

NABCA CLASS REPORT

THIRD QUARTER 2012				TEQUILA / MEZCAL						PAGE 19		
BRAND	Rank	Share of Market Last 12 Months		Last 12 Months This Year	Last 12 Months Prior Year	+ or -	This Year to Date	Last Year to Date	+ or -	Current Quarter This Year	Current Quarter Last Year	+ or -
		This Year	Prior Year									
MONTGOMERY CO. - D.S.				384956	376177	2.33	275063	268687	2.37	93207	92399	.87
TEQUILA / MEZCAL		6.37	6.21	24522	23343	5.05	18422	17475	5.42	6269	6189	1.29
CUERVO ESPECI TEQUI 1		19.17	21.58	4701	5038	6.69-	3422	3735	8.38-	1161	1334	12.97-
PATRON SILVER TEQUI 2		13.19	12.35	3235	2884	12.17	2335	2147	8.76	754	778	3.08-
MONTEZUMA TEQUI 3		8.47	13.08	2077	3053	31.97-	1637	2377	31.13-	554	785	29.43-
CUERVO ESP SL TEQUI 4		5.05	5.17	1238	1207	2.57	917	907	1.10	396	364	8.79
1800 SILVER TEQUI 5		4.89	5.35	1200	1248	3.85-	914	845	8.17	320	269	18.96
1800 REPOSADO TEQUI 6		4.27	4.94	1046	1154	9.36-	786	739	6.36	277	266	4.14
SAUZA EXTRA G TEQUI 7		4.04	5.03	991	1173	15.52-	757	911	16.90-	255	299	14.72-
MONTEZUMA TEQUI 8		3.84	4.23	941	987	4.66-	733	754	2.79-	230	272	15.44-
PEPE LOPEZ TEQUI 9		2.56	1.82	627	424	47.88	498	356	39.89	168	110	52.73
JUAREZ TEQUI 10		2.31	1.14	567	267	112.36	424	247	71.66	126	82	53.66
FAMILIA CMR R TEQUI 11		2.29	.92	562	215	161.40	452	215	110.23	146	122	19.67
FAMILIA CMR S TEQUI 12		2.12	.82	521	191	172.77	437	191	128.80	149	110	35.45
TORADA REPOSA TEQUI 13		1.92	.00	472	0	.00	445	0	.00	151	0	.00
PEPE LOPEZ PR TEQUI 14		1.86	1.59	456	372	22.58	347	296	17.23	116	106	9.43
SAUZA SILVER TEQUI 15		1.70	1.68	417	393	6.11	329	318	3.46	105	109	3.67-
HORNITOS RPSA TEQUI 16		1.23	1.29	302	302	.00	239	232	3.02	75	69	8.70
MILAGRO SILVE TEQUI 17		1.07	1.01	263	235	11.91	194	170	14.12	67	61	9.84
MARGARITAVILL TEQUI 18		.95	.79	232	185	25.41	178	149	19.46	62	65	4.62-
PATRON ANEJO TEQUI 19		.90	.90	221	209	5.74	141	143	1.40-	41	52	21.15-
LA CAVA MOR G TEQUI 20		.89	.00	218	0	.00	218	0	.00	77	0	.00
MARGARITAVILL TEQUI 21		.84	.67	205	156	31.41	167	125	33.60	58	54	7.41
PATRON REPOSA TEQUI 22		.71	.62	174	145	20.00	125	108	15.74	45	39	15.38
EL JIMADR RPS TEQUI 23		.67	.60	165	141	17.02	119	100	19.00	36	34	5.88
MILAGRO REPSA TEQUI 24		.66	.68	161	158	1.90	122	119	2.52	41	34	20.59
SAUZA BLUE SL TEQUI 25		.65	.00	159	1	15800.00	132	1	13100.00	49	1	4800.00
AGAVALES GOLD TEQUI 26		.64	1.55	158	361	56.23-	2	281	99.29-	1	92	98.91-
EL JIMADR BLN TEQUI 27		.61	.44	149	102	46.08	119	72	65.28	43	21	104.76
DON JULIO SIL TEQUI 28		.60	.48	147	112	31.25	108	83	30.12	38	29	31.03
CABO WABO BLN TEQUI 29		.50	.56	122	130	6.15-	91	100	9.00-	38	37	2.70
CONQUISTADOR TEQUI 30		.49	.61	119	142	16.20-	87	93	6.45-	29	23	26.09
SAUZA T GEN A TEQUI 31		.44	.39	107	92	16.30	74	62	19.35	26	24	8.33
HERRADURA SIL TEQUI 32		.42	.46	104	108	3.70-	82	84	2.38-	27	29	6.90-
CAZADORES RPS TEQUI 33		.42	.39	104	91	14.29	64	55	16.36	19	22	13.64-
CABO WABO RPS TEQUI 34		.42	.36	102	84	21.43	75	63	19.05	27	25	8.00
HERRADURA ANE TEQUI 35		.40	.30	99	69	43.48	80	47	70.21	29	14	107.14
HERRADURA RPD TEQUI 36		.40	.35	97	82	18.29	73	59	23.73	27	19	42.11
SAUZA COMMET TEQUI 37		.38	.45	94	106	11.32-	71	79	10.13-	23	27	14.81-
DON JULIO ANE TEQUI 38		.36	.32	89	74	20.27	64	54	18.52	18	17	5.88
SAUZA GIRO TEQUI 39		.35	.24	85	55	54.55	69	54	27.78	25	21	19.05
CUERVO BL MED TEQUI 40		.35	.55	85	128	33.59-	51	91	43.96-	18	29	37.93-
CORRALEJO RPS TEQUI 41		.33	.29	81	67	20.90	58	49	18.37	22	23	4.35-
CABO WABO ANE TEQUI 42		.32	.39	79	90	12.22-	54	62	12.90-	20	27	25.93-
CAZADORES ANE TEQUI 43		.30	.34	74	80	7.50-	48	48	.00	14	16	12.50-
CAZADORES BLN TEQUI 44		.28	.28	68	65	4.62	43	43	.00	12	14	14.29-
AVION SILVER TEQUI 45		.27	.00	67	1	6600.00	59	1	5800.00	29	1	2800.00
SAUZA T GEN P TEQUI 46		.27	.24	67	55	21.82	47	40	17.50	17	16	6.25
CONQUISTADOR TEQUI 47		.26	.33	64	76	15.79-	46	51	9.80-	20	12	66.67
DON JULIO RPS TEQUI 48		.25	.24	61	57	7.02	45	41	9.76	11	11	.00
MILAGRO SBR S TEQUI 49		.25	.21	61	50	22.00	44	34	29.41	13	12	8.33
MILAGRO ANEJO TEQUI 50		.24	.26	59	60	1.67-	43	45	4.44-	16	16	.00

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MISSISSIPPI - D.S.				1609753	1584058	1.62	1171173	1150164	1.83	376445	368545	2.14
TEQUILA / MEZCAL		4.25	4.32	68474	68360	.17	52045	51301	1.45	16764	17158	2.30-
CUERVO ESPECI TEQUI 1		19.08	19.67	13066	13449	2.85-	9893	10132	2.36-	3288	3195	2.91
PATRON SILVER TEQUI 2		9.20	8.97	6301	6134	2.72	4688	4564	2.72	1492	1543	3.31-
MATADOR TEQUI 3		7.49	7.66	5128	5236	2.06-	3859	4050	4.72-	1230	1314	6.39-
1800 SILVER TEQUI 4		4.92	4.57	3372	3125	7.90	2433	2286	6.43	673	703	4.27-
CUERVO ESP FL TEQUI 5		4.07	4.00	2786	2736	1.83	2077	2061	.78	653	668	2.25-
TORADA TEQUI 6		3.72	4.15	2546	2840	10.35-	1962	2126	7.71-	706	941	24.97-
CUERVO ESP SL TEQUI 7		3.24	2.90	2220	1984	11.90	1767	1530	15.49	587	511	14.87
MONTEZUMA TEQUI 8		3.12	2.80	2133	1911	11.62	1748	1534	13.95	620	517	19.92
ARISTOCRAT SP TEQUI 9		2.94	3.35	2016	2290	11.97-	1573	1723	8.71-	507	519	2.31-
JUAREZ GOLD TEQUI 10		2.58	2.86	1770	1957	9.56-	1352	1513	10.64-	411	499	17.64-
SAUZA EXTRA G TEQUI 11		2.16	2.43	1477	1663	11.18-	1157	1263	8.39-	348	420	17.14-
RIO GRANDE TEQUI 12		2.07	2.36	1414	1611	12.23-	1115	1251	10.87-	340	369	7.86-
1800 REPOSADO TEQUI 13		1.95	2.07	1337	1416	5.58-	980	979	.10	244	285	14.39-
TORADA REPOSA TEQUI 14		1.85	1.92	1265	1310	3.44-	989	909	8.80	346	331	4.53
FAMILIA CMR S TEQUI 15		1.71	1.82	1173	1242	5.56-	934	805	16.02	348	295	17.97
ARISTOCRAT TEQUI 16		1.63	2.11	1115	1440	22.57-	826	1089	24.15-	252	349	27.79-
JUAREZ TEQUI 17		1.57	1.33	1072	906	18.32	843	680	23.97	268	229	17.03
MATADOR TEQUI 18		1.51	2.13	1035	1456	28.91-	772	1110	30.45-	226	358	36.87-
FAMILIA CMR R TEQUI 19		1.39	1.64	950	1119	15.10-	751	685	9.64	273	229	19.21
MCCORMICK TEQUI 20		1.38	1.53	948	1048	9.54-	728	785	7.26-	232	260	10.77-
SAUZA GIRO TEQUI 21		1.37	.68	938	468	100.43	754	432	74.54	242	181	33.70
DEUCES WILD D TEQUI 22		1.35	1.53	924	1049	11.92-	709	784	9.57-	238	277	14.08-
MONTEZUMA TEQUI 23		1.34	1.29	915	880	3.98	746	681	9.54	269	202	33.17
AZTECA TEQUI 24		1.33	1.46	913	996	8.33-	673	782	13.94-	216	285	24.21-
CUERVO E/MRG TEQUI 25		1.07	1.19	732	811	9.74-	480	593	19.06-	10	219	95.43-
MCCORMICK TEQUI 26		.92	.84	629	573	9.77	499	487	2.46	138	163	15.34-
TWO FINGERS TEQUI 27		.91	.94	623	642	2.96-	494	509	2.95-	180	168	7.14
TWO FINGERS TEQUI 28		.85	.88	600	579	3.50-	458	461	.65-	154	171	9.94-
JUAREZ TEQUI 29		.82	.71	561	488	14.96	447	354	26.27	153	95	61.05
MARGARITAVILL TEQUI 30		.82	.36	559	243	130.04	519	157	230.57	201	53	279.25
PEPE LOPEZ PR TEQUI 31		.71	.72	486	492	1.22-	350	378	7.41-	124	124	.00
SAUZA COMMEMT TEQUI 32		.53	.62	364	426	14.55-	290	355	18.31-	81	95	14.74-
HORNITOS RPSA TEQUI 33		.51	.48	352	327	7.65	268	252	6.35	91	79	15.19
PATRON REPOSA TEQUI 34		.50	.47	339	320	5.94	227	224	1.34	64	72	11.11-
EL JIMADR RPS TEQUI 35		.47	.36	323	247	30.77	228	166	37.35	84	60	40.00
AGAVALES BLAN TEQUI 36		.46	.19	314	128	145.31	248	128	93.75	88	44	100.00
PATRON ANEJO TEQUI 37		.44	.39	304	265	14.72	198	176	12.50	64	60	6.67
SAUZA SILVER TEQUI 38		.38	.36	258	247	4.45	181	201	9.95-	58	66	12.12-
MARGARITAVILL TEQUI 39		.35	.20	241	136	77.21	179	97	84.54	63	58	8.62
1800 SEL SILV TEQUI 40		.33	.27	225	183	22.95	155	152	1.97	45	53	15.09-
EXOTICO REPOS TEQUI 41		.33	.05	223	36	519.44	178	36	394.44	58	36	61.11
RIO GRANDE TEQUI 42		.30	.29	205	196	4.59	165	149	10.74	68	47	44.68
DON JULIO ANE TEQUI 43		.30	.26	203	180	12.78	146	125	16.80	38	39	2.56-
MONTE ALBAN M MEZCA 44		.30	.29	202	196	3.06	142	144	1.39-	43	41	4.88
CAZADORES RPS TEQUI 45		.28	.25	194	174	11.49	142	129	10.08	42	36	16.67
AGAVALES GOLD TEQUI 46		.28	.17	189	116	62.93	156	116	34.48	62	32	93.75
CUERVO TRADCN TEQUI 47		.24	.24	161	162	.62-	108	105	2.86	32	18	77.78
HORNITOS PLAT TEQUI 48		.24	.25	161	169	4.73-	121	133	9.02-	54	48	12.50
DON JULIO SIL TEQUI 49		.23	.19	160	128	25.00	125	93	34.41	41	31	32.26
CUERVO BL MED TEQUI 50		.23	.28	155	193	19.69-	116	130	10.77-	31	35	11.43-

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ALL STATES DISTILLED SPIRITS		D.S.		41541011	40087614	3.63	30412182	29286104	3.85	10506483	10306700	1.94
TEQUILA / MEZCAL		4.65	4.67	1931259	1873326	3.09	1476037	1427036	3.43	508937	518637	1.87-
DIAGEO BEAM INC	1	32.23	33.73	622431	631812	1.48-	473280	481710	1.75-	164160	177208	7.36-
PROXIMO SPIRITS	2	10.54	10.01	203537	187550	8.52	158744	145258	9.28	57053	53406	6.83
PATRON SPIRITS	3	10.54	10.87	203535	203675	.07-	149653	147974	1.13	45098	50192	10.15-
SAZERAC N AMRCA	4	9.77	9.54	188689	178761	5.55	140422	133100	5.50	47845	47651	.41
LUXCO INC	5	6.77	7.03	130728	131700	.74-	101752	101485	.26	34834	35785	2.66-
HEAVEN HILL DST	6	5.61	5.57	108259	104300	3.80	84656	82154	3.05	28480	28869	1.35-
BROWN FORMAN	7	4.99	5.12	96428	95859	.59	74632	74077	.75	26751	27089	1.25-
PARAMOUNT DIST	8	3.50	3.09	67533	57869	16.70	50897	43366	17.37	18191	16404	10.89
GEMINI S&W CO	9	2.45	2.68	47239	50275	6.04-	36548	39338	7.09-	12288	13754	10.66-
SAZERAC COMPANY	10	1.99	1.71	38437	32013	20.07	31127	25760	20.83	11378	10675	6.59
MCCORMICK DIST	11	1.89	1.90	36487	35633	2.40	29287	26663	9.84	10638	10122	5.10
CAMPARI	12	1.86	2.00	35985	37491	4.02-	27505	28542	3.63-	9275	9913	6.44-
BACARDI USA INC	13	1.21	.95	23439	17869	31.17	18037	14106	27.87	6750	5882	14.76
GALLO E J WINE	14	.92	.90	17733	16924	4.78	12606	11489	9.72	4471	4014	11.39
MONARCH IMPORT	15	.85	.45	16386	8497	92.84	13544	7401	83.00	5113	3415	49.72
GRANT AND SONS	16	.75	.69	14546	12891	12.84	11475	10306	11.34	4451	4077	9.17
HEXA PARTNERS	17	.68	.64	13100	11921	9.89	10074	9168	9.88	3738	3565	4.85
FRANK-LIN DSTLR	18	.63	.58	12106	10873	11.34	9574	8613	11.16	3158	3000	5.27
WILSON DANIELS	19	.45	.57	8758	10765	18.64-	6610	8057	17.96-	2307	2863	19.42-
WALKER M S INC	20	.35	.25	6708	4609	45.54	4722	3208	47.19	1739	1149	51.35
MEXCOR INC	21	.33	.27	6312	5072	24.45	5116	4043	26.54	1812	1360	33.24
PERNOD RCRD USA	22	.23	.21	4434	3991	11.10	3330	3347	.51-	1111	1251	11.19-
NORTH WALES WNS	23	.23	.03	4380	514	752.14	3664	505	625.54	1862	382	387.43
LAIRD AND CO	24	.16	.07	3142	1236	154.21	2696	1236	118.12	1051	663	58.52
NICHOLAS ENTPRS	25	.15	.20	2908	3720	21.83-	2279	2918	21.90-	676	1183	42.86-
INTRNTL S&W LLC	26	.09	.11	1765	2118	16.67-	1364	1661	17.88-	495	655	24.43-
THROW DEUCE SPT	27	.06	.08	1108	1565	29.20-	831	1182	29.70-	240	351	31.62-
IPN LLC	28	.05	.00	1038	34	2952.94	883	34	2497.06	289	34	750.00
NATURAL WEST	29	.05	.02	983	442	122.40	853	347	145.82	350	164	113.41
SANS WN & SPTS	30	.05	.09	933	1750	46.69-	617	1209	48.97-	36	254	85.83-
HEARTLAND DSTRB	31	.05	.01	926	249	271.89	679	213	218.78	250	156	60.26
DRINKS AMERICA	32	.05	.07	878	1273	31.03-	730	872	16.28-	244	262	6.87-
O'SULLIVANS	33	.04	.01	829	256	223.83	652	256	154.69	240	142	69.01
WHITE ROCK DIST	34	.04	.04	769	808	4.83-	618	597	3.52	259	213	21.60
MARSALLE CO	35	.04	.06	688	1131	39.17-	494	857	42.36-	121	291	58.42-
BLACK PRINCE DS	36	.03	.05	650	966	32.71-	460	749	38.58-	127	236	46.19-
MAJESTC W&S USA	37	.03	.03	576	599	3.84-	455	463	1.73-	165	171	3.51-
PARK STREET IMP	38	.03	.02	497	465	6.88	397	308	28.90	122	83	46.99
PALM BAY IMPRTS	39	.02	.00	428	26	1546.15	322	21	1433.33	133	14	850.00
DOS LUNAS SPRTS	40	.02	.02	334	310	7.74	271	239	13.39	70	113	38.05-
PHILLIPS DST CO	41	.02	.02	296	338	12.43-	201	260	22.69-	70	90	22.22-
ZUMA IMPORTG CO	42	.02	.01	292	195	49.74	249	98	154.08	141	37	281.08
MHW LIMITED	43	.01	.00	279	0	.00	279	0	.00	117	0	.00
LEVECKE CORP	44	.01	.03	273	512	46.68-	197	313	37.06-	85	112	24.11-
CALIF WINE&SPTS	45	.01	.01	263	238	10.50	167	197	15.23-	81	67	20.90
SHAW-ROSS IMPTS	46	.01	.01	234	176	32.95	192	127	51.18	83	42	97.62
ALTAMAR BRANDS	47	.01	.00	221	72	206.94	179	72	148.61	95	68	39.71
PREMIER INOVATN	48	.01	.01	208	121	71.90	141	112	25.89	49	65	24.62-
CALIF TEQUILA	49	.01	.01	207	184	12.50	169	153	10.46	53	58	8.62-
	50	.01	.02	186	282	34.04-	129	191	32.46-	46	57	19.30-

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ALABAMA - D.S.				2182932	2121469	2.90	1589234	1544568	2.89	517757	515092	.52
TEQUILA / MEZCAL		5.05	5.29	110243	112121	1.67-	83031	84706	1.98-	26702	28726	7.05-
DIAGEO	1	31.36	32.21	34577	36111	4.25-	25576	26956	5.12-	8274	9237	10.43-
SAZERAC N AMRCA	2	19.81	21.54	21839	24146	9.55-	16798	18459	9.00-	5389	6039	10.76-
BEAM INC	3	10.56	9.56	11640	10714	8.64	8899	8406	5.86	2820	2963	4.83-
LUXCO INC	4	9.79	9.90	10797	11099	2.72-	8415	8689	3.15-	2641	2790	5.34-
PATRON SPIRITS	5	7.04	7.00	7762	7853	1.16-	5660	5770	1.91-	1831	1930	5.13-
PROXIMO SPIRITS	6	6.37	7.13	7024	7991	12.10-	5012	5557	9.81-	1442	1854	22.22-
BROWN FORMAN	7	4.74	2.86	5227	3211	62.78	4025	2503	60.81	1407	1083	29.92
HEAVEN HILL DST	8	3.74	4.61	4124	5164	20.14-	3106	3893	20.22-	1001	1263	20.74-
GALLO E J WINE	9	1.12	.39	1233	439	180.87	972	439	121.41	353	233	51.50
GEMINI S&W CO	10	1.07	.77	1175	865	35.84	982	705	39.29	349	256	36.33
INTRNTL S&W LLC	11	1.01	1.40	1108	1565	29.20-	831	1182	29.70-	240	351	31.62-
SAZERAC COMPANY	12	.84	.55	931	612	52.12	713	510	39.80	281	177	58.76
BACARDI USA INC	13	.76	.77	841	861	2.32-	558	543	2.76	166	178	6.74-
CAMPARI	14	.58	.53	644	594	8.42	484	454	6.61	162	165	1.82-
GRANT AND SONS	15	.34	.24	377	268	40.67	278	210	32.38	95	80	18.75
MCCORMICK DIST	16	.34	.36	376	408	7.84-	278	285	2.46-	81	87	6.90-
PERNOD RCRD USA	17	.21	.00	230	0	.00	196	0	.00	95	0	.00
WILSON DANIELS	18	.19	.12	213	136	56.62	157	80	96.25	46	25	84.00
MHW LIMITED	19	.03	.04	32	47	31.91-	19	39	51.28-	6	14	57.14-
CUESTION SPIRIT	20	.02	.00	26	0	.00	22	0	.00	6	0	.00
IDAHO - D.S.				913198	878430	3.96	670904	640852	4.69	246571	237783	3.70
TEQUILA / MEZCAL		5.21	5.28	47571	46409	2.50	36376	35234	3.24	13657	13845	1.36-
DIAGEO	1	27.47	29.98	13069	13914	6.07-	9825	10392	5.46-	3558	4126	13.77-
BEAM INC	2	14.36	12.83	6830	5955	14.69	5360	4574	17.18	2131	1736	22.75
HEAVEN HILL DST	3	9.84	11.42	4682	5301	11.68-	3528	4070	13.32-	1303	1657	21.36-
PATRON SPIRITS	4	7.15	7.02	3400	3256	4.42	2513	2434	3.25	942	971	2.99-
SAZERAC COMPANY	5	7.05	6.96	3355	3231	3.84	2682	2514	6.68	1010	977	3.38
MONARCH IMPORT	6	6.43	5.12	3059	2378	28.64	2499	1871	33.56	1063	769	38.23
MCCORMICK DIST	7	5.27	5.72	2505	2656	5.69-	1881	2014	6.60-	666	739	9.88-
PROXIMO SPIRITS	8	4.22	4.32	2009	2004	.25	1502	1358	10.60	505	467	8.14
BROWN FORMAN	9	3.83	3.28	1820	1523	19.50	1331	1214	9.64	503	467	7.71
FRANK-LIN DSTLR	10	2.49	3.16	1184	1466	19.24-	875	1125	22.22-	319	435	26.67-
LUXCO INC	11	2.11	1.74	1006	807	24.66	814	633	28.59	303	237	27.85
NICHOLAS ENTPRS	12	1.99	2.34	948	1085	12.63-	718	878	18.22-	265	377	29.71-
GEMINI S&W CO	13	1.79	1.35	851	628	35.51	666	523	27.34	268	220	21.82
BACARDI USA INC	14	1.68	1.64	797	760	4.87	561	515	8.93	214	197	8.63
GALLO E J WINE	15	1.52	.58	724	270	168.15	615	270	127.78	220	150	46.67
GRANT AND SONS	16	.96	.97	459	448	2.46	355	335	5.97	142	140	1.43
WILSON DANIELS	17	.66	.50	314	232	35.34	224	156	43.59	80	55	45.45
CAMPARI	18	.52	.51	249	235	5.96	187	179	4.47	74	68	8.82
SAZERAC N AMRCA	19	.22	.24	103	112	8.04-	80	81	1.23-	27	26	3.85
PERNOD RCRD USA	20	.15	.00	73	0	.00	73	0	.00	34	0	.00

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		This Year	Prior Year									
IOWA - D.S.				1806500	1709024	5.70	1302513	1240047	5.04	442477	436484	1.37
TEQUILA / MEZCAL		4.02	4.27	72699	72896	.27-	55049	55612	1.01-	17991	19429	7.40-
DIAGEO	1	32.06	32.43	23308	23638	1.40-	17392	17899	2.83-	5537	6376	13.16-
LUXCO INC	2	27.85	27.21	20249	19832	2.10	15863	15768	.60	5274	5670	6.98-
PATRON SPIRITS	3	7.93	7.59	5766	5534	4.19	4150	4081	1.69	1357	1345	.89
SAZERAC N AMRCA	4	6.33	6.45	4603	4701	2.08-	3526	3624	2.70-	1137	1165	2.40-
BEAM INC	5	6.19	6.64	4498	4838	7.03-	3362	3701	9.16-	1058	1293	18.17-
SAZERAC COMPANY	6	4.63	5.74	3368	4182	19.46-	2713	2919	7.06-	1110	1050	5.71
PROXIMO SPIRITS	7	4.04	3.80	2939	2773	5.99	1989	1987	.10	635	659	3.64-
PARAMOUNT DIST	8	3.34	3.81	2431	2780	12.55-	1837	2151	14.60-	605	677	10.64-
BROWN FORMAN	9	2.14	2.38	1554	1733	10.33-	1123	1219	7.88-	356	393	9.41-
GEMINI S&W CO	10	1.90	1.22	1381	886	55.87	1133	737	53.73	349	324	7.72
GALLO E J WINE	11	1.15	.83	837	607	37.89	720	535	34.58	165	136	21.32
CAMPARI	12	.68	.60	491	436	12.61	355	320	10.94	91	108	15.74-
BACARDI USA INC	13	.49	.55	358	400	10.50-	230	258	10.85-	66	85	22.35-
HEAVEN HILL DST	14	.29	.29	209	212	1.42-	160	155	3.23	53	51	3.92
DRINKS AMERICA	15	.22	.01	162	9	1700.00	90	9	900.00	18	9	100.00
GRANT AND SONS	16	.21	.24	154	175	12.00-	112	130	13.85-	39	43	9.30-
WILSON DANIELS	17	.21	.11	151	79	91.14	121	57	112.28	43	18	138.89
PERNOD RCRD USA	18	.20	.02	143	12	1091.67	93	12	675.00	49	12	308.33
PHILLIPS DST CO	19	.04	.00	32	3	966.67	32	3	966.67	32	0	.00
PALM BAY IMPRTS	20	.02	.01	13	5	160.00	7	5	40.00	4	5	20.00-
MAINE - D.S.				916432	883984	3.67	681344	659802	3.26	261185	253911	2.86
TEQUILA / MEZCAL		3.41	3.30	31293	29170	7.28	24843	23005	7.99	10354	9517	8.79
DIAGEO	1	38.17	43.31	11945	12634	5.45-	9307	9897	5.96-	3825	3997	4.30-
BEAM INC	2	20.78	20.69	6503	6035	7.75	5206	4985	4.43	2252	2166	3.97
WALKER M S INC	3	9.96	6.79	3116	1980	57.37	2591	1615	60.43	998	622	60.45
PROXIMO SPIRITS	4	8.38	7.15	2623	2086	25.74	2027	1601	26.61	892	678	31.56
PATRON SPIRITS	5	6.35	6.28	1988	1831	8.57	1568	1456	7.69	668	626	6.71
SAZERAC N AMRCA	6	4.18	4.10	1308	1196	9.36	1055	999	5.61	425	385	10.39
BROWN FORMAN	7	2.63	1.72	823	501	64.27	699	403	73.45	273	172	58.72
LUXCO INC	8	2.27	3.23	711	943	24.60-	518	609	14.94-	184	221	16.74-
GEMINI S&W CO	9	1.71	1.89	536	552	2.90-	441	443	.45-	195	206	5.34-
SAZERAC COMPANY	10	1.12	1.37	351	400	12.25-	289	198	45.96	113	105	7.62
HEAVEN HILL DST	11	.95	1.10	297	322	7.76-	231	244	5.33-	91	102	10.78-
GALLO E J WINE	12	.90	.00	283	0	.00	257	0	.00	126	0	.00
GRANT AND SONS	13	.85	.86	267	251	6.37	214	202	5.94	93	88	5.68
CAMPARI	14	.81	.69	252	202	24.75	201	160	25.63	93	76	22.37
LEVECKE CORP	15	.34	.40	106	118	10.17-	80	93	13.98-	38	30	26.67
BACARDI USA INC	16	.16	.20	49	57	14.04-	39	45	13.33-	21	18	16.67
LAIRD AND CO	17	.13	.12	40	35	14.29	34	29	17.24	13	14	7.14-
PERNOD RCRD USA	18	.06	.00	20	0	.00	17	0	.00	12	0	.00
MODERN SPIRITS	19	.06	.00	19	0	.00	14	0	.00	3	0	.00
MHW LIMITED	20	.05	.00	15	0	.00	15	0	.00	15	0	.00

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		This Year	Prior Year									
MICHIGAN - D.S.				6580563	6421698	2.47	4783002	4665778	2.51	1690676	1655864	2.10
TEQUILA / MEZCAL		4.21	4.35	276835	279549	.97-	208520	210237	.82-	69849	75140	7.04-
DIAGEO	1	29.84	29.32	82620	81962	.80	62715	62594	.19	21995	23370	5.88-
PROXIMO SPIRITS	2	27.81	29.35	76975	82053	6.19-	55557	59378	6.44-	15769	19425	18.82-
PATRON SPIRITS	3	9.74	8.93	26965	24973	7.98	20405	18611	9.64	7218	6756	6.84
BEAM INC	4	7.70	7.80	21316	21814	2.28-	16318	16891	3.39-	5829	6118	4.72-
LUXCO INC	5	6.35	5.93	17592	16585	6.07	13754	12977	5.99	4782	4745	.78
SAZERAC N AMRCA	6	4.91	5.34	13585	14927	8.99-	10579	11510	8.09-	3756	4390	14.44-
SAZERAC COMPANY	7	3.43	3.88	9483	10835	12.48-	7481	7990	6.37-	2626	2829	7.18-
HEAVEN HILL DST	8	2.65	2.81	7347	7864	6.57-	5604	5893	4.90-	2045	2122	3.63-
BROWN FORMAN	9	1.92	1.70	5308	4745	11.87	3938	3620	8.78	1392	1344	3.57
GEMINI S&W CO	10	1.25	1.05	3448	2946	17.04	2842	2359	20.47	1075	945	13.78
MCCORMICK DIST	11	1.19	1.42	3300	3961	16.69-	2518	3017	16.54-	855	994	13.98-
CAMPARI	12	.73	.59	2034	1663	22.31	1526	1315	16.05	547	558	1.97-
GALLO E J WINE	13	.44	.31	1230	858	43.36	1080	858	25.87	356	290	22.78
BACARDI USA INC	14	.42	.45	1156	1268	8.83-	820	869	5.64-	321	306	4.90
GRANT AND SONS	15	.27	.28	735	794	7.43-	547	614	10.91-	206	221	6.79-
WILSON DANIELS	16	.25	.10	705	278	153.60	409	193	111.92	147	71	107.04
PERNOD RCRD USA	17	.23	.04	630	125	404.00	499	125	299.20	245	104	135.58
DRINKS AMERICA	18	.14	.00	393	0	.00	337	0	.00	94	0	.00
PARK STREET IMP	19	.14	.00	381	4	9425.00	292	4	7200.00	119	4	2875.00
HEARTLAND DSTRB	20	.09	.17	239	471	49.26-	232	293	20.82-	72	68	5.88
MONTANA - D.S.				682145	645647	5.65	503917	476503	5.75	181274	170960	6.03
TEQUILA / MEZCAL		4.20	4.21	28661	27212	5.32	23398	21743	7.61	9391	8857	6.03
DIAGEO	1	43.38	48.20	12434	13117	5.21-	10211	10366	1.50-	3976	4279	7.08-
BEAM INC	2	13.30	12.09	3812	3291	15.83	3105	2681	15.81	1345	1129	19.13
PATRON SPIRITS	3	8.98	8.73	2575	2376	8.38	2008	1851	8.48	821	748	9.76
LUXCO INC	4	6.54	6.90	1873	1878	.27-	1536	1534	.13	617	607	1.65
BROWN FORMAN	5	4.70	3.39	1347	923	45.94	1089	767	41.98	424	316	34.18
HEAVEN HILL DST	6	4.50	4.45	1291	1211	6.61	1050	982	6.92	431	365	18.08
MCCORMICK DIST	7	4.02	3.63	1152	987	16.72	959	813	17.96	343	242	41.74
PROXIMO SPIRITS	8	4.01	3.22	1149	876	31.16	941	664	41.72	319	253	26.09
GRANT AND SONS	9	2.13	1.91	610	520	17.31	488	423	15.37	258	211	22.27
GEMINI S&W CO	10	2.04	2.16	584	587	.51-	472	484	2.48-	208	223	6.73-
GALLO E J WINE	11	1.47	.45	421	123	242.28	393	116	238.79	182	56	225.00
CAMPARI	12	.94	.68	270	186	45.16	216	143	51.05	100	58	72.41
SAZERAC N AMRCA	13	.92	.97	264	265	.38-	213	216	1.39-	87	87	.00
BACARDI USA INC	14	.79	.76	225	206	9.22	183	161	13.66	77	75	2.67
WILSON DANIELS	15	.50	.36	144	99	45.45	109	80	36.25	51	26	96.15
SAZERAC COMPANY	16	.42	.54	120	148	18.92-	101	130	22.31-	46	49	6.12-
US DISTLLD PROD	17	.38	.49	132	108	18.18-	80	108	25.93-	19	41	53.66-
HOOD RIVER DIST	18	.28	.60	81	162	50.00-	62	132	53.03-	17	56	69.64-
HEARTLAND DSTRB	19	.19	.15	54	41	31.71	54	32	68.75	22	12	83.33
PERNOD RCRD USA	20	.15	.00	42	0	.00	42	0	.00	11	0	.00

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		This Year	Prior Year									
NEW HAMPSHIRE - D.S.				2003645	1905601	5.15	1494662	1398281	6.89	573105	526818	8.79
TEQUILA / MEZCAL		4.04	4.00	80920	76184	6.22	64066	59897	6.96	24629	23695	3.94
DIAGEO	1	40.50	42.37	32770	32278	1.52	25939	25257	2.70	10024	10171	1.45-
BEAM INC	2	19.13	18.01	15478	13717	12.84	12335	10978	12.36	4721	4190	12.67
SAZERAC COMPANY	3	8.28	8.73	6704	6653	.77	5470	5212	4.95	2192	2051	6.87
PATRON SPIRITS	4	8.18	7.83	6618	5962	11.00	5044	4474	12.74	1918	1774	8.12
PROXIMO SPIRITS	5	5.98	6.88	4842	5245	7.68-	3776	4235	10.84-	1273	1627	21.76-
WALKER M S INC	6	3.30	3.53	2667	2687	.74-	2101	2082	.91	655	594	10.27
BROWN FORMAN	7	2.79	2.37	2256	1803	25.12	1793	1421	26.18	706	603	17.08
GALLO E J WINE	8	2.11	1.12	1708	857	99.30	1406	857	64.06	670	527	27.13
GRANT AND SONS	9	1.92	1.75	1550	1333	16.28	1231	1058	16.35	501	453	10.60
CAMPARI	10	1.64	1.35	1327	1029	28.96	1106	802	37.91	526	301	74.75
SAZERAC N AMRCA	11	1.46	1.36	1179	1038	13.58	924	813	13.65	326	285	14.39
GEMINI S&W CO	12	1.43	1.47	1154	1119	3.13	908	869	4.49	332	451	26.39-
HEAVEN HILL DST	13	1.07	1.16	868	882	1.59-	677	668	1.35	218	229	4.80-
LUXCO INC	14	.63	.76	508	581	12.56-	383	447	14.32-	140	150	6.67-
BACARDI USA INC	15	.35	.40	285	305	6.56-	213	232	8.19-	86	88	2.27-
PERNOD RCRD USA	16	.31	.00	251	0	.00	203	0	.00	96	0	.00
MEXCOR INC	17	.30	.04	243	32	659.38	190	32	493.75	94	32	193.75
WILSON DANIELS	18	.28	.16	226	120	88.33	198	98	102.04	100	43	132.56
ALTAMAR BRANDS	19	.10	.05	78	38	105.26	45	38	18.42	15	35	57.14-
LAIRD AND CO	20	.08	.48	62	367	83.11-	49	253	80.63-	15	50	70.00-
NORTH CAROLINA - D.S.				4558777	4413888	3.28	3327805	3212632	3.59	1129931	1121475	.75
TEQUILA / MEZCAL		5.36	5.35	244273	236079	3.47	184412	178294	3.43	62747	64110	2.13-
DIAGEO	1	32.17	33.75	78585	79687	1.38-	59019	60538	2.51-	20254	22201	8.77-
HEAVEN HILL DST	2	10.88	10.98	26576	25925	2.51	20552	20042	2.54	7263	7244	.26
SAZERAC N AMRCA	3	9.70	9.72	23687	22953	3.20	18413	17874	3.02	6441	6362	1.24
PATRON SPIRITS	4	9.51	9.29	23236	21928	5.96	17131	16125	6.24	5683	5650	.58
PROXIMO SPIRITS	5	8.08	8.23	19729	19422	1.58	14500	13950	3.94	4394	4712	6.75-
BEAM INC	6	7.35	7.40	17965	17461	2.89	13399	13024	2.88	4649	4617	.69
BROWN FORMAN	7	5.77	5.53	14090	13055	7.93	10349	9532	8.57	3582	3508	2.11
LUXCO INC	8	4.32	4.23	10553	9982	5.72	8186	7848	4.31	2715	2671	1.65
GEMINI S&W CO	9	2.62	2.53	6394	5971	7.08	5148	4734	8.75	1830	1908	4.09-
MCCORMICK DIST	10	2.45	2.46	5992	5819	2.97	4598	4489	2.43	1477	1554	4.95-
HEXA PARTNERS	11	1.80	1.75	4400	4130	6.54	3514	3229	8.83	1164	1031	12.90
BACARDI USA INC	12	1.11	1.05	2711	2483	9.18	1769	1515	16.77	616	518	18.92
CAMPARI	13	1.02	.73	2488	1720	44.65	1915	1357	41.12	677	623	8.67
GALLO E J WINE	14	.81	.14	1980	324	511.11	1606	322	398.76	612	244	150.82
WILSON DANIELS	15	.47	.32	1138	765	48.76	691	478	44.56	234	208	12.50
NATURAL WEST	16	.38	.74	933	1750	46.69-	617	1209	48.97-	36	254	85.83-
SANS WN & SPTS	17	.37	.10	912	235	288.09	666	212	214.15	241	156	54.49
GRANT AND SONS	18	.33	.35	816	823	.85-	622	625	.48-	212	215	1.40-
WHITE ROCK DIST	19	.27	.32	655	748	12.43-	482	555	13.15-	120	193	37.82-
HEARTLAND DSTRB	20	.22	.30	546	717	23.85-	433	519	16.57-	150	175	14.29-

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		This Year	Prior Year									
OHIO - D.S.				4302379	4126938	4.25	3163224	3023877	4.61	1086056	1064068	2.07
TEQUILA / MEZCAL		6.54	6.50	281190	268315	4.80	215848	205532	5.02	72500	73539	1.41-
DIAGEO	1	30.59	31.61	86012	84827	1.40	65188	64941	.38	22067	23750	7.09-
PARAMOUNT DIST	2	15.94	17.70	44808	47495	5.66-	34711	37187	6.66-	11683	13077	10.66-
PROXIMO SPIRITS	3	12.96	12.68	36433	34032	7.06	27578	25240	9.26	8304	8597	3.41-
PATRON SPIRITS	4	11.84	11.62	33306	31170	6.85	24915	23349	6.71	8477	8260	2.63
BEAM INC	5	7.80	6.48	21941	17379	26.25	17788	13479	31.97	6112	4766	28.24
SAZERAC N AMRCA	6	7.12	6.86	20021	18397	8.83	15835	14058	12.64	5495	5126	7.20
LUXCO INC	7	4.10	4.93	11524	13228	12.88-	8795	10423	15.62-	2970	3412	12.95-
MCCORMICK DIST	8	2.02	2.25	5669	6048	6.27-	4262	4677	8.87-	1329	1574	15.57-
GEMINI S&W CO	9	1.73	1.38	4857	3705	31.09	3872	2874	34.73	1391	1250	11.28
BROWN FORMAN	10	1.41	1.00	3958	2682	47.58	3146	2119	48.47	1174	859	36.67
CAMPARI	11	1.32	1.14	3701	3053	21.23	2815	2355	19.53	963	917	5.02
HEAVEN HILL DST	12	.69	.81	1933	2167	10.80-	1457	1617	9.89-	500	602	16.94-
BACARDI USA INC	13	.56	.51	1563	1371	14.00	1156	967	19.54	396	345	14.78
GRANT AND SONS	14	.52	.47	1455	1260	15.48	1094	958	14.20	405	356	13.76
GALLO E J WINE	15	.32	.11	894	290	208.28	716	290	146.90	269	180	49.44
THROW DEUCE SPT	16	.30	.00	840	0	.00	731	0	.00	232	0	.00
SAZERAC COMPANY	17	.24	.07	683	197	246.70	561	197	184.77	177	103	71.84
PERNOD RCRD USA	18	.22	.03	614	77	697.40	500	77	549.35	266	77	245.45
MEXCOR INC	19	.05	.04	133	99	34.34	105	80	31.25	32	26	23.08
DOS LUNAS SPRTS	20	.04	.04	119	114	4.39	88	83	6.02	27	32	15.63-
OREGON - D.S.				2718285	2602215	4.46	1993627	1894190	5.25	709583	680780	4.23
TEQUILA / MEZCAL		6.34	6.29	172371	163773	5.25	131853	123975	6.35	49430	47702	3.62
DIAGEO	1	24.02	26.75	41409	43816	5.49-	31396	32622	3.76-	11965	12511	4.36-
BEAM INC	2	22.15	20.56	38175	33671	13.38	29609	25958	14.07	11292	10165	11.09
HEAVEN HILL DST	3	10.79	9.72	18605	15913	16.92	14482	12628	14.68	5427	5017	8.17
MONARCH IMPORT	4	6.59	6.34	11357	10382	9.39	8963	8307	7.90	3388	3264	3.80
PATRON SPIRITS	5	5.96	6.33	10272	10366	.91-	7456	7525	.92-	2587	2697	4.08-
BROWN FORMAN	6	5.22	5.05	8990	8272	8.68	6748	5972	12.99	2589	2378	8.87
PROXIMO SPIRITS	7	4.39	4.78	7562	7826	3.37-	5597	5817	3.78-	1796	1956	8.18-
MCCORMICK DIST	8	4.30	4.85	7406	7942	6.75-	5588	5740	2.65-	2013	2073	2.89-
FRANK-LIN DSTLR	9	2.99	3.98	5151	6518	20.97-	3853	4875	20.96-	1268	1648	23.06-
BACARDI USA INC	10	2.73	2.71	4705	4431	6.18	3436	3058	12.36	1327	1161	14.30
GEMINI S&W CO	11	2.31	1.47	3976	2410	64.98	3116	2001	55.72	1248	1050	18.86
LUXCO INC	12	1.25	1.22	2153	1997	7.81	1696	1617	4.89	630	646	2.48-
SAZERAC COMPANY	13	1.24	1.12	2140	1829	17.00	1702	1505	13.09	646	601	7.49
GRANT AND SONS	14	1.15	1.16	1988	1896	4.85	1528	1430	6.85	539	564	4.43-
CAMPARI	15	.96	.63	1658	1025	61.76	1327	851	55.93	573	387	48.06
GALLO E J WINE	16	.73	.40	1254	662	89.43	1026	547	87.57	424	273	55.31
WILSON DANIELS	17	.71	.44	1217	719	69.26	908	488	86.07	348	181	92.27
SAZERAC N AMRCA	18	.51	.53	887	863	2.78	670	653	2.60	242	240	.83
O'SULLIVANS	19	.45	.49	768	808	4.95-	618	597	3.52	259	213	21.60
NICHOLAS ENTPRS	20	.44	.52	755	854	11.59-	598	648	7.72-	210	230	8.70-

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		This Year	Prior Year									
VERMONT - D.S.				361058	359531	.42	263310	261297	.77	92471	93184	.77-
TEQUILA / MEZCAL		4.51	4.17	16272	14996	8.51	12733	11787	8.03	4584	4541	.95
DIAGEO	1	38.35	44.15	6241	6621	5.74-	4829	5130	5.87-	1771	1885	6.05-
BEAM INC	2	18.80	17.62	3059	2642	15.78	2421	2087	16.00	832	828	.48
PATRON SPIRITS	3	5.68	6.10	925	915	1.09	686	678	1.18	233	236	1.27-
BROWN FORMAN	4	5.15	5.11	838	766	9.40	650	611	6.38	239	231	3.46
GEMINI S&W CO	5	4.17	3.05	679	457	48.58	529	383	38.12	193	185	4.32
SAZERAC N AMRCA	6	3.88	3.80	631	570	10.70	510	452	12.83	209	174	20.11
PROXIMO SPIRITS	7	3.72	4.29	606	643	5.75-	437	482	9.34-	134	167	19.76-
BLACK PRINCE DS	8	3.54	3.99	576	599	3.84-	455	463	1.73-	165	171	3.51-
GALLO E J WINE	9	3.53	1.67	575	251	129.08	497	234	112.39	202	149	35.57
GRANT AND SONS	10	3.18	2.59	517	388	33.25	417	312	33.65	157	141	11.35
SAZERAC COMPANY	11	3.14	1.65	511	248	106.05	409	223	83.41	92	93	1.08-
WALKER M S INC	12	2.79	2.49	454	373	21.72	357	314	13.69	119	128	7.03-
CAMPARI	13	1.73	1.10	282	165	70.91	240	125	92.00	133	48	177.08
HEAVEN HILL DST	14	1.33	1.44	217	216	.46	167	185	9.73-	51	66	22.73-
LUXCO INC	15	.57	.75	93	112	16.96-	71	87	18.39-	28	32	12.50-
PERNOD RCRD USA	16	.20	.00	32	0	.00	28	0	.00	16	0	.00
BACARDI USA INC	17	.19	.18	31	27	14.81	25	21	19.05	9	7	28.57
MODERN SPIRITS	18	.03	.00	5	0	.00	5	0	.00	1	0	.00
CALIF TEQUILA	19	.00	.02	0	3	100.00-	0	0	.00	0	0	.00
VERMONT - D.S.				3763964	3638569	3.45	2725764	2630583	3.62	928024	916389	1.27
TEQUILA / MEZCAL		4.99	4.97	187776	180697	3.92	142936	137056	4.29	48781	49166	.78-
DIAGEO	1	27.98	30.13	52542	54442	3.49-	39407	40786	3.38-	13846	14577	5.01-
PATRON SPIRITS	2	11.50	11.40	21600	20594	4.88	15879	15146	4.84	5245	5306	1.15-
HEAVEN HILL DST	3	10.71	10.98	20106	19848	1.30	15738	15521	1.40	5574	5598	.43-
PROXIMO SPIRITS	4	8.57	7.97	16088	14394	11.77	11806	10238	15.32	3572	3612	1.11-
SAZERAC N AMRCA	5	8.55	9.22	16062	16667	3.63-	12477	12737	2.04-	4207	4424	4.91-
BEAM INC	6	8.10	8.10	15205	14641	3.85	11823	11278	4.83	4000	4054	1.33-
BROWN FORMAN	7	5.30	5.12	9946	9246	7.57	7392	6717	10.05	2594	2454	5.70
LUXCO INC	8	4.79	4.50	8992	8131	10.59	7168	6451	11.11	2474	2235	10.69
HEXA PARTNERS	9	4.04	3.73	7593	6743	12.61	5947	5384	10.46	1916	1969	2.69-
GEMINI S&W CO	10	2.80	2.53	5263	4569	15.19	4112	3772	9.01	1392	1511	7.88-
SAZERAC COMPANY	11	1.78	1.41	3346	2539	31.78	2764	2048	34.96	911	690	32.03
MEXCOR INC	12	1.55	1.68	2913	3039	4.15-	2189	2513	12.89-	659	919	28.29-
CAMPARI	13	1.50	1.14	2823	2059	37.11	2207	1667	32.39	796	693	14.86
BACARDI USA INC	14	.66	.66	1239	1194	3.77	853	786	8.52	299	285	4.91
GRANT AND SONS	15	.60	.58	1128	1042	8.25	866	822	5.35	305	301	1.33
IPN LLC	16	.46	.21	855	384	122.66	746	307	143.00	309	135	128.89
GALLO E J WINE	17	.38	.20	706	364	93.96	561	364	54.12	237	202	17.33
WILSON DANIELS	18	.28	.19	525	350	50.00	347	232	49.57	120	84	42.86
PERNOD RCRD USA	19	.22	.04	408	64	537.50	358	62	477.42	195	39	400.00
MCCORMICK DIST	20	.13	.12	239	223	7.17	122	99	23.23	53	38	39.47

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		This Year	Prior Year									
WEST VIRGINIA - D.S.				655284	644499	1.67	502793	496534	1.26	200156	202231	1.03-
TEQUILA / MEZCAL		4.38	4.81	28726	31001	7.34-	22324	24134	7.50-	7960	9580	16.91-
DIAGEO	1	33.94	35.13	9749	10891	10.49-	7627	8707	12.40-	2925	3762	22.25-
SAZERAC N AMRCA	2	24.74	22.68	7106	7032	1.05	5503	5363	2.61	1830	1899	3.63-
PATRON SPIRITS	3	10.53	12.27	3026	3803	20.43-	2359	2881	18.12-	836	1289	35.14-
MCCORMICK DIST	4	8.71	7.98	2501	2475	1.05	1945	1992	2.36-	672	693	3.03-
BEAM INC	5	6.32	6.18	1816	1916	5.22-	1428	1534	6.91-	487	479	1.67
LUXCO INC	6	4.04	3.14	1160	974	19.10	876	781	12.16	307	277	10.83
PROXIMO SPIRITS	7	3.09	3.05	888	944	5.93-	691	745	7.25-	230	320	28.13-
MARSALE CO	8	2.22	3.07	639	953	32.95-	451	742	39.22-	126	236	46.61-
BROWN FORMAN	9	2.08	1.71	598	530	12.83	470	424	10.85	165	167	1.20-
HEAVEN HILL DST	10	1.22	1.56	351	484	27.48-	284	379	25.07-	101	151	33.11-
GEMINI S&W CO	11	.94	.72	271	222	22.07	210	186	12.90	71	83	14.46-
CAMPARI	12	.64	.58	183	181	1.10	140	143	2.10-	55	56	1.79-
BACARDI USA INC	13	.25	.23	73	71	2.82	55	49	12.24	11	19	42.11-
PERNOD RCRD USA	14	.24	.05	69	14	392.86	56	14	300.00	44	14	214.29
PELICAN BRANDS	15	.22	.00	64	0	.00	40	0	.00	7	0	.00
GALLO E J WINE	16	.19	.21	54	64	15.63-	46	64	28.13-	25	39	35.90-
IPN LLC	17	.13	.00	36	1	3500.00	28	1	2700.00	10	1	900.00
USA WINE&SPIRIT	18	.10	.09	28	27	3.70	23	27	14.81-	15	27	44.44-
SAZERAC COMPANY	19	.08	1.06	23	329	93.01-	18	26	30.77-	6	15	60.00-
GRANT AND SONS	20	.07	.11	20	34	41.18-	15	26	42.31-	5	11	54.55-
WYOMING - D.S.				494034	471339	4.82	365653	350563	4.30	133092	129606	2.69
TEQUILA / MEZCAL		4.81	4.82	23749	22701	4.62	18575	17725	4.80	7186	7100	1.21
DIAGEO	1	36.85	39.14	8751	8885	1.51-	6723	6912	2.73-	2545	2769	8.09-
PATRON SPIRITS	2	17.25	15.65	4097	3552	15.34	3147	2795	12.59	1219	1115	9.33
BEAM INC	3	10.28	10.47	2442	2376	2.78	1962	1849	6.11	781	794	1.64-
FRANK-LIN DSTLR	4	7.71	8.51	1832	1931	5.13-	1440	1476	2.44-	579	609	4.93-
MCCORMICK DIST	5	7.26	6.77	1725	1537	12.23	1439	1261	14.12	550	516	6.59
PROXIMO SPIRITS	6	3.07	3.14	729	713	2.24	543	525	3.43	183	208	12.02-
HEAVEN HILL DST	7	3.04	3.67	722	832	13.22-	577	640	9.84-	214	234	8.55-
GEMINI S&W CO	8	2.37	2.52	564	571	1.23-	476	482	1.24-	206	214	3.74-
BROWN FORMAN	9	2.34	1.93	556	437	27.23	445	336	32.44	203	132	53.79
SAZERAC N AMRCA	10	2.03	1.97	482	447	7.83	368	356	3.37	125	151	17.22-
GALLO E J WINE	11	1.92	1.04	455	235	93.62	384	223	72.20	151	34	344.12
LUXCO INC	12	1.04	.83	247	188	31.38	195	149	30.87	62	59	5.08
GRANT AND SONS	13	.87	.74	207	168	23.21	164	132	24.24	64	49	30.61
BACARDI USA INC	14	.85	.79	202	179	12.85	154	126	22.22	65	51	27.45
CAMPARI	15	.84	.68	199	154	29.22	161	121	33.06	68	41	65.85
WILSON DANIELS	16	.75	.87	178	197	9.64-	138	144	4.17-	53	51	3.92
LEVECKE CORP	17	.66	.52	157	118	33.05	87	102	14.71-	43	35	22.86
PERNOD RCRD USA	18	.25	.00	59	0	.00	56	0	.00	24	0	.00
NICHOLAS ENTPRS	19	.16	.23	39	52	25.00-	31	43	27.91-	11	15	26.67-
MEXCOR INC	20	.10	.04	23	10	130.00	17	10	70.00	17	0	.00

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		This Year	Prior Year									
MONTGOMERY CO. - D.S.				384956	376177	2.33	275063	268687	2.37	93207	92399	.87
TEQUILA / MEZCAL		6.37	6.21	24522	23343	5.05	18422	17475	5.42	6269	6189	1.29
DIAGEO	1	26.32	29.10	6454	6793	4.99-	4714	5025	6.19-	1675	1815	7.71-
PATRON SPIRITS	2	14.84	13.92	3639	3250	11.97	2607	2408	8.26	841	870	3.33-
SAZERAC N AMRCA	3	12.52	17.51	3071	4088	24.88-	2407	3167	24.00-	798	1074	25.70-
PROXIMO SPIRITS	4	9.48	10.45	2325	2440	4.71-	1754	1613	8.74	615	551	11.62
BEAM INC	5	9.44	9.68	2314	2260	2.39	1793	1742	2.93	598	582	2.75
BROWN FORMAN	6	7.52	6.10	1845	1425	29.47	1432	1101	30.06	487	351	38.75
GALLO E J WINE	7	4.42	1.74	1083	406	166.75	889	406	118.97	295	232	27.16
LUXCO INC	8	2.56	1.57	628	366	71.58	471	329	43.16	137	110	24.55
GRANT AND SONS	9	2.42	2.33	594	544	9.19	434	393	10.43	146	133	9.77
GEMINI S&W CO	10	1.99	1.73	487	403	20.84	381	313	21.73	131	127	3.15
SAZERAC COMPANY	11	1.92	.00	472	0	.00	445	0	.00	151	0	.00
MEXCOR INC	12	1.53	1.55	376	361	4.16	220	281	21.71-	78	92	15.22-
CAMPARI	13	1.28	1.30	314	304	3.29	231	225	2.67	95	89	6.74
BACARDI USA INC	14	1.03	1.08	253	251	.80	160	156	2.56	46	54	14.81-
HEAVEN HILL DST	15	1.01	1.24	248	289	14.19-	177	197	10.15-	59	51	15.69
WILSON DANIELS	16	.73	.57	178	134	32.84	125	100	25.00	47	49	4.08-
PERNOD RCRD USA	17	.42	.03	103	6	1616.67	88	3	2833.33	38	2	1800.00
HARDY A USA LTD	18	.21	.00	51	1	5000.00	30	1	2900.00	7	1	600.00
DUGGANS DST PRD	19	.15	.00	38	1	3700.00	22	1	2100.00	10	1	900.00
AVENIU BRANDS	20	.06	.00	14	0	.00	13	0	.00	4	0	.00
MISSISSIPPI - D.S.				1609753	1584058	1.62	1171173	1150164	1.83	376445	368545	2.14
TEQUILA / MEZCAL		4.25	4.32	68474	68360	.17	52045	51301	1.45	16764	17158	2.30-
DIAGEO	1	37.81	38.86	25888	26562	2.54-	19480	20112	3.14-	6167	6532	5.59-
PATRON SPIRITS	2	10.35	10.02	7090	6849	3.52	5200	5014	3.71	1675	1706	1.82-
PROXIMO SPIRITS	3	7.30	7.09	5002	4846	3.22	3631	3455	5.09	969	1046	7.36-
LUXCO INC	4	6.80	6.49	4658	4437	4.98	3591	3416	5.12	1144	1186	3.54-
HEAVEN HILL DST	5	6.50	7.55	4454	5160	13.68-	3435	3935	12.71-	1116	1238	9.85-
MCCORMICK DIST	6	6.04	6.58	4138	4498	8.00-	3229	3471	6.97-	1020	1122	9.09-
BEAM INC	7	5.78	5.29	3960	3617	9.48	3057	2843	7.53	957	1002	4.49-
SAZERAC COMPANY	8	5.72	6.26	3917	4280	8.48-	3037	3105	2.19-	1080	1297	16.73-
SAZERAC N AMRCA	9	5.00	4.37	3424	2987	14.63	2810	2359	19.12	989	760	30.13
GALLO E J WINE	10	3.10	3.45	2123	2361	10.08-	1685	1490	13.09	621	524	18.51
BROWN FORMAN	11	1.77	1.65	1209	1129	7.09	858	837	2.51	300	288	4.17
GEMINI S&W CO	12	1.24	.64	852	436	95.41	735	302	143.38	277	126	119.84
MEXCOR INC	13	.73	.36	503	244	106.15	404	244	65.57	150	76	97.37
BACARDI USA INC	14	.52	.47	354	323	9.60	245	252	2.78-	71	69	2.90
CAMPARI	15	.46	.39	313	265	18.11	253	208	21.63	79	77	2.60
GRANT AND SONS	16	.26	.30	181	207	12.56-	141	147	4.08-	48	41	17.07
PERNOD RCRD USA	17	.18	.00	121	0	.00	85	0	.00	40	0	.00
GRAND SPIRITUS	18	.13	.02	91	14	550.00	3	14	78.57-	0	14	100.00-
WILSON DANIELS	19	.13	.07	86	50	72.00	65	38	71.05	21	11	90.91
PALM BAY IMPRTS	20	.04	.00	25	0	.00	25	0	.00	2	0	.00