Number of Skilling Days Report

Sales PO	AL	IA	ID	MC	NE	MI	MS	MT	NC	NH	OH	OR	PA	UT	VA	VT	WV	WY	All Mics.
01/01/2006	24	30	31	25	31	28	26	24	24	31	31	27	27	22	30	31	26	31	
02/01/2006	23	29	28	23	28	26	24	23	23	29	28	28	34	23	29	28	24	28	
03/01/2006	27	31	31	27	31	30	27	27	27	28	31	31	28	30	31	31	27	31	
04/01/2006	25	30	30	25	30	29	25	25	25	34	30	30	27	24	30	30	25	30	
05/01/2006	26	31	30	27	31	28	27	26	27	28	31	31	35	24	30	31	27	31	
06/01/2006	26	30	30	26	30	29	26	26	26	33	30	30	34	27	30	30	26	30	
07/01/2006	25	31	31	25	31	28	26	25	25	32	31	31	27	22	31	31	26	31	
08/01/2006	27	31	31	27	31	30	27	27	27	28	31	31	35	30	31	31	27	31	
09/01/2006	24	30	30	25	30	29	25	24	24	28	30	30	27	24	30	30	25	30	
10/01/2006	25	31	31	25	31	28	26	25	25	35	31	31	28	23	31	31	26	31	
11/01/2006	24	30	29	24	30	30	26	24	24	27	30	30	34	22	29	30	26	30	
12/01/2006	25	30	30	25	31	27	25	25	25	27	30	31	27	29	30	31	25	31	
01/01/2007	25	30	31	26	31	28	27	25	25	30	31	31	28	22	30	31	27	31	
02/01/2007	23	28	28	23	28	26	24	23	23	28	28	28	34	23	28	28	24	28	
03/01/2007	27	31	31	27	31	30	27	27	27	28	31	31	28	30	31	31	27	31	
04/01/2007	25	30	30	25	30	29	25	25	25	34	30	30	27	24	30	30	25	30	
05/01/2007	26	31	30	27	31	30	27	26	27	28	31	31	35	24	30	31	27	31	
06/01/2007	26	30	30	26	30	29	26	26	26	27	30	30	28	24	30	30	26	30	
07/01/2007	25	31	31	25	31	28	26	25	25	36	31	31	27	22	31	31	26	31	
08/01/2007	27	31	31	27	31	30	27	27	27	28	31	31	35	30	31	31	27	31	
09/01/2007	24	30	30	25	30	29	25	24	24	28	30	30	27	23	29	30	25	30	
10/01/2007	26	31	30	27	31	30	27	26	27	28	31	31	28	23	31	31	27	31	
11/01/2007	24	30	29	25	30	30	26	24	25	27	30	30	34	23	29	30	26	30	
12/01/2007	25	30	30	25	31	27	25	25	25	27	30	31	27	23	30	31	25	31	
01/01/2008	25	31	31	26	31	28	27	25	25	32	31	31	28	23	31	31	27	31	
02/01/2008	24	29	29	25	29	28	25	24	25	28	29	29	34	23	29	29	25	29	
03/01/2008	26	31	31	26	31	28	26	26	26	27	31	31	27	24	31	31	26	31	
04/01/2008	25	30	30	26	30	28	26	26	26	35	30	30	28	24	30	30	26	30	
05/01/2008	26	31	30	27	31	30	27	27	27	28	31	31	34	22	30	31	27	31	
06/01/2008	25	30	30	25	30	28	25	25	25	29	30	30	28	25	30	30	25	30	
07/01/2008	26	31	31	27	31	30	27	26	26	34	31	31	27	27	31	31	27	31	
08/01/2008	26	31	31	26	31	28	26	26	26	28	31	31	35	24	31	31	26	31	
09/01/2008	24	30	30	25	30	29	25	24	24	28	30	30	27	23	29	30	25	30	
10/01/2008	26	31	31	27	31	30	27	26	27	35	31	31	28	29	31	31	27	31	
11/01/2008	23	30	29	24	30	29	25	23	24	27	30	30	34	21	29	30	24	30	
12/01/2008	24	30	30	25	31	28	26	24	25	27	30	31	27	22	30	31	25	31	
01/01/2009	25	30	31	26	31	28	27	25	26	35	31	31	28	23	30	31	27	31	
02/01/2009	23	28	28	24	28	26	24	23	24	28	28	28	34	23	28	28	24	28	
03/01/2009	26	31	31	26	31	29	26	26	26	28	31	31	28	24	31	31	26	31	
04/01/2009	25	30	30	26	30	28	26	25	25	34	30	30	27	23	30	30	26	30	
05/01/2009	25	31	30	26	31	29	26	25	26	28	31	31	34	23	30	31	26	31	
06/01/2009	26	30	30	26	30	29	26	26	26	31	30	30	28	24	30	30	26	30	
07/01/2009	26	31	31	27	31	30	27	26	26	33	31	31	27	26	31	31	27	31	
08/01/2009	24	31	31	26	31	29	26	24	26	28	31	31	35	24	31	31	26	31	
09/01/2009	25	30	30	26	30	32	26	25	25	28	30	30	27	23	29	30	26	30	
10/01/2009	26	31	31	27	31	30	27	26	27	35	31	31	28	29	31	31	27	31	
11/01/2009	23	30	29	24	30	29	25	23	24	27	30	30	34	22	29	30	25	30	
12/01/2009	26	30	30	26	31	28	26	26	26	27	30	31	27	28	30	31	26	31	
01/01/2010	24	30	31	25	31	28	26	24	25	35	31	31	28	23	30	31	26	31	
02/01/2010	23	28	28	24	28	26	24	23	24	28	28	28	34	23	28	28	24	28	
03/01/2010	27	31	31	27	31	30	27	27	27	28	31	31	28	24	31	31	27	31	
04/01/2010	25	30	30	26	30	29	26	26	26	34	30	30	27	24	30	30	26	30	
05/01/2010	25	31	30	26	31	28	26	25	26	28	31	31	35	24	30	31	26	31	
06/01/2010	26	30	30	26	30	29	26	26	26	32	30	30	27	27	30	30	26	30	
07/01/2010	25	31	31	25	31	28	26	25	25	31	31	31	27	25	31	31	26	31	
08/01/2010	27	31	31	27	31	29	27	27	27	28	31	31	35	30	31	31	27	31	
09/01/2010	25	30	30	26	30	29	26	25	25	34	30	30	27	24	30	30	26	30	
10/01/2010	24	30	31	25	31	28	26	24	25	35	31	31	28	23	30	31	26	31	
11/01/2010	24	30	29	24	30	30	26	24	24	27	30	30	34	22	29	30	26	30	
12/01/2010	25	30	30	25	31	27	25	25	25	27	30	31	27	23	30	31	25	31	
01/01/2011	25	31	31	26	31	28	27	25	26	35	31	31	28	23	31	31	27	31	
02/01/2011	23	28	28	24	28	26	24	23	24	28	28	28	34	23	28	28	24	28	
03/01/2011	27	31	31	27	31	30	27	27	27	28	31	31	28	30	31	31	27	31	
04/01/2011	25	30	30	26	30	29	26	26	26	34	30	30	27	24	30	30	26	30	
05/01/2011	25	31	30	26	31	28	26	25	25	28	31	31	35	24	30	31	26	31	
06/01/2011	26	30	30	26	30	29	26	26	26	32	30	30	27	27	30	30	26	30	
07/01/2011	25	31	31	25	31	28	26	25	25	31	31	31	27	25	31	31	26	31	
08/01/2011	27	31	31	27	31	29	27	27	27	28	31	31	35	30	31	31	27	31	
09/01/2011	25	30	30	26	30	34	26	25	25	28	30	30	27	23	29	30	26	30	
10/01/2011	25	31	31	25	31	29	26	25	26	35	31	31	28	23	31	31	26	31	
11/01/2011	24	30	29	24	30	30	26	24	25	27	30	30	34	22	29	30	26	30	
12/01/2011	25	30	30	25	31	28	26	25	25	27	30	31	27	24	30	31	25	31	
01/01/2012	25	31	31	26	31	28	27	25	26	35	31	31	28	23	31	31	27	31	
02/01/2012	24	29	29	26	29	28	25	24	25	28	29	29	34	23	29	29	25	29	
03/01/2012	27	31	31	31	31	30	27	27	27	28	31	31	28	30	31	31	27	31	
04/01/2012	24	30	30	29	30	28	26	25	25	34	30	30	27	24	30	30	25	30	
05/01/2012	26	31	30	30	31	29	27	26	27	28	31	31	35	29	30	31	27	31	
06/01/2012	26	30	30	30	30	28	26	26	26	34	30	30	34	24	30	30	26	30	
07/01/2012	25	31	31	31	31	30	27	25	25	36	31	31	27	22	31	31	26	31	
08/01/2012	27	31	31	31	31	30	27	27	27	28	31	31	35	30	31	31	27	31	
09/01/2012	24	30	30	29	30	29	25	24	24	28	30	30	27	23	29	30	25	30	
10/01/2012	26	31	31	31	31	30	27	26	27	35	31	31	28	29	31	31	27	31	
11/01/2012	24	30	29	29	30	28	26	24	25	27	30	30	34	22	29	30	26	30	
12/01/2012	25	30	30	30	31	28	26	25	25	27	30	31	27	23	30	31	25	31	
01/01/2013	25	30	31	26	31	28	27	25	26	35	31	31	28	23	31	31	27	31	
02/01/2013	23	28	28	24	28	26	24	23	24	28	28	28	34	23	28	28	24	28	
03/01/2013	26	31	31	30	31	29	26	26	26	27	31	31	27	24	31	31	26	31	
04/01/2013	25	30	30	30	30	29	26	26	26	34	30	30	28	24	30	30	26	30	
05/01/2013	26	31	30	31	31	30	27	26	27	28	31	31	35	29	30	31	27	31	
06/01/2013	25	30	30	30	30	28	25	25	25	34	30	30	27	24	30	30	25	30	
07/01/2013	26	31	31	31	31	29	27	26	26	35	31	31	27	28	31	31	27	31	
08/01/2013	27	31	31	31	31	30	27	27	27	28	31	31	35	24	31	31	27	31	
09/01/2013	24	30	30	30	30	30	25	24	24	28	30	30	27	23	29	30	25	30	
10/01/2013	26	31	31	31	31	33	27	26	27	35	31	31	28	29	31	31	27	31	
11/01/2013	24	30	29	29	30	28	26	24	25	27	30	30	34	22	29	30	26	30	
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01/01/2014	25	30	31	26	31	28	27	25	26	35	31	31	28	23	31	31	27	31	
02/01/2014	23	28	28	27	28	26	24	23	24	28	28	28	34	23	28	28	24	28	
03/01/2014	26	31	31	31	31	29	26	26	26	28	31	31	28	24	31	31	26	31	
04/01/2014	25	30	30	29	30	28	25	25	25	34	30	30	27	30	30	30	25	30	
05/01/2014	26	31	30	31	31	30	27	26	27	28	31	31	35	23	30	31	27	31	
06/01/2014	25	30	30	30	30	28	25	25	25	34	30	30	27	24	30	30	25	30	
07/01/2014	26	31	31	31	31	30	27	26	26	34	31	31	27	27	31	31	27	31	
08/01/2014	25	30	30	30	30	31	26	25	25	28	30	30	27	23	29	30	26	30	
09/01/2014	26	31	31	31	31	32	27	26	27	35	31	31	28	29	31	31	27	31	
10/01/2014	23	30	29	29	30	28	26	23	24	27	30	30	34	22	29	30	25	30	
11/01/2014	24	30	29	29	30	29	25	24	24	27	30	30	34	22	29	30	26	30	
12/01/2014	25	30	30	30	31	28	26	25	25	27	30	31	27	23	30	31	25	31	
01/01/2015	25	30	31	26	31	28	27	25	26	34	31	31	28	23	30	31	27	31	
02/01/2015	23	28	28	27	28	26	24	23	24	28	28	28	34	23	28	28	24	28	
03/01/2015	26	31	31	31	31	29	26	26	26	28	31	31	28	24	31	31	26	31	
04/01/2015	25	30	30	29	30	28	25	25	25	34	30	30	27	30	30	30	25	30	
05/01/2015	26	31	30	31	31	30	27	26	27	28	31	31	35	24	31	31	27	31	
06/01/2015	25	30	30	30	30	28	25	25	25	34	30	30	27	24	30	30	25	30	
07/01/2015	26	31	31	31	31	30	27	26	26	33	31	31	27	26	31	31	27	31	
08/01/2015	26	31	31	31	31	29	26	26	26	28	31	31	35	24	31	31	26	31	
09/01/2015	25	30	30	30	30	32	26	25	25	28	30	30	27	23	29	30	26	30	
10/01/2015	26	31	31	31	31	27	26	27	26	35	31	31	28	29	31	31	27	31	
11/01/2015	23	30	29	29	30	28	26	23	24	27	30	30	34	22	29	30	25	30	
12/01/2015	26	30	30	30	31	34	26	26	26	27	30	31	27	28	30	31	26	31	
01/01/2016	24	30	31	25	31	28	26	24	25	35	31	31	28	23	30	31	26	31	
02/01/2016	24	29	29	26	29	28	25	24	25	28	29	29	34	23	29	29	25	29	
03/01/2016	27	31	31	30	31	30	27	27	27	28	31	31	35	30	31	31	27	31	
04/01/2016	26	30	30	30	30	31	26	26	26	32	30	30	27	27	30	30	26	30	
05/01/2016	25	31	31	31	31	28	26	25	25	31	31	31	27	24	31	31	26	31	
06/01/2016	27	31	31	31	31	28	27	27	27	28	31	31	35	24	31	31	27	31	
07/01/2016	25	31	31	31	31	28	26	25	25	31	31	31	27	24	31	31	26	31	
08/01/2016	27	31	31	31	31	30	27	27	27	28	31	31	35	24	31	31	27	31	
09/01/2016	25	30	30	30	30	29	26	25	25	28	30	30	27	29	30	30	26	30	
10/01/2016	24	30	29	29	30	28	26	24	25	27	30	30	34	22	29	30	25	30	
11/01/2016	24	30	29	29	30	29	25	24	24	27	30	30	34	23	29	30	26	30	
12/01/2016	26	30	30	30	31	34	26	26	26	27	30	31	27	29	30	31	26	31	
01/01/2017	25	31	31	26	31	28	27	25	26	35	31	31	28	23	31	31	27	31	
02/01/2017	23	28	28	24	28	26	24	23	24	28	28	28	34	23	28	28	24	28	
03/01/2017	27	31	31	30	31	30	27	27	27	28	31	31	35	30	31	31	27	31	
04/01/2017	24	30	30	29	30	28	25	25	25	34	30	30	27	24	30	30	25	30	
05/01/2017	26	31	30	31	31	30	27	26	27	28	31	31	35	24	30	31	27	31	
06/01/2017	26	30	30	30	30	30	26	26	26	33	30	30	35	24	30	30	26	30	
07/01/2017	25	31	31	31	31	29	26	25	25	30	31	31	28	23	31	31	26	31	
08/01/2017	27	31	31	31	31	30	27	27	27	28	31	31	35	30	31	31	27	31	
09/01/2017	25	30	30	30	30	29	26	25	25	29	30	30	27	23	30	30	26	30	
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11/01/2017	24	30	29	29	30	30	26	24	25	27	30	30	34	22	29	30	26	30	
12/01/2017	25	30	30	30	31	27	25	25	26	28	30	31	27	23	30	31	25	31	
01/01/2018	25	30	31	30	31	28	27	25	26	34	31	31	27	22	31	31	27	31	
02/01/2018	23	28	28	28	28	26	24	23	24	28	28	28	34	23	28	28	24	28	
03/01/2018	27	31	31	31	31	30	27	27	27	28	31	31	27	30	31	31	27	31	
04/01/2018	24	30	30	29	30	28	25	25	25	34	30	30	28	24	30	30	25	30	
05/01/2018	26	31	30	31	31	30	27	26	27	28	31	31	35	29	30	31	27	31	
06/01/2018	25	30	30	30	30	29	26	25	25	34	30	30	28	24	30	30	26	30	
07/01/2018	25	31	31	31	31	28	26	25	25	36	31	31	28	22	31	31	26	31	
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10/01/2018	26	31	31	31	31	27	27	26	27	35	31	31	28	29	31	31	27	31	
11/01/2018	24	30	29	29	30	31	26	24	25	27	30	30	34	29	29	30	26	30	
12/01/2018	25	30	30	30	31	27	25	25	26	28	30	31	27	23	30	31	25	31	
01/01/2019	25	30	31	29	31	33	27	25	26	35	31	31	28	28	31	31	27	31	
vs. LY	*(1)*	*0*	*0*	*(1)*	*0*	*5*	*1*	*(1)*	*0*	*1*	*0*	*0*	*1*	*5*	*1*	*0*	*1*	*0*	*14*
02/01/2019	23	28	28	24	28	26	24	23	24	28	28	28	34	23	28	28	24	28	
vs. LY	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*
03/01/2019	26	31	31	31	31	29	26	26	26	28	31	31	28	24	31	31	26	31	
vs. LY	*(1)*	*0*	*0*	*0*	*0*	*(1)*	*(1)*	*(1)*	*(1)*	*0*	*0*	*0*	*3*	*(4)*	*0*	*0*	*4*	*0*	*(13)*
QTR-2 vs. LY	***(2)***	***0***	***0***	***(2)***	***0***	***4***	***(1)***	***(2)***	***(1)***	***1***	***0***	***0***	***4***	***1***	***0***	***0***	***5***	***0***	***1***
04/01/2019	25	30	30	29	30	28	26	26	26	34	30	30	27	24	30	30	30	30	
vs. LY	*1*	*0*	*0*	*0*	*0*	*0*	*0*	*1*	*1*	*1*	*0*	*0*	*0*	*(4)*	*0*	*0*	*0*	*0*	*0*
05/01/2019	26	31	30	31	31	30	27	26	27	28	31	31	30	29	30	31	31	31	
vs. LY	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*2*	*0*	*0*	*0*	*0*	*0*	*4*
06/01/2019	25	30	30	30	30	28	25	25	25	26	30	30	28	24	30	30	30	30	
vs. LY	*(1)*	*0*	*0*	*0*	*0*	*0*	*0*	*(2)*	*(1)*	*(3)*	*(1)*	*0*	*0*	*0*	*0*	*0*	*4*	*0*	*(9)*
QTR-2 vs. LY	***0***	***0***	***0***	***0***	***0***	***0***	***0***	***(2)***	***(1)***	***(2)***	***0***	***0***	***(1)***	***0***	***0***	***0***	***13***	***0***	***4***
07/01/2019	26	31	31	31	31	28	27	26	26	28	31	31	28	22	31	31	31	31	
vs. LY	*1*	*0*	*0*	*0*	*0*	*0*	*0*	*1*	*1*	*1*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*1*
Projected	08/01/2019	27	31	31	31	31	31	27	27	27	30	31	31	30	30	31	31	31	31	
vs. LY	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*7*	*0*	*0*	*0*	*0*	*0*	*11*
Projected	09/01/2019	24	30	30	30	30	30	26	24	24	28	30	30	28	23	30	30	30	30	
vs. LY	*0*	*0*	*0*	*0*	*0*	*0*	*1*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*
QTR-3 vs. LY	***0***	***0***	***0***	***0***	***0***	***0***	***1***	***1***	***1***	***1***	***(1)***	***0***	***0***	***0***	***0***	***0***	***0***	***0***	***0***
Projected	10/01/2019	26	31	31	31	31	27	27	26	27	28	31	31	28	29	31	31	31	31	
vs. LY	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*(7)*	*0*	*0*	*0*	*0*	*0*	*3*
Projected	11/01/2019	24	30	29	29	30	30	26	24	25	34	30	30	34	22	29	30	30	30	
vs. LY	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*7*	*0*	*0*	*(6)*	*0*	*0*	*4*	*0*	*5*
Projected	12/01/2019	25	30	30	30	31	27	25	25	25	27	30	31	27	23	30	31	30	31	
vs. LY	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*
QTR-4 vs. LY	***0***	***0***	***0***	***0***	***0***	***0***	***0***	***0***	***0***	***0***	***0***	***0***	***(7)***	***0***	***0***	***0***	***4***	***0***	***12***
2019 Full Yr vs. LY	***0***	***0***	***0***	***(3)***	***0***	***5***	***0***	***(5)***	***(1)***	***(1)***	***(1)***	***0***	***(7)***	***1***