

NABCA CASE SALES REPORT

OHIO DISTRICTS

1/1/12 - 10/31/12

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BRAND / CLASS	AGE / PROOF	LITERS	TOTAL SALES			RETAIL SALES / OFF PREMISE								WHOLESALE SALES / ON PREMISE							
			This Year	Last Year	% Change	Retail Total			Cinn	Oregon	Clmbus	Euclid	Wholesale Total			Cinn	Oregon	Clmbus	Euclid		
						This Yr	Last Yr	% Change					This Yr	Last Yr	% Change						
EL JIMADR ANEJO	/80	.750	81	28	189.3	73	24	204.2	9	4	36	24	8	4	100.0	5			3		
EL MAYOR ANEJO	/80	.750	5	4	25.0	5	3	66.7		1	4			1	-100.0						
GRAN CNTNRO ANJ	/80	.750	7	7	0.0		4	-100.0					7	3	133.3				7		
HERRADURA ANEJO	/80	.750	112	102	9.8	58	57	1.8	13	5	15	25	54	45	20.0	15		10	29		
HORNITOS ANEJO	/80	.750	174	103	68.9	126	77	63.6	20	20	41	45	48	26	84.6	9	7	18	14		
KAH ANEJO	/80	.750	4		NA	2		NA			1	1	2		NA				2		
LUNA NUEVA ANJO	/80	.750			NA			NA							NA						
MILAGRO ANEJO	/80	.750	4	27	-85.2	3	18	-83.3			2	1	1	9	-88.9				1		
MILAGRO SBR ANJ	/80	.750	8	2	300.0	8	1	700.0			6	2	1	1	-100.0						
PATRN GRN BURDS	/80	.750			NA			NA							NA						
PATRON ANEJO	/80	1.750	2	12	-83.3	1	10	-90.0				1	1	2	-50.0				1		
PATRON ANEJO	/80	.750	668	684	-2.3	414	408	1.5	91	46	126	151	254	276	-8.0	67	33	82	72		
PATRON ANEJO	/80	.375	177	170	4.1	177	170	4.1	48	13	54	62			NA						
PATRON ANEJO	/80	.200	5		NA	5		NA	1		2	2			NA						
PATRON ANJ/BEES	/80	.750	2		NA	2		NA	1		1				NA						
SAUZA COMMETIVO	/80	.750	557	605	-7.9	242	280	-13.6	50	59	73	60	315	325	-3.1	50	43	62	160		
SAUZA T GEN ANJ	/80	.750	248	202	22.8	103	111	-7.2	20	10	37	36	145	91	59.3	27	17	34	67		
TEQ OCHO ANJ EX	/80	.750			NA			NA							NA						
TEQ OCHO ANJ SA	/80	.750			NA			NA							NA						
TIERRA'S ANEJO	/80	.750			NA			NA							NA						
TRES AGAVES ANJ	/80	.750	1		NA			NA					1		NA			1			
TOTAL			3063	2709	13.1	1920	1684	14.0	403	224	604	689	1143	1025	11.5	241	114	297	491		
TEQUILA-BLANCO																					
1800 ESSNTL RES	/80	.750		8	-100.0		8	-100.0							NA						
1800 SEL SILVER	/100	.750	356	408	-12.7		379	-15.0	70	39	104	109	34	29	17.2		1	8	14		
1800 SILVER	/80	1.750	5454	5166	5.6	4388	4063	8.0	597	421	723	2647	1066	1103	-3.4	84	156	130	696		
1800 SILVER	/80	1.000	4002	2569	55.8	1395	884	57.8	228	145	250	772	2607	1685	54.7	465	220	542	1380		
1800 SILVER	/80	.750	4656	4579	1.7	4181	4064	2.9	759	381	751	2290	475	515	-7.8	157	51	79	188		
1800 SILVER	/80	.375	4047	3444	17.5	4047	3444	17.5	708	405	417	2517			NA						
1800 SILVER	/80	.200	1294	918	41.0	1294	915	41.4	279	165	125	725		3	-100.0						
1800 SLV/MIX PK	/80	.750	61	2	2950.0	61	2	2950.0	10	14	15	22			NA						
3 ISLANDS	/80	1.000	115	91	26.4	102	69	47.8	23	29	6	44	13	22	-40.9		2		11		
901 SILVER	/80	.750	50	59	-15.3	25	22	13.6			13	12	25	37	-32.4	4		6	15		
ALIEN SILVER	/80	.750	35	42	-16.7	25	23	8.7	1		17	7	10	19	-47.4			9	1		
AQUI VAMOS BLNC	/80	1.000	783	8	9687.5	1		NA	1				782	8	9675.0			782			
ASOMBROSO PLTNO	/80	.750		17	-100.0		16	-100.0							1	-100.0					
AVION SILVER	/80	.750	386	63	512.7	145	29	400.0	28	6	53	58	241	34	608.8	60	15	67	99		
AVION SMLPNG PK	/80	.050	37		NA	37		NA	8	1	15	13			NA						
BEER BARREL	/80	1.000	23	25	-8.0			NA					23	25	-8.0		23				
CABO WABO BLNCO	/80	.750	1110	861	28.9	830	656	26.5	193	90	234	313	280	205	36.6	50	26	87	117		
CABO WABO BLNCO	/80	.375	60	33	81.8	60	33	81.8	9	8	8	35			NA						
CASA NBLE CRSTL	/80	.750	5	10	-50.0	4	10	-60.0	2		1	1	1		NA			1			
CAZADORES BLNCO	/80	.750	298	252	18.3	107	121	-11.6	17	9	53	28	191	131	45.8	71	7	69	44		
CHAMUCOS BLANCO	/80	.750	1		NA			NA					1		NA			1			
CORAZN AGV BLCO	/80	.750	191	136	40.4	151	105	43.8	30	21	44	56	40	31	29.0	19		10	11		
CORONADO	/90	.750	1389	1346	3.2	215	242	-11.2	215				1174	1104	6.3	1174					
CORRALEJO BLNCO	/80	.750	4		NA			NA			2		2		NA			2			
CORZO SILVER	/80	.750	186	123	51.2	130	79	64.6	9	13	41	67	56	44	27.3	6	4	26	20		
CUERVO CLASICO	/80	1.750			NA			NA							NA						
CUERVO CLASICO	/80	1.000			NA			NA							NA						
CUERVO CLASICO	/80	.750			NA			NA							NA						
CUERVO ESP SLVR	/80	1.750	2509	2101	19.4	2032	1703	19.3	311	211	469	1041	477	398	19.8	33	35	19	390		
CUERVO ESP SLVR	/80	1.000	2904	2336	24.3	1394	1152	21.0	202	176	417	599	1510	1184	27.5	218	121	300	871		
CUERVO ESP SLVR	/80	.750	5923	5032	17.7	5645	4823	17.0	925	519	1208	2993	278	209	33.0	42	25	49	162		
CUERVO ESP SLVR	/80	.375	2716	1631	66.5	2716	1631	66.5	351	160	364	1841			NA						
CUERVO ESP SLVR	/80	.200	753	794	-5.2	752	794	-5.3	101	49	113	489	1		NA			1			
CUERVO ESP SLVR	/80	.050	2	5	-60.0	2	5	-60.0			2				NA						
CUERVO SL/PMGNT	/80	1.750	19	374	-94.9	19	374	-94.9	2	8	7	2			NA						
CUERVO TRD SLVR	/80	.750	1114	878	26.9	1041	782	33.1	264	140	256	381	73	96	-24.0	12	9	34	18		
CURVO PLT RS FM	/80	.750	66	93	-29.0	39	48	-18.8	6	3	11	19	27	45	-40.0		1	21	5		
DON JULIO SILVR	/80	1.750	64	38	68.4	55	31	77.4	13	9	14	19	9	7	28.6		4	3	2		
DON JULIO SILVR	/80	.750	851	743	14.5	305	270	13.0	79	30	63	133	546	473	15.4	115	68	124	239		
DON JULIO SILVR	/80	.375	494	479	3.1	494	479	3.1	130	21	37	306			NA						
DOS LUNAS ANEJO	/80	.750	2	1	100.0	1		NA	1				1	1	0.0	1					
DOS LUNAS SILVR	/80	.750	84	92	-8.7	41	50	-18.0	11	7	10	13	43	42	2.4	2		37	4		
DOS MANOS BLNCO	/80	.750	3	37	-91.9	3	37	-91.9			3				NA						
EL ARCO BLANCO	/80	.750	33	2	1550.0	2		NA	2				31	2	1450.0	26		5			
EL CHARRO SILVR	/80	.750	339	143	137.1	160	36	344.4	44		76	40	179	107	67.3	14		28	137		
EL ESPOLON BLNC	/80	.750	479	329	45.6	350	255	37.3	53	28	103	166	129	74	74.3	29	11	30	59		

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						This Yr	Last Yr	% Change					This Yr	Last Yr	% Change				
EL GRADO BLANCO	/80	.750	16	4	300.0	16	4	300.0											
EL JIMADR BLNCO	/80	1.750	363	142	155.6	258	129	100.0	35	28	76	119	105	13	707.7	99	3	3	
EL JIMADR BLNCO	/80	.750	1027	580	77.1	403	333	21.0	76	42	172	113	624	247	152.6	439	21	118	46
EL MAYOR BLANCO	/80	.750	52	15	246.7	24	13	84.6	6	16		2	28	2	1300.0	15	8	5	
EL TESORO PLTNM	/80	.750	10	6	66.7			NA					10	6	66.7	6		1	3
EL TORO SILVER	/80	1.750	1045	1120	-6.7	914	937	-2.5	90	280	227	317	131	183	-28.4		110	12	9
EL TORO SILVER	/80	1.000	750	774	-3.1	355	378	-6.1	62	66	84	143	395	396	-0.3	63	98	95	139
EL TORO SILVER	/80	.750	1157	913	26.7	1093	849	28.7	208	163	257	465	64	64	0.0	10	12	30	12
EL TORO SILVER	/80	.375	378	404	-6.4	378	404	-6.4	65	44	100	169			NA				
EXOTICO BLANCO	/80	1.000	24		NA	10		NA	8		1	1	14		NA	5		9	
FAMILIA CMR SLV	/80	.750	428	181	136.5	416	178	133.7	107	35	133	141	12	3	300.0		4	4	
GRN CNTNRO PLTA	/80	.750	1	19	-94.7	1	17	-94.1			1			2	-100.0				
HERRADURA SILVR	/80	.750	348	255	36.5	100	70	42.9	20	10	40	30	248	185	34.1	41	13	124	70
HORNITOS PLATA	/80	1.750	342	38	800.0	262	26	907.7	25	40	61	136	80	12	566.7		3	77	
HORNITOS PLATA	/80	.750	667	495	34.7	426	340	25.3	78	53	150	145	241	155	55.5	69	14	74	84
HORNITOS PLATA	/80	.200	81	46	76.1	81	46	76.1	9	7	16	49			NA				
IXA SILVER ORG	/80	.750	34		NA	1		NA			1		33		NA	6	1	10	16
JUAREZ	/80	1.000	1261	2226	-43.4	152	186	-18.3	44	20	60	28	1109	2040	-45.6	331	39	489	250
KAH BLANCO	/80	.750	9		NA	7		NA	3	1	2	1	2		NA				
LA PRIMA	/80	1.750	6973	6651	4.8	3201	3177	0.8	528	954	670	1049	3772	3474	8.6	297	2740	262	473
LA PRIMA	/80	1.000	9404	10326	-8.9	1997	2163	-7.7	351	438	397	811	7407	8163	-9.3	1154	1589	1288	3376
LA PRIMA	/80	.750	555	702	-20.9	476	637	-25.3	79	110	111	176	79	65	21.5	15	10	14	40
LUNA NUEVA SLVR	/80	.750	3		-100.0		3	-100.0							NA				
LUNAZUL BLANCO	/80	.750	371	402	-7.7	324	312	3.8	61	35	128	100	47	90	-47.8	8	8	13	18
MARGARITAVILLE	/80	.750	1409	849	66.0	1169	757	54.4	266	169	326	408	240	92	160.9	46	33	101	60
MATADOR	/80	1.000	24	347	-93.1	2	1	100.0			2		22	346	-93.6		22		
MILAGRO SBR SLV	/80	.750	83	75	10.7	61	53	15.1	11		18	32	22	22	0.0	3		9	10
MILAGRO SILVER	/80	.750	868	716	21.2	469	384	22.1	83	54	113	219	399	332	20.2	82	6	71	240
MILAGRO SILVER	/80	.375	1	47	-97.9	1	47	-97.9			1				NA				
MONTEZUMA	/80	1.000	2587	2447	5.7	553	504	9.7	204	57	159	133	2034	1943	4.7	393	95	354	1192
ORO DE JALISCO	/80	.750	4		NA	3		NA				3	1		NA				1
PARTIDA BLANCO	/80	.750	9	3	200.0	9	3	200.0			4				NA				
PATRN GRN PLTNM	/80	.750	12	12	0.0	4	6	-33.3			1		8	6	33.3			6	2
PATRN GRN PLTNM	/80	.375	6		NA	6		NA							NA				
PATRON SILVER	/80	1.750	2023	1933	4.7	551	594	-7.2	105	66	149	231	1472	1339	9.9	222	217	424	609
PATRON SILVER	/80	.750	19633	18558	5.8	4839	4626	4.6	1164	478	1368	1829	14794	13932	6.2	3597	1535	4753	4909
PATRON SILVER	/80	.375	3634	3260	11.5	3634	3260	11.5	1021	352	769	1492			NA				
PATRON SILVER	/80	.200	610	531	14.9	610	530	15.1	170	72	131	237		1	-100.0				
PATRON SILVER	/80	.050	25		NA	25		NA	4	1	11	9			NA				
RIO GRANDE	/80	1.750	453	477	-5.0	142	137	3.6	17	76	23	26		311	340	-8.5		238	73
RIO GRANDE	/80	1.000	1501	1690	-11.2	95	113	-15.9	22	41	20	12	1406	1577	-10.8	208	904	111	183
SAUZA BLUE SLVR	/80	.750	175	73	139.7	61	22	177.3	22	12	11	16	114	51	123.5	49	10	33	22
SAUZA CIEN ANOS	/80	.750	10	99	-89.9	10	94	-89.4	1	2	3	4		5	-100.0				
SAUZA GIRO SLVR	/80	1.000	2452	194	1163.9	20		NA	8		11	1	2432	194	1153.6	16	303	1963	150
SAUZA SILVER	/80	1.750	305	235	29.8	302	235	28.5	52	60	118	72		3	NA				3
SAUZA SILVER	/80	1.000	1093	1276	-14.3	488	476	2.5	109	73	109	197	605	800	-24.4	85	34	224	262
SAUZA SILVER	/80	.750	1175	1146	2.5	1121	1064	5.4	264	169	297	391	54	82	-34.1	11	11	9	23
SAUZA SLVR/MIX	/80	.750	162	150	8.0	162	150	8.0	37	19	38	68			NA				
SAUZA T GEN PLT	/80	.750	147	140	5.0	96	68	41.2	23	11	22	40	51	72	-29.2	11	2	15	23
SEÑOR FROG PLTA	/80	.750	1	50	-98.0	1	50	-98.0			1				NA				
SUAVECITO BLNCO	/70	.750	14		NA	3		NA				3	11		NA				11
SZ HRN PL/SH GL	/80	.750	60	10	500.0	60	10	500.0	10	7	28	15			NA				
TEQUILA OCHO PL	/80	.750	32	19	68.4	28	18	55.6	2		8	18	4	1	300.0			2	2
TEQUILADOR SLVR	/80	.750	4	15	-73.3	3	6	-50.0	1		2		1	9	-88.9				1
TIERRA'S BLANCO	/80	.750	24	25	-4.0	24	24	0.0	2		12	10		1	-100.0				
TRES AGAVES BLC	/80	.750	2		NA	1		NA	1				1		NA			1	
TRES RIOS SILVR	/80	.750	3	14	-78.6	3	14	-78.6			1	2			NA				
TWO FINGERS	/80	.750	668	778	-14.1	605	721	-16.1	90	120	136	259	63	57	10.5	3	20	8	32
VOODOO TIKI BLC	/80	.750			NA			NA							NA				
WILD SHOT SLVR	/868	.750	6		NA	1		NA	1				5		NA	1		1	3
TOTAL			107409	95739	12.2	58630	51803	13.2	11227	7291	12604	27508	48779	43936	11.0	9882	8875	13109	16913
TEQUILA-GOLD					NA			NA							NA				
1800 COL EX A10	/80	.750			NA			NA							NA				
AGAVALES 110PRF	/110	1.000	77	70	10.0	9	6	50.0	9		13	9	68	64	6.3	68			
AGAVALES GOLD	/80	.750	39	16	143.8	38	14	171.4	5	11			1	2	-50.0	1			
AVION REPOSADO	/80	.750	57	24	137.5	47	11	327.3	11	2	14	20	10	13	-23.1	1		7	2
CUERVO BL MEDAL	/80	1.000	34	35	-89.9	29	261	-88.9	3	4	11	11	5	74	-93.2			3	2
CUERVO E/MRG MX	/80	.750	187	205	-8.8	187	205	-8.8	40	24	48	75			NA				
CUERVO ESP FLSK	/80	.375	4798	5097	-5.9	4798	5097	-5.9	984	448	1187	2179			NA				

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CUERVO ESPECIAL	/80	1.750	9352	9593	-2.5	7647	7907	-3.3	1761	821	1892	3173	1705	1686	1.1	171	215	356	963		
CUERVO ESPECIAL	/80	1.000	20321	21739	-6.5	6113	6712	-8.9	1254	623	1713	2523	14208	15027	-5.5	3105	1971	3640	5492		
CUERVO ESPECIAL	/80	.750	12636	13530	-6.6	11419	12330	-7.4	2427	1271	2959	4762	1217	1200	1.4	237	232	333	415		
CUERVO ESPECIAL	/80	.050	277	251	10.4	254	231	10.0	23	65	74	92	23	20	15.0	2	1	13	7		
CUERVO RS FMILA	/80	.750	5	3	66.7	5	3	66.7			1	4			NA						
CUERVO TRADCNAL	/80	.750	1595	1398	14.1	1476	1287	14.7	346	148	411	571	119	111	7.2	13	10	66	30		
DEGOLLADO GOLD	/80	1.750	138	NA	NA	1	NA	NA	1	NA	NA	NA	137	NA	NA	76	NA	43	18		
DON JULIO 1942	/80	.750	52	34	52.9	26	18	44.4	5		8	13	26	16	62.5	4		10	12		
DON JULIO REAL	/80	.750	2	NA	NA		NA	NA					2	NA	NA			1	1		
DON JULIO/TRI P	/80	.375	NA	NA	NA		NA	NA						NA	NA						
DOS LUNAS RPSDO	/80	.750	3	1	200.0	1	NA	NA	1				2	1	100.0	2					
EL CAB EST GOLD	/80	1.000	3	23	-87.0		NA	NA					3	23	-87.0	3					
EL TORO GOLD	/80	1.750	518	564	-8.2	435	472	-7.8	39	69	105	222	83	92	-9.8		39	23	21		
EL TORO GOLD	/80	1.000	1291	1261	2.4	538	610	-11.8	82	114	142	200	753	651	15.7	200	98	200	255		
EL TORO GOLD	/80	.750	1886	1538	22.6	1622	1294	25.3	293	235	387	707	264	244	8.2	17	171	22	54		
EL TORO GOLD	/80	.375	816	762	7.1	816	762	7.1	185	92	226	313			NA						
HERRADURA SELCN	/80	.750	NA	NA	NA		NA	NA						NA	NA						
JUAREZ	/80	1.000	6055	6765	-10.5	370	386	-4.1	125	43	110	92	5685	6379	-10.9	2322	703	1190	1470		
JUAREZ GOLD	/80	1.000	2285	2375	-3.8	90	133	-32.3	38	9	35	8	2195	2242	-2.1	952	276	926	41		
LA PRIMA	/80	1.750	2633	2534	3.9	1540	1575	-2.2	343	228	383	586	1093	959	14.0	237	107	216	533		
LA PRIMA	/80	1.000	16920	18813	-10.1	1526	1816	-16.0	273	176	388	689	15394	16997	-9.4	3762	1655	3176	6801		
LA PRIMA	/80	.750	95	-100.0	NA		78	-100.0					17	-100.0	NA						
MARGARITAVILLE	/80	1.750	500	450	11.1	500	449	11.4	126	83	162	129		1	-100.0						
MARGARITAVILLE	/80	.750	2049	1661	23.4	1649	1404	17.5	457	187	462	543	400	257	55.6	132	50	158	60		
MATADOR	/80	1.000	4024	3798	6.0	265	274	-3.3	73	59	36	97	3759	3524	6.7	19	2666	805	269		
MI COSECHA GOLD	/80	1.000	40	NA	NA		NA	NA					40	NA	NA			12	28		
MONTEZUMA	/80	1.000	5852	4512	29.7	688	680	1.2	264	44	237	143	5164	3832	34.8	2224	265	1521	1154		
PATRON ASST PCK	/80	.375	6	-100.0	NA		6	-100.0							NA						
PATRON MINI PCK	/80	.050	74	69	7.2	74	69	7.2	14	9	20	31			NA						
PEPE LOPEZ PREM	/80	1.000	122	98	24.5	12	12	0.0	10	1		1	110	86	27.9	54	48		8		
RAIO GRANDE	/80	1.000	2709	2786	-2.8	162	182	-11.0	26	50	55	31	2547	2604	-2.2	764	458	615	710		
SAUZA EXTRA GLD	/80	1.750	1864	1853	0.6	1334	1235	8.0	301	234	344	455	530	618	-14.2	12	92	17	409		
SAUZA EXTRA GLD	/80	1.000	3824	4256	-10.2	501	501	0.0	108	61	145	187	3323	3755	-11.5	758	465	822	1278		
SAUZA EXTRA GLD	/80	.750	1767	1711	3.3	1421	1424	-0.2	375	162	416	468	346	287	20.6	154	34	76	82		
SAUZA EXTRA GLD	/80	.375	3	91	-96.7	3	91	-96.7			1	2			NA						
SAUZA GIRO	/80	1.000	2847	338	742.3	38	12	216.7	24		5	9	2809	326	761.7	208	536	1012	1053		
SZ GD W/ILT MIX	/80	.750	157	127	23.6	157	127	23.6	45	20	42	50			NA						
TWO FINGERS	/80	.750	505	541	-6.7	475	500	-5.0	86	42	109	238	30	41	-26.8	1		19	10		
VOODOO TIKI ANJ	/80	.750	1	1	-100.0	1	1	-100.0							NA						
TOTAL			108317	109324	-0.9	46266	48175	-4.0	10157	5335	12141	18633	62051	61149	1.5	15499	10092	15282	21178		
TEQUILA-REPOSADO																					
1800 REPOSADO	/80	1.750	2428	2726	-10.9	1967	2200	-10.6	303	215	482	967	461	526	-12.4	23	107	84	247		
1800 REPOSADO	/80	1.000	3605	3399	6.1	765	625	22.4	182	91	192	300	2840	2774	2.4	654	507	739	940		
1800 REPOSADO	/80	.750	1770	2043	-13.4	1539	1771	-13.1	324	155	342	718	231	272	-15.1	33	49	80	69		
1800 REPOSADO	/80	.375	1437	1621	-11.4	1437	1621	-11.4	248	135	166	888			NA						
1800 REPOSADO	/80	.200	383	386	-0.8	383	385	-0.5	68	36	59	220		1	-100.0						
1800 RPS/MIX PK	/80	.750	85	54	57.4	85	54	57.4	20	18	17	30			NA						
BALUARTE REPSDO	/80	.750	2	20	-90.0	2	20	-90.0			2				NA						
CABO WABO RPSDO	/80	.750	926	996	-7.0	640	649	-1.4	151	97	169	223	286	347	-17.6	60	40	93	93		
CABO WABO RPSDO	/80	.375	31	26	19.2	31	26	19.2	1	7	10	13			NA						
CAZADORES RPSDO	/80	.750	706	570	23.9	378	292	29.5	69	26	153	130	328	278	18.0	76	14	94	144		
CAZDR RP/SHT GL	/80	.750	NA	NA	NA		NA	NA							NA						
CENTNARO AZL RP	/80	.750	163	161	1.2	112	103	8.7	26	14	29	43	51	58	-12.1	3	1	1	46		
CHAMUCOS RPSADO	/80	.750	NA	NA	NA		NA	NA							NA						
CORAZON AGV RPS	/80	.750	56	61	-8.2	42	45	-6.7	13		10	19	14	16	-12.5	7		4	3		
CORRALEJO RPSDO	/80	.750	38	NA	NA	34	NA	NA	7	4	14	9	4		NA			1	3		
GONZO REPOSADO	/80	.750	23	42	-45.2	21	33	-36.4	1	2	10	8	2	9	-77.8			2			
DON JULIO RPSDO	/80	.750	270	202	33.7	113	98	15.3	26	10	40	37	157	104	51.0	25	10	49	73		
EL CHARRO RPSDO	/80	.750	266	79	236.7	203	54	275.9	52		92	59	63	25	152.0	43		18	2		
EL ESPOLON RPS	/80	.750	336	238	41.2	289	210	37.6	12	26	111	140	47	28	67.9	8	4	13	22		
EL JIMADR RPSDO	/80	1.750	342	192	78.1	313	178	75.8	67	32	130	84	29	14	107.1	8	6	6	9		
EL JIMADR RPSDO	/80	.750	884	800	10.5	623	609	2.3	137	58	226	202	261	191	36.6	69	34	63	95		
EL MAYOR RPSADO	/80	.750	12	-100.0	NA		12	-100.0							NA						
EL TESORO RPSDO	/80	.750	NA	NA	NA		NA	NA							NA						
EXOTICO REPOSADO	/80	1.000	11	NA	NA	5	NA	NA	5				6		NA			1			
FAMILIA CMR RPS	/80	.750	355	167	112.6	348	161	116.1	76	24	127	121	7	6	16.7	2		4	1		
GRN CNTNRO RPS	/80	.750	11	-100.0	NA		8	-100.0							NA						
GRN CNTR ROSNGL	/80	.750	9	63	-85.7	6	47	-87.2	1	1		4	3	16	-81.3	1			2		
HERRADURA RPSDA	/80	.750	239	174	37.4	108	62	74.2	15	10	44	39	131	112	17.0	17	12	56	46		

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BRAND / CLASS	AGE / PROOF	LITERS	TOTAL SALES			RETAIL SALES / OFF PREMISE								WHOLESALE SALES / ON PREMISE							
			This Year	Last Year	% Change	Retail Total			Cinn	Oregon	Clmbus	Euclid	Wholesale Total			Cinn	Oregon	Clmbus	Euclid		
						This Yr	Last Yr	% Change					This Yr	Last Yr	% Change						
HORNITOS RPSADO	/80	.750	1285	1378	-6.7	636	690	-7.8	138	71	246	181	649	688	-5.7	146	92	251	160		
HORNITOS RPSADO	/80	.375		9	-100.0		9	-100.0							NA						
KAH REPOSADO	/110	.750	10		NA	6		NA	1		3	2	4		NA	1		1	2		
LUNA NUEVA RPSD	/80	.750	3		NA	3		NA				3		NA							
LUNAZUL REPOSADO	/80	.750	51	46	10.9	50	44	13.6	19		26	5	1	2	-50.0			1			
MAESTRO DBL RPS	/80	.750	121	103	17.5	27	29	-6.9		2	10	15	94	74	27.0	49		15	30		
MILAGRO REPSADO	/80	.750	225	153	47.1	162	108	50.0	45	14	40	63	63	45	40.0	16		9	38		
MILAGRO SBR RPS	/80	.750	3	18	-83.3	3	17	-82.4			3			1	-100.0						
PARTIDA REPOSADO	/80	.750	6		NA	6		NA			2	4			NA						
PATRON REPOSADO	/80	.750	550	500	10.0	323	288	12.2	75	33	108	107	227	212	7.1	57	19	82	69		
PATRON REPOSADO	/80	.375	105	96	9.4	105	96	9.4	30	12	30	33			NA						
PATRON REPOSADO	/80	.200			NA			NA							NA						
SAUZA C ANOS RP	/80	.750		70	-100.0		67	-100.0						3	-100.0						
SAUZA HRN/50DEK	/80	.750			NA			NA							NA						
SAUZA HRN/FLASK	/80	.750			NA			NA							NA						
SAUZA T GEN RPS	/80	.750		1	-100.0			NA						1	-100.0						
SEÑOR FROGS RPS	/80	.750	1	75	-98.7	1	75	-98.7				1			NA						
SZ CN ANS RP/GL	/80	.750		3	-100.0		3	-100.0							NA						
SZ HRN RP/SH GL	/80	.750	1		NA	1		NA			1				NA						
TARANTULA REPSD	/80	.750	15	187	-92.0	15	135	-88.9				6		52	-100.0						
TEQ 30-30 RPSDO	/80	.750	14	29	-51.7	14	29	-51.7			6	8			NA						
TEQUILA OCHO RP	/80	.750	40	27	48.1	37	24	54.2	3	1	12	21	3	3	0.0				3		
TEQUILADOR RPSD	/80	.750	10	14	-28.6	8	5	60.0	1		2	5	2	9	-77.8				2		
TIERRA'S REPSDO	/80	.750			NA			NA							NA						
TRES AGAVES RPS	/80	.750	3		NA	1		NA	1				2		NA	1		1			
VOODOO TIKI REP	/80	.750		1	-100.0		1	-100.0							NA						
WILD SHOT RPSDO	/868	.750	4		NA			NA					4		NA	1			3		
ZAPOPAN REPSADO	/80	.750		35	-100.0		35	-100.0							NA						
TOTAL			16812	16788	0.1	10842	10918	-0.7	2117	1094	2923	4708	5970	5870	1.7	1305	895	1668	2102		
MEZCAL																					
MONTE ALBAN MEZ	/80	.750	1064	1112	-4.3	754	785	-3.9	140	87	216	311	310	327	-5.2	16	11	88	195		
SCORPIAN ANJ 3Y	/80	.750			NA			NA							NA						
SCORPN MEZ ANJO	/80	.750		1	-100.0		1	-100.0							NA						
SCORPN MEZ RPSD	/80	.750			NA			NA							NA						
SCORPN MEZ SLVR	/80	.750			NA			NA							NA						
TOTAL			1064	1113	-4.4	754	786	-4.1	140	87	216	311	310	327	-5.2	16	11	88	195		
GRAND TOTAL			35247603	3366090	4.7	2597233	2477897	4.8	559030	293845	582463	1061895	927527	888193	4.4	202607	1237652	509723	350183		

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CLASS & TYPE BY SIZE	TOTAL SALES			RETAIL SALES / OFF PREMISE							WHOLESALE SALES / ON PREMISE							
	This Year	Last Year	% Change	Retail Total			Cinn	Oregon	Clmbus	Euclid	Wholesale Total			Cinn	Oregon	Clmbus	Euclid	
				This Yr	Last Yr	% Change					This Yr	Last Yr	% Change					
DOM WHSKY-BLND																		
1.75 LTR	43122	42247	2.1	41814	41019	1.9	9476	5472	14974	11892	1308	1228	6.5	149	255	467	437	
1.0 LTR	28994	29381	-1.3	13709	14116	-2.9	3457	1563	4451	4238	15285	15265	0.1	3646	2339	5076	4224	
750 ML	11360	11159	1.8	10084	9933	1.5	2320	1226	3728	2810	1276	1226	4.1	243	299	381	353	
750 ML TRV	4734	4673	1.3	4732	4673	1.3	1205	572	2032	923			NA			2		
375 ML	9187	9555	-3.9	9187	9555	-3.9	2563	1101	3546	1977			NA					
TOTAL	97397	97015	0.4	79526	79296	0.3	19021	9934	28731	21840	17871	17719	0.9	4038	2893	5926	5014	
DOM WHSKY-STRT-BRBN/TN																		
1.75 LTR	101502	97441	4.2	96133	92642	3.8	27956	9661	30577	27939	5369	4799	11.9	892	601	1793	2083	
1.0 LTR	104456	101163	3.3	39112	38119	2.6	10815	3491	11770	13036	65344	63044	3.6	18875	7094	18901	20474	
750 ML	84159	81343	3.5	74917	72739	3.0	19838	7483	22879	24717	9242	8604	7.4	2614	1144	2943	2541	
750 ML TRV	6954	7061	-1.5	6953	7061	-1.5	2472	579	2400	1502			NA			1		
375 ML	22076	20547	7.4	22076	20547	7.4	7542	1698	6899	5937			NA					
200 ML	1939	1707	13.6	1939	1707	13.6	595	154	564	626			NA					
50 ML	2577	2377	8.4	2423	2240	8.2	766	146	920	591	154	137	12.4	28	10	47	69	
TOTAL	323663	311639	3.9	243553	235055	3.6	69984	23212	76009	74348	80110	76584	4.6	22409	8849	23685	25167	
DOM WHSKY-STRT-OTH																		
1.75 LTR	1078	866	24.5	900	714	26.1	187	104	277	332	178	152	17.1	13	30	41	94	
1.0 LTR	2783	2055	35.4	560	391	43.2	132	90	117	221	2223	1664	33.6	487	293	443	1000	
750 ML	7851	5750	36.5	6444	4623	39.4	1326	745	2091	2282	1407	1127	24.8	223	218	423	543	
375 ML	422	295	43.1	422	295	43.1	114	57	107	144			NA					
50 ML			NA			NA							NA					
TOTAL	12134	8966	35.3	8326	6023	38.2	1759	996	2592	2979	3808	2943	29.4	723	541	907	1637	
DOM WHSKY-STRT-RYE																		
750 ML	3182	1827	74.2	2264	1394	62.4	433	183	881	767	918	433	112.0	258	31	348	281	
375 ML	3		NA	3		NA	1			2			NA					
200 ML			NA			NA							NA					
TOTAL	3185	1827	74.3	2267	1394	62.6	434	183	881	769	918	433	112.0	258	31	348	281	
DOM WHSKY-STRT-SM BTCH																		
1.75 LTR	1183	869	36.1	1155	849	36.0	401	65	435	254	28	20	40.0	9		12	7	
1.0 LTR	4277	2614	63.6	1989	1252	58.9	699	116	708	466	2288	1362	68.0	833	73	915	467	
750 ML	13132	10729	22.4	11201	9025	24.1	3185	862	3747	3407	1931	1704	13.3	678	93	508	652	
375 ML	848	551	53.9	848	551	53.9	265	53	349	181			NA					
TOTAL	19440	14763	31.7	15193	11677	30.1	4550	1096	5239	4308	4247	3086	37.6	1520	166	1435	1126	
SCOTCH-BLND-FRGN BTLD																		
1.75 LTR	11216	10582	6.0	10833	10292	5.3	1963	1192	2813	4865	383	290	32.1	57	57	80	189	
1.0 LTR	15938	15981	-0.3	6846	6738	1.6	1320	703	1645	3178	9092	9243	-1.6	1707	1027	2103	4255	
750 ML	13389	13319	0.5	11560	11666	-0.9	2371	1108	3450	4631	1829	1653	10.6	399	165	587	678	
375 ML	1679	1632	2.9	1679	1632	2.9	367	146	478	688			NA					
50 ML	25	42	-40.5	18	23	-21.7	2	2	5	9			NA					
TOTAL	42247	41556	1.7	30936	30351	1.9	6023	3151	8391	13371	11311	11205	0.9	2164	1249	2773	5125	
SCOTCH-BLND-US BTLD																		
1.75 LTR	25898	27180	-4.7	25626	26931	-4.8	5627	2742	6517	10740	272	249	9.2	48	59	67	98	
1.0 LTR	6468	6951	-6.9	4501	4830	-6.8	937	516	927	2121	1967	2121	-7.3	466	307	439	755	
750 ML	1719	1848	-7.0	1663	1782	-6.7	258	170	399	836	56	66	-15.2	10	13	19	14	
375 ML	365	477	-23.5	365	477	-23.5	57	39	111	158			NA					
TOTAL	34450	36456	-5.5	32155	34020	-5.5	6879	3467	7954	13855	2295	2436	-5.8	524	379	525	867	
SCOTCH-SNGL MALT																		
1.75 LTR	505	377	34.0	470	361	30.2	96	30	168	176	35	16	118.8	9		20	6	
1.0 LTR	1696	1656	2.4	654	636	2.8	138	72	212	232	1042	1020	2.2	177	99	326	440	
750 ML	12945	11641	11.2	10648	9607	10.8	2009	1013	3345	4281	2297	2034	12.9	502	186	695	914	
375 ML	243	199	22.1	243	199	22.1	30	24	104	85			NA					
200 ML			NA			NA							NA					
100 ML	57	1	5600.0	57	1	5600.0	8	8	20	21			NA					
50 ML	13	10	30.0	13	10	30.0							NA					
TOTAL	15459	13884	11.3	12085	10814	11.8	2281	1147	3862	4795	3374	3070	9.9	688	285	1041	1360	
CAN-FRGN BLND-FRGN BTLD																		
1.75 LTR	22657	20825	8.8	19472	18124	7.4	3411	2291	6357	7413	3185	2701	17.9	450	338	1099	1298	
1.0 LTR	44518	44225	0.7	11334	11564	-2.0	2075	1053	3491	4715	33184	32661	1.6	7068	3490	9808	12818	
750 ML	30389	28075	8.2	26576	24734	7.4	5288	2707	8131	10450	3813	3341	14.1	754	541	1010	1508	
750 ML TRV	8	412	-98.1	8	412	-98.1	3		2	3			NA					

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CLASS & TYPE BY SIZE	TOTAL SALES			RETAIL SALES / OFF PREMISE							WHOLESALE SALES / ON PREMISE							
	This Year	Last Year	% Change	Retail Total			Cinn	Oregon	Clmbus	Euclid	Wholesale Total			Cinn	Oregon	Clmbus	Euclid	
				This Yr	Last Yr	% Change					This Yr	Last Yr	% Change					
375 ML	7672	7180	6.9	7672	7180	6.9	1688	758	2510	2716								
200 ML	1101	759	45.1	1101	759	45.1	294	104	375	328								
50 ML	919	937	-1.9	823	863	-4.6	174	61	288	300								
TOTAL	107264	102413	4.7	66986	63636	5.3	12933	6974	21154	25925	40278	38777	29.7	8	4369	21	67	
CAN-US BLND-US BTLD																		
1.75 LTR	114988	115206	-0.2	111897	112070	-0.2	22190	16512	28115	45080	3091	3136	-1.4	297	479	896	1419	
1.0 LTR	44434	46407	-4.3	18810	19712	-4.6	3396	2051	4345	9018	25624	26695	-4.0	5372	3790	4948	11514	
750 ML	24077	25097	-4.1	21637	22558	-4.1	3649	2785	5349	9854	2440	2539	-3.9	449	501	669	821	
750 ML TRV	23966	23817	0.6	23956	23808	0.6	4792	3101	6029	10034	10	9	11.1		1	9		
375 ML	19149	18691	2.5	19149	18691	2.5	3786	2403	5552	7408			NA					
50 ML	321	336	-4.5	314	326	-3.7	30	30	76	178	7	10	-30.0		2		5	
TOTAL	226935	229554	-1.1	195763	197165	-0.7	37843	26882	49466	81572	31172	32389	-3.8	6118	4773	6522	13759	
IRISH																		
1.75 LTR	2331	1719	35.6	1545	1200	28.8	279	123	479	664	786	519	51.4	67	62	367	290	
1.0 LTR	18020	13590	32.6	3326	2607	27.6	513	327	931	1555	14694	10983	33.8	2870	1286	4221	6317	
750 ML	16443	13883	18.4	12483	10493	19.0	2334	1029	3974	5146	3960	3390	16.8	694	193	1461	1612	
375 ML	932	658	41.6	932	658	41.6	179	65	301	387			NA					
200 ML	166	54	207.4	165	54	205.6	30	13	73	49	1		NA					
TOTAL	37892	29904	26.7	18451	15012	22.9	3335	1557	5758	7801	19441	14892	30.5	3631	1541	6049	8220	
OTH IMP WHSKY																		
750 ML	4	36	-88.9	1	32	-96.9					3	4	-25.0			2	1	
TOTAL	4	36	-88.9	1	32	-96.9					3	4	-25.0			2	1	
GIN-CLASSIC-DOM																		
1.75 LTR	45305	46172	-1.9	43753	44877	-2.5	10808	5119	11170	16656	1552	1295	19.8	219	261	483	589	
1.0 LTR	28350	29401	-3.6	12687	13550	-6.4	3017	1488	2812	5370	15663	15851	-1.2	4074	1981	4287	5321	
750 ML	20935	21254	-1.5	19895	20384	-2.4	5030	3054	4428	7383	1040	870	19.5	181	133	403	323	
750 ML TRV	2646	2697	-1.9	2646	2697	-1.9	705	308	552	1081			NA					
375 ML	14858	16100	-7.7	14858	16100	-7.7	3951	2839	2584	5484			NA					
200 ML	3995	3612	10.6	3995	3612	10.6	1039	810	844	1302			NA					
50 ML		6	-100.0		6	-100.0							NA					
TOTAL	116089	119242	-2.6	97834	101226	-3.4	24550	13618	22390	37276	18255	18016	1.3	4474	2375	5173	6233	
GIN-CLASSIC-IMP																		
1.75 LTR	11328	10863	4.3	10696	10346	3.4	2389	1017	2953	4337	632	517	22.2	110	70	125	327	
1.0 LTR	22870	21631	5.7	7607	7013	8.5	1709	692	2028	3178	15263	14618	4.4	3664	1393	3814	6392	
750 ML	14879	14752	0.9	12244	12076	1.4	2869	994	3291	5090	2635	2676	-1.5	738	232	549	1116	
375 ML	2933	2889	1.5	2933	2889	1.5	806	209	544	1374			NA					
200 ML	3256	3548	-8.2	3256	3548	-8.2	1350	163	543	1200			NA					
50 ML	61	54	13.0	44	38	15.8	14		6	24	17	16	6.3	7			9	
TOTAL	55327	53737	3.0	36780	35910	2.4	9137	3075	9365	15203	18547	17827	4.0	4519	1695	4489	7844	
GIN-FLVRD-DOM																		
1.75 LTR	1646	1647	-0.1	1644	1642	0.1	397	254	479	514	2	5	-60.0				2	
1.0 LTR		68	-100.0		66	-100.0						2	-100.0					
750 ML	3287	3044	8.0	3246	3002	8.1	758	497	975	1016	41	42	-2.4	11	3	9	18	
375 ML	640	704	-9.1	640	704	-9.1	164	103	157	216			NA					
TOTAL	5573	5463	2.0	5530	5414	2.1	1319	854	1611	1746	43	49	-12.2	11	3	9	20	
GIN-FLVRD-IMP																		
1.0 LTR			NA			NA							NA					
750 ML	905	942	-3.9	820	848	-3.3	183	82	214	341	85	94	-9.6	16	9	19	41	
375 ML		56	-100.0		56	-100.0							NA					
TOTAL	905	998	-9.3	820	904	-9.3	183	82	214	341	85	94	-9.6	16	9	19	41	
VODKA-CLASSIC-DOM																		
1.75 LTR	245034	229088	7.0	237742	223149	6.5	48598	29678	62009	97457	7292	5939	22.8	1304	1240	1781	2967	
1.0 LTR	170103	168071	1.2	75450	73833	2.2	13828	7615	18006	36001	94653	94238	0.4	22181	12605	25043	34824	
750 ML	72980	71942	1.4	67774	67805	-0.0	14671	6713	17804	28586	5206	4137	25.8	1555	422	1324	1905	
750 ML TRV	31003	30526	1.6	31002	30525	1.6	6577	3680	7726	13019	1	1	0.0				1	
375 ML	60828	53792	13.1	60828	53792	13.1	13828	6001	14141	26858			NA					
200 ML	1374	2036	-32.5	1373	2036	-32.6	304	100	268	701	1		NA			1		
50 ML	2381	2059	15.6	2248	1930	16.5	542	152	807	747	133	129	3.1	11	11	44	67	
TOTAL	583703	557514	4.7	476417	453070	5.2	98348	53939	120761	203369	107286	104444	2.7	25051	14278	28193	39764	
VODKA-CLASSIC-IMP																		
1.75 LTR	122058	109849	11.1	115227	103757	11.1	21078	11717	29775	52657	6831	6092	12.1	716	535	1840	3740	

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				This Yr	Last Yr	% Change					This Yr	Last Yr	% Change				
1.0 LTR	131074	130147	0.7	52617	52682	-0.1	11487	4516	12406	24208	78457	77465	1.3	15512	8319	20256	34370
750 ML	99284	93732	5.9	90303	85595	5.5	20166	8114	20115	41908	8981	8137	10.4	1820	1031	2165	3965
750 ML TRV	4309	3592	20.0	4304	3574	20.4	1012	242	1143	1907	5	18	-72.2			1	4
375 ML	37782	38397	-1.6	37782	38397	-1.6	9391	3235	6557	18599			NA				
200 ML	5489	4740	15.8	5489	4740	15.8	1584	566	1092	2247			NA				
50 ML	895	868	3.1	882	656	4.0	146	38	243	255	213	212	0.5	29	6	104	74
TOTAL	400891	381325	5.1	306404	289401	5.9	64864	28428	71331	141781	94487	91924	2.8	18077	9891	24366	42153
VODKA - FLVRD-DOM																	
1.75 LTR	11410	12038	-5.2	8310	8845	-6.0	1561	901	2327	3521	3100	3193	-2.9	326	347	906	1521
1.0 LTR	36741	38455	-4.5	12615	12717	-0.8	2283	1457	3458	5417	24126	25738	-6.3	5127	4186	6482	8331
750 ML	63227	51273	23.3	50236	40840	23.0	11033	5945	13811	19447	12991	10433	24.5	2144	1920	4451	4476
375 ML	3260	2174	50.0	3260	2174	50.0	564	510	950	1236			NA				
200 ML	517	48	977.1	517	48	977.1	65	83	182	187			NA				
50 ML													NA				
TOTAL	115155	103988	10.7	74938	64624	16.0	15506	8896	20728	29808	40217	39364	2.2	7597	6453	11839	14328
VODKA - FLVRD-IMP																	
1.75 LTR	26987	25661	5.2	20562	19550	5.2	2133	1364	5543	11522	6425	6111	5.1	658	268	1666	3833
1.0 LTR	36223	34617	4.6	10779	9503	13.4	1925	1127	2684	5043	25444	25114	1.3	4228	2221	5953	13042
750 ML	123093	96747	27.2	83355	63556	31.2	13525	7519	22897	39414	39738	33191	19.7	5466	3043	12887	18342
375 ML	8721	6627	31.6	8721	6627	31.6	1646	876	1772	4427			NA				
200 ML	1400	59	2272.9	1400	59	2272.9	396	198	244	562			NA				
50 ML	1007	706	42.6	1007	706	42.6	191	69	337	410			NA				
TOTAL	197431	164417	20.1	125824	100001	25.8	19816	11153	33477	61378	71607	64416	11.2	10352	5532	20506	35217
RUM-AGED/DARK																	
1.75 LTR	1297	622	108.5	1283	608	111.0	219	147	560	357	14	14	0.0	1		13	8
1.0 LTR	70	29	141.4	47	19	147.4	9	3	14	21	23	10	130.0	8	2	5	8
750 ML	3616	2626	37.7	3119	2288	36.3	559	326	1082	1152	497	338	47.0	77	37	187	196
TOTAL	4983	3277	52.1	4449	2915	52.6	787	476	1656	1530	534	362	47.5	86	39	205	204
RUM-FLVRD																	
1.75 LTR	54333	48105	12.9	51484	45673	12.7	11370	9465	14282	16367	2849	2432	17.1	394	598	787	1070
1.0 LTR	62949	64746	-2.8	27227	29336	-7.2	5751	4394	7636	9446	35722	35410	0.9	8057	6736	9150	11779
750 ML	42934	39504	8.7	35842	32635	9.8	7888	4875	10361	12718	7092	6869	3.2	1619	967	2403	2103
750 ML TRV	6818	6459	5.6	6818	6459	5.6	1784	1360	1921	1753			NA				
375 ML	6000	5854	2.5	6000	5854	2.5	1486	844	1678	1992			NA				
200 ML	359	311	15.4	358	311	15.1	93	66	123	76			NA			1	
50 ML	1498	1518	-1.3	1386	1429	-3.0	273	129	565	419	112	89	25.8	12	16	46	38
TOTAL	174891	166497	5.0	129115	121697	6.1	28645	21133	36566	42771	45776	44800	2.2	10082	8317	12387	14990
RUM-GOLD																	
1.75 LTR	12947	12614	2.6	12803	12465	2.7	2572	1616	3484	5131	144	149	-3.4	13	25	65	41
1.0 LTR	16254	16149	0.7	11360	11299	0.5	2342	1363	3428	4227	4894	4850	0.9	987	989	1296	1622
750 ML	14245	14215	0.2	12995	13182	-1.4	2822	1475	3871	4827	1250	1033	21.0	215	222	269	544
750 ML TRV	1043	1143	-8.7	1043	1143	-8.7	227	129	350	337			NA				
375 ML	5128	5310	-3.4	5128	5310	-3.4	1316	507	1395	1910			NA				
200 ML	10		NA	10		NA	3	1	4	2			NA				
50 ML													NA				
TOTAL	49627	49431	0.4	43339	43399	-0.1	9282	5091	12532	16434	6288	6032	4.2	1215	1236	1630	2207
RUM-LIGHT																	
1.75 LTR	53585	51953	3.1	50415	49317	2.2	10212	6732	12721	20750	3170	2636	20.3	591	492	752	1335
1.0 LTR	64617	67273	-3.9	21072	22750	-7.4	4196	2398	5064	9414	43545	44523	-2.2	9609	7067	11135	15734
750 ML	19907	20640	-3.6	16150	17302	-6.7	3259	1589	3717	7585	3757	3338	12.6	929	576	1001	1251
750 ML TRV	7247	7842	-7.6	7247	7839	-7.6	1668	909	2017	2653			3	-100.0			
375 ML	8580	8573	0.1	8580	8573	0.1	1818	729	1704	4329			NA				
200 ML	1017	975	4.3	1017	975	4.3	169	74	192	582			NA				
50 ML	720	657	9.6	666	607	9.7	145	43	244	234	54	50	8.0	5	5	17	27
TOTAL	155673	157913	-1.4	105147	107363	-2.1	21467	12474	25659	45547	50526	50550	-0.0	11134	8140	12905	18347
BRNDY/CGNC-ARMGNC																	
750 ML			NA			NA							NA				
TOTAL			NA			NA							NA				
BRNDY/CGNC-CGNC-OTH																	
1.0 LTR	169	262	-35.5	110	144	-23.6	21	12	25	52	59	118	-50.0	17	5	16	21
750 ML	5447	2642	106.2	4258	1881	126.4	1253	421	611	1973	1189	761	56.2	412	145	131	501
375 ML	2334	2128	9.7	2334	2128	9.7	811	397	208	918			NA				
200 ML	561	122	359.8	560	121	362.8	192	110	32	226	1	1	0.0				1
TOTAL	8511	5154	65.1	7262	4274	69.9	2277	940	876	3169	1249	880	41.9	429	150	147	523

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				This Yr	Last Yr	% Change					This Yr	Last Yr	% Change					
BRNDY/CGNC-CGNC-VS																		
1.75 LTR	2482	2559	-3.0	1689	1888	-10.5	258	145	401	885	793	671	18.2	105	81	178	429	
1.0 LTR	11393	11096	2.7	4091	3929	4.1	646	431	1021	1993	7302	7167	1.9	1612	997	2067	2626	
750 ML	15787	15376	2.7	14162	13701	3.4	2545	1793	2594	7230	1625	1675	-3.0	306	550	232	537	
375 ML	20553	19127	7.5	20553	19127	7.5	3771	3193	2828	10761			NA					
200 ML	5879	6078	-3.3	5879	6078	-3.3	1167	889	840	2983			NA					
50 ML	854	2414	-64.6	843	2371	-64.4	95	72	138	538	11	43	-74.4	1	7	2	1	
TOTAL	56948	56650	0.5	47217	47094	0.3	8482	6523	7822	24390	9731	9556	1.8	2024	1635	2479	3593	
BRNDY/CGNC-CGNC-VSOP																		
1.75 LTR	356	334	6.6	174	176	-1.1	79	21	24	50	182	158	15.2	91	16	33	42	
1.0 LTR	2780	2666	4.3	705	618	14.1	203	83	158	261	2075	2048	1.3	730	278	480	587	
750 ML	4337	4319	0.4	3820	3748	1.9	1038	395	813	1574	517	571	-9.5	134	61	131	191	
375 ML	4493	4709	-4.6	4493	4709	-4.6	1374	600	562	1957			NA					
200 ML	2021	1905	6.1	2021	1905	6.1	733	335	207	746			NA					
50 ML	150	210	-28.6	147	201	-26.9	30	16	12	89	3	9	-66.7				3	
TOTAL	14137	14143	-0.0	11360	11357	0.0	3457	1450	1776	4677	2777	2786	-0.3	955	355	644	823	
BRNDY/CGNC-CGNC-XO																		
750 ML	215	190	13.2	164	146	12.3	40	17	39	68	51	44	15.9	11	14	12	14	
375 ML	24	14	71.4	24	14	71.4	14	3		7			NA					
TOTAL	239	204	17.2	188	160	17.5	54	20	39	75	51	44	15.9	11	14	12	14	
BRNDY/CGNC-DOM																		
1.75 LTR	13832	13775	0.4	13349	13367	-0.1	2690	1228	3357	6074	483	408	18.4	50	25	197	211	
1.0 LTR	18858	19393	-2.8	15503	15840	-2.1	3013	1367	3472	7651	3355	3553	-5.6	603	338	1046	1368	
750 ML	28210	28675	-1.6	27449	27949	-1.8	6068	3135	5606	12640	761	726	4.8	133	107	182	339	
750 ML TRV	2387	2140	11.5	2386	2140	11.5	280	203	819	1084	1		NA				1	
375 ML	36754	35398	3.8	36754	35398	3.8	7165	4312	7302	17975			NA					
200 ML	9946	9246	7.6	9946	9246	7.6	1779	1048	1792	5327			NA					
TOTAL	109987	108627	1.3	105387	103940	1.4	20995	11293	22348	50751	4600	4687	-1.9	786	470	1425	1919	
BRNDY/CGNC-IMP																		
1.75 LTR	374	409	-8.6	373	405	-7.9				373	1	4	-75.0				1	
1.0 LTR	101	95	6.3	90	78	15.4				90	11	17	-35.3				10	
750 ML	4634	4932	-6.0	4110	4422	-7.1	678	413	809	2210	524	510	2.7	86	87	114	237	
375 ML	1096	883	24.1	1096	883	24.1	194	170	171	561			NA					
200 ML	164	93	76.3	164	93	76.3	56	31	34	43			NA					
TOTAL	6369	6412	-0.7	5833	5881	-0.8	928	614	1014	3277	536	531	0.9	86	87	115	248	
COCKTAILS																		
1.75 LTR	639	597	7.0	560	538	4.1	72	61	137	290	79	59	33.9	2		13	64	
1.0 LTR	6629	6744	-1.7	2676	2623	2.0	449	348	626	1253	3953	4121	-4.1	405	328	1126	2094	
750 ML	2661	1647	61.6	2562	1579	62.3	298	426	1167	671	99	68	45.6	21	24	30	24	
TOTAL	9929	8988	10.5	5798	4740	22.3	819	835	1930	2214	4131	4248	-2.8	428	352	1169	2182	
CRDL-COFFEE LQR																		
1.75 LTR	1339	1282	4.4	1248	1245	0.2	163	213	333	539	91	37	145.9	6	30	28	27	
1.0 LTR	2553	2920	-12.6	863	1039	-16.9	142	95	263	363	1690	1881	-10.2	342	173	535	640	
750 ML	2686	2428	10.6	2370	2243	5.7	423	334	705	908	316	185	70.8	59	85	71	101	
375 ML	386	447	-13.6	386	447	-13.6	66	41	117	162			NA					
TOTAL	6964	7077	-1.6	4867	4974	-2.2	794	683	1418	1972	2097	2103	-0.3	407	288	634	768	
CRDL-FLVRD BRNDES-APRCT																		
1.75 LTR	534	579	-7.8	533	578	-7.8	103	43	33	354	1	1	0.0				1	
1.0 LTR	572	615	-7.0	492	530	-7.2	42	60	125	265	80	85	-5.9		9	35	36	
750 ML	1135	1188	-4.5	1065	1116	-4.6	265	134	293	373	70	72	-2.8	14	4	14	38	
375 ML		23	-100.0		23	-100.0							NA					
TOTAL	2241	2405	-6.8	2090	2247	-7.0	410	237	451	992	151	158	-4.4	14	13	49	75	
CRDL-FLVRD BRNDES-BLKBRY																		
1.75 LTR	1261	1250	0.9	1220	1213	0.6	138	262	118	702	41	37	10.8	1	1	12	27	
1.0 LTR	2793	2766	1.0	1682	1669	0.8	169	280	380	853	1111	1097	1.3	55	184	171	701	
750 ML	2920	2991	-2.4	1995	2074	-3.8	263	560	297	875	925	917	0.9	117	438	87	283	
375 ML	498	502	-0.8	498	502	-0.8	44	85	73	296			NA					
TOTAL	7472	7509	-0.5	5395	5458	-1.2	614	1187	868	2726	2077	2051	1.3	173	623	270	1011	
CRDL-FLVRD BRNDES-OTH																		
750 ML	1493	1486	0.5	1068	1061	0.7	74	100	189	705	425	425	0.0	2	18	33	372	

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TOTAL	1493	1486	0.5	1068	1061	0.7	74	100	189	705	425	425	0.0	2	18	33	372
CRDL-FLVRD BRNDES-PEACH																	
750 ML	560	574	-2.4	534	546	-2.2	78	55	182	219	26	28	-7.1			10	16
375 ML	81	72	12.5	81	72	12.5	37	2	22	20			NA				
TOTAL	641	646	-0.8	615	618	-0.5	115	57	204	239	26	28	-7.1			10	16
CRDL-LQR&SPC-AMRT																	
1.75 LTR	370	349	6.0	335	336	-0.3	79	56	100	100	35	13	169.2	7	2	8	18
1.0 LTR	3886	4170	-6.8	1907	2001	-4.7	337	276	429	865	1979	2169	-8.8	373	270	434	902
750 ML	5083	5410	-6.0	4187	4436	-5.6	900	537	1239	1511	896	974	-8.0	290	193	206	207
375 ML	168	155	8.4	168	155	8.4	32	13	46	77			NA				
TOTAL	9507	10084	-5.7	6597	6928	-4.8	1348	882	1814	2553	2910	3156	-7.8	670	465	648	1127
CRDL-LQR&SPC-ANSE FLVRD																	
750 ML	1419	1489	-4.7	1090	1145	-4.8	138	75	291	586	329	344	-4.4	35	60	103	131
TOTAL	1419	1489	-4.7	1090	1145	-4.8	138	75	291	586	329	344	-4.4	35	60	103	131
CRDL-LQR&SPC-CRM																	
750 ML	3212	3380	-5.0	1872	1929	-3.0	353	242	568	709	1340	1451	-7.6	397	118	448	377
TOTAL	3212	3380	-5.0	1872	1929	-3.0	353	242	568	709	1340	1451	-7.6	397	118	448	377
CRDL-LQR&SPC-CURACAO																	
1.0 LTR	977	864	13.1	313	288	8.7	75	29	100	109	664	576	15.3	440	32	96	96
750 ML	1488	1441	3.3	800	693	15.4	160	107	240	293	688	748	-8.0	204	83	158	243
TOTAL	2465	2305	6.9	1113	981	13.5	235	136	340	402	1352	1324	2.1	644	115	254	339
CRDL-LQR&SPC-FRT																	
1.0 LTR	28	NA	NA	2	NA	NA			1	1			NA	4	5	9	8
750 ML	3549	3996	-11.2	2303	2394	-3.8	432	199	613	1059	1246	1602	-22.2	188	229	274	555
375 ML	1	105	-99.0	1	105	-99.0				1			NA				
TOTAL	3578	4101	-12.8	2306	2499	-7.7	432	200	614	1060	1272	1602	-20.6	192	234	283	563
CRDL-LQR&SPC-HZLNT																	
750 ML	585	574	1.9	199	194	2.6	16	16	65	102	386	380	1.6	37	34	142	173
TOTAL	585	574	1.9	199	194	2.6	16	16	65	102	386	380	1.6	37	34	142	173
CRDL-LQR&SPC-OTH																	
1.75 LTR	9118	8804	3.6	5486	5325	3.0	1489	513	1722	1762	3632	3479	4.4	752	408	1482	990
1.0 LTR	56690	56278	0.7	13590	13123	3.6	3577	1339	4135	4539	43100	43155	-0.1	13072	5623	12452	11953
750 ML	40967	39401	4.0	27809	26206	6.1	6777	3010	8235	9787	13158	13195	-0.3	2892	1485	3389	5392
375 ML	8344	8136	2.6	8344	8136	2.6	2668	776	2664	2236			NA				
200 ML	1494	1312	13.9	1492	1312	13.7	510	112	515	355	2		NA		1	1	
50 ML			NA			NA							NA				
TOTAL	116613	113931	2.4	56721	54102	4.8	15021	5750	17271	18679	59892	59829	0.1	16716	7517	17324	18335
CRDL-LQR&SPC-SLOE GIN																	
1.0 LTR	463	524	-11.6	287	306	-6.2	49	37	99	102	176	218	-19.3	28	18	63	67
TOTAL	463	524	-11.6	287	306	-6.2	49	37	99	102	176	218	-19.3	28	18	63	67
CRDL-LQR&SPC-SPRT SPCTY																	
1.75 LTR	43066	48524	-11.2	40778	46440	-12.2	7967	3165	10057	19589	2288	2084	9.8	296	199	522	1271
1.0 LTR	2046	2058	-0.6	219	234	-6.4	38	47	76	58	1827	1824	0.2	219	477	669	462
750 ML	1524	628	142.7	1087	528	105.9	134	76	288	589	437	100	337.0	75	28	107	227
TOTAL	46636	51210	-8.9	42084	47202	-10.8	8139	3288	10421	20236	4552	4008	13.6	590	704	1298	1960
CRDL-LQR&SPC-TRIPLE SEC																	
1.75 LTR	828	727	13.9	440	414	6.3	2	270	75	93	388	313	24.0	20	262	28	78
1.0 LTR	10105	10228	-1.2	2780	2761	0.7	454	555	729	1042	7325	7467	-1.9	1114	3193	1303	1715
750 ML	3080	3017	2.1	2808	2697	4.1	504	445	868	991	272	320	-15.0	39	46	117	70
375 ML		107	-100.0		107	-100.0							NA				
TOTAL	14013	14079	-0.5	6028	5979	0.8	960	1270	1672	2126	7985	8100	-1.4	1173	3501	1448	1863
CRDL-LQR&SPC-WHISKY SPCTY																	
1.75 LTR	4949	4102	20.6	4445	3767	18.0	698	457	1403	1887	504	335	50.4	30	50	230	194
1.0 LTR	11672	9438	23.7	3429	2329	47.2	581	491	992	1365	8243	7109	16.0	1613	1075	2274	3281
750 ML	31187	18619	67.5	22763	15232	49.4	4617	2531	6860	8755	8424	3387	148.7	1426	525	2224	4249
750 ML TRV	262	280	-6.4	262	280	-6.4	105	17	101	39			NA				
375 ML	3787	2687	40.9	3787	2687	40.9	794	412	1214	1367			NA				
TOTAL	51857	35126	47.6	34686	24295	42.8	6795	3908	10570	13413	17171	10831	58.5	3069	1650	4728	7724

NABCA CASE SALES REPORT

OHIO DISTRICTS

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CLASS & TYPE BY SIZE	TOTAL SALES			RETAIL SALES / OFF PREMISE							WHOLESALE SALES / ON PREMISE							
	This Year	Last Year	% Change	Retail Total			Cinn	Oregon	Cmbus	Euclid	Wholesale Total			Cinn	Oregon	Cmbus	Euclid	
				This Yr	Last Yr	% Change					This Yr	Last Yr	% Change					
CRDL-SNPS-APPL																		
1.0 LTR	394	412	-4.4	184	206	-10.7	34	20	43	87	210	206	1.9	38	18	73	81	
750 ML	531	442	20.1	507	422	20.1	83	69	175	180	24	20	20.0	3	8	2	11	
TOTAL	925	854	8.3	691	628	10.0	117	89	218	267	234	226	3.5	41	26	75	92	
CRDL-SNPS-BTRSC TCH																		
1.0 LTR	613	584	5.0	411	386	6.5	45	53	165	148	202	198	2.0	10	23	64	105	
TOTAL	613	584	5.0	411	386	6.5	45	53	165	148	202	198	2.0	10	23	64	105	
CRDL-SNPS-CNNMN																		
1.0 LTR	3683	3614	1.9	1062	1072	-0.9	294	170	296	302	2621	2542	3.1	657	356	912	696	
750 ML	3985	4009	-0.6	2972	2943	1.0	639	313	1056	964	1013	1066	-5.0	250	160	249	354	
375 ML	724	762	-5.0	724	762	-5.0	170	85	300	169	NA	NA	NA	NA	NA	NA	NA	
TOTAL	8392	8385	0.1	4758	4777	-0.4	1103	568	1652	1435	3634	3608	0.7	907	516	1161	1050	
CRDL-SNPS-OTH																		
1.0 LTR	3529	4121	-14.4	568	647	-12.2	54	27	62	425	2961	3474	-14.8	688	277	268	1728	
750 ML	4133	4324	-4.4	2969	2926	1.5	510	419	729	1311	1164	1398	-16.7	175	281	231	477	
375 ML		26	-100.0		26	-100.0						NA	NA					
TOTAL	7662	8471	-9.6	3537	3599	-1.7	564	446	791	1736	4125	4872	-15.3	863	558	499	2205	
CRDL-SNPS-PEACH																		
1.0 LTR	3233	3276	-1.3	1590	1650	-3.6	281	228	447	634	1643	1626	1.0	325	256	459	603	
750 ML	1124	959	17.2	1062	890	19.3	166	116	363	417	62	69	-10.1	7	9	13	33	
TOTAL	4357	4235	2.9	2652	2540	4.4	447	344	810	1051	1705	1695	0.6	332	265	472	636	
CRDL-SNPS-PPRMT																		
1.75 LTR	174	146	19.2	162	136	19.1	20	84		58	12	10	20.0		11		1	
1.0 LTR	6388	6024	6.0	1737	1824	-4.8	501	153	422	661	4651	4200	10.7	1460	595	1356	1240	
750 ML	3683	3494	5.4	2667	2573	3.7	638	446	866	717	1016	921	10.3	218	319	303	176	
375 ML	304	305	-0.3	304	305	-0.3	100	70	63	71	NA	NA	NA	NA	NA	NA	NA	
TOTAL	10549	9969	5.8	4870	4838	0.7	1259	753	1351	1507	5679	5131	10.7	1678	925	1659	1417	
TEQUILA-ANEJO																		
1.75 LTR	2	12	-83.3	1	10	-90.0				1	1	2	-50.0				1	
750 ML	2879	2527	13.9	1737	1504	15.5	354	211	548	624	1142	1023	11.6	241	114	297	490	
375 ML	177	170	4.1	177	170	4.1	48	13	54	62	NA	NA	NA	NA	NA	NA	NA	
200 ML	5		NA	5		NA	1		2	2	NA	NA	NA	NA	NA	NA	NA	
50 ML			NA			NA					NA	NA	NA	NA	NA	NA	NA	
TOTAL	3063	2709	13.1	1920	1684	14.0	403	224	604	689	1143	1025	11.5	241	114	297	491	
TEQUILA-BLANCO																		
1.75 LTR	19550	18275	7.0	12124	11406	6.3	1775	2153	2537	5659	7426	6869	8.1	735	3503	856	2332	
1.0 LTR	26923	24309	10.8	6564	5926	10.8	1262	1047	1514	2741	20359	18383	10.7	2938	3450	6157	7814	
750 ML	46798	41563	12.6	25805	22883	12.8	5335	2806	6444	11220	20993	18680	12.4	6209	1922	6095	6767	
375 ML	11336	9298	21.9	11336	9298	21.9	2284	990	1696	6366	1	4	-75.0			1		
200 ML	2738	2289	19.6	2737	2285	19.8	559	293	385	1500			NA					
50 ML	64	5	1180.0	64	5	1180.0	12	2	28	22			NA					
TOTAL	107409	95739	12.2	58630	51803	13.2	11227	7291	12604	27508	48779	43936	11.0	9882	8875	13109	16913	
TEQUILA-GOLD																		
1.75 LTR	15005	14994	0.1	11457	11638	-1.6	2571	1435	2886	4565	3548	3356	5.7	496	453	655	1944	
1.0 LTR	66404	67169	-1.1	10341	11585	-10.7	2289	1184	2877	3991	56063	55584	0.9	14439	9141	13922	18561	
750 ML	20940	20885	0.3	18523	18696	-0.9	4091	2102	4870	7460	2417	2189	10.4	562	497	692	666	
375 ML	5617	5956	-5.7	5617	5956	-5.7	1169	540	1414	2494			NA					
50 ML	351	320	9.7	328	300	9.3	37	74	94	123	23	20	15.0	2	1	13	7	
TOTAL	108317	109324	-0.9	46266	48175	-4.0	10157	5335	12141	18633	62051	61149	1.5	15499	10092	15282	21178	
TEQUILA-REPOSADO																		
1.75 LTR	2770	2918	-5.1	2280	2378	-4.1	370	247	612	1051	490	540	-9.3	31	113	90	256	
1.0 LTR	3616	3399	6.4	770	625	23.2	187	91	192	300	2846	2774	2.6	659	507	740	940	
750 ML	8470	8333	1.6	5836	5778	1.0	1213	566	1854	2203	2634	2555	3.1	615	275	838	906	
375 ML	1573	1752	-10.2	1573	1752	-10.2	279	154	206	934			NA					
200 ML	383	386	-0.8	383	385	-0.5	68	36	59	220		1	-100.0					
TOTAL	16812	16788	0.1	10842	10918	-0.7	2117	1094	2923	4708	5970	5870	1.7	1305	895	1668	2102	
MEZCAL																		
750 ML	1064	1113	-4.4	754	786	-4.1	140	87	216	311	310	327	-5.2	16	11	88	195	
TOTAL	1064	1113	-4.4	754	786	-4.1	140	87	216	311	310	327	-5.2	16	11	88	195	

