Number of Selling Days Report

Sales PD	AL	IA	ID	MC	ME	MI	MS	MT	NC	NH	OH	OR	PA	UT	VA	VT	WV	WY	All Mkts.
01/01/2007	25	30	31	26	31	28	27	25	25	35	31	31	26	22	30	31	27	31	
02/01/2007	23	28	28	23	28	28	24	23	23	28	28	28	34	23	28	28	24	28	
03/01/2007	27	31	31	27	31	30	27	27	27	28	31	31	28	30	31	31	27	31	
04/01/2007	25	30	30	25	30	28	25	25	25	34	30	30	27	24	30	30	25	30	
05/01/2007	26	31	30	27	31	35	27	26	27	28	31	31	34	29	30	31	27	31	
06/01/2007	26	30	30	26	30	28	26	26	26	27	30	30	28	24	30	30	26	30	
07/01/2007	25	31	31	25	31	28	26	25	25	36	31	31	27	22	31	31	26	31	
08/01/2007	27	31	31	27	31	35	27	27	27	28	31	31	35	30	31	31	27	31	
09/01/2007	24	30	30	25	30	29	25	24	24	28	30	30	27	23	29	30	25	30	
10/01/2007	26	31	31	27	31	27	27	26	27	35	31	31	28	23	31	31	27	31	
11/01/2007	24	30	29	25	30	35	26	24	25	27	30	30	34	28	29	30	26	30	
12/01/2007	25	30	30	26	31	27	25	25	25	27	30	31	27	23	30	31	25	31	
01/01/2008	25	30	31	26	31	35	27	25	26	35	31	31	26	28	30	31	27	31	
02/01/2008	24	29	29	25	29	28	25	24	25	28	29	29	34	23	29	29	25	29	
03/01/2008	26	31	31	26	31	28	26	26	26	27	31	31	27	24	31	31	26	31	
04/01/2008	25	30	30	26	30	28	26	26	26	35	30	30	28	24	30	30	26	30	
05/01/2008	26	31	30	27	31	35	27	26	27	28	31	31	34	29	30	31	27	31	
06/01/2008	25	30	30	25	30	28	25	25	25	29	30	30	28	25	30	30	25	30	
07/01/2008	26	31	31	27	31	35	27	26	26	34	31	31	27	27	31	31	27	31	
08/01/2008	26	31	31	26	31	28	26	26	26	28	31	31	35	24	31	31	26	31	
09/01/2008	25	30	30	26	30	31	26	25	25	28	30	30	27	23	29	30	26	30	
10/01/2008	26	31	31	27	31	32	27	26	27	35	31	31	28	29	31	31	27	31	
11/01/2008	23	30	29	24	30	28	25	23	24	27	30	30	34	21	29	30	24	30	
12/01/2008	26	30	30	26	31	34	26	26	26	27	30	31	27	28	30	31	26	31	
01/01/2009	25	30	31	26	31	27	25	26	26	35	31	31	26	23	30	31	27	31	
02/01/2009	23	28	28	24	28	28	24	23	24	28	28	28	34	23	28	28	24	28	
03/01/2009	26	31	31	26	31	28	26	26	26	28	31	31	28	24	31	31	26	31	
04/01/2009	25	30	30	26	30	35	26	26	26	34	30	30	27	30	30	30	26	30	
05/01/2009	25	31	30	26	31	28	26	25	26	28	31	31	34	23	30	31	26	31	
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07/01/2009	26	31	31	27	31	35	27	26	26	33	31	31	27	26	31	31	27	31	
08/01/2009	26	31	31	26	31	28	26	26	26	28	31	31	35	24	31	31	26	31	
09/01/2009	25	30	30	26	30	32	26	25	25	28	30	30	27	23	29	30	26	30	
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02/01/2010	23	28	28	24	28	28	24	23	24	28	28	28	34	23	28	28	24	28	
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04/01/2010	25	30	30	26	30	35	26	26	26	34	30	30	27	30	30	30	26	30	
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12/01/2010	26	30	30	30	31	34	26	26	26	27	30	31	27	28	30	31	26	31	
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02/01/2011	23	28	28	27	28	28	24	23	24	28	28	28	34	23	28	28	24	28	
03/01/2011	27	31	31	31	31	35	27	27	27	28	31	31	28	30	31	31	27	31	
04/01/2011	25	30	30	29	30	28	26	26	26	34	30	30	27	24	30	30	26	30	
05/01/2011	25	31	30	31	31	28	26	25	26	28	31	31	35	24	30	31	26	31	
06/01/2011	26	30	30	30	30	35	26	26	26	32	30	30	27	27	30	30	26	30	
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08/01/2011	27	31	31	31	31	28	27	27	27	28	31	31	35	30	31	31	27	31	
09/01/2011	25	30	30	30	30	34	26	25	25	28	30	30	27	23	29	30	26	30	
10/01/2011	25	31	31	31	31	29	26	25	26	35	31	31	28	23	31	31	26	31	
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02/01/2012	24	29	29	28	29	28	25	24	25	28	29	29	34	23	29	29	25	29	
03/01/2012	27	31	31	31	31	35	27	27	27	28	31	31	28	30	31	31	27	31	
04/01/2012	24	30	30	29	30	28	25	25	25	34	30	30	27	24	30	30	25	30	
05/01/2012	26	31	30	30	31	35	27	26	27	28	31	31	35	29	30	31	27	31	
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02/01/2013	23	28	28	27	28	28	24	23	24	28	28	28	34	23	28	28	24	28	
03/01/2013	26	31	31	30	31	28	26	26	26	27	31	31	27	24	31	31	26	31	
04/01/2013	25	30	30	30	30	28	26	26	26	35	30	30	28	24	30	30	26	30	
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07/01/2013	26	31	31	31	31	28	27	26	26	35	31	31	27	28	31	31	27	31	
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07/01/2014	26	31	31	31	31	35	27	26	26	34	31	31	27	27	31	31	27	31	
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05/01/2015	25	31	30	31	31	28	26	25	26	28	31	31	34	23	30	31	26	31	
06/01/2015	26	30	30	30	30	28	26	26	26	30	30	30	28	25	30	30	26	30	
07/01/2015	26	31	31	31	31	35	27	26	26	33	31	31	27	26	31	31	27	31	
08/01/2015	26	31	31	31	31	28	26	26	26	28	31	31	35	24	31	31	26	31	
09/01/2015	25	30	30	30	30	32	26	25	25	28	30	30	27	23	29	30	26	30	
10/01/2015	26	31	31	31	31	31	27	26	27	35	31	31	28	29	31	31	27	31	
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03/01/2016	27	31	31	30	31	35	27	27	27	27	31	31	27	30	31	31	27	31	
04/01/2016	25	30	30	30	30	28	26	26	26	35	30	30	28	24	30	30	26	30	
05/01/2016	25	31	30	31	31	28	26	25	26	28	31	31	35	24	30	31	26	31	
06/01/2016	26	30	30	30	30	35	26	26	26	32	30	30	27	27	30	30	26	30	
07/01/2016	25	31	31	31	31	28	26	25	25	31	31	31	27	24	31	31	26	31	
08/01/2016	27	31	31	31	31	35	27	27	27	28	31	31	35	24	31	31	27	31	
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07/01/2018	25	31	31	31	31	28	26	25	25	36	31	31	28	22	31	31	26	31	
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01/01/2019	25	30	31	29	31	35	27	25	26	35	31	31	27	28	31	31	27	31	
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04/01/2019	25	30	30	29	30	28	26	26	26	34	30	30	27	24	30	30	30	30	
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06/01/2019	25	30	30	30	30	28	25	25	25	28	30	30	28	24	30	30	30	30	
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10/01/2019	26	31	31	31	31	33	27	26	27	28	31	31	28	29	31	31	31	31	
11/01/2019	24	30	29	29	30	28	26	24	25	34	30	30	34	22	29	30	30	30	
12/01/2019	25	30	30	30	31	27	25	25	25	27	30	31	27	23	30	31	30	31	
01/01/2020	25	30	31	30	31	35	27	25	26	35	31	31	27	28	31	31	31	31	
vs. LY	0	0	0	1	0	0	0	0	0	0	0	0	0	0	0	0	4	0	5
Projected 02/01/2020	24	29	29	29	29	28	25	24	25	28	29	29	35	23	29	29	29	29	
vs. LY	1	1	1	1	1	0	1	1	1	0	1	1	0	0	1	1	5	1	18
Projected 03/01/2020	26	31	31	31	31	28	26	26	26	28	31	31	28	24	31	31	31	31	
vs. LY	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
QTR 2 vs. LY	**1**	**1**	**1**	**2**	**1**	**0**	**1**	**1**	**1**	**0**	**1**	**1**	**0**	**0**	**1**	**1**	**9**	**1**	**23**
Projected 04/01/2020	25	30	30	29	30	35	26	26	26	34	30	30	27	30	30	30	30	30	
vs. LY	0	0	0	0	0	7	0	0	0	(6)	0	0	0	6	0	0	0	0	7
Projected 05/01/2020	25	31	30	31	31	28	27	26	27	35	31	31	35	24	30	31	31	31	
vs. LY	(1)	0	0	0	0	(7)	0	0	0	7	0	0	0	(5)	0	0	0	0	(6)
Projected 06/01/2020	26	30	30	30	30	28	26	26	26	30	30	30	28	26	30	30	30	30	
vs. LY	1	0	0	0	0	0	0	1	1	1	2	0	0	0	2	0	0	0	8
QTR 2 vs. LY	**0**	**0**	**0**	**0**	**0**	**0**	**0**	**1**	**1**	**1**	**3**	**0**	**0**	**0**	**2**	**0**	**0**	**0**	**9**
Projected 07/01/2020	26	31	31	31	31	35	27	26	26	28	31	31	28	22	31	31	31	31	
vs. LY	0	0	0	0	0	7	0	0	0	0	0	0	0	0	0	0	0	0	7
Projected 08/01/2020	26	31	31	31	31	28	26	26	26	35	31	31	35	30	31	31	31	31	
vs. LY	(1)	0	0	0	0	(1)	(1)	(1)	(1)	0	0	0	0	0	0	0	0	0	(11)
Projected 09/01/2020	25	30	30	30	30	32	26	25	25	28	30	30	28	23	30	30	30	30	
vs. LY	1	0	0	0	0	2	1	1	1	0	0	0	0	0	0	0	0	0	6
QTR 3 vs. LY	**0**	**0**	**0**	**0**	**0**	**2**	**0**	**0**	**0**	**0**	**0**	**0**	**0**	**0**	**0**	**0**	**0**	**0**	**2**
Projected 10/01/2020	26	31	31	31	31	27	26	27	26	27	31	31	28	29	31	31	31	31	
vs. LY	0	0	0	0	0	(2)	0	0	0	0	0	0	0	0	0	0	0	0	(2)
Projected 11/01/2020	23	30	29	29	30	28	25	23	24	34	30	30	34	22	29	30	30	30	
vs. LY	(1)	0	0	0	0	0	(1)	(1)	(1)	0	0	0	0	0	0	0	0	1	(3)
Projected 12/01/2020	26	30	30	30	31	34	26	26	26	27	30	31	27	24	30	31	30	31	
vs. LY	1	0	0	0	0	7	1	1	1	0	0	0	0	1	0	0	0	0	12
QTR 4 vs. LY	**0**	**0**	**0**	**0**	**0**	**5**	**0**	**0**	**0**	**0**	**0**	**0**	**0**	**1**	**0**	**0**	**0**	**1**	**7**
2020 Full Yr vs. LY	**1**	**1**	**1**	**2**	**1**	**7**	**2**	**2**	**2**	**3**	**1**	**0**	**4**	**1**	**3**	**1**	**9**	**2**	**42**
Projected 01/01/2021	24	30	31	30	31	35	26	24	25	35	31	31	28	28	31	31	31	31	