













































# NABCA CLASS REPORT

THIRD QUARTER 2012				VODKA						PAGE 19		
BRAND	Rank	Share of Market Last 12 Months		Last 12 Months This Year	Last 12 Months Prior Year	+ or -	This Year to Date	Last Year to Date	+ or -	Current Quarter This Year	Current Quarter Last Year	+ or -
		This Year	Prior Year									
MONTGOMERY CO. - D.S.				384956	376177	2.33	275063	268687	2.37	93207	92399	.87
VODKA		33.68	33.30	129656	125278	3.49	94718	91881	3.09	32296	31998	.93
SMIRNOFF	1	11.29	12.18	14634	15260	4.10-	10561	11200	5.71-	3564	3810	6.46-
ABSOLUT	2	5.83	6.34	7558	7938	4.79-	5344	5472	2.34-	1627	1806	9.91-
GREY GOOSE	3	5.77	5.99	7478	7505	.36-	5209	5372	3.03-	1700	1822	6.70-
SKYY	4	5.18	5.49	6714	6872	2.30-	4940	4983	.86-	1658	1779	6.80-
ARISTOCRAT	5	5.16	5.00	6694	6266	6.83	5110	4760	7.35	1754	1672	4.90
BURNETT'S VODKA	6	4.90	5.63	6349	7049	9.93-	4681	5153	9.16-	1578	1668	5.40-
GILBEYS	7	4.25	4.38	5507	5487	.36	4034	4100	1.61-	1408	1379	2.10
KETEL ONE	8	3.88	3.94	5030	4937	1.88	3565	3535	.85	1332	1341	.67-
BOWMANS	9	3.85	3.78	4987	4741	5.19	3772	3655	3.20	1193	1343	11.17-
SVEDKA	10	3.66	3.72	4748	4660	1.89	3581	3455	3.65	1160	1169	.77-
STOLICHNAYA 80	11	2.93	3.25	3805	4070	6.51-	2751	2956	6.94-	936	1012	7.51-
PINNACLE	12	1.86	1.92	2412	2409	.12	1718	1744	1.49-	638	721	11.51-
TITO HANDMADE	13	1.69	.96	2192	1201	82.51	1704	969	75.85	647	366	76.78
FLEISCHMANN RYL	14	1.60	1.24	2074	1555	33.38	1529	1306	17.08	535	574	6.79-
SOBIESKI	15	1.52	1.23	1975	1536	28.58	1532	972	57.61	643	345	86.38
LUKSUSOWA	16	1.47	1.48	1908	1858	2.69	1392	1338	4.04	501	376	33.24
ABSOLUT CITRON	17	1.41	1.41	1824	1766	3.28	1362	1295	5.17	460	444	3.60
DISTILLRS PRIDE	18	1.35	1.49	1747	1870	6.58-	1159	1245	6.91-	301	361	16.62-
THREE OLIVES	19	1.19	1.41	1545	1765	12.46-	1133	1263	10.29-	392	433	9.47-
NEW AMSTERDAM	20	1.18	.00	1534	0	.00	1502	0	.00	568	0	.00
CIROC RED BERRY	21	1.17	.95	1516	1193	27.07	1015	954	6.39	344	381	9.71-
POPOV	22	1.12	1.55	1452	1942	25.23-	1087	1590	31.64-	289	363	20.39-
GORDONS	23	1.06	1.34	1377	1677	17.89-	961	1108	13.27-	374	382	2.09-
CIROC PEACH	24	1.04	.00	1349	0	.00	1180	0	.00	465	0	.00
CIROC SNAP FRST	25	.86	.85	1114	1069	4.21	773	746	3.62	257	273	5.86-
FINLANDIA	26	.82	.87	1069	1085	1.47-	750	815	7.98-	270	294	8.16-
CIROC COCONUT	27	.79	.63	1029	794	29.60	696	658	5.78	239	261	8.43-
BELVEDERE	28	.75	.89	973	1116	12.81-	709	750	5.47-	264	216	22.22-
VLADIMIR	29	.58	.57	756	718	5.29	559	528	5.87	186	175	6.29
SKOL	30	.57	.65	744	810	8.15-	544	600	9.33-	164	203	19.21-
SMRNF RASPBERRY*	31	.56	.60	731	747	2.14-	501	534	6.18-	191	216	11.57-
PINNACLE WHIPP	32	.56	.74	727	923	21.24-	511	610	16.23-	189	216	12.50-
ABSOLUT MANDRIN	33	.52	.50	674	631	6.81	500	454	10.13	173	162	6.79
FIREFLY SWT TEA	34	.51	.61	665	763	12.84-	537	586	8.36-	211	211	.00
SMRNF CITRUS*	35	.49	.57	639	714	10.50-	443	526	15.78-	182	205	11.22-
WOLFSCHMIDT	36	.47	.50	611	622	1.77-	454	461	1.52-	137	160	14.38-
SKYY CITRUS	37	.43	.50	558	625	10.72-	439	465	5.59-	143	159	10.06-
BURNETTS CITRUS	38	.40	.38	520	479	8.56	369	349	5.73	135	141	4.26-
PINNACLE CITRUS	39	.39	.45	506	567	10.76-	357	388	7.99-	136	156	12.82-
PLATINUM 7X	40	.38	.42	495	523	5.35-	371	368	.82	132	144	8.33-
KAMCHATKA	41	.37	.46	485	579	16.23-	353	427	17.33-	104	133	21.80-
KETEL ONE CTRON	42	.36	.38	468	478	2.09-	331	339	2.36-	124	127	2.36-
BURNETTS RSPBRY	43	.34	.37	446	469	4.90-	319	348	8.33-	124	142	12.68-
RUSSIAN STANDRD	44	.33	.22	425	274	55.11	294	216	36.11	107	73	46.58
BURNETTS ORANGE	45	.32	.34	409	432	5.32-	307	323	4.95-	125	118	5.93
SMRNF ORANGE*	46	.31	.40	400	502	20.32-	274	366	25.14-	119	149	20.13-
ROKK	47	.30	.26	395	327	20.80	246	321	23.36-	42	93	54.84-
SGRMS EX SMOOTH	48	.30	.39	391	490	20.20-	242	332	27.11-	101	140	27.86-
SVEDKA CITRON	49	.29	.29	380	363	4.68	297	285	4.21	110	86	27.91
STOLI RAZBERI	50	.27	.30	352	380	7.37-	258	287	10.10-	83	96	13.54-

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		This Year	Prior Year	This Year	Prior Year							
MISSISSIPPI - D.S.				1609753	1584058	1.62	1171173	1150164	1.83	376445	368545	2.14
VODKA		35.50	33.02	571519	523102	9.26	425753	388127	9.69	141117	129127	9.29
TAAKA	1	20.20	21.69	115471	113469	1.76	86491	85373	1.31	28978	28022	3.41
BURNETT'S VODKA	2	18.81	19.68	107516	102937	4.45	80264	75650	6.10	25452	25153	1.19
ARISTOCRAT SPRM	3	8.33	8.98	47585	46987	1.27	34875	35037	.46-	11263	11749	4.14-
SMIRNOFF	4	5.70	6.17	32561	32281	.87	23767	23804	.16-	7647	8214	6.90-
ABSOLUT	5	4.17	5.06	23844	26445	9.84-	17614	19064	7.61-	5558	5495	1.15
NEW AMSTERDAM	6	3.44	.24	19677	1240	1486.85	15336	1240	1136.77	4837	1240	290.08
GREY GOOSE	7	3.00	3.67	17167	19207	10.62-	12290	13704	10.32-	3934	4380	10.18-
PINNACLE	8	2.86	2.88	16369	15075	8.58	11946	11140	7.24	4062	3767	7.83
CROWN RUSSE	9	2.40	1.92	13716	10033	36.71	10471	8554	22.41	3506	3333	5.19
CIROC PEACH	10	1.74	.00	9953	0	.00	7097	0	.00	1820	0	.00
CIROC RED BERRY	11	1.45	1.47	8283	7672	7.96	5884	5938	.91-	1574	1798	12.46-
TITO HANDMADE	12	1.17	.98	6667	5119	30.24	5153	3873	33.05	1947	1406	38.48
TAAKA	13	1.12	1.32	6417	6897	6.96-	4681	5006	6.49-	1551	1500	3.40
CIROC SNAP FRST	14	1.03	1.32	5899	6891	14.40-	4184	4808	12.98-	1265	1342	5.74-
BARTON	15	1.03	.97	5891	5050	16.65	4460	3868	15.31	1435	1260	13.89
SGRMS EX SMOOTH	16	1.02	1.16	5829	6057	3.76-	4234	4432	4.47-	1232	1366	9.81-
SKYY	17	.99	1.17	5667	6105	7.17-	4119	4415	6.70-	1393	1490	6.51-
SVEDKA	18	.87	.85	4946	4450	11.15	3704	3445	7.52	1220	1192	2.35
RELSKA	19	.80	2.11	4579	11031	58.49-	3110	6427	51.61-	875	1518	42.36-
MCCORMICK	20	.79	.98	4499	5129	12.28-	3208	3785	15.24-	984	1173	16.11-
DOBRA	21	.75	.82	4279	4308	.67-	3151	3133	.57	1005	942	6.69
PINNACLE WHIPP	22	.66	.46	3778	2409	56.83	2824	1993	41.70	952	823	15.67
CIROC COCONUT	23	.61	.57	3493	2957	18.13	2419	2355	2.72	633	766	17.36-
KETEL ONE	24	.57	.61	3281	3215	2.05	2408	2344	2.73	861	844	2.01
BURNETT PNK LMN	25	.54	.77	3079	4019	23.39-	2248	2844	20.96-	643	836	23.09-
STOLICHNAYA 80	26	.50	.59	2857	3100	7.84-	2053	2217	7.40-	738	784	5.87-
NEW AMSTRDM PCH	27	.45	.00	2553	0	.00	2553	0	.00	2553	0	.00
SMIRNOFF	28	.39	.43	2214	2237	1.03-	1614	1609	.31	528	549	3.83-
SKOL	29	.36	.38	2065	2009	2.79	1550	1472	5.30	493	482	2.28
BURNETTS PEACH	30	.36	.22	2057	1140	80.44	1696	838	102.39	545	276	97.46
BURNETTS WHP CM	31	.34	.07	1956	384	409.38	1625	384	323.18	572	220	160.00
NEW AMSTRDM BRY	32	.34	.00	1955	0	.00	1955	0	.00	1955	0	.00
BELVEDERE	33	.33	.32	1895	1685	12.46	1416	1224	15.69	361	311	16.08
FRIS 80	34	.32	.38	1804	1966	8.24-	1313	1445	9.13-	413	436	5.28-
BURNETTS SR APL	35	.31	.39	1788	2061	13.25-	1286	1492	13.81-	380	462	17.75-
TAAKA	36	.27	.31	1547	1614	4.15-	1142	1154	1.04-	421	372	13.17
ARROW	37	.25	.19	1419	1012	40.22	1035	806	28.41	314	313	.32
TAAKA PNK LEMND	38	.24	.31	1394	1612	13.52-	1042	1292	19.35-	289	433	33.26-
PLATINUM 7X	39	.24	.27	1369	1412	3.05-	1029	1036	.68-	358	338	5.92
BURNETTS STWBRY	40	.23	.23	1311	1190	10.17	967	882	9.64	310	312	.64-
BURNETTS COCONUT	41	.23	.18	1301	932	39.59	1001	747	34.00	306	301	1.66
THREE OLIVES	42	.21	.25	1211	1323	8.47-	866	952	9.03-	268	325	17.54-
KAMCHATKA 42	43	.21	.07	1187	364	226.10	984	312	215.38	315	127	148.03
PEARL	44	.21	.10	1186	540	119.63	1011	437	131.35	401	167	140.12
BURNETTS WTRMLN	45	.21	.23	1185	1216	2.55-	902	899	.33	273	303	9.90-
ABSOLUT CITRON	46	.20	.23	1159	1210	4.21-	905	924	2.06-	319	300	6.33
CATHEAD	47	.20	.20	1153	1062	8.57	840	754	11.41	289	278	3.96
SMRNF WHIP CRM*	48	.20	.00	1146	0	.00	931	0	.00	269	0	.00
SMRNF GR APPLE*	49	.19	.22	1104	1160	4.83-	806	895	9.94-	207	282	26.60-
IVANABITCH	50	.18	.07	1005	381	163.78	788	291	170.79	221	155	42.58

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ALL STATES DISTILLED SPIRITS		D.S.		41541011	40087614	3.63	30412182	29286104	3.85	10506483	10306700	1.94
VODKA		34.82	34.05	14466392	13648703	5.99	10764570	10154976	6.00	3788805	3653868	3.69
DIAGEO	1	22.31	22.74	3227596	3104189	3.98	2383810	2273646	4.85	823780	821797	.24
HEAVEN HILL DST	2	12.94	13.00	1872251	1774391	5.52	1394784	1329589	4.90	486422	473531	2.72
BEAM INC	3	8.89	8.48	1285532	1157202	11.09	948794	882860	7.47	322403	332732	3.10-
SAZERAC COMPANY	4	8.88	8.97	1284248	1224443	4.88	972116	921247	5.52	337497	320859	5.19
PERNOD RCRD USA	5	7.77	7.93	1123983	1082993	3.78	837485	800260	4.65	296439	288691	2.68
SAZERAC N AMRCA	6	3.98	3.80	575048	519063	10.79	434014	393429	10.32	151890	138712	9.50
BACARDI USA INC	7	3.32	3.55	480606	484935	.89-	345790	352443	1.89-	119875	122145	1.86-
CONSTELLATION	8	2.89	2.77	418195	378353	10.53	313784	288245	8.86	118124	107935	9.44
CAMPARI	9	2.71	2.85	391730	388980	.71	288515	287723	.28	107327	105845	1.40
PROXIMO SPIRITS	10	2.51	2.49	363428	339749	6.97	274885	253714	8.34	99317	90908	9.25
LAIRD AND CO	11	2.49	2.66	360741	363644	.80-	268262	268574	12-	92558	92177	.41
GRANT AND SONS	12	2.25	2.44	325151	332600	2.24-	239928	242862	1.21-	87945	88226	.32-
WILSON DANIELS	13	1.82	1.91	263850	260491	1.29	193360	193359	.00	65974	68601	3.83-
MONTEBELLO BRND	14	1.45	1.49	210176	203335	3.36	156476	151484	3.30	52243	51902	.66
LUXCO INC	15	1.40	1.26	202763	172055	17.85	151483	126522	19.73	53899	46749	15.29
PHILLIPS DST CO	16	1.40	1.33	202689	181874	11.44	147883	137725	7.38	52238	55225	5.41-
HOOD RIVER DIST	17	1.36	1.55	197352	211154	6.54-	145866	155887	6.43-	50611	54303	6.80-
FRANK-LIN DSTLR	18	1.36	1.41	196848	192551	2.23	149097	141115	5.66	53193	48550	9.56
JACQUIN ET CIE	19	1.33	1.43	192706	194761	1.06-	140604	144581	2.75-	44727	48338	7.47-
MCCORMICK DIST	20	1.21	1.26	175507	171489	2.34	132031	127563	3.50	46920	44476	5.50
WALKER M S INC	21	1.10	1.20	159426	163770	2.65-	118814	122007	2.62-	42176	42472	.70-
PARAMOUNT DIST	22	1.00	1.09	144805	149361	3.05-	107579	110320	2.48-	37570	38436	2.25-
IMPERIAL BRANDS	23	.99	.90	142971	122635	16.58	103753	91873	12.93	41240	35303	16.82
GALLO E J WINE	24	.67	.02	97143	2965	3176.32	85318	2965	2777.50	42819	2965	1344.15
FIFTH GEN INC	25	.66	.44	96127	59696	61.03	75239	46876	60.51	31542	19350	63.01
MOET HENNESSY	26	.50	.49	72477	67432	7.48	51308	47644	7.69	18538	16519	12.22
DEUTSCH FAM W&S	27	.46	.47	66767	64619	3.32	49655	48547	2.28	16945	17258	1.81-
BROWN FORMAN	28	.38	.34	55506	46989	18.13	43182	35185	22.73	15633	12624	23.84
MONARCH IMPORT	29	.35	.38	51196	52413	2.32-	36841	42366	13.04-	13064	16341	20.05-
MUTUAL WHOLSALE	30	.30	.28	43391	37734	14.99	32671	28480	14.72	12054	10965	9.93
MHW LIMITED	31	.23	.20	32716	27270	19.97	24608	20146	22.15	9775	7913	23.53
LUCTOR INTERNTL	32	.11	.09	15771	11970	31.75	12131	7977	52.07	3797	2747	38.22
CASTLE BRANDS	33	.07	.06	10398	8843	17.58	7756	6630	16.98	2746	2340	17.35
NORTH WALES WNS	34	.07	.00	10263	0	.00	9592	0	.00	4489	0	.00
BENDISTILLERY	35	.07	.06	9497	8666	9.59	7176	6457	11.14	2845	2499	13.85
KOBRAND CORP	36	.06	.08	9270	11522	19.55-	7256	7993	9.22-	2992	1938	54.39
21ST CNTRY SPTS	37	.05	.06	7055	7533	6.35-	5246	5487	4.39-	1899	1956	2.91-
INTRNL SPIRITS	38	.04	.01	6437	1088	491.64	5182	998	419.24	2037	693	193.94
WESTRN SPTS BEV	39	.04	.01	5923	1137	420.93	4265	1137	275.11	1623	567	186.24
BUCKEYE DISTLRY	40	.03	.01	4801	1779	169.87	3705	1779	108.26	1578	898	75.72
WINE GROUP	41	.03	.01	4650	1359	242.16	3056	1359	124.87	888	934	4.93-
ADAMBA IMPT INT	42	.02	.02	3614	2591	39.48	2720	2021	34.59	979	803	21.92
TEMPERANCE DIST	43	.02	.02	2760	2810	1.78-	1946	2197	11.42-	659	914	27.90-
NEW DEAL DSTLRY	44	.02	.01	2217	1767	25.47	1653	1319	25.32	596	492	21.14
MAINE DIST LLC	45	.01	.02	2159	2410	10.41-	1611	1741	7.47-	748	780	4.10-
CATHEAD DISTLRY	46	.01	.01	2150	1076	99.81	1772	768	130.73	603	292	106.51
FIRESTARTER SPT	47	.01	.01	1922	1792	7.25	1249	1792	30.30-	398	660	39.70-
NICHE IMPORT CO	48	.01	.02	1841	2503	26.45-	1258	1765	28.73-	321	582	44.85-
OGDEN'S OWN DST	49	.01	.00	1806	0	.00	1742	0	.00	901	0	.00
PREMIER INOVATN	50	.01	.00	1789	670	167.01	1452	537	170.39	559	217	157.60

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ALABAMA - D.S.				2182932	2121469	2.90	1589234	1544568	2.89	517757	515092	.52
VODKA		36.07	34.70	787278	736244	6.93	582113	543774	7.05	192443	184613	4.24
DIAGEO	1	25.36	25.82	199640	190121	5.01	147963	137372	7.71	47193	45898	2.82
HEAVEN HILL DST	2	23.75	24.71	186952	181949	2.75	137820	135111	2.01	45136	45551	.91-
BEAM INC	3	12.24	11.64	96351	85663	12.48	70805	64106	10.45	23623	22537	4.82
SAZERAC N AMRCA	4	11.87	11.47	93465	84448	10.68	70049	64884	7.96	23578	22289	5.78
PERNOD RCRD USA	5	7.60	7.75	59825	57049	4.87	44104	41847	5.39	14324	13900	3.05
SAZERAC COMPANY	6	5.15	5.25	40561	38622	5.02	30476	28633	6.44	10111	9433	7.19
BACARDI USA INC	7	2.91	3.43	22948	25235	9.06-	15965	17839	10.51-	5119	5881	12.96-
CONSTELLATION	8	2.15	2.03	16903	14941	13.13	12455	11330	9.93	4314	4010	7.58
WILSON DANIELS	9	1.89	1.98	14913	14557	2.45	10870	10409	4.43	3711	3474	6.82
CAMPARI	10	1.48	1.66	11640	12236	4.87-	8522	8903	4.28-	2946	3098	4.91-
GRANT AND SONS	11	.62	.72	4862	5335	8.87-	3456	3876	10.84-	1179	1290	8.60-
FIFTH GEN INC	12	.56	.23	4430	1708	159.37	3554	1363	160.75	1556	596	161.07
GALLO E J WINE	13	.56	.01	4376	105	4067.62	3743	105	3464.76	1662	105	1482.86
INTRNTL SPIRITS	14	.54	.09	4222	649	550.54	3337	649	414.18	1301	480	171.04
LUXCO INC	15	.48	.57	3797	4201	9.62-	2756	3072	10.29-	1039	1188	12.54-
PROXIMO SPIRITS	16	.44	.50	3476	3696	5.95-	2480	2676	7.32-	852	879	3.07-
MOET HENNESSY	17	.42	.28	3319	2092	58.65	2292	1498	53.00	760	475	60.00
WALKER M S INC	18	.37	.55	2945	4023	26.80-	2078	2886	28.00-	627	926	32.29-
KOBRAND CORP	19	.33	.36	2623	2679	2.09-	1961	1901	3.16	733	633	15.80
MCCORMICK DIST	20	.31	.29	2429	2154	12.77	1820	1629	11.72	601	564	6.56
IDAHO - D.S.				913198	878430	3.96	670904	640852	4.69	246571	237783	3.70
VODKA		31.48	31.16	287456	273734	5.01	214428	205824	4.18	80141	78956	1.50
DIAGEO	1	24.58	24.09	70669	65944	7.17	53059	49097	8.07	19925	19054	4.57
BEAM INC	2	13.05	15.16	37500	41490	9.62-	25638	32076	20.07-	6948	12341	43.70-
HEAVEN HILL DST	3	9.44	9.52	27150	26068	4.15	20291	19751	2.73	7806	7805	.01
FRANK-LIN DSTLR	4	8.87	7.88	25493	21564	18.22	19526	16015	21.92	7417	5839	27.03
SAZERAC COMPANY	5	8.30	7.46	23866	20409	16.94	18480	15514	19.12	7211	5813	24.05
MONARCH IMPORT	6	5.93	6.73	17051	18426	7.46-	12768	13730	7.01-	5002	4884	2.42
HOOD RIVER DIST	7	5.26	6.32	15127	17289	12.51-	11321	12845	11.86-	4592	4792	4.17-
PERNOD RCRD USA	8	4.67	4.93	13418	13497	.59-	9910	10025	1.15-	3886	4158	6.54-
CAMPARI	9	3.09	3.48	8893	9526	6.64-	6425	7289	11.85-	2445	2658	8.01-
SAZERAC N AMRCA	10	2.50	2.61	7185	7147	.53	5491	5271	4.17	2010	1793	12.10
MCCORMICK DIST	11	2.07	1.37	5953	3749	58.79	4606	2771	66.22	1550	1050	47.62
MHW LIMITED	12	2.04	2.06	5877	5631	4.37	4418	4253	3.88	1915	1851	3.46
BACARDI USA INC	13	1.45	1.40	4161	3821	8.90	3100	2784	11.35	1331	1175	13.28
GRANT AND SONS	14	1.21	1.45	3474	3967	12.43-	2559	2906	11.94-	1019	1104	7.70-
WILSON DANIELS	15	1.12	1.01	3211	2757	16.47	2435	2067	17.80	969	818	18.46
21ST CNTRY SPTS	16	1.06	1.10	3041	3007	1.13	2283	2235	2.15	879	905	2.87-
LUXCO INC	17	.61	.26	1742	708	146.05	1373	526	161.03	654	214	205.61
CONSTELLATION	18	.53	.26	1519	713	113.04	1185	527	124.86	552	227	143.17
PROXIMO SPIRITS	19	.52	.56	1506	1535	1.89-	1125	1134	.79-	415	424	2.12-
PHILLIPS DST CO	20	.46	.22	1335	608	119.57	1089	439	148.06	468	165	183.64



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		This Year	Prior Year									
IOWA - D.S.				1806500	1709024	5.70	1302513	1240047	5.04	442477	436484	1.37
VODKA		29.14	28.98	526382	495242	6.29	385350	366601	5.11	137059	137216	.11-
LUXCO INC	1	17.66	16.65	92982	82446	12.78	67549	58941	14.60	23628	21755	8.61
PHILLIPS DST CO	2	15.73	15.63	82811	77420	6.96	58109	56597	2.67	19793	21717	8.86-
DIAGEO	3	15.20	16.17	80010	80065	.07-	59849	60927	1.77-	21697	23961	9.45-
LAIRD AND CO	4	10.61	10.72	55853	53099	5.19	42014	39792	5.58	15088	14105	6.97
SAZERAC N AMRCA	5	10.22	11.07	53775	54830	1.92-	40173	41504	3.21-	13943	14686	5.06-
PERNOD RCRD USA	6	6.72	6.77	35394	33530	5.56	25731	24190	6.37	9578	9559	.20
MCCORMICK DIST	7	5.92	5.77	31138	28561	9.02	23361	21514	8.59	8358	7680	8.83
SAZERAC COMPANY	8	3.03	3.32	15964	16426	2.81-	11518	12482	7.72-	4049	4346	6.83-
BACARDI USA INC	9	2.48	2.36	13060	11711	11.52	9455	8601	9.93	3357	3021	11.12
BEAM INC	10	2.20	2.34	11576	11585	.08-	7751	8302	6.64-	2681	3953	32.18-
CONSTELLATION	11	2.12	1.96	11134	9686	14.95	8326	7298	14.09	3119	2898	7.63
HEAVEN HILL DST	12	1.83	1.57	9622	7754	24.09	7279	5935	22.65	2650	2231	18.78
PROXIMO SPIRITS	13	1.49	1.38	7850	6849	14.62	5879	4905	19.86	1958	1648	18.81
GRANT AND SONS	14	.92	.99	4830	4907	1.57-	3391	3619	6.30-	1298	1238	4.85
CAMPARI	15	.90	.97	4744	4809	1.35-	3413	3470	1.64-	1242	1219	1.89
PARAMOUNT DIST	16	.51	.63	2701	3130	13.71-	1912	2217	13.76-	703	800	12.13-
FIFTH GEN INC	17	.46	.24	2424	1192	103.36	1822	995	83.12	850	431	97.22
GALLO E J WINE	18	.43	.01	2247	31	7148.39	1890	31	5996.77	829	31	2574.19
WILSON DANIELS	19	.39	.28	2076	1398	48.50	1484	1033	43.66	595	433	37.41
IMPERIAL BRANDS	20	.32	.27	1685	1349	24.91	1215	1109	9.56	457	406	12.56
MAINE - D.S.				916432	883984	3.67	681344	659802	3.26	261185	253911	2.86
VODKA		30.95	30.32	283648	267986	5.84	214003	203676	5.07	83969	80898	3.80
WALKER M S INC	1	22.43	23.75	63632	63636	.01-	47277	47713	.91-	16799	16915	.69-
DIAGEO	2	20.10	22.46	57007	60179	5.27-	42836	45039	4.89-	16812	17715	5.10-
BEAM INC	3	12.65	9.58	35884	25680	39.74	27174	20991	29.46	11445	9951	15.01
PERNOD RCRD USA	4	9.03	9.06	25624	24282	5.53	19538	18615	4.96	8411	7996	5.19
LAIRD AND CO	5	6.46	6.55	18327	17550	4.43	13785	13154	4.80	4971	4777	4.06
SAZERAC N AMRCA	6	6.39	6.46	18122	17314	4.67	13820	12982	6.46	5547	5305	4.56
CAMPARI	7	3.74	3.69	10606	9892	7.22	7936	7550	5.11	3116	3098	.58
CONSTELLATION	8	3.60	2.94	10211	7889	29.43	7825	6116	27.94	3037	2409	26.07
GRANT AND SONS	9	3.60	3.78	10210	10137	.72	7992	7856	1.73	3490	3261	7.02
BACARDI USA INC	10	2.72	2.74	7710	7356	4.81	5777	5563	3.85	2496	2463	1.34
SAZERAC COMPANY	11	2.62	2.59	7442	6952	7.05	5889	5384	9.38	2176	2030	7.19
HEAVEN HILL DST	12	1.78	1.53	5043	4107	22.79	3649	3071	18.82	1426	1102	29.40
PROXIMO SPIRITS	13	1.55	1.67	4394	4485	2.03-	3258	3363	3.12-	1336	1385	3.54-
MAINE DIST LLC	14	.49	.59	1402	1572	10.81-	1043	1142	8.67-	507	534	5.06-
IMPERIAL BRANDS	15	.43	.53	1220	1418	13.96-	878	1029	14.67-	303	502	39.64-
MOET HENNESSY	16	.29	.24	834	651	28.11	684	527	29.79	247	175	41.14
KOBRAND CORP	17	.26	.24	727	653	11.33	561	426	31.69	207	30	590.00
NORTHERN MAINE	18	.26	.24	726	636	14.15	547	460	18.91	216	194	11.34
BROWN FORMAN	19	.24	.23	668	611	9.33	514	454	13.22	246	176	39.77
PHILLIPS DST CO	20	.21	.25	586	672	12.80-	473	506	6.52-	201	172	16.86

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		This Year	Prior Year	This Year	Prior Year							
MICHIGAN - D.S.				6580563	6421698	2.47	4783002	4665778	2.51	1690676	1655864	2.10
VODKA		35.72	34.89	2350323	2240266	4.91	1738117	1659925	4.71	629644	603544	4.32
DIAGEO	1	28.55	28.60	671036	640620	4.75	491006	463653	5.90	172278	165558	4.06
HEAVEN HILL DST	2	13.74	14.14	323010	316733	1.98	240317	238497	.76	86809	87159	.40-
PERNOD RCRD USA	3	7.68	8.14	180520	182308	.98-	132591	133692	.82-	49643	49737	.19-
LAIRD AND CO	4	6.20	6.76	145634	151472	3.85-	107162	111156	3.59-	37422	38329	2.37-
SAZERAC COMPANY	5	5.80	6.06	136283	135676	.45	102003	102730	.71-	36021	36261	.66-
WILSON DANIELS	6	5.60	6.25	131513	140112	6.14-	95631	104394	8.39-	31611	35894	11.93-
BEAM INC	7	5.52	5.51	129794	123471	5.12	95812	94250	1.66	33688	35419	4.89-
CONSTELLATION	8	4.47	4.44	105038	99542	5.52	78675	76014	3.50	30239	28833	4.88
SAZERAC N AMRCA	9	3.12	2.79	73316	62566	17.18	55997	47091	18.91	20168	16951	18.98
BACARDI USA INC	10	2.92	2.95	68602	66060	3.85	49351	47986	2.84	17921	16801	6.67
CAMPARI	11	2.44	2.50	57307	56104	2.14	42726	41305	3.44	17030	15457	10.18
IMPERIAL BRANDS	12	2.27	2.05	53345	45939	16.12	37024	34662	6.81	15292	14152	8.06
LUXCO INC	13	2.18	2.37	51350	53026	3.16-	38262	39057	2.04-	13089	13582	3.63-
GRANT AND SONS	14	1.98	2.02	46601	45336	2.79	34162	33051	3.36	13142	12499	5.14
PHILLIPS DST CO	15	1.67	1.35	39219	30352	29.21	29407	23912	22.98	10901	10624	2.61
PROXIMO SPIRITS	16	1.67	1.54	39146	34581	13.20	29769	25947	14.73	10713	9493	12.85
GALLO E J WINE	17	1.64	.07	38458	1553	2376.37	33786	1553	2075.53	17077	1553	999.61
MOET HENNESSY	18	.50	.51	11794	11441	3.09	8467	8413	.64	2974	3034	1.98-
MCCORMICK DIST	19	.45	.51	10554	11501	8.23-	7798	8604	9.37-	2759	2982	7.48-
FIFTH GEN INC	20	.41	.23	9521	5121	85.92	7704	4081	88.78	3503	1789	95.81
MONTANA - D.S.				682145	645647	5.65	503917	476503	5.75	181274	170960	6.03
VODKA		29.89	29.64	203863	191347	6.54	154337	145687	5.94	57396	54649	5.03
SAZERAC COMPANY	1	23.69	25.10	48304	48028	.57	35722	35920	.55-	13174	12984	1.46
DIAGEO	2	16.18	16.54	32988	31651	4.22	25519	24345	4.82	10006	9878	1.30
MCCORMICK DIST	3	10.53	10.46	21464	20016	7.23	16362	15088	8.44	5969	5408	10.37
HOOD RIVER DIST	4	6.24	6.42	12729	12287	3.60	9570	9164	4.43	3348	3246	3.14
BEAM INC	5	5.97	6.09	12174	11660	4.41	8845	9102	2.82-	2619	3475	24.63-
PERNOD RCRD USA	6	5.46	5.30	11130	10143	9.73	8609	7631	12.82	3066	3075	.29-
FRANK-LIN DSTLR	7	5.41	4.86	11038	9292	18.79	8456	7251	16.62	3061	2588	18.28
SAZERAC N AMRCA	8	4.02	3.89	8201	7449	10.10	6321	5548	13.93	2256	1969	14.58
GRANT AND SONS	9	3.00	3.30	6121	6306	2.93-	4752	4835	1.72-	1813	1700	6.65
HEAVEN HILL DST	10	2.62	2.62	5343	5006	6.73	4077	3944	3.37	1678	1539	9.03
CONSTELLATION	11	2.47	2.40	5035	4599	9.48	3771	3485	8.21	1411	1222	15.47
PHILLIPS DST CO	12	2.41	2.38	4918	4563	7.78	3708	3511	5.61	1236	1247	.88-
BACARDI USA INC	13	2.24	2.03	4568	3880	17.73	3361	3139	7.07	1525	1382	10.35
LUXCO INC	14	2.04	2.00	4153	3824	8.60	3176	2922	8.69	1115	1027	8.57
CAMPARI	15	1.86	1.93	3788	3701	2.35	2900	2738	5.92	1186	1048	13.17
FIFTH GEN INC	16	1.78	1.23	3633	2345	54.93	2823	1893	49.13	1289	817	57.77
MHW LIMITED	17	1.14	1.16	2332	2227	4.71	1860	1784	4.26	808	757	6.74
IMPERIAL BRANDS	18	.65	.54	1335	1032	29.36	954	841	13.44	403	323	24.77
PROXIMO SPIRITS	19	.31	.30	627	566	10.78	491	442	11.09	148	154	3.90-
DEUTSCH FAM W&S	20	.27	.24	555	466	19.10	420	357	17.65	160	133	20.30

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		This Year	Prior Year									
NEW HAMPSHIRE - D.S.				2003645	1905601	5.15	1494662	1398281	6.89	573105	526818	8.79
VODKA		32.70	32.20	655107	613620	6.76	495328	458567	8.02	192390	174545	10.22
DIAGEO	1	27.27	29.41	178637	180454	1.01-	134321	132223	1.59	51198	51068	.25
PERNOD RCRD USA	2	11.67	10.74	76441	65905	15.99	58470	48338	20.96	23931	19272	24.17
WALKER M S INC	3	11.49	12.87	75285	78952	4.64-	56444	58544	3.59-	20395	19928	2.34
BEAM INC	4	9.20	8.33	60293	51116	17.95	46441	40535	14.57	16798	14870	12.97
SAZERAC COMPANY	5	6.69	5.61	43825	34407	27.37	34460	26151	31.77	11878	9672	22.81
BACARDI USA INC	6	4.98	5.52	32598	33867	3.75-	24290	25133	3.35-	9805	8646	13.41
GRANT AND SONS	7	4.96	5.03	32489	30870	5.24	24373	23175	5.17	10679	9433	13.21
PROXIMO SPIRITS	8	4.75	4.96	31111	30418	2.28	23737	23956	.91-	10451	9052	15.46
CAMPARI	9	3.79	3.81	24812	23402	6.03	19408	17211	12.77	6833	6712	1.80
CONSTELLATION	10	2.83	2.30	18516	14114	31.19	14314	11408	25.47	7537	5706	32.09
HEAVEN HILL DST	11	2.76	2.47	18060	15183	18.95	13686	11326	20.84	5103	4528	12.70
SAZERAC N AMRCA	12	2.38	2.37	15577	14564	6.96	10247	9858	3.95	3102	3032	2.31
PHILLIPS DST CO	13	1.22	1.20	8024	7362	8.99	6177	6037	2.32	2804	2747	2.07
BROWN FORMAN	14	.88	.84	5762	5159	11.69	4311	3832	12.50	1690	1448	16.71
DEUTSCH FAM W&S	15	.77	.84	5041	5125	1.64-	3697	3736	1.04-	1466	1363	7.56
MOET HENNESSY	16	.76	.75	4952	4592	7.84	3626	3427	5.81	1583	1569	.89
FIFTH GEN INC	17	.60	.40	3920	2481	58.00	3187	1999	59.43	1442	891	61.84
IMPERIAL BRANDS	18	.60	.33	3904	2031	92.22	2323	1524	52.43	816	684	19.30
WILSON DANIELS	19	.45	.51	2935	3118	5.87-	2084	2589	19.51-	892	941	5.21-
MHW LIMITED	20	.30	.29	1945	1764	10.26	1457	1249	16.65	622	544	14.34
NORTH CAROLINA - D.S.				4558777	4413888	3.28	3327805	3212632	3.59	1129931	1121475	.75
VODKA		36.03	34.86	1642698	1538667	6.76	1219926	1141049	6.91	421371	406403	3.68
HEAVEN HILL DST	1	28.65	29.04	470690	446843	5.34	349980	333877	4.82	119228	116552	2.30
DIAGEO	2	25.73	26.01	422590	400144	5.61	310527	292192	6.27	103316	103795	.46-
BEAM INC	3	7.66	7.20	125802	110813	13.53	94027	83041	13.23	33376	31386	6.34
SAZERAC COMPANY	4	7.64	7.80	125478	119976	4.59	94103	90673	3.78	33149	31749	4.41
PERNOD RCRD USA	5	6.80	7.15	111677	110044	1.48	83866	80901	3.66	29563	28063	5.35
BACARDI USA INC	6	3.64	3.98	59800	61307	2.46-	42682	44767	4.66-	14225	16090	11.59-
CAMPARI	7	2.76	2.94	45290	45196	.21	33407	32565	2.59	11669	11505	1.43
CONSTELLATION	8	2.44	2.04	40004	31441	27.24	30228	23882	26.57	10922	9228	18.36
WILSON DANIELS	9	2.33	1.99	38236	30560	25.12	28320	22791	24.26	9656	8517	13.37
SAZERAC N AMRCA	10	2.25	2.32	36977	35727	3.50	27572	27573	.00-	9366	9835	4.77-
GRANT AND SONS	11	1.53	1.72	25198	26446	4.72-	18594	19294	3.63-	6630	6825	2.86-
PROXIMO SPIRITS	12	1.13	1.24	18602	19017	2.18-	13839	14218	2.67-	5102	5029	1.45
PHILLIPS DST CO	13	.96	.91	15739	14074	11.83	11441	10627	7.66	4110	4440	7.43-
LUXCO INC	14	.92	.67	15144	10298	47.06	11747	7825	50.12	4430	2930	51.19
DEUTSCH FAM W&S	15	.91	.91	14896	14078	5.81	11234	10523	6.76	3973	3814	4.17
LAIRD AND CO	16	.79	.82	12903	12688	1.69	9388	9266	1.32	3098	3217	3.70-
MONTEBELLO BRND	17	.75	.88	12352	13500	8.50-	9065	9836	7.84-	2989	3232	7.52-
FIFTH GEN INC	18	.68	.41	11236	6282	78.86	8895	5045	76.31	3816	2140	78.32
MOET HENNESSY	19	.48	.43	7947	6582	20.74	5824	4651	25.22	2171	1761	23.28
BROWN FORMAN	20	.36	.24	5899	3660	61.17	4679	2870	63.03	1882	1209	55.67

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		This Year	Prior Year	This Year	Prior Year							
OHIO - D.S.				4302379	4126938	4.25	3163224	3023877	4.61	1086056	1064068	2.07
VODKA		36.31	35.37	1562136	1459657	7.02	1164512	1084084	7.42	411490	391676	5.06
DIAGEO	1	23.53	22.50	367620	328474	11.92	273710	243912	12.22	95678	88888	7.64
BEAM INC	2	13.86	14.24	216588	207879	4.19	160589	154507	3.94	55670	56079	.73-
PERNOD RCRD USA	3	11.04	11.21	172428	163700	5.33	128604	121082	6.21	45092	43829	2.88
PARAMOUNT DIST	4	9.06	9.98	141569	145671	2.82-	105274	107683	2.24-	36732	37479	1.99-
PROXIMO SPIRITS	5	6.22	6.22	97223	90819	7.05	73394	67346	8.98	25983	23972	8.39
CONSTELLATION	6	4.75	4.78	74202	69812	6.29	55469	52322	6.01	19943	19157	4.10
BACARDI USA INC	7	4.30	4.91	67161	71658	6.28-	48520	51977	6.65-	16456	18418	10.65-
HEAVEN HILL DST	8	4.24	4.08	66244	59547	11.25	49463	44896	10.17	17441	16264	7.24
CAMPARI	9	3.76	3.95	58739	57586	2.00	43313	42518	1.87	15314	15757	2.81-
SAZERAC COMPANY	10	3.59	3.66	56119	53465	4.96	42612	39899	6.80	15436	14369	7.43
SAZERAC N AMRCA	11	2.64	2.53	41292	36968	11.70	31491	28021	12.38	11618	9974	16.48
MCCORMICK DIST	12	2.25	2.50	35210	36475	3.47-	26427	27134	2.61-	9342	9384	.45-
GRANT AND SONS	13	2.14	2.39	33444	34827	3.97-	24524	25400	3.45-	8561	9075	5.66-
IMPERIAL BRANDS	14	1.79	1.59	28003	23256	20.41	20841	17851	16.75	7382	6563	12.48
WILSON DANIELS	15	1.22	1.28	19031	18739	1.56	13931	13599	2.44	4840	4805	.73
FIFTH GEN INC	16	1.05	.73	16427	10724	53.18	12624	8391	50.45	5062	3469	45.92
PHILLIPS DST CO	17	.96	.91	14985	13287	12.78	10811	10193	6.06	3567	4235	15.77-
GALLO E J WINE	18	.72	.00	11285	27	41696.30	10299	27	38044.44	5921	27	21829.63
MOET HENNESSY	19	.53	.52	8337	7612	9.52	5789	5421	6.79	1870	1781	5.00
BROWN FORMAN	20	.42	.37	6610	5431	21.71	5070	4018	26.18	1735	1496	15.98
OREGON - D.S.				2718285	2602215	4.46	1993627	1894190	5.25	709583	680780	4.23
VODKA		34.34	34.33	933379	893217	4.50	697833	666306	4.73	252917	244498	3.44
DIAGEO	1	15.86	16.30	148062	145557	1.72	108859	107726	1.05	39466	41096	3.97-
HOOD RIVER DIST	2	15.59	17.34	145535	154894	6.04-	107161	114175	6.14-	36511	39682	7.99-
FRANK-LIN DSTLR	3	11.93	12.78	111330	114173	2.49-	84296	82086	2.69	29994	27642	8.51
HEAVEN HILL DST	4	7.97	7.61	74414	67939	9.53	56358	51251	9.96	20920	19434	7.65
SAZERAC N AMRCA	5	6.06	4.78	56547	42679	32.49	43617	32606	33.77	16009	11544	38.68
BEAM INC	6	5.87	5.87	54805	52448	4.49	40046	40199	.38-	13932	15301	8.95-
PERNOD RCRD USA	7	5.67	5.74	52937	51241	3.31	40090	38110	5.20	15335	15066	1.79
SAZERAC COMPANY	8	4.30	4.07	40100	36336	10.36	31454	27946	12.55	11315	10304	9.81
MCCORMICK DIST	9	3.87	4.14	36084	37012	2.51-	27224	27031	.71	9768	9268	5.39
MUTUAL WHOLSALE	10	3.78	3.46	35252	30915	14.03	26682	23288	14.57	9949	9045	9.99
MONARCH IMPORT	11	3.66	3.81	34145	33987	.46	24073	28636	15.93-	8062	11457	29.63-
GRANT AND SONS	12	2.23	2.37	20774	21182	1.93-	15306	15585	1.79-	5596	5775	3.10-
CAMPARI	13	1.87	1.84	17450	16425	6.24	12754	12003	6.26	4756	4572	4.02
BACARDI USA INC	14	1.85	1.87	17280	16710	3.41	12174	11791	3.25	4263	4282	.44-
WILSON DANIELS	15	1.41	1.38	13159	12356	6.50	9698	9156	5.92	3460	3323	4.12
PROXIMO SPIRITS	16	1.34	1.45	12541	12922	2.95-	9510	9385	1.33	3700	3250	13.85
BENDISTILLERY	17	1.01	.96	9398	8559	9.80	7101	6380	11.30	2818	2470	14.09
CONSTELLATION	18	1.00	.90	9360	8022	16.68	7289	6019	21.10	3466	2206	57.12
LUXCO INC	19	.82	.55	7630	4871	56.64	5912	3775	56.61	2192	1402	56.35
IMPERIAL BRANDS	20	.76	.33	7133	2978	139.52	5627	2504	124.72	2349	987	137.99



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		This Year	Prior Year									
VERMONT - D.S.				361058	359531	.42	263310	261297	.77	92471	93184	.77-
VODKA		34.60	34.63	124929	124506	.34	92843	92719	.13	33228	33486	.77-
DIAGEO	1	19.48	20.61	24332	25664	5.19-	17971	19224	6.52-	6599	6928	4.75-
WALKER M S INC	2	11.91	11.35	14879	14136	5.26	11012	10773	2.22	3698	3973	6.92-
SAZERAC COMPANY	3	9.45	8.23	11802	10243	15.22	8580	7287	17.74	3012	2449	22.99
PERNOD RCRD USA	4	8.85	9.21	11062	11463	3.50-	8254	8249	.06	2986	3023	1.22-
LAIRD AND CO	5	8.11	8.17	10132	10178	.45-	7562	7425	1.85	2693	2769	2.74-
BEAM INC	6	6.90	7.52	8618	9366	7.99-	6424	6626	3.05-	2113	2470	14.45-
HEAVEN HILL DST	7	6.49	6.48	8113	8074	.48	6331	6419	1.37-	2437	2668	8.66-
SAZERAC N AMRCA	8	6.45	7.39	8062	9204	12.41-	6280	7196	12.73-	1939	2001	3.10-
CONSTELLATION	9	4.40	3.97	5501	4939	11.38	3885	3475	11.80	1472	1388	6.05
GRANT AND SONS	10	4.05	4.41	5065	5490	7.74-	3800	4026	5.61-	1279	1435	10.87-
BACARDI USA INC	11	3.25	3.10	4064	3859	5.31	2852	2836	.56	1095	1010	8.42
IMPERIAL BRANDS	12	2.28	1.45	2843	1809	57.16	1889	1503	25.68	913	731	24.90
PROXIMO SPIRITS	13	1.24	1.36	1545	1693	8.74-	1161	1318	11.91-	397	445	10.79-
CAMPARI	14	1.18	1.22	1479	1513	2.25-	1116	1178	5.26-	428	443	3.39-
DEUTSCH FAM W&S	15	1.06	1.04	1322	1299	1.77	1002	1031	2.81-	361	392	7.91-
VERMONT HRD CDR	16	.72	.69	905	855	5.85	697	641	8.74	278	242	14.88
MCCORMICK DIST	17	.68	.49	853	609	40.07	670	469	42.86	228	178	28.09
MOET HENNESSY	18	.46	.46	572	574	.35-	466	427	9.13	171	120	42.50
SMUGGLER'S NOTC	19	.41	.22	510	279	82.80	368	218	68.81	137	98	39.80
MHW LIMITED	20	.33	.21	411	258	59.30	297	191	55.50	120	72	66.67
VERGINIA - D.S.				3763964	3638569	3.45	2725764	2630583	3.62	928024	916389	1.27
VODKA		34.71	33.95	1306606	1235247	5.78	965632	913486	5.71	334105	325358	2.69
HEAVEN HILL DST	1	25.22	26.16	329513	323113	1.98	243835	241292	1.05	84407	85675	1.48-
DIAGEO	2	22.42	22.96	292942	283568	3.31	213960	204403	4.68	71453	71565	.16-
SAZERAC COMPANY	3	12.93	12.79	168914	157992	6.91	126961	120105	5.71	44467	42445	4.76
BEAM INC	4	9.45	9.15	123430	112967	9.26	91392	84675	7.93	31752	31416	1.07
PERNOD RCRD USA	5	7.37	7.46	96322	92098	4.59	70652	66858	5.67	24463	23542	3.91
CAMPARI	6	3.36	3.75	43913	46291	5.14-	32222	33959	5.11-	11550	11956	3.40-
BACARDI USA INC	7	3.26	3.56	42596	43966	3.12-	30395	31420	3.26-	10231	11049	7.40-
SAZERAC N AMRCA	8	2.59	2.08	33901	25707	31.87	25997	20408	27.39	8687	7491	15.97
CONSTELLATION	9	2.47	2.07	32273	25578	26.17	24141	19884	21.41	8728	7855	11.11
GRANT AND SONS	10	2.12	2.32	27709	28651	3.29-	20268	20974	3.37-	6742	7176	6.05-
PROXIMO SPIRITS	11	1.60	1.48	20932	18277	14.53	15600	13311	17.20	6041	4809	25.62
FIFTH GEN INC	12	.82	.51	10722	6261	71.25	8363	4926	69.77	3393	1987	70.76
WILSON DANIELS	13	.82	.75	10688	9255	15.48	8125	6486	25.27	2975	2228	33.53
MOET HENNESSY	14	.79	.72	10312	8913	15.70	7093	6053	17.18	2619	2082	25.79
IMPERIAL BRANDS	15	.78	.83	10169	10211	.41-	7113	7389	3.74-	2456	2581	4.84-
DEUTSCH FAM W&S	16	.75	.71	9783	8747	11.84	7254	6470	12.12	2534	2301	10.13
PHILLIPS DST CO	17	.67	.58	8755	7180	21.94	6580	5418	21.45	2342	2109	11.05
BROWN FORMAN	18	.45	.43	5828	5295	10.07	4417	3898	13.31	1521	1396	8.95
MONTEBELLO BRND	19	.35	.34	4520	4173	8.32	3389	3165	7.08	1209	1099	10.01
GALLO E J WINE	20	.31	.00	4097	0	.00	3782	0	.00	1800	0	.00

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		This Year	Prior Year									
WEST VIRGINIA - D.S.				655284	644499	1.67	502793	496534	1.26	200156	202231	1.03-
VODKA		32.62	31.86	213753	205356	4.09	163831	158317	3.48	63275	63355	.13-
DIAGEO	1	30.92	31.67	66086	65027	1.63	50763	50391	.74	19675	21278	7.53-
MONTEBELLO BRND	2	16.33	16.03	34906	32909	6.07	25781	24449	5.45	8625	8373	3.01
HEAVEN HILL DST	3	9.11	7.69	19472	15800	23.24	15682	13140	19.35	6746	5710	18.14
SAZERAC N AMRCA	4	8.79	8.67	18779	17808	5.45	13834	13156	5.15	4554	4500	1.20
PERNOD RCRD USA	5	6.60	7.29	14108	14979	5.81-	11400	12112	5.88-	5314	5658	6.08-
SAZERAC COMPANY	6	6.53	7.14	13958	14670	4.85-	10303	10806	4.65-	3654	3901	6.33-
BEAM INC	7	4.79	4.42	10239	9067	12.93	7887	7216	9.30	3007	2787	7.89
BACARDI USA INC	8	3.88	3.92	8301	8040	3.25	6154	6006	2.46	2324	2282	1.84
MCCORMICK DIST	9	2.25	2.15	4804	4405	9.06	3656	3297	10.89	1286	1157	11.15
PHILLIPS DST CO	10	2.07	1.95	4435	4011	10.57	3582	3299	8.58	1547	1486	4.10
CONSTELLATION	11	2.05	1.91	4388	3913	12.14	3579	3099	15.49	1699	1452	17.01
PROXIMO SPIRITS	12	1.80	1.86	3858	3824	.89	3046	2938	3.68	1189	1068	11.33
CAMPARI	13	1.74	1.79	3713	3685	.76	2769	2669	3.75	1066	994	7.24
GRANT AND SONS	14	1.17	1.43	2504	2945	14.97-	2069	2354	12.11-	971	1028	5.54-
IMPERIAL BRANDS	15	.32	.48	686	989	30.64-	596	759	21.48-	367	434	15.44-
MOET HENNESSY	16	.27	.26	571	532	7.33	474	454	4.41	242	256	5.47-
WILSON DANIELS	17	.22	.17	474	345	37.39	309	267	15.73	171	130	31.54
LUXCO INC	18	.19	.16	416	327	27.22	300	247	21.46	121	114	6.14
FIFTH GEN INC	19	.19	.09	402	188	113.83	354	159	122.64	198	87	127.59
DEUTSCH FAM W&S	20	.16	.16	336	324	3.70	266	249	6.83	99	122	18.85-
WYOMING - D.S.				494034	471339	4.82	365653	350563	4.30	133092	129606	2.69
VODKA		24.73	24.03	122157	113247	7.87	91949	85887	7.06	33971	32256	5.32
FRANK-LIN DSTLR	1	25.41	25.82	31040	29236	6.17	23449	22082	6.19	8276	7934	4.31
DIAGEO	2	24.36	24.99	29759	28295	5.17	22533	21529	4.66	8399	8580	2.11-
SAZERAC N AMRCA	3	11.32	11.69	13832	13241	4.46	10557	9952	6.08	3766	3474	8.41
SAZERAC COMPANY	4	8.42	8.36	10287	9462	8.72	7092	6939	2.20	2382	2225	7.06
PERNOD RCRD USA	5	5.91	6.15	7216	6967	3.57	5554	5266	5.47	2116	1998	5.91
BEAM INC	6	3.65	3.11	4457	3519	26.66	3272	2839	15.25	1117	1224	8.74-
CAMPARI	7	2.82	2.92	3448	3312	4.11	2740	2681	2.20	1137	1021	11.36
BACARDI USA INC	8	2.64	2.64	3228	2985	8.14	2379	2201	8.09	993	958	3.65
CONSTELLATION	9	2.61	2.00	3186	2270	40.35	2514	1770	42.03	1238	820	50.98
GRANT AND SONS	10	2.33	2.62	2845	2972	4.27-	2085	2178	4.27-	787	812	3.08-
MCCORMICK DIST	11	1.88	1.98	2295	2239	2.50	1752	1727	1.45	660	687	3.93-
PHILLIPS DST CO	12	1.85	1.64	2256	1857	21.49	1711	1410	21.35	641	542	18.27
HEAVEN HILL DST	13	.98	.99	1199	1124	6.67	906	880	2.95	336	329	2.13
PROXIMO SPIRITS	14	.68	.91	832	1034	19.54-	613	764	19.76-	230	252	8.73-
LEVECKE CORP	15	.59	.39	717	437	64.07	503	360	39.72	214	90	137.78
LUXCO INC	16	.56	.48	679	546	24.36	549	412	33.25	170	153	11.11
MUTUAL WHOLSALE	17	.48	.47	591	531	11.30	457	418	9.33	186	166	12.05
PARAMOUNT DIST	18	.44	.49	535	560	4.46-	393	420	6.43-	135	157	14.01-
FIFTH GEN INC	19	.43	.24	526	277	89.89	440	230	91.30	234	126	85.71
IMPERIAL BRANDS	20	.41	.48	505	543	7.00-	360	394	8.63-	132	163	19.02-

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		This Year	Prior Year									
MONTGOMERY CO. - D.S.				384956	376177	2.33	275063	268687	2.37	93207	92399	.87
VODKA		33.68	33.30	129656	125278	3.49	94718	91881	3.09	32296	31998	.93
DIAGEO	1	25.28	25.55	32779	32013	2.39	23542	23657	.49-	8217	8280	.76-
HEAVEN HILL DST	2	13.74	14.35	17810	17976	.92-	13162	13281	.90-	4456	4532	1.68-
BEAM INC	3	9.92	9.64	12863	12081	6.47	9329	8856	5.34	3304	3232	2.23
PERNOD RCRD USA	4	8.78	9.40	11381	11782	3.40-	8229	8356	1.52-	2588	2750	5.89-
BACARDI USA INC	5	6.33	6.51	8210	8161	.60	5763	5840	1.32-	1869	1989	6.03-
CAMPARI	6	6.19	6.52	8022	8171	1.82-	5907	5935	.47-	1971	2122	7.12-
SAZERAC COMPANY	7	5.14	5.34	6660	6695	.52-	5029	5080	1.00-	1635	1852	11.72-
CONSTELLATION	8	4.36	4.42	5647	5533	2.06	4282	4137	3.50	1423	1395	2.01
GRANT AND SONS	9	4.16	4.57	5395	5724	5.75-	3880	4170	6.95-	1300	1430	9.09-
SAZERAC N AMRCA	10	2.59	2.04	3352	2556	31.14	2491	2052	21.39	860	826	4.12
PROXIMO SPIRITS	11	2.14	2.60	2779	3255	14.62-	2004	2337	14.25-	688	814	15.48-
FIFTH GEN INC	12	1.69	.96	2192	1201	82.51	1704	969	75.85	647	366	76.78
IMPERIAL BRANDS	13	1.63	1.23	2109	1542	36.77	1603	978	63.91	667	351	90.03
DEUTSCH FAM W&S	14	1.47	1.49	1908	1870	2.03	1392	1341	3.80	501	376	33.24
GALLO E J WINE	15	1.18	.00	1534	0	.00	1502	0	.00	568	0	.00
BROWN FORMAN	16	1.13	1.12	1463	1401	4.43	1028	1055	2.56-	347	394	11.93-
MOET HENNESSY	17	.99	1.09	1283	1368	6.21-	913	935	2.35-	315	276	14.13
MONTABELLO BRND	18	.58	.57	756	718	5.29	559	528	5.87	186	175	6.29
MHW LIMITED	19	.51	.44	659	552	19.38	469	411	14.11	160	136	17.65
WILSON DANIELS	20	.49	.66	629	827	23.94-	385	554	30.51-	138	216	36.11-
MISSISSIPPI - D.S.				1609753	1584058	1.62	1171173	1150164	1.83	376445	368545	2.14
VODKA		35.50	33.02	571519	523102	9.26	425753	388127	9.69	141117	129127	9.29
HEAVEN HILL DST	1	31.30	32.80	178866	171560	4.26	133170	126827	5.00	42579	42199	.90
SAZERAC COMPANY	2	25.77	26.96	147269	141052	4.41	110668	106897	3.53	37606	35467	6.03
DIAGEO	3	14.69	15.10	83984	78969	6.35	60682	56668	7.08	18305	18055	1.38
PERNOD RCRD USA	4	5.57	6.31	31827	33006	3.57-	23480	24106	2.60-	7331	7179	2.12
BEAM INC	5	4.71	4.12	26941	21577	24.86	19926	16606	19.99	6655	6216	7.06
GALLO E J WINE	6	4.23	.24	24185	1240	1850.40	19844	1240	1500.32	9345	1240	653.63
BACARDI USA INC	7	3.23	3.96	18448	20700	10.88-	13065	14777	11.59-	4255	4764	10.68-
SAZERAC N AMRCA	8	1.40	1.36	8026	7132	12.54	6061	5399	12.26	1933	1762	9.70
FIFTH GEN INC	9	1.17	.98	6667	5119	30.24	5153	3873	33.05	1947	1406	38.48
WILSON DANIELS	10	1.09	1.23	6231	6441	3.26-	4437	4665	4.89-	1315	1490	11.74-
MCCORMICK DIST	11	1.05	1.25	6018	6529	7.83-	4404	4856	9.31-	1397	1538	9.17-
CAMPARI	12	1.05	1.23	5990	6432	6.87-	4373	4674	6.44-	1461	1561	6.41-
CONSTELLATION	13	.87	.85	4980	4470	11.41	3733	3461	7.86	1237	1196	3.43
GRANT AND SONS	14	.74	.88	4236	4600	7.91-	3110	3327	6.52-	1101	1151	4.34-
LUXCO INC	15	.55	.38	3119	1981	57.45	2439	1534	59.00	862	571	50.96
PROXIMO SPIRITS	16	.42	.48	2396	2502	4.24-	1789	1796	.39-	584	583	.17
MOET HENNESSY	17	.37	.39	2127	2041	4.21	1533	1495	2.54	400	431	7.19-
INTRNTL SPIRITS	18	.34	.08	1966	439	347.84	1604	349	359.60	630	213	195.77
CATHEAD DISTLRY	19	.30	.20	1717	1062	61.68	1404	754	86.21	458	278	64.75
CASTLE BRANDS	20	.13	.15	758	774	2.07-	557	599	7.01-	185	197	6.09-