



NABCA
ANALYTICS

PENNSYLVANIA THIRD QUARTER 2012

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Size Sales Summary

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NABCA CASE SALES ANALYSIS

BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA-12/26/11 - 9/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
DOM WHSKY-BLND								
SEAGRAM 7 CROWN	80	1099	49973	48635	1338	2.75	51.00	48.28
BANKERS CLUB	80	N/A	16123	14311	1812	12.66	16.45	14.21
IMPERIAL	80	799	8615	8398	217	2.58	8.79	8.34
KESSLER	80	N/A	4570	5102	-532	-10.43	4.66	5.06
GOLD CROWN	80	N/A	4312	5152	-840	-16.30	4.40	5.11
FLSCHMAN PRF 80	80	N/A	3829	3178	651	20.48	3.91	3.15
KASSER 51	86	N/A	3679	3979	-300	-7.54	3.75	3.95
CALVERT EXTRA	70	N/A	3210	3257	-47	-1.44	3.28	3.23
SGRM 7 CRWN HNY	71	1699	1311	1152	159	13.80	1.34	1.14
FOUR QUEENS	100	949	1235	1185	50	4.22	1.26	1.18
JEREMIAH WD CHR	90	1599	537	689	-152	-22.06	.55	.68
SGRM 7 CRWN CHR	71	1699	448	45	403	895.56	.46	.04
FIREFLY SWT BBN	60	1999	129	161	-32	-19.88	.13	.16
DEATH'S DOOR	80	N/A	14	29	-15	-51.72	.01	.03
JACQUIN PREMIUM	80	N/A	3	2260	-2257	-99.87	.00	2.24
HALLERS RESERVE	80	N/A	1	2737	-2736	-99.96	.00	2.72
MCCARTHY S MLT	3Y 80	N/A	1	6	-5	-83.33	.00	.01
MONOGRAM	60	N/A		456	-456	-100.00	.00	.45
STRANHN COLORDO	94	N/A		12	-12	-100.00	.00	.01
TOTAL DOM WHSKY-BLND			97990	100744	-2754	-2.73		
DOM WHSKY-STRT -BRBN/TN								
J DANIEL BLK LB	4Y 80	2299	113430	108685	4745	4.37	35.03	35.90
JIM BEAM	4Y 80	1699	66302	62702	3600	5.74	20.48	20.71
EVAN WMS BLK LB	7Y 86	1249	20234	18908	1326	7.01	6.25	6.25
MAKERS MARK	6Y 90	2699	18417	14523	3894	26.81	5.69	4.80
OLD CROW	3Y 80	799	18175	17314	861	4.97	5.61	5.72
HVN HILL O STYL	4Y 80	N/A	18058	17357	701	4.04	5.58	5.73
EZRA BROOKS 90P	90	1149	11131	7846	3285	41.87	3.44	2.59
TEN HIGH	80	799	9438	8846	592	6.69	2.91	2.92
WILD TURKEY 101	80 101	2299	7686	7355	331	4.50	2.37	2.43
OLD GRAND DAD	4Y 86	1799	6584	6736	-152	-2.26	2.03	2.22
GENTLEMAN JACK	80	2999	5198	4712	486	10.31	1.61	1.56
J DANIEL GRN LB	80	1999	4213	3153	1060	33.62	1.30	1.04
JIM BEAM BLACK	8Y 86	2199	4053	4227	-174	-4.12	1.25	1.40
OLD GRAND DAD	4Y 100	1999	3127	3186	-59	-1.85	.97	1.05
E TIME KY WSKY*	3Y 80	N/A	2426	2174	252	11.59	.75	.72
BANKERS CLUB	4Y 80	N/A	2243	2036	207	10.17	.69	.67
WILD TURKEY 81	81	1999	2180	2222	-42	-1.89	.67	.73
REBEL YELL	80	1299	1875	1336	539	40.34	.58	.44
JIM BEAM DEVILS	90	2499	1808	167	1641	982.63	.56	.06
ELIJAH CRAIG	12Y 94	2299	1239	1080	159	14.72	.38	.36
MAKERS MARK 46	94	3699	1122	1094	28	2.56	.35	.36
BENCHMARK OLD#8	80	N/A	993	720	273	37.92	.31	.24
GEO DICKEL O #8	80	1649	946	1123	-177	-15.76	.29	.37
MAKER MRK RPLCA	90	N/A	502	384	118	30.73	.16	.13
O GR DAD SP SEL	4Y 114	2499	420	323	97	30.03	.13	.11
WELLER SPCL RSV	7Y 90	1999	310	7	303	4328.57	.10	.00
OLD FORESTER	4Y 86	1899	295	157	138	87.90	.09	.05
REBEL YELL RSRV	4Y 906	N/A	248	159	89	55.97	.08	.05
ANGEL'S ENVY	866	4799	247	113	134	118.58	.08	.04
WLD TRKY RARE B	108	3599	232	194	38	19.59	.07	.06
PLATTE VLY JUGS	3Y 80	2499	170	26	144	553.85	.05	.01
WOODFRD RSV DBL	904	N/A	86	86	86	100.00	.03	.00
J BEAM/SPORT GL	4Y 80	N/A	74	74	74	100.00	.02	.00
MICHTER'S US*1	4Y 834	N/A	63	17	46	270.59	.02	.01
J DNL 100/HLDAY	100	N/A	61	61	61	100.00	.02	.00
J DNL 160 B-DAY	80	N/A	25	966	-941	-97.41	.01	.32
VAN WNKLE SP RS	12Y 904	N/A	19	39	-20	-51.28	.01	.01
JAILERS PREMIUM	86	N/A	15	15	15	100.00	.00	.00
WELLER 107	7Y 107	N/A	13	2	11	550.00	.00	.00
MKR MRK/2GLS&BK	90	N/A	13	13	13	100.00	.00	.00
JIM BEAM BLK/GL	8Y 86	N/A	12	2	10	500.00	.00	.00
WILLET POT RES	94	N/A	10	10	10	100.00	.00	.00
GNTLMN JK/SHAKR	80	N/A	9	9	9	100.00	.00	.00
SINGLE OAK PROJ	90	N/A	8	2	6	300.00	.00	.00
TAYLOR WAREHS C	100	N/A	8	8	8	100.00	.00	.00
J DANL BLK/4GLS	80	N/A	7	7	7	100.00	.00	.00
O FORESTR B-DAY	94	N/A	7	7	7	100.00	.00	.00
TAYLOR BRRL PRF	135	N/A	7	7	7	100.00	.00	.00
PAP V WNKL F RS	20Y 904	N/A	6	11	-5	-45.45	.00	.00
WILLIAM L WELLR	122	N/A	5	4	1	25.00	.00	.00
W TRKY 101/FLSK	101	N/A	5	5	5	100.00	.00	.00
J DANL/FLASK G3	80	N/A	4	5	-1	-20.00	.00	.00
SMALL BATCH GFT		N/A	4	4	4	100.00	.00	.00
J DANL GLSS PCK	80	N/A	3	9	-6	-66.67	.00	.00
PAP V WNKL F RS	23Y 956	N/A	2	4	-2	-50.00	.00	.00
TAYLOR SOUR MSH	100	N/A	2	2	2	100.00	.00	.00
BLUE STATE	80	N/A	2	2	2	100.00	.00	.00
JEFFRSN PRES SL	17Y 94	N/A	2	2	2	100.00	.00	.00
FOUR RSE YEL LB	80	N/A	1	456	-455	-99.78	.00	.15
FOUR RSE LMT 12	114	N/A	1	1	1	100.00	.00	.00
GNTLMN JK/RCK G	80	N/A	1	1	1	100.00	.00	.00
RED STATE	80	N/A	1	1	1	100.00	.00	.00
ANCIENT AGE	49M 86	N/A		1632	-1632	-100.00	.00	.54
OLD CROW RESERV	86	N/A		387	-387	-100.00	.00	.13
J DANL/B-DAY G6	80	N/A		225	-225	-100.00	.00	.07
MAKER MRK/DRNMT	90	N/A		88	-88	-100.00	.00	.03
J DANIEL/SHAKER	80	N/A		19	-19	-100.00	.00	.01
J DANIEL/PTCHER	80	N/A		16	-16	-100.00	.00	.01

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PENNSYLVANIA - 12/26/11 - 9/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
W TRKY 101/2GLS	4Y 101	N/A			11	-11	-100.00	.00
JIM BEAM PA LAB	80	N/A			6	-6	-100.00	.00
WOODFD RS MS/HG	100	N/A			2	-2	-100.00	.00
TOTAL DOM WHSKY-STRT-BRBN/TN			323778	302770	21008	6.94		
DOM WHSKY-STRT-OTH								
RED STAG BCHRRY	80	1999	9503	7877	1626	20.64	84.39	87.02
RED STAG HN TEA	80	1999	676		676	100.00	6.00	.00
RED STAG CINNMN	80	1999	442		442	100.00	3.93	.00
CATDADDY MNSHNE	80	2199	293	29	264	910.34	2.60	.32
XXX SHINE	888	2499	204	17	187	1100.00	1.81	.19
BERNHEIM WHEAT	90	2999	111	113	-2	-1.77	.99	1.25
HUDSON NEW YORK	4Y 92	N/A	15	17	-2	-11.76	.13	.19
RED STAG/SH GLS	80	N/A	12	7	5	71.43	.11	.08
WHITE DOG MSH#1	125	N/A	2	4	-2	-50.00	.02	.04
HOUSE SPT WH DG	100	N/A	1		1	100.00	.01	.00
WHITE DG/TRI-PK		N/A	1		1	100.00	.01	.00
WIGLE WHEAT	80	N/A	1		1	100.00	.01	.00
GEORGIA MN F JR	30D 80	N/A		983	-983	-100.00	.00	10.86
DRY FLY	80	N/A		3	-3	-100.00	.00	.03
HIGH WST SV OAT	80	N/A		2	-2	-100.00	.00	.02
TOTAL DOM WHSKY-STRT-OTH			11261	9052	2209	24.40		
DOM WHSKY-STRT-RYE								
JIM BEAM RYE	4Y 80	1899	1705	1518	187	12.32	39.96	55.71
BULLEIT 95 RYE	90	2599	1146	69	1077	1560.87	26.86	2.53
WILD TURKEY	101	2099	520	736	-216	-29.35	12.19	27.01
OLD OVERHOLT	3Y 80	N/A	387	118	269	227.97	9.07	4.33
RT 1	92	N/A	153	175	-22	-12.57	3.59	6.42
KNOB CREEK RYE	100	3999	146		146	100.00	3.42	.00
DAD'S HAT	90	N/A	66		66	100.00	1.55	.00
MICHTER'S US*1	4Y 848	N/A	52	52		.00	1.22	1.91
RITTENHOUSE 25Y	25Y 100	N/A	39	5	34	680.00	.91	.18
HANDY SAZERAC	135	N/A	14	6	8	133.33	.33	.22
WHISTLEPIG RYE	100	N/A	9	1	8	800.00	.21	.04
DAD'S HAT WHITE	100	N/A	8		8	100.00	.19	.00
WOODFD RS/CO-PK	924	N/A	8		8	100.00	.19	.00
SAZERAC RYE 18Y	18Y 90	N/A	6	1	5	500.00	.14	.04
HIGH WST DOUBLE	92	N/A	4	1	3	300.00	.09	.04
WIGLE WHITE	80	N/A	2		2	100.00	.05	.00
W TRKY TRADITON	14Y 101	N/A	1	11	-10	-90.91	.02	.40
VAN WINKLE 13YR	13Y 956	N/A	1		1	100.00	.02	.00
SAZERAC RYE 6YR	6Y 90	N/A		32	-32	-100.00	.00	1.17
TOTAL DOM WHSKY-STRT-RYE			4267	2725	1542	56.59		
DOM WHSKY-STRT-SM BTCH								
KNOB CREEK	9Y 100	3399	3317	3142	175	5.57	18.97	22.14
WOODFORD RESERVE	904	3499	2805	2197	608	27.67	16.05	15.48
BUFFALO TRACE	90	2199	2113	1493	620	41.53	12.09	10.52
BULLEIT 90	90	2599	1990	1803	187	10.37	11.38	12.70
EAGLE RARE SB	10Y 90	2599	1762	1406	356	25.32	10.08	9.91
BASIL HAYDEN'S	8Y 80	3899	998	750	248	33.07	5.71	5.28
RIDGEMONT RSRVE	937	2799	937	684	253	36.99	5.36	4.82
JEFFERSONS	8Y 823	2999	846	403	443	109.93	4.84	2.84
J DANL SNGL BRL	94	4499	805	751	54	7.19	4.60	5.29
BLANTON SGL BRL	93	4999	550	387	163	42.12	3.15	2.73
BOOKER'S	127	4799	418	336	82	24.40	2.39	2.37
KNOB CRK BRL RS	120	4399	394	280	114	40.71	2.25	1.97
BLK MPL BLD CSK	95	N/A	106	68	38	55.88	.61	.48
FOUR RSE SGL BR	100	N/A	97	41	56	136.59	.55	.29
WOODFD RSV DRBY	904	N/A	77	77		.00	.44	.54
ELMER T LEE SGL	90	N/A	74	40	34	85.00	.42	.28
ELJAH CRG S BRL	18Y 90	N/A	64	47	17	36.17	.37	.33
MICHTER'S US*1	914	N/A	56	62	-6	-9.68	.32	.44
J DANL SB DU/GL	94	N/A	21	14	7	50.00	.12	.10
GEORGE T STAGGS	145	N/A	20	2	18	900.00	.11	.01
EAGLE RARE 17YR	17Y 90	N/A	11	2	9	450.00	.06	.01
WOODFD RS/STOPR	904	N/A	9		9	100.00	.05	.00
KNOB CREEK/CSTR	9Y 100	N/A	8		8	100.00	.05	.00
FOUR RSE SB LMT	112	N/A	3		3	100.00	.02	.00
J DANL SNGL/GLS	94	N/A	1		-2	-66.67	.01	.02
BAKER'S	7Y 107	N/A		162	-162	-100.00	.00	1.14
EZRA BROOK SG B	12Y 99	N/A		30	-30	-100.00	.00	.21
WOODFD RS/2GLS	904	N/A		10	-10	-100.00	.00	.07
KNOB CREEK/FLSK	9Y 100	N/A		2	-2	-100.00	.00	.01
TOTAL DOM WHSKY-STRT-SM BTCH			17482	14192	3290	23.18		
SCOTCH-BLND-FRGN BTLD								
DEWAR'S WHT LABL	80	2399	25500	26878	-1378	-5.13	32.14	34.76
JOHN WALKER BLK	12Y 80	3699	11877	10955	922	8.42	14.97	14.17
JOHN WALKER RED	80	2499	10048	9997	51	.51	12.67	12.93
CHIVAS REGAL	12Y 80	2999	5769	5350	419	7.83	7.27	6.92
GRANTS	80	1499	5663	5835	-172	-2.95	7.14	7.55
J AND B RARE	80	2199	4914	5468	-554	-10.13	6.19	7.07
CUTTY SARK	80	1699	4689	3810	879	23.07	5.91	4.93
FAMOUS GROUSE	80	2399	3977	2835	1142	40.28	5.01	3.67
BALLANTINES	80	1699	2695	2512	183	7.29	3.40	3.25
DEWAR'S SPCL RSV	12Y 80	3399	1082	860	222	25.81	1.36	1.11
BUCHANAN DELUXE	12Y 80	2999	749	51	698	1368.63	.94	.07

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
PINCH	15Y 80	3499	551	587	-36	-6.13	.69	.76
JOHN WALKR GOLD	18Y 80	8999	448	309	139	44.98	.56	.40
JOHN WLK ML GRN	15Y 86	6499	380	373	7	1.88	.48	.48
CHIVAS RGAL 18Y	18Y 80	N/A	352	241	111	46.06	.44	.31
JOHN WALKR BLUE	80	22999	270	233	37	15.88	.34	.30
BLACK GROUSE	80	2899	247	4	243	6075.00	.31	.01
JOHN WLK DBL BL	80	N/A	48		48	100.00	.06	.00
COMPSS BX OK CR	86	N/A	20	24	-4	-16.67	.03	.03
COMPSS BX ASYLA	80	N/A	18	18		.00	.02	.02
JOHN WLK BK/CRD	12Y 80	N/A	10	7	3	42.86	.01	.01
COMPSS BX SP TR	92	N/A	6	1	5	500.00	.01	.00
J WALKR BLK/FLSK	80	N/A	6	6		100.00	.01	.00
CHIVAS/GLASSES	12Y 80	N/A	5	13	-8	-61.54	.01	.02
DEWAR'S SP RS/GL	12Y 80	N/A	3	10	-7	-70.00	.00	.01
JOHN WLK MULTI	80	N/A	3		3	100.00	.00	.00
J WALKR BLU/CHLR	80	N/A	2		2	100.00	.00	.00
J WALKR GLD/CHLR	80	N/A	1	2	-1	-50.00	.00	.00
CHIVAS / CRADLE	12Y 80	N/A	1		1	100.00	.00	.00
WHITE HORSE	80	N/A		925	-925	-100.00	.00	1.20
FAMOUS GRS/GLSS	80	N/A		19	-19	-100.00	.00	.02
JOHN WALKER/GLS	12Y 80	N/A		3	-3	-100.00	.00	.00
TOTAL SCOTCH-BLND-FRGN BTLD			79334	77320	2014	2.60		
SCOTCH-BLND-US BTLD								
CLAN MCGREGOR	80	1049	11912	12110	-198	-1.64	32.55	32.16
INVR HSE V RARE	80	949	8639	8907	-268	-3.01	23.61	23.66
OLD SMUGGLER	80	N/A	6868	6785	83	1.22	18.77	18.02
BARRISTER	4Y 80	N/A	3722	3922	-200	-5.10	10.17	10.42
GRAND MACNISH	3Y 80	N/A	2991	2905	86	2.96	8.17	7.72
SCORESBY RARE	3Y 80	N/A	2458	2491	-33	-1.32	6.72	6.62
PASSPORT	80	N/A	1	530	-529	-99.81	.00	1.41
VAT 69 GOLD	3Y 80	N/A		2	-2	-100.00	.00	.01
TOTAL SCOTCH-BLND-US BTLD			36591	37652	-1061	-2.82		
SCOTCH-SNGL MALT								
GLENLIVET	12Y 80	3999	5018	4868	150	3.08	23.73	24.97
MCLELLND HGHLND	80	2499	2070	1848	222	12.01	9.79	9.48
MACALLN 12YR	12Y 86	5299	2063	1858	205	11.03	9.76	9.53
GLENFIDDICH 12Y	12Y 80	3999	1978	1855	123	6.63	9.35	9.51
GLENMORNGIE 10Y	10Y 86	3999	940	645	295	45.74	4.45	3.31
BALVENIE DBLEWD	12Y 86	4999	902	727	175	24.07	4.27	3.73
MCLELLND ISLAY	80	2499	897	683	214	31.33	4.24	3.50
LAPHROAIG	10Y 86	4799	682	696	-14	-2.01	3.23	3.57
GLNFDCH SLRA RS	15Y 80	4999	553	457	96	21.01	2.62	2.34
GLNLVT FR OK RS	15Y 80	5499	542	446	96	21.52	2.56	2.29
MACALLN FO 10YR	10Y 80	4099	448	246	202	82.11	2.12	1.26
DALWHINNIE 15YR	15Y 86	5199	431	377	54	14.32	2.04	1.93
OBAN MALT	14Y 86	7499	427	405	22	5.43	2.02	2.08
HGHLND PARK 12Y	12Y 86	4399	399	282	117	41.49	1.89	1.45
GLENLIVET 18Y	18Y 86	7999	363	301	62	20.60	1.72	1.54
LAGAVULIN 16YR	16Y 86	8499	348	311	37	11.90	1.65	1.60
BALVENIE S BRRL	15Y 956	6299	312	307	5	1.63	1.48	1.57
LAPHROAIG 18YR	18Y 966	6499	308	249	59	23.69	1.46	1.28
LAPHROAIG QUART	96	5299	292	327	-35	-10.70	1.38	1.68
GLNLVET NADURRA	16Y 114	5999	271	215	56	26.05	1.28	1.10
ARDBEG MALT 10Y	10Y 92	4999	243	143	100	69.93	1.15	.73
GLNMRGE LASANTA	12Y 86	4999	230	188	42	22.34	1.09	.96
MACALLN 18YR	18Y 86	14999	196	200	-4	-2.00	.93	1.03
GLNFDCH ANC RSV	18Y 86	7499	151	149	2	1.34	.71	.76
TALISKER 10YR	10Y 916	N/A	143	137	6	4.38	.68	.70
DALMORE 12YR	12Y 86	4499	110	163	-53	-32.52	.52	.84
MACALLN CSK STR	15Y 118	6199	95	170	-75	-44.12	.45	.87
MACALLN FO 15YR	15Y 86	N/A	93	102	-9	-8.82	.44	.52
CRAGANMORE MLT	12Y 80	N/A	77	75	2	2.67	.36	.38
BRUCHLDCH ROCKS	92	N/A	66	43	23	53.49	.31	.22
BALVENIE PORTWD	21Y 86	N/A	46	39	7	17.95	.22	.20
BALVNIIE CAR 14Y	14Y 86	N/A	44		44	100.00	.21	.00
COMPSS BX MNSTR	92	N/A	43	39	4	10.26	.20	.20
GLENLVT ARCHIVE	21Y 86	N/A	43	36	7	19.44	.20	.18
GLNMRGE NECTAR	12Y 92	N/A	40	35	5	14.29	.19	.18
GLENKNICHE 12YR	12Y 86	N/A	35	41	-6	-14.63	.17	.21
ISLE O JURA 10Y	10Y 86	N/A	33	36	-3	-8.33	.16	.18
GLENFARCLAS 21Y	21Y 86	N/A	33	23	10	43.48	.16	.12
SCAPA 16 YEAR	16Y 80	N/A	33	23	10	43.48	.16	.12
LAPHROG TRPL WD	5Y 96	N/A	33		33	100.00	.16	.00
GLNMRGE QUINTA	12Y 92	N/A	28		28	100.00	.13	.00
SPRINGBANK 10Y	10Y 92	N/A	21	14	7	50.00	.10	.07
GLNMRGE O/3-50M	10Y 86	N/A	16	14	2	14.29	.08	.07
LAPHROAIG CAIRD	101	N/A	9	4	5	125.00	.04	.02
HGHLND 12/18MINI	12Y 86	N/A	6	19	-13	-68.42	.03	.10
GLNMRGE/2GLS 07	10Y 86	N/A	6	4	2	50.00	.03	.02
GLNFDCH 2010 GF	12Y 80	N/A	5	8	-3	-37.50	.02	.04
BRCHLDH LAD TEN	10Y 92	N/A	4		4	100.00	.02	.00
GLNLVT/2TAST GL	12Y 80	N/A	4		4	100.00	.02	.00
HGHLND PARK 18Y	18Y 86	N/A	3	5	-2	-40.00	.01	.03
GLENFARCLAS 25Y	25Y 86	N/A	2	1	1	100.00	.01	.01
ARDBEG ALLIGATR	102	N/A	2		2	100.00	.01	.00
HGHLND PARK 15Y	15Y 80	N/A	2		2	100.00	.01	.00
TOMATIN 12Y	12Y 86	N/A	1	460	-459	-99.78	.00	2.36
GLENROTHES 1998	86	N/A	1	4	-3	-75.00	.00	.02
SMOKEHEAD	86	N/A	1	1		.00	.00	.01

NABCA CASE SALES ANALYSIS

BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
ARRAN NON-CHILL	10Y 92	N/A	1		1	100.00	.00	.00
GLENFARCLAS 105	120	N/A	1		1	100.00	.00	.00
GLENMRNGIE ARTN	92	N/A	1		1	100.00	.00	.00
OBAN DST ED 14Y	14Y 86	N/A	1		1	100.00	.00	.00
GLNROTHES SL RS	80	N/A		108	-108	-100.00	.00	.55
ARDMORE	92	N/A		95	-95	-100.00	.00	.49
GLNLVT/50ML&2GL	12Y 80	N/A		6	-6	-100.00	.00	.03
WILD SCOTSMAN	15Y 92	N/A		3	-3	-100.00	.00	.02
GLNLVT NDR 1991	96	N/A		2	-2	-100.00	.00	.01
ABERLR A' BNDADH	121	N/A		1	-1	-100.00	.00	.01
BALVNE MAD 17Y	17Y 86	N/A		1	-1	-100.00	.00	.01
DALMORE W/1 GLS	12Y 80	N/A		1	-1	-100.00	.00	.01
GLNDFD 12/15/18	82	N/A		1	-1	-100.00	.00	.01
TOTAL SCOTCH-SNGL MALT			21146	19497	1649	8.46		
CAN-FRGN BLND-FRGN BTLD								
SEAGRAM CRN RYL	80	2699	46763	43931	2832	6.45	55.79	53.69
SEAGRAMS V O	80	1499	26803	28610	-1807	-6.32	31.97	34.97
BLK VLVT RSV PS	8Y 80	1299	4131	3865	266	6.88	4.93	4.72
CROWN ROYAL BLK		3099	2146	1948	198	10.16	2.56	2.38
SEAGRAM VO GOLD	80	1849	1568	1855	-287	-15.47	1.87	2.27
SGRM CRN RYL RS	80	4399	1365	1368	-3	-.22	1.63	1.67
CROWN ROYAL BLK	90	3099	459	50	409	818.00	.55	.06
FORTY CRK 3 GRN	80	2399	237	1	236	*****	.28	.00
SGRM C R CASK16	80	N/A	110	102	8	7.84	.13	.12
RYL CANDN SM BT	80	1999	88		88	100.00	.10	.00
SGRM C R XTRA R	80	N/A	53	68	-15	-22.06	.06	.08
BLACK VLVT CRML	70	N/A	42		42	100.00	.05	.00
C RYL/ROCK GLSS	80	N/A	21	15	6	40.00	.03	.02
SGRM C RYL/FLSK	80	N/A	19	6	13	216.67	.02	.01
CROWN ROYAL MPL	80	N/A	14		14	100.00	.02	.00
C RYL SP RS/2GL	80	N/A	5	4	1	25.00	.01	.00
C RYL BLK/2GLS	90	N/A	1		1	100.00	.00	.00
FORTY CREEK BS	80	N/A		1	-1	-100.00	.00	.00
TOTAL CAN-FRGN BLND-FRGN BTLD			83825	81824	2001	2.45		
CAN-US BLND-US BTLD								
WINDSOR CNADIAN	3Y 80	999	52688	53981	-1293	-2.40	28.59	29.62
BLACK VELVET	3Y 80	999	48844	42736	6108	14.29	26.51	23.45
CANDN CLUB 1858	6Y 80	1299	24129	24270	-141	-.58	13.09	13.32
CANADIAN GOLD	4Y 80	799	21963	19416	2547	13.12	11.92	10.66
CANADIAN MIST	3Y 80	999	11958	13450	-1492	-11.09	6.49	7.38
NORTHERN LIGHT	80	N/A	5757	5514	243	4.41	3.12	3.03
HARWOOD	3Y 80	N/A	5512	6557	-1045	-15.94	2.99	3.60
WINDSOR KEY LBL	80	N/A	4651	5179	-528	-10.20	2.52	2.84
CANADIAN HUNTER	80	N/A	4077	3908	169	4.32	2.21	2.14
CANADIAN LTD	3Y 80	N/A	3248	4968	-1720	-34.62	1.76	2.73
LORD CALVERT	80	N/A	998	2110	-1112	-52.70	.54	1.16
COLLINGWOOD	80	2599	393	30	363	1210.00	.21	.02
WINDSOR SPICED	70	N/A	29		29	100.00	.02	.00
CARIBOU CROSSNG	80	N/A	15	20	-5	-25.00	.01	.01
PENDLETON	80	N/A	6		6	100.00	.00	.00
CANDN CLUB CLSC	12Y 80	N/A	5		5	100.00	.00	.00
CAN CLB SHY CSK	8Y 826	N/A	1		1	100.00	.00	.00
CAN CLB/IPOD CS	6Y 80	N/A		81	-81	-100.00	.00	.04
TOTAL CAN-US BLND-US BTLD			184274	182220	2054	1.13		
IRISH								
JAMESON	80	2599	37363	31459	5904	18.77	69.04	68.49
TULLAMORE DEW	80	2499	6892	6128	764	12.47	12.73	13.34
BUSHMILLS IRISH	80	1999	3843	3145	698	22.19	7.10	6.85
JOHN POWER&SON	80	2299	2076	1760	316	17.95	3.84	3.83
JAMESON 12YR	12Y 80	4499	793	739	54	7.31	1.47	1.61
CLONTARF CLSSIC	80	1999	444	390	54	13.85	.82	.85
TULLAMORE 12YR	12Y 80	3799	399	370	29	7.84	.74	.81
BLACK BUSH	80	3699	362	339	23	6.78	.67	.74
M COLLINS	80	2199	326	267	59	22.10	.60	.58
REDBREAST 12YR	12Y 80	5499	315	257	58	22.57	.58	.56
TULLAMORE 10YR	10Y 80	3299	211	66	145	219.70	.39	.14
IRISH MANOR	80	N/A	173	158	15	9.49	.32	.34
JAMESON 18YR	18Y 80	8999	160	119	41	34.45	.30	.26
SLANE CASTLE	80	2499	160	101	59	58.42	.30	.22
JOHN L SULLIVAN	80	N/A	154	17	137	805.88	.28	.04
KELLAN	80	1999	120	223	-103	-46.19	.22	.49
JAMESON W/TIN	80	N/A	78	97	-19	-19.59	.14	.21
CONNEMARA 12 YR	12Y 80	N/A	68	58	10	17.24	.13	.13
M COLLINS 10YR	80	3699	58	47	11	23.40	.11	.10
PADDY OLD IRISH	80	N/A	53		53	100.00	.10	.00
CU CHULAINN	80	N/A	24		24	100.00	.04	.00
KILBEGGAN	80	N/A	16		16	100.00	.03	.00
JAMESON GOLD RS	80	N/A	10		10	100.00	.02	.00
TULLAMORE/2 GLS	80	N/A	9	8	1	12.50	.02	.02
JAMESON/2SHT GL	80	N/A	6		6	100.00	.01	.00
REDBREAST CASK	12Y 115	N/A	5		5	100.00	.01	.00
TYRCONNELL	80	N/A	2		2	100.00	.00	.00
FECKIN	80	N/A		176	-176	-100.00	.00	.38
BUSHMILL W/2GLS	80	N/A		6	-6	-100.00	.00	.01
JOHN PWR&SN 12Y	12Y 80	N/A		1	-1	-100.00	.00	.00
TOTAL IRISH			54120	45931	8189	17.83		

NABCA CASE SALES ANALYSIS

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(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
OTH IMP WHSKY								
BASTILLE 1789	80	2999	252	1	251	*****	72.83	1.25
SUNTORY YMZ 12Y	12Y 80	N/A	86	64	22	34.38	24.86	80.00
AMRUT FUSION	100	N/A	8		8	100.00	2.31	.00
PENDERYN	92	N/A		15	-15	-100.00	.00	18.75
TOTAL OTH IMP WHSKY			346	80	266	332.50		
GIN-CLASSIC-DOM								
BANKERS CLUB	80	N/A	26589	26033	556	2.14	19.30	19.16
GORDONS	80	1099	24414	26965	-2551	-9.46	17.72	19.85
SEAGRAM EXT DRY	80	1299	20806	21646	-840	-3.88	15.10	15.93
CRYSTAL PALACE	80	619	15550	14814	736	4.97	11.29	10.90
GILBEYS	80	999	12585	11004	1581	14.37	9.14	8.10
BURNETT'S GIN	80	949	10720	10190	530	5.20	7.78	7.50
NEW AMSTERDAM	80	1399	10665	8837	1828	20.69	7.74	6.50
LONDON TOWER	80	N/A	6420	7215	-795	-11.02	4.66	5.31
FLEISCHMANN'S	80	N/A	3571	2773	798	28.78	2.59	2.04
KASSER 51	90	N/A	2072	2315	-243	-10.50	1.50	1.70
BLUECOAT	94	2799	1929	1866	63	3.38	1.40	1.37
BOOTH'S	90	N/A	1878	2061	-183	-8.88	1.36	1.52
BELLRINGER	944	1599	304		304	100.00	.22	.00
TUB DRY GIN	80	N/A	184	94	90	95.74	.13	.07
JUNIPERO	986	N/A	56	42	14	33.33	.04	.03
RANSOM OLD TOM	88	N/A	9	2	7	350.00	.01	.00
FARMERS BTN ORG	934	N/A	3		3	100.00	.00	.00
GENEVIEVE	946	N/A	2		2	100.00	.00	.00
SENECA DRUM	86	N/A	2		2	100.00	.00	.00
NEW AMSTDM/2 GL	80	N/A		8	-8	-100.00	.00	.01
STANDING GUARD	80	N/A		4	-4	-100.00	.00	.00
DRY FLY	80	N/A		3	-3	-100.00	.00	.00
GORDONS TWIN PK	80	N/A		1	-1	-100.00	.00	.00
TOTAL GIN-CLASSIC-DOM			137759	135873	1886	1.39		
GIN-CLASSIC-IMP								
TANQUERAY	946	2599	28819	28669	150	.52	41.90	44.43
BOMBAY SAPPHIRE	94	2799	13758	12485	1273	10.20	20.00	19.35
BEEFEATER	94	1999	13209	12933	276	2.13	19.20	20.04
BOMBAY	86	1999	5699	4810	889	18.48	8.29	7.45
HENDRICKS	88	3199	3784	2753	1031	37.45	5.50	4.27
PINNACLE	80	1299	997	1102	-105	-9.53	1.45	1.71
TANQUERAY NO TEN	946	2999	943	938	5	.53	1.37	1.45
PLYMOUTH	824	2699	749	554	195	35.20	1.09	.86
CITADELLE	88	1999	344	46	298	647.83	.50	.07
BEEFEATER 24	90	2799	170	133	37	27.82	.25	.21
BROKERS	94	2199	118		118	100.00	.17	.00
HAYMAN OLD TOM	80	N/A	68	45	23	51.11	.10	.07
MILLER WESTBNE	904	N/A	63	50	13	26.00	.09	.08
NOLET'S SILVER	952	N/A	47	1	46	4600.00	.07	.00
OLD RAJ DRY 92	92	N/A	14	13	1	7.69	.02	.02
THE BOTANIST	92	N/A	3		3	100.00	.00	.00
AVIATION	84	N/A	1		1	100.00	.00	.00
OLD RAJ 110	110	N/A		1	-1	-100.00	.00	.00
TOTAL GIN-CLASSIC-IMP			68786	64533	4253	6.59		
GIN-FLVRD-DOM								
SGRM TWSTD LIME	70	1299	6533	6499	34	.52	99.92	90.00
SGRM TWST GRAPE	70	N/A	3	445	-442	-99.33	.05	6.16
SGRM TWST APPLE	70	N/A	2	277	-275	-99.28	.03	3.84
TOTAL GIN-FLVRD-DOM			6538	7221	-683	-9.46		
GIN-FLVRD-IMP								
TANQUERAY RANGPR	826	2599	2173	2253	-80	-3.55	100.00	100.00
TOTAL GIN-FLVRD-IMP			2173	2253	-80	-3.55		
VODKA-CLASSIC-DOM								
VLADIMIR	80	N/A	117552	113288	4264	3.76	12.78	12.99
SMIRNOFF	80	1399	115747	115551	196	.17	12.59	13.25
NIKOLAI 80 PRF	80	N/A	113690	109128	4562	4.18	12.36	12.51
JACQUIN ROYALE	80	N/A	112365	116884	-4519	-3.87	12.22	13.40
BANKERS CLUB	80	N/A	72118	71543	575	.80	7.84	8.20
CROWN RUSSE	80	N/A	70641	60963	9678	15.88	7.68	6.99
BURNETT'S VODKA	80	N/A	50720	38099	12621	33.13	5.52	4.37
SKYY	80	1699	41417	41881	-464	-1.11	4.50	4.80
PLATINUM 7X	80	999	32981	23418	9563	40.84	3.59	2.68
KAMCHATKA	80	N/A	26123	27251	-1128	-4.14	2.84	3.12
NIKOLAI 100 PRF	100	799	22380	20546	1834	8.93	2.43	2.36
GORDONS	80	999	19301	23248	-3947	-16.98	2.10	2.66
WHITE TAVERN	80	N/A	15476	15189	287	1.89	1.68	1.74
TITO HANDMADE	80	1999	14806	10493	4313	41.10	1.61	1.20
JACQUIN ROYALE	100	829	12456	14497	-2041	-14.08	1.35	1.66
LAIRDS	80	699	10625	10284	341	3.32	1.16	1.18
GILBEYS	80	N/A	10564	10129	435	4.29	1.15	1.16
SMIRNOFF	100	1699	10218	9467	751	7.93	1.11	1.09
NEW AMSTERDAM	80	1399	9592		9592	100.00	1.04	.00
SGRMS EX SMOOTH	80	1199	9005	7414	1591	21.46	.98	.85
NIKOLAI 90 PRF	90	759	8249	7015	1234	17.59	.90	.80
WOLFSCHMIDT	80	N/A	7233	8115	-882	-10.87	.79	.93

NABCA CASE SALES ANALYSIS

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
KAVKASKI	80	689	5122	5239	-117	-2.23	.56	.60
UV	80	N/A	3693	3989	-296	-7.42	.40	.46
RAIN ORGANIC	80	1999	3629	3049	580	19.02	.39	.35
BOYD AND BLAIR	80	2949	1125	985	140	14.21	.12	.11
SKINNYGIRL BARE	60	N/A	855		855	100.00	.09	.00
PENN 1681	80	2199	669	597	72	12.06	.07	.07
CUPCAKE UNFLAVR	80	1799	569	2	567	*****	.06	.00
DEVOTION	80	1999	364	114	250	219.30	.04	.01
HANGAR ONE	80	2999	157	16	141	881.25	.02	.00
GRAND TOURING	80	1499	109	10	99	990.00	.01	.00
FUZZY'S	80	N/A	54		54	100.00	.01	.00
JACQN BRGDY GRP	70	N/A	15	699	-684	-97.85	.00	.08
ZEV	80	2499	9	1	8	800.00	.00	.00
CROP HD ARTSNL	80	N/A	1		1	100.00	.00	.00
FROGGY B	80	N/A	1		1	100.00	.00	.00
SMIRNOFF SILVER	904	N/A		2665	-2665	-100.00	.00	.31
360 VODKA	80	N/A		286	-286	-100.00	.00	.03
KOENIG	80	N/A		177	-177	-100.00	.00	.02
BLUE ICE	80	N/A		150	-150	-100.00	.00	.02
TOTAL VODKA-CLASSIC-DOM			919631	872382	47249	5.42		
VODKA-CLASSIC-IMP								
ABSOLUT	80	1999	96173	92231	3942	4.27	22.25	22.73
GREY GOOSE	80	3099	60585	60714	-129	-.21	14.01	14.96
KETEL ONE	80	2699	40466	39649	817	2.06	9.36	9.77
SVEDKA	80	1399	39843	39419	424	1.08	9.22	9.71
STOLICHNAYA 80	80	1999	38243	35252	2991	8.48	8.85	8.69
PINNACLE	80	1399	27658	23417	4241	18.11	6.40	5.77
SOBIESKI	80	1299	16720	15741	979	6.22	3.87	3.88
LUKSUSOWA	80	1499	15834	16980	-1146	-6.75	3.66	4.18
THREE OLIVES	80	1899	14062	13406	656	4.89	3.25	3.30
PEARL	80	1199	12487	5206	7281	139.86	2.89	1.28
FINLANDIA	80	1799	10487	8722	1765	20.24	2.43	2.15
FRIS 80	80	1399	9650	8204	1446	17.63	2.23	2.02
CIROC SNAP FRST	80	3299	9280	9276	4	.04	2.15	2.29
BELVEDERE	80	3099	8825	9265	-440	-4.75	2.04	2.28
COPPER SUN	80	1699	4471		4471	100.00	1.03	.00
VOX	80	1999	4074	3573	501	14.02	.94	.88
TANQUERAY STRLG	80	1499	2964	2593	371	14.31	.69	.64
RUSSIAN STANDRD	80	1999	2586	1326	1260	95.02	.60	.33
STRAVINSKY	80	999	1900	2358	-458	-19.42	.44	.58
DENAKA	80	N/A	1732	1486	246	16.55	.40	.37
ABSOLUT LMT EDT	80	N/A	1444	1607	-163	-10.14	.33	.40
CLIQUE	80	N/A	1379	537	842	156.80	.32	.13
WHITE DIAMOND	80	1299	1247	1672	-425	-25.42	.29	.41
STOLICHNAYA 100	100	2199	1197	1219	-22	-1.80	.28	.30
CRYSTAL HEAD	80	4999	1135	1039	96	9.24	.26	.26
PINNACLE 100	100	N/A	1120	1407	-287	-20.40	.26	.35
CHOPIN	80	2999	901	790	111	14.05	.21	.19
ERISTOFF	80	1199	878	53	825	1556.60	.20	.01
PRAVDA	80	2899	735	829	-94	-11.34	.17	.20
KRU 82 TIN	82	1799	696	77	619	803.90	.16	.02
STOLI/2BT CO-PK	80	N/A	630	2122	-1492	-70.31	.15	.52
EFFEN	80	2799	535	507	28	5.52	.12	.12
ROKK	80	N/A	327	26	301	1157.69	.08	.01
DOUBLE CROSS	80	3999	315	8	307	3837.50	.07	.00
QUAY MEDTRRNEAN	80	N/A	237	204	33	16.18	.05	.05
VAN GOGH BLUE	80	2199	226	205	21	10.24	.05	.05
BELVDRE INTN 80	80	3499	203	156	47	30.13	.05	.04
ULTIMAT	80	3999	185	215	-30	-13.99	.04	.05
BELVEDERE RED	80	N/A	170		170	100.00	.04	.00
2NITE	80	N/A	165		165	100.00	.04	.00
BELVDRE INT 100	100	N/A	141	213	-72	-33.80	.03	.05
KARLSSON'S GOLD	80	2999	117	10	107	1070.00	.03	.00
L'CHAIM	80	2499	64	6	58	966.67	.01	.00
KETEL ONE SET	80	N/A	61	105	-44	-41.90	.01	.03
RUSSN STND PLTM	80	N/A	52		52	100.00	.01	.00
CAPE NORTH	80	N/A	44		44	100.00	.01	.00
FIRESTARTER	80	N/A	41		41	100.00	.01	.00
PRAVDA W/GLASS	80	N/A	11	21	-10	-47.62	.00	.01
MARANI	80	N/A	8	214	-206	-96.26	.00	.05
USTIANOCHKA	80	N/A	8		8	100.00	.00	.00
V GOGH BL/6FLVR	80	N/A	7		7	100.00	.00	.00
ABSOLUT UNIQUE	80	N/A	3		3	100.00	.00	.00
LUKSWA/4SHT GLS	80	N/A	3		3	100.00	.00	.00
SUPERIA RUSSIAN	80	N/A	2	1346	-1344	-99.85	.00	.33
SV SUPREME	80	N/A	2	50	-48	-96.00	.00	.01
CRYSTAL HD/2GLS	80	N/A	2		2	100.00	.00	.00
ED HARDY	80	N/A	1	153	-152	-99.35	.00	.04
EFFEN /SHAKER	80	N/A	1	5	-4	-80.00	.00	.00
VIKINGFJORD	80	N/A		934	-934	-100.00	.00	.23
ABS CITRN/CO-PK	80	N/A		569	-569	-100.00	.00	.14
42 BELOW	80	N/A		304	-304	-100.00	.00	.07
ZYR	80	N/A		243	-243	-100.00	.00	.06
STOLCHNYA ELITE	80	N/A		109	-109	-100.00	.00	.03
BELVEDERE SILVR	80	N/A		45	-45	-100.00	.00	.01
TENURE	80	N/A		16	-16	-100.00	.00	.00
CHOPIN/MP3 CARD	80	N/A		8	-8	-100.00	.00	.00
IMPERIA	80	N/A		1	-1	-100.00	.00	.00
VOLTA	70	N/A		1	-1	-100.00	.00	.00
TOTAL VODKA-CLASSIC-IMP			432333	405844	26489	6.53		

NABCA CASE SALES ANALYSIS

BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 12/26/11 - 9/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
VODKA-FLVRD-DOM								
SMRNF RASPBERRY*	70	1499	10960	11127	-167	-1.50	7.29	6.92
SW CAROLINA TEA	70	1599	9398	10740	-1342	-12.50	6.25	6.68
BURNETTS CITRUS	70	999	8398	6685	-1713	-25.62	5.58	4.16
WAVE BL RASPBRY	60	N/A	7712	6701	-1011	-15.09	5.13	4.17
SMRNF ORANGE*	70	1499	7236	8966	-1730	-19.30	4.81	5.58
SMRNF VANILLA*	70	1499	7157	8973	-1816	-20.24	4.76	5.58
SMRNF CITRUS*	70	1499	6126	6602	-476	-7.21	4.07	4.11
SMRNF GR APPLE*	70	1499	6088	5710	378	6.62	4.05	3.55
FIREFLY SWT TEA	70	1999	6025	5762	263	4.56	4.01	3.59
BURNETT PNK LMN	70	999	5043	4180	863	20.65	3.35	2.60
WAVE CHERRY	60	N/A	4447	4064	383	9.42	2.96	2.53
SMRNF STRWBRY*	70	1499	3988	4218	-230	-5.45	2.65	2.62
JEREMIAH SW TEA	70	1499	3979	5353	-1374	-25.67	2.64	3.33
SMRNF WHIP CRM*	60	1499	3484	3484	0	100.00	2.32	1.00
BURNETTS RSPBRY	70	999	2863	2120	743	35.05	1.90	1.32
SMNF WATERMELN*	70	1499	2673	4838	-2165	-44.75	1.78	3.01
BURNETTS SW TEA	60	999	2643	2232	411	18.41	1.76	1.39
JACQN WHP CREAM	70	N/A	2601	97	2504	2581.44	1.73	0.06
BURNETTS VANILLA	70	999	2394	2054	340	16.55	1.59	1.23
BURNETTS ORANGE	70	999	2358	1660	698	42.05	1.57	1.03
JACQN ORG CHRRY	70	N/A	2351	1664	687	41.29	1.56	1.04
PUCKER SR APPLE	70	1599	2291	353	1938	549.01	1.52	1.22
SMNF CHERRY*	70	1499	2056	1928	128	6.64	1.37	1.20
SKYY INF PNAPPL	70	1599	2034	1328	706	53.16	1.35	0.83
SKYY INF CITRUS	70	1599	1982	3071	-1089	-35.46	1.32	1.91
UV BLUE RASPBRY	60	999	1920	1898	22	1.16	1.28	1.18
SKYY INF CHERRY	70	1599	1787	1733	54	3.12	1.19	1.08
SMIRNOFF MANGO*	70	1499	1741	1799	-58	-3.22	1.16	1.12
SGRMS SWEET TEA	70	1299	1708	1348	360	26.71	1.14	0.84
UV PINK LEMONADE	60	999	1695	1847	-152	-8.23	1.13	1.15
PUCKER CHERRY	70	1599	1636	293	1343	458.36	1.09	0.18
SMRNF MARSHMLW*	60	1499	1474	293	1474	100.00	0.98	1.00
SW CARL LMONADE	70	1599	1388	1668	-280	-16.79	0.92	1.04
WAVE GRAPE	60	N/A	1289	1916	-627	-32.72	0.86	1.19
BURNETT FR PNCH	70	999	1156	938	218	23.24	0.77	0.58
PUCKER GRAPE	70	1599	1109	215	894	415.81	0.74	0.13
UV YELLOW CAKE	60	999	1087	13	1074	8261.54	0.72	0.01
JACQN LSCS STBW	70	N/A	975	1164	-189	-16.24	0.65	0.72
PUCKER CITRUS	70	1599	959	179	780	435.75	0.64	0.11
JACQN STW SHTK	70	N/A	952	27	925	3425.93	0.63	0.02
SMNF BLUEBERRY*	70	N/A	927	2260	-1333	-58.98	0.62	1.41
JACQN MDGSCR VN	70	N/A	919	910	9	0.99	0.61	0.57
JACQN MDRN ORG	70	N/A	915	832	83	9.98	0.61	0.52
JACQUIN COCONUT	70	N/A	909	18	891	4950.00	0.60	0.01
SMRNF CRANBRY*	70	N/A	875	1255	-380	-30.28	0.58	0.78
SMNF POMEGRNTE*	70	N/A	863	1564	-701	-44.82	0.57	0.97
BURNETT ORG CRM	70	999	863	863	0	100.00	0.57	0.00
SKINNYGIRL CCMB	60	N/A	828	828	0	100.00	0.55	0.00
SKINNYGIRL TNGR	60	N/A	799	799	0	100.00	0.53	0.00
JACQN CTTN CNDY	70	N/A	790	18	772	4288.89	0.53	0.01
JACQN RSPBY POM	70	N/A	672	610	62	10.16	0.45	0.38
360 DBL CHOCLTE	70	1849	627	598	29	4.85	0.42	0.37
JACQN RYL CITRN	70	N/A	610	644	-34	-5.28	0.41	0.40
BURNETTS GRAPE	70	N/A	360	575	-215	-37.39	0.24	0.36
CUPCAKE DEVILS	70	1799	270	2	268	*****	0.18	0.00
4 ORANGE	80	N/A	226	260	-34	-13.08	0.15	0.16
FIREFLY MNT TEA	70	N/A	224	948	-724	-76.37	0.15	0.59
KOENIG HCKLBRRY	70	N/A	209	54	155	287.04	0.14	0.03
WAVE BAJA	60	N/A	143	143	0	100.00	0.10	0.00
BAKON	70	N/A	140	62	78	125.81	0.09	0.04
SMRNF KSS CRML*	60	N/A	134	134	0	100.00	0.09	0.00
SMRNF SPCD RTB*	100	N/A	114	693	-579	-83.55	0.08	0.43
FIREFLY PCH TEA	70	N/A	111	1101	-990	-89.92	0.07	0.69
SW CARL PCH TEA	70	N/A	110	2201	-2091	-95.00	0.07	1.37
SW CARL MNT TEA	70	N/A	86	832	-746	-89.66	0.06	0.52
FIREFLY RSP TEA	70	N/A	57	1065	-1008	-94.65	0.04	0.66
BURNETT SUGR CK	70	N/A	57	57	0	100.00	0.04	0.00
SMNF ICED CAKE*	60	N/A	55	55	0	100.00	0.04	0.00
FIREFLY LMN TEA	70	N/A	41	886	-845	-95.37	0.03	0.55
URSUS ORG G APL	60	N/A	39	943	-904	-95.86	0.03	0.59
SMIRNOFF FVR PK	70	N/A	36	36	0	100.00	0.02	0.00
SW CARL RSP TEA	70	N/A	35	974	-939	-96.41	0.02	0.61
URSUS ORG PUNCH	60	N/A	33	983	-950	-96.64	0.02	0.61
WAVE LEMON LIME	60	N/A	33	33	0	100.00	0.02	0.00
URSUS ORG B RSP	60	N/A	26	1123	-1097	-97.68	0.02	0.70
JACQN FLVR VRTY	70	N/A	22	738	-716	-97.02	0.01	0.46
SGRMS COOKIE&CM	60	N/A	21	21	0	100.00	0.01	0.00
SKYY INF GRAPE	70	N/A	20	1340	-1320	-98.51	0.01	0.83
JACQN WLD BLBRY	70	N/A	12	634	-622	-98.11	0.01	0.39
UV CHOCO CAKE	60	N/A	11	11	0	100.00	0.01	0.00
SMNF GRAPE*	70	N/A	9	1174	-1165	-99.23	0.01	0.73
SMRNF LIME*	70	N/A	8	2096	-2088	-99.62	0.01	1.30
UV CHERRY	60	N/A	8	1277	-1269	-99.37	0.01	0.79
SMNF PSN FRT*	70	N/A	5	1592	-1587	-99.69	0.00	0.99
SEAGRAMS W GRP	70	N/A	4	1559	-1555	-99.74	0.00	0.97
RAIN ORG RG HIB	70	N/A	4	258	-254	-98.45	0.00	0.16
UV COCONUT	60	N/A	3	691	-688	-99.57	0.00	0.43
RAIN ORG L LMND	70	N/A	2	372	-370	-99.46	0.00	0.23
RAIN ORG MG LMN	70	N/A	2	351	-349	-99.43	0.00	0.22
UV GRAPE	60	N/A	2	324	-322	-99.38	0.00	0.20
SKYY INF GINGER	70	N/A	1	436	-435	-99.77	0.00	0.27

NABCA CASE SALES ANALYSIS

BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 12/26/11 - 9/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
SMNF MELON*	70	N/A	1	401	-400	-99.75	.00	.25
SMRNF PEAR*	70	N/A	1	390	-389	-99.74	.00	.24
BURNETT CNDY CN	70	N/A	1		1	100.00	.00	.00
RAIN ORG C LIME	70	N/A		196	-196	-100.00	.00	.12
EVIL SPRT VD/CR	20	N/A		1	-1	-100.00	.00	.00
JACQUIN WILD	66	N/A		1	-1	-100.00	.00	.00
TOTAL VODKA-FLVRD-DOM			150436	160706	-10270	-6.39		
VODKA-FLVRD-IMP								
PINNACLE WHIPP	70	1499	41247	53725	-12478	-23.23	13.53	20.30
ABSOLUT CITRON	80	1999	17433	16583	850	5.13	5.72	6.27
CIROC PEACH	70	3299	16244		16244	100.00	5.33	.00
THR OLIVES CHRY	70	1899	16079	16433	-354	-2.15	5.28	6.21
PINNACLE GUMMY	70	1499	13754	960	12794	1332.71	4.51	.36
THR OLIVES GRAPE	70	1899	9622	9951	-329	-3.31	3.16	3.76
PINNACLE CHERRY	70	1499	9213	8239	974	11.82	3.02	3.11
PINNACLE STW KW	70	1499	8958	7552	1406	18.62	2.94	2.85
CIROC RED BERRY	70	3299	8731	6071	2660	43.81	2.86	2.29
CIROC COCONUT	70	3299	7770	5718	2052	35.89	2.55	2.16
THR OLIVES LOOPY	70	1799	7437		7437	100.00	2.44	.00
PINNACLE RASPBR	70	1499	6607	4924	1683	34.18	2.17	1.86
PINNACLE TRP PH	70	1499	5992	4608	1384	30.03	1.97	1.74
PINNACLE GRAPE	70	1499	5855	4818	1038	21.54	1.92	1.82
ABSOLUT MANDRIN	80	1999	5842	5684	158	2.78	1.92	2.15
THR OLV DUDE LM	70	1899	5603	6395	-792	-12.38	1.84	2.42
THR OLIVES MANGO	70	1899	5168	4002	1166	29.14	1.70	1.51
STOLCHNYA OHRNJ	75	N/A	5086	5400	-314	-5.81	1.67	2.04
STOL OHRJ LM HH	75	1999	4694	4025	669	16.62	1.54	1.52
PINNACLE CITRUS	70	1499	4572	3376	1196	35.43	1.50	1.28
PINNACLE CAKE	70	1499	4502	943	3559	377.41	1.48	.36
STOLI RAZBERI	75	1999	4361	4742	-381	-8.03	1.43	1.79
STOLI VANIL	75	1999	4326	5462	-1136	-20.80	1.42	2.06
PINNACLE WHP/CHC	70	1499	4002	4191	-189	-4.51	1.31	1.58
THR OLIVES CAKE	70	1899	3801	535	3266	610.47	1.25	.20
THR OLV POMGRNT	70	1899	3416	3368	48	1.43	1.12	1.27
SVEDKA CLEMNTNE	75	N/A	3365	4160	-795	-19.11	1.10	1.57
PINNACLE CH/LMN	70	1499	3209	3074	135	4.39	1.05	1.16
ABSOLUT APEACH	80	1999	3143	2147	996	46.39	1.03	.81
THR OLIVES BERRY	70	1899	3142	2692	450	16.72	1.03	1.02
PINNACLE C CNDY	70	1499	3085	5091	-2006	-39.40	1.01	1.92
ABSOLUT VANILIA	80	1999	2496	2472	24	.97	.82	.93
THR OLIVES ORNG	70	1899	2477	2145	332	15.48	.81	.81
PINNACLE ORANGE	70	1499	2422	1928	494	25.62	.79	.73
PINNACLE VANILLA	70	1499	2317	2021	296	14.65	.76	.76
THR OLIVES VNLL	70	1899	2293	2151	142	6.60	.75	.81
SVEDKA CITRON	75	N/A	2268	2893	-625	-21.60	.74	1.09
THR OLV RANGTNG	70	1899	2264	2685	-421	-15.68	.74	1.01
3 OLIVES BUBBLE	70	1899	2230	3307	-1077	-32.57	.73	1.25
THREE OLVE RSBY	70	1899	2068	1903	165	8.67	.68	.72
STOLI BLUEBERRI	75	1999	1983	1678	305	18.18	.65	.63
ABSOLUT RUBY RD	80	1999	1897	1709	188	11.00	.62	.65
PINNACLE PNAPPL	70	1499	1896		1896	100.00	.62	.00
ABSOLUT RSPBRRY	80	1999	1886	1717	169	9.84	.62	.65
ABSOLUT PEARS	80	1999	1811	1743	68	3.90	.59	.66
PINNACLE MRSHML	70	1499	1804		1804	100.00	.59	.00
KETEL ONE CTRON	80	2699	1743	2163	-420	-19.42	.57	.82
GREY GOOSE ORNG	80	3099	1705	2117	-412	-19.46	.56	.80
PINNACLE COOKIE	70	1499	1447		1447	100.00	.47	.00
PINNACLE KEY LM	70	1499	1359		1359	100.00	.45	.00
V GOGH DBL ESPS	70	2199	1294	1170	124	10.60	.42	.44
ABSOLUT BR ACAI	80	1999	1246	1323	-77	-5.82	.41	.50
THR OLIVES CHOC	70	1899	1235	1388	-153	-11.02	.41	.52
THR OLV PURPLE	70	1899	1223	1637	-414	-25.29	.40	.62
ABSOLUT GRPVINE	80	1999	1150		1150	100.00	.38	.00
GREY GOOSE CTRN	80	3099	1078	1704	-626	-36.74	.35	.64
ABSOLUT PEPPAR	80	1999	1055	960	95	9.90	.35	.36
GRY GSE CH NOIR	80	3099	1036		1036	100.00	.34	.00
THR OLV ROOT BR	70	1899	986	1383	-397	-28.71	.32	.52
GREY GOOSE POIR	80	3099	984	1025	-41	-4.00	.32	.39
ABSOLUT WLD TEA	80	1999	907	953	-46	-4.83	.30	.36
THR OLV SPRCOLA	70	1799	867		867	100.00	.28	.00
THR OLIVES WTMLN	70	N/A	784	1465	-681	-46.48	.26	.55
ABSOLUT ORNT AP	80	1999	685	133	552	415.04	.22	.05
SVEDKA COLADA	75	1399	667		667	100.00	.22	.00
PINNACLE ATM HT	70	1499	563		563	100.00	.18	.00
STOLI CHOC RZBR	75	1999	543		543	100.00	.18	.00
CHAMBORD W/HNTJ	75	2299	502	901	-399	-44.28	.16	.34
KETEL ONE ORNJ	80	2699	438	479	-41	-8.56	.14	.18
STOLI WD CHERRI	75	N/A	376	709	-333	-46.97	.12	.27
FRIS CHERRY	70	N/A	370	492	-122	-24.80	.12	.19
EFFEN B CHR/VNL	75	2799	308	392	-84	-21.43	.10	.15
COPPER SUN CTRS	80	1699	285		285	100.00	.09	.00
ABSOLUT SF	80	N/A	277		277	100.00	.09	.00
BELVEDRE P GRPF	80	3099	247	212	35	16.51	.08	.08
VAN GOGH CHOCLT	70	2199	216	218	-2	-.92	.07	.08
PINNACLE PMP PIE	70	N/A	195		195	100.00	.06	.00
THR OLV S'MORES	70	N/A	162		162	100.00	.05	.00
STOLI SLT KRMEL	75	N/A	141		141	100.00	.05	.00
ABSOLUT CHRKYRN	80	N/A	121		121	100.00	.04	.00
PEARL MINT CHOC	70	N/A	54		54	100.00	.02	.00
PEARL WEDD CAKE	70	N/A	43		43	100.00	.01	.00
V GOGH PB&J	70	N/A	35		35	100.00	.01	.00

NABCA CASE SALES ANALYSIS

BY CLASS, TYPE, BRAND

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
ABSOLUT MANGO	80	N/A	16	1359	-1343	-98.82	.01	.51
COPPER SUN PEAC	80	1699	11		11	100.00	.00	.00
V GOGH DBL/FLVR	70	N/A	10	16	-6	-37.50	.00	.01
ODDKA APPLE PIE	60	N/A	10		10	100.00	.00	.00
ODDKA ELECTRCTY	60	N/A	9		9	100.00	.00	.00
STOLI GALA APLK	70	N/A	8	691	-683	-98.84	.00	.26
SVEDKA VANILLA	75	N/A	7	994	-987	-99.30	.00	.38
ODDKA POPCORN	60	N/A	6		6	100.00	.00	.00
PINNACLE BANANA	70	N/A	5	1459	-1454	-99.66	.00	.55
PINNACLE BLUEBR	70	N/A	4	773	-769	-99.48	.00	.29
SVEDKA CHERRY	75	N/A	2	795	-793	-99.75	.00	.30
VAN GOGH PMGRNT	70	N/A	2	126	-124	-98.41	.00	.05
COPPER SUN CHRY	80	1699	2		2	100.00	.00	.00
STOLI PEACHIK	70	N/A	1	792	-791	-99.87	.00	.30
FNLNDIA TANGERN	75	N/A	1	300	-299	-99.67	.00	.11
BELVEDRE BL RSP	80	N/A	1	179	-178	-99.44	.00	.07
PINNACLE BTRSCT	70	N/A	1	175	-174	-99.43	.00	.07
TENURE CHERRY	70	N/A	1	46	-45	-97.83	.00	.02
STOLI CITROS	70	N/A	1	4	-3	-75.00	.00	.00
STOLI STRASBERI	75	N/A	1	1	1	100.00	.00	.00
ABSOLUT MIN BAR	80	N/A	1		1	100.00	.00	.00
STOLI HOT	75	N/A	1		1	100.00	.00	.00
PINNACLE LD ESP	70	N/A		738	-738	-100.00	.00	.28
THR OLV TRP ESP	70	N/A		572	-572	-100.00	.00	.22
SVEDKA RASPBRRY	75	N/A		390	-390	-100.00	.00	.15
SOBIESKI CYTRON	70	N/A		323	-323	-100.00	.00	.12
SOBIESKI VANILA	70	N/A		217	-217	-100.00	.00	.08
PEARL PLUM	70	N/A		179	-179	-100.00	.00	.07
V GOGH CARAMEL	70	N/A		169	-169	-100.00	.00	.06
ABSOLUT BROOKLN	80	N/A		76	-76	-100.00	.00	.03
TENURE EXPRESSO	70	N/A		45	-45	-100.00	.00	.02
ABSOLUT BOSTON	80	N/A		40	-40	-100.00	.00	.02
TENURE GRAPE	70	N/A		40	-40	-100.00	.00	.02
V GOGH AC BLBRY	70	N/A		39	-39	-100.00	.00	.01
THR OLV PSN FRT	70	N/A		6	-6	-100.00	.00	.00
V GOGH CRM/FLVR	70	N/A		6	-6	-100.00	.00	.00
V GOGH/4FLV 50M	80	N/A		5	-5	-100.00	.00	.00
FNLNDIA GRAPFRT	75	N/A		4	-4	-100.00	.00	.00
TOTAL VODKA-FLVRD-IMP			304800	264604	40196	15.19		
RUM-AGED/DARK								
KRAKEN BLACK SP	94	1999	4225	2258	1967	87.11	59.08	45.82
CRUZAN DARK	80	1299	2507	2364	143	6.05	35.06	47.97
RON ZACAPA 23YR	80	4599	228	159	69	43.40	3.19	3.23
MT GAY EX OLD	86	4499	124	100	24	24.00	1.73	2.03
SMTH&CRSS LONDN	114	N/A	67	47	20	42.55	.94	.95
TOTAL RUM-AGED/DARK			7151	4928	2223	45.11		
RUM-FLVRD								
CPT MGN DRG SP*	70	1749	173632	171604	2028	1.18	37.92	40.08
CALICO JCK SPC*	70	899	33301	32214	1087	3.37	7.27	7.52
ADMRL NLSN SPC*	70	N/A	33133	32308	825	2.55	7.24	7.55
MALIBU NATURAL*	42	1499	29861	27465	2396	8.72	6.52	6.41
BACARDI LIMON *	70	1699	18625	19535	-910	-4.66	4.07	4.56
CALICO JCK CCNT	42	1099	13714	16085	-2371	-14.74	3.00	3.76
CPT MGN PT BAY*	42	1399	11520	12138	-618	-5.09	2.52	2.83
SAILOR JRRY SP*	92	1799	11248	10512	736	7.00	2.46	2.46
CPT MGN SP 100*	100	1949	10792	11121	-329	-2.96	2.36	2.60
BACARDI RAZZ*	70	1699	8137	8172	-35	-.43	1.78	1.91
CALICO JCK SLVR		N/A	5609	2496	3113	124.72	1.23	.58
CALICO JCK PNPL	42	1099	5200	4442	758	17.06	1.14	1.04
CALICO JCK TROP	42	1099	5197	4939	258	5.22	1.14	1.15
BCDI OAK HRT SP	70	1699	4543	229	4314	1883.84	.99	.05
CALICO JCK CHRY	42	1099	4275	4749	-474	-9.98	.93	1.11
BCRDI DRGN BRRY	70	1699	4253	4389	-136	-3.10	.93	1.03
CPT MGN PV STK*	80	2299	3797	4089	-292	-7.14	.83	.96
CPT MGN SLV SP*	70	1749	3779	4132	-353	-8.54	.83	.97
CRUZAN BL CHRY*	42	1299	3719	2741	978	35.68	.81	.64
CRUZAN MANGO*	42	1299	3593	2752	841	30.56	.78	.64
CRUZAN COCONUT*	42	1299	3300	2256	1044	46.28	.72	.53
CPT MGN BLK SP*	946	2199	3270		3270	100.00	.71	.00
BCRDI TRCHK CHY	70	1699	3152	2919	233	7.98	.69	.68
CALICO JCK MNGO	42	1099	2996	2909	87	2.99	.65	.68
CPT MGN PB PNP*	42	1399	2937	3287	-350	-10.65	.64	.77
CALICO JK SP 94	94	1299	2908	2733	175	6.40	.64	.64
BACARDI PCH RED	70	1699	2764	2020	744	36.83	.60	.47
ADMRL NLSN VNL*	70	899	2559	2480	79	3.19	.56	.58
AD NLSN CHR SP*	60	N/A	2460	6	2454	*****	.54	.00
MALIBU RED*	70	1899	2361		2361	100.00	.52	.00
MALIBU MANGO*	42	1499	2295	2027	268	13.22	.50	.47
AD NLSN COC 70*	70	899	2250	1793	457	25.49	.49	.42
CALICO JCK WHIP	42	1099	2191	7	2184	*****	.48	.00
CALYPSO SPICED*	70	N/A	2154	1	2153	*****	.47	.00
BACARDI GRD MLN	70	1699	2151	2284	-133	-5.82	.47	.53
CPT MGN TATTOO*	70	1849	2144	2937	-793	-27.00	.47	.69
CP MG PB PSN FR	42	1399	2034	2125	-91	-4.28	.44	.50
CPT MGN SP LME*	70	1799	1959	2234	-275	-12.31	.43	.52
AD NLSN COC 42*	42	N/A	1934	2223	-289	-13.00	.42	.52
MALIBU BLACK*	70	1699	1900	394	1506	382.23	.41	.09
MALIBU PNAPPLE*	42	1499	1864	1541	323	20.96	.41	.31
BLACKHEART SPC*	93	1499	1815	53	1762	3324.53	.40	.06

NABCA CASE SALES ANALYSIS

BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
CPT MGN PB MNG*	42	1399	1756	2071	-315	-15.21	.38	.48
BACARDI BG APPL	70	1699	1691	1647	44	2.67	.37	.38
BACARDI O*	70	1699	1543	1603	-60	-3.74	.34	.37
CRUZAN STW GNGR	42	1299	1490	163	1327	814.11	.33	.04
AD NLSN SP 101*	101	N/A	1425	1256	169	13.46	.31	.29
CALICO JK CH SP	70	N/A	1284		1284	100.00	.28	.00
BCRDI ROCK CCNT	70	1699	1260	588	672	114.29	.28	.14
CPT MGN PB STW*	42	1399	1190	1419	-229	-16.14	.26	.33
BCRDI ARCTC GRP	70	1699	1038	147	891	606.12	.23	.03
CRUZAN #9 SPICE	80	1499	701	910	-209	-22.97	.15	.21
CALICO JCK CAKE	42	1099	441		441	100.00	.10	.00
MALIBU ISL MLN*	42	N/A	407	689	-282	-40.93	.09	.16
RON BARCLO VNLA	80	N/A	357	403	-46	-11.41	.08	.09
MALIBU CRN-CHR*	42	1399	353		353	100.00	.08	.00
BRINLEY G SPICD	72	1899	319	17	302	1776.47	.07	.00
DON Q MOJITO	40	N/A	298	425	-127	-29.88	.07	.10
BACARDI COCO*	70	N/A	287	1594	-1307	-81.99	.06	.37
BCRDI BLCK RAZZ	70	N/A	270		270	100.00	.06	.00
BCRDI WOLF BRRY	70	N/A	142		142	100.00	.03	.00
MALIBU SUNSHNE*	42	N/A	97		97	100.00	.02	.00
ORANGE JACK	42	N/A	69	1408	-1339	-95.10	.02	.33
SHELLBACK SPCED	80	N/A	36		36	100.00	.01	.00
MALIBU WINTER*	42	N/A	27		27	100.00	.01	.00
CALYPSO COCONT*	42	N/A	17		17	100.00	.00	.00
CPT MGN PB ORG*	42	N/A	9	517	-508	-98.26	.00	.12
CP MG PB KY LM*	42	N/A	1	437	-436	-99.77	.00	.10
TRDR VC P SL SP	70	N/A	1	416	-415	-99.76	.00	.10
COCONUT JCK/DLE	42	N/A	1	50	-49	-98.00	.00	.01
MALIBU PNPL/LGT	42	N/A		37	-37	-100.00	.00	.01
GOVERNOR GEN GV	70	N/A		16	-16	-100.00	.00	.00
TOTAL RUM-FLVRD			457836	428154	29682	6.93		
RUM-GOLD								
JACQUIN WF GLD	80	949	14387	15787	-1400	-8.87	21.42	22.60
BAC GOLD	80	1499	12636	14082	-1446	-10.27	18.81	20.16
BACARDI 151	151	1999	7067	6727	340	5.05	10.52	9.63
BANKERS CLUB GL	80	N/A	6530	7383	-853	-11.55	9.72	10.57
BACARDI SELECT	80	1499	5607	5401	206	3.81	8.35	7.73
MYERS ORIG DARK	80	1699	5265	4742	523	11.03	7.84	6.79
MT GAY ECL DARK	80	1799	4113	3817	296	7.75	6.12	5.46
GOSLING BLK 80P	80	1599	2950	2850	100	3.51	4.39	4.08
RONRICO GOLD	80	N/A	1663	1557	106	6.81	2.48	2.23
APPLETON SPC GLD	80	1399	1552	2160	-608	-28.15	2.31	3.09
APPLETON EST VX	80	1899	1383	1072	311	29.01	2.06	1.53
BRUGAL ANEJO	80	1999	1099	1249	-150	-12.01	1.64	1.79
BACARDI 8	80	1999	852	747	105	14.06	1.27	1.07
PARAMOUNT 151	151	N/A	675	984	-309	-31.40	1.00	1.41
PYRAT PLANTR XO	80	2999	494	417	77	18.47	.74	.60
APPLETON EST RES	80	2399	368	306	62	20.26	.55	.44
ZAYA GRAN RSRVA	80	3299	311	237	74	31.22	.46	.34
RHUM BARBNCT 5*	86	N/A	140	78	62	79.49	.21	.11
DON Q GOLD	80	N/A	45		45	100.00	.07	.00
RON MATSLM G RS	80	N/A	19	180	-161	-89.44	.03	.26
EL DORADO SP RS	80	N/A	6	6		100.00	.01	.01
PYRAT XO RS/BRL	80	N/A	5	11	-6	-54.55	.01	.02
APPLTN RSV GIFT	80	N/A	3		3	100.00	.00	.00
MAE OURO CACHCA	80	N/A	3		3	100.00	.00	.00
ZAYA GRN RS/2GL	80	N/A	2	4	-2	-50.00	.00	.01
STROH RUM 80	160	N/A	2		2	100.00	.00	.00
APPLETON 12Y EX	86	N/A	1		1	100.00	.00	.00
CRUZAN EST SG B	80	N/A		50	-50	-100.00	.00	.07
BRUGAL ANJ/SHKR	80	N/A		3	-3	-100.00	.00	.00
TOTAL RUM-GOLD			67178	69850	-2672	-3.83		
RUM-LIGHT								
BAC LIGHT DRY	80	1499	105033	104980	53	.05	44.90	44.26
JACQUIN WF WHT	80	949	39384	40268	-884	-2.20	16.84	16.98
BAC LGT DRY PET	80	N/A	31514	36947	-5433	-14.70	13.47	15.58
CASTILLO WHITE	80	N/A	23147	23301	-154	-1.66	9.89	9.82
BANKERS CLUB WH	80	N/A	16438	16179	259	1.60	7.03	6.82
RONRICO WHITE	80	999	10501	9352	1149	12.29	4.49	3.94
DON Q CRISTAL	80	1199	2830	1201	1629	135.64	1.21	.51
CRUZAN WHITE	80	1299	2819	2620	199	7.60	1.21	1.10
CACHCA 51 PNGA	80	N/A	622	580	42	7.24	.27	.24
LEBLON CACHACA	80	2699	484	479	5	1.04	.21	.20
10 CANE	80	2999	470	423	47	11.11	.20	.18
MT GAY ECL SLVR	80	N/A	331	587	-256	-43.61	.14	.25
RUM-BAR WHITE	130	N/A	125		125	100.00	.05	.00
DRONOCO PLT RES	80	N/A	55	55	-11	-20.00	.03	.02
PITU CACHACA	80	N/A	66	70	-15	-21.43	.02	.03
BRUGAL ESP X DR	80	N/A	34		34	100.00	.01	.00
CUCA FRESCA CHC	80	N/A	20		20	100.00	.01	.00
TOMMY BAHAMA WS	80	N/A	16	82	-66	-80.49	.01	.03
NEISSON AGRC BL	100	N/A	16		3	23.08	.01	.01
SHELLBACK SLVER	80	N/A	14	13	14	100.00	.01	.00
BANKS	86	N/A	6		6	100.00	.00	.00
EL DORADO 3YR	80	N/A	2		2	100.00	.00	.00
MYERS PLTNUM WH	80	N/A	1	7	-6	-85.71	.00	.00
AT EASE	80	N/A	1	4	-3	-75.00	.00	.00
SEAGRAMS SM LGT	80	N/A		14	-14	-100.00	.00	.01
APPLTN RSV/2GLS	80	N/A		11	-11	-100.00	.00	.00

NABCA CASE SALES ANALYSIS

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
TOTAL RUM-LIGHT			233929	237173	-3244	-1.37		
BRNDY/CGNC-ARMGNC								
M DUFFAU NAPOLN	80	N/A	82	70	12	17.14	68.91	64.81
M DUFFAU HR AGE	80	N/A	37	38	-1	-2.63	31.09	35.19
TOTAL BRNDY/CGNC-ARMGNC			119	108	11	10.19		
BRNDY/CGNC-CGNC-OTH								
HENNESSY BLACK	86	3999	1317	1534	-217	-14.15	45.94	61.76
COURVOISIER ROSE	36	2699	601	108	493	456.48	20.96	4.35
R MRTN 1738 RYL	80	4999	337	308	29	9.42	11.75	12.40
REMY MARTIN V	80	3999	300	152	148	97.37	10.46	6.12
COURVOISIER 12Y	80	N/A	134	86	48	55.81	4.67	3.46
COURVOISIER C	80	3699	113		113	100.00	3.94	.00
P FERRAND AMBRE	80	N/A	35	16	19	118.75	1.22	.64
DELAMAIN XO DEC	80	N/A	13	7	6	85.71	.45	.28
R MRTN LOUIS 13	80	N/A	7	4	3	75.00	.24	.16
R MT 1738/FLASK	80	N/A	5	6	-1	-16.67	.17	.24
CRVSR ROSE/2GLS	36	N/A	4		4	100.00	.14	.00
HENNESSY PARADIS	80	N/A	1	17	-16	-94.12	.03	.68
CRVSR VSOP EXSF	80	N/A		133	-133	-100.00	.00	5.35
MARTELL CR BLEU	80	N/A		113	-113	-100.00	.00	4.55
TOTAL BRNDY/CGNC-CGNC-OTH			2867	2484	383	15.42		
BRNDY/CGNC-CGNC-VS								
HENNESSY V S	80	2999	26661	27312	-651	-2.38	67.58	69.88
COURVOISIER V S	80	2699	6146	6730	-584	-8.68	15.58	17.22
SALIGNAC V S	80	1999	2537	2657	-120	-4.52	6.43	6.80
HENNESSY VS TWIN	80	N/A	1630		1630	100.00	4.13	.00
MARTELL VS	80	2999	1023	1038	-15	-1.45	2.59	2.66
REMY MRTN VS GC	80	2999	923	776	147	18.94	2.34	1.99
LANDY VS	80	2199	338	285	53	18.60	.86	.73
FRAPIN V S	80	3799	62	32	30	93.75	.16	.08
HENSY VS W/FLSK	80	N/A	60	196	-136	-69.39	.15	.50
COMANDON VS	80	3099	57	21	36	171.43	.14	.05
COURVSR VS/FLSK	80	N/A	15		15	100.00	.04	.00
COURVSR VS/DEC	80	N/A		36	-36	-100.00	.00	.09
TOTAL BRNDY/CGNC-CGNC-VS			39452	39083	369	.94		
BRNDY/CGNC-CGNC-VSOP								
REMY MRTN VSOP	80	3999	3891	3775	116	3.07	59.68	57.78
HENNESSY VSOP	80	4799	1420	1458	-38	-2.61	21.78	22.32
COURVOISIER VSOP	80	3699	652	636	16	2.52	10.00	9.74
J CARDIN VSOP	80	2699	457	453	4	.88	7.01	6.93
R MRTN VSOP S R	80	N/A	61	139	-78	-56.12	.94	2.13
D'USSE VSOP	80	N/A	24		24	100.00	.37	.00
R MRT VSOP/TMBR	80	N/A	7	25	-18	-72.00	.11	.38
HENSY VSOP/2GLS	80	N/A	6	41	-35	-85.37	.09	.63
R MRTN VSOP/GLS	80	N/A	1	6	-5	-83.33	.02	.09
COMANDON VSOP	80	N/A	1		1	100.00	.02	.00
TOTAL BRNDY/CGNC-CGNC-VSOP			6520	6533	-13	-.20		
BRNDY/CGNC-CGNC-XO								
RMY MRTN XO SPC	80	14999	157	109	48	44.04	54.70	30.11
HENNESSY X O	80	15799	103	100	3	3.00	35.89	27.62
FRAPN FNTPT XO	82	N/A	22	93	-71	-76.34	7.67	25.69
HENNESSY XO SNFT	80	N/A	4	5	-1	-20.00	1.39	1.38
R MT XO EX/CRDL	80	N/A	1		1	100.00	.35	.00
COURVOISIER X O	80	N/A		53	-53	-100.00	.00	14.64
R MT XO EX/CROC	80	N/A		2	-2	-100.00	.00	.55
TOTAL BRNDY/CGNC-CGNC-XO			287	362	-75	-20.72		
BRNDY/CGNC-DOM								
E & J	80	1199	39198	34325	4873	14.20	36.94	34.10
C BROS VS	80	1049	30589	29633	956	3.23	28.83	29.44
E & J VSOP	80	1349	19251	20754	-1503	-7.24	18.14	20.62
P MSSN GRD AMBR	80	1299	6022	7804	-1782	-22.83	5.68	7.75
E & J XO	80	1399	5549	2496	3053	122.32	5.23	2.48
C BROS FROST WH	70	999	2454	2164	290	13.40	2.31	2.15
CORONET VSQ	80	999	1277	1870	-593	-31.71	1.20	1.86
P MASSN GA VSOP	80	1499	948	904	44	4.87	.89	.90
LAIRD APPLEJACK	80	1499	810	713	97	13.60	.76	.71
GRMAIN-ROBN X O	80	N/A	4	2	2	100.00	.00	.00
E&J VSOP/FLASK	80	N/A		6	-6	-100.00	.00	.01
CLR CRK APL BTL	80	N/A		1	-1	-100.00	.00	.00
TOTAL BRNDY/CGNC-DOM			106102	100672	5430	5.39		
BRNDY/CGNC-IMP								
ST RMY NAP VSOP	80	1299	4298	4778	-480	-10.05	49.86	50.91
BANKERS CLUB	80	N/A	1673	1695	-22	-1.30	19.41	18.06
RAYNAL VSOP NAP	80	1599	636	947	-311	-32.84	7.38	10.09
METAXA 5 ST GRK	76	1999	606	521	85	16.31	7.03	5.55
P DOMEQ PRESNT	80	N/A	363	281	82	29.18	4.21	2.99
MARASKA SLVOVTZ	80	2399	235	279	-44	-15.77	2.73	2.97
ALXNDR GRPA CAB	80	2799	143	103	40	38.83	1.66	1.10
CONJURE	80	N/A	138	243	-105	-43.21	1.60	2.59

NABCA CASE SALES ANALYSIS

BY CLASS, TYPE, BRAND

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
B CLVDS GR SOLG	80	3899	130	106	24	22.64	1.51	1.13
NAVIP SLIVZ YUG	100	N/A	86	55	31	56.36	1.00	.59
DON CSR SA PURO	86	N/A	64	35	29	82.86	.74	.37
SCHLDR KRSHWSSR	80	N/A	43	43		.00	.50	.46
SCHLDR WMS PEAR	80	N/A	37	33	4	12.12	.43	.35
MAZZTTI GP BARB	86	N/A	36	181	-145	-80.11	.42	1.93
ALXNDR MOSCATO	80	N/A	25	16	9	56.25	.29	.17
ALXNDR GRAPPA	80	N/A	21	13	8	61.54	.24	.14
MORICE CALVADOS	84	N/A	20	21	-1	-4.76	.23	.22
CASTELLO TOWER	90	N/A	18	8	10	125.00	.21	.09
CM NERO D'AVOLA	80	N/A	16	8	8	100.00	.19	.09
J POLI GP SSCIA	80	N/A	11	14	-3	-21.43	.13	.15
B CLVDS XO	80	N/A	7	2	5	250.00	.08	.02
VINAS DO PSC TO	83	N/A	6		6	100.00	.07	.00
FELIPE II	80	N/A	5	1	4	400.00	.06	.01
ALXNDR PLATINUM	96	N/A	4	3	1	33.33	.05	.03
TOTAL BRNDY/CGNC-IMP			8621	9386	-765	-8.15		
COCKTAILS								
MTB LI ICED TEA	42	729	21908	22136	-228	-1.03	11.60	10.97
CUERVO LIME MIX	02	N/A	11867	11317	550	4.86	6.28	5.61
SKINNYGIRL MRGT	254	1499	9182	14155	-4973	-35.13	4.86	7.02
CUERVO A LME MR	199	N/A	8879	9379	-500	-5.33	4.70	4.65
CUERVO GOLD MRG	254	N/A	8239	10095	-1856	-18.39	4.36	5.00
CHI-CHI'S MRGTA	20	N/A	8168	7564	604	7.99	4.32	3.75
CP MGN IC T RTD	35	N/A	7052	7783	-731	-9.39	3.73	3.86
SKINNYGIRL CRNB	199	N/A	6356		6356	100.00	3.36	.00
BAC PRTY BH PET	20	N/A	5150	4998	152	3.04	2.73	2.48
CUERVO A LGT MG	199	N/A	5134	1847	3287	177.96	2.72	.92
TGIF MUDSLIDE	25	N/A	4529	4145	384	9.26	2.40	2.05
CHI-CHI LI TEA	25	N/A	4398	3473	925	26.63	2.33	1.72
CHI-CHI MANGO	20	N/A	4101	3811	290	7.61	2.17	1.89
BCDI C C MOJITO	30	N/A	3799	2954	845	28.61	2.01	1.46
TGIF ORANGE DRM	25	N/A	3720	4148	-428	-10.32	1.97	2.06
BCDI PRTY HRRCN	25	N/A	3626	3786	-160	-4.23	1.92	1.88
BARTNDR BANANAS	25	N/A	3585	3466	119	3.43	1.90	1.72
BAC PRTY ZM PET	25	N/A	3529	2884	645	22.36	1.87	1.43
1800 ULTMT MRGT	199	N/A	3454	2471	983	39.78	1.83	1.22
SKINNYGIRL PCH	254	N/A	3284		3284	100.00	1.74	.00
TGIF PNA COLADA	25	N/A	3254	3586	-332	-9.26	1.72	1.78
MALIBU RM PUNCH	30	N/A	3168	3438	-270	-7.85	1.68	1.70
J DNL&COLA 4PCK	10	N/A	3159	3429	-270	-7.87	1.67	1.70
KHLUA MDSLD RTD	25	N/A	3039	2927	112	3.83	1.61	1.45
FIREFY S TEA LM	25	N/A	2939	2827	112	3.96	1.56	1.40
JACO PA EGG NOG	295	N/A	2822	4695	-1873	-39.89	1.49	2.33
KHLUA W RSN RTD	25	N/A	2821	3024	-203	-6.71	1.49	1.50
BAC PRTY IT PET	25	N/A	2656	3006	-350	-11.64	1.41	1.49
SKINNYGIRL PNCL	199	N/A	2438		2438	100.00	1.29	.00
BCDI CC STRW DQ	30	N/A	2235	2259	-24	-1.06	1.18	1.12
FIREFY SOU LMND	25	N/A	2120	1877	243	12.95	1.12	.93
CUERVO A LGT BR	199	N/A	2056		2056	100.00	1.09	.00
TGIF STRWBY DQ	25	N/A	1837	2018	-181	-8.97	.97	1.00
SMNF GRAND CSMO	30	N/A	1821	2357	-536	-22.74	.86	1.17
J DNL&GNDR 4PCK	10	N/A	1691	2004	-313	-15.62	.90	.99
MALIBU CRBN COS	30	N/A	1622	1994	-372	-18.66	.86	.99
SMNF POMGR RTD	30	N/A	1620	2326	-706	-30.35	.86	1.15
SMNF MOJITO RTD	30	N/A	1570	2458	-888	-36.13	.83	1.22
BURNETTS COSMO	30	N/A	1568	1005	563	56.02	.83	.50
SOU CMFRT HRRCN	30	N/A	1538	1902	-364	-19.14	.81	.94
SMRNF TSCN LMND	30	N/A	1496	2751	-1255	-45.62	.79	1.36
MALIBU SEA BRZE	30	N/A	1387	56	1331	2376.79	.73	.03
BCDI CC PNA COL	30	N/A	1351	1351		.00	.72	.67
SGRM GN&TRP THD	35	899	1133	1413	-280	-19.82	.60	.70
J DNL&D COLA 4P	10	N/A	1098	1396	-298	-21.35	.58	.69
SGRM GN&BLU BST	40	899	926	1244	-318	-25.56	.49	.62
SAUZA MR RTS CB	199	N/A	626	1207	-581	-48.14	.33	.60
BURNETTS MRGRTA	30	N/A	625	708	-83	-11.72	.33	.35
BURNETTS MOJITO	30	N/A	590	877	-287	-32.73	.31	.43
EL JMDR SP MNGO	10	N/A	573	511	62	12.13	.30	.25
SGRM GRN DRAGON	35	N/A	458	1208	-750	-62.09	.24	.60
SA ORGNL MRGRTA	199	N/A	410	573	-163	-28.45	.22	.28
EL JMDR MRG 4PK	10	N/A	383	518	-135	-26.06	.20	.26
SKINNYGRL MINIS	254	N/A	379		379	100.00	.20	.00
EVERCLEAR 151	151	N/A	252		252	100.00	.13	.00
BARTNDR COCONUT	30	N/A	178		178	100.00	.09	.00
CHI-CHI SKN MRG	20	N/A	117		117	100.00	.06	.00
SMNF SAVNNH TEA	254	N/A	113	1458	-1345	-92.25	.06	.72
O ENGLAND EG NG	30	N/A	111	52	59	113.46	.06	.03
EVN WMS EGG NOG	30	N/A	108	99	9	9.09	.06	.05
O ENG CHC EG NG	30	N/A	107	141	-34	-24.11	.06	.07
MALIBU MLN MGRT	30	N/A	96		96	100.00	.05	.00
SGRMS GIN&JUICE	35	N/A	84	265	-181	-68.30	.04	.13
CRUZN MJ RTD BX	199	N/A	76	886	-810	-91.42	.04	.44
EVERCLEAR 190	190	N/A	61	26	35	134.62	.03	.01
CP MG PB CIT MJ	254	N/A	48	1847	-1799	-97.40	.03	.92
CH BROS HOL NOG	20	N/A	32	8	24	300.00	.02	.00
MALIBU TRP MOJ	30	N/A	30	1806	-1776	-98.34	.02	.90
BCDI CC RSP MJT	30	N/A	29	1298	-1269	-97.77	.02	.64
EL JMDR PLM 4PK	10	N/A	24	39	-15	-38.46	.01	.02
SOU CMFRT S TEA	30	N/A	22	54	-32	-59.26	.01	.03
SAUZA SM RTD BX	199	N/A	12	1055	-1043	-98.86	.01	.52
FD ICE BX MDSLD	25	N/A	6	2790	-2784	-99.78	.00	1.38

NABCA CASE SALES ANALYSIS

BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
CUERVO A POM MR	199	N/A	6	1834	-1828	-99.67	.00	.91
BAC PRTY RR PET	25	N/A	5	2251	-2246	-99.78	.00	1.12
BARTNDR MNG MGC	25	N/A	3	115	-112	-97.39	.00	.06
KHLUA W RSN DTG	118	N/A	2	1177	-1175	-99.83	.00	.58
MARGRTVL LMNADE	199	N/A	2	2	2	100.00	.00	.00
KHLUA MDSLDT DTG	118	N/A	1	1233	-1232	-99.92	.00	.61
FDL ICE BX MNHT	42	N/A	1	976	-975	-99.90	.00	.48
CHI-CHI CSMLPTN	25	N/A	1	20	-19	-95.00	.00	.01
CP MG PB MNG MJ	254	N/A		919	-919	-100.00	.00	.46
SA LG I T RTD4P	199	N/A		25	-25	-100.00	.00	.01
SA ORG MAR P4PK	26	N/A		20	-20	-100.00	.00	.01
SGRMS GIN&JUICE	40	N/A		1	-1	-100.00	.00	.00
TOTAL COCKTAILS			188896	201752	-12856	-6.37		
CRDL-COFFEE LQR								
KAHLUA MEX LIQ	40	1999	19374	20372	-998	-4.90	95.87	93.45
KAHLUA FR VNLLA	40	1999	707	677	30	4.43	3.50	3.11
KAHLUA PPMT MCH	40	N/A	110	64	46	71.88	.54	.29
KAHLUA MOCHA	40	N/A	7	679	-672	-98.97	.03	3.11
KAHLUA/BEAN MUG	40	N/A	5	7	-2	-28.57	.02	.03
PATRN XO DRK CC	60	N/A	4	4	4	100.00	.02	.00
HOUSE SPT CFFEE	40	N/A	1	1	1	100.00	.00	.00
TOTAL CRDL-COFFEE LQR			20208	21799	-1591	-7.30		
CRDL-CRM LQR								
BAILEYS ORIG IR	34	2499	23559	22609	950	4.20	84.34	87.93
ADULT CHCLT MLK	40	1799	1849		1849	100.00	6.62	.00
BAILEY CARAMEL	34	2499	855	1082	-227	-20.98	3.06	4.21
PA DTCH PUMPKIN	295	N/A	396		396	100.00	1.42	.00
TRES LECHES TRP	34	N/A	280	278	2	.72	1.00	1.08
QREAM PEACH CRM	25	N/A	190	12	178	1483.33	.68	.05
FULTON HRV PMKN	25	N/A	190	4	186	4650.00	.68	.02
QREAM STWBV CRM	25	N/A	188	18	170	944.44	.67	.07
COOLE SWAN	32	2799	129	13	116	892.31	.46	.05
EL DORADO RM LQ	33	1899	80	6	74	1233.33	.29	.02
R&W CRM D VIOLT	40	N/A	78	44	34	77.27	.28	.17
BAILEYS 2/RK GL	34	N/A	59	44	15	34.09	.21	.17
BAILEY MNT CHOC	34	N/A	43	939	-896	-95.42	.15	3.65
FORBDN SCRT MCH	30	N/A	18		18	100.00	.06	.00
BAILEYS HAZELNT	34	N/A	13		13	100.00	.05	.00
RYAN'S CAPPUCNO	34	N/A	5	167	-162	-97.01	.02	.65
KAHLUA CF CREAM	34	N/A	2	33	-31	-93.94	.01	.13
GODIVA CRML CHC	30	N/A	1	8	-7	-87.50	.00	.03
BAILEYS COFFEE	34	N/A		448	-448	-100.00	.00	1.74
BAILEYS/50M FLV	34	N/A		8	-8	-100.00	.00	.03
TOTAL CRDL-CRM LQR			27935	25713	2222	8.64		
CRDL-FLVRD BRNDES-APRCT								
JACQUIN	66	1149	6170	6164	6	.10	100.00	100.00
TOTAL CRDL-FLVRD BRNDES-APRCT			6170	6164	6	.10		
CRDL-FLVRD BRNDES-BLKBRY								
JACQUIN	66	1149	19790	20027	-237	-1.18	69.45	70.03
LEROUX JEZYNOWK	70	N/A	8706	8571	135	1.58	30.55	29.97
TOTAL CRDL-FLVRD BRNDES-BLKBRY			28496	28598	-102	-.36		
CRDL-FLVRD BRNDES-OTH								
JACQUIN	70	1149	15861	16235	-374	-2.30	99.67	99.61
KOENIG PEAR	84	N/A	27	32	-5	-15.63	.17	.20
KOENIG PLUM	80	N/A	26	29	-3	-10.34	.16	.18
KOENIG CHERRY	84	N/A		3	-3	-100.00	.00	.02
TOTAL CRDL-FLVRD BRNDES-OTH			15914	16299	-385	-2.36		
CRDL-FLVRD BRNDES-PEACH								
JACQUIN	66	1149	1329	1347	-18	-1.34	100.00	100.00
TOTAL CRDL-FLVRD BRNDES-PEACH			1329	1347	-18	-1.34		
CRDL-LQR&SPC-AMRT								
DI SARONNO AMRT	56	2499	8793	8635	158	1.83	35.39	34.87
REGNCY AMARETTO	56	N/A	6526	6944	-418	-6.02	26.26	28.04
AMR AMORE CLSCO	42	1199	4630	4411	219	4.96	18.63	17.81
JACQN AMARETTO	50	1099	2789	3083	-294	-9.54	11.22	12.45
DEK AMRT SLK 42	40	N/A	1970	1655	315	19.03	7.93	6.68
GOZIO AMARETTO	48	N/A	112		112	100.00	.45	.00
D SAR AMR/JUICR	56	N/A	15	12	3	25.00	.06	.05
D SAR AMRT GLSS	56	N/A	6	18	-12	-66.67	.02	.07
AMR AMORE W/GLS	42	N/A	6	3	3	100.00	.02	.01
TOTAL CRDL-LQR&SPC-AMRT			24847	24761	86	.35		
CRDL-LQR&SPC-ANSE FLVRD								
JACQUIN WHITE	60	1099	1158	1091	67	6.14	47.89	44.99
METAXA OUZO	80	1599	1081	892	189	21.19	44.71	36.78
ACHAIA CLS OUZO	76	1299	129	352	-223	-63.35	5.33	14.52
LESVOS OUZO	92	N/A	49	85	-36	-42.35	2.03	3.51
M BRIZARD ANSET	50	N/A	1	2	-1	-50.00	.04	.08

NABCA CASE SALES ANALYSIS

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
METAXA 5 ST/GL	76	N/A		3	-3	-100.00	.00	.12
TOTAL CRDL-LQR&SPC-ANSE FLVRD			2418	2425	-7	-.29		
CRDL-LQR&SPC-CRM								
CAROLANS IRISH	34	1299	7516	7045	471	6.69	21.79	21.01
RYAN'S ORIGINAL	34	1099	6980	5330	1650	30.96	20.23	15.90
TEQUILA ROSE	30	1999	4670	4958	-288	-5.81	13.54	14.79
JACQUIN CACO DK	35	1149	2215	1995	220	11.03	6.42	5.95
ST BRENDAN IRISH	34	1399	1910	1697	213	12.55	5.54	5.06
JACQ CRM BANANA	50	1049	1697	1631	66	4.05	4.92	4.86
JACQUIN CACO WH	35	1149	1559	1447	112	7.74	4.52	4.32
BAJA ROSA	34	1599	1491	1385	106	7.65	4.32	4.13
TUACA LIQUEUR	70	2399	1225	1235	-10	-.81	3.55	3.68
JACQUIN	42	1149	1219	1107	112	10.12	3.53	3.30
EMMET'S IRISH	34	1299	1092	1451	-359	-24.74	3.17	4.33
JACQUIN	42	1149	1069	1063	6	.56	3.10	3.17
IRISH MANOR	34	1119	1031	831	200	24.07	2.99	2.48
E & J CSK & CRM	34	1399	403	1695	-1292	-76.22	1.17	5.06
JACQ CRM CASSIS	32	899	394	371	23	6.20	1.14	1.11
CAROLANS GLS PK	34	N/A	17	20	-3	-15.00	.05	.06
TUACA W/GLS MLD	70	N/A	3		3	100.00	.01	.00
1921 TEQUILA CR	30	N/A	2		2	100.00	.01	.00
MASSNZ CR PECHE	40	N/A	2		2	100.00	.01	.00
H WLK GINGERBRD	30	N/A	1	18	-17	-94.44	.00	.05
MASSNZ CR FRAMB	40	N/A	1		1	100.00	.00	.00
CASK & CRM CHOC	34	N/A		233	-233	-100.00	.00	.69
TUACA W/2GLS G6	70	N/A		8	-8	-100.00	.00	.02
ST BRND/TRV MUG	34	N/A		7	-7	-100.00	.00	.02
MASSNZ CR STRAW	40	N/A		1	-1	-100.00	.00	.00
TOTAL CRDL-LQR&SPC-CRM			34497	33528	969	2.89		
CRDL-LQR&SPC-CURACAO								
BOLS BLUE	48	1099	4612	3968	644	16.23	99.18	99.75
M BRIZARD ORNGE	60	N/A	38	10	28	280.00	.82	.25
TOTAL CRDL-LQR&SPC-CURACAO			4650	3978	672	16.89		
CRDL-LQR&SPC-FRT								
DEK MELON DEW	46	1199	3530	3366	164	4.87	19.74	19.91
CHAMBORD	33	2999	3132	3347	-215	-6.42	17.51	19.80
CARAVLLA LMNCLO	56	1999	2461	2382	79	3.32	13.76	14.09
SUNTORY MIDORI	40	1999	1597	1646	-49	-2.98	8.93	9.74
SWEET REVENGE	77	1999	1358		1358	100.00	7.59	.00
PAMA POMEGRANTE	34	2399	1334	1318	16	1.21	7.46	7.80
DEK RED APPLE	30	1199	1011	866	145	16.74	5.65	5.12
PALLINI LMNCLO	52	2199	818	708	110	15.54	4.57	4.19
BAJA LUNA	30	N/A	669	1121	-452	-40.32	3.74	6.63
CASONI LMNCLO	62	2399	658	661	-3	-.45	3.68	3.91
BAJA ROSA WHIP	30	1599	425		425	100.00	2.38	.00
H WLK PUMPKN SP	30	N/A	329	23	306	1330.43	1.84	.14
DEKYR KIRSCHWSR	90	1249	141	61	80	131.15	.79	.36
LUXARDO MARCHNO	64	N/A	121	53	68	128.30	.68	.31
CHERRY HEERING	48	N/A	113	87	26	29.89	.63	.51
MARASKA KRUSKVC	56	N/A	72	57	15	26.32	.40	.34
SOLERNO BLD ORG	80	N/A	51		51	100.00	.29	.00
CREME YVETTE	55	N/A	20	21	-1	-4.76	.11	.12
CHAMBD SPKLR GF	33	N/A	14	56	-42	-75.00	.08	.33
BLACK DUCK CRAN	25	N/A	13	17	-4	-23.53	.07	.10
PAMA PM/GLS&SPN	34	N/A	7	22	-15	-68.18	.04	.13
PALLNI LMNC/CUP	52	N/A	5		5	100.00	.03	.00
DEK PMGRNT PLSR	30	N/A	2	332	-330	-99.40	.01	1.96
CEDILLA DE ACAI	50	N/A	2		2	100.00	.01	.00
CARAVLLA ORGCLD	56	N/A	1	384	-383	-99.74	.01	2.27
DEK MANGO TROP	30	N/A	1		1	100.00	.01	.00
BERENTZEN APFEL	40	N/A		252	-252	-100.00	.00	1.49
D DEVITO LMNCLO	60	N/A		101	-101	-100.00	.00	.60
DEK PNP-CCN TRP	30	N/A		9	-9	-100.00	.00	.05
PA DTCH BRN/2MG	24	N/A		8	-8	-100.00	.00	.05
BAJA GRAPE	30	N/A		2	-2	-100.00	.00	.01
CASONI LMCL/GLS	62	N/A		2	-2	-100.00	.00	.01
PA DTCH BRN/CDR	24	N/A		2	-2	-100.00	.00	.01
TOTAL CRDL-LQR&SPC-FRT			17885	16904	981	5.80		
CRDL-LQR&SPC-HZLNT								
DEK HAZLNT BLSS	48	1199	1238	980	258	26.33	100.00	100.00
TOTAL CRDL-LQR&SPC-HZLNT			1238	980	258	26.33		
CRDL-LQR&SPC-OTH								
JAGERMEISTER	70	1999	67508	66552	956	1.44	37.09	36.95
TORTILLA SILVER	80	N/A	11875	10354	1521	14.69	6.52	5.75
GRAND MARNIER	80	3499	8717	8322	395	4.75	4.79	4.62
ROMANA SAMBUCA	84	2299	8580	9037	-457	-5.06	4.71	5.02
KAMORA	40	1199	7210	7211	-1	-.01	3.96	4.00
LICOR 43	62	2099	5104	3203	1901	59.35	2.80	1.78
FRANGELICO	40	2299	4619	3954	665	16.82	2.54	2.20
COINTREAU	80	3499	4414	4131	283	6.85	2.43	2.29
DEK RAZZMATAZZ	33	1199	4342	3976	366	9.21	2.39	2.21
JACQUINS SIROP	05	659	3871	3620	251	6.93	2.13	2.01
CHARM SOJU	40	N/A	3816	3434	382	11.12	2.10	1.91

NABCA CASE SALES ANALYSIS

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
KAPALI 53	40	1099	3498	3120	378	12.12	1.92	1.73
NEW YORK IC TEA	65	N/A	3381	3274	107	3.27	1.86	1.82
JACQUIN FRUIT	54	1149	2711	2907	-196	-6.74	1.49	1.61
SAMBALLA SMBUCA	84	1099	2473	2165	308	14.23	1.36	1.20
ALIZE RED PASSN	32	1999	2423	2637	-214	-8.12	1.33	1.46
GRANGALA	80	1899	2222	1853	369	19.91	1.22	1.03
PATRON XO CAFE	70	2899	2112	1649	463	28.08	1.16	.92
GODIVA CHOC LIQ	30	2899	1905	1634	271	16.59	1.05	.91
SAMBUCA BASILCA	76	1199	1885	1963	-78	-3.97	1.04	1.09
MONTEZUMA BLUE	80	N/A	1866	1849	17	.92	1.03	1.03
ROMANA BLK SAMB	80	2199	1834	1842	-8	-.43	1.01	1.02
X-RATED FUSION	34	2599	1762	1919	-157	-8.18	.97	1.07
B AND B DOM	80	3299	1701	1654	47	2.84	.93	.92
CITRONGE ORANGE	80	2699	1684	1582	102	6.45	.93	.88
ST GERMAIN	40	3299	1683	1114	569	51.08	.92	.62
PELINKOVAC	70	949	1507	1461	46	3.15	.83	.81
CAMPARI BITTERS	48	2799	1290	1099	191	17.38	.71	.61
ALIZE DE FRANCE	32	1999	1172	1347	-175	-12.99	.64	.75
IRISH MIST LIQ	70	2599	1106	1107	-1	-.09	.61	.61
GODIVA WHT CHOC	30	2899	1029	1007	22	2.18	.57	.56
V MSA LMNCL 60	60	2499	989	1130	-141	-12.48	.54	.63
PIMMS CUP	50	1799	960	761	199	26.15	.53	.42
SAMBUCA DI AMOR	84	1199	946	1051	-105	-9.99	.52	.58
HPNOTIQ HARMNIE	34	2199	678	118	560	474.58	.37	.07
ART IN AGE ROOT	80	3299	539	609	-70	-11.49	.30	.34
ANGOSTURA	90	N/A	488	369	119	32.25	.27	.20
DM CNTN GNDR&CG	56	2999	436	371	65	17.52	.24	.21
CELTIC HONEY	60	N/A	408	388	20	5.15	.22	.22
APEROL	22	2399	406	265	141	53.21	.22	.15
SW MGNL SWT TEA	199	N/A	398	1711	-1313	-76.74	.22	.95
PERNOD D ANISE	80	2999	369	320	49	15.31	.20	.18
VEEV ACAI SPRT	60	N/A	322	207	115	55.56	.18	.11
ART IN AGE RHUB	80	3299	302	54	248	459.26	.17	.03
ART IN AGE SNAP	80	3299	288	290	-2	-.69	.16	.16
COMBIER LQ D'OR	80	2999	282	253	29	11.46	.15	.14
GRND ABSNTE ORG	138	6699	278	277	1	.36	.15	.15
FERNET-BRANCA	78	N/A	278	209	69	33.01	.15	.12
SW MGNL HLF&HLF	199	N/A	272	1745	-1473	-84.41	.15	.97
GALLIANO AUTNTC	846	2899	256	258	-2	-.78	.14	.14
AGUARDNTE CRSTL	60	N/A	254	330	-76	-23.03	.14	.18
SCHWARTZHOOG KRT	734	N/A	246	193	53	27.46	.14	.11
BARENJAGER	70	N/A	229	179	50	27.93	.13	.10
BOTTCLLI GM CAP	33	N/A	221	442	-221	-50.00	.12	.25
VIEUX CARRE ABS	120	5999	190	184	6	3.26	.10	.10
TY KU PREM SOJU	40	2499	185	222	-37	-16.67	.10	.12
YOKAICHI MUGI	50	N/A	180	149	31	20.81	.10	.08
AMARGUINHA ALMD	40	N/A	171	170	1	.59	.09	.09
PEYCHAUD S	70	N/A	169	139	30	21.58	.09	.08
ADULT LIMEADE	40	1799	154	154	0	100.00	.08	.00
AVERNA AMARO	64	N/A	151	115	36	31.30	.08	.06
CHARTREUSE GRN	110	N/A	124	71	53	74.65	.07	.04
KINKY	34	N/A	122	122	0	100.00	.07	.00
D MGLDY BL LIC	60	N/A	117	116	1	.86	.06	.06
SW MGNL RSP LMN	199	N/A	98	1599	-1501	-93.87	.05	.89
PISA NUT LIQ	48	N/A	93	62	31	50.00	.05	.03
BENEDICTINE DOM	80	N/A	91	69	22	31.88	.05	.04
TEQ RS W/2GL GF	30	N/A	78	19	59	310.53	.04	.01
HERBSAINT ORGNL	100	N/A	75	200	-125	-62.50	.04	.11
H WLK CRML APPL	30	N/A	64	1	63	6300.00	.04	.00
JAGRMSTR W/GLAS	70	N/A	58	78	-20	-25.64	.03	.04
CYNAR 33	33	N/A	57	32	25	78.13	.03	.02
RUM CHATA	275	N/A	56	1	55	5500.00	.03	.00
ALBORG AKVAVIT	80	N/A	55	50	5	10.00	.03	.03
CHARTREUSE VEL	80	N/A	54	31	23	74.19	.03	.02
RAMZZOTTI AMARO	70	N/A	53	30	23	76.67	.03	.02
LIQUORE STREGA	80	N/A	52	28	24	85.71	.03	.02
SMBCA MLNR XTRA	84	1999	39	39	0	100.00	.02	.00
ART IN AGE SAGE	80	N/A	38	38	0	100.00	.02	.00
LUCID ABSINTHE	124	N/A	30	112	-82	-73.21	.02	.06
NONINO QNT AMRO	70	N/A	28	10	18	180.00	.02	.01
JNNMCO SUP PNCH	44	N/A	27	4	23	575.00	.01	.00
JACQUIN	64	N/A	23	8	15	187.50	.01	.00
GR MARNIER CENT	80	N/A	19	21	-2	-9.52	.01	.01
KUBLER ABST SUP	106	N/A	15	125	-110	-88.00	.01	.07
FRANGLCO/HOL GF	40	N/A	15	14	1	7.14	.01	.01
ROMANA SAMB GLS	84	N/A	14	11	3	27.27	.01	.01
ZWACK LIQUEUR	80	N/A	13	389	-376	-96.66	.01	.22
GR MRN/CHL BCKT	80	N/A	13	20	-7	-35.00	.01	.01
ALIZE ROSE	32	N/A	12	1050	-1038	-98.86	.01	.58
JAGRMSTR/PARTY	70	N/A	12	4	8	200.00	.01	.00
DEK ALABAMA SLM	40	N/A	11	402	-391	-97.26	.01	.22
HARLEM KRUIDEN	80	N/A	9	182	-173	-95.05	.00	.10
BECHEROVKA	76	N/A	9	9	0	100.00	.00	.00
IRSH MST GLS PK	70	N/A	8	13	-5	-38.46	.00	.01
COINTREAU NOIR	80	N/A	7	71	-64	-90.14	.00	.04
B&B W/MINI SHKR	80	N/A	7	7	0	100.00	.00	.00
TOMBO SHOCHU	48	N/A	7	7	0	100.00	.00	.00
DEK KAMIKAZI	40	N/A	6	397	-391	-98.49	.00	.22
JAGRMSTR/FLASK	70	N/A	6	9	-3	-33.33	.00	.00
GRND ABSNT GIFT	138	N/A	6	6	0	100.00	.00	.00
FARETTI BISCOTI	56	N/A	6	6	0	100.00	.00	.00
ALIZE RED/6GLS	32	N/A	6	6	0	100.00	.00	.00
ALIZE GOLD/6GLS	32	N/A	5	5	0	100.00	.00	.00

NABCA CASE SALES ANALYSIS

BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 12/26/11 - 9/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
DEK RED HEADED	40	N/A	4	359	-355	-98.89	.00	.20
V MSSA LMNCL/GL	60	N/A	4	24	-20	-83.33	.00	.01
ARAK RAZZOUK LB	100	N/A	3	2	1	50.00	.00	.00
GANKUTSUOH	50	N/A	3		3	100.00	.00	.00
PTRN XO C/BK 11	70	N/A	3		3	100.00	.00	.00
ABYSS ABSINTHE	148	N/A	2		2	100.00	.00	.00
DEK WASH APPLE	40	N/A		515	-514	-99.81	.00	.29
COINTREAU MR GL	80	N/A	1	18	-17	-94.44	.00	.01
BASILCA SMB/MUG	76	N/A	1		1	100.00	.00	.00
MONTENGRO AMARO	46	N/A	1		1	100.00	.00	.00
SAPLING MAPLE	70	N/A	1		1	100.00	.00	.00
THATCHR ORG CHC	30	N/A	1		1	100.00	.00	.00
THATCHR ORG ELD	30	N/A	1		1	100.00	.00	.00
D MCGLDY LM DRP	42	N/A		253	-253	-100.00	.00	.14
NAVAN	80	N/A		102	-102	-100.00	.00	.05
KAMORA/MUG GIFT	40	N/A		32	-32	-100.00	.00	.02
ALIZE GOLD/SHKR	32	N/A		19	-19	-100.00	.00	.01
ALIZE RED/SHKR	32	N/A		18	-18	-100.00	.00	.01
B&B/DESSERT GLS	80	N/A		13	-13	-100.00	.00	.01
BOTTCLLI CAP GF	33	N/A		11	-11	-100.00	.00	.01
PATRN XO C/SH G	70	N/A		4	-4	-100.00	.00	.00
BAUCHANT	80	N/A		3	-3	-100.00	.00	.00
BOLS GENEVER	84	N/A		3	-3	-100.00	.00	.00
B AND B DOM/GLS	80	N/A		2	-2	-100.00	.00	.00
AFTERSHOCK CNMN	80	N/A		1	-1	-100.00	.00	.00
TOTAL CRDL-LQR&SPC-OTH			182009	180102	1907	1.06		
CRDL-LQR&SPC-SLOE GIN								
JACQUIN SLOE	48	999	2690	2912	-222	-7.62	98.82	99.22
PLYMOUTH SLO GN	52	N/A	32	23	9	39.13	1.18	.78
TOTAL CRDL-LQR&SPC-SLOE GIN			2722	2935	-213	-7.26		
CRDL-LQR&SPC-SPRT SPCTY								
TORTILLA GOLD	80	N/A	12911	12621	290	2.30	53.43	47.75
HPNOTIQ	34	2199	4920	4942	-22	-.45	20.36	18.70
NUVO	30	2499	2120	4746	-2626	-55.33	8.77	17.96
1800 COCONUT	70	2599	1016		1016	100.00	4.20	.00
NUVO LMN SORBET	50	2499	865		865	100.00	3.58	.00
CABNA BAY P/CC*	48	N/A	773	3244	-2471	-76.17	3.20	12.27
OR-G	34	2499	578	27	551	2040.74	2.39	.10
JEREMIAH WEED	100	1399	531	563	-32	-5.68	2.20	2.13
VOLI LIGHT	60	2199	372	9	363	4033.33	1.54	.03
CLEAR SPRINGS	190	N/A	28	66	-38	-57.58	.12	.25
COURVOISER GOLD	36	N/A	24		24	100.00	.10	.00
HPNOTIQ/MRTN GL	34	N/A	14	12	2	16.67	.06	.05
NUVO RED VELVET	40	N/A	4		4	100.00	.02	.00
ADULT STRAW MLK	40	N/A	3		3	100.00	.01	.00
NUVO PCH CBLER	40	N/A	3		3	100.00	.01	.00
KROGSTAD AQUVIT	80	N/A	2		2	100.00	.01	.00
JOSE MARTI AUT*	80	N/A	1	198	-197	-99.49	.00	.75
MARGRTVL MANGO	199	N/A	2		2	-100.00	.00	.01
ST GEORGE ABSNT	120	N/A	1		1	-100.00	.00	.00
TOTAL CRDL-LQR&SPC-SPRT SPCTY			24165	26431	-2266	-8.57		
CRDL-LQR&SPC-TRIPLE SEC								
MONTEZUMA 30	30	N/A	19039	18407	632	3.43	51.01	51.75
DEKUYPER 30	30	N/A	13582	12647	935	7.39	36.39	35.56
JACQUIN	35	899	4703	4514	189	4.19	12.60	12.69
BOLS 42	42	N/A		1	-1	-100.00	.00	.00
TOTAL CRDL-LQR&SPC-TRIPLE SEC			37324	35569	1755	4.93		
CRDL-LQR&SPC-WHSKY SPCTY								
SOU COMFORT 70	70	1799	47452	49809	-2357	-4.73	40.83	48.05
YUKON JACK	100	1899	17471	17239	232	1.35	15.03	16.63
WLD TRKY AM HNY	71	1999	16839	13878	2961	21.34	14.49	13.39
J DANL TENN HNY	70	2299	8899	4831	4068	84.21	7.66	4.66
SOU COMFORT 100	100	1999	8013	8187	-174	-2.13	6.89	7.90
FIREBALL CINNMN	80	1799	4814	1693	3121	184.35	4.14	1.63
SOU COMFORT LME	55	1799	3266	3316	-50	-1.51	2.81	3.20
EVN WMS HNY RSV	70	1499	2929	1816	1113	61.29	2.52	1.75
DRAMBUIE	80	3499	1874	1849	25	1.35	1.61	1.78
EVN WMS CHY RSV	70	N/A	1448	561	887	158.11	1.25	.54
MIDNIGHT MN APL	70	2199	793		793	100.00	.68	.00
MIDNIGHT MN CRN	100	2199	767	80	687	858.75	.66	.08
CAN CLUB DOCK57	80	1599	403		403	100.00	.35	.00
SOU CMFRT PEPPR	70	1799	371		371	100.00	.32	.00
BUSHMILL IRH HN	70	1999	337		337	100.00	.29	.00
REVELSTOKE 9OPF	90	1699	213	2	211	*****	.18	.00
WLD TRKY/SUN JR	71	N/A	126		126	100.00	.11	.00
SOU CMFRT B CHR	70	N/A	125		125	100.00	.11	.00
BARENJAGR HN&BB	70	N/A	23		23	100.00	.02	.00
COMPSS BX ORNGR	80	N/A	22	23	-1	-4.35	.02	.02
DRAMBUIE/GL&CRD	80	N/A	9	17	-8	-47.06	.01	.02
EVN WMS AP ORCH	34	N/A	7		7	100.00	.01	.00
SPICE BOX SPICE	80	N/A	7		7	100.00	.01	.00
SORTILEGE	60	N/A	4		4	100.00	.00	.00
FECKIN SPICED	70	N/A	3	321	-318	-99.07	.00	.31
HOCHSTDTR SL&LW	98	N/A	3		3	100.00	.00	.00
PRCHRD DBL CHOC	90	N/A	2		2	100.00	.00	.00

NABCA CASE SALES ANALYSIS

BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 12/26/11 - 9/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
S CMFT W/2GLASS SOU CMFRT/JUICE SOU CMFRT/GLASS	70 70 70	N/A N/A N/A		25 3 1	-25 -3 -1	-100.00 -100.00 -100.00	.00 .00 .00	.02 .00 .00
TOTAL CRDL-LQR&SPC-WHISKY SPCITY			116220	103651	12569	12.13		
CRDL-SNPS-APPL DEK SOUR APPLE 99 APPLES D MCGILDY APPLE	30 99 42	1099 1599 N/A	13890 1812 295	15037 1712	-1147 100 295	-7.63 5.84 100.00	86.83 11.33 1.84	89.78 10.22 .00
TOTAL CRDL-SNPS-APPL			15997	16749	-752	-4.49		
CRDL-SNPS-BTRSCCTCH DEK BUTTERSOTS	30	1199	5771	5839	-68	-1.16	100.00	100.00
TOTAL CRDL-SNPS-BTRSCCTCH			5771	5839	-68	-1.16		
CRDL-SNPS-CNNMN GOLDSHLGR CNNMN FIREWATER CNNMN	87 100	2099 1599	9065 3381	8466 3276	599 105	7.08 3.21	72.83 27.17	72.10 27.90
TOTAL CRDL-SNPS-CNNMN			12446	11742	704	6.00		
CRDL-SNPS-OTH B HAUS BLKBY SC DEK WTRMLN PCKR 99 BANANAS D MCGLDY CHERRY DEK BLUBRY BLST MAUI BLUE HAWAI D MCGLDY RT BR D MCGLLDDY M SN 99 BLACKBERRIES 99 WHIPPED CRM 99 BLK CHERRIES BLACKMAKR RT BR 99 COCONUT D MCGLLDDY VANL DEK ISLND PUNCH DEK STWB PUCKR BERENTZEN PEAR DEK BRRY FUSION DEK RAGIN RT BR 99 GRAPES	80 30 99 30 30 30 42 48 99 99 99 70 99 48 30 30 30 40 99	2099 1199 1599 1599 1199 949 1599 1599 1599 N/A 1599 N/A N/A N/A N/A N/A N/A N/A N/A	6982 3669 3073 2599 2279 2238 1771 1462 1065 933 930 494 32 28 17 12 9 9 5 4	7286 3481 2800 2570 2169 2036 52 1517 1106 933 1029 615 32 744 1334 1177 583 383 1113 465	-304 188 273 29 110 202 1719 -55 -41 933 -99 -121 32 -716 -1317 -1165 -574 -374 -1108 -461	-4.17 5.40 9.75 1.13 5.07 9.92 3305.77 -3.63 -3.71 100.00 -9.62 -19.67 100.00 -96.24 -98.73 -98.98 -98.46 -97.65 -99.55 -99.14	25.29 13.29 11.13 9.41 8.25 8.11 6.41 5.29 3.86 3.38 3.37 1.79 .12 .10 .06 .04 .03 .03 .02 .01	23.92 11.43 9.19 8.44 7.12 6.68 .17 4.98 3.63 .00 3.38 2.02 .00 2.44 4.38 3.86 1.91 1.26 3.65 1.53
TOTAL CRDL-SNPS-OTH			27611	30460	-2849	-9.35		
CRDL-SNPS-PEACH DEK PEACHTREE BARTON PEACH 99 PEACHES	30 42 99	1099 799 1599	23774 9617 2030	24147 8455 1426	-373 1162 604	-1.54 13.74 42.36	67.12 27.15 5.73	70.96 24.85 4.19
TOTAL CRDL-SNPS-PEACH			35421	34028	1393	4.09		
CRDL-SNPS-PPRMNT RMPL MNZ PEP SC JACQUIN ICE 101 DEK BLUSTRY 100 DEK BLUSTERY	100 54 101 100 60	2099 1099 1599 1199 N/A	15125 3935 1982 1329 4	13660 3627 1795 1183 887	1465 308 187 146 -883	10.72 8.49 10.42 12.34 -99.55	67.60 17.59 8.86 5.94 .02	64.58 17.15 8.49 5.59 4.19
TOTAL CRDL-SNPS-PPRMNT			22375	21152	1223	5.78		
TEQUILA-ANEJO PATRON ANEJO SAUZA T GEN ANJ DON JULIO ANEJO 1800 ANEJO EL JIMADR ANEJO PATRN AN/SL/POK DON JL ANJ 70TH TEQ STE LGS ANJ KAH EXTRA ANEJO DOS ARMADLLS AN SIEMBRA AZUL AN CAZADORES ANEJO KAH ANEJO CABO UNO ANJ RS	80 80 80 80 80 80 80 80 80 80 80 80 80 80 80	5299 3999 5299 3999 2999 N/A N/A N/A N/A N/A N/A N/A N/A N/A N/A	925 551 492 259 147 18 10 4 3 3 2 1 130 26 5	1143 263 371 182 93 18 10 1 3 3 2 1 130 26 5	-218 288 121 77 54 18 10 3 3 2 1 -130 -26 -5	-19.07 109.51 32.61 42.31 58.06 100.00 100.00 300.00 100.00 100.00 100.00 100.00 -100.00 -100.00 -100.00	38.35 22.84 20.40 10.74 6.09 .75 .41 .17 .12 .08 .04 .00 .00 .00 .00	51.63 11.88 16.76 8.22 4.20 .00 .00 .05 .00 .00 .00 .00 5.87 1.17 .23
TOTAL TEQUILA-ANEJO			2412	2214	198	8.94		
TEQUILA-BLANCO PATRON SILVER CUERVO ESP SILVR JUAREZ 1800 SILVER MARGARITAVILLE SAUZA SILVER MONTEZUMA ZAPATA SILVER TWO FINGERS EL ESPOLON BLNC	80 80 80 80 80 80 80 80 80 80	4799 1999 N/A 2699 1299 1699 N/A 849 1399 2399	14553 6647 4979 4073 3973 3657 2610 2081 1512 1484	13329 5301 3849 2803 2252 3055 2460 2513 1665 1086	1224 1346 1130 1270 1721 602 150 -432 -153 398	9.18 25.39 29.36 45.31 76.42 19.71 6.10 -17.19 -9.19 36.65	26.31 12.01 9.00 7.36 7.18 6.61 4.72 3.76 2.73 2.68	29.04 11.55 8.39 6.11 4.91 6.66 5.36 5.47 3.63 2.37

NABCA CASE SALES ANALYSIS

BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 12/26/11 - 9/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
FAMILIA CMR SLV	803	1999	1469	595	874	146.89	2.66	1.30
HORNITOS PLATA	80	2299	1156	879	277	31.51	2.09	1.91
EL JIMADR BLNCO	80	1999	898	875	23	2.63	1.62	1.91
CABO WABO BLNCO	80	3699	735	700	35	5.00	1.33	1.53
AVION SILVER	80	4499	586	127	459	361.42	1.06	.28
DON JULIO SILVR	80	4799	576	520	56	10.77	1.04	1.13
MILAGRO SILVER	80	2799	570	513	57	11.11	1.03	1.12
CAZADORES BLNCO	80	1999	570	396	174	43.94	1.03	.86
SAUZA BLUE SILVR	80	1999	546		546	100.00	.99	.00
HERRADURA SILVR	80	3599	536	354	182	51.41	.97	.77
EL MAYOR BLANCO	80	2999	435	391	44	11.25	.79	.85
SIEMBRA AZUL	80	3399	394	308	86	27.92	.71	.67
CUERVO TRD SILVR	80	2499	345	376	-31	-8.24	.62	.82
CASA NBLE CRSTL	80	3999	195	144	51	35.42	.35	.31
DON PANTALEON	80	N/A	169	153	16	10.46	.31	.33
901 SILVER	80	N/A	136	84	52	61.90	.25	.18
WILD SHOT SILVR	868	3999	109	48	61	127.08	.20	.10
CORZO SILVER	80	N/A	107	89	18	20.22	.19	.19
ILEGAL MEZ JOVN	80	5499	66	40	26	65.00	.12	.09
MILAGRO SBR SLV	80	N/A	43	28	15	53.57	.08	.06
EL TESORO PLTNM	80	N/A	34	14	20	142.86	.06	.03
PATRN GRN PLTNM	80	N/A	23	17	6	35.29	.04	.04
PARTIDA BLANCO	80	N/A	15	12	3	25.00	.03	.03
CURVO PLT RS FM	80	N/A	14	173	-159	-91.91	.03	.38
ANTIGUA CRZ SLV	80	N/A	12	300	-288	-96.00	.02	.65
TEQ STE LGS BLC	80	N/A	7	5	2	40.00	.01	.01
EL ESPOLN BL/GL	80	N/A	3		3	100.00	.01	.00
CORRALEJO BLNCO	80	N/A	2	140	-138	-98.57	.00	.31
MLGRO SL/NECTAR	80	N/A	2		2	100.00	.00	.00
DOS ARMADLLS PL	80	N/A	1		1	100.00	.00	.00
1800 SEL SILVER	100	N/A		154	-154	-100.00	.00	.34
SAUZA T GEN PLT	80	N/A		100	-100	-100.00	.00	.22
KAH BLANCO	80	N/A		28	-28	-100.00	.00	.06
TRAGO WHITE	80	N/A		9	-9	-100.00	.00	.02
PATRON SLV/BCKT	80	N/A		7	-7	-100.00	.00	.02
DON JULIO W/2GL	80	N/A		6	-6	-100.00	.00	.01
1800 ESSNTL SR2	80	N/A		3	-3	-100.00	.00	.01
TOTAL TEQUILA-BLANCO			55323	45901	9422	20.53		
TEQUILA-GOLD								
CUERVO ESPECIAL	80	1999	47752	47939	-187	-.39	69.44	68.50
SAUZA EXTRA GLD	80	1699	7498	7225	273	3.78	10.90	10.32
JUAREZ GOLD	80	N/A	6159	5282	877	16.60	8.96	7.55
MONTEZUMA	80	N/A	2668	2494	174	6.98	3.88	3.56
CUERVO MAX PACK	80	N/A	2275	2411	-136	-5.64	3.31	3.45
CUERVO BL MEDAL	80	2199	879	1198	-319	-26.63	1.28	1.71
CUERVO TRADCNAL	80	2499	744	1172	-428	-36.52	1.08	1.67
EL ZARCO GOLD	80	1699	447	212	235	110.85	.65	.30
HORNITOS ANEJO	80	N/A	334	353	-19	-5.38	.49	.50
DON JULIO 1942	80	N/A	10		10	100.00	.01	.00
MARGARITAVILLE	80	N/A	2	1333	-1331	-99.85	.00	1.90
SAUZA COMMENTVO	80	N/A		344	-344	-100.00	.00	.49
PATRN 4PK/MT CS	80	N/A		13	-13	-100.00	.00	.02
SAUZA ESPCL/MIX	80	N/A		7	-7	-100.00	.00	.01
CUERVO TRD/GLSS	80	N/A		1	-1	-100.00	.00	.00
TOTAL TEQUILA-GOLD			68768	69984	-1216	-1.74		
TEQUILA-REPOSADO								
1800 REPOSADO	80	2699	4741	4460	281	6.30	32.38	35.66
HORNITOS RPSADO	80	2499	1857	1834	23	1.25	12.68	14.66
FAMILIA CMR RPS	80	1999	1227	641	586	91.42	8.38	5.13
EL ESPOLON RPS	80	2599	1069	858	211	24.59	7.30	6.86
EL JIMADR RPSDO	80	1999	954	923	31	3.36	6.52	7.38
LUNAZUL RPSDDO	80	1899	876	437	439	100.46	5.98	3.49
CAZADORES RPSDO	80	2499	716	639	77	12.05	4.89	5.11
CABO WABO RPSDO	80	3999	710	667	43	6.45	4.85	5.33
CORRALEJO RPSDO	80	2999	608	484	124	25.62	4.15	3.87
PATRON RPSADO	80	4999	595	469	126	26.87	4.06	3.75
HERRADURA RPSA	80	3999	480	346	134	38.73	3.28	2.77
EL CHARRO RPSDO	80	1999	297	16	281	1756.25	2.03	.13
MILAGRO RPSADO	80	N/A	161	159	2	1.26	1.10	1.27
DON JULIO RPSDO	80	4999	159	99	60	60.61	1.09	.79
MILAGRO SBR RPS	80	N/A	70	41	29	70.73	.48	.33
MAESTRO DBL RPS	80	4999	66	44	22	50.00	.45	.35
SZ HRN RP/SH GL	80	N/A	39		39	100.00	.27	.00
GRN CNTR ROSNGL	80	N/A	10	112	-102	-91.07	.07	.90
CENTNARO AZL RP	80	N/A	3	228	-225	-98.68	.02	1.82
TEQ STE LGS RPS	80	N/A	2		2	100.00	.01	.02
1800 RPS/MIX PK	80	N/A	1	18	-17	-94.44	.01	.14
DOS ARMADLLS RP	80	N/A	1		1	100.00	.01	.00
KAH REPOSADO	110	N/A		29	-29	-100.00	.00	.23
SAUZA C ANOS RP	80	N/A		1	-1	-100.00	.00	.01
TOTAL TEQUILA-REPOSADO			14642	12507	2135	17.07		
MEZCAL								
MONTE ALBAN MEZ	80	1999	2306	2258	48	2.13	99.70	100.00
DEL MAGUEY VIDA	84	N/A	4		4	100.00	.17	.00
EL BUHO MEZCAL	86	N/A	2		2	100.00	.09	.00
SOMBRA MEZCAL	90	N/A	1		1	100.00	.04	.00

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				1.75 L	1.0 L	750 ml	750 ml Travler	375 ml	200 ml	100 ml	50 ml	
DOM WHSKY-BLND												
BANKERS CLUB	LAIRD AND CO	80	TY 16123 LY 14311	10401	5722							
CALVERT EXTRA	BEAM INC	70	TY 3210 LY 3257	3210	3210							
DEATH'S DOOR	MHW LIMITED	80	TY 14 LY 29				14					
FIREFLY SWT BBNS	SAZERAC COMPANY	60	TY 129 LY 161				129					
FLSCHMAN PRF 80	SAZERAC N AMRCA	80	TY 3829 LY 3178	3829	3178							
FOUR QUEENS	LAIRD AND CO	100	TY 1235 LY 1185				1235					
GOLD CROWN	MONTEBELLO BRND	80	TY 4312 LY 5152	4312	5152							
HALLERS RESERVE	HEAVEN HILL DST	80	TY 1 LY 2737				1					
IMPERIAL	SAZERAC N AMRCA	80	TY 8615 LY 8398	6031	5080		2584					
JACQUIN PREMIUM	JACQUIN ET CIE	80	TY 3 LY 2260	3	2260				496			
JEREMIAH WD CHR	DIAGEO	90	TY 537 LY 689				537					
KASSER 51	LAIRD AND CO	86	TY 3679 LY 3979	3679	3979							
KESSLER	BEAM INC	80	TY 4570 LY 5102	3924	3767		646					
MCCARTHY S MLT	CLEAR CREEK DST	3Y80	TY 1 LY 6				1					
MONOGRAM	LAIRD AND CO	60	TY LY 456	456								
SEAGRAM 7 CROWN	DIAGEO	80	TY 49973 LY 48635	27114	27337	1802	13859	4990	1077	643		488
SGRM 7 CRWN CHR	DIAGEO	71	TY 448 LY 45				448					
SGRM 7 CRWN HNY	DIAGEO	71	TY 1311 LY 1152				1311					
STRANHN COLORDO	PROXIMO SPIRITS	94	TY LY 12				12					
	TOTAL	TY	97990	62503	7524	20765	4990	1077	643	488		
	TOTAL	LY	100744	63752	6728	22865	4831	1541	662	365		
DOM WHSKY-STRT-BRBN/TN												
ANCIENT AGE	SAZERAC COMPANY	49M80	TY LY 1632	1632								
ANGEL'S ENVY	SOUTHERN W&S	866	TY 247 LY 113				247					
BANKERS CLUB	LAIRD AND CO	4Y80	TY 2243 LY 2036			2243						
BENCHMARK OLD#8	SAZERAC COMPANY	80	TY 993 LY 720	993	720							
BLUE STATE	HEAVEN HILL DST	80	TY 2 LY				2					
E TIME KY WSKY*	BROWN FORMAN	3Y80	TY 2426 LY 2174	2426	2174							
ELIJAH CRAIG	HEAVEN HILL DST	12Y94	TY 1239 LY 1080				1239					
EVAN WMS BLK LB	HEAVEN HILL DST	7Y86	TY 20234 LY 18908	12574	12447		7660					
EZRA BROOKS 90P	LUXCO INC	90	TY 11131 LY 7846	6861	4762		4270					
FOUR RSE LMT 12	FOUR ROSES DIST	114	TY 1 LY				1					
FOUR RSE YEL LB	FOUR ROSES DIST	80	TY 1 LY 456				1					
GENTLEMAN JACK	BROWN FORMAN	80	TY 5198 LY 4712	1245	1027		3609		344			
GEO DICKEL 0 #8	DIAGEO	80	TY 946 LY 1123				946		405			
GNTLMN JK/RCK GB	BROWN FORMAN	80	TY 1 LY				1					
GNTLMN JK/SHAKR	BROWN FORMAN	80	TY 9 LY	9								
HVN HILL 0 STYL	HEAVEN HILL DST	4Y80	TY 18058 LY 17357	12839	12389	5219						
J BEAM/SPORT GL	BEAM INC	4Y80	TY 74 LY				74					
J DANIEL BLK LBB	BROWN FORMAN	4Y80	TY 113430 LY 108685	40314	37753	11192	55064		4341	1698		821
J DANIEL GRN LBB	BROWN FORMAN	80	TY 4213 LY 3153	2053	1558		2160					667
J DANIEL/PTCHER	BROWN FORMAN	80	TY 16 LY	16								
J DANIEL/SHAKER	BROWN FORMAN	80	TY 19 LY	19								
J DANL BLK/4GLS	BROWN FORMAN	80	TY 7 LY	7								

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				1.75 L	1.0 L	750 ml	750 ml Travler	375 ml	200 ml	100 ml	50 ml		
J DANL GLSS PCK	BROWN FORMAN	80	TY LY	3 9			3 9						
J DANL/B-DAY G6	BROWN FORMAN	80	TY LY	225 4			225 5						
J DANL/FLASK G3	BROWN FORMAN	80	TY LY	4 5	4 5								
J DNL 100/HLDAY	BROWN FORMAN	100	TY LY	61 25			61 25						
J DNL 160 B-DAY	BROWN FORMAN	80	TY LY	25 966			25 966						
JAILERS PREMIUM	MHW LIMITED	86	TY LY	15 2			15 2						
JEFFRSN PRES SL	CASTLE BRANDS	17Y94	TY LY	2 6			2 6						
JIM BEAM	BEAM INC	4Y80	TY LY	66302 62702	28426 27701	2919 2661	22778 22217	7554 6273	2902 2381	1141 1037		582 432	
JIM BEAM BLACK	BEAM INC	8Y86	TY LY	4053 4227	1600 1702		2453 2525						
JIM BEAM BLK/GL	BEAM INC	8Y86	TY LY	12 2			12 2						
JIM BEAM DEVILS	BEAM INC	90	TY LY	1808 167			1808 167						
JIM BEAM PA LAB	BEAM INC	4Y80	TY LY	6 384	6				502 384				
MAKER MRK RPLC	BEAM INC	90	TY LY	502 384									
MAKER MRK/ORNMT	BEAM INC	90	TY LY	88 18417			88 14624						
MAKERS MARK	BEAM INC	6Y90	TY LY	14523 1122	3793 2943		11493 1122					87	
MAKERS MARK 46	BEAM INC	94	TY LY	1094 63			1094 63						
MICHTER'S US*1	CHATHAM IMPORTS	4Y834	TY LY	17 13			17 13						
MKR MRK/2GLS&BK	BEAM INC	90	TY LY	13 7			13 7						
O FORESTR B-DAY	BROWN FORMAN	94	TY LY	7 420			7 420						
O GR DAD SP SEL	BEAM INC	4Y114	TY LY	323 18175			323 5493						
OLD CROW	BEAM INC	3Y80	TY LY	17314 12682	12682 12139		5493 5175						
OLD CROW RESERV	BEAM INC	86	TY LY	387 295			387 295						
OLD FORESTER	BROWN FORMAN	4Y86	TY LY	157 3127			157 1914						
OLD GRAND DAD	BEAM INC	4Y100	TY LY	3186 1475	1213 1475		1711 3477						
OLD GRAND DAD	BEAM INC	4Y86	TY LY	6584 6736	3107 3116		3620 3620						
PAP V WNKL F RSS	SAZERAC COMPANY	20Y904	TY LY	6 11			6 11						
PAP V WNKL F RSS	SAZERAC COMPANY	23Y956	TY LY	2 4			2 4						
PLATTE VLY JUGSM	MCCORMICK DIST	3Y80	TY LY	170 26			170 26						
REBEL YELL	LUXCO INC	80	TY LY	1875 1336	1533 1336		342 342						
REBEL YELL RSRV	LUXCO INC	4Y906	TY LY	248 159			248 159						
RED STATE	HEAVEN HILL DST	80	TY LY	1 8			1 8						
SINGLE OAK PROJ	SAZERAC COMPANY	90	TY LY	2 4			2 4	8 2					
SMALL BATCH GFT	BEAM INC		TY LY	4 7								4	
TAYLOR BRRL PRFS	SAZERAC COMPANY	135	TY LY	7 2			7 2						
TAYLOR SOUR MSH	SAZERAC COMPANY	100	TY LY	2 2			2 2						
TAYLOR WAREHS	SAZERAC COMPANY	100	TY LY	8 9438			8 2029						
TEN HIGH	SAZERAC N AMRCA	80	TY LY	8846 19	7409 6837		2029 2009						
VAN WNKLE SP RSS	SAZERAC COMPANY	12Y904	TY LY	39 11			39 11						
W TRKY 101/2GLS	CAMPARI	101	TY LY	5 7			5 7						
W TRKY 101/FLSK	CAMPARI	101	TY LY	13 2			13 2						
WELLER 107	SAZERAC COMPANY	7Y107	TY LY	310 7			310 7						
WELLER SPCL RSV	SAZERAC COMPANY	7Y90	TY LY	7686 7355	2536 2284		4588 4503	562 568					
WILD TURKEY 101	CAMPARI	101	TY LY	2180 2222			2180 2222						

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CLASS & TYPE BRAND	VENDOR	AGE / PROOF	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
				1.75 L	1.0 L	750 ml	750 ml Travler	375 ml	200 ml	100 ml	50 ml		
WILLET POT RESKY	BOURBON DIST	94	TY LY	10			10						
WILLIAM L WELLRS	SAZERAC COMPANY	122	TY LY	5 4			5 4						
WLD TRKY RARE BC	CAMPARI	108	TY LY	232 194			225 144						7 50
WOODFD RS MS/HG	BROWN FORMAN	100	TY LY	2			2						
WOODFRD RSV DBL	BROWN FORMAN	904	TY LY	86			86						
		TOTAL	TY LY	323778 302770	141624 134250	21573 19829	140115 131124	7554 6273	8659 7599	2839 2459			1414 1236
DOM WHSKY-STRT-OTH													
BERNHEIM WHEAT	HEAVEN HILL DST	90	TY LY	111 113			111 113						
CATDADDY MNSHNE	PIEDMONT DISTLR	80	TY LY	293 29			293 29						
DRY FLY	DRY FLY DISTLNG	80	TY LY	3			3						
GEORGIA MN F JR	HEAVEN HILL DST	3080	TY LY	983			983						
HIGH WST SV OATH	HIGH WEST DSTLR	80	TY LY	2			2						
HOUSE SPT WH DG	HOUSE SPRTS LLC	100	TY LY	1			1						
HUDSON NEW YORK	GRANT AND SONS	4Y92	TY LY	15 17			15 17						
RED STAG BCHRRY	BEAM INC	80	TY LY	9503 7877	2603 2007		6900 5870						
RED STAG CINNMN	BEAM INC	80	TY LY	442			442						
RED STAG HN TEA	BEAM INC	80	TY LY	676			676						
RED STAG/SH GLS	BEAM INC	80	TY LY	12 7			12 7						
WHITE DG/TRI-PK	SAZERAC COMPANY		TY LY	1					1				
WHITE DOG MSH#1	SAZERAC COMPANY	125	TY LY	2 4					2 4				
WIGLE WHEAT	PITTSBURGH DIST	80	TY LY	1			1						
XXX SHINE	PHILADELPHIA DS	888	TY LY	204 17			204 17						
		TOTAL	TY LY	11261 9052	2603 2007		8655 7041		3 4				
DOM WHSKY-STRT-RYE													
BULLEIT 95 RYE	DIAGEO	90	TY LY	1146 69			1146 69						
DAD'S HAT	MT LAUREL SPRT	90	TY LY	66			66						
DAD'S HAT WHITE	MT LAUREL SPRT	100	TY LY	8			8						
HANDY SAZERAC	SAZERAC COMPANY	135	TY LY	14 6			14 6						
HIGH WST DOUBLE	HIGH WEST DSTLR	92	TY LY	4 1			4 1						
JIM BEAM RYE	BEAM INC	4Y80	TY LY	1705 1518			1705 1518						
KNOB CREEK RYE	BEAM INC	100	TY LY	146			146						
MICHTER'S US*1	CHATHAM IMPORTS	4Y848	TY LY	52 52			52 52						
OLD OVERHOLT	BEAM INC	3Y80	TY LY	387 118			387 118						
RI 1	BEAM INC	92	TY LY	153 175			153 175						
RITTENHOUSE 25Y	HEAVEN HILL DST	25Y100	TY LY	39 5			39 5						
SAZERAC RYE 18Y	SAZERAC COMPANY	18Y90	TY LY	6 1			6 1						
SAZERAC RYE 6YRS	SAZERAC COMPANY	6Y90	TY LY	32			32						
VAN WINKLE 13YRS	SAZERAC COMPANY	13Y956	TY LY	1			1						
W TRKY TRADITON	CAMPARI	14Y101	TY LY	1 11			1 11						
WHISTLEPIG RYE	DOM SLCT WN EST	100	TY LY	9 1			9 1						
WIGLE WHITE	PITTSBURGH DIST	80	TY LY	2			2						
WILD TURKEY	CAMPARI	101	TY LY	520 736			520 736						
WOODFD RS/CO-PK	BROWN FORMAN	924	TY LY	8			8						
		TOTAL	TY LY	4267 2725			4267 2725						

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				1.75 L	1.0 L	750 ml	750 ml Travler	375 ml	200 ml	100 ml	50 ml		
DOM WHSKY-STR	-SM BTCH												
BAKER'S	BEAM INC	7Y107	TY LY	162			162						
BASIL HAYDEN'S	BEAM INC	8Y80	TY LY	998 750			998 750						
BLANTON SGL BRL	SAZERAC COMPANY	93	TY LY	550 387			525 374					25	13
BLK MPL BLD CSK	CVI BRANDS	95	TY LY	106 68			106 68						
BOOKER'S	BEAM INC	127	TY LY	418 336			418 336						
BUFFALO TRACE	SAZERAC COMPANY	90	TY LY	2113 1493	505 368		1608 1125						
BULLEIT 90	DIAGEO	90	TY LY	1990 1803			1989 1254	1	219				
EAGLE RARE 17YRS	SAZERAC COMPANY	17Y90	TY LY	11 2			11 2						
EAGLE RARE SB	SAZERAC COMPANY	10Y90	TY LY	1762 1406	3 382		1759 1024						
ELJAH CRG S BRL	HEAVEN HILL DST	18Y90	TY LY	64 47			64 47						
ELMER T LEE SGL	SAZERAC COMPANY	90	TY LY	74 40			74 40						
EZRA BROOK SG	BLUXCO INC	12Y99	TY LY	30 3			30 3						
FOUR RSE SB LMT	FOUR ROSES DIST	112	TY LY	97 41			97 41						
FOUR RSE SGL BR	FOUR ROSES DIST	100	TY LY	20 2			20 2						
GEORGE T STAGGS	SAZERAC COMPANY	145	TY LY	2 2			2 2						
J DANL SB DU/GL	BROWN FORMAN	94	TY LY	21 14			21 14						
J DANL SNGL BRL	BROWN FORMAN	94	TY LY	805 751			803 700					2	51
J DANL SNGL/GLS	BROWN FORMAN	94	TY LY	1 3			1 3						
JEFFERSONS	CASTLE BRANDS	8Y823	TY LY	846 403			846 403						
KNOB CREEK	BEAM INC	9Y100	TY LY	3317 3142	599 545		2449 2272	269 250					75
KNOB CREEK/CSTR	BEAM INC	9Y100	TY LY	8 2			8 2						
KNOB CREEK/FLSK	BEAM INC	9Y100	TY LY	394 280			394 280						
KNOB CRK BRL RS	BEAM INC	120	TY LY	56 62			56 62						
MICHTER'S US*1	CHATHAM IMPORTS	914	TY LY	937 684		161 76	776 608						
RIDGEMONT RSRV	SAZERAC N AMRCA	937	TY LY	10 9			10 9						
WOODFD RS/2GLS	BROWN FORMAN	904	TY LY	77 77		77 77							
WOODFD RS/STOPR	BROWN FORMAN	904	TY LY	2805 2197	410 335		2268 1688	127 174					
WOODFORD RESRVE	BROWN FORMAN	904	TY LY	17482 14192	1678 2036	77 77	15303 11297	397 643				27	139
SCOTCH-BLND-FRGN	BTL D												
BALLANTINES	PERNOD RCRD USA	80	TY LY	2695 2512	1838 1709		857 803						
BLACK GROUSE	REMY COINTREAU	80	TY LY	247 4			247 4						
BUCHANAN DELUXE	DIAGEO	12Y80	TY LY	749 51			749 51						
CHIVAS / CRADLE	PERNOD RCRD USA	12Y80	TY LY	1 1	1								
CHIVAS REGAL	PERNOD RCRD USA	12Y80	TY LY	5769 5350	1651 1501	2 405	3664 3017	168 221				284	206
CHIVAS RGAL 18Y	PERNOD RCRD USA	18Y80	TY LY	352 241			352 241						
CHIVAS/GLASSES	PERNOD RCRD USA	12Y80	TY LY	5 13			5 13						
COMPSS BX ASYL	AMHW LIMITED	80	TY LY	18 18			18 18						
COMPSS BX OK CR	AMHW LIMITED	86	TY LY	20 24			20 24						
COMPSS BX SP TR	AMHW LIMITED	92	TY LY	6 1			6 1						
CUTTY SARK	REMY COINTREAU	80	TY LY	4689 3810	2835 2474		1854 1336						
DEWARS SP RS/GL	BACARDI USA INC	12Y80	TY LY	3 10			3 10						

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				1.75 L	1.0 L	750 ml	750 ml Travler	375 ml	200 ml	100 ml	50 ml		
DEWARS SPCL RSV	BACARDI USA INC	12Y80	TY 1082 LY 860			1082							
DEWARS WHT LABL	BACARDI USA INC	80	TY 25500 LY 26878	12736	2029	9689		612	285			149	
FAMOUS GROUSE	REMY COINTREAU	80	TY 3977 LY 2835	14577	1973	9340		604	271			113	
FAMOUS GRS/GLSS	REMY COINTREAU	80	TY LY 19			19							
GRANTS	GRANT AND SONS	80	TY 5663 LY 5835	3705		1958							
J AND B RARE	DIAGEO	80	TY 4914 LY 5468	1901		2979						34	
J WLKR BLK/FLSK	DIAGEO	80	TY 6 LY			6						153	
J WLKR BLU/CHLR	DIAGEO	80	TY 2 LY			2							
J WLKR GLD/CHLR	DIAGEO	80	TY 1 LY 2			1							
JOHN WALKER BLK	DIAGEO	12Y80	TY 11877 LY 10955	3451	1469	6376		458				123	
JOHN WALKER RED	DIAGEO	80	TY 10048 LY 9997	4766		5055		227				84	
JOHN WALKER/GLS	DIAGEO	12Y80	TY LY 3			3							
JOHN WALKR BLUE	DIAGEO	80	TY 270 LY 233			270							
JOHN WALKR GOLD	DIAGEO	18Y80	TY 448 LY 309			448							
JOHN WLK BK/CRD	DIAGEO	12Y80	TY 10 LY 7	10									
JOHN WLK DBL BL	DIAGEO	80	TY 48 LY			48							
JOHN WLK ML GRN	DIAGEO	15Y86	TY 380 LY 373			380							
JOHN WLK MULTI	DIAGEO	80	TY 3 LY						3				
PINCH	DIAGEO	15Y80	TY 551 LY 587			551							
WHITE HORSE	DIAGEO	80	TY 925 LY 77320	925									
		TOTAL	TY 79334 LY 77320	35344	3500	38147		1465	288			590	
		TOTAL	TY 36890 LY	36890	3702	34465		1436	271			556	
SCOTCH-BLND-US BTL													
BARRISTER	LAIRD AND CO	4Y80	TY 3722 LY 3922	3722									
CLAN MCGREGOR	GRANT AND SONS	80	TY 11912 LY 12110	9617		2295							
GRAND MACNISH	WALKER M S INC	3Y80	TY 2991 LY 2905	2991		2905							
INVR HSE V RARE	SAZERAC N AMRCA	80	TY 8639 LY 8907	7108		1531							
OLD SMUGGLER	SHAW-ROSS IMPTS	80	TY 6868 LY 6785	5325	1543	1590							
PASSPORT	PERNOD RCRD USA	80	TY 1 LY 530	1									
SCORESBY RARE	DIAGEO	3Y80	TY 2458 LY 2491	2458		2458							
VAT 69 GOLD	DIAGEO	3Y80	TY 2 LY	2									
		TOTAL	TY 36591 LY 37652	31222	1543	3826							
		TOTAL	TY 32123 LY	32123	1546	3983							
SCOTCH-SNGL MALT													
ABERLR A'BNADH	PERNOD RCRD USA	12Y	TY 1 LY			1							
ARBEG ALLIGATR	MOET HENNESSY	102	TY 2 LY			2							
ARBEG MALT 10Y	MOET HENNESSY	10Y92	TY 243 LY 143			243							
ARDMORE	BEAM INC	92	TY 95 LY			95							
ARRAN NON-CHILL	IMPEX BEVERAGES	10Y92	TY 1 LY			1							
BALVENIE DBLEWD	GRANT AND SONS	12Y86	TY 902 LY 727			902							
BALVENIE PORTWD	GRANT AND SONS	21Y86	TY 46 LY 39			46							
BALVENIE S BRRL	GRANT AND SONS	15Y956	TY 312 LY 307			312							
BALVNIE CAR 14Y	GRANT AND SONS	14Y86	TY 44 LY			44							
BALVNIE MAD 17Y	GRANT AND SONS	17Y86	TY 1 LY			1							
BRCHLDH LAD TEN	WINEBOW INC	10Y92	TY 4 LY			4							
BRUCHLDCH ROCKS	WINEBOW INC	92	TY 66 LY 43			66							

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CLASS & TYPE BRAND	VENDOR	AGE / PROOF	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE								
				1.75 L	1.0 L	750 ml	750 ml Travler	375 ml	200 ml	100 ml	50 ml	
COMPSS BX MNSTR	MHW LIMITED	92	TY 43 LY 39				43					
CRAGGANMORE MLT	DIAGEO	12Y80	TY 77 LY 75				77					
DALMORE 12YR	WHYTE & MACKAY	12Y86	TY 110 LY 163				110					
DALMORE W/1 GLS	WHYTE & MACKAY	12Y80	TY 1 LY 1				1					
DALWHINNIE 15YR	DIAGEO	15Y86	TY 431 LY 377				431					
GLENFARCLAS 105	GEMINI S&W CO	120	TY 1 LY 1				1					
GLENFARCLAS 21Y	GEMINI S&W CO	21Y86	TY 33 LY 23				33					
GLENFARCLAS 25Y	GEMINI S&W CO	25Y86	TY 2 LY 1				2					
GLENFIDDICH 12Y	GRANT AND SONS	12Y80	TY 1978 LY 1855				1814		164			
GLENKNCHE 12YR	DIAGEO	12Y86	TY 35 LY 41				35		175			
GLENLIVET	PERNOD RCRD USA	12Y80	TY 5018 LY 4868	756	566		3311		234			151
GLENLIVET 18Y	PERNOD RCRD USA	18Y86	TY 363 LY 301		577		3316		247			118
GLENLVT ARCHIVE	PERNOD RCRD USA	21Y86	TY 43 LY 36				43					
GLENMORNGIE 10Y	MOET HENNESSY	10Y86	TY 940 LY 645				940					
GLENMRNGIE ARTN	MOET HENNESSY	92	TY 1 LY 1				1					
GLENROTHES 1998	ANCHOR DISTLLNG	86	TY 1 LY 4				1					
GLNDFD 12/15/18	GRANT AND SONS	82	TY 1 LY 1							1		
GLNFDCH 2010 GF	GRANT AND SONS	12Y80	TY 5 LY 8				5					
GLNFDCH ANC RSV	GRANT AND SONS	18Y86	TY 151 LY 149				151					
GLNFDCH SLRA RS	GRANT AND SONS	15Y80	TY 553 LY 457				553					
GLNLVET NADURRA	PERNOD RCRD USA	16Y114	TY 271 LY 215				271					
GLNLVT FR OK RS	PERNOD RCRD USA	15Y80	TY 542 LY 446				542					
GLNLVT NDR 1991	PERNOD RCRD USA	96	TY 2 LY 4				2					
GLNLVT/2TAST GL	PERNOD RCRD USA	12Y80	TY 4 LY 4				4					
GLNLVT/50ML&2GL	PERNOD RCRD USA	12Y80	TY 6 LY 6				6					
GLNMRGE LASANT	MOET HENNESSY	12Y86	TY 230 LY 188				230					
GLNMRGE NECTAR	MOET HENNESSY	12Y92	TY 40 LY 35				40					
GLNMRGE O/3-50M	MOET HENNESSY	10Y86	TY 16 LY 14				16					
GLNMRGE QUINTA	MOET HENNESSY	12Y92	TY 28 LY 28				28					
GLNMRGE/2GLS 07	MOET HENNESSY	10Y86	TY 6 LY 4				6					
GLNROTHES SL RS	ANCHOR DISTLLNG	80	TY 108 LY 399				108					
HGHLND PARK 12Y	REMY COINTREAU	12Y86	TY 399 LY 282				399					
HGHLND PARK 15Y	REMY COINTREAU	15Y80	TY 2 LY 2				2					
HGHLND PARK 18Y	REMY COINTREAU	18Y86	TY 3 LY 5				3					
HGHLND12/18MINI	REMY COINTREAU	12Y86	TY 6 LY 19				6					
ISLE O JURA 10Y	WHYTE & MACKAY	10Y86	TY 33 LY 36				33					
LAGAVULIN 16YR	DIAGEO	16Y86	TY 348 LY 311				348					
LAPHROAIG	BEAM INC	10Y86	TY 682 LY 696				682					
LAPHROAIG 18YR	BEAM INC	18Y96	TY 308 LY 249				308					
LAPHROAIG CAIRD	BEAM INC	101	TY 9 LY 4				9					
LAPHROAIG QUART	BEAM INC	96	TY 292 LY 327				292					
LAPHROG TRPL WD	BEAM INC	5Y96	TY 33 LY 33				33					
MACALLAN 12YR	REMY COINTREAU	12Y86	TY 2063 LY 1858	151			1854					58
MACALLAN 18YR	REMY COINTREAU	18Y86	TY 196 LY 200	279			1524					55

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CLASS & TYPE BRAND	VENDOR	AGE / PROOF	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
				1.75 L	1.0 L	750 ml	750 ml Travler	375 ml	200 ml	100 ml	50 ml		
MACALLN CSK STRREMY COINTREAU		118	TY 95 LY 170				95						
MACALLN FO 10YRREMY COINTREAU		10Y80	TY 448 LY 246				448						
MACALLN FO 15YRREMY COINTREAU		15Y86	TY 93 LY 102				93						
MCLELLND HGHLNDCAMPARI		80	TY 2070 LY 1848	1289			781						
MCLELLND ISLAY CAMPARI		80	TY 897 LY 683	1137			711						
OBAN DST ED 14YDIAGEO		14Y86	TY 1 LY				1						
OBAN MALT	DIAGEO	14Y86	TY 427 LY 405				427						
SCAPA 16 YEAR	PERNOD RCRD USA	16Y80	TY 33 LY 23				33						
SMOKEHEAD	IMPEX BEVERAGES	86	TY 1 LY 1				1						
SPRINGBANK 10Y	ANCHOR DISTLLNG	10Y92	TY 21 LY 14				21						
TALISKER 10YR	DIAGEO	10Y916	TY 143 LY 137				143						
TOMATIN 12Y	PHILLIPS DST CO	12Y86	TY 1 LY 460				1						
WILD SCOTSMAN	WILD SCOTSMAN	15Y92	TY 3 LY				3						
		TOTAL	TY 21146 LY 19497	2196	566	17777		398				209	
		TOTAL	LY 19497	2026	577	16298		422		1		173	
CAN-FRGN BLND-FRGN BTLD													
BLACK VLVT CRMLCONSTELLATION		70	TY 42 LY				42						
BLK VLVT RSV PSCONSTELLATION		8Y80	TY 4131 LY 3865	2187			1944						
C RYL BLK/2GLS	DIAGEO	90	TY 1 LY				1						
C RYL SP RS/2GLDIAGEO		80	TY 5 LY 4				5						
C RYL/ROCK GLSSDIAGEO		80	TY 21 LY 15				21						
CROWN ROYAL BLKDIAGEO			TY 2146 LY 1948				2146						
CROWN ROYAL BLKDIAGEO		90	TY 459 LY 50	459			50						
CROWN ROYAL MPLDIAGEO		80	TY 14 LY				14						
FORTY CREEK BS	GEMINI S&W CO	80	TY 1 LY				1						
FORTY CRK 3 GRNGEMINI S&W CO		80	TY 237 LY 1				237						
RYL CANDN SM BTSAZERAC COMPANY		80	TY 88 LY				88						
SEAGRAM CRN RYLDIAGEO		80	TY 46763 LY 43931	11223	4881	27226		2319	694			420	
SEAGRAM VO GOLDDIAGEO		80	TY 1568 LY 1855	10110	4527	26172		2171	616			335	
SEAGRAMS V O	DIAGEO	80	TY 26803 LY 28610	13531	1794	8745	1990	728				15	
SGRM C R CASK16DIAGEO		80	TY 110 LY 102	14700	1740	9102	1959	766				343	
SGRM C R XTRA RDIAGEO		80	TY 53 LY 68										
SGRM C RYL/FLSKDIAGEO		80	TY 19 LY 6	19									
SGRM CRN RYL RSDIAGEO		80	TY 1365 LY 1368	463		902		95					
		TOTAL	TY 83825 LY 81824	27882	6675	43102	1990	3047	694			435	
		TOTAL	LY 81824	27215	6267	42057	1959	3032	616			678	
CAN-US BLND-US BTLD													
BLACK VELVET	CONSTELLATION	3Y80	TY 48844 LY 42736	24899		12673	7620	2257	772			623	
CAN CLB SHY CSKBEAM INC		8Y826	TY 1 LY	19924	640	12041	7200	1774	694			463	
CAN CLB/IPOD CSBEAM INC		6Y80	TY 81 LY			81							
CANADIAN GOLD	LAIRD AND CO	4Y80	TY 21963 LY 19416	17885		4078							
CANADIAN HUNTERS	SAZERAC COMPANY	80	TY 4077 LY 3908	14979		4437							
CANADIAN LTD	SAZERAC N AMRCA	3Y80	TY 3248 LY 4968	3248		4968							
CANADIAN MIST	BROWN FORMAN	3Y80	TY 11958 LY 13450	9250		2706	2	2313	1582				
CANDN CLUB 1858	BEAM INC	6Y80	TY 24129 LY 24270	12994		7264	2992	879					
CANDN CLUB CLSC	BEAM INC	12Y80	TY 5 LY	13311	797	6896	2340	735				191	

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CLASS & TYPE BRAND	VENDOR	AGE / PROOF	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
				1.75 L	1.0 L	750 ml	750 ml Travler	375 ml	200 ml	100 ml	50 ml		
CARIBOU CROSSNGS	SAZERAC COMPANY	80	TY 15 LY 20				15						
COLLINGWOOD	BROWN FORMAN	80	TY 393 LY 30				393						
HARWOOD	HEAVEN HILL DST	3Y80	TY 5512 LY 6557	5512			6557						
LORD CALVERT	BEAM INC	80	TY 998 LY 2110				998						
NORTHERN LIGHT	SAZERAC N AMRCA	80	TY 5757 LY 5514				5757						
PENDLETON	HOOD RIVER DIST	80	TY 6 LY				6						
WINDSOR CNADIAN	BEAM INC	3Y80	TY 52688 LY 53981	29408		50	15051	6723	1502				4
WINDSOR KEY LBL	BEAM INC	80	TY 4651 LY 5179	30515			14885	7084	1294				153
WINDSOR SPICED	BEAM INC	70	TY 29 LY				29						
		TOTAL	TY 184274 LY 182220	118679		1487	42221	17337	4638	772			627
		TOTAL		116520			40703	18206	3803	694			807
IRISH													
BLACK BUSH	DIAGEO	80	TY 362 LY 339				362						
BUSHMILL W/2GLS	DIAGEO	80	TY 6 LY				6						
BUSHMILLS IRISH	DIAGEO	80	TY 3843 LY 3145	603	4		3236						
CLONTARF CLSSIC	CASTLE BRANDS	80	TY 444 LY 390	423	169		2553						
CONNEMARA 12 YR	BEAM INC	12Y80	TY 68 LY 58				68						
CU CHULAINN	HALO WINE&SPRTS	80	TY 24 LY		24								
FECKIN	PHILLIPS DST CO	80	TY 176 LY 173				176						
IRISH MANOR	JACQUIN ET CIE	80	TY 158 LY				158						
JAMESON	PERNOD RCRD USA	80	TY 37363 LY 31459	6917	7066		21840		1066				474
JAMESON 12YR	PERNOD RCRD USA	12Y80	TY 793 LY 739	5995	5576		18631		938				319
JAMESON 18YR	PERNOD RCRD USA	18Y80	TY 160 LY 119				160						
JAMESON GOLD RS	PERNOD RCRD USA	80	TY 10 LY				10						
JAMESON W/TIN	PERNOD RCRD USA	80	TY 78 LY 97				78						
JAMESON/2SHT GL	PERNOD RCRD USA	80	TY 6 LY				6						
JOHN L SULLIVAN	UNDISPUTED INTL	80	TY 154 LY 17				154						
JOHN POWER&SON	PERNOD RCRD USA	80	TY 2076 LY 1760				2076						
JOHN PWR&SN 12Y	PERNOD RCRD USA	12Y80	TY 1 LY				1						
KELLAN	BERNIKO WN&SPTS	80	TY 120 LY 223				120						
KILBEGGAN	BEAM INC	80	TY 16 LY				16						
M COLLINS	SIDNEY FRANK	80	TY 326 LY 267				326						
M COLLINS 10YR	SIDNEY FRANK	80	TY 58 LY 47				58						
PADDY OLD IRISH	PERNOD RCRD USA	80	TY 53 LY		53								
REDBREAST 12YR	PERNOD RCRD USA	12Y80	TY 315 LY 257				315						
REDBREAST CASK	PERNOD RCRD USA	12Y115	TY 5 LY				5						
SLANE CASTLE	CAPSTONE INTNL	80	TY 160 LY 101				160						
TULLAMORE 10YR	GRANT AND SONS	10Y80	TY 211 LY 66				211						
TULLAMORE 12YR	GRANT AND SONS	12Y80	TY 399 LY 370				399						
TULLAMORE DEW	GRANT AND SONS	80	TY 6892 LY 6128	1575			5317						
TULLAMORE/2 GLS	GRANT AND SONS	80	TY 9 LY 8	1485			4643						
TYRCONNELL	BEAM INC	80	TY 2 LY				2						
		TOTAL	TY 54120 LY 45931	9095	7147		36338		1066				474
		TOTAL		7903	5745		31026		938				319
OTH IMP WHSKY													
AMRUT FUSION	DREADNOUGHT IMP	100	TY 8 LY				8						

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CLASS & TYPE BRAND	VENDOR	AGE / PROOF	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
				1.75 L	1.0 L	750 ml	750 ml Travler	375 ml	200 ml	100 ml	50 ml		
BASTILLE 1789	PALM BAY IMPRTS	80	TY 252 LY 1				252						
PENDERYN	GEMINI S&W CO	92	TY 15 LY				15						
SUNTORY YMZ 12Y	CAMPARI	12Y80	TY 86 LY 64				86						
		TOTAL	TY 346 LY 80				346						
GIN-CLASSIC-DM													
BANKERS CLUB	LAIRD AND CO	80	TY 26589 LY 26033	13817	12772								
BELLRINGER	FRANK-LIN DSTLR	944	TY 304 LY				304						
BLUECOAT	PHILADELPHIA DS	94	TY 1929 LY 1866				1895						34
BOOTH	DIAGEO	90	TY 1878 LY 2061	1878	2061								72
BURNETT'S GIN	HEAVEN HILL DST	80	TY 10720 LY 10190	8245	7847		2475						
CRYSTAL PALACE	SAZERAC N AMRCA	80	TY 15550 LY 14814	10034	9562		5516						
DRY FLY	DRY FLY DISTLNG	80	TY LY										
FARMERS BTN ORG	CHATHAM IMPORTS	934	TY 3 LY				3						
FLEISCHMANN'S	SAZERAC N AMRCA	80	TY 3571 LY 2773	3571	2773								
GENEVIEVE	ANCHOR DISTLLNG	946	TY 2 LY				2						
GILBEYS	BEAM INC	80	TY 12585 LY 11004	9328	8056		3257						
GORDONS	DIAGEO	80	TY 24414 LY 26965	16254	18142		5533	1334	827	466			
GORDONS TWIN PK	DIAGEO	80	TY LY				1						
JUNIPERO	ANCHOR DISTLLNG	986	TY 56 LY 42				56						
KASSER 51	LAIRD AND CO	90	TY 2072 LY 2315	2072	2315								
LONDON TOWER	JACQUIN ET CIE	80	TY 6420 LY 7215	4045	4728	2375	2487						
NEW AMSTDM/2 GL	NORTH WALES WNS	80	TY LY										
NEW AMSTERDAM	NORTH WALES WNS	80	TY 10665 LY 8837	6318	4385		3532		815				
RANSOM OLD TOM	RANSOM SPIRITS	88	TY 9 LY 2				9						
SEAGRAM EXT DRY	PERNOD RCRD USA	80	TY 20806 LY 21646	9725	10309		8116	354	2105	860			
SENECA DRUM	PALATEUR IMPRTS	86	TY 2 LY				2						
STANDING GUARD	BRAVE SPIRITS	80	TY LY										
TUB DRY GIN	WINE MERCHANT	80	TY 184 LY 94				184						
		TOTAL	TY 137759 LY 135873	85287	83619	15147	30884	1334	3747	1326			34
		TOTAL	TY LY				30562	1890	3420	1231			72
GIN-CLASSIC-IMP													
AVIATION	HOUSE SPRTS LLC	84	TY 1 LY				1						
BEEFEATER	PERNOD RCRD USA	94	TY 13209 LY 12933	5055	4661	1500	6512						142
BEEFEATER 24	PERNOD RCRD USA	90	TY 170 LY 133				170						134
BOMBAY	BACARDI USA INC	86	TY 5699 LY 4810	2507	2253		3192						
BOMBAY SAPPHIRE	BACARDI USA INC	94	TY 13758 LY 12485	5598	4930	1737	6001		349				73
BROKERS	BROKERS IMPORTS	94	TY 118 LY				118						58
CITADELLE	DEUTSCH FAM W&S	88	TY 344 LY 46				344						
HAYMAN OLD TOM	MHW LIMITED	80	TY 68 LY 45				68						
HENDRICKS	GRANT AND SONS	88	TY 3784 LY 2753	433	365		3351						
MILLER WESTBRNE	KINDRED SPIRITS	904	TY 63 LY 50				63						
NOLET'S SILVER	DIAGEO	952	TY 47 LY 1				47						
OLD RAJ 110	ANCHOR DISTLLNG	110	TY 1 LY				1						
OLD RAJ DRY 92	ANCHOR DISTLLNG	92	TY 14 LY 13				14						
PINNACLE	BEAM INC	80	TY 997 LY 1102				986		11			9	
							1079		14				

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CLASS & TYPE BRAND	VENDOR	AGE / PROOF	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
				1.75 L	1.0 L	750 ml	750 ml Travler	375 ml	200 ml	100 ml	50 ml		
PLYMOUTH	PERNOD RCRD USA	824	TY 749 LY 554			749							
TANQUERAY	DIAGEO	946	TY 28819 LY 28669	9841	3576	14413		717	47			225	182
TANQUERAY NO TEND	DIAGEO	946	TY 943 LY 938			943							
THE BOTANIST	WINEBOW INC	92	TY 3 LY			3							
		TOTAL	TY 68786 LY 64533	23434	6813	36975		1077	47			440	374
		TOTAL	TY LY	21882	6623	34479		968	207				
GIN-FLVRD-DOM													
SGRM TWST APPLE	PERNOD RCRD USA	70	TY 2 LY 277			2							
SGRM TWST GRAPE	PERNOD RCRD USA	70	TY 3 LY 445			3							
SGRM TWSTD LIME	PERNOD RCRD USA	70	TY 6533 LY 6499	4166		2367							
		TOTAL	TY 6538 LY 7221	4166		2372							
		TOTAL	TY LY	4213		3008							
GIN-FLVRD-IMP													
TANQUERAY RANGPR	DIAGEO	826	TY 2173 LY 2253	850		1323							
		TOTAL	TY 2173 LY 2253	850		1323							
		TOTAL	TY LY	914		1339							
VODKA-CLASSIC-DOM													
360 VODKA	MCCORMICK DIST	80	TY LY 286			286							
BANKERS CLUB	LAIRD AND CO	80	TY 72118 LY 71543	42312	29806								
BLUE ICE	21ST CNTRY SPTS	80	TY LY 150			150							
BOYD AND BLAIR	PENN PURE DIST	80	TY 1125 LY 985			1125							
BURNETT'S VODKA	HEAVEN HILL DST	80	TY 50720 LY 38099	50720									
CROP HEO ARTSNL	CHATHAM IMPORTS	80	TY 1 LY			1							
CROWN RUSSE	SAZERAC COMPANY	80	TY 70641 LY 60963	55999	14642								
CUPCAKE UNFLAVR	WINE GROUP	80	TY 569 LY 2			569							
DEVOTION	AMER SPIRIT EXC	80	TY 364 LY 114			364							
FROGGY B	DEUTSCH FAM W&S	80	TY 1 LY			1							
FUZZY'S	MHW LIMITED	80	TY 54 LY			54							
GILBEYS	BEAM INC	80	TY 10564 LY 10129	10564									
GORDONS	DIAGEO	80	TY 19301 LY 23248	15196		4105							
GRAND TOURING	GRAND TOURING	80	TY 109 LY 10			109							
HANGAR ONE	PROXIMO SPIRITS	80	TY 157 LY 16			157							
JACQN BRGDY GRP	JACQUIN ET CIE	70	TY 15 LY 699			15							
JACQUIN ROYALE	JACQUIN ET CIE	100	TY 12456 LY 14497	7926		4530							
JACQUIN ROYALE	JACQUIN ET CIE	80	TY 112365 LY 116884	54326	32697	1		22375	2966				
KAMCHATKA	BEAM INC	80	TY 26123 LY 27251	26123	32576	695		22493	3467				
KAVKASKI	LAIRD AND CO	80	TY 5122 LY 5239			5122							
KOENIG	KOENIG DISTLLRY	80	TY LY 177			177							
LAIRDS	LAIRD AND CO	80	TY 10625 LY 10284			10625							
NEW AMSTERDAM	NORTH WALES WNS	80	TY 9592 LY	6431		2997			164				
NIKOLAI 100 PRF	SAZERAC COMPANY	100	TY 22380 LY 20546	14174		8206							
NIKOLAI 80 PRF	SAZERAC COMPANY	80	TY 113690 LY 109128	50432	33705	8244		25183	4370				
NIKOLAI 90 PRF	SAZERAC COMPANY	90	TY 8249 LY 7015	50128	33461			22167	3372				
PENN 1681	PHILADELPHIA DS	80	TY 669 LY 597			669							
PLATINUM 7X	SAZERAC COMPANY	80	TY 32981 LY 23418	20336		10128		2517					
RAIN ORGANIC	SAZERAC COMPANY	80	TY 3629 LY 3049	2143		7092		2150					
SGRMS EX SMOOTH	WILSON DANIELS	80	TY 9005 LY 7414	5596		3409							
			TY LY	5171		2243							

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CLASS & TYPE BRAND	VENDOR	AGE / PROOF	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
				1.75 L	1.0 L	750 ml	750 ml Travler	375 ml	200 ml	100 ml	50 ml		
SKINNYGIRL BARE	BEAM INC	60	TY LY	855			855						
SKYY	CAMPARI	80	TY LY	41417 41881	28936 28120	323 1124	12150 11599		8 802				236
SMIRNOFF	DIAGEO	100	TY LY	10218 9467	4270 3988		3929 3879		2019 1600				
SMIRNOFF	DIAGEO	80	TY LY	115747 115551	57338 61081	4225 4111	24723 23134	12878 13642	11514 9612	3232 2647			1837 1324
SMIRNOFF SILVER	DIAGEO	90	TY LY	4 2665			971 1694						
TITO HANDMADE	FIFTH GEN INC	80	TY LY	14806 10493	10232 7001		4574 3492						
UV	PHILLIPS DST CO	80	TY LY	3693 3989	3693 3989								
VLADIMIR	MONTEBELLO BRND	80	TY LY	117552 113288	94135 89765	23417 23523							
WHITE TAVERN	HEAVEN HILL DST	80	TY LY	15476 15189	15476 15189								
WOLFSCHMIDT	BEAM INC	80	TY LY	7233 8115	7233 8115								
ZEV	D'ANDREA WN LIQ	80	TY LY	9 1			9 1						
			TOTAL TOTAL	919631 872382	583591 554452	138815 134748	108162 99670	12878 13642	63616 58824	10732 9486			1837 1560
VODKA-CLASSIC-IMP													
2NITE	UN SOGNO LLC	80	TY LY	165		165							
42 BELOW	BACARDI USA INC	80	TY LY	304			304						
ABS CITRN/CO-PK	PERNOD RCRD USA	80	TY LY	569		569							
ABSOLUT	PERNOD RCRD USA	80	TY LY	96173 92231	37662 35964	17653 17503	35840 33976		2532 2615	1159 1046			1327 1127
ABSOLUT LMT EDT	PERNOD RCRD USA	80	TY LY	1444 1607			1444 1607						
ABSOLUT UNIQUE	PERNOD RCRD USA	80	TY LY	3			3						
BELVDRE INT 100	MOET HENNESSY	100	TY LY	141 213			141 213						
BELVDRE INTN 80	MOET HENNESSY	80	TY LY	203 156			203 156						
BELVEDERE	MOET HENNESSY	80	TY LY	8825 9265	2807 3116	1589 1517	4272 4123		10 382				147 127
BELVEDERE RED	MOET HENNESSY	80	TY LY	170	170								
BELVEDERE SILVR	MOET HENNESSY	80	TY LY	45			41		4				
CAPE NORTH	ANHEUSER-BUSCH	80	TY LY	44			44						
CHOPIN	MHW LIMITED	80	TY LY	901 790	52 1		849 789						
CHOPIN/MP3 CARD	MHW LIMITED	80	TY LY	8			8						
CIROC SNAP FRST	DIAGEO	80	TY LY	9280 9276	1673 1492	958 1102	4540 4869		1397 1228	712 585			
CLIQUE	PREMIER INOVATN	80	TY LY	1379 537		1379 537							
COPPER SUN	LUCTOR INTERNTL	80	TY LY	4471	466		4005						
CRYSTAL HD/2GLS	WILSON DANIELS	80	TY LY	2			2						
CRYSTAL HEAD	WILSON DANIELS	80	TY LY	1135 1039	215 205		743 834						177
DENAKA	SAZERAC COMPANY	80	TY LY	1732 1486	1732 1179		307						
DOUBLE CROSS	MHW LIMITED	80	TY LY	315 8			315 8						
ED HARDY	BACMAR INTERNTL	80	TY LY	1 153		1 153							
EFFEN	BEAM INC	80	TY LY	535 507			535 507						
EFFEN /SHAKER	BEAM INC	80	TY LY	1 5			1 5						
ERISTOFF	BACARDI USA INC	80	TY LY	878 53			878 53						
FINLANDIA	BROWN FORMAN	80	TY LY	10487 8722	7279 5495	1 4	3207 3223						
FIRESTARTER	FIRESTARTER SPT	80	TY LY	41			41						
FRIS 80	PERNOD RCRD USA	80	TY LY	9650 8204	7548 4603		2102 3601						
GREY GOOSE	BACARDI USA INC	80	TY LY	60585 60714	14343 11744	10077 10132	32433 35120		2378 2503	742 702			612 513
IMPERIA	MHW LIMITED	80	TY LY	1			1						
KARLSSON'S GOLD	MHW LIMITED	80	TY LY	117 10			117 10						

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CLASS & TYPE BRAND	VENDOR	AGE / PROOF	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE							
				1.75 L	1.0 L	750 ml	750 ml Travler	375 ml	200 ml	100 ml	50 ml
KETEL ONE	DIAGEO	80	TY 40466 LY 39649	13616	7902	17884		533			531
KETEL ONE SET	DIAGEO	80	TY 61 LY 105	14093	7141	17431		482			502
KRU 82 TIN	WESTRN SPTS BEV	82	TY 696 LY 77			696					
L'CHAIM	MHW LIMITED	80	TY 64 LY 6			64					
LUKSUSOWA	DEUTSCH FAM W&S	80	TY 15834 LY 16980	11305		4529					
LUKSWA/4SHT GLS	DEUTSCH FAM W&S	80	TY 3 LY	12802		4178					
MARANI	MARANI SPIRITS	80	TY 8 LY 214			8					
PEARL	LUXCO INC	80	TY 12487 LY 5206	10223		2264					
PINNACLE	BEAM INC	80	TY 27658 LY 23417	17335	3	10318		1		1	
PINNACLE 100	BEAM INC	100	TY 1120 LY 1407	14215	47	8153		1002			
PRAVDA	JACQUIN ET CIE	80	TY 735 LY 829			735					
PRAVDA W/GLASS	JACQUIN ET CIE	80	TY 11 LY 21			2					9
QUAY MEDTRNEAN	BRAVADO IMPORTS	80	TY 237 LY 204			237					18
ROKK	DIAGEO	80	TY 327 LY 26			327					
RUSSIAN STANDRD	MHW LIMITED	80	TY 2586 LY 1326			2586					
RUSSN STND PLTM	MHW LIMITED	80	TY 52 LY			52					
SOBIESKI	IMPERIAL BRANDS	80	TY 16720 LY 15741	12922		3798					
STOLCHNYA ELITE	GRANT AND SONS	80	TY 109 LY 630	11482		4259					
STOLI/2BT CO-PK	GRANT AND SONS	80	TY 1197 LY 2122		630	109					
STOLICHNAYA 100	GRANT AND SONS	100	TY 1197 LY 1219	2122	2122	1197					
STOLICHNAYA 80	GRANT AND SONS	80	TY 38243 LY 35252	16504	5026	15711		943			59
STRAVINSKY	JACQUIN ET CIE	80	TY 1900 LY 2358	13568	4592	16107		700			285
SUPERIA RUSSIAN	SAZERAC COMPANY	80	TY 2 LY 1346			2					
SV SUPREME	COMPASS BRANDS	80	TY 2 LY 50	874		472					
SVEDKA	CONSTELLATION	80	TY 39843 LY 39419	27607	1	10466		1769			
TANQUERAY STRLG	DIAGEO	80	TY 2964 LY 2593	21578	7461	8838		1542			
TENURE	SAZERAC COMPANY	80	TY 16 LY 12			4					
THREE OLIVES	PROXIMO SPIRITS	80	TY 14062 LY 13406	8694		5368					
ULTIMAT	PATRON SPIRITS	80	TY 185 LY 215	7691		5715					
USTIANOCHKA	AMRUSS INC	80	TY 8 LY			185					
V GOGH BL/6FLVR	LUCTOR INTERNTL	80	TY 7 LY			8					
VAN GOGH BLUE	LUCTOR INTERNTL	80	TY 226 LY 205			7					
VIKINGFJORD	KOBRAND CORP	80	TY 934 LY	934		226					
VOLTA	SAZERAC COMPANY	70	TY 1 LY			205					
VOX	BEAM INC	80	TY 4074 LY 3573			1					
WHITE DIAMOND	BEVERAGE BRANDS	80	TY 1247 LY 1672	2500		1574					
ZYR	MHW LIMITED	80	TY 243 LY	1848	2	1725					
			TY 243 LY			1670					
			TY 432333 LY 405844	195537	45385	176372		9563	2614		2862
			TY 405844 LY	169440	52882	168159		10458	2333		2572
VODKA-FLVRD-DM											
360 DBL CHOCLTE	MCCORMICK DIST	70	TY 627 LY 598			627					
4 ORANGE	IMPERIAL BRANDS	80	TY 226 LY 260			598					
BAKON	BLACK ROCK SPTS	70	TY 140 LY 62			226					
BURNETT CNDY CN	HEAVEN HILL DST	70	TY 1 LY			62					
BURNETT FR PNC	HEAVEN HILL DST	70	TY 1156 LY 938			1					
			TY 1156 LY 938			1156					938

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CLASS & TYPE BRAND	VENDOR	AGE / PROOF	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE								
				1.75 L	1.0 L	750 ml	750 ml Travler	375 ml	200 ml	100 ml	50 ml	
BURNETT ORG CRM	HEAVEN HILL DST	70	TY LY 863			863						
BURNETT PNK LMN	HEAVEN HILL DST	70	TY LY 5043 4180			5043 4180						
BURNETT SUGR CK	HEAVEN HILL DST	70	TY LY 57			57						
BURNETTS CITRUS	HEAVEN HILL DST	70	TY LY 8398 6685	5864 4791		2534 1894						
BURNETTS GRAPE	HEAVEN HILL DST	70	TY LY 360 575			360 575						
BURNETTS ORANGE	HEAVEN HILL DST	70	TY LY 2358 1660			2358 1660						
BURNETTS RSPBRY	HEAVEN HILL DST	70	TY LY 2863 2120			2863 2120						
BURNETTS SW TEA	HEAVEN HILL DST	60	TY LY 2643 2232			2643 2232						
BURNETTS VANLLA	HEAVEN HILL DST	70	TY LY 2394 2054			2394 2054						
CUPCAKE DEVILS	WINE GROUP	70	TY LY 270 2			270 2						
EVIL SPRT VD/CRM	MAJESTIC BRANDS	20	TY LY 1							1		
FIREFLY LMN TEA	SAZERAC COMPANY	70	TY LY 41 886			41 886						
FIREFLY MNT TEA	SAZERAC COMPANY	70	TY LY 224 948			224 948						
FIREFLY PCH TEA	SAZERAC COMPANY	70	TY LY 111 1101			111 1101						
FIREFLY RSP TEA	SAZERAC COMPANY	70	TY LY 57 1065			57 1065						
FIREFLY SWT TEA	SAZERAC COMPANY	70	TY LY 6025 5762	2379 1936		3646 3826						
JACQN CTTN CNDY	JACQUIN ET CIE	70	TY LY 790 18		790 18							
JACQN FLVR VRTY	JACQUIN ET CIE	70	TY LY 22 738									22 738
JACQN LSCS STBW	JACQUIN ET CIE	70	TY LY 975 1164		975 1164							
JACQN MDGSCR VN	JACQUIN ET CIE	70	TY LY 919 910		919 910							
JACQN MNDRN ORG	JACQUIN ET CIE	70	TY LY 915 832		915 832							
JACQN ORG CHRRY	JACQUIN ET CIE	70	TY LY 2351 1664		2351 1664							
JACQN RSPBY POM	JACQUIN ET CIE	70	TY LY 672 610		672 610							
JACQN RYL CITRN	JACQUIN ET CIE	70	TY LY 610 644		610 644							
JACQN STW SHTCK	JACQUIN ET CIE	70	TY LY 952 27		952 27							
JACQN WHP CREAM	JACQUIN ET CIE	70	TY LY 2601 97		2601 97							
JACQN WLD BLBRY	JACQUIN ET CIE	70	TY LY 12 634		12 634							
JACQUIN COCONUT	JACQUIN ET CIE	70	TY LY 909 18		909 18							
JACQUIN WILD	JACQUIN ET CIE	66	TY LY 1			1						
JEREMIAH SW TEA	DIAGEO	70	TY LY 3979 5353	1530 2268		2449 3085						
KOENIG HCKLBRRY	KOENIG DISTLLRY	70	TY LY 209 54			209 54						
PUCKER CHERRY	BEAM INC	70	TY LY 1636 293			1636 293						
PUCKER CITRUS	BEAM INC	70	TY LY 959 179			959 179						
PUCKER GRAPE	BEAM INC	70	TY LY 1109 215			1109 215						
PUCKER SR APPLE	BEAM INC	70	TY LY 2291 353			2291 353						
RAIN ORG C LIMES	SAZERAC COMPANY	70	TY LY 196			196						
RAIN ORG L LMNDS	SAZERAC COMPANY	70	TY LY 2 372			2 372						
RAIN ORG MG MLNS	SAZERAC COMPANY	70	TY LY 2 351			2 351						
RAIN ORG RG HIBS	SAZERAC COMPANY	70	TY LY 4 258			4 258						
SEAGRAMS W GRP	WILSON DANIELS	70	TY LY 4 1559	381		4 1178						
SGRMS COOKIE&CM	WILSON DANIELS	60	TY LY 21			21						
SGRMS SWEET TEA	WILSON DANIELS	70	TY LY 1708 1348			1708 1348						
SKINNYGIRL CCMB	BEAM INC	60	TY LY 828			828						
SKINNYGIRL TNGR	BEAM INC	60	TY LY 799			799						

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CLASS & TYPE BRAND	VENDOR	AGE / PROOF	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
				1.75 L	1.0 L	750 ml	750 ml Travler	375 ml	200 ml	100 ml	50 ml		
SKYY INF CHERRY	CAMPARI	70	TY 1787 LY 1733			1787							
SKYY INF CITRUS	CAMPARI	70	TY 1982 LY 3071	120	1	1981							
SKYY INF GINGER	CAMPARI	70	TY 1 LY 436			1	436						
SKYY INF GRAPE	CAMPARI	70	TY 20 LY 1340			20	1340						
SKYY INF PNAPPL	CAMPARI	70	TY 2034 LY 1328			2034	1328						
SMIRNOFF FVR PK	DIAGEO	70	TY 36 LY										36
SMIRNOFF MANGO*	DIAGEO	70	TY 1741 LY 1799			1741	1799						
SMNF BLUEBERRY*	DIAGEO	70	TY 927 LY 2260	658	1	926	1602						
SMNF CHERRY*	DIAGEO	70	TY 2056 LY 1928			2056	1928						
SMNF GRAPE*	DIAGEO	70	TY 9 LY 1174			9	1174						
SMNF ICED CAKE*	DIAGEO	60	TY 55 LY			55							
SMNF MELON*	DIAGEO	70	TY 1 LY 401			1	401						
SMNF POMEGRNTE*	DIAGEO	70	TY 863 LY 1564			863	1564						
SMNF PSN FRT*	DIAGEO	70	TY 5 LY 1592			5	1592						
SMNF WATERMELN*	DIAGEO	70	TY 2673 LY 4838	3	19	2670	2927						
SMRNF CITRUS*	DIAGEO	70	TY 6126 LY 6602	2943	38	3183	2668		120				
SMRNF CRANBERY*	DIAGEO	70	TY 875 LY 1255			875	1255						
SMRNF GR APPLE*	DIAGEO	70	TY 6088 LY 5710	2234	2029	3138	3138	2	716				
SMRNF KSS CRML*	DIAGEO	60	TY 134 LY			134							
SMRNF LIME*	DIAGEO	70	TY 8 LY 2096	658	1	7	1438						
SMRNF MARSHMLW*	DIAGEO	60	TY 1474 LY			1474							
SMRNF ORANGE*	DIAGEO	70	TY 7236 LY 8966	3322	4200	3912	4242		2				
SMRNF PEAR*	DIAGEO	70	TY 1 LY 390			1	390		362				
SMRNF RASPBRY*	DIAGEO	70	TY 10960 LY 11127	5259	4670	4696	5493	1	1005				
SMRNF SPCD RTB*	DIAGEO	100	TY 114 LY 693			114	693						
SMRNF STRWBRY*	DIAGEO	70	TY 3988 LY 4218	1476	1614	2512	2604						
SMRNF VANILLA*	DIAGEO	70	TY 7157 LY 8973	2966	3517	4187	4843		3				
SMRNF WHIP CRM*	DIAGEO	60	TY 3484 LY			3484							
SW CARL LMONADE	SAZERAC COMPANY	70	TY 1388 LY 1668			1388	1668						
SW CARL MNT TEA	SAZERAC COMPANY	70	TY 86 LY 832			86	832						
SW CARL PCH TEA	SAZERAC COMPANY	70	TY 110 LY 2201	68	920	42	1281						
SW CARL RSP TEA	SAZERAC COMPANY	70	TY 35 LY 974			35	974						
SW CAROLINA TEA	SAZERAC COMPANY	70	TY 9398 LY 10740	3917	4012	4550	5315	931	1413				
URSUS ORG B RSP	DIAGEO	60	TY 26 LY 1123			26	1123						
URSUS ORG G APL	DIAGEO	60	TY 39 LY 943			39	943						
URSUS ORG PUNCH	DIAGEO	60	TY 33 LY 983			33	983						
UV BLUE RASPBRY	PHILLIPS DST CO	60	TY 1920 LY 1898			1920	1898						
UV CHERRY	PHILLIPS DST CO	60	TY 8 LY 1277			8	1277						
UV CHOCO CAKE	PHILLIPS DST CO	60	TY 11 LY			11							
UV COCONUT	PHILLIPS DST CO	60	TY 3 LY 691			3	691						
UV GRAPE	PHILLIPS DST CO	60	TY 2 LY 324			2	324						
UV PINK LEMONADE	PHILLIPS DST CO	60	TY 1695 LY 1847			1695	1847						
UV YELLOW CAKE	PHILLIPS DST CO	60	TY 1087 LY 13			1087	13						
WAVE BAJA	SAZERAC N AMRCA	60	TY 143 LY		143								

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CLASS & TYPE BRAND	VENDOR	AGE / PROOF	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
				1.75 L	1.0 L	750 ml	750 ml Travler	375 ml	200 ml	100 ml	50 ml		
WAVE BL RASPBRY	SAZERAC N AMRCA	60	TY 7712 LY 6701	4050	3662								
WAVE CHERRY	SAZERAC N AMRCA	60	TY 4447 LY 4064	1928	2519								
WAVE GRAPE	SAZERAC N AMRCA	60	TY 1289 LY 1916	17	1272								
WAVE LEMON LIME	SAZERAC N AMRCA	60	TY 33 LY	33	33								
			TOTAL TY 150436 TOTAL LY 160706	37959	19336	90426	931	1726					58
				44651	13728	97911	1416	2261			1		738
VODKA-FLVRD-IMP													
3 OLIVES BUBBLE	PROXIMO SPIRITS	70	TY 2230 LY 3307	490		1740							
ABSOLUT APEACH	PERNOD RCRD USA	80	TY 3143 LY 2147	615		2692							
ABSOLUT BOSTON	PERNOD RCRD USA	80	TY 40 LY		40								
ABSOLUT BR ACAI	PERNOD RCRD USA	80	TY 1246 LY 1323			1246							
ABSOLUT BROOKLN	PERNOD RCRD USA	80	TY 76 LY		76								
ABSOLUT CHRYKRN	PERNOD RCRD USA	80	TY 121 LY			121							
ABSOLUT CITRON	PERNOD RCRD USA	80	TY 17433 LY 16583	6201	2214	7833		563					622
ABSOLUT GRPVINE	PERNOD RCRD USA	80	TY 1150 LY	5938	2147	7456		495					547
ABSOLUT MANDRIN	PERNOD RCRD USA	80	TY 5842 LY 5684	1806	20	3340							676
ABSOLUT MANGO	PERNOD RCRD USA	80	TY 16 LY 1359	1812	788	2333		157					594
ABSOLUT MIN BAR	PERNOD RCRD USA	80	TY 1 LY			1359							1
ABSOLUT ORNT APP	PERNOD RCRD USA	80	TY 685 LY 133			685							
ABSOLUT PEARS	PERNOD RCRD USA	80	TY 1811 LY 1743			133							
ABSOLUT PEPPAR	PERNOD RCRD USA	80	TY 1055 LY 960			1811							
ABSOLUT RSPBRRY	PERNOD RCRD USA	80	TY 1886 LY 1717			1743							
ABSOLUT RUBY RD	PERNOD RCRD USA	80	TY 1897 LY 1709			1055							
ABSOLUT SF	PERNOD RCRD USA	80	TY 277 LY			960							
ABSOLUT VANILIA	PERNOD RCRD USA	80	TY 2496 LY 2472			1886							
ABSOLUT WLD TEA	PERNOD RCRD USA	80	TY 907 LY 953			1717							
BELVEDRE BL RSP	MOET HENNESSY	80	TY 1 LY 179			1897							
BELVEDRE P GRP	MOET HENNESSY	80	TY 247 LY 212			1709							
CHAMBORD W/HNTG	BROWN FORMAN	75	TY 502 LY 901			277							
CIROC COCONUT	DIAGEO	70	TY 7770 LY 5718	950		6820							
CIROC PEACH	DIAGEO	70	TY 16244 LY	388		5718							
CIROC RED BERRY	DIAGEO	70	TY 8731 LY 6071	1148		15856							
COPPER SUN CHR	LUCTOR INTERNTL	80	TY 2 LY			6071							
COPPER SUN CTRS	LUCTOR INTERNTL	80	TY 285 LY			2							
COPPER SUN PEAC	LUCTOR INTERNTL	80	TY 11 LY			285							
EFFEN B CHR/VNL	BEAM INC	75	TY 308 LY 392			11							
FNLNDIA GRAPFRT	BROWN FORMAN	75	TY 4 LY 1			308							
FNLNDIA TANGERN	BROWN FORMAN	75	TY 300 LY			392							
FRIS CHERRY	PERNOD RCRD USA	70	TY 370 LY 492	370		300							
GREY GOOSE CTRN	BACARDI USA INC	80	TY 1078 LY 1704	492		492							
GREY GOOSE ORNG	BACARDI USA INC	80	TY 1705 LY 2117		578	1078							
GREY GOOSE POIR	BACARDI USA INC	80	TY 984 LY 1025		261	1705							
GRY GSE CH NOIR	BACARDI USA INC	80	TY 1036 LY			2117							
KETEL ONE CTRN	DIAGEO	80	TY 1743 LY 2163	586	1	1156							
KETEL ONE ORNJ	DIAGEO	80	TY 438 LY 479	756		1407							

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CLASS & TYPE BRAND	VENDOR	AGE / PROOF	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE								
				1.75 L	1.0 L	750 ml	750 ml Travler	375 ml	200 ml	100 ml	50 ml	
ODDKA APPLE PIE	PERNOD RCRD USA	60	TY LY	10			10					
ODDKA ELECTRICTY	PERNOD RCRD USA	60	TY LY	9			9					
ODDKA POPCORN	PERNOD RCRD USA	60	TY LY	6			6					
PEARL MINT CHOC	LUXCO INC	70	TY LY	54			54					
PEARL PLUM	LUXCO INC	70	TY LY	179			179					
PEARL WEDD CAKE	LUXCO INC	70	TY LY	43			43					
PINNACLE ATM HT	BEAM INC	70	TY LY	563			563					
PINNACLE BANANA	BEAM INC	70	TY LY	5			5					
PINNACLE BLUEBR	BEAM INC	70	TY LY	1459			1459					
PINNACLE BTR	BEAM INC	70	TY LY	4			4					
PINNACLE BTR	BEAM INC	70	TY LY	773			773					
PINNACLE BTR	BEAM INC	70	TY LY	1			1					
PINNACLE C CNDY	BEAM INC	70	TY LY	175			175					
PINNACLE C CNDY	BEAM INC	70	TY LY	3085			3085					
PINNACLE CAKE	BEAM INC	70	TY LY	5091			5091					
PINNACLE CAKE	BEAM INC	70	TY LY	4502			4502					
PINNACLE CAKE	BEAM INC	70	TY LY	943			943					
PINNACLE CH/LMN	BEAM INC	70	TY LY	3209			3209					
PINNACLE CH/LMN	BEAM INC	70	TY LY	3074			3074					
PINNACLE CHERRY	BEAM INC	70	TY LY	9213	4012		5201					
PINNACLE CHERRY	BEAM INC	70	TY LY	8239	3355		4884					
PINNACLE CITRUS	BEAM INC	70	TY LY	4572	2621		1951					
PINNACLE CITRUS	BEAM INC	70	TY LY	3376	1577		1799					
PINNACLE COOKIE	BEAM INC	70	TY LY	1447			1447					
PINNACLE GRAPE	BEAM INC	70	TY LY	5856	2554		3302					
PINNACLE GRAPE	BEAM INC	70	TY LY	4818	1963		2855					
PINNACLE GUMMY	BEAM INC	70	TY LY	13754			13754					
PINNACLE GUMMY	BEAM INC	70	TY LY	960			960					
PINNACLE KEY LM	BEAM INC	70	TY LY	1359			1359					
PINNACLE LD ESP	BEAM INC	70	TY LY									
PINNACLE LD ESP	BEAM INC	70	TY LY	738			738					
PINNACLE MRS	BEAM INC	70	TY LY	1804			1804					
PINNACLE MRS	BEAM INC	70	TY LY									
PINNACLE ORANGE	BEAM INC	70	TY LY	2422			2422					
PINNACLE ORANGE	BEAM INC	70	TY LY	1928			1928					
PINNACLE P	BEAM INC	70	TY LY	1896			1896					
PINNACLE P	BEAM INC	70	TY LY									
PINNACLE RASPB	BEAM INC	70	TY LY	6607	3158		3449					
PINNACLE RASPB	BEAM INC	70	TY LY	4924	2293		2631					
PINNACLE STW KW	BEAM INC	70	TY LY	8958	4758		4200					
PINNACLE STW KW	BEAM INC	70	TY LY	7552	3703		3849					
PINNACLE TRP PH	BEAM INC	70	TY LY	5992			5992					
PINNACLE TRP PH	BEAM INC	70	TY LY	4608			4608					
PINNACLE VANLLA	BEAM INC	70	TY LY	2317			2317					
PINNACLE VANLLA	BEAM INC	70	TY LY	2021			2021					
PINNACLE WHIPP	BEAM INC	70	TY LY	41247	16585		24662					
PINNACLE WHIPP	BEAM INC	70	TY LY	53725	13398		40327					
PINNACLE PMP PIE	BEAM INC	70	TY LY	195			195					
PINNACLE WHP/CHC	BEAM INC	70	TY LY	4002			4002					
PINNACLE WHP/CHC	BEAM INC	70	TY LY	4191			4191					
SOBIESKI CYTRON	IMPERIAL BRANDS	70	TY LY									
SOBIESKI CYTRON	IMPERIAL BRANDS	70	TY LY	323			323					
SOBIESKI VANILA	IMPERIAL BRANDS	70	TY LY									
SOBIESKI VANILA	IMPERIAL BRANDS	70	TY LY	217			217					
STOL OHRJ LM HH	GRANT AND SONS	75	TY LY	4694			4694					
STOL OHRJ LM HH	GRANT AND SONS	75	TY LY	4025			4025					
STOLCHNYA OHRNJ	GRANT AND SONS	75	TY LY	5086	2907	2173	6					
STOLCHNYA OHRNJ	GRANT AND SONS	75	TY LY	5400	2653	2004	743					
STOLI BLUEBERI	GRANT AND SONS	75	TY LY	1983			1983					
STOLI BLUEBERI	GRANT AND SONS	75	TY LY	1678			1678					
STOLI CHOC RZBR	GRANT AND SONS	75	TY LY	543			543					
STOLI CITROS	GRANT AND SONS	70	TY LY	1			1					
STOLI CITROS	GRANT AND SONS	70	TY LY	4			4					
STOLI GALA APLK	GRANT AND SONS	70	TY LY	8			8					
STOLI GALA APLK	GRANT AND SONS	70	TY LY	691			691					
STOLI HOT	GRANT AND SONS	75	TY LY	1			1					
STOLI PEACHIK	GRANT AND SONS	70	TY LY	1			1					
STOLI PEACHIK	GRANT AND SONS	70	TY LY	792			792					
STOLI RAZBERI	GRANT AND SONS	75	TY LY	4361		1260	3101					
STOLI RAZBERI	GRANT AND SONS	75	TY LY	4742		1243	3499					
STOLI SLT KRMEL	GRANT AND SONS	75	TY LY	141			141					
STOLI STRASBERI	GRANT AND SONS	75	TY LY	1			1					
STOLI STRASBERI	GRANT AND SONS	75	TY LY	1			1					
STOLI VANIL	GRANT AND SONS	75	TY LY	4326	297	1043	2986					
STOLI VANIL	GRANT AND SONS	75	TY LY	5462	977	1144	3341					

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CLASS & TYPE BRAND	VENDOR	AGE / PROOF	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE								
				1.75 L	1.0 L	750 ml	750 ml Travler	375 ml	200 ml	100 ml	50 ml	
STOLI WD CHERRI	GRANT AND SONS	75	TY 376 LY 709				376					
SVEDKA CHERRY	CONSTELLATION	75	TY 2 LY 795				2					
SVEDKA CITRON	CONSTELLATION	75	TY 2268 LY 2893	2266			2					
SVEDKA CLEMNTNE	CONSTELLATION	75	TY 3365 LY 4160	1768			1125					
SVEDKA COLADA	CONSTELLATION	75	TY 667 LY	2721			1439					
SVEDKA RASPBRRY	CONSTELLATION	75	TY 390 LY				667					
SVEDKA VANILLA	CONSTELLATION	75	TY 7 LY 994				390					
TENURE CHERRY	SAZERAC COMPANY	70	TY 1 LY 46				7					
TENURE EXPRESSO	SAZERAC COMPANY	70	TY 45 LY				994					
TENURE GRAPE	SAZERAC COMPANY	70	TY 40 LY				46					
THR OLIVES CAKE	PROXIMO SPIRITS	70	TY 3801 LY 535				45					
THR OLIVES CHOC	PROXIMO SPIRITS	70	TY 1235 LY 1388				40					
THR OLIVES CHRYP	PROXIMO SPIRITS	70	TY 16079 LY 16433	5372	2414		3801					
THR OLIVES ORNG	PROXIMO SPIRITS	70	TY 2477 LY 2145	5159	2383		535					
THR OLIVES VNLL	PROXIMO SPIRITS	70	TY 2293 LY 2151				1235					
THR OLV DUDE LM	PROXIMO SPIRITS	70	TY 5603 LY 6395				1388					
THR OLV POMGRNT	PROXIMO SPIRITS	70	TY 3416 LY 3368				8293		129			
THR OLV PSN FRT	PROXIMO SPIRITS	70	TY 6 LY				2477					
THR OLV PURPLE	PROXIMO SPIRITS	70	TY 1223 LY 1637				2145					
THR OLV RANGTNG	PROXIMO SPIRITS	70	TY 2264 LY 2685				2293					
THR OLV ROOT BR	PROXIMO SPIRITS	70	TY 986 LY 1383				2151					
THR OLV S'MORES	PROXIMO SPIRITS	70	TY 162 LY				5603					
THR OLV SPRCOLA	PROXIMO SPIRITS	70	TY 867 LY				6395					
THR OLV TRP ESP	PROXIMO SPIRITS	70	TY 572 LY 3142				3416					
THR OLVES BERRY	PROXIMO SPIRITS	70	TY 2692 LY 9622				3368					
THR OLVES GRAPE	PROXIMO SPIRITS	70	TY 9951 LY 7437	2821			6					
THR OLVES LOOPY	PROXIMO SPIRITS	70	TY 7437 LY	2698			867					
THR OLVES MANGO	PROXIMO SPIRITS	70	TY 5168 LY 4002				572					
THR OLVES WTMLN	PROXIMO SPIRITS	70	TY 784 LY 1465				3142					
THREE OLVE RSBY	PROXIMO SPIRITS	70	TY 2068 LY 1903				2692					
V GOGH AC BLBRY	LUCTOR INTERNTL	70	TY 39 LY				9622					
V GOGH CARAMEL	LUCTOR INTERNTL	70	TY 169 LY				9951					
V GOGH CRM/FLVR	LUCTOR INTERNTL	70	TY 6 LY				7437					
V GOGH DBL ESPS	LUCTOR INTERNTL	70	TY 1294 LY 1170				5168					
V GOGH DBL/FLVR	LUCTOR INTERNTL	70	TY 10 LY 16				4002					
V GOGH PB&J	LUCTOR INTERNTL	70	TY 35 LY				784					
V GOGH/4FLV 50M	LUCTOR INTERNTL	80	TY 5 LY				1465					
VAN GOGH CHOCLT	LUCTOR INTERNTL	70	TY 216 LY 218				2068					
VAN GOGH PMGRNT	LUCTOR INTERNTL	70	TY 2 LY 126				1903					
			TOTAL TY 304800 LY 264604	62653	9125		230719		563			1740
				51878	10664		199608		921			1533
RUM-AGED/DARK CRUZAN DARK	BEAM INC	80	TY 2507 LY 2364				2507					
KRAKEN BLACK SP	PROXIMO SPIRITS	94	TY 4225 LY 2258	497			1867					
MT GAY EX OLD	REMY COINTREAU	86	TY 124 LY 100	167			4058					
							2258					
							124					
							100					

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CLASS & TYPE BRAND	VENDOR	AGE / PROOF	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
				1.75 L	1.0 L	750 ml	750 ml Travler	375 ml	200 ml	100 ml	50 ml		
RON ZACAPA 23YR	DIAGEO	80	TY 228 LY 159			228							
SMTH&CRSS LOND	NMHW LIMITED	114	TY 67 LY 47			67							
		TOTAL	TY 7151 LY 4928	167		6984							
		TOTAL	LY 4928	497		4431							
RUM-FLVRD													
AD NLSN CHR SP*	HEAVEN HILL DST	60	TY 2460 LY 6	2460									
AD NLSN COC 42*	HEAVEN HILL DST	42	TY 1934 LY 2223	1934									
AD NLSN COC 70*	HEAVEN HILL DST	70	TY 2250 LY 1793			2250							
AD NLSN SP 101*	HEAVEN HILL DST	101	TY 1425 LY 1256		1425								
ADMRL NLSN SPC*	HEAVEN HILL DST	70	TY 33133 LY 32308	20507	12625				1				
ADMRL NLSN VNL*	HEAVEN HILL DST	70	TY 2559 LY 2480						225				
BACARDI BG APPL	BACARDI USA INC	70	TY 1691 LY 1647			1691							
BACARDI COCO*	BACARDI USA INC	70	TY 287 LY 1594			287							
BACARDI GRD MLN	BACARDI USA INC	70	TY 2151 LY 2284	6		2145							
BACARDI LIMON *	BACARDI USA INC	70	TY 18625 LY 19535	6989	1012	8698		15	1893		7		11
BACARDI O*	BACARDI USA INC	70	TY 1543 LY 1603			1543							
BACARDI PCH RED	BACARDI USA INC	70	TY 2764 LY 2020			2764							
BACARDI RAZZ*	BACARDI USA INC	70	TY 8137 LY 8172	2721		4426			990				
BCDI OAK HRT SP	BACARDI USA INC	70	TY 4543 LY 229	2683	1	4594			894				
BCRDI ARCTC GRP	BACARDI USA INC	70	TY 1038 LY 147			1038							
BCRDI BLCK RAZZ	BACARDI USA INC	70	TY 270 LY	114		156							
BCRDI DRGN BRRY	BACARDI USA INC	70	TY 4253 LY 4389			4253							
BCRDI ROCK CCNT	BACARDI USA INC	70	TY 1260 LY 588			1260							
BCRDI TRCHD CHY	BACARDI USA INC	70	TY 3152 LY 2919			3152							
BCRDI WOLF BRRY	BACARDI USA INC	70	TY 142 LY			142							
BLACKHEART SPC*	HEAVEN HILL DST	93	TY 1815 LY 53			1815							
BRINLEY G SPIC	NMHW LIMITED	72	TY 319 LY 17			319							
CALICO JCK CAKE	BEAM INC	42	TY 441 LY			441							
CALICO JCK CCNT	BEAM INC	42	TY 13714 LY 16085	7294		6420							
CALICO JCK CHRY	BEAM INC	42	TY 4275 LY 4749	8710		7375							
CALICO JCK MNGO	BEAM INC	42	TY 2996 LY 2909	890		3385							
CALICO JCK PNPL	BEAM INC	42	TY 5200 LY 4442	2157		3043							
CALICO JCK SLVR	BEAM INC		TY 5609 LY 2496	2228		2214							
CALICO JCK SPC*	BEAM INC	70	TY 33301 LY 32214	18783		14518							
CALICO JCK TROP	BEAM INC	42	TY 5197 LY 4939	20442		11772							
CALICO JCK WHIP	BEAM INC	42	TY 2191 LY 7	2118		3079							
CALICO JK CH SP	BEAM INC	70	TY 1284 LY	2029		2910							
CALICO JK SP 94	BEAM INC	94	TY 2908 LY 2733			2191							
CALYPSO COCONT*	SAZERAC N AMRCA	42	TY 17 LY	1284		7							
CALYPSO SPICED*	SAZERAC N AMRCA	70	TY 2154 LY 1		17								
COCONUT JCK/DLE	BEAM INC	42	TY 1 LY 50			1							
CP MG PB KY LM*	DIAGEO	42	TY 1 LY 437			1							
CP MG PB PSN FR	DIAGEO	42	TY 2034 LY 2125			437							
CPT MGN BLK SP*	DIAGEO	946	TY 3270 LY	730		2540							
CPT MGN ORG SP*	DIAGEO	70	TY 173632 LY 171604	85825	11520	59038	12288	3297	1012			652	505
				83299	11140	58618	13995	3139	908				

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CLASS & TYPE BRAND	VENDOR	AGE / PROOF	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
				1.75 L	1.0 L	750 ml	750 ml Travler	375 ml	200 ml	100 ml	50 ml		
CPT MGN PB MNG*	DIAGEO	42	TY 1756 LY 2071				1756						
CPT MGN PB ORG*	DIAGEO	42	TY 9 LY 517				9						
CPT MGN PB PNP*	DIAGEO	42	TY 2937 LY 3287				2937						
CPT MGN PB STW*	DIAGEO	42	TY 1190 LY 1419	409			1190						
CPT MGN PT BAY*	DIAGEO	42	TY 11520 LY 12138	4153	764		6603						
CPT MGN PV STK*	DIAGEO	80	TY 3797 LY 4089				3780						17
CPT MGN SLV SP*	DIAGEO	70	TY 3779 LY 4132	1883			1896						149
CPT MGN SP 100*	DIAGEO	100	TY 10792 LY 11121	6260			4531						
CPT MGN SP LME*	DIAGEO	70	TY 1959 LY 2234	433			1507		19				
CPT MGN TATTOO*	DIAGEO	70	TY 2144 LY 2937				1991		197				
CRUZAN #9 SPICE	BEAM INC	80	TY 701 LY 910				701						
CRUZAN BL CHRY*	BEAM INC	42	TY 3719 LY 2741				3719						
CRUZAN COCONUT*	BEAM INC	42	TY 3300 LY 2256				3300						
CRUZAN MANGO*	BEAM INC	42	TY 3593 LY 2752				3593						
CRUZAN STW GNGR	BEAM INC	42	TY 1490 LY 163				1490						
DON Q MOJITO	MHW LIMITED	40	TY 298 LY 425				298						
GOVERNOR GEN GV	DIAGEO	70	TY 16 LY 16		16								
MALIBU BLACK*	PERNOD RCRD USA	70	TY 1900 LY 394				1900						
MALIBU CRN-CHR*	PERNOD RCRD USA	42	TY 353 LY 353				353						
MALIBU ISL MLN*	PERNOD RCRD USA	42	TY 407 LY 689				407						
MALIBU MANGO*	PERNOD RCRD USA	42	TY 2295 LY 2027				2295						
MALIBU NATURAL*	PERNOD RCRD USA	42	TY 29861 LY 27465	9100	3283		17098						380
MALIBU PAPPLE*	PERNOD RCRD USA	42	TY 1864 LY 1541	8331	3024		15830						280
MALIBU PNPL/LGT	PERNOD RCRD USA	42	TY 37 LY 37				37						
MALIBU RED*	PERNOD RCRD USA	70	TY 2361 LY 2361				2361						
MALIBU SUNSHNE*	PERNOD RCRD USA	42	TY 97 LY 97				97						
MALIBU WINTER*	PERNOD RCRD USA	42	TY 27 LY 27				27						
ORANGE JACK	BEAM INC	42	TY 69 LY 1408				69						
RON BARCLO VNL	BLEND WINE&SPTS	80	TY 357 LY 403				357						
SAILOR JRRY SP*	GRANT AND SONS	92	TY 11248 LY 10512	4850		1	6397						
SHELLBACK SP	CEDNORTH WALES WNS	80	TY 36 LY 36	4943		57	5262		248				2
TRDR VC P SL SPP	PHILLIPS DST CO	70	TY 1 LY 416				1						
			TOTAL TY 457836 LY 428154	184740	36240		216274	12303	6200	1019			1060
			TOTAL LY 177104	32390	195000		14435	6514	1390				132.1
RUM-GOLD													
APPLETN EST RES	KOBRAND CORP	80	TY 368 LY 306				368						
APPLETN SPC GLD	KOBRAND CORP	80	TY 1552 LY 2160				1552						
APPLETON 12Y EX	KOBRAND CORP	86	TY 1 LY 1				1						
APPLETON EST VX	KOBRAND CORP	80	TY 1383 LY 1072				1383						
APPLTN RSV GIFT	KOBRAND CORP	80	TY 3 LY 3				3						
BAC GOLD	BACARDI USA INC	80	TY 12636 LY 14082	6530			4093		2006		7		
BACARDI 151	BACARDI USA INC	151	TY 7067 LY 6727	8227			3577		1731		547		
BACARDI 8	BACARDI USA INC	80	TY 852 LY 747				7067						
BACARDI SELECT	BACARDI USA INC	80	TY 5607 LY 5401				852						
BANKERS CLUB GLL	LAIRD AND CO	80	TY 5607 LY 7383	3447			2160						
			LY 7383	3770			1631						
			TY 6530 LY 7383	7383			6530						

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CLASS & TYPE BRAND	VENDOR	AGE / PROOF	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
				1.75 L	1.0 L	750 ml	750 ml Travler	375 ml	200 ml	100 ml	50 ml		
BRUGAL ANEJO	REMY COINTREAU	80	TY 1099 LY 1249			1099							
BRUGAL ANJ/SHKR	REMY COINTREAU	80	TY LY 3			3							
CRUZAN EST SG	B BEAM INC	80	TY LY 50			50							
DON Q GOLD	MHW LIMITED	80	TY LY 45			45							
EL DORADO SP RS	DEMERARA DISTLR	80	TY LY 6			6							
GOSLING BLK 80P	CASTLE BRANDS	80	TY 2950 LY 2850	1000		1950							
JACQUIN WF GLD	JACQUIN ET CIE	80	TY 14387 LY 15787	11212		3175							
MAE OURO CACHCA	CAPITAL W&S CO	80	TY LY 3		3				230				
MT GAY ECL DARK	REMY COINTREAU	80	TY 4113 LY 3817	1862		2251							
MYERS ORIG DARK	DIAGEO	80	TY 5265 LY 4742	1326		3939							
PARAMOUNT 151	PARAMOUNT DIST	151	TY 675 LY 984			675							
PYRAT PLANTR XOP	PATRON SPIRITS	80	TY 494 LY 417			494							
PYRAT XO RS/BRL	PATRON SPIRITS	80	TY LY 5			5							
RHUM BARBNCT 5*	CRILLON	86	TY 140 LY 78			140							
RON MATSLM G RS	PROXIMO SPIRITS	80	TY 19 LY 180			19							
RONRICO GOLD	BEAM INC	80	TY 1663 LY 1557	1663		180							
STROH RUM 80	NICHE IMPORT CO	160	TY LY 2			2							
ZAYA GRAN RSRV	WILSON DANIELS	80	TY 311 LY 237			311							
ZAYA GRN RS/2GL	WILSON DANIELS	80	TY 2 LY 4			2							
			TOTAL TY 67178 TOTAL LY 69850	33570		31592			2006		7		
				3		31366			1961		547		
RUM-LIGHT													
10 CANE	MOET HENNESSY	80	TY 470 LY 423			470							
APPLTN RSV/2GLS	KOBRAND CORP	80	TY LY 11			11							
AT EASE	BRAVE SPIRITS	80	TY 1 LY 4			1							
BAC LGT DRY PET	BACARDI USA INC	80	TY 31514 LY 36947	31514									
BAC LIGHT DRY	BACARDI USA INC	80	TY 105033 LY 104980	41579	6838	37862	9211	6915	1851			777	
BANKERS CLUB WHL	LAIRD AND CO	80	TY 16438 LY 16179	16438	6939	37296	9264	6501	1564			572	
BANKS	WINEBOW INC	86	TY LY 6			6							
BRUGAL ESP X DR	REMY COINTREAU	80	TY LY 34			34							
CACHCA 51 PSNG	GEMINI S&W CO	80	TY 622 LY 580		622								
CASTLLO WHITE	BACARDI USA INC	80	TY 23147 LY 23301		23147								
CRUZAN WHITE	BEAM INC	80	TY 2819 LY 2620		3	2816							
CUCA FRESCA CHC	CUCA FRESCA EXP	80	TY LY 20	401		2219							
DON Q CRISTAL	MHW LIMITED	80	TY 2830 LY 1201			2830							
EL DORADO 3YR	DEMERARA DISTLR	80	TY LY 2			2							
JACQUIN WF WHT	JACQUIN ET CIE	80	TY 39384 LY 40268	27077		10526			1781				
LEBLON CACHACA	MHW LIMITED	80	TY 484 LY 479	26099		12456			1713				
MT GAY ECL SLVR	REMY COINTREAU	80	TY 331 LY 587			484							
MYERS PLTNUM WH	DIAGEO	80	TY 1 LY 7		1	587							
NEISSON AGRC BL	PALATEUR IMPRTS	100	TY 16 LY 13		7								
ORONOCO PLT RES	DIAGEO	80	TY 66 LY 55		13	66							
PITU CACHACA	WINEBOW INC	80	TY 55 LY 70			55							
RONRICO WHITE	BEAM INC	80	TY 10501 LY 9352	6541		3960							
RUM-BAR WHITE	HALO WINE&SPRTS	130	TY LY 125	6229	125	3123							

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CLASS & TYPE BRAND	VENDOR	AGE / PROOF	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
				1.75 L	1.0 L	750 ml	750 ml Travler	375 ml	200 ml	100 ml	50 ml		
SEAGRAMS SM LGT	PERNOD RCRD USA	80	TY LY										
				14	11		3						
SHELLBACK SLVER	NORTH WALES WNS	80	TY LY	14			14						
TOMMY BAHAMA WSMISC VENDORS		80	TY LY	16 82			16 82						
		TOTAL	TY	233929	123152	30749	59493	9211	8696	1851			777
		TOTAL	LY	237173	128710	30840	58009	9264	8214	1564			572
BRNDY/CGNC-ARMGNC													
M DUFFAU HR AGE	PALATEUR IMPRTS	80	TY LY	37 38			37 38						
M DUFFAU NAPOLN	PALATEUR IMPRTS	80	TY LY	82 70			82 70						
		TOTAL	TY	119			119						
		TOTAL	LY	108			108						
BRNDY/CGNC-CGNC-OTH													
COURVOISER ROSE	BEAM INC	36	TY LY	601 108			601 108						
COURVOISIER 12Y	BEAM INC	80	TY LY	134 86			134 86						
COURVOISIER C	BEAM INC	80	TY LY	113			113						
CRVSR ROSE/2GLS	BEAM INC	36	TY LY	4			4						
CRVSR VSOP EXSF	BEAM INC	80	TY LY	133			133						
DELAMAIN XO DECK	BRAND CORP	80	TY LY	13 7			13 7						
HENNESSY BLACK	MOET HENNESSY	86	TY LY	1317 1534			991 1106		326 428				
HENNESSY PARADIS	MOET HENNESSY	80	TY LY	1 17			1 17						
MARTELL CR BLEU	PERNOD RCRD USA	80	TY LY	113			113						
P FERRAND AMBRE	DEUTSCH FAM W&S	80	TY LY	35 16			35 16						
R MRTN 1738 RYL	REMY COINTREAU	80	TY LY	337 308			337 308						
R MRTN LOUIS 13	REMY COINTREAU	80	TY LY	7 4			7 4						
R MT 1738/FLASK	REMY COINTREAU	80	TY LY	5 6			5 6						
REMY MARTIN V	REMY COINTREAU	80	TY LY	300 152			300 152						
		TOTAL	TY	2867			2541		326				
		TOTAL	LY	2484			2056		428				
BRNDY/CGNC-CGNC-VS													
COMANDON VS	PALATEUR IMPRTS	80	TY LY	57 21			57 21						
COURVOISIER V S	BEAM INC	80	TY LY	6146 6730	806 837	98	4168 4287		1167 1235		115		5 158
COURVSR VS/DEC	BEAM INC	80	TY LY	36 15			36 15						
COURVSR VS/FLSK	BEAM INC	80	TY LY	62 32			62 32						
HENNESSY V S	MOET HENNESSY	80	TY LY	26661 27312	5008 5087	2270 2966	13385 12928		3957 3917	2007 1700			34 714
HENNESSY VS TWIN	MOET HENNESSY	80	TY LY	1630		1630							
HENSY VS W/FLSK	MOET HENNESSY	80	TY LY	60 196						60 196			
LANDY VS	DEUTSCH FAM W&S	80	TY LY	338 285			338 285						
MARTELL VS	PERNOD RCRD USA	80	TY LY	1023 1038			1023 1038						
REMY MRTN VS G	REMY COINTREAU	80	TY LY	923 776			923 776						
SALIGNAC V S	BEAM INC	80	TY LY	2537 2657			2537 2657						
		TOTAL	TY	39452	5814	3900	22508		5124	2067			39
		TOTAL	LY	39083	5924	3064	22060		5152	2011			872
BRNDY/CGNC-CGNC-VSOP													
COMANDON VSOP	PALATEUR IMPRTS	80	TY LY	1			1						
COURVOISER VSOP	BEAM INC	80	TY LY	652 636			652 636						
D'USSE VSOP	BACARDI USA INC	80	TY LY	24			24						
HENNESSY VSOP	MOET HENNESSY	80	TY LY	1420 1458			1263 1212		145 143				12 103
HENSY VSOP/2GLS	MOET HENNESSY	80	TY LY	6 41			6 41						

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CLASS & TYPE BRAND	VENDOR	AGE / PROOF	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
				1.75 L	1.0 L	750 ml	750 ml Travler	375 ml	200 ml	100 ml	50 ml		
J CARDIN VSOP	SIDNEY FRANK	80	TY 457 LY 453			457							
R MRT VSOP/TMBR	REMY COINTREAU	80	TY 7 LY 25			7							
R MRTN VSOP S	REMY COINTREAU	80	TY 61 LY 139										61 139
R MRTN VSOP/GLS	REMY COINTREAU	80	TY 1 LY 6						1 6				
REMY MRTN VSOP	REMY COINTREAU	80	TY 3891 LY 3775	485 579		2674 2440		442 498		290 258			
	TOTAL	TY	6520	485		5084		588		290			73
	TOTAL	LY	6533	579		4807		647		258			242
BRNDY/CGNC-CGNC-XO													
COURVOISIER X O	OBEAM INC	80	TY LY										
FRAPN FNTPT XOP	PALM BAY IMPRTS	82	TY 53 LY 22			53							
HENNESSY X O	MOET HENNESSY	80	TY 93 LY 103			93							
HENSSY XO SNFT	MOET HENNESSY	80	TY 100 LY 4			100							
R MT XO EX/CRDL	REMY COINTREAU	80	TY 5 LY 1			4							
R MT XO EX/CRO	REMY COINTREAU	80	TY 1 LY 2			1							
RMY MRTN XO SPC	REMY COINTREAU	80	TY 157 LY 109			157							
	TOTAL	TY	287			287							
	TOTAL	LY	362			362							
BRNDY/CGNC-DOM													
C BROS FROST WH	HEAVEN HILL DST	70	TY 2454 LY 2164			2454							
C BROS VS	HEAVEN HILL DST	80	TY 30589 LY 29633	12276 11967		12167 11283	3519 3935	1615 1552		1012 896			
CLR CRK APL BTL	CLEAR CREEK DST	80	TY 1 LY 1			1							
CORONET VSQ	HEAVEN HILL DST	80	TY 1277 LY 1870			1277							
E & J	NORTH WALES WNS	80	TY 39198 LY 34325	15712 13924		17121 13037	3 2102	4273 3412		2089 1850			
E & J VSOP	NORTH WALES WNS	80	TY 19251 LY 20754	7277 8273		7885 8571		3382 3229		707 681			
E & J XO	NORTH WALES WNS	80	TY 5549 LY 2496	2078 73		2768 1872		703 551					
E&J VSOP/FLASK	NORTH WALES WNS	80	TY 6 LY 4			6							
GRMAIN-ROBN X O	LAMBIC INC	80	TY 4 LY 2			4							
LAIRD APPLEJACK	LAIRD AND CO	80	TY 810 LY 713			810							
P MASSN GA VSOP	CONSTELLATION	80	TY 948 LY 904			948							
P MSSN GRD AMBR	CONSTELLATION	80	TY 6022 LY 7804	2833 3981		2409 2842		780 823		158			
	TOTAL	TY	106102	40176		47843	3522	10753		3808			
	TOTAL	LY	100672	38218		43265	6037	9567		3585			
BRNDY/CGNC-IMP													
ALXNDR GRAPPA	PALM BAY IMPRTS	80	TY 21 LY 13			21							
ALXNDR GRPA CAB	PALM BAY IMPRTS	80	TY 143 LY 103			143							
ALXNDR MOSCATO	PALM BAY IMPRTS	80	TY 25 LY 16			25							
ALXNDR PLATINUM	PALM BAY IMPRTS	96	TY 4 LY 3			4							
B CLVDS GR SOLG	PALM BAY IMPRTS	80	TY 130 LY 106			130							
B CLVDS XO	PALM BAY IMPRTS	80	TY 7 LY 2			7							
BANKERS CLUB	LAIRD AND CO	80	TY 1673 LY 1695			1673							
CASTELLO TOWER	BANFI VINTNERS	90	TY 18 LY 8			18							
CM NERO D'AVOLA	VINTAGE IMPORTS	80	TY 16 LY 8			16							
CONJURE	PARK STREET IMP	80	TY 138 LY 243			138							
DON CSR SA PURG	ANCHOR DISTLLNG	86	TY 64 LY 35			64							
FELIPE II	PERNOD RCRD USA	80	TY 5 LY 1			5							
J POLI GP SSCI	KOBRAND CORP	80	TY 11 LY 14					11					
MARASKA SLVOVTZ	WESTRN FOOD&BEV	80	TY 235 LY 279			235		14					

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CLASS & TYPE BRAND	VENDOR	AGE / PROOF	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE								
				1.75 L	1.0 L	750 ml	750 ml Travler	375 ml	200 ml	100 ml	50 ml	
MAZZTTI GP BARBLAIRD AND CO		86	TY 36 LY 181				36 181					
METAXA 5 ST GRKREMY COINTREAU		76	TY 606 LY 521				606 521					
MORICE CALVADOSTHE WINE BOSS		84	TY 20 LY 21				20 21					
NAVIP SLIVZ YUGNICHE IMPORT CO		100	TY 86 LY 55				86 55					
P DOMEQ PRESNTPERNOD RCRD USA		80	TY 363 LY 281				363 281					
RAYNAL VSOP NAPGRANT AND SONS		80	TY 636 LY 947				636 947					
SCHLDR KRSHWSSRNICHE IMPORT CO		80	TY 43 LY 43				43 43					
SCHLDR WMS PEARNICHE IMPORT CO		80	TY 37 LY 33				37 33					
ST RMY NAP VSOPREMY COINTREAU		80	TY 4298 LY 4778	1996 2113			2302 2665					
VINAS DO PSC TOPALATEUR IMPRTS		83	TY 6 LY				6					
		TOTAL	TY 8621 LY 9386	1996 2113	1673 1695		4941 5564		11 14			
COCKTAILS												
1800 ULTMT MRGTPROXIMO SPIRITS		199	TY 3454 LY 2471	3453 2458			1 13					
BAC PRTY BH PETBACARDI USA INC		20	TY 5150 LY 4998	5150 4998								
BAC PRTY IT PETBACARDI USA INC		25	TY 2656 LY 3006	2656 3006								
BAC PRTY RR PETBACARDI USA INC		25	TY 5 LY 2251	5 2251								
BAC PRTY ZM PETBACARDI USA INC		25	TY 3529 LY 2884	3529 2884								
BARTNDR BANANASJACQUIN ET CIE		25	TY 3585 LY 3466	3585 3466								
BARTNDR COCONUTJACQUIN ET CIE		30	TY 178 LY				178					
BARTNDR MNG MGCJACQUIN ET CIE		25	TY 3 LY 115	3 115								
BCDI C C MOJITOBACARDI USA INC		30	TY 3799 LY 2954	3799 2948			6					
BCDI CC PNA COLBACARDI USA INC		30	TY 1351 LY 1351	1351 1351								
BCDI CC RSP MJTBACARDI USA INC		30	TY 29 LY 1298	29 1298								
BCDI CC STRW DQBACARDI USA INC		30	TY 2235 LY 2259	2235 2259								
BCDI PRTY HRRCNBACARDI USA INC		25	TY 3626 LY 3786	3626 3786								
BURNETTS COSMO HEAVEN HILL DST		30	TY 1568 LY 1005	1568 1005								
BURNETTS MOJITOEAVEN HILL DST		30	TY 590 LY 877	590 877								
BURNETTS MRGRTAEAVEN HILL DST		30	TY 625 LY 708	625 708								
CH BROS HOL NOGHEAVEN HILL DST		20	TY 32 LY 8				32 8					
CHI-CHI CSMPLTNSAZERAC N AMRCA		25	TY 1 LY 20				1 20					
CHI-CHI LI TEA SAZERAC N AMRCA		25	TY 4398 LY 3473	4398 3473								
CHI-CHI MANGO SAZERAC N AMRCA		20	TY 4101 LY 3811	4101 3811								
CHI-CHI SKN MRGSAZERAC N AMRCA		20	TY 117 LY	117								
CHI-CHI'S MRGTASAZERAC N AMRCA		20	TY 8168 LY 7564	8168 7564								
CP MG PB CIT MJDIA GEO		254	TY 48 LY 1847	48 1847								
CP MG PB MNG MJDIA GEO		254	TY 919 LY 7052	919 7052								
CP MGN IC T RTDDIA GEO		35	TY 7783 LY	7783								
CRUZN MJ RTD BXBEAM INC		199	TY 76 LY 886	76 886								
CUERVO A LGT BRDIA GEO		199	TY 2056 LY	2056								
CUERVO A LGT MGDIAGEO		199	TY 5134 LY 1847	5134 1847								
CUERVO A LME MRDIA GEO		199	TY 8879 LY 9379	6624 7107					2255 2272			
CUERVO A POM MRDIA GEO		199	TY 6 LY 1834	6 1834								
CUERVO GOLD MRGDIAGEO		254	TY 8239 LY 10095	8239 10095								
CUERVO LIME MIXDIA GEO		02	TY 11867 LY 11317	8849 8492	3018 2825							

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CLASS & TYPE BRAND	VENDOR	AGE / PROOF	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
				1.75 L	1.0 L	750 ml	750 ml Travler	375 ml	200 ml	100 ml	50 ml		
EL JMDR MRG 4PK	BROWN FORMAN	10	TY 383 LY 518						383 518				
EL JMDR PLM 4PK	BROWN FORMAN	10	TY 24 LY 39						24 39				
EL JMDR SP MNGO	BROWN FORMAN	10	TY 573 LY 511						573 511				
EVERCLEAR 151	LUXCO INC	151	TY LY 252			252							
EVERCLEAR 190	LUXCO INC	190	TY 61 LY 26			61							
EVN WMS EGG NOG	HEAVEN HILL DST	30	TY 108 LY 99			108							
FD ICE BX MDSL	SAZERAC COMPANY	25	TY 6 LY 2790	6	2790								
FDL ICE BX MNHT	SAZERAC COMPANY	42	TY 1 LY 976	1	976								
FIREFY S TEA LMS	SAZERAC COMPANY	25	TY 2939 LY 2827							1275 1280			
FIREFY SOU LMND	SAZERAC COMPANY	25	TY 2120 LY 1877							982 907			
J DNL&COLA 4PCK	BROWN FORMAN	10	TY 3159 LY 3429						3159 3429				
J DNL&D COLA 4PB	BROWN FORMAN	10	TY 1098 LY 1396						1098 1396				
J DNL&GNR 4PCK	BROWN FORMAN	10	TY 1691 LY 2004						1691 2004				
JACQ PA EGG NOG	JACQUIN ET CIE	295	TY 2822 LY 4695	1496 2940		1294 1735					32 20		
KHLUA MDSL DTG	PERNOD RCRD USA	118	TY 1 LY 1233								1 1233		
KHLUA MSLD RTD	PERNOD RCRD USA	25	TY 3039 LY 2927	3039 2927									
KHLUA W RSN DTG	PERNOD RCRD USA	118	TY 2 LY 1177								2 1177		
KHLUA W RSN RTD	PERNOD RCRD USA	25	TY 2821 LY 3024	2821 3024									
MALIBU CRBN COS	PERNOD RCRD USA	30	TY 1622 LY 1994	1622 1994									
MALIBU MLN MGRT	PERNOD RCRD USA	30	TY 96 LY	96									
MALIBU RM PUNCH	PERNOD RCRD USA	30	TY 3168 LY 3438	3168 3438									
MALIBU SEA BRZE	PERNOD RCRD USA	30	TY 1387 LY 56	1387 56									
MALIBU TRP MOJI	PERNOD RCRD USA	30	TY 30 LY 1806	30 1806									
MARGRTVL LMNADE	GEMINI S&W CO	199	TY 2 LY	2									
MTB LI ICED TEA	MONTEBELLO BRND	42	TY 21908 LY 22136	17136 16991		4772 5145							
O ENG CHC EG NG	WALKER M S INC	30	TY 107 LY 141			107 141							
O ENGLAND EG NG	WALKER M S INC	30	TY 111 LY 52	61 24		50 28							
SA LG I T RTD4P	LUXCO INC	199	TY LY 25										
SA ORG MAR P4PK	LUXCO INC	26	TY LY 20								25 20		
SA ORGNL MRGRTA	LUXCO INC	199	TY 410 LY 573	410 573									
SAUZA MR RTS CB	BEAM INC	199	TY 626 LY 1207	626 1207									
SAUZA SM RTD BX	BEAM INC	199	TY 12 LY 1055	12 1055									
SGRM GN&BLU BST	PERNOD RCRD USA	40	TY 926 LY 1244	48 305		878 939							
SGRM GN&TRP THD	PERNOD RCRD USA	35	TY 1133 LY 1413			1133 1413							
SGRM GRN DRAGON	PERNOD RCRD USA	35	TY 458 LY 1208	18 294		440 914							
SGRMS GIN&JUICE	PERNOD RCRD USA	35	TY 84 LY 265	84 265									
SGRMS GIN&JUICE	PERNOD RCRD USA	40	TY LY 1			1							
SKINNYGIRL CRNB	BEAM INC	199	TY LY 6356			6356							
SKINNYGIRL MRGT	BEAM INC	254	TY 9182 LY 14155			9182 14155							
SKINNYGIRL PCH	BEAM INC	254	TY 3284 LY			3284							
SKINNYGIRL PNCL	BEAM INC	199	TY 2438 LY			2438							
SKINNYGRL MINIS	BEAM INC	254	TY 379 LY								379		
SMNF GRAND CSMO	DIAGEO	30	TY 1821 LY 2357	1821 2353									
SMNF MOJITO RTD	DIAGEO	30	TY 1570 LY 2458	1569 2453		4 5							

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CLASS & TYPE BRAND	VENDOR	AGE / PROOF	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
				1.75 L	1.0 L	750 ml	750 ml Travler	375 ml	200 ml	100 ml	50 ml		
SMNF POMGR RTD	DIAGEO	30	TY 1620 LY 2326	1620									
SMNF SAVNNH TEA	DIAGEO	25	TY 113 LY 1458	113									
SMRNF TSCN LMND	DIAGEO	30	TY 1496 LY 2751	1496									
SOU CMFRT HRRCB	BROWN FORMAN	30	TY 1538 LY 1902	1538									
SOU CMFRT S TEA	BROWN FORMAN	30	TY 22 LY 54	22									
TGIF MUDSLIDE	DIAGEO	25	TY 4529 LY 4145	4529									
TGIF ORANGE DRM	DIAGEO	25	TY 3720 LY 4148	3720									
TGIF PNA COLADA	DIAGEO	25	TY 3254 LY 3586	3254									
TGIF STRWB DAQ	DIAGEO	25	TY 1837 LY 2018	1837									
		TOTAL	TY 188896 LY 201752	188896	143457	3018	30567		6928	4926			
		TOTAL	TY LY	201752	159463	2825	24633		7897	6934			
CRDL-COFFEE LQR													
HOUSE SPT CFFEE	HOUSE SPRTS LLC	40	TY 1 LY	1									
KAHLUA FR VNLLA	PERNOD RCRD USA	40	TY 707 LY 677	707									
KAHLUA MEX LIQ	PERNOD RCRD USA	40	TY 19374 LY 20372	19374	4852	1430	12088		689			315	
KAHLUA MOCHA	PERNOD RCRD USA	40	TY 7 LY 679	7									238
KAHLUA PPMT MCH	PERNOD RCRD USA	40	TY 110 LY 64	110									
KAHLUA/BEAN MUG	PERNOD RCRD USA	40	TY 5 LY 7	5									
PATRN XO DRK CCP	PATRON SPIRITS	60	TY 4 LY	4									
		TOTAL	TY 20208 LY 21799	20208	4852	1430	12922		689			315	
		TOTAL	TY LY	21799	4883	1464	14420		794			238	
CRDL-CRM LQR													
ADULT CHCLT MLK	DEUTSCH FAM W&S	40	TY 1849 LY	1849									
BAILEY CARAMEL	DIAGEO	34	TY 855 LY 1082	855									
BAILEY MNT CHOCD	DIAGEO	34	TY 43 LY 939	43									
BAILEYS 2/RK GLD	DIAGEO	34	TY 59 LY 44	59									
BAILEYS COFFEE	DIAGEO	34	TY 448 LY 13	448									
BAILEYS HAZELNT	DIAGEO	34	TY 13 LY	13									
BAILEYS ORIG IRD	DIAGEO	34	TY 23559 LY 22609	23559	4170	2075	13132		789		2898	495	
BAILEYS/50M FLV	DIAGEO	34	TY 8 LY	8	3501	1959	13202		845		2680	422	
COOLE SWAN	GEMINI S&W CO	32	TY 129 LY 13	129									
EL DORADO RM LQ	DEMERRARA DISTLR	33	TY 80 LY 6	80									
FORBDN SCRT MCH	MHW LIMITED	30	TY 18 LY	18									
FULTON HRV PMKN	HEAVEN HILL DST	25	TY 190 LY 4	190									
GODIVA CRML CHC	DIAGEO	30	TY 1 LY 8	1									
KAHLUA CF CREAM	PERNOD RCRD USA	34	TY 2 LY 33	2									
PA DTCH PUMPKIN	JACQUIN ET CIE	295	TY 396 LY	396									
QREAM PEACH CRM	DIAGEO	25	TY 190 LY 12	190									
QREAM STWB CRM	DIAGEO	25	TY 188 LY 18	188									
R&W CRM D VIOLT	MHW LIMITED	40	TY 78 LY 44	78									
RYAN'S CAPPUCNO	GEMINI S&W CO	34	TY 5 LY 167	5									
TRES LECHES TRP	WESTRN SPTS BEV	34	TY 280 LY 278	280									
		TOTAL	TY 27935 LY 25713	27935	4170	2075	17508		789		2898	495	
		TOTAL	TY LY	25713	3501	1959	16306		845		2680	422	
CRDL-FLVRD BRNDS	APRCT												
JACQUIN	JACQUIN ET CIE	66	TY 6170 LY 6164	6170	3859		2311						
		TOTAL	TY 6170 LY 6164	6170	3859		2311						
		TOTAL	TY LY	6164	3697		2467						

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CLASS & TYPE BRAND	VENDOR	AGE / PROOF	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE								
				1.75 L	1.0 L	750 ml	750 ml Travler	375 ml	200 ml	100 ml	50 ml	
CRDL-FLVRD BRNDES-BLK BRY												
JACQUIN	JACQUIN ET CIE	66	TY 19790 LY 20027	10044 10004		7943 8396		1803 1627				
LEROUX JEZYNOWK	BEAM INC	70	TY 8706 LY 8571	4966 4619	3740 3952							
		TOTAL	TY 28496 LY 28598	15010 14623	3740 3952	7943 8396		1803 1627				
CRDL-FLVRD BRNDES-OTH												
JACQUIN	JACQUIN ET CIE	70	TY 15861 LY 16235	8577 8615		6388 6822		896 798				
KOENIG CHERRY	KOENIG DISTLLRY	84	TY LY									
KOENIG PEAR	KOENIG DISTLLRY	84	TY 3 LY 27					3 27				
KOENIG PLUM	KOENIG DISTLLRY	80	TY 32 LY 26					32 26				
		TOTAL	TY 15914 LY 16299	8577 8615		6388 6822		949 862				
CRDL-FLVRD BRNDES-PEACH												
JACQUIN	JACQUIN ET CIE	66	TY 1329 LY 1347			1329 1347						
		TOTAL	TY 1329 LY 1347			1329 1347						
CRDL-LQR&SPC-AMRT												
AMR AMORE CLSC	SAZERAC N AMRCA	42	TY 4630 LY 4411	1229 825		3401 3586						
AMR AMORE W/GLSS	SAZERAC N AMRCA	42	TY 6 LY 3			6 3						
D SAR AMR/JUICR	BACARDI USA INC	56	TY 15 LY 12					15 12				
D SAR AMRT GLSS	BACARDI USA INC	56	TY 6 LY 18			6 18						
DEK AMRT SLK 42	BEAM INC	40	TY 1970 LY 1655		1970 1655							
DI SARONNO AMRT	BACARDI USA INC	56	TY 8793 LY 8635	1309 1152		6506 6440		614 747			364 296	
GOZIO AMARETTO	CASTLE BRANDS	48	TY 112 LY			112						
JACQN AMARETTO	JACQUIN ET CIE	50	TY 2789 LY 3083			2789 3083						
REGNCY AMARETTO	LAIRD AND CO	56	TY 6526 LY 6944	3236 3177	3290 3767							
		TOTAL	TY 24847 LY 24761	5774 5154	5260 5422	12820 13130		629 759			364 296	
CRDL-LQR&SPC-ANSE FLVRD												
ACHAIA CLS OUZO	STELLAR IMP CO	76	TY 129 LY 352			129 352						
JACQUIN WHITE	JACQUIN ET CIE	60	TY 1158 LY 1091			1158 1091						
LESVOS OUZO	ZISSIS ARIS	92	TY 49 LY 85		49 85							
M BRIZARD ANSET	IMPERIAL BRANDS	50	TY 1 LY 2			1 2						
METAXA 5 ST/GL	REMY COINTREAU	76	TY 3 LY			3						
METAXA OUZO	REMY COINTREAU	80	TY 1081 LY 892			1081 892						
		TOTAL	TY 2418 LY 2425		49 85	2369 2340						
CRDL-LQR&SPC-CRM												
1921 TEQUILA CRM	HW LIMITED	30	TY 2 LY			2						
BAJA ROSA	GEMINI S&W CO	34	TY 1491 LY 1385			1491 1385						
CAROLANS GLS PKC	CAMPARI	34	TY 17 LY 20			17 20						
CAROLANS IRISH	CAMPARI	34	TY 7516 LY 7045	3680 2983		3836 4062						
CASK & CRM CHO	CNORTH WALES WNS	34	TY 233 LY 403			233 395						
E & J CSK & CRM	CNORTH WALES WNS	34	TY 1695 LY 1092	8 747		948 1092						
EMMET'S IRISH	DIAGEO	34	TY 1451 LY			1451						
H WLK GINGERBRD	PERNOD RCRD USA	30	TY 1 LY 18			1 18						
IRISH MANOR	JACQUIN ET CIE	34	TY 1031 LY 831			1031 831						
JACQ CRM BANANA	JACQUIN ET CIE	50	TY 1697 LY 1631			1697 1631						
JACQ CRM CASSIS	JACQUIN ET CIE	32	TY 394 LY 371			394 371						

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CLASS & TYPE BRAND	VENDOR	AGE / PROOF	TY LY	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE							
					1.75 L	1.0 L	750 ml	750 ml Travler	375 ml	200 ml	100 ml	50 ml
JACQUIN	JACQUIN ET CIE	42	TY LY	2288 2170			2288 2170					
JACQUIN CACO DK	JACQUIN ET CIE	35	TY LY	2215 1995			2215 1995					
JACQUIN CACO WH	JACQUIN ET CIE	35	TY LY	1559 1447			1559 1447					
MASSNZ CR FRAMB	DREYFUS ASHBY	40	TY LY	1 1			1 1					
MASSNZ CR PECH	DREYFUS ASHBY	40	TY LY	2 2			2 2					
MASSNZ CR STRAW	DREYFUS ASHBY	40	TY LY	1 1			1 1					
RYAN'S ORIGINAL	GEMINI S&W CO	34	TY LY	6980 5330	3218 2676		3762 2654					
ST BRENDAN IRSH	LUXCO INC	34	TY LY	1910 1697			1910 1697					
ST BRND/TRV MUG	LUXCO INC	34	TY LY	7 7			7 7					
TEQUILA ROSE	MCCORMICK DIST	30	TY LY	4670 4958	1183 1151		3487 3807					
TUACA LIQUEUR	BROWN FORMAN	70	TY LY	1225 1235			1225 1235					
TUACA W/2GLS G6	BROWN FORMAN	70	TY LY	8 3			8 3					
TUACA W/GLS ML	BROWN FORMAN	70	TY LY	3 3			3 3					
		TOTAL	TY LY	34497 33528	8089 7557		26408 25971					
CRDL-LQR&SPC-CURACAO												
BOLS BLUE	GRANT AND SONS	48	TY LY	4612 3968			4612 3968					
M BRIZARD ORNGE	IMPERIAL BRANDS	60	TY LY	38 10			38 10					
		TOTAL	TY LY	4650 3978			4650 3978					
CRDL-LQR&SPC-FRT												
BAJA GRAPE	GEMINI S&W CO	30	TY LY	2 2			2 2					
BAJA LUNA	GEMINI S&W CO	30	TY LY	669 1121			669 1121					
BAJA ROSA WHIP	GEMINI S&W CO	30	TY LY	425 425			425 425					
BERENTZEN APFEL	TOTAL BEVERAGE	40	TY LY	252 252			252 252					
BLACK DUCK CRAN	PARAMOUNT DIST	25	TY LY	13 17			13 17					
CARAVLLA LMNCLO	SAZERAC N AMRCA	56	TY LY	2461 2382			2459 2197	2 185				
CARAVLLA ORGCLO	SAZERAC N AMRCA	56	TY LY	1 384			1 384					
CASONI LIMNCLLO	LAIRD AND CO	62	TY LY	658 661			658 661					
CASONI LMCL/GLS	LAIRD AND CO	62	TY LY	2 2			2 2					
CEDILLA DE ACAI	MHW LIMITED	50	TY LY	2 2			2 2					
CHAMBD SPKLR GF	BROWN FORMAN	33	TY LY	14 56			14 22		34			
CHAMBORD	BROWN FORMAN	33	TY LY	3132 3347			2625 2652	463 458			44 237	
CHERRY HEERING	GEMINI S&W CO	48	TY LY	113 87			113 87					
CREME YVETTE	COOPER SPRT INT	55	TY LY	20 21			20 21					
D DEVITO LMNCLO	HARBREW IMPORTS	60	TY LY	101 101			101 101					
DEK MANGO TROP	BEAM INC	30	TY LY	1 1			1 1					
DEK MELON DEW	BEAM INC	46	TY LY	3530 3366			3530 3366					
DEK PMGRNT PLSR	BEAM INC	30	TY LY	2 332			2 332					
DEK PNP-CCN TRP	BEAM INC	30	TY LY	9 9			9 9					
DEK RED APPLE	BEAM INC	30	TY LY	1011 866			1011 866					
DEKYR KIRSCHWSR	BEAM INC	90	TY LY	141 61			141 61					
H WLK PUMPKN SPP	ERNOD RCRD USA	30	TY LY	329 23			329 23					
LUXARDO MARCHNO	ANCHOR DISTLLNG	64	TY LY	121 53			121 53					
MARASKA KRUSKVC	WESTRN FOOD&BEV	56	TY LY	72 57			72 57					
PA DTCH BRN/2MG	JACQUIN ET CIE	24	TY LY	8 8			8 8					

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CLASS & TYPE BRAND	VENDOR	AGE / PROOF	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE								
				1.75 L	1.0 L	750 ml	750 ml Travler	375 ml	200 ml	100 ml	50 ml	
PA DTCH BRN/CDR	JACQUIN ET CIE	24	TY LY	2	2							
PALLINI LMNCLLO	CASTLE BRANDS	52	TY LY	818 708			818 708					
PALLNI LMNC/CUP	CASTLE BRANDS	52	TY LY	5			5					
PAMA PM/GLS&SPN	HEAVEN HILL DST	34	TY LY	7 22			7 22					
PAMA POMEGRANTE	HEAVEN HILL DST	34	TY LY	1334 1318			1199 1107	135 211				
SOLERNO BLD ORG	GRANT AND SONS	80	TY LY	51			51					
SUNTORY MIDORI	CAMPARI	40	TY LY	1597 1646			1597 1646					
SWEET REVENGE	COOPER M ET CIE	77	TY LY	1358			1358					
			TOTAL TOTAL	17885 16904			17241 15777	600 888				44 237
CRDL-LQR&SPC-HZLNT	DEK HAZLNT BLSS											
	BEAM INC	48	TY LY	1238 980			1238 980					
			TOTAL TOTAL	1238 980			1238 980					
CRDL-LQR&SPC-OTH												
ABYSS ABSINTHE	PALATEUR IMPRTS	148	TY LY	2			2					
ADULT LIMEADE	DEUTSCH FAM W&S	40	TY LY	154			154					
AFTERSHOCK CNMN	BEAM INC	80	TY LY	1			1					
AGUARDNTE CRSTL	SHAW-ROSS IMPTS	60	TY LY	254 330			254 330					
ALBORG AKVAVIT	PERNOD RCRD USA	80	TY LY	55 50			55 50					
ALIZE DE FRANCE	KOBRAND CORP	32	TY LY	1172 1347			1171 1151	1 196				
ALIZE GOLD/6GLS	KOBRAND CORP	32	TY LY	5			5					
ALIZE GOLD/SHKR	KOBRAND CORP	32	TY LY	19			19					
ALIZE RED PASSN	KOBRAND CORP	32	TY LY	2423 2637			2422 2431	1 206				
ALIZE RED/6GLS	KOBRAND CORP	32	TY LY	6			6					
ALIZE RED/SHKR	KOBRAND CORP	32	TY LY	18			18					
ALIZE ROSE	KOBRAND CORP	32	TY LY	12 1050			12 1050					
AMARGUINHA ALMD	GATEWAY WN & SP	40	TY LY	171 170			171 170					
ANGOSTURA	INTRNTL BEVG CO	90	TY LY	488 369				488 369				
APEROL	PALM BAY IMPRTS	22	TY LY	406 265			406 265					
ARAK RAZZOUK LBEV	ATON INC	100	TY LY	3 2			3 2					
ART IN AGE RHUB	GRANT AND SONS	80	TY LY	302 54			302 54					
ART IN AGE ROOT	GRANT AND SONS	80	TY LY	539 609			539 609					
ART IN AGE SAGE	GRANT AND SONS	80	TY LY	38			38					
ART IN AGE SNAP	GRANT AND SONS	80	TY LY	288 290			288 290					
AVERNA AMARO	DOM SLCT WN EST	64	TY LY	151 115			151 115					
B AND B DOM	BACARDI USA INC	80	TY LY	1701 1654			1566 1503	135 151				
B AND B DOM/GLS	BACARDI USA INC	80	TY LY	2				2				
B&B W/MINI SHKR	BACARDI USA INC	80	TY LY	7			7					
B&B/DESSERT GLS	BACARDI USA INC	80	TY LY	13			13					
BARENJAGER	SIDNEY FRANK	70	TY LY	229 179			229 179					
BASILCA SMB/MUG	HEAVEN HILL DST	76	TY LY	1			1					
BAUCHANT	PALM BAY IMPRTS	80	TY LY	3			3					
BECHEROVKA	PERNOD RCRD USA	76	TY LY	9			9					
BENEDICTINE DOM	BACARDI USA INC	80	TY LY	91 69			91 69					
BOLS GENEVER	MHW LIMITED	84	TY LY	3			3					

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CLASS & TYPE BRAND	VENDOR	AGE / PROOF	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
				1.75 L	1.0 L	750 ml	750 ml Travler	375 ml	200 ml	100 ml	50 ml		
BOTTCLLI CAP GF	JACQUIN ET CIE	33	TY 11										
			LY 11										
BOTTCLLI GM CAP	JACQUIN ET CIE	33	TY 221										
			LY 442										
CAMPARI BITTERS	CAMPARI	48	TY 1290										
			LY 1099										
CELTIC HONEY	CASTLE BRANDS	60	TY 408										
			LY 388										
CHARM SOJU	DAE SON AMERICA	40	TY 3816							3816			
			LY 3434							3434			
CHARTREUSE GRN	WILDMAN SONS	110	TY 124										
			LY 71										
CHARTREUSE YEL	WILDMAN SONS	80	TY 54										
			LY 31										
CITRONGE ORANGE	PATRON SPIRITS	80	TY 1684										
			LY 1582										
COINTREAU	REMY COINTREAU	80	TY 4414							350			
			LY 4131							398			
COINTREAU MR GL	REMY COINTREAU	80	TY 1										
			LY 18										
COINTREAU NOIR	REMY COINTREAU	80	TY 7										
			LY 71										
COMBIER LQ D'ORM	MHW LIMITED	80	TY 282										
			LY 253										
CYNAR 33	HEAVEN HILL DST	33	TY 57			57							
			LY 32			32							
D MCGLDY BL LIC	SAZERAC COMPANY	60	TY 117										
			LY 116										
D MCGLDY LM DRP	SAZERAC COMPANY	42	TY 253										
			LY 253										
DEK ALABAMA SLM	BEAM INC	40	TY 11										
			LY 402										
DEK KAMIKAZI	BEAM INC	40	TY 6										
			LY 397										
DEK RAZZMATAZZ	BEAM INC	33	TY 4342										
			LY 3976										
DEK RED HEADED	BEAM INC	40	TY 4										
			LY 359										
DEK WASH APPLE	BEAM INC	40	TY 1										
			LY 515										
DM CNTN GNDR	CGCOOPER M ET CIE	56	TY 436										
			LY 371										
FARETTI BISCOTI	CHATHAM IMPORTS	56	TY 6										
			LY 2										
FERNET-BRANCA	WILSON DANIELS	78	TY 278										
			LY 209										
FRANGELICO	CAMPARI	40	TY 4619							283			3
			LY 3954							296			93
FRANGLCO/HOL GF	CAMPARI	40	TY 15										
			LY 14										
GALLIANO AUTNT	MHW LIMITED	84	TY 256										
			LY 258										
GANKUTSUOH	TAKARA SAKE USA	50	TY 3										
			LY 3										
GODIVA CHOC LIQ	DIAGEO	30	TY 1905										171
			LY 1634										193
GODIVA WHT CHOC	DIAGEO	30	TY 1029										220
			LY 1007										189
GR MARNIER CENT	MOET HENNESSY	80	TY 19										
			LY 21										
GR MRN/CHL BCKT	MOET HENNESSY	80	TY 13										
			LY 20										
GRAND MARNIER	MOET HENNESSY	80	TY 8717	1238						805			669
			LY 8322	1138		3				738			544
GRANGALA	GEMINI S&W CO	80	TY 2222										
			LY 1853										
GRND ABSNT GIFT	CRILLON	138	TY 6										
			LY 6										
GRND ABSNTE ORG	CRILLON	138	TY 278										
			LY 277										
H WLK CRML APPL	PERNOD RCRD USA	30	TY 64										
			LY 1										
HARLEM KRUIDEN	DIAGEO	80	TY 9										
			LY 182										
HERBSAINT ORGNL	SAZERAC COMPANY	100	TY 75										
			LY 200										
HPNOTIQ HARMNIE	HEAVEN HILL DST	34	TY 678										
			LY 118										
IRISH MIST LIQ	CAMPARI	70	TY 1106										
			LY 1107										
IRSH MST GLS PK	CAMPARI	70	TY 8										
			LY 13										
JACQUIN	JACQUIN ET CIE	64	TY 23										
			LY 8										
JACQUIN FRUIT	JACQUIN ET CIE	54	TY 2711										
			LY 2907										
JACQUINS SIROP	JACQUIN ET CIE	05	TY 3871										
			LY 3620										

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CLASS & TYPE BRAND	VENDOR	AGE / PROOF	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE							
				1.75 L	1.0 L	750 ml	750 ml Travler	375 ml	200 ml	100 ml	50 ml
JAGERMEISTER	SIDNEY FRANK	70	TY 67508 LY 66552	17572		45945		2987			1004
JAGRMSTER/FLASK	SIDNEY FRANK	70	TY 6 LY 9			45443		2844			847
JAGRMSTER/PARTY	SIDNEY FRANK	70	TY 12 LY 4	12							
JAGRMSTR W/GLASS	SIDNEY FRANK	70	TY 58 LY 78					58			
JNNMCO SUP PNCHD	ANDREA WN LIQ	44	TY 27 LY 4		27						
KAMORA	BEAM INC	40	TY 7210 LY 7211	4837		2373					
KAMORA/MUG GIFT	BEAM INC	40	TY 32 LY 32								
KAPALI 53	SAZERAC COMPANY	40	TY 3498 LY 3120			3498					
KINKY	US DISTLLD PROD	34	TY 122 LY 122								
KUBLER ABST SUP	ALTAMAR BRANDS	106	TY 15 LY 125		15						
LICOR 43	DEUTSCH FAM W&S	62	TY 5104 LY 3203			5104					
LIQUORE STREGA	SHAW-ROSS IMPTS	80	TY 52 LY 28					52			
LUCID ABSINTHE	LUCTOR INTERNTL	124	TY 30 LY 112					30			
MONTENGRO AMAROW	WINE MERCHANT	46	TY 1 LY 1								
MONTEZUMA BLUE	SAZERAC N AMRCA	80	TY 1866 LY 1849		1866						
NAVAN	MOET HENNESSY	80	TY 102 LY 102					102			
NEW YORK IC TEA	SAZERAC COMPANY	65	TY 3381 LY 3274		3381						
NONINO QNT AMRO	TERLATO WNS INT	70	TY 28 LY 10					28			
PATRN XO C/SH	PATRON SPIRITS	70	TY 4 LY 4								
PATRON XO CAFE	PATRON SPIRITS	70	TY 2112 LY 1649			2007		105			
PELINKOVAC	MARSALLE CO	70	TY 1507 LY 1461			1507		85			
PERNOD D ANISE	PERNOD RCRD USA	80	TY 369 LY 320			369					
PEYCHAUD'S	SAZERAC COMPANY	70	TY 169 LY 139							169	
PIMMS CUP	DIAGEO	50	TY 960 LY 761			960					
PISA NUT LIQ	VISION WNE&SPRT	48	TY 93 LY 62								
PTRN XO C/BK 11	PATRON SPIRITS	70	TY 3 LY 3								
RAMZZOTTI AMAROW	EVATON INC	70	TY 53 LY 30					53			
ROMANA BLK SAMB	DIAGEO	80	TY 1834 LY 1842			1834					
ROMANA SAMB GLS	DIAGEO	84	TY 14 LY 11					14			
ROMANA SAMBUCA	DIAGEO	84	TY 8580 LY 9037		1108	6426		480			566
RUM CHATA	HARDY A USA LTD	275	TY 56 LY 1		1004	6997		561			475
SAMBALLA SMBUCA	SAZERAC COMPANY	84	TY 2473 LY 2165			2473					
SAMBUCA BASILCA	HEAVEN HILL DST	76	TY 1885 LY 1963			1885					
SAMBUCA DI AMOR	SAZERAC N AMRCA	84	TY 946 LY 1051			946					
SAPLING MAPLE	SAXTON RVR DIST	70	TY 1 LY 1								
SCHWARTZHOG KRT	MHW LIMITED	734	TY 246 LY 193			246					
SMBUCA MLNR XTR	LUCTOR INTERNTL	84	TY 39 LY 39					39			
ST GERMAIN	COOPER SPRT INT	40	TY 1683 LY 1114			1683					
SW MGNL HLF&HLF	SAZERAC COMPANY	199	TY 272 LY 1745	272							
SW MGNL RSP LMNS	SAZERAC COMPANY	199	TY 98 LY 1599	98		98					
SW MGNL SWT TEA	SAZERAC COMPANY	199	TY 398 LY 1711	398		398					
TEQ RS W/2GL GFM	MCCORMICK DIST	30	TY 78 LY 19					78			
THATCHR ORG CHC	BEAM INC	30	TY 1 LY 1								
THATCHR ORG ELDB	BEAM INC	30	TY 1 LY 1								

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CLASS & TYPE BRAND	VENDOR	AGE / PROOF	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
				1.75 L	1.0 L	750 ml	750 ml Travler	375 ml	200 ml	100 ml	50 ml		
TOMBO SHOCHU	SAKE ONE CORP	48	TY LY 7			7							
TORTILLA SILVER	SAZERAC COMPANY	80	TY LY 11875 10354	2907 2641	8968 7713								
TY KU PREM SOJUTY KU LLC		40	TY LY 185 222			185 222							
V M SSA LMNCL 60	DEUTSCH FAM W&S	60	TY LY 989 1130			936 1065			53 65				
V M SSA LMNCL/GL	DEUTSCH FAM W&S	60	TY LY 4 24			4 24							
VEEV ACAI SPRT	VEEV SPIRITS	60	TY LY 322 207			322 207							
VIEUX CARRE ABS	PHILADELPHIA DS	120	TY LY 190 184			190 184							
X-RATED FUSION	CAMPARI	34	TY LY 1762 1919			1762 1759			160				
YOKAICHI MUGI	TAKARA SAKE USA	50	TY LY 180 149			180 149							
ZWACK LIQUEUR	DIAGEO	80	TY LY 13 389			13 389							
	TOTAL	TY LY	182009 180102	27334 31201	15422 14004	126941 122903			9510 9514		169 139	2633 2341	
CRDL-LQR&SPC-S	LOE GIN												
JACQUIN SLOE	JACQUIN ET CIE	48	TY LY 2690 2912			2690 2912							
PLYMOUTH SLO GN	PERNOD RCRD USA	52	TY LY 32 23			32 23							
	TOTAL	TY LY	2722 2935			2722 2935							
CRDL-LQR&SPC-S	SPRT SPCTY												
1800 COCONUT	PROXIMO SPIRITS	70	TY LY 1016			1016							
ADULT STRAW MLK	DEUTSCH FAM W&S	40	TY LY 3			3							
CABNA BAY P/CC*	WHITE ROCK DIST	48	TY LY 773 3244			773 3244							
CLEAR SPRINGS	SAZERAC COMPANY	190	TY LY 28 66	28 66									
COURVOISER GOLD	BEAM INC	36	TY LY 24			24							
HPNOTIQ	HEAVEN HILL DST	34	TY LY 4920 4942			3951 4134			969 808				
HPNOTIQ/MRTN GL	HEAVEN HILL DST	34	TY LY 14 12			14 12							
JEREMIAH WEED	DIAGEO	100	TY LY 531 563			531 563							
JOSE MARTI AUT*	CHATHAM IMPORTS	80	TY LY 1 198			1 198							
KROGSTAD AQUVIT	HOUSE SPRTS LLC	80	TY LY 2			2							
MARGRTVL MANGO	GEMINI S&W CO	199	TY LY 2	2									
NUVO	DIAGEO	30	TY LY 2120 4746			2120 3986			760				
NUVO LMN SORBET	DIAGEO	50	TY LY 865			865							
NUVO PCH CBLER	DIAGEO	40	TY LY 3			3							
NUVO RED VELVET	DIAGEO	40	TY LY 4			4							
OR-G	PALM BAY IMPRTS	34	TY LY 578 27			578 27							
ST GEORGE ABSNT	ALAMBIC INC	120	TY LY 1			1							
TORTILLA GOLD	SAZERAC COMPANY	80	TY LY 12911 12621	4350 4736	8561 7885								
VOLI LIGHT	PALM BAY IMPRTS	60	TY LY 372 9			372 9							
	TOTAL	TY LY	24165 26431	4378 4804	8561 7885	10257 12174			969 1568				
CRDL-LQR&SPC-T	TRIPLE SEC												
BOLS 42	GRANT AND SONS	42	TY LY 1			1							
DEKUYPER 30	BEAM INC	30	TY LY 13582 12647	3406 3049	10176 9598								
JACQUIN	JACQUIN ET CIE	35	TY LY 4703 4514			4703 4514							
MONTEZUMA 30	SAZERAC N AMRCA	30	TY LY 19039 18407	3587 3191	15452 15216								
	TOTAL	TY LY	37324 35569	6993 6240	25628 24814	4703 4515							
CRDL-LQR&SPC-W	HISKY SPCTY												
BARENJAGR HN&BS	SIDNEY FRANK	70	TY LY 23			23							

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CLASS & TYPE BRAND	VENDOR	AGE / PROOF	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE								
				1.75 L	1.0 L	750 ml	750 ml Travler	375 ml	200 ml	100 ml	50 ml	
BUSHMILL IRH HNDIAGEO		70	TY 337 LY			337						
CAN CLUB DOCK57	BEAM INC	80	TY 403 LY			403						
COMPSS BX ORNGRMHW LIMITED		80	TY 22 LY 23			22 23						
DRAMBUIE	BACARDI USA INC	80	TY 1874 LY 1849			1707 1682		167 167				
DRAMBUIE/GL&CRDB	BACARDI USA INC	80	TY 9 LY 17			9 17						
EVN WMS AP ORCHHEAVEN HILL DST		34	TY 7 LY			7						
EVN WMS CHY RSVHEAVEN HILL DST		70	TY 1448 LY 561			1448 561						
EVN WMS HNY RSVHEAVEN HILL DST		70	TY 2929 LY 1816			2929 1816						
FECKIN SPICED	PHILLIPS DST CO	70	TY 3 LY 321			3 321						
FIREBALL CINNMNSAZERAC COMPANY		80	TY 4814 LY 1693			4814 1693						
HOCHSTDTR SL&LWCOOPER SPRT INT		98	TY 3 LY			3						
J DANL TENN HNYBROWN FORMAN		70	TY 8899 LY 4831	814		8085 4831						
MIDNIGHT MN APLPIEDMONT DISTLR		70	TY 793 LY			793						
MIDNIGHT MN CRNPIEDMONT DISTLR		100	TY 767 LY 80			767 80						
PRCHRD DBL CHOCPRICHARDS DIST		90	TY 2 LY			2						
REVELSTOKE 90PFPHILLIPS DST CO		90	TY 213 LY 2			213 2						
S CMFT W/2GLASSBROWN FORMAN		70	TY 25 LY 4	25		4						
SORTILEGE	LAIRD AND CO	60	TY 4 LY			4						
SOU CMFRT B CHRFBROWN FORMAN		70	TY 125 LY			125						
SOU CMFRT PEPPRBROWN FORMAN		70	TY 371 LY			371						
SOU CMFRT/GLASSBROWN FORMAN		70	TY 1 LY			1						
SOU CMFRT/JUICEBROWN FORMAN		70	TY 3 LY		3							
SOU COMFORT 100BROWN FORMAN		100	TY 8013 LY 8187	3024 2851		4985 4159		4 938				
SOU COMFORT 70 BROWN FORMAN		70	TY 47452 LY 49809	17646 17005	11 1	25414 26949	5 2269	3011 2488	1048 797			328 300
SOU COMFORT LMEBROWN FORMAN		55	TY 3266 LY 3316			3266 3316						
SPICE BOX SPICEWINE GROUP		80	TY 7 LY			7						
WLD TRKY AM HNYCAMPARI		71	TY 16839 LY 13878	4405 1990		12168 10658		266 1230				
WLD TRKY/SUN JRCAMPARI		71	TY 126 LY			126						
YUKON JACK	DIAGEO	100	TY 17471 LY 17239	5623 5230	3 266	9378 9660		1560 1389				907 694
			TOTAL TY 116220 LY 103651	31512 27101	3 281	77409 65769	5 2269	5008 6212	1048 1025			1235 994
CRDL-SNPS-APPL 99 APPLES	SAZERAC N AMRCA	99	TY 1812 LY 1712			1812 1712						
D MCGILDY APPLE	SAZERAC COMPANY	42	TY 295 LY			295						
DEK SOUR APPLE	BEAM INC	30	TY 13890 LY 15037	3307 3363	2041 2174	8542 9274	17	209				
			TOTAL TY 15997 LY 16749	3307 3363	2041 2174	10649 10986	17	209				
CRDL-SNPS-BTRSCCTCH DEK BUTTERSHOTS	BEAM INC	30	TY 5771 LY 5839			5771 5839						
			TOTAL TY 5771 LY 5839			5771 5839						
CRDL-SNPS-CNNMN FIREWATER CNNMNSAZERAC COMPANY		100	TY 3381 LY 3276			3381 3276						
GOLDSHLGR CNNMNDIAGEO		87	TY 9065 LY 8466			7424 7026		532 576				1109 864
			TOTAL TY 12446 LY 11742			10805 10302		532 576				1109 864
CRDL-SNPS-OTH 99 BANANAS	SAZERAC N AMRCA	99	TY 3073 LY 2800			2696 2452		377 348				

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				1.75 L	1.0 L	750 ml	750 ml Travler	375 ml	200 ml	100 ml	50 ml		
99 BLACKBERRIES	SAZERAC N AMRCA	99	TY 1065 LY 1106			1065							
99 BLK CHERRIES	SAZERAC N AMRCA	99	TY 930 LY 1029			930							
99 COCONUT	SAZERAC N AMRCA	99	TY 32 LY			32							
99 GRAPES	SAZERAC N AMRCA	99	TY 4 LY 465			4							
99 WHIPPED CRM	SAZERAC N AMRCA	99	TY 933 LY			933							
B HAUS BLKBY SCDIAGEO		80	TY 6982 LY 7286		1134	5848							
BERENTZEN PEAR	TOTAL BEVERAGE	30	TY 9 LY 583		1149	6137							
BLACKMAKR RT BR	SAZERAC COMPANY	70	TY 494 LY 615			494							
D MCGLDY CHERRY	SAZERAC COMPANY	30	TY 2599 LY 2570			2599							
D MCGLDY RT BR	SAZERAC COMPANY	42	TY 1771 LY 52			1771							
D MCGLDDY M SNS	SAZERAC COMPANY	48	TY 1462 LY 1517			1462							
D MCGLDDY VANLS	SAZERAC COMPANY	48	TY 28 LY 744			28							
DEK BLUBRY BLST	BEAM INC	30	TY 2279 LY 2169			2279							
DEK BRRY FUSION	BEAM INC	30	TY 9 LY 383			9							
DEK ISLND PUNCH	BEAM INC	30	TY 17 LY 1334			17							
DEK RAGIN RT BR	BEAM INC	40	TY 5 LY 1113			5							
DEK STWBY PUCKR	BEAM INC	30	TY 12 LY 1177			12							
DEK WTRMLN PCKR	BEAM INC	30	TY 3669 LY 3481			3669							
MAUI BLUE HAWAI	SAZERAC COMPANY	30	TY 2238 LY 2036			2238							
	TOTAL		TY 27611 LY 30460		1134	26100			377				
	TOTAL				1149	28963			348				
CRDL-SNPS-PEACH													
99 PEACHES	SAZERAC N AMRCA	99	TY 2030 LY 1426			2030							
BARTON PEACH	SAZERAC N AMRCA	42	TY 9617 LY 8455	5724		3893							
DEK PEACHTREE	BEAM INC	30	TY 23774 LY 24147	6315	2692	14761							6
	TOTAL		TY 35421 LY 34028	12039	2692	20684			2	325			239
	TOTAL			11184	2508	19770			2	325			6
CRDL-SNPS-PPRMNT													
DEK BLUSTERY	BEAM INC	60	TY 4 LY 887			4							
DEK BLUSTRY 100	BEAM INC	100	TY 1329 LY 1183			1329							
ICE 101	SAZERAC COMPANY	101	TY 1982 LY 1795			1982							
JACQUIN	JACQUIN ET CIE	54	TY 3935 LY 3627	2444		1491							
RMPL MNZ PEP SCDIAGEO		100	TY 15125 LY 13660		1868	10587			747				1923
	TOTAL		TY 22375 LY 21152	2444	1868	15393			747				1923
	TOTAL			2273	1510	15191			770				1408
TEQUILA-ANEJO													
1800 ANEJO	PROXIMO SPIRITS	80	TY 259 LY 182			259							
CABO UNO ANJ RSCAMPARI		80	TY 5 LY			5							
CAZADORES ANEJQBACARDI USA INC		80	TY 130 LY			130							
DON JL ANJ 70THDIAGEO		80	TY 10 LY			10							
DON JULIO ANEJODIAGEO		80	TY 492 LY 371			492							
DOS ARMADLLS ANPALATEUR IMPRTS		80	TY 2 LY			2							
EL JIMADR ANEJQBROWN FORMAN		80	TY 147 LY 93			147							
KAH ANEJO	DRINKS AMERICA	80	TY 26 LY			26							
KAH EXTRA ANEJODRINKS AMERICA		80	TY 3 LY			3							
PATR AN/SL/POK	PATRON SPIRITS	80	TY 18 LY			18							
PATRON ANEJO	PATRON SPIRITS	80	TY 925 LY 1143		77	920			5				
						870			196				

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CLASS & TYPE BRAND	VENDOR	AGE / PROOF	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
				1.75 L	1.0 L	750 ml	750 ml Travler	375 ml	200 ml	100 ml	50 ml		
SAUZA T GEN ANJ	BEAM INC	80	TY LY	551 263			551 263						
SIEMBRA AZUL AN	MAJESTC W&S USA	80	TY LY	1 1			1 1						
TEQ STE LGS ANJ	GEMINI S&W CO	80	TY LY	4 1			4 1						
	TOTAL	80	TY LY	2412 2214	77		2407 1941		5 196				
TEQUILA-BLANCO													
1800 ESSNTL SR2	PROXIMO SPIRITS	80	TY LY	3 3			3 3						
1800 SEL SILVER	PROXIMO SPIRITS	100	TY LY	154 154			154 154						
1800 SILVER	PROXIMO SPIRITS	80	TY LY	4073 2803			3786 2579		287 224				
901 SILVER	PALM BAY IMPRTS	80	TY LY	136 84			136 84						
ANTIGUA CRZ SLV	WHITE ROCK DIST	80	TY LY	12 300			12 300						
AVION SILVER	PERNOD RCRD USA	80	TY LY	586 127			586 127						
CABO WABO BLNCC	CAMPARI	80	TY LY	735 700			735 700						
CASA NBLE CRSTL	WILSON DANIELS	80	TY LY	195 144			195 144						
CAZADORES BLNCC	BACARDI USA INC	80	TY LY	570 396			570 396						
CORRALEJO BLNCC	WILSON DANIELS	80	TY LY	2 140			2 140						
CORZO SILVER	BACARDI USA INC	80	TY LY	107 89			107 89						
CUERVO ESP SLVR	DIAGEO	80	TY LY	6647 5301	1856 1755		4790 3339		1 207				
CUERVO TRD SLVR	DIAGEO	80	TY LY	345 376			345 376						
CURVO PLT RS FM	DIAGEO	80	TY LY	14 173			14 173						
DON JULIO SILVR	DIAGEO	80	TY LY	576 520			576 520						
DON JULIO W/2GL	DIAGEO	80	TY LY	6 6			6 6						
DON PANTALEON	PREMIER INOVATN	80	TY LY	169 153		169 153							
DOS ARMADLLS PL	PALATEUR IMPRTS	80	TY LY	1 1			1 1						
EL ESPOLN BL/GLC	CAMPARI	80	TY LY	3 3			3 3						
EL ESPOLON BLNCC	CAMPARI	80	TY LY	1484 1086			1484 1086						
EL JIMADR BLNCC	BROWN FORMAN	80	TY LY	898 875			898 875						
EL MAYOR BLANCC	LUXCO INC	80	TY LY	435 391			435 391						
EL TESORO PLTNM	BEAM INC	80	TY LY	34 14			34 14						
FAMILIA CMR SLV	NORTH WALES WNS	80	TY LY	1469 595			1469 595						
HERRADURA SILVR	BROWN FORMAN	80	TY LY	536 354		1	535 354						
HORNITOS PLATA	BEAM INC	80	TY LY	1156 879			1156 879						
ILEGAL MEZ JOVN	WILDMAN SONS	80	TY LY	66 40			66 40						
JUAREZ	LUXCO INC	80	TY LY	4979 3849		4979 3849							
KAH BLANCO	DRINKS AMERICA	80	TY LY	28 28			28 28						
MARGARITAVILLE	GEMINI S&W CO	80	TY LY	3973 2252	1726 1032		2247 1220						
MILAGRO SBR SLV	GRANT AND SONS	80	TY LY	43 28			43 28						
MILAGRO SILVER	GRANT AND SONS	80	TY LY	570 513			570 513						
MLGRO SL/NECTAR	GRANT AND SONS	80	TY LY	2 2			2 2						
MONTEZUMA	SAZERAC N AMRCA	80	TY LY	2610 2460		2610 2460							
PARTIDA BLANCO	PARTIDA TEQ LLC	80	TY LY	15 12			15 12						
PATRN GRN PLTNM	PATRON SPIRITS	80	TY LY	23 17			23 17						
PATRON SILVER	PATRON SPIRITS	80	TY LY	14553 13329	994 937		11627 10672		1145 1092	322 234		465 394	
PATRON SLV/BCKT	PATRON SPIRITS	80	TY LY	7 7	7								
SAUZA BLUE SLVR	BEAM INC	80	TY LY	546 546			546 546						

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CLASS & TYPE BRAND	VENDOR	AGE / PROOF	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE								
				1.75 L	1.0 L	750 ml	750 ml Travler	375 ml	200 ml	100 ml	50 ml	
SAUZA SILVER	BEAM INC	80	TY 3657 LY 3055	1149		2508						
SAUZA T GEN PLT	BEAM INC	80	TY 100 LY 394			100						
SIEMBRA AZUL	MAJESTC W&S USA	80	TY 394 LY 308			394						
TEQ STE LGS BLOC	GEMINI S&W CO	80	TY 7 LY 5			7						
TRAGO WHITE	MHW LIMITED	80	TY 9 LY 1512			9						
TWO FINGERS	HEAVEN HILL DST	80	TY 1512 LY 1665			1512						
WILD SHOT SLVR	SHAW-ROSS IMPTS	868	TY 109 LY 48			109						
ZAPATA SILVER	LAIRD AND CO	80	TY 2081 LY 2513			2081						
		TOTAL	TY 55323 LY 45901	5725	7759	39619		1433	322		465	
		TOTAL	LY 45901	4797	6462	32491		1523	234		394	
TEQUILA-GOLD												
CUERVO BL MEDAL	DIAGEO	80	TY 879 LY 1198			879						
CUERVO ESPECIAL	DIAGEO	80	TY 47752 LY 47939	13832	5132	26234		1851			703	
CUERVO MAX PACK	DIAGEO	80	TY 2275 LY 2411	13831	5046	26685		1810			567	
CUERVO TRADCNAL	DIAGEO	80	TY 744 LY 1172			744						
CUERVO TRD/GLSS	DIAGEO	80	TY 1 LY 10	311		861						
DON JULIO 1942	DIAGEO	80	TY 1 LY 10			1						
EL ZARCO GOLD	PROXIMO SPIRITS	80	TY 447 LY 212			447						
HORNITOS ANEJO	BEAM INC	80	TY 334 LY 353			334						
JUAREZ GOLD	LUXCO INC	80	TY 6159 LY 5282		6159	5282						
MARGARITAVILLE	GEMINI S&W CO	80	TY 2 LY 1333	1		1332						
MONTEZUMA	SAZERAC N AMRCA	80	TY 2668 LY 2494		2668	2494						
PATRN 4PK/MT CSP	PATRON SPIRITS		TY 13 LY 13					13				
SAUZA COMMENTVO	BEAM INC	80	TY 344 LY 344			344						
SAUZA ESPCL/MIX	BEAM INC	80	TY 7 LY 7498			7						
SAUZA EXTRA GLD	BEAM INC	80	TY 7225 LY 68768	2061	269	5437						
		TOTAL	TY 68768 LY 69984	15893	13959	36362		1851			703	
		TOTAL	LY 69984	15820	13091	38683		1823			567	
TEQUILA-REPOSADO												
1800 REPOSADO	PROXIMO SPIRITS	80	TY 4741 LY 4460	444		4292		5				
1800 RPS/MIX PK	PROXIMO SPIRITS	80	TY 1 LY 18	45		4127		288				
CABO WABO RPSDQ	CAMPARI	80	TY 710 LY 667			710						
CAZADORES RPSDQ	BACARDI USA INC	80	TY 716 LY 639			716						
CENTNARO AZL RPP	PROXIMO SPIRITS	80	TY 3 LY 228			3						
CORRALEJO RPSDQ	WILSON DANIELS	80	TY 608 LY 484			608						
DON JULIO RPSDQ	DIAGEO	80	TY 159 LY 99			159						
DOS ARMADLLS RPP	PALATEUR IMPRTS	80	TY 1 LY 1			1						
EL CHARRO RPSDQ	SAZERAC COMPANY	80	TY 297 LY 16			297						
EL ESPOLON RPS	CAMPARI	80	TY 1069 LY 858			1069						
EL JIMADR RPSDQ	BROWN FORMAN	80	TY 954 LY 923			954						
FAMILIA CMR RPS	NORTH WALES WNS	80	TY 1227 LY 641			1227						
GRN CNTR ROSNGL	PROXIMO SPIRITS	80	TY 10 LY 112			10						
HERRADURA RPS	ABROWN FORMAN	80	TY 480 LY 346			480						
HORNITOS RPSADQ	BEAM INC	80	TY 1857 LY 1834	2	15	1855						
KAH REPOSADO	DRINKS AMERICA	110	TY 29 LY 876			29						
LUNAZUL REPOSQ	HEAVEN HILL DST	80	TY 876 LY 437			876						
			LY 437			437						

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CLASS & TYPE BRAND	VENDOR	AGE / PROOF	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE								
				1.75 L	1.0 L	750 ml	750 ml Travler	375 ml	200 ml	100 ml	50 ml	
MAESTRO DBL RPS	PROXIMO SPIRITS	80	TY 66 LY 44				66 44					
MILAGRO REPSAD	GRANT AND SONS	80	TY 161 LY 159				161 159					
MILAGRO SBR RPS	GRANT AND SONS	80	TY 70 LY 41				70 41					
PATRON REPOSAD	PATRON SPIRITS	80	TY 595 LY 469				513 416		82 53			
SAUZA C ANOS RP	BEAM INC	80	TY 1 LY 39				1 39					
SZ HRN RP/SH GL	BEAM INC	80	TY 39 LY 2				39 2					
TEQ STE LGS RPS	GEMINI S&W CO	80	TY 2 LY 2				2 2					
	TOTAL	TY	14642	446		14109		87				
	TOTAL	LY	12507	60		12106		341				
MEZCAL												
DEL MAGUEY VID	GEMINI S&W CO	84	TY 4 LY 4				4 4					
EL BUHO MEZCAL	MAJESTC W&S USA	86	TY 2 LY 2				2 2					
MONTE ALBAN MEZ	SAZERAC N AMRCA	80	TY 2306 LY 2258				2306 2258					
SOMBRA MEZCAL	USA WINE WEST	90	TY 1 LY 1				1 1					
	TOTAL	TY	2313			2313						
	TOTAL	LY	2258			2258						
	GRAND TOTAL	TY	4866934	2120262	450430	1995699	72055	167652	35293	3067	22476	
	GRAND TOTAL	LY	4671926	2059307	437256	1868821	80241	165844	35509	2819	22129	

