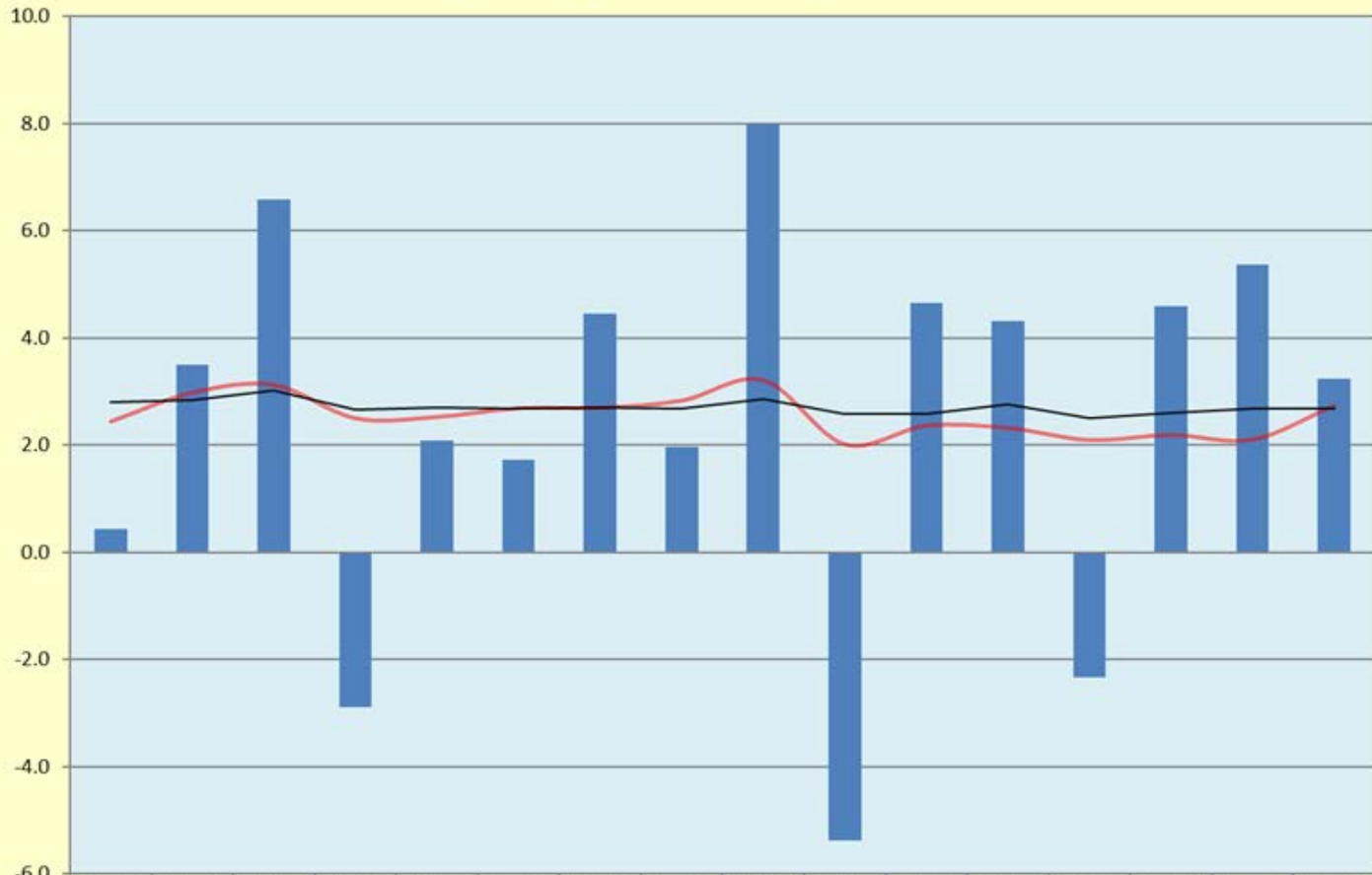




NABCA

# Control State Results for December 2018

9 Liter Case Spirits Growth in the Control States as of December, 2018: Month over Same Month Last Year % Change, Rolling-12 Month % Change, and 3 Year CAGR



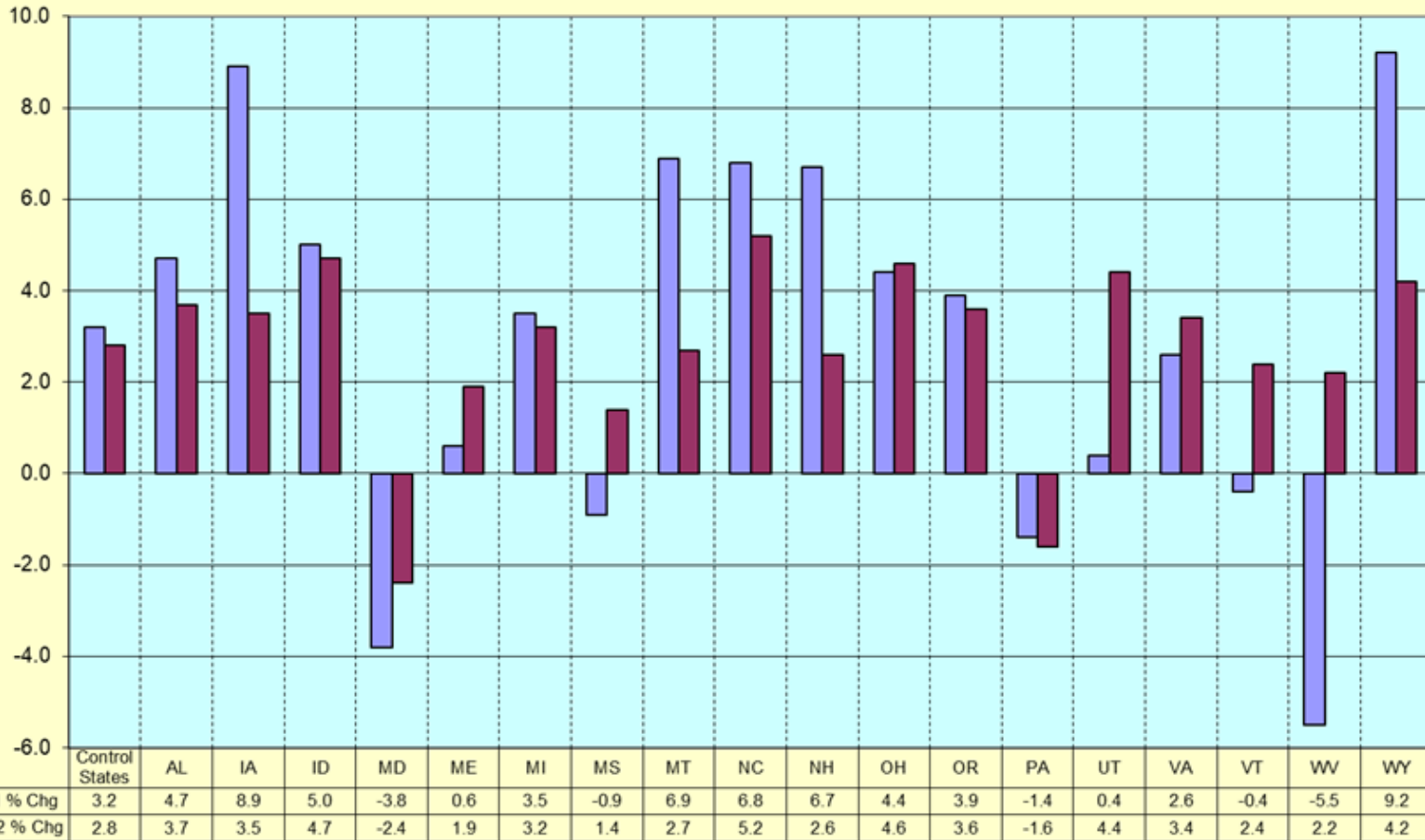
	2017-09	2017-10	2017-11	2017-12	2018-01	2018-02	2018-03	2018-04	2018-05	2018-06	2018-07	2018-08	2018-09	2018-10	2018-11	2018-12
<b>% Chg</b>	0.4	3.5	6.6	-2.9	2.1	1.7	4.4	2.0	8.0	-5.4	4.6	4.3	-2.3	4.6	5.4	3.2
<b>R12 % CHG</b>	2.4	3.0	3.1	2.5	2.5	2.7	2.7	2.8	3.2	2.0	2.4	2.3	2.1	2.2	2.1	2.7
<b>3 Year CAGR</b>	2.8	2.8	3.0	2.7	2.7	2.7	2.7	2.7	2.9	2.6	2.6	2.8	2.5	2.6	2.7	2.7



NABCA

### Control State Results for December 2018

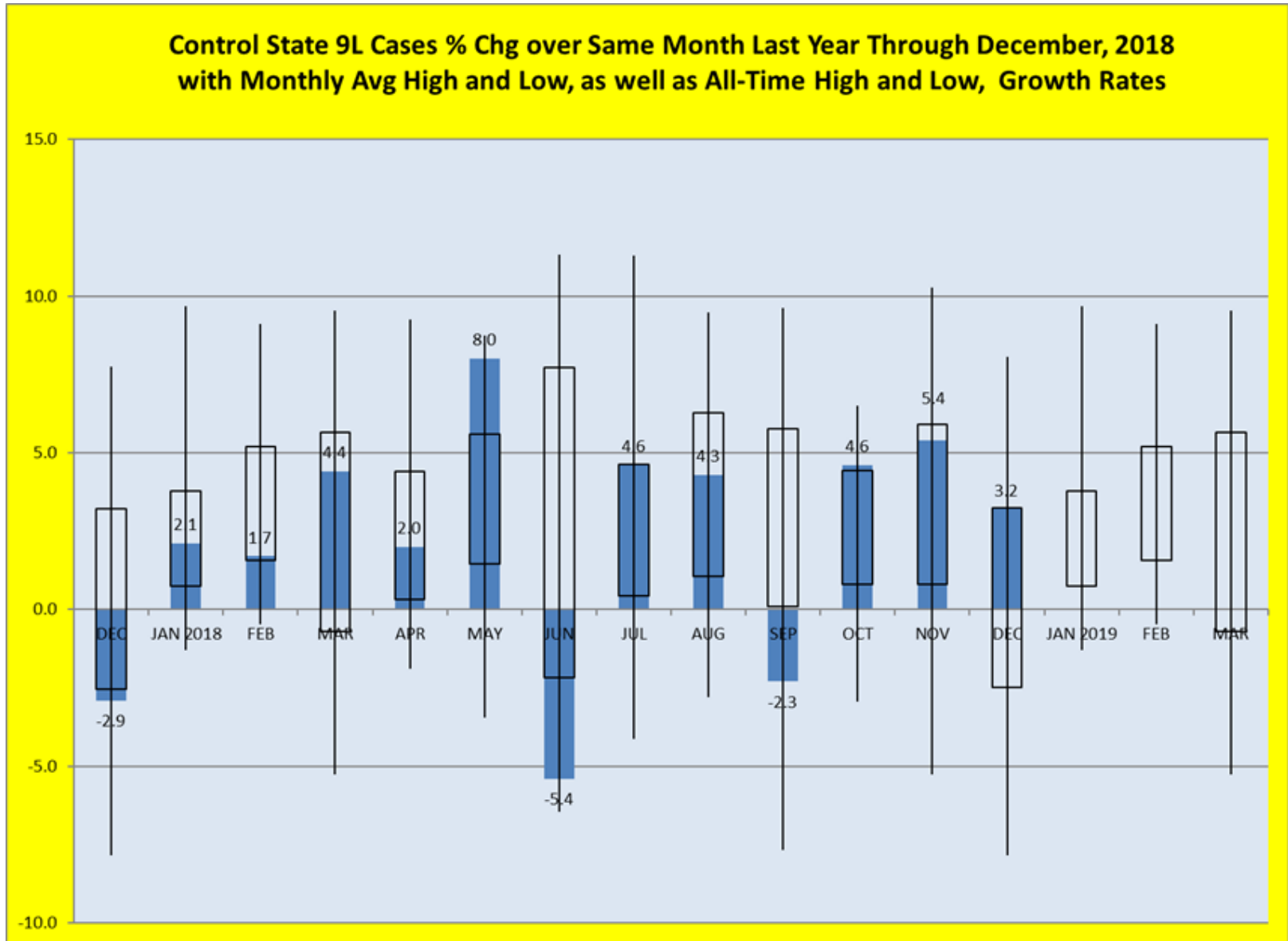
Nine Liter Case Spirits Growth in the Control States by State for December, 2018: Month over Same Month Last Year % Change and Rolling-12-Month % Change





**NABCA**

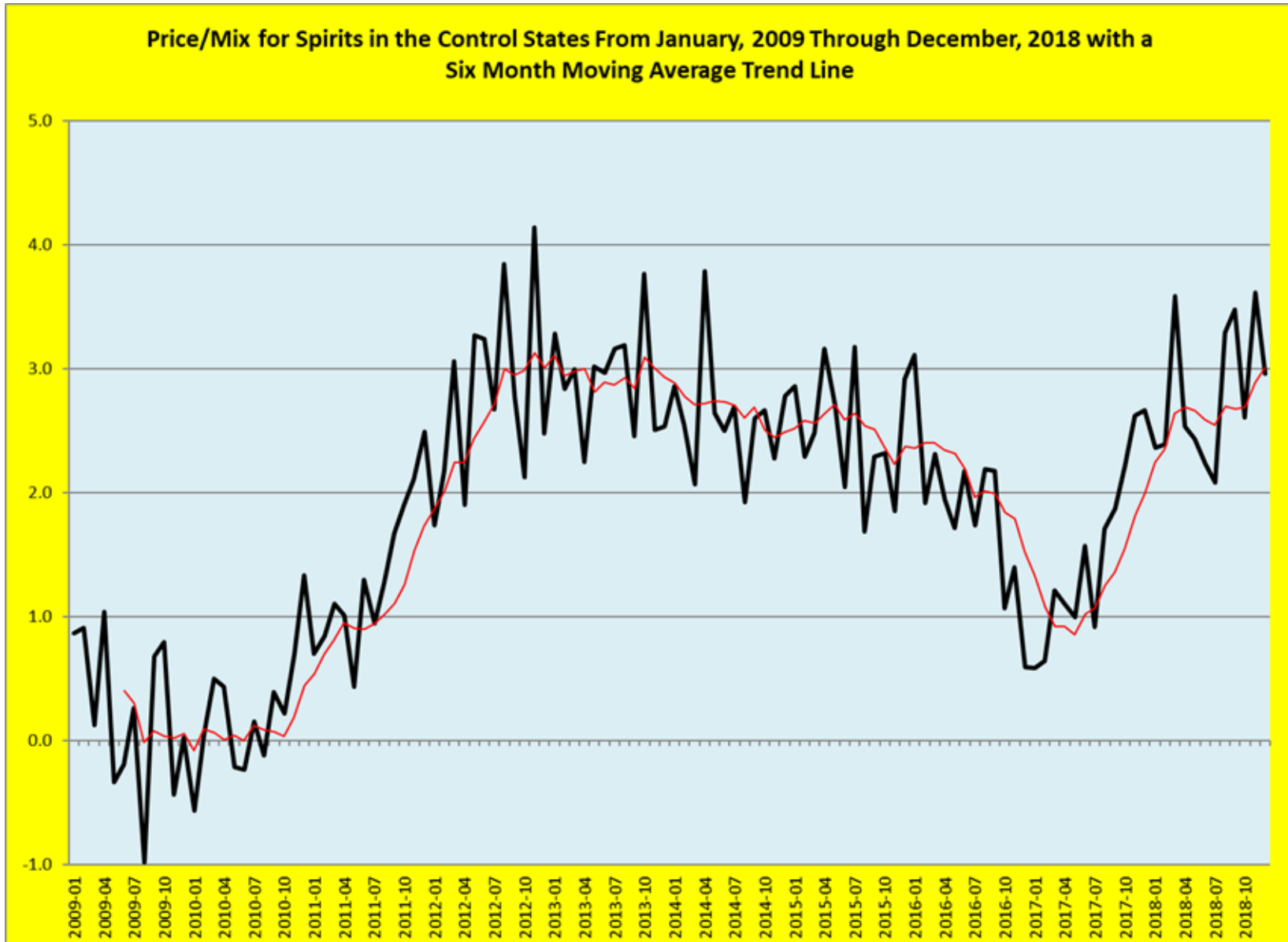
## Control State Results for December 2018





**NABCA**

## Control State Results for December 2018

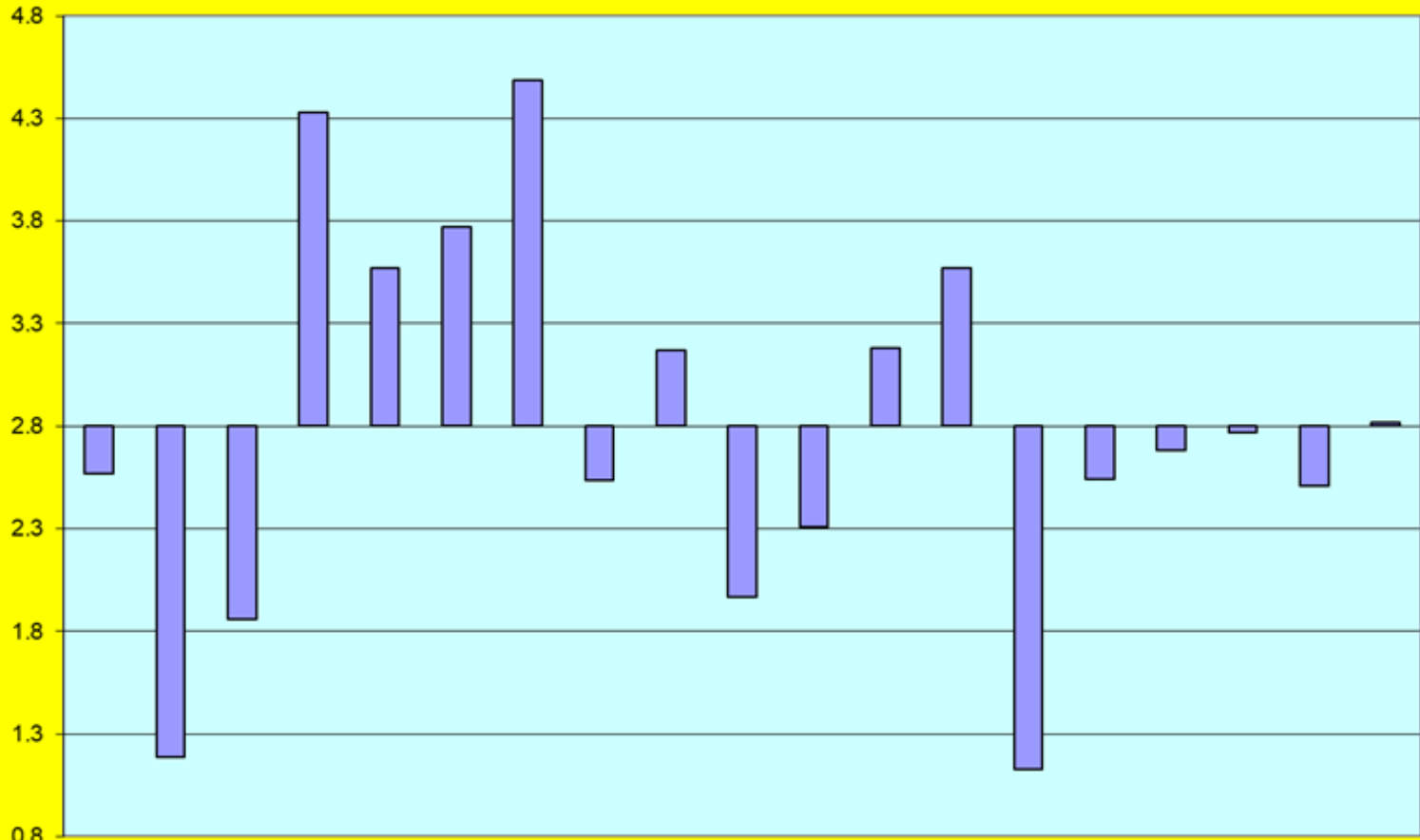




**NABCA**

## Control State Results for December 2018

9-Liter Case Annual Growth Rates in the Control States Relative to the Average Growth Rate During the Period 2000 - 2018



	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
Annual % Change	2.6	1.2	1.9	4.3	3.6	3.8	4.5	2.5	3.2	2.0	2.3	3.2	3.6	1.1	2.5	2.7	2.8	2.5	2.8