



# MONTHLY SUMMARY DECEMBER 2001

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## CASE SALES REPORT OF ALCOHOL BEVERAGES

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NATIONAL ALCOHOL BEVERAGE CONTROL ASSOCIATION, INC.  
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# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE	1A	DISTILLED SPIRITS TOP 50 BRANDS									
BRAND		Rank	TOTAL SALES	Alabama	Idaho	Iowa	Maine	Michigan	Mississippi	Montana	New Hampshire	North Carolina	
BACARDI LGT DRY RUM PUER RICO		1	127175	4150	1388	3035	3280	22128	2371	1390	5600	9767	
CPT MGN ORG SP* RUM PUER RICO		2	103667	948	1622	4516	2347	23833	642	1293	4535	3660	
SMIRNOFF VODKA 80 PRF		3	100082	5647	1116	1639	1751	17240	1599	720	4422	10862	
J DANIEL BLK LB TENN WHISKEY		4	94181	5007	1231	2370	744	11389	3525	1265	2782	7067	
JIM BEAM STRT BOURBON		5	93478	4764	1206	1838	1328	11249	3488	858	2199	7688	
SEAGRAM CRN RYL CANDN BTL CAN		6	85785	8633	1284	1263	506	7537	13614	919	1337	13565	
ABSOLUT VODKA IMPORTD		7	82001	3203	385	1077	1380	17517	2297	366	4094	5550	
BLACK VELVET CANDN BTL U S		8	79036	777	3068	7669	986	8803	638	4121	3003	1587	
SEAGRAM EXT DRY GIN DOMESTIC		9	78750	13901	151	666	68	14002	11656	65	289	14240	
SEAGRAM 7 CROWN BLENDED WHSKY		10	74697	3755	916	2061	823	10226	5450	699	1809	7828	
CANADIAN MIST CANDN BTL U S		11	66590	8682	1948	772	958	9270	3979	1055	2194	10051	
KAHLUA MEX LIQ IM COF FL CRD		12	50357	750	901	979	1643	6400	438	582	5654	2270	
CUERVO ESPECIAL IM TEQ GOLD		13	50068	2154	1184	1585	619	5303	984	828	1780	4602	
BAILEYS ORIG IR IM CREMES		14	43881	642	881	1225	726	6574	339	553	3519	2593	
CANADIAN CLUB CANDN BTL CAN		15	40522	1274	385	1159	864	8604	1339	177	2578	4418	
E & J GRAPE BRANDY		16	39729	2802	317	678	245	5547	2526	306	795	5768	
POPOV VODKA 80 PRF		17	36915	1744	431	1490	690	18116	216	245	849	3688	
SEAGRAMS V O CANDN BTL CAN		18	36544	1199	453	417	485	5512	1924	378	2007	2569	
BACARDI GOLD RUM PUER RICO		19	36349	1080	1010	657	548	5415	956	433	1043	3182	
HENNESSY V S IM COGNAC		20	35987	2060	43	383	54	9993	2819	36	549	3407	
WINDSOR SUPREME CANDN BTL U S		21	35621	199	66	751	2	2518	230	254	66	361	
KAMCHATKA VODKA 80 PRF		22	33632	122	1864	31		5690	43	522	73	310	
TANQUERAY GIN IMPORTED		23	32936	959	380	664	429	3444	806	311	1599	2379	
P MSSN GRD AMBR GRAPE BRANDY		24	31069	5330	40	264	40	6679	2175	35	48	4539	
NIKOLAI VODKA 80 PRF		25	30741					5373		1765		629	
CHRISTIAN BROS GRAPE BRANDY		26	30567	1430	611	822	148	6003	394	867	489	3518	
SOU COMFORT 70 WHISKY SPCLTY		27	29878	636	335	1274	563	5349	362	121	1231	1281	
JACQUIN ROYALE VODKA 80 PRF		28	28507										
DEWARS WHT LABL SCTCH BTL FGN		29	28496	836	117	324	415	3013	683	141	2408	2448	
SKYY VODKA 80 PRF		30	26581	786	368	227	254	2704	379	264	1395	2181	
ARISTOCRAT VODKA 80 PRF		31	24668	10200				24					
GORDONS VODKA 80 PRF		32	24281	219	311	283	591	2968	91	549	2032	1912	
STOLICHNAYA 80 VODKA IMPORTD		33	24092	412	239	251	438	2159	403	167	1331	1432	
BURNETT'S VODKA 80 PRF		34	23538	962	247	112	176	1086	2343	44	480	6688	
JAGERMEISTER IM OTH SPCLTS		35	23448	815	743	504	171	2466	334	514	350	1305	
DEK PEACHTREE OTHER SCHNAPP		36	21162	450	233	953	146	3759	266	139	404	1132	
FIVE OCLOCK VODKA 80 PRF		37	20276		53	2939	1651	13158				1337	
CANDN RICH&RARE CANDN BTL U S		38	19680	303	814	14	204	2646	1737	1138	72	1259	
BACARDI LIMON * RUM PUER RICO		39	19436	501	145	540	284	3575	252	145	548	1327	
GORDONS GIN DOMESTIC		40	19281	334	170	209	263	2015	275	219	1264	1564	
CASTILLO WHITE RUM PUER RICO		41	18740	1086	144	452	363	4281	387	193	379	1282	
MACNAUGHTONS CANDN BTL CAN		42	18678	134	1137		10	4	57	123		629	
E & J VSOP GRAPE BRANDY		43	18418	1886	118	131	61	3237	732	66	249	3361	
EVAN WMS BLK LB STRT BOURBON		44	17887	2850	329	115	208	596	1147	61	360	2950	
GILBEYS GIN DOMESTIC		45	17704	640	365	257	477	3536	184	242	1501	1005	
MCCORMICK VODKA 80 PRF		46	17023	466		1997		411	306	1104	15	249	
CANADIAN LTD CANDN BTL U S		47	16686	140	848	1761	1001	2459	161	71	3042	489	
E TIME KY WSKY* STRT BOURBON		48	16453	1966	311	67	53	523	250	369	163	2428	
GILBEYS VODKA 80 PRF		49	16323	1374	458	234	470	761	86	64	688	1257	
VLADIMIR VODKA 80 PRF		50	16041						428			3614	

# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE	DISTILLED SPIRITS TOP 50 BRANDS										
BRAND		1B	Rank	Ohio	Oregon	Pennsylvania	Utah	Vermont	Virginia	Washington	West Virginia	Wyoming	Montgomery County, MD
BACARDI LGT DRY RUM PUER RICO			1	14613	2811	31694	2808	1214	10234	7121	1180	1017	1374
CPT MGN ORG SP* RUM PUER RICO			2	8126	2574	32815	1667	1540	5225	5924	1004	956	440
SMIRNOFF VODKA 80 PRF			3	7807	3199	19187	2299	769	10179	8313	1471	701	1161
J DANIEL BLK LB TENN WHISKEY			4	13483	4256	20411	1583	805	8417	6307	1660	918	961
JIM BEAM STRT BOURBON			5	11756	2590	18669	1783	703	15947	4035	1930	714	733
SEAGRAM CRN RYL CANDN BTL CAN			6	7804	2946	8002	1608	268	5626	6922	2167	1418	366
ABSOLUT VODKA IMPORTD			7	11200	1757	20262	596	813	5066	3839	1391	227	981
BLACK VELVET CANDN BTL U S			8	12322	5835	11786	689	799	1922	12164	1079	1659	129
SEAGRAM EXT DRY GIN DOMESTIC			9	5099	563	5835	264	94	9510	1690	427	88	142
SEAGRAM 7 CROWN BLENDED WHSKY			10	8863	3313	16374	1398	422	3596	5289	965	710	200
CANADIAN MIST CANDN BTL U S			11	5528	2813	3182	1640	390	7010	4842	1628	352	296
KAHLUA MEX LIQ IM COF FL CRD			12	3241	3636	11280	603	1654	2917	5849	400	716	444
CUERVO ESPECIAL IM TEQ GOLD			13	5121	3974	7619	1757	511	4057	6562	529	573	326
BAILEYS ORIG IR IM CREMES			14		2946	11701	653	695	2899	6842	266	389	438
CANADIAN CLUB CANDN BTL CAN			15	5318	742	8661	648	470	1217	1815	328	341	184
E & J GRAPE BRANDY			16	4244	990	6898	373	112	4949	2334	289	189	367
POPOV VODKA 80 PRF			17	1749	759	1735	1729	405	710	1024	994	209	132
SEAGRAMS V O CANDN BTL CAN			18	3031	1201	11682	938	571	1450	1878	374	357	118
BACARDI GOLD RUM PUER RICO			19	3018	2381	3660	1803	209	4004	5322	272	428	928
HENNESSY V S IM COGNAC			20	4942	558	5328	125	39	3415	1692	281	35	228
WINDSOR SUPREME CANDN BTL U S			21	7399	189	22395	92	7	321	432	45	149	145
KAMCHATKA VODKA 80 PRF			22	13102	940	8052	916		313	661	530	94	369
TANQUERAY GIN IMPORTED			23	4353	1588	9231	337	375	2568	2637	307	202	367
P MSSN GRD AMBR GRAPE BRANDY			24	3843	345	935	100	22	5100	1476	33	15	50
NIKOLAI VODKA 80 PRF			25	705		21783			324		25	137	
CHRISTIAN BROS GRAPE BRANDY			26	2400	1695	6659	410	64	1857	2708	59	305	128
SOU COMFORT 70 WHISKY SPCLTY			27	1717	880	12067	371	252	1841	887	342	176	193
JACQUIN ROYALE VODKA 80 PRF			28			28507							
DEWARS WHT LABL SCTCH BTL FGN			29	3325	330	9362	157	381	2871	674	251	109	651
SKYY VODKA 80 PRF			30	3427	988	7760	657	153	1611	2740	184	160	343
ARISTOCRAT VODKA 80 PRF			31	751					13246		115		332
GORDONS VODKA 80 PRF			32	2025	1292	6312	332	267	1487	3020	269	80	241
STOLICHNAYA 80 VODKA IMPORTD			33	2336	1185	7855	387	262	2304	2193	199	161	378
BURNETT'S VODKA 80 PRF			34	1069	904	3680	95	145	2405	2329	70		703
JAGERMEISTER IM OTH SPCLTS			35	4006	1231	5065	1014	247	1341	2642	333	295	72
DEK PEACHTREE OTHER SCHNAPP			36		254	10311	252	156	1496	728	272	148	63
FIVE OCLOCK VODKA 80 PRF			37					1138					
CANDN RICH&RARE CANDN BTL U S			38	551	2071		341		105	8366	28	31	
BACARDI LIMON * RUM PUER RICO			39	1370	416	6418	411	102	1887	1057	107	113	238
GORDONS GIN DOMESTIC			40	1265	663	7023	142	128	1724	1695	97	63	168
CASTILLO WHITE RUM PUER RICO			41	1942	822	3779	130	79	1476	1595	127	93	130
MACNAUGHTONS CANDN BTL CAN			42	447	3580	735		7	583	11217	12	3	
E & J VSOP GRAPE BRANDY			43	1613	422	2491	135	40	2788	836	68	95	89
EVAN WMS BLK LB STRT BOURBON			44	512	921	2161	457	67	2780	1623	401	78	271
GILBEYS GIN DOMESTIC			45	1331	800	3295	417	408	1312	1465	144	114	211
MCCORMICK VODKA 80 PRF			46	3568	3390		478			4794	92	153	
CANADIAN LTD CANDN BTL U S			47	793	951	835	189	531	459	2880	42	34	
E TIME KY WSKY* STRT BOURBON			48	813	913	589	231	31	5755	730	1141	32	88
GILBEYS VODKA 80 PRF			49	1262	1042	3595		1068	2023	1315	215	79	332
VLADIMIR VODKA 80 PRF			50			9661			655		1662		21

# NABCA MONTHLY SUMMARY

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DECEMBER 2001	PAGE 2A									
CLASS & TYPE	TOTAL SALES	Alabama	Idaho	Iowa	Maine	Michigan	Mississippi	Montana	New Hampshire	North Carolina
<b>U S WHISKEY</b>										
BONDED BOURBON	2514	197	8	23	6	127	189	19	26	153
BONDED RYE	22		1							
STRAIGHT BOURBON	267364	19337	3575	5351	2120	17323	14798	3134	4789	37845
STRAIGHT RYE	1082	25	18	20	12	129	20	15	16	73
STRAIGHT BLEND										
BLENDED WHISKEY	158588	8829	1711	6282	2602	21284	12961	1045	3613	14398
BONDED AND STRAIGHT CORN	956	75	1			3	64	1		666
YOUNG WHISKEY - UNDER 2 YEARS	1026	108		1		22	38			1
TENNESSEE WHISKEY	119292	6919	1693	2492	801	12587	5052	1395	3191	13686
LIGHT WHISKEY	333	195								137
BLENDED LIGHT WHISKEY										
MISC U S WHISKEY	18					1				
<b>TOTAL U S WHISKEY</b>	<b>551195</b>	<b>35685</b>	<b>7007</b>	<b>14169</b>	<b>5541</b>	<b>51476</b>	<b>33122</b>	<b>5609</b>	<b>11635</b>	<b>66959</b>
<b>IMPORTED WHISKEY</b>										
SCOTCH WHISKY BOTTLED FOREIGN	112234	2798	1200	1802	1257	10782	2435	811	8360	9864
SCOTCH WHISKY BOTTLED U S	59331	2411	743	1848	709	7193	1715	725	3057	5795
CANADIAN WHISKY BOTTLED CANADA	198970	11603	3630	2905	1913	31020	17416	1638	6239	22962
CANADIAN WHISKY BOTTLED U S	296591	13189	9017	12764	4648	39190	9013	8000	9529	19925
IRISH WHISKY	14538	194	247	175	186	975	100	166	752	689
WHISKY OTHER COUNTRIES	3					2				
<b>TOTAL IMPORTED WHISKEY</b>	<b>681667</b>	<b>30195</b>	<b>14837</b>	<b>19494</b>	<b>8713</b>	<b>89162</b>	<b>30679</b>	<b>11340</b>	<b>27937</b>	<b>59235</b>
<b>TOTAL ALL WHISKEY</b>	<b>1232862</b>	<b>65880</b>	<b>21844</b>	<b>33663</b>	<b>14254</b>	<b>140638</b>	<b>63801</b>	<b>16949</b>	<b>39572</b>	<b>126194</b>
<b>GIN</b>										
GIN DOMESTIC	195120	20015	1572	3108	1683	30814	13721	1398	4811	25877
GIN IMPORTED	66204	1591	787	1175	903	6557	1236	592	3674	4647
<b>TOTAL ALL GIN</b>	<b>261324</b>	<b>21606</b>	<b>2359</b>	<b>4283</b>	<b>2586</b>	<b>37371</b>	<b>14957</b>	<b>1990</b>	<b>8485</b>	<b>30524</b>
<b>VODKA</b>										
VODKA DOMESTIC	700129	32224	11290	21397	12226	97578	16254	7312	23061	63332
VODKA IMPORTED	212128	5976	1315	2504	2759	32671	3983	1037	10243	14689
<b>TOTAL ALL VODKA</b>	<b>912257</b>	<b>38200</b>	<b>12605</b>	<b>23901</b>	<b>14985</b>	<b>130249</b>	<b>20237</b>	<b>8349</b>	<b>33304</b>	<b>78021</b>
<b>RUM</b>										
RUM DOMESTIC	454083	10528	7768	13321	8678	72492	6437	5101	16722	28854
RUM IMPORTED	36443	1056	819	849	1458	2760	582	416	1949	2986
<b>TOTAL ALL RUM</b>	<b>490526</b>	<b>11584</b>	<b>8587</b>	<b>14170</b>	<b>10136</b>	<b>75252</b>	<b>7019</b>	<b>5517</b>	<b>18671</b>	<b>31840</b>
<b>BRANDY</b>										
BRANDY DOMESTIC	140907	12213	1471	2329	597	24589	6174	1717	1749	19807
BRANDY IMPORTED	90613	4728	342	735	318	22967	5594	130	2280	9457
<b>TOTAL ALL BRANDY</b>	<b>231520</b>	<b>16941</b>	<b>1813</b>	<b>3064</b>	<b>915</b>	<b>47556</b>	<b>11768</b>	<b>1847</b>	<b>4029</b>	<b>29264</b>
<b>COCKTAILS AND LOW PROOF MIXES</b>										
CORDIALS & SPECIALTIES DOMESTIC	138025	7021	1196	4970	1188	8052	6154	935	4077	15378
CORDIALS & SPECIALTIES IMPORTED	333594	7403	5504	15363	14238	53923	5297	5385	13186	18633
<b>TOTAL CORDIALS AND SPECIALTIES</b>	<b>471619</b>	<b>14424</b>	<b>6700</b>	<b>20333</b>	<b>15426</b>	<b>134475</b>	<b>11451</b>	<b>1532</b>	<b>17263</b>	<b>34011</b>
<b>TEQUILA</b>										
TOTAL U S DISTILLED SPIRITS	2513053	125089	35808	74657	44151	338924	87159	27457	75241	238840
TOTAL IMP DISTILLED SPIRITS	1485124	54471	27087	34156	20130	199594	48413	18106	68133	119282
<b>TOTAL ALL DISTILLED SPIRITS</b>	<b>3998177</b>	<b>179560</b>	<b>62895</b>	<b>108813</b>	<b>64281</b>	<b>538518</b>	<b>135572</b>	<b>45563</b>	<b>143374</b>	<b>358122</b>
<b>WINE</b>										
WINE DOMESTIC	1370169	11704	972		297		71372	800	146226	
WINE IMPORTED	480210	1574	251		78		15817	108	57859	
<b>TOTAL ALL WINE</b>	<b>1850379</b>	<b>13278</b>	<b>1223</b>		<b>375</b>		<b>87189</b>	<b>908</b>	<b>204085</b>	
<b>VERMOUTH</b>										
VERMOUTH DOMESTIC	7677	272	116		77		96	217	510	
VERMOUTH IMPORTED	14997	278	145		99		165	76	2309	
<b>TOTAL ALL VERMOUTH</b>	<b>22674</b>	<b>550</b>	<b>261</b>		<b>176</b>		<b>261</b>	<b>293</b>	<b>2819</b>	
<b>GRAND TOTAL</b>	<b>5871230</b>	<b>193388</b>	<b>64379</b>	<b>108813</b>	<b>64832</b>	<b>538518</b>	<b>223022</b>	<b>46764</b>	<b>350278</b>	<b>358122</b>

# NABCA MONTHLY SUMMARY

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DECEMBER 2001	PAGE 2B									
CLASS & TYPE	Ohio	Oregon	Pennsylvania	Utah	Vermont	Virginia	Washington	West Virginia	Wyoming	Montgomery County, MD
<b>U S WHISKEY</b>										
BONDED BOURBON	559	26	867	9	8	167	97	10	11	12
BONDED RYE		8		9			1	3		
STRAIGHT BOURBON	27896	11007	41487	5399	1362	46225	14973	6338	1761	2644
STRAIGHT RYE	51	41	412	3	8	87	97	6	20	29
STRAIGHT BLEND										
BLENDED WHISKEY	15828	10071	35164	1724	651	8581	10791	1817	930	306
BONDED AND STRAIGHT CORN		2		9		128	4	3		
YOUNG WHISKEY - UNDER 2 YEARS	13		308			481	1	52	1	
TENNESSEE WHISKEY	15359	5232	22325	2153	932	13236	7783	2354	1007	1095
LIGHT WHISKEY		1								
BLENDED LIGHT WHISKEY										
MISC U S WHISKEY	1	4	6			5	1			
<b>TOTAL U S WHISKEY</b>	<b>59707</b>	<b>26392</b>	<b>100569</b>	<b>9306</b>	<b>2961</b>	<b>68910</b>	<b>33748</b>	<b>10583</b>	<b>3730</b>	<b>4086</b>
<b>IMPORTED WHISKEY</b>										
SCOTCH WHISKY BOTTLED FOREIGN	10721	4535	29321	1475	1424	11292	9567	866	679	3045
SCOTCH WHISKY BOTTLED U S	5866	3132	11859	847	543	5815	5509	497	387	680
CANADIAN WHISKY BOTTLED CANADA	17266	9032	30759	3343	1402	9254	22693	2964	2220	711
CANADIAN WHISKY BOTTLED U S	31391	18728	47881	9808	2057	12069	38407	5142	5118	715
IRISH WHISKY	1203	1135	4439	198	250	1136	2224	97	82	290
WHISKY OTHER COUNTRIES							1			
<b>TOTAL IMPORTED WHISKEY</b>	<b>66447</b>	<b>36562</b>	<b>124259</b>	<b>15671</b>	<b>5676</b>	<b>39566</b>	<b>78401</b>	<b>9566</b>	<b>8486</b>	<b>5441</b>
<b>TOTAL ALL WHISKEY</b>	<b>126154</b>	<b>62954</b>	<b>224828</b>	<b>24977</b>	<b>8637</b>	<b>108476</b>	<b>112149</b>	<b>20149</b>	<b>12216</b>	<b>9527</b>
<b>GIN DOMESTIC</b>										
GIN DOMESTIC	16244	6129	32857	1580	1086	20981	10263	1353	649	979
GIN IMPORTED	8190	3356	18053	932	775	5469	6354	501	381	1031
<b>TOTAL ALL GIN</b>	<b>24434</b>	<b>9485</b>	<b>50910</b>	<b>2512</b>	<b>1861</b>	<b>26450</b>	<b>16617</b>	<b>1854</b>	<b>1030</b>	<b>2010</b>
<b>VODKA DOMESTIC</b>										
VODKA DOMESTIC	56867	40817	158549	16179	6605	52136	66295	8748	4356	4903
VODKA IMPORTED	27174	7144	63507	2111	2183	14941	13916	2161	692	3122
<b>TOTAL ALL VODKA</b>	<b>84041</b>	<b>47961</b>	<b>222056</b>	<b>18290</b>	<b>8788</b>	<b>67077</b>	<b>80211</b>	<b>10909</b>	<b>5048</b>	<b>8025</b>
<b>RUM DOMESTIC</b>										
RUM DOMESTIC	40382	23601	117771	10181	4142	33760	42949	3931	3434	4031
RUM IMPORTED	1508	2398	7369	883	634	4021	5611	200	304	640
<b>TOTAL ALL RUM</b>	<b>41890</b>	<b>25999</b>	<b>125140</b>	<b>11064</b>	<b>4776</b>	<b>37781</b>	<b>48560</b>	<b>4131</b>	<b>3738</b>	<b>4671</b>
<b>BRANDY DOMESTIC</b>										
BRANDY DOMESTIC	15241	6302	18903	1235	337	16904	9430	486	730	693
BRANDY IMPORTED	10474	2268	13632	891	426	8201	6253	411	114	1392
<b>TOTAL ALL BRANDY</b>	<b>25715</b>	<b>8570</b>	<b>32535</b>	<b>2126</b>	<b>763</b>	<b>25105</b>	<b>15683</b>	<b>897</b>	<b>844</b>	<b>2085</b>
<b>COCKTAILS AND LOW PROOF MIXES</b>										
CORDIALS & SPECIALTIES DOMESTIC	17327	17577	99773	7258	3444	19327	21403	3734	3264	1555
CORDIALS & SPECIALTIES IMPORTED	17507	17482	74654	5263	4904	19459	37537	2050	2553	3082
<b>TOTAL CORDIALS AND SPECIALTIES</b>	<b>34834</b>	<b>35059</b>	<b>174427</b>	<b>12521</b>	<b>8348</b>	<b>38786</b>	<b>58940</b>	<b>5784</b>	<b>5817</b>	<b>4637</b>
<b>TEQUILA</b>										
TEQUILA	13311	9749	14006	3687	934	9344	16905	1444	1086	1097
<b>TOTAL U S DISTILLED SPIRITS</b>	<b>206507</b>	<b>125368</b>	<b>579968</b>	<b>49225</b>	<b>19726</b>	<b>225951</b>	<b>193617</b>	<b>30049</b>	<b>17596</b>	<b>17720</b>
<b>TOTAL IMP DISTILLED SPIRITS</b>	<b>144611</b>	<b>78959</b>	<b>315480</b>	<b>29438</b>	<b>15532</b>	<b>101001</b>	<b>164977</b>	<b>16333</b>	<b>13616</b>	<b>15805</b>
<b>TOTAL ALL DISTILLED SPIRITS</b>	<b>351118</b>	<b>204327</b>	<b>895448</b>	<b>78663</b>	<b>35258</b>	<b>326952</b>	<b>358594</b>	<b>46382</b>	<b>31212</b>	<b>33525</b>
<b>WINE DOMESTIC</b>										
WINE DOMESTIC			937912	67713	1120	3978	52005	582	21588	53900
WINE IMPORTED			347597	15965	448		10589	17	4467	25440
<b>TOTAL ALL WINE</b>			<b>1285509</b>	<b>83678</b>	<b>1568</b>	<b>3978</b>	<b>62594</b>	<b>599</b>	<b>26055</b>	<b>79340</b>
<b>VERMOUTH DOMESTIC</b>										
VERMOUTH DOMESTIC		414	3532	224	192	673	973	77	67	237
VERMOUTH IMPORTED		246	8167	183	333	1135	1182	148	62	469
<b>TOTAL ALL VERMOUTH</b>		<b>660</b>	<b>11699</b>	<b>407</b>	<b>525</b>	<b>1808</b>	<b>2155</b>	<b>225</b>	<b>129</b>	<b>706</b>
<b>GRAND TOTAL</b>	<b>351118</b>	<b>204987</b>	<b>2192656</b>	<b>162748</b>	<b>37351</b>	<b>332738</b>	<b>423343</b>	<b>47206</b>	<b>57396</b>	<b>113571</b>

# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 3																			
BRAND	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC	
BOND BOURBON																					
COLONEL LEE	65										65										
EVAN WMS WHT LB	119	8					34	11				4				62					
J T S BROWN	94										94										
J W DANT	168	33	1	14	1		36			41	9	2				26	1	3			1
O BOURBN HOLLOW	67															28	39				
OLD CHARTER	24						22												2		
OLD FITZGERALD	4																				4
OLD FORESTER	191	156					11			24											
OLD GRAND DAD	1679		7	9	5	127	86	8	26	46	330	20	867	9	8	51	57	7	9	7	
OLD KY TAVERN	61										61										
T W SAMUELS	42																				
	2514	197	8	23	6	127	189	19	26	153	559	26	867	9	8	167	97	10	11	12	
BONDED RYE																					
RITTENHOUSE	22												8		9			1	3		
	22												8		9			1	3		
STRT BOURBON																					
ALBERTSONS	42			2			40														
AMERICAN BIKER	1					1															
ANCIENT AGE	9486	706	194	423	1	15	428	134		2795	1528	255	533	456		1142	406	245	175	50	
ANCIENT ANC AGE	1873	153	11	24		2	23	9		1392	211			8		1		30	8	1	
ANCIENT ANC AGE	273															273					
ARISTOCRAT	113									113											
BAKER'S	106	2	1	2	2	8	3	3	6	10	8	5	26	2	4	10	7	2		5	
BANKERS CLUB	327										1		326								
BARCLAY BOURBON	213			36				62					115								
BASIL HAYDEN'S	346	9	5	1	7	21	10	3	21	30	24	20	76	3	9	33	57	4	4	9	
JIM BEAM CHOICE	2189	1	31	32	22	51		7	148	465	258	144	186	112	1	411	309	6	4	1	
BELLOWS	345												337								
BELLOWS RARE	1																				
BENCHMARK	1052						49		2	790		1		4		199	1	4	2		
BENCHMARK 8YR	53										53										
BENCHMRK SGL BL	1					1															
BLANTON SGL BRL	267	7	5	1	1	12		4	11	22	25	18	94	7		36	9	1	1	13	
BOOKER'S	363	17	4	3	5	23		2	23	29	33	17	73	4	5	61	34	2	6	15	
BOURBN SP BLD *	821		5	73																	
BOURBON DELUXE	170						24						109								
BOURBON SUPREME	2128	231						1		252	987								1		1
BOWMAN'S	57																				
BROKERS BLEND*	1																				
BRSTR CNTRY CLB	252																				
BUFFALO TRACE	9		1		2			1													
BULLEIT 90	148																				
CABIN STILL	46			45																	
CABIN STILL 5YR	1																				
CHAPIN & GORE	5			5																	
COLONEL LEE	83																				
COLONEL PRD KY*	368																				
COUNTRY GNTLMAN	224																				
DAVISS CO BLD*	19																				
DIST MSTRPC PRT	4																				
DSTLLR PRDE KY*	122																				
EAGLE RARE 10YR	44	2																			
EAGLE RARE 17YR	2			1																	
EAGLE RARE SB	16			3																	
EARLY TIMES	11																				
E TIME KY WSKY*	16453	1966	311	67	53	523	250	369	163	2428	813	913	589	231	31	5755	730	1141	32	88	
ECHO SPRING	707																				
ELIJAH CRAIG	1227	39	23		11	15	48	7		409	51	83	208								
ELJAH CRG S BRL	83		1			2	4	1	13	16	1	1									
ELMER T LEE SGL	1																				1

# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 4																			
BRAND	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC	
EVAN WMS ANTBLM	2																			2	
EVAN WMS BLK LB	17887	2850	329	115	208	596	1147	61	360	2950	512	921	2161	457	67	2780	1623	401	78	271	
EVAN WMS COMBO	12						12														
EVAN WMS GRN LB	3594	587					257	36		1213		516				868	104	7		6	
EVAN WMS 1783	1459	9					131	1		890						427	1				
EVN WM MSTR DST	264	21	13	1		3	15		12	69	7	18	15	4		21	65				
EVN WM SGL/R GL	85		11			2	1				1			13			48			9	
EVN WMS SGL BRL	367	11	1	7	1	11		2	24	77	53	11			4	131	24	2		8	
EVN WMS MLNM SB	1																1				
EZRA BROOK BLD*	327	141					54			132											
EZRA BROOKS	3826	39	2	42	15	187	391	54	75	257	737	506	698		39	272	352	39	54	67	
EZRA BROOK SG B	12					1		1	6							4					
FIGHTING COCK	12																				
FIGHTING COCK	415	39	8				40	7		61			1			205	39		12	4	
FIVE O'CLOCK	48									48											
G W PRIVATE STK	159		21	137																	
HANCOCK'S RESRV	6						1						4							1	
HEAVEN HILL	48						21													26	
HENRY MCKENNA	2544	1		2			43			867	2	68				1453	1	102		3	
HENRY MCKNNA SR	6	1					1			1							1			2	
HERITAGE SAMPLR	3															1					
HIRSCH RSV 16YR	1						1														
HIRSCH RSV 20YR	1												1								
HNRY MCKNA SNGL	25						2		12	11											
HVN HILL BLK LB	95																		95		
HVN HILL O STYL	2509									160	279		2065				2			3	
HVN HLL ULT DLX	67						67														
I W HARPER	310	2	1							86			1			114	35				
I W HARPER G M	3	1																		1	
J T S BROWN	273										1	203									
J W DANT CHARCL	465						465														
JEFFERSONS RSRV	20	4										4									
JIM BEAM BLK/GL	1127		34	16	10	24	6		9	277	182		237	4		203	111	14			
JIM BEAM BLACK	3818	353	21	8	43	167	85	5	46	618	378		66	1169	65	37	523	112	18	94	
JIM BEAM	93478	4764	1206	1838	1328	11249	3488	858	2199	7688	11756	2590	18669	1783	703	15947	4035	1930	714	733	
JIM BEAM 7YR	1970									1970											
JIM PORTER	130									130											
KENTUCKY BEAU	68						68														
KNOB CREEK	1988	66	26	26	48	104	52	23	131	176	155	156	458	35	28	261	162	12	13	56	
KNOB CREEK/FLSK	187		6		5	1					21		71	2			81				
KNOB CREEK/GLSS	65									57											
KY GENTLEMAN 6Y	178									118											
KY GENTLEMAN 4Y	2871									1105							8				
KY GNTLMN BLND*	1130	524					152				118						1618		148	336	
KY SUPREME	532									368											
KY TAVERN SP RS	2			2																	
LEATHER STLLION	1										1										
LEWIS AND CLARK	12							12													
MAKER MRK RPLCA	83		3										62				6	6			
MAKERS MARK	10551	594	116	120	57	660	460	111	200	1616	1656	678	1260	176	79	1265	1146	186	67	104	
MAKERS MARK VIP	74		4			8	7	3		32	4	11				1				4	
MARK TWAIN	70										70										
MATTINGLY MOORE	1041			2	1	146		26		353	171					208	106	10	17		
MCCORMCK GLD LB	2							2													
MCCORMCK O STYL	83					7	75	1													
MCCORMICK BLND*	15																		15		
MILITARY SPECIAL	20	20																			
MONARCH	612											612									
MONARCH BLEND*	423		12														411				
MONTANA GOLD	8							8													
O CHRTR PRP RSV	7						1	5												1	
O FITZ VERY SPC	7						1													2	
O FITZGLD PRIME	22						4		1											18	
O GR DAD SP SEL	248		1			11	2			19	28	1	178			1	3	2		2	
O RIP VAN WNKLE	1										1										
O RIP VAN WNKLE	3						1					1								1	
O RIP VAN WNKLE	4						1					1								1	
OLD CHARTER	2540	120		3			2205			193					2					17	



# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 6																			
BRAND	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC	
VAN WINKLE 13YR VAN WNKLE FM RS WILD TURKEY	20 2 49					1 6								2 16			1 4			16 4	
	1082	25	18	20	12	129	20	15	16	73	51	41	412	3	8	87	97		6	20	29
<b>BLEND ED WHSKY</b>																					
ALBERTSONS ANCIENT AGE PRF ARISTOCRAT BANKERS CLUB	38 183 1279 3216			3																1	
BARTON PREMIUM BARTON RESERVE BEAMS 8 STAR BELLOWS	225 115 7024 7	892		585	7	533	1705	29		115 303	854	738	210	114		513	365	156	9	107 18	
BROKERS RESERVE BURKE & BARRY CADILLAC CLUB CALVERT EXTRA	4275 314 27 3638		201		6												1400				
CARSTAIR WHI SL CLASSIC CLUB CLUB 400 SP RES CORBYS RESERVE	1235 58 1244 1492	1244	57	410	76	64 45	915	21	64	475 318	169 168		1268 401 58			200 39	1 3	76	30 62	4 2	
DEUCES WILD DIL DISTILLER PRIDE DRAKES FAIRVIEW DELUXE	35 5 10 1					10 1															5
FAIRVIEW PREFRD FAIRVIEW RESV FLSCHMAN PRF 80 FOUR QUEENS	9 8 4415 452			158	705	604			1066	226	112	105	1002 452	39	97	124	152		11	1	13
FOUR ROSES PREM FOUR SEASONS G W FIVE STAR G W SEVEN STAR	449 72 2419 59		1	23	936	48	1412 59	72		28			392				1		8		
GOLD CROWN GOVERNORS CLUB GUCKENHMR PREM GUCKNHMR PRV ST	2547 1665 66 519				58 31	66			471	107	1341		364 1344			42				164 30	
HALLERS RESERVE HALLERS S R S HAWKEYE HEAVEN HILL	944 683 249 6646	2445		249		306			59				425 161			213				5	25
HOBBLE CREEK IDAHO GOLD BRND IMPERIAL JACQUIN PREMIUM	104 93 4828 1269	2	104 93			471			73	153	517		3261 1269		45	229			9		63
JENKINS KASSER 51 KENTUCKY BEAU KESSLER	153 1015 323 13954	13	169	1387	11	5596	212 74	89		153			1015			329	745	204	27		
LORD BALTIMORE MCCORMICK MILITARY SPECIAL MONARCH RESERVE	91 2432 20 88	91 33 20		124		44	58	5	2			103	1443				620				
MONOGRAM MONTANA GOLD NEWPORT OLD MILL STREAM	448 54 145 357					145		54				31	417								
OLD THOMPSON P M PARAMOUNT P V L PARAMOUNT PREF	599 606 83 42	251			3	129			103		2	243 61 83 42	394		19						
PAUL JONES PHILADELPHIA POLAND SPRING POTTERS SPECIAL	893 11 55 2566		70		55	11				184	7					677			25		81
												1111					1304				



# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 8																		
BRAND	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC
	119292	6919	1693	2492	801	12587	5052	1395	3191	13686	15359	5232	22325	2153	932	13236	7783	2354	1007	1095
LIGHT WHISKEY																				
BARTON'S QT	332	195								137										
COLONEL LEE	1											1								
	333	195								137		1								
MISC US WHSKY																				
MCCARTHYS S MLT	5											4					1			
MCKENDRIC	12					1					1		6			4				
S BOWMAN MNI PK	1															1				
	18										1		6			5	1			
SCTCH BTL FGN																				
ABERLR A'BNDADH	12			1		2					3	2				1	2			1
ABERLOUR 10YEAR	444	6	2	4	6	6		17	14	40	29	27	138	8	7	69	43			28
ABERLOUR 15YEAR	51					3		1	10	8	2	1					2			17
ABERLOUR /WATER	1																			
ABERLOUR W/ TIN	16					3				9						4		1		
AMBASSADOR	32												32							
AMBASSADOR DLXE	2												2							
ANGUS DNDEE MLT	90											11	25				53			1
ARBEG ISLY MLT	6			1		1		1			1							1		1
ARBEG 17YR	6											3					3			
ARBEG MALT 10Y	8											3								
ARBEG V78	1																			
AUCHENTOSH SEL	135					7			21	9							98			
AUCHENTOSH 10Y	9			1		2		1			1	2								
AUCHNTSHN 3WOOD	5					2					1	1								
BALLANTINES	1931		18		10	84		10	185	119	103	223	580	24	10	142	410	3	3	7
BALLNTNE G SEAL	5					2				2							1			
BALVENIE TRIO	27				1				22							4				
BALVENIE DBLEWD	604	18	8	12	2	33	8	17	14	32	43	27	131		11	118	66	3	7	54
BALVENIE FND RS	270	14	10		4	18	1	10		18	22	22	46	15		26	60	1		3
BALVENIE PORTWD	135	5	2	4	1	9	4	3	17	3	11	18				36	2			20
BALVENIE S BRRL	205	10	5	3		18		1	30	14	17	15	56		10	17	2	1	4	2
BALVNIIE CSK 17Y	4					4														
BENRIACH MALT	1																			
BLACK AND WHITE	304					33		1		118	2		60		37		44			1
BLACK BULL	3										2									9
BOWMORE LEGEND	183					18		6	26	8	13	8					104			
BOWMORE DARKEST	37		2			2			11				15		1		1			
BOWMORE CASK	1					1														
BOWMORE DK/FLSK	7					1														
BOWMORE 12Y	317	5	32	3	11	5			145			25	67	6		15				6
BOWMORE 12YR/GL	18		1													17				2
BOWMORE 12/FLSK	109				2					10			14				83			
BOWMORE 17Y	47		1		1	2			18		1		15							7
BOWMORE 21Y	3								3											
BOWMORE DUSK	3					3														
BOWMORE MARINER	2																			
BOWMRE CRMC 30Y	3								3											
BRUICHLDDCH 10Y	2														1					
BRUICHLDDCH 15Y	1																			
BRAEMAR&STERLNG	8			8																
BUCHANAN DELUXE	468	4	11	29		16	3	3		212	28	52		27		22	59			5
BUCHANAN DLX/GL	95					3				82				2		8				
BUCHANAN SP RSV	2			1																
BUNNAHABHAIN	11		1							8										
BUNNAHABHAIN	46					3		1				9			3		30			
CECIL ALDIN'S	3								3											
CENTURY OF MALT	5					3														
CHIVAS/GLASSES	1049		30			89				134	105		289	39		110	253			



# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 10																		
BRAND	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC
GLENMRNGIE MDRA	54		1			4	1	1	5		7		19			4	4	1		7
GLENMRNGIE SHRY	127		2	1		14	3	2	8	11	15	13	36			7	3	2		10
GLENROTHES 1979	8											5					3			
GLENROTHES 1982	11										10						3		1	
GLENTROMIE 12Y	3						2					1								
GLENTROMIE 17Y	1						1													
GLENROTHES 1989	17			1																6
GLENLVT ARCHIVE	10		1				10													
GLENLVET FR OAK	266			1		18	2	1	17	8	48	19	58			23	66		1	1
GLENLIVET V1969	2					2														3
GLENLIVT/2 GLSS	318		20							70	46				24		27	131		
GLNLVT/STEM GLS	87					1							86							
GRANTS	2229	25	36	8	2	48	12	17	77	333	187	59	809		18	288	160	15	1	134
HGHLND PARK 77	2					1														1
HGHLND PARK 12Y	88			1	1	12	3	4	14	17	10	7		6	1	9	2			1
HGHLND PARK 18Y	7		1			3		1										1		
HOUSE WALKER PK	1								1											
ISLAY MIST 17YR	1					1														
ISLE O JURA MLT	424	6		1		2	3	1	16	156	11	11			6	194	2			15
ISLE O JURA MLT	1																			
ISLE JURA/RK GL	23					2									2					19
J AND B RARE	9439	276	90	270	105	1454	360	52	381	521	1331	279	2841	78	52	566	518	117	74	74
J & B SELECT	8															4				
JOHN BRR FINEST	840		49		4	2	22	5	63	127		80		86	23		379			
JOHN BARR SP RS	14							2							11					
JOHN BRR PRM RS	1																			
JOHN WALKER BLK	6936	106	54	78	60	912	98	55	434	445	541	264	2073	60	99	752	639	44	23	199
JOHN WALKER RED	11650	349	157	247	147	1480	206	130	713	840	1072	594	2769	233	166	1065	1100	89	81	212
JOHN WALKR BLUE	115	2	1	1	1	16	5	1	16	9	19	3		2	1	19	7	2		10
JOHN WALKR GOLD	151	1	2		1	20	2		23	15	20	12		4	1	20	21			9
KING'S CREST	2																			
KNOCKANDO 18YR	4					1										3				
KNOCKANDO	145	5	2	6		5			8	12		11	49	2		11	32	1	1	
LAGAVULIN MALT	562	1	8	11		55	1	5	52	40	53	35	112	9	18	44	91	1	8	9
LAPHROAIG	503		6		3	21	1	14	31	20	29	46	121	13	2	42	118	2	5	23
LAPHROAIG 15YR	25					8					1	7		1	1	3				2
LAPHROAIG 30YR	1																			
LEDAIG MALT 15Y	1																			
LISMORE MALT	36																			
LITTLEMILL 17YR	1									28										
LOCHNAGAR	5																			
LOCHNAGR SEL RS	1			1																
LONGMORN MALT	20	1																		
MACALLAN ANNVRS	27	1	1						1	4						2		3		1
MACALLAN G RSVA	7		1																	
MACALLAN GLS PK	91			11																
MACALLAN 12YR	1456	37	21		8	77	23	16	58	197	103	70	357	24	32	202	150	3	8	70
MACALLAN 15YR	183		6		3	21	1	1	25	28	31	16				20	3	1		27
MACALLAN 18YR	254	1	4	5	2	4	4	2	15	29	31	27		4	6	47	51	3		19
MACALLAN 30YR	2																			
MACTARNAHAN	30		1																	
MARTINS VVO	228									198						30				
MCGIBBONS G BAG	1																			
MCGIBBONS G CLB	3																			
MCLELLND ASSRTD	2																			
MCLELLND HGHLND	861		13	35	30	17			39	46	43	44	250	56	27	126	91	3	6	32
MCLELLND ISLAY	538		7	10	23	8		5	25	25	30	81	130		19		134	1	4	36
MCLELLND LOWLND	142				12	6			7	10		3	83	14	13					
MCCLLND SHERRY	29		4			4					8									
MCCLELLND SPYSD	67				5	5			39						16					1
MCLLND HGHD 16Y	49				1	1			29	9										6
MUIRHEADS	307			3																
O S ANDRW CLBHS	155																			
O S ANDW MST RS	2					8				6		29				88				
O S ANDW CL/DUO	20																			
O ST ANDREWS GF	1																			
OBAN MALT	755	10	15	5																

# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 11																		
BRAND	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC
ORIGINAL OLDBRY	55		6	6		4		5				16					7		11	
P J KYNRROSS S R	27	27																		
PIG'S NOSE	19		1			3						2					2		11	
PINCH	763	13	13	8	4	53	15	5	58	84	59	31	235	14	2	62	79	5	8	15
PRSTG HIGH STAG	3					3														
RUTHERFORD'S	13		5						6			2								
SCAPA SNGL MALT	37		1			6		1		5	4	11				5	3	1		
SINGLE AUHRSK	1										1									
SOMETHING SPECL	30					1											29			
SPEYBURN	624	19	17	13	12	49	6	6	34	53	44	76	77	39		13	139	2	10	15
SPEYSIDE 10Y	11					1			10											
SPRINGBANK 12YR	1											1								
SPRINGBANK 10Y	3					1	1	1												
SPRINGBANK 21Y	3															1	1			
STLMN DRM-DALMR	6	1				1		1			1					1	1		1	
STRATHISLA MALT	20					2		1	4				9	1		1	1		1	1
TALISKER	5																			5
TALISKER MALT	169		3	3	4	19		3	20	12	18	15		2	12	15	38		5	
TAMBOWIE MALT	23					2						21								
TAMNAVULIN-GLVT	253								57			29			32		109			26
TEACHERS HL CRM	482		4		6	25		5	25	91		57	100			71	97			1
TEARS VATD MALT	1																			1
TOBERMORY	3					2										1				
TOMATIN 12Y	4									4										
TOMINTOUL-SPEY	1					1														
USQUAEBACH	10								6	1		1					1			1
USQUAEBACH DLUX	1									1										
USQUAEBACH RSRV	1																			
USQUAEBACH MLLNL	1									1										
WHITE HORSE	1088	19	1			30				180	49	1	461	14	10	205	4	4		110
WHITE HORSE 12Y	3					1								2						
	112234	2798	1200	1802	1257	10782	2435	811	8360	9864	10721	4535	29321	1475	1424	11292	9567	866	679	3045
SCOTCH BTL US																				
ALBERTSONS	26			6																
BANKERS CLUB	435			7			20													
BARRISTER	803					3							428							
BELLOWS	2					2							800							
BLACK PRINCE	236									163					18	55				
BOWMAN'S	358												1			348		9		
BRAEMAR&STERLNG	9										9									
BULLOCH LADE BL	96												72		7	16				1
CLAN MCGREGOR	8420	286	117	187	37	530	79	192	275	694	506	490	2246	328	85	1065	1056	27	76	144
CLUNY	2123		6		17	48	211	8	73	423		101	277		11	594	258	20	31	45
CONSULATE DLX	315					1				314										
COVENTRY	399												399							
CRAWFORDS	514	78		6		11	103			312										4
DEUCES WILD DLT	36						36													
DEUCE WL O STYL	32						32													
DUGGN DEW O'KRK	1205		11	5		15			108	287		39	23			236	339		5	137
DUNHEATH	504										104		400							
FINDLATER'S	16					16														
GLEN EDEN	41								6			25			10					
GLEN MIST	228								228											
GRAND MACNISH	3950		6		8	1678	16	2	134	132	909		961		10	51	30	13		
HARVEYS	284									41			99			129				15
HIGHLAND MIST	535					64	58			202	209						2			
HIGHLAND STAG	38		36																2	
HIGHLNDR & LORD	121	95				26														
HOUSE OF STUART	1515	204		36			63	3		112	46	265			9	701		76		
INVR HSE V RARE	5673	217	2		115	55			233	1022	844	3	2209		56	664		149		104
J BEGG BLUE CAP	365				61	21			141	30	1				110		1			
J W DANT	749			22				1	55	288	157					134				92
JENKINS	159								159											
JOHN HANDY ESQ	32						32													
KING GEORGE IV	125	2		3	3	2					11					80	1			23



# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 13																			
BRAND	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC	
SGRM C RYL S RS	2418	108	55	29	8	219	151	20	70	454	241	86	355	44	10	171	275	54	59	9	
SGRM MINI CHEER	93								46							42		5			
TANGLE RDG/GLSS	195		37				16			35					12		95				
TANGLE RIDGE	410	16	23	6	5	7	24	8	18	29	28	96	50	5	21	34	4	36			
WISERS DELUXE	100		3	6		49		1		28		1				7	12				
WISERS DLX/FLSK	10			2			1														
WISERS VERY OLD	29					20						1					7		1		
	198970	11603	3630	2905	1913	31020	17416	1638	6239	22962	17266	9032	30759	3343	1402	9254	22693	2964	2220	711	
CANDN BTL U S																					
ALBERTSONS	7			2				5													
ARISTOCRAT	489									489											
BARTONS	886	672								214											
BLK VLVT RSV PS	1417	5	81	74	5	17		42	33	33	144	285				4	683	2	9		
BILL'S PLACE	5										5										
BLACK VELVET	79036	777	3068	7669	986	8803	638	4121	3003	1587	12322	5835	11786	689	799	1922	12164	1079	1659	129	
BOWMAN'S	254															239		15			
CAMPBELL COOPER	1074											232					842				
CANADA HOUSE	8850	1			7	6433		45		183	1136		793	83		119		46		4	
CANADIAN DEW	606																606				
CANADIAN GOLD	11				1	11	92				723		3364								
CANADIAN GOLD	4180																				
CANADIAN HOST	4471		267	3				60						4073					68		
CANADIAN HUNTER	4037	358	230	1	11	597	567	80		630	18	196	621	340	33	146	134	7	68		
CANADIAN LABEL	51							51													
CANADIAN LAKE	901									901											
CANADIAN LEAF	2056	827				881					1		172			144		4		27	
CANADIAN LTD	16886	140	848	1761	1001	2459	161	71	3042	489	793	951	835	189	531	459	2880	42	34		
CANADIAN MIST	66590	8682	1948	772	958	9270	3979	1055	2194	10051	5528	2813	3182	1640	390	7010	4842	1628	352	296	
CANADIAN PEAK	142	72								70											
CANADIAN RARE	15									4					11						
CANADIAN V S P	575		3	237	84				253								581	1			
CANADIAN WOODS	854			167		2		2				99									
CANADN PROVINCE	259								219						40						
CANADIAN DLX 3Y	644						152			492											
CANDN RICH&RARE	19680	303	814	14	204	2646	1737	1138	72	1259	551	2071		341		105	8366	28	31		
CDN REGAL DILT	131								131												
CDN REGENCY DLT	19																		19		
CDN RSRV BRN GL	753			753																	
COLLINS BLACK	62			62																	
CORBY'S	52				2			18												32	
CROWN HARRIS	127		127																		
DEUCES WILD DLT	53							53													
FIVE O'CLOCK	74				6	24									44						
GRANDE CANADIAN	14					14															
HARWOOD	5135				171				102	922	479	203	2267		10	827	119	31	4		
HEAVEN HILL	160					160															
IDAHO GLD BRAND	876		876																		
JAMES FOXE	983	97				6	643	98			138						1				
JENKINS	95								82						13						
JENKINS NATURAL	34								34												
KINGS CREST	110										110										
LAIRDS PREMIUM	223									223											
LORD CALVERT	13108	623	182	209	1183	88	632	514	294	1249	336	402	805	1866	106	439	169	1490	2521		
MCADAMS PREMIUM	13	13																			
MCCALLS	8																	8			
MCCORMICK	121					10		110										1			
MCMASTERS	5103		2	20		3856		26			523							676			
MILITARY SPECIAL	20	20																			
MONARCH	6749		270									3663		199			2613		4		
MONTANA GOLD	43							43													
MR BOSTN 5 STAR	122				25			21							73			3			
NEWPRT CANDN XL	145					145															
NORTHERN LIGHT	7346	400	6	86	2	1158	189	244		772	1054	708	1661			334	572	36	42	82	
PARAMOUNT	314			183							131										
POTTERS CROWN	3629		229					4				837		296			2118		145		

# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 14																			
BRAND	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC	
PRESTIGE QUALITY HOUSE WESTERN CANDIAN WHITE MINK	13 27 1529 3						27					244					1285			13	
WINDSOR SUPREME	35621 296591	199	66	751	2	2518	230	254	66	361	7399	189	22395	92	7	321	432	45	149	145	
		13189	9017	12764	4648	39190	9013	8000	9529	19925	31391	18728	47881	9808	2057	12069	38407	5142	5118	715	
IRISH BLACK BUSH BLK BUSH/RCK GL	299 5	5	7	1	2	23		4	25	25	23	22	73 5	7	4	21	44		1	12	
BRENNAN'S BUSHMILLS MALT BUSHMILL FMLY PK BUSHMILL MLT 16Y	26 296 2 9	12	9	1			5 17 2 4	1 2	3 30		13 15	23	85		1	32	48	2	4	15	
BUSHMILL PUB SET CLONTARF BLK LB CLONTARF BLK/GL CONNEMARA	4 1 1 1						3 1 1 1												1	1	
ERIN GO BRAGH JAMESON JAMESON/SHAKER JAMESON GOLD	2 6276 9 18	69	62	104	112	401	22	73	341	270	577	353	2309	55	150	501	651	54	41	131 9 1	
JAMESON 15YR JAMESON 1780 JAMESON/ICE BKT JOHN POWER&SON	1 509 437 676	5	8 12 8		3	18		10	64	30	34	54	153 133 158	10	10	45 68 56	35 121 124		1	29	
KNPPGUE CSTL 92 KILBEGGAN KILBEGGAN W/MUG MERRYS SPCL RSV	53 514 115 9				5	12		5	14 29	3 43	53 21	6 4	134 15		4 19	66	140 63			9 6	
MIDDLETON V RARE OLD BUSHMILLS REDBREAST TULLAMORE CROCK	1 3683 28 15	94	103 1	47	46	368 3 14	63	54 1	118 16	193	270 5	446 1	580	62	38	278	820 1	35	28	1 40	
TULLAMORE DEW TULLAMORE 12YR TYRCONNELL TYRCONNELL/GLSS	1452 53 28 15	8	34 2	18 1	4	74	10	12	63	39	88	87 6 1	748 46	21	17	57	148 1 2	4	5	15 1 1	
	14538	194	247	175	186	975	100	166	752	689	1203	1135	4439	198	250	1136	2224	97	82	290	
IM OTH WHISKY SUNTORY YAMAZKI	3 3					2											1 1				
						2															
GIN DOMESTIC ALBERTSONS ARISTOCRAT ARISTOCRAT SPRM ARROW BANKERS CLUB	71 4123 1901 38 5246	1104		11			60 343			1901	177					2378				121	
BARCLAYS BARDENAY BARON ROTHCHILD BARTON	42 18 416 4860	703	18	235	3	84	155		18	386	336	150	321	266 307		2274		23	15		
BELLRINGER BELLOW FINE CLB BELLOWS BENTLEY'S	172 1 37 15	8				1 29											172			15	
BOARDS BOARDS TOM CAT BOOTH'S BOWMAN'S	499 814 1858 1391	1	123 9		10	278	20	172 15	118	232 68	231	96	431		48	179 1223	519 175	74		15 26	

# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 15																		
BRAND	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC
BRIGADIER	89					18					71									
BURNETT'S	9818	153	61	59	30	783	240	45	100	1031	3064	317	2152	48	70	1034	465	34	13	119
BURTONS	3																			
CALDWELL	68				68															
CALVERTS	2096		29	69	20	534	11	1	82	100	337		478		22	42	182	105	80	4
CASCADE MOUNTN	70		4									60					5		1	
CHASKA ROYAL	83					83														
CLASSIC CLUB	137												122							15
CLUB 400	751	568				95														
COUNTRY GENTLMN	1418									88										
CRYSTAL PALACE	2880					799		40		1418									9	
DESERT JUNIPER	19		1								841		1191							
DEUCES WILD DLT	56					2	54													
DIRTY OLIVE	6					2														
DRAKES	51								3						1					
EDGEFIELD	1														51					
EXCEL GIN	21					21														
FIVE OCLOCK	9144		136	434	255	6866				825			486		142					
FLEISCHMANN'S	5193		2	303	249	287	14	82	593	936	119	67	986	57	37	773	343	92	125	128
FREE SPIRIT	3																			3
GILBEYS	17704	640	365	257	477	3536	184	242	1501	1005	1331	800	3295	417	408	1312	1465	144	114	211
GLENMORE	264	4									243							17		
GOLD CROWN	104				104															
GORDONS	19281	334	170	209	263	2015	275	219	1264	1564	1265	663	7023	142	128	1724	1695	97	63	168
HALLERS	859										859									
HAMPTONS	1					1														
HANNAH&HOGG	74	74																		
HAWKEYE	214			214																
HEAVEN HILL	300					300														
HOUSE OF HARRIS	159																			
IDAHO SLVR BRND	158		159																	
J W DANT	1	1	158																	
JENKINS	279								259						20					
JUNIPERO	2																			
KAMCHATKA	850						45				67		728				2	10		
KASSER 51	771												771							
LAIRD'S	260												260							
LAIRD EXTRA DRY	59									59										
LAWRENCE	15				15															
LEATHER STLLION	1										1									
LEWIS AND CLARK	182							182												
LONDON CROWN LT	2	2																		
LONDON TOWER	1451												1451							
LORD BALTIMORE	2076	2076																		
LORD ISSACS	25			25																
LYON&LEICESTER	26							26												
MCCALLS	1492	340								762			223							
MCCORMICK	2487	40		127		277	77	151	5	26	564	554		79			562	167	25	
MEIERS 94	140										140									
MILES	160						160													
MILITARY SPECIAL	65	65																		
MIMS DELUXE	215						215													
MOHAWK	263					263														
MONARCH	3935		103									1852	300				1980			
MONOGRAM	300																			
MONTANA SILVER	18							18												
NEWPORT	148					148														
NIKOLAI	164					84		80												
MR BSTN ENG MKT	7				7															
ODESSE	205															202			3	
OLD COLONY	204					140										64				
OUTER BANKS	39																			
MR BOSTON RIVA	95							38		29										28
PARAMOUNT	748			499							249									
PARAMOUNT 90	943										943									
PARLMNT GD 2000	1									1										
PIKEMAN	272										146									126
POLAND SPRING	272				86				173						13					









# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 20																		
BRAND	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC
ABSOLUT KURANT	1322	38	11	16	8	212	17	7	47	93	192	87	295	26	12	109	121	14	5	12
ABSOLUT MANDRIN	6341	153	72	103	58	790	51	59	130	452	935	337	1739	91	49	485	674	54	30	79
ABSOLUT PEPPAR	819	20	15	26	4	96	7	4	24	43	123	54	200	21	9	64	88	6	8	7
ABSOLUT 100	3210	40	12	23	9	255	34	13	73	315	759	67	1331	19	16	87	101	31	11	14
ALCOHOL DE CANA	4		4																	
ALPS	3												1	2						
ALTAY STAR	6						6													
ALTAY SURPRISE	42						23	18											1	
AMAZON	1						1													
BACZEWSKI CHRRY	3						3													
BELVEDERE	7632	357	23	41	14	1632	146	12	140	615	1212	136	2174	42	33	583	292	37	13	130
BELVDERE/CHOPIN	1						1													
BELVEDERE GF BX	5							3												2
BLAVOD BLACK*	32		2				8					13				1	8			
BOOMSMA	1									1										
BOOMSMA LEMON	1																1			
BOREALIS ICEBRG	14						1						13							
BORU CITRUS	1						1													
BORU IRISH	66						5		10				46		2	1	1			1
BORU ORANGE	1						1													
BORU GLASS PACK	12						6													
BORU TRNITY PCK	17						7													
BRILLIANT	43	3					3		6	5	6		15				2			
CARDINAL 80	17						1			1										15
CHOPIN	865	18	5	7	5	186	18	2	54	38	114	23	194	12	5	73	76	4	2	29
CHOPIN GIFT BOX	1						1													
CHRISTIANIA	42						18			12						12				
COLUMBUS	14												14							
CRISTALL	283	54					8	18		28	44	9	79	6		37				
CRISTALL CO-PCK	12						2							5		5				
CRISTALL/GLS ST	104									54	30			5		13			1	1
CRISTALL/PTCHER	1													1						
DENAKA	240			1		5						111	121				2			
FINLANDIA	5363	115	27	7	25	301	51	2	786	197	436	131	2523	51	19	382	202	23	3	82
FINLANDIA W/JAR	11		11																	
FIRST GUILD PRM	24	3											14							7
FIRST GUILD LMN	4																			4
FIRST GUILD PEP	1	1																		
FNLNDIA CRNBRY	838	21	4	1	2	35	12		36	59	84	41	302	26		98	103	11	3	
FINLANDIA LIME	203					12	1		14	11	39	13	99			10		4		
FINLANDIA/GLASS	168		12	11		18				22	24			19		58		4		
FINLANDIA/JUICE	20			1		16			2									1		
FINLANDIA/BM MX	31			2															2	
FRIS 80	1487				1	222	8	5	69	97	81	55	744	27		88	99		2	3
FRIS 80 W / MIX	6				2								4							
FRIS 80 W/GLASS	285	5				6				18	14		49	19		12	162			
FRIS	7															5				
FRIS SKNDA LIME	5					6													1	
FRIS/BL MRY MIX	31					31														
GEORGIEVSKAYA	30					30														
GREY GOOSE CSMO	281			5	2	43							133	15		82			1	
GREY GOOSE/BSKT	30										1		1	22		2	4			
GREY GOOSE/GLSS	848		13	1	19	5					15		472	9		38	255	21		
GREY GOOSE	15853	603	56	102	103	2531	420	31	761	1554	2342	359	4598	109	184	1265	533	105	41	156
GREY GOOSE ORNG	1611	44	3	6	5	142	35	1	134	178	203	40	572	13	24	140	41	4	1	25
ICEBERG	5													5						
INFERNO PEPPER	30			9		8														
JAZZ	22					18		2												
JEWEL OF RUSSIA	11							2												
JEWEL RUSS ULTR	7															8				3
KETEL ONE	13756	234	120	143	112	1393	187	68	544	716	1194	564	5819	243	253	761	1076	37	36	256
KETEL ONE CTRON	534	5	4	11	3	72			14	19	38	35	249	12	7	16	41	1		7
KEGLEVICH ORGNL	4																			4
KRANE	15												15							
KREMLYOVS KAYA	27													9						17
KRMLVSKYA CHCLT	3																1			1
KROLEWSKA	224	7	1	5		31				36	54	4	67			13	6			
KRYSHTAL CHRODV	18	2				1				2	2				2	9				

# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 21																		
BRAND	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC
KUTSKOVA	28						2									11		1		14
LANCUT	9											1					8			
LE VODKA CLSQUE	3						1													
LUKSWA WLDBY/GL	3																			
LUKSWA CTRUS/GL	4																			
LUKSWA CTRS/ORN	1																			
LUKSWA WBRY/ORN	1																			
LUKSWA CTRS&BRY	1						1													
LIMONNAYA	261		1	5	1	38		4		16	15	23	77	16		48	13			4
LUKSUSOWA/ORNMT	47									1			44				2			
LITHUANIAN	3										3									
LUKSUSOWA	3728	7	1		41	113	3	10	254	525	128	110	1289		25	667	230	2	2	321
LUKSUSOWA 100	7						7													
LUKSUSOWA CTRUS	21						2		11	4										3
LUKSUSOWA 2PACK	9				4		3													1
LUKSUSOWA W BRY	14						1		9	2										1
LUKSUSOWA/BUCKT	21																			21
LUKSUSOWA/GLASS	43									43										
LUKSWA/JUICE PK	23						15		3				4							1
MONOPOLOWA 80	426		2				39													6
MEZZALUNA	165	6			2		1	2	1	3	7	28	379		8	5	4	2		6
OKHOTNICHYA	6						1													5
MAD MONK	23										23									
OLIFANT	170													170						
MONOPOLOWA W LB	43																43			
OP	36				1		6			5	21				2					
NORD	1								1											
OLD KIEV	53						7					3								
ORIGINAL POLISH	10						7													1
ORIG POLISH/GLS	36						6	7												
P WYBRWA LEMON	2						2													
P WYBRWA (RITZ)	3																			
PEARL	112		1				10			5		25				2				
PIRAT	9						5													2
POLAR ICE	14						7	7												
POLMOS WYBOROWA	411						34				5				8					13
POLONAISE	1						1													
PRIVJET	520				11						508									1
PSHENYCHNAYA	6						3		2											
RADA	10	1									7					2				
RADA GINSENG	2																			
RED ARMY	9											9								2
RUSSIAN STANDRD	54												54							
SHAKESPEARE	48	6					5			9			18			9				1
SOOMSKA ASHBERRY	1						1													
ST PETERSBURG	9	7					2													
SOOMSKA HERB	1						1													
STOLI FLAVOR PK	2	1						1												
STOLICHNAYA GOLD	578		3		3	51	9	1	27	43	70	25	182	4	1	48	95	1	4	11
STOLCHNAYA OHRNJ	3481	31	13	23	86	115	13	13	225	162	434	40	1846	23	93	212	81	25	10	36
STOLI KAFYA	17				1		6				1	5					1			3
STOLI PERSIK	35	2	1								8	2				14		3		4
STOLI RAZBERI	4486	15	10	118	230	903	1	53	481	169	536	101	1250	8	90	172	272	13	20	44
STOLI STRASBERI	457	6	1	9	10	117	1	1	2	26	68	27	173			1	10	5		
STOLI VANIL	4858	21	62	84	13	662	17	50	115	246	823	340	1398	42	44	214	657	17	27	26
STOLI ZINAMON	9						4				1					1				1
STOLICHNAYA 80	24092	412	239	251	438	2159	403	167	1331	1432	2336	1185	7855	387	262	2304	2193	199	161	378
STOLICHNAYA 100	813		17				22		27		63		385			58	111	4	4	9
STOLI PERTSOVKA	48		1				3				2					20				5
SUNDSVALL	1	1																		
SVEDKA	1022	129	9	11		54	13	2	18	262	137	12	164	7		62	142			
TALL BLOND--THE	49														1	31	1			16
TANQUERAY CTRUS	115	8				6			20	25	41	2				8	2			
TANQUERAY STRLG	3197	95	16	14	13	667	53	39	97	271	538	83	719	17	36	159	338	15	5	22
THREE OLIVES	1541	27	8	34	35	166	17	2	122	89	178	163	300	10	6	154	188	5	3	34
THREE OLIVE/GLS	361		11	3	2								137			66	142			
THREE OLV/SHAKR	77									36	29									12
THOR'S HAMMER	171	4	2	4	1	14	1		12	16	24	9	50	4	2	4	18	3	1	2

# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 22																			
BRAND	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC	
TWO&A HALF CRSS	1																			1	
ULTIMAT	12																				4
VAN HOO	4																				
VELIKY NOVGOROD	1																				1
VIKINGFJORD	2																				
VAN GOGH	244	37																			
VAN GOGH GLS PK	387																				
VAN GOGH CITRON	10																				
VAN GOGH W APPL	44																				
VAN GOGH ORANJE	12																				
VOLGANAYA	1																				
VOX	1396	55	8																		
VOX APPLTNI GFT	42																				
VOX/MARTNI GLSS	284																				
WORLD OF SPT PK	104																				
YOURI DOLGORUKI	2																				
YUBI	2																				
ZAREN	3																				
ZHITOMIRSKAYA	2																				
ZONE BANANA	3																				
ZONE LEMON	3																				
ZONE PEACH	5																				
ZONE TANGERINE	5																				
ZUBROWKA BISON	15																				
	212128	5976	1315	2504	2759	32671	3983	1037	10243	14689	27174	7144	63507	2111	2183	14941	13916	2161	692	3122	
RUM U S																					
BARDENAY	17																				
BELLOWS LIGHT	72																				
BOCADOR GOLD	107																				
BOCADOR GLD 151	37																				
BOCADOR WHITE	556																				
CABNA BOY CTRS*	38																				
CABNA BOY ORNG*	60																				
CABNA BOY P/CC*	609	9	21																		
CABNA BOY CMBO*	6																				
CABNA BOY RSBY*	128	1																			
CABNA BOY VNLA*	465	2																			
CABNA BOY CHRY*	264																				
CORAL BAY GOLD	317																				
CORAL BAY WHITE	677																				
DIAMOND HEAD DK	1																				
FAIRVIEW WHITE	90																				
GOLD CROWN WHT	691																				
HANA BAY GOLD	182																				
HANA BAY PRM DK	9																				
HANA BAY WHITE	1																				
JENKINS	528																				
JENKINS SPICED	79																				
JENKINS SUP GLD	51																				
JENKINS SUP SLV	94																				
LAHAINA DARK	1																				
'99' LIGHT	1																				
OLD FLORIDA WHT	35																				
OLD FLORIDA 151	19																				
RAINBOW SPT WHT	1																				
S FRNCS DRK SP*	385																				
SAXONY WHITE	1421																				
WHALERS DARK	96																				
WHALERS SPICED*	7																				
ZHENKA ISLAND	140																				
ZHENKA TROPICAL	148																				
	7333	12	38	57	557	198	2	796	1336	224	504	389	1859	311	122	540	368	7	12	1	

# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 23																		
BRAND	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC
RUM PUER RICO																				
AD NLSN DSPNSR*	3				2	1														
ADMRL NLSN SPC*	1288	53		662	8	299	7	23			57	68		77		1		1	32	
BACARDI LGT DRY	127175	4150	1388	3035	3280	22128	2371	1390	5600	9767	14613	2811	31694	2808	1214	10234	7121	1180	1017	1374
BACARDI GOLD	36349	1080	1010	657	548	5415	956	433	1043	3182	3018	2381	3660	1803	209	4004	5322	272	428	928
BACARDI 151	7475	194	142	80	61	527	104	23	105	548	1738	537	1686	75	41	559	900	95	29	31
BACARDI SELECT	4566	125	82	55	51	253	35	18	217	472	353	280	1139	90	55	483	693	18	30	117
BACARDI LIMON *	19436	501	145	540	284	3575	252	145	548	1327	1370	416	6418	411	102	1887	1057	107	113	238
BACARDI LMN/GL*	888			14	17	1	34			229	90		172	27		275		13		16
BACARDI O*	4749	55	39	154	91	758	39	4	115	211	260	87	2068	89	24	429	146	64	33	83
BACARDI SPICE *	2376	58	98	31	22	136	15	11	103	152	159	142	884	81	66	113	246	16	16	27
BCDI SPC/SQZ B*	1						1													
BACARDI SEL/MIX	173						3			101						69				
BCRDI GLD ON-PK	8						4													
BACARDI LT/GLSS	12						7													
BCRDI SLCT/COLA	7						7													
BCRDI SPC/TUMB*	8						8													
BCRDI 1873 SLRA	673		7							476		148					42			
BOCA CHICA GOLD	11					11														
BOCA CHICA WHT	145					116									29					
CPT MGN ORG SP*	103667	948	1622	4516	2347	23833	642	1293	4535	3660	8126	2574	32815	1667	1540	5225	5924	1004	956	440
CPT MGN PS 2PK*	3					3														
CPT MGN PT BAY*	7673	156	142	122	73	1413	133	153	283	498	383	199	2468	201	62	778	391	102	65	51
CPT MGN PV STK*	3917	24	69	150	37	521	31	15	225	187	433	195	1140	98	57	242	403	24	40	26
CASA BACARDI LT	1																			1
CASTILLO GOLD	5057	221	47	53	140	1282	75	53	105	561	244	642	409			641	429	24	46	85
CASTILLO SPICD*	2037		46	18		747				63	59	416		75			536	15	33	29
CASTILLO WHITE	18740	1086	144	452	363	4281	387	193	379	1282	1942	822	3779	130	79	1476	1595	127	93	130
CPT MGN SLV SP*	1783	17	26	30	12	435	6	29	52	104	97	2	491	81	30	122	211	12	27	5
DON Q CRISTAL	23		2			6		6										2	4	3
DON Q GOLD	5		1			3												1		
PALO VIEJO GOLD	3							3												
PALO VIEJO WHT	872							28			64		780							
R LLAVE BLC SUP	249									230					19					
R LLAVE ORO SUP	118									118										
RONRICO GOLD	3094		112		17	68	40		216	293	499	255	774		37	174	552	9	18	30
RONRICO SPICED*	167					5											162			
RONRICO WHITE	8100	165	142	30	42	607	53	13	486	708	1425	258	2192		76	834	944	48	32	45
	360852		5264		7520		5190		14012		34941		92646		3640		26677		3008	
		8833		10601		66320		3833		24226		12165		7636		27546		3135		3659
RUM VIRG ISLS																				
3 PALMS COCONUT	11					8													3	
CALDWELL BLACK	18				18															
ALBERTSONS GOLD	30			4																
ALBERTSONS WHT	28			3																
ARISTOCRAT GOLD	440									237						187				16
ARISTOCRAT LGHT	4996	497					306			1651	170					2238			1	133
ARISTOCRAT 151	1						1													
ARROW LIGHT	118					118														
BANKERS CLUB GL	456												456							
BANKERS CLUB WH	3353									72	1		3067			213				
BARBAROSSA SPC*	1755		72			222		5	38	265		864		272			15	2		
BARRISTER GOLD	512												512							
BARRISTER WHITE	2193												2193							
BARTON LIGHT	1143	106		100		394	147						371						25	
BILL'S PLACE WH	1										1									
BOWMANS GOLD	28															19				9
BOWMANS WHITE	1163									56						928		166		13
BRTSH NVY PS 80	5			1											1					
BRTSH NV PS 955	197		1	1	3	25			35	19	3	24			1	68	3			5
BRUGAL ANEJO	268								16			3	248		1		12			
CALICO JCK SPC*	3690			20	49				328				3264		12				17	
CLASSIC CLUB LT	341												341							
CLIPPER DARK	10																			
CLIPPER WHITE	125									112										10
CORAL ISL WHITE	25				3										22					13

# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 24																			
BRAND	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC	
CRUZAN 151	2					2															
CRUZAN BANANA*	871	38	23	16	6	33	16	2		78	48	39	286	51	5	124	85		7	14	
CRUZAN CITRUS*	8	1	1	1	1	2										1				1	
CRUZAN CLIPER G	451					1						225					225				
CRUZAN CMBO PK*	54	22				8						24									
CRUZAN COCONUT*	1642	107	60	37	20	129	95	2	25	190	135	97	318	43	20	148	177	14		25	
CRUZAN DARK	386		29	3	22	19	19	4		149		46			5	47	5	6	3	29	
CRUZAN EST DMND	57	14		1		8		1			16	16					1				
CRUZAN EST SG B	32			2		6		1		10	3			2			7				
CRUZAN ORANGE*	356	16	19	6		27	13		10	39	22	14	70	39	5	31	27		1	17	
CRUZAN PNAPPLE*	1025	48	25	24	22	51	21	1	2	125	61	42	313	25	11	125	115		4	10	
CRUZAN PNPL GF*	1																				
CRUZAN FLAVR PK	512				2			5		125	1				11	17	339				
CRUZAN WHITE	483	12	12	1	10	21	13	6	1	89		18	152	6		127	2			12	
DEUCES W DLT WH	59					1	58														
FIVE O'CLOCK WH	649			190	9	450															
HEAVEN HILL DRK	88					88															
HEAVEN HILL LGT	2107					2103	4														
IDAHO GOLD BRND	254		254																		
IDAHO SLVR BRND	117		117																		
JACQUIN LIMON *	59												59								
JACQUIN WF GLD	3601												3212			329			42	18	
JACQUIN WF WHT	8192												7549			513			124	6	
LADY BLIGH SPC*	106			16							89									1	
LAIRD'S WHITE	95												95								
LEATHER STLN WH	3										3										
MARMBA LMN SQZ*	3																			1	
MARMBA ORG CRM*	5											2									
MARMBA SPC BRZ*	3											2								1	
MARMBA TRP TSE*	5											4								1	
MCCORMICK DARK	10					9				1											
MCCORMICK LIGHT	865			29		161	136		11		453									75	
MEIERS GOLD	249										453										
MEIERS WHITE	814										249										
MILITARY SPCL DK	34	34									814										
MILITARY SPCL LT	36	36																			
MOHAWK WHITE	1474					1474															
MONARCH DARK	273		22																		
MONARCH GOLD	6146		31									251					3437				
MONARCH PLATA W	10226		352									2678			511		5775				
MONARCH 151	1135											503			78		554				
MONTANA GOLD	50							50													
MONTANA SILVER	48							48													
MONTEGO BAY GLD	4011		398	28		72	124			275		446		765			1896			7	
MONTEGO BAY WHT	2723		210	15		140	207			468	109	300		336	31	152	665	56	34		
MONTEGO BAY 151	9					9															
NEWPORT WHITE	246					246															
OLD MILL GOLD	135	6	22					2	1			77			24					3	
OUTER BANKS LGT	54									54											
OUTRIGGER LIGHT	8																				
MR BOSTON DARK	944		222					152	212		245					103				10	
MR BOSTON LIGHT	1664		195		79	117		180	341		345				82	88	196			41	
PARAMOUNT GOLD	718			414							304										
PARAMOUNT WHITE	3200			1499							1701										
PARAMOUNT 151	369			9		1					159		200								
PLANTATION AMBR	2		2																		
POLAND SPNG LGT	28									5											
PORT ROYAL LGHT	26					19					5				23						
PORT ROYAL DARK	10					10															
POTTERS WHITE	2079		96									679					1104			199	
POTTERS GLD 151	93											93									
PRESTIGE WHITE	7																			7	
PRESTIGE DARK	4																			4	
POTTERS GOLD	1220		77									888					162			92	
QUALITY HSE LGT	19						19														
REDRUM TROPICAL*	491		33		9		12	12									299			11	
RON PABLO	656									390		115									
RON RIO DARK	678																678		234	32	

# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 25																			
BRAND	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC	
RON RIO LIGHT	8	8																			
RON ROBERTO LGT	25				7										17				1		
RON VIRGIN HVY	402				80				143							108	71				
RON VIRGIN WHT	360			21	241				98												
S FRNCS DRK GLD	55														55						
S FRNCS DRKE WH	37				3										34						
SARATOGA DARK	276		28										4				244				
SEAFARER DARK	164	164																			
SEAFARER LIGHT	574	574																			
S S PIERCE DARK	26				10																
S S PIERCE LGHT	7				7																
TROPICAL BAY LT	690								108						22						
TROPICAL BRZ GD	17		17																		
TROPICAL BRZ WH	148		148																		
V.P.A. GOLD LAB	49				49																
V.P.A. SLVR LAB	173				173																
	85898	1683	2466		2663	601	5974	1245	472	1374	4404	4937	11047	23266	2234	380	5674	15904	789	414	371
IM RUM JMICAN																					
APPLETN SPC GLD	660	4	11							3	155	52	208			118	82		1	26	
APPLETON EST VX	444		5	3	10				8	60	66	50	71	92	11	30	5		4	1	
APPLETON EST 21Y	1												2							1	
APPLETON GOLD	2												8								
APPLETON 12Y EX	37										12				2		13	1		1	
CORUBA DARK	64																2			2	
MYERS ORIG DARK	9079	169	175	114	156	816	135	99	351	569	543	761	1614	116	156	686	2345		46	92	
MYERS PLTNUM WH	72		1														70				
WRAY&NEPHEW WHT	57																3				
	10416		192		166		135			414		647				2026			156	94	
		173		117		816		107		802		844		129		847			50	193	
IM RUM OTHER																					
ADMRL NLSN COC*	79			45		31			3												
BACARDI ANJ MEX	615		42		2																
BACARDI 8	558	15	11	7	17	52	5		24	60	45	39	152			18	5	75	172	1	
BACARDI 8/GLASS	109		15	1	1					5			23					12	17		
BAROCA DARK	42				36																
BAROCA GOLD	33				33																
BAROCA WHITE	623				594					29											
BARROWS GR RSRV	1																			1	
BARRWS HRS D'AG	1																			1	
BEENLEIGH	7																				
BOYERO ANEJO	3					3															
COCKSPUR BARB	510		1		4	4			3				83	117	19	21			188		
DON LRNZO CCNT*	1									2											
DOORLYS XO	4			1	1	2															
EL DORADO SP RS	11																				
FLOR CANA BL LB	32																				
FLOR CANA CNTRO	1																				
FLOR CANA GOLD	2																				
FLOR CNA CNT/GL	9																				
FLOR CANA GR RS	8		2																		
FLOR CNA LIMON*	7		1																		
FOUR SQUARE SPC*	21	3		2																	
GOSLNG BLK SEAL	1151		11		54	60	4		4	163	120	53	37	317	32	38	10	167	72	3	
GOSLNG BLK SEAL	30					4				21			3						1		
GOSLING BLK/GLS	8																				
GOSLING BLK/MUG	4																				
KANICHE GAUDLPE	1																				
LEMON HART DEM	73		1	1																	
LEMON HART DEM	2																				
MALIBU BONUS PK	262																				
MALIBU NATURAL*	15249	712	424	540	336	1347	5			602	75	492	928	3259	398	160	182	1773	2100	120	
MAUI COCONUT*	34			5	9	3				12	1164									165	
MT GAY ECL DARK	3118	38	30	10	151	228	38	16	387	313	139	95	591	49	199	480	212		11	14	

# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 26																			
BRAND	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC	
MT GAY EX OLD	53				2	6			19	1	9	1		1	3	8	2			1	
MT GAY SPEC RES	23				1	9						10					3				
MT GAY SUG CANE	10				1	7											1			1	
OLD OAK WHITE	1																1			1	
PAMPERO ANVRSRO	42	4								16			10				3	1		8	
PAMPERO DELUXE	2					2															
PYRAT PISTOL	2					1															
PYRAT PLANTR XO	4					2															
RHUM BARBCT *15	7					1				1											
RHUM BARBCT 3*	31		1			4					1	1	25								
RHUM BARBCT 5*	71		1		2	4					1	1			13	12	37				
RHUM DILLON	26									18	8										
RHUM NEGRITA	1					1															
RHUM S JM X OLD	1					1															
RHUM S JMS AMBR	2					1							1								
RINALDO GOLD	5					5							1								
RINALDO SILVER	10					10															
RON MATUSLM BLK	1					1															
RON MATSLM G RS	8					1								6		1					
RON VIEJO CALDS	1			1																	
SEA WYNDE	7					1											6				
STUBBS WHITE	2																	2			
TOUCANO LT GOLD	4					3		1													
TRADER VIC AUTH	17	5																			
TRADER VIC KB W	14	9																			
TRADER VIC SPC*	41	14		5																	
TROPICO*	1513	30	14	16	17	83	10		46	179			23	630	54	13	283	78	12	7	18
TROPICO W/MIXER	143					3							135				5				
WHALERS RAINBOW	2					2															
WHALERS ORG DRK	1																			1	
WHALR HLIDAY PK	64	13		8		7		9									27				
WHALERS GREAT W	134			3		5		7	45								20			5	
WHALRS HWN SPC*	94			3	9	5		3	1	45		18	9		6		40			2	
WHALER KLR COC*	224	20		3	9	12		17	6	58		48	23				25			3	
WHALER RARE RS*	253		14			3		3	3	30					46		34	115		2	
WHALERS VANILL*	516	20	59	3	8	23		9	36	29		49	105	11	48	8	54	42		7	
WHALR VNL/CCNUT	7				78					7											
WINDWARD RUM	78																				
WSTRHLL PLNTATN	2					1														1	
ZAYA GRAN RSRVA	1					1															
	26027	883	627	732	1292	1944	447	309	1535	2184	861	1554	5343	754	478	3174	3103	150	210	447	
APPLE BRANDY	412									111											
CAPT APPLEJACK	81																301				
CAPT APPLEJACK	17																81				
CLEAR CREEK	19																	17			
CLEAR CREEK 8Y	2		1																		
KOENIG	26		2																		
LAIRDS BOND	6									26											
LAIRDS O APPLE	11																				
LAIRDS RARE	574		3																		
						4				3										3	
										3											
										137										3	
GRAPE BRANDY	27																				
ALBERTSONS XO	29			7				20													
ALMADEN	5					3															
AMBER CREST	1																			2	
BRANDY PEAK GRP	4																				
BRANDY PK PN NR	1																				
BRANDY PK SGL B	1																				
C BROS FROST WH	2581	197	2	9		411	21	3		889	252		290	2		433	67	4		1	
C BROS XO RARE	139					21		12		63						38	5				
C BROS VSOP	2729	125	27	32		769	38	10		638	166	219	200	30		313	159	3			
CHRISTIAN BROS	30567	1430	611	822	148	6003	394	867	489	3518	2400	1695	6659	410	64	1857	2708	59	305	128	



# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 28																		
BRAND	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC
SPIRIT OF PEAR	3 137		13			3 4						3					44			
IM FR BRANDY ARMGC MNTL VSOP BANKERS CLUB	2 176					2							176		1					
BARONET VSOP BRILLAT SAV ARM BUSNL HORS DAGE BUSNL VSOP V RS	47 1 1 16			5		1				1	39							1		2
CALVADOS BIZARD CERBOIS AM VSOP CH ST AUBIN ARM CLE DC VSOP ARM	8 2 1 39		4	2		9									2					6 1
CLVDS GLBRT RES CLVDS B GR SOLG CLVDS PAYS X O CLVDS POMME EVE	3 109 1 1	1			4	5		3	14		3 5	19			1	9	10	40		
CORTEL NAP VSOP COURRIERE VO CQRL CLVDS VSOP D'ALZC NAP VSOP	12 8 2 27					10 8 2														2
DARON CLVDS FNE DEVILLE VSOP NP HNRI BARON VSOP J DANFLOU APPLE	3 62 202 4				3	1		2					36 2	153	13	59				
J DANFLOU PEAR JACQUES CARDIN JACQUES CRDN XO JACQUET NAPLEON	3 1592 2 1	34			71	30 2 1		7	200	213	71	85	320			47	287	224	3	
JACQUIN NAPOLEN JNNEAU ARM SLCT JAN GR F ARM RS JAN RS MAISN AR	187 9 7 2		1					4	7				127	59 1				3		1
JENKINS VSOP LARSNGL RS VSOP LARESSNGLE VSOP LERICHE VSOP	266 5 8 1					1			231		6	1			1	35				4
LERICHE VSOP GF MQ DCHNT VS ARM MRQS MNTSQ ARMG MRQS MNTSQ NPLN	34 1 2 63				2	1	2		29			17			10					34
P DUCHENE VSOP RAYNAL 5Y EX FN RAYNAL 5Y/SNFTR RAYNAL VSOP GFT	24 65 40 271		23			1 3 4							31 40 90							
RAYNAL VSOP NAP RAYNAL XO SUPR ST REMY NAPOLEN ST VIVANT ARMGC	2340 1 3985 2	59			5	488 1	99	1	96	318	215		446	116	13	163	187		4	130
	9638	203	41	43	62	101	62	19	113	527	349 1	208	881	85	51	357	764 1		5	114
		324	69	52	147	680	161	36	690	1222	708	399	2190	278	224	877	1309		13	259
IM COGNAC ALBERT ROBIN VS ALBRT ROBN VSOP ALIZE VS RESRVE	21 6 361					21 6 70							89	28		117				53
ALIZE VSOP RSRV ANSAC V S ANSAC VSOP CALVADOS CARDNL	26 1799 128 2	245				2 57	494		58	324 66	7 57		14 45				3 483 49	34		1
CAMP ROMAIN CAMUS VSOP CHABANNEAU VS CHALFONTE VSOP	1 3 2 200					2 1					1		112							84
																				3
																				3



# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 30																		
BRAND	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC
LANDY XO DECNTR	1																			1
LOUIS ROYER VS	18					18														
MAISN SR PT CHM	3																			
MARTELL CR BLEU	132		1			40	3		4	2	22		51			4	3			2
MARTELL VS	6807	182	11	12		4121	394		23	93	819	33	846	21		176	52	9	2	13
MARTELL VS SNFT	214					33				22			63	11		12	73			
MARTELL VSOP	404	15	1		3	57	15	1	17		115	19	104	4		2	49			2
MARTL VSOP SNFT	9					9														
MENUET XO	1					1														
MENUET XO G DEC	5					5														
MEUKOW VS/SNFT	116	77			3					2	37									
MEUKOW VS	650					95	30		37	121	95	29	52			51	137			
MEUKOW VS GF BX	2												2							
MEUKOW VSOP	27	5				13			9											
MEUKOW VS/2 GLS	128						30									6				
MEUKOW VSOP/2GL	17					3	1									5				
MEUKOW X O	3												1							
MEUKOW XO GIFT	6					5	1													
MEUKOW NPLN/2GL	2					2														
MONARCH VS	48											14					34			
MONTAILLAC VSOP	11					11														
MRTL VS/2PONY G	48										48									
MARTL VSOP/STEM	16										8			8						
MRTL XO CRDN SP	6					3	1				2									
OUI!	4										4									
P FERRAND AMBRE	1					1														
P FERRAND RSRVE	1					1														
P FRRND SL ANGS	1															1				
PAUL LUCHENE VS	39					1						38								
PLANAT XO	2														2					
PLANAT VS	3														3					
R MRT VSOP/FLSK	128												128							
REMY MRTN EXTRA	5					1	2				1									1
R MRTN LOUIS 13	4					1					2					1				
REMY MRTN VS/GL	434			7		12	200			75	25		14			35	38			28
R MRTN VSOP G S	2																			2
R MRTN VSOP SNF	257			19						92	36					35	74			
R MRTN VSOP S R	148				2	38				30			56		3	16		3		
R MRTN VSOP/GLS	353					314	1						23	2	2	10				3
R MRTN 1738 RYL	147					82				21	19				2					1
R MRTN XO EXCEL	122					38	25				28				1	7	23			22
R MRTN XO EX/GL	24									4							20			
RAGNAUD SP RES	1																			1
RAGNAUD VSEP	3																1			
RMY MRTN XO SPC	97	4	1	1	1	4		1	19	14		14				15			2	20
R MRTN XO SP PK	20																			20
REMY MRTN VS GC	3209	444		7	2	926	506		20	354	245	9	124	9	11	377	75	9	3	88
REMY MRTN VSOP	7931	532	13	41	18	3004	315	9	117	391	1344	137	927	9	28	557	224	16	7	242
RENAULT VSOP	1					1														
RMY MRTN CLUB	1																			1
SALIGNAC V S	1139				18	450		12	54	65	115	41	242		11	17	86			28
SALIGNAC VSOP	1																			1
	75983	4326	145	609	170	21861	5397	90	1415	7130	9533	1391	10698	299	193	7126	4145	392	102	961
IM OTH BRANDY																				
ABLANICKA PLUM	7					7														
ARARAT 3 STAR	7					5														
ARARAT 5 STAR	10					7														
ARARAT 6 STAR	13					11														
ARMENAC	5										5									
ASBACH URLT GRM	287	5	3			17			21	24	34	15	115		3	1	44			5
AZTECA D ORO/GL	29					1				28										
AZTECA DE ORO	4			2		2														
BADEL CEZAR	1					1														
BADEL SLJIVOVCA	5					5														
BANFI GP MN TLCN	3													1	1					1



# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 32																		
BRAND	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC
STOCK GRAPPA JL	86					5					17		53			9	1			1
STOCK 84	403		4	11		39			110			4	148				3			84
STRMCIKA MSTIKA	12					12														
TIKVES KOMOVICA	1					1														
TORRE LUNA GRPA	1																1			
TORRES TRES	1																			1
TRIM FRAM GR RS	1																			
TRIM KRSH GR RS	2														1	1				1
TRIM PRNLE SAV	1																			1
TRIM WMS POIRE	5														1	3				1
VARTSIKHE X O	1						1													
VIEJO VERGEL	17																			17
WHITE STORK VS	6										6									
ZENATO GRP AMAR	1																			1
ZWACK GIFT SET	1		1																	
ZWK PEC CSRSZNY	2					2														
	4992	78	128	74	1	426	36	4	175	1105	233	478	744	314	9	198	799	6	12	172
CKTL MNHATTAN CLUB MANHATTAN HEUBLEIN	2 1	2											1							
	3												1							
CKTL VDK MTNI HEUBLEIN	2 2					2 2														
COCKTL OTHER BARTON LI I TEA BARTON TQ&TR SC	884 367	33 27		20 30		119 45	30		42	196 5	247 169	98				85 74		8		6
BRKEEPR ICE TEA BRKEEPR XXX BCH DSRT ISL IC TEA DSRT ISL IC TEA	209 36 2767 19		184 111	124	66	22		46	10	393	13	543		95 35 145	49 16		193 913	2 1 4		19
HPPY SMILE KMKZ JUAREZ MARGRITA PRMT L IS ICE T SNO SHOE GROG	246 10 393 2			68 1		3		1			1 297		246 6			3 21				4
	4933	244	111	243	66	189	30	47	99	595	726	641	364	229	16	376	916	12	23	6
LW PF CKTL MX ALIZE DE FRANCE ALIZE RED PASSN ANGSTRA LME JCE	14 48 43 49																			14 48 43 41
BCDI BZ PPL ETR BCRDI BZ FZ NVL BCRD CLS STW DQ BCRD BZ BHMA MA	1 1 46 18												1 1							37 18
ANGSTRA STRW DQ ANGSTRA SW&SOUR BCRDI BZ CYLP B BCRD BZ BL PRDS	26 2 21 34															21				26 2
BCRDI BZ SX BCH BCDI BZ APL-LCS ALIZE R PSN/GFT BCRDI BZ KEY LM	46 16 20 5															16				46 20 5



# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 34																			
BRAND	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC	
FD ICE BX MDSL	4401	30	174	289	193	126	11	46	140	216		249	1803	146	42	340	471	41	61	23	
F IC MCHA AL MD	10				5	5															
F IC RSP MDSLDE	53				7	13							10		20	1		2			
FD IC BX BTRSCH	226		16	58	5	14		3		30				39			54	3	4		
FD ICE BOX B-52	308		38		2	20		1		51							192	4			
IC BX C ALM MUD	154		11		6				56						10		69	2			
IC BX CHC CH MD	15												3				12				
IC BX MOCHA MUD	56													56							
IC BX PEP PT MD	12					7							3				1	1			
FD ICE BX ICE T	156	94				31				27								4			
FD ICE BX PN CL	1050	38			28	16			46	270					10	337	18	10			
ICE BX STRW SUN	2					2															
FD ICE BX ST CL	181	2			5				10	5			136				20	3			
FD ICE BX ST DQ	222	22			11					85								4			
FD ICE BX WH SR	196									117						100	76	3			
F DL ICE BX MARG	502	36		35	11				40	141		30			3	193		6	7		
F DL ICE BX MNHT	1048				34				256				755		2			1			
F DL ICE BX SOMB	12				1				2						9						
GTNO KAMIKAZE	3					3															
HBLN BRASS MONK	3	1				1											1				
HBLN BRNDY ALEX	4									3											
HBLN PIN COLADA	1												1								
HBLN STRWB DAI	1																			1	
HEUBLEIN W SOUR	1				1																
J DNL BLKBY JCK	928	28	5					4		52		28	632	57	13		36	26	11	6	
J DNL HRCN PNCH	1003	82					78	1		159			509	73	16		43	23	12	7	
J DNL CCTUS KCK	434	34					36	3		47			225	34	8		23	9	12	3	
J DNL MNT SIPPR	4									4											
J DNL R-EYE JCK	105	13						5		25			55	4	3						
JACK DNL APL JK	269	27	4				14	2		35			175	4	4			8			
J DNL WLDBY JCK	1441	66	7				54	5		84		63	941	122	18		8	52	19	2	
J DNL TENN TEA	1009	76					50	5		74		30	650	40	11		36	20	10	7	
J DNL RUBY SQZE	326	38	3				30			40		9	172	21	3			8	1	1	
J DNL CRNBY JCK	9																	8		1	
J DNL WTMLN SPK	1187	130	6				122	4		170		42	472	103	30		53	35	15	5	
JACK DANL PUNCH	3131	313	8				487	9		342		108	1499	163	45		47	71	29	10	
JACK DNL LMNADE	2626	150	13				113	13		193		97	1790	84	9		96	35	23	10	
JACQ PA EGG NOG	9870	84		21		8		4		329			7985	6		305	1095		1	32	
JENKINS B-52	37								37												
JENKINS MUDSLDE	140								140												
JUAREZ MUDSLIDE	7	7																			
KASSER EGG NOG	720									35			685					7			
KHLUA B MUD RTD	379	10		10		36	1		37	28		25	195		8	19		11	3		
KAHLUA&MILK DTG	253	40					11	2		54		23		32	34		29	11	13	4	
KAHLUA B-52 DTG	846	42					11	7		105		46	500	42			68	16	9		
KHLUA C MUD RTD	429	15		10			6	3	24	23		33	100	18		1	66	2		5	
KHLUA KPCNO RTD	396	7	20	8		100		6	44	20		40	102	22	15	1		3	2	6	
KHLUA MDSL RTD	3087	60	44	59	87	648	28	30	158	136		235	1099	32	74	101	243	18	17	18	
KHLUA C MUD DTG	28									24								4			
KHLUA MDSL DTG	2441	170					104	19		226		87	1392	73	122		131	58	43	16	
KHLUA T ALM DTG	94	27					12							41				7		7	
KHLUA RM CL DTG	103	6					3	1		7		8	72				2	2		2	
KHLUA W RSN RTD	1631	80	51	25	11	350	43	4	81	151		88	468	53	21	50	135	19	1		
KHLUA W RSN DTG	1993	188					158	21		254		65	928	82	91		105	45	43		
MTB LI ICED TEA	5554	89					245			628			3500			1061		9		22	
L SYD GN&GRPFT	3			3																	
LA PAZ MARGARTA	4													4							
LA PRIMA GLD MG	35			22							13										
LA PRIMA STW MG	13			13																	
LLRDS L IS IC T	149				2					141							6				
LWR SCREWDRIER	73				73																
MR BIG GN&GRPFT	356						356														
MONARCH MARGRTA	3											3									
O ENGLAND EG NG	3183				106				133	385				38	97	2424					
MR BSTN EGG NOG	2473	101	8			118	23		71	195				54		1795				108	
MR BSTN SCRWDVR	76						76														
MR BSTN TOM COL	121						68														
MR&MS T BL MARY	296												296								





# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 37																		
BRAND	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC
GINGR FL BRNY	1665	28	13	168	59	233	7	10	60	88	134	120	455		50	132	65	26	5	12
ALLENS	28				27										1					
ALLENS 100	1								1											
ARROW	658			11	40	434		10	64		101						2	5		1
BOLS	13																	2	1	
DEKUYPER	1																			
GAEANO	1					1														
HIRAM WALKER	11		1			10														
JACQUIN	4838				5				118	34			4518			51	1	109	2	
JENKINS	174								174											
LEROUX	3												2		1					
MOHAWK	476					473		3												
MOHAWK EX SHARP	4					4														
MR BOSTON	93														84				7	
PARAMOUNT	57												57							
	6358		1		72	924		14	357	34	158		4520		86	51	3	124	2	1
PEACH FL BRNY				11		924		14		34						51		124		1
ALLENS	130	107			8										15					
ARROW	102					88												14		
BOLS	47	10	5					2				20	1					4		5
DEKUYPER	671	41	39			6	179		1	24	58	29					249	7	37	1
HIRAM WALKER	124	1				3				31	1	1				72		3		12
JACQUIN	1227								32	152			670			335		38		
LEROUX	2																			
MR BOSTON	340							15		138			151					36		
PARAMOUNT	238			93							145									
	2881	159	44	93	8	97	179	17	33	345	206	201	671		15	407	249	102	37	18
COFFE FL BRNY																				
ALBERTSONS	5						5													
ALLENS	9732				8380				1165						187					
ARROW	1384		1		95	192		13	828	49		14			35	156			1	
BOLS	2								2											
CHATEAU	52																52			
DEKUYPER	176	1		8	10					157										
GOLD CROWN	1209				1117					92										
HIRAM WALKER	333				75	4				227										
JACQUIN	116	2	25										116							
JENKINS	343				12					318					13					
LEROUX	2				2															
NUYENS PREMIUM	47				34										13					
MR BOSTON	322				37					66			43		176					
PARAMOUNT	4										4									
	13727	3	26	8	9762	196	5	13	2855	49	4	57	116		424	156	52		1	
OTHER FL BRNY																				
ALLENS CF HZLNT	4				4															
	4				4															
MINT FLA GIN																				
GORDONS COOL	2							2												
JACQUIN	19									19										
LEGENDRE	68						68													
MR BOSTON	30															27		3		





# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 40																			
BRAND	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC	
ARROW ZESTY PCH	3					3															
BAJA DEL RIO	20																				
BAJA LUNA	1704		34	35	92	66	3	2	20			40	1132	76	5		115	26	14		
BAJA LUNA/CANDL	281		29		11				64				141				99	1			
BAJA ROSA	1797		35	35	150	109	16	8	51	4		64	1056	41	6	23	125	67	7		
BAJA TANGO	17				17																
BAJA ROSA/2 GLS	362												362								
BAJA ROSA/CANDL	139		29		28												9	73			
BLACK DUCK CRAN	28	1		5		5							16							1	
BOLS BOHEMN RSP	250		14	1		6		8	3			54				34	114	6		10	
BOLS MANGO SM5H	2	1				1															
BOLS MELON	56	39						2	1								3	3		8	
BOLS STRAWBERRY	5				1			1												1	
CH MONET FRMBOS	651		18		67	14		1	102	55		87		38	9	70	153	3	13	21	
DEK RAZZMATAZZ	1323	92	5	20	35	216	36	4	82	39		56	613		1	55	31	32	6		
DEKUYPER COFFEE	65										26					39					
DEKUYPER STRWBY	85		7		10	3	1			19	44	1									
DUBCHETT COFFEE	2					2															
DUBCHTT CRNBRIA	1											1									
DUBOCHETT MELON	5					4	1														
DUBOIS COFFEE	6					6															
EXPRESSO COFFEE	32						32														
GTNO BLK RSPBRY	1					1															
H WLK BLKRSBRY	6					4												2			
LEROUX RASPBRRY	1					1															
LEROUX STRAWBRY	20	1				2				1				5		9			1	1	
LLORDS BLK RSBY	1				1																
MEXICALLA COFFE	70														70						
MONARCH BTTRSCH	280											124					156				
MONARCH COFFEE	1801		24		6							889		98			790				
PARAMOUNT BNANA	6																				
RMS PEAR D PEAR	3									1								2			
PIERCE WLD RSBY	13				4																
POTTERS COFF 40	281											135								18	
SOURPUSS APPLE	4					3		1													
SOURPUSS RASPBRY	5		2	3																	
SOURPUSS TNGRNE	3		2			1															
SOURPUSS WTRMLN	4					4															
	9830		199		417		90		435		70		3379		100		1791		60		
		137		111		604		27		172		1451		258		347		141		41	
SPECIALTY LIQ																					
AFTERSHOCK CNMN	2154	99	34	41	16	167	37	11	98	152	322	187	444	39	42	167	247	34	9	8	
AFTERSHOCK/GLSS	354		28		1	6	13			55	30		86	11		35	80	9			
AL WADI ARAK	12															12					
ALA BAMA SLAMA	100	36		22												34	2	6			
ALBERTSON AMRTO	10						10														
ALLEGRO AMARETO	265	4																			
ALLENS AMRTO 30	211	133			64											261					
ALLENS MELON	24				24														14		
AMARETO D CORSO	80						25		55												
AMARETO D VINCI	61									61											
AMOR AMARETTO	3				3																
AMOR AMARETO 42	32																		32		
AMR AMORE W/CUP	173									161										12	
AMR AMORE W/GLS	275		32	22		10	10				7		113	2		79					
AMR AMORE CLSCO	4990	366	94	103	17	16	101		180	696	279	314	1151	133	61	553	757	131	13	25	
AMORITO AMARETO	2689					1444	272	56		176	541			200							
AMRTO D PADRINO	10						10														
AMRTO&SMB COMBO	9				1					1										2	
AMRTO E DOLCE	940				79	102			34				683		37					5	
ARAK SHLLT ZAHL	1																				
ARROW AMARETTO	462				19		174			99			169							1	
ARROW BLKRSBRY	226				4	11	3		4	21					10	160				11	
ARROW CANDY CNE	33	4				1			2	2						1				20	
ARROW HNYDW MLN	21															1	2			5	
ARROW KIRSCH	183		14		6	52		5	21	59				26						16	

# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 41																		
BRAND	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC
ARROW OUZO	36	5				31														
BA MAMA HAMA	31	16					4												11	
BAJA GOLD TQULA	126											126								
BAR TINI COSMO	12	8							4											
BAR TINI KAMKZE	6	6																	1	
BAR TINI WOO WO	1																			
BLU-DACOUS KMKZ	83	26		19												30				
BOLS ADVOKAAT	10					3		6									2			
BOLS AMARETTO	512	91			6	5		60	4	67	2					198	2	25	18	34
BOLS COFFEE	36	7						27												2
BOLS PMPKN SSMH	7					1			2			2			1				1	
BUCKSHOT ORG WW	1									1										
CACTUS JCK BLNC	33									33										
CACTUS JCK GOLD	28									28										
CAMAYA COFFEE	342				42					57					91	141			11	
CANDN REGNCY LT	50			50																
CHANTELLE	1					1														
CHAPALA	953	284				372	48	101						129					19	7
CHI-CHI TQ&TRPL	473			34		81							307			29			15	
CHILA COFFEE	476			41	6		86	35					308							
COCORIBE 42	1058				3	37			44	51			785			123			15	
COL CLUB AMARTO	85									85										
D NPLN APRCT&BR	3																3			
DUBOIS AMARETTO	10					9														1
DURANGO GOLD	1	1																		
DURANGO WHITE	1			1																
DEK AMARETTO 42	528	20	99		1	129	28		4				116	37		40			2	34
DEK AMARETTO 56	412									62	350									18
DEK CACTUS MARG	1087	33	8	217		444	9	23	1	26		1	202	17		30	12		14	50
DEK THRLLA VLNA	55	2		15	1	12						4		13			1		3	4
DEKUYPER MELON	1794	32	26	19	1	24	25	2	2	42	75	97	923	44	13	256	204		4	4
DEKYR COCNT AMR	17					5		1				10								
DEKYR HAZELNUT	591		10	6	2	74	5			17	51	34	220			74	76		5	17
DEKYR KIRSCHWSR	105		1	4			1				39		59						1	
DUBCHTT BLK&BRY	1					1														
DUBOUCHETT AMRT	3					3														
E & J COMBO PCK	4							4												
FIESTA TEQ GOLD	26						26													
FLORENTINO	28		2									21					5			
GAETANO AMARTTO	12					2		10												
GAETANO RM&BRNY	59							59												
GLCR BAY VD&BER	94						54	1											10	29
GLCR BAY VD&C-G	232						7	4						168			13		6	34
GLCR BAY VD&LMN	85						42	3									11		12	17
GLCR BAY VD&ORG	62						36	2											8	16
GLAROS OUZO	75										75									
GLD CRWN CF&BRY	48				48															
GODIVA CAPPUCNO	312					32	1			124			148		1	3		1		2
GODIVA WHT CHOC	991			2		75	12	7	147	30		11	530		3	48	114			12
GODIVA CHOC LIQ	1631	25	9	19	14	227	9	8	153	147		42	604	8	5	212	114		11	24
GRAND CHVLR ORG	4					4														
GRAND SUZETTE	16						16													
GRANDTULLY	8					7				1										
GRND MONARCH OR	345		19									132		43			151			
GRND MURIEL ORG	15			5							10									
GTNO HAZELNUT	1																			1
GTNO LI ICE TEA	86					86														
GTNO LEMON HEAD	4	4																		
GTNO MELON	72						2					70								
GTNO PEACH HEAD	11	7					4													
H WLK SOUR APPL	1						1													
H WLK SOUR LMN	1									1										
H WLK SOUR RASP	2																			
H WALKER KIRSCH	142	1					7						23		14	83			1	13
H WLK AMRTTO 30	20					20														
H WLK AMARETTO	38					17			4					11	4		2			
H WLK AMRTO COG	22	1		2		17						1								1
H WLK AMRTO/BOX	96			1		21			50	11				2		11				



# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 43																		
BRAND	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC
TOOTER HAPPY PK	278	21				25										232				
TOOTER KAMIKAZI	65	8				4	4									49				
TOOTER MELON BL	58	6				3	6									42			1	
TOOTER ON BEACH	80	10				3	5									61			1	
TOOTER PURPLE	13	7				4	2													
TOOTER SUNRISE	10	6				4	2													
TORTILLA GOLD	2615			12	28	5	2					673	1284	163			450		2	
TORTILLA SILVER	675			11		8	26						630							
TRADR VC KNA CF	1																			
TRADR VC MCDAMA	3																			
TRAVE AMARETTO	303			32				32								175				16
TRAVE AMRTO DEC	6	6																		
W XMAS RM&BRNDY	1213		452										761							
WHD LOGANBERRY	225		6					1												
WILD SPIRIT	239	2	1		1	8		1	1				1	162						
WILD SPIRIT/MUG	87														1					
WILD TURKEY LIQ	554	26	8	9	1	25	13	3	3	132	44	27	4		7	1	173	48	21	9
YELLN MELON BLL	80	18		1			7									52			2	
	48846		945	2154	649	5158	1318	559	1644	3006	3384	3980	13866	1145	405	3862	3712	628	403	299
CRM CACAO BRN		1729																		
ARROW	404			39	4	100				48	67					144				2
BOLS	150	22	1		11	3		9		1			65	3						5
CHATEAU	81																			
DEKUYPER	863	36	55		6	26	24	65	3	84	96	140			31					18
DUBOUCHETT	3					3														13
GAETANO	1					1														
GIONELLI	1																			
HIRAM WALKER	2																			
HIRAM WALKER 30	24					10														1
JACQUIN	660																			
LA SALLE	3																			
MOHAWK	34					34														
MONARCH	81																			
MR BOSTON	93					78		3	12											
PARAMOUNT	138																			
POTTERS 40	44																			
	2582		56	108	21	255	27	86	52	151	167	332	663		31	20	144	356	12	18
CRM CACAO WHT		58																		
ARROW	393			42		115				46	77									
BOLS	114	13			10	4		5		1			41							
DEKUYPER	448	20	25		3	29	21	22		1			84	1						
DUBOUCHETT	1					1														
HIRAM WALKER	3					1														
HIRAM WALKER 30	39					8														
JACQUIN	465																			
MOHAWK	35					35														
MR BOSTON	5					5														
PARAMOUNT	147																			
	1650		25	92	13	198	21	27	48	77	141	115	466		16	18	108	173	13	10
CRM MENTH GRN		33																		
ARROW	398			82		176														
BOLS	106	15	1		12	5		13		2			34							
DEKUYPER	1041	27	44		43	37	25	57	106	83	116	94								
DUBOUCHETT	1					1														
GIONELLI	1																			
HAMPSHIRE	49																			
HIRAM WALKER	7																			
HIRAM WALKER 30	7					7														
JACQUIN	711																			
													711							





# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 46																		
BRAND	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC
ARROW	8611		207	500	43	5935		4	73	307	72	98	17	216		121	980	38		
ARROW FISHBOWL	4					4														
ARROW W/COF MUG	120	11	43		8					30				6		18		4		
ARROW 101	162							73						87				2		
ARROW SUPER	404					404														
BOLS	961	176	39	1	39	14	15	83	57	60				58	1	3	366	8	28	13
CHASKA	4					4														
CHATEAU	171													171						
DEKUYPER	4293	240	390	132	52	205	308	162	317	89	294	245	287	68		327	486	26	651	14
DEKUYPER/SHOT G	379		45	18		14	10			25	16		81	28		62	78	2	2	
DEKUYPER 100	884		138		39						135	115	240				185	11	21	
DUBOUCHETT	2					2														
DUBOIS	3					3														
GAETANO	5					1		4												
GIONELLI	11														9					2
HIRAM WALKER 40	3											1								
HIRAM WALKER	239		1		3	81	8	2	15	48	1	1				66	1			12
HIRAM WALKER 90	2																			
HIRAM WALKR/MUG	197				1	22	2			36				6		13	117			
ICE 101	2012	2	134	107	59	10		11	59	84	270	168	472	155	50	200	178	46	3	4
JACQUIN	1529												1528						1	
JENKINS	80								71											
LEROUX WHITE	151	2											131		17		1			
LORD'S	4				2													2		
MOHAWK	1614					1614														
MOHAWK	2					2														
MOHAWK 101	1					1														
MONARCH	622		15									607								
MONTANA SILVER	21							21												
MR BOSTON 30	110			22		78	9												1	
MR BOSTON 48	1029							857							170					2
PARAMOUNT	1511			1115							396									
PARAMOUNT 100	69			39							30									
PHILLIPS	36			4				9												23
PHLLPS BLUE 100	4			2				2												
PIPING ROCK	2			2																
POTTERS 40	3																			
SCHRANCKS 60	502			27								475					3			
	25831		1012		295	8394	375	1228	592	679	1214	1710	2756	795	256	810	2399	141	728	45
OTHER SCHNAPP		431		1971																
ALBERTSON PEACH	21			11				10												
ALLENS BTTRSCTH	46				31				5						10					
ALLENS CNMN 101	1																		1	
ALLENS PEACH	36				26										10					
ALLENS SR WTMLN	4				4															
ARROW BUTRSCTH	634		54	45		199		20					314						2	
ARROW CINNAMON	76			45	3	13		10											5	
ARROW FISHBW MX	9					9														
ARROW PEACH	448			68		186				190									4	
ARROW RASPBERRY	931		13	135		73		4		112		1	542			41		7		3
ARROW ROOT BEER	9							9												
ARROW SPEARMINT	180	1	11	78	1	70		18							1					
ARSTOCRAT PEACH	1101						67			698						336				
BAHAMA MAMA TRP	11			11																
BAHAMA MAMA LMND	10			6																4
BARON V BTRSCTH	65			54																
BARTON PEACH	1523				3		2						1033	155		190		107		11
BOLS BTTRSCORCH	631	44	54			2	18	39	1	66							245	6	12	22
BOLS D BRL RT B	35					2		31										2		
BOLS G STRK CIN	100	33									37						28	1		1
BOLS PEACH	569	143	32			6		32	2	42				62		202		7		41
BOLS R STNGR CN	69							13						56						
BOLS SOUR APPLE	12	8				3	1													
CA BRAND PEACH	20			20																
CA BRND BTRSCTH	588			17	52				141						71	306			1	





# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 49																		
BRAND	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC
CHATEAU	20																			20
CHATEAU 48	453		43	9								14		65			318	4		
DEKUYPER 30	2468	165	41	70	34	769			122			215	740	63	28	106		62	53	
DEKUYPER	1183				5		70	46		212	531						283		10	26
DEUCES WILD	58						1													
DUBOIS	10						10													
DUBOUCHETT	3						2													
EL CHICO	48									48										
GAETANO 30	78						27	20												31
HAMPSHIRE	132								132											
HIRAM WALKER 30	554	1		4			86	15	11			15	101			1	234	3		
HIRAM WALKER 40	100		3							97										
HIRAM WALKER	82		2		1	12					4				3					60
JACQUIN	1558								74				1482						2	
J BOULAIN 275	590						10						580							
JENKINS	114								90						24					
JUAREZ	384						27				133					224				
JUAREZ 30	1161			319			28	37		33	87		650						7	
LA PAZ	111						11							100						
LA PRIMA	99			98			1													
LA SALLE	10																			10
LEROUX 30	319						12				51		319				178	5		
LEROUX 48	248											2								
LLORDS	231				82										83				66	
MCCORMICK	57						57													
MEIERS	83											83								
MOHAWK 30	655						243			412										
MONARCH	1804		58									987					759			
MONTEZUMA 30	3165	146	8	110	6	248	81	6	1	64		90	1433	221		440	134	60		117
NEWPORT	14					14														
NUMERO UNO	8					8														
NUYEN	24														24					
MR BOSTON	368						197	13	22							136				
PARAMOUNT	1117			171							946									
POTTERS	754											270					429		55	
RAINBOW SPIRITS	4						4													
RIO GRANDE	25																		25	
ROSITA	176						166		10											
S S PIERCE 99	5								5											
SCHRANCKS 275	4							4												
SHORTY'S	3								3											
TEMPO	19							19												
TOPAZ	20					20														
TORADA	105							105												
TORTILLA	52			52																
VERA CRUZ	117				7				110											
VERA CRUZ 27	7							7												
	24991	991	312	874	317	2860	520	325	759	1889	1822	1925	5912	576	273	2059	2841	267	184	285
WHISKY SPCLTY																				
JEREMIAH WEED	79		9	5		16		6			6	15		4		9	9			
OLD SOUTHERN	2					2														
S CMFT/COCO LPZ	9			3						6										
SOU CMFRT/HRRCN	1337		4	8	19	1035				82				62		112		15		
SOU CMFRT/JUICE	293		16	5	1	196					59					2	14			
SOUTHERN HOST	45					45														
SOUTHERN HOST	807			107	3				47	73		172	322	60					23	
SOU COMFORT 70	29878	636	335	1274	563	5349	362	121	1231	1281	1717	880	12067	371	252	1841	887	342	176	193
SOU COMFORT 100	7220	190	108	115	82	940	92	172	350	486	483	314	2567	64	57	279	802	45	46	28
TATLER	10			7							3									
	39680		472		668		454	299	1587	1896	2341	1381	14956		309		1712		222	
BLD APPLEJACK		826		1524		7583								561		2243		425		221
LAIRD APPLEJACK	508	2	7	1	10	17	2	8	37		33	30	261	8	18		55	3	2	14

# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 50																			
BRAND	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC	
CAPT APPLEJACK	147 655		7	1	10	17	2	8	37	147	33	30	261	8	18		55	3	2	14	
ALCOHOL CLEAR SPRINGS DIESEL 153	581 4	89				1			37		4	403	10					13		28	
DIESEL EVERCLEAR GRAVES	128 2149 3	39	1	322			154	182		128 744	10	193	8	136	3	2	20	248	90		
BITTERS ANGOSTURA PELINKOVAC PEYCHAUD'S	2865 70 330 19	128	1	322		1	154	182	37	872	14	596	18	136	3	2	20	261	90	28	
BITTERS ANGOSTURA PELINKOVAC PEYCHAUD'S	419 70 330 19		4 3						11				55 327			13	6				
BITTERS ANGOSTURA PELINKOVAC PEYCHAUD'S	419		7						11				382			13	6				
GRENADINE JACQUINS SIROP	815 815												671 671			75 75	66 66	3 3			
IM PROP SPCLY B AND B DOM B AND B DOM/GLS B AND B DOM/TIE B&B/COFFEE PRSS B&B WARMER COPK B&B HUMIDOR PCK	3263 13 2 192 6 2	64	22	65	53	305 13	27	24	311	230	418	103	942	40	52	316	170	41	18	62	
B & B W/2 GLASS B&B 60TH ANNVSY BENEDICTINE DOM CHARTREUSE GRN	195 1 357 58		9 4	1 7 2	4 3	1 25 9	5 2	10 1	50 12	15	43 9	25 7	94		6 4	29 2	36 8	3	1	5 2	
CHARTREUSE GIFT CHARTREUSE YEL COINTREAU COINTREAU MRG G COINTREAU GLASS COINTREAU/SALT DRAMBUIE DRAMBUIE /GLASS	1 2 3462 3 15 19 3728 106	88	43	66	23	412 32	54 3	17	214	248	392	178	915	45	54	291	298	21	22	81	
DRAMBUIE /GLF B DRAMBUIE W/CUPS DRAMBUIE/DCANTR GR MARNIER CENT	6 232 6 28	59	35 11	103	31	408 32 6	31	50	381	227 37	447	175	913	38	55	305	354	25	18	73 26	
GR MARNR GLS PK GRANGALA GRANGALA/2 GLSS GRAND MARNIER	523 909 63 11854	21	15	13	6	29 56 1	44	150	167	729 5	139 60	51 101	87 206	7 10	22	95 61	91 121	1	2	3 50 3	
GRND MRNR CUVEE HARLEQUIN HARLEQUIN/2 GLS IRSH MST GLS PK	26 533 15 221			1		3 1 2 4			33	4	5 2 5 12	1 120		1 1	1 1	5 141	1 113	1		1	
IRISH MIST LIQ LIQUOR GALLIANO LIQUORE STREGA POLMOS KRUPNIK	1639 672 22 12	17 10	15 10	12 10	11 9	276 54 2 12	6	10 8	114 65 9	37 33	150 85 6	45 32 1	568 189	9 10	26 7	166 50 1	109 81 2	4 4	4 3	66 6 1	
	28186	519	323	428	238	2986	326	287	2035	1885	2952	1395	6986	307	383	2921	3171	202	150	692	

# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 51																			
BRAND	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC	
IM CHRY F CRD CHERRY HEERING MARASKA MARCHNO MARASKA WISHNAK	107 1 1	7	3	3	1	14			12		20	14			3	4		17		9	
MARIE BRIZARD POLMOS WISNIAK POLMOS WISNWKA STOCK MARASCHNO	1 1 15 2					1														1	
	128	7	3	3	1	33			12		20	14		3	4		18			10	
IM COF FL CRD BASILICA CAFE AZTEC CAFE LOLITA	1 399 2921					1												243			
COQUILA COQUILA GFT SET COPA DE ORO COPA D ORO HOLDY	70 5 1952 41		109	34	31	1134	54		2	216	74	361	221	22	12	337	243	24	1	53	
DOS SANTOS HOT IRISHMAN KAHLUA W/CUPS KAHLUA DRUMMER	13 2 72 942		5	1	1	7														2	
KAHLUA GIFT KAHLUA BULK KAHLUA W/SHAKER KAHLUA/STOLI PK	105 56 19 685		35			244				663			72			105					
KAHLUA W/MIX KAHLUA MEX LIQ KAHLUA PREKE 3 KAMORA	16 50357 64 6783	234	750	901	979	1643	6400	438	582	5654	2270	3241	3636	11280	603	1654	2917	5849	400	716	444
KAMORA/CRMC MUG KAMORA FR VNLLA KAMORA GIFT SET KAMORA HAZELNUT	1 144 919 15	129	157	142	261	936	161	111	1068	248	263	279	1319	109	149	247	1069	45	54	36	
KAMORA 40/VODKA KAMORA MUG PACK KAPALI KAPALI	4 7 4428 1	31	156	88	323	83	17	14	352	372	52	440	1346	34	62	422	515	121			
KARIMBA COFFEE ONYX PATRON XO CAFE ROMANA CAFE	71 1 1 8			6							65									1	
SABROSO STOCK CF EXPRSS TIA MRA DMI-TSS TIA MARIA CLCTR	1418 16 85 1	62		16	8	197	109	44	62	251	118		437			79		17	18	15	
TIA MARIA W/BIN TIA MARIA GLASS KONTESSA TIA MARIA	2 1 1 1192					2															
	72819	1361	1524	1306	2364	9740	994	771	7309	4811	4128	4991	15157	908	2051	4521	8834	640	810	599	
IM CREMES ASHBOURNE IRISH BAILEYS ORIG IR BAILEYS TWIN PK	511 43881 648	642	881	1225	13	212	339	553	97	41			148			2899	6842	266	389	438	
BROGANS IRISH CARMICHAEL HTHR CAROLANS IRISH CAROLANS GLS PK	3 425 11232 3274	172	64	272	86	158	185	36		56			2185	1426	98	430	2361	78	83	59	
CARTRN CR D CAS CRUZAN RUM CRM CRUZAN GIFT SET DELANEY IRISH	2 73 124 10	8	2	2	4	7	2	1	1	29		34	38	9	14	126	859	4	1	7	

# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 52																		
BRAND	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC
DEVNSHIRE W/GLS	609				1		1	1		11			358	23		45	169			
DEVONSHIRE IRSH	1394	20	1		4	72			77	39			779		33	181	180	8		
DUGGAN'S	116							2				100							14	
EMMET'S IRISH	4208	256	53	74	40	1571	38	26	74	336		103	389	77	101	390	650	6	11	13
EMMETS IRSH/2GL	2																	2		
FEENEYS IRISH	884	71	1		1		115	3		213		91					378			11
GABRIEL BDR CAS	18								18											
GIORI LEMON CRM	2																	1		1
GIORI LEMONCLLO	9	2		1		2	1													3
GODEFROY CR CAS	3													3						
GUYOT CAS DIJON	9		1																	8
KE KE BCH KY LM	273	20	2	11	2	23	2	2	16	38		13	66	10		22	32	5	5	4
KE KE BCH CO-PK	9					4	1									4				
L HERTIER GUYOT	2																			
LA BELLE COG&CR	8							1					6				1			
M BRZD C MNT GR	1																			
M BRZD C MNT WH	3						3													
M BRZD CR BNANA	2						2													
M BRZD CR CAC W	1						1													
MASSNZ CASDIJON	1											1								
MASSNZ CR BLKBY	1															1				
MCCORMICK IRISH	286			36	1	44		45				41		116				1	2	
MCCORMICK GIFT	73	12				5	1			9				27		9				10
MERRYS BTRRSTH	2					2														
MERRYS PEACH&CR	1					1														
MONARCH IRISH	128											128								
O DARBY CRM IRH	2															2				
O'SHEAS IRISH	27			16		11														
RILEYS IRISH	171								171											
SANTA CLARA RMP	7									1		3					3			
SEAN'S IRISH	1					1														
ST BRENDAN 2GLS	1213		120	2	6	53	7			132			352	7		35	489			10
ST BRENDAN IRSH	5406	87	169	121	52	424	76	164	230	249		422	859	259	98	306	1422	50	271	147
ST BRNDN DSPNSR	2					2														
STOCK C CAC DRK	1					1														
STOCK C MNT WHT	1					1														
TIPPERARY IRISH	38											38								
VRMEER DTCH CHC	211	6	11		4	16		4	16	31		60			7		52	3		1
	75308		2054		961	11809	900	1001	4510	4552		6165	17359	1760	971	4693	13451	424	782	712
		1424		1780																
IM OTH FL CRD																				
M BRIZARD APRY	2						2													
M BRZD BLCKBRRY	3						3													
M BZD RASP BRDX	1						1													
ARTIC VDKA&STRW	14						1		13											
	20								13											
							7													
IM OTH SPCLTS																				
ABSENTE	53		1	1	2	5	2		10		3	6			2	10	11			
ABSENTE GFT PCK	9	3				3				3										
ADVOCAAT	6					6														
ACHAIA CLS OUZO	141			7		1					40		93							
AGUARDNTE CRSTL	195					2														
AGRDNTE SLV/2GL	63					2			8		3		133	1		3	7			38
ALBORG AKVAVIT	181		5	6	4	12			15				40							6
ALBORG JUBILUMS	34		2	1		7	3	1	16	1	14	22		6	10	9	67			7
ALBORG JUBLM AK	17											11		4		3				3
ALTO D CRMN RSV	3					1						1					3			
AMARETO BASILCA	191					7			86	98							1			
AMER PICON	1		1																	
AMRT LAZZRNI GF	13					4														9
AMRTO D SABROSO	143									40						87				
AMRTO LAZZARONI	54			6		7	3	1		17				5	5	7	3	2	14	
ANDONG SOJU	7															5				2

# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 53																			
BRAND	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC	
AQUAVIT MINI PK	1																1				
ARAK AL-LAY-TNY	4																				
ARAK RAZZOUK LB	24											3					4			4	
ARAK TOUMA	20																1				
ARTIC VDKA&MELN	1																				
ARTIC VODKA&PCH	5															5					
AVERNA AMARO	2																2				
AVALANCHE BLUE	43	9			2				1	8		4	16			1	2			2	
B HAUS BLKBY SC	3647	9	3	9	8	35		4	32	51	944	14	2297	8	40	152	29	11		1	
BACI DI LIMONE	12					2										10					
BACI LIMONE/2GL	10					3										7					
BACZEWSKI KRPNK	1					1															
BAD APFEL STADT	50		1								30						18	1			
BAERENJAEGER	329	10	6	6		40	4	3	14	4	53	24	80	8		34	38	2	1	2	
BAK'S BLKBY BRY	4					4															
BARBAYANNI OUZO	2											1					1				
BARTENURA AMRTO	1																			1	
BASILICA HZLNUT	60																				
BAUCHANT	63		2			24			30	30	6		31								
BECHEROVKA	20		1					2			1	4					12				
BERENTZEN APFEL	339	54	6		2	8	1	2	22	1			158	1		27	47	4		6	
BERNTZN WNTR AP	55		9					1		13							29	2			
BLNCO MDRO AGDT	4											4									
BOHAE SOJU	5															5					
BOLS ADVOCKAAT	1																			1	
BRANCA MENTA	1																1				
BRILLET BELLE	3											2		1							
BRILLET PERLE	1									1											
BRIOTTET CASSIS	1																1				
BTCLI AMARETTO	5					5															
BTCLI BLK SMBCA	4					4															
BTCLI CRYST SMB	7					7															
CACHACA YPIOCA	1					1															
CACHACA 51 PSNGA	47	4						3				13					16			11	
CALVDS BLRD CRM	2					2															
CAMPARI BITTERS	692	7	7	5	6	61	4	4	38	46	55	29	229	10	20	70	69	2	4	26	
CANTON DEL GNDR	2					1							1								
CAPEL PISCO RSV	4					1	1					2									
CAPEL PISCO/GLS	5														5						
CAPEL PSCO MOAL	10					2								1						7	
CARAVELLA LMCLO	92					4		2			85								1		
CARMEL ARACK	1																			1	
CELTIC CRSSG GFT	7																				
CELTIC CROSSING	102					23			13		1				4	13	48				
CHAMBORD	3674	45	24	44	56	521	22	13	278	234		151	1467	29	54	290	364	43	17	22	
CHAMBORD 46	152																				
CHAMBORD 46/GLS	32										152										
CHAMBORD/2 GLSS	52				1	12				32		7									
CHAMBRD/MARG GL	7					7															
CHAMBD SPKLR GF	608				1			2					538			20	47				
CHINA MARTINI	1										1										
CHR MARCO APRCT	1					1															
CHR MARCO FICHE	1					1															
CHR MARCO LIMON	1					1															
CHR MARCO MDRN	1					1															
CHR MARCO MY RS	2					2															
CITRONGE ORANGE	23		9		5							8					1				
CLUB RAKI TURKY	1					1															
CYNAR	4					4															
D MCGLDY FIREBL	315		73	34	7	45		11	48				81		16						
D MCGLDY VANILA	1313	2	95	243	37	123		118	85		67	111	191	30	40	38	97		33	3	
D MCGLDDY M SN	2325		24	348	335	173		28	364	48	148		358	15	406		2	1	75		
D SAR AMRT GLSS	621		26	7	17	91	17			7			325	5		96	4	9		17	
D SAR AMRTO PCK	34			27		1							2			1	2	1			
DAMIANA	17		8									8					1				
DER LCHS DNZGR	1					1															
DER LCH DZGR/GL	25									1							24				
DI SARONNO AMRT	7355	134	39	39	129	726	116	29	787	551	748	216	2237	104	106	678	461	55	44	156	



# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 55																		
BRAND	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC
M BRZD APRCT BR	1																1			
M BRZD BNA STRW	2																		1	
M BRZD CHOC/MUG	1					1													1	
M BRZD CHOC RYL	2					2													1	
M BRZD KIWI STW	5					1				4										
M BRZD MNGO PSN	4											3					1			
M BRZD ORNG BNA	1					1														
M BRZD PNPL COC	1					1														
M BRZD PRFT AMR	8					1						4								3
M BRZD TRPL SEC	2					2														
M BZD WTMLN/PIT	4					4														
M BRZD WATERMLN	13					1				9						3				
MANDARINE NAPLN	24		2			4	2		7	1					1	2	1	3		1
MANDARNE GLS PK	66						4		5							5	51			
MARASKA KRUSKVC	17					12					3		2		1					
MARASKA PLNKOV	2					1													1	
MATHILDE FRMBSE	1							1												
MAZZTTI BL CRNT	1														1					
MAZZTTI ORO GRP	7					2				2					2	1				
MAZZTTI PINEAPL	1					1														
MCCRMCK HOL SET	20	20																		
METAXA AMPHORA	112				1	1	18		36	1	27	8				3	6		1	10
METAXA GRD FINE	6					2					1	3								
METAXA OUZO	624	1	13	10	8	37	6	10	40	46	52	38	191	22	6	59	62	5	7	11
METAXA 5 ST GRK	350		3		2	22		1	40		60	18	110	13	6	2	59		1	13
METAXA 7 STAR	1														1					
MICHIU	2					2														
MIZHIU TOU	1					1														
MOZART CHOCLATE	4															2	1		1	
MOZART WHT CHOC	2					2														
MOZART W CHC/GL	1															1				
MOU TAI	1					1														
NANNERL APRICOT	17								17											
NASSAU ROYALE	64		1		1	31		1	26	16	5	1			1	5	2			
NANNERL RSP VLN	26																			
NANNERL APR VLN	6							6												
NANNERL PLM VLN	7							7												
NOCELLO WALNUT	104		1						1		1	6	85			6	1			3
OBLIO CFE SMBCA	67												62		1					3
OBLIO SAMBUCA	2				1											1				
OP ANDERSON AQP	2					1													1	
OPL NRA SMB GLS	30												30							
OPAL NERA SAMB	254		1					1		1		7	240			1	3			
OPL NRA/SHOT GL	2															2				
OUZO 7	27					4														
OUZO 12	118					51					8	55								23
OUZO BOUTARI	2					2														4
PALLINI LMNCLLO	103				4				72			13				2			1	11
PAR-D-SCHATZ	1																			
PASSOA PSSN FRT	292	8				5				25			238			14	1			2
PELLGRNO LMNCLO	3					3														
PEPE LPZ TRP SC	101					2	51			44										
PEPE LOPEZ AZUL	164															164				
PERNOD/COOL BAG	1					1														
PERNOD D ANISE	307	4	4	2	3	13	6	4	15	24	20	20	87	7	8	34	40		4	12
PINMS CUP	123	1	2	3		7	1	2	7		8	10	36	4	2	21	16			3
PISA NUT LIQ	153												153							
PITU AGUARDENTE	26					2					7				4		9			4
POIRELLE XO	1					1														
POLMOS GOLDWSSR	2					2														
PONCE CABALLERO	2									2										
PRADO PASTIS	2					1										1				
RAMALLAH GD ARK	3																			3
RAMZZOTTI AMARO	8		1			5											2			
RAMZZTTI SAMBUCA	2					2														
REMY RED	1765	143	1	7	1	285	138			282		9	611	1	2	239	29	4		13
REVELSTOKE	101			17	1	14		8	11					9			37		4	
RICARD ANISE	13		1	1		3						2			2		2			2

# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 56																		
BRAND	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC
RMPL MNZ GLS PK	11															11				
RMPL MNZ PEP SC	6468	150	245	337	32	201	39	49	159	293	727	405	2477	82	49	261	892	13	37	20
ROMANA BLK SAMB	801	4		19	8	43			127		58	1	461	9	13	49		4		5
ROMANA SAMBUCA	5849	3	22	67	158	457	11	26	591	173	306	72	3205	27	111	332	185	36	10	57
ROMANA SMB/2CUP	34									12						21				1
ROYALE MONTAINE	307	60				13		18	12			17	136		2		49			
RSV SENR ALMDRO	45	9	3									15		12		2	3			
RSV SNR PRM ALM	4							1	1								2			
RYL MONTAINE/GL	166					2							88	3			73			
SABRA (ISRAEL)	30		1			3					9	7					6			4
SAHN SOJU	391															277	114			
SAMBALLA NERA	117				4															
SAMBUCA AMOR&GL	104												113							
SAMBUCA BASILCA	867				10	17			71	39			85							10
SAMBUCA D TREVI	7												611	1		106				12
SAMBUCA DI AMOR	558				4	14		8	132	33	69		133		7					
SAMBUCA MOLNARI	129	11				5		1	21		4	2	76		23		140	2		
SAMBUCA STREGA	16					15											4			3
SAMBUCAFE	1										1							1		
SANS RIVAL OUZO	1																			
SCHLKN B CHCLTR	6																			
SCHLKN B ZLWSSR	1																			
SEOL JOONG MAE	2																			
SHOOTR ORNMT PK	251	38					144			15						2	54			
SKANE AQUAVIT	5					1											4			
SMBCA/AMRTO AMR	4																			4
SMBCA MLNRI/CUP	2									2										
SMBCA MLNRI/GLS	5					3				2										
SMBCA STRGA/GLS	3					3														
SORTILEGE	5								5											
STARRY NIGHT	2																			2
STOCK AMARETTO	106								73											33
STOCK ANISETTE	4					1														3
STOCK APRICOT	1					1														
STOCK BLACKBRRY	2					2														
STOCK BORA SAMB	286				11	1			119				144	11						
STOCK KUMMEL	4					4														
STOCK PCH SHNPS	1					1														
STOCK TRIPLE SC	3					3														
STROH RUM 80	31		1			4						4				1	21			
SUNTORY MIDORI	2230	28	52	38	58	190	37	48	153	243		237	481	26	26	201	347	18	22	25
TAKARA SHOCHU	1																1			
TEARS ORIGINAL	1					1														
TEQUILA ROSE	5121	141	71	216	12	1110	53	100	55	140		211	2064	332	31	176	264	44	97	4
TEQUILA ROSE/GLS	844		49	71		32	20						349			26	207	9	1	
TEQUILA ROSE/VSE	4																			3
TIK TACK LIQUER	10																			10
TIEDYS CANADIAN	12					12														
TRIMBACH FRAMBS	2																2			
TUKYS WTMLN TEQ	1	1																		
TUACA LIQUORE	1070	2	57	9	1	18	7	14	24	33	86	268	137	21	3	106	223	12	19	30
TUACA W/SHKR PK	5										5									
ZWACK UNICM BTR	2					1						1								
V M SSA LIQ LMNI	295					7			33	17	1		216		5	7			1	8
V M SSA LMNI/GLS	16												16							
VANDERMINT LIQ	41				2	6			15		5				6	3			1	3
VANDRMNT CANSTR	108		14					2		10					5		77			
VANDRMNT GFT PK	21																			
VERPOORTN ADVCT	3					3											21			
WEIS BK FST DVL	69																69			
WNTRGRTN PMT SC	3																			
YANGHE DAQU	1																			
YEE RO PEAR	2																			
YENI RAKI	7															2				
YUKN J PRM FRST	421	14	17	18		36		18	1			55	100	18	13	2	122	2	7	1
YK JK/MUG/SH GL	21				4					6										
YUKON JACK	11248	32	283	250	41	816	11	175	212	108	1182	989	4400	97	101	11	2233	85	62	13
YOKAICHI KOME	16					2					14					2				

# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 57																				
BRAND	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC		
YOKAICHI MUGI ZMBLLO SMB RSSA	6 31					6							31									
	106712	2262	2201	2520	1289	9326	1266	1300	4898	5343	10407	4917	35152	2285	1495	7324	12063	784	811	1069		
IM TEQ WHITE ARANDAS	410				21	40		29	44		51	58			14		125		28			
ARISTOCRAT AZTECA	1426 99	130				92		262 7		438						596						
BAJA CABO WABO BLNCO	4 28					7			8		3	4 1				7	1	1				
CABRITO BLANCO CASA REAL BLNCO	5 2					5					2											
CHINACO BLANCO CINCO MAYO BLNCO	11 1	1	1		1	1	1					3		1			2					
CONQUISTADOR CORAZN AGV BLCO	299 25	2				285 3		1		2	6	5				1	3		2	14		
CORONADO CORRALEJO BLNCO	86 1										86											
CUERVO DEUCES WILD DLT	470 63	18				3		59		38	48		328		1	31	1	2				
DON EDUARDO SLV DON JULIO SILVR	34 110		2		1	2			1	4 13	6	15			5		5 37	1	1	3		
DURANGO EL CHARRO SILVR	3 2					3					2											
EL CHICO EL CNQUSTR BLC	184 2					9			1	175												
EL JMADR BL 100% EL TESORO SILVR	78 24		6			7 4		1		61				4		7	2			4		
EL TORO GIRO SILVER	2034 1				39	820				295	596		1			101		183				
GRN CNTNRO PLTA HACIENDA CRSTRO	2 3					1																
HERRADURA BLNCO HERRADURA SILVR	1 221	5	5			9		2	3	1	20	6	42	13		35	28			5		
JOSE CORTEZ JUAREZ	211 328					1																
LA PRIMA LAPIS PLATINUM	1060 1				130 35	20 1				16	36 1004					211 53 20		15		5		
MARGARITAVILLE MCCORMICK	656 166	33	19		5	4		37 81	11	4	177	32	27	14	169	9	21	14	67	2	11	
MEXICAN SILVER MILAGRO SILVER	38 44								27													
MONARCH MONTANA SILVER	1367 12		84										515	10						758		
MONTEZUMA PANCHO VILLA	3873 785	1196 44	1		74 26	36		232 56	83		428 25	327	182	416	93 9	58	460		436	297	12 7	152
PATRON SILVER PEDRO MORALES	641 52	6	16 52		4	2		38	7	8	17	13	72	74	80	30	3	43	202	5	10	11
PEPE LOPEZ PORFIDIO PLATA	1386 9	99								71	410	11				23	419		32		5	
POTTERS PRESTIGE	86 6												50								30 6	
PUERTO VALLARTA QUALITY HOUSE	269 20																269					
RIO GRANDE RED BULL	426 28	5 21																				
ROSITA S S PIERCE 99	201 4										166											
SAUZA BLANCO SAUZA T GEN PLT	666 65	30	19 3		6 2	6		71 5		2			134 5	120 17	77 7		42 10	155 14		1	1	2 1
TENOCH REPOSADO TEQ 30-30 BLNCO	6 1																					
TORADA TORTILLA	293 481	4						38														
TWO FINGERS TWO FINGER CMBO	1182 3	46			481			43													24 3	17

# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 58																		
BRAND	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC
VIUDA RMRO BLNC VERA CRUZ ZAFARRANCHO ZAPATA SILVER	12 117 7 657			1	66	1			51	2		2				4				2
	20788	1640	216	764	202	2164	736	80	453	2384	2961	1072	2582	171	137	2132	2126	635	100	233
IM TEQ GOLD ACAPULCO ARANDAS ARISTOCRAT	14 510 9	9	195			7		12				14 279					1		16	
ARISTOCRAT SPRM BARAJAS GOLD CABO WABO ANEJO C WEBR AZUL ANJ	1131 13 2 2						265			428		13				438				
CABO WABO RPSDO CABRITO CABRITO REPOSDO CAMACHO GOLD	326 9 49 1	3	4	9	1	33 6 28	5	6	21	25	62	21	71	5	2	11	38 3	1	3	3
CANTERA GOLD CASA REAL RPSDO CASTA REPOSADO CAZADORES RPSDO	118 11 1 1034		10		6	1			25	11			39	32	2				1	2
CHINACO ANEJO CHINACO ANJO HB CHINACO RPSD HB CHIMAYO REPOSDO	2 30 26 2	2	1	1		2 2 2	1		4	7		4		3		13	6 1		1	1
CHAMUCOS RPSADO CINCO MAYO RPSD CONQUISTADOR CONQUISTR RPSD	11 1 27 1					1 8								3			8			19
CORAZON AGV RPS CORRALEJO ANEJO CORRALEJO RPSDO CORAZON AGV ANJ	41 10 41 1	2 1	2 3			5 2		1 1		9 12	8 2	8 4 1				2	6 3 4			
CUERVO ANEJO CUERVO ESP FLK CUERVO ESPECIAL CUERVO TRADCNAL	242 3365 50068 770	7 2154 29	5 171 1184 7	42 1585 13	619	5303 62	1 148 984 27	2 90 828 7	15 1780 38	27 4602 133	31 427 5121 40	26 341 3974 53	22 7619 148	6 313 1757 33	6 38 511 9	19 4057 67	57 853 6562 94	1 32 529 1	3 54 573 3	1 7 326 5
CUERVO TRD/SH G CUERVO MAX PACK CUERVO MISTICO CUERVO RS FMILA	1 6 12 49	2	1			4	1	1	3	12 9	3	3	6	4		10	7			1
DEUCES WILD DLT DON EDUARDO ANJ DON JULIO ANEJO DON JULIO REAL	48 62 277 1	2 6	4	9	1	3 4 23	45 2 7	2	6 22 1	8 32	6 11	12 44			15	2	5 13 75	2 1	1 8	3
DON JULIO RPSDO DOS GUSANOS MEZ DOS TIRANOS MEZ DURANGO	4 3 43 11			6	1	3 2 1		1			21			14						1
1800 1800 ANEJO 1800 COMBO PACK 1800 MILENIO SB	7078 113 51 42	164 5	100 2	120 5	131 2	1076 15	118 15	81 1	157 13	715 20 51 1	1143 14	445 13	921 10	170 10	37 1	648 11	916	25 1	52	59
1800 SUN PACK 1800 RPSADO/SUN EL CHARRO RPSDO EL CHICO	3 5 4 13						24 3		1		1	2				10				
EL CNQUSTR ANJ EL CNQUSTR RPS EL GRITO AGAVE EL GRITO ANEJO	1 28 46 1	5				1 1		1	2	21			32			6 4		1		1
EL JIM RPS 100% EL JMDR RPS 51% EL MAYOR ANEJO EL MAYOR RPSADO	928 398 6 2		101	16 16		49				396		191	144	113		58	211		1	3 2

# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 59																		
BRAND	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC
EL TESORO ANEJO	95	3	1	1	1	11	2		6	9	5	1	24	4		14	3		2	8
EL TESORO PRDSO	6				1	2						1					2			
EL TESORO RPSDO	4					4														
EL TIRADOR ANJO	2																2			
EL TORO	1779				30	593			45	78	888			52		83		10		2
FARIAS REPOSADO	5									3							2			
FIESTA 2000	4					2														
GRAN CNTNRO RPS	1					1														
GUSANO ROJO MZC	23																23			
HERRADURA ANEJO	159		9		1	10			11	26	6	16		12	1	31	31	1		4
HERRADURA	379	8	4	22	3	13	7	2	1	53	10	44	45	13	10	71	47		4	22
HERRADURA RPSDA	2	1															1			
HONORABLE RPSDO	1																1			
HUSSONGS AGAVE	31	2	1					2			3	17				1				
HUSSONG RPS JUG	24		2		1												18	1	2	
JUAREZ	254			136		31	6			40	34					2				4
LA FOGATA ANEJO	25								11											14
LA PAZ	21													21						
LA PRIMA	608			74							534									
LAPIS ANEJO	7	1				1		1			2			1						1
MAD CACTUS	10										10									
MARGARITAVILLE	676	44	22	12	3	42	21	4	28	95	35	45	126	20	22	41	58	4	11	43
MARGARTVLE/MIX	37			4	5	2		2	6	11			4			2		1		
MCCORMICK	90					62												28		
MEXICAN GOLD	32								27						5					
MILAGRO ANEJO	14		3									7					4			
MILAGRO REPSADO	36		6									4					26			
MILAGRO ROMANCE	1																1			
MONARCH	1919		154									687		20			1058			
MONTANA GOLD	14							14												
MONTE ALBAN MEZ	1843	37	16	9	9	32	26	10	24	177	345	40	828	10	9	131	61	66	4	9
MONTEZUMA	4377	864		147		216	94		12	909	481	56	321	203		511	381	59	8	115
ORENDN OLTS RPS	17											14					3			
PANCHO VILLA	1829	45	73	5		22				74		457					1100		53	
PATRON ANEJO	469	3	16	4	6	35		10	14	19	48	59	34	23	4	46	138	3	1	6
PATRON MINI PCK	4																3			1
PATRON REPOSADO	96	2	3			9	3	1	7	7	14	11		8	4		18		7	2
PATRON RPSDO/GL	1																			1
PEDRO MORALES	176		176																	
PEPE LOPEZ PREM	961	107			4	37	72	15	34	286	24	32		44	10	271	3	17	2	3
POLAND SPRING	6				5				1											
PORFIDIO RPSADO	1											1								
PORFIDIO S BRRL	13									1	4	1				2	2			1
POTTERS	109											31								78
QUALITY HOUSE	18						18													
PRESTIGE	10																			
PRTO VLLRRTA RPS	281		27							14		64	21	34			120			10
PUERTO VALLARTA	790		7									149		79			555			1
RAINBOW SPIRITS	4					4														
RIO DE PLATA	22		1									2					19			
RIO GRANDE	186						30	14			142									
ROSITA	184					152			32											
RSV D DUENO ANJ	48	2	3	2		1				2	6	5		2	3	5	16			1
SAUZA EXTRA GLD	3978	78	129	82	38	224	53	16	189	280	406	572	463	147	51	272	853	11	38	76
SAUZA COM SHTRS	3								3											
SAUZA COMMENTVO	1128	43	32	21	15	114	12	8	49	111	81	110	147	61	24	82	194	2	9	13
SAUZA GALARDON	13					1				5	1	3					2			1
SAUZA HORNITOS	2086	37	78	43	18	125	21	8	144	220	120	298	106	83	23	104	588	6	19	45
SAUZA T GEN ANJ	402	16	7	5	3	20	9	5	13	45	28	39	60	21	5	41	71	1	5	8
SAUZA TRIADA	10					1				1	2						2			
TEQ 30-30 SP RS	30										30									
TONAYAN ANJ ESP	1					1														
TORADA REPOSADO	129		14				71						44							
TORTILLA	134			134																
TRES MUJERS RPS	3																3			
TWO FINGERS	1085	20	43	19		52	31			114	139	197	62	101	9	58	212	2	10	16
VERA CRUZ	82				15				67											
VIUDA RMRO ANJO	4	1								2							1			





# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 2																		
CLASS & TYPE	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC
<b>IMPORTED WINES</b>																				
IMP PORT RED	3050	90	91		11		45	37	381				1655	115	126		234		48	217
IMP PORT TWNY	1134	21	44		8		8	11	301				314	117	56		135		19	100
IMP PORT WHT	1						1													
IMP SHRRY REG	560	6	7		6		3	7	64				288	17	49		16			97
IMP SHRRY CRM	4007	72	30		38		30	22	579				2664	57	124		136		20	235
IMP SHRRY DRY	766	26	16		7		10	12	102				360	25	38		82	3	9	76
IMPORTED PLUM	693	15					11		60				530				2		10	65
IMP FRUIT OTH	456	1	4		2		1	1	23				349	10	5		50		1	9
IMP MADEIRA	195		2		2		5		90				61	19	13		1			2
IMP MARSALA	1460	75	15		2		55	9	79				859	50	27		126	10	21	132
IM MSCTL/MSCT	6																			6
IMPORTED SAKE	1059							8					602	4			352	4	18	71
IMP DSSRT OTH	638	1	4		2		71	1	32				347	26	10		120			22
FRENCH ALSACE	676						24		173				361	41					4	73
FR BORDEAUX	17218	12	4				292		3517				11427	432			275		69	1190
FR BURGUNDY	26879	47	1				504		4648				18709	580			280		192	1918
FRENCH LOIRE	1658						49		262				958	129			152		1	107
FRENCH RHONE	3474						74		848				1874	283			120		58	217
FRENCH ROSE	30								6					1						23
FRENCH OTHER	6859	2					209		617				4772	101			11		25	1122
GRM LIEBFRMCH	4677	45	2				192		416				3449	217			104		59	193
GRM MOSELLE	5167						256		373				4107	119			16		132	164
GERMAN RHINE	3525	30					75		442				2710	35			59		18	156
GERMAN OTHER	1025						76		4				618	17			289		4	17
ITL BARDOLINO	1463						52		127				1123				32		5	124
ITL BIANCO	12109	21					400		171				11279	54			67		51	66
ITL CHIANTI	16812	19					299		2565				11584	947			147		165	1086
ITL LAMBRUSCO	39354	149	2				1610		1038				35171	523			384		268	209
ITL PIN GRIGO	46986	21					781		7876				34371	825			253		186	2673
ITL RSTO/BLSH	5183						213		120				4699	33			3		34	81
ITL SOAVE	1983	2					41		252				1437	68			12		12	171
ITL VLPCELLA	4994	12					104		640				3800	156			41		33	208
ITALIAN OTHER	66656	85	4				1853		6651				51947	1527			1131		385	3073
AUSTRALIAN	56079	98	12				2414		8912				32828	4637			2132		1007	4039
GREECE	162								11				55	21			32			43
PORTUGAL	2610						54		182				2091	76			31		16	160
SOUTH AMERICA	54561	194	9				2821		9018				34192	2104			2084		715	3424
SPAIN	4621	17					152		918				2540	481			93		58	364
IMP TABLE OTH	8963	1					45		496				7685	206			192		35	303
FR CHAMPAGNE	13563	95					895		2348				8070	479			664		195	817
FR SPKLNQ OTH	1099						17		50				814	136			51		2	29
GRM SPARKLING	20								1											19
ITL SPARKLING	44937	351	3				1431		2000				38945	499			413		419	876
SPANISH SPKLN	11567	66	1				633		1306				7259	650			221		146	1285
IM SPKLNQ OTH	1257						11		160				675	148			58		27	178
IMP COOLERS	18												18							
	480210		251		78		15817	108	57859				347597	15965	448		10589		17	4467
		1574																		25440
<b>DOMESTIC VERMOUTH</b>																				
DOM VRMTH DRY	3505	161	58		37		54	93	215			240	1434	129	89	310	504	40	28	113
DOM VRMTH SWT	4172	111	58		40		42	124	295			174	2098	95	103	363	469	37	39	124
	7677		116		77		96		510				3532		192		973		67	
		272						217				414		224		673		77		237
<b>IMPORTED VERMOUTH</b>																				
IMP VRMTH DRY	6982	198	94		49		119	42	1017			173	3224	117	155	686	744	97	37	230
IMP VRMTH SWT	8015	80	51		50		46	34	1292			73	4943	66	178	449	438	51	25	239
	14997		145		99		165	76	2309			246	8167	183	333	1135	1182	148	62	469
		278																		
<b>TOTAL ALL WINE &amp; VRMTH</b>	<b>1873053</b>	<b>13828</b>	<b>1484</b>		<b>551</b>		<b>87450</b>	<b>1201</b>	<b>206904</b>											

# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 3		DISTILLED SPIRITS																	
VENDOR	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC	
A & T IMPORTING	13																				
ADAMBA IMPVT INT	3992	7	1		46	188	3	12	284	584	128	13	1337		25	667	238		2	2	357
ADSUSA ADVANTGE	56743	860	1868	984	527	7449	2195	2021	2263	4150	1585	5807	7573	1586	225	2357	14295	187	321	490	
ADSUSA EQUITY	193426	5375	2486	3389	3903	25839	3985	1443	13109	16422	18537	9878	47249	2918	3535	12301	17778	1586	1689	2004	
ALAMBIC INC	39																				
AMERICAN WN DIST	65	5	8																		
AMERICAN FIDLT	83						2														
AMER BELARUSIAN	18	2					17														
ANCHOR DISTLLNG	2						1														
ANGOSTURA INTNL	77			4																	
ATHENEE IMPRTRS	28						5														
AUSTIN NICHOLS	41797	1761	468	447	297	9296	926	355	1072	4443	3143	2009	7001	524	326	4859	3331	783	213	543	
A.V. IMPORTS	258	12					3														
BACARDI USA INC	295352	8994	3768	5972	5765	45552	5435	2708	13035	23755	30819	10758	71374	6442	2629	26403	22566	2440	2134	4803	
BANFI VINTNERS	1						1														
BARTON BRANDS	290291	12542	7035	19748	4321	33908	4816	8458	12013	17555	31447	15592	44504	11187	3820	18587	33524	5465	3279	2490	
BATAVIA WNE CLR	29						1														
BELMONT FARMS	228						28														
BENDISTILLERY	328		10									245				228	71			2	
BETTER BEVERAGE	93			16			46									21					
BEVRG IMPTR LLC	1						1														
BLACK PRINCE DS	2658				421				43	708					654	609	8		223		
BLACK VODKA CO	32		2				8					13				1					
BLK STR FARM WN	4						4														
BOCA IMPRTRS INC	79						67	10													
BMC IMPORTS	21																13				2
BONANNO BRANDS	23										23										8
BOWMAN SMITH	21139	6					4		5	1528						17688	16	1318		263	
BRANDY PEAK DST	17																				
BRIZARD W&S USA	27811	1	12		86	23592	4	9	765	1362	66	17	1076	40	40	503	151		5	4	42
BROKERS IMPORTS	4307		203									53	2686				1418				
BRONCO WINE CO	473						139	10									24		36	96	
BROWN FORMAN	267270	22570	4767	4919	2527	30920	11138	3265	8281	26950	25421	11753	52124	5656	168	1868	29246	16415	5531	1850	2069
BROWN J T S SON	94																				
C & S TRADNG CO	7						7														
CALIF COCKTAILS	136						11								125						
CALIF WINE&SPTS	11														3						
CAMERON CRAIG	8						8														
CANANDAIGUA WN	33120	5501	41	270	42	7039	2289	35	48	4997	4054	345	935	100	22	5766	1538		33	15	50
CAPSTONE INTNL	1128		50		4	7	22	7	110	127		83	97	170	52	399					
CARMEL FOOD USA	1																				
CARRIAGE HOUSE	33																				
CASSEL IMPORTS	4																				
CENTURY CELLARS	54	54																			
CHATHAM IMPORTS	18																				
CJCK BUSINESS	1																				
CLEAR CREEK DST	176		4																		
CLICQUOT INC	34																				
CONBRIO INC	30						30														
CONSOLIDATED	2																				
COPPERSTONE GRP	1																				
COSMOTINI CCKTL	35				1																
COUGAR GULCH DS	2884		2884																		
CRILLON	220	3	3	1	5	26	2		16	24	6	34			17	25	58				
CVI BRANDS	1		1																		
D.D. IMPORT CO	7						7														
D & D WHOLESALE	1213		452																		
D'ANDREA WN LIQ	1																				
DEMAREST SALES	11																				
DEUTSCH COMPANY	125		1		1																
DIAMOND WN MCHT	1																				
DIME GROUP INTL	6																				
DIST STOCK USA	1920	21	19	24	17	138	44		409	60	118	39	551	21	22	72	161		2	3	199

# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 4		DISTILLED SPIRITS																	
VENDOR	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC	
DOZORTSEV & SON	30													9			3			18	
DOYNA MICHGN CO	55					36	18												1		
DRAGON INTRNATL	2																			2	
DREYFUS ASHBY	6											1				5					
DUGGANS DST PRD	1256		11	5		18			119	288		39	23	1	26	236	341		5	170	
DUNCAN SPIRITS	26																				
ECO WINES&SPRTS	5										5										
EDGEFIELD DSTLR	1																			1	
EFCO IMPORTERS	26					2									4					4	
ELCA CORP	1									1											
ELITE SPIRITS	1					1															
EL TIRADOR INC	2																			2	
EUROPEAN FOODS	7																				
FAVIN IMPORTERS	4																			3	
1ST CRU COLLCTN	6					1															
FIRST USA INC	12	1										7								2	
FOSCO	420															277	143				
FRANK-LIN DSTLR	37472	30	1854	201		22		25	23	14	48	12944	46	409	13		19466			2377	
FRANKLIN SLCNTS	4																				
FUTURE BRANDS	432718	13824	6842	8832	5881	62656	11376	3742	13659	28399	63823	14487	112135	7231	4185	35241	24547	7433	4549	3876	
FUTURE/DEKUYPER	86817	2156	2308	4155	965	21055	1730	1712	2411	3414	4235	2858	23750	1845	498	4124	6180	937	2187	297	
GAETANO SPC LTD	999	11		39		156	91	123		3			351				122		32		
GALLO E J WINE	53746	5108	472	995	379	9858	3507	512	1207	9912	5882	1657		646	195	8804	3376	377	330	529	
GRANDS CHATEAUX	3													1	2						
GRANT AND SONS	33054	1772	592	410	371	2092	416	976	1379	2588	2173	2073	7499	897	306	3792	4311	292	260	855	
GREAT LAKES LIQ	447																			64	
GROSS JOHN CO	1																				
HANMI INC	10															10					
HARDY A USA LTD	94					53	13					1	23			1	1			1	
HEAVEN HILL DST	229556	22825	1955	1425	869	19172	16947	1317	2306	51647	17961	6858	28806	1676	588	38993	11936	1171	644	2460	
HERITAGE IMPRTR	9																				
HOOD RIVER DIST	22657											17807		4847			3				
HOUSE OF BANFI	2														1					1	
HOUSE OF HARRIS	2551		1768											772						11	
HOUSE OF WINES	3																				
INTRNATL BRANDS	207		5																	3	
INTRNTL BEVG CO	150	2																			
INTRNTL WN & LQ	11																				
JACQUIN ET CIE	106014	214	26	363	69	742	23	380	592	1527	616	196	94244	121	89	3411	2566	634	116	85	
JENKINS CORP	13502				53	8			12378						1063						
JINRO AMERICA	1108																				
K & L BRANDS	753																				
KOAN INC	27				1	24															
KOBRAND CORP	9083	392	32	95	10	1235	469	14	124	1008	41	105	3572	145	20	1268	314	39	34	166	
KONIG DISTLLRY	13																				
KRANE VODKA LLC	15																				
LA BODEGA IMPTS	1																				
LAIRD AND CO	87875	2	240	4715	2712	22428	2	8	212	3395	1545	30	47808	8	1418	3265	56	3	3	1	
LEBANESE ARAK	1																				
LEVECKE CORP	2932	53	74	23	31	190	49	837	168	21	70	491	113	314	24	185	180		94	15	
LUCTOR INTERNTL	785	39		6	1	49		3	28	61	105	33	263	10	9	29	105		1	41	
MAISON JOMERE	10																				
MAISON ROULLET	24																				
MAJESTIC DIST	17948	7364																			
MANGO BOTTLING	1064	214																			
MARSALLE CO	450	6	2	18																	
MCCORMICK DIST	51770	922	852	2862	27	4466	1634	1692	267	1729	6419	7394	3519	2217	79	633	16163	497	376	22	
MCLAIN&KYNE DST	27	6													4	12					
MCM TRADING IMP	9																				
MEIERS DST PROD	1358																			2	
MENNA WINE SPTS	2																				
MERIDIAN MERCNT	6		1																		
MEXICANA FD&SPT	18																				
MHW LIMITED	473	7		3	1	78			7	50	33	16	21	46	2	12	89	86		3	19

# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE	DISTILLED SPIRITS																		
VENDOR	Total Sales	5	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC
MILLENNIUM IMPT	8504		375	28	48	19	1819	168	14	194	653	1326	159	2368	54	38	656	368	41	15	161
MIRAMAR TRADING	1																				
MONARCH IMPORT	60566			2264									20709		974			36615		4	
MONTANA DISTLRS	1561								1561												
MONTEBELLO BRND	27144		914					1371			6991			13748			1758			2287	75
MONTG COUNTY MD	8																				8
MOTTS USA	820													820							
MUTUAL TRADING	6																				6
MUTUAL WHOLSALE	553			26			55					4	418					44		6	
NELSON CNTY DST	1351										533	70					748				
NESTOR IMPORTS	2												1								
NICHOLAS ENTPRS	977		82		3		141	62		46	225	132	30	54			65	137			
NICHE IMPORT CO	642		5	44			38		3	21	30	100	34	178	30	3	31	108	1	11	5
NOLET SPIRITS	14290		239	124	154	115	1465	187	68	558	735	1232	599	6068	255	260	777	1117	38	36	263
NORDIC IMPORTS	4																				
OLD MILL WN&SPT	135		6	22				2	1				77		24						3
OLD MONASTERY	6012																	6012			
OSAGE TRADNG CO	1																				1
OVERSEAS INTNTL	56						56														
PALM BAY IMPRTS	424		6			6	15	15	7	18	29	56	48	137	11	9	15	44	2		6
PARAMOUNT DIST	31231		15	4	8166		51			1	122	22050	5	630			118	8	5	25	31
PARROTT CO NEW	1												1								
PATERNO IMPORTS	14						2					1				8					2
PEARL SPIRITS	112			1			10		2		5		25				7	62			
PHILLIPS BEV CO	550			4	299	8	56		27	47					9			37			63
PINNACLE CNSRTM	3						3														
PIO BARTOLOMEO	11335													11335							
PORT DIXIE IMPT	3											3									
PORTLAND BREWNG	30			1									27								2
PREISS IMPORTS	117			2			13	8	1	12	1		3		4	3	7	62			1
R & A IMPORTS	16						5		1		10										
RANSOM SPIRITS	1												1								
REMY AMERIQUE	31262		1599	212	254	313	5851	1487	111	1318	3147	3007	934	5648	279	452	3263	2225	94	77	991
ROYAL PRODUCTS	1							1													
ROYAL WINE CORP	66			1			3					9	7	32				6			8
SAHAREX INC	54						46											8			
SAN MANATEE INC	3							1			2										
SANS WN & SPTS	78										29	30	7								11
SANTA CRUZ VLLY	3										3										
SAZERAC COMPANY	74890		3096	618	1147	490	6131	11196	2326	680	9426	3292	1324	28223	722	547	2452	1844	483	596	297
SCHFFLN&SOMERST	120988		4196	1019	1913	958	20603	4565	846	5126	9666	14920	4572	26948	1213	1022	10539	9812	977	564	1529
SCHY GIL ASSOC	253									57			29			32		109			26
SEAGRAM CHT&EST	46			1					4	7			1			9		11			8
SEAGRAM AMERICA	453844		30940	5644	10148	4829	73024	36885	3899	13618	47993	38705	13412	91641	7381	3559	31627	28710	5453	4095	2281
SEASHORE MRKTING	49		9	3					2	1			15		12			5			
SETTLE'S KRICK	53			53																	
SHAW-ROSS IMPTS	6707		84	4		8	894	108	8	216	815	403	96	2311	191	24	633	515	10	5	381
SHERMAN CORP	65968		1465	1183	9547	432	15566	1586	1253	1863	6425	2989	3352	7207	2157	262	3212	5607	852	662	348
SIDNEY FRANK	44947		1506	954	650	389	5259	811	557	1459	3254	6702	1739	11511	1389	502	3285	3918	469	338	255
SKYY SPIRITS	35070		970	498	362	348	3529	451	328	2126	2778	4334	1595	10118	762	255	2158	3444	263	224	527
SOBIESKI USA	3								2												
SPECIALTY SPRTS	246													246							
SPTS MARQUE ONE	1022		129	9	11		54	13	2	18	262	137	12	164	7		62	142			
SPTS VLLY FORGE	69													69							
ST CLAIR WN&SPT	53						7						3					43			
ST MAARTEN SPTS	1241		11	44	8	13	85	10	19	38	39	134	153	114	62	11	89	364	8	18	21
STAR INDUSTRIES	29																				
STAWSKI DIST CO	28									4											
STIMSN LN VNYRD	225			6					1												
TAKARA SAKE USA	9																				
TARNAWSKI IMPRT	10												1								
THREE-D SPIRITS	491			33		9		12	12				115					299		11	
TODHUNTER INTNL	6581		266	193	103	87	328	638	24	39	835	293	558	1177	194	57	623	998	47	4	117
TOKAY & ASSOC	14													14							



# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 7			WHISKEY															
VENDOR	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC
ADAMBAMB INT	1																			1
ADSUSA ADVANTGE	29593	467	948	572	262	2953	1856	1795	1019	1838	1043	2780	2918	730	64	588	9411	62	212	75
ADSUSA EQUITY	54203	2035	605	1296	938	10122	1824	298	2854	6818	7188	1534	10241	876	568	2557	3213	530	411	295
AUSTIN NICHOLS	40327	1728	451	429	292	9182	907	348	1007	4277	3062	1935	6560	500	306	4645	3232	761	209	496
BACARDI USA INC	29681	859	128	335	425	3080	706	142	2490	2572	3410	364	9784	179	397	2971	734	259	119	727
BARTON BRANDS	183070	4270	6082	11646	3028	23892	3022	5502	8107	8027	21262	13096	24409	5763	1790	7737	29712	2771	2070	884
BELMONT FARMS	227																			
BETTER BEVERAGE	61					31					9	1								
BLACK PRINCE DS	246				10					163					18	55				
BOWMAN SMITH	3651	6					4		5	268			310			2941	16	46		55
BRIZARD W&S USA	307					307														
BROKERS IMPORTS	4276		201									2675					1400			
BROWN FORMAN	201662	20167	3950	3357	1808	22594	9417	2811	5613	22478	22196	8998	26422	4146	1333	25219	13494	4715	1383	1561
BROWN J T S SON	94										94									
CAPSTONE INTNL	859		49		4	7	22	6	63	127			81		86	34	380			
CENTURY CELLARS	27	27																		
CLEAR CREEK DST	5											4								
COPPERSTONE GRP	1																			1
COUGAR GULCH DS	969		969																	
DEMAREST SALES	1					1														
DUGGANS DST PRD	1209		11	5		15			108	287			39	23	1	236	341		5	138
ELCA CORP	1									1										
ELITE SPIRITS	1					1														
FRANK-LIN DSTLR	10053		299	13		2		4				2762	25	296			6380			272
FUTURE BRANDS	214638	7381	2420	6225	2862	28713	7844	2070	3562	15973	28178	6761	56608	4504	1100	21911	8979	4558	3642	1347
GRANT AND SONS	16142	453	228	266	82	1044	170	276	614	1766	1115	851	4256	409	158	2139	1661	81	111	462
GREAT LAKES LIQ	8										8									
HEAVEN HILL DST	60580	6859	397	226	415	1755	7180	221	715	12781	3947	1957	8415	494	121	10203	3400	783	132	579
HOOD RIVER DIST	113											113								
HOUSE OF HARRIS	271		269																	2
INTRNATL BRANDS	207		5					2	60	6		31				88	1	4		
INTRNTL BEVG CO	52					5										46	1			
INTRNTL WN & LQ	11					11														
JACQUIN ET CIE	1668												1668							
JENKINS CORP	928								875						53					
LAIRD AND CO	18691		44	1080	787	1773			122	455	1293		10997		87	2052	1			
LEVECKE CORP	78					3			6			25		10					34	
MAJESTIC DIST	5945	2562				954				2021	1		230			144		5		28
MCCORMICK DIST	8286	33	13	299	8	1836	308	158	136	160	1012	1544	961	9	10	58	1701	38	2	
MCLAIN&KYNE DST	27	6				1					4				4	12				
MHW LIMITED	53					5			14	3		6			4		21			
MONARCH IMPORT	8674		291									4632		199			3548			4
MONTANA DISTLRS	250							250												
MONTEBELLO BRND	2390						471			1341			364			42		172		
NELSON CNTY DST	1302									484	70					748				
PALM BAY IMPRTS	88					5	13	3	1	22	22									
PARAMOUNT DIST	645			233					1		390								19	1
PORTLAND BREWNG	30		1									27								
PREISS IMPORTS	8					1		1				2			1					
REMY AMERIQUE	4772	122	68	39	39	277	136	39	350	737	307	227	911	59	87	744	361	19	28	222
ROYAL WINE CORP	32												32							
SANS WN & SPTS	36									28							8			
SAZERAC COMPANY	19762	1091	279	460	82	102	4665	263	97	5892	2125	293	1106	479	7	1707	447	285	282	100
SCHFFLN&SOMERST	32293	768	373	673	351	4199	704	270	1929	2399	3336	1409	8296	478	389	2684	2981	266	221	567
SCHY GIL ASSOC	253								57			29			32		109			26
SEAGRAM AMERICA	227766	14772	3329	4394	2083	26058	22576	2201	7088	26993	22366	8707	42873	4689	1532	13516	16682	3785	2780	1342
SHAW-ROSS IMPTS	1401	19	1			36			1	3	221	62	560	16	10	334	4	4		129
SHERMAN CORP	13450	435	19	385	57	499	659	89	238	1662	2015	798	2757	700	65	992	1603	299	85	93
SKYY SPIRITS	5558	131	95	108	46	491	64	51	533	417	658	349	1484	74	66	377	362	61	50	141
TODHUNTER INTNL	100						100													
UDV NA	20371	1668	259	408	245	571	1152	126	579	5835	888	734	2038	200	243	3214	1343	608	127	133
US DISTLLD PROD	102	13		62		2			4	4	1					10				
VAN WINKLE&SONS	51	3				6					2	4								28
WALKER M S INC	188				4				140						44					



# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 9		GIN																
VENDOR	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC
ADSUSA EQUITY	13513	232	100	179	243	1280	174	57	1142	754	1733	494	4126	135	148	1231	1003	93	65	324
ANCHOR DISTLLNG	2																2			
AUSTIN NICHOLS	5					2					2				1					
BACARDI USA INC	16451	363	234	274	202	1560	223	179	731	1257	1787	1019	3960	328	204	1372	2296	90	90	282
BARTON BRANDS	13748	708	2	538	268	1212	169	181	611	1387	1685	67	2498	364	37	3111	343	267	168	132
BENDISTILLERY	89		5									78					5		1	
BLACK PRINCE DS	51														51					
BOWMAN SMITH	1391									68						1223		74		26
BRIZARD W&S USA	494					494														
BROKERS IMPORTS	31		2									11								18
COUGAR GULCH DS	158		158																	
DEUTSCH COMPANY	107		1		1			8	12	13		7	27	3	5	22	6			2
EDGEFIELD DSTLR	1																			1
FRANK-LIN DSTLR	1719		83	11				1				490								120
FUTURE BRANDS	20777	648	394	326	497	4118	240	243	1583	1105	1806	800	4501	417	430	1354	1014	259	194	215
FUTURE/DEKUYPER	7				4										3		1647			
GAETANO SPC LTD	1																			
GRANT AND SONS	23						3										9			5
GREAT LAKES LIQ	81											1	3							
HEAVEN HILL DST	19207	1258	61	59	30	1083	606	45	100	4360	4100	317	2894	48	70	3413	465	34	13	251
HOOD RIVER DIST	416											150		266						
HOUSE OF HARRIS	159		159																	
JACQUIN ET CIE	2342												2342							
JENKINS CORP	655						2		586						67					
K & L BRANDS	26							26												
LAIRD AND CO	16063		136	434	255	6941				884	81		6988		142	202				
LEVECKE CORP	60			3		15		6		14	1					16				2
LUCTOR INTERNTL	86	2		2		17	1	2		18	16	1	2	6	2	8	7			3
MAISON JOMERE	10								9											1
MAJESTIC DIST	4419	2709				95							122			202				30
MCCORMICK DIST	2705	40		127		279	131	151	5	1258	564	554		79			724	25		
MEIERS DST PROD	140									140										
MHW LIMITED	3									3										
MONARCH IMPORT	3935		103									1852					1980			
MONTANA DISTLRS	200							200												
MONTEBELLO BRND	1492	340								762			223					167		
NICHOLAS ENTPRS	5					2										3				
PARAMOUNT DIST	1691			499							1192									
PREISS IMPORTS	1					1														
SAZERAC COMPANY	729					84	564	81												
SCHFFLN&SOMERST	35057	989	423	693	443	3644	819	333	1719	2572	4602	1782	9669	439	395	2743	2861	314	220	397
SEAGRAM AMERICA	79311	13903	158	681	71	14046	11664	70	334	14244	5134	600	6026	264	108	9563	1775	429	93	148
SETTLE'S KRICK	18		18																	
SHERMAN CORP	1772		123	214		178		172				499				64	522			
TODHUNTER INTNL	83		2	1		6	60	1				1		1					1	8
UDV NA	21146	335	179	209	273	2300	295	234	1382	1796	1496	759	7454	142	176	1903	1870	97	63	183
US DISTLLD PROD	26			25		1														
WALKER M S INC	157				69					82					6					
WHITE ROCK DIST	761	79	18	8	230	8	11		189		13		78	20	16	11	70	1		9
	261324	21606	2359	4283	2586	37371	14957	1990	8485	30524	24434	9485	50910	2512	1861	26450	16617	1854	1030	2010

# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 10		VODKA																
VENDOR	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC
ADAMBIA IMPT INT	3950	7	1		46	147	3	12	284	584	128	111	1337		25	667	238	2	2	356
ADSUSA EQUITY	39143	488	348	490	783	4081	445	298	2208	2174	4363	1783	13167	480	491	3092	3433	267	226	526
AMER BELARUSIAN	18	2				1					2					9	1			
AUSTIN NICHOLS	416					36					5		350	8	2		1	1		13
A V IMPORTS	57	4					2						14		11			1		25
BARTON BRANDS	34927	4268	216	4915	433	2726	507	483	992	2487	3837	416	4850	3384	583	1076	1170	1166	818	600
BENDISTILLERY	230		5									159					65		1	
BETTER BEVERAGE	1					1														
BLACK PRINCE DS	198				44										151			3		
BLACK VODKA CO	32		2			8						13				1	8			
BMC IMPORTS	18															13				5
BONANNO BRANDS	23										23									
BOWMAN SMITH	14807									1136			1			12478		1032		160
BRIZARD W&S USA	15532					15529													3	
BROWN FORMAN	6634	136	54	22	27	382	64	2	838	289	583	185	2924	123	19	548	305	43	8	82
CAPSTONE INTNL	2												2							
CJCK BUSINESS	1					1														
CONBRIO INC	30					30														
COUGAR GULCH DS	1386		1386																	
CRILLON	36				1	6			5	21		1			2					
DIST STOCK USA	4																			4
DOZORTSEV & SON	30													9			3			18
DOYNA MICHGN CO	48					29	18											1		
DRAKON INTRNATL	2																			2
DUGGANS DST PRD	17					1				1										15
DUNCAN SPIRITS	26														26					
FIRST USA INC	12	1						4			7					2			2	
FRANK-LIN DSTLR	17605		1184	145		2						6122					8742		1406	
FUTURE BRANDS	166006	5187	3309	1845	2095	27208	2856	1205	6205	9517	31096	5372	41476	1822	2205	9802	9787	2405	524	2090
GAETANO SPC LTD	1																			
GRANDS CHATEAUX	3												1	2						
GREAT LAKES LIQ	257										193									64
HARDY A USA LTD	46					13	7					1	23			1				1
HEAVEN HILL DST	76812	11163	247	114	176	4683	6300	44	480	20747	3303	904	8508	95	145	16066	2473	186	121	1057
HOOD RIVER DIST	21432											16851		4581						
HOUSE OF HARRIS	1728		947											772						9
JACQUIN ET CIE	33230												33191					39		
JENKINS CORP	8363				41	6			7634						682					
K & L BRANDS	727							90				9					628			
KOAN INC	27		2	1		24														
KRANE VODKA LLC	15												15							
LAIRD AND CO	40312		53	2939	1651	13197				1540	132		19241	1162		397				
LEVECKE CORP	37					19						9				9				
LUCTOR INTERNTL	697	37		4	1	32		1	28	43	89	32	261	4	7	21	98	1	2	36
MAJESTIC DIST	6135	1264				521				2582	6		438			1240		7		77
MCCORMICK DIST	20647	520		1997		430	338	1122	15	331	3642	3410	79	495		55	7966	93	153	1
MCM TRADING IMP	9					5							2							2
MENNA WINE SPTS	2									1						1				
MHW LIMITED	188					38			16	12			46	2	3	50	4			17
MILLENNIUM IMPT	8504	375	28	48	19	1819	168	14	194	653	1326	159	2368	54	38	656	368	41	15	161
MIRAMAR TRADING	1																1			
MONARCH IMPORT	17615		997									1341					15277			
MONTANA DISTLRS	951							951												
MONTEBELLO BRND	17052	485					655			3870			9661			655		43	1705	21
MUTUAL WHOLSALE	472		2			42						379								
NELSON CNTY DST	49									49							43			
NICHE IMPORT CO	220		39			2		1		1	28	11	63	30		29	4	1	11	
NOLET SPIRITS	14290	239	124	154	115	1465	187	68	558	735	1232	599	6068	255	260	777	1117	38	36	263
OLD MONASTERY	6012																6012			
OSAGE TRADNG CO	1																	1		
OVERSEAS INTNTL	1					1														
PALM BAY IMPRTS	219	6			2	1	2	1	3	7	28	7	137	8		5	4			
PARAMOUNT DIST	11609	7	1	943		31				36	10501	4	67			13	6			6
PEARL SPIRITS	112		1			10		2		5		25				7	62			



# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 12		RUM																
VENDOR	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC
ADSUSA ADVANTGE	75		1	1		2		5				21					42		1	2
BACARDI USA INC	232669	7515	3230	5113	4894	39264	4304	2273	8285	18812	23920	8855	52849	5748	1808	20545	18362	1946	1845	3101
BARTON BRANDS	3751	106	417	100	79	511	147	332	553				371	82	88	299	18362	25	51	
BEVRG IMPTR LLC	1																			
BLACK PRINCE DS	658				133										140	287			3	
BOWMAN SMITH	1191															947			166	22
BRIZARD W&S USA	2914		11		54	1789	4	4	184		61	40	317	32	39	167	73	3	3	16
BROWN FORMAN	1265	4	16	3	10			8	63	233	104	82	412	13		161	93	4	2	57
COUGAR GULCH DS	371		371																	
CRILLON	109		2		2	9				1		3			13	12	40			
DEUTSCH COMPANY	1																			1
FRANK-LIN DSTLR	3402		175	7				2				1660					1267			291
FUTURE BRANDS	12538	165	258	32	62	786	93	50	737	1020	1991	537	3746		115	1076	1676	61	50	83
GREAT LAKES LIQ	4																			
HEAVEN HILL DST	8052	497				2191	330				2254	178			19	2425			1	157
HERITAGE IMPRTR	9					2										1				
HOOD RIVER DIST	16											13					3			
HOUSE OF HARRIS	165		165																	
INTRNTL BEVG CO	5																			1
JACQUIN ET CIE	14027					54					68	419	12241			1054		166		25
JENKINS CORP	1040									946					94					
LAIRD AND CO	7258			190	9	450				72	1		6323			213				
LEVECKE CORP	2632	53	73	20	31	82	48	831	162	7	69	431	113	304	21	160	175		37	15
MAJESTIC DIST	1374	808				29				166	5		341						2	23
MCCORMICK DIST	8639		636	72		392	525			12	743	562	750	1101	31	152	3483	131	41	
MEIERS DST PROD	1063										1063									
MHW LIMITED	32	3		3	1	4				2	3					16				
MONARCH IMPORT	17780		405									7020		589			9766			
MONTANA DISTLRS	98							98												
MONTEBELLO BRND	656																			32
OLD MILL WN&SPT	135	6	22					2									3		234	
PARAMOUNT DIST	4404			1938							2259		200							1
PARROTT CO NEW	1																			5
PINNACLE CNSRTM	3																			
PREISS IMPORTS	4																			
REMY AMERIQUE	3204	38	30	10	155	250	38	16	406	314	148	106	591	50	202	488	218		11	14
SAZERAC COMPANY	510		1		4	4														119
SEAGRAM AMERICA	126194	1314	2035	4932	2625	27021	941	1589	5446	5018	9582	3732	38528	2163	1845	7053	9344	1188	1180	658
SETTLE'S KRICK	17																			
SHAW-ROSS IMPTS	328		3		1								5				3			45
SHERMAN CORP	1488	53		709	8	449		7			57	68								
ST MAARTEN SPTS	6																			
THREE-D SPIRITS	491		33		9															
TODHUNTER INTNL	5931	258	169	91	83	307		229												
UDV NA	15555	716	424	540	336	1349		336												
US DISTLLD PROD	151	28		83																
WALKER M S INC	77																			
WHITE ROCK DIST	10230	12	93	325	1599															
WILSON-DANIELS	1																			
WINNER LTD	1																			1
	490526		8587		10136		7019		18671		41890		125140		4776		48560		3738	
		11584		14170		75252		5517		31840		25999		11064		37781		4131		4671





# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 15		COCKTAILS																
VENDOR	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC
ADSUSA EQUITY	11849	702	115	119	98	1289	384	93	344	1075		666	4856	354	406	172	782	192	131	71
ANGOSTURA INTNL	7												7							
BACARDI USA INC	351		23																	328
BARTON BRANDS	15017	440	8	1688	130	717	272	135	586	1630	416	98	4918	502	89	2803	107	123	45	310
BLACK PRINCE DS	568				6															
BOCA IMPRTS INC	79						67	10							19	124			2	
BROWN FORMAN	12472	957	46				1014	51					377	7120	701	160	342	295	132	52
CALIF COCKTAILS	4													4						
CAPSTONE INTNL	245												95	84	16		3			
COSMOTINI CCKTL	35				1										4					
FUTURE BRANDS	307	100	46				49	3										19	27	
GAETANO SPC LTD	48			39			9													
HEAVEN HILL DST	6375	705	295	4			37	386		32	1580		493	412	171		792	1262	27	179
JACQUIN ET CIE	13926	87		319			19		345		445			10635	6		545	1385	9	97
JENKINS CORP	177										177									34
KOBRAND CORP	8658	392	31	94	10	1154	467	14	124	919		104	3441	142	20	1212	307	38	34	155
LAIRD AND CO	720																			
MCCORMICK DIST	48							4	9											1
MONARCH IMPORT	3												3							
MONTEBELLO BRND	5554	89																		9
MOTTS USA	820																			22
PARAMOUNT DIST	442			103			3					310								
PHILLIPS BEV CO	1			1																4
ROYAL PRODUCTS	2																			
SAZERAC COMPANY	102																			
SEAGRAM AMERICA	3880	303		18			817	940					1	569			489	54		10
SHAW-ROSS IMPTS	88						57													13
SHERMAN CORP	2218	240	66	69	3		27	255		35			4	390	18		64	177	29	111
SPECIALTY SPRTS	246																			
UDV NA	37130	2541	143	1838	352	3545	1680	174	1737	4034		1850	10462	246	1018	224	2767	3359	381	754
US DISTLLD PROD	18			6			7													5
WALKER M S INC	3312				116										38	97	2424			
WHITE ROCK DIST	13323	465	423	672	472	371	367	100	670	1515		13	954	3390	389	103	1459	1751	91	95
	138025	7021	1196	4970	1188	8052	6154	935	4077	15378		739	4550	51546	3486	1151	13933	9529	1214	1433
																				1473



# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 17		CORDIALS AND SPECIALTIES																
VENDOR	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC
MCCORMICK DIST	7678	225	127	335	18	1290	150	152	99	336	96	480	2479	520	38	364	735	96	117	21
MEIERS DST PROD	155										155									
MERIDIAN MERCNT	6		1														5			
MHW LIMITED	129					23		5	18	1	1	2			5	20	52			2
MONARCH IMPORT	6450		128									3436		156			2730			
MONTANA DISTLRS	29							29												
MUTUAL TRADING	6																6			
MUTUAL WHOLSALE	5					4						1								
NESTOR IMPORTS	2											1								
NICHE IMPORT CO	83		2			10		2		1	1	8				1	58			
NORDIC IMPORTS	4												4							
PALM BAY IMPRTS	3					2					1									
PARAMOUNT DIST	10666	8	3	4321		10				85	5782	1	343			84	1	4	1	23
PATERNO IMPORTS	13					2					1									1
PHILLPS BEV CO	527		4	298	8	56		26	47						8		37		42	
PIO BARTOLOMEO	1933												1933							
PREISS IMPORTS	99		2			5	6		12	1		1		3	3	6	59			1
REMY AMERIQUE	6401	256	59	86	34	794	201	25	292	588	503	233	1993	59	67	621	427	29	25	109
ROYAL WINE CORP	31		1			3					9	7					6			5
SAHAREX INC	24					23											1			
SANS WN & SPTS	11									1		7								
SANTA CRUZ VLLY	3									3										
SAZERAC COMPANY	5354	80	196	628	380	353	302	165	504	389	227	225	666	49	464	72	517	1	108	28
SCHFFLN&SOMERST	12431	260	153	147	92	1355	150	167	739	851	1202	674	2735	147	157	1424	1716	91	81	290
SEAGRAM CHT&EST	7													3			4			
SEAGRAM AMERICA	7296	368	62	81	34	703	312	25	459	754	530	202	2282	177	24	742	441	36	19	45
SEASHORE MRKTNG	49	9	3				2	1				15		12		2	5			
SHAW-ROSS IMPTS	322					29	1		32		9	4	173	7		4	10	1		52
SHERMAN CORP	39275	737	974	2653	362	13715	652	701	1589	3930	815	1191	3915	1384	184	2036	3294	507	395	241
SIDNEY FRANK	24728	825	882	536	189	2506	356	518	364	1309	4069	1255	5415	1221	247	1471	2860	335	296	74
SKYY SPIRITS	2930	53	35	27	48	334	8	13	198	180	248	258	874	31	36	170	342	18	14	43
SPTS VLLY FORGE	69												69							
ST MAARTEN SPTS	24		9		5							8		1						1
STIMSN LN VNYRD	225		6					1									218			
TAKARA SAKE USA	9					8											1			
TODHUNTER INTNL	267	8	22	11	4	13	72	1	1	29		34	38	23			11			
TUKYS INC	1																			
TYFIELD IMPRTRS	94		1									24				32	38			
UDV NA	85892	1539	1602	2147	1046	10184	776	883	4926	4832	3961	5084	27230	1153	1172	5675	12038	472	540	632
US DISTLLD PROD	131		1			73				16					33				3	4
VINTAGE WN DIST	14										14									
WALKER M S INC	11147	571			8938			13	1180	89					350				19	
WEIN-BAUER INC	56								43											
WESTRN FOOD&BEV	21					14					3		2				1		1	
WHITE ROCK DIST	32212	185	848	1441	2755	1355	350	192	1648	995	1152	2830	12295	1322	411	1455	2380	486	84	28
WILDMAN SONS	64			2		15		1	12		9	7		1	4	2	8		1	2
WILSON-DANIELS	17					3						1				1				
WINE OF JAPAN	14					14														
WINE WAVE	288		1					1		1		7	270			3	5			
WINES LTD	10																			10
YOUNG WON TRADG	114															107				7
ZAREN IMPORTS	7					7														
ZISSIS ARIS	9																			9
MISC VENDORS	7					2										3	1		1	
	616767		11609		19091		8783		31963		34834		174427		8348		58940		5817	
		12976		21400		87824		8744		35224		35059		12521		38786		5784		4637

# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 18		TEQUILA																	
VENDOR	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC	
A & T IMPORTING	13											13									
ADSUSA EQUITY	8352	204	268	159	80	561	95	39	398	801	775	1106	777	312	108	551	1879	21	72	146	
AMERICN WN DIST	47	5				2			2				32			4		1	1	1	
AUSTIN NICHOLS	38	2		2		2				9	10	5	32			4	1		3	3	
BARTON BRANDS	13906	2097	17	230	114	1893	203	18	81	1887	2637	96	1565	358	67	1286	442	615	24	276	
BETTER BEVERAGE	2					1										1					
BRIZARD W&S USA	389					322			67												
BROWN FORMAN	2460	208			14	84	88	15	115	710	41	67	252	44	33	700	25	52	4	8	
CALIF COCKTAILS	21													21							
CALIF WINE&SPTS	11													3			8				
DUGGANS DST PRD	25								11											14	
EL TIRADOR INC	2																2				
FRANK-LIN DSTLR	1679		52					1		14	13	323	21	113			1033		109		
FUTURE BRANDS	198	6	3	2	6	26	6		10	16	11	12	24	14		34	16		3	9	
GAETANO SPC LTD	4					2											2				
GRANT AND SONS	48	2	3	2				1		2		5		2	3	5	16			1	
GREAT LAKES LIQ	96										96										
HEAVEN HILL DST	6152	205	238	19	33	435	623	42	46	1218	308	534	454	101	23	1399	340	14	54	66	
HOUSE OF HARRIS	228		228																		
JACQUIN ET CIE	211												211								
JENKINS CORP	70								54						16						
LAIRD AND CO	847					28				32	3		784								
LEVECKE CORP	31											14					1				
MAJESTIC DIST	33	21								10									16	2	
MARSALLE CO	63			18		39					2					1	3				
MCCORMICK DIST	3654	96	76	32	1	228	146	30		99	543	656		13		4	1554	114	62		
MEXICANA FD&SPT	18					2					5		11								
MHW LIMITED	67	4				8		2		11	14					3	9		3		
MONARCH IMPORT	3286		238									1202		30			1816				
MONTANA DISTLRS	26							26													
MUTUAL WHOLSALE	6					1					4						1				
NICHOLAS ENTPRS	2					2															
PARAMOUNT DIST	1668			109		1					1538		20								
PREISS IMPORTS	1																				
SANS WN & SPTS	31					1					30						1				
SAZERAC COMPANY	2591	18	139	54	5	126	310	6	13	577	22	338	235	151	11	195	319	1	5	66	
SEAGRAM AMERICA	1761	83	47	30	13	116	39	13	247	188	79	118	299	44	50	70	237	6	21	61	
SHAW-ROSS IMPTS	10	1				3					2								1	1	
SHERMAN CORP	735			272	2	148	13			1	56	91	53	14		54		15	1	14	
ST MAARTEN SPTS	1211	11	35	8	8	82	10	19	38	39	134	144	114	61	11	89	361	8	18	21	
TODHUNTER INTNL	23					2					7					3	2			1	
TRANS COMERCIO	4					1											3				
UDV NA	62278	2380	1470	1765	754	7337	1306	1010	2007	5608	6828	4857	9044	2293	597	4858	8490	591	685	398	
US DISTLLD PROD	14					3									11						
WALKER M S INC	4									4											
WHITE ROCK DIST	1135		10	615	92	23			144	175			39	32	2			1		2	
WILSON-DANIELS	1442	9	58	45	3	97	13	9	35	224	112	244	71	76	2	83	342	4	8	7	
ZUMA IMPORTG CO	3					1											2				
	114896	5352	2882	3362	1126	11576	2853	1232	3273	11677	13311	9749	14006	3687	934	9344	16905	1444	1086	1097	



# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 20		WINES AND VERMOUTHS																
VENDOR	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC
BRIZARD W&S USA	180								158					19					3	
BROADBENT SLCTN	298						277							4					17	
BRONCO WINE CO	9344	5					521		1468				5205	1135			199		107	704
BROWN FORMAN	70592	276	40		14		2284	7	7165				51965	3132	34	110	874	28	775	3888
BROTHERHOOD WNY	571												571							
BUEHLER VINYRDS	160								82					1	77					
BUENA VISTA WNY	1337								145				1128	21			39			4
BULLY HILL VNYD	2248						35		101				2103				6			3
CABERNET CORP	55						37													18
CAIN CELLARS	17								3						5				8	1
CALERA WINE CO	30						4		7					13					6	
CALIF CLASSICS	270						3		86				125	36					15	5
CALIF CIDER CO	70													68						2
CAMARDA CORP	4						4													
CAMARADERIE CLR	1																1			
CANANDAIGUA WN	341820	5261	137		160		13361	155	28904				250299	15311	574		16517	292	3013	7836
CANNON WNS LTD	5														2					2
CAPITAL W&S CO	1												1							
CAPELLO WINERY	28																28			
CARAVELLE WINE	3663	4	3				2		219				3201	56					21	157
CARMEL FOOD USA	234												231							2
CARNEROS CRK WN	123						3		33					62					25	
CAROLNA EXP INT	25												25							
CARRIL IMPORTS	1																		1	
CARRIAGE HOUSE	16												16							
CATERINA WINERY	41																41			
CATOCTIN VNYRDS	11																			11
CAYMUS VINYARDS	180						44		34					71			6		21	4
CELLAR INTERNTL	21						21													
CERNIGLIA J WNY	342															40				302
CH MONTELENA WN	11													6						5
CH MORRISSETTE	511															506				5
CHADDSFORD WNY	1301												1301							
CHALONE WNE GRP	686						18		101					304			140		82	41
CHALK HILL WNY	150								15				65	31					13	26
CHAPPELLET VYND	7						5							2						
CHATEAU BENOIT	1																			1
CHATEAU DIANA	297								297											
CHATEAU JULIEN	175												171							4
CHATEAU POTELLE	10																			10
CHEHALEM INC	7						6										1			
CHEERY VLLY VYD	11												11							
CHEVAL QUANCARD	382												283							99
CHLOE WINES	108																108			
CHURCHILL DSTRB	19														18					1
CINNABAR VYD&WY	2																			2
CLASS WNS SPAIN	22														21					1
CLASSC WNS CALF	23																			23
CLASSIC WINE IM	454								137				249	52			1			15
CLICK IMPORTS	503								293											43
CLICQUOT INC	2196						98		443				1288	157			50		87	166
CLINE CELLARS	396						3		145					201					20	27
CLOS DU VAL WN	417						33		50				203	84					35	12
CLOVER HLL VNYD	1063												1063							
CLRBRNE&CHRCHLL	11								11											
CODERA WINE GRP	6						2		2											1
CODORNIU NAPA	335												259	23			48			1
COHN B R WINERY	3																			
CONCANNON VNYD	49						3													
CONNOISSEUR WNE	81								81						3				8	30
CONSTANTINE WNS	52																			
CORTERRA WINES	326		1				4		48				207	18					12	52
CORDIER EST INC	113								74											36
COTURRI H&SONS	1						1													39

# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 21		WINES AND VERMOUTHS																
VENDOR	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC
COSENTINO VNYDS	17								17											
CORUS BRANDS	7																			
CUPID WINES	118						4		58				7 34	2			2			18
D I DISTRIBUTRS	17																			17
D'ANDREA WN LIQ	1589												1589							
DAILY'S COCKTAIL	5639	132											5093				367			47
DE LOACH VNYRDS	556						22			306				167			17		17	19
DE ROSA IMPORTS	19																			
DEHLINGER WINE	3													3						
DELICATO VNYRDS	5818	2					1179			58			3911	451			196			21
DEUTSCH COMPANY	1197						287			39			806							65
DIAMND CREEK WN	3																			
DIAMOND WN MCHT	20									6					14					
DIME GROUP INTL	32						1													31
DIONYSUS LTD	5																			5
DIST STOCK USA	2628				16					1136			1202		24		1	143		106
D.O.P.S. INC	8																			8
DREYFUS ASHBY	1880						15	1	195				976	94			509		10	80
DRY CREEK VNYRD	484						40		74				196	124					41	9
DUCK POND CLLRS	147						4										115		20	8
DUCKHORN VNYARD	61		2											23					16	12
DUFOR & COMPNY	44													44						
DUGGANS DST PRD	29												1							28
DUNN VINEYARDS	1													1						
EAST SIDE WINE	1120												1120							
EBERLE WINERY	1									1										
ELK COVE VNYRDS	44									18					13					
ELK RUN VINEYRD	16																			16
ELLIOTT BAY DST	7																			
EMBASSY WINE CO	30																			
EMPSON USA INC	397												243	110						30
EOLA HLL WN CLR	1						1													39
ESTRELLA WINE	55																			55
ENOTRIA WN CLLR	5																			5
ERATH VYRD WNRV	82						1			6							75			
F&F FINE WINES	1040						7			121			647	183			60		22	
FAIREST CAPE CO	3						3													
FAR NIENTE WNRV	39						11			10					13					4
FEDWAY ASSC INC	1666												1666							
FERRARI-CARANO	901						178			222			173	191						98
FETZER VINYARDS	19																			39
FICKLIN VINEYRD	34			3													24			19
FINEST WINES	124												124							
FIRESTEED CLLRS	108						8										86			14
FIRESTONE VNYDS	1100						7			39			717	271						
FLORA SPRNGS WN	115						52			17				46						11
FOGARTY WINERY	52						52													
FOLIE A DEUX WY	6						1													
FOOTE E B	4																			
FORMAN VINEYARD	1																			
FOX LEAP VNYARD	4																			
FOUR QTR TRADNG	4																			
FRANCISCAN ESTS	6149						363			1859			2549	751						4
FRANCOIS B LTD	345																			204
FRANK-LIN DSTLR	2																			345
FRANKLIN SLCTNS	290																			13
FRANKS WN CLLRS	52																			226
FRANZIA BROS	76730	342	51		33		3236	59	6782				52 48209	7074	108	673	6196			2107
FRAPELLI D VINO	52																			1860
FREIXENET USA	11563	66	1				640			1238			7259	604			173			170
FREY VINEYARDS	30																			
FROGS LEAP WINE	128						6			11										2
FRONTIER WN IMP	104																			33
FUTURE BRANDS	3389	9					105			499			42 1991	62 363	55		270			4 58
																				94



# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 23		WINES AND VERMOUTHS																
VENDOR	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC
JORDAN WINERY	102						4		7					58					31	2
JUSTIN VINEYRDS	37								33					1					3	
KARLY WINERY	19						19													
KEENAN WINERY	10						3		7											
KENDALL-JACKSON	25839	150	4				1772		5686				14535	767			218		449	2258
KERMIT LYNCH	23						1		14					8						
KING ESTATE WNY	229						53		16					101					32	27
KIONA VINEYARDS	236						3										233			
KNIPPRATH CLLRS	8		8																	
KOBRAND CORP	11747	59	20				515	10	2506				6342	526	25		234		236	1274
KOHNAN INC	94													94						
KORBEL F & BROS	2579		1				318		89				1477	394			74		150	76
KREUSCH INC	2443												2358				2		61	22
KRONHEIM CO	10																			10
KRUG CHARLES	10203						55		800				9167	42			3		22	114
KUNDE ENTRPRSES	568						9		79				381	38					61	61
KYSELA PERE LTD	66																			66
L'AIGLON WN&SPT	14														8					6
L'ECOLE WINERY	10																10			
LA PLAYA VINYRD	10						10													
LA GIOIOSA USA	250												249							1
LAIRD AND CO	5239								116				5111	1					11	11
LAMBERT BRIDGE	18								5										10	2
LANDMARK VINYRD	115						34		35					36						
LATAH CREEK WN	163																163			
LATOUR USA INC	313						3		40				160	107			1		1	1
LAUBER IMPORTS	548												548							
LAUREATE IMP CO	2171								38				2034							99
LAUREL GLEN VYD	59						37		4										6	11
LEVI SIMON	1639						52		209				1313						65	
LEWIS CELLARS	44						44													
LIBIAMO SRL	26								26											
LINGNORE/BRYWNE	28																			28
LOCKWOOD VNYRDS	200						8		39				47	98						8
LOHR J. WINERY	4323						127		911				2018	591			250		37	389
LOLONIS WINERY	15								15											
LORENZA LAKE WN	13						2							11						
LOST MOUNTN WNY	2																			
LUNA VINEYARDS	20																2			
LUNEAU USA INC	236																		10	236
M MARQS&DMN USA	1179						36		112				758	210			1		54	8
M&J PERSONL SEL	2	2																		
MACROSTIE WNRV	22																		6	
MARIETTA CLLRS	87																		33	6
MARTIGNETTI CO	784																			
MARTIN&WEYRICH	81								784											
MARTINE'S WINES	16						10		79											2
MARTINI LOUIS M	592						88		7				238	130			88		33	8
MATANZAS CRK WN	47						8													3
MAYO FAMILY WNY	15																			15
MAZZA VINEYARDS	1298												1298							
MAZZOCCO VNYRDS	7						1													6
MCKENZIE & CO	1341												1341							
MEIERS WINE CEL	238		1										172							
MER SOLEIL WNRV	36																		8	47
MERRYVALE VNYDS	203						43		74										8	10
MHW LIMITED	1746	1	4		2		28	1	131				1410	55	5		52		8	49
MICHAEL P WNRV	2																			
MIDNIGHT CLLRS	15																			
MINER FAMILY WN	3						3													
MIRASSOU SALES	1554						35		191				1269	30						28
MISSION MTN WNY	5							5												
MOGEN DAVID WINE	19641	512	12				3988	11	328				13249	407			240	105	340	449
MOMOKAWA SAKE	38													31			6			1

# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 24		WINES AND VERMOUTHS																
VENDOR	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC
MONDAVI ROBERT	110642	263	41				4793		11705				84642	4819			319		1239	2821
MONT LASALLE VN	1																		1	1
MONT ST JOHN CL	2								1											1
MONTG COUNTY MD	659																			659
MONTICELLO CLLR	3																			
MONTINORE VNYRD	129																124			
MORGAN WINERY	50																3			5
MORONEY JAMES	181								20				181	18						
MOUNTAIN DOME	30																30			
MOUNTAIN VIEW	14								4								1		5	4
MT BAKER VNYRDS	2																2			
MT EDEN VINEYRD	8														6					2
MURPHY-GOODER WN	352												70	33					12	16
MUTUAL WHOLSAL	18																18			
NALLE WINERY	2																			
NAPA WINE CO	16																			
NAYLOR WN CLLRS	15												15							
NEGOCIANTS USA	235		6						9		1								2	26
NESTOR IMPORTS	45																4			18
NEWLAN VNYD&WNY	4																22		4	
NEWTON VINEYARD	13														1					
NICHE IMPORT CO	413												113	10					2	
NICOLAS WINES	430																288			
NIEBAUM-COPPOLA	1334												613	178			1		153	87
NISSLEY INC	239												239							
NITTANY VINEYRD	324												324							
NOBLE WINES LTD	2																		2	
NORTHERN WN&SPT	83												83							
NORTHWEST WN DS	14																14			
NUMANO INTERNAT	36														3					33
OAK KNOLL WINE	63												57				6			
OAK RIDGE VNYDS	86																			86
OASIS VINEYARDS	5																5			
OLD MILL WN&SPT	14								14											
OLD SOUTH WNERY	117								117											
OPTIMA WINE CLR	5								5											
ORGANIC WN WORK	36								36											
PACFC WN PARTNR	1845								496				927	78			3		13	102
PAHLMAYER & CO	4																			
PALM BAY IMPRTS	35387	23	4		1		506		5316				27073	873			262		69	1260
PARADIGM WINERY	2																			
PARDUCCI WINERY	612								56				279	232			1			44
PARK CITY CLLRS	56																			
PARKER FESS WNY	208								52				124	29			1			2
PARLIAMENT IMP	2180								110				2069							1
PARROTT CO NEW	471								47				120	11					33	223
PASTERNAK WINE	1547								39				1062	107			185		23	121
PATERNO IMPORTS	5739								117				4500	338			10		39	268
PECOTA ROBERT	3																			3
PEDRONCELLI WNY	67								26		36									5
PENN-SHORE VNYD	639												635	4						
PHILLIP R B IMP	8																			
PHILLIPS/HOGUE	6166												2276	608			2677		34	93
PIDUCO CREEK	3																			3
PINE RIDGE WNRV	209								32		40			105					26	6
PINE ST TRADING	365										257		108							
PINNACLE IMPRTS	5																			
PIO BARTOLOMEO	230377												230377							
PLEASANT VALLEY	11												4		7					
PORT DIXIE IMPT	27																			27
POST FAMILI WNY	18																			
POUST JACK CO	1083								18				840				5			201
PREISS IMPORTS	1																			
PREMIUM PORT WN	443	19	14					8	8	17			249	73	15		9		18	13

# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 25		WINES AND VERMOUTHS																	
VENDOR	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC	
PRESQUE ISLE WN	132												132								
PRESTIGE WINE	2888								262				1996	12			284				334
PRESTON WN CLLR	338												7		6		331				
PRESTON VYNRDS	7																1				
PRINCE MICHEL	581															571					10
QUALITY BRANDS	21																				21
QUIVIRA VINEYRD	61						4						50								3
R P IMPORTS INC	120						2		118												
RABBIT RDGE VYD	2489						72		283				2067								67
RADEN G & SONS	903								9				93				800				1
R L WINE COMPNY	13															138	13				
RAPIDAN RVR VYD	138																				
RAYMOND CELLARS	386						25		84				134	111			2			24	6
REDHAWK VINEYRD	14													14							
RELIABLE LIQUOR	13																				13
REMY AMERIQUE	5743	17	6				116	1	718				4091	242	8		114		22	408	
RENWOOD WINERY	92						52		4												
REX HILL VNYARD	3																				3
RIDGE VINEYARDS	123						51		9						55						8
RISERVATI	4																4				
ROCKBRIDGE VNYD	73															73					
ROCKING HORSE	5																				
ROMBAUER VNYRDS	58																				
ROSE IMP & DIST	37						37								21						2
ROUND HILL CLLR	1390						65		451				322	319						79	154
ROYAL WINE CORP	558								22				71								464
RUTHRFRD BNCHMK	43						20		23												
SAINTSBURY WNRV	154						13		52						61					15	9
SAKONNET VNYRDS	1																				
SALISHAN VNYRDS	1																				
SAN FRAN WN EXC	273																				
SAN JUAN VNYRDS	1																				
SAND CASTLE WNY	27												27								
SANFORD WINERY	47						5		4						34						3
SANTA BARBRA WN	4																				4
SAUNDERS CHS J	64																				
SAZ / MON HENRI	5557						28	7	455				4934	39			5			34	55
SCHFFLN&SOMERST	14030	83	3				921		2568				8247	519			483			123	1083
SCHMITT G A	39																				
SCHUG CARNS EST	36																				
SEAGRAM BEV CO	11575												11399								
SEAGRAM CHT&EST	23678	43	34		15		875	25	5067				15281		658	78				135	948
SELBY WINERY	12						6														
SEA BREEZE CLLR	2																				
SEBSTNI C CLLRS	1769						92						575								39
SEBASTIANI VNYD	1379						71						873	244							37
SEGHESSIO WINERY	80	5	7																		8
SHAFFER VINYARDS	37																				2
SETTLER'S CREEK	3472												3472								
SHAW-ROSS IMPTS	13445	39	2				807		332				9899	450							111
SHERMAN CORP	2541	35					72		66				2049	136							2
SIDNEY FRANK	1537	58	33		20		109	2	167				688	104							18
SIDURI WINES	10																				
SILVER CRK VNYD	113												113								
SILVER LAKE WNY	401																				
SILVER OAK VNYD	53																				
SINKOFF MARTIN	53																				
SINSKEY VINEYRD	44												10	14							2
SKY VINEYARDS	2																				
SKYY SPIRITS	628		1		3								420	14	24						1
SKY RIVER BRWNG	37																				
SMITH&HOOK WNRV	345												272								
SOBIESKI USA	8																				
SOEHNE H SCHMIT	1517	52											601								194

# NABCA MONTHLY SUMMARY

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DECEMBER 2001		PAGE 26		WINES AND VERMOUTHS																
VENDOR	Total Sales	AL	ID	IA	ME	MI	MS	MT	NH	NC	OH	OR	PA	UT	VT	VA	WA	WV	WY	MC
SOKOL BLOSR WNY	9								6										1	2
SONOMA CRK WNRV	133						1		128											1
SOUTHCORP WINES	25285	82	12				941		6102				12725	2521			404		790	1708
SPATOLA INC	1838												1838							
SPOTTSWOOD VNYD	14						5		2										4	
SPRING MTN VNYD	6								5								1			
ST SUPERY VYNRD	586								177				290	101						
STACOLE CO INC	1																			
STAGS LEAP CLLR	1145						139		204				653	90			2		49	8
STARGAZERS VNYD	17												17							
STATON HILLS WN	46												45						1	
STEVENOT WINERY	645						16		306				288						6	28
STIMSN LN VNYRD	30545	10	29				834	2	4707				14735	1447			7078		293	1410
STONEGATE WINE	4																			
STONEHEDGE WNRV	347								152				159	12						24
STONERIDGE	11																			11
STRASBURG CLLRS	25												25							
STRONG RODNEY	3660						85		1099				2071	210			1		3	191
SUTTER HOME WNY	94920	605	6				3498		10778				73502	1977			687		1026	2841
TAGARIS WINERY	3																			
TALLEY VINEYARD	27						16													
TAKARA SAKE USA	1104								121				840	62			71			10
TARARA WINERY	2																			2
TEFFT CELLARS	21								21											
TERRY RANCH CLR	44																		44	
THURSTON WOLFE	1																			
TOAD HOLLOW VYD	53						44		6											3
TREFETHEN VNYRD	230								118						31				6	74
TREANA WINERY	142								36											
TRI-VIN IMPORTS	903												793	56						50
TRICANA SHIPPRS	45																			
TUALATIN VNYRDS	14																			110
TUCKER CELLARS	25																			45
TURNBULL WINE	7																			
TULOCAY WINERY	2																			
TYFIELD IMPRTRS	23																			1
UDV NA	3156	8							10				1600	180						12
UNITED SPIRITS	10						37		961											289
URUGUAY IMPORTS	2																			
USA WINE IMPRTR	13																			2
USA WINE WEST	114																			13
VALCKENBERG INT	478						75						431	39						
VEHRS INC	37								5											
VENTANA VINYRDS	3																			
VIADER VINEYARD	6																			6
VIAS IMPORTS	22																			
VICTORI JOSEPH	2617								22				2256	205						127
VIGIL VINEYARD	45						3		24											
VIN DIVINO LTD	9																			
VINES LTD	26																			
VINEYARD BRANDS	3398	8					114		1650				26	9						
VINIFERA IMPORT	2																			
VINTAGE IMPORTS	298																			
VINTGE NEW WRLD	384																			
VINTAGE WNS INC	35																			
VINTWOOD INTRNL	249																			9
VNTG CLR IMP PA	27																			
VRANKEN AMERICA	30																			
WALKER M S INC	1640						6													
WASHINGTON HILL	764								1047				464	108	5					3
WATERBROOK WNRV	78																			
WEIN-BAUER INC	533																			
WESTRN FOOD&BEV	1						82		61											
WESTRN WASH BEV	6																			1







