

NABCA CASE SALES ANALYSIS

BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

ALL STATES-1/1/12 - 09/30/12

PAGE 199

CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
MT CHN BR IM NV			7	3	4	133.33	.02	.01
DUMANGN&FILS GR			7		7	100.00	.02	.00
J LASLE 1ER CR			6	3	3	100.00	.02	.01
CLCQT LG DM/BOX			6		6	100.00	.02	.00
CHAMPGN LALLIER			5	11	-6	-54.55	.02	.04
HENRY VRNY BRUT			5	11	-6	-54.55	.02	.04
POL ROGR BR RSE			5	7	-2	-28.57	.02	.02
P HIEDSK BRUT V			5	6	-1	-16.67	.02	.02
POMMERY BRT RSE			5	4	1	25.00	.02	.01
LOUISE D'ES BRT			5		5	100.00	.02	.00
PRR-JT BL BR GF			5		5	100.00	.02	.00
R DUMONT ROSE			5		5	100.00	.02	.00
CHARLES D MQ BR			5		5	100.00	.02	.00
POMMERY BRT RYL			4	14	-10	-71.43	.01	.05
DEMSLE RSE BRT			4	10	-6	-60.00	.01	.03
LOUISE D'ES B R			4		4	100.00	.01	.00
MICHEL PN MEUNR			4		4	100.00	.01	.00
PASCAL DOQT BDB			4		4	100.00	.01	.00
POMMERY POP			3	4	-1	-25.00	.01	.01
TATNGR CMT BLNC			3	2	1	50.00	.01	.01
CHAMPGN LAL RSE			3	1	2	200.00	.01	.00
PERRIER BRT VNT			3	1	2	200.00	.01	.00
DELAMOTTE ROSE			3	1	2	200.00	.01	.00
L PERRIER ROSE			3		3	100.00	.01	.00
POL ROGR WINSTN			3		3	100.00	.01	.00
MARIE WEISS BRT			2	13	-11	-84.62	.01	.04
GOSSET GRND RSV			2	10	-8	-80.00	.01	.03
DVL-LRY BL CHR			2	10	-8	-80.00	.01	.03
BOLLNGR ROSE BR			2	4	-2	-50.00	.01	.01
N FEULLT BL BL			2	4	-2	-50.00	.01	.01
POL ROGER BRT V			2	3	-1	-33.33	.01	.01
D PER 99 W/2FLT			2	3	-1	-33.33	.01	.01
DRPPIER BR NATR			2	2		100.00	.01	.01
CLCQT GR DM RSE			2		2	100.00	.01	.00
KRUG VINTAGE			2		2	100.00	.01	.00
N FEULT BR 1/4			2		2	100.00	.01	.00
BEAU JOIE			2		2	100.00	.01	.00
D PER/SHIELD BX			2		2	100.00	.01	.00
GOSSET BL DU BL			2		2	100.00	.01	.00
DRPPR GR SND RS			2		2	100.00	.01	.00
PAILLRD PRMR CV			2		2	100.00	.01	.00
D PR RSE/LUM LB			2		2	100.00	.01	.00
CLCQT RSE/BR BG			2		2	100.00	.01	.00
J LASALLE BR RS			2		2	100.00	.01	.00
PRR-JT FL ROSE			2		2	100.00	.01	.00
BILLECART BRUT			2		2	100.00	.01	.00
GRND LAURNT BRT			1	12	-11	-91.67	.00	.04
MT CHN RS/GRFTI			1	8	-7	-87.50	.00	.03
DEUTZ BRUT CLSC			1	5	-4	-80.00	.00	.02
D PER RS/PUR BX			1	2	-1	-50.00	.00	.01
ROEDERER CRS RS			1	2	-1	-50.00	.00	.01
KRUG ROSE/GF BX			1	1		100.00	.00	.00
SALON BRUT BLNC			1	1		100.00	.00	.00
HEIDSK MNP DMNT			1	1		100.00	.00	.00
LAFITTE BRUT			1	1		100.00	.00	.00
N FLLT B CV SPC			1	1		100.00	.00	.00
PRR-JT BEL ROSE			1	1		100.00	.00	.00
PRR-JT BL RS BX			1		1	100.00	.00	.00
PALMES D'OR RSE			1		1	100.00	.00	.00
TATNGR BR ML SME			1		1	100.00	.00	.00
CLCQT RSE/SH BG			1		1	100.00	.00	.00
DOM RUINART BDB			1		1	100.00	.00	.00
DOSNON&LEPAGE			1		1	100.00	.00	.00
DRPPIER RS DMSL			1		1	100.00	.00	.00
MUMM BRUT ROSE			1		1	100.00	.00	.00
KRUG BRUT VN 98			1		1	100.00	.00	.00
PERR-JT BLSN BR			1		1	100.00	.00	.00
DE CHANCENY BRT				212	-212	-100.00	.00	.73
MT CHN IMP GLDN				47	-47	-100.00	.00	.16
D PER ANDY WRHL				29	-29	-100.00	.00	.10
MT CHN GVO3/GFT				21	-21	-100.00	.00	.07
MT CHN IMP/ISQS				19	-19	-100.00	.00	.07
MT CHN GV RS GF				17	-17	-100.00	.00	.06
D PER WRHL MTL				11	-11	-100.00	.00	.04
KIRKLND S BR RS				10	-10	-100.00	.00	.03
MUMMS DE CRAMNT				8	-8	-100.00	.00	.03
POMMRY MAXI POP				7	-7	-100.00	.00	.02
DVL-LRY CV 2000				6	-6	-100.00	.00	.02
D PER 02/WHL BX				5	-5	-100.00	.00	.02
CLCQT VN RSE 02				5	-5	-100.00	.00	.02
MT CHN IM/CHLR				4	-4	-100.00	.00	.01
CLICQT VINT RES				3	-3	-100.00	.00	.01
CLCQT GD PUCCI				3	-3	-100.00	.00	.01
DVL-LRY CV FMME				3	-3	-100.00	.00	.01
PHLPPNAT BR RSE				3	-3	-100.00	.00	.01
MT CHN RSE/CHLR				3	-3	-100.00	.00	.01
HENRIOT BR SVRN				3	-3	-100.00	.00	.01
DVL-LRY LD ROSE				3	-3	-100.00	.00	.01
D PER 00/TRN BX				2	-2	-100.00	.00	.01
PETER PAUL LALL				2	-2	-100.00	.00	.01
CHAPUT				2	-2	-100.00	.00	.01
CLIQOT ROSE TM				2	-2	-100.00	.00	.01
TATNGR CMT ROSE				2	-2	-100.00	.00	.01

NABCA CASE SALES ANALYSIS

BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

ALL STATES-1/1/12 - 09/30/12

PAGE 200

CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
GRANDIN BRUT					1	-1	-100.00	.00
DELAMOTTE BL BL					1	-1	-100.00	.00
CLCQT RSE/IC BG					1	-1	-100.00	.00
DVL-LRY VNTG 96					1	-1	-100.00	.00
GUY CHLMGN BDB					1	-1	-100.00	.00
DOM BMRD CRM BR					1	-1	-100.00	.00
BOLLINGER BRUT					1	-1	-100.00	.00
LECLERE BRIANT					1	-1	-100.00	.00
CHARBAUT BRUT					1	-1	-100.00	.00
MT CHN BR RS VV					1	-1	-100.00	.00
RODERER CRT BLC					1	-1	-100.00	.00
D PER OEN/95 2B					1	-1	-100.00	.00
MT CHN BR IM VN					1	-1	-100.00	.00
PHLPNNT BRT RYL					1	-1	-100.00	.00
TATNGR PRELUDE					1	-1	-100.00	.00
TOTAL FR CHAMPAGNE			30207	29190	1017	3.48		
FR SPKLNQ OTH								
ST HILAIRE SPKL			1143	1288	-145	-11.26	21.80	44.17
TOAD HLW RISQUE			701	300	401	133.67	13.37	10.29
C GREFFE BR RSE			377		377	100.00	7.19	.00
C GREFFE BRUT			366		366	100.00	6.98	.00
FRERES BDB BRUT			327		327	100.00	6.24	.00
TROCADERO BRUT			299	241	58	24.07	5.70	8.26
FRERES ROSE BRT			284		284	100.00	5.42	.00
MARQUIS LT ROSE			264	37	227	613.51	5.04	1.27
SMNNT FB CR RSE			137	88	49	55.68	2.61	3.02
PECHE IMPERIALE			103	12	91	758.33	1.96	.41
DANIEL PRDC BDB			88	27	61	225.93	1.68	.93
C FERRE BR CV JL			82	147	-65	-44.22	1.56	5.04
SIMNNT FBVR CRM			79	39	40	102.56	1.51	1.34
VARICHON BL BL			76	50	26	52.00	1.45	1.71
OPERA BL DE BL			71	57	14	24.56	1.35	1.95
CH MONCONTR T T			53		53	100.00	1.01	.00
WILLM ALSACE BR			41		41	100.00	.78	.00
CHMPALOU VV BRT			40		40	100.00	.76	.00
BRUT D'ARGENT			39	81	-42	-51.85	.74	2.78
ALBRECHT BR RSE			39	20	19	95.00	.74	.69
MONTMARTRE BRUT			39		39	100.00	.74	.00
MONMSSU VOUVRAY			37		37	100.00	.71	.00
TRADER JOE'S BB			37		37	100.00	.71	.00
KIRKLAND SIG BR			30	30		.00	.57	1.03
QUINZE ARPENTS			29		29	100.00	.55	.00
ALBRECHT BRUT			26	15	11	73.33	.50	.51
MONTMRTR BR RSE			26		26	100.00	.50	.00
JULES BERTIER			24		24	100.00	.46	.00
VERNAY BLC D BL			22		22	100.00	.42	.00
CH MONCONTR BRT			21		21	100.00	.40	.00
VEUVE VNY BR RS			21		21	100.00	.40	.00
ALBRECHT BL BL			21		21	100.00	.40	.00
ST MEYLAND BRUT			18	22	-4	-18.18	.34	.75
CHEVALR D FRNCE			16		16	100.00	.31	.00
P LOUIS BL D BL			15		15	100.00	.29	.00
AMOUR PRS PEACH			15		15	100.00	.29	.00
A DELORME BR RS			15		15	100.00	.29	.00
L PERDRIER ROSE			14		14	100.00	.27	.00
JE T'AIME BR RS			14		14	100.00	.27	.00
C FERRE MUSCAT			13		13	100.00	.25	.00
BCHT CRMNT BRUT			12	3	9	300.00	.23	.10
L PERDRIER EXCL			12		12	100.00	.23	.00
WILLIAM BL D BL			12		12	100.00	.23	.00
BCHT CRMNT ROSE			11	2	9	450.00	.21	.07
P SPR CRMNT RSE			10	19	-9	-47.37	.19	.65
BLLY LAPIER RES			10	15	-5	-33.33	.19	.51
CHAMPALOU BRUT			10	4	6	150.00	.19	.14
RENE MURE CRMNT			8		8	100.00	.15	.00
BLLY LAPIER CHD			7	10	-3	-30.00	.13	.34
ST MEYLND B RSE			7	4	3	75.00	.13	.14
BLSN BGN BR RES			7		7	100.00	.13	.00
SMNNT FB CR BRT			7		7	100.00	.13	.00
FRNCOS MNTND BL			6	22	-16	-72.73	.11	.75
L BOUILLT D'LVY			6	18	-12	-66.67	.11	.62
PNT EVL BRT RSE			6	10	-4	-40.00	.11	.34
CHEVALR RSE BRT			6		6	100.00	.11	.00
LEON PALAIS BDB			6		6	100.00	.11	.00
L BOUILLT ROSE			5			.00	.10	.17
BLSN BGN BR RSE			5		5	100.00	.10	.00
A DELORME CH RS			5		5	100.00	.10	.00
POL ROGR BR CHR			4	3	1	33.33	.08	.10
BLSN BGN BLC NR			4		4	100.00	.08	.00
CUPCAKE BR P NR			4	18	-15	-83.33	.06	.62
L GRNLE CORAIL			4		4	-25.00	.06	.14
L BOUILLT GR BR			3		3	-33.33	.04	.10
MRQS DE PERLADE			2		2	100.00	.04	.03
BLLY LAPIER PNR			1	6	-5	-83.33	.02	.21
CHOLLT BL D BLC			1	3	-2	-66.67	.02	.10
BLLY LAPIER RSE			1	3	-2	-66.67	.02	.10
P SPR CRMNT BR			1		1	100.00	.02	.00
DE CHNCNY BR RS				285	-285	-100.00	.00	9.77
ST GERMAIN BRUT				14	-14	-100.00	.00	.48
MERIEAU BULLES				5	-5	-100.00	.00	.17
ST HILAIRE X DR				2	-2	-100.00	.00	.07

NABCA CASE SALES ANALYSIS

BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

ALL STATES-1/1/12 - 09/30/12

PAGE 201

CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE			
			This Year	Last Year			This Year	Last Year		
SMNNT FB CRM PN P RGR W CHRCHLL BLANC FSSY BRUT					1 1 1	-1 -1 -1	-100.00 -100.00 -100.00	.00 .00 .00	.03 .03 .03	
TOTAL FR SPKLNNG OTH			5242	2916	2326	79.77				
GRM SPARKLING SOHNE BL BT RSL HENKELL TROCKEN SCHLS BBRH SEKT					6 192 43	1.74 -4.00 -83.40	56.61 30.97 6.94	41.52 24.07 31.17		
PETER BRUM GOLD HENKELL BL D BL KUPFERBERG GOLD					2 9 1	9.09 125.00 .00	3.87 1.45 .16	2.65 .48 .12		
TOTAL GRM SPARKLING			620	831	-211	-25.39				
ITL SPARKLING M RSSI ASTI SPM VERDI SPUMANTE VERDI RSPBY SPM					26907 8240 7362	28332 8521 7107	-1425 -281 255	-5.03 -3.30 3.59	24.81 7.60 6.79	30.96 9.31 7.77
CAVIT LNTA PRSC ELMO PIO PK MSC LA MARCA PRSCCO PIO ASTI SPWTE CUPCAKE PROSCCO					5578 5200 5034 4595 2973	6403 5200 2803 5107 737	-825 100.00 2231 -512 2236	-12.88 100.00 79.59 -10.03 303.39	5.14 4.80 4.64 4.24 2.74	7.00 .00 3.06 5.58 .81
MIONTTO PRSC BR M RSSI ROSE RUFFINO PROSCCO MIONETTO PRSCCO MASCHIO PRS BRT					2632 2357 2268 2200 1706	2376 2476 286 2432 1359	256 -119 1982 -232 347	10.77 -4.81 693.01 -9.54 25.53	2.43 2.17 2.09 2.03 1.57	2.60 2.71 .31 2.66 1.48
R RGL BRCHTO AQ ZEFIRO PROSECCO LIBRETTO PRSECO PICCLO TS MSC R MOLETTI PROSCCO					1701 1666 1600 1347 1192	1719 1666 1600 127 1509	-18 1666 1600 1220 -317	-1.05 100.00 100.00 960.63 -21.01	1.57 1.54 1.48 1.24 1.10	1.88 .00 .00 .14 1.65
M RSSI PRSC FRZ ZARDTTO PRIVATE PROSECCO CNG BR MIRABLLLO PG RSE BOSCO D CM PRSC					1078 1039 1008 983 981	1101 476 765 983 981	-23 563 243 983 100.00	-2.09 118.28 31.76 100.00 100.00	.99 .96 .93 .91 .90	1.20 .52 .84 .00 .00
VAL DCA BL PRSC NANDO FRAGOLINO VOGA PN GRIGIO ZARDTTO PROSECO ZONIN PRSCCO SP					931 849 802 686 680	1087 1111 981 612 474	-156 -262 -179 74 206	-14.35 -23.58 -18.25 12.09 43.46	.86 .78 .74 .63 .63	1.19 1.21 1.07 .67 .52
STA MGHTA PRSCO LE VIGNE AL PRS VLLA SNDI CLAXA ALASIA BRACHTTO ADAMI BRT PRSCO					658 588 530 528 526	417 588 694 561 467	241 588 -164 -33 59	57.79 100.00 -23.63 -5.88 12.63	.61 .54 .49 .49 .49	.46 .00 .76 .61 .51
MIONTTO MSCT DL RIONDO PNK PRSC CANDONI PROSCCO MIONTTO IL PRSC NANDO ASTI SPUM					496 466 457 449 423	479 702 505 132 428	17 -236 -48 317 -5	3.55 -33.62 -9.50 240.15 -1.17	.46 .43 .42 .41 .39	.52 .77 .55 .14 .47
LUNAE MOS STRAW CINZANO ASTI SP M RSSI ASTI 4PK M RSSI PRSC 4PK ROCCA D SANNITI					389 388 377 368 367	527 374 396 299	389 -139 3 -28 68	100.00 -26.38 .80 -7.07 22.74	.36 .36 .35 .34 .34	.00 .58 .41 .43 .33
VLA JLND MS RSE BEAUTFLL SANGRA TINTERO MOS SOR VLA JOLANDA PRO STELLINA DN PRO					337 268 262 257 245	93 181 300 333 8	244 87 -38 -76 237	262.37 48.07 -12.67 -22.82 2962.50	.31 .25 .24 .24 .23	.10 .20 .33 .36 .01
BEAUTFLL FRGOLA BALDUCCI'S PRSC VERDI SPRKT PCH CANELLA PROSCCO CAPOSALDO PRSCO					244 233 221 201 192	136 245 157 217 223	108 -12 64 -16 -31	79.41 -4.90 40.76 -7.37 -13.90	.22 .21 .20 .19 .18	.15 .27 .17 .24 .24
BISOL PROSECCO SECCO BUBBLES CAVIT LNTA ROSE SEVEN DGHTR MOS NINO FRNCO PRSC					189 180 173 170 161	161 98 8 8 176	28 82 173 162 -15	17.39 83.67 100.00 2025.00 -8.52	.17 .17 .16 .16 .15	.18 .11 .00 .01 .19
TOSTI ASTI SPUM MIONTTO IL MSCT POZZI MOSCATO 90+CLR LT 50 BATASTOLO MC AS					150 142 142 140 139	119 257 142 140 138	31 -115 142 140 1	26.05 -44.75 100.00 100.00 72	.14 .13 .13 .13 .13	.13 .28 .00 .00 .15
BARTNRA MOS RSE CINZANO PROSCCO MIONTTO XD PRSC BELLINI CANELLA SANTERO MSC RSE					135 128 124 114 112	158 99 113 70	135 -30 25 1 42	100.00 -18.99 25.25 .88 60.00	.12 .12 .11 .11 .10	.00 .17 .11 .12 .08
RIONDO PROSECCO VLA JLND MOSCTO ENRICO PRO BRUT ZARDTTO BRT RSE ZONIN PRSCCO OL					110 109 102 99 98	33 11 193 87 87	77 98 -91 99 11	233.33 890.91 -47.15 100.00 12.64	.10 .10 .09 .09 .09	.04 .01 .21 .00 .10
VLA SND PRC BRT CAPOSALDO MSCTO CANTINA SBR GLN					95 93 91	117 68 91	-22 25 91	-18.80 36.76 100.00	.09 .09 .08	.13 .07 .00

NABCA CASE SALES ANALYSIS

BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

ALL STATES-1/1/12 - 09/30/12

PAGE 202

CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
PRIMATERRA PRSC			88	57	31	54.39	.08	.06
BISOL JEIO PRSC			82	75	7	9.33	.08	.08
ZANTTI PRSC RCA			82	29	53	182.76	.08	.03
MIONTTO IL SPRZ			82		82	100.00	.08	.00
ANTON CERES PRO			75	136	-61	-44.85	.07	.15
MONDORO ASTI SP			74	85	-11	-12.94	.07	.09
MNTLLANA EX BRT			70		70	100.00	.06	.00
MEZZ ROTARI ART			66	77	-11	-14.29	.06	.08
SOLLETICO PROSC			62		62	100.00	.06	.00
GIANI DG MOSCTO			60		60	100.00	.06	.00
VALDO PROSECCO			59	3	56	1866.67	.05	.00
VLA JLNDA SUMMR			59		59	100.00	.05	.00
SWEET BTCH MS/R			59		59	100.00	.05	.00
MARTELLOZZO PRO			50		50	100.00	.05	.00
MIONTTO DRG PRS			49	152	-103	-67.76	.05	.17
SERAFNE DRY PRC			48	25	23	92.00	.04	.03
CRPNE MLVLT PRC			47	58	-11	-18.97	.04	.06
ZONIN PRSC BLCK			46	35	11	31.43	.04	.04
MIMOSA			45	260	-215	-82.69	.04	.28
ROTARI TAL ROSE			43	30	13	43.33	.04	.03
DE STEFANI PRSC			43	12	31	258.33	.04	.01
TOSTI MSCT RSTO			42		42	100.00	.04	.00
ASTORIA LG MSCT			42		42	100.00	.04	.00
STELLA MOSCATO			41		41	100.00	.04	.00
LAMBRTI PRC XDR			38	32	6	18.75	.04	.03
F SAN FLGHN SPU			38		38	100.00	.04	.00
SECCO ROSE BUBL			34	19	15	78.95	.03	.02
CAMRON HUGH 228			34		34	100.00	.03	.00
ROTARI TAL RSVA			30	21	9	42.86	.03	.02
LORDN GSPRN PRS			30		30	100.00	.03	.00
MIONTTO XD SRGO			29	23	6	26.09	.03	.03
BLLNDA PRSC BRT			28	41	-13	-31.71	.03	.04
TIAMO PROSECCO			27	27		.00	.02	.03
BELSTAR PROSECO			27	17	10	58.82	.02	.02
ZONIN PRSC BRUT			25	15	10	66.67	.02	.02
AVISSI PROSECCO			25		25	100.00	.02	.00
GIONELLI PRSCCO			25		25	100.00	.02	.00
C D MDCI LMBRSC			24	48	-24	-50.00	.02	.05
PRLGE PRSC MRTA			24	8	16	200.00	.02	.01
FLDR PROSECCO			24		24	100.00	.02	.00
CUVEE AURORA RS			23	5	18	360.00	.02	.01
ZARDETTO ZETA			22	49	-27	-55.10	.02	.05
ENRICO CV ROSE			22	10	12	120.00	.02	.01
MACARON PROSECCO			22		22	100.00	.02	.00
BOTIGA PTLO MOS			20	55	-35	-63.64	.02	.06
CASALNOVA PRSCO			20	13	7	53.85	.02	.01
FIZZ 56 SPUMNTE			20		20	100.00	.02	.00
ASTORIA PRSSCO			17		17	100.00	.02	.00
BANERO PROSECCO			16		16	100.00	.01	.00
ANTICA CNT CECI			15	39	-24	-61.54	.01	.04
ORIGIN PRO BRUT			15	31	-16	-51.61	.01	.03
BERA MSCTO ASTI			15	10	5	50.00	.01	.01
FERRARI BRUT			13	37	-24	-64.86	.01	.04
LAMBERTI ROSE			13	33	-20	-60.61	.01	.04
BERIL PRSC CNGL			13	11	2	18.18	.01	.01
VERDI G APL AST			12	356	-344	-96.63	.01	.39
ROTARI TLTO BRT			12	30	-18	-60.00	.01	.03
VOVETI PROSECCO			12		12	100.00	.01	.00
BERETTA PROSECO			12		12	100.00	.01	.00
IL COLLE PRSCCO			11	9	2	22.22	.01	.01
FNTFRDA MOS AST			11		11	100.00	.01	.00
D'AQUINO ASTI			11		11	100.00	.01	.00
ZONIN BACCOROSA			10	20	-10	-50.00	.01	.02
PREMIO MZNI MSC			10		10	100.00	.01	.00
QH ROME MSC RSE			9	3	6	200.00	.01	.00
ZONIN PRSCCO NL			9		9	100.00	.01	.00
V CERRINA ASTI			8		8	100.00	.01	.00
VLA JLND PRSC G			7	14	-7	-50.00	.01	.02
TIAMO PRSC XTRA			7	3	4	133.33	.01	.00
MIONETTO IL RSE			7		7	100.00	.01	.00
LUNA LNA CH/GRG			6	1562	-1556	-99.62	.01	1.71
LE COLTURE PRO			6	27	-21	-77.78	.01	.03
BARTENURA AS SP			6	7	-1	-14.29	.01	.01
CNTRTO MLSMT BR			6		6	100.00	.01	.00
CINZANO BRCHTTO			5	13	-8	-61.54	.00	.01
SALVTORE PRSCCO			5		5	100.00	.00	.00
FANTNL PRSC SPM			4	4		.00	.00	.00
ASTORIA LG SWT			4	2	2	100.00	.00	.00
ANGELINI PROSCO			4		4	100.00	.00	.00
BERA ASTI SPMT			4		4	100.00	.00	.00
M RSSI ASTI/RSE			3	29	-26	-89.66	.00	.03
ASTORIA 9.5			3	4	-1	-25.00	.00	.00
VLLA RSA MOS AS			3	1	2	200.00	.00	.00
LA JARA PR XDRY			3		3	100.00	.00	.00
PETALO DL AMORE			3		3	100.00	.00	.00
CHARMING LF PRSC			2	8	-6	-75.00	.00	.01
MONTENISA BRUT			2	7	-5	-71.43	.00	.01
CA BNCA BRB AST			2	6	-4	-66.67	.00	.01
RASHI ASTI SPUM			2	6	-4	-66.67	.00	.01
VALLEBELBO ASTI			2	1	1	100.00	.00	.00
CA BIANCA BRCHT			2		2	100.00	.00	.00
CON CASTALDI BR			2		2	100.00	.00	.00
CADORO MOSCATO			1	32	-31	-96.88	.00	.03

NABCA CASE SALES ANALYSIS

BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

ALL STATES-1/1/12 - 09/30/12

PAGE 203

CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
FANTINEL PN RSE			1	13	-12	-92.31	.00	.01
ANNA SPNTO PRSC			1	11	-10	-90.91	.00	.01
BORGO ASTI SPUM			1	3	-2	-66.67	.00	.00
ROTARI DEMI-SEC			1	2	-1	-50.00	.00	.00
GANCIA SPUMANTE			1	1		.00	.00	.00
ANERI PROSECCO			1	1		.00	.00	.00
MONTASOLO PRSCO			1		1	100.00	.00	.00
ADAMI PRSCO GBL			1		1	100.00	.00	.00
SPATOLA ASTI SP			1		1	100.00	.00	.00
LUCCIO PROSECCO			1		1	100.00	.00	.00
MONTENISA B RSE			1		1	100.00	.00	.00
BIVIO PROSECCO			1		1	100.00	.00	.00
MONTENISA SATEN			1		1	100.00	.00	.00
BERTANI REC VLP			1		1	100.00	.00	.00
M RSI/MIX 3PCK				26	-26	-100.00	.00	.03
CA FURLAN PRSCO				18	-18	-100.00	.00	.02
IL FGGTO FRZZNT				14	-14	-100.00	.00	.02
ABBZIA MLV SPMT				5	-5	-100.00	.00	.01
HI! PROSECCO				4	-4	-100.00	.00	.00
ORIGIN P G BRUT				3	-3	-100.00	.00	.00
IL POGGIO VIGNT				3	-3	-100.00	.00	.00
FRATELLI PRSCCO				2	-2	-100.00	.00	.00
SANTINI ASTI SP				2	-2	-100.00	.00	.00
MIONTTO PRC VAL				1	-1	-100.00	.00	.00
365 PROSECCO				1	-1	-100.00	.00	.00
SERGIO SPU ROSE				1	-1	-100.00	.00	.00
UMBRTO MSCT AST				1	-1	-100.00	.00	.00
R RGL DOLCTO AQ				1	-1	-100.00	.00	.00
FRESCOBALDI				1	-1	-100.00	.00	.00
TOTAL ITL SPARKLING			108445	91517	16928	18.50		
SPANISH SPKLN								
FREXNT CR NG BR			10498	10145	353	3.48	36.04	36.74
JS CRSTLNO BRUT			4055	3711	344	9.27	13.92	13.44
FRX CRDN NG X D			3698	3078	620	20.14	12.69	11.15
FRX CRT NVD BRT			1897	1544	353	22.86	6.51	5.59
SGURA VDS BR RS			1693	1409	284	20.16	5.81	5.10
FRX CR NG MTHDE			1221	1239	-18	-1.45	4.19	4.49
FREIXENET TGIF			580	371	209	56.33	1.99	1.34
OPERA PRM P MOS			494	529	-35	-6.62	1.70	1.92
FRX CRDN ROSADO			416	441	-25	-5.67	1.43	1.60
SGURA VDS RS HR			407	358	49	13.69	1.40	1.30
MONTSRRA CVA BR			372	375	-3	-.80	1.28	1.36
MUSCANTI BRUT			309	70	239	34.14	1.06	.25
POEMA CAVA BRUT			293	143	150	104.90	1.01	.52
SEGURA ARIA BRT			275	278	-3	-1.08	.94	1.01
FREIXNT SMI SEC			242	234	8	3.42	.83	.85
1+1=3 BRUT CAVA			202	158	44	27.85	.69	.57
CASTELLER CV BR			188	66	122	184.85	.65	.24
KILA CAVA BRUT			187		187	100.00	.64	.00
JS CRSTLNO ROSE			172	240	-68	-28.33	.59	.87
SEGURA ARIA X D			171	221	-50	-22.62	.59	.80
MARQUS D GELIDA			171	119	52	43.70	.59	.43
FREIXNT SPUMNTE			154	186	-32	-17.20	.53	.67
CODORNIU CVA BR			133	166	-33	-19.88	.46	.60
FREIXNT SMI DRY			114	119	-5	-4.20	.39	.43
SEGURA BRT ROSE			92	123	-31	-25.20	.32	.45
JS CRSTLNO NAT			91		91	100.00	.31	.00
ANNA D CODORNIU			75	37	38	102.70	.26	.13
OPERA PRIMA MOS			67	126	-59	-46.83	.23	.46
SEGURA PN NR BR			62	53	9	16.98	.21	.19
CNDE SBRTS BRUT			58	80	-22	-27.50	.20	.29
CDRNU PN NR BRT			56	64	-8	-12.50	.19	.23
FREXNT BR BL BL			54	197	-143	-72.59	.19	.71
JS CRSTLNO XTRA			54	121	-67	-55.37	.19	.44
FRXNT CR ROSADO			46	93	-47	-50.54	.16	.34
CAVA MSTNGT RSE			44		44	100.00	.15	.00
DM EHRHRT CRMNT			42	504	-462	-91.67	.14	1.83
JUIVE CMP BR CNT			39	53	-14	-26.42	.13	.19
MONTE VCR CV BR			35	37	-2	-5.41	.12	.13
CAMPO VJ GC RES			34	21	13	61.90	.12	.08
ALBERO ORG WHT			29		29	100.00	.10	.00
CAVA MSTNGT BRT			27	34	-7	-20.59	.09	.12
JUUS CMP FAM BR			27	19	8	42.11	.09	.07
NAVERAN CAVA			26	4	22	550.00	.09	.01
FRX BRUT NATURE			26		26	100.00	.09	.00
SARDA CAVA BRUT			25	30	-5	-16.67	.09	.11
FLARE MOSCATEL			21		21	100.00	.07	.00
PARXET CV 21 BR			18	38	-20	-52.63	.06	.14
ALBET NOYA BRUT			16	4	12	300.00	.05	.01
MAS MACIA ROSAT			15	9	6	66.67	.05	.03
AVINYO CV BR RS			13		13	100.00	.04	.00
AVINYO CVA BRUT			12	14	-2	-14.29	.04	.05
GRMNA CVE PENDS			12	3	9	300.00	.04	.01
VEGA BARCELONA			10	9	1	11.11	.03	.03
CODORNIU BRUT			9	2	7	350.00	.03	.01
POEMA CAVA X DR			8	32	-24	-75.00	.03	.12
CAMPOS ESTRELLA			8		8	100.00	.03	.00
MONT-MARCL PNDS			7	3	4	133.33	.02	.01
MAS FI CAVA BRT			6		6	100.00	.02	.00
SUMARCCA BRT RS			4	9	-5	-55.56	.01	.03
ANNA CODRN B RS			4	2	2	100.00	.01	.01

NABCA CASE SALES ANALYSIS

BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

ALL STATES-1/1/12 - 09/30/12

PAGE 204

CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
CAVAS HL CVA BR			3	92	-89	-96.74	.01	.33
ROGER GOULRT BR			3	5	-2	-40.00	.01	.02
GOULART CVA SEC			3	2	1	50.00	.01	.01
GRMNA IMP CV GR			3	1	2	200.00	.01	.00
GRMNA LUSTRS GR			2		2	100.00	.01	.00
JUVS CMPS BR RS			1	3	-2	-66.67	.00	.01
MONT-MRCL RESRV			1	1		.00	.00	.00
POEMA CAVA ROSE			1	1		.00	.00	.00
BABOT CAVA BRUT			1		1	100.00	.00	.00
CDRNU RVNTOS RS				549	-549	-100.00	.00	1.99
ROGER GLRT B RS				11	-11	-100.00	.00	.04
PAUL CHEN CAVA				10	-10	-100.00	.00	.04
FAM OLIVDA BRUT				8	-8	-100.00	.00	.03
CDRNU CV RVNTOS				3	-3	-100.00	.00	.01
NAVARAN DAMA				2	-2	-100.00	.00	.01
CVDES VGA BRCLN				1	-1	-100.00	.00	.00
TOTAL SPANISH	SPKLN		29132	27610	1522	5.51		
IM SPKLN OTH								
YELLOW TAIL			1978	1941	37	1.91	35.54	22.66
YELLOW TAIL RSE			1184	995	189	18.99	21.27	11.62
PINK			621	522	99	18.97	11.16	6.09
BFT BLY AUS MOS			435	988	-553	-55.97	7.82	11.54
TRAPICHE BRUT			170	158	12	7.59	3.05	1.84
ORL JACB MSC RS			158		158	100.00	2.84	.00
GEKKEIKN ZIPANG			147	134	13	9.70	2.64	1.56
ORL JACB CHR/PN			140	133	7	5.26	2.52	1.55
EMERI PINK MSCT			124	2568	-2444	-95.17	2.23	29.98
VIDA DRG SPK CH			90		90	100.00	1.62	.00
ALMA NEG RS/MBC			43	26	17	65.38	.77	.30
ZIBIBBO PNK MSC			41		41	100.00	.74	.00
ZIBIBBO MOSCATO			32	55	-23	-41.82	.57	.64
PARINGA SPK SHZ			30	30		.00	.54	.35
DYNASTY BL D BL			26	26		.00	.47	.30
BLEASDLE BR SHZ			25	40	-15	-37.50	.45	.47
G NORMAN CHR/PN			25	32	-7	-21.88	.45	.37
HILLINGER SECCO			25		25	100.00	.45	.00
CNDE SBRTS B RS			23	78	-55	-70.51	.41	.91
ORLDO JACB MSCT			22		22	100.00	.40	.00
TALTARNI BRUT			20	12	8	66.67	.36	.14
BACIO BL P MSCT			19		19	100.00	.34	.00
PEARLY BAY CELB			16	421	-405	-96.20	.29	4.92
CONO SUR BRUT			14	12	2	16.67	.25	.14
GRAHAM BCK BRUT			14		14	100.00	.25	.00
RAZA TRRT DOLCE			14		14	100.00	.25	.00
ENGINE ROOM RED			13	12	1	8.33	.23	.14
THE CHOOK SHIRZ			12	16	-4	-25.00	.22	.19
BITCH BUBBLY			12	13	-1	-7.69	.22	.15
THE JMONG GRP R			12	10	2	20.00	.22	.12
STA JLA PN ROSE			12		12	100.00	.22	.00
BACIO BL R MSCT			9		9	100.00	.16	.00
FINCA LIN EX BR			8	10	-2	-20.00	.14	.12
RGNTD CLSTNA RS			8	3	5	166.67	.14	.04
BACIO BL FRAGLN			8		8	100.00	.14	.00
L.A. CETTO BRUT			7		7	100.00	.13	.00
RGNTD BLC D BLC			5	19	-14	-73.68	.09	.22
SUA STRAWBERRY			4	19	-15	-78.95	.07	.22
KITAYA A N HIME			3	133	-130	-97.74	.05	1.55
D'ARNBG CHM PEP			3		3	100.00	.05	.00
SZIGETI GRN VLT			3		3	100.00	.05	.00
HESKTH SCS HAND			3		3	100.00	.05	.00
CH MONTOUR VVRY			2	20	-18	-90.00	.04	.23
MCGUIGN SPK SHZ			1	13	-12	-92.31	.02	.15
SYN CUV BL D BL			1	8	-7	-87.50	.02	.09
SCHLMRGR WH SC			1			.00	.02	.01
REILLY MAD SHRZ			1			.00	.02	.01
THE JMPNG GRP W			1			.00	.02	.01
NEMESIO CUV RSV			1			.00	.02	.01
GRAHAM BK BR RS				67	-67	-100.00	.00	.78
EMERI MOSCATO				13	-13	-100.00	.00	.15
FINCA FLRNCA BR				8	-8	-100.00	.00	.09
ALTIVO MLBC/RSE				4	-4	-100.00	.00	.05
ULTHRNE FLMM SZ				4	-4	-100.00	.00	.05
QUARTZ REEF				3	-3	-100.00	.00	.04
G NORMAN AUS ES				3	-3	-100.00	.00	.04
TOSO MNDZA BRUT				2	-2	-100.00	.00	.02
ORLDO JACB ROSE				2	-2	-100.00	.00	.02
BAROKES BL D NR				1	-1	-100.00	.00	.01
CLOVER HILL PR				1	-1	-100.00	.00	.01
LECNFLD SPK SHZ				1	-1	-100.00	.00	.01
YARDEN BRUT NV				1	-1	-100.00	.00	.01
VILLIERA TRD BR				1	-1	-100.00	.00	.01
SCHLMRGR CHD BR				1	-1	-100.00	.00	.01
NO 1 FAM CV NO1				1	-1	-100.00	.00	.01
DE BORTLI DB BR				1	-1	-100.00	.00	.01
TOTAL IM SPKLN OTH			5566	8565	-2999	-35.01		
IMP VRMTH DRY								
MRINI RSSI X DR			17292	17075	217	1.27	74.06	70.14
STOCK			2813	4069	-1256	-30.87	12.05	16.71
NOLLY PRAT DRY			1991	1978	13	.66	8.53	8.12

