



**TEQUILA / MEZCAL
CLASS REPORT
JULY 2008**

**CASE SALES REPORT OF
ALCOHOL BEVERAGES**

**NATIONAL ALCOHOL BEVERAGE CONTROL ASSOCIATION, INC.
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NABCA CLASS REPORT

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JULY 2008			TEQUILA / MEZCAL							PAGE 1		
BRAND	Rank	Share of Market Last 12 Months		Last 12 Months This Year	Last 12 Months Prior Year	+ or -	This Year to Date	Last Year to Date	+ or -	Current Month This Year	Current Month Last Year	+ or -
		This Year	Prior Year									
ALL STATES DISTILLED SPIRITS			D.S.	41095433	39735530	3.42	22919499	22063024	3.88	3781421	3406934	10.99
TEQUILA / MEZCAL		4.72	4.61	1939236	1830301	5.95	1137415	1078630	5.45	210287	182546	15.20
CUERVO ESPECI TEQ	1	31.92	34.08	619020	623761	.76-	364061	365613	.42-	69670	62536	11.41
PATRON SILVER TEQ	2	7.89	5.93	153057	108508	41.06	90002	67818	32.71	15185	11433	32.82
SAUZA EXTRA G TEQ	3	5.18	5.33	100441	97585	2.93	60186	59573	1.03	11417	11155	2.35
1800 REPOSADO TEQ	4	3.72	4.11	72194	75273	4.09-	39898	43284	7.82-	6980	6733	3.67
MONTEZUMA TEQ	5	3.36	3.48	65088	63611	2.32	39202	38346	2.23	6491	6060	7.11
1800 SILVER TEQ	6	2.61	1.80	50659	32953	53.73	30416	20734	46.70	6496	3572	81.86
CUERVO ESP FL TEQ	7	2.27	2.30	44034	42072	4.66	25696	24197	6.19	4592	3790	21.16
SAUZA HORNITO TEQ	8	2.18	2.25	42202	41268	2.26	24543	24354	.78	4651	4164	11.70
MONTEZUMA TEQ	9	2.01	2.19	38991	40099	2.76-	23200	23818	2.59-	4028	3805	5.86
JUAREZ GOLD TEQ	10	1.64	1.60	31886	29251	9.01	19751	17768	11.16	3172	2660	19.25
PANCHO VILLA TEQ	11	1.35	1.44	26265	26334	.26-	15326	15416	.58-	2441	2446	.20-
JUAREZ TEQ	12	1.34	1.08	26076	19790	31.76	16542	12882	28.41	3291	2160	52.36
CUERVO CLASIC TEQ	13	1.32	1.20	25598	22014	16.28	15845	13473	17.61	3288	2551	28.89
SAUZA BLANCO TEQ	14	1.25	1.22	24250	22288	8.80	14523	13658	6.33	2749	2526	8.83
LA PRIMA TEQ	15	1.09	1.11	21130	20237	4.41	12628	12396	1.87	2373	2181	8.80
CUERVO BL MED TEQ	16	1.09	1.35	21118	24741	14.64-	12204	11813	3.31	1664	1502	10.79
ARISTOCRAT SP TEQ	17	1.03	1.06	19901	19314	3.04	11941	11744	1.68	1941	1881	3.19
LA PRIMA TEQ	18	1.03	1.03	19884	18935	5.01	12324	11553	6.67	2047	1805	13.41
MARGARITAVILL TEQ	19	1.01	.97	19645	17699	10.99	12217	9981	22.40	2811	2060	36.46
ARISTOCRAT TEQ	20	.96	.99	18630	18110	2.87	11080	10911	1.55	1887	1691	11.59
MONARCH TEQ	21	.94	1.03	18248	18927	3.59-	10854	11012	1.43-	2034	1994	2.01
CUERVO TRADCN TEQ	22	.85	.89	16546	16264	1.73	9157	9356	2.13-	1700	1560	8.97
EL TORO REPSA TEQ	23	.84	.95	16284	17471	6.79-	9449	10006	5.57-	1944	1784	8.97
EL TORO TRP D TEQ	24	.82	.91	15904	16697	4.75-	9222	9586	3.80-	1951	1806	8.03
PUERTO VALLAR TEQ	25	.80	.85	15452	15570	.76-	9124	9248	1.34-	1671	1580	5.76
SAUZA COMMEMT TEQ	26	.79	.88	15347	16049	4.37-	9286	9614	3.41-	1577	1473	7.06
PATRON ANEJO TEQ	27	.79	.79	15264	14377	6.17	8129	8164	.43-	1338	1345	.52-
CAZADORES RPS TEQ	28	.74	.68	14315	12468	14.81	7212	6593	9.39	1149	977	17.60
MONARCH TEQ	29	.69	.73	13450	13274	1.33	7986	7804	2.33	1457	1430	1.89
EL JIMADR RPS TEQ	30	.69	.65	13370	11928	12.09	6455	5770	11.87	1015	853	18.99
MATADOR TEQ	31	.63	.58	12232	10623	15.15	7753	6555	18.28	1449	1131	28.12
PEPE LOPEZ PR TEQ	32	.61	.63	11763	11535	1.98	7192	6803	5.72	1431	1182	21.07
PATRON REPOSA TEQ	33	.55	.53	10706	9751	9.79	5809	5661	2.61	968	907	6.73
PANCHO VILLA TEQ	34	.54	.57	10467	10371	.93	6062	6057	.08	1020	1001	1.90
ARANDAS TEQ	35	.53	.51	10214	9255	10.36	5995	5525	8.51	1133	1055	7.39
MONTE ALBAN M MEZ	36	.52	.61	10074	11168	9.80-	5446	6007	9.34-	864	873	1.03-
PEPE LOPEZ TEQ	37	.50	.58	9782	10625	7.93-	5568	6121	9.03-	1148	1092	5.13
SAUZA C ANOS TEQ	38	.48	.16	9359	2965	215.65	5125	2237	129.10	721	455	58.46
TWO FINGERS TEQ	39	.41	.45	8024	8171	1.80-	4645	4754	2.29-	903	863	4.63
CABO WABO RPS TEQ	40	.39	.42	7612	7753	1.82-	4164	4364	4.58-	749	715	4.76
TORADA REPOSA TEQ	41	.39	.32	7512	5946	26.34	4763	3825	24.52	894	644	38.82
DON JULIO ANE TEQ	42	.38	.38	7444	6902	7.85	4022	3833	4.93	606	610	.66-
MARGARITAVILL TEQ	43	.38	.33	7322	6119	19.66	4680	3556	31.61	1119	740	51.22
TWO FINGERS TEQ	44	.37	.43	7233	7802	7.29-	4085	4399	7.14-	732	730	.27
JUAREZ TEQ	45	.34	.32	6557	5843	12.22	4212	3593	17.23	945	576	64.06
TORADA TEQ	46	.30	.30	5847	5446	7.36	3457	3275	5.56	667	552	20.83
RIO GRANDE TEQ	47	.30	.31	5821	5761	1.04	3497	3512	.43-	602	564	6.74
DON JULIO SIL TEQ	48	.29	.25	5629	4528	24.32	3331	2618	27.23	546	430	26.98
TORTILLA TEQ	49	.27	.25	5308	4613	15.07	3343	2887	15.79	824	678	21.53
ARANDAS TEQ	50	.27	.28	5294	5055	4.73	3102	3062	1.31	613	640	4.22-

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BRAND	Rank	Share of Market Last 12 Months		Last 12 Months This Year	Last 12 Months Prior Year	+ or -	This Year to Date	Last Year to Date	+ or -	Current Month This Year	Current Month Last Year	+ or -
		This Year	Prior Year	This Year	Prior Year							
MILAGRO SILVE TEQ	51	.27	.20	5142	3717	38.34	3083	2290	34.63	660	462	42.86
CUERVO ESP/MI TEQ	52	.24	.14	4562	2529	80.39	2082	1226	69.82	222	11	1918.18
CORRALEJO RPS TEQ	53	.22	.19	4269	3431	24.42	2278	1882	21.04	355	269	31.97
SAUZA T GEN A TEQ	54	.21	.25	4013	4652	13.74-	2099	2506	16.24-	337	376	10.37-
JUANITO GOLD TEQ	55	.20	.25	3881	4507	13.89-	2182	2653	17.75-	341	382	10.73-
HERRADURA RPD TEQ	56	.19	.22	3750	4039	7.16-	2113	2142	1.35-	355	317	11.99
LUNAZUL REPOS TEQ	57	.19	.00	3720	7	53042.86	2614	7	37242.86	534	7	7528.57
HERRADURA SIL TEQ	58	.19	.22	3697	3942	6.22-	2156	2258	4.52-	436	456	4.39-
PUERTO VALLAR TEQ	59	.19	.23	3668	4156	11.74-	2287	2546	10.17-	493	432	14.12
BAJA GOLD TQU TEQ	60	.19	.18	3626	3248	11.64	2183	1953	11.78	418	341	22.58
AZTECA TEQ	61	.18	.15	3567	2714	31.43	2216	1635	35.54	484	322	50.31
MCCORMICK TEQ	62	.18	.17	3456	3164	9.23	2021	1979	2.12	327	311	5.14
CABO WABO BLN TEQ	63	.18	.16	3415	2840	20.25	1808	1711	5.67	305	272	12.13
TORTILLA TEQ	64	.17	.20	3389	3641	6.92-	2050	2205	7.03-	289	436	33.73-
ZAPATA SILVER TEQ	65	.17	.22	3361	4029	16.58-	1855	1978	6.22-	326	347	6.05-
1800 SEL SILV TEQ	66	.17	.00	3269	0	.00	3269	0	.00	1002	0	.00
DEGOLLADO GOL TEQ	67	.17	.15	3266	2815	16.02	2012	1796	12.03	276	259	6.56
MATADOR TEQ	68	.15	.15	2962	2702	9.62	1758	1620	8.52	270	232	16.38
CUERVO MAX PA TEQ	69	.15	.29	2959	5384	45.04-	1539	3900	60.54-	225	1052	78.61-
SAUZA T GEN P TEQ	70	.15	.19	2949	3467	14.94-	1644	1868	11.99-	277	251	10.36
DON JULIO RPS TEQ	71	.14	.12	2778	2236	24.24	1541	1258	22.50	264	211	25.12
PRTO VLLRTA R TEQ	72	.14	.15	2632	2822	6.73-	1407	1594	11.73-	197	229	13.97-
1800 ANEJO TEQ	73	.13	.13	2540	2464	3.08	1375	1433	4.05-	219	331	33.84-
RIO GRANDE TEQ	74	.13	.18	2522	3259	22.61-	1541	1925	19.95-	242	258	6.20-
ROSITA TEQ	75	.13	.15	2459	2698	8.86-	1441	1648	12.56-	217	267	18.73-
MCCORMICK TEQ	76	.12	.15	2420	2767	12.54-	1377	1557	11.56-	260	199	30.65
PEDRO MORALES TEQ	77	.12	.14	2375	2551	6.90-	1391	1487	6.46-	254	287	11.50-
TARANTULA REP TEQ	78	.12	.12	2349	2270	3.48	1340	1509	11.20-	204	204	.00
CAZADORES ANE TEQ	79	.12	.09	2255	1637	37.75	1168	904	29.20	212	148	43.24
BUEN AMIGO TEQ	80	.11	.16	2195	3018	27.27-	1353	1840	26.47-	224	262	14.50-
R LLAVE ORO S TEQ	81	.11	.11	2180	2047	6.50	1247	1214	2.72	249	221	12.67
SAUZA HRN PLA TEQ	82	.11	.00	2109	0	.00	1851	0	.00	370	0	.00
MILAGRO REPSA TEQ	83	.11	.10	2092	1751	19.47	1203	1013	18.76	243	169	43.79
ZAPATA TEQ	84	.11	.24	2078	4403	52.80-	1206	2394	49.62-	259	222	16.67
CONQUISTADOR TEQ	85	.10	.12	1927	2149	10.33-	1161	1288	9.86-	225	200	12.50
HERRADURA ANE TEQ	86	.10	.10	1882	1903	1.10-	1026	1013	1.28	152	162	6.17-
CORAZN AGV BL TEQ	87	.09	.10	1781	1801	1.11-	970	1012	4.15-	133	144	7.64-
EL JIMADR BLN TEQ	88	.09	.07	1736	1347	28.88	944	720	31.11	147	96	53.13
TARANTULA PLA TEQ	89	.09	.09	1705	1568	8.74	1032	1141	9.55-	168	192	12.50-
EL CHICO TEQ	90	.08	.09	1578	1620	2.59-	943	959	1.67-	164	160	2.50
PATRN REP/POK TEQ	91	.08	.00	1486	0	.00	209	0	.00	11	0	.00
PRTO VLRTA BL TEQ	92	.07	.02	1433	362	295.86	927	346	167.92	190	144	31.94
HSSNG RP 51% TEQ	93	.07	.06	1359	1127	20.59	793	675	17.48	138	114	21.05
TEQ 30-30 RPS TEQ	94	.07	.07	1338	1244	7.56	792	756	4.76	140	132	6.06
CORONADO TEQ	95	.07	.07	1295	1228	5.46	800	733	9.14	144	126	14.29
TOPAZ TEQ	96	.06	.08	1250	1448	13.67-	694	869	20.14-	101	139	27.34-
CAZADORES BLN TEQ	97	.06	.03	1237	563	119.72	695	357	94.68	148	66	124.24
CUERVO E/50 C TEQ	98	.06	.00	1214	0	.00	1214	0	.00	839	0	.00
DON EDUARDO A TEQ	99	.06	.07	1145	1286	10.96-	621	711	12.66-	101	108	6.48-
SAUZA CIEN AN TEQ	100	.06	.01	1097	98	1019.39	678	98	591.84	99	22	350.00

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ALABAMA - D.S.				1969645	1914655	2.87	1132558	1096050	3.33	166106	150982	10.02
TEQUILA / MEZCAL		5.18	5.04	101936	96498	5.64	61008	57639	5.85	10076	8526	18.18
CUERVO ESPECI TEQ	1	34.20	35.51	34859	34265	1.73	20889	20000	4.45	3643	3052	19.36
MONTEZUMA TEQ	2	13.93	14.45	14197	13940	1.84	8575	8320	3.06	1446	1264	14.40
MONTEZUMA TEQ	3	12.80	13.61	13048	13130	.62-	7889	7772	1.51	1317	1146	14.92
JUAREZ GOLD TEQ	4	8.80	9.10	8974	8783	2.17	5637	5347	5.42	849	749	13.35
PATRON SILVER TEQ	5	6.07	4.75	6189	4585	34.98	3736	2806	33.14	572	411	39.17
SAUZA EXTRA G TEQ	6	2.94	2.80	3002	2701	11.14	1839	1713	7.36	322	262	22.90
ARISTOCRAT TEQ	7	2.86	2.93	2917	2827	3.18	1774	1781	.39-	286	252	13.49
1800 REPOSADO TEQ	8	2.13	2.45	2175	2368	8.15-	1178	1370	14.01-	172	195	11.79-
CUERVO CLASIC TEQ	9	1.18	1.12	1201	1082	11.00	723	643	12.44	133	105	26.67
CUERVO BL MED TEQ	10	1.05	1.25	1075	1211	11.23-	627	579	8.29	71	61	16.39
SAUZA BLANCO TEQ	11	.98	.81	997	777	28.31	683	480	42.29	116	88	31.82
DN ALEJANDRO TEQ	12	.82	.17	838	161	420.50	540	119	353.78	79	11	618.18
PEPE LOPEZ PR TEQ	13	.80	.63	816	609	33.99	514	380	35.26	90	71	26.76
CUERVO ESP/MI TEQ	14	.73	.46	746	448	66.52	153	261	41.38-	0	0	.00
SAUZA HORNITO TEQ	15	.66	.88	669	848	21.11-	378	473	20.08-	41	59	30.51-
PATRON REPOSA TEQ	16	.64	.63	656	610	7.54	342	408	16.18-	47	65	27.69-
MARGARITAVILL TEQ	17	.59	.58	604	561	7.66	378	333	13.51	77	63	22.22
TWO FINGERS TEQ	18	.58	.52	588	497	18.31	376	303	24.09	65	49	32.65
EL JIMADR RPS TEQ	19	.58	.61	587	593	1.01-	251	277	9.39-	34	45	24.44-
CUERVO TRADCN TEQ	20	.57	.62	582	596	2.35-	339	345	1.74-	62	53	16.98
CAZADORES RPS TEQ	21	.55	.38	565	368	53.53	307	225	36.44	43	24	79.17
SAUZA C ANOS TEQ	22	.52	.21	532	202	163.37	238	202	17.82	25	32	21.88-
PATRON ANEJO TEQ	23	.45	.39	458	374	22.46	252	242	4.13	38	38	.00
TWO FINGERS TEQ	24	.43	.41	436	395	10.38	268	234	14.53	43	39	10.26
SAUZA COMMEMT TEQ	25	.43	.50	436	482	9.54-	266	293	9.22-	32	38	15.79-
1800 SILVER TEQ	26	.41	.30	416	286	45.45	270	181	49.17	43	30	43.33
PEPE LOPEZ TEQ	27	.37	.35	378	339	11.50	224	235	4.68-	43	33	30.30
MONTE ALBAN M MEZ	28	.32	.30	325	294	10.54	189	171	10.53	32	23	39.13
MARGARITAVILL TEQ	29	.30	.27	302	257	17.51	198	165	20.00	39	33	18.18
DON JULIO ANE TEQ	30	.28	.30	289	292	1.03-	160	162	1.23-	21	20	5.00
CABO WABO RPS TEQ	31	.28	.27	288	262	9.92	167	153	9.15	27	22	22.73
TOPAZ TEQ	32	.24	.34	249	330	24.55-	134	213	37.09-	8	29	72.41-
TOMMY GUNS RP TEQ	33	.21	.00	209	0	.00	102	0	.00	10	0	.00
SAUZA CIEN AN TEQ	34	.15	.00	156	0	.00	101	0	.00	10	0	.00
DON JULIO SIL TEQ	35	.15	.06	154	54	185.19	89	44	102.27	14	9	55.56
SAUZA T GEN A TEQ	36	.15	.21	148	204	27.45-	78	113	30.97-	12	12	.00
SAUZA T GEN P TEQ	37	.13	.17	137	166	17.47-	75	92	18.48-	11	10	10.00
MILAGRO SILVE TEQ	38	.12	.15	120	143	16.08-	54	88	38.64-	0	13	100.00-
RIO GRANDE TEQ	39	.11	.03	108	28	285.71	98	19	415.79	28	0	.00
SAUZA HRN PLA TEQ	40	.10	.00	103	0	.00	77	0	.00	11	0	.00
PATRON 4PK GI TEQ	41	.09	.00	96	0	.00	25	0	.00	0	0	.00
SAUZA HRN/50D TEQ	42	.09	.00	89	0	.00	57	0	.00	7	0	.00
HERRADURA RPD TEQ	43	.08	.09	78	85	8.24-	45	43	4.65	7	6	16.67
JUAREZ TEQ	44	.07	.12	76	118	35.59-	45	76	40.79-	10	12	16.67-
SAUZA HRN ANE TEQ	45	.07	.00	73	0	.00	47	0	.00	4	0	.00
PATRON 3PK AL TEQ	46	.07	.01	71	10	610.00	40	3	1233.33	2	0	.00
1800 ANEJO TEQ	47	.06	.08	64	77	16.88-	35	44	20.45-	6	5	20.00
MILAGRO/MARG TEQ	48	.05	.00	56	0	.00	56	0	.00	21	0	.00
MATADOR TEQ	49	.05	.09	53	83	36.14-	25	59	57.63-	2	7	71.43-
MATADOR TEQ	50	.05	.12	49	111	55.86-	27	55	50.91-	2	9	77.78-

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IDAHO - D.S.				792914	751450	5.52	442986	419851	5.51	75019	68901	8.88
TEQUILA / MEZCAL		5.61	5.80	44452	43576	2.01	25635	25356	1.10	5035	4771	5.53
CUERVO ESPECI TEQ	1	32.26	34.27	14339	14932	3.97-	8359	8692	3.83-	1831	1645	11.31
ARANDAS TEQ	2	6.05	5.49	2691	2394	12.41	1509	1460	3.36	260	268	2.99-
PATRON SILVER TEQ	3	5.50	4.04	2446	1761	38.90	1404	1079	30.12	261	210	24.29
PEDRO MORALES TEQ	4	5.34	5.85	2375	2551	6.90-	1391	1487	6.46-	254	287	11.50-
SAUZA EXTRA G TEQ	5	5.12	5.88	2277	2561	11.09-	1371	1668	17.81-	278	367	24.25-
CUERVO ESP FL TEQ	6	4.12	4.06	1833	1769	3.62	1028	1024	.39	165	176	6.25-
PANCHO VILLA TEQ	7	3.78	3.84	1680	1672	.48	1025	962	6.55	210	172	22.09
1800 REPOSADO TEQ	8	3.25	3.32	1445	1447	.14-	781	834	6.35-	142	152	6.58-
MONARCH TEQ	9	3.15	3.05	1400	1327	5.50	845	777	8.75	178	152	17.11
SAUZA HORNITO TEQ	10	3.00	3.06	1335	1333	.15	747	787	5.08-	151	148	2.03
PUERTO VALLAR TEQ	11	2.82	3.03	1253	1321	5.15-	741	799	7.26-	113	142	20.42-
LUNAZUL REPOS TEQ	12	2.20	.00	978	0	.00	682	0	.00	92	0	.00
PEDRO MORALES TEQ	13	1.89	2.14	842	932	9.66-	496	556	10.79-	126	147	14.29-
MONARCH TEQ	14	1.64	1.69	727	736	1.22-	418	419	.24-	83	76	9.21
SAUZA BLANCO TEQ	15	1.46	1.65	649	717	9.48-	378	449	15.81-	78	100	22.00-
SAUZA C ANOS TEQ	16	1.15	.16	510	71	618.31	277	71	290.14	45	26	73.08
EL JIMADR RPS TEQ	17	1.07	1.43	474	622	23.79-	195	304	35.86-	22	40	45.00-
SAUZA COMMENT TEQ	18	1.00	1.16	445	505	11.88-	255	283	9.89-	59	50	18.00
CAZADORES RPS TEQ	19	.93	.88	412	385	7.01	203	187	8.56	37	30	23.33
CUERVO CLASIC TEQ	20	.90	.82	402	357	12.61	244	219	11.42	67	33	103.03
MARGARITAVILL TEQ	21	.87	1.22	385	532	27.63-	229	251	8.76-	28	46	39.13-
CUERVO BL MED TEQ	22	.84	1.60	375	697	46.20-	213	260	18.08-	24	30	20.00-
CUERVO TRADCN TEQ	23	.80	.66	356	289	23.18	161	152	5.92	23	25	8.00-
PATRON ANEJO TEQ	24	.70	.74	312	323	3.41-	161	187	13.90-	30	30	.00
TARANTULA REP TEQ	25	.63	.90	279	391	28.64-	147	241	39.00-	30	30	.00
1800 SILVER TEQ	26	.56	.44	249	191	30.37	139	114	21.93	32	17	88.24
MARGARITAVILL TEQ	27	.52	.59	231	259	10.81-	137	175	21.71-	16	29	44.83-
TWO FINGERS TEQ	28	.52	.59	230	259	11.20-	128	136	5.88-	18	23	21.74-
MILAGRO SILVE TEQ	29	.48	.44	215	192	11.98	122	120	1.67	21	17	23.53
PATRON REPOSA TEQ	30	.47	.45	211	197	7.11	108	105	2.86	20	17	17.65
PRTO VLRTA BL TEQ	31	.41	.30	184	129	42.64	99	113	12.39-	16	13	23.08
PRTO VLLRTA R TEQ	32	.39	.41	174	178	2.25-	95	105	9.52-	14	22	36.36-
CORRALEJO RPS TEQ	33	.32	.25	144	108	33.33	79	60	31.67	15	9	66.67
TORADA REPOSA TEQ	34	.32	.27	141	119	18.49	92	64	43.75	16	12	33.33
JUAREZ GOLD TEQ	35	.32	.17	141	73	93.15	89	25	256.00	14	2	600.00
DON JULIO ANE TEQ	36	.30	.30	133	132	.76	73	72	1.39	14	10	40.00
EL JIMADR BLN TEQ	37	.27	.30	121	132	8.33-	60	70	14.29-	10	11	9.09-
CABO WABO RPS TEQ	38	.25	.29	111	126	11.90-	65	65	.00	13	12	8.33
SAUZA T GEN A TEQ	39	.22	.27	98	119	17.65-	46	59	22.03-	7	10	30.00-
CABRITO REPOS TEQ	40	.21	.17	94	72	30.56	42	31	35.48	3	4	25.00-
HERRADURA SIL TEQ	41	.20	.16	91	71	28.17	53	39	35.90	10	9	11.11
HERRADURA RPD TEQ	42	.20	.19	90	81	11.11	51	41	24.39	13	5	160.00
DON JULIO SIL TEQ	43	.18	.15	81	67	20.90	53	38	39.47	11	6	83.33
MONTE ALBAN M MEZ	44	.18	.20	78	85	8.24-	44	46	4.35-	8	5	60.00
SAUZA HRN PLA TEQ	45	.17	.00	75	0	.00	69	0	.00	16	0	.00
SAUZA/DK TRP TEQ	46	.17	.58	75	253	70.36-	1	132	99.24-	0	31	100.00-
SAUZA T GEN P TEQ	47	.16	.21	73	91	19.78-	34	49	30.61-	5	5	.00
HERRADURA ANE TEQ	48	.14	.17	63	76	17.11-	31	43	27.91-	4	9	55.56-
SAUZA HRN ANE TEQ	49	.14	.00	61	0	.00	50	0	.00	10	0	.00
CAZADORES BLN TEQ	50	.13	.07	59	31	90.32	34	14	142.86	6	3	100.00

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BRAND	Rank	Share of Market Last 12 Months		Last 12 Months This Year	Last 12 Months Prior Year	+ or -	This Year to Date	Last Year to Date	+ or -	Current Month This Year	Current Month Last Year	+ or -
		This Year	Prior Year									
IOWA - D.S.				1504227	1431523	5.08	848244	799172	6.14	145191	117886	23.16
TEQUILA / MEZCAL		4.22	4.25	63519	60812	4.45	38478	36378	5.77	7027	5346	31.44
CUERVO ESPECI TEQ	1	33.71	36.19	21413	22008	2.70-	12744	13030	2.19-	2179	1957	11.34
JUAREZ TEQ	2	12.46	11.53	7917	7009	12.95	5101	4564	11.77	1232	457	169.58
JUAREZ GOLD TEQ	3	7.39	7.91	4693	4809	2.41-	2946	2789	5.63	548	337	62.61
PATRON SILVER TEQ	4	5.81	3.77	3692	2290	61.22	2316	1477	56.80	371	250	48.40
TORTILLA TEQ	5	5.34	5.99	3389	3641	6.92-	2050	2205	7.03-	289	436	33.72-
SAUZA EXTRA G TEQ	6	4.16	3.90	2645	2373	11.46	1655	1451	14.06	295	235	25.53
MONTEZUMA TEQ	7	4.07	3.57	2586	2173	19.01	1620	1341	20.81	234	211	10.90
JUAREZ TEQ	8	3.64	3.69	2315	2241	3.30	1505	1361	10.58	362	237	52.74
1800 REPOSADO TEQ	9	2.43	2.66	1541	1620	4.88-	877	914	4.05-	150	127	18.11
LA PRIMA TEQ	10	1.96	2.26	1243	1374	9.53-	723	769	5.98-	107	117	8.55-
TORTILLA TEQ	11	1.79	1.91	1137	1159	1.90-	686	706	2.83-	120	144	16.67-
EL JIMADR RPS TEQ	12	1.65	1.41	1047	860	21.74	560	433	29.33	87	46	89.13
LA PRIMA TEQ	13	1.43	1.36	907	827	9.67	546	507	7.69	100	74	35.14
MONTEZUMA TEQ	14	1.23	1.31	780	799	2.38-	473	481	1.66-	69	57	21.05
MARGARITAVILL TEQ	15	1.09	.93	694	564	23.05	482	342	40.94	131	80	63.75
CUERVO ESP FL TEQ	16	1.09	1.09	692	664	4.22	395	400	1.25-	66	62	6.45
CUERVO BL MED TEQ	17	.96	1.27	609	770	20.91-	365	351	3.99	48	46	4.35
SAUZA HORNITO TEQ	18	.91	.90	576	548	5.11	325	295	10.17	58	44	31.82
CAZADORES RPS TEQ	19	.74	.66	467	402	16.17	210	188	11.70	38	28	35.71
CUERVO CLASIC TEQ	20	.71	.61	450	369	21.95	271	223	21.52	54	37	45.95
SAUZA BLANCO TEQ	21	.67	.52	425	315	34.92	280	198	41.41	59	45	31.11
CABO WABO RPS TEQ	22	.62	.55	396	337	17.51	233	194	20.10	57	31	83.87
CUERVO TRADCN TEQ	23	.59	.54	375	328	14.33	196	162	20.99	37	28	32.14
DON JULIO ANE TEQ	24	.57	.59	365	356	2.53	187	209	10.53-	29	25	16.00
PATRON ANEJO TEQ	25	.53	.51	336	308	9.09	184	190	3.16-	31	30	3.33
SAUZA COMMEMT TEQ	26	.52	.58	333	350	4.86-	226	219	3.20	33	29	13.79
PHILLIPS TEQ	27	.45	.53	287	321	10.59-	167	203	17.73-	24	26	7.69-
HERRADURA RPD TEQ	28	.37	.30	235	180	30.56	136	114	19.30	23	14	64.29
TWO FINGERS TEQ	29	.31	.30	195	182	7.14	109	100	9.00	25	19	31.58
PATRON REPOSA TEQ	30	.30	.29	191	174	9.77	104	102	1.96	20	16	25.00
1800 SILVER TEQ	31	.24	.25	150	154	2.60-	91	95	4.21-	21	14	50.00
DON JULIO SIL TEQ	32	.19	.11	121	69	75.36	77	45	71.11	13	7	85.71
DON JULIO RPS TEQ	33	.17	.13	106	79	34.18	58	48	20.83	8	6	33.33
MONTE ALBAN M MEZ	34	.15	.17	96	103	6.80-	53	59	10.17-	8	10	20.00-
SAUZA T GEN A TEQ	35	.13	.14	82	84	2.38-	48	46	4.35	11	5	120.00
MATADOR TEQ	36	.13	.22	80	135	40.74-	14	82	82.93-	0	11	100.00-
EL TESORO ANE TEQ	37	.11	.02	71	15	373.33	57	7	714.29	8	2	300.00
MILAGRO SILVE TEQ	38	.11	.00	68	0	.00	50	0	.00	8	0	.00
CAZADORES ANE TEQ	39	.09	.09	57	57	.00	23	28	17.86-	5	4	25.00
CORRALEJO RPS TEQ	40	.07	.05	47	30	56.67	36	19	89.47	4	2	100.00
1800 ANEJO TEQ	41	.07	.11	46	67	31.34-	23	38	39.47-	4	5	20.00-
EL MAYOR BLAN TEQ	42	.06	.03	36	21	71.43	21	21	.00	7	2	250.00
EL MAYOR RPSA TEQ	43	.05	.03	32	21	52.38	15	21	28.57-	3	2	50.00
EL MAYOR ANEJ TEQ	44	.05	.03	30	20	50.00	15	20	25.00-	4	2	100.00
1800 HOLIDAY TEQ	45	.05	.05	30	32	6.25-	0	0	.00	0	0	.00
MARGARITAVILL TEQ	46	.05	.00	29	2	1350.00	14	1	1300.00	2	1	100.00
SAUZA T GEN P TEQ	47	.05	.06	29	36	19.44-	16	21	23.81-	3	4	25.00-
CORAZON AGV R TEQ	48	.04	.06	23	37	37.84-	8	15	46.67-	1	0	.00
HSSNG RP 51% TEQ	49	.03	.05	20	32	37.50-	7	18	61.11-	3	3	.00
CURVO PLT RS TEQ	50	.03	.00	19	0	.00	10	0	.00	1	0	.00

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BRAND	Rank	Share of Market Last 12 Months		Last 12 Months This Year	Last 12 Months Prior Year	+ or -	This Year to Date	Last Year to Date	+ or -	Current Month This Year	Current Month Last Year	+ or -
		This Year	Prior Year									
MAINE - D.S.				819353	796664	2.85	461092	446043	3.37	89243	82071	8.74
TEQUILA / MEZCAL		3.06	3.02	25080	24042	4.32	15087	14317	5.38	3283	3117	5.33
CUERVO ESPECI TEQ	1	44.49	47.42	11159	11400	2.11-	6593	6678	1.27-	1438	1452	.96-
SAUZA EXTRA G TEQ	2	10.18	9.54	2552	2294	11.25	1621	1445	12.18	370	319	15.99
JUAREZ TEQ	3	7.35	1.39	1844	333	453.75	1180	327	260.86	209	108	93.52
SAUZA HORNITO TEQ	4	4.81	4.09	1206	984	22.56	737	622	18.49	185	157	17.83
1800 REPOSADO TEQ	5	4.12	5.22	1034	1256	17.68-	630	773	18.50-	99	175	43.43-
PATRON SILVER TEQ	6	3.81	2.20	956	528	81.06	625	336	86.01	143	77	85.71
EL TORO TRP D TEQ	7	2.18	2.43	546	584	6.51-	317	332	4.52-	66	55	20.00
EL TORO REPSA TEQ	8	2.17	2.32	543	557	2.51-	337	337	.00	77	65	18.46
MARGARITAVILL TEQ	9	1.53	1.32	383	318	20.44	252	201	25.37	77	63	22.22
SAUZA BLANCO TEQ	10	1.38	1.28	346	308	12.34	212	194	9.28	50	40	25.00
CUERVO CLASIC TEQ	11	1.12	1.12	282	270	4.44	171	166	3.01	45	40	12.50
MARGARITAVILL TEQ	12	1.05	.86	264	206	28.16	170	130	30.77	53	41	29.27
SAUZA COMMEMT TEQ	13	1.05	1.34	263	322	18.32-	149	187	20.32-	22	33	33.33-
1800 SILVER TEQ	14	1.04	.88	262	212	23.58	167	147	13.61	37	40	7.50-
JUAREZ TEQ	15	1.02	.27	255	66	286.36	176	63	179.37	56	23	143.48
CUERVO BL MED TEQ	16	.95	1.41	238	338	29.59-	141	170	17.06-	27	31	12.90-
ARANDAS TEQ	17	.94	1.00	235	241	2.49-	116	120	3.33-	24	25	4.00-
VERA CRUZ TEQ	18	.81	1.19	203	286	29.02-	119	158	24.68-	21	35	40.00-
MONTEZUMA TEQ	19	.75	.79	188	189	.53-	115	104	10.58	25	33	24.24-
ZAPATA SILVER TEQ	20	.72	1.31	181	316	42.72-	83	185	55.14-	13	30	56.67-
CUERVO TRADCN TEQ	21	.66	.80	166	193	13.99-	90	114	21.05-	20	24	16.67-
HERRADURA SIL TEQ	22	.50	.43	125	104	20.19	77	62	24.19	20	16	25.00
PATRON ANEJO TEQ	23	.49	.41	122	98	24.49	66	55	20.00	11	10	10.00
ZAPATA TEQ	24	.45	4.77	113	1148	90.16-	33	572	94.23-	9	44	79.55-
VERA CRUZ TEQ	25	.41	.58	104	140	25.71-	59	76	22.37-	10	16	37.50-
HERRADURA RPD TEQ	26	.41	.45	102	107	4.67-	58	64	9.38-	14	14	.00
MATADOR TEQ	27	.39	.36	97	87	11.49	59	53	11.32	13	12	8.33
JUAREZ GOLD TEQ	28	.38	.42	96	100	4.00-	60	78	23.08-	6	22	72.73-
DON JULIO SIL TEQ	29	.37	.27	93	64	45.31	56	37	51.35	12	11	9.09
TWO FINGERS TEQ	30	.36	.47	91	114	20.18-	59	53	11.32	5	7	28.57-
MILAGRO SILVE TEQ	31	.35	.12	89	28	217.86	54	20	170.00	11	10	10.00
MONTE ALBAN M MEZ	32	.30	.39	76	93	18.28-	40	52	23.08-	13	14	7.14-
PEPE LOPEZ TEQ	33	.24	.19	61	46	32.61	36	27	33.33	9	4	125.00
MATADOR TEQ	34	.22	.15	56	35	60.00	38	25	52.00	14	8	75.00
SAUZA HRN PLA TEQ	35	.22	.00	56	0	.00	54	0	.00	14	0	.00
HERITAGE TEQ	36	.21	.28	52	67	22.39-	35	29	20.69	11	2	450.00
CABO WABO RPS TEQ	37	.20	.23	51	56	8.93-	27	35	22.86-	5	5	.00
CORAZN AGV BL TEQ	38	.19	.17	48	42	14.29	24	27	11.11-	4	5	20.00-
CUERVO TRD CN TEQ	39	.18	.00	45	0	.00	2	0	.00	1	0	.00
PEPE LOPEZ PR TEQ	40	.18	.15	44	37	18.92	25	24	4.17	6	5	20.00
PATRON REPOSA TEQ	41	.18	.20	44	49	10.20-	29	29	.00	7	7	.00
CAZADORES RPS TEQ	42	.16	.17	39	41	4.88-	26	22	18.18	4	3	33.33
SAUZA T GEN A TEQ	43	.15	.19	38	46	17.39-	22	25	12.00-	4	4	.00
DON JULIO RPS TEQ	44	.12	.07	29	16	81.25	21	10	110.00	3	2	50.00
1800 RPS/MRG TEQ	45	.12	.02	29	6	383.33	9	6	50.00	2	3	33.33-
DON JULIO ANE TEQ	46	.09	.06	23	15	53.33	16	8	100.00	2	1	100.00
HERITAGE SILV TEQ	47	.09	.20	23	48	52.08-	9	20	55.00-	3	1	200.00
SAUZA T GEN P TEQ	48	.08	.11	21	27	22.22-	10	12	16.67-	1	1	.00
CORZO SILVER TEQ	49	.08	.06	20	15	33.33	11	13	15.38-	1	4	75.00-
CORAZN BL/GL TEQ	50	.08	.07	19	18	5.56	1	0	.00	0	0	.00

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		This Year	Prior Year	This Year	Prior Year							
MICHIGAN - D.S.				6215886	5999329	3.61	3478258	3297900	5.47	655155	500477	30.91
TEQUILA / MEZCAL		3.92	3.59	243419	215328	13.05	144516	127488	13.36	31055	21144	46.87
CUERVO ESPECI TEQ	1	27.67	31.83	67343	68532	1.73-	40456	40294	.40	8327	6874	21.14
1800 SILVER TEQ	2	15.14	10.38	36846	22356	64.81	22161	14070	57.51	5172	2370	118.23
PATRON SILVER TEQ	3	8.03	6.74	19551	14516	34.69	11357	8791	29.19	2099	1460	43.77
1800 REPOSADO TEQ	4	5.49	6.61	13353	14230	6.16-	7530	8088	6.90-	1595	1135	40.53
CUERVO ESP FL TEQ	5	4.86	5.57	11828	11997	1.41-	7018	6766	3.72	1510	1050	43.81
SAUZA EXTRA G TEQ	6	4.21	4.72	10260	10164	.94	6106	6490	5.92-	1158	1161	.26-
EL TORO TRP D TEQ	7	3.31	3.95	8058	8503	5.23-	4710	4974	5.31-	1109	998	11.12
EL TORO REPSA TEQ	8	2.95	3.61	7183	7780	7.67-	4156	4485	7.34-	946	805	17.52
TORADA REPOSA TEQ	9	1.45	1.11	3532	2386	48.03	2311	1597	44.71	479	252	90.08
AZTECA TEQ	10	1.30	1.12	3168	2415	31.18	1935	1449	33.54	456	302	50.99
TORADA TEQ	11	1.27	1.29	3087	2772	11.36	1909	1654	15.42	380	274	38.69
1800 SEL SILV TEQ	12	1.23	.00	2992	0	.00	2992	0	.00	884	0	.00
CUERVO CLASIC TEQ	13	1.06	.90	2583	1938	33.28	1607	1169	37.47	404	207	95.17
MONTEZUMA TEQ	14	.96	1.10	2344	2368	1.01-	1371	1399	2.00-	251	214	17.29
MONTEZUMA TEQ	15	.94	1.18	2286	2541	10.04-	1266	1521	16.77-	199	217	8.29-
SAUZA BLANCO TEQ	16	.90	1.02	2180	2199	.86-	1356	1333	1.73	272	230	18.26
CUERVO BL MED TEQ	17	.83	1.12	2012	2402	16.24-	1224	1136	7.75	181	125	44.80
ROSITA TEQ	18	.82	1.03	1985	2210	10.18-	1152	1347	14.48-	162	219	26.03-
CONQUISTADOR TEQ	19	.76	.95	1842	2055	10.36-	1110	1227	9.54-	209	187	11.76
SAUZA HORNITO TEQ	20	.72	1.10	1751	2379	26.40-	1004	1592	36.93-	216	180	20.00
CUERVO TRADCN TEQ	21	.65	.76	1580	1640	3.66-	889	927	4.10-	214	145	47.59
ARISTOCRAT TEQ	22	.64	.53	1568	1133	38.39	980	731	34.06	180	97	85.57
PATRON ANEJO TEQ	23	.64	.68	1554	1457	6.66	839	804	4.35	153	137	11.68
PATRON REPOSA TEQ	24	.63	.67	1545	1449	6.63	837	796	5.15	152	128	18.75
JUAREZ TEQ	25	.62	.69	1515	1475	2.71	938	909	3.19	199	164	21.34
CUERVO E/50 C TEQ	26	.50	.00	1214	0	.00	1214	0	.00	839	0	.00
MCCORMICK TEQ	27	.49	.43	1199	936	28.10	738	600	23.00	134	94	42.55
MARGARITAVILL TEQ	28	.49	.38	1192	823	44.84	739	469	57.57	179	89	101.12
JUAREZ GOLD TEQ	29	.46	.42	1125	908	23.90	725	518	39.96	135	64	110.94
CAZADORES RPS TEQ	30	.43	.44	1044	946	10.36	526	483	8.90	97	64	51.56
RIO GRANDE TEQ	31	.42	.43	1033	923	11.92	635	604	5.13	128	105	21.90
SAUZA COMMEMT TEQ	32	.42	.48	1015	1029	1.36-	618	609	1.48	112	94	19.15
CUERVO ES/50B TEQ	33	.41	.00	994	0	.00	21	0	.00	0	0	.00
PEPE LOPEZ PR TEQ	34	.37	.28	904	606	49.17	594	381	55.91	155	44	252.27
ARANDAS TEQ	35	.37	.14	898	293	206.48	555	229	142.36	133	78	70.51
DON JULIO SIL TEQ	36	.30	.24	719	512	40.43	467	308	51.62	86	53	62.26
CABO WABO RPS TEQ	37	.29	.30	698	641	8.89	370	385	3.90-	87	66	31.82
TOPAZ TEQ	38	.28	.36	690	781	11.65-	393	456	13.82-	88	73	20.55
MARGARITAVILL TEQ	39	.26	.16	624	351	77.78	422	176	139.77	104	45	131.11
TEQ 30-30 RPS TEQ	40	.24	.25	580	533	8.82	360	318	13.21	70	51	37.25
ARANDAS TEQ	41	.24	.21	580	449	29.18	330	288	14.58	77	69	11.59
SAUZA C ANOS TEQ	42	.24	.09	574	186	208.60	282	186	51.61	50	31	61.29
PANCHO VILLA TEQ	43	.24	.25	574	531	8.10	347	316	9.81	62	52	19.23
DON JULIO ANE TEQ	44	.23	.26	567	565	.35	316	300	5.33	59	50	18.00
MCCORMICK TEQ	45	.22	.25	539	540	.19-	310	318	2.52-	66	41	60.98
PEPE LOPEZ TEQ	46	.22	.25	528	536	1.49-	320	301	6.31	88	60	46.67
JUAREZ TEQ	47	.21	.23	511	494	3.44	304	289	5.19	65	40	62.50
EL JIMADR RPS TEQ	48	.19	.04	462	89	419.10	239	89	168.54	47	17	176.47
PANCHO VILLA TEQ	49	.17	.17	421	376	11.97	256	216	18.52	51	33	54.55
MATADOR TEQ	50	.17	.13	409	290	41.03	262	167	56.89	72	37	94.59

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		This Year	Prior Year									
MONTANA - D.S.				607367	586486	3.56	339580	325491	4.33	57260	51405	11.39
TEQUILA / MEZCAL		4.54	4.59	27599	26948	2.42	16396	16227	1.04	3424	3099	10.49
CUERVO ESPECI TEQ	1	46.84	48.60	12928	13097	1.29-	7559	7635	1.00-	1439	1392	3.38
PATRON SILVER TEQ	2	6.55	5.21	1807	1403	28.80	1070	906	18.10	228	185	23.24
CUERVO ESP FL TEQ	3	6.12	6.04	1690	1629	3.74	998	965	3.42	175	160	9.38
SAUZA EXTRA G TEQ	4	5.78	5.54	1596	1494	6.83	1022	1036	1.35-	257	259	.77-
JUAREZ TEQ	5	4.13	4.53	1141	1220	6.48-	693	752	7.85-	161	156	3.21
SAUZA HORNITO TEQ	6	3.01	2.89	832	779	6.80	512	436	17.43	166	50	232.00
MARGARITAVILL TEQ	7	2.67	2.94	738	793	6.94-	401	501	19.96-	44	86	48.84-
1800 REPOSADO TEQ	8	2.17	2.23	600	600	.00	300	348	13.79-	71	42	69.05
PEPE LOPEZ PR TEQ	9	1.87	2.12	517	571	9.46-	340	335	1.49	52	53	1.89-
ARANDAS TEQ	10	1.64	1.65	454	444	2.25	292	273	6.96	87	95	8.42-
JUAREZ TEQ	11	1.24	1.26	341	339	.59	214	228	6.14-	80	46	73.91
RIO GRANDE TEQ	12	1.04	.69	287	186	54.30	185	129	43.41	48	27	77.78
SAUZA BLANCO TEQ	13	1.02	.89	281	240	17.08	181	150	20.67	32	25	28.00
JAVELINA TEQ	14	1.02	.78	281	210	33.81	169	129	31.01	21	23	8.70-
ARANDAS TEQ	15	.97	1.05	269	282	4.61-	194	196	1.02-	64	67	4.48-
CUERVO TRADCN TEQ	16	.96	1.03	264	277	4.69-	158	176	10.23-	22	24	8.33-
CUERVO BL MED TEQ	17	.95	1.29	261	348	25.00-	150	144	4.17	21	16	31.25
MILAGRO SILVE TEQ	18	.95	.71	261	191	36.65	152	134	13.43	49	45	8.89
MONTEZUMA TEQ	19	.58	.60	160	161	.62-	96	101	4.95-	23	19	21.05
SAUZA COMMEMT TEQ	20	.58	.46	159	124	28.23	124	62	100.00	35	13	169.23
PATRON ANEJO TEQ	21	.55	.60	153	163	6.13-	86	98	12.24-	17	20	15.00-
CAZADORES RPS TEQ	22	.53	.35	147	94	56.38	90	68	32.35	18	10	80.00
DURANGO DSS G TEQ	23	.50	.40	139	107	29.91	95	60	58.33	19	6	216.67
CABO WABO RPS TEQ	24	.44	.30	121	81	49.38	81	46	76.09	30	10	200.00
PATRON REPOSA TEQ	25	.40	.35	111	94	18.09	67	55	21.82	17	12	41.67
PEPE LOPEZ TEQ	26	.39	.48	109	129	15.50-	64	74	13.51-	12	18	33.33-
DON JULIO ANE TEQ	27	.39	.36	108	96	12.50	59	43	37.21	13	14	7.14-
MONTANA GOLD TEQ	28	.35	.50	97	135	28.15-	57	83	31.33-	12	22	45.45-
MONTE ALBAN M MEZ	29	.32	.38	89	102	12.75-	53	61	13.11-	8	14	42.86-
TORADA REPOSA TEQ	30	.28	.20	78	53	47.17	50	32	56.25	8	6	33.33
1800 SILVER TEQ	31	.26	.22	71	59	20.34	45	32	40.63	8	4	100.00
MONTANA SILVE TEQ	32	.25	.33	69	90	23.33-	41	70	41.43-	15	21	28.57-
MILAGRO ANEJO TEQ	33	.25	.20	69	54	27.78	38	37	2.70	14	10	40.00
MILAGRO REPSA TEQ	34	.24	.20	67	55	21.82	36	36	.00	16	14	14.29
MARGARITAVILL TEQ	35	.23	.26	64	70	8.57-	35	48	27.08-	14	6	133.33
TARANTULA REP TEQ	36	.20	.19	56	50	12.00	36	45	20.00-	3	8	62.50-
HSSNG RP 51% TEQ	37	.19	.18	52	48	8.33	37	28	32.14	8	8	.00
DON JULIO SIL TEQ	38	.16	.12	45	31	45.16	28	20	40.00	4	2	100.00
SAUZA T GEN A TEQ	39	.16	.13	45	36	25.00	20	22	9.09-	3	2	50.00
CORRALEJO RPS TEQ	40	.16	.12	43	32	34.38	25	21	19.05	1	3	66.67-
TARANTULA PLA TEQ	41	.15	.12	42	33	27.27	30	25	20.00	7	5	40.00
CUERVO CLASIC TEQ	42	.14	.18	40	48	16.67-	26	27	3.70-	7	7	.00
HERRADURA RPD TEQ	43	.14	.09	39	25	56.00	25	14	78.57	3	3	.00
CABO WABO BLN TEQ	44	.14	.09	39	24	62.50	24	17	41.18	4	4	.00
MATADOR TEQ	45	.13	.16	37	44	15.91-	18	30	40.00-	3	5	40.00-
DON JULIO RPS TEQ	46	.13	.20	36	54	33.33-	24	35	31.43-	4	11	63.64-
EL JIMADR RPS TEQ	47	.11	.23	29	62	53.23-	20	41	51.22-	3	1	200.00
HERRADURA SIL TEQ	48	.10	.10	27	26	3.85	18	18	.00	4	7	42.86-
PRTO VLLRRTA R TEQ	49	.09	.10	24	26	7.69-	15	14	7.14	4	3	33.33
JUAREZ GOLD TEQ	50	.09	.15	24	40	40.00-	8	28	71.43-	0	1	100.00-

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		This Year	Prior Year									
NEW HAMPSHIRE - D	S.			1772161	1733509	2.23	1002905	977419	2.61	206512	211679	2.44-
TEQUILA / MEZCAL		3.90	3.83	69029	66435	3.90	42584	41008	3.84	10004	9815	1.93
CUERVO ESPECI TEQ	1	42.71	43.40	29482	28834	2.25	18349	17835	2.88	4454	4468	.31-
SAUZA EXTRA G TEQ	2	6.53	7.04	4510	4679	3.61-	2657	2983	10.93-	616	848	27.36-
TORTILLA TEQ	3	6.04	5.20	4171	3454	20.76	2657	2181	21.82	704	534	31.84
SAUZA HORNITO TEQ	4	5.11	5.63	3530	3739	5.59-	2203	2320	5.04-	478	459	4.14
PATRON SILVER TEQ	5	5.10	3.18	3523	2111	66.89	2268	1400	62.00	506	353	43.34
1800 REPOSADO TEQ	6	2.86	3.29	1973	2183	9.62-	1142	1361	16.09-	276	320	13.75-
ZAPATA TEQ	7	2.15	3.53	1487	2348	36.67-	1070	1335	19.85-	233	93	150.54
CUERVO CLASIC TEQ	8	1.88	1.75	1296	1161	11.63	856	773	10.74	225	198	13.64
JUAREZ TEQ	9	1.87	.43	1294	283	357.24	681	268	154.10	106	222	52.25-
CUERVO TRADCM TEQ	10	1.84	2.02	1273	1339	4.93-	773	793	2.52-	141	175	19.43-
SAUZA COMMEN TEQ	11	1.81	1.97	1250	1308	4.43-	799	849	5.89-	153	154	.65-
CUERVO BL MED TEQ	12	1.65	1.70	1142	1132	.88	671	637	5.34	142	135	5.19
1800 SILVER TEQ	13	1.13	.91	783	607	29.00	481	411	17.03	140	113	23.89
SAUZA BLANCO TEQ	14	1.05	.93	726	618	17.48	466	399	16.79	145	110	31.82
PEPE LOPEZ TEQ	15	.97	1.28	670	852	21.36-	405	502	19.32-	91	103	11.65-
VERA CRUZ TEQ	16	.88	1.00	607	665	8.72-	367	409	10.27-	73	89	17.98-
EL TORO REPSA TEQ	17	.82	.93	566	616	8.12-	379	401	5.49-	124	129	3.88-
MARGARITAVILL TEQ	18	.81	.83	559	550	1.64	372	351	5.98	101	78	29.49
PATRON ANEJO TEQ	19	.71	.67	488	442	10.41	248	269	7.81-	65	47	38.30
ROSITA TEQ	20	.69	.73	474	488	2.87-	289	301	3.99-	55	48	14.58
CABO WABO RPS TEQ	21	.66	.82	458	544	15.81-	251	316	20.57-	52	66	21.21-
MEXICAN SILVE TEQ	22	.65	.70	449	464	3.23-	232	279	16.85-	7	73	90.41-
DON JULIO ANE TEQ	23	.64	.65	439	432	1.62	246	263	6.46-	43	66	34.85-
DON JULIO SIL TEQ	24	.47	.36	324	239	35.56	178	148	20.27	1	36	97.22-
PATRON REPOSA TEQ	25	.45	.40	314	263	19.39	185	170	8.82	56	44	27.27
MILAGRO SILVE TEQ	26	.42	.33	290	222	30.63	175	136	28.68	40	35	14.29
CORAZN AGV BL TEQ	27	.40	.31	277	207	33.82	125	104	20.19	16	23	30.43-
HERRADURA SIL TEQ	28	.37	.57	253	377	32.89-	145	184	21.20-	39	44	11.36-
SAUZA HRN PLA TEQ	29	.37	.00	253	0	.00	199	0	.00	41	0	.00
LUNAZUL REPOS TEQ	30	.34	.00	235	0	.00	132	0	.00	19	0	.00
PEPE LOPEZ PR TEQ	31	.32	.55	219	363	39.67-	83	192	56.77-	2	35	94.29-
HERRADURA RPD TEQ	32	.30	.45	210	302	30.46-	126	161	21.74-	31	31	.00
SAUZA T GEN A TEQ	33	.30	.38	208	252	17.46-	128	151	15.23-	20	30	33.33-
CAZADORES RPS TEQ	34	.30	.27	208	177	17.51	111	92	20.65	21	19	10.53
SAUZA EX/MRG TEQ	35	.29	.42	202	282	28.37-	202	0	.00	104	0	.00
SAUZA HRN/50D TEQ	36	.29	.17	200	116	72.41	46	116	60.34-	2	48	95.83-
SAUZA C ANOS TEQ	37	.29	.09	199	59	237.29	99	59	67.80	14	28	50.00-
TARANTULA REP TEQ	38	.28	.30	194	200	3.00-	120	119	.84	22	26	15.38-
CABO WABO BLN TEQ	39	.27	.30	189	197	4.06-	109	125	12.80-	28	34	17.65-
MONTE ALBAN M MEZ	40	.27	.33	186	216	13.89-	109	127	14.17-	17	20	15.00-
MATADOR TEQ	41	.25	.60	171	397	56.93-	124	232	46.55-	36	29	24.14
SAUZA HRN ANE TEQ	42	.24	.00	169	0	.00	128	0	.00	22	0	.00
VERA CRUZ TEQ	43	.22	.26	152	170	10.59-	88	102	13.73-	17	23	26.09-
HERRADURA ANE TEQ	44	.22	.23	150	154	2.60-	92	87	5.75	19	19	.00
SAUZA HRNTOS/ TEQ	45	.21	.07	142	44	222.73	62	0	.00	1	0	.00
SZ HN RP/DEK TEQ	46	.20	.00	140	0	.00	140	0	.00	46	0	.00
CORRALEJO RPS TEQ	47	.20	.17	135	110	22.73	82	69	18.84	22	17	29.41
EL JIMADR RPS TEQ	48	.19	.21	132	142	7.04-	68	90	24.44-	18	23	21.74-
1800 ANEJO TEQ	49	.19	.19	128	125	2.40	73	79	7.59-	19	17	11.76
1800 RPS/MRG TEQ	50	.18	.26	123	174	29.31-	121	174	30.46-	9	10	10.00-

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NORTH CAROLINA - D.S.				4095156	3918991	4.50	2324636	2231032	4.20	362514	335380	8.09
TEQUILA / MEZCAL		5.21	5.09	213472	199434	7.04	124621	118722	4.97	21432	19307	11.01
CUERVO ESPECI TEQ	1	31.31	32.35	66838	64526	3.58	39459	37951	3.97	7188	6264	14.75
PATRON SILVER TEQ	2	7.98	5.87	17040	11713	45.48	10126	7537	34.35	1622	1231	31.76
MONTEZUMA TEQ	3	5.84	6.11	12468	12184	2.33	7524	7386	1.87	1260	1193	5.62
1800 REPOSADO TEQ	4	4.45	4.74	9502	9458	.47	5234	5524	5.25-	789	835	5.51-
SAUZA EXTRA G TEQ	5	3.79	4.00	8087	7977	1.38	4777	4890	2.31-	785	811	3.21-
ARISTOCRAT SP TEQ	6	3.45	3.66	7357	7296	.84	4330	4424	2.12-	714	691	3.33
ARISTOCRAT TEQ	7	2.93	3.15	6253	6286	.52-	3720	3714	.16	631	577	9.36
CUERVO CLASIC TEQ	8	2.52	2.23	5387	4448	21.11	3357	2705	24.10	650	503	29.22
MONTEZUMA TEQ	9	2.15	2.35	4579	4688	2.33-	2705	2830	4.42-	506	498	1.61
PANCHO VILLA TEQ	10	1.89	1.76	4024	3508	14.71	2517	2120	18.73	392	301	30.23
PEPE LOPEZ PR TEQ	11	1.80	1.85	3833	3690	3.88	2319	2219	4.51	427	395	8.10
PEPE LOPEZ TEQ	12	1.44	1.62	3076	3226	4.65-	1788	1925	7.12-	350	343	2.04
MARGARITAVILL TEQ	13	1.39	1.32	2959	2625	12.72	1859	1565	18.79	385	306	25.82
EL JIMADR RPS TEQ	14	1.37	.97	2927	1927	51.89	1375	795	72.96	219	171	28.07
DEGOLLADO GOL TEQ	15	1.36	1.38	2893	2756	4.97	1744	1737	.40	231	243	4.94-
JUAREZ TEQ	16	1.28	.97	2736	1926	42.06	1766	1213	45.59	307	184	66.85
CUERVO BL MED TEQ	17	1.26	1.28	2694	2545	5.85	1568	1209	29.69	272	146	86.30
TWO FINGERS TEQ	18	1.11	1.15	2369	2292	3.36	1354	1386	2.31-	209	194	7.73
CUERVO TRADCN TEQ	19	1.10	1.18	2356	2358	.08-	1300	1348	3.56-	228	225	1.33
SAUZA HORNITO TEQ	20	1.07	1.20	2278	2403	5.20-	1237	1359	8.98-	184	185	.54-
R LLAVE ORO S TEQ	21	1.02	1.03	2180	2047	6.50	1247	1214	2.72	249	221	12.67
BUEN AMIGO TEQ	22	1.02	1.50	2167	2991	27.55-	1331	1819	26.83-	221	260	15.00-
CUERVO ESP/MI TEQ	23	.99	.56	2112	1116	89.25	1489	869	71.35	222	11	1918.18
SAUZA BLANCO TEQ	24	.98	.95	2102	1895	10.92	1198	1162	3.10	207	209	.96-
PATRON ANEJO TEQ	25	.97	.99	2064	1970	4.77	1112	1127	1.33-	177	170	4.12
CAZADORES RPS TEQ	26	.91	.88	1942	1748	11.10	817	845	3.31-	103	108	4.63-
JUAREZ GOLD TEQ	27	.87	.57	1849	1127	64.06	1242	705	76.17	208	101	105.94
PATRON REPOSA TEQ	28	.86	.88	1843	1763	4.54	1028	1009	1.88	161	148	8.78
SAUZA COMMEMT TEQ	29	.81	.89	1724	1778	3.04-	1122	1070	4.86	182	133	36.84
TWO FINGERS TEQ	30	.78	.87	1670	1736	3.80-	921	1047	12.03-	135	159	15.09-
EL TORO TRP D TEQ	31	.74	.82	1584	1627	2.64-	940	889	5.74	159	144	10.42
EL CHICO TEQ	32	.74	.81	1578	1620	2.59-	943	959	1.67-	164	160	2.50
MATADOR TEQ	33	.60	.34	1280	682	87.68	855	479	78.50	173	85	103.53
SAUZA C ANOS TEQ	34	.58	.16	1240	323	283.90	553	323	71.21	63	53	18.87
1800 SILVER TEQ	35	.53	.43	1134	853	32.94	679	588	15.48	98	116	15.52-
MONTE ALBAN M MEZ	36	.52	.59	1107	1176	5.87-	594	640	7.19-	83	89	6.74-
PANCHO VILLA TEQ	37	.48	.46	1023	927	10.36	618	539	14.66	112	91	23.08
MARGARITAVILL TEQ	38	.35	.30	755	608	24.18	471	369	27.64	97	75	29.33
CABO WABO RPS TEQ	39	.33	.36	715	720	.69-	392	420	6.67-	64	69	7.25-
EL TORO REPSA TEQ	40	.33	.33	709	661	7.26	424	354	19.77	78	61	27.87
EL JIMADR BLN TEQ	41	.29	.24	625	486	28.60	320	212	50.94	34	29	17.24
CORRALEJO RPS TEQ	42	.29	.28	624	567	10.05	326	287	13.59	46	40	15.00
DON JULIO SIL TEQ	43	.28	.28	606	568	6.69	382	314	21.66	64	45	42.22
DON JULIO ANE TEQ	44	.28	.30	598	602	.66-	322	310	3.87	46	46	.00
HERRADURA RPD TEQ	45	.21	.26	458	518	11.58-	248	273	9.16-	32	35	8.57-
TEQ 30-30 RPS TEQ	46	.21	.16	451	318	41.82	279	200	39.50	49	33	48.48
BUEN AMIGO TEQ	47	.20	.23	427	468	8.76-	260	277	6.14-	50	44	13.64
SAUZA T GEN A TEQ	48	.17	.22	363	439	17.31-	192	235	18.30-	27	33	18.18-
HERRADURA SIL TEQ	49	.16	.15	341	307	11.07	210	176	19.32	42	39	7.69
CABO WABO BLN TEQ	50	.16	.16	336	310	8.39	166	203	18.23-	19	36	47.22-

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		This Year	Prior Year	This Year	Prior Year							
OHIO - D.S.				3751804	3674320	2.11	2130280	2076801	2.58	340111	314376	8.19
TEQUILA / MEZCAL		6.00	5.89	225123	216425	4.02	134075	128805	4.09	24012	21189	13.32
CUERVO ESPECI TEQ	1	27.99	29.30	63007	63418	.65-	37203	37015	.51	6994	6141	13.89
PATRON SILVER TEQ	2	10.51	8.32	23666	18006	31.43	14095	11231	25.50	2388	1843	29.57
LA PRIMA TEQ	3	8.98	8.97	20223	19410	4.19	12082	11889	1.62	2273	2107	7.88
LA PRIMA TEQ	4	8.28	8.11	18641	17561	6.15	11601	10784	7.58	1940	1688	14.93
1800 REPOSADO TEQ	5	5.42	5.97	12200	12926	5.62-	6975	7380	5.49-	1129	1108	1.90
SAUZA EXTRA G TEQ	6	4.11	4.30	9242	9300	.62-	5445	5716	4.74-	1043	997	4.61
CUERVO ESP FL TEQ	7	3.55	3.42	7984	7405	7.82	4654	4355	6.87	761	695	9.50
EL TORO REPSA TEQ	8	2.79	3.15	6284	6809	7.71-	3590	3861	7.02-	633	648	2.31-
JUAREZ TEQ	9	2.35	1.92	5284	4165	26.87	3426	2626	30.46	566	449	26.06
MONTEZUMA TEQ	10	2.21	2.46	4976	5319	6.45-	2854	3178	10.20-	460	440	4.55
1800 SILVER TEQ	11	2.01	1.50	4530	3245	39.60	2788	2077	34.23	413	362	14.09
EL TORO TRP D TEQ	12	1.74	1.91	3922	4139	5.24-	2245	2371	5.31-	443	443	.00
MATADOR TEQ	13	1.64	1.41	3681	3062	20.22	2485	1908	30.24	548	304	80.26
RIO GRANDE TEQ	14	1.50	1.66	3377	3589	5.91-	2022	2141	5.56-	301	317	5.05-
JUAREZ GOLD TEQ	15	1.34	1.41	3026	3045	.62-	1860	1829	1.69	272	275	1.09-
CUERVO CLASIC TEQ	16	1.34	1.13	3021	2443	23.66	1887	1496	26.14	431	287	50.17
SAUZA BLANCO TEQ	17	1.13	1.21	2544	2616	2.75-	1493	1625	8.12-	280	300	6.67-
MONTEZUMA TEQ	18	1.05	1.13	2353	2441	3.61-	1425	1451	1.79-	235	220	6.82
JUAREZ TEQ	19	.87	.78	1955	1696	15.27	1254	1031	21.63	220	158	39.24
RIO GRANDE TEQ	20	.86	1.30	1925	2803	31.32-	1147	1636	29.89-	166	221	24.89-
MONTE ALBAN M MEZ	21	.85	1.03	1910	2222	14.04-	1057	1211	12.72-	166	167	.60-
MARGARITAVILL TEQ	22	.75	.70	1678	1523	10.18	1134	937	21.02	350	226	54.87
CABO WABO RPS TEQ	23	.70	.76	1583	1642	3.59-	847	915	7.43-	131	138	5.07-
PATRON ANEJO TEQ	24	.61	.61	1376	1314	4.72	749	731	2.46	122	125	2.40-
CUERVO BL MED TEQ	25	.59	.74	1339	1593	15.94-	773	768	.65	96	87	10.34
CORONADO TEQ	26	.58	.57	1295	1228	5.46	800	733	9.14	144	126	14.29
SAUZA HORNITO TEQ	27	.55	.60	1232	1298	5.08-	724	718	.84	123	107	14.95
CUERVO TRADCN TEQ	28	.42	.43	956	935	2.25	537	522	2.87	91	86	5.81
PATRON REPOSA TEQ	29	.42	.39	953	853	11.72	534	489	9.20	81	84	3.57-
CAZADORES RPS TEQ	30	.32	.29	724	627	15.47	389	319	21.94	65	46	41.30
SAUZA COMMEMT TEQ	31	.31	.37	709	806	12.03-	413	480	13.96-	63	65	3.08-
TWO FINGERS TEQ	32	.31	.39	694	837	17.08-	401	432	7.18-	91	80	13.75
TWO FINGERS TEQ	33	.29	.34	658	742	11.32-	369	408	9.56-	76	81	6.17-
MARGARITAVILL TEQ	34	.26	.21	581	444	30.86	393	288	36.46	105	68	54.41
EL JIMADR RPS TEQ	35	.25	.32	569	701	18.83-	271	370	26.76-	41	48	14.58-
DON JULIO SIL TEQ	36	.24	.19	544	406	33.99	341	233	46.35	63	38	65.79
MILAGRO SILVE TEQ	37	.23	.19	513	420	22.14	309	259	19.31	64	46	39.13
DON JULIO ANE TEQ	38	.19	.20	431	426	1.17	237	239	.84-	36	32	12.50
SAUZA C ANOS TEQ	39	.15	.10	348	217	60.37	168	217	22.58-	23	44	47.73-
CABO WABO BLN TEQ	40	.12	.08	276	177	55.93	160	110	45.45	24	18	33.33
SAUZA T GEN A TEQ	41	.11	.14	242	299	19.06-	134	169	20.71-	22	28	21.43-
TARANTULA REP TEQ	42	.11	.10	241	214	12.62	146	118	23.73	28	19	47.37
SAUZA T GEN P TEQ	43	.11	.16	239	346	30.92-	123	195	36.92-	16	28	42.86-
HERRADURA SIL TEQ	44	.09	.08	198	168	17.86	125	110	13.64	25	19	31.58
MATADOR TEQ	45	.07	.09	168	189	11.11-	107	110	2.73-	9	22	59.09-
DON JULIO RPS TEQ	46	.07	.06	166	125	32.80	97	74	31.08	15	12	25.00
ARANDAS TEQ	47	.07	.08	165	182	9.34-	103	105	1.90-	12	20	40.00-
MILAGRO REPSA TEQ	48	.07	.06	151	131	15.27	88	78	12.82	17	12	41.67
CAZADORES BLN TEQ	49	.06	.04	145	76	90.79	88	49	79.59	18	9	100.00
CORAZN AGV BL TEQ	50	.06	.05	143	107	33.64	92	54	70.37	19	7	171.43

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		This Year	Prior Year									
OREGON - D.S.				2462536	2354387	4.59	1379696	1319606	4.55	215589	207005	4.15
TEQUILA / MEZCAL		6.29	6.23	154848	146711	5.55	89515	84978	5.34	16014	14938	7.20
CUERVO ESPECI TEQ	1	26.17	27.68	40526	40609	.20-	23312	23465	.65-	4178	4100	1.90
SAUZA EXTRA G TEQ	2	6.68	7.19	10338	10543	1.94-	6553	6067	8.01	1366	1339	2.02
PATRON SILVER TEQ	3	5.89	4.65	9116	6817	33.72	5209	4203	23.94	848	724	17.13
SAUZA HORNITO TEQ	4	5.86	5.73	9072	8401	7.99	5363	5008	7.09	1076	1074	.19
ARANDAS TEQ	5	3.89	4.01	6018	5882	2.31	3526	3411	3.37	637	598	6.52
MONARCH TEQ	6	3.71	4.13	5742	6057	5.20-	3350	3544	5.47-	618	662	6.65-
MONARCH TEQ	7	3.08	3.32	4771	4872	2.07-	2784	2836	1.83-	494	492	.41
1800 REPOSADO TEQ	8	2.86	3.19	4429	4677	5.30-	2398	2684	10.66-	426	422	.95
PANCHO VILLA TEQ	9	2.56	2.90	3964	4255	6.84-	2382	2421	1.61-	400	385	3.90
SAUZA BLANCO TEQ	10	2.51	2.40	3894	3516	10.75	2276	2190	3.93	373	335	11.34
CUERVO ESP FL TEQ	11	2.46	2.46	3817	3606	5.85	2185	2082	4.95	349	318	9.75
PUERTO VALLAR TEQ	12	2.45	2.20	3799	3225	17.80	2274	1919	18.50	406	332	22.29
BAJA GOLD TQU TEQ	13	2.34	2.21	3626	3248	11.64	2183	1953	11.78	418	341	22.58
PANCHO VILLA TEQ	14	1.85	2.02	2859	2959	3.38-	1670	1736	3.80-	282	292	3.42-
CAZADORES RPS TEQ	15	1.47	1.39	2278	2035	11.94	1153	1048	10.02	196	156	25.64
SAUZA C ANOS TEQ	16	1.42	1.09	2199	1603	37.18	1202	892	34.75	141	125	12.80
CUERVO CLASIC TEQ	17	1.29	1.23	2005	1805	11.08	1106	1037	6.65	227	199	14.07
MARGARITAVILL TEQ	18	1.09	1.08	1691	1580	7.03	986	711	38.68	270	117	130.77
JUAREZ TEQ	19	1.01	.96	1570	1413	11.11	952	910	4.62	168	147	14.29
SAUZA COMMEMT TEQ	20	.96	1.08	1490	1584	5.93-	761	887	14.21-	90	107	15.89-
TORADA REPOSA TEQ	21	.92	.99	1431	1458	1.85-	858	914	6.13-	146	149	2.01-
MATADOR TEQ	22	.92	.88	1430	1286	11.20	834	767	8.74	129	140	7.86-
CUERVO TRADCN TEQ	23	.92	.83	1426	1221	16.79	776	737	5.29	152	147	3.40
CUERVO BL MED TEQ	24	.87	1.17	1354	1716	21.10-	755	833	9.36-	79	86	8.14-
EL JIMADR RPS TEQ	25	.87	1.01	1343	1482	9.38-	629	739	14.88-	104	98	6.12
PATRON ANEJO TEQ	26	.75	.78	1163	1139	2.11	592	637	7.06-	88	111	20.72-
MILAGRO SILVE TEQ	27	.73	.53	1127	779	44.67	690	482	43.15	179	108	65.74
MONTEZUMA TEQ	28	.68	.71	1050	1038	1.16	638	648	1.54-	120	121	.83
MATADOR TEQ	29	.63	.41	969	607	59.64	604	368	64.13	99	62	59.68
LUNAZUL REPOS TEQ	30	.61	.00	938	0	.00	626	0	.00	142	0	.00
ZIRCON AZUL TEQ	31	.59	.52	907	758	19.66	648	490	32.24	114	83	37.35
DON JULIO ANE TEQ	32	.58	.52	894	762	17.32	467	427	9.37	72	74	2.70-
PRTO VLLRTA R TEQ	33	.54	.67	832	976	14.75-	452	564	19.86-	67	81	17.28-
1800 SILVER TEQ	34	.52	.51	800	745	7.38	449	449	.00	23	67	65.67-
ARANDAS TEQ	35	.52	.45	798	658	21.28	464	440	5.45	84	99	15.15-
TWO FINGERS TEQ	36	.49	.63	764	926	17.49-	429	503	14.71-	68	81	16.05-
HERRADURA SIL TEQ	37	.49	.54	763	792	3.66-	457	471	2.97-	85	85	.00
TARANTULA PLA TEQ	38	.41	.44	629	640	1.72-	386	454	14.98-	81	100	19.00-
DON JULIO SIL TEQ	39	.38	.32	586	469	24.95	324	271	19.56	55	43	27.91
PATRON REPOSA TEQ	40	.33	.32	517	476	8.61	280	268	4.48	42	44	4.55-
CORRALEJO RPS TEQ	41	.33	.26	511	383	33.42	275	202	36.14	52	26	100.00
SAUZA T GEN A TEQ	42	.29	.34	443	502	11.75-	202	258	21.71-	25	31	19.35-
1800 ANEJO TEQ	43	.28	.31	432	462	6.49-	236	246	4.07-	57	66	13.64-
TARANTULA REP TEQ	44	.27	.31	422	451	6.43-	217	293	25.94-	25	30	16.67-
HERRADURA RPD TEQ	45	.27	.31	412	461	10.63-	230	253	9.09-	43	42	2.38
MARGARITAVILL TEQ	46	.27	.24	411	345	19.13	267	146	82.88	60	24	150.00
SAUZA CIEN AN TEQ	47	.26	.00	403	6	6616.67	245	6	3983.33	29	6	383.33
CABRITO REPOS TEQ	48	.24	.20	369	298	23.83	160	141	13.48	16	24	33.33-
SAUZA T GEN P TEQ	49	.22	.28	348	418	16.75-	182	209	12.92-	21	25	16.00-
PRTO VLRRTA BL TEQ	50	.22	.00	337	0	.00	278	0	.00	36	0	.00

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PENNSYLVANIA - D.S.				5739756	5600975	2.48	2984904	2912860	2.47	460371	441941	4.17
TEQUILA / MEZCAL		2.64	2.58	151763	144656	4.91	83367	80512	3.55	14731	13907	5.93
CUERVO ESPECI TEQ	1	45.01	47.29	68306	68415	.16-	37707	38298	1.54-	6851	6159	11.24
PATRON SILVER TEQ	2	8.28	5.60	12562	8099	55.11	6863	4901	40.03	1072	833	28.69
SAUZA EXTRA G TEQ	3	6.26	6.18	9499	8937	6.29	5389	5387	.04	1002	1033	3.00-
1800 REPOSADO TEQ	4	3.82	4.01	5797	5797	.00	3027	3173	4.60-	549	494	11.13
JUAREZ GOLD TEQ	5	3.53	2.88	5358	4172	28.43	3090	2611	18.35	445	535	16.82-
MONTEZUMA TEQ	6	2.43	2.71	3684	3926	6.16-	2052	2221	7.61-	395	406	2.71-
MONTE ALBAN M MEZ	7	2.20	2.65	3345	3830	12.66-	1732	1947	11.04-	267	287	6.97-
SAUZA BLANCO TEQ	8	2.18	2.20	3309	3184	3.93	1806	1855	2.64-	369	346	6.65
MARGARITAVILL TEQ	9	2.09	2.03	3172	2937	8.00	1849	1607	15.06	370	313	18.21
CUERVO BL MED TEQ	10	2.08	2.28	3152	3292	4.25-	1767	1550	14.00	211	243	13.17-
MONTEZUMA TEQ	11	1.88	2.03	2860	2935	2.56-	1520	1651	7.93-	271	277	2.17-
ZAPATA SILVER TEQ	12	1.87	2.27	2837	3282	13.56-	1587	1533	3.52	279	269	3.72
CUERVO MAX PA TEQ	13	1.50	.94	2277	1355	68.04	1510	788	91.62	225	457	50.77-
CUERVO CLASIC TEQ	14	1.39	1.35	2117	1952	8.45	1371	1166	17.58	250	191	30.89-
SAUZA HORNITO TEQ	15	1.18	1.26	1794	1828	1.86-	943	1042	9.50-	182	190	4.21-
TWO FINGERS TEQ	16	1.10	1.25	1666	1802	7.55-	910	958	5.01-	246	245	.41
CUERVO TRADCN TEQ	17	1.04	1.10	1578	1592	.88-	811	920	11.85-	129	124	4.03
PATRON ANEJO TEQ	18	1.04	.91	1572	1323	18.82	846	707	19.66	150	119	26.05
PEPE LOPEZ TEQ	19	.90	1.01	1371	1454	5.71-	721	735	1.90-	198	149	32.89
SAUZA COMMEMT TEQ	20	.87	.93	1322	1348	1.93-	762	791	3.67-	117	105	11.43
1800 SILVER TEQ	21	.86	.85	1305	1228	6.27	706	723	2.35-	99	159	37.74-
MARGARITAVILL TEQ	22	.84	.79	1272	1139	11.68	762	641	18.88	182	133	36.84
EL JIMADR RPS TEQ	23	.69	.66	1045	948	10.23	536	398	34.67	73	55	32.73
CABO WABO RPS TEQ	24	.67	.74	1018	1075	5.30-	494	572	13.64-	71	86	17.44-
CAZADORES RPS TEQ	25	.56	.48	848	701	20.97	432	382	13.09	52	62	16.13-
CABO WABO BLN TEQ	26	.46	.43	696	626	11.18	309	352	12.22-	45	45	.00
DON JULIO SIL TEQ	27	.35	.28	536	411	30.41	275	210	30.95	56	33	69.70
PATRON REPOSA TEQ	28	.34	.25	518	357	45.10	263	215	22.33	42	38	10.53
SIEMBRA AZUL TEQ	29	.33	.25	504	360	40.00	310	222	39.64	45	33	36.36
DON JULIO ANE TEQ	30	.31	.33	469	471	.42-	225	246	8.54-	37	36	2.78
CORRALEJO RPS TEQ	31	.28	.19	430	279	54.12	223	170	31.18	30	27	11.11
ZAPATA TEQ	32	.28	.59	427	854	50.00-	76	455	83.30-	11	79	86.08-
SAUZA T GEN A TEQ	33	.24	.29	367	426	13.85-	184	227	18.94-	34	43	20.93-
SAUZA T GEN P TEQ	34	.21	.25	321	358	10.34-	174	198	12.12-	27	30	10.00-
HERRADURA RPD TEQ	35	.18	.19	280	280	.00	163	141	15.60	31	22	40.91
SAUZA CIEN AN TEQ	36	.17	.00	254	0	.00	139	0	.00	11	0	.00
SAUZA C ANOS TEQ	37	.17	.00	253	0	.00	115	0	.00	9	0	.00
EL MAYOR ANEJ TEQ	38	.16	.00	241	0	.00	81	0	.00	3	0	.00
EL MAYOR RPSA TEQ	39	.16	.00	239	0	.00	132	0	.00	3	0	.00
CAZADORES ANE TEQ	40	.15	.04	234	60	290.00	112	60	86.67	14	24	41.67-
MILAGRO SILVE TEQ	41	.15	.07	224	100	124.00	150	61	145.90	25	14	78.57
HERRADURA SIL TEQ	42	.14	.33	214	484	55.79-	44	247	82.19-	2	34	94.12-
SAUZA ESPCL/M TEQ	43	.13	.07	203	97	109.28	200	9	2122.22	83	1	8200.00
DON EDUARDO A TEQ	44	.12	.13	183	190	3.68-	115	109	5.50	13	16	18.75-
HERRADURA ANE TEQ	45	.12	.09	176	125	40.80	98	63	55.56	8	10	20.00-
SIEMBRA AZUL TEQ	46	.11	.15	173	218	20.64-	105	114	7.89-	22	12	83.33
CORAZN AGV BL TEQ	47	.09	.09	136	137	.73-	56	73	23.29-	4	12	66.67-
1800 ANEJO TEQ	48	.09	.04	132	64	106.25	57	64	10.94-	11	33	66.67-
CABO WABO ANE TEQ	49	.07	.11	99	164	39.63-	51	69	26.09-	8	9	11.11-
PATRN REP/POK TEQ	50	.06	.00	98	0	.00	1	0	.00	0	0	.00

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UTAH - D.S.				845904	787686	7.39	487661	442013	10.33	78628	60626	29.69
TEQUILA / MEZCAL		5.43	5.40	45920	42528	7.98	26681	24187	10.31	4597	3518	30.67
CUERVO ESPECI TEQ	1	36.14	37.44	16596	15924	4.22	9884	9187	7.59	1875	1382	35.67
PATRON SILVER TEQ	2	8.46	6.03	3885	2566	51.40	2376	1661	43.05	352	237	48.52
SAUZA EXTRA G TEQ	3	8.28	9.59	3802	4077	6.75-	2317	2426	4.49-	356	314	13.38
CUERVO ESP FL TEQ	4	6.09	6.62	2795	2814	.68-	1607	1623	.99-	230	232	.86-
MONTEZUMA TEQ	5	3.76	3.81	1728	1620	6.67	1022	990	3.23	191	193	1.04-
1800 REPOSADO TEQ	6	3.57	3.20	1639	1359	20.60	874	777	12.48	163	100	63.00
SAUZA HORNITO TEQ	7	2.30	2.66	1054	1132	6.89-	613	609	.66	93	78	19.23
MARGARITAVILL TEQ	8	2.10	1.94	966	824	17.23	532	311	71.06	158	56	182.14
EL JIMADR RPS TEQ	9	1.62	1.78	744	755	1.46-	360	359	.28	45	45	.00
MARGARITAVILL TEQ	10	1.61	1.50	738	637	15.86	481	391	23.02	132	45	193.33
CUERVO TRADCN TEQ	11	1.59	1.50	728	640	13.75	401	383	4.70	77	46	67.39
SAUZA COMMEMT TEQ	12	1.54	1.78	707	759	6.85-	422	444	4.95-	56	54	3.70
CAZADORES RPS TEQ	13	1.53	1.31	704	555	26.85	359	293	22.53	42	32	31.25
PUERTO VALLAR TEQ	14	1.52	1.69	698	717	2.65-	403	446	9.64-	59	82	28.05-
1800 SILVER TEQ	15	1.28	.95	586	404	45.05	344	255	34.90	50	39	28.21
CUERVO BL MED TEQ	16	1.26	1.71	579	729	20.58-	312	332	6.02-	29	30	3.33-
PANCHO VILLA TEQ	17	1.15	.90	528	382	38.22	171	184	7.07-	51	30	70.00-
MONTEZUMA TEQ	18	1.13	1.14	520	486	7.00	328	313	4.79	47	53	11.32-
JUAREZ GOLD TEQ	19	1.05	1.18	482	502	3.98-	271	305	11.15-	21	37	43.24-
CUERVO CLASIC TEQ	20	1.04	1.10	479	467	2.57	255	258	1.16-	46	42	9.52
PATRON ANEJO TEQ	21	1.00	.94	457	400	14.25	256	238	7.56	34	31	9.68
CORRALEJO RPS TEQ	22	.89	.64	407	272	49.63	237	153	54.90	36	16	125.00
SAUZA C ANOS TEQ	23	.79	.03	363	14	2492.86	285	14	1935.71	53	13	307.69
PATRON REPOSA TEQ	24	.75	.62	344	262	31.30	204	151	35.10	28	20	40.00
JUAREZ TEQ	25	.73	.47	334	200	67.00	189	113	67.26	14	14	.00
MILAGRO REPSA TEQ	26	.63	.40	288	170	69.41	183	85	115.29	47	16	193.75
TARANTULA REP TEQ	27	.61	.30	279	129	116.28	156	98	59.18	18	12	50.00
TWO FINGERS TEQ	28	.55	.55	253	236	7.20	159	135	17.78	41	21	95.24
HERRADURA SIL TEQ	29	.49	.50	226	212	6.60	145	127	14.17	22	16	37.50
DON JULIO ANE TEQ	30	.47	.44	218	188	15.96	127	105	20.95	14	13	7.69
CABO WABO RPS TEQ	31	.41	.42	187	179	4.47	112	97	15.46	18	14	28.57
PANCHO VILLA TEQ	32	.40	.36	185	155	19.35	3	100	97.00-	0	13	100.00-
SAUZA T GEN A TEQ	33	.35	.45	162	190	14.74-	89	104	14.42-	10	12	16.67-
PRTO VLLRRTA R TEQ	34	.34	.36	154	153	.65	83	86	3.49-	11	13	15.38-
CAZADORES BLN TEQ	35	.33	.17	152	74	105.41	78	41	90.24	10	5	100.00
MATADOR TEQ	36	.32	.37	145	156	7.05-	83	100	17.00-	9	28	67.86-
1800 ANEJO TEQ	37	.29	.29	134	122	9.84	69	59	16.95	9	7	28.57
HERRADURA RPD TEQ	38	.27	.29	126	122	3.28	78	68	14.71	12	8	50.00
PEPE LOPEZ PR TEQ	39	.27	.87	124	369	66.40-	92	29	217.24	19	5	280.00
EL AUSENTE SL TEQ	40	.27	.17	122	74	64.86	72	74	2.70-	3	13	76.92-
MONTE ALBAN M MEZ	41	.26	.28	121	121	.00	66	69	4.35-	9	11	18.18-
SAUZA T GEN P TEQ	42	.24	.21	110	88	25.00	69	46	50.00	18	8	125.00
CABO WABO BLN TEQ	43	.23	.05	104	21	395.24	72	21	242.86	13	5	160.00
DON EDUARDO S TEQ	44	.22	.19	103	82	25.61	62	49	26.53	8	8	.00
EL AUSENTE RP TEQ	45	.21	.29	97	123	21.14-	23	122	81.15-	1	14	92.86-
HERRADURA ANE TEQ	46	.18	.20	82	83	1.20-	44	45	2.22-	5	7	28.57-
DON JULIO SIL TEQ	47	.16	.08	72	36	100.00	47	25	88.00	12	3	300.00
CORAZN AGV BL TEQ	48	.15	.20	70	85	17.65-	39	52	25.00-	6	7	14.29-
DON JULIO RPS TEQ	49	.14	.09	63	40	57.50	30	25	20.00	4	5	20.00-
XXX SGLO TREN TEQ	50	.13	.06	61	25	144.00	0	12	100.00-	0	2	100.00-

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		This Year	Prior Year									
VERMONT - D.S.				350803	342370	2.46	196552	191153	2.82	32707	31068	5.28
TEQUILA / MEZCAL		4.11	4.15	14410	14197	1.50	8693	8501	2.26	1776	1590	11.70
CUERVO ESPECI TEQ	1	49.61	49.15	7149	6978	2.45	4415	4187	5.45	1004	870	15.40
SAUZA EXTRA G TEQ	2	10.94	9.61	1576	1365	15.46	864	839	2.98	124	133	6.77-
MONTEZUMA TEQ	3	4.48	4.61	646	655	1.37-	397	398	.25-	79	74	6.76
SAUZA HORNITO TEQ	4	4.37	4.75	629	674	6.68-	373	396	5.81-	69	65	6.15
PATRON SILVER TEQ	5	3.67	2.54	529	360	46.94	320	230	39.13	55	42	30.95
DORADO TEQ	6	3.57	4.35	515	617	16.53-	318	350	9.14-	64	62	3.23
CUERVO ESP FL TEQ	7	3.07	3.32	442	471	6.16-	260	273	4.76-	46	46	.00
1800 REPOSADO TEQ	8	2.39	2.56	344	363	5.23-	194	225	13.78-	31	38	18.42-
SAUZA COMMEMT TEQ	9	1.84	2.06	265	292	9.25-	164	175	6.29-	31	26	19.23
ARANDAS TEQ	10	1.44	1.73	208	245	15.10-	108	148	27.03-	16	23	30.43-
CUERVO CLASIC TEQ	11	1.30	1.20	188	171	9.94	117	108	8.33	26	19	36.84
PEPE LOPEZ TEQ	12	1.19	1.27	171	180	5.00-	103	116	11.21-	21	23	8.70-
CUERVO BL MED TEQ	13	1.07	1.27	154	180	14.44-	85	95	10.53-	13	13	.00
HERRADURA RPD TEQ	14	.95	.92	137	130	5.38	83	68	22.06	15	8	87.50
PATRON REPOSA TEQ	15	.88	.87	127	123	3.25	67	74	9.46-	11	12	8.33-
PEPE LOPEZ PR TEQ	16	.82	.69	118	98	20.41	84	49	71.43	18	2	800.00
1800 SILVER TEQ	17	.80	.58	115	83	38.55	75	52	44.23	13	11	18.18
MARGARITAVILL TEQ	18	.74	1.10	106	156	32.05-	76	109	30.28-	28	32	12.50-
CUERVO TRADCN TEQ	19	.65	.92	94	131	28.24-	54	78	30.77-	11	10	10.00
EL JIMADR RPS TEQ	20	.63	.89	91	127	28.35-	50	82	39.02-	11	4	175.00
MARGARITAVILL TEQ	21	.58	.57	84	81	3.70	53	48	10.42	18	10	80.00
CORAZN AGV BL TEQ	22	.46	.56	67	80	16.25-	37	44	15.91-	2	5	60.00-
MILAGRO SILVE TEQ	23	.46	.37	66	53	24.53	46	27	70.37	8	5	60.00
SAUZA T GEN A TEQ	24	.38	.46	55	66	16.67-	31	37	16.22-	6	7	14.29-
CABO WABO RPS TEQ	25	.38	.35	55	49	12.24	32	26	23.08	6	6	.00
DON JULIO ANE TEQ	26	.38	.37	55	52	5.77	35	27	29.63	5	4	25.00
MONTE ALBAN M MEZ	27	.33	.42	47	60	21.67-	26	33	21.21-	5	6	16.67-
PATRON ANEJO TEQ	28	.31	.32	45	45	.00	23	25	8.00-	2	5	60.00-
TWO FINGERS TEQ	29	.30	.35	43	50	14.00-	25	29	13.79-	4	4	.00
CAZADORES RPS TEQ	30	.24	.16	34	23	47.83	20	13	53.85	5	2	150.00
SAUZA BLANCO TEQ	31	.21	.20	30	29	3.45	21	19	10.53	4	3	33.33
MILAGRO REPSA TEQ	32	.20	.18	29	25	16.00	19	13	46.15	3	3	.00
MILAGRO ANEJO TEQ	33	.19	.15	28	22	27.27	18	12	50.00	3	2	50.00
CORAZON AGV R TEQ	34	.12	.15	18	22	18.18-	9	12	25.00-	1	1	.00
HERRADURA SIL TEQ	35	.12	.10	18	14	28.57	13	9	44.44	3	1	200.00
SAUZA T GEN P TEQ	36	.11	.11	16	16	.00	11	8	37.50	1	1	.00
DON JULIO SIL TEQ	37	.11	.07	16	10	60.00	11	7	57.14	3	1	200.00
ASOMBRSO LR R TEQ	38	.08	.00	12	0	.00	8	0	.00	2	0	.00
CORZO REPOSAD TEQ	39	.08	.09	12	13	7.69-	6	10	40.00-	1	2	50.00-
HERRADURA ANE TEQ	40	.08	.08	12	12	.00	7	6	16.67	1	1	.00
CORAZON AGV A TEQ	41	.08	.11	11	15	26.67-	6	8	25.00-	1	1	.00
EL MAYOR ANEJ TEQ	42	.07	.03	10	4	150.00	5	4	25.00	1	3	66.67-
JUAREZ TEQ	43	.05	.00	7	0	.00	7	0	.00	2	0	.00
EL MAYOR BLAN TEQ	44	.05	.02	7	3	133.33	4	3	33.33	2	2	.00
CABO WABO BLN TEQ	45	.03	.01	5	2	150.00	2	1	100.00	0	0	.00
CUERVO RS FMI TEQ	46	.03	.04	5	5	.00	2	3	33.33-	0	1	100.00-
CORZO SILVER TEQ	47	.02	.04	3	5	40.00-	1	3	66.67-	0	0	.00
PATRON MINI P TEQ	48	.02	.00	3	0	.00	0	0	.00	0	0	.00
JUAREZ TEQ	49	.02	.04	3	5	40.00-	3	3	.00	1	0	.00
MONTEZUMA TEQ	50	.02	.01	3	1	200.00	2	0	.00	0	0	.00

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		This Year	Prior Year									
VIRGINIA - D.S.				3352368	3286487	2.00	1873526	1841113	1.76	288881	269145	7.33
TEQUILA / MEZCAL		4.79	4.73	160411	155611	3.08	93789	92286	1.63	16106	14741	9.26
CUERVO ESPECI TEQ	1	31.71	33.10	50872	51515	1.25-	30134	30605	1.54-	5316	4665	13.95
PATRON SILVER TEQ	2	9.43	6.65	15130	10346	46.24	8926	6657	34.08	1439	1061	35.63
MONTEZUMA TEQ	3	7.11	7.37	11404	11462	.51-	6959	6918	.59	1098	1060	3.58
ARISTOCRAT SP TEQ	4	6.14	6.07	9857	9452	4.28	5960	5759	3.49	954	952	.21
SAUZA EXTRA G TEQ	5	4.54	4.22	7284	6568	10.90	4475	3939	13.61	783	669	17.04
1800 REPOSADO TEQ	6	4.37	4.77	7006	7430	5.71-	3798	4198	9.53-	607	715	15.10-
ARISTOCRAT TEQ	7	3.72	3.96	5973	6156	2.97-	3452	3663	5.76-	599	599	.00
MONTEZUMA TEQ	8	3.50	3.68	5615	5729	1.99-	3381	3506	3.57-	601	601	.00
PEPE LOPEZ PR TEQ	9	1.95	2.07	3123	3222	3.07-	1946	2046	4.89-	440	423	4.02
PEPE LOPEZ TEQ	10	1.84	2.11	2947	3286	10.32-	1636	1884	13.16-	291	298	2.35-
CUERVO CLASIC TEQ	11	1.56	1.37	2510	2133	17.67	1595	1418	12.48	287	277	3.61
MARGARITAVILL TEQ	12	1.28	1.05	2055	1634	25.76	1402	1014	38.26	234	189	23.81
TWO FINGERS TEQ	13	1.23	1.32	1978	2057	3.84-	1179	1241	5.00-	223	232	3.88-
PATRON ANEJO TEQ	14	1.17	1.16	1879	1807	3.98	1024	1009	1.49	158	159	.63-
CUERVO BL MED TEQ	15	1.17	1.63	1873	2534	26.09-	1088	1247	12.75-	142	165	13.94-
JUAREZ GOLD TEQ	16	1.10	.86	1763	1331	32.46	1144	871	31.34	205	137	49.64
SAUZA HORNITO TEQ	17	1.02	1.05	1635	1634	.06	943	940	.32	171	123	39.02
JUAREZ TEQ	18	.96	.71	1540	1105	39.37	1033	730	41.51	224	156	43.59
CUERVO TRADCN TEQ	19	.86	.98	1384	1529	9.48-	766	950	19.37-	136	188	27.66-
EL JIMADR RPS TEQ	20	.82	.82	1318	1278	3.13	666	609	9.36	105	96	9.38
CUERVO ESP/MI TEQ	21	.75	.35	1203	548	119.53	78	53	47.17	0	0	.00
PATRON REPOSA TEQ	22	.72	.72	1153	1118	3.13	653	669	2.39-	101	93	8.60
SAUZA COMMEMT TEQ	23	.71	.80	1131	1244	9.08-	687	745	7.79-	92	99	7.07-
JUAREZ TEQ	24	.69	.63	1114	980	13.67	703	608	15.63	138	69	100.00
SAUZA BLANCO TEQ	25	.69	.57	1099	891	23.34	660	591	11.68	104	120	13.33-
TORADA REPOSA TEQ	26	.65	.47	1035	731	41.59	691	504	37.10	118	103	14.56
TWO FINGERS TEQ	27	.57	.67	915	1044	12.36-	469	558	15.95-	95	122	22.13-
EL TORO REPSA TEQ	28	.57	.61	914	944	3.18-	515	520	.96-	81	67	20.90
CAZADORES RPS TEQ	29	.56	.50	895	784	14.16	463	412	12.38	68	53	28.30
1800 SILVER TEQ	30	.54	.48	860	750	14.67	497	453	9.71	81	58	39.66
MATADOR TEQ	31	.49	.54	788	843	6.52-	381	494	22.87-	80	91	12.09-
EL TORO TRP D TEQ	32	.48	.50	762	772	1.30-	430	430	.00	71	67	5.97
MONTE ALBAN M MEZ	33	.44	.53	708	828	14.49-	361	452	20.13-	55	61	9.84-
DON JULIO ANE TEQ	34	.37	.39	592	608	2.63-	320	337	5.04-	42	54	22.22-
HERRADURA RPD TEQ	35	.34	.42	543	655	17.10-	292	351	16.81-	42	47	10.64-
MARGARITAVILL TEQ	36	.30	.25	476	390	22.05	306	242	26.45	57	47	21.28
HERRADURA SIL TEQ	37	.29	.32	469	500	6.20-	280	295	5.08-	58	72	19.44-
SAUZA T GEN A TEQ	38	.27	.34	434	525	17.33-	224	278	19.42-	38	32	18.75
CABO WABO RPS TEQ	39	.26	.31	418	479	12.73-	241	263	8.37-	50	59	15.25-
SAUZA C ANOS TEQ	40	.26	.03	410	47	772.34	226	47	380.85	27	17	58.82
SAUZA T GEN P TEQ	41	.24	.29	388	450	13.78-	214	233	8.15-	36	28	28.57
DEGOLLADO GOL TEQ	42	.23	.04	373	59	532.20	268	59	354.24	45	16	181.25
DON JULIO SIL TEQ	43	.23	.21	371	331	12.08	219	201	8.96	34	49	30.61-
CABO WABO BLN TEQ	44	.22	.20	346	316	9.49	175	173	1.16	27	20	35.00
LUNAZUL REPOS TEQ	45	.21	.00	343	0	.00	258	0	.00	69	0	.00
CORAZN AGV BL TEQ	46	.20	.20	315	318	.94-	180	204	11.76-	22	23	4.35-
HERRADURA ANE TEQ	47	.18	.18	285	278	2.52	149	143	4.20	21	20	5.00
CORRALEJO RPS TEQ	48	.16	.18	260	276	5.80-	124	141	12.06-	23	16	43.75
EL JIMADR BLN TEQ	49	.16	.15	255	230	10.87	141	128	10.16	23	13	76.92
DON JULIO RPS TEQ	50	.15	.14	236	216	9.26	125	128	2.34-	21	24	12.50-

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		This Year	Prior Year									
WASHINGTON - D.S.				3927844	3751790	4.69	2198943	2101847	4.62	353012	321810	9.70
TEQUILA / MEZCAL		6.82	6.73	268065	252606	6.12	155748	147899	5.31	27979	25133	11.32
CUERVO ESPECI TEQ	1	27.25	30.64	73053	77394	5.61-	42048	45458	7.50-	8136	7811	4.16
PATRON SILVER TEQ	2	8.23	6.26	22052	15812	39.46	12810	9828	30.34	2134	1681	26.95
SAUZA EXTRA G TEQ	3	6.91	7.01	18532	17713	4.62	10867	10509	3.41	2028	1805	12.35
PANCHO VILLA TEQ	4	5.42	5.98	14519	15096	3.82-	8299	8841	6.13-	1231	1374	10.41-
SAUZA HORNITO TEQ	5	4.99	4.74	13373	11978	11.65	7719	7004	10.21	1336	1127	18.54
MONARCH TEQ	6	4.14	4.54	11106	11463	3.11-	6659	6689	.45-	1238	1180	4.92
CUERVO ESP FL TEQ	7	3.01	2.89	8059	7300	10.40	4620	4086	13.07	707	630	12.22
PUERTO VALLAR TEQ	8	3.00	3.43	8054	8663	7.03-	4684	5112	8.37-	850	816	4.17
MONARCH TEQ	9	2.97	3.02	7952	7623	4.32	4784	4549	5.17	880	862	2.09
1800 REPOSADO TEQ	10	2.18	2.36	5851	5963	1.88-	3119	3491	10.66-	487	544	10.48-
PANCHO VILLA TEQ	11	2.12	2.24	5670	5657	.23	3321	3269	1.59	541	537	.74
MONTEZUMA TEQ	12	1.97	1.74	5291	4390	20.52	3409	2710	25.79	618	513	20.47
SAUZA BLANCO TEQ	13	1.69	1.58	4529	3986	13.62	2851	2396	18.99	534	456	17.11
JUANITO GOLD TEQ	14	1.45	1.78	3881	4507	13.89-	2182	2653	17.75-	341	382	10.73-
CAZADORES RPS TEQ	15	1.29	1.22	3458	3090	11.91	1832	1732	5.77	324	310	4.52
SAUZA COMMEMT TEQ	16	1.20	1.30	3212	3295	2.52-	1953	2027	3.65-	422	412	2.43
PUERTO VALLAR TEQ	17	1.17	1.35	3137	3413	8.09-	2030	2059	1.41-	429	341	25.81
CUERVO TRADCN TEQ	18	1.06	1.04	2853	2626	8.64	1569	1422	10.34	309	207	49.28
CUERVO BL MED TEQ	19	1.06	1.29	2844	3267	12.95-	1619	1499	8.01	205	184	11.41
SAUZA C ANOS TEQ	20	.97	.08	2610	190	1273.68	1622	190	753.68	260	80	225.00
ARANDAS TEQ	21	.92	.96	2456	2430	1.07	1467	1433	2.37	269	257	4.67
CUERVO CLASIC TEQ	22	.89	.85	2388	2152	10.97	1486	1306	13.78	317	276	14.86
JUAREZ GOLD TEQ	23	.87	.89	2321	2237	3.76	1433	1366	4.90	253	225	12.44
PATRON ANEJO TEQ	24	.85	.86	2283	2167	5.35	1145	1226	6.61-	185	202	8.42-
EL JIMADR RPS TEQ	25	.84	.83	2259	2091	8.03	1064	1017	4.62	176	148	18.92
DON JULIO ANE TEQ	26	.65	.56	1751	1417	23.57	949	812	16.87	136	118	15.25
MARGARITAVILL TEQ	27	.62	.64	1653	1619	2.10	1049	923	13.65	273	232	17.67
1800 SILVER TEQ	28	.57	.41	1519	1026	48.05	888	615	44.39	150	96	56.25
CORRALEJO RPS TEQ	29	.49	.43	1308	1097	19.23	661	594	11.28	91	80	13.75
PRTO VLLRTA R TEQ	30	.45	.50	1198	1262	5.07-	632	700	9.71-	84	91	7.69-
MARGARITAVILL TEQ	31	.42	.43	1130	1083	4.34	726	608	19.41	190	148	28.38
DON JULIO SIL TEQ	32	.41	.42	1092	1049	4.10	618	602	2.66	95	76	25.00
PEPE LOPEZ PR TEQ	33	.40	.31	1065	794	34.13	658	473	39.11	120	67	79.10
MILAGRO SILVE TEQ	34	.39	.30	1040	767	35.59	618	442	39.82	95	68	39.71
TWO FINGERS TEQ	35	.38	.47	1017	1179	13.74-	578	628	7.96-	96	92	4.35
LUNAZUL REPOS TEQ	36	.37	.00	991	0	.00	731	0	.00	140	0	.00
CAZADORES ANE TEQ	37	.37	.29	985	728	35.30	530	399	32.83	111	58	91.38
PRTO VLRTA BL TEQ	38	.34	.09	912	233	291.42	550	233	136.05	138	131	5.34
DON JULIO RPS TEQ	39	.33	.28	895	709	26.23	482	378	27.51	70	54	29.63
PATRON REPOSA TEQ	40	.33	.27	889	688	29.22	426	374	13.90	68	65	4.62
TARANTULA PLA TEQ	41	.33	.30	883	749	17.89	522	573	8.90-	68	77	11.69-
MILAGRO REPSA TEQ	42	.29	.29	783	735	6.53	432	415	4.10	66	62	6.45
SAUZA HRN PLA TEQ	43	.29	.00	779	0	.00	711	0	.00	133	0	.00
HSSNG RP 51% TEQ	44	.29	.24	764	615	24.23	448	364	23.08	75	58	29.31
SAUZA T GEN A TEQ	45	.27	.33	729	836	12.80-	380	445	14.61-	57	63	9.52-
TARANTULA REP TEQ	46	.27	.25	724	643	12.60	421	481	12.47-	68	66	3.03
CABO WABO RPS TEQ	47	.26	.29	708	743	4.71-	389	407	4.42-	61	60	1.67
LUNAZUL BLANC TEQ	48	.26	.00	685	0	.00	583	0	.00	129	0	.00
HERRADURA SIL TEQ	49	.25	.26	662	665	.45-	398	393	1.27	86	90	4.44-
AHA TORO RPSA TEQ	50	.24	.22	651	565	15.22	383	361	6.09	78	58	34.48

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BRAND	Rank	Share of Market Last 12 Months		Last 12 Months This Year	Last 12 Months Prior Year	+ or -	This Year to Date	Last Year to Date	+ or -	Current Month This Year	Current Month Last Year	+ or -
		This Year	Prior Year	This Year	Prior Year							
WEST VIRGINIA - D	S.			586789	569613	3.02	323810	311050	4.10	52233	49643	5.22
TEQUILA / MEZCAL		4.48	4.44	26285	25266	4.03	15437	15150	1.89	2579	2509	2.79
CUERVO ESPECI TEQ	1	33.13	36.23	8708	9153	4.86-	5073	5508	7.90-	870	890	2.25-
MONTEZUMA TEQ	2	13.14	14.18	3453	3582	3.60-	1998	2134	6.37-	321	333	3.60-
PATRON SILVER TEQ	3	7.19	3.91	1891	987	91.59	1124	677	66.03	189	143	32.17
MONTEZUMA TEQ	4	6.52	5.06	1715	1278	34.19	1108	789	40.43	140	148	5.41-
MCCORMICK TEQ	5	6.11	6.50	1607	1643	2.19-	905	1010	10.40-	127	154	17.53-
CUERVO ESP FL TEQ	6	4.06	3.69	1067	933	14.36	641	561	14.26	115	96	19.79
EL TORO TRP D TEQ	7	3.93	4.24	1032	1072	3.73-	580	590	1.69-	103	99	4.04
SAUZA EXTRA G TEQ	8	2.94	2.66	774	671	15.35	475	413	15.01	105	65	61.54
MCCORMICK TEQ	9	2.68	2.73	704	691	1.88	404	390	3.59	57	59	3.39-
MONTE ALBAN M MEZ	10	2.08	2.28	547	575	4.87-	305	327	6.73-	55	52	5.77
1800 REPOSADO TEQ	11	1.77	2.20	466	556	16.19-	256	351	27.07-	58	66	12.12-
ARISTOCRAT TEQ	12	1.26	1.44	331	365	9.32-	184	208	11.54-	30	36	16.67-
CUERVO BL MED TEQ	13	1.15	1.65	302	417	27.58-	192	230	16.52-	31	32	3.13-
CUERVO CLASIC TEQ	14	1.10	1.07	288	271	6.27	174	173	.58	29	33	12.12-
PEPE LOPEZ TEQ	15	.81	1.08	214	274	21.90-	120	155	22.58-	22	29	24.14-
JUAREZ SILVER TEQ	16	.76	.91	199	229	13.10-	105	137	23.36-	11	13	15.38-
HACIENDA VJ R TEQ	17	.71	.06	186	14	1228.57	147	11	1236.36	7	4	75.00
MARGARITAVILL TEQ	18	.64	.57	168	143	17.48	94	74	27.03	26	25	4.00
PATRON ANEJO TEQ	19	.57	.62	151	156	3.21-	88	102	13.73-	15	21	28.57-
PATRON REPOSA TEQ	20	.54	.42	143	107	33.64	57	78	26.92-	11	14	21.43-
SAUZA COMEMT TEQ	21	.54	.64	141	162	12.96-	85	98	13.27-	13	9	44.44
JUAREZ GOLD TEQ	22	.53	.57	140	145	3.45-	74	103	28.16-	5	17	70.59-
PEPE LOPEZ PR TEQ	23	.53	.72	139	183	24.04-	78	107	27.10-	21	15	40.00
JUAREZ TEQ	24	.49	.37	128	93	37.63	89	72	23.61	12	13	7.69-
SAUZA HORNITO TEQ	25	.48	.59	127	150	15.33-	74	92	19.57-	7	12	41.67-
SAUZA BLANCO TEQ	26	.44	.37	116	94	23.40	70	66	6.06	13	13	.00
RANCHERO GOLD TEQ	27	.42	.00	111	0	.00	111	0	.00	41	0	.00
TWO FINGERS TEQ	28	.41	.48	107	121	11.57-	57	60	5.00-	6	8	25.00-
RANCHERO SILV TEQ	29	.32	.00	84	0	.00	84	0	.00	19	0	.00
1800 SILVER TEQ	30	.32	.32	84	81	3.70	50	53	5.66-	12	12	.00
CABO WABO RPS TEQ	31	.32	.30	83	77	7.79	45	44	2.27	10	8	25.00
EL TORO REPSA TEQ	32	.31	.41	82	104	21.15-	46	48	4.17-	4	9	55.56-
TORADA TEQ	33	.29	.36	76	92	17.39-	41	49	16.33-	9	10	10.00-
MARGARITAVILL TEQ	34	.22	.13	59	33	78.79	34	20	70.00	9	7	28.57
CABO WABO BLN TEQ	35	.20	.19	53	48	10.42	28	28	.00	6	5	20.00
CUERVO TRADCN TEQ	36	.18	.16	48	41	17.07	27	27	.00	6	4	50.00
CAZADORES RPS TEQ	37	.18	.24	48	61	21.31-	25	37	32.43-	5	3	66.67
DON JULIO ANE TEQ	38	.16	.16	42	40	5.00	22	18	22.22	5	4	25.00
ARISTOCRAT TEQ	39	.13	.10	35	25	40.00	26	14	85.71	2	1	100.00
PATRN REP/POK TEQ	40	.13	.00	33	0	.00	8	0	.00	0	0	.00
DEUCES WILD D TEQ	41	.11	.12	29	31	6.45-	16	20	20.00-	2	2	.00
DON JULIO SIL TEQ	42	.11	.08	28	20	40.00	16	10	60.00	2	2	.00
TWO FINGERS TEQ	43	.11	.09	28	23	21.74	12	10	20.00	1	0	.00
HERRADURA RPD TEQ	44	.09	.08	23	21	9.52	16	9	77.78	4	1	300.00
1800 ANEJO TEQ	45	.08	.06	22	15	46.67	10	9	11.11	2	2	.00
BALUARTE REPS TEQ	46	.08	.01	21	2	950.00	13	2	550.00	1	2	50.00-
SAUZA T GEN P TEQ	47	.08	.15	20	38	47.37-	11	19	42.11-	2	1	100.00
DON JULIO RPS TEQ	48	.06	.08	17	19	10.53-	11	10	10.00	2	3	33.33-
EL TESORO PLT TEQ	49	.06	.04	17	11	54.55	10	7	42.86	3	1	200.00
EL JIMADR RPS TEQ	50	.06	.01	16	3	433.33	15	0	.00	4	0	.00

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		This Year	Prior Year									
WYOMING - D.S.				451759	431991	4.58	258274	247005	4.56	47270	45167	4.66
TEQUILA / MEZCAL		4.97	4.96	22475	21421	4.92	13353	12933	3.25	2777	2602	6.73
CUERVO ESPECI TEQ	1	39.55	42.02	8889	9002	1.26-	5339	5444	1.93-	1149	1108	3.70
PATRON SILVER TEQ	2	8.54	5.83	1920	1249	53.72	1163	779	49.29	233	151	54.30
PUERTO VALLAR TEQ	3	7.26	7.00	1632	1500	8.80	1022	911	12.18	243	200	21.50
SAUZA EXTRA G TEQ	4	5.03	4.74	1131	1016	11.32	716	628	14.01	192	169	13.61
PANCHO VILLA TEQ	5	4.95	4.81	1112	1030	7.96	668	657	1.67	103	146	29.45-
CUERVO ESP FL TEQ	6	4.08	4.17	916	893	2.58	525	532	1.32-	98	86	13.95
1800 REPOSADO TEQ	7	2.57	3.02	577	647	10.82-	305	385	20.78-	50	61	18.03-
PATRON REPOSA TEQ	8	2.44	2.23	548	477	14.88	309	289	6.92	63	55	14.55
SAUZA HORNITO TEQ	9	1.90	1.95	428	418	2.39	247	243	1.65	42	46	8.70-
ARANDAS TEQ	10	1.77	1.90	398	406	1.97-	222	255	12.94-	44	52	15.38-
SAUZA BLANCO TEQ	11	1.51	1.34	339	288	17.71	202	167	20.96	46	32	43.75
ARANDAS TEQ	12	1.47	1.83	330	391	15.60-	206	223	7.62-	39	43	9.30-
PUERTO VALLAR TEQ	13	1.30	1.77	292	380	23.16-	192	213	9.86-	49	46	6.52
MARGARITAVILL TEQ	14	1.28	1.33	287	284	1.06	171	147	16.33	43	28	53.57
SAUZA COMMEMT TEQ	15	.95	.76	213	163	30.67	124	93	33.33	24	17	41.18
CUERVO BL MED TEQ	16	.88	1.48	197	316	37.66-	121	126	3.97-	13	16	18.75-
MONTEZUMA TEQ	17	.86	.84	193	180	7.22	120	113	6.19	26	29	10.34-
MONTEZUMA TEQ	18	.81	.92	181	197	8.12-	109	113	3.54-	18	17	5.88
PATRON ANEJO TEQ	19	.73	.59	165	127	29.92	95	76	25.00	16	19	15.79-
CAZADORES RPS TEQ	20	.70	.63	158	135	17.04	88	81	8.64	11	12	8.33-
DON JULIO ANE TEQ	21	.66	.56	148	120	23.33	75	65	15.38	12	18	33.33-
CORRALEJO RPS TEQ	22	.63	.53	141	113	24.78	83	70	18.57	13	18	27.78-
PANCHO VILLA TEQ	23	.60	.58	135	124	8.87	96	79	21.52	19	12	58.33
CUERVO CLASIC TEQ	24	.56	.59	126	126	.00	82	78	5.13	9	23	60.87-
CABO WABO RPS TEQ	25	.56	.59	126	127	.79-	74	80	7.50-	10	13	23.08-
MARGARITAVILL TEQ	26	.55	.45	124	97	27.84	81	54	50.00	21	15	40.00
TWO FINGERS TEQ	27	.48	.43	109	92	18.48	67	63	6.35	5	6	16.67-
PRTO VLLRTA R TEQ	28	.48	.47	108	101	6.93	59	55	7.27	7	10	30.00-
SAUZA T GEN A TEQ	29	.45	.49	102	104	1.92-	52	57	8.77-	11	12	8.33-
SAUZA C ANOS TEQ	30	.42	.07	95	15	533.33	46	15	206.67	11	4	175.00
MILAGRO SILVE TEQ	31	.41	.35	92	76	21.05	46	52	11.54-	15	15	.00
MONTE ALBAN M MEZ	32	.39	.37	87	79	10.13	51	42	21.43	11	8	37.50
1800 SILVER TEQ	33	.35	.30	78	64	21.88	42	37	13.51	11	6	83.33
HERRADURA RPD TEQ	34	.32	.31	72	67	7.46	35	40	12.50-	5	7	28.57-
CUERVO TRADCN TEQ	35	.30	.35	68	76	10.53-	37	45	17.78-	4	10	60.00-
HSSNG RP 51% TEQ	36	.28	.20	62	42	47.62	42	30	40.00	13	6	116.67
CABO WABO BLN TEQ	37	.27	.23	60	50	20.00	35	29	20.69	8	6	33.33
CORAZN AGV BL TEQ	38	.24	.24	55	51	7.84	32	28	14.29	6	7	14.29-
DON EDUARDO S TEQ	39	.24	.22	55	48	14.58	31	30	3.33	6	6	.00
CABO WABO ANE TEQ	40	.21	.14	48	30	60.00	32	19	68.42	10	4	150.00
SAUZA HRN PLA TEQ	41	.20	.00	46	0	.00	43	0	.00	6	0	.00
PATRON 4PK GI TEQ	42	.20	.00	44	0	.00	0	0	.00	0	0	.00
SAUZA HRN ANE TEQ	43	.19	.00	42	0	.00	33	0	.00	4	0	.00
CUERVO TRD/GL TEQ	44	.17	.00	38	0	.00	0	0	.00	0	0	.00
PRESTIGE TEQ	45	.17	.14	38	30	26.67	17	21	19.05-	0	8	100.00-
TARANTULA PLA TEQ	46	.16	.16	37	35	5.71	23	22	4.55	8	4	100.00
PRESTIGE TEQ	47	.16	.05	36	10	260.00	15	8	87.50	1	2	50.00-
DON EDUARDO A TEQ	48	.16	.17	36	37	2.70-	19	20	5.00-	4	5	20.00-
CORAZN BL/GL TEQ	49	.14	.12	31	25	24.00	0	0	.00	0	0	.00
SANTORO ESPCI TEQ	50	.12	.09	26	19	36.84	16	10	60.00	1	5	80.00-

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		This Year	Prior Year									
MONTGOMERY CO. - D.S.				335283	324912	3.19	185934	180201	3.18	29837	27880	7.02
TEQUILA / MEZCAL		5.92	5.76	19862	18702	6.20	11789	11034	6.84	2075	1811	14.58
CUERVO ESPECI TEQ	1	29.09	30.36	5778	5677	1.78	3502	3398	3.06	673	606	11.06
MONTEZUMA TEQ	2	14.53	14.67	2885	2743	5.18	1792	1666	7.56	292	241	21.16
PATRON SILVER TEQ	3	9.14	6.22	1816	1163	56.15	1084	739	46.68	168	114	47.37
SAUZA EXTRA G TEQ	4	7.27	6.90	1444	1290	11.94	900	774	16.28	140	145	3.45-
MONTEZUMA TEQ	5	5.15	6.34	1023	1186	13.74-	617	661	6.66-	103	84	22.62
1800 REPOSADO TEQ	6	4.72	4.98	937	931	.64	499	528	5.49-	77	91	15.38-
1800 SILVER TEQ	7	2.48	2.06	493	386	27.72	294	236	24.58	49	47	4.26
SAUZA BLANCO TEQ	8	1.98	1.88	393	352	11.65	229	218	5.05	47	47	.00
SAUZA HORNITO TEQ	9	1.94	2.01	385	375	2.67	220	204	7.84	44	24	83.33
JUAREZ TEQ	10	1.83	.70	363	130	179.23	242	130	86.15	45	41	9.76
CUERVO BL MED TEQ	11	1.31	1.96	260	366	28.96-	157	230	31.74-	19	23	17.39-
SAUZA T GEN A TEQ	12	1.11	1.13	220	211	4.27	106	106	.00	19	21	9.52-
MARGARITAVILL TEQ	13	.95	.84	188	158	18.99	105	83	26.51	19	20	5.00-
PATRON ANEJO TEQ	14	.95	.91	188	170	10.59	98	92	6.52	14	13	7.69
MILAGRO SILVE TEQ	15	.73	.66	145	123	17.89	79	72	9.72	12	2	500.00
SAUZA COMMEMT TEQ	16	.72	.93	143	173	17.34-	80	94	14.89-	10	11	9.09-
PEPE LOPEZ PR TEQ	17	.69	.74	138	139	.72-	79	72	9.72	16	15	6.67
CONQUISTADOR TEQ	18	.69	.73	138	137	.73	76	85	10.59-	20	20	.00
SAUZA T GEN P TEQ	19	.65	.73	129	136	5.15-	76	83	8.43-	16	17	5.88-
PATRON REPOSA TEQ	20	.63	.67	125	125	.00	65	73	10.96-	9	9	.00
MARGARITAVILL TEQ	21	.60	.50	120	94	27.66	74	49	51.02	14	13	7.69
CUERVO TRADCN TEQ	22	.58	.65	116	122	4.92-	69	79	12.66-	6	10	40.00-
DON EDUARDO A TEQ	23	.56	.71	112	133	15.79-	58	68	14.71-	10	11	9.09-
PEPE LOPEZ TEQ	24	.51	.72	102	134	23.88-	56	70	20.00-	9	13	30.77-
DON JULIO SIL TEQ	25	.50	.67	99	125	20.80-	58	57	1.75	7	6	16.67
CUERVO ESP FL TEQ	26	.48	.57	96	106	9.43-	50	59	15.25-	6	7	14.29-
CAZADORES RPS TEQ	27	.48	.48	95	89	6.74	42	52	19.23-	7	4	75.00
CABO WABO BLN TEQ	28	.44	.33	88	61	44.26	63	42	50.00	10	3	233.33
CONQUISTADOR TEQ	29	.43	.50	85	94	9.57-	51	61	16.39-	16	13	23.08
DON JULIO ANE TEQ	30	.42	.40	83	75	10.67	49	40	22.50	4	4	.00
CABO WABO RPS TEQ	31	.41	.41	82	77	6.49	56	48	16.67	15	5	200.00
HERRADURA SIL TEQ	32	.41	.42	82	78	5.13	51	43	18.60	12	6	100.00
JUAREZ GOLD TEQ	33	.38	.12	75	22	240.91	39	14	178.57	6	1	500.00
HERRADURA RPD TEQ	34	.36	.63	71	117	39.32-	40	39	2.56	8	5	60.00
MATADOR TEQ	35	.35	1.05	69	196	64.80-	16	110	85.45-	3	15	80.00-
EL JIMADR RPS TEQ	36	.34	.34	67	64	4.69	36	14	157.14	8	2	300.00
EL JIMADR BLN TEQ	37	.32	.30	64	57	12.28	35	24	45.83	7	3	133.33
EL CHARRO ANE TEQ	38	.31	.12	62	22	181.82	35	22	59.09	4	5	20.00-
CAZADORES ANE TEQ	39	.30	.22	60	42	42.86	28	29	3.45-	6	2	200.00
DN DIEGO GD S TEQ	40	.29	.79	57	148	61.49-	11	75	85.33-	0	11	100.00-
EL CHARRO SIL TEQ	41	.27	.07	53	14	278.57	30	14	114.29	3	2	50.00
DON JULIO RPS TEQ	42	.26	.33	52	62	16.13-	32	36	11.11-	3	3	.00
MILAGRO ANEJO TEQ	43	.25	.36	49	68	27.94-	27	43	37.21-	4	6	33.33-
CABO WABO ANE TEQ	44	.24	.16	48	29	65.52	40	15	166.67	7	1	600.00
DON EDUARDO S TEQ	45	.23	.20	46	37	24.32	33	31	6.45	6	8	25.00-
DN DIEGO SL S TEQ	46	.23	.53	46	100	54.00-	12	56	78.57-	0	10	100.00-
TWO FINGERS TEQ	47	.23	.25	45	46	2.17-	28	33	15.15-	9	8	12.50
MONTE ALBAN M MEZ	48	.23	.29	45	55	18.18-	25	25	.00	4	4	.00
HERRADURA ANE TEQ	49	.21	.22	41	42	2.38-	25	20	25.00	9	3	200.00
SZ GD W/1LT M TEQ	50	.20	.00	39	0	.00	39	0	.00	19	0	.00

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		This Year	Prior Year	This Year	Prior Year							
MISSISSIPPI - D.S.				1513878	1478392	2.40	869660	846417	2.75	125782	119492	5.26
TEQUILA / MEZCAL		4.07	4.00	61568	59105	4.17	36643	35210	4.07	6305	5483	14.99
CUERVO ESPECI TEQ	1	28.87	30.59	17775	18082	1.70-	11036	10933	.94	2125	1700	25.00
PATRON SILVER TEQ	2	8.59	7.10	5286	4196	25.98	3130	2580	21.32	505	427	18.27
MATADOR TEQ	3	6.48	5.65	3987	3338	19.44	2585	2074	24.64	374	363	3.03
CUERVO ESP FL TEQ	4	4.57	4.20	2815	2485	13.28	1715	1471	16.59	364	232	56.90
ARISTOCRAT SP TEQ	5	4.36	4.34	2687	2566	4.72	1651	1561	5.77	273	238	14.71
TORADA TEQ	6	4.35	4.36	2678	2579	3.84	1507	1570	4.01-	278	268	3.73
SAUZA EXTRA G TEQ	7	3.07	3.15	1890	1862	1.50	1137	1199	5.17-	197	224	12.05-
JUAREZ GOLD TEQ	8	2.94	3.28	1809	1941	6.80-	1124	1173	4.18-	203	157	29.30
ARISTOCRAT TEQ	9	2.58	2.27	1588	1343	18.24	970	814	19.16	161	130	23.85
1800 REPOSADO TEQ	10	2.15	2.47	1325	1462	9.37-	781	880	11.25-	109	113	3.54-
MONTEZUMA TEQ	11	2.13	2.78	1310	1646	20.41-	754	970	22.27-	130	125	4.00
MATADOR TEQ	12	2.11	2.27	1302	1344	3.13-	753	798	5.64-	114	93	22.58
TORADA REPOSA TEQ	13	2.09	2.02	1288	1192	8.05	760	710	7.04	126	122	3.28
MCCORMICK TEQ	14	1.91	2.59	1177	1529	23.02-	663	847	21.72-	137	99	38.38
RIO GRANDE TEQ	15	1.83	1.80	1124	1063	5.74	655	638	2.66	125	115	8.70
CUERVO CLASIC TEQ	16	1.36	1.39	835	819	1.95	517	506	2.17	81	74	9.46
DEUCES WILD D TEQ	17	1.24	1.19	765	701	9.13	482	432	11.57	103	62	66.13
CUERVO BL MED TEQ	18	1.07	1.50	658	888	25.90-	376	417	9.83-	40	33	21.21
MCCORMICK TEQ	19	1.06	.99	650	585	11.11	378	369	2.44	66	63	4.76
TWO FINGERS TEQ	20	.82	.77	506	455	11.21	306	293	4.44	59	39	51.28
CUERVO ESP/MI TEQ	21	.81	.71	501	417	20.14	362	43	741.86	0	0	.00
PATRON ANEJO TEQ	22	.81	1.00	498	594	16.16-	265	349	24.07-	32	58	44.83-
PATRON REPOSA TEQ	23	.77	.96	474	566	16.25-	251	307	18.24-	32	36	11.11-
PEPE LOPEZ PR TEQ	24	.70	.82	428	486	11.93-	237	292	18.84-	45	33	36.36
AZTECA TEQ	25	.65	.51	398	299	33.11	280	186	50.54	27	20	35.00
MONTEZUMA TEQ	26	.64	.91	396	538	26.39-	232	318	27.04-	35	46	23.91-
CUERVO MAX PA TEQ	27	.63	.19	390	112	248.21	0	112	100.00-	0	45	100.00-
SAUZA COMMEMT TEQ	28	.63	.55	389	325	19.69	276	208	32.69	31	24	29.17
1800 SILVER TEQ	29	.61	.38	378	223	69.51	250	146	71.23	44	11	300.00
TWO FINGERS TEQ	30	.56	.53	346	315	9.84	214	214	.00	45	25	80.00
CUERVO TRADCN TEQ	31	.56	.56	343	331	3.63	204	176	15.91	32	29	10.34
SAUZA/DK TRP TEQ	32	.51	.28	312	164	90.24	100	164	39.02-	1	65	98.46-
SAUZA HORNITO TEQ	33	.48	.62	296	367	19.35-	181	214	15.42-	29	36	19.44-
SAUZA BLANCO TEQ	34	.47	.44	290	263	10.27	161	166	3.01-	20	27	25.93-
MONTE ALBAN M MEZ	35	.46	.49	283	289	2.08-	159	162	1.85-	29	20	45.00
JUAREZ TEQ	36	.45	.47	280	277	1.08	183	151	21.19	35	23	52.17
CAZADORES RPS TEQ	37	.40	.35	249	207	20.29	119	114	4.39	13	11	18.18
DON JULIO ANE TEQ	38	.39	.43	239	253	5.53-	137	150	8.67-	16	21	23.81-
EL JIMADR RPS TEQ	39	.38	.26	231	153	50.98	113	129	12.40-	17	14	21.43
CABO WABO RPS TEQ	40	.31	.31	192	185	3.78	112	107	4.67	15	19	21.05-
MILAGRO SILVE TEQ	41	.28	.25	175	147	19.05	100	92	8.70	24	15	60.00
MARGARITAVILL TEQ	42	.27	.13	167	75	122.67	107	52	105.77	18	11	63.64
PATRN REP/POK TEQ	43	.25	.00	154	0	.00	26	0	.00	5	0	.00
PEPE LOPEZ TEQ	44	.25	.28	154	167	7.78-	95	97	2.06-	14	19	26.32-
DON JULIO SIL TEQ	45	.21	.11	130	63	106.35	82	44	86.36	11	8	37.50
ASOMBRSO LR R TEQ	46	.21	.00	129	0	.00	32	0	.00	5	0	.00
PATRON MINI P TEQ	47	.21	.27	129	162	20.37-	59	71	16.90-	10	8	25.00
RIO GRANDE TEQ	48	.19	.14	116	81	43.21	67	43	55.81	12	11	9.09
PATRON 4PK GI TEQ	49	.16	.17	100	101	.99-	0	0	.00	0	0	.00
ASOMBROSO PLT TEQ	50	.16	.00	96	0	.00	13	0	.00	0	0	.00

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		This Year	Prior Year									
ALL STATES DISTILLED SPIRITS			D.S.	41095433	39735530	3.42	22919499	22063024	3.88	3781421	3406934	10.99
TEQUILA / MEZCAL		4.72	4.61	1939236	1830301	5.95	1137415	1078630	5.45	210287	182546	15.20
DIAGEO	1	39.71	41.86	770076	766242	.50	451595	447125	1.00	85578	75818	12.87
FUTURE BRANDS	2	10.85	10.75	210496	196689	7.02	125013	117715	6.20	23375	21076	10.91
PATRON SPIRITS	3	9.48	7.50	183912	137270	33.98	105136	83288	26.23	17616	14002	25.81
CONSTELLION SP	4	7.55	8.14	146341	149046	1.81-	86519	87763	1.42-	15278	14328	6.63
PROXIMO SPIRITS	5	6.87	6.33	133269	115891	15.00	77140	68391	12.79	15110	11060	36.62
LUXCO INC	6	5.01	4.50	97140	82323	18.00	60567	50058	20.99	11979	8731	37.20
HEAVEN HILL DST	7	4.22	4.16	81775	76169	7.36	48735	45543	7.01	8796	7775	13.13
MCCORMICK DIST	8	2.97	3.15	57508	57733	.39-	33716	34393	1.97-	5544	5372	3.20
BROWN FORMAN	9	2.53	2.64	49077	48405	1.39	26892	26341	2.09	4913	4401	11.63
PARAMOUNT DIST	10	2.18	2.21	42342	40440	4.70	25778	24711	4.32	4578	4126	10.95
MONARCH IMPORT	11	1.63	1.76	31698	32201	1.56-	18840	18816	.13	3491	3424	1.96
FRANK-LIN DSTLR	12	1.39	1.44	27028	26277	2.86	16042	15778	1.67	2983	2752	8.39
BACARDI USA INC	13	1.00	.85	19367	15625	23.95	9896	8366	18.29	1658	1286	28.93
SAZERAC COMPANY	14	.92	.89	17854	16359	9.14	10820	10028	7.90	2043	1771	15.36
SKYY SPIRITS	15	.61	.62	11899	11434	4.07	6453	6495	.65-	1159	1054	9.96
WHITE ROCK DIST	16	.58	.61	11343	11153	1.70	6971	6797	2.56	1398	1437	2.71-
GRANT AND SONS	17	.45	.38	8759	6937	26.26	5152	4041	27.49	1066	742	43.67
LAIRD AND CO	18	.28	.46	5439	8432	35.50-	3061	4372	29.99-	585	569	2.81
WILSON DANIELS	19	.26	.22	5018	4044	24.09	2692	2216	21.48	433	312	38.78
WORLD CONTACT	20	.20	.25	3881	4514	14.02-	2182	2654	17.78-	341	382	10.73-
GEMINI S&W CO	21	.19	.23	3779	4131	8.52-	1759	2008	12.40-	248	291	14.78-
HEXA PARTNERS	22	.17	.16	3367	2933	14.80	2073	1870	10.86	282	268	5.22
NATURAL WEST	23	.15	.23	2972	4141	28.23-	1796	2527	28.93-	301	354	14.97-
WILLIAM RYAN SL	24	.08	.04	1630	815	100.00	1070	556	92.45	235	89	164.04
HEARTLAND DSTRB	25	.08	.08	1563	1461	6.98	922	891	3.48	163	157	3.82
O'SULLIVANS	26	.05	.04	924	760	21.58	660	492	34.15	116	84	38.10
INTRNTL IMP INC	27	.04	.01	839	164	411.59	540	122	342.62	79	11	618.18
CALIF TEQUILA	28	.04	.00	807	5	16040.00	359	3	11866.67	66	2	3200.00
MAJESTC W&S USA	29	.03	.03	677	578	17.13	415	336	23.51	67	45	48.89
A.V. BRANDS	30	.03	.07	645	1299	50.35-	220	828	73.43-	28	124	77.42-
HAAS BROTHERS	31	.03	.02	525	410	28.05	233	203	14.78	23	33	30.30-
BLACK PRINCE DS	32	.03	.03	515	631	18.38-	318	355	10.42-	64	62	3.23
JENKINS CORP	33	.02	.03	449	464	3.23-	232	279	16.85-	7	73	90.41-
MUTUAL WHOLESALE	34	.02	.03	435	458	5.02-	104	453	77.04-	4	87	95.40-
PHILLIPS DST CO	35	.02	.02	433	442	2.04-	264	272	2.94-	43	33	30.30
MARSALLE CO	36	.02	.00	414	46	800.00	360	35	928.57	69	7	885.71
BLAVOD EXTREME	37	.02	.03	411	490	16.12-	246	241	2.07	54	41	31.71
AL CAPONE DIST	38	.02	.00	372	0	.00	249	0	.00	67	0	.00
PARTIDA TEQ LLC	39	.02	.01	328	101	224.75	216	100	116.00	39	18	116.67
NICHOLAS ENTPRS	40	.02	.02	315	418	24.64-	197	238	17.23-	40	31	29.03
PACFC EDGE W&SP	41	.02	.02	307	314	2.23-	188	177	6.21	37	30	23.33
PERNOD RCRD USA	42	.02	.02	306	370	17.30-	135	295	54.24-	24	29	17.24-
CALIF WINE&SPTS	43	.01	.01	289	156	85.26	185	107	72.90	29	15	93.33
SANS WN & SPTS	44	.01	.02	267	395	32.41-	124	161	22.98-	14	15	6.67-
PREISS IMPORTS	45	.01	.02	265	276	3.99-	149	155	3.87-	28	28	.00
SIDE POCKET FDS	46	.01	.00	248	54	359.26	135	54	150.00	21	18	16.67
LEVECKE CORP	47	.01	.01	192	188	2.13	98	100	2.00-	17	25	32.00-
MEXCOR INC	48	.01	.00	180	39	361.54	118	21	461.90	51	5	920.00
HOOD RIVER DIST	49	.01	.01	166	225	26.22-	98	153	35.95-	27	43	37.21-
DIST STOCK USA	50	.01	.00	166	60	176.67	92	57	61.40	11	11	.00

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		This Year	Prior Year	This Year	Prior Year							
ALABAMA - D.S.				1969645	1914655	2.87	1132558	1096050	3.33	166106	150982	10.02
TEQUILA / MEZCAL		5.18	5.04	101936	96498	5.64	61008	57639	5.85	10076	8526	18.18
DIAGEO	1	38.33	40.17	39075	38767	.79	23066	22771	1.30	3952	3366	17.41
CONSTELLTION SP	2	27.05	28.36	27570	27364	.75	16653	16263	2.40	2795	2433	14.88
LUXCO INC	3	9.81	10.07	9997	9719	2.86	6276	5921	6.00	980	857	14.35
PATRON SPIRITS	4	7.38	5.78	7519	5581	34.72	4398	3460	27.11	659	515	27.96
FUTURE BRANDS	5	6.27	5.58	6394	5383	18.78	3890	3368	15.50	616	502	22.71
HEAVEN HILL DST	6	3.87	3.86	3945	3725	5.91	2422	2322	4.31	396	340	16.47
PROXIMO SPIRITS	7	2.68	2.85	2732	2748	.58-	1546	1611	4.03-	250	233	7.30
BROWN FORMAN	8	1.89	1.71	1931	1654	16.75	1083	955	13.40	186	162	14.81
INTRNTL IMP INC	9	.82	.17	838	161	420.50	540	119	353.78	79	11	618.18
BACARDI USA INC	10	.61	.40	624	384	62.50	331	233	42.06	45	26	73.08
SKYY SPIRITS	11	.33	.28	334	273	22.34	209	164	27.44	38	23	65.22
SAZERAC COMPANY	12	.26	.36	267	351	23.93-	147	226	34.96-	8	30	73.33-
AL CAPONE DIST	13	.21	.00	209	0	.00	102	0	.00	10	0	.00
GRANT AND SONS	14	.18	.15	188	144	30.56	116	89	30.34	22	13	69.23
MCCORMICK DIST	15	.13	.10	130	99	31.31	109	64	70.31	29	4	625.00
GEMINI S&W CO	16	.09	.11	91	109	16.51-	45	55	18.18-	6	8	25.00-
WILSON DANIELS	17	.05	.02	47	15	213.33	40	6	566.67	3	1	200.00
MEXCOR INC	18	.02	.00	16	0	.00	12	0	.00	0	0	.00
BLAVOD EXTREME	19	.01	.01	10	10	.00	10	2	400.00	0	0	.00
FIVE STAR WN&SP	20	.01	.00	8	0	.00	5	0	.00	1	0	.00
IDAHO - D.S.				792914	751450	5.52	442986	419851	5.51	75019	68901	8.88
TEQUILA / MEZCAL		5.61	5.80	44452	43576	2.01	25635	25356	1.10	5035	4771	5.53
DIAGEO	1	39.67	42.15	17634	18368	4.00-	10198	10551	3.35-	2149	1938	10.89
FUTURE BRANDS	2	12.94	13.35	5750	5816	1.13-	3349	3551	5.69-	700	748	6.42-
HEAVEN HILL DST	3	8.81	6.18	3916	2695	45.31	2321	1638	41.70	372	300	24.00
SAZERAC COMPANY	4	7.55	8.27	3358	3602	6.77-	1979	2107	6.07-	396	446	11.21-
PATRON SPIRITS	5	6.85	5.44	3044	2372	28.33	1685	1425	18.25	313	271	15.50
MONARCH IMPORT	6	4.78	4.73	2127	2063	3.10	1263	1196	5.60	261	228	14.47
MCCORMICK DIST	7	4.50	4.83	1999	2106	5.08-	1194	1225	2.53-	244	206	18.45
PROXIMO SPIRITS	8	3.92	3.88	1744	1689	3.26	945	976	3.18-	179	175	2.29
FRANK-LIN DSTLR	9	3.64	3.74	1620	1631	.67-	939	1018	7.76-	143	178	19.66-
BROWN FORMAN	10	2.00	2.53	887	1101	19.44-	415	539	23.01-	63	84	25.00-
LUXCO INC	11	1.81	2.04	806	890	9.44-	461	477	3.35-	58	98	40.82-
BACARDI USA INC	12	1.26	1.03	562	447	25.73	300	224	33.93	54	37	45.95
GRANT AND SONS	13	.64	.51	286	224	27.68	172	137	25.55	30	19	57.89
SKYY SPIRITS	14	.39	.39	175	171	2.34	107	88	21.59	22	15	46.67
WILSON DANIELS	15	.36	.29	161	125	28.80	85	70	21.43	16	10	60.00
CONSTELLTION SP	16	.26	.24	115	105	9.52	65	66	1.52-	12	8	50.00
HAAS BROTHERS	17	.21	.17	94	72	30.56	42	31	35.48	3	4	25.00-
CALIF TEQUILA	18	.19	.00	83	0	.00	71	0	.00	9	0	.00
GEMINI S&W CO	19	.17	.19	75	82	8.54-	33	35	5.71-	5	5	.00
TEQUILAS PREMUM	20	.01	.00	4	0	.00	2	0	.00	1	0	.00

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IOWA - D.S.				1504227	1431523	5.08	848244	799172	6.14	145191	117886	23.16
TEQUILA / MEZCAL		4.22	4.25	63519	60812	4.45	38478	36378	5.77	7027	5346	31.44
DIAGEO	1	38.21	40.82	24271	24826	2.24-	14331	14580	1.71-	2438	2184	11.63
LUXCO INC	2	24.79	24.15	15747	14689	7.20	10099	9121	10.72	2289	1119	104.56
WHITE ROCK DIST	3	7.13	7.89	4526	4800	5.71-	2736	2911	6.01-	409	580	29.48-
PATRON SPIRITS	4	6.74	4.62	4280	2810	52.31	2611	1774	47.18	423	297	42.42
FUTURE BRANDS	5	6.63	6.20	4212	3772	11.66	2621	2256	16.18	468	367	27.52
CONSTELLTION SP	6	5.45	5.06	3462	3075	12.59	2146	1881	14.09	311	278	11.87
PARAMOUNT DIST	7	3.38	3.62	2150	2201	2.32-	1269	1276	.55-	207	191	8.38
PROXIMO SPIRITS	8	2.80	3.15	1778	1913	7.06-	992	1067	7.03-	175	147	19.05
BROWN FORMAN	9	2.07	1.81	1317	1098	19.95	710	576	23.26	115	64	79.69
BACARDI USA INC	10	.83	.75	527	459	14.81	236	216	9.26	43	32	34.38
SKYY SPIRITS	11	.66	.57	420	344	22.09	247	198	24.75	64	31	106.45
PHILLIPS DST CO	12	.45	.53	288	321	10.28-	168	203	17.24-	24	26	7.69-
HEAVEN HILL DST	13	.31	.33	198	199	.50-	111	103	7.77	25	19	31.58
GRANT AND SONS	14	.13	.02	83	14	492.86	57	9	533.33	8	0	.00
WILSON DANIELS	15	.13	.06	80	36	122.22	62	22	181.82	8	2	300.00
GEMINI S&W CO	16	.10	.14	66	85	22.35-	22	40	45.00-	2	1	100.00
A.V. BRANDS	17	.04	.17	26	102	74.51-	11	102	89.22-	0	3	100.00-
MCCORMICK DIST	18	.03	.06	20	39	48.72-	7	20	65.00-	3	3	.00
PREISS IMPORTS	19	.03	.02	16	13	23.08	8	9	11.11-	3	2	50.00
CALIF WINE&SPTS	20	.02	.00	11	1	1000.00	5	1	400.00	0	0	.00
MAINE - D.S.				819353	796664	2.85	461092	446043	3.37	89243	82071	8.74
TEQUILA / MEZCAL		3.06	3.02	25080	24042	4.32	15087	14317	5.38	3283	3117	5.33
DIAGEO	1	48.62	51.67	12194	12423	1.84-	7189	7264	1.03-	1575	1581	.38-
FUTURE BRANDS	2	18.00	16.75	4515	4027	12.12	2819	2497	12.90	647	556	16.37
LUXCO INC	3	11.35	4.26	2847	1024	178.03	1840	800	130.00	402	258	55.81
CONSTELLTION SP	4	5.39	5.93	1353	1425	5.05-	809	826	2.06-	181	167	8.38
PROXIMO SPIRITS	5	5.31	6.15	1332	1478	9.88-	810	928	12.72-	139	218	36.24-
PATRON SPIRITS	6	4.51	2.81	1130	675	67.41	720	420	71.43	161	94	71.28
BROWN FORMAN	7	1.41	1.39	354	334	5.99	210	199	5.53	52	43	20.93
HEAVEN HILL DST	8	1.30	1.48	326	355	8.17-	175	173	1.16	29	32	9.38-
WHITE ROCK DIST	9	1.22	1.77	307	426	27.93-	178	234	23.93-	31	51	39.22-
LAIRD AND CO	10	1.17	6.09	294	1464	79.92-	116	757	84.68-	22	74	70.27-
GRANT AND SONS	11	.41	.14	104	33	215.15	57	24	137.50	12	11	9.09
GEMINI S&W CO	12	.37	.39	93	93	.00	37	47	21.28-	5	9	44.44-
BACARDI USA INC	13	.36	.31	91	74	22.97	50	48	4.17	6	13	53.85-
LEVECKE CORP	14	.30	.48	75	115	34.78-	44	49	10.20-	14	3	366.67
SKYY SPIRITS	15	.24	.25	60	59	1.69	30	38	21.05-	6	6	.00
MCCORMICK DIST	16	.02	.02	5	4	25.00	3	3	.00	1	1	.00
PREISS IMPORTS	17	.00	.02	0	5	100.00-	0	0	.00	0	0	.00
DUGGANS DST PRD	18	.00	.00	0	1	100.00-	0	1	100.00-	0	0	.00
BLACK PRINCE DS	19	.00	.05	0	13	100.00-	0	5	100.00-	0	0	.00
BLAVOD EXTREME	20	.00	.06	0	14	100.00-	0	4	100.00-	0	0	.00

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		This Year	Prior Year	This Year	Prior Year							
NEW HAMPSHIRE - D.S.				1772161	1733509	2.23	1002905	977419	2.61	206512	211679	2.44-
TEQUILA / MEZCAL		3.90	3.83	69029	66435	3.90	42584	41008	3.84	10004	9815	1.93
DIAGEO	1	49.97	50.89	34495	33806	2.04	21422	20861	2.69	5127	5143	.31-
FUTURE BRANDS	2	17.43	17.79	12032	11818	1.81	7457	7249	2.87	1719	1758	2.22-
WHITE ROCK DIST	3	7.14	6.48	4932	4307	14.51	3114	2693	15.63	794	646	22.91
PATRON SPIRITS	4	6.43	4.48	4442	2973	49.41	2729	1928	41.55	634	475	33.47
PROXIMO SPIRITS	5	4.57	4.83	3152	3207	1.71-	1938	2116	8.41-	469	467	.43
LUXCO INC	6	2.91	1.35	2011	895	124.69	1136	668	70.06	231	320	27.81-
BROWN FORMAN	7	2.58	3.63	1780	2414	26.26-	1001	1341	25.35-	227	284	20.07-
LAIRD AND CO	8	2.20	3.61	1519	2395	36.58-	1086	1361	20.21-	233	99	135.35
CONSTELLTION SP	9	1.26	1.49	868	993	12.59-	516	666	22.52-	145	178	18.54-
HEAVEN HILL DST	10	1.16	.93	802	615	30.41	475	391	21.48	83	65	27.69
SKYY SPIRITS	11	1.02	1.24	705	827	14.75-	391	487	19.71-	87	112	22.32-
GRANT AND SONS	12	.71	.56	488	374	30.48	294	223	31.84	71	53	33.96
JENKINS CORP	13	.65	.70	449	464	3.23-	232	279	16.85-	7	73	90.41-
BACARDI USA INC	14	.53	.53	366	350	4.57	202	202	.00	41	37	10.81
GEMINI S&W CO	15	.51	.48	354	321	10.28	167	162	3.09	23	34	32.35-
MCCORMICK DIST	16	.28	.30	194	200	3.00-	120	119	.84	22	26	15.38-
WILSON DANIELS	17	.20	.17	137	110	24.55	84	69	21.74	24	17	41.18
AL CAPONE DIST	18	.17	.00	115	0	.00	115	0	.00	52	0	.00
MUTUAL WHOLSALE	19	.08	.00	53	2	2550.00	7	2	250.00	0	2	100.00-
BLAVOD EXTREME	20	.07	.13	50	85	41.18-	35	29	20.69	3	7	57.14-
NORTH CAROLINA - D.S.				4095156	3918991	4.50	2324636	2231032	4.20	362514	335380	8.09
TEQUILA / MEZCAL		5.21	5.09	213472	199434	7.04	124621	118722	4.97	21432	19307	11.01
DIAGEO	1	38.73	39.97	82687	79716	3.73	49044	47553	3.14	8895	7913	12.41
PATRON SPIRITS	2	10.27	8.05	21918	16054	36.53	12556	9881	27.07	1980	1612	22.83
CONSTELLTION SP	3	9.58	10.20	20447	20336	.55	12187	12099	.73	2086	1985	5.09
HEAVEN HILL DST	4	9.38	9.94	20023	19828	.98	11707	11895	1.58-	1983	1867	6.21
FUTURE BRANDS	5	8.03	8.08	17148	16124	6.35	9825	9756	.71	1608	1512	6.35
BROWN FORMAN	6	5.55	5.25	11853	10461	13.31	6482	5769	12.36	1136	1041	9.13
PROXIMO SPIRITS	7	5.42	5.75	11562	11475	.76	6399	6780	5.62-	1014	1073	5.50-
LUXCO INC	8	4.03	3.19	8607	6357	35.39	5506	3914	40.67	1044	679	53.76
MCCORMICK DIST	9	2.36	2.22	5047	4435	13.80	3135	2659	17.90	504	392	28.57
HEXA PARTNERS	10	1.40	1.44	2992	2867	4.36	1804	1804	.00	237	251	5.58-
NATURAL WEST	11	1.36	2.04	2901	4066	28.65-	1743	2483	29.80-	293	347	15.56-
BACARDI USA INC	12	1.08	1.00	2304	2002	15.08	943	935	.86	121	120	.83
WHITE ROCK DIST	13	.74	.81	1578	1620	2.59-	943	959	1.67-	164	160	2.50
SKYY SPIRITS	14	.56	.59	1190	1172	1.54	627	688	8.87-	96	113	15.04-
WILSON DANIELS	15	.34	.36	721	727	.83-	350	356	1.69-	50	44	13.64
GRANT AND SONS	16	.24	.15	514	305	68.52	303	179	69.27	67	41	63.41
HEARTLAND DSTRB	17	.21	.16	451	318	41.82	279	200	39.50	49	33	48.48
GEMINI S&W CO	18	.18	.21	377	417	9.59-	164	205	20.00-	20	29	31.03-
SAZERAC COMPANY	19	.15	.17	311	337	7.72-	167	200	16.50-	5	37	86.49-
SANS WN & SPTS	20	.11	.16	238	324	26.54-	111	132	15.91-	10	13	23.08-

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		This Year	Prior Year									
OHIO - D.S.				3751804	3674320	2.11	2130280	2076801	2.58	340111	314376	8.19
TEQUILA / MEZCAL		6.00	5.89	225123	216425	4.02	134075	128805	4.09	24012	21189	13.32
DIAGEO	1	36.22	37.01	81542	80091	1.81	48475	46792	3.60	9074	7726	17.45
PARAMOUNT DIST	2	17.85	17.67	40192	38239	5.11	24509	23435	4.58	4371	3935	11.08
PATRON SPIRITS	3	11.59	9.41	26098	20361	28.18	15406	12508	23.17	2594	2064	25.68
CONSTELLION SP	4	8.64	9.67	19445	20930	7.10-	11171	12072	7.46-	1937	1918	.99
PROXIMO SPIRITS	5	7.69	7.73	17314	16740	3.43	10178	9844	3.39	1645	1512	8.80
FUTURE BRANDS	6	6.72	7.08	15136	15318	1.19-	8867	9416	5.83-	1651	1614	2.29
LUXCO INC	7	5.61	5.06	12637	10952	15.39	8128	6790	19.71	1526	1214	25.70
MCCORMICK DIST	8	2.46	3.05	5543	6606	16.09-	3315	3895	14.89-	495	557	11.13-
SKYY SPIRITS	9	.87	.88	1968	1897	3.74	1063	1071	.75-	166	164	1.22
HEAVEN HILL DST	10	.69	.85	1546	1831	15.57-	873	1012	13.74-	179	195	8.21-
BROWN FORMAN	11	.56	.63	1271	1355	6.20-	688	770	10.65-	118	109	8.26
BACARDI USA INC	12	.43	.36	971	786	23.54	526	414	27.05	94	61	54.10
GRANT AND SONS	13	.34	.29	758	631	20.13	453	377	20.16	89	65	36.92
GEMINI S&W CO	14	.10	.09	222	205	8.29	133	105	26.67	27	14	92.86
HEARTLAND DSTRB	15	.05	.08	120	163	26.38-	71	89	20.22-	8	14	42.86-
WILSON DANIELS	16	.04	.04	84	84	.00	44	42	4.76	4	6	33.33-
BLAVOD EXTREME	17	.04	.04	82	76	7.89	55	45	22.22	15	7	114.29
PERNOD RCRD USA	18	.03	.04	62	89	30.34-	29	67	56.72-	4	7	42.86-
MEXCOR INC	19	.02	.00	55	8	587.50	35	8	337.50	8	3	166.67
A.V. BRANDS	20	.02	.02	52	34	52.94	40	34	17.65	0	4	100.00-
OREGON - D.S.				2462536	2354387	4.59	1379696	1319606	4.55	215589	207005	4.15
TEQUILA / MEZCAL		6.29	6.23	154848	146711	5.55	89515	84978	5.34	16014	14938	7.20
DIAGEO	1	34.52	35.78	53459	52487	1.85	30575	30153	1.40	5373	5192	3.49
FUTURE BRANDS	2	18.79	18.43	29101	27038	7.63	17453	15718	11.04	3232	3083	4.83
PATRON SPIRITS	3	7.19	6.17	11141	9059	22.98	6161	5352	15.12	983	888	10.70
MONARCH IMPORT	4	6.79	7.45	10513	10929	3.81-	6134	6380	3.86-	1112	1154	3.64-
FRANK-LIN DSTLR	5	5.82	5.39	9016	7909	14.00	5349	4786	11.76	953	822	15.94
HEAVEN HILL DST	6	5.62	5.09	8701	7467	16.53	5223	4355	19.93	999	779	28.24
MCCORMICK DIST	7	5.30	5.84	8202	8574	4.34-	4830	5071	4.75-	812	834	2.64-
PROXIMO SPIRITS	8	3.76	4.09	5829	6003	2.90-	3176	3441	7.70-	529	568	6.87-
BROWN FORMAN	9	2.42	2.82	3744	4136	9.48-	1912	2165	11.69-	325	319	1.88
LUXCO INC	10	2.39	2.28	3699	3347	10.52	2225	1769	25.78	501	288	73.96
BACARDI USA INC	11	2.11	1.83	3261	2684	21.50	1719	1451	18.47	297	235	26.38
SAZERAC COMPANY	12	.92	.99	1431	1458	1.85-	858	914	6.13-	146	149	2.01-
GRANT AND SONS	13	.91	.72	1409	1058	33.18	844	653	29.25	207	136	52.21
CONSTELLION SP	14	.85	.90	1313	1321	.61-	781	805	2.98-	144	143	.70
O'SULLIVANS	15	.59	.52	907	758	19.66	648	490	32.24	114	83	37.35
WILSON DANIELS	16	.43	.32	664	463	43.41	363	250	45.20	72	35	105.71
SKYY SPIRITS	17	.35	.37	539	540	.19-	300	308	2.60-	54	54	.00
HAAS BROTHERS	18	.25	.21	382	307	24.43	166	146	13.70	18	26	30.77-
SIDE POCKET FDS	19	.15	.04	237	52	355.77	130	52	150.00	21	17	23.53
MUTUAL WHOLSALE	20	.11	.17	163	255	36.08-	2	255	99.22-	0	58	100.00-

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		This Year	Prior Year	This Year	Prior Year							
VERMONT - D.S.												
				350803	342370	2.46	196552	191153	2.82	32707	31068	5.28
TEQUILA / MEZCAL		4.11	4.15	14410	14197	1.50	8693	8501	2.26	1776	1590	11.70
DIAGEO	1	56.23	56.34	8103	7998	1.31	4979	4778	4.21	1108	964	14.94
FUTURE BRANDS	2	17.87	17.22	2575	2445	5.32	1465	1475	.68-	235	235	.00
PATRON SPIRITS	3	4.89	3.72	704	528	33.33	410	329	24.62	68	59	15.25
CONSTELLION SP	4	4.83	5.04	696	716	2.79-	425	431	1.39-	84	80	5.00
BROWN FORMAN	5	3.80	3.95	547	561	2.50-	340	330	3.03	69	39	76.92
BLACK PRINCE DS	6	3.57	4.35	515	618	16.67-	318	350	9.14-	64	62	3.23
PROXIMO SPIRITS	7	3.19	3.16	460	448	2.68	270	278	2.88-	44	49	10.20-
HEAVEN HILL DST	8	1.74	2.08	251	295	14.92-	133	177	24.86-	20	27	25.93-
LUXCO INC	9	1.51	1.75	217	249	12.85-	148	167	11.38-	52	47	10.64
GRANT AND SONS	10	.85	.70	123	100	23.00	83	52	59.62	14	10	40.00
GEMINI S&W CO	11	.67	.82	96	117	17.95-	52	64	18.75-	4	7	42.86-
SKYY SPIRITS	12	.42	.37	60	52	15.38	34	27	25.93	6	6	.00
BACARDI USA INC	13	.34	.29	49	41	19.51	27	26	3.85	6	4	50.00
CALIF TEQUILA	14	.08	.00	12	0	.00	8	0	.00	2	0	.00
MARSALLE CO	15	.01	.12	2	17	88.24-	1	11	90.91-	0	1	100.00-
INDEPENDENT DST	16	.00	.08	0	12	100.00-	0	6	100.00-	0	0	.00
VIRGINIA - D.S.												
				3352368	3286487	2.00	1873526	1841113	1.76	288881	269145	7.33
TEQUILA / MEZCAL		4.79	4.73	160411	155611	3.08	93789	92286	1.63	16106	14741	9.26
DIAGEO	1	37.41	39.78	60010	61907	3.06-	34793	36400	4.41-	6072	5523	9.94
CONSTELLION SP	2	12.10	12.68	19403	19735	1.68-	11646	11826	1.52-	1906	1856	2.69
HEAVEN HILL DST	3	11.97	12.24	19208	19040	.88	11376	11404	.25-	1948	1939	.46
PATRON SPIRITS	4	11.68	8.83	18730	13741	36.31	10745	8489	26.58	1703	1343	26.81
FUTURE BRANDS	5	8.09	7.99	12980	12432	4.41	7718	7354	4.95	1307	1180	10.76
BROWN FORMAN	6	5.77	6.22	9254	9678	4.38-	5231	5558	5.88-	994	979	1.53
PROXIMO SPIRITS	7	5.34	5.82	8561	9064	5.55-	4685	5142	8.89-	771	837	7.89-
LUXCO INC	8	4.36	3.54	6987	5510	26.81	4592	3532	30.01	859	639	34.43
BACARDI USA INC	9	.74	.64	1180	1003	17.65	585	523	11.85	84	68	23.53
SAZERAC COMPANY	10	.65	.48	1043	745	40.00	695	507	37.08	119	104	14.42
SKYY SPIRITS	11	.51	.54	823	837	1.67-	447	467	4.28-	83	83	.00
GEMINI S&W CO	12	.43	.44	692	685	1.02	381	352	8.24	54	50	8.00
GRANT AND SONS	13	.29	.25	467	391	19.44	259	223	16.14	56	50	12.00
HEXA PARTNERS	14	.23	.04	375	66	468.18	269	66	307.58	45	17	164.71
WILSON DANIELS	15	.18	.20	290	308	5.84-	148	169	12.43-	33	18	83.33
HEARTLAND DSTRB	16	.11	.15	181	230	21.30-	78	149	47.65-	13	34	61.76-
MCCORMICK DIST	17	.04	.04	64	66	3.03-	40	39	2.56	8	6	33.33
MEXCOR INC	18	.02	.00	39	0	.00	39	0	.00	39	0	.00
ADMIRAL IMPORTS	19	.02	.00	32	0	.00	21	0	.00	3	0	.00
PERNOD RCRD USA	20	.02	.01	27	16	68.75	16	9	77.78	3	2	50.00

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		This Year	Prior Year									
WASHINGTON - D.S.				3927844	3751790	4.69	2198943	2101847	4.62	353012	321810	9.70
TEQUILA / MEZCAL		6.82	6.73	268065	252606	6.12	155748	147899	5.31	27979	25133	11.32
DIAGEO	1	34.86	38.05	93448	96113	2.77-	53617	55664	3.68-	10002	9376	6.68
FUTURE BRANDS	2	17.20	15.61	46098	39421	16.94	27772	23256	19.42	5083	4028	26.19
PATRON SPIRITS	3	9.72	7.64	26067	19308	35.01	14634	11716	24.91	2427	1997	21.53
MCCORMICK DIST	4	8.42	9.01	22560	22760	.88-	13011	13528	3.82-	1983	2112	6.11-
MONARCH IMPORT	5	7.11	7.56	19058	19086	.15-	11443	11238	1.82	2118	2042	3.72
FRANK-LIN DSTLR	6	4.97	5.38	13321	13586	1.95-	7908	8115	2.55-	1504	1381	8.91
PROXIMO SPIRITS	7	3.27	3.30	8775	8347	5.13	4662	4879	4.45-	740	860	13.95-
CONSTELLTION SP	8	2.17	1.96	5825	4942	17.87	3708	3023	22.66	658	555	18.56
LUXCO INC	9	2.01	2.05	5377	5168	4.04	3243	3000	8.10	719	666	7.96
BROWN FORMAN	10	1.98	1.99	5315	5021	5.86	2863	2584	10.80	483	396	21.97
HEAVEN HILL DST	11	1.97	1.49	5270	3769	39.82	3397	2204	54.13	639	395	61.77
BACARDI USA INC	12	1.91	1.64	5118	4133	23.83	2756	2319	18.84	545	394	38.32
WORLD CONTACT	13	1.45	1.79	3881	4514	14.02-	2182	2654	17.78-	341	382	10.73-
GRANT AND SONS	14	.71	.69	1892	1734	9.11	1091	967	12.82	166	137	21.17
WILLIAM RYAN SL	15	.58	.31	1564	785	99.24	1032	534	93.26	230	85	170.59
WILSON DANIELS	16	.54	.47	1439	1199	20.02	738	654	12.84	99	90	10.00
SKYY SPIRITS	17	.47	.50	1247	1265	1.42-	666	713	6.59-	95	102	6.86-
GEMINI S&W CO	18	.20	.22	529	544	2.76-	263	243	8.23	28	33	15.15-
PARTIDA TEQ LLC	19	.11	.04	288	92	213.04	180	92	95.65	28	17	64.71
CALIF WINE&SPTS	20	.09	.06	233	141	65.25	148	94	57.45	23	13	76.92
WEST VIRGINIA - D.S.				586789	569613	3.02	323810	311050	4.10	52233	49643	5.22
TEQUILA / MEZCAL		4.48	4.44	26285	25266	4.03	15437	15150	1.89	2579	2509	2.79
DIAGEO	1	40.10	43.24	10540	10924	3.52-	6175	6550	5.73-	1061	1065	.38-
CONSTELLTION SP	2	25.98	26.17	6829	6611	3.30	4037	3888	3.83	623	641	2.81-
MCCORMICK DIST	3	8.99	9.42	2363	2380	.71-	1338	1429	6.37-	189	217	12.90-
PATRON SPIRITS	4	8.53	5.32	2241	1344	66.74	1286	886	45.15	216	181	19.34
FUTURE BRANDS	5	4.81	4.66	1263	1177	7.31	772	720	7.22	145	106	36.79
LUXCO INC	6	2.74	2.56	719	648	10.96	403	411	1.95-	66	76	13.16-
PROXIMO SPIRITS	7	2.28	2.73	599	690	13.19-	325	432	24.77-	73	90	18.89-
HEAVEN HILL DST	8	1.98	2.16	520	546	4.76-	298	292	2.05	47	45	4.44
BROWN FORMAN	9	1.66	2.09	436	527	17.27-	257	292	11.99-	55	48	14.58
MARSALLE CO	10	1.50	.09	395	22	1695.45	352	17	1970.59	67	4	1575.00
SKYY SPIRITS	11	.52	.49	136	125	8.80	73	72	1.39	16	13	23.08
SAZERAC COMPANY	12	.30	.36	78	92	15.22-	43	49	12.24-	9	10	10.00-
BACARDI USA INC	13	.18	.24	48	61	21.31-	25	37	32.43-	5	3	66.67
GEMINI S&W CO	14	.13	.17	35	43	18.60-	17	18	5.56-	2	3	33.33-
EXPEDITE DIST	15	.08	.01	22	2	1000.00	14	2	600.00	2	2	.00
PERNOD RCRD USA	16	.07	.10	18	25	28.00-	2	25	92.00-	0	1	100.00-
HAPPY VODKA	17	.06	.05	15	12	25.00	6	9	33.33-	2	1	100.00
MHW LIMITED	18	.03	.07	7	17	58.82-	3	11	72.73-	0	1	100.00-
A.V. BRANDS	19	.03	.04	7	11	36.36-	0	6	100.00-	0	1	100.00-
BLAVOD EXTREME	20	.02	.04	5	9	44.44-	3	4	25.00-	1	1	.00

