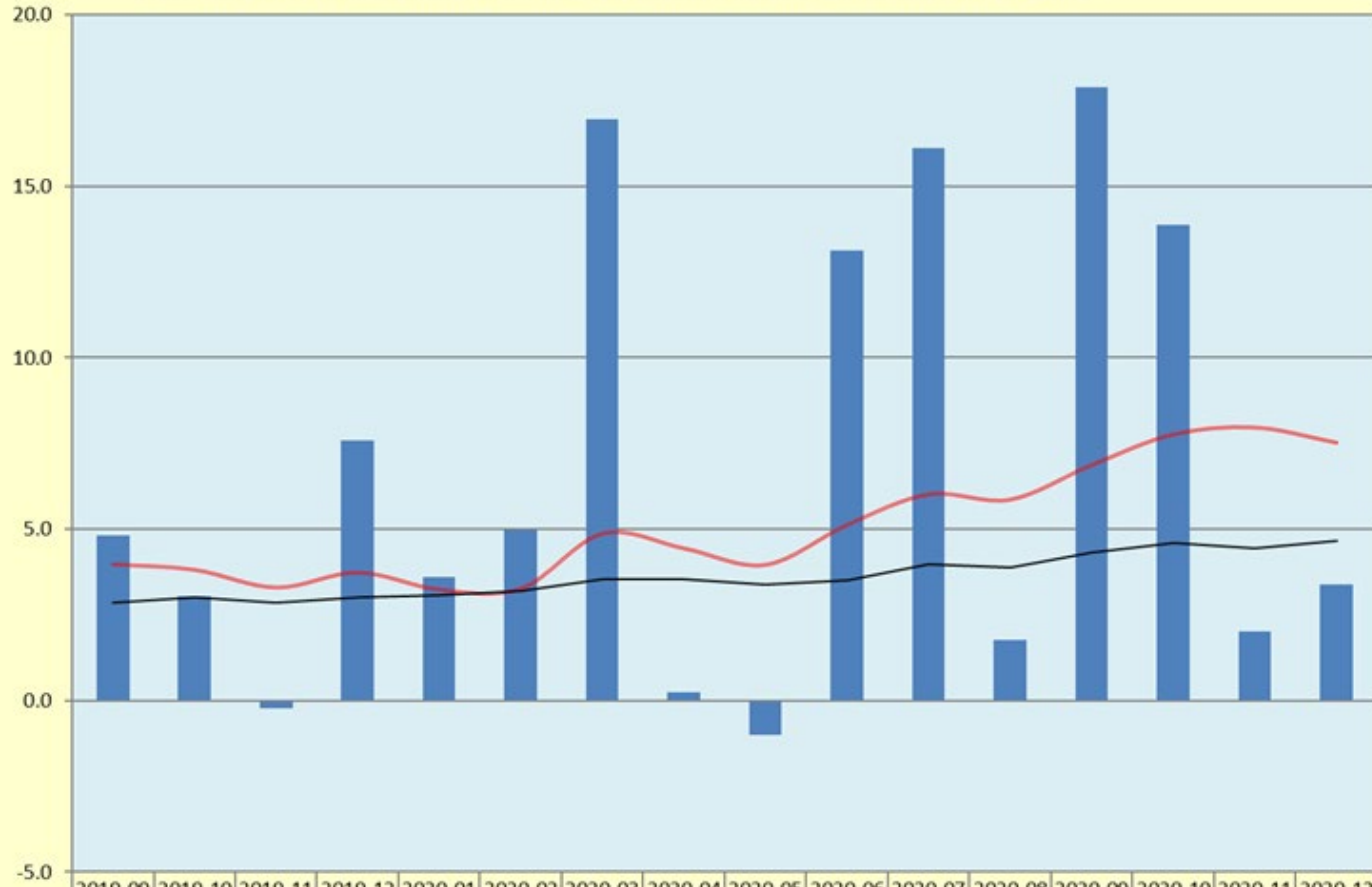




**NABCA**

## Control State Results for December and EOY 2020

9 Liter Case Spirits Growth in the Control States as of December, 2020: Month over Same Month Last Year % Change, Rolling-12 Month % Change, and 3 Year CAGR



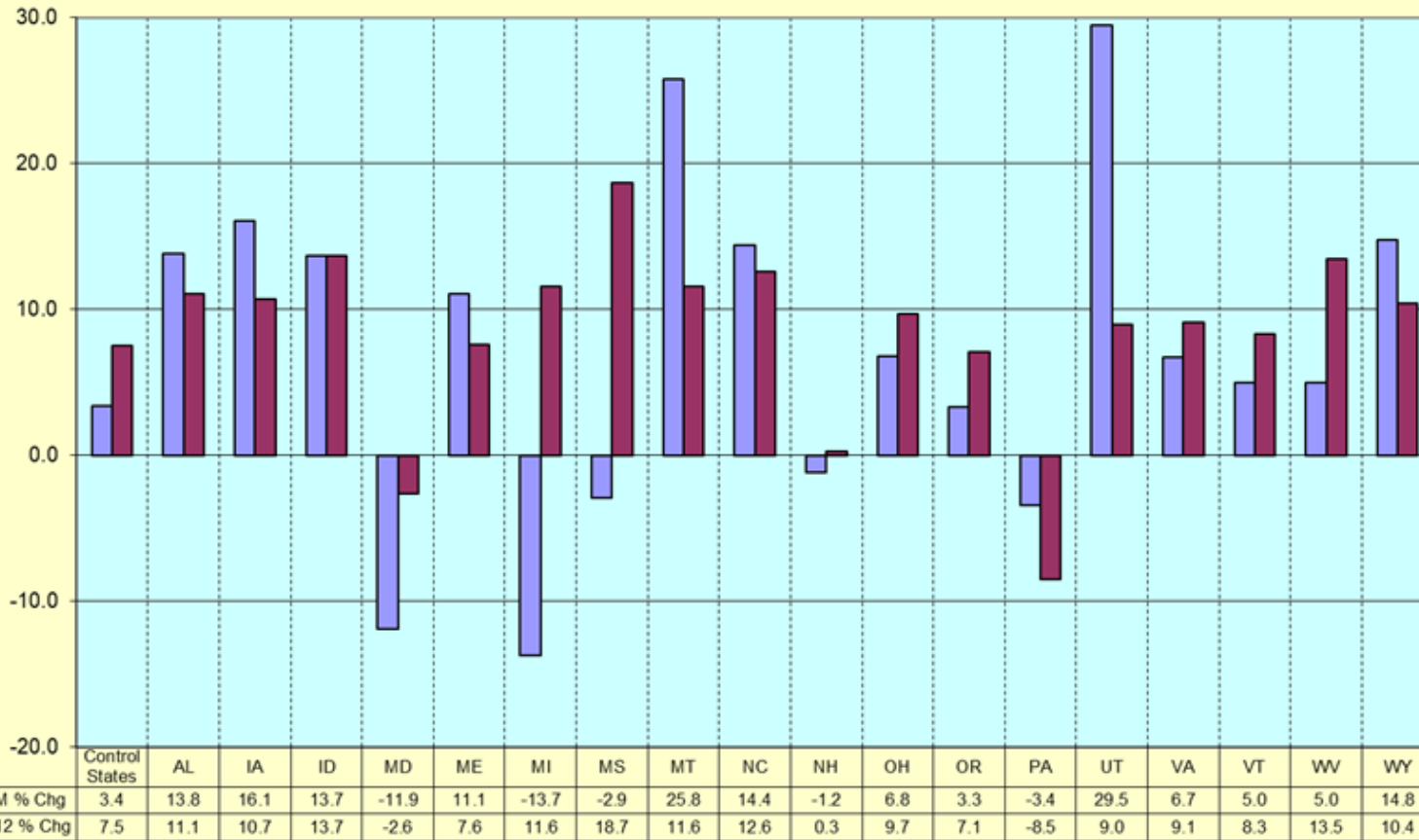
<span style="color: blue;">■</span> % Chg	4.8	3.0	-0.2	7.6	3.6	5.0	17.0	0.2	-1.0	13.1	16.1	1.8	17.9	13.9	2.0	3.4
<span style="color: red;">—</span> R12 % CHG	4.0	3.8	3.3	3.7	3.2	3.3	4.9	4.4	4.0	5.1	6.0	5.9	6.9	7.8	8.0	7.5
<span style="color: black;">—</span> 3 Year CAGR	2.9	3.0	2.9	3.0	3.1	3.2	3.5	3.5	3.4	3.5	4.0	3.9	4.3	4.6	4.5	4.7



**NABCA**

## Control State Results for December and EOY 2020

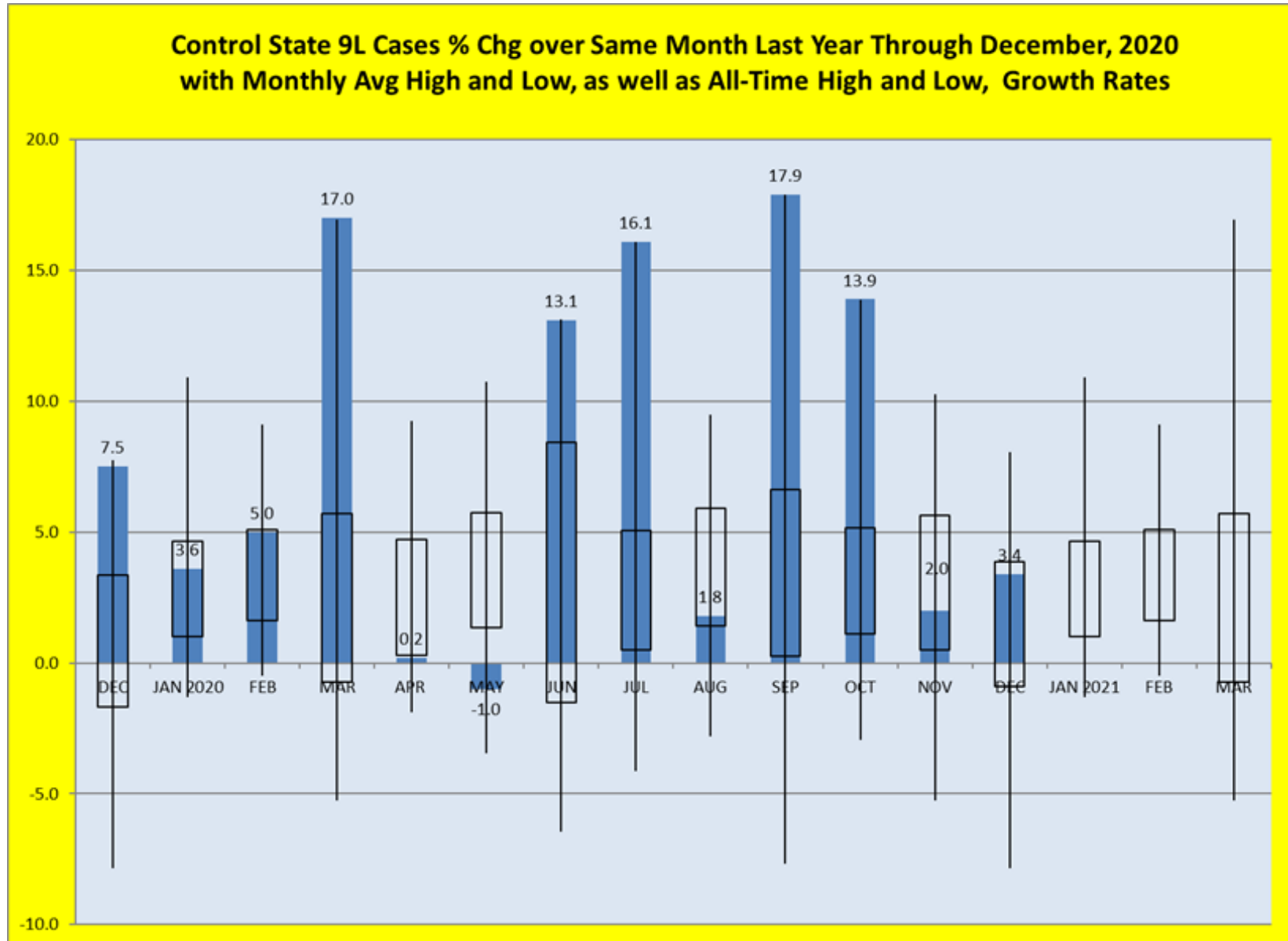
**Nine Liter Case Spirits Growth in the Control States by State for December, 2020:  
Month over Same Month Last Year % Change and Rolling-12-Month % Change**





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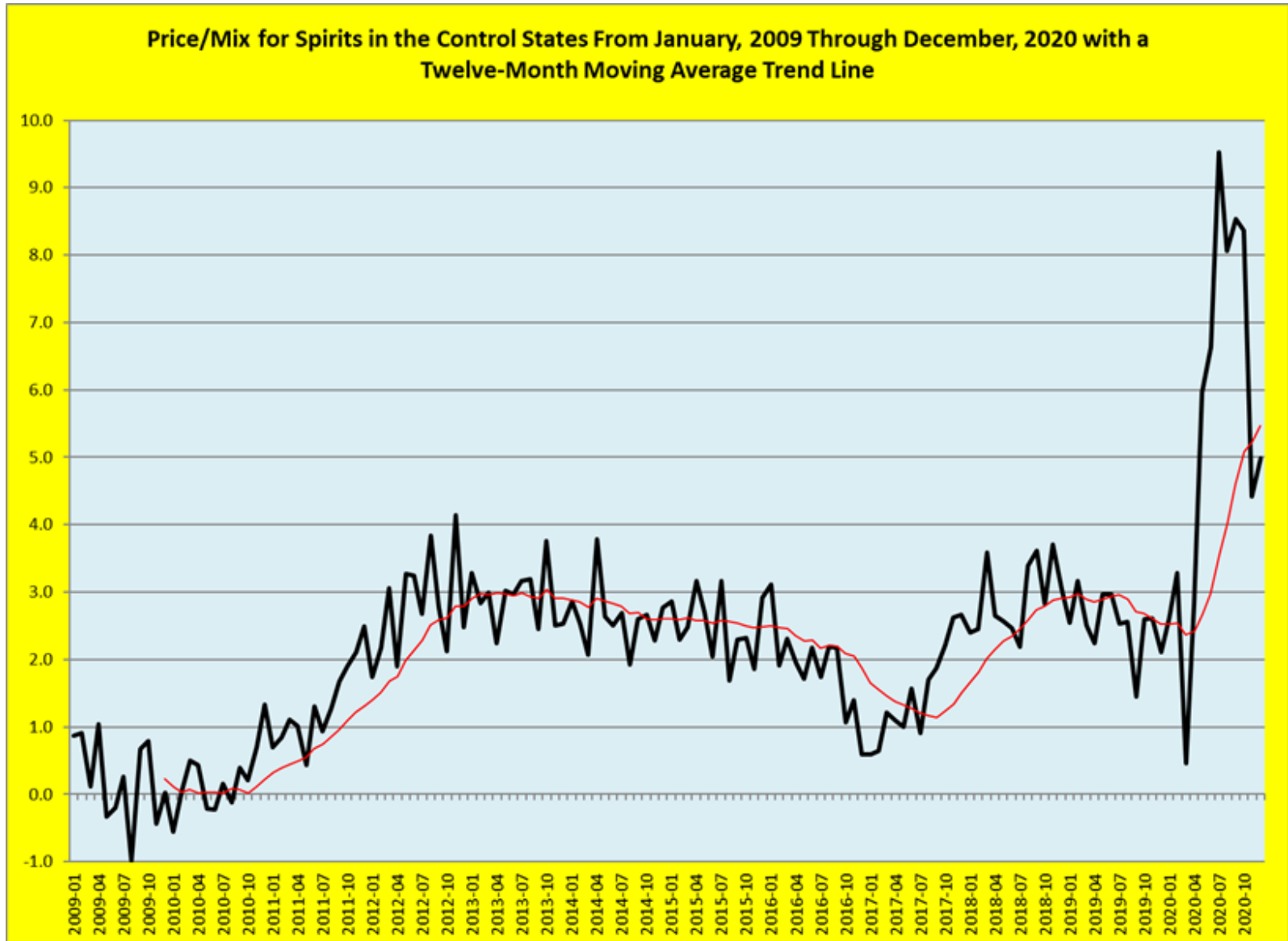
## Control State Results for December and EOY 2020





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## Control State Results for December and EOY 2020

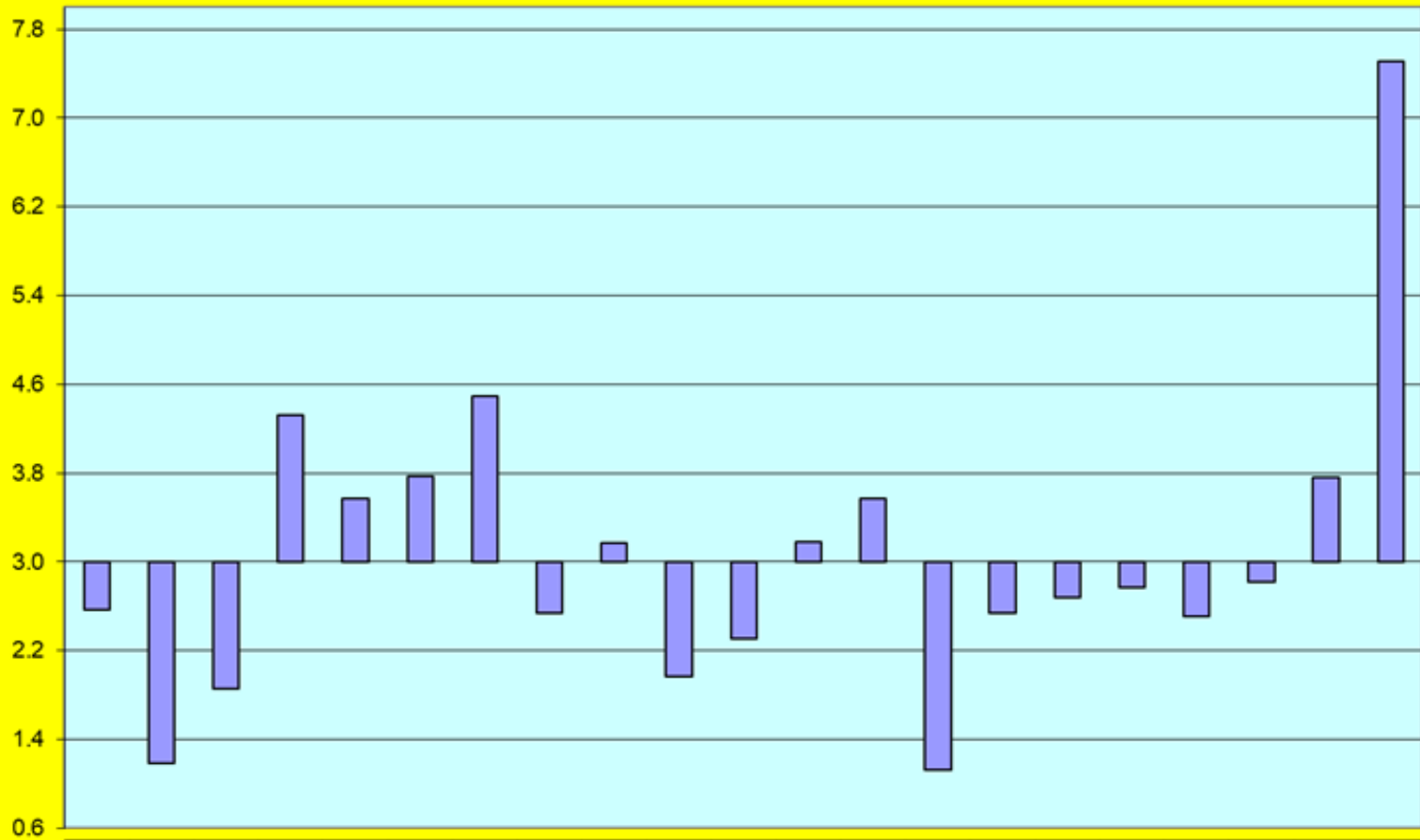




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## Control State Results for December and EOY 2020

9-Liter Case Annual Spirits Growth Rates in the Control States Relative to the Twenty-One Year CAGR For the Period 1999 - 2020



	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Annual % Change	2.6	1.2	1.9	4.3	3.6	3.8	4.5	2.5	3.2	2.0	2.3	3.2	3.6	1.1	2.5	2.7	2.8	2.5	2.8	3.8	7.5