# SPECIAL ORDERS USER GUIDE for CONTROL JURISDICTIONS

- <u>Alabama</u>
- Idaho
- lowa
- <u>Maine</u>
- <u>Michigan</u>
- <u>Mississippi</u>
- Montana
- Montgomery Co, MD
- New Hampshire
- North Carolina
- Pennsylvania
- <u>Ohio</u>
- Oregon
- <u>Utah</u>
- <u>Vermont</u>
- <u>Virginia</u>
- <u>West Virginia</u>
- Wyoming







**Beverage Control Board** (AL ABC)

Melissa Jenkins - Pricing Manager Phone: (334) 260-5438 Email: Melissa.Jenkins@abc.alabama.gov

Catherine Sistrunk, National Acct Supervisor Phone: (334) 290-4250 Email: Catherine.Sistrunk@abc.alabama.gov





- Request for Special Order Products made by Account or Supplier (on behalf of Account)
- Supplier completes price guotation forms or new vendor packet
- Purchase Order placed by state with Supplier
- Product shipped to state warehouse then to local store for purchase

#### Previously sold item

- If inventory is available in warehouse: Product shipped to store for Account to purchase
- If inventory is available in another store: Product transferred to local store for Account to purchase
- If inventory is not available in warehouse or stores: Purchase order placed with Supplier

## **Product Collection**

• All orders and products picked up by On-Premise Accounts at the nominated AL ABC store.

## **Order Initiation**

Supplier or Account

## **Minimum Quantity**

- All Special orders must be in case quantities to the AL ABC.
- Class E licensee may allow for bottle purchases.

#### **Order Placement**

- Order at local AL ABC Store
- Order online: https://www.alabamainteractive.org/abc\_onlinewholesale/welcome.action
- Phone: (334) 290-4250
- Email: Catherine.Sistrunk@abc.alabama.gov

- Product available in store: Immediate
- Product available in warehouse: 3-5 days
- Product ordered from Supplier: 6-8 weeks or sooner if the Supplier chooses faster (courier) shipping methods





# IDAHO Idaho State Liquor Division (ISLD)

Mary Botts Retail Administrative Coordinator Phone: (208) 947-9450 <u>Mary.Botts@liquor.idaho.gov</u>



#### **Special Order/Temporary Listing Process**

- Supplier, Broker, On Premise Account or National Account Manager contacts ISLD to inform them of Special Order Products
- For new product to the state: Supplier provides all required information in the quotation form (PQRS) or paper quote submitted to <u>quick.list@liquor.idaho.gov</u>.
- The ISLD holds inventory of many Special Order Products in the warehouse. These can be delivered to the store within 5-10 days.
- ISLD can cut a Purchase Order and product can be shipped next day to the ISLD's main warehouse once the Purchase Order is received by the Supplier.
- The timing to the warehouse depends on Supplier.
- Once ISLD receives product at the central warehouse, the store can receive the product in 5-10 days. Maximum 10 days for shipment to the stores depending on delivery schedules to stores (most within 5 days).
- Account is informed when Special Order Products arrive at the store.

#### **Product Collection**

• All orders and products picked up by On Premise Accounts at the nominated ISLD store.

#### **Order Initiation**

• Supplier or Account

#### **Minimum Quantity**

- Store stocked new products can be purchased by the bottle.
- Store stocked Special Order Products can be purchased by the bottle.
- Order Placement
- All orders must be placed through the Account's preferred liquor store by phone or email.

#### **Order Placement**

• All orders must be placed through the Account's preferred liquor store by phone or email.

- If SLO item is in warehouse product can be delivered to the ISLD store within 5 days
- For product not in stock or new 4 6 weeks based on Supplier delivery
- Timing can be significantly reduced by Supplier using alternative faster (courier) shipping methods for immediate delivery to the ISLD warehouse



**IOWA** 

Iowa Alcoholic Beverages Division (Iowa ABD)

Nicole Scebold, Products Manager Phone: (515) 281-7416 Email: Scebold@Iowaabd.com



#### **Special Order/Temporary Listing Process**

- Supplier notifies Iowa ABD of special order requirements.
- Iowa ABD can at its discretion allow for a 'temporary listing" for 90 days (can be renewed if necessary)
- Supplier notifies Class E Accounts that On Premise Account or National Account will be placing order.
- Account places order and picks up from Class E.
- Any orders with Suppliers outstanding past 90 days will be cancelled

#### **Product Collection**

- Account picks up product at Class E Licensee.
- Account can arrange for delivery.

## **Order Initiation**

- Supplier or Broker can initiate process with Iowa ABD.
- Account must place order with Class E licensee

#### **Minimum Quantity**

- All Special orders must be in case quantities to the Iowa ABD.
- Class E licensee may allow for bottle purchases.

#### **Order Placement**

- The Supplier can request a temporary listing or special order product by contacting the Iowa ABD SLO Coordinator.
- Class E licensees place special orders via online portal: https://abd.iowa.gov/place-special-order

- The special order process takes 3-6 weeks from product request with the Iowa ABD to be delivered to the class E licensee.
- Shipping time to the warehouse could be shortened by categorizing product as a Temporary Listing.
- Any outstanding orders with Suppliers past 90 days will be cancelled.





Maine Bureau of Alcoholic Beverages and Lottery Operations (BABLO)

Phone: (207) 287-6753 Email: <u>MaineSpirits@maine.gov</u>

#### **Special Order/Temporary Listing Process**

BABLO does not have a "special order" process per se. Products are either listed or limited allocation orders. The Supplier or Broker must:

- Present and list product(s) through the state of Maine.
- Provide product info/quote, and which Off Premise Account the On Premise Account buys the product from when under limited allocation.
- Supplier or Broker provides all required paperwork, fees, samples, etc., which must be received by BABLO not later than two (2) weeks prior to the Maine Commission meeting for listing consideration including a \$150.00 listing fee.
- Product must be listed with NABCA and have an assigned NABCA code prior to submission to Maine for consideration.

#### **Product Collection**

- Pickup from reselling Agent or delivery from reselling Agent.
- Resellers are a subset of off-premise retailers who can sell to the On Premise Account.
- If product is not in the store, reselling Agent orders from warehouse.

#### **Order Initiation**

- Supplier
- Broker

#### **Minimum Quantity**

One bottle minimum

#### **Order Placement**

• Account must place order with their nominated reseller Agent who then places order through web portal to BABLO. <u>http://www.maine.gov/dafs/bablo/</u>

- Average around 6 weeks allowing for presentation to BABLO.
- Up to one week for delivery to nominated BABLO Agents.
- Timing can be significantly reduced by Supplier using faster shipping methods (courier) for immediate delivery to the Pine State warehouse.





Brenda Whitford Phone: (517) 284-6364

MLCC Help Line Phone: (800) 701-0513 Email: <u>mlccinfo2@michigan.gov</u>



#### **Special Order/Temporary Listing Process**

- **Supplier to State** Supplier files a listing through EQuote. Commission approves almost all items. Upon Commission approval, State lists items 30 days from EQuote deadline date. There are four Authorized Distribution Agents (ADA) in the state of Michigan. Purchases Orders are created by the state to pay suppliers and inventory in ADA warehouses moves from supplier to state. Items are delisted if the following exist: (1) Items with a shelf price of less than \$50 and sales of less than twelve cases in a year (2) Shelf price between \$50.00 and \$249.99 and no sales in a year and (3) Shelf price of \$250 or greater and no sales within five years
- **On-Premise Account/Sales Rep** Places order (1 week before promotion) through the state online system, for product delivery to On Premise Account.

#### **Product Collection**

- Delivered to On Premise Account if a minimum of one 9L case.
- On Premise can pick up full cases at the ADA.
- MLCC allows 12 emergency orders per year per licensee that must deliver within 18 hours. ADA may charge \$20.
- SDD (authorized Off Premise licensee) can sell to On Premise at a maximum of one case per month.

#### **Order Initiation**

• Supplier must have the product listed before the product can be ordered by the Licensees.

#### **Minimum Quantity**

- Minimum order quantity is by the bottle
- Account must order a 9-Liter case for free delivery.

#### **Order Placement**

- Licensees are required to order the product online: <u>https://www.lara.michigan.gov/olo/</u>
- ADA, Online Ordering, EFT and Product Customer Service: (800) 701-0513

- Total Lead Time approx. 5- 6 weeks:
  - Listing must be applied for one month in advance.
  - After approval product can be shipped to the ADA then delivered to account.

# MISSISSIPPI

Mississippi Department of Revenue ABC Division (MS ABC)

Dewey DeWayne McCardle ABC Director of Purchasing Division Phone: 601-856-1342 <u>dewayne.mccardle@dor.ms.gov</u>



Home

#### **Special Order/Temporary Listing Process**

#### The following process applies only to On Premise Account orders:

- If an On Premise Account can commit to a minimum of 10 case sales within a year, MS ABC will consider the product as a listed product.
- If the product is only available for a short period of time and the On Premise Account can commit to a minimum of 10 cases, then MS ABC considers these products Temporary Orders (Not Special Orders).
- If a National Account places orders on behalf of its Accounts for a new product the MS ABC will contact the Supplier to initiate a price quote.
- Each individual Account must place its own orders.
- All other 10 case commitments are special orders.
- New products require price quote from Supplier.
- Previously sold products only require an order to be placed with the MS ABC.

#### **Product Collection**

- MS ABC will deliver the product to the On Premise Account but there is a 5 case minimum order to the On Premise Account.
- It does NOT have to be five cases of the same product

#### **Order Initiation**

- National Account Manager
- On Premise Account
- Broker

#### **Minimum Quantity**

• All Special Orders must be in case quantities

#### **Order Placement**

- The Account can order online at: <a href="http://www.dor.ms.gov/Pages/default.aspx">http://www.dor.ms.gov/Pages/default.aspx</a>
- Via a Broker or National Account orders must be on the special order form: <u>http://www.dor.ms.gov/ABC/Documents/abc\_specialorderform.pdf</u>

- 4-6 weeks depending on Supplier's shipping schedule to MS ABC warehouse.
- Approval and PO can take two days.
- Timing can be significantly reduced by Supplier faster shipping method (courier) for immediate delivery to the MS ABC warehouse.



Montana Department of Revenue (MTDOR)

Lisa Patzer - Purchasing Agent Phone: (406)444-4003 Email: <u>Lisa.Patzer@mt.gov</u>

#### **Special Order/Temporary Listing Process**

- Any product that is not regular listed is a special order.
- MTDOR will warehouse products on a temporary basis.
- For National Account promotions, orders usually fall under MTDOR's Promotion Program.
- The Supplier is responsible for filling out a Promotion Agreement.
- Supplier or Broker must sell/coordinate which Off-Premise Account the On-Premise will purchase from, and make sure product is available in the Off-Premise store.
- Account purchases product from the Off-Premise store.

#### **Product Collection**

• All On-Premise orders are picked up at the nominated Off-Premise store.

#### **Order Initiation**

• Supplier submits special promotion request which enables the Supplier to ship more product to warehouse.

#### **Minimum Quantity**

• One case minimum

#### **Order Placement**

- Lisa Patzer Purchasing Agent
- Phone: (406)444-4003
- Email: Lisa.Patzer@mt.gov

- For new products, it may take up to 10 weeks based on Supplier delivery.
- Timing can be significantly reduced by Supplier using alternative faster shipping methods (courier) for immediate delivery to the warehouse.
- Once in the MTDOR warehouse up to one week based on delivery schedule to the Off-Premise store.



# **MONTGOMERY** COUNTY, MD

**Montgomery County Department of Liquor Control** (Montgomery County DLC)

Communications/Ordering Center: 240-777-1900

Manager, Melissa Romeo Phone: (240) 777-1957 Melissa.Romeo@montgomerycountymd.gov





#### **Special Order/Temporary Listing Process**

#### Special Order Products which are not stored in warehouse or DLC Retail Stores:

- Order placed for special order products with County.
- Once product arrives at the warehouse from the supplier, item will go out to store or licensee or DLC Retail Store on next order shipment.
- Licensees also have the option to pick up the special order product directly from the DLC Warehouse once it has been received by the supplier.

#### **Product Collection**

- Delivery to licensee from Montgomery County DLC warehouse. ۰
- Pick up from Montgomery County DLC Retail Store.
- Pick up from Montgomery County DLC warehouse. ٠

#### **Order Initiation**

- DLC Licensees and County stores, can initiate orders. ٠
- Supplier and distributor reps. can initiate orders on behalf of licensees

#### **Minimum Quantity**

- 1 case if delivered from the warehouse.
- 1 bottle if purchased from a DLC Retail Store.

#### **Order Placement**

- Licensees can order product by the following methods:
- iStore at: http://www.montgomerycountymd.gov/mcg/dlc-istore ٠
- Phone: 240-777-1900 ٠
- Fax: 240-777-1909
- Email: dlcordersection@montgomerycountymd.gov
- By sales/distributor representative ٠

- Special Orders may be sourced from MD Distributor (if available) resulting in 1 week or less lead time.
- Supplier sourced special orders, maximum 4 weeks. •





# **NEW HAMPSHIRE**

New Hampshire State Liquor Commission (NHSLC)

Lisa Lassonde Phone: (603) 230-7040 Lisa.Lassonde@liquor.state.nh.us &

info@liquorandwineoutlets.com



#### **Special Order/Temporary Listing Process**

The New Hampshire State Liquor Commission has two methods for managing Special Order Products:

#### **Standard Method**

- Account, Broker or Supplier requests product through the NHSLC.
- Supplier or Broker (Vendor of Record) submits product info/quote to the state.
- Account is notified when product has been delivered to the NHSLC warehouse.

#### Direct Ship Method (managed by enforcement)

- Supplier purchases a Direct Ship permit from the NHSLC.
- Account orders product through the Supplier.
- Supplier ships and invoices product directly to the Account.
- Supplier sends 8% tax payment to the NHSLC.

#### **Product Collection**

- Delivery From NHSLC Warehouse.
- Pick Up From NHSLC Store.
- Direct From Supplier With Direct Shipment Permit (Not Via NHDLC Warehouse).

#### **Order Initiation**

- Account
- Supplier ٠

#### **Minimum Quantity**

- Via NHSLC Warehouse by the case
- Direct Wine shipments by the case
- Direct Spirit shipments by the bottle

#### **Order Placement**

- Account can place order online through the NHSLC Web portal: www.nhliguorandwine.com
- Phone: (603) 230-7070 •
- Email: customerservice@liquor.state.nh.us.

- Expected turn around 2-4 weeks based on Supplier delivery.
- Timing can be significantly reduced by Supplier using faster shipping methods (courier) for immediate delivery to the warehouse
- Direct shipment to Account can reduce timing to 5 days.





**NORTH CAROLINA** 

North Carolina Alcoholic Beverage Control Commission (NC ABC)

Laurie Lee - Director, Pricing Division Phone: (919)779-8354 Email: <u>laurie.Lee@abc.nc.gov</u>



#### **Special Order/Temporary Listing Process**

- If product does not have a regular or special order code listing, Supplier or Broker requests a listing from NC ABC.
- National Account manager or Supplier/Broker, contacts NC ABC at least 8 weeks out to request approval for warehouse shipment.
- Once the product is in the warehouse, the Supplier or Broker should make sure that the ABC stores are aware of product to avoid communication or confusion when the Account goes to purchase the product from the store.
- Account is notified prior to promotional launch of product. Account places order for product at nominated ABC store and pre-pays for product. Delivery time may take up to two weeks to arrive for pickup at the store.
- Account picks up product prior to the promotion from nominated ABC Board (Off-Premise) to where product was shipped.

#### **Product Collection**

• All On-Premise orders are picked up at the nominated NC ABC store.

#### **Order Initiation**

• Supplier, Broker or National Account Manager can initiate the order with the NC ABC.

#### **Minimum Quantity**

- Minimum one case.
- NC ABC allows full pallet orders for larger volume placements.

#### **Order Placement**

- National Account Manager, Broker or Supplier may contact the state by email.
- Phone: (919)779-8354
- Email: <u>laurie.lee@abc.nc.gov</u>
- Account should contact the nominated ABC store, in person since order is prepaid.

- For new items timing can be 6 8 weeks from initial request with the NC ABC.
- Delivery to store depends on schedule. This may be up to 2 weeks depending on store location. In some cases, the Broker may make deliveries to the ABC store.
- Timing can be significantly reduced by Supplier using faster shipping methods (courier) for immediate delivery to the warehouse



# OHIO

Ohio Division of Liquor Control (OH DOLC)

Liquor Enterprise Service Center (LESC) <u>liquoragencyhelp@com.state.oh.us</u> 877-812-0013



#### **Special Order/Temporary Listing Process**

- OH DOLC provides Special Order Item (SOI) processing for wholesale requests . SOIs are not automatically replenished. It is up to the agencies to restock/ reorder when out of stock based on National Account orders.
- Broker provides required information to list the SOI in Ohio through the normal listing process.
- Once SOI is approved for listing, Broker is required to provide a Distribution List of agencies where product is required to be stocked for National Account to purchase. OH DOLC provides a template spreadsheet for the Broker to fill out to provide the distribution list.
- Broker is also required to provide a signed Wholesale Commitment Letter that must be signed by the National Account representative indicating commitment to purchase requested volume.
- Account purchases SOI (week before the promotion) from the off-premise Agency where product is sent (no pre-pay required).

#### **Product Collection**

- Account picks up product at Agency.
- Most agencies will deliver to the On Premise Account.
- SOI are intended for full case purchase. Wholesale accounts must purchase a full case.

#### **Order Initiation**

- National Account Manager
- Broker

#### **Minimum Quantity**

• All Special orders must be in case quantities

#### **Order Placement**

• See steps of Special Order Process

- SOIs must follow OH DOLC's listing process.
- Deadline is 10th of the month. For example, April 10 deadline is for a June 1st listing meeting.
- 60 days worst case to list and DOLC. Depending on timing, 45 days is typical.
- Up to 2 weeks for Supplier delivery to OH DOLC warehouse. Timing can be significantly reduced by using faster shipping methods (courier) for immediate delivery to the warehouse





OREGON

Oregon Liquor Control Commission (OLCC)

Melissa Spaeth - Special Orders Coordinator Phone: (503) 872-5040 Email: <u>OLCC.SpecialOrder@Oregon.gov</u>

#### **Special Order/Temporary Listing Process**

- All On Premise Accounts must place special orders through an Oregon Liquor Agent.
- Agent places order through the OLCC web portal.
- After Supplier ships product to the OLCC the special order is shipped to the Agent who notifies the Account that the product is available for collection.

#### **Product Collection**

- All On Premise orders are to be picked up at the nominated OLCC agency store
- Some stores will deliver

#### **Order Initiation**

• Orders must be placed by the Account through their nominated OLCC Agent.

#### **Minimum Quantity**

• Off Premise or Licensee may order one bottle minimum 750ml or greater.

#### **Order Placement**

• Liquor store (Agent) must submit the order electronically through OLCC Liquor Agent Services, (OLAS)

- For warehouse carried Special Order Products, item orders can take up to one week based on the agency's delivery schedule.
- Special orders generally filled within 4 to 6 weeks after the PO is issued
- Timing can be significantly reduced by Supplier using faster shipping methods (courier) for immediate delivery to the warehouse





PENNSYLVANIA

Pennsylvania Liquor Control Board (PLCB)

Karen Romberger Supervisor, Special Order Division Phone: (800) 332-7522, option 1 Email: <u>ra-lbslo@pa.gov</u>

-or-

Licensee Online Order Portal Support 800-332-7522 option 5; plcbloop@pa.gov

#### Special Order/Temporary Listing Process

The Pennsylvania Broker acts as a distributor for Special Order products - SO:

- Supplier applies for SO code # from PLCB and notifies Broker of application (PLCB aims for 10 day turnaround).
- Code # is sent to the "Vendor of Record". Item and code are placed on the SO active list.
- Broker or Supplier sales rep notifies the Account that product is available and can be ordered by the broker or supplier through the PLCB SO portal for the Account.
- Broker enters order in SO portal, Account must approve the order in online order portal (LOOP), Broker may then deliver product to the Account's designated PLCB store.

#### **Product Collection**

• All orders and products are shipped from the Broker to a PLCB store.

#### **Order Initiation**

- On Premise Account
- Retail Customer

#### **Minimum Quantity**

• 1 unit

#### **Order Placement**

- On Premise Account places the orders with Broker by phone or with Supplier sales rep.
- On Premise Account and Retail customers also have the ability to order directly, online.

- If Special Order product item is in Broker warehouse, product can be delivered to the PLCB store in 1 2 weeks, (less in the greater Philadelphia area).
- For product not in stock or new, 4 6 weeks based on Supplier delivery.



# UTAH

Utah Department of Alcoholic **Beverage Control (Utah DABC)** 

Chris Brunelli Phone: (801) 977-6827 Email: CBrunelli@utah.gov



#### Special Order/Temporary Listing Process

- National Account places an order online. It is the Chain Account's best interest to have one National Account Manager expedite a Special Order on behalf of all On-Premise Accounts prior to promotion date.
- UT DABC reviews the online request including volume per the requirements defined during the order • process. UT DABC responds with pricing, totals, and other pertinent information required to accept the order.
- National Account agrees to the terms and pricing.
- UT DABC creates a Purchase Order (PO) and sends to the Supplier.
- Supplier fulfills order to ship to warehouse.
- UT DABC receives shipment to warehouse.
- UT DABC cross docks delivery with order locations of UTABC store where product is to be shipped for pickup by Account.

## **Product Collection**

• All On Premise orders are picked up at the nominated UT DABC store.

#### **Order Initiation**

National Account Manager should notify UT DABC on behalf of all Accounts for the full Special Order Product placement.

#### **Minimum Quantity**

 One case minimum, however, for ongoing products the UT DABC store may split cases for Accounts to share if previously arranged

#### **Order Placement**

• Utah DABC requires special orders to be ordered online: http://abc.utah.gov/online/special orders.html

- For previously ordered products, it can take as little as 1-2 days.
- For new products, it may take two weeks to get the PO confirmed, then it's up to the Supplier to get the logistics in place and confirm PO for shipping to UT DABC.
- Delivery is 3-6 weeks once PO is issued.
- Timing can be significantly reduced by Supplier using faster shipping methods (courier) for immediate delivery to the warehouse





Vermont Department of Liquor Control (DLC)

Pam Adams Phone: (802) 828-2347 Email: <u>Pam.Adams@vermont.gov</u>

#### **Special Order/Temporary Listing Process**

- Account requests product through the DLC and determine which contract store they will pick-up from.
- Supplier or Broker (Vendor of Record) submits product info/quote to the state. Once product is in the state it will stay in warehouse stock if requested.
- Account notified by DLC when product becomes available in the contract store.

#### **Product Collection**

• Pickup from designated Vermont contract agency store.

#### **Order Initiation**

- Account
- Supplier
- Broker

#### **Minimum Quantity**

• Three bottle minimum

#### **Order Placement**

- Account must place order online through the DLC Licensee Portal or with their local agency store.
- <u>http://802spirits.com</u>
  Phone: (802) 828-2347
  Email: <u>Pam.Adams@vermont.gov</u>

- Expected turn around 2-4 weeks based on Supplier delivery.
- Shipment to contract agency store can take up to 2 weeks.
- Timing can be significantly reduced by Supplier using faster shipping methods (courier) for immediate delivery to the warehouse





Virginia Department of Alcoholic Beverage Control (VA ABC)

Robin Fox Phone: (804) 213-4524 Email: <u>Robin.Foxx@vaabc.gov</u>



VA ABC provides a Special Order Catalog (SOC) with 200+ items that are carried. The VA ABC stores can order from the SOC.

- Account initiates the order with VA ABC Retail Store.
- VA ABC Retail Store contacts VA ABC warehouse to inquire about order.
- VA ABC contacts the Supplier to get information about product to order.
- Supplier presents special orders to the state (product info/quote). If the product is going to a National Chain, the VA ABC typically lists immediately. Supplier must provide which VA ABC Retail Stores the On-Premise Account will purchase from. VA ABC makes the determination if product can be sold by the case or by the bottle.
- On-Premise Account purchases from their selected state retail store.

#### **Product Collection**

- As orders and products arrive in the warehouse they are shipped to VA ABC retail stores in 7-14 business days depending on store shipping schedule.
- On-Premise Accounts pick up from their nominated store.

#### **Order Initiation**

• On-Premise Accounts

#### **Minimum Quantity**

- Special orders must be shipped in case quantities to stores.
- Bottle purchases may be permitted by Accounts from the store.

#### **Order Placement**

• On-Premise Accounts place orders in person, by phone, Fax, or email with their selected state ABC store.

- Approval and PO can be within 1-3 days.
- 4-6 weeks depending on Supplier's shipping schedule to VA ABC warehouse. Timing can be significantly reduced by using faster shipping methods (courier) for immediate delivery to the warehouse
- VA ABC warehouse ships to VA ABC retail stores in 7-14 business days depending on store shipping schedule.





West Virginia ABC Administration (WV ABCA)

Kimberly Canterbury Hayes Spirits, Wine, and Order Entry Manager Phone: 304.356.5562 Fax: 304.558.0081 Email: <u>Kimberly.D.Canterbury@wv.gov</u>



#### **Special Order/Temporary Listing Process**

- Supplier, Broker or National Account contacts retail store or WV ABCA and notifies of impending order.
- WV ABCA collects product info/quote from Supplier and procures the product. WV ABCA can turnaround a Special Order in as little time as 15 minutes if Supplier provides all required information to initiate the order.
- Supplier ships product to WV ABCA via any means e.g. FEDEX for expedited orders.
- WV ABCA will hold inventory in warehouse for ongoing program or will list product.
- WV ABCA ships product to the Retail Store on a weekly delivery schedule. The Off-premise Account must buy a full case. Cases can be split into bottle purchases for the On-Premise Account, but only at the Retail Store location.

#### **Product Collection**

- All orders and products are shipped per the weekly retailer delivery.
- Or can be collected by retailer at the WV ABCA "will call".

## **Order Initiation**

- National Account Manager
- On Premise Account
- Broker
- Supplier

## **Minimum Quantity**

- All Special orders must be in case quantities to the retailer.
- On Premise Accounts can purchase by the bottle from retailer.

#### **Order Placement**

Orders must be made through the WV ABCA retailer portal: <u>https://portal.wvabca.com</u>

- 4-6 weeks depending on Supplier shipping schedule to WV ABCA warehouse.
- Up to one week to Account after delivery to WV ABCA. (Based on store delivery schedule)
- Timing can be significantly reduced by Supplier using faster shipping method (courier) for immediate delivery to the WV ABCA warehouse.

# WYOMING

Wyoming Department of Revenue Liquor Division (WYLD)

Andrea Mitchell Phone: (307) 777-7978 Email: <u>Andrea.Mitchell@wyo.gov</u>

#### **Special Order/Temporary Listing Process**

#### New item

- If a new product is submitted for Special Order, the WYLD will review, and request price quotation information from Supplier.
- Supplier provides product information and price quotation.
- Purchase Order placed by state with Supplier.
- When Special Order arrives at the WYLD warehouse, WYLD immediately puts Special Order item in shipping area for next day shipping assuming Account has met minimum order or is paying extra shipping charge.

#### Previously sold item

- Special Orders are not stored in the warehouse.
- Previously ordered products are ordered in the same manner as new products with the exception of requiring a price quote from the Supplier.

#### **Product Collection**

• All orders and products are shipped generally within 24 hours of order being delivered to the WYLD warehouse assuming Account has met minimum 4 case order or is paying extra shipping charge.

#### **Order Initiation**

• Accounts must initiate an order for their individual restaurants at least 6 weeks prior to the promotion.

#### **Minimum Quantity**

• All Special Orders must be in case quantities.

#### **Order Placement**

- All Licensees have access to the Wyoming eliquor portal.
- Special Orders have to be ordered either through eliquor portal <u>http://eliquor.wyoming.gov/</u> or by Fax 307-777-5872.

#### Timing

• 4-6 weeks depending on Supplier delivery schedule. This assumes Supplier has provided all necessary information to be approved by WYLD.

