

Number of Selling Days Report																					
Sales PD	AL	IA	ID	MC	ME	MI	MS	MT	NC	NH	OH	OR	PA	UT	VA	VT	WV	WY	All Mkts.		
01/01/2020	25	30	31	30	31	35	27	25	26	35	31	31	27	28	31	31	31	31			
02/01/2020	24	29	29	29	29	29	25	24	25	28	29	29	25	23	29	29	29	29			
03/01/2020	26	31	31	31	31	28	26	26	26	28	31	31	28	24	31	31	31	31			
04/01/2020	25	30	30	29	30	35	26	26	26	27	30	30	27	30	30	30	30	30			
05/01/2020	25	31	30	31	31	28	26	25	26	35	31	31	35	24	30	31	31	31			
06/01/2020	26	30	30	30	30	28	26	26	26	30	30	30	28	26	30	30	30	30			
07/01/2020	26	31	31	31	31	35	27	26	26	33	31	31	28	26	31	31	31	31			
08/01/2020	26	31	31	31	31	28	26	26	26	28	31	31	35	24	31	31	31	31			
09/01/2020	25	30	30	30	30	32	26	25	25	28	30	30	28	24	30	30	30	30			
10/01/2020	26	31	31	31	31	31	27	26	27	35	31	31	28	30	31	31	31	31			
11/01/2020	23	30	29	29	30	28	25	23	24	27	30	30	34	22	29	30	29	30			
12/01/2020	26	30	30	30	31	34	26	26	26	27	30	31	27	27	30	31	30	31			
01/01/2021	24	30	31	30	31	28	26	24	25	35	31	31	27	23	31	31	31	31			
02/01/2021	23	28	28	28	28	28	24	23	24	28	28	28	35	23	28	28	28	28			
03/01/2021	27	31	31	31	31	35	27	27	27	28	31	31	28	24	31	31	31	31			
04/01/2021	25	30	30	29	30	28	26	26	26	34	30	30	27	30	30	30	30	30			
05/01/2021	25	31	30	31	31	28	26	25	26	28	31	31	35	24	30	31	31	31			
06/01/2021	26	30	30	30	30	35	26	26	26	31	30	30	28	26	30	30	30	30			
07/01/2021	26	31	31	31	31	28	27	26	26	32	31	31	28	25	31	31	31	31			
08/01/2021	26	31	31	31	31	28	26	26	26	28	31	31	35	24	31	31	31	31			
09/01/2021	25	30	30	30	30	33	26	25	25	28	30	30	28	29	30	30	30	30			
10/01/2021	25	31	31	31	31	30	26	25	26	35	31	31	28	23	31	31	31	31			
11/01/2021	24	30	29	29	30	28	26	24	25	27	30	30	34	22	29	30	29	30			
12/01/2021	26	30	30	30	31	34	26	26	26	27	30	31	27	28	30	31	30	31			
01/01/2022	24	30	31	30	31	28	26	24	25	35	31	31	27	23	31	31	31	31			
02/01/2022	23	28	28	28	28	28	24	23	24	28	28	28	35	23	28	28	28	28			
03/01/2022	27	31	31	31	31	35	27	27	27	28	31	31	28	30	31	31	31	31			
04/01/2022	25	30	30	29	30	28	26	26	26	34	30	30	27	24	30	30	30	30			
05/01/2022	25	31	30	31	31	28	26	25	26	28	31	31	35	24	30	31	31	31			
06/01/2022	25	30	30	30	30	35	26	25	26	32	30	30	28	27	30	30	30	30			
07/01/2022	25	31	31	31	31	28	26	25	25	31	31	31	28	24	31	31	31	31			
08/01/2022	27	31	31	31	31	28	27	27	27	28	31	31	35	24	31	31	31	31			
09/01/2022	25	30	30	30	30	34	26	25	25	28	30	30	28	29	30	30	30	30			
10/01/2022	25	31	31	31	31	29	26	25	26	35	31	31	28	23	31	31	31	31			
11/01/2022	24	30	29	29	30	35	26	24	25	27	30	30	34	22	29	30	29	30			
12/01/2022	26	30	30	30	31	27	26	26	26	27	30	31	27	29	30	31	30	31			
01/01/2023	24	30	31	30	31	28	26	24	24	35	31	31	27	22	31	31	31	31			
02/01/2023	23	28	28	28	28	28	24	23	24	28	28	28	35	23	28	28	28	28			
03/01/2023	27	31	31	31	31	35	27	27	27	28	31	31	28	30	31	31	31	31			
04/01/2023	24	30	30	29	30	28	25	25	25	34	30	30	27	24	30	30	30	30			
05/01/2023	26	31	30	31	31	35	27	26	27	28	31	31	35	24	30	31	31	31			
06/01/2023	25	30	30	30	30	28	26	25	26	33	30	30	33	28	30	30	30	30			
07/01/2023	25	31	31	31	31	28	26	25	25	30	31	31	31	31	31	31	31	31			
08/01/2023	27	31	31	31	31	35	27	27	27	28	31	31	31	30	31	31	31	31			
09/01/2023	25	30	30	30	30	28	26	25	25	28	30	30	30	23	30	30	30	30			
10/01/2023	25	31	31	31	31	28	26	25	26	35	31	31	31	23	31	31	31	31			
11/01/2023	24	30	29	29	30	35	26	24	25	27	30	30	29	28	29	30	29	30			
12/01/2023	25	30	30	30	31	27	25	25	25	34	30	31	30	23	30	31	30	31			
01/01/2024	25	30	31	30	31	35	27	25	26	28	31	31	30	22	31	31	31	31			
vs. LY	1	0	0	0	0	7	1	1	2	(7)	0	0	3	0	0	0	0	0	8		
02/01/2024	24	29	29	29	29	28	25	24	25	28	29	29	29	23	29	29	29	29			
vs. LY	1	1	1	1	1	0	1	1	1	0	1	1	(6)	0	1	1	1	1	8		
03/01/2024	26	31	31	31	31	28	26	26	26	28	31	31	31	30	31	31	31	31			
vs. LY	(1)	0	0	0	0	(7)	(1)	(1)	(1)	0	0	0	3	0	0	0	0	0	(8)		
QTR 1 vs. LY	1	1	1	1	1	0	1	1	2	(7)	1	1	0	0	1	1	1	1	8		
04/01/2024	25	30	30	30	30	28	26	26	26	32	30	30	30	24	30	30	30	30			
vs. LY	1	0	0	1	0	0	1	1	1	(2)	0	0	3	0	0	0	0	0	6		
Projected 05/01/2024	26	31	30	31	31	35	27	26	27	31	31	31	30	24	30	31	31	31			
vs. LY	0	0	0	0	0	0	0	0	0	3	0	0	(5)	0	0	0	0	0	(2)		
Projected 06/01/2024	24	30	30	30	30	28	25	24	25	30	30	30	30	29	30	30	30	30			
vs. LY	(1)	0	0	0	0	0	(1)	(1)	(1)	(3)	0	0	(3)	1	0	0	0	0	(9)		
QTR 2 vs. LY	0	0	0	1	0	0	0	0	0	(2)	0	0	(5)	1	0	0	0	0	(5)		
Projected 07/01/2024	26	31	31	31	31	35	27	26	26	31	31	31	31	23	31	31	31	31			
vs. LY	1	0	0	0	0	7	1	1	1	1	0	0	0	0	0	0	0	0	12		
Projected 08/01/2024	27	31	31	31	31	28	27	27	27	31	31	31	31	30	31	31	31	31			
vs. LY	0	0	0	0	0	(7)	0	0	0	3	0	0	0	0	0	0	0	0	(4)		
Projected 09/01/2024	24	30	30	30	30	30	25	24	24	30	30	30	30	22	30	30	30	30			
vs. LY	(1)	0	0	0	0	2	(1)	(1)	(1)	2	0	0	0	(1)	0	0	0	0	(1)		
QTR 3 vs. LY	0	0	0	0	0	2	0	0	0	6	0	0	0	(1)	0	0	0	0	7		
Projected 10/01/2024	26	31	31	31	31	28	27	26	27	31	31	31	31	23	31	31	31	31			
vs. LY	1	0	0	0	0	0	1	1	1	(4)	0	0	0	0	0	0	0	0	0		
Projected 11/01/2024	24	30	29	29	30	35	26	24	25	29	30	30	29	28	29	30	29	30			
vs. LY	0	0	0	0	0	0	0	0	0	2	0	0	0	0	0	0	0	0	2		
Projected 12/01/2024	25	30	30	30	31	27	25	25	25	30	30	31	30	23	30	31	30	31			
vs. LY	0	0	0	0	0	0	0	0	0	(4)	0	0	0	0	0	0	0	0	(4)		
QTR 4 vs. LY	1	0	0	0	0	0	1	1	1	(6)	0	0	0	0	0	0	0	0	(2)		
2023 Full Yr vs. LY	2	1	1	2	1	2	2	2	3	(9)	1	1	(5)	0	1	1	1	1	8		
Projected 01/01/2025	25	30	31	30	31	35	27	25	26	28	31	31	31	30	22	31	31	31			
Projected 02/01/2025	23	28	28	28	28	28	24	23	24	28	28	28	35	23	28	28	28	28			
Projected 03/01/2025	26	31	31	31	31	28	26	26	26	31	31	31	31	30	31	31	31	31			
Projected 04/01/2025	25	30	30	30	30	28	26	26	26	30	30	30	30	24	30	30	30	30			