



Exceeding your expectations for
Research, Resources, Sales Data,
Member Support and Networking

industry member (Supplier/Importer/Producer)

NABCA's **Industry-Supplier/Producer/Importer** membership is available to organizations engaged in the manufacture, production, or importation of alcohol beverages at the international, national, regional, state, or local market level.

Opportunities abound for organizations and businesses to engage in valuable and insightful discussions on current issues impacting alcohol sales, regulation, policy and enforcement.

NABCA's members receive exclusive benefits like unparalleled access to control state and industry decision makers, actionable research data, and support from NABCA's knowledgeable staff for developing and implementing custom surveys.

For more details regarding NABCA's membership, please visit our website at <https://www.nabca.org/become-member>.

UNLOCK NABCA MEMBERSHIP VALUE

Discounted Statistical Data: Access to statistical reports costs a third less than non-members. Control States represent roughly 23% of the distilled spirits market in the U.S., comprehensive sales information is at your finger tips.

Access to the Member's Only Directory to connect with other members of NABCA.

Customized Support: Benefit from tailored surveys and NABCA staff assistance.

Control State Codes: Free for members.

Member Spotlight: Highlight your business and the range of services or products you provide to the alcohol industry, local communities, and control state jurisdictions in a

monthly feature utilizing LinkedIn, NABCA's website, and Daily News Update as communications channels.

Networking Opportunities: Engage with industry leaders at our annual conference, legal symposium and other events:

- **Annual Conference:** Interact with industry leaders and control jurisdiction representatives (members only).
- **Legal Symposium:** Gain insights into alcohol law and regulation from subject matter experts.
- **Other Events:** Collaborate with members at international, national, and state gatherings.

MEMBERSHIP FEE STRUCTURE

\$1,500 Annually + Case Sales (billed bi-annually)

Membership fees are calculated based on base dues plus case sales fees. This structure ensures fair contributions based on sales volume, making it accessible for businesses of all sizes.

Case Sales: Spirits Volume (9L) x \$0.015 per case Spirits Shelf Volume x \$0.0009 per dollar Wine Volume (9L) x \$0.005 per case Wine Shelf Volume x \$0.0001 per dollar



NABCA

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