LAIRD AND CO
OCTOBER 2012

Vendor Depletion Report

National Alcohol Beverage Control Association, Inc.
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NABCA CASE SALES DEPLETION COMPARISON

STATE SUMMARY

STATE		Total Case Sales Last Year	Case Sales Year to Date	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec
ALABAMA	TY		24	4	1	3	4	1	1	2	3	3	2		
	LY	29	19	1	3		3	2	2	1	2		5	5	5
IDAHO	TY		569	48	57	52	49	59	60	60	67	55	62		
	LY	863	724	68	71	74	77	77	72	81	72	67	65	64	75
IOWA	TY		66989	5762	5906	6082	6457	7426	6696	7335	7691	6004	7630		
	LY	76795	62977	5310	5503	6520	5767	6801	7135	6145	7367	6240	6189	6749	7069
MAINE	TY		24775	2040	2215	2455	2194	2756	2659	2709	2823	2315	2609		
	LY	29040	23908	2006	2107	2397	2287	2476	2571	2474	2687	2510	2393	2436	2696
MICHIGAN	TY		177382	13786	15839	20128	16153	21517	18123	17001	22002	16303	16530		
	LY	225563	184844	14692	16659	20830	17098	17822	23235	17595	17917	21763	17233	17396	23323
MONTANA	TY		59	3	6	2	6	1	7	1	10	2	21		
	LY	62	37	11	2	4	5	2	1	4	3	5		21	4
NEW HAMPSHIRE	TY		1432	161	119	124	125	140	152	159	145	126	181		
	LY	2159	1813	216	136	143	208	172	204	212	150	155	217	162	184
NORTH CAROLINA	TY		16847	1622	1663	1830	1588	1699	1735	1572	1766	1610	1762		
	LY	20664	16576	1528	1533	1638	1697	1629	1597	1600	1704	1792	1858	1857	2231
OHIO	TY		8272	816	788	880	799	837	835	803	839	798	877		
	LY	11492	9452	968	879	960	961	947	936	947	954	961	939	944	1096
OREGON	TY		350	39	37	31	29	29	25	33	26	32	69		
	LY	463	280	25	27	28	26	23	19	22	21	29	60	87	96
PENNSYLVANIA	TY		224708	19534	25486	20131	20097	26172	25555	20570	26384	19546	21233		
	LY	271302	222150	20035	25937	19922	20601	26743	20158	21236	25444	21037	21037	26898	22254
UTAH	TY		110	9	24	13	8	11	6	8	9	9	13		
	LY	120	79	8	9	10	6	7	7	7	5	7	13	16	25
VERMONT	TY		9612	842	886	978	863	952	1021	1082	1063	951	974		
	LY	11455	9526	799	805	839	903	1007	968	1190	1062	942	1011	876	1053
VIRGINIA	TY		21651	2146	2109	2279	2101	2245	2101	2077	2262	2120	2211		
	LY	26304	21195	2181	2072	2247	2270	2152	1971	1995	2069	2085	2153	2301	2808
WEST VIRGINIA	TY		96	9	14	9		8	7	3	5	36	5		
	LY	84	49	3	2	1	4	3	5	2	7	16	6	16	19
WYOMING	TY		23	2	3	4	1	4		3	4	1	1		
	LY	21	15	4	2	2	1	2	1		1		2	4	2
MONTGOMERY CO.	TY		121	13	12	16	8	9	10	9	12	13	19		
	LY	279	221	28	36	46	23	33	4	8	10	15	18	29	29
MISSISSIPPI	TY		38	6	2	4	3	2	5	2	6	2	6		
	LY	42	24	3	1	3	2	3	2	2	2	2	4	13	5
GRAND TOTAL	TY		553058	46842	55167	55021	50485	63868	58998	53429	65117	49926	54205		
ALL STATES	LY	676737	553889	47886	55784	55664	51939	59901	58888	53521	59477	57626	53203	59874	62974

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NABCA CASE SALES DEPLETION COMPARISON

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec
BANKERS CLUB	***	DOM WHSKY-BLND ***														
MICHIGAN	1.750	TY		58	5	5	6	7	5	8	6	7	5	4		
		LY	78	63	7	5	7	6	7	7	7	3	8	6	8	7
	1.000	TY		258	22	16	21	19	36	33	26	35	21	29		
		LY	237	196	11	18	25	19	21	20	19	18	29	16	20	21
	.750	TY		36	3	2	5	2	5	3	4	3	4	5		
		LY	41	34			6	4	2	4	4	4	4	6	3	4
**STATE		TY		352	30	23	32	28	46	44	36	45	30	38		
TOTAL**		LY	356	293	18	23	38	29	30	31	30	25	41	28	31	32
PENNSYLVANIA	1.750	TY		11619	975	1333	1018	1063	1298	1347	1024	1399	944	1218		
		LY	12640	10293	919	1143	959	992	1205	883	978	1176	1032	1006	1282	1065
	1.000	TY		8852	785	1023	813	806	1082	929	721	985	821	887		
		LY	9818	7865	726	940	728	738	958	663	659	861	787	805	1061	892
**STATE		TY		20471	1760	2356	1831	1869	2380	2276	1745	2384	1765	2105		
TOTAL**		LY	22458	18158	1645	2083	1687	1730	2163	1546	1637	2037	1819	1811	2343	1957
UTAH	1.000	TY														
		LY	2													2
**STATE		TY														
TOTAL**		LY	2													2
ALL STATE		TY		20823	1790	2379	1863	1897	2426	2320	1781	2429	1795	2143		
TOTAL		LY	22816	18451	1663	2106	1725	1759	2193	1577	1667	2062	1860	1839	2374	1991
FOUR QUEENS	***	DOM WHSKY-BLND ***														
PENNSYLVANIA	.750	TY		1424	199	169	110	116	139	136	108	136	122	189		
		LY	2304	1337	192	148	156	105	119	88	122	139	116	152	364	603
**STATE		TY		1424	199	169	110	116	139	136	108	136	122	189		
TOTAL**		LY	2304	1337	192	148	156	105	119	88	122	139	116	152	364	603
ALL STATE		TY		1424	199	169	110	116	139	136	108	136	122	189		
TOTAL		LY	2304	1337	192	148	156	105	119	88	122	139	116	152	364	603
G W FIVE STAR	***	DOM WHSKY-BLND ***														
IDAHO	1.750	TY														
		LY	20	19	2	2	3	2	3	3	3	1			1	
	.750	TY		8	3	4	1									
		LY	62	57	6	6	9	10	9	6	4	3	2	2	2	3
**STATE		TY		8	3	4	1									
TOTAL**		LY	82	76	8	8	12	12	12	9	7	4	2	2	3	3
IOWA	1.750	TY		6758	607	646	642	685	749	616	698	761	607	747		
		LY	8128	6609	595	610	716	616	748	697	622	739	580	686	730	789
	1.000	TY		2351	232	234	224	253	251	196	228	240	219	274		
		LY	2820	2339	222	211	240	238	241	233	192	224	273	265	247	234
	.750	TY		2760	281	259	277	261	316	253	267	320	234	292		
		LY	3435	2787	243	265	274	267	301	308	259	307	262	301	308	340
	750TR	TY		1105	106	106	104	116	117	108	105	125	94	124		
		LY	1289	1052	101	102	117	99	110	115	93	113	96	106	124	113
	.375	TY		1607	134	138	161	153	172	159	168	177	152	193		
		LY	1622	1320	108	97	148	121	142	149	125	145	142	143	147	155
	.200	TY		499	46	44	56	46	56	49	52	55	48	47		
		LY	461	375	28	31	35	32	48	41	34	44	42	40	36	50
**STATE		TY		15080	1406	1427	1464	1514	1661	1381	1518	1678	1354	1677		
TOTAL**		LY	17755	14482	1297	1316	1530	1373	1590	1543	1325	1572	1395	1541	1592	1681
MAINE	1.750	TY		79	8	7	7	8	8	6	9	8	10	8		
		LY	104	83	8	9	8	8	8	9	8	8	11	6	12	9
	.750	TY		87	8	10	10	8	8	8	7	7	11	10		
		LY	80	61	6	7	5	5	5	6	6	7	7	7	9	10
	.375	TY		33	2	3	3	2	5	3	4	4	3	4		
		LY	38	32	3	3	5	3	3	3	3	3	3	3	3	3
**STATE		TY		199	18	20	20	18	21	17	20	19	24	22		
TOTAL**		LY	222	176	17	19	18	16	16	18	17	18	21	16	24	22
MICHIGAN	1.750	TY		5580	447	508	625	513	696	567	513	674	500	537		
		LY	7030	5646	436	505	656	519	551	727	514	535	655	548	563	821
	1.000	TY		1396	124	132	175	129	178	125	121	160	122	130		
		LY	1577	1265	104	118	150	124	119	155	106	116	151	122	135	177
	.750	TY		2798	242	279	334	264	328	280	256	325	241	249		
		LY	3857	3156	288	297	371	291	298	378	288	283	367	295	308	393
	750TR	TY		1719	143	161	204	155	203	162	164	215	157	155		
		LY	2076	1675	134	157	191	159	165	192	146	158	215	158	169	232
	.375	TY		1926	155	169	227	183	247	184	180	229	178	174		
		LY	2433	2003	172	182	239	178	201	235	179	181	235	201	190	240
	.200	TY		87	6	8	11	8	12	6	7	10	7	12		
		LY	120	101	9	9	13	9	9	9	10	10	12	11	9	10
**STATE		TY		13506	1117	1257	1576	1252	1664	1324	1241	1613	1205	1257		
TOTAL**		LY	17093	13846	1143	1268	1620	1280	1343	1696	1243	1283	1635	1335	1374	1873
ALL STATE		TY		28793	2544	2708	3061	2784	3346	2722	2779	3310	2583	2956		
TOTAL		LY	35152	28580	2465	2611	3180	2681	2961	3266	2592	2877	3053	2894	2993	3579
G W PRIVATE STK	***	DOM WHSKY-STRT-BRBN/TN ***														
IDAHO	.750	TY		38	3	3	4	4	4	4	3	4	4	5		
		LY	73	64	8	9	11	10	9	6	2	3	3	3	4	5
**STATE		TY		38	3	3	4	4	4	4	3	4	4	5		
TOTAL**		LY	73	64	8	9	11	10	9	6	2	3	3	3	4	5
IOWA	1.750	TY		463	45	46	50	42	51	44	47	46	39	53		
		LY	616	511	42	48	42	46	61	63	46	59	47	57	49	56
	1.000	TY		227	24	29	21	22	27	21	15	19	18	31		
		LY	316	259	32	20	29	21	32	31	18	28	24	24	27	30
**STATE		TY		690	69	75	71	64	78	65	62	65	57	84		

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NABCA CASE SALES DEPLETION COMPARISON

BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec
TOTAL**		LY	932	770	74	68	71	67	93	94	64	87	71	81	76	86
ALL STATE		TY		728	72	78	75	68	82	69	65	69	61	89		
TOTAL		LY	1005	834	82	77	82	77	102	100	66	90	74	84	80	91
G W SEVEN STAR	***	DOM WHSKY-BLND ***														
MICHIGAN	1.750	TY		60	4	5	10	5	6	6	5	7	7	5		
		LY	71	56		10	7	4	4	5	7	5	7	7	6	9
	.750	TY		44	5	5	6	3	5	4	3	5	4	4		
		LY	91	78	11	9	10	7	7	8	5	6	7	8	5	8
**STATE		TY		104	9	10	16	8	11	10	8	12	11	9		
TOTAL**		LY	162	134	11	19	17	11	11	13	12	11	14	15	11	17
ALL STATE		TY		104	9	10	16	8	11	10	8	12	11	9		
TOTAL		LY	162	134	11	19	17	11	11	13	12	11	14	15	11	17
KASSER 51	***	DOM WHSKY-BLND ***														
NEW HAMPSHIRE	.375	TY		4					1	2	1					
		LY	1	1								1				
**STATE		TY		4					1	2	1					
TOTAL**		LY	1	1								1				
PENNSYLVANIA	1.750	TY		4053	390	489	352	359	483	464	362	471	309	374		
		LY	5320	4401	379	692	330	348	616	344	384	478	408	422	508	411
**STATE		TY		4053	390	489	352	359	483	464	362	471	309	374		
TOTAL**		LY	5320	4401	379	692	330	348	616	344	384	478	408	422	508	411
ALL STATE		TY		4057	390	489	352	359	484	466	363	471	309	374		
TOTAL		LY	5321	4402	379	692	330	348	616	344	384	479	408	422	508	411
MONOGRAM	***	DOM WHSKY-BLND ***														
PENNSYLVANIA	1.750	TY														
		LY	456	456	174	154	104	19	4				1			
**STATE		TY														
TOTAL**		LY	456	456	174	154	104	19	4				1			
ALL STATE		TY														
TOTAL		LY	456	456	174	154	104	19	4				1			
SENATOR CLUB	***	DOM WHSKY-BLND ***														
MAINE	1.750	TY		3625	324	331	391	331	404	363	338	363	348	432		
		LY	4429	3602	304	317	386	388	393	394	340	356	343	381	384	443
	1.000	TY		1635	159	158	174	157	182	171	158	162	146	168		
		LY	2033	1666	150	154	165	173	192	171	168	177	161	155	171	196
	.750	TY		442	39	36	45	45	47	41	49	48	40	52		
		LY	387	305	26	23	35	31	29	39	25	33	30	34	38	44
	.375	TY		575	51	52	64	58	71	56	50	62	49	62		
		LY	597	478	41	49	50	47	51	49	40	56	48	47	56	63
**STATE		TY		6277	573	577	674	591	704	631	595	635	583	714		
TOTAL**		LY	7446	6051	521	543	636	639	665	653	573	622	582	617	649	746
MICHIGAN	.375	TY		12										12		
		LY														
**STATE		TY		12										12		
TOTAL**		LY														
NEW HAMPSHIRE	1.000	TY		330	33	34	26	39	40	22	22	38	34	42		
		LY	291	240	19	25	23	35	27	19	14	22	23	33	29	22
**STATE		TY		330	33	34	26	39	40	22	22	38	34	42		
TOTAL**		LY	291	240	19	25	23	35	27	19	14	22	23	33	29	22
OHIO	1.750	TY		1462	135	131	149	139	153	159	149	150	144	153		
		LY	1775	1458	141	134	154	157	150	151	150	144	136	141	146	171
	1.000	TY		799	84	78	90	82	87	76	72	79	73	78		
		LY	1026	838	86	81	77	81	81	84	83	90	87	88	84	104
	.375	TY		3	2		1									
		LY	386	358	35	31	36	38	40	40	36	41	39	22	19	9
**STATE		TY		2264	221	209	240	221	240	235	221	229	217	231		
TOTAL**		LY	3187	2654	262	246	267	276	271	275	269	275	262	251	249	284
VERMONT	1.000	TY		87	8	9	8	7	10	9	9	10	8	9		
		LY	112	92	10	9	9	8	8	9	10	9	10	10	9	11
**STATE		TY		87	8	9	8	7	10	9	9	10	8	9		
TOTAL**		LY	112	92	10	9	9	8	8	9	10	9	10	10	9	11
VIRGINIA	1.750	TY		6153	590	602	660	619	655	610	607	659	578	573		
		LY	7235	5866	611	550	603	664	610	531	583	596	578	540	618	751
	1.000	TY		2898	283	278	298	280	307	287	279	301	291	294		
		LY	3326	2707	276	264	296	287	276	253	248	270	267	270	289	330
	.750	TY		1778	186	182	190	169	183	167	160	178	177	186		
		LY	2277	1843	201	186	203	191	179	162	167	169	187	198	187	247
	750TR	TY		3741	361	359	384	361	388	366	354	406	381	381		
		LY	4396	3636	374	352	391	380	372	348	345	360	357	357	355	405
	.375	TY		4211	422	388	433	404	421	405	415	439	424	460		
		LY	4925	4051	407	394	440	424	408	390	371	392	397	428	413	461
	.200	TY		741	76	79	82	73	75	68	67	72	68	81		
		LY	880	721	77	74	80	78	76	66	64	67	64	75	78	81
**STATE		TY		19522	1918	1888	2047	1906	2029	1903	1882	2055	1919	1975		
TOTAL**		LY	23039	18824	1946	1820	2013	2024	1921	1750	1778	1854	1850	1868	1940	2275
ALL STATE		TY		28492	2753	2717	2995	2764	3023	2800	2729	2967	2761	2983		
TOTAL		LY	34075	27861	2758	2643	2948	2982	2892	2706	2644	2782	2727	2779	2876	3338
WILLIAM PENN	***	DOM WHSKY-BLND ***														

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec
MICHIGAN	1.750	TY		184	16	21	22	21	25	19	17	8	14	21		
		LY	256	208	19	13	25	21	19	23	15	21	29	23	14	34
	.750	TY		324	28	27	33	28	37	33	32	47	32	27		
		LY	383	321	29	29	38	27	26	38	35	30	44	25	30	32
**STATE		TY		508	44	48	55	49	62	52	49	55	46	48		
TOTAL**		LY	639	529	48	42	63	48	45	61	50	51	73	48	44	66
ALL STATE		TY		508	44	48	55	49	62	52	49	55	46	48		
TOTAL		LY	639	529	48	42	63	48	45	61	50	51	73	48	44	66
BARRISTER	***	SCOTCH-BLND-US BTLD ***														
MICHIGAN	1.000	TY		15	2	1	2	1	2	2	1	1	1	2		
		LY	19	16	1	2	3		3	2	1	1	2	1	1	2
**STATE		TY		15	2	1	2	1	2	2	1	1	1	2		
TOTAL**		LY	19	16	1	2	3		3	2	1	1	2	1	1	2
PENNSYLVANIA	1.750	TY		4068	364	487	355	338	459	467	431	484	337	346		
		LY	5260	4355	394	545	387	359	522	341	416	601	357	433	548	357
**STATE		TY		4068	364	487	355	338	459	467	431	484	337	346		
TOTAL**		LY	5260	4355	394	545	387	359	522	341	416	601	357	433	548	357
ALL STATE		TY		4083	366	488	357	339	461	469	432	485	338	348		
TOTAL		LY	5279	4371	395	547	390	359	525	343	417	602	359	434	549	359
DUNHEATH	***	SCOTCH-BLND-US BTLD ***														
NORTH CAROLINA	1.000	TY														
		LY	1	1								1				
**STATE		TY														
TOTAL**		LY	1	1								1				
ALL STATE		TY														
TOTAL		LY	1	1								1				
CANADIAN GOLD	***	CAN-US BLND-US BTLD ***														
MICHIGAN	1.750	TY		149	14	10	19	12	16	12	17	20	12	17		
		LY	133	102	6	12	9	12	9	12	11	8	11	12	13	18
	1.000	TY		105	6	10	15	7	14	7	11	15	9	11		
		LY	98	78	5	7	8	8	5	11	6	8	9	11	8	12
	.750	TY		87	7	8	7	6	9	9	10	10	8	13		
		LY	109	87	7	9	11	9	9	6	7	8	11	10	11	11
	.375	TY		3									2	1		
		LY														
**STATE		TY		344	27	28	41	25	39	28	38	45	31	42		
TOTAL**		LY	340	267	18	28	28	29	23	29	24	24	31	33	32	41
OHIO	1.750	TY		3494	343	337	375	329	356	360	353	361	334	346		
		LY	4177	3391	331	301	332	324	340	345	359	350	355	354	371	415
	1.000	TY		1857	188	182	202	182	186	184	174	192	173	194		
		LY	2445	2007	201	183	210	214	212	197	195	202	197	196	204	234
	.375	TY		2	2											
		LY	596	580	57	51	62	64	58	57	57	68	70	36	15	1
**STATE		TY		5353	533	519	577	511	542	544	527	553	507	540		
TOTAL**		LY	7218	5978	589	535	604	602	610	599	611	620	622	586	590	650
PENNSYLVANIA	1.750	TY		19781	1606	2059	1729	1647	2348	2417	1890	2486	1703	1896		
		LY	20400	16717	1449	2044	1506	1459	1923	1514	1678	1876	1530	1738	2004	1679
	.750	TY		4340	403	568	434	394	577	522	402	472	306	262		
		LY	6018	4930	325	651	351	371	795	451	493	515	485	493	599	489
**STATE		TY		24121	2009	2627	2163	2041	2925	2939	2292	2958	2009	2158		
TOTAL**		LY	26418	21647	1774	2695	1857	1830	2718	1965	2171	2391	2015	2231	2603	2168
ALL STATE		TY		29818	2569	3174	2781	2577	3506	3511	2857	3556	2547	2740		
TOTAL		LY	33976	27892	2381	3258	2489	2461	3351	2593	2806	3035	2668	2850	3225	2859
LAIRDS PREMIUM	***	CAN-US BLND-US BTLD ***														
NORTH CAROLINA	.750	TY														
		LY	1													1
**STATE		TY														
TOTAL**		LY	1													1
ALL STATE		TY														
TOTAL		LY	1													1
BANKERS CLUB	***	GIN-CLASSIC-DOM ***														
MICHIGAN	1.000	TY		125	9	11	16	9	14	16	10	16	14	10		
		LY	141	120	15	12	13	14	6	18	7	12	14	9	8	13
	.750	TY		36	3	2	4	3	4	5	3	4	5	3		
		LY	41	34	2	4	3	5	2	5	2	3	4	4	3	4
**STATE		TY		161	12	13	20	12	18	21	13	20	19	13		
TOTAL**		LY	182	154	17	16	16	19	8	23	9	15	18	13	11	17
PENNSYLVANIA	1.750	TY		15246	1243	1728	1312	1419	1802	1733	1401	1808	1371	1429		
		LY	17995	14825	1308	1731	1284	1354	1806	1355	1433	1721	1449	1384	1751	1419
	1.000	TY		14061	1177	1535	1327	1289	1670	1570	1275	1680	1249	1289		
		LY	16676	13865	1175	1572	1316	1323	1706	1273	1310	1618	1299	1273	1579	1232
**STATE		TY		29307	2420	3263	2639	2708	3472	3303	2676	3488	2620	2718		
TOTAL**		LY	34671	28690	2483	3303	2600	2677	3512	2628	2743	3339	2748	2657	3330	2651
ALL STATE		TY		29468	2432	3276	2659	2720	3490	3324	2689	3508	2639	2731		
TOTAL		LY	34853	28844	2500	3319	2616	2696	3520	2651	2752	3354	2766	2670	3341	2668
FIVE OCLOCK	***	GIN-CLASSIC-DOM ***														
IDAHO	1.750	TY		166	12	14	14	13	20	21	16	22	17	17		

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec
		LY	272	240	21	22	23	25	25	25	29	26	23	21	17	15
	.750	TY		271	23	26	24	26	28	28	34	33	23	26		
		LY	323	267	22	21	21	25	28	36	33	33	27	25	31	
**STATE		TY		437	35	40	38	39	48	49	50	55	40	43		
TOTAL**		LY	595	507	43	43	44	46	50	53	65	59	56	48	42	46
IOWA	1.750	TY		1234	91	104	110	123	126	124	165	155	108	128		
		LY	1498	1249	105	102	121	116	136	165	116	139	137	112	115	134
	1.000	TY		707	65	43	61	65	89	85	85	77	67	70		
		LY	868	727	47	55	74	67	91	84	74	97	68	70	72	69
	.750	TY		478	42	47	50	49	46	49	49	56	47	43		
		LY	536	434	43	31	44	44	38	57	37	50	47	43	43	59
	750TR	TY		240	23	22	23	28	26	24	29	28	18	19		
		LY	291	233	20	20	21	20	26	27	26	26	24	23	29	29
	.375	TY		439	44	35	46	49	48	37	47	55	36	42		
		LY	473	387	31	36	40	37	43	47	34	42	41	36	43	43
	.200	TY		334	26	26	40	32	41	33	30	42	29	35		
		LY	390	317	24	29	26	33	39	45	24	33	35	29	33	40
**STATE		TY		3432	291	277	330	346	376	352	405	413	305	337		
TOTAL**		LY	4056	3347	270	273	326	317	373	425	311	387	352	313	335	374
MAINE	1.750	TY		2000	140	165	187	172	220	247	229	244	202	194		
		LY	2550	2131	158	185	218	183	233	217	225	278	235	199	199	220
	1.000	TY		650	49	52	61	56	77	74	93	90	52	46		
		LY	844	712	54	55	61	64	72	90	90	91	68	67	62	70
	.375	TY		107	8	11	8	10	12	11	15	13	11	8		
		LY	122	96	9	6	9	9	11	10	11	11	11	9	11	15
**STATE		TY		2757	197	228	256	238	309	332	337	347	265	248		
TOTAL**		LY	3516	2939	221	246	288	256	316	317	326	380	314	275	272	305
MICHIGAN	1.750	TY		7088	452	565	759	634	873	828	708	958	648	663		
		LY	8936	7241	532	611	820	691	690	957	729	733	854	624	677	1018
	1.000	TY		1288	108	99	155	103	156	133	132	168	119	115		
		LY	1651	1377	112	114	170	126	118	175	141	143	159	119	117	157
	.750	TY		4569	338	451	538	421	536	456	453	558	422	396		
		LY	5768	4703	398	492	535	429	459	568	456	433	521	412	433	632
	750TR	TY		2586	214	247	296	245	343	242	222	216	330	231		
		LY	3771	3070	205	250	341	282	303	410	330	330	360	259	279	422
	.375	TY		7287	642	719	907	708	913	682	650	802	626	638		
		LY	9631	7947	721	826	1017	765	775	927	685	687	842	702	748	936
	.200	TY		10178	861	950	1236	977	1294	986	871	1208	871	924		
		LY	13420	11199	932	1023	1316	1033	1105	1337	1006	1063	1324	1060	1027	1194
**STATE		TY		32996	2615	3031	3891	3088	4115	3327	3036	3910	3016	2967		
TOTAL**		LY	43177	35537	2900	3316	4199	3326	3450	4374	3347	3389	4060	3176	3281	4359
NORTH CAROLINA	1.750	TY		2565	222	245	287	240	269	278	247	275	254	248		
		LY	2906	2324	199	214	223	242	236	228	226	240	261	255	267	315
	.750	TY		1786	173	176	202	169	183	179	165	184	170	185		
		LY	2115	1704	157	164	170	169	164	145	152	178	196	209	188	223
	.375	TY		1588	172	163	171	153	155	155	141	165	146	167		
		LY	2045	1679	168	155	175	168	165	156	146	163	181	202	173	193
**STATE		TY		5939	567	584	660	562	607	612	553	624	570	600		
TOTAL**		LY	7066	5707	524	533	568	579	565	529	524	581	638	666	628	731
VERMONT	1.750	TY		348	26	37	43	27	36	29	36	45	35	34		
		LY	405	360	28	22	41	27	36	46	46	45	36	33	20	25
	1.000	TY		622	46	57	56	55	68	70	78	76	60	56		
		LY	755	643	54	55	55	53	67	61	85	78	69	66	53	59
**STATE		TY		970	72	94	99	82	104	99	114	121	95	90		
TOTAL**		LY	1160	1003	82	77	96	80	103	107	131	123	105	99	73	84
ALL STATE		TY		46531	3777	4254	5274	4355	5559	4771	4495	5470	4291	4285		
TOTAL		LY	59570	49040	4040	4488	5521	4604	4857	5805	4704	4919	5525	4577	4631	5899
KASSER 51	***	GIN-CLASSIC-DOM ***														
PENNSYLVANIA	1.750	TY		2303	179	256	185	204	276	267	217	274	214	231		
		LY	3043	2534	208	215	204	294	320	304	261	283	226	219	279	230
**STATE		TY		2303	179	256	185	204	276	267	217	274	214	231		
TOTAL**		LY	3043	2534	208	215	204	294	320	304	261	283	226	219	279	230
ALL STATE		TY		2303	179	256	185	204	276	267	217	274	214	231		
TOTAL		LY	3043	2534	208	215	204	294	320	304	261	283	226	219	279	230
LAIRD EXTRA DRY	***	GIN-CLASSIC-DOM ***														
NORTH CAROLINA	.750	TY		1						1						
		LY														
**STATE		TY		1						1						
TOTAL**		LY														
ALL STATE		TY		1						1						
TOTAL		LY														
SENATOR CLUB	***	GIN-CLASSIC-DOM ***														
OHIO	1.000	TY														
		LY	70	70	31	18	10	3	4	2	1	1				
**STATE		TY														
TOTAL**		LY	70	70	31	18	10	3	4	2	1	1				
VIRGINIA	1.750	TY		331	32	36	41	34	36	35	33	35	31	18		
		LY	467	391	36	46	38	48	41	36	35	34	40	37	37	39
**STATE		TY		331	32	36	41	34	36	35	33	35	31	18		
TOTAL**		LY	467	391	36	46	38	48	41	36	35	34	40	37	37	39
ALL STATE		TY		331	32	36	41	34	36	35	33	35	31	18		
TOTAL		LY	537	461	67	64	48	51	45	38	36	35	40	37	37	39

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec
BANKERS CLUB	***	VODKA-CLASSIC-DOM ***														
MICHIGAN	1.750	TY		26	1	2	3	1	3	2	4	3	3	4		
		LY	28	23		1	2	3	2	4	5	1	3	2	1	4
	1.000	TY		174	18	15	21	16	27	16	14	20	15	12		
		LY	246	206	19	23	25	21	19	27	17	16	21	18	20	20
	.750	TY		52	4	4	4	5	6	5	7	12	3	2		
		LY	68	60	4	3	5	9	6	7	8	6	8	4	6	2
**STATE		TY		252	23	21	28	22	36	23	25	35	21	18		
TOTAL**		LY	342	289	23	27	32	33	27	38	30	23	32	24	27	26
PENNSYLVANIA	1.750	TY		47046	3978	5357	4151	4155	5240	5204	4207	5658	4362	4734		
		LY	57263	47352	4330	5709	4306	4562	5585	4236	4264	5312	4659	4389	5639	4272
	1.000	TY		32801	2838	3755	3103	3015	3915	3632	2887	3789	2872	2995		
		LY	38416	31587	2830	3691	2954	2955	3811	2872	2882	3613	2972	3007	3797	3032
**STATE		TY		79847	6816	9112	7254	7170	9155	8836	7094	9447	7234	7729		
TOTAL**		LY	95679	78939	7160	9400	7260	7517	9396	7108	7146	8925	7631	7396	9436	7304
ALL STATE		TY		80099	6839	9133	7282	7192	9191	8859	7119	9482	7255	7747		
TOTAL		LY	96021	79228	7183	9427	7292	7550	9423	7146	7176	8948	7663	7420	9463	7330
FIVE O'CLK APPL	***	VODKA-FLVRD-DOM ***														
MICHIGAN	.750	TY														
		LY	5	5		1	1	1	1	1						
**STATE		TY														
TOTAL**		LY	5	5		1	1	1	1	1						
ALL STATE		TY														
TOTAL		LY	5	5		1	1	1	1	1						
FIVE OCLOCK	***	VODKA-CLASSIC-DOM ***														
IDAHO	.750	TY														
		LY	17	17	4	4	3	4	1		1					
**STATE		TY														
TOTAL**		LY	17	17	4	4	3	4	1		1					
IOWA	1.750	TY		23174	1865	1962	1937	2184	2611	2417	2660	2753	2076	2709		
		LY	25050	20446	1606	1746	2107	1811	2198	2382	2032	2513	2092	1959	2259	2345
	1.000	TY		6736	632	559	633	640	745	688	828	755	551	705		
		LY	8298	6937	579	597	723	631	752	706	760	873	650	666	682	679
	.750	TY		8228	730	769	782	786	906	826	844	893	738	954		
		LY	10739	8761	770	780	903	812	934	1059	882	1002	820	799	931	1047
	750TR	TY		5316	413	459	457	496	582	548	571	639	508	643		
		LY	5449	4488	378	379	470	406	469	503	422	516	486	459	481	480
	.375	TY		2800	232	240	254	278	292	272	290	337	273	332		
		LY	2829	2352	201	207	247	220	259	266	219	258	243	232	246	231
	.200	TY		1264	99	105	130	125	143	129	117	136	119	161		
		LY	1266	1033	84	86	103	98	102	113	102	127	108	110	119	114
**STATE		TY		47518	3971	4094	4193	4509	5279	4880	5310	5513	4265	5504		
TOTAL**		LY	53631	44017	3618	3795	4553	3978	4714	5029	4417	5289	4399	4225	4718	4896
MAINE	1.750	TY		6399	526	568	632	579	701	682	727	729	588	667		
		LY	7592	6240	531	554	609	562	613	686	685	721	675	604	640	712
	1.000	TY		3018	254	292	303	266	316	344	333	343	272	295		
		LY	3730	3110	253	267	309	296	322	324	329	367	337	306	293	327
	.750	TY		807	59	68	82	84	89	81	97	96	73	78		
		LY	893	728	63	68	76	69	76	73	74	68	90	71	70	95
	750TR	TY		4347	344	383	402	336	494	466	493	535	418	476		
		LY	4602	3820	334	334	382	368	389	415	381	413	393	411	392	390
	.375	TY		777	56	60	69	71	97	88	88	94	74	80		
		LY	849	698	54	63	64	70	65	73	72	83	81	73	75	76
	.200	TY		37	3	4	4	2	6	3	4	3	4	4		
		LY	30	25	2	3	3	2	3	2	3	3	2	2	2	3
**STATE		TY		15385	1242	1375	1492	1338	1703	1664	1742	1800	1429	1600		
TOTAL**		LY	17696	14621	1237	1289	1443	1367	1468	1573	1544	1655	1578	1467	1472	1603
MICHIGAN	1.750	TY		41534	2890	3509	4566	3674	4982	4463	4119	5431	3947	3953		
		LY	51472	41931	3057	3629	4609	3884	4087	5363	4146	4177	5047	3932	3902	5639
	1.000	TY		6439	552	610	739	595	761	631	617	778	590	566		
		LY	8172	6802	578	630	792	629	631	814	635	661	783	649	613	757
	.750	TY		14589	1164	1311	1682	1326	1716	1482	1444	1831	1266	1367		
		LY	19839	16255	1320	1505	1829	1482	1562	2061	1557	1574	1913	1452	1530	2054
	750TR	TY		30534	2373	2716	3412	2730	3652	3108	2953	3890	2838	2862		
		LY	38535	31558	2541	2883	3505	2923	3015	3995	2978	3047	3700	2971	2984	3993
	.375	TY		18048	1473	1655	2041	1677	2187	1795	1694	2185	1667	1674		
		LY	22732	18736	1514	1655	2053	1726	1803	2379	1778	1815	2226	1787	1801	2195
	.200	TY		6860	534	618	791	618	850	700	637	825	629	658		
		LY	8531	7083	557	596	769	675	700	891	671	681	855	688	668	780
**STATE		TY		118004	8986	10419	13231	10620	14148	12179	11464	14940	10937	11080		
TOTAL**		LY	149281	122365	9567	10898	13557	11319	11798	15503	11765	11955	14524	11479	11498	15418
NORTH CAROLINA	1.750	TY		4986	468	486	545	482	502	508	468	536	481	510		
		LY	6339	5187	464	478	509	546	512	519	536	539	546	538	531	621
	.750	TY		1773	185	182	186	170	184	191	169	172	156	178		
		LY	2177	1743	167	164	179	179	172	174	169	177	181	181	192	242
	750TR	TY		1752	164	173	200	157	179	185	164	184	163	183		
		LY	2007	1636	159	151	159	168	160	163	166	163	171	176	174	197
	.375	TY		1962	188	188	194	176	194	203	187	218	200	214		
		LY	2258	1811	160	160	177	181	177	171	167	202	200	216	210	237
**STATE		TY		10473	1005	1029	1125	985	1059	1087	988	1110	1000	1085		
TOTAL**		LY	12781	10377	950	953	1024	1074	1021	1027	1038	1081	1098	1111	1107	1297
VERMONT	1.750	TY		3136	277	259	311	275	300	355	383	337	318	321		
		LY	3860	3230	247	258	237	312	363	316	448	367	312	370	282	348
	1.000	TY		2887	261	287	305	268	296	301	310	317	271	271		
		LY	3456	2839	241	254	273	276	287	290	336	314	285	283	275	342
	750TR	TY		1205	111	111	113	118	116	123	126	134	122	131		

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec
		LY	1396	1159	104	99	108	112	122	124	134	124	111	121	109	128
	.375	TY		1179	99	112	130	104	114	123	125	131	119	122		
		LY	1283	1078	102	93	107	104	117	110	119	115	104	107	102	103
**STATE		TY		8407	748	769	859	765	826	902	944	919	830	845		
TOTAL**		LY	9995	8306	694	704	725	804	889	840	1037	920	812	881	768	921
ALL STATE		TY		199787	15952	17686	20900	18217	23015	20712	20448	24282	18461	20114		
TOTAL		LY	243401	199703	16070	17643	21305	18546	19891	23972	19802	20900	22411	19163	19563	24135
KAVKASKI	***	VODKA-CLASSIC-DOM ***														
PENNSYLVANIA	.750	TY		5688	501	662	531	481	589	673	543	687	455	566		
		LY	7030	5809	574	689	546	516	712	516	528	607	551	570	704	517
**STATE		TY		5688	501	662	531	481	589	673	543	687	455	566		
TOTAL**		LY	7030	5809	574	689	546	516	712	516	528	607	551	570	704	517
ALL STATE		TY		5688	501	662	531	481	589	673	543	687	455	566		
TOTAL		LY	7030	5809	574	689	546	516	712	516	528	607	551	570	704	517
LAIRDS	***	VODKA-CLASSIC-DOM ***														
PENNSYLVANIA	.750	TY		11815	941	1282	1018	1027	1330	1359	1131	1457	1080	1190		
		LY	13712	11352	1060	1309	1052	1047	1368	1049	1034	1312	1053	1068	1322	1038
**STATE		TY		11815	941	1282	1018	1027	1330	1359	1131	1457	1080	1190		
TOTAL**		LY	13712	11352	1060	1309	1052	1047	1368	1049	1034	1312	1053	1068	1322	1038
ALL STATE		TY		11815	941	1282	1018	1027	1330	1359	1131	1457	1080	1190		
TOTAL		LY	13712	11352	1060	1309	1052	1047	1368	1049	1034	1312	1053	1068	1322	1038
PEACHKA	***	VODKA-FLVRD-DOM ***														
OHIO	.750	TY														
		LY	59	59	13	16	11	8	3	1	3	1	3			
**STATE		TY														
TOTAL**		LY	59	59	13	16	11	8	3	1	3	1	3			
VIRGINIA	.750	TY		9			1		1		2	3	2			
		LY	11	9			3		1	2	1		2		1	1
**STATE		TY		9			1		1		2	3	2			
TOTAL**		LY	11	9			3		1	2	1		2		1	1
ALL STATE		TY		9			1		1		2	3	2			
TOTAL		LY	70	68	13	16	14	8	4	3	4	1	5		1	1
SENATOR CLUB	***	VODKA-CLASSIC-DOM ***														
OHIO	1.000	TY		1				1								
		LY	72	72	25	14	18	11	2	2						
**STATE		TY		1				1								
TOTAL**		LY	72	72	25	14	18	11	2	2						
VIRGINIA	1.750	TY		505	52	53	58	50	54	58	54	51	46	29		
		LY	723	597	52	61	62	61	58	63	60	62	60	58	60	66
**STATE		TY		505	52	53	58	50	54	58	54	51	46	29		
TOTAL**		LY	723	597	52	61	62	61	58	63	60	62	60	58	60	66
ALL STATE		TY		506	52	53	58	51	54	58	54	51	46	29		
TOTAL		LY	795	669	77	75	80	72	60	65	60	62	60	58	60	66
UVIX	***	VODKA-CLASSIC-IMP ***														
MICHIGAN	.750	TY		4					3	1						
		LY														
**STATE		TY		4					3	1						
TOTAL**		LY														
NEW HAMPSHIRE	.750	TY														
		LY	19	19	2	1	1	10	4	1						
**STATE		TY														
TOTAL**		LY	19	19	2	1	1	10	4	1						
ALL STATE		TY		4					3	1						
TOTAL		LY	19	19	2	1	1	10	4	1						
BANKERS CLUB GL	***	RUM-GOLD ***														
PENNSYLVANIA	1.750	TY		7166	638	836	622	658	819	819	710	795	633	636		
		LY	9778	8084	694	811	621	968	918	909	859	876	727	701	928	766
**STATE		TY		7166	638	836	622	658	819	819	710	795	633	636		
TOTAL**		LY	9778	8084	694	811	621	968	918	909	859	876	727	701	928	766
ALL STATE		TY		7166	638	836	622	658	819	819	710	795	633	636		
TOTAL		LY	9778	8084	694	811	621	968	918	909	859	876	727	701	928	766
BANKERS CLUB WH	***	RUM-LIGHT ***														
MICHIGAN	1.750	TY		40	1	3	4	10	4	3	6	3	3	3		
		LY	40	34	2	2	4	4	4	2	3	2	5	6	3	3
	1.000	TY		562	48	54	65	58	68	55	55	64	41	54		
		LY	772	654	55	61	80	66	65	76	63	63	61	64	47	71
	.750	TY		71	5	7	9	7	9	7	8	8	4	7		
		LY	74	57	2	6	8	10	8	9	4	1	5	4	8	9
**STATE		TY		673	54	64	78	75	81	65	69	75	48	64		
TOTAL**		LY	886	745	59	69	92	80	77	87	70	66	71	74	58	83
NORTH CAROLINA	.750	TY														
		LY	2	2			1	1								
**STATE		TY														
TOTAL**		LY	2	2			1	1								

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PENNSYLVANIA	1.750	TY		17941	1512	2006	1620	1651	2186	2194	1812	2028	1429	1503		
		LY	21812	17845	1613	2014	1538	1540	2121	1628	1826	2190	1709	1666	2164	1803
**STATE		TY		17941	1512	2006	1620	1651	2186	2194	1812	2028	1429	1503		
TOTAL**		LY	21812	17845	1613	2014	1538	1540	2121	1628	1826	2190	1709	1666	2164	1803
VIRGINIA	1.750	TY		539	58	52	58	49	60	50	50	58	49	55		
		LY	694	567	50	56	56	60	60	56	59	57	56	57	58	69
**STATE		TY		539	58	52	58	49	60	50	50	58	49	55		
TOTAL**		LY	694	567	50	56	56	60	60	56	59	57	56	57	58	69
ALL STATE		TY		19153	1624	2122	1756	1775	2327	2309	1931	2161	1526	1622		
TOTAL		LY	23394	19159	1722	2139	1687	1681	2258	1771	1955	2313	1836	1797	2280	1955
FIVE O'CLOCK WH	***	RUM-LIGHT ***														
IOWA	1.750	TY		3							3					
		LY	4	4				2						2		
	1.000	TY		239	25	23	21	23	31	16	34	18	23	25		
		LY	343	290	27	25	31	29	30	44	26	30	23	25	28	25
**STATE		TY		242	25	23	21	23	31	16	37	18	23	25		
TOTAL**		LY	347	294	27	25	31	31	30	44	26	30	23	27	28	25
MAINE	1.000	TY		46	4	5	3	4	7	6	4	4	5	4		
		LY	44	35	5	3	3	4	3	3	2	4	4	4	3	6
**STATE		TY		46	4	5	3	4	7	6	4	4	5	4		
TOTAL**		LY	44	35	5	3	3	4	3	3	2	4	4	4	3	6
MICHIGAN	1.750	TY		2602	208	229	294	240	323	250	270	326	236	226		
		LY	3290	2692	193	234	296	236	265	345	266	278	322	257	251	347
	1.000	TY		1062	89	95	131	90	135	108	91	145	84	94		
		LY	1413	1170	97	107	140	103	120	137	113	111	142	100	107	136
	.750	TY		2129	178	191	247	194	255	225	208	251	181	199		
		LY	2827	2330	221	204	250	190	222	303	234	222	264	220	206	291
	750TR	TY		1415	123	124	153	143	165	155	139	166	125	122		
		LY	1893	1558	133	143	171	134	141	209	162	153	177	135	134	201
	.375	TY		899	66	88	101	82	112	84	91	108	88	79		
		LY	1079	886	73	82	100	80	87	111	66	95	110	82	83	110
	.200	TY		201	15	14	21	18	27	19	20	25	19	23		
		LY	225	189	18	14	22	17	16	19	24	21	20	18	17	19
**STATE		TY		8308	679	741	947	767	1017	841	819	1021	733	743		
TOTAL**		LY	10727	8825	735	784	979	760	851	1124	865	880	1035	812	798	1104
ALL STATE		TY		8596	708	769	971	794	1055	863	860	1043	761	772		
TOTAL		LY	11118	9154	767	812	1013	795	884	1171	893	914	1062	843	829	1135
FIVE OCLOCK GLD	***	RUM-GOLD ***														
MICHIGAN	1.750	TY		109	8	10	12	10	17	12	13	11	9	7		
		LY	128	96	4	10	10	10	11	10	9	9	13	10	13	19
	1.000	TY		26	3	2	2	1	3	3	6	1	2	3		
		LY	31	27	2	2	2	2	3	3	3	3	3	4	3	1
	.750	TY		78	7	7	8	6	12	7	6	9	7	9		
		LY	106	87	6	7	10	9	9	10	7	11	12	6	6	13
	750TR	TY		54	5	4	5		14	5	5	3	2	11		
		LY	64	48	4	5	5	3	4	7	6	7	5	2	7	9
	.375	TY		45	2	4	5	3	7	5	3	5	5	6		
		LY	46	35	3	5	4	2	2	5	3	3	7	1	5	6
**STATE		TY		312	25	27	32	20	53	32	33	29	25	36		
TOTAL**		LY	375	293	19	29	31	26	29	35	28	33	40	23	34	48
ALL STATE		TY		312	25	27	32	20	53	32	33	29	25	36		
TOTAL		LY	375	293	19	29	31	26	29	35	28	33	40	23	34	48
FIVE OCLOCK SPC	***	RUM-FLVRD ***														
MICHIGAN	1.750	TY		350	29	36	31	30	43	40	30	47	30	34		
		LY	389	312	28	34	34	31	25	57	17	31	29	26	39	38
	1.000	TY														
		LY	15	15	4	4	6	1								
	.750	TY		364	31	28	38	31	42	32	40	38	47	37		
		LY	368	300	25	23	27	29	30	42	26	25	38	35	29	39
	750TR	TY		282	23	27	28	22	35	26	29	38	26	28		
		LY	265	212	20	16	19	21	13	30	23	24	25	21	23	30
	.375	TY		162	14	11	16	17	21	15	16	19	15	18		
		LY	168	135	9	9	14	13	15	20	9	18	16	12	17	16
**STATE		TY		1158	97	102	113	100	141	113	115	142	118	117		
TOTAL**		LY	1205	974	86	86	100	95	83	149	75	98	108	94	108	123
ALL STATE		TY		1158	97	102	113	100	141	113	115	142	118	117		
TOTAL		LY	1205	974	86	86	100	95	83	149	75	98	108	94	108	123
BANKERS CLUB	***	BRNDY/CGNC-IMP ***														
PENNSYLVANIA	1.000	TY		1845	166	227	159	175	228	199	155	191	173	172		
		LY	2333	1870	189	200	150	226	212	140	199	217	162	175	248	215
**STATE		TY		1845	166	227	159	175	228	199	155	191	173	172		
TOTAL**		LY	2333	1870	189	200	150	226	212	140	199	217	162	175	248	215
ALL STATE		TY		1845	166	227	159	175	228	199	155	191	173	172		
TOTAL		LY	2333	1870	189	200	150	226	212	140	199	217	162	175	248	215
CAPT APPLEJACK	***	BRNDY/CGNC-DOM ***														
MONTANA	.750	TY		8	1	2	1	1		2	1					
		LY	12	9	2		3				1	2	1		3	
**STATE		TY		8	1	2	1	1		2	1					
TOTAL**		LY	12	9	2		3				1	2	1		3	

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NORTH CAROLINA	.750	TY		322	39	39	33	29	23	23	21	24	29	62		
		LY	651	373	44	36	35	30	29	28	26	31	45	69	106	172
**STATE		TY		322	39	39	33	29	23	23	21	24	29	62		
TOTAL**		LY	651	373	44	36	35	30	29	28	26	31	45	69	106	172
VIRGINIA	.750	TY		304	39	33	31	23	22	21	21	24	30	60		
		LY	602	314	38	35	28	27	24	23	21	22	31	65	104	184
	.375	TY		156	24	21	17	14	9	8	10	9	14	30		
		LY	331	168	23	18	15	14	12	10	11	12	18	35	59	104
**STATE		TY		460	63	54	48	37	31	29	31	33	44	90		
TOTAL**		LY	933	482	61	53	43	41	36	33	32	34	49	100	163	288
WYOMING	.750	TY		7			2		3			1	1			
		LY	5	3		1	1	1							1	1
	.375	TY														
		LY	1	1										1		
**STATE		TY		7			2		3			1	1			
TOTAL**		LY	6	4		1	1	1						1	1	1
ALL STATE		TY		797	103	95	84	67	57	54	53	58	74	152		
TOTAL		LY	1602	868	107	90	82	72	65	61	59	67	95	170	273	461
LAIRD APPLEJACK	***	BRNDY/CGNC-DOM ***														
ALABAMA	.750	TY		24	4	1	3	4	1	1	2	3	3	2		
		LY	29	19	1	3		3	2	2	1	2		5	5	5
**STATE		TY		24	4	1	3	4	1	1	2	3	3	2		
TOTAL**		LY	29	19	1	3		3	2	2	1	2		5	5	5
IDAHO	.750	TY		77	6	9	8	6	7	7	7	7	9	11		
		LY	81	51	4	6	3	4	4	4	5	5	6	10	12	18
**STATE		TY		77	6	9	8	6	7	7	7	7	9	11		
TOTAL**		LY	81	51	4	6	3	4	4	4	5	5	6	10	12	18
IOWA	.750	TY		20		6	2	1	1	2	3	2		3		
		LY	17	11	4			1	1		2	2		1		6
**STATE		TY		20		6	2	1	1	2	3	2		3		
TOTAL**		LY	17	11	4			1	1		2	2		1		6
MAINE	.750	TY		67	4	5	8	2	7	4	5	10	6	16		
		LY	72	48	3	4	6	3	4	4	4	2	7	11	13	11
**STATE		TY		67	4	5	8	2	7	4	5	10	6	16		
TOTAL**		LY	72	48	3	4	6	3	4	4	4	2	7	11	13	11
MICHIGAN	.750	TY		146	15	14	14	18	21	10	8	8	16	22		
		LY	200	126	12	14	9	9	9	9	8	10	21	25	20	54
	.375	TY		11	2		1	1	1	1		1	2	2		
		LY	11	7	1	1	1				1	1	1	1	1	3
**STATE		TY		157	17	14	15	19	22	11	8	9	18	24		
TOTAL**		LY	211	133	13	15	10	9	9	9	9	11	22	26	21	57
MONTANA	.750	TY		48	2	4	1	4	1	5		10	2	19		
		LY	50	28	9	2	1	5	2	1	3	1	4		18	4
**STATE		TY		48	2	4	1	4	1	5		10	2	19		
TOTAL**		LY	50	28	9	2	1	5	2	1	3	1	4		18	4
NEW HAMPSHIRE	.750	TY		311	37	27	29	19	21	23	21	26	37	71		
		LY	438	321	42	27	22	24	21	25	29	21	34	76	71	46
**STATE		TY		311	37	27	29	19	21	23	21	26	37	71		
TOTAL**		LY	438	321	42	27	22	24	21	25	29	21	34	76	71	46
NORTH CAROLINA	.750	TY		9					1	1	1	1	2	3		
		LY														
**STATE		TY		9					1	1	1	1	2	3		
TOTAL**		LY														
OHIO	.750	TY		296	29	27	25	24	23	21	23	24	37	63		
		LY	385	256	24	22	20	21	19	17	18	19	35	61	62	67
**STATE		TY		296	29	27	25	24	23	21	23	24	37	63		
TOTAL**		LY	385	256	24	22	20	21	19	17	18	19	35	61	62	67
OREGON	.750	TY		298	33	31	25	25	24	23	25	26	27	59		
		LY	442	272	25	27	28	26	23	19	22	21	27	54	80	90
**STATE		TY		298	33	31	25	25	24	23	25	26	27	59		
TOTAL**		LY	442	272	25	27	28	26	23	19	22	21	27	54	80	90
PENNSYLVANIA	.750	TY		1000	115	113	83	72	94	85	64	78	106	190		
		LY	1351	875	101	96	78	69	83	56	63	79	88	162	271	205
**STATE		TY		1000	115	113	83	72	94	85	64	78	106	190		
TOTAL**		LY	1351	875	101	96	78	69	83	56	63	79	88	162	271	205
UTAH	.750	TY		90	9	12	12	7	10	6	6	8	9	11		
		LY	104	67	6	8	8	5	6	6	6	4	7	11	15	22
**STATE		TY		90	9	12	12	7	10	6	6	8	9	11		
TOTAL**		LY	104	67	6	8	8	5	6	6	6	4	7	11	15	22
VERMONT	.750	TY		116	11	11	9	7	8	8	10	10	14	28		
		LY	144	102	13	15	8	8	5	8	8	7	12	18	18	24
**STATE		TY		116	11	11	9	7	8	8	10	10	14	28		
TOTAL**		LY	144	102	13	15	8	8	5	8	8	7	12	18	18	24
VIRGINIA	.750	TY		22							1	3	6	12		
		LY														
**STATE		TY		22							1	3	6	12		
TOTAL**		LY														
WEST VIRGINIA	.750	TY		31	3	5	2		2	3		1	11	4		
		LY	52	31	3	2	1	4	3	3	2	1	7	5	11	10
**STATE		TY		31	3	5	2		2	3		1	11	4		

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TOTAL**		LY	52	31	3	2	1	4	3	3	2	1	7	5	11	10
WYOMING	.750	TY		11	2	2	2				2	2		1		
		LY	10	8	3	1	1			1		1		1	1	1
**STATE		TY		11	2	2	2				2	2		1		
TOTAL**		LY	10	8	3	1	1			1		1		1	1	1
MONTGOMERY CO.	.750	TY		90	12	10	9	7	7	7	5	7	10	16		
		LY	134	81	10	8	7	5	5	4	6	6	12	18	26	27
**STATE		TY		90	12	10	9	7	7	7	5	7	10	16		
TOTAL**		LY	134	81	10	8	7	5	5	4	6	6	12	18	26	27
MISSISSIPPI	.750	TY		31	4	2	3	2	2	4	2	4	2	6		
		LY	38	24	3	1	3	2	3	2	2	2	2	4	9	5
**STATE		TY		31	4	2	3	2	2	4	2	4	2	6		
TOTAL**		LY	38	24	3	1	3	2	3	2	2	2	2	4	9	5
ALL STATE		TY		2698	288	279	236	199	231	211	185	231	299	539		
TOTAL		LY	3558	2327	264	237	196	189	190	161	180	184	263	463	633	598
LAIRDS BOND	***	BRNDY/CGNC-DOM ***														
IDAHO	.750	TY		9	1	1	1					1	2	3		
		LY	15	9	1	1	1	1	1		1	1		2	3	3
**STATE		TY		9	1	1	1					1	2	3		
TOTAL**		LY	15	9	1	1	1	1	1		1	1		2	3	3
MICHIGAN	.750	TY		48	5	5	7	6	5	5	2	4	3	6		
		LY	36	22	2	3	1	3	1	2	2	2	2	4	8	6
**STATE		TY		48	5	5	7	6	5	5	2	4	3	6		
TOTAL**		LY	36	22	2	3	1	3	1	2	2	2	2	4	8	6
MONTANA	.750	TY		1										1		
		LY														
**STATE		TY		1										1		
TOTAL**		LY														
OREGON	.750	TY		52	6	6	6	4	5	2	8		5	10		
		LY	21	8									2	6	7	6
**STATE		TY		52	6	6	6	4	5	2	8		5	10		
TOTAL**		LY	21	8									2	6	7	6
UTAH	.750	TY		8		2			1		2	1		2		
		LY	3	1										1	1	1
**STATE		TY		8		2			1		2	1		2		
TOTAL**		LY	3	1										1	1	1
ALL STATE		TY		118	12	14	14	10	11	7	12	6	10	22		
TOTAL		LY	75	40	3	4	2	4	2	2	3	3	4	13	19	16
LAIRDS O APPLE	***	BRNDY/CGNC-DOM ***														
IOWA	.750	TY		1								1				
		LY	2	2	1		1									
**STATE		TY		1								1				
TOTAL**		LY	2	2	1		1									
MICHIGAN	.750	TY		50	9	2	6	4	5	3	2	4	6	9		
		LY	51	36	4	4	5	2	4	3	2	2	4	6	9	6
**STATE		TY		50	9	2	6	4	5	3	2	4	6	9		
TOTAL**		LY	51	36	4	4	5	2	4	3	2	2	4	6	9	6
OHIO	.750	TY		69	6	7	6	5	4	6	5	6	10	14		
		LY	73	47	5	5	4	6	3	3	3	3	6	9	11	15
**STATE		TY		69	6	7	6	5	4	6	5	6	10	14		
TOTAL**		LY	73	47	5	5	4	6	3	3	3	3	6	9	11	15
VIRGINIA	.750	TY		81	9	9	7	8	6	6	6	6	8	16		
		LY	124	77	8	8	7	6	7	6	6	6	10	13	20	27
**STATE		TY		81	9	9	7	8	6	6	6	6	8	16		
TOTAL**		LY	124	77	8	8	7	6	7	6	6	6	10	13	20	27
WEST VIRGINIA	.750	TY		9		3			1				5			
		LY	8	3						1		1	1		2	3
**STATE		TY		9		3			1				5			
TOTAL**		LY	8	3						1		1	1		2	3
WYOMING	.750	TY														
		LY	2												2	
**STATE		TY														
TOTAL**		LY	2												2	
ALL STATE		TY		210	24	21	19	17	16	15	13	17	29	39		
TOTAL		LY	260	165	18	17	17	14	14	13	11	12	21	28	44	51
LAIRDS RARE	***	BRNDY/CGNC-DOM ***														
IOWA	.750	TY														
		LY	1	1	1											
**STATE		TY														
TOTAL**		LY	1	1	1											
MONTANA	.750	TY		1										1		
		LY														
**STATE		TY		1										1		
TOTAL**		LY														
NORTH CAROLINA	.750	TY														
		LY	1													1

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec
**STATE		TY														
TOTAL**		LY	1													1
OHIO	.750	TY														
		LY	1													1
**STATE		TY														
TOTAL**		LY	1													1
VIRGINIA	.750	TY		9		1	1	2	2		1	1	1			
		LY	10	7	1	1	1	1		1		1		1	1	2
**STATE		TY		9		1	1	2	2		1	1	1			
TOTAL**		LY	10	7	1	1	1	1		1		1		1	1	2
WYOMING	.750	TY		1							1					
		LY	1	1	1											
**STATE		TY		1							1					
TOTAL**		LY	1	1	1											
MONTGOMERY CO.	.750	TY														
		LY	1	1									1			
**STATE		TY														
TOTAL**		LY	1	1									1			
ALL STATE		TY		11		1	1	2	2		2	1	1	1		
TOTAL		LY	15	10	3	1	1	1		1		1	1	1	1	4
MAZZTTI GP BARB	***	BRNDY/CGNC-IMP ***														
MAINE	.750	TY														
		LY	7	5		1			1		1	1	1		1	1
**STATE		TY														
TOTAL**		LY	7	5		1			1		1	1	1		1	1
MICHIGAN	.750	TY		1	1											
		LY	22	22	3	3	2	2	2	2	1	2	3	2		
**STATE		TY		1	1											
TOTAL**		LY	22	22	3	3	2	2	2	2	1	2	3	2		
NORTH CAROLINA	.750	TY		12	2	2	1	2		1	1	1	1	1		
		LY	106	96	10	11	10	13	13	11	10	6	6	6	4	6
**STATE		TY		12	2	2	1	2		1	1	1	1	1		
TOTAL**		LY	106	96	10	11	10	13	13	11	10	6	6	6	4	6
PENNSYLVANIA	.750	TY		36	8	7	5	2	7	5	1		1			
		LY	248	199	24	19	20	21	24	17	17	23	16	18	23	26
**STATE		TY		36	8	7	5	2	7	5	1		1			
TOTAL**		LY	248	199	24	19	20	21	24	17	17	23	16	18	23	26
UTAH	.750	TY														
		LY	10	10	1	1	2	1	1	1	1	1		1		
**STATE		TY														
TOTAL**		LY	10	10	1	1	2	1	1	1	1	1		1		
ALL STATE		TY		49	11	9	6	4	7	6	2	1	2	1		
TOTAL		LY	393	332	38	35	34	37	41	31	30	33	26	27	28	33
MAZZTTI GP NEBB	***	BRNDY/CGNC-IMP ***														
VIRGINIA	.750	TY		2		1	1									
		LY	17	15	1	1	1	1	2	2	2	2	2	1	1	1
**STATE		TY		2		1	1									
TOTAL**		LY	17	15	1	1	1	1	2	2	2	2	2	1	1	1
ALL STATE		TY		2		1	1									
TOTAL		LY	17	15	1	1	1	1	2	2	2	2	2	1	1	1
MOLETTO ARNEIS	***	BRNDY/CGNC-IMP ***														
WEST VIRGINIA	.750	TY		2	1		1									
		LY														
**STATE		TY		2	1		1									
TOTAL**		LY														
ALL STATE		TY		2	1		1									
TOTAL		LY														
MOLETTO BARBERA	***	BRNDY/CGNC-IMP ***														
IOWA	.750	TY		2		2										
		LY														
**STATE		TY		2		2										
TOTAL**		LY														
MAINE	.750	TY		4						1	1	1		1		
		LY														
**STATE		TY		4						1	1	1		1		
TOTAL**		LY														
MICHIGAN	.750	TY		19	3	1	1	1	2	2	2	2	3	2		
		LY	19	14	1	1	2	1	1	2	1	2	2	1	3	2
**STATE		TY		19	3	1	1	1	2	2	2	2	3	2		
TOTAL**		LY	19	14	1	1	2	1	1	2	1	2	2	1	3	2
NEW HAMPSHIRE	.750	TY		79	7	6	5	5	9	11	14	7	6	9		
		LY	39	17								6	5	6	7	15
**STATE		TY		79	7	6	5	5	9	11	14	7	6	9		
TOTAL**		LY	39	17								6	5	6	7	15
NORTH CAROLINA	.750	TY		82	8	8	9	9	7	9	7	6	8	11		

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		LY	39	19					1	2	2	3	5	6	8	12
**STATE		TY		82	8	8	9	9	7	9	7	6	8	11		
TOTAL**		LY	39	19					1	2	2	3	5	6	8	12
VERMONT	.750	TY		14	1	1	2	1	2	1	2	1	2	1		
		LY	20	12				2	1	2	2	1	2	2	3	5
**STATE		TY		14	1	1	2	1	2	1	2	1	2	1		
TOTAL**		LY	20	12				2	1	2	2	1	2	2	3	5
ALL STATE		TY		200	19	18	17	16	20	24	26	17	19	24		
TOTAL		LY	117	62	1	1	2	3	3	6	5	12	14	15	21	34
MOLETTO DSTLLTO	***	BRNDY/CGNC-IMP ***														
IOWA	.750	TY		2		1						1				
		LY	1													1
**STATE		TY		2		1						1				
TOTAL**		LY	1													1
VIRGINIA	.750	TY		3			1		1		1					
		LY	1	1							1					
**STATE		TY		3			1		1		1					
TOTAL**		LY	1	1							1					
ALL STATE		TY		5		1	1		1		1	1				
TOTAL		LY	2	1							1					1
MOLETTO MOSCATO	***	BRNDY/CGNC-IMP ***														
MICHIGAN	.750	TY		15	2	2	1	2	1	1	1	1	2	2		
		LY	19	15	1	1	2	1	2	1	1	1	3	2	2	2
**STATE		TY		15	2	2	1	2	1	1	1	1	2	2		
TOTAL**		LY	19	15	1	1	2	1	2	1	1	1	3	2	2	2
ALL STATE		TY		15	2	2	1	2	1	1	1	1	2	2		
TOTAL		LY	19	15	1	1	2	1	2	1	1	1	3	2	2	2
MOLETTO NEBIOLO	***	BRNDY/CGNC-IMP ***														
IOWA	.750	TY		1		1										
		LY														
**STATE		TY		1		1										
TOTAL**		LY														
MICHIGAN	.750	TY		20	3	1	2	1	3	2	2	1	3	2		
		LY	17	12	1	1	1		1	2	1	2	2	1	2	3
**STATE		TY		20	3	1	2	1	3	2	2	1	3	2		
TOTAL**		LY	17	12	1	1	1		1	2	1	2	2	1	2	3
OHIO	.750	TY		76	5	6	9	9	7	8	7	9	8	8		
		LY	95	74	6	8	7	8	6	7	7	8	10	7	6	15
**STATE		TY		76	5	6	9	9	7	8	7	9	8	8		
TOTAL**		LY	95	74	6	8	7	8	6	7	7	8	10	7	6	15
VIRGINIA	.750	TY		86	8	9	9	9	8	8	9	9	8	9		
		LY	91	65	7	6	5	5	5	6	9	7	7	8	11	15
**STATE		TY		86	8	9	9	9	8	8	9	9	8	9		
TOTAL**		LY	91	65	7	6	5	5	5	6	9	7	7	8	11	15
ALL STATE		TY		183	16	17	20	19	18	18	18	19	19	19		
TOTAL		LY	203	151	14	15	13	13	12	15	17	17	19	16	19	33
AMRT LZZRNI/GLS	***	CRDL-LQR&SPC-AMRT ***														
NORTH CAROLINA	.375	TY		1					1							
		LY	1													1
**STATE		TY		1					1							
TOTAL**		LY	1													1
ALL STATE		TY		1					1							
TOTAL		LY	1													1
AMRT LZZRNI/TIN	***	CRDL-LQR&SPC-AMRT ***														
NORTH CAROLINA	.750	TY		1			1									
		LY	2												1	1
**STATE		TY		1			1									
TOTAL**		LY	2												1	1
VIRGINIA	.750	TY		15	2	2	2	1	2	3	1	1	1			
		LY	43	33	4	4	3	4	4	3	3	3	2	3	2	8
**STATE		TY		15	2	2	2	1	2	3	1	1	1			
TOTAL**		LY	43	33	4	4	3	4	4	3	3	3	2	3	2	8
ALL STATE		TY		16	2	2	3	1	2	3	1	1	1			
TOTAL		LY	45	33	4	4	3	4	4	3	3	3	2	3	3	9
AMRTO LAZZARONI	***	CRDL-LQR&SPC-AMRT ***														
IOWA	.750	TY														
		LY	1	1			1									
**STATE		TY														
TOTAL**		LY	1	1			1									
MICHIGAN	.750	TY		27	3	3	3	6	3	2	5	2				
		LY	44	31	1	2	2	1	1	9	3	6	5	1	5	8
**STATE		TY		27	3	3	3	6	3	2	5	2				
TOTAL**		LY	44	31	1	2	2	1	1	9	3	6	5	1	5	8

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec
NEW HAMPSHIRE	.750	TY		98	11	6	9	15	9	13	10	11	7	7		
		LY	124	101	5	9	7	8	10	7	16	19	8	12	7	16
**STATE		TY		98	11	6	9	15	9	13	10	11	7	7		
TOTAL**		LY	124	101	5	9	7	8	10	7	16	19	8	12	7	16
NORTH CAROLINA	.750	TY														
		LY	2	1								1				1
**STATE		TY														
TOTAL**		LY	2	1								1				1
OHIO	.750	TY		44	5	4	5	4	4	3	3	4	6	6		
		LY	58	38	5	4	2	4	4	3	5	3	3	5	5	15
**STATE		TY		44	5	4	5	4	4	3	3	4	6	6		
TOTAL**		LY	58	38	5	4	2	4	4	3	5	3	3	5	5	15
VERMONT	.750	TY		18	2	2	1	1	2	2	3	2	2	1		
		LY	18	7				1	1	1	1	1	1	1	4	7
**STATE		TY		18	2	2	1	1	2	2	3	2	2	1		
TOTAL**		LY	18	7				1	1	1	1	1	1	1	4	7
VIRGINIA	.750	TY		43	2	3	3	4	13	8	3	3	2	2		
		LY	38	24	2	3	2	2	2	2	2	3	3	3	4	10
**STATE		TY		43	2	3	3	4	13	8	3	3	2	2		
TOTAL**		LY	38	24	2	3	2	2	2	2	2	3	3	3	4	10
WEST VIRGINIA	.750	TY		13	1	2	1					1	7	1		
		LY	5	3								1	2		1	1
**STATE		TY		13	1	2	1					1	7	1		
TOTAL**		LY	5	3								1	2		1	1
WYOMING	.750	TY														
		LY	2	2					2							
**STATE		TY														
TOTAL**		LY	2	2					2							
MISSISSIPPI	.750	TY		7	2		1	1		1		2				
		LY	4												4	
**STATE		TY		7	2		1	1		1		2				
TOTAL**		LY	4												4	
ALL STATE		TY		250	26	20	23	31	31	29	24	25	24	17		
TOTAL		LY	296	208	13	18	14	16	20	22	27	34	22	22	30	58
CASONI LIMNCLLO	***	CRDL-LQR&SPC-FRT			***											
MICHIGAN	.750	TY		87	6	4	5	8	13	11	11	13	10	6		
		LY	79	65	5	5	6	4	5	10	9	7	9	5	5	9
**STATE		TY		87	6	4	5	8	13	11	11	13	10	6		
TOTAL**		LY	79	65	5	5	6	4	5	10	9	7	9	5	5	9
NEW HAMPSHIRE	.750	TY		159	34	11	16	7	17	19	30	9	8	8		
		LY	286	250	46	5	19	13	30	16	44	20	29	28	10	26
**STATE		TY		159	34	11	16	7	17	19	30	9	8	8		
TOTAL**		LY	286	250	46	5	19	13	30	16	44	20	29	28	10	26
OHIO	.750	TY		161	16	15	17	23	16	18	17	13	13	13		
		LY	261	194	7	10	16	21	24	26	29	23	19	19	20	47
**STATE		TY		161	16	15	17	23	16	18	17	13	13	13		
TOTAL**		LY	261	194	7	10	16	21	24	26	29	23	19	19	20	47
PENNSYLVANIA	.750	TY		697	124	82	66	56	68	78	65	65	54	39		
		LY	906	701	74	50	45	93	84	55	128	82	50	40	69	136
**STATE		TY		697	124	82	66	56	68	78	65	65	54	39		
TOTAL**		LY	906	701	74	50	45	93	84	55	128	82	50	40	69	136
VIRGINIA	.750	TY														
		LY	61	61	8	6	8	13	11	7	4	3	1			
**STATE		TY														
TOTAL**		LY	61	61	8	6	8	13	11	7	4	3	1			
WEST VIRGINIA	.750	TY		23	2	1	5		3	3	1	3	5			
		LY	12	8						1		2	4	1	1	3
**STATE		TY		23	2	1	5		3	3	1	3	5			
TOTAL**		LY	12	8						1		2	4	1	1	3
MONTGOMERY CO.	.750	TY		5			1		1	1	1		1			
		LY														
**STATE		TY		5			1		1	1	1		1			
TOTAL**		LY														
ALL STATE		TY		1132	182	113	110	94	118	130	125	103	91	66		
TOTAL		LY	1605	1279	140	76	94	144	154	115	214	137	112	93	105	221
CASONI LMCL/GLS	***	CRDL-LQR&SPC-FRT			***											
MICHIGAN	.750	TY		15	1	1	1							12		
		LY	30	15	1	1	1	1			1	1	1	8	14	1
	.375	TY		4	1									3		
		LY	10	5	1						1		3		2	3
**STATE		TY		19	2	1	1							15		
TOTAL**		LY	40	20	2	1	1	1			2	1	4	8	16	4
NORTH CAROLINA	.750	TY		7	1	1	1	1	1	1	1					
		LY	10												3	7
**STATE		TY		7	1	1	1	1	1	1	1					
TOTAL**		LY	10												3	7
PENNSYLVANIA	.750	TY		4										4		
		LY	2	2	1	1										

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec
**STATE		TY		4										4		
TOTAL**		LY	2	2	1	1										
VIRGINIA	.750	TY														
		LY	1	1		1										
**STATE		TY														
TOTAL**		LY	1	1		1										
ALL STATE		TY		30	3	2	2	1	1	1	1			19		
TOTAL		LY	53	23	3	3	1	1			2	1	4	8	19	11
PAOLA LZ TRP SC	***	CRDL-LQR&SPC-TRIPLE SEC ***														
MICHIGAN	.750	TY		6			1	4		1						
		LY														
**STATE		TY		6			1	4		1						
TOTAL**		LY														
ALL STATE		TY		6			1	4		1						
TOTAL		LY														
PAOLO LZ AMARO	***	CRDL-LQR&SPC-OTH ***														
MICHIGAN	.750	TY		11		2	1	2	1	2	1	1	1			
		LY														
**STATE		TY		11		2	1	2	1	2	1	1	1			
TOTAL**		LY														
ALL STATE		TY		11		2	1	2	1	2	1	1	1			
TOTAL		LY														
PAOLO LZ MRSCHN	***	CRDL-LQR&SPC-FRT ***														
MICHIGAN	.750	TY		16		3	1	5	1	1	4	1				
		LY	14	14					1	3	1	6	2	1		
**STATE		TY		16		3	1	5	1	1	4	1				
TOTAL**		LY	14	14					1	3	1	6	2	1		
OHIO	.750	TY		8	1	1	1	1	1			1		2		
		LY	13	10	1	1	1	1	1	1	1	1	1	1	1	2
**STATE		TY		8	1	1	1	1	1			1		2		
TOTAL**		LY	13	10	1	1	1	1	1	1	1	1	1	1	1	2
WEST VIRGINIA	.750	TY		8	1	1			1	1	1		3			
		LY	4	2								1	1		1	1
**STATE		TY		8	1	1			1	1	1		3			
TOTAL**		LY	4	2								1	1		1	1
MONTGOMERY CO.	.750	TY		2								1		1		
		LY														
**STATE		TY		2								1		1		
TOTAL**		LY														
ALL STATE		TY		34	2	5	2	6	3	2	5	3	3	3		
TOTAL		LY	31	26	1	1	1	1	2	4	2	8	4	2	2	3
REGNCY AMARETTO	***	CRDL-LQR&SPC-AMRT ***														
IOWA	1.000	TY														
		LY	19	19	7	11								1		
	.750	TY		1			1									
		LY	33	33	11	15	7									
**STATE		TY		1			1									
TOTAL**		LY	52	52	18	26	7							1		
MICHIGAN	1.000	TY		39	3	3	4	4	4	4	2	6	4	5		
		LY	35	29	3	4	4	3	1	4	2	2	4	2	2	4
**STATE		TY		39	3	3	4	4	4	4	2	6	4	5		
TOTAL**		LY	35	29	3	4	4	3	1	4	2	2	4	2	2	4
PENNSYLVANIA	1.750	TY		3556	313	412	317	322	442	394	315	407	314	320		
		LY	4408	3520	362	396	344	320	383	299	331	409	333	343	473	415
	1.000	TY		3645	356	450	322	336	420	397	300	390	319	355		
		LY	5073	4127	435	591	405	373	550	350	332	390	341	360	491	455
**STATE		TY		7201	669	862	639	658	862	791	615	797	633	675		
TOTAL**		LY	9481	7647	797	987	749	693	933	649	663	799	674	703	964	870
VIRGINIA	1.000	TY		1										1		
		LY														
**STATE		TY		1										1		
TOTAL**		LY														
ALL STATE		TY		7242	672	865	644	662	866	795	617	803	637	681		
TOTAL		LY	9568	7728	818	1017	760	696	934	653	665	801	678	706	966	874
SAMB LZZRNI/GLS	***	CRDL-LQR&SPC-OTH ***														
NORTH CAROLINA	.375	TY														
		LY	1													1
**STATE		TY														
TOTAL**		LY	1													1
ALL STATE		TY														
TOTAL		LY	1													1
SAMB LZZRNI/TIN	***	CRDL-LQR&SPC-OTH ***														
VIRGINIA	.750	TY		11	1	1	2	1	1	1	1	1	1	1		
		LY	48	39	5	6	5	4	3	4	3	3	3	3	3	6

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NABCA CASE SALES DEPLETION COMPARISON

BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec
**STATE		TY		11	1	1	2	1	1	1	1	1	1	1		
TOTAL**		LY	48	39	5	6	5	4	3	4	3	3	3	3	3	6
ALL STATE		TY		11	1	1	2	1	1	1	1	1	1	1		
TOTAL		LY	48	39	5	6	5	4	3	4	3	3	3	3	3	6
SAMBUCA LAZZRNI	***	CRDL-LQR&SPC-OTH ***														
MICHIGAN	.750	TY		14	1	1	1	4	1	1	1	1	1	2		
		LY	24	19	1		1	2	1	2	1	6	3	2	2	3
**STATE		TY		14	1	1	1	4	1	1	1	1	1	2		
TOTAL**		LY	24	19	1		1	2	1	2	1	6	3	2	2	3
WEST VIRGINIA	.750	TY		10	1	2			1		1		5			
		LY	3	2								1	1			1
**STATE		TY		10	1	2			1		1		5			
TOTAL**		LY	3	2								1	1			1
ALL STATE		TY		24	2	3	1	4	2	1	2	1	6	2		
TOTAL		LY	27	21	1		1	2	1	2	1	7	4	2	2	4
SORTILEGE	***	CRDL-LQR&SPC-WHSKY SPCTY ***														
MAINE	.375	TY		2							1	1				
		LY	2	2							1			1		
**STATE		TY		2							1	1				
TOTAL**		LY	2	2							1			1		
MICHIGAN	.750	TY		18		1	1	9	2	1	1	2	1			
		LY														
**STATE		TY		18		1	1	9	2	1	1	2	1			
TOTAL**		LY														
MONTANA	.375	TY		1				1								
		LY														
**STATE		TY		1				1								
TOTAL**		LY														
NEW HAMPSHIRE	.375	TY		71	8	8	5	6	5	6	9	9	7	8		
		LY	99	74	11	6	6	7	4	7	8	9	8	8	11	14
**STATE		TY		71	8	8	5	6	5	6	9	9	7	8		
TOTAL**		LY	99	74	11	6	6	7	4	7	8	9	8	8	11	14
PENNSYLVANIA	.750	TY		5			1	1				1	1	1		
		LY														
**STATE		TY		5			1	1				1	1	1		
TOTAL**		LY														
VERMONT	.375	TY														
		LY	6	4			1			1	1	1			1	1
**STATE		TY														
TOTAL**		LY	6	4			1			1	1	1			1	1
VIRGINIA	.750	TY		10							2	3	2	3		
		LY														
	.375	TY		2	1				1							
		LY	3	2					1					1		1
**STATE		TY		12	1				1		2	3	2	3		
TOTAL**		LY	3	2					1					1		1
WYOMING	.750	TY		4		1		1	1			1				
		LY														
**STATE		TY		4		1		1	1			1				
TOTAL**		LY														
ALL STATE		TY		113	9	10	7	18	9	7	13	17	11	12		
TOTAL		LY	110	82	11	6	7	7	5	8	10	10	8	10	12	16
ZAPATA	***	TEQUILA-GOLD ***														
MAINE	1.000	TY		19	1	2	1	2	2	2	2	3	2	2		
		LY	17	15	1	1	2	1	1	2	2	3	1	1	1	1
**STATE		TY		19	1	2	1	2	2	2	2	3	2	2		
TOTAL**		LY	17	15	1	1	2	1	1	2	2	3	1	1	1	1
MICHIGAN	1.000	TY		26	3	3	2	2	5	2	2	1	4	2		
		LY	40	36	4	4	6	3	3	5	3	3	2	3	2	2
**STATE		TY		26	3	3	2	2	5	2	2	1	4	2		
TOTAL**		LY	40	36	4	4	6	3	3	5	3	3	2	3	2	2
NEW HAMPSHIRE	1.750	TY		1			1									
		LY	211	211	22	21	13	39	23	55	35	1	1	1		
	1.000	TY		4		1	1	2								
		LY	12	11	1	1	1	2	1	1	1	1	1	1	1	
**STATE		TY		5		1	2	2								
TOTAL**		LY	223	222	23	22	14	41	24	56	36	2	2	2	1	
ALL STATE		TY		50	4	6	5	6	7	4	4	4	6	4		
TOTAL		LY	280	273	28	27	22	45	28	63	41	8	5	6	4	3
ZAPATA SILVER	***	TEQUILA-BLANCO ***														
MAINE	1.000	TY		19	1	3	1	1	3	2	2	3	1	2		
		LY	18	16	1	1	1	1	2	1	4	2	2	1	1	1
**STATE		TY		19	1	3	1	1	3	2	2	3	1	2		
TOTAL**		LY	18	16	1	1	1	1	2	1	4	2	2	1	1	1
MICHIGAN	1.750	TY		14	1	1	3	2	2	2	3					
		LY	18	15		1	1		2	1	1	1	2	6	2	1

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec
	1.000	TY		72	7	6	10	7	9	7	5	8	6	7		
		LY	81	68	5	5	8	9	7	9	5	6	8	6	7	6
	.750	TY		14		1	1		2	3	2	3		2		
		LY	24	21	1	1	2	1	2	5	2	3	2	2	2	1
**STATE		TY		100	8	8	14	9	13	12	10	11	6	9		
TOTAL**		LY	123	104	6	7	11	10	11	15	8	10	12	14	11	8
NEW HAMPSHIRE	1.000	TY		49	4	4	5	4	5	7	7	5	3	5		
		LY	43	34	2	2	4	5	5	5	4	2	4	1	4	5
**STATE		TY		49	4	4	5	4	5	7	7	5	3	5		
TOTAL**		LY	43	34	2	2	4	5	5	5	4	2	4	1	4	5
PENNSYLVANIA	.750	TY		2236	244	236	172	181	336	298	239	236	139	155		
		LY	3083	2690	173	213	161	267	354	264	476	403	202	177	209	184
**STATE		TY		2236	244	236	172	181	336	298	239	236	139	155		
TOTAL**		LY	3083	2690	173	213	161	267	354	264	476	403	202	177	209	184
ALL STATE		TY		2404	257	251	192	195	357	319	258	255	149	171		
TOTAL		LY	3267	2844	182	223	177	283	372	285	492	417	220	193	225	198
MARILYN VELVET	***	CABERNET SAUV ***														
PENNSYLVANIA	.750	TY		2	1	1										
		LY	15	12	2	1	1	1	2	1	1	1	1	1	1	2
**STATE		TY		2	1	1										
TOTAL**		LY	15	12	2	1	1	1	2	1	1	1	1	1	1	2
ALL STATE		TY		2	1	1										
TOTAL		LY	15	12	2	1	1	1	2	1	1	1	1	1	1	2
MARILYN NAPA	***	MERLOT ***														
PENNSYLVANIA	.750	TY		59	7	8	4	4	4	4	4	3	2	19		
		LY	76	34	4	6	4	5	4	2	2	2	2	3	17	25
**STATE		TY		59	7	8	4	4	4	4	4	3	2	19		
TOTAL**		LY	76	34	4	6	4	5	4	2	2	2	2	3	17	25
ALL STATE		TY		59	7	8	4	4	4	4	4	3	2	19		
TOTAL		LY	76	34	4	6	4	5	4	2	2	2	2	3	17	25
WITNSS T CH SAW	***	PINOT NOIR ***														
PENNSYLVANIA	.750	TY														
		LY	9	9	2	4	1	1				1				
**STATE		TY														
TOTAL**		LY	9	9	2	4	1	1				1				
ALL STATE		TY														
TOTAL		LY	9	9	2	4	1	1				1				
WITNSS T VN SEL	***	PINOT NOIR ***														
PENNSYLVANIA	.750	TY		2	1				1							
		LY	1	1								1				
**STATE		TY		2	1				1							
TOTAL**		LY	1	1								1				
ALL STATE		TY		2	1				1							
TOTAL		LY	1	1								1				
BIG RANCH	***	CHARDONNAY ***														
PENNSYLVANIA	.750	TY		245	43	58	69	54	15	2	1	2	1			
		LY	1253	1071					124	195	210	244	171	127	112	70
**STATE		TY		245	43	58	69	54	15	2	1	2	1			
TOTAL**		LY	1253	1071					124	195	210	244	171	127	112	70
ALL STATE		TY		245	43	58	69	54	15	2	1	2	1			
TOTAL		LY	1253	1071					124	195	210	244	171	127	112	70
KINGS RIDGE	***	RIESLING ***														
PENNSYLVANIA	.750	TY														
		LY	6	5	1	1	1	1		1						1
**STATE		TY														
TOTAL**		LY	6	5	1	1	1	1		1						1
ALL STATE		TY														
TOTAL		LY	6	5	1	1	1	1		1						1
MARILYN SV BLND	***	SAV BL/FME BL ***														
PENNSYLVANIA	.750	TY		25	2	4	2	2	3	4	3	3	1	1		
		LY	24	10	2	1	2	1	1		1	1	1		7	7
**STATE		TY		25	2	4	2	2	3	4	3	3	1	1		
TOTAL**		LY	24	10	2	1	2	1	1		1	1	1		7	7
ALL STATE		TY		25	2	4	2	2	3	4	3	3	1	1		
TOTAL		LY	24	10	2	1	2	1	1		1	1	1		7	7
CH MAZERIS BLVE	***	FR BORDEAUX ***														
PENNSYLVANIA	.750	TY		156	14	19	16	15	19	16	10	16	13	18		
		LY	118	62					10	11	10	13	10	8	33	23
**STATE		TY		156	14	19	16	15	19	16	10	16	13	18		
TOTAL**		LY	118	62					10	11	10	13	10	8	33	23
ALL STATE		TY		156	14	19	16	15	19	16	10	16	13	18		
TOTAL		LY	118	62					10	11	10	13	10	8	33	23

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec
CH MNTPZT CMPST	***	FR	BORDEAUX ***													
PENNSYLVANIA	.750	TY														
		LY	2	2	1			1								
**STATE		TY														
TOTAL**		LY	2	2	1			1								
ALL STATE		TY														
TOTAL		LY	2	2	1			1								
CH RAB PRM SAUT	***	FR	BORDEAUX ***													
PENNSYLVANIA	.750	TY		1				1								
		LY														
**STATE		TY		1				1								
TOTAL**		LY														
ALL STATE		TY		1				1								
TOTAL		LY														
LABET PINOT NOR	***	FR	BORDEAUX ***													
NEW HAMPSHIRE	.750	TY														
		LY	13	13				1	1	1	2	8				
**STATE		TY														
TOTAL**		LY	13	13				1	1	1	2	8				
PENNSYLVANIA	1.500	TY		571	83	100	60	63	78	67	42	34	19	25		
		LY	966	770	76	80	122	81	77	70	63	66	64	71	107	89
**STATE		TY		571	83	100	60	63	78	67	42	34	19	25		
TOTAL**		LY	966	770	76	80	122	81	77	70	63	66	64	71	107	89
ALL STATE		TY		571	83	100	60	63	78	67	42	34	19	25		
TOTAL		LY	979	783	76	80	122	82	78	71	65	74	64	71	107	89
PIETRAFITTA	***	ITL	CHIANTI ***													
NEW HAMPSHIRE	.750	TY		3	2					1						
		LY	36	36	6	5	3	6	3	3	3	4	1	2		
**STATE		TY		3	2					1						
TOTAL**		LY	36	36	6	5	3	6	3	3	3	4	1	2		
ALL STATE		TY		3	2					1						
TOTAL		LY	36	36	6	5	3	6	3	3	3	4	1	2		
SAN JACOPO VCCH	***	ITL	CHIANTI ***													
PENNSYLVANIA	.750	TY														
		LY	1	1		1										
**STATE		TY														
TOTAL**		LY	1	1		1										
ALL STATE		TY														
TOTAL		LY	1	1		1										
BISO PIN GRIGIO	***	ITL	PIN GRIGO ***													
NEW HAMPSHIRE	1.500	TY														
		LY	42	42	4	1	4	4	1	4	8	2	10	4		
**STATE		TY														
TOTAL**		LY	42	42	4	1	4	4	1	4	8	2	10	4		
ALL STATE		TY														
TOTAL		LY	42	42	4	1	4	4	1	4	8	2	10	4		
MAREGA	***	ITL	PIN GRIGO ***													
PENNSYLVANIA	.750	TY		1		1										
		LY	1	1	1											
**STATE		TY		1		1										
TOTAL**		LY	1	1	1											
ALL STATE		TY		1		1										
TOTAL		LY	1	1	1											
MOLETTO	***	ITL	PIN GRIGO ***													
NEW HAMPSHIRE	.750	TY		4	2		1				1					
		LY	1	1							1					
**STATE		TY		4	2		1				1					
TOTAL**		LY	1	1							1					
ALL STATE		TY		4	2		1				1					
TOTAL		LY	1	1							1					
SAN ROCCO	***	ITL	PIN GRIGO ***													
NEW HAMPSHIRE	.750	TY		131	9	9	15	10	13	19	17	18	9	12		
		LY	217	193	26	10	17	25	16	33	23	16	15	12	9	15
**STATE		TY		131	9	9	15	10	13	19	17	18	9	12		
TOTAL**		LY	217	193	26	10	17	25	16	33	23	16	15	12	9	15
ALL STATE		TY		131	9	9	15	10	13	19	17	18	9	12		
TOTAL		LY	217	193	26	10	17	25	16	33	23	16	15	12	9	15
STIVAL	***	ITL	PIN GRIGO ***													
NEW HAMPSHIRE	1.500	TY		119	10	8	9	12	11	18	19	9	13	10		

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NABCA CASE SALES DEPLETION COMPARISON

BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec
		LY	189	162	16	18	16	22	20	11	11	12	12	24	11	16
	.750	TY		25	2	2	2	3	3	3	5	2		3		
		LY	42	39	4		2	3	4	10	7	4	2	3		3
**STATE		TY		144	12	10	11	15	14	21	24	11	13	13		
TOTAL**		LY	231	201	20	18	18	25	24	21	18	16	14	27	11	19
MONTGOMERY CO.	1.500	TY		5	1							2	1	1		
		LY	7	6					2			3	1			1
	.750	TY		4			2			1		1				
		LY	13	10	2	2		2	1		2	1			3	
**STATE		TY		9	1		2			1		3	1	1		
TOTAL**		LY	20	16	2	2		2	3		2	4	1		3	1
ALL STATE		TY		153	13	10	13	15	14	22	24	14	14	14		
TOTAL		LY	251	217	22	20	18	27	27	21	20	20	15	27	14	20
ANTNELLI GRCHTO	***	ITALIAN OTHER ***														
NEW HAMPSHIRE	.750	TY		11					1	3	1	5		1		
		LY														
**STATE		TY		11					1	3	1	5		1		
TOTAL**		LY														
ALL STATE		TY		11					1	3	1	5		1		
TOTAL		LY														
ANTNELLI SGRTNO	***	ITALIAN OTHER ***														
PENNSYLVANIA	.750	TY		1	1											
		LY	7	6	1	1		1	1			1		1		1
**STATE		TY		1	1											
TOTAL**		LY	7	6	1	1		1	1			1		1		1
UTAH	.750	TY		2		1		1								
		LY	1	1	1											
**STATE		TY		2		1		1								
TOTAL**		LY	1	1	1											
ALL STATE		TY		3	1	1		1								
TOTAL		LY	8	7	2	1		1	1			1		1		1
ANTONELLI ROSSO	***	ITALIAN OTHER ***														
NEW HAMPSHIRE	.750	TY		10					2	2		2		4		
		LY														
**STATE		TY		10					2	2		2		4		
TOTAL**		LY														
PENNSYLVANIA	.750	TY														
		LY	9	9	3	1	1	1	1		1			1		
**STATE		TY														
TOTAL**		LY	9	9	3	1	1	1	1		1			1		
ALL STATE		TY		10					2	2		2		4		
TOTAL		LY	9	9	3	1	1	1	1		1			1		
AUXO LUNAE RSSO	***	ITALIAN OTHER ***														
PENNSYLVANIA	.750	TY		3								1	1	1		
		LY														
**STATE		TY		3								1	1	1		
TOTAL**		LY														
UTAH	.750	TY		3		3										
		LY														
**STATE		TY		3		3										
TOTAL**		LY														
ALL STATE		TY		6		3						1	1	1		
TOTAL		LY														
BISO BIANCO	***	ITALIAN OTHER ***														
NEW HAMPSHIRE	1.500	TY														
		LY	15	14	4	1	1	1		3	3			1	1	
**STATE		TY														
TOTAL**		LY	15	14	4	1	1	1		3	3			1	1	
ALL STATE		TY														
TOTAL		LY	15	14	4	1	1	1		3	3			1	1	
BISO ROSSO	***	ITALIAN OTHER ***														
NEW HAMPSHIRE	1.500	TY		14		3		3	3	2	2	1				
		LY	21	17	3	1	1	3	1	3			1	4	1	3
**STATE		TY		14		3		3	3	2	2	1				
TOTAL**		LY	21	17	3	1	1	3	1	3			1	4	1	3
ALL STATE		TY		14		3		3	3	2	2	1				
TOTAL		LY	21	17	3	1	1	3	1	3			1	4	1	3
FNTVCHA RSO MNT	***	ITALIAN OTHER ***														
NEW HAMPSHIRE	.750	TY		1									1			
		LY	2	2									1	1		
**STATE		TY		1									1			
TOTAL**		LY	2	2									1	1		
ALL STATE		TY		1									1			

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec
TOTAL		LY	2	2									1	1		
GATTNRA GATTNRA	***	ITALIAN OTHER ***														
NEW HAMPSHIRE	.750	TY		5								3	1	1		
		LY														
**STATE		TY		5								3	1	1		
TOTAL**		LY														
ALL STATE		TY		5								3	1	1		
TOTAL		LY														
L PISARA SLC SL	***	ITALIAN OTHER ***														
PENNSYLVANIA	.750	TY														
		LY	1	1	1											
**STATE		TY														
TOTAL**		LY	1	1	1											
ALL STATE		TY														
TOTAL		LY	1	1	1											
LNAE VRMNTN BLK	***	ITALIAN OTHER ***														
UTAH	.750	TY		2		1	1									
		LY														
**STATE		TY		2		1	1									
TOTAL**		LY														
ALL STATE		TY		2		1	1									
TOTAL		LY														
LUNAE MEA ROSA	***	ITALIAN OTHER ***														
PENNSYLVANIA	.750	TY		22				1	3	6	6	4	1	1		
		LY														
**STATE		TY		22				1	3	6	6	4	1	1		
TOTAL**		LY														
UTAH	.750	TY		1		1										
		LY														
**STATE		TY		1		1										
TOTAL**		LY														
ALL STATE		TY		23		1		1	3	6	6	4	1	1		
TOTAL		LY														
LUNAE NICCOLO	***	ITALIAN OTHER ***														
PENNSYLVANIA	.750	TY		1										1		
		LY														
**STATE		TY		1										1		
TOTAL**		LY														
UTAH	.750	TY		2		2										
		LY														
**STATE		TY		2		2										
TOTAL**		LY														
ALL STATE		TY		3		2								1		
TOTAL		LY														
LUNAE VERMNTINO	***	ITALIAN OTHER ***														
NEW HAMPSHIRE	.750	TY														
		LY	2	2		1					1					
**STATE		TY														
TOTAL**		LY	2	2		1					1					
PENNSYLVANIA	.750	TY		97	9	8	8	7	15	15	10	11	8	6		
		LY	93	61	1		4	3	9	7	8	12	9	8	10	22
**STATE		TY		97	9	8	8	7	15	15	10	11	8	6		
TOTAL**		LY	93	61	1		4	3	9	7	8	12	9	8	10	22
UTAH	.750	TY		2		2										
		LY														
**STATE		TY		2		2										
TOTAL**		LY														
ALL STATE		TY		99	9	10	8	7	15	15	10	11	8	6		
TOTAL		LY	95	63	1	1	4	3	9	7	9	12	9	8	10	22
MAREGA CHRDONNY	***	ITALIAN OTHER ***														
PENNSYLVANIA	.750	TY		7		1						2	4			
		LY	5	3	1	1			1						1	1
**STATE		TY		7		1						2	4			
TOTAL**		LY	5	3	1	1			1						1	1
ALL STATE		TY		7		1						2	4			
TOTAL		LY	5	3	1	1			1						1	1
MOLETTO PROSCCO	***	ITALIAN OTHER ***														
MONTGOMERY CO.	.750	TY		15		2	4	1	1	1	3	1	1	1		
		LY	2	1									1			1
**STATE		TY		15		2	4	1	1	1	3	1	1	1		
TOTAL**		LY	2	1									1			1

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NABCA CASE SALES DEPLETION COMPARISON

BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec
ALL STATE		TY		15		2	4	1	1	1	3	1	1	1		
TOTAL		LY	2	1									1			1
PIETRFTTA VRNCI	***	ITALIAN OTHER ***														
PENNSYLVANIA	.750	TY		748	56	76	53	69	92	102	81	91	63	65		
		LY	904	701	52	76	49	63	108	75	74	85	63	56	84	119
**STATE		TY		748	56	76	53	69	92	102	81	91	63	65		
TOTAL**		LY	904	701	52	76	49	63	108	75	74	85	63	56	84	119
ALL STATE		TY		748	56	76	53	69	92	102	81	91	63	65		
TOTAL		LY	904	701	52	76	49	63	108	75	74	85	63	56	84	119
RIPA MNDRL VCMG	***	ITALIAN OTHER ***														
NEW HAMPSHIRE	.750	TY														
		LY	1	1			1									
**STATE		TY														
TOTAL**		LY	1	1			1									
ALL STATE		TY														
TOTAL		LY	1	1			1									
ROCCHE COST ARN	***	ITALIAN OTHER ***														
PENNSYLVANIA	.750	TY														
		LY	6	4					1	2			1			2
**STATE		TY														
TOTAL**		LY	6	4					1	2			1			2
ALL STATE		TY														
TOTAL		LY	6	4					1	2			1			2
SANTA SOFIA AMR	***	ITALIAN OTHER ***														
PENNSYLVANIA	.750	TY														
		LY	3	3		1	1							1		
**STATE		TY														
TOTAL**		LY	3	3		1	1							1		
ALL STATE		TY														
TOTAL		LY	3	3		1	1							1		
TAMAR RDG RSLNG	***	AUST OTHR WHT ***														
PENNSYLVANIA	.750	TY		6						1		3	2			
		LY	1												1	
**STATE		TY		6						1		3	2			
TOTAL**		LY	1												1	
ALL STATE		TY		6						1		3	2			
TOTAL		LY	1												1	
DM FOIVS MYESIS	***	GREECE ***														
PENNSYLVANIA	.750	TY		18	2	3	2	2	2	2	1	2	1	1		
		LY	9	2										2	3	4
**STATE		TY		18	2	3	2	2	2	2	1	2	1	1		
TOTAL**		LY	9	2										2	3	4
ALL STATE		TY		18	2	3	2	2	2	2	1	2	1	1		
TOTAL		LY	9	2										2	3	4
LOUKATOS MUSCAT	***	GREECE ***														
PENNSYLVANIA	.750	TY		7								2	2	3		
		LY														
**STATE		TY		7								2	2	3		
TOTAL**		LY														
ALL STATE		TY		7								2	2	3		
TOTAL		LY														
LYRARAKIS ASSYR	***	GREECE ***														
PENNSYLVANIA	.750	TY		7								3	2	2		
		LY														
**STATE		TY		7								3	2	2		
TOTAL**		LY														
ALL STATE		TY		7								3	2	2		
TOTAL		LY														
NASKOS MSCHFLRO	***	GREECE ***														
PENNSYLVANIA	.750	TY		72	8	8	8	9	12	6	4	8	5	4		
		LY	33	7										7	12	14
**STATE		TY		72	8	8	8	9	12	6	4	8	5	4		
TOTAL**		LY	33	7										7	12	14
ALL STATE		TY		72	8	8	8	9	12	6	4	8	5	4		
TOTAL		LY	33	7										7	12	14
VAENI NAO XINMV	***	GREECE ***														
PENNSYLVANIA	.750	TY		57	10	11	12	4	4	5	2	3	3	3		
		LY	46	10										10	19	17
**STATE		TY		57	10	11	12	4	4	5	2	3	3	3		
TOTAL**		LY	46	10										10	19	17

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NABCA CASE SALES DEPLETION COMPARISON

BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec
ALL STATE TOTAL		TY		57	10	11	12	4	4	5	2	3	3	3		
		LY	46	10										10	19	17
ZACHARIAS CB SV	***	GREECE ***														
PENNSYLVANIA	.750	TY		5								2	1	2		
		LY														
**STATE		TY		5								2	1	2		
TOTAL**		LY														
ALL STATE TOTAL		TY		5								2	1	2		
		LY														
ZACHARIAS MRLT	***	GREECE ***														
PENNSYLVANIA	.750	TY		5								1	2	2		
		LY														
**STATE		TY		5								1	2	2		
TOTAL**		LY														
ALL STATE TOTAL		TY		5								1	2	2		
		LY														
LA DANIELA TEMP	***	ARGT OTHR RED ***														
PENNSYLVANIA	.750	TY														
		LY	157	157	21	25	96	9	2	1		2		1		
**STATE		TY														
TOTAL**		LY	157	157	21	25	96	9	2	1		2		1		
ALL STATE		TY														
TOTAL		LY	157	157	21	25	96	9	2	1		2		1		
PIRCAS NGRS TOR	***	ARGT OTHR WHT ***														
PENNSYLVANIA	.750	TY		4								2	1	1		
		LY														
**STATE		TY		4								2	1	1		
TOTAL**		LY														
ALL STATE		TY		4								2	1	1		
TOTAL		LY														
VALDVSO CHARDNY	***	CHLE CHARDNNY ***														
NEW HAMPSHIRE	.750	TY														
		LY	6	6	1	2	2		1							
**STATE		TY														
TOTAL**		LY	6	6	1	2	2		1							
ALL STATE		TY														
TOTAL		LY	6	6	1	2	2		1							
VALDVSO CHRD RS	***	CHLE CHARDNNY ***														
PENNSYLVANIA	.750	TY		6		1			3	1	1					
		LY	2	2	1	1										
**STATE		TY		6		1			3	1	1					
TOTAL**		LY	2	2	1	1										
ALL STATE		TY		6		1			3	1	1					
TOTAL		LY	2	2	1	1										
VALDVSO CARM RS	***	CHLE OTHR RED ***														
PENNSYLVANIA	.750	TY														
		LY	4	4	1	1	1		1							
**STATE		TY														
TOTAL**		LY	4	4	1	1	1		1							
ALL STATE		TY														
TOTAL		LY	4	4	1	1	1		1							
VALDVSO CB F SV	***	CHLE OTHR RED ***														
PENNSYLVANIA	.750	TY														
		LY	5	4	2	1					1				1	
**STATE		TY														
TOTAL**		LY	5	4	2	1					1				1	
ALL STATE		TY														
TOTAL		LY	5	4	2	1					1				1	
VALDVSO CBLO LC	***	CHLE OTHR RED ***														
PENNSYLVANIA	.750	TY		6	1		1		1		1		1	1		
		LY	6	5					1		1	1	2			1
**STATE		TY		6	1		1		1		1		1	1		
TOTAL**		LY	6	5					1		1	1	2			1
ALL STATE		TY		6	1		1		1		1		1	1		
TOTAL		LY	6	5					1		1	1	2			1
VALDVSO ECLAT	***	CHLE OTHR RED ***														
PENNSYLVANIA	.750	TY		4								1	1	2		
		LY	4	4	1	2	1									
**STATE		TY		4								1	1	2		

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NABCA CASE SALES DEPLETION COMPARISON

BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec
TOTAL**		LY	4	4	1	2	1									
ALL STATE		TY		4								1	1	2		
TOTAL		LY	4	4	1	2	1									
NUEVO MUNDO SB	***	CHLE OTHR WHT ***														
PENNSYLVANIA	.750	TY		3								1	1	1		
		LY														
**STATE		TY		3								1	1	1		
TOTAL**		LY														
ALL STATE		TY		3								1	1	1		
TOTAL		LY														
VALDVSO SB RES	***	CHLE OTHR WHT ***														
PENNSYLVANIA	.750	TY														
		LY	2	2	1				1							
**STATE		TY														
TOTAL**		LY	2	2	1				1							
ALL STATE		TY														
TOTAL		LY	2	2	1				1							
SANFIR CRIANZA	***	SPAIN ***														
PENNSYLVANIA	.750	TY														
		LY	1	1			1									
**STATE		TY														
TOTAL**		LY	1	1			1									
ALL STATE		TY														
TOTAL		LY	1	1			1									
POMME DE GLACE	***	IMP OTHER WHT ***														
PENNSYLVANIA	.375	TY		22	6	4	2	2	2	1	1	1	2	1		
		LY	118	91	6	8	4	6	7	4	4	18	18	16	14	13
**STATE		TY		22	6	4	2	2	2	1	1	1	2	1		
TOTAL**		LY	118	91	6	8	4	6	7	4	4	18	18	16	14	13
ALL STATE		TY		22	6	4	2	2	2	1	1	1	2	1		
TOTAL		LY	118	91	6	8	4	6	7	4	4	18	18	16	14	13
MOLETTO PROSCCO	***	ITL SPARKLING ***														
NEW HAMPSHIRE	.750	TY		3	2					1						
		LY	9	6	2						2	2				3
**STATE		TY		3	2					1						
TOTAL**		LY	9	6	2						2	2				3
PENNSYLVANIA	.750	TY		1260	235	110	89	96	109	133	143	193	77	75		
		LY	2066	1502	145	101	88	108	212	181	187	215	142	123	163	401
	.375	TY		4		1		1	1	1						
		LY	3	2					1	1						1
**STATE		TY		1264	235	111	89	97	110	134	143	193	77	75		
TOTAL**		LY	2069	1504	145	101	88	108	213	182	187	215	142	123	163	402
MONTGOMERY CO.	.750	TY														
		LY	122	122	16	26	39	16	25							
**STATE		TY														
TOTAL**		LY	122	122	16	26	39	16	25							
ALL STATE		TY		1267	237	111	89	97	110	135	143	193	77	75		
TOTAL		LY	2200	1632	163	127	127	124	238	182	189	217	142	123	163	405
BACIO BL FRAGLN	***	IM SPKLNG OTH ***														
PENNSYLVANIA	.750	TY		13								5	3	5		
		LY														
**STATE		TY		13								5	3	5		
TOTAL**		LY														
ALL STATE		TY		13								5	3	5		
TOTAL		LY														
BACIO BL P MSCT	***	IM SPKLNG OTH ***														
PENNSYLVANIA	.750	TY		26								9	10	7		
		LY														
**STATE		TY		26								9	10	7		
TOTAL**		LY														
ALL STATE		TY		26								9	10	7		
TOTAL		LY														
BACIO BL R MSCT	***	IM SPKLNG OTH ***														
PENNSYLVANIA	.750	TY		14								4	5	5		
		LY														
**STATE		TY		14								4	5	5		
TOTAL**		LY														
ALL STATE		TY		14								4	5	5		
TOTAL		LY														
GRAND TOTAL		TY		553058	46842	55167	55021	50485	63868	58998	53429	65117	49926	54205		

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NABCA CASE SALES DEPLETION COMPARISON

LAIRD AND CO — OCTOBER 2012 — PAGE 22

BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec
LAIRD AND CO		LY	676737	553889	47886	55784	55664	51939	59901	58888	53521	59477	57626	53203	59874	62974

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NABCA CASE SALES DEPLETION COMPARISON

ALL STATES SIZE TOTALS BY BRAND — LAIRD AND CO — OCTOBER 2012 — PAGE 1

BRAND	Liters		Total Case Sales Last Year	Case Sales Year to Date	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec
DOM WHSKY-BLND																
BANKERS CLUB	1.750	TY		11677	980	1338	1024	1070	1303	1355	1030	1406	949	1222		
		LY	12718	10356	926	1148	966	998	1212	890	985	1179	1040	1012	1290	1072
	1.000	TY		9110	807	1039	834	825	1118	962	747	1020	842	916		
		LY	10057	8061	737	958	753	757	979	683	678	879	816	821	1081	915
	.750	TY		36	3	2	5	2	5	3	4	3	4	5		
		LY	41	34			6	4	2	4	4	4	4	6	3	4
**BRAND		TY		20823	1790	2379	1863	1897	2426	2320	1781	2429	1795	2143		
TOTAL**		LY	22816	18451	1663	2106	1725	1759	2193	1577	1667	2062	1860	1839	2374	1991
FOUR QUEENS	.750	TY		1424	199	169	110	116	139	136	108	136	122	189		
		LY	2304	1337	192	148	156	105	119	88	122	139	116	152	364	603
**BRAND		TY		1424	199	169	110	116	139	136	108	136	122	189		
TOTAL**		LY	2304	1337	192	148	156	105	119	88	122	139	116	152	364	603
G W FIVE STAR	1.750	TY		12417	1062	1161	1274	1206	1453	1189	1220	1443	1117	1292		
		LY	15282	12357	1041	1126	1383	1145	1310	1436	1147	1283	1246	1240	1306	1619
	1.000	TY		3747	356	366	399	382	429	321	349	400	341	404		
		LY	4397	3604	326	329	390	362	360	388	298	340	424	387	382	411
	.750	TY		5653	534	552	622	533	652	541	530	652	486	551		
		LY	7434	6061	543	575	659	573	613	698	557	600	638	605	627	746
	750TR	TY		2824	249	267	308	271	320	270	269	340	251	279		
		LY	3365	2727	235	259	308	258	275	307	239	271	311	264	293	345
	.375	TY		3566	291	310	391	338	424	346	352	410	333	371		
		LY	4093	3355	283	282	392	302	346	387	307	329	380	347	340	398
	.200	TY		586	52	52	67	54	68	55	59	65	55	59		
		LY	581	476	37	40	48	41	57	50	44	54	54	51	45	60
**BRAND		TY		28793	2544	2708	3061	2784	3346	2722	2779	3310	2583	2956		
TOTAL**		LY	35152	28580	2465	2611	3180	2681	2961	3266	2592	2877	3053	2894	2993	3579
G W PRIVATE STK	1.750	TY		463	45	46	50	42	51	44	47	46	39	53		
		LY	616	511	42	48	42	46	61	63	46	59	47	57	49	56
	1.000	TY		227	24	29	21	22	27	21	15	19	18	31		
		LY	316	259	32	20	29	21	32	31	18	28	24	24	27	30
	.750	TY		38	3	3	4	4	4	4	3	4	4	5		
		LY	73	64	8	9	11	10	9	6	2	3	3	3	4	5
**BRAND		TY		728	72	78	75	68	82	69	65	69	61	89		
TOTAL**		LY	1005	834	82	77	82	77	102	100	66	90	74	84	80	91
G W SEVEN STAR	1.750	TY		60	4	5	10	5	6	6	5	7	7	5		
		LY	71	56		10	7	4	4	5	7	5	7	7	6	9
	.750	TY		44	5	5	6	3	5	4	3	5	4	4		
		LY	91	78	11	9	10	7	7	8	5	6	7	8	5	8
**BRAND		TY		104	9	10	16	8	11	10	8	12	11	9		
TOTAL**		LY	162	134	11	19	17	11	11	13	12	11	14	15	11	17
KASSER 51	1.750	TY		4053	390	489	352	359	483	464	362	471	309	374		
		LY	5320	4401	379	692	330	348	616	344	384	478	408	422	508	411
	.375	TY		4					1	2	1					
		LY	1	1								1				
**BRAND		TY		4057	390	489	352	359	484	466	363	471	309	374		
TOTAL**		LY	5321	4402	379	692	330	348	616	344	384	479	408	422	508	411
MONOGRAM	1.750	TY														
		LY	456	456	174	154	104	19	4				1			
**BRAND		TY														
TOTAL**		LY	456	456	174	154	104	19	4				1			
SENATOR CLUB	1.750	TY		11240	1049	1064	1200	1089	1212	1132	1094	1172	1070	1158		
		LY	13439	10926	1056	1001	1143	1209	1153	1076	1073	1096	1057	1062	1148	1365
	1.000	TY		5749	567	557	596	565	626	565	540	590	552	591		
		LY	6788	5543	541	533	570	584	584	536	523	568	548	556	582	663
	.750	TY		2220	225	218	235	214	230	208	209	226	217	238		
		LY	2664	2148	227	209	238	222	208	201	192	202	217	232	225	291
	750TR	TY		3741	361	359	384	361	388	366	354	406	381	381		
		LY	4396	3636	374	352	391	380	372	348	345	360	357	357	355	405
	.375	TY		4801	475	440	498	462	492	461	465	501	473	534		
		LY	5908	4887	483	474	526	509	499	479	447	489	484	497	488	533
	.200	TY		741	76	79	82	73	75	68	67	72	68	81		
		LY	880	721	77	74	80	78	76	66	64	67	64	75	78	81
**BRAND		TY		28492	2753	2717	2995	2764	3023	2800	2729	2967	2761	2983		
TOTAL**		LY	34075	27861	2758	2643	2948	2982	2892	2706	2644	2782	2727	2779	2876	3338
WILLIAM PENN	1.750	TY		184	16	21	22	21	25	19	17	8	14	21		
		LY	256	208	19	13	25	21	19	23	15	21	29	23	14	34
	.750	TY		324	28	27	33	28	37	33	32	47	32	27		
		LY	383	321	29	29	38	27	26	38	35	30	44	25	30	32
**BRAND		TY		508	44	48	55	49	62	52	49	55	46	48		
TOTAL**		LY	639	529	48	42	63	48	45	61	50	51	73	48	44	66
SCOTCH-BLND-US BTLD																
BARRISTER	1.750	TY		4068	364	487	355	338	459	467	431	484	337	346		
		LY	5260	4355	394	545	387	359	522	341	416	601	357	433	548	357
	1.000	TY		15	2	1	2	1	2	2	1	1	1	2		
		LY	19	16	1	2	3		3	2	1	1	2	1	1	2

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NABCA CASE SALES DEPLETION COMPARISON

ALL STATES SIZE TOTALS BY BRAND — LAIRD AND CO — OCTOBER 2012 — PAGE 2

BRAND	Liters		Total Case Sales Last Year	Case Sales Year to Date	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec
**BRAND		TY		4083	366	488	357	339	461	469	432	485	338	348		
TOTAL**		LY	5279	4371	395	547	390	359	525	343	417	602	359	434	549	359
DUNHEATH	1.000	TY														
		LY	1	1								1				
**BRAND		TY														
TOTAL**		LY	1	1								1				
CAN-US BLND-US BTLD																
CANADIAN GOLD	1.750	TY		23424	1963	2406	2123	1988	2720	2789	2260	2867	2049	2259		
		LY	24710	20210	1786	2357	1847	1795	2272	1871	2048	2234	1896	2104	2388	2112
	1.000	TY		1962	194	192	217	189	200	191	185	207	182	205		
		LY	2543	2085	206	190	218	222	217	208	201	210	206	207	212	246
	.750	TY		4427	410	576	441	400	586	531	412	482	314	275		
		LY	6127	5017	332	660	362	380	804	457	500	523	496	503	610	500
	.375	TY		5	2								2	1		
		LY	596	580	57	51	62	64	58	57	57	68	70	36	15	1
**BRAND		TY		29818	2569	3174	2781	2577	3506	3511	2857	3556	2547	2740		
TOTAL**		LY	33976	27892	2381	3258	2489	2461	3351	2593	2806	3035	2668	2850	3225	2859
LAIRDS PREMIUM	.750	TY														
		LY	1													1
**BRAND		TY														
TOTAL**		LY	1													1
GIN-CLASSIC-DOM																
BANKERS CLUB	1.750	TY		15246	1243	1728	1312	1419	1802	1733	1401	1808	1371	1429		
		LY	17995	14825	1308	1731	1284	1354	1806	1355	1433	1721	1449	1384	1751	1419
	1.000	TY		14186	1186	1546	1343	1298	1684	1586	1285	1696	1263	1299		
		LY	16817	13985	1190	1584	1329	1337	1712	1291	1317	1630	1313	1282	1587	1245
	.750	TY		36	3	2	4	3	4	5	3	4	5	3		
		LY	41	34	2	4	3	5	2	5	2	3	4	4	3	4
**BRAND		TY		29468	2432	3276	2659	2720	3490	3324	2689	3508	2639	2731		
TOTAL**		LY	34853	28844	2500	3319	2616	2696	3520	2651	2752	3354	2766	2670	3341	2668
FIVE OCLOCK	1.750	TY		13401	943	1130	1400	1209	1544	1527	1401	1699	1264	1284		
		LY	16567	13545	1043	1156	1446	1284	1356	1638	1371	1461	1546	1244	1295	1727
	1.000	TY		3267	268	251	333	279	390	362	388	411	298	287		
		LY	4118	3459	267	279	360	310	348	410	390	409	364	322	304	355
	.750	TY		7104	576	700	814	665	793	712	701	831	662	650		
		LY	8742	7108	620	708	770	663	686	798	681	694	797	691	689	945
	750TR	TY		2826	237	269	319	273	369	266	251	244	348	250		
		LY	4062	3303	225	270	362	302	329	437	356	356	384	282	308	451
	.375	TY		9421	866	928	1132	920	1128	885	853	1035	819	855		
		LY	12271	10109	929	1023	1241	979	994	1140	876	903	1075	949	975	1187
	.200	TY		10512	887	976	1276	1009	1335	1019	901	1250	900	959		
		LY	13810	11516	956	1052	1342	1066	1144	1382	1030	1096	1359	1089	1060	1234
**BRAND		TY		46531	3777	4254	5274	4355	5559	4771	4495	5470	4291	4285		
TOTAL**		LY	59570	49040	4040	4488	5521	4604	4857	5805	4704	4919	5525	4577	4631	5899
KASSER 51	1.750	TY		2303	179	256	185	204	276	267	217	274	214	231		
		LY	3043	2534	208	215	204	294	320	304	261	283	226	219	279	230
**BRAND		TY		2303	179	256	185	204	276	267	217	274	214	231		
TOTAL**		LY	3043	2534	208	215	204	294	320	304	261	283	226	219	279	230
LAIRD EXTRA DRY	.750	TY		1						1						
		LY														
**BRAND		TY		1						1						
TOTAL**		LY														
SENATOR CLUB	1.750	TY		331	32	36	41	34	36	35	33	35	31	18		
		LY	467	391	36	46	38	48	41	36	35	34	40	37	37	39
	1.000	TY														
		LY	70	70	31	18	10	3	4	2	1	1				
**BRAND		TY		331	32	36	41	34	36	35	33	35	31	18		
TOTAL**		LY	537	461	67	64	48	51	45	38	36	35	40	37	37	39
VODKA-CLASSIC-DOM																
BANKERS CLUB	1.750	TY		47072	3979	5359	4154	4156	5243	5206	4211	5661	4365	4738		
		LY	57291	47375	4330	5710	4308	4565	5587	4240	4269	5313	4662	4391	5640	4276
	1.000	TY		32975	2856	3770	3124	3031	3942	3648	2901	3809	2887	3007		
		LY	38662	31793	2849	3714	2979	2976	3830	2899	2899	3629	2993	3025	3817	3052
	.750	TY		52	4	4	4	5	6	5	7	12	3	2		
		LY	68	60	4	3	5	9	6	7	8	6	8	4	6	2
**BRAND		TY		80099	6839	9133	7282	7192	9191	8859	7119	9482	7255	7747		
TOTAL**		LY	96021	79228	7183	9427	7292	7550	9423	7146	7176	8948	7663	7420	9463	7330
FIVE O'CLK APPL	.750	TY														
		LY	5	5		1	1	1	1	1						
**BRAND		TY														
TOTAL**		LY	5	5		1	1	1	1	1						

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BRAND	Liters		Total Case Sales Last Year	Case Sales Year to Date	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec
FIVE OCLOCK	1.750	TY		79229	6026	6784	7991	7194	9096	8425	8357	9786	7410	8160		
		LY	94313	77034	5905	6665	8071	7115	7773	9266	7847	8317	8672	7403	7614	9665
	1.000	TY		19080	1699	1748	1980	1769	2118	1964	2088	2193	1684	1837		
		LY	23656	19688	1651	1748	2097	1832	1992	2134	2060	2215	2055	1904	1863	2105
	.750	TY		25397	2138	2330	2732	2366	2895	2580	2554	2992	2233	2577		
		LY	33665	27504	2324	2521	2990	2546	2745	3367	2683	2821	3004	2503	2723	3438
	750TR	TY		43154	3405	3842	4584	3837	5023	4430	4307	5382	4049	4295		
		LY	51989	42661	3516	3846	4624	3977	4155	5200	4081	4263	4861	4138	4140	5188
	.375	TY		24766	2048	2255	2688	2306	2884	2481	2384	2965	2333	2422		
		LY	29951	24675	2031	2178	2648	2301	2421	2999	2355	2473	2854	2415	2434	2842
	.200	TY		8161	636	727	925	745	999	832	758	964	752	823		
		LY	9827	8141	643	685	875	775	805	1006	776	811	965	800	789	897
**BRAND		TY		199787	15952	17686	20900	18217	23015	20712	20448	24282	18461	20114		
TOTAL**		LY	243401	199703	16070	17643	21305	18546	19891	23972	19802	20900	22411	19163	19563	24135
KAVKASKI	.750	TY		5688	501	662	531	481	589	673	543	687	455	566		
		LY	7030	5809	574	689	546	516	712	516	528	607	551	570	704	517
**BRAND		TY		5688	501	662	531	481	589	673	543	687	455	566		
TOTAL**		LY	7030	5809	574	689	546	516	712	516	528	607	551	570	704	517
LAIRDS	.750	TY		11815	941	1282	1018	1027	1330	1359	1131	1457	1080	1190		
		LY	13712	11352	1060	1309	1052	1047	1368	1049	1034	1312	1053	1068	1322	1038
**BRAND		TY		11815	941	1282	1018	1027	1330	1359	1131	1457	1080	1190		
TOTAL**		LY	13712	11352	1060	1309	1052	1047	1368	1049	1034	1312	1053	1068	1322	1038
PEACHKA	.750	TY		9			1		1		2	3	2			
		LY	70	68	13	16	14	8	4	3	4	1	5		1	1
**BRAND		TY		9			1		1		2	3	2			
TOTAL**		LY	70	68	13	16	14	8	4	3	4	1	5		1	1
SENATOR CLUB	1.750	TY		505	52	53	58	50	54	58	54	51	46	29		
		LY	723	597	52	61	62	61	58	63	60	62	60	58	60	66
	1.000	TY		1				1								
		LY	72	72	25	14	18	11	2	2						
**BRAND		TY		506	52	53	58	51	54	58	54	51	46	29		
TOTAL**		LY	795	669	77	75	80	72	60	65	60	62	60	58	60	66
UVIX	.750	TY		4					3	1						
		LY	19	19	2	1	1	10	4	1						
**BRAND		TY		4					3	1						
TOTAL**		LY	19	19	2	1	1	10	4	1						
RUM-GOLD																
BANKERS CLUB GL	1.750	TY		7166	638	836	622	658	819	819	710	795	633	636		
		LY	9778	8084	694	811	621	968	918	909	859	876	727	701	928	766
**BRAND		TY		7166	638	836	622	658	819	819	710	795	633	636		
TOTAL**		LY	9778	8084	694	811	621	968	918	909	859	876	727	701	928	766
BANKERS CLUB WH	1.750	TY		18520	1571	2061	1682	1710	2250	2247	1868	2089	1481	1561		
		LY	22546	18446	1665	2072	1598	1604	2185	1686	1888	2249	1770	1729	2225	1875
	1.000	TY		562	48	54	65	58	68	55	55	64	41	54		
		LY	772	654	55	61	80	66	65	76	63	63	61	64	47	71
	.750	TY		71	5	7	9	7	9	7	8	8	4	7		
		LY	76	59	2	6	9	11	8	9	4	1	5	4	8	9
**BRAND		TY		19153	1624	2122	1756	1775	2327	2309	1931	2161	1526	1622		
TOTAL**		LY	23394	19159	1722	2139	1687	1681	2258	1771	1955	2313	1836	1797	2280	1955
FIVE O'CLOCK WH	1.750	TY		2605	208	229	294	240	323	250	273	326	236	226		
		LY	3294	2696	193	234	296	238	265	345	266	278	322	259	251	347
	1.000	TY		1347	118	123	155	117	173	130	129	167	112	123		
		LY	1800	1495	129	135	174	136	153	184	141	145	169	129	138	167
	.750	TY		2129	178	191	247	194	255	225	208	251	181	199		
		LY	2827	2330	221	204	250	190	222	303	234	222	264	220	206	291
	750TR	TY		1415	123	124	153	143	165	155	139	166	125	122		
		LY	1893	1558	133	143	171	134	141	209	162	153	177	135	134	201
	.375	TY		899	66	88	101	82	112	84	91	108	88	79		
		LY	1079	886	73	82	100	80	87	111	66	95	110	82	83	110
	.200	TY		201	15	14	21	18	27	19	20	25	19	23		
		LY	225	189	18	14	22	17	16	19	24	21	20	18	17	19
**BRAND		TY		8596	708	769	971	794	1055	863	860	1043	761	772		
TOTAL**		LY	11118	9154	767	812	1013	795	884	1171	893	914	1062	843	829	1135
FIVE OCLOCK GLD	1.750	TY		109	8	10	12	10	17	12	13	11	9	7		
		LY	128	96	4	10	10	10	11	10	9	9	13	10	13	19
	1.000	TY		26	3	2	2	1	3	3	6	1	2	3		
		LY	31	27	2	2	2	2	3	3	3	3	3	4	3	1
	.750	TY		78	7	7	8	6	12	7	6	9	7	9		
		LY	106	87	6	7	10	9	9	10	7	11	12	6	6	13
	750TR	TY		54	5	4	5		14	5	5	3	2	11		
		LY	64	48	4	5	5	3	4	7	6	7	5	2	7	9
	.375	TY		45	2	4	5	3	7	5	3	5	5	6		
		LY	46	35	3	5	4	2	2	5	3	3	7	1	5	6
**BRAND		TY		312	25	27	32	20	53	32	33	29	25	36		
TOTAL**		LY	375	293	19	29	31	26	29	35	28	33	40	23	34	48
FIVE OCLOCK SPC	1.750	TY		350	29	36	31	30	43	40	30	47	30	34		
		LY	389	312	28	34	34	31	25	57	17	31	29	26	39	38

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BRAND	Liters		Total Case Sales Last Year	Case Sales Year to Date	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec
	1.000	TY														
		LY	15	15	4	4	6	1								
	.750	TY		364	31	28	38	31	42	32	40	38	47	37		
		LY	368	300	25	23	27	29	30	42	26	25	38	35	29	39
	750TR	TY		282	23	27	28	22	35	26	29	38	26	28		
		LY	265	212	20	16	19	21	13	30	23	24	25	21	23	30
	.375	TY		162	14	11	16	17	21	15	16	19	15	18		
		LY	168	135	9	9	14	13	15	20	9	18	16	12	17	16
**BRAND		TY		1158	97	102	113	100	141	113	115	142	118	117		
TOTAL**		LY	1205	974	86	86	100	95	83	149	75	98	108	94	108	123
BRNDY/CGNC-IMP																
BANKERS CLUB	1.000	TY		1845	166	227	159	175	228	199	155	191	173	172		
		LY	2333	1870	189	200	150	226	212	140	199	217	162	175	248	215
**BRAND		TY		1845	166	227	159	175	228	199	155	191	173	172		
TOTAL**		LY	2333	1870	189	200	150	226	212	140	199	217	162	175	248	215
CAPT APPLEJACK	.750	TY		641	79	74	67	53	48	46	43	49	60	122		
		LY	1270	699	84	72	67	58	53	51	48	55	77	134	214	357
	.375	TY		156	24	21	17	14	9	8	10	9	14	30		
		LY	332	169	23	18	15	14	12	10	11	12	18	36	59	104
**BRAND		TY		797	103	95	84	67	57	54	53	58	74	152		
TOTAL**		LY	1602	868	107	90	82	72	65	61	59	67	95	170	273	461
LAIRD APPLEJACK	.750	TY		2687	286	279	235	198	230	210	185	230	297	537		
		LY	3547	2320	263	236	195	189	190	161	179	183	262	462	632	595
	.375	TY		11	2		1	1	1	1		1	2	2		
		LY	11	7	1	1	1				1	1	1	1	1	3
**BRAND		TY		2698	288	279	236	199	231	211	185	231	299	539		
TOTAL**		LY	3558	2327	264	237	196	189	190	161	180	184	263	463	633	598
LAIRDS BOND	.750	TY		118	12	14	14	10	11	7	12	6	10	22		
		LY	75	40	3	4	2	4	2	2	3	3	4	13	19	16
**BRAND		TY		118	12	14	14	10	11	7	12	6	10	22		
TOTAL**		LY	75	40	3	4	2	4	2	2	3	3	4	13	19	16
LAIRDS O APPLE	.750	TY		210	24	21	19	17	16	15	13	17	29	39		
		LY	260	165	18	17	17	14	14	13	11	12	21	28	44	51
**BRAND		TY		210	24	21	19	17	16	15	13	17	29	39		
TOTAL**		LY	260	165	18	17	17	14	14	13	11	12	21	28	44	51
LAIRDS RARE	.750	TY		11		1	1	2	2		2	1	1	1		
		LY	15	10	3	1	1	1		1		1	1	1	1	4
**BRAND		TY		11		1	1	2	2		2	1	1	1		
TOTAL**		LY	15	10	3	1	1	1		1		1	1	1	1	4
MAZZTTI GP BARB	.750	TY		49	11	9	6	4	7	6	2	1	2	1		
		LY	393	332	38	35	34	37	41	31	30	33	26	27	28	33
**BRAND		TY		49	11	9	6	4	7	6	2	1	2	1		
TOTAL**		LY	393	332	38	35	34	37	41	31	30	33	26	27	28	33
MAZZTTI GP NEBB	.750	TY		2		1	1									
		LY	17	15	1	1	1	1	2	2	2	2	2	1	1	1
**BRAND		TY		2		1	1									
TOTAL**		LY	17	15	1	1	1	1	2	2	2	2	2	1	1	1
MOLETTO ARNEIS	.750	TY		2	1		1									
		LY														
**BRAND		TY		2	1		1									
TOTAL**		LY														
MOLETTO BARBERA	.750	TY		200	19	18	17	16	20	24	26	17	19	24		
		LY	117	62	1	1	2	3	3	6	5	12	14	15	21	34
**BRAND		TY		200	19	18	17	16	20	24	26	17	19	24		
TOTAL**		LY	117	62	1	1	2	3	3	6	5	12	14	15	21	34
MOLETTO DSTLLTO	.750	TY		5		1	1		1		1	1				
		LY	2	1							1					1
**BRAND		TY		5		1	1		1		1	1				
TOTAL**		LY	2	1							1					1
MOLETTO MOSCATO	.750	TY		15	2	2	1	2	1	1	1	1	2	2		
		LY	19	15	1	1	2	1	2	1	1	1	3	2	2	2
**BRAND		TY		15	2	2	1	2	1	1	1	1	2	2		
TOTAL**		LY	19	15	1	1	2	1	2	1	1	1	3	2	2	2
MOLETTO NEBIOLO	.750	TY		183	16	17	20	19	18	18	18	19	19	19		
		LY	203	151	14	15	13	13	12	15	17	17	19	16	19	33
**BRAND		TY		183	16	17	20	19	18	18	18	19	19	19		
TOTAL**		LY	203	151	14	15	13	13	12	15	17	17	19	16	19	33
CRDL-LQR&SPC-AMRT																

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BRAND	Liters		Total Case Sales Last Year	Case Sales Year to Date	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec
AMRT LZZRNI/GLS	.375	TY		1					1							
		LY	1													1
**BRAND		TY		1					1							
TOTAL**		LY	1													1
AMRT LZZRNI/TIN	.750	TY		16	2	2	3	1	2	3	1	1	1			
		LY	45	33	4	4	3	4	4	3	3	3	2	3	3	9
**BRAND		TY		16	2	2	3	1	2	3	1	1	1			
TOTAL**		LY	45	33	4	4	3	4	4	3	3	3	2	3	3	9
AMRTO LAZZARONI	.750	TY		250	26	20	23	31	31	29	24	25	24	17		
		LY	296	208	13	18	14	16	20	22	27	34	22	22	30	58
**BRAND		TY		250	26	20	23	31	31	29	24	25	24	17		
TOTAL**		LY	296	208	13	18	14	16	20	22	27	34	22	22	30	58
CASONI LIMNCLLO	.750	TY		1132	182	113	110	94	118	130	125	103	91	66		
		LY	1605	1279	140	76	94	144	154	115	214	137	112	93	105	221
**BRAND		TY		1132	182	113	110	94	118	130	125	103	91	66		
TOTAL**		LY	1605	1279	140	76	94	144	154	115	214	137	112	93	105	221
CASONI LMCL/GLS	.750	TY		26	2	2	2	1	1	1	1			16		
		LY	43	18	2	3	1	1			1	1	1	8	17	8
	.375	TY		4	1									3		
		LY	10	5	1						1		3		2	3
**BRAND		TY		30	3	2	2	1	1	1	1			19		
TOTAL**		LY	53	23	3	3	1	1			2	1	4	8	19	11
PAOLA LZ TRP SC	.750	TY		6			1	4		1						
		LY														
**BRAND		TY		6			1	4		1						
TOTAL**		LY														
PAOLO LZ AMARO	.750	TY		11		2	1	2	1	2	1	1	1			
		LY														
**BRAND		TY		11		2	1	2	1	2	1	1	1			
TOTAL**		LY														
PAOLO LZ MRSCHN	.750	TY		34	2	5	2	6	3	2	5	3	3	3		
		LY	31	26	1	1	1	1	2	4	2	8	4	2	2	3
**BRAND		TY		34	2	5	2	6	3	2	5	3	3	3		
TOTAL**		LY	31	26	1	1	1	1	2	4	2	8	4	2	2	3
REGNCY AMARETTO	1.750	TY		3556	313	412	317	322	442	394	315	407	314	320		
		LY	4408	3520	362	396	344	320	383	299	331	409	333	343	473	415
	1.000	TY		3685	359	453	326	340	424	401	302	396	323	361		
		LY	5127	4175	445	606	409	376	551	354	334	392	345	363	493	459
	.750	TY		1			1									
		LY	33	33	11	15	7									
**BRAND		TY		7242	672	865	644	662	866	795	617	803	637	681		
TOTAL**		LY	9568	7728	818	1017	760	696	934	653	665	801	678	706	966	874
SAMB LZZRNI/GLS	.375	TY														
		LY	1													1
**BRAND		TY														
TOTAL**		LY	1													1
SAMB LZZRNI/TIN	.750	TY		11	1	1	2	1	1	1	1	1	1	1		
		LY	48	39	5	6	5	4	3	4	3	3	3	3	3	6
**BRAND		TY		11	1	1	2	1	1	1	1	1	1	1		
TOTAL**		LY	48	39	5	6	5	4	3	4	3	3	3	3	3	6
SAMBUCA LAZZRNI	.750	TY		24	2	3	1	4	2	1	2	1	6	2		
		LY	27	21	1		1	2	1	2	1	7	4	2	2	4
**BRAND		TY		24	2	3	1	4	2	1	2	1	6	2		
TOTAL**		LY	27	21	1		1	2	1	2	1	7	4	2	2	4
SORTILEGE	.750	TY		37		2	2	11	3	1	3	7	4	4		
		LY														
	.375	TY		76	9	8	5	7	6	6	10	10	7	8		
		LY	110	82	11	6	7	7	5	8	10	10	8	10	12	16
**BRAND		TY		113	9	10	7	18	9	7	13	17	11	12		
TOTAL**		LY	110	82	11	6	7	7	5	8	10	10	8	10	12	16
TEQUILA-GOLD																
ZAPATA	1.750	TY		1			1									
		LY	211	211	22	21	13	39	23	55	35	1	1	1		
	1.000	TY		49	4	6	4	6	7	4	4	4	6	4		
		LY	69	62	6	6	9	6	5	8	6	7	4	5	4	3
**BRAND		TY		50	4	6	5	6	7	4	4	4	6	4		
TOTAL**		LY	280	273	28	27	22	45	28	63	41	8	5	6	4	3
ZAPATA SILVER	1.750	TY		14	1	1	3	2	2	2	3					

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NABCA CASE SALES DEPLETION COMPARISON

BRAND	Liters		Total Case Sales Last Year	Case Sales Year to Date	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec
		LY	18	15		1	1		2	1	1	1	2	6	2	1
	1.000	TY		140	12	13	16	12	17	16	14	16	10	14		
		LY	142	118	8	8	13	15	14	15	13	10	14	8	12	12
	.750	TY		2250	244	237	173	181	338	301	241	239	139	157		
		LY	3107	2711	174	214	163	268	356	269	478	406	204	179	211	185
**BRAND		TY		2404	257	251	192	195	357	319	258	255	149	171		
TOTAL**		LY	3267	2844	182	223	177	283	372	285	492	417	220	193	225	198
CABERNET SAUV																
MARILYN VELVET	.750	TY		2	1	1										
		LY	15	12	2	1	1	1	2	1	1	1	1	1	1	2
**BRAND		TY		2	1	1										
TOTAL**		LY	15	12	2	1	1	1	2	1	1	1	1	1	1	2
MERLOT																
MARILYN NAPA	.750	TY		59	7	8	4	4	4	4	4	3	2	19		
		LY	76	34	4	6	4	5	4	2	2	2	2	3	17	25
**BRAND		TY		59	7	8	4	4	4	4	4	3	2	19		
TOTAL**		LY	76	34	4	6	4	5	4	2	2	2	2	3	17	25
PINOT NOIR																
WITNSS T CH SAW	.750	TY														
		LY	9	9	2	4	1	1				1				
**BRAND		TY														
TOTAL**		LY	9	9	2	4	1	1				1				
WITNSS T VN SEL	.750	TY		2	1				1							
		LY	1	1								1				
**BRAND		TY		2	1				1							
TOTAL**		LY	1	1								1				
CHARDONNAY																
BIG RANCH	.750	TY		245	43	58	69	54	15	2	1	2	1			
		LY	1253	1071					124	195	210	244	171	127	112	70
**BRAND		TY		245	43	58	69	54	15	2	1	2	1			
TOTAL**		LY	1253	1071					124	195	210	244	171	127	112	70
RIESLING																
KINGS RIDGE	.750	TY														
		LY	6	5	1	1	1	1		1						1
**BRAND		TY														
TOTAL**		LY	6	5	1	1	1	1		1						1
SAV BL/FME BL																
MARILYN SV BLND	.750	TY		25	2	4	2	2	3	4	3	3	1	1		
		LY	24	10	2	1	2	1	1		1	1	1		7	7
**BRAND		TY		25	2	4	2	2	3	4	3	3	1	1		
TOTAL**		LY	24	10	2	1	2	1	1		1	1	1		7	7
FR BORDEAUX																
CH MAZERIS BLVE	.750	TY		156	14	19	16	15	19	16	10	16	13	18		
		LY	118	62					10	11	10	13	10	8	33	23
**BRAND		TY		156	14	19	16	15	19	16	10	16	13	18		
TOTAL**		LY	118	62					10	11	10	13	10	8	33	23
CH MNTPZT CMPST	.750	TY														
		LY	2	2	1			1								
**BRAND		TY														
TOTAL**		LY	2	2	1			1								
CH RAB PRM SAUT	.750	TY		1				1								
		LY														
**BRAND		TY		1				1								
TOTAL**		LY														
LABET PINOT NOR	1.500	TY		571	83	100	60	63	78	67	42	34	19	25		
		LY	966	770	76	80	122	81	77	70	63	66	64	71	107	89
	.750	TY														
		LY	13	13				1	1	1	2	8				
**BRAND		TY		571	83	100	60	63	78	67	42	34	19	25		
TOTAL**		LY	979	783	76	80	122	82	78	71	65	74	64	71	107	89

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NABCA CASE SALES DEPLETION COMPARISON

ALL STATES SIZE TOTALS BY BRAND — LAIRD AND CO — OCTOBER 2012 — PAGE 7

BRAND	Liters		Total Case Sales Last Year	Case Sales Year to Date	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec
ITL CHIANTI																
PIETRAFITTA	.750	TY		3	2					1						
		LY	36	36	6	5	3	6	3	3	3	4	1	2		
**BRAND		TY		3	2					1						
TOTAL**		LY	36	36	6	5	3	6	3	3	3	4	1	2		
SAN JACOPO VCCH	.750	TY														
		LY	1	1		1										
**BRAND		TY														
TOTAL**		LY	1	1		1										
ITL PIN GRIGO																
BISO PIN GRIGIO	1.500	TY														
		LY	42	42	4	1	4	4	1	4	8	2	10	4		
**BRAND		TY														
TOTAL**		LY	42	42	4	1	4	4	1	4	8	2	10	4		
MAREGA	.750	TY		1		1										
		LY	1	1	1											
**BRAND		TY		1		1										
TOTAL**		LY	1	1	1											
MOLETTO	.750	TY		4	2		1				1					
		LY	1	1							1					
**BRAND		TY		4	2		1				1					
TOTAL**		LY	1	1							1					
SAN ROCCO	.750	TY		131	9	9	15	10	13	19	17	18	9	12		
		LY	217	193	26	10	17	25	16	33	23	16	15	12	9	15
**BRAND		TY		131	9	9	15	10	13	19	17	18	9	12		
TOTAL**		LY	217	193	26	10	17	25	16	33	23	16	15	12	9	15
STIVAL	1.500	TY		124	11	8	9	12	11	18	19	11	14	11		
		LY	196	168	16	18	16	22	22	11	11	15	13	24	11	17
	.750	TY		29	2	2	4	3	3	4	5	3		3		
		LY	55	49	6	2	2	5	5	10	9	5	2	3	3	3
**BRAND		TY		153	13	10	13	15	14	22	24	14	14	14		
TOTAL**		LY	251	217	22	20	18	27	27	21	20	20	15	27	14	20
ITALIAN OTHER																
ANTNELLI GRCHTO	.750	TY		11					1	3	1	5		1		
		LY														
**BRAND		TY		11					1	3	1	5		1		
TOTAL**		LY														
ANTNELLI SGRTNO	.750	TY		3	1	1		1								
		LY	8	7	2	1		1	1			1		1		1
**BRAND		TY		3	1	1		1								
TOTAL**		LY	8	7	2	1		1	1			1		1		1
ANTONELLI ROSSO	.750	TY		10					2	2		2		4		
		LY	9	9	3	1	1	1	1		1			1		
**BRAND		TY		10					2	2		2		4		
TOTAL**		LY	9	9	3	1	1	1	1		1			1		
AUXO LUNAE RSSO	.750	TY		6		3						1	1	1		
		LY														
**BRAND		TY		6		3						1	1	1		
TOTAL**		LY														
BISO BIANCO	1.500	TY														
		LY	15	14	4	1	1	1		3	3			1	1	
**BRAND		TY														
TOTAL**		LY	15	14	4	1	1	1		3	3			1	1	
BISO ROSSO	1.500	TY		14		3		3	3	2	2	1				
		LY	21	17	3	1	1	3	1	3			1	4	1	3
**BRAND		TY		14		3		3	3	2	2	1				
TOTAL**		LY	21	17	3	1	1	3	1	3			1	4	1	3
FNTVCHA RSO MNT	.750	TY		1									1			
		LY	2	2									1	1		
**BRAND		TY		1									1			
TOTAL**		LY	2	2									1	1		
GATTNRA GATTNRA	.750	TY		5								3	1	1		
		LY														
**BRAND		TY		5								3	1	1		
TOTAL**		LY														

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NABCA CASE SALES DEPLETION COMPARISON

BRAND	Liters		Total Case Sales Last Year	Case Sales Year to Date	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec
L PISARA SLC SL	.750	TY														
		LY	1	1	1											
BRAND TOTAL		TY														
		LY	1	1	1											
LNAE VRMNTN BLK	.750	TY		2		1	1									
		LY														
BRAND TOTAL		TY		2		1	1									
		LY														
LUNAE MEA ROSA	.750	TY		23		1		1	3	6	6	4	1	1		
		LY														
BRAND TOTAL		TY		23		1		1	3	6	6	4	1	1		
		LY														
LUNAE NICCOLO	.750	TY		3		2								1		
		LY														
BRAND TOTAL		TY		3		2								1		
		LY														
LUNAE VERMNTINO	.750	TY		99	9	10	8	7	15	15	10	11	8	6		
		LY	95	63	1	1	4	3	9	7	9	12	9	8	10	22
BRAND TOTAL		TY		99	9	10	8	7	15	15	10	11	8	6		
		LY	95	63	1	1	4	3	9	7	9	12	9	8	10	22
MAREGA CHRDONNY	.750	TY		7		1						2	4			
		LY	5	3	1	1			1						1	1
BRAND TOTAL		TY		7		1						2	4			
		LY	5	3	1	1			1						1	1
MOLETTO PROSCCO	.750	TY		15		2	4	1	1	1	3	1	1	1		
		LY	2	1									1			1
BRAND TOTAL		TY		15		2	4	1	1	1	3	1	1	1		
		LY	2	1									1			1
PIETRFTTA VRNCI	.750	TY		748	56	76	53	69	92	102	81	91	63	65		
		LY	904	701	52	76	49	63	108	75	74	85	63	56	84	119
BRAND TOTAL		TY		748	56	76	53	69	92	102	81	91	63	65		
		LY	904	701	52	76	49	63	108	75	74	85	63	56	84	119
RIPA MNDRL VCMG	.750	TY														
		LY	1	1			1									
BRAND TOTAL		TY														
		LY	1	1			1									
ROCCHE COST ARN	.750	TY														
		LY	6	4					1	2			1			2
BRAND TOTAL		TY														
		LY	6	4					1	2			1			2
SANTA SOFIA AMR	.750	TY														
		LY	3	3		1	1							1		
BRAND TOTAL		TY														
		LY	3	3		1	1							1		
AUST OTHR WHT																
TAMAR RDG RSLNG	.750	TY		6						1		3	2			
		LY	1												1	
BRAND TOTAL		TY		6						1		3	2			
		LY	1												1	
GREECE																
DM FOIVS MYESIS	.750	TY		18	2	3	2	2	2	2	1	2	1	1		
		LY	9	2										2	3	4
BRAND TOTAL		TY		18	2	3	2	2	2	2	1	2	1	1		
		LY	9	2										2	3	4
LOUKATOS MUSCAT	.750	TY		7								2	2	3		
		LY														
BRAND TOTAL		TY		7								2	2	3		
		LY														
LYRARAKIS ASSYR	.750	TY		7								3	2	2		
		LY														
BRAND TOTAL		TY		7								3	2	2		
		LY														
NASKOS MSCHFLRO	.750	TY		72	8	8	8	9	12	6	4	8	5	4		
		LY	33	7										7	12	14

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NABCA CASE SALES DEPLETION COMPARISON

BRAND	Liters		Total Case Sales Last Year	Case Sales Year to Date	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec
**BRAND		TY		72	8	8	8	9	12	6	4	8	5	4		
TOTAL**		LY	33	7										7	12	14
VAENI NAO XINMV	.750	TY		57	10	11	12	4	4	5	2	3	3	3		
		LY	46	10										10	19	17
**BRAND		TY		57	10	11	12	4	4	5	2	3	3	3		
TOTAL**		LY	46	10										10	19	17
ZACHARIAS CB SV	.750	TY		5								2	1	2		
		LY														
**BRAND		TY		5								2	1	2		
TOTAL**		LY														
ZACHARIAS MRLT	.750	TY		5								1	2	2		
		LY														
**BRAND		TY		5								1	2	2		
TOTAL**		LY														
ARGT OTHR RED																
LA DANIELA TEMP	.750	TY														
		LY	157	157	21	25	96	9	2	1		2		1		
**BRAND		TY														
TOTAL**		LY	157	157	21	25	96	9	2	1		2		1		
ARGT OTHR WHT																
PIRCAS NGRS TOR	.750	TY		4								2	1	1		
		LY														
**BRAND		TY		4								2	1	1		
TOTAL**		LY														
CHLE CHARDNNY																
VALDVSO CHARDNY	.750	TY														
		LY	6	6	1	2	2		1							
**BRAND		TY														
TOTAL**		LY	6	6	1	2	2		1							
VALDVSO CHRD RS	.750	TY		6		1			3	1	1					
		LY	2	2	1	1										
**BRAND		TY		6		1			3	1	1					
TOTAL**		LY	2	2	1	1										
CHLE OTHR RED																
VALDVSO CARM RS	.750	TY														
		LY	4	4	1	1	1		1							
**BRAND		TY														
TOTAL**		LY	4	4	1	1	1		1							
VALDVSO CB F SV	.750	TY														
		LY	5	4	2	1					1				1	
**BRAND		TY														
TOTAL**		LY	5	4	2	1					1				1	
VALDVSO CBLO LC	.750	TY		6	1		1		1		1		1	1		
		LY	6	5					1		1	1	2			1
**BRAND		TY		6	1		1		1		1		1	1		
TOTAL**		LY	6	5					1		1	1	2			1
VALDVSO ECLAT	.750	TY		4								1	1	2		
		LY	4	4	1	2	1									
**BRAND		TY		4								1	1	2		
TOTAL**		LY	4	4	1	2	1									
CHLE OTHR WHT																
NUEVO MUNDO SB	.750	TY		3								1	1	1		
		LY														
**BRAND		TY		3								1	1	1		
TOTAL**		LY														
VALDVSO SB RES	.750	TY														
		LY	2	2	1				1							
**BRAND		TY														
TOTAL**		LY	2	2	1				1							
SPAIN																

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NABCA CASE SALES DEPLETION COMPARISON

ALL STATES SIZE TOTALS BY BRAND — LAIRD AND CO — OCTOBER 2012 — PAGE 10

BRAND	Liters		Total Case Sales Last Year	Case Sales Year to Date	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec
SANFIR CRIANZA	.750	TY														
		LY	1	1			1									
BRAND TOTAL		TY														
		LY	1	1			1									
IMP OTHER WHT																
POMME DE GLACE	.375	TY		22	6	4	2	2	2	1	1	1	2	1		
		LY	118	91	6	8	4	6	7	4	4	18	18	16	14	13
BRAND TOTAL		TY		22	6	4	2	2	2	1	1	1	2	1		
		LY	118	91	6	8	4	6	7	4	4	18	18	16	14	13
ITL SPARKLING																
MOLETTO PROSCCO	.750	TY		1263	237	110	89	96	109	134	143	193	77	75		
		LY	2197	1630	163	127	127	124	237	181	189	217	142	123	163	404
	.375	TY		4		1		1	1	1						
		LY	3	2					1	1						1
BRAND TOTAL		TY		1267	237	111	89	97	110	135	143	193	77	75		
		LY	2200	1632	163	127	127	124	238	182	189	217	142	123	163	405
IM SPKLNG OTH																
BACIO BL FRAGLN	.750	TY		13								5	3	5		
		LY														
BRAND TOTAL		TY		13								5	3	5		
		LY														
BACIO BL P MSCT	.750	TY		26								9	10	7		
		LY														
BRAND TOTAL		TY		26								9	10	7		
		LY														
BACIO BL R MSCT	.750	TY		14								4	5	5		
		LY														
BRAND TOTAL		TY		14								4	5	5		
		LY														
****GRAND**** TOTAL		TY		553058	46842	55167	55021	50485	63868	58998	53429	65117	49926	54205		
		LY	676737	553889	47886	55784	55664	51939	59901	58888	53521	59477	57626	53203	59874	62974

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CONSTELLATION
OCTOBER 2012

Vendor Depletion Report

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NABCA CASE SALES DEPLETION COMPARISON

STATE SUMMARY

CONSTELLATION DEPLETION SUMMARY — OCTOBER 2012 —

STATE		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
ALABAMA	TY		53581	7445	6540	6925	6715	6138	6831	6091	6896				
	LY	81723	52178	7173	6909	6601	6109	6192	5939	6458	6797	7322	8728	6398	7097
IDAHO	TY		33767	3991	3692	4160	4381	4352	4564	4166	4461				
	LY	49614	32941	3854	3885	4142	4290	4456	4136	4049	4129	4249	5021	3684	3719
IOWA	TY		102416	7364	8685	17544	8956	10508	11354	8749	29256				
	LY	137284	95884	7937	7593	17137	8151	9613	10016	9180	26257	7689	10491	7278	15942
MAINE	TY		19123	1340	2531	2087	3055	2137	3334	1399	3240				
	LY	24128	16132	1309	2214	1718	2419	1689	2565	1535	2683	1789	2546	1550	2111
MICHIGAN	TY		206272	26025	24187	29996	25179	24930	30016	23780	22159				
	LY	301447	205772	26934	21041	25673	31544	26782	21701	27525	24572	22717	32595	19722	20641
MONTANA	TY		37849	4956	3035	6337	5307	2975	6762	2955	5522				
	LY	54889	36663	5281	3017	6225	5422	2856	5706	3243	4913	5459	4742	4807	3218
NEW HAMPSHIRE	TY		351225	30098	48445	35049	49266	55501	43962	34967	53937				
	LY	486735	325052	30895	40567	32625	47315	42928	43916	38001	48805	37928	50984	43409	29362
NORTH CAROLINA	TY		71703	9575	8626	9130	9329	8911	9066	8211	8855				
	LY	103399	65592	8396	8851	8081	7888	8682	7688	7930	8076	9075	11513	8362	8857
OHIO	TY		156294	19515	18015	20266	20077	19692	20367	18725	19637				
	LY	231105	152549	18575	18932	19246	19005	19707	18891	19222	18971	19306	23563	17501	18186
OREGON	TY		72757	8350	7832	8772	9293	9132	10100	8646	10632				
	LY	104767	67222	8194	8099	8647	8640	9049	8219	8012	8362	9596	11519	8782	7648
PENNSYLVANIA	TY		1020308	102365	122304	149988	143519	122960	143084	115784	120304				
	LY	1555882	967467	117106	134864	149415	108458	104884	126180	108348	118212	159721	187856	118277	122561
UTAH	TY		108381	13342	10231	15975	14491	10955	16899	12152	14336				
	LY	161185	102969	13950	10130	13666	15684	12179	13913	10406	13041	13396	19149	11870	13801
VERMONT	TY		10724	1107	1315	1421	1543	1566	1139	1414	1219				
	LY	15277	10245	1232	967	1370	1261	1290	1594	1061	1470	1227	1754	1114	937
VIRGINIA	TY		53007	6530	5961	7053	7064	6615	6860	6279	6645				
	LY	76588	49633	5832	6209	6240	6045	6887	6143	6166	6111	6342	8830	5536	6247
WEST VIRGINIA	TY		18323	1926	1862	2312	2047	1954	2355	4349	1518				
	LY	25836	18317	1876	2056	2015	2076	1952	2199	4673	1470	1635	2026	1848	2010
WYOMING	TY		49732	4747	5241	5969	5905	8910	6697	5631	6632				
	LY	68673	46161	4723	5159	5490	5949	7148	6377	5658	5657	5825	7300	4457	4930
MISSISSIPPI	TY		123444	15921	13791	18149	13941	15470	14922	14959	16291				
	LY	186834	117220	16664	14159	15230	14987	12932	14446	14728	14074	18414	21067	14349	15784
GRAND TOTAL ALL STATES	TY		2488906	264597	292293	341133	330068	312706	338312	278257	331540				
	LY	3665366	2361997	279931	294652	323521	295243	279226	299629	276195	313600	331690	409684	278944	283051

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3 BLIND MOOSE	***	CABERNET SAUV ***														
NEW HAMPSHIRE	.750	TY		281	54	11	7	57	59	39	18	36				
		LY	812	565	67	74	59	95	78	72	53	67	63	83	39	62
**STATE		TY		281	54	11	7	57	59	39	18	36				
TOTAL**		LY	812	565	67	74	59	95	78	72	53	67	63	83	39	62
PENNSYLVANIA	.750	TY														
		LY	503	503	466	24	7	2	1	1	1	1				
**STATE		TY														
TOTAL**		LY	503	503	466	24	7	2	1	1	1	1				
UTAH	.750	TY		424	41	24	25	127	25	28	131	23				
		LY	1117	516	42	30	30	210	32	39	101	32	232	62	33	274
**STATE		TY		424	41	24	25	127	25	28	131	23				
TOTAL**		LY	1117	516	42	30	30	210	32	39	101	32	232	62	33	274
WYOMING	.750	TY		150	18	7	24	14	15	32	16	24				
		LY	282	189	23	17	28	27	13	37	24	20	19	40	16	18
**STATE		TY		150	18	7	24	14	15	32	16	24				
TOTAL**		LY	282	189	23	17	28	27	13	37	24	20	19	40	16	18
MISSISSIPPI	.750	TY		13	4	4	5									
		LY	51	30	6	4	2	2	4	5	3	4	5	10	3	3
**STATE		TY		13	4	4	5									
TOTAL**		LY	51	30	6	4	2	2	4	5	3	4	5	10	3	3
NEW HAMPSHIRE	.750	TY		294	41	14	9	63	61	42	27	37				
		LY	875	635	85	89	56	94	89	87	63	72	64	65	37	74
**STATE		TY		294	41	14	9	63	61	42	27	37				
TOTAL**		LY	875	635	85	89	56	94	89	87	63	72	64	65	37	74
PENNSYLVANIA	.750	TY		1		1										
		LY	510	507	452	33	13	2	3	3		1	2	1		
**STATE		TY		1		1										
TOTAL**		LY	510	507	452	33	13	2	3	3		1	2	1		
WYOMING	.750	TY		172	12	10	26	21	18	34	21	30				
		LY	292	199	16	14	33	34	29	29	27	17	23	33	18	19
**STATE		TY		172	12	10	26	21	18	34	21	30				
TOTAL**		LY	292	199	16	14	33	34	29	29	27	17	23	33	18	19
MISSISSIPPI	.750	TY		9	4	3	2									
		LY	45	29	6	2	6	2	1	4	3	5	4	6	3	3
**STATE		TY		9	4	3	2									
TOTAL**		LY	45	29	6	2	6	2	1	4	3	5	4	6	3	3
NEW HAMPSHIRE	.750	TY		315	30	37	12	65	63	47	34	27				
		LY	896	742	68	107	58	133	111	113	87	65	43	24	5	82
**STATE		TY		315	30	37	12	65	63	47	34	27				
TOTAL**		LY	896	742	68	107	58	133	111	113	87	65	43	24	5	82
UTAH	.750	TY		788	190	20	22	22	290	37	25	182				
		LY	925	758	224	20	24	26	226	32	20	186	27	39	79	22
**STATE		TY		788	190	20	22	22	290	37	25	182				
TOTAL**		LY	925	758	224	20	24	26	226	32	20	186	27	39	79	22
WYOMING	.750	TY		153	8	11	22	19	25	33	9	26				
		LY	220	163	19	13	21	18	25	37	17	13	12	17	14	14
**STATE		TY		153	8	11	22	19	25	33	9	26				
TOTAL**		LY	220	163	19	13	21	18	25	37	17	13	12	17	14	14
MISSISSIPPI	.750	TY		64	9	11	10	7	5	8	6	8				
		LY	102	64	8	5	12	8	4	10	6	11	9	13	7	9
**STATE		TY		64	9	11	10	7	5	8	6	8				
TOTAL**		LY	102	64	8	5	12	8	4	10	6	11	9	13	7	9
NEW HAMPSHIRE	.750	TY		375	63	46	39	58	54	45	32	38				
		LY	832	611	48	68	61	110	84	103	63	74	54	63	51	53
**STATE		TY		375	63	46	39	58	54	45	32	38				
TOTAL**		LY	832	611	48	68	61	110	84	103	63	74	54	63	51	53
PENNSYLVANIA	.750	TY		1	1											
		LY	416	415	375	21	8	4	2	1	2	2				1
**STATE		TY		1	1											
TOTAL**		LY	416	415	375	21	8	4	2	1	2	2				1
UTAH	.750	TY		605	25	17	121	19	235	32	23	133				
		LY	691	598	25	13	115	23	219	23	24	156	19	37	18	19
**STATE		TY		605	25	17	121	19	235	32	23	133				
TOTAL**		LY	691	598	25	13	115	23	219	23	24	156	19	37	18	19
WYOMING	.750	TY		163	13	8	17	25	29	35	19	17				
		LY	260	173	17	8	23	25	24	32	30	14	17	30	22	18
**STATE		TY		163	13	8	17	25	29	35	19	17				
TOTAL**		LY	260	173	17	8	23	25	24	32	30	14	17	30	22	18
MISSISSIPPI	.750	TY		8	2	4	2									
		LY	47	39	9	2	9	5	4	3	5	2	3	1	1	3
**STATE		TY		8	2	4	2									
TOTAL**		LY	47	39	9	2	9	5	4	3	5	2	3	1	1	3
NEW HAMPSHIRE	.750	TY		1	1											
		LY	10	10	3	1	1	5								
**STATE		TY		1	1											
TOTAL**		LY	10	10	3	1	1	5								
ALL STATE		TY		3817	516	228	343	497	879	412	361	581				
TOTAL		LY	8886	6746	1959	545	566	825	949	631	529	742	596	524	346	674

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NABCA CASE SALES DEPLETION COMPARISON

BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
A MST FRZ BB ML	***	FRUIT VRTL WN ***														
PENNSYLVANIA	.375	TY		2787			125	800	834	619	243	166				
		LY														
**STATE		TY		2787			125	800	834	619	243	166				
TOTAL**		LY														
ALL STATE		TY		2787			125	800	834	619	243	166				
TOTAL		LY														
A MST FRZ PR PG	***	FRUIT VRTL WN ***														
PENNSYLVANIA	.375	TY		1887			92	585	565	394	151	100				
		LY														
**STATE		TY		1887			92	585	565	394	151	100				
TOTAL**		LY														
ALL STATE		TY		1887			92	585	565	394	151	100				
TOTAL		LY														
A MST FRZ ST WZ	***	FRUIT VRTL WN ***														
PENNSYLVANIA	.375	TY		3274			164	1034	958	686	264	168				
		LY														
**STATE		TY		3274			164	1034	958	686	264	168				
TOTAL**		LY														
ALL STATE		TY		3274			164	1034	958	686	264	168				
TOTAL		LY														
A MST MG/SW MSC	***	FRUIT VRTL WN ***														
PENNSYLVANIA	1.500	TY		4420		222	524	709	644	841	566	914				
		LY														
**STATE		TY		4420		222	524	709	644	841	566	914				
TOTAL**		LY														
UTAH	1.500	TY		473			47	50	57	261	23	35				
		LY														
**STATE		TY		473			47	50	57	261	23	35				
TOTAL**		LY														
ALL STATE		TY		4893		222	571	759	701	1102	589	949				
TOTAL		LY														
ALICE WH LX MOS	***	AUST OTHR WHT ***														
NEW HAMPSHIRE	.750	TY		59	6	10	10	14	6	6	3	4				
		LY	260	194	42	29	20	24	28	15	19	17	16	25	22	3
**STATE		TY		59	6	10	10	14	6	6	3	4				
TOTAL**		LY	260	194	42	29	20	24	28	15	19	17	16	25	22	3
PENNSYLVANIA	1.500	TY		1057	129	130	168	221	115	127	84	83				
		LY	2740	1906	235	248	279	185	266	266	167	260	255	253	150	176
	.500	TY		169	36	29	78	17	4	2	1	2				
		LY	507	349	37	44	53	38	38	49	50	40	48	38	30	42
**STATE		TY		1226	165	159	246	238	119	129	85	85				
TOTAL**		LY	3247	2255	272	292	332	223	304	315	217	300	303	291	180	218
UTAH	.750	TY		593	60	38	59	55	144	68	41	128				
		LY	1179	839	229	64	58	66	176	60	49	137	55	96	47	142
**STATE		TY		593	60	38	59	55	144	68	41	128				
TOTAL**		LY	1179	839	229	64	58	66	176	60	49	137	55	96	47	142
WYOMING	.750	TY														
		LY	5	3							1	2		2		
**STATE		TY														
TOTAL**		LY	5	3							1	2		2		
MISSISSIPPI	.750	TY		53	6	4	12	8	5	6	7	5				
		LY	101	63	6	6	14	14	4	4	9	6	11	11	8	8
**STATE		TY		53	6	4	12	8	5	6	7	5				
TOTAL**		LY	101	63	6	6	14	14	4	4	9	6	11	11	8	8
ALL STATE		TY		1931	237	211	327	315	274	209	136	222				
TOTAL		LY	4792	3354	549	391	424	327	512	394	295	462	385	425	257	371
ALICE WH RL MOS	***	AUST OTHR RED ***														
PENNSYLVANIA	1.500	TY		440	107	49	59	71	38	38	25	53				
		LY	461	90						6	38	46	143	88	50	90
**STATE		TY		440	107	49	59	71	38	38	25	53				
TOTAL**		LY	461	90						6	38	46	143	88	50	90
WYOMING	.750	TY														
		LY	6	6					2	4						
**STATE		TY														
TOTAL**		LY	6	6					2	4						
MISSISSIPPI	1.500	TY		68	5	7	8	11	6	5	11	15				
		LY	141	107	20	10	13	16	8	9	9	22	5	11	9	9
	.750	TY		1		1										
		LY	1	1			1									
**STATE		TY		69	5	8	8	11	6	5	11	15				
TOTAL**		LY	142	108	20	10	14	16	8	9	9	22	5	11	9	9
ALL STATE		TY		509	112	57	67	82	44	43	36	68				
TOTAL		LY	609	204	20	10	14	16	10	19	47	68	148	99	59	99

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NABCA CASE SALES DEPLETION COMPARISON

BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
ALICE WHITE CAB	***	AUST CAB SAUV ***														
NEW HAMPSHIRE	1.500	TY		9	1	2		1	1	1		3				
		LY	44	39	7	2	4	7	5	2	10	2	2	2	1	
**STATE		TY		9	1	2		1	1	1		3				
TOTAL**		LY	44	39	7	2	4	7	5	2	10	2	2	2	1	
PENNSYLVANIA	1.500	TY														
		LY	2	2				1			1					
**STATE		TY														
TOTAL**		LY	2	2				1			1					
UTAH	1.500	TY		1028	243	41	68	212	57	57	305	45				
		LY	1337	1089	247	77	65	256	56	56	274	58	61	83	35	69
**STATE		TY		1028	243	41	68	212	57	57	305	45				
TOTAL**		LY	1337	1089	247	77	65	256	56	56	274	58	61	83	35	69
MISSISSIPPI	1.500	TY														
		LY	6	6	2	2						2				
**STATE		TY														
TOTAL**		LY	6	6	2	2						2				
ALL STATE		TY		1037	244	43	68	213	58	58	305	48				
TOTAL		LY	1389	1136	256	81	69	264	61	58	285	62	63	85	36	69
ALICE WHITE CHR	***	AUST CHARDNNY ***														
NEW HAMPSHIRE	1.500	TY		1320	213	56	217	124	298	173	159	80				
		LY	2254	1576	247	124	335	78	136	161	419	76	177	54	424	23
	.750	TY		39	7	7	8	7	1	7		2				
		LY	107	74	13	6	17	10	7	4	11	6	8	8	9	8
	.500	TY		34	13	6	5	8	2							
		LY	82	51			11	12	11	9	8		14	7	10	
**STATE		TY		1393	233	69	230	139	301	180	159	82				
TOTAL**		LY	2443	1701	260	130	363	100	154	174	438	82	199	69	443	31
PENNSYLVANIA	1.500	TY		1259	115	108	169	376	141	150	108	92				
		LY	2406	1783	176	169	193	147	379	268	127	324	194	156	121	152
	.750	TY														
		LY	459	459	392	47	7	4	4	3	1	1				
	.500	TY		216	69	54	80	11	1	1						
		LY	832	534	51	58	66	57	64	85	88	65	89	68	55	86
**STATE		TY		1475	184	162	249	387	142	151	108	92				
TOTAL**		LY	3697	2776	619	274	266	208	447	356	216	390	283	224	176	238
UTAH	1.500	TY		2646	209	446	244	491	208	637	231	180				
		LY	3753	2598	251	509	207	269	224	703	234	201	197	290	163	505
	.750	TY		1069	89	54	272	64	51	315	59	165				
		LY	1563	974	103	59	256	82	71	300	44	59	226	99	209	55
**STATE		TY		3715	298	500	516	555	259	952	290	345				
TOTAL**		LY	5316	3572	354	568	463	351	295	1003	278	260	423	389	372	560
MISSISSIPPI	1.500	TY		721	101	77	86	118	68	78	55	138				
		LY	1068	732	90	83	72	125	75	82	84	121	90	92	77	77
	.750	TY		210	29	25	37	24	20	25	28	22				
		LY	352	247	27	30	42	42	25	25	28	28	28	24	30	23
	.187	TY		99	18	12	10	12	11	13	10	13				
		LY	234	165	21	22	18	23	20	29	6	26	18	20	14	17
**STATE		TY		1030	148	114	133	154	99	116	93	173				
TOTAL**		LY	1654	1144	138	135	132	190	120	136	118	175	136	136	121	117
ALL STATE		TY		7613	863	845	1128	1235	801	1399	650	692				
TOTAL		LY	13110	9193	1371	1107	1224	849	1016	1669	1050	907	1041	818	1112	946
ALICE WHITE MRL	***	AUST MERLOT ***														
NEW HAMPSHIRE	1.500	TY		12		1		4	1	1	1	4				
		LY	89	76	8	5	6	8	9	6	15	19	6	6	1	
	.750	TY		2				2								
		LY	12	9		1	6	2						2		1
	.187	TY		6	2	2	1	1								
		LY	16	8	1	2	1	1	1	1		1	2	2	2	2
**STATE		TY		20	2	3	1	7	1	1	1	4				
TOTAL**		LY	117	93	9	8	13	11	10	7	15	20	8	10	3	3
MISSISSIPPI	1.500	TY		2					2							
		LY	89	88		33	2	53					1			
**STATE		TY		2					2							
TOTAL**		LY	89	88		33	2	53					1			
ALL STATE		TY		22	2	3	1	7	3	1	1	4				
TOTAL		LY	206	181	9	41	15	64	10	7	15	20	9	10	3	3
ALICE WHITE SHZ	***	AUST SHIRAZ ***														
NEW HAMPSHIRE	1.500	TY		178	20	9	43	22	34	17	16	17				
		LY	687	460	38	14	23	14	28	14	304	25	58	10	157	2
	.750	TY		5	1	2		2								
		LY	51	39	5	4	5	8	2	7	8		3	5	1	3
	.500	TY		31	9	4	4	5	3	2	2	2				
		LY	51	41	5	7	8	5	8	6	2		10			
	.187	TY		5	1	2		1				1				
		LY	24	18	2	3	2		4	3	2	2	1	2	1	2
**STATE		TY		219	31	17	47	30	37	19	18	20				
TOTAL**		LY	813	558	50	28	38	27	42	30	316	27	72	17	159	7
PENNSYLVANIA	1.500	TY														
		LY	3	3	1		1				1					

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
	.500	TY		120	53	25	36	4		1	1					
		LY	632	377	39	42	49	33	36	68	49	61	73	54	48	80
**STATE		TY		120	53	25	36	4		1	1					
TOTAL**		LY	635	380	40	42	50	33	36	68	50	61	73	54	48	80
UTAH	1.500	TY		1367	325	54	411	53	57	374	44	49				
		LY	1710	1438	374	65	401	69	60	343	59	67	66	95	40	71
	.750	TY		512	34	101	24	18	134	28	35	138				
		LY	804	543	28	125	25	30	147	24	19	145	19	52	168	22
**STATE		TY		1879	359	155	435	71	191	402	79	187				
TOTAL**		LY	2514	1981	402	190	426	99	207	367	78	212	85	147	208	93
WYOMING	.750	TY		3			1					2				
		LY	5	1								1				4
	.187	TY		1							1					
		LY	2													2
**STATE		TY		4			1				1	2				
TOTAL**		LY	7	1								1				6
MISSISSIPPI	1.500	TY		86	10	10	2	13	18	8	9	16				
		LY	107	74	5	6	7	27	9	8	1	11	10	9	10	4
	.750	TY		18	4	2	12									
		LY	51	31	3	4	3	4	1	2	9	5	5	5	6	4
**STATE		TY		104	14	12	14	13	18	8	9	16				
TOTAL**		LY	158	105	8	10	10	31	10	10	10	16	15	14	16	8
ALL STATE		TY		2326	457	209	533	118	246	430	108	225				
TOTAL		LY	4127	3025	500	270	524	190	295	475	454	317	245	232	431	194
ALICE WHT LEXIA	***	IM MSCTL/MSCT ***														
NEW HAMPSHIRE	.500	TY		19	7	3	3	3			1	2				
		LY	54	43	7	5	6	5	5	4	6	5	8	3		
**STATE		TY		19	7	3	3	3			1	2				
TOTAL**		LY	54	43	7	5	6	5	5	4	6	5	8	3		
ALL STATE		TY		19	7	3	3	3			1	2				
TOTAL		LY	54	43	7	5	6	5	5	4	6	5	8	3		
ALICE WHT PN NR	***	AUST PIN NOIR ***														
NEW HAMPSHIRE	.750	TY														
		LY	24	10	7	3							4		2	8
**STATE		TY														
TOTAL**		LY	24	10	7	3							4		2	8
UTAH	.750	TY		433	39	112	31	23	18	173	16	21				
		LY	847	465	41	133	26	34	26	162	19	24	161	45	150	26
**STATE		TY		433	39	112	31	23	18	173	16	21				
TOTAL**		LY	847	465	41	133	26	34	26	162	19	24	161	45	150	26
WYOMING	.750	TY														
		LY	2	1				1							1	
**STATE		TY														
TOTAL**		LY	2	1				1							1	
MISSISSIPPI	.750	TY		3			2	1								
		LY	62	61	4	14	20	4	19						1	
**STATE		TY		3			2	1								
TOTAL**		LY	62	61	4	14	20	4	19						1	
ALL STATE		TY		436	39	112	33	24	18	173	16	21				
TOTAL		LY	935	537	52	150	46	39	45	162	19	24	165	45	154	34
ALICE WHT RSLNG	***	AUST OTHR WHT ***														
NEW HAMPSHIRE	.750	TY		4	1	1	1		1							
		LY	6	2								2	2		2	
**STATE		TY		4	1	1	1		1							
TOTAL**		LY	6	2								2	2		2	
MISSISSIPPI	1.500	TY		1			1									
		LY	52	52	4	12	7	3	26							
**STATE		TY		1			1									
TOTAL**		LY	52	52	4	12	7	3	26							
ALL STATE		TY		5	1	1	2		1							
TOTAL		LY	58	54	4	12	7	3	26			2	2		2	
ARBOR MST PEACH	***	SPARKLING OTH ***														
NEW HAMPSHIRE	.750	TY		23	2	4	2	4	1	5	4	1				
		LY	70	52	6	17	8	8	4	3	4	2	7	5	6	
**STATE		TY		23	2	4	2	4	1	5	4	1				
TOTAL**		LY	70	52	6	17	8	8	4	3	4	2	7	5	6	
PENNSYLVANIA	.750	TY		2	1					1						
		LY	799	790	499	145	83	30	16	9	3	5	3	3	2	1
**STATE		TY		2	1					1						
TOTAL**		LY	799	790	499	145	83	30	16	9	3	5	3	3	2	1
WYOMING	.750	TY		16		3	1	1	3	1	2	5				
		LY	32	19		2	3		3	2	7	2	3	5	5	
**STATE		TY		16		3	1	1	3	1	2	5				
TOTAL**		LY	32	19		2	3		3	2	7	2	3	5	5	
MISSISSIPPI	.750	TY		5			5									
		LY	5	5		5										
**STATE		TY		5			5									

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
TOTAL**		LY	5	5		5										
ALL STATE		TY		46	3	7	8	5	4	7	6	6				
TOTAL		LY	906	866	505	169	94	38	23	14	14	9	13	13	13	1
ARBOR MST RASPB	***	SPARKLING OTH ***														
NEW HAMPSHIRE	.750	TY		58	8	7	9	9	7	8	4	6				
		LY	159	114	12	20	11	17	19	13	13	9	8	16	14	7
**STATE		TY		58	8	7	9	9	7	8	4	6				
TOTAL**		LY	159	114	12	20	11	17	19	13	13	9	8	16	14	7
PENNSYLVANIA	.750	TY		5	3	2										
		LY	1197	1183	723	226	124	46	23	20	12	9	3	3	5	3
**STATE		TY		5	3	2										
TOTAL**		LY	1197	1183	723	226	124	46	23	20	12	9	3	3	5	3
UTAH	.750	TY														
		LY	205	205	67	15	45	53	16	8	1					
**STATE		TY														
TOTAL**		LY	205	205	67	15	45	53	16	8	1					
WYOMING	.750	TY		19		1		5	6	2	2	3				
		LY	49	27	3	2	4	2	4	2	5	5	4	11	3	4
**STATE		TY		19		1		5	6	2	2	3				
TOTAL**		LY	49	27	3	2	4	2	4	2	5	5	4	11	3	4
MISSISSIPPI	.750	TY		2			2									
		LY	5	5		3			2							
**STATE		TY		2			2									
TOTAL**		LY	5	5		3			2							
ALL STATE		TY		84	11	10	11	14	13	10	6	9				
TOTAL		LY	1615	1534	805	266	184	118	64	43	31	23	15	30	22	14
ARBR MST BLK ML	***	FRUIT VRTL WN ***														
PENNSYLVANIA	1.500	TY		17289	1771	2622	2548	2286	2345	2105	1439	2173				
		LY	31392	17884	1793	2590	2493	1744	2496	2483	2489	1796	4785	4024	2365	2334
	.750	TY		4815	519	498	702	651	448	760	802	435				
		LY	8938	5003	581	563	729	537	507	681	492	913	815	1726	727	667
**STATE		TY		22104	2290	3120	3250	2937	2793	2865	2241	2608				
TOTAL**		LY	40330	22887	2374	3153	3222	2281	3003	3164	2981	2709	5600	5750	3092	3001
UTAH	.750	TY		908	302	44	57	49	176	72	39	169				
		LY	1339	897	237	49	44	55	227	72	42	171	60	133	199	50
**STATE		TY		908	302	44	57	49	176	72	39	169				
TOTAL**		LY	1339	897	237	49	44	55	227	72	42	171	60	133	199	50
WYOMING	1.500	TY		321	54	33	44	35	47	28	47	33				
		LY	512	323	55	34	46	22	44	36	47	39	73	51	36	29
	.750	TY		563	63	62	75	73	74	76	53	87				
		LY	825	505	58	66	56	68	59	83	44	71	74	107	64	75
**STATE		TY		884	117	95	119	108	121	104	100	120				
TOTAL**		LY	1337	828	113	100	102	90	103	119	91	110	147	158	100	104
ALL STATE		TY		23896	2709	3259	3426	3094	3090	3041	2380	2897				
TOTAL		LY	43006	24612	2724	3302	3368	2426	3333	3355	3114	2990	5807	6041	3391	3155
ARBR MST CRN TW	***	FRUIT VRTL WN ***														
PENNSYLVANIA	1.500	TY		4440	429	427	614	609	650	996	377	338				
		LY	9210	4592	452	461	1071	475	467	525	714	427	1639	1356	631	992
	.750	TY		907	254	225	397	20	5	4	1	1				
		LY	4183	2118	251	257	317	240	259	311	226	257	431	974	351	309
**STATE		TY		5347	683	652	1011	629	655	1000	378	339				
TOTAL**		LY	13393	6710	703	718	1388	715	726	836	940	684	2070	2330	982	1301
UTAH	.750	TY		368	30	17	25	102	22	138	17	17				
		LY	689	402	24	21	21	85	33	179	20	19	124	50	20	93
**STATE		TY		368	30	17	25	102	22	138	17	17				
TOTAL**		LY	689	402	24	21	21	85	33	179	20	19	124	50	20	93
WYOMING	.750	TY		153	14	26	13	21	13	25	17	24				
		LY	247	142	17	18	10	21	17	25	17	17	31	39	14	21
**STATE		TY		153	14	26	13	21	13	25	17	24				
TOTAL**		LY	247	142	17	18	10	21	17	25	17	17	31	39	14	21
ALL STATE		TY		5868	727	695	1049	752	690	1163	412	380				
TOTAL		LY	14329	7254	744	757	1419	821	776	1040	977	720	2225	2419	1016	1415
ARBR MST FRT WZ	***	FRUIT VRTL WN ***														
PENNSYLVANIA	1.500	TY		19615	1795	2817	2833	2743	2886	2422	1638	2481				
		LY	33089	19626	1759	2756	2747	2842	2590	2443	2700	1789	4674	4171	2363	2255
	.750	TY		6004	604	588	894	864	582	947	983	542				
		LY	10021	5736	613	654	870	605	676	783	525	1010	828	1868	828	761
**STATE		TY		25619	2399	3405	3727	3607	3468	3369	2621	3023				
TOTAL**		LY	43110	25362	2372	3410	3617	3447	3266	3226	3225	2799	5502	6039	3191	3016
UTAH	1.500	TY		1380	138	78	479	74	110	134	260	107				
		LY	2268	1431	168	95	434	95	148	128	263	100	345	178	90	224
	.750	TY		658	53	147	39	167	43	57	114	38				
		LY	1070	665	51	148	34	157	57	57	119	42	38	304	33	30
**STATE		TY		2038	191	225	518	241	153	191	374	145				
TOTAL**		LY	3338	2096	219	243	468	252	205	185	382	142	383	482	123	254
WYOMING	1.500	TY		438	60	48	71	45	64	48	59	43				
		LY	704	444	55	45	66	51	53	64	69	41	89	68	56	47

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	.750	TY		321	32	46	31	45	35	53	30	49				
		LY	533	309	38	39	27	49	43	59	31	23	61	69	49	45
**STATE		TY		759	92	94	102	90	99	101	89	92				
TOTAL**		LY	1237	753	93	84	93	100	96	123	100	64	150	137	105	92
ALL STATE		TY		28416	2682	3724	4347	3938	3720	3661	3084	3260				
TOTAL		LY	47685	28211	2684	3737	4178	3799	3567	3534	3707	3005	6035	6658	3419	3362
ARBR MST MLN WZ	***	FRUIT VRTL WN ***														
PENNSYLVANIA	1.500	TY		2698	252	259	384	821	266	345	224	147				
		LY	5212	3157	633	261	381	256	715	437	235	239	375	669	618	393
**STATE		TY		2698	252	259	384	821	266	345	224	147				
TOTAL**		LY	5212	3157	633	261	381	256	715	437	235	239	375	669	618	393
WYOMING	1.500	TY		39	9	7	11	9	3							
		LY	125	86	11	11	11	8	6	14	17	8	11	9	11	8
	.750	TY		3			1			1		1				
		LY	25	22	5	2	4	1	5	4		1		2	1	
**STATE		TY		42	9	7	12	9	3	1		1				
TOTAL**		LY	150	108	16	13	15	9	11	18	17	9	11	11	12	8
ALL STATE		TY		2740	261	266	396	830	269	346	224	148				
TOTAL		LY	5362	3265	649	274	396	265	726	455	252	248	386	680	630	401
ARBR MST MX PNR	***	FRUIT VRTL WN ***														
PENNSYLVANIA	1.500	TY		9	2	1	2	2	1	1						
		LY	2556	2533	596	296	358	248	461	499	52	23	14	5	2	2
**STATE		TY		9	2	1	2	2	1	1						
TOTAL**		LY	2556	2533	596	296	358	248	461	499	52	23	14	5	2	2
ALL STATE		TY		9	2	1	2	2	1	1						
TOTAL		LY	2556	2533	596	296	358	248	461	499	52	23	14	5	2	2
ARBR MST OF CHR	***	FRUIT VRTL WN ***														
WYOMING	.750	TY														
		LY	2	1				1								1
**STATE		TY														
TOTAL**		LY	2	1				1								1
ALL STATE		TY														
TOTAL		LY	2	1				1								1
ARBR MST PCH CH	***	FRUIT VRTL WN ***														
PENNSYLVANIA	1.500	TY		3511	336	378	813	481	392	503	313	295				
		LY	5888	3450	540	331	447	338	655	516	321	302	519	766	658	495
**STATE		TY		3511	336	378	813	481	392	503	313	295				
TOTAL**		LY	5888	3450	540	331	447	338	655	516	321	302	519	766	658	495
UTAH	.750	TY		447	38	94	41	38	137	46	27	26				
		LY	753	431	36	95	31	30	144	46	26	23	118	67	25	112
**STATE		TY		447	38	94	41	38	137	46	27	26				
TOTAL**		LY	753	431	36	95	31	30	144	46	26	23	118	67	25	112
WYOMING	1.500	TY		134	17	17	23	18	16	16	20	7				
		LY	203	122	14	21	15	10	18	17	16	11	24	26	17	14
	.750	TY		167	18	24	15	27	18	27	21	17				
		LY	237	144	13	23	13	25	15	22	17	16	18	37	19	19
**STATE		TY		301	35	41	38	45	34	43	41	24				
TOTAL**		LY	440	266	27	44	28	35	33	39	33	27	42	63	36	33
ALL STATE		TY		4259	409	513	892	564	563	592	381	345				
TOTAL		LY	7081	4147	603	470	506	403	832	601	380	352	679	896	719	640
ARBR MST PN GRG	***	FRUIT VRTL WN ***														
PENNSYLVANIA	1.500	TY		3905	356	373	552	642	859	526	324	273				
		LY	7419	4798	330	730	564	808	668	967	376	355	970	786	457	408
	.750	TY		714	258	217	219	13	3	2	1	1				
		LY	3967	2318	251	273	375	266	318	337	245	253	346	679	325	299
**STATE		TY		4619	614	590	771	655	862	528	325	274				
TOTAL**		LY	11386	7116	581	1003	939	1074	986	1304	621	608	1316	1465	782	707
WYOMING	1.500	TY		1				1								
		LY	1	1			1									
	.750	TY		1	1											
		LY	8	8	1	3	1	1		1		1				
**STATE		TY		2	1			1								
TOTAL**		LY	9	9	1	3	2	1		1		1				
ALL STATE		TY		4621	615	590	771	656	862	528	325	274				
TOTAL		LY	11395	7125	582	1006	941	1075	986	1305	621	609	1316	1465	782	707
ARBR MST POM PN	***	FRUIT VRTL WN ***														
PENNSYLVANIA	1.500	TY		4378	298	523	455	595	1173	328	263	743				
		LY	2738	493						145	183	165	426	960	467	392
**STATE		TY		4378	298	523	455	595	1173	328	263	743				
TOTAL**		LY	2738	493						145	183	165	426	960	467	392
UTAH	.750	TY		359	31	104	33	24	22	32	93	20				
		LY	391	132					17	33	64	18	91	51	95	22
**STATE		TY		359	31	104	33	24	22	32	93	20				
TOTAL**		LY	391	132					17	33	64	18	91	51	95	22
WYOMING	.750	TY		150	9	27	17	18	15	26	17	21				

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		LY	187	104		3	22	16	11	20	14	18	21	25	19	18
**STATE		TY		150	9	27	17	18	15	26	17	21				
TOTAL**		LY	187	104		3	22	16	11	20	14	18	21	25	19	18
ALL STATE		TY		4887	338	654	505	637	1210	386	373	784				
TOTAL		LY	3316	729		3	22	16	28	198	261	201	538	1036	581	432
ARBR MST SNG ZN	***	FRUIT VRTL WN ***														
PENNSYLVANIA	1.500	TY		8103	659	708	1080	1214	1477	1672	653	640				
		LY	14059	8077	636	751	1759	963	973	1650	674	671	2076	1733	855	1318
	.750	TY		3794	370	385	558	549	395	524	387	626				
		LY	6423	3806	382	424	534	444	483	510	653	376	533	1150	501	433
**STATE		TY		11897	1029	1093	1638	1763	1872	2196	1040	1266				
TOTAL**		LY	20482	11883	1018	1175	2293	1407	1456	2160	1327	1047	2609	2883	1356	1751
UTAH	.750	TY		5	1	2		2								
		LY	1	1						1						
**STATE		TY		5	1	2		2								
TOTAL**		LY	1	1						1						
WYOMING	.750	TY		196	19	29	19	24	23	31	21	30				
		LY	304	191	16	26	22	27	23	35	20	22	22	46	21	24
**STATE		TY		196	19	29	19	24	23	31	21	30				
TOTAL**		LY	304	191	16	26	22	27	23	35	20	22	22	46	21	24
ALL STATE		TY		12098	1049	1124	1657	1789	1895	2227	1061	1296				
TOTAL		LY	20787	12075	1034	1201	2315	1434	1479	2196	1347	1069	2631	2929	1377	1775
ARBR MST STW WZ	***	FRUIT VRTL WN ***														
PENNSYLVANIA	1.500	TY		9454	1217	928	1264	1365	1476	1198	837	1169				
		LY	19416	11696	1165	1696	1689	1596	1433	1458	1585	1074	2721	2366	1403	1230
	.750	TY		3766	368	394	558	556	371	852	355	312				
		LY	6657	3857	434	422	577	386	444	846	348	400	548	1197	569	486
**STATE		TY		13220	1585	1322	1822	1921	1847	2050	1192	1481				
TOTAL**		LY	26073	15553	1599	2118	2266	1982	1877	2304	1933	1474	3269	3563	1972	1716
UTAH	1.500	TY		781	81	41	63	245	55	74	159	63				
		LY	1648	983	111	66	71	375	72	65	167	56	71	399	62	133
	.750	TY		364	35	77	30	23	20	133	28	18				
		LY	732	430	31	87	25	17	34	199	16	21	24	175	21	82
**STATE		TY		1145	116	118	93	268	75	207	187	81				
TOTAL**		LY	2380	1413	142	153	96	392	106	264	183	77	95	574	83	215
WYOMING	1.500	TY		202	26	27	34	21	31	22	25	16				
		LY	360	222	23	24	45	27	32	25	27	19	41	37	37	23
	.750	TY		256	27	33	37	26	38	34	29	32				
		LY	452	280	34	43	26	54	27	37	28	31	45	52	40	35
**STATE		TY		458	53	60	71	47	69	56	54	48				
TOTAL**		LY	812	502	57	67	71	81	59	62	55	50	86	89	77	58
ALL STATE		TY		14823	1754	1500	1986	2236	1991	2313	1433	1610				
TOTAL		LY	29265	17468	1798	2338	2433	2455	2042	2630	2171	1601	3450	4226	2132	1989
ARBR MST TF CHR	***	FRUIT VRTL WN ***														
PENNSYLVANIA	1.500	TY		2993	280	291	424	817	299	399	253	230				
		LY	5728	3176	351	315	851	358	374	376	279	272	825	642	378	707
	.750	TY														
		LY	410	408	357	30	10	4	4	2		1	1	1		
**STATE		TY		2993	280	291	424	817	299	399	253	230				
TOTAL**		LY	6138	3584	708	345	861	362	378	378	279	273	826	643	378	707
UTAH	1.500	TY		2		1			1							
		LY	4	3		1				1	1			1		
**STATE		TY		2		1			1							
TOTAL**		LY	4	3		1				1	1			1		
WYOMING	.750	TY		164	15	31	22	24	18	20	13	21				
		LY	241	147	13	16	9	24	26	19	17	23	27	25	21	21
**STATE		TY		164	15	31	22	24	18	20	13	21				
TOTAL**		LY	241	147	13	16	9	24	26	19	17	23	27	25	21	21
ALL STATE		TY		3159	295	323	446	841	318	419	266	251				
TOTAL		LY	6383	3734	721	362	870	386	404	398	297	296	853	669	399	728
ARBR MST WP PNG	***	FRUIT VRTL WN ***														
PENNSYLVANIA	1.500	TY		3970	312	610	848	469	359	781	321	270				
		LY	5776	3449	509	320	433	307	542	725	311	302	471	1033	444	379
**STATE		TY		3970	312	610	848	469	359	781	321	270				
TOTAL**		LY	5776	3449	509	320	433	307	542	725	311	302	471	1033	444	379
WYOMING	1.500	TY														
		LY	2	2	2											
	.750	TY		67	7	13	14	14	16		2	1				
		LY	136	84	9	12	13	8	10	8	13	11	13	16	11	12
**STATE		TY		67	7	13	14	14	16		2	1				
TOTAL**		LY	138	86	11	12	13	8	10	8	13	11	13	16	11	12
ALL STATE		TY		4037	319	623	862	483	375	781	323	271				
TOTAL		LY	5914	3535	520	332	446	315	552	733	324	313	484	1049	455	391
B PHLP CDT CAB	***	FR BORDEAUX ***														
NEW HAMPSHIRE	.750	TY		41	10	8	8	7	3	3		2				
		LY	167	130	8	6	26	12	28	16	20	14	10	7	9	11
**STATE		TY		41	10	8	8	7	3	3		2				

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NABCA CASE SALES DEPLETION COMPARISON

BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
TOTAL**		LY	167	130	8	6	26	12	28	16	20	14	10	7	9	11
UTAH	.750	TY														
		LY	1	1					1							
**STATE		TY														
TOTAL**		LY	1	1					1							
ALL STATE		TY		41	10	8	8	7	3	3		2				
TOTAL		LY	168	131	8	6	26	12	29	16	20	14	10	7	9	11
B PHLP CDT CHRD	***	FRENCH OTHER ***														
NEW HAMPSHIRE	.750	TY		49	6	4	5	9	6	3	4	12				
		LY	245	213	5	6	27	5	100	28	25	17	12	9	6	5
**STATE		TY		49	6	4	5	9	6	3	4	12				
TOTAL**		LY	245	213	5	6	27	5	100	28	25	17	12	9	6	5
ALL STATE		TY		49	6	4	5	9	6	3	4	12				
TOTAL		LY	245	213	5	6	27	5	100	28	25	17	12	9	6	5
B PHLP CDT P NR	***	FR BORDEAUX ***														
NEW HAMPSHIRE	.750	TY		24	2	2	5	2	3	2		8				
		LY	269	218			13	5	105	40	31	24	21	13	11	6
**STATE		TY		24	2	2	5	2	3	2		8				
TOTAL**		LY	269	218			13	5	105	40	31	24	21	13	11	6
ALL STATE		TY		24	2	2	5	2	3	2		8				
TOTAL		LY	269	218			13	5	105	40	31	24	21	13	11	6
B PHLP MERLOT	***	FR BORDEAUX ***														
MISSISSIPPI	.750	TY														
		LY	53	53	2	47	4									
**STATE		TY														
TOTAL**		LY	53	53	2	47	4									
ALL STATE		TY														
TOTAL		LY	53	53	2	47	4									
B VLVT/50 BV RS	***	CAN-US BLND-US BTLD ***														
MICHIGAN	1.750	TY														
		LY	1536	1536	387	112	137	570	233	97						
	.750	TY														
		LY	1432	1432	426	232	76	260	100	118	220					
**STATE		TY														
TOTAL**		LY	2968	2968	813	344	213	830	333	215	220					
ALL STATE		TY														
TOTAL		LY	2968	2968	813	344	213	830	333	215	220					
BAROSA EB E MNR	***	AUST CHARDONNY ***														
PENNSYLVANIA	.750	TY														
		LY	3	3			1		1		1					
**STATE		TY														
TOTAL**		LY	3	3			1		1		1					
ALL STATE		TY														
TOTAL		LY	3	3			1		1		1					
BAROSA V BP SHZ	***	AUST SHIRAZ ***														
PENNSYLVANIA	.750	TY														
		LY	1										1			
**STATE		TY														
TOTAL**		LY	1										1			
WYOMING	.750	TY		1		1										
		LY	2	1					1					1		
**STATE		TY		1		1										
TOTAL**		LY	2	1					1					1		
ALL STATE		TY		1		1										
TOTAL		LY	3	1					1				1	1		
BAROSA V EB SHZ	***	AUST SHIRAZ ***														
NEW HAMPSHIRE	.750	TY														
		LY	1	1				1								
**STATE		TY														
TOTAL**		LY	1	1				1								
PENNSYLVANIA	.750	TY														
		LY	1	1		1										
**STATE		TY														
TOTAL**		LY	1	1		1										
ALL STATE		TY														
TOTAL		LY	2	2		1		1								
BAROSSA VLY SHZ	***	AUST SHIRAZ ***														
NEW HAMPSHIRE	.750	TY		1					1							
		LY	2	1								1			1	
**STATE		TY		1					1							
TOTAL**		LY	2	1								1			1	

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
ALL STATE		TY		1					1							
TOTAL		LY	2	1								1			1	
BEACHCMB COMBO	***	RUM-FLVRD ***														
NORTH CAROLINA	.050	TY														
		LY	1												1	
**STATE		TY														
TOTAL**		LY	1												1	
ALL STATE		TY														
TOTAL		LY	1												1	
BLACK BOX	***	RIESLING ***														
NEW HAMPSHIRE	3.000	TY		38	3	4	5	5	8	3	2	8				
		LY	59	43	3	5	3	5	3	11	8	5	2	6	6	2
**STATE		TY		38	3	4	5	5	8	3	2	8				
TOTAL**		LY	59	43	3	5	3	5	3	11	8	5	2	6	6	2
ALL STATE		TY		38	3	4	5	5	8	3	2	8				
TOTAL		LY	59	43	3	5	3	5	3	11	8	5	2	6	6	2
BLACK BOX BRSSA	***	SHIRAZ/SYRAH ***														
NEW HAMPSHIRE	3.000	TY		529	31	56	60	69	101	71	54	87				
		LY	1014	783	33	79	54	45	64	383	41	84	69	81	42	39
**STATE		TY		529	31	56	60	69	101	71	54	87				
TOTAL**		LY	1014	783	33	79	54	45	64	383	41	84	69	81	42	39
PENNSYLVANIA	3.000	TY		4620	278	664	522	443	924	1282	209	298				
		LY	5599	3278	262	864	328	558	360	344	284	278	492	1028	406	395
**STATE		TY		4620	278	664	522	443	924	1282	209	298				
TOTAL**		LY	5599	3278	262	864	328	558	360	344	284	278	492	1028	406	395
ALL STATE		TY		5149	309	720	582	512	1025	1353	263	385				
TOTAL		LY	6613	4061	295	943	382	603	424	727	325	362	561	1109	448	434
BLACK BOX C C	***	CABERNET SAUV ***														
UTAH	3.000	TY		3516	555	415	832	350	424	558	382					
		LY	6195	4044	534	434	577	417	618	467	381	616	473	598	592	488
**STATE		TY		3516	555	415	832	350	424	558	382					
TOTAL**		LY	6195	4044	534	434	577	417	618	467	381	616	473	598	592	488
WYOMING	3.000	TY		2213	222	187	223	274	393	274	297	343				
		LY	2715	1714	198	159	203	233	251	244	217	209	241	347	203	210
**STATE		TY		2213	222	187	223	274	393	274	297	343				
TOTAL**		LY	2715	1714	198	159	203	233	251	244	217	209	241	347	203	210
MISSISSIPPI	3.000	TY		2660	290	251	288	369	315	374	321	452				
		LY	2372	1440		266	204	105	251	203	195	216	216	144	288	284
**STATE		TY		2660	290	251	288	369	315	374	321	452				
TOTAL**		LY	2372	1440		266	204	105	251	203	195	216	216	144	288	284
WYOMING	3.000	TY		202	21	16	25	13	46	30	26	25				
		LY	234	128	4	7	19	14	24	18	24	18	27	41	16	22
**STATE		TY		202	21	16	25	13	46	30	26	25				
TOTAL**		LY	234	128	4	7	19	14	24	18	24	18	27	41	16	22
MISSISSIPPI	.750	TY		128	17	9	13	18	17	16	18	20				
		LY	250	155	32	21	16	15	17	18	17	19	25	31	20	19
**STATE		TY		128	17	9	13	18	17	16	18	20				
TOTAL**		LY	250	155	32	21	16	15	17	18	17	19	25	31	20	19
ALL STATE		TY		8719	1105	878	1381	1024	1195	1252	1044	840				
TOTAL		LY	11766	7481	768	887	1019	784	1161	950	834	1078	982	1161	1119	1023
BLACK BOX CAL	***	CABERNET SAUV ***														
NEW HAMPSHIRE	.500	TY		230	11	19	19	25	42	40	23	51				
		LY	47	1								1	9	6	17	14
**STATE		TY		230	11	19	19	25	42	40	23	51				
TOTAL**		LY	47	1								1	9	6	17	14
PENNSYLVANIA	.500	TY		373		1	49	62	51	76	62	72				
		LY														
**STATE		TY		373		1	49	62	51	76	62	72				
TOTAL**		LY														
WYOMING	.500	TY		3				1			1	1				
		LY														
**STATE		TY		3				1			1	1				
TOTAL**		LY														
MISSISSIPPI	.500	TY		20		4	5	4	1			6				
		LY	3												2	1
**STATE		TY		20		4	5	4	1			6				
TOTAL**		LY	3												2	1
NEW HAMPSHIRE	3.000	TY		3059	72	246	866	214	489	318	117	737				
		LY	2975	2078	74	272	208	124	223	720	93	364	219	314	169	195
	.500	TY		193	7	17	15	21	33	31	21	48				
		LY	39										9	6	14	10
**STATE		TY		3252	79	263	881	235	522	349	138	785				
TOTAL**		LY	3014	2078	74	272	208	124	223	720	93	364	228	320	183	205
PENNSYLVANIA	3.000	TY		9755	617	1254	1048	1011	1576	1421	2065	763				
		LY	10490	6171	515	492	1372	656	507	667	528	1434	967	1764	761	827

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
	.500	TY		293			35	46	42	61	49	60				
		LY														
**STATE		TY		10048	617	1254	1083	1057	1618	1482	2114	823				
TOTAL**		LY	10490	6171	515	492	1372	656	507	667	528	1434	967	1764	761	827
UTAH	3.000	TY		1756	245	200	166	260	187	235	295	168				
		LY	2024	1139	129	74	85	180	124	190	180	177	222	311	150	202
**STATE		TY		1756	245	200	166	260	187	235	295	168				
TOTAL**		LY	2024	1139	129	74	85	180	124	190	180	177	222	311	150	202
WYOMING	3.000	TY		1183	112	108	130	135	217	142	167	172				
		LY	1547	993	106	103	109	127	162	137	120	129	133	199	114	108
**STATE		TY		1183	112	108	130	135	217	142	167	172				
TOTAL**		LY	1547	993	106	103	109	127	162	137	120	129	133	199	114	108
MISSISSIPPI	3.000	TY		1237	141	128	141	123	155	188	161	200				
		LY	1643	1020	144	137	90	132	117	128	134	138	147	207	140	129
	.750	TY		30		9	7	6	2			6				
		LY	4												3	1
**STATE		TY		1267	141	137	148	129	157	188	161	206				
TOTAL**		LY	1647	1020	144	137	90	132	117	128	134	138	147	207	143	130
NEW HAMPSHIRE	3.000	TY		2781	60	213	751	235	586	330	115	491				
		LY	2624	1983	69	201	175	145	244	783	87	279	173	212	110	146
	.500	TY		187					39	52	36	60				
		LY														
**STATE		TY		2968	60	213	751	235	625	382	151	551				
TOTAL**		LY	2624	1983	69	201	175	145	244	783	87	279	173	212	110	146
PENNSYLVANIA	3.000	TY		9418	460	1074	1012	1197	2182	1308	1380	805				
		LY	8955	5717	462	490	1392	813	693	783	526	558	690	1398	580	570
**STATE		TY		9418	460	1074	1012	1197	2182	1308	1380	805				
TOTAL**		LY	8955	5717	462	490	1392	813	693	783	526	558	690	1398	580	570
UTAH	3.000	TY		12								12				
		LY														
**STATE		TY		12								12				
TOTAL**		LY														
WYOMING	3.000	TY		594	43	63	60	71	153	74	72	58				
		LY	657	459	27	42	43	73	103	73	50	48	37	99	27	35
**STATE		TY		594	43	63	60	71	153	74	72	58				
TOTAL**		LY	657	459	27	42	43	73	103	73	50	48	37	99	27	35
MISSISSIPPI	3.000	TY		1146	105	107	141	146	159	189	159	140				
		LY	1070	698	53	90	80	113	78	108	36	140	59	89	131	93
**STATE		TY		1146	105	107	141	146	159	189	159	140				
TOTAL**		LY	1070	698	53	90	80	113	78	108	36	140	59	89	131	93
WYOMING	3.000	TY		186	19	16	11	30	44	25	22	19				
		LY	106	22								22	19	37	19	9
**STATE		TY		186	19	16	11	30	44	25	22	19				
TOTAL**		LY	106	22								22	19	37	19	9
MISSISSIPPI	3.000	TY		128	8	17	11	18	21	14	18	21				
		LY	58	15						3	6	6	9	9	14	11
**STATE		TY		128	8	17	11	18	21	14	18	21				
TOTAL**		LY	58	15						3	6	6	9	9	14	11
ALL STATE		TY		32584	1900	3476	4467	3605	5979	4504	4763	3890				
TOTAL		LY	32242	20296	1579	1901	3554	2363	2251	3592	1760	3296	2693	4651	2251	2351
BLACK BOX COL V	***	RIESLING ***														
PENNSYLVANIA	3.000	TY		2884	137	335	253	315	572	752	288	232				
		LY	2396	1411	109	269	183	213	179	179	135	144	210	442	168	165
**STATE		TY		2884	137	335	253	315	572	752	288	232				
TOTAL**		LY	2396	1411	109	269	183	213	179	179	135	144	210	442	168	165
UTAH	3.000	TY		262	22	23	28	33	37	53	37	29				
		LY	207	141	23	23	20	26	24	15	5	5	7	31	10	18
**STATE		TY		262	22	23	28	33	37	53	37	29				
TOTAL**		LY	207	141	23	23	20	26	24	15	5	5	7	31	10	18
WYOMING	3.000	TY														
		LY	133	133	14	14	22	21	31	17	14					
**STATE		TY														
TOTAL**		LY	133	133	14	14	22	21	31	17	14					
MISSISSIPPI	3.000	TY														
		LY	122	99	20	8	14	11	18	14	3	11	9	11	3	
**STATE		TY														
TOTAL**		LY	122	99	20	8	14	11	18	14	3	11	9	11	3	
ALL STATE		TY		3146	159	358	281	348	609	805	325	261				
TOTAL		LY	2858	1784	166	314	239	271	252	225	157	160	226	484	181	183
BLACK BOX ELEGN	***	RED GENRC OTH ***														
NEW HAMPSHIRE	3.000	TY		127	6	11	15	10	20	16	21	28				
		LY														
**STATE		TY		127	6	11	15	10	20	16	21	28				
TOTAL**		LY														
PENNSYLVANIA	3.000	TY		791		2	78	110	191	110	82	218				
		LY														
**STATE		TY		791		2	78	110	191	110	82	218				
TOTAL**		LY														

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
WYOMING	3.000	TY		27			8			5		14				
		LY														
**STATE		TY		27			8			5		14				
TOTAL**		LY														
MISSISSIPPI	3.000	TY		55		9	32	6		3		5				
		LY														
**STATE		TY		55		9	32	6		3		5				
TOTAL**		LY														
ALL STATE		TY		1000	6	22	133	126	211	134	103	265				
TOTAL		LY														
BLACK BOX MALBC	***	ARGT MALBEC ***														
NEW HAMPSHIRE	3.000	TY		872	50	94	81	97	229	101	61	159				
		LY	1366	1014	42	97	72	79	88	430	70	136	89	105	88	70
**STATE		TY		872	50	94	81	97	229	101	61	159				
TOTAL**		LY	1366	1014	42	97	72	79	88	430	70	136	89	105	88	70
PENNSYLVANIA	3.000	TY		7916	497	1068	845	820	1337	724	666	1959				
		LY	9369	5879	461	1199	623	728	561	551	460	1296	789	1328	633	740
**STATE		TY		7916	497	1068	845	820	1337	724	666	1959				
TOTAL**		LY	9369	5879	461	1199	623	728	561	551	460	1296	789	1328	633	740
UTAH	3.000	TY		601	42	23	57	80	79	20	92	208				
		LY	144	111		13	24	8	11	14	20	21	18	7	2	6
**STATE		TY		601	42	23	57	80	79	20	92	208				
TOTAL**		LY	144	111		13	24	8	11	14	20	21	18	7	2	6
WYOMING	3.000	TY		508	51	43	58	50	113	51	71	71				
		LY	622	370	26	27	57	41	80	47	34	58	61	86	45	60
**STATE		TY		508	51	43	58	50	113	51	71	71				
TOTAL**		LY	622	370	26	27	57	41	80	47	34	58	61	86	45	60
MISSISSIPPI	3.000	TY		497	50	44	62	60	68	65	68	80				
		LY	466	216	6	23	33	3	32	32	36	51	60	72	68	50
**STATE		TY		497	50	44	62	60	68	65	68	80				
TOTAL**		LY	466	216	6	23	33	3	32	32	36	51	60	72	68	50
ALL STATE		TY		10394	690	1272	1103	1107	1826	961	958	2477				
TOTAL		LY	11967	7590	535	1359	809	859	772	1074	620	1562	1017	1598	836	926
BLACK BOX MNTRY	***	CHARDONNAY ***														
NEW HAMPSHIRE	3.000	TY		3879	93	361	1001	331	724	461	147	761				
		LY	3989	2916	96	387	245	198	348	1064	133	445	239	380	229	225
	.500	TY		302	11	25	22	34	56	52	32	70				
		LY	52	1								1	10	7	18	16
**STATE		TY		4181	104	386	1023	365	780	513	179	831				
TOTAL**		LY	4041	2917	96	387	245	198	348	1064	133	446	249	387	247	241
PENNSYLVANIA	3.000	TY		13114	750	1651	1512	1632	2749	1227	990	2603				
		LY	12152	7368	565	635	1638	1025	835	1059	731	880	1056	1904	895	929
	.500	TY		324			43	60	48	81	42	50				
		LY														
**STATE		TY		13438	750	1651	1555	1692	2797	1308	1032	2653				
TOTAL**		LY	12152	7368	565	635	1638	1025	835	1059	731	880	1056	1904	895	929
UTAH	3.000	TY		2929	285	356	326	414	358	411	449	330				
		LY	3529	2411	260	329	240	393	294	313	334	248	248	439	198	233
**STATE		TY		2929	285	356	326	414	358	411	449	330				
TOTAL**		LY	3529	2411	260	329	240	393	294	313	334	248	248	439	198	233
WYOMING	3.000	TY		1196	110	85	122	142	277	170	150	140				
		LY	1377	962	94	73	123	128	166	153	121	104	111	144	84	76
**STATE		TY		1196	110	85	122	142	277	170	150	140				
TOTAL**		LY	1377	962	94	73	123	128	166	153	121	104	111	144	84	76
MISSISSIPPI	3.000	TY		1231	96	117	137	135	159	186	176	225				
		LY	1349	890	96	93	108	120	104	98	134	137	135	104	110	110
	.500	TY		17		5	4	5	3							
		LY	3												2	1
**STATE		TY		1248	96	122	141	140	162	186	176	225				
TOTAL**		LY	1352	890	96	93	108	120	104	98	134	137	135	104	112	111
ALL STATE		TY		22992	1345	2600	3167	2753	4374	2588	1986	4179				
TOTAL		LY	22451	14548	1111	1517	2354	1864	1747	2687	1453	1815	1799	2978	1536	1590
BLACK BOX MSCTO	***	ARGT OTHR WHT ***														
NEW HAMPSHIRE	3.000	TY		148	6	12	10	14	29	30	9	38				
		LY														
**STATE		TY		148	6	12	10	14	29	30	9	38				
TOTAL**		LY														
PENNSYLVANIA	3.000	TY		1209		2	101	162	320	203	136	285				
		LY														
**STATE		TY		1209		2	101	162	320	203	136	285				
TOTAL**		LY														
WYOMING	3.000	TY		34			9			8	2	15				
		LY														
**STATE		TY		34			9			8	2	15				
TOTAL**		LY														
MISSISSIPPI	3.000	TY		204		27	78	11	23	27	14	24				
		LY														
**STATE		TY		204		27	78	11	23	27	14	24				

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
TOTAL**		LY														
ALL STATE		TY		1595	6	41	198	187	372	268	161	362				
TOTAL		LY														
BLACK BOX P RBL	***	CABERNET SAUV ***														
NEW HAMPSHIRE	3.000	TY		5668	154	586	1417	420	878	663	205	1345				
		LY	5619	3895	198	630	347	203	369	1265	149	734	356	625	419	324
**STATE		TY		5668	154	586	1417	420	878	663	205	1345				
TOTAL**		LY	5619	3895	198	630	347	203	369	1265	149	734	356	625	419	324
PENNSYLVANIA	3.000	TY		16607	1122	2212	1834	1840	2860	1739	1311	3689				
		LY	18601	10824	932	924	2358	1017	802	1237	1005	2549	1753	3087	1411	1526
**STATE		TY		16607	1122	2212	1834	1840	2860	1739	1311	3689				
TOTAL**		LY	18601	10824	932	924	2358	1017	802	1237	1005	2549	1753	3087	1411	1526
ALL STATE		TY		22275	1276	2798	3251	2260	3738	2402	1516	5034				
TOTAL		LY	24220	14719	1130	1554	2705	1220	1171	2502	1154	3283	2109	3712	1830	1850
BLACK BOX SV BL	***	NEW ZEALAND ***														
NEW HAMPSHIRE	3.000	TY		155	6	21	6	35	26	26	12	23				
		LY	147	106	3	17	6	18	12	24	14	12	11	9	15	6
**STATE		TY		155	6	21	6	35	26	26	12	23				
TOTAL**		LY	147	106	3	17	6	18	12	24	14	12	11	9	15	6
PENNSYLVANIA	3.000	TY		4721	284	615	509	680	1222	729	409	273				
		LY	4507	2947	153	481	325	509	435	452	282	310	379	600	258	323
**STATE		TY		4721	284	615	509	680	1222	729	409	273				
TOTAL**		LY	4507	2947	153	481	325	509	435	452	282	310	379	600	258	323
UTAH	3.000	TY		9		3			3		3					
		LY	9	4					2			2		5		
**STATE		TY		9		3			3		3					
TOTAL**		LY	9	4					2			2		5		
WYOMING	3.000	TY		124	7	11	11	9	34	16		36				
		LY	56	6								6	6	30	6	8
**STATE		TY		124	7	11	11	9	34	16		36				
TOTAL**		LY	56	6								6	6	30	6	8
MISSISSIPPI	3.000	TY		180	14	21	30	14	33	35	33					
		LY	217	138	21	20	14	20	12	17	17	17	27	17	15	20
**STATE		TY		180	14	21	30	14	33	35	33					
TOTAL**		LY	217	138	21	20	14	20	12	17	17	17	27	17	15	20
ALL STATE		TY		5189	311	671	556	738	1318	806	457	332				
TOTAL		LY	4936	3201	177	518	345	547	461	493	313	347	423	661	294	357
BLACK BOX V CNT	***	CHLE CAB SAUV ***														
UTAH	3.000	TY		726								726				
		LY														
**STATE		TY		726								726				
TOTAL**		LY														
ALL STATE		TY		726								726				
TOTAL		LY														
BLACK VELVET	***	CAN-US BLND-US BTLD ***														
ALABAMA	1.750	TY		2006	267	229	255	258	248	254	237	258				
		LY	3132	2039	245	255	295	243	248	252	244	257	269	308	255	261
	1.000	TY		3	1					2						
		LY	2										1	1		
	.750	TY		848	119	173	101	88	92	93	80	102				
		LY	1168	715	94	81	103	92	82	73	97	93	101	136	106	110
	.375	TY		1012	131	116	116	129	117	128	129	146				
		LY	1409	895	126	108	110	108	108	104	115	116	128	143	117	126
	.200	TY		25	3	3	3	4	2	4	3	3				
		LY	14	3							1	2	2	3	3	3
**STATE		TY		3894	521	521	475	479	459	481	449	509				
TOTAL**		LY	5725	3652	465	444	508	443	438	429	457	468	501	591	481	500
IDAHO	1.750	TY		11665	1408	1295	1444	1581	1549	1547	1380	1461				
		LY	17282	11499	1245	1280	1491	1614	1689	1429	1372	1379	1529	1708	1271	1275
	1.000	TY		673				32	122	169	157	193				
		LY														
	.750	TY		3933	587	529	565	532	444	447	397	432				
		LY	7236	4825	628	616	596	604	585	592	592	612	570	732	551	558
	750TR	TY		3585	464	440	462	458	449	459	416	437				
		LY	5662	3801	475	491	459	461	471	478	480	486	471	526	437	427
	.375	TY		1059	130	125	135	135	128	135	130	141				
		LY	1527	998	128	122	123	123	121	123	126	132	139	147	124	119
	.050	TY		293	37	34	35	32	35	38	39	43				
		LY	443	301	40	39	37	37	38	36	36	38	34	40	33	35
**STATE		TY		21208	2626	2423	2641	2770	2727	2795	2519	2707				
TOTAL**		LY	32150	21424	2516	2548	2706	2839	2904	2658	2606	2647	2743	3153	2416	2414
IOWA	1.750	TY		57396	2775	3617	11731	3434	5401	4989	4221	21228				
		LY	75702	54737	3223	3201	11900	2797	5262	4482	4122	19750	2787	4890	2764	10524
	1.000	TY		8854	971	1031	1141	1038	1074	1104	842	1653				
		LY	14143	9517	1221	1068	1505	1050	925	1174	1043	1531	1032	1106	1027	1461
	.750	TY		7735	807	928	950	1010	883	1020	889	1248				
		LY	9849	5978	606	678	583	792	694	862	915	848	1014	1099	897	861
	750TR	TY		5704	602	784	704	745	563	822	658	826				
		LY	8825	5926	728	790	684	901	569	773	774	707	810	777	663	649
	.375	TY		3100	348	368	414	358	345	457	329	481				

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		LY	3883	2510	297	276	299	320	328	337	331	322	335	372	332	334
	.200	TY		1302	149	166	177	143	163	196	99	209				
		LY	1701	1131	148	127	148	146	130	153	138	141	157	152	82	179
	.050	TY		1052	153	156	176	158	145	182	49	33				
		LY	1756	1128	124	105	122	149	149	153	180	146	151	171	123	183
**STATE		TY		85143	5805	7050	15293	6886	8574	8770	7087	25678				
TOTAL**		LY	115859	80927	6347	6245	15241	6155	8057	7934	7503	23445	6286	8567	5888	14191
MAINE	1.750	TY		7280	458	1182	516	1460	457	1331	357	1519				
		LY	9575	6429	505	1069	547	1153	452	966	483	1254	524	1165	377	1080
	1.000	TY		300	40	39	47	34	34	38	33	35				
		LY	484	315	45	34	41	43	33	38	45	36	45	46	38	40
	.750	TY		1140	111	96	123	180	102	221	94	213				
		LY	1628	1091	105	95	105	179	94	207	110	196	117	249	89	82
	750TR	TY		1106	111	121	148	107	207	113	186	113				
		LY	1665	1017	124	115	134	105	181	100	166	92	219	121	202	106
	.375	TY		556	80	72	72	65	63	72	60	72				
		LY	713	445	52	54	58	58	50	60	57	56	69	77	58	64
	.050	TY		594	67	62	77	71	71	91	77	78				
		LY	631	386	48	42	46	46	45	47	55	57	66	65	56	58
**STATE		TY		10976	867	1572	983	1917	934	1866	807	2030				
TOTAL**		LY	14696	9683	879	1409	931	1584	855	1418	916	1691	1040	1723	820	1430
MICHIGAN	1.750	TY		13864	1827	1628	2211	1881	1557	2152	926	1682				
		LY	18574	13049	1547	1412	1609	1784	1430	1576	2055	1636	1139	1910	1070	1406
	1.000	TY		2570	379	293	385	296	280	361	270	306				
		LY	3857	2614	394	295	313	372	295	277	349	319	305	391	263	284
	.750	TY		8970	1304	1180	1301	1055	937	1235	961	997				
		LY	12790	8050	973	843	1079	1232	925	891	1128	979	1156	1666	875	1043
	750TR	TY		11794	1589	1613	1613	1378	1237	1771	1304	1289				
		LY	16818	10976	1468	1223	1369	1682	1213	1224	1584	1213	1478	2092	1006	1266
	.375	TY		16546	2262	1925	2472	1905	1792	2425	1847	1918				
		LY	24144	16341	2308	1781	2022	2467	1754	1827	2280	1902	1904	2505	1577	1817
	.200	TY		8297	1100	958	1285	987	869	1232	906	960				
		LY	11530	7750	1066	823	936	1161	857	880	1134	893	966	1164	749	901
	.050	TY		803	118	96	120	94	84	121	83	87				
		LY	1095	771	120	89	78	117	84	91	117	75	56	115	81	72
**STATE		TY		62844	8579	7693	9387	7596	6756	9297	6297	7239				
TOTAL**		LY	88808	59551	7876	6466	7406	8815	6558	6766	8647	7017	7004	9843	5621	6789
MONTANA	1.750	TY		10931	2354	359	869	2523	494	955	926	2451				
		LY	14280	10360	2346	317	695	2644	377	832	894	2255	629	2063	491	737
	1.000	TY		12045	1220	1281	2965	857	1108	2634	721	1259				
		LY	18783	12265	1520	1287	3107	950	1100	2277	938	1086	2365	923	2396	834
	.750	TY		771	55	58	203	59	44	308	18	26				
		LY	1438	843	56	64	284	26	55	263	39	56	319	45	193	38
	750TR	TY		2874	218	249	784	215	221	760	184	243				
		LY	4722	2904	244	252	827	190	221	794	170	206	874	114	690	140
	.375	TY		3967	496	434	540	506	466	549	454	522				
		LY	5572	3679	475	411	485	498	410	489	470	441	526	505	425	437
	.200	TY		360	41	38	46	52	35	55	44	49				
		LY	493	339	39	31	46	43	42	48	45	45	12	66	36	40
	.050	TY		103	10	12	14	10	11	13	19	14				
		LY	155	103	11	13	14	14	15	15	9	12	13	15	14	10
**STATE		TY		31051	4394	2431	5421	4222	2379	5274	2366	4564				
TOTAL**		LY	45443	30493	4691	2375	5458	4365	2220	4718	2565	4101	4738	3731	4245	2236
NEW HAMPSHIRE	1.750	TY		12028	1221	1520	809	1836	1777	1129	1880	1856				
		LY	16846	11970	1452	1648	907	1746	1713	861	1870	1773	1154	1449	1575	698
	1.000	TY		82	8	10	7	12	11	9	11	14				
		LY	113	69	8	12	8	7	6	7	8	13	11	10	10	13
	.750	TY		277	43	25	24	51	25	27	52	30				
		LY	187	111	17	11	10	20	10	9	23	11	12	26	18	20
	750TR	TY		768	70	96	127	89	105	115	69	97				
		LY	1345	891	80	116	149	98	95	143	94	116	142	96	128	88
	.375	TY		432	55	51	57	56	68	42	47	56				
		LY	370	246	36	33	33	28	36	22	27	31	25	27	32	40
**STATE		TY		13587	1397	1702	1024	2044	1986	1322	2059	2053				
TOTAL**		LY	18861	13287	1593	1820	1107	1899	1860	1042	2022	1944	1344	1608	1763	859
NORTH CAROLINA	1.750	TY		4363	565	508	539	541	523	578	518	591				
		LY	6577	4392	551	565	540	522	557	553	548	556	551	631	486	517
	.750	TY		1367	170	152	185	185	167	162	157	189				
		LY	2179	1330	164	171	176	165	174	157	160	163	197	266	209	177
	750TR	TY		2292	298	254	302	316	296	290	254	282				
		LY	3494	2247	286	282	293	289	284	273	262	278	305	365	304	273
	.375	TY		892	113	107	103	114	101	120	108	126				
		LY	1374	912	123	120	108	102	102	117	113	127	117	129	108	108
**STATE		TY		8914	1146	1021	1129	1156	1087	1150	1037	1188				
TOTAL**		LY	13624	8881	1124	1138	1117	1078	1117	1100	1083	1124	1170	1391	1107	1075
OHIO	1.750	TY		28595	3594	3336	3739	3599	3522	3732	3415	3658				
		LY	42348	27997	3481	3519	3519	3490	3528	3459	3528	3473	3531	4279	3256	3285
	1.000	TY		14395	1914	1759	1824	1773	1714	1878	1684	1849				
		LY	22553	14835	1951	1897	1847	1824	1784	1827	1926	1779	1867	2280	1756	1815
	.750	TY		6803	859	828	852	854	833	859	831	887				
		LY	10897	7017	888	884	863	828	860	848	857	989	978	1286	790	826
	750TR	TY		9908	1247	1196	1257	1236	1209	1271	1205	1287				
		LY	14850	9905	1259	1251	1262	1215	1248	1250	1248	1172	1236	1428	1133	1148
	.375	TY		4690	608	569	594	569	566	596	572	616				
		LY	6685	4384	530	548	546	530	527	552	557	594	562	646	545	548
	.050	TY		158	20	18	18	19	23	21	17	22				
		LY	273	167	21	20	18	23	18	23	23	21	27	53	10	16
**STATE		TY		64549	8242	7706	8284	8050	7867	8357	7724	8319				
TOTAL**		LY	97606	64305	8130	8119	8055	7910	7965	7959	8139	8028	8201	9972	7490	7638
OREGON	1.750	TY		18585	1674	1542	2710	2964	2962	2001	1575	3157				
		LY	28629	16867	1682	1642	2731	2836	2958	1776	1626	1616	3280	3872	3056	1554
	.750	TY		8683	1267	1172	925	920	847	1253	1125	1174				

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		LY	12897	8869	1294	1293	931	912	884	1152	1169	1234	903	1174	823	1128
	750TR	TY		6014	843	820	623	635	609	893	800	791				
		LY	8374	5901	821	831	626	599	593	804	780	847	582	629	516	746
	.375	TY		2548	324	303	327	340	311	331	291	321				
		LY	3754	2490	321	316	326	318	317	303	281	308	310	350	283	321
	.200	TY		714	93	91	89	88	84	98	84	87				
		LY	1016	667	84	83	84	80	80	85	83	88	85	92	85	87
	.050	TY		73	8	8	10	11	9	11	8	8				
		LY	104	69	9	8	8	9	8	11	8	8	8	12	7	8
**STATE		TY		36617	4209	3936	4684	4958	4822	4587	3883	5538				
TOTAL**		LY	54774	34863	4211	4173	4706	4754	4840	4131	3947	4101	5168	6129	4770	3844
PENNSYLVANIA	1.750	TY		22737	4079	1794	3705	2357	1762	3076	4102	1862				
		LY	29538	19334	1758	3366	2188	2572	2041	2236	1795	3378	4113	2067	1729	2295
	1.000	TY														
		LY	92	92	51	21	10	2	3	3	1	1				
	.750	TY		13020	831	2306	1449	1398	2421	1253	780	2582				
		LY	16758	10892	908	921	2516	1021	1445	2267	881	933	1181	2450	1039	1196
	750TR	TY		5251	557	292	673	1725	321	866	514	303				
		LY	9050	5244	682	676	588	542	425	444	1267	620	744	390	1420	1252
	.375	TY		2037	245	225	301	262	204	309	246	245				
		LY	2753	1762	180	202	250	205	201	265	221	238	297	229	186	279
	.200	TY		711	78	77	103	99	77	103	83	91				
		LY	905	600	72	76	95	64	67	86	69	71	80	73	64	88
	.050	TY		568	59	66	83	64	64	86	71	75				
		LY	690	430	42	47	63	49	51	64	54	60	63	67	54	76
**STATE		TY		44324	5849	4760	6314	5905	4849	5693	5796	5158				
TOTAL**		LY	59786	38354	3693	5309	5710	4455	4233	5365	4288	5301	6478	5276	4492	5186
UTAH	1.750	TY		4034	849	310	374	562	286	477	286	890				
		LY	5743	3773	849	291	310	608	269	391	232	823	329	382	993	266
	1.000	TY		660	74	79	102	56	79	115	83	72				
		LY	924	584	64	80	75	67	78	89	70	61	81	105	71	83
	.750	TY		720	96	78	106	74	79	111	92	84				
		LY	1037	670	87	93	76	78	81	97	78	80	83	112	88	84
	.375	TY		504	72	56	66	49	55	82	64	60				
		LY	689	476	67	55	60	50	58	73	60	53	46	60	51	56
**STATE		TY		5918	1091	523	648	741	499	785	525	1106				
TOTAL**		LY	8393	5503	1067	519	521	803	486	650	440	1017	539	659	1203	489
VERMONT	1.750	TY		3294	233	494	621	432	458	273	538	245				
		LY	4390	3137	461	269	684	313	252	680	248	230	242	579	220	212
	.750	TY		644	97	81	71	71	64	90	75	95				
		LY	1035	632	72	78	73	66	86	72	89	96	106	114	92	91
	.375	TY		192	25	24	24	24	24	25	23	23				
		LY	262	169	21	20	24	23	21	20	19	21	21	27	22	23
**STATE		TY		4130	355	599	716	527	546	388	636	363				
TOTAL**		LY	5687	3938	554	367	781	402	359	772	356	347	369	720	334	326
VIRGINIA	1.750	TY		4467	565	687	529	525	495	584	522	560				
		LY	6836	4378	477	720	479	484	489	686	513	530	515	785	466	692
	1.000	TY		794	118	86	105	94	97	97	94	103				
		LY	1257	814	108	93	102	97	102	88	107	117	113	134	104	92
	.750	TY		798	111	93	101	91	95	99	98	110				
		LY	1234	764	95	87	102	87	93	93	101	106	114	149	104	103
	750TR	TY		1380	183	168	169	173	166	164	166	191				
		LY	2134	1418	178	166	184	177	181	162	184	186	181	206	165	164
	.375	TY		1280	172	155	158	154	144	164	160	173				
		LY	1948	1281	173	167	163	144	149	157	160	168	164	182	161	160
	.200	TY		225	26	25	25	24	23	32	32	38				
		LY	371	256	35	34	34	34	31	30	27	31	29	33	28	25
**STATE		TY		8944	1175	1214	1087	1061	1020	1140	1072	1175				
TOTAL**		LY	13780	8911	1066	1267	1064	1023	1045	1216	1092	1138	1116	1489	1028	1236
WEST VIRGINIA	1.750	TY		5207	404	447	665	482	458	682	1882	187				
		LY	7076	5646	505	539	531	583	483	602	2199	204	199	381	492	358
	1.000	TY		877	111	100	123	113	100	113	87	130				
		LY	1430	950	120	122	132	120	105	112	107	132	141	110	132	97
	.750	TY		789	107	103	103	92	87	101	83	113				
		LY	1268	817	101	110	103	108	96	100	92	107	129	135	97	90
	750TR	TY		540	66	62	79	78	62	58	57	78				
		LY	787	517	73	59	59	71	63	80	59	53	70	69	58	73
	.375	TY		953	124	124	132	104	110	121	102	136				
		LY	1443	937	113	115	104	113	110	117	136	129	137	132	107	130
	.200	TY		102	16	10	15	10	7	21	10	13				
		LY	147	92	10	14	10	10	12	11	16	9	15	12	14	14
	.050	TY		182	27	22	23	24	18	26	21	21				
		LY	216	138	16	18	17	18	16	19	1	33	15	32	5	26
**STATE		TY		8650	855	868	1140	903	842	1122	2242	678				
TOTAL**		LY	12367	9097	938	977	956	1023	885	1041	2610	667	706	871	905	788
WYOMING	1.750	TY		6905	538	961	552	544	2168	470	473	1199				
		LY	9170	6868	549	1187	505	543	1832	506	579	1167	456	881	493	472
	1.000	TY		1386	190	148	183	159	186	171	159	190				
		LY	2230	1492	195	180	187	192	172	201	183	182	185	196	178	179
	.750	TY		1346	225	133	158	205	141	154	181	149				
		LY	2062	1434	227	146	152	250	130	175	223	131	139	217	134	138
	750TR	TY		3218	332	338	622	337	355	549	288	397				
		LY	4775	3075	346	299	546	341	281	605	348	309	525	333	305	537
	.375	TY		2413	303	290	320	286	318	343	256	297				
		LY	3163	2099	244	243	277	289	240	281	272	253	278	278	259	249
	.200	TY		512	59	66	64	67	68	62	61	65				
		LY	745	516	72	53	70	64	61	75	62	59	63	55	53	58
	.050	TY		315	35	33	42	44	35	42	34	50				
		LY	438	302	42	35	39	41	36	39	40	30	31	39	37	29
**STATE		TY		16095	1682	1969	1941	1642	3271	1791	1452	2347				
TOTAL**		LY	22583	15786	1675	2143	1776	1720	2752	1882	1707	2131	1677	1999	1459	1662
MISSISSIPPI	1.750	TY		796	124	93	106	92	98	96	89	98				

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		LY	1390	850	178	68	96	104	106	105	106	87	153	137	102	148
	.750	TY		456	72	41	95	50	38	49	65	46				
		LY	721	455	64	54	78	57	44	49	54	55	62	79	66	59
	750TR	TY		337	37	35	44	64	46	25	45	41				
		LY	509	321	46	35	47	37	29	49	35	43	51	58	40	39
	.375	TY		260	35	32	38	26	31	38	26	34				
		LY	479	310	42	45	40	34	37	36	40	36	39	48	37	45
	.200	TY		68	7	7	8	9	8	11	8	10				
		LY	112	69	13	4	11	12	5	9	6	9	11	10	14	8
**STATE		TY		1917	275	208	291	241	221	219	233	229				
TOTAL**		LY	3211	2005	343	206	272	244	221	248	241	230	316	332	259	299
ALL STATE		TY		428761	49068	46196	61458	51098	48839	55037	46184	70881				
TOTAL		LY	613353	410660	47168	45525	58315	49512	46795	49329	48619	65397	49396	58054	44281	50962
BLACK VLVT CRML	***	CAN-FRGN		BLND-FRGN	BTLD	***										
ALABAMA	.750	TY		27						5	14	8				
		LY														
**STATE		TY		27						5	14	8				
TOTAL**		LY														
IDAHO	.750	TY		245					4	44	82	115				
		LY														
	.050	TY		78					2	32	26	18				
		LY														
**STATE		TY		323					6	76	108	133				
TOTAL**		LY														
IOWA	.750	TY		941				16	189	252	103	381				
		LY														
**STATE		TY		941				16	189	252	103	381				
TOTAL**		LY														
MAINE	.750	TY		47				1	2	3	13	28				
		LY														
	.050	TY		2								2				
		LY														
**STATE		TY		49				1	2	3	13	30				
TOTAL**		LY														
MICHIGAN	.750	TY		568				13	99	138	152	166				
		LY														
	.050	TY		92				1	16	38	24	13				
		LY														
**STATE		TY		660				14	115	176	176	179				
TOTAL**		LY														
MONTANA	.750	TY		243					4	56	55	128				
		LY														
**STATE		TY		243					4	56	55	128				
TOTAL**		LY														
NEW HAMPSHIRE	.750	TY		112					5	31	31	45				
		LY														
**STATE		TY		112					5	31	31	45				
TOTAL**		LY														
NORTH CAROLINA	.750	TY		16						1	5	10				
		LY														
**STATE		TY		16						1	5	10				
TOTAL**		LY														
OHIO	.750	TY		144						16	49	79				
		LY														
**STATE		TY		144						16	49	79				
TOTAL**		LY														
OREGON	.750	TY		449				7	49	111	127	155				
		LY														
**STATE		TY		449				7	49	111	127	155				
TOTAL**		LY														
PENNSYLVANIA	.750	TY		124						3	39	82				
		LY														
**STATE		TY		124						3	39	82				
TOTAL**		LY														
UTAH	.750	TY		14								14				
		LY														
**STATE		TY		14								14				
TOTAL**		LY														
VIRGINIA	.750	TY		32							4	28				
		LY														
**STATE		TY		32							4	28				
TOTAL**		LY														
WEST VIRGINIA	.750	TY		12					1	3	4	4				
		LY														
**STATE		TY		12					1	3	4	4				
TOTAL**		LY														
WYOMING	.750	TY		107					13	52	13	29				
		LY														
**STATE		TY		107					13	52	13	29				
TOTAL**		LY														
MISSISSIPPI	.750	TY		12								12				

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		LY														
**STATE		TY		12								12				
TOTAL**		LY														
ALL STATE		TY		3265				38	384	785	741	1317				
TOTAL		LY														
BLACKSTN DELCTB	***	RED BLND/MRTG ***														
NEW HAMPSHIRE	.750	TY		207	10	7	75	69	19	7	10	10				
		LY	24											17	2	5
**STATE		TY		207	10	7	75	69	19	7	10	10				
TOTAL**		LY	24											17	2	5
PENNSYLVANIA	.750	TY		877	144	34	455	37	23	51	106	27				
		LY	525	73						11	29	33	60	231	87	74
**STATE		TY		877	144	34	455	37	23	51	106	27				
TOTAL**		LY	525	73						11	29	33	60	231	87	74
WYOMING	.750	TY		15	3	2		2	1	2	3	2				
		LY	18	4								4	5	2	3	4
**STATE		TY		15	3	2		2	1	2	3	2				
TOTAL**		LY	18	4								4	5	2	3	4
ALL STATE		TY		1099	157	43	530	108	43	60	119	39				
TOTAL		LY	567	77						11	29	37	65	250	92	83
BLACKSTN MT CTY	***	RIESLING ***														
MISSISSIPPI	.750	TY		6	6											
		LY	68	46	2	29	7	1	4			3		21		1
**STATE		TY		6	6											
TOTAL**		LY	68	46	2	29	7	1	4			3		21		1
ALL STATE		TY		6	6											
TOTAL		LY	68	46	2	29	7	1	4			3		21		1
BLACKSTN RUBRIC	***	RED BLND/MRTG ***														
PENNSYLVANIA	.750	TY														
		LY	1	1		1										
**STATE		TY														
TOTAL**		LY	1	1		1										
ALL STATE		TY														
TOTAL		LY	1	1		1										
BLACKSTN SN CTY	***	MERLOT ***														
NEW HAMPSHIRE	.750	TY		10	3	3	1	1	1		1					
		LY	39	23					11	2	2	8	5	4	3	4
**STATE		TY		10	3	3	1	1	1		1					
TOTAL**		LY	39	23					11	2	2	8	5	4	3	4
NEW HAMPSHIRE	.750	TY		2			2									
		LY	511	112								112	122	182	93	2
**STATE		TY		2			2									
TOTAL**		LY	511	112								112	122	182	93	2
ALL STATE		TY		12	3	3	3	1	1		1					
TOTAL		LY	550	135					11	2	2	120	127	186	96	6
BLACKSTN SN RES	***	MERLOT ***														
PENNSYLVANIA	.750	TY		1	1											
		LY	7	7	5	2										
**STATE		TY		1	1											
TOTAL**		LY	7	7	5	2										
MISSISSIPPI	.750	TY		33	13	3	1	3	2	4	4	3				
		LY	62	41	13	6	6	3	4	2	3	4	6	5	9	1
**STATE		TY		33	13	3	1	3	2	4	4	3				
TOTAL**		LY	62	41	13	6	6	3	4	2	3	4	6	5	9	1
PENNSYLVANIA	.750	TY		2343		120	1102	597	221	195	70	38				
		LY														
**STATE		TY		2343		120	1102	597	221	195	70	38				
TOTAL**		LY														
MISSISSIPPI	.750	TY		15	2	2	3	1	1	2	2	2				
		LY	37	18	1	2	5	2	1		5	2	4	1	10	4
**STATE		TY		15	2	2	3	1	1	2	2	2				
TOTAL**		LY	37	18	1	2	5	2	1		5	2	4	1	10	4
PENNSYLVANIA	.750	TY		246	114	62	40	14	7	6	2	1				
		LY	2740	2			1		1				837	1219	397	285
**STATE		TY		246	114	62	40	14	7	6	2	1				
TOTAL**		LY	2740	2			1		1				837	1219	397	285
ALL STATE		TY		2638	130	187	1146	615	231	207	78	44				
TOTAL		LY	2846	68	19	10	12	5	6	2	8	6	847	1225	416	290
BLACKSTN SV MNT	***	SAV BL/FME BL ***														
NEW HAMPSHIRE	.750	TY		74	9	6	5	20	17	6	4	7				
		LY	69	55	11	6	2	8	16	4	3	5	4	5	3	2
**STATE		TY		74	9	6	5	20	17	6	4	7				
TOTAL**		LY	69	55	11	6	2	8	16	4	3	5	4	5	3	2

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ALL STATE		TY		74	9	6	5	20	17	6	4	7				
TOTAL		LY	69	55	11	6	2	8	16	4	3	5	4	5	3	2
BLACKSTN WNMKER	***	ARGT MALBEC ***														
NEW HAMPSHIRE	.750	TY		75						4	11	60				
		LY														
**STATE		TY		75						4	11	60				
TOTAL**		LY														
PENNSYLVANIA	.750	TY		44							17	27				
		LY														
**STATE		TY		44							17	27				
TOTAL**		LY														
ALL STATE		TY		119						4	28	87				
TOTAL		LY														
BLACKSTONE CAL	***	CABERNET SAUV ***														
NEW HAMPSHIRE	1.500	TY		62	4	9	6	8	6	7	15	7				
		LY	216	167	4	3	6	92	25	8	21	8	17	8	19	5
	.750	TY		2365	161	747	30	216	292	458	55	406				
		LY	1742	1351	129	170	61	214	454	107	101	115	120	154	70	47
**STATE		TY		2427	165	756	36	224	298	465	70	413				
TOTAL**		LY	1958	1518	133	173	67	306	479	115	122	123	137	162	89	52
PENNSYLVANIA	.750	TY		1783	377	112	465	121	72	122	81	433				
		LY	2601	1836	412	186	428	160	98	141	275	136	209	202	164	190
**STATE		TY		1783	377	112	465	121	72	122	81	433				
TOTAL**		LY	2601	1836	412	186	428	160	98	141	275	136	209	202	164	190
UTAH	.750	TY		397	151	11	17	8	62	16	11	121				
		LY	729	538	164	10	157	9	64	16	10	108	13	22	140	16
**STATE		TY		397	151	11	17	8	62	16	11	121				
TOTAL**		LY	729	538	164	10	157	9	64	16	10	108	13	22	140	16
WYOMING	.750	TY		7	2	1		1	1		1	1				
		LY	37	23	2	3	3	2	4	1	8		7	5	2	
**STATE		TY		7	2	1		1	1		1	1				
TOTAL**		LY	37	23	2	3	3	2	4	1	8		7	5	2	
MISSISSIPPI	1.500	TY		64	12	8	9	9	7	5	6	8				
		LY	89	58	10	7	6	9	10	8	5	3	6	12	8	5
	.750	TY		250	59	17	38	20	42	16	31	27				
		LY	352	220	42	19	41	22	35	13	31	17	49	27	39	17
**STATE		TY		314	71	25	47	29	49	21	37	35				
TOTAL**		LY	441	278	52	26	47	31	45	21	36	20	55	39	47	22
NEW HAMPSHIRE	1.500	TY		234	23	45	27	22	17	23	54	23				
		LY	612	450	32	37	29	172	51	32	59	38	54	42	53	13
	.750	TY		5636	498	1344	243	720	958	796	280	797				
		LY	6154	4394	448	543	404	482	1218	380	400	519	500	549	406	305
**STATE		TY		5870	521	1389	270	742	975	819	334	820				
TOTAL**		LY	6766	4844	480	580	433	654	1269	412	459	557	554	591	459	318
PENNSYLVANIA	1.500	TY		1578	139	148	465	166	112	280	116	152				
		LY	2508	1497	225	188	190	138	161	180	143	272	242	204	298	267
	.750	TY		4225	703	339	411	487	711	473	766	335				
		LY	6450	3965	625	458	780	367	286	373	731	345	540	1013	448	484
**STATE		TY		5803	842	487	876	653	823	753	882	487				
TOTAL**		LY	8958	5462	850	646	970	505	447	553	874	617	782	1217	746	751
UTAH	1.500	TY		434	34	25	73	16	141	25	107	13				
		LY	392	109						8	82	19	25	130	20	108
	.750	TY		630	200	31	39	155	28	108	40	29				
		LY	1043	705	205	33	43	187	39	127	36	35	174	69	42	53
**STATE		TY		1064	234	56	112	171	169	133	147	42				
TOTAL**		LY	1435	814	205	33	43	187	39	135	118	54	199	199	62	161
WYOMING	.750	TY		144	15	21	16	12	21	19	18	22				
		LY	282	196	10	25	25	16	28	28	34	30	28	23	16	19
**STATE		TY		144	15	21	16	12	21	19	18	22				
TOTAL**		LY	282	196	10	25	25	16	28	28	34	30	28	23	16	19
MISSISSIPPI	1.500	TY		134	24	12	18	16	14	16	17	17				
		LY	223	140	21	15	14	20	16	13	23	18	24	28	15	16
	.750	TY		817	149	80	121	73	96	82	112	104				
		LY	1480	890	160	98	117	91	116	98	120	90	203	122	144	121
**STATE		TY		951	173	92	139	89	110	98	129	121				
TOTAL**		LY	1703	1030	181	113	131	111	132	111	143	108	227	150	159	137
NEW HAMPSHIRE	.750	TY		1773	162	537	52	171	181	343	75	252				
		LY	1796	1427	143	120	113	166	420	139	200	126	118	125	84	42
**STATE		TY		1773	162	537	52	171	181	343	75	252				
TOTAL**		LY	1796	1427	143	120	113	166	420	139	200	126	118	125	84	42
PENNSYLVANIA	.750	TY		1688	392	102	397	118	79	176	310	114				
		LY	2647	1656	337	149	362	127	95	139	343	104	201	425	201	164
**STATE		TY		1688	392	102	397	118	79	176	310	114				
TOTAL**		LY	2647	1656	337	149	362	127	95	139	343	104	201	425	201	164
WYOMING	.750	TY														
		LY	1	1		1										
**STATE		TY														
TOTAL**		LY	1	1		1										
MISSISSIPPI	.750	TY		181	42	9	29	12	24	9	41	15				
		LY	321	193	33	16	33	13	29	22	30	17	41	31	40	16

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**STATE		TY		181	42	9	29	12	24	9	41	15				
TOTAL**		LY	321	193	33	16	33	13	29	22	30	17	41	31	40	16
NEW HAMPSHIRE	.750	TY		228	23	29	14	43	51	24	20	24				
		LY	552	460	30	28	25	71	197	35	14	60	21	46	11	14
**STATE		TY		228	23	29	14	43	51	24	20	24				
TOTAL**		LY	552	460	30	28	25	71	197	35	14	60	21	46	11	14
WYOMING	.750	TY														
		LY	1	1		1										
**STATE		TY														
TOTAL**		LY	1	1		1										
MISSISSIPPI	.750	TY		9	4	1	3	1								
		LY	29	15	4		2	2	5		2		4	1	7	2
**STATE		TY		9	4	1	3	1								
TOTAL**		LY	29	15	4		2	2	5		2		4	1	7	2
ALL STATE		TY		22639	3174	3628	2473	2395	2915	2998	2156	2900				
TOTAL		LY	30257	20292	3036	2110	2839	2360	3351	1868	2668	2060	2596	3238	2227	1904
BLACKSTONE CALF	***	SHIRAZ/SYRAH ***														
NEW HAMPSHIRE	.750	TY		57	7	10	4	8	12	6	5	5				
		LY	126	100	11	17	11	23	10	9	7	12	6	10	7	3
**STATE		TY		57	7	10	4	8	12	6	5	5				
TOTAL**		LY	126	100	11	17	11	23	10	9	7	12	6	10	7	3
PENNSYLVANIA	.750	TY		1							1					
		LY	127	127	112	8	2	1	3	1						
**STATE		TY		1							1					
TOTAL**		LY	127	127	112	8	2	1	3	1						
MISSISSIPPI	.750	TY		2		1	1									
		LY	98	98	4	21	5	67				1				
**STATE		TY		2		1	1									
TOTAL**		LY	98	98	4	21	5	67				1				
NEW HAMPSHIRE	.750	TY		90	14	11	4	23	15	9	4	10				
		LY	141	106	19	13	5	16	18	10	12	13	11	15	6	3
**STATE		TY		90	14	11	4	23	15	9	4	10				
TOTAL**		LY	141	106	19	13	5	16	18	10	12	13	11	15	6	3
MISSISSIPPI	.750	TY														
		LY	78	78	3	23	6	46								
**STATE		TY														
TOTAL**		LY	78	78	3	23	6	46								
ALL STATE		TY		150	21	22	9	31	27	15	10	15				
TOTAL		LY	570	509	149	82	29	153	31	20	19	26	17	25	13	6
BLACKSTONE MNTY	***	CHARDONNAY ***														
NEW HAMPSHIRE	.750	TY		1251	78	473	23	113	151	298	65	50				
		LY	870	764	60	38	21	87	378	32	85	63	26	51	17	12
**STATE		TY		1251	78	473	23	113	151	298	65	50				
TOTAL**		LY	870	764	60	38	21	87	378	32	85	63	26	51	17	12
PENNSYLVANIA	.750	TY														
		LY	4	4	1	2				1						
**STATE		TY														
TOTAL**		LY	4	4	1	2				1						
WYOMING	.750	TY		1							1					
		LY	2	2					1		1					
**STATE		TY		1							1					
TOTAL**		LY	2	2					1		1					
MISSISSIPPI	1.500	TY		5		2	3									
		LY	43	29	5	2	3	6	4	3	3	3	4	3	3	4
	.750	TY		71	16	4	19	8	7	7	4	6				
		LY	148	111	26	10	23	11	13	9	13	6	12	10	13	2
**STATE		TY		76	16	6	22	8	7	7	4	6				
TOTAL**		LY	191	140	31	12	26	17	17	12	16	9	16	13	16	6
ALL STATE		TY		1328	94	479	45	121	158	305	70	56				
TOTAL		LY	1067	910	92	52	47	104	396	45	102	72	42	64	33	18
BLACKSTONE RSRV	***	CABERNET SAUV ***														
PENNSYLVANIA	.750	TY		457								457				
		LY	1493	1493	1121	342	21	3	2	4						
**STATE		TY		457								457				
TOTAL**		LY	1493	1493	1121	342	21	3	2	4						
ALL STATE		TY		457								457				
TOTAL		LY	1493	1493	1121	342	21	3	2	4						
BLK VLVT RSV PS	***	CAN-FRGN BLND-FRGN BTLD ***														
ALABAMA	.750	TY		99	7	16	12	10	7	8	28	11				
		LY	2													2
**STATE		TY		99	7	16	12	10	7	8	28	11				
TOTAL**		LY	2													2
IDAHO	1.750	TY		1522	152	137	227	206	201	201	195	203				
		LY	1941	1292	139	144	166	155	165	153	190	180	165	224	127	133
	.750	TY		636	73	66	79	88	76	80	82	92				
		LY	1094	692	78	83	89	93	89	79	81	100	97	162	71	72

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
**STATE		TY		2158	225	203	306	294	277	281	277	295				
TOTAL**		LY	3035	1984	217	227	255	248	254	232	271	280	262	386	198	205
IOWA	1.750	TY		674	56	53	141	54	63	70	53	184				
		LY	849	583	54	49	106	51	40	66	54	163	38	74	51	103
	.750	TY		1478	95	120	251	138	114	120	117	523				
		LY	2154	1478	124	104	293	121	102	131	111	492	143	171	114	248
**STATE		TY		2152	151	173	392	192	177	190	170	707				
TOTAL**		LY	3003	2061	178	153	399	172	142	197	165	655	181	245	165	351
MAINE	1.750	TY		27	1	6	3	3	4	3	2	5				
		LY	50	37	5	10	8	3	3	3	2	3	3	5	3	2
	.750	TY		29	3	2	8	2	2	8	2	2				
		LY	47	27	2	2	5	4	3	6	3	2	2	11	2	5
**STATE		TY		56	4	8	11	5	6	11	4	7				
TOTAL**		LY	97	64	7	12	13	7	6	9	5	5	5	16	5	7
MICHIGAN	1.750	TY		214	28	28	34	32	16	28	26	22				
		LY	301	189	26	15	24	23	18	26	29	28	27	36	24	25
	.750	TY		758	108	100	123	104	80	105	66	72				
		LY	1238	810	114	87	92	130	81	94	119	93	97	167	76	88
**STATE		TY		972	136	128	157	136	96	133	92	94				
TOTAL**		LY	1539	999	140	102	116	153	99	120	148	121	124	203	100	113
MONTANA	1.750	TY		383	41	44	51	54	44	64	31	54				
		LY	465	282	31	27	33	40	27	56	34	34	56	52	36	39
	.750	TY		420	54	44	35	118	15	92	23	39				
		LY	621	362	30	44	35	119	15	38	33	48	52	140	33	34
	.050	TY		3	1		1		1							
		LY	2	1		1										1
**STATE		TY		806	96	88	87	172	60	156	54	93				
TOTAL**		LY	1088	645	61	72	68	159	42	94	67	82	108	192	69	74
NEW HAMPSHIRE	.750	TY		358	42	25	53	51	36	58	53	40				
		LY	627	377	53	34	57	54	27	67	47	38	64	86	42	58
**STATE		TY		358	42	25	53	51	36	58	53	40				
TOTAL**		LY	627	377	53	34	57	54	27	67	47	38	64	86	42	58
NORTH CAROLINA	1.750	TY		721	104	96	89	82	77	87	88	98				
		LY	1124	699	88	94	88	82	86	84	87	90	102	128	102	93
	.750	TY		512	63	56	77	66	61	64	58	67				
		LY	780	476	59	63	59	61	62	57	56	59	70	101	66	67
**STATE		TY		1233	167	152	166	148	138	151	146	165				
TOTAL**		LY	1904	1175	147	157	147	143	148	141	143	149	172	229	168	160
OHIO	1.750	TY		1460	180	174	184	181	181	192	179	189				
		LY	2156	1352	154	165	168	171	175	169	179	171	194	288	162	160
	.750	TY		1384	187	171	175	168	167	175	176	165				
		LY	2231	1369	177	178	171	162	163	173	171	174	188	338	159	177
**STATE		TY		2844	367	345	359	349	348	367	355	354				
TOTAL**		LY	4387	2721	331	343	339	333	338	342	350	345	382	626	321	337
OREGON	1.750	TY		3789	566	546	326	338	335	640	575	463				
		LY	4728	3318	441	448	268	240	267	520	550	584	294	363	246	507
	.750	TY		1620	221	199	210	222	206	199	170	193				
		LY	2729	1449	166	167	170	161	175	184	197	229	302	459	301	218
**STATE		TY		5409	787	745	536	560	541	839	745	656				
TOTAL**		LY	7457	4767	607	615	438	401	442	704	747	813	596	822	547	725
PENNSYLVANIA	1.750	TY		2017	179	139	166	281	453	534	100	165				
		LY	2752	1772	307	119	197	116	345	415	138	135	468	177	147	188
	.750	TY		1663	121	222	333	171	109	229	344	134				
		LY	3084	1738	537	125	162	226	150	144	259	135	164	767	216	199
**STATE		TY		3680	300	361	499	452	562	763	444	299				
TOTAL**		LY	5836	3510	844	244	359	342	495	559	397	270	632	944	363	387
UTAH	1.750	TY		1533	100	94	340	88	376	182	241	112				
		LY	1750	1194	80	77	214	72	377	122	179	73	101	121	80	254
	.750	TY		484	36	29	29	74	23	173	27	93				
		LY	636	403	33	28	22	71	25	107	26	91	36	136	34	27
**STATE		TY		2017	136	123	369	162	399	355	268	205				
TOTAL**		LY	2386	1597	113	105	236	143	402	229	205	164	137	257	114	281
VERMONT	.750	TY		205	15	14	12	32	56	45	15	16				
		LY	275	173	13	12	12	25	37	13	13	48	15	60	15	12
**STATE		TY		205	15	14	12	32	56	45	15	16				
TOTAL**		LY	275	173	13	12	12	25	37	13	13	48	15	60	15	12
VIRGINIA	.750	TY		196	20	16	18	50	18	24	25	25				
		LY	312	156	18	18	19	39	15	14	16	17	50	70	19	17
**STATE		TY		196	20	16	18	50	18	24	25	25				
TOTAL**		LY	312	156	18	18	19	39	15	14	16	17	50	70	19	17
WEST VIRGINIA	.750	TY		110	12	12	13	16	12	14	16	15				
		LY	141	70	6	13	8	9	9	9	8	8	22	23	7	19
**STATE		TY		110	12	12	13	16	12	14	16	15				
TOTAL**		LY	141	70	6	13	8	9	9	9	8	8	22	23	7	19
WYOMING	1.750	TY		227	17	24	60	23	26	25	21	31				
		LY	339	186	12	17	75	14	12	19	26	11	91	20	23	19
	.750	TY		266	30	28	36	48	37	27	27	33				
		LY	414	256	32	37	25	47	22	35	31	27	31	70	30	27
**STATE		TY		493	47	52	96	71	63	52	48	64				
TOTAL**		LY	753	442	44	54	100	61	34	54	57	38	122	90	53	46
MISSISSIPPI	1.750	TY														
		LY	12	6				6						6		
	.750	TY		21	7	9	2			1		2				
		LY	6	6				6								

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**STATE		TY		21	7	9	2			1		2				
TOTAL**		LY	18	12				12						6		
ALL STATE		TY		22809	2519	2470	3088	2700	2796	3448	2740	3048				
TOTAL		LY	32860	20753	2779	2161	2566	2301	2490	2784	2639	3033	2872	4255	2186	2794
BLK VLVT W/CARD	***	CAN-US BLND-US BTLD ***														
MICHIGAN	1.750	TY		825					15	103	707					
		LY	1628										766	862		
**STATE		TY		825					15	103	707					
TOTAL**		LY	1628										766	862		
ALL STATE		TY		825					15	103	707					
TOTAL		LY	1628										766	862		
BLUFELD MDM RSL	***	GRM MOSELLE ***														
NEW HAMPSHIRE	.750	TY		787	78	147	76	111	114	93	51	117				
		LY	1405	947	36	132	105	198	150	107	95	124	93	112	155	98
**STATE		TY		787	78	147	76	111	114	93	51	117				
TOTAL**		LY	1405	947	36	132	105	198	150	107	95	124	93	112	155	98
PENNSYLVANIA	.750	TY		1364	167	118	145	178	313	139	115	189				
		LY	1908	1194	196	107	274	119	106	127	104	161	166	177	205	166
**STATE		TY		1364	167	118	145	178	313	139	115	189				
TOTAL**		LY	1908	1194	196	107	274	119	106	127	104	161	166	177	205	166
WYOMING	.750	TY		59	6	9	4	11	6	10	5	8				
		LY	88	51	1	10	4	12	2	9	3	10	13	11	7	6
**STATE		TY		59	6	9	4	11	6	10	5	8				
TOTAL**		LY	88	51	1	10	4	12	2	9	3	10	13	11	7	6
MISSISSIPPI	.750	TY		222	18	34	21	22	38	24	24	41				
		LY	300	167	17	25	13	18	24	18	19	33	36	49	30	18
**STATE		TY		222	18	34	21	22	38	24	24	41				
TOTAL**		LY	300	167	17	25	13	18	24	18	19	33	36	49	30	18
ALL STATE		TY		2432	269	308	246	322	471	266	195	355				
TOTAL		LY	3701	2359	250	274	396	347	282	261	221	328	308	349	397	288
BLUFELD SWT RSL	***	GRM MOSELLE ***														
NEW HAMPSHIRE	.750	TY		196	43	65	13	11	23	18	8	15				
		LY														
**STATE		TY		196	43	65	13	11	23	18	8	15				
TOTAL**		LY														
ALL STATE		TY		196	43	65	13	11	23	18	8	15				
TOTAL		LY														
BORGO CNV SV BL	***	ITALIAN OTHER ***														
PENNSYLVANIA	.750	TY		6			5	1								
		LY														
**STATE		TY		6			5	1								
TOTAL**		LY														
ALL STATE		TY		6			5	1								
TOTAL		LY														
BORGO CONVENTI	***	ITL PIN GRIGO ***														
WYOMING	.750	TY		1								1				
		LY														
**STATE		TY		1								1				
TOTAL**		LY														
ALL STATE		TY		1								1				
TOTAL		LY														
BP ROTH CADET	***	FRENCH ROSE ***														
NEW HAMPSHIRE	.750	TY		165	7	20	17	22	44	30	10	15				
		LY	379	318	6	21	23	23	83	51	81	30	19	11	17	14
**STATE		TY		165	7	20	17	22	44	30	10	15				
TOTAL**		LY	379	318	6	21	23	23	83	51	81	30	19	11	17	14
PENNSYLVANIA	.750	TY		1036	67	173	181	122	143	203	78	69				
		LY	1263	901	60	125	100	129	144	146	132	65	89	91	89	93
**STATE		TY		1036	67	173	181	122	143	203	78	69				
TOTAL**		LY	1263	901	60	125	100	129	144	146	132	65	89	91	89	93
ALL STATE		TY		1201	74	193	198	144	187	233	88	84				
TOTAL		LY	1642	1219	66	146	123	152	227	197	213	95	108	102	106	107
C D BOIS	***	CABERNET SAUV ***														
PENNSYLVANIA	.375	TY														
		LY	85	84	33	23	11	7	4	4	2			1		
**STATE		TY														
TOTAL**		LY	85	84	33	23	11	7	4	4	2			1		
ALL STATE		TY														
TOTAL		LY	85	84	33	23	11	7	4	4	2			1		
C D BOIS AV RSV	***	CABERNET SAUV ***														
NEW HAMPSHIRE	.750	TY		180	17	19	11	34	40	25	10	24				

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		LY	230	154	19	21	11	22	23	19	14	25	22	27	19	8
**STATE		TY		180	17	19	11	34	40	25	10	24				
TOTAL**		LY	230	154	19	21	11	22	23	19	14	25	22	27	19	8
PENNSYLVANIA	.750	TY		1061	81	107	134	118	73	114	83	351				
		LY	1949	1132	75	190	101	68	185	154	87	272	350	202	118	147
**STATE		TY		1061	81	107	134	118	73	114	83	351				
TOTAL**		LY	1949	1132	75	190	101	68	185	154	87	272	350	202	118	147
UTAH	.750	TY		78	12	7	10	10	8	11	10	10				
		LY	156	89	24	7	5	15	9	12	8	9	14	12	17	24
**STATE		TY		78	12	7	10	10	8	11	10	10				
TOTAL**		LY	156	89	24	7	5	15	9	12	8	9	14	12	17	24
NEW HAMPSHIRE	.750	TY		24	2	3	2	4	5	3	2	3				
		LY	53	42	3	3	3	6	6	5	10	6	4	4	2	1
**STATE		TY		24	2	3	2	4	5	3	2	3				
TOTAL**		LY	53	42	3	3	3	6	6	5	10	6	4	4	2	1
PENNSYLVANIA	.750	TY		585	110	46	55	68	96	47	38	125				
		LY	934	527	38	103	58	34	85	68	42	99	177	109	55	66
**STATE		TY		585	110	46	55	68	96	47	38	125				
TOTAL**		LY	934	527	38	103	58	34	85	68	42	99	177	109	55	66
UTAH	.750	TY		45	6	9	5	4	6	8	3	4				
		LY	57	26	4	3	2	2	3	5	4	3	4	14	8	5
**STATE		TY		45	6	9	5	4	6	8	3	4				
TOTAL**		LY	57	26	4	3	2	2	3	5	4	3	4	14	8	5
MISSISSIPPI	.750	TY		21	4	1	6	2	2	4	1	1				
		LY	40	25	4	4	6	1	3	3	1	3	3	4	6	2
**STATE		TY		21	4	1	6	2	2	4	1	1				
TOTAL**		LY	40	25	4	4	6	1	3	3	1	3	3	4	6	2
ALL STATE		TY		1994	232	192	223	240	230	212	147	518				
TOTAL		LY	3419	1995	167	331	186	148	314	266	166	417	574	372	225	253
C D BOIS BRCRST	***	CABERNET SAUV ***														
NEW HAMPSHIRE	.750	TY														
		LY	5	5		1		1	1	1		1				
**STATE		TY														
TOTAL**		LY	5	5		1		1	1	1		1				
ALL STATE		TY														
TOTAL		LY	5	5		1		1	1	1		1				
C D BOIS CAB NC	***	CABERNET SAUV ***														
NEW HAMPSHIRE	.750	TY		2620	409	351	136	419	529	358	83	335				
		LY	3742	2356	338	293	159	425	371	347	71	352	364	465	490	67
**STATE		TY		2620	409	351	136	419	529	358	83	335				
TOTAL**		LY	3742	2356	338	293	159	425	371	347	71	352	364	465	490	67
PENNSYLVANIA	.750	TY		2159	258	200	540	162	108	258	485	148				
		LY	3533	2140	345	178	424	158	115	175	592	153	291	641	230	231
**STATE		TY		2159	258	200	540	162	108	258	485	148				
TOTAL**		LY	3533	2140	345	178	424	158	115	175	592	153	291	641	230	231
UTAH	.750	TY		385	136	21	25	16	93	20	23	51				
		LY	650	413	150	19	22	25	101	24	20	52	19	46	138	34
**STATE		TY		385	136	21	25	16	93	20	23	51				
TOTAL**		LY	650	413	150	19	22	25	101	24	20	52	19	46	138	34
WYOMING	.750	TY		270	21	25	40	42	33	56	31	22				
		LY	372	261	30	34	38	22	25	45	27	40	34	43	18	16
**STATE		TY		270	21	25	40	42	33	56	31	22				
TOTAL**		LY	372	261	30	34	38	22	25	45	27	40	34	43	18	16
MISSISSIPPI	.750	TY		591	74	65	97	46	92	56	89	72				
		LY	919	608	134	58	87	50	28	78	126	47	29	108	116	58
**STATE		TY		591	74	65	97	46	92	56	89	72				
TOTAL**		LY	919	608	134	58	87	50	28	78	126	47	29	108	116	58
ALL STATE		TY		6025	898	662	838	685	855	748	711	628				
TOTAL		LY	9216	5778	997	582	730	680	640	669	836	644	737	1303	992	406
C D BOIS CAL	***	PINOT NOIR ***														
NEW HAMPSHIRE	.750	TY		838	151	94	67	127	120	85	112	82				
		LY	1555	1161	112	132	81	221	131	111	247	126	133	153	70	38
**STATE		TY		838	151	94	67	127	120	85	112	82				
TOTAL**		LY	1555	1161	112	132	81	221	131	111	247	126	133	153	70	38
UTAH	.750	TY		285	23	14	77	19	13	79	16	44				
		LY	431	269	27	18	59	15	74	22	16	38	22	33	84	23
**STATE		TY		285	23	14	77	19	13	79	16	44				
TOTAL**		LY	431	269	27	18	59	15	74	22	16	38	22	33	84	23
WYOMING	.750	TY		131	13	9	11	24	30	19	14	11				
		LY	159	110	4	11	15	15	17	27	10	11	15	19	9	6
**STATE		TY		131	13	9	11	24	30	19	14	11				
TOTAL**		LY	159	110	4	11	15	15	17	27	10	11	15	19	9	6
MISSISSIPPI	.750	TY		492	66	38	77	42	76	49	90	54				
		LY	747	444	81	54	65	45	57	36	65	41	88	72	95	48
**STATE		TY		492	66	38	77	42	76	49	90	54				
TOTAL**		LY	747	444	81	54	65	45	57	36	65	41	88	72	95	48

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NABCA CASE SALES DEPLETION COMPARISON

BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
ALL STATE		TY		1746	253	155	232	212	239	232	232	191				
TOTAL		LY	2892	1984	224	215	220	296	279	196	338	216	258	277	258	115
C D BOIS CLCARE	***	CHARDONNAY ***														
NEW HAMPSHIRE	.750	TY		21	2	3	3	4	3	2	2	2				
		LY	36	26	2	3	2	5	4	3	2	5	2	2	4	2
**STATE		TY		21	2	3	3	4	3	2	2	2				
TOTAL**		LY	36	26	2	3	2	5	4	3	2	5	2	2	4	2
PENNSYLVANIA	.750	TY		1	1											
		LY	105	102	84	10	3	1		2	2		2			1
**STATE		TY		1	1											
TOTAL**		LY	105	102	84	10	3	1		2	2		2			1
WYOMING	.750	TY		5			2	2	1							
		LY	1											1		
**STATE		TY		5			2	2	1							
TOTAL**		LY	1											1		
ALL STATE		TY		27	3	3	5	6	4	2	2	2				
TOTAL		LY	142	128	86	13	5	6	4	5	4	5	4	3	4	3
C D BOIS MRLSTN	***	RED BLND/MRTG ***														
NEW HAMPSHIRE	.750	TY		5	2	1			1	1						
		LY	129	52	1	1	1	1	1	1		46	35	27	12	3
**STATE		TY		5	2	1			1	1						
TOTAL**		LY	129	52	1	1	1	1	1	1		46	35	27	12	3
PENNSYLVANIA	.750	TY		606	7		3			132	256	208				
		LY	2052	97	70	3	1	1				22	1099	705	111	40
**STATE		TY		606	7		3			132	256	208				
TOTAL**		LY	2052	97	70	3	1	1				22	1099	705	111	40
WYOMING	.750	TY		3	2					1						
		LY														
**STATE		TY		3	2					1						
TOTAL**		LY														
MISSISSIPPI	.750	TY		13	1	4	1	2		1	2	2				
		LY	16	10	2	1	1	2		2	1	1	1	1	2	2
**STATE		TY		13	1	4	1	2		1	2	2				
TOTAL**		LY	16	10	2	1	1	2		2	1	1	1	1	2	2
ALL STATE		TY		627	12	5	4	2	1	135	258	210				
TOTAL		LY	2197	159	73	5	3	4	1	3	1	69	1135	733	125	45
C D BOIS NC	***	MERLOT ***														
NEW HAMPSHIRE	.750	TY		1007	162	146	80	213	128	77	57	144				
		LY	1959	1299	164	158	106	258	190	167	71	185	183	223	211	43
**STATE		TY		1007	162	146	80	213	128	77	57	144				
TOTAL**		LY	1959	1299	164	158	106	258	190	167	71	185	183	223	211	43
PENNSYLVANIA	.750	TY		1449	118	256	195	178	183	177	213	129				
		LY	2633	1586	254	168	336	158	124	263	130	153	230	443	177	197
**STATE		TY		1449	118	256	195	178	183	177	213	129				
TOTAL**		LY	2633	1586	254	168	336	158	124	263	130	153	230	443	177	197
UTAH	.750	TY		388	114	23	28	81	22	26	72	22				
		LY	634	432	102	39	42	110	28	30	55	26	75	50	36	41
	.375	TY		3		2			1							
		LY	19	11	6			5					2	6		
**STATE		TY		391	114	25	28	81	23	26	72	22				
TOTAL**		LY	653	443	108	39	42	115	28	30	55	26	77	56	36	41
WYOMING	.750	TY		240	18	33	28	35	28	47	32	19				
		LY	382	255	31	34	34	30	28	31	33	34	32	52	18	25
**STATE		TY		240	18	33	28	35	28	47	32	19				
TOTAL**		LY	382	255	31	34	34	30	28	31	33	34	32	52	18	25
MISSISSIPPI	.750	TY		537	80	54	88	44	73	50	81	67				
		LY	907	540	105	57	76	47	73	45	80	57	130	86	85	66
**STATE		TY		537	80	54	88	44	73	50	81	67				
TOTAL**		LY	907	540	105	57	76	47	73	45	80	57	130	86	85	66
PENNSYLVANIA	.750	TY		1098	148	110	293	73	60	106	74	234				
		LY	2058	1187	175	111	217	94	84	112	300	94	192	404	142	133
**STATE		TY		1098	148	110	293	73	60	106	74	234				
TOTAL**		LY	2058	1187	175	111	217	94	84	112	300	94	192	404	142	133
NEW HAMPSHIRE	.750	TY		3		1	1	1								
		LY	20	10		6	1	2			1		1	2	6	1
**STATE		TY		3		1	1	1								
TOTAL**		LY	20	10		6	1	2			1		1	2	6	1
PENNSYLVANIA	.750	TY		490	32	162	136	39	24	37	29	31				
		LY	811	451	112	53	101	41	33	45	32	34	78	173	55	54
**STATE		TY		490	32	162	136	39	24	37	29	31				
TOTAL**		LY	811	451	112	53	101	41	33	45	32	34	78	173	55	54
WYOMING	.750	TY		1	1											
		LY	2	1		1									1	
**STATE		TY		1	1											
TOTAL**		LY	2	1		1									1	
MISSISSIPPI	.750	TY		30	1	3	4	3	10	2	6	1				
		LY	49	27	5	3	6	3	2	1	5	2	6	4	7	5

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
**STATE		TY		30	1	3	4	3	10	2	6	1				
TOTAL**		LY	49	27	5	3	6	3	2	1	5	2	6	4	7	5
NEW HAMPSHIRE	.750	TY		187	23	28	11	31	39	19	13	23				
		LY	298	200	22	28	21	36	30	28	10	25	39	35	15	9
**STATE		TY		187	23	28	11	31	39	19	13	23				
TOTAL**		LY	298	200	22	28	21	36	30	28	10	25	39	35	15	9
PENNSYLVANIA	.750	TY		578	88	60	170	38	24	144	25	29				
		LY	874	502	96	45	134	40	25	38	89	35	72	179	68	53
**STATE		TY		578	88	60	170	38	24	144	25	29				
TOTAL**		LY	874	502	96	45	134	40	25	38	89	35	72	179	68	53
UTAH	.750	TY		103	3	13	2	2	2	2	45	34				
		LY	112	33						1	29	3	37	5	2	35
**STATE		TY		103	3	13	2	2	2	2	45	34				
TOTAL**		LY	112	33						1	29	3	37	5	2	35
WYOMING	.750	TY														
		LY	3	3		1					1	1				
**STATE		TY														
TOTAL**		LY	3	3		1					1	1				
NEW HAMPSHIRE	1.500	TY		7141	107	1224	191	1592	1791	1276	697	263				
		LY	10219	7214	109	977	204	1549	1661	1052	1361	301	1017	726	327	935
	.750	TY		7508	1229	774	545	1123	1340	960	635	902				
		LY	9703	6511	873	791	493	1050	787	820	731	966	783	886	1316	207
	.375	TY		13	1	2	2	2	1	2	1	2				
		LY	34	23	2	2	6	3	2	3	3	2	2	4	2	3
**STATE		TY		14662	1337	2000	738	2717	3132	2238	1333	1167				
TOTAL**		LY	19956	13748	984	1770	703	2602	2450	1875	2095	1269	1802	1616	1645	1145
PENNSYLVANIA	1.500	TY		6618	443	675	1727	580	528	1727	425	513				
		LY	9546	6427	1020	476	508	463	1287	1739	478	456	1658	496	415	550
	.750	TY		6020	793	644	666	1382	412	689	943	491				
		LY	10693	7350	1004	514	1501	713	543	698	1881	496	796	1463	549	535
**STATE		TY		12638	1236	1319	2393	1962	940	2416	1368	1004				
TOTAL**		LY	20239	13777	2024	990	2009	1176	1830	2437	2359	952	2454	1959	964	1085
UTAH	1.500	TY		579	58	45	123	52	115	61	45	80				
		LY	817	581	61	47	109	51	135	64	40	74	37	75	74	50
	.750	TY		570	57	166	41	36	41	146	48	35				
		LY	1003	540	49	180	31	35	37	138	37	33	35	199	38	191
	.375	TY														
		LY	9	3								3		6		
**STATE		TY		1149	115	211	164	88	156	207	93	115				
TOTAL**		LY	1829	1124	110	227	140	86	172	202	77	110	72	280	112	241
WYOMING	1.500	TY		113	12	13	8	22	11	22	19	6				
		LY	143	105	10	9	12	14	11	24	18	7	12	14	7	5
	.750	TY		321	17	35	24	53	48	80	30	34				
		LY	424	310	21	35	42	28	37	69	48	30	24	50	20	20
**STATE		TY		434	29	48	32	75	59	102	49	40				
TOTAL**		LY	567	415	31	44	54	42	48	93	66	37	36	64	27	25
MISSISSIPPI	1.500	TY		351	37	33	49	43	48	47	38	56				
		LY	557	369	47	47	48	50	56	55	41	25	51	45	43	49
	.750	TY		1339	169	136	238	133	203	134	181	145				
		LY	1801	1197	170	133	171	131	106	136	216	134	185	149	157	113
**STATE		TY		1690	206	169	287	176	251	181	219	201				
TOTAL**		LY	2358	1566	217	180	219	181	162	191	257	159	236	194	200	162
ALL STATE		TY		36687	3711	4638	4650	5756	5132	5831	3709	3260				
TOTAL		LY	55710	37167	4438	3915	4199	4911	5279	5559	5690	3176	5677	5775	3771	3320
C D BOIS NC SAV	***	SAV BL/FME BL ***														
NEW HAMPSHIRE	.750	TY		811	124	95	83	121	138	106	48	96				
		LY	1374	1104	133	140	81	223	185	172	42	128	111	81	48	30
**STATE		TY		811	124	95	83	121	138	106	48	96				
TOTAL**		LY	1374	1104	133	140	81	223	185	172	42	128	111	81	48	30
PENNSYLVANIA	.750	TY		1298	136	133	331	130	102	171	202	93				
		LY	1782	1147	215	89	262	102	95	122	188	74	165	277	92	101
**STATE		TY		1298	136	133	331	130	102	171	202	93				
TOTAL**		LY	1782	1147	215	89	262	102	95	122	188	74	165	277	92	101
UTAH	.750	TY		262	15	69	15	11	15	115	14	8				
		LY	399	237	16	67	11	13	15	95	10	10	9	100	8	45
**STATE		TY		262	15	69	15	11	15	115	14	8				
TOTAL**		LY	399	237	16	67	11	13	15	95	10	10	9	100	8	45
WYOMING	.750	TY		10	3	1	1	2			2	1				
		LY	10	7		1		3	1		1	1	2	1		
**STATE		TY		10	3	1	1	2			2	1				
TOTAL**		LY	10	7		1		3	1		1	1	2	1		
MISSISSIPPI	.750	TY		6	2	1		1		2						
		LY	17	16			2		10	4			1			
**STATE		TY		6	2	1		1		2						
TOTAL**		LY	17	16			2		10	4			1			
ALL STATE		TY		2387	280	299	430	265	255	394	266	198				
TOTAL		LY	3582	2511	364	297	356	341	306	393	241	213	288	459	148	176
C D BOIS PN GRG	***	PN GRIS/GRGIO ***														
NEW HAMPSHIRE	.750	TY		834	102	118	63	113	176	107	44	111				
		LY	1340	912	60	164	80	157	140	131	72	108	160	148	83	37

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**STATE		TY		834	102	118	63	113	176	107	44	111				
TOTAL**		LY	1340	912	60	164	80	157	140	131	72	108	160	148	83	37
PENNSYLVANIA	.750	TY		1430	145	164	331	146	123	185	222	114				
		LY	2083	1299	186	119	291	125	121	152	210	95	204	364	105	111
**STATE		TY		1430	145	164	331	146	123	185	222	114				
TOTAL**		LY	2083	1299	186	119	291	125	121	152	210	95	204	364	105	111
UTAH	.750	TY		524	124	17	26	130	26	34	148	19				
		LY	698	488	107	20	20	129	32	37	124	19	23	123	47	17
**STATE		TY		524	124	17	26	130	26	34	148	19				
TOTAL**		LY	698	488	107	20	20	129	32	37	124	19	23	123	47	17
WYOMING	.750	TY		118	5	16	10	17	18	32	9	11				
		LY	152	111	8	11	17	10	12	28	14	11	11	14	5	11
**STATE		TY		118	5	16	10	17	18	32	9	11				
TOTAL**		LY	152	111	8	11	17	10	12	28	14	11	11	14	5	11
MISSISSIPPI	.750	TY		325	37	27	56	40	44	46	41	34				
		LY	441	277	45	27	30	38	38	27	45	27	50	47	29	38
**STATE		TY		325	37	27	56	40	44	46	41	34				
TOTAL**		LY	441	277	45	27	30	38	38	27	45	27	50	47	29	38
ALL STATE		TY		3231	413	342	486	446	387	404	464	289				
TOTAL		LY	4714	3087	406	341	438	459	343	375	465	260	448	696	269	214
C D BOIS ROUGE	***	RED BLND/MRTG ***														
NEW HAMPSHIRE	.750	TY		57				3	16	21	6	11				
		LY														
**STATE		TY		57				3	16	21	6	11				
TOTAL**		LY														
PENNSYLVANIA	.750	TY		43							13	30				
		LY														
**STATE		TY		43							13	30				
TOTAL**		LY														
MISSISSIPPI	.750	TY		2								2				
		LY														
**STATE		TY		2								2				
TOTAL**		LY														
ALL STATE		TY		102				3	16	21	19	43				
TOTAL		LY														
C D BOIS RSL CA	***	RIESLING ***														
NEW HAMPSHIRE	.750	TY		42	8	8	4	6	6	3	4	3				
		LY	120	79	11	9	8	10	8	9	5	19	20	10	7	4
**STATE		TY		42	8	8	4	6	6	3	4	3				
TOTAL**		LY	120	79	11	9	8	10	8	9	5	19	20	10	7	4
PENNSYLVANIA	.750	TY		1807			675	561	270	178	71	52				
		LY														
**STATE		TY		1807			675	561	270	178	71	52				
TOTAL**		LY														
UTAH	.750	TY		13	2	1	2	1	2	2	2	1				
		LY	31	18	3	2	2	2	3	2	3	1	2	6	2	3
**STATE		TY		13	2	1	2	1	2	2	2	1				
TOTAL**		LY	31	18	3	2	2	2	3	2	3	1	2	6	2	3
MISSISSIPPI	.750	TY		31	6	3	3	3	6	4	1	5				
		LY	48	26	7	5	4	1	3	1	4	1	4	3	14	1
**STATE		TY		31	6	3	3	3	6	4	1	5				
TOTAL**		LY	48	26	7	5	4	1	3	1	4	1	4	3	14	1
ALL STATE		TY		1893	16	12	684	571	284	187	78	61				
TOTAL		LY	199	123	21	16	14	13	14	12	12	21	26	19	23	8
C D BOIS RUS RV	***	CHARDONNAY ***														
NEW HAMPSHIRE	.750	TY		383	41	41	30	54	72	39	65	41				
		LY	496	360	35	30	35	52	43	47	60	58	42	41	32	21
**STATE		TY		383	41	41	30	54	72	39	65	41				
TOTAL**		LY	496	360	35	30	35	52	43	47	60	58	42	41	32	21
PENNSYLVANIA	.750	TY		1998	115	303	192	225	372	170	103	518				
		LY	2825	1840	110	314	208	120	368	238	126	356	531	181	117	156
**STATE		TY		1998	115	303	192	225	372	170	103	518				
TOTAL**		LY	2825	1840	110	314	208	120	368	238	126	356	531	181	117	156
UTAH	.750	TY		80	18	8	12	10	12	12	5	3				
		LY	132	78	13	8	8	10	9	13	10	7	9	23	14	8
**STATE		TY		80	18	8	12	10	12	12	5	3				
TOTAL**		LY	132	78	13	8	8	10	9	13	10	7	9	23	14	8
WYOMING	.750	TY		121	6	14	7	24	13	34	14	9				
		LY	175	131	7	16	16	16	11	35	11	19	12	23	4	5
**STATE		TY		121	6	14	7	24	13	34	14	9				
TOTAL**		LY	175	131	7	16	16	16	11	35	11	19	12	23	4	5
ALL STATE		TY		2582	180	366	241	313	469	255	187	571				
TOTAL		LY	3628	2409	165	368	267	198	431	333	207	440	594	268	167	190
C D BOIS SELECT	***	CHARDONNAY ***														
UTAH	.750	TY														

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		LY	5	5	5											
**STATE		TY														
TOTAL**		LY	5	5	5											
ALL STATE		TY														
TOTAL		LY	5	5	5											
CAMPOBASSO RED	***	DOM DSSRT OTH ***														
PENNSYLVANIA	4.000	TY		3					1	2						
		LY	433	433	377	45	5	3	1	1	1					
**STATE		TY		3					1	2						
TOTAL**		LY	433	433	377	45	5	3	1	1	1					
ALL STATE		TY		3					1	2						
TOTAL		LY	433	433	377	45	5	3	1	1	1					
CH LUZERNE GRBL	***	CHIANTI ***														
PENNSYLVANIA	4.000	TY		3								3				
		LY	1	1						1						
**STATE		TY		3								3				
TOTAL**		LY	1	1						1						
ALL STATE		TY		3								3				
TOTAL		LY	1	1						1						
CH ST NICHOLAS	***	WHT ZINFANDEL ***														
PENNSYLVANIA	.750	TY														
		LY	3										1	2		
**STATE		TY														
TOTAL**		LY	3										1	2		
PENNSYLVANIA	.750	TY														
		LY	1											1		
**STATE		TY														
TOTAL**		LY	1											1		
ALL STATE		TY														
TOTAL		LY	4										1	3		
CHAPEL HL SV BL	***	SAV BL/FME BL ***														
WYOMING	.750	TY														
		LY	1	1				1								
**STATE		TY														
TOTAL**		LY	1	1				1								
ALL STATE		TY														
TOTAL		LY	1	1				1								
CHAT LA SALLE	***	WHT GENRC OTH ***														
UTAH	.750	TY		2					1	1						
		LY	3	3					3							
**STATE		TY		2					1	1						
TOTAL**		LY	3	3					3							
WYOMING	.750	TY		2								2				
		LY	3												3	
**STATE		TY		2								2				
TOTAL**		LY	3												3	
ALL STATE		TY		4					1	1		2				
TOTAL		LY	6	3					3						3	
CHAT LUZERNE	***	BURGUNDY ***														
PENNSYLVANIA	4.000	TY		2			1	1								
		LY	800	795	733	45	8	2	1	3	1	2	2	1	1	1
**STATE		TY		2			1	1								
TOTAL**		LY	800	795	733	45	8	2	1	3	1	2	2	1	1	1
ALL STATE		TY		2			1	1								
TOTAL		LY	800	795	733	45	8	2	1	3	1	2	2	1	1	1
CHATEAU LUZERNE	***	CHABLIS ***														
PENNSYLVANIA	4.000	TY		1								1				
		LY	901	900	773	83	26	8	2	1	4	3				1
**STATE		TY		1								1				
TOTAL**		LY	901	900	773	83	26	8	2	1	4	3				1
ALL STATE		TY		1								1				
TOTAL		LY	901	900	773	83	26	8	2	1	4	3				1
CISCO B CHY 18%	***	DOM BEVRGE WN ***														
MISSISSIPPI	.750	TY		34	10	10	14									
		LY	173	126	22	19	13	21	13	12	12	14	8	12	14	13
**STATE		TY		34	10	10	14									
TOTAL**		LY	173	126	22	19	13	21	13	12	12	14	8	12	14	13
ALL STATE		TY		34	10	10	14									
TOTAL		LY	173	126	22	19	13	21	13	12	12	14	8	12	14	13
CISCO B RSP 18%	***	DOM BEVRGE WN ***														

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
MISSISSIPPI	.750	TY		170	17	17	21	26	23	26	22	18				
		LY	170	104	12	10	11	16	14	14	8	19	13	19	18	16
**STATE		TY		170	17	17	21	26	23	26	22	18				
TOTAL**		LY	170	104	12	10	11	16	14	14	8	19	13	19	18	16
ALL STATE		TY		170	17	17	21	26	23	26	22	18				
TOTAL		LY	170	104	12	10	11	16	14	14	8	19	13	19	18	16
CISCO BERRY 18%	***	DOM BEVRGE WN ***														
MISSISSIPPI	.750	TY		293	28	36	49	28	40	38	28	46				
		LY	383	245	32	23	26	34	32	25	37	36	39	37	32	30
	.375	TY		1		1										
		LY	35	34	8	22	4						1			
**STATE		TY		294	28	37	49	28	40	38	28	46				
TOTAL**		LY	418	279	40	45	30	34	32	25	37	36	40	37	32	30
ALL STATE		TY		294	28	37	49	28	40	38	28	46				
TOTAL		LY	418	279	40	45	30	34	32	25	37	36	40	37	32	30
CISCO G APL 18%	***	DOM BEVRGE WN ***														
MISSISSIPPI	.750	TY														
		LY	24	24	11	13										
**STATE		TY														
TOTAL**		LY	24	24	11	13										
ALL STATE		TY														
TOTAL		LY	24	24	11	13										
CISCO PEACH 18%	***	DOM BEVRGE WN ***														
MISSISSIPPI	.750	TY		489	80	62	70	54	56	54	56	57				
		LY	772	482	76	56	53	56	54	66	63	58	73	62	86	69
	.375	TY		2	2											
		LY	151	100	21	13	5	18	14	6	9	14	11	10	14	16
**STATE		TY		491	82	62	70	54	56	54	56	57				
TOTAL**		LY	923	582	97	69	58	74	68	72	72	72	84	72	100	85
ALL STATE		TY		491	82	62	70	54	56	54	56	57				
TOTAL		LY	923	582	97	69	58	74	68	72	72	72	84	72	100	85
CISCO STRAWBRRY	***	DOM BEVRGE WN ***														
MISSISSIPPI	.750	TY		7			1			5	1					
		LY														
**STATE		TY		7			1			5	1					
TOTAL**		LY														
ALL STATE		TY		7			1			5	1					
TOTAL		LY														
CONSTELLATN MIX	***	TABLE OTHER ***														
NEW HAMPSHIRE	.750	TY		1120						1120						
		LY														
**STATE		TY		1120						1120						
TOTAL**		LY														
ALL STATE		TY		1120						1120						
TOTAL		LY														
COOK IMP 6/4 PK	***	CHMPAGNE BRUT ***														
WYOMING	.187	TY		70	4	7	8	10	6	13	10	12				
		LY	79	47	3	5	7	8	8	5	7	4	5	12	9	6
**STATE		TY		70	4	7	8	10	6	13	10	12				
TOTAL**		LY	79	47	3	5	7	8	8	5	7	4	5	12	9	6
MISSISSIPPI	.187	TY		268	31	29	36	22	44	34	32	40				
		LY	340	208	21	29	22	27	23	34	29	23	31	51	26	24
**STATE		TY		268	31	29	36	22	44	34	32	40				
TOTAL**		LY	340	208	21	29	22	27	23	34	29	23	31	51	26	24
ALL STATE		TY		338	35	36	44	32	50	47	42	52				
TOTAL		LY	419	255	24	34	29	35	31	39	36	27	36	63	35	30
COOKS IMP BR GR	***	CHAMPAGNE OTH ***														
NEW HAMPSHIRE	.750	TY		104	8	15	16	19	14	6	8	18				
		LY	149	87	7	15	12	9	9	7	17	11	10	31	14	7
**STATE		TY		104	8	15	16	19	14	6	8	18				
TOTAL**		LY	149	87	7	15	12	9	9	7	17	11	10	31	14	7
WYOMING	.750	TY		79	12	5	14	8	11	4	16	9				
		LY	104	53	2	3	12	5	9	5	12	5	6	31	5	9
**STATE		TY		79	12	5	14	8	11	4	16	9				
TOTAL**		LY	104	53	2	3	12	5	9	5	12	5	6	31	5	9
MISSISSIPPI	.750	TY		1160	123	122	158	214	122	118	136	167				
		LY	1786	978	117	110	125	139	96	135	140	116	208	419	78	103
**STATE		TY		1160	123	122	158	214	122	118	136	167				
TOTAL**		LY	1786	978	117	110	125	139	96	135	140	116	208	419	78	103
ALL STATE		TY		1343	143	142	188	241	147	128	160	194				
TOTAL		LY	2039	1118	126	128	149	153	114	147	169	132	224	481	97	119
COOKS IMP BRUT	***	CHMPAGNE BRUT ***														

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
NEW HAMPSHIRE	1.500	TY		855	60	98	92	122	106	109	91	177				
		LY	947	572	52	82	62	79	74	70	67	86	96	175	56	48
	.750	TY		3649	194	456	502	484	649	391	363	610				
		LY	5982	3326	167	414	539	405	566	352	340	543	467	1235	616	338
	.187	TY		344	32	42	38	44	51	46	47	44				
		LY	466	306	24	43	37	55	35	43	28	41	41	49	39	31
**STATE		TY		4848	286	596	632	650	806	546	501	831				
TOTAL**		LY	7395	4204	243	539	638	539	675	465	435	670	604	1459	711	417
PENNSYLVANIA	1.500	TY		2774	285	333	476	379	304	399	284	314				
		LY	5481	2579	249	338	446	283	279	359	304	321	438	1023	1103	338
	.750	TY		2356	230	259	335	353	262	370	271	276				
		LY	3970	2259	241	278	397	269	226	302	280	266	389	451	595	276
	.187	TY		2720	287	322	412	349	331	381	319	319				
		LY	4148	2473	273	313	387	272	306	344	305	273	372	526	404	373
**STATE		TY		7850	802	914	1223	1081	897	1150	874	909				
TOTAL**		LY	13599	7311	763	929	1230	824	811	1005	889	860	1199	2000	2102	987
UTAH	1.500	TY		1727	137	132	485	125	333	203	194	118				
		LY	3347	1945	189	245	523	173	463	127	156	69	204	729	162	307
	.750	TY		2421	127	699	111	111	97	780	119	377				
		LY	3369	1957	114	422	105	115	128	617	135	321	162	1089	83	78
**STATE		TY		4148	264	831	596	236	430	983	313	495				
TOTAL**		LY	6716	3902	303	667	628	288	591	744	291	390	366	1818	245	385
WYOMING	.750	TY		596	61	47	94	78	107	75	88	46				
		LY	880	520	46	42	86	73	78	74	73	48	71	217	34	38
**STATE		TY		596	61	47	94	78	107	75	88	46				
TOTAL**		LY	880	520	46	42	86	73	78	74	73	48	71	217	34	38
MISSISSIPPI	.750	TY		1539	168	203	209	234	166	163	190	206				
		LY	2871	1515	172	225	208	284	154	155	164	153	363	698	105	190
**STATE		TY		1539	168	203	209	234	166	163	190	206				
TOTAL**		LY	2871	1515	172	225	208	284	154	155	164	153	363	698	105	190
ALL STATE		TY		18981	1581	2591	2754	2279	2406	2917	1966	2487				
TOTAL		LY	31461	17452	1527	2402	2790	2008	2309	2443	1852	2121	2603	6192	3197	2017
COOKS IMP X DRY	***	CHMPGNE X DRY ***														
NEW HAMPSHIRE	.750	TY		3597	247	520	470	470	644	394	351	501				
		LY	5896	3291	219	480	455	426	490	327	384	510	398	1265	564	378
	.187	TY		60	4	4	5	8	13	11	8	7				
		LY	79	57	5	5	6	9	7	8	7	10	8	5	5	4
**STATE		TY		3657	251	524	475	478	657	405	359	508				
TOTAL**		LY	5975	3348	224	485	461	435	497	335	391	520	406	1270	569	382
PENNSYLVANIA	1.500	TY		2192	223	258	347	282	265	313	245	259				
		LY	4236	1898	202	233	329	194	210	243	235	252	344	806	910	278
	.750	TY		1895	217	219	308	271	204	272	181	223				
		LY	3257	1815	180	234	315	212	193	238	228	215	338	353	509	242
**STATE		TY		4087	440	477	655	553	469	585	426	482				
TOTAL**		LY	7493	3713	382	467	644	406	403	481	463	467	682	1159	1419	520
UTAH	1.500	TY		1274	332	86	64	338	36	112	107	199				
		LY	1397	972	303	23	34	266	16	56	69	205	106	196	84	39
	.750	TY		1486	99	79	581	77	404	91	106	49				
		LY	1962	1228	77	77	454	73	365	56	90	36	104	240	99	291
**STATE		TY		2760	431	165	645	415	440	203	213	248				
TOTAL**		LY	3359	2200	380	100	488	339	381	112	159	241	210	436	183	330
WYOMING	.750	TY		358	42	28	50	32	73	36	49	48				
		LY	527	317	37	30	49	38	50	42	49	22	51	116	23	20
	.187	TY		1						1						
		LY														
**STATE		TY		359	42	28	50	32	73	37	49	48				
TOTAL**		LY	527	317	37	30	49	38	50	42	49	22	51	116	23	20
MISSISSIPPI	.750	TY		1669	182	174	264	256	183	158	207	245				
		LY	3003	1629	197	189	206	267	166	175	220	209	359	752	111	152
	.187	TY		331	38	40	51	29	42	41	37	53				
		LY	470	288	37	46	40	31	30	31	37	36	54	69	33	26
**STATE		TY		2000	220	214	315	285	225	199	244	298				
TOTAL**		LY	3473	1917	234	235	246	298	196	206	257	245	413	821	144	178
ALL STATE		TY		12863	1384	1408	2140	1763	1864	1429	1291	1584				
TOTAL		LY	20827	11495	1257	1317	1888	1516	1527	1176	1319	1495	1762	3802	2338	1430
COOKS IMPERIAL	***	SPUMANTE ***														
NEW HAMPSHIRE	.750	TY		253	15	38	37	31	56	23	13	40				
		LY	445	241	13	35	33	23	46	30	29	32	44	77	56	27
**STATE		TY		253	15	38	37	31	56	23	13	40				
TOTAL**		LY	445	241	13	35	33	23	46	30	29	32	44	77	56	27
PENNSYLVANIA	.187	TY		712	81	74	109	104	84	107	74	79				
		LY	1174	686	64	96	109	80	82	97	83	75	106	156	128	98
**STATE		TY		712	81	74	109	104	84	107	74	79				
TOTAL**		LY	1174	686	64	96	109	80	82	97	83	75	106	156	128	98
UTAH	1.500	TY		598	84	220	79	74	54	66	17	4				
		LY	1385	853	77	102	78	91	197	72	83	153	85	245	89	113
	.750	TY		974	74	56	250	67	278	90	92	67				
		LY	1817	774	73	73	72	72	306	63	71	44	452	218	38	335
**STATE		TY		1572	158	276	329	141	332	156	109	71				
TOTAL**		LY	3202	1627	150	175	150	163	503	135	154	197	537	463	127	448
WYOMING	.750	TY		343	33	30	61	43	57	39	51	29				
		LY	586	336	39	27	61	39	58	39	45	28	51	138	29	32

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
	.187	TY		5			2			1		2				
		LY	3	1				1					2			
**STATE		TY		348	33	30	63	43	57	40	51	31				
TOTAL**		LY	589	337	39	27	61	40	58	39	45	28	53	138	29	32
MISSISSIPPI	1.500	TY		88	10	17	22	15	13	11						
		LY	314	161	16	17	25	22	16	21	24	20	33	84	17	19
	.750	TY		637	72	69	81	120	67	56	79	93				
		LY	1422	670	73	72	93	136	61	66	86	83	162	443	62	85
	.187	TY		2	1				1							
		LY	26	6	5							1			19	1
**STATE		TY		727	83	86	103	135	81	67	79	93				
TOTAL**		LY	1762	837	94	89	118	158	77	87	110	104	195	527	98	105
ALL STATE		TY		3612	370	504	641	454	610	393	326	314				
TOTAL		LY	7172	3728	360	422	471	464	766	388	421	436	935	1361	438	710
COOKS MOSCATO	***	SPARKLING OTH ***														
NEW HAMPSHIRE	.750	TY		252	20	50	52	40	44	13	13	20				
		LY	153										2	95	19	37
**STATE		TY		252	20	50	52	40	44	13	13	20				
TOTAL**		LY	153										2	95	19	37
ALL STATE		TY		252	20	50	52	40	44	13	13	20				
TOTAL		LY	153										2	95	19	37
COOKS WH ZNFNDL	***	CHAMP PNK/RED ***														
UTAH	.750	TY		749	294	40	260	49	33	33	25	15				
		LY	1223	892	277	49	195	42	46	205	46	32	59	170	54	48
**STATE		TY		749	294	40	260	49	33	33	25	15				
TOTAL**		LY	1223	892	277	49	195	42	46	205	46	32	59	170	54	48
WYOMING	.750	TY														
		LY	19	16	4		4			4		4			3	
**STATE		TY														
TOTAL**		LY	19	16	4		4			4		4			3	
MISSISSIPPI	.750	TY		218	36	41	45	58	30		8					
		LY	630	349	42	51	36	81	23	39	34	43	76	129	44	32
**STATE		TY		218	36	41	45	58	30		8					
TOTAL**		LY	630	349	42	51	36	81	23	39	34	43	76	129	44	32
ALL STATE		TY		967	330	81	305	107	63	33	33	15				
TOTAL		LY	1872	1257	323	100	235	123	69	248	80	79	135	299	101	80
CORBY'S	***	CAN-US BLND-US BTLD ***														
MONTANA	1.750	TY														
		LY	4	4	3		1									
**STATE		TY														
TOTAL**		LY	4	4	3		1									
ALL STATE		TY														
TOTAL		LY	4	4	3		1									
CRAWFRD KIM CHR	***	NEW ZEALAND ***														
NEW HAMPSHIRE	.750	TY		8					1	3	3	1				
		LY	1	1	1											
**STATE		TY		8					1	3	3	1				
TOTAL**		LY	1	1	1											
PENNSYLVANIA	.750	TY		471	35	40	59	72	74	100	46	45				
		LY	738	454	36	52	59	45	80	101	40	41	66	72	60	86
**STATE		TY		471	35	40	59	72	74	100	46	45				
TOTAL**		LY	738	454	36	52	59	45	80	101	40	41	66	72	60	86
UTAH	.750	TY		142	19	10	10	22	21	31	18	11				
		LY	170	106	21	10	10	11	16	18	10	10	12	20	14	18
**STATE		TY		142	19	10	10	22	21	31	18	11				
TOTAL**		LY	170	106	21	10	10	11	16	18	10	10	12	20	14	18
WYOMING	.750	TY		55	1	5	2	15	8	14	6	4				
		LY	72	52	2	4	7	12	5	8	10	4	8	4	5	3
**STATE		TY		55	1	5	2	15	8	14	6	4				
TOTAL**		LY	72	52	2	4	7	12	5	8	10	4	8	4	5	3
MISSISSIPPI	.750	TY		69	4	9	8	15	5	9	9	10				
		LY	113	83	11	3	24	16	10	5	6	8	13	7	3	7
**STATE		TY		69	4	9	8	15	5	9	9	10				
TOTAL**		LY	113	83	11	3	24	16	10	5	6	8	13	7	3	7
ALL STATE		TY		745	59	64	79	124	109	157	82	71				
TOTAL		LY	1094	696	71	69	100	84	111	132	66	63	99	103	82	114
CRAWFRD KIM PNT	***	NEW ZEALAND ***														
NEW HAMPSHIRE	.750	TY		13		1		1	2	4	1	4				
		LY	21	13	9	4							5	3		
**STATE		TY		13		1		1	2	4	1	4				
TOTAL**		LY	21	13	9	4							5	3		
PENNSYLVANIA	.750	TY		466	40	44	51	52	66	48	44	121				
		LY	640	341	27	36	43	34	40	48	37	76	121	61	39	78
**STATE		TY		466	40	44	51	52	66	48	44	121				
TOTAL**		LY	640	341	27	36	43	34	40	48	37	76	121	61	39	78

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UTAH	.750	TY		73	14	6	8	8	10	10	10	7				
		LY	104	67	4	7	6	9	11	11	11	8	8	13	8	8
**STATE		TY		73	14	6	8	8	10	10	10	7				
TOTAL**		LY	104	67	4	7	6	9	11	11	11	8	8	13	8	8
MISSISSIPPI	.750	TY		84	3	10	6	33	6	14	9	3				
		LY	111	63	8	4	20	11	9	2	6	3	22	12	7	7
**STATE		TY		84	3	10	6	33	6	14	9	3				
TOTAL**		LY	111	63	8	4	20	11	9	2	6	3	22	12	7	7
ALL STATE		TY		636	57	61	65	94	84	76	64	135				
TOTAL		LY	876	484	48	51	69	54	60	61	54	87	156	89	54	93
CRAWFRD KIM SAV	***	NEW ZEALAND ***														
NEW HAMPSHIRE	.750	TY		1785	209	216	77	243	436	289	106	209				
		LY	2092	1555	249	164	67	196	315	255	105	204	142	184	120	91
	.375	TY		5	1	1	1		1		1					
		LY	10	7		1	2		2	1	1		2	1		
**STATE		TY		1790	210	217	78	243	437	289	107	209				
TOTAL**		LY	2102	1562	249	165	69	196	317	256	106	204	144	185	120	91
PENNSYLVANIA	.750	TY		3620	315	351	508	334	692	536	493	391				
		LY	5389	3457	280	318	663	440	414	485	359	498	710	439	269	514
	.375	TY														
		LY	4	4	3	1										
**STATE		TY		3620	315	351	508	334	692	536	493	391				
TOTAL**		LY	5393	3461	283	319	663	440	414	485	359	498	710	439	269	514
UTAH	.750	TY		816	143	75	95	112	127	143	103	18				
		LY	955	550	49	53	61	93	97	113	52	32	61	118	116	110
**STATE		TY		816	143	75	95	112	127	143	103	18				
TOTAL**		LY	955	550	49	53	61	93	97	113	52	32	61	118	116	110
WYOMING	.750	TY		309	19	24	19	49	73	56	43	26				
		LY	353	263	12	25	18	53	45	47	50	13	28	22	20	20
**STATE		TY		309	19	24	19	49	73	56	43	26				
TOTAL**		LY	353	263	12	25	18	53	45	47	50	13	28	22	20	20
MISSISSIPPI	.750	TY		461	43	58	52	101	54	70	38	45				
		LY	676	450	48	39	77	88	43	52	47	56	96	50	32	48
**STATE		TY		461	43	58	52	101	54	70	38	45				
TOTAL**		LY	676	450	48	39	77	88	43	52	47	56	96	50	32	48
ALL STATE		TY		6996	730	725	752	839	1383	1094	784	689				
TOTAL		LY	9479	6286	641	601	888	870	916	953	614	803	1039	814	557	783
CRAWFRD KM P GR	***	NEW ZEALAND ***														
NEW HAMPSHIRE	.750	TY		27	5	2	1	4	5	5	2	3				
		LY	34	26	8	2	1	3	6	3	1	2	2	3	2	1
**STATE		TY		27	5	2	1	4	5	5	2	3				
TOTAL**		LY	34	26	8	2	1	3	6	3	1	2	2	3	2	1
PENNSYLVANIA	.750	TY		27	4	4	5	5	3	2	1	3				
		LY	453	405	18	22	64	25	21	162	64	29	17	15	7	9
**STATE		TY		27	4	4	5	5	3	2	1	3				
TOTAL**		LY	453	405	18	22	64	25	21	162	64	29	17	15	7	9
MISSISSIPPI	.750	TY		1		1										
		LY	2	2	2											
**STATE		TY		1		1										
TOTAL**		LY	2	2	2											
ALL STATE		TY		55	9	7	6	9	8	7	3	6				
TOTAL		LY	489	433	28	24	65	28	27	165	65	31	19	18	9	10
CRAWFRD SPFR SB	***	NEW ZEALAND ***														
MISSISSIPPI	.750	TY														
		LY	4	3						1	2			1		
**STATE		TY														
TOTAL**		LY	4	3						1	2			1		
ALL STATE		TY														
TOTAL		LY	4	3						1	2			1		
CRAWFRD TIET CH	***	NEW ZEALAND ***														
PENNSYLVANIA	.750	TY														
		LY	1	1		1										
**STATE		TY														
TOTAL**		LY	1	1		1										
ALL STATE		TY														
TOTAL		LY	1	1		1										
CRIBARI	***	DOM SHRRY REG ***														
ALABAMA	5.000	TY		6			4		1	1						
		LY														
**STATE		TY		6			4		1	1						
TOTAL**		LY														
UTAH	5.000	TY		44	10	6	6	5	5	9	1	2				
		LY	41	26	3	4	2	3	3	5	2	4	3	5	4	3
**STATE		TY		44	10	6	6	5	5	9	1	2				
TOTAL**		LY	41	26	3	4	2	3	3	5	2	4	3	5	4	3

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
ALABAMA	.750	TY														
		LY	9	9	3	2	2	1	1							
**STATE		TY														
TOTAL**		LY	9	9	3	2	2	1	1							
IDAHO	1.500	TY		124	17	12	13	15	19	18	12	18				
		LY	185	115	15	12	17	17	17	13	14	10	14	20	13	23
	.750	TY		177	26	21	25	21	18	23	20	23				
		LY	275	166	27	20	21	19	17	22	22	18	24	34	24	27
**STATE		TY		301	43	33	38	36	37	41	32	41				
TOTAL**		LY	460	281	42	32	38	36	34	35	36	28	38	54	37	50
MAINE	1.500	TY		41	3	3	6	4	6	10	3	6				
		LY	47	36	4	4	3	5	4	8	5	3	1	3	4	3
	.750	TY		4			1	2		1						
		LY	7	5		1		1		1	1	1		1	1	
**STATE		TY		45	3	3	7	6	6	11	3	6				
TOTAL**		LY	54	41	4	5	3	6	4	9	6	4	1	4	5	3
MONTANA	1.500	TY		193	16	23	22	21	13	34	34	30				
		LY	320	237	30	18	32	25	28	37	44	23	13	31	17	22
	.750	TY		244	25	22	40	38	24	35	29	31				
		LY	389	241	34	35	27	29	32	31	29	24	45	43	25	35
**STATE		TY		437	41	45	62	59	37	69	63	61				
TOTAL**		LY	709	478	64	53	59	54	60	68	73	47	58	74	42	57
NEW HAMPSHIRE	.750	TY		1536	172	184	183	209	198	197	164	229				
		LY	2453	1619	193	230	177	193	170	193	215	248	190	215	215	214
**STATE		TY		1536	172	184	183	209	198	197	164	229				
TOTAL**		LY	2453	1619	193	230	177	193	170	193	215	248	190	215	215	214
UTAH	1.500	TY		794	125	93	104	87	78	121	88	98				
		LY	1188	762	121	91	86	87	83	111	89	94	88	141	87	110
**STATE		TY		794	125	93	104	87	78	121	88	98				
TOTAL**		LY	1188	762	121	91	86	87	83	111	89	94	88	141	87	110
VERMONT	.750	TY		196	24	22	25	22	22	30	24	27				
		LY	283	190	27	20	19	25	22	23	26	28	24	22	23	24
**STATE		TY		196	24	22	25	22	22	30	24	27				
TOTAL**		LY	283	190	27	20	19	25	22	23	26	28	24	22	23	24
WYOMING	.750	TY														
		LY	4	1		1									3	
**STATE		TY														
TOTAL**		LY	4	1		1									3	
ALL STATE		TY		3359	418	386	429	424	384	479	375	464				
TOTAL		LY	5201	3407	457	438	386	405	377	444	447	453	402	515	416	461
CRIBARI AMR	***	CHIANTI ***														
NEW HAMPSHIRE	3.000	TY		472	49	55	51	70	62	69	52	64				
		LY	831	583	56	76	76	81	67	78	70	79	72	65	67	44
**STATE		TY		472	49	55	51	70	62	69	52	64				
TOTAL**		LY	831	583	56	76	76	81	67	78	70	79	72	65	67	44
PENNSYLVANIA	4.000	TY		6	2		1	1			1	1				
		LY	3500	3492	1197	1784	440	31	19	13	4	4	5	1	1	1
	3.000	TY		11348	1280	1361	1665	1529	1144	1607	1276	1486				
		LY	13053	6819			509	1191	989	1492	1281	1357	1818	1597	1138	1681
**STATE		TY		11354	1282	1361	1666	1530	1144	1607	1277	1487				
TOTAL**		LY	16553	10311	1197	1784	949	1222	1008	1505	1285	1361	1823	1598	1139	1682
WYOMING	3.000	TY		2	1					1						
		LY	2	2					1		1					
**STATE		TY		2	1					1						
TOTAL**		LY	2	2					1		1					
MISSISSIPPI	3.000	TY		20	9	6	5									
		LY	86	54	8	7	7	8	5	9	5	5	8	12	5	7
**STATE		TY		20	9	6	5									
TOTAL**		LY	86	54	8	7	7	8	5	9	5	5	8	12	5	7
ALL STATE		TY		11848	1341	1422	1722	1600	1206	1677	1329	1551				
TOTAL		LY	17472	10950	1261	1867	1032	1311	1081	1592	1361	1445	1903	1675	1211	1733
CRIBARI MADEIRA	***	DOM MADEIRA ***														
NEW HAMPSHIRE	.750	TY		5	2	3										
		LY	18	10	1	1		1	2	1	1	3	1	1	3	3
**STATE		TY		5	2	3										
TOTAL**		LY	18	10	1	1		1	2	1	1	3	1	1	3	3
UTAH	5.000	TY		187	26	27	24	20	23	28	19	20				
		LY	138	89	11	15	10	12	9	14	9	9	11	15	10	13
**STATE		TY		187	26	27	24	20	23	28	19	20				
TOTAL**		LY	138	89	11	15	10	12	9	14	9	9	11	15	10	13
VERMONT	.750	TY		51	8	8	8	9	6	4	5	3				
		LY	158	97	8	11	11	12	12	16	12	15	14	20	14	13
**STATE		TY		51	8	8	8	9	6	4	5	3				
TOTAL**		LY	158	97	8	11	11	12	12	16	12	15	14	20	14	13
ALL STATE		TY		243	36	38	32	29	29	32	24	23				
TOTAL		LY	314	196	20	27	21	25	23	31	22	27	26	36	27	29
CRIBARI MNT RED	***	BURGUNDY ***														
NEW HAMPSHIRE	4.000	TY														

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		LY	27	27	19	5	1				1	1				
**STATE		TY														
TOTAL**		LY	27	27	19	5	1				1	1				
ALL STATE		TY														
TOTAL		LY	27	27	19	5	1				1	1				
CRIBARI MNT WHT	***	CHABLIS ***														
NEW HAMPSHIRE	4.000	TY														
		LY	12	12	5	7										
**STATE		TY														
TOTAL**		LY	12	12	5	7										
ALL STATE		TY														
TOTAL		LY	12	12	5	7										
CSTL EAGLE CRK	***	CHARDONNAY ***														
NEW HAMPSHIRE	1.500	TY														
		LY	51	51	13	6	14	8	10							
**STATE		TY														
TOTAL**		LY	51	51	13	6	14	8	10							
ALL STATE		TY														
TOTAL		LY	51	51	13	6	14	8	10							
CSTL PACFC CLFF	***	MERLOT ***														
NEW HAMPSHIRE	1.500	TY														
		LY	35	32	6	3	8	1	3	4	3	4	3			
**STATE		TY														
TOTAL**		LY	35	32	6	3	8	1	3	4	3	4	3			
ALL STATE		TY														
TOTAL		LY	35	32	6	3	8	1	3	4	3	4	3			
CSTL SLMN POINT	***	WHT ZINFANDEL ***														
NEW HAMPSHIRE	1.500	TY		1				1								
		LY	25	21	3	2	6	4		3	1	2	1	1	2	
**STATE		TY		1				1								
TOTAL**		LY	25	21	3	2	6	4		3	1	2	1	1	2	
ALL STATE		TY		1				1								
TOTAL		LY	25	21	3	2	6	4		3	1	2	1	1	2	
CSTL TIMBER RDG	***	CABERNET SAUV ***														
NEW HAMPSHIRE	1.500	TY														
		LY	5	3		1			1		1			1	1	
**STATE		TY														
TOTAL**		LY	5	3		1			1		1			1	1	
ALL STATE		TY														
TOTAL		LY	5	3		1			1		1			1	1	
DANFIELD PV RES	***	CAN-FRGN BLND-FRGN BTLD ***														
MICHIGAN	.750	TY		9	1	1	1	1	2	1	1	1				
		LY	13	9	1	2	1	1	1	2	1		1	1	1	1
**STATE		TY		9	1	1	1	1	2	1	1	1				
TOTAL**		LY	13	9	1	2	1	1	1	2	1		1	1	1	1
ALL STATE		TY		9	1	1	1	1	2	1	1	1				
TOTAL		LY	13	9	1	2	1	1	1	2	1		1	1	1	1
DISENO OLD VINE	***	ARGT MALBEC ***														
NEW HAMPSHIRE	.750	TY		352	46	43	41	49	32	33	41	67				
		LY	675	418	30	41	42	61	52	48	70	74	71	54	72	60
**STATE		TY		352	46	43	41	49	32	33	41	67				
TOTAL**		LY	675	418	30	41	42	61	52	48	70	74	71	54	72	60
PENNSYLVANIA	.750	TY		1816	244	165	203	339	118	213	358	176				
		LY	2277	1180	126	143	150	108	89	110	108	346	519	191	143	244
**STATE		TY		1816	244	165	203	339	118	213	358	176				
TOTAL**		LY	2277	1180	126	143	150	108	89	110	108	346	519	191	143	244
MISSISSIPPI	.750	TY		215	28	27	28	25	23	31	28	25				
		LY	459	286	47	47	35	36	22	27	46	26	52	55	38	28
**STATE		TY		215	28	27	28	25	23	31	28	25				
TOTAL**		LY	459	286	47	47	35	36	22	27	46	26	52	55	38	28
ALL STATE		TY		2383	318	235	272	413	173	277	427	268				
TOTAL		LY	3411	1884	203	231	227	205	163	185	224	446	642	300	253	332
DISENO TORRONTS	***	ARGT OTHR WHT ***														
PENNSYLVANIA	.750	TY		284	38	20	26	56	23	28	25	68				
		LY	386	248	1	28	54	26	27	37	26	49	66	27	17	28
**STATE		TY		284	38	20	26	56	23	28	25	68				
TOTAL**		LY	386	248	1	28	54	26	27	37	26	49	66	27	17	28
ALL STATE		TY		284	38	20	26	56	23	28	25	68				
TOTAL		LY	386	248	1	28	54	26	27	37	26	49	66	27	17	28
DREAMNG TR CRSH	***	RED BLND/MRTG ***														

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NEW HAMPSHIRE	.750	TY		535	55	41	65	54	86	59	51	124				
		LY	238	42							1	41	96	42	28	30
**STATE		TY		535	55	41	65	54	86	59	51	124				
TOTAL**		LY	238	42							1	41	96	42	28	30
PENNSYLVANIA	.750	TY		1246	132	166	164	163	123	164	165	169				
		LY	310	75								75	101	49	13	72
**STATE		TY		1246	132	166	164	163	123	164	165	169				
TOTAL**		LY	310	75								75	101	49	13	72
UTAH	.750	TY		9						4	4	1				
		LY														
**STATE		TY		9						4	4	1				
TOTAL**		LY														
WYOMING	.750	TY		96	2	15	2	2	10	26	16	23				
		LY	9										3		5	1
**STATE		TY		96	2	15	2	2	10	26	16	23				
TOTAL**		LY	9										3		5	1
MISSISSIPPI	.750	TY		351	17	27	62	47	63	36	56	43				
		LY	45										3	13	2	27
**STATE		TY		351	17	27	62	47	63	36	56	43				
TOTAL**		LY	45										3	13	2	27
ALL STATE		TY		2237	206	249	293	266	282	289	292	360				
TOTAL		LY	602	117							1	116	203	104	48	130
DREAMNG TREE NC	***	CABERNET SAUV ***														
NEW HAMPSHIRE	.750	TY		590	72	78	99	65	74	61	48	93				
		LY	367	72							1	71	110	81	68	36
**STATE		TY		590	72	78	99	65	74	61	48	93				
TOTAL**		LY	367	72							1	71	110	81	68	36
PENNSYLVANIA	.750	TY		787	63	37	117	125	83	128	109	125				
		LY	356	94							2	92	85	46	13	118
**STATE		TY		787	63	37	117	125	83	128	109	125				
TOTAL**		LY	356	94							2	92	85	46	13	118
UTAH	.750	TY		4								4				
		LY														
**STATE		TY		4								4				
TOTAL**		LY														
WYOMING	.750	TY		55	1	4	3	2	4	19	6	16				
		LY	8										3	1	3	1
**STATE		TY		55	1	4	3	2	4	19	6	16				
TOTAL**		LY	8										3	1	3	1
MISSISSIPPI	.750	TY		187	14	8	26	24	32	25	32	26				
		LY	19										4	6	2	7
**STATE		TY		187	14	8	26	24	32	25	32	26				
TOTAL**		LY	19										4	6	2	7
NEW HAMPSHIRE	.750	TY		158	19	9	17	14	17	20	13	49				
		LY	225	54							1	53	82	56	19	14
**STATE		TY		158	19	9	17	14	17	20	13	49				
TOTAL**		LY	225	54							1	53	82	56	19	14
PENNSYLVANIA	.750	TY		538	56	32	81	93	59	81	76	60				
		LY	252	49								49	76	47	19	61
**STATE		TY		538	56	32	81	93	59	81	76	60				
TOTAL**		LY	252	49								49	76	47	19	61
WYOMING	.750	TY		40		3			5	13	7	12				
		LY	9										2	1	6	
**STATE		TY		40		3			5	13	7	12				
TOTAL**		LY	9										2	1	6	
MISSISSIPPI	.750	TY		68	7	9	7	12	12	7	10	4				
		LY	15										3	5	1	6
**STATE		TY		68	7	9	7	12	12	7	10	4				
TOTAL**		LY	15										3	5	1	6
ALL STATE		TY		2427	232	180	350	335	286	354	301	389				
TOTAL		LY	1251	269							4	265	365	243	131	243
DRYLANDS SV BLC	***	NEW ZEALAND ***														
NEW HAMPSHIRE	.750	TY		18	3	1	1	3	1	2	3	4				
		LY	30	25	3	3	7	3	2	3	1	3	1		3	1
**STATE		TY		18	3	1	1	3	1	2	3	4				
TOTAL**		LY	30	25	3	3	7	3	2	3	1	3	1		3	1
UTAH	.750	TY		43	8	4	3	3	7	9	4	5				
		LY	65	38	6	2	2	3	5	7	7	6	7	8	6	6
**STATE		TY		43	8	4	3	3	7	9	4	5				
TOTAL**		LY	65	38	6	2	2	3	5	7	7	6	7	8	6	6
WYOMING	.750	TY		1							1					
		LY														
**STATE		TY		1							1					
TOTAL**		LY														
ALL STATE		TY		62	11	5	4	6	8	11	8	9				
TOTAL		LY	95	63	9	5	9	6	7	10	8	9	8	8	9	7

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
ESCUDO ROJO RED	***	CHLE OTHR RED ***														
NEW HAMPSHIRE	.750	TY		14	3	3	3	1	1	2	1					
		LY	66	50	5	8	7	7	7	4	6	6	3	5	5	3
**STATE		TY		14	3	3	3	1	1	2	1					
TOTAL**		LY	66	50	5	8	7	7	7	4	6	6	3	5	5	3
PENNSYLVANIA	.750	TY														
		LY	129	128	107	11	7	2	1				1			
**STATE		TY														
TOTAL**		LY	129	128	107	11	7	2	1				1			
MISSISSIPPI	.750	TY		3		3										
		LY	56	55	3	3	13	36							1	
**STATE		TY		3		3										
TOTAL**		LY	56	55	3	3	13	36							1	
ALL STATE		TY		17	3	6	3	1	1	2	1					
TOTAL		LY	251	233	115	22	27	45	8	4	6	6	4	5	6	3
ESTANCIA ALEX V	***	CHARDONNAY ***														
NEW HAMPSHIRE	.750	TY		1583	296	192	114	179	232	169	245	156				
		LY	2693	1346	234	137	111	167	201	170	163	163	185	910	207	45
**STATE		TY		1583	296	192	114	179	232	169	245	156				
TOTAL**		LY	2693	1346	234	137	111	167	201	170	163	163	185	910	207	45
UTAH	.750	TY		645	43	25	121	34	23	255	33	111				
		LY	871	585	41	34	95	39	41	177	36	122	33	184	36	33
**STATE		TY		645	43	25	121	34	23	255	33	111				
TOTAL**		LY	871	585	41	34	95	39	41	177	36	122	33	184	36	33
ALL STATE		TY		2228	339	217	235	213	255	424	278	267				
TOTAL		LY	3564	1931	275	171	206	206	242	347	199	285	218	1094	243	78
ESTANCIA ALX VL	***	CABERNET SAUV ***														
UTAH	.750	TY		513	43	31	107	28	26	164	32	82				
		LY	836	515	54	27	93	34	27	144	32	104	31	216	34	40
**STATE		TY		513	43	31	107	28	26	164	32	82				
TOTAL**		LY	836	515	54	27	93	34	27	144	32	104	31	216	34	40
NEW HAMPSHIRE	.750	TY		267	36	35	28	42	42	28	23	33				
		LY	467	274	40	42	24	39	39	29	24	37	48	62	68	15
**STATE		TY		267	36	35	28	42	42	28	23	33				
TOTAL**		LY	467	274	40	42	24	39	39	29	24	37	48	62	68	15
UTAH	.750	TY		45	9	5	5	7	6	6	4	3				
		LY	70	39	8	5	5	4	5	2	6	4	4	13	6	8
**STATE		TY		45	9	5	5	7	6	6	4	3				
TOTAL**		LY	70	39	8	5	5	4	5	2	6	4	4	13	6	8
NEW HAMPSHIRE	.750	TY		174	19	20	12	26	33	22	23	19				
		LY	302	184	25	20	17	24	33	23	16	26	40	39	26	13
**STATE		TY		174	19	20	12	26	33	22	23	19				
TOTAL**		LY	302	184	25	20	17	24	33	23	16	26	40	39	26	13
UTAH	.750	TY		52	12	3	6	4	7	8	7	5				
		LY	91	48	13	3	5	6	3	6	5	7	5	17	11	10
**STATE		TY		52	12	3	6	4	7	8	7	5				
TOTAL**		LY	91	48	13	3	5	6	3	6	5	7	5	17	11	10
ALL STATE		TY		1051	119	94	158	107	114	228	89	142				
TOTAL		LY	1766	1060	140	97	144	107	107	204	83	178	128	347	145	86
ESTANCIA CN CST	***	MERLOT ***														
PENNSYLVANIA	.750	TY														
		LY	18	18	11	3	3	1								
**STATE		TY														
TOTAL**		LY	18	18	11	3	3	1								
WYOMING	.750	TY		137	21	5	26	9	27	14	19	16				
		LY	227	152	33	3	23	8	30	14	28	13	15	21	25	14
**STATE		TY		137	21	5	26	9	27	14	19	16				
TOTAL**		LY	227	152	33	3	23	8	30	14	28	13	15	21	25	14
MISSISSIPPI	.750	TY		84	3	13	11	8	8	20	9	12				
		LY	136	78	4	19	11	4	5	22	7	6	8	29	8	13
**STATE		TY		84	3	13	11	8	8	20	9	12				
TOTAL**		LY	136	78	4	19	11	4	5	22	7	6	8	29	8	13
NEW HAMPSHIRE	.750	TY		1		1										
		LY	13	11	4	1			1	1		4			1	1
**STATE		TY		1		1										
TOTAL**		LY	13	11	4	1			1	1		4			1	1
PENNSYLVANIA	.750	TY														
		LY	9	9	9											
**STATE		TY														
TOTAL**		LY	9	9	9											
ALL STATE		TY		222	24	19	37	17	35	34	28	28				
TOTAL		LY	403	268	61	26	37	13	36	37	35	23	23	50	34	28
ESTANCIA MONTRY	***	PINOT NOIR ***														
NEW HAMPSHIRE	.750	TY		552	62	54	40	81	67	73	83	92				
		LY	1015	666	82	77	61	83	95	74	93	101	111	89	111	38
**STATE		TY		552	62	54	40	81	67	73	83	92				

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
TOTAL**		LY	1015	666	82	77	61	83	95	74	93	101	111	89	111	38
PENNSYLVANIA	.750	TY		2007	193	244	264	275	329	209	170	323				
		LY	3113	2116	287	232	423	172	161	207	185	449	281	275	194	247
**STATE		TY		2007	193	244	264	275	329	209	170	323				
TOTAL**		LY	3113	2116	287	232	423	172	161	207	185	449	281	275	194	247
PENNSYLVANIA	.750	TY		1972	108	113	163	290	603	159	96	440				
		LY	2927	2302	473	173	600	195	150	177	133	401	193	151	123	158
**STATE		TY		1972	108	113	163	290	603	159	96	440				
TOTAL**		LY	2927	2302	473	173	600	195	150	177	133	401	193	151	123	158
WYOMING	.750	TY		272	44	16	41	17	69	32	32	21				
		LY	407	303	38	10	48	27	70	38	51	21	30	17	45	12
**STATE		TY		272	44	16	41	17	69	32	32	21				
TOTAL**		LY	407	303	38	10	48	27	70	38	51	21	30	17	45	12
NEW HAMPSHIRE	.750	TY		28	6	5	2	4	3	2	4	2				
		LY	579	382	2	4	8	5	3	26	162	172	130	37	24	6
**STATE		TY		28	6	5	2	4	3	2	4	2				
TOTAL**		LY	579	382	2	4	8	5	3	26	162	172	130	37	24	6
PENNSYLVANIA	.750	TY		39	12	8	5	5	3	3	2	1				
		LY	2454	2301			569	658	482	372	141	79	64	40	25	24
**STATE		TY		39	12	8	5	5	3	3	2	1				
TOTAL**		LY	2454	2301			569	658	482	372	141	79	64	40	25	24
MISSISSIPPI	.750	TY														
		LY	4	3					2	1				1		
**STATE		TY														
TOTAL**		LY	4	3					2	1				1		
ALL STATE		TY		4870	425	440	515	672	1074	478	387	879				
TOTAL		LY	10499	8073	882	496	1709	1140	963	895	765	1223	809	610	522	485
ESTANCIA PN GRG	***	PN	GRIS/GRGIO ***													
NEW HAMPSHIRE	.750	TY		391	32	49	44	47	96	36	51	36				
		LY	657	464	45	52	77	58	97	44	57	34	62	41	77	13
**STATE		TY		391	32	49	44	47	96	36	51	36				
TOTAL**		LY	657	464	45	52	77	58	97	44	57	34	62	41	77	13
PENNSYLVANIA	.750	TY		1072	110	71	115	265	100	120	84	207				
		LY	1811	1349	174	132	280	162	135	268	104	94	119	121	116	106
**STATE		TY		1072	110	71	115	265	100	120	84	207				
TOTAL**		LY	1811	1349	174	132	280	162	135	268	104	94	119	121	116	106
UTAH	.750	TY		141	29	15	25	12	25	21	5	9				
		LY	203	132	19	13	16	20	25	16	11	12	13	21	15	22
**STATE		TY		141	29	15	25	12	25	21	5	9				
TOTAL**		LY	203	132	19	13	16	20	25	16	11	12	13	21	15	22
WYOMING	.750	TY		111	6	9	10	11	23	23	15	14				
		LY	123	85	12	9	9	5	13	20	10	7	13	9	13	3
**STATE		TY		111	6	9	10	11	23	23	15	14				
TOTAL**		LY	123	85	12	9	9	5	13	20	10	7	13	9	13	3
MISSISSIPPI	.750	TY		185	22	23	27	14	19	43	18	19				
		LY	330	236	29	43	25	26	22	52	16	23	22	42	21	9
**STATE		TY		185	22	23	27	14	19	43	18	19				
TOTAL**		LY	330	236	29	43	25	26	22	52	16	23	22	42	21	9
ALL STATE		TY		1900	199	167	221	349	263	243	173	285				
TOTAL		LY	3124	2266	279	249	407	271	292	400	198	170	229	234	242	153
ESTANCIA PNC SB	***	SAV	BL/FME BL ***													
NEW HAMPSHIRE	.750	TY		142	14	20	8	21	29	19	23	8				
		LY	160	117	3	6	7	16	30	21	18	16	19	10	3	11
**STATE		TY		142	14	20	8	21	29	19	23	8				
TOTAL**		LY	160	117	3	6	7	16	30	21	18	16	19	10	3	11
PENNSYLVANIA	.750	TY		25	3	5	5	4	4	2	1	1				
		LY	32	7							1	6	9	8	4	4
**STATE		TY		25	3	5	5	4	4	2	1	1				
TOTAL**		LY	32	7							1	6	9	8	4	4
MISSISSIPPI	.750	TY														
		LY	2	2							1	1				
**STATE		TY														
TOTAL**		LY	2	2							1	1				
ALL STATE		TY		167	17	25	13	25	33	21	24	9				
TOTAL		LY	194	126	3	6	7	16	30	21	20	23	28	18	7	15
ESTANCIA PNNACL	***	PINOT	NOIR ***													
UTAH	.750	TY		67	9	4	14	6	14	9	3	8				
		LY	106	72	12	20	7	4	9	7	6	7	15	1	9	9
**STATE		TY		67	9	4	14	6	14	9	3	8				
TOTAL**		LY	106	72	12	20	7	4	9	7	6	7	15	1	9	9
WYOMING	.750	TY		265	37	18	47	27	39	38	38	21				
		LY	430	306	47	25	36	26	36	39	62	35	22	37	39	26
**STATE		TY		265	37	18	47	27	39	38	38	21				
TOTAL**		LY	430	306	47	25	36	26	36	39	62	35	22	37	39	26
MISSISSIPPI	.750	TY		447	48	57	46	34	65	94	34	69				
		LY	600	365	61	37	43	46	28	74	34	42	51	111	28	45

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**STATE		TY		447	48	57	46	34	65	94	34	69				
TOTAL**		LY	600	365	61	37	43	46	28	74	34	42	51	111	28	45
NEW HAMPSHIRE	.750	TY		20						2	9	9				
		LY														
**STATE		TY		20						2	9	9				
TOTAL**		LY														
MISSISSIPPI	.750	TY		217	21	20	37	19	21	46	23	30				
		LY	315	215	35	23	27	21	19	42	26	22	20	39	20	21
**STATE		TY		217	21	20	37	19	21	46	23	30				
TOTAL**		LY	315	215	35	23	27	21	19	42	26	22	20	39	20	21
ALL STATE		TY		1016	115	99	144	86	139	189	107	137				
TOTAL		LY	1451	958	155	105	113	97	92	162	128	106	108	188	96	101
ESTANCIA PS RBL	***	CABERNET SAUV ***														
NEW HAMPSHIRE	.750	TY		1361	235	228	105	223	206	118	55	191				
		LY	2714	1374	220	204	114	202	205	159	76	194	211	655	427	47
**STATE		TY		1361	235	228	105	223	206	118	55	191				
TOTAL**		LY	2714	1374	220	204	114	202	205	159	76	194	211	655	427	47
PENNSYLVANIA	.750	TY		1188	79	95	113	338	54	348	71	90				
		LY	1713	1268	145	105	333	111	67	344	79	84	124	119	83	119
**STATE		TY		1188	79	95	113	338	54	348	71	90				
TOTAL**		LY	1713	1268	145	105	333	111	67	344	79	84	124	119	83	119
WYOMING	.750	TY		191	26	17	31	14	31	20	38	14				
		LY	291	190	33	11	25	14	30	25	37	15	22	23	39	17
**STATE		TY		191	26	17	31	14	31	20	38	14				
TOTAL**		LY	291	190	33	11	25	14	30	25	37	15	22	23	39	17
MISSISSIPPI	.750	TY		186	19	25	23	18	15	44	18	24				
		LY	305	173	18	24	25	13	13	41	16	23	24	60	24	24
**STATE		TY		186	19	25	23	18	15	44	18	24				
TOTAL**		LY	305	173	18	24	25	13	13	41	16	23	24	60	24	24
PENNSYLVANIA	.750	TY														
		LY	2	2						2						
**STATE		TY														
TOTAL**		LY	2	2						2						
ALL STATE		TY		2926	359	365	272	593	306	530	182	319				
TOTAL		LY	5025	3007	416	344	497	340	315	571	208	316	381	857	573	207
ESTANCIA RES PR	***	RED BLND/MRTG ***														
PENNSYLVANIA	.750	TY		2	1			1								
		LY	45	36	8	7	5	3	3	5	3	2	4	3	1	1
**STATE		TY		2	1			1								
TOTAL**		LY	45	36	8	7	5	3	3	5	3	2	4	3	1	1
WYOMING	.750	TY		52	7	2	8	4	10	3	12	6				
		LY	84	58	10	4	5	7	16	8	5	3	7	9	6	4
**STATE		TY		52	7	2	8	4	10	3	12	6				
TOTAL**		LY	84	58	10	4	5	7	16	8	5	3	7	9	6	4
MISSISSIPPI	.750	TY		30	6	4	5	4	2	4	3	2				
		LY	73	51	12	10	6	4	3	7	4	5	6	8	2	6
**STATE		TY		30	6	4	5	4	2	4	3	2				
TOTAL**		LY	73	51	12	10	6	4	3	7	4	5	6	8	2	6
ALL STATE		TY		84	14	6	13	9	12	7	15	8				
TOTAL		LY	202	145	30	21	16	14	22	20	12	10	17	20	9	11
ESTANCIA RESERV	***	CHARDONNAY ***														
WYOMING	.750	TY														
		LY	1											1		
**STATE		TY														
TOTAL**		LY	1											1		
ALL STATE		TY														
TOTAL		LY	1											1		
FERNLEAF SAV BL	***	NEW ZEALAND ***														
PENNSYLVANIA	.750	TY														
		LY	1	1						1						
**STATE		TY														
TOTAL**		LY	1	1						1						
ALL STATE		TY														
TOTAL		LY	1	1						1						
FRANCISCAN NAPA	***	CHARDONNAY ***														
NEW HAMPSHIRE	.750	TY		691	37	28	18	59	56	103	352	38				
		LY	564	413	38	35	22	75	63	58	67	55	48	56	32	15
**STATE		TY		691	37	28	18	59	56	103	352	38				
TOTAL**		LY	564	413	38	35	22	75	63	58	67	55	48	56	32	15
PENNSYLVANIA	.750	TY		13	1	1	1	2	2	3	2	1				
		LY	41	14							4	10	12	6	5	4
**STATE		TY		13	1	1	1	2	2	3	2	1				
TOTAL**		LY	41	14							4	10	12	6	5	4
UTAH	.750	TY		52	11	5	8	5	4	9	5	5				

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		LY	84	48	12	2	6	5	6	9	4	4	4	11	12	9
**STATE		TY		52	11	5	8	5	4	9	5	5				
TOTAL**		LY	84	48	12	2	6	5	6	9	4	4	4	11	12	9
WYOMING	.750	TY		154	12	13	15	13	30	35	20	16				
		LY	216	152	13	14	12	28	19	28	19	19	8	26	15	15
**STATE		TY		154	12	13	15	13	30	35	20	16				
TOTAL**		LY	216	152	13	14	12	28	19	28	19	19	8	26	15	15
MISSISSIPPI	.750	TY		81	6	15	12	8	7	10	11	12				
		LY	107	60	5	6	9	7	4	9	11	9	13	10	13	11
**STATE		TY		81	6	15	12	8	7	10	11	12				
TOTAL**		LY	107	60	5	6	9	7	4	9	11	9	13	10	13	11
NEW HAMPSHIRE	.750	TY		36	1	2	17	3	6	4	3					
		LY	31	22	5	6	3	1	1	2	2	2	2	2	3	2
**STATE		TY		36	1	2	17	3	6	4	3					
TOTAL**		LY	31	22	5	6	3	1	1	2	2	2	2	2	3	2
PENNSYLVANIA	.750	TY		18	5	3	2	3	2	2		1				
		LY	16	2								2	4	5	2	3
**STATE		TY		18	5	3	2	3	2	2		1				
TOTAL**		LY	16	2								2	4	5	2	3
ALL STATE		TY		1045	73	67	73	93	107	166	393	73				
TOTAL		LY	1059	711	73	63	52	116	93	106	107	101	91	116	82	59
FRANCSCN CV SVG	***	CHARDONNAY ***														
NEW HAMPSHIRE	.750	TY		1							1					
		LY														
**STATE		TY		1							1					
TOTAL**		LY														
PENNSYLVANIA	.750	TY		37	5	3	7	5	5	6	3	3				
		LY	554	501	26	16	59	137	112	83	42	26	25	15	5	8
**STATE		TY		37	5	3	7	5	5	6	3	3				
TOTAL**		LY	554	501	26	16	59	137	112	83	42	26	25	15	5	8
UTAH	.750	TY		1		1										
		LY														
**STATE		TY		1		1										
TOTAL**		LY														
MISSISSIPPI	.750	TY		3	1		1				1					
		LY	5	2								2		1	1	1
**STATE		TY		3	1		1				1					
TOTAL**		LY	5	2								2		1	1	1
ALL STATE		TY		42	6	4	8	5	5	6	5	3				
TOTAL		LY	559	503	26	16	59	137	112	83	42	28	25	16	6	9
FRANCSCN MERITG	***	RED BLND/MRTG ***														
NEW HAMPSHIRE	.750	TY		42	4	5	2	6	10	8	3	4				
		LY	52	32	4	3	2	5	6	6	2	4	5	8	4	3
**STATE		TY		42	4	5	2	6	10	8	3	4				
TOTAL**		LY	52	32	4	3	2	5	6	6	2	4	5	8	4	3
WYOMING	.750	TY		2					1		1					
		LY	3	2		2									1	
**STATE		TY		2					1		1					
TOTAL**		LY	3	2		2									1	
ALL STATE		TY		44	4	5	2	6	11	8	4	4				
TOTAL		LY	55	34	4	5	2	5	6	6	2	4	5	8	5	3
FRNCISCN CAB SV	***	CABERNET SAUV ***														
NEW HAMPSHIRE	.750	TY		821	138	119	72	103	138	83	56	112				
		LY	1674	1084	104	125	116	171	156	119	73	220	139	252	146	53
**STATE		TY		821	138	119	72	103	138	83	56	112				
TOTAL**		LY	1674	1084	104	125	116	171	156	119	73	220	139	252	146	53
PENNSYLVANIA	.750	TY		1360	114	139	166	173	187	185	248	148				
		LY	2311	1457	170	156	185	177	135	381	129	124	204	333	153	164
**STATE		TY		1360	114	139	166	173	187	185	248	148				
TOTAL**		LY	2311	1457	170	156	185	177	135	381	129	124	204	333	153	164
UTAH	.750	TY		129	26	8	13	14	17	17	16	18				
		LY	120	73	13	7	9	10	6	10	13	5	6	20	11	10
**STATE		TY		129	26	8	13	14	17	17	16	18				
TOTAL**		LY	120	73	13	7	9	10	6	10	13	5	6	20	11	10
WYOMING	.750	TY		105	5	7	8	13	19	21	18	14				
		LY	159	108	8	15	10	11	13	23	16	12	12	14	9	16
**STATE		TY		105	5	7	8	13	19	21	18	14				
TOTAL**		LY	159	108	8	15	10	11	13	23	16	12	12	14	9	16
MISSISSIPPI	.750	TY		144	18	18	18	21	16	18	12	23				
		LY	322	204	32	23	35	24	21	28	19	22	31	31	30	26
**STATE		TY		144	18	18	18	21	16	18	12	23				
TOTAL**		LY	322	204	32	23	35	24	21	28	19	22	31	31	30	26
ALL STATE		TY		2559	301	291	277	324	377	324	350	315				
TOTAL		LY	4586	2926	327	326	355	393	331	561	250	383	392	650	349	269
FRNCISCN MERLOT	***	MERLOT ***														

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NEW HAMPSHIRE	.750	TY		237	27	26	14	43	45	28	19	35				
		LY	353	233	24	33	12	39	32	31	24	38	35	49	25	11
**STATE		TY		237	27	26	14	43	45	28	19	35				
TOTAL**		LY	353	233	24	33	12	39	32	31	24	38	35	49	25	11
PENNSYLVANIA	.750	TY		570	55	56	125	59	40	132	50	53				
		LY	964	609	93	60	73	74	60	71	124	54	86	123	64	82
**STATE		TY		570	55	56	125	59	40	132	50	53				
TOTAL**		LY	964	609	93	60	73	74	60	71	124	54	86	123	64	82
UTAH	.750	TY		54	13	5	5	6	7	7	6	5				
		LY	87	56	9	5	7	7	6	11	5	6	5	9	5	12
**STATE		TY		54	13	5	5	6	7	7	6	5				
TOTAL**		LY	87	56	9	5	7	7	6	11	5	6	5	9	5	12
WYOMING	.750	TY		69	6	6	5	8	17	13	6	8				
		LY	87	57	3	11	7	10	7	8	5	6	8	9	7	6
**STATE		TY		69	6	6	5	8	17	13	6	8				
TOTAL**		LY	87	57	3	11	7	10	7	8	5	6	8	9	7	6
MISSISSIPPI	.750	TY		63	6	10	8	6	5	6	9	13				
		LY	100	62	6	12	4	12	2	6	10	10	11	10	9	8
**STATE		TY		63	6	10	8	6	5	6	9	13				
TOTAL**		LY	100	62	6	12	4	12	2	6	10	10	11	10	9	8
ALL STATE		TY		993	107	103	157	122	114	186	90	114				
TOTAL		LY	1591	1017	135	121	103	142	107	127	168	114	145	200	110	119
FRNCISCN STYLUS	***	CABERNET SAUV ***														
NEW HAMPSHIRE	.750	TY														
		LY	1	1					1							
**STATE		TY														
TOTAL**		LY	1	1					1							
PENNSYLVANIA	.750	TY														
		LY	1											1		
**STATE		TY														
TOTAL**		LY	1											1		
ALL STATE		TY														
TOTAL		LY	2	1					1					1		
FRNCSCAN MGNFCT	***	RED VARTL OTH ***														
PENNSYLVANIA	.750	TY		223	72	58	43	19	11	9	5	6				
		LY	786	18	2	2	2	1	1	2	3	5	3	392	187	186
**STATE		TY		223	72	58	43	19	11	9	5	6				
TOTAL**		LY	786	18	2	2	2	1	1	2	3	5	3	392	187	186
UTAH	.750	TY		1		1										
		LY	1										1			
**STATE		TY		1		1										
TOTAL**		LY	1										1			
MISSISSIPPI	.750	TY		8	1	1		4			1	1				
		LY	4	1		1							1	2		
**STATE		TY		8	1	1		4			1	1				
TOTAL**		LY	4	1		1							1	2		
ALL STATE		TY		232	73	60	43	23	11	9	6	7				
TOTAL		LY	791	19	2	3	2	1	1	2	3	5	5	394	187	186
G WESTN EXT DRY	***	CHMPGNE X DRY ***														
NEW HAMPSHIRE	.750	TY		361	29	52	39	62	67	33	37	42				
		LY	707	403	34	60	41	56	82	40	42	48	87	100	86	31
**STATE		TY		361	29	52	39	62	67	33	37	42				
TOTAL**		LY	707	403	34	60	41	56	82	40	42	48	87	100	86	31
PENNSYLVANIA	1.500	TY		449	85	94	212	37	12	6	3					
		LY	1456	780	76	113	139	94	83	109	90	76	142	199	250	85
	.750	TY		1575	143	197	253	202	169	234	213	164				
		LY	3827	1812	178	228	305	198	192	244	263	204	308	739	768	200
	.187	TY		1537	167	189	225	224	175	224	165	168				
		LY	2347	1422	168	177	235	167	165	205	146	159	222	250	236	217
**STATE		TY		3561	395	480	690	463	356	464	381	332				
TOTAL**		LY	7630	4014	422	518	679	459	440	558	499	439	672	1188	1254	502
ALL STATE		TY		3922	424	532	729	525	423	497	418	374				
TOTAL		LY	8337	4417	456	578	720	515	522	598	541	487	759	1288	1340	533
GOLD SEAL CTW P	***	CATAWBA ***														
PENNSYLVANIA	1.500	TY		1						1						
		LY														
**STATE		TY		1						1						
TOTAL**		LY														
ALL STATE		TY		1						1						
TOTAL		LY														
GRBLDI PASTAVNO	***	TABLE OTHER ***														
PENNSYLVANIA	4.000	TY														
		LY	743	743	700	28	11	2	1		1					
**STATE		TY														
TOTAL**		LY	743	743	700	28	11	2	1		1					

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
ALL STATE		TY														
TOTAL		LY	743	743	700	28	11	2	1		1					
GRT WESTRN BRUT	***	CHMPAGNE BRUT ***														
NEW HAMPSHIRE	.750	TY		313	23	55	32	44	60	30	39	30				
		LY	617	384	25	61	33	55	81	43	40	46	57	80	75	21
**STATE		TY		313	23	55	32	44	60	30	39	30				
TOTAL**		LY	617	384	25	61	33	55	81	43	40	46	57	80	75	21
PENNSYLVANIA	.750	TY		899	80	118	159	125	90	127	95	105				
		LY	2385	995	92	135	173	106	101	121	165	102	184	529	557	120
**STATE		TY		899	80	118	159	125	90	127	95	105				
TOTAL**		LY	2385	995	92	135	173	106	101	121	165	102	184	529	557	120
WYOMING	.750	TY		2		1				1						
		LY														
**STATE		TY		2		1				1						
TOTAL**		LY														
ALL STATE		TY		1214	103	174	191	169	150	158	134	135				
TOTAL		LY	3002	1379	117	196	206	161	182	164	205	148	241	609	632	141
HAYMAN&HILL RSV	***	RIESLING ***														
PENNSYLVANIA	.750	TY														
		LY	1	1	1											
**STATE		TY														
TOTAL**		LY	1	1	1											
ALL STATE		TY														
TOTAL		LY	1	1	1											
HAYMN&HLL INTER	***	WHT BLND/MRTG ***														
NEW HAMPSHIRE	.750	TY														
		LY	2	2		2										
**STATE		TY														
TOTAL**		LY	2	2		2										
ALL STATE		TY														
TOTAL		LY	2	2		2										
HAYMN&HLL RS MC	***	RED BLND/MRTG ***														
NEW HAMPSHIRE	.750	TY		1			1									
		LY	4	2	1						1				2	
**STATE		TY		1			1									
TOTAL**		LY	4	2	1						1				2	
PENNSYLVANIA	.750	TY														
		LY	1	1	1											
**STATE		TY														
TOTAL**		LY	1	1	1											
WYOMING	.750	TY		3		3										
		LY	1											1		
**STATE		TY		3		3										
TOTAL**		LY	1											1		
MISSISSIPPI	.750	TY														
		LY	36	36	1	31	4									
**STATE		TY														
TOTAL**		LY	36	36	1	31	4									
ALL STATE		TY		4		3	1									
TOTAL		LY	42	39	3	31	4				1			1	2	
HAYMN&HLL RS NV	***	CABERNET SAUV ***														
NEW HAMPSHIRE	.750	TY														
		LY	6	5	1	1			1		1	1	1			
**STATE		TY														
TOTAL**		LY	6	5	1	1			1		1	1	1			
PENNSYLVANIA	.750	TY		22	12	3	2	2	1	1		1				
		LY	145	41	1	3					2	35	40	36	12	16
**STATE		TY		22	12	3	2	2	1	1		1				
TOTAL**		LY	145	41	1	3					2	35	40	36	12	16
WYOMING	.750	TY		3								3				
		LY	2	2	2											
**STATE		TY		3								3				
TOTAL**		LY	2	2	2											
MISSISSIPPI	.750	TY														
		LY	94	71	14	7	11	4	10	7	10	8	12	11		
**STATE		TY														
TOTAL**		LY	94	71	14	7	11	4	10	7	10	8	12	11		
PENNSYLVANIA	.750	TY		49	36	8	1	3		1						
		LY	2937										908	1501	368	160
**STATE		TY		49	36	8	1	3		1						
TOTAL**		LY	2937										908	1501	368	160
ALL STATE		TY		74	48	11	3	5	1	2		4				
TOTAL		LY	3184	119	18	11	11	4	11	7	13	44	961	1548	380	176

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HAYMN&HLL RS RR	***	CHARDONNAY ***														
NEW HAMPSHIRE	.750	TY		3			1	1			1					
		LY	9	8	2	4	1	1						1		
**STATE		TY		3			1	1			1					
TOTAL**		LY	9	8	2	4	1	1						1		
PENNSYLVANIA	.750	TY		37	6	8	9	5	1	2	2	4				
		LY	60	30	2	2	1				5	20	12	9	5	4
**STATE		TY		37	6	8	9	5	1	2	2	4				
TOTAL**		LY	60	30	2	2	1				5	20	12	9	5	4
ALL STATE		TY		40	6	8	10	6	1	2	3	4				
TOTAL		LY	69	38	4	6	2	1			5	20	12	10	5	4
HAYMN&HLL RS SL	***	CABERNET SAUV ***														
MISSISSIPPI	.750	TY		22	5	3	1	5	1	6		1				
		LY	7													7
**STATE		TY		22	5	3	1	5	1	6		1				
TOTAL**		LY	7													7
PENNSYLVANIA	.750	TY		1							1					
		LY	2	2	1				1							
**STATE		TY		1							1					
TOTAL**		LY	2	2	1				1							
NEW HAMPSHIRE	.750	TY		1							1					
		LY	14										1	4	8	1
**STATE		TY		1							1					
TOTAL**		LY	14										1	4	8	1
PENNSYLVANIA	.750	TY		998		299	658	37	2	1		1				
		LY	2995	2995	101	2035	704	99	40	15		1				
**STATE		TY		998		299	658	37	2	1		1				
TOTAL**		LY	2995	2995	101	2035	704	99	40	15		1				
MISSISSIPPI	.750	TY														
		LY	2	2					2							
**STATE		TY														
TOTAL**		LY	2	2					2							
ALL STATE		TY		1022	5	302	659	42	3	7	2	2				
TOTAL		LY	3020	2999	102	2035	704	99	43	15		1	1	4	8	8
HERITAGE	***	CABERNET SAUV ***														
NEW HAMPSHIRE	1.500	TY														
		LY	80	75	6	16	16	9	6	8	11	3	1	1	3	
**STATE		TY														
TOTAL**		LY	80	75	6	16	16	9	6	8	11	3	1	1	3	
NEW HAMPSHIRE	1.500	TY		12		1	1	1	5	2	1	1				
		LY	44	36	2	4	7	2	4	7	5	5	3	2	3	
**STATE		TY		12		1	1	1	5	2	1	1				
TOTAL**		LY	44	36	2	4	7	2	4	7	5	5	3	2	3	
UTAH	1.500	TY														
		LY	333	333	44	11	43	63	155	11	4	2				
**STATE		TY														
TOTAL**		LY	333	333	44	11	43	63	155	11	4	2				
MISSISSIPPI	1.500	TY		11	6	2	3									
		LY	51	33	6	4	1	5	4	7	4	2	4	9	4	1
**STATE		TY		11	6	2	3									
TOTAL**		LY	51	33	6	4	1	5	4	7	4	2	4	9	4	1
NEW HAMPSHIRE	1.500	TY		36	2	1	2	2	15	6	6	2				
		LY	156	135	6	19	18	18	20	16	21	17	13	4	2	2
**STATE		TY		36	2	1	2	2	15	6	6	2				
TOTAL**		LY	156	135	6	19	18	18	20	16	21	17	13	4	2	2
PENNSYLVANIA	1.500	TY		1							1					
		LY	6	6	1	2	1	1		1						
**STATE		TY		1							1					
TOTAL**		LY	6	6	1	2	1	1		1						
UTAH	1.500	TY														
		LY	308	307	45	10	83	105	47	10	6	1	1			
**STATE		TY														
TOTAL**		LY	308	307	45	10	83	105	47	10	6	1	1			
MISSISSIPPI	1.500	TY		28	6	15	7									
		LY	94	65	11	9	8	7	5	7	10	8	6	9	7	7
**STATE		TY		28	6	15	7									
TOTAL**		LY	94	65	11	9	8	7	5	7	10	8	6	9	7	7
ALL STATE		TY		88	14	19	13	3	20	8	8	3				
TOTAL		LY	1072	990	121	75	177	210	241	67	61	38	28	25	19	10
HGUE GNSIS MRTG	***	RED BLND/MRTG ***														
NEW HAMPSHIRE	.750	TY		13	3	2	1		2		1	4				
		LY	41	29	3	2	6	4		8	2	4	2	3	6	1
**STATE		TY		13	3	2	1		2		1	4				
TOTAL**		LY	41	29	3	2	6	4		8	2	4	2	3	6	1
UTAH	.750	TY		92	16	16	20	12	3	8	9	8				
		LY	124	79	11	9	11	9	7	9	11	12	14	6	11	14
**STATE		TY		92	16	16	20	12	3	8	9	8				

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TOTAL**		LY	124	79	11	9	11	9	7	9	11	12	14	6	11	14
MISSISSIPPI	.750	TY		7	2	2	1		1			1				
		LY	43	14	1	1	4	1		4	3		5		20	4
**STATE		TY		7	2	2	1		1			1				
TOTAL**		LY	43	14	1	1	4	1		4	3		5		20	4
ALL STATE		TY		112	21	20	22	12	6	8	10	13				
TOTAL		LY	208	122	15	12	21	14	7	21	16	16	21	9	37	19
HGUE GNSIS VGNR	***	VIOGNIER ***														
NEW HAMPSHIRE	.750	TY														
		LY	4	4	3				1							
**STATE		TY														
TOTAL**		LY	4	4	3				1							
PENNSYLVANIA	.750	TY		187	55	53	36	22	9	9	1	2				
		LY	2314	1661						662	596	403	313	175	76	89
**STATE		TY		187	55	53	36	22	9	9	1	2				
TOTAL**		LY	2314	1661						662	596	403	313	175	76	89
ALL STATE		TY		187	55	53	36	22	9	9	1	2				
TOTAL		LY	2318	1665	3				1	662	596	403	313	175	76	89
HOGUE	***	CABERNET SAUV ***														
NEW HAMPSHIRE	.750	TY		169	20	9	19	16	29	23	11	42				
		LY	184	126	12	10	5	27	11	15	29	17	8	14	19	17
**STATE		TY		169	20	9	19	16	29	23	11	42				
TOTAL**		LY	184	126	12	10	5	27	11	15	29	17	8	14	19	17
WYOMING	.750	TY		2			2									
		LY														
**STATE		TY		2			2									
TOTAL**		LY														
NEW HAMPSHIRE	.750	TY		310	17	21	24	41	61	49	56	41				
		LY	399	284	16	22	19	59	38	64	28	38	15	30	51	19
**STATE		TY		310	17	21	24	41	61	49	56	41				
TOTAL**		LY	399	284	16	22	19	59	38	64	28	38	15	30	51	19
PENNSYLVANIA	.750	TY		9	1	2	2	1		1	2					
		LY	796	777	56	114	83	112	92	257	48	15	6	9	2	2
**STATE		TY		9	1	2	2	1		1	2					
TOTAL**		LY	796	777	56	114	83	112	92	257	48	15	6	9	2	2
UTAH	.750	TY		1034	266	33	48	162	35	413	49	28				
		LY	1134	838	234	31	23	151	35	307	29	28	181	48	28	39
**STATE		TY		1034	266	33	48	162	35	413	49	28				
TOTAL**		LY	1134	838	234	31	23	151	35	307	29	28	181	48	28	39
MISSISSIPPI	.750	TY		31	7	6	3	2	5	3	3	2				
		LY	61	33	7	3	3	2	6	8	2	2	8	6	11	3
**STATE		TY		31	7	6	3	2	5	3	3	2				
TOTAL**		LY	61	33	7	3	3	2	6	8	2	2	8	6	11	3
ALL STATE		TY		1555	311	71	98	222	130	489	121	113				
TOTAL		LY	2574	2058	325	180	133	351	182	651	136	100	218	107	111	80
HOGUE CLMBA VLY	***	MERLOT ***														
NEW HAMPSHIRE	.750	TY		184	16	10	10	23	29	27	38	31				
		LY	213	150	12	10	4	34	16	23	27	24	8	20	20	15
**STATE		TY		184	16	10	10	23	29	27	38	31				
TOTAL**		LY	213	150	12	10	4	34	16	23	27	24	8	20	20	15
ALL STATE		TY		184	16	10	10	23	29	27	38	31				
TOTAL		LY	213	150	12	10	4	34	16	23	27	24	8	20	20	15
HOGUE COLUMBIA	***	RIESLING ***														
NEW HAMPSHIRE	.750	TY		197	13	25	11	41	42	34	11	20				
		LY	366	266	19	42	14	43	40	51	21	36	14	32	41	13
**STATE		TY		197	13	25	11	41	42	34	11	20				
TOTAL**		LY	366	266	19	42	14	43	40	51	21	36	14	32	41	13
PENNSYLVANIA	.750	TY		1519	155	219	297	194	152	199	137	166				
		LY	2391	1621	170	253	217	207	167	202	155	250	207	203	158	202
**STATE		TY		1519	155	219	297	194	152	199	137	166				
TOTAL**		LY	2391	1621	170	253	217	207	167	202	155	250	207	203	158	202
UTAH	.750	TY		403	82	18	22	59	26	162	20	14				
		LY	674	522	183	21	22	59	28	161	27	21	75	33	20	24
**STATE		TY		403	82	18	22	59	26	162	20	14				
TOTAL**		LY	674	522	183	21	22	59	28	161	27	21	75	33	20	24
WYOMING	.750	TY		73	9	14	8	11	15	10	5	1				
		LY	125	92	14	10	10	14	7	13	14	10	10	11	5	7
**STATE		TY		73	9	14	8	11	15	10	5	1				
TOTAL**		LY	125	92	14	10	10	14	7	13	14	10	10	11	5	7
MISSISSIPPI	.750	TY		108	11	12	17	14	22	11	9	12				
		LY	204	123	17	12	9	16	24	18	14	13	26	22	18	15
**STATE		TY		108	11	12	17	14	22	11	9	12				
TOTAL**		LY	204	123	17	12	9	16	24	18	14	13	26	22	18	15
ALL STATE		TY		2300	270	288	355	319	257	416	182	213				
TOTAL		LY	3760	2624	403	338	272	339	266	445	231	330	332	301	242	261

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HOGUE FRUIT FWD	***	CABERNET SAUV ***														
UTAH	.750	TY		606	194	16	21	57	23	249	25	21				
		LY	819	615	247	19	18	70	18	207	18	18	137	29	18	20
**STATE		TY		606	194	16	21	57	23	249	25	21				
TOTAL**		LY	819	615	247	19	18	70	18	207	18	18	137	29	18	20
WYOMING	.750	TY		1						1						
		LY														
**STATE		TY		1						1						
TOTAL**		LY														
UTAH	.750	TY		124	8	8	19	18	24	19	18	10				
		LY	106	70	7	6	7	13	10	11	6	10	6	16	8	6
**STATE		TY		124	8	8	19	18	24	19	18	10				
TOTAL**		LY	106	70	7	6	7	13	10	11	6	10	6	16	8	6
WYOMING	.750	TY		2						2						
		LY														
**STATE		TY		2						2						
TOTAL**		LY														
MISSISSIPPI	.750	TY		2					1	1						
		LY														
**STATE		TY		2					1	1						
TOTAL**		LY														
UTAH	.750	TY		345	72	17	22	59	25	116	17	17				
		LY	607	424	121	18	19	53	26	137	26	24	37	42	80	24
**STATE		TY		345	72	17	22	59	25	116	17	17				
TOTAL**		LY	607	424	121	18	19	53	26	137	26	24	37	42	80	24
ALL STATE		TY		1080	274	41	62	134	73	388	60	48				
TOTAL		LY	1532	1109	375	43	44	136	54	355	50	52	180	87	106	50
HOGUE GENESIS	***	CABERNET SAUV ***														
NEW HAMPSHIRE	.750	TY		2					2							
		LY	28	17	2	1	2	1	1	2	1	7	6	4	1	
**STATE		TY		2					2							
TOTAL**		LY	28	17	2	1	2	1	1	2	1	7	6	4	1	
PENNSYLVANIA	.750	TY														
		LY	2	2	2											
**STATE		TY														
TOTAL**		LY	2	2	2											
WYOMING	.750	TY		8		6				2						
		LY	11											2	9	
**STATE		TY		8		6				2						
TOTAL**		LY	11											2	9	
MISSISSIPPI	.750	TY		50	8	5	7	6	6	5	6	7				
		LY	99	58	10	7	4	5	7	7	11	7	13	10	10	8
**STATE		TY		50	8	5	7	6	6	5	6	7				
TOTAL**		LY	99	58	10	7	4	5	7	7	11	7	13	10	10	8
NEW HAMPSHIRE	.750	TY		8			1			2	2	3				
		LY	35	24	2	2		3	6	5		6	1	4	3	3
**STATE		TY		8			1			2	2	3				
TOTAL**		LY	35	24	2	2		3	6	5		6	1	4	3	3
PENNSYLVANIA	.750	TY		5	3	1	1									
		LY	3990	3953			1171	1182	858	552	116	74	33	4		
**STATE		TY		5	3	1	1									
TOTAL**		LY	3990	3953			1171	1182	858	552	116	74	33	4		
MISSISSIPPI	.750	TY		25	6	1	3	3	1	2	4	5				
		LY	49	23	9	1	1	2	1	3	1	5	9	3	10	4
**STATE		TY		25	6	1	3	3	1	2	4	5				
TOTAL**		LY	49	23	9	1	1	2	1	3	1	5	9	3	10	4
NEW HAMPSHIRE	.750	TY		469	101	115	137	103	13							
		LY	529	78								78	87	95	159	110
**STATE		TY		469	101	115	137	103	13							
TOTAL**		LY	529	78								78	87	95	159	110
PENNSYLVANIA	.750	TY		1119	364	267	219	131	71	39	15	13				
		LY	2863										676	969	570	648
**STATE		TY		1119	364	267	219	131	71	39	15	13				
TOTAL**		LY	2863										676	969	570	648
NEW HAMPSHIRE	.750	TY														
		LY	1	1		1										
**STATE		TY														
TOTAL**		LY	1	1		1										
UTAH	.750	TY		12	3	1	1	1	3	1	1	1				
		LY	24	14	1		1	2	2	3	3	2	2	4	2	2
**STATE		TY		12	3	1	1	1	3	1	1	1				
TOTAL**		LY	24	14	1		1	2	2	3	3	2	2	4	2	2
ALL STATE		TY		1698	485	396	369	244	96	51	28	29				
TOTAL		LY	7631	4170	26	12	1179	1195	875	572	132	179	827	1095	764	775
HOGUE LATE HVST	***	RIESLING ***														
NEW HAMPSHIRE	.750	TY		115	10	13	7	19	21	14	12	19				

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
		LY	249	176	25	27	19	25	28	19	15	18	16	23	26	8
**STATE		TY		115	10	13	7	19	21	14	12	19				
TOTAL**		LY	249	176	25	27	19	25	28	19	15	18	16	23	26	8
PENNSYLVANIA	.750	TY		700	110	71	91	96	112	90	64	66				
		LY	1213	718	72	93	95	84	77	84	62	151	212	110	77	96
**STATE		TY		700	110	71	91	96	112	90	64	66				
TOTAL**		LY	1213	718	72	93	95	84	77	84	62	151	212	110	77	96
UTAH	.750	TY		166	19	27	31	17	15	24	20	13				
		LY	237	142	16	15	16	20	21	22	21	11	25	30	16	24
**STATE		TY		166	19	27	31	17	15	24	20	13				
TOTAL**		LY	237	142	16	15	16	20	21	22	21	11	25	30	16	24
WYOMING	.750	TY		8	2			2		2		2				
		LY	8	3				3					3	2		
**STATE		TY		8	2			2		2		2				
TOTAL**		LY	8	3				3					3	2		
MISSISSIPPI	.750	TY		521	66	48	71	58	106	56	45	71				
		LY	946	542	65	71	68	62	92	61	55	68	111	100	128	65
**STATE		TY		521	66	48	71	58	106	56	45	71				
TOTAL**		LY	946	542	65	71	68	62	92	61	55	68	111	100	128	65
ALL STATE		TY		1510	207	159	200	192	254	186	141	171				
TOTAL		LY	2653	1581	178	206	198	194	218	186	153	248	367	265	247	193
HOGUE PINOT GRG	***	PN GRIS/GRGIO ***														
NEW HAMPSHIRE	.750	TY		6		1		2	1	1		1				
		LY	21	17		1	1	8	1	3	1	2		2	2	
**STATE		TY		6		1		2	1	1		1				
TOTAL**		LY	21	17		1	1	8	1	3	1	2		2	2	
ALL STATE		TY		6		1		2	1	1		1				
TOTAL		LY	21	17		1	1	8	1	3	1	2		2	2	
HOGUE RED	***	RED BLND/MRTG ***														
NEW HAMPSHIRE	.750	TY		15	4	3	2	2	3			1				
		LY	32	24	4	4	2	3	2	3	4	2	2	4		2
**STATE		TY		15	4	3	2	2	3			1				
TOTAL**		LY	32	24	4	4	2	3	2	3	4	2	2	4		2
ALL STATE		TY		15	4	3	2	2	3			1				
TOTAL		LY	32	24	4	4	2	3	2	3	4	2	2	4		2
HOGUE RESERVE	***	CABERNET SAUV ***														
PENNSYLVANIA	.750	TY														
		LY	2	2	1							1				
**STATE		TY														
TOTAL**		LY	2	2	1							1				
PENNSYLVANIA	.750	TY														
		LY	2	1		1									1	
**STATE		TY														
TOTAL**		LY	2	1		1									1	
WYOMING	.750	TY		1				1								
		LY														
**STATE		TY		1				1								
TOTAL**		LY														
ALL STATE		TY		1				1								
TOTAL		LY	4	3	1	1						1			1	
HOGUE SAUV BLNC	***	SAV BL/FME BL ***														
NEW HAMPSHIRE	.750	TY		108	3	13	7	21	20	26	5	13				
		LY	181	146	8	16	8	31	27	31	12	13	5	9	17	4
**STATE		TY		108	3	13	7	21	20	26	5	13				
TOTAL**		LY	181	146	8	16	8	31	27	31	12	13	5	9	17	4
PENNSYLVANIA	.750	TY		3		1					1	1				
		LY	175	175	154	12	4	1	2	1	1					
**STATE		TY		3		1					1	1				
TOTAL**		LY	175	175	154	12	4	1	2	1	1					
UTAH	.750	TY		789	163	35	29	157	36	322	27	20				
		LY	1051	825	283	26	25	133	47	253	34	24	129	43	23	31
**STATE		TY		789	163	35	29	157	36	322	27	20				
TOTAL**		LY	1051	825	283	26	25	133	47	253	34	24	129	43	23	31
WYOMING	.750	TY		155	6	6	16	25	32	24	36	10				
		LY	128	103	14	4	5	20	17	15	22	6	3	10	4	8
**STATE		TY		155	6	6	16	25	32	24	36	10				
TOTAL**		LY	128	103	14	4	5	20	17	15	22	6	3	10	4	8
ALL STATE		TY		1055	172	55	52	203	88	372	69	44				
TOTAL		LY	1535	1249	459	58	42	185	93	300	69	43	137	62	44	43
HRM REX GOLIATH	***	PN GRIS/GRGIO ***														
NEW HAMPSHIRE	1.500	TY		117	20	18	5	20	34	4	9	7				
		LY	301	206	11	31	22	49	18	9	48	18	27	13	42	13
	.750	TY		1072	125	70	126	222	111	208	52	158				
		LY	1394	965	90	150	50	214	72	180	75	134	99	129	88	113
**STATE		TY		1189	145	88	131	242	145	212	61	165				

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
TOTAL**		LY	1695	1171	101	181	72	263	90	189	123	152	126	142	130	126
PENNSYLVANIA	1.500	TY		7494	1097	347	2045	505	438	651	285	2126				
		LY	9551	6804	1138	346	1588	640	412	498	1884	298	457	367	1171	752
	.750	TY		2746	146	432	321	595	191	335	559	167				
		LY	3779	2470	137	430	236	555	329	219	142	422	190	713	220	186
**STATE		TY		10240	1243	779	2366	1100	629	986	844	2293				
TOTAL**		LY	13330	9274	1275	776	1824	1195	741	717	2026	720	647	1080	1391	938
UTAH	.750	TY		717	15	202	24	203	39	185	30	19				
		LY	650	469	13	124	15	155	21	112	14	15	118	29	13	21
**STATE		TY		717	15	202	24	203	39	185	30	19				
TOTAL**		LY	650	469	13	124	15	155	21	112	14	15	118	29	13	21
WYOMING	.750	TY		4		1					2	1				
		LY	1	1					1							
**STATE		TY		4		1					2	1				
TOTAL**		LY	1	1					1							
MISSISSIPPI	1.500	TY		428	22	63	53	56	38	76	46	74				
		LY	366	209	15	31	17	29	12	46	20	39	21	37	24	75
	.750	TY		207	28	28	36	7	39	14	37	18				
		LY	224	136	28	8	23	12	18	13	24	10	36	11	32	9
**STATE		TY		635	50	91	89	63	77	90	83	92				
TOTAL**		LY	590	345	43	39	40	41	30	59	44	49	57	48	56	84
ALL STATE		TY		12785	1453	1161	2610	1608	890	1473	1020	2570				
TOTAL		LY	16266	11260	1432	1120	1951	1654	883	1077	2207	936	948	1299	1590	1169
HRM REX-GOL AM	***	CABERNET SAUV ***														
UTAH	.750	TY														
		LY	1445	940	46	160	30	296	32	43	298	35	42	424	39	
**STATE		TY														
TOTAL**		LY	1445	940	46	160	30	296	32	43	298	35	42	424	39	
WYOMING	.750	TY		53	34	12	7									
		LY	275	179	15	22	26	30	20	23	23	20	26	30	26	14
**STATE		TY		53	34	12	7									
TOTAL**		LY	275	179	15	22	26	30	20	23	23	20	26	30	26	14
MISSISSIPPI	1.500	TY		130	26	60	44									
		LY	478	248		44	21	35	15	48	25	60	28	44	18	140
	.750	TY		132	59	31	42									
		LY	427	244	33	26	40	19	26	32	42	26	48	35	72	28
**STATE		TY		262	85	91	86									
TOTAL**		LY	905	492	33	70	61	54	41	80	67	86	76	79	90	168
PENNSYLVANIA	1.500	TY		4854	800	256	366	1044	235	1564	282	307				
		LY	1954	130							9	121	313	259	661	591
**STATE		TY		4854	800	256	366	1044	235	1564	282	307				
TOTAL**		LY	1954	130							9	121	313	259	661	591
UTAH	.750	TY		527	39	82	36	21	23	40	47	239				
		LY	754	219						20	21	178	31	188	32	284
**STATE		TY		527	39	82	36	21	23	40	47	239				
TOTAL**		LY	754	219						20	21	178	31	188	32	284
WYOMING	.750	TY		234	27	19	41	21	39	26	37	24				
		LY	81										19	20	22	20
**STATE		TY		234	27	19	41	21	39	26	37	24				
TOTAL**		LY	81										19	20	22	20
MISSISSIPPI	1.500	TY		32	12	4	2	3	7			4				
		LY	27	8								8	10			9
	.750	TY		307	33	29	71	17	50	26	42	39				
		LY	150										8	36	68	38
**STATE		TY		339	45	33	73	20	57	26	42	43				
TOTAL**		LY	177	8								8	18	36	68	47
ALL STATE		TY		6269	1030	493	609	1106	354	1656	408	613				
TOTAL		LY	5591	1968	94	252	117	380	93	166	418	448	525	1036	938	1124
HRM REX-GOL CAL	***	CABERNET SAUV ***														
NEW HAMPSHIRE	1.500	TY		252	44	33	19	33	37	17	37	32				
		LY	337	288	29	30	35	43	8	23	91	29	16	31		2
	.750	TY		1658	234	122	219	269	158	248	100	308				
		LY	2152	1394	149	164	87	306	139	181	100	268	260	108	130	260
**STATE		TY		1910	278	155	238	302	195	265	137	340				
TOTAL**		LY	2489	1682	178	194	122	349	147	204	191	297	276	139	130	262
PENNSYLVANIA	1.500	TY		9359	1651	571	2648	491	465	612	464	2457				
		LY	13692	8813	1622	525	2024	663	454	646	2355	524	868	647	1964	1400
	.750	TY		4271	289	826	489	911	220	457	771	308				
		LY	6716	4039	322	812	409	704	398	353	230	811	466	1341	421	449
**STATE		TY		13630	1940	1397	3137	1402	685	1069	1235	2765				
TOTAL**		LY	20408	12852	1944	1337	2433	1367	852	999	2585	1335	1334	1988	2385	1849
NEW HAMPSHIRE	.750	TY		50	8	5	6	6	5	13	5	2				
		LY	85	55	5	12	2	15	1	5	4	11	3	7	9	11
**STATE		TY		50	8	5	6	6	5	13	5	2				
TOTAL**		LY	85	55	5	12	2	15	1	5	4	11	3	7	9	11
PENNSYLVANIA	.750	TY		1610	111	360	214	128	86	201	396	114				
		LY	2940	1820	141	421	177	298	178	136	89	380	206	556	174	184
**STATE		TY		1610	111	360	214	128	86	201	396	114				
TOTAL**		LY	2940	1820	141	421	177	298	178	136	89	380	206	556	174	184

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NEW HAMPSHIRE	1.500	TY		24	1	4	1	5	3	2	4	4				
		LY	54	30		8	5	5	3	5	2	2	7	3	11	3
	.750	TY		164	11	16	11	28	25	45	19	9				
		LY	380	277		26	35	52	13	57	47	47	21	17	21	44
**STATE		TY		188	12	20	12	33	28	47	23	13				
TOTAL**		LY	434	307		34	40	57	16	62	49	49	28	20	32	47
PENNSYLVANIA	1.500	TY		3015	436	147	235	887	205	400	522	183				
		LY	924	176							89	87	129	112	286	221
**STATE		TY		3015	436	147	235	887	205	400	522	183				
TOTAL**		LY	924	176							89	87	129	112	286	221
MISSISSIPPI	1.500	TY		1	1											
		LY	38	30		1	27					2	4			4
	.750	TY		2	2											
		LY	29	28			23			3	2		1			
**STATE		TY		3	3											
TOTAL**		LY	67	58		1	50			3	2	2	5			4
ALL STATE		TY		20406	2788	2084	3842	2758	1204	1995	2318	3417				
TOTAL		LY	27347	16950	2268	1999	2824	2086	1194	1409	3009	2161	1981	2822	3016	2578
HRM REX-GOL CHR	***	SOUTH AFRICA ***														
MISSISSIPPI	1.500	TY		86							9	77				
		LY														
	.750	TY		17						1	1	15				
		LY														
**STATE		TY		103						1	10	92				
TOTAL**		LY														
ALL STATE		TY		103						1	10	92				
TOTAL		LY														
HRM REX-GOL MOS	***	WHT VARTL OTH ***														
NEW HAMPSHIRE	1.500	TY		26	5	6		3	3	2	3	4				
		LY	69	40		11	7	7	4	4	5	2	12		14	3
	.750	TY		351	31	28	35	83	38	69	19	48				
		LY	559	394	1	49	37	117	69	49	29	43	25	27	40	73
**STATE		TY		377	36	34	35	86	41	71	22	52				
TOTAL**		LY	628	434	1	60	44	124	73	53	34	45	37	27	54	76
PENNSYLVANIA	1.500	TY		2995	375	140	860	150	112	1140	108	110				
		LY	2761	1763	22	63	508	148	76	79	756	111	149	126	415	308
	.750	TY		1153	77	191	125	235	75	138	245	67				
		LY	1868	1109	14	225	122	203	125	72	58	290	91	405	155	108
**STATE		TY		4148	452	331	985	385	187	1278	353	177				
TOTAL**		LY	4629	2872	36	288	630	351	201	151	814	401	240	531	570	416
MISSISSIPPI	1.500	TY		96	3	14	13	18	3	18	6	21				
		LY	179	133			100	4	4	12	5	8	8	15	6	17
	.750	TY		87	27	10	16	11	17	6						
		LY	250	188		1	113	6	4	26	24	14	18	9	22	13
**STATE		TY		183	30	24	29	29	20	24	6	21				
TOTAL**		LY	429	321		1	213	10	8	38	29	22	26	24	28	30
ALL STATE		TY		4708	518	389	1049	500	248	1373	381	250				
TOTAL		LY	5686	3627	37	349	887	485	282	242	877	468	303	582	652	522
HRM REX-GOL MRL	***	FRENCH OTHER ***														
MISSISSIPPI	1.500	TY		144						43	34	67				
		LY														
	.750	TY		3								3				
		LY														
**STATE		TY		147						43	34	70				
TOTAL**		LY														
ALL STATE		TY		147						43	34	70				
TOTAL		LY														
HRM REX-GOL MSC	***	ARGT OTHR WHT ***														
MISSISSIPPI	.750	TY		19						1	11	7				
		LY														
**STATE		TY		19						1	11	7				
TOTAL**		LY														
ALL STATE		TY		19						1	11	7				
TOTAL		LY														
HRM REX-GOL PN	***	ITALIAN OTHER ***														
UTAH	.750	TY														
		LY	4	4					4							
**STATE		TY														
TOTAL**		LY	4	4					4							
WYOMING	.750	TY														
		LY	141	137	11	14	16	41	13	14	16	12	4			
**STATE		TY														
TOTAL**		LY	141	137	11	14	16	41	13	14	16	12	4			
MISSISSIPPI	.750	TY														
		LY	294	262	53	17	45	30	31	28	37	21	31	1		
**STATE		TY														
TOTAL**		LY	294	262	53	17	45	30	31	28	37	21	31	1		

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ALL STATE TOTAL		TY														
		LY	439	403	64	31	61	71	48	42	53	33	35	1		
HRM REX-GOL WZ	***	ITL RSTO/BLSH ***														
NEW HAMPSHIRE	1.500	TY		44		7		5	6	8	5	13				
		LY														
	.750	TY		72	8	8	2	3	9	15	8	19				
		LY														
STATE TOTAL		TY		116	8	15	2	8	15	23	13	32				
		LY														
ALL STATE TOTAL		TY		116	8	15	2	8	15	23	13	32				
		LY														
HRM REX-GOLIATH	***	MERLOT ***														
NEW HAMPSHIRE	1.500	TY		137	34	16	8	20	27	5	16	11				
		LY	219	146	14	20	14	28	10	13	36	11	29	17	27	
	.750	TY		869	132	60	131	133	104	134	58	117				
		LY	1479	925	79	105	66	193	104	125	70	183	104	163	101	186
STATE TOTAL		TY		1006	166	76	139	153	131	139	74	128				
		LY	1698	1071	93	125	80	221	114	138	106	194	133	180	128	186
PENNSYLVANIA	1.500	TY		5728	922	308	1623	340	276	378	292	1589				
		LY	8355	5353	948	307	1267	406	256	340	1537	292	473	372	1267	890
	.750	TY		2507	146	462	255	517	137	290	529	171				
		LY	3868	2443	160	506	213	464	270	191	134	505	245	730	231	219
STATE TOTAL		TY		8235	1068	770	1878	857	413	668	821	1760				
		LY	12223	7796	1108	813	1480	870	526	531	1671	797	718	1102	1498	1109
WYOMING	.750	TY		157	25	20	23	13	18	20	23	15				
		LY	248	164	18	22	18	26	19	22	20	19	24	18	24	18
STATE TOTAL		TY		157	25	20	23	13	18	20	23	15				
		LY	248	164	18	22	18	26	19	22	20	19	24	18	24	18
MISSISSIPPI	1.500	TY		313	30	73	52	67	39	52						
		LY	528	292	25	63	29	28	24	40	29	54	39	61	48	88
	.750	TY		352	54	34	61	19	63	29	59	33				
		LY	413	236	54	15	36	11	29	24	44	23	57	35	59	26
STATE TOTAL		TY		665	84	107	113	86	102	81	59	33				
		LY	941	528	79	78	65	39	53	64	73	77	96	96	107	114
NEW HAMPSHIRE	1.500	TY		55	7	9	1	5	3	4	9	17				
		LY	19												14	5
	.750	TY		1568	232	130	182	245	161	239	106	273				
		LY	2008	1156	84	167	89	165	70	199	122	260	177	259	195	221
STATE TOTAL		TY		1623	239	139	183	250	164	243	115	290				
		LY	2027	1156	84	167	89	165	70	199	122	260	177	259	209	226
PENNSYLVANIA	.750	TY		2800	176	433	320	332	521	324	484	210				
		LY	3489	1794	162	252	180	187	141	160	173	539	351	804	267	273
STATE TOTAL		TY		2800	176	433	320	332	521	324	484	210				
		LY	3489	1794	162	252	180	187	141	160	173	539	351	804	267	273
NEW HAMPSHIRE	1.500	TY														
		LY	10	10		4	3	3								
	.750	TY		385	29	26	50	86	21	72	25	76				
		LY	587	378	21	81	28	70	16	73	25	64	14	39	34	122
STATE TOTAL		TY		385	29	26	50	86	21	72	25	76				
		LY	597	388	21	85	31	73	16	73	25	64	14	39	34	122
PENNSYLVANIA	.750	TY		1949	125	342	206	456	101	148	117	454				
		LY	2863	1730	125	313	197	314	176	144	104	357	202	536	192	203
STATE TOTAL		TY		1949	125	342	206	456	101	148	117	454				
		LY	2863	1730	125	313	197	314	176	144	104	357	202	536	192	203
UTAH	.750	TY		825	293	24	31	117	20	291	27	22				
		LY	971	654	186	20	25	107	24	251	21	20	220	47	24	26
STATE TOTAL		TY		825	293	24	31	117	20	291	27	22				
		LY	971	654	186	20	25	107	24	251	21	20	220	47	24	26
NEW HAMPSHIRE	1.500	TY		100	13	16	7	14	25	8	11	6				
		LY	337	242	19	23	18	45	12	22	78	25	23	20	27	25
	.750	TY		1456	175	104	183	292	169	246	61	226				
		LY	2097	1335	113	185	85	334	131	233	81	173	200	156	102	304
STATE TOTAL		TY		1556	188	120	190	306	194	254	72	232				
		LY	2434	1577	132	208	103	379	143	255	159	198	223	176	129	329
PENNSYLVANIA	1.500	TY		8124	1577	388	2110	492	456	2300	268	533				
		LY	11401	7955	1731	419	1904	684	458	564	1845	350	510	397	1605	934
	.750	TY		2874	137	481	303	692	147	322	631	161				
		LY	3862	2587	139	478	216	650	330	193	107	474	191	700	213	171
STATE TOTAL		TY		10998	1714	869	2413	1184	603	2622	899	694				
		LY	15263	10542	1870	897	2120	1334	788	757	1952	824	701	1097	1818	1105
UTAH	.750	TY		5		2		1	2							
		LY														
STATE TOTAL		TY		5		2		1	2							
		LY														
WYOMING	.750	TY		17	1		3	4		6	2	1				
		LY	103	87	11	15	7	16	13	9	16		4	3	8	1
STATE TOTAL		TY		17	1		3	4		6	2	1				
		LY	103	87	11	15	7	16	13	9	16		4	3	8	1
MISSISSIPPI	1.500	TY		414	23	92	39	95	30	105	28	2				
		LY	486	284	18	56	31	38	25	38	23	55	24	53	34	91
	.750	TY		216	42	21	43	13	50	18	29					

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
		LY	292	172	37	14	18	16	21	18	36	12	44	17	47	12
**STATE		TY		630	65	113	82	108	80	123	57	2				
TOTAL**		LY	778	456	55	70	49	54	46	56	59	67	68	70	81	103
NEW HAMPSHIRE	.750	TY		410	6	160	99	22	24	28	19	52				
		LY														
**STATE		TY		410	6	160	99	22	24	28	19	52				
TOTAL**		LY														
UTAH	.750	TY		973	49	192	44	254	30	43	325	36				
		LY	45													45
**STATE		TY		973	49	192	44	254	30	43	325	36				
TOTAL**		LY	45													45
WYOMING	.750	TY		124			27	19	20	19	24	15				
		LY														
**STATE		TY		124			27	19	20	19	24	15				
TOTAL**		LY														
MISSISSIPPI	1.500	TY		350			2	69	33	83	47	116				
		LY														
	.750	TY		213		3	12	18	63	33	52	32				
		LY														
**STATE		TY		563		3	14	87	96	116	99	148				
TOTAL**		LY														
ALL STATE		TY		32921	4228	3396	5815	4335	2540	5197	3242	4168				
TOTAL		LY	43680	27943	3944	3065	4444	3785	2129	2659	4501	3416	2931	4427	4519	3860
HRM RX-G FR CAL	***	RED GENRC OTH ***														
NEW HAMPSHIRE	1.500	TY		56	7	6	3	11	12	5	6	6				
		LY	155	75	1	17		20	6	15	14	2	22	12	34	12
	.750	TY		629	109	42	76	122	55	88	38	99				
		LY	824	483	79	27	39	111	39	65	42	81	98	66	65	112
**STATE		TY		685	116	48	79	133	67	93	44	105				
TOTAL**		LY	979	558	80	44	39	131	45	80	56	83	120	78	99	124
PENNSYLVANIA	1.500	TY		3376	580	223	828	245	177	925	213	185				
		LY	3820	2117	56	106	446	180	132	204	803	190	264	196	677	566
	.750	TY		1682	106	304	193	195	299	128	118	339				
		LY	2531	1492	44	311	186	240	160	133	92	326	179	511	164	185
**STATE		TY		5058	686	527	1021	440	476	1053	331	524				
TOTAL**		LY	6351	3609	100	417	632	420	292	337	895	516	443	707	841	751
MISSISSIPPI	1.500	TY		123	12	8	10	13	12	20	10	38				
		LY	104	61	1	3	41			10		6	8	3	19	13
	.750	TY		35	13	2	5	2	6	2	1	4				
		LY	67	56		6	38			6	1	5	4		2	5
**STATE		TY		158	25	10	15	15	18	22	11	42				
TOTAL**		LY	171	117	1	9	79			16	1	11	12	3	21	18
ALL STATE		TY		5901	827	585	1115	588	561	1168	386	671				
TOTAL		LY	7501	4284	181	470	750	551	337	433	952	610	575	788	961	893
HRM RX-G FR RNG	***	WHT BLND/MRTG ***														
NEW HAMPSHIRE	.750	TY		69	1	11	1	1	8	10	5	32				
		LY														
**STATE		TY		69	1	11	1	1	8	10	5	32				
TOTAL**		LY														
ALL STATE		TY		69	1	11	1	1	8	10	5	32				
TOTAL		LY														
HRM RX-GO P MSC	***	ARGT OTHER ***														
NEW HAMPSHIRE	.750	TY		1							1					
		LY														
**STATE		TY		1							1					
TOTAL**		LY														
ALL STATE		TY		1							1					
TOTAL		LY														
IL PIAGGIONE RS	***	ITL CHIANTI ***														
PENNSYLVANIA	.750	TY		1						1						
		LY	11	11	6	2		1	1	1						
**STATE		TY		1						1						
TOTAL**		LY	11	11	6	2		1	1	1						
ALL STATE		TY		1						1						
TOTAL		LY	11	11	6	2		1	1	1						
INNSKLLN VDL IC	***	IMP OTHER WHT ***														
NEW HAMPSHIRE	.375	TY		11	2	1	1	1	1	2	1	2				
		LY	13	8	1	1	1	1	1	1		2	1	2	1	1
**STATE		TY		11	2	1	1	1	1	2	1	2				
TOTAL**		LY	13	8	1	1	1	1	1	1		2	1	2	1	1
UTAH	.375	TY		6	1		1		1	1	1	1				
		LY	4	2	1			1						1		1
**STATE		TY		6	1		1		1	1	1	1				
TOTAL**		LY	4	2	1			1						1		1
ALL STATE		TY		17	3	1	2	1	2	3	2	3				
TOTAL		LY	17	10	2	1	1	2	1	1		2	1	3	1	2

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
INSKLN CB FRANC	***	IMP OTHER RED ***														
PENNSYLVANIA	.375	TY														
		LY	5	1								1	1	1	1	1
**STATE		TY														
TOTAL**		LY	5	1								1	1	1	1	1
UTAH	.375	TY														
		LY	1	1		1										
**STATE		TY														
TOTAL**		LY	1	1		1										
ALL STATE		TY														
TOTAL		LY	6	2		1						1	1	1	1	1
INSKLN RIESLING	***	IMP OTHER WHT ***														
NEW HAMPSHIRE	.375	TY														
		LY	4	2			1	1					1		1	
**STATE		TY														
TOTAL**		LY	4	2			1	1					1		1	
PENNSYLVANIA	.375	TY		3		1	1					1				
		LY	6	1								1	1	2	1	1
**STATE		TY		3		1	1					1				
TOTAL**		LY	6	1								1	1	2	1	1
UTAH	.375	TY														
		LY	1	1		1										
**STATE		TY														
TOTAL**		LY	1	1		1										
ALL STATE		TY		3		1	1					1				
TOTAL		LY	11	4		1	1	1				1	2	2	2	1
INSKLN VDL PRL	***	IMP OTHER WHT ***														
PENNSYLVANIA	.375	TY		7		1	1	1	1	1	1	1				
		LY	11	8			2	1	1	1	1	2	1	2		
**STATE		TY		7		1	1	1	1	1	1	1				
TOTAL**		LY	11	8			2	1	1	1	1	2	1	2		
ALL STATE		TY		7		1	1	1	1	1	1	1				
TOTAL		LY	11	8			2	1	1	1	1	2	1	2		
ISC	***	DOM PORT RED ***														
NEW HAMPSHIRE	3.000	TY		2036	208	264	240	277	300	210	239	298				
		LY	3221	2140	232	295	254	278	269	237	247	328	257	320	277	227
**STATE		TY		2036	208	264	240	277	300	210	239	298				
TOTAL**		LY	3221	2140	232	295	254	278	269	237	247	328	257	320	277	227
UTAH	3.000	TY		998	163	111	134	116	103	143	119	109				
		LY	1525	965	158	112	118	120	110	136	101	110	124	177	130	129
**STATE		TY		998	163	111	134	116	103	143	119	109				
TOTAL**		LY	1525	965	158	112	118	120	110	136	101	110	124	177	130	129
VERMONT	3.000	TY		154	17	18	21	21	17	19	20	21				
		LY	237	161	16	18	26	24	18	21	19	19	20	20	14	22
**STATE		TY		154	17	18	21	21	17	19	20	21				
TOTAL**		LY	237	161	16	18	26	24	18	21	19	19	20	20	14	22
MISSISSIPPI	3.000	TY		101	14	11	10	8	14	11	13	20				
		LY	143	97	14	11	16	9	12	12	13	10	16	10	15	5
**STATE		TY		101	14	11	10	8	14	11	13	20				
TOTAL**		LY	143	97	14	11	16	9	12	12	13	10	16	10	15	5
VERMONT	3.000	TY		2		1	1									
		LY	4	3	1	1						1	1			
**STATE		TY		2		1	1									
TOTAL**		LY	4	3	1	1						1	1			
NEW HAMPSHIRE	3.000	TY		635	70	88	62	85	112	72	63	83				
		LY	1068	717	83	95	74	90	92	97	83	103	85	102	91	73
**STATE		TY		635	70	88	62	85	112	72	63	83				
TOTAL**		LY	1068	717	83	95	74	90	92	97	83	103	85	102	91	73
UTAH	3.000	TY		505	93	60	69	51	56	69	52	55				
		LY	817	483	95	63	47	62	56	61	51	48	73	102	78	81
**STATE		TY		505	93	60	69	51	56	69	52	55				
TOTAL**		LY	817	483	95	63	47	62	56	61	51	48	73	102	78	81
VERMONT	3.000	TY		126	17	16	16	15	17	14	12	19				
		LY	199	135	16	16	20	16	16	17	18	16	17	16	15	16
	1.500	TY		1						1						
		LY	1	1			1									
	.750	TY														
		LY	1	1						1						
**STATE		TY		127	17	16	16	15	17	15	12	19				
TOTAL**		LY	201	137	16	16	21	16	16	18	18	16	17	16	15	16
VERMONT	3.000	TY														
		LY	3	3					2	1						
**STATE		TY														
TOTAL**		LY	3	3					2	1						
ALL STATE		TY		4558	582	569	553	573	619	539	518	605				
TOTAL		LY	7219	4706	615	611	556	599	575	583	532	635	593	747	620	553

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
ISC MARSALA	***	DOM MARSALA ***														
PENNSYLVANIA	1.500	TY														
		LY	2	1		1									1	
**STATE		TY														
TOTAL**		LY	2	1		1									1	
ALL STATE		TY														
TOTAL		LY	2	1		1									1	
J GARCIA N CST	***	CHARDONNAY ***														
PENNSYLVANIA	.750	TY		1				1								
		LY														
**STATE		TY		1				1								
TOTAL**		LY														
ALL STATE		TY		1				1								
TOTAL		LY														
JENN CHOC PPMNT	***	COCKTAILS ***														
VIRGINIA	.100	TY														
		LY	2	1							1			1		
**STATE		TY														
TOTAL**		LY	2	1							1			1		
ALL STATE		TY														
TOTAL		LY	2	1							1			1		
JKSN-TRG PR ICE	***	IMP OTHER WHT ***														
NEW HAMPSHIRE	.187	TY		9	1	1	1	1	1	3		1				
		LY	17	11	1	2	1	2	2	1	1	1	1	2	2	1
**STATE		TY		9	1	1	1	1	1	3		1				
TOTAL**		LY	17	11	1	2	1	2	2	1	1	1	1	2	2	1
PENNSYLVANIA	.187	TY														
		LY	18	16	6	3	2	1	1	1	1	1	1	1		
**STATE		TY														
TOTAL**		LY	18	16	6	3	2	1	1	1	1	1	1	1		
WYOMING	.187	TY		1						1						
		LY	1	1		1										
**STATE		TY		1						1						
TOTAL**		LY	1	1		1										
ALL STATE		TY		10	1	1	1	1	1	4		1				
TOTAL		LY	36	28	7	6	3	3	3	2	2	2	2	3	2	1
K CIDER	***	APPLE ***														
PENNSYLVANIA	.187	TY		1		1										
		LY	1	1					1							
**STATE		TY		1		1										
TOTAL**		LY	1	1					1							
ALL STATE		TY		1		1										
TOTAL		LY	1	1					1							
KAJMIR VANILLA	***	BRNDY/CGNC-IMP ***														
MICHIGAN	.750	TY		25	4	4	16	1								
		LY	40	25	3	4	3	4	3	3	3	2	2	6	4	3
	.375	TY														
		LY	1	1		1										
**STATE		TY		25	4	4	16	1								
TOTAL**		LY	41	26	3	5	3	4	3	3	3	2	2	6	4	3
NORTH CAROLINA	.750	TY														
		LY	1	1	1											
**STATE		TY														
TOTAL**		LY	1	1	1											
ALL STATE		TY		25	4	4	16	1								
TOTAL		LY	42	27	4	5	3	4	3	3	3	2	2	6	4	3
KING SLMN CNCRD	***	DOM BEVRGE WN ***														
PENNSYLVANIA	1.500	TY		1		1										
		LY														
**STATE		TY		1		1										
TOTAL**		LY														
ALL STATE		TY		1		1										
TOTAL		LY														
KINGS RUBY	***	DOM PORT RED ***														
PENNSYLVANIA	4.000	TY														
		LY	714	713	666	34	11	2					1			
**STATE		TY														
TOTAL**		LY	714	713	666	34	11	2					1			
ALL STATE		TY														
TOTAL		LY	714	713	666	34	11	2					1			

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
LA TERRA CAB SV	***	SPAIN ***														
MISSISSIPPI	1.500	TY		355	38	39	49	53	39	53	38	46				
		LY	42													42
**STATE		TY		355	38	39	49	53	39	53	38	46				
TOTAL**		LY	42													42
ALL STATE		TY		355	38	39	49	53	39	53	38	46				
TOTAL		LY	42													42
LA TERRE	***	CABERNET SAUV ***														
NEW HAMPSHIRE	1.500	TY		45	9	11	4	6	6		6	3				
		LY	101	57	8	8	7	5	5	1	8	15	15	13	8	8
	.750	TY		15	2		9	2		1		1				
		LY	70	50	3	5	2	17	7	7	5	4	8	7	2	3
**STATE		TY		60	11	11	13	8	6	1	6	4				
TOTAL**		LY	171	107	11	13	9	22	12	8	13	19	23	20	10	11
PENNSYLVANIA	1.500	TY														
		LY	1	1				1								
**STATE		TY														
TOTAL**		LY	1	1				1								
UTAH	.750	TY		186	56			8		112		10				
		LY	418	226	10	56	54		8	98			58	22	56	56
**STATE		TY		186	56			8		112		10				
TOTAL**		LY	418	226	10	56	54		8	98			58	22	56	56
MISSISSIPPI	1.500	TY														
		LY	514	367	57	43	52	42	38	41	49	45	43	65	36	3
**STATE		TY														
TOTAL**		LY	514	367	57	43	52	42	38	41	49	45	43	65	36	3
NEW HAMPSHIRE	1.500	TY		28	5	7	4		2	2	3	5				
		LY	87	53	6	8	8	5	6	2	8	10	11	11	4	8
	.750	TY		23	2	3	9	1				8				
		LY	60	48	5	3	5	12	5	2	3	13	3	2	4	3
**STATE		TY		51	7	10	13	1	2	2	3	13				
TOTAL**		LY	147	101	11	11	13	17	11	4	11	23	14	13	8	11
MISSISSIPPI	1.500	TY		128	16	18	16	12	11	16	19	20				
		LY	179	108	18	15	10	12	12	15	17	9	7	10	26	28
**STATE		TY		128	16	18	16	12	11	16	19	20				
TOTAL**		LY	179	108	18	15	10	12	12	15	17	9	7	10	26	28
NEW HAMPSHIRE	1.500	TY		15		3	2	2	1	2	2	3				
		LY	28	18	1	3	2	3	1	3	3	2	3	3	2	2
**STATE		TY		15		3	2	2	1	2	2	3				
TOTAL**		LY	28	18	1	3	2	3	1	3	3	2	3	3	2	2
UTAH	.750	TY		84	56					28						
		LY	73	58		14	30			14						15
**STATE		TY		84	56					28						
TOTAL**		LY	73	58		14	30			14						15
MISSISSIPPI	1.500	TY		322	42	42	52	40	38	51	20	37				
		LY	561	383	59	39	49	43	53	56	40	44	35	60	40	43
**STATE		TY		322	42	42	52	40	38	51	20	37				
TOTAL**		LY	561	383	59	39	49	43	53	56	40	44	35	60	40	43
NEW HAMPSHIRE	1.500	TY		75	10	16	8	8	5	8	8	12				
		LY	155	97	10	17	13	12	6	11	13	15	16	16	18	8
	.750	TY		74	8	6	14	16	8	7	3	12				
		LY	102	83	9	9	5	19	10	11	5	15	6	4	7	2
**STATE		TY		149	18	22	22	24	13	15	11	24				
TOTAL**		LY	257	180	19	26	18	31	16	22	18	30	22	20	25	10
PENNSYLVANIA	1.500	TY														
		LY	3	3				2			1					
**STATE		TY														
TOTAL**		LY	3	3				2			1					
UTAH	.750	TY		207	56			6		140		5				
		LY	297	139	6	98			5	30			61		56	41
**STATE		TY		207	56			6		140		5				
TOTAL**		LY	297	139	6	98			5	30			61		56	41
MISSISSIPPI	1.500	TY		993	129	109	129	121	112	132	112	149				
		LY	1381	901	127	111	107	121	114	126	104	91	109	122	117	132
**STATE		TY		993	129	109	129	121	112	132	112	149				
TOTAL**		LY	1381	901	127	111	107	121	114	126	104	91	109	122	117	132
ALL STATE		TY		2195	391	215	247	222	183	499	173	265				
TOTAL		LY	4030	2592	319	429	344	294	270	417	256	263	375	335	376	352
LA TERRE WH ZIN	***	ITL RSTO/BLSH ***														
MISSISSIPPI	1.500	TY		1								1				
		LY														
**STATE		TY		1								1				
TOTAL**		LY														
ALL STATE		TY		1								1				
TOTAL		LY														
LEASNGHM CAB CC	***	AUST CAB SAUV ***														
NEW HAMPSHIRE	.750	TY		3		3										
		LY														

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
**STATE		TY		3		3										
TOTAL**		LY														
ALL STATE		TY		3		3										
TOTAL		LY														
LEASNGHM MAGNUS	***	AUST SHIRAZ ***														
PENNSYLVANIA	.750	TY														
		LY	3	1		1							2			
**STATE		TY														
TOTAL**		LY	3	1		1							2			
ALL STATE		TY														
TOTAL		LY	3	1		1							2			
LEASNGHM RSL #7	***	AUST OTHR WHT ***														
PENNSYLVANIA	.750	TY														
		LY	1	1		1										
**STATE		TY														
TOTAL**		LY	1	1		1										
ALL STATE		TY														
TOTAL		LY	1	1		1										
LEASNGHM SHZ CC	***	AUST SHIRAZ ***														
NEW HAMPSHIRE	.750	TY		4		1		3								
		LY														
**STATE		TY		4		1		3								
TOTAL**		LY														
PENNSYLVANIA	.750	TY														
		LY	1	1							1					
**STATE		TY														
TOTAL**		LY	1	1							1					
ALL STATE		TY		4		1		3								
TOTAL		LY	1	1							1					
LEASNGHM SZ #61	***	AUST SHIRAZ ***														
PENNSYLVANIA	.750	TY														
		LY	2	2	1					1						
**STATE		TY														
TOTAL**		LY	2	2	1					1						
ALL STATE		TY														
TOTAL		LY	2	2	1					1						
MACARONI GRILL	***	CHIANTI ***														
UTAH	1.500	TY		6	2	2			1	1						
		LY	103	103	35	7	6	7	6	34	8					
**STATE		TY		6	2	2			1	1						
TOTAL**		LY	103	103	35	7	6	7	6	34	8					
UTAH	1.500	TY		17					7	10						
		LY	8	8	1	4				1		2				
**STATE		TY		17					7	10						
TOTAL**		LY	8	8	1	4				1		2				
UTAH	1.500	TY														
		LY	70	67	11	10	6	12	7	21					3	
**STATE		TY														
TOTAL**		LY	70	67	11	10	6	12	7	21					3	
ALL STATE		TY		23	2	2			8	11						
TOTAL		LY	181	178	47	21	12	19	13	56	8	2			3	
MACNAUGHTONS	***	CAN-FRGN BLND-FRGN BTLD ***														
ALABAMA	1.750	TY		514	72	61	57	69	60	68	62	65				
		LY	763	496	66	60	63	61	56	66	60	64	65	75	66	61
**STATE		TY		514	72	61	57	69	60	68	62	65				
TOTAL**		LY	763	496	66	60	63	61	56	66	60	64	65	75	66	61
IDAHO	1.750	TY		5544	614	582	696	775	746	749	676	706				
		LY	8277	5621	643	638	693	737	775	739	685	711	696	794	588	578
	1.000	TY		160				6	26	37	44	47				
		LY														
	.750	TY		1379	182	168	183	188	166	167	157	168				
		LY	2262	1496	196	191	194	180	190	182	180	183	188	233	169	176
	750TR	TY		1081	130	133	138	141	130	143	132	134				
		LY	1622	1091	129	131	130	119	149	145	138	150	137	144	122	128
	.375	TY		227	27	24	28	28	28	31	29	32				
		LY	399	278	33	33	36	35	38	34	35	34	30	36	28	27
**STATE		TY		8391	953	907	1045	1138	1096	1127	1038	1087				
TOTAL**		LY	12560	8486	1001	993	1053	1071	1152	1100	1038	1078	1051	1207	907	909
IOWA	1.750	TY		3						3						
		LY	3	1						1					1	1
	.750	TY		1						1						
		LY	4	3	1							2			1	
**STATE		TY		4						4						
TOTAL**		LY	7	4	1					1		2			2	1
MAINE	1.750	TY		28	2	4	2	4	4	3	4	5				

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
		LY	44	31	4	2	6	3	5	5	3	3	5	2	5	1
**STATE		TY		28	2	4	2	4	4	3	4	5				
TOTAL**		LY	44	31	4	2	6	3	5	5	3	3	5	2	5	1
MICHIGAN	.750	TY		9	1	1	1	1	1	2	1	1				
		LY	16	10	2	1	2	1	1	1	1	1	2	2	1	1
**STATE		TY		9	1	1	1	1	1	2	1	1				
TOTAL**		LY	16	10	2	1	2	1	1	1	1	1	2	2	1	1
MONTANA	1.750	TY		905	61	74	215	73	87	249	46	100				
		LY	1455	880	62	64	237	65	78	218	77	79	246	62	77	190
	1.000	TY		373	44	102	29	42	31	36	41	48				
		LY	584	405	59	131	28	28	32	51	36	40	46	60	33	40
	.750	TY		77	6	7	8	16	4	12	6	18				
		LY	89	64	5	8	4	20	6	5	6	10	2	8	9	6
	750TR	TY		14			14									
		LY	9	2		1				1				1	6	
	.375	TY		5		2			1	1	1					
		LY	22	12	3	1	1		2		3	2		4	4	2
**STATE		TY		1374	111	185	266	131	123	298	94	166				
TOTAL**		LY	2159	1363	129	205	270	113	118	275	122	131	294	135	129	238
NORTH CAROLINA	1.750	TY		1927	247	219	239	236	233	261	240	252				
		LY	2555	1699	239	232	225	220	220	205	178	180	182	231	216	227
	.750	TY		430	59	53	57	55	48	57	48	53				
		LY	808	519	66	59	58	45	54	66	84	87	93	89	52	55
**STATE		TY		2357	306	272	296	291	281	318	288	305				
TOTAL**		LY	3363	2218	305	291	283	265	274	271	262	267	275	320	268	282
OHIO	1.750	TY		1102	140	130	142	133	135	144	137	141				
		LY	1717	1123	139	143	141	140	138	143	136	143	140	182	135	137
	1.000	TY		1							1					
		LY														
**STATE		TY		1103	140	130	142	133	135	144	138	141				
TOTAL**		LY	1717	1123	139	143	141	140	138	143	136	143	140	182	135	137
OREGON	1.750	TY		12417	1225	1173	1764	1934	1867	1646	1364	1444				
		LY	19059	11609	1265	1176	1729	1763	1852	1299	1262	1263	2018	2359	1888	1185
	.750	TY		5269	771	717	562	545	529	755	649	741				
		LY	7907	5457	762	773	596	560	576	705	712	773	566	711	499	674
	750TR	TY		2905	425	391	308	294	278	427	375	407				
		LY	4049	2852	393	397	306	278	291	373	394	420	301	305	245	346
	.375	TY		722	88	85	92	95	87	100	82	93				
		LY	1089	711	84	86	87	88	88	93	88	97	96	105	91	86
**STATE		TY		21313	2509	2366	2726	2868	2761	2928	2470	2685				
TOTAL**		LY	32104	20629	2504	2432	2718	2689	2807	2470	2456	2553	2981	3480	2723	2291
VIRGINIA	1.750	TY		971	108	150	96	147	88	147	84	151				
		LY	1593	1041	101	153	96	147	95	169	117	163	112	192	100	148
	1.000	TY														
		LY	95	91	14	13	17	10	22	10	4	1	3	1		
	.750	TY														
		LY	105	102	20	19	15	11	23	8	3	3	1		1	1
**STATE		TY		971	108	150	96	147	88	147	84	151				
TOTAL**		LY	1793	1234	135	185	128	168	140	187	124	167	116	193	101	149
WEST VIRGINIA	1.750	TY		46	8	6	7	6	3	10	2	4				
		LY	74	43	9	9	7	4	4	3	4	3	7	10	9	5
	.750	TY		19	3	1	3	2	1	3	2	4				
		LY	29	17	3	3	1	2	2	2	3	1	5	1	4	2
**STATE		TY		65	11	7	10	8	4	13	4	8				
TOTAL**		LY	103	60	12	12	8	6	6	5	7	4	12	11	13	7
WYOMING	1.750	TY		1		1										
		LY														
	.750	TY														
		LY	2	1								1				1
**STATE		TY		1		1										
TOTAL**		LY	2	1								1				1
MISSISSIPPI	1.750	TY		18	1	3				12		2				
		LY	31	21	3	3		7		5	3			4		6
	.200	TY		69	10	11	8	8	7	7	8	10				
		LY	107	73	10	6	14	7	7	11	7	11	8	10	7	9
**STATE		TY		87	11	14	8	8	7	19	8	12				
TOTAL**		LY	138	94	13	9	14	14	7	16	10	11	8	14	7	15
ALL STATE		TY		36217	4224	4098	4649	4798	4560	5071	4191	4626				
TOTAL		LY	54769	35749	4311	4333	4686	4531	4704	4540	4219	4425	4949	5621	4357	4093
MAN CRM RD CNCD	***	DOM KOSHER WN ***														
PENNSYLVANIA	3.000	TY		2943	362	374	434	388	320	405	310	350				
		LY	4537	2762	284	426	409	309	307	390	309	328	487	501	328	459
	1.500	TY		2831	335	444	405	366	284	367	299	331				
		LY	5420	3249	460	521	487	320	312	415	345	389	606	709	394	462
	.750	TY		6	2	2		1	1							
		LY	277	269	215	16	5	2	1	15	10	5	4	1	1	2
**STATE		TY		5780	699	820	839	755	605	772	609	681				
TOTAL**		LY	10234	6280	959	963	901	631	620	820	664	722	1097	1211	723	923
UTAH	.750	TY		232	35	38	34	28	22	31	23	21				
		LY	322	208	35	31	22	25	23	29	22	21	29	39	24	22
**STATE		TY		232	35	38	34	28	22	31	23	21				
TOTAL**		LY	322	208	35	31	22	25	23	29	22	21	29	39	24	22
WYOMING	.750	TY		3		3										
		LY	1	1					1							
**STATE		TY		3		3										

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
TOTAL**		LY	1	1					1							
		TY														
MISSISSIPPI	3.000	TY		123	15	19	16	16	23	11	15	8				
		LY	195	128	29	12	22	20	13	15	6	11	11	25	17	14
	1.500	TY		5		2		3								
		LY														
	.750	TY		364	57	46	47	39	46	44	37	48				
		LY	603	368	40	70	52	37	36	50	37	46	67	59	54	55
**STATE		TY		492	72	67	63	58	69	55	52	56				
TOTAL**		LY	798	496	69	82	74	57	49	65	43	57	78	84	71	69
ALL STATE		TY		6507	806	928	936	841	696	858	684	758				
TOTAL		LY	11355	6985	1063	1076	997	713	693	914	729	800	1204	1334	818	1014
MAN CRM WH CNCD	***	DOM KOSHER WN ***														
NEW HAMPSHIRE	1.500	TY		97	10	13	10	12	12	13	16	11				
		LY	141	99	10	19	13	11	9	12	13	12	12	13	12	5
**STATE		TY		97	10	13	10	12	12	13	16	11				
TOTAL**		LY	141	99	10	19	13	11	9	12	13	12	12	13	12	5
PENNSYLVANIA	3.000	TY		3504	413	435	536	501	384	492	364	379				
		LY	5232	3344	370	456	514	400	394	472	386	352	520	492	370	506
	1.500	TY		2279	275	349	333	292	232	322	224	252				
		LY	4007	2489	318	394	387	254	257	323	246	310	425	451	288	354
	.750	TY		860	102	136	116	106	85	115	98	102				
		LY	1401	863	108	152	121	82	87	105	99	109	148	174	104	112
**STATE		TY		6643	790	920	985	899	701	929	686	733				
TOTAL**		LY	10640	6696	796	1002	1022	736	738	900	731	771	1093	1117	762	972
WYOMING	1.500	TY														
		LY	2	2						2						
	.750	TY		4			1			3						
		LY	5	5				2	3							
**STATE		TY		4			1			3						
TOTAL**		LY	7	7				2	3	2						
MISSISSIPPI	3.000	TY		179	21	24	26	20	33	20	15	20				
		LY	278	182	23	27	27	17	23	24	13	28	28	29	21	18
	1.500	TY		2		2										
		LY														
	.750	TY		368	48	52	51	43	50	39	33	52				
		LY	602	382	53	63	53	50	41	42	47	33	61	59	47	53
**STATE		TY		549	69	78	77	63	83	59	48	72				
TOTAL**		LY	880	564	76	90	80	67	64	66	60	61	89	88	68	71
ALL STATE		TY		7293	869	1011	1073	974	796	1004	750	816				
TOTAL		LY	11668	7366	882	1111	1115	816	814	980	804	844	1194	1218	842	1048
MANCHWTZ LGNBRY	***	DOM KOSHER WN ***														
MISSISSIPPI	.750	TY														
		LY	38	34	16	2	3	2	7	2		2			4	
**STATE		TY														
TOTAL**		LY	38	34	16	2	3	2	7	2		2			4	
ALL STATE		TY														
TOTAL		LY	38	34	16	2	3	2	7	2		2			4	
MANICHWTZ CHRRY	***	DOM KOSHER WN ***														
PENNSYLVANIA	1.500	TY														
		LY	1	1								1				
	.750	TY		1047	121	183	154	135	100	128	106	120				
		LY	1667	920	103	161	127	101	84	114	104	126	187	261	143	156
**STATE		TY		1047	121	183	154	135	100	128	106	120				
TOTAL**		LY	1668	921	103	161	127	101	84	114	104	127	187	261	143	156
WYOMING	.750	TY		2				2								
		LY														
**STATE		TY		2				2								
TOTAL**		LY														
MISSISSIPPI	.750	TY		15		1	5	4	1	2		2				
		LY	11	8	3		3		1			1		1	2	
**STATE		TY		15		1	5	4	1	2		2				
TOTAL**		LY	11	8	3		3		1			1		1	2	
ALL STATE		TY		1064	121	184	159	141	101	130	106	122				
TOTAL		LY	1679	929	106	161	130	101	85	114	104	128	187	262	145	156
MANICHZ BLKBRRY	***	DOM KOSHER WN ***														
NEW HAMPSHIRE	1.500	TY		309	23	60	29	34	45	37	41	40				
		LY	488	336	29	69	35	36	43	37	46	41	42	51	34	25
	.750	TY		254	30	56	23	27	31	24	28	35				
		LY	413	270	27	69	27	33	28	28	20	38	34	41	37	31
**STATE		TY		563	53	116	52	61	76	61	69	75				
TOTAL**		LY	901	606	56	138	62	69	71	65	66	79	76	92	71	56
PENNSYLVANIA	3.000	TY		4345	514	546	630	571	423	729	435	497				
		LY	6650	3904	492	560	538	427	419	526	473	469	729	796	537	684
	1.500	TY		3578	420	593	517	476	350	453	366	403				
		LY	6881	4083	528	660	615	398	407	571	420	484	749	948	526	575
	.750	TY		1716	197	310	239	206	162	215	180	207				
		LY	3276	1890	234	335	254	167	164	204	303	229	349	523	257	257
**STATE		TY		9639	1131	1449	1386	1253	935	1397	981	1107				
TOTAL**		LY	16807	9877	1254	1555	1407	992	990	1301	1196	1182	1827	2267	1320	1516

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UTAH	.750	TY		2						1		1				
		LY	3	1						1						2
**STATE		TY		2						1		1				
TOTAL**		LY	3	1						1						2
WYOMING	.750	TY		68	13	10	7	6	10	8	9	5				
		LY	135	92	11	15	7	10	23	10	7	9	9	19	7	8
**STATE		TY		68	13	10	7	6	10	8	9	5				
TOTAL**		LY	135	92	11	15	7	10	23	10	7	9	9	19	7	8
MISSISSIPPI	3.000	TY		189	31	23	30	22	20	21	19	23				
		LY	310	218	38	41	26	33	17	19	22	22	20	30	20	22
	1.500	TY		372	71	48	48	37	43	45	35	45				
		LY	676	439	65	54	56	65	46	58	47	48	65	72	40	60
	.750	TY		316	54	37	47	36	43	31	24	44				
		LY	493	295	50	33	39	28	32	34	50	29	55	59	41	43
**STATE		TY		877	156	108	125	95	106	97	78	112				
TOTAL**		LY	1479	952	153	128	121	126	95	111	119	99	140	161	101	125
ALL STATE		TY		11149	1353	1683	1570	1415	1127	1564	1137	1300				
TOTAL		LY	19325	11528	1474	1836	1597	1197	1179	1488	1388	1369	2052	2539	1499	1707
MANICHZ CONCORD	***	DOM KOSHER WN ***														
NEW HAMPSHIRE	1.500	TY		996	90	215	83	104	127	120	126	131				
		LY	1475	988	92	219	110	103	101	97	125	141	126	168	104	89
	.750	TY		550	61	134	49	69	60	55	47	75				
		LY	867	582	66	185	49	61	44	46	53	78	71	100	61	53
**STATE		TY		1546	151	349	132	173	187	175	173	206				
TOTAL**		LY	2342	1570	158	404	159	164	145	143	178	219	197	268	165	142
PENNSYLVANIA	3.000	TY		6248	723	873	874	794	602	855	830	697				
		LY	9915	6116	819	1014	756	598	619	772	640	898	1002	1135	741	921
	1.500	TY		5130	593	1011	727	616	469	606	519	589				
		LY	9333	5740	731	1144	828	550	511	640	687	649	989	1177	676	751
	.750	TY		2600	290	590	328	289	240	309	277	277				
		LY	4473	2693	330	625	312	213	227	391	270	325	467	628	343	342
**STATE		TY		13978	1606	2474	1929	1699	1311	1770	1626	1563				
TOTAL**		LY	23721	14549	1880	2783	1896	1361	1357	1803	1597	1872	2458	2940	1760	2014
UTAH	.750	TY		1								1				
		LY	2											2		
**STATE		TY		1								1				
TOTAL**		LY	2											2		
WYOMING	.750	TY		77	14	16	12	6	10	7	4	8				
		LY	141	99	11	24	9	7	23	8	11	6	14	11	6	11
**STATE		TY		77	14	16	12	6	10	7	4	8				
TOTAL**		LY	141	99	11	24	9	7	23	8	11	6	14	11	6	11
MISSISSIPPI	3.000	TY		333	49	33	45	29	47	44	39	47				
		LY	507	326	48	42	53		48	45	51	39	45	54	40	42
	1.500	TY		517	68	69	63	55	64	64	67	67				
		LY	852	548	62	76	78	80	67	66	50	69	63	98	80	63
	.750	TY		505	81	63	68	58	59	57	60	59				
		LY	766	459	84	57	53	50	53	58	44	60	67	93	76	71
**STATE		TY		1355	198	165	176	142	170	165	166	173				
TOTAL**		LY	2125	1333	194	175	184	130	168	169	145	168	175	245	196	176
ALL STATE		TY		16957	1969	3004	2249	2020	1678	2117	1969	1951				
TOTAL		LY	28331	17551	2243	3386	2248	1662	1693	2123	1931	2265	2844	3466	2127	2343
MANSCHWTZ ELDBY	***	DOM KOSHER WN ***														
PENNSYLVANIA	.750	TY		1572	189	247	227	196	141	202	169	201				
		LY	2759	1526	208	245	225	147	148	181	166	206	306	441	228	258
**STATE		TY		1572	189	247	227	196	141	202	169	201				
TOTAL**		LY	2759	1526	208	245	225	147	148	181	166	206	306	441	228	258
UTAH	.750	TY		2		1				1						
		LY	3	1			1							1		1
**STATE		TY		2		1				1						
TOTAL**		LY	3	1			1							1		1
WYOMING	.750	TY		17				17								
		LY	14	14								14				
**STATE		TY		17				17								
TOTAL**		LY	14	14								14				
MISSISSIPPI	.750	TY		49	4	10	5	5	2	1	7	15				
		LY	72	46	6	3	10	2	8	7	1	9		12	9	5
**STATE		TY		49	4	10	5	5	2	1	7	15				
TOTAL**		LY	72	46	6	3	10	2	8	7	1	9		12	9	5
ALL STATE		TY		1640	193	258	232	218	143	204	176	216				
TOTAL		LY	2848	1587	214	248	236	149	156	188	167	229	306	454	237	264
MARCUS JMS RSLN	***	ARGT OTHR WHT ***														
NEW HAMPSHIRE	1.500	TY		175	19	29	17	26	23	20	19	22				
		LY	317	220	29	37	23	31	20	28	25	27	24	27	25	21
**STATE		TY		175	19	29	17	26	23	20	19	22				
TOTAL**		LY	317	220	29	37	23	31	20	28	25	27	24	27	25	21
PENNSYLVANIA	1.500	TY		4960	486	541	990	715	584	701	427	516				
		LY	7420	5036	476	514	957	554	539	696	770	530	667	647	456	614
**STATE		TY		4960	486	541	990	715	584	701	427	516				
TOTAL**		LY	7420	5036	476	514	957	554	539	696	770	530	667	647	456	614

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
WYOMING	.750	TY		22	5		6	4		5	2					
		LY	31	21	6	2	3	4	3	3			5		5	
**STATE		TY		22	5		6	4		5	2					
TOTAL**		LY	31	21	6	2	3	4	3	3			5		5	
MISSISSIPPI	1.500	TY		345	42	34	41	38	56	45	31	58				
		LY	537	344	64	56	29	37	44	34	35	45	48	48	63	34
**STATE		TY		345	42	34	41	38	56	45	31	58				
TOTAL**		LY	537	344	64	56	29	37	44	34	35	45	48	48	63	34
ALL STATE		TY		5502	552	604	1054	783	663	771	479	596				
TOTAL		LY	8305	5621	575	609	1012	626	606	761	830	602	744	722	549	669
MARCUS JMS W ZN	***	ARGT OTHER ***														
NEW HAMPSHIRE	1.500	TY														
		LY	10	10	10											
**STATE		TY														
TOTAL**		LY	10	10	10											
MISSISSIPPI	1.500	TY		190	52	29	35	24	30	20						
		LY	379	243	26	41	17	33	34	14	20	58	31	28	53	24
**STATE		TY		190	52	29	35	24	30	20						
TOTAL**		LY	379	243	26	41	17	33	34	14	20	58	31	28	53	24
ALL STATE		TY		190	52	29	35	24	30	20						
TOTAL		LY	389	253	36	41	17	33	34	14	20	58	31	28	53	24
MARK WEST C CST	***	CHARDONNAY ***														
WYOMING	.750	TY														
		LY	1	1	1											
**STATE		TY														
TOTAL**		LY	1	1	1											
MISSISSIPPI	.750	TY		58	5	4	8	8	14	8	5	6				
		LY	10												1	9
**STATE		TY		58	5	4	8	8	14	8	5	6				
TOTAL**		LY	10												1	9
ALL STATE		TY		58	5	4	8	8	14	8	5	6				
TOTAL		LY	11	1	1										1	9
MARK WEST CAL	***	PINOT NOIR ***														
UTAH	.750	TY		963	136	165	85	223	78	95	94	87				
		LY	1884	1042	125	182	79	321	79	101	71	84	277	130	113	322
**STATE		TY		963	136	165	85	223	78	95	94	87				
TOTAL**		LY	1884	1042	125	182	79	321	79	101	71	84	277	130	113	322
WYOMING	.750	TY		327	28	23	39	46	46	69	45	31				
		LY	414	275	29	15	33	61	30	46	36	25	39	42	19	39
**STATE		TY		327	28	23	39	46	46	69	45	31				
TOTAL**		LY	414	275	29	15	33	61	30	46	36	25	39	42	19	39
MISSISSIPPI	.750	TY		753	124	63	82	78	108	84	77	137				
		LY	1114	669	77	73	68	75	53	80	91	152	135	132	85	93
**STATE		TY		753	124	63	82	78	108	84	77	137				
TOTAL**		LY	1114	669	77	73	68	75	53	80	91	152	135	132	85	93
ALL STATE		TY		2043	288	251	206	347	232	248	216	255				
TOTAL		LY	3412	1986	231	270	180	457	162	227	198	261	451	304	217	454
MARK WEST CRNRS	***	PINOT NOIR ***														
UTAH	.750	TY		1					1							
		LY														
**STATE		TY		1					1							
TOTAL**		LY														
ALL STATE		TY		1					1							
TOTAL		LY														
MARK WEST LUCIA	***	PINOT NOIR ***														
UTAH	.750	TY		1					1							
		LY														
**STATE		TY		1					1							
TOTAL**		LY														
MISSISSIPPI	.750	TY		2								2				
		LY	11										10	1		
**STATE		TY		2								2				
TOTAL**		LY	11										10	1		
ALL STATE		TY		3					1			2				
TOTAL		LY	11										10	1		
MARK WEST RS RV	***	PINOT NOIR ***														
NEW HAMPSHIRE	.750	TY		353	57	62	13	46	37	36	55	47				
		LY	2													2
**STATE		TY		353	57	62	13	46	37	36	55	47				
TOTAL**		LY	2													2
WYOMING	.750	TY		2		2										
		LY														
**STATE		TY		2		2										
TOTAL**		LY														

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ALL STATE		TY		355	57	64	13	46	37	36	55	47				
TOTAL		LY	2													2
MARK WEST SNOMA	***	PINOT NOIR ***														
NEW HAMPSHIRE	.750	TY		5743	195	653	201	826	606	562	569	2131				
		LY	7311	4048	193	467	211	693	484	726	895	379	824	823	336	1280
**STATE		TY		5743	195	653	201	826	606	562	569	2131				
TOTAL**		LY	7311	4048	193	467	211	693	484	726	895	379	824	823	336	1280
PENNSYLVANIA	.750	TY		7658	588	1644	1009	944	1385	725	566	797				
		LY	12483	7855	583	1670	1666	585	464	721	558	1608	1078	2164	521	865
**STATE		TY		7658	588	1644	1009	944	1385	725	566	797				
TOTAL**		LY	12483	7855	583	1670	1666	585	464	721	558	1608	1078	2164	521	865
NEW HAMPSHIRE	.750	TY		510	8	53	12	47	33	41	32	284				
		LY	577	282	17	20	7	39	36	72	73	18	40	51	14	190
**STATE		TY		510	8	53	12	47	33	41	32	284				
TOTAL**		LY	577	282	17	20	7	39	36	72	73	18	40	51	14	190
PENNSYLVANIA	.750	TY		1440	369	41	370	51	48	446	45	70				
		LY	1914	1308	51	273	336	79	64	98	63	344	58	63	325	160
**STATE		TY		1440	369	41	370	51	48	446	45	70				
TOTAL**		LY	1914	1308	51	273	336	79	64	98	63	344	58	63	325	160
UTAH	.750	TY														
		LY	4	4	2		2									
**STATE		TY														
TOTAL**		LY	4	4	2		2									
WYOMING	.750	TY														
		LY	9	6	3						3				3	
**STATE		TY														
TOTAL**		LY	9	6	3						3				3	
MISSISSIPPI	.750	TY														
		LY	36	9	3		3	1			1	1	22	3	2	
**STATE		TY														
TOTAL**		LY	36	9	3		3	1			1	1	22	3	2	
ALL STATE		TY		15351	1160	2391	1592	1868	2072	1774	1212	3282				
TOTAL		LY	22334	13512	852	2430	2225	1397	1048	1617	1593	2350	2022	3104	1201	2495
MCMASTERS	***	CAN-US BLND-US BTLD ***														
IDAHO	1.750	TY		1			1									
		LY	6	5		1	1			1	2			1		
**STATE		TY		1			1									
TOTAL**		LY	6	5		1	1			1	2			1		
IOWA	1.750	TY		147	13	16	27	15	25	20	11	20				
		LY	232	161	19	18	22	24	18	22	19	19	24	18	16	13
	1.000	TY		18	1					6		11				
		LY	28	14					1	3		10				14
**STATE		TY		165	14	16	27	15	25	26	11	31				
TOTAL**		LY	260	175	19	18	22	24	19	25	19	29	24	18	16	27
MICHIGAN	1.750	TY		10241	1306	1056	1517	1226	1069	1558	1214	1295				
		LY	14876	10049	1346	1126	1229	1550	1110	1109	1414	1165	1229	1727	843	1028
	1.000	TY		1036	156	126	146	118	121	153	98	118				
		LY	1579	1043	146	129	126	151	108	111	155	117	129	171	113	123
	.750	TY		4418	614	493	666	517	491	615	498	524				
		LY	6950	4716	658	530	563	743	506	526	657	533	538	778	438	480
	750TR	TY		5246	715	584	750	620	571	772	592	642				
		LY	7951	5344	714	589	635	813	581	609	774	629	649	909	477	572
	.375	TY		5789	813	642	864	649	618	832	657	714				
		LY	8407	5717	788	642	698	842	613	646	802	686	699	817	548	626
	.200	TY		2122	282	238	312	240	223	318	247	262				
		LY	2974	2016	263	227	243	293	227	224	296	243	253	286	198	221
**STATE		TY		28852	3886	3139	4255	3370	3093	4248	3306	3555				
TOTAL**		LY	42737	28885	3915	3243	3494	4392	3145	3225	4098	3373	3497	4688	2617	3050
MONTANA	1.750	TY		84	13	12	6	11	11	10	10	11				
		LY	101	61	6	6	11	10	5		11	12	7	11	11	11
	1.000	TY		4		1					3					
		LY	22	13	1	3	1	4		2	2			4		5
**STATE		TY		88	13	13	6	11	11	10	13	11				
TOTAL**		LY	123	74	7	9	12	14	5	2	13	12	7	15	11	16
OHIO	1.750	TY		1327	168	162	170	169	160	177	157	164				
		LY	1877	1203	164	181	169	179	172	156	116	66	166	204	149	155
	1.000	TY		807	109	97	104	97	102	106	89	103				
		LY	1344	942	118	107	102	107	108	120	136	144	106	97	94	105
	.750	TY		277	40	35	36	35	33	33	29	36				
		LY	405	275	28	27	28	33	35	38	39	47	22	43	32	33
	.375	TY		311	43	40	40	38	36	35	38	41				
		LY	514	340	45	48	45	42	34	36	41	49	50	49	39	36
**STATE		TY		2722	360	334	350	339	331	351	313	344				
TOTAL**		LY	4140	2760	355	363	344	361	349	350	332	306	344	393	314	329
WEST VIRGINIA	1.750	TY		2170	243	196	208	301	191	233	748	50				
		LY	2621	2064	161	232	208	213	219	183	824	24	50	175	140	192
	1.000	TY		423	54	44	80	53	43	54	41	54				
		LY	697	461	41	72	61	42	57	57	73	58	59	25	84	68
	.750	TY		263	37	34	33	39	29	31	24	36				
		LY	460	264	26	42	28	30	39	31	36	32	45	78	34	39
	750TR	TY		114	12	10	15	16	17	16	16	12				
		LY	132	107	12	14	14	12	10	16	15	14			18	7

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	.375	TY		297	42	35	33	45	38	37	37	30				
		LY	423	289	32	40	35	32	40	33	39	38	32	39	30	33
	.200	TY		71	9	7	9	12	9	10	7	8				
		LY	97	71	7	12	8	7	10	9	9	9	10	6	3	7
**STATE		TY		3338	397	326	378	466	327	381	873	190				
TOTAL**		LY	4430	3256	279	412	354	336	375	329	996	175	196	323	309	346
ALL STATE		TY		35166	4670	3828	5017	4201	3787	5016	4516	4131				
TOTAL		LY	51696	35155	4575	4046	4227	5127	3893	3932	5460	3895	4068	5438	3267	3768
MENDOCINO VNYD	***	CHARDONNAY ***														
PENNSYLVANIA	.750	TY		3061	26	25	1220	982	416	251	97	44				
		LY	5													5
**STATE		TY		3061	26	25	1220	982	416	251	97	44				
TOTAL**		LY	5													5
ALL STATE		TY		3061	26	25	1220	982	416	251	97	44				
TOTAL		LY	5													5
MNCHZ CRM PEACH	***	DOM KOSHER WN ***														
PENNSYLVANIA	1.500	TY		5637	633	702	841	792	612	833	612	612				
		LY	9389	5824	617	768	968	640	687	836	652	656	967	1047	705	846
	.750	TY		1647	183	213	236	224	178	235	187	191				
		LY	2801	1702	220	237	247	186	191	238	187	196	277	360	227	235
**STATE		TY		7284	816	915	1077	1016	790	1068	799	803				
TOTAL**		LY	12190	7526	837	1005	1215	826	878	1074	839	852	1244	1407	932	1081
MISSISSIPPI	.750	TY		50	4	9	2	3	6	10	2	14				
		LY	100	65	11	3	12		25	2	2	10		12	5	18
**STATE		TY		50	4	9	2	3	6	10	2	14				
TOTAL**		LY	100	65	11	3	12		25	2	2	10		12	5	18
ALL STATE		TY		7334	820	924	1079	1019	796	1078	801	817				
TOTAL		LY	12290	7591	848	1008	1227	826	903	1076	841	862	1244	1419	937	1099
MONKEY BAY CHRD	***	NEW ZEALAND ***														
NEW HAMPSHIRE	.750	TY		15	1	1	6	2	1	1	2	1				
		LY	89	85	27	9	7	14	12	9	4	3	1	1	1	1
**STATE		TY		15	1	1	6	2	1	1	2	1				
TOTAL**		LY	89	85	27	9	7	14	12	9	4	3	1	1	1	1
PENNSYLVANIA	.750	TY														
		LY	1	1					1							
**STATE		TY														
TOTAL**		LY	1	1					1							
ALL STATE		TY		15	1	1	6	2	1	1	2	1				
TOTAL		LY	90	86	27	9	7	14	13	9	4	3	1	1	1	1
MONKEY BAY ROSE	***	NEW ZEALAND ***														
NEW HAMPSHIRE	.750	TY														
		LY	11	11	2	1	1	2	5							
**STATE		TY														
TOTAL**		LY	11	11	2	1	1	2	5							
ALL STATE		TY														
TOTAL		LY	11	11	2	1	1	2	5							
MONKEY BAY SV B	***	NEW ZEALAND ***														
NEW HAMPSHIRE	1.500	TY		449	20	30	57	59	107	87	49	40				
		LY	627	459	40	50	58	57	92	54	66	42	47	39	50	32
	.750	TY		2378	327	285	109	487	372	355	125	318				
		LY	2517	2008	316	181	81	320	343	379	129	259	82	173	168	86
**STATE		TY		2827	347	315	166	546	479	442	174	358				
TOTAL**		LY	3144	2467	356	231	139	377	435	433	195	301	129	212	218	118
PENNSYLVANIA	1.500	TY		1072	87	91	205	140	91	156	174	128				
		LY	1479	974	62	97	122	84	149	128	101	231	122	178	91	114
	.750	TY		3145	357	241	340	449	501	716	252	289				
		LY	4768	3540	606	321	400	531	436	759	257	230	309	297	306	316
**STATE		TY		4217	444	332	545	589	592	872	426	417				
TOTAL**		LY	6247	4514	668	418	522	615	585	887	358	461	431	475	397	430
UTAH	.750	TY		1518	100	97	320	90	352	163	99	297				
		LY	1808	1352	116	73	269	113	340	113	95	233	69	101	214	72
**STATE		TY		1518	100	97	320	90	352	163	99	297				
TOTAL**		LY	1808	1352	116	73	269	113	340	113	95	233	69	101	214	72
WYOMING	.750	TY		187	9	21	15	23	26	54	26	13				
		LY	216	170	10	26	14	25	16	35	31	13	16	9	17	4
**STATE		TY		187	9	21	15	23	26	54	26	13				
TOTAL**		LY	216	170	10	26	14	25	16	35	31	13	16	9	17	4
MISSISSIPPI	1.500	TY		170	17	18	18	22	20	27	17	31				
		LY	208	133	16	17	9	19	14	23	16	19	21	21	15	18
	.750	TY		236	24	17	37	26	39	31	27	35				
		LY	286	203	32	22	27	31	25	24	18	24	23	21	21	18
**STATE		TY		406	41	35	55	48	59	58	44	66				
TOTAL**		LY	494	336	48	39	36	50	39	47	34	43	44	42	36	36
ALL STATE		TY		9155	941	800	1101	1296	1508	1589	769	1151				
TOTAL		LY	11909	8839	1198	787	980	1180	1415	1515	713	1051	689	839	882	660

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MOUTN CADET RED	***	FR	BORDEAUX ***													
NEW HAMPSHIRE	.750	TY		900	74	112	90	85	144	112	90	193				
		LY	2029	1544	84	148	136	117	182	127	511	239	149	83	152	101
**STATE		TY		900	74	112	90	85	144	112	90	193				
TOTAL**		LY	2029	1544	84	148	136	117	182	127	511	239	149	83	152	101
PENNSYLVANIA	1.500	TY		4507	693	334	445	543	979	473	642	398				
		LY	7166	4237	680	323	382	238	909	592	772	341	1485	517	390	537
	.750	TY		2143	169	523	440	175	123	384	150	179				
		LY	3344	2070	213	500	223	216	173	378	168	199	246	307	385	336
**STATE		TY		6650	862	857	885	718	1102	857	792	577				
TOTAL**		LY	10510	6307	893	823	605	454	1082	970	940	540	1731	824	775	873
UTAH	.750	TY		565	152	27	138	28	23	34	137	26				
		LY	889	631	188	39	149	37	37	37	117	27	131	57	32	38
**STATE		TY		565	152	27	138	28	23	34	137	26				
TOTAL**		LY	889	631	188	39	149	37	37	37	117	27	131	57	32	38
MISSISSIPPI	1.500	TY		72	9	7	10	6	11	11	8	10				
		LY	110	73	12	10	9	10	8	9	8	7	11	10	9	7
	.750	TY		125	18	8	18	9	11	18	19	24				
		LY	178	100	16	12	12	9	11	15	8	17	22	19	20	17
**STATE		TY		197	27	15	28	15	22	29	27	34				
TOTAL**		LY	288	173	28	22	21	19	19	24	16	24	33	29	29	24
ALL STATE		TY		8312	1115	1011	1141	846	1291	1032	1046	830				
TOTAL		LY	13716	8655	1193	1032	911	627	1320	1158	1584	830	2044	993	988	1036
MOUTN CADET WHT	***	FR	BORDEAUX ***													
NEW HAMPSHIRE	.750	TY		563	30	69	65	53	84	82	44	136				
		LY	1133	892	39	85	63	78	129	95	243	160	67	48	74	52
**STATE		TY		563	30	69	65	53	84	82	44	136				
TOTAL**		LY	1133	892	39	85	63	78	129	95	243	160	67	48	74	52
PENNSYLVANIA	1.500	TY		2188	139	225	223	301	578	259	288	175				
		LY	3277	2204	245	146	200	151	647	384	296	135	541	202	136	194
	.750	TY		1163	172	99	139	155	172	225	94	107				
		LY	1877	1256	106	258	164	140	139	236	98	115	144	150	167	160
**STATE		TY		3351	311	324	362	456	750	484	382	282				
TOTAL**		LY	5154	3460	351	404	364	291	786	620	394	250	685	352	303	354
UTAH	.750	TY		364	77	20	83	22	28	30	88	16				
		LY	493	361	101	20	80	25	30	22	66	17	62	34	15	21
**STATE		TY		364	77	20	83	22	28	30	88	16				
TOTAL**		LY	493	361	101	20	80	25	30	22	66	17	62	34	15	21
MISSISSIPPI	.750	TY		56	5	8	3	3	4	8	17	8				
		LY	64	36	6	6	3	3	7	6	2	3	8	6	11	3
**STATE		TY		56	5	8	3	3	4	8	17	8				
TOTAL**		LY	64	36	6	6	3	3	7	6	2	3	8	6	11	3
ALL STATE		TY		4334	423	421	513	534	866	604	531	442				
TOTAL		LY	6844	4749	497	515	510	397	952	743	705	430	822	440	403	430
MRCS JM MDZ CHR	***	ARGT	CHARDONNY ***													
NEW HAMPSHIRE	1.500	TY		4267	256	847	294	583	489	692	550	556				
		LY	5262	3798	279	907	346	556	377	485	348	500	299	470	315	380
	.750	TY		44	7	7	6	5	5	4	6	4				
		LY	68	52	6	6	5	8	5	10	5	7	6	5	2	3
**STATE		TY		4311	263	854	300	588	494	696	556	560				
TOTAL**		LY	5330	3850	285	913	351	564	382	495	353	507	305	475	317	383
PENNSYLVANIA	1.500	TY		3421	365	374	828	255	223	558	372	446				
		LY	6596	4698	423	476	952	454	490	974	455	474	530	500	368	500
**STATE		TY		3421	365	374	828	255	223	558	372	446				
TOTAL**		LY	6596	4698	423	476	952	454	490	974	455	474	530	500	368	500
WYOMING	.750	TY		1		1										
		LY	3	3		3										
**STATE		TY		1		1										
TOTAL**		LY	3	3		3										
MISSISSIPPI	1.500	TY		442	242	184	16									
		LY	3232	2205	236	353	225	249	308	231	274	329	269	256	303	199
**STATE		TY		442	242	184	16									
TOTAL**		LY	3232	2205	236	353	225	249	308	231	274	329	269	256	303	199
ALL STATE		TY		8175	870	1413	1144	843	717	1254	928	1006				
TOTAL		LY	15161	10756	944	1745	1528	1267	1180	1700	1082	1310	1104	1231	988	1082
MRCS JM MDZ MRL	***	ARGT	MERLOT ***													
NEW HAMPSHIRE	1.500	TY		2872	165	655	184	351	307	429	377	404				
		LY	3355	2320	193	604	176	359	168	274	208	338	199	292	220	324
**STATE		TY		2872	165	655	184	351	307	429	377	404				
TOTAL**		LY	3355	2320	193	604	176	359	168	274	208	338	199	292	220	324
PENNSYLVANIA	1.500	TY		2257	227	278	352	267	240	373	254	266				
		LY	4456	3073	312	310	697	304	245	330	565	310	388	347	273	375
**STATE		TY		2257	227	278	352	267	240	373	254	266				
TOTAL**		LY	4456	3073	312	310	697	304	245	330	565	310	388	347	273	375
WYOMING	.750	TY		2						2						
		LY	3	3		3										
**STATE		TY		2						2						
TOTAL**		LY	3	3		3										

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
MISSISSIPPI	1.500	TY														
		LY	1788	1240	163	189	121	131	118	138	160	220	159	161	178	50
**STATE		TY														
TOTAL**		LY	1788	1240	163	189	121	131	118	138	160	220	159	161	178	50
ALL STATE		TY		5131	392	933	536	618	547	804	631	670				
TOTAL		LY	9602	6636	668	1106	994	794	531	742	933	868	746	800	671	749
MRCS JMS CAB SV	***	SPAIN ***														
MISSISSIPPI	1.500	TY		814	6	33	135	98	114	111	96	221				
		LY	1													1
**STATE		TY		814	6	33	135	98	114	111	96	221				
TOTAL**		LY	1													1
ALL STATE		TY		814	6	33	135	98	114	111	96	221				
TOTAL		LY	1													1
MRCS JMS CHARD	***	AUST CHARDONNY ***														
MISSISSIPPI	1.500	TY		1570	20	23	225	227	238	261	227	349				
		LY	7													7
**STATE		TY		1570	20	23	225	227	238	261	227	349				
TOTAL**		LY	7													7
ALL STATE		TY		1570	20	23	225	227	238	261	227	349				
TOTAL		LY	7													7
MRCS JMS MDZ CB	***	ARGT CAB SAUV ***														
NEW HAMPSHIRE	1.500	TY		2435	172	627	175	352	266	417	70	356				
		LY	3362	2305	199	612	192	331	189	285	208	289	195	327	229	306
	.750	TY		31	5	5	1	8	4	3	3	2				
		LY	78	53	7	10	7	4	3	8	5	9	5	9	6	5
**STATE		TY		2466	177	632	176	360	270	420	73	358				
TOTAL**		LY	3440	2358	206	622	199	335	192	293	213	298	200	336	235	311
PENNSYLVANIA	1.500	TY		3158	267	360	432	747	284	409	312	347				
		LY	4959	3456	332	359	796	307	277	807	256	322	427	362	300	414
**STATE		TY		3158	267	360	432	747	284	409	312	347				
TOTAL**		LY	4959	3456	332	359	796	307	277	807	256	322	427	362	300	414
MISSISSIPPI	1.500	TY		153	107	44	2									
		LY	1643	1059	127	159	98	107	149	111	103	205	125	137	212	110
**STATE		TY		153	107	44	2									
TOTAL**		LY	1643	1059	127	159	98	107	149	111	103	205	125	137	212	110
ALL STATE		TY		5777	551	1036	610	1107	554	829	385	705				
TOTAL		LY	10042	6873	665	1140	1093	749	618	1211	572	825	752	835	747	835
MRCS JMS MENDOZ	***	ARGT MALBEC ***														
NEW HAMPSHIRE	1.500	TY		1895	134	424	107	244	220	287	236	243				
		LY	2109	1409	96	384	114	181	117	168	130	219	133	204	171	192
**STATE		TY		1895	134	424	107	244	220	287	236	243				
TOTAL**		LY	2109	1409	96	384	114	181	117	168	130	219	133	204	171	192
PENNSYLVANIA	1.500	TY		4346	394	456	522	601	893	526	424	530				
		LY	5981	3964	398	403	805	362	345	488	726	437	562	524	389	542
**STATE		TY		4346	394	456	522	601	893	526	424	530				
TOTAL**		LY	5981	3964	398	403	805	362	345	488	726	437	562	524	389	542
WYOMING	.750	TY		4	2						2					
		LY	11	7	2	2					3		4			
**STATE		TY		4	2						2					
TOTAL**		LY	11	7	2	2					3		4			
MISSISSIPPI	1.500	TY		156	19	21	24	8	18	13	14	39				
		LY	118	45			2	7	13	11	4	8	10	11	34	18
	.750	TY		1							1					
		LY	5	5		3			2							
**STATE		TY		157	19	21	24	8	18	13	15	39				
TOTAL**		LY	123	50		3	2	7	15	11	4	8	10	11	34	18
ALL STATE		TY		6402	549	901	653	853	1131	826	677	812				
TOTAL		LY	8224	5430	496	792	921	550	477	667	863	664	709	739	594	752
MRCS JMS MERLOT	***	SPAIN ***														
MISSISSIPPI	1.500	TY		1041	88	120	147	119	124	127	107	209				
		LY	33													33
**STATE		TY		1041	88	120	147	119	124	127	107	209				
TOTAL**		LY	33													33
ALL STATE		TY		1041	88	120	147	119	124	127	107	209				
TOTAL		LY	33													33
MT VEEDER	***	CABERNET SAUV ***														
NEW HAMPSHIRE	.750	TY		83	10	5	10	8	20	12	11	7				
		LY	128	84	12	5	9	13	14	10	4	17	14	14	8	8
**STATE		TY		83	10	5	10	8	20	12	11	7				
TOTAL**		LY	128	84	12	5	9	13	14	10	4	17	14	14	8	8
PENNSYLVANIA	.750	TY														
		LY	8	7	2	1	1	1	1	1				1		
**STATE		TY														
TOTAL**		LY	8	7	2	1	1	1	1	1				1		

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
UTAH	.750	TY		35	10	3	3	3	4	4	3	5				
		LY	67	34	10	2	1	6	4	5	3	3	3	9	8	13
**STATE		TY		35	10	3	3	3	4	4	3	5				
TOTAL**		LY	67	34	10	2	1	6	4	5	3	3	3	9	8	13
WYOMING	.375	TY		4				1	2		1					
		LY	5	3			1			1		1			1	1
**STATE		TY		4				1	2		1					
TOTAL**		LY	5	3			1			1		1			1	1
MISSISSIPPI	.750	TY		5	1	1	1			2						
		LY	19	16	3	1		2	2	5		3	2	1		
**STATE		TY		5	1	1	1			2						
TOTAL**		LY	19	16	3	1		2	2	5		3	2	1		
ALL STATE		TY		127	21	9	14	12	26	18	15	12				
TOTAL		LY	227	144	27	9	12	22	21	22	7	24	19	25	17	22
MT VEEDER RESRV	***	RED VARTL OTH ***														
NEW HAMPSHIRE	.750	TY		74						37	29	8				
		LY														
**STATE		TY		74						37	29	8				
TOTAL**		LY														
PENNSYLVANIA	.750	TY		277			58	54	33	53	41	38				
		LY														
**STATE		TY		277			58	54	33	53	41	38				
TOTAL**		LY														
WYOMING	.750	TY		1								1				
		LY	2										1			1
**STATE		TY		1								1				
TOTAL**		LY	2										1			1
ALL STATE		TY		352			58	54	33	90	70	47				
TOTAL		LY	2										1			1
NATHAN CRK CB S	***	SPAIN ***														
UTAH	1.500	TY		1710	81	375	112	368	71	108	88	507				
		LY	1601	656						95	60	501	84	675	87	99
**STATE		TY		1710	81	375	112	368	71	108	88	507				
TOTAL**		LY	1601	656						95	60	501	84	675	87	99
MISSISSIPPI	1.500	TY		171	24	11	17	6	11	17	44	41				
		LY	29											3	9	17
**STATE		TY		171	24	11	17	6	11	17	44	41				
TOTAL**		LY	29											3	9	17
ALL STATE		TY		1881	105	386	129	374	82	125	132	548				
TOTAL		LY	1630	656						95	60	501	84	678	96	116
NATHANSN CK MRL	***	FRENCH OTHER ***														
UTAH	1.500	TY		555						84	56	415				
		LY														
**STATE		TY		555						84	56	415				
TOTAL**		LY														
ALL STATE		TY		555						84	56	415				
TOTAL		LY														
NATHANSN CK SEA	***	AUST CHARDNNY ***														
MISSISSIPPI	1.500	TY		325				3	19	44	108	151				
		LY														
**STATE		TY		325				3	19	44	108	151				
TOTAL**		LY														
ALL STATE		TY		325				3	19	44	108	151				
TOTAL		LY														
NATHANSN CRK AM	***	MERLOT ***														
UTAH	1.500	TY		252		252										
		LY														
**STATE		TY		252		252										
TOTAL**		LY														
MISSISSIPPI	1.500	TY		71						4	8	59				
		LY														
**STATE		TY		71						4	8	59				
TOTAL**		LY														
ALL STATE		TY		323		252				4	8	59				
TOTAL		LY														
NATHANSN CRK CA	***	MERLOT ***														
NEW HAMPSHIRE	1.500	TY		2954	153	525	431	325	428	287	446	359				
		LY	4425	2949	153	838	149	506	174	349	188	592	169	516	274	517
	.750	TY		37	6	5	12	3	5	6						
		LY	77	61	1	7	11	12	6	6	7	11	8	2	4	2
**STATE		TY		2991	159	530	443	328	433	293	446	359				
TOTAL**		LY	4502	3010	154	845	160	518	180	355	195	603	177	518	278	519
PENNSYLVANIA	1.500	TY		2					2							
		LY	611	605	511	48	26	6	7	4	1	2	2	3	1	

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
**STATE		TY		2					2							
TOTAL**		LY	611	605	511	48	26	6	7	4	1	2	2	3	1	
UTAH	1.500	TY		585	64		81	387	53							
		LY	2356	1715	75	357	100	545	75	71	59	433	63	461	53	64
**STATE		TY		585	64		81	387	53							
TOTAL**		LY	2356	1715	75	357	100	545	75	71	59	433	63	461	53	64
MISSISSIPPI	1.500	TY		481	63	44	77	57	81	67	65	27				
		LY	834	577	85	75	70	75	58	91	60	63	78	70	49	60
**STATE		TY		481	63	44	77	57	81	67	65	27				
TOTAL**		LY	834	577	85	75	70	75	58	91	60	63	78	70	49	60
ALL STATE		TY		4059	286	574	601	772	569	360	511	386				
TOTAL		LY	8303	5907	825	1325	356	1144	320	521	315	1101	320	1052	381	643
NATHANSN CRK SV	***	SAV BL/FME BL ***														
NEW HAMPSHIRE	1.500	TY		63	4	11	8	8	26	1	5					
		LY	214	170	1	16	5	38	30	24	13	43	12	13	5	14
**STATE		TY		63	4	11	8	8	26	1	5					
TOTAL**		LY	214	170	1	16	5	38	30	24	13	43	12	13	5	14
ALL STATE		TY		63	4	11	8	8	26	1	5					
TOTAL		LY	214	170	1	16	5	38	30	24	13	43	12	13	5	14
NATHANSON CREEK	***	CABERNET SAUV ***														
NEW HAMPSHIRE	1.500	TY		1686	115	221	321	190	305	139	214	181				
		LY	2416	1621	102	354	118	281	115	249	134	268	133	229	182	251
	.750	TY		33	3	3	6	2	3	10	1	5				
		LY	48	38	1	7	7	4	3	6	4	6	2	3	4	1
**STATE		TY		1719	118	224	327	192	308	149	215	186				
TOTAL**		LY	2464	1659	103	361	125	285	118	255	138	274	135	232	186	252
PENNSYLVANIA	1.500	TY														
		LY	5	5	1		1	1	2							
**STATE		TY														
TOTAL**		LY	5	5	1		1	1	2							
UTAH	1.500	TY														
		LY	1368	1368	109	494	129	531	105							
**STATE		TY														
TOTAL**		LY	1368	1368	109	494	129	531	105							
NEW HAMPSHIRE	1.500	TY														
		LY	1	1				1								
**STATE		TY														
TOTAL**		LY	1	1				1								
NEW HAMPSHIRE	1.500	TY		827	67	109	154	99	123	83	114	78				
		LY	1808	1372	79	281	97	262	143	176	125	209	92	133	81	130
	.750	TY		19	5		4	3	4	3						
		LY	35	23	4	4	3	6	1		1	4	2	4	4	2
**STATE		TY		846	72	109	158	102	127	86	114	78				
TOTAL**		LY	1843	1395	83	285	100	268	144	176	126	213	94	137	85	132
MISSISSIPPI	1.500	TY		472	51	80	76	50	68	50	45	52				
		LY	682	472	72	52	56	76	42	78	35	61	56	52	57	45
**STATE		TY		472	51	80	76	50	68	50	45	52				
TOTAL**		LY	682	472	72	52	56	76	42	78	35	61	56	52	57	45
NEW HAMPSHIRE	1.500	TY		5472	272	910	885	645	1020	542	687	511				
		LY	7408	5074	225	1245	287	954	321	703	351	988	271	810	422	831
	.750	TY		52	6	4	18	4	2	12	2	4				
		LY	130	109	2	21	17	9	18	12	16	14	4	6	5	6
**STATE		TY		5524	278	914	903	649	1022	554	689	515				
TOTAL**		LY	7538	5183	227	1266	304	963	339	715	367	1002	275	816	427	837
PENNSYLVANIA	1.500	TY		2			1	1								
		LY	1161	1157	953	119	47	15	7	11	2	3	3		1	
**STATE		TY		2			1	1								
TOTAL**		LY	1161	1157	953	119	47	15	7	11	2	3	3		1	
UTAH	1.500	TY		2246	127	346	165	550	125	165	128	640				
		LY	3656	2521	152	481	182	796	205	151	117	437	117	804	110	104
**STATE		TY		2246	127	346	165	550	125	165	128	640				
TOTAL**		LY	3656	2521	152	481	182	796	205	151	117	437	117	804	110	104
MISSISSIPPI	1.500	TY		720	127	125	180	109	133	46						
		LY	1737	1178	169	133	145	157	140	175	123	136	151	137	138	133
**STATE		TY		720	127	125	180	109	133	46						
TOTAL**		LY	1737	1178	169	133	145	157	140	175	123	136	151	137	138	133
MISSISSIPPI	1.500	TY														
		LY	391	313	49	41	28	35	33	55	34	38	38	40		
**STATE		TY														
TOTAL**		LY	391	313	49	41	28	35	33	55	34	38	38	40		
ALL STATE		TY		11529	773	1798	1810	1653	1783	1050	1191	1471				
TOTAL		LY	20846	15252	1918	3232	1117	3128	1135	1616	942	2164	869	2218	1004	1503
NIGHT HARVEST	***	CABERNET SAUV ***														
NEW HAMPSHIRE	1.500	TY		37	7	14	8	8								
		LY	117	79	7	9	8	9	7	9	14	16	9	13	7	9
	.750	TY		483	80	84	96	69	53	27	54	20				
		LY	1079	830	90	78	155	196	82	48	118	63	59	45	98	47
**STATE		TY		520	87	98	104	77	53	27	54	20				

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
TOTAL**		LY	1196	909	97	87	163	205	89	57	132	79	68	58	105	56
PENNSYLVANIA	1.500	TY		784	97	90	129	99	74	114	88	93				
		LY	5025	2154	140	611	245	260	189	146	443	120	1602	154	138	977
**STATE		TY		784	97	90	129	99	74	114	88	93				
TOTAL**		LY	5025	2154	140	611	245	260	189	146	443	120	1602	154	138	977
MISSISSIPPI	.750	TY		59	1	28	7	9	2	6	2	4				
		LY	283	170	7	74	1	57	6	8	4	13	4	17	25	67
**STATE		TY		59	1	28	7	9	2	6	2	4				
TOTAL**		LY	283	170	7	74	1	57	6	8	4	13	4	17	25	67
NEW HAMPSHIRE	1.500	TY		39	10	10	5	9	2		3					
		LY	124	93	7	9	13	12	8	14	18	12	5	15	6	5
	.750	TY		168	22	51	26	26	12	15	14	2				
		LY	652	520	52	54	71	179	38	27	64	35	23	24	48	37
**STATE		TY		207	32	61	31	35	14	15	17	2				
TOTAL**		LY	776	613	59	63	84	191	46	41	82	47	28	39	54	42
PENNSYLVANIA	1.500	TY		575	39	41	379	70	23	13	5	5				
		LY	2133	1110	79	297	136	149	115	74	208	52	837	66	51	69
**STATE		TY		575	39	41	379	70	23	13	5	5				
TOTAL**		LY	2133	1110	79	297	136	149	115	74	208	52	837	66	51	69
UTAH	1.500	TY														
		LY	207	207	8	74	65	34	9	5	6	6				
**STATE		TY														
TOTAL**		LY	207	207	8	74	65	34	9	5	6	6				
MISSISSIPPI	.750	TY														
		LY	43	43	4	6	8	25								
**STATE		TY														
TOTAL**		LY	43	43	4	6	8	25								
NEW HAMPSHIRE	.750	TY		11		1	2			2	2	4				
		LY	21	17	3	2	1	2	3		1	5	2	1		1
**STATE		TY		11		1	2			2	2	4				
TOTAL**		LY	21	17	3	2	1	2	3		1	5	2	1		1
MISSISSIPPI	.750	TY														
		LY	1											1		
**STATE		TY														
TOTAL**		LY	1											1		
NEW HAMPSHIRE	1.500	TY														
		LY	5	5	1	1				3						
**STATE		TY														
TOTAL**		LY	5	5	1	1				3						
UTAH	.750	TY														
		LY	2	2								2				
**STATE		TY														
TOTAL**		LY	2	2								2				
NEW HAMPSHIRE	1.500	TY		45	9	8	13	13	1		1					
		LY	188	147	5	18	15	22	22	25	13	27	13	15	7	6
	.750	TY		488	57	70	81	84	77	38	62	19				
		LY	1130	904	102	80	137	231	122	58	120	54	55	34	96	41
**STATE		TY		533	66	78	94	97	78	38	63	19				
TOTAL**		LY	1318	1051	107	98	152	253	144	83	133	81	68	49	103	47
PENNSYLVANIA	1.500	TY		932	101	104	139	140	130	123	78	117				
		LY	4483	2622	126	712	302	374	265	198	535	110	1476	116	123	146
**STATE		TY		932	101	104	139	140	130	123	78	117				
TOTAL**		LY	4483	2622	126	712	302	374	265	198	535	110	1476	116	123	146
UTAH	1.500	TY		1	1											
		LY	2													2
**STATE		TY		1	1											
TOTAL**		LY	2													2
WYOMING	.750	TY														
		LY	1	1		1										
**STATE		TY														
TOTAL**		LY	1	1		1										
NEW HAMPSHIRE	1.500	TY		13	2	2	2	1	1	2	1	2				
		LY	24	17		1	2	1	3	2	4	4	4	1		2
	.750	TY		61	4	13	12	11	2	8	4	7				
		LY	156	114	13	4	10	30	17	14	10	16	6	7	17	12
**STATE		TY		74	6	15	14	12	3	10	5	9				
TOTAL**		LY	180	131	13	5	12	31	20	16	14	20	10	8	17	14
PENNSYLVANIA	1.500	TY		845	103	95	139	123	91	119	69	106				
		LY	2316	1418	100	264	153	205	170	152	284	90	572	108	92	126
**STATE		TY		845	103	95	139	123	91	119	69	106				
TOTAL**		LY	2316	1418	100	264	153	205	170	152	284	90	572	108	92	126
UTAH	1.500	TY														
		LY	476	468	24	127	31	121	45	70	37	13	6	2		
**STATE		TY														
TOTAL**		LY	476	468	24	127	31	121	45	70	37	13	6	2		
ALL STATE		TY		4541	533	611	1038	662	468	467	383	379				
TOTAL		LY	18468	10921	768	2422	1353	1907	1101	853	1879	638	4673	619	708	1547
NOBILO ICN P GR	***	NEW ZEALAND ***														
PENNSYLVANIA	.750	TY		1			1									

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
		LY	11	8	1	1	1	2		1	1	1	1	1		1
**STATE		TY		1			1									
TOTAL**		LY	11	8	1	1	1	2		1	1	1	1	1		1
ALL STATE		TY		1			1									
TOTAL		LY	11	8	1	1	1	2		1	1	1	1	1		1
NOBILO ICN P NR	***	NEW ZEALAND ***														
PENNSYLVANIA	.750	TY		5	1	1		1		1		1				
		LY	10	3			1			1		1	2	2	2	1
**STATE		TY		5	1	1		1		1		1				
TOTAL**		LY	10	3			1			1		1	2	2	2	1
ALL STATE		TY		5	1	1		1		1		1				
TOTAL		LY	10	3			1			1		1	2	2	2	1
NOBILO ICN RSLN	***	NEW ZEALAND ***														
PENNSYLVANIA	.750	TY														
		LY	3	3	1	1	1									
**STATE		TY														
TOTAL**		LY	3	3	1	1	1									
ALL STATE		TY														
TOTAL		LY	3	3	1	1	1									
NOBILO ICN S BL	***	NEW ZEALAND ***														
NEW HAMPSHIRE	.750	TY		172	35	9	31	12	35	29	9	12				
		LY	152	118	25	9	19	8	21	15	7	14	4	9	17	4
**STATE		TY		172	35	9	31	12	35	29	9	12				
TOTAL**		LY	152	118	25	9	19	8	21	15	7	14	4	9	17	4
PENNSYLVANIA	.750	TY														
		LY	12	10	2	2	2	1	1	1		1	1	1		
**STATE		TY														
TOTAL**		LY	12	10	2	2	2	1	1	1		1	1	1		
UTAH	.750	TY		24	4	2	3	1	4	6	3	1				
		LY	45	30	5	4	4	3	3	5	3	3	2	6	3	4
**STATE		TY		24	4	2	3	1	4	6	3	1				
TOTAL**		LY	45	30	5	4	4	3	3	5	3	3	2	6	3	4
WYOMING	.750	TY														
		LY	2	2	1				1							
**STATE		TY														
TOTAL**		LY	2	2	1				1							
MISSISSIPPI	.750	TY														
		LY	5	4					1	1	2		1			
**STATE		TY														
TOTAL**		LY	5	4					1	1	2		1			
ALL STATE		TY		196	39	11	34	13	39	35	12	13				
TOTAL		LY	216	164	33	15	25	12	27	22	12	18	8	16	20	8
NOBILO RC PN NR	***	NEW ZEALAND ***														
NEW HAMPSHIRE	.750	TY		77	6	8	4	16	4	9	18	12				
		LY	157	101	8	7	8	7	11	11	25	24	11	12	18	15
**STATE		TY		77	6	8	4	16	4	9	18	12				
TOTAL**		LY	157	101	8	7	8	7	11	11	25	24	11	12	18	15
PENNSYLVANIA	.750	TY		536	22	87	47	38	57	75	174	36				
		LY	275	46						7	16	23	116	46	32	35
**STATE		TY		536	22	87	47	38	57	75	174	36				
TOTAL**		LY	275	46						7	16	23	116	46	32	35
UTAH	.750	TY		321	6	5	72	118	66	41	9	4				
		LY	108	35					1	6	25	3	49	11	6	7
**STATE		TY		321	6	5	72	118	66	41	9	4				
TOTAL**		LY	108	35					1	6	25	3	49	11	6	7
ALL STATE		TY		934	34	100	123	172	127	125	201	52				
TOTAL		LY	540	182	8	7	8	7	12	24	66	50	176	69	56	57
NOBILO SAUV BLC	***	NEW ZEALAND ***														
NEW HAMPSHIRE	.750	TY		915	179	53	86	98	194	165	65	75				
		LY	1004	739	89	60	75	93	142	123	65	92	55	70	90	50
**STATE		TY		915	179	53	86	98	194	165	65	75				
TOTAL**		LY	1004	739	89	60	75	93	142	123	65	92	55	70	90	50
PENNSYLVANIA	.750	TY		6457	494	961	937	933	1294	816	563	459				
		LY	8100	5140	693	478	1110	627	404	647	508	673	1420	555	405	580
**STATE		TY		6457	494	961	937	933	1294	816	563	459				
TOTAL**		LY	8100	5140	693	478	1110	627	404	647	508	673	1420	555	405	580
UTAH	.750	TY		820	78	50	270	64	60	77	167	54				
		LY	1220	775	69	51	211	76	77	94	150	47	149	74	48	174
**STATE		TY		820	78	50	270	64	60	77	167	54				
TOTAL**		LY	1220	775	69	51	211	76	77	94	150	47	149	74	48	174
WYOMING	.750	TY		355	30	8	39	44	74	51	67	42				
		LY	373	272	13	24	17	29	57	50	54	28	18	28	16	39
**STATE		TY		355	30	8	39	44	74	51	67	42				
TOTAL**		LY	373	272	13	24	17	29	57	50	54	28	18	28	16	39

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MISSISSIPPI	.750	TY		166	10	29	22	17	30	28	15	15				
		LY	193	144	10	30	12	14	33	33	4	8	16	12	11	10
**STATE		TY		166	10	29	22	17	30	28	15	15				
TOTAL**		LY	193	144	10	30	12	14	33	33	4	8	16	12	11	10
ALL STATE		TY		8713	791	1101	1354	1156	1652	1137	877	645				
TOTAL		LY	10890	7070	874	643	1425	839	713	947	781	848	1658	739	570	853
O F C	***	CAN-US BLND-US BTLD ***														
NORTH CAROLINA	1.750	TY		6		2	1	1	1			1				
		LY	11	8	1	1	1		2	1	1	1	1	1		1
**STATE		TY		6		2	1	1	1			1				
TOTAL**		LY	11	8	1	1	1		2	1	1	1	1	1		1
OREGON	.750	TY														
		LY	1	1			1									
**STATE		TY														
TOTAL**		LY	1	1			1									
ALL STATE		TY		6		2	1	1	1			1				
TOTAL		LY	12	9	1	1	2		2	1	1	1	1	1		1
OPUS ONE	***	RED BLND/MRTG ***														
NEW HAMPSHIRE	.750	TY		8	1		1	1	1	1		3				
		LY	28	19	1	2	1	4	4	2	1	4	3	4	1	1
**STATE		TY		8	1		1	1	1	1		3				
TOTAL**		LY	28	19	1	2	1	4	4	2	1	4	3	4	1	1
PENNSYLVANIA	.750	TY		1	1											
		LY	40	22	2	3	6	3	3	2	2	1	4	11		3
**STATE		TY		1	1											
TOTAL**		LY	40	22	2	3	6	3	3	2	2	1	4	11		3
UTAH	1.500	TY														
		LY	1	1	1											
	.750	TY		2	2											
		LY	15	8	1	1	1		1	1	2	1	2	3	1	1
	.375	TY		1	1											
		LY	1	1							1					
**STATE		TY		3	3											
TOTAL**		LY	17	10	2	1	1		1	1	3	1	2	3	1	1
WYOMING	1.500	TY		1								1				
		LY														
	.750	TY		11	2	1						8				
		LY	15	8	1	1	1	2				3	2		4	1
	.375	TY		1								1				
		LY														
**STATE		TY		13	2	1						10				
TOTAL**		LY	15	8	1	1	1	2				3	2		4	1
MISSISSIPPI	1.500	TY														
		LY	3	2		1				1				1		
	.750	TY		14			14									
		LY	36	16		12	1	3						20		
	.375	TY		1							1					
		LY	1											1		
**STATE		TY		15			14				1					
TOTAL**		LY	40	18		13	1	3		1				22		
ALL STATE		TY		40	7	1	15	1	1	1	1	13				
TOTAL		LY	140	77	6	20	10	12	8	6	6	9	11	40	6	6
P MASSN GA VSOP	***	BRNDY/CGNC-DOM ***														
ALABAMA	1.750	TY		1548	216	187	186	201	185	195	179	199				
		LY	2324	1425	213	194	184	165	170	151	173	175	216	287	168	228
	.750	TY		2408	337	290	300	299	285	302	275	320				
		LY	3685	2249	316	296	281	261	289	254	267	285	352	442	297	345
	.375	TY		2272	334	267	287	281	249	287	253	314				
		LY	3386	2081	290	278	254	230	237	240	263	289	317	385	288	315
	.200	TY		618	86	77	80	76	75	75	61	88				
		LY	901	554	79	69	66	66	56	69	73	76	81	98	82	86
	.100	TY		370	57	52	51	56	53	59	25	17				
		LY	240	45							14	31	38	57	48	52
	.050	TY		6	1		4	1								
		LY	3	1					1					1	1	
**STATE		TY		7222	1031	873	908	914	847	918	793	938				
TOTAL**		LY	10539	6355	898	837	785	722	753	714	790	856	1004	1270	884	1026
IDAHO	.750	TY		20	3	3	2	2	2	3	3	2				
		LY	43	24	3	4	3	3	3	2	3	3	6	8	2	3
**STATE		TY		20	3	3	2	2	2	3	3	2				
TOTAL**		LY	43	24	3	4	3	3	3	2	3	3	6	8	2	3
IOWA	.750	TY		129	14	14	18	14	12	11	11	35				
		LY	140	87	3	8	16	16	10	10	13	11	9	20	14	10
	.375	TY		2	1					1						
		LY														
	.200	TY		2	1					1						
		LY	1										1			
**STATE		TY		133	16	14	18	14	12	13	11	35				
TOTAL**		LY	141	87	3	8	16	16	10	10	13	11	10	20	14	10
MICHIGAN	1.750	TY		110	14	15	22	13	9	13	10	14				
		LY	165	111	22	11	15	14	10	13	15	11	11	19	10	14
	.750	TY		967	144	112	154	112	94	137	97	117				

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		LY	1534	942	148	115	116	141	95	95	128	104	118	237	119	118
	.375	TY		1102	152	150	154	123	105	165	119	134				
		LY	1591	1004	151	114	125	142	106	108	147	111	127	199	116	145
	.200	TY		652	92	81	104	76	66	96	67	70				
		LY	935	610	103	72	69	81	67	66	78	74	75	103	65	82
	.100	TY		75	11	12	12	12	7	8	10	3				
		LY	92	48	11	6	9	4	7	2	5	4	13	15	7	9
	.050	TY		152	16	22	29	18	19	15	17	16				
		LY	188	117	18	13	11	12	13	19	18	13	19	21	15	16
**STATE		TY		3058	429	392	475	354	300	434	320	354				
TOTAL**		LY	4505	2832	453	331	345	394	298	303	391	317	363	594	332	384
NORTH CAROLINA	1.750	TY		1073	163	132	141	136	123	121	131	126				
		LY	1773	964	130	133	123	115	127	103	121	112	195	301	155	158
	.750	TY		2638	376	331	299	297	267	357	339	372				
		LY	3600	2319	284	282	257	254	268	296	334	344	285	388	236	372
	.375	TY		2772	271	226	475	495	467	287	257	294				
		LY	3846	2348	254	247	442	354	332	219	242	258	382	480	359	277
	.050	TY		988	135	119	124	124	103	123	122	138				
		LY	1201	744	96	98	86	83	87	95	95	104	104	124	107	122
**STATE		TY		7471	945	808	1039	1052	960	888	849	930				
TOTAL**		LY	10420	6375	764	760	908	806	814	713	792	818	966	1293	857	929
OHIO	1.750	TY		707	96	90	94	88	84	85	82	88				
		LY	1050	649	83	84	84	79	80	76	88	75	96	132	75	98
	.750	TY		1909	260	235	245	234	228	233	229	245				
		LY	2829	1758	223	228	219	196	222	207	231	232	250	341	225	255
	.375	TY		2286	302	278	284	278	259	284	289	312				
		LY	3259	2116	270	279	271	256	254	249	263	274	280	313	271	279
	.200	TY		650	83	81	80	77	72	83	80	94				
		LY	938	609	71	79	77	73	71	79	74	85	87	88	79	75
**STATE		TY		5552	741	684	703	677	643	685	680	739				
TOTAL**		LY	8076	5132	647	670	651	604	627	611	656	666	713	874	650	707
OREGON	.750	TY		81	14	10	12	9	9	8	8	11				
		LY	130	72	12	9	8	7	9	7	8	12	13	21	10	14
**STATE		TY		81	14	10	12	9	9	8	8	11				
TOTAL**		LY	130	72	12	9	8	7	9	7	8	12	13	21	10	14
PENNSYLVANIA	.750	TY		656	67	73	101	97	70	84	80	84				
		LY	1520	730	71	81	190	87	65	89	68	79	277	137	104	272
**STATE		TY		656	67	73	101	97	70	84	80	84				
TOTAL**		LY	1520	730	71	81	190	87	65	89	68	79	277	137	104	272
UTAH	.750	TY		155	13	11	11	8	56	19	26	11				
		LY	457	235	16	14	52	16	99	14	13	11	93	26	88	15
**STATE		TY		155	13	11	11	8	56	19	26	11				
TOTAL**		LY	457	235	16	14	52	16	99	14	13	11	93	26	88	15
VERMONT	.750	TY		2								2				
		LY														
**STATE		TY		2								2				
TOTAL**		LY														
VIRGINIA	1.750	TY		903	132	113	118	106	99	114	109	112				
		LY	1479	938	116	115	119	105	123	110	124	126	135	176	103	127
	.750	TY		1948	196	267	178	270	152	338	192	355				
		LY	2882	1793	192	313	168	251	180	247	175	267	174	436	166	313
	.375	TY		820	99	99	94	92	87	110	110	129				
		LY	1223	772	108	104	89	82	90	86	97	116	123	134	89	105
	.200	TY		158	21	20	19	19	16	19	20	24				
		LY	248	151	24	21	17	16	17	17	18	21	27	29	20	21
	.050	TY		234	35	28	27	26	26	28	32	32				
		LY	319	193	26	24	24	21	20	23	27	28	32	36	29	29
**STATE		TY		4063	483	527	436	513	380	609	463	652				
TOTAL**		LY	6151	3847	466	577	417	475	430	483	441	558	491	811	407	595
WEST VIRGINIA	1.750	TY		8	2		1	1	2	1		1				
		LY	12	8	2	2	1	2		1				1	3	
**STATE		TY		8	2		1	1	2	1		1				
TOTAL**		LY	12	8	2	2	1	2		1				1	3	
WYOMING	.750	TY		3					1			2				
		LY	2	1			1						1			
**STATE		TY		3					1			2				
TOTAL**		LY	2	1			1						1			
MISSISSIPPI	1.750	TY		77	9	5	11	4	18	11	6	13				
		LY	56	9								9		30	11	6
	.750	TY		632	87	71	85	67	69	85	70	98				
		LY	979	585	80	91	77	70	59	82	57	69	103	113	80	98
	.375	TY		395	62	40	51	48	38	46	48	62				
		LY	607	364	61	43	44	47	37	34	55	43	72	60	51	60
	.200	TY		148	16	16	24	13	20	18	18	23				
		LY	205	118	19	13	17	13	14	10	20	12	24	23	20	20
**STATE		TY		1252	174	132	171	132	145	160	142	196				
TOTAL**		LY	1847	1076	160	147	138	130	110	126	132	133	199	226	162	184
ALL STATE		TY		29676	3918	3527	3877	3773	3427	3822	3375	3957				
TOTAL		LY	43843	26774	3495	3440	3515	3262	3218	3073	3307	3464	4136	5281	3513	4139
P MASSON EM DRY	***	RHINE ***														
MISSISSIPPI	1.500	TY		12	12											
		LY	29	23	6	3		8	6							6
**STATE		TY		12	12											
TOTAL**		LY	29	23	6	3		8	6							6
ALL STATE		TY		12	12											

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TOTAL		LY	29	23	6	3		8	6							6
P MASSON GOLDEN	***	DOM SHRRY CRM ***														
IDAHO	.750	TY														
		LY	3	3	1	1		1								
**STATE		TY														
TOTAL**		LY	3	3	1	1		1								
ALL STATE		TY														
TOTAL		LY	3	3	1	1		1								
P MASSON MADERA	***	DOM MADEIRA ***														
ALABAMA	.750	TY		1	1											
		LY	2											1		1
**STATE		TY		1	1											
TOTAL**		LY	2											1		1
IDAHO	.750	TY		69	11	8	6	8	7	11	8	10				
		LY	139	87	12	13	9	11	8	12	12	10	15	17	9	11
**STATE		TY		69	11	8	6	8	7	11	8	10				
TOTAL**		LY	139	87	12	13	9	11	8	12	12	10	15	17	9	11
MAINE	1.500	TY		5		1	1	2		1						
		LY	5	4				1		2	1			1		
	.750	TY		7	1		1	1	1	1	1	1				
		LY	8	7		1	1	1	1	2	1		1			
**STATE		TY		12	1	1	2	3	1	2	1	1				
TOTAL**		LY	13	11		1	1	2	1	4	2		1	1		
MONTANA	.750	TY		110	13	9	13	12	16	20	15	12				
		LY	169	92	11	12	7	12	12	15	15	8	20	24	1	32
**STATE		TY		110	13	9	13	12	16	20	15	12				
TOTAL**		LY	169	92	11	12	7	12	12	15	15	8	20	24	1	32
PENNSYLVANIA	.750	TY		1551	196	215	238	195	145	189	170	203				
		LY	2491	1430	186	203	218	155	139	181	154	194	304	292	194	271
**STATE		TY		1551	196	215	238	195	145	189	170	203				
TOTAL**		LY	2491	1430	186	203	218	155	139	181	154	194	304	292	194	271
UTAH	.750	TY		180	29	20	22	21	17	23	24	24				
		LY	276	158	31	18	19	18	17	21	15	19	29	36	24	29
**STATE		TY		180	29	20	22	21	17	23	24	24				
TOTAL**		LY	276	158	31	18	19	18	17	21	15	19	29	36	24	29
VERMONT	.750	TY		57	5	3	5	5	6	10	9	14				
		LY	67	39	9	4	5	4	4	4	4	5	6	11	5	6
**STATE		TY		57	5	3	5	5	6	10	9	14				
TOTAL**		LY	67	39	9	4	5	4	4	4	4	5	6	11	5	6
WYOMING	.750	TY		82	7	9	12	10	14	11	11	8				
		LY	102	59	10	3	7	6	6	9	11	7	14	13	7	9
**STATE		TY		82	7	9	12	10	14	11	11	8				
TOTAL**		LY	102	59	10	3	7	6	6	9	11	7	14	13	7	9
MISSISSIPPI	.750	TY		80	8	8	13	6	11	8	10	16				
		LY	150	90	14	15	9	13	8	10	13	8	13	15	19	13
**STATE		TY		80	8	8	13	6	11	8	10	16				
TOTAL**		LY	150	90	14	15	9	13	8	10	13	8	13	15	19	13
ALL STATE		TY		2142	271	273	311	260	217	274	248	288				
TOTAL		LY	3409	1966	273	269	275	221	195	256	226	251	402	410	259	372
P MASSON RHCSTL	***	RHINE ***														
UTAH	1.500	TY														
		LY	205	205	24	13	17	58	69	20	4					
**STATE		TY														
TOTAL**		LY	205	205	24	13	17	58	69	20	4					
WYOMING	1.500	TY		45	3	3	8	10	7	7	6	1				
		LY	64	49	2	6	4	8	7	10	8	4	4	5	2	4
**STATE		TY		45	3	3	8	10	7	7	6	1				
TOTAL**		LY	64	49	2	6	4	8	7	10	8	4	4	5	2	4
MISSISSIPPI	1.500	TY		14	5	2	3					4				
		LY	65	43	8	4	3	5	7	6	4	6	6	10	2	4
**STATE		TY		14	5	2	3					4				
TOTAL**		LY	65	43	8	4	3	5	7	6	4	6	6	10	2	4
ALL STATE		TY		59	8	5	11	10	7	7	6	5				
TOTAL		LY	334	297	34	23	24	71	83	36	16	10	10	15	4	8
P MSN GA/5OVSOP	***	BRNDY/CGNC-DOM ***														
MICHIGAN	.750	TY														
		LY	479	467		1	138	98	39	53	87	51	12			
**STATE		TY														
TOTAL**		LY	479	467		1	138	98	39	53	87	51	12			
ALL STATE		TY														
TOTAL		LY	479	467		1	138	98	39	53	87	51	12			
P MSN MCHA CRML	***	CRDL-LQR&SPC-CRM ***														
NORTH CAROLINA	.750	TY														
		LY	1	1							1					
**STATE		TY														

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
TOTAL**		LY	1	1							1					
ALL STATE		TY														
TOTAL		LY	1	1							1					
P MSSN GRD AMBR	***	BRNDY/CGNC-DOM ***														
ALABAMA	1.750	TY		4294	638	541	544	553	480	552	463	523				
		LY	7324	4718	680	643	607	554	579	476	582	597	651	819	494	642
	1.000	TY		2484	366	303	328	319	291	296	276	305				
		LY	4171	2642	371	369	337	301	310	296	334	324	378	480	300	371
	.750	TY		3886	572	473	503	480	447	476	413	522				
		LY	6747	4222	622	582	552	467	486	465	512	536	640	801	511	573
	750TR	TY		1636	248	200	202	207	178	207	184	210				
		LY	2523	1602	228	221	199	181	184	182	196	211	214	276	201	230
	.375	TY		6355	890	777	804	763	701	806	747	867				
		LY	9469	5915	857	805	737	687	667	661	722	779	868	1032	802	852
	.200	TY		2682	379	329	351	327	279	346	298	373				
		LY	4223	2734	395	369	345	324	306	311	340	344	357	425	343	364
	.050	TY		1476	200	181	193	180	153	186	171	212				
		LY	2256	1467	207	196	177	175	176	159	185	192	215	207	171	196
**STATE		TY		22813	3293	2804	2925	2829	2529	2869	2552	3012				
TOTAL**		LY	36713	23300	3360	3185	2954	2689	2708	2550	2871	2983	3323	4040	2822	3228
IDAHO	1.750	TY		48	6	6	4	5	3	7	9	8				
		LY	68	47	7	7	6	7	5	5	4	6	6	6	4	5
	.750	TY		104	14	12	11	13	10	13	17	14				
		LY	176	101	13	13	12	13	14	14	9	13	20	27	15	13
**STATE		TY		152	20	18	15	18	13	20	26	22				
TOTAL**		LY	244	148	20	20	18	20	19	19	13	19	26	33	19	18
IOWA	1.750	TY		298	35	39	40	27	29	42	31	55				
		LY	488	330	43	32	40	42	30	43	50	50	32	58	39	29
	.750	TY		965	123	118	126	102	121	121	99	155				
		LY	1684	1132	163	134	153	135	115	129	128	175	142	180	96	134
	.375	TY		1868	235	233	252	208	221	253	202	264				
		LY	2620	1678	235	191	207	209	209	202	212	213	233	275	205	229
	.200	TY		1140	146	145	157	133	125	147	125	162				
		LY	1634	1071	139	132	142	135	116	135	134	138	139	162	124	138
	.100	TY		801	100	96	106	92	102	105	90	110				
		LY	1087	719	101	79	93	86	79	90	93	98	92	100	87	89
	.050	TY		189	22	21	24	20	25	18	22	37				
		LY	204	134	19	13	20	17	18	11	22	14	17	18	18	17
**STATE		TY		5261	661	652	705	582	623	686	569	783				
TOTAL**		LY	7717	5064	700	581	655	624	567	610	639	688	655	793	569	636
MAINE	.750	TY		201	23	21	16	30	38	42	18	13				
		LY	280	152	16	9	27	24	20	27	17	12	28	59	13	28
**STATE		TY		201	23	21	16	30	38	42	18	13				
TOTAL**		LY	280	152	16	9	27	24	20	27	17	12	28	59	13	28
MICHIGAN	1.750	TY		637	86	75	97	88	64	91	59	77				
		LY	982	594	82	70	71	96	68	63	80	64	74	164	74	76
	1.000	TY		465	83	71	84	46	42	56	41	42				
		LY	780	407	65	50	48	62	46	43	50	43	102	144	71	56
	.750	TY		2548	363	299	415	314	239	370	264	284				
		LY	3944	2401	440	313	267	329	261	241	302	248	302	620	290	331
	750TR	TY		64	6	7	9	10	7	11	6	8				
		LY	119	83	13	12	7	13	9	10	10	9	7	15	6	8
	.375	TY		10031	1455	1319	1462	1132	864	1497	1096	1206				
		LY	14748	9534	1544	1104	1173	1353	987	974	1288	1111	1159	1809	1094	1152
	.200	TY		7037	1033	922	1090	823	652	948	744	825				
		LY	10884	7200	1218	870	911	1008	760	707	951	775	884	1181	800	819
	.100	TY		11202	1576	1422	1690	1310	1045	1599	1270	1290				
		LY	16614	11301	1792	1275	1403	1688	1175	1131	1500	1337	1174	1681	1238	1220
	.050	TY		4992	667	573	745	560	526	779	545	597				
		LY	7147	4899	768	530	551	703	549	550	659	589	498	679	522	549
**STATE		TY		36976	5269	4688	5592	4283	3439	5351	4025	4329				
TOTAL**		LY	55218	36419	5922	4224	4431	5252	3855	3719	4840	4176	4200	6293	4095	4211
MONTANA	1.750	TY		110	11	14	15	15	10	18	10	17				
		LY	125	92	9	11	10	13	12	10	14	13	1		19	13
	1.000	TY		53	4	10	5	7	2	10	7	8				
		LY	76	48	8	7	5	5	3	8	3	9	8		17	3
	.750	TY		8	2	1			1	3		1				
		LY	18	7	1	1		2		1	1	1			9	2
**STATE		TY		171	17	25	20	22	13	31	17	26				
TOTAL**		LY	219	147	18	19	15	20	15	19	18	23	9		45	18
NEW HAMPSHIRE	.750	TY		194	25	9	35	20	39	16	29	21				
		LY	338	212	36	19	42	18	37	13	29	18	36	51	28	11
**STATE		TY		194	25	9	35	20	39	16	29	21				
TOTAL**		LY	338	212	36	19	42	18	37	13	29	18	36	51	28	11
NORTH CAROLINA	1.750	TY		6135	970	858	795	771	686	720	647	688				
		LY	9911	6091	891	991	729	702	785	618	703	672	874	1264	737	945
	.750	TY		6319	912	755	732	720	648	841	818	893				
		LY	10019	6716	920	975	773	705	757	785	897	904	797	1004	626	876
	750TR	TY		1148	176	155	145	141	113	139	132	147				
		LY	1670	1090	140	151	119	109	118	130	158	165	137	161	117	165
	.375	TY		8828	1663	1527	992	897	772	1019	913	1045				
		LY	15159	9077	1702	1719	983	916	878	932	957	990	1400	1769	1411	1502
	.100	TY		1442	182	168	175	172	159	185	174	227				
		LY	2105	1377	184	182	169	163	157	168	166	188	183	203	165	177
**STATE		TY		23872	3903	3463	2839	2701	2378	2904	2684	3000				
TOTAL**		LY	38864	24351	3837	4018	2773	2595	2695	2633	2881	2919	3391	4401	3056	3665
OHIO	1.750	TY		2718	377	317	355	346	326	341	325	331				
		LY	4125	2678	347	367	342	331	346	309	326	310	348	461	283	355

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	1.000	TY		4260	592	522	555	532	504	525	514	516				
		LY	6811	4414	611	596	557	513	554	501	542	540	587	734	503	573
	.750	TY		5724	793	703	753	730	653	712	671	709				
		LY	9179	5882	779	793	750	695	741	668	722	734	787	1049	676	785
	.375	TY		11505	1513	1428	1459	1408	1297	1453	1427	1520				
		LY	17108	11238	1448	1466	1433	1365	1334	1337	1393	1462	1474	1620	1350	1426
	.200	TY		4357	562	538	558	527	493	559	538	582				
		LY	6177	4032	511	519	517	467	444	484	527	563	547	576	510	512
**STATE		TY		28564	3837	3508	3680	3543	3273	3590	3475	3658				
TOTAL**		LY	43400	28244	3696	3741	3599	3371	3419	3299	3510	3609	3743	4440	3322	3651
OREGON	1.750	TY		682	74	68	97	104	102	84	70	83				
		LY	1156	644	67	68	99	91	102	77	67	73	141	184	115	72
	.750	TY		500	55	52	46	49	46	81	73	98				
		LY	852	585	96	80	52	45	51	81	81	99	66	92	49	60
	.375	TY		103	17	13	13	14	12	12	9	13				
		LY	63	34	5	4	5	4	5	4	4	3	3	8	7	11
	.200	TY		102	16	13	13	12	11	12	12	13				
		LY	161	103	16	14	13	12	12	11	11	14	13	21	12	12
**STATE		TY		1387	162	146	169	179	171	189	164	207				
TOTAL**		LY	2232	1366	184	166	169	152	170	173	163	189	223	305	183	155
PENNSYLVANIA	1.750	TY		2342	275	302	310	306	279	337	250	283				
		LY	4664	3243	579	305	362	415	330	341	606	305	358	289	372	402
	.750	TY		2131	382	203	250	244	183	474	191	204				
		LY	3444	2391	217	455	240	163	386	520	197	213	260	311	231	251
	.375	TY		703	73	83	99	97	75	101	84	91				
		LY	1095	731	124	78	110	103	78	85	68	85	111	85	70	98
	.200	TY														
		LY	48	48	41	3	1	1		1		1				
**STATE		TY		5176	730	588	659	647	537	912	525	578				
TOTAL**		LY	9251	6413	961	841	713	682	794	947	871	604	729	685	673	751
UTAH	.750	TY		258	20	87	25	64	11	28	9	14				
		LY	636	295	23	64	17	122	13	21	20	15	142	28	149	22
**STATE		TY		258	20	87	25	64	11	28	9	14				
TOTAL**		LY	636	295	23	64	17	122	13	21	20	15	142	28	149	22
VERMONT	.750	TY		90	7	17	5	15	6	14	7	19				
		LY	101	60	17	5	5	5	4	9	8	7	9	11	14	7
**STATE		TY		90	7	17	5	15	6	14	7	19				
TOTAL**		LY	101	60	17	5	5	5	4	9	8	7	9	11	14	7
VIRGINIA	1.750	TY		3564	483	425	470	452	405	471	420	438				
		LY	5608	3626	487	507	439	418	465	417	441	452	473	651	363	495
	1.000	TY		2615	356	326	312	342	301	335	306	337				
		LY	4298	2740	355	405	334	324	325	330	314	353	353	538	292	375
	.750	TY		3384	610	288	538	287	406	358	527	370				
		LY	5658	3714	667	389	597	286	573	297	583	322	628	453	516	347
	750TR	TY		1382	245	125	212	126	166	149	200	159				
		LY	2191	1455	240	161	232	123	218	122	219	140	237	168	189	142
	.375	TY		3355	439	418	405	418	386	421	403	465				
		LY	5085	3303	422	454	382	394	371	409	410	461	378	552	397	455
	.200	TY		893	118	112	110	110	97	111	109	126				
		LY	1353	868	122	117	104	99	96	102	106	122	117	144	110	114
	.050	TY		1056	145	133	127	122	120	134	127	148				
		LY	1468	923	114	122	115	110	106	108	125	123	113	156	134	142
**STATE		TY		16249	2396	1827	2174	1857	1881	1979	2092	2043				
TOTAL**		LY	25661	16629	2407	2155	2203	1754	2154	1785	2198	1973	2299	2662	2001	2070
WEST VIRGINIA	1.750	TY		100	17	11	13	8	14	15	10	12				
		LY	169	108	14	15	15	17	12	11	8	16	17	21	11	12
	1.000	TY		73	9	8	12	8	12	7	7	10				
		LY	126	83	14	9	10	10	9	10	9	12	13	12	9	9
	.750	TY		243	36	29	38	20	32	32	23	33				
		LY	400	267	38	37	28	44	26	32	37	25	31	49	24	29
	.375	TY		162	19	17	26	19	16	22	18	25				
		LY	236	153	19	22	15	20	18	22	19	18	19	28	13	23
	.200	TY		46	5	6	6	5	5	7	6	6				
		LY	50	32	4	4	4	4	4	3	5	4	4	5	4	5
**STATE		TY		624	86	71	95	60	79	83	64	86				
TOTAL**		LY	981	643	89	87	72	95	69	78	78	75	84	115	61	78
WYOMING	1.750	TY		14	1		11		2							
		LY	13	11	5	1			1			4	2			
	.750	TY		68	16	9	7	6	8	13	3	6				
		LY	96	58	6	7	6	11	5	12	4	7	14	13	5	6
**STATE		TY		82	17	9	18	6	10	13	3	6				
TOTAL**		LY	109	69	11	8	6	11	6	12	4	11	16	13	5	6
MISSISSIPPI	1.750	TY		1750	259	216	250	267	195	168	169	226				
		LY	3207	1950	393	222	218	254	192	214	250	207	371	395	213	278
	1.000	TY		1183	162	133	172	145	148	130	140	153				
		LY	2006	1257	192	157	167	169	121	148	140	163	187	231	137	194
	.750	TY		2852	390	327	416	398	350	308	297	366				
		LY	5055	3014	481	390	374	380	315	317	388	369	600	655	354	432
	.375	TY		4773	698	572	680	527	550	563	524	659				
		LY	7935	5046	825	614	669	612	516	579	580	651	731	810	665	683
	.200	TY		3173	445	399	465	356	360	379	323	446				
		LY	5363	3425	548	428	438	430	338	383	418	442	489	524	442	483
	.100	TY		569	70	70	74	52	74	71	70	88				
		LY	781	484	79	67	54	56	48	55	62	63	69	87	80	61
	.050	TY		165	19	26	16	18	24	18	18	26				
		LY	280	181	30	17	30	23	15	26	17	23	25	26	30	18
**STATE		TY		14465	2043	1743	2073	1763	1701	1637	1541	1964				
TOTAL**		LY	24627	15357	2548	1895	1950	1924	1545	1722	1855	1918	2472	2728	1921	2149
ALL STATE		TY		156535	22509	19676	21045	18619	16741	20364	17800	19781				
TOTAL		LY	246591	158869	23845	21037	19649	19358	18090	17636	20015	19239	21385	26657	18976	20704

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
PAPIO	***	CABERNET SAUV ***														
NEW HAMPSHIRE	1.500	TY														
		LY	1	1	1											
**STATE		TY														
TOTAL**		LY	1	1	1											
MISSISSIPPI	1.500	TY														
		LY	8	8	5	3										
**STATE		TY														
TOTAL**		LY	8	8	5	3										
NEW HAMPSHIRE	1.500	TY		7	1	1	1		1		2	1				
		LY	14	11		4	3	1		1	1	1		2	1	
**STATE		TY		7	1	1	1		1		2	1				
TOTAL**		LY	14	11		4	3	1		1	1	1		2	1	
NEW HAMPSHIRE	1.500	TY		12	1	1	2	1	1	1	2	3				
		LY	21	15	1	3	2	3	1	2	2	1	1	2		3
**STATE		TY		12	1	1	2	1	1	1	2	3				
TOTAL**		LY	21	15	1	3	2	3	1	2	2	1	1	2		3
ALL STATE		TY		19	2	2	3	1	2	1	4	4				
TOTAL		LY	44	35	7	10	5	4	1	3	3	2	1	4	1	3
PASO CREEK P RB	***	CABERNET SAUV ***														
NEW HAMPSHIRE	.750	TY		161	8	22	12	31	28	22	12	26				
		LY	309	195	19	22	13	29	37	30	15	30	18	30	40	26
**STATE		TY		161	8	22	12	31	28	22	12	26				
TOTAL**		LY	309	195	19	22	13	29	37	30	15	30	18	30	40	26
PENNSYLVANIA	.750	TY		10	4	3	1	1		1						
		LY	34	5								5	8	13	6	2
**STATE		TY		10	4	3	1	1		1						
TOTAL**		LY	34	5								5	8	13	6	2
WYOMING	.750	TY		51	11	4	3	4	12	6	4	7				
		LY	76	42	15		2	4	8	4	5	4	7	12	7	8
**STATE		TY		51	11	4	3	4	12	6	4	7				
TOTAL**		LY	76	42	15		2	4	8	4	5	4	7	12	7	8
NEW HAMPSHIRE	.750	TY														
		LY	1	1				1								
**STATE		TY														
TOTAL**		LY	1	1				1								
UTAH	.750	TY		3			1	2								
		LY														
**STATE		TY		3			1	2								
TOTAL**		LY														
WYOMING	.750	TY		2								2				
		LY	3										3			
**STATE		TY		2								2				
TOTAL**		LY	3										3			
NEW HAMPSHIRE	.750	TY		18	1	5	1	4	1	2	1	3				
		LY	34	20	3	2	4	4		1	3	3	4	4	4	2
**STATE		TY		18	1	5	1	4	1	2	1	3				
TOTAL**		LY	34	20	3	2	4	4		1	3	3	4	4	4	2
PENNSYLVANIA	.750	TY		1					1							
		LY	108	108	97	8	3									
**STATE		TY		1					1							
TOTAL**		LY	108	108	97	8	3									
WYOMING	.750	TY		2	2											
		LY														
**STATE		TY		2	2											
TOTAL**		LY														
ALL STATE		TY		248	26	34	18	42	42	31	17	38				
TOTAL		LY	565	371	134	32	22	38	45	35	23	42	40	59	57	38
PAUL MASSON	***	DOM SHRRY DRY ***														
MONTANA	.750	TY		28		14	2	9	3							
		LY	55	41	7	2	5	5	5	3	6	8				14
**STATE		TY		28		14	2	9	3							
TOTAL**		LY	55	41	7	2	5	5	5	3	6	8				14
MISSISSIPPI	.750	TY		10		1	2		4			3				
		LY	3													3
**STATE		TY		10		1	2		4			3				
TOTAL**		LY	3													3
ALL STATE		TY		38		15	4	9	7			3				
TOTAL		LY	58	41	7	2	5	5	5	3	6	8				17
PAUL MASSON AMR	***	BURGUNDY ***														
MISSISSIPPI	5.000	TY		22	3	2	2	2	4	4	2	3				
		LY	52	38	4	6	6	4	4	4	5	5	3	4	3	4
**STATE		TY		22	3	2	2	2	4	4	2	3				
TOTAL**		LY	52	38	4	6	6	4	4	4	5	5	3	4	3	4
NEW HAMPSHIRE	3.000	TY		1173	116	164	133	159	164	138	131	168				

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
		LY	1932	1368	151	183	165	185	167	170	153	194	141	143	148	132
	1.500	TY		681	78	107	93	95	94	77	58	79				
		LY	1151	766	97	113	84	100	92	84	87	109	98	101	97	89
	1.000	TY		230	25	38	22	31	32	19	31	32				
		LY	409	285	31	37	38	38	40	29	33	39	30	34	38	22
**STATE		TY		2084	219	309	248	285	290	234	220	279				
TOTAL**		LY	3492	2419	279	333	287	323	299	283	273	342	269	278	283	243
PENNSYLVANIA	4.000	TY		23	4	5	3	4	2	2	1	2				
		LY	1360	1334	596	429	224	33	18	13	12	9	9	7	4	6
	3.000	TY		4122	491	482	593	558	466	599	458	475				
		LY	5157	2761			109	435	481	663	538	535	693	591	466	646
**STATE		TY		4145	495	487	596	562	468	601	459	477				
TOTAL**		LY	6517	4095	596	429	333	468	499	676	550	544	702	598	470	652
MISSISSIPPI	1.500	TY		329	43	40	48	42	38	43	40	35				
		LY	497	327	44	43	43	51	37	42	32	35	44	45	40	41
	1.000	TY		68	7	8	18	7	7	7	7	7				
		LY	130	93	21	8	12	13	11	9	6	13	12	7	8	10
**STATE		TY		397	50	48	66	49	45	50	47	42				
TOTAL**		LY	627	420	65	51	55	64	48	51	38	48	56	52	48	51
NEW HAMPSHIRE	3.000	TY		342	34	47	44	48	53	39	36	41				
		LY	541	384	39	52	51	50	51	52	37	52	37	42	38	40
	1.500	TY		94	7	10	13	12	14	16	10	12				
		LY	168	121	8	16	16	16	18	15	16	16	16	10	9	12
	1.000	TY		319	28	55	39	46	38	35	34	44				
		LY	533	369	42	50	52	52	40	52	40	41	42	46	42	34
**STATE		TY		755	69	112	96	106	105	90	80	97				
TOTAL**		LY	1242	874	89	118	119	118	109	119	93	109	95	98	89	86
PENNSYLVANIA	4.000	TY		19	6	3	2	2	2	1	2	1				
		LY	1394	1377	714	466	133	27	14	10	7	6	6	2	4	5
	3.000	TY		3228	371	372	486	446	356	466	356	375				
		LY	4084	2253			146	342	407	520	408	430	537	429	371	494
	1.500	TY														
		LY	1	1							1					
	1.000	TY														
		LY	663	663	617	40	4	1	1							
**STATE		TY		3247	377	375	488	448	358	467	358	376				
TOTAL**		LY	6142	4294	1331	506	283	370	422	530	416	436	543	431	375	499
UTAH	1.500	TY														
		LY	204	204	28	18	19	54	47	31	5	2				
**STATE		TY														
TOTAL**		LY	204	204	28	18	19	54	47	31	5	2				
MISSISSIPPI	5.000	TY		66	7	9	9	6	10	9	9	7				
		LY	104	77	6	9	12	10	9	14	11	6	10	2	7	8
	3.000	TY		202	27	23	27	26	21	23	27	28				
		LY	238	145		32	18	20	16	20	16	23	19	23	28	23
	1.500	TY		123	15	18	16	15	18	12	16	13				
		LY	194	131	22	16	23	17	18	15	11	9	20	18	13	12
	1.000	TY		10	2	2	6									
		LY	70	45	7	5	3	10	3	9	4	4	7	5	8	5
**STATE		TY		401	51	52	58	47	49	44	52	48				
TOTAL**		LY	606	398	35	62	56	57	46	58	42	42	56	48	56	48
ALL STATE		TY		11051	1264	1385	1554	1499	1319	1490	1218	1322				
TOTAL		LY	18882	12742	2427	1523	1158	1458	1474	1752	1422	1528	1724	1509	1324	1583
PAUL MASSON RBY	***	BURGUNDY ***														
NEW HAMPSHIRE	3.000	TY		236	21	30	24	34	35	28	29	35				
		LY	339	234	24	30	30	31	34	25	29	31	27	26	29	23
	1.000	TY		49	5	5	7	7	6	6	6	7				
		LY	78	58	9	7	11	4	6	5	5	11	5	5	5	5
**STATE		TY		285	26	35	31	41	41	34	35	42				
TOTAL**		LY	417	292	33	37	41	35	40	30	34	42	32	31	34	28
MISSISSIPPI	3.000	TY		19	9	10										
		LY	100	69	11	5	10	10	6	8	8	11	7	8	9	7
**STATE		TY		19	9	10										
TOTAL**		LY	100	69	11	5	10	10	6	8	8	11	7	8	9	7
ALL STATE		TY		304	35	45	31	41	41	34	35	42				
TOTAL		LY	517	361	44	42	51	45	46	38	42	53	39	39	43	35
PAUL MASSON WHT	***	WHT ZINFANDEL ***														
NEW HAMPSHIRE	1.500	TY		390	42	45	45	49	65	47	44	53				
		LY	664	459	48	53	57	67	64	48	58	64	52	55	58	40
	1.000	TY		178	26	38	31	37	13	12	13	8				
		LY	462	314	28	58	41	36	31	39	41	40	42	38	40	28
**STATE		TY		568	68	83	76	86	78	59	57	61				
TOTAL**		LY	1126	773	76	111	98	103	95	87	99	104	94	93	98	68
WYOMING	1.000	TY		81	9	10	11	8	10	10	9	14				
		LY	126	91	14	7	9	13	11	15	16	6	10	8	8	9
**STATE		TY		81	9	10	11	8	10	10	9	14				
TOTAL**		LY	126	91	14	7	9	13	11	15	16	6	10	8	8	9
MISSISSIPPI	1.500	TY		152	18	19	23	18	23	15	21	15				
		LY	299	192	22	23	24	26	26	23	25	23	33	21	30	23
	1.000	TY		86	11	10	10	12	12	10	10	11				
		LY	152	99	14	21	5	10	13	10	12	14	15	6	13	19
**STATE		TY		238	29	29	33	30	35	25	31	26				
TOTAL**		LY	451	291	36	44	29	36	39	33	37	37	48	27	43	42

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ALL STATE		TY		887	106	122	120	124	123	94	97	101				
TOTAL		LY	1703	1155	126	162	136	152	145	135	152	147	152	128	149	119
PINNACLES	***	PINOT NOIR ***														
NEW HAMPSHIRE	.750	TY														
		LY	2	2		1						1				
**STATE		TY														
TOTAL**		LY	2	2		1						1				
NEW HAMPSHIRE	.750	TY														
		LY	2	2				2								
**STATE		TY														
TOTAL**		LY	2	2				2								
ALL STATE		TY														
TOTAL		LY	4	4		1		2				1				
PRIMAL ROOT CAL	***	RED BLND/MRTG ***														
NEW HAMPSHIRE	.750	TY		367	35	37	23	57	44	54	41	76				
		LY	609	188					2	18	34	134	82	194	49	96
**STATE		TY		367	35	37	23	57	44	54	41	76				
TOTAL**		LY	609	188					2	18	34	134	82	194	49	96
PENNSYLVANIA	.750	TY		969	51	151	96	343	42	56	46	184				
		LY	568	77						8	29	40	290	60	54	87
**STATE		TY		969	51	151	96	343	42	56	46	184				
TOTAL**		LY	568	77						8	29	40	290	60	54	87
WYOMING	.750	TY		89	21	7	8	13	10	10	11	9				
		LY	63										15	16	20	12
**STATE		TY		89	21	7	8	13	10	10	11	9				
TOTAL**		LY	63										15	16	20	12
MISSISSIPPI	.750	TY		196	30	12	76	10	16	12	21	19				
		LY	207	54						30	3	21	76	28	30	19
**STATE		TY		196	30	12	76	10	16	12	21	19				
TOTAL**		LY	207	54						30	3	21	76	28	30	19
NEW HAMPSHIRE	.750	TY		127		10	1	20	26	24	19	27				
		LY														
**STATE		TY		127		10	1	20	26	24	19	27				
TOTAL**		LY														
WYOMING	.750	TY		4					3			1				
		LY														
**STATE		TY		4					3			1				
TOTAL**		LY														
MISSISSIPPI	.750	TY		70		34	11		18	2	4	1				
		LY														
**STATE		TY		70		34	11		18	2	4	1				
TOTAL**		LY														
ALL STATE		TY		1822	137	251	215	443	159	158	142	317				
TOTAL		LY	1447	319					2	56	66	195	463	298	153	214
R MNDV CB RS WD	***	CABERNET SAUV ***														
WYOMING	.750	TY		1	1											
		LY	1	1					1							
**STATE		TY		1	1											
TOTAL**		LY	1	1					1							
MISSISSIPPI	.750	TY		2								2				
		LY														
**STATE		TY		2								2				
TOTAL**		LY														
ALL STATE		TY		3	1							2				
TOTAL		LY	1	1					1							
R MNDV PS FM BL	***	SAV BL/FME BL ***														
NEW HAMPSHIRE	.750	TY														
		LY	15	15	3	2	1	8	1							
**STATE		TY														
TOTAL**		LY	15	15	3	2	1	8	1							
UTAH	.750	TY														
		LY	13	13	9	1	1	1	1							
**STATE		TY														
TOTAL**		LY	13	13	9	1	1	1	1							
ALL STATE		TY														
TOTAL		LY	28	28	12	3	2	9	2							
R MNDV PS GIFT	***	TABLE OTHER ***														
PENNSYLVANIA	.750	TY		66								66				
		LY														
**STATE		TY		66								66				
TOTAL**		LY														
ALL STATE		TY		66								66				
TOTAL		LY														

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R MNDV PS MRTGE	***	RED BLND/MRTG ***														
NEW HAMPSHIRE	.750	TY		391	47	62	34	60	48	36	54	50				
		LY	651	414	53	62	39	70	50	39	40	61	72	61	71	33
**STATE		TY		391	47	62	34	60	48	36	54	50				
TOTAL**		LY	651	414	53	62	39	70	50	39	40	61	72	61	71	33
PENNSYLVANIA	.750	TY		963	77	112	119	250	56	94	69	186				
		LY	1688	935	84	220	118	159	102	88	81	83	146	339	130	138
**STATE		TY		963	77	112	119	250	56	94	69	186				
TOTAL**		LY	1688	935	84	220	118	159	102	88	81	83	146	339	130	138
MISSISSIPPI	.750	TY		39	4	9	5	4	1	6	2	8				
		LY	88	47	3	12	3	3	4	7	4	11	5	9	2	25
**STATE		TY		39	4	9	5	4	1	6	2	8				
TOTAL**		LY	88	47	3	12	3	3	4	7	4	11	5	9	2	25
ALL STATE		TY		1393	128	183	158	314	105	136	125	244				
TOTAL		LY	2427	1396	140	294	160	232	156	134	125	155	223	409	203	196
R MNDV PS P GRG	***	PN GRIS/GRGIO ***														
NEW HAMPSHIRE	.750	TY		810	56	102	64	153	132	96	106	101				
		LY	1117	736	88	104	52	146	100	97	68	81	114	114	109	44
**STATE		TY		810	56	102	64	153	132	96	106	101				
TOTAL**		LY	1117	736	88	104	52	146	100	97	68	81	114	114	109	44
PENNSYLVANIA	.750	TY		2464	125	435	276	320	493	304	346	165				
		LY	3211	1798	116	310	205	388	232	206	116	225	284	753	192	184
**STATE		TY		2464	125	435	276	320	493	304	346	165				
TOTAL**		LY	3211	1798	116	310	205	388	232	206	116	225	284	753	192	184
WYOMING	.750	TY		158	5	11	24	16	34	24	31	13				
		LY	176	123	6	6	17	18	24	20	15	17	14	15	6	18
**STATE		TY		158	5	11	24	16	34	24	31	13				
TOTAL**		LY	176	123	6	6	17	18	24	20	15	17	14	15	6	18
MISSISSIPPI	.750	TY		278	25	29	36	33	33	55	27	40				
		LY	431	270	41	44	29	21	27	51	24	33	22	51	28	60
**STATE		TY		278	25	29	36	33	33	55	27	40				
TOTAL**		LY	431	270	41	44	29	21	27	51	24	33	22	51	28	60
ALL STATE		TY		3710	211	577	400	522	692	479	510	319				
TOTAL		LY	4935	2927	251	464	303	573	383	374	223	356	434	933	335	306
R MNDV PS SB CC	***	SAV BL/FME BL ***														
UTAH	.750	TY		682					45	383	33	221				
		LY														
**STATE		TY		682					45	383	33	221				
TOTAL**		LY														
ALL STATE		TY		682					45	383	33	221				
TOTAL		LY														
R MNDV PS SV BL	***	SAV BL/FME BL ***														
NEW HAMPSHIRE	.750	TY		586	46	64	51	128	102	61	60	74				
		LY	814	531	53	64	49	98	66	72	46	83	78	70	103	32
**STATE		TY		586	46	64	51	128	102	61	60	74				
TOTAL**		LY	814	531	53	64	49	98	66	72	46	83	78	70	103	32
PENNSYLVANIA	.750	TY		3068	158	538	733	240	228	389	575	207				
		LY	4039	2639	172	466	276	560	323	266	173	403	310	619	232	239
**STATE		TY		3068	158	538	733	240	228	389	575	207				
TOTAL**		LY	4039	2639	172	466	276	560	323	266	173	403	310	619	232	239
UTAH	.750	TY		260	43	34	145	38								
		LY	1207	871	51	34	145	47	56	289	37	212	31	51	218	36
**STATE		TY		260	43	34	145	38								
TOTAL**		LY	1207	871	51	34	145	47	56	289	37	212	31	51	218	36
WYOMING	.750	TY		1	1											
		LY														
**STATE		TY		1	1											
TOTAL**		LY														
MISSISSIPPI	.750	TY		149	20	24	21	17	14	16	15	22				
		LY	249	154	13	16	14	18	25	27	17	24	16	29	21	29
**STATE		TY		149	20	24	21	17	14	16	15	22				
TOTAL**		LY	249	154	13	16	14	18	25	27	17	24	16	29	21	29
ALL STATE		TY		4064	268	660	950	423	344	466	650	303				
TOTAL		LY	6309	4195	289	580	484	723	470	654	273	722	435	769	574	336
R MNDVI CAB SAV	***	CABERNET SAUV ***														
NEW HAMPSHIRE	.750	TY		283	16	39	18	68	39	54	22	27				
		LY	628	444	18	38	15	68	42	38	24	201	37	78	43	26
**STATE		TY		283	16	39	18	68	39	54	22	27				
TOTAL**		LY	628	444	18	38	15	68	42	38	24	201	37	78	43	26
PENNSYLVANIA	.750	TY		1286	126	133	264	120	119	166	226	132				
		LY	2328	1268	111	143	271	147	110	129	126	231	345	289	155	271
**STATE		TY		1286	126	133	264	120	119	166	226	132				
TOTAL**		LY	2328	1268	111	143	271	147	110	129	126	231	345	289	155	271
UTAH	.750	TY		125	16	12	12	11	13	26	13	22				
		LY	178	112	24	14	10	14	8	19	9	14	10	28	16	12
**STATE		TY		125	16	12	12	11	13	26	13	22				

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
TOTAL**		LY	178	112	24	14	10	14	8	19	9	14	10	28	16	12
WYOMING	.750	TY		106	10	8	9	18	16	21	11	13				
		LY	124	85	4	7	8	12	6	29	9	10	6	15	11	7
**STATE		TY		106	10	8	9	18	16	21	11	13				
TOTAL**		LY	124	85	4	7	8	12	6	29	9	10	6	15	11	7
MISSISSIPPI	.750	TY		186	30	32	21	18	18	24	22	21				
		LY	310	186	23	28	29	21	19	24	22	20	26	40	28	30
**STATE		TY		186	30	32	21	18	18	24	22	21				
TOTAL**		LY	310	186	23	28	29	21	19	24	22	20	26	40	28	30
ALL STATE		TY		1986	198	224	324	235	205	291	294	215				
TOTAL		LY	3568	2095	180	230	333	262	185	239	190	476	424	450	253	346
R MNDVI CARNROS	***	PINOT NOIR ***														
PENNSYLVANIA	.750	TY		15	1	3	7	2		1	1					
		LY														
**STATE		TY		15	1	3	7	2		1	1					
TOTAL**		LY														
ALL STATE		TY		15	1	3	7	2		1	1					
TOTAL		LY														
R MNDVI CHRD RS	***	CHARDONNAY ***														
NEW HAMPSHIRE	.750	TY		2		1					1					
		LY														
**STATE		TY		2		1					1					
TOTAL**		LY														
PENNSYLVANIA	.750	TY		67	17	14	19	11	2	2	2					
		LY	366	10		1		1				8	142	132	42	40
**STATE		TY		67	17	14	19	11	2	2	2					
TOTAL**		LY	366	10		1		1				8	142	132	42	40
ALL STATE		TY		69	17	15	19	11	2	2	3					
TOTAL		LY	366	10		1		1				8	142	132	42	40
R MNDVI FUME BL	***	SAV BL/FME BL ***														
NEW HAMPSHIRE	.750	TY		111	6	16	10	25	17	18	8	11				
		LY	320	245	19	24	32	40	41	37	23	29	21	21	21	12
**STATE		TY		111	6	16	10	25	17	18	8	11				
TOTAL**		LY	320	245	19	24	32	40	41	37	23	29	21	21	21	12
PENNSYLVANIA	.750	TY		835	48	61	82	200	149	104	132	59				
		LY	1030	631	50	49	142	79	61	69	119	62	79	91	102	127
**STATE		TY		835	48	61	82	200	149	104	132	59				
TOTAL**		LY	1030	631	50	49	142	79	61	69	119	62	79	91	102	127
WYOMING	.750	TY		41		4	3	10	7	8	3	6				
		LY	61	37	1	8	2	6	2	11	4	3	3	7	7	7
**STATE		TY		41		4	3	10	7	8	3	6				
TOTAL**		LY	61	37	1	8	2	6	2	11	4	3	3	7	7	7
MISSISSIPPI	.750	TY		31	4	3	5	4	3	6	1	5				
		LY	39	25	2	3	2	5	2	2	5	4	1	3	6	4
**STATE		TY		31	4	3	5	4	3	6	1	5				
TOTAL**		LY	39	25	2	3	2	5	2	2	5	4	1	3	6	4
ALL STATE		TY		1018	58	84	100	239	176	136	144	81				
TOTAL		LY	1450	938	72	84	178	130	106	119	151	98	104	122	136	150
R MNDVI FUME RS	***	SAV BL/FME BL ***														
PENNSYLVANIA	.750	TY		9	1	1	2	1	1	1	1	1				
		LY	1													1
**STATE		TY		9	1	1	2	1	1	1	1	1				
TOTAL**		LY	1													1
UTAH	.750	TY														
		LY	5	5		5										
**STATE		TY														
TOTAL**		LY	5	5		5										
ALL STATE		TY		9	1	1	2	1	1	1	1	1				
TOTAL		LY	6	5		5										1
R MNDVI I BLOCK	***	SAV BL/FME BL ***														
PENNSYLVANIA	.750	TY		1				1								
		LY	1	1					1							
**STATE		TY		1				1								
TOTAL**		LY	1	1					1							
ALL STATE		TY		1				1								
TOTAL		LY	1	1					1							
R MNDVI MOS ORO	***	WHT VARTL OTH ***														
PENNSYLVANIA	.375	TY		32	4	5	3	6	4	3	4	3				
		LY	40	20	3	2	2	3	2	2	2	4	7	7	3	3
**STATE		TY		32	4	5	3	6	4	3	4	3				
TOTAL**		LY	40	20	3	2	2	3	2	2	2	4	7	7	3	3
UTAH	.500	TY		10	2	1	2	1	1	1	1	1				
		LY	15	9	2	1	1	1	1	1	1	1	1	3	1	1

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
**STATE		TY		10	2	1	2	1	1	1	1	1				
TOTAL**		LY	15	9	2	1	1	1	1	1	1	1	1	3	1	1
WYOMING	.375	TY														
		LY	5	2		1						1		1	1	1
**STATE		TY														
TOTAL**		LY	5	2		1						1		1	1	1
MISSISSIPPI	.375	TY		11	1	1	1	1	2	2	2	1				
		LY	23	12	1	1	1	3		2	2	2	3	2	5	1
**STATE		TY		11	1	1	1	1	2	2	2	1				
TOTAL**		LY	23	12	1	1	1	3		2	2	2	3	2	5	1
ALL STATE		TY		53	7	7	6	8	7	6	7	5				
TOTAL		LY	83	43	6	5	4	7	3	5	5	8	11	13	10	6
R MNDVI OAKVLLE	***	CABERNET SAUV ***														
NEW HAMPSHIRE	.750	TY		9	2		1	2	1	1	1	1				
		LY	70	53	4	5	3	8	9	7	9	8	1	12	3	1
**STATE		TY		9	2		1	2	1	1	1	1				
TOTAL**		LY	70	53	4	5	3	8	9	7	9	8	1	12	3	1
PENNSYLVANIA	.750	TY		66	7	5	15	4	3	1	11	20				
		LY	414	256	37	21	23	41	27	52	29	26	52	71	22	13
**STATE		TY		66	7	5	15	4	3	1	11	20				
TOTAL**		LY	414	256	37	21	23	41	27	52	29	26	52	71	22	13
UTAH	.750	TY														
		LY	1	1		1										
**STATE		TY														
TOTAL**		LY	1	1		1										
WYOMING	.750	TY		3		3										
		LY														
**STATE		TY		3		3										
TOTAL**		LY														
MISSISSIPPI	.750	TY														
		LY	6	4						3		1	2			
**STATE		TY														
TOTAL**		LY	6	4						3		1	2			
ALL STATE		TY		78	9	8	16	6	4	2	12	21				
TOTAL		LY	491	314	41	27	26	49	36	62	38	35	55	83	25	14
R MNDVI PN NOIR	***	PINOT NOIR ***														
NEW HAMPSHIRE	.750	TY		63	3	8	4	7	8	14	14	5				
		LY	117	73	5	5	4	13	13	12	10	11	13	14	10	7
**STATE		TY		63	3	8	4	7	8	14	14	5				
TOTAL**		LY	117	73	5	5	4	13	13	12	10	11	13	14	10	7
PENNSYLVANIA	.750	TY		527	41	47	62	70	86	77	88	56				
		LY	1028	578	45	51	109	58	47	63	51	154	175	114	55	106
**STATE		TY		527	41	47	62	70	86	77	88	56				
TOTAL**		LY	1028	578	45	51	109	58	47	63	51	154	175	114	55	106
WYOMING	.750	TY		22		3	3	8	2	6						
		LY	56	36	2	4	2	3	6	7	7	5	3	8	3	6
**STATE		TY		22		3	3	8	2	6						
TOTAL**		LY	56	36	2	4	2	3	6	7	7	5	3	8	3	6
MISSISSIPPI	.750	TY		40	5	3	3	3	5	4	4	13				
		LY	55	35	8	5	3	5	1	5	4	4	5	6	5	4
**STATE		TY		40	5	3	3	3	5	4	4	13				
TOTAL**		LY	55	35	8	5	3	5	1	5	4	4	5	6	5	4
ALL STATE		TY		652	49	61	72	88	101	101	106	74				
TOTAL		LY	1256	722	60	65	118	79	67	87	72	174	196	142	73	123
R MNDVI PN RESV	***	PINOT NOIR ***														
PENNSYLVANIA	.750	TY														
		LY	6	5	1	1	1			2				1		
**STATE		TY														
TOTAL**		LY	6	5	1	1	1			2				1		
UTAH	.750	TY														
		LY	25	25		25										
**STATE		TY														
TOTAL**		LY	25	25		25										
WYOMING	.750	TY														
		LY	1										1			
**STATE		TY														
TOTAL**		LY	1										1			
ALL STATE		TY														
TOTAL		LY	32	30	1	26	1			2			1	1		
R MNDVI PS CAL	***	PINOT NOIR ***														
NEW HAMPSHIRE	1.500	TY		340	24	13	37	22	27	55	145	17				
		LY	393	297	20	18	30	14	36	13	145	21	35	20	16	25
	.750	TY		2029	163	205	161	601	197	201	285	216				
		LY	2940	1965	220	287	179	485	141	156	270	227	298	257	294	126
**STATE		TY		2369	187	218	198	623	224	256	430	233				
TOTAL**		LY	3333	2262	240	305	209	499	177	169	415	248	333	277	310	151

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
PENNSYLVANIA	1.500	TY		710	66	65	107	146	58	84	67	117				
		LY	1397	799	151	60	137	67	56	199	65	64	319	112	74	93
	.750	TY		3888	262	788	416	404	549	472	681	316				
		LY	6070	3413	271	634	308	589	352	321	247	691	545	1286	430	396
**STATE		TY		4598	328	853	523	550	607	556	748	433				
TOTAL**		LY	7467	4212	422	694	445	656	408	520	312	755	864	1398	504	489
UTAH	.750	TY		554	33	20	106	18	17	248	24	88				
		LY	711	455	38	21	62	25	28	153	26	102	29	47	146	34
**STATE		TY		554	33	20	106	18	17	248	24	88				
TOTAL**		LY	711	455	38	21	62	25	28	153	26	102	29	47	146	34
WYOMING	.750	TY		272	21	22	57	26	47	34	42	23				
		LY	474	312	25	24	53	37	53	41	42	37	48	47	30	37
**STATE		TY		272	21	22	57	26	47	34	42	23				
TOTAL**		LY	474	312	25	24	53	37	53	41	42	37	48	47	30	37
MISSISSIPPI	1.500	TY		104	11	16	15	8	9	11	17	17				
		LY	91	49			25	2		15		7	6	11	9	16
	.750	TY		561	63	75	59	66	72	93	50	83				
		LY	867	507	56	74	65	68	38	82	53	71	60	130	52	118
**STATE		TY		665	74	91	74	74	81	104	67	100				
TOTAL**		LY	958	556	56	74	90	70	38	97	53	78	66	141	61	134
WYOMING	.750	TY		1				1								
		LY	6	6	2		2	1		1						
**STATE		TY		1				1								
TOTAL**		LY	6	6	2		2	1		1						
MISSISSIPPI	.750	TY		108	10	17	14	18	9	23	7	10				
		LY	184	114	17	15	11	16	9	23	7	16	11	25	6	28
**STATE		TY		108	10	17	14	18	9	23	7	10				
TOTAL**		LY	184	114	17	15	11	16	9	23	7	16	11	25	6	28
ALL STATE		TY		8567	653	1221	972	1310	985	1221	1318	887				
TOTAL		LY	13133	7917	800	1133	872	1304	713	1004	855	1236	1351	1935	1057	873
R MNDVI PS CC	***	CABERNET SAUV ***														
UTAH	.750	TY		588					44	325	55	164				
		LY														
	.375	TY		1								1				
		LY														
**STATE		TY		589					44	325	55	165				
TOTAL**		LY														
WYOMING	.750	TY		98							56	42				
		LY														
**STATE		TY		98							56	42				
TOTAL**		LY														
MISSISSIPPI	.750	TY		320					1	55	91	173				
		LY														
**STATE		TY		320					1	55	91	173				
TOTAL**		LY														
UTAH	.750	TY		257					17	135	21	84				
		LY														
**STATE		TY		257					17	135	21	84				
TOTAL**		LY														
WYOMING	.750	TY		21							2	19				
		LY														
**STATE		TY		21							2	19				
TOTAL**		LY														
MISSISSIPPI	1.500	TY		7								7				
		LY														
	.750	TY		156					1	5	51	99				
		LY														
**STATE		TY		163					1	5	51	106				
TOTAL**		LY														
MISSISSIPPI	.750	TY		1								1				
		LY														
**STATE		TY		1								1				
TOTAL**		LY														
UTAH	.750	TY		486					43	275	39	129				
		LY														
**STATE		TY		486					43	275	39	129				
TOTAL**		LY														
WYOMING	.750	TY		38							14	24				
		LY														
**STATE		TY		38							14	24				
TOTAL**		LY														
MISSISSIPPI	1.500	TY		20								20				
		LY														
	.750	TY		218						37	76	105				
		LY														
**STATE		TY		238						37	76	125				
TOTAL**		LY														
MISSISSIPPI	.750	TY		13							3	10				
		LY														
**STATE		TY		13							3	10				

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
TOTAL**		LY														
ALL STATE		TY		2224					106	832	408	878				
TOTAL		LY														
R MNDVI PS MONT	***	RIESLING ***														
NEW HAMPSHIRE	.750	TY		589	42	84	58	92	93	73	67	80				
		LY	1024	666	85	106	78	116	70	71	59	81	118	103	105	32
**STATE		TY		589	42	84	58	92	93	73	67	80				
TOTAL**		LY	1024	666	85	106	78	116	70	71	59	81	118	103	105	32
PENNSYLVANIA	1.500	TY		2		1	1									
		LY	8	8	3	1			1	1		2				
	.750	TY		1905	133	365	233	230	349	218	244	133				
		LY	3292	1821	163	326	210	138	282	243	133	326	279	754	241	197
**STATE		TY		1907	133	366	234	230	349	218	244	133				
TOTAL**		LY	3300	1829	166	327	210	138	283	244	133	328	279	754	241	197
ALL STATE		TY		2496	175	450	292	322	442	291	311	213				
TOTAL		LY	4324	2495	251	433	288	254	353	315	192	409	397	857	346	229
R MNDVI PVT SEL	***	CABERNET SAUV ***														
NEW HAMPSHIRE	1.500	TY		770	72	27	86	39	66	106	330	44				
		LY	967	707	49	44	90	31	75	33	335	50	91	50	38	81
	.750	TY		3569	305	408	340	991	364	352	323	486				
		LY	5349	3504	414	560	287	776	336	331	399	401	499	546	582	218
	.375	TY		11	2	1	2	1	1	2	1	1				
		LY	21	15	2	2	1	2	2	2	1	3	3	2		1
**STATE		TY		4350	379	436	428	1031	431	460	654	531				
TOTAL**		LY	6337	4226	465	606	378	809	413	366	735	454	593	598	620	300
PENNSYLVANIA	1.500	TY		3829	361	352	525	750	250	406	291	894				
		LY	7476	4122	794	374	770	375	309	765	394	341	1446	535	379	994
	.750	TY		6849	485	1504	792	697	974	783	1046	568				
		LY	10785	5995	493	1142	579	427	1080	790	511	973	945	2328	772	745
**STATE		TY		10678	846	1856	1317	1447	1224	1189	1337	1462				
TOTAL**		LY	18261	10117	1287	1516	1349	802	1389	1555	905	1314	2391	2863	1151	1739
UTAH	.750	TY		390	79	60	197	54								
		LY	1386	924	69	52	142	72	52	302	48	187	59	85	252	66
**STATE		TY		390	79	60	197	54								
TOTAL**		LY	1386	924	69	52	142	72	52	302	48	187	59	85	252	66
WYOMING	.750	TY		301	33	30	70	48	73	47						
		LY	607	358	31	28	81	34	62	32	31	59	62	77	44	66
**STATE		TY		301	33	30	70	48	73	47						
TOTAL**		LY	607	358	31	28	81	34	62	32	31	59	62	77	44	66
MISSISSIPPI	1.500	TY		203	29	20	22	20	20	31	34	27				
		LY	318	199	27	24	26	19	21	27	27	28	37	35	24	23
	.750	TY		650	105	124	150	140	85	46						
		LY	1655	1027	153	126	114	137	90	150	100	157	137	192	111	188
**STATE		TY		853	134	144	172	160	105	77	34	27				
TOTAL**		LY	1973	1226	180	150	140	156	111	177	127	185	174	227	135	211
NEW HAMPSHIRE	1.500	TY		376	28	11	43	19	27	51	160	37				
		LY	510	393	28	30	45	24	39	15	188	24	37	27	19	34
	.750	TY		1725	142	170	163	532	154	165	196	203				
		LY	2736	1809	202	279	175	422	186	179	170	196	247	304	273	103
**STATE		TY		2101	170	181	206	551	181	216	356	240				
TOTAL**		LY	3246	2202	230	309	220	446	225	194	358	220	284	331	292	137
PENNSYLVANIA	1.500	TY		1672	154	152	224	334	131	179	130	368				
		LY	3400	1925	406	170	356	162	136	363	180	152	624	246	158	447
	.750	TY		3493	216	843	419	343	502	367	551	252				
		LY	5893	3189	229	716	385	211	563	392	220	473	494	1506	394	310
**STATE		TY		5165	370	995	643	677	633	546	681	620				
TOTAL**		LY	9293	5114	635	886	741	373	699	755	400	625	1118	1752	552	757
UTAH	.750	TY		167	24	21	102	20								
		LY	629	410	30	19	83	23	23	121	25	86	31	47	112	29
**STATE		TY		167	24	21	102	20								
TOTAL**		LY	629	410	30	19	83	23	23	121	25	86	31	47	112	29
WYOMING	.750	TY		230	21	18	49	27	44	29	42					
		LY	424	243	17	26	37	22	47	21	28	45	50	54	27	50
**STATE		TY		230	21	18	49	27	44	29	42					
TOTAL**		LY	424	243	17	26	37	22	47	21	28	45	50	54	27	50
MISSISSIPPI	1.500	TY		156	21	19	20	18	22	20	26	10				
		LY	264	169	28	21	17	22	23	21	19	18	29	27	20	19
	.750	TY		366	60	66	77	62	53	44	4					
		LY	1004	602	72	90	54	85	47	97	51	106	77	140	65	120
**STATE		TY		522	81	85	97	80	75	64	30	10				
TOTAL**		LY	1268	771	100	111	71	107	70	118	70	124	106	167	85	139
PENNSYLVANIA	.750	TY		1	1											
		LY	116	116	107	8	1									
**STATE		TY		1	1											
TOTAL**		LY	116	116	107	8	1									
NEW HAMPSHIRE	.750	TY		81	6	12	3	13	12	12	11	12				
		LY	152	100	12	15	4	25	8	12	9	15	17	12	20	3
**STATE		TY		81	6	12	3	13	12	12	11	12				
TOTAL**		LY	152	100	12	15	4	25	8	12	9	15	17	12	20	3
PENNSYLVANIA	.750	TY		6	1	3	1	1								

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
		LY	707	678	37	152	59	85	49	242	35	19	15	9	3	2
**STATE		TY		6	1	3	1	1								
TOTAL**		LY	707	678	37	152	59	85	49	242	35	19	15	9	3	2
MISSISSIPPI	.750	TY		22	1	2	3	4	1		7	4				
		LY	58	41	6	7	4	2		11	5	6	2	6	4	5
**STATE		TY		22	1	2	3	4	1		7	4				
TOTAL**		LY	58	41	6	7	4	2		11	5	6	2	6	4	5
NEW HAMPSHIRE	1.500	TY		926	115	35	131	51	99	111	326	58				
		LY	1008	802	71	53	149	52	83	42	313	39	65	39	42	60
	.750	TY		2900	196	282	280	945	291	290	324	292				
		LY	4066	2831	249	438	221	701	293	267	390	272	351	331	424	129
**STATE		TY		3826	311	317	411	996	390	401	650	350				
TOTAL**		LY	5074	3633	320	491	370	753	376	309	703	311	416	370	466	189
PENNSYLVANIA	1.500	TY		3714	295	236	373	886	316	372	233	1003				
		LY	6360	3661	626	265	735	373	262	832	318	250	1183	377	294	845
	.750	TY		5218	302	934	538	592	1011	617	842	382				
		LY	7786	5027	342	858	457	310	1062	691	324	983	516	1404	450	389
**STATE		TY		8932	597	1170	911	1478	1327	989	1075	1385				
TOTAL**		LY	14146	8688	968	1123	1192	683	1324	1523	642	1233	1699	1781	744	1234
UTAH	.750	TY		220	39	30	114	37								
		LY	811	553	32	22	84	38	33	198	28	118	29	38	155	36
**STATE		TY		220	39	30	114	37								
TOTAL**		LY	811	553	32	22	84	38	33	198	28	118	29	38	155	36
WYOMING	.750	TY		249	18	23	49	36	76	25	22					
		LY	444	283	23	22	56	27	52	35	21	47	38	49	22	52
**STATE		TY		249	18	23	49	36	76	25	22					
TOTAL**		LY	444	283	23	22	56	27	52	35	21	47	38	49	22	52
MISSISSIPPI	1.500	TY		334	51	37	53	40	46	42	51	14				
		LY	477	304	37	40	36	42	31	35	44	39	45	50	44	34
	.750	TY		501	57	124	103	95	94	28						
		LY	1151	727	75	130	73	89	66	126	65	103	78	137	69	140
**STATE		TY		835	108	161	156	135	140	70	51	14				
TOTAL**		LY	1628	1031	112	170	109	131	97	161	109	142	123	187	113	174
NEW HAMPSHIRE	.750	TY		64				3	9	19	13	20				
		LY														
**STATE		TY		64				3	9	19	13	20				
TOTAL**		LY														
PENNSYLVANIA	.750	TY		68							23	45				
		LY														
**STATE		TY		68							23	45				
TOTAL**		LY														
WYOMING	.750	TY		1					1							
		LY														
**STATE		TY		1					1							
TOTAL**		LY														
ALL STATE		TY		39062	3219	5544	4929	6798	4722	4144	4986	4720				
TOTAL		LY	66560	40714	4661	5713	5121	4588	5030	6132	4279	5190	7207	8653	4797	5189
R MNDVI SAV BOT	***	SAV BL/FME BL ***														
UTAH	.375	TY														
		LY	1	1		1										
**STATE		TY														
TOTAL**		LY	1	1		1										
ALL STATE		TY														
TOTAL		LY	1	1		1										
R MONDAVI	***	MERLOT ***														
NEW HAMPSHIRE	.750	TY		86	4	16	6	19	14	14	4	9				
		LY	235	135	11	16	13	20	21	16	15	23	28	39	23	10
**STATE		TY		86	4	16	6	19	14	14	4	9				
TOTAL**		LY	235	135	11	16	13	20	21	16	15	23	28	39	23	10
PENNSYLVANIA	.750	TY		861	57	72	81	248	53	74	63	213				
		LY	1491	748	59	74	202	78	59	82	69	125	295	171	72	205
**STATE		TY		861	57	72	81	248	53	74	63	213				
TOTAL**		LY	1491	748	59	74	202	78	59	82	69	125	295	171	72	205
MISSISSIPPI	.750	TY		40	4	6	6	5	6	2	5	6				
		LY	66	39	5	5	8	4	2	5	6	4	5	12	4	6
**STATE		TY		40	4	6	6	5	6	2	5	6				
TOTAL**		LY	66	39	5	5	8	4	2	5	6	4	5	12	4	6
ALL STATE		TY		987	65	94	93	272	73	90	72	228				
TOTAL		LY	1792	922	75	95	223	102	82	103	90	152	328	222	99	221
R MONDAVI RESRV	***	CABERNET SAUV ***														
NEW HAMPSHIRE	.750	TY		3	1						2					
		LY	8	5			1	1	1	1		1		1	2	
**STATE		TY		3	1						2					
TOTAL**		LY	8	5			1	1	1	1		1		1	2	
PENNSYLVANIA	.750	TY		22	3	3	3	3	2	2	4	2				
		LY	41	22	2	2	7	2	2	2	3	2	3	7	4	5
**STATE		TY		22	3	3	3	3	2	2	4	2				
TOTAL**		LY	41	22	2	2	7	2	2	2	3	2	3	7	4	5

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
UTAH	.750	TY		2				1	1							
		LY	3	2					1		1					1
**STATE		TY		2				1	1							
TOTAL**		LY	3	2					1		1					1
WYOMING	.750	TY		3	2	1										
		LY														
**STATE		TY		3	2	1										
TOTAL**		LY														
ALL STATE		TY		30	6	4	3	4	3	2	6	2				
TOTAL		LY	52	29	2	2	8	3	4	3	4	3	3	8	6	6
R MONDVI NAPA	***	CHARDONNAY ***														
NEW HAMPSHIRE	.750	TY		202	6	21	8	46	23	33	51	14				
		LY	521	375	25	37	41	52	36	33	37	114	38	42	47	19
**STATE		TY		202	6	21	8	46	23	33	51	14				
TOTAL**		LY	521	375	25	37	41	52	36	33	37	114	38	42	47	19
PENNSYLVANIA	.750	TY		860	53	58	91	110	169	83	57	239				
		LY	1341	761	60	62	180	77	65	76	175	66	238	120	60	162
**STATE		TY		860	53	58	91	110	169	83	57	239				
TOTAL**		LY	1341	761	60	62	180	77	65	76	175	66	238	120	60	162
WYOMING	.750	TY		28	1	2	4	10	4	7						
		LY	60	40	2	4	1	8	6	11	2	6	3	6	2	9
**STATE		TY		28	1	2	4	10	4	7						
TOTAL**		LY	60	40	2	4	1	8	6	11	2	6	3	6	2	9
MISSISSIPPI	.750	TY		21	3	3	1	2	5	2		5				
		LY	30	17	2		2	3	2	3	4	1	3	6	4	
**STATE		TY		21	3	3	1	2	5	2		5				
TOTAL**		LY	30	17	2		2	3	2	3	4	1	3	6	4	
ALL STATE		TY		1111	63	84	104	168	201	125	108	258				
TOTAL		LY	1952	1193	89	103	224	140	109	123	218	187	282	174	113	190
RAVENSWD PCKBRY	***	RED BLND/MRTG ***														
NEW HAMPSHIRE	.750	TY		1						1						
		LY														
**STATE		TY		1						1						
TOTAL**		LY														
PENNSYLVANIA	.750	TY		3		1					1	1				
		LY	6	4	1		1	1				1	1	1		
**STATE		TY		3		1					1	1				
TOTAL**		LY	6	4	1		1	1				1	1	1		
ALL STATE		TY		4		1				1	1	1				
TOTAL		LY	6	4	1		1	1				1	1	1		
RAVENSWD SONOMA	***	CABERNET SAUV ***														
PENNSYLVANIA	.750	TY		62	13	12	29	5	1	1	1					
		LY	901	630	139	49	53	78	59	57	46	149	92	95	43	41
**STATE		TY		62	13	12	29	5	1	1	1					
TOTAL**		LY	901	630	139	49	53	78	59	57	46	149	92	95	43	41
ALL STATE		TY		62	13	12	29	5	1	1	1					
TOTAL		LY	901	630	139	49	53	78	59	57	46	149	92	95	43	41
RAVENSWD VNT BL	***	CABERNET SAUV ***														
NEW HAMPSHIRE	.750	TY		1872	154	183	143	211	208	122	70	781				
		LY	2412	1828	188	178	146	157	169	295	120	575	141	252	149	42
**STATE		TY		1872	154	183	143	211	208	122	70	781				
TOTAL**		LY	2412	1828	188	178	146	157	169	295	120	575	141	252	149	42
PENNSYLVANIA	.750	TY		1802	401	122	166	395	81	183	291	163				
		LY	2706	1508	360	121	306	122	87	289	110	113	208	189	477	324
**STATE		TY		1802	401	122	166	395	81	183	291	163				
TOTAL**		LY	2706	1508	360	121	306	122	87	289	110	113	208	189	477	324
UTAH	.750	TY		436	55	22	26	89	14	28	186	16				
		LY	662	360	32	21	17	137	17	23	96	17	143	38	24	97
**STATE		TY		436	55	22	26	89	14	28	186	16				
TOTAL**		LY	662	360	32	21	17	137	17	23	96	17	143	38	24	97
WYOMING	.750	TY		217	16	30	11	27	25	27	22	59				
		LY	327	218	17	21	13	41	12	38	28	48	31	43	20	15
**STATE		TY		217	16	30	11	27	25	27	22	59				
TOTAL**		LY	327	218	17	21	13	41	12	38	28	48	31	43	20	15
NEW HAMPSHIRE	.750	TY		809	55	53	44	96	61	47	34	419				
		LY	1051	776	94	85	45	76	63	59	38	316	77	83	88	27
**STATE		TY		809	55	53	44	96	61	47	34	419				
TOTAL**		LY	1051	776	94	85	45	76	63	59	38	316	77	83	88	27
PENNSYLVANIA	.750	TY		538	55	61	72	60	33	78	134	45				
		LY	1262	723	165	63	153	56	47	60	111	68	95	117	212	115
**STATE		TY		538	55	61	72	60	33	78	134	45				
TOTAL**		LY	1262	723	165	63	153	56	47	60	111	68	95	117	212	115
UTAH	.750	TY		315	21	15	18	79	15	22	128	17				
		LY	576	334	27	17	13	121	18	22	101	15	112	31	17	82
**STATE		TY		315	21	15	18	79	15	22	128	17				

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
TOTAL**		LY	576	334	27	17	13	121	18	22	101	15	112	31	17	82
WYOMING	.750	TY		219	17	20	23	30	24	28	23	54				
		LY	312	222	15	22	10	52	26	40	22	35	37	27	9	17
**STATE		TY		219	17	20	23	30	24	28	23	54				
TOTAL**		LY	312	222	15	22	10	52	26	40	22	35	37	27	9	17
MISSISSIPPI	.750	TY		61	4	13	7	3	6	12	4	12				
		LY	103	79	7	19	2	5	4	4	14	24	6	9	4	5
**STATE		TY		61	4	13	7	3	6	12	4	12				
TOTAL**		LY	103	79	7	19	2	5	4	4	14	24	6	9	4	5
ALL STATE		TY		6269	778	519	510	990	467	547	892	1566				
TOTAL		LY	9411	6048	905	547	705	767	443	830	640	1211	850	789	1000	724
RAVENSWOOD ICON	***	RED BLND/MRTG ***														
PENNSYLVANIA	.750	TY		297	3		5	89	68	64	42	26				
		LY	3	2						1		1		1		
**STATE		TY		297	3		5	89	68	64	42	26				
TOTAL**		LY	3	2						1		1		1		
WYOMING	.750	TY		3				1	2							
		LY	3	3			1			2						
**STATE		TY		3				1	2							
TOTAL**		LY	3	3			1			2						
ALL STATE		TY		300	3		5	90	70	64	42	26				
TOTAL		LY	6	5			1			3		1		1		
RAVENSWOOD LODI	***	ZINFANDEL ***														
NEW HAMPSHIRE	.750	TY														
		LY	20	20	3	6	1	3	4	2	1					
**STATE		TY														
TOTAL**		LY	20	20	3	6	1	3	4	2	1					
UTAH	.750	TY		37	6	6	6	3	2	6	4	4				
		LY	66	36	6	3	6	5	4	5	3	4	6	10	7	7
**STATE		TY		37	6	6	6	3	2	6	4	4				
TOTAL**		LY	66	36	6	3	6	5	4	5	3	4	6	10	7	7
WYOMING	.750	TY														
		LY	3	1			1						2			
**STATE		TY														
TOTAL**		LY	3	1			1						2			
MISSISSIPPI	.750	TY														
		LY	2	2						1	1					
**STATE		TY														
TOTAL**		LY	2	2						1	1					
ALL STATE		TY		37	6	6	6	3	2	6	4	4				
TOTAL		LY	91	59	9	9	8	8	8	8	5	4	8	10	7	7
RAVENSWOOD SNMA	***	MERLOT ***														
NEW HAMPSHIRE	.750	TY		24	2	3	2	5	3	2	2	5				
		LY	41	25	2	3	2	3	4	6	2	3	4	5	4	3
**STATE		TY		24	2	3	2	5	3	2	2	5				
TOTAL**		LY	41	25	2	3	2	3	4	6	2	3	4	5	4	3
NEW HAMPSHIRE	.750	TY		5		1		1	1	1	1					
		LY	10	7				2	2	1	1	1	1		1	1
**STATE		TY		5		1		1	1	1	1	1				
TOTAL**		LY	10	7				2	2	1	1	1	1		1	1
PENNSYLVANIA	.750	TY														
		LY	2	2	1	1										
**STATE		TY														
TOTAL**		LY	2	2	1	1										
NEW HAMPSHIRE	.750	TY		159	11	18	10	33	28	23	12	24				
		LY	294	182	24	21	14	32	33	18	12	28	27	27	33	25
**STATE		TY		159	11	18	10	33	28	23	12	24				
TOTAL**		LY	294	182	24	21	14	32	33	18	12	28	27	27	33	25
PENNSYLVANIA	.750	TY		741	60	71	81	87	118	198	57	69				
		LY	1262	724	128	66	76	89	62	178	56	69	248	117	76	97
**STATE		TY		741	60	71	81	87	118	198	57	69				
TOTAL**		LY	1262	724	128	66	76	89	62	178	56	69	248	117	76	97
UTAH	.750	TY		89	14	10	12	10	12	16	9	6				
		LY	150	86	12	9	12	12	10	10	12	9	11	29	9	15
**STATE		TY		89	14	10	12	10	12	16	9	6				
TOTAL**		LY	150	86	12	9	12	12	10	10	12	9	11	29	9	15
WYOMING	.750	TY		122	8	15	12	19	11	17	17	23				
		LY	171	131	7	14	16	19	19	22	19	15	10	13	10	7
**STATE		TY		122	8	15	12	19	11	17	17	23				
TOTAL**		LY	171	131	7	14	16	19	19	22	19	15	10	13	10	7
MISSISSIPPI	.750	TY		51	4	12	5	3	2	5	5	15				
		LY	73	52	5	7	4	2	2	1	15	16	5	5	5	6
**STATE		TY		51	4	12	5	3	2	5	5	15				
TOTAL**		LY	73	52	5	7	4	2	2	1	15	16	5	5	5	6
ALL STATE		TY		1191	99	130	122	158	175	262	103	142				
TOTAL		LY	2003	1209	179	121	124	159	132	236	117	141	306	196	138	154

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
RAVENSWOOD TLDC	***	ZINFANDEL		***												
NEW HAMPSHIRE	.750	TY		9				3	2	1	2	1				
		LY	6	6	1	1	1	1	1	1						
**STATE		TY		9				3	2	1	2	1				
TOTAL**		LY	6	6	1	1	1	1	1	1						
PENNSYLVANIA	.750	TY		2		1			1							
		LY	15	10	3	1	1	1	1	1	1	1	1	2	1	1
**STATE		TY		2		1			1							
TOTAL**		LY	15	10	3	1	1	1	1	1	1	1	1	2	1	1
UTAH	.750	TY		5	1	2			1	1						
		LY	17	11	2	1		1	2	2	2	1	2	2	1	1
**STATE		TY		5	1	2			1	1						
TOTAL**		LY	17	11	2	1		1	2	2	2	1	2	2	1	1
ALL STATE		TY		16	1	3		3	4	2	2	1				
TOTAL		LY	38	27	6	3	2	3	4	4	3	2	3	4	2	2
RAVENSWOOD VB	***	ZINFANDEL		***												
NEW HAMPSHIRE	1.500	TY		74	4	7	6	10	15	9	12	11				
		LY	160	100	7	8	10	23	11	19	11	11	9	24	12	15
	.750	TY		2760	231	249	185	367	327	234	116	1051				
		LY	3401	2352	284	241	208	243	233	228	168	747	270	386	279	114
**STATE		TY		2834	235	256	191	377	342	243	128	1062				
TOTAL**		LY	3561	2452	291	249	218	266	244	247	179	758	279	410	291	129
PENNSYLVANIA	1.500	TY		636	54	50	71	76	93	89	129	74				
		LY	1053	567	101	68	71	79	71	67	52	58	246	88	60	92
	.750	TY		3254	596	241	712	209	184	266	226	820				
		LY	4407	2493	561	233	534	190	150	230	357	238	402	388	611	513
**STATE		TY		3890	650	291	783	285	277	355	355	894				
TOTAL**		LY	5460	3060	662	301	605	269	221	297	409	296	648	476	671	605
UTAH	.750	TY		681	69	43	52	150	46	52	221	48				
		LY	1041	605	70	39	38	154	42	58	132	72	177	75	55	129
**STATE		TY		681	69	43	52	150	46	52	221	48				
TOTAL**		LY	1041	605	70	39	38	154	42	58	132	72	177	75	55	129
WYOMING	.750	TY		303	23	40	23	43	35	41	28	70				
		LY	411	258	22	20	25	40	29	38	26	58	41	52	35	25
**STATE		TY		303	23	40	23	43	35	41	28	70				
TOTAL**		LY	411	258	22	20	25	40	29	38	26	58	41	52	35	25
MISSISSIPPI	.750	TY		201	19	49	24	18	14	24	18	35				
		LY	328	224	20	43	21	15	16	18	41	50	23	31	24	26
**STATE		TY		201	19	49	24	18	14	24	18	35				
TOTAL**		LY	328	224	20	43	21	15	16	18	41	50	23	31	24	26
ALL STATE		TY		7909	996	679	1073	873	714	715	750	2109				
TOTAL		LY	10801	6599	1065	652	907	744	552	658	787	1234	1168	1044	1076	914
RAVNSWD BELLONI	***	ZINFANDEL		***												
NEW HAMPSHIRE	.750	TY		6				2	1	1	1	1				
		LY	5	5	1	1	1	1	1							
**STATE		TY		6				2	1	1	1	1				
TOTAL**		LY	5	5	1	1	1	1	1							
PENNSYLVANIA	.750	TY														
		LY	4	3	1	1		1					1			
**STATE		TY														
TOTAL**		LY	4	3	1	1		1					1			
UTAH	.750	TY		5	1	1	1	1				1				
		LY	13	7	1	1	1	1	1	1	1		1	3	1	1
**STATE		TY		5	1	1	1	1				1				
TOTAL**		LY	13	7	1	1	1	1	1	1	1		1	3	1	1
ALL STATE		TY		11	1	1	1	3	1	1	2	1				
TOTAL		LY	22	15	3	3	2	3	2	1	1		2	3	1	1
RAVNSWD BG RIVR	***	ZINFANDEL		***												
NEW HAMPSHIRE	.750	TY		8				2	2	2	1	1				
		LY	6	6	1	1	1	1	1	1						
**STATE		TY		8				2	2	2	1	1				
TOTAL**		LY	6	6	1	1	1	1	1	1						
PENNSYLVANIA	.750	TY														
		LY	7	4	1	1	1					1	1	1		1
**STATE		TY														
TOTAL**		LY	7	4	1	1	1					1	1	1		1
UTAH	.750	TY		6	1	1	1		1	1		1				
		LY	10	5	2	1		1			1		1	2	1	1
**STATE		TY		6	1	1	1		1	1		1				
TOTAL**		LY	10	5	2	1		1			1		1	2	1	1
ALL STATE		TY		14	1	1	1	2	3	3	1	2				
TOTAL		LY	23	15	4	3	2	2	1	1	1	1	2	3	1	2
RAVNSWD BRRICIA	***	ZINFANDEL		***												
PENNSYLVANIA	.750	TY		1			1									
		LY	11	9	1	1	1		1	1	1	3	1	1		

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NABCA CASE SALES DEPLETION COMPARISON

BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
**STATE		TY		1			1									
TOTAL**		LY	11	9	1	1	1		1	1	1	3	1	1		
UTAH	.750	TY		6	1	1	1	1	1	1						
		LY	12	6	2			1	1	1	1		1	2	2	1
**STATE		TY		6	1	1	1	1	1	1						
TOTAL**		LY	12	6	2			1	1	1	1		1	2	2	1
WYOMING	.750	TY		2					2							
		LY														
**STATE		TY		2					2							
TOTAL**		LY														
ALL STATE		TY		9	1	1	2	1	3	1						
TOTAL		LY	23	15	3	1	1	1	2	2	2	3	2	3	2	1
RAVNSWD DCKRSON	***	ZINFANDEL ***														
NEW HAMPSHIRE	.750	TY		8				3	2	1	1	1				
		LY	6	5	1	1	1		1			1				1
**STATE		TY		8				3	2	1	1	1				
TOTAL**		LY	6	5	1	1	1		1			1				1
PENNSYLVANIA	.750	TY														
		LY	1											1		
**STATE		TY														
TOTAL**		LY	1											1		
UTAH	.750	TY		1	1											
		LY	6	4	1	1	1		1					1		1
**STATE		TY		1	1											
TOTAL**		LY	6	4	1	1	1		1					1		1
ALL STATE		TY		9	1			3	2	1	1	1				
TOTAL		LY	13	9	2	2	2		2			1		2		2
RAVNSWD NAP VLY	***	ZINFANDEL ***														
NEW HAMPSHIRE	.750	TY		121	7	22	6	24	17	18	11	16				
		LY	236	135	17	12	10	22	21	22	12	19	35	28	24	14
**STATE		TY		121	7	22	6	24	17	18	11	16				
TOTAL**		LY	236	135	17	12	10	22	21	22	12	19	35	28	24	14
UTAH	.750	TY		50	10	6	6	4	7	7	6	4				
		LY	95	59	12	5	7	7	6	10	6	6	8	12	7	9
**STATE		TY		50	10	6	6	4	7	7	6	4				
TOTAL**		LY	95	59	12	5	7	7	6	10	6	6	8	12	7	9
ALL STATE		TY		171	17	28	12	28	24	25	17	20				
TOTAL		LY	331	194	29	17	17	29	27	32	18	25	43	40	31	23
RAVNSWD OLD HLL	***	ZINFANDEL ***														
NEW HAMPSHIRE	.750	TY		4				1	1	1	1					
		LY	2	1	1										1	
**STATE		TY		4				1	1	1	1					
TOTAL**		LY	2	1	1										1	
PENNSYLVANIA	.750	TY														
		LY	3	2			1				1			1		
**STATE		TY														
TOTAL**		LY	3	2			1				1			1		
UTAH	.750	TY		2					1	1						
		LY	2	1				1								1
**STATE		TY		2					1	1						
TOTAL**		LY	2	1				1								1
WYOMING	.750	TY		1			1									
		LY														
**STATE		TY		1			1									
TOTAL**		LY														
ALL STATE		TY		7			1	1	2	2	1					
TOTAL		LY	7	4	1		1	1			1			1	1	1
RAVNSWD OLD VNE	***	ZINFANDEL ***														
UTAH	.750	TY		817	277	35	185	32	25	39	35	189				
		LY	1018	707	220	26	159	31	32	33	25	181	36	49	191	35
**STATE		TY		817	277	35	185	32	25	39	35	189				
TOTAL**		LY	1018	707	220	26	159	31	32	33	25	181	36	49	191	35
WYOMING	.750	TY		55	3	6	16	3	3	15	5	4				
		LY	37	3								3	3	9	13	9
**STATE		TY		55	3	6	16	3	3	15	5	4				
TOTAL**		LY	37	3								3	3	9	13	9
MISSISSIPPI	.750	TY		3			3									
		LY														
**STATE		TY		3			3									
TOTAL**		LY														
ALL STATE		TY		875	280	41	204	35	28	54	40	193				
TOTAL		LY	1055	710	220	26	159	31	32	33	25	184	39	58	204	44
RAVNSWD VB CAL	***	CHARDONNAY ***														
NEW HAMPSHIRE	.750	TY		710	37	38	40	107	56	45	84	303				

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
		LY	778	555	49	43	33	47	39	36	79	229	52	124	36	11
**STATE		TY		710	37	38	40	107	56	45	84	303				
TOTAL**		LY	778	555	49	43	33	47	39	36	79	229	52	124	36	11
PENNSYLVANIA	.750	TY														
		LY	155	153	124	21	2	2	2	1		1		2		
**STATE		TY														
TOTAL**		LY	155	153	124	21	2	2	2	1		1		2		
WYOMING	.750	TY		1							1					
		LY														
**STATE		TY		1							1					
TOTAL**		LY														
ALL STATE		TY		711	37	38	40	107	56	45	85	303				
TOTAL		LY	933	708	173	64	35	49	41	37	79	230	52	126	36	11
RAVNSWD VB P SR	***	RED VARTL OTH ***														
NEW HAMPSHIRE	.750	TY		187	14	15	16	41	28	22	14	37				
		LY	318	198	27	25	18	27	30	28	13	30	25	36	46	13
**STATE		TY		187	14	15	16	41	28	22	14	37				
TOTAL**		LY	318	198	27	25	18	27	30	28	13	30	25	36	46	13
PENNSYLVANIA	.750	TY		907	173	64	213	58	39	101	196	63				
		LY	1160	656	175	54	138	47	41	57	97	47	89	88	190	137
**STATE		TY		907	173	64	213	58	39	101	196	63				
TOTAL**		LY	1160	656	175	54	138	47	41	57	97	47	89	88	190	137
WYOMING	.750	TY		69	5	11	2	13	3	7	8	20				
		LY	77	51	4	8	2	9	5	7	6	10	9	8	4	5
**STATE		TY		69	5	11	2	13	3	7	8	20				
TOTAL**		LY	77	51	4	8	2	9	5	7	6	10	9	8	4	5
ALL STATE		TY		1163	192	90	231	112	70	130	218	120				
TOTAL		LY	1555	905	206	87	158	83	76	92	116	87	123	132	240	155
RAVNSWD VB SHRZ	***	AUST SHIRAZ ***														
NEW HAMPSHIRE	.750	TY		282	30	27	29	51	42	35	21	47				
		LY	448	274	31	37	19	44	38	34	16	55	37	40	78	19
**STATE		TY		282	30	27	29	51	42	35	21	47				
TOTAL**		LY	448	274	31	37	19	44	38	34	16	55	37	40	78	19
PENNSYLVANIA	.750	TY		689	147	47	46	68	123	58	45	155				
		LY	908	611	113	55	120	47	35	49	40	152	80	87	57	73
**STATE		TY		689	147	47	46	68	123	58	45	155				
TOTAL**		LY	908	611	113	55	120	47	35	49	40	152	80	87	57	73
WYOMING	.750	TY		1				1								
		LY														
**STATE		TY		1				1								
TOTAL**		LY														
ALL STATE		TY		972	177	74	75	120	165	93	66	202				
TOTAL		LY	1356	885	144	92	139	91	73	83	56	207	117	127	135	92
RAVNSWD ZEN ZIN	***	ZINFANDEL ***														
NEW HAMPSHIRE	.750	TY		423	50	42	35	84	61	51	37	63				
		LY	730	461	81	44	43	69	56	54	58	56	57	62	94	56
**STATE		TY		423	50	42	35	84	61	51	37	63				
TOTAL**		LY	730	461	81	44	43	69	56	54	58	56	57	62	94	56
PENNSYLVANIA	.750	TY		866	177	69	69	82	126	64	50	229				
		LY	1517	907	195	73	80	103	69	73	53	261	335	120	65	90
**STATE		TY		866	177	69	69	82	126	64	50	229				
TOTAL**		LY	1517	907	195	73	80	103	69	73	53	261	335	120	65	90
ALL STATE		TY		1289	227	111	104	166	187	115	87	292				
TOTAL		LY	2247	1368	276	117	123	172	125	127	111	317	392	182	159	146
RAVNSWOOD NAPA	***	CABERNET SAUV ***														
NEW HAMPSHIRE	.750	TY		6	1		1		1		2	1				
		LY	82	54	8	3	5	8	8	7	7	8	8	12	6	2
**STATE		TY		6	1		1		1		2	1				
TOTAL**		LY	82	54	8	3	5	8	8	7	7	8	8	12	6	2
ALL STATE		TY		6	1		1		1		2	1				
TOTAL		LY	82	54	8	3	5	8	8	7	7	8	8	12	6	2
RED GUITAR SANG	***	TABLE OTHER ***														
NEW HAMPSHIRE	1.500	TY		32		6	1	12	5	2	4	2				
		LY	299	123						70	21	32	43	49	47	37
	.750	TY		1572	133	129	137	197	371	283	181	141				
		LY	981	534					5	163	232	134	135	132	89	91
**STATE		TY		1604	133	135	138	209	376	285	185	143				
TOTAL**		LY	1280	657					5	233	253	166	178	181	136	128
PENNSYLVANIA	1.500	TY		2256	289	151	289	459	281	442	182	163				
		LY	1167	363						132	135	96	299	215	118	172
**STATE		TY		2256	289	151	289	459	281	442	182	163				
TOTAL**		LY	1167	363						132	135	96	299	215	118	172
UTAH	.750	TY		448	143	23	39	32	29	40	116	26				
		LY	158										4	29	103	22
**STATE		TY		448	143	23	39	32	29	40	116	26				

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
TOTAL**		LY	158										4	29	103	22
ALL STATE		TY		4308	565	309	466	700	686	767	483	332				
TOTAL		LY	2605	1020					5	365	388	262	481	425	357	322
RED GUITR GRNCH	***	SPAIN ***														
NEW HAMPSHIRE	.750	TY		155	22	18	27	17	15	21	9	26				
		LY	377	264	40	30	27	31	35	28	27	46	34	28	33	18
**STATE		TY		155	22	18	27	17	15	21	9	26				
TOTAL**		LY	377	264	40	30	27	31	35	28	27	46	34	28	33	18
PENNSYLVANIA	.750	TY		757	113	66	86	96	123	87	127	59				
		LY	1357	797	139	73	153	63	51	79	165	74	116	120	180	144
**STATE		TY		757	113	66	86	96	123	87	127	59				
TOTAL**		LY	1357	797	139	73	153	63	51	79	165	74	116	120	180	144
UTAH	.750	TY														
		LY	315	244	96	13	14	50	12	13	11	35	60	10	1	
**STATE		TY														
TOTAL**		LY	315	244	96	13	14	50	12	13	11	35	60	10	1	
WYOMING	.750	TY		96	17	6	8	5	24	9	7	20				
		LY	119	86	21	12	7	4	11	7	9	15	11	6	8	8
**STATE		TY		96	17	6	8	5	24	9	7	20				
TOTAL**		LY	119	86	21	12	7	4	11	7	9	15	11	6	8	8
MISSISSIPPI	.750	TY		96	14	13	15	7	10	11	10	16				
		LY	196	123	21	14	16	15	7	23	15	12	20	23	19	11
**STATE		TY		96	14	13	15	7	10	11	10	16				
TOTAL**		LY	196	123	21	14	16	15	7	23	15	12	20	23	19	11
ALL STATE		TY		1104	166	103	136	125	172	128	153	121				
TOTAL		LY	2364	1514	317	142	217	163	116	150	227	182	241	187	241	181
RH PHILLIPS WHT	***	WHT ZINFANDEL ***														
NEW HAMPSHIRE	.750	TY		15	4	7	3	1								
		LY	68	49	2	4	6	8	12	5	9	3	5	5	2	7
**STATE		TY		15	4	7	3	1								
TOTAL**		LY	68	49	2	4	6	8	12	5	9	3	5	5	2	7
ALL STATE		TY		15	4	7	3	1								
TOTAL		LY	68	49	2	4	6	8	12	5	9	3	5	5	2	7
RH PHLPS BRL CV	***	CABERNET SAUV ***														
WYOMING	1.500	TY		1	1											
		LY														
**STATE		TY		1	1											
TOTAL**		LY														
ALL STATE		TY		1	1											
TOTAL		LY														
RHP LUST LODI	***	ZINFANDEL ***														
NEW HAMPSHIRE	.750	TY		7	1	1	1	1	1	1	1					
		LY	9	3			1			2			1		3	2
**STATE		TY		7	1	1	1	1	1	1	1					
TOTAL**		LY	9	3			1			2			1		3	2
ALL STATE		TY		7	1	1	1	1	1	1	1					
TOTAL		LY	9	3			1			2			1		3	2
RHP PET SR LODI	***	RED VARTL OTH ***														
NEW HAMPSHIRE	.750	TY		255	25	35	19	44	44	27	34	27				
		LY	364	210	11	27	13	38	33	28	20	40	35	44	51	24
**STATE		TY		255	25	35	19	44	44	27	34	27				
TOTAL**		LY	364	210	11	27	13	38	33	28	20	40	35	44	51	24
ALL STATE		TY		255	25	35	19	44	44	27	34	27				
TOTAL		LY	364	210	11	27	13	38	33	28	20	40	35	44	51	24
RICH WIR GRAPE	***	DOM BEVRGE WN ***														
PENNSYLVANIA	.750	TY		1000	130	121	146	150	104	133	105	111				
		LY	1864	1236	162	150	191	137	132	169	146	149	187	155	127	159
**STATE		TY		1000	130	121	146	150	104	133	105	111				
TOTAL**		LY	1864	1236	162	150	191	137	132	169	146	149	187	155	127	159
ALL STATE		TY		1000	130	121	146	150	104	133	105	111				
TOTAL		LY	1864	1236	162	150	191	137	132	169	146	149	187	155	127	159
RICH WIR RED	***	DOM BEVRGE WN ***														
ALABAMA	3.000	TY		1738	239	211	214	222	197	228	208	219				
		LY	2587	1665	231	215	210	201	209	200	209	190	214	265	212	231
	1.500	TY		836	135	133	135	122	109	98	60	44				
		LY	1664	1078	165	146	132	128	133	124	119	131	131	180	134	141
	1.000	TY		1058	148	128	135	119	115	131	134	148				
		LY	1572	1005	145	145	119	118	107	112	123	136	131	158	142	136
	.750	TY		1721	264	226	223	228	178	200	182	220				
		LY	2926	1878	285	260	240	232	209	208	213	231	253	304	247	244
	.375	TY		2186	315	282	266	283	238	274	243	285				
		LY	3078	2000	274	274	244	227	238	230	249	264	262	306	239	271
**STATE		TY		7539	1101	980	973	974	837	931	827	916				
TOTAL**		LY	11827	7626	1100	1040	945	906	896	874	913	952	991	1213	974	1023

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PENNSYLVANIA	3.000	TY		18995	2201	2243	2830	2544	2028	2785	2079	2285				
		LY	27912	18073	2102	2118	2753	2061	2116	2570	2141	2212	2785	2310	2063	2681
	1.500	TY		9822	1151	1140	1440	1406	1048	1384	1068	1185				
		LY	14697	9663	1214	1181	1508	1094	1074	1349	1108	1135	1424	1226	1009	1375
	.750	TY		3564	458	438	542	500	368	476	374	408				
		LY	6325	4141	475	501	641	475	446	595	491	517	656	536	438	554
**STATE		TY		32381	3810	3821	4812	4450	3444	4645	3521	3878				
TOTAL**		LY	48934	31877	3791	3800	4902	3630	3636	4514	3740	3864	4865	4072	3510	4610
WEST VIRGINIA	1.500	TY		464	63	58	73	53	54	49	51	63				
		LY	700	439	51	50	54	55	59	67	49	54	62	68	63	68
	1.000	TY		102	9	13	11	14	11	15	12	17				
		LY	168	119	14	12	13	14	16	15	17	18	10	13	13	13
	.750	TY		237	27	36	36	27	31	30	25	25				
		LY	414	274	34	28	31	38	35	39	29	40	30	40	37	33
**STATE		TY		803	99	107	120	94	96	94	88	105				
TOTAL**		LY	1282	832	99	90	98	107	110	121	95	112	102	121	113	114
WYOMING	.750	TY		2				2								
		LY	4	2			1					1	2			
**STATE		TY		2				2								
TOTAL**		LY	4	2			1					1	2			
MISSISSIPPI	1.500	TY		2358	330	297	329	280	291	268	266	297				
		LY	3618	2276	262	300	269	314	245	263	309	314	350	359	300	333
	1.000	TY		1518	201	167	213	183	182	190	177	205				
		LY	2205	1443	244	160	180	180	153	178	183	165	189	196	189	188
	.750	TY		3110	441	363	449	348	362	372	351	424				
		LY	5100	3344	471	434	412	424	368	406	404	425	455	466	419	416
	.375	TY		1969	271	233	285	238	233	258	215	236				
		LY	2942	1920	316	254	246	222	192	231	212	247	266	248	263	245
	.187	TY		1454	204	187	225	167	200	159	146	166				
		LY	1946	1172	90	184	134	144	125	164	165	166	198	189	208	179
**STATE		TY		10409	1447	1247	1501	1216	1268	1247	1155	1328				
TOTAL**		LY	15811	10155	1383	1332	1241	1284	1083	1242	1273	1317	1458	1458	1379	1361
ALL STATE		TY		51134	6457	6155	7406	6736	5645	6917	5591	6227				
TOTAL		LY	77858	50492	6373	6262	7187	5927	5725	6751	6021	6246	7418	6864	5976	7108
RICH WIR WHITE	***	DOM BEVRGE WN ***														
PENNSYLVANIA	1.500	TY		3581	444	420	518	425	418	535	398	423				
		LY	5446	3528	404	417	548	399	395	508	426	431	541	448	388	541
**STATE		TY		3581	444	420	518	425	418	535	398	423				
TOTAL**		LY	5446	3528	404	417	548	399	395	508	426	431	541	448	388	541
WEST VIRGINIA	1.500	TY		68	9	6	8	7	13	10	4	11				
		LY	97	59	8	7	5	5	9	14		11	10	5	13	10
	1.000	TY		21	5	1	5	2	2	3	1	2				
		LY	31	23	2	6	4	1	5		1	4	3	1	3	1
	.750	TY		69	8	5	6	8	10	14	8	10				
		LY	92	55	6	8	7	5	3	12	8	6	9	8	12	8
**STATE		TY		158	22	12	19	17	25	27	13	23				
TOTAL**		LY	220	137	16	21	16	11	17	26	9	21	22	14	28	19
MISSISSIPPI	.750	TY		264	44	48	40	28	28	23	25	28				
		LY	369	215		47	25	37	23	29	28	26	41	37	37	39
	.375	TY		116	13	9	19	15	12	21	12	15				
		LY	165	111	18	15	12	17	11	13	12	13	13	11	17	13
**STATE		TY		380	57	57	59	43	40	44	37	43				
TOTAL**		LY	534	326	18	62	37	54	34	42	40	39	54	48	54	52
NEW HAMPSHIRE	.750	TY		225	15	31	31	32	37	17	30	32				
		LY	312	195	21	22	27	26	18	18	31	32	35	26	22	34
**STATE		TY		225	15	31	31	32	37	17	30	32				
TOTAL**		LY	312	195	21	22	27	26	18	18	31	32	35	26	22	34
ALL STATE		TY		4344	538	520	627	517	520	623	478	521				
TOTAL		LY	6512	4186	459	522	628	490	464	594	506	523	652	536	492	646
RICH WIR/FRUIT	***	DOM BEVRGE WN ***														
PENNSYLVANIA	.750	TY		1509	179	183	236	222	165	212	159	153				
		LY	2718	1797	225	228	268	197	196	250	213	220	273	223	190	235
**STATE		TY		1509	179	183	236	222	165	212	159	153				
TOTAL**		LY	2718	1797	225	228	268	197	196	250	213	220	273	223	190	235
MISSISSIPPI	.750	TY		192	22	26	33	18	32	23	18	20				
		LY	254	143	24	19	21	17	14	18	15	15	24	27	30	30
**STATE		TY		192	22	26	33	18	32	23	18	20				
TOTAL**		LY	254	143	24	19	21	17	14	18	15	15	24	27	30	30
ALL STATE		TY		1701	201	209	269	240	197	235	177	173				
TOTAL		LY	2972	1940	249	247	289	214	210	268	228	235	297	250	220	265
RICHARD WIR GRP	***	RED GENRC OTH ***														
MISSISSIPPI	.750	TY		311	36	40	41	35	35	43	39	42				
		LY	398	242	21	39	32	24	21	36	27	42	36	44	33	43
**STATE		TY		311	36	40	41	35	35	43	39	42				
TOTAL**		LY	398	242	21	39	32	24	21	36	27	42	36	44	33	43
ALL STATE		TY		311	36	40	41	35	35	43	39	42				
TOTAL		LY	398	242	21	39	32	24	21	36	27	42	36	44	33	43
RICHARD WIR RED	***	RED GENRC OTH ***														
NEW HAMPSHIRE	1.500	TY		1217	139	175	149	160	157	134	132	171				

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
		LY	2187	1565	195	233	204	202	188	146	181	216	153	173	167	129
	.750	TY		424	43	68	48	67	42	49	44	63				
		LY	862	641	71	106	76	78	85	65	65	95	52	55	61	53
**STATE		TY		1641	182	243	197	227	199	183	176	234				
TOTAL**		LY	3049	2206	266	339	280	280	273	211	246	311	205	228	228	182
ALL STATE		TY		1641	182	243	197	227	199	183	176	234				
TOTAL		LY	3049	2206	266	339	280	280	273	211	246	311	205	228	228	182
RIOJA VEGA CRNZ	***	SPAIN ***														
NEW HAMPSHIRE	.750	TY		6			1					5				
		LY	44	38	2		26	2	3	1	2	2	2	1	3	
**STATE		TY		6			1					5				
TOTAL**		LY	44	38	2		26	2	3	1	2	2	2	1	3	
MISSISSIPPI	.750	TY		14		4	1	1	4		2	2				
		LY	27	16						9	4	3	1	4	1	5
**STATE		TY		14		4	1	1	4		2	2				
TOTAL**		LY	27	16						9	4	3	1	4	1	5
ALL STATE		TY		20		4	2	1	4		2	7				
TOTAL		LY	71	54	2		26	2	3	10	6	5	3	5	4	5
RIOJA VEGA JOVN	***	SPAIN ***														
PENNSYLVANIA	.750	TY		1	1											
		LY	46	43	18	7	9	3	2	2	1	1	1	1	1	
**STATE		TY		1	1											
TOTAL**		LY	46	43	18	7	9	3	2	2	1	1	1	1	1	
UTAH	.750	TY														
		LY	6	6	6											
**STATE		TY														
TOTAL**		LY	6	6	6											
ALL STATE		TY		1	1											
TOTAL		LY	52	49	24	7	9	3	2	2	1	1	1	1	1	
RIOJA VEGA TEMP	***	SPAIN ***														
NEW HAMPSHIRE	.750	TY		249	26	30	25	27	25	20	45	51				
		LY	237	147						38	65	44	18	27	33	12
**STATE		TY		249	26	30	25	27	25	20	45	51				
TOTAL**		LY	237	147						38	65	44	18	27	33	12
ALL STATE		TY		249	26	30	25	27	25	20	45	51				
TOTAL		LY	237	147						38	65	44	18	27	33	12
RM WDBG CAB-MRL	***	RED BLND/MRTG ***														
NEW HAMPSHIRE	1.500	TY		732	57	81	52	120	124	103	49	146				
		LY	1309	658	64	114	55	111	82	78	49	105	97	258	208	88
	.750	TY		98	9	16	10	16	11	13	10	13				
		LY	121	82	8	15	10	14	10	7	10	8	12	11	7	9
**STATE		TY		830	66	97	62	136	135	116	59	159				
TOTAL**		LY	1430	740	72	129	65	125	92	85	59	113	109	269	215	97
PENNSYLVANIA	1.500	TY		3069	178	443	336	785	150	249	193	735				
		LY	3365	2118	166	447	216	267	222	224	169	407	251	491	246	259
**STATE		TY		3069	178	443	336	785	150	249	193	735				
TOTAL**		LY	3365	2118	166	447	216	267	222	224	169	407	251	491	246	259
MISSISSIPPI	1.500	TY		62				4	22	6	15	15				
		LY														
	.750	TY														
		LY	1	1			1									
**STATE		TY		62				4	22	6	15	15				
TOTAL**		LY	1	1			1									
ALL STATE		TY		3961	244	540	398	925	307	371	267	909				
TOTAL		LY	4796	2859	238	576	282	392	314	309	228	520	360	760	461	356
RM WOODBDG PORT	***	DOM PORT RED ***														
MONTANA	.750	TY		5		2		1	1			1				
		LY	6	3	2							1	1	1	1	
**STATE		TY		5		2		1	1			1				
TOTAL**		LY	6	3	2							1	1	1	1	
ALL STATE		TY		5		2		1	1			1				
TOTAL		LY	6	3	2							1	1	1	1	
RM WOODBG CALIF	***	RIESLING ***														
NEW HAMPSHIRE	1.500	TY		1446	143	207	114	208	252	168	131	223				
		LY	2458	1515	161	234	123	257	216	190	159	175	202	336	271	134
	.750	TY		118	15	19	15	20	13	16	12	8				
		LY	213	146	14	25	17	25	18	13	15	19	9	24	20	14
**STATE		TY		1564	158	226	129	228	265	184	143	231				
TOTAL**		LY	2671	1661	175	259	140	282	234	203	174	194	211	360	291	148
PENNSYLVANIA	1.500	TY		7345	652	873	939	904	1180	1005	1088	704				
		LY	10946	6922	622	972	924	905	812	844	570	1273	873	1627	754	770
**STATE		TY		7345	652	873	939	904	1180	1005	1088	704				
TOTAL**		LY	10946	6922	622	972	924	905	812	844	570	1273	873	1627	754	770
UTAH	.750	TY		618	36	23	37	289	41	61	33	98				
		LY	1319	630	42	25	28	311	24	39	28	133	25	352	29	283

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**STATE		TY		618	36	23	37	289	41	61	33	98				
TOTAL**		LY	1319	630	42	25	28	311	24	39	28	133	25	352	29	283
WYOMING	1.500	TY		117	9	17	13	13	14	16	17	18				
		LY	188	105	12	15	16	21	14	10	11	6	30	24	15	14
**STATE		TY		117	9	17	13	13	14	16	17	18				
TOTAL**		LY	188	105	12	15	16	21	14	10	11	6	30	24	15	14
MISSISSIPPI	1.500	TY		101	15	6	19	6	27	3	18	7				
		LY	138	96	13	5	16	10	23	5	19	5	14	17	5	6
	.750	TY		143	10	9	32	17	4	31	27	13				
		LY	212	119	5	14	22	12	8	36	10	12	31	14	11	37
**STATE		TY		244	25	15	51	23	31	34	45	20				
TOTAL**		LY	350	215	18	19	38	22	31	41	29	17	45	31	16	43
ALL STATE		TY		9888	880	1154	1169	1457	1531	1300	1326	1071				
TOTAL		LY	15474	9533	869	1290	1146	1541	1115	1137	812	1623	1184	2394	1105	1258
RM WOODBG MSCTO	***	WHT VARTL OTH ***														
NEW HAMPSHIRE	1.500	TY		756	14	96	41	108	164	102	34	197				
		LY	1345	871	113	128	47	236	88	86	54	119	59	174	154	87
	.750	TY		68	4	13	7	14	9	7	6	8				
		LY	122	83	8	11	14	12	12	8	12	6	10	15	8	6
**STATE		TY		824	18	109	48	122	173	109	40	205				
TOTAL**		LY	1467	954	121	139	61	248	100	94	66	125	69	189	162	93
PENNSYLVANIA	1.500	TY		3007	150	334	248	601	149	462	923	140				
		LY	3195	1972	132	178	488	195	139	158	121	561	210	227	465	321
	.750	TY		881	168	56	74	104	187	78	61	153				
		LY	1443	721	140	70	73	51	116	76	142	53	428	128	78	88
**STATE		TY		3888	318	390	322	705	336	540	984	293				
TOTAL**		LY	4638	2693	272	248	561	246	255	234	263	614	638	355	543	409
UTAH	1.500	TY														
		LY	45	34						10	7	17	11			
**STATE		TY														
TOTAL**		LY	45	34						10	7	17	11			
WYOMING	1.500	TY		32	1	8	3	13	5	2						
		LY	71	43		3	10	11	3	5	3	8	8	8	3	9
	.750	TY		13	9	4										
		LY	68	35		2	8	3	3	4	8	7	8	16	3	6
**STATE		TY		45	10	12	3	13	5	2						
TOTAL**		LY	139	78		5	18	14	6	9	11	15	16	24	6	15
MISSISSIPPI	1.500	TY		204	34	27	31	18	32	14	37	11				
		LY	214	99	18	13	17	13	9	9	9	11	30	36	16	33
	.750	TY														
		LY	251	153	32	8	35	15	3	38	11	11	38	30	17	13
**STATE		TY		204	34	27	31	18	32	14	37	11				
TOTAL**		LY	465	252	50	21	52	28	12	47	20	22	68	66	33	46
ALL STATE		TY		4961	380	538	404	858	546	665	1061	509				
TOTAL		LY	6754	4011	443	413	692	536	373	394	367	793	802	634	744	563
RM WOODBG P GRG	***	PN GRIS/GRGIO ***														
NEW HAMPSHIRE	1.500	TY		6735	361	1432	339	811	1707	799	343	943				
		LY	8273	4832	299	500	264	834	991	801	352	791	468	1298	1146	529
	.750	TY		991	315	51	83	150	76	107	94	115				
		LY	1419	971	66	85	102	163	72	90	271	122	170	120	118	40
	.187	TY		410	35	45	40	60	60	54	53	63				
		LY	607	441	36	42	45	69	66	76	44	63	40	54	39	33
**STATE		TY		8136	711	1528	462	1021	1843	960	490	1121				
TOTAL**		LY	10299	6244	401	627	411	1066	1129	967	667	976	678	1472	1303	602
PENNSYLVANIA	1.500	TY		16914	936	2251	1876	1955	2866	2689	2921	1420				
		LY	19072	12226	909	1507	1436	2209	1544	1343	1019	2259	1363	3029	1259	1195
	.750	TY		2604	402	177	258	479	201	293	219	575				
		LY	3364	2054	294	172	442	192	167	226	387	174	309	322	387	292
	.187	TY		1224	126	111	166	203	143	192	128	155				
		LY	1640	1140	118	120	161	137	119	187	154	144	156	126	85	133
**STATE		TY		20742	1464	2539	2300	2637	3210	3174	3268	2150				
TOTAL**		LY	24076	15420	1321	1799	2039	2538	1830	1756	1560	2577	1828	3477	1731	1620
UTAH	1.500	TY		677	70	57	76	189	67	61	43	114				
		LY	1064	610	65	55	49	169	66	74	48	84	50	184	44	176
	.750	TY		913	48	31	309	46	57	56	339	27				
		LY	1047	730	34	32	238	43	54	52	237	40	135	54	90	38
	.187	TY														
		LY	2	2							2					
**STATE		TY		1590	118	88	385	235	124	117	382	141				
TOTAL**		LY	2113	1342	99	87	287	212	120	126	287	124	185	238	134	214
WYOMING	1.500	TY		450	34	59	36	59	69	76	54	63				
		LY	492	334	26	45	27	50	51	46	38	51	43	49	31	35
	.750	TY		3						1	2					
		LY	4	3					1			2				1
**STATE		TY		453	34	59	36	59	69	77	56	63				
TOTAL**		LY	496	337	26	45	27	50	52	46	38	53	43	49	31	36
MISSISSIPPI	1.500	TY		924	131	69	147	64	162	89	152	110				
		LY	889	569	89	41	86	66	106	46	93	42	112	111	37	60
	.750	TY		351	26	16	85	32	23	118	20	31				
		LY	416	229	10	18	43	30	22	70	21	15	60	22	28	77
**STATE		TY		1275	157	85	232	96	185	207	172	141				
TOTAL**		LY	1305	798	99	59	129	96	128	116	114	57	172	133	65	137

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ALL STATE		TY		32196	2484	4299	3415	4048	5431	4535	4368	3616				
TOTAL		LY	38289	24141	1946	2617	2893	3962	3259	3011	2666	3787	2906	5369	3264	2609
RM WOODBRDG SHZ	***	SHIRAZ/SYRAH ***														
NEW HAMPSHIRE	1.500	TY														
		LY	1	1				1								
**STATE		TY														
TOTAL**		LY	1	1				1								
ALL STATE		TY														
TOTAL		LY	1	1				1								
RM WOODBRDG SRH	***	SHIRAZ/SYRAH ***														
NEW HAMPSHIRE	.750	TY														
		LY	1	1	1											
**STATE		TY														
TOTAL**		LY	1	1	1											
PENNSYLVANIA	1.500	TY		1873	269	109	167	512	94	213	379	130				
		LY	2721	1556	125	340	188	195	159	161	112	276	181	169	540	275
	.750	TY		3	1		1			1						
		LY	33	29	8	7	3	2	2	5	1	1	1	1	1	1
**STATE		TY		1876	270	109	168	512	94	214	379	130				
TOTAL**		LY	2754	1585	133	347	191	197	161	166	113	277	182	170	541	276
ALL STATE		TY		1876	270	109	168	512	94	214	379	130				
TOTAL		LY	2755	1586	134	347	191	197	161	166	113	277	182	170	541	276
RM WOODBRDGE SV	***	SAV BL/FME BL ***														
NEW HAMPSHIRE	1.500	TY		5859	300	1050	343	769	1515	719	381	782				
		LY	7082	4709	327	492	309	797	983	844	355	602	386	848	745	394
	.750	TY		627	136	33	64	113	73	70	72	66				
		LY	674	404	35	37	45	65	56	54	50	62	109	42	87	32
	.187	TY		27	5	7	3	5	2	3	1	1				
		LY	65	43	3	6	3	7	6	7	5	6	6	7	5	4
**STATE		TY		6513	441	1090	410	887	1590	792	454	849				
TOTAL**		LY	7821	5156	365	535	357	869	1045	905	410	670	501	897	837	430
PENNSYLVANIA	1.500	TY		12017	789	1805	2372	1245	1048	1693	2094	971				
		LY	15904	10668	927	1026	2067	1240	1215	1499	1006	1688	1164	2108	945	1019
	.750	TY		3076	569	160	226	688	226	249	186	772				
		LY	3644	2383	477	142	226	150	378	304	554	152	262	193	466	340
	.187	TY		1		1										
		LY	589	580	80	78	87	79	80	142	27	7	3	1	4	1
**STATE		TY		15094	1358	1966	2598	1933	1274	1942	2280	1743				
TOTAL**		LY	20137	13631	1484	1246	2380	1469	1673	1945	1587	1847	1429	2302	1415	1360
UTAH	1.500	TY		1265	88	94	371	81	100	146	304	81				
		LY	1794	1218	101	91	323	86	136	135	277	69	222	105	167	82
	.750	TY		1343	55	73	68	569	93	91	91	303				
		LY	2276	1177	77	52	67	487	87	76	66	265	53	524	37	485
**STATE		TY		2608	143	167	439	650	193	237	395	384				
TOTAL**		LY	4070	2395	178	143	390	573	223	211	343	334	275	629	204	567
WYOMING	1.500	TY		690	53	69	72	96	107	114	91	88				
		LY	996	716	62	71	58	115	113	106	115	76	82	80	62	56
	.750	TY		340	38	19	47	40	65	52	35	44				
		LY	373	261	27	22	31	40	28	51	32	30	38	30	21	23
**STATE		TY		1030	91	88	119	136	172	166	126	132				
TOTAL**		LY	1369	977	89	93	89	155	141	157	147	106	120	110	83	79
MISSISSIPPI	1.500	TY		1695	248	150	286	160	287	159	215	190				
		LY	2088	1353	193	119	174	169	215	142	201	140	242	214	126	153
	.750	TY		357	18	21	68	51	15	136	22	26				
		LY	485	267	19	23	39	35	19	88	24	20	53	57	16	92
**STATE		TY		2052	266	171	354	211	302	295	237	216				
TOTAL**		LY	2573	1620	212	142	213	204	234	230	225	160	295	271	142	245
ALL STATE		TY		27297	2299	3482	3920	3817	3531	3432	3492	3324				
TOTAL		LY	35970	23779	2328	2159	3429	3270	3316	3448	2712	3117	2620	4209	2681	2681
RM WOODBRDGE TO	***	CABERNET SAUV ***														
UTAH	.750	TY		36	8	4	9	3	2	10						
		LY	37	25	4	4	3	3	3	3	2	3	2	4	2	4
**STATE		TY		36	8	4	9	3	2	10						
TOTAL**		LY	37	25	4	4	3	3	3	3	2	3	2	4	2	4
UTAH	.750	TY		26	8	1	4	5	2	6						
		LY	27	19	3	3	2	3	2	2	2	2	2	3	2	1
**STATE		TY		26	8	1	4	5	2	6						
TOTAL**		LY	27	19	3	3	2	3	2	2	2	2	2	3	2	1
UTAH	.750	TY		41	9	5	9	6	10	2						
		LY	50	33	5	4	2	4	4	6	4	4	4	6	3	4
**STATE		TY		41	9	5	9	6	10	2						
TOTAL**		LY	50	33	5	4	2	4	4	6	4	4	4	6	3	4
ALL STATE		TY		103	25	10	22	14	14	18						
TOTAL		LY	114	77	12	11	7	10	9	11	8	9	8	13	7	9
RM WOODBRG GHST	***	CHARDONNAY ***														
PENNSYLVANIA	.750	TY														
		LY	1	1		1										
**STATE		TY														

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TOTAL**		LY	1	1		1										
ALL STATE		TY														
TOTAL		LY	1	1		1										
RM WOODBRG OAK	***	CHARDONNAY ***														
NEW HAMPSHIRE	.750	TY		209	61	12	32	36	10	18	33	7				
		LY	306	207	25	20	33	44	17	17	24	27	47	13	30	9
**STATE		TY		209	61	12	32	36	10	18	33	7				
TOTAL**		LY	306	207	25	20	33	44	17	17	24	27	47	13	30	9
MISSISSIPPI	1.500	TY		639	113	61	107	42	107	62	90	57				
		LY	733	469	108	43	68	52	72	47	25	54	118	81	16	49
	.750	TY		202	13	9	73	8	13	45	26	15				
		LY	258	133	7	12	24	16	4	33	16	21	33	25	14	53
**STATE		TY		841	126	70	180	50	120	107	116	72				
TOTAL**		LY	991	602	115	55	92	68	76	80	41	75	151	106	30	102
ALL STATE		TY		1050	187	82	212	86	130	125	149	79				
TOTAL		LY	1297	809	140	75	125	112	93	97	65	102	198	119	60	111
RM WOODBRIDGE	***	CABERNET SAUV ***														
NEW HAMPSHIRE	1.500	TY		13522	702	2837	1474	1612	2538	1307	614	2438				
		LY	18713	11153	780	1543	828	1739	1814	1608	865	1976	1263	2802	2260	1235
	.750	TY		3282	918	164	404	483	211	305	391	406				
		LY	4311	2953	360	289	511	433	152	221	672	315	578	225	390	165
	.187	TY		471	47	65	55	68	58	48	50	80				
		LY	739	505	47	68	52	81	54	69	49	85	55	72	57	50
**STATE		TY		17275	1667	3066	1933	2163	2807	1660	1055	2924				
TOTAL**		LY	23763	14611	1187	1900	1391	2253	2020	1898	1586	2376	1896	3099	2707	1450
PENNSYLVANIA	1.500	TY		22475	1565	3743	2820	2464	3497	2722	3732	1932				
		LY	37566	24535	1704	7457	3131	3045	2031	1881	1640	3646	2177	6310	2279	2265
	.750	TY		5180	938	380	536	1022	296	520	402	1088				
		LY	7835	4508	870	366	914	414	278	420	792	454	1750	616	407	554
	.187	TY		2195	287	270	239	243	235	359	261	301				
		LY	3591	2278	246	264	332	240	250	316	292	338	371	345	228	369
**STATE		TY		29850	2790	4393	3595	3729	4028	3601	4395	3319				
TOTAL**		LY	48992	31321	2820	8087	4377	3699	2559	2617	2724	4438	4298	7271	2914	3188
UTAH	1.500	TY		1213	109	108	109	287	112	126	103	259				
		LY	2095	1074	97	105	73	308	81	113	85	212	100	420	78	423
	.750	TY		1331	69	62	550	47	53	74	410	66				
		LY	1818	1178	88	53	452	58	57	73	349	48	332	71	172	65
**STATE		TY		2544	178	170	659	334	165	200	513	325				
TOTAL**		LY	3913	2252	185	158	525	366	138	186	434	260	432	491	250	488
WYOMING	1.500	TY		1229	110	147	127	199	130	183	144	189				
		LY	1936	1275	137	174	138	202	194	142	130	158	203	195	131	132
	.750	TY		478	49	42	50	49	82	69	77	60				
		LY	654	453	64	31	62	59	58	83	54	42	69	49	43	40
	.187	TY		96	13	9	11	10	16	11	13	13				
		LY	130	89	12	6	11	14	10	11	13	12	13	12	8	8
**STATE		TY		1803	172	198	188	258	228	263	234	262				
TOTAL**		LY	2720	1817	213	211	211	275	262	236	197	212	285	256	182	180
MISSISSIPPI	1.500	TY		3338	510	327	537	264	505	291	484	420				
		LY	4611	2878	423	280	453	269	427	263	462	301	591	509	308	325
	.750	TY		1156	91	87	219	92	86	285	193	103				
		LY	1562	832	98	74	148	68	62	200	81	101	199	123	95	313
	.187	TY		196	31	19	29	17	23	20	30	27				
		LY	275	179	27	23	23	22	20	16	24	24	26	24	24	22
**STATE		TY		4690	632	433	785	373	614	596	707	550				
TOTAL**		LY	6448	3889	548	377	624	359	509	479	567	426	816	656	427	660
NEW HAMPSHIRE	1.500	TY		7870	434	1761	489	876	1520	804	356	1630				
		LY	10684	6423	504	811	499	946	1088	877	552	1146	732	1566	1355	608
	.750	TY		2007	601	92	278	251	112	186	236	251				
		LY	2495	1668	137	167	239	257	78	142	389	259	338	144	264	81
	.187	TY		465	47	60	49	64	56	52	54	83				
		LY	724	493	46	65	51	79	49	66	59	78	56	71	49	55
**STATE		TY		10342	1082	1913	816	1191	1688	1042	646	1964				
TOTAL**		LY	13903	8584	687	1043	789	1282	1215	1085	1000	1483	1126	1781	1668	744
PENNSYLVANIA	1.500	TY		15704	1165	2709	2060	3101	1025	1826	2441	1377				
		LY	28168	18350	1160	5700	2488	2243	1507	1365	1171	2716	1640	4936	1660	1582
	.750	TY		3518	673	284	674	311	196	329	278	773				
		LY	5766	3305	608	266	660	322	212	307	624	306	1299	508	279	375
	.187	TY		1730	211	193	291	215	191	234	185	210				
		LY	2637	1660	210	190	228	172	179	231	215	235	259	247	186	285
**STATE		TY		20952	2049	3186	3025	3627	1412	2389	2904	2360				
TOTAL**		LY	36571	23315	1978	6156	3376	2737	1898	1903	2010	3257	3198	5691	2125	2242
UTAH	1.500	TY		546	76	51	52	148	39	51	46	83				
		LY	1056	619	76	65	50	167	58	63	48	92	48	197	42	150
	.750	TY		977	42	47	360	38	42	58	349	41				
		LY	1385	906	50	35	369	49	40	57	279	27	245	50	140	44
**STATE		TY		1523	118	98	412	186	81	109	395	124				
TOTAL**		LY	2441	1525	126	100	419	216	98	120	327	119	293	247	182	194
WYOMING	1.500	TY		785	71	110	78	113	96	114	79	124				
		LY	1164	784	89	107	85	130	116	89	92	76	125	107	72	76
	.750	TY		357	41	29	67	42	43	45	59	31				
		LY	581	401	50	33	60	53	40	62	57	46	50	51	32	47
**STATE		TY		1142	112	139	145	155	139	159	138	155				
TOTAL**		LY	1745	1185	139	140	145	183	156	151	149	122	175	158	104	123

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MISSISSIPPI	1.500	TY		2403	387	258	381	196	342	205	319	315				
		LY	3601	2237	442	222	313	242	312	225	301	180	437	443	252	232
	.750	TY		727	48	55	124	57	53	183	126	81				
		LY	1192	623	76	49	117	68	51	141	56	65	154	94	48	273
	.187	TY		123	16	17	19	9	14	15	17	16				
		LY	174	110	17	17	11	10	12	14	16	13	16	17	15	16
**STATE		TY		3253	451	330	524	262	409	403	462	412				
TOTAL**		LY	4967	2970	535	288	441	320	375	380	373	258	607	554	315	521
NEW HAMPSHIRE	1.500	TY		3736	349	410	255	553	936	408	223	602				
		LY	6286	3604	302	491	205	591	598	546	221	650	449	1021	815	397
	.750	TY		484	177	27	36	59	23	36	87	39				
		LY	555	343	30	53	50	52	22	16	81	39	100	30	61	21
**STATE		TY		4220	526	437	291	612	959	444	310	641				
TOTAL**		LY	6841	3947	332	544	255	643	620	562	302	689	549	1051	876	418
PENNSYLVANIA	1.500	TY		8735	690	1654	1102	960	1487	977	1100	765				
		LY	12760	7206	703	698	846	1196	785	757	616	1605	1008	2556	976	1014
	.750	TY		1414	120	107	350	144	90	133	127	343				
		LY	2513	1421	275	124	126	69	246	175	301	105	186	177	435	294
**STATE		TY		10149	810	1761	1452	1104	1577	1110	1227	1108				
TOTAL**		LY	15273	8627	978	822	972	1265	1031	932	917	1710	1194	2733	1411	1308
UTAH	1.500	TY		476	53	48	46	120	46	43	30	90				
		LY	962	454	48	41	42	132	40	40	33	78	48	215	58	187
	.750	TY		732	24	14	323	14	21	28	293	15				
		LY	1106	635	21	16	278	23	25	19	240	13	270	36	146	19
**STATE		TY		1208	77	62	369	134	67	71	323	105				
TOTAL**		LY	2068	1089	69	57	320	155	65	59	273	91	318	251	204	206
WYOMING	1.500	TY		240	12	34	28	38	25	40	26	37				
		LY	312	205	28	28	16	37	32	23	21	20	40	29	19	19
**STATE		TY		240	12	34	28	38	25	40	26	37				
TOTAL**		LY	312	205	28	28	16	37	32	23	21	20	40	29	19	19
MISSISSIPPI	1.500	TY		883	158	59	128	64	144	77	151	102				
		LY	687	410	63	25	91	44	53	23	76	35	98	64	49	66
	.750	TY		349	13	20	66	26	19	133	34	38				
		LY	473	240	24	24	34	37	13	57	20	31	65	38	18	112
**STATE		TY		1232	171	79	194	90	163	210	185	140				
TOTAL**		LY	1160	650	87	49	125	81	66	80	96	66	163	102	67	178
NEW HAMPSHIRE	1.500	TY		90	8	5	12	13	15	14	7	16				
		LY	143	95	9	15	8	19	11	9	13	11	15	15	10	8
**STATE		TY		90	8	5	12	13	15	14	7	16				
TOTAL**		LY	143	95	9	15	8	19	11	9	13	11	15	15	10	8
PENNSYLVANIA	1.500	TY		1873	131	110	175	545	120	237	412	143				
		LY	2497	1563	158	169	499	170	116	184	137	130	202	373	178	181
	.750	TY		1481	359	65	350	75	63	419	77	73				
		LY	1964	1160	276	71	79	47	172	130	308	77	513	120	72	99
**STATE		TY		3354	490	175	525	620	183	656	489	216				
TOTAL**		LY	4461	2723	434	240	578	217	288	314	445	207	715	493	250	280
UTAH	1.500	TY		437	27	19	178	16	22	35	118	22				
		LY	763	465	41	33	179	32	30	26	102	22	150	32	95	21
	.750	TY		616	29	14	32	294	20	24	24	179				
		LY	1309	560	17	13	19	293	22	22	15	159	17	434	10	288
**STATE		TY		1053	56	33	210	310	42	59	142	201				
TOTAL**		LY	2072	1025	58	46	198	325	52	48	117	181	167	466	105	309
MISSISSIPPI	1.500	TY		93	13	10	7	7	17	8	21	10				
		LY	154	111	28	10	14	12	12	8	18	9	15	15	9	4
	.750	TY		80	11	63				1		5				
		LY	39	39	3	17	8	3	4		3	1				
**STATE		TY		173	24	73	7	7	17	9	21	15				
TOTAL**		LY	193	150	31	27	22	15	16	8	21	10	15	15	9	4
NEW HAMPSHIRE	1.500	TY		1584	157	193	159	257	241	205	163	209				
		LY	2549	1763	158	231	179	268	287	219	191	230	225	239	191	131
	.750	TY		109	8	14	12	18	15	20	8	14				
		LY	166	124	9	19	12	20	16	21	10	17	13	13	9	7
	.187	TY		6		1		2		2	1					
		LY	23	18	1	2	2	2	3	7		1	1	1	1	2
**STATE		TY		1699	165	208	171	277	256	227	172	223				
TOTAL**		LY	2738	1905	168	252	193	290	306	247	201	248	239	253	201	140
PENNSYLVANIA	1.500	TY		10634	889	985	1321	1677	889	1693	2335	845				
		LY	21085	11596	1252	1180	2710	1265	1057	2029	1012	1091	1490	4988	1381	1630
	.750	TY		3194	675	265	520	284	245	294	252	659				
		LY	6163	3522	513	363	321	293	689	457	579	307	1389	644	311	297
	.187	TY		322	81	74	112	26	7	12	4	6				
		LY	1091	719	75	74	103	76	87	117	99	88	87	122	72	91
**STATE		TY		14150	1645	1324	1953	1987	1141	1999	2591	1510				
TOTAL**		LY	28339	15837	1840	1617	3134	1634	1833	2603	1690	1486	2966	5754	1764	2018
UTAH	1.500	TY		372	29	32	97	22	21	39	105	27				
		LY	595	356	31	33	84	27	48	30	75	28	110	48	52	29
	.750	TY		640	41	32	40	262	29	50	43	143				
		LY	1328	566	33	28	35	262	35	27	27	119	36	395	30	301
**STATE		TY		1012	70	64	137	284	50	89	148	170				
TOTAL**		LY	1923	922	64	61	119	289	83	57	102	147	146	443	82	330
WYOMING	1.500	TY		285	36	34	27	45	41	42	20	40				
		LY	466	333	46	49	33	42	45	40	31	47	40	49	21	23
	.750	TY		239	21	26	33	33	38	27	29	32				
		LY	416	273	32	25	40	42	24	42	44	24	42	41	22	38
**STATE		TY		524	57	60	60	78	79	69	49	72				
TOTAL**		LY	882	606	78	74	73	84	69	82	75	71	82	90	43	61

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MISSISSIPPI	1.500	TY		407	61	44	66	44	61	37	50	44				
		LY	671	425	81	51	59	49	54	47	41	43	70	95	43	38
	.750	TY		173	15	18	24	10	17	53	18	18				
		LY	328	197	29	17	38	16	14	46	21	16	31	29	20	51
	.187	TY		18	6	6	6									
		LY	62	40	7	4	7	4	3	4	5	6	5	4	7	6
**STATE		TY		598	82	68	96	54	78	90	68	62				
TOTAL**		LY	1061	662	117	72	104	69	71	97	67	65	106	128	70	95
NEW HAMPSHIRE	1.500	TY		26194	1375	4749	3003	3229	5675	2901	1340	3922				
		LY	34759	22236	1788	2659	1703	3381	4002	3339	1704	3660	2146	4531	3839	2007
	.750	TY		4655	1166	211	619	691	289	464	771	444				
		LY	6215	4605	572	400	716	729	249	337	1113	489	702	274	460	174
	.187	TY		825	72	93	90	123	142	108	95	102				
		LY	1134	805	72	102	86	122	104	129	79	111	77	97	82	73
**STATE		TY		31674	2613	5053	3712	4043	6106	3473	2206	4468				
TOTAL**		LY	42108	27646	2432	3161	2505	4232	4355	3805	2896	4260	2925	4902	4381	2254
PENNSYLVANIA	1.500	TY		48266	3558	6726	5970	6221	8419	6418	6595	4359				
		LY	71653	49105	3431	11644	6633	6485	5177	5197	3853	6685	4634	9361	4264	4289
	.750	TY		6048	1032	493	1210	628	403	629	516	1137				
		LY	9624	6128	936	504	1189	670	504	726	1021	578	1780	634	493	589
	.187	TY		4089	438	433	597	575	474	670	421	481				
		LY	5824	3874	429	399	564	463	457	593	467	502	569	488	366	527
**STATE		TY		58403	5028	7652	7777	7424	9296	7717	7532	5977				
TOTAL**		LY	87101	59107	4796	12547	8386	7618	6138	6516	5341	7765	6983	10483	5123	5405
UTAH	1.500	TY		1145	107	93	85	366	108	110	89	187				
		LY	1985	1193	103	97	77	408	115	134	84	175	84	348	75	285
	.750	TY		1283	88	74	399	77	70	91	426	58				
		LY	1826	1221	87	79	431	78	67	83	338	58	304	78	138	85
**STATE		TY		2428	195	167	484	443	178	201	515	245				
TOTAL**		LY	3811	2414	190	176	508	486	182	217	422	233	388	426	213	370
WYOMING	1.500	TY		1737	125	231	161	279	245	253	206	237				
		LY	2456	1704	202	153	163	298	257	230	183	218	203	237	118	194
	.750	TY		504	49	35	74	65	76	80	86	39				
		LY	676	502	56	37	61	70	68	91	72	47	57	49	26	42
	.187	TY		104	9	7	15	15	18	17	11	12				
		LY	108	76	9	5	10	11	12	15	10	4	12	5	6	9
**STATE		TY		2345	183	273	250	359	339	350	303	288				
TOTAL**		LY	3240	2282	267	195	234	379	337	336	265	269	272	291	150	245
MISSISSIPPI	1.500	TY		7425	1207	655	1387	581	1225	615	948	807				
		LY	10693	7072	1152	612	1080	833	1025	693	1063	614	1116	1194	646	665
	.750	TY		1576	129	122	358	130	110	384	205	138				
		LY	2194	1270	148	124	208	149	97	297	122	125	223	209	90	402
	.187	TY		458	62	50	62	49	58	61	56	60				
		LY	582	385	48	50	44	57	40	48	50	48	48	51	46	52
**STATE		TY		9459	1398	827	1807	760	1393	1060	1209	1005				
TOTAL**		LY	13469	8727	1348	786	1332	1039	1162	1038	1235	787	1387	1454	782	1119
PENNSYLVANIA	.750	TY		1742	311	111	150	199	314	410	119	128				
		LY	2265	1406	266	109	151	98	219	203	247	113	389	196	117	157
**STATE		TY		1742	311	111	150	199	314	410	119	128				
TOTAL**		LY	2265	1406	266	109	151	98	219	203	247	113	389	196	117	157
ALL STATE		TY		239127	23172	32392	31767	31114	33849	28720	29091	29022				
TOTAL		LY	364923	231494	22010	39338	31531	30665	26166	26291	24113	31380	32185	49779	26751	24714
ROGET BRUT	***	CHMPAGNE BRUT ***														
NEW HAMPSHIRE	.750	TY		338	31	46	41	55	45	38	44	38				
		LY	554	364	39	47	48	52	55	45	33	45	47	58	51	34
**STATE		TY		338	31	46	41	55	45	38	44	38				
TOTAL**		LY	554	364	39	47	48	52	55	45	33	45	47	58	51	34
PENNSYLVANIA	.750	TY		2140	191	249	365	322	241	293	209	270				
		LY	4504	2352	241	285	414	257	281	311	259	304	345	736	787	284
**STATE		TY		2140	191	249	365	322	241	293	209	270				
TOTAL**		LY	4504	2352	241	285	414	257	281	311	259	304	345	736	787	284
WYOMING	.750	TY		1						1						
		LY														
**STATE		TY		1						1						
TOTAL**		LY														
MISSISSIPPI	.750	TY		122	17	14	15	14	24	11	14	13				
		LY	201	111	12	19	7	20	15	10	19	9	24	46	11	9
**STATE		TY		122	17	14	15	14	24	11	14	13				
TOTAL**		LY	201	111	12	19	7	20	15	10	19	9	24	46	11	9
ALL STATE		TY		2601	239	309	421	391	310	343	267	321				
TOTAL		LY	5259	2827	292	351	469	329	351	366	311	358	416	840	849	327
ROGET EXTRA DRY	***	CHMPGNE X DRY ***														
NEW HAMPSHIRE	.750	TY		700	56	88	80	102	115	77	85	97				
		LY	958	642	58	64	84	109	80	73	88	86	74	99	102	41
	.187	TY		404	38	48	46	56	55	57	49	55				
		LY	539	353	31	51	47	56	47	29	43	49	45	47	53	41
**STATE		TY		1104	94	136	126	158	170	134	134	152				
TOTAL**		LY	1497	995	89	115	131	165	127	102	131	135	119	146	155	82
PENNSYLVANIA	1.500	TY		3428	345	417	523	468	349	503	395	428				
		LY	5450	3033	291	403	521	333	327	403	407	348	523	541	919	434
	.750	TY		2829	286	315	479	414	292	379	321	343				
		LY	5621	2950	247	333	465	365	334	369	349	488	420	787	1127	337

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**STATE		TY		6257	631	732	1002	882	641	882	716	771				
TOTAL**		LY	11071	5983	538	736	986	698	661	772	756	836	943	1328	2046	771
MISSISSIPPI	1.500	TY		208	14	20	31	19	32	28	32	32				
		LY	278	119	19	11	17	16	20	12	12	12	35	81	11	32
	.750	TY		261	18	24	30	84	17	16	29	43				
		LY	534	260	29	38	37	50	22	24	30	30	43	162	38	31
**STATE		TY		469	32	44	61	103	49	44	61	75				
TOTAL**		LY	812	379	48	49	54	66	42	36	42	42	78	243	49	63
ALL STATE		TY		7830	757	912	1189	1143	860	1060	911	998				
TOTAL		LY	13380	7357	675	900	1171	929	830	910	929	1013	1140	1717	2250	916
ROGET SPUMANTE	***	SPUMANTE ***														
NEW HAMPSHIRE	1.500	TY		17	1	2	2	3	1	5	1	2				
		LY	48	26	3	4	4	4	4	3	2	2	5	7	10	
	.750	TY		826	73	112	97	130	116	101	99	98				
		LY	1465	916	88	117	109	163	115	106	107	111	132	186	152	79
**STATE		TY		843	74	114	99	133	117	106	100	100				
TOTAL**		LY	1513	942	91	121	113	167	119	109	109	113	137	193	162	79
PENNSYLVANIA	1.500	TY		5300	513	620	847	751	575	780	582	632				
		LY	9784	5012	466	640	818	598	607	713	619	551	894	1316	1900	662
	.750	TY		2853	248	308	460	412	305	466	318	336				
		LY	6858	3075	246	331	450	335	353	413	365	582	493	1317	1637	336
**STATE		TY		8153	761	928	1307	1163	880	1246	900	968				
TOTAL**		LY	16642	8087	712	971	1268	933	960	1126	984	1133	1387	2633	3537	998
UTAH	.750	TY		1	1											
		LY	1	1	1											
**STATE		TY		1	1											
TOTAL**		LY	1	1	1											
MISSISSIPPI	1.500	TY		689	83	83	97	86	93	89	68	90				
		LY	1233	719	99	91	108	72	74	98	73	104	112	259	62	81
	.750	TY		896	103	119	123	144	149	82	86	90				
		LY	2010	1094	152	112	122	227	122	110	130	119	198	490	99	129
	.187	TY		37	6		7		8	8	8					
		LY	67	47	7	12	6	7	5	5		5		5	8	7
**STATE		TY		1622	192	202	227	230	250	179	162	180				
TOTAL**		LY	3310	1860	258	215	236	306	201	213	203	228	310	754	169	217
ALL STATE		TY		10619	1028	1244	1633	1526	1247	1531	1162	1248				
TOTAL		LY	21466	10890	1062	1307	1617	1406	1280	1448	1296	1474	1834	3580	3868	1294
RUFF AZIANO CLS	***	ITL CHIANTI ***														
NEW HAMPSHIRE	.750	TY		530	57	57	118	46	71	39	58	84				
		LY	716	489	47	72	134	29	55	28	47	77	53	72	80	22
**STATE		TY		530	57	57	118	46	71	39	58	84				
TOTAL**		LY	716	489	47	72	134	29	55	28	47	77	53	72	80	22
ALL STATE		TY		530	57	57	118	46	71	39	58	84				
TOTAL		LY	716	489	47	72	134	29	55	28	47	77	53	72	80	22
RUFF GRPPNE MZI	***	ITALIAN OTHER ***														
NEW HAMPSHIRE	.750	TY		1							1					
		LY														
**STATE		TY		1							1					
TOTAL**		LY														
PENNSYLVANIA	.750	TY		1							1					
		LY														
**STATE		TY		1							1					
TOTAL**		LY														
ALL STATE		TY		2							2					
TOTAL		LY														
RUFF ORVIETO CL	***	ITALIAN OTHER ***														
NEW HAMPSHIRE	.750	TY		733	69	73	165	69	125	69	97	66				
		LY	1080	823	61	92	177	67	98	56	188	84	62	79	90	26
**STATE		TY		733	69	73	165	69	125	69	97	66				
TOTAL**		LY	1080	823	61	92	177	67	98	56	188	84	62	79	90	26
PENNSYLVANIA	.750	TY		1920	134	251	230	283	372	254	233	163				
		LY	2663	1806	125	311	220	156	327	384	142	141	336	222	128	171
**STATE		TY		1920	134	251	230	283	372	254	233	163				
TOTAL**		LY	2663	1806	125	311	220	156	327	384	142	141	336	222	128	171
WYOMING	.750	TY		4					4							
		LY	13	9		1		4	3		1		4			
**STATE		TY		4					4							
TOTAL**		LY	13	9		1		4	3		1		4			
MISSISSIPPI	.750	TY		100	10	11	11	9	19	12	17	11				
		LY	130	92	12	8	13	12	9	14	10	14	10	12	9	7
**STATE		TY		100	10	11	11	9	19	12	17	11				
TOTAL**		LY	130	92	12	8	13	12	9	14	10	14	10	12	9	7
ALL STATE		TY		2757	213	335	406	361	520	335	347	240				
TOTAL		LY	3886	2730	198	412	410	239	437	454	341	239	412	313	227	204
RUFF RMTRIO SDM	***	ITALIAN OTHER ***														
NEW HAMPSHIRE	.750	TY		1	1											

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
		LY														
**STATE		TY		1	1											
TOTAL**		LY														
PENNSYLVANIA	.750	TY														
		LY	1	1				1								
**STATE		TY														
TOTAL**		LY	1	1				1								
ALL STATE		TY		1	1											
TOTAL		LY	1	1				1								
RUFF RSRVA DCAL	***	ITL CHIANTI ***														
NEW HAMPSHIRE	.750	TY		739	73	67	124	55	121	58	78	163				
		LY	1104	708	79	89	146	51	107	41	86	109	115	134	109	38
**STATE		TY		739	73	67	124	55	121	58	78	163				
TOTAL**		LY	1104	708	79	89	146	51	107	41	86	109	115	134	109	38
PENNSYLVANIA	.750	TY		2064	212	296	277	252	225	273	310	219				
		LY	3500	1888	231	233	267	172	227	261	273	224	594	493	235	290
**STATE		TY		2064	212	296	277	252	225	273	310	219				
TOTAL**		LY	3500	1888	231	233	267	172	227	261	273	224	594	493	235	290
UTAH	.750	TY		80	15	6	10	9	11	13	8	8				
		LY	112	66	17	7	5	9	5	8	8	7	7	16	11	12
**STATE		TY		80	15	6	10	9	11	13	8	8				
TOTAL**		LY	112	66	17	7	5	9	5	8	8	7	7	16	11	12
WYOMING	.750	TY		106	16	5	11	6	22	21	10	15				
		LY	165	112	22	4	11	17	12	23	10	13	13	17	14	9
**STATE		TY		106	16	5	11	6	22	21	10	15				
TOTAL**		LY	165	112	22	4	11	17	12	23	10	13	13	17	14	9
MISSISSIPPI	.750	TY		70	7	9	13	5	10	9	9	8				
		LY	93	59	10	10	6	4	6	7	4	12	12	14	5	3
**STATE		TY		70	7	9	13	5	10	9	9	8				
TOTAL**		LY	93	59	10	10	6	4	6	7	4	12	12	14	5	3
ALL STATE		TY		3059	323	383	435	327	389	374	415	413				
TOTAL		LY	4974	2833	359	343	435	253	357	340	381	365	741	674	374	352
RUFF SANTE DAME	***	ITL CHIANTI ***														
NEW HAMPSHIRE	.750	TY		1					1							
		LY	5	2		1				1			1	2		
**STATE		TY		1					1							
TOTAL**		LY	5	2		1				1			1	2		
PENNSYLVANIA	.750	TY		6	1	1		2			1	1				
		LY	28	21	6	2	2	1	2	3	2	3	3	2	1	1
**STATE		TY		6	1	1		2			1	1				
TOTAL**		LY	28	21	6	2	2	1	2	3	2	3	3	2	1	1
ALL STATE		TY		7	1	1		2	1		1	1				
TOTAL		LY	33	23	6	3	2	1	2	4	2	3	4	4	1	1
RUFFINO	***	ITL PIN GRIGO ***														
NEW HAMPSHIRE	.750	TY		1474	84	160	203	190	246	198	186	207				
		LY	1803	1313	46	110	220	152	174	129	312	170	151	148	109	82
**STATE		TY		1474	84	160	203	190	246	198	186	207				
TOTAL**		LY	1803	1313	46	110	220	152	174	129	312	170	151	148	109	82
PENNSYLVANIA	.750	TY														
		LY	685	685	469	216										
**STATE		TY														
TOTAL**		LY	685	685	469	216										
UTAH	.750	TY		6	2	2	2									
		LY	6	4		1			1			2	2			
**STATE		TY		6	2	2	2									
TOTAL**		LY	6	4		1			1			2	2			
WYOMING	.750	TY														
		LY	8	8	8											
**STATE		TY														
TOTAL**		LY	8	8	8											
MISSISSIPPI	.750	TY														
		LY	58	58	10	4	11	18	15							
**STATE		TY														
TOTAL**		LY	58	58	10	4	11	18	15							
ALL STATE		TY		1480	86	162	205	190	246	198	186	207				
TOTAL		LY	2560	2068	533	331	231	170	190	129	312	172	153	148	109	82
RUFFINO AZIANO	***	ITALIAN OTHER ***														
PENNSYLVANIA	.750	TY		928	84	84	211	88	65	114	184	98				
		LY	1511	850	75	162	106	103	78	85	67	174	309	147	86	119
**STATE		TY		928	84	84	211	88	65	114	184	98				
TOTAL**		LY	1511	850	75	162	106	103	78	85	67	174	309	147	86	119
UTAH	.750	TY		77	10	4	15	7	10	11	11	9				
		LY	131	76	13	9	9	10	9	8	9	9	7	18	12	18
**STATE		TY		77	10	4	15	7	10	11	11	9				
TOTAL**		LY	131	76	13	9	9	10	9	8	9	9	7	18	12	18

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WYOMING	.750	TY														
		LY	1	1						1						
**STATE		TY														
TOTAL**		LY	1	1						1						
MISSISSIPPI	.750	TY		63	8	7	7	6	12	4	2	17				
		LY	71	52	10	4	6	5	5	6	2	14	6	8	2	3
**STATE		TY		63	8	7	7	6	12	4	2	17				
TOTAL**		LY	71	52	10	4	6	5	5	6	2	14	6	8	2	3
ALL STATE		TY		1068	102	95	233	101	87	129	197	124				
TOTAL		LY	1714	979	98	175	121	118	92	100	78	197	322	173	100	140
RUFFINO IL DCAL	***	ITALIAN OTHER ***														
NEW HAMPSHIRE	.750	TY		143	11	16	31	14	26	10	19	16				
		LY	227	151	21	23	23	10	28	10	17	19	24	23	23	6
**STATE		TY		143	11	16	31	14	26	10	19	16				
TOTAL**		LY	227	151	21	23	23	10	28	10	17	19	24	23	23	6
PENNSYLVANIA	.750	TY		410	33	35	42	47	54	43	24	132				
		LY	798	500	36	88	53	26	51	48	30	168	118	85	42	53
**STATE		TY		410	33	35	42	47	54	43	24	132				
TOTAL**		LY	798	500	36	88	53	26	51	48	30	168	118	85	42	53
UTAH	.750	TY		2		1	1									
		LY	38	35	3	2	2	4	19	2	2	1	3			
**STATE		TY		2		1	1									
TOTAL**		LY	38	35	3	2	2	4	19	2	2	1	3			
ALL STATE		TY		555	44	52	74	61	80	53	43	148				
TOTAL		LY	1063	686	60	113	78	40	98	60	49	188	145	108	65	59
RUFFINO IL LEO	***	ITL CHIANTI ***														
NEW HAMPSHIRE	.750	TY		355	48	39	47	27	55	40	47	52				
		LY	572	362	42	43	51	34	51	35	39	67	57	58	70	25
**STATE		TY		355	48	39	47	27	55	40	47	52				
TOTAL**		LY	572	362	42	43	51	34	51	35	39	67	57	58	70	25
PENNSYLVANIA	.750	TY														
		LY	1	1						1						
**STATE		TY														
TOTAL**		LY	1	1						1						
ALL STATE		TY		355	48	39	47	27	55	40	47	52				
TOTAL		LY	573	363	42	43	51	34	51	36	39	67	57	58	70	25
RUFFINO LIBAIO	***	ITALIAN OTHER ***														
NEW HAMPSHIRE	.750	TY		1							1					
		LY														
**STATE		TY		1							1					
TOTAL**		LY														
UTAH	.750	TY		41	4	3	6	6	5	7	6	4				
		LY	42	29	5	3	4	5	2	3	3	4	4	5	2	2
**STATE		TY		41	4	3	6	6	5	7	6	4				
TOTAL**		LY	42	29	5	3	4	5	2	3	3	4	4	5	2	2
ALL STATE		TY		42	4	3	6	6	5	7	7	4				
TOTAL		LY	42	29	5	3	4	5	2	3	3	4	4	5	2	2
RUFFINO LUMINA	***	ITL PIN GRIGO ***														
NEW HAMPSHIRE	1.500	TY		35	4	10	8	6	3	2	2					
		LY	114	83	4	9	10	14	20	7	11	8	9	5	10	7
**STATE		TY		35	4	10	8	6	3	2	2					
TOTAL**		LY	114	83	4	9	10	14	20	7	11	8	9	5	10	7
PENNSYLVANIA	1.500	TY		4793	259	622	554	1053	396	1183	314	412				
		LY	4762	3006	170	600	401	528	377	333	384	213	313	840	281	322
	.750	TY		4148	661	313	442	549	716	511	562	394				
		LY	3901	2215			649	313	223	536	231	263	414	397	413	462
**STATE		TY		8941	920	935	996	1602	1112	1694	876	806				
TOTAL**		LY	8663	5221	170	600	1050	841	600	869	615	476	727	1237	694	784
WYOMING	.750	TY		104	8	5	7	18	29	17	9	11				
		LY	118	87	2	7	8	19	18	14	8	11	4	13	8	6
**STATE		TY		104	8	5	7	18	29	17	9	11				
TOTAL**		LY	118	87	2	7	8	19	18	14	8	11	4	13	8	6
MISSISSIPPI	.750	TY		133	12	17	26	11	27	8	12	20				
		LY	55	20					2	4	6	8	11	12	7	5
**STATE		TY		133	12	17	26	11	27	8	12	20				
TOTAL**		LY	55	20					2	4	6	8	11	12	7	5
ALL STATE		TY		9213	944	967	1037	1637	1171	1721	899	837				
TOTAL		LY	8950	5411	176	616	1068	874	640	894	640	503	751	1267	719	802
RUFFINO MODUS	***	ITALIAN OTHER ***														
NEW HAMPSHIRE	.750	TY		19	2	2	2	2		3	2	6				
		LY	17	3		1	2							5	8	1
**STATE		TY		19	2	2	2	2		3	2	6				
TOTAL**		LY	17	3		1	2							5	8	1
PENNSYLVANIA	.750	TY														
		LY	93	92	8	15	22	16	18	9	3	1	1			

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**STATE		TY														
TOTAL**		LY	93	92	8	15	22	16	18	9	3	1	1			
UTAH	.750	TY		10	2	1	1	1	1	1	1	2				
		LY	24	17	3	2	8	1	1	1		1	1	2	2	2
**STATE		TY		10	2	1	1	1	1	1	1	2				
TOTAL**		LY	24	17	3	2	8	1	1	1		1	1	2	2	2
WYOMING	.750	TY		7		4	1				2					
		LY	6	2						2			4			
**STATE		TY		7		4	1				2					
TOTAL**		LY	6	2						2			4			
ALL STATE		TY		36	4	7	4	3	1	4	5	8				
TOTAL		LY	140	114	11	18	32	17	19	12	3	2	6	7	10	3
RUFFINO MOS AST	***	ITALIAN OTHER ***														
NEW HAMPSHIRE	.750	TY		4		4										
		LY														
**STATE		TY		4		4										
TOTAL**		LY														
PENNSYLVANIA	.750	TY		105		7	15	15	16	22	13	17				
		LY														
**STATE		TY		105		7	15	15	16	22	13	17				
TOTAL**		LY														
ALL STATE		TY		109		11	15	15	16	22	13	17				
TOTAL		LY														
RUFFINO PROSCCO	***	ITL SPARKLING ***														
NEW HAMPSHIRE	.750	TY		468	25	49	49	50	89	60	69	77				
		LY	543	288		11	77	48	40	39	44	29	49	88	70	48
**STATE		TY		468	25	49	49	50	89	60	69	77				
TOTAL**		LY	543	288		11	77	48	40	39	44	29	49	88	70	48
PENNSYLVANIA	.750	TY		1525	79	241	398	173	133	139	100	262				
		LY	379	11								11	86	145	92	45
**STATE		TY		1525	79	241	398	173	133	139	100	262				
TOTAL**		LY	379	11								11	86	145	92	45
UTAH	.750	TY		21	5		6	2		2		6				
		LY	10											4		6
**STATE		TY		21	5		6	2		2		6				
TOTAL**		LY	10											4		6
WYOMING	.750	TY		42		1	6	3	5	9	10	8				
		LY	29	2								2	7	12	3	5
**STATE		TY		42		1	6	3	5	9	10	8				
TOTAL**		LY	29	2								2	7	12	3	5
MISSISSIPPI	.750	TY		24	5	3	4	3	3	1	1	4				
		LY	17	9						8	1		1	3	1	3
**STATE		TY		24	5	3	4	3	3	1	1	4				
TOTAL**		LY	17	9						8	1		1	3	1	3
ALL STATE		TY		2080	114	294	463	231	230	211	180	357				
TOTAL		LY	978	310		11	77	48	40	47	45	42	143	252	166	107
RUFFINO RED	***	ITL CHIANTI ***														
NEW HAMPSHIRE	1.500	TY		70	7	12	10	12	4	6	3	16				
		LY	206	152	13	20	17	14	19	17	22	30	22	15	8	9
	.750	TY		1430	108	177	180	205	187	186	176	211				
		LY	1830	1238	63	121	210	121	138	117	272	196	223	139	137	93
**STATE		TY		1500	115	189	190	217	191	192	179	227				
TOTAL**		LY	2036	1390	76	141	227	135	157	134	294	226	245	154	145	102
PENNSYLVANIA	1.500	TY		5232	415	878	650	564	758	1021	447	499				
		LY	7984	4998	430	1264	605	533	391	492	418	865	624	718	853	791
	.750	TY		2816	635	215	251	641	155	294	386	239				
		LY	3830	2382	481	177	496	197	164	443	207	217	332	370	365	381
**STATE		TY		8048	1050	1093	901	1205	913	1315	833	738				
TOTAL**		LY	11814	7380	911	1441	1101	730	555	935	625	1082	956	1088	1218	1172
UTAH	.750	TY		468	47	34	46	95	26	160	29	31				
		LY	808	423	35	29	31	74	36	158	24	36	127	54	24	180
**STATE		TY		468	47	34	46	95	26	160	29	31				
TOTAL**		LY	808	423	35	29	31	74	36	158	24	36	127	54	24	180
WYOMING	.750	TY		97	14	5	16	7	11	17	11	16				
		LY	128	82	12	5	14	8	12	9	11	11	12	23	6	5
	.375	TY		1					1							
		LY														
**STATE		TY		98	14	5	16	7	12	17	11	16				
TOTAL**		LY	128	82	12	5	14	8	12	9	11	11	12	23	6	5
MISSISSIPPI	.750	TY		155	19	17	24	19	16	16	18	26				
		LY	216	135	20	8	15	15	22	20	10	25	19	24	24	14
**STATE		TY		155	19	17	24	19	16	16	18	26				
TOTAL**		LY	216	135	20	8	15	15	22	20	10	25	19	24	24	14
ALL STATE		TY		10269	1245	1338	1177	1543	1158	1700	1070	1038				
TOTAL		LY	15002	9410	1054	1624	1388	962	782	1256	964	1380	1359	1343	1417	1473
RUFFINO SUPRIOR	***	ITL CHIANTI ***														

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NABCA CASE SALES DEPLETION COMPARISON

BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
PENNSYLVANIA	.750	TY		74	22	17	10	10	4	4	4	3				
		LY	130	79	6	6	4	1	1	16	25	20	14	14	4	19
**STATE		TY		74	22	17	10	10	4	4	4	3				
TOTAL**		LY	130	79	6	6	4	1	1	16	25	20	14	14	4	19
MISSISSIPPI	.750	TY		8	3		3			1		1				
		LY	39	25	6	2	2	3	2	4	3	3	5	4	3	2
**STATE		TY		8	3		3			1		1				
TOTAL**		LY	39	25	6	2	2	3	2	4	3	3	5	4	3	2
ALL STATE		TY		82	25	17	13	10	4	5	4	4				
TOTAL		LY	169	104	12	8	6	4	3	20	28	23	19	18	7	21
RUFFNO FONT SOL	***	ITALIAN OTHER ***														
NEW HAMPSHIRE	.750	TY		104	25	18	18	7	13	4	6	13				
		LY	204	155	21	21	55	17	10	4	9	18	12	13	19	5
**STATE		TY		104	25	18	18	7	13	4	6	13				
TOTAL**		LY	204	155	21	21	55	17	10	4	9	18	12	13	19	5
UTAH	.750	TY														
		LY	11	8						8						3
**STATE		TY														
TOTAL**		LY	11	8						8						3
ALL STATE		TY		104	25	18	18	7	13	4	6	13				
TOTAL		LY	215	163	21	21	55	17	10	12	9	18	12	13	19	8
RUFFNO LDLA NVA	***	ITALIAN OTHER ***														
NEW HAMPSHIRE	.750	TY		21	3	2	3	4	1	3	2	3				
		LY	29	18	2	2	5	1	2	1	3	2	2	3	3	3
**STATE		TY		21	3	2	3	4	1	3	2	3				
TOTAL**		LY	29	18	2	2	5	1	2	1	3	2	2	3	3	3
ALL STATE		TY		21	3	2	3	4	1	3	2	3				
TOTAL		LY	29	18	2	2	5	1	2	1	3	2	2	3	3	3
RUFFNO RS DCL G	***	ITL CHIANTI ***														
NEW HAMPSHIRE	.750	TY		144	17	15	24	11	23	13	24	17				
		LY	245	144	18	19	23	10	19	12	17	26	35	40	19	7
**STATE		TY		144	17	15	24	11	23	13	24	17				
TOTAL**		LY	245	144	18	19	23	10	19	12	17	26	35	40	19	7
PENNSYLVANIA	.750	TY		86	8	15	17	13	9	7	8	9				
		LY	9	7	2	2	1	1		1			1			1
**STATE		TY		86	8	15	17	13	9	7	8	9				
TOTAL**		LY	9	7	2	2	1	1		1			1			1
UTAH	.750	TY		17	5	2	1	2	2	4		1				
		LY	44	28	6	2	2	5	4	3	3	3	2	6	5	3
**STATE		TY		17	5	2	1	2	2	4		1				
TOTAL**		LY	44	28	6	2	2	5	4	3	3	3	2	6	5	3
WYOMING	.750	TY		1						1						
		LY	1	1				1								
**STATE		TY		1						1						
TOTAL**		LY	1	1				1								
MISSISSIPPI	.750	TY		9	2		2	2	1		2					
		LY	3											3		
**STATE		TY		9	2		2	2	1		2					
TOTAL**		LY	3											3		
ALL STATE		TY		257	32	32	44	28	35	25	34	27				
TOTAL		LY	302	180	26	23	26	17	23	16	20	29	38	49	24	11
SIMI CABNT SAUV	***	CABERNET SAUV ***														
NEW HAMPSHIRE	.750	TY		503	46	46	42	77	86	59	32	115				
		LY	715	458	47	57	35	83	66	71	36	63	50	98	78	31
**STATE		TY		503	46	46	42	77	86	59	32	115				
TOTAL**		LY	715	458	47	57	35	83	66	71	36	63	50	98	78	31
PENNSYLVANIA	.750	TY		1626	113	270	202	178	252	204	279	128				
		LY	2454	1428	206	129	282	132	104	145	284	146	454	262	138	172
**STATE		TY		1626	113	270	202	178	252	204	279	128				
TOTAL**		LY	2454	1428	206	129	282	132	104	145	284	146	454	262	138	172
UTAH	.750	TY		88	20	11	11	7	7	13	8	11				
		LY	126	73	16	5	7	8	13	10	7	7	7	20	12	14
**STATE		TY		88	20	11	11	7	7	13	8	11				
TOTAL**		LY	126	73	16	5	7	8	13	10	7	7	7	20	12	14
WYOMING	.750	TY		13	2	1		1	1	4	1	3				
		LY	30	26	4		2	1	2	4	10	3	3		1	
**STATE		TY		13	2	1		1	1	4	1	3				
TOTAL**		LY	30	26	4		2	1	2	4	10	3	3		1	
MISSISSIPPI	.750	TY		248	27	28	33	26	26	32	33	43				
		LY	365	224	32	36	27	18	26	27	32	26	26	48	27	40
**STATE		TY		248	27	28	33	26	26	32	33	43				
TOTAL**		LY	365	224	32	36	27	18	26	27	32	26	26	48	27	40
ALL STATE		TY		2478	208	356	288	289	372	312	353	300				
TOTAL		LY	3690	2209	305	227	353	242	211	257	369	245	540	428	256	257

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
SIMI CB SV RSRV	***	CABERNET SAUV ***														
NEW HAMPSHIRE	.750	TY		2		1					1					
		LY	7	2						1		1	1	3	1	
**STATE		TY		2		1					1					
TOTAL**		LY	7	2						1		1	1	3	1	
ALL STATE		TY		2		1					1					
TOTAL		LY	7	2						1		1	1	3	1	
SIMI CHARDONNAY	***	CHARDONNAY ***														
NEW HAMPSHIRE	.750	TY		1452	104	126	77	168	198	227	409	143				
		LY	1533	1055	108	91	78	143	165	169	136	165	115	150	149	64
**STATE		TY		1452	104	126	77	168	198	227	409	143				
TOTAL**		LY	1533	1055	108	91	78	143	165	169	136	165	115	150	149	64
PENNSYLVANIA	.750	TY		2731	140	312	235	293	467	329	483	472				
		LY	3533	2271	331	162	470	215	180	595	157	161	695	224	153	190
**STATE		TY		2731	140	312	235	293	467	329	483	472				
TOTAL**		LY	3533	2271	331	162	470	215	180	595	157	161	695	224	153	190
UTAH	.750	TY		74	11	7	7	10	12	14	8	5				
		LY	106	71	16	5	6	8	10	11	9	6	4	12	8	11
**STATE		TY		74	11	7	7	10	12	14	8	5				
TOTAL**		LY	106	71	16	5	6	8	10	11	9	6	4	12	8	11
WYOMING	.750	TY		324	43	6	45	18	85	54	53	20				
		LY	415	294	35	8	29	25	68	49	67	13	29	30	39	23
**STATE		TY		324	43	6	45	18	85	54	53	20				
TOTAL**		LY	415	294	35	8	29	25	68	49	67	13	29	30	39	23
MISSISSIPPI	.750	TY		494	70	56	70	64	55	54	57	68				
		LY	681	451	60	49	64	57	55	62	51	53	53	73	54	50
**STATE		TY		494	70	56	70	64	55	54	57	68				
TOTAL**		LY	681	451	60	49	64	57	55	62	51	53	53	73	54	50
ALL STATE		TY		5075	368	507	434	553	817	678	1010	708				
TOTAL		LY	6268	4142	550	315	647	448	478	886	420	398	896	489	403	338
SIMI LANDSLIDE	***	CABERNET SAUV ***														
NEW HAMPSHIRE	.750	TY		10	2	2		1	1	1	2	1				
		LY	12	2				1			1		3	5	1	1
**STATE		TY		10	2	2		1	1	1	2	1				
TOTAL**		LY	12	2				1			1		3	5	1	1
UTAH	.750	TY		1		1										
		LY	2	2		2										
**STATE		TY		1		1										
TOTAL**		LY	2	2		2										
MISSISSIPPI	.750	TY														
		LY	2	2						1		1				
**STATE		TY														
TOTAL**		LY	2	2						1		1				
ALL STATE		TY		11	2	3		1	1	1	2	1				
TOTAL		LY	16	6		2		1		1	1	1	3	5	1	1
SIMI MERLOT	***	MERLOT ***														
NEW HAMPSHIRE	.750	TY		40	5	6	1	6	4	8	3	7				
		LY	80	57	7	12	4	7	8	7	3	9	7	10	2	4
**STATE		TY		40	5	6	1	6	4	8	3	7				
TOTAL**		LY	80	57	7	12	4	7	8	7	3	9	7	10	2	4
PENNSYLVANIA	.750	TY		462	36	41	118	42	32	118	34	41				
		LY	686	435	79	36	89	37	31	91	33	39	66	76	48	61
**STATE		TY		462	36	41	118	42	32	118	34	41				
TOTAL**		LY	686	435	79	36	89	37	31	91	33	39	66	76	48	61
UTAH	.750	TY		19	5	2	2	1	2	3	1	3				
		LY	37	22	5	4	2	2	2	3	2	2	3	5	3	4
**STATE		TY		19	5	2	2	1	2	3	1	3				
TOTAL**		LY	37	22	5	4	2	2	2	3	2	2	3	5	3	4
MISSISSIPPI	.750	TY		16		5	3	1	2	3		2				
		LY	27	20	2	2	6	1		4	4	1	1	2	2	2
**STATE		TY		16		5	3	1	2	3		2				
TOTAL**		LY	27	20	2	2	6	1		4	4	1	1	2	2	2
ALL STATE		TY		537	46	54	124	50	40	132	38	53				
TOTAL		LY	830	534	93	54	101	47	41	105	42	51	77	93	55	71
SIMI PN NR SNMA	***	PINOT NOIR ***														
NEW HAMPSHIRE	.750	TY		85	7	6	9	11	14	16	14	8				
		LY														
**STATE		TY		85	7	6	9	11	14	16	14	8				
TOTAL**		LY														
UTAH	.750	TY														
		LY	3	3		3										
**STATE		TY														
TOTAL**		LY	3	3		3										
WYOMING	.750	TY														
		LY	2	2				2								
**STATE		TY														

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NABCA CASE SALES DEPLETION COMPARISON

BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
TOTAL**		LY	2	2				2								
MISSISSIPPI	.750	TY		19	5				2	5	4	3				
		LY	13	7					1	3	3			2	3	1
**STATE		TY		19	5				2	5	4	3				
TOTAL**		LY	13	7					1	3	3			2	3	1
ALL STATE		TY		104	12	6	9	11	16	21	18	11				
TOTAL		LY	18	12		3		2	1	3	3			2	3	1
SIMI RSN RV RES	***	CHARDONNAY ***														
NEW HAMPSHIRE	.750	TY		2							1	1				
		LY	4	1						1				2	1	
**STATE		TY		2							1	1				
TOTAL**		LY	4	1						1				2	1	
PENNSYLVANIA	.750	TY		8				1				7				
		LY	87	86	48	20	12	4	1		1			1		
**STATE		TY		8				1				7				
TOTAL**		LY	87	86	48	20	12	4	1		1			1		
UTAH	.750	TY														
		LY	2	2		2										
**STATE		TY														
TOTAL**		LY	2	2		2										
WYOMING	.750	TY		2						2						
		LY	4	2			2								2	
**STATE		TY		2						2						
TOTAL**		LY	4	2			2								2	
ALL STATE		TY		12				1		2	1	8				
TOTAL		LY	97	91	48	22	14	4	1	1	1			3	3	
SIMI RSN RV VLY	***	PINOT NOIR ***														
PENNSYLVANIA	.750	TY		325								325				
		LY														
**STATE		TY		325								325				
TOTAL**		LY														
ALL STATE		TY		325								325				
TOTAL		LY														
SIMI SAUVGN BLC	***	SAV BL/FME BL ***														
NEW HAMPSHIRE	.750	TY		366	28	52	13	65	87	54	24	43				
		LY	457	329	28	29	17	58	78	50	27	42	37	54	23	14
**STATE		TY		366	28	52	13	65	87	54	24	43				
TOTAL**		LY	457	329	28	29	17	58	78	50	27	42	37	54	23	14
PENNSYLVANIA	.750	TY		1236	62	161	242	136	119	290	104	122				
		LY	1316	975	146	80	225	102	106	118	85	113	115	87	57	82
**STATE		TY		1236	62	161	242	136	119	290	104	122				
TOTAL**		LY	1316	975	146	80	225	102	106	118	85	113	115	87	57	82
UTAH	.750	TY		166	18	14	16	16	24	40	21	17				
		LY	148	97	16	13	9	13	15	15	10	6	5	17	15	14
**STATE		TY		166	18	14	16	16	24	40	21	17				
TOTAL**		LY	148	97	16	13	9	13	15	15	10	6	5	17	15	14
MISSISSIPPI	.750	TY		225	26	28	36	33	28	30	19	25				
		LY	348	236	23	22	30	46	26	38	25	26	27	36	28	21
**STATE		TY		225	26	28	36	33	28	30	19	25				
TOTAL**		LY	348	236	23	22	30	46	26	38	25	26	27	36	28	21
ALL STATE		TY		1993	134	255	307	250	258	414	168	207				
TOTAL		LY	2269	1637	213	144	281	219	225	221	147	187	184	194	123	131
SIMI SONOMA	***	ZINFANDEL ***														
PENNSYLVANIA	.750	TY														
		LY	4	4		3	1									
**STATE		TY														
TOTAL**		LY	4	4		3	1									
UTAH	.750	TY														
		LY	2	2		2										
**STATE		TY														
TOTAL**		LY	2	2		2										
ALL STATE		TY														
TOTAL		LY	6	6		5	1									
SIMPLY NAKD MSC	***	WHT VARTL OTH ***														
NEW HAMPSHIRE	.750	TY		129	2	3		7	25	25	25	42				
		LY														
**STATE		TY		129	2	3		7	25	25	25	42				
TOTAL**		LY														
PENNSYLVANIA	.750	TY		352		2	28	134	37	83	31	37				
		LY														
**STATE		TY		352		2	28	134	37	83	31	37				
TOTAL**		LY														
WYOMING	.750	TY		7					4		2	1				
		LY														

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
**STATE		TY		7					4		2	1				
TOTAL**		LY														
MISSISSIPPI	.750	TY		1			1									
		LY														
**STATE		TY		1			1									
TOTAL**		LY														
ALL STATE		TY		489	2	5	29	141	66	108	58	80				
TOTAL		LY														
SIMPLY NAKED CA	***	CABERNET SAUV ***														
NEW HAMPSHIRE	.750	TY		392	23	30	28	35	90	54	75	57				
		LY	464	293					3	140	78	72	39	32	55	45
**STATE		TY		392	23	30	28	35	90	54	75	57				
TOTAL**		LY	464	293					3	140	78	72	39	32	55	45
PENNSYLVANIA	.750	TY		1179	70	72	82	508	55	110	202	80				
		LY	1030	224						78	59	87	252	113	77	364
**STATE		TY		1179	70	72	82	508	55	110	202	80				
TOTAL**		LY	1030	224						78	59	87	252	113	77	364
WYOMING	.750	TY		5							1	4				
		LY														
**STATE		TY		5							1	4				
TOTAL**		LY														
MISSISSIPPI	.750	TY		8	3	1	1			2	1					
		LY	32	26						19	6	1	3	1		2
**STATE		TY		8	3	1	1			2	1					
TOTAL**		LY	32	26						19	6	1	3	1		2
NEW HAMPSHIRE	.750	TY		370	68	60	25	33	58	42	41	43				
		LY	237	131					3	62	21	45	27	20	39	20
**STATE		TY		370	68	60	25	33	58	42	41	43				
TOTAL**		LY	237	131					3	62	21	45	27	20	39	20
PENNSYLVANIA	.750	TY		929	56	56	60	360	45	238	50	64				
		LY	1205	673	38	71	77	45	47	257	59	79	187	104	67	174
**STATE		TY		929	56	56	60	360	45	238	50	64				
TOTAL**		LY	1205	673	38	71	77	45	47	257	59	79	187	104	67	174
UTAH	.750	TY		1							1					
		LY														
**STATE		TY		1							1					
TOTAL**		LY														
WYOMING	.750	TY		5							2	3				
		LY														
**STATE		TY		5							2	3				
TOTAL**		LY														
MISSISSIPPI	.750	TY		6	3					3						
		LY	31	27						21	5	1	2	1		1
**STATE		TY		6	3					3						
TOTAL**		LY	31	27						21	5	1	2	1		1
NEW HAMPSHIRE	.750	TY		761	57	71	52	101	162	129	101	88				
		LY	564	313					2	136	96	79	56	58	83	54
**STATE		TY		761	57	71	52	101	162	129	101	88				
TOTAL**		LY	564	313					2	136	96	79	56	58	83	54
PENNSYLVANIA	.750	TY		2015	133	148	195	697	162	244	302	134				
		LY	2315	1391	39	131	191	124	124	497	140	145	333	194	124	273
**STATE		TY		2015	133	148	195	697	162	244	302	134				
TOTAL**		LY	2315	1391	39	131	191	124	124	497	140	145	333	194	124	273
MISSISSIPPI	.750	TY		180	13	21	19	30	21	33	14	29				
		LY	118	58						24	19	15	16	11	17	16
**STATE		TY		180	13	21	19	30	21	33	14	29				
TOTAL**		LY	118	58						24	19	15	16	11	17	16
NEW HAMPSHIRE	.750	TY		761	74	113	39	82	146	110	112	85				
		LY	296	162					2	92	18	50	33	27	37	37
**STATE		TY		761	74	113	39	82	146	110	112	85				
TOTAL**		LY	296	162					2	92	18	50	33	27	37	37
PENNSYLVANIA	.750	TY		2098	133	161	191	667	167	466	152	161				
		LY	2234	1349	33	111	164	116	120	490	157	158	327	179	118	261
**STATE		TY		2098	133	161	191	667	167	466	152	161				
TOTAL**		LY	2234	1349	33	111	164	116	120	490	157	158	327	179	118	261
WYOMING	.750	TY		7							2	5				
		LY														
**STATE		TY		7							2	5				
TOTAL**		LY														
MISSISSIPPI	.750	TY		117	3	21	9	21	12	17	12	22				
		LY	113	56						27	13	16	6	20	19	12
**STATE		TY		117	3	21	9	21	12	17	12	22				
TOTAL**		LY	113	56						27	13	16	6	20	19	12
NEW HAMPSHIRE	.750	TY		370	8	19	94	98	51	37	24	39				
		LY														
**STATE		TY		370	8	19	94	98	51	37	24	39				
TOTAL**		LY														
PENNSYLVANIA	.750	TY		960		8	86	316	103	254	88	105				

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
		LY														
**STATE		TY		960		8	86	316	103	254	88	105				
TOTAL**		LY														
MISSISSIPPI	.750	TY		4		1	1			2						
		LY														
**STATE		TY		4		1	1			2						
TOTAL**		LY														
ALL STATE		TY		10168	644	782	882	2948	1072	1741	1180	919				
TOTAL		LY	8639	4703	110	313	432	285	301	1843	671	748	1281	760	636	1259
SIMPLY NKD UNDR	***	RED BLND/MRTG ***														
NEW HAMPSHIRE	.750	TY		172				2	16	65	66	23				
		LY														
**STATE		TY		172				2	16	65	66	23				
TOTAL**		LY														
PENNSYLVANIA	.750	TY		47							16	31				
		LY														
**STATE		TY		47							16	31				
TOTAL**		LY														
MISSISSIPPI	.750	TY		1			1									
		LY														
**STATE		TY		1			1									
TOTAL**		LY														
ALL STATE		TY		220			1	2	16	65	82	54				
TOTAL		LY														
SOLAIRE CC RBL	***	CABERNET SAUV ***														
NEW HAMPSHIRE	.750	TY														
		LY	3	3			1	2								
**STATE		TY														
TOTAL**		LY	3	3			1	2								
PENNSYLVANIA	.750	TY														
		LY	84	82	56	12	7	2	1	2	2		1	1		
**STATE		TY														
TOTAL**		LY	84	82	56	12	7	2	1	2	2		1	1		
ALL STATE		TY														
TOTAL		LY	87	85	56	12	8	4	1	2	2		1	1		
SOLAIRE S LUCIA	***	PINOT NOIR ***														
PENNSYLVANIA	.750	TY														
		LY	6	6	1	1	1			1	1	1				
**STATE		TY														
TOTAL**		LY	6	6	1	1	1			1	1	1				
NEW HAMPSHIRE	.750	TY														
		LY	3	3		1	1	1								
**STATE		TY														
TOTAL**		LY	3	3		1	1	1								
ALL STATE		TY														
TOTAL		LY	9	9	1	2	2	1		1	1	1				
SOLATIA CHARDNY	***	ITALIAN OTHER ***														
NEW HAMPSHIRE	.750	TY														
		LY	1	1		1										
**STATE		TY														
TOTAL**		LY	1	1		1										
ALL STATE		TY														
TOTAL		LY	1	1		1										
STARVEDOG SV BL	***	AUST OTHR WHT ***														
PENNSYLVANIA	.750	TY														
		LY	1	1	1											
**STATE		TY														
TOTAL**		LY	1	1	1											
ALL STATE		TY														
TOTAL		LY	1	1	1											
SVDKA CL/50 SVD	***	VODKA-FLVRD-IMP ***														
MICHIGAN	.750	TY														
		LY	22	22	4	4	13	1								
**STATE		TY														
TOTAL**		LY	22	22	4	4	13	1								
ALL STATE		TY														
TOTAL		LY	22	22	4	4	13	1								
SVDKA RSP/50SVD	***	VODKA-FLVRD-IMP ***														
MICHIGAN	.750	TY														
		LY	39	39	1	5	13	13	4	3						
**STATE		TY														
TOTAL**		LY	39	39	1	5	13	13	4	3						

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
ALL STATE TOTAL		TY														
		LY	39	39	1	5	13	13	4	3						
SVEDKA	***	VODKA-CLASSIC-IMP ***														
ALABAMA	1.750	TY		7116	876	777	984	885	876	977	847	894				
		LY	9866	6586	776	814	822	777	827	803	836	931	899	926	701	754
	1.000	TY		853	99	89	123	106	119	121	94	102				
		LY	1180	784	90	103	102	92	102	93	99	103	96	118	87	95
	.750	TY		1235	160	138	168	157	144	164	153	151				
		LY	1909	1275	157	166	166	161	151	154	161	159	173	182	134	145
	750TR	TY		795	98	90	106	113	98	105	91	94				
		LY	1145	774	86	88	95	101	105	99	101	99	94	106	81	90
	.375	TY		1028	135	128	131	127	118	132	114	143				
		LY	1506	965	116	115	113	119	118	121	125	138	131	156	125	129
	.200	TY		131	16	16	19	17	13	14	19	17				
		LY	190	134	17	22	18	16	20	16	13	12	12	16	15	13
	.050	TY		22	4	3	4	3	2	2	2	2				
		LY	32	14							7	7	5	5	4	4
STATE TOTAL		TY		11180	1388	1241	1535	1408	1370	1515	1320	1403				
		LY	15828	10532	1242	1308	1316	1266	1323	1286	1342	1449	1410	1509	1147	1230
IDAHO	1.750	TY		545	36	35	43	51	116	126	66	72				
		LY	329	147	11	10	17	17	29	27	18	18	42	62	38	40
	.750	TY		393	55	43	46	47	52	56	49	45				
		LY	466	263	24	26	33	34	41	39	35	31	48	68	39	48
STATE TOTAL		TY		938	91	78	89	98	168	182	115	117				
		LY	795	410	35	36	50	51	70	66	53	49	90	130	77	88
IOWA	1.750	TY		5003	371	423	558	854	526	840	339	1092				
		LY	5819	4546	390	341	383	831	422	833	393	953	223	370	325	355
	.750	TY		2652	259	289	432	299	259	433	321	360				
		LY	3289	2243	211	183	305	241	321	309	336	337	204	353	226	263
	750TR	TY		48						6	16	26				
		LY														
	.375	TY		180	18	16	23	26	26	26	20	25				
		LY	137	77	7		6	6	15	17	11	15	13	17	13	17
	.200	TY		4						2		2				
		LY	19	13	5		2					6	2		3	1
STATE TOTAL		TY		7887	648	728	1013	1179	811	1307	696	1505				
		LY	9264	6879	613	524	696	1078	758	1159	740	1311	442	740	567	636
MAINE	1.750	TY		3682	185	274	701	307	726	711	234	544				
		LY	4208	2787	181	271	429	294	434	568	269	341	342	497	182	400
	1.000	TY		192	18	9	30	14	59	9	46	7				
		LY	199	156	12	3	21	18	42	16	37	7	5	26	1	11
	.750	TY		2308	132	432	157	531	166	395	146	349				
		LY	2868	1952	124	332	130	296	164	300	161	445	247	114	425	130
	750TR	TY		203	7	20	8	29	16	40	16	67				
		LY	89	57	2	8	4	9	6	11	4	13	9	4	15	4
	.375	TY		35	4	2	5	4	6	4	6	4				
		LY	26	16	1	1	3	1	3	2	3	2	1	4	1	4
	.050	TY		20	2	2	3	3	3	2	2	3				
		LY	13	8		1		1	1	1	3	1	1	1	2	1
STATE TOTAL		TY		6440	348	739	904	888	976	1161	450	974				
		LY	7403	4976	320	616	587	619	650	898	477	809	605	646	626	550
MICHIGAN	1.750	TY		21478	1526	1223	3770	3738	5940	2038	1348	1895				
		LY	35253	23876	2573	2051	2842	4562	6231	1749	2251	1617	2266	3942	3932	1237
	1.000	TY		2276	292	221	353	314	280	361	277	178				
		LY	3483	2432	281	236	311	437	354	258	325	230	257	376	196	222
	.750	TY		15564	1885	2602	1646	1606	1480	2493	2715	1137				
		LY	23840	18949	1567	1188	2007	2747	2487	2126	2501	4326	1149	1739	744	1259
	750TR	TY		7029	787	951	715	734	700	1194	1436	512				
		LY	7986	6032	490	366	642	961	811	774	943	1045	436	648	318	552
	.375	TY		11923	1541	1739	1898	1485	1223	1660	1279	1098				
		LY	17243	11153	1671	1472	1221	1325	1299	1227	1623	1315	1370	2051	963	1706
	.200	TY		5477	717	590	828	694	586	859	653	550				
		LY	8152	5480	805	674	651	801	680	607	785	477	825	862	456	529
	.100	TY		2225	274	263	288	241	246	367	293	253				
		LY	211													211
	.050	TY		1054	163	131	155	132	144	133	105	91				
		LY	1470	984	144	112	120	76	126	120	160	126	136	118	111	121
STATE TOTAL		TY		67026	7185	7720	9653	8944	10599	9105	8106	5714				
		LY	97638	68906	7531	6099	7794	10909	11988	6861	8588	9136	6439	9736	6720	5837
MONTANA	1.750	TY		2058	100	118	220	523	124	589	67	317				
		LY	2805	1828	57	103	135	552	120	372	117	372	90	382	64	441
	.750	TY		930	132	21	189	51	167	165	156	49				
		LY	1348	927	165	50	153	46	227	52	200	34	95	126	171	29
	750TR	TY		6				2	1		2	1				
		LY	13	10		3	2			1	3	1			2	1
	.375	TY		51	7	2	6	6	7	9	8	6				
		LY	67	46	8	3	7	6	5	6	7	4	7	6	4	4
	.200	TY		4		1	1	1		1						
		LY	11	6	1		1			3		1	1		2	2
	.050	TY		4	1	1	1		1							
		LY	3	1					1						2	
STATE TOTAL		TY		3053	240	143	417	583	300	764	233	373				
		LY	4247	2818	231	159	298	604	353	434	327	412	193	514	245	477
NEW HAMPSHIRE	1.750	TY		9297	679	324	1030	657	1989	1640	1766	1212				
		LY	10694	7671	647	467	785	583	1493	1432	1034	1230	886	728	1092	317
	1.000	TY		268	16	24	22	34	40	60	31	41				
		LY	327	231	20	26	20	33	27	24	48	33	22	21	29	24
	.750	TY		1621	59	287	220	259	139	244	285	128				
		LY	1741	1181	56	174	132	193	121	200	199	106	134	171	114	141
	.375	TY		703	87	65	49	103	137	80	56	126				
		LY	956	636	82	56	47	86	112	85	58	110	80	60	100	80

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
**STATE		TY		11889	841	700	1321	1053	2305	2024	2138	1507				
TOTAL**		LY	13718	9719	805	723	984	895	1753	1741	1339	1479	1122	980	1335	562
NORTH CAROLINA	1.750	TY		17363	1833	1702	2467	2702	2842	2152	1864	1801				
		LY	23492	15027	1429	1603	2049	2156	2675	1801	1708	1606	2110	2706	2014	1635
	.750	TY		5197	673	635	555	596	562	773	682	721				
		LY	6437	4301	487	551	451	458	529	571	590	664	500	618	431	587
	750TR	TY		1092	134	127	126	140	128	157	135	145				
		LY	1130	730	74	81	78	83	85	96	110	123	92	113	87	108
	.375	TY		2789	317	296	327	351	345	386	359	408				
		LY	2796	1732	182	200	191	204	214	229	234	278	273	281	239	271
	.200	TY		394	44	42	47	51	47	55	50	58				
		LY	273	125			9	16	17	20	28	35	35	40	37	36
**STATE		TY		26835	3001	2802	3522	3840	3924	3523	3090	3133				
TOTAL**		LY	34128	21915	2172	2435	2778	2917	3520	2717	2670	2706	3010	3758	2808	2637
OHIO	1.750	TY		23248	2552	2334	3256	3311	3415	3088	2669	2623				
		LY	31790	21225	2201	2300	2746	2870	3198	2697	2701	2512	2561	3311	2354	2339
	1.000	TY		8023	1000	898	991	1023	1011	1127	995	978				
		LY	11375	7798	888	969	928	921	1023	1036	1024	1009	876	959	804	938
	.750	TY		7997	960	842	1077	1142	1133	1004	916	923				
		LY	13218	8773	1009	1033	1129	1162	1282	1060	1039	1059	1159	1434	937	915
	750TR	TY		1543	168	159	196	219	234	203	169	195				
		LY	1701	1104	115	117	148	164	165	166	148	81	130	179	146	142
	.375	TY		5246	656	625	660	667	633	689	644	672				
		LY	7963	5616	684	713	690	709	685	705	709	721	592	583	569	603
	.200	TY		1114	132	116	141	143	137	152	142	151				
		LY	1369	918	109	114	117	86	102	128	127	135	97	118	118	118
**STATE		TY		47171	5468	4974	6321	6505	6563	6263	5535	5542				
TOTAL**		LY	67416	45434	5006	5246	5758	5912	6455	5792	5748	5517	5415	6584	4928	5055
OREGON	1.750	TY		4152	306	280	457	499	561	762	620	667				
		LY	4774	3098	286	286	443	478	585	375	340	305	453	543	398	282
	.750	TY		2279	267	252	131	145	144	434	417	489				
		LY	2401	1784	289	310	113	115	142	262	260	293	115	157	102	243
	750TR	TY		254	27	25	17	20	21	49	50	45				
		LY	222	153	23	25	13	11	15	22	24	20	13	15	14	27
	.375	TY		96	13	14	13	12	12	11	10	11				
		LY	135	83	11	10	10	10	10	11	11	10	10	16	13	13
**STATE		TY		6781	613	571	618	676	738	1256	1097	1212				
TOTAL**		LY	7532	5118	609	631	579	614	752	670	635	628	591	731	527	565
PENNSYLVANIA	1.750	TY		25273	1517	4015	2672	6356	1915	5554	1350	1894				
		LY	31690	20912	1329	3722	2507	1640	4057	2945	1547	3165	1708	4842	2280	1948
	1.000	TY														
		LY	2364	2357	1585	506	205	35	8	15	1	2	1	5	1	
	.750	TY		9736	1469	569	2314	753	767	1235	1757	872				
		LY	13059	8710	1144	617	1990	1051	819	1111	1141	837	2095	652	703	899
	.375	TY		1650	164	181	228	239	190	251	186	211				
		LY	2071	1406	150	164	213	152	157	208	171	191	188	147	138	192
**STATE		TY		36659	3150	4765	5214	7348	2872	7040	3293	2977				
TOTAL**		LY	49184	33385	4208	5009	4915	2878	5041	4279	2860	4195	3992	5646	3122	3039
UTAH	1.750	TY		3852	351	284	370	537	352	969	284	705				
		LY	5397	3594	290	275	300	501	380	777	286	785	291	861	331	320
	.750	TY		1307	246	107	129	105	318	176	109	117				
		LY	2078	1411	235	101	104	95	355	115	311	95	349	105	97	116
	.375	TY		411	61	50	57	44	41	64	45	49				
		LY	557	376	49	48	48	42	40	62	40	47	37	58	40	46
**STATE		TY		5570	658	441	556	686	711	1209	438	871				
TOTAL**		LY	8032	5381	574	424	452	638	775	954	637	927	677	1024	468	482
VERMONT	1.750	TY		1930	84	249	157	537	358	124	325	96				
		LY	2647	1739	135	117	106	365	325	199	177	315	236	360	198	114
	.750	TY		1171	234	57	115	62	186	174	67	276				
		LY	1181	831	56	45	46	47	147	152	66	272	118	67	108	57
	.375	TY		91	10	11	11	12	12	12	11	12				
		LY	122	82	10	9	10	10	10	12	11	10	9	11	9	11
**STATE		TY		3192	328	317	283	611	556	310	403	384				
TOTAL**		LY	3950	2652	201	171	162	422	482	363	254	597	363	438	315	182
VIRGINIA	1.750	TY		15684	1533	1450	2357	2614	2364	1968	1687	1711				
		LY	19835	12935	1085	1305	1639	1877	2306	1686	1549	1488	1387	2760	1320	1433
	1.000	TY		1690	211	203	203	195	192	247	212	227				
		LY	1834	1180	125	135	126	139	155	165	162	173	150	168	160	176
	.750	TY		2240	286	276	265	259	269	322	280	283				
		LY	3448	2197	265	270	263	243	291	294	282	289	408	326	242	275
	750TR	TY		502	62	56	55	58	66	72	65	68				
		LY	788	528	63	67	70	66	68	65	62	67	79	58	57	66
	.375	TY		580	68	69	70	68	69	80	76	80				
		LY	772	515	59	61	62	63	71	62	66	71	63	72	58	64
	.200	TY		225	26	25	29	27	26	30	30	32				
		LY	290	195	20	23	25	24	26	25	24	28	23	26	22	24
**STATE		TY		20921	2186	2079	2979	3221	2986	2719	2350	2401				
TOTAL**		LY	26967	17550	1617	1861	2185	2412	2917	2297	2145	2116	2110	3410	1859	2038
WEST VIRGINIA	1.750	TY		1905	134	162	232	197	251	278	541	110				
		LY	2300	1597	131	152	152	207	213	240	381	121	161	177	121	244
	.750	TY		802	76	85	91	78	93	96	225	58				
		LY	1219	907	88	84	89	116	100	114	240	76	62	94	75	81
	750TR	TY		162	14	16	23	20	15	18	39	17				
		LY	200	138	12	17	7	13	16	23	41	9	15	14	11	22
	.375	TY		26	3	4	2	3	3	3	4	4				
		LY	28	18	2	2	2	1	2	3	2	4	3	2	3	2
**STATE		TY		2895	227	267	348	298	362	395	809	189				
TOTAL**		LY	3747	2660	233	255	250	337	331	380	664	210	241	287	210	349
WYOMING	1.750	TY		1674	83	113	266	134	566	165	228	119				
		LY	1608	1114	65	59	198	102	257	107	227	99	96	227	58	113

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
	1.000	TY		12							2	10				
		LY														
	.750	TY		522	31	79	51	100	59	106	47	49				
		LY	708	446	33	71	31	100	36	102	34	39	76	68	37	81
	.375	TY		17	1	2	2	6	2	4						
		LY	18	11	1	1	2	1	2	1	1	2	1	2	2	2
**STATE		TY		2225	115	194	319	240	627	275	277	178				
TOTAL**		LY	2334	1571	99	131	231	203	295	210	262	140	173	297	97	196
MISSISSIPPI	1.750	TY		1865	323	162	185	386	168	149	323	169				
		LY	2578	1803	383	148	126	334	147	150	370	145	338	150	139	148
	1.000	TY		338	42	36	44	37	45	42	48	44				
		LY	349	200	19	23	23	19	30	30	29	27	33	44	38	34
	.750	TY		662	76	90	95	70	74	94	85	78				
		LY	1146	740	104	92	91	97	76	94	103	83	114	106	85	101
	.375	TY		443	51	55	62	53	57	56	50	59				
		LY	617	387	49	46	45	52	44	50	47	54	59	59	51	61
	.200	TY		82	9	9	15	10	10	10	9	10				
		LY	95	56	9	5	5	7	6	6	10	8	13	9	7	10
**STATE		TY		3390	501	352	401	556	354	351	515	360				
TOTAL**		LY	4785	3186	564	314	290	509	303	330	559	317	557	368	320	354
ALL STATE		TY		264052	26988	28111	35493	38134	36222	39399	30865	28840				
TOTAL		LY	356968	243092	26060	25942	29325	32264	37766	30437	29300	31998	27430	36798	25371	24277
SVEDKA CHERRY	***	VODKA-FLVRD-IMP	***													
ALABAMA	.750	TY		1						1						
		LY														
**STATE		TY		1						1						
TOTAL**		LY														
IDAHO	.750	TY		11	1		1	1	2	3	1	2				
		LY	11	7			1	1	1	1	1	2	2	1		1
**STATE		TY		11	1		1	1	2	3	1	2				
TOTAL**		LY	11	7			1	1	1	1	1	2	2	1		1
IOWA	.750	TY		87	7	5	14	7	8	13	13	20				
		LY	162	115	13	11	17	11	12	14	19	18	15	14	8	10
**STATE		TY		87	7	5	14	7	8	13	13	20				
TOTAL**		LY	162	115	13	11	17	11	12	14	19	18	15	14	8	10
MAINE	1.750	TY		16	1	3	2	1	4	2	1	2				
		LY	23	17	1	3	4	2	3	1	1	2	1	3		2
	1.000	TY		8		1	1	1	3	1	1					
		LY	9	7			1	1	2	1	1	1	1			1
	.750	TY		23	4	2	2	5	1	4	1	4				
		LY	37	32	3	12	6	5	1	2		3	3		1	1
**STATE		TY		47	5	6	5	7	8	7	3	6				
TOTAL**		LY	69	56	4	15	11	8	6	4	2	6	5	3	1	4
MICHIGAN	1.750	TY		50	5	5	8	9	8	5	5	5				
		LY	91	69	5	5	12	12	21	5	6	3	5	10	4	3
	1.000	TY		79	9	5	13	9	11	13	6	13				
		LY	121	79	8	13	5	14	15	1	15	8	10	10	12	10
	.750	TY		481	57	58	60	53	51	95	70	37				
		LY	913	716	65	41	77	140	95	114	106	78	65	65	28	39
**STATE		TY		610	71	68	81	71	70	113	81	55				
TOTAL**		LY	1125	864	78	59	94	166	131	120	127	89	80	85	44	52
MONTANA	.750	TY		16	3	1	1	3	1	2	2	3				
		LY	31	23	2	5	1	3	3	3	3	3	3	1	1	3
**STATE		TY		16	3	1	1	3	1	2	2	3				
TOTAL**		LY	31	23	2	5	1	3	3	3	3	3	3	1	1	3
NEW HAMPSHIRE	1.750	TY		264	15	11	24	16	41	40	52	65				
		LY	194	136				2	36	40	31	27	18	14	19	7
	1.000	TY		28	2	2	2	2	4	5	6	5				
		LY	16	10	1	1	3	1	1	1	1	1	1	2	1	2
**STATE		TY		292	17	13	26	18	45	45	58	70				
TOTAL**		LY	210	146	1	1	3	3	37	41	32	28	19	16	20	9
OHIO	.750	TY		654	60	62	71	84	96	99	85	97				
		LY	799	521	46	58	68	65	78	70	68	68	73	87	58	60
**STATE		TY		654	60	62	71	84	96	99	85	97				
TOTAL**		LY	799	521	46	58	68	65	78	70	68	68	73	87	58	60
OREGON	.750	TY		101	12	11	5	7	5	21	18	22				
		LY	91	67	11	11	5	3	5	10	10	12	5	5	4	10
**STATE		TY		101	12	11	5	7	5	21	18	22				
TOTAL**		LY	91	67	11	11	5	3	5	10	10	12	5	5	4	10
PENNSYLVANIA	.750	TY														
		LY	660	653	147	50	67	135	87	142	20	5	2	3	1	1
**STATE		TY														
TOTAL**		LY	660	653	147	50	67	135	87	142	20	5	2	3	1	1
VIRGINIA	1.750	TY		2					1	1						
		LY														
	1.000	TY														
		LY	1	1						1						
	.750	TY		122	14	12	30	12	12	15	15	12				
		LY	150	105	11	11	25	10	10	13	13	12	13	11	9	12
**STATE		TY		124	14	12	30	12	13	16	15	12				
TOTAL**		LY	151	106	11	11	25	10	10	14	13	12	13	11	9	12
WEST VIRGINIA	.750	TY		41	3	3	6	1	1	4	12	11				
		LY	37	20	1	1		4	1	3	7	3	1	2	2	12
**STATE		TY		41	3	3	6	1	1	4	12	11				

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NABCA CASE SALES DEPLETION COMPARISON

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
TOTAL**		LY	37	20	1	1		4	1	3	7	3	1	2	2	12
WYOMING	.750	TY														
		LY	1												1	
**STATE		TY														
TOTAL**		LY	1												1	
MISSISSIPPI	.750	TY		5								5				
		LY	2	1				1						1		
**STATE		TY		5								5				
TOTAL**		LY	2	1				1						1		
ALL STATE		TY		1989	193	181	240	211	249	324	288	303				
TOTAL		LY	3349	2579	314	222	292	410	371	422	302	246	218	229	149	174
SVEDKA CITRON	***	VODKA-FLVRD-IMP ***														
ALABAMA	.750	TY		138	21	18	21	20	16	20	10	12				
		LY	235	160	25	24	24	18	16	18	19	16	21	22	14	18
**STATE		TY		138	21	18	21	20	16	20	10	12				
TOTAL**		LY	235	160	25	24	24	18	16	18	19	16	21	22	14	18
IDAHO	.750	TY		38	4	5	3	4	5	7	6	4				
		LY	36	17	1	3	2	2	2	2	3	2	4	7	3	5
**STATE		TY		38	4	5	3	4	5	7	6	4				
TOTAL**		LY	36	17	1	3	2	2	2	2	3	2	4	7	3	5
IOWA	.750	TY		179	14	16	34	19	18	27	26	25				
		LY	262	183	21	15	28	25	18	21	29	26	23	20	12	24
**STATE		TY		179	14	16	34	19	18	27	26	25				
TOTAL**		LY	262	183	21	15	28	25	18	21	29	26	23	20	12	24
MAINE	1.750	TY		131	5	10	45	5	18	27	8	13				
		LY	154	128	7	10	33	13	21	29	10	5	6	13	1	6
	1.000	TY		56	9	2	10	3	17	3	11	1				
		LY	75	56	7	2	12	3	14	6	10	2	2	8	2	7
	.750	TY		271	18	55	18	60	23	48	14	35				
		LY	309	232	7	37	18	40	22	46	15	47	28	17	20	12
**STATE		TY		458	32	67	73	68	58	78	33	49				
TOTAL**		LY	538	416	21	49	63	56	57	81	35	54	36	38	23	25
MICHIGAN	1.750	TY		124	10	6	19	23	23	17	9	17				
		LY	189	128	14	8	22	21	30	14	12	7	17	16	17	11
	1.000	TY		164	21	17	28	18	21	26	15	18				
		LY	235	162	23	16	18	27	24	18	21	15	14	24	17	18
	.750	TY		374	38	49	54	44	42	66	51	30				
		LY	616	486	37	27	65	89	70	71	69	58	32	41	24	33
**STATE		TY		662	69	72	101	85	86	109	75	65				
TOTAL**		LY	1040	776	74	51	105	137	124	103	102	80	63	81	58	62
MONTANA	1.750	TY		9		1	2	2	1	2	1					
		LY	16	11	1	4		1	2	3					4	1
	.750	TY		112	6	18	10	21	9	23	3	22				
		LY	145	107	8	26	7	16	8	15	8	19	8	11	7	12
**STATE		TY		121	6	19	12	23	10	25	4	22				
TOTAL**		LY	161	118	9	30	7	17	10	18	8	19	8	11	11	13
NEW HAMPSHIRE	1.750	TY		867	64	45	89	63	152	157	130	167				
		LY	1154	868	89	47	76	72	185	156	115	128	83	66	105	32
	1.000	TY		79	7	11	6	11	12	13	6	13				
		LY	111	83	6	13	9	15	7	9	14	10	6	6	9	7
**STATE		TY		946	71	56	95	74	164	170	136	180				
TOTAL**		LY	1265	951	95	60	85	87	192	165	129	138	89	72	114	39
NORTH CAROLINA	1.750	TY		523	57	51	77	79	82	65	56	56				
		LY	574	355	28	17	40	61	60	52	47	50	49	69	51	50
	.750	TY														
		LY	9	7		4				1	1	1		1		1
**STATE		TY		523	57	51	77	79	82	65	56	56				
TOTAL**		LY	583	362	28	21	40	61	60	53	48	51	49	70	51	51
OHIO	.750	TY		559	60	52	71	86	82	76	68	64				
		LY	575	356	32	38	52	44	42	49	48	51	48	69	55	47
**STATE		TY		559	60	52	71	86	82	76	68	64				
TOTAL**		LY	575	356	32	38	52	44	42	49	48	51	48	69	55	47
OREGON	.750	TY		291	27	29	14	18	18	68	53	64				
		LY	298	228	37	41	16	15	16	38	29	36	14	16	12	28
**STATE		TY		291	27	29	14	18	18	68	53	64				
TOTAL**		LY	298	228	37	41	16	15	16	38	29	36	14	16	12	28
PENNSYLVANIA	1.750	TY		2470	128	365	544	268	181	229	165	590				
		LY	2527	1657	79	280	184	105	319	259	277	154	174	310	194	192
	.750	TY		1						1						
		LY	939	932	170	75	115	218	155	183	12	4	3	3	1	
**STATE		TY		2471	128	365	544	268	181	230	165	590				
TOTAL**		LY	3466	2589	249	355	299	323	474	442	289	158	177	313	195	192
UTAH	.750	TY		149	24	8	11	11	51	21	12	11				
		LY	176	20						4	7	9	53	10	82	11
**STATE		TY		149	24	8	11	11	51	21	12	11				
TOTAL**		LY	176	20						4	7	9	53	10	82	11
VERMONT	1.750	TY		128	8	17	10	18	26	25	13	11				
		LY	201	139	22	17	15	11	19	16	22	17	13	19	19	11
	.750	TY		157	26	11	27	12	30	15	13	23				
		LY	302	224	23	28	23	30	30	32	32	26	26	14	25	13
**STATE		TY		285	34	28	37	30	56	40	26	34				
TOTAL**		LY	503	363	45	45	38	41	49	48	54	43	39	33	44	24

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NABCA CASE SALES DEPLETION COMPARISON

BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
VIRGINIA	1.750	TY		479	51	48	67	76	70	68	51	48				
		LY	696	468	36	48	61	69	84	61	56	53	43	92	42	51
	1.000	TY														
		LY	1	1						1						
	.750	TY		288	33	32	57	38	33	39	30	26				
		LY	384	264	23	29	51	32	36	33	31	29	35	30	27	28
**STATE		TY		767	84	80	124	114	103	107	81	74				
TOTAL**		LY	1081	733	59	77	112	101	120	95	87	82	78	122	69	79
WEST VIRGINIA	.750	TY		37	3	4	4	4	2	2	15	3				
		LY	22	8						1	3	4	3	3	3	5
**STATE		TY		37	3	4	4	4	2	2	15	3				
TOTAL**		LY	22	8						1	3	4	3	3	3	5
WYOMING	.750	TY		41	3	7	2	12	5	9	1	2				
		LY	55	34	1	7		9	3	11	2	1	7	7		7
**STATE		TY		41	3	7	2	12	5	9	1	2				
TOTAL**		LY	55	34	1	7		9	3	11	2	1	7	7		7
MISSISSIPPI	1.750	TY														
		LY	1											1		
	.750	TY		7						3		4				
		LY	1	1				1								
**STATE		TY		7						3		4				
TOTAL**		LY	2	1				1						1		
ALL STATE		TY		7672	637	877	1223	915	937	1057	767	1259				
TOTAL		LY	10298	7315	697	816	871	937	1183	1149	892	770	712	895	746	630
SVEDKA CLEMNTNE	***	VODKA-FLVRD-IMP ***														
ALABAMA	1.000	TY														
		LY	4	3	1	1						1			1	
	.750	TY		45	4	5	7	6	6	7	5	5				
		LY	6	4	2	2										2
**STATE		TY		45	4	5	7	6	6	7	5	5				
TOTAL**		LY	10	7	3	3						1			1	2
IDAHO	.750	TY		41	6	5	4	5	5	5	5	6				
		LY	53	33	3	3	3	4	4	4	6	6	5	7	4	4
**STATE		TY		41	6	5	4	5	5	5	5	6				
TOTAL**		LY	53	33	3	3	3	4	4	4	6	6	5	7	4	4
IOWA	.750	TY		169	24	14	22	18	20	24	18	29				
		LY	303	209	23	23	33	27	16	27	28	32	20	28	17	29
**STATE		TY		169	24	14	22	18	20	24	18	29				
TOTAL**		LY	303	209	23	23	33	27	16	27	28	32	20	28	17	29
MAINE	1.750	TY		71	4	7	15	7	9	17	5	7				
		LY	83	58	3	5	12	10	12	6	4	6	4	7	4	10
	1.000	TY		33	3	4	6	1	10	2	6	1				
		LY	45	34	4	2	2	5	7	5	7	2	1	2	2	6
	.750	TY		74	5	11	5	19	6	14	4	10				
		LY	82	68	5	19	10	13	2	7	1	11	5	2	4	3
**STATE		TY		178	12	22	26	27	25	33	15	18				
TOTAL**		LY	210	160	12	26	24	28	21	18	12	19	10	11	10	19
MICHIGAN	1.750	TY		76	7	8	18	10	12	8	7	6				
		LY	109	82	6	5	17	18	11	9	11	5		15	9	3
	1.000	TY		94	15	11	17	13	15	13		10				
		LY	138	87	12	9	11	14	14	11	9	7	12	11	14	14
	.750	TY		201	20	22	27	23	19	36	37	17				
		LY	312	236	19	13	20	45	42	34	35	28	21	29	10	16
**STATE		TY		371	42	41	62	46	46	57	44	33				
TOTAL**		LY	559	405	37	27	48	77	67	54	55	40	33	55	33	33
MONTANA	.750	TY		75	7	12	4	19	5	11	3	14				
		LY	109	88	5	19	4	20	2	14	5	19	3	7	2	9
**STATE		TY		75	7	12	4	19	5	11	3	14				
TOTAL**		LY	109	88	5	19	4	20	2	14	5	19	3	7	2	9
NEW HAMPSHIRE	1.750	TY		609	46	30	64	49	115	101	87	117				
		LY	508	298				6	84	70	54	84	57	52	74	27
	1.000	TY		50	5	8	8	7	7	5	4	6				
		LY	68	48	5	7	6	6	6	7	5	6	5	4	5	6
**STATE		TY		659	51	38	72	56	122	106	91	123				
TOTAL**		LY	576	346	5	7	6	12	90	77	59	90	62	56	79	33
NORTH CAROLINA	1.750	TY		265	20	25	35	39	36	40	30	40				
		LY	249	137		5	14	8	28	36	27	19	23	28	29	32
	.750	TY		134	28	28	24	17	11	9	8	9				
		LY	224	152	17	21	15	14	24	22	20	19	14	21	15	22
**STATE		TY		399	48	53	59	56	47	49	38	49				
TOTAL**		LY	473	289	17	26	29	22	52	58	47	38	37	49	44	54
OHIO	.750	TY		748	81	72	96	101	105	127	86	80				
		LY	1056	735	68	78	90	100	110	112	89	88	82	99	71	69
**STATE		TY		748	81	72	96	101	105	127	86	80				
TOTAL**		LY	1056	735	68	78	90	100	110	112	89	88	82	99	71	69
OREGON	.750	TY		162	16	17	8	10	8	34	32	37				
		LY	141	106	18	20	6	5	8	15	17	17	5	9	6	15
**STATE		TY		162	16	17	8	10	8	34	32	37				
TOTAL**		LY	141	106	18	20	6	5	8	15	17	17	5	9	6	15
PENNSYLVANIA	1.750	TY		3284	225	496	705	395	292	371	265	535				
		LY	3843	2472	123	394	314	194	447	428	369	203	245	512	294	320
	.750	TY														

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
		LY	1124	1118	282	90	161	265	138	161	15	6	3	1	1	1
**STATE		TY		3284	225	496	705	395	292	371	265	535				
TOTAL**		LY	4967	3590	405	484	475	459	585	589	384	209	248	513	295	321
UTAH	.750	TY		1						1						
		LY														
**STATE		TY		1						1						
TOTAL**		LY														
VERMONT	.750	TY		121	22	10	21	9	20	12	9	18				
		LY	245	179	21	23	20	23	22	26	23	21	18	15	20	13
**STATE		TY		121	22	10	21	9	20	12	9	18				
TOTAL**		LY	245	179	21	23	20	23	22	26	23	21	18	15	20	13
VIRGINIA	1.750	TY		1								1				
		LY	2	2				2								
	1.000	TY		1					1							
		LY														
	.750	TY		277	30	28	55	33	27	41	32	31				
		LY	321	224	22	22	49	27	28	26	24	26	30	24	20	23
**STATE		TY		279	30	28	55	33	28	41	32	32				
TOTAL**		LY	323	226	22	22	49	29	28	26	24	26	30	24	20	23
WEST VIRGINIA	.750	TY		88	9	11	8	11	7	15	20	7				
		LY	126	81	11	8	7	8	8	10	19	10	9	10	9	17
**STATE		TY		88	9	11	8	11	7	15	20	7				
TOTAL**		LY	126	81	11	8	7	8	8	10	19	10	9	10	9	17
WYOMING	.750	TY		34	2	5	3	10	1	8	1	4				
		LY	41	26	2	2	1	10	1	8		2	7	4	1	3
**STATE		TY		34	2	5	3	10	1	8	1	4				
TOTAL**		LY	41	26	2	2	1	10	1	8		2	7	4	1	3
MISSISSIPPI	.750	TY		20		2	2	2	1	2	4	7				
		LY	4	3			1	1				1				1
**STATE		TY		20		2	2	2	1	2	4	7				
TOTAL**		LY	4	3			1	1				1				1
ALL STATE		TY		6674	579	831	1154	804	738	903	668	997				
TOTAL		LY	9196	6483	652	771	796	825	1014	1038	768	619	569	887	612	645
SVEDKA COLADA	***	VODKA-FLVRD-IMP ***														
ALABAMA	.750	TY		13							6	7				
		LY														
**STATE		TY		13							6	7				
TOTAL**		LY														
IDAHO	.750	TY		28						6	13	9				
		LY														
	.050	TY		29							9	20				
		LY														
**STATE		TY		57						6	22	29				
TOTAL**		LY														
IOWA	.750	TY		79				5	29	9	11	25				
		LY														
**STATE		TY		79				5	29	9	11	25				
TOTAL**		LY														
MAINE	1.000	TY		6				1	1	1	3					
		LY														
	.750	TY		43				3	5	8	5	22				
		LY														
	.050	TY		1					1							
		LY														
**STATE		TY		50				4	7	9	8	22				
TOTAL**		LY														
MICHIGAN	1.000	TY		56				9	22	13	4	8				
		LY														
	.750	TY		575				111	111	175	105	73				
		LY														
	.375	TY		83				2	23	33	15	10				
		LY														
	.050	TY		34				2	10	7	10	5				
		LY														
**STATE		TY		748				124	166	228	134	96				
TOTAL**		LY														
MONTANA	.750	TY		22						12	3	7				
		LY														
**STATE		TY		22						12	3	7				
TOTAL**		LY														
NEW HAMPSHIRE	1.000	TY		1								1				
		LY														
	.750	TY		114				2	19	37	24	32				
		LY														
**STATE		TY		115				2	19	37	24	33				
TOTAL**		LY														
NORTH CAROLINA	.750	TY		58				1	12	15	16	14				
		LY														
**STATE		TY		58				1	12	15	16	14				
TOTAL**		LY														
OHIO	.750	TY		154				2	26	66	32	28				
		LY														

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
STATE TOTAL		TY		154				2	26	66	32	28				
		LY														
OREGON	.750	TY		146				1	10	55	44	36				
		LY														
STATE TOTAL		TY		146				1	10	55	44	36				
		LY														
PENNSYLVANIA	.750	TY		787				107	166	210	184	120				
		LY														
STATE TOTAL		TY		787				107	166	210	184	120				
		LY														
UTAH	.750	TY		136				5	21	41	13	56				
		LY														
STATE TOTAL		TY		136				5	21	41	13	56				
		LY														
VERMONT	.750	TY		5							2	3				
		LY														
STATE TOTAL		TY		5							2	3				
		LY														
VIRGINIA	.750	TY		128				11	29	34	27	27				
		LY														
	.050	TY		66				18	40	7	1					
		LY														
STATE TOTAL		TY		194				29	69	41	28	27				
		LY														
WEST VIRGINIA	.750	TY		16					2	3	7	4				
		LY														
STATE TOTAL		TY		16					2	3	7	4				
		LY														
WYOMING	.750	TY		2								2				
		LY														
STATE TOTAL		TY		2								2				
		LY														
MISSISSIPPI	.750	TY		15								15				
		LY														
STATE TOTAL		TY		15								15				
		LY														
ALL STATE TOTAL		TY		2597				280	527	732	534	524				
		LY														
SVEDKA COMBO PK	***	VODKA-FLVRD-IMP ***														
ALABAMA	.750	TY		16		13	3									
		LY														
STATE TOTAL		TY		16		13	3									
		LY														
ALL STATE TOTAL		TY		16		13	3									
		LY														
SVEDKA GRAPE	***	VODKA-FLVRD-IMP ***														
ALABAMA	.750	TY		35	5	4	5	6	6	5	2	2				
		LY	34	12							4	8	6	5	6	5
STATE TOTAL		TY		35	5	4	5	6	6	5	2	2				
		LY	34	12							4	8	6	5	6	5
IOWA	.750	TY		52	5	5	6	5	6	7	8	10				
		LY	42	11								11	14	10	3	4
STATE TOTAL		TY		52	5	5	6	5	6	7	8	10				
		LY	42	11								11	14	10	3	4
MAINE	1.750	TY		15	3	2	4		2	3	1					
		LY	14	4						1	3		1	4	1	4
	1.000	TY		4			1		2		1					
		LY	5	4						1	2	1				1
	.750	TY		35	1	2	1	9	2	5	2	13				
		LY	5	2								2	1		2	
STATE TOTAL		TY		54	4	4	6	9	6	8	4	13				
		LY	24	10						2	5	3	2	4	3	5
MICHIGAN	1.750	TY		13	2	1	3	1	2	1	1	2				
		LY	4											3	1	
	1.000	TY		24	2	2	8	2	3	2	3	2				
		LY	17											1	10	6
	.750	TY		162	9	12	19	12	9	15	47	39				
		LY	279	181						26	89	66	47	32	9	10
STATE TOTAL		TY		199	13	15	30	15	14	18	51	43				
		LY	300	181						26	89	66	47	36	20	16
NEW HAMPSHIRE	1.750	TY		3								3				
		LY														
	1.000	TY		16	2	1	1	2	2	3	3	2				
		LY	3											1	1	1
STATE TOTAL		TY		19	2	1	1	2	2	3	3	5				
		LY	3											1	1	1
OHIO	.750	TY		227	17	16	24	31	37	42	28	32				
		LY	69										11	25	16	17
STATE TOTAL		TY		227	17	16	24	31	37	42	28	32				
		LY	69										11	25	16	17

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
VIRGINIA	.750	TY		95	12	10	20	10	9	14	9	11				
		LY	28										5	9	7	7
**STATE		TY		95	12	10	20	10	9	14	9	11				
TOTAL**		LY	28										5	9	7	7
WEST VIRGINIA	.750	TY		20	2	2	3	1	2	2	6	2				
		LY	18	6						1	3	2	2	4	3	3
**STATE		TY		20	2	2	3	1	2	2	6	2				
TOTAL**		LY	18	6						1	3	2	2	4	3	3
WYOMING	.750	TY														
		LY	1												1	
**STATE		TY														
TOTAL**		LY	1												1	
ALL STATE		TY		701	60	57	95	79	82	99	111	118				
TOTAL		LY	519	220						29	101	90	87	94	60	58
SVEDKA LMT EDTN	***	VODKA-CLASSIC-IMP ***														
IDAHO	.750	TY		6	2	2	1	1								
		LY	17											7	6	4
**STATE		TY		6	2	2	1	1								
TOTAL**		LY	17											7	6	4
ALL STATE		TY		6	2	2	1	1								
TOTAL		LY	17											7	6	4
SVEDKA RAINBOW	***	VODKA-FLVRD-IMP ***														
ALABAMA	.750	TY		29							22	7				
		LY														
**STATE		TY		29							22	7				
TOTAL**		LY														
ALL STATE		TY		29							22	7				
TOTAL		LY														
SVEDKA RASPBRRY	***	VODKA-FLVRD-IMP ***														
IDAHO	.750	TY		34	4	4	4	4	4	6	4	4				
		LY	37	21	2	2	2	2	3	3	4	3	4	5	4	3
**STATE		TY		34	4	4	4	4	4	6	4	4				
TOTAL**		LY	37	21	2	2	2	2	3	3	4	3	4	5	4	3
IOWA	.750	TY		111	12	8	13	13	11	16	18	20				
		LY	160	105	13	9	19	12	9	11	18	14	12	19	10	14
**STATE		TY		111	12	8	13	13	11	16	18	20				
TOTAL**		LY	160	105	13	9	19	12	9	11	18	14	12	19	10	14
MAINE	1.750	TY		47	2	6	7	2	11	11	2	6				
		LY	66	50	3	2	7	8	9	10	6	5	2	6	2	6
	1.000	TY		26	2	2	6	2	4	5	4	1				
		LY	41	27	5	1	3	3	5	4	4	2	3	6	2	3
	.750	TY		246	17	57	17	55	18	50	2	30				
		LY	268	202	11	43	16	29	16	31	15	41	27	11	17	11
**STATE		TY		319	21	65	30	59	33	66	8	37				
TOTAL**		LY	375	279	19	46	26	40	30	45	25	48	32	23	21	20
MICHIGAN	1.750	TY		54	9	3	12	15	12	3						
		LY	103	78	7	6	13	14	13	9	10	6	4	6	9	6
	1.000	TY		166	24	16	27	16	21	27	15	20				
		LY	234	168	17	22	17	28	25	24	22	13	14	13	19	20
	.750	TY		335	35	40	50	44	36	53	50	27				
		LY	495	361	27	21	34	67	51	60	53	48	35	46	22	31
**STATE		TY		555	68	59	89	75	69	83	65	47				
TOTAL**		LY	832	607	51	49	64	109	89	93	85	67	53	65	50	57
MONTANA	.750	TY		94	7	17	8	18	3	19	3	19				
		LY	151	116	5	27		23	3	18	10	30	4	12	2	17
**STATE		TY		94	7	17	8	18	3	19	3	19				
TOTAL**		LY	151	116	5	27		23	3	18	10	30	4	12	2	17
NEW HAMPSHIRE	1.750	TY		5								5				
		LY														
	1.000	TY		45	3	3	6	6	6	7	7	7				
		LY	49	40	4	3	4	6	4	8	8	3	3	2	2	2
	.750	TY														
		LY	21	21	9	7	2	2	1							
**STATE		TY		50	3	3	6	6	6	7	7	12				
TOTAL**		LY	70	61	13	10	6	8	5	8	8	3	3	2	2	2
NORTH CAROLINA	1.750	TY		1								1				
		LY	6	4			2	1				1	1			1
**STATE		TY		1								1				
TOTAL**		LY	6	4			2	1				1	1			1
OHIO	.750	TY		728	80	71	94	101	103	109	89	81				
		LY	1008	670	73	74	80	93	105	92	79	74	78	108	77	75
**STATE		TY		728	80	71	94	101	103	109	89	81				
TOTAL**		LY	1008	670	73	74	80	93	105	92	79	74	78	108	77	75
OREGON	.750	TY		11		1				2	3	5				
		LY	3	2	1					1						1
**STATE		TY		11		1				2	3	5				
TOTAL**		LY	3	2	1					1						1
PENNSYLVANIA	.750	TY														

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		LY	225	223	170	27	15	3	3	3	1	1		2		
**STATE		TY														
TOTAL**		LY	225	223	170	27	15	3	3	3	1	1		2		
VERMONT	.750	TY		110	19	7	20	8	24	8	6	18				
		LY	211	158	17	16	20	18	22	23	21	21	17	9	18	9
**STATE		TY		110	19	7	20	8	24	8	6	18				
TOTAL**		LY	211	158	17	16	20	18	22	23	21	21	17	9	18	9
VIRGINIA	1.750	TY		3		1			1		1					
		LY	2	2				2								
	1.000	TY		13	1	1	2	2	2	2	1	2				
		LY	9	4						1	2	1	1	1	1	2
	.750	TY														
		LY	88	77	15	16	11	14	7	6	5	3	9	2		
**STATE		TY		16	1	2	2	2	3	2	2	2				
TOTAL**		LY	99	83	15	16	11	16	7	7	7	4	10	3	1	2
WEST VIRGINIA	.750	TY		65	4	9	5	7	6	9	16	9				
		LY	81	49	5	5	8	4	6	7	7	7	3	7	4	18
**STATE		TY		65	4	9	5	7	6	9	16	9				
TOTAL**		LY	81	49	5	5	8	4	6	7	7	7	3	7	4	18
WYOMING	.750	TY		46	2	7	4	9	7	13	2	2				
		LY	57	38	2	8	2	8	5	6	4	3	7	8	1	3
**STATE		TY		46	2	7	4	9	7	13	2	2				
TOTAL**		LY	57	38	2	8	2	8	5	6	4	3	7	8	1	3
MISSISSIPPI	.750	TY														
		LY	1	1				1								
**STATE		TY														
TOTAL**		LY	1	1				1								
ALL STATE		TY		2140	221	253	275	302	269	340	223	257				
TOTAL		LY	3316	2417	386	289	255	338	287	317	269	276	224	263	190	222
SVEDKA VANILLA	***	VODKA-FLVRD-IMP ***														
ALABAMA	.750	TY		9	1	4				2	1	1				
		LY	9	5	1	1	1			1	1			1	3	
**STATE		TY		9	1	4				2	1	1				
TOTAL**		LY	9	5	1	1	1			1	1			1	3	
IDAHO	.750	TY		19	2	3	4	2	3	1	2	2				
		LY	25	11	1	2	1	1	2	1	1	2	3	5	2	4
**STATE		TY		19	2	3	4	2	3	1	2	2				
TOTAL**		LY	25	11	1	2	1	1	2	1	1	2	3	5	2	4
IOWA	.750	TY		53	7	4	7	5	5	10	8	7				
		LY	104	64	6	6	11	7	5	7	7	15	7	17	7	9
**STATE		TY		53	7	4	7	5	5	10	8	7				
TOTAL**		LY	104	64	6	6	11	7	5	7	7	15	7	17	7	9
MAINE	1.000	TY		52	9	3	5	3	11	6	12	3				
		LY	73	55	6	2	9	4	13	3	14	4	3	8	2	5
	.750	TY		39	1	7	1	8	2	8	2	10				
		LY	56	44	2	6	2	12	2	8	1	11	4	2	5	1
**STATE		TY		91	10	10	6	11	13	14	14	13				
TOTAL**		LY	129	99	8	8	11	16	15	11	15	15	7	10	7	6
MICHIGAN	1.000	TY		101	15	14	15	12	10	12	10	13				
		LY	157	106	15	15	13	13	15	11	15	9	11	16	11	13
	.750	TY		169	20	22	25	21	15	24	29	13				
		LY	288	205	18	13	26	38	32	23	28	27	20	29	15	19
**STATE		TY		270	35	36	40	33	25	36	39	26				
TOTAL**		LY	445	311	33	28	39	51	47	34	43	36	31	45	26	32
MONTANA	.750	TY		55	2	13		12	1	8	2	17				
		LY	76	52	3	17	1	9	2	8	1	11	3	11	1	9
**STATE		TY		55	2	13		12	1	8	2	17				
TOTAL**		LY	76	52	3	17	1	9	2	8	1	11	3	11	1	9
NEW HAMPSHIRE	1.000	TY		72	6	11	9	7	6	8	11	14				
		LY	130	90	8	11	10	10	10	10	10	21	10	11	9	10
**STATE		TY		72	6	11	9	7	6	8	11	14				
TOTAL**		LY	130	90	8	11	10	10	10	10	10	21	10	11	9	10
NORTH CAROLINA	.750	TY		18	2	2	2	4	1	2	2	3				
		LY	20	12		4	3			1	2	2	3	1	2	2
**STATE		TY		18	2	2	2	4	1	2	2	3				
TOTAL**		LY	20	12		4	3			1	2	2	3	1	2	2
OHIO	.750	TY		575	62	61	71	76	83	75	68	79				
		LY	856	548	52	59	69	72	81	72	67	76	76	104	64	64
**STATE		TY		575	62	61	71	76	83	75	68	79				
TOTAL**		LY	856	548	52	59	69	72	81	72	67	76	76	104	64	64
OREGON	.750	TY		9	1					2	2	4				
		LY	3	2		1						1		1		
**STATE		TY		9	1					2	2	4				
TOTAL**		LY	3	2		1						1		1		
PENNSYLVANIA	.750	TY		2	1		1									
		LY	808	793	141	51	102	131	91	234	32	11	7	3	2	3
**STATE		TY		2	1		1									
TOTAL**		LY	808	793	141	51	102	131	91	234	32	11	7	3	2	3
VERMONT	.750	TY		3	1		1					1				
		LY	7	3	1			1	1				1	1	1	1

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
**STATE		TY		3	1		1					1				
TOTAL**		LY	7	3	1			1	1				1	1	1	1
VIRGINIA	1.000	TY		2						1	1					
		LY	1	1						1						
	.750	TY		154	21	16	32	15	17	20	21	12				
		LY	239	156	16	20	27	18	21	18	18	18	24	25	15	19
**STATE		TY		156	21	16	32	15	17	21	22	12				
TOTAL**		LY	240	157	16	20	27	18	21	19	18	18	24	25	15	19
WEST VIRGINIA	.750	TY		3			1		1	1						
		LY	10	5		2	2		1				1		4	
**STATE		TY		3			1		1	1						
TOTAL**		LY	10	5		2	2		1				1		4	
WYOMING	.750	TY		37	4	5	3	12	1	10	1	1				
		LY	49	28		6		6	3	7	3	3	6	7	4	4
**STATE		TY		37	4	5	3	12	1	10	1	1				
TOTAL**		LY	49	28		6		6	3	7	3	3	6	7	4	4
MISSISSIPPI	.750	TY		14	1			1	6	1		5				
		LY	13	8		2	1	1	1	2	1			2	1	2
**STATE		TY		14	1			1	6	1		5				
TOTAL**		LY	13	8		2	1	1	1	2	1			2	1	2
ALL STATE		TY		1386	156	165	177	178	162	191	172	185				
TOTAL		LY	2924	2188	270	218	278	323	280	407	201	211	179	244	148	165
SVEDKA/50 SVDKA	***	VODKA-CLASSIC-IMP ***														
MICHIGAN	.375	TY														
		LY	1495	1495			1354	141								
**STATE		TY														
TOTAL**		LY	1495	1495			1354	141								
ALL STATE		TY														
TOTAL		LY	1495	1495			1354	141								
SVEDKA/50COLADA	***	VODKA-CLASSIC-IMP ***														
MICHIGAN	1.750	TY		1110						522	260	328				
		LY														
**STATE		TY		1110						522	260	328				
TOTAL**		LY														
ALL STATE		TY		1110						522	260	328				
TOTAL		LY														
SVEDKA/PLY CARD	***	VODKA-CLASSIC-IMP ***														
MICHIGAN	1.750	TY		491	237	130	56	30	38							
		LY														
**STATE		TY		491	237	130	56	30	38							
TOTAL**		LY														
ALL STATE		TY		491	237	130	56	30	38							
TOTAL		LY														
TALUS	***	CABERNET SAUV ***														
NEW HAMPSHIRE	.750	TY														
		LY	19	17	1		2	2	1	2	4	5			1	1
**STATE		TY														
TOTAL**		LY	19	17	1		2	2	1	2	4	5			1	1
WYOMING	.750	TY		4		4										
		LY	3												3	
**STATE		TY		4		4										
TOTAL**		LY	3												3	
NEW HAMPSHIRE	.750	TY														
		LY	26	23	4	1	4	5		2	4	3		1	1	1
**STATE		TY														
TOTAL**		LY	26	23	4	1	4	5		2	4	3		1	1	1
MISSISSIPPI	.750	TY														
		LY	35	35	3	32										
**STATE		TY														
TOTAL**		LY	35	35	3	32										
ALL STATE		TY		4		4										
TOTAL		LY	83	75	8	33	6	7	1	4	8	8		1	5	2
TALUS CAL	***	MERLOT ***														
NEW HAMPSHIRE	.750	TY		1	1											
		LY	42	34	4	1	3	5	3	3	5	10	2	1	3	2
**STATE		TY		1	1											
TOTAL**		LY	42	34	4	1	3	5	3	3	5	10	2	1	3	2
UTAH	.750	TY														
		LY	265	265	7	60	8	57	91	33	6	3				
**STATE		TY														
TOTAL**		LY	265	265	7	60	8	57	91	33	6	3				
MISSISSIPPI	.750	TY		3	1	2										
		LY	43	23	7	3	3	1	3	2	3	1	4	12	3	1
**STATE		TY		3	1	2										
TOTAL**		LY	43	23	7	3	3	1	3	2	3	1	4	12	3	1

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ALL STATE		TY		4	2	2										
TOTAL		LY	350	322	18	64	14	63	97	38	14	14	6	13	6	3
TALUS CAL P GRG	***	PN	GRIS/GRGIO ***													
NEW HAMPSHIRE	.750	TY		1	1											
		LY	16	10	2	1		3	1	1	1	1	3		3	
**STATE		TY		1	1											
TOTAL**		LY	16	10	2	1		3	1	1	1	1	3		3	
ALL STATE		TY		1	1											
TOTAL		LY	16	10	2	1		3	1	1	1	1	3		3	
TAYLOR	***	DOM	PORT RED ***													
ALABAMA	.750	TY														
		LY	2	2	1	1										
**STATE		TY														
TOTAL**		LY	2	2	1	1										
MAINE	3.000	TY		7	1	1	1	1			1	2				
		LY	8	4		1			1			2	2		1	1
	1.500	TY		10		1		1	1	2	3	2				
		LY	21	19	1	2	3	3	1	7	1	1	1		1	
	.750	TY		6		1	1		2	1		1				
		LY	5	4			1	1	1		1					1
**STATE		TY		23	1	3	2	2	3	3	4	5				
TOTAL**		LY	34	27	1	3	4	4	3	7	2	3	3		2	2
MONTANA	1.500	TY		46			12	9	7	6	12					
		LY	47	41	17	4	4		1	10	2	3	6			
	.750	TY		14	5	3	3	1	1	1						
		LY	28	16	7	4	2		1	2			2	4	2	4
**STATE		TY		60	5	3	15	10	8	7	12					
TOTAL**		LY	75	57	24	8	6		2	12	2	3	8	4	2	4
NEW HAMPSHIRE	3.000	TY		59	3	7	6	8	8	12	6	9				
		LY	81	54	1	9	7	4	8	8	5	12	7	5	7	8
	1.500	TY		3506	369	484	419	474	469	389	377	525				
		LY	5324	3502	392	507	424	456	395	383	429	516	440	515	455	412
	.750	TY		252	21	47	31	20	36	18	28	51				
		LY	375	246	25	42	36	33	20	29	34	27	33	29	37	30
**STATE		TY		3817	393	538	456	502	513	419	411	585				
TOTAL**		LY	5780	3802	418	558	467	493	423	420	468	555	480	549	499	450
PENNSYLVANIA	3.000	TY		31174	3765	3773	4635	4094	3247	4354	3308	3998				
		LY	48441	30865	3702	3740	4690	3435	3397	4215	3969	3717	4949	4229	3586	4812
	1.500	TY		20466	2622	2419	2989	2772	2100	2819	2435	2310				
		LY	31469	19933	2545	2546	3171	2161	2129	2713	2076	2592	3263	2840	2374	3059
	.750	TY		8797	822	1069	1322	1231	895	1393	940	1125				
		LY	14505	9003	1124	1131	1360	946	914	1226	1002	1300	1580	1434	1095	1393
**STATE		TY		60437	7209	7261	8946	8097	6242	8566	6883	7433				
TOTAL**		LY	94415	59801	7371	7417	9221	6542	6440	8154	7047	7609	9792	8503	7055	9264
VERMONT	3.000	TY		393	49	56	54	47	54	44	42	47				
		LY	605	404	52	48	51	51	49	54	46	53	51	53	44	53
	1.500	TY		301	39	34	35	38	35	40	37	43				
		LY	541	354	52	43	41	41	40	44	44	49	45	56	43	43
	.750	TY		100	13	14	12	11	12	11	13	14				
		LY	179	103	12	14	12	14	13	12	12	14	18	31	13	14
**STATE		TY		794	101	104	101	96	101	95	92	104				
TOTAL**		LY	1325	861	116	105	104	106	102	110	102	116	114	140	100	110
WEST VIRGINIA	3.000	TY		92	16	9	13	8	10	11	7	18				
		LY	167	113	13	14	25	11	11	13	17	9	12	18	11	13
	1.500	TY		408	47	49	37	55	50	55	50	65				
		LY	612	371	45	21	76	44	37	56	44	48	61	60	54	66
	.750	TY		111	20	8	15	8	18	13	14	15				
		LY	211	134	17	22	26	15	10	12	15	17	20	27	12	18
**STATE		TY		611	83	66	65	71	78	79	71	98				
TOTAL**		LY	990	618	75	57	127	70	58	81	76	74	93	105	77	97
WYOMING	1.500	TY		1	1											
		LY														
	.750	TY		136	13	14	16	16	19	23	19	16				
		LY	217	145	12	17	17	15	22	20	19	23	13	26	11	22
**STATE		TY		137	14	14	16	16	19	23	19	16				
TOTAL**		LY	217	145	12	17	17	15	22	20	19	23	13	26	11	22
MISSISSIPPI	1.500	TY		772	110	76	106	94	96	93	96	101				
		LY	1174	765	107	98	85	118	82	102	87	86	118	114	92	85
	.750	TY		235	28	25	38	34	28	25	25	32				
		LY	423	251	45	21	34	25	35	33	27	31	49	49	38	36
**STATE		TY		1007	138	101	144	128	124	118	121	133				
TOTAL**		LY	1597	1016	152	119	119	143	117	135	114	117	167	163	130	121
ALABAMA	1.500	TY														
		LY	1	1	1											
	.750	TY														
		LY	5	5	3	1	1									
**STATE		TY														
TOTAL**		LY	6	6	4	1	1									
MAINE	1.500	TY		1								1				
		LY	19	19	1	4	1	5		8						
	.750	TY														
		LY	3	2	1					1						1
**STATE		TY		1								1				

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
TOTAL**		LY	22	21	2	4	1	5		9						1
MONTANA	.750	TY		33		13	1				15	4				
		LY	32	26	6	1	2	4		5	5	3	2	4		
**STATE		TY		33		13	1				15	4				
TOTAL**		LY	32	26	6	1	2	4		5	5	3	2	4		
NEW HAMPSHIRE	1.500	TY		1719	175	240	200	239	228	181	183	273				
		LY	2550	1647	195	230	200	216	180	164	210	252	239	262	213	189
	.750	TY		32	6	3	1	5	2	4	2	9				
		LY	40	25	4	2	4	5	2	2	2	4	5	6	3	1
**STATE		TY		1751	181	243	201	244	230	185	185	282				
TOTAL**		LY	2590	1672	199	232	204	221	182	166	212	256	244	268	216	190
PENNSYLVANIA	3.000	TY		3004	350	368	451	412	304	392	307	420				
		LY	4901	3104	394	397	486	337	326	437	345	382	521	451	358	467
	1.500	TY		2062	267	254	312	266	200	273	248	242				
		LY	3725	2252	308	318	351	239	226	295	255	260	430	404	280	359
	.750	TY														
		LY	1	1		1										
**STATE		TY		5066	617	622	763	678	504	665	555	662				
TOTAL**		LY	8627	5357	702	716	837	576	552	732	600	642	951	855	638	826
UTAH	.750	TY		250	39	29	39	24	24	33	32	30				
		LY	476	297	46	39	32	37	30	45	33	35	46	61	33	39
**STATE		TY		250	39	29	39	24	24	33	32	30				
TOTAL**		LY	476	297	46	39	32	37	30	45	33	35	46	61	33	39
VERMONT	1.500	TY		167	19	23	21	23	18	22	19	22				
		LY	300	193	24	21	24	25	23	23	25	28	26	34	24	23
	.750	TY		49	6	7	6	5	5	6	6	8				
		LY	89	48	6	6	6	5	5	7	5	8	12	12	9	8
**STATE		TY		216	25	30	27	28	23	28	25	30				
TOTAL**		LY	389	241	30	27	30	30	28	30	30	36	38	46	33	31
WEST VIRGINIA	3.000	TY		5			2			1		2				
		LY	25	14	1	1	4	2	3		2	1	6		5	
	1.500	TY		219	27	32	27	27	27	29	28	22				
		LY	341	224	35	27	33	27	24	26	26	26	41	28	26	22
	.750	TY		56	8	10	6	5	8	9	6	4				
		LY	87	53	10	10	10	2	4	6	5	6	11	11	2	10
**STATE		TY		280	35	42	35	32	35	39	34	28				
TOTAL**		LY	453	291	46	38	47	31	31	32	33	33	58	39	33	32
WYOMING	.750	TY		88	9	10	9	10	15	12	9	14				
		LY	120	76	7	11	10	14	7	10	9	8	9	15	9	11
**STATE		TY		88	9	10	9	10	15	12	9	14				
TOTAL**		LY	120	76	7	11	10	14	7	10	9	8	9	15	9	11
MISSISSIPPI	1.500	TY		192	27	23	33	18	17	17	23	34				
		LY	286	183	17	29	24	22	19	27	23	22	22	30	27	24
	.750	TY		53	8	4	6	8	4	9	9	5				
		LY	108	63	6	6	9	8	9	6	7	12	11	17	8	9
**STATE		TY		245	35	27	39	26	21	26	32	39				
TOTAL**		LY	394	246	23	35	33	30	28	33	30	34	33	47	35	33
ALABAMA	1.500	TY														
		LY	5	4	1	1	1	1						1		
	.750	TY														
		LY	3	3	1			1			1					
**STATE		TY														
TOTAL**		LY	8	7	2	1	1	2			1			1		
MAINE	3.000	TY		13	1	2	1	3	1	4		1				
		LY	10	10	1	2			3	2	1	1				
	1.500	TY		26	2	1	5	3	6	2	3	4				
		LY	34	26	3	3	3	5	3	4	3	2	3	1	2	2
	.750	TY		9	1	1	1	1	2	1	1	1				
		LY	5	4					1	2		1				1
**STATE		TY		48	4	4	7	7	9	7	4	6				
TOTAL**		LY	49	40	4	5	3	5	7	8	4	4	3	1	2	3
MONTANA	1.500	TY		1	1											
		LY	11	11			10				1					
	.750	TY		4		2					1	1				
		LY	11	8	3	2	1		1		1			2		1
**STATE		TY		5	1	2					1	1				
TOTAL**		LY	22	19	3	2	11		1		2			2		1
NEW HAMPSHIRE	3.000	TY		407	38	57	42	56	48	49	50	67				
		LY	621	416	44	62	50	57	49	53	40	61	46	52	58	49
	1.500	TY		1257	128	172	149	164	168	135	140	201				
		LY	1915	1228	149	162	155	151	140	129	145	197	182	192	168	145
	.750	TY		169	13	32	19	17	21	19	21	27				
		LY	272	172	27	25	23	24	19	13	23	18	23	30	26	21
**STATE		TY		1833	179	261	210	237	237	203	211	295				
TOTAL**		LY	2808	1816	220	249	228	232	208	195	208	276	251	274	252	215
PENNSYLVANIA	3.000	TY		2622	293	302	390	352	267	385	319	314				
		LY	3896	2375	299	305	360	251	256	340	292	272	409	393	305	414
	1.500	TY		2012	256	253	291	257	204	260	204	287				
		LY	3305	1948	243	250	291	194	206	264	231	269	366	361	286	344
	.750	TY		1221	152	144	167	145	117	195	141	160				
		LY	2119	1177	151	151	166	113	108	190	134	164	252	295	177	218
**STATE		TY		5855	701	699	848	754	588	840	664	761				
TOTAL**		LY	9320	5500	693	706	817	558	570	794	657	705	1027	1049	768	976
VERMONT	3.000	TY		118	17	13	17	13	14	14	15	15				
		LY	185	120	18	15	16	14	15	15	12	15	16	18	17	14

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	1.500	TY		122	14	17	15	17	11	14	16	18				
		LY	201	119	17	19	13	13	13	13	14	17	23	23	16	20
	.750	TY		68	9	7	8	8	9	8	8	11				
		LY	121	77	9	11	12	7	8	9	8	13	14	15	8	7
**STATE		TY		308	40	37	40	38	34	36	39	44				
TOTAL**		LY	507	316	44	45	41	34	36	37	34	45	53	56	41	41
WEST VIRGINIA	3.000	TY		22	2	3	4	4		5	2	2				
		LY	50	38	7	4	5	6	2	5	6	3	3	6	1	2
	1.500	TY		65	8	6	6	8	9	9	6	13				
		LY	79	50	9	5	9	5	3	7	4	8	6	12	4	7
	.750	TY		47	7	9	6	5	5	4	6	5				
		LY	64	39	8	4	4	4		5	8	6	10	8	4	3
**STATE		TY		134	17	18	16	17	14	18	14	20				
TOTAL**		LY	193	127	24	13	18	15	5	17	18	17	19	26	9	12
WYOMING	.750	TY		67	8	4	10	7	13	8	7	10				
		LY	131	78	6	11	10	9	9	7	15	11	17	14	8	14
**STATE		TY		67	8	4	10	7	13	8	7	10				
TOTAL**		LY	131	78	6	11	10	9	9	7	15	11	17	14	8	14
MISSISSIPPI	1.500	TY		288	44	31	42	28	36	37	34	36				
		LY	448	279	41	26	40	39	27	37	34	35	39	48	40	42
	.750	TY		129	12	21	24	7	13	15	18	19				
		LY	247	136	23	16	21	17	13	16	16	14	25	38	24	24
**STATE		TY		417	56	52	66	35	49	52	52	55				
TOTAL**		LY	695	415	64	42	61	56	40	53	50	49	64	86	64	66
ALABAMA	.750	TY														
		LY	1										1			
**STATE		TY														
TOTAL**		LY	1										1			
NEW HAMPSHIRE	.750	TY		286	27	42	31	33	31	35	34	53				
		LY	418	260	34	36	28	25	28	32	31	46	46	34	50	28
**STATE		TY		286	27	42	31	33	31	35	34	53				
TOTAL**		LY	418	260	34	36	28	25	28	32	31	46	46	34	50	28
VERMONT	.750	TY														
		LY	1	1	1											
**STATE		TY														
TOTAL**		LY	1	1	1											
WEST VIRGINIA	.750	TY		23	3	3	3	1	4	2	4	3				
		LY	26	15	4	2			1	4	1	3	3	3	2	3
**STATE		TY		23	3	3	3	1	4	2	4	3				
TOTAL**		LY	26	15	4	2			1	4	1	3	3	3	2	3
NEW HAMPSHIRE	.750	TY		429	57	59	47	49	44	41	51	81				
		LY	619	398	45	73	43	47	35	42	48	65	55	48	59	59
**STATE		TY		429	57	59	47	49	44	41	51	81				
TOTAL**		LY	619	398	45	73	43	47	35	42	48	65	55	48	59	59
PENNSYLVANIA	1.500	TY		4980	547	556	811	669	506	679	560	652				
		LY	6493	4070	481	563	604	462	422	557	450	531	642	574	490	717
**STATE		TY		4980	547	556	811	669	506	679	560	652				
TOTAL**		LY	6493	4070	481	563	604	462	422	557	450	531	642	574	490	717
VERMONT	1.500	TY		18	2	2	3	2	2	3	2	2				
		LY	26	19	2	4	1	3	2	3	2	2	2	2	2	1
**STATE		TY		18	2	2	3	2	2	3	2	2				
TOTAL**		LY	26	19	2	4	1	3	2	3	2	2	2	2	2	1
WEST VIRGINIA	1.500	TY														
		LY	40													40
	.750	TY		121	16	10	16	13	18	20	19	9				
		LY	179	112	5	31	12	8	12	21	9	14	21	13	17	16
**STATE		TY		121	16	10	16	13	18	20	19	9				
TOTAL**		LY	219	112	5	31	12	8	12	21	9	14	21	13	17	56
ALL STATE		TY		89340	10543	10855	12967	11826	9489	12242	9962	11456				
TOTAL		LY	139080	87755	10867	11172	13140	9777	9401	11771	10312	11315	14255	13008	10637	13425
TAYLOR CNTY CEL	***	CHABLIS ***														
NEW HAMPSHIRE	3.000	TY														
		LY	74	74	8	10	9	11	14	10	8	4				
**STATE		TY														
TOTAL**		LY	74	74	8	10	9	11	14	10	8	4				
MISSISSIPPI	3.000	TY		43	5	7	7	4	4	3	7	6				
		LY	154	120	23	15	17	17	15	15	12	6	7	10	7	10
**STATE		TY		43	5	7	7	4	4	3	7	6				
TOTAL**		LY	154	120	23	15	17	17	15	15	12	6	7	10	7	10
ALL STATE		TY		43	5	7	7	4	4	3	7	6				
TOTAL		LY	228	194	31	25	26	28	29	25	20	10	7	10	7	10
TAYLOR COCKTAIL	***	DOM SHRRY DRY ***														
ALABAMA	1.500	TY														
		LY	3	3	1	1			1							
	.750	TY														
		LY	6	6	2	1	1	1		1						
**STATE		TY														
TOTAL**		LY	9	9	3	2	1	1	1	1						
MAINE	3.000	TY		4		1	1		1			1				
		LY	14	8			1	1	1	2	1	2	1	1	2	2

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	1.500	TY		30	2		5	6	4	7	4	2				
		LY	54	38	3	4	2	8	5	5	7	4	4	3	5	4
	.750	TY		11		1	1	1	2	3	2	1				
		LY	11	9	1		1	2	2	1	1	1	1			1
**STATE		TY		45	2	2	7	7	7	10	6	4				
TOTAL**		LY	79	55	4	4	4	11	8	8	9	7	6	4	7	7
NEW HAMPSHIRE	3.000	TY		90	6	8	15	7	12	11	11	20				
		LY	132	92	7	11	8	17	12	11	8	18	10	5	16	9
	1.500	TY		1330	150	182	151	175	181	154	142	195				
		LY	2000	1287	149	190	147	159	149	136	160	197	176	200	184	153
	.750	TY		92	10	11	14	13	10	10	6	18				
		LY	127	70	8	13	7	8	7	10	6	11	10	22	15	10
**STATE		TY		1512	166	201	180	195	203	175	159	233				
TOTAL**		LY	2259	1449	164	214	162	184	168	157	174	226	196	227	215	172
PENNSYLVANIA	3.000	TY		4756	551	543	747	659	519	643	523	571				
		LY	7334	4656	557	571	738	525	513	664	539	549	760	639	574	705
	.750	TY		2457	314	306	335	271	226	321	292	392				
		LY	4407	2452	353	351	340	225	228	314	282	359	539	537	387	492
**STATE		TY		7213	865	849	1082	930	745	964	815	963				
TOTAL**		LY	11741	7108	910	922	1078	750	741	978	821	908	1299	1176	961	1197
VERMONT	3.000	TY		139	14	17	17	20	17	18	18	18				
		LY	184	116	16	17	15	13	13	13	13	16	15	21	13	19
	1.500	TY		114	19	16	14	10	11	14	14	16				
		LY	197	112	15	10	12	15	12	14	18	16	22	21	23	19
	.750	TY		120	16	15	14	13	13	15	16	18				
		LY	223	132	17	17	16	14	16	14	17	21	24	30	18	19
**STATE		TY		373	49	48	45	43	41	47	48	52				
TOTAL**		LY	604	360	48	44	43	42	41	41	48	53	61	72	54	57
WEST VIRGINIA	3.000	TY		8	2	1	1	1	1	1		1				
		LY	37	25	1	7	4	2	4	3	2	2	4	4	2	2
	1.500	TY		89	14	9	10	10	15	14	7	10				
		LY	125	67	6	6	10	1	10	11	11	12	14	20	12	12
	.750	TY		104	20	11	12	14	15	12	9	11				
		LY	161	99	19	16	9	4	13	14	11	13	15	18	17	12
**STATE		TY		201	36	21	23	25	31	27	16	22				
TOTAL**		LY	323	191	26	29	23	7	27	28	24	27	33	42	31	26
WYOMING	.750	TY		57	8	5	7	7	8	6	6	10				
		LY	141	95	15	12	15	9	10	10	9	15	10	15	10	11
**STATE		TY		57	8	5	7	7	8	6	6	10				
TOTAL**		LY	141	95	15	12	15	9	10	10	9	15	10	15	10	11
MISSISSIPPI	1.500	TY		232	38	34	32	24	29	29	17	29				
		LY	340	219	43	24	30	28	18	29	20	27	31	37	23	30
	.750	TY		128	15	18	16	14	16	15	19	15				
		LY	264	150	37	16	13	18	11	13	22	20	33	35	24	22
**STATE		TY		360	53	52	48	38	45	44	36	44				
TOTAL**		LY	604	369	80	40	43	46	29	42	42	47	64	72	47	52
ALL STATE		TY		9761	1179	1178	1392	1245	1080	1273	1086	1328				
TOTAL		LY	15760	9636	1250	1267	1369	1050	1025	1265	1127	1283	1669	1608	1325	1522
TAYLOR COOKING	***	DOM SHRRY REG ***														
VERMONT	.750	TY		91	14	11	11	8	10	11	12	14				
		LY	171	102	16	11	11	10	11	11	13	19	16	22	16	15
**STATE		TY		91	14	11	11	8	10	11	12	14				
TOTAL**		LY	171	102	16	11	11	10	11	11	13	19	16	22	16	15
ALL STATE		TY		91	14	11	11	8	10	11	12	14				
TOTAL		LY	171	102	16	11	11	10	11	11	13	19	16	22	16	15
TAYLOR GOLDEN	***	DOM SHRRY REG ***														
ALABAMA	1.500	TY														
		LY	1													1
**STATE		TY														
TOTAL**		LY	1													1
MAINE	1.500	TY		1					1							
		LY	10	10	4		3	1	1	1						
	.750	TY		1	1											
		LY	2	1						1				1		
**STATE		TY		2	1				1							
TOTAL**		LY	12	11	4		3	1	1	2				1		
MONTANA	.750	TY		2			2									
		LY	10	6		2			3		1			4		
**STATE		TY		2			2									
TOTAL**		LY	10	6		2			3		1			4		
NEW HAMPSHIRE	3.000	TY		109	13	17	13	20	9	12	10	15				
		LY	209	147	17	19	13	20	21	17	19	21	18	13	19	12
	1.500	TY		414	53	54	43	53	58	42	51	60				
		LY	707	444	45	60	51	57	55	50	51	75	65	76	67	55
	.750	TY		4		1		1	1		1					
		LY	13	6		2			1	1	1	1		3	2	2
**STATE		TY		527	66	72	56	74	68	54	62	75				
TOTAL**		LY	929	597	62	81	64	77	77	68	71	97	83	92	88	69
PENNSYLVANIA	1.500	TY		1715	215	208	265	213	167	245	189	213				
		LY	2896	1771	221	234	261	191	186	241	205	232	324	283	226	292
**STATE		TY		1715	215	208	265	213	167	245	189	213				
TOTAL**		LY	2896	1771	221	234	261	191	186	241	205	232	324	283	226	292

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
VERMONT	3.000	TY		70	7	9	9	10	8	7	7	13				
		LY	108	68	9	10	7	6	8	7	10	11	9	12	10	9
	1.500	TY		86	11	10	10	10	11	12	11	11				
		LY	141	87	15	8	10	9	9	14	8	14	13	16	13	12
	.750	TY		38	6	4	4	4	4	5	4	7				
		LY	73	34	5	4	3	3	3	4	6	6	8	12	13	6
**STATE		TY		194	24	23	23	24	23	24	22	31				
TOTAL**		LY	322	189	29	22	20	18	20	25	24	31	30	40	36	27
WEST VIRGINIA	1.500	TY		19	3	3	3	1	3	1	2	3				
		LY	37	23	4	1	6	2		3	3	4	4	3	2	5
	.750	TY		1	1											
		LY	18	8	1		2	1		1	3			3	3	4
**STATE		TY		20	4	3	3	1	3	1	2	3				
TOTAL**		LY	55	31	5	1	8	3		4	6	4	4	6	5	9
WYOMING	.750	TY		7	2		3				2					
		LY	7	5	2		2			1			2			
**STATE		TY		7	2		3				2					
TOTAL**		LY	7	5	2		2			1			2			
MISSISSIPPI	1.500	TY		107	12	10	10	18	17	10	12	18				
		LY	171	108	18	14	12	18	11	11	9	15	17	19	13	14
	.750	TY		9	6		3									
		LY	74	40	8	2	1	7	4	5	9	4	5	13	9	7
**STATE		TY		116	18	10	13	18	17	10	12	18				
TOTAL**		LY	245	148	26	16	13	25	15	16	18	19	22	32	22	21
ALL STATE TOTAL		TY		2583	330	316	365	330	279	334	289	340				
		LY	4477	2758	349	356	371	315	302	357	325	383	465	458	377	419
TAYLOR LAKE C R	***	RED GENRC OTH ***														
NEW HAMPSHIRE	3.000	TY		1688	156	213	189	237	231	207	209	246				
		LY	2529	1783	185	256	211	234	229	223	199	246	200	191	196	159
	1.500	TY		43	3	6	4	10	8	2	6	4				
		LY	60	44	3	11	4	6	6	3	4	7	4	3	5	4
**STATE		TY		1731	159	219	193	247	239	209	215	250				
TOTAL**		LY	2589	1827	188	267	215	240	235	226	203	253	204	194	201	163
PENNSYLVANIA	3.000	TY		10424	1254	1275	1547	1353	1115	1493	1160	1227				
		LY	18039	11626	1422	1480	1752	1282	1279	1556	1496	1359	1843	1713	1237	1620
	1.500	TY		3246	394	432	497	422	334	428	360	379				
		LY	5790	3641	517	485	555	286	351	625	387	435	609	622	383	535
**STATE		TY		13670	1648	1707	2044	1775	1449	1921	1520	1606				
TOTAL**		LY	23829	15267	1939	1965	2307	1568	1630	2181	1883	1794	2452	2335	1620	2155
WYOMING	1.500	TY		142	20	22	16	14	19	13	19	19				
		LY	236	147	18	19	24	13	18	18	21	16	20	25	23	21
**STATE		TY		142	20	22	16	14	19	13	19	19				
TOTAL**		LY	236	147	18	19	24	13	18	18	21	16	20	25	23	21
MISSISSIPPI	3.000	TY		1858	226	231	251	218	231	220	223	258				
		LY	2890	1853	206	223	249	232	202	276	232	233	290	281	229	237
	1.500	TY		445	62	53	73	53	46	49	49	60				
		LY	851	551	104	9	120	67	65	72	52	62	66	93	73	68
**STATE		TY		2303	288	284	324	271	277	269	272	318				
TOTAL**		LY	3741	2404	310	232	369	299	267	348	284	295	356	374	302	305
ALL STATE TOTAL		TY		17846	2115	2232	2577	2307	1984	2412	2026	2193				
		LY	30395	19645	2455	2483	2915	2120	2150	2773	2391	2358	3032	2928	2146	2644
TAYLOR LAKE C W	***	WHT GENRC OTH ***														
NEW HAMPSHIRE	3.000	TY		11		2	1	3	2		2	1				
		LY	21	12	2	2	2	1		2		3	1	3	2	3
**STATE		TY		11		2	1	3	2		2	1				
TOTAL**		LY	21	12	2	2	2	1		2		3	1	3	2	3
PENNSYLVANIA	3.000	TY		765	233	199	248	53	11	15	4	2				
		LY	3597	2409	232	302	377	278	273	355	318	274	380	311	206	291
	1.500	TY		1			1									
		LY	1	1					1							
**STATE		TY		766	233	199	249	53	11	15	4	2				
TOTAL**		LY	3598	2410	232	302	377	278	274	355	318	274	380	311	206	291
MISSISSIPPI	3.000	TY		295	26	35	41	32	49	33	28	51				
		LY	381	249	37	35	25	32	28	34	19	39	35	34	25	38
	1.500	TY		32	10	12	10									
		LY	148	99	14	13	13	14	8	17	12	8	13	13	12	11
**STATE		TY		327	36	47	51	32	49	33	28	51				
TOTAL**		LY	529	348	51	48	38	46	36	51	31	47	48	47	37	49
ALL STATE TOTAL		TY		1104	269	248	301	88	62	48	34	54				
		LY	4148	2770	285	352	417	325	310	408	349	324	429	361	245	343
TAYLOR LK SFT R	***	RED GENRC OTH ***														
PENNSYLVANIA	1.500	TY		3290	378	413	472	479	347	467	361	373				
		LY	5892	3756	462	495	589	432	410	497	432	439	620	621	375	520
**STATE		TY		3290	378	413	472	479	347	467	361	373				
TOTAL**		LY	5892	3756	462	495	589	432	410	497	432	439	620	621	375	520
MISSISSIPPI	1.500	TY		677	89	93	106	82	75	70	69	93				
		LY	1105	743	38	139	108	100	73	90	88	107	108	66	99	89
**STATE		TY		677	89	93	106	82	75	70	69	93				
TOTAL**		LY	1105	743	38	139	108	100	73	90	88	107	108	66	99	89
ALL STATE		TY		3967	467	506	578	561	422	537	430	466				

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TOTAL		LY	6997	4499	500	634	697	532	483	587	520	546	728	687	474	609
TAYLOR LK SFT W	***	WHT GENRC OTH ***														
PENNSYLVANIA	1.500	TY		2529	238	294	370	368	283	401	283	292				
		LY	3533	2242	201	294	346	248	268	324	301	260	372	371	231	317
**STATE		TY		2529	238	294	370	368	283	401	283	292				
TOTAL**		LY	3533	2242	201	294	346	248	268	324	301	260	372	371	231	317
WYOMING	1.500	TY														
		LY	1	1	1											
**STATE		TY														
TOTAL**		LY	1	1	1											
MISSISSIPPI	1.500	TY		247	30	25	35	27	31	29	33	37				
		LY	375	242	32	21	29	27	30	33	30	40	35	28	37	33
**STATE		TY		247	30	25	35	27	31	29	33	37				
TOTAL**		LY	375	242	32	21	29	27	30	33	30	40	35	28	37	33
ALL STATE		TY		2776	268	319	405	395	314	430	316	329				
TOTAL		LY	3909	2485	234	315	375	275	298	357	331	300	407	399	268	350
TAYLOR PK CTWBA	***	CATAWBA ***														
UTAH	1.500	TY		4		1		2				1				
		LY	269	269	65	55	106	39	1	2		1				
**STATE		TY		4		1		2				1				
TOTAL**		LY	269	269	65	55	106	39	1	2		1				
MISSISSIPPI	1.500	TY		353	47	47	54	43	42	36	38	46				
		LY	481	284	30	37	26	38	31	37	48	37	49	64	34	50
**STATE		TY		353	47	47	54	43	42	36	38	46				
TOTAL**		LY	481	284	30	37	26	38	31	37	48	37	49	64	34	50
ALL STATE		TY		357	47	48	54	45	42	36	38	47				
TOTAL		LY	750	553	95	92	132	77	32	39	48	38	49	64	34	50
THORNY ROSE COL	***	CABERNET SAUV ***														
NEW HAMPSHIRE	.750	TY		100							12	88				
		LY														
**STATE		TY		100							12	88				
TOTAL**		LY														
MISSISSIPPI	.750	TY		12						8	4					
		LY														
**STATE		TY		12						8	4					
TOTAL**		LY														
NEW HAMPSHIRE	.750	TY		176						6	47	123				
		LY														
**STATE		TY		176						6	47	123				
TOTAL**		LY														
PENNSYLVANIA	.750	TY		39							12	27				
		LY														
**STATE		TY		39							12	27				
TOTAL**		LY														
MISSISSIPPI	.750	TY		10						6	4					
		LY														
**STATE		TY		10						6	4					
TOTAL**		LY														
ALL STATE		TY		337						20	79	238				
TOTAL		LY														
THORNY ROSE RED	***	RED BLND/MRTG ***														
NEW HAMPSHIRE	.750	TY		190						11	64	115				
		LY														
**STATE		TY		190						11	64	115				
TOTAL**		LY														
PENNSYLVANIA	.750	TY		53							21	32				
		LY														
**STATE		TY		53							21	32				
TOTAL**		LY														
MISSISSIPPI	.750	TY		12						8	3	1				
		LY														
**STATE		TY		12						8	3	1				
TOTAL**		LY														
ALL STATE		TY		255						19	88	148				
TOTAL		LY														
THORNY RS SV BL	***	NEW ZEALAND ***														
NEW HAMPSHIRE	.750	TY		40							11	29				
		LY														
**STATE		TY		40							11	29				
TOTAL**		LY														
MISSISSIPPI	.750	TY		9						6	3					
		LY														
**STATE		TY		9						6	3					
TOTAL**		LY														

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ALL STATE TOTAL		TY		49						6	14	29				
		LY														
TOASTED HD RSRV	***	PINOT NOIR ***														
PENNSYLVANIA	.750	TY		1					1							
		LY	1994	1992		4	915	682	281	105	4	1		1	1	
STATE TOTAL		TY		1					1							
		LY	1994	1992		4	915	682	281	105	4	1		1	1	
MISSISSIPPI	.750	TY		4	1	2	1									
		LY	35	24	1	2	2	7	3	4	1	4	2	4	3	2
**STATE		TY		4	1	2	1									
TOTAL**		LY	35	24	1	2	2	7	3	4	1	4	2	4	3	2
ALL STATE TOTAL		TY		5	1	2	1		1							
		LY	2029	2016	1	6	917	689	284	109	5	5	2	5	4	2
TOASTED HD UNTM	***	RED BLND/MRTG ***														
NEW HAMPSHIRE	.750	TY		166	27	15	7	36	33	20	8	20				
		LY	277	137	14	12	8	18	15	21	27	22	84	32	13	11
**STATE		TY		166	27	15	7	36	33	20	8	20				
TOTAL**		LY	277	137	14	12	8	18	15	21	27	22	84	32	13	11
PENNSYLVANIA	.750	TY		461	37	69	57	90	38	55	81	34				
		LY	863	572	161	45	50	61	46	123	43	43	76	94	49	72
**STATE		TY		461	37	69	57	90	38	55	81	34				
TOTAL**		LY	863	572	161	45	50	61	46	123	43	43	76	94	49	72
UTAH	.750	TY		304	11	9	104	7	79	11	10	73				
		LY	381	230	82	10	12	91	9	10	7	9	54	16	69	12
**STATE		TY		304	11	9	104	7	79	11	10	73				
TOTAL**		LY	381	230	82	10	12	91	9	10	7	9	54	16	69	12
WYOMING	.750	TY		14	1		3	3		6	1					
		LY	48	27	1	2	2	3	3	5	2	9	6	4	6	5
**STATE		TY		14	1		3	3		6	1					
TOTAL**		LY	48	27	1	2	2	3	3	5	2	9	6	4	6	5
MISSISSIPPI	.750	TY		2	2											
		LY	7	7					1	3	1	2				
**STATE		TY		2	2											
TOTAL**		LY	7	7					1	3	1	2				
NEW HAMPSHIRE	.750	TY		24	2	2	2	3	2	5	4	4				
		LY	83	80	6	7	18	12	9	7	18	3		2	1	
**STATE		TY		24	2	2	2	3	2	5	4	4				
TOTAL**		LY	83	80	6	7	18	12	9	7	18	3		2	1	
MISSISSIPPI	.750	TY														
		LY	3	2						2			1			
**STATE		TY														
TOTAL**		LY	3	2						2			1			
ALL STATE TOTAL		TY		971	80	95	173	139	152	97	104	131				
		LY	1662	1055	264	76	90	185	83	171	98	88	221	148	138	100
TOASTED HEAD	***	CABERNET SAUV ***														
NEW HAMPSHIRE	.750	TY		351	34	29	15	54	51	37	21	110				
		LY	665	341	38	41	28	56	31	31	45	71	223	56	30	15
**STATE		TY		351	34	29	15	54	51	37	21	110				
TOTAL**		LY	665	341	38	41	28	56	31	31	45	71	223	56	30	15
PENNSYLVANIA	.750	TY		1434	279	101	128	298	79	121	105	323				
		LY	2280	1286	379	99	117	164	112	215	95	105	488	203	128	175
**STATE		TY		1434	279	101	128	298	79	121	105	323				
TOTAL**		LY	2280	1286	379	99	117	164	112	215	95	105	488	203	128	175
WYOMING	.750	TY		1			1									
		LY														
**STATE		TY		1			1									
TOTAL**		LY														
MISSISSIPPI	.750	TY		111	6	15	15	12	7	24	10	22				
		LY	181	109	11	15	11	17	6	20	11	18	12	24	14	22
**STATE		TY		111	6	15	15	12	7	24	10	22				
TOTAL**		LY	181	109	11	15	11	17	6	20	11	18	12	24	14	22
NEW HAMPSHIRE	.750	TY		152	18	13	13	25	25	20	12	26				
		LY	319	163	15	27	12	21	27	15	18	28	96	31	17	12
**STATE		TY		152	18	13	13	25	25	20	12	26				
TOTAL**		LY	319	163	15	27	12	21	27	15	18	28	96	31	17	12
PENNSYLVANIA	.750	TY		666	142	68	79	59	43	61	47	167				
		LY	1373	778	209	77	72	105	70	69	59	117	285	136	75	99
**STATE		TY		666	142	68	79	59	43	61	47	167				
TOTAL**		LY	1373	778	209	77	72	105	70	69	59	117	285	136	75	99
WYOMING	.750	TY		72	5	4	15	5	9	16	7	11				
		LY	137	87	11	6	13	10	6	13	13	15	6	19	10	15
**STATE		TY		72	5	4	15	5	9	16	7	11				
TOTAL**		LY	137	87	11	6	13	10	6	13	13	15	6	19	10	15
MISSISSIPPI	.750	TY		49	6	5	3	4	7	9	4	11				
		LY	103	63	6	17	3	4	10	6	6	11	5	11	9	15
**STATE		TY		49	6	5	3	4	7	9	4	11				
TOTAL**		LY	103	63	6	17	3	4	10	6	6	11	5	11	9	15

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NEW HAMPSHIRE	.750	TY		4921	348	315	293	816	1008	647	828	666				
		LY	5401	3477	302	339	327	480	497	327	617	588	982	513	237	192
**STATE		TY		4921	348	315	293	816	1008	647	828	666				
TOTAL**		LY	5401	3477	302	339	327	480	497	327	617	588	982	513	237	192
PENNSYLVANIA	.750	TY		2914	507	207	292	606	223	302	198	579				
		LY	5013	3321	756	254	349	500	348	347	249	518	821	341	236	294
**STATE		TY		2914	507	207	292	606	223	302	198	579				
TOTAL**		LY	5013	3321	756	254	349	500	348	347	249	518	821	341	236	294
UTAH	.750	TY		746	58	41	51	170	40	65	284	37				
		LY	1226	719	162	50	62	70	67	62	206	40	190	57	206	54
**STATE		TY		746	58	41	51	170	40	65	284	37				
TOTAL**		LY	1226	719	162	50	62	70	67	62	206	40	190	57	206	54
WYOMING	.750	TY		221	16	13	27	25	28	44	25	43				
		LY	337	245	8	18	39	23	30	46	36	45	16	31	20	25
**STATE		TY		221	16	13	27	25	28	44	25	43				
TOTAL**		LY	337	245	8	18	39	23	30	46	36	45	16	31	20	25
MISSISSIPPI	.750	TY		666	75	100	61	107	69	99	55	100				
		LY	1055	723	95	124	72	102	67	93	61	109	64	102	70	96
**STATE		TY		666	75	100	61	107	69	99	55	100				
TOTAL**		LY	1055	723	95	124	72	102	67	93	61	109	64	102	70	96
PENNSYLVANIA	.750	TY		197	37	17	31	30	20	25	19	18				
		LY	376	247	73	25	35	19	24	33	20	18	56	33	18	22
**STATE		TY		197	37	17	31	30	20	25	19	18				
TOTAL**		LY	376	247	73	25	35	19	24	33	20	18	56	33	18	22
ALL STATE		TY		12501	1531	928	1024	2211	1609	1470	1615	2113				
TOTAL		LY	18466	11559	2065	1092	1140	1571	1295	1277	1436	1683	3244	1557	1070	1036
TWIN FIN CAL	***	CABERNET SAUV ***														
NEW HAMPSHIRE	.750	TY														
		LY	35	31	6	6	9	5	2	3			1	2		1
**STATE		TY														
TOTAL**		LY	35	31	6	6	9	5	2	3			1	2		1
NEW HAMPSHIRE	.750	TY														
		LY	14	14	4	4	2	3	1							
**STATE		TY														
TOTAL**		LY	14	14	4	4	2	3	1							
NEW HAMPSHIRE	.750	TY														
		LY	1	1								1				
**STATE		TY														
TOTAL**		LY	1	1								1				
NEW HAMPSHIRE	.750	TY														
		LY	47	43	3	9	6	9	5	4	1	6	1		1	2
**STATE		TY														
TOTAL**		LY	47	43	3	9	6	9	5	4	1	6	1		1	2
NEW HAMPSHIRE	.750	TY														
		LY	47	45	6	7	3	8	6	5	2	8		1		1
**STATE		TY														
TOTAL**		LY	47	45	6	7	3	8	6	5	2	8		1		1
ALL STATE		TY														
TOTAL		LY	144	134	19	26	20	25	14	12	3	15	2	3	1	4
VENDANGE	***	CABERNET SAUV ***														
NEW HAMPSHIRE	1.500	TY		4602	322	792	327	842	426	571	442	880				
		LY	8246	5599	888	425	1132	746	306	750	349	1003	570	698	682	697
	.750	TY		33	3	6	4	2	4	5	3	6				
		LY	70	54	6	11	7	5	4	6	3	12	6	4	3	3
	.500	TY		624	65	86	71	94	81	65	70	92				
		LY	951	664	60	99	79	89	67	79	85	106	72	69	72	74
	.187	TY		17	1	2	2	3	2	1	3	3				
		LY	64	54	9	10	7	8	7	5	4	4	3	3	2	2
**STATE		TY		5276	391	886	404	941	513	642	518	981				
TOTAL**		LY	9331	6371	963	545	1225	848	384	840	441	1125	651	774	759	776
PENNSYLVANIA	1.500	TY		4		1	2			1						
		LY	1777	1756	213	219	276	166	161	661	42	18	12	4	3	2
	.500	TY		884	113	106	138	125	94	119	106	83				
		LY	1162	705	90	73	104	76	72	89	93	108	127	106	89	135
**STATE		TY		888	113	107	140	125	94	120	106	83				
TOTAL**		LY	2939	2461	303	292	380	242	233	750	135	126	139	110	92	137
UTAH	1.500	TY		334	150	20	18	70	20	19	24	13				
		LY	912	430	188	22	27	110	30	25	15	13	169	25	269	19
	.500	TY														
		LY	1476	1476	77	68	371	76	365	96	63	360				
**STATE		TY		334	150	20	18	70	20	19	24	13				
TOTAL**		LY	2388	1906	265	90	398	186	395	121	78	373	169	25	269	19
MISSISSIPPI	1.500	TY														
		LY	1138	1016	139	73	117	164	83	118	208	114	122			
**STATE		TY														
TOTAL**		LY	1138	1016	139	73	117	164	83	118	208	114	122			
NEW HAMPSHIRE	1.500	TY		137	62	43	15	15	1	1						
		LY	360	241	36	28	30	34	18	31	23	41	18	33	26	42
**STATE		TY		137	62	43	15	15	1	1						

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
TOTAL**		LY	360	241	36	28	30	34	18	31	23	41	18	33	26	42
NEW HAMPSHIRE	1.500	TY		5032	412	709	472	836	582	666	507	848				
		LY	8546	6084	831	629	1018	819	454	866	505	962	536	817	744	365
	1.000	TY		28	3	9		6	6	3	1					
		LY	76	59	10	6	6	9	5	8	5	10	3	5	3	6
	.750	TY		29	2	5	2		6	5	5	4				
		LY	39	29	4	3	3	5		5	4	5	1	4	2	3
	.500	TY		383	36	52	42	63	59	43	39	49				
		LY	579	401	33	54	45	50	48	53	54	64	49	34	50	45
	.187	TY		13	2	2	2	2	1	1	1	2				
		LY	14	9		2	2		1	1	2	1	1	1	2	1
**STATE		TY		5485	455	777	518	907	654	718	553	903				
TOTAL**		LY	9254	6582	878	694	1074	883	508	933	570	1042	590	861	801	420
PENNSYLVANIA	1.500	TY		4			4									
		LY														
	1.000	TY		383	33	36	54	58	50	58	44	50				
		LY	784	553	54	54	80	70	67	84	69	75	75	61	45	50
	.500	TY		12	3	1	3	1	1	1	1	1				
		LY	582	559	60	60	73	57	58	179	53	19	9	6	3	5
**STATE		TY		399	36	37	61	59	51	59	45	51				
TOTAL**		LY	1366	1112	114	114	153	127	125	263	122	94	84	67	48	55
WYOMING	1.500	TY														
		LY	3	3					3							
**STATE		TY														
TOTAL**		LY	3	3					3							
MISSISSIPPI	1.500	TY		585	78	69	69	76	70	64	83	76				
		LY	939	645	117	74	75	97	69	77	77	59	72	86	70	66
**STATE		TY		585	78	69	69	76	70	64	83	76				
TOTAL**		LY	939	645	117	74	75	97	69	77	77	59	72	86	70	66
NEW HAMPSHIRE	1.500	TY		13331	983	2070	1135	2325	1682	1712	1216	2208				
		LY	21844	15289	2167	1451	2475	2187	1167	2062	1365	2415	1368	2070	1480	1637
	1.000	TY		231	20	30	27	37	24	30	30	33				
		LY	299	206	29	27	24	31	21	22	24	28	20	21	30	22
	.750	TY		133	10	25	12	20	14	18	12	22				
		LY	187	132	10	32	10	22	9	15	11	23	11	17	15	12
	.500	TY		1600	166	233	178	242	227	165	180	209				
		LY	2151	1458	140	222	164	212	158	175	162	225	167	162	196	168
	.187	TY		62	7	9	8	8	8	9	7	6				
		LY	130	105	16	17	16	16	9	15	10	6	7	8	5	5
**STATE		TY		15357	1186	2367	1360	2632	1955	1934	1445	2478				
TOTAL**		LY	24611	17190	2362	1749	2689	2468	1364	2289	1572	2697	1573	2278	1726	1844
PENNSYLVANIA	1.500	TY		5		2			1		2					
		LY	3200	3192	484	492	664	496	466	546	29	15	3	4		1
	1.000	TY		2085	241	205	307	283	256	293	238	262				
		LY	3023	2012	233	214	287	227	236	311	266	238	296	209	207	299
	.500	TY		1215	147	139	166	176	138	178	125	146				
		LY	1851	1239	132	134	162	138	140	174	220	139	183	140	121	168
**STATE		TY		3305	388	346	473	459	395	471	365	408				
TOTAL**		LY	8074	6443	849	840	1113	861	842	1031	515	392	482	353	328	468
UTAH	1.500	TY		599	200	34	41	162	41	50	43	28				
		LY	1292	754	310	34	31	228	48	44	35	24	208	44	253	33
	.500	TY		1077	141	77	739	120								
		LY	2635	1883	109	94	406	111	475	145	106	437	93	126	92	441
	.187	TY		1								1				
		LY	3	3	1	1				1						
**STATE		TY		1677	341	111	780	282	41	50	43	29				
TOTAL**		LY	3930	2640	420	129	437	339	523	190	141	461	301	170	345	474
WYOMING	1.500	TY		4	2		2									
		LY	4	4			2			2						
**STATE		TY		4	2		2									
TOTAL**		LY	4	4			2			2						
MISSISSIPPI	1.500	TY		1024	371	340	313									
		LY	4438	3031	456	309	330	526	308	311	528	263	306	509	304	288
	.500	TY		1					1							
		LY														
**STATE		TY		1025	371	340	313		1							
TOTAL**		LY	4438	3031	456	309	330	526	308	311	528	263	306	509	304	288
WYOMING	1.500	TY		3	2					1						
		LY	2	2			1	1								
**STATE		TY		3	2					1						
TOTAL**		LY	2	2			1	1								
ALL STATE		TY		34475	3575	5103	4153	5566	3795	4079	3182	5022				
TOTAL		LY	68777	49647	6902	4937	8024	6776	4855	6956	4410	6787	4507	5266	4768	4589
VENDANGE AMRICN	***	MERLOT ***														
UTAH	1.500	TY														
		LY	841	493	306	24	20	80	21	18	14	10	147	22	179	
**STATE		TY														
TOTAL**		LY	841	493	306	24	20	80	21	18	14	10	147	22	179	
MISSISSIPPI	1.500	TY		78	78											
		LY	1188	663	1	78	86	103	69	102	128	96	116	171	122	116
**STATE		TY		78	78											
TOTAL**		LY	1188	663	1	78	86	103	69	102	128	96	116	171	122	116
ALL STATE		TY		78	78											
TOTAL		LY	2029	1156	307	102	106	183	90	120	142	106	263	193	301	116

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VENDANGE AUST	***	AUST CHARDNNY ***														
UTAH	.500	TY		1255					517	117	112	509				
		LY														
**STATE		TY		1255					517	117	112	509				
TOTAL**		LY														
ALL STATE		TY		1255					517	117	112	509				
TOTAL		LY														
VENDANGE CAB SV	***	SPAIN ***														
UTAH	.500	TY		1760	82	60	545	82	362	113	89	427				
		LY	611										68	82	58	403
**STATE		TY		1760	82	60	545	82	362	113	89	427				
TOTAL**		LY	611										68	82	58	403
MISSISSIPPI	1.500	TY		795	99	86	108	107	81	95	137	82				
		LY	313											105	106	102
**STATE		TY		795	99	86	108	107	81	95	137	82				
TOTAL**		LY	313											105	106	102
ALL STATE		TY		2555	181	146	653	189	443	208	226	509				
TOTAL		LY	924										68	187	164	505
VENDANGE CALIF	***	MERLOT ***														
NEW HAMPSHIRE	1.500	TY		5610	339	867	453	1127	598	702	576	948				
		LY	10277	7231	1219	531	1515	1044	374	923	517	1108	582	920	870	674
	.750	TY		74	11	8	5	12	12	10	7	9				
		LY	126	90	9	17	11	17	6	7	8	15	8	10	18	
	.500	TY		176	20	27	21	27	24	17	17	23				
		LY	230	161	14	26	17	22	14	17	24	27	22	15	16	16
**STATE		TY		5860	370	902	479	1166	634	729	600	980				
TOTAL**		LY	10633	7482	1242	574	1543	1083	394	947	549	1150	612	945	904	690
PENNSYLVANIA	1.500	TY		9	3	1	1			4						
		LY	1735	1710	176	224	285	185	176	567	69	28	12	7	3	3
**STATE		TY		9	3	1	1			4						
TOTAL**		LY	1735	1710	176	224	285	185	176	567	69	28	12	7	3	3
UTAH	1.500	TY		240	132	12	14	70	12							
		LY	14													14
	.187	TY														
		LY	3	3	2	1										
**STATE		TY		240	132	12	14	70	12							
TOTAL**		LY	17	3	2	1										14
WYOMING	1.500	TY		6	2			2				2				
		LY	5	3								3			2	
**STATE		TY		6	2			2				2				
TOTAL**		LY	5	3								3			2	
MISSISSIPPI	1.500	TY		850	29	108	122	108	104	113	147	119				
		LY	128	128	128											
	.750	TY														
		LY	2											2		
**STATE		TY		850	29	108	122	108	104	113	147	119				
TOTAL**		LY	130	128	128									2		
ALL STATE		TY		6965	536	1023	616	1346	750	846	747	1101				
TOTAL		LY	12520	9326	1548	799	1828	1268	570	1514	618	1181	624	954	909	707
VENDANGE MERLOT	***	FRENCH OTHER ***														
UTAH	1.500	TY		31						11	12	8				
		LY														
**STATE		TY		31						11	12	8				
TOTAL**		LY														
ALL STATE		TY		31						11	12	8				
TOTAL		LY														
VENDANGE PK MSC	***	ROSE ***														
NEW HAMPSHIRE	1.500	TY		1								1				
		LY														
	.500	TY		1								1				
		LY														
**STATE		TY		2								2				
TOTAL**		LY														
ALL STATE		TY		2								2				
TOTAL		LY														
VENDANGE PN GRG	***	PN GRIS/GRGIO ***														
NEW HAMPSHIRE	1.500	TY		3274	250	298	348	526	489	377	576	410				
		LY	3952	2783	112	145	293	234	187	176	1222	414	343	195	428	203
	.500	TY		1338	123	172	145	191	195	166	157	189				
		LY	1679	1169	103	173	130	178	128	150	139	168	123	118	134	135
**STATE		TY		4612	373	470	493	717	684	543	733	599				
TOTAL**		LY	5631	3952	215	318	423	412	315	326	1361	582	466	313	562	338
PENNSYLVANIA	1.500	TY		3	1		2									
		LY	1	1							1					
	.500	TY		985	127	113	134	149	122	145	99	96				
		LY	1438	940	115	114	130	109	114	138	112	108	152	113	94	139

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**STATE		TY		988	128	113	136	149	122	145	99	96				
TOTAL**		LY	1439	941	115	114	130	109	114	138	113	108	152	113	94	139
UTAH	.500	TY		1993	92	460	78	101	74	716	85	387				
		LY	2016	1434	78	63	334	87	377	84	69	342	69	87	59	367
**STATE		TY		1993	92	460	78	101	74	716	85	387				
TOTAL**		LY	2016	1434	78	63	334	87	377	84	69	342	69	87	59	367
MISSISSIPPI	.500	TY														
		LY	2	2				1		1						
**STATE		TY														
TOTAL**		LY	2	2				1		1						
ALL STATE		TY		7593	593	1043	707	967	880	1404	917	1082				
TOTAL		LY	9088	6329	408	495	887	609	806	549	1543	1032	687	513	715	844
VENDANGE SAV BL	***	SAV BL/FME BL ***														
NEW HAMPSHIRE	1.500	TY		1778	114	336	118	355	202	307	107	239				
		LY	2258	1669	223	160	267	294	126	225	131	243	155	201	158	75
**STATE		TY		1778	114	336	118	355	202	307	107	239				
TOTAL**		LY	2258	1669	223	160	267	294	126	225	131	243	155	201	158	75
UTAH	1.500	TY		627	129	56	44	166	47	92	39	54				
		LY	1217	728	238	64	43	176	89	56	30	32	196	42	201	50
**STATE		TY		627	129	56	44	166	47	92	39	54				
TOTAL**		LY	1217	728	238	64	43	176	89	56	30	32	196	42	201	50
MISSISSIPPI	1.500	TY		809	90	87	113	91	120	102	111	95				
		LY	1046	704	99	70	88	98	75	95	98	81	94	96	71	81
**STATE		TY		809	90	87	113	91	120	102	111	95				
TOTAL**		LY	1046	704	99	70	88	98	75	95	98	81	94	96	71	81
ALL STATE		TY		3214	333	479	275	612	369	501	257	388				
TOTAL		LY	4521	3101	560	294	398	568	290	376	259	356	445	339	430	206
VENDANGE SEA	***	AUST CHARDONNY ***														
MISSISSIPPI	1.500	TY		2004	1	3	78	307	383	360	590	282				
		LY														
**STATE		TY		2004	1	3	78	307	383	360	590	282				
TOTAL**		LY														
ALL STATE		TY		2004	1	3	78	307	383	360	590	282				
TOTAL		LY														
VENDANGE SHIRAZ	***	SHIRAZ/SYRAH ***														
NEW HAMPSHIRE	1.500	TY		73	9	9	12	5	15	6	11	6				
		LY	149	88	17	13	11	16	13	6	5	7	21	12	21	7
	.500	TY		268	25	32	29	38	35	30	37	42				
		LY	362	242	31	37	31	29	25	26	29	34	26	28	33	33
**STATE		TY		341	34	41	41	43	50	36	48	48				
TOTAL**		LY	511	330	48	50	42	45	38	32	34	41	47	40	54	40
PENNSYLVANIA	.500	TY		28	4	4	9	3	2	3	2	1				
		LY	620	578	64	54	66	50	54	180	74	36	22	8	5	7
**STATE		TY		28	4	4	9	3	2	3	2	1				
TOTAL**		LY	620	578	64	54	66	50	54	180	74	36	22	8	5	7
WYOMING	.500	TY		4			2					2				
		LY	4	2			2								2	
**STATE		TY		4			2					2				
TOTAL**		LY	4	2			2								2	
ALL STATE		TY		373	38	45	52	46	52	39	50	51				
TOTAL		LY	1135	910	112	104	110	95	92	212	108	77	69	48	61	47
VENDANGE SW MSC	***	WHT VARTL OTH ***														
NEW HAMPSHIRE	1.500	TY		1								1				
		LY														
	.500	TY		1								1				
		LY														
**STATE		TY		2								2				
TOTAL**		LY														
ALL STATE		TY		2								2				
TOTAL		LY														
VENDANGE SWT CA	***	RED GENRC OTH ***														
NEW HAMPSHIRE	1.500	TY		205					15	42	80	68				
		LY														
	.500	TY		1							1					
		LY														
**STATE		TY		206					15	42	81	68				
TOTAL**		LY														
NEW HAMPSHIRE	1.500	TY		79					13	18	25	23				
		LY														
	.500	TY		1							1					
		LY														
**STATE		TY		80					13	18	26	23				
TOTAL**		LY														
ALL STATE		TY		286					28	60	107	91				
TOTAL		LY														

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VENDANGE SYMPHY	***	WHT VARTL OTH ***														
NEW HAMPSHIRE	1.500	TY		26	5	6	5	3	2	2	2	1				
		LY	90	68	17	14	5	10	2	2	6	12	10	4	4	4
**STATE		TY		26	5	6	5	3	2	2	2	1				
TOTAL**		LY	90	68	17	14	5	10	2	2	6	12	10	4	4	4
MISSISSIPPI	1.500	TY		2			1			1						
		LY	15	15	2	3	3		2			5				
**STATE		TY		2			1			1						
TOTAL**		LY	15	15	2	3	3		2			5				
ALL STATE		TY		28	5	6	6	3	2	3	2	1				
TOTAL		LY	105	83	19	17	8	10	4	2	6	17	10	4	4	4
VENDANGE TETRA	***	MERLOT ***														
WYOMING	.500	TY		1			1									
		LY														
**STATE		TY		1			1									
TOTAL**		LY														
ALL STATE		TY		1			1									
TOTAL		LY														
VENDANGE TWIN	***	MERLOT ***														
PENNSYLVANIA	1.500	TY														
		LY	121	121	106	12	2			1						
**STATE		TY														
TOTAL**		LY	121	121	106	12	2			1						
PENNSYLVANIA	1.500	TY		476	58	70	105	75	58	49	32	29				
		LY	1206	862	97	71	140	103	107	137	110	97	111	93	78	62
**STATE		TY		476	58	70	105	75	58	49	32	29				
TOTAL**		LY	1206	862	97	71	140	103	107	137	110	97	111	93	78	62
ALL STATE		TY		476	58	70	105	75	58	49	32	29				
TOTAL		LY	1327	983	203	83	142	103	107	138	110	97	111	93	78	62
VENDNGE SEM-CHR	***	WHT BLND/MRTG ***														
NEW HAMPSHIRE	1.500	TY														
		LY	64	64	62		1	1								
**STATE		TY														
TOTAL**		LY	64	64	62		1	1								
ALL STATE		TY														
TOTAL		LY	64	64	62		1	1								
VINTAGE INK	***	CABERNET SAUV ***														
NEW HAMPSHIRE	.750	TY		2		1					1					
		LY	4	3								3			1	
**STATE		TY		2		1					1					
TOTAL**		LY	4	3								3			1	
NEW HAMPSHIRE	.750	TY														
		LY	3	2								2			1	
**STATE		TY														
TOTAL**		LY	3	2								2			1	
NEW HAMPSHIRE	.750	TY														
		LY	10	3								3			7	
**STATE		TY														
TOTAL**		LY	10	3								3			7	
ALL STATE		TY		2		1					1					
TOTAL		LY	17	8								8			9	
WIDE EYE MANGO	***	CRDL-SNPS-OTH ***														
OREGON	.750	TY														
		LY	1	1			1									
**STATE		TY														
TOTAL**		LY	1	1			1									
ALL STATE		TY														
TOTAL		LY	1	1			1									
WILD HORSE CC	***	MERLOT ***														
WYOMING	.750	TY		41								41				
		LY														
**STATE		TY		41								41				
TOTAL**		LY														
NEW HAMPSHIRE	.750	TY		1060	62	78	28	89	150	170	396	87				
		LY	1335	1013	132	74	31	136	267	78	92	203	92	97	101	32
**STATE		TY		1060	62	78	28	89	150	170	396	87				
TOTAL**		LY	1335	1013	132	74	31	136	267	78	92	203	92	97	101	32
PENNSYLVANIA	.750	TY		1220	101	222	265	117	92	117	105	201				
		LY	1799	1100	217	92	117	124	97	107	91	255	162	287	119	131
**STATE		TY		1220	101	222	265	117	92	117	105	201				
TOTAL**		LY	1799	1100	217	92	117	124	97	107	91	255	162	287	119	131
UTAH	.750	TY		111	18	10	12	11	13	20	13	14				
		LY	185	113	25	11	14	15	9	15	10	14	18	25	12	17

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NABCA CASE SALES DEPLETION COMPARISON

BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
**STATE		TY		111	18	10	12	11	13	20	13	14				
TOTAL**		LY	185	113	25	11	14	15	9	15	10	14	18	25	12	17
WYOMING	.750	TY		272	20	30	28	32	37	39	35	51				
		LY	338	235	17	27	23	39	23	44	30	32	21	34	24	24
**STATE		TY		272	20	30	28	32	37	39	35	51				
TOTAL**		LY	338	235	17	27	23	39	23	44	30	32	21	34	24	24
MISSISSIPPI	.750	TY		124	14	14	11	19	14	8	19	25				
		LY	180	105	17	10	16	10	9	14	16	13	17	26	18	14
**STATE		TY		124	14	14	11	19	14	8	19	25				
TOTAL**		LY	180	105	17	10	16	10	9	14	16	13	17	26	18	14
NEW HAMPSHIRE	.750	TY		1496	95	59	194	120	174	217	543	94				
		LY	1677	1287	130	61	79	175	535	84	118	105	62	147	155	26
**STATE		TY		1496	95	59	194	120	174	217	543	94				
TOTAL**		LY	1677	1287	130	61	79	175	535	84	118	105	62	147	155	26
PENNSYLVANIA	.750	TY		22	4	3	3	2	3	3	1	3				
		LY	29	4								4	7	8	5	5
**STATE		TY		22	4	3	3	2	3	3	1	3				
TOTAL**		LY	29	4								4	7	8	5	5
WYOMING	.750	TY		238	12	20	12	57	34	43	17	43				
		LY	360	268	12	21	23	44	42	58	35	33	16	37	9	30
**STATE		TY		238	12	20	12	57	34	43	17	43				
TOTAL**		LY	360	268	12	21	23	44	42	58	35	33	16	37	9	30
MISSISSIPPI	.750	TY		100	12	9	16	9	14	9	14	17				
		LY	131	92	14	12	8	10	9	13	15	11	13	9	9	8
**STATE		TY		100	12	9	16	9	14	9	14	17				
TOTAL**		LY	131	92	14	12	8	10	9	13	15	11	13	9	9	8
PENNSYLVANIA	.750	TY														
		LY	14	12	1	10			1				1		1	
**STATE		TY														
TOTAL**		LY	14	12	1	10			1				1		1	
ALL STATE		TY		4684	338	445	569	456	531	626	1143	576				
TOTAL		LY	6048	4229	565	318	311	553	992	413	407	670	409	670	453	287
WILD HORSE PR	***	CABERNET SAUV ***														
NEW HAMPSHIRE	.750	TY		339	39	45	25	58	62	35	13	62				
		LY	868	593	120	48	18	88	202	47	21	49	37	141	80	17
**STATE		TY		339	39	45	25	58	62	35	13	62				
TOTAL**		LY	868	593	120	48	18	88	202	47	21	49	37	141	80	17
PENNSYLVANIA	.750	TY		448	50	54	76	57	37	62	54	58				
		LY	1034	665	129	66	80	84	63	76	54	113	103	119	60	87
**STATE		TY		448	50	54	76	57	37	62	54	58				
TOTAL**		LY	1034	665	129	66	80	84	63	76	54	113	103	119	60	87
UTAH	.750	TY		48	11	6	6	4	6	6	6	3				
		LY	99	59	9	7	8	8	6	7	8	6	6	13	9	12
**STATE		TY		48	11	6	6	4	6	6	6	3				
TOTAL**		LY	99	59	9	7	8	8	6	7	8	6	6	13	9	12
WYOMING	.750	TY		265	22	28	20	35	32	53	21	54				
		LY	419	271	19	30	25	45	33	41	32	46	34	49	23	42
**STATE		TY		265	22	28	20	35	32	53	21	54				
TOTAL**		LY	419	271	19	30	25	45	33	41	32	46	34	49	23	42
MISSISSIPPI	.750	TY		60	8	9	5	5	7	5	7	14				
		LY	88	49	7	11	4	6	3	3	8	7	4	13	14	8
**STATE		TY		60	8	9	5	5	7	5	7	14				
TOTAL**		LY	88	49	7	11	4	6	3	3	8	7	4	13	14	8
NEW HAMPSHIRE	.750	TY		319	31	49	20	60	61	27	26	45				
		LY	623	427	90	50	28	60	57	34	28	80	45	72	64	15
**STATE		TY		319	31	49	20	60	61	27	26	45				
TOTAL**		LY	623	427	90	50	28	60	57	34	28	80	45	72	64	15
PENNSYLVANIA	.750	TY		462	41	41	55	46	36	157	42	44				
		LY	831	526	122	48	58	68	47	97	40	46	83	104	52	66
**STATE		TY		462	41	41	55	46	36	157	42	44				
TOTAL**		LY	831	526	122	48	58	68	47	97	40	46	83	104	52	66
UTAH	.750	TY		53	7	6	7	8	4	8	7	6				
		LY	83	52	14	5	2	8	6	8	5	4	7	10	5	9
**STATE		TY		53	7	6	7	8	4	8	7	6				
TOTAL**		LY	83	52	14	5	2	8	6	8	5	4	7	10	5	9
WYOMING	.750	TY		342	30	31	33	60	52	71	35	30				
		LY	604	423	34	42	41	64	46	80	52	64	40	68	28	45
**STATE		TY		342	30	31	33	60	52	71	35	30				
TOTAL**		LY	604	423	34	42	41	64	46	80	52	64	40	68	28	45
MISSISSIPPI	.750	TY		47	5	6	7	6	4	3	6	10				
		LY	66	33	6	3	5	3	4	4	5	3	8	13	5	7
**STATE		TY		47	5	6	7	6	4	3	6	10				
TOTAL**		LY	66	33	6	3	5	3	4	4	5	3	8	13	5	7
ALL STATE		TY		2383	244	275	254	339	301	427	217	326				
TOTAL		LY	4715	3098	550	310	269	434	467	397	253	418	367	602	340	308
WILD HRS CHEVAL	***	PINOT NOIR ***														
PENNSYLVANIA	.750	TY		2		1						1				

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NABCA CASE SALES DEPLETION COMPARISON

BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
		LY	15	10		1	3	1	1	1	1	2	1	2	1	1
**STATE		TY		2		1						1				
TOTAL**		LY	15	10		1	3	1	1	1	1	2	1	2	1	1
ALL STATE		TY		2		1						1				
TOTAL		LY	15	10		1	3	1	1	1	1	2	1	2	1	1
WILD HRS UNB SB	***	PINOT NOIR ***														
NEW HAMPSHIRE	.750	TY		8		1	2	1	1	1	2					
		LY	15	11	1	1	1	1	2	2	1	2	1	1	1	1
**STATE		TY		8		1	2	1	1	1	2					
TOTAL**		LY	15	11	1	1	1	1	2	2	1	2	1	1	1	1
PENNSYLVANIA	.750	TY		9	3	1		2	1	1		1				
		LY	132	97		1	23	14	15	20	15	9	14	15	3	3
**STATE		TY		9	3	1		2	1	1		1				
TOTAL**		LY	132	97		1	23	14	15	20	15	9	14	15	3	3
WYOMING	.750	TY		1	1											
		LY														
**STATE		TY		1	1											
TOTAL**		LY														
MISSISSIPPI	.750	TY														
		LY	10	5				1		4			3	2		
**STATE		TY														
TOTAL**		LY	10	5				1		4			3	2		
ALL STATE		TY		18	4	2	2	3	2	2	2	1				
TOTAL		LY	157	113	1	2	24	16	17	26	16	11	18	18	4	4
WILD HRSE UNBRD	***	CHARDONNAY ***														
NEW HAMPSHIRE	.750	TY		7		2		1	1	1	1	1				
		LY	9	6		3	1	1	1					1	1	1
**STATE		TY		7		2		1	1	1	1	1				
TOTAL**		LY	9	6		3	1	1	1					1	1	1
PENNSYLVANIA	.750	TY		1			1									
		LY	15	4		1				1	1	1	5	4	1	1
**STATE		TY		1			1									
TOTAL**		LY	15	4		1				1	1	1	5	4	1	1
WYOMING	.750	TY		1			1									
		LY														
**STATE		TY		1			1									
TOTAL**		LY														
ALL STATE		TY		9		2	2	1	1	1	1	1				
TOTAL		LY	24	10		4	1	1	1	1	1	1	5	5	2	2
WOODBRD SWT WHT	***	WHT GENRC OTH ***														
NEW HAMPSHIRE	1.500	TY		165	28	31	5	13	18	15	13	42				
		LY														
	.750	TY		31	4	9	3		3	6	4	2				
		LY														
**STATE		TY		196	32	40	8	13	21	21	17	44				
TOTAL**		LY														
PENNSYLVANIA	1.500	TY		651		4	82	75	63	135	213	79				
		LY														
**STATE		TY		651		4	82	75	63	135	213	79				
TOTAL**		LY														
WYOMING	1.500	TY		5							2	3				
		LY														
**STATE		TY		5							2	3				
TOTAL**		LY														
MISSISSIPPI	1.500	TY		7		6	1									
		LY														
	.750	TY		4		4										
		LY														
**STATE		TY		11		10	1									
TOTAL**		LY														
ALL STATE		TY		863	32	54	91	88	84	156	232	126				
TOTAL		LY														
WOODBRDG MALBEC	***	RED VARTL OTH ***														
WYOMING	1.500	TY		39	4	12	8	8	2	5						
		LY	9										2	2	2	3
**STATE		TY		39	4	12	8	8	2	5						
TOTAL**		LY	9										2	2	2	3
MISSISSIPPI	.750	TY														
		LY	1											1		
**STATE		TY														
TOTAL**		LY	1											1		
ALL STATE		TY		39	4	12	8	8	2	5						
TOTAL		LY	10										2	3	2	3
WOODBRDGE CUVEE	***	SPARKLING OTH ***														
NEW HAMPSHIRE	.750	TY		144	10	27	14	32	17	27	8	9				

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
		LY	207	49				6	2	2	11	28	16	59	71	12
**STATE		TY		144	10	27	14	32	17	27	8	9				
TOTAL**		LY	207	49				6	2	2	11	28	16	59	71	12
PENNSYLVANIA	.750	TY		557	33	39	45	194	25	29	23	169				
		LY	663	47						3	22	22	46	197	240	133
**STATE		TY		557	33	39	45	194	25	29	23	169				
TOTAL**		LY	663	47						3	22	22	46	197	240	133
MISSISSIPPI	.750	TY														
		LY	2	1						1			1			
**STATE		TY														
TOTAL**		LY	2	1						1			1			
ALL STATE		TY		701	43	66	59	226	42	56	31	178				
TOTAL		LY	872	97				6	2	6	33	50	63	256	311	145
WOODBRG MOSCATO	***	AUST OTHR WHT ***														
MISSISSIPPI	1.500	TY														
		LY	63	63	59	4										
**STATE		TY														
TOTAL**		LY	63	63	59	4										
UTAH	1.500	TY		150	14	9	10	56	13	15	12	21				
		LY	51													51
**STATE		TY		150	14	9	10	56	13	15	12	21				
TOTAL**		LY	51													51
WYOMING	.750	TY		44			8	9	10	4	4	9				
		LY														
**STATE		TY		44			8	9	10	4	4	9				
TOTAL**		LY														
MISSISSIPPI	.750	TY		113		6	38	6	7	43	6	7				
		LY														
**STATE		TY		113		6	38	6	7	43	6	7				
TOTAL**		LY														
ALL STATE		TY		307	14	15	56	71	30	62	22	37				
TOTAL		LY	114	63	59	4										51
WOODBRG SWT RED	***	RED GENRC OTH ***														
NEW HAMPSHIRE	1.500	TY		280	127	41	8	17	20	15	19	33				
		LY														
	.750	TY		66	4	9	3	1	14	8	7	20				
		LY														
**STATE		TY		346	131	50	11	18	34	23	26	53				
TOTAL**		LY														
PENNSYLVANIA	1.500	TY		869		7	85	95	65	186	348	83				
		LY														
**STATE		TY		869		7	85	95	65	186	348	83				
TOTAL**		LY														
WYOMING	1.500	TY		5							2	3				
		LY														
**STATE		TY		5							2	3				
TOTAL**		LY														
MISSISSIPPI	1.500	TY		14		9	2	2				1				
		LY														
	.750	TY		7		5		1				1				
		LY														
**STATE		TY		21		14	2	3				2				
TOTAL**		LY														
ALL STATE		TY		1241	131	71	98	116	99	209	376	141				
TOTAL		LY														
WOODBRIDGE BRUT	***	SPARKLING OTH ***														
NEW HAMPSHIRE	.750	TY		263	16	50	22	61	35	43	17	19				
		LY	734	383	13	56	57	77	42	66	37	35	100	140	100	11
**STATE		TY		263	16	50	22	61	35	43	17	19				
TOTAL**		LY	734	383	13	56	57	77	42	66	37	35	100	140	100	11
PENNSYLVANIA	.750	TY		757	43	45	273	49	37	54	31	225				
		LY	1975	819	50	50	251	78	37	46	264	43	59	495	411	191
**STATE		TY		757	43	45	273	49	37	54	31	225				
TOTAL**		LY	1975	819	50	50	251	78	37	46	264	43	59	495	411	191
UTAH	.750	TY		330	17	18	24	161	15	22	20	53				
		LY	470	64						4	15	45	25	277	21	83
**STATE		TY		330	17	18	24	161	15	22	20	53				
TOTAL**		LY	470	64						4	15	45	25	277	21	83
WYOMING	.750	TY		30		2	9	4	5	2	3	5				
		LY	56	32	1	5	5	12	1	4	3	1	5	16	1	2
**STATE		TY		30		2	9	4	5	2	3	5				
TOTAL**		LY	56	32	1	5	5	12	1	4	3	1	5	16	1	2
MISSISSIPPI	.750	TY		16	1	1	2	3	2	1	1	5				
		LY	66	34	6	5	1	13	5		2	2	8	18	5	1
**STATE		TY		16	1	1	2	3	2	1	1	5				
TOTAL**		LY	66	34	6	5	1	13	5		2	2	8	18	5	1
ALL STATE		TY		1396	77	116	330	278	94	122	72	307				

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BRAND / STATE	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
TOTAL		LY	3301	1332	70	116	314	180	85	120	321	126	197	946	538	288
WOODBRIDGE RSLG	***	GERMAN OTHER ***														
MISSISSIPPI	.750	TY														
		LY	16	16	16											
**STATE		TY														
TOTAL**		LY	16	16	16											
ALL STATE		TY														
TOTAL		LY	16	16	16											
WOODBRIDGE VLLE	***	CHILE MALBEC ***														
NEW HAMPSHIRE	1.500	TY		391	32	33	22	60	60	56	21	107				
		LY	544	265					3	89	134	39	8	122	112	37
	.750	TY		43	1	4	2	2	5	4	11	14				
		LY	12	1						1				2	6	3
**STATE		TY		434	33	37	24	62	65	60	32	121				
TOTAL**		LY	556	266					3	90	134	39	8	124	118	40
PENNSYLVANIA	1.500	TY		2573	138	377	275	266	551	280	501	185				
		LY	1178	207						21	93	93	151	400	202	218
**STATE		TY		2573	138	377	275	266	551	280	501	185				
TOTAL**		LY	1178	207						21	93	93	151	400	202	218
WYOMING	1.500	TY		17							4	13				
		LY														
**STATE		TY		17							4	13				
TOTAL**		LY														
MISSISSIPPI	1.500	TY		7		2	1	1	3							
		LY	20	10						8		2	8		2	
	.750	TY		2		1			1							
		LY	8	3								3	5			
**STATE		TY		9		3	1	1	4							
TOTAL**		LY	28	13						8		5	13		2	
ALL STATE		TY		3033	171	417	300	329	620	340	537	319				
TOTAL		LY	1762	486					3	119	227	137	172	524	322	258
GRAND TOTAL		TY		2488906	264597	292293	341133	330068	312706	338312	278257	331540				
CONSTELLATION		LY	3665366	2361997	279931	294652	323521	295243	279226	299629	276195	313600	331690	409684	278944	283051

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BRAND	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
CAN-US BLND-US BTLD																
B VLVT/50 BV RS	1.750	TY														
		LY	1536	1536	387	112	137	570	233	97						
	.750	TY														
		LY	1432	1432	426	232	76	260	100	118	220					
BRAND TOTAL		TY														
		LY	2968	2968	813	344	213	830	333	215	220					
BLACK VELVET	1.750	TY		214153	22935	20002	31375	25071	24215	24326	23327	42902				
		LY	297088	203325	21054	21348	29027	24036	23686	21392	22414	40368	21400	27487	19096	25780
	1.000	TY		42639	5026	4826	6882	4464	4805	6691	4141	5804				
		LY	65868	43547	5677	5089	7327	4724	4603	6093	4777	5257	6146	5302	5975	4898
	.750	TY		58300	6861	7976	7312	6915	7299	7482	5978	8477				
		LY	84384	54493	6379	6225	7830	6517	6338	7907	6608	6689	7181	9935	6171	6604
	750TR	TY		54771	6617	6468	7607	7556	5846	8156	6146	6375				
		LY	83010	54143	6810	6586	7227	6708	5854	7179	7451	6328	7688	7204	7067	6908
	.375	TY		42441	5523	4976	5869	5082	4843	5937	4844	5367				
		LY	60168	39934	5236	4616	5028	5410	4569	4883	5265	4927	5097	5857	4424	4856
	.200	TY		12316	1572	1441	1815	1483	1336	1814	1330	1525				
		LY	17034	11423	1539	1245	1434	1614	1285	1377	1581	1348	1420	1660	1128	1403
	.050	TY		4141	534	507	598	527	495	631	418	431				
		LY	5801	3795	473	416	442	503	460	498	523	480	464	609	420	513
BRAND TOTAL		TY		428761	49068	46196	61458	51098	48839	55037	46184	70881				
		LY	613353	410660	47168	45525	58315	49512	46795	49329	48619	65397	49396	58054	44281	50962
BLACK VLVT CRML	.750	TY		3093				37	366	715	691	1284				
		LY														
	.050	TY		172				1	18	70	50	33				
		LY														
BRAND TOTAL		TY		3265				38	384	785	741	1317				
		LY														
BLK VLVT RSV PS	1.750	TY		12567	1424	1341	1621	1342	1776	2026	1511	1526				
		LY	16467	10910	1337	1165	1347	973	1515	1633	1468	1472	1539	1494	1001	1523
	.750	TY		10239	1094	1129	1466	1358	1019	1422	1229	1522				
		LY	16391	9842	1442	995	1219	1328	975	1151	1171	1561	1333	2761	1185	1270
	.050	TY		3	1		1		1							
		LY	2	1		1										1
BRAND TOTAL		TY		22809	2519	2470	3088	2700	2796	3448	2740	3048				
		LY	32860	20753	2779	2161	2566	2301	2490	2784	2639	3033	2872	4255	2186	2794
BLK VLVT W/CARD	1.750	TY		825					15	103	707					
		LY	1628										766	862		
BRAND TOTAL		TY		825					15	103	707					
		LY	1628										766	862		
CORBY'S	1.750	TY														
		LY	4	4	3		1									
BRAND TOTAL		TY														
		LY	4	4	3		1									
DANFIELD PV RES	.750	TY		9	1	1	1	1	2	1	1	1				
		LY	13	9	1	2	1	1	1	2	1		1	1	1	1
BRAND TOTAL		TY		9	1	1	1	1	2	1	1	1				
		LY	13	9	1	2	1	1	1	2	1		1	1	1	1
MACNAUGHTONS	1.750	TY		23476	2478	2403	3218	3377	3223	3292	2615	2870				
		LY	35571	22565	2531	2480	3197	3147	3223	2853	2525	2609	3471	3911	3085	2539
	1.000	TY		534	44	102	29	48	57	73	86	95				
		LY	679	496	73	144	45	38	54	61	40	41	49	61	33	40
	.750	TY		7184	1022	947	814	807	749	997	863	985				
		LY	11222	7669	1055	1054	870	819	852	969	989	1061	857	1044	736	916
	750TR	TY		4000	555	524	460	435	408	570	507	541				
		LY	5680	3945	522	529	436	397	440	519	532	570	438	450	373	474
	.375	TY		954	115	111	120	123	116	132	112	125				
		LY	1510	1001	120	120	124	123	128	127	126	133	126	145	123	115
	.200	TY		69	10	11	8	8	7	7	8	10				
		LY	107	73	10	6	14	7	7	11	7	11	8	10	7	9
BRAND TOTAL		TY		36217	4224	4098	4649	4798	4560	5071	4191	4626				
		LY	54769	35749	4311	4333	4686	4531	4704	4540	4219	4425	4949	5621	4357	4093
MCMASTERS	1.750	TY		13970	1743	1442	1929	1722	1456	1998	2140	1540				
		LY	19713	13543	1696	1564	1640	1976	1524	1471	2386	1286	1476	2136	1159	1399
	1.000	TY		2288	320	268	330	268	266	319	231	286				
		LY	3670	2473	306	311	290	304	274	293	366	329	294	297	291	315
	.750	TY		4958	691	562	735	591	553	679	551	596				
		LY	7815	5255	712	599	619	806	580	595	732	612	605	899	504	552
	750TR	TY		5360	727	594	765	636	588	788	608	654				
		LY	8083	5451	726	603	649	825	591	625	789	643	649	909	495	579
	.375	TY		6397	898	717	937	732	692	904	732	785				
		LY	9344	6346	865	730	778	916	687	715	882	773	781	905	617	695
	.200	TY		2193	291	245	321	252	232	328	254	270				
		LY	3071	2087	270	239	251	300	237	233	305	252	263	292	201	228
BRAND TOTAL		TY		35166	4670	3828	5017	4201	3787	5016	4516	4131				
		LY	51696	35155	4575	4046	4227	5127	3893	3932	5460	3895	4068	5438	3267	3768
O F C	1.750	TY		6		2	1	1	1			1				

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BRAND	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
		LY	11	8	1	1	1		2	1	1	1	1	1		1
	.750	TY														
		LY	1	1			1									
**BRAND		TY		6		2	1	1	1			1				
TOTAL**		LY	12	9	1	1	2		2	1	1	1	1	1		1
VODKA-FLVRD-IMP																
SVDKA CL/50 SVD	.750	TY														
		LY	22	22	4	4	13	1								
**BRAND		TY														
TOTAL**		LY	22	22	4	4	13	1								
SVDKA RSP/50SVD	.750	TY														
		LY	39	39	1	5	13	13	4	3						
**BRAND		TY														
TOTAL**		LY	39	39	1	5	13	13	4	3						
SVEDKA	1.750	TY		146125	12489	13925	19725	24288	23089	22130	14558	15921				
		LY	195085	130485	11969	14024	15679	18146	23699	16761	14204	16003	14089	22844	15547	12120
	1.000	TY		13652	1678	1480	1766	1723	1746	1967	1705	1587				
		LY	21111	15138	3020	2001	1736	1694	1741	1637	1725	1584	1440	1717	1316	1500
	.750	TY		56616	7000	6804	7681	6260	6012	8364	8410	6085				
		LY	80356	56890	6014	5293	7233	7202	7289	7055	7659	9145	7046	6380	4670	5370
	750TR	TY		11634	1297	1444	1246	1335	1279	1844	2019	1170				
		LY	13274	9526	865	772	1059	1408	1271	1257	1436	1458	868	1137	731	1012
	.375	TY		25269	3136	3259	3544	3206	2881	3467	2868	2908				
		LY	35014	23119	3082	2901	2670	2787	2787	2801	3119	2972	2837	3525	2328	3205
	.200	TY		7431	944	799	1080	943	819	1123	903	820				
		LY	10399	6927	966	838	828	950	851	805	987	702	1008	1071	660	733
	.100	TY		2225	274	263	288	241	246	367	293	253				
		LY	211													211
	.050	TY		1100	170	137	163	138	150	137	109	96				
		LY	1518	1007	144	113	120	77	128	121	170	134	142	124	119	126
**BRAND		TY		264052	26988	28111	35493	38134	36222	39399	30865	28840				
TOTAL**		LY	356968	243092	26060	25942	29325	32264	37766	30437	29300	31998	27430	36798	25371	24277
SVEDKA CHERRY	1.750	TY		332	21	19	34	26	54	48	58	72				
		LY	308	222	6	8	16	16	60	46	38	32	24	27	23	12
	1.000	TY		115	11	8	16	12	18	19	13	18				
		LY	147	97	9	14	9	16	18	4	17	10	12	12	13	13
	.750	TY		1542	161	154	190	173	177	257	217	213				
		LY	2894	2260	299	200	267	378	293	372	247	204	182	190	113	149
**BRAND		TY		1989	193	181	240	211	249	324	288	303				
TOTAL**		LY	3349	2579	314	222	292	410	371	422	302	246	218	229	149	174
SVEDKA CITRON	1.750	TY		4731	323	543	853	534	553	590	433	902				
		LY	5512	3754	276	431	431	353	720	590	539	414	385	586	433	354
	1.000	TY		299	37	30	44	32	50	42	32	32				
		LY	422	302	36	31	39	45	45	34	45	27	22	38	28	32
	.750	TY		2642	277	304	326	349	334	425	302	325				
		LY	4364	3259	385	354	401	539	418	525	308	329	305	271	285	244
**BRAND		TY		7672	637	877	1223	915	937	1057	767	1259				
TOTAL**		LY	10298	7315	697	816	871	937	1183	1149	892	770	712	895	746	630
SVEDKA CLEMNTNE	1.750	TY		4306	302	566	837	500	464	537	394	706				
		LY	4794	3049	132	409	357	238	582	549	465	317	329	614	410	392
	1.000	TY		178	23	23	31	21	33	20	10	17				
		LY	255	172	22	19	19	25	27	23	21	16	18	17	22	26
	.750	TY		2190	254	242	286	283	241	346	264	274				
		LY	4147	3262	498	343	420	562	405	466	282	286	222	256	180	227
**BRAND		TY		6674	579	831	1154	804	738	903	668	997				
TOTAL**		LY	9196	6483	652	771	796	825	1014	1038	768	619	569	887	612	645
SVEDKA COLADA	1.000	TY		63				10	23	14	7	9				
		LY														
	.750	TY		2321				248	430	671	492	480				
		LY														
	.375	TY		83				2	23	33	15	10				
		LY														
	.050	TY		130				20	51	14	20	25				
		LY														
**BRAND		TY		2597				280	527	732	534	524				
TOTAL**		LY														
SVEDKA COMBO PK	.750	TY		16		13	3									
		LY														
**BRAND		TY		16		13	3									
TOTAL**		LY														
SVEDKA GRAPE	1.750	TY		31	5	3	7	1	4	4	2	5				
		LY	18	4						1	3		1	7	2	4
	1.000	TY		44	4	3	10	4	7	5	7	4				
		LY	25	4						1	2	1		2	11	8
	.750	TY		626	51	51	78	74	71	90	102	109				
		LY	476	212						27	96	89	86	85	47	46
**BRAND		TY		701	60	57	95	79	82	99	111	118				
TOTAL**		LY	519	220						29	101	90	87	94	60	58

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SVEDKA LMT EDTN	.750	TY		6	2	2	1	1								
		LY	17											7	6	4
BRAND TOTAL		TY		6	2	2	1	1								
		LY	17											7	6	4
SVEDKA RAINBOW	.750	TY		29							22	7				
		LY														
BRAND TOTAL		TY		29							22	7				
		LY														
SVEDKA RASPBRRY	1.750	TY		110	11	10	19	17	24	14	3	12				
		LY	177	134	10	8	22	25	22	19	16	12	7	12	11	13
	1.000	TY		250	30	22	41	26	33	41	27	30				
		LY	333	239	26	26	24	37	34	37	36	19	21	22	24	27
	.750	TY		1780	180	221	215	259	212	285	193	215				
		LY	2806	2044	350	255	209	276	231	261	217	245	196	229	155	182
BRAND TOTAL		TY		2140	221	253	275	302	269	340	223	257				
		LY	3316	2417	386	289	255	338	287	317	269	276	224	263	190	222
SVEDKA VANILLA	1.000	TY		227	30	28	29	22	27	27	34	30				
		LY	361	252	29	28	32	27	38	25	39	34	24	35	22	28
	.750	TY		1159	126	137	148	156	135	164	138	155				
		LY	2563	1936	241	190	246	296	242	382	162	177	155	209	126	137
BRAND TOTAL		TY		1386	156	165	177	178	162	191	172	185				
		LY	2924	2188	270	218	278	323	280	407	201	211	179	244	148	165
SVEDKA/50 SVDKA	.375	TY														
		LY	1495	1495			1354	141								
BRAND TOTAL		TY														
		LY	1495	1495			1354	141								
SVEDKA/50COLADA	1.750	TY		1110						522	260	328				
		LY														
BRAND TOTAL		TY		1110						522	260	328				
		LY														
SVEDKA/PLY CARD	1.750	TY		491	237	130	56	30	38							
		LY														
BRAND TOTAL		TY		491	237	130	56	30	38							
		LY														
RUM-FLVRD																
BEACHCMB COMBO	.050	TY														
		LY	1												1	
BRAND TOTAL		TY														
		LY	1												1	
BRNDY/CGNC-IMP																
KAJMIR VANILLA	.750	TY		25	4	4	16	1								
		LY	41	26	4	4	3	4	3	3	3	2	2	6	4	3
	.375	TY														
		LY	1	1		1										
BRAND TOTAL		TY		25	4	4	16	1								
		LY	42	27	4	5	3	4	3	3	3	2	2	6	4	3
P MASSN GA VSOP	1.750	TY		4426	632	542	573	549	520	540	517	553				
		LY	6859	4104	566	539	526	480	510	454	521	508	653	946	525	631
	.750	TY		11548	1511	1417	1405	1409	1245	1577	1330	1654				
		LY	17801	10795	1348	1441	1388	1302	1299	1303	1297	1417	1681	2169	1341	1815
	.375	TY		9649	1221	1060	1345	1317	1205	1180	1076	1245				
		LY	13912	8685	1134	1065	1225	1111	1056	936	1067	1091	1301	1571	1174	1181
	.200	TY		2228	299	275	307	261	249	292	246	299				
		LY	3228	2042	296	254	246	249	225	241	263	268	295	341	266	284
	.100	TY		445	68	64	63	68	60	67	35	20				
		LY	332	93	11	6	9	4	7	2	19	35	51	72	55	61
	.050	TY		1380	187	169	184	169	148	166	171	186				
		LY	1711	1055	140	135	121	116	121	137	140	145	155	182	152	167
BRAND TOTAL		TY		29676	3918	3527	3877	3773	3427	3822	3375	3957				
		LY	43843	26774	3495	3440	3515	3262	3218	3073	3307	3464	4136	5281	3513	4139
P MSN GA/50VSOP	.750	TY														
		LY	479	467		1	138	98	39	53	87	51	12			
BRAND TOTAL		TY														
		LY	479	467		1	138	98	39	53	87	51	12			
P MSSN GRD AMBR	1.750	TY		22692	3232	2872	3001	2942	2595	2846	2463	2741				
		LY	37840	24132	3604	3239	2938	2940	2927	2584	3131	2769	3348	4312	2724	3324
	1.000	TY		11133	1572	1373	1468	1399	1300	1359	1291	1371				
		LY	18268	11591	1616	1593	1458	1384	1368	1336	1392	1444	1628	2139	1329	1581
	.750	TY		29475	4343	3403	3916	3492	3238	3902	3459	3722				
		LY	48627	31209	4535	4266	3895	3444	3804	3632	3935	3698	4502	5403	3606	3907
	750TR	TY		4230	675	487	568	484	464	506	522	524				
		LY	6503	4230	621	545	557	426	529	444	583	525	595	620	513	545

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	.375	TY		47683	7002	6387	6192	5483	4894	6147	5423	6155				
		LY	73518	46709	7181	6457	5714	5663	5063	5205	5653	5773	6376	7988	6014	6431
	.200	TY		19430	2704	2464	2750	2293	2022	2509	2155	2533				
		LY	29893	19513	2994	2456	2475	2480	2076	2137	2492	2403	2550	3038	2345	2447
	.100	TY		14014	1928	1756	2045	1626	1380	1960	1604	1715				
		LY	20587	13881	2156	1603	1719	1993	1459	1444	1821	1686	1518	2071	1570	1547
	.050	TY		7878	1053	934	1105	900	848	1135	883	1020				
		LY	11355	7604	1138	878	893	1028	864	854	1008	941	868	1086	875	922
**BRAND		TY		156535	22509	19676	21045	18619	16741	20364	17800	19781				
TOTAL**		LY	246591	158869	23845	21037	19649	19358	18090	17636	20015	19239	21385	26657	18976	20704
COCKTAILS																
JENN CHOC PPMNT	.100	TY														
		LY	2	1							1			1		
**BRAND		TY														
TOTAL**		LY	2	1							1			1		
CRDL-LQR&SPC-CRM																
P MSN MCHA CRML	.750	TY														
		LY	1	1							1					
**BRAND		TY														
TOTAL**		LY	1	1							1					
WIDE EYE MANGO	.750	TY														
		LY	1	1			1									
**BRAND		TY														
TOTAL**		LY	1	1			1									
DOM PORT RED																
ISC	3.000	TY		3289	402	404	405	422	434	383	391	448				
		LY	5126	3363	420	436	414	431	409	406	380	467	417	527	436	383
**BRAND		TY		3289	402	404	405	422	434	383	391	448				
TOTAL**		LY	5126	3363	420	436	414	431	409	406	380	467	417	527	436	383
KINGS RUBY	4.000	TY														
		LY	714	713	666	34	11	2					1			
**BRAND		TY														
TOTAL**		LY	714	713	666	34	11	2					1			
RM WOODBDG PORT	.750	TY		5		2		1	1			1				
		LY	6	3	2							1	1	1	1	
**BRAND		TY		5		2		1	1			1				
TOTAL**		LY	6	3	2							1	1	1	1	
TAYLOR	3.000	TY		31725	3834	3846	4709	4158	3319	4421	3364	4074				
		LY	49302	31440	3768	3812	4773	3501	3466	4290	4037	3793	5021	4305	3649	4887
	1.500	TY		25510	3188	3063	3598	3443	2758	3404	3010	3046				
		LY	39188	24985	3159	3221	3804	2823	2685	3315	2683	3295	3934	3585	3019	3665
	.750	TY		9651	922	1181	1438	1321	1011	1485	1039	1254				
		LY	15945	9904	1243	1252	1488	1049	1016	1334	1110	1412	1715	1600	1208	1518
**BRAND		TY		66886	7944	8090	9745	8922	7088	9310	7413	8374				
TOTAL**		LY	104435	66329	8170	8285	10065	7373	7167	8939	7830	8500	10670	9490	7876	10070
DOM PORT TWNY																
TAYLOR	3.000	TY		3009	350	368	453	412	304	393	307	422				
		LY	4926	3118	395	398	490	339	329	437	347	383	527	451	363	467
	1.500	TY		4360	515	572	593	573	490	522	501	594				
		LY	7222	4519	581	629	633	534	472	543	539	588	758	758	570	617
	.750	TY		561	76	76	68	57	58	73	79	74				
		LY	961	596	89	77	74	75	57	82	66	76	96	126	64	79
**BRAND		TY		7930	941	1016	1114	1042	852	988	887	1090				
TOTAL**		LY	13109	8233	1065	1104	1197	948	858	1062	952	1047	1381	1335	997	1163
DOM PORT WHT																
ISC	3.000	TY		2		1	1									
		LY	4	3	1	1						1	1			
**BRAND		TY		2		1	1									
TOTAL**		LY	4	3	1	1						1	1			
DOM SHRRY REG																
CRIBARI	5.000	TY		50	10	6	10	5	6	10	1	2				
		LY	41	26	3	4	2	3	3	5	2	4	3	5	4	3
**BRAND		TY		50	10	6	10	5	6	10	1	2				
TOTAL**		LY	41	26	3	4	2	3	3	5	2	4	3	5	4	3
ISC	3.000	TY		1266	180	164	147	151	185	155	127	157				

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		LY	2084	1335	194	174	141	168	164	175	152	167	175	220	184	170
	1.500	TY		1						1						
		LY	1	1			1									
	.750	TY														
		LY	1	1						1						
**BRAND		TY		1267	180	164	147	151	185	156	127	157				
TOTAL**		LY	2086	1337	194	174	142	168	164	176	152	167	175	220	184	170
TAYLOR COOKING	.750	TY		91	14	11	11	8	10	11	12	14				
		LY	171	102	16	11	11	10	11	11	13	19	16	22	16	15
**BRAND		TY		91	14	11	11	8	10	11	12	14				
TOTAL**		LY	171	102	16	11	11	10	11	11	13	19	16	22	16	15
TAYLOR GOLDEN	3.000	TY		179	20	26	22	30	17	19	17	28				
		LY	317	215	26	29	20	26	29	24	29	32	27	25	29	21
	1.500	TY		2342	294	285	331	295	257	310	265	305				
		LY	3963	2443	307	317	343	278	262	320	276	340	423	397	321	379
	.750	TY		62	16	5	12	5	5	5	7	7				
		LY	197	100	16	10	8	11	11	13	20	11	15	36	27	19
**BRAND		TY		2583	330	316	365	330	279	334	289	340				
TOTAL**		LY	4477	2758	349	356	371	315	302	357	325	383	465	458	377	419
DOM SHRRY CRM																
P MASSON GOLDEN	.750	TY														
		LY	3	3	1	1		1								
**BRAND		TY														
TOTAL**		LY	3	3	1	1		1								
TAYLOR	3.000	TY		3182	351	377	454	428	330	457	386	399				
		LY	4762	2959	369	388	431	328	325	415	351	352	474	469	381	479
	1.500	TY		3771	453	480	508	477	434	457	403	559				
		LY	5998	3665	463	466	522	408	392	454	432	528	619	638	516	560
	.750	TY		1714	202	220	235	190	180	250	203	234				
		LY	2973	1694	228	220	237	175	159	242	206	227	341	402	247	289
**BRAND		TY		8667	1006	1077	1197	1095	944	1164	992	1192				
TOTAL**		LY	13733	8318	1060	1074	1190	911	876	1111	989	1107	1434	1509	1144	1328
DOM SHRRY DRY																
PAUL MASSON	.750	TY		28		14	2	9	3							
		LY	55	41	7	2	5	5	5	3	6	8				14
**BRAND		TY		28		14	2	9	3							
TOTAL**		LY	55	41	7	2	5	5	5	3	6	8				14
TAYLOR COCKTAIL	3.000	TY		4997	573	570	781	687	550	673	552	611				
		LY	7701	4897	581	606	766	558	543	693	563	587	790	670	607	737
	1.500	TY		1795	223	241	212	225	240	218	184	252				
		LY	2719	1726	217	235	201	211	195	195	216	256	247	281	247	218
	.750	TY		2969	383	367	399	333	290	382	350	465				
		LY	5340	3013	452	426	402	281	287	377	348	440	632	657	471	567
**BRAND		TY		9761	1179	1178	1392	1245	1080	1273	1086	1328				
TOTAL**		LY	15760	9636	1250	1267	1369	1050	1025	1265	1127	1283	1669	1608	1325	1522
DOM MADEIRA																
CRIBARI MADEIRA	5.000	TY		187	26	27	24	20	23	28	19	20				
		LY	138	89	11	15	10	12	9	14	9	9	11	15	10	13
	.750	TY		56	10	11	8	9	6	4	5	3				
		LY	176	107	9	12	11	13	14	17	13	18	15	21	17	16
**BRAND		TY		243	36	38	32	29	29	32	24	23				
TOTAL**		LY	314	196	20	27	21	25	23	31	22	27	26	36	27	29
P MASSON MADERA	1.500	TY		5		1	1	2		1						
		LY	5	4				1		2	1			1		
	.750	TY		2137	271	272	310	258	217	273	248	288				
		LY	3404	1962	273	269	275	220	195	254	225	251	402	409	259	372
**BRAND		TY		2142	271	273	311	260	217	274	248	288				
TOTAL**		LY	3409	1966	273	269	275	221	195	256	226	251	402	410	259	372
TAYLOR	.750	TY		309	30	45	34	34	35	37	38	56				
		LY	446	276	39	38	28	25	29	36	32	49	50	37	52	31
**BRAND		TY		309	30	45	34	34	35	37	38	56				
TOTAL**		LY	446	276	39	38	28	25	29	36	32	49	50	37	52	31
DOM MARSALA																
CRIBARI	1.500	TY		1152	161	131	145	127	116	183	137	152				
		LY	1740	1150	170	125	138	134	132	169	152	130	116	195	121	158
	.750	TY		2157	247	249	274	292	262	286	237	310				
		LY	3420	2231	284	309	246	268	242	270	293	319	283	315	291	300
**BRAND		TY		3309	408	380	419	419	378	469	374	462				
TOTAL**		LY	5160	3381	454	434	384	402	374	439	445	449	399	510	412	458

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BRAND	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
ISC MARSALA	1.500	TY														
		LY	2	1		1									1	
BRAND TOTAL		TY														
		LY	2	1		1									1	
PAUL MASSON	.750	TY		10		1	2		4			3				
		LY	3													3
BRAND TOTAL		TY		10		1	2		4			3				
		LY	3													3
TAYLOR	1.500	TY		4998	549	558	814	671	508	682	562	654				
		LY	6559	4089	483	567	605	465	424	560	452	533	644	576	492	758
	.750	TY		550	73	69	63	62	62	61	70	90				
		LY	798	510	50	104	55	55	47	63	57	79	76	61	76	75
BRAND TOTAL		TY		5548	622	627	877	733	570	743	632	744				
		LY	7357	4599	533	671	660	520	471	623	509	612	720	637	568	833
DM MSCTL/MSCT																
ISC	3.000	TY														
		LY	3	3					2	1						
BRAND TOTAL		TY														
		LY	3	3					2	1						
DOM BEVRGE WN																
CISCO B CHY 18%	.750	TY		34	10	10	14									
		LY	173	126	22	19	13	21	13	12	12	14	8	12	14	13
BRAND TOTAL		TY		34	10	10	14									
		LY	173	126	22	19	13	21	13	12	12	14	8	12	14	13
CISCO B RSP 18%	.750	TY		170	17	17	21	26	23	26	22	18				
		LY	170	104	12	10	11	16	14	14	8	19	13	19	18	16
BRAND TOTAL		TY		170	17	17	21	26	23	26	22	18				
		LY	170	104	12	10	11	16	14	14	8	19	13	19	18	16
CISCO BERRY 18%	.750	TY		293	28	36	49	28	40	38	28	46				
		LY	383	245	32	23	26	34	32	25	37	36	39	37	32	30
	.375	TY		1		1										
		LY	35	34	8	22	4						1			
BRAND TOTAL		TY		294	28	37	49	28	40	38	28	46				
		LY	418	279	40	45	30	34	32	25	37	36	40	37	32	30
CISCO G APL 18%	.750	TY														
		LY	24	24	11	13										
BRAND TOTAL		TY														
		LY	24	24	11	13										
CISCO PEACH 18%	.750	TY		489	80	62	70	54	56	54	56	57				
		LY	772	482	76	56	53	56	54	66	63	58	73	62	86	69
	.375	TY		2	2											
		LY	151	100	21	13	5	18	14	6	9	14	11	10	14	16
BRAND TOTAL		TY		491	82	62	70	54	56	54	56	57				
		LY	923	582	97	69	58	74	68	72	72	72	84	72	100	85
CISCO STRAWBRRY	.750	TY		7			1			5	1					
		LY														
BRAND TOTAL		TY		7			1			5	1					
		LY														
KING SLMN CNCRD	1.500	TY		1		1										
		LY														
BRAND TOTAL		TY		1		1										
		LY														
RICH WIR GRAPE	.750	TY		1000	130	121	146	150	104	133	105	111				
		LY	1864	1236	162	150	191	137	132	169	146	149	187	155	127	159
BRAND TOTAL		TY		1000	130	121	146	150	104	133	105	111				
		LY	1864	1236	162	150	191	137	132	169	146	149	187	155	127	159
RICH WIR RED	3.000	TY		20733	2440	2454	3044	2766	2225	3013	2287	2504				
		LY	30499	19738	2333	2333	2963	2262	2325	2770	2350	2402	2999	2575	2275	2912
	1.500	TY		13480	1679	1628	1977	1861	1502	1799	1445	1589				
		LY	20679	13456	1692	1677	1963	1591	1511	1803	1585	1634	1967	1833	1506	1917
	1.000	TY		2678	358	308	359	316	308	336	323	370				
		LY	3945	2567	403	317	312	312	276	305	323	319	330	367	344	337
	.750	TY		8634	1190	1063	1250	1105	939	1078	932	1077				
		LY	14769	9639	1265	1223	1325	1169	1058	1248	1137	1214	1396	1346	1141	1247
	.375	TY		4155	586	515	551	521	471	532	458	521				
		LY	6020	3920	590	528	490	449	430	461	461	511	528	554	502	516
	.187	TY		1454	204	187	225	167	200	159	146	166				
		LY	1946	1172	90	184	134	144	125	164	165	166	198	189	208	179
BRAND TOTAL		TY		51134	6457	6155	7406	6736	5645	6917	5591	6227				
		LY	77858	50492	6373	6262	7187	5927	5725	6751	6021	6246	7418	6864	5976	7108

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RICH WIR WHITE	1.500	TY		3649	453	426	526	432	431	545	402	434				
		LY	5543	3587	412	424	553	404	404	522	426	442	551	453	401	551
	1.000	TY		21	5	1	5	2	2	3	1	2				
		LY	31	23	2	6	4	1	5		1	4	3	1	3	1
	.750	TY		333	52	53	46	36	38	37	33	38				
		LY	461	270	6	55	32	42	26	41	36	32	50	45	49	47
	.375	TY		116	13	9	19	15	12	21	12	15				
		LY	165	111	18	15	12	17	11	13	12	13	13	11	17	13
**BRAND		TY		4119	523	489	596	485	483	606	448	489				
TOTAL**		LY	6200	3991	438	500	601	464	446	576	475	491	617	510	470	612
RICH WIR/FRUIT	.750	TY		1701	201	209	269	240	197	235	177	173				
		LY	2972	1940	249	247	289	214	210	268	228	235	297	250	220	265
**BRAND		TY		1701	201	209	269	240	197	235	177	173				
TOTAL**		LY	2972	1940	249	247	289	214	210	268	228	235	297	250	220	265
DOM KOSHER WN																
MAN CRM RD CNCD	3.000	TY		3066	377	393	450	404	343	416	325	358				
		LY	4732	2890	313	438	431	329	320	405	315	339	498	526	345	473
	1.500	TY		2836	335	446	405	369	284	367	299	331				
		LY	5420	3249	460	521	487	320	312	415	345	389	606	709	394	462
	.750	TY		605	94	89	81	68	69	75	60	69				
		LY	1203	846	290	117	79	64	61	94	69	72	100	99	79	79
**BRAND		TY		6507	806	928	936	841	696	858	684	758				
TOTAL**		LY	11355	6985	1063	1076	997	713	693	914	729	800	1204	1334	818	1014
MAN CRM WH CNCD	3.000	TY		3683	434	459	562	521	417	512	379	399				
		LY	5510	3526	393	483	541	417	417	496	399	380	548	521	391	524
	1.500	TY		2378	285	364	343	304	244	335	240	263				
		LY	4150	2590	328	413	400	265	266	337	259	322	437	464	300	359
	.750	TY		1232	150	188	168	149	135	157	131	154				
		LY	2008	1250	161	215	174	134	131	147	146	142	209	233	151	165
**BRAND		TY		7293	869	1011	1073	974	796	1004	750	816				
TOTAL**		LY	11668	7366	882	1111	1115	816	814	980	804	844	1194	1218	842	1048
MANCHWTZ LGNBRY	.750	TY														
		LY	38	34	16	2	3	2	7	2		2			4	
**BRAND		TY														
TOTAL**		LY	38	34	16	2	3	2	7	2		2			4	
MANICHWTZ CHRRY	1.500	TY														
		LY	1	1								1				
	.750	TY		1064	121	184	159	141	101	130	106	122				
		LY	1678	928	106	161	130	101	85	114	104	127	187	262	145	156
**BRAND		TY		1064	121	184	159	141	101	130	106	122				
TOTAL**		LY	1679	929	106	161	130	101	85	114	104	128	187	262	145	156
MANICHZ BLKBRRY	3.000	TY		4534	545	569	660	593	443	750	454	520				
		LY	6960	4122	530	601	564	460	436	545	495	491	749	826	557	706
	1.500	TY		4259	514	701	594	547	438	535	442	488				
		LY	8045	4858	622	783	706	499	496	666	513	573	856	1071	600	660
	.750	TY		2356	294	413	316	275	246	279	241	292				
		LY	4320	2548	322	452	327	238	247	277	380	305	447	642	342	341
**BRAND		TY		11149	1353	1683	1570	1415	1127	1564	1137	1300				
TOTAL**		LY	19325	11528	1474	1836	1597	1197	1179	1488	1388	1369	2052	2539	1499	1707
MANICHZ CONCORD	3.000	TY		6581	772	906	919	823	649	899	869	744				
		LY	10422	6442	867	1056	809	598	667	817	691	937	1047	1189	781	963
	1.500	TY		6643	751	1295	873	775	660	790	712	787				
		LY	11660	7276	885	1439	1016	733	679	803	862	859	1178	1443	860	903
	.750	TY		3733	446	803	457	422	369	428	388	420				
		LY	6249	3833	491	891	423	331	347	503	378	469	619	834	486	477
**BRAND		TY		16957	1969	3004	2249	2020	1678	2117	1969	1951				
TOTAL**		LY	28331	17551	2243	3386	2248	1662	1693	2123	1931	2265	2844	3466	2127	2343
MANSCHWTZ ELDBY	.750	TY		1640	193	258	232	218	143	204	176	216				
		LY	2848	1587	214	248	236	149	156	188	167	229	306	454	237	264
**BRAND		TY		1640	193	258	232	218	143	204	176	216				
TOTAL**		LY	2848	1587	214	248	236	149	156	188	167	229	306	454	237	264
MNCHZ CRM PEACH	1.500	TY		5637	633	702	841	792	612	833	612	612				
		LY	9389	5824	617	768	968	640	687	836	652	656	967	1047	705	846
	.750	TY		1697	187	222	238	227	184	245	189	205				
		LY	2901	1767	231	240	259	186	216	240	189	206	277	372	232	253
**BRAND		TY		7334	820	924	1079	1019	796	1078	801	817				
TOTAL**		LY	12290	7591	848	1008	1227	826	903	1076	841	862	1244	1419	937	1099
DOM DSSRT OTH																
CAMPOBASSO RED	4.000	TY		3					1	2						
		LY	433	433	377	45	5	3	1	1	1					
**BRAND		TY		3					1	2						
TOTAL**		LY	433	433	377	45	5	3	1	1	1					

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BURGUNDY																
CHAT LUZERNE	4.000	TY		2			1	1								
		LY	800	795	733	45	8	2	1	3	1	2	2	1	1	1
**BRAND		TY		2			1	1								
TOTAL**		LY	800	795	733	45	8	2	1	3	1	2	2	1	1	1
CRIBARI MNT RED	4.000	TY														
		LY	27	27	19	5	1				1	1				
**BRAND		TY														
TOTAL**		LY	27	27	19	5	1				1	1				
PAUL MASSON AMR	5.000	TY		22	3	2	2	2	4	4	2	3				
		LY	52	38	4	6	6	4	4	4	5	5	3	4	3	4
**BRAND		TY		22	3	2	2	2	4	4	2	3				
TOTAL**		LY	52	38	4	6	6	4	4	4	5	5	3	4	3	4
PAUL MASSON RBY	3.000	TY		255	30	40	24	34	35	28	29	35				
		LY	439	303	35	35	40	41	40	33	37	42	34	34	38	30
	1.000	TY		49	5	5	7	7	6	6	6	7				
		LY	78	58	9	7	11	4	6	5	5	11	5	5	5	5
**BRAND		TY		304	35	45	31	41	41	34	35	42				
TOTAL**		LY	517	361	44	42	51	45	46	38	42	53	39	39	43	35
CHIANTI																
CH LUZERNE GRBL	4.000	TY		3								3				
		LY	1	1						1						
**BRAND		TY		3								3				
TOTAL**		LY	1	1						1						
CRIBARI AMR	4.000	TY		6	2		1	1			1	1				
		LY	3500	3492	1197	1784	440	31	19	13	4	4	5	1	1	1
	3.000	TY		11842	1339	1422	1721	1599	1206	1677	1328	1550				
		LY	13972	7458	64	83	592	1280	1062	1579	1357	1441	1898	1674	1210	1732
**BRAND		TY		11848	1341	1422	1722	1600	1206	1677	1329	1551				
TOTAL**		LY	17472	10950	1261	1867	1032	1311	1081	1592	1361	1445	1903	1675	1211	1733
MACARONI GRILL	1.500	TY		6	2	2			1	1						
		LY	103	103	35	7	6	7	6	34	8					
**BRAND		TY		6	2	2			1	1						
TOTAL**		LY	103	103	35	7	6	7	6	34	8					
RED GENRC OTH																
BLACK BOX ELEGN	3.000	TY		1000	6	22	133	126	211	134	103	265				
		LY														
**BRAND		TY		1000	6	22	133	126	211	134	103	265				
TOTAL**		LY														
HRM RX-G FR CAL	1.500	TY		3555	599	237	841	269	201	950	229	229				
		LY	4079	2253	58	126	487	200	138	229	817	198	294	211	730	591
	.750	TY		2346	228	348	274	319	360	218	157	442				
		LY	3422	2031	123	344	263	351	199	204	135	412	281	577	231	302
**BRAND		TY		5901	827	585	1115	588	561	1168	386	671				
TOTAL**		LY	7501	4284	181	470	750	551	337	433	952	610	575	788	961	893
RICHARD WIR GRP	.750	TY		311	36	40	41	35	35	43	39	42				
		LY	398	242	21	39	32	24	21	36	27	42	36	44	33	43
**BRAND		TY		311	36	40	41	35	35	43	39	42				
TOTAL**		LY	398	242	21	39	32	24	21	36	27	42	36	44	33	43
RICHARD WIR RED	1.500	TY		1217	139	175	149	160	157	134	132	171				
		LY	2187	1565	195	233	204	202	188	146	181	216	153	173	167	129
	.750	TY		424	43	68	48	67	42	49	44	63				
		LY	862	641	71	106	76	78	85	65	65	95	52	55	61	53
**BRAND		TY		1641	182	243	197	227	199	183	176	234				
TOTAL**		LY	3049	2206	266	339	280	280	273	211	246	311	205	228	228	182
TAYLOR LAKE C R	3.000	TY		13970	1636	1719	1987	1808	1577	1920	1592	1731				
		LY	23458	15262	1813	1959	2212	1748	1710	2055	1927	1838	2333	2185	1662	2016
	1.500	TY		3876	479	513	590	499	407	492	434	462				
		LY	6937	4383	642	524	703	372	440	718	464	520	699	743	484	628
**BRAND		TY		17846	2115	2232	2577	2307	1984	2412	2026	2193				
TOTAL**		LY	30395	19645	2455	2483	2915	2120	2150	2773	2391	2358	3032	2928	2146	2644
TAYLOR LK SFT R	1.500	TY		3967	467	506	578	561	422	537	430	466				
		LY	6997	4499	500	634	697	532	483	587	520	546	728	687	474	609
**BRAND		TY		3967	467	506	578	561	422	537	430	466				
TOTAL**		LY	6997	4499	500	634	697	532	483	587	520	546	728	687	474	609
VENDANGE SWT CA	1.500	TY		205					15	42	80	68				
		LY														

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BRAND	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
	.500	TY		1							1					
		LY														
**BRAND		TY		206					15	42	81	68				
TOTAL**		LY														
WOODBRG SWT RED	1.500	TY		1168	127	57	95	114	85	201	369	120				
		LY														
	.750	TY		73	4	14	3	2	14	8	7	21				
		LY														
**BRAND		TY		1241	131	71	98	116	99	209	376	141				
TOTAL**		LY														
CABERNET SAUV																
3 BLIND MOOSE	.750	TY		868	117	46	61	198	99	99	165	83				
		LY	2765	1803	604	149	126	336	128	154	182	124	319	195	91	357
**BRAND		TY		868	117	46	61	198	99	99	165	83				
TOTAL**		LY	2765	1803	604	149	126	336	128	154	182	124	319	195	91	357
BLACK BOX C C	3.000	TY		8389	1067	853	1343	993	1132	1206	1000	795				
		LY	11282	7198	732	859	984	755	1120	914	793	1041	930	1089	1083	982
**BRAND		TY		8389	1067	853	1343	993	1132	1206	1000	795				
TOTAL**		LY	11282	7198	732	859	984	755	1120	914	793	1041	930	1089	1083	982
BLACK BOX CAL	.500	TY		626	11	24	73	92	94	116	86	130				
		LY	50	1								1	9	6	19	15
**BRAND		TY		626	11	24	73	92	94	116	86	130				
TOTAL**		LY	50	1								1	9	6	19	15
BLACK BOX P RBL	3.000	TY		22275	1276	2798	3251	2260	3738	2402	1516	5034				
		LY	24220	14719	1130	1554	2705	1220	1171	2502	1154	3283	2109	3712	1830	1850
**BRAND		TY		22275	1276	2798	3251	2260	3738	2402	1516	5034				
TOTAL**		LY	24220	14719	1130	1554	2705	1220	1171	2502	1154	3283	2109	3712	1830	1850
BLACKSTONE CAL	1.500	TY		126	16	17	15	17	13	12	21	15				
		LY	305	225	14	10	12	101	35	16	26	11	23	20	27	10
	.750	TY		4802	750	888	550	366	469	612	179	988				
		LY	5461	3968	749	388	690	407	655	278	425	376	398	410	415	270
**BRAND		TY		4928	766	905	565	383	482	624	200	1003				
TOTAL**		LY	5766	4193	763	398	702	508	690	294	451	387	421	430	442	280
BLACKSTONE RSRV	.750	TY		457								457				
		LY	1493	1493	1121	342	21	3	2	4						
**BRAND		TY		457								457				
TOTAL**		LY	1493	1493	1121	342	21	3	2	4						
C D BOIS	.375	TY														
		LY	85	84	33	23	11	7	4	4	2			1		
**BRAND		TY														
TOTAL**		LY	85	84	33	23	11	7	4	4	2			1		
C D BOIS AV RSV	.750	TY		1319	110	133	155	162	121	150	103	385				
		LY	2335	1375	118	218	117	105	217	185	109	306	386	241	154	179
**BRAND		TY		1319	110	133	155	162	121	150	103	385				
TOTAL**		LY	2335	1375	118	218	117	105	217	185	109	306	386	241	154	179
C D BOIS BRCRST	.750	TY														
		LY	5	5		1		1	1	1		1				
**BRAND		TY														
TOTAL**		LY	5	5		1		1	1	1		1				
C D BOIS CAB NC	.750	TY		6025	898	662	838	685	855	748	711	628				
		LY	9216	5778	997	582	730	680	640	669	836	644	737	1303	992	406
**BRAND		TY		6025	898	662	838	685	855	748	711	628				
TOTAL**		LY	9216	5778	997	582	730	680	640	669	836	644	737	1303	992	406
CSTL TIMBER RDG	1.500	TY														
		LY	5	3		1			1		1		1	1		
**BRAND		TY														
TOTAL**		LY	5	3		1			1		1		1	1		
DREAMNG TREE NC	.750	TY		1623	150	127	245	216	193	233	195	264				
		LY	750	166							3	163	202	134	86	162
**BRAND		TY		1623	150	127	245	216	193	233	195	264				
TOTAL**		LY	750	166							3	163	202	134	86	162
ESTANCIA ALX VL	.750	TY		513	43	31	107	28	26	164	32	82				
		LY	836	515	54	27	93	34	27	144	32	104	31	216	34	40
**BRAND		TY		513	43	31	107	28	26	164	32	82				
TOTAL**		LY	836	515	54	27	93	34	27	144	32	104	31	216	34	40
ESTANCIA PS RBL	.750	TY		2926	359	365	272	593	306	530	182	319				
		LY	5023	3005	416	344	497	340	315	569	208	316	381	857	573	207

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ALL STATES SIZE TOTALS BY BRAND — CONSTELLATION — OCTOBER 2012 — PAGE 10

BRAND	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
**BRAND		TY		2926	359	365	272	593	306	530	182	319				
TOTAL**		LY	5023	3005	416	344	497	340	315	569	208	316	381	857	573	207
FRNCISCN CAB SV	.750	TY		2559	301	291	277	324	377	324	350	315				
		LY	4586	2926	327	326	355	393	331	561	250	383	392	650	349	269
**BRAND		TY		2559	301	291	277	324	377	324	350	315				
TOTAL**		LY	4586	2926	327	326	355	393	331	561	250	383	392	650	349	269
FRNCISCN STYLUS	.750	TY														
		LY	2	1					1					1		
**BRAND		TY														
TOTAL**		LY	2	1					1					1		
HAYMN&HLL RS NV	.750	TY		25	12	3	2	2	1	1		4				
		LY	247	119	18	11	11	4	11	7	13	44	53	47	12	16
**BRAND		TY		25	12	3	2	2	1	1		4				
TOTAL**		LY	247	119	18	11	11	4	11	7	13	44	53	47	12	16
HAYMN&HLL RS SL	.750	TY		22	5	3	1	5	1	6		1				
		LY	7													7
**BRAND		TY		22	5	3	1	5	1	6		1				
TOTAL**		LY	7													7
HERITAGE	1.500	TY														
		LY	80	75	6	16	16	9	6	8	11	3	1	1	3	
**BRAND		TY														
TOTAL**		LY	80	75	6	16	16	9	6	8	11	3	1	1	3	
HOGUE	.750	TY		171	20	9	21	16	29	23	11	42				
		LY	184	126	12	10	5	27	11	15	29	17	8	14	19	17
**BRAND		TY		171	20	9	21	16	29	23	11	42				
TOTAL**		LY	184	126	12	10	5	27	11	15	29	17	8	14	19	17
HOGUE FRUIT FWD	.750	TY		607	194	16	21	57	23	250	25	21				
		LY	819	615	247	19	18	70	18	207	18	18	137	29	18	20
**BRAND		TY		607	194	16	21	57	23	250	25	21				
TOTAL**		LY	819	615	247	19	18	70	18	207	18	18	137	29	18	20
HOGUE GENESIS	.750	TY		60	8	11	7	6	8	7	6	7				
		LY	140	77	14	8	6	6	8	9	12	14	19	16	20	8
**BRAND		TY		60	8	11	7	6	8	7	6	7				
TOTAL**		LY	140	77	14	8	6	6	8	9	12	14	19	16	20	8
HOGUE RESERVE	.750	TY														
		LY	2	2	1							1				
**BRAND		TY														
TOTAL**		LY	2	2	1							1				
HRM REX-GOL AM	1.500	TY		130	26	60	44									
		LY	478	248		44	21	35	15	48	25	60	28	44	18	140
	.750	TY		185	93	43	49									
		LY	2147	1363	94	208	96	345	78	98	363	81	116	489	137	42
**BRAND		TY		315	119	103	93									
TOTAL**		LY	2625	1611	94	252	117	380	93	146	388	141	144	533	155	182
HRM REX-GOL CAL	1.500	TY		9611	1695	604	2667	524	502	629	501	2489				
		LY	14029	9101	1651	555	2059	706	462	669	2446	553	884	678	1964	1402
	.750	TY		5929	523	948	708	1180	378	705	871	616				
		LY	8868	5433	471	976	496	1010	537	534	330	1079	726	1449	551	709
**BRAND		TY		15540	2218	1552	3375	1704	880	1334	1372	3105				
TOTAL**		LY	22897	14534	2122	1531	2555	1716	999	1203	2776	1632	1610	2127	2515	2111
LA TERRE	1.500	TY		45	9	11	4	6	6		6	3				
		LY	616	425	65	51	59	48	43	42	57	60	58	78	44	11
	.750	TY		201	58		9	10		113		11				
		LY	488	276	13	61	56	17	15	105	5	4	66	29	58	59
**BRAND		TY		246	67	11	13	16	6	113	6	14				
TOTAL**		LY	1104	701	78	112	115	65	58	147	62	64	124	107	102	70
MT VEEDER	.750	TY		123	21	9	14	11	24	18	14	12				
		LY	222	141	27	9	11	22	21	21	7	23	19	25	16	21
	.375	TY		4				1	2		1					
		LY	5	3			1			1		1			1	1
**BRAND		TY		127	21	9	14	12	26	18	15	12				
TOTAL**		LY	227	144	27	9	12	22	21	22	7	24	19	25	17	22
NATHANSON CREEK	1.500	TY		1686	115	221	321	190	305	139	214	181				
		LY	3789	2994	212	848	248	813	222	249	134	268	133	229	182	251
	.750	TY		33	3	3	6	2	3	10	1	5				
		LY	48	38	1	7	7	4	3	6	4	6	2	3	4	1
**BRAND		TY		1719	118	224	327	192	308	149	215	186				
TOTAL**		LY	3837	3032	213	855	255	817	225	255	138	274	135	232	186	252
NIGHT HARVEST	1.500	TY		821	104	104	137	107	74	114	88	93				

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BRAND	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
		LY	5142	2233	147	620	253	269	196	155	457	136	1611	167	145	986
	.750	TY		542	81	112	103	78	55	33	56	24				
		LY	1362	1000	97	152	156	253	88	56	122	76	63	62	123	114
**BRAND		TY		1363	185	216	240	185	129	147	144	117				
TOTAL**		LY	6504	3233	244	772	409	522	284	211	579	212	1674	229	268	1100
PAPIO	1.500	TY														
		LY	9	9	6	3										
**BRAND		TY														
TOTAL**		LY	9	9	6	3										
PASO CREEK P RB	.750	TY		222	23	29	16	36	40	29	16	33				
		LY	419	242	34	22	15	33	45	34	20	39	33	55	53	36
**BRAND		TY		222	23	29	16	36	40	29	16	33				
TOTAL**		LY	419	242	34	22	15	33	45	34	20	39	33	55	53	36
R MNDV CB RS WD	.750	TY		3	1							2				
		LY	1	1					1							
**BRAND		TY		3	1							2				
TOTAL**		LY	1	1					1							
R MNDVI CAB SAV	.750	TY		1986	198	224	324	235	205	291	294	215				
		LY	3568	2095	180	230	333	262	185	239	190	476	424	450	253	346
**BRAND		TY		1986	198	224	324	235	205	291	294	215				
TOTAL**		LY	3568	2095	180	230	333	262	185	239	190	476	424	450	253	346
R MNDVI OAKVLLE	.750	TY		78	9	8	16	6	4	2	12	21				
		LY	491	314	41	27	26	49	36	62	38	35	55	83	25	14
**BRAND		TY		78	9	8	16	6	4	2	12	21				
TOTAL**		LY	491	314	41	27	26	49	36	62	38	35	55	83	25	14
R MNDVI PS CC	.750	TY		1006					45	380	202	379				
		LY														
	.375	TY		1								1				
		LY														
**BRAND		TY		1007					45	380	202	380				
TOTAL**		LY														
R MNDVI PVT SEL	1.500	TY		4802	462	399	633	809	336	543	655	965				
		LY	8761	5028	870	442	886	425	405	825	756	419	1574	620	441	1098
	.750	TY		11759	1007	2126	1549	1930	1496	1228	1369	1054				
		LY	19782	11808	1160	1908	1203	1446	1620	1605	1089	1777	1702	3228	1761	1283
	.375	TY		11	2	1	2	1	1	2	1	1				
		LY	21	15	2	2	1	2	2	2	1	3	3	2		1
**BRAND		TY		16572	1471	2526	2184	2740	1833	1773	2025	2020				
TOTAL**		LY	28564	16851	2032	2352	2090	1873	2027	2432	1846	2199	3279	3850	2202	2382
R MONDAVI RESRV	.750	TY		30	6	4	3	4	3	2	6	2				
		LY	52	29	2	2	8	3	4	3	4	3	3	8	6	6
**BRAND		TY		30	6	4	3	4	3	2	6	2				
TOTAL**		LY	52	29	2	2	8	3	4	3	4	3	3	8	6	6
RAVENSWD SONOMA	.750	TY		62	13	12	29	5	1	1	1					
		LY	901	630	139	49	53	78	59	57	46	149	92	95	43	41
**BRAND		TY		62	13	12	29	5	1	1	1					
TOTAL**		LY	901	630	139	49	53	78	59	57	46	149	92	95	43	41
RAVENSWD VNT BL	.750	TY		4327	626	357	346	722	328	360	569	1019				
		LY	6107	3914	597	341	482	457	285	645	354	753	523	522	670	478
**BRAND		TY		4327	626	357	346	722	328	360	569	1019				
TOTAL**		LY	6107	3914	597	341	482	457	285	645	354	753	523	522	670	478
RAVNSWOOD NAPA	.750	TY		6	1		1		1		2	1				
		LY	82	54	8	3	5	8	8	7	7	8	8	12	6	2
**BRAND		TY		6	1		1		1		2	1				
TOTAL**		LY	82	54	8	3	5	8	8	7	7	8	8	12	6	2
RH PHLPS BRL CV	1.500	TY		1	1											
		LY														
**BRAND		TY		1	1											
TOTAL**		LY														
RM WOODBRDGE TO	.750	TY		36	8	4	9	3	2	10						
		LY	37	25	4	4	3	3	3	3	2	3	2	4	2	4
**BRAND		TY		36	8	4	9	3	2	10						
TOTAL**		LY	37	25	4	4	3	3	3	3	2	3	2	4	2	4
RM WOODBRIDGE	1.500	TY		41777	2996	7162	5067	4826	6782	4629	5077	5238				
		LY	64921	40915	3141	9559	4623	5563	4547	4007	3182	6293	4334	10236	5056	4380
	.750	TY		11427	2065	735	1759	1693	728	1253	1473	1721				
		LY	16180	9924	1480	813	2087	1032	607	997	1948	960	2928	1084	1107	1137
	.187	TY		2958	378	363	334	338	332	438	354	421				
		LY	4735	3051	332	361	418	357	334	412	378	459	465	453	317	449
**BRAND		TY		56162	5439	8260	7160	6857	7842	6320	6904	7380				

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BRAND	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
TOTAL**		LY	85836	53890	4953	10733	7128	6952	5488	5416	5508	7712	7727	11773	6480	5966
SIMI CABNT SAUV	.750	TY		2478	208	356	288	289	372	312	353	300				
		LY	3690	2209	305	227	353	242	211	257	369	245	540	428	256	257
**BRAND		TY		2478	208	356	288	289	372	312	353	300				
TOTAL**		LY	3690	2209	305	227	353	242	211	257	369	245	540	428	256	257
SIMI CB SV RSRV	.750	TY		2		1					1					
		LY	7	2						1		1	1	3	1	
**BRAND		TY		2		1					1					
TOTAL**		LY	7	2						1		1	1	3	1	
SIMI LANDSLIDE	.750	TY		11	2	3		1	1	1	2	1				
		LY	16	6		2		1		1	1	1	3	5	1	1
**BRAND		TY		11	2	3		1	1	1	2	1				
TOTAL**		LY	16	6		2		1		1	1	1	3	5	1	1
SIMPLY NAKED CA	.750	TY		1584	96	103	111	543	145	166	279	141				
		LY	1526	543					3	237	143	160	294	146	132	411
**BRAND		TY		1584	96	103	111	543	145	166	279	141				
TOTAL**		LY	1526	543					3	237	143	160	294	146	132	411
SOLAIRE CC RBL	.750	TY														
		LY	87	85	56	12	8	4	1	2	2		1	1		
**BRAND		TY														
TOTAL**		LY	87	85	56	12	8	4	1	2	2		1	1		
TALUS	.750	TY		4		4										
		LY	22	17	1		2	2	1	2	4	5			4	1
**BRAND		TY		4		4										
TOTAL**		LY	22	17	1		2	2	1	2	4	5			4	1
THORNY ROSE COL	.750	TY		112						8	16	88				
		LY														
**BRAND		TY		112						8	16	88				
TOTAL**		LY														
TOASTED HEAD	.750	TY		1897	319	145	159	364	137	182	136	455				
		LY	3126	1736	428	155	156	237	149	266	151	194	723	283	172	212
**BRAND		TY		1897	319	145	159	364	137	182	136	455				
TOTAL**		LY	3126	1736	428	155	156	237	149	266	151	194	723	283	172	212
TWIN FIN CAL	.750	TY														
		LY	35	31	6	6	9	5	2	3			1	2		1
**BRAND		TY														
TOTAL**		LY	35	31	6	6	9	5	2	3			1	2		1
VENDANGE	1.500	TY		4940	472	813	347	912	446	591	466	893				
		LY	12073	8801	1428	739	1552	1186	580	1554	614	1148	873	727	954	718
	.750	TY		33	3	6	4	2	4	5	3	6				
		LY	70	54	6	11	7	5	4	6	3	12	6	4	3	3
	.500	TY		1508	178	192	209	219	175	184	176	175				
		LY	3589	2845	227	240	554	241	504	264	241	574	199	175	161	209
	.187	TY		17	1	2	2	3	2	1	3	3				
		LY	64	54	9	10	7	8	7	5	4	4	3	3	2	2
**BRAND		TY		6498	654	1013	562	1136	627	781	648	1077				
TOTAL**		LY	15796	11754	1670	1000	2120	1440	1095	1829	862	1738	1081	909	1120	932
VINTAGE INK	.750	TY		2		1					1					
		LY	4	3								3			1	
**BRAND		TY		2		1					1					
TOTAL**		LY	4	3								3			1	
WILD HORSE PR	.750	TY		1160	130	142	132	159	144	161	101	191				
		LY	2508	1637	284	162	135	231	307	174	123	221	184	335	186	166
**BRAND		TY		1160	130	142	132	159	144	161	101	191				
TOTAL**		LY	2508	1637	284	162	135	231	307	174	123	221	184	335	186	166
MERLOT																
3 BLIND MOOSE	.750	TY		476	57	28	37	84	79	76	48	67				
		LY	1722	1370	559	138	108	132	122	123	93	95	93	105	58	96
**BRAND		TY		476	57	28	37	84	79	76	48	67				
TOTAL**		LY	1722	1370	559	138	108	132	122	123	93	95	93	105	58	96
BLACK BOX CAL	3.000	TY		16990	1187	1936	2351	1743	2624	2304	2805	2040				
		LY	18679	11401	968	1078	1864	1219	1133	1842	1055	2242	1688	2795	1334	1461
	.750	TY		30		9	7	6	2			6				
		LY	4												3	1
	.500	TY		486	7	17	50	67	75	92	70	108				
		LY	39										9	6	14	10
**BRAND		TY		17506	1194	1962	2408	1816	2701	2396	2875	2154				
TOTAL**		LY	18722	11401	968	1078	1864	1219	1133	1842	1055	2242	1697	2801	1351	1472

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NABCA CASE SALES DEPLETION COMPARISON

BRAND	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
BLACKSTN SN CTY	.750	TY		10	3	3	1	1	1		1					
		LY	39	23					11	2	2	8	5	4	3	4
**BRAND		TY		10	3	3	1	1	1		1					
TOTAL**		LY	39	23					11	2	2	8	5	4	3	4
BLACKSTN SN RES	.750	TY		34	14	3	1	3	2	4	4	3				
		LY	69	48	18	8	6	3	4	2	3	4	6	5	9	1
**BRAND		TY		34	14	3	1	3	2	4	4	3				
TOTAL**		LY	69	48	18	8	6	3	4	2	3	4	6	5	9	1
BLACKSTONE CAL	1.500	TY		2380	220	230	583	220	284	344	294	205				
		LY	3735	2196	278	240	233	330	228	233	307	347	345	404	386	404
	.750	TY		11452	1565	1815	830	1447	1814	1478	1216	1287				
		LY	15409	10150	1448	1157	1369	1143	1687	1006	1321	1019	1445	1776	1056	982
**BRAND		TY		13832	1785	2045	1413	1667	2098	1822	1510	1492				
TOTAL**		LY	19144	12346	1726	1397	1602	1473	1915	1239	1628	1366	1790	2180	1442	1386
C D BOIS AV RSV	.750	TY		675	122	59	68	78	109	62	44	133				
		LY	1084	620	49	113	69	43	97	81	57	111	188	131	71	74
**BRAND		TY		675	122	59	68	78	109	62	44	133				
TOTAL**		LY	1084	620	49	113	69	43	97	81	57	111	188	131	71	74
C D BOIS NC	.750	TY		3621	492	512	419	551	434	377	455	381				
		LY	6515	4112	656	456	594	603	443	536	369	455	650	854	527	372
	.375	TY		3		2			1							
		LY	19	11	6			5					2	6		
**BRAND		TY		3624	492	514	419	551	435	377	455	381				
TOTAL**		LY	6534	4123	662	456	594	608	443	536	369	455	652	860	527	372
CSTL PACFC CLFF	1.500	TY														
		LY	35	32	6	3	8	1	3	4	3	4	3			
**BRAND		TY														
TOTAL**		LY	35	32	6	3	8	1	3	4	3	4	3			
ESTANCIA ALX VL	.750	TY		312	45	40	33	49	48	34	27	36				
		LY	537	313	48	47	29	43	44	31	30	41	52	75	74	23
**BRAND		TY		312	45	40	33	49	48	34	27	36				
TOTAL**		LY	537	313	48	47	29	43	44	31	30	41	52	75	74	23
ESTANCIA CN CST	.750	TY		221	24	18	37	17	35	34	28	28				
		LY	381	248	48	25	37	13	35	36	35	19	23	50	33	27
**BRAND		TY		221	24	18	37	17	35	34	28	28				
TOTAL**		LY	381	248	48	25	37	13	35	36	35	19	23	50	33	27
FRNCISCN MERLOT	.750	TY		993	107	103	157	122	114	186	90	114				
		LY	1591	1017	135	121	103	142	107	127	168	114	145	200	110	119
**BRAND		TY		993	107	103	157	122	114	186	90	114				
TOTAL**		LY	1591	1017	135	121	103	142	107	127	168	114	145	200	110	119
HAYMN&HLL RS NV	.750	TY		49	36	8	1	3		1						
		LY	2937										908	1501	368	160
**BRAND		TY		49	36	8	1	3		1						
TOTAL**		LY	2937										908	1501	368	160
HAYMN&HLL RS SL	.750	TY		1							1					
		LY	2	2	1				1							
**BRAND		TY		1							1					
TOTAL**		LY	2	2	1				1							
HERITAGE	1.500	TY		23	6	3	4	1	5	2	1	1				
		LY	428	402	52	19	51	70	163	25	13	9	7	11	7	1
**BRAND		TY		23	6	3	4	1	5	2	1	1				
TOTAL**		LY	428	402	52	19	51	70	163	25	13	9	7	11	7	1
HOGUE CLMBA VLY	.750	TY		184	16	10	10	23	29	27	38	31				
		LY	213	150	12	10	4	34	16	23	27	24	8	20	20	15
**BRAND		TY		184	16	10	10	23	29	27	38	31				
TOTAL**		LY	213	150	12	10	4	34	16	23	27	24	8	20	20	15
HOGUE GENESIS	.750	TY		38	9	2	5	3	1	4	6	8				
		LY	4074	4000	11	3	1172	1187	865	560	117	85	43	11	13	7
**BRAND		TY		38	9	2	5	3	1	4	6	8				
TOTAL**		LY	4074	4000	11	3	1172	1187	865	560	117	85	43	11	13	7
HRM REX-GOLIATH	1.500	TY		6178	986	397	1683	427	342	435	308	1600				
		LY	9102	5791	987	390	1310	462	290	393	1602	357	541	450	1342	978
	.750	TY		3885	357	576	470	682	322	473	669	336				
		LY	6008	3768	311	648	333	694	422	362	268	730	430	946	415	449
**BRAND		TY		10063	1343	973	2153	1109	664	908	977	1936				
TOTAL**		LY	15110	9559	1298	1038	1643	1156	712	755	1870	1087	971	1396	1757	1427
LA TERRE	1.500	TY		156	21	25	20	12	13	18	22	25				
		LY	266	161	24	23	18	17	18	17	25	19	18	21	30	36
	.750	TY		23	2	3	9	1				8				

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		LY	60	48	5	3	5	12	5	2	3	13	3	2	4	3
**BRAND		TY		179	23	28	29	13	13	18	22	33				
TOTAL**		LY	326	209	29	26	23	29	23	19	28	32	21	23	34	39
NATHANSN CRK AM	1.500	TY		323		252				4	8	59				
		LY														
**BRAND		TY		323		252				4	8	59				
TOTAL**		LY														
NATHANSN CRK CA	1.500	TY		4022	280	569	589	769	564	354	511	386				
		LY	8226	5846	824	1318	345	1132	314	515	308	1090	312	1050	377	641
	.750	TY		37	6	5	12	3	5	6						
		LY	77	61	1	7	11	12	6	6	7	11	8	2	4	2
**BRAND		TY		4059	286	574	601	772	569	360	511	386				
TOTAL**		LY	8303	5907	825	1325	356	1144	320	521	315	1101	320	1052	381	643
NIGHT HARVEST	1.500	TY		614	49	51	384	79	25	13	8	5				
		LY	2464	1410	94	380	214	195	132	93	232	70	842	81	57	74
	.750	TY		168	22	51	26	26	12	15	14	2				
		LY	695	563	56	60	79	204	38	27	64	35	23	24	48	37
**BRAND		TY		782	71	102	410	105	37	28	22	7				
TOTAL**		LY	3159	1973	150	440	293	399	170	120	296	105	865	105	105	111
PAPIO	1.500	TY		7	1	1	1		1		2	1				
		LY	14	11		4	3	1		1	1	1		2	1	
**BRAND		TY		7	1	1	1		1		2	1				
TOTAL**		LY	14	11		4	3	1		1	1	1		2	1	
PASO CREEK P RB	.750	TY		5			1	2				2				
		LY	4	1				1					3			
**BRAND		TY		5			1	2				2				
TOTAL**		LY	4	1				1					3			
R MNDVI PS CC	1.500	TY		7								7				
		LY														
	.750	TY		434					18	140	74	202				
		LY														
**BRAND		TY		441					18	140	74	209				
TOTAL**		LY														
R MNDVI PVT SEL	1.500	TY		2204	203	182	287	371	180	250	316	415				
		LY	4174	2487	462	221	418	208	198	399	387	194	690	300	197	500
	.750	TY		5981	463	1118	810	984	753	605	793	455				
		LY	10686	6253	550	1130	734	763	866	810	494	906	899	2051	871	612
**BRAND		TY		8185	666	1300	1097	1355	933	855	1109	870				
TOTAL**		LY	14860	8740	1012	1351	1152	971	1064	1209	881	1100	1589	2351	1068	1112
R MONDAVI	.750	TY		987	65	94	93	272	73	90	72	228				
		LY	1792	922	75	95	223	102	82	103	90	152	328	222	99	221
**BRAND		TY		987	65	94	93	272	73	90	72	228				
TOTAL**		LY	1792	922	75	95	223	102	82	103	90	152	328	222	99	221
RAVENSWD VNT BL	.750	TY		1942	152	162	164	268	139	187	323	547				
		LY	3304	2134	308	206	223	310	158	185	286	458	327	267	330	246
**BRAND		TY		1942	152	162	164	268	139	187	323	547				
TOTAL**		LY	3304	2134	308	206	223	310	158	185	286	458	327	267	330	246
RAVENSWOOD SNMA	.750	TY		24	2	3	2	5	3	2	2	5				
		LY	41	25	2	3	2	3	4	6	2	3	4	5	4	3
**BRAND		TY		24	2	3	2	5	3	2	2	5				
TOTAL**		LY	41	25	2	3	2	3	4	6	2	3	4	5	4	3
RM WOODBRDGE TO	.750	TY		26	8	1	4	5	2	6						
		LY	27	19	3	3	2	3	2	2	2	2	2	3	2	1
**BRAND		TY		26	8	1	4	5	2	6						
TOTAL**		LY	27	19	3	3	2	3	2	2	2	2	2	3	2	1
RM WOODBRIDGE	1.500	TY		27308	2133	4889	3060	4434	3022	3000	3241	3529				
		LY	44673	28413	2271	6905	3435	3728	3081	2619	2164	4210	2982	7249	3381	2648
	.750	TY		7586	1405	507	1503	699	446	801	1048	1177				
		LY	11419	6903	921	550	1445	749	421	709	1405	703	2086	847	763	820
	.187	TY		2318	274	270	359	288	261	301	256	309				
		LY	3535	2263	273	272	290	261	240	311	290	326	331	335	250	356
**BRAND		TY		37212	3812	5666	4922	5421	3729	4102	4545	5015				
TOTAL**		LY	59627	37579	3465	7727	5170	4738	3742	3639	3859	5239	5399	8431	4394	3824
SIMI MERLOT	.750	TY		537	46	54	124	50	40	132	38	53				
		LY	830	534	93	54	101	47	41	105	42	51	77	93	55	71
**BRAND		TY		537	46	54	124	50	40	132	38	53				
TOTAL**		LY	830	534	93	54	101	47	41	105	42	51	77	93	55	71
SIMPLY NAKED CA	.750	TY		1311	127	116	85	393	103	283	94	110				
		LY	1473	831	38	71	77	45	50	340	85	125	216	125	106	195
**BRAND		TY		1311	127	116	85	393	103	283	94	110				

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TOTAL**		LY	1473	831	38	71	77	45	50	340	85	125	216	125	106	195
TALUS CAL	.750	TY		4	2	2										
		LY	350	322	18	64	14	63	97	38	14	14	6	13	6	3
**BRAND		TY		4	2	2										
TOTAL**		LY	350	322	18	64	14	63	97	38	14	14	6	13	6	3
TOASTED HEAD	.750	TY		939	171	90	110	93	84	106	70	215				
		LY	1932	1091	241	127	100	140	113	103	96	171	392	197	111	141
**BRAND		TY		939	171	90	110	93	84	106	70	215				
TOTAL**		LY	1932	1091	241	127	100	140	113	103	96	171	392	197	111	141
TWIN FIN CAL	.750	TY														
		LY	14	14	4	4	2	3	1							
**BRAND		TY														
TOTAL**		LY	14	14	4	4	2	3	1							
VENDANGE AMRICN	1.500	TY		78	78											
		LY	2029	1156	307	102	106	183	90	120	142	106	263	193	301	116
**BRAND		TY		78	78											
TOTAL**		LY	2029	1156	307	102	106	183	90	120	142	106	263	193	301	116
VENDANGE CALIF	1.500	TY		6715	505	988	590	1307	714	819	723	1069				
		LY	12159	9072	1523	755	1800	1229	550	1490	586	1139	594	927	875	691
	.750	TY		74	11	8	5	12	12	10	7	9				
		LY	128	90	9	17	11	17	6	7	8	15	8	12	18	
	.500	TY		176	20	27	21	27	24	17	17	23				
		LY	230	161	14	26	17	22	14	17	24	27	22	15	16	16
	.187	TY														
		LY	3	3	2	1										
**BRAND		TY		6965	536	1023	616	1346	750	846	747	1101				
TOTAL**		LY	12520	9326	1548	799	1828	1268	570	1514	618	1181	624	954	909	707
VENDANGE TETRA	.500	TY		1			1									
		LY														
**BRAND		TY		1			1									
TOTAL**		LY														
VENDANGE TWIN	1.500	TY														
		LY	121	121	106	12	2			1						
**BRAND		TY														
TOTAL**		LY	121	121	106	12	2			1						
VINTAGE INK	.750	TY														
		LY	3	2								2			1	
**BRAND		TY														
TOTAL**		LY	3	2								2			1	
WILD HORSE CC	.750	TY		41								41				
		LY														
**BRAND		TY		41								41				
TOTAL**		LY														
WILD HORSE PR	.750	TY		1223	114	133	122	180	157	266	116	135				
		LY	2207	1461	266	148	134	203	160	223	130	197	183	267	154	142
**BRAND		TY		1223	114	133	122	180	157	266	116	135				
TOTAL**		LY	2207	1461	266	148	134	203	160	223	130	197	183	267	154	142
PINOT NOIR																
BLACKSTN SN RES	.750	TY		2358	2	122	1105	598	222	197	72	40				
		LY	37	18	1	2	5	2	1		5	2	4	1	10	4
**BRAND		TY		2358	2	122	1105	598	222	197	72	40				
TOTAL**		LY	37	18	1	2	5	2	1		5	2	4	1	10	4
BLACKSTONE CAL	.750	TY		3642	596	648	478	301	284	528	426	381				
		LY	4765	3277	513	286	508	306	544	300	573	247	360	581	325	222
**BRAND		TY		3642	596	648	478	301	284	528	426	381				
TOTAL**		LY	4765	3277	513	286	508	306	544	300	573	247	360	581	325	222
C D BOIS CAL	.750	TY		1746	253	155	232	212	239	232	232	191				
		LY	2892	1984	224	215	220	296	279	196	338	216	258	277	258	115
**BRAND		TY		1746	253	155	232	212	239	232	232	191				
TOTAL**		LY	2892	1984	224	215	220	296	279	196	338	216	258	277	258	115
C D BOIS NC	.750	TY		1098	148	110	293	73	60	106	74	234				
		LY	2058	1187	175	111	217	94	84	112	300	94	192	404	142	133
**BRAND		TY		1098	148	110	293	73	60	106	74	234				
TOTAL**		LY	2058	1187	175	111	217	94	84	112	300	94	192	404	142	133
ESTANCIA MONTRY	.750	TY		2559	255	298	304	356	396	282	253	415				
		LY	4128	2782	369	309	484	255	256	281	278	550	392	364	305	285
**BRAND		TY		2559	255	298	304	356	396	282	253	415				

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TOTAL**		LY	4128	2782	369	309	484	255	256	281	278	550	392	364	305	285
ESTANCIA PNNACL	.750	TY		779	94	79	107	67	118	141	75	98				
		LY	1136	743	120	82	86	76	73	120	102	84	88	149	76	80
**BRAND		TY		779	94	79	107	67	118	141	75	98				
TOTAL**		LY	1136	743	120	82	86	76	73	120	102	84	88	149	76	80
HAYMN&HLL RS SL	.750	TY		999		299	658	37	2	1	1	1				
		LY	3011	2997	101	2035	704	99	42	15		1	1	4	8	1
**BRAND		TY		999		299	658	37	2	1	1	1				
TOTAL**		LY	3011	2997	101	2035	704	99	42	15		1	1	4	8	1
HRM REX-GOL AM	1.500	TY		4886	812	260	368	1047	242	1564	282	311				
		LY	1981	138							9	129	323	259	661	600
	.750	TY		1068	99	130	148	59	112	92	126	302				
		LY	985	219						20	21	178	58	244	122	342
**BRAND		TY		5954	911	390	516	1106	354	1656	408	613				
TOTAL**		LY	2966	357						20	30	307	381	503	783	942
HRM REX-GOLIATH	1.500	TY		55	7	9	1	5	3	4	9	17				
		LY	19												14	5
	.750	TY		4368	408	563	502	577	682	563	590	483				
		LY	5497	2950	246	419	269	352	211	359	295	799	528	1063	462	494
**BRAND		TY		4423	415	572	503	582	685	567	599	500				
TOTAL**		LY	5516	2950	246	419	269	352	211	359	295	799	528	1063	476	499
MARK WEST CAL	.750	TY		2043	288	251	206	347	232	248	216	255				
		LY	3412	1986	231	270	180	457	162	227	198	261	451	304	217	454
**BRAND		TY		2043	288	251	206	347	232	248	216	255				
TOTAL**		LY	3412	1986	231	270	180	457	162	227	198	261	451	304	217	454
MARK WEST CRNRS	.750	TY		1					1							
		LY														
**BRAND		TY		1					1							
TOTAL**		LY														
MARK WEST LUCIA	.750	TY		3					1			2				
		LY	11										10	1		
**BRAND		TY		3					1			2				
TOTAL**		LY	11										10	1		
MARK WEST RS RV	.750	TY		355	57	64	13	46	37	36	55	47				
		LY	2													2
**BRAND		TY		355	57	64	13	46	37	36	55	47				
TOTAL**		LY	2													2
MARK WEST SNOMA	.750	TY		13401	783	2297	1210	1770	1991	1287	1135	2928				
		LY	19794	11903	776	2137	1877	1278	948	1447	1453	1987	1902	2987	857	2145
**BRAND		TY		13401	783	2297	1210	1770	1991	1287	1135	2928				
TOTAL**		LY	19794	11903	776	2137	1877	1278	948	1447	1453	1987	1902	2987	857	2145
PINNACLES	.750	TY														
		LY	2	2		1						1				
**BRAND		TY														
TOTAL**		LY	2	2		1						1				
R MNDVI CARNROS	.750	TY		15	1	3	7	2		1	1					
		LY														
**BRAND		TY		15	1	3	7	2		1	1					
TOTAL**		LY														
R MNDVI PN NOIR	.750	TY		652	49	61	72	88	101	101	106	74				
		LY	1256	722	60	65	118	79	67	87	72	174	196	142	73	123
**BRAND		TY		652	49	61	72	88	101	101	106	74				
TOTAL**		LY	1256	722	60	65	118	79	67	87	72	174	196	142	73	123
R MNDVI PN RESV	.750	TY														
		LY	32	30	1	26	1			2			1	1		
**BRAND		TY														
TOTAL**		LY	32	30	1	26	1			2			1	1		
R MNDVI PS CAL	1.500	TY		1154	101	94	159	176	94	150	229	151				
		LY	1881	1145	171	78	192	83	92	227	210	92	360	143	99	134
	.750	TY		7304	542	1110	799	1115	882	1048	1082	726				
		LY	11062	6652	610	1040	667	1204	612	753	638	1128	980	1767	952	711
**BRAND		TY		8458	643	1204	958	1291	976	1198	1311	877				
TOTAL**		LY	12943	7797	781	1118	859	1287	704	980	848	1220	1340	1910	1051	845
RM WOODBRIDGE	1.500	TY		14070	1262	2205	1559	1735	2638	1545	1530	1596				
		LY	21007	11879	1144	1283	1200	2000	1508	1389	967	2388	1643	3885	1917	1683
	.750	TY		2979	334	168	775	243	153	330	541	435				
		LY	4647	2639	350	217	488	181	306	267	642	188	621	281	660	446
**BRAND		TY		17049	1596	2373	2334	1978	2791	1875	2071	2031				
TOTAL**		LY	25654	14518	1494	1500	1688	2181	1814	1656	1609	2576	2264	4166	2577	2129

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NABCA CASE SALES DEPLETION COMPARISON

BRAND	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
SIMI PN NR SNMA	.750	TY		104	12	6	9	11	16	21	18	11				
		LY	18	12		3		2	1	3	3			2	3	1
**BRAND		TY		104	12	6	9	11	16	21	18	11				
TOTAL**		LY	18	12		3		2	1	3	3			2	3	1
SIMI RSN RV VLY	.750	TY		325								325				
		LY														
**BRAND		TY		325								325				
TOTAL**		LY														
SOLAIRE S LUCIA	.750	TY														
		LY	6	6	1	1	1			1	1	1				
**BRAND		TY														
TOTAL**		LY	6	6	1	1	1			1	1	1				
TOASTED HD RSRV	.750	TY		1					1							
		LY	1994	1992		4	915	682	281	105	4	1		1	1	
**BRAND		TY		1					1							
TOTAL**		LY	1994	1992		4	915	682	281	105	4	1		1	1	
WILD HORSE CC	.750	TY		2787	215	354	344	268	306	354	568	378				
		LY	3837	2566	408	214	201	324	405	258	239	517	310	469	274	218
**BRAND		TY		2787	215	354	344	268	306	354	568	378				
TOTAL**		LY	3837	2566	408	214	201	324	405	258	239	517	310	469	274	218
WILD HRS CHEVAL	.750	TY		2		1						1				
		LY	15	10		1	3	1	1	1	1	2	1	2	1	1
**BRAND		TY		2		1						1				
TOTAL**		LY	15	10		1	3	1	1	1	1	2	1	2	1	1
WILD HRS UNB SB	.750	TY		18	4	2	2	3	2	2	2	1				
		LY	157	113	1	2	24	16	17	26	16	11	18	18	4	4
**BRAND		TY		18	4	2	2	3	2	2	2	1				
TOTAL**		LY	157	113	1	2	24	16	17	26	16	11	18	18	4	4
SHIRAZ/SYRAH																
BLACK BOX BRSSA	3.000	TY		5149	309	720	582	512	1025	1353	263	385				
		LY	6613	4061	295	943	382	603	424	727	325	362	561	1109	448	434
**BRAND		TY		5149	309	720	582	512	1025	1353	263	385				
TOTAL**		LY	6613	4061	295	943	382	603	424	727	325	362	561	1109	448	434
BLACK BOX C C	3.000	TY		202	21	16	25	13	46	30	26	25				
		LY	234	128	4	7	19	14	24	18	24	18	27	41	16	22
	.750	TY		128	17	9	13	18	17	16	18	20				
		LY	250	155	32	21	16	15	17	18	17	19	25	31	20	19
**BRAND		TY		330	38	25	38	31	63	46	44	45				
TOTAL**		LY	484	283	36	28	35	29	41	36	41	37	52	72	36	41
BLACKSTONE CALF	.750	TY		60	7	11	5	8	12	6	6	5				
		LY	351	325	127	46	18	91	13	10	7	13	6	10	7	3
**BRAND		TY		60	7	11	5	8	12	6	6	5				
TOTAL**		LY	351	325	127	46	18	91	13	10	7	13	6	10	7	3
C D BOIS NC	.750	TY		524	34	166	141	43	34	39	35	32				
		LY	882	489	117	63	108	46	35	46	38	36	85	179	69	60
**BRAND		TY		524	34	166	141	43	34	39	35	32				
TOTAL**		LY	882	489	117	63	108	46	35	46	38	36	85	179	69	60
ESTANCIA CN CST	.750	TY		1		1										
		LY	22	20	13	1			1	1		4			1	1
**BRAND		TY		1		1										
TOTAL**		LY	22	20	13	1			1	1		4			1	1
HRM REX-GOLIATH	1.500	TY														
		LY	10	10		4	3	3								
	.750	TY		3159	447	392	287	659	142	511	169	552				
		LY	4421	2762	332	414	250	491	216	468	150	441	436	622	250	351
**BRAND		TY		3159	447	392	287	659	142	511	169	552				
TOTAL**		LY	4431	2772	332	418	253	494	216	468	150	441	436	622	250	351
NIGHT HARVEST	.750	TY		11		1	2			2	2	4				
		LY	22	17	3	2	1	2	3		1	5	2	2		1
**BRAND		TY		11		1	2			2	2	4				
TOTAL**		LY	22	17	3	2	1	2	3		1	5	2	2		1
R MNDVI PVT SEL	.750	TY		1	1											
		LY	116	116	107	8	1									
**BRAND		TY		1	1											
TOTAL**		LY	116	116	107	8	1									
RAVENSWOOD SNMA	.750	TY		5		1		1	1	1	1					

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NABCA CASE SALES DEPLETION COMPARISON

BRAND	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
		LY	12	9	1	1		2	2	1	1	1	1		1	1
**BRAND		TY		5		1		1	1	1	1					
TOTAL**		LY	12	9	1	1		2	2	1	1	1	1		1	1
RM WOODBRDG SHZ	1.500	TY														
		LY	1	1				1								
**BRAND		TY														
TOTAL**		LY	1	1				1								
RM WOODBRDG SRH	1.500	TY		1873	269	109	167	512	94	213	379	130				
		LY	2721	1556	125	340	188	195	159	161	112	276	181	169	540	275
	.750	TY		3	1		1			1						
		LY	34	30	9	7	3	2	2	5	1	1	1	1	1	1
**BRAND		TY		1876	270	109	168	512	94	214	379	130				
TOTAL**		LY	2755	1586	134	347	191	197	161	166	113	277	182	170	541	276
TWIN FIN CAL	.750	TY														
		LY	1	1								1				
**BRAND		TY														
TOTAL**		LY	1	1								1				
VENDANGE SHIRAZ	1.500	TY		73	9	9	12	5	15	6	11	6				
		LY	149	88	17	13	11	16	13	6	5	7	21	12	21	7
	.500	TY		300	29	36	40	41	37	33	39	45				
		LY	986	822	95	91	99	79	79	206	103	70	48	36	40	40
**BRAND		TY		373	38	45	52	46	52	39	50	51				
TOTAL**		LY	1135	910	112	104	110	95	92	212	108	77	69	48	61	47
ZINFANDEL																
BLACKSTONE CALF	.750	TY		90	14	11	4	23	15	9	4	10				
		LY	219	184	22	36	11	62	18	10	12	13	11	15	6	3
**BRAND		TY		90	14	11	4	23	15	9	4	10				
TOTAL**		LY	219	184	22	36	11	62	18	10	12	13	11	15	6	3
C D BOIS NC	.750	TY		868	114	101	183	71	65	165	83	86				
		LY	1287	738	118	74	155	76	55	67	129	64	148	219	85	97
**BRAND		TY		868	114	101	183	71	65	165	83	86				
TOTAL**		LY	1287	738	118	74	155	76	55	67	129	64	148	219	85	97
ESTANCIA PS RBL	.750	TY														
		LY	2	2						2						
**BRAND		TY														
TOTAL**		LY	2	2						2						
HRM REX-GOL CAL	.750	TY		1660	119	365	220	134	91	214	401	116				
		LY	3025	1875	146	433	179	313	179	141	93	391	209	563	183	195
**BRAND		TY		1660	119	365	220	134	91	214	401	116				
TOTAL**		LY	3025	1875	146	433	179	313	179	141	93	391	209	563	183	195
NATHANSON CREEK	1.500	TY														
		LY	1	1				1								
**BRAND		TY														
TOTAL**		LY	1	1				1								
PASO CREEK P RB	.750	TY		21	3	5	1	4	2	2	1	3				
		LY	142	128	100	10	7	4		1	3	3	4	4	4	2
**BRAND		TY		21	3	5	1	4	2	2	1	3				
TOTAL**		LY	142	128	100	10	7	4		1	3	3	4	4	4	2
R MNDVI PVT SEL	.750	TY		109	8	17	7	18	13	12	18	16				
		LY	917	819	55	174	67	112	57	265	49	40	34	27	27	10
**BRAND		TY		109	8	17	7	18	13	12	18	16				
TOTAL**		LY	917	819	55	174	67	112	57	265	49	40	34	27	27	10
RAVENSWOOD LODI	.750	TY		37	6	6	6	3	2	6	4	4				
		LY	91	59	9	9	8	8	8	8	5	4	8	10	7	7
**BRAND		TY		37	6	6	6	3	2	6	4	4				
TOTAL**		LY	91	59	9	9	8	8	8	8	5	4	8	10	7	7
RAVENSWOOD SNMA	.750	TY		1162	97	126	120	152	171	259	100	137				
		LY	1950	1175	176	117	122	154	126	229	114	137	301	191	133	150
**BRAND		TY		1162	97	126	120	152	171	259	100	137				
TOTAL**		LY	1950	1175	176	117	122	154	126	229	114	137	301	191	133	150
RAVENSWOOD TLDC	.750	TY		16	1	3		3	4	2	2	1				
		LY	38	27	6	3	2	3	4	4	3	2	3	4	2	2
**BRAND		TY		16	1	3		3	4	2	2	1				
TOTAL**		LY	38	27	6	3	2	3	4	4	3	2	3	4	2	2
RAVENSWOOD VB	1.500	TY		710	58	57	77	86	108	98	141	85				
		LY	1213	667	108	76	81	102	82	86	63	69	255	112	72	107
	.750	TY		7199	938	622	996	787	606	617	609	2024				

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NABCA CASE SALES DEPLETION COMPARISON

BRAND	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
		LY	9588	5932	957	576	826	642	470	572	724	1165	913	932	1004	807
**BRAND		TY		7909	996	679	1073	873	714	715	750	2109				
TOTAL**		LY	10801	6599	1065	652	907	744	552	658	787	1234	1168	1044	1076	914
RAVNSWD BELLONI	.750	TY		11	1	1	1	3	1	1	2	1				
		LY	22	15	3	3	2	3	2	1	1		2	3	1	1
**BRAND		TY		11	1	1	1	3	1	1	2	1				
TOTAL**		LY	22	15	3	3	2	3	2	1	1		2	3	1	1
RAVNSWD BG RIVR	.750	TY		14	1	1	1	2	3	3	1	2				
		LY	23	15	4	3	2	2	1	1	1	1	2	3	1	2
**BRAND		TY		14	1	1	1	2	3	3	1	2				
TOTAL**		LY	23	15	4	3	2	2	1	1	1	1	2	3	1	2
RAVNSWD BRRICIA	.750	TY		9	1	1	2	1	3	1						
		LY	23	15	3	1	1	1	2	2	2	3	2	3	2	1
**BRAND		TY		9	1	1	2	1	3	1						
TOTAL**		LY	23	15	3	1	1	1	2	2	2	3	2	3	2	1
RAVNSWD DCKRSON	.750	TY		9	1			3	2	1	1	1				
		LY	13	9	2	2	2		2			1		2		2
**BRAND		TY		9	1			3	2	1	1	1				
TOTAL**		LY	13	9	2	2	2		2			1		2		2
RAVNSWD NAP VLY	.750	TY		171	17	28	12	28	24	25	17	20				
		LY	331	194	29	17	17	29	27	32	18	25	43	40	31	23
**BRAND		TY		171	17	28	12	28	24	25	17	20				
TOTAL**		LY	331	194	29	17	17	29	27	32	18	25	43	40	31	23
RAVNSWD OLD HLL	.750	TY		7			1	1	2	2	1					
		LY	7	4	1		1	1			1			1	1	1
**BRAND		TY		7			1	1	2	2	1					
TOTAL**		LY	7	4	1		1	1			1			1	1	1
RAVNSWD OLD VNE	.750	TY		875	280	41	204	35	28	54	40	193				
		LY	1055	710	220	26	159	31	32	33	25	184	39	58	204	44
**BRAND		TY		875	280	41	204	35	28	54	40	193				
TOTAL**		LY	1055	710	220	26	159	31	32	33	25	184	39	58	204	44
RAVNSWD ZEN ZIN	.750	TY		1289	227	111	104	166	187	115	87	292				
		LY	2247	1368	276	117	123	172	125	127	111	317	392	182	159	146
**BRAND		TY		1289	227	111	104	166	187	115	87	292				
TOTAL**		LY	2247	1368	276	117	123	172	125	127	111	317	392	182	159	146
RHP LUST LODI	.750	TY		7	1	1	1	1	1	1	1					
		LY	9	3			1			2			1		3	2
**BRAND		TY		7	1	1	1	1	1	1	1					
TOTAL**		LY	9	3			1			2			1		3	2
RM WOODBRIDGE	1.500	TY		2493	179	144	372	581	174	294	558	191				
		LY	3557	2234	236	227	700	233	169	227	270	172	382	435	292	214
	.750	TY		2177	399	142	382	369	83	444	101	257				
		LY	3312	1759	296	101	106	343	198	152	326	237	530	554	82	387
**BRAND		TY		4670	578	286	754	950	257	738	659	448				
TOTAL**		LY	6869	3993	532	328	806	576	367	379	596	409	912	989	374	601
SIMI SONOMA	.750	TY														
		LY	6	6		5	1									
**BRAND		TY														
TOTAL**		LY	6	6		5	1									
VENDANGE	1.500	TY		137	62	43	15	15	1	1						
		LY	360	241	36	28	30	34	18	31	23	41	18	33	26	42
**BRAND		TY		137	62	43	15	15	1	1						
TOTAL**		LY	360	241	36	28	30	34	18	31	23	41	18	33	26	42
RED VARTL OTH																
FRNCSCAN MGNFCT	.750	TY		232	73	60	43	23	11	9	6	7				
		LY	791	19	2	3	2	1	1	2	3	5	5	394	187	186
**BRAND		TY		232	73	60	43	23	11	9	6	7				
TOTAL**		LY	791	19	2	3	2	1	1	2	3	5	5	394	187	186
MT VEEDER RESRV	.750	TY		352			58	54	33	90	70	47				
		LY	2										1			1
**BRAND		TY		352			58	54	33	90	70	47				
TOTAL**		LY	2										1			1
RAVNSWD VB P SR	.750	TY		1163	192	90	231	112	70	130	218	120				
		LY	1555	905	206	87	158	83	76	92	116	87	123	132	240	155
**BRAND		TY		1163	192	90	231	112	70	130	218	120				
TOTAL**		LY	1555	905	206	87	158	83	76	92	116	87	123	132	240	155

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BRAND	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
RHP PET SR LODI	.750	TY		255	25	35	19	44	44	27	34	27				
		LY	364	210	11	27	13	38	33	28	20	40	35	44	51	24
BRAND TOTAL		TY		255	25	35	19	44	44	27	34	27				
		LY	364	210	11	27	13	38	33	28	20	40	35	44	51	24
WOODBRDG MALBEC	1.500	TY		39	4	12	8	8	2	5						
		LY	9										2	2	2	3
	.750	TY														
		LY	1											1		
BRAND TOTAL		TY		39	4	12	8	8	2	5						
		LY	10										2	3	2	3
RED BLND/MRTG																
BLACKSTN DELCTB	.750	TY		1099	157	43	530	108	43	60	119	39				
		LY	567	77						11	29	37	65	250	92	83
BRAND TOTAL		TY		1099	157	43	530	108	43	60	119	39				
		LY	567	77						11	29	37	65	250	92	83
BLACKSTN RUBRIC	.750	TY														
		LY	1	1		1										
BRAND TOTAL		TY														
		LY	1	1		1										
C D BOIS MRLSTN	.750	TY		627	12	5	4	2	1	135	258	210				
		LY	2197	159	73	5	3	4	1	3	1	69	1135	733	125	45
BRAND TOTAL		TY		627	12	5	4	2	1	135	258	210				
		LY	2197	159	73	5	3	4	1	3	1	69	1135	733	125	45
C D BOIS ROUGE	.750	TY		102				3	16	21	19	43				
		LY														
BRAND TOTAL		TY		102				3	16	21	19	43				
		LY														
DREAMNG TR CRSH	.750	TY		2237	206	249	293	266	282	289	292	360				
		LY	602	117							1	116	203	104	48	130
BRAND TOTAL		TY		2237	206	249	293	266	282	289	292	360				
		LY	602	117							1	116	203	104	48	130
ESTANCIA ALX VL	.750	TY		226	31	23	18	30	40	30	30	24				
		LY	393	232	38	23	22	30	36	29	21	33	45	56	37	23
BRAND TOTAL		TY		226	31	23	18	30	40	30	30	24				
		LY	393	232	38	23	22	30	36	29	21	33	45	56	37	23
ESTANCIA RES PR	.750	TY		84	14	6	13	9	12	7	15	8				
		LY	202	145	30	21	16	14	22	20	12	10	17	20	9	11
BRAND TOTAL		TY		84	14	6	13	9	12	7	15	8				
		LY	202	145	30	21	16	14	22	20	12	10	17	20	9	11
FRANCSCN MERITG	.750	TY		44	4	5	2	6	11	8	4	4				
		LY	55	34	4	5	2	5	6	6	2	4	5	8	5	3
BRAND TOTAL		TY		44	4	5	2	6	11	8	4	4				
		LY	55	34	4	5	2	5	6	6	2	4	5	8	5	3
HAYMN&HLL RS MC	.750	TY		4		3	1									
		LY	42	39	3	31	4				1			1	2	
BRAND TOTAL		TY		4		3	1									
		LY	42	39	3	31	4				1			1	2	
HGUE GNSIS MRTG	.750	TY		112	21	20	22	12	6	8	10	13				
		LY	208	122	15	12	21	14	7	21	16	16	21	9	37	19
BRAND TOTAL		TY		112	21	20	22	12	6	8	10	13				
		LY	208	122	15	12	21	14	7	21	16	16	21	9	37	19
HOGUE RED	.750	TY		15	4	3	2	2	3			1				
		LY	32	24	4	4	2	3	2	3	4	2	2	4		2
BRAND TOTAL		TY		15	4	3	2	2	3			1				
		LY	32	24	4	4	2	3	2	3	4	2	2	4		2
OPUS ONE	1.500	TY		1								1				
		LY	4	3	1	1				1				1		
	.750	TY		36	6	1	15	1	1	1		11				
		LY	134	73	5	19	10	12	8	5	5	9	11	38	6	6
	.375	TY		3	1						1	1				
		LY	2	1							1			1		
BRAND TOTAL		TY		40	7	1	15	1	1	1	1	13				
		LY	140	77	6	20	10	12	8	6	6	9	11	40	6	6
PRIMAL ROOT CAL	.750	TY		1621	137	207	203	423	112	132	119	288				
		LY	1447	319					2	56	66	195	463	298	153	214
BRAND TOTAL		TY		1621	137	207	203	423	112	132	119	288				
		LY	1447	319					2	56	66	195	463	298	153	214

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NABCA CASE SALES DEPLETION COMPARISON

BRAND	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
R MNDV PS MRTGE	.750	TY		1393	128	183	158	314	105	136	125	244				
		LY	2427	1396	140	294	160	232	156	134	125	155	223	409	203	196
**BRAND		TY		1393	128	183	158	314	105	136	125	244				
TOTAL**		LY	2427	1396	140	294	160	232	156	134	125	155	223	409	203	196
RAVENSWD PCKBRY	.750	TY		4		1				1	1	1				
		LY	6	4	1		1	1				1	1	1		
**BRAND		TY		4		1				1	1	1				
TOTAL**		LY	6	4	1		1	1				1	1	1		
RAVENSWOOD ICON	.750	TY		300	3		5	90	70	64	42	26				
		LY	6	5			1			3		1		1		
**BRAND		TY		300	3		5	90	70	64	42	26				
TOTAL**		LY	6	5			1			3		1		1		
RM WDBG CAB-MRL	1.500	TY		3863	235	524	388	909	296	358	257	896				
		LY	4674	2776	230	561	271	378	304	302	218	512	348	749	454	347
	.750	TY		98	9	16	10	16	11	13	10	13				
		LY	122	83	8	15	11	14	10	7	10	8	12	11	7	9
**BRAND		TY		3961	244	540	398	925	307	371	267	909				
TOTAL**		LY	4796	2859	238	576	282	392	314	309	228	520	360	760	461	356
SIMPLY NKD UNDR	.750	TY		220			1	2	16	65	82	54				
		LY														
**BRAND		TY		220			1	2	16	65	82	54				
TOTAL**		LY														
THORNY ROSE RED	.750	TY		255						19	88	148				
		LY														
**BRAND		TY		255						19	88	148				
TOTAL**		LY														
TOASTED HD UNTM	.750	TY		947	78	93	171	136	150	92	100	127				
		LY	1576	973	258	69	72	173	74	162	80	85	220	146	137	100
**BRAND		TY		947	78	93	171	136	150	92	100	127				
TOTAL**		LY	1576	973	258	69	72	173	74	162	80	85	220	146	137	100
ROSE																
PAUL MASSON AMR	4.000	TY		23	4	5	3	4	2	2	1	2				
		LY	1360	1334	596	429	224	33	18	13	12	9	9	7	4	6
	3.000	TY		5295	607	646	726	717	630	737	589	643				
		LY	7089	4129	151	183	274	620	648	833	691	729	834	734	614	778
	1.500	TY		1010	121	147	141	137	132	120	98	114				
		LY	1648	1093	141	156	127	151	129	126	119	144	142	146	137	130
	1.000	TY		298	32	46	40	38	39	26	38	39				
		LY	539	378	52	45	50	51	51	38	39	52	42	41	46	32
**BRAND		TY		6626	764	844	910	896	803	885	726	798				
TOTAL**		LY	10636	6934	940	813	675	855	846	1010	861	934	1027	928	801	946
VENDANGE PK MSC	1.500	TY		1								1				
		LY														
	.500	TY		1								1				
		LY														
**BRAND		TY		2								2				
TOTAL**		LY														
CATAWBA																
GOLD SEAL CTW P	1.500	TY		1						1						
		LY														
**BRAND		TY		1						1						
TOTAL**		LY														
TAYLOR PK CTWBA	1.500	TY		357	47	48	54	45	42	36	38	47				
		LY	750	553	95	92	132	77	32	39	48	38	49	64	34	50
**BRAND		TY		357	47	48	54	45	42	36	38	47				
TOTAL**		LY	750	553	95	92	132	77	32	39	48	38	49	64	34	50
WHT ZINFANDEL																
CH ST NICHOLAS	.750	TY														
		LY	3										1	2		
**BRAND		TY														
TOTAL**		LY	3										1	2		
CSTL SLMN POINT	1.500	TY		1				1								
		LY	25	21	3	2	6	4		3	1	2	1	1	2	
**BRAND		TY		1				1								
TOTAL**		LY	25	21	3	2	6	4		3	1	2	1	1	2	
LA TERRE	1.500	TY		337	42	45	54	42	39	53	22	40				

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BRAND	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
		LY	589	401	60	42	51	46	54	59	43	46	38	63	42	45
	.750	TY		84	56					28						
		LY	73	58		14	30			14						15
**BRAND		TY		421	98	45	54	42	39	81	22	40				
TOTAL**		LY	662	459	60	56	81	46	54	73	43	46	38	63	42	60
MACARONI GRILL	1.500	TY		17					7	10						
		LY	8	8	1	4				1		2				
**BRAND		TY		17					7	10						
TOTAL**		LY	8	8	1	4				1		2				
NATHANSON CREEK	1.500	TY		1299	118	189	230	149	191	133	159	130				
		LY	2490	1844	151	333	153	338	185	254	160	270	148	185	138	175
	.750	TY		19	5		4	3	4	3						
		LY	35	23	4	4	3	6	1		1	4	2	4	4	2
**BRAND		TY		1318	123	189	234	152	195	136	159	130				
TOTAL**		LY	2525	1867	155	337	156	344	186	254	161	274	150	189	142	177
NIGHT HARVEST	1.500	TY														
		LY	5	5	1	1				3						
	.750	TY														
		LY	2	2								2				
**BRAND		TY														
TOTAL**		LY	7	7	1	1				3		2				
PAUL MASSON WHT	1.500	TY		542	60	64	68	67	88	62	65	68				
		LY	963	651	70	76	81	93	90	71	83	87	85	76	88	63
	1.000	TY		345	46	58	52	57	35	32	32	33				
		LY	740	504	56	86	55	59	55	64	69	60	67	52	61	56
**BRAND		TY		887	106	122	120	124	123	94	97	101				
TOTAL**		LY	1703	1155	126	162	136	152	145	135	152	147	152	128	149	119
RH PHILLIPS WHT	.750	TY		15	4	7	3	1								
		LY	68	49	2	4	6	8	12	5	9	3	5	5	2	7
**BRAND		TY		15	4	7	3	1								
TOTAL**		LY	68	49	2	4	6	8	12	5	9	3	5	5	2	7
RM WOODBRIDGE	1.500	TY		13282	1172	1288	1670	2045	1253	2016	2673	1165				
		LY	25366	14473	1568	1544	3065	1651	1491	2365	1350	1439	1935	5419	1688	1851
	.750	TY		4355	760	355	629	607	344	444	350	866				
		LY	8401	4682	616	452	446	633	778	593	681	483	1511	1122	392	694
	.187	TY		346	87	81	118	28	7	14	5	6				
		LY	1176	777	83	80	112	82	93	128	104	95	93	127	80	99
**BRAND		TY		17983	2019	1724	2417	2680	1604	2474	3028	2037				
TOTAL**		LY	34943	19932	2267	2076	3623	2366	2362	3086	2135	2017	3539	6668	2160	2644
VENDANGE	1.500	TY		5621	490	778	545	912	652	730	590	924				
		LY	9488	6732	948	703	1093	916	526	943	582	1021	608	903	814	431
	1.000	TY		411	36	45	54	64	56	61	45	50				
		LY	860	612	64	60	86	79	72	92	74	85	78	66	48	56
	.750	TY		29	2	5	2		6	5	5	4				
		LY	39	29	4	3	3	5		5	4	5	1	4	2	3
	.500	TY		395	39	53	45	64	60	44	40	50				
		LY	1161	960	93	114	118	107	106	232	107	83	58	40	53	50
	.187	TY		13	2	2	2	2	1	1	1	2				
		LY	14	9		2	2		1	1	2	1	1	1	2	1
**BRAND		TY		6469	569	883	648	1042	775	841	681	1030				
TOTAL**		LY	11562	8342	1109	882	1302	1107	705	1273	769	1195	746	1014	919	541
CHABLIS																
CHATEAU LUZERNE	4.000	TY		1								1				
		LY	901	900	773	83	26	8	2	1	4	3				1
**BRAND		TY		1								1				
TOTAL**		LY	901	900	773	83	26	8	2	1	4	3				1
CRIBARI MNT WHT	4.000	TY														
		LY	12	12	5	7										
**BRAND		TY														
TOTAL**		LY	12	12	5	7										
PAUL MASSON AMR	5.000	TY		66	7	9	9	6	10	9	9	7				
		LY	104	77	6	9	12	10	9	14	11	6	10	2	7	8
	4.000	TY		19	6	3	2	2	2	1	2	1				
		LY	1394	1377	714	466	133	27	14	10	7	6	6	2	4	5
	3.000	TY		3772	432	442	557	520	430	528	419	444				
		LY	4863	2782	39	84	215	412	474	592	461	505	593	494	437	557
	1.500	TY		217	22	28	29	27	32	28	26	25				
		LY	567	457	58	50	58	87	83	61	33	27	36	28	22	24
	1.000	TY		329	30	57	45	46	38	35	34	44				
		LY	1266	1077	666	95	59	63	44	61	44	45	49	51	50	39
**BRAND		TY		4403	497	539	642	601	512	601	490	521				
TOTAL**		LY	8194	5770	1483	704	477	599	624	738	556	589	694	577	520	633
TAYLOR CNTY CEL	3.000	TY		43	5	7	7	4	4	3	7	6				
		LY	228	194	31	25	26	28	29	25	20	10	7	10	7	10

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**BRAND		TY		43	5	7	7	4	4	3	7	6				
TOTAL**		LY	228	194	31	25	26	28	29	25	20	10	7	10	7	10
RHINE																
P MASSON EM DRY	1.500	TY		12	12											
		LY	29	23	6	3		8	6							6
**BRAND		TY		12	12											
TOTAL**		LY	29	23	6	3		8	6							6
P MASSON RHCSTL	1.500	TY		59	8	5	11	10	7	7	6	5				
		LY	334	297	34	23	24	71	83	36	16	10	10	15	4	8
**BRAND		TY		59	8	5	11	10	7	7	6	5				
TOTAL**		LY	334	297	34	23	24	71	83	36	16	10	10	15	4	8
WHT GENRC OTH																
CHAT LA SALLE	.750	TY		4					1	1		2				
		LY	6	3					3						3	
**BRAND		TY		4					1	1		2				
TOTAL**		LY	6	3					3						3	
MACARONI GRILL	1.500	TY														
		LY	70	67	11	10	6	12	7	21					3	
**BRAND		TY														
TOTAL**		LY	70	67	11	10	6	12	7	21					3	
RICH WIR WHITE	.750	TY		225	15	31	31	32	37	17	30	32				
		LY	312	195	21	22	27	26	18	18	31	32	35	26	22	34
**BRAND		TY		225	15	31	31	32	37	17	30	32				
TOTAL**		LY	312	195	21	22	27	26	18	18	31	32	35	26	22	34
TAYLOR LAKE C W	3.000	TY		1071	259	236	290	88	62	48	34	54				
		LY	3999	2670	271	339	404	311	301	391	337	316	416	348	233	332
	1.500	TY		33	10	12	11									
		LY	149	100	14	13	13	14	9	17	12	8	13	13	12	11
**BRAND		TY		1104	269	248	301	88	62	48	34	54				
TOTAL**		LY	4148	2770	285	352	417	325	310	408	349	324	429	361	245	343
TAYLOR LK SFT W	1.500	TY		2776	268	319	405	395	314	430	316	329				
		LY	3909	2485	234	315	375	275	298	357	331	300	407	399	268	350
**BRAND		TY		2776	268	319	405	395	314	430	316	329				
TOTAL**		LY	3909	2485	234	315	375	275	298	357	331	300	407	399	268	350
VENDANGE SWT CA	1.500	TY		79					13	18	25	23				
		LY														
	.500	TY		1							1					
		LY														
**BRAND		TY		80					13	18	26	23				
TOTAL**		LY														
WOODBRD SWT WHT	1.500	TY		828	28	41	88	88	81	150	228	124				
		LY														
	.750	TY		35	4	13	3		3	6	4	2				
		LY														
**BRAND		TY		863	32	54	91	88	84	156	232	126				
TOTAL**		LY														
PN GRIS/GRGIO																
3 BLIND MOOSE	.750	TY		1320	237	79	66	113	383	125	74	243				
		LY	2143	1727	319	145	115	185	366	192	130	275	91	93	105	127
**BRAND		TY		1320	237	79	66	113	383	125	74	243				
TOTAL**		LY	2143	1727	319	145	115	185	366	192	130	275	91	93	105	127
BLACK BOX CAL	3.000	TY		13951	668	1457	1964	1649	3080	1901	1726	1506				
		LY	13306	8857	611	823	1690	1144	1118	1747	699	1025	959	1798	848	844
	.500	TY		187					39	52	36	60				
		LY														
**BRAND		TY		14138	668	1457	1964	1649	3119	1953	1762	1566				
TOTAL**		LY	13306	8857	611	823	1690	1144	1118	1747	699	1025	959	1798	848	844
BLACKSTONE CAL	.750	TY		237	27	30	17	44	51	24	20	24				
		LY	582	476	34	29	27	73	202	35	16	60	25	47	18	16
**BRAND		TY		237	27	30	17	44	51	24	20	24				
TOTAL**		LY	582	476	34	29	27	73	202	35	16	60	25	47	18	16
C D BOIS PN GRG	.750	TY		3231	413	342	486	446	387	404	464	289				
		LY	4714	3087	406	341	438	459	343	375	465	260	448	696	269	214
**BRAND		TY		3231	413	342	486	446	387	404	464	289				
TOTAL**		LY	4714	3087	406	341	438	459	343	375	465	260	448	696	269	214
ESTANCIA PN GRG	.750	TY		1900	199	167	221	349	263	243	173	285				

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		LY	3124	2266	279	249	407	271	292	400	198	170	229	234	242	153
**BRAND		TY		1900	199	167	221	349	263	243	173	285				
TOTAL**		LY	3124	2266	279	249	407	271	292	400	198	170	229	234	242	153
HOGUE FRUIT FWD	.750	TY		128	8	8	19	18	25	22	18	10				
		LY	106	70	7	6	7	13	10	11	6	10	6	16	8	6
**BRAND		TY		128	8	8	19	18	25	22	18	10				
TOTAL**		LY	106	70	7	6	7	13	10	11	6	10	6	16	8	6
HOGUE PINOT GRG	.750	TY		6		1		2	1	1		1				
		LY	21	17		1	1	8	1	3	1	2		2	2	
**BRAND		TY		6		1		2	1	1		1				
TOTAL**		LY	21	17		1	1	8	1	3	1	2		2	2	
HRM REX GOLIATH	1.500	TY		8039	1139	428	2103	581	510	731	340	2207				
		LY	10218	7219	1164	408	1627	718	442	553	1952	355	505	417	1237	840
	.750	TY		4746	314	733	507	1027	380	742	680	363				
		LY	6048	4041	268	712	324	936	441	524	255	581	443	882	353	329
**BRAND		TY		12785	1453	1161	2610	1608	890	1473	1020	2570				
TOTAL**		LY	16266	11260	1432	1120	1951	1654	883	1077	2207	936	948	1299	1590	1169
R MNDV PS P GRG	.750	TY		3710	211	577	400	522	692	479	510	319				
		LY	4935	2927	251	464	303	573	383	374	223	356	434	933	335	306
**BRAND		TY		3710	211	577	400	522	692	479	510	319				
TOTAL**		LY	4935	2927	251	464	303	573	383	374	223	356	434	933	335	306
R MNDVI PS CC	.750	TY		1								1				
		LY														
**BRAND		TY		1								1				
TOTAL**		LY														
RM WOODBG P GRG	1.500	TY		25700	1532	3868	2474	3078	4871	3714	3513	2650				
		LY	29790	18571	1388	2148	1862	3328	2758	2310	1550	3227	2036	4671	2517	1995
	.750	TY		4862	791	275	735	707	357	575	674	748				
		LY	6250	3987	404	307	825	428	316	438	916	353	674	518	623	448
	.187	TY		1634	161	156	206	263	203	246	181	218				
		LY	2249	1583	154	162	206	206	185	263	200	207	196	180	124	166
**BRAND		TY		32196	2484	4299	3415	4048	5431	4535	4368	3616				
TOTAL**		LY	38289	24141	1946	2617	2893	3962	3259	3011	2666	3787	2906	5369	3264	2609
SIMPLY NAKED CA	.750	TY		2956	203	240	266	828	345	406	417	251				
		LY	2997	1762	39	131	191	124	126	657	255	239	405	263	224	343
**BRAND		TY		2956	203	240	266	828	345	406	417	251				
TOTAL**		LY	2997	1762	39	131	191	124	126	657	255	239	405	263	224	343
TALUS CAL P GRG	.750	TY		1	1											
		LY	16	10	2	1		3	1	1	1	1	3		3	
**BRAND		TY		1	1											
TOTAL**		LY	16	10	2	1		3	1	1	1	1	3		3	
TWIN FIN CAL	.750	TY														
		LY	47	43	3	9	6	9	5	4	1	6	1		1	2
**BRAND		TY														
TOTAL**		LY	47	43	3	9	6	9	5	4	1	6	1		1	2
VENDANGE PN GRG	1.500	TY		3277	251	298	350	526	489	377	576	410				
		LY	3953	2784	112	145	293	234	187	176	1223	414	343	195	428	203
	.500	TY		4316	342	745	357	441	391	1027	341	672				
		LY	5135	3545	296	350	594	375	619	373	320	618	344	318	287	641
**BRAND		TY		7593	593	1043	707	967	880	1404	917	1082				
TOTAL**		LY	9088	6329	408	495	887	609	806	549	1543	1032	687	513	715	844
CHARDONNAY																
3 BLIND MOOSE	.750	TY		1152	104	75	179	102	318	112	74	188				
		LY	2246	1836	474	112	216	167	333	162	124	248	93	131	92	94
**BRAND		TY		1152	104	75	179	102	318	112	74	188				
TOTAL**		LY	2246	1836	474	112	216	167	333	162	124	248	93	131	92	94
BLACK BOX MNTRY	3.000	TY		22349	1334	2570	3098	2654	4267	2455	1912	4059				
		LY	22396	14547	1111	1517	2354	1864	1747	2687	1453	1814	1789	2971	1516	1573
	.500	TY		643	11	30	69	99	107	133	74	120				
		LY	55	1								1	10	7	20	17
**BRAND		TY		22992	1345	2600	3167	2753	4374	2588	1986	4179				
TOTAL**		LY	22451	14548	1111	1517	2354	1864	1747	2687	1453	1815	1799	2978	1536	1590
BLACKSTN SN CTY	.750	TY		2			2									
		LY	511	112								112	122	182	93	2
**BRAND		TY		2			2									
TOTAL**		LY	511	112								112	122	182	93	2
BLACKSTN SN RES	.750	TY		246	114	62	40	14	7	6	2	1				
		LY	2740	2			1		1				837	1219	397	285

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**BRAND		TY		246	114	62	40	14	7	6	2	1				
TOTAL**		LY	2740	2			1		1				837	1219	397	285
BLACKSTONE MNTY	1.500	TY		5		2	3									
		LY	43	29	5	2	3	6	4	3	3	3	4	3	3	4
	.750	TY		1323	94	477	42	121	158	305	70	56				
		LY	1024	881	87	50	44	98	392	42	99	69	38	61	30	14
**BRAND		TY		1328	94	479	45	121	158	305	70	56				
TOTAL**		LY	1067	910	92	52	47	104	396	45	102	72	42	64	33	18
C D BOIS CLCARE	.750	TY		27	3	3	5	6	4	2	2	2				
		LY	142	128	86	13	5	6	4	5	4	5	4	3	4	3
**BRAND		TY		27	3	3	5	6	4	2	2	2				
TOTAL**		LY	142	128	86	13	5	6	4	5	4	5	4	3	4	3
C D BOIS NC	1.500	TY		14802	657	1990	2098	2289	2493	3133	1224	918				
		LY	21282	14696	1247	1556	881	2127	3150	2934	1938	863	2775	1356	866	1589
	.750	TY		15758	2265	1755	1514	2727	2044	2009	1837	1607				
		LY	23624	15908	2117	1653	2238	1957	1510	1861	2913	1659	1823	2747	2080	1066
	.375	TY		13	1	2	2	2	1	2	1	2				
		LY	43	26	2	2	6	3	2	3	3	5	2	10	2	3
**BRAND		TY		30573	2923	3747	3614	5018	4538	5144	3062	2527				
TOTAL**		LY	44949	30630	3366	3211	3125	4087	4662	4798	4854	2527	4600	4113	2948	2658
C D BOIS RUS RV	.750	TY		2582	180	366	241	313	469	255	187	571				
		LY	3628	2409	165	368	267	198	431	333	207	440	594	268	167	190
**BRAND		TY		2582	180	366	241	313	469	255	187	571				
TOTAL**		LY	3628	2409	165	368	267	198	431	333	207	440	594	268	167	190
C D BOIS SELECT	.750	TY														
		LY	5	5	5											
**BRAND		TY														
TOTAL**		LY	5	5	5											
CH ST NICHOLAS	.750	TY														
		LY	1											1		
**BRAND		TY														
TOTAL**		LY	1											1		
CSTL EAGLE CRK	1.500	TY														
		LY	51	51	13	6	14	8	10							
**BRAND		TY														
TOTAL**		LY	51	51	13	6	14	8	10							
DREAMNG TREE NC	.750	TY		804	82	53	105	119	93	121	106	125				
		LY	501	103							1	102	163	109	45	81
**BRAND		TY		804	82	53	105	119	93	121	106	125				
TOTAL**		LY	501	103							1	102	163	109	45	81
ESTANCIA ALEX V	.750	TY		2228	339	217	235	213	255	424	278	267				
		LY	3564	1931	275	171	206	206	242	347	199	285	218	1094	243	78
**BRAND		TY		2228	339	217	235	213	255	424	278	267				
TOTAL**		LY	3564	1931	275	171	206	206	242	347	199	285	218	1094	243	78
ESTANCIA MONTRY	.750	TY		2244	152	129	204	307	672	191	128	461				
		LY	3334	2605	511	183	648	222	220	215	184	422	223	168	168	170
**BRAND		TY		2244	152	129	204	307	672	191	128	461				
TOTAL**		LY	3334	2605	511	183	648	222	220	215	184	422	223	168	168	170
ESTANCIA PNNACL	.750	TY		237	21	20	37	19	21	48	32	39				
		LY	315	215	35	23	27	21	19	42	26	22	20	39	20	21
**BRAND		TY		237	21	20	37	19	21	48	32	39				
TOTAL**		LY	315	215	35	23	27	21	19	42	26	22	20	39	20	21
ESTANCIA RESERV	.750	TY														
		LY	1											1		
**BRAND		TY														
TOTAL**		LY	1											1		
FRANCISCAN NAPA	.750	TY		991	67	62	54	87	99	160	390	72				
		LY	1012	687	68	57	49	115	92	104	105	97	85	109	77	54
**BRAND		TY		991	67	62	54	87	99	160	390	72				
TOTAL**		LY	1012	687	68	57	49	115	92	104	105	97	85	109	77	54
FRANCSCN CV SVG	.750	TY		42	6	4	8	5	5	6	5	3				
		LY	559	503	26	16	59	137	112	83	42	28	25	16	6	9
**BRAND		TY		42	6	4	8	5	5	6	5	3				
TOTAL**		LY	559	503	26	16	59	137	112	83	42	28	25	16	6	9
HAYMN&HLL RS RR	.750	TY		40	6	8	10	6	1	2	3	4				
		LY	69	38	4	6	2	1			5	20	12	10	5	4
**BRAND		TY		40	6	8	10	6	1	2	3	4				
TOTAL**		LY	69	38	4	6	2	1			5	20	12	10	5	4

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BRAND	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
HERITAGE	1.500	TY		65	8	16	9	2	15	6	7	2				
		LY	564	513	63	40	110	131	72	34	37	26	20	13	9	9
BRAND TOTAL		TY		65	8	16	9	2	15	6	7	2				
		LY	564	513	63	40	110	131	72	34	37	26	20	13	9	9
HOGUE	.750	TY		1384	291	62	77	206	101	466	110	71				
		LY	2390	1932	313	170	128	324	171	636	107	83	210	93	92	63
BRAND TOTAL		TY		1384	291	62	77	206	101	466	110	71				
		LY	2390	1932	313	170	128	324	171	636	107	83	210	93	92	63
HOGUE GENESIS	.750	TY		1588	465	382	356	234	84	39	15	13				
		LY	3392	78								78	763	1064	729	758
BRAND TOTAL		TY		1588	465	382	356	234	84	39	15	13				
		LY	3392	78								78	763	1064	729	758
HOGUE RESERVE	.750	TY		1				1								
		LY	2	1		1									1	
BRAND TOTAL		TY		1				1								
		LY	2	1		1									1	
HRM REX-GOLIATH	1.500	TY		8638	1613	496	2156	601	511	2413	307	541				
		LY	12224	8481	1768	498	1953	767	495	624	1946	430	557	470	1666	1050
	.750	TY		4568	355	608	532	1002	368	592	723	388				
		LY	6354	4181	300	692	326	1016	495	453	240	659	439	876	370	488
BRAND TOTAL		TY		13206	1968	1104	2688	1603	879	3005	1030	929				
		LY	18578	12662	2068	1190	2279	1783	990	1077	2186	1089	996	1346	2036	1538
J GARCIA N CST	.750	TY		1				1								
		LY														
BRAND TOTAL		TY		1				1								
		LY														
LA TERRE	1.500	TY		1068	139	125	137	129	117	140	120	161				
		LY	1539	1001	137	128	120	135	120	137	118	106	125	138	135	140
	.750	TY		281	64	6	14	22	8	147	3	17				
		LY	399	222	15	107	5	19	15	41	5	15	67	4	63	43
BRAND TOTAL		TY		1349	203	131	151	151	125	287	123	178				
		LY	1938	1223	152	235	125	154	135	178	123	121	192	142	198	183
MARK WEST C CST	.750	TY		58	5	4	8	8	14	8	5	6				
		LY	11	1	1										1	9
BRAND TOTAL		TY		58	5	4	8	8	14	8	5	6				
		LY	11	1	1										1	9
MARK WEST SNOMA	.750	TY		1950	377	94	382	98	81	487	77	354				
		LY	2540	1609	76	293	348	119	100	170	140	363	120	117	344	350
BRAND TOTAL		TY		1950	377	94	382	98	81	487	77	354				
		LY	2540	1609	76	293	348	119	100	170	140	363	120	117	344	350
MENDOCINO VNYD	.750	TY		3061	26	25	1220	982	416	251	97	44				
		LY	5													5
BRAND TOTAL		TY		3061	26	25	1220	982	416	251	97	44				
		LY	5													5
NATHANSON CREEK	1.500	TY		8440	526	1381	1231	1305	1278	753	815	1151				
		LY	13962	9930	1499	1978	661	1922	673	1040	593	1564	542	1751	671	1068
	.750	TY		52	6	4	18	4	2	12	2	4				
		LY	130	109	2	21	17	9	18	12	16	14	4	6	5	6
BRAND TOTAL		TY		8492	532	1385	1249	1309	1280	765	817	1155				
		LY	14092	10039	1501	1999	678	1931	691	1052	609	1578	546	1757	676	1074
NIGHT HARVEST	1.500	TY		978	111	112	152	153	131	123	79	117				
		LY	4673	2769	131	730	317	396	287	223	548	137	1489	131	130	154
	.750	TY		488	57	70	81	84	77	38	62	19				
		LY	1131	905	102	81	137	231	122	58	120	54	55	34	96	41
BRAND TOTAL		TY		1466	168	182	233	237	208	161	141	136				
		LY	5804	3674	233	811	454	627	409	281	668	191	1544	165	226	195
PAPIO	1.500	TY		12	1	1	2	1	1	1	2	3				
		LY	21	15	1	3	2	3	1	2	2	1	1	2		3
BRAND TOTAL		TY		12	1	1	2	1	1	1	2	3				
		LY	21	15	1	3	2	3	1	2	2	1	1	2		3
PINNACLES	.750	TY														
		LY	2	2				2								
BRAND TOTAL		TY														
		LY	2	2				2								
R MNDVI CHRD RS	.750	TY		69	17	15	19	11	2	2	3					
		LY	366	10		1		1				8	142	132	42	40
BRAND TOTAL		TY		69	17	15	19	11	2	2	3					
		LY	366	10		1		1				8	142	132	42	40
R MNDVI PS CC	1.500	TY		20								20				

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BRAND	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
		LY														
	.750	TY		742					43	312	129	258				
		LY														
**BRAND		TY		762					43	312	129	278				
TOTAL**		LY														
R MNDVI PVT SEL	1.500	TY		4974	461	308	557	977	461	525	610	1075				
		LY	7845	4767	734	358	920	467	376	909	675	328	1293	466	380	939
	.750	TY		9088	612	1393	1084	1705	1472	960	1188	674				
		LY	14258	9421	721	1470	891	1165	1506	1317	828	1523	1012	1959	1120	746
**BRAND		TY		14062	1073	1701	1641	2682	1933	1485	1798	1749				
TOTAL**		LY	22103	14188	1455	1828	1811	1632	1882	2226	1503	1851	2305	2425	1500	1685
R MONDVI NAPA	.750	TY		1111	63	84	104	168	201	125	108	258				
		LY	1952	1193	89	103	224	140	109	123	218	187	282	174	113	190
**BRAND		TY		1111	63	84	104	168	201	125	108	258				
TOTAL**		LY	1952	1193	89	103	224	140	109	123	218	187	282	174	113	190
RAVNSWD VB CAL	.750	TY		711	37	38	40	107	56	45	85	303				
		LY	933	708	173	64	35	49	41	37	79	230	52	126	36	11
**BRAND		TY		711	37	38	40	107	56	45	85	303				
TOTAL**		LY	933	708	173	64	35	49	41	37	79	230	52	126	36	11
RM WOODBRDGE TO	.750	TY		41	9	5	9	6	10	2						
		LY	50	33	5	4	2	4	4	6	4	4	4	6	3	4
**BRAND		TY		41	9	5	9	6	10	2						
TOTAL**		LY	50	33	5	4	2	4	4	6	4	4	4	6	3	4
RM WOODBRG GHST	.750	TY														
		LY	1	1		1										
**BRAND		TY														
TOTAL**		LY	1	1		1										
RM WOODBRG OAK	1.500	TY		639	113	61	107	42	107	62	90	57				
		LY	733	469	108	43	68	52	72	47	25	54	118	81	16	49
	.750	TY		411	74	21	105	44	23	63	59	22				
		LY	564	340	32	32	57	60	21	50	40	48	80	38	44	62
**BRAND		TY		1050	187	82	212	86	130	125	149	79				
TOTAL**		LY	1297	809	140	75	125	112	93	97	65	102	198	119	60	111
RM WOODBRIDGE	1.500	TY		84767	6372	12454	10606	10676	15672	10297	9178	9512				
		LY	121546	81310	6676	15165	9656	11405	10576	9593	6887	11352	8183	15671	8942	7440
	.750	TY		14066	2464	935	2660	1591	948	1648	2004	1816				
		LY	20535	13726	1799	1144	2605	1696	985	1534	2666	1297	3066	1244	1207	1292
	.187	TY		5476	581	583	764	762	692	856	583	655				
		LY	7648	5140	558	556	704	653	613	785	606	665	706	641	500	661
**BRAND		TY		104309	9417	13972	14030	13029	17312	12801	11765	11983				
TOTAL**		LY	149729	100176	9033	16865	12965	13754	12174	11912	10159	13314	11955	17556	10649	9393
SIMI CHARDONNAY	.750	TY		5075	368	507	434	553	817	678	1010	708				
		LY	6268	4142	550	315	647	448	478	886	420	398	896	489	403	338
**BRAND		TY		5075	368	507	434	553	817	678	1010	708				
TOTAL**		LY	6268	4142	550	315	647	448	478	886	420	398	896	489	403	338
SIMI RSN RV RES	.750	TY		12				1		2	1	8				
		LY	97	91	48	22	14	4	1	1	1			3	3	
**BRAND		TY		12				1		2	1	8				
TOTAL**		LY	97	91	48	22	14	4	1	1	1			3	3	
SIMPLY NAKED CA	.750	TY		2983	210	295	239	770	325	593	278	273				
		LY	2643	1567	33	111	164	116	122	609	188	224	366	226	174	310
**BRAND		TY		2983	210	295	239	770	325	593	278	273				
TOTAL**		LY	2643	1567	33	111	164	116	122	609	188	224	366	226	174	310
SOLAIRE S LUCIA	.750	TY														
		LY	3	3		1	1	1								
**BRAND		TY														
TOTAL**		LY	3	3		1	1	1								
TALUS	.750	TY														
		LY	61	58	7	33	4	5		2	4	3		1	1	1
**BRAND		TY														
TOTAL**		LY	61	58	7	33	4	5		2	4	3		1	1	1
THORNY ROSE COL	.750	TY		225						12	63	150				
		LY														
**BRAND		TY		225						12	63	150				
TOTAL**		LY														
TOASTED HD RSRV	.750	TY		4	1	2	1									
		LY	35	24	1	2	2	7	3	4	1	4	2	4	3	2
**BRAND		TY		4	1	2	1									
TOTAL**		LY	35	24	1	2	2	7	3	4	1	4	2	4	3	2

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TOASTED HEAD	.750	TY		9468	1004	676	724	1724	1368	1157	1390	1425				
		LY	13032	8485	1323	785	849	1175	1009	875	1169	1300	2073	1044	769	661
BRAND TOTAL		TY		9468	1004	676	724	1724	1368	1157	1390	1425				
		LY	13032	8485	1323	785	849	1175	1009	875	1169	1300	2073	1044	769	661
TWIN FIN CAL	.750	TY														
		LY	47	45	6	7	3	8	6	5	2	8		1		1
BRAND TOTAL		TY														
		LY	47	45	6	7	3	8	6	5	2	8		1		1
VENDANGE	1.500	TY		14963	1556	2446	1491	2487	1724	1762	1261	2236				
		LY	30778	22270	3417	2286	3502	3437	1989	2965	1957	2717	1885	2627	2037	1959
	1.000	TY		2316	261	235	334	320	280	323	268	295				
		LY	3322	2218	262	241	311	258	257	333	290	266	316	230	237	321
	.750	TY		133	10	25	12	20	14	18	12	22				
		LY	187	132	10	32	10	22	9	15	11	23	11	17	15	12
	.500	TY		3893	454	449	1083	538	366	343	305	355				
		LY	6637	4580	381	450	732	461	773	494	488	801	443	428	409	777
	.187	TY		63	7	9	8	8	8	9	7	7				
		LY	133	108	17	18	16	16	9	16	10	6	7	8	5	5
BRAND TOTAL		TY		21368	2288	3164	2928	3373	2392	2455	1853	2915				
		LY	41057	29308	4087	3027	4571	4194	3037	3823	2756	3813	2662	3310	2703	3074
VENDANGE TWIN	1.500	TY		476	58	70	105	75	58	49	32	29				
		LY	1206	862	97	71	140	103	107	137	110	97	111	93	78	62
BRAND TOTAL		TY		476	58	70	105	75	58	49	32	29				
		LY	1206	862	97	71	140	103	107	137	110	97	111	93	78	62
VINTAGE INK	.750	TY														
		LY	10	3								3			7	
BRAND TOTAL		TY														
		LY	10	3								3			7	
WILD HORSE CC	.750	TY		1856	123	91	225	188	225	272	575	157				
		LY	2197	1651	156	94	110	229	586	155	168	153	98	201	178	69
BRAND TOTAL		TY		1856	123	91	225	188	225	272	575	157				
		LY	2197	1651	156	94	110	229	586	155	168	153	98	201	178	69
WILD HRSE UNBRD	.750	TY		9		2	2	1	1	1	1	1				
		LY	24	10		4	1	1	1	1	1	1	5	5	2	2
BRAND TOTAL		TY		9		2	2	1	1	1	1	1				
		LY	24	10		4	1	1	1	1	1	1	5	5	2	2
GEWURZTRMINER																
HOGUE FRUIT FWD	.750	TY		345	72	17	22	59	25	116	17	17				
		LY	607	424	121	18	19	53	26	137	26	24	37	42	80	24
BRAND TOTAL		TY		345	72	17	22	59	25	116	17	17				
		LY	607	424	121	18	19	53	26	137	26	24	37	42	80	24
RIESLING																
3 BLIND MOOSE	.750	TY		1	1											
		LY	10	10	3	1	1	5								
BRAND TOTAL		TY		1	1											
		LY	10	10	3	1	1	5								
BLACK BOX	3.000	TY		38	3	4	5	5	8	3	2	8				
		LY	59	43	3	5	3	5	3	11	8	5	2	6	6	2
BRAND TOTAL		TY		38	3	4	5	5	8	3	2	8				
		LY	59	43	3	5	3	5	3	11	8	5	2	6	6	2
BLACK BOX CAL	3.000	TY		314	27	33	22	48	65	39	40	40				
		LY	164	37						3	6	28	28	46	33	20
BRAND TOTAL		TY		314	27	33	22	48	65	39	40	40				
		LY	164	37						3	6	28	28	46	33	20
BLACK BOX COL V	3.000	TY		3146	159	358	281	348	609	805	325	261				
		LY	2858	1784	166	314	239	271	252	225	157	160	226	484	181	183
BRAND TOTAL		TY		3146	159	358	281	348	609	805	325	261				
		LY	2858	1784	166	314	239	271	252	225	157	160	226	484	181	183
BLACKSTN MT CTY	.750	TY		6	6											
		LY	68	46	2	29	7	1	4			3		21		1
BRAND TOTAL		TY		6	6											
		LY	68	46	2	29	7	1	4			3		21		1
C D BOIS RSL CA	.750	TY		1893	16	12	684	571	284	187	78	61				
		LY	199	123	21	16	14	13	14	12	12	21	26	19	23	8
BRAND TOTAL		TY		1893	16	12	684	571	284	187	78	61				
		LY	199	123	21	16	14	13	14	12	12	21	26	19	23	8
ESTANCIA MONTRY	.750	TY		67	18	13	7	9	6	5	6	3				

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BRAND	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
		LY	3037	2686	2	4	577	663	487	399	303	251	194	78	49	30
**BRAND		TY		67	18	13	7	9	6	5	6	3				
TOTAL**		LY	3037	2686	2	4	577	663	487	399	303	251	194	78	49	30
HAYMAN&HILL RSV	.750	TY														
		LY	1	1	1											
**BRAND		TY														
TOTAL**		LY	1	1	1											
HOGUE COLUMBIA	.750	TY		2300	270	288	355	319	257	416	182	213				
		LY	3760	2624	403	338	272	339	266	445	231	330	332	301	242	261
**BRAND		TY		2300	270	288	355	319	257	416	182	213				
TOTAL**		LY	3760	2624	403	338	272	339	266	445	231	330	332	301	242	261
HOGUE GENESIS	.750	TY		12	3	1	1	1	3	1	1	1				
		LY	25	15	1	1	1	2	2	3	3	2	2	4	2	2
**BRAND		TY		12	3	1	1	1	3	1	1	1				
TOTAL**		LY	25	15	1	1	1	2	2	3	3	2	2	4	2	2
HOGUE LATE HVST	.750	TY		1510	207	159	200	192	254	186	141	171				
		LY	2653	1581	178	206	198	194	218	186	153	248	367	265	247	193
**BRAND		TY		1510	207	159	200	192	254	186	141	171				
TOTAL**		LY	2653	1581	178	206	198	194	218	186	153	248	367	265	247	193
R MNDVI PS CAL	.750	TY		109	10	17	14	19	9	23	7	10				
		LY	190	120	19	15	13	17	9	24	7	16	11	25	6	28
**BRAND		TY		109	10	17	14	19	9	23	7	10				
TOTAL**		LY	190	120	19	15	13	17	9	24	7	16	11	25	6	28
R MNDVI PS CC	.750	TY		13							3	10				
		LY														
**BRAND		TY		13							3	10				
TOTAL**		LY														
R MNDVI PS MONT	1.500	TY		2		1	1									
		LY	8	8	3	1			1	1		2				
	.750	TY		2494	175	449	291	322	442	291	311	213				
		LY	4316	2487	248	432	288	254	352	314	192	407	397	857	346	229
**BRAND		TY		2496	175	450	292	322	442	291	311	213				
TOTAL**		LY	4324	2495	251	433	288	254	353	315	192	409	397	857	346	229
RM WOODBG CALIF	1.500	TY		9009	819	1103	1085	1131	1473	1192	1254	952				
		LY	13730	8638	808	1226	1079	1193	1065	1049	759	1459	1119	2004	1045	924
	.750	TY		879	61	51	84	326	58	108	72	119				
		LY	1744	895	61	64	67	348	50	88	53	164	65	390	60	334
**BRAND		TY		9888	880	1154	1169	1457	1531	1300	1326	1071				
TOTAL**		LY	15474	9533	869	1290	1146	1541	1115	1137	812	1623	1184	2394	1105	1258
RM WOODBRIDGE	.750	TY		1742	311	111	150	199	314	410	119	128				
		LY	2265	1406	266	109	151	98	219	203	247	113	389	196	117	157
**BRAND		TY		1742	311	111	150	199	314	410	119	128				
TOTAL**		LY	2265	1406	266	109	151	98	219	203	247	113	389	196	117	157
SAV BL/FME BL																
BLACKSTN SV MNT	.750	TY		74	9	6	5	20	17	6	4	7				
		LY	69	55	11	6	2	8	16	4	3	5	4	5	3	2
**BRAND		TY		74	9	6	5	20	17	6	4	7				
TOTAL**		LY	69	55	11	6	2	8	16	4	3	5	4	5	3	2
C D BOIS NC SAV	.750	TY		2387	280	299	430	265	255	394	266	198				
		LY	3582	2511	364	297	356	341	306	393	241	213	288	459	148	176
**BRAND		TY		2387	280	299	430	265	255	394	266	198				
TOTAL**		LY	3582	2511	364	297	356	341	306	393	241	213	288	459	148	176
CHAPEL HL SV BL	.750	TY														
		LY	1	1				1								
**BRAND		TY														
TOTAL**		LY	1	1				1								
ESTANCIA PNC SB	.750	TY		167	17	25	13	25	33	21	24	9				
		LY	194	126	3	6	7	16	30	21	20	23	28	18	7	15
**BRAND		TY		167	17	25	13	25	33	21	24	9				
TOTAL**		LY	194	126	3	6	7	16	30	21	20	23	28	18	7	15
FRANCISCAN NAPA	.750	TY		54	6	5	19	6	8	6	3	1				
		LY	47	24	5	6	3	1	1	2	2	4	6	7	5	5
**BRAND		TY		54	6	5	19	6	8	6	3	1				
TOTAL**		LY	47	24	5	6	3	1	1	2	2	4	6	7	5	5
HOGUE SAUV BLNC	.750	TY		1055	172	55	52	203	88	372	69	44				
		LY	1535	1249	459	58	42	185	93	300	69	43	137	62	44	43

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BRAND	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
**BRAND		TY		1055	172	55	52	203	88	372	69	44				
TOTAL**		LY	1535	1249	459	58	42	185	93	300	69	43	137	62	44	43
HRM REX-GOL CAL	1.500	TY		3040	438	151	236	892	208	402	526	187				
		LY	1016	236		9	32	5	3	5	91	91	140	115	297	228
	.750	TY		166	13	16	11	28	25	45	19	9				
		LY	409	305		26	58	52	13	60	49	47	22	17	21	44
**BRAND		TY		3206	451	167	247	920	233	447	545	196				
TOTAL**		LY	1425	541		35	90	57	16	65	140	138	162	132	318	272
NATHANSN CRK SV	1.500	TY		63	4	11	8	8	26	1	5					
		LY	214	170	1	16	5	38	30	24	13	43	12	13	5	14
**BRAND		TY		63	4	11	8	8	26	1	5					
TOTAL**		LY	214	170	1	16	5	38	30	24	13	43	12	13	5	14
NIGHT HARVEST	1.500	TY		858	105	97	141	124	92	121	70	108				
		LY	2816	1903	124	392	186	327	218	224	325	107	582	111	92	128
	.750	TY		61	4	13	12	11	2	8	4	7				
		LY	156	114	13	4	10	30	17	14	10	16	6	7	17	12
**BRAND		TY		919	109	110	153	135	94	129	74	115				
TOTAL**		LY	2972	2017	137	396	196	357	235	238	335	123	588	118	109	140
R MNDV PS FM BL	.750	TY														
		LY	28	28	12	3	2	9	2							
**BRAND		TY														
TOTAL**		LY	28	28	12	3	2	9	2							
R MNDV PS SB CC	.750	TY		682					45	383	33	221				
		LY														
**BRAND		TY		682					45	383	33	221				
TOTAL**		LY														
R MNDV PS SV BL	.750	TY		4064	268	660	950	423	344	466	650	303				
		LY	6309	4195	289	580	484	723	470	654	273	722	435	769	574	336
**BRAND		TY		4064	268	660	950	423	344	466	650	303				
TOTAL**		LY	6309	4195	289	580	484	723	470	654	273	722	435	769	574	336
R MNDVI FUME BL	.750	TY		1018	58	84	100	239	176	136	144	81				
		LY	1450	938	72	84	178	130	106	119	151	98	104	122	136	150
**BRAND		TY		1018	58	84	100	239	176	136	144	81				
TOTAL**		LY	1450	938	72	84	178	130	106	119	151	98	104	122	136	150
R MNDVI FUME RS	.750	TY		9	1	1	2	1	1	1	1	1				
		LY	6	5		5										1
**BRAND		TY		9	1	1	2	1	1	1	1	1				
TOTAL**		LY	6	5		5										1
R MNDVI I BLOCK	.750	TY		1				1								
		LY	1	1					1							
**BRAND		TY		1				1								
TOTAL**		LY	1	1					1							
R MNDVI SAV BOT	.375	TY														
		LY	1	1		1										
**BRAND		TY														
TOTAL**		LY	1	1		1										
RM WOODBRDGE SV	1.500	TY		21526	1478	3168	3444	2351	3057	2831	3085	2112				
		LY	27864	18664	1610	1799	2931	2407	2662	2726	1954	2575	2096	3355	2045	1704
	.750	TY		5743	816	306	473	1461	472	598	406	1211				
		LY	7452	4492	635	276	408	777	568	573	726	529	515	846	627	972
	.187	TY		28	5	8	3	5	2	3	1	1				
		LY	654	623	83	84	90	86	86	149	32	13	9	8	9	5
**BRAND		TY		27297	2299	3482	3920	3817	3531	3432	3492	3324				
TOTAL**		LY	35970	23779	2328	2159	3429	3270	3316	3448	2712	3117	2620	4209	2681	2681
SIMI SAUVGN BLC	.750	TY		1993	134	255	307	250	258	414	168	207				
		LY	2269	1637	213	144	281	219	225	221	147	187	184	194	123	131
**BRAND		TY		1993	134	255	307	250	258	414	168	207				
TOTAL**		LY	2269	1637	213	144	281	219	225	221	147	187	184	194	123	131
SIMPLY NAKED CA	.750	TY		1334	8	28	181	414	154	293	112	144				
		LY														
**BRAND		TY		1334	8	28	181	414	154	293	112	144				
TOTAL**		LY														
VENDANGE SAV BL	1.500	TY		3214	333	479	275	612	369	501	257	388				
		LY	4521	3101	560	294	398	568	290	376	259	356	445	339	430	206
**BRAND		TY		3214	333	479	275	612	369	501	257	388				
TOTAL**		LY	4521	3101	560	294	398	568	290	376	259	356	445	339	430	206
VIOGNIER																
HGUE GNSIS VGNR	.750	TY		187	55	53	36	22	9	9	1	2				

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		LY	2318	1665	3				1	662	596	403	313	175	76	89
**BRAND		TY		187	55	53	36	22	9	9	1	2				
TOTAL**		LY	2318	1665	3				1	662	596	403	313	175	76	89
TOASTED HEAD	.750	TY		197	37	17	31	30	20	25	19	18				
		LY	376	247	73	25	35	19	24	33	20	18	56	33	18	22
**BRAND		TY		197	37	17	31	30	20	25	19	18				
TOTAL**		LY	376	247	73	25	35	19	24	33	20	18	56	33	18	22
WILD HORSE CC	.750	TY														
		LY	14	12	1	10			1				1		1	
**BRAND		TY														
TOTAL**		LY	14	12	1	10			1				1		1	
WHT VARTL OTH																
HRM REX-GOL MOS	1.500	TY		3117	383	160	873	171	118	1160	117	135				
		LY	3009	1936	22	74	615	159	84	95	766	121	169	141	435	328
	.750	TY		1591	135	229	176	329	130	213	264	115				
		LY	2677	1691	15	275	272	326	198	147	111	347	134	441	217	194
**BRAND		TY		4708	518	389	1049	500	248	1373	381	250				
TOTAL**		LY	5686	3627	37	349	887	485	282	242	877	468	303	582	652	522
R MNDVI MOS ORO	.500	TY		10	2	1	2	1	1	1	1	1				
		LY	15	9	2	1	1	1	1	1	1	1	1	3	1	1
	.375	TY		43	5	6	4	7	6	5	6	4				
		LY	68	34	4	4	3	6	2	4	4	7	10	10	9	5
**BRAND		TY		53	7	7	6	8	7	6	7	5				
TOTAL**		LY	83	43	6	5	4	7	3	5	5	8	11	13	10	6
RM WOODBG MSCTO	1.500	TY		3999	199	465	323	740	350	580	994	348				
		LY	4870	3019	263	322	562	455	239	268	194	716	318	445	638	450
	.750	TY		962	181	73	81	118	196	85	67	161				
		LY	1884	992	180	91	130	81	134	126	173	77	484	189	106	113
**BRAND		TY		4961	380	538	404	858	546	665	1061	509				
TOTAL**		LY	6754	4011	443	413	692	536	373	394	367	793	802	634	744	563
SIMPLY NAKD MSC	.750	TY		489	2	5	29	141	66	108	58	80				
		LY														
**BRAND		TY		489	2	5	29	141	66	108	58	80				
TOTAL**		LY														
VENDANGE SW MSC	1.500	TY		1								1				
		LY														
	.500	TY		1								1				
		LY														
**BRAND		TY		2								2				
TOTAL**		LY														
VENDANGE SYMPHY	1.500	TY		28	5	6	6	3	2	3	2	1				
		LY	105	83	19	17	8	10	4	2	6	17	10	4	4	4
**BRAND		TY		28	5	6	6	3	2	3	2	1				
TOTAL**		LY	105	83	19	17	8	10	4	2	6	17	10	4	4	4
WHT BLND/MRTG																
HAYMN&HLL INTER	.750	TY														
		LY	2	2		2										
**BRAND		TY														
TOTAL**		LY	2	2		2										
HRM RX-G FR RNG	.750	TY		69	1	11	1	1	8	10	5	32				
		LY														
**BRAND		TY		69	1	11	1	1	8	10	5	32				
TOTAL**		LY														
PRIMAL ROOT CAL	.750	TY		201		44	12	20	47	26	23	29				
		LY														
**BRAND		TY		201		44	12	20	47	26	23	29				
TOTAL**		LY														
TOASTED HD UNTM	.750	TY		24	2	2	2	3	2	5	4	4				
		LY	86	82	6	7	18	12	9	9	18	3	1	2	1	
**BRAND		TY		24	2	2	2	3	2	5	4	4				
TOTAL**		LY	86	82	6	7	18	12	9	9	18	3	1	2	1	
VENDNGE SEM-CHR	1.500	TY														
		LY	64	64	62		1	1								
**BRAND		TY														
TOTAL**		LY	64	64	62		1	1								
APPLE																

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K CIDER	.187	TY		1		1										
		LY	1	1					1							
BRAND TOTAL		TY		1		1										
		LY	1	1					1							
FRUIT VRTL WN																
A MST FRZ BB ML	.375	TY		2787			125	800	834	619	243	166				
		LY														
BRAND TOTAL		TY		2787			125	800	834	619	243	166				
		LY														
A MST FRZ PR PG	.375	TY		1887			92	585	565	394	151	100				
		LY														
BRAND TOTAL		TY		1887			92	585	565	394	151	100				
		LY														
A MST FRZ ST WZ	.375	TY		3274			164	1034	958	686	264	168				
		LY														
BRAND TOTAL		TY		3274			164	1034	958	686	264	168				
		LY														
A MST MG/SW MSC	1.500	TY		4893		222	571	759	701	1102	589	949				
		LY														
BRAND TOTAL		TY		4893		222	571	759	701	1102	589	949				
		LY														
ARBR MST BLK ML	1.500	TY		17610	1825	2655	2592	2321	2392	2133	1486	2206				
		LY	31904	18207	1848	2624	2539	1766	2540	2519	2536	1835	4858	4075	2401	2363
	.750	TY		6286	884	604	834	773	698	908	894	691				
		LY	11102	6405	876	678	829	660	793	836	578	1155	949	1966	990	792
BRAND TOTAL		TY		23896	2709	3259	3426	3094	3090	3041	2380	2897				
		LY	43006	24612	2724	3302	3368	2426	3333	3355	3114	2990	5807	6041	3391	3155
ARBR MST CRN TW	1.500	TY		4440	429	427	614	609	650	996	377	338				
		LY	9210	4592	452	461	1071	475	467	525	714	427	1639	1356	631	992
	.750	TY		1428	298	268	435	143	40	167	35	42				
		LY	5119	2662	292	296	348	346	309	515	263	293	586	1063	385	423
BRAND TOTAL		TY		5868	727	695	1049	752	690	1163	412	380				
		LY	14329	7254	744	757	1419	821	776	1040	977	720	2225	2419	1016	1415
ARBR MST FRT WZ	1.500	TY		21433	1993	2943	3383	2862	3060	2604	1957	2631				
		LY	36061	21501	1982	2896	3247	2988	2791	2635	3032	1930	5108	4417	2509	2526
	.750	TY		6983	689	781	964	1076	660	1057	1127	629				
		LY	11624	6710	702	841	931	811	776	899	675	1075	927	2241	910	836
BRAND TOTAL		TY		28416	2682	3724	4347	3938	3720	3661	3084	3260				
		LY	47685	28211	2684	3737	4178	3799	3567	3534	3707	3005	6035	6658	3419	3362
ARBR MST MLN WZ	1.500	TY		2737	261	266	395	830	269	345	224	147				
		LY	5337	3243	644	272	392	264	721	451	252	247	386	678	629	401
	.750	TY		3			1			1		1				
		LY	25	22	5	2	4	1	5	4		1		2	1	
BRAND TOTAL		TY		2740	261	266	396	830	269	346	224	148				
		LY	5362	3265	649	274	396	265	726	455	252	248	386	680	630	401
ARBR MST MX PNR	1.500	TY		9	2	1	2	2	1	1						
		LY	2556	2533	596	296	358	248	461	499	52	23	14	5	2	2
BRAND TOTAL		TY		9	2	1	2	2	1	1						
		LY	2556	2533	596	296	358	248	461	499	52	23	14	5	2	2
ARBR MST OF CHR	.750	TY														
		LY	2	1				1								1
BRAND TOTAL		TY														
		LY	2	1				1								1
ARBR MST PCH CH	1.500	TY		3645	353	395	836	499	408	519	333	302				
		LY	6091	3572	554	352	462	348	673	533	337	313	543	792	675	509
	.750	TY		614	56	118	56	65	155	73	48	43				
		LY	990	575	49	118	44	55	159	68	43	39	136	104	44	131
BRAND TOTAL		TY		4259	409	513	892	564	563	592	381	345				
		LY	7081	4147	603	470	506	403	832	601	380	352	679	896	719	640
ARBR MST PN GRG	1.500	TY		3906	356	373	552	643	859	526	324	273				
		LY	7420	4799	330	730	565	808	668	967	376	355	970	786	457	408
	.750	TY		715	259	217	219	13	3	2	1	1				
		LY	3975	2326	252	276	376	267	318	338	245	254	346	679	325	299
BRAND TOTAL		TY		4621	615	590	771	656	862	528	325	274				
		LY	11395	7125	582	1006	941	1075	986	1305	621	609	1316	1465	782	707
ARBR MST POM PN	1.500	TY		4378	298	523	455	595	1173	328	263	743				
		LY	2738	493						145	183	165	426	960	467	392
	.750	TY		509	40	131	50	42	37	58	110	41				
		LY	578	236		3	22	16	28	53	78	36	112	76	114	40

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**BRAND		TY		4887	338	654	505	637	1210	386	373	784				
TOTAL**		LY	3316	729		3	22	16	28	198	261	201	538	1036	581	432
ARBR MST SNG ZN	1.500	TY		8103	659	708	1080	1214	1477	1672	653	640				
		LY	14059	8077	636	751	1759	963	973	1650	674	671	2076	1733	855	1318
	.750	TY		3995	390	416	577	575	418	555	408	656				
		LY	6728	3998	398	450	556	471	506	546	673	398	555	1196	522	457
**BRAND		TY		12098	1049	1124	1657	1789	1895	2227	1061	1296				
TOTAL**		LY	20787	12075	1034	1201	2315	1434	1479	2196	1347	1069	2631	2929	1377	1775
ARBR MST STW WZ	1.500	TY		10437	1324	996	1361	1631	1562	1294	1021	1248				
		LY	21424	12901	1299	1786	1805	1998	1537	1548	1779	1149	2833	2802	1502	1386
	.750	TY		4386	430	504	625	605	429	1019	412	362				
		LY	7841	4567	499	552	628	457	505	1082	392	452	617	1424	630	603
**BRAND		TY		14823	1754	1500	1986	2236	1991	2313	1433	1610				
TOTAL**		LY	29265	17468	1798	2338	2433	2455	2042	2630	2171	1601	3450	4226	2132	1989
ARBR MST TF CHR	1.500	TY		2995	280	292	424	817	300	399	253	230				
		LY	5732	3179	351	316	851	358	374	377	280	272	825	643	378	707
	.750	TY		164	15	31	22	24	18	20	13	21				
		LY	651	555	370	46	19	28	30	21	17	24	28	26	21	21
**BRAND		TY		3159	295	323	446	841	318	419	266	251				
TOTAL**		LY	6383	3734	721	362	870	386	404	398	297	296	853	669	399	728
ARBR MST WP PNG	1.500	TY		3970	312	610	848	469	359	781	321	270				
		LY	5778	3451	511	320	433	307	542	725	311	302	471	1033	444	379
	.750	TY		67	7	13	14	14	16		2	1				
		LY	136	84	9	12	13	8	10	8	13	11	13	16	11	12
**BRAND		TY		4037	319	623	862	483	375	781	323	271				
TOTAL**		LY	5914	3535	520	332	446	315	552	733	324	313	484	1049	455	391
TABLE OTHER																
CONSTELLATN MIX	.750	TY		1120						1120						
		LY														
**BRAND		TY		1120						1120						
TOTAL**		LY														
GRBLDI PASTAVNO	4.000	TY														
		LY	743	743	700	28	11	2	1		1					
**BRAND		TY														
TOTAL**		LY	743	743	700	28	11	2	1		1					
R MNDV PS GIFT	.750	TY		66								66				
		LY														
**BRAND		TY		66								66				
TOTAL**		LY														
RED GUITAR SANG	1.500	TY		2288	289	157	290	471	286	444	186	165				
		LY	1466	486						202	156	128	342	264	165	209
	.750	TY		2020	276	152	176	229	400	323	297	167				
		LY	1139	534					5	163	232	134	139	161	192	113
**BRAND		TY		4308	565	309	466	700	686	767	483	332				
TOTAL**		LY	2605	1020					5	365	388	262	481	425	357	322
CHMPAGNE BRUT																
COOK IMP 6/4 PK	.187	TY		338	35	36	44	32	50	47	42	52				
		LY	419	255	24	34	29	35	31	39	36	27	36	63	35	30
**BRAND		TY		338	35	36	44	32	50	47	42	52				
TOTAL**		LY	419	255	24	34	29	35	31	39	36	27	36	63	35	30
COOKS IMP BRUT	1.500	TY		5356	482	563	1053	626	743	711	569	609				
		LY	9775	5096	490	665	1031	535	816	556	527	476	738	1927	1321	693
	.750	TY		10561	780	1664	1251	1260	1281	1779	1031	1515				
		LY	17072	9577	740	1381	1335	1146	1152	1500	992	1331	1452	3690	1433	920
	.187	TY		3064	319	364	450	393	382	427	366	363				
		LY	4614	2779	297	356	424	327	341	387	333	314	413	575	443	404
**BRAND		TY		18981	1581	2591	2754	2279	2406	2917	1966	2487				
TOTAL**		LY	31461	17452	1527	2402	2790	2008	2309	2443	1852	2121	2603	6192	3197	2017
GRT WESTRN BRUT	.750	TY		1214	103	174	191	169	150	158	134	135				
		LY	3002	1379	117	196	206	161	182	164	205	148	241	609	632	141
**BRAND		TY		1214	103	174	191	169	150	158	134	135				
TOTAL**		LY	3002	1379	117	196	206	161	182	164	205	148	241	609	632	141
ROGET BRUT	.750	TY		2601	239	309	421	391	310	343	267	321				
		LY	5259	2827	292	351	469	329	351	366	311	358	416	840	849	327
**BRAND		TY		2601	239	309	421	391	310	343	267	321				
TOTAL**		LY	5259	2827	292	351	469	329	351	366	311	358	416	840	849	327
CHMPGNE X DRY																
COOKS IMP X DRY	1.500	TY		3466	555	344	411	620	301	425	352	458				

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BRAND	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
		LY	5633	2870	505	256	363	460	226	299	304	457	450	1002	994	317
	.750	TY		9005	787	1020	1673	1106	1508	951	894	1066				
		LY	14645	8280	710	1010	1479	1016	1264	838	971	992	1250	2726	1306	1083
	.187	TY		392	42	44	56	37	55	53	45	60				
		LY	549	345	42	51	46	40	37	39	44	46	62	74	38	30
**BRAND		TY		12863	1384	1408	2140	1763	1864	1429	1291	1584				
TOTAL**		LY	20827	11495	1257	1317	1888	1516	1527	1176	1319	1495	1762	3802	2338	1430
G WESTN EXT DRY	1.500	TY		449	85	94	212	37	12	6	3					
		LY	1456	780	76	113	139	94	83	109	90	76	142	199	250	85
	.750	TY		1936	172	249	292	264	236	267	250	206				
		LY	4534	2215	212	288	346	254	274	284	305	252	395	839	854	231
	.187	TY		1537	167	189	225	224	175	224	165	168				
		LY	2347	1422	168	177	235	167	165	205	146	159	222	250	236	217
**BRAND		TY		3922	424	532	729	525	423	497	418	374				
TOTAL**		LY	8337	4417	456	578	720	515	522	598	541	487	759	1288	1340	533
ROGET EXTRA DRY	1.500	TY		3636	359	437	554	487	381	531	427	460				
		LY	5728	3152	310	414	538	349	347	415	419	360	558	622	930	466
	.750	TY		3790	360	427	589	600	424	472	435	483				
		LY	7113	3852	334	435	586	524	436	466	467	604	537	1048	1267	409
	.187	TY		404	38	48	46	56	55	57	49	55				
		LY	539	353	31	51	47	56	47	29	43	49	45	47	53	41
**BRAND		TY		7830	757	912	1189	1143	860	1060	911	998				
TOTAL**		LY	13380	7357	675	900	1171	929	830	910	929	1013	1140	1717	2250	916
CHAMPAGNE OTH																
COOKS IMP BR GR	.750	TY		1343	143	142	188	241	147	128	160	194				
		LY	2039	1118	126	128	149	153	114	147	169	132	224	481	97	119
**BRAND		TY		1343	143	142	188	241	147	128	160	194				
TOTAL**		LY	2039	1118	126	128	149	153	114	147	169	132	224	481	97	119
CHAMP PNK/RED																
COOKS WH ZNFNDL	.750	TY		967	330	81	305	107	63	33	33	15				
		LY	1872	1257	323	100	235	123	69	248	80	79	135	299	101	80
**BRAND		TY		967	330	81	305	107	63	33	33	15				
TOTAL**		LY	1872	1257	323	100	235	123	69	248	80	79	135	299	101	80
SPUMANTE																
COOKS IMPERIAL	1.500	TY		686	94	237	101	89	67	77	17	4				
		LY	1699	1014	93	119	103	113	213	93	107	173	118	329	106	132
	.750	TY		2207	194	193	429	261	458	208	235	229				
		LY	4270	2021	198	207	259	270	471	198	231	187	709	876	185	479
	.187	TY		719	82	74	111	104	85	108	74	81				
		LY	1203	693	69	96	109	81	82	97	83	76	108	156	147	99
**BRAND		TY		3612	370	504	641	454	610	393	326	314				
TOTAL**		LY	7172	3728	360	422	471	464	766	388	421	436	935	1361	438	710
ROGET SPUMANTE	1.500	TY		6006	597	705	946	840	669	874	651	724				
		LY	11065	5757	568	735	930	674	685	814	694	657	1011	1582	1972	743
	.750	TY		4576	425	539	680	686	570	649	503	524				
		LY	10334	5086	487	560	681	725	590	629	602	812	823	1993	1888	544
	.187	TY		37	6		7		8	8	8					
		LY	67	47	7	12	6	7	5	5		5		5	8	7
**BRAND		TY		10619	1028	1244	1633	1526	1247	1531	1162	1248				
TOTAL**		LY	21466	10890	1062	1307	1617	1406	1280	1448	1296	1474	1834	3580	3868	1294
SPARKLING OTH																
ARBOR MST PEACH	.750	TY		46	3	7	8	5	4	7	6	6				
		LY	906	866	505	169	94	38	23	14	14	9	13	13	13	1
**BRAND		TY		46	3	7	8	5	4	7	6	6				
TOTAL**		LY	906	866	505	169	94	38	23	14	14	9	13	13	13	1
ARBOR MST RASPB	.750	TY		84	11	10	11	14	13	10	6	9				
		LY	1615	1534	805	266	184	118	64	43	31	23	15	30	22	14
**BRAND		TY		84	11	10	11	14	13	10	6	9				
TOTAL**		LY	1615	1534	805	266	184	118	64	43	31	23	15	30	22	14
COOKS MOSCATO	.750	TY		252	20	50	52	40	44	13	13	20				
		LY	153										2	95	19	37
**BRAND		TY		252	20	50	52	40	44	13	13	20				
TOTAL**		LY	153										2	95	19	37
WOODBRDGE CUVEE	.750	TY		701	43	66	59	226	42	56	31	178				
		LY	872	97				6	2	6	33	50	63	256	311	145
**BRAND		TY		701	43	66	59	226	42	56	31	178				
TOTAL**		LY	872	97				6	2	6	33	50	63	256	311	145
WOODBRIDGE BRUT	.750	TY		1396	77	116	330	278	94	122	72	307				
		LY	3301	1332	70	116	314	180	85	120	321	126	197	946	538	288

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**BRAND		TY		1396	77	116	330	278	94	122	72	307				
TOTAL**		LY	3301	1332	70	116	314	180	85	120	321	126	197	946	538	288
IM MSCTL/MSCT																
ALICE WHT LEXIA	.500	TY		19	7	3	3	3			1	2				
		LY	54	43	7	5	6	5	5	4	6	5	8	3		
**BRAND		TY		19	7	3	3	3			1	2				
TOTAL**		LY	54	43	7	5	6	5	5	4	6	5	8	3		
FR BORDEAUX																
B PHLP CDT CAB	.750	TY		41	10	8	8	7	3	3		2				
		LY	168	131	8	6	26	12	29	16	20	14	10	7	9	11
**BRAND		TY		41	10	8	8	7	3	3		2				
TOTAL**		LY	168	131	8	6	26	12	29	16	20	14	10	7	9	11
B PHLP CDT P NR	.750	TY		24	2	2	5	2	3	2		8				
		LY	269	218			13	5	105	40	31	24	21	13	11	6
**BRAND		TY		24	2	2	5	2	3	2		8				
TOTAL**		LY	269	218			13	5	105	40	31	24	21	13	11	6
B PHLP MERLOT	.750	TY														
		LY	53	53	2	47	4									
**BRAND		TY														
TOTAL**		LY	53	53	2	47	4									
MOUTN CADET RED	1.500	TY		4579	702	341	455	549	990	484	650	408				
		LY	7276	4310	692	333	391	248	917	601	780	348	1496	527	399	544
	.750	TY		3733	413	670	686	297	301	548	396	422				
		LY	6440	4345	501	699	520	379	403	557	804	482	548	466	589	492
**BRAND		TY		8312	1115	1011	1141	846	1291	1032	1046	830				
TOTAL**		LY	13716	8655	1193	1032	911	627	1320	1158	1584	830	2044	993	988	1036
MOUTN CADET WHT	1.500	TY		2188	139	225	223	301	578	259	288	175				
		LY	3277	2204	245	146	200	151	647	384	296	135	541	202	136	194
	.750	TY		2146	284	196	290	233	288	345	243	267				
		LY	3567	2545	252	369	310	246	305	359	409	295	281	238	267	236
**BRAND		TY		4334	423	421	513	534	866	604	531	442				
TOTAL**		LY	6844	4749	497	515	510	397	952	743	705	430	822	440	403	430
FRENCH ROSE																
BP ROTH CADET	.750	TY		1201	74	193	198	144	187	233	88	84				
		LY	1642	1219	66	146	123	152	227	197	213	95	108	102	106	107
**BRAND		TY		1201	74	193	198	144	187	233	88	84				
TOTAL**		LY	1642	1219	66	146	123	152	227	197	213	95	108	102	106	107
FRENCH OTHER																
B PHLP CDT CHRD	.750	TY		49	6	4	5	9	6	3	4	12				
		LY	245	213	5	6	27	5	100	28	25	17	12	9	6	5
**BRAND		TY		49	6	4	5	9	6	3	4	12				
TOTAL**		LY	245	213	5	6	27	5	100	28	25	17	12	9	6	5
HRM REX-GOL MRL	1.500	TY		144						43	34	67				
		LY														
	.750	TY		3								3				
		LY														
**BRAND		TY		147						43	34	70				
TOTAL**		LY														
NATHANSN CK MRL	1.500	TY		555						84	56	415				
		LY														
**BRAND		TY		555						84	56	415				
TOTAL**		LY														
VENDANGE MERLOT	1.500	TY		31						11	12	8				
		LY														
**BRAND		TY		31						11	12	8				
TOTAL**		LY														
GRM MOSELLE																
BLUFELD MDM RSL	.750	TY		2432	269	308	246	322	471	266	195	355				
		LY	3701	2359	250	274	396	347	282	261	221	328	308	349	397	288
**BRAND		TY		2432	269	308	246	322	471	266	195	355				
TOTAL**		LY	3701	2359	250	274	396	347	282	261	221	328	308	349	397	288
BLUFELD SWT RSL	.750	TY		196	43	65	13	11	23	18	8	15				
		LY														

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BRAND TOTAL		TY		196	43	65	13	11	23	18	8	15				
		LY														
GERMAN OTHER																
WOODBRIDGE RSLG	.750	TY														
		LY	16	16	16											
BRAND TOTAL		TY														
		LY	16	16	16											
ITL CHIANTI																
IL PIAGGIONE RS	.750	TY		1						1						
		LY	11	11	6	2		1	1	1						
BRAND TOTAL		TY		1						1						
		LY	11	11	6	2		1	1	1						
RUFF AZIANO CLS	.750	TY		530	57	57	118	46	71	39	58	84				
		LY	716	489	47	72	134	29	55	28	47	77	53	72	80	22
BRAND TOTAL		TY		530	57	57	118	46	71	39	58	84				
		LY	716	489	47	72	134	29	55	28	47	77	53	72	80	22
RUFF RSRVA DCAL	.750	TY		3059	323	383	435	327	389	374	415	413				
		LY	4974	2833	359	343	435	253	357	340	381	365	741	674	374	352
BRAND TOTAL		TY		3059	323	383	435	327	389	374	415	413				
		LY	4974	2833	359	343	435	253	357	340	381	365	741	674	374	352
RUFF SANTE DAME	.750	TY		7	1	1		2	1		1	1				
		LY	33	23	6	3	2	1	2	4	2	3	4	4	1	1
BRAND TOTAL		TY		7	1	1		2	1		1	1				
		LY	33	23	6	3	2	1	2	4	2	3	4	4	1	1
RUFFINO IL LEO	.750	TY		355	48	39	47	27	55	40	47	52				
		LY	573	363	42	43	51	34	51	36	39	67	57	58	70	25
BRAND TOTAL		TY		355	48	39	47	27	55	40	47	52				
		LY	573	363	42	43	51	34	51	36	39	67	57	58	70	25
RUFFINO RED	1.500	TY		5302	422	890	660	576	762	1027	450	515				
		LY	8190	5150	443	1284	622	547	410	509	440	895	646	733	861	800
	.750	TY		4966	823	448	517	967	395	673	620	523				
		LY	6812	4260	611	340	766	415	372	747	524	485	713	610	556	673
	.375	TY		1					1							
		LY														
BRAND TOTAL		TY		10269	1245	1338	1177	1543	1158	1700	1070	1038				
		LY	15002	9410	1054	1624	1388	962	782	1256	964	1380	1359	1343	1417	1473
RUFFINO SUPRIOR	.750	TY		82	25	17	13	10	4	5	4	4				
		LY	169	104	12	8	6	4	3	20	28	23	19	18	7	21
BRAND TOTAL		TY		82	25	17	13	10	4	5	4	4				
		LY	169	104	12	8	6	4	3	20	28	23	19	18	7	21
RUFFNO RS DCL G	.750	TY		257	32	32	44	28	35	25	34	27				
		LY	302	180	26	23	26	17	23	16	20	29	38	49	24	11
BRAND TOTAL		TY		257	32	32	44	28	35	25	34	27				
		LY	302	180	26	23	26	17	23	16	20	29	38	49	24	11
ITL PIN GRIGO																
BORGO CONVENTI	.750	TY		1								1				
		LY														
BRAND TOTAL		TY		1								1				
		LY														
RUFFINO	.750	TY		1480	86	162	205	190	246	198	186	207				
		LY	2560	2068	533	331	231	170	190	129	312	172	153	148	109	82
BRAND TOTAL		TY		1480	86	162	205	190	246	198	186	207				
		LY	2560	2068	533	331	231	170	190	129	312	172	153	148	109	82
RUFFINO LUMINA	1.500	TY		4828	263	632	562	1059	399	1185	316	412				
		LY	4876	3089	174	609	411	542	397	340	395	221	322	845	291	329
	.750	TY		4385	681	335	475	578	772	536	583	425				
		LY	4074	2322	2	7	657	332	243	554	245	282	429	422	428	473
BRAND TOTAL		TY		9213	944	967	1037	1637	1171	1721	899	837				
		LY	8950	5411	176	616	1068	874	640	894	640	503	751	1267	719	802
ITL RSTO/BLSH																
HRM REX-GOL WZ	1.500	TY		44		7		5	6	8	5	13				
		LY														
	.750	TY		72	8	8	2	3	9	15	8	19				
		LY														

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BRAND TOTAL		TY		116	8	15	2	8	15	23	13	32				
		LY														
LA TERRE WH ZIN	1.500	TY		1								1				
		LY														
BRAND TOTAL		TY		1								1				
		LY														
ITALIAN OTHER																
BORGO CNV SV BL	.750	TY		6			5	1								
		LY														
BRAND TOTAL		TY		6			5	1								
		LY														
HRM REX-GOL PN	.750	TY														
		LY	439	403	64	31	61	71	48	42	53	33	35	1		
BRAND TOTAL		TY														
		LY	439	403	64	31	61	71	48	42	53	33	35	1		
RUFF GRPPNE MZI	.750	TY		2							2					
		LY														
BRAND TOTAL		TY		2							2					
		LY														
RUFF ORVIETO CL	.750	TY		2757	213	335	406	361	520	335	347	240				
		LY	3886	2730	198	412	410	239	437	454	341	239	412	313	227	204
BRAND TOTAL		TY		2757	213	335	406	361	520	335	347	240				
		LY	3886	2730	198	412	410	239	437	454	341	239	412	313	227	204
RUFF RMTRIO SDM	.750	TY		1	1											
		LY	1	1				1								
BRAND TOTAL		TY		1	1											
		LY	1	1				1								
RUFFINO AZIANO	.750	TY		1068	102	95	233	101	87	129	197	124				
		LY	1714	979	98	175	121	118	92	100	78	197	322	173	100	140
BRAND TOTAL		TY		1068	102	95	233	101	87	129	197	124				
		LY	1714	979	98	175	121	118	92	100	78	197	322	173	100	140
RUFFINO IL DCAL	.750	TY		555	44	52	74	61	80	53	43	148				
		LY	1063	686	60	113	78	40	98	60	49	188	145	108	65	59
BRAND TOTAL		TY		555	44	52	74	61	80	53	43	148				
		LY	1063	686	60	113	78	40	98	60	49	188	145	108	65	59
RUFFINO LIBAIO	.750	TY		42	4	3	6	6	5	7	7	4				
		LY	42	29	5	3	4	5	2	3	3	4	4	5	2	2
BRAND TOTAL		TY		42	4	3	6	6	5	7	7	4				
		LY	42	29	5	3	4	5	2	3	3	4	4	5	2	2
RUFFINO MODUS	.750	TY		36	4	7	4	3	1	4	5	8				
		LY	140	114	11	18	32	17	19	12	3	2	6	7	10	3
BRAND TOTAL		TY		36	4	7	4	3	1	4	5	8				
		LY	140	114	11	18	32	17	19	12	3	2	6	7	10	3
RUFFINO MOS AST	.750	TY		109		11	15	15	16	22	13	17				
		LY														
BRAND TOTAL		TY		109		11	15	15	16	22	13	17				
		LY														
RUFFNO FONT SOL	.750	TY		104	25	18	18	7	13	4	6	13				
		LY	215	163	21	21	55	17	10	12	9	18	12	13	19	8
BRAND TOTAL		TY		104	25	18	18	7	13	4	6	13				
		LY	215	163	21	21	55	17	10	12	9	18	12	13	19	8
RUFFNO LDLA NVA	.750	TY		21	3	2	3	4	1	3	2	3				
		LY	29	18	2	2	5	1	2	1	3	2	2	3	3	3
BRAND TOTAL		TY		21	3	2	3	4	1	3	2	3				
		LY	29	18	2	2	5	1	2	1	3	2	2	3	3	3
SOLATIA CHARDNY	.750	TY														
		LY	1	1		1										
BRAND TOTAL		TY														
		LY	1	1		1										
AUST CAB SAUV																
ALICE WHITE CAB	1.500	TY		1037	244	43	68	213	58	58	305	48				
		LY	1389	1136	256	81	69	264	61	58	285	62	63	85	36	69
BRAND TOTAL		TY		1037	244	43	68	213	58	58	305	48				
		LY	1389	1136	256	81	69	264	61	58	285	62	63	85	36	69

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NABCA CASE SALES DEPLETION COMPARISON

BRAND	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
LEASNGHM CAB CC	.750	TY		3		3										
		LY														
BRAND TOTAL		TY		3		3										
		LY														
AUST CHARDNNY																
ALICE WHITE CHR	1.500	TY		5946	638	687	716	1109	715	1038	553	490				
		LY	9481	6689	764	885	807	619	814	1214	864	722	658	592	785	757
	.750	TY		1318	125	86	317	95	72	347	87	189				
		LY	2481	1754	535	142	322	138	107	332	84	94	262	131	248	86
	.500	TY		250	82	60	85	19	3	1						
		LY	914	585	51	58	77	69	75	94	96	65	103	75	65	86
	.187	TY		99	18	12	10	12	11	13	10	13				
		LY	234	165	21	22	18	23	20	29	6	26	18	20	14	17
BRAND TOTAL		TY		7613	863	845	1128	1235	801	1399	650	692				
		LY	13110	9193	1371	1107	1224	849	1016	1669	1050	907	1041	818	1112	946
BAROSA EB E MNR	.750	TY														
		LY	3	3			1		1		1					
BRAND TOTAL		TY														
		LY	3	3			1		1		1					
MRCS JMS CHARD	1.500	TY		1570	20	23	225	227	238	261	227	349				
		LY	7													7
BRAND TOTAL		TY		1570	20	23	225	227	238	261	227	349				
		LY	7													7
NATHANSN CK SEA	1.500	TY		325				3	19	44	108	151				
		LY														
BRAND TOTAL		TY		325				3	19	44	108	151				
		LY														
VENDANGE AUST	.500	TY		1255					517	117	112	509				
		LY														
BRAND TOTAL		TY		1255					517	117	112	509				
		LY														
VENDANGE SEA	1.500	TY		2004	1	3	78	307	383	360	590	282				
		LY														
BRAND TOTAL		TY		2004	1	3	78	307	383	360	590	282				
		LY														
AUST MERLOT																
ALICE WHITE MRL	1.500	TY		14		1		4	3	1	1	4				
		LY	178	164	8	38	8	61	9	6	15	19	7	6	1	
	.750	TY		2				2								
		LY	12	9		1	6	2						2		1
	.187	TY		6	2	2	1	1								
		LY	16	8	1	2	1	1	1	1		1	2	2	2	2
BRAND TOTAL		TY		22	2	3	1	7	3	1	1	4				
		LY	206	181	9	41	15	64	10	7	15	20	9	10	3	3
AUST PIN NOIR																
ALICE WHT PN NR	.750	TY		436	39	112	33	24	18	173	16	21				
		LY	935	537	52	150	46	39	45	162	19	24	165	45	154	34
BRAND TOTAL		TY		436	39	112	33	24	18	173	16	21				
		LY	935	537	52	150	46	39	45	162	19	24	165	45	154	34
AUST SHIRAZ																
ALICE WHITE SHZ	1.500	TY		1631	355	73	456	88	109	399	69	82				
		LY	2507	1975	418	85	432	110	97	365	365	103	134	114	207	77
	.750	TY		538	39	105	37	20	134	28	35	140				
		LY	911	614	36	133	33	42	150	33	36	151	27	62	175	33
	.500	TY		151	62	29	40	9	3	3	3	2				
		LY	683	418	44	49	57	38	44	74	51	61	83	54	48	80
	.187	TY		6	1	2		1			1	1				
		LY	26	18	2	3	2		4	3	2	2	1	2	1	4
BRAND TOTAL		TY		2326	457	209	533	118	246	430	108	225				
		LY	4127	3025	500	270	524	190	295	475	454	317	245	232	431	194
BAROSA V BP SHZ	.750	TY		1		1										
		LY	3	1					1				1	1		
BRAND TOTAL		TY		1		1										
		LY	3	1					1				1	1		
BAROSA V EB SHZ	.750	TY														
		LY	2	2		1		1								
BRAND TOTAL		TY														
		LY	2	2		1		1								

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BRAND	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
BAROSSA VLY SHZ	.750	TY		1					1							
		LY	2	1								1			1	
**BRAND		TY		1					1							
TOTAL**		LY	2	1								1			1	
LEASNGHM MAGNUS	.750	TY														
		LY	3	1		1							2			
**BRAND		TY														
TOTAL**		LY	3	1		1							2			
LEASNGHM SHZ CC	.750	TY		4		1		3								
		LY	1	1							1					
**BRAND		TY		4		1		3								
TOTAL**		LY	1	1							1					
LEASNGHM SZ #61	.750	TY														
		LY	2	2	1					1						
**BRAND		TY														
TOTAL**		LY	2	2	1					1						
RAVNSWD VB SHRZ	.750	TY		972	177	74	75	120	165	93	66	202				
		LY	1356	885	144	92	139	91	73	83	56	207	117	127	135	92
**BRAND		TY		972	177	74	75	120	165	93	66	202				
TOTAL**		LY	1356	885	144	92	139	91	73	83	56	207	117	127	135	92
AUST OTHR RED																
ALICE WH RL MOS	1.500	TY		508	112	56	67	82	44	43	36	68				
		LY	602	197	20	10	13	16	8	15	47	68	148	99	59	99
	.750	TY		1		1										
		LY	7	7			1		2	4						
**BRAND		TY		509	112	57	67	82	44	43	36	68				
TOTAL**		LY	609	204	20	10	14	16	10	19	47	68	148	99	59	99
AUST OTHR WHT																
ALICE WH LX MOS	1.500	TY		1057	129	130	168	221	115	127	84	83				
		LY	2740	1906	235	248	279	185	266	266	167	260	255	253	150	176
	.750	TY		705	72	52	81	77	155	80	51	137				
		LY	1545	1099	277	99	92	104	208	79	78	162	82	134	77	153
	.500	TY		169	36	29	78	17	4	2	1	2				
		LY	507	349	37	44	53	38	38	49	50	40	48	38	30	42
**BRAND		TY		1931	237	211	327	315	274	209	136	222				
TOTAL**		LY	4792	3354	549	391	424	327	512	394	295	462	385	425	257	371
ALICE WHT RSLNG	1.500	TY		1			1									
		LY	52	52	4	12	7	3	26							
	.750	TY		4	1	1	1		1							
		LY	6	2								2	2		2	
**BRAND		TY		5	1	1	2		1							
TOTAL**		LY	58	54	4	12	7	3	26			2	2		2	
LEASNGHM RSL #7	.750	TY														
		LY	1	1		1										
**BRAND		TY														
TOTAL**		LY	1	1		1										
STARVEDOG SV BL	.750	TY														
		LY	1	1	1											
**BRAND		TY														
TOTAL**		LY	1	1	1											
WOODBRG MOSCATO	1.500	TY														
		LY	63	63	59	4										
**BRAND		TY														
TOTAL**		LY	63	63	59	4										
ARGT CAB SAUV																
MRCS JMS MDZ CB	1.500	TY		5746	546	1031	609	1099	550	826	382	703				
		LY	9964	6820	658	1130	1086	745	615	1203	567	816	747	826	741	830
	.750	TY		31	5	5	1	8	4	3	3	2				
		LY	78	53	7	10	7	4	3	8	5	9	5	9	6	5
**BRAND		TY		5777	551	1036	610	1107	554	829	385	705				
TOTAL**		LY	10042	6873	665	1140	1093	749	618	1211	572	825	752	835	747	835
ARGT CHARDNNY																
MRCS JM MDZ CHR	1.500	TY		8130	863	1405	1138	838	712	1250	922	1002				
		LY	15090	10701	938	1736	1523	1259	1175	1690	1077	1303	1098	1226	986	1079
	.750	TY		45	7	8	6	5	5	4	6	4				
		LY	71	55	6	9	5	8	5	10	5	7	6	5	2	3

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NABCA CASE SALES DEPLETION COMPARISON

BRAND	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
**BRAND		TY		8175	870	1413	1144	843	717	1254	928	1006				
TOTAL**		LY	15161	10756	944	1745	1528	1267	1180	1700	1082	1310	1104	1231	988	1082
ARGT MALBEC																
BLACK BOX MALBC	3.000	TY		10394	690	1272	1103	1107	1826	961	958	2477				
		LY	11967	7590	535	1359	809	859	772	1074	620	1562	1017	1598	836	926
**BRAND		TY		10394	690	1272	1103	1107	1826	961	958	2477				
TOTAL**		LY	11967	7590	535	1359	809	859	772	1074	620	1562	1017	1598	836	926
BLACKSTN WNMKER	.750	TY		119						4	28	87				
		LY														
**BRAND		TY		119						4	28	87				
TOTAL**		LY														
DISENO OLD VINE	.750	TY		2383	318	235	272	413	173	277	427	268				
		LY	3411	1884	203	231	227	205	163	185	224	446	642	300	253	332
**BRAND		TY		2383	318	235	272	413	173	277	427	268				
TOTAL**		LY	3411	1884	203	231	227	205	163	185	224	446	642	300	253	332
HRM REX-GOLIATH	.750	TY		410	6	160	99	22	24	28	19	52				
		LY														
**BRAND		TY		410	6	160	99	22	24	28	19	52				
TOTAL**		LY														
MRCS JMS MENDOZ	1.500	TY		6397	547	901	653	853	1131	826	674	812				
		LY	8208	5418	494	787	921	550	475	667	860	664	705	739	594	752
	.750	TY		5	2						3					
		LY	16	12	2	5			2		3		4			
**BRAND		TY		6402	549	901	653	853	1131	826	677	812				
TOTAL**		LY	8224	5430	496	792	921	550	477	667	863	664	709	739	594	752
R MNDVI PVT SEL	.750	TY		133				3	10	19	36	65				
		LY														
**BRAND		TY		133				3	10	19	36	65				
TOTAL**		LY														
ARGT MERLOT																
MRCS JM MDZ MRL	1.500	TY		5129	392	933	536	618	547	802	631	670				
		LY	9599	6633	668	1103	994	794	531	742	933	868	746	800	671	749
	.750	TY		2						2						
		LY	3	3		3										
**BRAND		TY		5131	392	933	536	618	547	804	631	670				
TOTAL**		LY	9602	6636	668	1106	994	794	531	742	933	868	746	800	671	749
ARGT OTHR WHT																
BLACK BOX MSCTO	3.000	TY		1595	6	41	198	187	372	268	161	362				
		LY														
**BRAND		TY		1595	6	41	198	187	372	268	161	362				
TOTAL**		LY														
DISENO TORRONTS	.750	TY		284	38	20	26	56	23	28	25	68				
		LY	386	248	1	28	54	26	27	37	26	49	66	27	17	28
**BRAND		TY		284	38	20	26	56	23	28	25	68				
TOTAL**		LY	386	248	1	28	54	26	27	37	26	49	66	27	17	28
HRM REX-GOL MSC	.750	TY		19						1	11	7				
		LY														
**BRAND		TY		19						1	11	7				
TOTAL**		LY														
MARCUS JMS RSLN	1.500	TY		5480	547	604	1048	779	663	766	477	596				
		LY	8274	5600	569	607	1009	622	603	758	830	602	739	722	544	669
	.750	TY		22	5		6	4		5	2					
		LY	31	21	6	2	3	4	3	3			5		5	
**BRAND		TY		5502	552	604	1054	783	663	771	479	596				
TOTAL**		LY	8305	5621	575	609	1012	626	606	761	830	602	744	722	549	669
ARGT OTHER																
HRM RX-GO P MSC	.750	TY		1							1					
		LY														
**BRAND		TY		1							1					
TOTAL**		LY														
MARCUS JMS W ZN	1.500	TY		190	52	29	35	24	30	20						
		LY	389	253	36	41	17	33	34	14	20	58	31	28	53	24
**BRAND		TY		190	52	29	35	24	30	20						
TOTAL**		LY	389	253	36	41	17	33	34	14	20	58	31	28	53	24

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BRAND	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
CHLE CAB SAUV																
BLACK BOX V CNT	3.000	TY		726								726				
		LY														
BRAND TOTAL		TY		726								726				
		LY														
HRM REX-GOLIATH	1.500	TY		350			2	69	33	83	47	116				
		LY														
	.750	TY		1310	49	195	83	291	113	95	401	83				
		LY	45													45
BRAND TOTAL		TY		1660	49	195	85	360	146	178	448	199				
		LY	45													45
NATHANSON CREEK	1.500	TY														
		LY	391	313	49	41	28	35	33	55	34	38	38	40		
BRAND TOTAL		TY														
		LY	391	313	49	41	28	35	33	55	34	38	38	40		
VENDANGE	1.500	TY		3	2					1						
		LY	2	2			1	1								
BRAND TOTAL		TY		3	2					1						
		LY	2	2			1	1								
CHILE MALBEC																
WOODBRIDGE VLLE	1.500	TY		2988	170	412	298	327	614	336	526	305				
		LY	1742	482					3	118	227	134	167	522	316	255
	.750	TY		45	1	5	2	2	6	4	11	14				
		LY	20	4						1		3	5	2	6	3
BRAND TOTAL		TY		3033	171	417	300	329	620	340	537	319				
		LY	1762	486					3	119	227	137	172	524	322	258
CHLE OTHR RED																
ESCUDO ROJO RED	.750	TY		17	3	6	3	1	1	2	1					
		LY	251	233	115	22	27	45	8	4	6	6	4	5	6	3
BRAND TOTAL		TY		17	3	6	3	1	1	2	1					
		LY	251	233	115	22	27	45	8	4	6	6	4	5	6	3
SPAIN																
LA TERRA CAB SV	1.500	TY		355	38	39	49	53	39	53	38	46				
		LY	42													42
BRAND TOTAL		TY		355	38	39	49	53	39	53	38	46				
		LY	42													42
MRCS JMS CAB SV	1.500	TY		814	6	33	135	98	114	111	96	221				
		LY	1													1
BRAND TOTAL		TY		814	6	33	135	98	114	111	96	221				
		LY	1													1
MRCS JMS MERLOT	1.500	TY		1041	88	120	147	119	124	127	107	209				
		LY	33													33
BRAND TOTAL		TY		1041	88	120	147	119	124	127	107	209				
		LY	33													33
NATHAN CRK CB S	1.500	TY		1881	105	386	129	374	82	125	132	548				
		LY	1630	656						95	60	501	84	678	96	116
BRAND TOTAL		TY		1881	105	386	129	374	82	125	132	548				
		LY	1630	656						95	60	501	84	678	96	116
RED GUITR GRNCH	.750	TY		1104	166	103	136	125	172	128	153	121				
		LY	2364	1514	317	142	217	163	116	150	227	182	241	187	241	181
BRAND TOTAL		TY		1104	166	103	136	125	172	128	153	121				
		LY	2364	1514	317	142	217	163	116	150	227	182	241	187	241	181
RIOJA VEGA CRNZ	.750	TY		20		4	2	1	4		2	7				
		LY	71	54	2		26	2	3	10	6	5	3	5	4	5
BRAND TOTAL		TY		20		4	2	1	4		2	7				
		LY	71	54	2		26	2	3	10	6	5	3	5	4	5
RIOJA VEGA JOVN	.750	TY		1	1											
		LY	52	49	24	7	9	3	2	2	1	1	1	1	1	
BRAND TOTAL		TY		1	1											
		LY	52	49	24	7	9	3	2	2	1	1	1	1	1	
RIOJA VEGA TEMP	.750	TY		249	26	30	25	27	25	20	45	51				
		LY	237	147						38	65	44	18	27	33	12
**BRAND		TY		249	26	30	25	27	25	20	45	51				

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BRAND	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
TOTAL**		LY	237	147						38	65	44	18	27	33	12
VENDANGE CAB SV	1.500	TY		795	99	86	108	107	81	95	137	82				
		LY	313											105	106	102
	.500	TY		1760	82	60	545	82	362	113	89	427				
		LY	611										68	82	58	403
**BRAND		TY		2555	181	146	653	189	443	208	226	509				
TOTAL**		LY	924										68	187	164	505
NEW ZEALAND																
BLACK BOX SV BL	3.000	TY		5189	311	671	556	738	1318	806	457	332				
		LY	4936	3201	177	518	345	547	461	493	313	347	423	661	294	357
**BRAND		TY		5189	311	671	556	738	1318	806	457	332				
TOTAL**		LY	4936	3201	177	518	345	547	461	493	313	347	423	661	294	357
CRAWFRD KIM CHR	.750	TY		745	59	64	79	124	109	157	82	71				
		LY	1094	696	71	69	100	84	111	132	66	63	99	103	82	114
**BRAND		TY		745	59	64	79	124	109	157	82	71				
TOTAL**		LY	1094	696	71	69	100	84	111	132	66	63	99	103	82	114
CRAWFRD KIM PNT	.750	TY		636	57	61	65	94	84	76	64	135				
		LY	876	484	48	51	69	54	60	61	54	87	156	89	54	93
**BRAND		TY		636	57	61	65	94	84	76	64	135				
TOTAL**		LY	876	484	48	51	69	54	60	61	54	87	156	89	54	93
CRAWFRD KIM SAV	.750	TY		6991	729	724	751	839	1382	1094	783	689				
		LY	9465	6275	638	599	886	870	914	952	613	803	1037	813	557	783
	.375	TY		5	1	1	1		1		1					
		LY	14	11	3	2	2		2	1	1		2	1		
**BRAND		TY		6996	730	725	752	839	1383	1094	784	689				
TOTAL**		LY	9479	6286	641	601	888	870	916	953	614	803	1039	814	557	783
CRAWFRD KM P GR	.750	TY		55	9	7	6	9	8	7	3	6				
		LY	489	433	28	24	65	28	27	165	65	31	19	18	9	10
**BRAND		TY		55	9	7	6	9	8	7	3	6				
TOTAL**		LY	489	433	28	24	65	28	27	165	65	31	19	18	9	10
CRAWFRD SPFR SB	.750	TY														
		LY	4	3						1	2			1		
**BRAND		TY														
TOTAL**		LY	4	3						1	2			1		
CRAWFRD TIET CH	.750	TY														
		LY	1	1		1										
**BRAND		TY														
TOTAL**		LY	1	1		1										
DRYLANDS SV BLC	.750	TY		62	11	5	4	6	8	11	8	9				
		LY	95	63	9	5	9	6	7	10	8	9	8	8	9	7
**BRAND		TY		62	11	5	4	6	8	11	8	9				
TOTAL**		LY	95	63	9	5	9	6	7	10	8	9	8	8	9	7
FERNLEAF SAV BL	.750	TY														
		LY	1	1						1						
**BRAND		TY														
TOTAL**		LY	1	1						1						
MONKEY BAY CHRD	.750	TY		15	1	1	6	2	1	1	2	1				
		LY	90	86	27	9	7	14	13	9	4	3	1	1	1	1
**BRAND		TY		15	1	1	6	2	1	1	2	1				
TOTAL**		LY	90	86	27	9	7	14	13	9	4	3	1	1	1	1
MONKEY BAY ROSE	.750	TY														
		LY	11	11	2	1	1	2	5							
**BRAND		TY														
TOTAL**		LY	11	11	2	1	1	2	5							
MONKEY BAY SV B	1.500	TY		1691	124	139	280	221	218	270	240	199				
		LY	2314	1566	118	164	189	160	255	205	183	292	190	238	156	164
	.750	TY		7464	817	661	821	1075	1290	1319	529	952				
		LY	9595	7273	1080	623	791	1020	1160	1310	530	759	499	601	726	496
**BRAND		TY		9155	941	800	1101	1296	1508	1589	769	1151				
TOTAL**		LY	11909	8839	1198	787	980	1180	1415	1515	713	1051	689	839	882	660
NOBILO ICN P GR	.750	TY		1			1									
		LY	11	8	1	1	1	2		1	1	1	1	1		1
**BRAND		TY		1			1									
TOTAL**		LY	11	8	1	1	1	2		1	1	1	1	1		1
NOBILO ICN P NR	.750	TY		5	1	1		1		1		1				
		LY	10	3			1			1		1	2	2	2	1
**BRAND		TY		5	1	1		1		1		1				

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NABCA CASE SALES DEPLETION COMPARISON

BRAND	Liters		Total Case Sales Last Year	Case Sales Year to Date	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
TOTAL**		LY	10	3			1			1		1	2	2	2	1
NOBILO ICN RSLN	.750	TY														
		LY	3	3	1	1	1									
**BRAND		TY														
TOTAL**		LY	3	3	1	1	1									
NOBILO ICN S BL	.750	TY		196	39	11	34	13	39	35	12	13				
		LY	216	164	33	15	25	12	27	22	12	18	8	16	20	8
**BRAND		TY		196	39	11	34	13	39	35	12	13				
TOTAL**		LY	216	164	33	15	25	12	27	22	12	18	8	16	20	8
NOBILO RC PN NR	.750	TY		934	34	100	123	172	127	125	201	52				
		LY	540	182	8	7	8	7	12	24	66	50	176	69	56	57
**BRAND		TY		934	34	100	123	172	127	125	201	52				
TOTAL**		LY	540	182	8	7	8	7	12	24	66	50	176	69	56	57
NOBILO SAUV BLC	.750	TY		8713	791	1101	1354	1156	1652	1137	877	645				
		LY	10890	7070	874	643	1425	839	713	947	781	848	1658	739	570	853
**BRAND		TY		8713	791	1101	1354	1156	1652	1137	877	645				
TOTAL**		LY	10890	7070	874	643	1425	839	713	947	781	848	1658	739	570	853
THORNY RS SV BL	.750	TY		49						6	14	29				
		LY														
**BRAND		TY		49						6	14	29				
TOTAL**		LY														
SOUTH AFRICA																
HRM REX-GOL CHR	1.500	TY		86							9	77				
		LY														
	.750	TY		17						1	1	15				
		LY														
**BRAND		TY		103						1	10	92				
TOTAL**		LY														
WOODBRG MOSCATO	1.500	TY		150	14	9	10	56	13	15	12	21				
		LY	51													51
	.750	TY		157		6	46	15	17	47	10	16				
		LY														
**BRAND		TY		307	14	15	56	71	30	62	22	37				
TOTAL**		LY	51													51
IMP OTHER RED																
INSKLN CB FRANC	.375	TY														
		LY	6	2		1						1	1	1	1	1
**BRAND		TY														
TOTAL**		LY	6	2		1						1	1	1	1	1
IMP OTHER WHT																
INNSKLLN VDL IC	.375	TY		17	3	1	2	1	2	3	2	3				
		LY	17	10	2	1	1	2	1	1		2	1	3	1	2
**BRAND		TY		17	3	1	2	1	2	3	2	3				
TOTAL**		LY	17	10	2	1	1	2	1	1		2	1	3	1	2
INSKLN RIESLING	.375	TY		3		1	1					1				
		LY	11	4		1	1	1				1	2	2	2	1
**BRAND		TY		3		1	1					1				
TOTAL**		LY	11	4		1	1	1				1	2	2	2	1
INSKLN VDL PRL	.375	TY		7		1	1	1	1	1	1	1				
		LY	11	8			2	1	1	1	1	2	1	2		
**BRAND		TY		7		1	1	1	1	1	1	1				
TOTAL**		LY	11	8			2	1	1	1	1	2	1	2		
JKSN-TRG PR ICE	.187	TY		10	1	1	1	1	1	4		1				
		LY	36	28	7	6	3	3	3	2	2	2	2	3	2	1
**BRAND		TY		10	1	1	1	1	1	4		1				
TOTAL**		LY	36	28	7	6	3	3	3	2	2	2	2	3	2	1
ITL SPARKLING																
RUFFINO PROSCCO	.750	TY		2080	114	294	463	231	230	211	180	357				
		LY	978	310		11	77	48	40	47	45	42	143	252	166	107
**BRAND		TY		2080	114	294	463	231	230	211	180	357				
TOTAL**		LY	978	310		11	77	48	40	47	45	42	143	252	166	107
****GRAND****		TY		2488906	264597	292293	341133	330068	312706	338312	278257	331540				
TOTAL		LY	3665366	2361997	279931	294652	323521	295243	279226	299629	276195	313600	331690	409684	278944	283051

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