

Control State Data Matrix

State Name	Green Book Sales Accumulate From	Period	Approx. Rct.	CSC	SAM Granularity	Retail By	Bailment	Inventory Managed by	Warehouse Activity Reports	Spirits / Wine	Pricing
Alabama	Retail C	M	2nd Week	No	1	State/Pvt	Yes	Combined	N/A	S-F-V	Retail, Shelf
Idaho	Retail B	M	2nd Week	Yes	1	State	Yes	Combined	WI-DW-DR	S-T-F-V	Retail, Shelf
Iowa	Warehouse B	M	1st Week	Yes	4	Private	Yes	Combined	WI-DW-DR	S	Wholesale
Maine	Warehouse B	M	1st Week	Yes	4	Private	Yes	Vendor	N/A	S-F-V	Retail, Shelf
Maryland, Montgomery Cnty	Retail D	M	2nd Week	No	4	County	No	County	MI	S-T-F-V- *	Retail, Shelf
Maryland, Worcester Cnty	Warehouse A	M	1st Week	No	2	County	No	County	N/A	S-T-F-V	N/A
Michigan	Warehouse A	4,4,5	2nd Week	No	2	Private	Yes	Vendor	DW	S	Minimum Retail
Mississippi	Warehouse A	M	1st Week	Yes	2	Private	Yes	Vendor	WI-DW-DR	S-T-F-V- *	Wholesale
Montana	Warehouse B	M	1st Week	Yes	4	Private	Yes	Combined	WI-DW-DR	S-F-V	Retail, Shelf
New Hampshire	Retail C	4,4,5	1st Week	No	1	State/Pvt	Yes	Combined	WI-DW-DR	S-T-F-V- *	Retail, Shelf
North Carolina	Retail A	M	3rd Week	No	4	State	Yes	Vendor	N/A	S	Retail, Shelf
Ohio	Retail A	M	2nd Week	No	1	State	Yes	Vendor	WI-DW-DR	S	Retail, Shelf
Oregon	Retail A	M	4th Week	No	4	State	Yes	Combined	WI-DW-DR	S-V	Retail, Shelf
Pennsylvania	Retail A	4,5,4	3rd Week	No	1	State	No	State	WI	S-T-F-V- *	Retail, Shelf
Utah	Retail C	4,4,5	2nd Week	Yes	1	State/Pvt	Yes	Combined	WI-DW-DR	S-T-F-V- *	Retail, Shelf
Vermont	Retail A	M	1st Week	Yes	1	State	Yes	Vendor	WI-DW-DR	S-F-V	Retail, Shelf
Virginia	Retail A	M	2nd Week	Yes	1	State	Yes	Vendor	WI-DW-DR	S-T-V	Retail, Shelf
Washington	Retail B	M	3rd Week	Yes	3	State	Yes	Combined	N/A	S-T-F-V	Retail, Shelf
West Virginia	Warehouse B	M	1st Week	No	4	Private	Yes	Vendor	WI-DW-DR	S-F-V	Wholesale
Wyoming	Warehouse A	M	1st Week	Yes	2	Private	No	State	WI-DW-DR	S-T-F-V- *	Wholesale

Green Book Sales:

Retail A = Consumer takeaways from state store or agency and wholesale sales to on premise licensee
 Retail B = Consumer takeaways from state store and agency and wholesale sales to on premise licensee
 Retail C = Consumer takeaways from state store and whs depletions to package stores & whsl sales to on premise lic.
 Retail D = Consumer takeaways from st str, whs depl to pkg str, whs depl to select on prem lic., whsl sls from st str to on prem
 Warehouse A = Warehouse depletions to on and off licensees
 Warehouse B = Warehouse depletions to off premise licensees

Approx. Rct. = Period of time after close of sales month that NABCA receives state sales

Granularity:

1 = State owned store/agency and on-premise licensee detail
 2 = Off-premise and on-premise licensee detail
 3 = Off-premise detail with total on-premise licensee sales identified
 4 = Total retail sales including on-premise licensee purchases
 5 = No retail or on-premise licensee detail

Warehouse Activity Reports:

MI = Monthly Inventory
 BI = Biweekly Inventory
 WI = Weekly Inventory
 DW = Daily Withdrawals
 DR = Daily Receipts
 N/A = Not Available

Spirits / Wine:

S = Distilled Spirits
 T = Table Wine
 F = Fortified Wine
 V = Vermouth
 * = Sole Wholesaler of Wine