	Number of Selling Days Report																			
	Sales PD	**AL**	**IA**	**ID**	**MC**	**ME**	**MI**	**MS**	**MT**	**NC**	**NH**	**OH**	**OR**	**PA**	**UT**	**VA**	**VT**	**WV**	**WY**	**All Mkts.**
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	vs. LY	*0*	*0*	*0*	*1*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*4*	*0*	*5*
	02/01/2020	24	29	29	29	29	28	25	24	25	28	29	29	35	23	29	29	29	29	
	vs. LY	*1*	*1*	*1*	*1*	*1*	*0*	*1*	*1*	*1*	*0*	*1*	*1*	*0*	*0*	*1*	*1*	*5*	*1*	*18*
	03/01/2020	26	31	31	31	31	28	26	26	26	28	31	31	28	24	31	31	31	31	
	vs. LY	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*
	QTR 1 vs. LY	***1***	***1***	***1***	***2***	***1***	***0***	***1***	***1***	***1***	***0***	***1***	***1***	***0***	***0***	***1***	***1***	***9***	***1***	***23***
	04/01/2020	25	30	30	29	30	35	26	26	26	27	30	30	27	30	30	30	30	30	
	vs. LY	*0*	*0*	*0*	*0*	*0*	*7*	*0*	*0*	*0*	*(7)*	*0*	*0*	*0*	*6*	*0*	*0*	*0*	*0*	*6*
	05/01/2020	25	31	30	31	31	28	26	26	26	35	31	31	35	24	30	31	31	31	
	vs. LY	*(1)*	*0*	*0*	*0*	*0*	*(7)*	*(1)*	*0*	*(1)*	*7*	*0*	*0*	*0*	*(5)*	*0*	*0*	*0*	*0*	*(8)*
	06/01/2020	26	30	30	30	30	28	26	26	26	30	30	30	28	26	30	30	30	30	
	vs. LY	*1*	*0*	*0*	*0*	*0*	*0*	*1*	*1*	*1*	*2*	*0*	*0*	*0*	*2*	*0*	*0*	*0*	*0*	*8*
	QTR 2 vs. LY	***0***	***0***	***0***	***0***	***0***	***0***	***0***	***1***	***0***	***2***	***0***	***0***	***0***	***3***	***0***	***0***	***0***	***0***	***6***
	07/01/2020	26	31	31	31	31	35	27	26	26	33	31	31	28	26	31	31	31	31	
	vs. LY	*0*	*0*	*0*	*0*	*0*	*7*	*0*	*0*	*0*	*5*	*0*	*0*	*0*	*4*	*0*	*0*	*0*	*0*	*16*
	08/01/2020	26	31	31	31	31	28	26	26	26	28	31	31	35	24	31	31	31	31	
	vs. LY	*(1)*	*0*	*0*	*0*	*0*	*(7)*	*(1)*	*(1)*	*(1)*	*(7)*	*0*	*0*	*0*	*(6)*	*0*	*0*	*0*	*0*	*(24)*
Projected	09/01/2020	25	30	30	30	30	32	26	25	25	28	30	30	28	24	30	30	30	30	
	vs. LY	*1*	*0*	*0*	*0*	*0*	*2*	*1*	*1*	*1*	*0*	*0*	*0*	*0*	*1*	*0*	*0*	*0*	*0*	*7*
	QTR 3 vs. LY	***0***	***0***	***0***	***0***	***0***	***2***	***0***	***0***	***0***	***(2)***	***0***	***0***	***0***	***(1)***	***0***	***0***	***0***	***0***	***(1)***
Projected	10/01/2020	26	31	31	31	31	31	27	26	27	35	31	31	28	30	31	31	31	31	
	vs. LY	*0*	*0*	*0*	*0*	*0*	*(2)*	*0*	*0*	*0*	*7*	*0*	*0*	*0*	*1*	*0*	*0*	*0*	*0*	*6*
Projected	11/01/2020	23	30	29	29	30	28	25	23	24	27	30	30	34	23	29	30	30	30	
	vs. LY	*(1)*	*0*	*0*	*0*	*0*	*0*	*(1)*	*(1)*	*(1)*	*(7)*	*0*	*0*	*0*	*1*	*0*	*0*	*0*	*1*	*(9)*
Projected	12/01/2020	26	30	30	30	31	34	26	26	26	27	30	31	27	27	30	31	30	31	
	vs. LY	*1*	*0*	*0*	*0*	*0*	*7*	*1*	*1*	*1*	*0*	*0*	*0*	*0*	*4*	*0*	*0*	*0*	*0*	*15*
	QTR 4 vs. LY	***0***	***0***	***0***	***0***	***0***	***5***	***0***	***0***	***0***	***0***	***0***	***0***	***0***	***6***	***0***	***0***	***0***	***1***	***12***
	2020 Full Yr vs. LY	***1***	***1***	***1***	***2***	***1***	***7***	***1***	***2***	***1***	***0***	***1***	***1***	***0***	***8***	***1***	***1***	***9***	***2***	***40***
Projected	01/01/2021	24	30	31	30	31	35	26	24	25	35	31	31	28	28	31	31	31	31	
Projected	02/01/2021	23	28	28	28	28	28	24	23	24	28	29	29	35	23	28	28	28	28	
Projected	03/01/2021	27	31	31	31	31	28	27	27	27	28	31	31	28	25	31	31	31	31	
Projected	04/01/2021	25	30	30	29	30	35	26	26	26	34	30	30	27	30	30	30	30	30	
Projected	05/01/2021	25	31	30	31	31	28	26	26	26	28	31	31	35	24	30	31	31	31	
Projected	06/01/2021	26	30	30	30	30	28	26	26	26	31	30	30	28	26	30	30	30	30	
Projjected	07/01/2021	26	31	31	31	31	35	27	26	26	33	31	31	28	26	31	31	31	31	
Projected	08/01/2021	25	31	31	31	31	28	25	25	25	28	31	31	35	24	31	31	31	31	