



**NABCA**  
ANALYTICS

**PENNSYLVANIA  
THIRD QUARTER 2012  
WINE AND VERMOUTH**

.....  
**Size Sales  
Summary**

National Alcohol Beverage Control Association, Inc.  
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# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
<b>DOM PORT RED</b>								
TAYLOR		599	69323	67877	1446	2.13	84.77	82.35
FAIRBANKS		899	8142	7269	873	12.01	9.96	8.82
CHRISTAN B RUBY		849	4197	4111	86	2.09	5.13	4.99
GUENOC VINTAGE		N/A	100	1	99	9900.00	.12	.00
FICKLIN CALFRNA		N/A	11		11	100.00	.01	.00
KINGS RUBY		N/A		3166	-3166	-100.00	.00	3.84
HEITZ INK GRADE		N/A		1	-1	-100.00	.00	.00
FICKLIN TINTA		N/A		1	-1	-100.00	.00	.00
<b>TOTAL DOM PORT RED</b>			<b>81773</b>	<b>82426</b>	<b>-653</b>	<b>-.79</b>		
<b>DOM PORT TWNY</b>								
TAYLOR		999	5868	6315	-447	-7.08	100.00	100.00
<b>TOTAL DOM PORT TWNY</b>			<b>5868</b>	<b>6315</b>	<b>-447</b>	<b>-7.08</b>		
<b>DOM SHRRY REG</b>								
TAYLOR GOLDEN		999	2020	2091	-71	-3.40	100.00	99.90
KINGS		N/A		2	-2	-100.00	.00	.10
<b>TOTAL DOM SHRRY REG</b>			<b>2020</b>	<b>2093</b>	<b>-73</b>	<b>-3.49</b>		
<b>DOM SHRRY CRM</b>								
TAYLOR		599	6838	6514	324	4.97	65.73	55.71
CHRISTIAN BROS		849	3559	3328	231	6.94	34.21	28.46
FAIRBANKS		N/A	6	1850	-1844	-99.68	.06	15.82
<b>TOTAL DOM SHRRY CRM</b>			<b>10403</b>	<b>11692</b>	<b>-1289</b>	<b>-11.02</b>		
<b>DOM SHRRY DRY</b>								
TAYLOR COCKTAIL		599	8408	8420	-12	-.14	63.24	62.56
FAIRBANKS CKTL		899	2449	2516	-67	-2.66	18.42	18.69
CHRISTIAN BROS		849	2438	2523	-85	-3.37	18.34	18.75
<b>TOTAL DOM SHRRY DRY</b>			<b>13295</b>	<b>13459</b>	<b>-164</b>	<b>-1.22</b>		
<b>DOM CONCORD</b>								
CLOVER HILL GRP		N/A	4016	4341	-325	-7.49	43.56	53.14
JOHNSON ESTATE		949	2941	2586	355	13.73	31.90	31.66
MAZZA		949	1165	26	1139	4380.77	12.64	.32
PENN-SHORE SWT		N/A	708	845	-137	-16.21	7.68	10.34
HERITAGE RED		N/A	390	371	19	5.12	4.23	4.54
<b>TOTAL DOM CONCORD</b>			<b>9220</b>	<b>8169</b>	<b>1051</b>	<b>12.87</b>		
<b>DOM MADEIRA</b>								
P MASSON MADERA		599	1813	1688	125	7.41	100.00	100.00
<b>TOTAL DOM MADEIRA</b>			<b>1813</b>	<b>1688</b>	<b>125</b>	<b>7.41</b>		
<b>DOM MARSALA</b>								
G AND D		499	7073	4957	2116	42.69	54.40	38.08
TAYLOR		999	5535	4556	979	21.49	42.57	35.00
C ROYALE MARSLA		N/A	393	3502	-3109	-88.78	3.02	26.90
ISC MARSALA		N/A	1	2	-1	-50.00	.01	.02
<b>TOTAL DOM MARSALA</b>			<b>13002</b>	<b>13017</b>	<b>-15</b>	<b>-.12</b>		
<b>DM MSCTL/MSCT</b>								
BAREFOOT CAL		699	47736	38311	9425	24.60	50.81	46.06
SUTTER MH MSCTO		699	30513	30880	-367	-1.19	32.48	37.13
GALLO FM TV MSC		1099	11663	7545	4118	54.58	12.41	9.07
BERINGR CAL COL		799	3780	3809	-29	-.76	4.02	4.58
MNTVNA TRR D'OR		N/A	93	88	5	5.68	.10	.11
TWO DOVES PASO		N/A	76	1432	-1356	-94.69	.08	1.72
RENWOOD ORANGE		N/A	57	3	54	1800.00	.06	.00
ST SUPERY MSCTO		N/A	22	740	-718	-97.03	.02	.89
QUADY ELECTRA		N/A	7	315	-308	-97.78	.01	.38
QUADY CAL ORNGE		N/A	4	13	-9	-69.23	.00	.02
REDTREE MOS CAL		N/A	2	21	-19	-90.48	.00	.03
QUADY ELSIUM MS		N/A	1	12	-11	-91.67	.00	.01
ALMADEN MOSCATO		N/A		5	-5	-100.00	.00	.01
<b>TOTAL DM MSCTL/MSCT</b>			<b>93954</b>	<b>83174</b>	<b>10780</b>	<b>12.96</b>		
<b>DOMESTIC SAKE</b>								
GEKKEIKAN		1199	4556	3882	674	17.36	53.52	45.78
SHO CHKU B SAKE		1099	2149	2802	-653	-23.30	25.24	33.04
MOONSTONE PEAR		1399	471	516	-45	-8.72	5.53	6.08
MOMKWA GNJ JNMI		1399	354	340	14	4.12	4.16	4.01
G JOY SAKE		1199	244	202	42	20.79	2.87	2.38
HANA FUJI APPLE		1149	203	223	-20	-8.97	2.38	2.63
MOONSTONE PLUM		1099	153	179	-26	-14.53	1.80	2.11
MOMOKAWA DIAMND		799	108	81	27	33.33	1.27	.96
MOMOKAWA PEARL		799	92	94	-2	-2.13	1.08	1.11
MOONSTNE C LMGR		N/A	43	27	16	59.26	.51	.32
MOMOKAWA SILVER		N/A	37	56	-19	-33.93	.43	.66
MOMOKAWA RUBY		N/A	36	54	-18	-33.33	.42	.64
MOMOKAWA SAMPLR		N/A	25	25	0	100.00	.29	.00
MOONSTONE RSPBY		N/A	16	20	-4	-20.00	.19	.24
OZEKI NIGORI		N/A	9		9	100.00	.11	.00

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(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

PAGE 2

CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
OZEKI DAI GINJO		N/A	7		7	100.00	.08	.00
SHO CHKU B GNJO		N/A	3		3	100.00	.04	.00
HANA LYCHEE		N/A	3		3	100.00	.04	.00
SHO CHKU B NGRI		N/A	2		2	100.00	.02	.00
GEKKEIKAN DRAFT		N/A	2		2	100.00	.02	.00
OZEKI KARATAMBA		N/A		2	-2	-100.00	.00	.02
GEKKEIKAN HAIKU		N/A		2	-2	-100.00	.00	.02
<b>TOTAL DOMESTIC SAKE</b>			<b>8513</b>	<b>8480</b>	<b>33</b>	<b>.39</b>		
DOM BEVRGE WN								
RICH WIR RED		449	36623	36372	251	.69	43.24	44.93
M DVD 20/20 ORG		449	16708	17085	-377	-2.21	19.73	21.11
M DVD 20/20 RED		449	5666	6063	-397	-6.55	6.69	7.49
MD 20/20 FLC ML		449	5090	147	4943	3362.59	6.01	.18
MD 20/20 BAN RD		449	4391	4327	64	1.48	5.18	5.35
RICH WIR WHITE		649	4087	4045	42	1.04	4.83	5.00
MD 20/20 STW-KW		449	4065	3850	215	5.58	4.80	4.76
MD 20/20 PCH CR		449	3608	3399	209	6.15	4.26	4.20
RICH WIR/FRUIT		449	1781	2071	-290	-14.00	2.10	2.56
RICH WIR GRAPE		449	1175	1421	-246	-17.31	1.39	1.76
THUNDERBIRD		499	939	1043	-104	-9.97	1.11	1.29
GALLO N TRN EXP		499	563	112	451	402.68	.66	.14
KING SLMN CNCRD		N/A	1		1	100.00	.00	.00
BOONE F STRW HL		N/A		1012	-1012	-100.00	.00	1.25
<b>TOTAL DOM BEVRGE WN</b>			<b>84697</b>	<b>80947</b>	<b>3750</b>	<b>4.63</b>		
DOM KOSHER WN								
MANICHZ CONCORD		499	16189	16983	-794	-4.68	21.53	22.12
MOGEN DVD CNCRD		499	11615	11105	510	4.59	15.44	14.46
MANICHZ BLKBRRY		499	11368	11969	-601	-5.02	15.12	15.59
MOGEN DVD BLKBY		499	8996	8418	578	6.87	11.96	10.96
MNCHZ CRM PEACH		499	8494	8968	-474	-5.29	11.29	11.68
MAN CRM WH CNCD		499	7644	7851	-207	-2.64	10.16	10.22
MAN CRM RD CNCD		899	6745	7638	-893	-11.69	8.97	9.95
MANSCHWITZ ELDBY		499	1857	1859	-2	-.11	2.47	2.42
MANICHWITZ CHRRY		499	1226	1047	179	17.10	1.63	1.36
B HERZOG MERLOT		1399	569	527	42	7.97	.76	.69
B HERZOG CHARD		1399	411	386	25	6.48	.55	.50
B HERZOG CAB SV		N/A	46		46	100.00	.06	.00
B HRZG S RS CAB		N/A	17	4	13	325.00	.02	.01
B HERZOG ZNFNDL		N/A	15		15	100.00	.02	.00
HAGAFEN SAV BLC		N/A	13	29	-16	-55.17	.02	.04
HAGAFEN CAB SAV		N/A	2	3	-1	-33.33	.00	.00
HAGAFEN CHARDNY		N/A		3	-3	-100.00	.00	.00
<b>TOTAL DOM KOSHER WN</b>			<b>75207</b>	<b>76790</b>	<b>-1583</b>	<b>-2.06</b>		
DOM DSSRT OTH								
DUBONNET ROUGE		999	1172	1226	-54	-4.40	92.65	59.49
CARROLLS HONEY		N/A	57		57	100.00	4.51	.00
PACIFIC RIM FRM		N/A	23	35	-12	-34.29	1.82	1.70
ROSNBLM DESIREE		N/A	9		9	100.00	.71	.00
CAMPOBASSO RED		N/A	3	795	-792	-99.62	.24	38.57
B DOON VINFERNO		N/A	1		1	100.00	.08	.00
RENWOOD ICE WNE		N/A		5	-5	-100.00	.00	.24
<b>TOTAL DOM DSSRT OTH</b>			<b>1265</b>	<b>2061</b>	<b>-796</b>	<b>-38.62</b>		
BURGUNDY								
CARLO ROSSI RED		899	22544	22592	-48	-.21	38.57	35.58
FRAN O WLD CLSC		1499	17143	19146	-2003	-10.46	29.33	30.15
ALMDN MNT RD BX		1599	10128	11329	-1201	-10.60	17.33	17.84
LIVINGSTON CLLR		1199	6008	6080	-72	-1.18	10.28	9.57
GALLO FAM V TWN		999	2616	2498	118	4.72	4.48	3.93
CHAT LUZERNE		N/A	4	1859	-1855	-99.78	.01	2.93
<b>TOTAL BURGUNDY</b>			<b>58443</b>	<b>63504</b>	<b>-5061</b>	<b>-7.97</b>		
CHIANTI								
FRANZIA		1499	16215	17014	-799	-4.70	41.32	42.07
CRIBARI AMR		1199	12688	13457	-769	-5.71	32.33	33.27
CARLO ROSSI LGT		1449	10337	9973	364	3.65	26.34	24.66
CH LUZERNE GRBL		N/A		1	-1	-100.00	.00	.00
<b>TOTAL CHIANTI</b>			<b>39240</b>	<b>40445</b>	<b>-1205</b>	<b>-2.98</b>		
RED GENRC OTH								
C RSSI PSNO FLV		899	48822	47089	1733	3.68	26.18	28.71
FRANZIA CHLLABL		1299	42224	38522	3702	9.61	22.64	23.49
HAZLITT RED CAT		849	24659	22257	2402	10.79	13.22	13.57
TAYLOR LAKE C R		799	15839	17936	-2097	-11.69	8.49	10.94
CUPCAKE VLVT CA		N/A	9406	4864	4542	93.38	5.04	2.97
HRM RX-G FR CAL		699	6126	3093	3033	98.06	3.29	1.89
BULLY HLL BANTY		899	5734	5713	21	.37	3.07	3.48
LIBERTY CRK SWT		799	4328	3072	1256	40.89	2.32	1.87
TAYLOR LK SFT R		799	3812	4522	-710	-15.70	2.04	2.76
TABLE LF SWT RD		N/A	3757		3757	100.00	2.01	.00
WILCX CLRION RV		N/A	3291	3226	65	2.01	1.76	1.97
HAZLITT CBN FVR		N/A	2877	1911	966	50.55	1.54	1.17
GALLO FAM V SWT		999	2624	1302	1322	101.54	1.41	.79
BLLY HL LV GOAT		899	2395	2461	-66	-2.68	1.28	1.50

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			This Year	Last Year			This Year	Last Year
BULLY HL GROWER		1299	1916	2135	-219	-10.26	1.03	1.30
BLLY HL WLTR RS		899	864	832	32	3.85	.46	.51
WOODBURG SWT RED		1199	786		786	100.00	.42	.00
PRESQUE ISL CRK		N/A	691	791	-100	-12.64	.37	.48
MAZZA CNTRY RED		N/A	631	638	-7	-1.10	.34	.39
HERITAGE FREDNA		N/A	605	573	32	5.58	.32	.35
BLACK BOX ELEGN		2399	573		573	100.00	.31	.00
MARIETTA O V 56		N/A	545		545	100.00	.29	.00
MARIETTA O V 57		N/A	537		537	100.00	.29	.00
NSSLY NGHTY MRT		N/A	506	503	3	.60	.27	.31
OUR DAILY RED		N/A	438		438	100.00	.23	.00
CONFECTNR SYMPH		1199	418		418	100.00	.22	.00
RIDGE 3 VALLEYS		2499	353	323	30	9.29	.19	.20
CLOVR HLL T RCK		1349	329	394	-65	-16.50	.18	.24
NTTNY MT TALGT		N/A	325	340	-15	-4.41	.17	.21
ALLEGRO HARMONY		N/A	240	154	86	55.84	.13	.09
WATERBROOK MLNG		N/A	146	95	51	53.68	.08	.06
CHDSFRD 2BT GFT		N/A	112		112	100.00	.06	.00
ALLEGRO SUITE		N/A	103	93	10	10.75	.06	.06
CLOVR HLL CHMBC		N/A	70	80	-10	-12.50	.04	.05
DUCKHORN PARADX		N/A	70	24	46	191.67	.04	.01
ST CHP SOFT RED		N/A	48	5	43	860.00	.03	.00
MAZZA VICTORIAN		N/A	41	23	18	78.26	.02	.01
FREY NATURAL		N/A	39	157	-118	-75.15	.02	.10
HAZLTT R CAT HL		N/A	38	66	-28	-42.42	.02	.04
SWEET BLS SW RD		N/A	29		29	100.00	.02	.00
GUENOC V CRT NC		N/A	28	16	12	75.00	.02	.01
FRAN CP CLRT DS		N/A	19		19	100.00	.01	.00
R STRNG SYMMTRY		N/A	16	7	9	128.57	.01	.00
VERMEIL XXXIV		N/A	15	22	-7	-31.82	.01	.01
PENDULUM RED		N/A	13	1	12	1200.00	.01	.00
THE SUM CALIF		N/A	11		11	100.00	.01	.00
MARIETTA O V 55		N/A	10	267	-257	-96.25	.01	.16
RAMEY CLARET		N/A	6	13	-7	-53.85	.00	.01
ROBERT HL RHONE		N/A	3	22	-19	-86.36	.00	.01
KENWOOD RED		N/A	2	12	-10	-83.33	.00	.01
ATLAS PEAK NP V		N/A	1		1	100.00	.00	.00
PAHLMAYER RD NP		N/A	1		1	100.00	.00	.00
NEWTON CLARET		N/A		293	-293	-100.00	.00	.18
SEBASTNI SECOLO		N/A		79	-79	-100.00	.00	.05
MARIETTA V O 52		N/A		51	-51	-100.00	.00	.03
DECOY MIGRTN RD		N/A		11	-11	-100.00	.00	.01
RIDGE GEYSRVLL		N/A		4	-4	-100.00	.00	.00
BENZIGER TRIBUT		N/A		1	-1	-100.00	.00	.00
<b>TOTAL RED GENRC OTH</b>			<b>186472</b>	<b>163993</b>	<b>22479</b>	<b>13.71</b>		
BARBERA		N/A	392	152	240	157.89	49.06	87.86
SHANNON RDGE HV		N/A	346	16	330	2062.50	43.30	9.25
RENWOOD AMADOR		N/A	61		61	100.00	7.63	.00
MCMANIS CAL		N/A		4	-4	-100.00	.00	2.31
BORRA O VN LODI		N/A		1	-1	-100.00	.00	.58
SHANNON RDGE LC		N/A						
<b>TOTAL BARBERA</b>			<b>799</b>	<b>173</b>	<b>626</b>	<b>361.85</b>		
CABERNET SAUV		799	32633	32874	-241	-.73	7.26	7.69
RM WOODBRIDGE		699	19190	20553	-1363	-6.63	4.27	4.80
BAREFOOT CAL		1599	18875	16779	2096	12.49	4.20	3.92
CARLO ROSSI		1799	17109	14144	2965	20.96	3.80	3.31
ALMADEN CAL BOX		1699	16814	14996	1818	12.12	3.74	3.51
FRANZIA BOX		699	16258	17597	-1339	-7.61	3.62	4.11
SUTTER HOME		2499	15855	10856	4999	46.05	3.53	2.54
BLACK BOX P RBL		699	15099	15160	-61	-.40	3.36	3.54
HRM REX-GOL CAL		599	14978	16251	-1273	-7.83	3.33	3.80
FISHEYE		1199	12106	11439	667	5.83	2.69	2.67
R MNDVI PVT SEL		799	12028	11844	184	1.55	2.67	2.77
FOXHORN		1199	11772	10461	1311	12.53	2.62	2.45
BERNGR FNDR EST		799	10844	6187	4657	75.27	2.41	1.45
LIBERTY CRK CAL		799	8273	7710	563	7.30	1.84	1.80
TABLE LEAF CAL		799	8196	6442	1754	27.23	1.82	1.51
TURNING LEAF		699	7607	7871	-264	-3.35	1.69	1.84
STONE CELLARS		1399	6973	8244	-1271	-15.42	1.55	1.93
MNDVI CK CAB SV		999	6575	6791	-216	-3.18	1.46	1.59
FETZER CAL		999	5987	6317	-330	-5.22	1.33	1.48
COPPER RIDGE		899	5516	5155	361	7.00	1.23	1.21
CORBETT CANYON		1599	5464	4892	572	11.69	1.21	1.14
J LHR EST 7 OAK		1099	4687	4115	572	13.90	1.04	.96
SMOKING LOON		1499	4619	3202	1417	44.25	1.03	.75
CORBETT CANYON		1449	4541	4676	-135	-2.89	1.01	1.09
LIVINGSTON CLLR		999	4327	4000	327	8.18	.96	.94
REDWOOD CREEK		N/A	4129		4129	100.00	.92	.00
GREEN TRUCK MEN		1099	3903	4361	-458	-10.50	.87	1.02
GALLO FAM V TWN		1299	3650	2620	1030	39.31	.81	.61
MIRASSOU C CST		1299	3270	3303	-33	-1.00	.73	.77
GNARLY HEAD CAL		1899	3181	2184	997	45.65	.71	.51
RDNY STRNG C SV		1599	2991	3116	-125	-4.01	.67	.73
STERLNG VNT COL		1799	2975	3210	-235	-7.32	.66	.75
FRANCS CPPLA DC		1399	2940	2298	642	27.94	.65	.54
COL GRAND EST		1699	2870	2462	408	16.57	.64	.58
CSM		N/A	2861		2861	100.00	.64	.00
STEVEN KENT LMV		1999	2779	2841	-62	-2.18	.62	.66
KDL-JKS V RS CB								

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
MONTHAVEN CSTAL		N/A	2777	3178	-401	-12.62	.62	.74
BOGLE CAB SAUV		1299	2646	2344	302	12.88	.59	.55
CONCANNON GL CA		1199	2614	6821	-4207	-61.68	.58	1.59
MARTINI SONOMA		1699	2552	1739	813	46.75	.57	.41
LITTLE BL DRESS		1199	2481	2105	376	17.86	.55	.49
C D BOIS CAB NC		1699	2472	2514	-42	-1.67	.55	.59
RAVENSWD VNT BL		1199	2440	2197	243	11.06	.54	.51
HAYES VALLEY VY		1299	2425	2	2423	*****	.54	.00
AVALON NAPA VLY		1299	2389	2352	37	1.57	.53	.55
MERRYVALE STAR		N/A	2371	940	1431	152.23	.53	.22
SUTTER HM 2PACK		N/A	2366	1530	836	54.64	.53	.36
GHOST PNE NP SN		1999	2357	1398	959	68.60	.52	.33
JOEL GOTT 815		1699	2273	636	1637	257.39	.51	.15
THE NAKED GRAPE		899	2272	1213	1059	87.30	.51	.28
COL TWO VINES		1099	2242	2751	-509	-18.50	.50	.64
337 LODI		1499	2229	1772	457	25.79	.50	.41
BV COASTAL CB S		1099	2140	3455	-1315	-38.06	.48	.81
TISDALE CAL		599	2113	3135	-1022	-32.60	.47	.73
BONTERRA		1599	2021	2326	-305	-13.11	.45	.54
TWISTED CAB CAL		1399	1847	12	1835	*****	.41	.00
SIMI CABNT SAUV		2399	1808	1585	223	14.07	.40	.37
NIGHT HARVEST		1399	1806	3944	-2138	-54.21	.40	.92
FREY ORGANIC		1499	1732	1429	303	21.20	.39	.33
BLACKSTONE CAL		1199	1704	2130	-426	-20.00	.38	.50
CUPCAKE C COAST		1199	1659		1659	100.00	.37	.00
STERLING CAB SV		2499	1619	1787	-168	-9.40	.36	.42
SEBASTIANI SC		1699	1601	1389	212	15.26	.36	.32
R MNDVI CAB SAV		2599	1580	1456	124	8.52	.35	.34
SIMPLY NAKED CA		1099	1540	137	1403	1024.09	.34	.03
FRNCISCN CAB SV		2499	1529	1657	-128	-7.72	.34	.39
RARE EARTH ORGN		N/A	1503		1503	100.00	.33	.00
MARTINI NAPA RS		2299	1475	1097	378	34.46	.33	.26
MIDDLE SIS MSCF		N/A	1469		1469	100.00	.33	.00
TOASTED HEAD		1499	1414	1500	-86	-5.73	.31	.35
HESS SELECT		1699	1361	1408	-47	-3.34	.30	.33
ESTANCIA PS RBL		1699	1300	1537	-237	-15.42	.29	.36
RED TRUCK CAL		1199	1294	956	338	35.36	.29	.22
CLOS LCHNCE EST		N/A	1288		1288	100.00	.29	.00
FREI BROTHER AV		2199	1281	682	599	87.83	.28	.16
RED		1199	1263	1265	-2	-.16	.28	.30
THREE THV BANDT		999	1184	868	316	36.41	.26	.20
MCMANIS FAMILY		1099	1183	466	717	153.86	.26	.11
DANCING BULL		N/A	1147		1147	100.00	.26	.00
GALLO OF SONOMA		N/A	1145	294	851	289.46	.25	.07
SNAP DRAGON CAL		799	1133	1488	-355	-23.86	.25	.35
LIBERTY SCHOOL		1399	1133	829	304	36.67	.25	.19
ADELINE HOWEL		N/A	1112		1112	100.00	.25	.00
IRONY NAPA VLLY		1499	1041	910	131	14.40	.23	.21
PARROT RANCH		N/A	1041		1041	100.00	.23	.00
VENDANGE		399	1034	3067	-2033	-66.29	.23	.72
C KRUG CAB SAUV		2599	998	595	403	67.73	.22	.14
SHANNON RIDGE		N/A	984		984	100.00	.22	.00
C D BOIS AV RSV		1999	975	1111	-136	-12.24	.22	.26
CSM INDIAN WLLS		1899	973	757	216	28.53	.22	.18
SONOMA RIVER		N/A	922		922	100.00	.21	.00
CH S JEAN CALIF		1599	913	853	60	7.03	.20	.20
HEITZ CB TRLSDE		N/A	901		901	100.00	.20	.00
CASTLE ROCK P R		1199	883	1043	-160	-15.34	.20	.24
STAGS LP WC NAP		5499	877	798	79	9.90	.20	.19
HAHN NICKY HAHN		1499	874	677	197	29.10	.19	.16
QUAIL RDG CB SV		N/A	868		868	100.00	.19	.00
DONATI		N/A	862		862	100.00	.19	.00
BV CABERNET NP V		1899	859	1060	-201	-18.96	.19	.25
BIG HOUSE USUAL		2399	842		842	100.00	.19	.00
SHARPS HL ES RS		N/A	840		840	100.00	.19	.00
BERNGR KNGT VLY		2399	800	661	139	21.03	.18	.15
DREAMNG TREE NC		N/A	793	2	791	*****	.18	.00
KNDL-JKSN GR RS		2599	792	700	92	13.14	.18	.16
CHIMNEY ROCK		5299	779	420	359	85.48	.17	.10
FRANCS CPPL DIR		2199	720	334	386	115.57	.16	.08
CENTURY OAK		N/A	718	451	267	59.20	.16	.11
LOCKWOOD		N/A	708		708	100.00	.16	.00
CYCLE GLADIATOR		999	703	994	-291	-29.28	.16	.23
R STRNG ALX VLY		2199	691		691	100.00	.15	.00
CCK		2499	671	38	633	1665.79	.15	.01
CLOS DU VAL		3299	651	698	-47	-6.73	.14	.16
KENWOOD SNMA CO		1799	643	670	-27	-4.03	.14	.16
DYNAMITE NORTH		1499	595	816	-221	-27.08	.13	.19
NAPA CELLARS NV		2499	574	818	-244	-29.83	.13	.19
RUTHERFORD RNCH		1999	564	220	344	156.36	.13	.05
WILD HORSE PR		1999	537	716	-179	-25.00	.12	.17
LAYER CAKE NAPA		1699	526		526	100.00	.12	.00
SILVER OAK ALEX		N/A	507	1134	-627	-55.29	.11	.27
ARROWOOD RESRVE		N/A	494	1	493	*****	.11	.00
ST CLEMNT ORPPS		N/A	482		482	100.00	.11	.00
MONOGAMY NC CAB		1299	444		444	100.00	.10	.00
BV RUTH CAB SAV		2999	442	311	131	42.12	.10	.07
FERRARI-CARANO		2999	431	236	195	82.63	.10	.06
GEYSER PK ALX V		1999	416	892	-476	-53.36	.09	.21
EDNA VLY S LUIS		1299	388	1	387	*****	.09	.00
RFRD CABNT SAUV		3599	376	293	83	28.33	.08	.07
GEYSR PK RSV AV		N/A	342	70	272	388.57	.08	.02
GUSTAFSON WATCH		N/A	330		330	100.00	.07	.00

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
BLACK BOX CAL		599	301		301	100.00	.07	.00
MOTOS LIBERTY		999	285	235	50	21.28	.06	.05
ERBA MOUNTNSIDE		N/A	273	2	271	*****	.06	.00
J LOHR ESTATES		899	270	228	42	18.42	.06	.05
ARNOLD PALMER		1499	262	383	-121	-31.59	.06	.09
VOLKR EISLE N P		N/A	229	115	114	99.13	.05	.03
ETUDE NAPA VLLY		N/A	226		226	100.00	.05	.00
JAMES MTCHLL LD		1399	203		203	100.00	.05	.00
GRAYSON CLLR PS		N/A	196		196	100.00	.04	.00
MILBRANDT CLMBA		N/A	191	219	-28	-12.79	.04	.05
CAYMUS CAB SAUV		N/A	185		185	100.00	.04	.00
R STRNG AV RSRV		N/A	181	386	-205	-53.11	.04	.09
COHN BR SLVR LB		2399	177	1	176	*****	.04	.00
CAKEBRD CAB SAV		N/A	168	10	158	1580.00	.04	.00
NAPA CELLARS SC		N/A	161	88	73	82.95	.04	.02
EHLERS EST 1886		N/A	160	546	-386	-70.70	.04	.13
JORDAN CAB SAUV		N/A	149	92	57	61.96	.03	.02
RAVENSWD SONOMA		N/A	146	613	-467	-76.18	.03	.14
MENAGE A TRS NC		N/A	146		146	100.00	.03	.00
HIGH VALLEY VYD		N/A	146		146	100.00	.03	.00
OLIVER HILL OAK		N/A	145		145	100.00	.03	.00
ARCTURUS NAPA		N/A	133	526	-393	-74.71	.03	.12
SILVER OAK NAPA		N/A	133	107	26	24.30	.03	.03
ROBERT CRAIG AF		N/A	131		131	100.00	.03	.00
CSM COLD CREEK		N/A	123	19	104	547.37	.03	.00
PINA NAPA VALLY		N/A	121	280	-159	-56.79	.03	.07
HEAVYWGHT CHAMP		N/A	121		121	100.00	.03	.00
PAUL HOBBS CRSS		N/A	118	39	79	202.56	.03	.01
BRNGR PRVT RSRV		N/A	117	210	-93	-44.29	.03	.05
SILVERADO		N/A	117	83	34	40.96	.03	.02
ANDRETTI SELECT		1099	115	145	-30	-20.69	.03	.03
LAYER CAKE CAL		N/A	112		112	100.00	.02	.00
BRIDLEWOOD EST		N/A	111		111	100.00	.02	.00
DUCKHORN DECOY		N/A	110		110	100.00	.02	.00
MINER CLASSIC		N/A	107		107	100.00	.02	.00
LA ROCCA ORGNIC		N/A	101		101	100.00	.02	.00
DUNCAN PEAK		N/A	97		97	100.00	.02	.00
FAUST NAPA VLLY		N/A	90	34	56	164.71	.02	.01
ATLS PK SPRG MT		N/A	86	248	-162	-65.32	.02	.06
EMBLEM OSO		N/A	85	3	82	2733.33	.02	.00
ENTWINE CAL		N/A	82		82	100.00	.02	.00
R MNDVI OAKVLE		N/A	81	277	-196	-70.76	.02	.06
HEITZ NAPA CB S		N/A	75		75	100.00	.02	.00
EDUCATED GUESS		N/A	75		75	100.00	.02	.00
CARTLDGE&BROWNE		N/A	72	9	63	700.00	.02	.00
ROMBAUER NAPA		N/A	69	57	12	21.05	.02	.01
VEZER RESERVE		N/A	66		66	100.00	.01	.00
CSM CANOE RIDGE		N/A	64	23	41	178.26	.01	.01
JOEL GOTT KNIGHT		N/A	63		63	100.00	.01	.00
ROUTE66 CNRS		N/A	63		63	100.00	.01	.00
SEAN MINOR 4BRS		N/A	60		60	100.00	.01	.00
FOLIE A'DX ALXD		N/A	59	2	57	2850.00	.01	.00
HALL NAPA		N/A	57	90	-33	-36.67	.01	.02
COL CLMBIA VLLY		N/A	54		54	100.00	.01	.00
ST FRANCIS SNMA		N/A	53		53	100.00	.01	.00
BEAR'S LAIR CAL		N/A	52	877	-825	-94.07	.01	.21
WENTE WETMRE RS		N/A	52	1	51	5100.00	.01	.00
PROJECT PASO		N/A	51		51	100.00	.01	.00
HAYMN&HLL RS NV		N/A	49	9	40	444.44	.01	.00
RAMEY NAPA VLLY		N/A	47	19	28	147.37	.01	.00
PHELPS NAPA VLY		N/A	45	93	-48	-51.61	.01	.02
C SMITH CB SMTH		N/A	44	63	-19	-30.16	.01	.01
EBERLE CABERNET		N/A	44	3	41	1366.67	.01	.00
CLOVR HLL CB SV		N/A	41	60	-19	-31.67	.01	.01
HONIG NAPA VLLY		N/A	41	19	22	115.79	.01	.00
TORTOISE CRK CK		N/A	40		40	100.00	.01	.00
CH MONTELENA		N/A	39	69	-30	-43.48	.01	.02
TARRICA PASO		N/A	38	20	18	90.00	.01	.00
ROBERT HALL PR		N/A	37	26	11	42.31	.01	.01
CHADDSFORD		1699	36	60	-24	-40.00	.01	.01
EARTHQUAKE LODI		N/A	36	4	32	800.00	.01	.00
NEWTON UNFILTRD		N/A	36	4	32	800.00	.01	.00
CONIGLIO NAPA		N/A	35		35	100.00	.01	.00
WLLM HLL EST BB		N/A	34		34	100.00	.01	.00
PAUL HOBBS NP V		N/A	33	8	25	312.50	.01	.00
JOSH CELLARS NC		N/A	33		33	100.00	.01	.00
ANNABELLA NAPA		N/A	32	79	-47	-59.49	.01	.02
ARBOR CREST C S		N/A	32	1	31	3100.00	.01	.00
HEITZ CB BLLA O		N/A	31	10	21	210.00	.01	.00
SLAUGHTERHOUSE		N/A	31		31	100.00	.01	.00
R MONDAVI RESRV		N/A	29	26	3	11.54	.01	.01
ANDRETTI		N/A	29	21	8	38.10	.01	.00
STG L WC FAY NV		N/A	29	15	14	93.33	.01	.00
CEDAR KNOLL		N/A	29	8	21	262.50	.01	.00
CANNONBALL CAL		N/A	29	5	24	480.00	.01	.00
SHAFER 1 PONT 5		N/A	28	20	8	40.00	.01	.00
CARR NAPA VALLY		N/A	28	2	26	1300.00	.01	.00
WLLM HILL NP VL		N/A	28		28	100.00	.01	.00
CALISTOGA CELLR		N/A	27		27	100.00	.01	.00
X WINERY NAPA		N/A	26	17	9	52.94	.01	.00
KEENAN NAPA VLY		N/A	26	8	18	225.00	.01	.00
MONTCLLO JFF CV		N/A	26		26	100.00	.01	.00
FROGS LEAP CB S		N/A	25	37	-12	-32.43	.01	.01

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

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PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
COL HORSE HEAVN		N/A	25		25	100.00	.01	.00
STICKYBEAK		N/A	25		25	100.00	.01	.00
TYLER FLOR NAPA		N/A	24		24	100.00	.01	.00
SEVNTY FVE TUCK		N/A	24		24	100.00	.01	.00
PEIRANO ESTATE		N/A	23	113	-90	-79.65	.01	.03
GRGICH HILLS		N/A	23	16	7	43.75	.01	.00
CULT		N/A	23		23	100.00	.01	.00
VINDICATED		N/A	23		23	100.00	.01	.00
COHN BR SLVR NC		N/A	22	6	16	266.67	.00	.00
FLIP FLOP CAL		N/A	22		22	100.00	.00	.00
FREY BIODYNAMIC		N/A	21	100	-79	-79.00	.00	.02
CARPE DIEM		N/A	21		21	100.00	.00	.00
DUCKHORN NAPA		N/A	20	69	-49	-71.01	.00	.02
FAR NIENIE CB S		N/A	20	53	-33	-62.26	.00	.01
BLK STALLION NP		N/A	20		20	100.00	.00	.00
GIRARD NAPA		N/A	19	11	8	72.73	.00	.00
CAMRON HUGH 190		N/A	18	57	-39	-68.42	.00	.01
PALMAZ		N/A	18	13	5	38.46	.00	.00
PASO CREEK P RB		N/A	18		18	100.00	.00	.00
NAPA RIDGE		N/A	18		18	100.00	.00	.00
BERINGR CAL COL		N/A	17	924	-907	-98.16	.00	.22
TURNBULL EST GR		N/A	17		17	100.00	.00	.00
SHARPS HILL		N/A	16	359	-343	-95.54	.00	.08
TRIN NV CHICK		N/A	16	18	-2	-11.11	.00	.00
STUHMULLER		N/A	16	4	12	300.00	.00	.00
LEWIS CAB NP VL		N/A	15	5	10	200.00	.00	.00
DEAD CANYON HOR		N/A	14	4	10	250.00	.00	.00
WATERBROOK COL		N/A	14		14	100.00	.00	.00
CLOS LACHANCE		N/A	13	3654	-3641	-99.64	.00	.85
WHITEHALL LANE		N/A	13	37	-24	-64.86	.00	.01
ZD CAB SAUV		N/A	13	12	1	8.33	.00	.00
NCKL&NCKL RANCH		N/A	13		13	100.00	.00	.00
HEALDSBURG RNCH		N/A	12	92	-80	-86.96	.00	.02
SBRAGIA RNCH DL		N/A	12	2	10	500.00	.00	.00
STONESTRT NMUNT		N/A	12		12	100.00	.00	.00
CAYMUS SPCL SEL		N/A	12		12	100.00	.00	.00
SPENCER ELIZBTH		N/A	12		12	100.00	.00	.00
BLUE MOUNTAIN		N/A	12		12	100.00	.00	.00
CADE NAPA CUVEE		N/A	12		12	100.00	.00	.00
ANDERSON'S CONN		N/A	11	96	-85	-88.54	.00	.02
TREFETHEN		N/A	11	15	-4	-26.67	.00	.00
MARIETTA CAB SV		N/A	11	9	2	22.22	.00	.00
R STRNG ROCKAWY		N/A	11	4	7	175.00	.00	.00
CH S JEAN CEPGE		N/A	11	1	10	1000.00	.00	.00
HUSIC NAPA		N/A	10	215	-205	-95.35	.00	.05
BLISS		N/A	10	131	-121	-92.37	.00	.03
W B BRIDGMAN		N/A	9		9	100.00	.00	.00
BV PVT RS G LTR		N/A	9		9	100.00	.00	.00
NCKL&NCKL BRAND		N/A	9		9	100.00	.00	.00
RUBICON EST CSK		N/A	8	40	-32	-80.00	.00	.01
NCKL&NCKL SULLE		N/A	8		8	100.00	.00	.00
ST CLEMENT NAPA		N/A	7	52	-45	-86.54	.00	.01
WINE WORKS ORGC		N/A	7	27	-20	-74.07	.00	.01
HALL KATHRYN		N/A	7	19	-12	-63.16	.00	.00
PINE RIDGE NAPA		N/A	7	10	-3	-30.00	.00	.00
HEWITT RUTHERFD		N/A	7	8	-1	-12.50	.00	.00
SHAFER HILLSIDE		N/A	7	6	1	16.67	.00	.00
STONESTRT B CGR		N/A	7		7	100.00	.00	.00
HEITZ CAB MRTHA		N/A	7		7	100.00	.00	.00
DAN AYKROYD SNM		N/A	6	27	-21	-77.78	.00	.01
CANYNS EDG HRSE		N/A	6	12	-6	-50.00	.00	.00
SULLIVAN		N/A	6	11	-5	-45.45	.00	.00
TERLATO CAL		N/A	6	9	-3	-33.33	.00	.00
CLIFF LEDE SLD		N/A	6	3	3	100.00	.00	.00
LEWIS CB SV RES		N/A	6	2	4	200.00	.00	.00
LINE 39 LC		N/A	5	144	-139	-96.53	.00	.03
STAGS LP WC SLV		N/A	5	24	-19	-79.17	.00	.01
ANTICA NAPA VLY		N/A	5	19	-14	-73.68	.00	.00
FORMAN VINEYARD		N/A	5	15	-10	-66.67	.00	.00
NEYERS RNCH-CNN		N/A	5		5	100.00	.00	.00
ALTUS NAPA VLLY		N/A	5		5	100.00	.00	.00
PARALLEL NAPA		N/A	5		5	100.00	.00	.00
CELANI NAPA		N/A	5		5	100.00	.00	.00
CHAPLT PRITCHRD		N/A	5		5	100.00	.00	.00
J LOHR CAROL VY		N/A	4	739	-735	-99.46	.00	.17
SEQUOIA CAB SAV		N/A	4	510	-506	-99.22	.00	.12
STAPLEHEAD N C		N/A	4	25	-21	-84.00	.00	.01
ALDER RIDGE		N/A	4	19	-15	-78.95	.00	.00
NEWTON L PUZZLE		N/A	4	8	-4	-50.00	.00	.00
SNO CAB SAUV		N/A	4	6	-2	-33.33	.00	.00
IRONSTN NHL B C		N/A	4	2	2	100.00	.00	.00
FREEMK ABBY BSH		N/A	4	1	3	300.00	.00	.00
CHALONE MONTERY		N/A	4		4	100.00	.00	.00
COUPLES CO NAPA		N/A	4		4	100.00	.00	.00
QUILCEDA CREEK		N/A	4		4	100.00	.00	.00
GOTT 6		N/A	3	832	-829	-99.64	.00	.19
FOREST GLEN BS		N/A	3	747	-744	-99.60	.00	.17
MRTNI MNTE RSSO		N/A	3	186	-183	-98.39	.00	.04
JUDDS HILL NAPA		N/A	3	15	-12	-80.00	.00	.00
VINDELLOCKS CAB		N/A	3	6	-3	-50.00	.00	.00
BENNETT LANE RS		N/A	3		3	100.00	.00	.00
MAYACAMAS CB SV		N/A	3		3	100.00	.00	.00
SNOWDEN LOST VY		N/A	3		3	100.00	.00	.00



# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
LEESE-FITCH CAL		N/A	3		3	100.00	.00	.00
W H SMITH HOWLL		N/A	3		3	100.00	.00	.00
VERMEIL FRED NV		N/A	3		3	100.00	.00	.00
ALMADEN CASK		N/A	2	2992	-2990	-99.93	.00	.70
SOLA NAPA		N/A	2	1002	-1000	-99.80	.00	.23
IRONSTONE		N/A	2	232	-230	-99.14	.00	.05
WINE WRK RADICL		N/A	2	71	-69	-97.18	.00	.02
FRANK FAM VY NP		N/A	2	26	-24	-92.31	.00	.01
BROMAN		N/A	2	12	-10	-83.33	.00	.00
MECER EST WASH		N/A	2	12	-10	-83.33	.00	.00
MARILYN VELVET		N/A	2	11	-9	-81.82	.00	.00
RIDGE SNTA CRUZ		N/A	2	9	-7	-77.78	.00	.00
KENWOOD C S ART		N/A	2	6	-4	-66.67	.00	.00
LARKMEAD		N/A	2	2		.00	.00	.00
STONESTREET AV		N/A	2	2		.00	.00	.00
ROBIN K		N/A	2	1	1	100.00	.00	.00
BURGESS LBRY RS		N/A	2		2	100.00	.00	.00
BOYANCI INSPIRE		N/A	2		2	100.00	.00	.00
MARTIN RNCH THR		N/A	2		2	100.00	.00	.00
SHIMMIN CANYON		N/A	1	1679	-1678	-99.94	.00	.39
PEAR VALLEY P R		N/A	1	1394	-1393	-99.93	.00	.33
SOVERAIN CSV		N/A	1	818	-817	-99.88	.00	.19
MARTINI ALEX VL		N/A	1	479	-478	-99.79	.00	.11
MAD HATTER NAPA		N/A	1	336	-335	-99.70	.00	.08
PACIFIC PEAK		N/A	1	252	-251	-99.60	.00	.06
ATLS PK MT VDR		N/A	1	248	-247	-99.60	.00	.06
SODARO FELICITY		N/A	1	201	-200	-99.50	.00	.05
CAYMUS NAPA VLY		N/A	1	173	-172	-99.42	.00	.04
BENZGR SC CB SV		N/A	1	111	-110	-99.10	.00	.03
JARHEAD		N/A	1	64	-63	-98.44	.00	.01
BANSHEE NAPA		N/A	1	60	-59	-98.33	.00	.01
BARNARD GRIFFIN		N/A	1	23	-22	-95.65	.00	.01
BRANHAM RSLT NP		N/A	1	18	-17	-94.44	.00	.00
HOOK AND LADDER		N/A	1	17	-16	-94.12	.00	.00
YOSEMITE VIEW		N/A	1	12	-11	-91.67	.00	.00
CHAPPLT MTN CUV		N/A	1	12	-11	-91.67	.00	.00
TULIP HLL TRACY		N/A	1	12	-11	-91.67	.00	.00
WILDHURST		N/A	1	11	-10	-90.91	.00	.00
BOOKWLTR FRSHDW		N/A	1	9	-8	-88.89	.00	.00
COVEY RUN CLMBA		N/A	1	9	-8	-88.89	.00	.00
NAPA STATION		N/A	1	7	-6	-85.71	.00	.00
ROBERT CRAIG MV		N/A	1	7	-6	-85.71	.00	.00
CAKEBRD VN HILL		N/A	1	6	-5	-83.33	.00	.00
X WINRY LOT 371		N/A	1	2	-1	-50.00	.00	.00
WHITE OAK CAL		N/A	1	2	-1	-50.00	.00	.00
RAMEY ANNUM NAP		N/A	1	1		.00	.00	.00
DAVIES DIAMOND		N/A	1		1	100.00	.00	.00
COHN OLIVE HILL		N/A	1		1	100.00	.00	.00
BRSSFLD HI SRNT		N/A	1		1	100.00	.00	.00
ACRE CNTRL CST		N/A		2502	-2502	-100.00	.00	.58
RAYS STATION SC		N/A		2499	-2499	-100.00	.00	.58
KENNETH VOLK		N/A		1594	-1594	-100.00	.00	.37
BLACKSTONE RSRV		N/A		1498	-1498	-100.00	.00	.35
VIGILANCE		N/A		1093	-1093	-100.00	.00	.26
CRANE LAKE CAL		N/A		1012	-1012	-100.00	.00	.24
3 BLIND MOOSE		N/A		945	-945	-100.00	.00	.22
STONEHEDGE RSV		N/A		800	-800	-100.00	.00	.19
FIVE RIVERS		N/A		453	-453	-100.00	.00	.11
GUENOC CAB SAUV		N/A		298	-298	-100.00	.00	.07
C D BOIS		N/A		249	-249	-100.00	.00	.06
TRINITY OAKS		N/A		201	-201	-100.00	.00	.05
BRNGR III CN NC		N/A		189	-189	-100.00	.00	.04
FLORA SP CAB SV		N/A		145	-145	-100.00	.00	.03
SOLAIRE CC RBL		N/A		140	-140	-100.00	.00	.03
TERLATO ANGL PK		N/A		97	-97	-100.00	.00	.02
WHTHALL BOMMRTO		N/A		52	-52	-100.00	.00	.01
JOHN ANTHONY NAP		N/A		50	-50	-100.00	.00	.01
KILLER JUICE		N/A		40	-40	-100.00	.00	.01
SEBASTIANI AV		N/A		38	-38	-100.00	.00	.01
WILD OAK SONOMA		N/A		37	-37	-100.00	.00	.01
HIGHLANDS HOWLL		N/A		34	-34	-100.00	.00	.01
COL RESERVE		N/A		31	-31	-100.00	.00	.01
THORN HILL NAPA		N/A		27	-27	-100.00	.00	.01
PELTON HOUSE KV		N/A		26	-26	-100.00	.00	.01
TURNBULL NAPA		N/A		23	-23	-100.00	.00	.01
STERLING ORGNIC		N/A		21	-21	-100.00	.00	.00
PAVILION CRSSNG		N/A		21	-21	-100.00	.00	.00
BLISS MENDOCINO		N/A		20	-20	-100.00	.00	.00
RAMSAY N COAST		N/A		17	-17	-100.00	.00	.00
WATERBROOK RSV		N/A		16	-16	-100.00	.00	.00
D GEHRS CNT CST		N/A		15	-15	-100.00	.00	.00
CANOE RIDGE CV		N/A		14	-14	-100.00	.00	.00
TWENTY ROWS NAP		N/A		14	-14	-100.00	.00	.00
JUSTIN P ROBLES		N/A		14	-14	-100.00	.00	.00
GUNDLACH-BNDSHU		N/A		14	-14	-100.00	.00	.00
HIDEAWAY CREEK		N/A		13	-13	-100.00	.00	.00
SEAN MINOR		N/A		13	-13	-100.00	.00	.00
MT VEEDER		N/A		12	-12	-100.00	.00	.00
SNQ RESERVE		N/A		12	-12	-100.00	.00	.00
WOODWD CYN NELM		N/A		11	-11	-100.00	.00	.00
LAIL BLUEPRINT		N/A		11	-11	-100.00	.00	.00
SUMMERS ADRIANS		N/A		11	-11	-100.00	.00	.00
KIONA		N/A		11	-11	-100.00	.00	.00

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
DECOY NAPA VLLY		N/A		10	-10	-100.00	.00	.00
TWENTY BENCH NP		N/A		10	-10	-100.00	.00	.00
CUVAISON MT VDR		N/A		10	-10	-100.00	.00	.00
CAKEBRD BNCHLND		N/A		10	-10	-100.00	.00	.00
DRY CRK CAB SAV		N/A		9	-9	-100.00	.00	.00
HIGHLNDS BEATTY		N/A		9	-9	-100.00	.00	.00
TRIG POINT ALEX		N/A		7	-7	-100.00	.00	.00
SBRAGIA AND VYD		N/A		7	-7	-100.00	.00	.00
DUTCH CRSNG RSV		N/A		7	-7	-100.00	.00	.00
LOCKWOOD MNTREY		N/A		6	-6	-100.00	.00	.00
BERNGR NAPA VLY		N/A		6	-6	-100.00	.00	.00
TURNBULL		N/A		6	-6	-100.00	.00	.00
ATALON NAPA VLY		N/A		6	-6	-100.00	.00	.00
NATHANSON CREEK		N/A		6	-6	-100.00	.00	.00
MRNTI LOS NINOS		N/A		6	-6	-100.00	.00	.00
LIPARITA NAPA		N/A		5	-5	-100.00	.00	.00
SMITH&HOOK CAL		N/A		5	-5	-100.00	.00	.00
WASH HL SMMT RS		N/A		5	-5	-100.00	.00	.00
LOCKWD PRTRN RS		N/A		5	-5	-100.00	.00	.00
CSM ETHOS		N/A		5	-5	-100.00	.00	.00
GROTH CAB SAUV		N/A		5	-5	-100.00	.00	.00
OBERON HILL RSV		N/A		5	-5	-100.00	.00	.00
ANDRW WLL SHRDN		N/A		5	-5	-100.00	.00	.00
HOGUE GENESIS		N/A		5	-5	-100.00	.00	.00
RAYMOND NAP VLY		N/A		4	-4	-100.00	.00	.00
CARINI NAPA		N/A		4	-4	-100.00	.00	.00
JANZEN KLN NAPA		N/A		4	-4	-100.00	.00	.00
CHERRYBLOCK		N/A		4	-4	-100.00	.00	.00
ALTAMURA CAB SV		N/A		4	-4	-100.00	.00	.00
UPPERCUT NAPA		N/A		4	-4	-100.00	.00	.00
REGUSCI ESTATE		N/A		4	-4	-100.00	.00	.00
MINER OAKVILLE		N/A		3	-3	-100.00	.00	.00
ARROWOOD CAB SV		N/A		3	-3	-100.00	.00	.00
CASTLE ROCK RES		N/A		3	-3	-100.00	.00	.00
WOODWD CNYN ART		N/A		3	-3	-100.00	.00	.00
MILL CRK SN CAB		N/A		3	-3	-100.00	.00	.00
CHATEAU POTELLE		N/A		3	-3	-100.00	.00	.00
SEVEN HILLS		N/A		3	-3	-100.00	.00	.00
TRINCHERO CLOUD		N/A		3	-3	-100.00	.00	.00
STG L WC CSK 23		N/A		3	-3	-100.00	.00	.00
DOG HOUSE CHKRS		N/A		3	-3	-100.00	.00	.00
FLORA S WD BOAR		N/A		3	-3	-100.00	.00	.00
SPENCR ELZB CUV		N/A		2	-2	-100.00	.00	.00
HIGHLANDS B SRS		N/A		2	-2	-100.00	.00	.00
APEX KLIPSON VY		N/A		2	-2	-100.00	.00	.00
HOGUE RESERVE		N/A		2	-2	-100.00	.00	.00
STERLNG MT RNCH		N/A		2	-2	-100.00	.00	.00
SILVRDO SOLO SL		N/A		2	-2	-100.00	.00	.00
GRGICH HLLS EST		N/A		2	-2	-100.00	.00	.00
MERRYVLE BECK X		N/A		2	-2	-100.00	.00	.00
SCHWEIGER SP MT		N/A		2	-2	-100.00	.00	.00
STEELE RED HLLS		N/A		2	-2	-100.00	.00	.00
ASH HOLLOW		N/A		2	-2	-100.00	.00	.00
ROTH		N/A		1	-1	-100.00	.00	.00
DOVETAIL NAPA		N/A		1	-1	-100.00	.00	.00
ARTESA NAPA/SNM		N/A		1	-1	-100.00	.00	.00
GROTH RESERVE		N/A		1	-1	-100.00	.00	.00
HAWK CRST CALIF		N/A		1	-1	-100.00	.00	.00
GOTT		N/A		1	-1	-100.00	.00	.00
RAMEY LARKMEAD		N/A		1	-1	-100.00	.00	.00
WOODWARD CANYON		N/A		1	-1	-100.00	.00	.00
PLUMPJACK NAPA		N/A		1	-1	-100.00	.00	.00
X WINERY X3		N/A		1	-1	-100.00	.00	.00
MT EDEN ESTATE		N/A		1	-1	-100.00	.00	.00
THREE THVES CAL		N/A		1	-1	-100.00	.00	.00
WHTHALL CHAIRMN		N/A		1	-1	-100.00	.00	.00
TRINCHERO STAGE		N/A		1	-1	-100.00	.00	.00
LA TERRE		N/A		1	-1	-100.00	.00	.00
CHIMNEY RCK RSV		N/A		1	-1	-100.00	.00	.00
WHITEHALL LN RSV		N/A		1	-1	-100.00	.00	.00
MATANZAS CREEK		N/A		1	-1	-100.00	.00	.00
EHLERS ESTATE		N/A		1	-1	-100.00	.00	.00
PEJU PROV NAPA		N/A		1	-1	-100.00	.00	.00
CH ST JEAN SNMA		N/A		1	-1	-100.00	.00	.00
RAYMOND CAB RES		N/A		1	-1	-100.00	.00	.00
OAKVILLE EXPSURE		N/A		1	-1	-100.00	.00	.00
BUEHLER ESTATE		N/A		1	-1	-100.00	.00	.00
PINE RIDGE RFRD		N/A		1	-1	-100.00	.00	.00
J LOHR HILLTOP		N/A		1	-1	-100.00	.00	.00
LA JOTA PORCINI		N/A		1	-1	-100.00	.00	.00
<b>TOTAL CABERNET SAUV</b>			<b>449720</b>	<b>427764</b>	<b>21956</b>	<b>5.13</b>		
<b>MERLOT</b>								
RM WOODBRIDGE		799	22959	24813	-1854	-7.47	7.04	7.85
FRANZIA		1699	21874	17077	4797	28.09	6.71	5.41
BAREFOOT CAL		699	20268	23061	-2793	-12.11	6.22	7.30
SUTTER HOME		699	19156	20324	-1168	-5.75	5.88	6.43
FOXHORN		799	16598	14900	1698	11.40	5.09	4.72
ALMADEN		1799	15241	12384	2857	23.07	4.68	3.92
PETER VELLA		1699	12549	12513	36	.29	3.85	3.96
TURNING LEAF		799	11538	6293	5245	83.35	3.54	1.99
BLACK BOX CAL		599	10813	6280	4533	72.18	3.32	1.99

# NABCA CASE SALES ANALYSIS

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PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
CORBETT CANYON		899	10533	9606	927	9.65	3.23	3.04
HRM REX-GOLIATH		999	9082	9951	-869	-8.73	2.79	3.15
LIVINGSTON CLLR		1449	8133	8137	-4	-0.05	2.50	2.58
FISHEYE		599	7599	13117	-5518	-42.07	2.33	4.15
LIBERTY CRK CAL		799	6963	5284	1679	31.78	2.14	1.67
BLACKSTONE CAL		1199	6813	6253	560	8.96	2.09	1.98
TABLE LEAF CAL		799	6705	6160	545	8.85	2.06	1.95
BOTA BOX CAL		1999	6055	4644	1411	30.38	1.86	1.47
R MNDVI PVT SEL		1199	5854	5784	70	1.21	1.80	1.83
MONDAVI CK		1399	5256	4311	945	21.92	1.61	1.36
BERNGR FNDR EST		1199	5022	4896	126	2.57	1.54	1.55
COPPER RIDGE		999	4950	5546	-596	-10.75	1.52	1.76
REDWOOD CREEK		999	4221	3122	1099	35.20	1.29	.99
FETZER CAL		999	4197	4538	-341	-7.51	1.29	1.44
GALLO FAM V TWN		1099	4123	2906	1217	41.88	1.25	.92
CONCANNON GL CA		1199	3966	5154	-1188	-23.05	1.22	1.63
INGLENOOK CASK		1199	3655	4118	-463	-11.24	1.12	1.30
LITTLE BL DRESS		1199	3514	3063	451	14.72	1.08	.97
CUPCAKE C COAST		1199	3119	3862	-743	-19.24	.96	1.22
SEBASTIANI SC		N/A	2984		2984	100.00	.92	.00
SMOKING LOON		1099	2982	2897	85	2.93	.91	.92
BOGLE MERLOT		1099	2841	2640	201	7.61	.87	.84
SOUVRAN ALX VLY		N/A	2604	1	2603	*****	.80	.00
RED		1199	2588	2080	508	24.42	.79	.66
STONE CELLARS		1299	2454	5049	-2595	-51.40	.75	1.60
MIRASSOU CALIF		1299	2273	1743	530	30.41	.70	.55
FRANCS CPPLA DS		1799	2133	2150	-17	-0.79	.63	.68
COL TWO VINES		1099	2110	2593	-483	-18.63	.65	.82
CSM COL VALLEY		1699	2034	1697	337	19.86	.62	.54
DANCING BULL		N/A	2011		2011	100.00	.62	.00
COL GRND ESTATE		1399	1987	1780	207	11.63	.61	.56
RED ROCK WN CAL		1099	1794	2019	-225	-11.14	.55	.64
KNDL-JKSN VN RS		1999	1718	1635	83	5.08	.53	.52
C D BOIS NC		1699	1694	1888	-194	-10.28	.52	.60
MONTHAVEN CSTAL		N/A	1639	2058	-419	-20.36	.50	.65
HAYES VALLEY VY		N/A	1313		1313	100.00	.40	.00
GNARLY HEAD CAL		1199	1246	1497	-251	-16.77	.38	.47
WHTHALL BOMMRTO		N/A	1229	522	707	135.44	.38	.17
STERLNG VNT COL		1599	1202	1144	58	5.07	.37	.36
J LOHR LOS OSQS		1599	1175	953	222	23.29	.36	.30
RDNY STRNG MRLT		1799	1109	929	180	19.38	.34	.29
SIMPLY NAKED CA		1099	1106	594	512	86.20	.34	.19
BV COASTAL		1099	1072	1386	-314	-22.66	.33	.44
RIDGELINE RES		N/A	1058		1058	100.00	.32	.00
GALLO OF SONOMA		N/A	1052	156	896	574.36	.32	.05
181 LODI		1299	1040	532	508	95.49	.32	.17
R MONDAVI		1999	925	895	30	3.35	.28	.28
RAVENSWD VNT BL		1199	820	1060	-240	-22.64	.25	.34
BANDIT CAL		999	814	551	263	47.73	.25	.17
QUAIL RIDGE		N/A	792		792	100.00	.24	.00
RFRD HILL MERLT		2199	729	613	116	18.92	.22	.19
NIGHT HARVEST		N/A	690	2150	-1460	-67.91	.21	.68
TOASTED HEAD		1499	673	854	-181	-21.19	.21	.27
WILLIAM HILL NP		2199	670	624	46	7.37	.21	.20
STERLING MERLOT		2499	667	821	-154	-18.76	.20	.26
FRNCTSN MERLOT		1999	663	699	-36	-5.15	.20	.22
C D BOIS AV RSV		1999	581	540	41	7.59	.18	.17
HAYMN&HLL RS NV		N/A	577		577	100.00	.18	.00
SHANNON RIDGE		N/A	574	793	-219	-27.62	.18	.25
ATALON NAPA VLY		N/A	558		558	100.00	.17	.00
WILD HORSE PR		1899	536	595	-59	-9.92	.16	.19
SIMI MERLOT		1899	530	491	39	7.94	.16	.16
STNEHdge RSV NV		N/A	467		467	100.00	.14	.00
TIN ROOF CAL		N/A	409	523	-114	-21.80	.13	.00
MRPHY-GOOD CAL		1499	407	737	-330	-44.78	.12	.23
X WINERY ALXNDR		N/A	400		400	100.00	.12	.00
FLYING FISH		N/A	344	311	33	10.61	.11	.10
STGS LP WNE CLR		4399	294	257	37	14.40	.09	.08
MOTOS LIBERTY		N/A	273	283	-10	-3.53	.08	.09
GHOST PNE NP SN		1799	272	15	257	1713.33	.08	.00
CASTLE RCK NAPA		1099	238	546	-308	-56.41	.07	.17
BERINGER BNCRFT		N/A	187		187	100.00	.06	.00
DUCKHORN NAPA		N/A	140	54	86	159.26	.04	.02
VINE CLIFF NAPA		N/A	106		106	100.00	.03	.00
LA ROCCA ORGNIC		N/A	101		101	100.00	.03	.00
C SMITH VLVT DV		N/A	94	82	12	14.63	.03	.03
SONOMA HUNTER		N/A	83	571	-488	-85.46	.03	.18
FOLIE A'DEUX NV		N/A	77	2	75	3750.00	.02	.00
ANDRETTI SELCTN		1099	73	133	-60	-45.11	.02	.04
FREY ORGANIC		N/A	72	109	-37	-33.94	.02	.03
MAZZA MERLOT		N/A	70	82	-12	-14.63	.02	.03
ENTWINE CAL		N/A	66		66	100.00	.02	.00
MCMANIS FAMILY		N/A	65	24	41	170.83	.02	.01
MONTCLO PRES NV		N/A	63	750	-687	-91.60	.02	.24
FREI BROTHER DC		N/A	61	27	34	125.93	.02	.01
BELL WC YTVL NP		N/A	60	118	-58	-49.15	.02	.04
SEAN MINOR 4BRS		N/A	58		58	100.00	.02	.00
CSM HORSE HEAVN		N/A	55	31	24	77.42	.02	.01
BARNRD GRF CLMB		N/A	54	23	31	134.78	.02	.01
DECOY NAPA VLLY		N/A	54	17	37	217.65	.02	.01
FROGS LEAP NP V		N/A	50	36	14	38.89	.02	.01
CSM INDIAN WLLS		N/A	49	288	-239	-82.99	.02	.09
NAPA LANDING NV		N/A	48		48	100.00	.01	.00

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
NOR CLMBIA VLLY		N/A	46	9	37	411.11	.01	.00
CAKEBREAD		N/A	45	1	44	4400.00	.01	.00
CARTLDGE&BROWNE		N/A	42	18	24	133.33	.01	.01
MARILYN NAPA		N/A	40	31	9	29.03	.01	.01
IRONY NAPA VLLY		N/A	40	4	36	900.00	.01	.00
NORMA JEANE CA		N/A	39	17	22	129.41	.01	.01
TORTOISE CRK SH		N/A	35		35	100.00	.01	.00
ANNABELLA NAPA		N/A	35		35	100.00	.01	.00
ARBOR CREST		N/A	30	1	29	2900.00	.01	.00
TANGLEY OAKS		N/A	30		30	100.00	.01	.00
ROBERT HALL PR		N/A	29	19	10	52.63	.01	.01
BV MSTRO RTHFRD		N/A	28		28	100.00	.01	.00
OBERON NAPA VLY		N/A	28		28	100.00	.01	.00
SHAFER MERLOT		N/A	27	44	-17	-38.64	.01	.01
HALL NAPA		N/A	27	10	17	170.00	.01	.00
AHNFELDT NAPA		N/A	25	495	-470	-94.95	.01	.16
FERRARI-CARANO		N/A	25	22	3	13.64	.01	.01
DUCKHORN 3 PALM		N/A	25	7	18	257.14	.01	.00
COVEY RUN		N/A	25		25	100.00	.01	.00
TREFETHEN		N/A	25		25	100.00	.01	.00
LOCKWOOD		N/A	24	3	21	700.00	.01	.00
SNQ		N/A	22	23	-1	-4.35	.01	.01
MARKHAM MERLOT		N/A	22		22	100.00	.01	.00
FRANCS CPPL DIR		N/A	19	6	13	216.67	.01	.00
RAMSAY NAPA		N/A	18		18	100.00	.01	.00
MUTT LYNCH OAPD		N/A	16	10	6	60.00	.00	.00
VENDANGE CALIF		N/A	15	2196	-2181	-99.32	.00	.70
LONGBOARD DAKNE		N/A	15	17	-2	-11.76	.00	.01
ANDRETTI		N/A	15	13	2	15.38	.00	.00
P RIDGE CRIMSON		N/A	15	11	4	36.36	.00	.00
JACUZZI FV CRNS		N/A	15		15	100.00	.00	.00
WATERBROOK COL		N/A	15		15	100.00	.00	.00
WATERBROOK RSV		N/A	15		15	100.00	.00	.00
TWOMEY NAPA VLY		N/A	14	13	1	7.69	.00	.00
ST CLEMENT NAPA		N/A	13	7	6	85.71	.00	.00
COHN SONOMA VLY		N/A	13	2	11	550.00	.00	.00
TRIN NV VM DAY		N/A	12	6	6	100.00	.00	.00
RED TRUCK CAL		N/A	11	805	-794	-98.63	.00	.25
PRIDE MT NP/SNM		N/A	11	8	3	37.50	.00	.00
ROMBAUER CARNRS		N/A	11	1	10	1000.00	.00	.00
TEIRA SONOMA CO		N/A	10		10	100.00	.00	.00
TRIN NV CHICK		N/A	9	19	-10	-52.63	.00	.01
NOR WALLA WALLA		N/A	9		9	100.00	.00	.00
WOODWD CYN NELM		N/A	9		9	100.00	.00	.00
FIRESTONE S YNEZ		N/A	9		9	100.00	.00	.00
NEYERS NAPA VLY		N/A	9		9	100.00	.00	.00
NCKL&NCKL SUSCL		N/A	8	12	-4	-33.33	.00	.00
NOR STLLA MARIS		N/A	7	22	-15	-68.18	.00	.01
WHITEHALL NAPA		N/A	7	19	-12	-63.16	.00	.01
PLUMPJACK NAPA		N/A	7	15	-8	-53.33	.00	.00
EHLERS EST NAPA		N/A	7		7	100.00	.00	.00
CARR NAPA VALLY		N/A	7		7	100.00	.00	.00
FREEMARK ABBEY		N/A	6	334	-328	-98.20	.00	.11
BLISS		N/A	6	26	-20	-76.92	.00	.01
KEENAN NAPA VLY		N/A	6	20	-14	-70.00	.00	.01
CSM ETHOS		N/A	6		6	100.00	.00	.00
HOGUE GENESIS		N/A	5	3879	-3874	-99.87	.00	1.23
KDL-JKSN VNT RS		N/A	5	143	-138	-96.50	.00	.05
PARCEL 41 NAPA		N/A	5	72	-67	-93.06	.00	.02
NCKL&NCKL HARRS		N/A	5		5	100.00	.00	.00
BOOKWTLR FRSHDW		N/A	5		5	100.00	.00	.00
C KRUG MERLOT		N/A	4	428	-424	-99.07	.00	.14
KENWOOD		N/A	4	146	-142	-97.26	.00	.05
IRONSTONE		N/A	4	25	-21	-84.00	.00	.01
WOLFFER		N/A	4		4	100.00	.00	.00
MERCER EST WASH		N/A	4		4	100.00	.00	.00
NATHANSN CRK CA		N/A	3	841	-838	-99.64	.00	.27
BERNGR NAPA VLY		N/A	3	157	-154	-98.09	.00	.05
FREY BIODYNAMIC		N/A	3	41	-38	-92.68	.00	.01
MERCER COLUMBIA		N/A	3	13	-10	-76.92	.00	.00
TURNBULL EST GR		N/A	3	6	-3	-50.00	.00	.00
HAGAFEN MERLOT		N/A	3	2	1	50.00	.00	.00
MAYACAMAS NPA V		N/A	3		3	100.00	.00	.00
LOLONIS		N/A	2	25	-23	-92.00	.00	.01
NEWTON UNFILTRD		N/A	2	7	-5	-71.43	.00	.00
BARNRD GRFN RSV		N/A	2		2	100.00	.00	.00
3 BLIND MOOSE		N/A	1	733	-732	-99.86	.00	.23
KNDL-JKSN GR RS		N/A	1	231	-230	-99.57	.00	.07
PAVILION CRSSNG		N/A	1	33	-32	-96.97	.00	.01
BLACKSTN SN RES		N/A	1	32	-31	-96.88	.00	.01
CSM COLD CREEK		N/A	1	24	-23	-95.83	.00	.01
SEAN MINOR NAPA		N/A	1	22	-21	-95.45	.00	.01
GRGICH HLLS EST		N/A	1	21	-20	-95.24	.00	.01
LOCKWOOD MNTREY		N/A	1	12	-11	-91.67	.00	.00
HAYMN&HLL RS SL		N/A	1	9	-8	-88.89	.00	.00
FOREST GLEN OAK		N/A	1	7	-6	-85.71	.00	.00
MACROSTIE NAPA		N/A	1	3	-2	-66.67	.00	.00
SWANSON CYGNET		N/A	1		1	100.00	.00	.00
ECHOLON		N/A	1		1	100.00	.00	.00
MERIDIAN CLFRNA		N/A	1		1	100.00	.00	.00
ST SUPERY NAPA		N/A		1198	-1198	-100.00	.00	.38
WILD OAK SONOMA		N/A		364	-364	-100.00	.00	.12
CYCLE GLADIATOR		N/A		292	-292	-100.00	.00	.09

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE		
			This Year	Last Year			This Year	Last Year	
L'ECOLE #41		N/A			235	-235	-100.00	.00	.07
VENDANGE TWIN		N/A			205	-205	-100.00	.00	.06
ESTANCIA CN CST		N/A			182	-182	-100.00	.00	.06
PACIFIC PEAK		N/A			122	-122	-100.00	.00	.04
SILVERADO NAPA		N/A			60	-60	-100.00	.00	.02
WINE WORK ORGNC		N/A			52	-52	-100.00	.00	.02
SWANSON OAKVILLE		N/A			30	-30	-100.00	.00	.01
BENZGR SV MERLT		N/A			23	-23	-100.00	.00	.01
MERRYVALE STAR		N/A			19	-19	-100.00	.00	.01
CSM CANOE RIDGE		N/A			16	-16	-100.00	.00	.01
KILLER JUICE		N/A			15	-15	-100.00	.00	.00
CSM ETHOS RESRV		N/A			14	-14	-100.00	.00	.00
ST FRANCIS MRLT		N/A			14	-14	-100.00	.00	.00
SILVERADO		N/A			13	-13	-100.00	.00	.00
LYETH L DE LYTH		N/A			13	-13	-100.00	.00	.00
PEJU PROV NAPA		N/A			12	-12	-100.00	.00	.00
BV NAPA		N/A			10	-10	-100.00	.00	.00
NAPA CELLARS NV		N/A			8	-8	-100.00	.00	.00
MARILYN NVA CAL		N/A			7	-7	-100.00	.00	.00
TOAD HLW MCDWLL		N/A			7	-7	-100.00	.00	.00
DE LOACH RS RVR		N/A			6	-6	-100.00	.00	.00
NHL WNTR CL DCY		N/A			5	-5	-100.00	.00	.00
SEBASTIANI AV		N/A			5	-5	-100.00	.00	.00
GRIGICH HILL		N/A			5	-5	-100.00	.00	.00
ST SUPERY		N/A			4	-4	-100.00	.00	.00
KUNDE SONOMA		N/A			4	-4	-100.00	.00	.00
REGUSCI EST SLD		N/A			3	-3	-100.00	.00	.00
FETZER 2 BOTTLE		N/A			3	-3	-100.00	.00	.00
RAYMOND		N/A			3	-3	-100.00	.00	.00
SNO RESERVE		N/A			3	-3	-100.00	.00	.00
HAVENS NAPA VLY		N/A			2	-2	-100.00	.00	.00
LA TERRE		N/A			2	-2	-100.00	.00	.00
RAYMOND NAP RSV		N/A			2	-2	-100.00	.00	.00
BARNARD GRIFFIN		N/A			2	-2	-100.00	.00	.00
REGUSCI ESTATE		N/A			2	-2	-100.00	.00	.00
BROTHERHOOD NY		N/A			2	-2	-100.00	.00	.00
RAYS STATION NC		N/A			1	-1	-100.00	.00	.00
A WILL SORELLA		N/A			1	-1	-100.00	.00	.00
PAHLMAYER NAPA		N/A			1	-1	-100.00	.00	.00
ESTANCIA PSO RB		N/A			1	-1	-100.00	.00	.00
MACRSTIE KELTIE		N/A			1	-1	-100.00	.00	.00
MERRYVALE NAPA		N/A			1	-1	-100.00	.00	.00
<b>TOTAL MERLOT</b>			<b>325958</b>	<b>315894</b>	<b>10064</b>	<b>3.19</b>			
<b>PINOT NOIR</b>									
BAREFOOT CAL		699	12656	11644	1012	8.69	8.10	8.97	
RM WOODBRIDGE		799	11760	10111	1649	16.31	7.52	7.79	
MRS CNTRL COAST		1299	9753	6781	2972	43.83	6.24	5.22	
MARK WEST SNOMA		1299	8247	7703	544	7.06	5.28	5.93	
TURNING LEAF		799	8012	6574	1438	21.87	5.12	5.06	
HRM REX-GOL AM		1299	5799	9	5790	*****	3.71	.01	
R MNDVI PS CAL		1199	5158	4486	672	14.98	3.30	3.46	
REDWOOD CREEK		999	5023	3615	1408	38.95	3.21	2.79	
CUPCAKE C COAST		1199	4757	44	4713	*****	3.04	.03	
CORBETT CANYON		899	4121	3198	923	28.86	2.64	2.46	
HRM REX-GOLIATH		699	3130	1833	1297	70.76	2.00	1.41	
SMOKING LOON		1099	2852	2865	-13	- .45	1.82	2.21	
GALLO FAM V CAL		1099	2844	1689	1155	68.38	1.82	1.30	
FRANC CPPLA DS		1999	2461	2530	-69	-2.73	1.57	1.95	
FAT CAT CAL		1199	2457	1942	515	26.52	1.57	1.50	
LA MERIKA		1499	2392		2392	100.00	1.53	.00	
BLACKSTN SN RES		N/A	2305		2305	100.00	1.47	.00	
ESTANCIA MONTRY		1799	2125	2203	-78	-3.54	1.36	1.70	
QUAIL RDG NAPA		N/A	2111	1034	1077	104.15	1.35	.80	
STERLNG VNT COL		1899	2046	972	1074	110.49	1.31	.75	
BERINGER NAPA		N/A	2006		2006	100.00	1.28	.00	
FOG HEAD MONTRY		N/A	1965		1965	100.00	1.26	.00	
BLACKSTONE CAL		1199	1939	1957	-18	-.92	1.24	1.51	
BEARBOAT SN CST		1599	1923	1522	401	26.35	1.23	1.17	
BERNGR FNDR EST		1199	1888	1795	93	5.18	1.21	1.38	
RDNY STRNG PN N		2099	1742	1032	710	68.80	1.11	.80	
GNARLY HEAD CAL		1299	1679	1093	586	53.61	1.07	.84	
CONCANNON CAL		999	1676	1779	-103	-5.79	1.07	1.37	
WILLAMETTE VLLY		2799	1580	1805	-225	-12.47	1.01	1.39	
LA CREMA SO CST		1199	1553	1786	-233	-13.05	.99	1.38	
JARGON CAL		1099	1460	1437	23	1.60	.93	1.11	
CASTLE RCK MONT		1299	1420	1793	-373	-20.80	.91	1.38	
PEPPERWOOD GRVE		999	1409	1434	-25	-1.74	.90	1.10	
KDL-JKSN VNT RS		1999	1384	1238	146	11.79	.89	.95	
TESTAROSSA MONT		N/A	1359		1359	100.00	.87	.00	
BV COASTAL PN N		1099	1300	2353	-1053	-44.75	.83	1.81	
MACMRRY RCH C C		1799	1286	1319	-33	-2.50	.82	1.02	
WILD HORSE CC		1999	1269	1031	238	23.08	.81	.79	
CELLAR NO 8		999	1184	1175	9	.77	.76	.91	
C D BOIS NC		1699	1139	1383	-244	-17.64	.73	1.07	
BOGLE CAL		1299	1130	26	1104	4246.15	.72	.02	
HAYMN&HLL RS SL		N/A	997	2994	-1997	-66.70	.64	2.31	
RED TRUCK CAL		1199	947	1100	-153	-13.91	.61	.85	
CLOUDLINE		2299	904	363	541	149.04	.58	.28	
PARKER STATION		N/A	880		880	100.00	.56	.00	
IRONY MONTEREY		1499	843	1092	-249	-22.80	.54	.84	
HAHN NICKY HAHN		1499	831	722	109	15.10	.53	.56	

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

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PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
KENWOOD RSSN RV		1599	791	763	28	3.67	.51	.59
MCMANIS FAMILY		1099	780	7	773	*****	.50	.01
A BY ACACIA CAL		1499	776		776	100.00	.50	.00
SEBASTIANI SC		1599	716	588	128	21.77	.46	.45
FREI BROTHER RR		2199	698	611	87	14.24	.45	.47
SNAP DRAGON CAL		1099	637		637	100.00	.41	.00
R MNDVI PN NOIR		2399	632	588	44	7.48	.40	.45
THE CRUSHER CLK		1299	628	331	297	89.73	.40	.26
BELLE GLS MEIMI		2199	608		608	100.00	.39	.00
DEMUTH		N/A	594		594	100.00	.38	.00
DIAMOND RIDGE		N/A	578		578	100.00	.37	.00
NAPA CELLARS NV		1799	544	663	-119	-17.95	.35	.51
MRPHY-GOOD CAL		1499	453	1021	-568	-55.63	.29	.79
BRIDLEWOOD		1699	452	583	-131	-22.47	.29	.45
GLEN ELLEN RESV		1199	435		435	100.00	.28	.00
STE GENEVIEVE		N/A	434	658	-224	-34.04	.28	.51
REDTREE CAL		999	424	299	125	41.81	.27	.23
CAMBRIA JULIA'S		2299	408	344	64	18.60	.26	.27
CHALONE MONTERY		1499	398	905	-507	-56.02	.25	.70
A TO Z OREGON		1999	390	77	313	406.49	.25	.06
BYRON SNTA BARB		1899	380	178	202	113.48	.24	.14
ACACIA CRNS P N		2199	370	391	-21	-5.37	.24	.30
FIRESTEED WLMT		1499	355	26	329	1265.38	.23	.02
KENNETH VOLK SM		N/A	348		348	100.00	.22	.00
THE NAKED GRAPE		899	334		334	100.00	.21	.00
MOTOS LIBERTY		999	331		331	100.00	.21	.00
CH ST JEAN SNMA		2099	325	139	186	133.81	.21	.11
ARTESA CARNEROS		2399	321	358	-37	-10.34	.21	.28
VME SONOMA CST		2299	304	11	293	2663.64	.19	.01
DOM DROUHIN LRN		N/A	266	6	260	4333.33	.17	.00
DOMAINE CARNROS		2899	228	258	-30	-11.63	.15	.20
SNMA CUT RRV GV		2999	172	14	158	1128.57	.11	.01
SAXON BRW DUREL		N/A	165		165	100.00	.11	.00
SANFORD PIN NOR		3299	163	141	22	15.60	.10	.11
B VISTA CARNERS		2399	149	170	-21	-12.35	.10	.13
CASTLE ROCK C C		N/A	142	2889	-2747	-95.08	.09	2.23
RAINSTORM		1999	135		135	100.00	.09	.00
ARGYLE SPRITHE		N/A	131		131	100.00	.08	.00
CHADDSFORD		1499	130	137	-7	-5.11	.08	.11
DOMAINE DROUHIN		3999	113	98	15	15.31	.07	.08
ELK COVE PN NOR		N/A	92	65	27	41.54	.06	.05
DECOY ANDSN VLY		N/A	88		88	100.00	.06	.00
90+CLR L31 CNRS		N/A	81	260	-179	-68.85	.05	.20
CALERA PIN NOIR		N/A	63	17	46	270.59	.04	.01
WINE BY JOE		N/A	55	16	39	243.75	.04	.01
R STEMLER EST		N/A	55	3	52	1733.33	.04	.00
AU B CLMT S BRB		N/A	53	9	44	488.89	.03	.01
ETUDE CARNEROS		N/A	51		51	100.00	.03	.00
MERRY EDWRDS SC		N/A	49	3	46	1533.33	.03	.00
SEAN MINOR		N/A	48	11	37	336.36	.03	.01
ROUTESTOCK		N/A	47		47	100.00	.03	.00
TALBOTT KLI HRT		N/A	41		41	100.00	.03	.00
ADELSHEIM WLMT		N/A	40	17	23	135.29	.03	.01
JIGSAW PINOT NR		N/A	40	9	31	344.44	.03	.01
LORING CLS PEPE		N/A	39		39	100.00	.02	.00
ARGYLE RESERVE		N/A	32		32	100.00	.02	.00
BETHL HTS WLLMT		N/A	31	1	30	3000.00	.02	.00
SALMON RUN		N/A	31		31	100.00	.02	.00
WLLMTTE FNDR RS		N/A	31		31	100.00	.02	.00
STICKYBEAK		N/A	29		29	100.00	.02	.00
BERINGER NP VLY		N/A	28	235	-207	-88.09	.02	.18
CH ST JEAN CALF		N/A	28		28	100.00	.02	.00
FESS PARKER S B		N/A	27	8	19	237.50	.02	.01
WRIGHT K WLLMT		N/A	26		26	100.00	.02	.00
ILLAHE WLLAMTTE		N/A	26		26	100.00	.02	.00
LEFT COAST		N/A	25	180	-155	-86.11	.02	.14
SKL BLSR DUNDEE		N/A	25	60	-35	-58.33	.02	.05
MAYSARA JAMSHED		N/A	25		25	100.00	.02	.00
ERATH ES DUNDEE		N/A	23	21	2	9.52	.01	.02
FLIP FLOP CAL		N/A	23		23	100.00	.01	.00
CLIFTON RITA HL		N/A	23		23	100.00	.01	.00
LACHINI CHEHEM		N/A	22		22	100.00	.01	.00
MELVILLE S RITA		N/A	22		22	100.00	.01	.00
ANNE AMIE WILLM		N/A	21	27	-6	-22.22	.01	.02
ANCIENT OAK RRV		N/A	21		21	100.00	.01	.00
FIRESTEED OREGN		N/A	20	155	-135	-87.10	.01	.12
BERNARDUS		N/A	20	10	10	100.00	.01	.01
MONTINORE WN RS		N/A	20		20	100.00	.01	.00
W H SMITH S CST		N/A	19	12	7	58.33	.01	.01
BRITAN GESTALT		N/A	19		19	100.00	.01	.00
PAUL HOBBS HYDE		N/A	19		19	100.00	.01	.00
DOMAINE CHANDON		N/A	18	4	14	350.00	.01	.00
RAMSAY N COAST		N/A	18		18	100.00	.01	.00
GIRARD BNTN LNE		N/A	18		18	100.00	.01	.00
WRIGHT CARTER		N/A	17		17	100.00	.01	.00
STEELHEAD SN CO		N/A	17		17	100.00	.01	.00
CASTLE RCK SNMA		N/A	16	61	-45	-73.77	.01	.05
PONZI WILLAMTTE		N/A	16	16		.00	.01	.01
SOTER NRTH VLLY		N/A	16	11	5	45.45	.01	.01
RDNY STRNG RSRV		N/A	16	6	10	166.67	.01	.00
LAFOND CAL		N/A	16		16	100.00	.01	.00
FRITZ RUSSN RRV		N/A	15	21	-6	-28.57	.01	.02
ROCHIOLI RRV		N/A	15	5	10	200.00	.01	.00

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
ARGYLE NUTHOUSE		N/A	15	4	11	275.00	.01	.00
R MNDVI CARNROS		N/A	15		15	100.00	.01	.00
WILD HRS UNB SB		N/A	14	88	-74	-84.09	.01	.07
EMM RUSSN RIVER		N/A	14	18	-4	-22.22	.01	.01
LANGE RSRV WLMT		N/A	14		14	100.00	.01	.00
CLOS LACHANCE		N/A	14		14	100.00	.01	.00
TANGLEY OAKS		N/A	14		14	100.00	.01	.00
PANTHR CK VERDE		N/A	13	30	-17	-56.67	.01	.02
STUART BIG FIRE		N/A	13	1	12	1200.00	.01	.00
SIDURI S R H		N/A	13		13	100.00	.01	.00
JACK BARRETT		N/A	13		13	100.00	.01	.00
MONTINORE		N/A	13		13	100.00	.01	.00
WENTE RELIZ CRK		N/A	13		13	100.00	.01	.00
P DOLAN VY MEND		N/A	12	66	-54	-81.82	.01	.05
CPAIN L VOISIN		N/A	12		12	100.00	.01	.00
MACMRY RCH WLM		N/A	12		12	100.00	.01	.00
MACRSTIE SM CST		N/A	11	673	-662	-98.37	.01	.52
FARRELL CARNERS		N/A	11	551	-540	-98.00	.01	.42
DONUM CNRS EST		N/A	11	13	-2	-15.38	.01	.01
ROESSLER LAUREL		N/A	11		11	100.00	.01	.00
J		N/A	10	37	-27	-72.97	.01	.03
PANTHR CREEK WC		N/A	10	13	-3	-23.08	.01	.01
DOM SERENE EVEN		N/A	10	10		.00	.01	.01
MERRY EDWRDS RR		N/A	10	8	2	25.00	.01	.01
WILLKNZIE LEON		N/A	10	5	5	100.00	.01	.00
SIDURI KEEFER		N/A	10		10	100.00	.01	.00
HOOK&LADDER RRV		N/A	10		10	100.00	.01	.00
ARTESA CRNS RSV		N/A	9	982	-973	-99.08	.01	.76
HANDLEY ANDERSN		N/A	9	10	-1	-10.00	.01	.01
PATZ & HALL SC		N/A	9	7	2	28.57	.01	.01
BRITTAN BASALT		N/A	9		9	100.00	.01	.00
LORING GRAHAM F		N/A	9		9	100.00	.01	.00
LORING CHA BROS		N/A	9		9	100.00	.01	.00
ELK CVE M RCHMD		N/A	9		9	100.00	.01	.00
WRIGHT K SAVOYA		N/A	9		9	100.00	.01	.00
KENWOOD RRV RSV		N/A	8	623	-615	-98.72	.01	.48
CLINE COOL CLMT		N/A	8	23	-15	-65.22	.01	.02
EYRIE DUNDEE		N/A	8	18	-10	-55.56	.01	.01
CAKEBREAD ANDSN		N/A	8	15	-7	-46.67	.01	.01
PANTHER CRK F H		N/A	8	14	-6	-42.86	.01	.01
ALMA ROSA RITA		N/A	8	4	4	100.00	.01	.00
LA ROCHELLE S L		N/A	8		8	100.00	.01	.00
LANGE WLLMTE VY		N/A	7	17	-10	-58.82	.01	.01
TESTRSSA SLEEPY		N/A	7	14	-7	-50.00	.00	.01
FOGARTY PN NOIR		N/A	7		7	100.00	.00	.00
GLORIA FER CRNS		N/A	6	1982	-1976	-99.70	.00	1.53
KENT RASMSN CRN		N/A	6	20	-14	-70.00	.00	.02
SIDURI ROSELLA		N/A	6	4	2	50.00	.00	.00
ENROUTE POMMIER		N/A	6	1	5	500.00	.00	.00
ETUDE DEER CAMP		N/A	6		6	100.00	.00	.00
MERRY EDW MRDTH		N/A	6		6	100.00	.00	.00
FESS PARKER ASH		N/A	6		6	100.00	.00	.00
ELK COVE 5 MNTN		N/A	6		6	100.00	.00	.00
CPAIN TS ENSMB		N/A	6		6	100.00	.00	.00
ANNE AMIE CUV A		N/A	5	40	-35	-87.50	.00	.03
PONZI TAVOLA		N/A	5	16	-11	-68.75	.00	.01
FLOWERS SNM CST		N/A	5	13	-8	-61.54	.00	.01
SIDURI VN D KMP		N/A	5	1	4	400.00	.00	.00
HANZELL		N/A	5		4	400.00	.00	.00
WRIGHT K MERDTH		N/A	5		5	100.00	.00	.00
SOTER MNRL SPRN		N/A	5		5	100.00	.00	.00
PATIANNA ORG MN		N/A	4	1344	-1340	-99.70	.00	1.04
BERGSTRM CMBLND		N/A	4	21	-17	-80.95	.00	.02
MORGAN 12 CLONE		N/A	4	12	-8	-66.67	.00	.01
FOLEY SR HILLS		N/A	4	4		.00	.00	.00
TESTRSSA GRY PN		N/A	4	4		.00	.00	.00
SIDURI CRGSCCHI		N/A	4	2	2	100.00	.00	.00
SIDURI CLS PEPE		N/A	4	1	3	300.00	.00	.00
FAILLA HIRSCH		N/A	4		4	100.00	.00	.00
PENNER-ASH WLMT		N/A	4		4	100.00	.00	.00
CARPE DIEM		N/A	4		4	100.00	.00	.00
L'ECUME		N/A	3	971	-968	-99.69	.00	.75
DOM SERENE YMHL		N/A	3	46	-43	-93.48	.00	.04
CRISTOM JEFF CV		N/A	3	33	-30	-90.91	.00	.03
STOLLER DUN HLL		N/A	3	22	-19	-86.36	.00	.02
WILD HRS CHEVAL		N/A	3	8	-5	-62.50	.00	.01
TERLATO RUS RVR		N/A	3	1	2	200.00	.00	.00
WRIGHT K CANARY		N/A	3		3	100.00	.00	.00
FLOWER SEA VIEW		N/A	3		3	100.00	.00	.00
COHO STANLY		N/A	3		3	100.00	.00	.00
ELK CVE ROOSVLT		N/A	3		3	100.00	.00	.00
STUART AUTOGRPH		N/A	3		3	100.00	.00	.00
SIDURI SONATERA		N/A	3		3	100.00	.00	.00
SAINTSBURY BRWN		N/A	3		3	100.00	.00	.00
FAILLA OCCIDENT		N/A	3		3	100.00	.00	.00
TWOMEY AND VLY		N/A	3		3	100.00	.00	.00
TOASTED HD RSRV		N/A	2	1991	-1989	-99.90	.00	1.53
EXPRESSIONS 44		N/A	2	709	-707	-99.72	.00	.55
HARLW R CSTL VN		N/A	2	414	-412	-99.52	.00	.32
FRNCS CP DR CUT		N/A	2	242	-240	-99.17	.00	.19
CHALONE VINEYRD		N/A	2	212	-210	-99.06	.00	.16
LOST CNYN MORLL		N/A	2	175	-173	-98.86	.00	.13
FARRELL RRV SEL		N/A	2	21	-19	-90.48	.00	.02

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
BCHNE CRNROS NP		N/A	2	11	-9	-81.82	.00	.01
BAILEYANA GFC		N/A	2	11	-9	-81.82	.00	.01
CRISTOM MARJORI		N/A	2	4	-2	-50.00	.00	.00
MARTNLI ZIO TN		N/A	2	2		.00	.00	.00
LORING CARGSCHI		N/A	2	1	1	100.00	.00	.00
WITNSS T VN SEL		N/A	2	1	1	100.00	.00	.00
DUTTON RANCH		N/A	2	2	2	100.00	.00	.00
JAYSON		N/A	2	2	2	100.00	.00	.00
KOSTA BRWN RRV		N/A	2	2	2	100.00	.00	.00
W H SMITH UMINO		N/A	2	2	2	100.00	.00	.00
ESTERLINA		N/A	2	2	2	100.00	.00	.00
DUMOL ESTATE		N/A	2	2	2	100.00	.00	.00
SAINTSBURY CRNS		N/A	1	266	-265	-99.62	.00	.20
MIA PLAYGRND SC		N/A	1	23	-22	-95.65	.00	.02
AIRLIE		N/A	1	22	-21	-95.45	.00	.02
VME GR RSRV RRR		N/A	1	10	-9	-90.00	.00	.01
PANTHR C TMPRNC		N/A	1	8	-7	-87.50	.00	.01
SIDURI ST LUCIA		N/A	1	7	-6	-85.71	.00	.01
WHITEHALL CARN		N/A	1	6	-5	-83.33	.00	.00
LANDMRK G DTOUR		N/A	1	5	-4	-80.00	.00	.00
BENZIGER SONOMA		N/A	1	4	-3	-75.00	.00	.00
TESTRSSA PLAZZO		N/A	1	3	-2	-66.67	.00	.00
LORING KEEFER R		N/A	1	2	-1	-50.00	.00	.00
CRISTOM EILEEN		N/A	1	2	-1	-50.00	.00	.00
LORING GARYS		N/A	1	1		.00	.00	.00
BENTON-LANE F C		N/A	1	1		.00	.00	.00
FREEMAN RSSN RV		N/A	1	1		.00	.00	.00
GUNDLCH BNS EST		N/A	1	1		.00	.00	.00
ROSSLER L BRISA		N/A	1	1	1	100.00	.00	.00
SIDURI MUIRELD		N/A	1	1	1	100.00	.00	.00
LORING ROSELLAS		N/A	1	1	1	100.00	.00	.00
R STEMMLER NGNT		N/A	1	1	1	100.00	.00	.00
DUMOL RSSN RVR		N/A	1	1	1	100.00	.00	.00
LA RCHLLE SH VY		N/A	1	1	1	100.00	.00	.00
PAUL HOBBS CRSS		N/A	1	1	1	100.00	.00	.00
SIDURI RSSN RVR		N/A	1	1	1	100.00	.00	.00
BV CARNEROS		N/A	1	1	1	100.00	.00	.00
ZD RESERVE		N/A	1	1	1	100.00	.00	.00
CALERA JENSEN		N/A	1	1	1	100.00	.00	.00
FLOWER CMP MEET		N/A	1	1	1	100.00	.00	.00
DUTTN FRSTNE HL		N/A	1	1	1	100.00	.00	.00
BETHL HTS CSTEL		N/A	1	1	1	100.00	.00	.00
LONDER VINEYRDS		N/A		997	-997	-100.00	.00	.77
ECHELON		N/A		536	-536	-100.00	.00	.41
MERIDIAN S BARB		N/A		397	-397	-100.00	.00	.31
SAINTSBRY STNLY		N/A		250	-250	-100.00	.00	.19
THE FAMOUS GATE		N/A		171	-171	-100.00	.00	.13
FREY ORG MENDCN		N/A		87	-87	-100.00	.00	.07
SOLENA GRAND CV		N/A		49	-49	-100.00	.00	.04
J LOHR FOG RCH		N/A		25	-25	-100.00	.00	.02
SCHUG SONOMA		N/A		24	-24	-100.00	.00	.02
DE LOACH OFS		N/A		23	-23	-100.00	.00	.02
BLISS RR SC MND		N/A		23	-23	-100.00	.00	.02
FOLEY CAL		N/A		19	-19	-100.00	.00	.01
DUCK POND WLMTE		N/A		15	-15	-100.00	.00	.01
X TRUCHARD CRNS		N/A		15	-15	-100.00	.00	.01
DE LOACH RS RVR		N/A		14	-14	-100.00	.00	.01
SEBASTIANI RRV		N/A		14	-14	-100.00	.00	.01
B VSTA CRNS RML		N/A		12	-12	-100.00	.00	.01
BERINGER STANLY		N/A		12	-12	-100.00	.00	.01
TRINITAS CELLS		N/A		11	-11	-100.00	.00	.01
LOCKWOOD BLCK 7		N/A		11	-11	-100.00	.00	.01
CARMEL RD CHALR		N/A		11	-11	-100.00	.00	.01
WM KNUITL CLONE		N/A		9	-9	-100.00	.00	.01
WITNSS T CH SAW		N/A		9	-9	-100.00	.00	.01
SOLAIRE S LUCIA		N/A		9	-9	-100.00	.00	.01
ROBIN K MENDOCN		N/A		8	-8	-100.00	.00	.01
R MNDVI PN RESV		N/A		8	-8	-100.00	.00	.01
FOXEN ST MARIA		N/A		8	-8	-100.00	.00	.01
PANTHR CRK SHEA		N/A		8	-8	-100.00	.00	.01
ACACIA LNE TREE		N/A		7	-7	-100.00	.00	.01
TRUCHARD		N/A		7	-7	-100.00	.00	.01
CRISTOM JESSIE		N/A		6	-6	-100.00	.00	.00
SANFORD SNF&BND		N/A		6	-6	-100.00	.00	.00
VENTANA MONTREY		N/A		6	-6	-100.00	.00	.00
FREEMAN SNM CST		N/A		6	-6	-100.00	.00	.00
KENNETH VOLK		N/A		5	-5	-100.00	.00	.00
REX HILL WLLMTE		N/A		5	-5	-100.00	.00	.00
MUMMS NAPA		N/A		5	-5	-100.00	.00	.00
BERINGR CAL COL		N/A		5	-5	-100.00	.00	.00
DAEDALUS WLLMTT		N/A		4	-4	-100.00	.00	.00
CRISTOM LOUISE		N/A		4	-4	-100.00	.00	.00
ERATH RSV PR HL		N/A		4	-4	-100.00	.00	.00
WINDSOR RSN RVR		N/A		4	-4	-100.00	.00	.00
ARGYLE WILLMTE		N/A		3	-3	-100.00	.00	.00
PAUL HOBBS RRV		N/A		3	-3	-100.00	.00	.00
ADELSHM ELZBETH		N/A		2	-2	-100.00	.00	.00
SELBY		N/A		2	-2	-100.00	.00	.00
HAHN ST LUCIA		N/A		2	-2	-100.00	.00	.00
LAFOND SNTA RTA		N/A		2	-2	-100.00	.00	.00
WRIGHT K NYSA		N/A		2	-2	-100.00	.00	.00
CUVAISON CARNRS		N/A		2	-2	-100.00	.00	.00
PANTHR RS 20 AN		N/A		2	-2	-100.00	.00	.00



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PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
BEAUX FRERES WM		N/A			2	-2	-100.00	.00
JUDDS HILL NAPA		N/A			2	-2	-100.00	.00
WRIGHT K FREEDM		N/A			2	-2	-100.00	.00
SIDURI AMBR RDG		N/A			1	-1	-100.00	.00
REX HILL RESRVE		N/A			1	-1	-100.00	.00
LONGBOARD R RVR		N/A			1	-1	-100.00	.00
WILLKNZIE KIANA		N/A			1	-1	-100.00	.00
TARRICA MONTREY		N/A			1	-1	-100.00	.00
CARN CRK GRAIL		N/A			1	-1	-100.00	.00
WILLKNZIE PN NR		N/A			1	-1	-100.00	.00
CARN CRK LC RES		N/A			1	-1	-100.00	.00
HANNA RUSSN RVR		N/A			1	-1	-100.00	.00
BELLE GLOS TYLR		N/A			1	-1	-100.00	.00
SONOMA COAST		N/A			1	-1	-100.00	.00
VISION SNMA CTY		N/A			1	-1	-100.00	.00
FIVE RIVERS		N/A			1	-1	-100.00	.00
BABCOCK GR CVEE		N/A			1	-1	-100.00	.00
LORING RNCH ONT		N/A			1	-1	-100.00	.00
<b>TOTAL PINOT NOIR</b>			<b>156335</b>	<b>129795</b>	<b>26540</b>	<b>20.45</b>		
SHIRAZ/SYRAH								
FISHEYE		599	11212	13170	-1958	-14.87	28.32	30.63
BOTA BOX CAL		1999	5747	4634	1113	24.02	14.51	10.78
BLACK BOX BRSSA		2499	5123	3816	1307	34.25	12.94	8.88
BAREFOOT CAL		1399	3741	5100	-1359	-26.65	9.45	11.86
RM WOODBRDG SRH		1399	2563	1693	870	51.39	6.47	3.94
HRM REX-GOLIATH		699	1890	1842	48	2.61	4.77	4.28
FRN CPL PRS RSO		1299	1462	950	512	53.89	3.69	2.21
TISDALE CAL		599	1353	1705	-352	-20.65	3.42	3.97
SMOKNG LOON SRH		1099	902	777	125	16.09	2.28	1.81
FRAN CPPLA SYRH		N/A	823	679	144	21.21	2.08	1.58
STERLNG VNT COL		1399	665	520	145	27.88	1.68	1.21
C D BOIS NC		1399	568	528	40	7.58	1.43	1.23
KDL-JKSN SRH VR		1499	540	543	-3	-.55	1.36	1.26
STE GENEVIEVE		N/A	459	489	-30	-6.13	1.16	1.14
PEAR VALLEY		N/A	421		421	100.00	1.06	.00
BONTERRA SYRAH		1799	351	324	27	8.33	.89	.75
DELICATO SHIRAZ		699	335	961	-626	-65.14	.85	2.24
COPAIN L/HIVER		N/A	268	1078	-810	-75.14	.68	2.51
BRIDLEWOOD EST		N/A	202	235	-33	-14.04	.51	.55
CLINE SYRAH CRN		1099	201	369	-168	-45.53	.51	.86
MIDNIGHT CELLRS		N/A	102		102	100.00	.26	.00
FREY SYRAH		N/A	65	23	42	182.61	.16	.05
MCMANIS SYRAH		N/A	59		59	100.00	.15	.00
C SMITH BOOM BM		N/A	58	80	-22	-27.50	.15	.19
VENDANGE SHIRAZ		N/A	39	689	-650	-94.34	.10	1.60
SHAFER RELENTLS		N/A	29	4	25	625.00	.07	.01
FESS PKR SRH SB		N/A	29	1	28	2800.00	.07	.00
CSM ETHOS RESRV		N/A	28	16	12	75.00	.07	.04
SNQ SYRAH COL V		N/A	24	5	19	380.00	.06	.01
DUNHAM WASH		N/A	21		21	100.00	.05	.00
FREY BIO RDWOOD		N/A	20	36	-16	-44.44	.05	.08
SPENCR ELZB CUV		N/A	20		20	100.00	.05	.00
NOVY SUSAN'S		N/A	19		19	100.00	.05	.00
BEARBOAT RSN RV		N/A	17		17	100.00	.04	.00
EBERLE		N/A	17		17	100.00	.04	.00
CLINE COOL CLMT		N/A	15	56	-41	-73.21	.04	.13
CARINI SALMINA		N/A	14	124	-110	-88.71	.04	.29
TERLATO DRY CRK		N/A	14		14	100.00	.04	.00
WINE WRK SURF'N		N/A	13	64	-51	-79.69	.03	.15
NOVY GARY SYRAH		N/A	13	4	9	225.00	.03	.01
B DN L POUSSEUR		N/A	12	15	-3	-20.00	.03	.03
NOVY SYRAH NAPA		N/A	12		12	100.00	.03	.00
STICKYBEAK		N/A	10		10	100.00	.03	.00
ZACA MESA EST		N/A	9	14	-5	-35.71	.02	.03
F PRKR BIG EASY		N/A	8	5	3	60.00	.02	.01
NEYERS O LAKVLL		N/A	8		8	100.00	.02	.00
COL SYRAH RESRV		N/A	6	27	-21	-77.78	.02	.06
ZACA MESA SYRAH		N/A	6	3	3	100.00	.02	.01
ROCINANTE SYRAH		N/A	6		6	100.00	.02	.00
BORRA 47/5 LMTD		N/A	5	26	-21	-80.77	.01	.06
HAHN ESTATES		N/A	5	7	-2	-28.57	.01	.02
PENNER-ASH ORGN		N/A	5		5	100.00	.01	.00
DOM SRNE RCKBLK		N/A	5		5	100.00	.01	.00
NCKL&NCKL DRIEN		N/A	5		5	100.00	.01	.00
KUNDE SONOMA		N/A	4	14	-10	-71.43	.01	.03
ROSNBLM ENG SHW		N/A	4	2	2	100.00	.01	.00
ZACA MSA 8 BRLL		N/A	4		4	100.00	.01	.00
NOR SYRAH		N/A	4		4	100.00	.01	.00
EDNA VLLY SYRAH		N/A	3	166	-163	-98.19	.01	.39
THE ORIGINAL'S		N/A	3	11	-8	-72.73	.01	.03
KINTON SYRAH		N/A	3	2	1	50.00	.01	.00
TRRE RGE FIDDLE		N/A	3		3	100.00	.01	.00
DOM SRNE SONO		N/A	3		3	100.00	.01	.00
ROBERT HALL PR		N/A	2	13	-11	-84.62	.01	.03
NOVY SYRAH SNMA		N/A	2	6	-4	-66.67	.01	.01
BABCOCK SRH SBC		N/A	2		2	.00	.01	.00
TRRE RGE SENTNL		N/A	2	2	2	100.00	.01	.00
COL TWD VNS SRH		N/A	1	357	-356	-99.72	.00	.83
CSM SYRAH COL V		N/A	1	271	-270	-99.63	.00	.63
BLACKSTONE CALF		N/A	1	203	-202	-99.51	.00	.47
BERNGR FE SHRAZ		N/A	1	199	-198	-99.50	.00	.46

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
R MNDVI PVT SEL		N/A	1	193	-192	-99.48	.00	.45
IO RYAN ROAD		N/A	1	182	-181	-99.45	.00	.42
J LOHR SR SYRAH		N/A	1	143	-142	-99.30	.00	.33
NOVY S LUC HGLN		N/A	1	6	-5	-83.33	.00	.01
6TH SENSE LODI		N/A	1		1	100.00	.00	.00
RAMEY RDGRS CRK		N/A	1		1	100.00	.00	.00
MELVILLE VERNAS		N/A	1		1	100.00	.00	.00
MARTNLLI TR FLC		N/A	1		1	100.00	.00	.00
NOVY JUDGE BNNT		N/A	1		1	100.00	.00	.00
NOVY ROSELLA'S		N/A	1		1	100.00	.00	.00
CASTLE ROCK C V		N/A		558	-558	-100.00	.00	1.30
ESTANCIA CN CST		N/A		30	-30	-100.00	.00	.07
DUTTN CHRY RGGE		N/A		5	-5	-100.00	.00	.01
SNQ SYRAH RESRV		N/A		4	-4	-100.00	.00	.01
RAMEY SONMA CST		N/A		4	-4	-100.00	.00	.01
RAVENSWOOD SNMA		N/A		3	-3	-100.00	.00	.01
TOASTED HEAD		N/A		2	-2	-100.00	.00	.00
GLORIA FER SYRH		N/A		2	-2	-100.00	.00	.00
SONOMA VNEYD SC		N/A		1	-1	-100.00	.00	.00
ST FRANCIS SNMA		N/A		1	-1	-100.00	.00	.00
THREE RVRS CLMB		N/A		1	-1	-100.00	.00	.00
B GRIFFIN SYRAH		N/A		1	-1	-100.00	.00	.00
<b>TOTAL SHIRAZ/SYRAH</b>			<b>39597</b>	<b>42994</b>	<b>-3397</b>	<b>-7.90</b>		
ZINFANDEL								
BOTA BOX O V CA		1999	7824	7312	512	7.00	10.54	8.42
BAREFOOT CAL		699	4664	4983	-319	-6.40	6.28	5.74
RAVENSWOOD VB		1199	4272	3930	342	8.70	5.76	4.52
GALLO FAM V TWN		999	4227	4053	174	4.29	5.69	4.67
RM WOODBRIDGE		699	3668	3527	141	4.00	4.94	4.06
BOHO VNYD CALIF		1999	3456	3230	226	7.00	4.66	3.72
GREEN TRUCK		N/A	3331		3331	100.00	4.49	.00
GNARLY HEAD O V		1299	3098	4990	-1892	-37.92	4.17	5.74
SUTTER HOME		1199	3055	3260	-205	-6.29	4.12	3.75
TWISTED ZIN OV		1399	2790	3569	-779	-21.83	3.76	4.11
ZABACO R DNC BL		1199	2347	1946	401	20.61	3.16	2.24
7 DEADLY ZINS		1299	1959	2236	-277	-12.39	2.64	2.57
FRANZIA		N/A	1873	4331	-2458	-56.75	2.52	4.99
HRM REX-GOL CAL		699	1854	2001	-147	-7.35	2.50	2.30
BOGLE ZINFANDEL		1299	1808	2021	-213	-10.54	2.44	2.33
BIG HS CARDINAL		999	1532	952	580	60.92	2.06	1.10
ROSENBLUM CUVEE		1299	1399	793	606	76.42	1.88	.91
CLINE CELLARS		1199	1252	1265	-13	-1.03	1.69	1.46
XYZIN 10Y OV CA		1499	1192	730	462	63.29	1.61	.84
CLINE AN VN CAL		1599	1179	868	311	35.83	1.59	1.00
PLUNGERHEAD LOD		1499	1168	1257	-89	-7.08	1.57	1.45
ALX VLY REDMPTN		N/A	1064		1064	100.00	1.43	.00
CELLAR NO 8		999	1015	1078	-63	-5.84	1.37	1.24
SMOKING LOON		1099	940	821	119	14.49	1.27	.95
CONCAN GL O VNE		1199	932	3368	-2436	-72.33	1.26	3.88
RAVENSWOOD SNMA		1599	845	825	20	2.42	1.14	.95
RAVNSWD ZEN ZIN		1499	792	812	-20	-2.46	1.07	.93
ROSENBLM C CSTA		1899	784	512	272	53.13	1.06	.59
KNDL-JKSN VN RS		1499	717	802	-85	-10.60	.97	.92
C D BOIS NC		1399	670	569	101	17.75	.90	.65
ADELINE ESTATE		N/A	669		669	100.00	.90	.00
ST FRANCIS O VN		1999	636	723	-87	-12.03	.86	.83
REDWOOD CRK CAL		N/A	609	804	-195	-24.25	.82	.93
R STRNG KNTY VN		1999	579	351	228	64.96	.78	.40
ZABACO R HRTAGE		1399	520	893	-373	-41.77	.70	1.03
PEACHY CYN WEST		N/A	484	840	-356	-42.38	.65	.97
PEACHY CYN INC		N/A	472	1289	-817	-63.38	.64	1.48
ZABACO R DRY CK		1699	438	447	-9	-2.01	.59	.51
BRAZIN OV LODI		1799	408	461	-53	-11.50	.55	.53
DYNAMITE MENDO		999	317	700	-383	-54.71	.43	.81
GHOST PNE SN SJ		1799	277		277	100.00	.37	.00
CAKEBREAD RD HL		N/A	251	32	219	684.38	.34	.04
SEGHEISIO SONOMA		N/A	211	313	-102	-32.59	.28	.36
PLUNGERHEAD DC		N/A	210	245	-35	-14.29	.28	.28
PREDATOR LODI		1799	201		201	100.00	.27	.00
ST FRANCIS PGNI		N/A	196	286	-90	-31.47	.26	.33
LA CZAR DRY CRK		N/A	163		163	100.00	.22	.00
DEEP PURPLE ZIN		1299	137		137	100.00	.18	.00
RIDGE YORK CRK		N/A	128	10	118	1180.00	.17	.01
GIRARD OLD VINE		2399	124	8	116	1450.00	.17	.01
ZOMBIE ZIN CAL		N/A	114	21	93	442.86	.15	.02
QUIVIRA		N/A	85	8	77	962.50	.11	.01
PROJECT PASO		N/A	65		65	100.00	.09	.00
WELLNGTN SN CTY		N/A	63	385	-322	-83.64	.08	.44
GRAVITY HILL SHRP		N/A	58	13	45	346.15	.08	.01
GRGICH HILL EST		N/A	58		58	100.00	.08	.00
DECOY SONOMA		N/A	58		58	100.00	.08	.00
RIDGE LYTTON		N/A	55	20	35	175.00	.07	.02
FROGS LEAP NAPA		N/A	52	29	23	79.31	.07	.03
CH MONTELENA		N/A	44	10	34	340.00	.06	.01
SBSTNI SONOMA		N/A	39	10	29	290.00	.05	.01
FREI BROS RS DC		N/A	38	12	26	216.67	.05	.01
ARMIDA POIZN SN		N/A	36		36	100.00	.05	.00
DE LOACH ESTATE		N/A	35	13	22	169.23	.05	.01
FRANK FAM VY NP		N/A	34		34	100.00	.05	.00
RIDGE EAST BNCH		N/A	27	35	-8	-22.86	.04	.04
DRY CREEK HRTGE		N/A	25	11	14	127.27	.03	.01

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
FRNCS CP DR CUT		N/A	25		25	100.00	.03	.00
EASTON AMADOR		N/A	23	18	5	27.78	.03	.02
ROMBAUER NAPA		N/A	22	44	-22	-50.00	.03	.05
COHN SONOMA VLY		N/A	21	19	2	10.53	.03	.02
X WINERY NOVA		N/A	20	3	17	566.67	.03	.00
GNARLIER HD DCV		N/A	19	2507	-2488	-99.24	.03	2.89
VAN RUITEN LODI		N/A	19	47	-28	-59.57	.03	.05
SEXTNT CENT CST		N/A	19		19	100.00	.03	.00
SAUSAL SONOMA		N/A	18	49	-31	-63.27	.02	.06
DASHE DRY CREEK		N/A	18		18	100.00	.02	.00
SHANNON RIDGE		N/A	18		18	100.00	.02	.00
EARTHQUAKE LODI		N/A	17	10	7	70.00	.02	.01
ALEXANDER VALLY		N/A	17		17	100.00	.02	.00
ORIN SWFT SALDO		N/A	16	56	-40	-71.43	.02	.06
TEIRA SONOMA		N/A	16	15	1	6.25	.02	.02
FREY MENDOCINO		N/A	15	12	3	25.00	.02	.01
FERRARI-CARANO		N/A	15	8	7	87.50	.02	.01
EASTON E ORGNC		N/A	15		15	100.00	.02	.00
GRGICH HILLS		N/A	14	16	-2	-12.50	.02	.02
PEZZI KING D CK		N/A	14	6	8	133.33	.02	.01
SAUSAL PRVT RSV		N/A	14		14	100.00	.02	.00
DRY CREEK O VNS		N/A	13	17	-4	-23.53	.02	.02
SEGHESIO O VINE		N/A	12	16	-4	-25.00	.02	.02
TERRA D'ORO AC		N/A	11	2877	-2866	-99.62	.01	3.31
R MNDVI PVT SEL		N/A	11	782	-771	-98.59	.01	.90
PERRY CK ZINMAN		N/A	11	92	-81	-88.04	.01	.11
RUBICON EST PEN		N/A	11	9	2	22.22	.01	.01
RIDGE PAPAGNI		N/A	11		11	100.00	.01	.00
CLINE BIG BREAK		N/A	11		11	100.00	.01	.00
SEXTNT PR HLYST		N/A	10	33	-23	-69.70	.01	.04
BLCKHDA RNGNSI		N/A	10	23	-13	-56.52	.01	.03
RIDGE PONZO VYD		N/A	10	9	1	11.11	.01	.01
CLS LCHNCE BUFF		N/A	9	1809	-1800	-99.50	.01	2.08
FREY BIODYNAMIC		N/A	9	27	-18	-66.67	.01	.03
THE FEDERALIST		N/A	9		9	100.00	.01	.00
VERMEIL FRED 56		N/A	8	3	5	166.67	.01	.00
WINE WORKS ORGC		N/A	7	14	-7	-50.00	.01	.02
WILY JACK CAL		N/A	6	706	-700	-99.15	.01	.81
FREY ORGANIC		N/A	6	96	-90	-93.75	.01	.11
NORMAN MONSTER		N/A	6	31	-25	-80.65	.01	.04
JOEL GOTT DILL		N/A	6	30	-24	-80.00	.01	.03
RIDGE PASO ROBL		N/A	6	10	-4	-40.00	.01	.01
MURPHY-GD L DCE		N/A	5	24	-19	-79.17	.01	.03
STAPLEHEAD LODI		N/A	5	20	-15	-75.00	.01	.02
RAVENSWOOD TLDC		N/A	4	17	-13	-76.47	.01	.02
DUTTN GLDFD RRV		N/A	3		3	100.00	.00	.00
SEGHESIO HM RNC		N/A	2	10	-8	-80.00	.00	.01
STARLITE EST GR		N/A	2		2	100.00	.00	.00
RENWOOD SIERRA		N/A	1	344	-343	-99.71	.00	.40
PASO CREEK P RB		N/A	1	200	-199	-99.50	.00	.23
BORRA O VN LODI		N/A	1	26	-25	-96.15	.00	.03
TOAD HLW CACPNY		N/A	1	10	-9	-90.00	.00	.01
RAVNSWD BRRICIA		N/A	1	10	-9	-90.00	.00	.01
FOUR VINES MVRC		N/A	1	10	-9	-90.00	.00	.01
FANUCCHI OV RRV		N/A	1	8	-7	-87.50	.00	.01
FRITZ ESTATE		N/A	1	7	-6	-85.71	.00	.01
RAVNSWD BG RIVR		N/A	1	6	-5	-83.33	.00	.01
STORYBOOK NAPA		N/A	1	2	-1	-50.00	.00	.00
ROSENBLM MAGGIE		N/A	1	2	-1	-50.00	.00	.00
VICTORY CAL		N/A	1		1	100.00	.00	.00
PRIEST RNCH NAP		N/A		879	-879	-100.00	.00	1.01
LEONARDT RESRVE		N/A		472	-472	-100.00	.00	.54
FRANCS CPPLA DS		N/A		438	-438	-100.00	.00	.50
JOEL GOTT MOHR		N/A		354	-354	-100.00	.00	.41
RENWOOD OLD VNE		N/A		206	-206	-100.00	.00	.24
KENWOOD SNMA CO		N/A		172	-172	-100.00	.00	.20
C ANDREW LODI		N/A		46	-46	-100.00	.00	.05
NALLE		N/A		32	-32	-100.00	.00	.04
MCMANIS FAMILY		N/A		21	-21	-100.00	.00	.02
MONTEVINA TERRA		N/A		17	-17	-100.00	.00	.02
CLINE SONOMA		N/A		15	-15	-100.00	.00	.02
LOLONIS		N/A		15	-15	-100.00	.00	.02
CASTLE RCK MNDO		N/A		12	-12	-100.00	.00	.01
RENWOOD FDDL TWN		N/A		11	-11	-100.00	.00	.01
KENWOOD JK LNDN		N/A		9	-9	-100.00	.00	.01
FOUR VINES BIKE		N/A		7	-7	-100.00	.00	.01
FOUR VINES CUVE		N/A		6	-6	-100.00	.00	.01
SEGHESIO RCKPILE		N/A		5	-5	-100.00	.00	.01
RAVNSWD BELLONI		N/A		5	-5	-100.00	.00	.01
MARIETTA O V 48		N/A		5	-5	-100.00	.00	.01
CLINE LIVE OAK		N/A		4	-4	-100.00	.00	.00
KUNDE ESTATE		N/A		4	-4	-100.00	.00	.00
SIMI SONOMA		N/A		4	-4	-100.00	.00	.00
TRINITAS CC OLD		N/A		4	-4	-100.00	.00	.00
CLINE BRIDGHEAD		N/A		4	-4	-100.00	.00	.00
RAVNSWD OLD HLL		N/A		3	-3	-100.00	.00	.00
ROSNBLM ST PETR		N/A		3	-3	-100.00	.00	.00
TERRA D'ORO SHR		N/A		3	-3	-100.00	.00	.00
ESTANCIA PS RBL		N/A		2	-2	-100.00	.00	.00
MONTVNA DVR RCH		N/A		2	-2	-100.00	.00	.00
X WINERY AMAZIN		N/A		2	-2	-100.00	.00	.00
WINE WRK ZENFUL		N/A		2	-2	-100.00	.00	.00
C KRUG HLN-NAPA		N/A		2	-2	-100.00	.00	.00

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
RAVNSWD DCKRSON		N/A			2	-2	-100.00	.00
DUCKHORN PARJXX		N/A			1	-1	-100.00	.00
ROSNBLM EAGLEPT		N/A			1	-1	-100.00	.00
XYZIN 50Y OV RR		N/A			1	-1	-100.00	.00
ZINTRY SONOMA		N/A			1	-1	-100.00	.00
BONTERRA		N/A			1	-1	-100.00	.00
ROSNBLM PLNCHN		N/A			1	-1	-100.00	.00
ST FRNC S PGN RS		N/A			1	-1	-100.00	.00
ROSNBLM LYONS		N/A			1	-1	-100.00	.00
EOS		N/A			1	-1	-100.00	.00
<b>TOTAL ZINFANDEL</b>			<b>74224</b>	<b>86878</b>	<b>-12654</b>	<b>-14.57</b>		
RED VARTL OTH								
MNDVI CR FRTSMO		1699	7503	7263	240	3.30	17.41	20.25
DIALED IN		1199	5085	4	5081	*****	11.80	.01
BAREFOOT RD MOS		699	4308		4308	100.00	10.00	.00
BRNGR RED MSC TO		799	2962	182	2780	1527.47	6.87	.51
RED ROCK MALBEC		1099	2492	1893	599	31.64	5.78	5.28
BIG HOUSE RED		999	2299	1486	813	54.71	5.34	4.14
CONCAN GL P SRH		1199	2085	5358	-3273	-61.09	4.84	14.94
BOGLE PET SIRAH		1299	1972	2021	-49	-2.42	4.58	5.64
CRANE LAKE P SR		699	1528	1911	-383	-20.04	3.55	5.33
RAVNSWD VB P SR		1199	1171	886	285	32.17	2.72	2.47
CRANE LAKE MLBC		699	1009	1528	-519	-33.97	2.34	4.26
CONCAN CC P SRH		999	894	41	853	2080.49	2.07	.11
STE GENEVIEVE		1099	860	1124	-264	-23.49	2.00	3.13
FRAN CP MLBC DC		1799	756	715	41	5.73	1.75	1.99
SPELLBOUND P SR		1499	655	709	-54	-7.62	1.52	1.98
MUNARI TEMPRNLO		N/A	646		646	100.00	1.50	.00
PENNYWS PS CAL		1099	607	759	-152	-20.03	1.41	2.12
FRNCSCAN MGNFCT		N/A	590	20	570	2850.00	1.37	.06
GLENORA JAMMIN		1199	499	37	462	1248.65	1.16	.10
ARROWHEAD FRDNA		N/A	492	708	-216	-30.51	1.14	1.97
CLOVR HL DECHNC		N/A	377	401	-24	-5.99	.87	1.12
ROSNBLM HC P SR		1899	370	303	67	22.11	.86	.84
FRAN CP P SR DC		1799	346	387	-41	-10.59	.80	1.08
RENWOOD PET SYR		N/A	291	376	-85	-22.61	.68	1.05
JARHEAD RED		N/A	282		282	100.00	.65	.00
JOHNSN IVES NOR		N/A	248	299	-51	-17.06	.58	.83
MT VEEDER RESRV		N/A	239		239	100.00	.55	.00
LE MISTRAL MONT		N/A	237	502	-265	-52.79	.55	1.40
SEVN SNRS PT SR		N/A	228		228	100.00	.53	.00
BLUE MTN VCT PS		N/A	223	243	-20	-8.23	.52	.68
CHDSFRD PRP RSV		1099	187	184	3	1.63	.43	.51
KENNTH VOLK TEM		N/A	179		179	100.00	.42	.00
MASKED RD PT SH		1099	176	211	-35	-16.59	.41	.59
BOGLE PHANTOM		N/A	108	114	-6	-5.26	.25	.32
TRENDUE O PTCH		N/A	107		107	100.00	.25	.00
MCMANIS PET SRH		N/A	85	2	83	4150.00	.20	.01
FREY P SR BYDMC		N/A	68	56	12	21.43	.16	.16
COL W CLORE PR		N/A	63	54	9	16.67	.15	.15
ST FRANCIS CLRT		N/A	62	1	61	6100.00	.14	.00
PHELPS INSIGNIA		N/A	60	27	33	122.22	.14	.08
THE CRUSHR P SR		N/A	53		53	100.00	.12	.00
CLINE MOURV ANC		N/A	43	6	37	616.67	.10	.02
CONCAN C J P SR		N/A	41	56	-15	-26.79	.10	.16
REINDEER RANCH		N/A	40	5	35	700.00	.09	.01
GUENOC PET SIRH		N/A	37	9	28	311.11	.09	.03
FOPPNO 96 PT SR		N/A	37		37	100.00	.09	.00
VALLY MN CV LNA		N/A	36	875	-839	-95.89	.08	2.44
CLINE AV CRGNNE		N/A	36		36	100.00	.08	.00
VINUM CEL PT SR		N/A	30		30	100.00	.07	.00
KIONA LEMBERGER		N/A	29		29	100.00	.07	.00
TURNBULL OLD BL		N/A	28		28	100.00	.06	.00
CCN CNSVCY P SR		N/A	27	932	-905	-97.10	.06	2.60
BARBRSVL CB FRC		N/A	27		27	100.00	.06	.00
ALEX VLY CB FRC		N/A	23		23	100.00	.05	.00
CHIMNY RCK ELVG		N/A	19	392	-373	-95.15	.04	1.09
GIRARD PET SYRH		N/A	19		19	100.00	.04	.00
TBLS PTLN TBLS		N/A	18		18	100.00	.04	.00
FOPPNO P SRH RS		N/A	17		17	100.00	.04	.00
CCK ANTHOLOGY		N/A	15		15	100.00	.03	.00
RAMSAY P SRH NC		N/A	15		15	100.00	.03	.00
FERARI-CRNO SNA		N/A	14	15	-1	-6.67	.03	.04
COL SOLARE RED		N/A	14	1	13	1300.00	.03	.00
TWO ANGEL P SRH		N/A	11	10	1	10.00	.03	.03
CURTIS HERITAGE		N/A	11	1	10	1000.00	.03	.00
RIDGE LYT P SRH		N/A	11		11	100.00	.03	.00
MERRYVL PROFILE		N/A	9	134	-125	-93.28	.02	.37
ETUDE GRCE BNST		N/A	9	124	-115	-92.74	.02	.35
JARHEAD RESERVE		N/A	9		9	100.00	.02	.00
MILLBROOK CB FR		N/A	9		9	100.00	.02	.00
FERARI-CRN TRSR		N/A	8	14	-6	-42.86	.02	.04
FROGS LEAP P SR		N/A	6	13	-7	-53.85	.01	.04
PREVAIL WST FCE		N/A	6	1	5	500.00	.01	.00
TANDEM PELOTON		N/A	5	592	-587	-99.16	.01	1.65
STG LP WNY P SR		N/A	4	967	-963	-99.59	.01	2.70
BIG HOUSE P SRH		N/A	4	29	-25	-86.21	.01	.08
CAIN CUVFF		N/A	4	24	-20	-83.33	.01	.07
THORN HL PT SRH		N/A	4	12	-8	-66.67	.01	.03
HORSE PL RL RED		N/A	2	1478	-1476	-99.86	.00	4.12
FREY PET SIRAH		N/A	2	19	-17	-89.47	.00	.05

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
PEJU CAB FRANC		N/A	2		2	100.00	.00	.00
TABLS D TBLS RG		N/A	2		2	100.00	.00	.00
STLTZNR CF SLD		N/A	1	192	-191	-99.48	.00	.54
WINE WRK NRT TR		N/A	1	45	-44	-97.78	.00	.13
CRUSHER PET SYR		N/A	1	21	-20	-95.24	.00	.06
TRINITAS OV P S		N/A	1	6	-5	-83.33	.00	.02
ABACELA TEMPRNL		N/A	1		1	100.00	.00	.00
CLINE LH MRVDRE		N/A	1		1	100.00	.00	.00
BNNY DOON CIGAR		N/A	1		1	100.00	.00	.00
HAHN EST CB FRC		N/A		16	-16	-100.00	.00	.04
MPHY-GD PT VRDT		N/A		16	-16	-100.00	.00	.04
ORIN SWFT PAPLN		N/A		13	-13	-100.00	.00	.04
BIG RED MONSTER		N/A		5	-5	-100.00	.00	.01
NIEBM-CPLA RBCN		N/A		4	-4	-100.00	.00	.01
PARDCCI SUSTAIN		N/A		4	-4	-100.00	.00	.01
RUBICON CAB FRC		N/A		3	-3	-100.00	.00	.01
CCN RSV PET SRH		N/A		3	-3	-100.00	.00	.01
LA JOTA PET SRH		N/A		3	-3	-100.00	.00	.01
HEDGES RD MT RS		N/A		2	-2	-100.00	.00	.01
FESS PKR FRONTR		N/A		2	-2	-100.00	.00	.01
TRIN NV CP W PV		N/A		2	-2	-100.00	.00	.01
ROSEBLM MRVDRE		N/A		1	-1	-100.00	.00	.00
TRUCHARD TMLLO		N/A		1	-1	-100.00	.00	.00
L'UVGGO GM LUPD		N/A		1	-1	-100.00	.00	.00
MILLR THE WORKS		N/A		1	-1	-100.00	.00	.00
RED TRUCK P SRH		N/A		1	-1	-100.00	.00	.00
EPIPHANY PT SRH		N/A		1	-1	-100.00	.00	.00
C ANDREW MALBEC		N/A		1	-1	-100.00	.00	.00
KEENAN CAB FRNC		N/A		1	-1	-100.00	.00	.00
COTURRI ALBRLLLO		N/A		1	-1	-100.00	.00	.00
<b>TOTAL RED VARTL OTH</b>			<b>43092</b>	<b>35860</b>	<b>7232</b>	<b>20.17</b>		
<b>SANGIOVESE</b>								
LUNA SANGIOVESE		N/A	201		201	100.00	63.61	.00
ANDRETTI SNGVSE	1999		56	59	-3	-5.08	17.72	74.68
FREY MENDOCINO	N/A		46	20	26	130.00	14.56	25.32
ALEX VALLEY EST	N/A		13		13	100.00	4.11	.00
<b>TOTAL SANGIOVESE</b>			<b>316</b>	<b>79</b>	<b>237</b>	<b>300.00</b>		
<b>RED BLND/MRTG</b>								
APOTHIC RED CAL	1199		15903	9733	6170	63.39	15.17	12.63
MENAGE A TROIS	1299		15392	17214	-1822	-10.58	14.69	22.33
SUITR HM SWI RD	699		11261	10573	688	6.51	10.74	13.72
BAREFOOT SWT RD	699		10399	4440	5959	134.21	9.92	5.76
NIEBAUM CLRT CB	1999		3813	4076	-263	-6.45	3.64	5.29
COL MRLT/CAB TV	1799		3289	4121	-832	-20.19	3.14	5.35
FRNCS CPPLA RSO	1299		2965	3166	-201	-6.35	2.83	4.11
RM WDBG CAB-MRL	1399		2839	2220	619	27.88	2.71	2.88
MIDDLE SIS RBEL	1199		2394	107	2287	2137.38	2.28	.14
SANTERRA CLR	N/A		1842		1842	100.00	1.76	.00
BOTA BOX RED CA	2099		1717		1717	100.00	1.64	.00
DALLIANCE	N/A		1708		1708	100.00	1.63	.00
RED TRUCK BLEND	1099		1660	1480	180	12.16	1.58	1.92
STERLING VC MRTG	1299		1648	808	840	103.96	1.57	1.05
KDL-JKSN VR SUM	1499		1376	821	555	67.60	1.31	1.07
QUADRANT	N/A		1367		1367	100.00	1.30	.00
DOOBIE JACK ASS	1299		1216	91	1125	1236.26	1.16	.12
DREAMNG TR CRSH	1699		1162		1162	100.00	1.11	.00
ST FRANCIS RED	1299		1103	1585	-482	-30.41	1.05	2.06
SKINNYGRL RD CA	N/A		1071		1071	100.00	1.02	.00
MAGNIFICENT WNE	1299		1055	1391	-336	-24.16	1.01	1.80
R MNDV PS MRTGE	1199		1045	1131	-86	-7.60	1.00	1.47
BLACKSTN DELCTB	1199		1011	40	971	2427.50	.95	.05
SEVEN DAUGHTERS	1499		928	890	38	4.27	.89	1.15
PRIMAL ROOT CAL	1099		926	37	889	2402.70	.88	.05
SEVEN HLS PLNNG	N/A		920		920	100.00	.88	.00
PAZZO NAPA VLLY	N/A		868		868	100.00	.83	.00
14 HANDS HOT TR	1299		805		805	100.00	.77	.00
ARTESA ELE MRTG	N/A		793		793	100.00	.76	.00
HAVENS BLK&BLUE	N/A		708		708	100.00	.68	.00
PURPLE COWBOY	1199		663	44	619	1406.82	.63	.06
PERFECT UNION	N/A		640		640	100.00	.61	.00
CRU NAPA	N/A		634	517	117	22.63	.60	.67
BRUTOCAO QUADRG	N/A		597		597	100.00	.57	.00
GNARLY HEAD AUT	1299		595		595	100.00	.57	.00
C D BOIS MRLSTN	N/A		549	116	433	373.28	.52	.15
TOASTED HD UNTM	1499		548	639	-91	-14.24	.52	.83
CONUNDRUM	2199		502		502	100.00	.48	.00
CLOS LACH MRTGE	1399		470	275	195	70.91	.45	.36
CLINE CASHMERE	1599		393	423	-30	-7.09	.37	.55
UN4SEEN CAL RED	1199		370	563	-193	-34.28	.35	.73
BERNRDS MARINUS	N/A		358	564	-206	-36.52	.34	.73
MIDNIGHT F MOON	N/A		335		335	100.00	.32	.00
HAHN EST MERTGE	1999		325	363	-38	-10.47	.31	.47
CARINI FR MN SU	N/A		308	108	200	185.19	.29	.14
MASKED RIDER RD	N/A		296	332	-36	-10.84	.28	.43
RAVENSWOOD ICON	N/A		271	1	270	*****	.26	.00
CONCN CRMSN CLV	N/A		267		267	100.00	.25	.00
XTANT RED NAPA	N/A		266		266	100.00	.25	.00
ORIN SWFT PRSNR	N/A		251	337	-86	-25.52	.24	.44
SHANNON WRANGLR	1299		239	372	-133	-35.75	.23	.48

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

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PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
BERNGR FNDR RED		1199	220		220	100.00	.21	.00
ARTESA ELEMENTS		1999	196	196		.00	.19	.25
MEDLOCK AMES AV		N/A	196		196	100.00	.19	.00
VEZER LA SALTTE		N/A	189		189	100.00	.18	.00
BRNGR WH ZN/MS		N/A	153		153	100.00	.15	.00
CHUKKER		N/A	121		121	100.00	.12	.00
DUCKHORN DECOY		N/A	96		96	100.00	.09	.00
TOMASELLO BROOM		N/A	94		94	100.00	.09	.00
ALEX VLY SRH/ML		N/A	84	45	39	86.67	.08	.06
X WINERY		N/A	81		81	100.00	.08	.00
SODARO EST P RS		N/A	81		81	100.00	.08	.00
SNQ WST ST R CV		N/A	72		72	100.00	.07	.00
COL G EST AMTGE		N/A	70		70	100.00	.07	.00
A TO Z NGHT&DAY		N/A	67		67	100.00	.06	.00
STARK RAVNG RED		N/A	60		60	100.00	.06	.00
FLORA SPG TRLGY		N/A	57	63	-6	-9.52	.05	.08
HOOK&LDR STN 10		N/A	47		47	100.00	.04	.00
PEIRANO OTHR RD		N/A	45	15	30	200.00	.04	.02
LIBRTY SCHL CUV		N/A	43	32	11	34.38	.04	.04
PROJECT PASO RD		N/A	41	2	39	1950.00	.04	.00
TROUBLEMAKER		N/A	38		38	100.00	.04	.00
TY CATON TYTNUM		N/A	36	123	-87	-70.73	.03	.16
BERNGR KNGT MTG		N/A	34		34	100.00	.03	.00
VIGILANCE C1MRN		N/A	32	1742	-1710	-98.15	.03	2.25
THREE RV MLB/MR		N/A	27		27	100.00	.03	.00
SPRNG VLY URTAH		N/A	24	8	16	200.00	.02	.01
PEIRANO UNKNOWN		N/A	24		24	100.00	.02	.00
EDWRD SLLR CUV		N/A	22	75	-53	-70.67	.02	.10
BENNTT LN MAXMS		N/A	21	386	-365	-94.56	.02	.50
FRNCS CP DR CUT		N/A	21	12	9	75.00	.02	.02
PARLAY BOOKMKER		N/A	21		21	100.00	.02	.00
THORNY ROSE RED		N/A	21		21	100.00	.02	.00
HEDGES FE 3 VYD		N/A	17	3	14	466.67	.02	.00
CAKEBRD DANCING		N/A	16	9	7	77.78	.02	.01
CSM MERTG ART S		N/A	16	2	14	700.00	.02	.00
SIMPLY NKD UNDR		N/A	16		16	100.00	.02	.00
BNNY DN CONTRA		N/A	15		15	100.00	.01	.00
VIANSA SMPR MIG		N/A	14	1927	-1913	-99.27	.01	2.50
ZACA MESA CUVEE		N/A	14	15	-1	-6.67	.01	.02
TRIN NV MERTAGE		N/A	14	13	1	7.69	.01	.02
RIDGE GYSR ALEX		N/A	13	29	-16	-55.17	.01	.04
DOMINUS MERTAGE		N/A	13	1	12	1200.00	.01	.00
C D BOIS ROUGE		N/A	13		13	100.00	.01	.00
L'ECOLE # 41 CV		N/A	13		13	100.00	.01	.00
COSENTINO MED		N/A	11	194	-183	-94.33	.01	.25
GIRARD ARTISTRY		N/A	11	5	6	120.00	.01	.01
VAN RUITN CB/SH		N/A	11		11	100.00	.01	.00
ARCHEPEL SONOMA		N/A	10	452	-442	-97.79	.01	.59
QUINTESSA MRTGE		N/A	10	11	-1	-9.09	.01	.01
CELANI TENCIOUS		N/A	10		10	100.00	.01	.00
EASTON HOUSE RD		N/A	10		10	100.00	.01	.00
STEVEN KENT LMV		N/A	9	695	-686	-98.71	.01	.90
RUBICON EST PRO		N/A	7		7	28.57	.01	.01
LONGBOARD P BRK		N/A	8	4	4	100.00	.01	.01
FLIRT CAL		N/A	8		8	100.00	.01	.00
DRIN SWIFT ABST		N/A	8		8	100.00	.01	.00
BLACKBRD ILLSTN		N/A	7	29	-22	-75.86	.01	.04
L'ECOLE 41 PRGE		N/A	6	1	5	500.00	.01	.00
RIDGE MNTE BLO		N/A	6		6	100.00	.01	.00
SHOWKT ASNT SNA		N/A	5	22	-17	-77.27	.00	.03
C KRUG GENERATN		N/A	5	9	-4	-44.44	.00	.01
L'ECOLE PEP RDG		N/A	5		5	100.00	.00	.00
COHO HEADWATER		N/A	5		5	100.00	.00	.00
ESTANCIA RES PR		N/A	4	46	-42	-91.30	.00	.06
OPUS ONE		N/A	4	25	-22	-84.62	.00	.03
DOMINUS NPAHOOK		N/A	4	20	-16	-80.00	.00	.03
CHESTR KDDR COL		N/A	4		4	100.00	.00	.00
ST SUPERY ELU		N/A	4		4	100.00	.00	.00
LEWIS ALECS BLD		N/A	4		4	100.00	.00	.00
RED TRK MIN BRL		N/A	3	139	-136	-97.84	.00	.18
RAVINES NW YORK		N/A	3	12	-9	-75.00	.00	.02
TRINITAS OV CUV		N/A	3	6	-3	-50.00	.00	.01
MILLBROOK HUNT		N/A	3	6	-3	-50.00	.00	.01
TO CELEBRTE PWL		N/A	3		3	100.00	.00	.00
CONTINUUM NAPA		N/A	3		3	100.00	.00	.00
VERSN SYNCH STG		N/A	3		3	100.00	.00	.00
VIANSA CUCINA		N/A	2	739	-737	-99.73	.00	.96
FAIR HARE SIMPL		N/A	2	103	-101	-98.06	.00	.13
EAGLE EYE VLPTS		N/A	2	26	-24	-92.31	.00	.03
MURRTA WLL SPUR		N/A	2	5	-3	-60.00	.00	.01
RAVENSWD PCKBRY		N/A	2	5	-3	-60.00	.00	.01
RIDGE MERLT/CAB		N/A	2	3	-1	-33.33	.00	.00
B CELLRS 25 NAP		N/A	2	2		.00	.00	.00
DOMINUS EST N V		N/A	2		2	100.00	.00	.00
TRRE RG TET TET		N/A	2		2	100.00	.00	.00
JAYSON PROP NAP		N/A	2		2	100.00	.00	.00
CAIN FIVE		N/A	2		2	100.00	.00	.00
ECLUSE ENSEMBLE		N/A	2		2	100.00	.00	.00
EOS FRENCH CONN		N/A	1	70	-69	-98.57	.00	.09
SAGELND CAB/MRL		N/A	1	20	-19	-95.00	.00	.03
IRON HORSE BDX3		N/A	1	6	-5	-83.33	.00	.01
ENSEMBLE RED CA		N/A	1	5	-4	-80.00	.00	.01
JUSTIN JUSTFCTN		N/A	1	5	-4	-80.00	.00	.01

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
RUDD OAKVLE RD		N/A	1	3	-2	-66.67	.00	.00
FISHR CMERN RED		N/A	1	1		.00	.00	.00
TERLATO CARDINL		N/A	1	1		.00	.00	.00
LARKMEAD FIREBL		N/A	1	1		.00	.00	.00
RIDGE GEYSR CAL		N/A	1		1	100.00	.00	.00
NORD RED CUVEE		N/A	1		1	100.00	.00	.00
ZACA MESA Z THR		N/A	1		1	100.00	.00	.00
K-J VN RES MRTG		N/A		727	-727	-100.00	.00	.94
VIANSA SMPR AVN		N/A		111	-111	-100.00	.00	.14
GEYSER PK RS AV		N/A		91	-91	-100.00	.00	.12
VOLKR EISLE TRZ		N/A		35	-35	-100.00	.00	.05
WINE WRK RADICL		N/A		29	-29	-100.00	.00	.04
HOME GROWN CAL		N/A		17	-17	-100.00	.00	.02
WATERBRK RD MTN		N/A		17	-17	-100.00	.00	.02
JADE MT RED RHN		N/A		10	-10	-100.00	.00	.01
HAYMN&HLL RS MC		N/A		8	-8	-100.00	.00	.01
VAGABOND BLEND		N/A		8	-8	-100.00	.00	.01
BLACKBIRD ARISE		N/A		7	-7	-100.00	.00	.01
THREE RVRS MRTG		N/A		7	-7	-100.00	.00	.01
HIGHFLYR CNTRLN		N/A		6	-6	-100.00	.00	.01
CURTIS CRSSROAD		N/A		5	-5	-100.00	.00	.01
FOGARTY MERITGE		N/A		5	-5	-100.00	.00	.01
BLACKSTN RUBRIC		N/A		5	-5	-100.00	.00	.01
RIDGE SNTA CRUZ		N/A		4	-4	-100.00	.00	.01
PEACHY CN CROUE		N/A		4	-4	-100.00	.00	.01
VINDELOCKS SN		N/A		4	-4	-100.00	.00	.01
HALL DARWIN RED		N/A		4	-4	-100.00	.00	.01
BORRA FUSION		N/A		3	-3	-100.00	.00	.00
PAHLMAYER PRPTY		N/A		3	-3	-100.00	.00	.00
VIADER RED		N/A		3	-3	-100.00	.00	.00
STERLNG SVR RES		N/A		3	-3	-100.00	.00	.00
BONTERRA MCNAB		N/A		3	-3	-100.00	.00	.00
DECOY RED NAPA		N/A		2	-2	-100.00	.00	.00
KLUGE EST WORLD		N/A		2	-2	-100.00	.00	.00
CHASNG LIONS NP		N/A		1	-1	-100.00	.00	.00
JUSLYN NAPA RED		N/A		1	-1	-100.00	.00	.00
CSM ORPHELIN		N/A		1	-1	-100.00	.00	.00
GOODNIGHT MRTGE		N/A		1	-1	-100.00	.00	.00
DRY CRK MERITGE		N/A		1	-1	-100.00	.00	.00
CLAY ST CB P SR		N/A		1	-1	-100.00	.00	.00
<b>TOTAL RED BLND/MRTG</b>			<b>104804</b>	<b>77084</b>	<b>27720</b>	<b>35.96</b>		
<b>BLUSH</b>								
FRANZIA BOX		1299	64616	56888	7728	13.58	69.46	66.52
PETER VLLA FLVD		1249	16605	12805	3800	29.68	17.85	14.97
CARLO ROSSI FLV		1449	7615	7539	76	1.01	8.19	8.82
BULLY HL GROWER		1299	1008	1155	-147	-12.73	1.08	1.35
BULLY HL L GOAT		899	908	840	68	8.10	.98	.98
CHADSRD SUNSET		1099	828	961	-133	-13.84	.89	1.12
PRESQUE ISL CRK		N/A	562	531	31	5.84	.60	.62
BLUE MOUNTAIN		N/A	244	207	37	17.87	.26	.24
ARROWHEAD BUFO		N/A	222	299	-77	-25.75	.24	.35
NITTANY MOUNTN		1099	192	203	-11	-5.42	.21	.24
FROG HLLW PK NG		N/A	130	143	-13	-9.09	.14	.17
CLOVER HL HLDAY		N/A	40	21	19	90.48	.04	.02
SNTSBRY VIN GRS		N/A	35	137	-102	-74.45	.04	.16
BROOKMR T O GSE		N/A	20	25	-5	-20.00	.02	.03
LIVINGSTON CLLR		N/A	4	3767	-3763	-99.89	.00	4.40
<b>TOTAL BLUSH</b>			<b>93029</b>	<b>85521</b>	<b>7508</b>	<b>8.78</b>		
<b>ROSE</b>								
C ROSSI VIN FLV		1449	9221	9632	-411	-4.27	22.87	31.99
STR HM PNK MSC		699	8850		8850	100.00	21.95	.00
LIVINGSTON RED		1199	7177	6922	255	3.68	17.80	22.99
BLLY HL SW WLTR		1299	5210	4550	660	14.51	12.92	15.11
PAUL MASSON AMR		1299	4790	5115	-325	-6.35	11.88	16.99
FOLIE A'DEUX MT		1299	1429	1799	-370	-20.57	3.54	5.97
NISSLEY FANTASY		N/A	1182	1407	-225	-15.99	2.93	4.67
SKINNYGIRL CAL		N/A	846		846	100.00	2.10	.00
BAREFOOT PK MSC		N/A	466		466	100.00	1.16	.00
BE FLRTY P MSC		1299	357		357	100.00	.89	.00
FRN CPL SOFIA		N/A	175	174	1	.57	.43	.58
B DN VN GRS CGR		N/A	117		117	100.00	.29	.00
A TO Z		N/A	114	95	19	20.00	.28	.32
CHARLES&CHARLES		N/A	104		104	100.00	.26	.00
CARN CK FLDC VG		N/A	80		80	100.00	.20	.00
WINE BY JOE		N/A	63	207	-144	-69.57	.16	.69
TOAD HLW EYE OF		N/A	47	44	3	6.82	.12	.15
REINDEER RANCH		N/A	45	10	35	350.00	.11	.03
SOTER NRTH VLLY		N/A	20		20	100.00	.05	.00
WOLFFER LNG ISL		N/A	17		17	100.00	.04	.00
CLINE MRVDR RSE		N/A	6	154	-148	-96.10	.01	.51
<b>TOTAL ROSE</b>			<b>40316</b>	<b>30109</b>	<b>10207</b>	<b>33.90</b>		
<b>PNK GENRC OTH</b>								
B GRFN SGVS RSE		N/A	138	5	133	2660.00	100.00	100.00
<b>TOTAL PNK GENRC OTH</b>			<b>138</b>	<b>5</b>	<b>133</b>	<b>2660.00</b>		
<b>CATAWBA</b>								

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

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PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
JOHNSON EST PNK CLOVER HILL PNK PENN-SHORE C P GOLD SEAL CTW P		N/A 949 N/A N/A	2291 1952 696 1	1883 2258 817	408 -306 -121 1	21.67 -13.55 -14.81 100.00	46.38 39.51 14.09 .02	37.98 45.54 16.48 .00
<b>TOTAL CATAWBA</b>			<b>4940</b>	<b>4958</b>	<b>-18</b>	<b>-.36</b>		
GRNCH/W GRNCH PETER VELLA FRAN WH GRN BOX		1249 1499	10592 9723	7080 11745	3512 -2022	49.60 -17.22	52.12 47.84	37.60 62.37
STEVEN KENT LMV B DOON CLS GLRY SPNCR RLSN BLNC CLOS LACHANCE MCDOWELL GRNCH MILLR WW LK CTY		N/A N/A N/A N/A N/A N/A	5 2 1 1 1 1	1 1 2 1 1	5 2 1 -2 -1 -1	100.00 100.00 .00 -100.00 -100.00 -100.00	.02 .01 .00 .00 .00 .00	.00 .00 .01 .01 .01 .01
<b>TOTAL GRNCH/W GRNCH</b>			<b>20323</b>	<b>18830</b>	<b>1493</b>	<b>7.93</b>		
WHITE MERLOT STTR HM WHT MRL FRANZIA WHT MRL BERNGER CAL COL GALLO FAM V TWN SUTTER HM 2PACK		699 1699 799 999 N/A	28591 10911 8987 5800 2816	33371 10329 9581 4325 1908	-4780 582 -594 1474 908	-14.32 5.63 -6.20 34.07 47.59	50.07 19.11 15.74 10.16 4.93	56.07 17.36 16.10 7.27 3.21
<b>TOTAL WHITE MERLOT</b>			<b>57105</b>	<b>59515</b>	<b>-2410</b>	<b>-4.05</b>		
WHT ZINFANDEL SUTTER HM WHITE FRANZIA BOX BERNGER CAL COL PETER VELLA FOXHORN RM WOODBRIDGE INGLENOOK VNYRD GALLO FAM V TWN ALMADEN WHT BIB BAREFOOT CAL CORBETT CANYON TABLE LEAF CARLO ROSSI RSV COPPER RIDGE SUTTER HM 2PACK VENDANGE ALMADEN CASK SETTLERS CREEK ALMADEN CALIF		699 1099 799 1499 799 699 799 999 1599 999 899 699 1399 999 N/A 799 N/A N/A N/A	91292 54174 43699 22000 17231 16422 12906 9291 9284 9016 8503 8127 7337 6099 5915 451 33 11 3007	99174 52013 46354 17715 15286 19736 11627 11572 9451 8301 11417 64 5161 6675 4127 1274 1013 3307 2511	-7882 2161 -2655 4285 1945 -3314 1279 -2281 -167 715 -2914 8063 2176 -576 1788 -823 -980 -3296 -2511	-7.95 4.15 -5.73 24.19 12.72 -16.79 11.00 -19.71 -1.77 8.61 -25.52 *** 42.16 -8.63 43.32 -64.60 -96.74 -99.67 -100.00	28.37 16.84 13.58 6.84 5.35 5.10 4.01 2.89 2.89 2.80 2.64 2.53 2.28 1.90 1.84 .14 .01 .00 .00	30.35 15.92 14.19 5.42 4.68 6.04 3.56 3.54 2.89 2.54 3.49 .02 1.58 2.04 1.26 .39 .31 1.01 .77
<b>TOTAL WHT ZINFANDEL</b>			<b>321791</b>	<b>326778</b>	<b>-4987</b>	<b>-1.53</b>		
PNK VARTL OTH I'M ROSE NV CAB LIEB CB FRC RSE B DN VN GRS CGR BELLE GLS PN BL CHRL&CHRL SR RS FROG LP GRENVLL ADELSHM PIN BLC PINK TRUCK CAL LAETITIA PN BLC VISION GR/SY/RS FOUR GRCS PN BL		N/A N/A N/A N/A N/A N/A N/A N/A N/A N/A N/A N/A N/A	107 28 17 14 9 6 6 4	321 29 155 91 16 1425	-214 28 -123 -15 -146 -85 -10 -1421	-66.67 100.00 -87.86 -51.72 -94.19 -93.41 -62.50 -99.72	55.73 14.58 8.85 7.29 4.69 3.13 3.13 2.08	14.72 .00 6.42 1.33 7.11 4.17 .73 65.37
<b>TOTAL PNK VARTL OTH</b>			<b>192</b>	<b>2180</b>	<b>-1988</b>	<b>-91.19</b>		
CHABLIS CARLO ROSSI FRAN O WLD CLSC PETER VELLA ALMADN MT WH BX LIVINGSTON CLLR PAUL MASSON AMR CHATEAU LUZERNE INGLENOOK VNYRD		849 1499 1499 1599 1199 1299 N/A N/A	31769 25828 13298 12664 8094 3745 1 2	29914 25297 12126 14844 8095 7189 2568 2	1855 531 1172 -2180 -1 -3444 -2567 -2	6.20 2.10 9.67 -14.69 -.01 -47.91 -99.96 -100.00	33.30 27.07 13.94 13.27 8.48 3.93 .00 .00	29.90 25.29 12.12 14.84 8.09 7.19 2.57 .00
<b>TOTAL CHABLIS</b>			<b>95399</b>	<b>100035</b>	<b>-4636</b>	<b>-4.63</b>		
RHINE FRANZIA CRSP BX ALMDN MT BAG BX FRANZIA TAP RHINE PK ROSSI ALMADEN MT CASK ALMADEN MNT WHT INGLENOOK VNYRD		1299 1599 1499 1449 N/A N/A N/A	31237 11755 7949 6496	27368 12667 9192 6929	3869 -912 -1243 -433 -4 -1 -1	14.14 -7.20 -13.52 -6.25 -100.00 -100.00 -100.00	54.38 20.47 13.84 11.31 .00 .00 .00	48.73 22.55 16.37 12.34 .01 .00 .00
<b>TOTAL RHINE</b>			<b>57437</b>	<b>56162</b>	<b>1275</b>	<b>2.27</b>		
WHT GENRC OTH HAZLITT WHT CAT TAYLOR LK SFT W MAZZA NIAGRA WH		849 799 N/A	6492 2785 2644	4895 2462 2425	1597 323 219	32.63 13.12 9.03	35.76 15.34 14.56	28.75 14.46 14.24



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PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
CHADDSFORD NGRA		1099	1282	1330	-48	-3.61	7.06	7.81
TAYLOR LAKE C W		N/A	1261	2707	-1446	-53.42	6.95	15.90
CLOVR HL NIAGARA		N/A	952	1135	-183	-16.12	5.24	6.67
BULLY HILL GOAT		899	750	556	194	34.89	4.13	3.27
WOODBRD SWT WHT		1199	572		572	100.00	3.15	.00
NISSLEY NIAGARA		N/A	521	580	-59	-10.17	2.87	3.41
NISSLEY RHAPSDY		N/A	312	339	-27	-7.96	1.72	1.99
HAZLITT WH STAG		N/A	241	134	107	79.85	1.33	.79
NITTANY MOUNTN		N/A	106	116	-10	-8.62	.58	.68
CUPCAKE ANGL CA		N/A	95		95	100.00	.52	.00
MAZZA VIDAL BLC		N/A	68	55	13	23.64	.37	.32
NITTANY MT MIST		N/A	44	46	-2	-4.35	.24	.27
FREY NATURAL		N/A	15	149	-134	-89.93	.08	.88
KENWOOD WHITE		N/A	9	53	-44	-83.02	.05	.31
MURRTA WLL WHIP		N/A	3		3	100.00	.02	.00
TAMANEND HNYSKL		N/A	2	8	-6	-75.00	.01	.05
MILLBROOK TOCAI		N/A	1		1	100.00	.01	.00
BRASSFIELD SRNT		N/A		34	-34	-100.00	.00	.20
WIDMER L NGR WH		N/A		2	-2	-100.00	.00	.01
ALMADN CHBLS RS		N/A		1	-1	-100.00	.00	.01
<b>TOTAL WHT GENRC OTH</b>			<b>18155</b>	<b>17027</b>	<b>1128</b>	<b>6.62</b>		
PN GRIS/GRGIO								
BAREFOOT CAL		699	45678	41115	4563	11.10	19.63	20.11
FISHEYE		599	30801	31904	-1103	-3.46	13.24	15.60
RM WOODBG P GRG		799	21943	15580	6363	40.84	9.43	7.62
SUTTR HM PN GRG		699	15845	15078	767	5.09	6.81	7.37
HRM REX GOLIATH		699	10276	11447	-1171	-10.23	4.42	5.60
BLACK BOX CAL		2499	9763	6438	3325	51.65	4.20	3.15
TABLE LEAF		799	9149	31	9118	*****	3.93	.02
BOTA BOX CAL		1999	8928	6828	2100	30.76	3.84	3.34
CRBT CNYN P GRG		899	7820	6551	1269	19.37	3.36	3.20
TURNG LF PN GRG		799	7725	5952	1773	29.79	3.32	2.91
GALLO FAM TV CA		1099	5503	3650	1853	50.77	2.37	1.79
CONCAN GL P GRG		1199	5370	6614	-1244	-18.81	2.31	3.23
BRNGR PN GRG PV		1399	5073	5143	-70	-1.36	2.18	2.52
SUTTER HM 2PACK		N/A	4394	2853	1541	54.01	1.89	1.40
THE NAKED GRAPE		899	3329	1607	1722	107.16	1.43	.79
MONDAVI CK CAL		1399	3198	3158	40	1.27	1.37	1.54
THREE THV BANDT		999	2694	1880	814	43.30	1.16	.92
R MNDV PS P GRG		1199	2675	1931	744	38.53	1.15	.94
STONE CLR CAL		1299	2347	3411	-1064	-31.19	1.01	1.67
SIMPLY NAKED CA		1099	2278	1246	1032	82.83	.98	.61
TWISTED PIG CAL		1399	2208	1912	296	15.48	.95	.94
MIDDLE SIS DRMA		N/A	1795		1795	100.00	.77	.00
LITTLE BL DRESS		1199	1792	1680	112	6.67	.77	.82
FRN CPL PRS BNC		1299	1774	1751	23	1.31	.76	.86
C D BOIS PN GRG		1399	1532	1447	85	5.87	.66	.71
STERLING VNT COL		1299	1372	1074	298	27.75	.59	.53
FRANCS CPPLA DS		1599	1262	1088	174	15.99	.54	.53
MIRASSOU CAL		1299	1199	1229	-30	-2.44	.52	.60
VENDANGE PN GRG		449	1125	1091	34	3.12	.48	.53
ESTANCIA PN GRG		1499	1087	1622	-535	-32.98	.07	.79
SMOKING LOON		1099	1073	1132	-59	-5.21	.46	.55
BRNGR FNDRS EST		1199	1016	875	141	16.11	.44	.43
GEYSER PEAK CAL		1199	953	430	523	121.63	.41	.21
FAT CAT CAL		1199	952	1173	-221	-18.84	.41	.57
GNARLY HEAD CAL		1199	897	1177	-280	-23.79	.39	.58
CONCANNON CC		999	806	938	-132	-14.07	.35	.46
BANDIT CAL		599	725	586	139	23.72	.31	.29
COL GRND ESTATE		1399	712	457	255	55.80	.31	.22
TERRA D'ORO SB		1499	659	425	234	55.06	.28	.21
WLLMTE PN GRIS		1599	632	526	106	20.15	.27	.26
CELLAR NO 8 CAL		999	547	230	317	137.83	.24	.11
STE GENEVIEVE		N/A	451	538	-87	-16.17	.19	.26
FIRESTEED P GRS		1299	400	287	113	39.37	.17	.14
MCMANIS PNT GRG		1099	369	438	-69	-15.75	.16	.21
BE. BRIGHT CAL		1299	331		331	100.00	.14	.00
LUNA PNT GRGIO		N/A	282	4	278	6950.00	.12	.00
MOTOS LIBERTY		N/A	273	211	62	29.38	.12	.10
REDTREE CAL		999	265	355	-90	-25.35	.11	.17
CLOVR HLL P GRG		1349	141	134	7	5.22	.06	.07
MCMRRY RCH P GR		N/A	119	494	-375	-75.91	.05	.24
CHDSFRD PN GRIG		1599	117	103	14	13.59	.05	.05
MENAGE A TRS MC		N/A	117		117	100.00	.05	.00
ELK COVE PN GRS		N/A	113	105	8	7.62	.05	.05
A TO Z OREGON		N/A	87		87	100.00	.04	.00
KING ESTATE		1199	80	76	4	5.26	.03	.04
MONTINORE P GRS		N/A	76	1714	-1638	-95.57	.03	.84
J RSSN RVR VLLY		N/A	73	107	-34	-31.78	.03	.05
90+CLR LOT16 NP		N/A	56	363	-307	-84.57	.02	.18
TERLATO RSN RVR		N/A	54	2564	-2510	-97.89	.02	1.25
CHATTER CREEK		N/A	50	39	11	28.21	.02	.02
VAMPIRE CALF		N/A	42	22	20	90.91	.02	.01
ADELSHM PNT GRS		N/A	42	19	23	121.05	.02	.01
ENTWINE CAL		N/A	38		38	100.00	.02	.00
LANGE WLLMTE VY		N/A	30	43	-13	-30.23	.01	.02
SWEET CHEEKS		N/A	24		24	100.00	.01	.00
STUART BIG FIRE		N/A	14	4	10	250.00	.01	.00
MILBRANDT TRDTN		N/A	14		14	100.00	.01	.00
SORVINDO ACT ONE		N/A	11	40	-29	-72.50	.00	.02
PONZI PINOT GRS		N/A	11	11		.00	.00	.01

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
CLOUDLINE P GRS		N/A	9	333	-324	-97.30	.00	.16
ANNE AMIE WILLM		N/A	9	57	-48	-84.21	.00	.03
FETZER CAL		N/A	8	1587	-1579	-99.50	.00	.78
FERARI-CRNO RRV		N/A	8	56	-48	-85.71	.00	.03
SEGHEISIO PN GRG		N/A	6		6	100.00	.00	.00
REDWD CRK P GRG		N/A	4	504	-500	-99.21	.00	.25
FRN CPL ENCYCLP		N/A	4	13	-9	-69.23	.00	.01
FOREFRONT		N/A	4		4	100.00	.00	.00
COSENTINO		N/A	2	39	-37	-94.87	.00	.02
DAEDALUS CELLRS		N/A	2	5	-3	-60.00	.00	.00
ECHOLON NAPA VL		N/A	1	343	-342	-99.71	.00	.17
J SONOMA		N/A	1	6	-5	-83.33	.00	.00
MERIDN P GRG CA		N/A		295	-295	-100.00	.00	.14
GALLO SNM P GRS		N/A		184	-184	-100.00	.00	.09
CASTLE RK P GRS		N/A		65	-65	-100.00	.00	.03
WM KNUSSL P GRS		N/A		10	-10	-100.00	.00	.00
D GEHRS SNT BRB		N/A		9	-9	-100.00	.00	.00
BARBRVL PNT GRG		N/A		9	-9	-100.00	.00	.00
CLINE PINOT GRS		N/A		5	-5	-100.00	.00	.00
CSM PNT GRIS CV		N/A		3	-3	-100.00	.00	.00
J WINE PIN GRIS		N/A		2	-2	-100.00	.00	.00
COVEY RUN		N/A		1	-1	-100.00	.00	.00
<b>TOTAL PN GRIS/GRGIO</b>			<b>232645</b>	<b>204457</b>	<b>28188</b>	<b>13.79</b>		
<b>CHARDONNAY</b>								
RM WOODBRIDGE		799	62954	62035	919	1.48	8.77	9.17
FRANZIA BOX		1699	37949	32150	5799	18.04	5.29	4.75
BAREFOOT CAL		699	37481	41528	-4047	-9.75	5.22	6.14
KNDL-JKSN VN RS		1499	33114	28669	4445	15.50	4.61	4.24
SUTTER HOME		699	31417	31668	-251	-.79	4.38	4.68
FOXHORN		799	30006	25210	4796	19.02	4.18	3.72
ALMADEN CAL BOX		1799	27201	24083	3118	12.95	3.79	3.56
FISHEYE		599	23590	24651	-1061	-4.30	3.29	3.64
CORBETT CANYON		899	21637	18733	2904	15.50	3.01	2.77
PETER VELLA		1699	20524	18896	1628	8.62	2.86	2.79
CARLO ROSSI		1599	19570	15983	3587	22.44	2.73	2.36
C D BOIS NC		1399	13683	15253	-1570	-10.29	1.91	2.25
TABLE LEAF CAL		799	13271	10436	2835	27.17	1.85	1.54
HRM REX-GOLIATH		699	13227	13914	-687	-4.94	1.84	2.06
LIBERTY CRK CAL		799	12856	7525	5331	70.84	1.79	1.11
FETZER CAL		999	12822	12046	776	6.44	1.79	1.78
BLACK BOX MNTY		599	12609	7976	4633	58.09	1.76	1.18
BRNGR FNDRS EST		1199	11696	9876	1820	18.43	1.63	1.46
CONCANNON GL CA		1199	10734	13720	-2986	-21.76	1.50	2.03
TURNING LEAF		799	10727	10422	305	2.93	1.49	1.54
COPPER RIDGE		999	10330	10510	-180	-1.71	1.44	1.55
STONE CELLARS		699	9607	10276	-669	-6.51	1.34	1.52
R MNDVI PVT SEL		1199	9525	9216	309	3.35	1.33	1.36
MONDAVI CK CHRD		1399	8941	9587	-646	-6.74	1.25	1.42
CUPCAKE C COAST		1199	8825	8711	114	1.31	1.23	1.29
GALLO FAM V TWN		1099	8174	5934	2240	37.75	1.14	.88
BOTA BOX CAL		1999	7982	5865	2117	36.10	1.11	.87
INGLENOOK CASK		1199	7467	6378	1089	17.07	1.04	.94
COL TWO VINES		1099	6701	7012	-311	-4.44	.93	1.04
LIVINGSTON CLLR		1449	5992	6150	-158	-2.57	.83	.91
CSM COL VALLEY		1499	5572	4559	1013	22.22	.78	.67
REDWOOD CREEK		999	5419	5500	-81	-1.47	.75	.81
KENWOOD SONOMA		N/A	4967	4777	190	3.98	.69	.71
SUTTER HM 2PACK		N/A	4391	2853	1538	53.91	.61	.42
MACMRRY RNC SNM		N/A	4384	44	4340	9863.64	.61	.01
J LOHR MONTEREY		1499	4140	4325	-185	-4.28	.58	.64
MERIDIAN S BARB		999	3977	5423	-1446	-26.66	.55	.80
LA CREMA SN CST		2099	3780	2699	1081	40.05	.53	.40
STERLING VNT COL		1299	3694	3573	121	3.39	.51	.53
VENDANGE		449	3693	8001	-4308	-53.84	.51	1.18
X WNRV NRTH CST		N/A	3481	2375	1106	46.57	.48	.35
FRANCS CPPLA DS		1599	3446	4191	-745	-17.78	.48	.62
LA MERIKA C C		1299	3422		3422	100.00	.48	.00
SNMA CUTRER RRV		1199	3411	2968	443	14.93	.48	.44
BOGLE CHARDONNY		1099	3303	2963	340	11.47	.46	.44
MIRASSOU C CST		1299	3066	2307	759	32.90	.43	.34
HAYES VALLEY VY		1299	3058	7	3051	*****	.43	.00
MENDOCINO VNYD		N/A	3022		3022	100.00	.42	.00
TOASTED HEAD		1499	2865	3471	-606	-17.46	.40	.51
GALLO FAM TV SW		999	2815	198	2617	1321.72	.39	.03
HESS SELECT		1299	2742	2252	490	21.76	.38	.33
SIMI CHARDONNAY		1799	2602	2495	107	4.29	.36	.37
SMOKING LOON		1099	2577	2875	-298	-10.37	.36	.42
KNDL-JKSN AVANT		1499	2389	1146	1243	108.46	.33	.17
HOGUE GENESIS		N/A	2324		2324	100.00	.32	.00
TISDALE CAL		599	2317	3123	-806	-25.81	.32	.46
SIMPLY NAKED CA		1099	2316	1191	1125	94.46	.32	.18
FREI BROTHER RR		1799	2099	1229	870	70.79	.32	.18
MONTHAVEN CSTAL		N/A	2081	3256	-1175	-36.09	.29	.48
THE NAKED GRAPE		899	1950	897	1053	117.39	.27	.13
BONTERRA		1399	1929	2241	-312	-13.92	.27	.33
GNARLY HEAD CAL		1199	1879	2253	-374	-16.60	.26	.33
MARK WEST SNOMA		1299	1855	1128	727	64.45	.26	.17
CH S JEAN SN CH		1499	1817	2281	-464	-20.34	.25	.34
ESTANCIA MONTRY		1249	1813	2631	-818	-31.09	.25	.39
A BY ACACIA CAL		1399	1803	1634	169	10.34	.25	.24
R STRNG SNM CTY		1599	1797	1592	205	12.88	.25	.24

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
C D BOIS RUS RV		1599	1753	1828	-75	-4.10	.24	.27
VALLEY OF MOON		N/A	1718		1718	100.00	.24	.00
STERLING CHARD		1899	1624	1086	538	49.54	.23	.16
COL GRND ESTATE		1399	1612	1531	81	5.29	.22	.23
MENAGE A TROIS		1299	1601	1699	-98	-5.77	.22	.25
CRANE LAKE CHRD		699	1460	1528	-68	-4.45	.20	.23
TWISTED CHR CAL		1399	1425	7	1418	*****	.20	.00
BV COASTAL		1099	1398	1694	-296	-17.47	.19	.25
LITTLE BL DRESS		1199	1385	1378	7	.51	.19	.20
STEVEN KENT C C		N/A	1319	4	1315	*****	.18	.00
R STRNG CHLK HL		2099	1291	1084	207	19.10	.18	.16
GEYSER PK ALX V		1199	1230	1966	-736	-37.44	.17	.29
ST JEAN RBT YNG		N/A	1216		1216	100.00	.17	.00
SNMA CUTRER S C		2299	1113	915	198	21.64	.16	.14
BIG HOUSE UNCHN		2399	1102		1102	100.00	.15	.00
NIGHT HARVEST		1399	1084	4235	-3151	-74.40	.15	.63
KDL-JKSN GR RSV		2099	1083	1165	-82	-7.04	.15	.17
WLLM HLL EST NP		2199	1081	626	455	72.68	.15	.09
CONCANNON CC		999	1078	1315	-237	-18.02	.15	.19
WENTE MORNG FOG		1299	1035	1583	-548	-34.62	.14	.23
THOUSAND OAKS		1299	1030		1030	100.00	.14	.00
BERINGER CHARD		1599	1008	726	282	38.84	.14	.11
FIRESTONE S BRB		1199	970	833	137	16.45	.14	.12
HUNTINGTON CALF		N/A	959		959	100.00	.13	.00
BLACKSTN SN RES		N/A	927	3	924	*****	.13	.00
CELLAR NO 8 CAL		999	914	1251	-337	-26.94	.13	.18
FRN CP VORTE CA		1499	884	5	879	*****	.12	.00
BAILEYANA FIRPK		N/A	845		845	100.00	.12	.00
R MONDVI NAPA		1899	843	947	-104	-10.98	.12	.14
FRN CPL PRS CAL		1299	826		826	100.00	.12	.00
SONOMA RVR SNMA		N/A	799		799	100.00	.11	.00
CSM INDIAN WLLS		1899	779	706	73	10.34	.11	.10
FERRARI-CARANO		2699	765	750	15	2.00	.11	.11
CLOS LACHANCE		N/A	764		764	100.00	.11	.00
KUNDE ESTATE		1899	763	664	99	14.91	.11	.10
CUVAISON CARNRS		2199	701	741	-40	-5.40	.10	.11
JOEL GOTT UNOAK		1599	701	31	670	2161.29	.10	.00
BERINGR CAL COL		799	687	1498	-811	-54.14	.10	.22
STGS LP WNE CLR		3299	653	662	-9	-1.36	.09	.10
ARTESA CARNEROS		2199	615	678	-63	-9.29	.09	.10
GHOST PNE NP SN		1799	610	31	579	1867.74	.08	.00
SNAP DRAGON CAL		N/A	595	1103	-508	-46.06	.08	.16
VENDANGE TWIN		N/A	587	966	-379	-39.23	.08	.14
LAYER CAKE VRGN		1699	558	53	505	952.83	.08	.01
DREAMNG TREE NC		N/A	558		558	100.00	.08	.00
CAKEBREAD CHARD		N/A	547	149	398	267.11	.08	.02
MERRYVALE STAR		1999	536	583	-47	-8.06	.07	.09
BANDIT CAL		599	503	407	96	23.59	.07	.06
SHANNON RIDGE		N/A	500	2234	-1734	-77.62	.07	.33
CENTURY OAK RVR		N/A	485		485	100.00	.07	.00
EDNA VLLY PARGN		1299	479	333	146	43.84	.07	.05
IRONY NAPA VLLY		1399	475	781	-306	-39.18	.07	.12
BEARBOAT		1699	458	1	457	*****	.06	.00
VINE CLF L CRNS		N/A	449		449	100.00	.06	.00
FOUR VINE NAKED		1499	433	28	405	1446.43	.06	.00
CONFECTNR ANGEL		1199	428		428	100.00	.06	.00
COVEY RUN CLMBA		N/A	422	350	72	20.57	.06	.05
L J SPIRIT HAWK		1599	409	8	401	5012.50	.06	.00
SAINBURY CRNRS		1999	408	485	-77	-15.88	.06	.07
ANDREEN-GALE		N/A	397		397	100.00	.06	.00
ROMBAUER CARNRS		N/A	395	202	193	95.54	.06	.03
ACACIA CHARDNNY		2199	391	416	-25	-6.01	.05	.06
NEWTON RED LABL		2099	385	469	-84	-17.91	.05	.07
CSM ETHOS		N/A	370		370	100.00	.05	.00
MRPHY-GOODS CAL		1499	365	964	-599	-62.14	.05	.14
CAMBRIA KATHRNE		N/A	345	349	-4	-1.15	.05	.05
DANCING BULL		N/A	317	345	-28	-8.12	.04	.05
GRGICH HLLS CHR		3999	306	310	-4	-1.29	.04	.05
CASTLE RCK BRRL		N/A	302	345	-43	-12.46	.04	.05
RUTHERFORD RNCH		1699	301	119	182	152.94	.04	.02
CLS LCHNCE HMNG		1199	273	311	-38	-12.22	.04	.05
MEDLOCK AME RRV		N/A	272		272	100.00	.04	.00
G NORMAN CAL SB		N/A	266	193	73	37.82	.04	.03
BUCCIO CARNEROS		N/A	247		247	100.00	.03	.00
BIG RANCH		N/A	245	944	-699	-74.05	.03	.14
JOSH CELLARS NC		1499	241		241	100.00	.03	.00
TESTAROSSA		N/A	241		241	100.00	.03	.00
ARNOLD PALMER		1499	238	219	19	8.68	.03	.03
NAPA CELLARS NV		1799	177		177	100.00	.02	.00
MER SOLEIL SLVR		N/A	172	14	158	1128.57	.02	.00
GLORIA FER CRNS		N/A	162	1428	-1266	-88.66	.02	.21
R MNDVI CHRD RS		N/A	149	2	147	7350.00	.02	.00
FAR NIENTE EB		N/A	148	152	-4	-2.63	.02	.02
PENNYWISE CAL		1099	147	167	-20	-11.98	.02	.02
MILBRANDT VNYRD		N/A	142	70	72	102.86	.02	.01
BRNGR PRVT RSRV		N/A	135	71	64	90.14	.02	.01
JORDAN RSSN RVR		N/A	123	131	-8	-6.11	.02	.02
DRY CRK RSSN RV		N/A	116	4	112	2800.00	.02	.00
FREY BIODYNAMIC		N/A	113	101	12	11.88	.02	.01
TALBOTT LOGAN		N/A	109	112	-3	-2.68	.02	.02
SNMA CUTRER C V		N/A	104	67	37	55.22	.01	.01
CH MNTLNA NPA V		N/A	100	41	59	143.90	.01	.01
ANDRETTI SELCTN		1099	86	148	-62	-41.89	.01	.02

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

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PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
MUTT LYNCH UNLS		N/A	84	1	83	8300.00	.01	.00
COL HORSE HEAVN		N/A	83	6	77	1283.33	.01	.00
J RUSSN RVR VLY		N/A	81	154	-73	-47.40	.01	.02
PAUL HOBBS RRV		N/A	81	30	51	170.00	.01	.00
ENTWINE CAL		N/A	77		77	100.00	.01	.00
SNQ ORGANIC		N/A	76		76	100.00	.01	.00
HOOK&LADDER RRV		N/A	73		73	100.00	.01	.00
HEAVYWEIGHT WHT		N/A	72		72	100.00	.01	.00
ANNABELLA NAPA		N/A	69	70	-1	-1.43	.01	.01
SBASTNI SONOMA		N/A	69		69	100.00	.01	.00
SEAN MINOR 4BR5		N/A	68		68	100.00	.01	.00
MERRYVALE CRNRS		N/A	67	541	-474	-87.62	.01	.08
BADGER MOUNTAIN		N/A	66	63	3	4.76	.01	.01
LIBERTY SCH C C		N/A	64	16	48	300.00	.01	.00
A TO Z OREGON		N/A	64	1	63	6300.00	.01	.00
SNQ CHARD		N/A	63		63	100.00	.01	.00
CSM CANOE RIDGE		N/A	57	2	55	2750.00	.01	.00
EDUCATED GUESS		N/A	56		56	100.00	.01	.00
ST JEAN BLL TRR		N/A	53		53	100.00	.01	.00
CSM COLD CREEK		N/A	52	4	48	1200.00	.01	.00
FROGS LEAP NAPA		N/A	51	43	8	18.60	.01	.01
CHAPPELLET NAPA		N/A	50	12	38	316.67	.01	.00
CLINE COOL CLMT		N/A	50		50	100.00	.01	.00
PAUL HOBBS CRSS		N/A	48	11	37	336.36	.01	.00
FRANCSCN CV SVG		N/A	47	599	-552	-92.15	.01	.09
DOM DROUHIN		N/A	47		47	100.00	.01	.00
PEAR VALLEY P R		N/A	46		46	100.00	.01	.00
GRAYSON CLLE NC		N/A	46		46	100.00	.01	.00
SPELLBOUND CAL		N/A	45		45	100.00	.01	.00
IRON HRSE UNOAK		N/A	44	54	-10	-18.52	.01	.01
FLIP FLOP CAL		N/A	44		44	100.00	.01	.00
HAYMN&HLL RS RR		N/A	42	14	28	200.00	.01	.00
DE LOACH OFS RR		N/A	42		42	100.00	.01	.00
SEBASTIANI SC		N/A	41	41		.00	.01	.01
MELVILLE VERNAS		N/A	41	31	10	32.26	.01	.00
LOCKWOOD MONTRY		N/A	40	29	11	37.93	.01	.00
DUNHAM SHRLY MY		N/A	40		40	100.00	.01	.00
FRANK FAM VY NP		N/A	40		40	100.00	.01	.00
FLOWER SN COAST		N/A	37	22	15	68.18	.01	.00
FOLEY SR HILLS		N/A	37	9	28	311.11	.01	.00
SALMON RUN CHRD		N/A	37		37	100.00	.01	.00
ZACA MESA S YNZ		N/A	36	22	14	63.64	.01	.00
GIRARD RUSN RVR		N/A	36	1	35	3500.00	.01	.00
C SMITH EVE COL		N/A	36		36	100.00	.01	.00
IRON HORSE EST		N/A	35	2	33	1650.00	.00	.00
I'M SONOMA CNTY		N/A	34	199	-165	-82.91	.00	.03
FREY		N/A	34	97	-63	-64.95	.00	.01
KISTLER L NOIST		N/A	34	39	-5	-12.82	.00	.01
AU BON SNTA BRB		N/A	34	24	10	41.67	.00	.00
KISTLER SNM MNT		N/A	33	1	32	3200.00	.00	.00
GUENOC LAKE CO		N/A	32	112	-80	-71.43	.00	.02
ANDRETTI NAPA V		N/A	31	35	-4	-11.43	.00	.01
EBERLE		N/A	31		31	100.00	.00	.00
SHAFER RD SHLDR		N/A	30	24	6	25.00	.00	.00
ROBERT HALL PR		N/A	30	15	15	100.00	.00	.00
HEITZ NAPA CHRD		N/A	30	13	17	130.77	.00	.00
CARTLDGE&BROWNE		N/A	30	8	22	275.00	.00	.00
CSM HARSE HEAVN		N/A	30		30	100.00	.00	.00
STICKYBEAK		N/A	30		30	100.00	.00	.00
KEENAN NAPA VLY		N/A	29	54	-25	-46.30	.00	.01
NCKL&NCKL TRCHD		N/A	29	24	5	20.83	.00	.00
DECOY SONOMA		N/A	29	14	15	107.14	.00	.00
WILD HORSE CC		N/A	29		29	100.00	.00	.00
NAPA LANDING NV		N/A	29		29	100.00	.00	.00
ALEXANDR VALLEY		N/A	29		29	100.00	.00	.00
HANNA		N/A	28	22	6	27.27	.00	.00
DR FRANK		N/A	28	5	23	460.00	.00	.00
ARGYLE NUTHOUSE		N/A	28		28	100.00	.00	.00
NEYERS CARNEROS		N/A	27	32	-5	-15.63	.00	.00
J LOHR EST ARYO		799	27		27	100.00	.00	.00
PROJECT PASO		N/A	27		27	100.00	.00	.00
DUTTN GLDFD RCH		N/A	27		27	100.00	.00	.00
MCMANIS FAMILY		N/A	26	39	-13	-33.33	.00	.01
MINER NAPA		N/A	26	21	5	23.81	.00	.00
CALERA CHARD		N/A	26		26	100.00	.00	.00
IRONSTONE		N/A	26		26	100.00	.00	.00
RAMEY SONMA CST		N/A	25		25	100.00	.00	.00
Y3 NAPA VALLEY		N/A	25		25	100.00	.00	.00
STG L WC ARCDIA		N/A	23	51	-28	-54.90	.00	.01
MELVILLE S RITA		N/A	23	36	-13	-36.11	.00	.01
BLK STALLION NP		N/A	23		23	100.00	.00	.00
WENTE RIVA RNCH		N/A	23		23	100.00	.00	.00
RUTHERFORD VINT		N/A	23		23	100.00	.00	.00
TESTRSSA S BARB		N/A	22	751	-729	-97.07	.00	.11
KENNETH VOLK S M		N/A	22	670	-648	-96.72	.00	.10
FERARI-CRNO RSV		N/A	22	17	5	29.41	.00	.00
FRITZ RUS RIVER		N/A	22	10	12	120.00	.00	.00
FORMAN VINEYARD		N/A	22	1	21	2100.00	.00	.00
R YOUNG EST ALX		N/A	22		22	100.00	.00	.00
EXPRESSIONS 38		N/A	21	546	-525	-96.15	.00	.08
FRANCISCAN NAPA		N/A	21	4	17	425.00	.00	.00
CAMRON HUGH 238		N/A	21	4	17	425.00	.00	.00
DUCKHRN MIGRATN		N/A	20	51	-31	-60.78	.00	.01

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
TALBOTT SLP HLW		N/A	20	19	1	5.26	.00	.00
PINE RIDGE DJON		N/A	20	3	17	566.67	.00	.00
MT EDEN WOLFF		N/A	20	1	19	1900.00	.00	.00
STUHMULLER		N/A	19	895	-876	-97.88	.00	.13
ROCHIOLI RRV		N/A	19	4	15	375.00	.00	.00
STONEHEDGE RSV		N/A	17	16	1	6.25	.00	.00
ZD CHARDONNAY		N/A	17	11	6	54.55	.00	.00
KOEHLER S YNEZ		N/A	17		17	100.00	.00	.00
CLIFTON RITA HL		N/A	17		17	100.00	.00	.00
BRIDLEWOOD EST		N/A	16		-56	-77.78	.00	.01
ALMADEN CASK		N/A	15	4433	-4418	-99.66	.00	.65
TALBTT KALI HRT		N/A	15	63	-48	-76.19	.00	.01
PANTHR CRK ELTN		N/A	15		15	100.00	.00	.00
BERNARDUS		N/A	14	14		.00	.00	.00
CELANI NAPA		N/A	14	10	4	40.00	.00	.00
COHN BR		N/A	14	6	8	133.33	.00	.00
DAVIS BYNUM R R		N/A	14	5	9	180.00	.00	.00
CLS PGSE MTSUKO		N/A	14		14	100.00	.00	.00
HOGUE		N/A	13	920	-907	-98.59	.00	.14
AIRLIE WLMT VLY		N/A	13	8	5	62.50	.00	.00
SNMA CUTRER PRE		N/A	13	5	8	160.00	.00	.00
LAGUNA RSSN RVR		N/A	13		13	100.00	.00	.00
SONOMA VNEYD SC		N/A	12	221	-209	-94.57	.00	.03
NCKL&NCKL MEDNA		N/A	12	50	-38	-76.00	.00	.01
THORNY ROSE COL		N/A	12		12	100.00	.00	.00
DONATI UNOAKED		N/A	12		12	100.00	.00	.00
WELLNGTN SONOMA		N/A	12		12	100.00	.00	.00
CANNONBALL		N/A	12		12	100.00	.00	.00
MONTECELLO PRES		N/A	11	964	-953	-98.86	.00	.14
TRUCHARD		N/A	11	43	-32	-74.42	.00	.01
ANTICA NAPA VLY		N/A	11	20	-9	-45.00	.00	.00
MONTECELLO EST		N/A	11	1	10	1000.00	.00	.00
NOVY KEEFER RRV		N/A	11		11	100.00	.00	.00
CARR DIJON CLNE		N/A	11		11	100.00	.00	.00
NAPA CELLARS MV		N/A	10	26	-16	-61.54	.00	.00
WHITE OAK CAL		N/A	10	12	-2	-16.67	.00	.00
MAYACAMAS CHARD		N/A	10	12	-2	-16.67	.00	.00
CLOS D VAL CNRS		N/A	10	2	8	400.00	.00	.00
LINCOURT S RITA		N/A	10		10	100.00	.00	.00
DONUM CNRS EST		N/A	10		10	100.00	.00	.00
TANGLEY OAKS		N/A	10		10	100.00	.00	.00
MINISTRY VINTRR		N/A	9	1424	-1415	-99.37	.00	.21
MACRSTIE WLDCAT		N/A	9	395	-386	-97.72	.00	.06
IRON HORSE GVE		N/A	9	32	-23	-71.88	.00	.00
TREFETHEN		N/A	9	22	-13	-59.09	.00	.00
ALMA ROSA S BAR		N/A	9	14	-5	-35.71	.00	.00
RDNY STRNG RSRV		N/A	9	2	7	350.00	.00	.00
MILLBROOK		N/A	9	2	7	350.00	.00	.00
FOREST GLEN BF		N/A	8	2082	-2074	-99.62	.00	.31
PONZI RESERVE		N/A	8	14	-6	-42.86	.00	.00
RAMEY HUDSN VYD		N/A	8		8	100.00	.00	.00
DUMOL RSSN RVR		N/A	8		8	100.00	.00	.00
TO CELEBRTE PWL		N/A	8		8	100.00	.00	.00
CHADDSFORD CHRD		N/A	7	24	-17	-70.83	.00	.00
LANDMARK OVERLK		N/A	7	19	-12	-63.16	.00	.00
DE LOACH CALIF		N/A	7	19	-12	-63.16	.00	.00
RIDGE MONTEBLLO		N/A	7	8	-1	-12.50	.00	.00
DOMAINE NAPA		N/A	7		7	100.00	.00	.00
ARTESA RESERVE		N/A	7		7	100.00	.00	.00
ACRE CNTRL CST		N/A	6	2389	-2383	-99.75	.00	.35
ALMADEN CHARDNY		N/A	6	1640	-1634	-99.63	.00	.24
BENZGR CARNEROS		N/A	6	401	-395	-98.50	.00	.06
LAPIS LNA MNTRY		N/A	6	23	-17	-73.91	.00	.00
TESTRSSA SNF&BN		N/A	6	18	-12	-66.67	.00	.00
MORGAN METLICO		N/A	6	13	-7	-53.85	.00	.00
MORGAN CHARDNY		N/A	6		6	100.00	.00	.00
GALLO SIGNTR SR		N/A	6		6	100.00	.00	.00
EOS		N/A	5	38	-33	-86.84	.00	.01
NAPA STATION		N/A	5	28	-23	-82.14	.00	.00
SPELLETICH CLRS		N/A	5	18	-13	-72.22	.00	.00
CALISTOGA EST		N/A	5	9	-4	-44.44	.00	.00
LEWIS NAPA		N/A	5	8	-3	-37.50	.00	.00
SHAFFER CHARDNY		N/A	5	7	-2	-28.57	.00	.00
CARPE DIEM		N/A	5		5	100.00	.00	.00
STONESTRT BROKN		N/A	5		5	100.00	.00	.00
EDNA VALLEY RSV		N/A	4	958	-954	-99.58	.00	.14
ST SUPERY OAK		N/A	4	742	-738	-99.46	.00	.11
CHAMISAL ESTATE		N/A	4	561	-557	-99.29	.00	.08
RUTHERFORD HILL		N/A	4	183	-179	-97.81	.00	.03
TRFTHN DBL T NP		N/A	4	48	-44	-91.67	.00	.01
R STEMMLER EST		N/A	4	28	-24	-85.71	.00	.00
TERLATO RSN RVR		N/A	4	25	-22	-84.62	.00	.00
MT EDEN MONTEREY		N/A	4	19	-15	-78.95	.00	.00
BV CARNEROS RSV		N/A	4	14	-10	-71.43	.00	.00
VIANSA SNZA SNM		N/A	4	13	-9	-69.23	.00	.00
TULIP HLL TRACY		N/A	4	8	-4	-50.00	.00	.00
CLIFTON M CARM		N/A	4		4	100.00	.00	.00
PAHLMAYER SNMA		N/A	4		4	100.00	.00	.00
NATHANSON CREEK		N/A	3	1596	-1593	-99.81	.00	.24
TORRES MARMR RR		N/A	3	60	-57	-95.00	.00	.01
DE LOACH CHR RR		N/A	3	20	-17	-85.00	.00	.00
ROBIN K		N/A	3	13	-10	-76.92	.00	.00
IRONSTN NHL D S		N/A	3	8	-5	-62.50	.00	.00

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
HEALDSBURG		N/A	3	7	-4	-57.14	.00	.00
RAMEY RTCHIE RR		N/A	3	7	-4	-57.14	.00	.00
PATZ & HLL HYDE		N/A	3	7	-4	-57.14	.00	.00
HANDLEY DRY CRK		N/A	3	6	-3	-50.00	.00	.00
WILD HRSE UNBRD		N/A	3	5	-2	-40.00	.00	.00
DUCK POND		N/A	3	1	2	200.00	.00	.00
VAN RUITEN LODI		N/A	3		3	100.00	.00	.00
DOM SERENE C SD		N/A	3		3	100.00	.00	.00
DUMOL ISOBEL		N/A	3		3	100.00	.00	.00
3 BLIND MOOSE		N/A	2	627	-625	-99.68	.00	.09
B VISTA CARNERS		N/A	2	294	-292	-99.32	.00	.04
CHALONE CHRDNRY		N/A	2	234	-232	-99.15	.00	.03
FOLIE A'DEUX RR		N/A	2	211	-209	-99.05	.00	.03
C D BOIS CLCARE		N/A	2	137	-135	-98.54	.00	.02
SOVERAIN ALX V		N/A	2	14	-12	-85.71	.00	.00
RIDGE SNTA CRUZ		N/A	2	13	-11	-84.62	.00	.00
TRINITAS CELLRS		N/A	2	8	-6	-75.00	.00	.00
RAMEY CARNEROS		N/A	2	6	-4	-66.67	.00	.00
LEWIS CHRDR RV		N/A	2	6	-4	-66.67	.00	.00
SONOMA COAST		N/A	2	5	-3	-60.00	.00	.00
FOLEY SNTA MRIA		N/A	2	3	-1	-33.33	.00	.00
PESSAGNO SLP HL		N/A	2	3	-1	-33.33	.00	.00
LA ROCCA		N/A	2	2		100.00	.00	.00
PAUL HBBS DINNR		N/A	2		2	100.00	.00	.00
SIMI RSN RV RES		N/A	1	509	-508	-99.80	.00	.08
OVATION SONOMA		N/A	1	44	-43	-97.73	.00	.01
SEAN MINOR C C		N/A	1	32	-31	-96.88	.00	.00
LANGTRY GUENOC		N/A	1	21	-20	-95.24	.00	.00
HAHN MONTEREY		N/A	1	15	-14	-93.33	.00	.00
FRNCS CP DR CUT		N/A	1	13	-12	-92.31	.00	.00
WOODWARD CANYON		N/A	1	11	-10	-90.91	.00	.00
ADELSHEIM		N/A	1	11	-10	-90.91	.00	.00
HERITAGE		N/A	1	10	-9	-90.00	.00	.00
DOG HOUSE		N/A	1	10	-9	-90.00	.00	.00
LEVENDI RED HEN		N/A	1	9	-8	-88.89	.00	.00
SIERRA VISTA UN		N/A	1	8	-7	-87.50	.00	.00
PATZ & HLL DRLL		N/A	1	8	-7	-87.50	.00	.00
NOVY ROSELLA'S		N/A	1	8	-7	-87.50	.00	.00
DROGENY SONOMA		N/A	1	8	-7	-87.50	.00	.00
FRITZ RUXTN VYD		N/A	1	7	-6	-85.71	.00	.00
D GEHRS MONTEY		N/A	1	6	-5	-83.33	.00	.00
NEYERS EL NVLRO		N/A	1	5	-4	-80.00	.00	.00
HOGUE RESERVE		N/A	1	4	-3	-75.00	.00	.00
ROSHAMBO IMAGO		N/A	1	4	-3	-75.00	.00	.00
SBRAGIA HM RNCH		N/A	1	3	-2	-66.67	.00	.00
GEYSER PEAK W B		N/A	1	3	-2	-66.67	.00	.00
STERLING ORGNIC		N/A	1	3	-2	-66.67	.00	.00
KUNDE EST NU		N/A	1	3	-2	-66.67	.00	.00
KIONA		N/A	1	2	-1	-50.00	.00	.00
HAWK CREST CHRDR		N/A	1	1		100.00	.00	.00
SWIRLNG DERVISH		N/A	1		1	100.00	.00	.00
HARTFORD CT RRV		N/A	1		1	100.00	.00	.00
LINCOURT RESERV		N/A	1		1	100.00	.00	.00
KISTLER HYDE		N/A	1		1	100.00	.00	.00
KISTLER TRENTON		N/A	1		1	100.00	.00	.00
J GARCIA N CST		N/A	1		1	100.00	.00	.00
ST FRANCIS SNMA		N/A		624	-624	-100.00	.00	.09
RAVNSWD VB CAL		N/A		430	-430	-100.00	.00	.06
GALLO OF SONOMA		N/A		367	-367	-100.00	.00	.05
GEODE SNTA BARB		N/A		314	-314	-100.00	.00	.05
PACIFIC PEAK		N/A		268	-268	-100.00	.00	.04
CH S JEAN SC RS		N/A		260	-260	-100.00	.00	.04
KUNDE RESERVE		N/A		247	-247	-100.00	.00	.04
FLOWER AND-GALE		N/A		202	-202	-100.00	.00	.03
BYRON NIELSON		N/A		196	-196	-100.00	.00	.03
TRINITY OAKS		N/A		159	-159	-100.00	.00	.02
ROMBAUER CHRDNRY		N/A		152	-152	-100.00	.00	.02
MERRYVL SIG NAP		N/A		47	-47	-100.00	.00	.01
MILL CREEK DRY		N/A		44	-44	-100.00	.00	.01
PICKET FENCE RR		N/A		43	-43	-100.00	.00	.01
SEQUOIA CRNS NP		N/A		26	-26	-100.00	.00	.00
CAKEBREAD RESRV		N/A		25	-25	-100.00	.00	.00
TOAD HLW UNOAKD		N/A		25	-25	-100.00	.00	.00
SHANNON RDG RNC		N/A		20	-20	-100.00	.00	.00
SEBASTNI RSN RV		N/A		15	-15	-100.00	.00	.00
TOAD HLW FRNCNE		N/A		15	-15	-100.00	.00	.00
RAMEY RSSN RIVR		N/A		14	-14	-100.00	.00	.00
C KRUG CARNEROS		N/A		14	-14	-100.00	.00	.00
CALIF JEWEL COL		N/A		14	-14	-100.00	.00	.00
RAYMOND NAP RSV		N/A		14	-14	-100.00	.00	.00
ARGYLE WILLMITE		N/A		12	-12	-100.00	.00	.00
CYCLE GLADIATOR		N/A		12	-12	-100.00	.00	.00
ANGEL JUICE CC		N/A		11	-11	-100.00	.00	.00
CALERA C COAST		N/A		10	-10	-100.00	.00	.00
HEALDSBURG RNCH		N/A		9	-9	-100.00	.00	.00
PLUMPJACK NAPA		N/A		9	-9	-100.00	.00	.00
CARR CARNEROS		N/A		9	-9	-100.00	.00	.00
ARROWOOD SONOMA		N/A		9	-9	-100.00	.00	.00
TESTRSSA SLPY H		N/A		9	-9	-100.00	.00	.00
BURIED CANE		N/A		8	-8	-100.00	.00	.00
ST CLEMENT		N/A		8	-8	-100.00	.00	.00
PERFECTA MONTRY		N/A		8	-8	-100.00	.00	.00
WHITEHALL CRNRS		N/A		8	-8	-100.00	.00	.00

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

PAGE 29

CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
FAR NIENTE CHR		N/A			7	-7	-100.00	.00
DARIOUSH SIG CH		N/A			7	-7	-100.00	.00
CASTLE RCK R RV		N/A			7	-7	-100.00	.00
BERINGER SBRGIA		N/A			7	-7	-100.00	.00
TALBOTT		N/A			6	-6	-100.00	.00
SCHUG CARNEROS		N/A			6	-6	-100.00	.00
BLACKSTONE MNTY		N/A			5	-5	-100.00	.00
MATANZS CRK SNM		N/A			5	-5	-100.00	.00
FRMK ABBY NAPA		N/A			5	-5	-100.00	.00
BARNARD GRIFFIN		N/A			5	-5	-100.00	.00
SANFORD CNT CST		N/A			4	-4	-100.00	.00
FLORA SPG BARRL		N/A			4	-4	-100.00	.00
BYRON S MARIA		N/A			4	-4	-100.00	.00
BABCOCK S BRBRA		N/A			4	-4	-100.00	.00
LANDMRK DMRS RS		N/A			3	-3	-100.00	.00
PATZ & HALL NPA		N/A			3	-3	-100.00	.00
LA TERRE		N/A			3	-3	-100.00	.00
STERLING RESRVE		N/A			2	-2	-100.00	.00
RM WOODBRG GHST		N/A			2	-2	-100.00	.00
PATZ & HLL DTIN		N/A			2	-2	-100.00	.00
P MCHAEEL BLL CT		N/A			2	-2	-100.00	.00
X WINERY		N/A			2	-2	-100.00	.00
LIBERTY SCHOOL		N/A			2	-2	-100.00	.00
LA CREMA MONTRY		N/A			2	-2	-100.00	.00
TESTRSSA CSTLLO		N/A			1	-1	-100.00	.00
SANFORD S BARB		N/A			1	-1	-100.00	.00
KISTLER CARNROS		N/A			1	-1	-100.00	.00
CH ST NICHOLAS		N/A			1	-1	-100.00	.00
DOMAINE CHANDON		N/A			1	-1	-100.00	.00
JORDAN CHARDNNY		N/A			1	-1	-100.00	.00
PLUMJACK		N/A			1	-1	-100.00	.00
SCHUG SONOMA		N/A			1	-1	-100.00	.00
NEWTON UNFILTRD		N/A			1	-1	-100.00	.00
WILD OAK SONOMA		N/A			1	-1	-100.00	.00
HDV CARNEROS		N/A			1	-1	-100.00	.00
C KRUG CHARDNNY		N/A			1	-1	-100.00	.00
ACACIA WNRY LKE		N/A			1	-1	-100.00	.00
GROTH NAPA CHR		N/A			1	-1	-100.00	.00
HANZELL		N/A			1	-1	-100.00	.00
<b>TOTAL CHARDONNAY</b>			<b>717841</b>	<b>676820</b>	<b>41021</b>	<b>6.06</b>		
CHENIN BLANC								
BERNGER CAL COL	799	5316	4647	669	14.40	82.64	72.38	
DRY CRK CHN BLC	N/A	1103	2	1101	*****	17.15	.03	
KIONA ICE WNE	N/A	9		9	100.00	.14	.00	
KIONA CHEN BLNC	N/A	5	12	-7	-58.33	.08	.19	
BALLENTINE	N/A		1758	-1758	-100.00	.00	27.38	
PACIFIC RIM	N/A		1	-1	-100.00	.00	.02	
<b>TOTAL CHENIN BLANC</b>			<b>6433</b>	<b>6420</b>	<b>13</b>	<b>.20</b>		
GEWURZTRMINER								
FETZER CAL	999	3000	3451	-451	-13.07	38.03	49.24	
CSM	1099	1822	1723	99	5.75	23.10	24.58	
FETZER CAL PAD	1699	1218	626	592	94.57	15.44	8.93	
STANZA MONTEREY	N/A	872		872	100.00	11.05	.00	
VENTANA GEWURZT	N/A	657	38	619	1628.95	8.33	.54	
STONEHEDGE	N/A	128		128	100.00	1.62	.00	
RED NEWT FGR LK	N/A	53	21	32	152.38	.67	.30	
ALEXANDR VALLEY	N/A	43		43	100.00	.55	.00	
DR FRANK	N/A	32	16	16	100.00	.41	.23	
HANDLEY	N/A	22		22	100.00	.28	.00	
FREY ORGANIC	N/A	19		19	100.00	.24	.00	
FIREHOSE CAL	N/A	6	1059	-1053	-99.43	.08	15.11	
CLBRNE&CHRCHLL	N/A	5	31	-26	-83.87	.06	.44	
NOVY RSSN RIVER	N/A	5		5	100.00	.06	.00	
HANDLEY ANDERSN	N/A	4	8	-4	-50.00	.05	.11	
PACIFIC RIM	N/A	2	36	-34	-94.44	.03	.51	
<b>TOTAL GEWURZTRMINER</b>			<b>7888</b>	<b>7009</b>	<b>879</b>	<b>12.54</b>		
RIESLING								
BAREFOOT CAL	699	18024	14122	3902	27.63	21.04	18.90	
CSM JO RSL VS	1199	17205	14964	2241	14.98	20.09	20.02	
RM WOODBG CALIF	1399	8165	7316	849	11.60	9.53	9.79	
FISHEYE	1299	3353	3808	-455	-11.95	3.91	5.10	
CSM HARVST SLCT	1199	3017	2418	599	24.77	3.52	3.24	
BLACK BOX COL V	2499	2985	1580	1405	88.92	3.48	2.11	
KNDL-JKSN VN RS	1299	2349	2354	-5	- .21	2.74	3.15	
R MNDVI PS MONT	1199	2212	2002	210	10.49	2.58	2.68	
PACIFIC RIM SWT	1299	2108	2005	103	5.14	2.46	2.68	
RM WOODBRIDGE	799	1888	1661	227	13.67	2.20	2.22	
WASHINGTON HILLS	1999	1831	1779	52	2.92	2.14	2.38	
STANZA MONTEREY	N/A	1816	24	1792	7466.67	2.12	.03	
C D BOIS RSL CA	N/A	1755		1755	100.00	2.05	.00	
HOGUE COLUMBIA	999	1713	1789	-76	-4.25	2.00	2.39	
SNQ	999	1595	1618	-23	-1.42	1.86	2.17	
SUTTER HOME CAL	699	1467	1314	153	11.64	1.71	1.76	
FETZER CAL	1099	1203	1238	-35	-2.83	1.40	1.66	
PACIFIC RIM DRY	1299	1054	723	331	45.78	1.23	.97	
COVEY RUN JH RS	999	1052	1314	-262	-19.94	1.23	1.76	
COL	1099	1021	915	106	11.58	1.19	1.22	

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
WASH HL LT HVST		1099	995	1042	-47	-4.51	1.16	1.39
MIRASSOU CAL		N/A	947		947	100.00	1.11	.00
BULLY HILL		1099	907	858	49	5.71	1.06	1.15
HOGUE LATE HVST		1099	807	725	82	11.31	.94	.97
FIRESTONE C CST		999	731	777	-46	-5.92	.85	1.04
WILLAMETTE VLLY		1299	662	1047	-385	-36.77	.77	1.40
BONTERRA LK/MEN		1399	520	653	-133	-20.37	.61	.87
COLUMBIA CLR RS		1399	405	358	47	13.13	.47	.48
BV COASTAL EST		N/A	385	410	-25	-6.10	.45	.55
PACIFIC RIM ORG		1499	330	322	8	2.48	.39	.43
CLOVER HILL		N/A	327	379	-52	-13.72	.38	.51
LOREDONA		N/A	299	403	-104	-25.81	.35	.54
BE RADIANT CAL		1299	264		264	100.00	.31	.00
COL GRND ESTATE		1399	263	391	-128	-32.74	.31	.52
ARGYLE JOHNSBG		N/A	261		261	100.00	.30	.00
FESS PARKER DRY		N/A	212		212	100.00	.25	.00
C SMITH KF GIRL		N/A	203	153	50	32.68	.24	.20
FESS PARKER SBC		1399	195	138	57	41.30	.23	.18
PRESQUE ISL L E		N/A	147	163	-16	-9.82	.17	.22
EROICA		N/A	117	55	62	112.73	.14	.07
ESTANCIA MONTRY		N/A	87	2222	-2135	-96.08	.10	2.97
RED NEWT FGR LK		N/A	81	46	35	76.09	.09	.06
BLUE MOUNTAIN		N/A	68	64	4	6.25	.08	.09
DR FRANK DRY		N/A	67		67	100.00	.08	.00
SEVEN HILLS		N/A	57		57	100.00	.07	.00
DR FRANK SMI-DR		N/A	49	26	23	88.46	.06	.03
MONTINORE SW RS		N/A	45		45	100.00	.05	.00
SALMON RUN		N/A	41	16	25	156.25	.05	.02
PACIFIC RIM CV		N/A	40	7	33	471.43	.05	.01
CH MNTLNA POTR		N/A	40	5	35	700.00	.05	.01
MONTINORE ALMST		N/A	34		34	100.00	.04	.00
KIONA WHITE		N/A	34		34	100.00	.04	.00
KIONA LT HV WHT		N/A	26	11	15	136.36	.03	.01
PACIFIC RIM VDG		N/A	24	11	13	118.18	.03	.01
KIONA DRY RSLNG		N/A	23	16	7	43.75	.03	.02
KOEHLER S YNEZ		N/A	23		23	100.00	.03	.00
DUNHAM LEWIS		N/A	21		21	100.00	.02	.00
FIRESTEED OREGN		N/A	14	71	-57	-80.28	.02	.10
DOMINO SOFIA MC		N/A	14	67	-53	-79.10	.02	.09
TREFETHEN WHITE		N/A	14	22	-8	-36.36	.02	.03
ANNE AMIE WLLM		N/A	13		13	100.00	.02	.00
CSM COL VALLEY		N/A	12	7	5	71.43	.01	.01
BRNGR FNDRS EST		N/A	10	542	-532	-98.15	.01	.73
RAVINES DRY NY		N/A	5	68	-63	-92.65	.01	.09
CLBRNE&CHRHLL		N/A	4	55	-51	-92.73	.01	.07
CSM COLD CREEK		N/A	4	40	-36	-90.00	.00	.05
OCEANA CAL		N/A	4	2	2	100.00	.00	.00
CSM EROICA ICE		N/A	3	48	-45	-93.75	.00	.06
HAZLITT HMST RS		N/A	3	14	-11	-78.57	.00	.02
APEX		N/A	3	8	-5	-62.50	.00	.01
LITTLE BL DRESS		N/A	2		2	100.00	.00	.00
MILBRANDT LT HV		N/A	1	19	-18	-94.74	.00	.03
BRDGEVW BLUE MN		N/A		460	-460	-100.00	.00	.62
DR FRANK JHN DR		N/A		24	-24	-100.00	.00	.03
B GRIFFN COL VL		N/A		12	-12	-100.00	.00	.02
VENTANA DRY RSL		N/A		8	-8	-100.00	.00	.01
KINGS RIDGE		N/A		5	-5	-100.00	.00	.01
EPIPHANY DRY		N/A		5	-5	-100.00	.00	.01
HAYMAN&HILL RSV		N/A		3	-3	-100.00	.00	.00
EOLA HILLS		N/A		3	-3	-100.00	.00	.00
ST CHAP WNMK SR		N/A		2	-2	-100.00	.00	.00
CSM INDIAN WLLS		N/A		2	-2	-100.00	.00	.00
GAINNEY		N/A		1	-1	-100.00	.00	.00
CSM WHITE LH		N/A		1	-1	-100.00	.00	.00
<b>TOTAL RIESLING</b>			<b>85656</b>	<b>74731</b>	<b>10925</b>	<b>14.62</b>		
SAV BL/FME BL								
RM WOODBRDGE SV		699	16126	15078	1048	6.95	18.57	17.19
BAREFOOT SAV BL		699	14135	12030	2105	17.50	16.28	13.71
SUTTER HM SV BL		699	7741	10878	-3137	-28.84	8.92	12.40
KNDL-JKSN SV BL		1299	5269	4408	861	19.53	6.07	5.02
HRM REX-GOL CAL		1299	3339	89	3250	3651.69	3.85	.10
R MNDV PS SV BL		999	3332	2705	627	23.18	3.84	3.08
CSM SAUVGN BLNC		1199	2469	2445	24	.98	2.84	2.79
HAYES VALLEY VY		N/A	2215		2215	100.00	2.55	.00
GYSR PEAK SC SV		1199	2077	1834	243	13.25	2.39	2.09
VIGILANCE LK CT		N/A	1775	168	1607	956.55	2.04	.19
C D BOIS NC SAV		1399	1398	1276	122	9.56	1.61	1.45
FRANCS CPPLA DS		1599	1352	1036	316	30.50	1.56	1.18
TEIRA		N/A	1321	80	1241	1551.25	1.52	.09
STERLNG VNT COL		1299	1261	1405	-144	-10.25	1.45	1.60
SIMI SAUVGN BLC		1499	1253	1016	237	23.33	1.44	1.16
GALLO FAM V TWN		1099	1238		1238	100.00	1.43	.00
STERLING SAV BL		1699	1226	1065	161	15.12	1.41	1.21
BONTERRA CAL		1399	1218	1204	14	1.16	1.40	1.37
BOGLE FME/SV BL		1099	1173	861	312	36.24	1.35	.98
JOEL GOTT CAL		1299	1162	477	685	143.61	1.34	.54
ZABACO R DNC BL		1099	1144	1031	113	10.96	1.32	1.18
FETZER SV CAL		1699	1065	1703	-638	-37.46	1.23	1.94
R MNDVI FUME BL		1799	1005	711	294	41.35	1.16	.81
SHANNON RDG S B		N/A	991	3	988	*****	1.14	.00
NIGHT HARVEST		1399	957	1915	-958	-50.03	1.10	2.18



# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
SIMPLY NAKED CA		999	855		855	100.00	.98	.00
STG LP WC SV BL		2499	850	776	74	9.54	.98	.88
OBERON NAPA VLY		1499	788	745	43	5.77	.91	.85
KENWOOD SAUV BL		1099	770	876	-106	-12.10	.89	1.00
FERARI-CRNO FME		1799	746	652	94	14.42	.86	.74
DRY CRK FUME BL		1399	688	559	129	23.08	.79	.64
CAKEBREAD SV BL		N/A	604	118	486	411.86	.70	.13
VEZER		N/A	539		539	100.00	.62	.00
R STRNG CHAR SV		1499	534	599	-65	-10.85	.62	.68
DALLIANCE		N/A	481		481	100.00	.55	.00
WASH HILL SV BL		N/A	348	459	-111	-24.18	.40	.52
FORTRESS		N/A	321	580	-259	-44.66	.37	.66
BEARBOAT ALEX		N/A	283	2624	-2341	-89.21	.33	2.99
SMOKING LOON		N/A	260	447	-187	-41.83	.30	.51
BERNARDUS GRIVA		N/A	242	801	-559	-69.79	.28	.91
CLOS LACHANCE		N/A	174	519	-345	-66.47	.20	.59
HEITZ		N/A	149		149	100.00	.17	.00
DUCKHORN SAV BL		N/A	117	9	108	1200.00	.13	.01
ST SUPERY NP VL		N/A	86	60	26	43.33	.10	.07
TWO ANGELS S R		N/A	84	827	-743	-89.84	.10	.94
SPENCER ELZ MEN		N/A	81		81	100.00	.09	.00
GRGCH HLLS F BL		N/A	77	70	7	10.00	.09	.08
HALL NAPA SV BL		N/A	77	37	40	108.11	.09	.04
ADELINE		N/A	73	818	-745	-91.08	.08	.93
FROGS LEAP SV B		N/A	73	20	53	265.00	.08	.02
BRUTOCAO SAV BL		N/A	72	1294	-1222	-94.44	.08	1.47
STEELHEAD SN CO		N/A	65		65	100.00	.07	.00
BERINGER SAV BL		N/A	53	636	-583	-91.67	.06	.72
PEJU PROV NAPA		N/A	50		50	100.00	.06	.06
QUIVRA FIG TREE		N/A	50	27	23	85.19	.06	.03
HONIG SV B NAPA		N/A	49	143	-94	-65.73	.06	.16
ST JEAN ETL F B		N/A	44	43	1	2.33	.05	.05
4 BEARS SONOMA		N/A	44		44	100.00	.05	.00
BENZGR SV SV BL		N/A	39	22	17	77.27	.04	.03
DECOY NAPA VLLY		N/A	35	14	21	150.00	.04	.02
ESTANCIA PNC SB		N/A	32	1	31	3100.00	.04	.00
DRY CRK SAV BLC		N/A	31	29	2	6.90	.04	.03
HANNA SAV BLANC		N/A	30	22	8	36.36	.03	.03
BLISS MNDNO SV		N/A	29	9	20	222.22	.03	.01
THREE RVRS OAK		N/A	27		27	100.00	.03	.00
POMELO		N/A	26		26	100.00	.03	.00
MARGRM SYBRT SV		N/A	25	6	19	316.67	.03	.01
MARILYN SV BLND		N/A	24	10	14	140.00	.03	.01
NOVY RSSN RIVER		N/A	24		24	100.00	.03	.00
M-GOODE SAV/FME		N/A	22		22	100.00	.03	.00
FRANCISCAN NAPA		N/A	22		22	100.00	.03	.00
Y3 NAPA VALLEY		N/A	22		22	100.00	.03	.00
QUIVIRA SAV BLC		N/A	22		22	100.00	.03	.00
CORBTT CYN SV B		N/A	21	2796	-2775	-99.25	.02	3.19
HESS COL SAV BL		N/A	21	391	-370	-94.63	.02	.45
FRITZ RUS RIVER		N/A	21	9	12	133.33	.02	.01
ANGELINE RR S B		N/A	20	62	-42	-67.74	.02	.07
PHELPS NAPA VLY		N/A	20		20	100.00	.02	.00
ROSENBLM VNT CV		N/A	19	915	-896	-97.92	.02	1.04
FREY MNDNO SAV		N/A	19	103	-84	-81.55	.02	.12
KOEHLER S YNEZ		N/A	19	7	12	171.43	.02	.01
SANTA BARBARA		N/A	19		19	100.00	.02	.00
CSM SV BL H HVN		N/A	18	50	-32	-64.00	.02	.06
ANDRETTI SAV BL		N/A	16	22	-6	-27.27	.02	.03
LONGBOARD		N/A	16	6	10	166.67	.02	.01
CLIFF LEDE SV B		N/A	15	19	-4	-21.05	.02	.02
TURNING LF SV B		N/A	12	2048	-2036	-99.41	.01	2.33
LOLONIS FUME BL		N/A	12	7	5	71.43	.01	.01
VERMEIL NAPA		N/A	12	6	6	100.00	.01	.01
GYSR PK CAL SAV		N/A	11	5	6	120.00	.01	.01
CARTLDG&BRWN SV		N/A	10	30	-20	-66.67	.01	.03
VINA ROBLES JRD		N/A	10		10	100.00	.01	.00
MAYACAMAS SV BL		N/A	10		10	100.00	.01	.00
GYSR PK BC SV B		N/A	9	775	-766	-98.84	.01	.88
ROBERT HALL PR		N/A	9	28	-19	-67.86	.01	.03
CHLK HL SV B EB		N/A	9		9	100.00	.01	.00
R MNDVI FUME RS		N/A	9		9	100.00	.01	.00
APEX ASCENT		N/A	9		9	100.00	.01	.00
WILDHURST CAL		N/A	8	3	5	166.67	.01	.00
WHITEHALL SV BL		N/A	7	20	-13	-65.00	.01	.02
RAYMOND SAUV BL		N/A	7	13	-6	-46.15	.01	.01
TRIN NV MARY SV		N/A	6	34	-28	-82.35	.01	.04
COVEY RUN FM BL		N/A	5	4	1	25.00	.01	.00
KDL-JKSN SAV VR		N/A	4	136	-132	-97.06	.00	.16
KNDL-JKSN GR SV		N/A	3	619	-616	-99.52	.00	.71
C KRUG SAUV BLC		N/A	3	35	-32	-91.43	.00	.04
TURNBULL SAV BL		N/A	3	11	-8	-72.73	.00	.01
HANDLEY DRY CRK		N/A	3	8	-5	-62.50	.00	.01
STEELHEAD D C		N/A	3	3		0.00	.00	.00
THE SHEPHERD NP		N/A	2	591	-589	-99.66	.00	.67
HOGUE SAUV BLNC		N/A	2	254	-252	-99.21	.00	.29
FOREST GLEN CAL		N/A	2	222	-220	-99.10	.00	.25
SEVENTY FIVE SB		N/A	2	19	-17	-89.47	.00	.02
BRNGR F EST SAV		N/A	2	11	-9	-81.82	.00	.01
CALISTOGA CELLR		N/A	2	3	-1	-33.33	.00	.00
ILLUMINATION		N/A	2		2	100.00	.00	.00
DAVID ARTHUR		N/A	2		2	100.00	.00	.00
SONOMA VNEYD SC		N/A	1	203	-202	-99.51	.00	.23

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
LAIL BLPRNT SAV		N/A	1	45	-44	-97.78	.00	.05
FIRESTNE S YNEZ		N/A	1	17	-16	-94.12	.00	.02
FREY ORGANIC		N/A	1	9	-8	-88.89	.00	.01
MASON CLR SV BL		N/A	1	9	-8	-88.89	.00	.01
BERNARDUS SV BL		N/A	1	8	-7	-87.50	.00	.01
WORK VYDS SV BL		N/A	1	6	-5	-83.33	.00	.01
ROCHIOLI SAV BL		N/A	1	4	-3	-75.00	.00	.00
TRINITAS SAV BL		N/A	1	1		.00	.00	.00
R MNDVI I BLOCK		N/A	1	1		.00	.00	.00
ST SUPERY SV BL		N/A	1		1	100.00	.00	.00
PATIANNA EST MN		N/A	1		1	100.00	.00	.00
FARRLL RDWD RCH		N/A	1		1	100.00	.00	.00
ST JEAN FUME BL		N/A		272	-272	-100.00	.00	.31
MARKHAM SAUV BL		N/A		209	-209	-100.00	.00	.24
EDNA VLY PARGON		N/A		181	-181	-100.00	.00	.21
MILL CRK SAV BL		N/A		50	-50	-100.00	.00	.06
SEAN MINOR 4BRS		N/A		27	-27	-100.00	.00	.03
BARNRD GRFN F B		N/A		15	-15	-100.00	.00	.02
MORGAN MONTEREY		N/A		14	-14	-100.00	.00	.02
FORTRESS MS CLN		N/A		11	-11	-100.00	.00	.01
TANGENT PARAGON		N/A		8	-8	-100.00	.00	.01
ST CLEMENT NAPA		N/A		8	-8	-100.00	.00	.01
LOCKWOOD SAV BL		N/A		8	-8	-100.00	.00	.01
PROVENANCE SV B		N/A		7	-7	-100.00	.00	.01
NAPA STATION		N/A		7	-7	-100.00	.00	.01
KUNDE MGNSLA S B		N/A		5	-5	-100.00	.00	.01
FRITZ DR CK SAV		N/A		5	-5	-100.00	.00	.01
LOCKWD MNTY SV		N/A		4	-4	-100.00	.00	.00
BV CENTURY SV B		N/A		3	-3	-100.00	.00	.00
MONDAVI CK SV B		N/A		3	-3	-100.00	.00	.00
LANGTRY EST S B		N/A		1	-1	-100.00	.00	.00
SONOMA COAST		N/A		1	-1	-100.00	.00	.00
PRIEST RNCH NAP		N/A		1	-1	-100.00	.00	.00
FIRESTONE SV BL		N/A		1	-1	-100.00	.00	.00
CH ST JEAN FM B		N/A		1	-1	-100.00	.00	.00
SOURCE GAMBLE		N/A		1	-1	-100.00	.00	.00
STERLING ORGNIC		N/A		1	-1	-100.00	.00	.00
<b>TOTAL SAV BL/FME BL</b>			<b>86826</b>	<b>87732</b>	<b>-906</b>	<b>-1.03</b>		
<b>VIOGNIER</b>								
SHIMMIN CANYON		N/A	1739		1739	100.00	51.09	.00
P RDG CHEN VGNR	1499		389	263	126	47.91	11.43	7.37
SMOKNG LN VGNR	N/A		372	438	-66	-15.07	10.93	12.28
HGUE GNSIS VGNR	N/A		350	1258	-908	-72.18	10.28	35.27
CLINE VIOGNIER	1199		283	308	-25	-8.12	8.31	8.63
TOASTED HEAD	1499		219	292	-73	-25.00	6.43	8.19
MCMANIS CAL	N/A		21	14	7	50.00	.62	.39
HGHFLYR CLEMNTS	N/A		8	58	-49	-84.48	.25	1.63
MINER VIOGNIER	N/A		8	175	-167	-95.43	.24	4.91
CALERA VIOGNIER	N/A		6		6	100.00	.18	.00
RENWOOD SEL SER	N/A		3	208	-205	-98.56	.09	5.83
DARIOUSH S VGNR	N/A		3	5	-2	-40.00	.09	.14
WILD HORSE CC	N/A		1	12	-11	-91.67	.03	.34
INCOGNITO LODI	N/A		1	3	-2	-66.67	.03	.08
COUGAR CREST	N/A			376	-376	-100.00	.00	10.54
SHANNON R MORNE	N/A			111	-111	-100.00	.00	3.11
SEVEN HILLS	N/A			17	-17	-100.00	.00	.48
X WINERY LODI	N/A			10	-10	-100.00	.00	.28
TANGENT EDNA	N/A			5	-5	-100.00	.00	.14
BRIDLEWOOD EST	N/A			3	-3	-100.00	.00	.08
ALEX VALLEY EST	N/A			3	-3	-100.00	.00	.08
BONTERRA VIOGNR	N/A			2	-2	-100.00	.00	.06
SHANNON RIDGE	N/A			2	-2	-100.00	.00	.06
FESS PRKR VOGNR	N/A			2	-2	-100.00	.00	.06
KUNDE VIOGNIER	N/A			2	-2	-100.00	.00	.06
<b>TOTAL VIOGNIER</b>			<b>3404</b>	<b>3567</b>	<b>-163</b>	<b>-4.57</b>		
<b>WHT VARTL OTH</b>								
FRAN SLVRBCH BX	1299		22301	22731	-430	-1.89	42.19	55.31
HRM REX-GOL MOS	699		4957	2471	2486	100.61	9.38	6.01
RM WOODBG MSCTO	799		4547	3318	1229	37.04	8.60	8.07
BULLY HLL NGARA	1299		3980	4344	-364	-8.38	7.53	10.57
TABLE LEAF CAL	N/A		3381		3381	100.00	6.40	.00
THE NAKED GR MS	899		2386		2386	100.00	4.51	.00
MONDAVI CK CAL	1399		1954	1135	819	72.16	3.70	2.76
DIALED IN	1199		1856	2	1854	*****	3.51	.00
STE GNVIVE MOSC	1099		959	2418	-1459	-60.34	1.81	5.88
BIG HOUSE WHITE	999		956	909	47	5.17	1.81	2.21
GLENORA NIAGARA	1199		940	45	895	1988.89	1.78	.11
SOKL BLSR EV #9	1699		475	520	-45	-8.65	.90	1.27
WILCOX WEDDNG W	N/A		441	436	5	1.15	.83	1.06
BRIGHT STAR MSC	N/A		439		439	100.00	.83	.00
LIEB PINOT BLNC	N/A		425		425	100.00	.80	.00
JHNSN LBSTRPFCH	N/A		390	434	-44	-10.14	.74	1.06
TANGENT ALBRINO	N/A		341		341	100.00	.65	.00
SIMPLY NAKD MSC	999		315		315	100.00	.60	.00
HEY MAMBO SWNKY	1099		305	269	36	13.38	.58	.65
CHIMNY RCK ELVG	N/A		303	20	283	1415.00	.57	.05
CLOVR HL VGNOLE	N/A		283	308	-25	-8.12	.54	.75
IRONSTN OBSESSN	1299		215	208	7	3.37	.41	.51
B DOON ROUSSNNE	N/A		162		162	100.00	.31	.00

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
MARTN W MOS ALG		N/A	146		146	100.00	.28	.00
VALLY MOON PN B		N/A	121	571	-450	-78.81	.23	1.39
REINDEER RANCH		N/A	46	18	28	155.56	.09	.04
R MNDVI MOS ORO		N/A	35	23	12	52.17	.07	.06
ANNE AMIE M THG		N/A	33	11	22	200.00	.06	.03
MIRASSOU MSC CA		N/A	29		29	100.00	.05	.00
ELK COVE PNT BL		N/A	27		27	100.00	.05	.00
TOMASELLO VD IC		N/A	21	31	-10	-32.26	.04	.08
DR FRNK RKTSTLI		N/A	19	2	17	850.00	.04	.00
BNNY DN CIGR BL		N/A	14		14	100.00	.03	.00
ABACELA ALBARNO		N/A	12		12	100.00	.02	.00
TABLS D TBL5 BL		N/A	10	29	-19	-65.52	.02	.07
TBL5 PTLN TBL5		N/A	10		10	100.00	.02	.00
RUBICON BLANCNX		N/A	9	12	-3	-25.00	.02	.03
FANUCCHI TROUSS		N/A	5	13	-8	-61.54	.01	.03
KALEIDOSCOPE		N/A	4	7	-3	-42.86	.01	.02
PARDCCI SUSTAIN		N/A	3	22	-19	-86.36	.01	.05
LITTL BL DR MSC		N/A	3		3	100.00	.01	.00
MONTNORE M THGU		N/A	1	4	-3	-75.00	.00	.01
VIANSA ANTR BNC		N/A		776	-776	-100.00	.00	1.89
PNTHR CRK MELON		N/A		4	-4	-100.00	.00	.01
QUPE BN NCDO CV		N/A		3	-3	-100.00	.00	.01
PONZI PINOT BLC		N/A		2	-2	-100.00	.00	.00
<b>TOTAL WHT VARTL OTH</b>			<b>52859</b>	<b>41096</b>	<b>11763</b>	<b>28.62</b>		
WHT BLND/MRTG								
CRBT CYN PG/CHN		1499	19565	14757	4808	32.58	54.95	61.83
MENAGE A TROIS		1299	4975	5497	-522	-9.50	13.97	23.03
SKINNYGRL WH CA		N/A	1735		1735	100.00	4.87	.00
CAYMUS CONUNDRM		2199	1206	1152	54	4.69	3.39	4.83
APOTHIC WHT CAL		1199	1194		1194	100.00	3.35	.00
SANTERRA CLLR		N/A	1188		1188	100.00	3.34	.00
KAMIAK CH/SB CV		N/A	885		885	100.00	2.49	.00
X WINERY		N/A	874		874	100.00	2.45	.00
KITCHEN SINK CA		N/A	692		692	100.00	1.94	.00
SEVEN DAUGHTERS		1499	635	725	-90	-12.41	1.78	3.04
DOOBIE BLUES		1299	615	58	557	960.34	1.73	.24
MENAGE A TR MSC		1299	610		610	100.00	1.71	.00
PROMISQUOUS WHT		1299	539	641	-102	-15.91	1.51	2.69
KDL-JKSN VR SUM		1499	440	430	10	2.33	1.24	1.80
FESS PKR MELNGE		N/A	150		150	100.00	.42	.00
BRIDESMAID		N/A	108		108	100.00	.30	.00
SWEET BLS SW WH		N/A	43		43	100.00	.12	.00
STARK RAVNG WHT		N/A	42		42	100.00	.12	.00
ANNE AMIE BLEND		N/A	23	12	11	91.67	.06	.05
WATERBROOK MLNG		N/A	21	15	6	40.00	.06	.06
1221 FLR DE LYS		N/A	13		13	100.00	.04	.00
STICKYBK SEM/SV		N/A	13		13	100.00	.04	.00
RAVINES KEUKA		N/A	12		12	100.00	.03	.00
MONTINORE BRLS		N/A	6		6	100.00	.02	.00
WOLFFER CLASSIC		N/A	5		5	100.00	.01	.00
ST SUPERY VIRTU		N/A	4	534	-530	-99.25	.01	2.24
AIRLIE 7 WLLMTT		N/A	3	8	-5	-62.50	.01	.03
BERINGR NGHTNGL		N/A	3		3	100.00	.01	.00
TEN MILE L HRZN		N/A	1	11	-10	-90.91	.00	.05
DOLCE LH SV/SEM		N/A	1	2	-1	-50.00	.00	.01
TREANA MAR/VGNR		N/A	1		1	100.00	.00	.00
LYETH WHT MERTG		N/A		12	-12	-100.00	.00	.05
ST SUPERY MERTG		N/A		11	-11	-100.00	.00	.05
BERINGER ALLUVM		N/A		2	-2	-100.00	.00	.01
LOLONIS LADYBUG		N/A		1	-1	-100.00	.00	.00
<b>TOTAL WHT BLND/MRTG</b>			<b>35602</b>	<b>23868</b>	<b>11734</b>	<b>49.16</b>		
APPLE								
CHADDSFORD SPCD		1099	532	440	92	20.91	47.33	22.70
CLOVER HLL SPCD		1049	526	525	1	.19	46.80	27.09
SWEET PEA W/PCH		N/A	60		60	100.00	5.34	.00
HORNSBY'S		N/A	5	972	-967	-99.49	.44	50.15
K CIDER		N/A	1	1		.00	.09	.05
<b>TOTAL APPLE</b>			<b>1124</b>	<b>1938</b>	<b>-814</b>	<b>-42.00</b>		
FRUIT OTHER								
PETER VELLA FLV		1249	17259	13082	4177	31.93	78.51	80.53
HAZLTT 1852 BRM		849	2299	336	1963	584.23	10.46	2.07
TAKARA PLUM		1499	923	944	-21	-2.22	4.20	5.81
KINSEN PLUM		1299	700	813	-113	-13.90	3.18	5.00
SORRENTI CHERRY		N/A	273	350	-77	-22.00	1.24	2.15
CHADDSFRD SPRNG		1099	186	385	-199	-51.69	.85	2.37
TOMASELLO BLBRY		N/A	58	56	2	3.57	.25	.34
SOU SHORE CRNBY		N/A	39	21	18	85.71	.18	.13
BARGETTO MEAD		N/A	37	39	-2	-5.13	.17	.24
TOMASELLO BL/PM		N/A	34	34		.00	.15	.21
TOMASELLO PMGNT		N/A	33	36	-3	-8.33	.15	.22
TOMASELLO RSPBY		N/A	28	48	-20	-41.67	.13	.30
TOMASELLO CRNBY		N/A	28	28		.00	.13	.17
TOMASELLO CHRRY		N/A	25	33	-8	-24.24	.11	.20
TOMASELLO BLKBY		N/A	21	35	-14	-40.00	.10	.22
TOTALLY RND PCH		N/A	20		20	100.00	.09	.00
BARGETTO RASPB		N/A	13	4	9	225.00	.06	.02
BARGETTO POMGNT		N/A	6		6	100.00	.03	.00

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
<b>TOTAL FRUIT OTHER</b>			<b>21982</b>	<b>16244</b>	<b>5738</b>	<b>35.32</b>		
FRUIT VRTL WN								
ARBR MST FRT WZ		499	28803	29449	-646	-2.19	20.16	20.57
ARBR MST BLK ML		499	25589	27047	-1458	-5.39	17.91	18.89
ARBR MST STW WZ		499	15427	18932	-3505	-18.51	10.80	13.22
WLD VINE BLK ML		899	14372	15243	-871	-5.71	10.06	10.64
ARBR MST SNG ZN		499	13738	14195	-457	-3.22	9.61	9.91
ARBR MST CRN TW		999	7291	8431	-1140	-13.52	5.10	5.89
ARBR MST PN GRG		999	5834	8135	-2301	-28.29	4.08	5.68
ARBR MST WP PNG		999	4523	3958	565	14.27	3.17	2.76
ARBR MST POM PN		999	4494	328	4166	1270.12	3.15	.23
ARBR MST PCH CH		999	4369	3964	405	10.22	3.06	2.77
ARBR MST TF CHR		999	3848	5036	-1188	-23.59	2.69	3.52
ARBR MST MLN WZ		999	3562	3662	-100	-2.73	2.49	2.56
A MST MG/SW MSC		999	3506		3506	100.00	2.45	.00
A MST FRZ ST WZ		799	3106		3106	100.00	2.17	.00
A MST FRZ BB ML		799	2621		2621	100.00	1.83	.00
A MST FRZ PR PG		799	1787		1787	100.00	1.25	.00
ARBR MST MX PNR		N/A	13	3470	-3457	-99.63	.01	2.42
WLD VINE RSP ZN		N/A	1	1342	-1341	-99.93	.00	.94
WLD VINE STW WZ		N/A		5	-5	-100.00	.00	.00
<b>TOTAL FRUIT VRTL WN</b>			<b>142884</b>	<b>143197</b>	<b>-313</b>	<b>-.22</b>		
<b>TABLE OTHER</b>								
FRANZIA RD SNGR		1299	39183	33457	5726	17.11	49.50	47.33
C ROSSI SANGRIA		1449	11660	10963	697	6.36	14.73	15.51
MADRIA SNGR TRD		799	6012	4485	1527	34.05	7.59	6.34
DAILY RTD F STW		N/A	3481	694	2787	401.59	4.40	.98
DAILY RTD FZ PD		N/A	2911		2911	100.00	3.68	.00
RED GUITAR SANG		1199	2383	267	2116	792.51	3.01	.38
BERINGER PVS		999	2267	2595	-328	-12.64	2.86	3.67
DAILY RTD FZ MR		N/A	2132	1774	358	20.18	2.69	2.51
DAILY RTD MG BX		1099	2081	1758	323	18.37	2.63	2.49
CHOCOLATE VL VN		999	1889	1	1888	*****	2.39	.00
DAILY RTD PM MR		699	1655	4196	-2541	-60.56	2.09	5.94
CHOCOLATE SHOP		1299	1133	57	1076	1887.72	1.43	.08
CHADDSFRD SNGRA		1099	973	876	97	11.07	1.23	1.24
ARROWHEAD NGARA		N/A	649	898	-249	-27.73	.82	1.27
WH ML FM SPODEE		899	248		248	100.00	.31	.00
SAND CASTLE ALP		N/A	142	134	8	5.97	.18	.19
CHOCLT SHOP STW		N/A	101		101	100.00	.13	.00
CHOCLT SHOP CRM		N/A	57		57	100.00	.07	.00
CHOCOLAT RGE RD		N/A	56		56	100.00	.07	.00
CHOCOLAT RGE CM		N/A	45		45	100.00	.06	.00
BROTHERHOOD HOL		N/A	38	325	-287	-88.31	.05	.46
OLDE SAV SW TEA		N/A	23	1061	-1038	-97.83	.03	1.50
CHADDSFRD MERCAN		N/A	15	15			.02	.02
LIVNGSTN SNGRIA		N/A	9	2892	-2883	-99.69	.01	4.09
DAILY RTD MRGRT		N/A	8	431	-423	-98.14	.01	.61
ELVIS HOL PK/CD		N/A	3	17	-14	-82.35	.00	.02
BANDIT RED SNGR		N/A	2	327	-325	-99.39	.00	.46
DAILY RTD MJTO		N/A	1	397	-396	-99.75	.00	.56
DAILY RTD COSMO		N/A	1	348	-347	-99.71	.00	.49
GRBLDI PASTAVNO		N/A		2684	-2684	-100.00	.00	3.80
LA CREMA 2B R&W		N/A		23	-23	-100.00	.00	.03
DAILY RTD CM BX		N/A		15	-15	-100.00	.00	.02
DAILY RTD APLTN		N/A		2	-2	-100.00	.00	.00
DAILY RTD MNGTN		N/A		2	-2	-100.00	.00	.00
TRINCHERO 2 BTL		N/A		2	-2	-100.00	.00	.00
<b>TOTAL TABLE OTHER</b>			<b>79158</b>	<b>70696</b>	<b>8462</b>	<b>11.97</b>		
<b>CHMPAGNE BRUT</b>								
KORBEL BRUT		799	15617	15920	-303	-1.90	32.52	34.03
COOKS IMP BRUT		799	10030	9532	498	5.22	20.89	20.37
ANDRE BRUT		699	4279	4035	244	6.05	8.91	8.62
BARFOOT BUBBLY		1099	4021	3360	661	19.67	8.37	7.18
ROGET BRUT		639	2941	3111	-170	-5.46	6.12	6.65
PIPER SNM BRUT		1499	2292	2459	-167	-6.79	4.77	5.26
DSM CUVEE BRUT		1199	2201	2645	-444	-16.79	4.58	5.65
MUMM NAPA BRUT		2199	1743	1479	264	17.85	3.63	3.16
GRT WESTRN BRUT		999	1471	1665	-194	-11.65	3.06	3.56
DOM CHNDN NV BR		1699	1210	1031	179	17.36	2.52	2.20
ROEDERER EST AV		2299	638	676	-38	-5.62	1.33	1.44
GLORIA FERR BRT		1999	593	554	39	7.04	1.23	1.18
G FERR RYL 2002		N/A	430	14	416	2971.43	.90	.03
MUMM NAPA CV M		1999	317	1	316	*****	.66	.00
GRUET NEW MEXICO		N/A	127	23	104	452.17	.26	.05
G FERR VA DE VI		N/A	37	160	-123	-76.88	.08	.34
IRON HRSE CL BR		N/A	19	20	-1	-5.00	.04	.04
ARGYLE BRUT		N/A	17	54	-37	-68.52	.04	.12
CH FRANK BRUT		N/A	12		12	100.00	.02	.00
SCHRFFNBGR BRUT		N/A	9	17	-8	-47.06	.02	.04
GRUET N MX ROSE		N/A	7		7	100.00	.01	.00
SCHRAMBG MIRABL		N/A	2	8	-6	-75.00	.00	.02
ROEDERER EST RS		N/A	2	4	-2	-50.00	.00	.01
IRON HORSE BRUT		N/A	1	7	-6	-85.71	.00	.01
ROEDERER L/ERMG		N/A	1	6	-5	-83.33	.00	.01
IRON HRSE BR RS		N/A	1	5	-4	-80.00	.00	.01
G FERR RYL 2000		N/A		1	-1	-100.00	.00	.00

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
MIRABELLE BRUT		N/A		1	-1	-100.00	.00	.00
<b>TOTAL CHMPAGNE BRUT</b>			<b>48018</b>	<b>46788</b>	<b>1230</b>	<b>2.63</b>		
CHMPGNE X DRY								
ROGET EXTRA DRY		639	8303	8035	268	3.34	23.84	22.91
ANDRE EX DRY		699	7961	8246	-285	-3.46	22.86	23.51
COOKS IMP X DRY		799	5544	5243	301	5.74	15.92	14.95
G WESTN EXT DRY		999	4985	5640	-655	-11.61	14.31	16.08
KORBEL X DRY		1499	4586	4879	-293	-6.01	13.17	13.91
BAREFOOT BUBBLY		1099	3448	3033	415	13.68	9.90	8.65
<b>TOTAL CHMPGNE X DRY</b>			<b>34827</b>	<b>35076</b>	<b>-249</b>	<b>-.71</b>		
CHMPGNE NATRL								
KORBEL NATURAL		1699	1173	1050	123	11.71	100.00	100.00
<b>TOTAL CHMPGNE NATRL</b>			<b>1173</b>	<b>1050</b>	<b>123</b>	<b>11.71</b>		
CHAMPAGNE OTH								
BAREFT BUB P GR		999	2880	2296	584	25.44	62.30	56.71
KORBEL SWT CUV		1499	1510	101	1409	1395.05	32.66	2.49
PIPER SNM BL BL		N/A	84	412	-328	-79.61	1.82	10.18
SCHRAM BLC D BL		N/A	45	1	44	4400.00	.97	.02
GRUET DMI SC BL		N/A	39	34	5	14.71	.84	.84
SHRMSBRG CREMNT		N/A	21	11	10	90.91	.45	.27
IRON HRSE BL BL		N/A	17	19	-2	-10.53	.37	.47
IRON HRSE WD CV		N/A	16	22	-6	-27.27	.35	.54
KORBEL CHARDNNY		N/A	7	1079	-1072	-99.35	.15	26.65
SCHRAM J SCHRAM		N/A	3	4	-1	-25.00	.06	.10
GLORIA F CRN CV		N/A	1		1	100.00	.02	.00
BAREFT BUB CHRD		N/A		51	-51	-100.00	.00	1.26
GLORIA F BLC BL		N/A		16	-16	-100.00	.00	.40
SCHRAM BLC D NR		N/A		2	-2	-100.00	.00	.05
PIPER SNM BL NR		N/A		1	-1	-100.00	.00	.02
<b>TOTAL CHAMPAGNE OTH</b>			<b>4623</b>	<b>4049</b>	<b>574</b>	<b>14.18</b>		
CHAMP PNK/RED								
ANDRE PINK BLSH		699	4736	5101	-365	-7.16	46.50	41.43
ANDRE COLD DUCK		699	1957	1947	10	.51	19.21	15.81
KORBEL SWT ROSE		1499	1688	1414	274	19.38	16.57	11.48
KORBEL ROSE		1499	927	1044	-117	-11.21	9.10	8.48
DOM CHNDN ROSE		1699	741	606	135	22.28	7.27	4.92
J SPARKLNG ROSE		N/A	57	32	25	78.13	.56	.26
BAREFT BB RS CV		N/A	50	2161	-2111	-97.69	.49	17.55
G FERRER BLC NR		N/A	22	1	21	2100.00	.22	.01
CHNDN ETOILE RSE		N/A	8	4	4	100.00	.08	.03
KORBEL ROSE 4PK		N/A		2	-2	-100.00	.00	.02
<b>TOTAL CHAMP PNK/RED</b>			<b>10186</b>	<b>12312</b>	<b>-2126</b>	<b>-17.27</b>		
SPUMANTE								
ROGET SPUMANTE		639	11720	11775	-55	-.47	53.36	50.95
BAREFT BUB MSCT		1099	3609	3878	-269	-6.94	16.43	16.78
ANDRE		699	2894	3752	-858	-22.87	13.18	16.24
BALLATORE		999	2881	2838	43	1.52	13.12	12.28
COOKS IMPERIAL		899	859	866	-7	-.81	3.91	3.75
<b>TOTAL SPUMANTE</b>			<b>21963</b>	<b>23109</b>	<b>-1146</b>	<b>-4.96</b>		
SPARKLING OTH								
BAREFT BB PK MS		1099	3489		3489	100.00	23.25	.00
SUTTER HOME MSC		999	1801	112	1689	1508.04	12.00	.94
ANDRE PCH PASSN		699	1761	100	1661	1661.00	11.73	.84
ANDRE STRAWBRRY		699	1390	154	1236	802.60	9.26	1.30
WOODBRIDGE BRUT		1099	1134	1274	-140	-10.99	7.56	10.72
DSM EXTRA DRY		1199	973	1144	-171	-14.95	6.48	9.62
MUMM NAPA BL NR		2199	902	846	56	6.62	6.01	7.12
WOODBRDGE CUVEE		1099	761	25	736	2944.00	5.07	.21
CHNDN B D NOIRS		1699	659	628	31	4.94	4.39	5.28
ALLURE PNK MSCT		1199	560		560	100.00	3.73	.00
FRAN CPLA SOPIA		1899	488	41	447	1090.24	3.25	.34
DMN CARNROS BRT		2499	436	555	-119	-21.44	2.91	4.67
PACIFIC RIM RSL		N/A	331	200	131	65.50	2.21	1.68
STTR HM BB P MS		N/A	105		105	100.00	.70	.00
MUMM NAPA BL BL		N/A	75	1084	-1009	-93.08	.50	9.12
SCHRM MRB B RSE		N/A	37	61	-24	-39.34	.25	.51
SCHRAM BLC D NR		N/A	15	22	-7	-31.82	.10	.19
ARBOR MST RASPB		N/A	13	1994	-1981	-99.35	.09	16.77
IRON HRSE RS CV		N/A	13	28	-15	-53.57	.09	.24
CHANDON ETOILE		N/A	12	3	9	300.00	.08	.03
CHANDON CHRD RS		N/A	12		12	100.00	.08	.00
SCHRM BRUT ROSE		N/A	11	39	-28	-71.79	.07	.33
BRNGR WHT ZNFDL		N/A	10	2031	-2021	-99.51	.07	17.08
ARBOR MST PEACH		N/A	5	1440	-1435	-99.65	.03	12.11
DM CARN BRT RSE		N/A	4	3	1	33.33	.03	.03
J CUVEE 20 RRV		N/A	3	35	-32	-91.43	.02	.29
DM CARNRS L RVE		N/A	3		3	100.00	.02	.00
LAETITIA BRT CV		N/A	3		3	100.00	.02	.00
ARGYLE EX TIRGE		N/A	1		1	100.00	.01	.00
MUMM NAPA DVX		N/A		39	-39	-100.00	.00	.33
IRON HRSE BL BL		N/A		12	-12	-100.00	.00	.10

# NABCA CASE SALES ANALYSIS

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
TUALTN SEMI MUS		N/A		9	-9	-100.00	.00	.08
VIANSA BRUT CLS		N/A		3	-3	-100.00	.00	.03
GRACLND BL CHRS		N/A		2	-2	-100.00	.00	.02
JORDAN		N/A		2	-2	-100.00	.00	.02
CODORNIU NP GR		N/A		2	-2	-100.00	.00	.02
DSM LUXE		N/A		1	-1	-100.00	.00	.01
<b>TOTAL SPARKLING OTH</b>			<b>15007</b>	<b>11889</b>	<b>3118</b>	<b>26.23</b>		
<b>DOM COOLERS</b>								
SEAGRAM W BERRY		599	14457	14233	224	1.57	34.18	41.23
SGRM ES JAMAICN		699	11345	7118	4227	59.38	26.82	20.62
SGRM FZZY NAVEL		599	9896	9521	375	3.94	23.39	27.58
SGRM ES STRW DQ		699	4505	2740	4505	100.00	10.65	.00
SGRM LM MELONDE		N/A	2098		-642	-23.43	4.95	7.94
BOONE F S C BRY		N/A		903	-903	-100.00	.00	2.62
SEAGRAM ORG PNE		N/A		9	-9	-100.00	.00	.03
<b>TOTAL DOM COOLERS</b>			<b>42301</b>	<b>34524</b>	<b>7777</b>	<b>22.53</b>		
<b>DOM VRMTH DRY</b>								
TRIBUNO		349	4166	4309	-143	-3.32	99.88	99.79
QUADY EXTRA DRY		N/A	5	9	-4	-44.44	.12	.21
<b>TOTAL DOM VRMTH DRY</b>			<b>4171</b>	<b>4318</b>	<b>-147</b>	<b>-3.40</b>		
<b>DOM VRMTH SWT</b>								
TRIBUNO		349	4732	4684	48	1.02	99.96	99.89
QUADY SWEET		N/A	2	5	-3	-60.00	.04	.11
<b>TOTAL DOM VRMTH SWT</b>			<b>4734</b>	<b>4689</b>	<b>45</b>	<b>.96</b>		
<b>IMP PORT RED</b>								
COCKBURN FN RBV		1299	1591	1289	302	23.43	30.63	30.53
COCKBURN SP RSV		1799	620	489	131	26.79	11.93	11.58
SNDMN FOUNDR RS		1899	605	647	-42	-6.49	11.65	15.32
OFFLEY RUBY		N/A	481		481	100.00	9.26	.00
GRAHAM 6 GRAPES		2399	430	394	36	9.14	8.28	9.33
TAYLR FLDGT LBV		1999	428	415	13	3.13	8.24	9.83
COCKBURN LTE BT		1999	316	275	41	14.91	6.08	6.51
DOW VALE BOMFIM		1399	256	233	23	9.87	4.93	5.52
OFFLEY VNT 2006		N/A	84		84	100.00	1.62	.00
WARRES ALTANO		N/A	46		46	100.00	.89	.00
QNTA D NOV BLCK		N/A	42	20	22	110.00	.81	.47
DOWS TRADEMARK		N/A	22		22	100.00	.42	.00
WARRIOR SPC RES		N/A	21	15	6	40.00	.40	.36
DOWS CRUSTED		N/A	17	22	-5	-22.73	.33	.52
KWV CAPE RUBY		N/A	17	7	10	142.86	.33	.17
DOWS BOARDROOM		N/A	16		16	100.00	.31	.00
SMTH WDHSE 2003		N/A	14	27	-13	-48.15	.27	.64
TYLR QNTA VRGLS		N/A	14	10	4	40.00	.27	.24
FERREIRA VN GRD		N/A	13		13	100.00	.25	.00
FONSCA TR BELLA		N/A	13		13	100.00	.25	.00
SMTH WOODHS LBV		N/A	12		12	100.00	.23	.00
CROFT DISTINCTN		N/A	12		12	100.00	.23	.00
FONSCA PNSCL 08		N/A	11	13	-2	-15.38	.21	.31
QUNTA D NVL LBV		N/A	11		11	100.00	.21	.00
QUINTA SILVL 07		N/A	10		10	100.00	.19	.00
MTZ 2007 VINTGE		N/A	8	3	5	166.67	.15	.07
GRAHAMS 2003		N/A	8		8	100.00	.15	.00
GRAHAMS 1983		N/A	6		6	100.00	.12	.00
DOW S L.B.V.		N/A	6		6	100.00	.12	.00
GRAHAM MLVDS 09		N/A	6		6	100.00	.12	.00
CHURCHLL VNT 02		N/A	5		5	100.00	.10	.00
QUINTA CRSTO VT		N/A	5		5	100.00	.10	.00
DOWS VINTAGE 03		N/A	5		5	100.00	.10	.00
GOULD CMPBL 07		N/A	4		4	100.00	.08	.00
DOWS VINTAGE 94		N/A	4		4	100.00	.08	.00
FAM ZC MALAMADO		N/A	4		4	100.00	.08	.00
QUINTA NOV 2004		N/A	3	19	-16	-84.21	.06	.45
SANDEMAN 2007		N/A	3		3	100.00	.06	.00
DOW QNT SN RB06		N/A	3		3	100.00	.06	.00
QUNTA VSUVIO 07		N/A	3		3	100.00	.06	.00
QUNTA VSUVIO 06		N/A	3		3	100.00	.06	.00
SMTH WDHSE 2007		N/A	2	3	-1	-33.33	.04	.07
FONSECA VNTG 03		N/A	2		2	100.00	.04	.00
BROADBNT V 2007		N/A	2		2	100.00	.04	.00
FONSECA GUMRNS		N/A	2		2	100.00	.04	.00
BROADBNT V 2003		N/A	2		2	100.00	.04	.00
SMTH WDHSE LB 99		N/A	1	10	-9	-90.00	.02	.24
CHURCHLL DOURO		N/A	1		1	100.00	.02	.05
FONSECA VINTAGE		N/A	1		-1	-50.00	.02	.05
DOW QNT SN RB08		N/A	1		1	100.00	.02	.02
SNDMN QNTA D VU		N/A	1		1	100.00	.02	.02
GRAHAMS 1994 WD		N/A	1		1	100.00	.02	.00
CHURCHLL GRICHA		N/A	1		1	100.00	.02	.00
FONSECA BIN #27		N/A		240	-240	-100.00	.00	5.68
OSBORNE 2000		N/A		40	-40	-100.00	.00	.95
SNDMN F RS/GLSS		N/A		18	-18	-100.00	.00	.43
DE BORTOLI WLGN		N/A		16	-16	-100.00	.00	.38
TYLR FLDGT VINT		N/A		4	-4	-100.00	.00	.09
WARRES 2000		N/A		2	-2	-100.00	.00	.05
TAYLR FIRST EST		N/A		1	-1	-100.00	.00	.02

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PENNSYLVANIA - 1/1/12 - 09/30/12

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			This Year	Last Year			This Year	Last Year
CROFT VINTGE 07		N/A		1	-1	-100.00	.00	.02
SMTH WDHSE 1985		N/A		1	-1	-100.00	.00	.02
WARRES 2003		N/A		1	-1	-100.00	.00	.02
QUINTA NOV RUBY		N/A		1	-1	-100.00	.00	.02
<b>TOTAL IMP PORT</b>	<b>RED</b>		<b>5195</b>	<b>4222</b>	<b>973</b>	<b>23.05</b>		
IMP PORT TWNY								
SNDMN FINE TWNY		1399	883	822	61	7.42	52.91	55.17
TAYLR FLDGT 10Y		2799	366	307	59	19.22	21.93	20.60
OFFLEY		N/A	206		206	100.00	12.34	.00
DOW'S 10YR		N/A	20	23	-3	-13.04	1.20	1.54
KWV CAPE		N/A	19	12	7	58.33	1.14	.81
GRAHAM 10 YR		N/A	17	32	-15	-46.88	1.02	2.15
DOW'S 20YR		N/A	13	15	-2	-13.33	.78	1.01
GRAHAM 20 YR		N/A	12	16	-4	-25.00	.72	1.07
SMITH WDHSE 10Y		N/A	11	15	-4	-26.67	.66	1.01
DOW'S 20YR/GLSS		N/A	11		11	100.00	.66	.00
CROFT 10YR		N/A	11		11	100.00	.66	.00
TAYLR FLDGT 20Y		N/A	10	14	-4	-28.57	.60	.94
QUINTA NOV 10Y		N/A	10		10	100.00	.60	.00
FONSECA 20 YR		N/A	8		8	100.00	.48	.00
TAYLR FLDGT 40+		N/A	7	1	6	600.00	.42	.07
COCKBURN 20Y TW		N/A	6	8	-2	-25.00	.36	.54
GRAHAMS 30 YR		N/A	6	7	-1	-14.29	.36	.47
COCKBURN 10Y TW		N/A	5	8	-3	-37.50	.30	.54
SANDMN 20Y TWNY		N/A	5	7	-2	-28.57	.30	.47
SANDMN 10Y TWNY		N/A	5	5		.00	.30	.34
WARRES OTMA 20Y		N/A	4		1	25.00	.30	.27
TAYLR FLDGT 30Y		N/A	4	1	4	400.00	.30	.07
SMITH WDHSE 20Y		N/A	4	5	-1	-20.00	.30	.00
RAMOS PINTO 10Y		N/A	4	5	-1	-20.00	.30	.00
SMTH WDH COL 94		N/A	4	9	-5	-55.56	.24	.60
SANDMN 40Y TWNY		N/A	4	4		.00	.24	.27
RAMOS PNTD PRTO		N/A	3		3	100.00	.18	.00
DOW'S BOARDROOM		N/A	2	162	-160	-98.77	.12	10.87
GRAHAMS 40 YR		N/A	2	2		.00	.12	.13
SANDMN 30Y TWNY		N/A	1	5	-4	-80.00	.06	.34
WARRES OTMA 10Y		N/A	1	3	-2	-66.67	.06	.20
CHURCHILL 10YR		N/A	1		1	100.00	.06	.00
OSBNE RSV MASTR		N/A		3	-3	-100.00	.00	.20
BULLER PRM FINE		N/A		3	-3	-100.00	.00	.20
SMTH WDH COL 86		N/A		1	-1	-100.00	.00	.07
QUINTA NOV TAWN		N/A		1	-1	-100.00	.00	.07
<b>TOTAL IMP PORT</b>	<b>TWNY</b>		<b>1669</b>	<b>1490</b>	<b>179</b>	<b>12.01</b>		
IMP PORT WHT								
FERREIRA LAGRMA		N/A	5		5	100.00	41.67	.00
DOW'S FINE		N/A	4	14	-10	-71.43	33.33	48.28
CHURCHILL		N/A	2	6	-4	-66.67	16.67	20.69
FONSECA SIROCO		N/A	1	9	-8	-88.89	8.33	31.03
<b>TOTAL IMP PORT</b>	<b>WHT</b>		<b>12</b>	<b>29</b>	<b>-17</b>	<b>-58.62</b>		
IMP SHRRY REG								
TIO PEPE		N/A	39	64	-25	-39.06	52.00	71.11
DIOS BACO AMNTL		N/A	15	5	10	200.00	20.00	5.56
DIOS BCO P XMNX		N/A	6		6	100.00	8.00	.00
DIOS BACO FINO		N/A	4		4	100.00	5.33	.00
HIDALGO OLOUSO		N/A	3	3		.00	4.00	3.33
HIDALGO GITANA		N/A	3		3	100.00	4.00	.00
DIOS BACO OLRSO		N/A	2	8	-6	-75.00	2.67	8.89
GONZALEZ SOLERA		N/A	1	4	-3	-75.00	1.33	4.44
GONZALEZ ALFNSO		N/A	1		1	100.00	1.33	.00
GONZLZ CRISTINA		N/A	1		1	100.00	1.33	.00
OSBORNE PX 1827		N/A		4	-4	-100.00	.00	4.44
WM&H PEDRO XMNZ		N/A		1	-1	-100.00	.00	1.11
HIDALGO CORTADO		N/A		1	-1	-100.00	.00	1.11
<b>TOTAL IMP SHRRY REG</b>			<b>75</b>	<b>90</b>	<b>-15</b>	<b>-16.67</b>		
IMP SHRRY CRM								
HARVEY BRST CRM		1499	2251	2303	-52	-2.26	70.08	70.41
S & J CREAM		1029	939	927	12	1.29	29.23	28.34
PEDRO ROMERO		N/A	19	35	-16	-45.71	.59	1.07
S & J CREAM/GLS		N/A	2	6	-4	-66.67	.06	.18
HIDALGO MORENTA		N/A	1		1	100.00	.03	.00
<b>TOTAL IMP SHRRY CRM</b>			<b>3212</b>	<b>3271</b>	<b>-59</b>	<b>-1.80</b>		
IMP SHRRY DRY								
WM & H DRY SACK		1599	644	680	-36	-5.29	80.20	76.84
P ROMERO AMTLD		N/A	73	90	-17	-18.89	9.09	10.17
P ROMERO OLOUSO		N/A	59	74	-15	-20.27	7.35	8.36
P ROMERO D FINO		N/A	25	41	-16	-39.02	3.11	4.63
ALVEAR DE ANADA		N/A	1		1	100.00	.12	.00
HIDALGO MANZANL		N/A	1		1	100.00	.12	.00
<b>TOTAL IMP SHRRY DRY</b>			<b>803</b>	<b>885</b>	<b>-82</b>	<b>-9.27</b>		
IMP SHRRY OTH								
S & J SAMPLER		N/A	19		19	100.00	100.00	0.00

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
<b>TOTAL IMP SHRRY OTH</b>			<b>19</b>		<b>19</b>	<b>100.00</b>		
IMPORTED PLUM								
FU-KI PLUM JAP		1199	1891	1707	184	10.78	91.71	91.23
CHOYA PLUM		N/A	155	145	10	6.90	7.52	7.75
CHOYA UME BLANC		N/A	10	19	-9	-47.37	.48	1.02
KIKKOMAN PLUM		N/A	4		4	100.00	.19	.00
GEKKEIKAN PLUM		N/A	2		2	100.00	.10	.00
<b>TOTAL IMPORTED PLUM</b>			<b>2062</b>	<b>1871</b>	<b>191</b>	<b>10.21</b>		
IMP FRUIT OTH								
KIJAFI CHERRY		1099	845	815	30	3.68	83.42	79.59
SUBRSIII KUDMNO		N/A	168	209	-41	-19.62	16.58	20.41
<b>TOTAL IMP FRUIT OTH</b>			<b>1013</b>	<b>1024</b>	<b>-11</b>	<b>-1.07</b>		
IMP MADEIRA								
LEACOCK RAINWTR		N/A	32	31	1	3.23	29.91	30.10
BLANDY VRDHO 5Y		N/A	24	17	7	41.18	22.43	16.50
MILES RAINWATER		N/A	11	3	8	266.67	10.28	2.91
BLANDY MLMSY 5Y		N/A	9	6	3	50.00	8.41	5.83
BLANDY BUAL 5YR		N/A	7	5	2	40.00	6.54	4.85
BLANDY MLMS 10Y		N/A	7	1	6	600.00	6.54	.97
BROADBNT RSV 5Y		N/A	5	10	-5	-50.00	4.67	9.71
BROADBNT MALMSY		N/A	5		5	100.00	4.67	.00
BLANDYS SRCL 5Y		N/A	3	4	-1	-25.00	2.80	3.88
COSSRT 5YR BUAL		N/A	2	7	-5	-71.43	1.87	6.80
BLANDY MLMS 15Y		N/A	1	1		.00	.93	.97
COSSRT 10Y BUAL		N/A	1		1	100.00	.93	.00
LEACOCK MALMSEY		N/A		10	-10	-100.00	.00	9.71
BROADBNT RAINWT		N/A		8	-8	-100.00	.00	7.77
<b>TOTAL IMP MADEIRA</b>			<b>107</b>	<b>103</b>	<b>4</b>	<b>3.88</b>		
IMP MARSALA								
FLORIO SWEET		1199	2606	2392	214	8.95	65.10	69.27
FLORIO DRY		1199	1397	1061	336	31.67	34.90	30.73
<b>TOTAL IMP MARSALA</b>			<b>4003</b>	<b>3453</b>	<b>550</b>	<b>15.93</b>		
IM MSCTL/MSCT								
INNCONT BYS PINK		N/A	71		71	100.00	62.28	.00
BOTANI MOS SECO		N/A	13	4	9	225.00	11.40	22.22
PLLRNO MOSCATO		N/A	13		13	100.00	11.40	.00
MONT TAUCH RIVS		N/A	8		8	100.00	7.02	.00
BULLER PRM FINE		N/A	7	4	3	75.00	6.14	22.22
2 HNDS BRLT DIS		N/A	1	6	-5	-83.33	.88	33.33
CARMEL MOSCATO		N/A	1	1		.00	.88	5.56
CAMPBELL MUSCAT		N/A		3	-3	-100.00	.00	16.67
<b>TOTAL IM MSCTL/MSCT</b>			<b>114</b>	<b>18</b>	<b>96</b>	<b>533.33</b>		
IMPORTED SAKE								
FU-KI SAKE		1199	1008	949	59	6.22	24.83	23.83
SHIRAYUKI SAKE		1649	973	1010	-37	-3.66	23.97	25.36
GEKKEIKAN GOLD		1299	601	587	14	2.39	14.80	14.74
FU-KI CHERRY		1199	497	406	91	22.41	12.24	10.20
TOZAI LVNG JWLL		1699	364	375	-11	-2.93	8.97	9.42
TY KU BLCK BTL		2299	340	363	-23	-6.34	8.37	9.12
TOZAI SNW MAIDN		1699	146	129	17	13.18	3.60	3.24
TY KU COCONUT		N/A	19		19	100.00	.47	.00
ONIKORSHI GINJO		N/A	16		16	100.00	.39	.00
TOZAI WL O WSDM		N/A	14	9	5	55.56	.34	.23
YOSHINOAWA ECH		N/A	13		13	100.00	.32	.00
URAKASUMI JUN		N/A	11		11	100.00	.27	.00
GEKKEKN BLK&GLD		N/A	10	10		.00	.25	.25
HORIN GEKKEIKAN		N/A	8		8	100.00	.20	.00
OZEKI HANA AWAK		N/A	8		8	100.00	.20	.00
MEIBO MDNT MOON		N/A	6	8	-2	-25.00	.15	.20
SHRTKI SARA WND		N/A	6		6	100.00	.15	.00
MURAI TOK HNJZO		N/A	6		6	100.00	.15	.00
KANBRA BRDE FOX		N/A	5		5	100.00	.12	.00
ICHISHIMA GINJO		N/A	3		3	100.00	.07	.00
TOZAI V OF MIST		N/A	2	11	-9	-81.82	.05	.28
TNTKA KNI JUMAI		N/A	2		2	100.00	.05	.00
GEKKEIKN NIGORI		N/A	1		1	100.00	.02	.00
MURAI SUGIDAMA		N/A	1		1	100.00	.02	.00
HAKUTSURI SAKE		N/A		120	-120	-100.00	.00	3.01
KAIKA KAZNO ICH		N/A		3	-3	-100.00	.00	.08
CRAZY MILK NGRI		N/A		2	-2	-100.00	.00	.05
<b>TOTAL IMPORTED SAKE</b>			<b>4060</b>	<b>3982</b>	<b>78</b>	<b>1.96</b>		
IMP DSSRT OTH								
O'MARA IRSH CRM		999	1456	1992	-536	-26.91	43.24	55.33
LILLET BLANC		1599	1110	1003	107	10.67	32.97	27.86
BUNRTTY MDE CRK		1599	677	447	230	51.45	20.11	12.42
CLAUS MAVRODAPN		N/A	88	103	-15	-14.56	2.61	2.86
BULLER FN TOKAY		N/A	7	1	6	600.00	.21	.03
TOKAJI 5 PUTNYS		N/A	7		7	100.00	.21	.00
YNGRA CDNZ GSM		N/A	5	9	-4	-44.44	.15	.25



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			This Year	Last Year			This Year	Last Year
O'MARA IRSH/GLS		N/A	4	3	1	33.33	.12	.08
PITAUD PN CH BL		N/A	4		4	100.00	.12	.00
PLLRNO PNTLLRA		N/A	4		4	100.00	.12	.00
YNGRA O VNE GRN		N/A	2	9	-7	-77.78	.06	.25
DNNAFGTA BN RYE		N/A	1	15	-14	-93.33	.03	.42
CH IMP ASZ 3 PT		N/A	1	6	-5	-83.33	.03	.17
FALSCO PMLE RSO		N/A	1		1	100.00	.03	.00
MNDRMNN ESWN RH		N/A		6	-6	-100.00	.00	.17
ETKO ST NIC COM		N/A		2	-2	-100.00	.00	.06
CAMPBELL TOKAY		N/A		2	-2	-100.00	.00	.06
CHMBER RSW MSCT		N/A		1	-1	-100.00	.00	.03
DM HTZLO AZ 3 P		N/A		1	-1	-100.00	.00	.03
<b>TOTAL IMP DSSRT OTH</b>			<b>3367</b>	<b>3600</b>	<b>-233</b>	<b>-6.47</b>		
FRENCH ALSACE								
TRIMBCH ALS RSL		1799	409	404	5	1.24	23.24	25.36
TRIMBCH GEWURZT		1999	271	313	-42	-13.42	15.40	19.65
DM EHRHART GWRZ		N/A	184		184	100.00	10.45	.00
HUGEL GENTIL WH		1399	172	5	167	3340.00	9.77	.31
TRIMBCH PIN GRS		2199	150	173	-23	-13.29	8.52	10.86
TRMBCH GWR RBPR		N/A	80	121	-41	-33.88	4.55	7.60
Z-HMBRCHT C HAU		N/A	77	207	-130	-62.80	4.38	12.99
TRIM PNT BLC RS		N/A	46		46	100.00	2.61	.00
WLLM RIESLING		N/A	36		36	100.00	2.05	.00
HUGL PN GRS CLS		N/A	34		34	100.00	1.93	.00
TRMBCH PN NR RS		N/A	34		34	100.00	1.93	.00
HUGEL RIESLING		N/A	32	1	31	3100.00	1.82	.06
WLLM PINOT GRIS		N/A	29		29	100.00	1.65	.00
HUGEL RSLNG JUB		N/A	28		28	100.00	1.59	.00
WLLM GEWURZ RSR		N/A	26	13	13	100.00	1.48	.82
DM M FONNE GRNS		N/A	26		26	100.00	1.48	.00
WLLM PINOT BLNC		N/A	25		25	100.00	1.42	.00
P SPRR PN GR RS		N/A	23	11	12	109.09	1.31	.69
DM P BLANCK RSL		N/A	15		15	100.00	.85	.00
DM M FONNE CRMT		N/A	14		14	100.00	.80	.00
SCHLMBGR GWZ PA		N/A	12		12	100.00	.68	.00
DM M FONNE P BL		N/A	10		10	100.00	.57	.00
DM M FONNE MSCT		N/A	7		7	100.00	.40	.00
DM M FONNE GWRZ		N/A	7		7	100.00	.40	.00
ALBRECHT RSL RS		N/A	3	13	-10	-76.92	.17	.82
WNBACH PN BL RS		N/A	3	12	-9	-75.00	.17	.75
Z-HMBRCHT WNTZN		N/A	2	7	-5	-71.43	.11	.44
WEINBCH RSL RSV		N/A	1	8	-7	-87.50	.06	.50
P SPRR PN G MBG		N/A	1	3	-2	-66.67	.06	.19
ZND-HMBRCHT ZND		N/A	1		1	100.00	.06	.00
TRIM RS CV FRED		N/A	1		1	100.00	.06	.00
DM P BLANCK GEW		N/A	1		1	100.00	.06	.00
HELFRICH N RSLG		N/A		150	-150	-100.00	.00	9.42
HELFRCH STZ RSL		N/A		47	-47	-100.00	.00	2.95
PIERRE SPRR ONE		N/A		38	-38	-100.00	.00	2.39
HELFRCH STZ GWZ		N/A		19	-19	-100.00	.00	1.19
WEINBCH GWZ RSV		N/A		10	-10	-100.00	.00	.63
ZND-HMB RSL HRR		N/A		8	-8	-100.00	.00	.50
P SPRR GWZTR RS		N/A		6	-6	-100.00	.00	.38
P SPRR RSLN RSV		N/A		4	-4	-100.00	.00	.25
KUENTZ BAS WHI		N/A		4	-4	-100.00	.00	.25
ALBRECHT RSL HN		N/A		4	-4	-100.00	.00	.25
P SPRR RIESLING		N/A		2	-2	-100.00	.00	.13
HUGEL RSLNG HMG		N/A		2	-2	-100.00	.00	.13
WEIN GWZ CV LAU		N/A		2	-2	-100.00	.00	.13
P SPRR PN GR SL		N/A		2	-2	-100.00	.00	.13
ZND-HMB MUS HER		N/A		1	-1	-100.00	.00	.06
HUGL MUSCAT TRD		N/A		1	-1	-100.00	.00	.06
HUGEL GERWZTRMR		N/A		1	-1	-100.00	.00	.06
P SPRR PRSTG PN		N/A		1	-1	-100.00	.00	.06
<b>TOTAL FRENCH ALSACE</b>			<b>1760</b>	<b>1593</b>	<b>167</b>	<b>10.48</b>		
FR BORDEAUX								
MOUTN CADET RED		999	7721	7413	308	4.15	36.93	32.93
MOUTN CADET WHI		999	3726	3834	-108	-2.82	17.82	17.03
CH D PLLT QNCRD		1299	1103	1256	-153	-12.18	5.28	5.58
B ROTH RS SPC R		1599	880	756	124	16.40	4.21	3.36
CH GREYSAC MED		1599	830	801	29	3.62	3.97	3.56
CH BONNET RED		1499	734	415	319	76.87	3.51	1.84
LABET PINOT NOR		1599	546	699	-153	-21.89	2.61	3.11
CH ST Sulpice		1499	444	275	169	61.45	2.12	1.22
CH RAUZN DPG RS		N/A	397		397	100.00	1.90	.00
CH PAVL BEL AIR		N/A	339		339	100.00	1.62	.00
L DE LAF LAUJAC		N/A	327		327	100.00	1.56	.00
CH DU GRND BOIS		N/A	240		240	100.00	1.15	.00
CH BSTR LMNTGNE		N/A	233	500	-267	-53.40	1.11	2.22
CHEVAL NOIR GV		1999	217	129	88	68.22	1.04	.57
CH MERLT CRD RG		1299	217	78	139	178.21	1.04	.35
CH DU RETOUT HT		N/A	160		160	100.00	.77	.00
CH BARREYRES		N/A	140	751	-611	-81.36	.67	3.34
CH MAZERIS BLVE		1999	138	54	84	155.56	.66	.24
CH SAINTE BARBE		N/A	137		137	100.00	.66	.00
CH DE LA HUSTE		N/A	109		109	100.00	.52	.00
CH CAMELOT CHPL		N/A	103		103	100.00	.49	.00
LA TOUR TRAVERS		N/A	95	400	-305	-76.25	.45	1.78
CH HAUT SURGET		N/A	90		90	100.00	.43	.00

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			This Year	Last Year			This Year	Last Year
CH MONDORION GC		N/A	74		74	100.00	.35	.00
RESERVE NICOLAS		N/A	70		70	100.00	.33	.00
PHILP RAGNT BLY		N/A	67		67	100.00	.32	.00
CH LA PLAIGE		N/A	56		56	100.00	.27	.00
CH L'ARGILUS DR		N/A	56		56	100.00	.27	.00
CHATEAU BON AMI		N/A	54		54	100.00	.26	.00
CH TOUR MRMB BL		N/A	54		54	100.00	.26	.00
CH ARGADENS SUP		N/A	50	28	22	78.57	.24	.12
CH GUILLOU NARD		N/A	49		49	100.00	.23	.00
CH TOUR RODT RG		N/A	44	663	-619	-93.36	.21	2.95
CH MALMAISON		N/A	42		42	100.00	.20	.00
CH LES REUILLES		N/A	40		40	100.00	.19	.00
CH RECOUGNE GRN		N/A	40		40	100.00	.19	.00
CH VRAI CAILLOU		N/A	39		39	100.00	.19	.00
CH L'FREYNLL RG		N/A	38		38	100.00	.18	.00
PHILP RAGNT CUV		N/A	38		38	100.00	.18	.00
CH BRBN CHP MDC		N/A	37	251	-214	-85.26	.18	1.12
DOURTHE LG S BL		N/A	35	13	22	169.23	.17	.06
CH PUISSEGUIN		N/A	35		35	100.00	.17	.00
CLOS ALBERTUS		N/A	35		35	100.00	.17	.00
CHAT LA RAME		N/A	34		34	100.00	.16	.00
CH GRVL LACOSTE		N/A	32		32	100.00	.15	.00
CH ROC JEAN LYS		N/A	32		32	100.00	.15	.00
CHAT TAYAC		N/A	31	129	-98	-75.97	.15	.57
CH RIVAL BELLEV		N/A	31		31	100.00	.15	.00
CH NRDOU CT FRC		N/A	30	7	23	328.57	.14	.03
CH BOURREE CDC		N/A	30		30	100.00	.14	.00
CH PRNCHR BL SC		N/A	29		29	100.00	.14	.00
NCLS RS MSN MRL		N/A	27	56	-29	-51.79	.13	.25
CH TOUR RODT BL		N/A	26	437	-411	-94.05	.12	1.94
CH BLOUIN BRDX		N/A	26		26	100.00	.12	.00
CH L'GRNGE CLNT		N/A	26		26	100.00	.12	.00
CH PIPEAU		N/A	22		22	100.00	.11	.00
CH SAUMAN C D B		N/A	22		22	100.00	.11	.00
CH MANDIR GRVX		N/A	21		21	100.00	.10	.00
CH BOIS LABBORD		N/A	20	149	-129	-86.58	.10	.66
CH SBLRD LALNDE		N/A	20		20	100.00	.10	.00
CH BARBE BLNCH		N/A	20		20	100.00	.10	.00
CH PERRN LAL PM		N/A	20		20	100.00	.10	.00
CH SEMONLON		N/A	20		20	100.00	.10	.00
CH BATAILLEY		N/A	19		19	100.00	.09	.00
CH MUSAR ROUGE		N/A	18		18	100.00	.09	.00
CH LF DE JAUGUE		N/A	18		18	100.00	.09	.00
CH LES OUCHES		N/A	16		16	100.00	.08	.00
CH FRANCS BORIE		N/A	15	10	5	50.00	.07	.04
BG MERLOT VDP		N/A	14	684	-670	-97.95	.07	3.04
CH PUYGUERAUD		N/A	13		13	100.00	.06	.00
CH BEL GALVESSE		N/A	13		13	100.00	.06	.00
CH TOUR D CAUZE		N/A	13		13	100.00	.06	.00
CH LS BARRAILLT		N/A	13		13	100.00	.06	.00
CH NARDIAN EMLN		N/A	12	174	-162	-93.10	.06	.77
CH PHELAN SEGUR		N/A	12	5	7	140.00	.06	.02
CH D'ANGLDT MRX		N/A	12		12	100.00	.06	.00
CH HT LAMOTHE		N/A	12		12	100.00	.06	.00
CH BONALGUE POM		N/A	11		11	100.00	.05	.00
CH BEAU-ST VGNB		N/A	11		11	100.00	.05	.00
CH BOUSQT CT BG		N/A	10	391	-381	-97.44	.05	1.74
CH DE CRUZEAU		N/A	10		10	100.00	.05	.00
CH MAGNEAU BLNC		N/A	9	107	-98	-91.59	.04	.48
CH GLORIA		N/A	9	7	2	28.57	.04	.03
CH PCHN LNG BRN		N/A	9		9	100.00	.04	.00
BARON ROTHCHILD		N/A	9		9	100.00	.04	.00
CH LAURL CT FRC		N/A	8	81	-73	-90.12	.04	.36
NCLS RS MSN SAU		N/A	8	4	4	100.00	.04	.02
CH L'CRX BEAUCL		N/A	8		8	100.00	.04	.00
CH CORTON GRNCY		N/A	8		8	100.00	.04	.00
ALEX SRCH L BRD		N/A	7	23	-16	-69.57	.03	.10
CH CARBONNX BLC		N/A	7	2	5	250.00	.03	.01
CH CAP FGR CSTL		N/A	7		7	100.00	.03	.00
CH FONTENLLE BL		N/A	7		7	100.00	.03	.00
CH PREURDE MYNY		N/A	7		7	100.00	.03	.00
CH LYNCH BGS PA		N/A	6	2	4	200.00	.03	.01
CH LA CARDONNE		N/A	6		6	100.00	.03	.00
CH SIAURAC LDP		N/A	6		6	100.00	.03	.00
CH PUYG GEORGE		N/A	6		6	100.00	.03	.00
CH LTN LUVRE BL		N/A	6		6	100.00	.03	.00
CH VIEILL TR BL		N/A	6		6	100.00	.03	.00
CH L'CONSEILNTE		N/A	6		6	100.00	.03	.00
CH CONSEILLER		N/A	6		6	100.00	.03	.00
CH TOUR D GUIET		N/A	5	30	-25	-83.33	.02	.13
CH LRSE TRNT MD		N/A	5		5	100.00	.02	.00
RSV D L COMTESE		N/A	5		5	100.00	.02	.00
CH LES ORMES		N/A	5		5	100.00	.02	.00
CH PINDEFLEURS		N/A	5		5	100.00	.02	.00
CH TALBOT RED		N/A	5		5	100.00	.02	.00
BG CAB SAUV VDP		N/A	4	783	-779	-99.49	.02	3.48
CH MARJOSSE		N/A	4	2	2	100.00	.02	.01
CH LYNCH BGS BL		N/A	4		4	100.00	.02	.00
CH PCHN LNG CMS		N/A	4		4	100.00	.02	.00
CH CANTERMERLE		N/A	4		4	100.00	.02	.00
CH VLLA BL AR W		N/A	3	9	-6	-66.67	.01	.04
CH BRNE DCRU JL		N/A	3	1	2	200.00	.01	.00
CH PALMER ALTER		N/A	3		3	100.00	.01	.00

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
CH D'ARVIGNY HT		N/A	3		3	100.00	.01	.00
LES PAGODES COS		N/A	3		3	100.00	.01	.00
CH COS D'ESTRNL		N/A	3		3	100.00	.01	.00
CH DUHART-MILON		N/A	3		3	100.00	.01	.00
CH TOUR AURION		N/A	2	16	-14	-87.50	.01	.07
CH BOIS MARTIN		N/A	2	16	-14	-87.50	.01	.07
CH CLERC MILON		N/A	2	15	-13	-86.67	.01	.07
CH SOCIANDO MLT		N/A	2	5	-3	-60.00	.01	.02
CH LABGORC ZEDE		N/A	2	1	1	100.00	.01	.00
CH PETRUS		N/A	2		2	100.00	.01	.00
CH PAVIE ST EML		N/A	2		2	100.00	.01	.00
CHAT HT BRION R		N/A	2		2	100.00	.01	.00
CH HT BLLY GRVS		N/A	2		2	100.00	.01	.00
CH L MISSN HT B		N/A	2		2	100.00	.01	.00
CH MARGAUX		N/A	2		2	100.00	.01	.00
CH MOUTON ROTH		N/A	2		2	100.00	.01	.00
CH TOUR D'AURON		N/A	1	39	-38	-97.44	.00	.17
CH L CHPLLE RGE		N/A	1	25	-24	-96.00	.00	.11
CH TYSSR GRN CR		N/A	1	15	-14	-93.33	.00	.07
CH MEYNEY		N/A	1	14	-13	-92.86	.00	.06
CH CRUZEAU RGE		N/A	1	4	-3	-75.00	.00	.02
CH RAUZAN SEGLA		N/A	1	1			.00	.00
CH SMTH HT L BL		N/A	1	1			.00	.00
CH DUCRU BEAUCA		N/A	1		1	100.00	.00	.00
BICHOT BRG CHR		N/A	1		1	100.00	.00	.00
CH LEOVL BARTON		N/A	1		1	100.00	.00	.00
CH LA LAGUNE		N/A	1		1	100.00	.00	.00
CHATEAU PALMER		N/A	1		1	100.00	.00	.00
CH RAB PRM SAUT		N/A	1		1	100.00	.00	.00
VIEUX CHAT CRTN		N/A	1		1	100.00	.00	.00
CH LEOVLL L CSE		N/A	1		1	100.00	.00	.00
CH CLOS D MARQS		N/A	1		1	100.00	.00	.00
CH BILLE VUE MDC		N/A	1		1	100.00	.00	.00
CH ST CRX D MNT		N/A	1		1	100.00	.00	.00
CH LEOVL POYFER		N/A	1		1	100.00	.00	.00
CH BRANE CANTNC		N/A	1		1	100.00	.00	.00
CH PAPE CLEMENT		N/A	1		1	100.00	.00	.00
BG FNDRS SAUVGN		N/A		197	-197	-100.00	.00	.88
BG FNDRS MERLOT		N/A		128	-128	-100.00	.00	.57
CH PLINCE POMRL		N/A		101	-101	-100.00	.00	.45
CH RAUZN DEPNE		N/A		77	-77	-100.00	.00	.34
MOUEIX CHR MEDC		N/A		63	-63	-100.00	.00	.28
CH DUCASSE BLNC		N/A		45	-45	-100.00	.00	.20
CH MNBND CT BRD		N/A		32	-32	-100.00	.00	.14
CH DES CAPPES		N/A		31	-31	-100.00	.00	.14
CHAT RAYNALDY		N/A		29	-29	-100.00	.00	.13
CH LA GARDE P-L		N/A		26	-26	-100.00	.00	.12
CH DE TUILERIES		N/A		22	-22	-100.00	.00	.10
CHAT BELGRAVE		N/A		13	-13	-100.00	.00	.06
CH BARRAUD RGE		N/A		13	-13	-100.00	.00	.06
CH LAFITE ROTH		N/A		12	-12	-100.00	.00	.05
CH MERLT CRD BL		N/A		12	-12	-100.00	.00	.05
CH DHRT MLN RTH		N/A		12	-12	-100.00	.00	.05
CH MALST EXPRY		N/A		11	-11	-100.00	.00	.05
CH HAUT GACHERI		N/A		11	-11	-100.00	.00	.05
CH L GRAULA RGE		N/A		9	-9	-100.00	.00	.04
CH ST FLORN RGE		N/A		8	-8	-100.00	.00	.04
DIVNUS CH BONNT		N/A		8	-8	-100.00	.00	.04
CH BONNET WHITE		N/A		7	-7	-100.00	.00	.03
CH FRONTENAC RD		N/A		7	-7	-100.00	.00	.03
CH ST RBRT BLNC		N/A		6	-6	-100.00	.00	.03
AUVGNE SLUTR PF		N/A		6	-6	-100.00	.00	.03
CH MAINE TURON		N/A		6	-6	-100.00	.00	.03
CH HT MARCHAND		N/A		5	-5	-100.00	.00	.02
CH ROCHMORN BLC		N/A		4	-4	-100.00	.00	.02
CH HAUTE CHARMS		N/A		4	-4	-100.00	.00	.02
CH PICHON LALAN		N/A		4	-4	-100.00	.00	.02
CH MONTROSE		N/A		3	-3	-100.00	.00	.01
CH CANTENAC BRN		N/A		3	-3	-100.00	.00	.01
CH FRANC MAILLT		N/A		3	-3	-100.00	.00	.01
CH D'ARCHE SAUT		N/A		3	-3	-100.00	.00	.01
CH CANTEMERLE		N/A		3	-3	-100.00	.00	.01
CH D ARMAILHAC		N/A		3	-3	-100.00	.00	.01
CH L GRNG S JUL		N/A		2	-2	-100.00	.00	.01
CH FIGEAC		N/A		2	-2	-100.00	.00	.01
CH HT-BR GR PSC		N/A		2	-2	-100.00	.00	.01
CH VIGNOT ST EM		N/A		2	-2	-100.00	.00	.01
CH MNTPZT CMPST		N/A		2	-2	-100.00	.00	.01
CH CALON SEGUR		N/A		2	-2	-100.00	.00	.01
CH MARO ST AMNT		N/A		2	-2	-100.00	.00	.01
CH LMTHE BRGRON		N/A		1	-1	-100.00	.00	.00
CH D'ARCIN H MD		N/A		1	-1	-100.00	.00	.00
CH TRIMOULET		N/A		1	-1	-100.00	.00	.00
CH COUTE S EMLN		N/A		1	-1	-100.00	.00	.00
CH SIMARD		N/A		1	-1	-100.00	.00	.00
CH ROCHEMORIN		N/A		1	-1	-100.00	.00	.00
MOUEIX MLT ENCR		N/A		1	-1	-100.00	.00	.00
CH GRUAUD LRS R		N/A		1	-1	-100.00	.00	.00
CH POUJX MOULIS		N/A		1	-1	-100.00	.00	.00
<b>TOTAL FR BORDEAUX</b>			<b>20907</b>	<b>22511</b>	<b>-1604</b>	<b>-7.13</b>		
<b>FR BURGUNDY</b>								

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
JADOT BEAUJ VLG		799	4467	5084	-617	-12.14	16.97	17.86
DUBOEUFBJLS VL		1199	2548	2563	-15	-.59	9.68	9.00
JADOT BEAUJOLAS		2399	1912	1998	-86	-4.30	7.26	7.02
JADOT MACON BLC		1399	1491	1494	-3	-.20	5.67	5.25
JADOT PLY FUS		2399	1160	1003	157	15.65	4.41	3.52
RENE JUNOT RED		1299	1143	1666	-523	-31.39	4.34	5.85
DUBOEUFBJLS NV		N/A	938	686	252	36.73	3.56	2.41
JD LFRT PIN NOR		1399	930	750	180	24.00	3.53	2.63
L LTR PINOT NOR		1699	865	681	184	27.02	3.29	2.39
JD BEAU VILLAGE		999	758	729	29	3.98	2.88	2.56
LBR PINOT NOIR		799	739	959	-220	-22.94	2.81	3.37
JADOT CHARDNNY		1699	693	642	51	7.94	2.63	2.26
L LTR AUX DURES		N/A	684		684	100.00	2.60	.00
L LTR RULLY		N/A	656		656	100.00	2.49	.00
HNRY FSY PL FUS		N/A	560		560	100.00	2.13	.00
DM HNRY FS BRLY		N/A	554		554	100.00	2.10	.00
L LTR GEV CHAMB		N/A	462	55	407	740.00	1.76	.19
DUBOEUFBEAUJLS		2499	448	584	-136	-23.29	1.70	2.05
L LTR PLY FUSSE		2499	419	363	56	15.43	1.59	1.28
L LTR CHSS MONT		N/A	483	13	370	2846.15	1.46	.05
JV PLY FUISSE		1799	368	366	2	.55	1.40	1.29
LA MADONE FLEUR		N/A	368		368	100.00	1.40	.00
CH CHAIZE BRLLY		N/A	353	359	-6	-1.67	1.34	1.26
DUBOEUFBMCN VIL		1399	309	420	-111	-26.43	1.17	1.48
L LTR MEURSAULT		N/A	256	109	147	134.86	.97	.38
L LTR MER BIGNY		N/A	197		197	100.00	.75	.00
JD CHOREY L BNE		N/A	186	507	-321	-63.31	.71	1.78
POTEL MACON VLG		N/A	182		182	100.00	.69	.00
JD CHB DE VAUDN		2499	164	126	38	30.16	.62	.44
L LTR MARSANNAY		2299	130	698	-568	-81.38	.49	2.45
THIERRY&PSC CHR		N/A	86		86	100.00	.33	.00
L LTR POMMARD		N/A	80	286	-206	-72.03	.30	1.00
BCHRD P&F MRSLT		N/A	73	16	57	356.25	.28	.06
RENE JUNOT WHT		N/A	55	491	-436	-88.80	.21	1.73
M LAFORET GR OR		N/A	51		51	100.00	.19	.00
L LTR SANTENAY		N/A	49	584	-535	-91.61	.19	2.05
L LTR VOLNAY		N/A	47	261	-214	-81.99	.18	.92
SARRAZIN BOURGN		N/A	44	39	5	12.82	.17	.14
DM D'ELISE CHAB		N/A	44	5	39	780.00	.17	.02
HNRY FSSY RGNIE		N/A	43	15	28	186.67	.16	.05
DUBOEUFBMORGON		N/A	41	3	38	1266.67	.16	.01
DM HNRY FSY MRG		N/A	40	18	22	122.22	.15	.06
TRAMIER CHARDNY		N/A	39	54	-15	-27.78	.15	.19
DM HNRY FSY MAV		N/A	38	56	-18	-32.14	.14	.20
HNRY FSY FLEURI		N/A	37	22	15	68.18	.14	.08
TALMARD MCN CHR		N/A	34	28	6	21.43	.13	.10
RODET CHMRY P N		N/A	34		34	100.00	.13	.00
DUBOEUFBMG DSCM		N/A	34		34	100.00	.13	.00
JD CTS NUT VLGS		N/A	32	3	29	966.67	.12	.01
DUBOEUFBMG CHAP		N/A	31		31	100.00	.12	.00
DM BLLRD BEA RG		N/A	30		30	100.00	.11	.00
JD BEAU NOUVEAU		N/A	29		29	100.00	.11	.00
GEORGES DUB BLY		N/A	28		28	100.00	.11	.00
DUBOEUFBRL NVR		N/A	27	108	-81	-75.00	.10	.38
JD CTS BEAUN VL		N/A	27	56	-29	-51.79	.10	.20
CLOS REISSR P F		N/A	27	19	8	42.11	.10	.07
D VLLNE BZN AGT		N/A	27		27	100.00	.10	.00
DM DUPEUBLE BJL		N/A	25		25	100.00	.09	.00
L LTR BN AC BLC		N/A	24	7	17	242.86	.09	.02
JD MORGON		N/A	23	49	-26	-53.06	.09	.17
GRANGER JULIENS		N/A	23	20	3	15.00	.09	.07
M-MGNRT BOURG R		N/A	21		21	100.00	.08	.00
PM MEURS TESSON		N/A	20	19	1	5.26	.08	.07
DUBOEUFBF QJTR		N/A	20		20	100.00	.08	.00
CH FSE DM CNSLR		N/A	20		20	100.00	.08	.00
L LTR PUL MONT		N/A	19	10	9	90.00	.07	.04
BICHOT PLY FSSE		N/A	19		19	100.00	.07	.00
JEAN ST HONR MR		N/A	18	28	-10	-35.71	.07	.10
DM CHPL CHIRBLS		N/A	18		18	100.00	.07	.00
CH CHVU GR BRYR		N/A	18		18	100.00	.07	.00
BG CHRD VIN PAY		N/A	17	687	-670	-97.53	.06	2.41
JD GEVREY CHMBT		N/A	17	2	15	750.00	.06	.01
CHAVY PUL MONT		N/A	17		17	100.00	.06	.00
L LTR AC LATOUR		N/A	16	4	12	300.00	.06	.01
JD CHS MONTRCHT		N/A	16		16	100.00	.06	.00
DM HNRY FS BJ V		N/A	15	49	-34	-69.39	.06	.17
DUBOEUFBROSIERS		N/A	15	1	14	1400.00	.06	.00
DUBOEUFBJUL CPT		N/A	15		15	100.00	.06	.00
GIRARDIN ML VNT		N/A	15		15	100.00	.06	.00
POTEL BRGN P NR		N/A	14	17	-3	-17.65	.05	.06
CH FUISSE P FSE		N/A	13	2	11	550.00	.05	.01
JD MONTAGNY		N/A	13		13	100.00	.05	.00
DM COLMBR P CHB		N/A	13		13	100.00	.05	.00
JADOT CHS MNT B		N/A	11	18	-7	-38.89	.04	.06
CH THIVIN BRLLY		N/A	11	8	3	37.50	.04	.03
JADOT GVRY CHMB		N/A	11		3	37.50	.04	.03
SAUZET PUL MONT		N/A	11		11	100.00	.04	.00
MRCL GRD BRG PN		N/A	10	48	-38	-79.17	.04	.17
DM HNRY FSY BJL		N/A	10	46	-36	-78.26	.04	.16
CH D MLIGNY CHB		N/A	10	23	-13	-56.52	.04	.08
DM RB PERRD CTB		N/A	10	21	-11	-52.38	.04	.07
JADOT CT BN VLG		N/A	10	14	-4	-28.57	.04	.05
JADOT BNE PRST		N/A	10	2	8	400.00	.04	.01

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
DM BLLRD BEA BL		N/A	10		10	100.00	.04	.00
GRANGER JUL CUV		N/A	10		10	100.00	.04	.00
DM BEL AIR PLY		N/A	10		10	100.00	.04	.00
DM OLIVIER STNY		N/A	9		9	100.00	.03	.00
LES CHARMES MCN		N/A	8	27	-19	-70.37	.03	.09
LBR CHABLIS		N/A	8	4	4	100.00	.03	.01
JADOT VLNY CHNE		N/A	8	2	6	300.00	.03	.01
M BRTRND AMB CH		N/A	8		8	100.00	.03	.00
JD PULIGNY MONT		N/A	8		8	100.00	.03	.00
JADOT VR BXMONT		N/A	8		8	100.00	.03	.00
LBR BEAU VILLAG		N/A	7	19	-12	-63.16	.03	.07
JADOT VSNE RMNE		N/A	7	11	-4	-36.36	.03	.04
GEORGES DUB JUL		N/A	7	11	-4	-36.36	.03	.04
L LTR CTN CHRLM		N/A	7	2	5	250.00	.03	.01
DM SEG-MAN BLNC		N/A	7		7	100.00	.03	.00
JD COTE BEAUNE		N/A	7		7	100.00	.03	.00
L LATOUR VIGNES		N/A	7		7	100.00	.03	.00
DUBOEU PLY FSE		N/A	6	237	-231	-97.47	.02	.83
DM PRAL BJS TER		N/A	6	78	-72	-92.31	.02	.27
VINCENT PLY FSE		N/A	6	26	-20	-76.92	.02	.09
LAMBLIN BORG BL		N/A	6	22	-16	-72.73	.02	.08
CH FUISSE CMBTT		N/A	6		6	100.00	.02	.00
JADOT S GEO BDT		N/A	6		6	100.00	.02	.00
FVRE CHB ROYAUX		N/A	6		6	100.00	.02	.00
DOM THEV LBRUN		N/A	6		6	100.00	.02	.00
TRAMIER BJL VLG		N/A	5	47	-42	-89.36	.02	.17
DMNE L MCHL CHB		N/A	5	26	-21	-80.77	.02	.09
JADOT BNE URSL		N/A	5	6	-1	-16.67	.02	.02
JD MEURSAULT		N/A	5		5	100.00	.02	.00
CH FUISSE CLOS		N/A	5		5	100.00	.02	.00
JD LAF BORG CHR		N/A	4	683	-679	-99.41	.02	2.40
DM LABUYERE GV		N/A	4		4	100.00	.02	.00
JADOT VACRN RED		N/A	4		4	100.00	.02	.00
L LTR VRE CLSSE		N/A	3	392	-389	-99.23	.01	1.38
MOREY ST AUBIN		N/A	3	49	-46	-93.88	.01	.17
TRMER PN L MNEE		N/A	3	29	-26	-89.66	.01	.10
JADOT NT ST GEO		N/A	3	11	-8	-72.73	.01	.04
JADOT BN BCHRIT		N/A	3	6	-3	-50.00	.01	.02
RAMONET CHS MNT		N/A	3		3	100.00	.01	.00
DM CHPL FLEURIE		N/A	3		3	100.00	.01	.00
L LTR ECHEZEAUX		N/A	3		3	100.00	.01	.00
JADOT VR SACHOT		N/A	3		3	100.00	.01	.00
FAIVLEY MCR PNR		N/A	2	189	-187	-98.94	.01	.66
GIRARDN BORG SV		N/A	2	14	-12	-85.71	.01	.05
JADOT MEURSAULT		N/A	2	12	-10	-83.33	.01	.04
JADOT CHMB MUSG		N/A	2	7	-5	-71.43	.01	.02
JADOT VGRLS CRX		N/A	2	6	-4	-66.67	.01	.02
JADOT SVG VRG W		N/A	2	6	-4	-66.67	.01	.02
JADOT SVG GTT R		N/A	2	2		.00	.01	.01
LBR POUL FUISSE		N/A	2	2		.00	.01	.01
C MOREAU CHB VM		N/A	2	2		.00	.01	.01
ROUMR ST DEN BS		N/A	2		2	100.00	.01	.00
ROUMR BNNS MARE		N/A	2		2	100.00	.01	.00
FAIVLEY GC COMB		N/A	2		2	100.00	.01	.00
DM FERRET P LFS		N/A	2		2	100.00	.01	.00
POTEL AVRN FLUR		N/A	2		2	100.00	.01	.00
JADOT CHPL CHMB		N/A	2		2	100.00	.01	.00
JD VOLNAY		N/A	2		2	100.00	.01	.00
JD POMMARD		N/A	2		2	100.00	.01	.00
L LTR GR ARDCHE		N/A	1	240	-239	-99.58	.00	.84
L LTR CHARDONNY		N/A	1	219	-218	-99.54	.00	.77
JADOT PUL MNTRC		N/A	1	16	-15	-93.75	.00	.06
JADOT SVG GTT B		N/A	1	8	-7	-87.50	.00	.03
JADOT PUL L GRN		N/A	1	6	-5	-83.33	.00	.02
JADOT POMMARD		N/A	1	5	-4	-80.00	.00	.02
FAIVLEY MCRY MY		N/A	1			.00	.00	.00
JADOT BN CHOUCX		N/A	1	1		.00	.00	.00
DM COCHE DU MER		N/A	1		1	100.00	.00	.00
FAIVLEY NSG CRU		N/A	1		1	100.00	.00	.00
BCHD BNE CRU RG		N/A	1		1	100.00	.00	.00
JD BNE MOUCH RG		N/A	1		1	100.00	.00	.00
RAMNT CHS MN RG		N/A	1		1	100.00	.00	.00
BEAUN DMN MRSLT		N/A	1		1	100.00	.00	.00
DM ROIS MG RL R		N/A	1		1	100.00	.00	.00
D'ANG VLNY TLPD		N/A	1		1	100.00	.00	.00
RSSEAU GY CH LV		N/A	1		1	100.00	.00	.00
D'ANG VLNY CHMP		N/A	1		1	100.00	.00	.00
ROUSSEAU GC CAZ		N/A	1		1	100.00	.00	.00
JADOT PIN NOIR		N/A		610	-610	-100.00	.00	2.14
BG BEAULOLAIS		N/A		217	-217	-100.00	.00	.76
JD SAINT VERAN		N/A		66	-66	-100.00	.00	.23
GAGNRD CHS M CH		N/A		29	-29	-100.00	.00	.10
JADOT BN SVG RG		N/A		14	-14	-100.00	.00	.05
BOUVIER MONTRE		N/A		13	-13	-100.00	.00	.05
M LFRT PN ORDNR		N/A		12	-12	-100.00	.00	.04
GRANGER CHENAS		N/A		10	-10	-100.00	.00	.04
JADOT CHS MNTRC		N/A		6	-6	-100.00	.00	.02
DM DUPRE BEAUJS		N/A		5	-5	-100.00	.00	.02
LBR MAX CHARD		N/A		4	-4	-100.00	.00	.01
BICHOT BRG PN N		N/A		4	-4	-100.00	.00	.01
JADOT BN THEURN		N/A		4	-4	-100.00	.00	.01
JADOT SNT MLT R		N/A		4	-4	-100.00	.00	.01
JADOT CHS MRG B		N/A		3	-3	-100.00	.00	.01

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
JADOT CH JQS MV		N/A			3	-3	-100.00	.00
LBR MAX P NOIR		N/A			3	-3	-100.00	.00
JADOT PM CMMRNE		N/A			3	-3	-100.00	.00
L LTR BEAUJ VIL		N/A			2	-2	-100.00	.00
DUBOEUFG MG MONT		N/A			2	-2	-100.00	.00
LBR NUIITS S GEO		N/A			2	-2	-100.00	.00
FAIVLEY MONTGNY		N/A			1	-1	-100.00	.00
DM GCHT MNT CTS		N/A			1	-1	-100.00	.00
JD BNE MOUCH BL		N/A			1	-1	-100.00	.00
JADOT MSLT CHRMR		N/A			1	-1	-100.00	.00
MOMMSSN CLS TRT		N/A			1	-1	-100.00	.00
JADOT MLST-GNVR		N/A			1	-1	-100.00	.00
LFLVE RLY RBRCE		N/A			1	-1	-100.00	.00
JADOT GVRV JCQS		N/A			1	-1	-100.00	.00
JD VERO CHRDNMY		N/A			1	-1	-100.00	.00
BCHD PF VOL CAL		N/A			1	-1	-100.00	.00
DUBOEUFG MCN CHN		N/A			1	-1	-100.00	.00
JADOT CM CLT PC		N/A			1	-1	-100.00	.00
DUBOEUFG REGNIE		N/A			1	-1	-100.00	.00
DUBOEUFG T BIEF		N/A			1	-1	-100.00	.00
LFLV LS DUX RVS		N/A			1	-1	-100.00	.00
JADOT CHS CLRRT		N/A			1	-1	-100.00	.00
LAMBLIN CHAB VL		N/A			1	-1	-100.00	.00
JADOT FLEURIE		N/A			1	-1	-100.00	.00
L LTR MRSLT BLC		N/A			1	-1	-100.00	.00
DUBOEUFG BRL RIZ		N/A			1	-1	-100.00	.00
FAIVLEY RG JQCL		N/A			1	-1	-100.00	.00
<b>TOTAL FR BURGUNDY</b>			<b>26319</b>	<b>28463</b>	<b>-2144</b>	<b>-7.53</b>		
<b>FRENCH LOIRE</b>								
BG VOUVRAY		1199	1209	1055	154	14.60	15.01	23.23
LE PARADIS CHIN		N/A	915		915	100.00	11.36	.00
DM RC CHTVX RSE		N/A	842		842	100.00	10.45	.00
DM DS CABOTIERE		N/A	812		812	100.00	10.08	.00
DM RC CHTVX MUS		N/A	760		760	100.00	9.43	.00
SANCRE PER LOIR		2299	674	730	-56	-7.67	8.37	16.08
DM RC CHTVX SAV		N/A	638		638	100.00	7.92	.00
CH D MONT VOUVY		1499	526	636	-110	-17.30	6.53	14.01
SAUVN MUSC SEVR		1199	329	446	-117	-26.23	4.08	9.82
HUBERT VENEAU		N/A	272		272	100.00	3.38	.00
PATIENT CT SV B		N/A	129		129	100.00	1.60	.00
CH MONCONTR VVY		N/A	88	142	-54	-38.03	1.09	3.13
JOVLY CHINON		N/A	82		82	100.00	1.02	.00
CAVE D VGNR SMR		N/A	56	461	-405	-87.85	.70	10.15
HIPPLYTE SNC RV		N/A	55		55	100.00	.68	.00
LA FONTAINE AUX		N/A	53		53	100.00	.66	.00
P RMBLT SNC APD		N/A	50		50	100.00	.62	.00
DM MATABRUNE BG		N/A	41		41	100.00	.51	.00
SAUVION VOUVRAY		N/A	40	21	19	90.48	.50	.46
JOLIVET SANCRRE		N/A	38	7	31	442.86	.47	.15
M PICARD VOUVRY		N/A	35		35	100.00	.43	.00
CH DIMERIE MSCT		N/A	34		34	100.00	.42	.00
DM PHL PRT QNC		N/A	28		28	100.00	.35	.00
MERIEAU JCU TRN		N/A	24	4	20	500.00	.30	.09
DM VACHERN SNCR		N/A	23		23	100.00	.29	.00
CLAUDE RIF SNCR		N/A	22		22	100.00	.27	.00
CH SOUCHRE AJ R		N/A	21		21	100.00	.26	.00
RMY PAN TOUR SB		N/A	20	28	-8	-28.57	.25	.62
CH CHESNAIE MUS		N/A	20		20	100.00	.25	.00
DM H SNZ SAUMUR		N/A	18	10	8	80.00	.22	.22
CH RAGOTIER MSC		N/A	14	16	-2	-12.50	.17	.35
DM BMRD SVNRS W		N/A	14		14	100.00	.17	.00
DM CORBLR TOURN		N/A	14		14	100.00	.17	.00
CROCHET SNCR DR		N/A	13		13	100.00	.16	.00
M REDDE PLY FM		N/A	12		12	100.00	.15	.00
CH VALMER VVY		N/A	12		12	100.00	.15	.00
MELLOT SNCRE CH		N/A	11	73	-62	-84.93	.14	1.61
DM THMS&FL SNCR		N/A	11	33	-22	-66.67	.14	.73
SAUVN SANCERRE		N/A	11	31	-20	-64.52	.14	.68
MELLOT PLY FME		N/A	10	21	-11	-52.38	.12	.46
JOGUET CHN TERR		N/A	10		10	100.00	.12	.00
DM DU VKNG VVRY		N/A	9		9	100.00	.11	.00
RMY PAN MUSCADT		N/A	7	57	-50	-87.72	.09	1.26
DM S MARTIN MUS		N/A	6	474	-468	-98.73	.07	10.44
BOURGUEIL		N/A	6	45	-39	-86.67	.07	.99
ASSADT MNT-S SB		N/A	6		6	100.00	.07	.00
DM BOURGUEUIL CV		N/A	5	23	-18	-78.26	.06	.51
DM BOURGUEUIL LG		N/A	5	11	-6	-54.55	.06	.24
DM HAUTS OUCHES		N/A	5		5	100.00	.06	.00
DM FRUITRE MUSC		N/A	4		4	100.00	.05	.00
MRC DSCHMP PF P		N/A	3	12	-9	-75.00	.04	.26
JLVT PLY FME CV		N/A	3	10	-7	-70.00	.04	.22
DM L'AURIERE MC		N/A	2	62	-60	-96.77	.02	1.37
CH MINIERE CHVL		N/A	2	1	1	100.00	.02	.02
CH SOUCHRE AJ B		N/A	2		2	100.00	.02	.00
DM CORB CB FRNC		N/A	2		2	100.00	.02	.00
DLHMMEAU HARMNE		N/A	1	19	-18	-94.74	.01	.42
JLVT SNCR L CLT		N/A	1	5	-4	-80.00	.01	.11
JOLIVET ATT SB		N/A	1	4	-3	-75.00	.01	.09
MERIEAU SB TRN		N/A	1		1	100.00	.01	.02
DM DG PERRIERES		N/A		39	-39	-100.00	.00	.86
REVRSY SNC REIN		N/A		17	-17	-100.00	.00	.37

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE		
			This Year	Last Year			This Year	Last Year	
RMY PAN CHINON		N/A			12	-12	-100.00	.00	.26
DOM VNCNT SNCRE		N/A			11	-11	-100.00	.00	.24
DM CHERER SNCRE		N/A			9	-9	-100.00	.00	.20
CH DE SANCHE WH		N/A			4	-4	-100.00	.00	.09
DOM PICHOT VVRY		N/A			3	-3	-100.00	.00	.07
CH DE SANCHE RG		N/A			2	-2	-100.00	.00	.04
RMY PAN VOUVRY		N/A			2	-2	-100.00	.00	.04
DM NOBLAIE CHIN		N/A			2	-2	-100.00	.00	.04
KIWI CUVÉE S BL		N/A			1	-1	-100.00	.00	.02
M REDDE SANCERE		N/A			1	-1	-100.00	.00	.02
<b>TOTAL FRENCH LOIRE</b>			<b>8057</b>	<b>4541</b>	<b>3516</b>	<b>77.43</b>			
FRENCH RHONE									
JBOULT PRLLE 45		1199	1244	1409	-165	-11.71	9.82	13.39	
GONNET CDR BLNC		N/A	921	89	832	934.83	7.27	.85	
GUIGAL CDR ROSE		1399	864	822	42	5.11	6.82	7.81	
GUIGAL CT RH RG		1399	757	826	-69	-8.35	5.97	7.85	
L VLE FRM VNTX		999	730	649	81	12.48	5.76	6.17	
L VIELLE FRM WH		999	667	655	12	1.83	5.26	6.23	
RASTEAU PRSTIGE		N/A	573		573	100.00	4.52	.00	
DM DG PRIEUR VQ		N/A	540		540	100.00	4.26	.00	
JV CTS DU RONE		799	526	636	-110	-17.30	4.15	6.05	
FAVIER RES OLVR		N/A	502		502	100.00	3.96	.00	
GONNET VENTOUX		N/A	489	33	456	1381.82	3.86	.31	
DM MARC KRY PER		N/A	382		382	100.00	3.01	.00	
DURAND CRNS EMP		N/A	354		354	100.00	2.79	.00	
DM HNR CHVT FRM		N/A	288		288	100.00	2.27	.00	
CLR BRNA MNTSN		N/A	240	2	238	*****	1.89	.02	
LES VIGNRN TAVL		N/A	238		238	100.00	1.88	.00	
COLMBO ABELS RG		1199	235	89	146	164.04	1.85	.85	
CRCTRE HAUT CST		N/A	217		217	100.00	1.71	.00	
CHAPOUTR CDR RD		N/A	217		217	100.00	1.71	.00	
DURND ST JSP SH		N/A	203		203	100.00	1.60	.00	
JBLT PRL 45 RSE		N/A	197		197	100.00	1.55	.00	
CH MT REDON CDP		4199	175	213	-38	-17.84	1.38	2.02	
COLMBO ABELS BL		1199	174	47	127	270.21	1.37	.45	
PERRIN CDR VLGS		N/A	122	4	118	2950.00	.96	.04	
LA CITDL SABLET		N/A	116		116	100.00	.92	.00	
CDR CTS RHN RED		N/A	114	41	73	178.05	.90	.39	
PIERRE AM GIGDS		N/A	86	77	9	11.69	.68	.73	
DOM AND BRU SOM		N/A	76	15	61	406.67	.60	.14	
DM RG GRNCE FLL		N/A	71		71	100.00	.56	.00	
RANVIER VACQYRS		N/A	71		71	100.00	.56	.00	
LA MANARINE CDR		N/A	69		69	100.00	.54	.00	
PERRIN N ECO CRT		N/A	67	25	42	168.00	.53	.24	
DM GRND BOIS CD		N/A	63		63	100.00	.50	.00	
JBOULT HRM THLB		N/A	56	1	55	5500.00	.44	.01	
LA GRIVELIERE		N/A	56		56	100.00	.44	.00	
TRMER CDR LINT		N/A	54	43	11	25.58	.43	.41	
GUIGAL CT RH BL		N/A	48	82	-34	-41.46	.38	.78	
L VIE FRM VN RS		N/A	46		46	100.00	.36	.00	
GONNET CDR CRNE		N/A	45	712	-667	-93.68	.36	6.77	
H BRNR PIGEULT		N/A	41		41	100.00	.32	.00	
LA FERME D MONT		N/A	39	4	35	875.00	.31	.04	
PERRIN RSRV WHT		N/A	38		38	100.00	.30	.00	
COLMBO MOUL LDA		N/A	34	31	3	9.68	.27	.29	
GUIGAL GIGONDAS		N/A	33		33	100.00	.26	.00	
PERRIN VNSBR CRD		N/A	33		33	100.00	.26	.00	
DM BASTIDE FIG		N/A	32		32	100.00	.25	.00	
DM GR BOIS VGNR		N/A	30		30	100.00	.24	.00	
JN MARIE ARNOUX		N/A	26	82	-56	-68.29	.21	.78	
ST COSME C-D-R		N/A	25		25	100.00	.20	.00	
SGNEUR FONT VCQ		N/A	24	610	-586	-96.07	.19	5.80	
ST SIFFREIN CDP		N/A	23	22	1	4.55	.18	.21	
K LYNCH CT D RH		N/A	22	19	3	15.79	.17	.18	
CH FN ROCH CDP		N/A	20		20	100.00	.16	.00	
VIEUX TGRPH CDP		N/A	19		19	100.00	.15	.00	
DM PHLP VNC JCH		N/A	17	398	-381	-95.73	.13	3.78	
DM GALT DP CDP		N/A	16	75	-59	-78.67	.13	.71	
DM GLVN PR FMME		N/A	16		16	100.00	.13	.00	
PERRIN GIGONDAS		N/A	16		16	100.00	.13	.00	
DM GALT DP TRDT		N/A	15	87	-72	-82.76	.12	.83	
VDL FLEUR B D V		N/A	15	4	11	275.00	.12	.04	
SNTA DUC QUATRE		N/A	13		13	100.00	.10	.00	
DM BEAURNRD CDP		N/A	11		11	100.00	.09	.00	
DM CYRN GIGNDAS		N/A	11		11	100.00	.09	.00	
CUILLRN SJS LPS		N/A	11		11	100.00	.09	.00	
CH BEAUCASTL RG		N/A	10	3	7	233.33	.08	.03	
PERRIN CH D PAP		N/A	10		10	100.00	.08	.00	
GUIGAL ST JOSPH		N/A	10		10	100.00	.08	.00	
CH MAS NEUF BLC		N/A	9	20	-11	-55.00	.07	.19	
DM L SOUSTT CDR		N/A	9		9	100.00	.07	.00	
DM BARROCHE CDP		N/A	9		9	100.00	.07	.00	
COLOMBO REDDONE		N/A	8	2	6	300.00	.06	.02	
GUIGAL CONDRIEU		N/A	8		8	100.00	.06	.00	
CIGALES MNTR BL		N/A	8		8	100.00	.06	.00	
ST SIFFREIN CDR		N/A	7	30	-23	-76.67	.06	.29	
DM PLQUE CDR RG		N/A	7	1	6	600.00	.06	.01	
DM BELLE HERMTG		N/A	7		7	100.00	.06	.00	
CH FORTIA C PAP		N/A	6		6	100.00	.05	.00	
P LESEC GLT CDP		N/A	6		6	100.00	.05	.00	
VDL FLEUR JOSPH		N/A	5	14	-9	-64.29	.04	.13	

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
DM D L'ESPG VAC		N/A	5	11	-6	-54.55	.04	.10
DM SLEIADE VQYR		N/A	4	812	-808	-99.51	.03	7.72
GUIGAL C D PAPE		N/A	4	18	-14	-77.78	.03	.17
DM PLQUE CDR BL		N/A	4	12	-8	-66.67	.03	.11
JBLT C PAP CDRS		N/A	4	7	-3	-42.86	.03	.07
COLMBO LES RUCH		N/A	4	1	3	300.00	.03	.01
DM YVES CUL VGN		N/A	4		4	100.00	.03	.00
DOM ONDINES VCQ		N/A	4		4	100.00	.03	.00
TAR-LRNT C D P		N/A	4		4	100.00	.03	.00
GUIGAL COTE RTE		N/A	4		4	100.00	.03	.00
MONPERTUIS BLNC		N/A	4		4	100.00	.03	.00
JBOULT HRM JALT		N/A	4		4	100.00	.03	.00
DM BERANE AGAPE		N/A	4		4	100.00	.03	.00
DOM GROSSET CDR		N/A	3	103	-100	-97.09	.02	.98
GUIGAL HERM RGE		N/A	3	18	-15	-83.33	.02	.17
JAILANCE CLRTE		N/A	3	7	-4	-57.14	.02	.07
DM GR VNR CDR		N/A	2	32	-30	-93.75	.02	.30
VDL FLEUR CDR R		N/A	2	11	-9	-81.82	.02	.10
CH MAS NEUF RGE		N/A	2	10	-8	-80.00	.02	.10
JBOULT HRMT CHP		N/A	2	4	-2	-50.00	.02	.04
DM ANTNE L OLVR		N/A	2	2		100.00	.02	.02
SNTA DUC RSTEAU		N/A	1	509	-508	-99.80	.01	4.84
A SABON CDP RSV		N/A	1	118	-117	-99.15	.01	1.12
CDR CTS RHN WHT		N/A	1	10	-9	-90.00	.01	.10
CH LAMG COST BL		N/A	1	5	-4	-80.00	.01	.05
COUDLT BCSTL BL		N/A	1	4	-3	-75.00	.01	.04
JBOULT CRZE ROU		N/A	1	3	-2	-66.67	.01	.03
COLMBO CAIRANNE		N/A	1	1		100.00	.01	.01
TOURETTES TRILG		N/A	1		1	100.00	.01	.00
LA GRVLE ANSLM		N/A	1		1	100.00	.01	.00
SNTA DUC BLOVAC		N/A	1	1		100.00	.01	.00
DUBOEUF CT D RH		N/A		442	-442	-100.00	.00	4.20
BG CHAT DU PAPE		N/A		166	-166	-100.00	.00	1.58
PERRN CDP SINRD		N/A		68	-68	-100.00	.00	.65
CARACTERE C D R		N/A		61	-61	-100.00	.00	.58
COLMBO VIOGNER		N/A		42	-42	-100.00	.00	.40
ESPRIT D HENRI		N/A		21	-21	-100.00	.00	.20
CHANTE CGLE CDP		N/A		18	-18	-100.00	.00	.17
SNTA DUC VLE VG		N/A		17	-17	-100.00	.00	.16
PERRN LS CHRSTN		N/A		16	-16	-100.00	.00	.15
DM D L'ESPIGTE		N/A		16	-16	-100.00	.00	.15
GONNET CDR VLGS		N/A		14	-14	-100.00	.00	.13
CH NERTHE C PAP		N/A		11	-11	-100.00	.00	.10
CHPTR BRNDN CDP		N/A		11	-11	-100.00	.00	.10
PERRN RSTU LADL		N/A		7	-7	-100.00	.00	.07
CH MNT REDN CDR		N/A		7	-7	-100.00	.00	.07
PIERRE AMDU CDR		N/A		5	-5	-100.00	.00	.05
DM LGNRS N DAME		N/A		4	-4	-100.00	.00	.04
DMN BONSRIN SAR		N/A		4	-4	-100.00	.00	.04
DM GURN GRNC NR		N/A		4	-4	-100.00	.00	.04
COLMBO FOROTS		N/A		3	-3	-100.00	.00	.03
COLMBO CDP BRTV		N/A		3	-3	-100.00	.00	.03
DM DRBN BMS VNS		N/A		2	-2	-100.00	.00	.02
MAS BOISLZN CDR		N/A		2	-2	-100.00	.00	.02
COLMBO CROZ HRM		N/A		2	-2	-100.00	.00	.02
DM FONDRCHE CDV		N/A		1	-1	-100.00	.00	.01
DM RG GRNCE VLG		N/A		1	-1	-100.00	.00	.01
CH NERTH CDP BL		N/A		1	-1	-100.00	.00	.01
GUIGAL HERM BLC		N/A		1	-1	-100.00	.00	.01
COLMBO SYRAH VI		N/A		1	-1	-100.00	.00	.01
<b>TOTAL FRENCH RHONE</b>			<b>12674</b>	<b>10521</b>	<b>2153</b>	<b>20.46</b>		
<b>FRENCH ROSE</b>								
BP ROTH CADET		999	1149	987	162	16.41	28.41	34.55
AIME ROQUESANTE		N/A	235	92	143	155.43	5.81	3.22
CH D'ESCLN ANGL		N/A	225		225	100.00	5.56	.00
DM CRTRSSE TAVL		N/A	215	485	-270	-55.67	5.32	16.98
LES LIGERIENS		N/A	179		179	100.00	4.43	.00
DM BASTIDE FIG		N/A	171		171	100.00	4.23	.00
LA VIEILLE FERM		N/A	106		106	100.00	2.62	.00
DM PELLEHAUT HG		N/A	103		103	100.00	2.55	.00
VILLA ANGES OV		N/A	96		96	100.00	2.37	.00
DM FGRY BC MSNY		N/A	92	50	42	84.00	2.27	1.75
PETIT RIMAURESQ		N/A	88		88	100.00	2.18	.00
DM ST EUGENIE		N/A	82		82	100.00	2.03	.00
CH GRN CASSAGNE		N/A	76	21	55	261.90	1.88	.74
CH TRINQVD TAVL		N/A	76		76	100.00	1.88	.00
SAUVION D'ANJOU		N/A	75		75	100.00	1.85	.00
CH D'OR GUELES		N/A	73		73	100.00	1.81	.00
DM CSGN CSTR NM		N/A	72		72	100.00	1.78	.00
COMMNDRE BARGMN		N/A	72		72	100.00	1.78	.00
DMN FNTSNT GRIS		N/A	70		70	100.00	1.73	.00
PENYA		N/A	65		65	100.00	1.61	.00
DM DE FONDRACHE		N/A	63		63	100.00	1.56	.00
DM CORBLR TOURN		N/A	58		58	100.00	1.43	.00
CH ST PIERRE		N/A	55	27	28	103.70	1.36	.95
CH D DONJON RSE		N/A	48		48	100.00	1.19	.00
LE CIRQUE		N/A	38		38	100.00	.94	.00
DM DU ST ESPRIT		N/A	37		37	100.00	.91	.00
CHATEAU LA RAME		N/A	34		34	100.00	.84	.00
DOURTHE LA GRND		N/A	33	253	-220	-86.96	.82	8.86
DM DE PARIS CDP		N/A	32	105	-73	-69.52	.79	3.68



# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
DM MRTNLES CRMT		N/A	32	27	5	18.52	.79	.95
DM LES ROCAILLE		N/A	30		30	100.00	.74	.00
CH VIGNELAURE		N/A	29	83	-54	-65.06	.72	2.91
DM LAURENS MCLC		N/A	27		27	100.00	.67	.00
AUDOIN MSNY RSE		N/A	23		23	100.00	.57	.00
CH LCYRE GR CUV		N/A	22		22	100.00	.54	.00
HIPPLYTE REVRDY		N/A	22		22	100.00	.54	.00
JUST ROSE		N/A	21	125	-104	-83.20	.52	4.38
LA SOURCE VGNLR		N/A	19	205	-186	-90.73	.47	7.18
DM POUJOL VDP		N/A	19	78	-59	-75.64	.47	2.73
MAS DL ROUVIERE		N/A	19		19	100.00	.47	.00
MAS DE GUIOT		N/A	13	93	-80	-86.02	.32	3.26
JOLIVET ATTITDE		N/A	13		13	100.00	.32	.00
VARICHON ET CLR		N/A	12		12	100.00	.30	.00
LS DMNR P MOURT		N/A	11		11	100.00	.27	.00
COLMBO CT BLEUE		N/A	7	155	-148	-95.48	.17	5.43
DOM TEMPR BANDL		N/A	5		5	100.00	.12	.00
DOM OTT ROMASSN		N/A	2		2	100.00	.05	.00
GRANGE DES DAME		N/A		65	-65	-100.00	.00	2.28
RED BICYCLETTE		N/A		4	-4	-100.00	.00	.14
CH ROUTS ROUVRE		N/A		2	-2	-100.00	.00	.07
<b>TOTAL FRENCH ROSE</b>			<b>4044</b>	<b>2857</b>	<b>1187</b>	<b>41.55</b>		
<b>FRENCH OTHER</b>								
BIG HS P EVL PN			11514	8023	3491	43.51	23.56	16.46
CHOCOIVNE CB SV	1099		5927	5727	200	3.49	12.13	11.75
FAT BASTRD CHRD	1199		2809	2856	-47	-1.65	5.75	5.86
SEIGNEURIE RED	N/A		2161		2161	100.00	4.42	.00
SEIGNEURIE WHT	N/A		2142		2142	100.00	4.38	.00
LE PET VGN S BL	N/A		1977		1977	100.00	4.05	.00
HOB NOB PN NOIR	1199		1816	2566	-750	-29.23	3.72	5.26
FAT BASTRD SYRH	1199		1556	2421	-865	-35.73	3.18	4.97
ARGNT FRG PN NR	999		1278	1443	-165	-11.43	2.61	2.96
FAT BASTRD MRLT	1199		1218	1203	15	1.25	2.49	2.47
FAT BASTRD P NR	1199		1122	1232	-110	-8.93	2.30	2.53
FAT BASTRD CAB	1199		1052	1491	-439	-29.44	2.15	3.06
VAL BERGR FITOU	N/A		951		951	100.00	1.95	.00
CHARTE ASMBL BL	N/A		920		920	100.00	1.88	.00
DUBOEUF PB P NR	N/A		864	931	-67	-7.20	1.77	1.91
DUBOEUF PB CAB	N/A		864	727	137	18.84	1.77	1.49
RIGAL MALBEC	N/A		784		784	100.00	1.60	.00
CHARTE ASMBL RG	N/A		690		690	100.00	1.41	.00
RED BCYCLTE CHR	999		687	884	-197	-22.29	1.41	1.81
BG BISTRO PN NR	999		662	597	65	10.89	1.35	1.22
HOB NOB CHARDNY	1199		637	861	-224	-26.02	1.30	1.77
HOB NOB MERLOT	1199		623	843	-220	-26.10	1.27	1.73
HOB NOB SHIRAZ	1199		498	780	-282	-36.15	1.02	1.60
DOM TARIQUET SS	N/A		434		434	100.00	.89	.00
PIERRE FG GN NR	N/A		322		322	100.00	.66	.00
CH DE TRINIAC	N/A		316		316	100.00	.65	.00
THE SEEKER PN N	1399		307	379	-72	-19.00	.63	.78
CH D'OR GUELES	N/A		305	118	187	158.47	.62	.24
LE VILLAGE P NR	N/A		296	293	3	1.02	.61	.60
PASQUIERS SV/VM	N/A		278		278	100.00	.57	.00
CUVEE DE PENA	N/A		220	6	214	3566.67	.45	.01
DUBOEUF PB MRLT	N/A		219	984	-765	-77.74	.45	2.02
CH D'AVNSAN MDC	1599		203	213	-10	-4.69	.42	.44
DM HAUT CHASSIS	N/A		185	51	134	262.75	.38	.10
LE DRUNK R GREN	N/A		120		120	100.00	.25	.00
CH MARIS LT SRH	N/A		107	591	-484	-81.90	.22	1.21
CH NVRRD RD GRV	1599		105	110	-5	-4.55	.21	.23
TRIENNES VIOGNR	N/A		99		99	100.00	.20	.00
CH PYRSSL PROVN	N/A		92		92	100.00	.19	.00
L CANON MRCHL B	N/A		85		85	100.00	.17	.00
CH NVRRD WH GRV	1599		79	75	4	5.33	.16	.15
OLD FART GR/SYR	N/A		75		75	100.00	.15	.00
DUBOEUF PB CHRD	N/A		74	805	-731	-90.81	.15	1.65
GRNG RQT MSN/VG	N/A		70	852	-782	-91.78	.14	1.75
DM PLLHT HDG RG	N/A		67		67	100.00	.14	.00
RSV NICOLAS MRL	N/A		65		65	100.00	.13	.00
DM PLLHT HDG BL	N/A		59	13	46	353.85	.12	.03
CH D MILLET CDG	N/A		58	83	-25	-30.12	.12	.17
VAMPIRE PN VDP	N/A		58	69	-11	-15.94	.12	.14
SMNNT FBVR SVGN	N/A		58		58	100.00	.12	.00
VIGOUROUX PGMNT	N/A		58		58	100.00	.12	.00
SMNNT FBVR CHBL	N/A		50	3	47	1566.67	.10	.01
CH L BAS CRB RS	N/A		49		49	100.00	.10	.00
DM DE COURTELLC	N/A		47		47	100.00	.10	.00
CH L'ERMTEG CSTR	N/A		45	52	-7	-13.46	.09	.11
TXT CL GR8 CB S	N/A		44		44	100.00	.09	.00
VILLA ANGES CAB	N/A		43		43	100.00	.09	.00
CAVE PM PC PINT	N/A		42	14	28	200.00	.09	.03
DM CHMPLU VV SC	N/A		40	25	15	60.00	.08	.05
CLS COUTLE CHR	N/A		39		39	100.00	.08	.00
DM SLVRD CHV BL	N/A		36	27	9	33.33	.07	.06
BEAU RIVAGE RGE	N/A		35		35	100.00	.07	.00
PET RIMAURSO RG	N/A		35		35	100.00	.07	.00
DM MRTNLLES BLQ	N/A		34	14	20	142.86	.07	.03
DM FNTSNT CRBRS	N/A		34		34	100.00	.07	.00
CH JCRY CABARDE	N/A		34		34	100.00	.07	.00
MONT TCH GRN BL	N/A		31	39	-8	-20.51	.06	.08
G BRTRND TAUTVL	N/A		31	28	3	10.71	.06	.06

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
DM BASTIDE SYRH		N/A	30		30	100.00	.06	.00
LE MRLT ACANTHE		N/A	29	17	12	70.59	.06	.03
SNCRRE L TUILRS		N/A	29		29	100.00	.06	.00
CH D'OR TRSSGUM		N/A	27	435	-408	-93.79	.06	.89
LE ROSE ACANTHE		N/A	27	129	-102	-79.07	.06	.26
NOIR 46 MALBEC		N/A	27		27	100.00	.06	.00
LIEU FSSE HARNG		N/A	26	513	-487	-94.93	.05	1.05
COLOMBELLE WHT		N/A	25	2847	-2822	-99.12	.05	5.84
DUBOEUF PB S BL		N/A	25	797	-772	-96.86	.05	1.64
LES FNTNLS S BL		N/A	24	34	-10	-29.41	.05	.07
CH VIGNELAURE		N/A	24		24	100.00	.05	.00
DM LVL T D'ARBS		N/A	23	14	9	64.29	.05	.03
CH ROCHER CLRT		N/A	23	6	17	283.33	.05	.01
CH PATCHE D AUX		N/A	23		23	100.00	.05	.00
CH ST MRTN BRNZ		N/A	23		23	100.00	.05	.00
RED BCYCLTE MRL		N/A	22	671	-649	-96.72	.05	1.38
LE VGNR ACANTHE		N/A	22	9	13	144.44	.05	.02
LE CIRQUE CATLN		N/A	21		21	100.00	.04	.00
G BERTRND CORBR		N/A	20	51	-31	-60.78	.04	.10
MAS CRLT MARSNE		N/A	20		20	100.00	.04	.00
RCRDLE ALNCD S R		N/A	20		20	100.00	.04	.00
CH LAF TSN RFLT		N/A	20		20	100.00	.04	.00
DM CSGN CSTR BL		N/A	19	9	10	111.11	.04	.02
DM RIENE JULIET		N/A	19		19	100.00	.04	.00
MAS DU SOLE BRT		N/A	18		18	100.00	.04	.00
LA GRIFFE PICPL		N/A	18		18	100.00	.04	.00
CH JOUCLARY SB		N/A	17		17	100.00	.03	.00
DM MLNDS CHB TR		N/A	16	14	2	14.29	.03	.03
CH MAILLARD GRV		N/A	15	161	-146	-90.68	.03	.33
CH CLBRE BERGRC		N/A	15	5	10	200.00	.03	.01
LES FIEFS LAGRN		N/A	15	1	14	1400.00	.03	.00
DM BRN'ARQS LMX		N/A	15		15	100.00	.03	.00
MONT TCH GARRUS		N/A	14	16	-2	-12.50	.03	.03
CH LAF TSN V V		N/A	14		14	100.00	.03	.00
CH TRILLLOL CORB		N/A	14		14	100.00	.03	.00
L'OSTAL CZ MNVR		N/A	13	7	6	85.71	.03	.01
MONT TCH FTO RS		N/A	13		13	100.00	.03	.00
DOM JNCR LRC RD		N/A	13		13	100.00	.03	.00
CH L'ERMTGE WHT		N/A	13		13	100.00	.03	.00
DM D CROS MRCLC		N/A	11		11	100.00	.02	.00
CH MASSIAC MNRV		N/A	11		11	100.00	.02	.00
DOM CASTERA		N/A	10		10	100.00	.02	.00
ESPRIT LSBSTD B		N/A	9	37	-28	-75.68	.02	.08
DM D CHENADE LN		N/A	9		9	100.00	.02	.00
SMNNT FBVR CLOS		N/A	9		9	100.00	.02	.00
DM BASTIDE BNCH		N/A	9		9	100.00	.02	.00
CRCTRE CHM VCQY		N/A	8	261	-253	-96.93	.02	.54
CH HAUT BEYZAC		N/A	8	127	-119	-93.70	.02	.26
CH LAPLAGNT BEL		N/A	8		8	100.00	.02	.00
G BERTRND MNRV S		N/A	7	50	-43	-86.00	.01	.10
CH ROULRE CH BL		N/A	7	20	-13	-65.00	.01	.04
MAS CRLT CLAIRT		N/A	7	3	4	133.33	.01	.01
LONGUE-DOG RGE		N/A	7		7	100.00	.01	.00
MAS D PERIE ROQ		N/A	7		7	100.00	.01	.00
LONGUE-DOG BLNC		N/A	7		7	100.00	.01	.00
RED BCYCLTE P N		N/A	6	1303	-1297	-99.54	.01	2.67
CH MRCHDE LALND		N/A	6	77	-71	-92.21	.01	.16
DOM TARIQUET SB		N/A	6	8	-2	-25.00	.01	.02
PASSETOUTGRAINS		N/A	6		6	100.00	.01	.00
MAS CARLT GN/SR		N/A	6		6	100.00	.01	.00
MAS GUIOT JMEAX		N/A	5	22	-17	-77.27	.01	.05
MAS DL GOURMAND		N/A	5	15	-10	-66.67	.01	.03
DM GOUYAT SV BL		N/A	5	13	-8	-61.54	.01	.03
DOM TARIQUET CL		N/A	5	8	-3	-37.50	.01	.02
DM FBRGS L CEUR		N/A	5	1	4	400.00	.01	.00
L CANON MRCHL R		N/A	5		5	100.00	.01	.00
VGNRNS CRTRE AM		N/A	4	12	-8	-66.67	.01	.02
CH ST DIDR-PRNC		N/A	3	305	-302	-99.02	.01	.63
CH EYDNS VGNIER		N/A	3	9	-6	-66.67	.01	.02
THEVNT PRCL CH		N/A	3	8	-5	-62.50	.01	.02
CH EYDN CV CNSL		N/A	3		3	100.00	.01	.00
DOM CHIROULET		N/A	3		3	100.00	.01	.00
CH DE CMPGT PTG		N/A	3		3	100.00	.01	.00
CH LES EYMERIES		N/A	2	56	-54	-96.43	.00	.11
CH MURLLS LUSSC		N/A	2	47	-45	-95.74	.00	.10
G BRTRND CR LMX		N/A	2	16	-14	-87.50	.00	.03
DOM POUY GSCGNE		N/A	2	10	-8	-80.00	.00	.02
DOM TARIQUET CH		N/A	2	6	-4	-66.67	.00	.01
CH PLNRS S JEAN		N/A	2	1	1	100.00	.00	.00
RED BCYCLTE SYH		N/A	1	377	-376	-99.73	.00	.77
NOW & ZEN WHITE		N/A	1	312	-311	-99.68	.00	.64
CH PNNAUTIER CH		N/A	1	36	-35	-97.22	.00	.07
CLMBLL GSCGN BL		N/A	1	34	-33	-97.06	.00	.07
CH LRMTG CSTERS		N/A	1	21	-20	-95.24	.00	.04
DM MRGL VVY DMI		N/A	1	12	-11	-91.67	.00	.02
DM BSTDE RSSNNE		N/A	1	10	-9	-90.00	.00	.02
DM LGZ ZTE MLBC		N/A	1	9	-8	-88.89	.00	.02
DM KNTZ RSL CUV		N/A	1	9	-8	-88.89	.00	.02
DM BARON SAV BL		N/A	1	6	-5	-83.33	.00	.01
LA PARADOU RGE		N/A	1	6	-5	-83.33	.00	.01
CH CAMINADE CHR		N/A	1		1	100.00	.00	.00
DM MNCT-PNCT PF		N/A	1		1	100.00	.00	.00
DM CHVLN PSTGRN		N/A	1		1	100.00	.00	.00

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

PAGE 49

CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
DM CSGN CSTR RG		N/A		1	1	100.00	.00	.00
1907 MADIRAN		N/A		1	1	100.00	.00	.00
RENE MURE P GRS		N/A		1	1	100.00	.00	.00
EY VIGNE BANYUL		N/A		1	1	100.00	.00	.00
TARQUET AMPLTDE		N/A			729	-729	.00	1.50
BG BISTRO CB SV		N/A		289	-289	-100.00	.00	.59
LA BAUME PN NR		N/A		275	-275	-100.00	.00	.56
BG BISTRO CHRDR		N/A		232	-232	-100.00	.00	.48
FRNCH RBBT P NR		N/A		180	-180	-100.00	.00	.37
CAVE PROD VV RY		N/A		128	-128	-100.00	.00	.26
SMNNT FB P N RS		N/A		102	-102	-100.00	.00	.21
RSV S MRTN P NR		N/A		24	-24	-100.00	.00	.05
CAHOR CLS COUPL		N/A		22	-22	-100.00	.00	.05
G BRTRND NAT CH		N/A		20	-20	-100.00	.00	.04
ST HLRE CV PRUR		N/A		20	-20	-100.00	.00	.04
KRYDNWS RSL WBL		N/A		19	-19	-100.00	.00	.04
ST HLRE DMNI WH		N/A		18	-18	-100.00	.00	.04
LES VRRS CD STY		N/A		17	-17	-100.00	.00	.03
CH PNNAUTR CBRD		N/A		16	-16	-100.00	.00	.03
KRYDNWS KRT P B		N/A		14	-14	-100.00	.00	.03
G BRTRND CHARD		N/A		13	-13	-100.00	.00	.03
IN FINE CT VNTX		N/A		13	-13	-100.00	.00	.03
G BRTRND TRROIR		N/A		13	-13	-100.00	.00	.03
DM ST EUGINE RD		N/A		11	-11	-100.00	.00	.02
ST HLRE DMNI RG		N/A		11	-11	-100.00	.00	.02
DM MNRD-GB MSCST		N/A		10	-10	-100.00	.00	.02
CH EYDNS FNTETS		N/A		9	-9	-100.00	.00	.02
LA PARADOU VGNR		N/A		9	-9	-100.00	.00	.02
CH L EPINE G C		N/A		9	-9	-100.00	.00	.02
TURRY ABLNS VRS		N/A		7	-7	-100.00	.00	.01
G BRTRND RSV PN		N/A		7	-7	-100.00	.00	.01
DM LIGNRE L VAL		N/A		7	-7	-100.00	.00	.01
GRANGE RQTT GSM		N/A		7	-7	-100.00	.00	.01
DM PATIENCE MRL		N/A		7	-7	-100.00	.00	.01
G BRTRND RSV CS		N/A		7	-7	-100.00	.00	.01
DM GOURNIER HMG		N/A		7	-7	-100.00	.00	.01
CV SGN SND CSBN		N/A		7	-7	-100.00	.00	.01
SMNNT FB SV BRS		N/A		6	-6	-100.00	.00	.01
CH FRNC CTS FRN		N/A		6	-6	-100.00	.00	.01
CH ST MRTN PRVN		N/A		6	-6	-100.00	.00	.01
DM FBGES M VSN		N/A		6	-6	-100.00	.00	.01
VAL DE L'OURS		N/A		5	-5	-100.00	.00	.01
VGNRNS MNT VNTX		N/A		5	-5	-100.00	.00	.01
FAMILLE LGNR AR		N/A		4	-4	-100.00	.00	.01
DM ST ANTNE MRL		N/A		4	-4	-100.00	.00	.01
CLMBLL GSCGN RD		N/A		4	-4	-100.00	.00	.01
DM GRVLOUS CHRDR		N/A		4	-4	-100.00	.00	.01
MRQS PENNTR VDP		N/A		3	-3	-100.00	.00	.01
NOVELLUM CHRDRY		N/A		2	-2	-100.00	.00	.00
DM EUGN CRL SVE		N/A		2	-2	-100.00	.00	.00
DM LGNR CRB SGN		N/A		2	-2	-100.00	.00	.00
CHANSN VRE CLSS		N/A		1	-1	-100.00	.00	.00
CH MNBDR CSTLLN		N/A		1	-1	-100.00	.00	.00
CH MONTUS MADRN		N/A		1	-1	-100.00	.00	.00
LE TRESOR SYRAH		N/A		1	-1	-100.00	.00	.00
DM PLLRS GIGNDS		N/A		1	-1	-100.00	.00	.00
ERMITGE PSL LNG		N/A		1	-1	-100.00	.00	.00
DM CHPLLA PY FS		N/A		1	-1	-100.00	.00	.00
PETIT CAPRICE		N/A		1	-1	-100.00	.00	.00
DUBOEUF SRH RES		N/A		1	-1	-100.00	.00	.00
CH PNNAUTR SYRH		N/A		1	-1	-100.00	.00	.00
L'OSTAL CZ LVNR		N/A		1	-1	-100.00	.00	.00
<b>TOTAL FRENCH OTHER</b>			<b>48872</b>	<b>48741</b>	<b>131</b>	<b>.27</b>		
GRM LIEBFMCH								
HSS LIEB BL NUN		899	3391	3743	-352	-9.40	60.97	63.43
KREUSCH LEONARD		799	2171	2158	13	.60	39.03	36.57
<b>TOTAL GRM LIEBFMCH</b>			<b>5562</b>	<b>5901</b>	<b>-339</b>	<b>-5.74</b>		
GRM MOSELLE								
FRNZ RNHRT RSLN		899	3612	4207	-595	-14.14	17.97	21.29
KRSH ZL SCH KTZ		999	2688	2473	215	8.69	13.37	12.51
SOHN RSLN RELAX		1299	2522	2414	108	4.47	12.55	12.21
CLEAN SLATE RSL		1199	2461	1729	732	42.34	12.24	8.75
BLUFELD MDM RSL		1099	1546	1382	164	11.87	7.69	6.99
C REH PSP MCH S		1099	1243	1472	-229	-15.56	6.18	7.45
BLUE NUN RIESLG		899	1197	1135	62	5.46	5.96	5.74
KREUSCH RIESLING		899	1103	1056	47	4.45	5.49	5.34
SAINT M RIESLING		1299	935	846	89	10.52	4.65	4.28
SOHN PSP MCH SP		1299	791	781	10	1.28	3.94	3.95
KREUSCH MOSBL		N/A	449	488	-39	-7.99	2.23	2.47
FRZ RH TRT A SP		1099	208	78	130	166.67	1.03	.39
DR LOOSN RS RSL		N/A	185		185	100.00	.92	.00
DR LOOSN SEKT		N/A	177		177	100.00	.88	.00
URBAN RIESLING		N/A	128		128	100.00	.64	.00
DR LOOSN BS RSL		N/A	122	1	121	** *****	.61	.01
TXT CL LOL RSLG		N/A	68		68	100.00	.34	.00
ST URBNS-HOF RS		N/A	54		54	100.00	.27	.00
DR HAN ML RS KB		N/A	49		49	100.00	.24	.00
DR HAN ML RS AU		N/A	44		44	100.00	.22	.00
DR HAN MUL RSLG		N/A	40		40	100.00	.20	.00

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
DR HAN ML RS SP		N/A	38		38	100.00	.19	.00
GRNS FSSN TR SP		N/A	35		35	100.00	.17	.00
ST URBN-HF OB K		N/A	34		34	100.00	.17	.00
C GRAFF HIM RSL		N/A	31	270	-239	-88.52	.15	1.37
SA PRUM ESSENCE		N/A	27		27	100.00	.13	.00
DR THNSCH RS CL		N/A	25		25	100.00	.12	.00
DR PAULY WH SON		N/A	23	8	15	187.50	.11	.04
SAARSTN SRGR KB		N/A	22		22	100.00	.11	.00
CHRISTOPH VN KB		N/A	17		17	100.00	.08	.00
SELBACH RIESLNG		N/A	15		15	100.00	.07	.00
ST URBN-HF PG S		N/A	14		14	100.00	.07	.00
JJ PRUM WH SN S		N/A	13	3	10	333.33	.06	.02
KESSLST SCZ SP		N/A	13		13	100.00	.06	.00
JJ PRUM GRCH SP		N/A	12		12	100.00	.06	.00
SA PRUM WSR KAB		N/A	11	10	1	10.00	.05	.05
JJ PRUM WH SN K		N/A	11	2	9	450.00	.05	.01
C REH PSP GLDTR		N/A	10	501	-491	-98.00	.05	2.54
BLLG LHNRT APTH		N/A	10		29	-65.52	.05	.15
GNDRLCH SPT DVA		N/A	10		22	-54.55	.05	.11
MOLTOR BK BD RS		N/A	10		10	100.00	.05	.00
JJ PRUM KABNETT		N/A	10		10	100.00	.05	.00
SA PRUM BLUE SL		N/A	9		9	100.00	.04	.00
DR HAN MUL L HV		N/A	9		9	100.00	.04	.00
HEINZ EFL SLVNR		N/A	9		9	100.00	.04	.00
DR HAN MUL ICE		N/A	9		9	100.00	.04	.00
MOLTOR WH SN SP		N/A	9		9	100.00	.04	.00
BLLG LHNRT DHRN		N/A	8		8	100.00	.04	.00
OCKFNR BCKST SP		N/A	7	408	-401	-98.28	.03	2.06
KESSLST PSP GLD		N/A	6	4	2	50.00	.03	.02
MONCHF SP ERDNR		N/A	5	13	-8	-61.54	.02	.07
ZLLKN BTRFLY RS		N/A	5		5	100.00	.02	.00
SA PRUM GRCH HM		N/A	3	10	-7	-70.00	.01	.05
DR LOOSN BRK LY		N/A	2	23	-21	-91.30	.01	.12
DR THNSCH BR BD		N/A	2	6	-4	-66.67	.01	.03
MOLTOR WK RS KB		N/A	2		2	100.00	.01	.00
JKB DM CLSC RSL		N/A	1	302	-301	-99.67	.00	1.53
SA PRUM WHLN SN		N/A	1		1	100.00	.00	.00
WEH SONNHR KBNT		N/A		64	-64	-100.00	.00	.32
HAART P G RS SP		N/A		16	-16	-100.00	.00	.08
DR LOSN WH S KB		N/A		6	-6	-100.00	.00	.03
AUGST KSSLR RSL		N/A		3	-3	-100.00	.00	.02
C REH BRN KF SP		N/A		1	-1	-100.00	.00	.01
<b>TOTAL GRM MOSELLE</b>			<b>20100</b>	<b>19763</b>	<b>337</b>	<b>1.71</b>		
GERMAN RHINE								
SOHNE RSLNG QBA		1099	4009	3959	50	1.26	35.35	28.42
C REH RSLNG QBA		899	3505	4453	-948	-21.29	30.91	31.96
BLACK TOWER WHT		999	2671	3363	-692	-20.58	23.55	24.14
BLACK TOWER RSL		999	823	1317	-494	-37.51	7.26	9.45
ERNST BRETZ GWR		N/A	259		259	100.00	2.28	.00
ERNST BRETZ RSL		N/A	55		55	100.00	.48	.00
PRINZ VN HS KAB		N/A	17	830	-813	-97.95	.15	5.96
SCHLS JOHNS QBA		N/A	2	4	-2	-50.00	.02	.03
C REH GWZTM L R		N/A		5	-5	-100.00	.00	.04
KRSH RHNHSN AUS		N/A		1	-1	-100.00	.00	.01
<b>TOTAL GERMAN RHINE</b>			<b>11341</b>	<b>13932</b>	<b>-2591</b>	<b>-18.60</b>		
GERMAN OTHER								
POLKA DOT RSLNG		1099	1594	1489	105	7.05	23.30	18.26
BLUEFSH SWT RSL		899	1267	1566	-299	-19.09	18.52	19.21
C REH SW R DORN		899	1256	1249	7	.56	18.36	15.32
BLUEFISH RISLNG		899	852	1202	-350	-29.12	12.46	14.74
POLKA DT DRY RS		N/A	595	892	-297	-33.30	8.70	10.94
BLK TWR PN GRIG		N/A	408	564	-156	-27.66	5.96	6.92
ST LORENZ C GLU		N/A	146	31	115	370.97	2.13	.38
BLUEFSH SW REEL		899	121		121	100.00	1.77	.00
ANSR KRZ KH SPT		N/A	71	875	-804	-91.89	1.04	10.73
SUN GARDEN RSLN		N/A	71		71	100.00	1.04	.00
VLA WOLF PN RSE		N/A	58		58	100.00	.85	.00
WEINGUT LIE KAB		N/A	46		46	100.00	.67	.00
AFFENTLER PN NR		N/A	37		37	100.00	.54	.00
KREUSCH SW DORN		N/A	33	14	19	135.71	.48	.17
GERTCKR NRN GLU		N/A	26		26	100.00	.38	.00
NAHE KZCH KR KB		N/A	23		23	100.00	.34	.00
ALBCH SCHNDR HP		N/A	23		23	100.00	.34	.00
KESSELER RG RSL		N/A	22		22	100.00	.32	.00
WHS HEGER PN GR		N/A	19		19	100.00	.28	.00
HEX VOM DSTN PN		N/A	19		19	100.00	.28	.00
SCHLS RH OV RSL		N/A	18	11	7	63.64	.26	.13
GOLDSPARKLER		N/A	17		17	100.00	.25	.00
SOEHNE ICE WINE		N/A	16		16	100.00	.23	.00
G&M MACHMER GWZ		N/A	14		14	100.00	.20	.00
ALBCH DUR GLUWN		N/A	13		13	100.00	.19	.00
KLOSTRKLR SGNDF		N/A	13		13	100.00	.19	.00
FZ RTTR GEW SPT		N/A	11		11	100.00	.16	.00
BECKER PN PFALZ		N/A	10		10	100.00	.15	.00
REVIVE RIESLING		N/A	9		9	100.00	.13	.00
FURST VN METNCH		N/A	8		8	100.00	.12	.00
HEINZ EFL EISMN		N/A	7		7	100.00	.10	.00
BASSRMN J DEDSH		N/A	4		4	100.00	.06	.00
BINZ RSLNG KAB		N/A	4		4	100.00	.06	.00

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
DR PAULY BW SNH		N/A	3		3	100.00	.04	.00
DR PAULY BB KAB		N/A	2	11	-9	-81.82	.03	.13
DESIRE RIESLING		N/A	1	1		.00	.01	.01
HOT ROD RIESLING		N/A	1			100.00	.01	.00
G&M MACHMER ROS		N/A	1		1	100.00	.01	.00
REBHLZ PN NR SP		N/A	1		1	100.00	.01	.00
BLK TWR TWIN PK		N/A		146	-146	-100.00	.00	1.79
IRONSTN RSL PFZ		N/A		76	-76	-100.00	.00	.93
FRTZ WND NS KAB		N/A		24	-24	-100.00	.00	.29
K JHN MLTR HTHM		N/A		3	-3	-100.00	.00	.04
<b>TOTAL GERMAN OTHER</b>			<b>6840</b>	<b>8154</b>	<b>-1314</b>	<b>-16.11</b>		
ITL BARDOLINO		949	3152	2897	255	8.80	99.72	97.12
BOLLA BARDOLINO		N/A	9	86	-77	-89.53	.28	2.88
CORTE GIARA								
<b>TOTAL ITL BARDOLINO</b>			<b>3161</b>	<b>2983</b>	<b>178</b>	<b>5.97</b>		
ITL BIANCO								
RIUNITE BIANCO		1149	10613	11547	-934	-8.09	58.48	58.45
RIUNITE BLS BNC		1699	3797	3717	80	2.15	20.92	18.82
PRNCPTO VLD BNC		1039	2117	2434	-317	-13.02	11.67	12.32
CANTNA ZCCGNINI		1499	619	1208	-589	-48.76	3.41	6.12
ANTNORI VLLA WH		1399	610	649	-39	-6.01	3.36	3.29
PORTA VITA BNCO		N/A	180		180	100.00	.99	.00
MOTTURA DL SNT0		999	65		65	100.00	.36	.00
TFNBRNR PN BNC		N/A	41	30	11	36.67	.23	.15
FALESCO VITIANO		N/A	39	124	-85	-68.55	.21	.63
PRIMO BACIO		1199	22		22	100.00	.12	.00
CSTLO D REG BNC		N/A	13		13	100.00	.07	.00
BASTIANCH VESPA		N/A	12		12	100.00	.07	.00
TASCA ALM RGLAL		N/A	11	40	-29	-72.50	.06	.20
REMO FARINA CUS		N/A	7		7	100.00	.04	.00
SARTORI FERDI		N/A	2	4	-2	-50.00	.01	.02
KADRAI LAZIO		N/A		1	-1	-100.00	.00	.01
<b>TOTAL ITL BIANCO</b>			<b>18148</b>	<b>19754</b>	<b>-1606</b>	<b>-8.13</b>		
ITL CHIANTI								
RUFFINO RED		899	9700	7977	1723	21.60	19.05	15.61
BOLLA		949	7399	6540	859	13.13	14.53	12.80
ELMO PIO		999	3379	3618	-239	-6.61	6.64	7.08
MELINI BRGH ELS		899	2439	3181	-742	-23.33	4.79	6.22
RUFF RSRVA DCAL		2299	2370	2275	95	4.18	4.65	4.45
GABBIANO		899	2364	2302	62	2.69	4.64	4.50
DA VINCI		1499	2262	2251	11	.49	4.44	4.41
PLACIDO PRM SEL		1299	2154	2394	-240	-10.03	4.23	4.68
FOLONARI		1299	1922	1686	236	14.00	3.77	3.30
STRACCALI CHIAN		1099	1763	1547	216	13.96	3.46	3.03
CECCHI CLASSICO		1499	1620	1369	251	18.33	3.18	2.68
BANFI V CLS RSV		1799	1569	1220	349	28.61	3.08	2.39
BANFI CLASSICO		1299	1184	1317	-133	-10.10	2.33	2.58
GABBIANO CLSSCO		1399	1167	1049	118	11.25	2.29	2.05
BELL'AGIO		1399	1130	1097	33	3.01	2.22	2.15
FONTRTLI SER LP		N/A	946	114	832	729.82	1.86	.22
ROC DM CHI CLAS		1599	899	778	121	15.55	1.77	1.52
RENZO MASI RIS		N/A	853	44	809	1838.64	1.68	.09
CSTLLO D'ALBOLA		1799	852	904	-52	-5.75	1.67	1.77
BORGO CLASSICO		N/A	689		689	100.00	1.35	.00
ROC DM CHIA RIS		2299	683	618	65	10.52	1.34	1.21
CSTLO VRZNO CLS		1999	575	494	81	16.40	1.13	.97
BANFI SUPERIORE		1099	534	41	493	1202.44	1.05	.08
SANTA DOROTEA		N/A	516		516	100.00	1.01	.00
RICASOLI RISRVA		N/A	350		350	100.00	.69	.00
FRSCBLDI NPZANO		N/A	234	291	-57	-19.59	.46	.57
SNTA MRGHTA CLS		2299	210	362	-152	-41.99	.41	.71
LUIANO CLASSIC		N/A	138	155	-17	-10.97	.27	.30
RUFFINO SUPRIOR		N/A	94	134	-40	-29.85	.18	.26
RICASOLI DL BRN		1899	90		90	100.00	.18	.00
FONTRTOLI CLSSC		N/A	87	141	-54	-38.30	.17	.28
RUFFNO RS DCL G		N/A	78	12	66	550.00	.15	.02
LASORDA		N/A	59	52	7	13.46	.12	.10
QUERCETO DOCG		N/A	55		55	100.00	.11	.00
VILLA CALCINAIA		1799	55		55	100.00	.11	.00
CARPINETO RSRVA		N/A	51	44	7	15.91	.10	.09
BORGO CLSCO RSV		N/A	50	868	-818	-94.24	.10	1.70
CARPNT0 CLASSCO		N/A	38	35	3	8.57	.07	.07
PICCINI CLASSCO		N/A	34	26	8	30.77	.07	.05
DUCA ROCCABIANC		N/A	34		34	100.00	.07	.00
PONDERE MBC GOB		N/A	32		32	100.00	.06	.00
CSTLO VRZ CL RS		N/A	31		31	100.00	.06	.00
POGGIO BNL RISV		N/A	27		27	100.00	.05	.00
ANTRI RISERVA		N/A	26		26	100.00	.05	.00
FATTORIA BSC RF		N/A	23	74	-51	-68.92	.05	.14
ANTRI MRCHS CCR		N/A	16	16		.00	.03	.03
VILLA SANTANA		N/A	16		16	100.00	.03	.00
DANZANTE		N/A	15	655	-640	-97.71	.03	1.28
LIVERNANO CLSC		N/A	9	40	-31	-77.50	.02	.08
CAST BOSSI CLSS		N/A	9	29	-20	-68.97	.02	.06
VILLA CALCIN RS		N/A	9		9	100.00	.02	.00
CAST BS BERARDO		N/A	8	50	-42	-84.00	.02	.10
RUFF SANTE DAME		N/A	7	29	-22	-75.86	.01	.06

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
RICASOLI BRL CL		N/A	7	21	-14	-66.67	.01	.04
PICCINI CLS RSV		N/A	6	455	-449	-98.68	.01	.89
S QURCO COL SNS		N/A	6	23	-17	-73.91	.01	.05
VILLA DI GEGGNO		N/A	6	2	4	200.00	.01	.00
BELLA SERA		N/A	5	875	-870	-99.43	.01	1.71
MELINI CLS RSVA		N/A	4	45	-41	-91.11	.01	.09
AGRCLA QRLA CLS		N/A	4		4	100.00	.01	.00
AMALIA		N/A	3	171	-168	-98.25	.01	.33
PEPPOLI CLASSCO		N/A	3	38	-35	-92.11	.01	.07
CECCHI NATIO		N/A	3	12	-9	-75.00	.01	.02
TERRABNCA CROCE		N/A	3		3	100.00	.01	.00
VLLA CFGGO RSVA		N/A	2	42	-40	-95.24	.00	.08
SAN LEONINO CLS		N/A	2	21	-19	-90.48	.00	.04
TERRABNCA SCSDO		N/A	2		2	100.00	.00	.00
DA VINCI CLSSCO		N/A	1	201	-200	-99.50	.00	.39
MONROSSO MONSTO		N/A	1	27	-26	-96.30	.00	.05
TIZIANO CLS GLD		N/A	1	17	-16	-94.12	.00	.03
MONSANTO CLS RS		N/A	1	17	-16	-94.12	.00	.03
IL PIAGGIONE RS		N/A	1	16	-15	-93.75	.00	.03
ANTRI PSSGNO RS		N/A	1	6	-5	-83.33	.00	.01
PANZANELLO CLSC		N/A	1	5	-4	-80.00	.00	.01
CSTLLO D AMA CL		N/A	1	2	-1	-50.00	.00	.00
TOMAILO RSV FMG		N/A	1	2	-1	-50.00	.00	.00
FRSCBDI MNTSODI		N/A	1	1		.00	.00	.00
CSTLO MLTO RIS		N/A	1		1	100.00	.00	.00
GABBIANO RESRVA		N/A		1989	-1989	-100.00	.00	3.89
PLACIDO DOCG		N/A		417	-417	-100.00	.00	.82
NOZZOLE CLS RSV		N/A		228	-228	-100.00	.00	.45
ANTRI SNTA CRIS		N/A		210	-210	-100.00	.00	.41
RICASOLI CLSSCO		N/A		94	-94	-100.00	.00	.18
COLLAZZI BASTNI		N/A		89	-89	-100.00	.00	.17
TENUTA D ARCENO		N/A		49	-49	-100.00	.00	.10
NZZLE RS L FRRA		N/A		48	-48	-100.00	.00	.09
ACINUM		N/A		40	-40	-100.00	.00	.08
VILLA MANGICANE		N/A		26	-26	-100.00	.00	.05
FATTRIA DEL CRR		N/A		20	-20	-100.00	.00	.04
BADIA CLSCO RIS		N/A		10	-10	-100.00	.00	.02
TERRE DI BO RSV		N/A		10	-10	-100.00	.00	.02
GAGLIOLE RB CLS		N/A		9	-9	-100.00	.00	.02
QUERCETO CLS RS		N/A		9	-9	-100.00	.00	.02
TOMAILO CLS RS		N/A		7	-7	-100.00	.00	.01
BADIA CLASSICO		N/A		6	-6	-100.00	.00	.01
D VINCI RISERVA		N/A		3	-3	-100.00	.00	.01
RUFFINO IL LEO		N/A		2	-2	-100.00	.00	.00
L'OCA CIUCA RIS		N/A		1	-1	-100.00	.00	.00
PLACIDO CLS RES		N/A		1	-1	-100.00	.00	.00
ROC DM ALFONZO		N/A		1	-1	-100.00	.00	.00
VALIANO CLSC RS		N/A		1	-1	-100.00	.00	.00
SAN JACOPO VCCH		N/A		1	-1	-100.00	.00	.00
SELVPNA VN SNTD		N/A		1	-1	-100.00	.00	.00
SAN LEONINO RES		N/A		1	-1	-100.00	.00	.00
<b>TOTAL ITL CHIANTI</b>			<b>50921</b>	<b>51101</b>	<b>-180</b>	<b>-.35</b>		
ITL LAMBRUSCO								
RIUNITE LMBRUSCO		849	76631	83923	-7292	-8.69	93.01	92.94
RIUNITE WHITE		1149	5762	6371	-609	-9.56	6.99	7.06
<b>TOTAL ITL LAMBRUSCO</b>			<b>82393</b>	<b>90294</b>	<b>-7901</b>	<b>-8.75</b>		
ITL PIN GRIGIO								
CAVIT PN GRIGIO		899	80689	80053	636	.79	34.46	34.89
BELLA SERA		799	29126	32707	-3581	-10.95	12.44	14.25
ECCO DOMANI B L		1199	15671	11782	3889	33.01	6.69	5.13
MEZZACORONA		999	11680	10702	978	9.14	4.99	4.66
FOLONARI		899	11436	13033	-1597	-12.25	4.88	5.68
BOLLA PN GRIGIO		949	9752	9607	145	1.51	4.17	4.19
RUFFINO LUMINA		899	9613	5105	4508	88.31	4.11	2.22
SNTA MRGHTA VAL		2299	9068	8213	855	10.41	3.87	3.58
WALNUT CR P GRG		1199	7501	8201	-700	-8.54	3.20	3.57
MORASSUTTI		1099	6512	10628	-4116	-38.73	2.78	4.63
CUPCAKE TRENTO		N/A	6099	3715	2384	64.17	2.60	1.62
VILLA SORONO		599	4671	5414	-743	-13.72	1.99	2.36
VOGA		1299	3743	4294	-551	-12.83	1.60	1.87
PLACIDO PRM SEL		1299	3526	4514	-988	-21.89	1.51	1.97
FONTANA CANDIDA		899	3315	4266	-951	-22.29	1.42	1.86
PRNPTO PN GRIG		1199	2293	9	2284	*****	.98	.00
S ANGELO PN GRG		1699	2248	1853	395	21.32	.96	.81
VILLA MARCHESE		N/A	1914	541	1373	253.79	.82	.24
DA VINCI VENEZI		1499	1516	871	645	74.05	.65	.38
CANTNA ZCCGNINI		1499	1366	153	1213	792.81	.58	.07
KRIS ALTO ADIGE		1499	1250	1167	83	7.11	.53	.51
BARONE FINI		1299	1165	1018	147	14.44	.50	.44
SPASSO		999	1098	611	487	79.71	.47	.27
ZITA		N/A	1046		1046	100.00	.45	.00
DANZANTE		1099	962	1129	-167	-14.79	.41	.49
SANTI		1399	955	639	316	49.45	.41	.28
DRAGANI T CHIET		999	834	486	348	71.60	.36	.21
A MANO		999	761	711	50	7.03	.33	.31
ALTA LUNA TRENT		1299	758	371	387	104.31	.32	.16
BOTTEGA VIN PG		1699	673	888	-215	-24.21	.29	.39
DUE TORRI		1199	616	565	51	9.03	.26	.25
RAMONA SINGER		1499	589	26	563	2165.38	.25	.01

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
POZZI SICILIA		1099	420	262	158	60.31	.18	.11
ITALO GESCON		1289	410	45	365	811.11	.18	.02
BARTENURA		1499	406	336	70	20.83	.17	.15
BORTLUZZI VENEZ		N/A	92	101	-9	-8.91	.04	.04
LA TUNELLA P GR		N/A	80	609	-529	-86.86	.03	.27
LASORDA		N/A	47	48	-1	-2.08	.02	.02
BERTANI VELANTI		N/A	42		42	100.00	.02	.00
MASO POLI		N/A	25		25	100.00	.01	.00
RITRATTI		N/A	25		25	100.00	.01	.00
JERMANN PNT GRG		N/A	24	7	17	242.86	.01	.00
CORTENOVA VENZE		N/A	21		21	100.00	.01	.00
VOLERE BG PURSE		N/A	18		18	100.00	.01	.00
LA DONNA VENETO		N/A	14	581	-567	-97.59	.01	.25
CASA DE LUCA		N/A	10	27	-17	-62.96	.00	.01
MASO CANALI		N/A	9	598	-589	-98.49	.00	.25
SAN MICHELE		N/A	9		9	100.00	.00	.00
DAVID ALESSNDRO		N/A	8	13	-5	-38.46	.00	.01
SAXOPHONE		N/A	7		7	100.00	.00	.00
CONTI D'ARCO		N/A	6	11	-5	-45.45	.00	.00
PIGHIN		N/A	5	485	-480	-98.97	.00	.21
TENUTA ANNA ART		N/A	5	12	-7	-58.33	.00	.01
SAN GIUSEPPE		N/A	3	1124	-1121	-99.73	.00	.49
ANTRI SNTA CRIS		N/A	2	193	-191	-98.96	.00	.08
LUNA LNA PREM		N/A	1	187	-186	-99.47	.00	.08
POZZI PINOT GRI		N/A	1	9	-8	-88.89	.00	.00
MAREGA		N/A	1	1		.00	.00	.00
TOMMASI LE RSSE		N/A	1		1	100.00	.00	.00
CORTENOVA VENTO		N/A	1		1	100.00	.00	.00
RUFFINO		N/A		1297	-1297	-100.00	.00	.57
NANDO ISONZO		N/A		209	-209	-100.00	.00	.09
ANGEL JUICE		N/A		10	-10	-100.00	.00	.00
TFNBRNR ALT AD		N/A		8	-8	-100.00	.00	.00
CORTE GIARA		N/A		6	-6	-100.00	.00	.00
ANDRIANO ALT AD		N/A		3	-3	-100.00	.00	.00
TERLANO		N/A		2	-2	-100.00	.00	.00
KETTMEIR PN GRG		N/A		2	-2	-100.00	.00	.00
CONTE BRND PN G		N/A		1	-1	-100.00	.00	.00
ATTEMS		N/A		1	-1	-100.00	.00	.00
<b>TOTAL ITL PIN GRIGO</b>			<b>234139</b>	<b>229460</b>	<b>4679</b>	<b>2.04</b>		
ITL RSTO/BLSH								
PRNCPTO BLUSH		1039	6578	7537	-959	-12.72	92.40	93.12
PORTA VITA RSTO		N/A	211		211	100.00	2.96	.00
FALESCO VIT RSE		N/A	114		114	100.00	1.60	.00
SANTI INFN ROSE		N/A	93	1	92	9200.00	1.31	.01
BASTIANCH ROSTO		N/A	56		56	100.00	.79	.00
DOMODIMONTI PIC		N/A	34		34	100.00	.48	.00
VOLERE PK PURSE		N/A	20		20	100.00	.28	.00
PLANETA ROSE		N/A	12		12	100.00	.17	.00
PRNCPTO PNT GRG		N/A	1	553	-552	-99.82	.01	6.83
LUNA LNA PINK		N/A		3	-3	-100.00	.00	.04
<b>TOTAL ITL RSTO/BLSH</b>			<b>7119</b>	<b>8094</b>	<b>-975</b>	<b>-12.05</b>		
ITL SOAVE								
BOLLA SOAVE WHT		1599	1045	1066	-21	-1.97	41.82	33.63
FOLNRI SOAVE WT		1299	906	1202	-296	-24.63	36.25	37.92
SI ITALIA WHITE		999	405	530	-125	-23.58	16.21	16.72
IL POGGIO		999	44		44	100.00	1.76	.00
ALLEGRI VENTO		N/A	32		32	100.00	1.28	.00
PIEROPAN CLSSCO		N/A	30	336	-306	-91.07	1.20	10.60
SANTI MNTFRT CL		N/A	29		29	100.00	1.16	.00
ALLEGRI CLSCO		N/A	3	13	-10	-76.92	.12	.41
CORTE GIARA PGS		N/A	3	7	-4	-57.14	.12	.22
SUAVIA CLASSIC		N/A	2	16	-14	-87.50	.08	.50
<b>TOTAL ITL SOAVE</b>			<b>2499</b>	<b>3170</b>	<b>-671</b>	<b>-21.17</b>		
ITL VLPLCELLA								
BOLLA VALPLCLA		949	7437	7765	-328	-4.22	70.71	73.69
FOLNRI VALPLCEL		1299	1129	1532	-403	-26.31	10.74	14.54
ZENATO CLASSICO		1399	520	545	-25	-4.59	4.94	5.17
ZENATO RIPASSO		N/A	469		469	100.00	4.45	.00
ALLEGRI		N/A	336	111	225	202.70	3.19	1.05
TEDESCHI CAPTEL		N/A	230	274	-44	-16.06	2.19	2.60
BERTANI SECCO		1699	220	252	-32	-12.70	2.09	2.39
SANTI SOLANE		N/A	41		41	100.00	.39	.00
ALLEGRI VALPL		N/A	35		35	100.00	.33	.00
BERTANI AMARONE		N/A	20	7	13	185.71	.19	.07
CESARI CLASSICO		N/A	18		18	100.00	.17	.00
BERTANI ARVEDI		N/A	14		14	100.00	.13	.00
LE SALETTE CLSC		N/A	13	21	-8	-38.10	.12	.20
REMO FRNO RPSSO		N/A	12		12	100.00	.11	.00
SANTI AMRN DELA		N/A	10		10	100.00	.10	.00
FAMIGLIA PSQ AM		N/A	6	5	1	20.00	.06	.05
TENUTA SNT AMRN		N/A	4		4	100.00	.04	.00
CESARI SP BOSAN		N/A	3		3	100.00	.03	.00
BERTANI VLA NVR		N/A		10	-10	-100.00	.00	.09
L RAGOSE AMR DL		N/A		9	-9	-100.00	.00	.09
ZENI AMARONE		N/A		6	-6	-100.00	.00	.06
<b>TOTAL ITL VLPLCELLA</b>			<b>10517</b>	<b>10537</b>	<b>-20</b>	<b>-.19</b>		

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
ITALIAN OTHER								
ELMO PIO MOSCTO		949	38789	38974	-185	- .47	14.62	16.46
CAVIT PINOT NOR		899	19238	20833	-1595	-7.66	7.25	8.80
RIUNITE BLK MRL		1149	10555	10721	-166	-1.55	3.98	4.53
CAVIT RIESLING		899	8165	8051	114	1.42	3.08	3.40
RIUNTE D/OR MOS		1149	8132	2646	5486	207.33	3.06	1.12
ROSCATO RSO DLC		899	7775	797	6978	875.53	2.93	.34
BOLLA MERLOT		949	6563	5460	1103	20.20	2.47	2.31
CAVIT MERLOT		899	6429	7167	-738	-10.30	2.42	3.03
PRNCPTO VLD RSO		1039	6080	6681	-601	-9.00	2.29	2.82
BOLLA PINOT NOR		949	4773	3628	1145	31.56	1.80	1.53
CANTNA ZAC MONT		1499	4642	6662	-2020	-30.32	1.75	2.81
RIUNITE RASPBRY		1699	4466	4298	168	3.91	1.68	1.81
CAVIT CHARDONNY		899	4334	4111	223	5.42	1.63	1.74
CAVIT CABERNET		1499	4219	3710	509	13.72	1.59	1.57
PRNCPTO PN G/CH		1199	4086	2733	1353	49.51	1.54	1.15
PIO SWEET RED		949	4047		4047	100.00	1.52	.00
BELLA SERA P NR		1299	3970	4227	-257	-6.08	1.50	1.78
BELLA SERA MSCT		799	3911	2422	1489	61.48	1.47	1.02
CITRA MONTEPUL		1199	3542	3547	-5	- .14	1.33	1.50
BOLLA CAB SAUV		949	3526	2783	743	26.70	1.33	1.18
BOLLA SANGIOVE		949	3407	3033	374	12.33	1.28	1.28
CUPCAKE MSC AST		1199	2853	60	2793	4655.00	1.08	.03
IONIS GOCCE MRL		N/A	2545		2545	100.00	.96	.00
BOLLA CHARDONNY		949	2514	2201	313	14.22	.95	.93
OPICI RED BRBRN		1899	2456	2688	-232	-8.63	.93	1.14
FNTA CNDA FRSCF		899	2456	2468	-12	- .49	.93	1.04
E DOMANI MRL BL		1199	2285	2149	136	6.33	.86	.91
IONIS GOCCE SLC		N/A	2208		2208	100.00	.83	.00
ALASIA MSCT AST		1399	2137	2049	88	4.29	.81	.87
DRAGNI MONT ABZ		699	2123	2565	-442	-17.23	.80	1.08
BELLA SERA MRLT		1299	2107	2738	-631	-23.05	.79	1.16
RUFF ORVIETO CL		999	2056	2038	18	.88	.77	.86
TISDALE PN PDV		599	2035	3450	-1415	-41.01	.77	1.46
VLLA SRNO PN NR		999	1896	2710	-814	-30.04	.71	1.14
CITRA TREBBIANO		1199	1895	1995	-100	-5.01	.71	.84
FOLNRI PN N VNZ		1299	1870	1743	127	7.29	.70	.74
CAVIT COLL MSCT		899	1823	708	1115	157.49	.69	.30
LUNA CHR/GRIGIO		1899	1685	3902	-2217	-56.82	.63	1.65
L SCOLCA GV BLK		N/A	1669	164	1505	917.68	.63	.07
ANTRI SNTA CRIS		1399	1371	1447	-76	-5.25	.52	.61
CENTINE RED		1099	1324	1298	26	2.00	.50	.55
BARTNRA MSC AST		1499	1282	997	285	28.59	.48	.42
CARPINO DOGJLO		1299	1196	1200	-4	- .33	.45	.51
LEOPOLDO D'ECHO		N/A	1171		1171	100.00	.44	.00
COL-SASO SNG/CB		999	1154	875	279	31.89	.43	.37
MSTBDNO AGL CMP		N/A	1151	154	997	647.40	.43	.07
ARGIOLAS ROSSO		N/A	1147		1147	100.00	.43	.00
STEMMARI NERO		1099	1064	929	135	14.53	.40	.39
E DOMANI PNT NR		1199	1043	853	190	22.27	.39	.36
RUFFINO AZIANO		1499	1035	997	38	3.81	.39	.42
FUSO BRBRA RSSO		N/A	1012		1012	100.00	.38	.00
ZITA MONTEPULCN		N/A	1011		1011	100.00	.38	.00
VITALONGA ELCNE		N/A	1000		1000	100.00	.38	.00
NINFA RIPANI OF		N/A	987		987	100.00	.37	.00
VLA S VLNTNO SG		N/A	971		971	100.00	.37	.00
MONTE ANTCO RSO		1399	967	901	66	7.33	.36	.38
FOLNRI MNTPLCNO		1299	929		929	100.00	.35	.00
CORVO RED		1099	913	977	-64	-6.55	.34	.41
POZZI NRO D AVL		1099	901	654	247	37.77	.34	.28
TERRANA NIC MNT		N/A	887		887	100.00	.33	.00
ANTRI VLLA TSCN		2399	884	820	64	7.80	.33	.35
BLACK TOWER MSC		1499	883		883	100.00	.33	.00
GAVIA PRINCPSSA		1399	869	844	25	2.96	.33	.36
MASI CAMPOFIORN		1799	833	734	99	13.49	.31	.31
TURLO SALVIANO		N/A	796		796	100.00	.30	.00
RCCA DEL SAS SG		1499	794	707	87	12.31	.30	.30
FRSCBDI TINTA CS		N/A	793		793	100.00	.30	.00
E DOMANI MOSCTO		1199	791		791	100.00	.30	.00
A MANO PRIMITVO		999	757	875	-118	-13.49	.29	.37
CAVIT CAB SAUV		899	738	826	-88	-10.65	.28	.35
CAPSTRNO MNT AB		1199	718	713	5	.70	.27	.30
CELLI SANG RMGN		N/A	700		700	100.00	.26	.00
ENRICO MOSCATO		N/A	698		698	100.00	.26	.00
ZONA PECRNO CHT		N/A	688		688	100.00	.26	.00
BOLLA RIESLING		1599	685	1231	-546	-44.35	.26	.52
PIETRFFITA VRNCI		1399	683	645	38	5.89	.26	.27
CAVALIERE MSCT		N/A	682		682	100.00	.26	.00
ROC DM CAMPOMCN		N/A	666		666	100.00	.25	.00
AZIENDA SB RSSO		N/A	663		663	100.00	.25	.00
MOVENDO RIESLING		N/A	662	246	416	169.11	.25	.10
SAN FELO MORELL		N/A	651		651	100.00	.25	.00
POZZI CAB SAUV		1099	613	496	117	23.59	.23	.21
ZONA TREBBIANO		N/A	604		604	100.00	.23	.00
ROCCA D SNT AVL		N/A	587	4	583	*****	.22	.00
MANDRSSA NERO		899	583	616	-33	-5.36	.22	.26
PULEO SYRAH		N/A	580		580	100.00	.22	.00
CASTLLNI BIAGIO		1099	575	575	6	.00	.22	.24
FTIRA MGLNO MRL		N/A	548		542	9033.33	.21	.00
CESARI SNGV RMG		1899	528	492	36	7.32	.20	.21
VLLA SRNO RSLNG		599	522	410	112	27.32	.20	.17
BELGUARDO SERRT		N/A	485	31	454	1464.52	.18	.01



# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
MRTNI RSSI MSCT		1499	473	197	276	140.10	.18	.08
ASSOLUTO PRMTVO		N/A	444		444	100.00	.17	.00
ZISOLA NERO		N/A	441		441	100.00	.17	.00
ASSOLUTO NEGMRO		N/A	438		438	100.00	.17	.00
MASSI MANDR VER		N/A	433		433	100.00	.16	.00
GRITTA DL SOL PD		N/A	427		427	100.00	.16	.00
BERTANI DUE UVE		1499	417	557	-140	-25.13	.16	.24
FOLONARI RSLNG		1299	415	463	-48	-10.37	.16	.20
PIO CSR BRB ALB		1999	412	364	48	13.19	.16	.15
CARPNTO DGJL WH		1299	406	401	5	1.25	.15	.17
SNTA MRGHTA MRL		1799	394	418	-24	-5.74	.15	.18
FOLONARI MOSCAT		899	388	368	20	5.43	.15	.16
STA MRG CHR ORT		1399	384	542	-158	-29.15	.14	.23
LE STOPPIE VRMT		N/A	382		382	100.00	.14	.00
RUFFINO IL DCAL		1899	373	472	-99	-20.97	.14	.20
FRANSE MNT ABRZ		1199	373	320	53	16.56	.14	.14
MACULAN PIN&TOI		N/A	370	232	138	59.48	.14	.10
MOVENDO MOSCATO		1199	356	952	-596	-62.61	.13	.40
CENTINE WHITE		1099	354	404	-50	-12.38	.13	.17
TENUTO D PIA CR		N/A	340		340	100.00	.13	.00
MASI MASIANCO		1499	319	389	-70	-17.99	.12	.16
CSTLO MNC LIANT		N/A	314	239	75	31.38	.12	.10
E DOMANI CHD/PG		N/A	312	1092	-780	-71.43	.12	.46
RIGATONI PUGLIA		999	300	353	-53	-15.01	.11	.15
SETTESL 7 SN CH		N/A	287		287	100.00	.11	.00
MONTI GDI PCRNO		N/A	280		280	100.00	.11	.00
PIO CESARE DOLC		1999	258	250	8	3.20	.10	.11
BOLLA AMARONE		3999	242	210	32	15.24	.09	.09
ROCCA D SNT AGL		N/A	239	534	-295	-55.24	.09	.23
ROCCA D SNT GRC		N/A	237		237	100.00	.09	.00
DNNAFUGATA SDR		N/A	232	251	-19	-7.57	.09	.11
CESARI M RIPSSO		2199	214	234	-20	-8.55	.08	.10
LA QUERCLNA IST		N/A	214		214	100.00	.08	.00
MARCH BRLO BRLO		3999	212	271	-59	-21.77	.08	.11
MASSI MANDR SCN		N/A	212		212	100.00	.08	.00
PORTA VITA RSSO		N/A	210		210	100.00	.08	.00
PIO CSR MOSCATO		1899	183	217	-34	-15.67	.07	.09
CARPNTO BRUNLLO		N/A	181		181	100.00	.07	.00
POPPIANO VIOGNR		N/A	178		178	100.00	.07	.00
MASI AMRONE CLS		4999	176	198	-22	-11.11	.07	.08
CORTESE BRB RBJ		N/A	175	3	172	5733.33	.07	.00
FRSCBLDI GCONDO		N/A	166	11	155	1409.09	.06	.00
MONTEFIORE MSCT		1199	164		164	100.00	.06	.00
FALNGHNA SNNO W		N/A	163	859	-696	-81.02	.06	.36
DUE TORRI MERLT		1199	153	255	-102	-40.00	.06	.11
FALESCO TELLUS		N/A	150		150	100.00	.06	.00
TRVGLNI GATTNRA		2999	146	165	-19	-11.52	.06	.07
COLOSI RSSO SCL		N/A	146	1	145	*****	.06	.00
CSTLLO BRUN MNT		6299	143	133	10	7.52	.05	.06
COLLAZZI TOSCNA		N/A	142	49	93	189.80	.05	.02
VIGNETI MSA MNL		N/A	141		141	100.00	.05	.00
ANTNRI SC CAMPG		1399	132		132	100.00	.05	.00
ADSSO CGNA RMGN		N/A	129	118	11	9.32	.05	.05
RCCA FRSSINELLO		N/A	127	704	-577	-81.96	.05	.30
P LG LEOPOLDINI		N/A	123		123	100.00	.05	.00
RATTI PAT MNFRT		N/A	119	8	111	1387.50	.04	.00
CASTELVERO BARB		N/A	113	43	70	162.79	.04	.02
CARPNTO SILANO		N/A	101	24	77	320.83	.04	.01
FALESCO ROSSO		N/A	99	276	-177	-64.13	.04	.12
CONTI BRNDLN TR		N/A	98	4	94	2350.00	.04	.00
MI AMORE CAGNIN		N/A	95	155	-60	-38.71	.04	.07
C D'ORCA BRN MN		N/A	92	32	60	187.50	.03	.01
LUNAE VERMNTINO		1999	91	53	38	71.70	.03	.02
TERRBNCA CMPCCO		N/A	91		91	100.00	.03	.00
MANDRSSA FIANO		N/A	89	137	-48	-35.04	.03	.06
VLLA PLLO BORGO		N/A	88	397	-309	-77.83	.03	.17
RUFFINO MOS AST		1499	88		88	100.00	.03	.00
PIO CESARE BRLO		5799	83	93	-10	-10.75	.03	.04
VALLE REALE V N		N/A	81	65	16	24.62	.03	.03
VIBERTI B PADRE		N/A	81	42	39	92.86	.03	.02
F SANNITI FLGHN		1499	80		80	100.00	.03	.00
SOLDERA BRN MNT		N/A	78		78	100.00	.03	.00
TORMRSC NEPRICA		N/A	77		77	100.00	.03	.00
CASALONE ROSSO		1399	77		77	100.00	.03	.00
MONTEVETRANO RD		N/A	76	47	29	61.70	.03	.02
FNTFDA DOL BRIC		N/A	73		73	100.00	.03	.00
CARPNTO DGJL RS		N/A	72		72	100.00	.03	.00
MACULN MOS DNDL		N/A	69		69	100.00	.03	.00
LAYER CAKE ZINF		N/A	69		69	100.00	.03	.00
FONTRTOLI SIEPT		N/A	68	218	-150	-68.81	.03	.09
CECCHI BNZ SNGV		N/A	67	28	39	139.29	.03	.01
MOTTURA NEGMRO		999	67		67	100.00	.03	.00
LA BRSCA VN NBL		N/A	65	20	45	225.00	.02	.01
VOGA MOSCATO		N/A	64		64	100.00	.02	.00
F SANNITI AGLNLC		2999	62		62	100.00	.02	.00
ARGIOLAS PEDERA		N/A	60	29	31	106.90	.02	.01
PIO CSR CRTS GV		N/A	58	54	4	7.41	.02	.02
REGGLI D'ALMRT		N/A	58		58	100.00	.02	.00
ARGIOLAS COS CN		N/A	56		56	100.00	.02	.00
CLS PECCI B MNT		N/A	56		56	100.00	.02	.00
TRVGLNI GTT TRE		N/A	55	8	47	587.50	.02	.00
PURATO NERO AVO		N/A	55		55	100.00	.02	.00
OPICI TSCNO STW		N/A	53	103	-50	-48.54	.02	.04

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
FEUDI CAMPANARO		N/A	53		53	100.00	.02	.00
FEUDI FALANGHNA		N/A	51	60	-9	-15.00	.02	.03
ALTSINO RSO ALT		N/A	49	22	27	122.73	.02	.01
DAMILANO BRB AS		N/A	49		49	100.00	.02	.00
CANTELE PRM SLN		N/A	49		49	100.00	.02	.00
RIZZI BRBSCO RS		N/A	47	142	-95	-66.90	.02	.06
DEL CERRO VN NB		N/A	47		47	100.00	.02	.00
COLOSI NRO D'AV		N/A	46	24	22	91.67	.02	.01
SAN POLO RUBIO		N/A	46	18	28	155.56	.02	.01
ALTADONNA SNGVS		N/A	46		46	100.00	.02	.00
IL POG BRUN MNT		N/A	44	480	-436	-90.83	.02	.20
ARGIOLAS COS VM		N/A	44	60	-16	-26.67	.02	.03
BARBERA DA VINE		N/A	42		42	100.00	.02	.00
DAMILANO NEB AB		N/A	39	20	19	95.00	.01	.01
PRODTTRI BRB BR		N/A	39	15	23	143.75	.01	.01
BASTANCH FRULNO		N/A	38	59	-21	-35.59	.01	.02
CAPARZO BRN MNT		N/A	38	28	10	35.71	.01	.01
RICOSSA GAVI		N/A	38		38	100.00	.01	.00
MANERO ROSSO		N/A	37		37	100.00	.01	.00
VLLA SILVIA SNG		N/A	37		37	100.00	.01	.00
FONTRTLI BDIOLA		N/A	36	28	8	28.57	.01	.01
REGALE ROSSO		N/A	35	567	-532	-93.83	.01	.24
BISGLA AGL TRR		N/A	35	60	-25	-41.67	.01	.03
RIENZI 60 40		N/A	35	60	-25	-41.67	.01	.03
PIO CESARE ALTR		N/A	35	3	32	1066.67	.01	.00
GALARDI TRR LVR		N/A	34	60	-26	-43.33	.01	.03
BORGO STAJ MLBC		N/A	34	40	-6	-15.00	.01	.02
DI MAJO SNGVESE		N/A	34	39	-5	-12.82	.01	.02
CESARI AMARONE		N/A	34	37	-3	-8.11	.01	.02
LUCENTE LA VITE		N/A	34	11	23	209.09	.01	.00
L'ARDI DLC D'AQ		N/A	34		34	100.00	.01	.00
LA MOZZA I PERZ		N/A	33	13	20	153.85	.01	.01
CANTINA DBV NOB		N/A	33		33	100.00	.01	.00
BRANDINI BARBRA		N/A	33		33	100.00	.01	.00
VEGLO MCHLNO MC		N/A	32	16	16	100.00	.01	.01
RICOSSA MSC AST		N/A	31		31	100.00	.01	.00
CHIARLO ORM AST		N/A	31		31	100.00	.01	.00
BASTNCH SAU BLC		N/A	30	50	-20	-40.00	.01	.02
LA BRSCA SABZIO		N/A	30	42	-12	-28.57	.01	.02
CONTE BRND MERL		N/A	29	446	-417	-93.50	.01	.19
FEUDI GRECO PRM		N/A	29		29	100.00	.01	.00
LE MACCHIOLE RS		N/A	29		29	100.00	.01	.00
PIO CSR NEBBOLO		N/A	28	31	-3	-9.68	.01	.01
PRUNOTTO FIULOT		N/A	28	16	12	75.00	.01	.01
FNTNERDA GAVI		N/A	28		28	100.00	.01	.00
ANTRI TGNANELLO		N/A	27	31	-4	-12.90	.01	.01
VLLA SILVIA ABZ		N/A	27		27	100.00	.01	.00
SANTI MOSCATO		N/A	27		27	100.00	.01	.00
DNNAFUGATA MLLE		N/A	27		27	100.00	.01	.00
RICOSSA BAR AST		N/A	27		27	100.00	.01	.00
NINO NGRI INFNO		N/A	27		27	100.00	.01	.00
SELVANOVA AGLNC		N/A	26	93	-67	-72.04	.01	.04
TOMMSI PGG TUFO		N/A	26	5	21	420.00	.01	.00
FEUDI SERPICO		N/A	25	106	-81	-76.42	.01	.04
FALESCO EST EST		N/A	25	52	-27	-51.92	.01	.02
CASTLLO CUM LDE		N/A	25	19	6	31.58	.01	.01
VOLERE RD PURSE		N/A	24		24	100.00	.01	.00
MSCRLI MNT ABZ		N/A	24		24	100.00	.01	.00
FALESCO SNG UMB		N/A	23	104	-81	-77.88	.01	.04
NINO NGRI QUADR		N/A	23	1	22	2200.00	.01	.00
CHIARLO GVI MRN		N/A	23		23	100.00	.01	.00
TENUTA SG GUIDA		N/A	23		23	100.00	.01	.00
DE FORVILLE DOL		N/A	23		23	100.00	.01	.00
MANCHRA BRN MNT		N/A	22	156	-134	-85.90	.01	.07
GAJA COSTA RUSS		N/A	22	34	-12	-35.29	.01	.01
ANIMA UMB ROSSO		N/A	22	20	2	10.00	.01	.01
CA MARCNDIA PRMS		N/A	22	12	10	83.33	.01	.01
LA VILLA MNT AB		N/A	21	39	-18	-46.15	.01	.02
FEUDI GRECO TUF		N/A	21	27	-6	-22.22	.01	.01
ALTADONNA NERO		N/A	21	24	-3	-12.50	.01	.01
PRNTTO DLC D'AB		N/A	21		21	100.00	.01	.00
LUNAE MEA ROSA		N/A	21		21	100.00	.01	.00
FNTFDA BRL SRLN		N/A	21		21	100.00	.01	.00
ALTSINO BRN MNT		N/A	20	336	-316	-94.05	.01	.14
ALTSINO RSO MNT		N/A	20	21	-1	-4.76	.01	.01
CASTELLO EXCLUS		N/A	20	4	16	400.00	.01	.00
ANTRI BRMTO CHD		N/A	20	1	19	1900.00	.01	.00
ROCCA BAR BRICO		N/A	20		20	100.00	.01	.00
ISIS NERO D'AVO		N/A	20		20	100.00	.01	.00
BIGI EST EST		N/A	19	189	-170	-89.95	.01	.08
GAJA SORI TILDN		N/A	19	29	-10	-34.48	.01	.01
VIBERTI DL BARB		N/A	19		19	100.00	.01	.00
ZONA MONT D'ABZ		N/A	19		19	100.00	.01	.00
PLANETA SGRT BL		N/A	18	79	-61	-77.22	.01	.03
TORMRSCA TORCDA		N/A	18	40	-22	-55.00	.01	.02
GAJA SORI LRNZO		N/A	18	33	-15	-45.45	.01	.01
PIO CSR ARNEIS		N/A	18	24	-6	-25.00	.01	.01
GROSJEAN PN NR		N/A	18		18	100.00	.01	.00
ARGIOLAS SELGAS		N/A	18		18	100.00	.01	.00
PLZIANO LSH MLN		N/A	18		18	100.00	.01	.00
PCCNI SASSO PGO		N/A	17	2309	-2292	-99.26	.01	.98
FALSCO MRL UMBR		N/A	17	39	-22	-56.41	.01	.02
ALGRNI LA GROLA		N/A	17	6	11	183.33	.01	.00

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
TENUTA ORNL SRR		N/A	17	4	13	325.00	.01	.00
CPRZO RSO TSCN		N/A	17		17	100.00	.01	.00
CAPANNA BRN MNT		N/A	17		17	100.00	.01	.00
MSTRBDNO LC WH		N/A	16	61	-45	-73.77	.01	.03
LECHTHLR TEROLD		N/A	16	47	-31	-65.96	.01	.02
PGGO TSRO SDRIA		N/A	16	17	-1	-5.88	.01	.01
PRUNOTTO BAROLO		N/A	16	14	2	14.29	.01	.01
BERTANI UVE RSO		N/A	16		16	100.00	.01	.00
CARPNTD VN NOBL		N/A	16		16	100.00	.01	.00
LA BRSCA BRAMSL		N/A	16		16	100.00	.01	.00
DE FORVL PIEMNT		N/A	16		16	100.00	.01	.00
FANTI BRNL MNTL		N/A	16		16	100.00	.01	.00
MSTRBDNO MORBNC		N/A	15	51	-36	-70.59	.01	.02
GIRBLDI BARBARA		N/A	15	45	-30	-66.67	.01	.02
PLANETA COMETA		N/A	15	5	10	200.00	.01	.00
VIBERTI BAR SUP		N/A	15		15	100.00	.01	.00
ROCCA LGH ROSSO		N/A	15		15	100.00	.01	.00
CSTLO D REG RSO		N/A	15		15	100.00	.01	.00
CPRZO RSO MONT		N/A	14	85	-71	-83.53	.01	.04
UMBRTO CSR CLLE		N/A	14	36	-22	-61.11	.01	.02
CASTLLO BELNERO		N/A	14	9	5	55.56	.01	.00
ANTRI GUADO TSO		N/A	14	6	8	133.33	.01	.00
ROCCA D SNT FAL		N/A	14		14	100.00	.01	.00
ANTRI SCALABRON		N/A	14		14	100.00	.01	.00
BISSON BG PASTN		N/A	14		14	100.00	.01	.00
BROVIA BAROLO		N/A	14		14	100.00	.01	.00
LA TORRE ROSSO		N/A	14		14	100.00	.01	.00
PAITIN BRB SRA		N/A	13	77	-64	-83.12	.00	.03
LUCE DELLA VITE		N/A	13	43	-30	-69.77	.00	.02
PIO CSR BRBRSCO		N/A	13	17	-4	-23.53	.00	.01
ORNELLAIA		N/A	13	10	3	30.00	.00	.00
SALDNI PLST FAL		N/A	13	4	9	225.00	.00	.00
PRNTTO MOM MNFR		N/A	13	3	10	333.33	.00	.00
QUERCETO TSN RD		N/A	13		13	100.00	.00	.00
CHIARLO BARBSCO		N/A	13		13	100.00	.00	.00
FRSCBLDI SNGVSE		N/A	12	336	-324	-96.43	.00	.14
SETTE PNT ORENO		N/A	12	3	9	300.00	.00	.00
TOMMASI AMARONE		N/A	12	2	10	500.00	.00	.00
CHIARLO BRL TOR		N/A	12	1	11	1100.00	.00	.00
CASTLVCC IL BRC		N/A	12		12	100.00	.00	.00
FER ERBALUCE		N/A	12		12	100.00	.00	.00
L BTGLA LMB GR		N/A	11	29	-18	-62.07	.00	.01
TASCA ALM LEONE		N/A	11	24	-13	-54.17	.00	.01
MSTRBDNO G TUFO		N/A	11	22	-11	-50.00	.00	.01
ZENATO AMRN CLS		N/A	11	18	-7	-38.89	.00	.01
PIO CSR BRB FID		N/A	11	7	4	57.14	.00	.00
ANTNRI BRUCIATO		N/A	11	2	9	450.00	.00	.00
CASTELLO SUMMUS		N/A	11		11	100.00	.00	.00
CRITTO ARNS BLNG		N/A	11		11	100.00	.00	.00
FER CAREMA BNCA		N/A	11		11	100.00	.00	.00
MORASSUTTI MRLT		N/A	10	3430	-3420	-99.71	.00	1.45
ZENATO LUGANA		N/A	10	39	-29	-74.36	.00	.02
TRVGLINI NEBBLO		N/A	10	39	-29	-74.36	.00	.02
TERRCCO LUPICIA		N/A	10	31	-21	-67.74	.00	.01
ALGRNI AMRN CLS		N/A	10	10		100.00	.00	.00
DRAGANI MT SLVA		N/A	10	6	4	66.67	.00	.00
FALESCO ASSISI		N/A	10	3	7	233.33	.00	.00
P BEA MNT ROSSO		N/A	10		10	100.00	.00	.00
LA GIOIOSA MSCT		N/A	10		10	100.00	.00	.00
ROCCA BAR DALBA		N/A	10		10	100.00	.00	.00
TENUTA SNT SCAI		N/A	10		10	100.00	.00	.00
LUNA LNA MRL/CB		N/A	9	989	-980	-99.09	.00	.42
VLA BGL MSC AS		N/A	9	120	-111	-92.50	.00	.05
S M PALMA BOMBD		N/A	9	92	-83	-90.22	.00	.04
KRIS HEART MRLT		N/A	9	62	-53	-85.48	.00	.03
ANSELMI S VNCZO		N/A	9	28	-19	-67.86	.00	.01
ANDRIANO CP MNT		N/A	9	25	-16	-64.00	.00	.01
MSTBDNO AVLLNIO		N/A	9	23	-14	-60.87	.00	.01
TRVGLNI GATT RS		N/A	9	10	-1	-10.00	.00	.00
MSTBDNO TRS RDC		N/A	9	9		100.00	.00	.00
PRUNOTTO BRBSCO		N/A	9	6	3	50.00	.00	.00
PIO CSR PDLI CH		N/A	9	3	6	200.00	.00	.00
PLANETA CERASLO		N/A	9	2	7	350.00	.00	.00
ALGRNI LA POJA		N/A	9	2	7	350.00	.00	.00
LA MOZZA ARG MR		N/A	9		9	100.00	.00	.00
CRITTO DOLC RSNA		N/A	9		9	100.00	.00	.00
DARDO SANGIOVSE		N/A	9		9	100.00	.00	.00
BASTIANCH ROSSO		N/A	9		9	100.00	.00	.00
SANTI SASSOLORO		N/A	9		9	100.00	.00	.00
COLPETRONE SGNT		N/A	9		9	100.00	.00	.00
PATERNOSTER SYN		N/A	8	114	-106	-92.98	.00	.05
LICIA ALBARINO		N/A	8	90	-82	-91.11	.00	.04
LIBRNDI CRO BNC		N/A	8	43	-35	-81.40	.00	.02
FEUDI OGNISOLE		N/A	8	28	-20	-71.43	.00	.01
PLANETA CECILIA		N/A	8	7	1	14.29	.00	.00
BOTTEGA VIN LGR		N/A	8		5	166.67	.00	.00
JERMANN DRM CHR		N/A	8	3	8	100.00	.00	.00
SAN MCHL MULLER		N/A	8		8	100.00	.00	.00
VIETTI MOS CSNT		N/A	7	193	-186	-96.37	.00	.08
MARCH BRLO GAVI		N/A	7	44	-37	-84.09	.00	.02
GAJA DARMAGI		N/A	7	42	-35	-83.33	.00	.02
ARNLD CPR SM 25		N/A	7	32	-25	-78.13	.00	.01
ANTRI PN DL VIG		N/A	7	12	-5	-41.67	.00	.01

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
LIBRANDI CRITNE		N/A	7	11	-4	-36.36	.00	.00
MAREGA CHRDNYY		N/A	7	3	4	133.33	.00	.00
TRAMONTI INNCTO		N/A	7	1	6	600.00	.00	.00
CMPO A M BLGHRI		N/A	7	1	6	600.00	.00	.00
ANTINORI SOLATA		N/A	7	1	6	600.00	.00	.00
TORRICELLA CHR		N/A	7		7	100.00	.00	.00
TUA RITA PERLTO		N/A	7		7	100.00	.00	.00
CHRISTMAS RED		N/A	7		7	100.00	.00	.00
SINUOSO ROSSO		N/A	7		7	100.00	.00	.00
BROVIA DOLCETTO		N/A	7		7	100.00	.00	.00
C D'ORCA SPEZIE		N/A	6	68	-62	-91.18	.00	.03
FEUDI RUBRATO		N/A	6	46	-40	-86.96	.00	.02
MELINI SECO ORV		N/A	6	44	-38	-86.36	.00	.02
CASTELVERO CRTS		N/A	6	42	-36	-85.71	.00	.02
LA CARRAIA TZNR		N/A	6	40	-34	-85.00	.00	.02
CORTESE NEB LNG		N/A	6	39	-33	-84.62	.00	.02
VEGLO MCHLNO BR		N/A	6	35	-29	-82.86	.00	.01
FEUDI FIANO AVL		N/A	6	28	-22	-78.57	.00	.01
VGNETI NEGRMARO		N/A	6	17	-11	-64.71	.00	.01
CASANVA BRN MNT		N/A	6	14	-8	-57.14	.00	.01
FATTRIA LALA CS		N/A	6	14	-8	-57.14	.00	.01
RIONDO AMARONE		N/A	6	12	-6	-50.00	.00	.01
PIO CSR BRL ORN		N/A	6	5	1	20.00	.00	.00
CERBAIE BRN MNT		N/A	6	2	4	200.00	.00	.00
CA' MRCNDA MGARI		N/A	6	1	5	500.00	.00	.00
BGLO SLE NRO AV		N/A	6	1	5	500.00	.00	.00
VENTOSO MORLLNO		N/A	6		6	100.00	.00	.00
VOLPAIA BALFICO		N/A	6		6	100.00	.00	.00
BORGO CNV SV BL		N/A	6		6	100.00	.00	.00
BELGUARDO MAREM		N/A	6		6	100.00	.00	.00
CARPNTO VRNCCIA		N/A	6		6	100.00	.00	.00
SASSICAIA		N/A	6		6	100.00	.00	.00
CSTLO D REG SNG		N/A	6		6	100.00	.00	.00
STEMMARI CANTDR		N/A	6		6	100.00	.00	.00
CAPSTRNO RSO PC		N/A	6	48	-43	-89.58	.00	.02
CORTEGRA ML/COR		N/A	5	47	-42	-89.36	.00	.02
TEN VITANZA BRN		N/A	5	25	-20	-80.00	.00	.01
ELVO CGNO DOLCT		N/A	5	22	-17	-77.27	.00	.01
VALFIERI BRBRSO		N/A	5	20	-15	-75.00	.00	.01
VALDNRA RORO AR		N/A	5	20	-15	-75.00	.00	.01
DE FORVILLE BRB		N/A	5	17	-12	-70.59	.00	.01
MSTBDNO FALANGH		N/A	5	10	-5	-50.00	.00	.00
CASANVA RSO MNT		N/A	5	10	-5	-50.00	.00	.00
AGRICOLE GRTCCA		N/A	5	8	-3	-37.50	.00	.00
S NARDI RSO MNT		N/A	5	8	-3	-37.50	.00	.00
CSTLO MNC ARTAS		N/A	5	3	2	66.67	.00	.00
MONTVRTN ROSSO		N/A	5		5	100.00	.00	.00
DRAGNI MNT DRGN		N/A	5		5	100.00	.00	.00
GROSJEAN TORRTE		N/A	5		5	100.00	.00	.00
PLANETA CHARDNY		N/A	5		5	100.00	.00	.00
PRODTTRI BR MNT		N/A	5		5	100.00	.00	.00
PLZIANO VNO NBL		N/A	4	384	-380	-98.96	.00	.16
COLLPNO SGV/MLT		N/A	4	310	-306	-98.71	.00	.13
LUNA SNGVSE/MRL		N/A	4	228	-224	-98.25	.00	.10
E DOMANI CAB/ML		N/A	4	71	-67	-94.37	.00	.03
TORRE LUNA CHR		N/A	4	27	-23	-85.19	.00	.01
VINSA TAURAST		N/A	4	23	-19	-82.61	.00	.01
LA CARRAIA OVTO		N/A	4	22	-18	-81.82	.00	.01
MARZNNO AB DOLC		N/A	4	17	-13	-76.47	.00	.01
FRSCBLDI PMNO R		N/A	4	17	-13	-76.47	.00	.01
VGNETI PRIMITIVO		N/A	4	17	-13	-76.47	.00	.01
GIACOSA DOL FLT		N/A	4	13	-9	-69.23	.00	.01
VALLE RL TREBNO		N/A	4	12	-8	-66.67	.00	.01
LUISA CAB FRAN		N/A	4	11	-7	-63.64	.00	.00
ANTRI CRV D SAL		N/A	4	5	-1	-20.00	.00	.00
DNTLA CIN CLMBI		N/A	4	2	2	100.00	.00	.00
VALDNRA FAVORTA		N/A	4	1	3	300.00	.00	.00
ARNLD CPR CLPNO		N/A	4		4	100.00	.00	.00
TERLANO PNT BNC		N/A	4		4	100.00	.00	.00
GROSJEAN P ARVN		N/A	4		4	100.00	.00	.00
TERLNO PN BN RS		N/A	4		4	100.00	.00	.00
MNTE FLS FLNGHN		N/A	4		4	100.00	.00	.00
CARPNTO DOGU/2B		N/A	4		4	100.00	.00	.00
LA BRSCA ACHELO		N/A	4		4	100.00	.00	.00
CARPNTO CHR FRN		N/A	4		4	100.00	.00	.00
BRANDINI ROSSO		N/A	4		4	100.00	.00	.00
ALTADONNA PINOT		N/A	4		4	100.00	.00	.00
DRAGNI MNT GBRL		N/A	4		4	100.00	.00	.00
TRIENTE CNNONAU		N/A	4		4	100.00	.00	.00
JERMANN RD ANGL		N/A	4		4	100.00	.00	.00
SELA&MOSC TERRE		N/A	3	2672	-2669	-99.89	.00	1.13
FEUDI TAURSI RS		N/A	3	178	-175	-98.31	.00	.08
VALLE RL MNT AB		N/A	3	46	-43	-93.48	.00	.02
TASCA ALM LAMUR		N/A	3	38	-35	-92.11	.00	.02
UMBRTO CSR MOMA		N/A	3	18	-15	-83.33	.00	.01
BOLLA 4B GFT WD		N/A	3	17	-14	-82.35	.00	.01
LE VOLTE		N/A	3	16	-13	-81.25	.00	.01
L CSTRS VERDECA		N/A	3	13	-10	-76.92	.00	.01
VLA BGLIO BROLO		N/A	3	13	-10	-76.92	.00	.01
ELVO CGNO BARBR		N/A	3	11	-8	-72.73	.00	.00
CO'PO BARBERA		N/A	3	10	-7	-70.00	.00	.00
BOVO CHARDONNAY		N/A	3	10	-7	-70.00	.00	.00
SAN MCHL AL ADG		N/A	3	8	-5	-62.50	.00	.00

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
CANTINE VL BARB		N/A	3	7	-4	-57.14	.00	.00
ANSLMI CPTL CRC		N/A	3	6	-3	-50.00	.00	.00
MASI BRLO CMPFN		N/A	3	5	-2	-40.00	.00	.00
SANTI BRACCALE		N/A	3		3	100.00	.00	.00
BIANCHI SAV BLC		N/A	3		3	100.00	.00	.00
GUADO TSSO VRMT		N/A	3		3	100.00	.00	.00
TORMARSCA BOCCA		N/A	3		3	100.00	.00	.00
FEUDI GRECO ANG		N/A	3		3	100.00	.00	.00
MARINA CVTC MNT		N/A	3		3	100.00	.00	.00
COTTNRA ETNA RS		N/A	3		3	100.00	.00	.00
BROVIA BARB DLB		N/A	3		3	100.00	.00	.00
TORMRSCA CB/NGM		N/A	2	505	-503	-99.60	.00	.21
RIZZI BARBARSCO		N/A	2	76	-74	-97.37	.00	.03
SMPTRNA TACCO		N/A	2	57	-55	-96.49	.00	.02
LIBRNDI CRO RSO		N/A	2	50	-48	-96.00	.00	.02
POGGTND RSO TS		N/A	2	29	-27	-93.10	.00	.01
PGGO CSTLR MNTL		N/A	2	26	-24	-92.31	.00	.01
IL PGGIONE RSSO		N/A	2	24	-22	-91.67	.00	.01
PLZIANO RSO MNT		N/A	2	24	-22	-91.67	.00	.01
C D'ORCA ROS MO		N/A	2	18	-16	-88.89	.00	.01
BOTTEGA VN TERO		N/A	2	12	-10	-83.33	.00	.01
PRODTTRI BRB NB		N/A	2	12	-10	-83.33	.00	.01
VIGNETI DS MONT		N/A	2	11	-9	-81.82	.00	.00
VGNE MZZO EFSTO		N/A	2	10	-8	-80.00	.00	.00
VALDIPITTA ROSSO		N/A	2	10	-8	-80.00	.00	.00
TAURINO NTRPNRO		N/A	2	9	-7	-77.78	.00	.00
BOTRMGNO NERO		N/A	2	9	-7	-77.78	.00	.00
GAVIA P PERLANT		N/A	2	9	-7	-77.78	.00	.00
PARUSSO BRLO DC		N/A	2	7	-5	-71.43	.00	.00
PGGO TSRO MDTA		N/A	2	7	-5	-71.43	.00	.00
ZENATO CORMI		N/A	2	6	-4	-66.67	.00	.00
CSTLLO CUZ SNRO		N/A	2	6	-4	-66.67	.00	.00
ALTESINO PALZZO		N/A	2	3	-1	-33.33	.00	.00
DNNAFUGATA TNCD		N/A	2	3	-1	-33.33	.00	.00
ROC DM ROCCATO		N/A	2	2		.00	.00	.00
CRITO BRLO PRAP		N/A	2	1	1	100.00	.00	.00
SEREGO ALG VAIO		N/A	2	1	1	100.00	.00	.00
LA CORTE SOLYSS		N/A	2	1	1	100.00	.00	.00
PRNTTO BRLO BUS		N/A	2	1	1	100.00	.00	.00
PGGO SC CARBONA		N/A	2	1	1	100.00	.00	.00
PRODTTRI BR ASL		N/A	2		2	100.00	.00	.00
CPPO L RCCA GVI		N/A	2		2	100.00	.00	.00
FNTFDA DOL LEPR		N/A	2		2	100.00	.00	.00
TERRABNCA CMP R		N/A	2		2	100.00	.00	.00
BOLLA 2B PG/C C		N/A	2		2	100.00	.00	.00
BROVIA BR VILRO		N/A	2		2	100.00	.00	.00
PRODTTRI BRB RS		N/A	2		2	100.00	.00	.00
AUXO LUNAE RSSO		N/A	2		2	100.00	.00	.00
SANTADI VRM SOL		N/A	2		2	100.00	.00	.00
ANDRIANO ML THU		N/A	2		2	100.00	.00	.00
FER CAREMA NERO		N/A	2		2	100.00	.00	.00
DAMILANO BR CAN		N/A	2		2	100.00	.00	.00
MORASSUTTI CHRD		N/A	1	594	-593	-99.83	.00	.25
PRLUS MRL PRILE		N/A	1	269	-268	-99.63	.00	.11
MASI MODLLO ROS		N/A	1	187	-186	-99.47	.00	.08
PGGO CSTLR BRUN		N/A	1	176	-175	-99.43	.00	.07
BELGUARDO MOR D		N/A	1	168	-167	-99.40	.00	.07
MARCH BRLO DOLC		N/A	1	97	-96	-98.97	.00	.04
COPPDRO RADICSA		N/A	1	84	-83	-98.81	.00	.04
SMPTRNA AMBSCT		N/A	1	65	-64	-98.46	.00	.03
GAJA BARBARESCO		N/A	1	60	-59	-98.33	.00	.03
CATALDI MONT AB		N/A	1	51	-50	-98.04	.00	.02
KRIS PIN NR IGT		N/A	1	42	-41	-97.62	.00	.02
CSTILO MLTO RSSO		N/A	1	38	-37	-97.37	.00	.02
CSTILO VRZN ROSS		N/A	1	31	-30	-96.77	.00	.01
ROC DM VERNACIA		N/A	1	22	-21	-95.45	.00	.01
BIGI VIPRA ROSSO		N/A	1	19	-18	-94.74	.00	.01
BATASIOLO DLCTO		N/A	1	17	-16	-94.12	.00	.01
MSTBDNO LC RSSO		N/A	1	16	-15	-93.75	.00	.01
SETTE PNTE LUPO		N/A	1	15	-14	-93.33	.00	.01
CHIARLO NVL MSC		N/A	1	15	-14	-93.33	.00	.01
FONTANELLE CHRD		N/A	1	13	-12	-92.31	.00	.01
FALESCO MERLOT		N/A	1	12	-11	-91.67	.00	.01
MARCH RUBEI BRB		N/A	1	10	-9	-90.00	.00	.00
ARGIOLAS COSTRA		N/A	1	10	-9	-90.00	.00	.00
CASTELLO FLORUS		N/A	1	9	-8	-88.89	.00	.00
BRNO PRRO DLCTO		N/A	1	9	-8	-88.89	.00	.00
DI MAJO AGLNICO		N/A	1	7	-6	-85.71	.00	.00
QURCRSSA MRLNO		N/A	1	7	-6	-85.71	.00	.00
CHIARLO GVI GVI		N/A	1	6	-5	-83.33	.00	.00
TERRICCIO DL CT		N/A	1		-4	-80.00	.00	.00
ANTNELLI SGRTNO		N/A	1	5	-4	-80.00	.00	.00
NINO NGRI SFRST		N/A	1	4	-3	-75.00	.00	.00
TUA RTA RSO NTR		N/A	1	3	-2	-66.67	.00	.00
BISRNO INSOGLIO		N/A	1	3	-2	-66.67	.00	.00
PLCDO PRMVA TRB		N/A	1	2	-1	-50.00	.00	.00
ORENO		N/A	1	1		.00	.00	.00
SAN PATRGNO AUL		N/A	1	1		.00	.00	.00
MIRABLE NRO AVL		N/A	1	1		.00	.00	.00
CRITO BRLO BRUN		N/A	1	1		.00	.00	.00
FNTFDA BRB BRIC		N/A	1		1	100.00	.00	.00
BATASIOLO BRBSC		N/A	1		1	100.00	.00	.00
RUFF GRPPNE MZI		N/A	1		1	100.00	.00	.00

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

PAGE 60

CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
BATASIOLO CERQO		N/A	1		1	100.00	.00	.00
JERMANN VINNAE		N/A	1		1	100.00	.00	.00
SCAVNO BRL MNVG		N/A	1		1	100.00	.00	.00
MAGNOLIA RED		N/A	1		1	100.00	.00	.00
MNTCLLO VR CMLN		N/A	1		1	100.00	.00	.00
LE PUPILLE SFRD		N/A	1		1	100.00	.00	.00
CA/MRCNDA CAMAR		N/A	1		1	100.00	.00	.00
PLANETA PASSITO		N/A	1		1	100.00	.00	.00
VILLA CALCN ROS		N/A	1		1	100.00	.00	.00
ARGIANO ROSSO		N/A	1		1	100.00	.00	.00
TRRDORA CODA VL		N/A	1		1	100.00	.00	.00
PRODTTRI BR OVL		N/A	1		1	100.00	.00	.00
ALTSINO DALTESTI		N/A	1		1	100.00	.00	.00
MNTCLLO VNO RSO		N/A	1		1	100.00	.00	.00
PALA S'ARAI		N/A	1		1	100.00	.00	.00
AGRC PUN BARRUA		N/A	1		1	100.00	.00	.00
SELA&MOSC CNNON		N/A		748	-748	-100.00	.00	.32
SELA&MOSC VRMNT		N/A		507	-507	-100.00	.00	.21
LERIME PN G/CHR		N/A		420	-420	-100.00	.00	.18
CAVIT PN GRG/PN		N/A		416	-416	-100.00	.00	.18
VOGA QTTRO MRLT		N/A		376	-376	-100.00	.00	.16
LUNA PN GRG/BNC		N/A		332	-332	-100.00	.00	.14
SARTORI PN NOIR		N/A		310	-310	-100.00	.00	.13
CHIARLO BRB AST		N/A		183	-183	-100.00	.00	.08
CSTLGCNDO BR MN		N/A		155	-155	-100.00	.00	.07
NARDI BRNLO MNT		N/A		112	-112	-100.00	.00	.05
RUFFINO MODUS		N/A		91	-91	-100.00	.00	.04
ARLDCA BARBERA		N/A		70	-70	-100.00	.00	.03
CSTLO MLTO RNRO		N/A		47	-47	-100.00	.00	.02
SCHINOSA LAGHIG		N/A		40	-40	-100.00	.00	.02
MSTRBDNO RADICI		N/A		40	-40	-100.00	.00	.02
TEN SERDNRI BAR		N/A		34	-34	-100.00	.00	.01
PLANETA SEGRETA		N/A		27	-27	-100.00	.00	.01
L MONDNSE BARBR		N/A		26	-26	-100.00	.00	.01
BATASIOLO GV GV		N/A		24	-24	-100.00	.00	.01
C B RSSO D MONT		N/A		23	-23	-100.00	.00	.01
IL PATRZO BR MN		N/A		23	-23	-100.00	.00	.01
TERRE NRO D AVL		N/A		22	-22	-100.00	.00	.01
LA CARRAIA SNGV		N/A		20	-20	-100.00	.00	.01
DUE TRRI 2BT GF		N/A		15	-15	-100.00	.00	.01
CERETTO BERNDOT		N/A		15	-15	-100.00	.00	.01
BIGI ORVTO SCCO		N/A		14	-14	-100.00	.00	.01
VLA SOPTA TRRLG		N/A		14	-14	-100.00	.00	.01
BROGLIA GV MRNA		N/A		13	-13	-100.00	.00	.01
UMBRTO CSR M WH		N/A		12	-12	-100.00	.00	.01
QTTRO MANI MNT		N/A		10	-10	-100.00	.00	.00
L CSTRS SLC SAL		N/A		9	-9	-100.00	.00	.00
CMGLINO ROS MNT		N/A		9	-9	-100.00	.00	.00
CRTO BRBSC ASJ		N/A		8	-8	-100.00	.00	.00
SARTORI AMR BRA		N/A		8	-8	-100.00	.00	.00
ANTONELLI ROSSO		N/A		8	-8	-100.00	.00	.00
LA BRSCA ST PIA		N/A		7	-7	-100.00	.00	.00
VIGNLI STF MSCT		N/A		7	-7	-100.00	.00	.00
SAN PATRGNO MNT		N/A		7	-7	-100.00	.00	.00
BRUNI PLINIO VM		N/A		7	-7	-100.00	.00	.00
RATTI BRLO CONC		N/A		6	-6	-100.00	.00	.00
PANZNLO PZZOLE		N/A		6	-6	-100.00	.00	.00
SEREGO AL BL OV		N/A		6	-6	-100.00	.00	.00
BAGLO SOLE INZL		N/A		6	-6	-100.00	.00	.00
RE MANFREDI AGL		N/A		6	-6	-100.00	.00	.00
MACULAN BRNTINO		N/A		6	-6	-100.00	.00	.00
PGGO CSTLRE PSO		N/A		5	-5	-100.00	.00	.00
ARNLD CPR GRCNT		N/A		5	-5	-100.00	.00	.00
SARCNO RSSO DNA		N/A		5	-5	-100.00	.00	.00
CALTRSI DST SHZ		N/A		5	-5	-100.00	.00	.00
ZENATO MERLOT		N/A		5	-5	-100.00	.00	.00
ARLDCA PMNT MOS		N/A		5	-5	-100.00	.00	.00
LA CORTE NGROAM		N/A		5	-5	-100.00	.00	.00
MASI MODLLO BNC		N/A		5	-5	-100.00	.00	.00
BOLLA 6/2 CARTN		N/A		4	-4	-100.00	.00	.00
STATTI GRECO WH		N/A		4	-4	-100.00	.00	.00
L MONDNSE RUCHE		N/A		4	-4	-100.00	.00	.00
CMGLINO BRN MNT		N/A		4	-4	-100.00	.00	.00
BRNO PRRO BRBRA		N/A		4	-4	-100.00	.00	.00
ROCCHE COST ARN		N/A		4	-4	-100.00	.00	.00
TENUTA QURCE II		N/A		4	-4	-100.00	.00	.00
SALDNI PLSTR PC		N/A		4	-4	-100.00	.00	.00
LA CORTE SL SLN		N/A		4	-4	-100.00	.00	.00
PGGO AL'ORO BRN		N/A		4	-4	-100.00	.00	.00
TENUTA SG LE DF		N/A		3	-3	-100.00	.00	.00
ALTSNO BR MN RS		N/A		3	-3	-100.00	.00	.00
PGGO SCLT CRBN		N/A		3	-3	-100.00	.00	.00
BOVO NERO D'AVL		N/A		3	-3	-100.00	.00	.00
ANTRI ORV CLSCO		N/A		2	-2	-100.00	.00	.00
ROC DM SE GIOV		N/A		2	-2	-100.00	.00	.00
SANTA SOFIA AMR		N/A		2	-2	-100.00	.00	.00
RATTI BARBERA		N/A		2	-2	-100.00	.00	.00
BATASIOLO BROLO		N/A		2	-2	-100.00	.00	.00
MARCH BRLO ALBA		N/A		2	-2	-100.00	.00	.00
CURTRNE SLCE SL		N/A		2	-2	-100.00	.00	.00
TORMRSCA MSSRIA		N/A		2	-2	-100.00	.00	.00
QTTRO MNI TH KA		N/A		2	-2	-100.00	.00	.00
ANTINORI PEPPLI		N/A		2	-2	-100.00	.00	.00

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
STATTI GA LIPPO		N/A			2	-2	-100.00	.00
RIZZI BRB D'ALB		N/A			2	-2	-100.00	.00
PLANETA BURDESE		N/A			2	-2	-100.00	.00
LUIANO LUI		N/A			2	-2	-100.00	.00
ROC DM VRM TSCN		N/A			2	-2	-100.00	.00
CPPO ROUSS BRBA		N/A			2	-2	-100.00	.00
CECCHI SPARGOLO		N/A			1	-1	-100.00	.00
BOVO NR A'VL SY		N/A			1	-1	-100.00	.00
FEUDI GRCO CTZI		N/A			1	-1	-100.00	.00
VAL D SUGA BRNL		N/A			1	-1	-100.00	.00
CANDIDO SLC SAL		N/A			1	-1	-100.00	.00
TIAMO SANGIOVSE		N/A			1	-1	-100.00	.00
PLANETA SYRAH		N/A			1	-1	-100.00	.00
SELA&MOSC L CLA		N/A			1	-1	-100.00	.00
LNGRTI RUBESCO		N/A			1	-1	-100.00	.00
RAPITALA NUHAR		N/A			1	-1	-100.00	.00
RUFF RMTRIO SDM		N/A			1	-1	-100.00	.00
VLA PUCCNI SNT0		N/A			1	-1	-100.00	.00
SARTORI REGOLO		N/A			1	-1	-100.00	.00
FEUDI SER CIELO		N/A			1	-1	-100.00	.00
CAPZZNA G FURBA		N/A			1	-1	-100.00	.00
L PISARA SLC SL		N/A			1	-1	-100.00	.00
SAN PATRGNO AVI		N/A			1	-1	-100.00	.00
CONTE BRND REFR		N/A			1	-1	-100.00	.00
GAJA CONTEISA		N/A			1	-1	-100.00	.00
VOLPAIA VN SNT0		N/A			1	-1	-100.00	.00
<b>TOTAL ITALIAN</b>	<b>OTHER</b>		<b>265395</b>	<b>236808</b>	<b>28587</b>	<b>12.07</b>		
<b>AUST CAB SAUV</b>								
YELLW TAIL CB S		799	21408	20203	1205	5.96	55.36	53.40
LINDEMAN BIN 45		699	5600	4101	1499	36.55	14.48	10.84
BLCK SWAN CB SV		1299	3810	3967	-157	-3.96	9.85	10.49
ORLDO JACOB CAB		799	3556	4351	-795	-18.27	9.20	11.50
YELLW TL CB RES		1299	1132	1232	-100	-8.12	2.93	3.26
MCWILLMS CAB HE		N/A	1113		1113	100.00	2.88	.00
PILLAR BOX RES		N/A	986		986	100.00	2.55	.00
PENLEY PHOENIX		N/A	640		640	100.00	1.66	.00
MOLYDKR MATRE D		N/A	105	92	13	14.13	.27	.24
WOOD WOOD		N/A	53	11	42	381.82	.14	.03
BLEASDALE MLBRY		N/A	39	5	34	680.00	.10	.01
KILIKANOON KILL		N/A	39		39	100.00	.10	.00
WAGTAIL		N/A	31		31	100.00	.08	.00
WATER WHEEL CAB		N/A	24		24	100.00	.06	.00
CORIOLE REDSTNE		N/A	23		23	100.00	.06	.00
WEST CAPE HOWE		N/A	19		19	100.00	.05	.00
FOUR SISTER		N/A	15		15	100.00	.04	.00
HARDY STAMP CAB		N/A	13	2076	-2063	-99.37	.03	5.49
LEEWIN ART SR		N/A	13	16	-3	-18.75	.03	.05
LONGVW DVL ELBW		N/A	11	20	-9	-45.00	.03	.04
2 HNDS SEXY BST		N/A	9		9	100.00	.02	.00
CRANEFORD		N/A	6	1	5	500.00	.02	.00
MOLYDKR GIGGLE		N/A	5		5	100.00	.01	.00
ELDERTN ASHMEAD		N/A	4		4	100.00	.01	.00
PENFLD CB S 407		N/A	3	2	1	50.00	.01	.01
ORL JACB CAB RS		N/A	2	720	-718	-99.72	.01	1.90
R' BAROSSA CAB		N/A	1	17	-16	-94.12	.00	.04
COLONL EST ETRN		N/A	1	9	-8	-88.89	.00	.02
RSMNT CS SHW RS		N/A	1	4	-3	-75.00	.00	.01
SHINGLEBACK MCL		N/A	1	4	-3	-75.00	.00	.01
PENFLD CB S 707		N/A	1	3	-2	-66.67	.00	.01
SYAN		N/A	1	2	-1	-50.00	.00	.01
WYNN JN RDCH CB		N/A	1	1			.00	.00
WAKEFLD CLR VLY		N/A	1		1	100.00	.00	.00
WILDBERRY EST		N/A	1		1	100.00	.00	.00
JOHN'S BLND N30		N/A	1		1	100.00	.00	.00
TATACHLLA MC VL		N/A		884	-884	-100.00	.00	2.34
HNRY DR J MNTFD		N/A		64	-64	-100.00	.00	.17
PENLEY EST CAB		N/A		12	-12	-100.00	.00	.03
TWO OF A KIND		N/A		10	-10	-100.00	.00	.03
BOXHEAD		N/A		6	-6	-100.00	.00	.02
D'ARNBG HG TRLS		N/A		5	-5	-100.00	.00	.01
ELDERTN FRIENDS		N/A		3	-3	-100.00	.00	.01
W BLSS CB SV GL		N/A		3	-3	-100.00	.00	.01
ALICE WHITE CAB		N/A		2	-2	-100.00	.00	.01
LECONFIELD		N/A		2	-2	-100.00	.00	.01
CLIMBING ORANGE		N/A		1	-1	-100.00	.00	.00
2 HNDS HS BLOCK		N/A		1	-1	-100.00	.00	.00
PNFLD HYLND CAB		N/A		1	-1	-100.00	.00	.00
2 HNDS APHRODIT		N/A		1	-1	-100.00	.00	.00
<b>TOTAL AUST CAB</b>	<b>SAUV</b>		<b>38669</b>	<b>37832</b>	<b>837</b>	<b>2.21</b>		
<b>AUST CHARDNNY</b>								
YELLW TAIL CHRD		799	39907	41118	-1211	-2.95	49.49	46.93
ORLDO JACOB CHR		799	9805	10072	-267	-2.65	12.16	11.49
LINDEMAN BIN 65		699	8132	6694	1438	21.48	10.08	7.64
YELLW TL TRE-FR		799	8022	5841	2181	37.34	9.95	6.67
LTTLE PNGN CHR		1499	4798	3950	848	21.47	5.95	4.51
BLCK SWAN CHARD		1299	3995	4033	-38	-.94	4.95	4.60
ALICE WHITE CHR		1499	1797	3490	-1693	-48.51	2.23	3.98
ROSEMNT EST CHR		999	889	1551	-662	-42.68	1.10	1.77
ORLDO JCB CH RS		1299	695	596	99	16.61	.86	.68

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
MCWILLMS CHR HE		N/A	688		688	100.00	.85	.00
YELLW TL CHR RS		1299	490	612	-122	-19.93	.61	.70
WISHNG TR UNOAK		999	439	127	312	245.67	.54	.14
DE BORTOLI CHR		899	334	14	320	2285.71	.41	.02
CHAIN OF FIRE		999	275	13	262	2015.38	.34	.01
HARDY STAMP CHD		N/A	105	5875	-5770	-98.21	.13	6.70
WOOP WOOP		N/A	51	54	-3	-5.56	.06	.06
SHOOFY CHK RAF		N/A	34	3	31	1033.33	.04	.00
TIK TOK JM OTLY		N/A	23		23	100.00	.03	.00
NUGAN KING VILLY		N/A	18	62	-44	-70.97	.02	.07
LONGVW BLUE COW		N/A	17	41	-24	-58.54	.02	.05
HOPE PNK AWRNSS		N/A	15	431	-416	-96.52	.02	.49
HOPE ESTATE CHR		N/A	13	19	-6	-31.58	.02	.02
LEEWIN PRELUDE		N/A	11	17	-6	-35.29	.01	.02
ELDERTON UNWOOD		N/A	11	6	5	83.33	.01	.01
NUGAN VISION		N/A	9	40	-31	-77.50	.01	.05
PLANTAGENT CHR		N/A	9	31	-22	-70.97	.01	.04
WOOLUNDRY ROAD		N/A	9	24	-15	-62.50	.01	.03
BNROCK STN CHR		N/A	8	835	-827	-99.04	.01	.95
MILTON PARK		N/A	7		7	100.00	.01	.00
D'ARDBG STMPJMP		N/A	6	7	-1	-14.29	.01	.01
LEEWIN ART SR		N/A	6	1	5	500.00	.01	.00
HUGO UNWOOD		N/A	4	18	-14	-77.78	.00	.02
WEST CP HW STYX		N/A	4		4	100.00	.00	.00
RSMNT SHW RS CH		N/A	3	24	-21	-87.50	.00	.03
D'ARNBG STJP ST		N/A	3	6	-3	-50.00	.00	.01
ALKOOMI CHRDNNY		N/A	3	4	-1	-25.00	.00	.00
PENFLD KOON CHR		N/A	2	464	-462	-99.57	.00	.53
PRESTON VALE		N/A	2	6	-4	-66.67	.00	.01
WAKEFLD PRMS LD		N/A	1	1496	-1495	-99.93	.00	1.71
ROBERT OATLEY		N/A	1	5	-4	-80.00	.00	.01
STONEHAVN CHRD		N/A	1	1		.00	.00	.00
YANGRRA EST MCL		N/A	1	1		.00	.00	.00
FRNKLND ISL RDG		N/A	1		1	100.00	.00	.00
RAZORS EDGE		N/A		13	-13	-100.00	.00	.01
EVANS&TATE MGRT		N/A		10	-10	-100.00	.00	.01
BAROSA EB E MNR		N/A		7	-7	-100.00	.00	.01
HOWLING WOLVES		N/A		5	-5	-100.00	.00	.01
CAPE MENELLE		N/A		2	-2	-100.00	.00	.00
CCKFTR GHST UWD		N/A		2	-2	-100.00	.00	.00
DEVIL LAIR CHR		N/A		1	-1	-100.00	.00	.00
POOLES RK FRSTK		N/A		1	-1	-100.00	.00	.00
<b>TOTAL AUST CHARDNNY</b>			<b>80644</b>	<b>87623</b>	<b>-6979</b>	<b>-7.96</b>		
<b>AUST MERLOT</b>								
YELLW TAIL MRLT		799	21319	20990	329	1.57	64.87	58.45
BLCK SWAN MRLT		1299	2836	2682	154	5.74	8.63	7.47
ORLDO JACOB MRL		799	2822	5663	-2841	-50.17	8.59	15.77
LITTLE PNGN MRLT		1499	2525	1972	553	28.04	7.68	5.49
LINDMN BIN 40		699	2244	1874	370	19.74	6.83	5.22
YELLW TL MRL RS		1299	968	965	3	.31	2.95	2.69
ORLDO JACOB RES		1299	96	533	-437	-81.99	.29	1.48
HOPE ESTATE		N/A	17	6	11	183.33	.05	.02
MOLYDKR SCOOTER		N/A	16	6	10	166.67	.05	.02
HARDY STAMP MRL		N/A	10	1215	-1205	-99.18	.03	3.38
CLARENDON BRKMN		N/A	5		5	100.00	.02	.00
TAPANAPPA		N/A	4		4	100.00	.01	.00
COCKFGTRS GHOST		N/A	3	1	2	200.00	.01	.00
STONEHAVEN MRLT		N/A	1	1		.00	.00	.00
PARINGA MERLOT		N/A		1	-1	-100.00	.00	.00
<b>TOTAL AUST MERLOT</b>			<b>32866</b>	<b>35909</b>	<b>-3043</b>	<b>-8.47</b>		
<b>AUST PIN NOIR</b>								
LITTLE PNGN P NR		1499	3601	4773	-1172	-24.55	72.98	50.36
ORLDO JACOB RES		1299	1123	980	143	14.59	22.76	10.34
YERING STATION		N/A	114		114	100.00	2.31	.00
PIRIE TASMANIA		N/A	32	84	-52	-61.90	.65	.89
NUGAN VISION PN		N/A	27		27	100.00	.55	.00
ROSEMOUNT PN NR		N/A	14	524	-510	-97.33	.28	5.53
PLANTAGT OMSRAH		N/A	9	28	-19	-67.86	.18	.30
LINDEMAN PNT NR		N/A	6	3045	-3039	-99.80	.12	32.13
PICARDY PN NOIR		N/A	6		6	100.00	.12	.00
YABBY LAKE P NR		N/A	1		1	100.00	.02	.00
PIPR BRK 9TH IS		N/A	1		1	100.00	.02	.00
SILVERWING		N/A		41	-41	-100.00	.00	.43
D'ARNBG FER FOX		N/A		3	-3	-100.00	.00	.03
<b>TOTAL AUST PIN NOIR</b>			<b>4934</b>	<b>9478</b>	<b>-4544</b>	<b>-47.94</b>		
<b>AUST SHIRAZ</b>								
YELLW TAIL SHRZ		799	24529	25716	-1187	-4.62	38.39	34.20
FRANZIA SE AUST		1699	9663	7554	2109	27.92	15.13	10.05
BLCK SWAN SHRAZ		1299	5360	3715	1645	44.28	8.39	4.94
ORLDO JACOB SHZ		799	4501	5814	-1313	-22.58	7.05	7.73
ROSEMNT EST SHZ		999	3539	3458	81	2.34	5.54	4.60
LITTLE PNGN SHRZ		1499	2904	4947	-2043	-41.30	4.55	6.58
WYNDHAM BIN 555		1099	2388	2529	-141	-5.58	3.74	3.36
ORLDO JCB SZ RS		1299	1696	1680	16	.95	2.65	2.23
2 HND LCKY CNTY		N/A	1531		1531	100.00	2.40	.00
YELLW TL SHZ RS		1299	982	1323	-341	-25.77	1.54	1.76
BAROSSA JACK BV		N/A	893		893	100.00	1.40	.00



# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
HNRY DR D O LTR		N/A	891		891	100.00	1.39	.00
G NORMAN SHIRAZ		1599	766	712	54	7.58	1.20	.95
RAVNSWD VB SHRZ		1199	664	739	-75	-10.15	1.04	.98
WISHNG TREE SHZ		999	492	152	340	223.68	.77	.20
DE BORTOLI SHRZ		899	471	22	449	2040.91	.74	.03
MOLYDKR T BOXER		N/A	339	106	233	219.81	.53	.14
CHAIN OF FIRE		999	310	15	295	1966.67	.49	.02
ALICE WHITE SHZ		N/A	248	419	-171	-40.81	.39	.56
PENFLD ST HENRI		N/A	183	55	128	232.73	.29	.07
D'ARNBG FTBT SZ		N/A	101	25	76	304.00	.16	.03
ST KILDA		N/A	82		82	100.00	.13	.00
MOLYDKR BL EYED		N/A	78	47	31	65.96	.12	.06
WOOP WOOP		N/A	67	151	-84	-55.63	.10	.20
ARAMIS BLK LABL		N/A	58	26	32	123.08	.09	.03
CLARDN BKRS GLY		N/A	56	76	-20	-26.32	.09	.10
TIK TOK JM OTLY		N/A	55		55	100.00	.09	.00
PENFOLD BIN 128		N/A	44	10	34	340.00	.07	.01
ZEEPAARD		N/A	44		44	100.00	.07	.00
HOPE EST RIPPER		N/A	43	144	-101	-70.14	.07	.19
TORBRECK WDCITR		N/A	41	21	20	95.24	.06	.03
NUGAN VISION		N/A	41	6	35	583.33	.06	.01
MT LANGI BILLI		N/A	35	1618	-1583	-97.84	.05	2.15
WIRRA WIRRA		N/A	35		35	100.00	.05	.00
HARDY STAMP SHZ		N/A	33	2861	-2828	-98.85	.05	3.80
ST HLLTT QB SHZ		N/A	33		33	100.00	.05	.00
ELDERTON SHIRAZ		N/A	32	2	30	1500.00	.05	.00
SHINGLEBACK MCL		N/A	31		31	100.00	.05	.00
MORSE CODE PDTH		N/A	30	197	-167	-84.77	.05	.26
2 HNDS GNY DUDE		N/A	29	14	15	107.14	.05	.02
LAYER CAKE BARS		N/A	29		29	100.00	.05	.00
LINDEMAN SHIRAZ		N/A	27	4070	-4043	-99.34	.04	5.41
BLACKBILLY MC V		N/A	27		27	100.00	.04	.00
FRST DP MTH MLK		N/A	25	118	-93	-78.81	.04	.16
JIP JIP ROCKS		N/A	25	35	-10	-28.57	.04	.05
J DUVAL ENTITY		N/A	25		25	100.00	.04	.00
MITOLO JSTR MLN		N/A	22	102	-80	-78.43	.03	.14
THRN CLK MLT PK		N/A	22	36	-14	-38.89	.03	.05
MOLYDKR CARNVAL		N/A	22	1	21	2100.00	.03	.00
W BLSS SHRAZ PS		N/A	18	925	-907	-98.05	.03	1.23
HOPE EST SHIRAZ		N/A	18	15	3	20.00	.03	.02
PENFOLD BIN 28		N/A	18		18	100.00	.03	.00
WAGTAIL		N/A	18		18	100.00	.03	.00
D'ARNBG T D ARM		N/A	17	26	-9	-34.62	.03	.03
MCWILLMS SHZ HE		N/A	13	1273	-1260	-98.98	.02	1.69
D'ARNBG STMPJMP		N/A	12	59	-47	-79.66	.02	.08
ROBERT OATLEY		N/A	12		12	100.00	.02	.00
LEEWIN ART SR		N/A	11	11		100.00	.02	.01
2 HNDS BLS GRD		N/A	11		11	100.00	.02	.00
TEUSNER RIEBKE		N/A	10	30	-20	-66.67	.02	.04
HEWITSN MAD HAT		N/A	10	6	4	66.67	.02	.01
LEHMAN SHRZ RED		N/A	8	388	-380	-97.94	.01	.52
LONGVIEW YAKKA		N/A	8	22	-14	-63.64	.01	.03
2 HND BRVE FACE		N/A	8	18	-10	-55.56	.01	.02
YANGRRA EST MCL		N/A	8	6	2	33.33	.01	.01
2 HNDS ANGL SHR		N/A	8	5	3	60.00	.01	.01
THRN CLK SHTFRE		N/A	8		8	100.00	.01	.00
BOARDING PASS		N/A	7	125	-118	-94.40	.01	.17
BRANSN GRNCK BK		N/A	7	1	6	600.00	.01	.00
TURKEY FLAT		N/A	6	5	1	20.00	.01	.01
LONGHOP BOOMRNG		N/A	6		6	100.00	.01	.00
PENFLD SHRZ RWT		N/A	6		6	100.00	.01	.00
OLD PLAINS POWR		N/A	6		6	100.00	.01	.00
MOLYDKR VLT GLV		N/A	6		6	100.00	.01	.00
PENFLD GRNGE SZ		N/A	6		6	100.00	.01	.00
PLANTAGNT HZD HL		N/A	5	20	-15	-75.00	.01	.03
2 HNDS BAD IMPS		N/A	5	12	-7	-58.33	.01	.02
LEEWIN SIBLING		N/A	4	20	-16	-80.00	.01	.03
ELDERTN CMND SZ		N/A	4	7	-3	-42.86	.01	.01
CH TANUNDA GR B		N/A	4		4	100.00	.01	.00
O FAITHFL TP HL		N/A	4		4	100.00	.01	.00
BUTTING HEADS		N/A	4		4	100.00	.01	.00
BUCKSHOT		N/A	4		4	100.00	.01	.00
HOPE EST PNK LB		N/A	3	317	-314	-99.05	.00	.42
2 HNDS HRY&EDWD		N/A	3	130	-127	-97.69	.00	.17
JP BELLE TERROI		N/A	3	59	-56	-94.92	.00	.08
PLANTAGNT OMRH		N/A	3	17	-14	-82.35	.00	.02
HAZYBLUR		N/A	3	16	-13	-81.25	.00	.02
ANGOVE SELECT		N/A	3	2	1	50.00	.00	.00
2 HNDS ZIP BLCK		N/A	3		3	100.00	.00	.00
G WYNDHM FND RS		N/A	3		3	100.00	.00	.00
BROKNWD HUNT VL		N/A	2	12	-10	-83.33	.00	.02
2 HANDS ARES		N/A	2	10	-8	-80.00	.00	.01
2 HNDS MAX GRDN		N/A	2	8	-6	-75.00	.00	.01
ROSEMNT BAL SRH		N/A	2	2		100.00	.00	.00
WYNDHAM B CLSTR		N/A	2		2	100.00	.00	.00
TALTARNI T-SER		N/A	2		2	100.00	.00	.00
FIRST CLASS		N/A	1	2371	-2370	-99.96	.00	3.15
2 HNDS HS BLOCK		N/A	1	249	-248	-99.60	.00	.33
HEWITSON NH SHZ		N/A	1	7	-6	-85.71	.00	.01
COLONL EST EXPL		N/A	1	6	-5	-83.33	.00	.01
TAIT		N/A	1	6	-5	-83.33	.00	.01
BREMRTN O AD RS		N/A	1	3	-2	-66.67	.00	.00
MAD BAY		N/A	1	1		100.00	.00	.00

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
ALKOOMI STLHND		N/A	1		1	100.00	.00	.00
ANNIE LANE SHRZ		N/A	1		1	100.00	.00	.00
BARREL MONKEYS		N/A		110	-110	-100.00	.00	.15
OLIVRHLL MCLRNE		N/A		107	-107	-100.00	.00	.14
SCHILD ESTATE		N/A		41	-41	-100.00	.00	.05
2 HNDS LILY GRD		N/A		26	-26	-100.00	.00	.03
FETISH WATCHER		N/A		24	-24	-100.00	.00	.03
SAMUEL'S GORGE		N/A		21	-21	-100.00	.00	.03
RINGLAND BAROSA		N/A		18	-18	-100.00	.00	.02
HILL CNTNT SHRZ		N/A		17	-17	-100.00	.00	.02
MARGAN HNTR VLY		N/A		12	-12	-100.00	.00	.02
BNROCK STN SHRZ		N/A		8	-8	-100.00	.00	.01
2 HNDS SOPH GRD		N/A		7	-7	-100.00	.00	.01
JIM JIM MCLAREN		N/A		7	-7	-100.00	.00	.01
LEASNGHM SZ #61		N/A		6	-6	-100.00	.00	.01
LUCHADOR SHIRAZ		N/A		6	-6	-100.00	.00	.01
9 MILE ROAD		N/A		6	-6	-100.00	.00	.01
MARQUIS PHILIPS		N/A		6	-6	-100.00	.00	.01
BREMRTN SLEKIRK		N/A		6	-6	-100.00	.00	.01
2 HNDS SMNT GRD		N/A		5	-5	-100.00	.00	.01
TR&CHP MALAKOFF		N/A		5	-5	-100.00	.00	.01
ALKOOMI SHIRAZ		N/A		5	-5	-100.00	.00	.01
SYAN RESERVE		N/A		3	-3	-100.00	.00	.00
BONG BONG		N/A		3	-3	-100.00	.00	.00
R HAMLTN CENTUR		N/A		3	-3	-100.00	.00	.00
PARINGA SHIRAZ		N/A		3	-3	-100.00	.00	.00
LEASNGHM MAGNUS		N/A		2	-2	-100.00	.00	.00
STONEHAVEN SHRZ		N/A		2	-2	-100.00	.00	.00
CLNKLLA HLTP SZ		N/A		2	-2	-100.00	.00	.00
SYAN		N/A		2	-2	-100.00	.00	.00
LONGWD SHEARER		N/A		2	-2	-100.00	.00	.00
MADFISH SHIRAZ		N/A		2	-2	-100.00	.00	.00
WAKEFLD CLR VLY		N/A		2	-2	-100.00	.00	.00
ELDERTN FRIENDS		N/A		2	-2	-100.00	.00	.00
KILIKANOON KILL		N/A		2	-2	-100.00	.00	.00
TORBRECK STRUIE		N/A		1	-1	-100.00	.00	.00
PILLAR BOX RSV		N/A		1	-1	-100.00	.00	.00
BARNADWN HTHCTE		N/A		1	-1	-100.00	.00	.00
LEASNGHM SHZ CC		N/A		1	-1	-100.00	.00	.00
FINAL CUT MNTGE		N/A		1	-1	-100.00	.00	.00
BATTLE O BSWRTH		N/A		1	-1	-100.00	.00	.00
W BLSS GR LB SZ		N/A		1	-1	-100.00	.00	.00
YARRA YERING UN		N/A		1	-1	-100.00	.00	.00
ARCHTYPE BRS RS		N/A		1	-1	-100.00	.00	.00
PENFLD KOONUNGA		N/A		1	-1	-100.00	.00	.00
HENRYS DR PDTHW		N/A		1	-1	-100.00	.00	.00
RSMNT SH RS EST		N/A		1	-1	-100.00	.00	.00
DM TERLATO-CHPT		N/A		1	-1	-100.00	.00	.00
BAROSA EB E MNR		N/A		1	-1	-100.00	.00	.00
SMALL GLY RBRTS		N/A		1	-1	-100.00	.00	.00
HESKTH USL SUSP		N/A		1	-1	-100.00	.00	.00
BAROSA V EB SHZ		N/A		1	-1	-100.00	.00	.00
SHIRVINGTON MV		N/A		1	-1	-100.00	.00	.00
<b>TOTAL AUST SHIRAZ</b>			<b>63887</b>	<b>75197</b>	<b>-11310</b>	<b>-15.04</b>		
AUST SHZ BLND								
YELLOW TL SHZ/CB		799	16502	14588	1914	13.12	38.45	27.06
YELLOW TL PN/SHZ		799	6635	8510	-1875	-22.03	15.46	15.78
ORLDO JCB SZ/CB		799	6322	7536	-1214	-16.11	14.73	13.98
YELLOW TL SHZ/GR		1499	4728	9307	-4579	-49.20	11.02	17.26
PILLAR BOX RED		N/A	3449	5116	-1667	-32.58	8.04	9.49
LNDMN SZ/CB CAW		1299	3000	3550	-550	-15.49	6.99	6.58
PENFLD KH SZ/CB		1199	1628	1886	-258	-13.68	3.79	3.50
MOLYDKR 2 LF FT		N/A	125	80	45	56.25	.29	.15
D'ARNBG SJP GSM		N/A	100	6	94	1566.67	.23	.01
90+CLR L4 SH/VG		N/A	99	232	-133	-57.33	.23	.43
WATER WH HOMSTD		N/A	56	33	23	69.70	.13	.06
LONGVIEW SHZ/CB		N/A	52	50	2	4.00	.12	.09
D'ARNBG LGH MAG		N/A	27	20	7	35.00	.06	.04
J DUVAL PLEXUS		N/A	24		24	100.00	.06	.00
SCHILD EST GSM		N/A	22	25	-3	-12.00	.05	.05
DM TR-CHP SH/VG		N/A	19	20	-1	-5.00	.04	.04
PENFOLD BIN 2		N/A	18		18	100.00	.04	.00
YERING STN SZ/V		N/A	17		17	100.00	.04	.00
RSMNT SHRAZ/CAB		N/A	11	677	-666	-98.38	.03	1.26
WRRRA WRRRA SZ/VG		N/A	11	13	-2	-15.38	.03	.02
ROCKY GLY SH/VG		N/A	10	49	-39	-79.59	.02	.09
RUTHRGLN RD VIC		N/A	9	6	3	50.00	.02	.01
MOLYDKR ENC PTH		N/A	9		9	100.00	.02	.00
WEST CAPE SZ/VG		N/A	7		7	100.00	.02	.00
HEWITSON MH GSM		N/A	6	5	1	20.00	.01	.01
2 HND SZ/CB B&B		N/A	5	15	-10	-66.67	.01	.03
WRRRA WRRRA C/S/M		N/A	5	15	-10	-66.67	.01	.03
ARAMIS SZ/CB WH		N/A	4	11	-7	-63.64	.01	.02
WOOP WOOP SH/VG		N/A	3	19	-16	-84.21	.01	.04
PENFLD CAB/SHRZ		N/A	3		3	100.00	.01	.00
BURGE D&OH GN/S		N/A	2	39	-37	-94.87	.00	.07
COLONL EST GSM		N/A	2	12	-10	-83.33	.00	.02
COLONL EST EMIG		N/A	2		2	100.00	.00	.00
PARSON FL SZ/CB		N/A	1	231	-230	-99.57	.00	.43
ROSEMNT SHW GSM		N/A	1	7	-6	-85.71	.00	.01
D'ARNBG SHZ/GRN		N/A	1	4	-3	-75.00	.00	.01

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
PENFLD BIN 138		N/A	1	3	-2	-66.67	.00	.01
PENLY SZ/CB CND		N/A	1	2	-1	-50.00	.00	.00
LOOSE END G S M		N/A	1		1	100.00	.00	.00
WAKEFLD P SH/CB		N/A		1349	-1349	-100.00	.00	2.50
BROTHR IN ARM/6		N/A		418	-418	-100.00	.00	.78
WN MEN GTH GRCH		N/A		16	-16	-100.00	.00	.03
RLF BNDR SHZ/GR		N/A		13	-13	-100.00	.00	.02
RAZRS EDG SZ/GR		N/A		12	-12	-100.00	.00	.02
BLEASDALE SZ/CB		N/A		11	-11	-100.00	.00	.02
ORLDO JC JOHANN		N/A		8	-8	-100.00	.00	.01
SYAN TRADITION		N/A		5	-5	-100.00	.00	.01
PENFLD 76 SZ/CB		N/A		4	-4	-100.00	.00	.01
HARE'S CHASE BV		N/A		3	-3	-100.00	.00	.01
D'ARNBG STMPJMP		N/A		3	-3	-100.00	.00	.01
BLCK SWAN SZ/CB		N/A		2	-2	-100.00	.00	.00
HARDY ST SZ/GRN		N/A		1	-1	-100.00	.00	.00
TWLVE STVS SZ/G		N/A		1	-1	-100.00	.00	.00
TORBRECK STD BV		N/A		1	-1	-100.00	.00	.00
PAXTN AAA SZ/GN		N/A		1	-1	-100.00	.00	.00
MATLDA SZ/CB/MR		N/A		1	-1	-100.00	.00	.00
W BLSS CB/SZ RL		N/A		1	-1	-100.00	.00	.00
<b>TOTAL AUST SHZ</b>	<b>BLND</b>		<b>429 18</b>	<b>539 17</b>	<b>-10999</b>	<b>-20.40</b>		
AUST SML/CHRD								
LNDMN SM/CH CAW		N/A	2		2	100.00	100.00	0.00
<b>TOTAL AUST SML/CHRD</b>			<b>2</b>		<b>2</b>	<b>100.00</b>		
AUST OTH BLND								
YELLW TL CB/MRL		799	12 132	10 740	1 392	12.96	69.24	70.78
MCWILLM JCK BLD		N/A	2 459		2 459	100.00	14.03	.00
ORLDO JCB CB MR		799	1 650	1 520	1 30	8.55	9.42	10.02
G NORMAN CB-MLT		1 599	1 115	942	1 73	18.37	6.36	6.21
D'ARNBG MSN/VGN		N/A	51	78	-27	-34.62	.29	.51
TRKY F THE TURK		N/A	4 1		4 1	100.00	.23	.00
RSMNT TRMNR/RSL		N/A	34	1 309	-1 275	-97.40	.19	8.63
LONGVIEW SEM/SB		N/A	14		14	100.00	.08	.00
PIRIE ESTLLE WH		N/A	8	13	-5	-38.46	.05	.09
KURTZ SVN SLPRS		N/A	8	3	5	166.67	.05	.02
ROSEMNT CAB-MRL		N/A	4	4 79	-4 75	-99.16	.02	3.16
LEEWIN CAB/MRL		N/A	2	3	-1	-33.33	.01	.02
DEVIL LR 5TH LG		N/A	1	8	-7	-87.50	.01	.05
FNTY POOL/SV/SM		N/A	1	7	-6	-85.71	.01	.05
RUTHRGLN MSN/VG		N/A	1		1	100.00	.01	.00
TRKY F BTCHR WH		N/A	1		1	100.00	.01	.00
RED HDS YRD DOG		N/A		32	-32	-100.00	.00	.21
PLANTGNT SEM/SB		N/A		18	-18	-100.00	.00	.12
BREMERTN TMBLYN		N/A		7	-7	-100.00	.00	.05
ROSEMNT TRADTNL		N/A		5	-5	-100.00	.00	.03
WISHNG TR ML/CB		N/A		5	-5	-100.00	.00	.03
BONG BONG WHITE		N/A		2	-2	-100.00	.00	.01
ALKOOMI BLCKBTT		N/A		1	-1	-100.00	.00	.01
CENT RS RND/CRV		N/A		1	-1	-100.00	.00	.01
<b>TOTAL AUST OTH</b>	<b>BLND</b>		<b>17 522</b>	<b>15 173</b>	<b>2 349</b>	<b>15.48</b>		
AUST OTHR RED								
YELLW TL MALBEC		799	24 15		24 15	100.00	33.98	.00
YELLW TL SW ROO		799	14 04		14 04	100.00	19.75	.00
YELLOW TL ROSE		799	13 44	15 76	-2 32	-14.72	18.91	45.20
ALICE WH RL MOS		1 499	5 27	44	4 83	1097.73	7.41	1.26
FETISH PLAYMTES		N/A	4 70	35	4 35	1242.86	6.61	1.00
DE BRTL PT SRH		8 99	4 06	18	3 88	2 155.56	5.71	.52
TAIT BALL BUSTR		N/A	2 15	1 33	8 3	62.41	3.04	3.81
SHOOFY SALUTE		N/A	7 2	4	6 8	1700.00	1.01	.11
CLRNDN GRN CLAR		N/A	5 2	8 2	-3 0	-36.59	.73	2.35
TORBRECK JUVENL		N/A	3 0	6	2 4	400.00	.42	.17
WIRRA MRS WIGLY		N/A	2 9		2 9	100.00	.41	.00
ROBERT OTLY TEM		N/A	2 8		2 8	100.00	.39	.00
DE BRTL PT VRT		N/A	2 4		2 4	100.00	.34	.00
FRST DP THE RED		N/A	1 4	3 8 9	-3 7 5	-96.40	.20	11.16
BTT&SCHL GRNCH		N/A	1 2		1 2	100.00	.17	.00
TIR NA NOG GNCH		N/A	9	4	5	125.00	.13	.11
D'ARENBG D'ARRY		N/A	6	1 2	-6	-50.00	.08	.34
COLONL ES GRN A		N/A	6	1	5	500.00	.08	.03
CH CH LEAF PRGL		N/A	6		6	100.00	.08	.00
BTT&SCHL OG GR		N/A	6		6	100.00	.08	.00
BURGE FM GARNCH		N/A	5		5	100.00	.07	.00
TAPANAPPA BLEND		N/A	5		5	100.00	.07	.00
FRST DP MTH MLK		N/A	4	6	-2	-33.33	.06	.17
CH CH LEAF TRNR		N/A	3 3	1 0 8	-1 0 5	-97.22	.04	3.10
MITCHELL GRNCH		N/A	3 3		3	100.00	.04	.00
CH CH SKULLS RD		N/A	2	8 4 8	-8 4 6	-99.76	.03	24.32
MRQS PH GRNC MV		N/A	2	1 6 6	-1 6 4	-98.80	.03	4.76
BONG BONG CNTNL		N/A	2	1 4	-1 2	-85.71	.03	.40
PERMUTATION PN		N/A	2	5	-3	-60.00	.03	.14
CULLEN MANGAN		N/A	2		2	100.00	.03	.00
COLONL ES GRN E		N/A	1	9	-8	-88.89	.01	.26
TEMPUS 2 MELNGE		N/A	1		1	100.00	.01	.00
MITOLO JSTR RSE		N/A		8	-8	-100.00	.00	.23
BROKENWOOD PN N		N/A		8	-8	-100.00	.00	.23
HEWITSON OG MVD		N/A		2	-2	-100.00	.00	.06

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
CRANFORD GRNCH		N/A		2	-2	-100.00	.00	.06
D'ARNBG GN CSTD		N/A		2	-2	-100.00	.00	.06
TINTARA RS GRNC		N/A		2	-2	-100.00	.00	.06
RUTHRGLN EST PS		N/A		1	-1	-100.00	.00	.03
96 POINTS PT SR		N/A		1	-1	-100.00	.00	.03
MISFIT BRUJERA		N/A		1	-1	-100.00	.00	.03
<b>TOTAL AUST OTHR RED</b>			<b>7108</b>	<b>3487</b>	<b>3621</b>	<b>103.84</b>		
<b>AUST OTHR WHT</b>								
YELLOW TL PN GRG		799	20208	16992	3216	18.93	26.56	29.04
YELLOW TL RSLNG		799	11280	11839	-559	-4.72	14.83	20.23
YELLOW TL MOSCTO		799	10881	1934	8947	462.62	14.30	3.30
FISHEYE MOSCATO		599	7471	3359	4112	122.42	9.82	5.74
YELLOW TL SAV BL		799	6104	4189	1915	45.71	8.02	7.16
ORLDO JC PN GRG		799	3710	2857	853	29.86	4.88	4.88
BLCK SWAN P GRG		1299	2825	3363	-538	-16.00	3.71	5.75
ORL JACB MOSCTO		799	2772		2772	100.00	3.64	.00
FOUNDSTONE P GR		N/A	1805		1805	100.00	2.37	.00
BLCK SWAN RSLNG		1299	1633	1727	-94	-5.44	2.15	2.95
ALICE WH LX MOS		1499	1539	2650	-1111	-41.92	2.02	4.53
ANGVE 9VNE VGNR		N/A	1348		1348	100.00	1.77	.00
LTTLE PNGN P GR		799	1175	1472	-297	-20.18	1.54	2.52
LNDMN BIN PN GR		N/A	871	1024	-153	-14.94	1.14	1.75
YLLW TL RS P GR		1299	744	877	-133	-15.17	.98	1.50
SHOOFLY FRECKLE		N/A	591		591	100.00	.78	.00
DE BRTLI PN GRG		899	489	29	460	1586.21	.64	.05
BITCH WHITE		N/A	175		175	100.00	.23	.00
D'ARNBG STJP SB		N/A	47		47	100.00	.06	.00
SHOOFLY BUZ CUT		N/A	41	1	40	4000.00	.05	.00
MOLYDKR VIOLNST		N/A	33	40	-7	-17.50	.04	.07
GROOM SAUV BLNC		N/A	28	11	17	154.55	.04	.02
HOPE EST VRDLHO		N/A	26	47	-21	-44.68	.03	.08
IRONBERRY CH/VG		N/A	26		26	100.00	.03	.00
LEEUWIN SB/SEM		N/A	25	29	-4	-13.79	.03	.05
TORBRECK WD SEM		N/A	23		23	100.00	.03	.00
OLD PLAINS P GR		N/A	18	37	-19	-51.35	.02	.06
HARDY STAMP RSL		N/A	14	3079	-3065	-99.55	.02	5.26
CH TANUNDA GR B		N/A	14		14	100.00	.02	.00
LONGVW I KNB RS		N/A	13	36	-23	-63.89	.02	.06
WAGTAIL RIESLNG		N/A	12		12	100.00	.02	.00
FRNKLN ISL RSL		N/A	10		10	100.00	.01	.00
MITOLO JSTR VMT		N/A	10		10	100.00	.01	.00
MARGN VRDLHN HV		N/A	9	139	-130	-93.53	.01	.24
R HAMILTON VGNR		N/A	8	4	4	100.00	.01	.01
ROBERT OTLY GEW		N/A	8		8	100.00	.01	.00
LALA GULLY RSLN		N/A	8		8	100.00	.01	.00
DEVIL LR 5TH LG		N/A	7	8	-1	-12.50	.01	.01
MADFISH RIESLNG		N/A	7	4	3	75.00	.01	.01
PIKES RIESLNG		N/A	6		6	100.00	.01	.00
TAMAR RDG RSLNG		N/A	6		6	100.00	.01	.00
W BLSS RSLNG GL		N/A	5	1	4	400.00	.01	.00
BTT&SCHL RSLNG		N/A	4		5	100.00	.01	.00
D'ARNBG STMPJMP		N/A	4	15	-11	-73.33	.01	.03
RSMNT DMN P GRG		N/A	3	560	-557	-99.46	.00	.96
LEEUWIN RIESLNG		N/A	3	14	-11	-78.57	.00	.02
D'ARNBG MNY SPD		N/A	3	9	-6	-66.67	.00	.02
COLONL EST SEM		N/A	3	5	-2	-40.00	.00	.01
ROCKY GLY RSLNG		N/A	3	2	1	50.00	.00	.00
YANGARRA ROUSNE		N/A	3		3	100.00	.00	.00
R HAMILTON RSLN		N/A	3		3	100.00	.00	.00
LONGVW WHPPT SB		N/A	2	24	-22	-91.67	.00	.04
SLIPSTREAM SV B		N/A	2	23	-21	-91.30	.00	.04
WOOP WOOP VRDLH		N/A	2	14	-12	-85.71	.00	.02
PENFLD HYLD RSL		N/A	2	13	-11	-84.62	.00	.02
BREMRTN VERDLHO		N/A	2	8	-6	-75.00	.00	.01
CAPE MNTL SM/SB		N/A	2	4	-2	-50.00	.00	.01
PIKE&JOYCE P GR		N/A	2		2	100.00	.00	.00
SHTSBRK SAV BLC		N/A	2		2	100.00	.00	.00
ALKOOMI SML/SAV		N/A	1	15	-14	-93.33	.00	.03
D'ARNBG STJP RS		N/A	1	8	-7	-87.50	.00	.01
ALKOOMI RIESLNG		N/A	1		1	100.00	.00	.00
BORTOLI NBL ONE		N/A	1		1	100.00	.00	.00
2 HND LV/MNY SM		N/A	1		1	100.00	.00	.00
MARQS PHLP HLLY		N/A		1991	-1991	-100.00	.00	3.40
BLEASDALE LNG X		N/A		17	-17	-100.00	.00	.03
BROKNWD CRCK WH		N/A		9	-9	-100.00	.00	.02
GROSSET WTV RSL		N/A		6	-6	-100.00	.00	.01
ALKOOMI LT HRVS		N/A		6	-6	-100.00	.00	.01
PILLAR BOX WHT		N/A		5	-5	-100.00	.00	.01
RUTHRGLN ALLNCE		N/A		4	-4	-100.00	.00	.01
BLEASDALE VERDL		N/A		4	-3	-100.00	.00	.01
TALTARNI SV BLC		N/A		3	-3	-100.00	.00	.01
HEWITSN LULU SB		N/A		3	-3	-100.00	.00	.01
NEPENTHE SV BLC		N/A		3	-3	-100.00	.00	.01
LILLYPLLY NOBLE		N/A		2	-2	-100.00	.00	.00
JINKS CRK SV BL		N/A		2	-2	-100.00	.00	.00
WAKEFLD CV RSLG		N/A		1	-1	-100.00	.00	.00
LEASNGHM RSL #7		N/A		1	-1	-100.00	.00	.00
YALUMBA MSM MUS		N/A		1	-1	-100.00	.00	.00
PRIMO EST BOND		N/A		1	-1	-100.00	.00	.00
STARVEDOG SV BL		N/A		1	-1	-100.00	.00	.00
ORLDO JACB RSLG		N/A		1	-1	-100.00	.00	.00

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
<b>TOTAL AUST OTHR WHT</b>			<b>76076</b>	<b>58522</b>	<b>17554</b>	<b>30.00</b>		
<b>GREECE</b>								
CLAUS RETSINA		899	168	220	-52	-23.64	11.94	57.44
MY BG FT GK AGR		N/A	128		128	100.00	9.10	.00
MY BG FT GK SAV		N/A	84		84	100.00	5.97	.00
NASKOS MSCHFLO		N/A	68		68	100.00	4.83	.00
BOUTARI NAOUSSA		N/A	61	7	54	771.43	4.34	1.83
DM SIGLS SNTRNI		N/A	61	1	60	6000.00	4.34	.26
BOU TRI MOSCHOFL		N/A	57	1	56	5600.00	4.05	.26
CAMBS NM RS ATC		N/A	57		57	100.00	4.05	.00
14-18H ROSE		N/A	54		54	100.00	3.84	.00
VAENI NAO XINMV		N/A	54		54	100.00	3.84	.00
BOU TRI KRETKS R		N/A	51		51	100.00	3.62	.00
GAI A NTS PLPNS		N/A	49	3	49	100.00	3.48	.00
BOU TRI KRETKS W		N/A	48		45	1500.00	3.41	.78
BOU TRI SNTRNI W		N/A	45	13	32	246.15	3.20	3.39
ELIOS MED RED		N/A	43		43	100.00	3.06	.00
GAI A NTS NEMEA		N/A	39	26	13	50.00	2.77	6.79
ALPHA EST AXIA		N/A	39		39	100.00	2.77	.00
CAMBAS MNTNA AT		N/A	35	25	10	40.00	2.49	6.53
SKOURAS MSCHLFR		N/A	33	1	32	3200.00	2.35	.26
CAMBS KORINTHIA		N/A	28		28	100.00	1.99	.00
MEDITERRA MMBL		N/A	22		22	100.00	1.56	.00
ARGYROS ATL RSE		N/A	22		22	100.00	1.56	.00
DM FOIVS MYESIS		N/A	17		17	100.00	1.21	.00
SKOURAS M OENOS		N/A	17		17	100.00	1.21	.00
SPRPOULS ML RSE		N/A	15		15	100.00	1.07	.00
ARGYROS ATLS W		N/A	14	2	12	600.00	1.00	.52
SKOURAS ZOE RSE		N/A	13		13	100.00	.92	.00
CHRISOHOOU RPSN		N/A	12		12	100.00	.85	.00
MEDITERRA XRLTH		N/A	11		11	100.00	.78	.00
GENTILIN ROBOLA		N/A	10		10	100.00	.71	.00
GAI A NTS AGTK		N/A	9	36	-27	-75.00	.64	9.40
SPIROPOULOS RED		N/A	7	3	4	133.33	.50	.78
MUSCAT D LIMNOS		N/A	7		7	100.00	.50	.00
MEGPNOS SAVTINO		N/A	5	1	4	400.00	.36	.26
LYRARAKIS ASSYR		N/A	5		5	100.00	.36	.00
LOUKATOS MUSCAT		N/A	4		4	100.00	.28	.00
MUSCAT LIMNS GC		N/A	4		4	100.00	.28	.00
ZACHARIAS CB SV		N/A	3		3	100.00	.21	.00
ZACHARIAS MRLT		N/A	3		3	100.00	.21	.00
HRLFTS ATHNSSDI		N/A	2	1	1	100.00	.14	.26
CRETA OLYMPA WH		N/A	1	10	-9	-90.00	.07	2.61
CAMBAS MSCHFLO		N/A	1	7	-6	-85.71	.07	1.83
KLIMA XYNOMAVRO		N/A	1		1	100.00	.07	.00
GAI A AGIORGTKO		N/A		11	-11	-100.00	.00	2.87
GAI A 14/18 RSE		N/A		5	-5	-100.00	.00	1.31
HATZMCHLS SYRAH		N/A		3	-3	-100.00	.00	.78
VASSILIOU AMBLN		N/A		3	-3	-100.00	.00	.78
SKOURAS RED		N/A		1	-1	-100.00	.00	.26
ARGYROS ATLS R		N/A		1	-1	-100.00	.00	.26
VATISTAS CB AGI		N/A		1	-1	-100.00	.00	.26
BOU TRI NEMEA RD		N/A		1	-1	-100.00	.00	.26
<b>TOTAL GREECE</b>			<b>1407</b>	<b>383</b>	<b>1024</b>	<b>267.36</b>		
<b>PORTUGAL</b>								
GAZELA VNHO VRD		799	2225	1788	437	24.44	20.51	12.14
MATEUS ROSE		699	1920	1874	46	2.45	17.70	12.72
SOGRP CLBRG DOU		N/A	1212	1499	-287	-19.15	11.17	10.17
FONSCA JM TW VN		999	937	670	267	39.85	8.64	4.55
LANCERS ROSE		1199	696	728	-32	-4.40	6.41	4.94
RAMOS LOIOS WHT		N/A	633	99	534	539.39	5.83	.67
AVELEDA VNHO VR		999	530	561	-31	-5.53	4.88	3.81
SOGRAPE		899	318	345	-27	-7.83	2.93	2.34
QNTA GMRZ ESPDR		1149	315	345	-30	-8.70	2.90	2.34
CASA VLA VRD VN		1099	204	494	-290	-58.70	1.88	3.35
GAZELA ROSE		N/A	178	74	104	140.54	1.64	.50
QUATRO CASTAS		N/A	139	66	73	110.61	1.28	.45
CASAL GRC VV RS		N/A	97		97	100.00	.89	.00
FONSCA PRQT RSE		N/A	80	104	-24	-23.08	.74	.71
E A ALENTEJO		N/A	77	99	-22	-22.22	.71	.67
QNTA GMRZ ALVRH		N/A	75	93	-18	-19.35	.69	.63
BROADBNT VIN VR		N/A	75	76	-1	-1.32	.69	.52
DOURAL TINTO RD		N/A	69		69	100.00	.64	.00
QNTA VLLDO DOUR		N/A	65	49	16	32.65	.60	.33
FONSCA PRQT RED		N/A	64	133	-69	-51.88	.59	.90
QUEVEDO OSCARS		N/A	62	71	-9	-12.68	.57	.48
QNTA CRST DR RD		N/A	61	11	50	454.55	.56	.07
CICONIA WHITE		N/A	58		58	100.00	.53	.00
QNTA GMZ LOURER		N/A	57	101	-44	-43.56	.53	.69
CABRIZ COLHEITA		N/A	49		49	100.00	.45	.00
CONDE VILLAR VV		N/A	48		48	100.00	.44	.00
QUINTA CSL BNCO		N/A	45	1	44	4400.00	.41	.01
TERRA D LOBS RD		N/A	39	13	26	200.00	.36	.09
CASA SNTR DAO T		1499	38	117	-79	-67.52	.35	.79
FONSCA PRQT WHT		N/A	32		32	100.00	.29	.00
QNTO VLLDO TRGA		N/A	31		26	520.00	.29	.03
OCTAVE ALVARINH		N/A	28	142	-114	-80.28	.26	.96
VNHA CNCHS ESTR		N/A	27	126	-99	-78.57	.25	.86
QUTA CRST FLOR		N/A	27		27	100.00	.25	.00

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
QNTA RORZ PRAZO		N/A	26	17	9	52.94	.24	.12
CASA FRNHA ESTV		N/A	25	12	13	108.33	.23	.08
QNTA CRST SUPER		N/A	25		25	100.00	.23	.00
AVELDA GRNLD SL		N/A	22		22	100.00	.20	.00
RAMOS LOIOS RED		N/A	21	96	-75	-78.13	.19	.65
CHRYSEIA DOURO		N/A	19		19	100.00	.18	.00
MRQ BOR ALENTJO		N/A	18	196	-178	-90.82	.17	1.33
PILHEIROS RED		N/A	17	667	-650	-97.45	.16	4.53
DUORUM COLHEITA		N/A	14	181	-167	-92.27	.13	1.23
QNTA CRRGSA DRO		N/A	14	44	-30	-68.18	.13	.30
RED LEG SHZ/ARG		N/A	13	261	-248	-95.02	.12	1.77
QNTA FRN PIREZ		N/A	13		13	100.00	.12	.00
ARCA NOVA VN VR		N/A	12	218	-206	-94.50	.11	1.48
CASA FERNHA V G		N/A	12		12	100.00	.11	.00
QNTA CRST DR WH		N/A	12		12	100.00	.11	.00
QUINTA VL MEAO		N/A	11		11	100.00	.10	.00
CASAL BRNCO RBJ		N/A	10	93	-83	-89.25	.09	.63
QUINTA RORZ RES		N/A	10		10	100.00	.09	.00
STRNO CNHA ALQV		N/A	6	10	-4	-40.00	.06	.07
STRNO CNH 2WRLD		N/A	6		6	100.00	.06	.00
DONA ERLMMDA RS		N/A	5	1	4	400.00	.05	.01
QNTA GRRD V TNT		N/A	4	395	-391	-98.99	.04	2.68
FONSCA PRQT MSC		N/A	4	48	-44	-91.67	.04	.33
FONSCA JM DOMNI		N/A	4	14	-10	-71.43	.04	.10
FIUZA NATIVE WH		N/A	3	11	-8	-72.73	.03	.07
QNTO DO GRFO RD		N/A	3	7	-4	-57.14	.03	.05
QNTA CRST DR RS		N/A	3		3	100.00	.03	.00
DOMINI PLUS DOU		N/A	2	2		.00	.02	.01
EUGENIO D ALNDA		N/A	1	13	-12	-92.31	.01	.09
CASA CMPTSL VRD		N/A	1	3	-2	-66.67	.01	.02
ESPGUERO VNH VR		N/A	1	3	-2	-66.67	.01	.02
QNTA PSSDR PSSA		N/A	1		1	100.00	.01	.00
QNTA CBZ CLHT R		N/A	1		1	100.00	.01	.00
SOGRP CLBRG ATL		N/A		1492	-1492	-100.00	.00	10.13
QUINTA FRONTEIRA		N/A		1200	-1200	-100.00	.00	8.14
ADEGA PEOGS RED		N/A		18	-18	-100.00	.00	.12
MURLHS MNCO VRD		N/A		12	-12	-100.00	.00	.08
FONSCA PRQT RES		N/A		8	-8	-100.00	.00	.05
FIUZA NATIVE RD		N/A		6	-6	-100.00	.00	.04
RGNGS MLGC V VR		N/A		6	-6	-100.00	.00	.04
CONDE VIMSO RED		N/A		5	-5	-100.00	.00	.03
QNTA GRRDA GRRD		N/A		5	-5	-100.00	.00	.03
QNTA CBZ CLHT W		N/A		2	-2	-100.00	.00	.01
VINHA CONCHAS		N/A		1	-1	-100.00	.00	.01
FIUZA NATVE RSE		N/A		1	-1	-100.00	.00	.01
RAMOS TRINCADEI		N/A		1	-1	-100.00	.00	.01
FONSCA PRQT CLS		N/A		1	-1	-100.00	.00	.01
<b>TOTAL PORTUGAL</b>			<b>10850</b>	<b>14734</b>	<b>-3884</b>	<b>-26.36</b>		
ARGT CAB SAUV								
MRC5 JMS MDZ CB		899	3525	3925	-400	-10.19	38.14	38.27
TRIVENTO RESERV		1199	905	915	-10	-1.09	9.79	8.92
FUNKY LLAMA		799	844	1023	-179	-17.50	9.13	9.97
CNCHA XPLOR CAB		999	822	782	40	5.12	8.89	7.62
MISTERIO		849	802	486	316	65.02	8.68	4.74
SEPTIMA MENDOZA		1299	633	637	-4	-.63	6.85	6.21
TRAPICHE CAB RS		899	551	711	-160	-22.50	5.96	6.93
TRRZS ANDS CB S		N/A	387	460	-73	-15.87	4.19	4.49
CATENA AGRELO		N/A	144	49	95	193.88	1.56	.48
PASO DE PIEDRA		N/A	133	6	127	2116.67	1.44	.06
VL ACEQUIAS RES		N/A	77		77	100.00	.83	.00
STA JULA CAB RS		N/A	53	86	-33	-38.37	.57	.84
GOULART CLASSIC		N/A	41		41	100.00	.44	.00
BEN MARCO		N/A	36	1	35	3500.00	.39	.01
FABRE MONTMAYOU		N/A	34	22	12	54.55	.37	.21
EL FELINO		N/A	33		33	100.00	.36	.00
GUGUNHM ESTACNS		N/A	31		31	100.00	.34	.00
RIO PERDIDO MDZ		N/A	28		28	100.00	.30	.00
DONA PAULA EST		N/A	26	494	-468	-94.74	.28	4.82
SUSANA BALBO		N/A	26	14	12	85.71	.28	.14
FELNO VNA COBOS		N/A	26		26	100.00	.28	.00
RIO DIAMANTE		N/A	12	26	-14	-53.85	.13	.25
VALENTIN BIANCH		N/A	11	15	-4	-26.67	.12	.15
FINCA DECERO		N/A	11			.00	.12	.11
MAIPU ROBLE CAB		N/A	9	24	-15	-62.50	.10	.23
CASARENA MNDZ		N/A	9		9	100.00	.10	.00
FAM ZUCCDI MNDZ		N/A	8		8	100.00	.09	.00
UMBRAL D L TMSZ		N/A	4	10	-6	-60.00	.04	.10
CATENA ZAP MEND		N/A	4		4	100.00	.04	.00
CRIOS		N/A	3	33	-30	-90.91	.03	.32
RIGLOS GRAN		N/A	3		3	100.00	.03	.00
BRAMRE LUJN CYD		N/A	3		3	100.00	.03	.00
SANTA JULIA ORG		N/A	2	11	-9	-81.82	.02	.11
BRAMARE		N/A	2		2	100.00	.02	.00
NAVRRO CRRS CAB		N/A	1	296	-295	-99.66	.01	2.89
MARRASO MENDOZA		N/A	1	180	-179	-99.44	.01	1.76
NIETO SNTNR RES		N/A	1	17	-16	-94.12	.01	.17
MAIPE		N/A	1			.00	.01	.01
DM JN BSQT TPGT		N/A	1		1	100.00	.01	.00
ALTA VISTA CLSC		N/A		8	-8	-100.00	.00	.08
FNCA SPHNA TPGT		N/A		3	-3	-100.00	.00	.03
FAMIGLIA BINCHI		N/A		3	-3	-100.00	.00	.03

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
LOS CARDOS		N/A		2	-2	-100.00	.00	.02
GOUGUENHEIM		N/A		2	-2	-100.00	.00	.02
SALENTEIN RESRV		N/A		1	-1	-100.00	.00	.01
CHAKANA MENDOZA		N/A		1	-1	-100.00	.00	.01
ALAMOS MENDOZA		N/A		1	-1	-100.00	.00	.01
<b>TOTAL ARGT CAB SAUV</b>			<b>9243</b>	<b>10256</b>	<b>-1013</b>	<b>-9.88</b>		
ARGT CHARDNNY								
MRC5 JM MDZ CHR		899	3843	5202	-1359	-26.12	58.69	57.48
FUNKY LLAMA		799	957	1353	-396	-29.27	14.62	14.95
BODEGA ELENA DM		899	777	30	747	2490.00	11.87	.33
TERRAZAS CHARD		1099	381	294	87	29.59	5.82	3.25
BLACK ELK MEND		1099	85	220	-135	-61.36	1.30	2.43
OMBU SAN RAFAEL		1199	79	190	-111	-58.42	1.21	2.10
FINGER PRINTS		1099	78	78	78	100.00	1.19	.00
CATENA MENDOZA		N/A	68	68	68	100.00	1.04	.00
NAVRRO CRRS CHR		N/A	38	378	-340	-89.95	.58	4.18
ALAMOS MENDOZA		N/A	36	1	35	3500.00	.55	.01
TRRZ AND CHR RS		N/A	27	9	18	200.00	.41	.10
SANTA JULIA ORG		N/A	19	9	10	111.11	.29	.10
RIO DIAMANTE		N/A	17	78	-61	-78.21	.26	.86
VINA COBOS FLNO		N/A	17	17	17	100.00	.26	.00
ELSA CHARDONNAY		N/A	14	1	13	1300.00	.21	.01
NIETO SNTNR RES		N/A	12	134	-122	-91.04	.18	1.48
SALENTEIN RESRV		N/A	11	14	-3	-21.43	.17	.15
CRIOS SN BALBO		N/A	10	24	-14	-58.33	.15	.27
FINCA EL PRTLLO		N/A	10	4	6	150.00	.15	.04
BROQUEL CHRDNKY		N/A	8	183	-175	-95.63	.12	2.02
TRPCH FALL CHR		N/A	7	387	-380	-98.19	.11	4.28
GOUGHM MENDOZA		N/A	7	2	5	250.00	.11	.02
ALTOSUR		N/A	6	6	6	100.00	.09	.00
BODEGA NORTON		N/A	5	232	-227	-97.84	.08	2.56
LUIGI BOSCA RES		N/A	5	6	-1	-16.67	.08	.07
ALTA VISTA LIND		N/A	5	2	3	150.00	.08	.02
FINCA LA LINDA		N/A	4	14	-10	-71.43	.06	.15
TILIA		N/A	4	8	-4	-50.00	.06	.09
DOM JN BOUSQUET		N/A	4	6	-2	-33.33	.06	.07
FAMIGLIA BINCHI		N/A	4	2	2	100.00	.06	.02
FINCA SOPHENIA		N/A	4	4	4	100.00	.06	.00
LUCA ALTS MNDZA		N/A	3	3	3	100.00	.05	.00
ANORO		N/A	2	2	2	100.00	.03	.00
MAIPE		N/A	1	7	-6	-85.71	.02	.08
MISTERIO		N/A		255	-255	-100.00	.00	2.82
BUDINI MENDOZA		N/A		4	-4	-100.00	.00	.04
TRIVENTO GLD RS		N/A		1	-1	-100.00	.00	.01
<b>TOTAL ARGT CHARDNNY</b>			<b>6548</b>	<b>9050</b>	<b>-2502</b>	<b>-27.65</b>		
ARGT MALBEC								
FRONTERA MALBEC		799	8939	7323	1616	22.07	9.87	9.82
BLACK BOX MALBEC		2499	7330	5658	1672	29.55	8.09	7.58
GASCON MALBEC		1399	6457	6134	323	5.27	7.13	8.22
MRC5 JMS MENDOZ		899	4747	4460	287	6.43	5.24	5.98
ALAMOS MENDOZA		999	4276	3165	1111	35.10	4.72	4.24
PIPER RANCH		N/A	3750	3750	3750	100.00	4.14	.00
CUPCAKE MENDOZA		N/A	3368	2720	648	23.82	3.72	3.65
TRIVENTO RESERV		1199	3009	2953	56	1.90	3.32	3.96
WALNUT CRST MEN		1199	2704	2704	2704	100.00	2.98	.00
BODEGA ELENA DM		899	2501	198	2303	1163.13	2.76	.27
MISTERIO		849	2429	2093	336	16.05	2.68	2.81
FUNKY LLAMA		799	2380	3148	-768	-24.40	2.63	4.22
BOTA BOX MENDZA		2099	2371	2371	2371	100.00	2.62	.00
LAYER CAKE MNDZ		1699	2222	2082	140	6.72	2.45	2.79
SEPTIMA MENDOZA		1299	2084	1808	276	15.27	2.30	2.42
SANTA ANA CUYO		999	2043	2090	-47	-2.25	2.26	2.80
DISENO OLD VINE		1099	2027	849	1178	138.75	2.24	1.14
REDWOOD CRK MDZ		999	1795	1441	354	24.57	1.98	1.93
NVRRO CRRS MLBC		1299	1650	1743	-93	-5.34	1.82	2.34
TRAPICHE		899	1542	1622	-80	-4.93	1.70	2.17
TRRZS ANDS MLBC		1099	1514	1666	-152	-9.12	1.67	2.23
COLORES D S RES		1199	1511	1508	3	.20	1.67	2.02
TAMARI RESERVA		1299	1474	1179	295	25.02	1.63	1.58
FLICHMAN RESERV		1099	1375	1262	113	8.95	1.52	1.69
TRPCH FALL CYO		2099	1369	1250	119	9.52	1.51	1.68
NANDU MENDOZA		1699	1235	1259	-24	-1.91	1.36	1.69
MOUNTAIN DOOR		N/A	1045	1045	1045	100.00	1.15	.00
GRAFFIGNA CNTNR		1299	1022	1084	-62	-5.72	1.13	1.45
TRPCH MLBC OAK		1199	1009	1650	-641	-38.85	1.11	2.21
TRRZ AND MLB RS		1849	962	997	-35	-3.51	1.06	1.34
BROQUEL MALBEC		1499	825	1062	-237	-22.32	.91	1.42
CNCHA XPLR MLBC		999	750	749	1	.13	.83	1.00
BODEGA NRTN RES		1899	742	706	36	5.10	.82	.95
VINA ESTBAN RSV		1099	622	713	-91	-12.76	.69	.96
GESTOS		N/A	620	620	620	100.00	.68	.00
EL FELINO		1799	576	588	-12	-2.04	.64	.79
VINA ANTIGUA BN		1199	570	815	-245	-30.06	.63	1.09
CRIOS ROSE		1299	511	512	-1	-.20	.56	.69
OMBU SAN RAFAEL		1199	378	563	-185	-32.86	.42	.75
YELLOW + BLUE		999	357	543	-186	-34.25	.39	.73
DONA PAULA EST		1699	350	20	330	1650.00	.39	.03
CALLIA ALTA MLB		899	337	2	335	*****	.37	.00
CATENA PADRILLS		N/A	292	292	292	100.00	.32	.00

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
FINGER PRINTS		1099	229		229	100.00	.25	.00
PUNTO FINAL CLS		N/A	188	371	-183	-49.33	.21	.50
PASO DE PIEDRA		N/A	183	179	4	2.23	.20	.24
VL ACEQUIAS RES		N/A	151		151	100.00	.17	.00
TIKAL AMORIO		N/A	128	30	98	326.67	.14	.04
FAMILIA AGUEROS		N/A	110	107	3	2.80	.12	.14
CATENA ZAP MEND		N/A	107		107	100.00	.12	.00
RIO PERDIDO MDZ		N/A	104		104	100.00	.11	.00
STA JLA MLBC RS		N/A	99	116	-17	-14.66	.11	.16
LA POSTA COCINA		N/A	81	63	18	28.57	.09	.08
MAIPE RESERVE		N/A	79		79	100.00	.09	.00
TERCOS MENDOZA		N/A	73		73	100.00	.08	.00
GOUGNHM ESTACNS		N/A	72		72	100.00	.08	.00
CASA DE CAMPO		N/A	68	313	-245	-78.27	.08	.42
EL ENEMIGO		N/A	65		65	100.00	.07	.00
MAIPE ROSE MLBC		N/A	63		63	100.00	.07	.00
GOULART CLASSIC		N/A	58	121	-63	-52.07	.06	.16
ALTOCEDRO AN CR		N/A	55	9	46	511.11	.06	.01
CARLA CHIARO RS		N/A	54		54	100.00	.06	.00
ZAPHY CUYO		N/A	50		50	100.00	.06	.00
MAPEMA MENDOZA		N/A	49	29	20	68.97	.05	.04
LAGARDE P VINAS		N/A	48		48	100.00	.05	.00
MAIPE MENDOZA		N/A	46	70	-24	-34.29	.05	.09
FNCA SPHNA TP R		N/A	45	8	37	462.50	.05	.01
MASSIMO MENDOZA		N/A	42		42	100.00	.05	.00
CRIOS MENDOZA		N/A	39	38	1	2.63	.04	.05
MENDEL MENDOZA		N/A	39	11	28	254.55	.04	.01
DURIGUTTI MNDZ		N/A	38	14	24	171.43	.04	.02
ANORO MENDOZA		N/A	37	9	28	311.11	.04	.01
GOGNHM MNDZA RS		N/A	36	1	35	3500.00	.04	.00
TIKAL ORGANIC		N/A	36		36	100.00	.04	.00
ALTO LAS TACAS		N/A	35	134	-99	-73.88	.04	.18
ALTOS L HMG MAL		N/A	35	52	-17	-32.69	.04	.07
FABRE MONTMY RS		N/A	34	46	-12	-26.09	.04	.06
CUEVA MANOS RSV		N/A	34		34	100.00	.04	.00
ALTIVO RES MEND		N/A	33	148	-115	-77.70	.04	.20
XUMEK		N/A	33	11	22	200.00	.04	.01
SOTTANO RES FAM		N/A	33		33	100.00	.04	.00
BELASCO LLAMA		N/A	31		31	100.00	.03	.00
LUCA		N/A	30	33	-3	-9.09	.03	.04
ICHANKA		N/A	30		30	100.00	.03	.00
FABRE MONTMY GR		N/A	28	7	21	300.00	.03	.01
KAIKEN MENDOZA		N/A	28		28	100.00	.03	.00
MEDRANO		N/A	27		27	100.00	.03	.00
BDGS LURTON RSV		N/A	26	99	-73	-73.74	.03	.13
BEN MARCO		N/A	26	8	18	225.00	.03	.01
ZUCCARDI Q MNDZ		N/A	24	60	-36	-60.00	.03	.08
R MNDVI PVT SEL		N/A	23		23	100.00	.03	.00
MELIPAL		N/A	21	4	17	425.00	.02	.01
HACNDA PLTA ZGL		N/A	19	24	-5	-20.83	.02	.03
LUNTA MENDOZA		N/A	19		19	100.00	.02	.00
CASARENA MNDZ		N/A	19		19	100.00	.02	.00
CALIGIORE RESV		N/A	17	58	-41	-70.69	.02	.08
FINCA DCRO AGRL		N/A	17		17	100.00	.02	.00
WEINERT MALBEC		N/A	17		17	100.00	.02	.00
BLACKSTN WNMKER		N/A	17		17	100.00	.02	.00
ALAMOS SLCN MEN		N/A	16	997	-981	-98.40	.02	1.34
VINA OBVIO MNDZ		N/A	16	59	-43	-72.88	.02	.08
TRIVENTO GLD RS		N/A	16	11	5	45.45	.02	.01
RUTA 22 NEUQUEN		N/A	15	212	-197	-92.92	.02	.28
RIO DIAMANTE		N/A	15	95	-80	-84.21	.02	.13
SUSANA BALBO		N/A	15	17	-2	-11.76	.02	.02
BODEGA NORTON		N/A	15		15	100.00	.02	.00
CASA MARGUERY		N/A	15		15	100.00	.02	.00
CATENA MENDOZA		N/A	14	268	-254	-94.78	.02	.36
VALENTIN BIANCH		N/A	13	47	-34	-72.34	.01	.06
FINCA LA LINDA		N/A	13	39	-26	-66.67	.01	.05
ALTA VSTA TR SL		N/A	13		13	100.00	.01	.00
NIETO SNTR NCAN		N/A	12	13	-1	-7.69	.01	.02
FILUS RESERVE		N/A	12		12	100.00	.01	.00
DNA PLA SL BDGA		N/A	12		12	100.00	.01	.00
LA POSTA PZZLLA		N/A	11	54	-43	-79.63	.01	.07
DEL FIN DM RESV		N/A	11		11	100.00	.01	.00
FETZER MENDOZA		N/A	11		11	100.00	.01	.00
SANTA JULIA ORG		N/A	9	117	-108	-92.31	.01	.16
VINA COBOS BRMR		N/A	9		9	100.00	.01	.00
TORINO DD MALBC		N/A	8	7	1	14.29	.01	.01
RODOLFO		N/A	8	2	6	300.00	.01	.00
SALENTEIN RESRV		N/A	7	40	-33	-82.50	.01	.05
N		N/A	7	9	-2	-22.22	.01	.01
ACHAVAL FERRER		N/A	7		7	100.00	.01	.00
CATENA ALTA		N/A	7		7	100.00	.01	.00
RIGLOS GRAN MLB		N/A	6		6	100.00	.01	.00
SALENTEIN PRIMS		N/A	5	6	-1	-16.67	.01	.01
CARMELO PATTI		N/A	5		5	100.00	.01	.00
TAPIZ MLBC MDZ		N/A	4	116	-112	-96.55	.00	.16
MAIPU MENDOZA		N/A	4	89	-85	-95.51	.00	.12
GRAFFIGNA GR RS		N/A	4	5	-1	-20.00	.00	.01
FINCA ORG GR RS		N/A	4		4	100.00	.00	.00
ALTA MAX		N/A	4		4	100.00	.00	.00
LUIGI BSCA DOC		N/A	4		4	100.00	.00	.00
TRPCHD DM SRMTO		N/A	4		4	100.00	.00	.00
ALTA VSTA S SRN		N/A	4		4	100.00	.00	.00



# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
KSANA		N/A	3	13	-10	-76.92	.00	.02
PASCUAL TOSO RS		N/A	3		3	100.00	.00	.00
MARTINO MENDOZA		N/A	3		3	100.00	.00	.00
ALTA VSTA S TMS		N/A	3		3	100.00	.00	.00
MONTE QUIETO 3		N/A	2	890	-888	-99.78	.00	1.19
LAMADRID MENDOZ		N/A	2	104	-102	-98.08	.00	.14
EL PORTILLO		N/A	2	49	-47	-95.92	.00	.07
BDGS FLCHS GR R		N/A	2	17	-15	-88.24	.00	.02
TRAPCHE AHUMADA		N/A	2	5	-3	-60.00	.00	.01
TRAPICHE ORLNA		N/A	2	5	-3	-60.00	.00	.01
TRIVENTO OLO		N/A	2	2		100.00	.00	.00
XUMEK SAN JUAN		N/A	1	108	-107	-99.07	.00	.14
VISTALBA TOMERO		N/A	1	99	-98	-98.99	.00	.13
CUMA ORGANIC		N/A	1	34	-33	-97.06	.00	.05
ELSA VNYD MALBC		N/A	1	3	-2	-66.67	.00	.00
CRUZ ANDINA MDZ		N/A	1	3	-2	-66.67	.00	.00
MARC&BARR PERDR		N/A	1	1		100.00	.00	.00
FNCA SPHNA TPGT		N/A	1	1		100.00	.00	.00
BDGA RURAL RUTN		N/A	1		1	100.00	.00	.00
ALTA VSTA S ALZ		N/A	1		1	100.00	.00	.00
PUNTO FINAL RES		N/A		801	-801	-100.00	.00	1.07
ALMA NEGRA BNRD		N/A		219	-219	-100.00	.00	.29
GOULART MARSHLL		N/A		87	-87	-100.00	.00	.12
MAIPU SUBLIMIS		N/A		46	-46	-100.00	.00	.06
DISENO		N/A		25	-25	-100.00	.00	.03
NIETO SNTNR RES		N/A		18	-18	-100.00	.00	.02
CATENA ALTA		N/A		11	-11	-100.00	.00	.01
LUIGI BOSCA RES		N/A		11	-11	-100.00	.00	.01
VINA ALICIA		N/A		9	-9	-100.00	.00	.01
LA POSTA PAULCI		N/A		8	-8	-100.00	.00	.01
MAIRENA MENDOZA		N/A		7	-7	-100.00	.00	.01
PANNOTIA MENDOZ		N/A		6	-6	-100.00	.00	.01
ALTA VISTA LIND		N/A		4	-4	-100.00	.00	.01
HACND P ARO RSV		N/A		3	-3	-100.00	.00	.00
LOS CARDOS		N/A		3	-3	-100.00	.00	.00
ZUCCRDI SERIE A		N/A		2	-2	-100.00	.00	.00
ALTIVO CLASSIC		N/A		2	-2	-100.00	.00	.00
ECLPSE ACNGA RS		N/A		2	-2	-100.00	.00	.00
PULENTA LA FLOR		N/A		2	-2	-100.00	.00	.00
LA BRUJA		N/A		2	-2	-100.00	.00	.00
ZOLO MENDOZA		N/A		2	-2	-100.00	.00	.00
RENCR PNT FN CL		N/A		2	-2	-100.00	.00	.00
UMBRAL D L TMPS		N/A		1	-1	-100.00	.00	.00
NIETO SNTNR CDS		N/A		1	-1	-100.00	.00	.00
LOS NEVADOS MDZ		N/A		1	-1	-100.00	.00	.00
ALTA VSTA FN MN		N/A		1	-1	-100.00	.00	.00
ALTA VISTA CLSC		N/A		1	-1	-100.00	.00	.00
ALTA VSTA GR RS		N/A		1	-1	-100.00	.00	.00
TRAPICHE OLIVE		N/A		1	-1	-100.00	.00	.00
<b>TOTAL ARGV MALBEC</b>			<b>90588</b>	<b>74604</b>	<b>15984</b>	<b>21.43</b>		
ARGV MERLOT								
MRCJ JM MDZ MRL	899		2639	3445	-806	-23.40	83.38	70.97
CNCHA XPLOR MRL	999		428	413	15	3.63	13.52	8.51
GOUGNHM ESTACNS	N/A		33		33	100.00	1.04	.00
FELNO VNA COBOS	N/A		19		19	100.00	.60	.00
CICCHITTI MEND	N/A		18		18	100.00	.57	.00
NVRRO CRRS PRIV	N/A		10	420	-410	-97.62	.32	8.65
SANTA FLORNTINA	N/A		8	371	-363	-97.84	.25	7.64
SNTA JULIA MRLT	N/A		5		5	100.00	.16	.00
TILIA	N/A		2	9	-7	-77.78	.06	.19
OMBU	N/A		1	159	-158	-99.37	.03	3.28
COBOS FLNO MRLT	N/A		1		1	100.00	.03	.00
EL FELINO	N/A		1		1	100.00	.03	.00
DONA PAULA EST	N/A			16	-16	-100.00	.00	.33
FINCA SOPHNA RS	N/A			13	-13	-100.00	.00	.27
GOUGNHM MENDOZA	N/A			5	-5	-100.00	.00	.10
ALTA VISTA LIND	N/A			3	-3	-100.00	.00	.06
<b>TOTAL ARGV MERLOT</b>			<b>3165</b>	<b>4854</b>	<b>-1689</b>	<b>-34.80</b>		
ARGV OTHR RED								
BODEGA ELENA DM	899		1387	90	1297	1441.11	13.43	1.10
FUNKY LLAMA SHZ	799		1254	1846	-592	-32.07	12.14	22.64
FUNKY LLAMA P N	N/A		1233	673	560	83.21	11.94	8.25
ECOLGCA SHZ/MLB	1299		784	738	46	6.23	7.59	9.05
FLCHMN PAISAJE	N/A		662	193	469	243.01	6.41	2.37
TRIVENTO RS SRH	1199		543	695	-152	-21.87	5.26	8.52
TRPCH CASK P NR	1199		530	584	-54	-9.25	5.13	7.16
CNCHA XPLR CRMN	N/A		488	338	150	44.38	4.73	4.15
CRIOS BNRDA SYH	N/A		427	151	276	182.78	4.14	1.85
ZUCCRDI Q TMPNL	N/A		368		368	100.00	3.56	.00
SEPTIMA SYRAH	N/A		353	344	9	2.62	3.42	4.22
DEBUT MLBC/CAB	999		322		322	100.00	3.12	.00
ALAMOS RED MNDZ	999		314		314	100.00	3.04	.00
TRVNTO AMD MLBC	1499		270	1	269	*****	2.61	.01
ALAMOS SLCN RED	1799		213		213	100.00	2.06	.00
VNA MAIPU TRRNT	1499		175		175	100.00	1.69	.00
NOTRO	N/A		147		147	100.00	1.42	.00
LA POSTA COCINA	N/A		114	35	79	225.71	1.10	.43
MONTEPIO	N/A		105		105	100.00	1.02	.00
ZUCCRDI BNRDA A	N/A		88	1210	-1122	-92.73	.85	14.84

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
DURIGUTTI BONRD		N/A	42	17	25	147.06	.41	.21
GOGNHM B MND SY		N/A	39	1	38	3800.00	.38	.01
HECTOR MELI BON		N/A	37		37	100.00	.36	.00
FAMILIA AGU PRM		N/A	35	101	-66	-65.35	.34	1.24
NOTRO FUNDACION		N/A	34		34	100.00	.33	.00
GOUGHM EST SRH		N/A	34		34	100.00	.33	.00
MAIPE BONARDA		N/A	30	23	7	30.43	.29	.28
BDGA WNRT CRSC		N/A	29	17	12	70.59	.28	.21
TILIA BONARDA		N/A	29	7	22	314.29	.28	.09
PERLITA MAL/SYR		N/A	24		24	100.00	.23	.00
TIKAL PATRIOTA		N/A	22	4	18	450.00	.21	.05
CALVULCURA		N/A	21	32	-11	-34.38	.20	.39
RENACER ENAMORE		N/A	14	25	-11	-44.00	.14	.31
MASI PSO D TPNG		N/A	13	21	-8	-38.10	.13	.26
VISTALBA CRT C		N/A	13		13	100.00	.13	.00
LUCA ALTOS P NR		N/A	12		12	100.00	.12	.00
LUCA LABRD SYRH		N/A	12		12	100.00	.12	.00
ICHANKA BONARDA		N/A	10		10	100.00	.10	.00
NIETO SNT PN NR		N/A	7	57	-50	-87.72	.07	.70
AMANCAYA CB/MLB		N/A	6	19	-13	-68.42	.06	.23
CARO CB SV/MLBC		N/A	6	3	3	100.00	.06	.04
ELSA BONARDA		N/A	6	1	5	500.00	.06	.01
SOPHENIA SYNTHS		N/A	6		6	100.00	.06	.00
LUCA BESO DANTE		N/A	6		6	100.00	.06	.00
XUMEK SYRAH		N/A	5	29	-24	-82.76	.05	.36
NIETO SNTR BNRD		N/A	5	5		.00	.05	.06
FURQUE SYRAH		N/A	5		5	100.00	.05	.00
BEN MRCO EXPRSV		N/A	5		5	100.00	.05	.00
TIKAL JUBILO		N/A	5		5	100.00	.05	.00
SUSAN BLB BROSO		N/A	4	7	-3	-42.86	.04	.09
B NOEMIA A LISA		N/A	4		4	100.00	.04	.00
GOULRT ML/CB RS		N/A	3	46	-43	-93.48	.03	.56
MAIRENA BONARDA		N/A	3	34	-31	-91.18	.03	.42
SALENTEIN NUMNA		N/A	3	4	-1	-25.00	.03	.05
ACHAVL FRR QUMR		N/A	3		3	100.00	.03	.00
MENDEL UNUS		N/A	3		3	100.00	.03	.00
ZUCCARDI ZETA		N/A	3		3	100.00	.03	.00
CHACRA BARDA PN		N/A	2		2	100.00	.02	.00
NVRRO CRRS SYRH		N/A	1	258	-257	-99.61	.01	3.16
BDGA POESA PSDB		N/A	1	8	-7	-87.50	.01	.10
GOGNHM MND TEMP		N/A	1	5	-4	-80.00	.01	.06
FINCA L LND TMP		N/A	1	2	-1	-50.00	.01	.02
ALTA VISTA ALTO		N/A	1		1	100.00	.01	.00
URRACA LNGLY RS		N/A	1		1	100.00	.01	.00
SALNTN RSRV P N		N/A	1		1	100.00	.01	.00
FURQUE TEMPRNLO		N/A	1		1	100.00	.01	.00
RIGLOS GR CORTE		N/A	1		1	100.00	.01	.00
LA DANIELA TEMP		N/A		156	-156	-100.00	.00	1.91
HAT IN RING SHZ		N/A		147	-147	-100.00	.00	1.80
VISTALBA CB/MLT		N/A		98	-98	-100.00	.00	1.20
MONTE QUIETO RS		N/A		74	-74	-100.00	.00	.91
MANOS NEGRS PNR		N/A		12	-12	-100.00	.00	.15
SNTA JL OR TEMP		N/A		10	-10	-100.00	.00	.12
STA JLA OR BNRD		N/A		7	-7	-100.00	.00	.09
SNTA JULIA PN N		N/A		6	-6	-100.00	.00	.07
ALTA VSTA ATMPR		N/A		3	-3	-100.00	.00	.04
GOGNHM B ESN SY		N/A		3	-3	-100.00	.00	.04
BDGS LRTN SY/MB		N/A		3	-3	-100.00	.00	.04
NIETO SNT NCANR		N/A		3	-3	-100.00	.00	.04
SEPTIMA GRN RSV		N/A		3	-3	-100.00	.00	.04
C BASSO CB/MLBC		N/A		2	-2	-100.00	.00	.02
FURQUE 3 CEPAS		N/A		2	-2	-100.00	.00	.02
TRZZ CHV CB/MLB		N/A		1	-1	-100.00	.00	.01
<b>TOTAL ARGV OTHR RED</b>			<b>10326</b>	<b>8154</b>	<b>2172</b>	<b>26.64</b>		
ARGV OTHR WHT								
MARCUS JMS RSLN		899	5514	5608	-94	-1.68	29.97	37.04
ZUCCARDI SER TOR		N/A	1726		1726	100.00	9.38	.00
MIDDLE SIS MSCT		N/A	1203		1203	100.00	6.54	.00
VALNTN BCH SV B		N/A	1160	90	1070	1188.89	6.31	.59
FUNKY LLAMA P G		N/A	1060	706	354	50.14	5.76	4.66
NIETO SNT RS TR		N/A	976	128	848	662.50	5.30	.85
TRIVENTO RS TOR		1199	975	1098	-123	-11.20	5.30	7.25
BLACK BOX MSCTO		2399	924		924	100.00	5.02	.00
GRAFFIGNA P GRG		1299	690	690		.00	3.75	4.56
FUNKY LLAMA SB		799	646	763	-117	-15.33	3.51	5.04
ALAMOS TORRONT		999	591	540	51	9.44	3.21	3.57
SANTA ANA TRRNT		999	589	731	-142	-19.43	3.20	4.83
ECOLGCA TRNT/CH		1299	369	397	-28	-7.05	2.01	2.62
VNA ANTGUA UGNI		1199	281	467	-186	-39.83	1.53	3.08
DISENO TORRONT		1099	261	199	62	31.15	1.42	1.31
YELLOW + BL TOR		999	238	397	-159	-40.05	1.29	2.62
CRIOS BLBO TRRN		1299	192	191	1	.52	1.04	1.26
RIO SCO EST TOR		1399	165	263	-98	-37.26	.90	1.74
DEBUT CHD/CH BL		999	100		100	100.00	.50	.00
ZUCCARDI CHR VGN		N/A	98	1547	-1449	-93.67	.53	10.22
GOUGHM TOR MOM		N/A	54		54	100.00	.29	.00
GOULART TORRNT		N/A	51	150	-99	-66.00	.28	.99
BDGS LRTN PN GR		N/A	51		46	920.00	.28	.03
FILUS TORRONTES		N/A	49		49	100.00	.27	.00
CASARENA SV BL		N/A	45		45	100.00	.24	.00
LA YUNTA TORNTS		N/A	42	19	23	121.05	.23	.13

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
CASA CAMPO TRRN		N/A	34	46	-12	-26.09	.18	.30
MAPEMA SAUV BLC		N/A	33	2	31	1550.00	.18	.01
J&F LRTN TRRNTE		N/A	26		26	100.00	.14	.00
LA POSTA CC BDB		N/A	22		22	100.00	.12	.00
ZAPHY TRRNNT CUY		N/A	21		21	100.00	.11	.00
CALLIA ALTA TOR		N/A	20	125	-105	-84.00	.11	.83
STA JLA P GR(+)		N/A	19		19	100.00	.10	.00
ALTA VSTA P TOR		N/A	17	68	-51	-75.00	.09	.45
ALTOSUR SAV BLC		N/A	17	3	14	466.67	.09	.02
ORFILA SAV BLNC		N/A	12	86	-74	-86.05	.07	.57
DNA PLA EST TOR		N/A	11	8	3	37.50	.06	.05
ALTOSUR TORRNNTS		N/A	11	7	4	57.14	.06	.05
TRVNTO AMDO SUR		N/A	11		11	100.00	.06	.00
RIO DIAMNTE SAV		N/A	9	44	-35	-79.55	.05	.29
CALLA ALT P GRG		N/A	9	27	-18	-66.67	.05	.18
FINCA LND VGNR		N/A	9	6	3	50.00	.05	.04
ZOLO TORRNTE		N/A	8	24	-16	-66.67	.04	.16
TRPCH CV SB/SEM		N/A	7	337	-330	-97.92	.04	2.23
ANDELUNA TUPNGT		N/A	7	89	-82	-92.13	.04	.59
BDGS LURTON TOR		N/A	7		7	100.00	.04	.00
ALTIVO CLS TORR		N/A	6	22	-16	-72.73	.03	.15
PULENTA FLOR SB		N/A	6	3	3	100.00	.03	.02
SNTA JLA PL TOR		N/A	5		5	100.00	.03	.00
MAIPE TORRNTE		N/A	4		4	100.00	.02	.00
PIRCAS NGRS TOR		N/A	3		3	100.00	.02	.00
ALTA MAX TRRNNTS		N/A	3		3	100.00	.02	.00
MENDEL SEMILLON		N/A	3		3	100.00	.02	.00
SNTA JL OR TOR		N/A	2	15	-13	-86.67	.01	.10
GRAN LRTN CORTE		N/A	2		2	100.00	.01	.00
FINCA E PRT S B		N/A	1	150	-149	-99.33	.01	.99
ZOLO SV BL MEND		N/A	1	37	-36	-97.30	.01	.24
SNTA JULIA VIQG		N/A	1	14	-13	-92.86	.01	.09
DONA PAULA EST		N/A	1		1	-50.00	.01	.01
TRRZ AND TOR RS		N/A		12	-12	-100.00	.01	.08
SNTA JLA PN GRG		N/A		8	-8	-100.00	.00	.05
FINCA L LND TOR		N/A		5	-5	-100.00	.00	.03
TILIA TORRNTE		N/A		5	-5	-100.00	.00	.03
NIETO SNT NCANR		N/A		3	-3	-100.00	.00	.02
DM J BSQT CH/PG		N/A		2	-2	-100.00	.00	.01
<b>TOTAL ARGT OTHR WHT</b>			<b>18398</b>	<b>15139</b>	<b>3259</b>	<b>21.53</b>		
ARGT OTHER								
GALLO F PNK MSC		N/A	480		480	100.00	59.85	.00
FINCA OR MB/RSE		N/A	75		75	100.00	9.35	.00
ALTOSUR MBC/RSE		N/A	66		66	100.00	8.23	.00
LA FLOR MLB RSE		N/A	59		59	100.00	7.36	.00
ZONDA ROSE		N/A	43		43	100.00	5.36	.00
HACNDA PLTA REF		N/A	38		38	100.00	4.74	.00
TIASTA ROSE		N/A	23		23	100.00	2.87	.00
CALLA ALT SHIRZ		N/A	10	6	4	66.67	1.25	100.00
FABRE MNTMY RSE		N/A	8		8	100.00	1.00	.00
<b>TOTAL ARGT OTHER</b>			<b>802</b>	<b>6</b>	<b>796</b>	<b>*****</b>		
CHLE CAB SAUV								
FRONTERA CB SV		799	10993	10120	873	8.63	36.07	31.57
WALNUT CR CB SV		1199	5791	5968	-177	-2.97	19.00	18.62
CNCHA CS DB CAB		1099	3378	3017	361	11.97	11.08	9.41
LAS PARCELAS		999	1593		1593	100.00	5.23	.00
GATO NEGRO CB S		999	1493	1521	-28	-1.84	4.90	4.75
NATURA COL VILLY		1199	1216	941	275	29.22	3.99	2.94
ROOT 1 CAB SAUV		1299	1002	1306	-304	-23.28	3.29	4.07
ANAKENA		1299	962	61	901	1477.05	3.16	.19
SNTA RTA RS CAB		1199	945	829	117	14.11	3.10	2.59
LOS VASCOS CB S		1199	863	1108	-245	-22.11	2.83	3.46
CONO SUR BICYCL		1699	550		550	100.00	1.80	.00
SANTA EMA CB SV		1499	273	6	267	4450.00	.90	.02
MONTES CLASSIC		1299	265		265	100.00	.87	.00
S CRLNA FAM CAB		N/A	254	160	94	58.75	.83	.50
HARAS ESTATE		N/A	183		183	100.00	.60	.00
C LPSTL CUV CAB		1999	167	181	-14	-7.73	.55	.56
SNTA RTA MR CAB		N/A	86	74	12	16.22	.28	.23
ERRZURZ CAB SAV		N/A	83		83	100.00	.27	.00
CNCHA MLCHR C S		N/A	72	91	-19	-20.88	.24	.28
ARAUCANO		N/A	42	10	32	320.00	.14	.03
D MRTNO LGDO RS		N/A	33	710	-677	-95.35	.11	2.22
GRAN RESERVA		N/A	32		32	100.00	.11	.00
TABALI RESERVA		N/A	28	5	23	460.00	.09	.02
CNCHA CD RS PRV		N/A	22		22	100.00	.07	.00
CNCHA MRQ CASA		N/A	18		18	100.00	.06	.00
COUSINO CAB RSV		N/A	15	67	-51	-76.12	.05	.21
ARBOLEDA CAB CV		N/A	15		15	100.00	.05	.00
PACFCO SUR CRCO		N/A	14	25	-11	-44.00	.05	.08
D MRTNO 347 RES		N/A	13	28	-15	-53.57	.04	.09
VNA MNT GRS RSV		N/A	13	21	-8	-38.10	.04	.07
NOVAS		N/A	13		13	100.00	.04	.00
SUNRISE CAB SAV		N/A	10	2273	-2263	-99.56	.03	7.09
ANDES PEAKS BIB		N/A	7	1809	-1802	-99.61	.02	5.64
LOS BOLDOS CB S		N/A	6	963	-957	-99.38	.02	3.00
CNCHA TRNYO CAB		N/A	6	4	2	50.00	.02	.01
TORRES ST DIGNA		N/A	4	29	-25	-86.21	.01	.09
VERAMONTE CB SV		N/A	4		4	100.00	.01	.00

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
TERRANOBLE		N/A	3	10	-7	-70.00	.01	.03
TERRANOBLE		N/A	2		2	100.00	.01	.00
APALTAGUA RES		N/A	2		2	100.00	.01	.00
APALTAGUA EST		N/A	1	1		.00	.00	.00
LDS VSCOS CB RS		N/A	1	1		.00	.00	.00
C LAPSTLE CB SV		N/A		389	-389	-100.00	.00	1.21
CARMEN CAB SAUV		N/A		237	-237	-100.00	.00	.74
TORRES LS MULAS		N/A		31	-31	-100.00	.00	.10
TERRANOBLE RSRV		N/A		29	-29	-100.00	.00	.09
NOVAS GRAN RSVA		N/A		13	-13	-100.00	.00	.04
HARAS ELEGANCE		N/A		5	-5	-100.00	.00	.02
VNA CASA BSQ RS		N/A		5	-5	-100.00	.00	.02
CNDE VLQZ ACNQ		N/A		2	-2	-100.00	.00	.01
DOMUS AUREA MV		N/A		1	-1	-100.00	.00	.00
<b>TOTAL CHLE CAB SAUV</b>			<b>30475</b>	<b>32051</b>	<b>-1576</b>	<b>-4.92</b>		
CHLE CHARDNNY								
FRONTERA CHRDNV		799	12390	13551	-1161	-8.57	57.53	49.31
WALNUT CR CHARD		1199	4886	5031	-145	-2.88	22.69	18.31
GATO NEGRO CHR		699	1141	1282	-141	-11.00	5.30	4.67
NATURA CASA VLY		1199	806	650	156	24.00	3.74	2.37
CNCHA CSL WOOD		1099	783	680	103	15.15	3.64	2.47
ROYAL BITCH CHR		1099	332	256	76	29.69	1.54	.93
PKNT SILVER COL		N/A	242	168	74	44.05	1.12	.61
SNTA RTA 120 CH		899	193	296	-103	-34.80	.90	1.08
CONO SUR C V		999	147	190	-43	-22.63	.68	.69
CALINA CHR RSV		1199	111	154	-43	-27.92	.52	.56
ANDES PEAKS BIB		N/A	77	1520	-1443	-94.93	.36	5.53
C LPSTL CUV CHR		1999	62	130	-68	-52.31	.29	.47
GRAN RESERVA		1699	48	48		100.00	.22	.00
WM COLE ALBAMAR		N/A	39	39		100.00	.18	.00
ERRAZURIZ CHARD		N/A	34	34		100.00	.16	.00
COUSINO CHR RSV		N/A	32	79	-47	-59.49	.15	.29
ERRZURZ W FRMNT		N/A	28	43	-15	-34.88	.13	.16
CNCHA MQ CSA CH		N/A	27	32	-5	-15.63	.13	.12
D MRTNO LGDO RS		N/A	18	29	-11	-37.93	.08	.11
ARBOLEDA CHRDNV		N/A	17	17		100.00	.08	.00
LDS VASCOS COLC		N/A	16	25	-9	-36.00	.07	.09
CNCHA AMLIA CHR		N/A	15	7	8	114.29	.07	.03
SNTA RTA MR CHR		N/A	11	17	-6	-35.29	.05	.06
LLAI LLAIO BIO		N/A	10	51	-41	-80.39	.05	.19
TERRANOBLE		N/A	9	9		.00	.04	.03
TABALI RES ESPC		N/A	9	9		100.00	.04	.00
LEYDA CL CHRDNV		N/A	8	14	-6	-42.86	.04	.05
HARAS ESTATE		N/A	8	5	3	60.00	.04	.02
VNA MNT GRS RSV		N/A	6	6		.00	.03	.02
VALDVSO CHR RSV		N/A	6	2	4	200.00	.03	.01
C MOLINA CHR RS		N/A	5	176	-171	-97.16	.02	.64
CORDILLERA CHR		N/A	4	12	-8	-66.67	.02	.04
SNTA RTA RS CHR		N/A	4	2	2	100.00	.02	.01
COPA DEL RAY		N/A	3	1473	-1470	-99.80	.01	5.36
AMARAL		N/A	3	2	1	50.00	.01	.01
VNA CASA BSQ RS		N/A	3	9	-7	-77.78	.01	.03
CNCHA TRIO RES		N/A	2	4	-2	-50.00	.01	.01
VERAMONTE CHR		N/A	1	1195	-1194	-99.92	.00	4.35
C LAPSTLLE CHR		N/A	1	358	-357	-99.72	.00	1.30
CONO SUR ORGAN		N/A		14	-14	-100.00	.00	.05
CARMEN CHARDNNY		N/A		6	-6	-100.00	.00	.02
LA PALMA RS CHR		N/A		1	-1	-100.00	.00	.00
HARAS CHARACTER		N/A		1	-1	-100.00	.00	.00
<b>TOTAL CHLE CHARDNNY</b>			<b>21536</b>	<b>27480</b>	<b>-5944</b>	<b>-21.63</b>		
CHILE MALBEC								
CRBT CYN VL CNT		N/A	3356	1678	1678	100.00	36.95	45.85
WOODBRIDGE VILLE		1399	2808	114	2694	2363.16	30.91	3.11
CNCHA CS DIABLO		1099	1759		1759	100.00	19.37	.00
MONTES CLASSIC		1299	685	661	24	3.63	7.54	18.06
ANDES PEAKS BIB		N/A	460	1193	-733	-61.44	5.06	32.60
ESTAMPA COLCHAG		N/A	8		8	100.00	.09	.00
CALCU RESERVA		N/A	5		5	100.00	.06	.00
CALTRRA TRIBUTE		N/A	2	14	-12	-85.71	.02	.38
<b>TOTAL CHILE MALBEC</b>			<b>9083</b>	<b>3660</b>	<b>5423</b>	<b>148.17</b>		
CHILE MERLOT								
FRONTERA MERLOT		1099	11003	11638	-635	-5.46	52.88	41.31
WALNUT CR MERLT		1399	7500	8060	-560	-6.95	36.05	28.61
CNCHA CS DB MRL		1099	1343	1398	-55	-3.93	6.45	4.96
NATURA MERLOT		1199	623	480	143	29.79	2.99	1.70
SNTA RTA 120 ME		899	268	325	-58	-17.79	1.29	1.16
CNCHA MQ CS MRL		N/A	15	17	-2	-11.76	.07	.06
SUNRISE MERLOT		N/A	12	1485	-1473	-99.19	.06	5.27
C LPSTL CUV MRL		N/A	11	11		.00	.05	.04
CARMEN GRN RSVA		N/A	10		10	100.00	.05	.00
ANDES PEAKS BIB		N/A	8	1478	-1470	-99.46	.04	5.25
COUSINO MERLOT		N/A	8	73	-65	-89.04	.04	.26
COPA DEL RAY		N/A	3	1475	-1472	-99.80	.01	5.24
MONTES CLASSIC		N/A	1	240	-239	-99.58	.00	.85
ERRAZURIZ MERLT		N/A		1	1	100.00	.00	.00
VERAMONTE RES		N/A		1476	-1476	-100.00	.00	5.24
C LAPSTLE CLSSC		N/A		12	-12	-100.00	.00	.04

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
CALTRRA MLT RSV C LAPSTLE MERLT		N/A N/A			1 1	-1 -100.00	.00 .00	.00 .00
<b>TOTAL CHILE MERLOT</b>			<b>20806</b>	<b>28171</b>	<b>-7365</b>	<b>-26.14</b>		
CHLE OTHR RED FRNTRA CB S/MRL CYT FRONTRA SHZ FRNTRA CRMENERE CNCHA CS DB CRM		799 1099 1099 1099	16889 5985 5400 2433	20559 6179 4772 2106	-3670 -194 628 327	-17.85 -3.14 13.16 15.53	41.14 14.58 13.16 5.93	45.43 13.65 10.54 4.65
LAS PRCLAS CRMN NATURA CRMNR CV ROOT 1 CARMENRE ANAKENA CARMENR CNCHA CS DB SHZ		999 1199 1299 1299 1099	1293 1103 829 818 702		1293 225 -77 808 65	100.00 25.63 -8.50 8080.00 10.20	3.15 2.69 2.02 1.99 1.71	.00 1.94 2.00 .02 1.41
GATO NGRO CB/ML ROYAL BCH SZ RS CONO SUR PN NR DEMRTNO CRM LGD ERASMO		699 1099 999 N/A N/A	684 536 484 480 289	632 468 478	52 68 6 480 289	8.23 14.53 1.26 100.00 100.00	1.67 1.31 1.18 1.17 .70	1.40 1.03 1.06 .00 .00
PKNT S C CRMNRE SNTA RTA 120 CR MONTES LM PN NR ANKNA ONA BLEND CALINA CARM RSV		N/A 999 1599 1499 N/A	272 258 250 232 220	384 229 201 252 193	-112 29 49 -20 27	-29.17 12.66 24.38 -7.94 13.99	.66 .63 .61 .57 .54	.85 .51 .44 .56 .43
WALNUT CR CRMNR PALO ALTO RESRV LLAI LLAJ PN NR BOUCHON CRM/SYR MOMENTOS CARMNR		N/A 1299 1299 N/A N/A	210 205 195 134 121	951 127	-741 78 195 134 -866	-77.92 61.42 100.00 100.00 -87.74	.51 .50 .48 .33 .29	2.10 .28 .00 .00 2.18
GRAN RESV CRMNR ERRZRZ CRMN SNG MORANDE CARMNRE RITUAL PNT NOIR VERAMNTE PRIMUS		1699 N/A N/A N/A N/A	119 88 59 55 48		119 76 59 55 -512	100.00 633.33 100.00 100.00 -91.43	.29 .21 .14 .13 .12	.00 .03 .00 .00 1.24
CONO SR ORG P N ANTIYAL MAIPO CARMN G RSV CRM D MRTNO CAB/MLB VNA MTGR CRM RS		N/A N/A N/A N/A N/A	47 46 43 39 27	5 10 11 11 30	42 36 43 28 -3	840.00 360.00 100.00 254.55 -10.00	.11 .11 .10 .10 .07	.01 .02 .00 .02 .07
LAS MRCDES ESMB OVEJA NG CARIGN C MOLINA PNT RS TORRES CARMENRE CALCU RED		N/A N/A N/A N/A N/A	26 25 24 24 24		26 -5 -380 -50 24	100.00 -16.67 -94.06 -67.57 100.00	.06 .06 .06 .06 .06	.00 .07 .89 .16 .00
CNCHA MQ CS CRM C LPSTL CLS CRM ARAUCAO CRMNRE ARBOLEDA CMN MV CONO SR CAB CRM		N/A N/A N/A N/A N/A	22 19 18 18 17	6 3 45 18 26	16 16 -27 18 -9	266.67 533.33 -60.00 100.00 -34.62	.05 .05 .04 .04 .04	.01 .01 .10 .00 .06
TERRNBL GR CRM CNCHA TRNYO CRM D MRTNO LGD SRH SNTA RTA RS CRM C LPSTL CV CRMN		N/A N/A N/A N/A N/A	15 15 15 14 13	23 12 7 544 19	-8 3 8 -530 -6	-34.78 25.00 114.29 -97.43 -31.58	.04 .03 .04 .03 .03	.05 .03 .02 1.20 .04
SNTA RTA MR CRM APLTGUA RSV P N VNA MTGRS CB/SH EMILIANA COYAM D MRTNO 347 CRM		N/A N/A N/A N/A N/A	12 11 10 9 8	69 85 85 36	-57 11 -75 9 -28	-82.61 100.00 -88.24 100.00 -77.78	.03 .03 .02 .02 .02	.15 .00 .19 .00 .08
TABALI RD BL RS S CRLNA MRLT/CB HARAS CAB/CRMNR MONTES ALPHA M MONTES FOLLY SH		N/A N/A N/A N/A N/A	8 7 7 7 7		8 -101 -4 3 7	100.00 -93.52 -36.36 75.00 100.00	.02 .02 .02 .02 .02	.00 .24 .02 .01 .00
ALMAVIVA S CRLNA CB/MRLT TERRNBL SYH RSV SNTA RTA TRPL C VALDVSO CBLO LC		N/A N/A N/A N/A N/A	6 5 5 5 5	6 807 16 10 5		.00 -99.38 -68.75 -50.00 .00	.01 .01 .01 .01 .01	.01 1.78 .04 .02 .01
CONO SUR VSN PN C LPSTL ALX SYR VERAMNTE RS CRM MONTES PRPL ANG SNTA HLN CRM RS		N/A N/A N/A N/A N/A	4 4 4 4 3	14 9 4 4 336	-10 -5 4 4 -333	-71.43 -55.56 100.00 100.00 -99.11	.01 .01 .01 .01 .01	.03 .02 .00 .00 .74
CNCHA TRNYO SRH APALTAGUA CRMN C LAPSTL CLS AP ARBOLEDA SYRAH C MOLINA SHZ RS		N/A N/A N/A N/A N/A	3 3 3 3 2	3 1 3 3 204	3 2 3 3 -202	.00 200.00 100.00 100.00 -99.02	.01 .01 .01 .01 .00	.01 .00 .00 .00 .45
ARESTI EST CRMN CNCHA CD RS PRV D MARTINO CRMN VALDVSO ECLAT NEYEN ESP APLTA		N/A N/A N/A N/A N/A	2 2 2 2 2	21 15 11 4	-19 -13 -9 -2	-90.48 -86.67 -81.82 -50.00	.00 .00 .00 .00	.05 .03 .02 .01
TERRA ANDNA CRM MONTES CAB/CARM CORDILLERA CRNA SNTA HLN CRMNRE MAYCAS LMR SYRH		N/A N/A N/A N/A N/A	2 1 1 1 1	2 34 28 14 8	2 -33 -27 -13 -7	100.00 100.00 -97.06 -96.43 -87.50	.00 .00 .00 .00 .00	.00 .08 .06 .03 .02
TABALI SRZ RES LEYDA PN BRISAS SNTA HLN CRM NG		N/A N/A N/A	1 1 1	4 4 3	-3 -3 -2	-75.00 -75.00 -66.67	.00 .00 .00	.01 .01 .01

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
GR ARACNO CM AL		N/A	1		1	100.00	.00	.00
C LPSTL BORB WD		N/A	1		1	100.00	.00	.00
SNTA RTA FLR CB		N/A	1		1	100.00	.00	.00
ESCUDO ROJO RED		N/A		280	-280	-100.00	.00	.62
EAGLE ROCK P NR		N/A		175	-175	-100.00	.00	.39
PARGUA PARG IT		N/A		32	-32	-100.00	.00	.07
ERASMO RS CALIB		N/A		27	-27	-100.00	.00	.06
MAQUIS LIEN COL		N/A		21	-21	-100.00	.00	.05
S CRLNA P NR RS		N/A		11	-11	-100.00	.00	.02
VERAMONTE PN RS		N/A		10	-10	-100.00	.00	.02
CONO SR CRM PMO		N/A		8	-8	-100.00	.00	.02
TABALI CRMNR RS		N/A		8	-8	-100.00	.00	.02
TABALI P NR RES		N/A		6	-6	-100.00	.00	.01
CHILENS RSV CRM		N/A		6	-6	-100.00	.00	.01
TERRNBL P NR RS		N/A		5	-5	-100.00	.00	.01
ARAUCANO PN NR		N/A		5	-5	-100.00	.00	.01
VALDVSO CB F SV		N/A		4	-4	-100.00	.00	.01
VALDVSO CARM RS		N/A		4	-4	-100.00	.00	.01
APLTGUA RSV CRM		N/A		3	-3	-100.00	.00	.01
PALIN CARMENERE		N/A		3	-3	-100.00	.00	.01
LEYDA CLSC PN N		N/A		1	-1	-100.00	.00	.00
OOPS CAB FRANC		N/A		1	-1	-100.00	.00	.00
SENA RED BLEND		N/A		1	-1	-100.00	.00	.00
OVEJA NG CF/CRM		N/A		1	-1	-100.00	.00	.00
CARMEN RES SHRZ		N/A		1	-1	-100.00	.00	.00
VNA MTGR AN NIQ		N/A		1	-1	-100.00	.00	.00
<b>TOTAL CHLE OTHR RED</b>			<b>41049</b>	<b>45254</b>	<b>-4205</b>	<b>-9.29</b>		
CHLE OTHR WHT								
FRONTERA SAV BL		1099	8247	8254	-7	-.08	33.02	56.75
ANAKENA SAV BLC		1299	4501	84	4417	5258.33	18.02	.58
LAS PARCELAS		999	2846		2846	100.00	11.39	.00
FRONTERA PN GRG		1099	2082		2082	100.00	8.34	.00
FRONTERA MOSCAT		1099	1861		1861	100.00	7.45	.00
CNCHA DBLO S B		1099	1295	1122	173	15.42	5.18	7.71
NATURA SAV BLNC		1199	825	768	57	7.42	3.30	5.28
ROOT 1 SAUV BLC		1299	746	763	-17	-2.23	2.99	5.25
CONO SUR BICYCL		1699	639		639	100.00	2.56	.00
C LAPSTL SV BL		999	528	695	-167	-24.03	2.11	4.78
PALO ALTO RS SV		1299	276	167	109	65.27	1.11	1.15
MONTES CLSC S B		1299	229	230	-1	-.43	.92	1.58
CONO SUR RSLING		N/A	224	91	133	146.15	.90	.63
SNTA RTA 120 SB		999	116	128	-12	-9.38	.46	.88
ANKNA ONA BLEND		1499	94	92	2	2.17	.38	.63
PENLLN CV SV BL		N/A	55		55	100.00	.22	.00
TOLOLO SAV BLC		N/A	54	979	-925	-94.48	.22	6.73
TORRES LM SV BL		N/A	53		53	100.00	.21	.00
VNA CASA BSQ SB		N/A	52	3	49	1633.33	.21	.02
ERRZRZ EST SV B		N/A	43		43	100.00	.17	.00
ERRZRZ SNG S BL		N/A	26	9	17	188.89	.10	.06
LEYDA SV BL CLS		N/A	16	26	-10	-38.46	.06	.18
HACNDA ARC SV B		N/A	15		15	100.00	.06	.00
ERRZRZ SAV BLC		N/A	14	11	3	27.27	.06	.08
ARESTI EST SV B		N/A	13	34	-21	-61.76	.05	.23
C MOLINA SAV RS		N/A	12	443	-431	-97.29	.05	3.05
TERRNBL SV B RS		N/A	12	35	-23	-65.71	.05	.24
D MARTINO SV BL		N/A	12	27	-15	-55.56	.05	.19
D MRTNO 347 SB		N/A	9	30	-21	-70.00	.04	.21
HARAS SV BL EST		N/A	9	7	2	28.57	.04	.05
TORRES SAUV BLC		N/A	7	48	-41	-85.42	.03	.33
CNCHA TRNYO SAV		N/A	7	10	-3	-30.00	.03	.07
SNTA RTA RS SB		N/A	6	25	-19	-76.00	.02	.17
VNA MTGR SB RES		N/A	6	15	-9	-60.00	.02	.10
TERRANBL V S SB		N/A	5	26	-21	-80.77	.02	.18
COUSINO DI RSLG		N/A	5	2	3	150.00	.02	.01
LA PALMA SAV BL		N/A	5	1	4	400.00	.02	.01
CASBLNC NMBS SB		N/A	4	230	-226	-98.26	.02	1.58
RANCR PNT0 SV B		N/A	4	10	-6	-60.00	.02	.07
SNTA HL SB G RS		N/A	4	6	-2	-33.33	.02	.04
CASA MARN GWZTR		N/A	3		3	100.00	.01	.00
TABALI SV BE RS		N/A	2	21	-19	-90.48	.01	.14
CNCHA TRI RS SB		N/A	2	13	-11	-84.62	.01	.09
TABALI VGNR RES		N/A	2	7	-5	-71.43	.01	.05
NUEVO MUNDO SB		N/A	2		2	100.00	.01	.00
TERRA AND SV BL		N/A	2		2	100.00	.01	.00
ARBOLEDA SAV BL		N/A	2		2	100.00	.01	.00
GRYPHUS SAV BLC		N/A	1	13	-12	-92.31	.00	.09
VERAMONTE SV BL		N/A	1	10	-9	-90.00	.00	.07
SNTA RTA MR SB		N/A	1	9	-8	-88.89	.00	.06
SNTA RTA FLR SB		N/A	1	1			.00	.01
CASA MARN SV BL		N/A	1		1	100.00	.00	.00
CONO SUR SB VSN		N/A		33	-33	-100.00	.00	.23
ARESTI EQ SV BL		N/A		25	-25	-100.00	.00	.17
CONO SR ORG S B		N/A		10	-10	-100.00	.00	.07
AMARAL SAV BLNC		N/A		9	-9	-100.00	.00	.06
NATURA GEWURZTR		N/A		7	-7	-100.00	.00	.05
SNTA HLNA SV RS		N/A		4	-4	-100.00	.00	.03
TERRANOBLE SV B		N/A		3	-3	-100.00	.00	.02
S CRLNA CH/SV B		N/A		3	-3	-100.00	.00	.02
CNCHA T LH SV B		N/A		2	-2	-100.00	.00	.01
VALDVSO SB RES		N/A		2	-2	-100.00	.00	.01
CALITERRA SB RS		N/A		1	-1	-100.00	.00	.01

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
<b>TOTAL CHLE OTHR WHT</b>			<b>24977</b>	<b>14544</b>	<b>10433</b>	<b>71.73</b>		
CHILE OTHER								
FRONTERA ROSE		N/A	785	884	-99	-11.20	87.71	99.55
APLTGUA RSE/CMN		N/A	86		86	100.00	9.61	.00
NATURA CAB/CHRD		N/A	23		23	100.00	2.57	.00
OVEJA NG SB/CRM		N/A	1		1	100.00	.11	.00
MONTES CHERUB		N/A		4	-4	-100.00	.00	.45
<b>TOTAL CHILE OTHER</b>			<b>895</b>	<b>888</b>	<b>7</b>	<b>.79</b>		
SPAIN								
C GRCIA SANGRIA		1199	7002	7648	-646	-8.45	11.42	12.63
YAGO SANGRIA		N/A	4729	284	4445	1565.14	7.71	.47
TORRES VINA ESM		N/A	2800	239	2561	1071.55	4.57	.39
CAMPO VJ TMRNL		999	2793	2508	285	11.36	4.55	4.14
SEVEN		2399	2392	3114	-722	-23.19	3.90	5.14
TORRES GRAN CRN		N/A	2312		2312	100.00	3.77	.00
CAMPO VJ TEM RR		1399	2149	2174	-25	-1.15	3.50	3.59
MARTIN CDX ALBN		1399	2058	1686	372	22.06	3.36	2.78
VINA EGUIA RESV		N/A	1988		1988	100.00	3.24	.00
EL COTO CRIANZA		1299	1672	1145	527	46.03	2.73	1.89
TWISTED MOSCATO		1399	1583	643	940	146.19	2.58	1.06
JEAN LEON CB SV		N/A	1551		1551	100.00	2.53	.00
MARTIN CDX TEMP		1199	1312	1033	279	27.01	2.14	1.71
TORRES MALENA		N/A	1208	520	688	132.31	1.97	.86
VEGA MRILLO TNT		N/A	1204		1204	100.00	1.96	.00
MARQUES RIS RJA		1799	1172	1161	11	.95	1.91	1.92
RED GUITR GRNCH		1199	1022	984	38	3.86	1.67	1.62
MRQ CACRS RJ RD		1599	978	1088	-110	-10.11	1.59	1.80
TORRE SNGR CTLY		999	964	832	132	15.87	1.57	1.37
LAS ROCAS SA GR		1199	885	900	-15	-1.67	1.44	1.49
TAPENA TEMPRNLO		1199	871	657	214	32.57	1.42	1.08
MARQUES RIS WHT		899	857	941	-84	-8.93	1.40	1.55
DIOS ARES CRNZA		N/A	731		731	100.00	1.19	.00
FAUSTNO VII RJA		1099	718	762	-44	-5.77	1.17	1.26
VILLACEZAN ALBN		N/A	686		686	100.00	1.12	.00
MNTCLO CMBR CRZ		1299	659	847	-188	-22.20	1.07	1.40
TELMO RDRGZ BSA		N/A	639	23	616	2678.25	1.04	.04
GARNACHA FUEGO		1099	608	800	-192	-24.00	.99	1.32
TAPENA GARNACHA		1199	604	467	137	29.34	.98	.77
VINA ZCO TMP RJ		1499	500	461	39	8.46	.82	.76
MGL ANGL MRO TM		N/A	500	167	333	199.40	.82	.28
LAGLVA ESPTO RS		N/A	498		498	100.00	.81	.00
PROTOCOLO TINTO		1699	478	696	-218	-31.32	.78	1.15
SIERRA CN RJ CZ		1299	474	598	-124	-20.74	.77	.99
TOSSAL JUNIOR		N/A	473		473	100.00	.77	.00
PROTOS VERDEJO		N/A	434	576	-142	-24.65	.71	.95
LAS BRISUS SV B		1299	428	411	17	4.14	.70	.68
CAS GUALDA C&J		N/A	391		391	100.00	.64	.00
RAMON BILB TEMP		1399	388	530	-142	-26.79	.63	.87
VINA BORGIA GRN		1699	351	349	2	.57	.57	.58
MRQS CACRS BICO		N/A	302	856	-554	-64.72	.49	1.41
BDGS P MSC TINTO		N/A	295		295	100.00	.48	.00
BITCH GN ARAGON		N/A	281		281	100.00	.46	.00
CAS GUALDA ANNV		N/A	273		273	100.00	.45	.00
V SINDOA TMP/ML		1099	271	256	15	5.86	.44	.42
EMINA TINTO FIN		N/A	268		268	100.00	.44	.00
BDGS LNDLCE CRZ		N/A	260		260	100.00	.42	.00
TARIMA MONSTRLL		1099	259	445	-186	-41.80	.42	.73
BDG QUO PLUMIA		N/A	243		243	100.00	.40	.00
FNCA LZN V MNTL		1099	234	329	-95	-28.88	.38	.54
TARDNCUBA RB TR		N/A	222		222	100.00	.36	.00
BODEGA MUR CRMN		N/A	215		215	100.00	.35	.00
SAN PRDNCA CUET		N/A	210	211	-1	-.47	.34	.35
TERREO SANGRIA		899	202	10	192	1920.00	.33	.02
VOLTEO TEMP SHZ		N/A	199	221	-22	-9.95	.32	.36
BULLAS 3000 ANS		N/A	156		156	100.00	.25	.00
CAMPO BRJA BRSA		N/A	132	120	12	10.00	.22	.20
ARRAYAN RED BLD		N/A	130		130	100.00	.21	.00
PEDRO ESC F ELV		N/A	126	134	-8	-5.97	.21	.22
SPANSH DEMON RJ		N/A	117		117	100.00	.19	.00
MONTE HINIESTA		N/A	99		99	100.00	.16	.00
TRITIUM 6MB RJO		1399	90	222	-132	-59.46	.15	.37
FRANCISCO CASAS		N/A	86		86	100.00	.14	.00
MEDRANO IRZ TMP		1949	84	99	-15	-15.15	.14	.16
NAIA VERDEJO VR		N/A	84	23	61	265.22	.14	.04
LAN RIOJA CRNZA		N/A	71		71	100.00	.12	.00
FINCA ARNTI ALB		N/A	67	585	-518	-88.55	.11	.97
QUINTRO GALICIA		N/A	66		66	100.00	.11	.00
EGUREN PRCL BL		N/A	63	41	22	53.66	.10	.07
VILLA NEGRA GRN		N/A	61		61	100.00	.10	.00
BESLLUM MONTSNT		N/A	61		61	100.00	.10	.00
TINTO LENA		N/A	55	23	32	139.13	.09	.04
CRUS PIEDRA GRN		N/A	53	7	46	657.14	.09	.01
LAS ROCAS RD BL		N/A	47		47	100.00	.08	.00
EMINA VD RUEDA		N/A	47		47	100.00	.08	.00
ABADAL ROSE		N/A	47		47	100.00	.08	.00
MATARROMERA CRZ		N/A	47		47	100.00	.08	.00
DINASTIA VIV RS		N/A	45	334	-289	-86.53	.07	.55
EL BURRO KA GNC		N/A	43	10	33	330.00	.07	.02
LORCA BULLAS		N/A	43		43	100.00	.07	.00

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
SOLA FRED		N/A	41	1	40	4000.00	.07	.00
PASO PASO VRDJO		N/A	40	30	10	33.33	.07	.05
PEITAN ALBARINO		N/A	39		39	100.00	.06	.00
EVODIA GARNACHA		N/A	37	26	11	42.31	.06	.04
BLNCO NEVA VRDJ		N/A	36	334	-298	-89.22	.06	.55
CNDSA LGNZA CRZ		N/A	36		36	100.00	.06	.00
PASO PASO TMLPO		N/A	35	62	-27	-43.55	.06	.10
PARDVLLS ALBRN		N/A	35	13	22	169.23	.06	.02
MONTE CSTRL RBL		N/A	35		35	100.00	.06	.00
BDGS NKS SND CH		N/A	34	13	21	161.54	.06	.02
RODA RESERVA		N/A	34		34	100.00	.06	.00
BESLLUM XABEC		N/A	34		34	100.00	.06	.00
EL ALBAR LURTON		N/A	31	407	-376	-92.38	.05	.67
CAMPELLARES RJA		N/A	31		31	100.00	.05	.00
ERMITA SA TMRPN		N/A	31		31	100.00	.05	.00
TRES OJOS GRNCH		N/A	30	48	-18	-37.50	.05	.08
RAMON BILB VLNS		N/A	28		28	100.00	.05	.00
ROTTLAN TRA PRT		N/A	28		28	100.00	.05	.00
ADEGAS VM NS AL		N/A	27	18	9	50.00	.04	.03
FAUSTNO V RSV R		N/A	26		26	100.00	.04	.00
LAN RIOJA GR RS		N/A	26		26	100.00	.04	.00
LAS ROCAS VS VJ		N/A	25		25	100.00	.04	.00
CLARAVAL SL ESP		N/A	25		25	100.00	.04	.00
LUNA BRDE MNCIA		N/A	25		25	100.00	.04	.00
CASL LBST CRNZA		N/A	25		25	100.00	.04	.00
GLADIUM TEMP CZ		N/A	24	52	-28	-53.85	.04	.09
MRQ CACRS RJ WH		N/A	24	6	18	300.00	.04	.01
MELIOR		N/A	24		24	100.00	.04	.00
DINASTIA ROSADO		N/A	23	124	-101	-81.45	.04	.20
FLACO TEMPRANLO		N/A	23		23	100.00	.04	.00
NORA ALBARINO		N/A	22	35	-13	-37.14	.04	.06
VENTA LA OSSA		N/A	22	2	20	1000.00	.04	.00
LURTON VERDEJO		N/A	22		22	100.00	.04	.00
FARINA PEROMOTO		N/A	22		22	100.00	.04	.00
MUGA RIOJA RSVA		N/A	21	23	-2	-8.70	.03	.04
VALL LLACH EMBX		N/A	21		21	100.00	.03	.00
SANTA QUITR BT		N/A	20	17	3	17.65	.03	.03
INSPRCN VALDMAR		N/A	20		20	100.00	.03	.00
BUIL&GINE PRIRT		N/A	20		20	100.00	.03	.00
LOS CMPS ENZ GR		N/A	19	93	-74	-79.57	.03	.15
PRIMA		N/A	19	13	6	46.15	.03	.02
VNTA ALBNO R BX		N/A	19		19	100.00	.03	.00
SNTAGO IJLBA BL		N/A	18	38	-20	-52.63	.03	.06
NO TIME GRANCHA		N/A	18	13	5	38.46	.03	.02
LAN RIOJA RESV		N/A	18	2	16	800.00	.03	.00
CUNE VNA RL RSV		N/A	18	2	16	800.00	.03	.00
LOS PINOS GRNCH		N/A	18		18	100.00	.03	.00
ANIMA NEGRA AN2		N/A	17	20	-3	-15.00	.03	.03
SANTA QUITR ALT		N/A	17		17	100.00	.03	.00
PLCOS RMDO VNDM		N/A	16	728	-712	-97.80	.03	1.20
FAUSTNO D CRNZA		N/A	16	3	13	433.33	.03	.00
NUMANTHIA TERMS		N/A	16	1	15	1500.00	.03	.00
F ESP BRN GR RS		N/A	16		16	100.00	.03	.00
FLOR VERDEJO		N/A	16		16	100.00	.03	.00
BDGS GDVL GDLO		N/A	15	35	-20	-57.14	.02	.06
TRRA LOBO GDLO		N/A	15	33	-18	-54.55	.02	.05
ALBET NOYA TEMP		N/A	15		15	100.00	.02	.00
SERRA D EST ALB		N/A	15		15	100.00	.02	.00
BDGS P MSC RSDO		N/A	14	428	-414	-96.73	.02	.71
DOMNIO TRS BLTS		N/A	14	173	-159	-91.91	.02	.29
CASA CSTLO MNST		N/A	14	52	-38	-73.08	.02	.09
CAPCANES MS MON		N/A	14	46	-32	-69.57	.02	.08
ALBET NOYA XARL		N/A	14	39	-25	-64.10	.02	.06
URIONDO BZ TXAK		N/A	14		14	100.00	.02	.00
TEMPRA TRM TM/M		N/A	13	770	-757	-98.31	.02	1.27
BDGS LX ALB BXS		N/A	13	104	-91	-87.50	.02	.17
SNTAGO IJLBA CZ		N/A	13	40	-27	-67.50	.02	.07
ZUMAYA CRIANZA		N/A	13	37	-24	-64.86	.02	.06
MRQ IRM VRDJ RS		N/A	13	32	-19	-59.38	.02	.05
CUNE RIOJA RSVA		N/A	13	18	-5	-27.78	.02	.03
PEDRO ESC F MLN		N/A	13	15	-2	-13.33	.02	.02
CUNE VR GRN RES		N/A	13	4	9	225.00	.02	.01
CONTINO RJ RSVA		N/A	13	2	11	550.00	.02	.00
CASA L'ANGEL EV		N/A	13		13	100.00	.02	.00
ARROYO VSTL DUE		N/A	13		13	100.00	.02	.00
RUA VALDEORRAS		N/A	13		13	100.00	.02	.00
TELMO RDRGZ RJO		N/A	13		13	100.00	.02	.00
PLA CREU XARLLO		N/A	12	42	-30	-71.43	.02	.07
LAS HERMANAS OG		N/A	12	32	-20	-62.50	.02	.05
MUSTGLLO MSTZJE		N/A	12	29	-17	-58.62	.02	.05
ATALAYA ALMANSA		N/A	12	29	-17	-58.62	.02	.05
LAGLVA ESPTO WH		N/A	12	5	7	140.00	.02	.01
ALTO MNCYO GRNC		N/A	12	2	10	500.00	.02	.00
MASSIMO RIOJA		N/A	12		12	100.00	.02	.00
CLS DMNC VNY BX		N/A	12		12	100.00	.02	.00
TORRE SNGR WHITE		N/A	12		12	100.00	.02	.00
TEMPRA TRM TM/S		N/A	11	1086	-1075	-98.99	.02	1.79
OLVNA SMNTNO CH		N/A	11	248	-237	-95.56	.02	.41
CELLAR ESPLT GM		N/A	11	45	-34	-75.56	.02	.07
EL QUINTNL RUEDA		N/A	11	34	-23	-67.65	.02	.06
P SNCHZ GRN SYR		N/A	11	15	-4	-26.67	.02	.02
NAVARRO LPZ CRZ		N/A	11	15	-4	-26.67	.02	.02
CUNE IMP RESRVE		N/A	11	4	7	175.00	.02	.01



# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
MORGADIO ALBAR		N/A	11		11	100.00	.02	.00
BERONIA CRIANZA		N/A	11		11	100.00	.02	.00
CRUZ ALBA CRNZ		N/A	11		11	100.00	.02	.00
EDULIS CRIANZA		N/A	10	206	-196	-95.15	.02	.34
SANTA QUITR HIG		N/A	10	7	3	42.86	.02	.01
CARODORUM SL SP		N/A	10	1	9	90.00	.02	.00
FINCA ALNDE RJA		N/A	10		10	100.00	.02	.00
ALTO MNCYO VRTN		N/A	10		10	100.00	.02	.00
ELIAS MORA CRNZ		N/A	10		10	100.00	.02	.00
ARTESANO TN TER		N/A	9	77	-68	-88.31	.01	.13
LUBRRI MNJE AMS		N/A	9	64	-55	-85.94	.01	.11
MRC MIR XRLO CH		N/A	9	46	-37	-80.43	.01	.08
ALGRIRO RS BXAS		N/A	9	23	-14	-60.87	.01	.04
ERCAVIO RED		N/A	9	22	-13	-59.09	.01	.04
VINEDOS DEHESA		N/A	9	14	-5	-35.71	.01	.02
LAGLVA ESPTO RD		N/A	9	8	1	12.50	.01	.01
PUJANZA HADO		N/A	9		9	100.00	.01	.00
EL CURATO TORO		N/A	9		9	100.00	.01	.00
CAST LBST RS TM		N/A	9		9	100.00	.01	.00
VNA SASTRE TEMP		N/A	9		9	100.00	.01	.00
VEGA REINA SV B		N/A	8	249	-241	-96.79	.01	.41
CLRS FUENTES GC		N/A	8	144	-136	-94.44	.01	.24
VINA HERMNA TP		N/A	8	91	-83	-91.21	.01	.15
MNTBUENA TMP RJ		N/A	8	82	-74	-90.24	.01	.14
SOLNIA TMLP RJA		N/A	8	35	-27	-77.14	.01	.06
TOMAS CUS VILSL		N/A	8	32	-24	-75.00	.01	.05
TXAKOLI ETXANIZ		N/A	8	3	5	166.67	.01	.00
PENA DONAS ALMA		N/A	8		8	100.00	.01	.00
TEMPRA TRM TM/C		N/A	7	873	-866	-99.20	.01	1.44
TEMPRA TRM TM/G		N/A	7	756	-749	-99.07	.01	1.25
MAS IGNEUS		N/A	7	242	-235	-97.11	.01	.40
ABAD BUENO GDLO		N/A	7	16	-9	-56.25	.01	.03
NITA PRIORAT		N/A	7	15	-8	-53.33	.01	.02
MEDRANO IRZ BLC		N/A	7	12	-5	-41.67	.01	.02
CONDADO DE HAZA		N/A	7	11	-4	-36.36	.01	.02
J PARIENTE VRTL		N/A	7		7	100.00	.01	.00
LUNA BRDE F CST		N/A	7		7	100.00	.01	.00
DAMA D TORO CRZ		N/A	7		7	100.00	.01	.00
ANIMA NG QUIBIA		N/A	7		7	100.00	.01	.00
CASA ERMT CRNZA		N/A	6	366	-360	-98.36	.01	.60
ELIX PRIORAT		N/A	6	102	-96	-94.12	.01	.17
CARCHELO C JML		N/A	6	90	-84	-93.33	.01	.15
ALTOS DEL CUCO		N/A	6	42	-36	-85.71	.01	.07
TORRES GRN SNGR		N/A	6	37	-31	-83.78	.01	.06
BORSAO MTE OTON		N/A	6	24	-18	-75.00	.01	.04
CASA ERMT VGNR		N/A	6	12	-6	-50.00	.01	.02
ARROCAL RBRA DR		N/A	6	9	-3	-33.33	.01	.01
CUNE IMP GR RES		N/A	6	7	-1	-14.29	.01	.01
MRQS CAC GR RSV		N/A	6	4	2	50.00	.01	.01
SITIOS BDGA CON		N/A	6	1	5	500.00	.01	.00
ESPRNZA VRDJ VR		N/A	6		6	100.00	.01	.00
FILLABOA ALBAR		N/A	6		6	100.00	.01	.00
VICTORINO TORO		N/A	6		6	100.00	.01	.00
TORRES S T ROSE		N/A	6	387	-382	-98.71	.01	.64
ALMIRA LOS DOS		N/A	6	209	-204	-97.61	.01	.35
ABRAZO TN GRNCH		N/A	6	122	-117	-95.90	.01	.20
D'ESTE MLNT VLN		N/A	6	59	-54	-91.53	.01	.10
BORSAO CRNZ SEL		N/A	6	40	-35	-87.50	.01	.07
EGUREN PROTCOLO		N/A	6	34	-29	-85.29	.01	.06
VALLOBERA CRNZA		N/A	6	25	-20	-80.00	.01	.04
FONTANA MESTA W		N/A	6	23	-18	-78.26	.01	.04
BDG ONDLN JOVEN		N/A	6	14	-9	-64.29	.01	.02
PANARROZ JUMILA		N/A	6	12	-7	-58.33	.01	.02
COTO GOMRZ BLNC		N/A	6	10	-5	-50.00	.01	.02
TINTO PESQUERA		N/A	6	7	-2	-28.57	.01	.01
ITSAS MNDI TXKL		N/A	6	5			.01	.01
TORRES SALMOS		N/A	6		5	100.00	.01	.00
RAMON BILB RESV		N/A	6		5	100.00	.01	.00
LA MURIA MENCIA		N/A	6		5	100.00	.01	.00
TRRS CLST RB DU		N/A	6		5	100.00	.01	.00
R BARBIER MED W		N/A	4	1584	-1580	-99.75	.01	2.61
TAPENA VERDEJO		N/A	4	380	-376	-98.95	.01	.63
BARHNDIA BEL PRN		N/A	4	331	-327	-98.79	.01	.55
ALTA MARCA MADR		N/A	4	191	-187	-97.91	.01	.32
BDGS EL NIDO CL		N/A	4	45	-41	-91.11	.01	.07
FINCA LZN TINTO		N/A	4	42	-38	-90.48	.01	.07
ABRAZZO CRIANZA		N/A	4	13	-9	-69.23	.01	.02
LUBRRI BIGA RJ		N/A	4	13	-9	-69.23	.01	.02
BALDOR SYRAH		N/A	4	12	-8	-66.67	.01	.02
L MANO TINTO BRZ		N/A	4	12	-8	-66.67	.01	.02
VEGA SN EL CHAP		N/A	4	12	-8	-66.67	.01	.02
CARE CRIANZA		N/A	4	5	-1	-20.00	.01	.01
VOLTEO TMRNLLLO		N/A	4	4			.01	.01
PICO MADAMA JML		N/A	4	3	1	33.33	.01	.00
CUNE VINA REAL		N/A	4	3	1	33.33	.01	.00
FARINA DM TORO		N/A	4		4	100.00	.01	.00
FINCA SANDOVAL		N/A	4		4	100.00	.01	.00
CAPAFNS OSO SRL		N/A	4		4	100.00	.01	.00
SAN PDRO HRD RJ		N/A	3	60	-57	-95.00	.00	.10
LDS CAMPOS ENZ		N/A	3	22	-19	-86.36	.00	.04
RTUERTA SEL ESP		N/A	3	15	-12	-80.00	.00	.02
OCHOA VIURA CHR		N/A	3	14	-11	-78.57	.00	.02
BDGS ONDLN TEMP		N/A	3	12	-9	-75.00	.00	.02

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
VEGA MRGNA TEMP		N/A	3	12	-9	-75.00	.00	.02
ABAD D BUENO RB		N/A	12	12	-9	-75.00	.00	.02
EMILIO M RESALS		N/A	3	8	-5	-62.50	.00	.01
CSTLO MNJRDN CH		N/A	3	7	-4	-57.14	.00	.01
NAIADES		N/A	3	6	-3	-50.00	.00	.01
CLNS EBR GRN BL		N/A	3	4	-1	-25.00	.00	.01
VINAS DEL CENTI		N/A	3		3	100.00	.00	.00
GUEL BENZU RED		N/A	3		3	100.00	.00	.00
D DIEGO TRAMOYA		N/A	3		3	100.00	.00	.00
AG VENDEMIA SEL		N/A	3		3	100.00	.00	.00
NUMANTHIA TORO		N/A	3		3	100.00	.00	.00
ESENCIA D MONTE		N/A	3		3	100.00	.00	.00
NO TIME TEMPRNL		N/A	3		3	100.00	.00	.00
FILLABOA SELCCN		N/A	3		3	100.00	.00	.00
CAN BLAU MAS DE		N/A	3		3	100.00	.00	.00
ALLENDE CALVARO		N/A	3		3	100.00	.00	.00
FLAMINGO SYRAH		N/A	2	345	-343	-99.42	.00	.57
VNAS MRLVLL IBR		N/A	2	282	-280	-99.29	.00	.47
VALERIANO CRNZA		N/A	2	268	-266	-99.25	.00	.44
RIOJA VEGA JOVN		N/A	2	218	-216	-99.08	.00	.36
PAGODL VC PENTA		N/A	2	131	-129	-98.47	.00	.22
VNA HNDA M JMLA		N/A	2	33	-31	-93.94	.00	.05
CAN BLAU MONTST		N/A	2	28	-26	-92.86	.00	.05
TERMES TORO		N/A	2	20	-18	-90.00	.00	.03
VINOS SN-LY G4		N/A	2	14	-12	-85.71	.00	.02
PIQRS D ALMNSA		N/A	2	14	-12	-85.71	.00	.02
BLNCO NEVA SV B		N/A	2	13	-11	-84.62	.00	.02
MORGDO LGDO CON		N/A	2	12	-10	-83.33	.00	.02
SABOR CRNZ TORO		N/A	2	12	-10	-83.33	.00	.02
MNTSRA MAC CHRD		N/A	2	12	-10	-83.33	.00	.02
REAL ARGN CNTNR		N/A	2	10	-8	-80.00	.00	.02
DELJLN CLRVL CA		N/A	2	10	-8	-80.00	.00	.02
FOURNIER URBAN		N/A	2	10	-8	-80.00	.00	.02
PAZO GALEGS ALB		N/A	2	7	-5	-71.43	.00	.01
ARZGA PLNTA RBR		N/A	2	7	-5	-71.43	.00	.01
VNA ACRD GAR VJ		N/A	2	6	-4	-66.67	.00	.01
V SINDOA CB NRV		N/A	2	6	-4	-66.67	.00	.01
CODICE		N/A	2	6	-4	-66.67	.00	.01
ALMIREZ TORO		N/A	2	4	-2	-50.00	.00	.01
VNA ACRED GRNCH		N/A	2	4	-2	-50.00	.00	.01
OCHOA GRNCHA TM		N/A	2	3	-1	-33.33	.00	.00
REAL ARGON GRNC		N/A	2	3	-1	-33.33	.00	.00
CAPFNS MASOS PR		N/A	2	2		.00	.00	.00
DOMONIO DS ESTY		N/A	2	2	2	100.00	.00	.00
PRMTVO QLS FNDL		N/A	2	2	2	100.00	.00	.00
ELIAS MORA TINT		N/A	2	2	2	100.00	.00	.00
ALONSO D YERRO		N/A	2	2	2	100.00	.00	.00
MARTINSNCHO VDJ		N/A	2	2	2	100.00	.00	.00
MAR D VENAS ALB		N/A	2	2	2	100.00	.00	.00
PUJANZA RIOJA		N/A	2	2	2	100.00	.00	.00
TORRE MUGA		N/A	2	2	2	100.00	.00	.00
GENIUM PRIORAT		N/A	2	2	2	100.00	.00	.00
BERBRNA #1 TEMP		N/A	2	2	2	100.00	.00	.00
LOLAILO RED SNG		N/A	1	798	-797	-99.87	.00	1.32
SPANSH QT CB/TM		N/A	1	722	-721	-99.86	.00	1.19
PLCOS RMDO MONT		N/A	1	363	-362	-99.72	.00	.66
FLAMINGO SAV BL		N/A	1	332	-331	-99.70	.00	.55
ROJO MOJO SHRZ		N/A	1	190	-189	-99.47	.00	.31
CORTIJO III RJO		N/A	1	52	-51	-98.08	.00	.09
EGUREN CODICE		N/A	1	31	-30	-96.77	.00	.05
RAIMAT CHRD CDS		N/A	1	27	-26	-96.30	.00	.04
CUATRO PSO BRZO		N/A	1	25	-24	-96.00	.00	.04
CNDE VDM GRNCHA		N/A	1	18	-17	-94.44	.00	.03
CASTA MAMI MR/C		N/A	1	18	-17	-94.44	.00	.03
MEDRANO IRZ CRZ		N/A	1	13	-12	-92.31	.00	.02
TRES PICOS GRNC		N/A	1	9	-8	-88.89	.00	.01
CNDE VDM CRZ TM		N/A	1	8	-7	-87.50	.00	.01
CARCHELO SRH/CB		N/A	1	7	-6	-85.71	.00	.01
CAMPOS REAL TEM		N/A	1	6	-5	-83.33	.00	.01
TAJINSTE 4 MESE		N/A	1	3	-2	-66.67	.00	.00
VNA ACRED CRNZA		N/A	1	2	-1	-50.00	.00	.00
EL VINCULO		N/A	1	2	-1	-50.00	.00	.00
MUGA RIOJA WHT		N/A	1	2	-1	-50.00	.00	.00
CASA CSTLO GRVS		N/A	1	1		.00	.00	.00
MALONDRO MNST R		N/A	1	1	1	100.00	.00	.00
MURIEL BLANCO		N/A	1	1	1	100.00	.00	.00
SENORIO VINCENT		N/A	1	1	1	100.00	.00	.00
FINCS GANUZA RS		N/A	1	1	1	100.00	.00	.00
BDGS EL ND NIDO		N/A	1	1	1	100.00	.00	.00
CASA FERMT P VDT		N/A	1	1	1	100.00	.00	.00
TORRES GR VINA		N/A	1	1	1	100.00	.00	.00
VENTA MZRN TEMP		N/A	1	1	1	100.00	.00	.00
LEDA VINS VIEJS		N/A	1	1	1	100.00	.00	.00
BARON D LEY FNC		N/A	1	1	1	100.00	.00	.00
CORTIJO II CRNZ		N/A	1	1	1	100.00	.00	.00
VINAS VERO BLNC		N/A	1	1	1	100.00	.00	.00
MUSEUM RL RS CG		N/A	1	1	1	100.00	.00	.00
TEOFILO REY DUE		N/A	1	1	1	100.00	.00	.00
AGRCLA BRJA BOR		N/A	1	1	1	100.00	.00	.00
TRS MAS PLNA CB		N/A	1	1	1	100.00	.00	.00
FALST ETM MNTSN		N/A	1	1	1	100.00	.00	.00
R BARBIER MED R		N/A		1223	-1223	-100.00	.00	2.02
LOLAILO WHT SNG		N/A		736	-736	-100.00	.00	1.22

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
BDGS NV ANCO RS		N/A		618	-618	-100.00	.00	1.02
CSTLLO FMRYR GF		N/A		394	-394	-100.00	.00	.65
TRRS CLST ROBLE		N/A		321	-321	-100.00	.00	.53
DAMALISCO CRNZA		N/A		306	-306	-100.00	.00	.51
SPANSH QTR CHR		N/A		243	-243	-100.00	.00	.40
SALNEVAL ALBRNO		N/A		206	-206	-100.00	.00	.34
VAL SNZO VRD RU		N/A		187	-187	-100.00	.00	.31
TORRES CORONAS		N/A		178	-178	-100.00	.00	.29
GANDIA CADENAS		N/A		137	-137	-100.00	.00	.23
PORTIA RBRA DUE		N/A		71	-71	-100.00	.00	.12
RODA I RESERVA		N/A		53	-53	-100.00	.00	.09
PORTIA PRMA RBR		N/A		45	-45	-100.00	.00	.07
DN OLEGARIO ALB		N/A		44	-44	-100.00	.00	.07
BDGS PG AYL BRR		N/A		42	-42	-100.00	.00	.07
LACRMUS RJ CRNZ		N/A		35	-35	-100.00	.00	.06
BDGS NV ANC G R		N/A		33	-33	-100.00	.00	.05
LEGADO MNZ TMLP		N/A		26	-26	-100.00	.00	.04
BURGANS ALBRNO		N/A		25	-25	-100.00	.00	.04
CASTNO MNST YCA		N/A		22	-22	-100.00	.00	.04
MENCOS RED		N/A		22	-22	-100.00	.00	.04
CAMPO VJO GR RS		N/A		21	-21	-100.00	.00	.03
VNA GRMZ TMP RB		N/A		21	-21	-100.00	.00	.03
ALTO PZRRS GRNC		N/A		18	-18	-100.00	.00	.03
ANTANO RESERVA		N/A		18	-18	-100.00	.00	.03
GUELBZU VIERLS		N/A		16	-16	-100.00	.00	.03
LADRON D GUEVAR		N/A		14	-14	-100.00	.00	.02
CORTIJO III BNC		N/A		12	-12	-100.00	.00	.02
FAUSTNO VII BLC		N/A		12	-12	-100.00	.00	.02
VERA ESTN PG RD		N/A		11	-11	-100.00	.00	.02
CRUZ PIEDRA RSD		N/A		10	-10	-100.00	.00	.02
PAZO SRNTLOS AL		N/A		9	-9	-100.00	.00	.01
CASA ERMT ROBLE		N/A		8	-8	-100.00	.00	.01
BILBNS VNA ZACO		N/A		7	-7	-100.00	.00	.01
CARE SYRH TMLPO		N/A		7	-7	-100.00	.00	.01
PAGO FLRNTQ TMP		N/A		6	-6	-100.00	.00	.01
VALLOBERA PAGO		N/A		6	-6	-100.00	.00	.01
PRIORAT ONIX R		N/A		6	-6	-100.00	.00	.01
BECQUER BLANCO		N/A		6	-6	-100.00	.00	.01
ALMIRA GRNCH SY		N/A		6	-6	-100.00	.00	.01
CNDE VLDMR RIJA		N/A		5	-5	-100.00	.00	.01
MNTSRA TMP/GRNH		N/A		5	-5	-100.00	.00	.01
TORRES NEROLA R		N/A		5	-5	-100.00	.00	.01
MONTECILO CRNZA		N/A		4	-4	-100.00	.00	.01
CONCERTUM ALBRN		N/A		4	-4	-100.00	.00	.01
VINOS SN-LY G2		N/A		4	-4	-100.00	.00	.01
BDG ENGUE PELTA		N/A		4	-4	-100.00	.00	.01
FAUSTNO V BLNCO		N/A		4	-4	-100.00	.00	.01
GRAN FAM RJ RES		N/A		4	-4	-100.00	.00	.01
EL MOLINET		N/A		4	-4	-100.00	.00	.01
OCHOA TMLP CRNZ		N/A		3	-3	-100.00	.00	.00
TAGONIUS TMLPRL		N/A		3	-3	-100.00	.00	.00
CAPCANES MS DNS		N/A		3	-3	-100.00	.00	.00
BDGS RZ VNSP CR		N/A		3	-3	-100.00	.00	.00
BERBRNA V ALRDE		N/A		3	-3	-100.00	.00	.00
OSBNE SLZ BLNCO		N/A		2	-2	-100.00	.00	.00
OLVENA RED BLND		N/A		2	-2	-100.00	.00	.00
MUGA RIOJA ESPC		N/A		2	-2	-100.00	.00	.00
BDG MG ANGL CRZ		N/A		2	-2	-100.00	.00	.00
VNA ACRD TMP GR		N/A		2	-2	-100.00	.00	.00
CAPENS MAS D MS		N/A		2	-2	-100.00	.00	.00
PRNEOS PRLT SM		N/A		2	-2	-100.00	.00	.00
VIONTA ALBARINO		N/A		2	-2	-100.00	.00	.00
RMIRZ GANUZA RJ		N/A		1	-1	-100.00	.00	.00
V SINDOA CHRDN		N/A		1	-1	-100.00	.00	.00
SANFIR CRIANZA		N/A		1	-1	-100.00	.00	.00
AG PENAGUDO CRZ		N/A		1	-1	-100.00	.00	.00
FINCA LZN VERDE		N/A		1	-1	-100.00	.00	.00
ED HARDY SANGRA		N/A		1	-1	-100.00	.00	.00
TAJINSTE LSTN B		N/A		1	-1	-100.00	.00	.00
ALBADA TINTO		N/A		1	-1	-100.00	.00	.00
MANGA BRJO GRCH		N/A		1	-1	-100.00	.00	.00
CIMS PORRERA CL		N/A		1	-1	-100.00	.00	.00
A20 ALBARINO		N/A		1	-1	-100.00	.00	.00
ARENA LOCA TEMP		N/A		1	-1	-100.00	.00	.00
<b>TOTAL SPAIN</b>				<b>61326</b>	<b>60576</b>	<b>750</b>	<b>1.24</b>	
NEW ZEALAND								
CUPCAKE SB MARL		1199	9130	8855	275	3.11	15.10	17.60
NOBILO SAUV BLC		1299	6983	5442	1541	28.32	11.55	10.82
BLACK BOX SV BL		2499	5029	3088	1941	62.86	8.32	6.14
MONKEY BAY SV B		1199	4627	5290	-663	-12.53	7.65	10.51
SILVER BIRCH SV		2399	4145	2550	1595	62.55	6.85	5.07
CRAWFRD KIM SAV		1799	4012	3769	243	6.45	6.63	7.49
STARBOROUGH SAV		1399	3940	2194	1746	79.58	6.52	4.36
BRANCTT VAR SAV		1299	2959	2174	785	36.11	4.89	4.32
STRATUM SAV BLC		N/A	2694		2694	100.00	4.45	.00
HURU SAV BL MRL		N/A	2381		2381	100.00	3.94	.00
SILVER POINT SB		N/A	1598		1598	100.00	2.64	.00
OYSTER BY SB MB		1699	1533	1185	348	29.37	2.53	2.36
MATUA SV B MARL		1299	1405	1200	205	17.08	2.32	2.38
MUD HOUSE SV BL		N/A	1043	48	995	2072.92	1.72	.10
MAKARA SAV BLNC		N/A	1031		1031	100.00	1.70	.00

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
THE SEEKER SV B		1399	743	1077	-334	-31.01	1.23	2.14
OYSTER BY CH MB		N/A	691	21	670	3190.48	1.14	.04
WHITEHVN SAV BL		1799	595	325	270	83.08	.98	.65
CRAWFRD KIM CHR		1699	572	525	47	8.95	.95	1.04
NOBILO RC PN NR		1699	567	23	544	2365.22	.94	.05
CRAWFRD KIM PNT		1899	462	365	97	26.58	.76	.73
OYSTER BY PN MB		1999	353	300	53	17.67	.58	.60
WITHER HLS SV B		1499	344	193	151	78.24	.57	.38
LOBSTER REEF SB		1199	316	14	302	2157.14	.52	.03
MUD HSE OTGA PN		N/A	269	13	256	1969.23	.44	.03
GIESEN SAUV BLC		N/A	251	427	-176	-41.22	.42	.85
FRAMINGHAM SV B		1499	247	287	-40	-13.94	.41	.57
BRANCTT PN NTR		1599	235	253	-18	-7.11	.39	.50
KUMEU RVR CHARD		N/A	180	7	173	2471.43	.30	.01
CLOUDY BAY SV B		N/A	131	128	3	2.34	.22	.25
WILD ROCK PN NR		1899	125	160	-35	-21.88	.21	.32
REDCLIFFE SV BL		N/A	109	967	-858	-88.73	.18	1.92
CROSSINGS PN NR		1899	107	92	15	16.30	.18	.18
RIBBONWOOD SV B		N/A	91	2487	-2396	-96.34	.15	4.94
WHITEHVN PIN NR		N/A	86	83	3	3.61	.14	.16
SPY VALLEY SV B		N/A	78	68	10	14.71	.13	.14
90+CLR L2 SAV B		N/A	63	348	-285	-81.90	.10	.69
WITHER HLS P NR		2299	55	36	19	52.78	.09	.07
DOG POINT SV BL		N/A	52	5	47	940.00	.09	.01
3 BROOMS SV BL		N/A	52		52	100.00	.09	.00
3 STONES SAV BL		N/A	48	2770	-2722	-98.27	.08	5.51
LAWSONS DH S BL		N/A	47	18	29	161.11	.08	.04
RANGA RANGA SAV		N/A	41	44	-3	-6.82	.07	.09
CRAGGY TMN S BL		N/A	41		41	100.00	.07	.00
TABLELANDS S BL		N/A	41		41	100.00	.07	.00
CRAWFRD KM P GR		N/A	40	435	-395	-90.80	.07	.86
GROVE MLL SV BL		N/A	39		39	100.00	.06	.00
VLLA MRIA CL SB		N/A	38	54	-16	-29.63	.06	.11
SCOTT ALN VS SB		N/A	35	42	-7	-16.67	.06	.08
COOPERS CK ROSE		N/A	34		34	100.00	.06	.00
VLLA MRIA PB RL		N/A	33	5	28	560.00	.05	.01
SNT CLAIR SV BL		N/A	28	20	8	40.00	.05	.04
TORA BAY SV BLC		N/A	28		28	100.00	.05	.00
FAIRHLL DWN SAV		N/A	28		28	100.00	.05	.00
OYSTER BY ML HB		N/A	25	36	-11	-30.56	.04	.07
VLLA MRIA PB SB		N/A	24	108	-84	-77.78	.04	.21
SPY VALLEY RSLG		N/A	24	19	5	26.32	.04	.04
ST CLAIR VIC PN		N/A	24	13	11	84.62	.04	.03
MOHUA SAUV BLNC		N/A	23	6	17	283.33	.04	.01
GLAZE BRK SAV MB		N/A	23		23	100.00	.04	.00
CLOUDY BAY CHRD		N/A	21	23	-2	-8.70	.03	.05
GROVE MLL P GRS		N/A	21		21	100.00	.03	.00
ST CLAIR 18 SV		N/A	21		21	100.00	.03	.00
CRAGGY CHARD KY		N/A	20	16	4	25.00	.03	.03
SPY VALLEY PN N		N/A	19	13	6	46.15	.03	.03
AUNTFLD OR H CH		N/A	19	9	10	111.11	.03	.02
WAIRAU RV PN HB		N/A	19	6	13	216.67	.03	.01
MT DFFCLTY P NR		N/A	19	3	16	533.33	.03	.01
COOPERS CK RSLN		N/A	17	8	9	112.50	.03	.02
CLOUDY BAY PN N		N/A	16	10	6	60.00	.03	.02
BRNCOTT BRCT SB		N/A	16	8	8	100.00	.03	.02
ST CLAIR VIC SB		N/A	16		16	100.00	.03	.00
VLLA MRIA PB PN		N/A	15	14	1	7.14	.02	.03
DASHWOOD PN NR		N/A	14		14	100.00	.02	.00
CROSSINGS SV BL		N/A	12	12		0.00	.02	.02
CRAGGY TMN P NR		N/A	12		12	100.00	.02	.00
BRANCTT SAV RSV		N/A	11	297	-286	-96.30	.02	.59
MOHUA PINOT NOR		N/A	11	11		0.00	.02	.02
PEGASUS BY RSLG		N/A	11		11	100.00	.02	.00
AMISFIELD PN NR		N/A	10	6	4	66.67	.02	.01
MT FISHTAIL S B		N/A	10	2	8	400.00	.02	.00
VLLA MRIA SV RS		N/A	10		10	100.00	.02	.00
TE MANIA PN RSE		N/A	9	43	-34	-79.07	.01	.09
ARONA SAUV BLNC		N/A	9	37	-28	-75.68	.01	.07
NEUDORF CHARDNY		N/A	9	7	2	28.57	.01	.01
CRAGGY SAUV BLC		N/A	8	52	-44	-84.62	.01	.10
SHRWD SB BL MRB		N/A	8	36	-28	-77.78	.01	.07
NEUDORF SV BLC		N/A	8	26	-18	-69.23	.01	.05
MT DFFCLTY P GR		N/A	8	1	7	700.00	.01	.00
VLLA MRIA CL PN		N/A	8		8	100.00	.01	.00
COOPERS CK SV B		N/A	7	239	-232	-97.07	.01	.47
NOBILO ICN P NR		N/A	7	2	5	250.00	.01	.00
SNT CLAIR PN NR		N/A	7		7	100.00	.01	.00
SNT CLAIR SB RS		N/A	6		6	100.00	.01	.00
BRNCOTT TERR P N		N/A	6		6	100.00	.01	.00
STAETE LANDT SB		N/A	5	25	-20	-80.00	.01	.05
TORLSSE WPR S B		N/A	5	23	-18	-78.26	.01	.05
DYED I WL PN NR		N/A	5	17	-12	-70.59	.01	.03
LOBSTER REEF PG		N/A	5	17	-12	-70.59	.01	.03
GUNN EST SAV BL		N/A	5	12	-7	-58.33	.01	.02
YEALANDS PN NR		N/A	4	456	-452	-99.12	.01	.91
SILENI SAV BLNC		N/A	4	13	-9	-69.23	.01	.03
SCOTT A PIN NOR		N/A	4	3	1	33.33	.01	.01
MT NELSON SV BL		N/A	4		4	100.00	.01	.00
VLA MRIA CL M/C		N/A	4		4	100.00	.01	.00
CRAGGY SOPHIA		N/A	4		4	100.00	.01	.00
TOHU SAUV BLANC		N/A	3	234	-231	-98.72	.00	.47
ISABEL SAUV BLC		N/A	3	30	-27	-90.00	.00	.06

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
GUNN UNOKD CHR		N/A	3	22	-19	-86.36	.00	.04
NEUDORF PN NOIR		N/A	3		3	100.00	.00	.00
LAWSON DH P GR		N/A	3		3	100.00	.00	.00
ST CLAIR RSLNG		N/A	3		3	100.00	.00	.00
COOPR CK PN NOR		N/A	2	71	-69	-97.18	.00	.14
LOBSTER REEF PN		N/A	2	18	-16	-88.89	.00	.04
NOBILO ICN P GR		N/A	2	8	-6	-75.00	.00	.02
STONELEIGH P NR		N/A	2	4	-2	-50.00	.00	.01
VLA MRIA RS C/M		N/A	2		2	100.00	.00	.00
VALLI BANNCKBRN		N/A	2		2	100.00	.00	.00
KATO SAV BLANC		N/A	1	49	-48	-97.96	.00	.10
BRNCT FSTVL BLK		N/A	1	18	-17	-94.44	.00	.04
WLNT BLK SAV BL		N/A	1	10	-9	-90.00	.00	.02
SANDY COVE SV B		N/A	1	9	-8	-88.89	.00	.02
ISABEL PIN NOIR		N/A	1	2	-1	-50.00	.00	.00
CAPE CAMPBL S B		N/A	1	1		100.00	.00	.00
LAWSON DH PN NR		N/A	1		1	100.00	.00	.00
SPY VALLEY CHR		N/A	1		1	100.00	.00	.00
LONG BOAT SV BL		N/A		277	-277	-100.00	.00	.55
MARTNBORGH SAUV		N/A		143	-143	-100.00	.00	.28
SERESIN SAUV BL		N/A		130	-130	-100.00	.00	.26
OMAKA SPR SV BL		N/A		93	-93	-100.00	.00	.18
WILD RCK EVL SB		N/A		24	-24	-100.00	.00	.05
TORRENT BAY SB		N/A		20	-20	-100.00	.00	.04
STONELEIGH SV B		N/A		19	-19	-100.00	.00	.04
CLIFFORD BAY PN		N/A		16	-16	-100.00	.00	.03
SELAKS ICE WINE		N/A		12	-12	-100.00	.00	.02
NOBILO ICN S BL		N/A		11	-11	-100.00	.00	.02
MATUA P NR MARL		N/A		11	-11	-100.00	.00	.02
SACRED HL SV BL		N/A		11	-11	-100.00	.00	.02
MATUA SB PRETAI		N/A		7	-7	-100.00	.00	.01
MONKEY BAY CHR		N/A		5	-5	-100.00	.00	.01
KONRAD PIN NOIR		N/A		5	-5	-100.00	.00	.01
NOBILO ICN RSLN		N/A		5	-5	-100.00	.00	.01
WAIRAU RVR SV B		N/A		5	-5	-100.00	.00	.01
BRANCTT PNT RSV		N/A		4	-4	-100.00	.00	.01
STONECRFT SYRAH		N/A		3	-3	-100.00	.00	.01
VAVSR DSHWD PIN		N/A		3	-3	-100.00	.00	.01
SELAKS SAUV BLC		N/A		2	-2	-100.00	.00	.00
VLA MRIA PB CH		N/A		2	-2	-100.00	.00	.00
VLA MRIA ML/CB		N/A		2	-2	-100.00	.00	.00
BRANCTT GWZ PAT		N/A		2	-2	-100.00	.00	.00
WAIRAU RVR RSLN		N/A		2	-2	-100.00	.00	.00
FERNLEAF SAV BL		N/A		1	-1	-100.00	.00	.00
BRNCT SB CD FST		N/A		1	-1	-100.00	.00	.00
TORLESSE RSLNG		N/A		1	-1	-100.00	.00	.00
MATUA CHR GSN		N/A		1	-1	-100.00	.00	.00
ERADUS SAUV BLC		N/A		1	-1	-100.00	.00	.00
SPY VALLEY GWRZ		N/A		1	-1	-100.00	.00	.00
CROSSROAD SV BL		N/A		1	-1	-100.00	.00	.00
CRAWFRD TIET CH		N/A		1	-1	-100.00	.00	.00
CLOUDY BY TK SB		N/A		1	-1	-100.00	.00	.00
SHELLBACK SV BL		N/A		1	-1	-100.00	.00	.00
<b>TOTAL NEW ZEALAND</b>			<b>60475</b>	<b>50316</b>	<b>10159</b>	<b>20.19</b>		
<b>SOUTH AFRICA</b>								
HERDNG C ML/PTG	999		2832	2470	362	14.66	15.36	12.58
HERDNG C CN/CHD	999		2152	2511	-359	-14.30	11.67	12.78
NEDRBURG STN CB	N/A		1136	564	572	101.42	6.16	2.87
TWO OCEAN SB WC	999		1126	1069	57	5.33	6.11	5.44
FAIRVIEW SAV BL	N/A		972	1414	-442	-31.26	5.27	7.20
PERCHERON CN VG	N/A		961		961	100.00	5.21	.00
GOATS DO ROAM R	999		947	898	49	5.46	5.14	4.57
NEDERBURG PNOTG	999		929	819	110	13.43	5.04	4.17
ROBRTSN N SW RD	899		879	1134	-255	-22.49	4.77	5.77
HALALA AFR CH B	N/A		849		849	100.00	4.60	.00
PERCHERON CINST	N/A		818		818	100.00	4.44	.00
ROBRTSN SW ROSE	899		780	905	-125	-13.81	4.23	4.61
ROBRTSN N SW WH	899		577	802	-225	-28.05	3.13	4.08
GALLO F MSC WST	N/A		572		572	100.00	3.10	.00
PORCPNE RDG CAB	1099		362	318	44	13.84	1.96	1.62
BOEKNLOOF WT SY	1099		339	318	21	6.60	1.84	1.62
PORCPNE RDG SAV	1099		257	260	-3	-1.15	1.39	1.32
NEIL ELLIS CHR	N/A		226		226	100.00	1.23	.00
GOAT DOOR CHR	N/A		154		154	100.00	.84	.00
GRAHAM BK SB RS	N/A		134	869	-735	-84.58	.73	4.42
PASSAGES MERLOT	1699		113	83	30	36.14	.61	.42
PASSAGES CAB/MR	1699		79	69	10	14.49	.43	.35
EXCELSIOR CB SV	N/A		68		68	100.00	.37	.00
PAINTD WLF PNTG	N/A		56	70	-14	-20.00	.30	.36
WARWICK F LADY	N/A		53	18	35	194.44	.29	.09
SIX HATS PINTGE	N/A		47	16	31	193.75	.25	.08
SIX HATS CH BLC	N/A		43		43	100.00	.23	.00
SIX HATS SHIRAZ	N/A		43		43	100.00	.23	.00
SIX HATS SV BLC	N/A		43		43	100.00	.23	.00
FALSE BAY PNTG	N/A		42		42	100.00	.23	.00
DURBANVILLE SV B	N/A		32	741	-709	-95.68	.17	3.77
WARWICK 3 CP LD	N/A		32	13	19	146.15	.17	.07
PASSAGES CHRDN	1699		31	29	2	6.90	.17	.15
MAN VNT CHN BLC	N/A		31		31	100.00	.17	.00
EDGBSTN PEPR PT	N/A		30		29	2900.00	.16	.01
FORRESTR PT PTG	N/A		27	63	-36	-57.14	.15	.32

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
MAN VNT CHRDNV		N/A	26		26	100.00	.14	.00
EXCELSIOR CHDNY		N/A	25	79	-54	-68.35	.14	.40
MULDERBCH LH SB		N/A	24		24	100.00	.13	.00
BLK PEARL CB SZ		N/A	24		24	100.00	.13	.00
PAINTD WLF CH B		N/A	23	14	9	64.29	.12	.07
FALSE BAY SV BL		N/A	23		23	100.00	.12	.00
EDGBSTN HONY PT		N/A	22		22	100.00	.12	.00
KWV CC PINOTAGE		N/A	21	86	-65	-75.58	.11	.44
LEFT BANK		N/A	21	12	9	75.00	.11	.06
BARISTA PINOTGE		N/A	20	59	-39	-66.10	.11	.30
NEIL EL SB SNCR		N/A	20	1	19	1900.00	.11	.01
GUARDN PK FRNTR		N/A	19	319	-300	-94.04	.10	1.62
FAIRVIEW PNTAGE		N/A	19	38	-19	-50.00	.10	.19
FORRESTER CH BL		N/A	17	46	-29	-63.04	.09	.23
KWV STEEN CH BL		N/A	17	9	8	88.89	.09	.05
MAN VNT SHIRAZ		N/A	17		17	100.00	.09	.00
ROBERTSN CHN BL		N/A	16	32	-16	-50.00	.09	.16
RUST EN VRD CAB		N/A	16		16	100.00	.09	.00
FORRESTR CB/MRL		N/A	15	50	-35	-70.00	.08	.25
MAN VNT SAV BLC		N/A	15		15	100.00	.08	.00
FORRESTR SZ/GRN		N/A	14	17	-3	-17.65	.08	.09
MAN VNT CB SAV		N/A	14		14	100.00	.08	.00
KWV CC SUAV BLC		N/A	14		14	100.00	.08	.00
WARWCK PRO B SB		N/A	13	24	-11	-45.83	.07	.12
FAIRVIEW SHIRAZ		N/A	13	20	-7	-35.00	.07	.10
DEWTSHF LSCA CH		N/A	13	9	4	44.44	.07	.05
HERDNG C CB/SHZ		N/A	12	81	-69	-85.19	.07	.41
WNRV GD HPE C B		N/A	12	39	-27	-69.23	.07	.20
TWO OCEAN SZ WC		N/A	10	690	-680	-98.55	.05	3.51
BRAMPTON SHIRAZ		N/A	10	245	-235	-95.92	.05	1.25
FORRESTR PT CHN		N/A	10	79	-69	-87.34	.05	.40
FAIRVLLY SAV BL		N/A	10	21	-11	-52.38	.05	.11
DYNASTY MRC BLD		799	10	13	-3	-23.08	.05	.07
RAATS CHENIN BL		N/A	8	25	-17	-68.00	.04	.13
NEIL EL PINOTGE		N/A	8	23	-15	-65.22	.04	.12
SPICE RT CHKLKA		N/A	7		7	100.00	.04	.00
SPICE ROUTE SB		N/A	7		7	100.00	.04	.00
SIMONSIG SAV BL		N/A	7		7	100.00	.04	.00
FAIRVLLY CHN BL		N/A	6	28	-22	-78.57	.03	.14
WNRV GD HPE PNT		N/A	6	22	-16	-72.73	.03	.11
FAIRVLLY CHRDNV		N/A	6	22	-16	-72.73	.03	.11
FORRESTER SV BL		N/A	5	19	-14	-73.68	.03	.10
GLEN CARLOU SYR		N/A	5		5	100.00	.03	.00
GRAHAM BK CB RS		N/A	5		5	100.00	.03	.00
KWV CC SHIRAZ		N/A	4		4	100.00	.02	.00
WATRFRD PC CH B		N/A	4		4	100.00	.02	.00
FAIRVLLY CAB SV		N/A	3	14	-11	-78.57	.02	.07
ERNIE ELS		N/A	3	4	-1	-25.00	.02	.02
NEIL ELLS GR SB		N/A	3	1	2	200.00	.02	.01
TWO OCEAN CH WC		N/A	2	350	-348	-99.43	.01	1.78
SEBEKA CHARDONY		N/A	2	21	-19	-90.48	.01	.11
BONNIEVALE CHRD		N/A	2	11	-9	-81.82	.01	.06
RBRTSN LH GWURZ		N/A	2	10	-8	-80.00	.01	.05
WARWICK PINOTGE		N/A	2	9	-7	-77.78	.01	.05
BONNVALE CCC WH		N/A	2	8	-6	-75.00	.01	.04
WARWICK BLND RS		N/A	2	2	2	100.00	.01	.00
CATHEDRAL CB SV		N/A	2		2	100.00	.01	.00
SEBEKA CHN BLNC		N/A	1	360	-359	-99.72	.01	1.83
MULDERBCH CB RS		N/A	1	235	-234	-99.57	.01	1.20
FAIRVLLY PINTGE		N/A	1	20	-19	-95.00	.01	.10
GOATFATHER		N/A	1	19	-18	-94.74	.01	.10
ROBERTSON PNTGE		N/A	1	14	-13	-92.86	.01	.07
DMZ SHIRAZ STL B		N/A	1	12	-11	-91.67	.01	.06
FAIRVIEW GOAT R		N/A	1	12	-11	-91.67	.01	.06
BONNIEVALE SV B		N/A	1	11	-10	-90.91	.01	.06
VILLRA EARTH WH		N/A	1	10	-9	-90.00	.01	.05
DELHEIM PTG RSE		N/A	1	5	-4	-80.00	.01	.03
WATERFRD SHIRAZ		N/A	1		1	100.00	.01	.00
SEBEKA CAB/PNTGE		N/A		265	-265	-100.00	.00	1.35
KANONKOP KADTTE		N/A		238	-238	-100.00	.00	1.21
SEBEKA SV BL		N/A		227	-227	-100.00	.00	1.16
NEDERBURG LYRIC		N/A		95	-95	-100.00	.00	.48
SPICE ROUTE PNT		N/A		52	-52	-100.00	.00	.26
EVENTIDE SHIRAZ		N/A		12	-12	-100.00	.00	.06
GLEN CARLOU CAB		N/A		5	-5	-100.00	.00	.03
CEDERBERG CH BL		N/A		5	-5	-100.00	.00	.03
LINDEMANS SA CH		N/A		5	-5	-100.00	.00	.03
MLDBSCH F HOUND		N/A		4	-4	-100.00	.00	.02
WATERFORD CHARD		N/A		4	-4	-100.00	.00	.02
DEWTSHF LSC CH		N/A		3	-3	-100.00	.00	.02
THE RUINS CB/SR		N/A		3	-3	-100.00	.00	.02
KWV ROODEBRG RD		N/A		2	-2	-100.00	.00	.01
BONNVALE CCC RD		N/A		2	-2	-100.00	.00	.01
ONDINE MERLOT		N/A		2	-2	-100.00	.00	.01
CHOCOLATE BLOCK		N/A		2	-2	-100.00	.00	.01
L HRZON CAB MRL		N/A		2	-2	-100.00	.00	.01
FAIRVIEW GDFTHR		N/A		2	-2	-100.00	.00	.01
WATERFORD CABNT		N/A		1	-1	-100.00	.00	.01
SOUTH HLL SV BL		N/A		1	-1	-100.00	.00	.01
BRADGATE SYRAH		N/A		1	-1	-100.00	.00	.01
LINDEMANS SA ML		N/A		1	-1	-100.00	.00	.01
GLN CRLOU G CLS		N/A		1	-1	-100.00	.00	.01
WATERFORD SV BL		N/A		1	-1	-100.00	.00	.01

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

PAGE 85

CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
GUARDN PK MRLT		N/A		1	-1	-100.00	.00	.01
RBRT RCK CB/MRL		N/A		1	-1	-100.00	.00	.01
CEDERBERG SV BL		N/A		1	-1	-100.00	.00	.01
<b>TOTAL SOUTH AFRICA</b>			<b>18441</b>	<b>19641</b>	<b>-1200</b>	<b>-6.11</b>		
IMP OTHER RED								
C CYN PN PV MAC		1499	5185	4037	1148	28.44	58.24	42.72
EGRI BK BULLBLD		799	1230	1142	88	7.71	13.82	12.08
AVIA PINOT NOIR		979	982	757	225	29.72	11.03	8.01
TABOR CAB GALIL		N/A	99	160	-61	-38.13	1.11	1.69
TELIANI KNDZMRL		N/A	96	106	-10	-9.43	1.08	1.12
BARKAN CAB SAUV		N/A	95	63	32	50.79	1.07	.67
BARKAN PIN NOIR		N/A	88	45	43	95.56	.99	.48
VAMPIRE MERLOT		N/A	74	51	23	45.10	.83	.54
PFAFFL CHRY ZWG		N/A	65	20	45	225.00	.73	.21
KINDZMARAU LI RD		N/A	59	92	-33	-35.87	.66	.97
AKHASHENI RED		N/A	56	83	-27	-32.53	.63	.88
J&F LR TN BARCO		N/A	53	35	18	51.43	.60	.37
VAMPIRE CAB SAV		N/A	52	41	11	26.83	.58	.43
ALAZANIS VALLEY		N/A	50	51	-1	-1.96	.56	.54
KHVANCHKARA RED		N/A	48	46	2	4.35	.54	.49
MUENZNRD ZWEIGT		N/A	40		40	100.00	.45	.00
LENZ MSR H GRNR		N/A	39		39	100.00	.44	.00
AVIA CAB SAUV		N/A	36	1061	-1025	-96.61	.40	11.23
AVIA MERLOT		N/A	31	949	-918	-96.73	.35	10.04
TABOR VOLCNC CB		N/A	27	45	-18	-40.00	.30	.48
BINYAMINA CB RS		N/A	27		27	100.00	.30	.00
YARDEN HERMON R		N/A	26	44	-18	-40.91	.29	.47
YASMIN RD MEVCH		N/A	25	73	-48	-65.75	.28	.77
RECANATI MERLOT		N/A	24	45	-21	-46.67	.27	.48
GAMLA MERLOT		N/A	21	37	-16	-43.24	.24	.39
MASSAYA CLSC RD		N/A	21	5	16	320.00	.24	.05
DYNASTY CAB SAV		799	20	27	-7	-25.93	.22	.29
GALIL SHIRAZ		N/A	20		20	100.00	.22	.00
VINI MERLOT		N/A	18	2	16	800.00	.20	.02
RECANATI SYRAH		N/A	18	2	16	800.00	.20	.02
TABOR CB/MLT/SZ		N/A	18		18	100.00	.20	.00
LENZ MSR BL ZWG		N/A	17		17	100.00	.19	.00
GOLAN CAB SAUVG		N/A	16	33	-17	-51.52	.18	.35
BOUZA TNT L VLT		N/A	16		16	100.00	.18	.00
RECANATI CAB RS		N/A	15	32	-17	-53.13	.17	.34
GALIL MERLOT		N/A	15	27	-12	-44.44	.17	.29
DRAGON HLW MRLT		N/A	14		14	100.00	.16	.00
TABOR MRL GALIL		N/A	13	21	-8	-38.10	.15	.22
RECANATI CAB SV		N/A	13	7	6	85.71	.15	.07
BARKAN MERLOT		N/A	13		13	100.00	.15	.00
MASSAYA CLSC WH		N/A	12	5	7	140.00	.13	.05
GALIL CAB SAUV		N/A	11	38	-27	-71.05	.12	.40
GEDEON PET SRH		N/A	11	4	7	175.00	.12	.04
STADT KRM GR VL		N/A	9		9	100.00	.10	.00
MUEZENRIEDER GV		N/A	8		8	100.00	.09	.00
RECANATI CB/MRL		N/A	7	7		.00	.08	.07
GOLAN SION CRK		N/A	6	21	-15	-71.43	.07	.22
NCKNMRKT FRANK		N/A	6		6	100.00	.07	.00
TELIANI MUKUZNI		N/A	5	53	-48	-90.57	.06	.56
NO.99 GR TZ C SV		N/A	4	21	-17	-80.95	.04	.22
MIOLO PN NR RSV		N/A	4	15	-11	-73.33	.04	.16
ZAN WH CTY CB/M		N/A	4	6	-2	-33.33	.04	.06
RECANATI PSR/ZN		N/A	4	5	-1	-20.00	.04	.05
RECANATI CHR RS		N/A	4	4		.00	.04	.04
RECANATI MRL RS		N/A	4	3	1	33.33	.04	.03
GALIL BARBERA		N/A	4		4	100.00	.04	.00
NO.99 GR TZ MRLT		N/A	3	21	-18	-85.71	.03	.22
TISHBI MERLOT		N/A	3	1	2	200.00	.03	.01
NO.99 GR TZ MRTG		N/A	2	16	-14	-87.50	.02	.17
TABOR VOLCNC ML		N/A	2	12	-10	-83.33	.02	.13
G ELN PN SP HUN		N/A	2	11	-9	-81.82	.02	.12
INSKLN CB FRANCO		N/A	2		2	100.00	.02	.00
ZNTHO ST LAURNT		N/A	2		2	100.00	.02	.00
TABOR ADM KF CB		N/A	1	12	-11	-91.67	.01	.13
MIOLO CAB SV RS		N/A	1	9	-8	-88.89	.01	.10
MIOLO MERLOT RS		N/A	1	8	-7	-87.50	.01	.08
GESLLMNN ZB BLN		N/A	1	1		.00	.01	.01
CAVE SPG PNT NR		N/A	1		1	100.00	.01	.00
EQUIFERA CB FRC		N/A	1		1	100.00	.01	.00
ZNTHO ZWGLT BRG		N/A	1		1	100.00	.01	.00
GLLRD DOLE MNTS		N/A	1		1	100.00	.01	.00
DM D CSTL GR VN		N/A	1		1	100.00	.01	.00
TELIANI TSINDLT		N/A		27	-27	-100.00	.00	.29
KATRZYNA HLA MR		N/A		5	-5	-100.00	.00	.05
KATRZYNA TWN CB		N/A		4	-4	-100.00	.00	.04
RECANATI CB FRC		N/A		1	-1	-100.00	.00	.01
PFAFFI LRNT ALT		N/A		1	-1	-100.00	.00	.01
MISSN HLL SYRAH		N/A		1	-1	-100.00	.00	.01
<b>TOTAL IMP OTHER RED</b>			<b>8903</b>	<b>9451</b>	<b>-548</b>	<b>-5.80</b>		
IMP OTHER WHT								
PINOT EVL PG HG		1999	7374	4311	3063	71.05	76.23	57.14
AVIA RIESLING		979	1661	1495	166	11.10	17.17	19.82
TABOR CHR GALIL		N/A	117	111	6	5.41	1.21	1.47
FUCHS GRNR VLTR		N/A	38	22	16	72.73	.39	.29

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
L.A.CETTO CN BL		N/A	37		37	100.00	.38	.00
PFAFFL G V PEPR		N/A	33	54	-21	-38.89	.34	.72
DRAGON HLW CHRDR		N/A	31	1	30	3000.00	.32	.01
HUGL WNE GRN VL		N/A	30	21	9	42.86	.31	.28
RECANATI CHRDRNY		N/A	29	24	5	20.83	.30	.32
AVIA CHARDONNAY		N/A	23	991	-968	-97.68	.24	13.14
POMME DE GLACE		N/A	21	75	-54	-72.00	.22	.99
RECANATI SV BL		N/A	19	39	-20	-51.28	.20	.52
GOLAN SION CRK		N/A	19	2	17	850.00	.20	.03
RECANATI YSMN WH		N/A	17	77	-60	-77.92	.18	1.02
DM PNNCLE IC AP		N/A	17		17	100.00	.18	
BARKAN CHARDNNY		N/A	16	52	-36	-69.23	.17	.69
LOIMER LENZ RSL		N/A	15		15	100.00	.16	.00
DRAGON HLW RSLN		N/A	15		15	100.00	.16	.00
GOLAN CHARDONNY		N/A	14	28	-14	-50.00	.14	.37
TURK GV KREMSER		N/A	14		14	100.00	.14	.00
YARDEN CHARDNAY		N/A	13	34	-21	-61.76	.13	.45
ROYAL TKJ FURMN		N/A	11	29	-18	-62.07	.11	.38
SKELETON GRN VT		N/A	10		10	100.00	.10	.00
BASTNCH MLVASIA		N/A	10		10	100.00	.10	.00
EQUIFERA VIDAL		N/A	10		10	100.00	.10	.00
MIOLO CHARDONNY		N/A	8		8	100.00	.08	.00
BASTNCH RIBOLLA		N/A	7		7	100.00	.07	.00
INSKLN VDL PRL		N/A	6	6		.00	.06	.08
BIOHOF GRN VTLN		N/A	6		6	100.00	.06	.00
YARDEN HERMON W		N/A	5	2	3	150.00	.05	.03
GALIL VIOGNIER		N/A	5		5	100.00	.05	.00
TELIANI TSOLKRI		N/A	4	46	-42	-91.30	.04	.61
DM HTZL DR FRMT		N/A	4	14	-10	-71.43	.04	.19
M.AUREL GRN VLT		N/A	4		4	100.00	.04	.00
BIOHOF LNG RIED		N/A	4		4	100.00	.04	.00
ROYL TKJ MAD CV		N/A	4		4	100.00	.04	.00
INSKLN RIESLING		N/A	4		4	100.00	.04	.00
PFAFFI GV HDVTL		N/A	3	11	-8	-72.73	.03	.15
GRNR GRU VEE VL		N/A	2	10	-8	-80.00	.02	.13
MISSN HL RSL IC		N/A	2	2		.00	.02	.03
TISHBI EMRD RSL		N/A	2		2	100.00	.02	.00
WIENGR GRNR VLT		N/A	1	15	-14	-93.33	.01	.20
NO.99 GRITZ CHRDR		N/A	1	14	-13	-92.86	.01	.19
MALIVOIRE CHARD		N/A	1	5	-4	-80.00	.01	.07
WNGT BRNHD BERG		N/A	1	4	-3	-75.00	.01	.05
PFAFFI GV HNDSL		N/A	1	2	-1	-50.00	.01	.03
TISHBI SAUV BLC		N/A	1	1		.00	.01	.01
SEGAL SR CHRDRNY		N/A	1		1	100.00	.01	.00
EQUIFERA RSLNG		N/A	1		1	100.00	.01	.00
BINYAMINA CH RS		N/A	1		1	100.00	.01	.00
JKSN-TRG PR ICE		N/A		40	-40	-100.00	.00	.53
GOLAN MUSCAT		N/A		2	-2	-100.00	.00	.03
MAGNOTTA RSL IC		N/A		1	-1	-100.00	.00	.01
MALIVOIRE P GRS		N/A		1	-1	-100.00	.00	.01
MISSN HL RSV IC		N/A		1	-1	-100.00	.00	.01
SPP MSR VLT WHT		N/A		1	-1	-100.00	.00	.01
<b>TOTAL IMP OTHER WHT</b>			<b>9673</b>	<b>7544</b>	<b>2129</b>	<b>28.22</b>		
<b>IMP TABLE OTH</b>								
SANT GRIA YAGO		1349	11050	12264	-1214	-9.90	64.65	89.28
SKINNYGIRL SNGR		1499	3794	996	2798	280.92	22.20	7.25
VINE SMTH PEACH		1099	768		768	100.00	4.49	.00
EUROPA CHOC WHP		1099	545		545	100.00	3.19	.00
LAURENZ&SOPHIE		1499	391	381	10	2.62	2.29	2.77
STONES GNDR CUR		N/A	168		168	100.00	.98	.00
LOIMER LOIS GV		N/A	85	31	54	174.19	.50	.23
MAS LES SRT RST		N/A	81		81	100.00	.47	.00
EUROPA CHOC ESP		N/A	35		35	100.00	.20	.00
BROADBNT GR VEL		N/A	34	26	8	30.77	.20	.19
MASSAYA ROSE		N/A	33		33	100.00	.19	.00
AICHENBERG GVN		N/A	32		32	100.00	.19	.00
MACHRNDL GR VLT		N/A	28		28	100.00	.16	.00
LAURENZ V CHARM		N/A	10	3	7	233.33	.06	.02
RECANATI ROSE		N/A	10		10	100.00	.06	.00
HEINRCH ZWEIGLT		N/A	9	2	7	350.00	.05	.01
SAUSKA ROSE		N/A	8		8	100.00	.05	.00
HOPLER PNT BL		N/A	6	18	-12	-66.67	.04	.13
MT CARMEL MERLT		N/A	3		3	100.00	.02	.00
MT CARMEL MSCTO		N/A	2	4	-2	-50.00	.01	.03
LAURENZ V FRNDY		N/A		9	-9	-100.00	.00	.07
PENINSLA RG ICE		N/A		2	-2	-100.00	.00	.01
<b>TOTAL IMP TABLE OTH</b>			<b>17092</b>	<b>13736</b>	<b>3356</b>	<b>24.43</b>		
<b>FR CHAMPAGNE</b>								
CLCQT YELLOW LBL		2599	3783	3974	-191	-4.81	27.43	27.82
MT CHN IMPERIAL		4299	2987	3719	-732	-19.68	21.66	26.03
MT CHN NCTR RSE		2599	1700	1323	377	28.50	12.33	9.26
MT CHN NCTR IMP		4999	750	934	-184	-19.70	5.44	6.54
P HIEDSK BRT NV		3999	670	519	151	29.09	4.86	3.63
TATNGR BR FRNCS		4299	595	604	-9	-1.49	4.32	4.23
MT CHAN DOM PER		14499	538	523	15	2.87	3.90	3.66
PERRIER-JT G BR		4499	503	488	15	3.07	3.65	3.42
P HIEDSK X DRY		3999	455	372	83	22.31	3.30	2.60
CLIQUOT BRT RSE		5999	399	501	-102	-20.36	2.89	3.51
MUMMS CR RGE BR		4299	278	277	1	.36	2.02	1.94



# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
PERR-JT BEL BRT		13999	120	116	4	3.45	.87	.81
ROEDERER BR PRM		4999	116	135	-19	-14.07	.84	.94
CLICQUOT DEMI SC		4699	73	40	33	82.50	.53	.28
GRUET BR B D NR		N/A	61	5	56	1120.00	.44	.03
DVL-LRY BRUT NV		N/A	55	11	44	400.00	.40	.08
DE CHANCENY EXC		N/A	55		55	100.00	.40	.00
BOUVET ROSE BRT		N/A	52	2	50	2500.00	.38	.01
BOUVET BRUT		N/A	39	3	36	1200.00	.28	.02
CLCQT B/CLCQ/UP		N/A	39		39	100.00	.28	.00
MT CHN GV ROSE		N/A	37	11	26	236.36	.27	.08
PERR-JT BLSN RS		N/A	35	14	21	150.00	.25	.10
ROEDERER CRISTL		N/A	32	17	15	88.24	.23	.12
MT CHN BR RS NV		N/A	21	11	10	90.91	.15	.08
CLCQT RSE/JACKT		N/A	18	41	-23	-56.10	.13	.29
HEIDSK MONOPOLE		N/A	17	15	2	13.33	.12	.10
N FEULLT B PRM		N/A	15	8	7	87.50	.11	.06
BOLLINGER CUVEE		N/A	15		15	100.00	.11	.00
CLCQT YLLW/JCKT		N/A	14	43	-29	-67.44	.10	.30
GOSSET BRT EXCL		N/A	14	20	-6	-30.00	.10	.14
THIERRY TRLT GR		N/A	14		14	100.00	.10	.00
N FEULLT BRUT		N/A	13	12	1	8.33	.09	.08
POL ROGR BRT NV		N/A	13	9	4	44.44	.09	.06
ARMAND D BRIGNC		N/A	13		13	100.00	.09	.00
MUMMS CR/2 FLTS		N/A	12	20	-8	-40.00	.09	.14
CLCQT L GR DAME		N/A	12	11	1	9.09	.09	.08
TATNGR CUV ROSE		N/A	12		12	100.00	.09	.00
THIERRY TRLT BR		N/A	12		12	100.00	.09	.00
POMMERY POP RSE		N/A	11	16	-5	-31.25	.08	.11
PERR-JT GB/GLSS		N/A	11	11		.00	.08	.08
HEIDSK MNP DEMT		N/A	11		11	100.00	.08	.00
DVL-LRY PARIS06		N/A	11		11	100.00	.08	.00
DVL-LRY RSE SGN		N/A	11		11	100.00	.08	.00
MT CHN GV BLANC		N/A	10	11	-1	-9.09	.07	.08
LOUIS D SACY BR		N/A	10		10	100.00	.07	.00
DUMANGN&FILS 17		N/A	9		9	100.00	.07	.00
DELAMOTTE BRUT		N/A	9		9	100.00	.07	.00
CLICQUOT VNT 02		N/A	8	18	-10	-55.56	.06	.13
KRUG G CV WD BX		N/A	8	12	-4	-33.33	.06	.08
TATNGR NOCTURNE		N/A	8	2	6	300.00	.06	.01
PERRIER BRUT LP		N/A	8	2	6	300.00	.06	.01
DUMANGN&FILS GR		N/A	7		7	100.00	.05	.00
GOSSET G RSE BR		N/A	6	1	5	500.00	.04	.01
MT CHN D PER RS		N/A	6		6	100.00	.04	.00
C HEIDSK BR RSV		N/A	5	14	-9	-64.29	.04	.10
R DUMONT ROSE		N/A	5		5	100.00	.04	.00
PASCAL DOQT BDB		N/A	4		4	100.00	.03	.00
MICHEL PN MEUNR		N/A	4		4	100.00	.03	.00
ROEDERER BRT RS		N/A	3	39	-36	-92.31	.02	.27
POMMERY BRT RSE		N/A	3	4	-1	-25.00	.02	.03
KRUG GRANDE CUV		N/A	3	1	2	200.00	.02	.01
MARIE WEISS BRT		N/A	2	12	-10	-83.33	.01	.08
GOSSET GRND RSV		N/A	2	6	-4	-66.67	.01	.04
N FEULLT BL BL		N/A	2	4	-2	-50.00	.01	.03
PERR-JT BEL/GLS		N/A	2	4	-2	-50.00	.01	.03
D PER 99 W/2FLT		N/A	2	3	-1	-33.33	.01	.02
TATNGR CMT BLNC		N/A	2	1	1	100.00	.01	.01
PRR-JT FL ROSE		N/A	2		2	100.00	.01	.00
GOSSET BL DU BL		N/A	2		2	100.00	.01	.00
CLCQT RSE/BR BG		N/A	2		2	100.00	.01	.00
BOLLNGR ROSE BR		N/A	1	3	-2	-66.67	.01	.02
RUINART BL D BL		N/A	1	2	-1	-50.00	.01	.01
D PER RS/PUR BX		N/A	1	2	-1	-50.00	.01	.01
DELAMOTTE ROSE		N/A	1			.00	.01	.01
POMMERY POP		N/A	1			.00	.01	.01
KRUG ROSE/GF BX		N/A	1			.00	.01	.01
N FLLT B CV SPC		N/A	1	1		.00	.01	.01
CLCQT BR/FRIDGE		N/A	1		1	100.00	.01	.00
CLCQT GR DM RSE		N/A	1		1	100.00	.01	.00
PALMES D'OR RSE		N/A	1		1	100.00	.01	.00
POL ROGR WINSTN		N/A	1		1	100.00	.01	.00
DOSNON&LEPAGE		N/A	1		1	100.00	.01	.00
KRUG BRUT VN 98		N/A	1		1	100.00	.01	.00
DE CHANCENY BRT		N/A		212	-212	-100.00	.00	1.48
D PER ANDY WRHL		N/A	29		-29	-100.00	.00	.20
MT CHN GV RS GF		N/A	17		-17	-100.00	.00	.12
CHARLES LFTE BR		N/A	15		-15	-100.00	.00	.10
POMMERY BRT RYL		N/A	12		-12	-100.00	.00	.08
D PER WRHL MTL		N/A	11		-11	-100.00	.00	.08
MT CHN GV03/GFT		N/A	8		-8	-100.00	.00	.06
POMMRY MAXI POP		N/A	7		-7	-100.00	.00	.05
MUMMS		N/A		6	-6	-100.00	.00	.04
CLCQT VN RSE 02		N/A		5	-5	-100.00	.00	.03
MUMMS DE CRAMNT		N/A		4	-4	-100.00	.00	.03
CLCQT GD PUCCI		N/A		3	-3	-100.00	.00	.02
PHLPPNAT BR RSE		N/A		3	-3	-100.00	.00	.02
DVL-LRY VNTG 96		N/A		1	-1	-100.00	.00	.01
TATNGR PRELUDE		N/A		1	-1	-100.00	.00	.01
DVL-LRY BL CHR		N/A		1	-1	-100.00	.00	.01
PHLPPNNT BRT RYL		N/A		1	-1	-100.00	.00	.01
DELAMOTTE BL BL		N/A		1	-1	-100.00	.00	.01
<b>TOTAL FR CHAMPAGNE</b>			<b>13789</b>	<b>14287</b>	<b>-498</b>	<b>-3.49</b>		

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
FR SPKLNQ OTH								
ST HILAIRE SPKL		1199	1009	1166	-157	-13.46	32.77	66.14
TOAD HLW RISQUE		N/A	694	227	467	205.73	22.54	12.88
C GREFFE BR RSE		N/A	377		377	100.00	12.24	.00
C GREFFE BRUT		N/A	366		366	100.00	11.89	.00
MARQUIS LT ROSE		N/A	223	4	219	5475.00	7.24	.23
SIMNNT FBVR CRM		N/A	79	39	40	102.56	2.57	2.21
SMNNT FB CR RSE		N/A	57	5	52	1040.00	1.85	.28
CH MONCONTR T T		N/A	53		53	100.00	1.72	.00
VARICHON BL BL		N/A	44	11	33	300.00	1.43	.62
CHMPALOU VV BRT		N/A	40		40	100.00	1.30	.00
MONSSU VOUVRAY		N/A	37		37	100.00	1.20	.00
QUINZE ARPENTS		N/A	29		29	100.00	.94	.00
ALBRECHT BL BL		N/A	21		21	100.00	.68	.00
CH MONCONTR BRT		N/A	21		21	100.00	.68	.00
RENE MURE CRMNT		N/A	8		8	100.00	.26	.00
FRNCOS MNTND BL		N/A	6	22	-16	-72.73	.19	1.25
LEON PALAIS BDB		N/A	6		6	100.00	.19	.00
POL ROGR BR CHR		N/A	4	1	3	300.00	.13	.06
ALBRECHT BR RSE		N/A	4		4	100.00	.13	.00
CHOLLT BL D BLC		N/A	1	3	-2	-66.67	.03	.17
DE CHNCNY BR RS		N/A		285	-285	-100.00	.00	16.17
<b>TOTAL FR SPKLNQ OTH</b>			<b>3079</b>	<b>1763</b>	<b>1316</b>	<b>74.65</b>		
ITL SPARKLING								
M RSSI ASTI SPM		799	20593	21648	-1055	-4.87	26.61	33.25
VERDI SPUMANTE		899	7353	7572	-219	-2.89	9.50	11.63
VERDI RSPBY SPM		899	6794	6589	205	3.11	8.78	10.12
ELMO PIO PK MSC		N/A	5200		5200	100.00	6.72	.00
PIO ASTI SPWTE		1299	4595	5107	-512	-10.03	5.94	7.85
CAVIT LNTA PRSC		1099	4162	4323	-161	-3.72	5.38	6.64
MIONTTO PRSC BR		1499	2418	2183	235	10.77	3.12	3.35
LA MARCA PRSCCO		1499	2230	1606	624	38.85	2.88	2.47
M RSSI ROSE		1499	2012	2000	12	.60	2.60	3.07
ZEFIRO PROSECCO		N/A	1665		1665	100.00	2.15	.00
RUFFINO PROSECCO		1499	1400		1400	100.00	1.81	.00
PICCLO TS MSC R		1299	1347	127	1220	960.63	1.74	.20
MOLETTA PROSECCO		1399	1189	1381	-192	-13.90	1.54	2.12
CUPCAKE PROSECCO		1199	1171		1171	100.00	1.51	.00
LIBRETTO PRSECO		N/A	1159		1159	100.00	1.50	.00
ZARDTTO PRIVATE		N/A	1022	403	619	153.60	1.32	.62
MIRABLLO PG RSE		N/A	983		983	100.00	1.27	.00
BOSCO D CM PRSC		N/A	981		981	100.00	1.27	.00
R RGL BRCHTO AQ		2199	945	961	-16	-1.66	1.22	1.48
VAL DCA BL PRSC		1399	931	1087	-156	-14.35	1.20	1.67
M RSSI PRSC FRZ		1499	858	861	-3	-.35	1.11	1.32
NANDO FRAGOLINO		999	849	1111	-262	-23.58	1.10	1.71
MASCHIO PRS BRT		1399	732	735	-3	-.41	.95	1.13
VOGA PN GRIGIO		1599	701	812	-111	-13.67	.91	1.25
LE VIGNE AL PRS		N/A	588		588	100.00	.76	.00
VLLA SNDI CLAXA		1699	530	694	-164	-23.63	.68	1.07
ALASIA BRACHTTO		1399	528	561	-33	-5.88	.68	.86
RIONDO PNK PRSC		1299	442	701	-259	-36.95	.57	1.08
MIONTTO MSCT DL		1499	437	423	14	3.31	.56	.65
NANDO ASTI SPUM		1099	423	428	-5	-1.17	.55	.66
LUNAE MOS STRAW		N/A	389		389	100.00	.50	.00
ROCCA D SANNITI		N/A	367	299	68	22.74	.47	.46
CINZANO ASTI SP		1199	358	448	-90	-20.09	.46	.69
M RSSI PRSC 4PK		1499	357	386	-29	-7.51	.46	.59
BEAUTFLL SANGRA		N/A	268	181	87	48.07	.35	.28
BEAUTFLL FRGOLA		N/A	244	136	108	79.41	.32	.21
STA MGHTA PRSCO		2299	243	51	192	376.47	.31	.08
CAVIT LNTA ROSE		1399	161		161	100.00	.21	.00
BARTNRA MOS RSE		1999	135		135	100.00	.17	.00
CANTINA SBR GLN		N/A	91		91	100.00	.12	.00
ZARDTTO BRT RSE		N/A	87		87	100.00	.11	.00
GIANI DG MOSCTO		N/A	60		60	100.00	.08	.00
SERAFNE DRY PRC		N/A	48	25	23	92.00	.06	.04
F SAN FLGHN SPU		1499	38		38	100.00	.05	.00
VLA SND PRC BRT		N/A	25		25	100.00	.03	.00
BISOL PROSECCO		N/A	25		25	100.00	.03	.00
CAPOSALDO MSCTO		N/A	24		24	100.00	.03	.00
VALDO PROSECCO		N/A	23		23	100.00	.03	.00
BLNDA PRSC BRT		N/A	22		22	100.00	.03	.00
FLOR PROSECCO		N/A	17		17	100.00	.02	.00
SECCO BUBBLES		N/A	17		17	100.00	.02	.00
ANTICA CNT CECI		N/A	15	39	-24	-61.54	.02	.06
CANELLA PROSECCO		N/A	15		15	100.00	.02	.00
FIZZ 56 SPUMNTE		N/A	15		15	100.00	.02	.00
ASTORIA PRSSCO		N/A	13		13	100.00	.02	.00
VOVETI PROSECCO		N/A	12		12	100.00	.02	.00
FNTFRDA MOS AST		N/A	11		11	100.00	.01	.00
MONDORO ASTI SP		N/A	9		9	100.00	.01	.00
BERA MSCTO ASTI		N/A	9		9	100.00	.01	.00
ROTARI TLTO BRT		N/A	8	25	-17	-68.00	.01	.04
LAMBERTI ROSE		N/A	8	16	-8	-50.00	.01	.02
LUNA LNA CH/GRG		N/A	6	1562	-1556	-99.62	.01	2.40
ZONIN BACCOROSA		N/A	6	18	-12	-66.67	.01	.03
BERA ASTI SPMT		N/A	4		4	100.00	.01	.00
SOLLETICO PROSC		N/A	2		2	100.00	.00	.00
MIONTTO ORG PRS		N/A	1	99	-98	-98.99	.00	.15
ZARDTTO PROSECO		N/A	1	84	-83	-98.81	.00	.13

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
ANNA SPNTO PRSC		N/A	1	11	-10	-90.91	.00	.02
ROTARI DEMI-SEC		N/A	1	2	-1	-50.00	.00	.00
MONTENISA SATEN		N/A	1		1	100.00	.00	.00
MONTENISA B RSE		N/A	1		1	100.00	.00	.00
SPATOLA ASTI SP		N/A	1		1	100.00	.00	.00
VERDI G APL AST		N/A		343	-343	-100.00	.00	.53
ZARDETTO ZETA		N/A		24	-24	-100.00	.00	.04
CA FURLAN PRSCO		N/A		18	-18	-100.00	.00	.03
MONTENISA BRUT		N/A		7	-7	-100.00	.00	.01
FERRARI BRUT		N/A		6	-6	-100.00	.00	.01
HI! PROSECCO		N/A		4	-4	-100.00	.00	.01
SERGIO SPU ROSE		N/A		1	-1	-100.00	.00	.00
<b>TOTAL ITL SPARKLING</b>			<b>77377</b>	<b>65098</b>	<b>12279</b>	<b>18.86</b>		
SPANISH SPKLN								
FREXNT CR NG BR		1299	7101	6941	160	2.31	56.83	56.21
FRX CRT NVD BRT		999	1698	1258	440	34.98	13.59	10.19
FRX CRDN NG X D		1299	1618	1147	471	41.06	12.95	9.29
JS CRSTLNO BRUT		1099	1184	1042	142	13.63	9.48	8.44
FRX CRDN ROSADO		1299	416	441	-25	-5.67	3.33	3.57
SGURA VDS RS HR		N/A	114	73	41	56.16	.91	.59
MARQUS D GELIDA		N/A	66	29	37	127.59	.53	.23
CNDE SBRTS BRUT		N/A	47	80	-33	-41.25	.38	.65
DM EHRHRT CRMNT		N/A	42	504	-462	-91.67	.34	4.08
ANNA D CODORNIU		N/A	42		42	100.00	.34	.00
CAMPO VJ GC RES		N/A	34	21	13	61.90	.27	.17
FRX BRUT NATURE		N/A	26		26	100.00	.21	.00
1+1=3 BRUT CAVA		N/A	25	100	-75	-75.00	.20	.81
CDRNU PN NR BRT		N/A	24	25	-1	-4.00	.19	.20
ALBET NOYA BRUT		N/A	16	4	12	300.00	.13	.03
MAS MACIA ROSAT		N/A	15	9	6	66.67	.12	.07
AVINYO CV BR RS		N/A	13		13	100.00	.10	.00
MONTSRRA CVA BR		N/A	4	21	-17	-80.95	.03	.17
CAVAS HL CVA BR		N/A	3	92	-89	-96.74	.02	.74
FLARE MOSCATEL		N/A	2		2	100.00	.02	.00
CODORNIU BRUT		N/A	2		2	100.00	.02	.00
FREIXNT SMI SEC		N/A	1	12	-11	-91.67	.01	.10
JUVS CMPS BR RS		N/A	1	1		.00	.01	.01
MONT-MRCL RESRV		N/A	1	1		.00	.01	.01
CDRNU RVNTOS RS		N/A		507	-507	-100.00	.00	4.11
POEMA CAVA X DR		N/A		22	-22	-100.00	.00	.18
JS CRSTLNO ROSE		N/A		7	-7	-100.00	.00	.06
JUVS CMP FAM BR		N/A		6	-6	-100.00	.00	.05
CDRNU CV RVNTOS		N/A		3	-3	-100.00	.00	.02
JUVE CMP BR CNT		N/A		2	-2	-100.00	.00	.02
CVDES VGA BRCLN		N/A		1	-1	-100.00	.00	.01
<b>TOTAL SPANISH SPKLN</b>			<b>12495</b>	<b>12349</b>	<b>146</b>	<b>1.18</b>		
IM SPKLN OTH								
YELLOW TAIL		1199	1444	1429	15	1.05	48.04	24.77
YELLOW TAIL RSE		1199	1069	914	155	16.96	35.56	15.85
TRAPICHE BRUT		N/A	167	143	24	16.78	5.56	2.48
ORL JACB MSC RS		1299	126		126	100.00	4.19	.00
EMERI PINK MSCT		N/A	31	2544	-2513	-98.78	1.03	44.11
DYNASTY BL D BL		899	26	26		.00	.86	.45
BLEASDLE BR SHZ		N/A	25	40	-15	-37.50	.83	.69
CNDE SBRTS B RS		N/A	23	78	-55	-70.51	.77	1.35
BACIO BL P MSCT		N/A	19		19	100.00	.63	.00
THE CHOOK SHIRZ		N/A	12	16	-4	-25.00	.40	.28
STA JLA PN ROSE		N/A	12		12	100.00	.40	.00
GEKKEIKN ZIPANG		N/A	9		9	100.00	.30	.00
BACIO BL R MSCT		N/A	9		9	100.00	.30	.00
BACIO BL FRAGLN		N/A	8		8	100.00	.27	.00
L.A. CETTO BRUT		N/A	7		7	100.00	.23	.00
CONO SUR BRUT		N/A	6	5	1	20.00	.20	.09
TALTARNI BRUT		N/A	4		4	100.00	.13	.00
KITAYA A N HIME		N/A	3	133	-130	-97.74	.10	2.31
HESKTH SCS HAND		N/A	3		3	100.00	.10	.00
CH MONTOUR VVRY		N/A	2	20	-18	-90.00	.07	.35
SYN CUV BL D BL		N/A	1	8	-7	-87.50	.03	.14
PEARLY BAY CELB		N/A		402	-402	-100.00	.00	6.97
ULTHRNE FLMM SZ		N/A		4	-4	-100.00	.00	.07
DE BORTLI DB BR		N/A		1	-1	-100.00	.00	.02
ORL JACB CHR/PN		N/A		1	-1	-100.00	.00	.02
NO 1 FAM CV NO1		N/A		1	-1	-100.00	.00	.02
YARDEN BRUT NV		N/A		1	-1	-100.00	.00	.02
LECNFLD SPK SHZ		N/A		1	-1	-100.00	.00	.02
REILLY MAD SHRZ		N/A		1	-1	-100.00	.00	.02
<b>TOTAL IM SPKLN OTH</b>			<b>3006</b>	<b>5768</b>	<b>-2762</b>	<b>-47.88</b>		
IMP VRMTH DRY								
MRTNI RSSI X DR		599	7134	7223	-89	-1.23	84.36	84.81
SPATOLA		699	932	896	36	4.02	11.02	10.52
NOLLY PRAT DRY		N/A	312	270	42	15.56	3.69	3.17
CINZANO EXTRA		N/A	62	52	10	19.23	.73	.61
BOISSIERE DRY		N/A	17	76	-59	-77.63	.20	.89
<b>TOTAL IMP VRMTH DRY</b>			<b>8457</b>	<b>8517</b>	<b>-60</b>	<b>-.70</b>		
IMP VRMTH SWT								

# NABCA CASE SALES ANALYSIS

## BY CLASS, TYPE, BRAND

(CASE SALES, THIS YEAR, ARE SHOWN IN DESCENDING SEQUENCE WITHIN CLASS)

PENNSYLVANIA - 1/1/12 - 09/30/12

PAGE 90

CLASS & TYPE BRAND	AGE / PROOF	RETAIL PRICE 750ml	CASE SALES		CASES + or -	% OF + or -	% OF TYPE	
			This Year	Last Year			This Year	Last Year
MARTINI ROSSI		599	12035	11576	459	3.97	79.54	75.06
SPATOLA		699	1528	1524	4	.26	10.10	9.88
STOCK		1139	1300	2045	-745	-36.43	8.59	13.26
CARPANO ANTICA		N/A	106	41	65	158.54	.70	.27
CINZANO ROSSO		N/A	103	76	27	35.53	.68	.49
MRTNI RSSI BNCO		N/A	34	108	-74	-68.52	.22	.70
BOISSIERE SWT		N/A	24	53	-29	-54.72	.16	.34
<b>TOTAL IMP VRMTH SWT</b>			<b>15130</b>	<b>15423</b>	<b>-293</b>	<b>-1.90</b>		
<b>GRAND TOTAL</b>			<b>6090656</b>	<b>5805524</b>				

# NABCA SIZE SUMMARY

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE										
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml		
<b>DOM PORT RED</b>	* * * *												
CHRISTAN B RUBY	HEAVEN HILL DSTTY	4197				4197							
	LY	4111				4111							
FICKLIN CALFRNA	FICKLIN VINEYRDTTY	11							11				
	LY												
FICKLIN TINTA	FICKLIN VINEYRDTTY	1							1				
	LY												
FAIRBANKS	NORTH WALES WNSTTY	8142			5462	2680							
	LY	7269			4371	2898							
GUENOC VINTAGE	GUENOC WINERY TY	100										100	
	LY	1							1				
HEITZ INK GRADE	HEITZ WINE CLLRRTTY	1							1				
	LY												
KINGS RUBY	CONSTELLATION TY			3166									
	LY	3166											
TAYLOR	CONSTELLATION TY	69323			35574	23589			10160				
	LY	67877			34541	22978			10358				
	TOTALTY	81773			41036	30466			10171			100	
	TOTALTY	82426		3166	38912	29987			10361				
<b>DOM PORT TWNY</b>	* * * *												
TAYLOR	CONSTELLATION TY	5868			3409	2459							
	LY	6315			3542	2772			1				
	TOTALTY	5868			3409	2459							
	TOTALTY	6315			3542	2772			1				
<b>DOM SHRRY REG</b>	* * * *												
KINGS	CONSTELLATION TY			2									
	LY	2											
TAYLOR GOLDEN	CONSTELLATION TY	2020				2020							
	LY	2091				2091							
	TOTALTY	2020				2020							
	TOTALTY	2093		2		2091							
<b>DOM SHRRY CRM</b>	* * * *												
CHRISTIAN BROS	HEAVEN HILL DSTTY	3559				3559							
	LY	3328				3328							
FAIRBANKS	NORTH WALES WNSTTY	6				6							
	LY	1850				1850							
TAYLOR	CONSTELLATION TY	6838			3027	2355			1456				
	LY	6514			2798	2279			1437				
	TOTALTY	10403			3027	5920			1456				
	TOTALTY	11692			2798	7457			1437				
<b>DOM SHRRY DRY</b>	* * * *												
CHRISTIAN BROS	HEAVEN HILL DSTTY	2438				2438							
	LY	2523				2523							
FAIRBANKS CKTL	NORTH WALES WNSTTY	2449				2449							
	LY	2516				2516							
TAYLOR COCKTAIL	CONSTELLATION TY	8408			5464				2944				
	LY	8420			5375				3045				
	TOTALTY	13295			5464	4887			2944				
	TOTALTY	13459			5375	5039			3045				
<b>DOM CONCORD</b>	* * * *												
CLOVER HILL GRP	CLOVER HLL VNYDTTY	4016							4016				
	LY	4341							4341				
HERITAGE RED	HERITAGE WN CLRRTTY	390							390				
	LY	371							371				
JOHNSON ESTATE	JOHNSON EST WNYTY	2941				2941							
	LY	2586				2586							
MAZZA	MAZZA VINEYARDSTTY	1165				1165							
	LY	26				26							
PENN-SHORE SWT	PENN-SHORE VNYDTTY	708							708				
	LY	845							845				
	TOTALTY	9220				4106			5114				
	TOTALTY	8169				2612			5557				
<b>DOM MADEIRA</b>	* * * *												
P MASSON MADERA	CONSTELLATION TY	1813							1813				
	LY	1688							1688				
	TOTALTY	1813							1813				
	TOTALTY	1688							1688				
<b>DOM MARSALA</b>	* * * *												
C ROYALE MARSLA	OAK RIDGE WINRYTY	393							393				
	LY	3502							3502				
G AND D	WINE GROUP TY	7073							7073				
	LY	4957							4957				
ISC MARSALA	CONSTELLATION TY	1							1				
	LY	2							2				
TAYLOR	CONSTELLATION TY	5535				5535							
	LY	4556				4556							
	TOTALTY	13002				5536			7466				
	TOTALTY	13017				4558			8459				
<b>DM MSCTL/MSCT</b>	* * * *												

# NABCA SIZE SUMMARY

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE										
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml		
ALMADEN MOSCATO	WINE GROUP	TY											
		LY	5		5								
BAREFOOT CAL	NORTH WALES WNS	TY	47736				32696			10946			4094
		LY	38311				26431			9032			2848
BERINGR CAL COL	TREASURY WN EST	TY	3780				2185			1595			
		LY	3809				2122			1687			
GALLO FM TV MSC	NORTH WALES WNS	TY	11663				11663						
		LY	7545				7545						
MNTVNA TRR D'ORS	SUTTER HOME WNY	TY	93							93			
		LY	88							88			
QUADY CAL ORNGE	SAN FRAN WN EXCT	TY	4							4			
		LY	13							13			
QUADY ELECTRA	SAN FRAN WN EXCT	TY	7							7			
		LY	315							315			
QUADY ELSIUM MSS	SAN FRAN WN EXCT	TY	1							1			
		LY	12							12			
REDTREE MOS CAL	CECCHETTI WN COT	TY	2							2			
		LY	21							21			
RENWOOD ORANGE	RENWOOD WINERY	TY	57									57	
		LY	3									3	
ST SUPERY MSCTO	ST SUPERY VYNRDT	TY	22							22			
		LY	740							740			
SUTTER MH MSCTO	SUTTER HOME WNY	TY	30513				21972			5250			3291
		LY	30880				23534			4739			2607
TWO DOVES PASO	VINIFERA IMPORT	TY	76							76			
		LY	1432							1432			
	TOTALTY		93954				68516			17996		57	7385
	TOTALLY		83174			5	59632			18079		3	5455
DOMESTIC SAKE	* * * *												
G JOY SAKE	SAKE ONE CORP	TY	244							16			228
		LY	202										202
GEKKEIKAN	SIDNEY FRANK	TY	4556		2816		1740						
		LY	3882		2310		1572						
GEKKEIKAN DRAFT	SIDNEY FRANK	TY	2										2
		LY											
GEKKEIKAN HAIKU	SIDNEY FRANK	TY											
		LY	2							2			
HANA FUJI APPLE	TAKARA SAKE USAT	TY	203							203			
		LY	223							223			
HANA LYCHEE	TAKARA SAKE USAT	TY	3							3			
		LY											
MOMKWA GNJ JNM	SAKE ONE CORP	TY	354							354			
		LY	340							340			
MOMOKAWA DIAMND	SAKE ONE CORP	TY	108							60			48
		LY	81							81			
MOMOKAWA PEARL	SAKE ONE CORP	TY	92							47			45
		LY	94							94			
MOMOKAWA SAMPL	SAKE ONE CORP	TY	25										25
		LY											
MOMOKAWA RUBY	SAKE ONE CORP	TY	36							36			
		LY	54							54			
MOMOKAWA SILVER	SAKE ONE CORP	TY	37							37			
		LY	56							56			
MOONSTONE C LMGR	SAKE ONE CORP	TY	43							43			
		LY	27							27			
MOONSTONE PEAR	SAKE ONE CORP	TY	471							471			
		LY	516							516			
MOONSTONE PLUM	SAKE ONE CORP	TY	153							153			
		LY	179							179			
MOONSTONE RSPBY	SAKE ONE CORP	TY	16							16			
		LY	20							20			
OZEKI DAI GINJO	JFC INTRNTL INCT	TY	7										7
		LY											
OZEKI KARATAMBA	JFC INTRNTL INCT	TY											
		LY	2										2
OZEKI NIGORI	JFC INTRNTL INCT	TY	9										9
		LY											
SHO CHKU B GNJ	TAKARA SAKE USAT	TY	3										3
		LY											
SHO CHKU B NGR	TAKARA SAKE USAT	TY	2										2
		LY											
SHO CHKU B SAK	TAKARA SAKE USAT	TY	2149		1558		591						
		LY	2802		2151		651						
	TOTALTY		8513		1558	2816	2331			1439		369	
	TOTALLY		8480		2151	2310	2223			1592		204	
DOM BEVRGE WN	* * * *												
BOONE F STRW HLN	NORTH WALES WNS	TY											
		LY	1012							1012			
GALLO N TRN EXP	NORTH WALES WNS	TY	563							563			
		LY	112							112			
KING SLMN CNCRD	CONSTELLATION	TY	1										1
		LY											
MD 20/20 ELC ML	WINE GROUP	TY	5090							5090			
		LY	147							147			

# NABCA SIZE SUMMARY

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
M DVD 20/20 ORGWINE GROUP		TY 16708 LY 17085				12076			4632			
MD 20/20 PCH CRWINE GROUP		TY 3608 LY 3399							3608			
MD 20/20 BAN RDWINE GROUP		TY 4391 LY 4327							4391			
MD 20/20 STW-KWINE GROUP		TY 4065 LY 3850							4065			
M DVD 20/20 REDWINE GROUP		TY 5666 LY 6063				3923			1743			
RICH WIR GRAPE	CONSTELLATION	TY 1175 LY 1421				4329			1734			
RICH WIR RED	CONSTELLATION	TY 36623 LY 36372			21454	11021			4148			
RICH WIR WHITE	CONSTELLATION	TY 4087 LY 4045				4087			4045			
RICH WIR/FRUIT	CONSTELLATION	TY 1781 LY 2071							1781			
THUNDERBIRD	NORTH WALES WNST	TY 939 LY 1043							939			
	TOTAL	TY 84697 LY 80947			21454	31108			32135			
DOM KOSHER WN	* * * *				20568	31978			28401			
B HERZOG CAB SVROYAL WINE CORP		TY 46 LY							46			
B HERZOG CHARD ROYAL WINE CORP		TY 411 LY 386							411			
B HRZG S RS CABROYAL WINE CORP		TY 17 LY 4							17			
B HERZOG MERLOTROYAL WINE CORP		TY 569 LY 527							569			
B HERZOG ZNFNDLROYAL WINE CORP		TY 15 LY							15			
HAGAFEN CAB SAVHAGAFEN CELLARS		TY 2 LY 3							2			
HAGAFEN CHARDNYHAGAFEN CELLARS		TY 3 LY							3			
HAGAFEN SAV BLCHAGAFEN CELLARS		TY 13 LY 29							13			
MAN CRM RD CNCDCONSTELLATION		TY 6745 LY 7638			3380	3356			9			
MAN CRM WH CNCDCONSTELLATION		TY 7644 LY 7851			3264	3807			567			
MANICHZ BLKBRRYCONSTELLATION		TY 11368 LY 11969			4001	2669			974			
MANICHWTZ CHRRYCONSTELLATION		TY 1226 LY 1047			3759	3099			993			
MANSCHWTZ ELDBYCONSTELLATION		TY 1857 LY 1859			5069	4276			2023			
MANICHZ CONCORDCONSTELLATION		TY 16189 LY 16983			4748	4958			2263			
MNCHZ CRM PEACHCONSTELLATION		TY 8494 LY 8968							1226			
MOGEN DVD BLKBYWINE GROUP		TY 8996 LY 8418							1047			
MOGEN DVD CNCRDWINE GROUP		TY 11615 LY 11105			7213	5968			3008			
	TOTAL	TY 75207 LY 76790			7032	6805			3146			
DOM DSSRT OTH	* * * *				30926	28126			16155			
B DOON VINFERNOBONNY DOON VNYD		TY 1 LY			30189	30449			16152			
CAMPOBASSO RED	CONSTELLATION	TY 3 LY 795										1
CARROLLS HONEY MAJESTC W&S USA		TY 57 LY							57			
DUBONNET ROUGE	HEAVEN HILL DST	TY 1172 LY 1226							1172			
PACIFIC RIM FRMPACIFIC RM WNMK		TY 23 LY 35							1226			23
ROSNBLM DESIREEDIAGEO CHAT EST		TY 9 LY										35
RENWOOD ICE WNERENWOOD WINERY		TY 5 LY										9
	TOTAL	TY 1265 LY 2061			3				1229			5
BURGUNDY	* * * *				795				1226			33
ALMDN MNT RD BXWINE GROUP		TY 10128 LY 11329	10128									
CARLO ROSSI REDNORTH WALES WNST		TY 22544 LY 22592			18137	4407						
CHAT LUZERNE	CONSTELLATION	TY 4 LY 1859			17800	4792						
FRAN O WLD CLSCWINE GROUP		TY 17143 LY 19146	17143		1859							
			19146									

# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
LIVINGSTON CLLRNORTH WALES WNSTY		6008			6008							
		6080			6080							
GALLO FAM V TWNORTH WALES WNSTY		2616				2616						
		2498				2498						
	TOTALTY	58443	27271	18141	6008	7023						
	TOTALTY	63504	30475	19659	6080	7290						
CHIANTI	* * * *											
CARLO ROSSI LGTNORTH WALES WNSTY		10337		10337								
		9973		9973								
CH LUZERNE GRBLCONSTELLATION		1		1								
		1		1								
CRIBARI AMR	CONSTELLATION	12688		7	12681							
		13457		7995	5462							
FRANZIA	WINE GROUP	16215	16215									
		17014	17014									
	TOTALTY	39240	16215	10344	12681							
	TOTALTY	40445	17014	17969	5462							
RED GENRC OTH	* * * *											
ALLEGRO HARMONYALLEGRO VINYRDS		240						240				
		154						154				
ALLEGRO SUITE	ALLEGRO VINYRDS	103						103				
		93						93				
ATLAS PEAK NP VACCOLADE WINES		1						1				
		1						1				
BENZIGER TRIBUTKOBRAND CORP												
		1						1				
BLACK BOX ELEGNCONSTELLATION		573			573							
		573			573							
BLLY HL LV GOATBULLY HILL VNYD		2395						2395				
		2461						2461				
BULLY HL GROWERBULLY HILL VNYD		1916					1916					
		2135					2135					
BLLY HL WLTR RSBULLY HILL VNYD		864						864				
		832						832				
BULLY HLL BANTYBULLY HILL VNYD		5734			2841	1922		971				
		5713			3029	1827		857				
C RSSI PSNO FLVNORTH WALES WNSTY		48822		38683			10139					
		47089		37108			9981					
CHDSFRD 2BT GFTCHADDSFORD WNY		112						112				
		112						112				
CLOVR HLL CHMBC CLOVER HLL VNYD		70						70				
		80						80				
CLOVR HLL T RCK CLOVER HLL VNYD		329						329				
		394						394				
CONFECTNR SYMPHPRECEPT BRANDS		418						418				
		418						418				
CUPCAKE VLVT CAWINE GROUP		9406						9406				
		4864						4864				
DECOY MIGRTN RDDUCKHORN WNE COT		11						11				
		11						11				
DUCKHORN PARADXDUCKHORN WNE COT		70						70				
		24						24				
FRAN CP CLRT DSCOPPOLA FRANCISTY		19						19				
		19						19				
FRANZIA CHLLABLWINE GROUP		42224	42224									
		38522	38522									
FREY NATURAL	FREY VINEYARDS	39						39				
		157						157				
GALLO FAM V SWTNORTH WALES WNSTY		2624				2624						
		1302				1302						
GUENOC V CRT NCGUENOC WINERY		28						28				
		16						16				
HAZLITT CBN FVRHAZLITT 1852 VYTY		2877				2877						
		1911				1911						
HAZLITT RED CATHAZLITT 1852 VYTY		24659				19362		4469			828	
		22257				17680		3845			732	
HAZLTT R CAT HLHAZLITT 1852 VYTY		38						38				
		66						66				
HERITAGE FREDNAHERITAGE WN CLR		605						605				
		573						573				
HRM RX-G FR CALCONSTELLATION		6126				4434		1692				
		3093				1927		1166				
KENWOOD RED	KORBEL F & BRO	2						2				
		12						12				
LIBERTY CRK SWTNORTH WALES WNSTY		4328				4328						
		3072				3072						
MARIETTA V O 52MARIETTA CELLRSTY		51						51				
		10						10				
MARIETTA O V 55MARIETTA CELLRSTY		267						267				
		545						545				
MARIETTA O V 56MARIETTA CELLRSTY		537						537				
		537						537				
MAZZA CNTRY REDMAZZA VINEYARDS		631						631				
		638						638				



# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
MAZZA VICTORIAN	MAZZA VINEYARDS	41							41			
NEWTON CLARET	MOET HENNESSY	23							23			
NSSLY NGHTY MRT	NISSLEY INC	293							293			
		506							506			
		503							503			
NTTNY MT TAILGT	NITTANY VINEYRD	325							325			
		340							340			
OUR DAILY RED	ORLEANS HLL WNY	438							438			
PAHLMeyer RD NPP	PAHLMeyer WINRY	1							1			
PENDULUM RED	PRECEPT BRANDS	13							13			
		1							1			
PRESQUE ISL CRK	PRESQUE ISLE WNT	691					691					
		791					791					
R STRNG SYMMTRY	STRONG RODNEY	16							16			
		7							7			
RAMEY CLARET	RAMEY WINE CLLR	6							6			
		13							13			
ROBERT HL RHONE	HALL ROBERT WNET	3							3			
		22							22			
RIDGE GEYSRVLLER	RIDGE VINEYARDS	4							4			
		4							4			
RIDGE 3 VALLEYS	RIDGE VINEYARDS	353							353			
		323							323			
SEBASTNI SECOLO	FOLEY FAMILY WNT	79							79			
		48							48			
ST CHP SOFT RED	MISC VENDORS	5							5			
		29							29			
SWEET BLS SW RD	PACIFIC RM WNMK	29							29			
		3757					1697		2060			
TABLE LF SWT RD	MAJESTC W&S USAT	3757					1697		2060			
		15839			12054		3785					
		17936			13606		4330					
TAYLOR LK SFT R	CONSTELLATION	3812					3812					
		4522					4522					
THE SUM CALIF	TUCK BCKTR WNET	11							11			
		15							15			
		22							22			
WATERBROOK MLNG	PRECEPT BRANDS	146							146			
		95							95			
WILCX CLRION RV	WNRV WILCOX INC	3291					3291					
		3226					3226					
WOODBrg SWT RED	CONSTELLATION	786					786					
		786					786					
	TOTALTY	186472	42224	38683	15468	61664			27605			828
	TOTALTY	163993	38522	37108	16635	52704			18292			732
BARBERA	* * * * *											
BORRA O VN LODI	BORRA VINEYARDS	4							4			
		4							4			
MCMANIS CAL	MCMANIS FAMILY	61							61			
		61							61			
RENWOOD AMADOR	RENWOOD WINERY	346							346			
		16							16			
SHANNON RDGE HV	SHANNON RIDGE	392							392			
		152							152			
SHANNON RDGE LC	SHANNON RIDGE	1							1			
		1							1			
	TOTALTY	799							799			
	TOTALTY	173							173			
CABERNET SAUV	* * * * *											
ACRE CNTRL CST	KENDALL-JACKSON	2502							2502			
		2502							2502			
ADELINE HOWEL	RUTHERFRD GROVE	1112							1112			
		1112							1112			
ANDRW WLL SHRD	CAMARDA CORP	5							5			
		5							5			
ANNABELLA NAPA	REGAL WINE IMP	32							32			
		79							79			
ANDERSON'S CONN	REGAL WINE IMP	11							11			
		96							96			
ALDER RIDGE	WINE MERCHANT	4							4			
		19							19			
ALMADEN CAL BOX	WINE GROUP	17109	17109									
		14144	14144									
ALMADEN CASK	WINE GROUP	2				2						
		2992				2992						
ALTAMURA CAB SV	ALTAMURA WINERY	4							4			
		4							4			
ALTUS NAPA VLLY	WINE MERCHANT	5							5			
		5							5			
ANTICA NAPA VLY	STE MICHELLE WNT	5							5			
		19							19			

# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
ANDRETTI	ANDRETTI WINERY	29							29			
		21							21			
ANDRETTI SELECT	ANDRETTI WINERY	115							115			
		145							145			
APEX KLIPSON VY	WASHINGTON HILL											
		2							2			
ARBOR CREST C	ARBOR CREST	32							32			
		1							1			
ARNOLD PALMER	LUNA VINEYARDS	262							262			
		383							383			
ARROWOOD CAB SV	KENDALL-JACKSON											
		3							3			
ARROWOOD RESRVE	KENDALL-JACKSON	494							494			
		1							1			
ATALON NAPA VLY	KENDALL-JACKSON											
		6							6			
ARTESA NAPA/SNMA	AVENIU BRANDS											
		1							1			
ARCTURUS NAPA	MAJESTC W&S USA	133							133			
		526							526			
ASH HOLLOW	WINEBOW INC											
		2							2			
ATLS PK MT VDR	ACCOLADE WINES											
		1							1			
		248							248			
ATLS PK SPRG MT	ACCOLADE WINES											
		86							86			
		248							248			
AVALON NAPA VLY	PURPLE WINE CO	2389							2389			
		2352							2352			
BAREFOOT CAL	NORTH WALES WNS	19190					13640		5550			
		20553					14959		5594			
JANZEN KLN NAPA	BACIO DIVINO											
		4							4			
BANSHEE NAPA	VINE STREET IMP											
		1							1			
		60							60			
BARNARD GRIFFIN	BARNARD GRIFFIN											
		1							1			
		23							23			
BEAR'S LAIR CAL	BRONCO WINE CO											
		52				52						
		877				877						
BENNETT LANE R	BENNETT LANE WNT											
		3							3			
BENZGR SC CB SV	KOBRAND CORP											
		1							1			
		111							111			
BIG HOUSE USUAL	WINE GROUP											
		842				842						
BLACK BOX P RBL	CONSTELLATION											
		15855				15855						
		10856				10856						
BLACKSTONE CAL	CONSTELLATION											
		1704							1704			
		2130							2130			
BLACKSTONE RSRV	CONSTELLATION											
		1498							1498			
BLUE MOUNTAIN	BLUE MOUNTN VYD											
		12							12			
BONTERRA	FETZER VINYARDS											
		2021							2021			
		2326							2326			
BOGLE CAB SAUV	BOGLE VINEYARDS											
		2646							2646			
		2344							2344			
BOOKWLTR FRSHDW	BOOKWALTER WNR											
		1							1			
		9							9			
BRSSFLD HI SRNT	SOUTHERN W&S											
		1							1			
BRNGR PRVT RSRV	TREASURY WN EST											
		117							117			
		210							210			
BLISS	LUXE COLLCTIONS											
		10							10			
		131							131			
BRNGR III CN NCT	TREASURY WN EST											
		189							189			
BLACK BOX CAL	CONSTELLATION											
		301								301		
BERINGR CAL COL	TREASURY WN EST											
		17							17			
		924							924			
BERNGR NAPA VLY	TREASURY WN EST											
		6							6			
		800							800			
		661							661			
BERNGR FNDR EST	TREASURY WN EST											
		11772					6190		5582			
		10461					5185		5276			
BUEHLER ESTATE	BUEHLER VINYRDS											
		1							1			
BLISS MENDOCINO	LUXE COLLCTIONS											
		20							20			
		20							20			
BRANHAM RSLT NPL	LUXE COLLCTIONS											
		1							1			
		18							18			
BRIDLEWOOD EST	NORTH WALES WNS											
		111							111			
BROMAN	BROMAN CELLARS											
		2							2			
		12							12			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
BOYANCI INSPIRE	MAJESTC W&S USA	2							2			
BURGESS LBRY R	WILSON DANIELS	2							2			
BV COASTAL CB	SDIAGEO CHAT EST	2140							2140			
BV CABERNET NP	VDIAGEO CHAT EST	859							859			
BV PVT RS G LTR	DIAGEO CHAT EST	1060							1060			
BV RUTH CAB SA	VDIAGEO CHAT EST	9							9			
BV RUTH CAB SA	VDIAGEO CHAT EST	442							442			
C D BOIS AV RSV	CONSTELLATION	311							311			
C D BOIS	CONSTELLATION	975							975			
C D BOIS CAB NC	CONSTELLATION	1111							1111			
C KRUG CAB SAU	VKRUG CHARLES	249									249	
C SMITH CH SMTH	SMITH CHARLES	2472							2472			
CADE NAPA CUVEE	EPLUMJACK WNR	2514							2514			
CAKEBRD BNCHLN	DKOBRAND CORP	10							10			
CAKEBRD CAB SAV	KOBRAND CORP	168							168			
CAKEBRD VN HILL	KOBRAND CORP	10							10			
CALISTOGA CELL	RWINE MERCHANT	1							1			
CANNONBALL CAL	CANNONBALL WIN	6							6			
CANOE RIDGE CV	DIAGEO CHAT EST	27							27			
CANYNS EDG HRSE	GEANDRE IMPORTS	29							29			
DYNAMITE NORTH	DIAGEO CHAT EST	5							5			
CARINI NAPA	CARINI WINERY	14							14			
CARLO ROSSI	NORTH WALES WNS	6							6			
CAMRON HUGH 19	CAPITAL W&S CO	12							12			
CARPE DIEM	M MARQS&DMN USA	595							595			
CARR NAPA VALLY	DEUTSCH FAM W&S	816							816			
CARTLDGE&BROWNE	VINTAGE WNE EST	4							4			
CASTLE ROCK RES	CASTLE ROCK WNY	18875							18875			
CASTLE ROCK P	CASTLE ROCK WNY	16779	8775	10100								
LIBERTY SCHOOL	TREANA WINERY	18							18			
CAYMUS CAB SAU	VCAYMUS VINYARDS	57							57			
CAYMUS NAPA VLY	CAYMUS VINYARDS	21							21			
CAYMUS SPCL SEL	CAYMUS VINYARDS	28							28			
CEDAR KNOLL	SOUTHERN W&S	2							2			
CELANI NAPA	SOUTHERN W&S	72							72			
CENTURY OAK	CENTURY OAK WNE	9							9			
CH MONTELENA	CH MONTELENA WNT	3							3			
CH S JEAN CALIF	TREASURY WN EST	883							883			
CH S JEAN CEP	TREASURY WN EST	1043							1043			
SOUVERAIN CSV	TREASURY WN EST	1133							1133			
CH ST JEAN SNM	TREASURY WN EST	829							829			
CHADDSFORD	CHADDSFORD WNY	185							185			
CHALONE MONTEREY	DIAGEO CHAT EST	1							1			
CHAPLT PRITCHR	DCHAPPELLET WNR	173							173			
CHAPPLT MTN CUV	CHAPPELLET WNR	12							12			

# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
CHATEAU POTELLE	CHATEAU POTELLE	3							3			
CHIMNEY RCK RSV	TERLATO WNS INT	1							1			
CHIMNEY ROCK	TERLATO WNS INT	779							779			
CHERRYBLOCK	FOLEY FAMILY WNT	420							420			
CLIFF LEDE SLD	CAPITAL W&S CO	4							4			
CLOS LACHANCE	CLOS LACHANCE	6							6			
CLOS LCHNCE EST	CLOS LACHANCE	3							3			
COL CLMBIA VLLY	STE MICHELLE WNT	13							13			
COL GRAND EST	STE MICHELLE WNT	3654							3654			
COL HORSE HEAVN	STE MICHELLE WNT	1288							1288			
COL RESERVE	STE MICHELLE WNT	54							54			
COL TWO VINES	STE MICHELLE WNT	2940							2940			
CLOS DU VAL	CLOS DU VAL WN	2298							2298			
CLOVR HLL CB SV	CLOVER HLL VNYD	25							25			
COHN OLIVE HILL	COHN B R WINERY	31							31			
COHN BR SLVR LB	COHN B R WINERY	2242							1139			
COHN BR SLVR NC	COHN B R WINERY	2751					1103		1261			
CONIGLIO NAPA	CHATEAU DIANA	651							651			
CCK	STE MICHELLE WNT	698							698			
CORBETT CANYON	WINE GROUP	41							41			
COUPLES CO NAPA	SOUTHERN W&S	60							60			
COVEY RUN CLMB	NORTH WALES WNS	1							1			
CRANE LAKE CAL	BRONCO WINE CO	9							9			
CORBETT CANYON	WINE GROUP	1012							1012			
CUPCAKE C COAST	WINE GROUP	5516					5516					
CUVAISON MT VDR	CUVAISON WN EST	5155					5155					
CYCLE GLADIATOR	HAHN FAMILY WNE	1659							1659			
CULT	SALVESTRIN WNR	10							10			
DAN AYKROYD SNM	BOISSET AMERICAT	703							703			
DANCING BULL	NORTH WALES WNS	994							994			
D GEHRS CNT CST	AMERICAN EST WNT	23							23			
DAVIES DIAMOND	CAPITAL W&S CO	6							6			
DEAD CANYON HORM	MERCER WINE EST	27							27			
DECOY NAPA VLLY	DUCKHORN WNE COT	1147							1147			
DOG HOUSE CHKR	KENDALL-JACKSON	15							15			
DONATI	MAJESTC W&S USA	1							1			
DOVETAIL NAPA	DOVETAIL VNYRD	4							4			
DREAMNG TREE NC	CONSTELLATION	14							14			
DRY CRK CAB SAV	DRY CREEK VNYRD	4							4			
DUCKHORN DECOY	DUCKHORN WNE COT	10							10			
DUCKHORN NAPA	DUCKHORN WNE COT	3							3			
DUNCAN PEAK	DUNCAN PEAK VNY	862							862			
DUTCH CRSNG RSV	DUTCHER CROSSNG	1							1			
EARTHQUAKE LODI	PHILPS MCHL&DVD	2							2			
		793							793			
		2							2			
		9							9			
		110							110			
		20							20			
		69							69			
		97							97			
		7							7			
		36							36			
		4							4			

# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
EDNA VLY S LUIS	NORTH WALES WNSTY	388							388			
	LY	1							1			
EBERLE CABERNET	EBERLE WINERY	44							44			
	LY	3							3			
EHLERS ESTATE	VINTAGE WNE ESTTY	1							1			
	LY	1							1			
ESTANCIA PS RBL	CONSTELLATION	1300							1300			
	LY	1537							1537			
EMBLEM OSO	FOLIO WINE CO	85							85			
	LY	3							3			
ERBA MOUNTNSIDE	ERBA MNTSIDE VNTY	273							273			
	LY	2							2			
EDUCATED GUESS	SOUTHERN W&S	75							75			
	LY	75							75			
EHLERS EST 1886	VINTAGE WNE ESTTY	160							160			
	LY	546							546			
ETUDE NAPA VLLY	TREASURY WN ESTTY	226							226			
	LY	226							226			
ENTWINE CAL	PARROTT CO NEW	82							82			
	LY	82							82			
FAR NIENTE CB SF	FAR NIENTE WNRVTY	20							20			
	LY	53							53			
FAUST NAPA VLLY	SOUTHERN W&S	90							90			
	LY	34							34			
FERRARI-CARANO	FERRARI-CARANO	431							431			
	LY	236							236			
FIVE RIVERS	BANFI VINTNERS	453							453			
	LY	453							453			
FETZER CAL	FETZER VINYARDS	6575					4767		1808			
	LY	6791					5042		1749			
JARHEAD	FOLEY FAMILY WNTY	1							1			
	LY	64							64			
FISHEYE	WINE GROUP	14978			5644	5160			4174			
	LY	16251			4335	6298			5618			
FLORA S WD BOAR	FLORA SPRNGS WNTY	3							3			
	LY	3							3			
FLIP FLOP CAL	WINE GROUP	22							22			
	LY	22							22			
FLORA SP CAB SV	FLORA SPRNGS WNTY	145							145			
	LY	145							145			
FOLIE A'DX ALXD	SUTTER HOME WNTY	59							59			
	LY	2							2			
FORMAN VINEYARD	FORMAN VINEYARD	5							5			
	LY	15							15			
FOREST GLEN BS	BRONCO WINE CO	3					2		1			
	LY	747					3		744			
FOXHORN	WINE GROUP	12028					12028					
	LY	11844					11844					
FRANCS CPPL DIR	COPPOLA FRANCISTY	720							720			
	LY	334							334			
FRANCS CPPLA DC	COPPOLA FRANCISTY	2975							2975			
	LY	3210							3210			
FRANK FAM VY NP	FRANK FAMILY VTY	2							2			
	LY	26							26			
FRANZIA BOX	WINE GROUP	16814	16814									
	LY	14996	14996									
FREI BROTHER AV	NORTH WALES WNSTY	1281							1281			
	LY	682							682			
FREY BIODYNAMIC	FREY VINEYARDS	21							21			
	LY	100							100			
FREY ORGANIC	FREY VINEYARDS	1732							1732			
	LY	1429							1429			
FREEMK ABBY BSH	KENDALL-JACKSON	4							4			
	LY	1							1			
FRNCISCN CAB SV	CONSTELLATION	1529							1529			
	LY	1657							1657			
FROGS LEAP CB SF	FROGS LEAP WINE	25							25			
	LY	37							37			
JOEL GOTT KNIGHT	SUTTER HOME WNTY	63							63			
	LY	63							63			
JOEL GOTT 815	SUTTER HOME WNTY	2273							2273			
	LY	636							636			
CONCANNON GL CA	WINE GROUP	2614					2614					
	LY	6821					6821					
GALLO OF SONOMA	NORTH WALES WNSTY	1145							1145			
	LY	294							294			
COPPER RIDGE	NORTH WALES WNSTY	5987					5987					
	LY	6317					6317					
LIVINGSTON CLLR	NORTH WALES WNSTY	4541			4541							
	LY	4676			4676							
GALLO FAM V TWN	NORTH WALES WNSTY	3903					3903					
	LY	4361					4361					
GEYSR PK RSV AV	ACCOLADE WINES	342							342			
	LY	70							70			
GIRARD NAPA	DEUTSCH FAM W&S	19							19			
	LY	11							11			
GHOST PNE NP SN	NORTH WALES WNSTY	2357							2357			
	LY	1398							1398			

# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
GNARLY HEAD CAL	DELICATO VNYRDS	3270							3270			
GOTT	SUTTER HOME WNY	3303							3303			
GOTT 6	SUTTER HOME WNY	1							1			
GUNDLACH-BNDSHUG	GUNDLCH-BNDSCHUTY	3							3			
		832							832			
GRAYSON CLLR PS	GRAYSON CELLARS	14							14			
		196							196			
GREEN TRUCK MEN	BRONCO WINE CO	4129							4129			
GRGICH HLLS EST	GRGICH HILLS	2							2			
GRGICH HILLS	GRGICH HILLS	23							23			
		16							16			
GROTH CAB SAUV	GROTH VNYD&WNR	5					1		4			
GROTH RESERVE	GROTH VNYD&WNR	1					1					
GUENOC CAB SAUV	GUENOC WINERY	298							298			
		330							330			
GUSTAFSON WATCH	CHATEAU DIANA	416							416			
		892							892			
GEYSER PK ALX V	ACCOLADE WINES	874							874			
		677							677			
HAHN NICKY HAHN	HAHN FAMILY WNE	57							57			
		90							90			
HALL NAPA	HALL WINES	7							7			
		19							19			
HALL KATHRYN	HALL WINES	1							1			
HAWK CRST CALIF	STE MICHELLE WNT	2425							2425			
		2							2			
HAYES VALLEY VY	MAJESTC W&S USA	49							49			
		9							9			
HAYMN&HLL RS NV	CONSTELLATION	7							7			
HEITZ CAB MRTHA	HEITZ WINE CLLR	12							12			
		92							92			
HEALDSBURG RNCH	WINEBOW INC	121							121			
HEAVYWGHT CHAMP	PADS WINES	31							31			
		10							10			
HEITZ CB BLLA O	HEITZ WINE CLLR	901							901			
		75							75			
HEITZ NAPA CB S	HEITZ WINE CLLR	7							7			
		8							8			
HEWITT RUTHERF	DIAGEO CHAT EST	1361							1361			
		1408							1408			
HESS SELECT	HESS WINERY	146							146			
HIGH VALLEY VY	SOUTHERN W&S	34							34			
		9							9			
HIGHLANDS HOWLL	HIGHLANDS WINRY	2							2			
		13							13			
HIGHLANDS BEATTY	HIGHLANDS WINRY	5							5			
		2							2			
HIGHLANDS B SR	HIGHLANDS WINRY	10							10			
		215							215			
HIDEAWAY CREEK	TERLATO WNS INT	4							4			
		2							2			
HOGUE GENESIS	CONSTELLATION	17							17			
		15099					10266		4833			
HOGUE RESERVE	CONSTELLATION	15160					11105		4055			
HONIG NAPA VLLY	HONIG VYD & WNY	10							10			
		19							19			
HONIG NAPA VLLY	HONIG VYD & WNY	1							1			
		17							17			
HOOK AND LADDER	WINEBOW INC	15099					10266		4833			
		15160					11105		4055			
HRM REX-GOL CAL	CONSTELLATION	10							10			
		215							215			
HUSIC NAPA	HUSIC VINEYARDS	2							2			
		232							232			
IRONSTONE	IRONSTONE VNYRD	4							4			
		2							2			
IRONSTN NHL B C	IRONSTONE VNYRD	1041							1041			
		910							910			
IRONY NAPA VLLY	DELICATO VNYRDS	5464							5464			
		4892							4892			
J LHR EST 7 OAK	LOHR J. WINERY	4							4			
		739							739			
J LOHR CAROL VY	LOHR J. WINERY	270										270
		228										228

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
J LOHR HILLTOP	LOHR J. WINERY	1							1			
JAMES MTCHLL	DAVENIU BRANDS	203							203			
JOHN ANTHONY NAP	JOHN ANTHONY VNT	50							50			
JORDAN CAB SAUV	JORDAN WINERY	149							149			
JOSH CELLARS NC	DEUTSCH FAM W&S	92							92			
JOSH CELLARS NC	DEUTSCH FAM W&S	33							33			
JUDDS HILL NAPA	JUDDS HILL	3							3			
JUDDS HILL NAPA	JUDDS HILL	15							15			
JUSTIN P ROBLES	JUSTIN VINEYRDS	14							14			
KNDL-JKSN GR RSK	KENDALL-JACKSON	792							792			
KNDL-JKSN GR RSK	KENDALL-JACKSON	700							700			
KDL-JKS V RS CB	KENDALL-JACKSON	2779							2560		219	
KDL-JKS V RS CB	KENDALL-JACKSON	2841							2668		173	
KEENAN NAPA VLY	KEENAN WINERY	26							26			
KEENAN NAPA VLY	KEENAN WINERY	8							8			
KENNETH VOLK	CAPITAL W&S CO	1594							1594			
KENWOOD C S ART	KORBEL F & BROST	2							2			
KENWOOD C S ART	KORBEL F & BROST	6							6			
KENWOOD SNMA CO	KORBEL F & BROST	643							643			
KENWOOD SNMA CO	KORBEL F & BROST	670							670			
KIONA	KIONA VINEYARDS	11							11			
KILLER JUICE	WINE GROUP	40			40							
LA TERRE	CONSTELLATION	1					1					
LA JOTA PORCINI	KENDALL-JACKSON	1							1			
LA JOTA PORCINI	KENDALL-JACKSON	1							1			
LAIL BLUEPRINT	CAPITAL W&S CO	11							11			
LA ROCCA ORGNIC	LA ROCCA VNYRDS	101							101			
LA ROCCA ORGNIC	LA ROCCA VNYRDS	101							101			
LARKMEAD	LARKMEAD VNYRDS	2							2			
LARKMEAD	LARKMEAD VNYRDS	2							2			
LAYER CAKE NAPA	ONE TRUE VINE	526							526			
LAYER CAKE NAPA	ONE TRUE VINE	526							526			
LAYER CAKE CAL	ONE TRUE VINE	112							112			
LAYER CAKE CAL	ONE TRUE VINE	112							112			
LEESE-FITCH CAL	THE OTHER GUYS	3							3			
LEESE-FITCH CAL	THE OTHER GUYS	3							3			
LEWIS CAB NP VL	LEWIS CELLARS	15							15			
LEWIS CAB NP VL	LEWIS CELLARS	5							5			
LEWIS CB SV RES	LEWIS CELLARS	6							6			
LEWIS CB SV RES	LEWIS CELLARS	2							2			
LIBERTY CRK CAL	NORTH WALES WNS	10844					10844					
LIBERTY CRK CAL	NORTH WALES WNS	6187					6187					
LIPARITA NAPA	LIPARITA CELLRS	5							5			
LIPARITA NAPA	LIPARITA CELLRS	5							5			
LITTLE BL DRESS	BANFI VINTNERS	2481							2481			
LITTLE BL DRESS	BANFI VINTNERS	2105							2105			
LOCKWOOD MNTREY	LOCKWOOD VNYRDS	6							6			
LOCKWOOD MNTREY	LOCKWOOD VNYRDS	6							6			
LOCKWOOD	LOCKWOOD VNYRDS	708							708			
LOCKWOOD	LOCKWOOD VNYRDS	708							708			
LOCKWD PRTR RS	LOCKWOOD VNYRDS	5							5			
LOCKWD PRTR RS	LOCKWOOD VNYRDS	5							5			
MAD HATTER NAPA	DANCING HARES	1							1			
MAD HATTER NAPA	DANCING HARES	1							1			
MARIETTA CAB SV	MARIETTA CELLRS	336							336			
MARIETTA CAB SV	MARIETTA CELLRS	11							11			
MARIETTA CAB SV	MARIETTA CELLRS	9							9			
MARILYN VELVET	LAIRD AND CO	2							2			
MARILYN VELVET	LAIRD AND CO	11							11			
MARILYN VELVET	LAIRD AND CO	11							11			
MARTIN RNCH THR	WINE MERCHANT	2							2			
MARTIN RNCH THR	WINE MERCHANT	2							2			
MARTINI ALEX VL	NORTH WALES WNS	1							1			
MARTINI ALEX VL	NORTH WALES WNS	1							1			
MARTINI ALEX VL	NORTH WALES WNS	479							479			
MARTINI SONOMA	NORTH WALES WNS	2552							2552			
MARTINI SONOMA	NORTH WALES WNS	1739							1739			
MARTINI NAPA RS	NORTH WALES WNS	1475							1475			
MARTINI NAPA RS	NORTH WALES WNS	1097							1097			
MATANZAS CREEK	KENDALL-JACKSON	1							1			
MATANZAS CREEK	KENDALL-JACKSON	1							1			
MAYACAMAS CB SV	MAYACAMAS VNYRD	3							3			
MAYACAMAS CB SV	MAYACAMAS VNYRD	3							3			
MCMANIS FAMILY	MCMANIS FAMILY	1183							1183			
MCMANIS FAMILY	MCMANIS FAMILY	466							466			
MCMANIS FAMILY	MCMANIS FAMILY	146							146			
MENAGE A TRS NCS	UTTER HOME WNY	2							2			
MENAGE A TRS NCS	UTTER HOME WNY	2							2			
MENAGE A TRS NCS	UTTER HOME WNY	12							12			
MENAGE A TRS NCS	UTTER HOME WNY	12							12			
MERRYVLE BECK X	MERRYVALE VNYDST	2							2			
MERRYVLE BECK X	MERRYVALE VNYDST	2							2			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
MERRYVALE STAR	MERRYVALE VNYD	2371							2371			
		940							940			
MIDDLE SIS MSC	DELICATO VNYR	1469							1469			
MILBRANDT CLM	BASAN FRAN WN	191							191			
		219							219			
MILL CRK SN CAB	MILL CREEK VNYD	3							3			
MINER CLASSIC	MINER FAMILY WNT	107							107			
MINER OAKVILLE	MINER FAMILY WNT	3							3			
MIRASSOU C CST	NORTH WALES WNS	3650							3650			
		2620							2620			
MNDVI CK CAB SV	KRUG CHARLES	6973					6971		2			
		8244					7188		1056			
MONOGAMY NC CAB	DELICATO VNYR	444							444			
MONTCLLO JFF CV	MONTICELLO CLLR	26							26			
MONTHAVEN CSTAL	WINE GROUP	2777					2777					
		3178					3178					
MOTOS LIBERTY	BRONCO WINE CO	285							285			
		235							235			
MRTNI LOS NINOS	NORTH WALES WNS	6							6			
MRTNI MNTE RSS	NORTH WALES WNS	3							3			
		186							186			
MT EDEN ESTATE	MT EDEN VINEYR	1							1			
MT VEEDER	CONSTELLATION	12							12			
NAPA CELLARS SCS	UTTER HOME WNY	161							161			
		88							88			
NAPA CELLARS NVS	UTTER HOME WNY	574							574			
		818							818			
NAPA STATION	MAJESTC W&S USA	1							1			
		7							7			
NAPA RIDGE	BRONCO WINE CO	18							18			
NATHANSON CREEK	CONSTELLATION	6					6					
NEWTON UNFILTRD	MOET HENNESSY	36							36			
		4							4			
NCKL&NCKL RANCH	FAR NIENTE WNR	13							13			
NEYERS RNCH-CNN	NEYERS VINEYARD	5							5			
NEWTON L PUZZLE	MOET HENNESSY	4							4			
		8							8			
NCKL&NCKL BRAND	FAR NIENTE WNR	9							9			
NCKL&NCKL SULLE	FAR NIENTE WNR	8							8			
NIGHT HARVEST	CONSTELLATION	1806					1806					
		3944					3944					
OAKVLLLE EXPSURE	MAJESTC W&S USA	1							1			
OBERON HILL RSV	FOLIO WINE CO	5							5			
		145							145			
OLIVER HILL OAK	OLIVER HILL WNE	1							1			
PACIFIC PEAK	WINE GROUP	252					1					
		18					252					
PALMAZ	SOUTHERN W&S	13							18			
		5							13			
PARALLEL NAPA	PARALLEL WINES	5							5			
LINE 39 LC	CECCHETTI WN COT	5							5			
		144							144			
PARROT RANCH	SOUTHERN W&S	1041							1041			
PASO CREEK P RB	CONSTELLATION	18							18			
PAVILION CRSSNG	VINTAGE IMPORTS	21							21			
PAUL HOBBS CRSS	HOBBS PAUL WNY	118							118			
		39							39			
PAUL HOBBS NP V	HOBBS PAUL WNY	33							33			
		8							8			
PEAR VALLEY P RL	LUXE COLLECTIONS	1							1			
		1394							1394			
PEIRANO ESTATE	VINTAGE IMPORTS	23							23			
		113							113			
PEJU PROV NAPA	PEJU PROVNC WNY	1							1			
PELTON HOUSE KV	KENDALL-JACKSON	26							26			



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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
PHELPS NAPA VLY	PHELPS JOS VYDSTY	45							45			
	LY	93							93			
PINA NAPA VALLY	PINA NAPA VALLYTY	121							121			
	LY	280							280			
PINE RIDGE NAPA	PINE RIDGE WNRVTY	7							7			
	LY	10							10			
PINE RIDGE RFRD	PINE RIDGE WNRVTY	1							1			
	LY	1							1			
PLUMPJACK NAPA	PLUMPJACK WNRVTY	1							1			
	LY	51							51			
PROJECT PASO	SEBASTIANI DONTY	51							51			
	LY	868							868			
QUAIL RDG CB SV	BRONCO WINE CO TY	868							868			
	LY	4							4			
QUILCEDA CREEK	QUILCEDA CREEKTY	4							4			
	LY	1580							1580			
R MNDVI CAB SAV	CONSTELLATION TY	1456							1456			
	LY	81							81			
R MNDVI OAKVLE	CONSTELLATION TY	277							277			
	LY	12106					4308		7798			
R MNDVI PVT SEL	CONSTELLATION TY	11439					4852		6587			
	LY	29							29			
R MONDAVI RESRV	CONSTELLATION TY	26							26			
	LY	32633					25087		5055			2491
RM WOODBRIDGE	CONSTELLATION TY	32874					25352		5040			2482
	LY	691							691			
R STRNG ALX VLY	STRONG RODNEY TY	181							181			
	LY	386							386			
R STRNG AV RSRV	STRONG RODNEY TY	11							11			
	LY	4							4			
R STRNG ROCKAWY	STRONG RODNEY TY	1							1			
	LY	47							47			
RAMEY LARKMEAD	RAMEY WINE CLLR TY	19							19			
	LY	1503							1503			
RARE EARTH ORGN	585 WN PARTNERSTY	1							1			
	LY	1							1			
RAMEY ANNUM NAPA	RAMEY WINE CLLR TY	146							146			
	LY	613							613			
RAVENSWD SONOMA	CONSTELLATION TY	2440							2440			
	LY	2197							2197			
RAVENSWD VNT BL	CONSTELLATION TY	17							17			
	LY	2499							2499			
RAMSAY N COAST D'ANDREA	WN LIQTY	1							1			
	LY	4							4			
RAYS STATION SCC	CORTERRA WINES TY	2499							2499			
	LY	1							1			
RAYMOND CAB RES	BOISSET AMERICATY	4							4			
	LY	3181							3181			
RAYMOND NAP VLY	BOISSET AMERICATY	2184							2184			
	LY	1294							1294			
RDNY STRNG C SV	STRONG RODNEY TY	956							956			
	LY	1263							1263			
RED TRUCK CAL	BRONCO WINE CO TY	1265							1265			
	LY	4327					4327		4327			
RED	STE MICHELLE WNTY	4000					4000		4000			
	LY	4							4			
REDWOOD CREEK	NORTH WALES WNSTY	376							376			
	LY	293							293			
REGUSCI ESTATE	WINEBOW INC TY	1414							1414			
	LY	1500							1500			
RFRD CABNT SAUV	TERLATO WNS INTTY	2							2			
	LY	9							9			
TOASTED HEAD	CONSTELLATION TY	131							131			
	LY	1							1			
RIDGE SNTA CRUZ	RIDGE VINEYARDS TY	7							7			
	LY	37							37			
ROBERT CRAIG AF	CRAIG ROBERT WNTY	26							26			
	LY	2							2			
ROBERT CRAIG MV	CRAIG ROBERT WNTY	1							1			
	LY	7							7			
ROBERT HALL PR	HALL ROBERT WNETY	37							37			
	LY	26							26			
ROBIN K	ARCANA/RK WNES TY	2							2			
	LY	1							1			
ROMBAUER NAPA	ROMBAUER VNYRDS TY	69							69			
	LY	57							57			
ROTH	SOUTHERN W&S TY	1							1			
	LY	63							63			
ROUTESTOCK CNR	CAPITAL W&S CO TY	564							564			
	LY	220							220			
RUTHERFORD RNCH	RUTHERFRD RANCH TY	8							8			
	LY	40							40			
RUBICON EST CSK	COPPOLA FRANCISTY	1							1			
	LY	2							2			
SBRAGIA AND VYD	TREASURY WN ESTTY	7							7			
	LY											

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
SBRAGIA RNCH DL	TREASURY WN EST	12							12			
		2							2			
SEAN MINOR	WINE MERCHANT	13							13			
SEAN MINOR 4BR	WINE MERCHANT	60							60			
SCHWEIGER SP MT	MAJESTC W&S USA	2							2			
SEBASTIANI AV	FOLEY FAMILY WNT	38							38			
SEBASTIANI SC	FOLEY FAMILY WNT	1601							1601			
		1389							1389			
SEQUOIA CAB SAV	KOBRAND CORP	4							4			
		510							510			
SEVEN HILLS	SEVEN HILLS WNY	3							3			
SEVNTY FVE TUCK	SOUTHERN W&S	24							24			
SHAFER HILLSIDE	SHAFER VINYARDS	7							7			
		6							6			
SHAFER 1 PONT 5	SHAFER VINYARDS	28							28			
		20							20			
SHANNON RIDGE	SHANNON RIDGE	984							984			
SHARPS HILL	GULF COAST IMP	16							16			
		359							359			
SHARPS HL ES RS	GULF COAST IMP	840							840			
SHIMMIN CANYON	CONTINENTAL VYD	1							1			
		1679							1679			
SILVER OAK ALEX	SILVER OAK CLLR	507							507			
		1134							1134			
SILVER OAK NAPA	SILVER OAK CLLR	133					1		132			
		107							107			
SILVERADO	SILVERADO VYRD	117							117			
		83							83			
SILVRDO SOLO SL	SILVERADO VYRD	2							2			
SIMI CABNT SAUV	CONSTELLATION	1808							1808			
		1585							1585			
SIMPLY NAKED CA	CONSTELLATION	1540							1540			
		137							137			
SLAUGHTERHOUSE	SLAUGHTERHS CLR	31							31			
SMITH&HOOK CAL	HAHN FAMILY WNE	5							5			
SMOKING LOON	SEBASTIANI DON	4687							4687			
		4115							4115			
SNAP DRAGON CAL	DIAGEO CHAT EST	1133							1133			
		1488							1488			
SNOWDEN LOST VY	MAJESTC W&S USA	3							3			
SNQ CAB SAUV	STE MICHELLE WNT	4							4			
		6							6			
SNQ RESERVE	STE MICHELLE WNT	12							12			
SODARO FELICITY	SODARO EST WNR	1							1			
		201							201			
SOLAIRE CC RBL	CONSTELLATION	140							140			
		2							2			
SOLA NAPA	BUONOCORE DSTR	1002							1002			
		922							922			
SONOMA RIVER	BOISSET AMERIC	922							922			
SPENCER ELIZB	WINE MERCHANT	12							12			
SPENCR ELZB CUV	WINE MERCHANT	2							2			
ST CLEMENT NAPA	TREASURY WN EST	7							7			
		52							52			
ST CLEMNT ORPP	TREASURY WN EST	482							482			
ST FRANCIS SNMA	KOBRAND CORP	53							53			
CSM CANOE RIDGE	STE MICHELLE WNT	64							64			
		23							23			
CSM COLD CREEK	STE MICHELLE WNT	123							123			
		19							19			
CSM ETHOS	STE MICHELLE WNT	5							5			
CSM INDIAN WLLS	STE MICHELLE WNT	973							973			
		757							757			
CSM	STE MICHELLE WNT	2870							2870			
		2462							2462			
STAPLEHEAD N C	STAPLEHEAD WIN	4							4			
		25							25			
STEELE RED HLLS	STEELE WINE INC	2							2			

# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
STERLING CAB SV	DIAGEO CHAT ESTTY	1619							1619			
	LY	1787							1787			
STERLING ORGNIC	DIAGEO CHAT ESTTY	21							21			
	LY	2							2			
STERLNG MT RNCH	DIAGEO CHAT ESTTY	2991							2991			
	LY	3116							3116			
STEVEN KENT LMV	WINE MERCHANT	2861							2861			
	LY	25							25			
STICKYBEAK	OLD BRIDGE CLLR	25							25			
	LY	3							3			
STG L WC CSK 23	STE MICHELLE WNTY	877							877			
	LY	798							798			
STAGS LP WC NAP	STE MICHELLE WNTY	5							5			
	LY	24							24			
STG L WC FAY NV	STE MICHELLE WNTY	29							29			
	LY	15							15			
STONE CELLARS	TREASURY WN ESTTY	7607				5158			2449			
	LY	7871				5710			2161			
STONEHEDGE RSV	STONEHEDGE WNR	800							800			
	TY	2							2			
STONESTREET AV	KENDALL-JACKSON	2							2			
	TY	7							7			
STONESTRT B CGR	KENDALL-JACKSON	12							12			
	TY	16							16			
STUHLMULLER	MAJESTC W&S USA	4							4			
	TY	6							6			
SULLIVAN	SULLIVAN VNYRDS	11							11			
	TY	11							11			
SUMMERS ADRIAN	WINE MERCHANT	2366				2366						
	TY	1530				1530						
SUTTER HM 2PACKS	SUTTER HOME WNY	16258				9526			2366			4366
	TY	17597				11478			2508			3611
SUTTER HOME	SUTTER HOME WNY	8273				4130			4143			
	TY	7710				3077			4633			
TABLE LEAF CAL	MAJESTC W&S USA	38							38			
	TY	20							20			
TARRICA PASO	SHIFFRIN SELCTN	6							6			
	TY	9							9			
TERLATO CAL	TERLATO WNS INT	97							97			
	TY	2229							2229			
TERLATO ANGL PK	TERLATO WNS INT	1772							1772			
	TY	945							945			
337 LODI	DELICATO VNYRDS	1184						1184				
	TY	868						868				
3 BLIND MOOSE	CONSTELLATION	1							1			
	TY	1							1			
THREE THV BANDT	SUTTER HOME WNY	2272							2272			
	TY	1213							1213			
THREE THVES CAL	SUTTER HOME WNY	27							27			
	TY	2113							2113			
THE NAKED GRAPEN	NORTH WALES WNS	3135							3135			
	TY	40							40			
THORN HILL NAP	THORN HILL VNYD	7							7			
	TY	11							11			
TISDALE CAL	NORTH WALES WNS	15							15			
	TY	40							40			
TORTOISE CRK CK	WINESELLERS LTD	7							7			
	TY	11							11			
TRIG POINT ALEX	MAJESTC W&S USA	15							15			
	TY	1							1			
TREFETHEN	TREFETHEN VNYRD	201							201			
	TY	16							16			
TRINCHERO STAGES	SUTTER HOME WNY	18							18			
	TY	6							6			
TRINITY OAKS	SUTTER HOME WNY	3							3			
	TY	8196				4976			3220			
TRIN NV CHICK	SUTTER HOME WNY	6442				3661			2594			187
	TY	23							23			
TURNBULL	TURNBULL WINE	1847				1847						
	TY	12				12						
TURNBULL NAPA	TURNBULL WINE	10							10			
	TY	14							14			
TWISTED CAB CAL	DELICATO VNYRDS	14							14			
	TY											
TWENTY BENCH NP	WINEBOW INC											
	TY											
TWENTY ROWS NAP	WINE MERCHANT											
	TY											

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
TURNBULL EST GR	TURNBULL WINE	TY 17							17			
TYLER FLOR NAPA	FOLIO WINE CO	TY 24							24			
TULIP HLL TRACY	GEANDRE IMPORTS	TY 1							1			
UPPERCUT NAPA	DIAGEO CHAT EST	TY 12							12			
VERMEIL FRED NV	SOUTHERN W&S	TY 4							4			
		LY 3							3			
VENDANGE	CONSTELLATION	TY 1034					9			1025		
		LY 3067					2270			797		
VEZER RESERVE	VEZER FMLY VNYD	TY 66							66			
VIGILANCE	SOUTHERN W&S	TY 1093							1093			
VINDELCKS CAB	LOW COUNTRY IMP	TY 3							3			
		LY 6							6			
VINDICATED	SOUTHERN W&S	TY 23							23			
		LY 23							23			
VOLKR EISLE N P	VOLKER EISELE	TY 229							229			
		LY 115							115			
W B BRIDGMAN	WASHINGTON HILL	TY 9							9			
		LY 9							9			
WASH HL SMMT R	PRECEPT BRANDS	TY 5							5			
		LY 5							5			
WATERBROOK COL	PRECEPT BRANDS	TY 14							14			
		LY 14							14			
WATERBROOK RSV	PRECEPT BRANDS	TY 16							16			
		LY 3							3			
W H SMITH HOWL	WINE MERCHANT	TY 3							3			
		LY 3							3			
WENTE WETMRE R	SPARROTT CO NEW	TY 52							52			
		LY 1							1			
WHITE OAK CAL	WHITE OAK VNYD	TY 1							1			
		LY 2							2			
WHTHALL CHAIRMN	WHITEHALL LN WNT	TY 1							1			
		LY 1							1			
WHITEHALL LN RSV	WHITEHALL LN WNT	TY 1							1			
		LY 13							13			
WHITEHALL LANE	WHITEHALL LN WNT	TY 37							37			
		LY 37							37			
WHTHALL BOMMRT	WHITEHALL LN WNT	TY 52							52			
		LY 52							52			
WILD HORSE PR	CONSTELLATION	TY 537							537			
		LY 716							716			
WILDHURST	BRIARCLIFF WINE	TY 1							1			
		LY 11							11			
WILD OAK SONOMA	KOBRAND CORP	TY 37							37			
		LY 2							2			
WINE WRK RADICL	ORGANIC WN WORK	TY 71							71			
		LY 7							7			
WINE WORKS ORG	ORGANIC WN WORK	TY 27							27			
		LY 28							28			
WLLM HILL NP VL	NORTH WALES WNS	TY 34							34			
		LY 34							34			
WLLM HLL EST BB	NORTH WALES WNS	TY 1							1			
		LY 1							1			
WOODWARD CANYON	WOODWRD CNYN WNT	TY 3							3			
		LY 3							3			
WOODWD CNYN ART	WOODWRD CNYN WNT	TY 11							11			
		LY 11							11			
WOODWD CYN NELS	WOODWRD CNYN WNT	TY 26							26			
		LY 17							17			
X WINERY NAPA	X WINERY	TY 1							1			
		LY 1							1			
X WINERY X3	X WINERY	TY 2							2			
		LY 2							2			
X WINRY LOT 371	X WINERY	TY 1							1			
		LY 1							1			
YOSEMITE VIEW	MARIPOSA WNE COT	TY 12							12			
		LY 12							12			
ZD CAB SAUV	Z D WINES	TY 13							13			
		LY 12							12			
		TY 449720	42698	10100	34332	152534	1184	200200	1326	489	6857	
		LY 427764	36930	8989	30156	158104	869	184989	797	650	6280	
MERLOT	* * * *											
A WILL SORELLA	CAMARDA CORP	TY 1							1			
		LY 1							1			
AHNFELDT NAPA	AHNFELDT WINES	TY 25							25			
		LY 495							495			
ALMADEN	WINE GROUP	TY 15241										
		LY 12384	15241									
ANDRETTI	ANDRETTI WINERY	TY 15							15			
		LY 13							13			
ANDRETTI SELCTN	ANDRETTI WINERY	TY 73							73			
		LY 133							133			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
ANNABELLA NAPA	REGAL WINE IMP	35							35			
ARBOR CREST	ARBOR CREST	30							30			
ATALON NAPA VLY	KENDALL-JACKSON	558							558			
BANDIT CAL	SUTTER HOME WNY	814						814				
BAREFOOT CAL	NORTH WALES WNS	20268					14954		3501			1813
BARNARD GRIFFIN	BARNARD GRIFFIN	23061					17833		4012			1216
BARNRD GRFN RSV	BARNARD GRIFFIN	2							2			
BARNRD GRF CLMB	BARNARD GRIFFIN	54							54			
BELL WC YTVL NP	BELL WINE CLLR	23							23			
BENZGR SV MERLT	KOBRAND CORP	118							118			
BERINGER BNCRF	TREASURY WN EST	23							23			
BERINGER BNCRF	TREASURY WN EST	187							187			
BERNGR NAPA VLY	TREASURY WN EST	3							3			
BERNGR FNDR EST	TREASURY WN EST	157							157			
BERNGR FNDR EST	TREASURY WN EST	5022					2232		2790			
BLACKSTONE CAL	CONSTELLATION	4896					2808		2088			
BLACKSTONE CAL	CONSTELLATION	6813					1991		4822			
BLACKSTN SN RES	CONSTELLATION	6253					1631		4622			
BLACKSTN SN RES	CONSTELLATION	1							1			
BLACK BOX CAL	CONSTELLATION	32							32			
BLACK BOX CAL	CONSTELLATION	10813			10580					233		
BLACK BOX CAL	CONSTELLATION	6280			6280							
BOGLE MERLOT	BOGLE VINEYARDS	2841							2841			
BOGLE MERLOT	BOGLE VINEYARDS	2640							2640			
BOOKWTLR FRSHD	BOOKWALTER WNR	5							5			
BV NAPA	DIAGEO CHAT EST											
BV NAPA	DIAGEO CHAT EST	10							10			
BV COASTAL	DIAGEO CHAT EST	1072							1072			
BV COASTAL	DIAGEO CHAT EST	1386							1386			
BV MSTRO RTHRF	DIAGEO CHAT EST	28							28			
C D BOIS AV RSV	CONSTELLATION	28							28			
C D BOIS AV RSV	CONSTELLATION	581							581			
C D BOIS AV RSV	CONSTELLATION	540							540			
C D BOIS NC	CONSTELLATION	1694							1694			
C D BOIS NC	CONSTELLATION	1888							1888			
BROTHERHOOD NY	BROTHERHOOD WNY											
BROTHERHOOD NY	BROTHERHOOD WNY	2							2			
BLISS	LUXE COLLCTIONS	6							6			
BLISS	LUXE COLLCTIONS	26							26			
C KRUG MERLOT	KRUG CHARLES	4							4			
C KRUG MERLOT	KRUG CHARLES	428							428			
C SMITH VLVT DV	SMITH CHARLES	94							94			
C SMITH VLVT DV	SMITH CHARLES	82							82			
CAKEBREAD	KOBRAND CORP	45							45			
CAKEBREAD	KOBRAND CORP	1							1			
CARTLDGE&BROWNE	VINTAGE WNE EST	42							42			
CARTLDGE&BROWNE	VINTAGE WNE EST	18							18			
CARR NAPA VALLY	DEUTSCH FAM W&S	7							7			
CARR NAPA VALLY	DEUTSCH FAM W&S											
CASTLE RCK NAP	CASTLE ROCK WNY	238							238			
CASTLE RCK NAP	CASTLE ROCK WNY	546							546			
SOUVRAN ALX VLY	TREASURY WN EST	2604							2604			
SOUVRAN ALX VLY	TREASURY WN EST	1							1			
COL GRND ESTATE	ESTE MICHELLE WNT	1987							1987			
COL GRND ESTATE	ESTE MICHELLE WNT	1780							1780			
COL TWO VINES	STE MICHELLE WNT	2110					1227		883			
COL TWO VINES	STE MICHELLE WNT	2593					1499		1094			
CORBETT CANYON	WINE GROUP	10533			5752		4781					
CORBETT CANYON	WINE GROUP	9606			4623		4983					
COHN SONOMA VLY	COHN B R WINERY	13							13			
COHN SONOMA VLY	COHN B R WINERY	2							2			
COVEY RUN	NORTH WALES WNS	25							25			
COVEY RUN	NORTH WALES WNS											
CUPCAKE C COAST	WINE GROUP	3119							3119			
CUPCAKE C COAST	WINE GROUP	3862							3862			
CYCLE GLADIATOR	HAHN FAMILY WNE											
CYCLE GLADIATOR	HAHN FAMILY WNE	292							292			
DANCING BULL	NORTH WALES WNS	2011							2011			
DANCING BULL	NORTH WALES WNS											
DE LOACH RS RVR	BOISSET AMERICAT											
DE LOACH RS RVR	BOISSET AMERICAT	6							6			
DECOY NAPA VLLY	DUCKHORN WNE COT	54							54			
DECOY NAPA VLLY	DUCKHORN WNE COT	17							17			
BOTA BOX CAL	DELICATO VNYRDS	6055			6055							
BOTA BOX CAL	DELICATO VNYRDS	4644			4644							
DUCKHORN NAPA	DUCKHORN WNE COT	140							140			
DUCKHORN NAPA	DUCKHORN WNE COT	54							54			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
DUCKHORN 3 PALM	DUCKHORN WNE COTTY	25							25			
	LY	7							7			
EHLERS EST NAPA	VINTAGE WNE ESTTY	7							7			
	LY											
ENTWINE CAL	PARROTT CO NEW	66							66			
	LY											
ESTANCIA PSO RB	CONSTELLATION	1							1			
	LY											
ESTANCIA CN CST	CONSTELLATION	182							182			
	LY	1							1			
ECHELON	WINERY EXCHANGE	1							1			
	LY											
FERRARI-CARANO	FERRARI-CARANO	25							25			
	LY	22							22			
FETZER CAL	FETZER VINYARDS	4197					2810		1387			
	LY	4538					3045		1493			
FETZER 2 BOTTLE	FETZER VINYARDS	3							3			
	LY	9							9			
FIRESTNE S YNEZ	FOLEY FAMILY WNTY	6							6			
	LY	334							334			
FISHEYE	WINE GROUP	7599					3597		4002			
	LY	13117					5755		7362			
FLYING FISH	CLICK IMPORTS	344							344			
	LY	311							311			
FOLIE A'DEUX NVS	SUTTER HOME WNTY	77							77			
	LY	2							2			
FOREST GLEN OAK	BRONCO WINE CO	1					1					
	LY	7					6		1			
FOXHORN	WINE GROUP	16598					16598					
	LY	14900					14900					
FRANZIA	WINE GROUP	21874	21874									
	LY	17077	17077									
FREEMARK ABBEY	KENDALL-JACKSON	6							6			
	LY	61							61			
FREI BROTHER DC	NORTH WALES WNSTY	27							27			
	LY	2133							2133			
FRANCS CPPLA DSC	COPPOLA FRANCISTY	2150							2150			
	LY	19							19			
FRANCS CPPL DIR	COPPOLA FRANCISTY	6							6			
	LY	3							3			
FREY BIODYNAMIC	FREY VINEYARDS	41							41			
	LY	72							72			
FREY ORGANIC	FREY VINEYARDS	109							109			
	LY	663							663			
FRNCISCN MERLOT	CONSTELLATION	699							699			
	LY	50							50			
FROGS LEAP NP V	FROGS LEAP WINETTY	36							36			
	LY	3966					3966					
CONCANNON GL CA	WINE GROUP	5154					5154					
	LY	4950					4950					
COPPER RIDGE	NORTH WALES WNSTY	5546					5546					
	LY	4123					4123					
GALLO FAM V TWN	NORTH WALES WNSTY	2906					2906					
	LY	1052							1052			
GALLO OF SONOMA	NORTH WALES WNSTY	156							156			
	LY	8133					8133					
LIVINGSTON CLLR	NORTH WALES WNSTY	8137					8137					
	LY	272							272			
GHOST PNE NP SN	NORTH WALES WNSTY	15							15			
	LY	1246							1246			
GNARLY HEAD CAL	DELICATO VNYRDS	1497							1497			
	LY	1							1			
GRGICH HLLS EST	GRGICH HILLS	21							21			
	LY	5							5			
GRIGICH HILL	GRGICH HILLS	3							3			
	LY	2							2			
HAGAFEN MERLOT	HAGAFEN CELLARS	27							27			
	LY	10							10			
HALL NAPA	HALL WINES	2							2			
	LY	1							1			
HAVENS NAPA VLY	WINEBOW INC	9							9			
	LY	577							577			
HAYMN&HLL RS SL	CONSTELLATION	1313							1313			
	LY	5							5			
HOGUE GENESIS	CONSTELLATION	3879							3879			
	LY	9082					6296		2786			
HRM REX-GOLIATH	CONSTELLATION	9951					7346		2605			
	LY	3655										
INGLENOOK CASK	WINE GROUP	4118					3655					
	LY	4					4118					
IRONSTONE	IRONSTONE VNYRDTY	25							25			
	LY	40							40			
IRONY NAPA VLLY	DELICATO VNYRDS	4							4			
	LY											

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
J LOHR LOS OSOS	LOHR J. WINERY	1175							1175			
JACUZZI FV CRNS	JACUZZI FAM VYD	953							953			
KDL-JKSN VNT RSK	KENDALL-JACKSON	15										
KILLER JUICE	WINE GROUP	5										5
KEENAN NAPA VLY	KEENAN WINERY	143										143
KENWOOD	KORBEL F & BRO	6							6			
KILLER JUICE	WINE GROUP	20							20			
KENWOOD	KORBEL F & BRO	4							4			
KILLER JUICE	WINE GROUP	146							146			
KNDL-JKSN GR RSK	KENDALL-JACKSON	15				15						
KNDL-JKSN GR RSK	KENDALL-JACKSON	1							1			
KNDL-JKSN VN RSK	KENDALL-JACKSON	231							231			
KNDL-JKSN VN RSK	KENDALL-JACKSON	1718							1718			
KUNDE SONOMA	DEUTSCH FAM W&S	1635							1635			
KUNDE SONOMA	DEUTSCH FAM W&S	4							4			
L'ECOLE #41	L'ECOLE WINERY	4							4			
L'ECOLE #41	L'ECOLE WINERY	235							235			
LA ROCCA ORGNIC	LA ROCCA VNYRD	101							101			
LA ROCCA ORGNIC	LA ROCCA VNYRD	101							101			
LA TERRE	CONSTELLATION	2										
LITTLE BL DRESS	BANFI VINTNERS	2					2					
LITTLE BL DRESS	BANFI VINTNERS	3514							3514			
LITTLE BL DRESS	BANFI VINTNERS	3063							3063			
LIBERTY CRK CAL	NORTH WALES WNS	6963							6963			
LIBERTY CRK CAL	NORTH WALES WNS	5284							5284			
LOCKWOOD	LOCKWOOD VNYRD	24							24			
LOCKWOOD	LOCKWOOD VNYRD	3							3			
LOCKWOOD MNTREY	LOCKWOOD VNYRD	1							1			
LOCKWOOD MNTREY	LOCKWOOD VNYRD	12							12			
LOLONIS	LOLONIS WINERY	2							2			
LOLONIS	LOLONIS WINERY	25							25			
LONGBOARD DAKNE	WINEBOW INC	15							15			
LONGBOARD DAKNE	WINEBOW INC	17							17			
LYETH L DE LYTH	BOISSET AMERICAT	13							13			
LYETH L DE LYTH	BOISSET AMERICAT	13							13			
MACROSTIE NAPA	LION NATHAN USA	1							1			
MACROSTIE NAPA	LION NATHAN USA	3							3			
MACRSTIE KELTIE	LION NATHAN USA	1							1			
MARILYN NVA CAL	AMERICN BEV GRP	1							1			
MARILYN NVA CAL	AMERICN BEV GRP	7							7			
MARILYN NAPA	LAIRD AND CO	40							40			
MARILYN NAPA	LAIRD AND CO	31							31			
MARKHAM MERLOT	TERLATO WNS INT	22							22			
MARKHAM MERLOT	TERLATO WNS INT	22							22			
MAYACAMAS NPA V	MAYACAMAS VNYRD	3							3			
MAYACAMAS NPA V	MAYACAMAS VNYRD	3							3			
MAZZA MERLOT	MCCREA CELLARS	70							70			
MAZZA MERLOT	MCCREA CELLARS	82							82			
MCMANIS FAMILY	MCMANIS FAMILY	65							65			
MCMANIS FAMILY	MCMANIS FAMILY	24							24			
MERCER COLUMBIA	MERCER WINE EST	3							3			
MERCER COLUMBIA	MERCER WINE EST	13							13			
MERCER EST WASH	WINEBOW INC	4							4			
MERCER EST WASH	WINEBOW INC	4							4			
MERIDIAN CLFRN	TREASURY WN EST	1							1			
MERIDIAN CLFRN	TREASURY WN EST	1							1			
MERRYVALE NAPA	MERRYVALE VNYD	1							1			
MERRYVALE NAPA	MERRYVALE VNYD	1							1			
MERRYVALE STAR	MERRYVALE VNYD	19							19			
MERRYVALE STAR	MERRYVALE VNYD	19							19			
MIRASSOU CALIF	NORTH WALES WNS	2273							2273			
MIRASSOU CALIF	NORTH WALES WNS	1743							1743			
MONDAVI CK	KRUG CHARLES	5256							5256			
MONDAVI CK	KRUG CHARLES	4311							4311			
MONTCLO PRES NV	MONTICELLO CLLR	63							63			
MONTCLO PRES NV	MONTICELLO CLLR	750							750			
MONTHAVEN CSTAL	WINE GROUP	1639							1639			
MONTHAVEN CSTAL	WINE GROUP	2058							2058			
MOTOS LIBERTY	BRONCO WINE CO	273							273			
MOTOS LIBERTY	BRONCO WINE CO	283							283			
MRPHY-GOODE CAL	KENDALL-JACKSON	407							407			
MRPHY-GOODE CAL	KENDALL-JACKSON	737							737			
MUTT LYNCH OAPD	WINE GROUP	16							16			
MUTT LYNCH OAPD	WINE GROUP	10							10			
NAPA CELLARS NVS	SUTTER HOME WNY	8							8			
NAPA CELLARS NVS	SUTTER HOME WNY	8							8			
NAPA LANDING NV	BRONCO WINE CO	48							48			
NAPA LANDING NV	BRONCO WINE CO	48							48			
NATHANSN CRK CA	CONSTELLATION	3							3			
NATHANSN CRK CA	CONSTELLATION	841							841			
NCKL&NCKL HARRS	FAR NIENTE WNR	5							5			
NCKL&NCKL HARRS	FAR NIENTE WNR	5							5			
NCKL&NCKL SUSCL	FAR NIENTE WNR	8							8			
NCKL&NCKL SUSCL	FAR NIENTE WNR	12							12			

# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
NHL WNTR CL DCY	VINTAGE IMPORTS	5							5			
NEWTON UNFILTRD	MOET HENNESSY	2							2			
NEYERS NAPA VLY	NEYERS VINEYARD	7							7			
NEYERS NAPA VLY	NEYERS VINEYARD	9							9			
NOR CLMBIA VLLY	STE MICHELLE WNTY	46							46			
NOR CLMBIA VLLY	STE MICHELLE WNTY	9							9			
NOR STLLA MARIS	STE MICHELLE WNTY	7							7			
NOR STLLA MARIS	STE MICHELLE WNTY	22							22			
NOR WALLA WALLA	STE MICHELLE WNTY	9							9			
NOR WALLA WALLA	STE MICHELLE WNTY	9							9			
NORMA JEANE CA	AMERICN BEV GRPT	39							39			
NORMA JEANE CA	AMERICN BEV GRPT	17							17			
NIGHT HARVEST	CONSTELLATION	690					690					
NIGHT HARVEST	CONSTELLATION	2150					2150					
OBERON NAPA VLY	FOLIO WINE CO	28							28			
OBERON NAPA VLY	FOLIO WINE CO	28							28			
181 LODI	DELICATO VNYRDS	1040							1040			
181 LODI	DELICATO VNYRDS	532							532			
P RIDGE CRIMSON	PINE RIDGE WNRV	15							15			
P RIDGE CRIMSON	PINE RIDGE WNRV	11							11			
PACIFIC PEAK	WINE GROUP											
PACIFIC PEAK	WINE GROUP	122					122					
PAHLMAYER NAPA	PAHLMAYER WINRY											
PAHLMAYER NAPA	PAHLMAYER WINRY	1							1			
PARCEL 41 NAPA	WINEBOW INC	5							5			
PARCEL 41 NAPA	WINEBOW INC	72							72			
PAVILION CRSSNG	VINTAGE IMPORTS	1							1			
PAVILION CRSSNG	VINTAGE IMPORTS	33							33			
PEJU PROV NAPA	PEJU PROVNC WNY											
PEJU PROV NAPA	PEJU PROVNC WNY	12							12			
PETER VELLA	NORTH WALES WNST	12549	12549									
PETER VELLA	NORTH WALES WNST	12513	12513									
PLUMPJACK NAPA	PLUMPJACK WNRV	7							7			
PLUMPJACK NAPA	PLUMPJACK WNRV	15							15			
PRIDE MT NP/SNMS	SHIFFRIN SELCTNT	11							11			
PRIDE MT NP/SNMS	SHIFFRIN SELCTNT	8							8			
QUAIL RIDGE	BRONCO WINE CO	792							792			
QUAIL RIDGE	BRONCO WINE CO	792							792			
R MNDVI PVT SEL	CONSTELLATION	5854					1909		3945			
R MNDVI PVT SEL	CONSTELLATION	5784					2214		3570			
RM WOODBRIDGE	CONSTELLATION	22959					17569		3399			1991
RM WOODBRIDGE	CONSTELLATION	24813					19252		3732			1829
R MONDAVI	CONSTELLATION	925							925			
R MONDAVI	CONSTELLATION	895							895			
RAVENSWD VNT BL	CONSTELLATION	820							820			
RAVENSWD VNT BL	CONSTELLATION	1060							1060			
RAMSAY NAPA	RASMUSSEN WINRY	18							18			
RAMSAY NAPA	RASMUSSEN WINRY	18							18			
RAYS STATION NCC	CORTERRA WINES											
RAYS STATION NCC	CORTERRA WINES	1							1			
RAYMOND	BOISSET AMERICAT											
RAYMOND	BOISSET AMERICAT	3							3			
RAYMOND NAP RSV	BOISSET AMERICAT											
RAYMOND NAP RSV	BOISSET AMERICAT	2							2			
RDNY STRNG MRLT	STRONG RODNEY	1109							1109			
RDNY STRNG MRLT	STRONG RODNEY	929							929			
RED	STE MICHELLE WNTY	2588							2588			
RED	STE MICHELLE WNTY	2080							2080			
RED ROCK WN CAL	NORTH WALES WNST	1794							1794			
RED ROCK WN CAL	NORTH WALES WNST	2019							2019			
RED TRUCK CAL	BRONCO WINE CO	11							11			
RED TRUCK CAL	BRONCO WINE CO	805							805			
REDWOOD CREEK	NORTH WALES WNST	4221					4221					
REDWOOD CREEK	NORTH WALES WNST	3122					3122					
REGUSCI EST SLD	WINEBOW INC											
REGUSCI EST SLD	WINEBOW INC	3							3			
REGUSCI ESTATE	WINEBOW INC											
REGUSCI ESTATE	WINEBOW INC	2							2			
RFRD HILL MERLT	TERLATO WNS INT	729							729			
RFRD HILL MERLT	TERLATO WNS INT	613							613			
RIDGELINE RES	BRONCO WINE CO	1058							1058			
RIDGELINE RES	BRONCO WINE CO	1058							1058			
ROBERT HALL PR	HALL ROBERT WNET	29							29			
ROBERT HALL PR	HALL ROBERT WNET	19							19			
ROMBAUER CARNRS	ROMBAUER VNYRDS	11							11			
ROMBAUER CARNRS	ROMBAUER VNYRDS	1							1			
SEAN MINOR 4BRS	WINE MERCHANT	58							58			
SEAN MINOR 4BRS	WINE MERCHANT	58							58			
SEAN MINOR NAPA	WINE MERCHANT	1							1			
SEAN MINOR NAPA	WINE MERCHANT	22							22			
SEBASTIANI AV	FOLEY FAMILY WNTY											
SEBASTIANI AV	FOLEY FAMILY WNTY	5							5			
SEBASTIANI SC	FOLEY FAMILY WNTY	2984							2984			
SEBASTIANI SC	FOLEY FAMILY WNTY	2984							2984			
SHAFER MERLOT	SHAFER VINYARDS	27							27			
SHAFER MERLOT	SHAFER VINYARDS	44							44			



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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE										
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml		
SHANNON RIDGE	SHANNON RIDGE	574							574				
		793							793				
SILVERADO	SILVERADO VYRDS	13							13				
SILVERADO NAPA	SILVERADO VYRDS	60							60				
SIMI MERLOT	CONSTELLATION	530							530				
		491							491				
SIMPLY NAKED CA	CONSTELLATION	1106							1106				
		594							594				
SMOKING LOON	SEBASTIANI DON	2982							2982				
		2897							2897				
SNQ	STE MICHELLE WNT	22							22				
		23							23				
SNQ RESERVE	STE MICHELLE WNT	3							3				
		3							3				
SONOMA HUNTER	A W DIRECT	83							83				
		571							571				
ST CLEMENT NAPA	TREASURY WN EST	13							13				
		7							7				
ST FRANCIS MRLT	KOBRAND CORP	14							14				
		14							14				
CSM CANOE RIDGE	STE MICHELLE WNT	16							16				
		6							6				
CSM ETHOS	STE MICHELLE WNT	55							55				
		31							31				
CSM HORSE HEAVNS	STE MICHELLE WNT	14							14				
		49							49				
CSM ETHOS RESRV	STE MICHELLE WNT	288							288				
		1							1				
CSM INDIAN WLLS	STE MICHELLE WNT	24							24				
		2034							2034				
CSM COLD CREEK	STE MICHELLE WNT	1697							1697				
		1							1				
CSM COL VALLEY	STE MICHELLE WNT	24							24				
		2034							2034				
CSM SUPERY	ST SUPERY VYNRD	1697							1697				
		4							4				
ST SUPERY NAPA	ST SUPERY VYNRD	4							4				
		1198							1198				
STGS LP WNE CLR	STE MICHELLE WNT	294							294				
		257							257				
STERLING MERLOT	DIAGEO CHAT EST	667							667				
		821							821				
STERLNG VNT COLD	DIAGEO CHAT EST	1202							1202				
		1144							1144				
STONE CELLARS	TREASURY WN EST	2454					2443		11				
		5049					3478		1571				
STNEHdge RSV NV	STONEHEDGE WNR	467							467				
		467							467				
TABLE LEAF CAL	MAJESTC W&S USA	6705					3248		3457				
		6160					2195		3965				
SUTTER HOME	SUTTER HOME WNT	19156					12314		3094				3748
		20324					13853		2968				3503
SWANSON CYGNET	SWANSON VND&WNT	1							1				
		1							1				
SWANSON OAKVLLS	SWANSON VND&WNT	30							1			29	
		10							10				
TEIRA SONOMA COTE	IRA WINES	10							10				
		10							10				
TIN ROOF CAL	O'NEILL VNT&DST	409							409				
		523							523				
TREFETHEN	TREFETHEN VYNRD	25							25				
		25							25				
TURNING LEAF	NORTH WALES WNS	11538					8955		2583				
		6293					3415		2878				
TRIN NV CHICK	SUTTER HOME WNT	9							9				
		19							19				
TOASTED HEAD	CONSTELLATION	673							673				
		854							854				
3 BLIND MOOSE	CONSTELLATION	1							1				
		733							733				
TRIN NV VM DAY	SUTTER HOME WNT	12							12				
		6							6				
TWOMEY NAPA VLY	SILVER OAK CLLR	14							14				
		13							13				
VENDANGE CALIF	CONSTELLATION	15					15						
		2196					2196						
VENDANGE TWIN	CONSTELLATION	205					205						
		205					205						
TURNBULL EST GR	TURNBULL WINE	3							3				
		6							6				
TANGLEY OAKS	TERLATO WNS INT	30							30				
		30							30				
TOAD HLW MCDWLL	TOAD HOLLOW VYD	7							7				
		7							7				
TORTOISE CRK SH	WINESELLERS LTD	35							35				
		35							35				

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
VINE CLIFF NAPA	VINE CLFF WINRY	106							106			
WATERBROOK COL	PRECEPT BRANDS	15							15			
WATERBROOK RSV	PRECEPT BRANDS	15							15			
WHITEHALL NAPA	WHITEHALL LN WNT	7							7			
WHTHALL BOMMRT	WHITEHALL LN WNT	19							19			
WHTHALL BOMMRT	WHITEHALL LN WNT	1229							1229			
WILD HORSE PR	CONSTELLATION	522							522			
WILD HORSE PR	CONSTELLATION	536							536			
WILD OAK SONOMA	KOBRAND CORP	595							595			
WILD OAK SONOMA	KOBRAND CORP	364							364			
WILLIAM HILL NP	NORTH WALES WNS	670							670			
WILLIAM HILL NP	NORTH WALES WNS	624							624			
WINE WORK ORGN	CORGANIC WN WORK	52							52			
WOODWD CYN NEL	WOODWRD CNYN WNT	9							9			
WOLFFER	WINEBOW INC	4							4			
X WINERY ALXNDR	X WINERY	400							400			
	TOTAL	325958	49664		35814	131112	814	100764	233	5	7552	
	TOTAL	315894	41974		29875	136052	551	100722		172	6548	
PINOT NOIR	* * * *											
A BY ACACIA CAL	DIAGEO CHAT EST	776							776			
A TO Z OREGON	A TO Z WNE WRKS	390							390			
A TO Z OREGON	A TO Z WNE WRKS	77							77			
ACACIA CRNS P	DIAGEO CHAT EST	370							370			
ACACIA CRNS P	DIAGEO CHAT EST	391							391			
ACACIA LNE TREE	DIAGEO CHAT EST	7							7			
ALMA ROSA RITA	VINTUS WINES	8							8			
ALMA ROSA RITA	VINTUS WINES	4							4			
ANNE AMIE WILL	MANNE AMIE VNYD	21							21			
ANNE AMIE WILL	MANNE AMIE VNYD	27							27			
ANNE AMIE CUV	AANNE AMIE VNYD	5							5			
ANNE AMIE CUV	AANNE AMIE VNYD	40							40			
AU B CLMT S BR	BAU BON CLIMAT	53							53			
AU B CLMT S BR	BAU BON CLIMAT	9							9			
ADELSHM ELZBETH	ADELSHEIM VNYRD	2							2			
ADELSHM ELZBETH	ADELSHEIM VNYRD	40							40			
ADELSHM ELZBETH	ADELSHEIM VNYRD	17							17			
AIRLIE	AIRLIE WINERY	1							1			
AIRLIE	AIRLIE WINERY	22							22			
ANCIENT OAK RRV	MAJESTC W&S USA	21							21			
ANCIENT OAK RRV	MAJESTC W&S USA											
ARGYLE SPRITHSE	LION NATHAN USA	131							131			
ARGYLE SPRITHSE	LION NATHAN USA											
ARGYLE RESERVE	LION NATHAN USA	32							32			
ARGYLE RESERVE	LION NATHAN USA											
ARGYLE WILLMTE	LION NATHAN USA	3							3			
ARGYLE WILLMTE	LION NATHAN USA											
ARGYLE NUTHOUSE	LION NATHAN USA	15							15			
ARGYLE NUTHOUSE	LION NATHAN USA	4							4			
ARTESA CRNS RSV	AVENIU BRANDS	9							9			
ARTESA CRNS RSV	AVENIU BRANDS	982							982			
ARTESA CARNEROS	AVENIU BRANDS	321							321			
ARTESA CARNEROS	AVENIU BRANDS	358							358			
B VISTA CARNERS	MISC VENDORS	149							149			
B VISTA CARNERS	MISC VENDORS	170							170			
B VSTA CRNS RML	MISC VENDORS	12							12			
BABCOCK GR CVEE	BABCOCK VNYARDS	1							1			
BABCOCK GR CVEE	BABCOCK VNYARDS	2							2			
BAILEYANA GFC	SOUTHERN W&S	11							11			
BAILEYANA GFC	SOUTHERN W&S											
BAREFOOT CAL	NORTH WALES WNS	12656					7785	4792				79
BAREFOOT CAL	NORTH WALES WNS	11644					7018	4626				
BCHNE CRNROS NP	BOUCHAINE VNYRD	2							2			
BCHNE CRNROS NP	BOUCHAINE VNYRD	11							11			
BEARBOAT SN CST	REMY COINTREAU	1923							1923			
BEARBOAT SN CST	REMY COINTREAU	1522							1522			
BEAUX FRERES WM	BEAUX FRERES	2							2			
BEAUX FRERES WM	BEAUX FRERES											
BELLE GLS MEIMIC	CAYMUS VINYARDS	608							608			
BELLE GLS MEIMIC	CAYMUS VINYARDS											
BELLE GLOS TYLR	CAYMUS VINYARDS	1							1			
BELLE GLOS TYLR	CAYMUS VINYARDS											
BENTON-LANE FCB	BENTON LANE	1							1			
BENTON-LANE FCB	BENTON LANE	1							1			
BENTON-LANE FCB	BENTON LANE	1							1			
BERGSTRM CMBLN	BERGSTROM WINES	4							4			
BERGSTRM CMBLN	BERGSTROM WINES	21							21			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
BENZIGER SONOMAKO	BRAND CORP	TY 1 LY 4							1			
BERINGER STANLY	TREASURY WN EST	TY 12 LY 20							12			
BERNARDUS	BERNARDUS WINRY	TY 20 LY 10							20			
BERNGR FNDR EST	TREASURY WN EST	TY 1888 LY 1795							1888			
BERINGER NAPA	TREASURY WN EST	TY 2006 LY							2006			
BERINGER NP VLY	TREASURY WN EST	TY 28 LY 235							28			
BERINGR CAL COL	TREASURY WN EST	TY 5 LY 1							5			
BETHL HTS CSTE	BETHEL HEIGHTS	TY 1 LY							1			
BETHL HTS WLLMT	BETHEL HEIGHTS	TY 31 LY 1							31			
BLACKSTN SN RES	CONSTELLATION	TY 2305 LY							2305			
BLACKSTONE CAL	CONSTELLATION	TY 1939 LY 1957							1939			
BLISS RR SC MND	LUXE COLLCTIONS	TY 23 LY							23			
BOGLE CAL	BOGLE VINEYARDS	TY 1130 LY 26							1130			
BRITTAN BASALT	SOUTHERN W&S	TY 9 LY							9			
BRITTAN GESTALT	SOUTHERN W&S	TY 19 LY							19			
BRIDLEWOOD	NORTH WALES WNS	TY 452 LY 583							452			
BV COASTAL PN ND	DIAGEO CHAT EST	TY 1300 LY 2353							1300			
BV CARNEROS	DIAGEO CHAT EST	TY 1 LY							1			
BYRON SNTA BARB	KENDALL-JACKSON	TY 380 LY 178							380			
C D BOIS NC	CONSTELLATION	TY 1139 LY 1383							1139			
CAKEBREAD ANDSN	KOBRAND CORP	TY 8 LY 15							8			
CALERA JENSEN	CALERA WINE CO	TY 1 LY							1			
CALERA PIN NOIR	CALERA WINE CO	TY 63 LY 17							63			
CAMBRIA JULIA'S	KENDALL-JACKSON	TY 408 LY 344							408			
CARMEL RD CHALR	KENDALL-JACKSON	TY 11 LY							11			
CARN CRK GRAIL	BRIARCLIFF WINET	TY 1 LY							1			
CARN CRK LC RES	BRIARCLIFF WINET	TY 1 LY							1			
CARPE DIEM	M MARQS&DMN USA	TY 4 LY							4			
CASTLE RCK MONT	CASTLE ROCK WNY	TY 1420 LY 1793							1420			
CASTLE RCK SNMA	CASTLE ROCK WNY	TY 16 LY 61							16			
CASTLE ROCK C C	CASTLE ROCK WNY	TY 142 LY 2889							142			
CELLAR NO 8	TREASURY WN EST	TY 1184 LY 1175							1184			
CH ST JEAN CALF	TREASURY WN EST	TY 28 LY							28			
CH ST JEAN SNMA	TREASURY WN EST	TY 325 LY 139							325			
CHADDSFORD	CHADDSFORD WNY	TY 130 LY 137							130			
CHALONE MONTERY	DIAGEO CHAT EST	TY 398 LY 905							398			
CHALONE VINEYRD	DIAGEO CHAT EST	TY 2 LY 212							2			
CLOS LACHANCE	CLOS LACHANCE	TY 14 LY							14			
CLOUDLINE	DREYFUS ASHBY	TY 904 LY 363							904			
CLINE COOL CLMT	CLINE CELLARS	TY 8 LY 23							8			
CLIFTON RITA HL	WINE MERCHANT	TY 23 LY							23			
COHO STANLY	WINE MERCHANT	TY 3 LY							3			
CORBETT CANYON	WINE GROUP	TY 4121 LY 3198					4121		3198			
COPAIN L VOISIN	WINE MERCHANT	TY 12 LY							12			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
COPAIN TS ENSMBC	COPAIN WNE CLRSTY	6							6			
CONCANNON CAL	WINE GROUP	1676							1676			
CRISTOM EILEEN	CRISTOM VNYARDS	1							1			
CRISTOM LOUISE	CRISTOM VNYARDS	2							2			
CRISTOM MARJORIC	CRISTOM VNYARDS	4							4			
CRISTOM JESSIE	CRISTOM VNYARDS	2							2			
CRISTOM JEFF CV	CRISTOM VNYARDS	4							4			
CUPCAKE C COAST	WINE GROUP	6							6			
CUVAISON CARNRS	CUVAISON WN ESTTY	3							3			
CUVAISON CARNRS	CUVAISON WN ESTTY	33							33			
CUVAISON CARNRS	CUVAISON WN ESTTY	44							44			
CUVAISON CARNRS	CUVAISON WN ESTTY	2									2	
DAEDALUS WLLMTT	DAEDALUS CELLRSTY	2										
DAEDALUS WLLMTT	DAEDALUS CELLRSTY	4							4			
DE LOACH OFS	BOISSET AMERICATY	23							23			
DE LOACH RS RVR	BOISSET AMERICATY	14							14			
DEMUTH	CHATEAU DIANA	594							594			
DIAMOND RIDGE	SMITH ANDERSON	578							578			
DOM SERENE EVEND	DOMAINE SERENE	10							10			
DOM SERENE EVEND	DOMAINE SERENE	10							10			
DOM SERENE YMHLD	DOMAINE SERENE	3							3			
DOM SERENE YMHLD	DOMAINE SERENE	46							46			
DONUM CNRS EST	DONUM EST WNERV	11							11			
DONUM CNRS EST	DONUM EST WNERV	13							13			
DOMAINE CARNRS	ROSKO BRAND CORP	228							228			
DOMAINE CARNRS	ROSKO BRAND CORP	258							258			
DOMAINE CHANDON	MOET HENNESSY	18							18			
DOMAINE CHANDON	MOET HENNESSY	4							4			
DOM DROUHIN LRND	DREYFUS ASHBY	266							266			
DOM DROUHIN LRND	DREYFUS ASHBY	6							6			
DOMAINE DROUHIN	DREYFUS ASHBY	113							113			
DOMAINE DROUHIN	DREYFUS ASHBY	98							98			
DUCK POND WLMTE	DUCK POND CLLRSTY	15							15			
DUCK POND WLMTE	DUCK POND CLLRSTY	88							88			
DUTTN FRSTNE HLD	DUTTN-GLDFLD WNTY	1							1			
DUTTN FRSTNE HLD	DUTTN-GLDFLD WNTY	2							2			
DUMOL ESTATE	WINE MERCHANT	2							2			
DUMOL RSSN RVR	WINE MERCHANT	1							1			
ECHELON	WINERY EXCHANGETY	536							536			
ELK COVE 5 MNTN	ELK COVE VNYRDS	6							6			
ELK COVE 5 MNTN	ELK COVE VNYRDS	9							9			
ELK COVE M RCHMD	ELK COVE VNYRDS	92							92			
ELK COVE M RCHMD	ELK COVE VNYRDS	65							65			
ELK COVE PN NORELK	ELK COVE VNYRDS	3							3			
ELK COVE ROOSVLT	ELK COVE VNYRDS	14							14			
ELK COVE ROOSVLT	ELK COVE VNYRDS	18							18			
EMM RUSSN RIVERS	SOUTHERN W&S	6							6			
EMM RUSSN RIVERS	SOUTHERN W&S	1							1			
ENROUTE POMMIERS	SOUTHERN W&S	23							23			
ENROUTE POMMIERS	SOUTHERN W&S	21							21			
ERATH ES DUNDEE	ESTE MICHELLE WNTY	4							4			
ERATH ES DUNDEE	ESTE MICHELLE WNTY	2125							2125			
ERATH ES DUNDEE	ESTE MICHELLE WNTY	2203							2203			
ERATH RSV PR HLST	ESTE MICHELLE WNTY	2							2			
ESTANCIA MONTRY	CONSTELLATION	2							2			
ESTERLINA	MAJESTC W&S USATY	51							51			
ETUDE CARNEROS	TREASURY WN ESTTY	6							6			
ETUDE DEER CAMP	TREASURY WN ESTTY	2							2			
EXPRESSIONS 44	MAJESTC W&S USATY	709							709			
EYRIE DUNDEE	DREYFUS ASHBY	8							8			
EYRIE DUNDEE	DREYFUS ASHBY	18							18			
FAILLA HIRSCH	WINEBOW INC	4							4			
FAILLA OCCIDENT	WINEBOW INC	3							3			

# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
FARRELL CARNERS	GARY FARRELL WNTY	11							11			
	LY	551							551			
FARRELL RRV SEL	GARY FARRELL WNTY	2							2			
	LY	21							21			
FAT CAT CAL	BRONCO WINE CO TY	2457							2457			
	LY	1942							1942			
FESS PARKER ASH	PARKER FESS WNTY	6							6			
	LY											
FESS PARKER S B	PARKER FESS WNTY	27							27			
	LY	8							8			
FIVE RIVERS	BANFI VINTNERS TY	1							1			
	LY											
FIRESTEED OREGN	FIRESTEED CLLRSTY	20							20			
	LY	155							155			
FIRESTEED WLMTT	FIRESTEED CLLRSTY	355							355			
	LY	26							26			
FLIP FLOP CAL	WINE GROUP TY	23							23			
	LY											
FLOWER CMP MEET	SOUTHERN W&S TY	1							1			
	LY											
FLOWER SEA VIEW	SOUTHERN W&S TY	3							3			
	LY											
FLOWERS SNM CST	FLOWERS VYD&WNTY	5							5			
	LY	13							13			
FOG HEAD MONTRY	DELICATO VNYRDS TY	1965							1965			
	LY											
FOGARTY PN NOIR	FOGARTY WINERY TY	7							7			
	LY											
FOLEY CAL	KOBRAND CORP TY	19							19			
	LY	4							4			
FOLEY SR HILLS	KOBRAND CORP TY	4							4			
	LY	4							4			
FOXEN ST MARIA	AMERICAN EST WNTY	8							8			
	LY											
FRANCS CPPLA DSC	COPPOLA FRANCISTY	2461							2461			
	LY	2530							2530			
FREEMAN RSSN RV	FREEMAN VY & WNTY	1							1			
	LY	1							1			
FREEMAN SNM CST	FREEMAN VY & WNTY	6							6			
	LY											
FREI BROTHER RR	NORTH WALES WNSTY	698							698			
	LY	611							611			
FREY ORG MENDCN	FREY VINEYARDS TY	87							87			
	LY											
FRITZ RUSSN RVR	TERLATO WNS INTTY	15							15			
	LY	21							21			
FRNCS CP DR CUT	COPPOLA FRANCISTY	2							2			
	LY	242							242			
GLEN ELLEN RESV	WINE GROUP TY	435				435						
	LY											
GALLO FAM V CAL	NORTH WALES WNSTY	2844				2844						
	LY	1689				1689						
GIRARD BNTN LNE	SOUTHERN W&S TY	18							18			
	LY											
GLORIA FER CRNS	FREIXENET USA TY	6							6			
	LY	1982							1982			
GNARLY HEAD CAL	DELICATO VNYRDS TY	1679							1679			
	LY	1093							1093			
GUNDLCH BNS EST	GUNDLCH-BNDSCHUTY	1							1			
	LY											
HAHN NICKY HAHN	HAHN FAMILY WNETY	831							831			
	LY	722							722			
HAHN ST LUCIA	HAHN FAMILY WNETY	2							2			
	LY											
HANDLEY ANDERSN	HANDLEY CELLARSTY	9							9			
	LY	10							10			
HANZELL	HANZELL VINYRDS TY	5							5			
	LY	1							1			
HANNA RUSSN RVR	TERLATO WNS INTTY	1							1			
	LY											
HARLW R CSTL VN	BRONCO WINE CO TY	2							2			
	LY	414							414			
HAYMN&HLL RS SL	CONSTELLATION TY	997							997			
	LY	2994							2994			
HOOK&LADDER RRV	WINEBOW INC TY	10							10			
	LY											
JACK BARRETT	MONSIEUR TOUTONTY	13							13			
	LY											
HRM REX-GOL AM	CONSTELLATION TY	5799				5799						
	LY	9				9						
HRM REX-GOLIATH	CONSTELLATION TY	3130							3130			
	LY	1833							1833			
ILLAHE WLLAMTTE	PALATEUR IMPRTSTY	26							26			
	LY											
IRONY MONTEREY	DELICATO VNYRDS TY	843							843			
	LY	1092							1092			
J	J VNYRDS & WNTY	10							10			
	LY	37							37			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE										
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml		
J LOHR FOG RCH	LOHR J. WINERY	25							25				
JARGON CAL	SUTTER HOME WNY	1460							1460				
JAYSON	WINEBOW INC	1437							1437				
JIGSAW PINOT NR	WINEBOW INC	2							2				
JIGSAW PINOT NR	PALATEUR IMPR	40							40				
JUDDS HILL NAPA	JUDDS HILL	9							9				
JUDDS HILL NAPA	JUDDS HILL	2							2				
KDL-JKSN VNT RSK	KENDALL-JACKSON	1384							1384				
KDL-JKSN VNT RSK	KENDALL-JACKSON	1238							1238				
KENNETH VOLK SM	CAPITAL W&S CO	348							348				
KENNETH VOLK	CAPITAL W&S CO												
KENT RASMSN CRN	RASMUSSEN WINR	5							5				
KENT RASMSN CRN	RASMUSSEN WINR	6							6				
KENT RASMSN CRN	RASMUSSEN WINR	20							20				
KENWOOD RRV RSV	KORBEL F & BRO	8							8				
KENWOOD RRV RSV	KORBEL F & BRO	623							623				
KENWOOD RRV RSV	KORBEL F & BRO	791							791				
KENWOOD RRV RSV	KORBEL F & BRO	763							763				
KOSTA BRWN RRV	WINEBOW INC	2							2				
LA RCHLLE SH VY	WINE MERCHANT	1							1				
LA RCHLLE SH VY	WINE MERCHANT	1							1				
LA ROCHELLE S L	WINE MERCHANT	8							8				
LA ROCHELLE S L	WINE MERCHANT	8							8				
LAFOND CAL	CAPITAL W&S CO	16							16				
LA MERIKA	MAJESTC W&S USA	2392							2392				
LA MERIKA	MAJESTC W&S USA	2392							2392				
L'ECUME	SOUTHERN W&S	3							3				
L'ECUME	SOUTHERN W&S	971							971				
LEFT COAST	MAJESTC W&S USA	25							25				
LEFT COAST	MAJESTC W&S USA	180							180				
LACHINI CHEHLEM	WINEBOW INC	22							22				
LACHINI CHEHLEM	WINEBOW INC	22							22				
LAFOND SNTA RTA	CAPITAL W&S CO	2							2				
LAFOND SNTA RTA	CAPITAL W&S CO	2							2				
LA CREMA SO CST	KENDALL-JACKSON	1553							1341		212		
LA CREMA SO CST	KENDALL-JACKSON	1786							1607		179		
LANDMRK G DTOUR	LANDMARK VINYRD	1							1				
LANDMRK G DTOUR	LANDMARK VINYRD	5							5				
LANGE WLLMTE VY	LANGE WINERY	7							7				
LANGE WLLMTE VY	LANGE WINERY	17							17				
LANGE RSRV WLMT	LANGE WINERY	14							14				
LANGE RSRV WLMT	LANGE WINERY	14							14				
LONGBOARD R RVR	WINEBOW INC	1							1				
LONGBOARD R RVR	WINEBOW INC	1							1				
LOCKWOOD BLCK 7	LOCKWOOD VNYRDS	11							11				
LOCKWOOD BLCK 7	LOCKWOOD VNYRDS	11							11				
LONDER VINEYRDS	WINE MERCHANT	997							997				
LONDER VINEYRDS	WINE MERCHANT	997							997				
LORING CARGSCHIL	LORING WINE CO	2							2				
LORING CARGSCHIL	LORING WINE CO	1							1				
LORING CLS PEPE	LORING WINE CO	39							39				
LORING CLS PEPE	LORING WINE CO	39							39				
LORING RNCH ONT	LORING WINE CO	1							1				
LORING RNCH ONT	LORING WINE CO	1							1				
LORING GARYS	LORING WINE CO	1							1				
LORING GARYS	LORING WINE CO	1							1				
LORING ROSELLAS	LORING WINE CO	1							1				
LORING ROSELLAS	LORING WINE CO	1							1				
LORING CHA BROS	LORING WINE CO	9							9				
LORING CHA BROS	LORING WINE CO	9							9				
LORING KEEFER R	LORING WINE CO	1							1				
LORING KEEFER R	LORING WINE CO	2							2				
LORING GRAHAM F	LORING WINE CO	9							9				
LORING GRAHAM F	LORING WINE CO	9							9				
LOST CNYN MORLL	WINE MERCHANT	2							2				
LOST CNYN MORLL	WINE MERCHANT	175							175				
MACMRRY RCH C C	NORTH WALES WNS	1286							1286				
MACMRRY RCH C C	NORTH WALES WNS	1319							1319				
MACMRRY RCH WLM	NORTH WALES WNS	12							12				
MACMRRY RCH WLM	NORTH WALES WNS	12							12				
MACRSTIE SM CST	LION NATHAN USA	11							11				
MACRSTIE SM CST	LION NATHAN USA	673							673				
MARK WEST SNOMA	CONSTELLATION	8247							8247				
MARK WEST SNOMA	CONSTELLATION	7703							7703				
MARTNLLI ZIO TN	WINEBOW INC	2							2				
MARTNLLI ZIO TN	WINEBOW INC	2							2				
MAYSARA JAMSHED	STAR CELLARS	25							25				
MAYSARA JAMSHED	STAR CELLARS	25							25				
MCMANIS FAMILY	MCMANIS FAMILY	780							780				
MCMANIS FAMILY	MCMANIS FAMILY	7							7				
MERIDIAN S BARB	TREASURY WN EST	397							397				
MERIDIAN S BARB	TREASURY WN EST	397							397				

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
MERRY EDWRDS SCWINE MERCHANT	TY	49							49			
	LY	3							3			
MERRY EDWRDS RRWINE MERCHANT	TY	10							10			
	LY	8							8			
MERRY EDW MRDTHWINE MERCHANT	TY	6							6			
	LY											
MELVILLE S RITAWINE MERCHANT	TY	22							22			
	LY											
MIA PLAYGRND SCSEBASTIANI DON	TY	1							1			
	LY	23							23			
MONTINORE	MONTINORE VNYRD	13							13			
	TY											
	LY											
MONTINORE WN RSMONTINORE VNYRD	TY	20							20			
	LY											
MORGAN 12 CLONEMORGAN WINERY	TY	4							4			
	LY	12							12			
MOTOS LIBERTY	BRONCO WINE CO	331							331			
	TY											
	LY											
MRPHY-GOODE CALKENDALL-JACKSON	TY	453							453			
	LY	1021							1021			
MRS CNTRL COASTNORTH WALES WNS	TY	9753							9753			
	LY	6781							6781			
MUMMS NAPA	PERNOD RCRD USATY											
	LY	5							5			
NAPA CELLARS NVSUTTER HOME WNY	TY	544							544			
	LY	663							663			
90+CLR L31 CNRSMHW LIMITED	TY	81							81			
	LY	260							260			
P DOLAN VY MENDMENDOCINO WN GR	TY	12							12			
	LY	66							66			
PANTHER CRK F HPANTHER CREEK	TY	8							8			
	LY	14							14			
PANTHR CREEK WCPANTHER CREEK	TY	10							10			
	LY	13							13			
PANTHR CRK SHEAPANTHER CREEK	TY											
	LY	8							8			
PANTHR C TMRNCPANTHER CREEK	TY	1							1			
	LY	8							8			
PANTHR RS 20 ANPANTHER CREEK	TY											
	LY	2							2			
PANTHR CK VERDEPANTHER CREEK	TY	13							13			
	LY	30							30			
PARKER STATION PARKER FESS WNY	TY	880							880			
	LY											
PATIANNA ORG MNBRONCO WINE CO	TY	4							4			
	LY	1344							1344			
PATZ & HALL SC PATZ & HALL	TY	9							9			
	LY	7							7			
PAUL HOBBS CRSSHOBBS PAUL WNY	TY	1							1			
	LY											
PAUL HOBBS HYDEHOBBS PAUL WNY	TY	19							19			
	LY											
PAUL HOBBS RRV HOBBS PAUL WNY	TY											
	LY	3							3			
PENNER-ASH WLMTPENNER-ASH WINE	TY	4							4			
	LY											
PEPPERWOOD GRVESEBASTIANI DON	TY	1409							1409			
	LY	1434							1434			
PONZI WILLAMTTEWILSON DANIELS	TY	16							16			
	LY	16							16			
PONZI TAVOLA	WILSON DANIELS	5							5			
	TY											
	LY	16							16			
QUAIL RDG NAPA	BRONCO WINE CO	2111							2111			
	TY											
	LY	1034							1034			
R MNDVI CARNROSCONSTELLATION	TY	15							15			
	LY											
R MNDVI PS CAL	CONSTELLATION	5158					760		4398			
	TY											
	LY	4486					912		3574			
R MNDVI PN NOIRCONSTELLATION	TY	632							632			
	LY	588							588			
R MNDVI PN RESVCONSTELLATION	TY											
	LY	8							8			
R STEMMLER EST DONUM EST WNER	TY	55							55			
	LY	3							3			
R STEMMLER NGNTDONUM EST WNER	TY	1							1			
	LY											
RAINSTORM	CAPITAL W&S CO	135							135			
	TY											
	LY											
RAMSAY N COAST	RASMUSSEN WINRY	18							18			
	TY											
	LY											
RDNY STRNG PN NSTRONG RODNEY	TY	1742							1742			
	LY	1032							1032			
RDNY STRNG RSRVSTRONG RODNEY	TY	16							16			
	LY	6							6			
REDTREE CAL	CECCHETTI WN COTY	424							424			
	LY	299							299			
RED TRUCK CAL	BRONCO WINE CO	947							947			
	TY											
	LY	1100							1100			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
REDWOOD CREEK	NORTH WALES WNSTY	5023				5023						
REX HILL RESRVEA	TO Z WNE WRKSTY	3615				3356			259			
REX HILL WLLMTEA	TO Z WNE WRKSTY	1							1			
TOASTED HD RSRV	CONSTELLATION	5							5			
RM WOODBRIDGE	CONSTELLATION	2							2			
ROBIN K MENDOCNARCANA/RK WNES		1991							1991			
ROCHIOLI RRV	TERLATO WNS INTY	11760				9960			1800			
ROESSLER LAUREL	CAPITAL W&S CO	10111				8440			1671			
ROSSLER L BRISAPALATEUR IMPRTS		8							8			
ROUTESTOCK	CAPITAL W&S CO	15							15			
SAINTSBURY BRWNS	SAINTSBURY WNRV	5							5			
SAINTSBURY CRNSS	SAINTSBURY WNRV	11							11			
SAINTSBRY STNL	SAINTSBURY WNRV	1							1			
SALMON RUN	FRANKS WN CLLRSTY	266							266			
SANFORD PIN NORTERLATO WNS INTY		250							250			
SANFORD SNF&BNDTERLATO WNS INTY		31							31			
SANFORD SNF&BNDTERLATO WNS INTY		163							163			
SAXON BRW DURELMAJESTC W&S USATY		141							141			
SCHUG SONOMA	SCHUG CARNS ESTTY	6							6			
SEAN MINOR	WINE MERCHANT	165							165			
SEBASTIANI RRV	FOLEY FAMILY WNTY	24							24			
SEBASTIANI SC	FOLEY FAMILY WNTY	48							48			
SELBY	SELBY WINERY	11							11			
SIDURI CRGSCCHISIDURI WINES		14							14			
SIDURI RSSN RVRSIDURI WINES		716							716			
SIDURI CLS PEPESIDURI WINES		588							588			
SIDURI ST LUCIASIDURI WINES		2							2			
SIDURI MUIRFLD SIDURI WINES		4							4			
SIDURI ROSELLA SIDURI WINES		2							2			
SIDURI AMBR RDGSIDURI WINES		1							1			
SIDURI KEEFER SIDURI WINES		4							4			
SIDURI S R H SIDURI WINES		1							1			
SIDURI VN D KMPSIDURI WINES		7							7			
SIDURI SONATERASIDURI WINES		1							1			
SKL BLSR DUNDEETERLATO WNS INTY		6							6			
SMOKING LOON	SEBASTIANI DON	25							25			
SNAP DRAGON CALDIAGEO CHAT ESTTY		60							60			
SNMA CUT RRV GVBROWN FORMAN		2852							2852			
SOLAIRE S LUCIACONSTELLATION		2865							2865			
SOLENA GRAND CVGRAND CRU EST		637							637			
SONOMA COAST	CAPITAL W&S CO	172							172			
SOTER MNRL SPRNSOTER VINEYARD		14							14			
SOTER NRTH VLLYWINE MERCHANT		9							9			
STE GENEVIEVE	D'ANDREA WN LIQTY	49							49			
STEELHEAD SN C0585 WN PARTNERS		1							1			
		5							5			
		16							16			
		11							11			
		434				434						
		658				658						
		17							17			



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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
STERLING VNT COLDIAGEO CHAT ESTTY		2046							2046			
STICKYBEAK	OLD BRIDGE CLLR	29							29			
STOLLER DUN HLLWINE MERCHANT		3							3			
STUART AUTOGRPHWINE MERCHANT		22							22			
STUART BIG FIREWINE MERCHANT		3							3			
TALBOTT KLI HRTTALBOTT VINEYRD		13							13			
TARRICA MONTREYSHIFFRIN SELCTNT		1							1			
TANGLEY OAKS	TERLATO WNS INT	14							14			
TESTAROSSA MONTTESTAROSSA VNYD		1359							1359			
TERLATO RUS RVRTERLATO WNS INT		3							3			
TESTRSSA PLAZZOTESTAROSSA VNYD		1							1			
TESTRSSA GRY PNTESTAROSSA VNYD		3							3			
TESTRSSA SLEEPYTESTAROSSA VNYD		4							4			
THE CRUSHER CLKSEBASTIANI DON		4							4			
THE NAKED GRAPENORTH WALES WNS		7							7			
THE FAMOUS GATEDOMAINE CARNROST		14							14			
TRINITAS CELLRSTRINITAS CELLRS		628							628			
TRUCHARD	TRUCHARD VNYRDS	331							331			
TURNING LEAF	NORTH WALES WNS	334							334			
VME GR RSRV RRRSTE MICHELLE WNT		171							171			
VME SONOMA CST STE MICHELLE WNT		11							11			
TWOMEY AND VLY SILVER OAK CLLR		7							7			
VENTANA MONTREYUSA WINE WEST		8012			2896	2718			2398			
VISION SNMA CTYVISION CELLARS		6574			2196	2600			1778			
W H SMITH UMINOWINE MERCHANT		1							1			
W H SMITH S CSTWINE MERCHANT		10							10			
WENTE RELIZ CRKPARROTT CO NEW		304							304			
WHITEHALL CARN WHITEHALL LN WNT		11							11			
WILD HORSE CC CONSTELLATION		3							3			
WILD HRS CHEVALCONSTELLATION		8							8			
WILD HRS UNB SBCONSTELLATION		14							14			
WILLKNZIE LEON WILSON DANIELS		88							88			
WILLKNZIE PN RWILSON DANIELS		10							10			
WILLKNZIE KIANAWILSON DANIELS		5							5			
WILLAMETTE VLLYWILLIAMETTE		1							1			
WINDSOR RSN RVRCAPITAL W&S CO		1580							1580			
WINE BY JOE WINEBOW INC		1805							1805			
WLLMTTE FNDR RSWILLIAMETTE		4							4			
WITNSS T CH SAWLAIRD AND CO		55							55			
WITNSS T VN SELLAIRD AND CO		16							16			
WM KNUSSL CLONEVINTAGE IMPORTS		31							31			
WRIGHT K CANARYMARTINE'S WINES		9							9			
WRIGHT K SAVOYAMARTINE'S WINES		3							3			
WRIGHT K FREEDMMARTINE'S WINES		9							9			
		2							2			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
WRIGHT CARTER	MARTINE'S WINES	17							17			
WRIGHT K WLLMTT	MARTINE'S WINES	26							26			
WRIGHT K MERDTH	MARTINE'S WINES	5							5			
WRIGHT K NYSA	MARTINE'S WINES	2							2			
X TRUCHARD CRNSX	WINERY	15							15			
ZD RESERVE	Z D WINES	1							1			
	<b>TOTALTY</b>	<b>156335</b>			<b>2896</b>	<b>39879</b>			<b>113269</b>		<b>212</b>	<b>79</b>
	<b>TOTALTY</b>	<b>129795</b>			<b>2196</b>	<b>27880</b>			<b>99538</b>		<b>181</b>	
SHIRAZ/SYRAH	* * * *											
B DN L POUSSEUR	BONNY DOON VNYD	12							12			
B GRIFFIN SYRAH	BARNARD GRIFFIN	15							15			
BABCOCK SRH SBC	BABCOCK VNYARDS	1							1			
BAREFOOT CAL	NORTH WALES WNS	2							2			
BEARBOAT RSN RV	REMY COINTREAU	2							2			
BERNGR FE SHRAZ	TREASURY WN EST	3741					2749		992			
		5100					3225		1875			
BLACK BOX BRSSA	CONSTELLATION	17							17			
		199							199			
BLACKSTONE CAL	CONSTELLATION	1							1			
BONTERRA SYRAH	FETZER VINYARDS	203							203			
BORRA 47/5 LMT	BORRA VINEYARDS	351							351			
		324							324			
BRIDLEWOOD EST	NORTH WALES WNS	5							5			
		26							26			
C D BOIS NC	CONSTELLATION	202							202			
		235							235			
C SMITH BOOM B	SMITH CHARLES	568							568			
		528							528			
CARINI SALMINA	CARINI WINERY	58							58			
		80							80			
CASTLE ROCK C V	CASTLE ROCK WNY	14							14			
		124							124			
CLINE COOL CLMT	CLINE CELLARS	1							1			
		558							558			
CLINE SYRAH CRN	CLINE CELLARS	15							15			
		56							56			
COL TWO VNS SRH	STE MICHELLE WNT	201							201			
		369							369			
COL SYRAH RESR	STE MICHELLE WNT	1					1					
		357					357					
COPAIN L'HIVER	COPAIN WNE CLR	6							6			
		27							27			
CSM ETHOS RESR	STE MICHELLE WNT	268							268			
		1078							1078			
CSM SYRAH COL V	STE MICHELLE WNT	28							28			
		16							16			
DELICATO SHIRAZ	DELICATO VNYRDS	1							1			
		271							271			
BOTA BOX CAL	DELICATO VNYRDS	335							335			
		961							961			
DOM SRNE RCKBLK	DOMAINE SERENE	5747										
		4634										
DOM SRNE SONO	DOMAINE SERENE	5							5			
		3							3			
DUNHAM WASH	REGAL WINE IMP	21							21			
DUTTN CHRY RGG	DUTTN-GLDFLD WNT	5							5			
		17							17			
EDNA VLLY SYRAH	NORTH WALES WNS	3							3			
		166							166			
ESTANCIA CN CST	CONSTELLATION	30							30			
		8							8			
F PRKR BIG EASY	PARKER FESS WNY	5							5			
		29							29			
FISHEYE	WINE GROUP	1							1			
		11212					5125	3379	2708			
		13170					5580	3921	3669			
FRAN CPPLA SYRH	COPPOLA FRANCIS	823							823			
		679							679			
FREY BIO RDWOOD	FREY VINEYARDS	20							20			
		36							36			

# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
FREY SYRAH	FREY VINEYARDS	65							65			
		23							23			
FRN CPL PRS RSO	COPPOLA FRANCIS	1462							1462			
		950							950			
GLORIA FER SYRH	FREIXENET USA	2							2			
		5							5			
HAHN ESTATES	HAHN FAMILY WNE	7							7			
		1890							1890			
HRM REX-GOLIATH	CONSTELLATION	1842							1842			
		1							1			
IO RYAN ROAD	KENDALL-JACKSON	182							182			
		1							1			
J LOHR SR SYRAH	LOHR J. WINERY	143							143			
		540							540			
KDL-JKSN SRH VR	KENDALL-JACKSON	543							543			
		3							3			
KINTON SYRAH	KENDALL-JACKSON	2							2			
		4							4			
KUNDE SONOMA	DEUTSCH FAM W&S	14							14			
		1							1			
MARTNLLI TR FLC	WINEBOW INC	1							1			
		59							59			
MCMANIS SYRAH	MCMANIS FAMILY	1							1			
		1							1			
MELVILLE VERNAS	WINE MERCHANT	1							1			
		102							102			
MIDNIGHT CELLRS	MIDNIGHT CELLRS	5							5			
		8							8			
NCKL&NCKL DRIEN	FAR NIENTE WNR	4							4			
		4							4			
NEYERS O LAKVLL	NEYERS VINEYARD	13							13			
		4							4			
NOR SYRAH	STE MICHELLE WNT	6							6			
		12							12			
NOVY GARY SYRAH	SIDURI WINES	1							1			
		2							2			
NOVY S LUC HGLN	SIDURI WINES	6							6			
		12							12			
NOVY SYRAH NAPAS	SIDURI WINES	1							1			
		1							1			
NOVY JUDGE BNNTS	SIDURI WINES	2							2			
		6							6			
NOVY SYRAH SNMAS	SIDURI WINES	1							1			
		19							19			
NOVY ROSELLA'S	SIDURI WINES	1							1			
		19							19			
NOVY SUSAN'S	SIDURI WINES	421							421			
		5							5			
PEAR VALLEY	LUXE COLLCTIONS	5							5			
		4							4			
PENNER-ASH ORGN	WINE MERCHANT	4							4			
		3							3			
RAMEY SONMA CSTR	AMEY WINE CLLR	1							1			
		2							2			
RAVENSWOOD SNMA	CONSTELLATION	1							1			
		193							193			
RAMEY RDGRS CRK	RAMEY WINE CLLR	2563							2563			
		1693							1693			
ROBERT HALL PR	HALL ROBERT WNE	2							2			
		13							13			
ROBINANTE SYRAH	FOLIO WINE CO	6							6			
		4							4			
ROSNBLM ENG SHW	DIAGEO CHAT EST	2							2			
		29							29			
SHAFER RELENTLSS	HAVER VINYARDS	4							4			
		1							1			
THREE RVRS CLMB	FOLEY FAMILY WNT	1							1			
		1							1			
6TH SENSE LODI	PHILPS MCHL&DVD	902							902			
		777							777			
SMOKNG LOON SRH	SEBASTIANI DON	24							24			
		5							5			
SNQ SYRAH COL V	STE MICHELLE WNT	4							4			
		1							1			
SNQ SYRAH RESRV	STE MICHELLE WNT	20							20			
		1							1			
SONOMA VNEYD SC	STRONG RODNEY	1							1			
		20							20			
SPENCR ELZB CUV	WINE MERCHANT	1							1			
		1							1			
ST FRANCIS SNMA	KOBRAND CORP	1							1			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
STE GENEVIEVE	D'ANDREA WN LIQTY	459				459						
		489				489						
STERLNG VNT COLDI	DIAGEO CHAT ESTTY	665							665			
		520							520			
STICKYBEAK	OLD BRIDGE CLLRTY	10							10			
TISDALE CAL	NORTH WALES WNSTY	1353							1353			
		1705							1705			
TERLATO DRY CRK	TERLATO WNS INTTY	14							14			
TRRE RGE SENTNL	WINE MERCHANT	2							2			
TRRE RGE FIDDLE	WINE MERCHANT	3							3			
THE ORIGINAL'S	WINE MERCHANT	3							3			
		11							11			
VENDANGE SHIRAZ	CONSTELLATION	39								39		
		689								689		
WINE WRK SURF'N	MORGANIC WN WORKTY	13							13			
		64							64			
ZACA MSA 8 BRRL	ZACA MESA WINE	4							4			
ZACA MESA EST	ZACA MESA WINE	9							9			
		14							14			
ZACA MESA SYRAH	ZACA MESA WINE	6							6			
		3							3			
	TOTALTY	39597			15995		9146		14417		39	
	TOTALTY	42994			14030		9628		18647		689	
ZINFANDEL	* * * *											
ADELINE ESTATE	RUTHERFRD GROVETTY	669							669			
ALEXANDER VALLY	ALEX VALLEY VYDTY	17							17			
ALX VLY REDMPTN	ALEX VALLEY VYDTY	1064							1064			
ARMIDA POIZN SN	WINE MERCHANT	36							36			
BIG HS CARDINAL	WINE GROUP	1532							1532			
		952							952			
BAREFOOT CAL	NORTH WALES WNSTY	4664					3114		1550			
		4983					3313		1670			
BLCKHDIA RNGNS	LORENZA LAKE WNTY	10							10			
		23							23			
BORRA O VN LODI	BORRA VINEYARDS	1							1			
		26							26			
BOHO VNYD CALIF	WINE GROUP	3456				3456						
		3230				3230						
BOGLE ZINFANDEL	BOGLE VINEYARDS	1808							1808			
		2021							2021			
BONTERRA	FETZER VINYARDS	1							1			
BOTA BOX O V CA	DELICATO VNYRDS	7824				7824						
		7312				7312						
BRAZIN OV LODI	DELICATO VNYRDS	408							408			
		461							461			
C ANDREW LODI	IRONSTONE VNYRDTY	46							46			
C D BOIS NC	CONSTELLATION	670							670			
		569							569			
CAKEBREAD RD H	KOBRAND CORP	251							251			
		32							32			
CASTLE RCK MND	CASTLE ROCK WNYTY	12							12			
CELLAR NO 8	TREASURY WN ESTTY	1015							1015			
		1078							1078			
CH MONTELENA	CH MONTELENA WNTY	44							44			
		10							10			
C KRUG HLN-NAP	KRUG CHARLES	2							2			
CLINE AN VN CAL	CLINE CELLARS	1179							1179			
		868							868			
CLINE BIG BREAK	CLINE CELLARS	11							11			
CLINE BRIDGHEAD	CLINE CELLARS	4							4			
CLINE CELLARS	CLINE CELLARS	1252							1252			
		1265							1265			
CLINE LIVE OAK	CLINE CELLARS	4							4			
CLINE SONOMA	CLINE CELLARS	15							15			
		9							9			
CLS LCHNCE BUFF	CLOS LACHANCE	1809							1809			
COHN SONOMA VLY	COHN B R WINERY	21							21			
		19							19			
DASHE DRY CREEK	DASHE CELLARS	18							18			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE										
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml		
DE LOACH ESTATE	BOISSET AMERICATY	35								35			
		13								13			
DEEP PURPLE ZINDELICATO VNYRDS		137								137			
DRY CREEK HRTGEDRY CREEK VNYRDTY		25								25			
		11								11			
DRY CREEK O VNSDRY CREEK VNYRDTY		13								13			
		17								17			
DECOY SONOMA	DUCKHORN WNE COTY	58								58			
DUCKHORN PARXXDUCKHORN WNE COTY		1								1			
DUTTN GLDFD RRV DUTTN-GLDFD WNTY		3								3			
DYNAMITE MENDO DIAGEO CHAT ESTY		317								317			
		700								700			
EARTHQUAKE LODIPHILPS MCHL&DVDTY		17								17			
		10								10			
EASTON AMADOR	WINE MERCHANT	23								23			
		18								18			
EASTON E ORGNC	WINE MERCHANT	15								15			
EOS	FOLEY FAMILY WNTY	1								1			
ESTANCIA PS RBLCONSTELLATION		2								2			
FANUCCHI OV RRVFANUCCHI VNYRDS		1								1			
		8								8			
FERRARI-CARANO	FERRARI-CARANO	15								15			
		8								8			
FOUR VINES BIKEPURPLE WINE CO		7								7			
		1								1			
FOUR VINES MVRCPURPLE WINE CO		10								10			
FOUR VINES CUVEPURPLE WINE CO		6								6			
FRANCS CPPLA DSCOPPOLA FRANCISTY		438								438			
		34								34			
FRANK FAM VY NPFRANK FAMILY VYTY													
FRANZIA	WINE GROUP	1873		1873									
		4331		4331									
FREI BROS RS DCNORTH WALES WNSTY		38								38			
		12								12			
FREY BIODYNAMICFREY VINEYARDS		9								9			
		27								27			
FREY MENDOCINO	FREY VINEYARDS	15								15			
		12								12			
FREY ORGANIC	FREY VINEYARDS	6								6			
		96								96			
FRITZ ESTATE	TERLATO WNS INTY	1								1			
		7								7			
FRNCS CP DR CUTCOPPOLA FRANCISTY		25								25			
FROGS LEAP NAPAFROGS LEAP WINETTY		52								52			
		29								29			
CONCAN GL O VNEWINE GROUP		932					932						
		3368					3368						
GALLO FAM V TWNORTH WALES WNSTY		4227					4227						
		4053					4053						
GHOST PNE SN SJNORTH WALES WNSTY		277								277			
GIRARD OLD VINEDEUTSCH FAM W&STY		124								124			
		8								8			
GNARLY HEAD O VDELICATO VNYRDS		3098								3098			
		4990								4990			
GNARLIER HD DCVDELICATO VNYRDS		19								19			
		2507								2507			
GRAVITY HL SHRPWINE MERCHANT		58								58			
		13								13			
GREEN TRUCK	BRONCO WINE CO	3331								3331			
GRGICH HILLS	GRGICH HILLS	14								14			
		16								16			
GRGICH HILL ESTGRGICH HILLS		58								58			
HRM REX-GOL CALCONSTELLATION		1854								1854			
		2001								2001			
JOEL GOTTE DILL	SUTTER HOME WNTY	6								6			
		30								30			
JOEL GOTTE MOHR	SUTTER HOME WNTY	354								354			
		717								717			
KNDL-JKSN VN RSKENDALL-JACKSONTY		802								802			
KENWOOD JK LNDNKORBEL F & BROSTY		9								9			
KENWOOD SNMA COKORBEL F & BROSTY		172								172			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE										
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml		
KUNDE ESTATE	DEUTSCH FAM W&S	4								4			
LA CZAR DRY CRK	CHATEAU DIANA	163								163			
LEONARDT RESRVE	PALATEUR IMPRST	472								472			
LOLONIS	LOLONIS WINERY	15								15			
MARIETTA O V 48	MARIETTA CELLRS	5								5			
MCMANIS FAMILY	MCMANIS FAMILY	21								21			
MONTVNA DVR RCH	SUTTER HOME WNY	2								2			
MONTEVINA TERRA	SUTTER HOME WNY	17								17			
MURPHY-GD L DCE	KENDALL-JACKSON	5								5			
NALLE	NALLE WINERY	24								24			
NORMAN MONSTER	NORMAN VINEYRDS	32								32			
NORMAN MONSTER	NORMAN VINEYRDS	6								6			
ORIN SWFT SALDO	ORIN SWIFT CLRST	31								31			
ORIN SWFT SALDO	ORIN SWIFT CLRST	16								16			
PASO CREEK P RB	CONSTELLATION	56								56			
PASO CREEK P RB	CONSTELLATION	1								1			
PEACHY CNYN INC	PEACHY CYN WNR	200								200			
PEACHY CNYN INC	PEACHY CYN WNR	472								472			
PEACHY CYN WEST	PEACHY CYN WNR	1289								1289			
PEACHY CYN WEST	PEACHY CYN WNR	484								484			
PERRY CK ZINMAN	STAR CELLARS	840								840			
PERRY CK ZINMAN	STAR CELLARS	11								11			
PEZZI KING D CK	WINE MERCHANT	92								92			
PEZZI KING D CK	WINE MERCHANT	14								14			
PLUNGERHEAD LOD	THE OTHER GUYS	6								6			
PLUNGERHEAD LOD	THE OTHER GUYS	1168								1168			
PLUNGERHEAD DC	THE OTHER GUYS	1257								1257			
PLUNGERHEAD DC	THE OTHER GUYS	210								210			
PREDATOR LODI	RUTHERFRD RANCH	245								245			
PREDATOR LODI	RUTHERFRD RANCH	201								201			
PRIEST RNCH NAPS	SOMERSTON WIN CT	879								879			
PRIEST RNCH NAPS	SOMERSTON WIN CT	65								65			
PROJECT PASO	SEBASTIANI DON	65								65			
QUIVIRA	QUIVIRA VINEYRD	85								85			
QUIVIRA	QUIVIRA VINEYRD	8								8			
R MNDVI PVT SEL	CONSTELLATION	11								11			
R MNDVI PVT SEL	CONSTELLATION	782								782			
RM WOODBRIDGE	CONSTELLATION	3668					2089			1579			
RM WOODBRIDGE	CONSTELLATION	3527					2225			1302			
R STRNG KNTY VN	STRONG RODNEY	579								579			
R STRNG KNTY VN	STRONG RODNEY	351								351			
RAVENSWOOD TLDC	CONSTELLATION	4								4			
RAVENSWOOD TLDC	CONSTELLATION	17								17			
RAVENSWOOD SNMA	CONSTELLATION	845								845			
RAVENSWOOD SNMA	CONSTELLATION	825								825			
RAVENSWOOD VB	CONSTELLATION	4272					714			3558			
RAVENSWOOD VB	CONSTELLATION	3930					701			3229			
RAVNSWD BELLON	CONSTELLATION	5								5			
RAVNSWD BELLON	CONSTELLATION	1								1			
RAVNSWD BG RIVR	CONSTELLATION	6								6			
RAVNSWD BRRICIA	CONSTELLATION	1								1			
RAVNSWD BRRICIA	CONSTELLATION	10								10			
RAVNSWD DCKRSON	CONSTELLATION	2								2			
RAVNSWD OLD HLL	CONSTELLATION	3								3			
RAVNSWD OLD HLL	CONSTELLATION	3								3			
RAVNSWD ZEN ZIN	CONSTELLATION	792								792			
RAVNSWD ZEN ZIN	CONSTELLATION	812								812			
REDWOOD CRK CAL	NORTH WALES WNS	609					609						
REDWOOD CRK CAL	NORTH WALES WNS	804					804						
RENWOOD OLD VNE	RENWOOD WINERY	206								206			
RENWOOD FDDLTN	RENWOOD WINERY	11								11			
RENWOOD SIERRA	RENWOOD WINERY	1								1			
RENWOOD SIERRA	RENWOOD WINERY	344								344			
RIDGE EAST BNCH	RIDGE VINEYARDS	27								27			
RIDGE EAST BNCH	RIDGE VINEYARDS	35								35			
RIDGE LYTTON	RIDGE VINEYARDS	55								55			
RIDGE LYTTON	RIDGE VINEYARDS	20								20			
RIDGE PAPAGNI	RIDGE VINEYARDS	11								11			
RIDGE PAPAGNI	RIDGE VINEYARDS	6								6			
RIDGE PASO ROBL	RIDGE VINEYARDS	10								10			
RIDGE PASO ROBL	RIDGE VINEYARDS	10								10			
RIDGE PONZO VYD	RIDGE VINEYARDS	9								9			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
RIDGE YORK CRK	RIDGE VINEYARDS	128							128			
		10							10			
ROMBAUER NAPA	ROMBAUER VNYRDS	22							22			
		44							44			
ROSENBLM C CST	DIAGEO CHAT EST	784							784			
		512							512			
ROSENBLM MAGGIE	DIAGEO CHAT EST	1							1			
		2							2			
ROSENBLUM LYONS	DIAGEO CHAT EST	1							1			
		1399							1399			
ROSENBLUM CUVEE	DIAGEO CHAT EST	793							793			
		1							1			
ROSNBLM EAGLEPT	DIAGEO CHAT EST	1							1			
		1							1			
ROSENBLM PLNCHN	DIAGEO CHAT EST	3							3			
		11							11			
RUBICON EST PENC	COPPOLA FRANCIS	9							9			
		14							14			
SAUSAL PRVT RSV	SAUSAL WINERY	18							18			
		49							49			
SAUSAL SONOMA	SAUSAL WINERY	39							39			
		10							10			
SBSTNI SONOMA	FOLEY FAMILY WNT	211							211			
		313							313			
SEGHEISIO SONOM	SEGHEISIO FAMILY	2							2			
		10							10			
SEGHEISIO HM RNC	SEGHEISIO FAMILY	12							12			
		16							16			
SEGHSIO RCKPILE	SEGHEISIO FAMILY	5							5			
		1959							1853		106	
7 DEADLY ZINS	PHILPS MCHL&DVD	2236							2126		110	
		19							19			
SEXTNT CENT CST	VINTAGE IMPORTS	10							10			
		33							33			
SEXTNT PR HLYST	VINTAGE IMPORTS	18							18			
		4							4			
SHANNON RIDGE	SHANNON RIDGE	940							940			
		821							821			
SIMI SONOMA	CONSTELLATION	2							2			
		4							4			
SMOKING LOON	SEBASTIANI DON	196							196			
		286							286			
STARLITE EST GR	WINE MERCHANT	1							1			
		2							2			
STAPLEHEAD LOD	STAPLEHEAD WINE	5							5			
		20							20			
ST FRNCS PGN RSK	OBAND CORP	1							1			
		636							636			
ST FRANCIS O VN	KOBAND CORP	723							723			
		196							196			
ST FRANCIS PGN	IKOBAND CORP	286							286			
		1							1			
STORYBOOK NAPA	STORYBOOK MT VT	2							2			
		3055					3055					
SUTTER HOME	SUTTER HOME WNY	3260					3260					
		16							16			
TEIRA SONOMA	TEIRA WINES	16							16			
		11							11			
TERRA D'ORO AC	SUTTER HOME WNY	2877							2877			
		3							3			
TERRA D'ORO SHR	SUTTER HOME WNY	9							9			
		1							1			
THE FEDERALIST	TERLATO WNS INT	10							10			
		4							4			
TOAD HLW CACPNY	TOAD HOLLOW VYD	2790					2790					
		3569					3569					
TRINITAS CC OLD	TRINITAS CELLRS	19							19			
		47							47			
TWISTED ZIN OV	DELICATO VNYRDS	8							8			
		3							3			
VAN RUITEN LODIV	VAN RUITEN FAM	1							1			
		63							63			
VERMEIL FRED 56	SOUTHERN W&S	385							385			
		7							7			
VICTORY CAL	TUCK BCKTFR WNE	14							14			
		2							2			
WELLNGTN SN CTY	WELLINGTON VYD	6							6			
		706							706			
WINE WORKS ORG	ORGANIC WN WORK	7							7			
		14							14			
WINE WRK ZENFUL	ORGANIC WN WORK	2							2			
		6							6			
WILY JACK CAL	DIAGEO CHAT EST	706							706			

# NABCA SIZE SUMMARY

PENNSYLVANIA - 1/1/12 - 09/30/12

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
XYZIN 10Y OV CAACCOLADE WINES	TY	1192							1192			
	LY	730							730			
XYZIN 50Y OV RRACCOLADE WINES	TY	1							1			
X WINERY AMAZINX WINERY	TY	2							2			
	LY	20							20			
X WINERY NOVA X WINERY	TY	3							3			
	LY	2347							2347			
ZABACO R DNC BLNORTH WALES WNS	TY	1946							1946			
	LY	520							520			
ZABACO R HRTAGENORTH WALES WNS	TY	893							893			
	LY	438							438			
ZABACO R DRY CKNORTH WALES WNS	TY	447							447			
	LY	1							1			
ZINTRY SONOMA LOW COUNTRY IMP	TY	114							114			
	LY	21							21			
		TOTALTY	74224	1873	11280	17530			43435		106	
		TOTALTY	86878	4331	10542	21293			50602		110	
RED VARTL OTH * * * *												
ABACELA TEMPRNLCAPITAL W&S CO	TY	1							1			
	LY	23							23			
ALEX VLY CB FRCALX VALLEY VYD	TY	492					492					
	LY	708					708					
ARROWHEAD FRDNAARROWHEAD CLLRS	TY	4308					312		3996			
	LY	27							27			
BAREFOOT RD MOSNORTH WALES WNS	TY	2962							2962			
	LY	182							182			
BARBRSVL CB FRCBARBOURSVLL WNY	TY	4							4			
	LY	29							29			
BRNGR RED MSCTOTREASURY WN EST	TY	5							5			
	LY	223							223			
BIG HOUSE P SRHWINE GROUP	TY	243							243			
	LY	1972							1972			
BIG RED MONSTERTOTAL BEVERAGE	TY	2021							2021			
	LY	108							108			
BLUE MTN VCT PSBLUE MOUNTN VYD	TY	114							114			
	LY	1							1			
BOGLE PET SIRAHBOGLE VINEYARDS	TY	1							1			
	LY	1							1			
BOGLE PHANTOM BOGLE VINEYARDS	TY	1							1			
	LY	1							1			
BNNY DOON CIGARBONNY DOON VNYD	TY	1							1			
	LY	1							1			
C ANDREW MALBECIRONSTONE VNYRD	TY	1							1			
	LY	1							1			
BIG HOUSE RED WINE GROUP	TY	2299			786				1513			
	LY	1486							1486			
CAIN CUVEE CAIN CELLARS	TY	4							4			
	LY	24							24			
CCN CNSVCY P SRHWINE GROUP	TY	27							27			
	LY	932							932			
CCN RSV PET SRHWINE GROUP	TY	3					3					
	LY	187							187			
CHDSFRD PRP RSVCHADDSFORD WNY	TY	184							184			
	LY	19							19			
CHIMNY RCK ELVGTERLATO WNS INT	TY	392							392			
	LY	43							43			
CLINE MOURV ANCCLINE CELLARS	TY	6							6			
	LY	1							1		1	
CLINE LH MRVDRECLINE CELLARS	TY	36							36			
	LY	377							377			
CLINE AV CRGNECLINE CELLARS	TY	401							401			
	LY	63							63			
CLOVR HL DECHNCCLOVER HLL VNYD	TY	54							54			
	LY	14							14			
COL W CLORE PR STE MICHELLE WNT	TY	1							1			
	LY	1							1			
COL SOLARE RED STE MICHELLE WNT	TY	894							894			
	LY	41							41			
CONCAN CC P SRHWINE GROUP	TY	41							41			
	LY	56							56			
CONCAN C J P SRHWINE GROUP	TY	15							15			
	LY	15							15			
CCK ANTHOLOGY STE MICHELLE WNT	TY	1							1			
	LY	1							1			
COTURRI ALBRLLCOTURRI H&SONS	TY	1009							1009			
	LY	1528							1528			
CRANE LAKE MLBCBRONCO WINE CO	TY	1528							1528			
	LY	1911							1911			
CRANE LAKE P SRBRONCO WINE CO	TY	1							1			
	LY	21							21			
CRUSHER PET SYRWINE MERCHANT	TY	11							11			
	LY	1							1			
CURTIS HERITAGEFOLEY FAMILY WNT	TY	1							1			
	LY	1							1			



# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
DIALED IN	MAJESTC W&S USATY	5085							5085			
	LY	4							4			
EPIPHANY PT SRHMAJESTC W&S USATY		1							1			
	LY	9							9			
ETUDE GRCE BNSTTREASURY WN ESTTY		124							124			
	LY	8							8			
FERARI-CRN TRSRFERRARI-CARANO TY		14							14			
	LY	14							14			
FERARI-CRNO SNAFERRARI-CARANO TY		15							15			
	LY	2							2			
FESS PKR FRONTRPARKER FESS WNYTY		37							37			
	LY	17							17			
FOPPNO 96 PT SRSAN FRAN WN EXCTY		346							346			
	LY	387							387			
FRAN CP MLBC DCCOPPOLA FRANCISTY		756							756			
	LY	715							715			
FREY P SR BYDMCFREY VINEYARDS TY		68							68			
	LY	56							56			
FREY PET SIRAH FREY VINEYARDS TY		2							2			
	LY	19							19			
FRNCSCAN MGNFCTCONSTELLATION TY		590							590			
	LY	20							20			
FROGS LEAP P SRFROGS LEAP WINETY		6							6			
	LY	13							13			
GIRARD PET SYRHEDEUTSCH FAM W&STY		19							19			
	LY	2085					2085					
CONCAN GL P SRHWINE GROUP TY		5358					5358					
	LY	499					499					
GLENORA JAMMIN CAPITAL W&S CO TY		37					37					
	LY	37							37			
GUENOC PET SIRHGUENOC WINERY TY		9							9			
	LY	16							16			
HAHN EST CB FRCHAHN FAMILY WNETY		2							2			
	LY	2							2			
HEDGES RD MT RSHEDGES FMLY ESTTY		1478							1478			
	LY	248							248			
HORSE PL RL REDCAPITAL W&S CO TY		299							299			
	LY	282							282			
JOHNSN IVES NORJOHNSON EST WNYTY		9							9			
	LY	1							1			
JARHEAD RED FOLEY FAMILY WNTY		179							179			
	LY	29							29			
JARHEAD RESERVEFOLEY FAMILY WNTY		1							1			
	LY	1							1			
KEENAN CAB FRNCKEENAN WINERY TY		179							179			
	LY	29							29			
KENNTH VOLK TEMCAPITAL W&S CO TY		1							1			
	LY	1							1			
KIONA LEMBERGERKIONA VINEYARDSTY		1							1			
	LY	3							3			
L'UVGGO GM LUPOLA FMGLA BOLGNATY		176							176			
	LY	211							211			
LA JOTA PET SRHKENDALL-JACKSONTY		85							85			
	LY	2							2			
MASKED RD PT SHBRONCO WINE CO TY		9							9			
	LY	134							134			
MCMANIS PET SRHMCMANIS FAMILY TY		9							9			
	LY	9							9			
MERRYVL PROFILEMERRYVALE VNYDSTY		1							1			
	LY	1							1			
MILLBROOK CB FRWINEBOW INC TY		7503		7503								
	LY	7263		7260		3						
MILLR THE WORKSMILLER WNE WRKSTY		16							16			
	LY	239							239			
MNDVI CR FRTSMOKRUG CHARLES TY		646							646			
	LY	4							4			
MPHY-GD PT VRDKENDALL-JACKSONTY		13							13			
	LY	4							4			
MT VEEDER RESRVCONSTELLATION TY		2							2			
	LY	607							607			
MUNARI TEMPRNLOEAGLE ROCK VNYDSTY		759							759			
	LY	60							60			
NIEBM-CPLA RBCNCOPPOLA FRANCISTY		27							27			
	LY	4							4			
ORIN SWFT PAPLNORIN SWIFT CLRSTY		13							13			
	LY	4							4			
PARDCCI SUSTAINMENDOCINO WN GRITY		2							2			
	LY	2							2			
PEJU CAB FRANC PEJU PROVNC WNYTY		607							607			
	LY	759							759			
PENNYWS PS CAL THE OTHER GUYS TY		60							60			
	LY	27							27			
PHELPS INSIGNIAPHHELPS JOS VYDSTY		27							27			
	LY											

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
PREVAIL WST FCFERRARI-CARANO TY		6							6			
LY		1							1			
RAMSAY P SRH NCRASMUSSEN WINRYTY		15							15			
LY												
RAVNSWD VB P SRCONSTELLATION TY		1171							1171			
LY		886							886			
RED ROCK MALBECNORTH WALES WNSTY		2492							2492			
LY		1893							1893			
RED TRUCK P SRHBRONCO WINE CO TY		1							1			
LY												
REINDEER RANCH RUTHERFRD RANCHTY		40							40			
LY		5							5			
RENWOOD PET SYRRENWOOD WINERY TY		291							291			
LY		376							376			
RIDGE LYT P SRHRIDGE VINEYARDS TY		11							11			
LY												
ROSENBLM MRVDREDIAGEO CHAT ESTTY		1							1			
LY												
ROSNBLM HC P SRDIAGEO CHAT ESTTY		370							370			
LY		303							303			
RUBICON CAB FRCCOPPOLA FRANCISTY		3							3			
LY												
SEVN SNRS PT SRWINEBOW INC TY		228							228			
LY												
SPELLBOUND P SRFOLIO WINE CO TY		655							655			
LY		709							709			
ST FRANCIS CLRTKOBRAND CORP TY		62							62			
LY		1							1			
STG LP WNY P SRTREASURY WN ESTTY		4							4			
LY		967							967			
STE GENEVIEVE D'ANDREA WN LIQTY		860				860						
LY		1124				1124						
STLTZNR CF SLD STELTZNER VNYRD TY		1							1			
LY		192							192			
TABLS D TBLS RGVINEYARD BRANDSTY		2							2			
LY												
TBLS PTLN TBLS VINEYARD BRANDSTY		18							18			
LY												
TANDEM PELOTON WINE MERCHANT TY		5							5			
LY		592							592			
THE CRUSHR P SRSEBASTIANI DON TY		53							53			
LY												
TWO ANGEL P SRHCAPITAL W&S CO TY		11							11			
LY		10							10			
THORN HL PT SRHTHORN HILL VNYD TY		4							4			
LY		12							12			
TRENTDUE O PTCHTRENTADUE WINRYTY		107							107			
LY												
TRINITAS OV P STRINITAS CELLRSTY		1							1			
LY		6							6			
TRIN NV CP W PVSUTTER HOME WNYTY		2							2			
LY												
TURNBULL OLD BLTURNBULL WINE TY		28							28			
LY												
TRUCHARD TMLLOTRUCHARD VNYRD TY		1							1			
LY												
VALLY MN CV LNAKORBEL F & BROSTY		36							36			
LY		875							875			
VINUM CEL PT SRVINUM WINE IMRTY		30							30			
LY												
LE MISTRAL MONTLE MISTRAL VYRD TY		237							237			
LY		502							502			
WINE WRK NRT TROORGANIC WN WORKTY		1							1			
LY		45							45			
TOTAL TY		43092		7503		786		4248	30554		1	
TOTAL LY		35860		7260		3		7230	21367			
SANGIOVESE	* * * *											
ALEX VALLEY ESTALEX VALLEY VYD TY		13							13			
LY												
ANDRETTI SNGVSEANDRETTI WINERY TY		56							56			
LY		59							59			
FREY MENDOCINO FREY VINEYARDS TY		46							46			
LY		20							20			
LUNA SANGIOVESELUNA VINEYARDS TY		201							201			
LY												
TOTAL TY		316							316			
TOTAL LY		79							79			
RED BLND/MRTG	* * * *											
A TO Z NGHT&DAYA TO Z WNE WRKSTY		67							67			
LY												
APOTHIC RED CALNORTH WALES WNSTY		15903							15903			
LY		9733							9733			
ALEX VLY SRH/MLALEX VALLEY VYD TY		84							84			
LY		45							45			
ARCHIPEL SONOMAKENDALL-JACKSON TY		10							10			
LY		452							452			

# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
ARTESA ELE MRTG	AVENIU BRANDS	793							793			
ARTESA ELEMENTS	AVENIU BRANDS	196							196			
B CELLRS 25 NAPB	CELLARS	2							2			
BAREFOOT SWT RDN	NORTH WALES WNS	10399					6141		4258			
		4440					1205		3235			
BENNTT LN MAXMS	BENNETT LANE WNT	21							21			
		386							386			
BERNGR FNDR RED	TREASURY WN EST	220							220			
BERNGR KNGT MTG	TREASURY WN EST	34							34			
BERNRDS MARINUS	BERNARDUS WINRY	358							358			
		564							564			
BLACKBIRD ARISE	MAJESTC W&S USA											
		7							7			
BLACKBRD ILLSTN	MAJESTC W&S USA	7							7			
		29							29			
BLACKSTN RUBRIC	CONSTELLATION											
		5							5			
BLACKSTN DELCTB	CONSTELLATION	1011							1011			
		40							40			
BONTERRA MCNAB	FETZER VINYARDS											
		3							3			
BORRA FUSION	BORRA VINEYARDS											
		3							3			
BOTA BOX RED CA	DELICATO VNYRDS	1717			1717							
BRNGR WH ZN/MS	TREASURY WN EST	153					153					
BRUTOCAD QUADR	BRUTOCAD CELLRS	597							597			
C D BOIS MRLSTN	CONSTELLATION	549							549			
		116							116			
C D BOIS ROUGE	CONSTELLATION	13							13			
C KRUG GENERATN	KRUG CHARLES	5							5			
		9							9			
CAIN FIVE	CAIN CELLARS	2							2			
CAKEBRD DANCING	KOBRAND CORP	16							16			
		9							9			
CARINI FR MN	SUCARINI WINERY	308							308			
		108							108			
CELANI TENCIOUS	SOUTHERN W&S	10							10			
CHASNG LIONS NP	WINEBOW INC											
		1							1			
CHESTR KDDR COL	SOUTHERN W&S	4							4			
CHUKKER	MARGERUM WINE	121							121			
CLINE CASHMERE	CLINE CELLARS	393							393			
		423							423			
CLAY ST CB P SR	DELICATO VNYRDS											
		1							1			
CLOS LACH MRTG	CLOS LACHANCE	470							470			
		275							275			
COL G EST AMT	GESTE MICHELLE WNT	70							70			
COL MRLT/CAB TV	STE MICHELLE WNT	3289					3275		14			
		4121					3046		1075			
COHO HEADWATER	WINE MERCHANT	5							5			
CONTINUUM NAPA	WINE MERCHANT	3							3			
CONUNDRUM	CAYMUS VINYARDS	502							502			
BNNY DN CONTRA	BONNY DOON VNYD	15							15			
COSENTINO MED	COSENTINO VNYDS	11							11			
		194							194			
CSM ORPHELIN	STE MICHELLE WNT	1							1			
CURTIS CRSSROAD	WINE MERCHANT											
		5							5			
DALLIANCE	SOUTHERN W&S	1708							1708			
DECOY RED NAPA	DUCKHORN WNE COT											
		2							2			
DOMINUS MERTAGE	MARQS&DMN USA	13							13			
		1							1			
DOMINUS EST N V	SOUTHERN W&S	2							2			
DOMINUS NPANOOK	MARQS&DMN USA	4							4			
		20							20			

# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
DOOBIE JACK ASS	CAPITAL W&S CO	1216				1216						
DREAMNG TR CRSH	CONSTELLATION	91				91						
DREAMNG TR CRSH	CONSTELLATION	1162							1162			
DRY CRK MERITGE	DRY CREEK VNYRDT											
DRY CRK MERITGE	DRY CREEK VNYRDT	1							1			
DUCKHORN DECOY	DUCKHORN WNE COT	96							96			
EAGLE EYE VLPT	MAJESTC W&S USA	2							2			
EAGLE EYE VLPT	MAJESTC W&S USA	26							26			
EASTON HOUSE RD	WINE MERCHANT	10							10			
EASTON HOUSE RD	WINE MERCHANT	2							2			
ECLUSE ENSEMBLE	WINE MERCHANT	2							2			
EDWRD SLLR CUVEE	EDWARD SELLERS	22							22			
EDWRD SLLR CUVEE	EDWARD SELLERS	75							75			
ENSEMBLE RED CAD	IAGEO CHAT EST	1							1			
ENSEMBLE RED CAD	IAGEO CHAT EST	5							5			
EOS FRENCH CONN	FOLEY FAMILY WNT	1							1			
EOS FRENCH CONN	FOLEY FAMILY WNT	70							70			
ESTANCIA RES PR	CONSTELLATION	4							4			
ESTANCIA RES PR	CONSTELLATION	46							46			
FAIR HARE SIMPL	LUXE COLLCTIONS	2							2			
FAIR HARE SIMPL	LUXE COLLCTIONS	103							103			
CONCN CRMSN CLV	WINE GROUP	267							267			
FISHR CMERN RED	WILSON DANIELS	1							1			
FISHR CMERN RED	WILSON DANIELS	1							1			
FLIRT CAL	DEUTSCH FAM W&S	8							8			
FLIRT CAL	DEUTSCH FAM W&S											
FLORA SPG TRLG	FLORA SPRNGS WNT	57							57			
FLORA SPG TRLG	FLORA SPRNGS WNT	63							63			
FOGARTY MERITGE	FOGARTY WINERY											
FOGARTY MERITGE	FOGARTY WINERY	5							5			
14 HANDS HOT TR	STE MICHELLE WNT	805							805			
14 HANDS HOT TR	STE MICHELLE WNT											
FRNCS CP DR CUT	COPPOLA FRANCIS	21							21			
FRNCS CP DR CUT	COPPOLA FRANCIS	12							12			
FRNCS CPPLA RS	COPPOLA FRANCIS	2965							2965			
FRNCS CPPLA RS	COPPOLA FRANCIS	3166							3166			
GEYSER PK RS AV	ACCOLADE WINES											
GEYSER PK RS AV	ACCOLADE WINES	91							91			
GIRARD ARTISTRY	DEUTSCH FAM W&S	11							11			
GIRARD ARTISTRY	DEUTSCH FAM W&S	5							5			
GNARLY HEAD AUT	DELICATO VNYRDS	595							595			
GNARLY HEAD AUT	DELICATO VNYRDS											
GOODNIGHT MRTG	FOLEY FAMILY WNT											
GOODNIGHT MRTG	FOLEY FAMILY WNT	1							1			
HALL DARWIN RED	HALL WINES											
HALL DARWIN RED	HALL WINES	4							4			
HAHN EST MERTGE	HAHN FAMILY WNE	325							325			
HAHN EST MERTGE	HAHN FAMILY WNE	363							363			
HAVENS BLK&BLU	BILLINGTON IMP	708							708			
HAYMN&HLL RS	MCONSTELLATION											
HAYMN&HLL RS	MCONSTELLATION	8							8			
HEDGES FE 3 VYD	HEDGES FMLY EST	17							17			
HEDGES FE 3 VYD	HEDGES FMLY EST	3							3			
HIGHFLYR CNTRL	SOMERSTON WIN CT											
HIGHFLYR CNTRL	SOMERSTON WIN CT	6							6			
HOME GROWN CAL	WINE MERCHANT											
HOME GROWN CAL	WINE MERCHANT	17							17			
HOOK&LDR STN 1	WINEBOW INC	47							47			
HOOK&LDR STN 1	WINEBOW INC											
IRON HORSE BDX	IRON HORSE VNYD	1							1			
IRON HORSE BDX	IRON HORSE VNYD	6							6			
JADE MT RED RH	IAGEO CHAT EST											
JADE MT RED RH	IAGEO CHAT EST	10							10			
JAYSON PROP NAP	WINEBOW INC	2							2			
JAYSON PROP NAP	WINEBOW INC											
JUSTIN JUSTFCT	JUSTIN VINEYRDS	1							1			
JUSTIN JUSTFCT	JUSTIN VINEYRDS	5							5			
JUSLYN NAPA RED	JUSLYN VINEYARD											
JUSLYN NAPA RED	JUSLYN VINEYARD	1							1			
KDL-JKSN VR SUM	KENDALL-JACKSON	1376							1376			
KDL-JKSN VR SUM	KENDALL-JACKSON	821							821			
K-J VN RES MRTG	KENDALL-JACKSON											
K-J VN RES MRTG	KENDALL-JACKSON	727							727			
KLUGE EST WORLD	KLUGE ESTATE											
KLUGE EST WORLD	KLUGE ESTATE	2							2			
L'ECOLE # 41 CV	L'ECOLE WINERY	13							13			
L'ECOLE # 41 CV	L'ECOLE WINERY											
L'ECOLE 41 PRG	L'ECOLE WINERY	6							6			
L'ECOLE 41 PRG	L'ECOLE WINERY	1							1			
L'ECOLE PEP RD	L'ECOLE WINERY	5							5			
L'ECOLE PEP RD	L'ECOLE WINERY											
LARKMEAD FIREB	LARKMEAD VNYRDS	1							1			
LARKMEAD FIREB	LARKMEAD VNYRDS	1							1			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE										
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml		
LIBRTY SCHL CUV	TREANA WINERY	TY 43								43			
		LY 32								32			
LONGBOARD P BRK	WINEBOW INC	TY 8								8			
		LY 4								4			
LEWIS ALECS BLD	LEWIS CELLARS	TY 4								4			
		LY											
MAGNIFICENT WNE	PRECEPT BRANDS	TY 1055								1055			
		LY 1391								1391			
MASKED RIDER RDB	BRONCO WINE CO	TY 296								296			
		LY 332								332			
MEDLOCK AMES AV	CAPITAL W&S CO	TY 196								196			
		LY											
MENAGE A TROIS	SUTTER HOME WNY	TY 15392								15392			
		LY 17214								17214			
MIDDLE SIS RBEL	DELICATO VNYRDS	TY 2394								2394			
		LY 107								107			
MIDNIGHT F MOON	MIDNIGHT CELLRS	TY 335								335			
		LY											
MILLBROOK HUNT	WINEBOW INC	TY 3								3			
		LY 6								6			
MURRTA WLL SPUR	PARROTT CO NEW	TY 2								2			
		LY 5								5			
NIEBAUM CLRT CBC	COPPOLA FRANCIS	TY 3813								3813			
		LY 4076								4076			
NORD RED CUVEE	NORD EST WINES	TY 1								1			
		LY											
ORIN SWIFT ABST	ORIN SWIFT CLRST	TY 8								8			
		LY											
OPUS ONE	CONSTELLATION	TY 4								4			
		LY 26								26			
ORIN SWFT PRSNR	ORIN SWIFT CLRST	TY 251								251			
		LY 337								337			
PAHLMeyer PRPTY	PAHLMeyer WINRY	TY											
		LY 3								3			
PARLAY BOOKMK	KERRAMIAN ESTATE	TY 21								21			
		LY											
PAZZO NAPA VLLY	BACIO DIVINO	TY 868								868			
		LY											
PEACHY CN CRQUE	PEACHY CYN WNR	TY											
		LY 4								4			
PEIRANO OTHR RDV	VINTAGE IMPORTS	TY 45								45			
		LY 15								15			
PEIRANO UNKNOWN	VINTAGE IMPORTS	TY 24								24			
		LY											
PERFECT UNION	SOUTHERN W&S	TY 640								640			
		LY											
PRIMAL ROOT CAL	CONSTELLATION	TY 926								926			
		LY 37								37			
PROJECT PASO RD	SEBASTIANI DON	TY 41								41			
		LY 2								2			
PURPLE COWBOY	DELICATO VNYRDS	TY 663								663			
		LY 44								44			
QUADRANT	CONTINENTAL VYD	TY 1367								1367			
		LY											
QUINTESSA MRTGE	HUNEEUS VINTNER	TY 10								10			
		LY 11								11			
R MNDV PS MRTGE	CONSTELLATION	TY 1045								1045			
		LY 1131								1131			
RAVENSWD PCKBR	YCONSTELLATION	TY 2								2			
		LY 5								5			
RAVENSWOOD ICON	CONSTELLATION	TY 271								271			
		LY 1								1			
RAVINES NW YORK	WINEBOW INC	TY 3								3			
		LY 12								12			
RED TRUCK BLEND	BRONCO WINE CO	TY 1660								1660			
		LY 1480								1480			
RED TRK MIN BRL	BRONCO WINE CO	TY 3				3							
		LY 139				139							
RIDGE GEYSR CAL	RIDGE VINEYARDS	TY 1								1			
		LY											
RIDGE GYSR ALEX	RIDGE VINEYARDS	TY 13								13			
		LY 29								28			
RIDGE MERLT/CAB	RIDGE VINEYARDS	TY 2								2		1	
		LY 3								3			
RIDGE MNTE BLL	RIDGE VINEYARDS	TY 6								6			
		LY											
RIDGE SNTA CRUZ	RIDGE VINEYARDS	TY											
		LY 4								4			
RM WDBG CAB-MRL	CONSTELLATION	TY 2839					2839						
		LY 2220					2220						
RUBICON EST PROC	COPPOLA FRANCIS	TY 9								9			
		LY 7								7			
RUDD OAKVLLR RDR	RUDD WINERY	TY 1								1			
		LY 3								3			
SAGELND CAB/MRL	DIAGEO CHAT EST	TY 1								1			
		LY 20								20			
SANTERRA CLLR	VIANSA WINERY	TY 1842								1842			
		LY											

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
SEVEN DAUGHTERS	TERLATO WNS INTTY	928							928			
	LY	890							890			
SEVEN HLS PLNNG	SEVEN HILLS WNYTY	920							920			
	LY											
SHANNON WRANGLR	SHANNON RIDGE	239							239			
	LY	372							372			
SHOWKT ASNT SN	SHOWKET VINYRDS	5							5			
	LY	22							22			
SIMPLY NKD UNDR	CONSTELLATION	16							16			
	LY											
SKINNYGRL RD C	BEAM INC	1071							1071			
	LY											
SNQ WST ST R CV	STE MICHELLE WNTY	72							72			
	LY											
SODARO EST P R	SODARO EST WNR	81							81			
	TY											
SPRNG VLY URIA	HSTE MICHELLE WNTY	24							24			
	LY	8							8			
CSM MERTG ART	SSTE MICHELLE WNTY	16							16			
	LY	2							2			
ST FRANCIS RED	KOBRAND CORP	1103							1103			
	LY	1585							1585			
ST SUPERY ELU	ST SUPERY VYNR	4							4			
	DTY											
STARK RAVNG RE	DIAGEO CHAT EST	60							60			
	TY											
STEVEN KENT LM	WINE MERCHANT	9							9			
	TY	695							695			
STERLNG VC MR	DIAGEO CHAT EST	1648							1648			
	TY	808							808			
STERLNG SVR RE	DIAGEO CHAT EST	3							3			
	TY											
SUTTR HM SWT	RDSUTTER HOME WNYTY	11261				6384			3388			1489
	LY	10573				7334			2112			1127
TERLATO CARDIN	LTERLATO WNS INTTY	1							1			
	LY	1							1			
THREE RVRS MR	TGFOLEY FAMILY WNTY	7							7			
	LY											
THREE RV MLB/M	RFOLEY FAMILY WNTY	27							27			
	LY											
THORNY ROSE RE	DCONSTELLATION	21							21			
	TY											
TO CELEBRTE P	WLWINEBOW INC	3							3			
	TY											
TOMASELLO BRO	OMSOUTHERN W&S	94							94			
	TY											
TRIN NV MERTAG	ESUTTER HOME WNYTY	14							14			
	LY	13							13			
TRINITAS OV CU	VTRINITAS CELLRS	3							3			
	TY	6							6			
TROUBLEMAKER	TREANA WINERY	38							38			
	TY											
TRRE RG TET T	ETWINE MERCHANT	2							2			
	TY											
TOASTED HD UN	TCONSTELLATION	548							548			
	TY	639							639			
TY CATON TYTN	UMNORTHERN WN&SPTTY	36							36			
	LY	123							123			
UN4SEEN CAL RE	DMAJESTC W&S USATY	370							370			
	LY	563							563			
VAGABOND BLEND	BACIO DIVINO	8							8			
	TY											
VAN RUITN CB/S	HVAN RUITEN FAM	11							11			
	TY											
VERSN SYNCH ST	GKRUPP BROTHERS	3							3			
	TY											
VEZER LA SALT	TEVEZER FMLY VNYDTY	189							189			
	LY											
VIANSA SMPR MI	GVIANSAN WINERY	14							14			
	TY	1927							1927			
VIANSA CUCINA	VIANSA WINERY	2							2			
	TY	739							739			
VIADER RED	VIADER VINEYARD	3							3			
	TY											
VIANSA SMPR AV	NVIANSAN WINERY	111							111			
	TY											
VIGILANCE CIM	RNSOUTHERN W&S	32							32			
	TY	1742							1742			
VINDELLOCKS SN	LOW COUNTRY IMP	4							4			
	TY											
CRU NAPA	MAJESTC W&S USATY	634							634			
	LY	517							517			
VOLKR EISLE TR	ZVOLKER EISELE	35							35			
	TY											
WATERBRK RD M	TNPRECEPT BRANDS	17							17			
	TY											
WINE WRK RADIC	LORGANIC WN WORKTY	29							29			
	LY											

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
XTANT RED NAPA	MAJESTC W&S USATY	266							266			
X WINERY	X WINERY	81							81			
ZACA MESA CUVEE	ZACA MESA WINE	14							14			
ZACA MESA Z THR	ZACA MESA WINE	15							15			
		1							1			
	TOTALTY	104804			1720	20008			81587			1489
BLUSH	* * * *	77084			139	13896			61921		1	1127
ARROWHEAD BUFLO	ARROWHEAD CLLRSTY	222						222				
		299						299				
BLUE MOUNTAIN	BLUE MOUNTN VYD	244							244			
		207							207			
BROOKMR T O GSE	BROOKMERE FARM	20							20			
		25							25			
BULLY HL GROWER	BULLY HILL VNYD	1008					1008					
		1155					1155					
BULLY HL L GOAT	BULLY HILL VNYD	908							908			
		840							840			
CARLO ROSSI FLV	NORTH WALES WNSTY	7615		7615								
		7539		7539								
CHADSRD SUNSET	CHADDSFORD WNY	828							828			
		961							961			
CLOVER HL HLDAY	CLOVER HLL VNYD	40							40			
		21							21			
FRANZIA BOX	WINE GROUP	64616	64616									
		56888	56888									
FROG HLLW PK NGB	BROOKMERE FARM	130							130			
		143							143			
LIVINGSTON CLLR	NORTH WALES WNSTY	4				4						
		3767				3767						
NITTANY MOUNTN	NITTANY VINEYRD	192							192			
		203							203			
PETER VLLA FLVD	NORTH WALES WNSTY	16605	16605									
		12805	12805									
PRESQUE ISL CRK	PRESQUE ISLE WNTY	562					562					
		531					531					
SNTSBRY VIN GRSS	SAINTSBURY WNR	35							35			
		137							137			
	TOTALTY	93029	81221	7615	4	1792			2397			
ROSE	* * * *	85521	69693	7539	3767	1985			2537			
A TO Z	A TO Z WNE WRKSTY	114							114			
		95							95			
B DN VN GRS CGR	BONNY DOON VNYD	117							117			
BAREFOOT PK MSC	NORTH WALES WNSTY	466					466					
BE. FLRTY P MSC	TREASURY WN ESTY	357							357			
BLLY HL SW WLTR	BULLY HILL VNYD	5210			2588	2622						
		4550			2073	2477						
C ROSSI VIN FLV	NORTH WALES WNSTY	9221		9221								
		9632		9632								
CARN CK FLDC VGC	CARNEROS CRK WNTY	80							80			
CHARLES&CHARLES	USA WINE WEST	104							104			
CLINE MRVDR RSE	CLINE CELLARS	6							6			
		154							154			
FOLIE A'DEUX MTS	SUTTER HOME WNY	1429							1429			
		1799							1799			
FRN CPL SOFIA	COPPOLA FRANCISTY	175							175			
		174							174			
LIVINGSTON RED	NORTH WALES WNSTY	7177			7177							
		6922			6922							
NISSLEY FANTASY	NISSLEY INC	1182							1182			
		1407							1407			
PAUL MASSON AMR	CONSTELLATION	4790		31	4759							
		5115		2889	2226							
REINDEER RANCH	RUTHERFRD RANCH	45							45			
		10							10			
SKINNYGIRL CAL	BEAM INC	846							846			
SOTER NRTH VLLY	SOTER VINEYARD	20							20			
STTR HM PNK MSC	SUTTER HOME WNY	8850				4507			4207			136
TOAD HLW EYE OF	TOAD HOLLOW VYD	47							47			
		44							44			
WINE BY JOE	WINEBOW INC	63							63			
		207							207			
WOLFFER LNG ISL	WINEBOW INC	17							17			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE												
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml				
		TOTALTY	40316												
		TOTALTY	30109		9252 12521	14524 11221	7595 2477			8809 3890					136
PNK GENRC OTH	* * * *														
B GRFN SGVS RSE	BARNARD GRIFFINTY	LY	138							138					
		LY	5							5					
		TOTALTY	138							138					
		TOTALTY	5							5					
CATAWBA	* * * *														
CLOVER HILL PNK	CLOVER HLL VNYDTY	LY	1952							1952					
		LY	2258							2258					
GOLD SEAL CTW P	CONSTELLATION TY	LY	1					1							
JOHNSON EST PNK	JOHNSON EST WNYTY	LY	2291					2291							
		LY	1883					1883							
PENN-SHORE C P	PENN-SHORE VNYDTY	LY	696							696					
		LY	817							817					
		TOTALTY	4940					2292		2648					
		TOTALTY	4958					1883		3075					
GRNCH/W GRNCH	* * * *														
B DOON CLS GLRY	BONNY DOON VNYDTY	LY	2							2					
CLOS LACHANCE	CLOS LACHANCE TY	LY	2							2					
FRAN WH GRN BOX	WINE GROUP TY	LY	9723	9723											
		LY	11745	11745											
MCDOWELL GRNCH	MCDOWELL VLY VNTY	LY	1							1					
MILLR WW LK CTY	MILLER WNE WRKSTY	LY	1							1					
		LY	1							1					
PETER VELLA	NORTH WALES WNSTY	LY	10592	10592											
		LY	7080	7080											
SPNCR RLSN BLNC	SPENCER ROLOSONTY	LY	1							1					
		LY	1							1					
STEVEN KENT LMV	WINE MERCHANT TY	LY	5							5					
		TOTALTY	20323	20315						8					
		TOTALTY	18830	18825						5					
WHITE MERLOT	* * * *														
BERNGER CAL COL	TREASURY WN ESTTY	LY	8987				6492			2495					
		LY	9581				7036			2545					
FRANZIA WHT MRL	WINE GROUP TY	LY	10911	10911											
		LY	10329	10329											
GALLO FAM V TWN	NORTH WALES WNSTY	LY	5800				5800								
		LY	4326				4326								
STTR HM WHT MRL	SUTTER HOME WNYTY	LY	28591				21949			3607				3035	
		LY	33371				26380			3864				3127	
SUTTER HM 2PACKS	SUTTER HOME WNYTY	LY	2816				2816								
		LY	1908				1908								
		TOTALTY	57105	10911			37057			6102				3035	
		TOTALTY	59515	10329			39650			6409				3127	
WHT ZINFANDEL	* * * *														
ALMADEN WHT BIB	WINE GROUP TY	LY	9284	9284											
		LY	9451	9451											
ALMADEN CALIF	WINE GROUP TY	LY	2511				1	2510							
		LY	33				33								
ALMADEN CASK	WINE GROUP TY	LY	1013				1013								
BAREFOOT CAL	NORTH WALES WNSTY	LY	9016					9016							
		LY	8301					8301							
BERNGER CAL COL	TREASURY WN ESTTY	LY	43699				28783			12793				2123	
		LY	46354				30296			14000				2058	
CARLO ROSSI RSV	NORTH WALES WNSTY	LY	7337	7337											
		LY	5161	5161											
CORBETT CANYON	WINE GROUP TY	LY	8503				2054	6449							
		LY	11417				2787	8630							
FOXHORN	WINE GROUP TY	LY	17231					17231							
		LY	15286					15286							
FRANZIA BOX	WINE GROUP TY	LY	54174	43646			10528								
		LY	52013	41920			10093								
COPPER RIDGE	NORTH WALES WNSTY	LY	6099					6099							
		LY	6675					6675							
GALLO FAM V TWN	NORTH WALES WNSTY	LY	9291					9279							
		LY	11572					10060						12	
INGLENOOK VNYRD	WINE GROUP TY	LY	12906					12906						1512	
		LY	11627					11627							
PETER VELLA	NORTH WALES WNSTY	LY	22000	22000											
		LY	17715	17715											
RM WOODBRIDGE	CONSTELLATION TY	LY	16422					12800		3143				479	
		LY	19736					14955		3982				799	
SETTLERS CREEK	SETTLER'S CREEKTY	LY	11												
		LY	3307				11								
SUTTER HM 2PACKS	SUTTER HOME WNYTY	LY	5915					5915							
		LY	4127					4127							



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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
SUTTER HM WHITES	SUTTER HOME WNY	91292				66735			12678			11879
		99174				75285			13683			10206
TABLE LEAF	MAJESTC W&S USA	8127				3858			4269			
		64				55			9			
VENDANGE	CONSTELLATION	451				4		428		19		
		1274						599		675		
	TOTAL	321791	82267		12626	179075		428	32883	19		14493
	TOTAL	326778	74247		17201	187807		599	31674	675		14575
PNK VARTL OTH	* * * *											
ADELSHM PIN BLC	ADELSHEIM VNYRD	6							6			
		16							16			
B DN VN GRS CGR	BONNY DOON VNYD	17							17			
		140							140			
BELLE GLS PN BLC	CAYMUS VINYARDS	14							14			
		29							29			
CHRL&CHRL SR RS	USA WINE WEST	9							9			
		155							155			
FOUR GRCS PN BL	WINEBOW INC	1							1			
		6							6			
FROG LP GRENVLL	FROGS LEAP WINE	91							91			
		107							107			
I'M ROSE NV CAB	FOLIO WINE CO	321							321			
		1							1			
LAETITIA PN BL	LAETITIA VYD&WNT	1							1			
		28							28			
LIEB CB FRC RSE	DESCHERE WN&SPT	28							28			
		4							4			
PINK TRUCK CAL	BRONCO WINE CO	1425							1425			
		2							2			
	TOTAL	192							192			
	TOTAL	2180							2180			
CHABLIS	* * * *											
ALMADN MT WH BX	WINE GROUP	12664	12664									
		14844	14844									
CARLO ROSSI	NORTH WALES WNS	31769		25698		6071						
		29914		23614		6300						
CHATEAU LUZERNE	CONSTELLATION	1		1								
		2568		2568								
FRAN O WLD CLS	WINE GROUP	25828	25828									
		25297	25297									
LIVINGSTON CLLR	NORTH WALES WNS	8094			8094							
		8095			8095							
INGLENOOK VNYR	WINE GROUP	2					2					
		3745		27	3718							
PAUL MASSON AMR	CONSTELLATION	7189		3668	1823		1	1697				
PETER VELLA	NORTH WALES WNS	13298	13298									
		12126	12126									
	TOTAL	95399	51790	25726	11812	6071						
	TOTAL	100035	52267	29850	9918	6303		1697				
RHINE	* * * *											
ALMADEN MT CASK	WINE GROUP	4			4							
		1			1							
ALMADEN MNT WHT	WINE GROUP	11755	11755									
		12667	12667									
ALMDN MT BAG BX	WINE GROUP	6496		6496								
		6929		6929								
RHINE PK ROSSI	NORTH WALES WNS	31237	31237									
		27368	27368									
FRANZIA CRSP BX	WINE GROUP	7949	7949									
		9192	9192									
INGLENOOK VNYR	WINE GROUP	1		1								
		57437	50941	6496								
	TOTAL	56162	49227	6930	5							
WHT GENRC OTH	* * * *											
ALMADN CHBLS RS	WINE GROUP	1	1									
		34							34			
BULLY HILL GOAT	BULLY HILL VNYD	750							750			
		556							556			
CHADDSFORD NGR	CHADDSFORD WNY	1282							1282			
		1330							1330			
CLOVR HL NIAGR	CLOVER HLL VNYD	952							952			
		1135							1135			
CUPCAKE ANGL CA	WINE GROUP	95							95			
		15							15			
FREY NATURAL	FREY VINEYARDS	149							149			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
HAZLITT WH STAG	HAZLITT 1852 VV	TY 241 LY 134							241			
HAZLITT WHT CATH	HAZLITT 1852 VV	TY 6492 LY 4895				4677			1484			331
KENWOOD WHITE	KORBEL F & BRO	TY 9 LY 53							9			
MAZZA NIAGRA WH	MAZZA VINEYARDS	TY 2644 LY 2425				1779			865			
MAZZA VIDAL BLC	MAZZA VINEYARDS	TY 68 LY 55				1662			763			
MILLBROOK TOCAI	WINEBOW INC	TY 1 LY							1			
MURRTA WLL WHIP	PARROTT CO NEW	TY 3 LY							3			
NISSLEY NIAGARA	NISSLEY INC	TY 521 LY 580							521			
NISSLEY RHAPSODY	NISSLEY INC	TY 312 LY 339							312			
NITTANY MOUNTN	NITTANY VINEYRD	TY 106 LY 116							106			
NITTANY MT MIST	NITTANY VINEYRD	TY 44 LY 46							44			
TAMANEND HNYSKLL	& R WINE COMPT	TY 2 LY 8			2							
TAYLOR LAKE C W	CONSTELLATION	TY 1261 LY 2707			1260		1					
TAYLOR LK SFT W	CONSTELLATION	TY 2785 LY 2462			2705		2785					
WIDMER L NGR WH	CONSTELLATION	TY 2 LY			2							
WOODBIRD SWT WHT	CONSTELLATION	TY 572 LY					572					
	TOTALTY	18155			1262		9814		6748			331
	TOTALTY	17027	1		2715		7714		6274			323
PN GRIS/GRGIO	* * * *											
A TO Z OREGON	A TO Z WNE WRKST	TY 87 LY							87			
ADELSHM PNT GRS	ADELSHEIM VNYRD	TY 42 LY 19							42			
ANNE AMIE WILL	MANNE AMIE VNYD	TY 9 LY 57							9			
BANDIT CAL	SUTTER HOME WNY	TY 725 LY 586								725		
BARBRVL PNT GRG	BARBOURSVLL WNY	TY 9 LY							9			
BAREFOOT CAL	NORTH WALES WNS	TY 45678 LY 41115					33688		9906			2084
BE. BRIGHT CAL	TREASURY WN EST	TY 331 LY					30365		9306			1444
BLACK BOX CAL	CONSTELLATION	TY 9763 LY 6438			9763							
BRNGR FNDRS EST	TREASURY WN EST	TY 1016 LY 875							1016			
BRNGR PN GRG PVT	TREASURY WN EST	TY 5073 LY 5143					5070		3			
C D BOIS PN GRG	CONSTELLATION	TY 1532 LY 1447					4319		824			
CASTLE RK P GR	CASTLE ROCK WNY	TY 65 LY							65			
CELLAR NO 8 CAL	TREASURY WN EST	TY 547 LY 230							547			
CHATTER CREEK	CHATTER CREEK	TY 50 LY 39							50			
CHDSFRD PN GRIG	CHADDSFORD WNY	TY 117 LY 103							117			
CLINE PINOT GRS	CLINE CELLARS	TY 5 LY							5			
CLOUDLINE P GR	DREYFUS ASHBY	TY 9 LY 333							9			
CLOVR HLL P GR	CLOVER HLL VNYD	TY 141 LY 134							141			
COL GRND ESTATE	ESTE MICHELLE WNT	TY 712 LY 457							712			
CONCANNON CC	WINE GROUP	TY 806 LY 938							806			
COSENTINO	COSENTINO VNYDS	TY 2 LY 39							2			
COVEY RUN	NORTH WALES WNS	TY 1 LY							1			
CRBT CNYN P GR	WINE GROUP	TY 7820 LY 6551					7820					
DAEDALUS CELLRS	DAEDALUS CELLRS	TY 2 LY 5					6551					
D GEHRS SNT BR	AMERICAN EST WNT	TY 9 LY							9			
BOTA BOX CAL	DELICATO VNYRDS	TY 8928 LY 6828			8928							

# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
ECHELON NAPA VLVINERY EXCHANGE	TY	1							1			
	LY	343							343			
ELK COVE PN GRSELK COVE VNYRDS	TY	113							113			
	LY	105							105			
ENTWINE CAL	PARROTT CO NEW	TY	38						38			
	LY											
ESTANCIA PN GRGCONSTELLATION	TY	1087							1087			
	LY	1622							1622			
FAT CAT CAL	BRONCO WINE CO	TY	952						952			
	LY	1173							1173			
FERARI-CRNO RRVFERRARI-CARANO	TY	8							8			
	LY	56							56			
FETZER CAL	FETZER VINYARDS	TY	8					5	3			
	LY	1587					1115		472			
FIRESTEED P GRSFIRESTEED CLLRS	TY	400							400			
	LY	287							287			
FISHEYE	WINE GROUP	TY	3080		133	15	106	20	6866			
	LY	31904			14093		9164		8647			
FOREFRONT	PINE RIDGE WNR	TY	4						4			
	LY											
FRN CPL PRS BNCOPPOLA FRANCIS	TY	1774							1774			
	LY	1751							1751			
FRN CPL ENCYCLPCOPPOLA FRANCIS	TY	4							4			
	LY	13							13			
FRANCS CPPLA DSCOPPOLA FRANCIS	TY	1262							1262			
	LY	1088							1088			
GALLO FAM TV CANORTH WALES WNST	TY	5503					5503					
	LY	3650					3650					
GALLO SNM P GRSNORTH WALES WNST	TY	184							184			
	LY	953							953			
GEYSER PEAK CALACCOLADE WINES	TY	430							430			
	LY											
HRM REX GOLIATHCONSTELLATION	TY	10276					7291		2985			
	LY	11447					8977		2470			
CONCAN GL P GRGWINE GROUP	TY	5370					5370					
	LY	6614					6614					
GNARLY HEAD CALDELICATO VNYRDS	TY	897							897			
	LY	1177							1177			
J RSSN RVR VLLYJ VNYRDS & WNR	TY	73							73			
	LY	107							107			
J SONOMA	J VNYRDS & WNR	TY	1						1			
	LY	6							6			
J WINE PIN GRISVINTAGE IMPORTS	TY	2							2			
	LY											
KING ESTATE	KING ESTATE WNR	TY	80								80	
	LY	76									76	
LANGE WLLMTE VYLANGE WINERY	TY	30							30			
	LY	43							43			
LITTLE BL DRESSBANFI VINTNERS	TY	1792							1792			
	LY	1680							1680			
LUNA PNT GRIGIOLUNA VINEYARDS	TY	282							282			
	LY	4							4			
MCMRRY RCH P GRNORTH WALES WNST	TY	119							119			
	LY	494							494			
MCMANIS PNT GRGMCMANIS FAMILY	TY	369							369			
	LY	438							438			
MENAGE A TRS MCSUTTER HOME WNR	TY	117							117			
	LY											
MERIDN P GRG CATREASURY WN EST	TY	295							295			
	LY	1795							1795			
MIDDLE SIS DRMADELICATO VNYRDS	TY											
	LY											
MILBRANDT TRDTNSAN FRAN WN EXCT	TY	14							14			
	LY											
MIRASSOU CAL	NORTH WALES WNST	TY	1199						1199			
	LY	1229							1229			
MONDAVI CK CAL KRUG CHARLES	TY	3198					3197		1			
	LY	3158					2604		554			
MONTINORE P GRSMONTINORE VNYRD	TY	76							76			
	LY	1714							1714			
MOTOS LIBERTY	BRONCO WINE CO	TY	273						273			
	LY	211							211			
90+CLR LOT16 NPMHW LIMITED	TY	56							56			
	LY	363							363			
PONZI PINOT GRSWILSON DANIELS	TY	11							11			
	LY	11							11			
R MNDV PS P GRGCONSTELLATION	TY	2675							2675			
	LY	1931							1931			
REDTREE CAL	CECCHETTI WN COT	TY	265						265			
	LY	355							355			
REDWD CRK P GRGNORTH WALES WNST	TY	4					4					
	LY	504					504					
RM WOODBG P GRGCONSTELLATION	TY	21943					17948		2708			1287
	LY	15580					12081		2307			1192
SEGHEISIO PN GRGSEGHEISIO FAMILY	TY	6							6			
	LY											
SIMPLY NAKED CACONSTELLATION	TY	2278							2278			
	LY	1246							1246			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE										
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml		
SMOKING LOON	SEBASTIANI DON	1073							1073				
		1132							1132				
SORVINO ACT ONEMHW LIMITED		11							11				
		40							40				
CSM PNT GRIS CVSTE MICHELLE WNTY													
		3							3				
STE GENEVIEVE	D'ANDREA WN LIQTY	451					451						
		538					538						
STERLNG VNT COLDIAGEO CHAT ESTTY		1372							1372				
		1074							1074				
STONE CLR CAL	TREASURY WN ESTTY	2347					2347						
		3411					3411						
STUART BIG FIREWINE MERCHANT		14											
		4							4				
SUTTER HM 2PACKSUTTER HOME WNYTY		4394					4394						
		2853					2853						
SUTTR HM PN GRGSUTTER HOME WNYTY		15845					10447						3773
		15078					11172						2807
SWEET CHEEKS	AMERICAN EST WNTY	24											
									24				
TABLE LEAF	MAJESTC W&S USATY	9149					4609						
		31					27						
TERLATO RSN RVRTERLATO WNS INTTY		54											
		2564											
TERRA D'ORO SB SUTTER HOME WNYTY		659											
		425											
THE NAKED GRAPENORTH WALES WNSTY		3329											
		1607											
THREE THV BANDTSUTTER HOME WNYTY		2694							2694				
		1880							1880				
TURNG LF PN GRGNORTH WALES WNSTY		7725					4491						
		5952					3302						
TWISTED PIG CALDELICATO VNYRDSTY		2208					2208						
		1912					1912						
VAMPIRE CALF	TI BEVERAGE GRPTY	42											
		22											
VENDANGE PN GRGCONSTELLATION		1125											
		1091											
WLLMTTE PN GRISWILLIAMETTE		632											
		526											
WM KNU TTL P GR SARCANAR/RK WNES													
		10											
	TOTALTY	232645				32006	125466	2694	63408	1847	80	7144	
	TOTALTY	204457				27359	109160	1880	58863	1676	76	5443	
CHARDONNAY	* * * *												
A BY ACACIA CALDIAGEO CHAT ESTTY		1803											
		1634											
A TO Z OREGON	A TO Z WNE WRKSTY	64											
		1											
ACACIA CHARDNNYDIAGEO CHAT ESTTY		391											
		416											
ACACIA WNRYLKEDIAGEO CHAT ESTTY													
		1											
ACRE CNTRL CST KENDALL-JACKSONTY		6											
		2389											
ADELSHEIM	ADELSHEIM VNYRDTY	1											
		11											
AIRLIE WLMT VLYAIRLIE WINERY		13											
		8											
ALMA ROSA S BARVINTUS WINES		9											
		14											
ALMADEN CAL BOXWINE GROUP		27201											
		24083											
ALMADEN CASK	WINE GROUP	15					15						
		4433					4433						
ALMADEN CHARDNYYWINE GROUP		6											
		1640											
ALEXANDR VALLEYALEX VALLEY VYD TY		29											
ANTICA NAPA VLYSTE MICHELLE WNTY		11											
		20											
ANGEL JUICE CC WINE GROUP													
		11											
ANDREEN-GALE	FLOWERS VYD&WNTY	397											
ANDRETTI SELCTNANDRETTI WINERYTY		86											
		148											
ANDRETTI NAPA VANDRETTI WINERYTY		31											
		35											
ARGYLE WILLMTTELION NATHAN USATY		12											
		28											
ARGYLE NUTHOUSELION NATHAN USATY													
		69											
		70											
ANNABELLA NAPA	REGAL WINE IMPTY	238											
		219											
ARNOLD PALMER	LUNA VINEYARDS												

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE										
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml		
ARROWOOD SONOMA	KENDALL-JACKSON	9								9			
ARTESA CARNEROS	AVENIU BRANDS	615								615			
ARTESA RESERVE	AVENIU BRANDS	678								678			
AU BON SNTA BRBAU	BON CLIMAT	7								7			
AU BON SNTA BRBAU	BON CLIMAT	34								34			
B VISTA CARNERS	MISC VENDORS	24								24			
B VISTA CARNERS	MISC VENDORS	2								2			
BABCOCK S BRBRAB	BABCOCK VNYARDS	294								294			
BABCOCK S BRBRAB	BABCOCK VNYARDS	4								4			
BADGER MOUNTAIN	BADGER MTN VNYD	66								66			
BADGER MOUNTAIN	BADGER MTN VNYD	63								63			
BAILEYANA FIRPKS	SOUTHERN W&S	845								845			
BANDIT CAL	SUTTER HOME WNY	503									503		
BANDIT CAL	SUTTER HOME WNY	407									407		
BAREFOOT CAL	NORTH WALES WNS	37481					29552			7510			419
BAREFOOT CAL	NORTH WALES WNS	41528					34378			7150			
BARNARD GRIFFIN	BARNARD GRIFFIN	5								5			
BIG HOUSE UNCHN	WINE GROUP	1102				1102							
BIG HOUSE UNCHN	WINE GROUP	245								245			
BIG HOUSE UNCHN	WINE GROUP	944								944			
BEARBOAT	REMY COINTREAU	458								458			
BEARBOAT	REMY COINTREAU	1								1			
BENZGR CARNEROS	KOBRAND CORP	6								6			
BENZGR CARNEROS	KOBRAND CORP	401								401			
BERINGR CAL COL	TREASURY WN EST	687								687			
BERINGR CAL COL	TREASURY WN EST	1498								1498			
BERINGER CHARD	TREASURY WN EST	1008								1008			
BERINGER CHARD	TREASURY WN EST	726								726			
BERINGER SBRGIAT	TREASURY WN EST	7								7			
BERINGER SBRGIAT	TREASURY WN EST	14								14			
BERINGER SBRGIAT	TREASURY WN EST	14								14			
BLACKSTONE MNTY	CONSTELLATION	5								5			
BLACKSTONE MNTY	CONSTELLATION	12609				12335					274		
BLACKSTONE MNTY	CONSTELLATION	7976				7976							
BLACKSTN SN RES	CONSTELLATION	927								927			
BLACKSTN SN RES	CONSTELLATION	3								3			
BLK STALLION NP	DELICATO VNYRDS	23								23			
BLK STALLION NP	DELICATO VNYRDS	3303								3303			
BLK STALLION NP	DELICATO VNYRDS	2963								2963			
BONTERRA	FETZER VINYARDS	1929								1929			
BONTERRA	FETZER VINYARDS	2241								2241			
BRIDLEWOOD EST	NORTH WALES WNS	16								16			
BRIDLEWOOD EST	NORTH WALES WNS	72								72			
BRNGR PRVT RSRV	TREASURY WN EST	135								135			
BRNGR PRVT RSRV	TREASURY WN EST	71								71			
BRNGR FNDRS EST	TREASURY WN EST	11696					8664			3032			
BRNGR FNDRS EST	TREASURY WN EST	9876					7185			2691			
BUCCIO CARNEROS	LOC ELV&SLP INC	247								247			
BUCCIO CARNEROS	LOC ELV&SLP INC	8								8			
BURIED CANE	CAPITAL W&S CO	1398								1398			
BURIED CANE	CAPITAL W&S CO	1694								1694			
BV COASTAL	DIAGEO CHAT EST	4								4			
BV COASTAL	DIAGEO CHAT EST	14								14			
BV CARNEROS RSV	DIAGEO CHAT EST	4								4			
BV CARNEROS RSV	DIAGEO CHAT EST	14								14			
BYRON S MARIA	KENDALL-JACKSON	4								4			
BYRON S MARIA	KENDALL-JACKSON	4								4			
BYRON NIELSON	KENDALL-JACKSON	196								196			
BYRON NIELSON	KENDALL-JACKSON	1753								1753			
BYRON NIELSON	KENDALL-JACKSON	1828								1828			
C D BOIS CLCARE	CONSTELLATION	2								2			
C D BOIS CLCARE	CONSTELLATION	137								137			
C D BOIS NC	CONSTELLATION	13683					7070			6613			
C D BOIS NC	CONSTELLATION	15253					7041			8212			
C KRUG CARNEROS	KRUG CHARLES	14								14			
C KRUG CARNEROS	KRUG CHARLES	1								1			
C KRUG CARNEROS	KRUG CHARLES	36								36			
C SMITH EVE COL	SMITH CHARLES	547								547			
C SMITH EVE COL	SMITH CHARLES	149								149			
CAKEBREAD CHARD	KOBRAND CORP	25								25			
CAKEBREAD CHARD	KOBRAND CORP	12								12			
CAKEBREAD RESRV	KOBRAND CORP	12								12			
CAKEBREAD RESRV	KOBRAND CORP	12								12			
CANNONBALL	USA WINE WEST	10								10			
CANNONBALL	USA WINE WEST	10								10			
CALERA C COAST	CALERA WINE CO	10								10			
CALERA C COAST	CALERA WINE CO	10								10			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
CALERA CHARD	CALERA WINE CO	26							26			
CALIF JEWEL COL	GLOBAL WINE GRP	14							14			
CALISTOGA EST	ADLER FELS WNR	5							5			
CAMBRIA KATHRNE	KENDALL-JACKSON	345							345			
CAMRON HUGH 238	CAPITAL W&S CO	21							21			
CARLO ROSSI	NORTH WALES WNS	19570	11999	7571								
CARPE DIEM	M MARQS&DMN USA	5	9084	6899								
CARR CARNEROS	DEUTSCH FAM W&S	9							9			
CARTLDGE&BROWNE	VINTAGE WNE EST	30							30			
CARR DIJON CLNE	DEUTSCH FAM W&S	11							11			
CASTLE RCK BRRL	CASTLE ROCK WNY	302							302			
CASTLE RCK R RV	CASTLE ROCK WNY	345							345			
LIBERTY SCHOOL	TREANA WINERY	7							7			
CELANI NAPA	SOUTHERN W&S	2							2			
CELLAR NO 8 CAL	TREASURY WN EST	14							14			
CENTURY OAK RVR	CENTURY OAK WNE	10							10			
CH MNTLNA NPA VCH	MONTELENA WNT	914							914			
CH S JEAN SC RST	TREASURY WN EST	1251							1251			
CH S JEAN SN CHT	TREASURY WN EST	485							485			
SOVERAIN ALX VT	TREASURY WN EST	100							100			
CH ST NICHOLAS	CONSTELLATION	41							41			
CHADDSFORD CHR	CHADDSFORD WNY	260							260			
CHALONE CHRDN	DIAGED CHAT EST	1817							1817			
CHAMISAL ESTATE	CHAMISAL VNYD	2281							2281			
CHAPPELLET NAP	CHAPPELLET WNR	2							2			
CLIFTON M CARML	WINE MERCHANT	14							14			
CLIFTON RITA HL	WINE MERCHANT	1							1			
CLINE COOL CLMT	CLINE CELLARS	7							7			
COHN BR	COHN B R WINERY	24							24			
COL HORSE HEAVN	STE MICHELLE WNT	2							2			
COL TWO VINES	STE MICHELLE WNT	6701					5558		1143			
COL GRND ESTATE	STE MICHELLE WNT	7012					4997		2015			
CLOS D VAL CNRS	CLOS DU VAL WN	1612							1612			
CLOS LACHANCE	CLOS LACHANCE	1531							1531			
CLS LCHNCE HMNG	CLOS LACHANCE	10							10			
CLS PGSE MTSUKO	WILSON DANIELS	2							2			
CORBETT CANYON	WINE GROUP	764							764			
CONCANNON CC	WINE GROUP	273							273			
CONFECTNR ANGEL	PRECEPT BRANDS	311							311			
COVEY RUN CLMB	NORTH WALES WNS	14							14			
CRANE LAKE CHR	BRONCO WINE CO	21637			10122		11515					
SNMA CUTRER PRE	BROWN FORMAN	18733			8299		10434					
CONVEY RUN CLMB	NORTH WALES WNS	1078							1078			
CRANE LAKE CHR	BRONCO WINE CO	1315							1315			
SNMA CUTRER RRV	BROWN FORMAN	428							428			
CUPCAKE C COAST	WINE GROUP	422							422			
		350							350			
		1460							1460			
		1528							1528			
		13							13			
		5							5			
		3411							3207		204	
		2968							2805		163	
		8825							8825			
		8711							8711			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
CUVAISON CARNR	CUVAISON WN EST	701							701			
		741							741			
CYCLE GLADIATOR	HAHN FAMILY WNE	12							12			
		1							1			
D GEHRS MONTREY	AMERICAN EST WNT	6							6			
		317							317			
DANCING BULL	NORTH WALES WNS	345							345			
		7							7			
DARIOUSH SIG CH	DARIOUSH WINERY	14							14			
		5							5			
DAVIS BYNUM R	RSTRONG RODNEY	7							7			
		19							19			
DE LOACH CALIF	BOISSET AMERICAT	3							3			
		20							20			
DE LOACH CHR RR	BOISSET AMERICAT	42							42			
		29							29			
DECOY SONOMA	DUCKHORN WNE COT	14							14			
		7982			7982							
BOTA BOX CAL	DELICATO VNYRDS	5865			5865							
		1							1			
DOG HOUSE	KENDALL-JACKSON	10							10			
		1							1			
DOMAINE CHANDON	MOET HENNESSY	47							47			
		3							3			
DOM DROUHIN	DREYFUS ASHBY	7							7			
		12							12			
DOM SERENE C S	DOMAINE SERENE	10							10			
		7							7			
DOMAINE NAPA	BRONCO WINE CO	12							12			
		10							10			
DONATI UNOAKED	MAJESTC W&S USA	28							28			
		5							5			
DONUM CNRS EST	DONUM EST WNER	558							558			
		116							116			
DR FRANK	FRANKS WN CLLRS	4							4			
		8							8			
DREAMNG TREE N	CONSTELLATION	3							3			
		1							1			
DRY CRK RSSN R	VDRY CREEK VNYRD	116							116			
		4							4			
DUMOL RSSN RVR	WINE MERCHANT	8							8			
		3							3			
DUCK POND	DUCK POND CLLRS	1							1			
		20							20			
DUCKHRN MIGRAT	DUCKHORN WNE COT	51							51			
		3							3			
DUMOL ISOBEL	WINE MERCHANT	40							40			
		27							27			
DUNHAM SHRLY	MYREGAL WINE IMP	31							31			
		479							479			
EDNA VLLY PARGN	NORTH WALES WNS	333							333			
		4							4			
EDNA VALLEY RSV	NORTH WALES WNS	958							958			
		56							56			
EDUCATED GUESS	SOUTHERN W&S	77							77			
		5							5			
ENTWINE CAL	PARROTT CO NEW	38							38			
		1813							1813			
EOS	FOLEY FAMILY WNT	2631							2631			
		21							21			
ESTANCIA MONTRY	CONSTELLATION	546							546			
		7							7			
EXPRESSIONS 38	MAJESTC W&S USA	148							148			
		152							152			
FAR NIENTE CHR	FAR NIENTE WNR	22							22			
		17							17			
FAR NIENTE EB	FAR NIENTE WNR	765							765			
		750							750			
FERRARI-CRNO RSV	FERRARI-CARANO	12822				10618			2204			
		12046				9991			2055			
FERRARI-CARANO	FERRARI-CARANO	970							970			
		833							833			
FETZER CAL	FETZER VINYARDS	44							44			
		23590			10934	6380			6276			
FIRESTONE S BRB	FOLEY FAMILY WNT	24651			9146	7884			7621			
		4							4			
FLIP FLOP CAL	WINE GROUP											
FISHEYE	WINE GROUP											
FLORA SPG BARRL	FLORA SPRNGS WNT											

# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
FOLEY SR HILLS	KOBRAND CORP	TY 37							37			
		LY 9							9			
FLOWER SN COAST	FLOWERS VYD&WNY	TY 37							37			
		LY 22							22			
FOLIE A'DEUX RRS	SUTTER HOME WNY	TY 2							2			
		LY 211							211			
FOLEY SNTA MRIA	KOBRAND CORP	TY 2							2			
		LY 3							3			
FOREST GLEN BF	BRONCO WINE CO	TY 8					8					
		LY 2082					2082					
FORMAN VINEYARD	FORMAN VINEYARD	TY 22							22			
		LY 1							1			
FOUR VINE NAKED	PURPLE WINE CO	TY 433							433			
		LY 28							28			
FOXHORN	WINE GROUP	TY 30006					30006					
		LY 25210					25210					
FRANCS CPPLA DSC	COPPOLA FRANCIS	TY 3446							3446			
		LY 4191							4191			
FRANCISCAN NAPA	CONSTELLATION	TY 21							21			
		LY 4							4			
FLOWER AND-GALE	FLOWERS VYD&WNY	TY 202							202			
		LY 47							47			
FRANCS CN CV SVG	CONSTELLATION	TY 599							599			
		LY 40							40			
FRANK FAM VY NP	FRANK FAMILY VY	TY 40							40			
		LY 40							40			
FRANZIA BOX	WINE GROUP	TY 37949	37949									
		LY 32150	32150									
FREI BROTHER RR	NORTH WALES WNS	TY 2099							2099			
		LY 1229							1229			
FREY	FREY VINEYARDS	TY 34							34			
		LY 97							97			
FREY BIODYNAMIC	FREY VINEYARDS	TY 113							113			
		LY 101							101			
FRITZ RUS RIVER	TERLATO WNS INT	TY 22							22			
		LY 10							10			
FRITZ RUXTN VYD	TERLATO WNS INT	TY 1							1			
		LY 7							7			
FRMK ABBY NAPA	KENDALL-JACKSON	TY 5							5			
		LY 1							1			
FRNCS CP DR CUT	COPPOLA FRANCIS	TY 13							13			
		LY 826							826			
FRN CPL PRS CAL	COPPOLA FRANCIS	TY 884							884			
		LY 5							5			
FROGS LEAP NAPA	FROGS LEAP WINE	TY 51							51			
		LY 43							43			
G NORMAN CAL SB	TREASURY WN EST	TY 266							266			
		LY 193							193			
CONCANNON GL CA	WINE GROUP	TY 10734					10734					
		LY 13720					12216		1504			
COPPER RIDGE	NORTH WALES WNS	TY 10330					10330					
		LY 10510					10510					
LIVINGSTON CLLR	NORTH WALES WNS	TY 5992					5992					
		LY 6150					6150					
GALLO OF SONOMA	NORTH WALES WNS	TY 367							367			
		LY 6							6			
GALLO SIGNTR SR	NORTH WALES WNS	TY 2815					2815					
		LY 198					198					
GALLO FAM V TWN	NORTH WALES WNS	TY 8174					8169					5
		LY 5934					5056					878
GEODE SNTA BARB	CAPITAL W&S CO	TY 314							314			
		LY 1230							1230			
GEYSER PK ALX V	ACCOLADE WINES	TY 1966							1966			
		LY 1							1			
GEYSER PEAK W B	ACCOLADE WINES	TY 3							3			
		LY 610							610			
GHOST PNE NP SN	NORTH WALES WNS	TY 31							31			
		LY 36							36			
GIRARD RUSN RVR	DEUTSCH FAM W&S	TY 1							1			
		LY 162							162			
GLORIA FER CRNS	FREIXENET USA	TY 1428							1428			
		LY 1879							1879			
GNARLY HEAD CAL	DELICATO VNYRDS	TY 2253							2253			
		LY 46							46			
GRAYSON CLLE NC	GRAYSON CELLARS	TY 306							306			
		LY 310							310			
GRGICH HLLS CHR	GRGICH HILLS	TY 1							1			
		LY 32							32			
GROTH NAPA CHR	DGROTH VNYD&WNR	TY 112							112			
		LY 1							1			
GUENOC LAKE CO	GUENOC WINERY	TY 15							15			
		LY 15							15			



# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
HANDLEY DRY CRK	HANDLEY CELLARS	3							3			
		6							6			
HANNA	TERLATO WNS INT	28							28			
		22							22			
HANZELL	HANZELL VINYRDS	1							1			
		1							1			
HARTFORD CT RRV	KENDALL-JACKSON	1							1			
		1							1			
HAYES VALLEY VY	MAJESTC W&S USA	3058							3058			
		7							7			
HAWK CREST CHR	STE MICHELLE WNT	1							1			
		1							1			
HAYMN&HLL RS RR	CONSTELLATION	42							42			
		14							14			
HDV CARNEROS	MAJESTC W&S USA	1							1			
		1							1			
HEALDSBURG	DELICATO VNYRDS	3							3			
		7							7			
HEALDSBURG RNCH	WINEBOW INC	9							9			
		9							9			
HEAVYWEIGHT WHT	ADS WINES	72							72			
		72							72			
HEITZ NAPA CHR	HEITZ WINE CLLR	30							30			
		13							13			
HERITAGE	CONSTELLATION	1					1					
		10					10					
HESS SELECT	HESS WINERY	2742							2742			
		2252							2252			
HOGUE	CONSTELLATION	13							13			
		920							920			
HOGUE GENESIS	CONSTELLATION	2324							2324			
		2324							2324			
HOGUE RESERVE	CONSTELLATION	1							1			
		4							4			
HOOK&LADDER RRV	WINEBOW INC	73							73			
		73							73			
HRM REX-GOLIATH	CONSTELLATION	13227					10130		3097			
		13914					11101		2813			
HUNTINGTON CALF	HAHN FAMILY WNE	959							959			
		959							959			
I'M SONOMA CNTY	FOLIO WINE CO	34							34			
		199							199			
INGLENOOK CASK	WINE GROUP	7467			7467							
		6378			6378							
IRON HORSE EST	IRON HORSE VNYD	35							35			
		2							2			
IRON HORSE GVE	IRON HORSE VNYD	9							9			
		32							32			
IRON HRSE UNOAK	IRON HORSE VNYD	44							44			
		54							54			
IRONSTONE	IRONSTONE VNYRD	26							26			
		26							26			
IRONSTN NHL D	SIRONSTONE VNYRD	3							3			
		8							8			
IRONY NAPA VLLY	DELICATO VNYRDS	475							475			
		781							781			
J GARCIA N CST	CONSTELLATION	1							1			
		1							1			
J LOHR MONTEREY	LOHR J. WINERY	4140							4056		84	
		4325							4224		101	
J LOHR EST ARY	LOHR J. WINERY	27									27	
		27									27	
J RUSSN RVR VLY	J VNYRDS & WNR	81							81			
		154							154			
Y3 NAPA VALLEY	WINE MERCHANT	25							25			
		25							25			
JOEL GOTT UNOAK	SUTTER HOME WNY	701							701			
		31							31			
JORDAN CHARDNNY	JORDAN WINERY	1							1			
		1							1			
JORDAN RSSN RVR	JORDAN WINERY	123							123			
		131							131			
JOSH CELLARS NC	DEUTSCH FAM W&S	241							241			
		241							241			
KNDL-JKSN AVANT	KENDALL-JACKSON	2389							2389			
		1146							1146			
KDL-JKSN GR RSV	KENDALL-JACKSON	1083							1083			
		1165							1165			
KEENAN NAPA VLY	KEENAN WINERY	29							29			
		54							54			
KENNTH VOLK S MC	CAPITAL W&S CO	22							22			
		670							670			
KENWOOD SONOMA	KORBEL F & BRO	4967							4967			
		4777							4777			
KIONA	KIONA VINEYARDS	1							1			
		2							2			
KISTLER CARNROS	KISTLER VINYRDS	1							1			
		1							1			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
KISTLER TRENTON	KISTLER VINYRDS	1							1			
KISTLER HYDE	KISTLER VINYRDS	1							1			
KISTLER SNM MNT	KISTLER VINYRDS	33							33			
KISTLER L NOIST	KISTLER VINYRDS	34							34			
KNDL-JKSN VN RSK	KENDALL-JACKSON	33114							32737		377	
KOEHLER S YNEZ	WINE MERCHANT	28669							28318		351	
KUNDE EST NU	DEUTSCH FAM W&S	17							17			
KUNDE ESTATE	DEUTSCH FAM W&S	1							1			
KUNDE RESERVE	DEUTSCH FAM W&S	3							3			
L.J SPIRIT HAWK	RUTHERFRD RANCH	763							763			
LA CREMA MONTRY	KENDALL-JACKSON	664							664			
LA CREMA SN CST	KENDALL-JACKSON	247							247			
LA MERIKA C C	MAJESTC W&S USA	409							409			
LA TERRE	CONSTELLATION	8							8			
LAGUNA RSSN RVR	NORTH WALES WNS	2							2			
LANDMARK OVERL	LANDMARK VINYRD	3780							3780			
LANDMRK DMRS R	LANDMARK VINYRD	2699							2699			
LANGTRY GUENOC	GUENOC WINERY	3422							3422			
LAPIS LNA MNTRY	CELLAR DOOR SEL	3							3			
LA ROCCA	LA ROCCA VNYRDS	13							13			
LAYER CAKE VRG	NONE TRUE VINE	7							7			
LEVENDI RED HEN	LEVENDI WINERY	19							19			
LEWIS CHRDR R	LEWIS CELLARS	3							3			
LEWIS NAPA	LEWIS CELLARS	1							1			
LIBERTY CRK CAL	NORTH WALES WNS	21							21			
LITTLE BL DRESS	BANFI VINTNERS	6							6			
LIBERTY SCH C	WINE MERCHANT	23							23			
LINCOURT S RITA	FOLEY FAMILY WNT	2							2			
LINCOURT RESERV	FOLEY FAMILY WNT	2							2			
LOCKWOOD MONTRY	LOCKWOOD VNYRDS	558							558			
MACMRRY RNC SNM	NORTH WALES WNS	53							53			
MACRSTIE WLDCA	LION NATHAN USA	1							1			
MARK WEST SNOMA	CONSTELLATION	9							9			
MATANZS CRK SNM	KENDALL-JACKSON	395							395			
MAYACAMAS CHARD	MAYACAMAS VNYRD	1855							1855			
MCMANIS FAMILY	MCMANIS FAMILY	1128							1128			
MENAGE A TROIS	SUTTER HOME WNT	5							5			
MER SOLEIL SLVR	MER SOLEIL WNT	10							10			
MENDOCINO VNYD	CONSTELLATION	12							12			
MELVILLE S RITA	WINE MERCHANT	26							26			
MELVILLE VERNAS	WINE MERCHANT	39							39			
MERIDIAN S BARB	TREASURY WN EST	1601							1601			
MERRYVALE CRNRS	MERRYVALE VNYD	1699							1699			
MERRYVALE STAR	MERRYVALE VNYD	172							172			
		14							14			
		3022							3022			
		23							23			
		36							36			
		41							41			
		31							31			
		3977							2137			
		5423					1840		2088			
		67					3335		67			
		541							541			
		536							536			
		583							583			

# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE										
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml		
MERRYVL SIG NAP	MERRYVALE VNYD	47								47			
MEDLOCK AME RRV	CAPITAL W&S CO	272								272			
MILL CREEK DRY	MILL CREEK VNYD	44								44			
MILBRANDT VNYR	SAN FRAN WN EXC	142								142			
MILLBROOK	WINEBOW INC	9								9			
MINER NAPA	MINER FAMILY WN	26								26			
MINISTRY VINTR	CAPITAL W&S CO	9								9			
MIRASSOU C CST	NORTH WALES WNS	1424								1424			
MONDAVI CK CHR	KRUG CHARLES	8941					8941						
MONTHAVEN CST	WINE GROUP	2081			2081								
MONTICELLO PRES	MONTICELLO CLLR	11								11			
MONTICELLO EST	MONTICELLO CLLR	964								964			
MORGAN CHARDNN	MORGAN WINERY	6								6			
MORGAN METLLIC	MORGAN WINERY	6								6			
MRPHY-GOODE CAL	KENDALL-JACKSON	13								13			
MRPHY-GOODE CAL	KENDALL-JACKSON	365								365			
MT EDEN MONTER	MT EDEN VINEYRD	964								964			
MT EDEN MONTER	MT EDEN VINEYRD	4								4			
MT EDEN WOLFF	MT EDEN VINEYRD	19								19			
MT EDEN WOLFF	MT EDEN VINEYRD	20								20			
MUTT LYNCH UNL	SWINE GROUP	1								1			
MUTT LYNCH UNL	SWINE GROUP	84								84			
NAPA CELLARS M	SUTTER HOME WNY	1								1			
NAPA CELLARS M	SUTTER HOME WNY	10								10			
NAPA CELLARS N	SUTTER HOME WNY	26								26			
NAPA CELLARS N	SUTTER HOME WNY	177								177			
NAPA LANDING N	BRONCO WINE CO	29								29			
NAPA LANDING N	BRONCO WINE CO	29								29			
NAPA STATION	MAJESTC W&S USA	5								5			
NAPA STATION	MAJESTC W&S USA	28								28			
NATHANSON CREEK	CONSTELLATION	3								3			
NATHANSON CREEK	CONSTELLATION	1596					1596						
NEWTON RED LAB	MOET HENNESSY	385								385			
NEWTON RED LAB	MOET HENNESSY	469								469			
NEWTON UNFILTR	MOET HENNESSY	1								1			
NEWTON UNFILTR	MOET HENNESSY	1								1			
NEYERS CARNEROS	NEYERS VINEYARD	27								27			
NEYERS CARNEROS	NEYERS VINEYARD	32								32			
NEYERS EL NVLR	NEYERS VINEYARD	1								1			
NEYERS EL NVLR	NEYERS VINEYARD	5								5			
NCKL&NCKL MED	NAR NIENTE WNR	12								12			
NCKL&NCKL MED	NAR NIENTE WNR	50								50			
NCKL&NCKL TRCH	NAR NIENTE WNR	29								29			
NCKL&NCKL TRCH	NAR NIENTE WNR	24								24			
NIGHT HARVEST	CONSTELLATION	1084					1084						
NIGHT HARVEST	CONSTELLATION	4235					4235						
NOVY KEEFER RRV	SIDURI WINES	11								11			
NOVY KEEFER RRV	SIDURI WINES	1								1			
NOVY ROSELLA'S	SIDURI WINES	8								8			
NOVY ROSELLA'S	SIDURI WINES	8								8			
OROGENY SONOMA	DIAGEO CHAT EST	1								1			
OROGENY SONOMA	DIAGEO CHAT EST	8								8			
OVATION SONOMA	NEW WEST LLC	1								1			
OVATION SONOMA	NEW WEST LLC	44								44			
P MCHAEAL BLL CT	MICHAEL P WNER	2								2			
P MCHAEAL BLL CT	MICHAEL P WNER	2								2			
PACIFIC PEAK	WINE GROUP	268					268						
PACIFIC PEAK	WINE GROUP	4								4			
PAHLMeyer SNMA	PAHLMeyer WINR	4								4			
PAHLMeyer SNMA	PAHLMeyer WINR	4								4			
PANTHR CRK ELT	PANTHER CREEK	15								15			
PANTHR CRK ELT	PANTHER CREEK	15								15			
PATZ & HLL DRLL	PATZ & HALL	1								1			
PATZ & HLL DRLL	PATZ & HALL	8								8			
PATZ & HLL DTTN	PATZ & HALL	2								2			
PATZ & HLL DTTN	PATZ & HALL	3								3			
PATZ & HLL HYDE	PATZ & HALL	7								7			
PATZ & HLL HYDE	PATZ & HALL	7								7			
PATZ & HLL NP	PATZ & HALL	3								3			
PATZ & HLL NP	PATZ & HALL	3								3			
PAUL HOBBS RRV	HOBBS PAUL WNY	81								81			
PAUL HOBBS RRV	HOBBS PAUL WNY	30								30			
PAUL HBBS DINNR	HOBBS PAUL WNY	2								2			
PAUL HBBS DINNR	HOBBS PAUL WNY	2								2			

# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
PAUL HOBBS CRSS	HOBBS PAUL WNY	TY 48							48			
		LY 11							11			
PEAR VALLEY P RL	LUXE COLLCTIONS	TY 46							46			
		LY										
PENNYWISE CAL	THE OTHER GUYS	TY 147							147			
		LY 167							167			
PERFECTA MONTRY	CANNON WNS LTD	TY										
		LY 8							8			
PESSAGNO SLP HL	VINTAGE IMPORTS	TY 2							2			
		LY 3							3			
PETER VELLA	NORTH WALES WNS	TY 20524	20524									
		LY 18896	18896									
PICKET FENCE RR	585 WN PARTNERS	TY										
		LY 43							43			
PINE RIDGE DJON	PINE RIDGE WNR	TY 20							20			
		LY 3							3			
PONZI RESERVE	WILSON DANIELS	TY 8							8			
		LY 14							14			
PLUMJACK	PLUMJACK WNR	TY										
		LY 1							1			
PLUMJACK NAPA	PLUMJACK WNR	TY										
		LY 9							9			
PROJECT PASO	SEBASTIANI DON	TY 27							27			
		LY										
R MNDVI CHRDR	CONSTELLATION	TY 149							149			
		LY 2							2			
R MNDVI PVT SEL	CONSTELLATION	TY 9525					3850		5675			
		LY 9216					4103		5113			
RM WOODBRG GHST	CONSTELLATION	TY										
		LY 2							2			
RM WOODBRIDGE	CONSTELLATION	TY 62954					52460		5993			4501
		LY 62035					51119		6738			4178
R MONDVI NAPA	CONSTELLATION	TY 843							843			
		LY 947							947			
R STEMMLER EST	DONUM EST WNER	TY 4							4			
		LY 28							28			
R STRNG SNM CTY	STRONG RODNEY	TY 1797							1797			
		LY 1592							1592			
R YOUNG EST ALX	YOUNG ROBERT	TY 22							22			
		LY										
RAMEY CARNEROS	RAMEY WINE CLLR	TY 2							2			
		LY 6							6			
RAMEY HUDSN VYD	RAMEY WINE CLLR	TY 8							8			
		LY										
RAMEY RSSN RIVR	RAMEY WINE CLLR	TY										
		LY 14							14			
RAMEY SONMA CST	RAMEY WINE CLLR	TY 25							25			
		LY										
RAMEY RTCHIE RRR	RAMEY WINE CLLR	TY 3							3			
		LY 7							7			
RAVNSWD VB CAL	CONSTELLATION	TY										
		LY 430							430			
RAYMOND NAP RSV	BOISSET AMERICAT	TY										
		LY 14							14			
RDNY STRNG RSRV	STRONG RODNEY	TY 9							9			
		LY 2							2			
REDWOOD CREEK	NORTH WALES WNS	TY 5419					5418		1			
		LY 5500					5494		6			
RUTHERFORD HILL	TERLATO WNS INT	TY 4							4			
		LY 183							183			
RIDGE MONTEBLLO	RIDGE VINEYARDS	TY 7							7			
		LY 8							8			
RIDGE SNTA CRUZ	RIDGE VINEYARDS	TY 2							2			
		LY 13							13			
ROBERT HALL PR	HALL ROBERT WNE	TY 30							30			
		LY 15							15			
ROBIN K	ARCANA/RK WNES	TY 3							3			
		LY 13							13			
R STRNG CHLK HL	STRONG RODNEY	TY 1291							1291			
		LY 1084							1084			
ROCHIOLI RRV	TERLATO WNS INT	TY 19							19			
		LY 4							4			
ROMBAUER CHRDN	ROMBAUER VNYRDS	TY										
		LY 152							152			
ROMBAUER CARNRS	ROMBAUER VNYRDS	TY 395							395			
		LY 202							202			
ROSHAMBO IMAGO	ROSHAMBO WINERY	TY 1							1			
		LY 4							4			
RUTHERFORD RNCH	RUTHERFRD RANCH	TY 301							301			
		LY 119							119			
RUTHERFORD VINT	BRONCO WINE CO	TY 23							23			
		LY										
SAINTBURY CRNR	SAINTBURY WNR	TY 408							408			
		LY 485							485			
SALMON RUN CHR	FRANKS WN CLLR	TY 37							37			
		LY										
SANFORD CNT CST	TERLATO WNS INT	TY										
		LY 4							4			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
SANFORD S BARB	TERLATO WNS INTTY											
	LY	1								1		
SBASTNI SONOMA	FOLEY FAMILY WNTY	69								69		
	LY											
SBRAGIA HM RNCH	TREASURY WN ESTTY	1								1		
	LY	3								3		
SCHUG SONOMA	SCHUG CARNS ESTTY	1								1		
	LY											
SCHUG CARNEROS	SCHUG CARNS ESTTY	6								6		
	LY											
SEAN MINOR C C	WINE MERCHANT TY	1								1		
	LY	32								32		
SEAN MINOR 4BRS	WINE MERCHANT TY	68								68		
	LY											
SEBASTNI RSN RV	FOLEY FAMILY WNTY	15								15		
	LY											
SEBASTIANI SC	FOLEY FAMILY WNTY	41								41		
	LY	41								41		
SEQUOIA CRNS NPKO	BRAND CORP TY	26								26		
	LY											
SHAFAER CHARDNY	SHAFAER VINYARDS TY	5								5		
	LY	7								7		
SHANNON RDG RNC	SHANNON RIDGE TY											
	LY	20								20		
SHAFAER RD SHLDR	SHAFAER VINYARDS TY	30								30		
	LY	24								24		
SHANNON RIDGE	SHANNON RIDGE TY	500								500		
	LY	2234								2234		
SIERRA VISTA UNSI	ERRA VISTA WNTY	1								1		
	LY	8								8		
SIMPLY NAKED CA	CONSTELLATION TY	2316								2316		
	LY	1191								1191		
SIMI RSN RV RES	CONSTELLATION TY	1								1		
	LY	509								509		
SIMI CHARDONNAY	CONSTELLATION TY	2602								2602		
	LY	2495								2495		
SMOKING LOON	SEBASTIANI DON TY	2577								2577		
	LY	2875								2875		
SNAP DRAGON CAL	DIAGEO CHAT ESTTY	595								595		
	LY	1103								1103		
SNMA CUTRER C V	BROWN FORMAN TY	104								104		
	LY	67								67		
SNMA CUTRER S C	BROWN FORMAN TY	1113								1113		
	LY	915								915		
SNQ CHARD	STE MICHELLE WNTY	63								63		
	LY											
SNQ ORGANIC	STE MICHELLE WNTY	76								76		
	LY											
SONOMA COAST	CAPITAL W&S CO TY	2								2		
	LY	5								5		
SONOMA RVR SNM	ABOISSET AMERICATY	799								799		
	LY											
SPELLBOUND CAL	FOLIO WINE CO TY	45								45		
	LY											
SONOMA VNEYD SC	STRONG RODNEY TY	12								12		
	LY	221								221		
SPELLETICH CLR	SPELLETICH CLRSTY	5								5		
	LY	18								18		
ST CLEMENT	TREASURY WN ESTTY	8								8		
	LY											
ST FRANCIS SNMA	KOBRAND CORP TY											
	LY	624								624		
ST JEAN BLL TRR	TREASURY WN ESTTY	53								53		
	LY											
ST JEAN RBT YNG	TREASURY WN ESTTY	1216								1216		
	LY											
CSM CANOE RIDGE	STE MICHELLE WNTY	57								57		
	LY	2								2		
CSM COLD CREEK	STE MICHELLE WNTY	52								52		
	LY	4								4		
CSM ETHOS	STE MICHELLE WNTY	370								370		
	LY											
CSM INDIAN WLLS	STE MICHELLE WNTY	779								779		
	LY	706								706		
CSM HARSE HEAVN	STE MICHELLE WNTY	30								30		
	LY											
CSM COL VALLEY	STE MICHELLE WNTY	5572					1604			3968		
	LY	4559					1427			3132		
ST SUPERY OAK	ST SUPERY VYNRD TY	4								4		
	LY	742								742		
STG L WC ARCDI	STE MICHELLE WNTY	23								23		
	LY	51								51		
STGS LP WNE CLR	STE MICHELLE WNTY	653								653		
	LY	662								662		
STERLING CHARD	DIAGEO CHAT ESTTY	1624								1624		
	LY	1086								1086		
STERLING ORGNIC	DIAGEO CHAT ESTTY	1								1		
	LY	3								3		

# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
STERLING VNT COL	DIAGEO CHAT EST	3694							3694			
STERLING RESRVED	DIAGEO CHAT EST	3573							3573			
STEVEN KENT C CWINE	MERCHANT	2							2			
STICKYBEAK	OLD BRIDGE CLLR	1319							1319			
STONE CELLARS	TREASURY WN EST	4							4			
STONESTRT BROK	KENDALL-JACKSON	30							30			
STONEHEDGE RSV	STONEHEDGE WNR	9607					7664		1943			
STUHELMULLER	MAJESTC W&S USA	10276					8175		2101			
SUTTER HOME	SUTTER HOME WNY	5							5			
SUTTER HM 2PACKS	SUTTER HOME WNY	17							17			
SWIRLING DERVISH	WINE GROUP	16							16			
TALBOTT	TALBOTT VINEYRD	19							19			
TALBTT KALI HRT	TALBOTT VINEYRD	895							895			
TALBOTT SLP HLW	TALBOTT VINEYRD	31417					16469		3397			11551
TALBOTT LOGAN	TALBOTT VINEYRD	31668					18998		3043			9627
TANGLEY OAKS	TERLATO WNS INT	4391					4391					
TERLATO RSN RVR	TERLATO WNS INT	2853					2853					
TESTAROSSA	TESTAROSSA VNYD	1							1			
TESTAROSSA	TESTAROSSA VNYD	13271					8441		4830			
TESTAROSSA	TESTAROSSA VNYD	10436					5449		4987			
TESTAROSSA	TESTAROSSA VNYD	6							6			
TESTAROSSA	TESTAROSSA VNYD	15							15			
TESTAROSSA	TESTAROSSA VNYD	63							63			
TESTAROSSA	TESTAROSSA VNYD	20							20			
TESTAROSSA	TESTAROSSA VNYD	19							19			
TESTAROSSA	TESTAROSSA VNYD	109							109			
TESTAROSSA	TESTAROSSA VNYD	112							112			
TESTAROSSA	TESTAROSSA VNYD	10							10			
TESTAROSSA	TESTAROSSA VNYD	4							4			
TESTAROSSA	TESTAROSSA VNYD	26							26			
TESTAROSSA	TESTAROSSA VNYD	22							22			
TESTAROSSA	TESTAROSSA VNYD	751							751			
TESTAROSSA	TESTAROSSA VNYD	241							241			
TESTAROSSA	TESTAROSSA VNYD	9							9			
TESTAROSSA	TESTAROSSA VNYD	1							1			
TESTAROSSA	TESTAROSSA VNYD	6							6			
TESTAROSSA	TESTAROSSA VNYD	18							18			
THE NAKED GRAPEN	NORTH WALES WNS	1950							1950			
THOUSAND OAKS	BRONCO WINE CO	897							897			
THOUSAND OAKS	BRONCO WINE CO	1030					1030					
3 BLIND MOOSE	CONSTELLATION	2							2			
TISDALE CAL	NORTH WALES WNS	627							627			
TOAD HLW FRNCNE	TOAD HOLLOW VYD	2317							2317			
TOAD HLW UNOAKD	TOAD HOLLOW VYD	3123							3123			
TOASTED HEAD	CONSTELLATION	15							15			
TORRES MARMR RR	TORRES WINES	25							25			
TORRES MARMR RR	TORRES WINES	2865							2865			
TORRES MARMR RR	TORRES WINES	3471							3471			
TORRES MARMR RR	TORRES WINES	3							3			
TORRES MARMR RR	TORRES WINES	60							60			
TWISTED CHR CAL	DELICATO VNYRD	1425					1425					
TWISTED CHR CAL	DELICATO VNYRD	7					7					
TREFETHEN	TREFETHEN VNYRD	9							9			
TREFETHEN	TREFETHEN VNYRD	22							22			
TREFETHEN	TREFETHEN VNYRD	12							12			
THORNY ROSE COL	CONSTELLATION	8							8			
TO CELEBRTE PWL	WINEBOW INC	4							4			
TO CELEBRTE PWL	WINEBOW INC	48							48			
TRFTHN DBL T NPT	TREFETHEN VNYRD	2							2			
TRFTHN DBL T NPT	TREFETHEN VNYRD	8							8			
TRINITAS CELLRS	TRINITAS CELLRS	159							159			
TRINITY OAKS	SUTTER HOME WNY	11							11			
TRINITY OAKS	SUTTER HOME WNY	43							43			
TRUCHARD	TRUCHARD VNYRD	4							4			
TRUCHARD	TRUCHARD VNYRD	8							8			
TULIP HLL TRACY	GEANDRE IMPORTS	4							4			
TULIP HLL TRACY	GEANDRE IMPORTS	8							8			
TURNING LEAF	NORTH WALES WNS	10727					6102		4625			
TURNING LEAF	NORTH WALES WNS	10422					6647		3775			
VALLEY OF MOON	KORBEL F & BROST	1718							1718			
VAN RUITEN LODIV	VAN RUITEN FAM	3							3			
VENDANGE	CONSTELLATION	3693					6	2329		1358		
VENDANGE	CONSTELLATION	8001					4348	2244		1409		

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE										
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml		
VENDANGE TWIN	CONSTELLATION	TY 587 LY 966				587 966							
VIANSA SNZA SNM	VIANSA WINERY	TY 4 LY 13								4 13			
VINE CLF L CRNS	VINE CLFF WINRY	TY 449 LY								449			
WELLNGTN SONOMA	WELLINGTON VYDS	TY 12 LY								12			
WENTE MORNG FOG	PARROTT CO NEW	TY 1035 LY 1583								1035 1583			
WENTE RIVA RNCH	PARROTT CO NEW	TY 23 LY								23			
WHITE OAK CAL	WHITE OAK VNYDS	TY 10 LY 12								10 12			
WHITEHALL CRNRS	WHITEHALL LN WNTY	TY 8 LY								8			
WILD OAK SONOMA	KOBRAND CORP	TY 1 LY								1			
WILD HRSE UNBRD	CONSTELLATION	TY 3 LY 5								3 5			
WILD HORSE CC	CONSTELLATION	TY 29 LY								29			
WLLM HLL EST NP	NORTH WALES WNSTY	TY 1081 LY 626								1081 626			
WOODWARD CANYON	WOODWRD CNYN WNTY	TY 1 LY 11								1 11			
X WINERY	X WINERY	TY 2 LY								2			
X WNRV NRTH CSTX	WINERY	TY 3481 LY 2375								3481 2375			
ZACA MESA S YNZZ	ZACA MESA WINE	TY 36 LY 22								36 22			
ZD CHARDONNAY	Z D WINES	TY 17 LY 11								17 11			
	TOTAL	TY 717841 LY 676820	97673	7571	58030	285727	2329	247208	2135	692	16476		
CHENIN BLANC	* * * *		84213	6899	51514	286068	2244	228768	1816	615	14683		
BALLENTINE	BALLENTINE VYDS	TY 1758 LY								1758			
BERNGER CAL COL	TREASURY WN ESTY	TY 5316 LY 4647				3789 3191		1527 1456					
DRY CRK CHN BLC	DRY CREEK VNYRDTY	TY 1103 LY 2						1103		2			
KIONA CHEN BLNCK	KIONA VINEYARDS	TY 5 LY 12						5 12					
KIONA ICE WINE	KIONA VINEYARDS	TY 9 LY										9	
PACIFIC RIM	PACIFIC RM WNMKTY	TY 1 LY						1					
	TOTAL	TY 6433 LY 6420				3789 3191		2635 3229			9		
GEWURZTRMINER	* * * *												
ALEXANDR VALLEY	ALEX VALLEY VYDTY	TY 43 LY						43					
CLRBRNE&CHRCHLL	CLRBRNE&CHRCHLLTY	TY 5 LY 31						5 31					
DR FRANK	FRANKS WN CLLRSTY	TY 32 LY 16						32 16					
FETZER CAL PAD	FETZER VINYARDS	TY 1218 LY 626				1218 626							
FETZER CAL	FETZER VINYARDS	TY 3000 LY 3451						3000 3451					
FIREHOSE CAL	SUTTER HOME WNTY	TY 6 LY 1059						6 1059					
FREY ORGANIC	FREY VINEYARDS	TY 19 LY						19					
HANDLEY	HANDLEY CELLARSTY	TY 22 LY						22					
HANDLEY ANDERSN	HANDLEY CELLARSTY	TY 4 LY 8						4 8					
STONEHEDGE	STONEHEDGE WNRVTY	TY 128 LY						128					
NOVY RSSN RIVERS	SIDURI WINES	TY 5 LY						5					
PACIFIC RIM	PACIFIC RM WNMKTY	TY 2 LY 36						2 36					
RED NEWT FGR LK	RED NEWT CELLARTY	TY 53 LY 21						53 21					
CMS	STE MICHELLE WNTY	TY 1822 LY 1723						1822 1723					
STANZA MONTEREYS	SOUTHERN W&S	TY 872 LY						872					
VENTANA GEWURZT	USA WINE WEST	TY 657 LY 38						657 38					
	TOTAL	TY 7888 LY 7009				1218 626		6670 6383					

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE										
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml		
RIESLING	* * * * *												
ANNE AMIE WILLMANNE AMIE VNYD	TY LY	13								13			
APEX	WASHINGTON HILL	TY LY	3							3			
ARGYLE JOHNSNBGLION NATHAN USAT	TY LY	261								261			
BAREFOOT CAL	NORTH WALES WNST	TY LY	18024				12117			5907			
B GRIFFN COL VLBARNARD GRIFFINT	TY LY	14122					11314			2808			
BE. RADIANT CAL	TREASURY WN EST	TY LY	12							12			
BE. RADIANT CAL	TREASURY WN EST	TY LY	264							264			
BLACK BOX COL VCONSTELLATION	TY LY	2985			2985								
BLUE MOUNTAIN	BLUE MOUNTN VYD	TY LY	68							68			
BONTERRA LK/MENFETZER VINYARDS	TY LY	520								520			
BRDGEVW BLUE MNBRIDGEVIEW VYD	TY LY	653								653			
BRDGEVW BLUE MNBRIDGEVIEW VYD	TY LY	460								460			
BRNGR FNDRS EST	TREASURY WN EST	TY LY	10							10			
BRNGR FNDRS EST	TREASURY WN EST	TY LY	542							542			
BULLY HILL	BULLY HILL VNYD	TY LY	907							907			
BULLY HILL	BULLY HILL VNYD	TY LY	858							858			
BV COASTAL EST	DIAGEO CHAT EST	TY LY	385							385			
BV COASTAL EST	DIAGEO CHAT EST	TY LY	410							410			
C D BOIS RSL CACONSTELLATION	TY LY	1755								1755			
C SMITH KF GIRLSMITH CHARLES	TY LY	203								203			
C SMITH KF GIRLSMITH CHARLES	TY LY	153								153			
CH MNTLNA POTTRCH MONTELENA WNT	TY LY	40								40			
CH MNTLNA POTTRCH MONTELENA WNT	TY LY	5								5			
COL GRND ESTATESTE MICHELLE WNT	TY LY	263								263			
COL GRND ESTATESTE MICHELLE WNT	TY LY	391								391			
COL	STE MICHELLE WNT	TY LY	1021							1021			
COL	STE MICHELLE WNT	TY LY	915							915			
CLOVER HILL	CLOVER HLL VNYD	TY LY	327							327			
CLOVER HILL	CLOVER HLL VNYD	TY LY	379							379			
CLRBRNE&CHRCHLLCLRBRNE&CHRCHLL	TY LY	4								4			
CLRBRNE&CHRCHLLCLRBRNE&CHRCHLL	TY LY	55								55			
COLUMBIA CLR RSNORTH WALES WNST	TY LY	405								405			
COLUMBIA CLR RSNORTH WALES WNST	TY LY	358								358			
COVEY RUN JH RSNORTH WALES WNST	TY LY	1052								1052			
COVEY RUN JH RSNORTH WALES WNST	TY LY	1314								1314			
CSM COL VALLEY STE MICHELLE WNT	TY LY	12								12			
CSM COL VALLEY STE MICHELLE WNT	TY LY	7								7			
CSM HARVST SLCTSTE MICHELLE WNT	TY LY	3017								3017			
CSM HARVST SLCTSTE MICHELLE WNT	TY LY	2418								2418			
CSM INDIAN WLLSSTE MICHELLE WNT	TY LY	2								2			
DOMINO SOFIA MCCOPPOLA FRANCIST	TY LY	14								14			
DOMINO SOFIA MCCOPPOLA FRANCIST	TY LY	67								67			
DR FRANK DRY	FRANKS WN CLLR	TY LY	67							67			
DR FRANK DRY	FRANKS WN CLLR	TY LY	67							67			
DR FRANK JHN DRFRANKS WN CLLR	TY LY	24								24			
DR FRANK JHN DRFRANKS WN CLLR	TY LY	49								49			
DR FRANK SMI-DRFRANKS WN CLLR	TY LY	26								26			
DR FRANK SMI-DRFRANKS WN CLLR	TY LY	21								21			
DUNHAM LEWIS	REBEC VINEYARDS	TY LY	21							21			
EOLA HILLS	EOLA HLL WN CLR	TY LY	3							3			
EOLA HILLS	EOLA HLL WN CLR	TY LY	3							3			
EPIPHANY DRY	MAJESTC W&S USAT	TY LY	5							5			
EROICA	STE MICHELLE WNT	TY LY	117							117			
EROICA	STE MICHELLE WNT	TY LY	55							55			
ESTANCIA MONTRYCONSTELLATION	TY LY	87								87			
ESTANCIA MONTRYCONSTELLATION	TY LY	2222								2222			
FESS PARKER DRYPARKER FESS WNY	TY LY	212								212			
FESS PARKER DRYPARKER FESS WNY	TY LY	212								212			
FESS PARKER SBPARKER FESS WNY	TY LY	195								195			
FESS PARKER SBPARKER FESS WNY	TY LY	138								138			
FETZER CAL	FETZER VINYARDS	TY LY	1203							1203			
FETZER CAL	FETZER VINYARDS	TY LY	1238							1238			
FIRESTEED OREGNFIRESTEED CLLR	TY LY	14								14			
FIRESTEED OREGNFIRESTEED CLLR	TY LY	71								71			
FIRESTONE C CSTFOLEY FAMILY WNT	TY LY	731								731			
FIRESTONE C CSTFOLEY FAMILY WNT	TY LY	777								777			
FISHEYE	WINE GROUP	TY LY	3353				3353						
FISHEYE	WINE GROUP	TY LY	3808				3808						
GAINNEY	WILSON DANIELS	TY LY	1							1			
HAYMAN&HILL RSVCONSTELLATION	TY LY	3								3			
HAYMAN&HILL RSVCONSTELLATION	TY LY	3								3			
HAZLITT HMST RSHAZLITT 1852 VY	TY LY	3								3			
HAZLITT HMST RSHAZLITT 1852 VY	TY LY	14								14			



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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
HOGUE COLUMBIA	CONSTELLATION	TY 1713 LY 1789							1713 1789			
HOGUE LATE HVST	CONSTELLATION	TY 807 LY 725							807 725			
KINGS RIDGE	LAIRD AND CO	TY 5 LY							5			
KIONA DRY RSLNG	KIONA VINEYARDS	TY 23 LY 16							23 16			
KIONA LT HV WHT	KIONA VINEYARDS	TY 26 LY 11							26 11			
KIONA WHITE	KIONA VINEYARDS	TY 34 LY							34			
KNDL-JKSN VN RSK	KENDALL-JACKSON	TY 2349 LY 2354							2349 2354			
KOEHLER S YNEZ	WINE MERCHANT	TY 23 LY							23			
LITTLE BL DRESS	BANFI VINTNERS	TY 2 LY							2			
LOREDONA	DELICATO VNYRDS	TY 299 LY 403							299 403			
MILBRANDT LT HV	SAN FRAN WN EXCT	TY 1 LY 19									1 19	
MONTINORE ALMST	MONTINORE VNYRDT	TY 34 LY							34			
MONTINORE SW RSM	MONTINORE VNYRDT	TY 45 LY							45			
MIRASSOU CAL	NORTH WALES WNST	TY 947 LY							947			
OCEANA CAL	SOUTHERN W&S	TY 4 LY 2							4 2			
PACIFIC RIM ORG	PACIFIC RM WNMK	TY 330 LY 322							330 322			
PACIFIC RIM DRY	PACIFIC RM WNMK	TY 1054 LY 723							1054 723			
PACIFIC RIM SWT	PACIFIC RM WNMK	TY 2108 LY 2005							2108 2005			
PACIFIC RIM CV	PACIFIC RM WNMK	TY 40 LY 7							40 7			
PACIFIC RIM VDG	PACIFIC RM WNMK	TY 24 LY 11									24 11	
PRESQUE ISL L EP	PRESQUE ISLE WNTY	TY 147 LY 163							147 163			
R MNDVI PS MONT	CONSTELLATION	TY 2212 LY 2002					2 12		2210 1990			
RAVINES DRY NY	WINEBOW INC	TY 5 LY 68							5 68			
RED NEWT FGR LK	RED NEWT CELLARTY	TY 81 LY 46							81 46			
RM WOODBG CALIF	CONSTELLATION	TY 8165 LY 7316					8165 7316					
RM WOODBRIDGE	CONSTELLATION	TY 1888 LY 1661							1888 1661			
SALMON RUN	FRANKS WN CLLRSTY	TY 41 LY 16							41 16			
SEVEN HILLS	SEVEN HILLS WNYTY	TY 57 LY							57			
SNQ	STE MICHELLE WNTY	TY 1595 LY 1618							1595 1618			
ST CHAP WNMK SR	MISC VENDORS	TY 2 LY 3							2 3			
CSM EROICA ICE	STE MICHELLE WNTY	TY 48 LY 4							48 4			
CSM COLD CREEK	STE MICHELLE WNTY	TY 40 LY							40			
CSM WHITE LH	STE MICHELLE WNTY	TY 1 LY									1	
CSM JO RSL VS	STE MICHELLE WNTY	TY 17205 LY 14964					796		16409 14964			
STANZA MONTEREYS	SOUTHERN W&S	TY 1816 LY 24							1816 24			
SUTTER HOME CAL	SUTTER HOME WNYTY	TY 1467 LY 1314							1467 1314			
TREFETHEN WHIT	TREFETHEN VNYRDT	TY 14 LY 22							14 22			
VENTANA DRY RSL	USA WINE WEST	TY 8 LY							8			
WASH HL LT HVST	PRECEPT BRANDS	TY 995 LY 1042							995 1042			
WASHINGTON HILLS	PRECEPT BRANDS	TY 1831 LY 1779					1831 1779					
WILLAMETTE VLLY	WILLIAMETTE	TY 662 LY 1047							662 1047			
	TOTALTY	85656			4816		24433		56382		25	
	TOTALTY	74731			3359		22450		48891		31	
SAV BL/FME BL	* * * *											
ADELINE	RUTHERFRD GROVET	TY 73 LY 818							73 818			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
ANDRETTI SAV BL	ANDRETTI WINERY	16							16			
		22							22			
ANGELINE RR S B	MARTIN RAY WNR	20							20			
		62							62			
APEX ASCENT	WASHINGTON HILL	9							9			
BAREFOOT SAV BL	NORTH WALES WNS	14135					10335		3800			
		12030					8688		3342			
BARNRD GRFN F B	BARNARD GRIFFIN	15							15			
		283							283			
BEARBOAT ALEX	REMY COINTREAU	2624							2624			
BENZGR SV SV BL	KOBRAND CORP	39							39			
		22							22			
BERNARDUS SV BL	BERNARDUS WINRY	1							1			
		8							8			
BERNARDUS GRIV	BERNARDUS WINRY	242							242			
		801							801			
BLISS MND CNO SV	LUXE COLLCTIONS	29							29			
		9							9			
BOGLE FME/SV BL	BOGLE VINEYARDS	1173							1173			
		861							861			
BONTERRA CAL	FETZER VINYARDS	1218							1218			
		1204							1204			
BRNGR F EST SAV	TREASURY WN EST	2							2			
		11							11			
BERINGER SAV BL	TREASURY WN EST	53							53			
		636							636			
BRUTOCAO SAV BL	BRUTOCAO CELLRS	72							72			
		1294							1294			
BV CENTURY SV B	DIAGEO CHAT EST	3										
							3					
C D BOIS NC SAV	CONSTELLATION	1398							1398			
		1276							1276			
C KRUG SAUV BL	KRUG CHARLES	3							3			
		35							35			
CAKEBREAD SV BL	KOBRAND CORP	604							604			
		118							118			
CALISTOGA CELL	RWINE MERCHANT	2							2			
		3							3			
CARTLDG&BRWN SV	VINTAGE WNE EST	10							10			
		30							30			
CH ST JEAN FM B	TREASURY WN EST	1							1			
		9							9			
CHLK HL SV B E	FOLEY FAMILY WNT											
		15							15			
CLIFF LEDE SV B	CAPITAL W&S CO	19							19			
		174							174			
CLOS LACHANCE	CLOS LACHANCE	519							519			
		5							5			
COVEY RUN FM BL	NORTH WALES WNS	4							4			
		21										
CORBTT CYN SV B	WINE GROUP	2796			21							
					2796							
DALLIANCE	SOUTHERN W&S	481							481			
DAVID ARTHUR	WINE MERCHANT	2							2			
DRY CRK SAV BL	DRY CREEK VNYRD	31							31			
		29							29			
DRY CRK FUME BL	DRY CREEK VNYRD	688							688			
		559							559			
DECOY NAPA VLLY	DUCKHORN WNE COT	35							35			
		14							14			
DUCKHORN SAV BL	DUCKHORN WNE COT	117							117			
		9							9			
EDNA VLY PARGON	NORTH WALES WNS	181							181			
ESTANCIA PNC SB	CONSTELLATION	32							32			
		1							1			
FERARI-CRNO FME	FERRARI-CARANO	746							746			
		652							652			
FARRLL RDWD RCH	GARY FARRELL WNT	1							1			
FETZER SV CAL	FETZER VINYARDS	1065					1030		35			
		1703					988		715			
FIRESTONE S YNEZ	FOLEY FAMILY WNT	1							1			
		17							17			
FIRESTONE SV BL	FOLEY FAMILY WNT	1							1			
FORTRESS	MAJESTC W&S USA	321							321			
		580							580			
FORTRESS MS CLN	MAJESTC W&S USA	11							11			
		44							44			
4 BEARS SONOMA	FOUR BEARS WNR											
		2							2			
FOREST GLEN CAL	BRONCO WINE CO	222							222			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
FRANCISCAN NAPA	CONSTELLATION	22							22			
FRANCS CPPLA DSC	COPPOLA FRANCIS	1352							1352			
FREY MNCNO SAV	FREY VINEYARDS	19							19			
FREY ORGANIC	FREY VINEYARDS	103							103			
FREY		1							1			
FREY		9							9			
FRITZ DR CK SAV	TERLATO WNS INT	5							5			
FRITZ RUS RIVER	TERLATO WNS INT	21							21			
FRITZ		9							9			
FROGS LEAP SV B	FROGS LEAP WIN	73							73			
FROGS		20							20			
GALLO FAM V TWN	NORTH WALES WNS	1238					1238					
GALLO												
JOEL GOTT CAL	SUTTER HOME WNY	1162							1162			
JOEL		477							477			
GRGCH HLLS F BL	GRGICH HILLS	77							77			
GRGCH		70							70			
GYSR PK BC SV B	BACCOLADE WINES	9							9			
GYSR		775							775			
GYSR PEAK SC SV	BACCOLADE WINES	2077							2077			
GYSR		1834							1834			
GYSR PK CAL SAV	BACCOLADE WINES	11							11			
GYSR		5							5			
HANNA SAV BLAN	TERLATO WNS INT	30							30			
HANNA		22							22			
HALL NAPA SV BL	HALL WINES	77							77			
HALL		37							37			
HANDLEY DRY CR	HANDLEY CELLARS	3							3			
HANDLEY		8							8			
HAYES VALLEY VY	MAJESTC W&S USA	2215							2215			
HAYES												
HESS COL SAV BL	HESS WINERY	21							21			
HESS		391							391			
HEITZ	HEITZ WINE CLL	149							149			
HEITZ												
HOGUE SAUV BLN	CONSTELLATION	2							2			
HOGUE		254							254			
HONIG SV B NAPA	HONIG VYD & WNY	49							49			
HONIG		143							143			
HRM REX-GOL CAL	CONSTELLATION	3339					3339					
HRM		89					89					
ILLUMINATION	SOUTHERN W&S	2							2			
ILLUMINATION												
KENWOOD SAUV BL	KORBEL F & BRO	770							770			
KENWOOD		876							876			
KNDL-JKSN GR SV	KENDALL-JACKSON	3							3			
KNDL		619							619			
KDL-JKSN SAV VR	KENDALL-JACKSON	4							4			
KDL		136							136			
KNDL-JKSN SV BL	KENDALL-JACKSON	5269							5269			
KNDL		4408							4408			
KOEHLER S YNEZ	WINE MERCHANT	19							19			
KOEHLER		7							7			
KUNDE MGNLA S B	DEUTSCH FAM W&S	5							5			
KUNDE												
LANGTRY EST S B	GUENOC WINERY	1							1			
LANGTRY												
LAIL BLPRNT SAV	CAPITAL W&S CO	1							1			
LAIL		45							45			
LOCKWD MNTRY SV	LOCKWOOD VNYRDS	4							4			
LOCKWD												
LOCKWOOD SAV BL	LOCKWOOD VNYRDS	8							8			
LOCKWOOD		7							7			
LOLONIS FUME BL	LOLONIS WINERY	12							12			
LOLONIS		6							6			
LONGBOARD	WINEBOW INC	16							16			
LONGBOARD		6							6			
M-GOODE SAV/FM	EKENDALL-JACKSON	22							22			
M-GOODE												
MARGRM SYBRT SV	MARGERUM WINE	25							25			
MARGRM		6							6			
MARILYN SV BLN	LAIRD AND CO	24							24			
MARILYN		10							10			
MARKHAM SAUV BL	TERLATO WNS INT	209							209			
MARKHAM												
MASON CLR SV BL	NAPA WINE CO	1							1			
MASON		9							9			
MAYACAMAS SV BL	MAYACAMAS VNYRD	10							10			
MAYACAMAS												
MILL CRK SAV BL	MILL CREEK VNYD	50							50			
MILL												
MONDAVI CK SV B	KRUG CHARLES	3					3					
MONDAVI												
MORGAN MONTEREY	MORGAN WINERY	14							14			
MORGAN												

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE										
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml		
NAPA STATION	MAJESTC W&S USATY	7							7				
NIGHT HARVEST	CONSTELLATION	957					957						
NOVY RSSN RIVERSIDURI WINES		24								24			
OBERON NAPA VLYFOLIO WINE CO		788							788				
PATIANNA EST MNBRONCO WINE CO		745							745				
PEJU PROV NAPA PEJU PROVNC WNYTY		1							1				
PEJU PROV NAPA PEJU PROVNC WNYTY		50							50				
PEJU PROV NAPA PEJU PROVNC WNYTY		50							50				
PHELPS NAPA VLYPHELPS JOS VYDSTY		20							20				
POMELO	VINTAGE IMPORTSTY	26							26				
PRIEST RNCH NAPSSOMERSTON WIN CTY		1							1				
PROVENANCE SV BDIAGEO CHAT ESTTY		7							7				
QUIVRA FIG TREEQUIVIRA VINEYRDTY		50							50				
QUIVRA FIG TREEQUIVIRA VINEYRDTY		27							27				
QUIVRA SAV BLCQUIVIRA VINEYRDTY		22							22				
R MNDV PS SV BLCONSTELLATION		3332							3332				
R MNDV PS SV BLCONSTELLATION		2705							2705				
R MNDVI FUME BLCONSTELLATION		1005							1005				
R MNDVI FUME BLCONSTELLATION		711							711				
R MNDVI FUME RCONSTELLATION		9							9				
R MNDVI I BLOCKCONSTELLATION		1							1				
R MNDVI I BLOCKCONSTELLATION		1							1				
RM WOODBRDGE SVCONSTELLATION		16126					13010		3110				6
RM WOODBRDGE SVCONSTELLATION		15078					11709		2642				727
R STRNG CHAR SVSTRONG RODNEY		534							534				
R STRNG CHAR SVSTRONG RODNEY		599							599				
RAYMOND SAUV BLBOISSSET AMERICATY		7							7				
RAYMOND SAUV BLBOISSSET AMERICATY		13							13				
ROBERT HALL PR HALL ROBERT WNETY		9							9				
ROBERT HALL PR HALL ROBERT WNETY		28							28				
ROCHIOLI SAV BLTERLATO WNS INTTY		1							1				
ROCHIOLI SAV BLTERLATO WNS INTTY		4							4				
ROSENBLM VNT CVDIAGEO CHAT ESTTY		19							19				
ROSENBLM VNT CVDIAGEO CHAT ESTTY		915							915				
SANTA BARBARA SANTA BARBRA WNTY		19							19				
SEAN MINOR 4BRSWINE MERCHANT		27							27				
SEVENTY FIVE SBSOUTHERN W&S		2							2				
SEVENTY FIVE SBSOUTHERN W&S		19							19				
SHANNON RDG S BSHANNON RIDGE		991							991				
SHANNON RDG S BSHANNON RIDGE		3							3				
SIMI SAUVGN BLCCONSTELLATION		1253							1253				
SIMI SAUVGN BLCCONSTELLATION		1016							1016				
SIMPLY NAKED CACONSTELLATION		855							855				
SMOKING LOON	SEBASTIANI DON	260							260				
SMOKING LOON	SEBASTIANI DON	447							447				
SONOMA COAST	CAPITAL W&S CO	1							1				
SONOMA VNEYD SCSTRONG RODNEY		1							1				
SONOMA VNEYD SCSTRONG RODNEY		203							203				
SOURCE GAMBLE	QUINTESSENTIAL	1							1				
SOURCE GAMBLE	QUINTESSENTIAL	81							81				
SPENCER ELZ MENWINE MERCHANT		1							1				
ST CLEMENT NAPATREASURY WN ESTTY		8							8				
ST CLEMENT NAPATREASURY WN ESTTY		44							44				
ST CLEMENT NAPATREASURY WN ESTTY		43							43				
ST JEAN ETL F BTREASURY WN ESTTY		272							272				
ST JEAN ETL F BTREASURY WN ESTTY		18							18				
ST JEAN ETL F BTREASURY WN ESTTY		50							50				
CSM SV BL H HVNSTE MICHELLE WNTY		2469							2469				
CSM SV BL H HVNSTE MICHELLE WNTY		2445							2445				
ST SUPERY NP VLST SUPERY VYNRDTY		86							86				
ST SUPERY NP VLST SUPERY VYNRDTY		60							60				
ST SUPERY SV BLST SUPERY VYNRDTY		1							1				
ST SUPERY SV BLST SUPERY VYNRDTY		1							1				
STG LP WC SV BLSTE MICHELLE WNTY		850							850				
STG LP WC SV BLSTE MICHELLE WNTY		776							776				
STEELHEAD D C 585 WN PARTNERSTY		3							3				
STEELHEAD D C 585 WN PARTNERSTY		3							3				
STEELHEAD SN C0585 WN PARTNERSTY		65							65				
STERLING ORGNICDIAGEO CHAT ESTTY		1							1				

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
STERLING SAV BLDIAGEO CHAT ESTTY		1226							1226			
		1065							1065			
STERLNG VNT COLDIAGEO CHAT ESTTY		1261							1261			
		1405							1405			
SUTTER HM SV BLSUTTER HOME WNYTY		7741					5022		968			1751
		10878					8678		817			1383
TANGENT PARAGONSOUTHERN W&S		8							8			
TEIRA	TEIRA WINES	1321							1321			
		80							80			
THE SHEPHERD NPVINTAGE IMPORTS		2							2			
		591							591			
THREE RVRS OAK FOLEY FAMILY WNTY		27							27			
TWO ANGELS S R CAPITAL W&S CO		84							84			
		827							827			
TRIN NV MARY SVSUTTER HOME WNYTY		6							6			
		34							34			
TRINITAS SAV BLTRINITAS CELLRS		1							1			
		1							1			
TURNBULL SAV BLTURNBULL WINE		3							3			
		11							11			
TURNING LF SV BNORTH WALES WNSTY		12					7		5			
		2048					1230		818			
VERMEIL NAPA SOUTHERN W&S		12							12			
		6							6			
VEZER VEZER FMLY VNYD		539							539			
VIGILANCE LK CTSOUTHERN W&S		1775							1775			
		168							168			
VINA ROBLES JRDVINA ROBLES		10							10			
WASH HILL SV BLPRECEPT BRANDS		348							348			
		459							459			
WHITEHALL SV BLWHITEHALL LN WNTY		7							7			
		20							20			
WILDHURST CAL BRIARCLIFF WINET		8							8			
		3							3			
WORK VYDS SV BLMAJESTC W&S USATY		1							1			
		6							6			
Y3 NAPA VALLEY WINE MERCHANT		22							22			
ZABACO R DNC BLNORTH WALES WNSTY		1144							1144			
		1031							1031			
	TOTAL	86826			21	34938			50110			1757
	TOTALY	87732			2796	33303			49523			2110
VIIGNIER * * * *												
ALEX VALLEY ESTALEX VALLEY VYD		3							3			
BONTERRA VIOGNRFETZER VINYARDS		2							2			
BRIDLEWOOD EST NORTH WALES WNSTY		3							3			
CALERA VIOGNIERCALERA WINE CO		6							6			
CLINE VIOGNIERCLINE CELLARS		283							283			
		308							308			
COUGAR CREST CAPITAL W&S CO		376							376			
DARIOUSH S VGNRDARIOUSH WINERY		3							3			
		5							5			
FESS PRKR VOGNRPARKER FESS WNYTY		2							2			
HGUE GNSIS VGNRCONSTELLATION		350							350			
		1258							1258			
HGHFLYR CLEMNTSSOMERSTON WIN CTY		9							9			
		58							58			
INCOGNITO LODI PHILPS MCHLDVD		1							1			
		3							3			
KUNDE VIOGNIER DEUTSCH FAM W&S		2							2			
MCMANIS CAL MCMANIS FAMILY		21							21			
		14							14			
MINER VIOGNIER MINER FAMILY WNTY		8							8			
		175							175			
P RDG CHEN VGNRPINE RIDGE WNR		389							389			
		263							263			
RENWOOD SEL SERRENWOOD WINERY		3							3			
TOASTED HEAD CONSTELLATION		208							208			
		219							219			
		292							292			
SEVEN HILLS SEVEN HILLS WNYTY		17							17			
SHANNON R MORNESHANNON RIDGE		111							111			
SHANNON RIDGE SHANNON RIDGE		2							2			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
SHIMMIN CANYON	CONTINENTAL VYD	1739							1739			
SMOKNG LN VGNER	SEBASTIANI DON	372							372			
TANGENT EDNA	SOUTHERN W&S	438							438			
WILD HORSE CC	CONSTELLATION	5							5			
X WINERY LODI	X WINERY	1							1			
		12							12			
		10							10			
	TOTAL	3404							3404			
	TOTAL	3567							3567			
WHT VARTL OTH	* * * *											
ABACELA ALBARNO	CAPITAL W&S CO	12							12			
ANNE AMIE M TH	ANNE AMIE VNYD	33							33			
B DOON ROUSSNE	BONNY DOON VNYD	11							11			
BNNY DN CIGR BL	BONNY DOON VNYD	162							162			
BULLY HLL NGAR	BULLY HILL VNYD	14							14			
BIG HOUSE WHITE	WINE GROUP	3980					3980					
BRIGHT STAR MSC	VINIFERA IMPORT	4344					4344					
CHIMNY RCK ELV	TERLATO WNS INT	956							956			
CLOVR HL VGNOLE	CLOVER HLL VNYD	909							909			
DIALED IN	MAJESTC W&S USA	439							439			
DR FRNK RKTSLI	FRANKS WN CLLR	303							303			
ELK COVE PNT BL	ELK COVE VNYRDS	20							20			
FANUCCHI TROUSS	FANUCCHI VNYRDS	283							283			
FRAN SLVRBCH BX	WINE GROUP	308							308			
GLENORA NIAGARA	CAPITAL W&S CO	1856							1856			
HEY MAMBO SWNKY	THE OTHER GUYS	2							2			
HRM REX-GOL MOS	CONSTELLATION	19							19			
IRONSTN OBSESSN	IRONSTONE VNYRD	2							2			
JHNSN LBSTRPFCH	JOHNSON EST WNY	27							27			
KALEIDOSCOPE	FOLIO WINE CO	5							5			
LIEB PINOT BLNCD	ESCHERE WN&SPT	13							13			
LITTL BL DR MSC	BANFI VINTNERS	22301	22301									
MARTN W MOS ALGO	'NEILL VNT&DST	22731	22731									
MIRASSOU MSC CAN	NORTH WALES WNS	940					940					
MONDAVI CK CAL	KRUG CHARLES	45					45					
MONTNORE M THG	MONTINORE VNYRD	305							305			
RUBICON BLANCNC	X COPPOLA FRANCIS	269							269			
PNTHR CRK MELON	PANTHER CREEK	4957					3608		1349			
PARDCCI SUSTAIN	MENDOCINO WN GR	2471					1652		819			
PONZI PINOT BLC	WILSON DANIELS	215							215			
QUPE BN NCDO CV	QUPE WINE CLLR	208							208			
R MNDVI MOS ORO	CONSTELLATION	390					221		169			
REINDEER RANCH	RUTHERFRD RANCH	434					228		206			
RM WOODBG MSCTO	CONSTELLATION	4							4			
SIMPLY NAKD MSC	CONSTELLATION	7							7			
SOKL BLSR EV #9	TERLATO WNS INT	425							425			
STE GNVIVE MOSCD	'ANDREA WN LIQ	3							3			
		35									35	
		23									23	
		46							46			
		18							18			
		4547					3653		894			
		3318					2345		973			
		315							315			
		475							475			
		520							520			
		959					959					
		2418					2418					

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE								
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml
TABLE LEAF CAL	MAJESTC W&S USATY	3381				1538		1843			
TABLS D TBLS BLVINEYARD BRANDS	TY	10						10			
TANGENT ALBRINOSOUTHERN W&S	TY	29						29			
TANGENT ALBRINOSOUTHERN W&S	TY	341						341			
TBLS PTLN TBLS VINEYARD BRANDS	TY	10						10			
THE NAKED GR MSNORTH WALES WNS	TY	10						10			
THE NAKED GR MSNORTH WALES WNS	TY	2386						2386			
TOMASELLO VD ICSOUTHERN W&S	TY	21								21	
TOMASELLO VD ICSOUTHERN W&S	TY	31								31	
VALLY MOON PN BKORBEL F & BRO	TY	121						121			
VALLY MOON PN BKORBEL F & BRO	TY	571						571			
VIANSA ANTR BNCVIANSA WINERY	TY	776						776			
WILCOX WEDDNG WWRNY WILCOX INC	TY	441				441					
WILCOX WEDDNG WWRNY WILCOX INC	TY	436				436					
	TOTALTY	52859	22301			17294		13208			56
	TOTALTY	41096	22731			12603		5708			54
WHT BLND/MRTG	* * * *										
AIRLIE 7 WLLMTT	AIRLIE WINERY	TY						3			
AIRLIE 7 WLLMTT	AIRLIE WINERY	TY						8			
ANNE AMIE BLEND	ANNE AMIE VNYD	TY						23			
ANNE AMIE BLEND	ANNE AMIE VNYD	TY						12			
APOTHIC WHT CAL	NORTH WALES WNS	TY						1194			
APOTHIC WHT CAL	NORTH WALES WNS	TY						1194			
BERINGER ALLUVM	TREASURY WN EST	TY						2			
BERINGER ALLUVM	TREASURY WN EST	TY						3			
BERINGR NGHTNGL	TREASURY WN EST	TY								3	
BRIDESMAID	CROCKR&STARR WNTY	TY						108			
BRIDESMAID	CROCKR&STARR WNTY	TY						108			
CAYMUS CONUNDRM	CAYMUS VINYARDS	TY						1206			
CAYMUS CONUNDRM	CAYMUS VINYARDS	TY						1152			
CRBT CYN PG/CHN	WINE GROUP	TY				19565					
CRBT CYN PG/CHN	WINE GROUP	TY				14757					
DOLCE LH SV/SEM	DOLCE WINERY	TY									1
DOLCE LH SV/SEM	DOLCE WINERY	TY									2
DOOBIE BLUES	CAPITAL W&S CO	TY				615					
DOOBIE BLUES	CAPITAL W&S CO	TY				58					
FESS PKR MELNGE	PARKER FESS WNYTY	TY						150			
FESS PKR MELNGE	PARKER FESS WNYTY	TY						150			
KAMIAK CH/SB CV	GORDON BROS CLR	TY						885			
KAMIAK CH/SB CV	GORDON BROS CLR	TY						885			
KDL-JKSN VR SUM	KENDALL-JACKSON	TY						440			
KDL-JKSN VR SUM	KENDALL-JACKSON	TY						430			
KITCHEN SINK CA	ADLER FELS WNR	TY						692			
KITCHEN SINK CA	ADLER FELS WNR	TY						692			
SWEET BLS SW WH	PACIFIC RM WNM	TY						43			
SWEET BLS SW WH	PACIFIC RM WNM	TY						43			
LOLONIS LADYBUG	LOLONIS WINERY	TY						1			
LOLONIS LADYBUG	LOLONIS WINERY	TY						1			
LYETH WHT MERTG	BOISSET AMERICAT	TY						12			
LYETH WHT MERTG	BOISSET AMERICAT	TY						12			
MENAGE A TROIS	SUTTER HOME WNYTY	TY						4975			
MENAGE A TROIS	SUTTER HOME WNYTY	TY						5497			
MENAGE A TR MSC	SUTTER HOME WNYTY	TY						610			
MENAGE A TR MSC	SUTTER HOME WNYTY	TY						610			
MONTINORE BRLS	MONTINORE VNYRD	TY						6			
MONTINORE BRLS	MONTINORE VNYRD	TY						6			
PROMISQOUS WHT	DELICATO VNYRDS	TY						539			
PROMISQOUS WHT	DELICATO VNYRDS	TY						641			
RAVINES KEUKA	WINEBOW INC	TY						12			
RAVINES KEUKA	WINEBOW INC	TY						12			
SANTERRA CLLR	VIANSA WINERY	TY						1188			
SANTERRA CLLR	VIANSA WINERY	TY						1188			
SEVEN DAUGHTER	STERLATO WNS INT	TY						635			
SEVEN DAUGHTER	STERLATO WNS INT	TY						725			
SKINNYGRL WH	CABEAM INC	TY						1735			
SKINNYGRL WH	CABEAM INC	TY						1735			
ST SUPERY MERTG	ST SUPERY VYNRD	TY						11			
ST SUPERY MERTG	ST SUPERY VYNRD	TY						11			
ST SUPERY VIRTU	ST SUPERY VYNRD	TY						4			
ST SUPERY VIRTU	ST SUPERY VYNRD	TY						4			
STARK RAVNG WHT	DIAGEO CHAT EST	TY						534			
STARK RAVNG WHT	DIAGEO CHAT EST	TY						42			
STICKYBK SEM/SV	OLD BRIDGE CLLR	TY						13			
STICKYBK SEM/SV	OLD BRIDGE CLLR	TY						13			
TEN MILE L HRZN	WINEBOW INC	TY						1			
TEN MILE L HRZN	WINEBOW INC	TY						11			
TREANA MAR/VGN	TREANA WINERY	TY						1			
TREANA MAR/VGN	TREANA WINERY	TY						1			
1221 FLR DE LYS	CHATEAU DIANA	TY						13			
1221 FLR DE LYS	CHATEAU DIANA	TY						13			
WATERBROOK MLNG	PRECEPT BRANDS	TY						21			
WATERBROOK MLNG	PRECEPT BRANDS	TY						15			

# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
WOLFFER CLASSIC	WINEBOW INC	TY 5							5			
X WINERY	X WINERY	LY 874							874			
	TOTAL	TY 35602			19565	615			15418		4	
	TOTAL	LY 23868			14757	58			9051		2	
APPLE	* * * *											
CHADDSFORD SPCD	CHADDSFORD WNY	TY 532							532			
		LY 440							440			
CLOVER HLL SPCD	CLOVER HLL VNYD	TY 526							526			
		LY 525							525			
HORNSBY'S	NORTH WALES WNS	TY 5									5	
		LY 972									972	
K CIDER	CONSTELLATION	TY 1										1
		LY 1										1
SWEET PEA W/PCH	PRECEPT BRANDS	TY 60							60			
		LY 60							60			
	TOTAL	TY 1124							1118		5	1
	TOTAL	LY 1938							965		972	1
FRUIT OTHER	* * * *											
BARGETTO MEAD	BARGETTO WINERY	TY 37							37			
		LY 39							39			
BARGETTO POMGNT	BARGETTO WINERY	TY 6								6		
		LY 6								6		
BARGETTO RASPB	BARGETTO WINERY	TY 13									13	
		LY 4									4	
CHADDSFRD SPRNG	CHADDSFORD WNY	TY 186							186			
		LY 385							385			
HAZLTT 1852 BRM	HAZLITT 1852 VY	TY 2299							2299			
		LY 336							336			
KINSEN PLUM	TAKARA SAKE USA	TY 700					700					
		LY 813					813					
PETER VELLA FLV	NORTH WALES WNS	TY 17259	17259									
		LY 13082	13082									
SORRENTI CHERRY	CHERRY VLLY VYD	TY 273							273			
		LY 350							350			
SOU SHORE CRNB	MAZZA VINEYARDS	TY 39										
		LY 21										
TAKARA PLUM	TAKARA SAKE USA	TY 923					923					
		LY 944					944					
TOMASELLO BL/PMS	SOUTHERN W&S	TY 34									34	
		LY 34									34	
TOMASELLO BLBRY	SOUTHERN W&S	TY 58									58	
		LY 56									56	
TOMASELLO BLKB	SOUTHERN W&S	TY 21									21	
		LY 35									35	
TOMASELLO CRNB	LAUBER IMPORTS	TY 28									28	
		LY 28									28	
TOMASELLO CHRRY	SOUTHERN W&S	TY 25									25	
		LY 33									33	
TOMASELLO RSPB	LAUBER IMPORTS	TY 28									28	
		LY 48									48	
TOMASELLO PMGNT	SOUTHERN W&S	TY 33									33	
		LY 36									36	
TOTALLY RND PCH	ADLER FELS WNR	TY 20							20			
		LY 20							20			
	TOTAL	TY 21982	17259				1623		2854	246		
	TOTAL	LY 16244	13082				1757		1131	274		
FRUIT VRTL WN	* * * *											
A MST FRZ BB ML	CONSTELLATION	TY 2621									2621	
		LY 2621									2621	
A MST FRZ ST WZ	CONSTELLATION	TY 3106									3106	
		LY 3106									3106	
A MST FRZ PR PG	CONSTELLATION	TY 1787									1787	
		LY 1787									1787	
A MST MG/SW MSC	CONSTELLATION	TY 3506					3506					
		LY 3506					3506					
ARBR MST BLK ML	CONSTELLATION	TY 25589					19815		5774			
		LY 27047					21497		5550			
ARBR MST CRN TW	CONSTELLATION	TY 7291					5725		1566			
		LY 8431					5910		2521			
ARBR MST MLN WZ	CONSTELLATION	TY 3562					3562					
		LY 3662					3662					
ARBR MST MX PNR	CONSTELLATION	TY 13					13					
		LY 3470					3470					
ARBR MST FRT WZ	CONSTELLATION	TY 28803					21752		7051			
		LY 29449					23090		6359			
ARBR MST TF CHR	CONSTELLATION	TY 3848					3848					
		LY 5036					4175		861			
ARBR MST POM PN	CONSTELLATION	TY 4494					4494					
		LY 328					328					
ARBR MST PCH CH	CONSTELLATION	TY 4369					4369					
		LY 3964					3964					
ARBR MST PN GRG	CONSTELLATION	TY 5834					4497		1337			
		LY 8135					5481		2654			



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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
ARBR MST SNG ZN	CONSTELLATION	TY 13738 LY 14195				9636			4102			
ARBR MST STW WZ	CONSTELLATION	TY 15427 LY 18932				9748			4447			
ARBR MST WP PNG	CONSTELLATION	TY 4523 LY 3958				10918			4509			
WLD VINE BLK ML	NORTH WALES WNS	TY 14372 LY 15243				14292			4640			
WLD VINE RSP ZN	NORTH WALES WNS	TY 1 LY 1342				4523						
WLD VINE STW WZ	NORTH WALES WNS	TY 1 LY 1342				3958						
		TY 5 LY 5				14371			1			
		TY 1 LY 1342				13611			1632			
		TY 1 LY 1342							1			
		TY 5 LY 5							1342			
		TY 142884 LY 143197				5						
		TY 142884 LY 143197				111029			24341		7514	
TABLE OTHER	* * * *					113191			30006			
ARROWHEAD NGARA	ARROWHEAD CLLRS	TY 649 LY 898				649						
BANDIT RED SNG	R SUTTER HOME WNY	TY 2 LY 327				898						
BERINGER PVS	TREASURY WN EST	TY 2267 LY 2595						2				
BROTHERHOOD HOL	BROTHERHOOD WNY	TY 38 LY 325						327				
C ROSSI SANGRIA	NORTH WALES WNS	TY 11660 LY 10963		11660					2267			
CHDDSF RD MERC	ANCHADDSFORD WNY	TY 15 LY 15		10963					2595			
CHADDSFRD SNG	RACHADDSFORD WNY	TY 973 LY 876							38			
CHOCOLATE VL V	NGEMINI S&W CO	TY 1889 LY 1							325			
CHOCOLATE SHOP	PRECEPT BRANDS	TY 1133 LY 57							325			
CHOCLT SHOP CR	PRECEPT BRANDS	TY 57 LY 57							1133			
CHOCLT SHOP ST	PRECEPT BRANDS	TY 101 LY 101							57			
CHOCOLAT RGE	CM NORTH WALES WNS	TY 45 LY 45							57			
CHOCOLAT RGE	RD NORTH WALES WNS	TY 56 LY 56							101			
DAILY RTD CM	BX DAILYS COCKTAIL	TY 15 LY 15							45			
DAILY RTD MG	BX DAILYS COCKTAIL	TY 2081 LY 1758							56			
DAILY RTD FZ	MR DAILYS COCKTAIL	TY 2132 LY 1774							15			
DAILY RTD F	STW DAILYS COCKTAIL	TY 3481 LY 694							2081			
DAILY RTD APL	TNDAILYS COCKTAIL	TY 2 LY 2							1758			
DAILY RTD MNG	TNDAILYS COCKTAIL	TY 2 LY 2							2132			
DAILY RTD PM	MR DAILYS COCKTAIL	TY 1655 LY 4196							1774			
DAILY RTD MJ	ITODAILYS COCKTAIL	TY 1 LY 397							3481			
DAILY RTD COS	MODAILYS COCKTAIL	TY 1 LY 348							694			
DAILY RTD MR	GRTDAILYS COCKTAIL	TY 8 LY 431							2			
DAILY RTD FZ	PDDAILYS COCKTAIL	TY 2911 LY 2911							2			
ELVIS HOL PK/	CDSIGNATRE WN CLR	TY 3 LY 17							2911			
FRANZIA RD SNG	RWINE GROUP	TY 39183 LY 33457	39183						3			
LIVNGSTN SNG	RIANORTH WALES WNS	TY 9 LY 2892							17			
GRBLDI PASTAV	NOCONSTELLATION	TY 2684 LY 2684		2684					9			
LA CREMA 2B	R&WKENDALL-JACKSON	TY 23 LY 6012							2892			
MADRIA SNGR	TRDNORTH WALES WNS	TY 6012 LY 4485							9			
OLDE SAV SW	TEAWINE GROUP	TY 23 LY 1061							2684			
RED GUITAR	SANGCONSTELLATION	TY 2383 LY 267							6012			
SAND CASTLE	ALPSAND CASTLE WNY	TY 142 LY 134							4485			
TRINCHERO 2	BTL SUTTER HOME WNY	TY 2 LY 2							23			
WH ML FM SPO	DEEMAJESTC W&S USA	TY 248 LY 248							1061			
		TY 79158 LY 70696	39183	11660		11136	1665		6742	248	8524	
		TY 70696 LY 70696	33457	13647		13621	2397		5083		2491	

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
CHMPAGNE BRUT	* * * *											
ANDRE BRUT	NORTH WALES WNSTY	4279								4279		
	LY	4035								4035		
ARGYLE BRUT	LION NATHAN USATY	17								17		
	LY	54								54		
BAREFOOT BUBBLY	NORTH WALES WNSTY	4021								4021		
	LY	3360								3360		
CH FRANK BRUT	FRANKS WN CLLRSTY	12								12		
	LY											
COOKS IMP BRUT	CONSTELLATION	10030					3901			2951		3178
	LY	9532					3682			2939		2911
DOM CHNDN NV BR	MOET HENNESSY	1210								1210		
	LY	1031								1031		
DSM CUVEE BRUT	STE MICHELLE WNTY	2201								2201		
	LY	2645								2645		
G FERR VA DE VIF	FREIXENET USA	37								37		
	LY	160								160		
G FERR RYL 2000	FREIXENET USA											
	LY	1								1		
G FERR RYL 2002	FREIXENET USA	430								430		
	LY	14								14		
GLORIA FERR BRT	FREIXENET USA	593								593		
	LY	554								554		
GRT WESTRN BRUT	CONSTELLATION	1471								1471		
	LY	1665								1665		
GRUET NEW MXICOW	WINEBOW INC	127								116		11
	LY	23								23		
GRUET N MX ROSE	WINEBOW INC	7								3		4
	LY											
IRON HORSE BRUT	IRON HORSE VNYDTY	1								1		
	LY	7								7		
IRON HRSE BR RS	IRON HORSE VNYDTY	1								1		
	LY	5								5		
IRON HRSE CL BR	IRON HORSE VNYDTY	19								19		
	LY	20								20		
KORBEL BRUT	BROWN FORMAN	15617					2022			10701		918
	LY	15920					1884			11440		1976
MIRABELLE BRUT	WILSON DANIELS											
	LY	1								1		
MUMM NAPA BRUT	PERNOD RCRD USATY	1743								1743		
	LY	1479								1479		
MUMM NAPA CV M	PERNOD RCRD USATY	317								317		
	LY	1								1		
PIPER SNM BRUT	REMY COINTREAU	2292								2292		
	LY	2459								2459		
ROEDERER EST AVM	MARQS&DMN USATY	638								638		
	LY	676								676		
ROEDERER EST RSM	MARQS&DMN USATY	2								2		
	LY	4								4		
ROEDERER L'ERMGM	MARQS&DMN USATY	1								1		
	LY	6								6		
ROGET BRUT	CONSTELLATION	2941								2941		
	LY	3111								3111		
SCHRFFNBGR BRUT	MARQS&DMN USATY	9								9		
	LY	17								17		
SCHRAMBG MIRABL	WILSON DANIELS	2								2		
	LY	8								8		
	TOTALTY	48018					5923			36008		933
	TOTALLY	46788					5566			35715		767
CHMPGNE X DRY	* * * *											
ANDRE EX DRY	NORTH WALES WNSTY	7961								7961		
	LY	8246								8246		
BAREFOOT BUBBLY	NORTH WALES WNSTY	3448								3448		
	LY	3033								3033		
COOKS IMP X DRY	CONSTELLATION	5544					3121			2423		
	LY	5243					2883			2360		
G WESTN EXT DRY	CONSTELLATION	4985					784			2379		1822
	LY	5640					1009			2904		1727
KORBEL X DRY	BROWN FORMAN	4586								4586		
	LY	4879								4879		
ROGET EXTRA DRY	CONSTELLATION	8303					4353			3950		
	LY	8035					4049			3986		
	TOTALTY	34827					8258			24747		1822
	TOTALLY	35076					7941			25408		1727
CHMPGNE NATRL	* * * *											
KORBEL NATURAL	BROWN FORMAN	1173								1173		
	LY	1050								1050		
	TOTALTY	1173								1173		
	TOTALLY	1050								1050		
CHAMPAGNE OTH	* * * *											
BAREFT BUB CHRDN	NORTH WALES WNSTY											
	LY	51								51		
BAREFT BUB P GRN	NORTH WALES WNSTY	2880								2880		
	LY	2296								2296		

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE										
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml		
GLORIA F BLC BL	FREIXENET USA	TY 16 LY							16				
GLORIA F CRN CV	FREIXENET USA	TY 1 LY							1				
GRUET DMI SC BL	WINEBOW INC	TY 39 LY 34							35			4	
IRON HRSE BL BL	IRON HORSE VNYD	TY 17 LY 19							17				
IRON HRSE WD CV	IRON HORSE VNYD	TY 16 LY 22							16				
KORBEL CHARDN	BROWN FORMAN	TY 7 LY 1079							7				
KORBEL SWT CUV	BROWN FORMAN	TY 1510 LY 101							1510				
PIPER SNM BL BL	REMY COINTREAU	TY 84 LY 412							84				
PIPER SNM BL NR	REMY COINTREAU	TY 1 LY							1				
SCHRAM BLC D BL	WILSON DANIELS	TY 45 LY 1							45				
SCHRAM BLC D NR	WILSON DANIELS	TY 2 LY							2				
SCHRAM J SCHRAM	WILSON DANIELS	TY 3 LY 4							3				
SHRMSBRG CREMNT	WILSON DANIELS	TY 21 LY 11							21				
	TOTAL	TY 4623 LY 4049							4619			4	
CHAMP PNK/RED	* * * *								4049				
ANDRE PINK BLSH	NORTH WALES WNS	TY 4736 LY 5101							4736				
ANDRE COLD DUCK	NORTH WALES WNS	TY 1957 LY 1947							1957				
BAREFT BB RS CV	NORTH WALES WNS	TY 50 LY 2161							50				
CHNDN ETOIL RSE	MOET HENNESSY	TY 8 LY 4							8				
DOM CHNDN ROSE	MOET HENNESSY	TY 741 LY 606							741				
G FERRER BLC NR	FREIXENET USA	TY 22 LY 1							22				
J SPARKLNG ROSE	J VNYRDS & WNR	TY 57 LY 32							57				
KORBEL ROSE	BROWN FORMAN	TY 927 LY 1044							927				
KORBEL ROSE 4PK	BROWN FORMAN	TY 2 LY											2
KORBEL SWT ROSE	BROWN FORMAN	TY 1688 LY 1414							1688				
	TOTAL	TY 10186 LY 12312							10186				2
SPUMANTE	* * * *								12310				
ANDRE	NORTH WALES WNS	TY 2894 LY 3752							2894				
BALLATORE	NORTH WALES WNS	TY 2881 LY 2838							2881				
BAREFT BUB MSCT	NORTH WALES WNS	TY 3609 LY 3878							3609				
COOKS IMPERIAL	CONSTELLATION	TY 859 LY 866											859
ROGET SPUMANTE	CONSTELLATION	TY 11720 LY 11775					7230		4490				866
	TOTAL	TY 21963 LY 23109					7206		4569				
	TOTAL						7230		13874				859
	TOTAL						7206		15037				866
SPARKLING OTH	* * * *												
ALLURE PNK MSCT	BRONCO WINE CO	TY 560 LY							560				
ANDRE STRAWBR	NORTH WALES WNS	TY 1390 LY 154							1390				
ANDRE PCH PASSN	NORTH WALES WNS	TY 1761 LY 100							1761				
ARBOR MST PEACH	CONSTELLATION	TY 5 LY 1440							5				
ARBOR MST RASPB	CONSTELLATION	TY 13 LY 1994							13				
ARGYLE EX TIRGE	LION NATHAN USA	TY 1 LY							1				
BAREFT BB PK MS	NORTH WALES WNS	TY 3489 LY							3489				
BRNGR WHT ZNF	DLTREASURY WN EST	TY 10 LY 2031							10				
CHANDON ETOILE	MOET HENNESSY	TY 12 LY 3							12				
CHANDON CHRDR	SMOET HENNESSY	TY 12 LY							12				

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
CHNDN B D NOIR	MOET HENNESSY	TY 659 LY 628							659			
CODORNIU NP GR	AVENIU BRANDS	TY 2 LY							2			
DM CARN BRT	RSEKOBAND CORP	TY 4 LY 3							4			
DM CARNRS L RVE	KOBAND CORP	TY 3 LY							3			
DMN CARNROS BRT	KOBAND CORP	TY 436 LY 555							436			
DSM EXTRA DRY	STE MICHELLE WNTY	TY 973 LY 1144							973			
DSM LUXE	STE MICHELLE WNTY	TY 1 LY							1			
FRAN CPLA SOFI	ACOPPOLA FRANCISTY	TY 488 LY 41							488			
GRACLND BL CHR	SIGNATRE WN CLR	TY 2 LY							2			
IRON HRSE BL BL	IRON HORSE VNYD	TY 12 LY 13							12			
IRON HRSE RS CV	IRON HORSE VNYD	TY 28 LY 3							28			
J CUVEE 20 RRV	J VNYRDS & WNR	TY 3 LY 35							3			
JORDAN	J VNYRDS & WNR	TY 2 LY 3							2			
LAETITIA BRT CV	LAETITIA VYD&WNTY	TY 75 LY 1084							75			
MUMM NAPA BL BL	PERNOD RCRD USATY	TY 902 LY 846							902			
MUMM NAPA BL NR	PERNOD RCRD USATY	TY 39 LY 331							39			
MUMM NAPA DVX	PERNOD RCRD USATY	TY 200 LY 1134							200			
PACIFIC RIM RSL	PACIFIC RM WNMKT	TY 331 LY 200							331			
WOODBIDGE BRUT	CONSTELLATION	TY 1134 LY 1274							1134			
SCHRAM BLC D NR	WILSON DANIELS	TY 15 LY 22							15			
SCHRM BRUT ROSE	WILSON DANIELS	TY 11 LY 39							11			
SCHRM MRB B RSE	WILSON DANIELS	TY 37 LY 61							37			
SUTTER HOME MSC	SUTTER HOME WNY	TY 1801 LY 112							1801			
STTR HM BB P MS	SUTTER HOME WNY	TY 105 LY							105			
TUALTN SEMI MUST	UALATIN VNYRDS	TY 9 LY							9			
VIANSA BRUT CLS	VIANSA WINERY	TY 3 LY							3			
WOODBDRGE CUVEE	CONSTELLATION	TY 761 LY 25							761			
	TOTALTY	15007							15007			
	TOTALTY	11889							11889			
DOM COOLERS	* * * *											
BOONE F S C BRY	NORTH WALES WNSTY	TY 903 LY 4505							903			
SGRM ES STRW DQ	NORTH AMRCN BRW	TY 11345 LY 7118									11345	
SGRM ES JAMAICN	NORTH AMRCN BRW	TY 9 LY									9	
SEAGRAM ORG PN	NORTH AMRCN BRW	TY 14457 LY 14233									14457	
SGRM FZZY NAVE	NORTH AMRCN BRW	TY 9896 LY 9521									9896	
SGRM LM MELOND	NORTH AMRCN BRW	TY 2098 LY 2740									2098	
	TOTALTY	42301									42301	
	TOTALTY	34524							903		33621	
DOM VRMTH DRY	* * * *											
QUADY EXTRA DRY	SAN FRAN WN EXCTY	TY 5 LY 9							5			
TRIBUNO	WINE GROUP	TY 4166 LY 4309							3327		839	
	TOTALTY	4171							3490		819	
	TOTALTY	4318							3327	5	839	
DOM VRMTH SWT	* * * *								9		819	
QUADY SWEET	SAN FRAN WN EXCTY	TY 2 LY 5							2			
TRIBUNO	WINE GROUP	TY 4732 LY 4684							4113		619	
									4125		559	

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE								
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml
	TOTALTY	4734					4113	2		619	
	TOTALTY	4689					4125	5		559	
IMP PORT RED	* * * *										
BROADBNT V 2007	BROADBENT SLCTNTY	2						2			
BROADBNT V 2003	BROADBENT SLCTNTY	2						2			
CHURCHLL GRICHAWILDMAN SONS	TY	1						1			
CHURCHLL DOURO WILDMAN SONS	TY	1						1			
CHURCHLL VNT 02WILDMAN SONS	TY	2						2			
CHURCHLL VNT 02WILDMAN SONS	TY	5						5			
COCKBURN FN RBYPREMIUM PORT WNTY	TY	1591						1591			
COCKBURN FN RBYPREMIUM PORT WNTY	LY	1289						1289			
COCKBURN LTE BTPREMIUM PORT WNTY	TY	316						316			
COCKBURN LTE BTPREMIUM PORT WNTY	LY	275						275			
COCKBURN SP RSVPREMIUM PORT WNTY	TY	620						620			
COCKBURN SP RSVPREMIUM PORT WNTY	LY	489						489			
CROFT DISTINCTKOBRAND CORP	TY	12						12			
CROFT DISTINCTKOBRAND CORP	LY										
CROFT VINTGE 07KOBRAND CORP	TY										1
CROFT VINTGE 07KOBRAND CORP	LY	1									
DE BORTOLI WLGND BORTOLI WINETTY	TY										
DE BORTOLI WLGND BORTOLI WINETTY	LY	16						16			
DOW VALE BOMFIMPREMIUM PORT WNTY	TY	256						256			
DOW VALE BOMFIMPREMIUM PORT WNTY	LY	233						233			
DOWS BOARDROOM PREMIUM PORT WNTY	TY	16						16			
DOWS BOARDROOM PREMIUM PORT WNTY	LY										
DOW QNT SN RBO6PREMIUM PORT WNTY	TY	3						3			
DOW QNT SN RBO6PREMIUM PORT WNTY	LY										
DOW QNT SN RBO8PREMIUM PORT WNTY	TY	1						1			
DOW QNT SN RBO8PREMIUM PORT WNTY	LY	1						1			
DOWS CRUSTED PREMIUM PORT WNTY	TY	17						17			
DOWS CRUSTED PREMIUM PORT WNTY	LY	22						22			
DOWS TRADEMARK PREMIUM PORT WNTY	TY	22						22			
DOWS TRADEMARK PREMIUM PORT WNTY	LY										
DOW'S L.B.V. PREMIUM PORT WNTY	TY	6						6			
DOW'S L.B.V. PREMIUM PORT WNTY	LY										
DOWS VINTAGE 03PREMIUM PORT WNTY	TY	5						5			
DOWS VINTAGE 03PREMIUM PORT WNTY	LY										
DOWS VINTAGE 94PREMIUM PORT WNTY	TY	4						4			
DOWS VINTAGE 94PREMIUM PORT WNTY	LY										
FAM ZC MALAMADOWINESELLERS LTDTY	TY	4						4			
FAM ZC MALAMADOWINESELLERS LTDTY	LY										
FERREIRA VN GRDBROADBENT SLCTNTY	TY	13						13			
FERREIRA VN GRDBROADBENT SLCTNTY	LY										
FONSCA TR BELLAKOBRAND CORP	TY	13						13			
FONSCA TR BELLAKOBRAND CORP	LY										
FONSECA BIN #27KOBRAND CORP	TY	240						240			
FONSECA BIN #27KOBRAND CORP	LY	2									2
FONSECA GUMRNS KOBRAND CORP	TY	2									
FONSECA GUMRNS KOBRAND CORP	LY										
FONSCA PNSCL 08KOBRAND CORP	TY	11						2			9
FONSCA PNSCL 08KOBRAND CORP	LY	13						2			11
FONSECA VNTG 03KOBRAND CORP	TY	2						2			
FONSECA VNTG 03KOBRAND CORP	LY										
FONSECA VINTAGEKOBRAND CORP	TY	1						1			
FONSECA VINTAGEKOBRAND CORP	LY	2						1			1
GOULD CMPBLL 07VINTUS WINES	TY	4						4			
GOULD CMPBLL 07VINTUS WINES	LY										
GRAHAM MLVDS 09PREMIUM PORT WNTY	TY	6						6			
GRAHAM MLVDS 09PREMIUM PORT WNTY	LY										
GRAHAM 6 GRAPESPREMIUM PORT WNTY	TY	430						430			
GRAHAM 6 GRAPESPREMIUM PORT WNTY	LY	394						394			
GRAHAMS 1983 PREMIUM PORT WNTY	TY	6						6			
GRAHAMS 1983 PREMIUM PORT WNTY	LY										
GRAHAMS 1994 WDPREMIUM PORT WNTY	TY	1						1			
GRAHAMS 1994 WDPREMIUM PORT WNTY	LY										
GRAHAMS 2003 PREMIUM PORT WNTY	TY	8						8			
GRAHAMS 2003 PREMIUM PORT WNTY	LY										
KWV CAPE RUBY AMER SPIRIT EXCTY	TY	17						17			
KWV CAPE RUBY AMER SPIRIT EXCTY	LY	7						7			
MTZ 2007 VINTGEPREMIUM PORT WNTY	TY	8						8			
MTZ 2007 VINTGEPREMIUM PORT WNTY	LY	3						3			
OFFLEY VNT 2006BROADBENT SLCTNTY	TY	84						84			
OFFLEY VNT 2006BROADBENT SLCTNTY	LY										
OFFLEY RUBY SOUTHERN W&S	TY	481						481			
OFFLEY RUBY SOUTHERN W&S	LY										
OSBORNE 2000 WINE GROUP	TY	40						40			
OSBORNE 2000 WINE GROUP	LY										
QUINTA CRSTO VTBROADBENT SLCTNTY	TY	5						5			
QUINTA CRSTO VTBROADBENT SLCTNTY	LY										
QNTA D NOV BLCKVINTUS WINES	TY	42						42			
QNTA D NOV BLCKVINTUS WINES	LY	20						20			
QNTA D NOV BLCKVINTUS WINES	TY	3						3			
QNTA D NOV BLCKVINTUS WINES	LY										
QUNTA VSUVIO 06PREMIUM PORT WNTY	TY	3						3			
QUNTA VSUVIO 06PREMIUM PORT WNTY	LY										

# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE								
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml
QUNTA VSUVIO 07	PREMIUM PORT WNTY	3						3			
QUINTA NOV RUBY	VINTUS WINES	1						1			
QUINTA NOV 2004	VINTUS WINES	3						3			
QUINTA SILVL 07	VINTUS WINES	19						19			
QUINTA SILVL 07	VINTUS WINES	10						10			
QUNTA D NVL LBV	VINTUS WINES	11						11			
SANDEMAN 2007	PERNOD RCRD USATY	3						3			
SMTH WDHS LB 99	PREMIUM PORT WNTY	1						1			
SMTH WDHS LB 99	PREMIUM PORT WNTY	10						10			
SMTH WOODHS LBV	PREMIUM PORT WNTY	12						12			
SMTH WDHSE 1985	PREMIUM PORT WNTY	1						1			
SMTH WDHSE 2003	PREMIUM PORT WNTY	14						14			
SMTH WDHSE 2003	PREMIUM PORT WNTY	27						27			
SMTH WDHSE 2007	PREMIUM PORT WNTY	2						2			
SMTH WDHSE 2007	PREMIUM PORT WNTY	3						3			
SNDMN F RS/GLSS	PERNOD RCRD USATY	18						18			
SNDMN FOUNDR RSP	PERNOD RCRD USATY	605						605			
SNDMN FOUNDR RSP	PERNOD RCRD USATY	647						647			
SNDMN QNTA D VU	PERNOD RCRD USATY	1						1			
SNDMN QNTA D VU	PERNOD RCRD USATY	1						1			
TAYLR FIRST EST	KOBRAND CORP	1						1			
TAYLR FLDGT LBV	KOBRAND CORP	428						428			
TAYLR FLDGT LBV	KOBRAND CORP	415						415			
TYLR FLDGT VINT	KOBRAND CORP	4								4	
TYLR QNTA VRGLS	KOBRAND CORP	14						2		12	
TYLR QNTA VRGLS	KOBRAND CORP	10						2		8	
WARRES ALTANO	VINEYARD BRANDSTY	46						46			
WARRES 2000	VINEYARD BRANDSTY	2						2			
WARRES 2003	VINEYARD BRANDSTY	1						1			
WARRIOR SPC RES	VINEYARD BRANDSTY	21						21			
WARRIOR SPC RES	VINEYARD BRANDSTY	15						15			
	TOTALTY	5195						5172		23	
	TOTALTY	4222						4197		25	
IMP PORT TWNY	* * * *										
BULLER PRM FINE	AMERICN WN DISTTY	3								3	
CHURCHILL 10YR	WILDMAN SONS	1						1			
COCKBURN 10Y TW	PREMIUM PORT WNTY	5								5	
COCKBURN 10Y TW	PREMIUM PORT WNTY	8								8	
COCKBURN 20Y TW	PREMIUM PORT WNTY	6								6	
COCKBURN 20Y TW	PREMIUM PORT WNTY	8								8	
CROFT 10YR	KOBRAND CORP	11						11			
DOW'S BOARDROOM	PREMIUM PORT WNTY	2						2			
DOW'S BOARDROOM	PREMIUM PORT WNTY	162						162			
DOW'S 10YR	PREMIUM PORT WNTY	20						20			
DOW'S 10YR	PREMIUM PORT WNTY	23						23			
DOW'S 20YR	PREMIUM PORT WNTY	13						13			
DOW'S 20YR	PREMIUM PORT WNTY	15						15			
DOW'S 20YR/GLSS	PREMIUM PORT WNTY	11						11			
FONSECA 20 YR	KOBRAND CORP	8						8			
GRAHAM 10 YR	PREMIUM PORT WNTY	17						17			
GRAHAM 10 YR	PREMIUM PORT WNTY	32						32			
GRAHAM 20 YR	PREMIUM PORT WNTY	12						12			
GRAHAM 20 YR	PREMIUM PORT WNTY	16						16			
GRAHAMS 30 YR	PREMIUM PORT WNTY	6						6			
GRAHAMS 30 YR	PREMIUM PORT WNTY	7						7			
GRAHAMS 40 YR	PREMIUM PORT WNTY	2						2			
GRAHAMS 40 YR	PREMIUM PORT WNTY	2						2			
KWV CAPE	AMER SPIRIT EXCTY	19						19			
KWV CAPE	AMER SPIRIT EXCTY	12						12			
OFFLEY	BROADBENT SLCTNTY	206						206			
OSBNE RSV MASTR	WINE GROUP										
QUINTA NOV TAWN	VINTUS WINES	3						3			
QUINTA NOV TAWN	VINTUS WINES	1						1			
QUINTA NOV 10Y	VINTUS WINES	10						10			
QUINTA NOV 10Y	VINTUS WINES	10						10			
RAMOS PINTO 10YM	MARQS&DMN USATY	5						5			
RAMOS PINTO 10YM	MARQS&DMN USATY	5						5			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
RAMOS PNTOM PR	MARQS&DMN USATY	3							3			
SANDMN 10Y TWNY	PERNOD RCRD USATY	5							5			
SANDMN 30Y TWNY	PERNOD RCRD USATY	1							1			
SANDMN 20Y TWNY	PERNOD RCRD USATY	5							5			
SANDMN 40Y TWNY	PERNOD RCRD USATY	7							7			
SMTH WDH COL 94	PREMIUM PORT WNTY	4							4			
SMTH WDH COL 86	PREMIUM PORT WNTY	9							9			
SMITH WDHSE 10Y	PREMIUM PORT WNTY	1							1			
SMITH WDHSE 20Y	PREMIUM PORT WNTY	11							11			
SMITH WDHSE 20Y	PREMIUM PORT WNTY	15							15			
SMITH WDHSE 20Y	PREMIUM PORT WNTY	5							5			
SNDMN FINE TWNY	PERNOD RCRD USATY	883							883			
TAYLR FLDGT 10Y	KOBRAND CORP	822							822			
TAYLR FLDGT 20Y	KOBRAND CORP	366							366			
TAYLR FLDGT 30Y	KOBRAND CORP	307							307			
TAYLR FLDGT 40Y	KOBRAND CORP	10							10			
TAYLR FLDGT 40Y	KOBRAND CORP	14							14			
TAYLR FLDGT 40Y	KOBRAND CORP	5							5			
TAYLR FLDGT 40Y	KOBRAND CORP	1							1			
TAYLR FLDGT 40Y	KOBRAND CORP	7							7			
TAYLR FLDGT 40Y	KOBRAND CORP	1							1			
WARRES OTMA 10Y	VINEYARD BRANDSTY	1									1	
WARRES OTMA 20Y	VINEYARD BRANDSTY	3									3	
WARRES OTMA 20Y	VINEYARD BRANDSTY	5									5	
WARRES OTMA 20Y	VINEYARD BRANDSTY	4									4	
	TOTALTY	1669							1652		17	
	TOTALTY	1490							1464		23	3
IMP PORT WHT	* * * *											
CHURCHILL	WILDMAN SONS	2							2			
CHURCHILL	WILDMAN SONS	6							6			
DOW'S FINE	PREMIUM PORT WNTY	4							4			
DOW'S FINE	PREMIUM PORT WNTY	14							14			
FERREIRA LAGRM	BROADBENT SLCTNTY	5							5			
FONSECA SIROCO	KOBRAND CORP	1							1			
FONSECA SIROCO	KOBRAND CORP	9							9			
FONSECA SIROCO	KOBRAND CORP	12							12			
FONSECA SIROCO	KOBRAND CORP	29							29			
IMP SHRRY REG	* * * *											
DIOS BACO AMNTL	WINE MERCHANT	15							15			
DIOS BACO AMNTL	WINE MERCHANT	5							5			
DIOS BACO AMNTL	WINE MERCHANT	4							4			
DIOS BACO OLRSO	WINE MERCHANT	2							2			
DIOS BACO OLRSO	WINE MERCHANT	8							8			
DIOS BCO P XMNX	WINE MERCHANT	6								6		
GONZALEZ ALFNSO	SAN FRAN WN EXCTY	1							1			
GONZALEZ ALFNSO	SAN FRAN WN EXCTY	1							1			
GONZALEZ SOLERA	SAN FRAN WN EXCTY	4							4			
GONZALEZ SOLERA	SAN FRAN WN EXCTY	1							1			
GONZLZ CRISTINA	SAN FRAN WN EXCTY	1							1			
HIDALGO CORTADO	WINEBOW INC	1							1			
HIDALGO CORTADO	WINEBOW INC	3							3			
HIDALGO GITANA	SOUTHERN W&S	3							3			
HIDALGO GITANA	SOUTHERN W&S	3							3			
HIDALGO OLORUSO	WINEBOW INC	3							3			
HIDALGO OLORUSO	WINEBOW INC	3							3			
OSBORNE PX 1827	WINE GROUP	4							4			
OSBORNE PX 1827	WINE GROUP	39							39			
OSBORNE PX 1827	WINE GROUP	64							64			
TIO PEPE	SAN FRAN WN EXCTY	1							1			
TIO PEPE	SAN FRAN WN EXCTY	75							75			
TIO PEPE	SAN FRAN WN EXCTY	90							90			
WM&H PEDRO XMNZ	KINDRED SPIRITSTY	1							1			
WM&H PEDRO XMNZ	KINDRED SPIRITSTY	1							1			
WM&H PEDRO XMNZ	KINDRED SPIRITSTY	69							69		6	
WM&H PEDRO XMNZ	KINDRED SPIRITSTY	90							90		6	
IMP SHRRY CRM	* * * *											
HARVEY BRST CRM	BEAM INC	2251					1046		1205			
HARVEY BRST CRM	BEAM INC	2303					1068		1233			
HIDALGO MORENTA	WINEBOW INC	1							1			2
HIDALGO MORENTA	WINEBOW INC	1							1			2
PEDRO ROMERO	FRONTIER WN IMPTY	19							19			
PEDRO ROMERO	FRONTIER WN IMPTY	35							35			
S & J CREAM	JACQUIN ET CIE	939							939			
S & J CREAM	JACQUIN ET CIE	927							927			
S & J CREAM/GLS	JACQUIN ET CIE	2							2			
S & J CREAM/GLS	JACQUIN ET CIE	6							6			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE										
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml		
		TOTAL				1046			2166				
		TOTAL	3212			1068			2201			2	
IMP SHRRY DRY	* * * *												
ALVEAR DE ANADA	WALKER M S INC	TY	1										1
HIDALGO MANZANL	WINEBOW INC	TY	1								1		
P ROMERO AMTLD	FRONTIER WN IMP	TY	73						73				
		LY	90						90				
P ROMERO D FINO	FRONTIER WN IMP	TY	25						25				
		LY	41						41				
P ROMERO OLORSO	FRONTIER WN IMP	TY	59						59				
		LY	74						74				
WM & H DRY SACK	KINDRED SPIRITS	TY	644						644				
		LY	680						680				
		TOTAL	803						801		1	1	
		TOTAL	885						885				
IMP SHRRY OTH	* * * *												
S & J SAMPLER	JACQUIN ET CIE	TY	19										19
		LY											
		TOTAL	19										19
		TOTAL											
IMPORTED PLUM	* * * *												
CHOYA PLUM	STAR CELLARS	TY	155						155				
		LY	145						145				
CHOYA UME BLANC	STAR CELLARS	TY	10								10		
		LY	19								19		
FU-KI PLUM JAP	GEMINI S&W CO	TY	1891						1891				
		LY	1707						1707				
GEKKEIKAN PLUM	SIDNEY FRANK	TY	2						2				
		LY											
KIKKOMAN PLUM	JFC INTRNTL INC	TY	4						4				
		LY											
		TOTAL	2062						2052		10		
		TOTAL	1871						1852		19		
IMP FRUIT OTH	* * * *												
KIJAJA CHERRY	MHW LIMITED	TY	845						845				
		LY	815						815				
SUBRSHII KUDMN	SUBARASHII KDM	TY	168						149				19
		LY	209						188				21
		TOTAL	1013						994				19
		TOTAL	1024						1003				21
IMP MADEIRA	* * * *												
BLANDY MLMS 15Y	PREMIUM PORT WNT	TY	1								1		
		LY	1								1		
BLANDY BUAL 5YR	PREMIUM PORT WNT	TY	7						7				
		LY	5						5				
BLANDY MLMS 10Y	PREMIUM PORT WNT	TY	7						7				
		LY	1						1				
BLANDY MLMSY 5Y	PREMIUM PORT WNT	TY	9						9				
		LY	6						6				
BLANDY VRDHO 5Y	PREMIUM PORT WNT	TY	24						24				
		LY	17						17				
BLANDYS SRCL 5Y	PREMIUM PORT WNT	TY	3						3				
		LY	4						4				
BROADBNT MALMSY	BROADBENT SLCTN	TY	5						5				
		LY											
BROADBNT RAINWT	BROADBENT SLCTN	TY											8
		LY	8										
BROADBNT RSV 5Y	BROADBENT SLCTN	TY	5						5				
		LY	10						10				
COSSRT 5YR BUAL	PREMIUM PORT WNT	TY	2						2				
		LY	7						7				
COSSRT 10Y BUAL	PREMIUM PORT WNT	TY	1						1				
		LY											
LEACOCK MALMSEY	PREMIUM PORT WNT	TY											
		LY	10						10				
LEACOCK RAINWTR	PREMIUM PORT WNT	TY	32						32				
		LY	31						31				
MILES RAINWATER	VINEYARD BRANDS	TY	11						11				
		LY	3						3				
		TOTAL	107						106		1		
		TOTAL	103						94		1		8
IMP MARSALA	* * * *												
FLORIO DRY	BANFI VINTNERS	TY	1397						1397				
		LY	1061						1061				
FLORIO SWEET	BANFI VINTNERS	TY	2606						2606				
		LY	2392						2392				
		TOTAL	4003						4003				
		TOTAL	3453						3453				
IM MSCTL/MSCT	* * * *												



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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
BOTANI MOS SEC	MAJESTC W&S USATY	13							13			
	LY	4							4			
BULLER PRM FINE	AMERICN WN DISTTY	7										7
	LY	4										4
CAMPBELL MUSCAT	CLICK IMPORTS	3										3
	LY	3										3
CARMEL MOSCATO	ROYAL WINE CORPTTY	1							1			
	LY	1							1			
INNCONT BYS PINK	OLD BRIDGE CLLRTY	71							71			
	LY	71							71			
MONT TAUCH RIVS	ATLANTA IMPRVMTTY	8									8	
	LY	8									8	
PLLGRNO MOSCATO	WILDMAN SONS	13										13
	LY	13										13
2 HNDS BRLT DIST	ERLATO WNS INTTY	1									1	
	LY	6									6	
	TOTALTY	114							85		9	20
	TOTALTY	18							5		6	7
IMPORTED SAKE	* * * *											
CRAZY MILK NGRIC	CAPITAL W&S CO	2										
	LY	2										
FU-KI CHERRY	GEMINI S&W CO	497							497			
	LY	406							406			
FU-KI SAKE	GEMINI S&W CO	1008							1008			
	LY	949							949			
GEKKEIKAN GOLD	SIDNEY FRANK	601							601			
	LY	587							587			
GEKKEIKN NIGORIS	SIDNEY FRANK	1										1
	LY	1										1
GEKKEKN BLK&GLD	SIDNEY FRANK	10							10			
	LY	10							10			
HAKUTSURU SAKE	DREYFUS ASHBY	120										120
	LY	120										120
HORIN GEKKEIKAN	SIDNEY FRANK	8							8			
	LY	8							8			
ICHISHIMA GINJO	WINEBOW INC	3										3
	LY	3										3
KAIKA KAZNO ICH	STAR CELLARS	3										
	LY	5							5		3	
KANBRA BRDE FOX	WINE MERCHANT	5										
	LY	5										
MEIBO MDNT MOON	STAR CELLARS	6									6	
	LY	8									8	
MURAI SUGIDAMA	WINE MERCHANT	1							1			
	LY	1										
MURAI TOK HNJZO	WINE MERCHANT	6										6
	LY	6										6
ONIKORSHI GINJO	STAR CELLARS	16							16			
	LY	16							16			
OZEKI HANA AWAKI	JFC INTRNTL INCTY	8										8
	LY	8										8
SHIRAYUKI SAKE	WINE OF JAPAN	973						973				
	LY	1010						1010				
SHRTKI SARA WND	STAR CELLARS	6									6	
	LY	6									6	
TNTKA KNI JUMAIV	VINE CONNECTIONTY	2										2
	LY	2										2
TOZAI LVNG JWLL	WINE MERCHANT	364							364			
	LY	375							375			
TOZAI SNW MAIDN	WINE MERCHANT	146										146
	LY	129										129
TOZAI V OF MIST	WINE MERCHANT	2							2			
	LY	11							11			
TOZAI WL O WSDM	WINE MERCHANT	14							11			3
	LY	9										9
TY KU BLCK BTL	TY KU LLC	340							340			
	LY	363							363			
TY KU COCONUT	TY KU LLC	19										19
	LY	19										19
URAKASUMI JUN	STAR CELLARS	11							11			
	LY	11							11			
YOSHINOAWA ECH	WINE MERCHANT	13										13
	LY	13										13
	TOTALTY	4060							973		12	161
	TOTALTY	3982							1010		11	258
IMP DSSRT OTH	* * * *											
BULLER FN TOKAY	AMERICN WN DISTTY	7										7
	LY	1										1
BUNRTTY MDE CRK	HARDY A USA LTDTY	677							677			
	LY	447							447			
CAMPBELL TOKAY	CLICK IMPORTS	2										2
	LY	2										2
CH IMP ASZ 3 PTM	HW LIMITED	1									1	
	LY	6									6	
CHMBER RSW MSCT	OLD BRIDGE CLLRTY	1										1
	LY	1										1

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
CLAUS MAVRODAPNS	STELLAR IMP CO	88							88			
DNNAFGTA BN RYEF	FOLIO WINE CO	1										1
DM HTZLO AZ 3 PM	HW LIMITED	1									1	
ETKO ST NIC COM	SOUTHERN W&S	2							2			
FALSCO PMLE RSO	WINEBOW INC	1									1	
MNDRMNN ESWN RH	SOUTHERN W&S	6										6
LILLET BLANC	GRANT AND SONS	1110							1110			
O'MARA IRSH CRM	HEAVEN HILL DST	1456							1456			
O'MARA IRSH/GLS	HEAVEN HILL DST	1992				490			1502			
PLLGRNO PNTLLR	WILDMAN SONS	4							4			4
PITAUD PN CH BL	MHW LIMITED	4							4			
TOKAJI 5 PUTNYS	MUTUAL WHOLSALE	7									7	
YNGRA CDNZ GSM	KENDALL-JACKSON	5							5			
YNGRA O VNE GRN	KENDALL-JACKSON	2							2			
	TOTAL	3367				490			3346		9	12
FRENCH ALSACE	* * * * *	3600				490			3078		7	25
ALBRECHT RSL HNP	PASTERNAK WINE	4							4			
ALBRECHT RSL RSP	PASTERNAK WINE	3							3			
DM EHRHART GWRZ	CAPITAL W&S CO	13							13			
DM EHRHART GWRZ	CAPITAL W&S CO	184							184			
DM M FONNE CRMT	MONSIEUR TOUTON	14							14			
DM M FONNE P BL	MONSIEUR TOUTON	10							10			
DM M FONNE GWRZ	MONSIEUR TOUTON	7							7			
DM M FONNE GRNS	MONSIEUR TOUTON	26							26			
DM M FONNE MSCT	MONSIEUR TOUTON	7							7			
DM P BLANCK GEW	WINE MERCHANT	1							1			
DM P BLANCK RSL	WINE MERCHANT	15							15			
HELFRCH STZ RSL	WINE GROUP	47							47			
HELFRCH STZ GWZ	WINE GROUP	19							19			
HELFRICH N RSL	WINE GROUP	150							150			
HUGEL GENTIL WH	WILDMAN SONS	172							168			4
HUGEL GERWZTRM	WILDMAN SONS	5							4			1
HUGL MUSCAT TRD	WILDMAN SONS	1							1			
HUGL PN GRS CLS	WILDMAN SONS	1							1			
HUGL PN GRS CLS	WILDMAN SONS	34							34			
HUGEL RIESLING	WILDMAN SONS	32							32			
HUGEL RSLNG HMG	WILDMAN SONS	1							1			
HUGEL RSLNG JUB	WILDMAN SONS	2							2			
HUGEL RSLNG JUB	WILDMAN SONS	28							28			
KUENTZ BAS WHT	WINEBOW INC	4							4			
P SPRR PRSTG PN	DEUTSCH FAM W&S	1							1			
P SPRR GWZTR RS	DEUTSCH FAM W&S	6							6			
P SPRR PN G MBG	DEUTSCH FAM W&S	1							1			
P SPRR PN GR RS	DEUTSCH FAM W&S	3							3			
P SPRR PN GR RS	DEUTSCH FAM W&S	23							23			
P SPRR PN GR SL	DEUTSCH FAM W&S	11							11			
P SPRR PN GR SL	DEUTSCH FAM W&S	2							2			
P SPRR RIESLING	DEUTSCH FAM W&S	2							2			
P SPRR RSLN RSV	DEUTSCH FAM W&S	4							4			

# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
PIERRE SPRR ONEDEUTSCH FAM W&STY												
LY		38								38		
SCHLMBGR GWZ PAM MARQS&DMN USATY		12								12		
LY												
TRIM PNT BLC RSPALM BAY IMPRTSTY		46								46		
LY												
TRIM RS CV FREDPALM BAY IMPRTSTY		1								1		
LY												
TRIMBCH ALS RSLPALM BAY IMPRTSTY		409								409		
LY		404								404		
TRIMBCH GEWURZTPALM BAY IMPRTSTY		271								271		
LY		313								313		
TRIMBCH PIN GRSPALM BAY IMPRTSTY		150								150		
LY		173								173		
TRMBCH GWR RBPRPALM BAY IMPRTSTY		80								80		
LY		121								121		
TRMBCH PN NR RSPALM BAY IMPRTSTY		34								34		
LY												
WEINBCH GWZ RSVVINEYARD BRANDSTY		10								10		
LY		1								1		
WEINBCH RSL RSVVINEYARD BRANDSTY		8								8		
LY		26								26		
WLLM GEWRZT RSRMONSIEUR TOUTONTY		13								13		
LY		25								25		
WLLM PINOT BLNCMONSIEUR TOUTONTY		29								29		
LY		36								36		
WLLM RIESLING MONSIEUR TOUTONTY		2								2		
LY		3								3		
WEIN GWZ CV LAUVINEYARD BRANDSTY		12								12		
LY		77								77		
Z-HMBCRCHT C HAUWINEBOW INC		207								207		
LY		2								2		
Z-HMBCRCHT WNTZWNWINEBOW INC		7								7		
LY		8								8		
ZND-HMB RSL HRRWINEBOW INC		1								1		
LY		1								1		
ZND-HMB MUS HERWINEBOW INC		1								1		
LY		1								1		
ZND-HMBCRCHT ZNDWINEBOW INC		1								1		
LY												
	TOTAL	1760								1756		4
	TOTAL	1593								1592		1
FR BORDEAUX	* * * *											
ALEX SRCH L BRDUSA WINE WEST		7								7		
LY		23								23		
AUVGNE SLUTR PFDIAGEO CHAT ESTTY		6								6		
LY		880								880		
B ROTH RS SPC RPASTERNAK WINE		756								756		
LY		9								9		
BARON ROTHCHILDPASTERNAK WINE		4					4					
LY		783					783					
BG CAB SAUV VDPMHW LIMITED		197								197		
LY		128								128		
BG FNDRS SAUVGNMHW LIMITED		14					14					
LY		684					684					
BG FNDRS MERLOTMHW LIMITED		1								1		
LY		1								1		
BG MERLOT VDP MHW LIMITED		50								50		
LY		28								28		
BICHOT BRG CHRDBICHOT WINES		1								1		
LY		1								1		
CH ARGADENS SUPMHW LIMITED		1								1		
LY		20								20		
CH D'ARCIN H MDMISC VENDORS		13								13		
LY		140								140		
CH BARBE BLNCHEDAUTSCH FAM W&STY		751								751		
LY		19								19		
CH BARRAUD RGE GATEWAY WN & SPTY		11								11		
LY		11								11		
CH BARREYRES LUNEAU USA INC		13								13		
LY		1								1		
CH BATAILLEY WINE MERCHANT		1								1		
LY		26								26		
CH BEAU-ST VGNBWILLM-HRRSN IMPTY		20								20		
LY		149								149		
CH BEL GALVESSEMONSIEUR TOUTONTY												
LY		1								1		
CH BLLE VUE MDCSOUTHERN W&S		26								26		
LY		20								20		
CH BLOUIN BRDX VINTAGE IMPORTSTY		149								149		
LY												
CH BOIS LABBORDMONSIEUR TOUTONTY												
LY												

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
CH BOIS MARTIN	MONSIEUR TOUTONTY	2							2			
LY		16							16			
CH BONALGUE POMMAJESTC W&S USATY		11							11			
LY												
CH BONNET RED	DEUTSCH FAM W&STY	734							734			
LY		415							415			
CH BONNET WHITE	DEUTSCH FAM W&STY	7							7			
LY												
CH BOURREE CDC	WINE MERCHANTTY	30							30			
LY												
CH BOUSQT CT BGL	LUNEAU USA INC TY	10							10			
LY		391							391			
CH BRANE CANTNCDIAGEO CHAT ESTTY		1							1			
LY												
CH BRBN CHP MDC	WALKER M S INC TY	37							37			
LY		251							251			
CH BRNE DCRU JL	WILDMAN SONSTY	3							3			
LY		1							1			
CH BSTR LMNTGNE	SOUTHERN W&STY	233							40		193	
LY		500							366		134	
CH CALON SEGUR	WILDMAN SONSTY	2							2			
LY												
CH CAMELOT CHPL	LUNEAU USA INC TY	103							103			
LY												
CH CANTERMERLE	MHW LIMITEDTY	4							4			
LY												
CH CANTEMERLE	WILDMAN SONSTY	3							3			
LY												
CH CANTENAC BRN	WILDMAN SONSTY	3							3			
LY												
CH CAP FGR CSTL	FRUIT O THE VNSTY	7							7			
LY												
CH CARBONNX BLC	WILDMAN SONSTY	7							7			
LY		2							2			
CH CLERC MILON	DIAGEO CHAT ESTTY	2							2			
LY		15							15			
CH CLOS D MARQS	WILDMAN SONSTY	1							1			
LY												
CH CONSEILLER	WINE MERCHANTTY	6							6			
LY												
CH CORTON GRN	CYLATOUR USA INC TY	8							8			
LY												
CH COS D'ESTRNL	WILDMAN SONSTY	3							3			
LY												
CH COUTE S EMLN	WINEBOW INC TY	1							1			
LY												
CH CRUZEAU RGE	DEUTSCH FAM W&STY	1							1			
LY		4							4			
CH D ARMAILHAC	WILDMAN SONSTY	3							3			
LY												
CH D'ARVIGNY HT	MONSIEUR TOUTONTY	3							3			
LY												
CH DUCASSE BLNC	WINEBOW INC TY	45							45			
LY												
CH DE CRUZEAU	DEUTSCH FAM W&STY	10							10			
LY												
CH D PLLT QNCRD	WINE MERCHANTTY	1103					16		1087			
LY		1256					30		1226			
CH D'ANGLDT MRX	MHW LIMITEDTY	12							12			
LY												
CH D'ARCHE SAUT	DIAGEO CHAT ESTTY	3							3			
LY												
CH DE LA HUSTE	MONSIEUR TOUTONTY	109							109			
LY												
CH DE TUILERIES	WINE MERCHANTTY	22							22			
LY												
CH DES CAPPES	GATEWAY WN & SP TY	31							31			
LY												
CH DHRT MLN RTH	WILDMAN SONSTY	12							12			
LY												
CH DU GRND BOIS	MAJESTC W&S USATY	240									240	
LY												
CH DU RETOUT HT	MONSIEUR TOUTONTY	160							160			
LY												
CH DUCRU BEUCA	WILDMAN SONSTY	1							1			
LY												
CH DUHART-MILON	WILDMAN SONSTY	3							3			
LY												
CH FRANCS BORIE	MONSIEUR TOUTONTY	15							15			
LY		10							10			
CH FIGEAC	WILDMAN SONSTY	2							2			
LY												
CH FONTENLLE BL	WINE MERCHANTTY	7							7			
LY												
CH FRANC MAILLT	WALKER M S INC TY	3							3			
LY												
CH FRONTENAC RD	MONSIEUR TOUTONTY	7							7			
LY												

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
CH GLORIA	WILDMAN SONS	9							9			
CH GREYSAC MED	PALM BAY IMPRTS	830							830			
CH GRUAUD LRS	WILDMAN SONS	801							801			
CH GRVL LACOSTE	WINEBOW INC	1							1			
CH GRVL LACOSTE	WINEBOW INC	32							32			
CH GUILLOU NARD	MONSIEUR TOUTONT	49							49			
CH HAUTE CHARMS	WALKER M S INC	4									4	
CH HAUT GACHERI	MONSIEUR TOUTONT	11							11			
CH HT BLLY GRV	WILDMAN SONS	2							2			
CH HT LAMOTHE	WINE MERCHANT	12							12			
CH HT MARCHAND	MHW LIMITED	5							5			
CH HT-BR GR P	SCDIAGEO CHAT EST	2							2			
CH HAUT SURGET	LUNEAU USA INC	90							90			
CH L CONSEILNTE	WILDMAN SONS	6							6			
CH L CRX BEAUCL	DIAMND CREEK WNT	8							8			
CH L FREYNLL R	WINEBOW INC	38							38			
CH L GRNGE CLN	TUNEAU USA INC	26							26			
CH L GRAULA R	GEGATEWAY WN & SP	9							9			
CH L MISSN HT	WILDMAN SONS	2							2			
CH L'ARGILUS D	RMONSIEUR TOUTONT	56							56			
CH LA CARDONNE	DIAGEO CHAT EST	6							6			
CH L CHPLLE R	GEGATEWAY WN & SP	1							1			
CH LA GARDE P-L	MAJESTC W&S USA	25							25			
CH LA LAGUNE	WILDMAN SONS	26							26			
CH LA PLAIGE	CAPITAL W&S CO	1							1			
CH LA PLAIGE	CAPITAL W&S CO	56							56			
CH LABGORC ZE	DIAGEO CHAT EST	2							2			
CH LAFITE ROTH	WILDMAN SONS	1							1			
CH L GRNG S J	WILDMAN SONS	12							12			
CH LAURL CT F	RMONSIEUR TOUTONT	2							2			
CH LEOVL BARTON	WILDMAN SONS	8							8			
CH LEOVL POYFER	WILDMAN SONS	81							81			
CH LEOVL BARTON	WILDMAN SONS	1							1			
CH LEOVL POYFER	WILDMAN SONS	1							1			
CH LEOVLL L C	EDIAGEO CHAT EST	1							1			
CH LES ORMES	WILDMAN SONS	1							1			
CH LES ORMES	WILDMAN SONS	5							5			
CH LES OUCHES	WINE MERCHANT	16							16			
CH LES REUILLES	CAPITAL W&S CO	40							40			
CH LF DE JAUGUE	MAJESTC W&S USA	18							18			
CH LM THE BR	GRONGATEWAY WN & SP	1							1			
CH SIAURAC LDP	SOUTHERN W&S	6							6			
CH LRSE TRNT	MDDIAGEO CHAT EST	5							5			
CH LS BARRAILL	WINE MERCHANT	13							13			
CH LTN LUVRE	BLDEUTSCH FAM W&S	6							6			
CH LYNCH BGS	BLWILDMAN SONS	4							4			
CH LYNCH BGS	PAWILDMAN SONS	6							6			
CH LYNCH BGS	PAWILDMAN SONS	2							2			
CH MAGNEAU	BLNCWINE MERCHANT	9							9			
CH MAGNEAU	BLNCWINE MERCHANT	107							107			
CH MAINE TURON	MONSIEUR TOUTONT	6							6			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
CH MALMAISON	MONSIEUR TOUTONTY	42							42			
CH MALSCT EXPRY	WILDMAN SONS	11							11			
CH MANOIR GRVX	MONSIEUR TOUTONTY	21							21			
CH MARGAUX	WILDMAN SONS	2							2			
CH MARJOSSE	GATEWAY WN & SPT	4							4			
CH MARO ST AMNT	WALKER M S INC	2							2			
CH MAZERIS BLV	LAIRD AND CO	138							138			
CH MERLT CRD BLG	GATEWAY WN & SPT	54							54			
CH MERLT CRD RGG	GATEWAY WN & SPT	12							12			
CH MEYNEY	DIAGEO CHAT EST	217							217			
CH MNTPZT CMPST	LAIRD AND CO	78							78			
CH MONDORION GCM	MONSIEUR TOUTONTY	1							1			
CH MNBDN CT BRDP	R GRISLEY CO	14							14			
CH MONTROSE	WILDMAN SONS	2							2			
CH MOUTON ROTH	WILDMAN SONS	74							74			
CH MUSAR ROUGE	BROADBENT SLCTNT	32							32			
CH NARDIAN EMLN	MONSIEUR TOUTONTY	3							3			
CH NRDOU CT FRC	FRUIT O THE VNST	2							2			
CH PAPE CLEMENT	DIAGEO CHAT EST	18							18			
CH PAVIE ST EML	DIAGEO CHAT EST	12							12			
CH PAVL BEL AIR	SOUTHERN W&S	174							174			
CH PCHN LNG BRN	WILDMAN SONS	30							30			
CH PCHN LNG CMS	DIAGEO CHAT EST	7							7			
CH PERRN LAL PM	MHW LIMITED	1							1			
CH PETRUS	DIAGEO CHAT EST	2							2			
CH PHELAN SEGUR	WILDMAN SONS	12							12			
CH PICHON LALAN	DIAGEO CHAT EST	5							5			
CH PINDEFLEURS	WINE MERCHANT	4							4			
CH PIPEAU	WINE MERCHANT	5							5			
CH PLINCE POMRL	SOUTHERN W&S	22							22			
CH POUJX MOULIS	WILDMAN SONS	101							101			
CH PREURDE MYNY	DIAGEO CHAT EST	1							1			
CH PRNCHR BL SC	WINEBOW INC	7							7			
CH PUISSEGUIN	MONSIEUR TOUTONTY	29							29			
CH PUYG GEORGE	DIAGEO CHAT EST	35							35			
CH PUYGUERAUD	DIAGEO CHAT EST	6							6			
CH RAB PRM SAUT	LAIRD AND CO	13							13			
CH RAUZN DPG RS	FRUIT O THE VNST	1							1			
CH RAUZN DEPGNE	NORTH AMRCN BEVT	397							397			
CH RAUZAN SEGLA	DIAGEO CHAT EST	77							77			
CH RECOUGNE GRN	WINE MERCHANT	1							1			
CH RIVAL BELLEV	CAPITAL W&S CO	1							1			
CH ROCHMORN BLC	DEUTSCH FAM W&S	40							40			
CH ROCHEMORIN	DEUTSCH FAM W&S	31							31			
		4							4			
		1							1			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
CH ROC JEAN LY	MONSIEUR TOUTONTY	32							32			
CH SIMARD	WILSON DANIELS	1							1			
CH SBLRD LALN	MONSIEUR TOUTONTY	20							20			
CH SEMONLON	MAJESTC W&S USATY	20							20			
CH SAUMAN C D B	MAJESTC W&S USATY	22							22			
CH SMTH HT L BL	WILDMAN SONS	1							1			
CH SAINTE BARB	MONSIEUR TOUTONTY	137							137			
CH SOCIANDO MLT	WILDMAN SONS	2							2			
CH ST CRX D MNT	WINE MERCHANT	1							5			1
CH ST FLORN RGE	MONSIEUR TOUTONTY	8							8			
CH ST RBRT BLNC	SOUTHERN W&S	6							6			
CH ST SULPICE	WILDMAN SONS	444							444			
CH TALBOT RED	DIAGEO CHAT ESTTY	5							275			
CH TOUR AURION	MONSIEUR TOUTONTY	2							2			
CH TOUR D CAUZE	CAPITAL W&S CO	13							13			
CH TOUR D GUIET	MONSIEUR TOUTONTY	5							5			
CH TOUR MRMB BL	FRUIT O THE VNSTY	54							30			
CH TOUR D'AURON	WINE MERCHANT	1							1			
CH TOUR RODT RGS	SOUTHERN W&S	39							39			
CH TOUR RODT BL	SOUTHERN W&S	663							44			
CH TYSSR GRN CRU	SA WINE WEST	26							26			
CH VIGNOT ST EM	KENDALL-JACKSONTY	15							15			
CH VLLA BL AR WP	PALM BAY IMPRTSTY	2							2			
CH VIEILL TR BL	WINE MERCHANT	3							3			
CH VRAI CAILLOU	MAJESTC W&S USATY	9							9			
CHAT BELGRAVE	MAJESTC W&S USATY	6							6			
CHAT HT BRION R	WILDMAN SONS	39							39			
CHAT LA RAME	WINE MERCHANT	13							13			
CHAT RAYNALDY	MONSIEUR TOUTONTY	2							2			
CHAT TAYAC	MONSIEUR TOUTONTY	2							2			
CH TRIMOULET	FREIXENET USA	31							31			
CHATEAU BON AMI	LUNEAU USA INC	129							129			
CHATEAU PALMER	MHW LIMITED	1							1			
CH PALMER ALTER	MHW LIMITED	3							3			
CHEVAL NOIR GV	SHAW-ROSS IMPRTSTY	217							217			
CLOS ALBERTUS	MONSIEUR TOUTONTY	129							129			
DIVNUS CH BONNT	DEUTSCH FAM W&STY	35							35			
DOURTHE LG S BL	DOURTHE USA	8							8			
L DE LAF LAUJAC	SOUTHERN W&S	35							35			
LA TOUR TRAVERS	BLUE COAST INTLTY	13							13			
LABET PINOT NOR	LAIRD AND CO	327							327			
LES PAGODES COS	WILDMAN SONS	95							95			
MOUEIX CHR MEDC	KOBRAND CORP	400							400			
MOUEIX MLT ENCR	KOBRAND CORP	546					546					
		699					699					
		3							3			
		63							63			
		1							1			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
MOUTN CADET RED	CONSTELLATION	TY 7721 LY 7413				5036			2685			
MOUTN CADET WHT	CONSTELLATION	TY 3726 LY 3834				4759			2654			
NCLS RS MSN MRL	LUNEAU USA INC	TY 27 LY 56				2343			1383			
NCLS RS MSN SAUL	LUNEAU USA INC	TY 8 LY 4				2354			1480			
PHILP RAGNT BLY	CAMPBELL IMPORT	TY 67 LY							27			
PHILP RAGNT CUV	CAMPBELL IMPORT	TY 38 LY							56			
RESERVE NICOLAS	LUNEAU USA INC	TY 70 LY							8			
RSV D L COMTE	SEWILDMAN SONS	TY 5 LY							4			
VIEUX CHAT CRTN	MHW LIMITED	TY 1 LY							67			
	TOTAL	TY 20907 LY 22511				7959			70			
FR BURGUNDY	* * * *					9310			5			
BCHD BNE CRU RG	USA WINE IMPRTS	TY 1 LY							1			
BCHRD P&F MRSL	TUSA WINE IMPRTS	TY 73 LY 16							73			
BCHD PF VOL CAL	USA WINE IMPRTS	TY 1 LY							16			
BEAUN DMN MRSL	FINEST WINES	TY 1 LY							1			
BG BEAULOLAIS	MHW LIMITED	TY 217 LY 17							217			
BG CHR D VIN PAY	MHW LIMITED	TY 17 LY 687				17						
BICHOT BRG PN	NBICHOT WINES	TY 4 LY				687			4			
BICHOT PLY FSSE	BICHOT WINES	TY 19 LY							19			
BOUVIER MONTRE	WINEBOW INC	TY 13 LY 2							13			
C MOREAU CHB VM	WILDMAN SONS	TY 2 LY 2							2			
CH CHAIZE BRLLY	PALM BAY IMPRTS	TY 353 LY 359							2			
CH D MLIGNY CHB	MARGATE WN SPTS	TY 10 LY 23							353			
CH FSE DM CNSLR	WILDMAN SONS	TY 20 LY							359			
CH FUISSE CLOS	WILDMAN SONS	TY 5 LY							10			
CH FUISSE CMBT	WILDMAN SONS	TY 6 LY							23			
CH FUISSE P FSE	WILDMAN SONS	TY 13 LY 2							20			
CH THIVIN BRLLY	WINEBOW INC	TY 11 LY 8							5			
CHAVY PUL MONT	DIAGEO CHAT EST	TY 17 LY							11			
CLOS REISSR P F	DIAGEO CHAT EST	TY 27 LY 19							8			
D VLLNE BZN AGT	WINEBOW INC	TY 27 LY							17			
DM BLLRD BEA BL	WINE MERCHANT	TY 10 LY							19			
D'ANG VLNY CHMP	DIAGEO CHAT EST	TY 1 LY							27			
D'ANG VLNY TLPD	DIAGEO CHAT EST	TY 1 LY							19			
DMNE L MCHL CHB	VINEYARD BRANDS	TY 5 LY 26							27			
DM DUPEUBLE BJL	WINEBOW INC	TY 25 LY							10			
CH CHVU GR BRYR	WINE MERCHANT	TY 18 LY							25			
DM GCHT MNT CT	WINEBOW INC	TY 1 LY							18			
DM BLLRD BEA RG	WINE MERCHANT	TY 30 LY							1			
DM BEL AIR PLY	WINE MERCHANT	TY 10 LY							30			
DM HNR Y FSY MRG	SOUTHERN W&S	TY 40 LY 18							10			
DM DUPRE BEAUJ	WINE MERCHANT	TY 5 LY							40			
DM HNR Y FSY MAV	SOUTHERN W&S	TY 38 LY 56							18			
DM HNR Y FSY BJL	SOUTHERN W&S	TY 10 LY 46							5			



# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE										
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml		
DM PRAL BJS TERBOURGEOIS FAMLTY		6											
LY		78											
DM HNRY FS BJ VSOUTHERN W&S		15											
LY		49											
DM LABRUYERE GVVILDMAN SONS		4											
LY													
DM RB PERRD CTBWINE MERCHANT		10											
LY		21											
DM D'ELISE CHABWINE MERCHANT		44											
LY		5											
DOM THEV LEBRUNMONSIEUR TOUTONT		6											
LY													
DM CHPL FLEURIEWINE MERCHANT		3						3					
LY													
DM HNRY FS BRLYSOUTHERN W&S		554											
LY													
DM COCHE DU MERWINEBOW INC		1											
LY													
DM OLIVIER STNYCAPITAL W&S CO		9											
LY													
DM FERRET PL FSKOBRAND CORP		2											
LY													
DM COLMBR P CHBMONSIEUR TOUTONT		13											
LY													
DM CHPL CHIRBLSWINE MERCHANT		18											
LY													
DM SEG-MAN BLNCWINEBOW INC		7											
LY													
DM ROIS MG RL RWINE MERCHANT		1											
LY													
DUBOEUF BJLS VLDEUTSCH FAM W&S		2548											
LY		2563											
DUBOEUF BEAUJLSDEUTSCH FAM W&S		448					448						
LY		584					583						1
DUBOEUF BJLS NVDEUTSCH FAM W&S		938					146						
LY		686					107						
DUBOEUF BF QUTRDEUTSCH FAM W&S		20											
LY													
DUBOEUF BRL RIZDEUTSCH FAM W&S		1											
LY													
DUBOEUF BRL NVRDEUTSCH FAM W&S		27											
LY		108											
DUBOEUF JUL CPTDEUTSCH FAM W&S		15											
LY													
DUBOEUF MCN CHNDEUTSCH FAM W&S		1											
LY													
DUBOEUF MCN VILDEUTSCH FAM W&S		309											
LY		420											
DUBOEUF MG CHAPDEUTSCH FAM W&S		31											
LY													
DUBOEUF MG DSCMDEUTSCH FAM W&S		34											
LY													
DUBOEUF MG MONTDEUTSCH FAM W&S		2											
LY													
DUBOEUF MORGON DEUTSCH FAM W&S		41											
LY		3											
DUBOEUF PLY FSEDEUTSCH FAM W&S		6											
LY		237											
DUBOEUF REGNIE DEUTSCH FAM W&S		1											
LY													
DUBOEUF ROSIERSDEUTSCH FAM W&S		15											
LY		1											
DUBOEUF T BIEF DEUTSCH FAM W&S		1											
LY													
FAIVLEY MCR PNRWILDMAN SONS		2											
LY		189											
FAIVLEY MONTGNWILDMAN SONS		1											
LY													
FAIVLEY NSG CRUWILDMAN SONS		1											
LY													
FAIVLEY GC COMBWILDMAN SONS		2											
LY													
FAIVLEY RG JCQLWILDMAN SONS		1											
LY													
FAIVLEY MCRY MYWILDMAN SONS		1											
LY		1											
FVRE CHB ROYAUXUSA WINE IMPRTS		6											
LY													
GAGNRD CHS M CHJAO WINE IMPRTS		29											
LY		28											
GEORGES DUB BLYDEUTSCH FAM W&S		7											
LY		11											
GEORGES DUB JULDEUTSCH FAM W&S		2											
LY		14											
GIRARDN BORG SVVINEYARD BRANDS		2											
LY													
GRANGER CHENAS WINE MERCHANT		10											
LY													

# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
GRANGER JULIENS	WINE MERCHANT	TY 23							23			
		LY 20							20			
GRANGER JUL CUV	WINE MERCHANT	TY 10							10			
		LY										
GIRARDIN ML VNT	VINEYARD BRANDS	TY 15							15			
		LY										
HNRY FSSY RGNIE	SOUTHERN W&S	TY 43							43			
		LY 15							15			
HNRY FSY FLEUR	SOUTHERN W&S	TY 37							37			
		LY 22							22			
HNRY FSY PL FUSS	SOUTHERN W&S	TY 560							560			
		LY										
JADOT BEAUJ VLG	KOBRAND CORP	TY 4467							4296		171	
		LY 5084							4901		183	
JADOT BEAUJOLAS	KOBRAND CORP	TY 1912					1912					
		LY 1998					1998					
JADOT BN SVG RG	KOBRAND CORP	TY										
		LY 14							14			
JADOT BN BCHRTT	KOBRAND CORP	TY 3							3			
		LY 6							6			
JADOT BN CHOUCX	KOBRAND CORP	TY 1							1			
		LY 1							1			
JADOT BNE PRTST	KOBRAND CORP	TY 10							10			
		LY 2							2			
JADOT BN THEURN	KOBRAND CORP	TY										
		LY 4							4			
JADOT BNE URSL	KOBRAND CORP	TY 5							5			
		LY 6							6			
JADOT CH JQS MV	KOBRAND CORP	TY 3							3			
		LY										
JADOT CHARDNNY	KOBRAND CORP	TY 693							693			
		LY 642							642			
JADOT CHMB MUS	KOBRAND CORP	TY 2							2			
		LY 7							7			
JADOT CHPL CHMB	KOBRAND CORP	TY 2							2			
		LY										
JADOT CHS CLLRT	KOBRAND CORP	TY										
		LY 1							1			
JADOT CM CLT PC	KOBRAND CORP	TY										
		LY 1							1			
JADOT CHS MNT B	KOBRAND CORP	TY 11							11			
		LY 18							18			
JADOT CHS MNTRC	KOBRAND CORP	TY										
		LY 6							6			
JADOT CHS MRG B	KOBRAND CORP	TY										
		LY 3							3			
JADOT CT BN VLG	KOBRAND CORP	TY 10							10			
		LY 14							14			
JADOT VACRN RED	KOBRAND CORP	TY 4							4			
		LY										
JADOT FLEURIE	KOBRAND CORP	TY										
		LY 1							1			
JADOT GVRV CHMB	KOBRAND CORP	TY 11							11			
		LY 8							8			
JADOT GVRV JCQS	KOBRAND CORP	TY										
		LY 1							1			
JADOT MACON BLCK	KOBRAND CORP	TY 1491							1491			
		LY 1494							1494			
JADOT MEURSAULT	KOBRAND CORP	TY 2							2			
		LY 12							12			
JADOT MSLT CHR	KOBRAND CORP	TY										
		LY 1							1			
JADOT MLST-GNVR	KOBRAND CORP	TY										
		LY 1							1			
JADOT NT ST GEO	KOBRAND CORP	TY 3							3			
		LY 11							11			
JADOT PIN NOIR	KOBRAND CORP	TY										
		LY 610							610			
JADOT PLY FUIS	KOBRAND CORP	TY 1160							1160			
		LY 1003							1003			
JADOT PM CMMRNE	KOBRAND CORP	TY										
		LY 3							3			
JADOT POMMARD	KOBRAND CORP	TY 1							1			
		LY 5							5			
JADOT VGRLS CRX	KOBRAND CORP	TY 2							2			
		LY 6							6			
JADOT PUL L GRN	KOBRAND CORP	TY 1							1			
		LY 6							6			
JADOT PUL MNTRC	KOBRAND CORP	TY 1							1			
		LY 16							16			
JADOT S GEO BDT	KOBRAND CORP	TY 6							6			
		LY										
JADOT SNT MLT R	KOBRAND CORP	TY										
		LY 4							4			
JADOT VLNY CHNE	KOBRAND CORP	TY 8							8			
		LY 2							2			
JADOT SVG GTT B	KOBRAND CORP	TY 1							1			
		LY 8							8			

# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
JADOT SVG GTT	RKOBAND CORP	TY 2							2			
		LY 2							2			
JADOT SVG VRG	WKOBAND CORP	TY 2							2			
		LY 6							6			
JADOT VR SACHOT	KOBAND CORP	TY 3							3			
		LY										
JADOT VSNE RMNE	KOBAND CORP	TY 7							7			
		LY 11							11			
JADOT VR BXMONT	KOBAND CORP	TY 8							8			
		LY										
JD BEAU NOUVEAU	DREYFUS ASHBY	TY 29							29			
		LY										
JD BEAU VILLAGE	DREYFUS ASHBY	TY 758							758			
		LY 729							729			
JD BNE MOUCH	BLDREYFUS ASHBY	TY 1							1			
		LY 1							1			
JD CHB DE VAUDN	DREYFUS ASHBY	TY 164							164			
		LY 126							126			
JD CHOREY L	BNE DREYFUS ASHBY	TY 186							186			
		LY 507							507			
JD CHS MONTRCHT	DREYFUS ASHBY	TY 16							16			
		LY										
JD COTE BEAUNE	DREYFUS ASHBY	TY 7							7			
		LY										
JD CTS BEAUN	VLDREYFUS ASHBY	TY 27							27			
		LY 56							56			
JD CTS NUT	VLGSDREYFUS ASHBY	TY 32							32			
		LY 3							3			
JD GEVREY CHMBT	DREYFUS ASHBY	TY 17							17			
		LY 2							2			
JD LAF BORG	CHRDREYFUS ASHBY	TY 4							4			
		LY 683							683			
JD LFRT PIN	NORDREYFUS ASHBY	TY 930							930			
		LY 750							750			
JD MEURSAULT	DREYFUS ASHBY	TY 5							5			
		LY										
JD MONTAGNY	DREYFUS ASHBY	TY 13							13			
		LY										
JD MORGON	DREYFUS ASHBY	TY 23							23			
		LY 49							49			
JD POMMARD	DREYFUS ASHBY	TY 2							2			
		LY										
JD PULIGNY	MONTDREYFUS ASHBY	TY 8							8			
		LY										
JD SAINT VERAN	DREYFUS ASHBY	TY 66							66			
		LY										
JD VERO CHRDN	NYDREYFUS ASHBY	TY 1							1			
		LY 2							2			
JD VOLNAY	DREYFUS ASHBY	TY 2							2			
		LY										
JEAN ST HONR	MRMARGATE WN SPTS	TY 18							18			
		LY 28							28			
JV PLY FUISSE	JABOULT-VRCHRRE	TY 368							368			
		LY 366							366			
L LTR AC LATOUR	LATOUR USA INC	TY 16							16			
		LY 4							4			
L LTR AUX DURE	LATOUR USA INC	TY 684							684			
		LY										
L LTR BEAUJ	VILLATOUR USA INC	TY 2							2			
		LY 7							7			
L LATOUR VIGNE	LATOUR USA INC	TY 7							7			
		LY										
L LTR BN AC	BLCLATOUR USA INC	TY 24							24			
		LY 7							7			
L LTR CHARDONNY	LATOUR USA INC	TY 1							1			
		LY 219							219			
L LTR CHSS	MONTLATOUR USA INC	TY 383							383			
		LY 13							13			
L LTR CTN	CHRLMLATOUR USA INC	TY 7							7			
		LY 2							2			
L LTR ECHEZEAU	XLATOUR USA INC	TY 3							3			
		LY										
L LTR GEV	CHAMBLATOUR USA INC	TY 462							462			
		LY 55							55			
L LTR GR	ARDCHELATOUR USA INC	TY 1							1			
		LY 240							240			
L LTR MARSANNAY	LATOUR USA INC	TY 130							130			
		LY 698							698			
L LTR MER	BLGNLATOUR USA INC	TY 197							197			
		LY										
L LTR MRS	LT BLCLATOUR USA INC	TY 1							1			
		LY										
L LTR MEURSAULT	LATOUR USA INC	TY 256							256			
		LY 109							109			
L LTR PINOT	NORLATOUR USA INC	TY 865							865			
		LY 681							681			

# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
L LTR POMMARD	LATOURE USA INC	80							80			
		286							286			
L LTR RULLY	LATOURE USA INC	656							656			
L LTR PLY FUSSE	LATOURE USA INC	419							419			
		363							363			
L LTR SANTENAY	LATOURE USA INC	49							49			
		584							584			
L LTR VOLNAY	LATOURE USA INC	47							47			
		261							261			
L LTR VRE CLSSE	LATOURE USA INC	3							3			
		392							392			
L LTR PUL MONT	LATOURE USA INC	19							19			
		10							10			
LA MADONE FLEUR	REGAL WINE IMP	368							368			
LAMBLIN BORG BL	MAXIMUM WINE CO	6							6			
		22							22			
LAMBLIN CHAB VL	MAXIMUM WINE CO	1							1			
		7							7			
LBR BEAU VILLAG	PALM BAY IMPR	19							19			
		8							8			
LBR CHABLIS	PALM BAY IMPR	4							4			
		4							4			
LBR MAX CHARD	PALM BAY IMPR	4							4			
		3							3			
LBR MAX P NOIR	PALM BAY IMPR	3							3			
		2							2			
LBR NUITS S GEOP	PALM BAY IMPR	739							739			
		959							959			
LBR PINOT NOIR	PALM BAY IMPR	2							2			
		2							2			
LBR POUL FUISSE	PALM BAY IMPR	8							8			
		27							27			
LES CHARMES MCN	PASTERNAK WINE	1							1			
		1							1			
LFLV LS DUX RV	SWILDMAN SONS	8							8			
		1							1			
LFLVE RLY RBR	CEWILDMAN SONS	1							1			
		8							8			
M BRTRND AMB	CHCAPITAL W&S CO	12							12			
		51							51			
M LFRT PN ORDNR	MONSIEUR TOUTON	21							21			
		10							10			
M LAFOR ET GR	ORMONSIEUR TOUTON	48							48			
		1							1			
M-MGNRT BOURG	RVINEYARD BRANDS	3							3			
		49							49			
MRCL GRD BRG	PWINE MERCHANT	14							14			
		17							17			
MOMMSSN CLS	TRTWILSON DANIELS	20							20			
		19							19			
MOREY ST AUBIN	WILSON DANIELS	2							2			
		182							182			
POTEL BRGN P	NRWINES UNLIMITED	3							3			
		1							1			
PM MEURS TESSON	WILSON DANIELS	1							1			
		1							1			
POTEL AVR N	FLURWILDMAN SONS	182							182			
		3							3			
POTEL MACON	VLGWINES UNLIMITED	1							1			
		1							1			
RAMONET CHS	MNTDIAGEO CHAT EST	1							1			
		1143					1143		1143			
RENE JUNOT RED	REMY COINTREAU	1666					1666		1666			
		55					55		55			
RENE JUNOT WHT	REMY COINTREAU	491					491		491			
		34							34			
RODET CHMRY P	NSTAR CELLARS	2							2			
		2							2			
ROUMR BNNS	MAREDIAGEO CHAT EST	2							2			
		2							2			
ROUMR ST DEN	BSDIAGEO CHAT EST	1							1			
		1							1			
ROUSSEAU GC	CAZWILDMAN SONS	1							1			
		1							1			
RSSEAU GY CH	LVWILDMAN SONS	44							44			
		39							39			
SARRAZIN BOURG	NJAO WINE IMPR	11							11			
		34							34			
SAUZET PUL	MONTVINEYARD BRANDS	28							28			
		86							86			
TALMARD MCN	CHRWINE MERCHANT	1							1			
		1							1			
THIERRY&PSC	CHR SOUTHERN W&S	1							1			
		1							1			

# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
TRAMIER BJL VLGLUXE COLLCTIONS	TY	5							5			
	LY	47							47			
TRAMIER CHARDNYLUXE COLLCTIONS	TY	39							39			
	LY	54							54			
TRMER PN L MNEELUXE COLLCTIONS	TY	3							3			
	LY	29							29			
VINCENT PLY FSEWILDMAN SONS	TY	6							6			
	LY	26							26			
		TOTAL	263				3724		22424		171	
		TOTAL	28463				5532		22747		183	1
FRENCH LOIRE	* * * *											
ASSADT MNT-S SBCAPITAL W&S CO	TY	6							6			
	LY											
BG VOUVRAY MHW LIMITED	TY	1209							1209			
	LY	1055							1055			
BOURGUEIL FRUIT O THE VNS	TY	6							6			
	LY	45							45			
CAVE D VGNR SMRFRUIT O THE VNS	TY	56							56			
	LY	461							461			
CH CHESNAIE MUSMONSIEUR TOUTONT	TY	20							20			
	LY											
CH D MONT VOUVYPALM BAY IMPRTS	TY	526							526			
	LY	636							636			
CH DE SANCRE RGMOET HENNESSY	TY											
	LY	2							2			
CH DE SANCRE WHMOET HENNESSY	TY											
	LY	4							4			
CH DIMERIE MSCWINE MERCHANT	TY	34							34			
	LY											
CH MINIERE CHVLCAPITAL W&S CO	TY	2							2			
	LY	1							1			
CH MONCONTR VVYWINE MERCHANT	TY	88							88			
	LY	142							142			
CH RAGOTIER MSCVINEYARD BRANDS	TY	14							14			
	LY	16							16			
CH SOUCHRE AJ RWINE MERCHANT	TY	21							21			
	LY											
CH SOUCHRE AJ BWINE MERCHANT	TY	2							2			
	LY											
CH VALMER VVY WINE MERCHANT	TY	12							12			
	LY											
CLAUDE RIF SNCRWALKER M S INC	TY	22							22			
	LY											
CROCHET SNCR DRWINE MERCHANT	TY	13							13			
	LY											
DM DS CABOTIERECAPITAL W&S CO	TY	812							812			
	LY											
DM CORB CB FRNCCAPITAL W&S CO	TY	2							2			
	LY											
DM CORBLR TOURNCAPITAL W&S CO	TY	14							14			
	LY											
DM BOURGEUIL LGWINE MERCHANT	TY	5							5			
	LY	11							11			
DM BOURGEUIL CVWINE MERCHANT	TY	5							5			
	LY	23							23			
DM NOBLAIE CHINWALKER M S INC	TY	2							2			
	LY											
DM L'AURIERE MCFRUIT O THE VNS	TY	2							2			
	LY	62							62			
DLHMMEAU HARMNEWALKER M S INC	TY	1							1			
	LY	19							19			
DM DU VKNG VVRYWALKER M S INC	TY	9							9			
	LY											
DM CHERER SNCREVINEYARD BRANDS	TY	9							9			
	LY											
DM FRUITRE MUSWALKER M S INC	TY	4							4			
	LY											
DM VACHERN SNCRWALKER M S INC	TY	23							23			
	LY											
DM RC CHTVX RSEBRONCO WINE CO	TY	842							842			
	LY											
DM RC CHTVX SAVBRONCO WINE CO	TY	638							638			
	LY											
DM S MARTIN MUSCAPITAL W&S CO	TY	6							6			
	LY	474							474			
DM BMRD SVNRS WVINTUS WINES	TY	14							14			
	LY											
DM RC CHTVX MUSBRONCO WINE CO	TY	760							760			
	LY											
DM DG PERRIERESFRUIT O THE VNS	TY	39							39			
	LY	5							5			
DM HAUTS OUCHESMONSIEUR TOUTONT	TY											
	LY											
DM H SNZ SAUMURCAPITAL W&S CO	TY	18							18			
	LY	10							10			
DM MATABRUNE BGFruit O THE VNS	TY	41							41			
	LY											

# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
DM THMS&FL SNCR	CAPITAL W&S CO	11							11			
DM PHLP PRT QNCMAJESTC W&S USA		33							33			
DM PHLP PRT QNCMAJESTC W&S USA		28							28			
DOM PICHOT VVRYVINEYARD BRANDS												
DOM VNCNT SNCREVINEYARD BRANDS		3							3			
HIPPLYTE SNC RVWINEBOW INC		11							11			
HUBERT VENEAU FRUIT O THE VNS		55							55			
HUBERT VENEAU FRUIT O THE VNS		272							272			
JLVT PLY FME CVWILDMAN SONS		3							3			
JLVT SNCR L CLTWILDMAN SONS		10							10			
JLVT SNCR L CLTWILDMAN SONS		1							1			
JLVT SNCR L CLTWILDMAN SONS		5							5			
JOGUET CHN TERRWINEBOW INC		10							10			
JOLIVET ATT SB WILDMAN SONS		1							1			
JOLIVET ATT SB WILDMAN SONS		4							4			
JOLIVET SANCREWILDMAN SONS		38							38			
JOLIVET SANCREWILDMAN SONS		7							5			2
JOVLY CHINON WINE MERCHANT		82							82			
KIWI CUVEE S BLWINE GROUP												
KIWI CUVEE S BLWINE GROUP		1							1			
LA FONTAINE AUXWINE MERCHANT		53							53			
LE PARADIS CHINFRUIT O THE VNS		915							915			
M REDDE PLY FMKOBAND CORP		12							12			
M REDDE SANCEREKOBAND CORP												
M REDDE SANCEREKOBAND CORP		1							1			
M PICARD VOUVRYBROWN FORMAN		35							35			
MRC DSCHMP PF PWINE MERCHANT		3							3			
MRC DSCHMP PF PWINE MERCHANT		12							12			
MELLOT PLY FMEFRUIT O THE VNS		10							10			
MELLOT PLY FMEFRUIT O THE VNS		21							21			
MELLOT SNCRE CHFRUIT O THE VNS		11							11			
MELLOT SNCRE CHFRUIT O THE VNS		73							73			
MERIEAU JCU TRNWALKER M S INC		24							24			
MERIEAU JCU TRNWALKER M S INC		4							4			
MERIEAU SB TRN WALKER M S INC		1							1			
MERIEAU SB TRN WALKER M S INC		1							1			
P RMBLT SNC APDFRUIT O THE VNS		50							50			
PATIENT CT SV BVINEYARD BRANDS		129							129			
RMY PAN CHINON PALM BAY IMPRTS		12							12			
RMY PAN MUSCADPALM BAY IMPRTS		7							7			
RMY PAN MUSCADPALM BAY IMPRTS		57							57			
RMY PAN VOUVRY PALM BAY IMPRTS												
RMY PAN VOUVRY PALM BAY IMPRTS		2							2			
RMY PAN TOUR SBPALM BAY IMPRTS		20							20			
RMY PAN TOUR SBPALM BAY IMPRTS		28							28			
REVRSY SNC REIN THE WINE BOSS												
REVRSY SNC REIN THE WINE BOSS		17							17			
SANCRE PER LOIRDIAGEO CHAT EST		674							674			
SANCRE PER LOIRDIAGEO CHAT EST		730							730			
SAUVN MUSC SEVRDEUTSCH FAM W&S		329							329			
SAUVN MUSC SEVRDEUTSCH FAM W&S		446							446			
SAUVN SANCERE DEUTSCH FAM W&S		11							11			
SAUVN SANCERE DEUTSCH FAM W&S		31							31			
SAUVION VOUVRAYDEUTSCH FAM W&S		40							40			
SAUVION VOUVRAYDEUTSCH FAM W&S		21							21			
	TOTAL	8057							8057			
	TOTAL	4541							4539			2
FRENCH RHONE	* * * * *											
A SABON CDP RSVFRUIT O THE VNS		1							1			
A SABON CDP RSVFRUIT O THE VNS		118							118			
BG CHAT DU PAPERHW LIMITED												
BG CHAT DU PAPERHW LIMITED		166							166			
CARACTERE C D RFRUIT O THE VNS												
CARACTERE C D RFRUIT O THE VNS		61							61			
CDR CTS RHN REDUSA WINE WEST		114							114			
CDR CTS RHN REDUSA WINE WEST		41							41			
CDR CTS RHN WHTUSA WINE WEST		1							1			
CDR CTS RHN WHTUSA WINE WEST		10							10			
CRCTRE HAUT CSTFRUIT O THE VNS		217							217			
CH BEAUCASTL RGVINEYARD BRANDS		10							10			
CH BEAUCASTL RGVINEYARD BRANDS		3							3			
CH FN ROCH CDP LUNEAU USA INC		20							20			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
CH FORTIA C PAPVINTAGE IMPORTS	TY	6							6			
CH LAMG COST BLPALM BAY IMPRTS	LY	1							1			
CH MAS NEUF BLCBARTERHOUSE	TY	5							5			
CH MAS NEUF RGBARTERHOUSE	LY	9							9			
CH MAS NEUF RGBARTERHOUSE	TY	20							20			
CH MAS NEUF RGBARTERHOUSE	LY	2							2			
CH MAS NEUF RGBARTERHOUSE	TY	10							10			
CH NERTH CDP BLMOET HENNESSY	LY	1							1			
CH NERTHE C PAPMOET HENNESSY	TY	11					2		9			
CH NERTHE C PAPMOET HENNESSY	LY	1							1			
CHANTE CGLE CDPFRUIT O THE VNS	TY	18							18			
CHANTE CGLE CDPFRUIT O THE VNS	LY	217							217			
CHAPOUTR CDR RDTERLATO WNS INT	TY	11							11			
CHAPOUTR CDR RDTERLATO WNS INT	LY	8							8			
CHPTR BRNDN CDPTEFLATO WNS INT	TY	11							11			
CHPTR BRNDN CDPTEFLATO WNS INT	LY	8							8			
CIGALES MNTR BLWINEBOW INC	TY	240							240			
CIGALES MNTR BLWINEBOW INC	LY	2							2			
CLLR BRNA MNTSNVINTAGE IMPORTS	TY	174							169			5
CLLR BRNA MNTSNVINTAGE IMPORTS	LY	47							28			19
COLMBO ABELS BLPALM BAY IMPRTS	TY	3							3			
COLMBO ABELS BLPALM BAY IMPRTS	LY	4							4			
COLMBO ABELS BLPALM BAY IMPRTS	TY	1							1			
COLMBO ABELS BLPALM BAY IMPRTS	LY	235							235			
COLMBO ABELS BLPALM BAY IMPRTS	TY	89							89			
COLMBO ABELS BLPALM BAY IMPRTS	LY	3							3			
COLMBO CDP BRTVPALM BAY IMPRTS	TY	2							2			
COLMBO CDP BRTVPALM BAY IMPRTS	LY	34							34			
COLMBO CDP BRTVPALM BAY IMPRTS	TY	31							31			
COLMBO CDP BRTVPALM BAY IMPRTS	LY	42							42			
COLMBO CAIRANNEPALM BAY IMPRTS	TY	1							1			
COLMBO CAIRANNEPALM BAY IMPRTS	LY	1							1			
COLMBO SYRAH VIPALM BAY IMPRTS	TY	1							1			
COLMBO SYRAH VIPALM BAY IMPRTS	LY	1							1			
COLOMBO REDDONEPALM BAY IMPRTS	TY	8							8			
COLOMBO REDDONEPALM BAY IMPRTS	LY	2							2			
COUDLT BCSTL BLVINEYARD BRANDS	TY	1							1			
COUDLT BCSTL BLVINEYARD BRANDS	LY	4							4			
CUILLRN SJS LPSWINE MERCHANT	TY	11							11			
CUILLRN SJS LPSWINE MERCHANT	LY	15							15			
DM GALT DP TRDTCAPITAL W&S CO	TY	87							87			
DM GALT DP TRDTCAPITAL W&S CO	LY	11							11			
DM CYRN GIGNDASWINEBOW INC	TY	2							2			
DM CYRN GIGNDASWINEBOW INC	LY	2							2			
DM DRBN BMS VNSSOUTHERN W&S	TY	16							16			
DM DRBN BMS VNSSOUTHERN W&S	LY	2							2			
DM D L'ESPIGTEBLUE COAST INTL	TY	2							2			
DM D L'ESPIGTEBLUE COAST INTL	LY	2							2			
DM ANTNE L OLVRCAPITAL W&S CO	TY	1							1			
DM ANTNE L OLVRCAPITAL W&S CO	LY	1							1			
DM FONDRCHE CDVCAPITAL W&S CO	TY	4							4			
DM FONDRCHE CDVCAPITAL W&S CO	LY	4							4			
DM GURN GRNC NRCAPITAL W&S CO	TY	63							63			
DM GURN GRNC NRCAPITAL W&S CO	LY	63							63			
DM GRND BOIS CDWEYGANDT-MTEZLR	TY	382							382			
DM GRND BOIS CDWEYGANDT-MTEZLR	LY	9							9			
DM L SOUSTT CDRSTAR CELLARS	TY	9							9			
DM L SOUSTT CDRSTAR CELLARS	LY	4							4			
DM LGNRS N DAMESOUTHERN W&S	TY	4							4			
DM LGNRS N DAMESOUTHERN W&S	LY	4							4			
DM PLQUE CDR BLDAVID BOWER WNET	TY	12							12			
DM PLQUE CDR BLDAVID BOWER WNET	LY	7							7			
DM PLQUE CDR BLDAVID BOWER WNET	TY	1							1			
DM PLQUE CDR BLDAVID BOWER WNET	LY	17							17			
DM PHLP VNC JCHWILSON DANIELS	TY	398							398			
DM PHLP VNC JCHWILSON DANIELS	LY	2							2			
DM GR VNR CDR THE WINE BOSS	TY	32							32			
DM GR VNR CDR THE WINE BOSS	LY	5							5			
DM D L'ESPG VACBLUE COAST INTL	TY	11							11			
DM D L'ESPG VACBLUE COAST INTL	LY	16							16			
DM GALT DP CDP CAPITAL W&S CO	TY	75							75			
DM GALT DP CDP CAPITAL W&S CO	LY	1							1			
DM RG GRNCE VLG SOUTHERN W&S	TY	71							71			
DM RG GRNCE VLG SOUTHERN W&S	LY	1							1			
DM SLEIADE VQYRFRUIT O THE VNS	TY	4							4			
DM SLEIADE VQYRFRUIT O THE VNS	LY	812							812			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
DM BERANE AGAPEWINE MERCHANT	TY	4							4			
DM BEAURNRD CDP	TY	11							11			
DOM AND BRU SOM	TY	76							76			
DM BARROCHE CDP	TY	15							15			
DM BARROCHE CDP	TY	9							9			
DMN BONSRIN SARDIAGEO CHAT EST	TY	4							4			
DM BASTIDE FIG USA WINE IMPRTS	TY	32							32			
DOM GROSSET CDR	TY	3							3			
DM GR BOIS VGNRWEYGANDT-MTEZLR	TY	103							103			
DM GR BOIS VGNRWEYGANDT-MTEZLR	TY	30							30			
DM YVES CUL VGNWINE MERCHANT	TY	4							4			
DM GLVN PR FMMEVINTAGE IMPORTS	TY	16							16			
DM HNR CHVT FRMFRUIT O THE VNS	TY	288							288			
DM BELLE HERMTGCAPITAL W&S CO	TY	7							7			
DOM ONDINES VCQWINE MERCHANT	TY	4							4			
DM DG PRIEUR VQFRUIT O THE VNS	TY	540							540			
CH MT REDON CDPKOBRA	TY	175							175			
CH MNT REDN CDRKOBRA	TY	213							213			
DUBOEUF CT D RHDEUTSCH FAM W&S	TY	7							7			
DURAND CRNS EMPFRUIT O THE VNS	TY	442							442			
DURAND CRNS EMPFRUIT O THE VNS	TY	354							354			
DURND ST JSP SHFRUIT O THE VNS	TY	203							203			
ESPRIT D HENRI STAR CELLARS	TY	21							21			
FAVIER RES OLVFRUIT O THE VNS	TY	502							502			
GONNET CDR BLNCCAPITAL W&S CO	TY	921							921			
GONNET CDR CRNECAPITAL W&S CO	TY	89							89			
GONNET CDR CRNECAPITAL W&S CO	TY	45							45			
GONNET VENTOUX CAPITAL W&S CO	TY	712							712			
GONNET VENTOUX CAPITAL W&S CO	TY	489							489			
GONNET CDR VLGSCAPITAL W&S CO	TY	33							33			
GUIGAL C D PAPEVINTUS WINES	TY	14							14			
GUIGAL C D PAPEVINTUS WINES	TY	4							4			
GUIGAL CDR ROSEVINTUS WINES	TY	18							18			
GUIGAL CDR ROSEVINTUS WINES	TY	864							864			
GUIGAL CONDRIEUVINTUS WINES	TY	822							822			
GUIGAL CONDRIEUVINTUS WINES	TY	8							8			
GUIGAL COTE RTEVINTUS WINES	TY	4							4			
GUIGAL CT RH RGVINTUS WINES	TY	757							757			
GUIGAL CT RH RGVINTUS WINES	TY	826							826			
GUIGAL CT RH BLVINTUS WINES	TY	48							48			
GUIGAL GIGONDASVINTUS WINES	TY	82							82			
GUIGAL GIGONDASVINTUS WINES	TY	33							33			
GUIGAL HERM BLCVINTUS WINES	TY	1							1			
GUIGAL HERM RGEVINTUS WINES	TY	3							3			
GUIGAL HERM RGEVINTUS WINES	TY	18							18			
GUIGAL ST JOSPHVINTUS WINES	TY	10							10			
H BRNR PIGEOUTWINEBOW INC	TY	41							41			
JAILANCE CLRTEUSA WINE IMPRTS	TY	3							3			
JBLT C PAP CDRSWILDMAN SONS	TY	7							7			
JBLT C PAP CDRSWILDMAN SONS	TY	4							4			
JBLT PRL 45 RSEWILDMAN SONS	TY	7							7			
JBOULT HRM THLBWILDMAN SONS	TY	197							197			
JBOULT HRM THLBWILDMAN SONS	TY	56							56			
JBOULT CRZE ROUWILDMAN SONS	TY	1							1			
JBOULT CRZE ROUWILDMAN SONS	TY	1							1			
JBOULT HRM JALTWILDMAN SONS	TY	3							3			
JBOULT HRM JALTWILDMAN SONS	TY	4							4			
JBOULT HRMT CHPWILDMAN SONS	TY	2							2			
JBOULT HRMT CHPWILDMAN SONS	TY	4							4			
JBOULT PRLE 45WILDMAN SONS	TY	1244							1244			
JBOULT PRLE 45WILDMAN SONS	TY	1409							1409			



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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
JN MARIE ARNOUX	CAMPBELL IMPORT	26							26			
		82							82			
JV CTS DU RONE	JABOULT-VRCHRE	526							526			
		636							636			
K LYNCH CT D RH	KERMIT LYNCH	22							22			
		19							19			
L VIE FRM VN RS	VINEYARD BRANDS	46							46			
L VIELLE FRM WH	VINEYARD BRANDS	667							667			
		655							655			
L VILLE FRM VNTX	VINEYARD BRANDS	730							730			
		649							649			
LA CITDL SABLET	REGAL WINE IMP	116							116			
LA FERME D MONT	STAR CELLARS	39							39			
		4							4			
LA GRIVELIERE	MAJESTC W&S USA	56							56			
LA GRVLRE ANSLM	MAJESTC W&S USA	1							1			
LA MANARINE CDR	WINE MERCHANT	69							69			
LES VIGNRN TAVL	FRUIT O THE VNS	238							238			
MAS BOISLZN CDR	WINES OF FRANCE	2							2			
		4							4			
MONPERTUIS BLNC	WINE MERCHANT	4							4			
P LESEC GLT CDP	WILLM-HRRSN IMP	6							6			
PERRIN CDR VLG	VINEYARD BRANDS	122							122			
		4							4			
PERRN N ECO CRT	VINEYARD BRANDS	67							67			
		25							25			
PERRN LS CHRSTN	VINEYARD BRANDS	16							16			
PERRN RSTU LADL	VINEYARD BRANDS	7							7			
PERRN VNSBR CRD	VINEYARD BRANDS	33							33			
PERRIN GIGONDAS	VINEYARD BRANDS	16							16			
PERRIN RSRV WHT	VINEYARD BRANDS	38							38			
PERRIN CH D PAP	VINEYARD BRANDS	10							10			
PERRN CDP SINRD	VINEYARD BRANDS	68							68			
		86							86			
PIERRE AM GIGDS	FRUIT O THE VNS	77							77			
		5							5			
PIERRE AMDU CDR	FRUIT O THE VNS	5							5			
		71							71			
RANVIER VACQYRS	MAJESTC W&S USA	71							71			
RASTEAU PRSTIGE	FRUIT O THE VNS	573							573			
SGNEUR FONT VCQ	FRUIT O THE VNS	24							24			
		610							610			
SNTA DUC BLOVAC	CAPITAL W&S CO	1							1			
SNTA DUC QUATRE	CAPITAL W&S CO	13							13			
SNTA DUC RSTEAU	CAPITAL W&S CO	1							1			
		509							509			
SNTA DUC VLE VG	CAPITAL W&S CO	17							17			
ST COSME C-D-R	WINEBOW INC	25							25			
TOURETTES TRILG	WINEBOW INC	1							1			
ST SIFFREIN CDP	JAO WINE IMPRTS	23							23			
		22							22			
ST SIFFREIN CDR	JAO WINE IMPRTS	7							7			
		30							30			
TAR-LRNT C D P	WILSON DANIELS	4							4			
TRMER CDR LINT	LUXE COLLECTIONS	54							54			
		43							43			
VDL FLEUR B D V	DEUTSCH FAM W&S	15									15	
		4									4	
VDL FLEUR JOSPH	DEUTSCH FAM W&S	5							5			
		14							14			
VDL FLEUR CDR	RDEUTSCH FAM W&S	2							2			
		11							11			
VIEUX TGRPH CDP	WINEBOW INC	19							19			
	TOTALTY	12674							12654		20	
	TOTALLY	10521					2		10496		23	

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE										
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml		
FRENCH ROSE	* * * *												
AIME ROQUESANTE	LUNEAU USA INC	TY 235 LY 92								235			
AUDOIN MSNY RSE	MARTINE'S WINES	TY 23 LY								23			
BP ROTH CADET	CONSTELLATION	TY 1149 LY 987								1149			
CH D'OR GUELES	CAPITAL W&S CO	TY 73 LY								73			
CH D DONJON RSE	HAND PICKED SEL	TY 48 LY								48			
CH LCYRE GR CUV	HAND PICKED SEL	TY 22 LY								22			
CH D'ESCLN ANGL	SHAW-ROSS IMP	TY 225 LY								225			
CH GRN CASSAGNE	CAPITAL W&S CO	TY 76 LY 21								76			
CH ROUTS ROUVRE	SOUTHERN W&S	TY 2 LY								2			
CH ST PIERRE	LUXE COLLCTIONS	TY 55 LY 27								55			
CH TRINQVD TAVL	WINEBOW INC	TY 76 LY								76			
CH VIGNELAURE	BLUE COAST INTL	TY 29 LY 83								29			
CHATEAU LA RAME	WINE INSTITUTE	TY 34 LY								34			
COLMBO CT BLEUE	PALM BAY IMP	TY 7 LY 155								7			
COMMNDRE BARGM	NHAND PICKED SEL	TY 72 LY								72			
DM BASTIDE FIG	USA WINE IMP	TY 171 LY								171			
DM CORBLR TOURN	CAPITAL W&S CO	TY 58 LY								58			
DM CSGN CSTR NMC	CAPITAL W&S CO	TY 72 LY								72			
DM LES ROCAILLE	HAND PICKED SEL	TY 30 LY								30			
DM MRTNLES CRMT	WINE MERCHANT	TY 32 LY 27								32			
DM CRTRSSE TAVL	FRUIT O THE VNS	TY 215 LY 485								215			
DM DE FONDRECHE	CAPITAL W&S CO	TY 63 LY								63			
DM DE PARIS CDP	FRUIT O THE VNS	TY 32 LY 105								32			
DM FGRY BC MSNY	JAO WINE IMP	TY 92 LY 50								92			
DM DU ST ESPRIT	CAPITAL W&S CO	TY 37 LY								37			
DM LAURENS MCLC	MAXIMUM WINE CO	TY 27 LY								27			
DM ST EUGENIE	CAPITAL W&S CO	TY 82 LY								82			
DM PELLEHAUT HGM	HW LIMITED	TY 103 LY								103			
DM POUJOL VDP	SOUTHERN W&S	TY 19 LY 78								19			
DMN FNTSNT GRIS	WINEBOW INC	TY 70 LY								70			
DOM OTT ROMASSN	SOUTHERN W&S	TY 2 LY								2			
DOM TEMPR BANDL	WINEBOW INC	TY 5 LY								5			
DOURTHE LA GRND	DOURTHE USA	TY 33 LY 253								33			
GRANGE DES DAME	STAR CELLARS	TY 65 LY								65			
HIPPPLYTE REV	WINEBOW INC	TY 22 LY								22			
JOLIVET ATTITDE	WILDMAN SONS	TY 13 LY								13			
JUST ROSE	CELLARS EDGE	TY 21 LY 125								21			
LA SOURCE VGNLR	BLUE COAST INTL	TY 19 LY 205								19			
LA VIEILLE FERM	VINEYARD BRANDS	TY 106 LY								106			
LE CIRQUE	HAND PICKED SEL	TY 38 LY								38			
LES LIGERIENS	FRUIT O THE VNS	TY 179 LY								179			
LS DMNR P MOURT	SOUTHERN W&S	TY 11 LY								11			
MAS DE GUIOT	CAPITAL W&S CO	TY 13 LY 93								13			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
MAS DL ROUVIERE	MONSIEUR TOUTONTY	19							19			
PENYA	HAND PICKED SELTY	65							65			
PETIT RIMAURESQ	CLASSIC WNS INCTY	88							88			
RED BICYCLETTE	NORTH WALES WNSTY	4							4			
SAUVION D'ANJOU	DEUTSCH FAM W&STY	75							75			
VARICHON ET CLR	MAXIMUM WINE COTY	12							12			
VILLA ANGES OV	HAND PICKED SELTY	96							96			
	TOTALTY	4044							4044			
	TOTALTY	2857							2857			
FRENCH OTHER	* * * *											
ARGNT FRG PN NRP	PALM BAY IMPRTSTY	1278							1278			
		1443							1443			
BEAU RIVAGE RGE	WINE MERCHANT TY	35							35			
BG BISTRO CB SVM	MHW LIMITED TY	289							289			
BG BISTRO CHR D	MHW LIMITED TY	232							232			
BG BISTRO PN NR	MHW LIMITED TY	662							662			
		597							597			
CAHOR CLS COU	LWINEBOW INC TY	22							22			
CRCTRE CHM VCQ	YFRUIT O THE VNSTY	8							8			
		261							261			
CAVE PROD VV RY	FRUIT O THE VNSTY	128							128			
CAVE PM PC PINT	THE WINE BOSS TY	42							42			
		14							14			
CH CLBRE BERGR	CCAPITAL W&S CO TY	15							15			
		5							5			
CH CAMINADE CHR	WINE MERCHANT TY	1							1			
CH EYDNS VGNIE	RSTAR CELLARS TY	3							3			
		9							9			
CH D'OR GUELES	CAPITAL W&S CO TY	305							305			
		118							118			
CH D'OR TRSSG	MCAPITAL W&S CO TY	27							27			
		435							435			
CH D'AVNSAN MDC	GATEWAY WN & SPTY	203							203			
		213							213			
CH MNBDN CSTLL	NP R GRISLEY CO TY	1							1			
CH MAILLARD GRV	MONSIEUR TOUTONTY	15							15			
		161							161			
CH D MILLET CDG	FRUIT O THE VNSTY	58							58			
		83							83			
CH DE CMPGT PTG	SOUTHERN W&S TY	3							3			
CH L BAS CRB RS	WEYGANDT-MTEZLRTY	49							49			
CH LAPLAGNT BEL	WINE MERCHANT TY	8							8			
CH HAUT BEYZAC	MONSIEUR TOUTONTY	8							8			
		127							127			
CH FRNC CTS FRN	GATEWAY WN & SPTY	6							6			
		3							3			
CH EYDN CV CNSL	STAR CELLARS TY	9							9			
CH EYDNS FNTETS	SSTAR CELLARS TY	7							7			
CH ROULRE CH BL	LUXE COLLECTIONTY	20							20			
		107							107			
CH MARIS LT SRH	DELICATO VNYRDS TY	591							591			
CH LRMTG CSTER	SFRUIT O THE VNSTY	1							1			
		21							21			
CH L'ERMTGE WH	TFRUIT O THE VNSTY	13							13			
		1							1			
CH PNNAUTIER CH	WINE MERCHANT TY	36							36			
		16							16			
CH PNNAUTR CBR	DWINE MERCHANT TY	1							1			
		1							1			
CH MONTUS MADRN	SOUTHERN W&S TY	1							1			
		1							1			
CH PNNAUTR SYRH	WINE MERCHANT TY	1							1			
		1							1			
CHANSN VRE CLS	SSTERLATO WNS INTY	1							1			
		23							23			
CH PATCHE D AUX	VINTAGE IMPORTSTY											

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
CH PLNRS S JEAN	WORLD SHPRS IMP	2							2			
		1							1			
CH NVRRO RD GRV	GATEWAY WN & SPT	105							105			
		110							110			
CH NVRRO WH GRV	GATEWAY WN & SPT	79							79			
		75							75			
CH MRCHDE LALND	MONSIEUR TOUTONT	6							6			
		77							77			
CH MURLLS LUSSC	GATEWAY WN & SPT	2							2			
		47							47			
CH ROCHER CLRT P R	GRISLEY CO	23							23			
		6							6			
CH LES EYMERIES	CAPITAL W&S CO	2							2			
		56							56			
CH L EPINE G C	MONSIEUR TOUTONT											
		9							9			
CH L'ERMTG CSTR	FRUIT O THE VNS	45							45			
		52							52			
CH ST DIDR-PRNC	MAJESTC W&S USA	3							3			
		305							305			
CH JCRY CABARDE	WINE MERCHANT	34							34			
CH JOUCLARY SB	WINE MERCHANT	17							17			
CH LAF TSN RFLT	WINE MERCHANT	20							20			
CH LAF TSN V V	WINE MERCHANT	14							14			
CH MASSIAC MNRV	WINE MERCHANT	11							11			
CH TRILLOL CORB	BMHW LIMITED	14							14			
CH DE TRINIAC	CAPITAL W&S CO	316							316			
CH VIGNELAURE	BLUE COAST INTL	24							24			
CH PYRSSL PROV	WINE MERCHANT	92							92			
CH ST MRTN BRNZ	WINEBOW INC	23							23			
CH ST MRTN PRVN	STAR CELLARS	6							6			
CHARTE ASMBL RG	REGAL WINE IMP	690							690			
CHARTE ASMBL BL	REGAL WINE IMP	920							920			
CHOCOVINE CB SV	CLEVER IMPORTS	5927					1835		4092			
		5727							5727			
CLMBLL GSCGN BL	CAPITAL W&S CO	1							1			
		34							34			
CLMBLL GSCGN RD	CAPITAL W&S CO	4							4			
CLS COUTLE CHR	WINEBOW INC	39							39			
COLOMBELLE WHT	CAPITAL W&S CO	25							25			
		2847							2847			
PETIT CAPRICE	FRUIT O THE VNS	1							1			
CUVEE DE PENA	HAND PICKED SEL	220							220			
		6							6			
CV SGN SND CSB	FRUIT O THE VNS	7							7			
DM BARON SAV BL	GATEWAY WN & SPT	1							1			
		6							6			
DM BASTIDE BNCH	WEYGANDT-MTEZLR	9							9			
DM BASTIDE SYRH	WEYGANDT-MTEZLR	30							30			
DM BSTDE RSSN	WEYGANDT-MTEZLR	1							1			
		10							10			
DM CHVLN PSTGR	WINEBOW INC	1							1			
DM CHMPLU VV SC	WINEBOW INC	40							40			
		25							25			
DM BRN'ARQS LMX	CAPITAL W&S CO	15							15			
DM D CHENADE LN	MONSIEUR TOUTONT	9							9			
DM CSGN CSTR BL	CAPITAL W&S CO	19							19			
		9							9			
DM CSGN CSTR RG	CAPITAL W&S CO	1							1			
DM CHPLLA PY FS	WEYGANDT-MTEZLR	1							1			
DM DE COURTELL	MONSIEUR TOUTONT	47							47			
DM PATIENCE MRL	MAXIMUM WINE CO	7							7			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
DM FNTSNT CRBRSWINEBOW INC	TY LY	34							34			
DM FBRGES M VSNORTH AMRCN BEVTY	TY LY	6							6			
DM FBRGS L CEURNORTH AMRCN BEVTY	TY LY	5							5			
DM GOUYAT SV BLFRUIT O THE VNSTY	TY LY	1							1			
DM GOUYAT SV BLFRUIT O THE VNSTY	TY LY	5							5			
DM GOUYAT SV BLFRUIT O THE VNSTY	TY LY	13							13			
DM GRVLOUS CHRSWORLD SHPRS IMPTY	TY LY	4							4			
DM EUGN CRL SVEGATEWAY WN & SP	TY LY	2							2			
DM HAUT CHASSISFRUIT O THE VNSTY	TY LY	185							185			
DM HAUT CHASSISFRUIT O THE VNSTY	TY LY	51							51			
DM KNTZ RSL CUVWINEBOW INC	TY LY	1							1			
DM KNTZ RSL CUVWINEBOW INC	TY LY	9							9			
DM LVL T D'ARBSCAPITAL W&S CO	TY LY	23							23			
DM LVL T D'ARBSCAPITAL W&S CO	TY LY	14							14			
DM MNCT-PNCT PFCAPITAL W&S CO	TY LY	1							1			
DM MRTNLLES BLQWINE MERCHANT	TY LY	34							34			
DM MRTNLLES BLQWINE MERCHANT	TY LY	14							14			
DM MRGL VVY DMIDAVID VINCENT	TY LY	1							1			
DM MRGL VVY DMIDAVID VINCENT	TY LY	12							12			
DM LGZ ZTE MLBCWILDMAN SONS	TY LY	1							1			
DM LGZ ZTE MLBCWILDMAN SONS	TY LY	9							9			
DM MLNDS CHB TRJAO WINE IMPRTS	TY LY	16							16			
DM MLNDS CHB TRJAO WINE IMPRTS	TY LY	14							14			
DM RIENE JULIETUSA WINE IMPRTS	TY LY	19							19			
DM ST ANTNE MRLCAPITAL W&S CO	TY LY	4							4			
DOM CASTERA WINE MERCHANT	TY LY	10							10			
DOM CHIROULET WALKER M S INC	TY LY	3							3			
DM D CROS MRCLWINE MERCHANT	TY LY	11							11			
DM D CROS MRCLWINE MERCHANT	TY LY	11							11			
DOM POUY GSCGNECAPITAL W&S CO	TY LY	2							2			
DOM POUY GSCGNECAPITAL W&S CO	TY LY	10							10			
DM PLLRS GIGNDSWINEBOW INC	TY LY	1									1	
DOM JNCR LRC RDWINEBOW INC	TY LY	13							13			
DM PLLHT HDG BLMHW LIMITED	TY LY	59							59			
DM PLLHT HDG BLMHW LIMITED	TY LY	13							13			
DM MNRD-GB MSCTDAVID VINCENT	TY LY	10							10			
DM GOURNIER HMGCAPITAL W&S CO	TY LY	7							7			
DM ST EUGINE RDCAPITAL W&S CO	TY LY	11							11			
DM LGNR CRB SGNKENDALL-JACKSON	TY LY	2							2			
DM LIGNRE L VALKENDALL-JACKSON	TY LY	7							7			
DM SLVRD CHV BLWINEBOW INC	TY LY	36							36			
DM SLVRD CHV BLWINEBOW INC	TY LY	27							27			
DM PLLHT HDG RGMHW LIMITED	TY LY	67							67			
DOM TARIQUET CHCAPITAL W&S CO	TY LY	2							2			
DOM TARIQUET CHCAPITAL W&S CO	TY LY	6							6			
DOM TARIQUET SBCAPITAL W&S CO	TY LY	6							6			
DOM TARIQUET SBCAPITAL W&S CO	TY LY	8							8			
DOM TARIQUET CLCAPITAL W&S CO	TY LY	5							5			
DOM TARIQUET CLCAPITAL W&S CO	TY LY	8							8			
DOM TARIQUET SSCAPITAL W&S CO	TY LY	434							434			
DUBOEUF PB CAB DEUTSCH FAM W&S	TY LY	864					473		391			
DUBOEUF PB CAB DEUTSCH FAM W&S	TY LY	727					386		341			
DUBOEUF PB CHRDEUTSCH FAM W&S	TY LY	74					68		6			
DUBOEUF PB MRLDEUTSCH FAM W&S	TY LY	805					513		292			
DUBOEUF PB MRLDEUTSCH FAM W&S	TY LY	219					216		3			
DUBOEUF PB P NRDEUTSCH FAM W&S	TY LY	984					627		357			
DUBOEUF PB P NRDEUTSCH FAM W&S	TY LY	864					550		314			
DUBOEUF PB P NRDEUTSCH FAM W&S	TY LY	931					571		360			
DUBOEUF PB S BLDEUTSCH FAM W&S	TY LY	25							25			
DUBOEUF PB S BLDEUTSCH FAM W&S	TY LY	797							797			
DUBOEUF SRH RESDEUTSCH FAM W&S	TY LY	1							1			
EY VIGNE BANYULPALM BAY IMPRTS	TY LY	1									1	
ERMITGE PSL LNGWINEBOW INC	TY LY	1							1			
ESPRIT LSBSTD BWORLD SHPRS IMP	TY LY	9							9			
ESPRIT LSBSTD BWORLD SHPRS IMP	TY LY	37							37			
FAMILLE LGNR ARSOUTHERN W&S	TY LY	4							4			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
FAT BASTRD CAB	CLICK IMPORTS	TY 1052 LY 1491							1052			
FAT BASTRD CHR	CLICK IMPORTS	TY 2809 LY 2856				1072			1491			
FAT BASTRD MRLT	CLICK IMPORTS	TY 1218 LY 1203							1737			
FAT BASTRD SYRH	CLICK IMPORTS	TY 1556 LY 2421				6			1714			
FAT BASTRD P NR	CLICK IMPORTS	TY 1122 LY 1232				1068			1218			
FRNCH RBBT P NR	BOISSET AMERICAT	TY LY 180							1550			
G BRTRND RSV CS	USA WINE WEST	TY LY 7						180	1553			
G BRTRND TRROIR	USA WINE WEST	TY LY 13							1122			
G BRTRND RSV PN	USA WINE WEST	TY LY 7							1232			
G BRTRND CR LMX	USA WINE WEST	TY LY 2										
G BERTRND CHARD	USA WINE WEST	TY LY 13										
G BERTRND CORBR	USA WINE WEST	TY LY 20										
G BERTRND MNRV	USA WINE WEST	TY LY 7										
G BRTRND NAT CH	USA WINE WEST	TY LY 20										
G BRTRND TAUTV	LUSA WINE WEST	TY LY 31										
GRNG RQT MSN/VG	CAPITAL W&S CO	TY LY 70										
GRANGE RQTT GSM	CAPITAL W&S CO	TY LY 852										
HOB NOB CHARDNY	DEUTSCH FAM W&S	TY LY 637										
HOB NOB MERLOT	DEUTSCH FAM W&S	TY LY 861										
HOB NOB PN NOIR	DEUTSCH FAM W&S	TY LY 623										
HOB NOB SHIRAZ	DEUTSCH FAM W&S	TY LY 843										
IN FINE CT VNTX	BOURGEOIS FAML	TY LY 1816										
KRYDNWS RSL WBL	CAPITAL W&S CO	TY LY 2566										
KRYDNWS KRT P B	CAPITAL W&S CO	TY LY 498										
L'OSTAL CZ LVNR	PALM BAY IMPRTS	TY LY 780										
L'OSTAL CZ MNVR	PALM BAY IMPRTS	TY LY 13										
L CANON MRCHL B	CAPITAL W&S CO	TY LY 19										
L CANON MRCHL R	CAPITAL W&S CO	TY LY 14										
LA BAUME PN NR	WINE GROUP	TY LY 275										
LA GRIFFE PICPL	PALATEUR IMPRTS	TY LY 18										
LA PARADOU RGE	WALKER M S INC	TY LY 1										
LA PARADOU VGNR	WALKER M S INC	TY LY 6										
LE CIRQUE CATLN	HAND PICKED SEL	TY LY 9										
LE VILLAGE P NR	PALATEUR IMPRTS	TY LY 21										
LE DRUNK R GRE	NDRADNOUGHT IMP	TY LY 296										
LES FIEFS LAGR	NWILDMAN SONS	TY LY 293										
LE TRESOR SYRAH	GATEWAY WN & SPT	TY LY 120										
LES VRRS CD STY	NORTH AMRCN BEV	TY LY 1										
LES FNTNLS S BLA	I G WN&SPT COT	TY LY 17										
LE ROSE ACANTHE	FRUIT O THE VNS	TY LY 24										
LE MRLT ACANTHE	FRUIT O THE VNS	TY LY 34										
LE VGNR ACANTHE	FRUIT O THE VNS	TY LY 27										
LE PET VGN S BL	MAXIMUM WINE COT	TY LY 129										
LIEU FSSE HARNG	FRUIT O THE VNS	TY LY 29										
		TY LY 17										
		TY LY 22										
		TY LY 9										
		TY LY 1977										
		TY LY 26										
		TY LY 513										

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
LONGUE-DOG RGE	REGAL WINE IMP	7							7			
LONGUE-DOG BLN	REGAL WINE IMP	7							7			
MAS DL GOURMAND	PALM BAY IMP	5							5			
MAS CARLT GN/SR	CAPITAL W&S CO	15							15			
MAS GUIOT JME	CAPITAL W&S CO	6							6			
MAS GRLT CLAIR	CAPITAL W&S CO	5							5			
MAS D PERIE RO	WINE MERCHANT	22							22			
MAS CRLT MARS	NECAPITAL W&S CO	7							7			
MAS DU SOLE BR	LUXE COLLCTIONS	3							3			
MONT TCH FTO R	SATLANTA IMP	7							7			
MONT TCH GARR	SATLANTA IMP	20							20			
MONT TCH GRN B	LATLANTA IMP	18							18			
MRQS PENNTR V	DPWINE MERCHANT	13							13			
1907 MADIRAN	CAPITAL W&S CO	14							14			
NOIR 46 MALBEC	LUXE COLLCTIONS	16							16			
NOVELLUM CHR	DNYVINE STREET IMP	31							31			
NOW & ZEN WHI	TEWINE GROUP	39							39			
OLD FART GR/SY	RREGAL WINE IMP	3							3			
PET RIMAURSQ R	GCLASSIC WNS INC	1							1			
PASQUIERS SV/	VMREGAL WINE IMP	27							27			
PASSETOUTGRA	INSFRUIT O THE VNS	2							2			
PIERRE FG GN N	RREGAL WINE IMP	1							1			
BIG HS P EVL P	NWINE GROUP	312							312			
RED BCYCLTE C	HNRNORTH WALES WNS	75							75			
RED BCYCLTE M	RNORTH WALES WNS	35							35			
PASQUIERS SV/	VMREGAL WINE IMP	278							278			
PASSETOUTGRA	INSFRUIT O THE VNS	6							6			
PIERRE FG GN N	RREGAL WINE IMP	322							322			
BIG HS P EVL P	NWINE GROUP	11514				8652			2862			
RED BCYCLTE C	HNRNORTH WALES WNS	8023				5407			2616			
RED BCYCLTE M	RNORTH WALES WNS	687							687			
RED BCYCLTE P	NNORTH WALES WNS	884							884			
RED BCYCLTE S	YNORTH WALES WNS	22							22			
RENE MURE P G	RSCAPITAL W&S CO	671							671			
RCDLE ALNCDS	RLUXE COLLCTIONS	6							6			
RIGAL MALBEC	BRONCO WINE CO	1303							1303			
RSV NICOLAS M	RLLENEAU USA INC	1							1			
RSV S MRTN P	NPASTERNAK WINE	377							377			
SEIGNEURIE R	ED PALATEUR IMP	1							1			
SEIGNEURIE W	H PALATEUR IMP	2161							2161			
SMNNT FB SV B	RSOUTHERN W&S	2142							2142			
SMNNT FBVR C	HLSOUTHERN W&S	6							6			
SMNNT FBVR C	LOSSOUTHERN W&S	50							50			
SMNNT FBVR S	VGNSOUTHERN W&S	3							3			
SNCRR L TUIL	RSKOBAND CORP	9							9			
ST HLRE DMNI	RSTAR CELLARS	58							58			
ST HLRE CV PR	RSTAR CELLARS	29							29			
ST HLRE DMNI	WHSTAR CELLARS	11							11			
SMNNT FB P N	RSSOUTHERN W&S	20							20			
TARQUET AMPL	TDECAPITAL W&S CO	18							18			
		102							102			
		729							729			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE										
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml		
THE SEEKER PN NKO	BRAND CORP	TY 307 LY 379							307				
THEVNT PRCL CH	WINE MERCHANT	TY 3 LY 8							3				
TRIENNES VIOGN	MAJESTC W&S USA	TY 99 LY							99				
TURRY ABLNS VR	STAR CELLARS	TY 7 LY							7				
TXT CL GR8 CB	SVISION WNE&SPRT	TY 44 LY							44				
VAL DE L'OURS	PASTERNAK WINE	TY 5 LY							5				
VAL BERGR FITO	PALATEUR IMPRTS	TY 951 LY							951				
VAMPIRE PN VDP	TI BEVERAGE GRP	TY 58 LY 69							58				
VIGOUROUX PG	MTLUXE COLLCTIONS	TY 58 LY							58				
VGNRNS MNT VNT	XSTAR CELLARS	TY 5 LY 4							5				
VGNRNS CRTRE	AMFRUIT O THE VNS	TY 4 LY 12							4				
VILLA ANGES	CABHAND PICKED SELTY	TY 43 LY							43				
	TOTAL	TY 48872 LY 48741			8652	4220			35999			1	
GRM LIEBFMCH	* * * *		1		5407	4307		180	38845			1	
HSS LIEB BL NUN	SHAW-ROSS IMPTS	TY 3391 LY 3743				2446			945				
KREUSCH LEONAR	DKREUSCH INC	TY 2171 LY 2158				2900			843				
	TOTAL	TY 5562 LY 5901				1315			856				
GRM MOSELLE	* * * *					1333			825				
	TOTAL					3761			1801				
	TOTAL					4233			1668				
AUGST KSSLR RSL	VINEYARD BRANDS	TY 3 LY							3				
BLUE NUN RIESL	GSHAW-ROSS IMPTS	TY 1197 LY 1135							1197				
BLUFELD MDM RSL	CONSTELLATION	TY 1546 LY 1382							1546				
BLLG LHNRT AP	THCAPITAL W&S CO	TY 10 LY 29							10				
BLLG LHNRT DHR	NCAPITAL W&S CO	TY 8 LY							8				
C GRAFF HIM RSL	WINE MERCHANT	TY 31 LY 270							31				
C REH BRN KF SP	FRANZ REH&SOHN	TY 1 LY							1				
C REH PSP GLD	TRFRANZ REH&SOHN	TY 10 LY 501							10				
C REH PSP MCH	SFRANZ REH&SOHN	TY 1243 LY 1472							501				
CHRISTOPH VN	KBWINE MERCHANT	TY 17 LY							1243				
CLEAN SLATE RSL	CLICK IMPORTS	TY 2461 LY 1729							1472				
DR PAULY WH	SONWINESELLERS LTD	TY 23 LY 8							17				
DR HAN MUL ICE	MONSIEUR TOUTON	TY 9 LY							23			9	
DR HAN MUL L	HVMONSIEUR TOUTON	TY 9 LY							8				9
DR HAN MUL RSL	GMONSIEUR TOUTON	TY 40 LY							9				
DR HAN ML RS	KBMONSIEUR TOUTON	TY 49 LY							40				
DR HAN ML RS	AUMONSIEUR TOUTON	TY 44 LY							49				
DR HAN ML RS	SPMONSIEUR TOUTON	TY 38 LY							44				
DR LOSN WH S	KBLOOSEN BROS USA	TY 6 LY							38				
DR LOOSN BS	RSLLOOSEN BROS USA	TY 122 LY 1							6				
DR LOOSN BRK	LYLOOSEN BROS USA	TY 2 LY 23							1				
DR THNSCH BR	BDCAPITAL W&S CO	TY 2 LY 6							2				
DR THNSCH RS	CLWINESELLERS LTD	TY 25 LY							2				
DR LOOSN RS	RSLLOOSEN BROS USA	TY 185 LY							6				
DR LOOSN SEKT	LOOSEN BROS USA	TY 177 LY							25				
FRZ RH TRT A	SPGATEWAY WN IMP	TY 208 LY 78							185				
									78				



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			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
FRNZ RNHRT RSLNGATEWAY WN IMP	TY	3612			2583	518			511			
	LY	4207			2591	733			883			
GNDRLCH SPT DVAWINE MERCHANT	TY	10							10			
	LY	22							22			
GRNS FSSN TR SPSOUTHERN W&S	TY	35							35			
	LY											
HAART P G RS SPWINE MERCHANT	TY	16							16			
	LY	9									9	
HEINZ EFL SLVNRWINESELLERS LTD	TY	1							1			
	LY	302							302			
JJ PRUM GRCH SPCHAPIN CELLARS	TY	12							12			
	LY											
JJ PRUM KABNETTWINE MERCHANT	TY	10							10			
	LY											
JJ PRUM WH SN KCHAPIN CELLARS	TY	11							11			
	LY	2							2			
JJ PRUM WH SN SCHAPIN CELLARS	TY	13							13			
	LY	3							3			
KESLST PSP GLDWINE MERCHANT	TY	6							6			
	LY	4							4			
KESLSTT SCZ SPDIAGEO CHAT EST	TY	13							13			
	LY											
KREUSCH MOSBL KREUSCH INC	TY	449							449			
	LY	488							488			
KREUSCH RIESLNGKREUSCH INC	TY	1103							1103			
	LY	1056							1056			
KRSH ZL SCH KTKREUSCH INC	TY	2688					1641		1047			
	LY	2473					1432		1041			
MOLTOR BK BD RSWEIN-BAUER INC	TY	10							10			
	LY											
MOLTOR WH SN SPWEIN-BAUER INC	TY	9							9			
	LY											
MOLTOR WK RS KBWEIN-BAUER INC	TY	2							2			
	LY											
MONCHF SP ERDNWINE MERCHANT	TY	5							5			
	LY	13							13			
OCKFNR BCKST SPCAPITAL W&S CO	TY	7							7			
	LY	408							408			
SA PRUM BLUE SLPALM BAY IMPRTS	TY	9							9			
	LY											
SA PRUM GRCH HMPALM BAY IMPRTS	TY	3							3			
	LY	10							10			
SA PRUM WHLN SNPALM BAY IMPRTS	TY	1							1			
	LY											
SA PRUM ESSENCEPALM BAY IMPRTS	TY	27							27			
	LY											
SA PRUM WSR KABPALM BAY IMPRTS	TY	11							11			
	LY	10							10			
SAARSTN SRGR KBWINE MERCHANT	TY	22							22			
	LY											
SAINT M RIESLNGSTE MICHELLE WNTY	TY	935							935			
	LY	846							846			
SELBACH RIESLNGNOBLE WINES LTD	TY	15							15			
	LY											
SOHN PSP MCH SPSOEHNE H SCHMITTY	TY	791							791			
	LY	781							781			
SOHN RSLN RELAXSOEHNE H SCHMITTY	TY	2522							2522			
	LY	2414							2414			
ST URBN-HF OB KMHW LIMITED	TY	34							34			
	LY											
ST URBN-HF RSVINTAGE IMPORTS	TY	54							54			
	LY											
ST URBN-HF PG SVINTAGE IMPORTS	TY	14							14			
	LY											
TXT CL LOL RSLGVISION WNE&SPRTTY	TY	68							68			
	LY											
URBAN RIESLING VINTAGE IMPORTS	TY	128							128			
	LY											
WEH SONNHR KBNTCAPITAL W&S CO	TY	64							64			
	LY	5							5			
ZLLKN BTRFLY RSCCELLAR INTERNTLY	TY											
	LY											
	TOTAL	20100			2583	2159			15331	9	18	
	TOTAL	19763			2591	2165			15007			
GERMAN RHINE	* * * *											
BLACK TOWER RSLFRANZ REH&SOHN	TY	823							823			
	LY	1317							1317			
BLACK TOWER WHTFRANZ REH&SOHN	TY	2671				2239			432			
	LY	3363				2751			612			
C REH RSLNG QBAFRANZ REH&SOHN	TY	3505				2209			1296			
	LY	4453				2699			1754			
C REH GWZTM L RFRANZ REH&SOHN	TY											
	LY	5							5			
ERNST BRETZ GWRCAPITAL W&S CO	TY	259							259			
	LY											

# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
ERNST BRETZ RSLWINE MERCHANT	TY LY	55										55
KRSH RHNHSN AUSKREUSCH INC	TY LY	1								1		
PRINZ VN HS KABFOLIO WINE CO	TY LY	17								17		
SCHLS JOHNS QBADIAGEDO CHAT EST	TY LY	830								830		
	TY LY	2								2		
	TY LY	4								4		
SOHNE RSLNG QBASOEHNE H SCHMITT	TY LY	4009					2133			1876		
	TY LY	3959					2178			1781		
	TY LY	11341					6581			4705		55
	TY LY	13932					7628			6304		
GERMAN OTHER	* * * *											
AFFENTLER PN NRNICHE IMPORT COT	TY LY	37								37		
ALBCH DUR GLUWNNICHE IMPORT COT	TY LY	13						13				
ALBCH SCHNDR HPCAPITAL W&S CO	TY LY	23								23		
ANSR KRZ KH SPTCAPITAL W&S CO	TY LY	71								71		
	TY LY	875								875		
BASSRMN J DEDSHWINE MERCHANT	TY LY	4								4		
BECKER PN PFALZWINE MERCHANT	TY LY	10								10		
BINZ RSLNG KAB CAPITAL W&S CO	TY LY	4								4		
BLK TWR PN GRIGFRANZ REH&SOHN	TY LY	408								408		
	TY LY	564								564		
BLK TWR TWIN PKFRANZ REH&SOHN	TY LY	146					146					
BLUEFISH RISLNGPALM BAY IMPRTS	TY LY	852								852		
	TY LY	1202								1013		189
BLUEFSH SWT RSLPALM BAY IMPRTS	TY LY	1267								1267		
	TY LY	1566								1566		
BLUEFSH SW REELPALM BAY IMPRTS	TY LY	121								121		
C REH SW R DORNFRANZ REH&SOHN	TY LY	1256								1256		
	TY LY	1249								1249		
DESIRE RIESLINGMHW LIMITED	TY LY	1								1		
	TY LY	1								1		
DR PAULY BB KABWINESELLERS LTD	TY LY	2								2		
	TY LY	11								11		
DR PAULY BW SNHWINESELLERS LTD	TY LY	3								3		
FURST VN METNCHMAJESTC W&S USA	TY LY	8								8		
FRTZ WND NS KABREGAL WINE IMP	TY LY	24								24		
FZ RTTR GEW SPTCAPITAL W&S CO	TY LY	11								11		
G&M MACHMER GWZCAPITAL W&S CO	TY LY	14								14		
G&M MACHMER ROSCAPITAL W&S CO	TY LY	1										1
GERTCKR NRN GLUMAJESTC W&S USA	TY LY	26						26				
GOLDSPARKLER VISION WNE&SPRT	TY LY	17								17		
HEINZ EFL EISMNWINESELLERS LTD	TY LY	7										7
HEX VOM DSTN PNNICHE IMPORT COT	TY LY	19								19		
HOT ROD RIESLNGHALBY MARKETING	TY LY	1								1		
IRONSTN RSL PFZIRONSTONE VNYRD	TY LY	76								76		
K JHN MLTR HTHMCAPITAL W&S CO	TY LY	3								3		
	TY LY	22								22		
KESSELER RG RSLVINEYARD BRANDS	TY LY	13								13		
KLOSTRKLR SGNDFNICHE IMPORT COT	TY LY	33								33		
	TY LY	14								14		
NAHE KZCH KR KBWINEBOW INC	TY LY	23								23		
POLKA DOT RSLNGNORTH WALES WNS	TY LY	1594								1594		
	TY LY	1489								1489		
POLKA DT DRY RSNORTH WALES WNS	TY LY	595								595		
	TY LY	892								892		
REBHLZ PN NR SPWINE MERCHANT	TY LY	1								1		
REVIVE RIESLINGGATEWAY WN IMP	TY LY	9								9		
SCHLS RH OV RSLPALM BAY IMPRTS	TY LY	18								18		
	TY LY	11								11		

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE										
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml		
SOEHNE ICE WINES	SOEHNE H SCHMITTY	16								16			
ST LORENZ C GLUKREUSCH INC		146						146					
SUN GARDEN RSLNGEANDRE IMPORTS		71								71			
VLA WOLF PN RSE	SOUTHERN W&S	58								58			
WEINGUT LIE KABWINE MERCHANT		46								46			
WHS HEGER PN GRWINE MERCHANT		19						19					
	TOTALTY	6840						204		6612	16	8	
	TOTALTY	8154					146	31		7788			189
ITL BARDOLINO	* * * *												
BOLLA BARDOLINO	BANFI VINTNERS	3152					1999			1153			
		2897					2338			559			
CORTE GIARA	WINEBOW INC	9								9			
		86								86			
	TOTALTY	3161					1999			1162			
	TOTALTY	2983					2338			645			
ITL BIANCO	* * * *												
ANTNORI VLLA WHSTE MICHELLE WNTY		610								610			
		649								649			
BASTIANCH VESPA	SOUTHERN W&S	12								12			
CANTNA ZCCGNIWINE UNLIMITED		619								619			
		1208								1208			
CSTLO D REG BNCMHW LIMITED		13								13			
FALESCO VITIANOWINEBOW INC		39								39			
		124								124			
KADRAI LAZIO	MHW LIMITED	1								1			
MOTTURA DL SNTO	ALLIED BV GROUP	65								65			
PORTA VITA BNC	PALM BAY IMPRTS	180					180						
PRIMO BACIO	WINE MERCHANT	22								22			
PRNCPTO VLD BNC	PALM BAY IMPRTS	2117					2117						
		2434					2434						
REMO FARINA CUS	CAPITAL W&S CO	7								7			
RIUNITE BIANCO	BANFI VINTNERS	10613			6275	4338							
		11547			6542	5003							2
RIUNITE BLS BNC	BANFI VINTNERS	3797			3797								
		3717			3717								
SARTORI FERDI	BANFI VINTNERS	2								2			
		4								4			
TASCA ALM RGLAL	WINEBOW INC	11								11			
		40								40			
TFNBRNR PN BNC	WINEBOW INC	41								41			
		30								30			
	TOTALTY	18148			10072	6635				1441			
	TOTALTY	19754			10259	7437				2056			2
ITL CHIANTI	* * * *												
ACINUM	WINE MERCHANT	40								40			
AGRCLA QRLA CLS	SOUTHERN W&S	4								4			
AMALIA	RIENZI WN IMPRT	3								3			
		171								171			
ANTRI MRCHS CCR	STE MICHELLE WNTY	16								16			
		16								16			
ANTRI PSSGNO RS	STE MICHELLE WNTY	1								1			
		6								6			
ANTRI RISERVA	STE MICHELLE WNTY	26								26			
ANTRI SNTA CRIS	STE MICHELLE WNTY	210								210			
BADIA CLSCO RIS	UVE ENTERPRISES	10								10			
BADIA CLASSICO	UVE ENTERPRISES	6								5		1	
BELLA SERA	NORTH WALES WNS	5								5			
		875								875			
BOLLA	BANFI VINTNERS	7399				3984				2575			840
		6540				3899				1761			880
BORGIO CLASSICO	VINEYARD BRANDS	689								689			
BORGIO CLSCO RSV	VINEYARD BRANDS	50								50			
		868								868			
CARPINETO RSRVA	OPICI IMPORT COTY	51								51			
		44								44			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE										
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml		
CARPNTO CLASSCOOPICI IMPORT COTY		38								38			
LY		35								35			
CAST BOSSI CLSSWINEBOW INC		9								9			
LY		29								29			
CAST BS BERARDOWINEBOW INC		8								8			
LY		50								50			
CECCHI CLASSICOBANFI VINTNERS		1620								1620			
LY		1369								1369			
CECCHI NATIO BANFI VINTNERS		3								3			
LY		12								12			
COLLAZZI BASTNIMAJESTC W&S USA		89								89			
LY		1								1			
CSTLLO D AMA CLMAJESTC W&S USA		2								2			
LY		852								852			
CSTLLO D'ALBOLAZONIN USA		904								904			
LY		575								575			
CSTLO VRZNO CLSPALM BAY IMPRTS		494								494			
LY		31								31			
CSTLO VRZ CL RSPALM BAY IMPRTS		3								3			
LY		2262								2262			
D VINCI RISERVANORTH WALES WNSTY		2251								2251			
LY		1								1			
DA VINCI CLSSCONORTH WALES WNSTY		201								201			
LY		15								15			
DANZANTE FOLIO WINE CO		655								655			
LY		34								34			
DUCA ROCCABIANCAUSTRAL WN MRCHTY		3379					1906	582		891			
LY		3618					1931	596		1091			
FATTORIA BSC RRVINTAGE IMPORTS		23								23			
LY		74								74			
FATTRIA DEL CRRWINE MERCHANT		20								20			
LY		1922					1922						
FOLONARI WILDMAN SONS		1686					1686						
LY		87								87			
FONTRTOLI CLSSCPALM BAY IMPRTS		141								141			
LY		946								946			
FONTRTLI SER LPPALM BAY IMPRTS		114								114			
LY		1								1			
FRSCBDI MNTSODIFOLIO WINE CO		1								1			
LY		234								234			
FRSCBLDI NPZANOFOLIO WINE CO		291								291			
LY		2364								2364			
GABBIANO TREASURY WN ESTY		2302								2302			
LY		1167								1167			
GABBIANO CLSSCOTREASURY WN ESTY		1049								1049			
LY		1989								1989			
GAGLIOLE RB CLSTERLATO WNS INTY		9								9			
LY		1								1			
IL PIAGGIONE RSCONSTELLATION		16								16			
LY		1								1			
L'OCA CIUCA RISCAPITAL W&S CO		59								59			
LY		52								52			
LASORDA CAPITAL W&S CO		9								9			
LY		40								40			
LIVERNANO CLSC WINEBOW INC		138								1			137
LY		155								10			145
LUIANO CLASSIC MAJESTC W&S USA		1								1			
LY		1								1			
CSTLO MLTO RIS WINE MERCHANT		2439					1340			1099			
LY		3181					1786			1395			
MELINI BRGH ELSWILDMAN SONS		4								4			
LY		45								45			
MELINI CLS RSVAWILDMAN SONS		1								1			
LY		27								27			
MONROSSO MONSTOMIONETTO USA		1								1			
LY		1								1			
MONSANTO CLS RSMIONETTO USA		17								17			
LY		228								228			
NOZZOLE CLS RSVKOBRAKOBRAK CORP		48								48			
LY		1								1			
NZZLE RS L FRRAKOBRAK CORP		5								5			
LY		3								3			
PANZANELLO CLSCWEISLER IMPORTS		38								38			
LY		34								34			
PEPPOLI CLASSCOSOUTHERN W&S		26								26			
LY		6								6			
PICCINI CLASSCOAVENIU BRANDS		455								455			
LY		1								1			
PICCINI CLS RSVAVENIU BRANDS		1								1			
LY		1								1			
PLACIDO CLS RESBANFI VINTNERS													
LY													

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
PLACIDO PRM SEL	BANFI VINTNERS	TY 2154 LY 2394				2154 2394						
PLACIDO DOCG	BANFI VINTNERS	TY 417 LY							417			
POGGIO BNL RISV	GAUCHO IMPORTS	TY 27 LY							27			
PONDERE MBC GOB	PALATEUR IMPRTS	TY 32 LY							32			
QUERCETO CLS RS	PRESTIGE WINE	TY 9 LY							9			
QUERCETO DOCG	PRESTIGE WINE	TY 55 LY							55			
ROC DM CHIA RIS	PALM BAY IMPRTS	TY 683 LY 618							683 618			
ROC DM ALFONZO	PALM BAY IMPRTS	TY 1 LY							1			
RENZO MASI RIS	SOUTHERN W&S	TY 853 LY 44							853 44			
RICASOLI BRL CLD	REYFUS ASHBY	TY 7 LY 21							7 21			
RICASOLI CLSSC	ODREYFUS ASHBY	TY 94 LY							94			
RICASOLI DL BRN	DREYFUS ASHBY	TY 90 LY							90			
RICASOLI RISRV	ADREYFUS ASHBY	TY 350 LY							350			
ROC DM CHI CLAS	PALM BAY IMPRTS	TY 899 LY 778							899 778			
RUFF RSRVA DCAL	CONSTELLATION	TY 2370 LY 2275							2370 2275			
RUFF SANTE DAME	CONSTELLATION	TY 7 LY 29							7 29			
RUFFNO RS DCL G	CONSTELLATION	TY 78 LY 12							78 12			
RUFFINO IL LEO	CONSTELLATION	TY 2 LY							2			
RUFFINO RED	CONSTELLATION	TY 9700 LY 7977				6377 5258			3323 2719			
RUFFINO SUPRIOR	CONSTELLATION	TY 94 LY 134							94 134			
S QURCO COL SNS	WINEBOW INC	TY 6 LY 23							6 23			
SAN LEONINO CLS	WILSON DANIELS	TY 2 LY 21									2 21	
SAN LEONINO RES	WILSON DANIELS	TY 1 LY							1			
SAN JACOPO VCCH	LAIRD AND CO	TY 1 LY							1			
SANTA DOROTEA	BRONCO WINE CO	TY 516 LY							516			
SELVPNA VN SNT	WINEBOW INC	TY 1 LY								1		
SNTA MRGHTA CLS	TERLATO WNS INT	TY 210 LY 362							210 362			
STRACCALI CHI	PALM BAY IMPRTS	TY 1763 LY 1547				819 825			944 722			
TENUTA D ARCE	SOUTHERN W&S	TY 49 LY							49			
TERRE DI BO RSV	MONSIEUR TOUTON	TY 10 LY 3							10 3			
TERRABNCA CROCE	EMPSON USA INC	TY 2 LY							2			
TERRABNCA SCSN	OEMPSON USA INC	TY 1 LY 17							1 17			
TIZIANO CLS GLD	TOTAL BEVERAGE	TY 7 LY							7			
TOMAILO CLS RS	MONSIEUR TOUTON	TY 1 LY 2							1 2			
TOMAILO RSV FMG	MONSIEUR TOUTON	TY 1 LY 2							1 2			
VALIANO CLSC RS	AVENIU BRANDS	TY 1 LY 9							1 9			
VILLA CALCIN RSC	CAPITAL W&S CO	TY 55 LY							55			
VILLA CALCINAI	CAPITAL W&S CO	TY 2 LY 42							2 42			
VLLA CFGGO RSV	AF&F FINE WINES	TY 6 LY 2							6 2			
VILLA DI GEGGN	SOUTHERN W&S	TY 1130 LY 1097							1130 1097			
BELL'AGIO	BANFI VINTNERS	TY 1184 LY 1317							1184 1317			
BANFI CLASSICO	BANFI VINTNERS	TY 534 LY 41							534 41			
BANFI SUPERIORE	BANFI VINTNERS	TY 1569 LY 1220							1569 1220			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE										
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml		
VILLA MANGICANE	PALM BAY IMPR	26								26			
VILLA SANTANA	WINE MERCHANT	16								16			
	TOTAL	50921					18503	1712		29727		139	840
	TOTAL	51101					17781	1693		30579	1	167	880
ITL LAMBRUSCO	* * * *												
RIUNITE LMBRSCO	BANFI VINTNERS	76631			39589	29585				5717			1740
		83923			41383	34049				6453			2038
RIUNITE WHITE	BANFI VINTNERS	5762				5762							
		6371				6371							
	TOTAL	82393			39589	35347				5717			1740
	TOTAL	90294			41383	40420				6453			2038
ITL PIN GRIGO	* * * *												
A MANO	WINE GROUP	761								761			
		711								711			
ALTA LUNA TRENT	PALM BAY IMPR	758								758			
		371								371			
ANDRIANO ALT AD	CAPITAL W&S CO	3								3			
ANGEL JUICE	WINE GROUP	10											
		2			10								
ANTRI SNTA CRIS	STE MICHELLE WN	193								2			
										193			
ATTEMS	FOLIO WINE CO	1								1			
BARONE FINI	DEUTSCH FAM W&S	1165								1165			
		1018								1018			
BARTENURA	ROYAL WINE CORP	406								406			
		336								336			
BELLA SERA	NORTH WALES WNS	29126					25470			3656			
		32707					28807			3672			228
BERTANI VELANT	PALM BAY IMPR	42								42			
BOLLA PN GRIGIO	BANFI VINTNERS	9752					6987			2765			
		9607					7161			2446			
BORTLUZZI VENEZ	MAJESTC W&S USA	92								92			
		101								101			
BOTTEGA VIN PG	PALM BAY IMPR	673								673			
		888								888			
CANTNA ZCCGNINI	WINES UNLIMITED	1366								1366			
		153								153			
CASA DE LUCA	GATEWAY WN & SPT	10					8			2			
		27					20			7			
CAVIT PN GRIGIO	PALM BAY IMPR	80689					65552			11039			4098
		80053					63643			12817			3593
CONTE BRND PN	PALM BAY IMPR	1								1			
		6								6			
CONTI D'ARCO	WILDMAN SONS	11								11			
CORTE GIARA	WINEBOW INC	6								6			
CORTENOVA VENT	THE WINE BOSS	1								1			
CORTENOVA VENZ	THE WINE BOSS	21								21			
CUPCAKE TRENT	WINE GROUP	6099								6099			
		3715								3715			
DA VINCI VENEZ	NORTH WALES WNS	1516								1516			
		871								871			
DANZANTE	FOLIO WINE CO	962								962			
		1129								1129			
DAVID ALESSNDRO	DAVID VINCENT	8								8			
		13								13			
DRAGANI T CHIET	D'ANDREA WN LIQ	834					800			34			
		486					5			481			
DUE TORRI	OPICI IMPORT CO	616								616			
		565								565			
MASO CANALI	NORTH WALES WNS	9								9			
		598								598			
ECCO DOMANI B	NORTH WALES WNS	15671								15671			
		11782								11782			
FOLONARI	WILDMAN SONS	11436			2440	7406				1590			
		13033			1613	8937				2483			
FONTANA CANDIDA	BANFI VINTNERS	3315				2498				817			
		4266				3318				948			
ITALO CESCO	BACCO WINE SPTS	410								410			
		45								45			
JERMANN PNT GRG	EMPSON USA INC	24								24			
		7								7			
KETTMEIR PN GRG	TERLATO WNS INT	2								2			
KRIS ALTO ADIGE	WINEBOW INC	1250								1250			
		1167								1167			
LA DONNA VENETO	ZANNI & COMPANY	14			14								
		581			581								

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE										
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml		
LA TUNELLA P GRM	MISC VENDORS	TY 80 LY 609							80				
LASORDA	CAPITAL W&S CO	TY 47 LY 48							47				
LUNA LNA PREM	KENDALL-JACKSON	TY 1 LY 187							1				
MAREGA	LAIRD AND CO	TY 1 LY 1							1				
MASO POLI	WINE MERCHANT	TY 25 LY							25				
MEZZACORONA	PRESTIGE WINE	TY 11680 LY 10702					9561		2119				
MORASSUTTI	WINE GROUP	TY 6512 LY 10628					8883		1819				
NANDO ISONZO	FEDWAY ASSC INC	TY 209 LY											
PIGHIN	KOBRAND CORP	TY 5 LY 485							5				
PLACIDO PRM SELBANFI	VINTNERS	TY 3526 LY 4514					3526						
POZZI PINOT GRIPOZZAN M	WINERY	TY 1 LY 9							1				
POZZI SICILIA	DEUTSCH FAM W&S	TY 420 LY 262							420				
PRNCPTO PN GRIGP	PALM BAY IMPRTS	TY 2293 LY 9					2293						
RAMONA SINGER	MAJESTC W&S USA	TY 589 LY 26							589				
RITRATTI	VINTAGE IMPORTS	TY 25 LY							25				
RUFFINO	CONSTELLATION	TY 1297 LY 9613							1297				
RUFFINO LUMINA	CONSTELLATION	TY 5105 LY 2248					4984		4629				
S ANGELO PN GRGBANFI	VINTNERS	TY 1853 LY 1124					3153		1952				
SAN GIUSEPPE	VINTWOOD INTRNL	TY 3 LY 1124							3				
SAN MICHELE	WINE MERCHANT	TY 9 LY							9				
SANTI	WILDMAN SONS	TY 955 LY 639							955				
SAXOPHONE	PALATEUR IMPRTS	TY 7 LY							7				
SNTA MRGHTA VALTERLATO	WNS INT	TY 9068 LY 8213							9068				
SPASSO	WALKER M S INC	TY 1098 LY 611							1098				
TENUTA ANNA ARTW.C.	MCQUAIDE	TY 5 LY 12							5				
TERLANO	CAPITAL W&S CO	TY 2 LY							2				
VILLA SORONO	D'ANDREA WN LIQ	TY 4671 LY 5414					3831		840				
TFNBRNR ALT ADWINEBOW	INC	TY 8 LY							8				
TOMMASI LE RSEMAJESTC	W&S USA	TY 1 LY							1				
VILLA MARCHESE	CAPITAL W&S CO	TY 1914 LY 541							1914				
VOGA	AVENIU BRANDS	TY 3743 LY 4294							3743				
VOLERE BG PURSEPIO	IMPORTS	TY 18 LY					18						
WALNUT CR P GRGBANFI	VINTNERS	TY 7501 LY 8201					7501						
ZITA	MAJESTC W&S USA	TY 1046 LY					8201		1046				
	TOTAL	TY 234139 LY 229460			2454	146947			80640			4098	
ITL RSTO/BLSH	* * * *	TY LY 229460			2204	150559			72876			3821	
BASTIANCH ROSTOS	SOUTHERN W&S	TY 56 LY							56				
DOMODIMONTI PICMAJESTC	W&S USA	TY 34 LY							34				
FALESCO VIT RSEWINEBOW	INC	TY 114 LY							114				
LUNA LNA PINK	KENDALL-JACKSON	TY 3 LY							3				
PLANETA ROSE	PALM BAY IMPRTS	TY 12 LY							12				
PORTA VITA RSTOPALM	BAY IMPRTS	TY 211 LY					211						
PRNCPTO BLUSH	PALM BAY IMPRTS	TY 6578 LY 7537					6578		7537				
PRNCPTO PNT GRGPALM	BAY IMPRTS	TY 1 LY 553							1				

# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
SANTI INFN ROSE	WILDMAN SONS	TY 93 LY 1							93			
VOLERE PK PURSE	PIO IMPORTS	TY 20 LY				20						
	TOTAL	TY 7119 LY 8094				6810			309			
ITL SOAVE	* * * *					8090			4			
ALLEGRI VENTOWINE	BOW INC	TY 32 LY							32			
ALLEGRI CLSCOWINE	BOW INC	TY 3 LY 13							3			
BOLLA SOAVE WHT	BANFI VINTNERS	TY 1045 LY 1066				1045						
CORTE GIARA PGS	WINEBOW INC	TY 3 LY 7							3			
FOLNRI SOAVE WT	WILDMAN SONS	TY 906 LY 1202				906						
IL POGGIO	MAJESTC W&S USA	TY 44 LY							44			
PIEROPAN CLSSCO	EMPSON USA INC	TY 30 LY 336							30			
SANTI MNTFRT CL	WILDMAN SONS	TY 29 LY							29			
SI ITALIA WHITE F X	MAGNER SLTNT	TY 405 LY 530							405			
SUAVIA CLASSIC	WINE MERCHANT	TY 2 LY 16							2			
	TOTAL	TY 2499 LY 3170				1951			548			
ITL VLPLCELLA	* * * *					2268			902			
ALLEGRI WINEBOW	INC	TY 336 LY 111							336			
ALLEGRI VALPL	WINEBOW INC	TY 35 LY							35			
BERTANI AMARONE	PALM BAY IMPRTS	TY 20 LY 7							20			
BERTANI ARVEDI	PALM BAY IMPRTS	TY 14 LY							14			
BERTANI SECCO	PALM BAY IMPRTS	TY 220 LY 252							220			
BERTANI VLA NVR	PALM BAY IMPRTS	TY 10 LY							10			
BOLLA VALPLCLA	BANFI VINTNERS	TY 7437 LY 7765				4773			2664			
CESARI CLASSICO	OPICI IMPORT COT	TY 18 LY				5685			2080			
CESARI SP BOSANO	OPICI IMPORT COT	TY 3 LY							3			
FAMIGLIA PSQ AMS	SOUTHERN W&S	TY 6 LY 5							6			
FOLNRI VALPLCEL	WILDMAN SONS	TY 1129 LY 1532				1129						
L RAGOSE AMR DL	WILDMAN SONS	TY 9 LY							9			
LE SALETTE CLSC	WINE MERCHANT	TY 13 LY 21							13			
REMO FRNO RPS	SOCAPITAL W&S CO	TY 12 LY							12			
SANTI AMRN DELA	WILDMAN SONS	TY 10 LY							10			
SANTI SOLANE	WILDMAN SONS	TY 41 LY							41			
TEDESCHI CAPTEL	SOUTHERN W&S	TY 230 LY 274							230			
TENUTA SNT AMR	NUVE ENTERPRISES	TY 4 LY							4			
ZENATO CLASSICO	WINEBOW INC	TY 520 LY 545							520			
ZENATO RIPASSO	WINEBOW INC	TY 469 LY							469			
ZENI AMARONE	WILSON DANIELS	TY 6 LY							6			
	TOTAL	TY 10517 LY 10537				5902			4615			
ITALIAN OTHER	* * * *					7217			3320			
A MANO PRIMITV	WINE GROUP	TY 757 LY 875							757			
ALTESINO PALZZO	WINEBOW INC	TY 2 LY 3							2			
ADSSO CGNA RMG	JOHN GIVEN WINE	TY 129 LY 118							129			
AGRC PUN BARRU	AKO BRAND CORP	TY 1 LY							1			
AGRICOLE GRTCC	AGRANT AND SONS	TY 5 LY 8							5			



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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
ALASIA MSCT ASTPIO IMPORTS	TY	2137							2137			
	LY	2049							2049			
ALGRNI LA POJA WINEBOW INC	TY	9							9			
	LY	2							2			
ALGRNI LA GROLAWINEBOW INC	TY	17							17			
	LY	6							6			
ALTSNO BR MN RSWINEBOW INC	TY	3							3			
	LY	3							3			
ALTSINO BRN MNTWINEBOW INC	TY	20							20			
	LY	336							336			
ALTSINO RSO ALTWINEBOW INC	TY	49							49			
	LY	22							22			
ALTSINO RSO MNTWINEBOW INC	TY	20							20			
	LY	21							21			
ANSLMI CPTL CRCPALM BAY IMPRTS	TY	3							3			
	LY	6							6			
ANSEMI S VNCZOPALM BAY IMPRTS	TY	9							9			
	LY	28							28			
ANTONELLI ROSSOLAIRD AND CO	TY	8							8			
	LY	8							8			
ANTNELLI SGRTNOLAIRD AND CO	TY	1							1			
	LY	5							5			
ANIMA UMB ROSSOFOLIO WINE CO	TY	22							22			
	LY	20							20			
ANTRI BRMTO CHDSTE MICHELLE WNTY	TY	20							20			
	LY	1							1			
ANDRIANO CP MNTCAPITAL W&S CO	TY	9							9			
	LY	25							25			
ALTADONNA NERO MAJESTC W&S USATY	TY	21							21			
	LY	24							24			
ANTINORI PEPPLISTE MICHELLE WNTY	TY	2							2			
	LY	4							4			
ALTADONNA PINOTMAJESTC W&S USATY	TY	4							4			
	LY	4							4			
ALGRNI AMRN CLSWINEBOW INC	TY	10							10			
	LY	10							10			
ANTNRI SC CAMPGSTE MICHELLE WNTY	TY	132							132			
	LY	132							132			
ANTNRI BRUCIATOSTE MICHELLE WNTY	TY	11							11			
	LY	2							2			
ALTADONNA SNGVSMJESTC W&S USATY	TY	46							46			
	LY	46							46			
ANDRIANO ML THUCAPITAL W&S CO	TY	2							2			
	LY	2							2			
ALTSINO DALTESIWINEBOW INC	TY	1							1			
	LY	1							1			
ANTRI CRV D SALSTE MICHELLE WNTY	TY	4							4			
	LY	5							5			
ANTRI GUADO TSOSTE MICHELLE WNTY	TY	14							14			
	LY	6							6			
ANTRI ORV CLSCOSTE MICHELLE WNTY	TY	2							2			
	LY	2							2			
ANTRI PN DL VIGSTE MICHELLE WNTY	TY	7							7			
	LY	12							12			
ANTRI SCALABRONSTE MICHELLE WNTY	TY	14							14			
	LY	14							14			
ANTRI SNTA CRISSTE MICHELLE WNTY	TY	1371							1371			
	LY	1447							1447			
ANTINORI SOLAIASTE MICHELLE WNTY	TY	7							7			
	LY	1							1			
TORMRSCA CB/NGMSTE MICHELLE WNTY	TY	2							2			
	LY	505							505			
ANTRI TGNANELLOSTE MICHELLE WNTY	TY	27							27			
	LY	31							31			
ANTRI VLLA TSCNSTE MICHELLE WNTY	TY	884							884			
	LY	820							820			
ARLDCA PMNT MOSPIO IMPORTS	TY	5										5
	LY	5										5
ARGIANO ROSSO WINE MERCHANT	TY	1							1			
	LY	1							1			
ARLDCA BARBERA WINE MERCHANT	TY	70							70			
	LY	70							70			
ARGIOLAS COS CNWINEBOW INC	TY	56							56			
	LY	56							56			
ARGIOLAS COS VMWINEBOW INC	TY	44							44			
	LY	60							60			
ARGIOLAS COSTRAWINEBOW INC	TY	1							1			
	LY	10							10			
ARGIOLAS PEDERAWINEBOW INC	TY	60							60			
	LY	29							29			
ARGIOLAS SELGASWINEBOW INC	TY	18							18			
	LY	18							18			
ARGIOLAS ROSSO WINEBOW INC	TY	1147							1147			
	LY	1147							1147			
ASSOLUTO NEGMROZONA FRDMN IMPTTY	TY	438							438			
	LY	438							438			
ASSOLUTO PRMTVOZONA FRDMN IMPTTY	TY	444							444			
	LY	444							444			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
ARNLD CPR CLPN	FOLIO WINE CO	4							4			
ARNLD CPR GRCN	FOLIO WINE CO	5							5			
ARNLD CPR SM 25	FOLIO WINE CO	7							7			
AUXO LUNAE RSSO	LAIRD AND CO	32							32			
AUXO LUNAE RSSO	LAIRD AND CO	2							2			
AZIENDA SB RSSO	BACCO IMPORTS	663							663			
BGLO SLE NRO AV	WINE MERCHANT	6							6			
BGLO SLE NRO AV	WINE MERCHANT	1							1			
BAGLO SOLE INZL	WINE MERCHANT	6							6			
BARBERA DA VIN	REGAL WINE IMP	42							42			
BARTNRA MSC AS	TROYAL WINE CORP	1282							1282			
BARTNRA MSC AS	TROYAL WINE CORP	997							997			
BASTANCH FRULN	SOUTHERN W&S	38							38			
BASTANCH FRULN	SOUTHERN W&S	59							59			
BASTNCH SAU BLC	SOUTHERN W&S	30							30			
BASTNCH SAU BLC	SOUTHERN W&S	50							50			
BASTIANCH ROSSO	SOUTHERN W&S	9							9			
BASTIANCH ROSSO	SOUTHERN W&S	9							9			
BATASIOLO BRBS	COISSET AMERICAT	1							1			
BATASIOLO BRBS	COISSET AMERICAT	1							1			
BATASIOLO BROLO	COISSET AMERICAT	2							2			
BATASIOLO DLCTO	COISSET AMERICAT	1							1			
BATASIOLO DLCTO	COISSET AMERICAT	17							17			
BATASIOLO CERQO	COISSET AMERICAT	1							1			
BATASIOLO CERQO	COISSET AMERICAT	1							1			
BATASIOLO GV GV	COISSET AMERICAT	24							24			
BATASIOLO GV GV	COISSET AMERICAT	24							24			
BELGUARDO SERR	PALM BAY IMPRTS	485							485			
BELGUARDO SERR	PALM BAY IMPRTS	31							31			
BELLA SERA MSC	NORTH WALES WNS	3911					2739		1172			
BELLA SERA MSC	NORTH WALES WNS	2422					1407		1015			
BELGUARDO MOR	DPALM BAY IMPRTS	1							1			
BELGUARDO MOR	DPALM BAY IMPRTS	168							168			
BELLA SERA MRL	NORTH WALES WNS	2107					2107					
BELLA SERA MRL	NORTH WALES WNS	2738					2738					
BELLA SERA P NR	NORTH WALES WNS	3970					3970					
BELLA SERA P NR	NORTH WALES WNS	4227					4227					
BERTANI UVE RS	PALM BAY IMPRTS	16							16			
BERTANI UVE RS	PALM BAY IMPRTS	16							16			
BERTANI DUE UVE	PALM BAY IMPRTS	417							417			
BERTANI DUE UVE	PALM BAY IMPRTS	557							557			
CASALONE ROSSO	WINE MERCHANT	77							77			
CASALONE ROSSO	WINE MERCHANT	77							77			
BIANCHI SAV BLC	CAPITAL W&S CO	3							3			
BIANCHI SAV BLC	CAPITAL W&S CO	3							3			
BIGI EST EST	TREASURY WN EST	19							19			
BIGI EST EST	TREASURY WN EST	189							189			
BIGI ORVTO SCCO	MAJESTC W&S USA	14							14			
BIGI ORVTO SCCO	MAJESTC W&S USA	14							14			
BIGI VIPRA ROSO	MAJESTC W&S USA	1							1			
BIGI VIPRA ROSO	MAJESTC W&S USA	19							19			
BOLLA AMARONE	BANFI VINTNERS	242							242			
BOLLA AMARONE	BANFI VINTNERS	210							210			
BISCGLA AGL TRR	WINEBOW INC	35							35			
BISCGLA AGL TRR	WINEBOW INC	60							60			
BLACK TOWER MSC	FRANZ REH&SOHN	883					883					
BLACK TOWER MSC	FRANZ REH&SOHN	883					883					
BISRNO INSOGLIO	WILSON DANIELS	1							1			
BISRNO INSOGLIO	WILSON DANIELS	3							3			
BOLLA CAB SAUV	BANFI VINTNERS	3526					2869		657			
BOLLA CAB SAUV	BANFI VINTNERS	2783					2194		589			
BOLLA CHARDONNY	BANFI VINTNERS	2514					1746		768			
BOLLA CHARDONNY	BANFI VINTNERS	2201					1627		574			
BOLLA MERLOT	BANFI VINTNERS	6563					4852		1711			
BOLLA MERLOT	BANFI VINTNERS	5460					3994		1466			
BOLLA PINOT NOR	BANFI VINTNERS	4773					3096		1677			
BOLLA PINOT NOR	BANFI VINTNERS	3628					2495		1133			
BOLLA SANGIOVSE	BANFI VINTNERS	3407					2474		933			
BOLLA SANGIOVSE	BANFI VINTNERS	3033					2347		686			
BOLLA RIESLING	BANFI VINTNERS	685					685					
BOLLA RIESLING	BANFI VINTNERS	1231					1231					
BOLLA 4B GFT W	BANFI VINTNERS	3							3			
BOLLA 4B GFT W	BANFI VINTNERS	17							17			
BOLLA 2B PG/C	BANFI VINTNERS	2							2			
BOLLA 2B PG/C	BANFI VINTNERS	2							2			
BOLLA 6/2 CART	BANFI VINTNERS	4							4			
BOLLA 6/2 CART	BANFI VINTNERS	4							4			
BISSON BG PAST	WINE MERCHANT	14							14			
BISSON BG PAST	WINE MERCHANT	14							14			
BORGNO CNV SV	BLCONSTELLATION	6							6			
BORGNO CNV SV	BLCONSTELLATION	6							6			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
BORGO STAJ MLBC	WEISLER IMPORTS	34							34			
		40							40			
BOTTEGA VIN LGR	PALM BAY IMPRTS	8							8			
		3							3			
BOTTEGA VN TERO	PALM BAY IMPRTS	2							2			
		12							12			
BOTRMGNO NERO	WINEBOW INC	2							2			
		9							9			
BOVO CHARDONNAY	VNTG CLR IMP PATY	3							3			
		10							10			
BOVO NERO D'AVL	VNTG CLR IMP PATY	3							3			
		1							1			
BRANDINI ROSSO	SOUTHERN W&S	4							4			
		33							33			
BRANDINI BARBR	SOUTHERN W&S	3							3			
		14							14			
BROVIA BARB DLB	WINE MERCHANT	2							2			
		7							7			
BROVIA BAROLO	WINE MERCHANT	2							2			
		7							7			
BROVIA BR VILRO	WINE MERCHANT	7							7			
		4							4			
BRNO PRRO BRBR	AMHW LIMITED	1							1			
		9							9			
BROGLIA GV MRN	AWINE MERCHANT	13							13			
		7							7			
BRUNI PLINIO VM	WINE MERCHANT	113							113			
		43							43			
CASTELVERO BARB	WINE MERCHANT	6							6			
		42							42			
CASANVA BRN MNT	UVE ENTERPRISES	6							6			
		14							14			
CSTLLO CUZ SNRO	WINEBOW INC	2							2			
		6							6			
CASANVA RSO MNT	UVE ENTERPRISES	5							5			
		10							10			
CSTLLO BRUN MNT	BANFI VINTNERS	143							143			
		133							133			
CERBAIE BRN MNT	SOUTHERN W&S	6							6			
		2							2			
CANTINE VL BARB	SOUTHERN W&S	3							3			
		7							7			
CAPANNA BRN MNT	WINE MERCHANT	17							17			
		33							33			
CANTINA DBV NOB	ZONA FRDMN IMP	91							91			
		53							53			
CA'MRCNDA CAMA	RTERLATO WNS INT	1							1			
		6							6			
CA'MRCNDA MGAR	RTERLATO WNS INT	1							1			
		1							1			
CANDIDO SLC SAL	VNTG CLR IMP PATY	1							1			
		5							5			
CALTRSI DST SHZ	D'ANDREA WN LIQ	38							38			
		28							28			
CAPARZO BRN MNT	VINEYARD BRANDS	14							14			
		85							85			
CPRZO RSSO MONT	VINEYARD BRANDS	4642							4642			
		6662							6662			
CANTNA ZAC MONT	WINES UNLIMITED	16							16			
		4							4			
CARPNTN VN NOB	LOPICI IMPORT COTY	49							49			
		6							6			
CARPNTN CHR FRN	LOPICI IMPORT COTY	6							6			
		1196							1196			
CANTELE PRM SLN	VIAS IMPORTS	1200							1200			
		181							181			
CARPNTN VRNCCIA	LOPICI IMPORT COTY	5							5			
		48							48			
CARPNTN DOGJOL	LOPICI IMPORT COTY	718							718			
		713							713			
CARPNTN BRUNLL	LOPICI IMPORT COTY	1							1			
		5							5			
CAPSTRNO RSO PC	WINE MERCHANT	48							48			
		718							718			
CAPSTRNO MNT AB	WINE MERCHANT	713							713			
		1							1			
CAPZZNA G FURB	AMOET HENNESSY											

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
CARPNTD DGJL RSOPICI IMPORT COTY		72							72			
CARPNTD DGJL WHOPICI IMPORT COTY		406							406			
CARPNTD SILANO OPICI IMPORT COTY		101							101			
CARPNTD DOGJ/2BOPICI IMPORT COTY		24							24			
CARPNTD DOGJ/2BOPICI IMPORT COTY		4							4			
CASTLVCC IL BRCCAPITAL W&S CO		12							12			
CASTELLO EXCLUSBANFI VINTNERS		20							20			
CASTELLO BELNERBANFI VINTNERS		14							14			
CASTELLO FLORUSBANFI VINTNERS		9							9			
CASTELLO FLORUSBANFI VINTNERS		1								1		
CASTELLO SUMMUSBANFI VINTNERS		9								9		
CASTELLO SUMMUSBANFI VINTNERS		11							11			
CASTLLO CUM LDEBANFI VINTNERS		25							25			
CASTLLO CUM LDEBANFI VINTNERS		19							19			
CASTLLNI BIAGIOBIAGIO C EST WNTY		575							575			
CASTLLNI BIAGIOBIAGIO C EST WNTY		575							575			
CATALDI MONT ABWINE MERCHANT		1							1			
CATALDI MONT ABWINE MERCHANT		51							51			
CAVALIERE MSCT CAPITAL W&S CO		682							682			
CAVALIERE MSCT CAPITAL W&S CO												
CAVIT CABERNET PALM BAY IMPRTS		4219					4219					
CAVIT CAB SAUV PALM BAY IMPRTS		3710					3710					
CAVIT CAB SAUV PALM BAY IMPRTS		738							738			
CAVIT CAB SAUV PALM BAY IMPRTS		826							826			
CAVIT CHARDONNYPALM BAY IMPRTS		4334					3647					687
CAVIT CHARDONNYPALM BAY IMPRTS		4111					3485					626
CAVIT COLL MSCTPALM BAY IMPRTS		1823					186		1637			
CAVIT COLL MSCTPALM BAY IMPRTS		708							708			
CAVIT PN GRG/PNPALM BAY IMPRTS												
CAVIT PN GRG/PNPALM BAY IMPRTS		416							416			
CAVIT MERLOT PALM BAY IMPRTS		6429					4679		1007			743
CAVIT MERLOT PALM BAY IMPRTS		7167					5146		1292			729
CAVIT PINOT NORPALM BAY IMPRTS		19238					13912		3692			1634
CAVIT PINOT NORPALM BAY IMPRTS		20833					15115		4319			1399
CAVIT RIESLING PALM BAY IMPRTS		8165					5839		1421			905
CAVIT RIESLING PALM BAY IMPRTS		8051					5756		1553			742
CECCHI SPARGOLOBANFI VINTNERS												
CECCHI SPARGOLOBANFI VINTNERS		1							1			
CECCHI BNZ SNGVBANFI VINTNERS		67							67			
CECCHI BNZ SNGVBANFI VINTNERS		28							28			
CELLI SANG RMGNUSA WINE IMPRTS		700							700			
CELLI SANG RMGNUSA WINE IMPRTS												
CLS PECCI B MNTPALATEUR IMPRTS		56							56			
CLS PECCI B MNTPALATEUR IMPRTS												
CENTINE RED BANFI VINTNERS		1324	42						1282			
CENTINE RED BANFI VINTNERS		1298							1298			
CENTINE WHITE BANFI VINTNERS		354							354			
CENTINE WHITE BANFI VINTNERS		404							404			
CESARI AMARONE MAJESTC W&S USATY		34							34			
CESARI AMARONE MAJESTC W&S USATY		37							37			
CESARI M RIPSSOOPICI IMPORT COTY		214							214			
CESARI M RIPSSOOPICI IMPORT COTY		234							234			
CESARI SNGV RMGMAJESTC W&S USATY		528							528			
CESARI SNGV RMGMAJESTC W&S USATY		492							492			
CHIARLO ORM ASTKOBAND CORP		31							31			
CHIARLO ORM ASTKOBAND CORP												
CHIARLO BRL TORKOBAND CORP		12							12			
CHIARLO BRL TORKOBAND CORP		1							1			
CA MARCNDM PRMSTERLATO WNS INTTY		22							22			
CA MARCNDM PRMSTERLATO WNS INTTY		12							12			
CHIARLO BRB ASTKOBAND CORP												
CHIARLO BRB ASTKOBAND CORP		183							183			
CHIARLO BARBSCOKOBAND CORP		13							13			
CHIARLO NVL MSCCKOBAND CORP		1									1	
CHIARLO NVL MSCCKOBAND CORP		15									15	
CHIARLO GVI GVIKOBAND CORP		1							1			
CHIARLO GVI GVIKOBAND CORP		6							6			
CITRA MONTELPALM BAY IMPRTS		3542					3542					
CITRA MONTELPALM BAY IMPRTS		3547					3547					
CITRA TREBBIANOPALM BAY IMPRTS		1895					1895					
CITRA TREBBIANOPALM BAY IMPRTS		1995					1995					
CHRISTMAS RED REGAL WINE IMPRTY		7							7			
CHRISTMAS RED REGAL WINE IMPRTY												
CMGLINO BRN MNTWINE MERCHANT												
CMGLINO BRN MNTWINE MERCHANT		4							4			
CMGLINO ROS MNTWINE MERCHANT												
CMGLINO ROS MNTWINE MERCHANT		9							9			
CMPO A M BLGHRKOBAND CORP		7							7			
CMPO A M BLGHRKOBAND CORP		1							1			
COLOSI NRO D'AVVIAS IMPORTS		46							46			
COLOSI NRO D'AVVIAS IMPORTS		24							24			

# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
COLLAZZI TOSCNAMAJESTC W&S USA	TY	142							142			
	LY	49							49			
COL-SASO SNG/CBBANFI VINTNERS	TY	1154							1154			
	LY	875							875			
COLLPNO SGV/MLTBANFI VINTNERS	TY	4							4			
	LY	310							310			
COLOSI RSSO SCLVIAS IMPORTS	TY	146							146			
	LY	1							1			
COPPO BARBERA WINEBOW INC	TY	3							3			
	LY	10							10			
CPPO ROUSS BRBAWINEBOW INC	TY	2							2			
	LY	2							2			
CONTE BRND REFRPALM BAY IMPRTS	TY	1							1			
	LY	1							1			
CONTE BRND MERLPALM BAY IMPRTS	TY	29							29			
	LY	446							446			
COPPDRO RADICSPALM BAY IMPRTS	TY	1							1			
	LY	84							84			
CONTI BRNDLN TRPALM BAY IMPRTS	TY	98							98			
	LY	4							4			
COLPETRONE SGNWINE INSTITUTE	TY	9							9			
	LY	9							9			
CORTEGRA ML/CORWINEBOW INC	TY	5							5			
	LY	47							47			
CORTESE BRB RBWINEBOW INC	TY	175							175			
	LY	3							3			
CORTESE NEB LNGWINEBOW INC	TY	6							6			
	LY	39							39			
RICOSSA GAVI MHW LIMITED	TY	38							38			
	LY	38							38			
RICOSSA BAR ASTMHW LIMITED	TY	27							27			
	LY	27							27			
RICOSSA MSC ASTMHW LIMITED	TY	31							31			
	LY	31							31			
CORVO RED SOUTHERN W&S	TY	913							913			
	LY	977							977			
COTTNRA ETNA RSCAPITAL W&S CO	TY	3							3			
	LY	3							3			
CPPO L RCCA GVIWINEBOW INC	TY	2							2			
	LY	2							2			
CPRZO RSSO TSCNVINEYARD BRANDS	TY	17							17			
	LY	17							17			
CRTTO ARNS BLNGWILSON DANIELS	TY	11							11			
	LY	11							11			
CERETTO BERNDOTWILSON DANIELS	TY	15							15			
	LY	15							15			
CRTTO BRBSC ASJWILSON DANIELS	TY	8							8			
	LY	8							8			
CRTTO BRLO BRUNWILSON DANIELS	TY	1							1			
	LY	1							1			
CRTTO BRLO PRAPWILSON DANIELS	TY	2							2			
	LY	2							2			
CRTTO DOLC RSNWILSON DANIELS	TY	1							1			
	LY	9							9			
CSTLGCNDO BR MNCAPITAL W&S CO	TY	155							155			
	LY	155							155			
CSTLO MLTO RSSOWINE MERCHANT	TY	1							1			
	LY	38							38			
CSTLO MLTO RNROWINE MERCHANT	TY	47							47			
	LY	47							47			
CSTLO D REG RSOMHW LIMITED	TY	15							15			
	LY	15							15			
CSTLO D REG SNGMHW LIMITED	TY	6							6			
	LY	6							6			
CURTRNE SLCE SLLATESTA IMPORTS	TY	2							2			
	LY	2							2			
C B RSSO D MONTBANFI VINTNERS	TY	23							23			
	LY	23							23			
CUPCAKE MSC ASTWINE GROUP	TY	2853							2853			
	LY	60							60			
CSTLO VRZN ROSSPALM BAY IMPRTS	TY	1							1			
	LY	31							31			
CSTLO MNC ARTASWILDMAN SONS	TY	5							5			
	LY	3							3			
CSTLO MNC LIANTWILDMAN SONS	TY	314							314			
	LY	239							239			
DI MAJO AGLNICOWINEBOW INC	TY	1							1			
	LY	7							7			
DI MAJO SNGVESEWINEBOW INC	TY	34							34			
	LY	39							39			
C D'ORCA BRN MNPALM BAY IMPRTS	TY	92							92			
	LY	32							32			
C D'ORCA ROS MOPALM BAY IMPRTS	TY	2							2			
	LY	18							18			
C D'ORCA SPEZIEPALM BAY IMPRTS	TY	6							6			
	LY	68							68			
LEOPOLDO D'ECHOBACCO IMPORTS	TY	1171							1171			
	LY	1171							1171			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
DAMILANO BR CANVIAS IMPORTS	TY	2							2			
DAMILANO NEB ABVIAS IMPORTS	TY	39							39			
DAMILANO BRB ASVIAS IMPORTS	TY	49							49			
DEL CERRO VN NBWINE MERCHANT	TY	47							47			
DE FORVILLE BRBWINE MERCHANT	TY	5							5			
DE FORVILLE DOLWINE MERCHANT	TY	23							23			
DE FORVL PIEMNTWINE MERCHANT	TY	16							16			
DRAGNI MNT DRGND'ANDREA WN LIQTY	TY	5							5			
DRAGNI MNT GBRLD'ANDREA WN LIQTY	TY	4							4			
ELVO CGNO DOLCTWINE MERCHANT	TY	5							5			
DRAGANI MT SLVAD'ANDREA WN LIQTY	TY	10							10			
DNNAFUGATA MLLEFOLIO WINE CO	TY	27							27			
DNNAFUGATA SDRAFOLIO WINE CO	TY	232							232			
DNNAFUGATA TNCDFOLIO WINE CO	TY	2							2			
DNTLA CIN CLMBICAPITAL W&S CO	TY	4							4			
DUE TORRI MERLTOPICI IMPORT COTY	TY	153							153			
DUE TRRI 2BT GFOPICI IMPORT COTY	TY	15							15			
E DOMANI CHD/PGNORTH WALES WNSTY	TY	312							312			
E DOMANI CAB/MLNORTH WALES WNSTY	TY	4							4			
DRAGNI MONT ABZD'ANDREA WN LIQTY	TY	2123					1792		331			
E DOMANI MRL BLNORTH WALES WNSTY	TY	2285					1931		634			
FALESCO EST ESTWINEBOW INC	TY	25							25			
FALESCO MERLOT WINEBOW INC	TY	1							1			
FALESCO ROSSO WINEBOW INC	TY	99							99			
FALESCO SNG UMBWINEBOW INC	TY	23							23			
FALSCO MRL UMBRWINEBOW INC	TY	17							17			
FANTI BRNL MNTLWINEBOW INC	TY	16							16			
ELMO PIO MOSCTOPIO IMPORTS	TY	38789					27568		10000			1221
E DOMANI PNT NRNORTH WALES WNSTY	TY	1043					28815		8827			1332
FRANSE MNT ABRZMAJESTC W&S USATY	TY	373							373			
E DOMANI MOSCTONORTH WALES WNSTY	TY	791							320			
ELVO CGNO BARBRWINE MERCHANT	TY	3							3			
FALESCO ASSISI WINEBOW INC	TY	10							10			
FALNGHNA SNNO WPALM BAY IMPRTS	TY	163							163			
FTTRA MGLNO MRLMAJESTC W&S USATY	TY	548							548			
STEMMARI NERO PRESTIGE WINE	TY	1064							6			
FALESCO TELLUS WINEBOW INC	TY	150							929			
ENRICO MOSCATO PALM BAY IMPRTS	TY	698							150			
FER CAREMA BNCAWINE MERCHANT	TY	11							698			
FER CAREMA NEROWINE MERCHANT	TY	2							11			
FER ERBALUCE WINE MERCHANT	TY	12							2			
FEUDI GRCO CTZIPALM BAY IMPRTS	TY	1							12			
FEUDI CAMPANAROPALM BAY IMPRTS	TY	53							1			
FEUDI FIANO AVLPALM BAY IMPRTS	TY	6							53			
	TY	28							6			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
FEUDI GRECO TUFFALM BAY IMPRTS	TY	21							21			
	LY	27							27			
FEUDI RUBRATO PALM BAY IMPRTS	TY	6							6			
	LY	46							45		1	
FEUDI SERPICO PALM BAY IMPRTS	TY	25							25			
	LY	106							106			
FEUDI TAURSI RSPALM BAY IMPRTS	TY	3							3			
	LY	178							178			
FEUDI FALANGHNAPALM BAY IMPRTS	TY	51							50		1	
	LY	60							60			
FEUDI OGNISSOLEPALM BAY IMPRTS	TY	8							8			
	LY	28							28			
FEUDI SER CIELOPALM BAY IMPRTS	TY	1							1			
	LY	6							6			
FATTRIA LALA CSMONTECASTELLI	TY	14							14			
	LY	3							3			
FEUDI GRECO ANGPALM BAY IMPRTS	TY	29							29			
	LY	62					62					
F SANNITI AGLNCPALM BAY IMPRTS	TY	80							80			
	LY	2456					1698		758			
FNTA CND AFRSCTBANFI VINTNERS	TY	2468					1801		667			
	LY	1							1			
FNTFDA BRB BRICPALM BAY IMPRTS	TY	73							73			
	LY	21							21			
FNTFDA DOL BRICPALM BAY IMPRTS	TY	2							2			
	LY	28							28			
FNTFDA BRL SRLNPALM BAY IMPRTS	TY	2							2			
	LY	28							28			
FNTNFRDA GAVI PALM BAY IMPRTS	TY	929				929						
	LY	388							388			
FOLNARI MOSCATWILDMAN SONS	TY	368							368			
	LY	1870				1870						
FOLNARI PN N VNZWILDMAN SONS	TY	1743				1743						
	LY	415							415			
FOLONARI RSLNG WILDMAN SONS	TY	463							463			
	LY	1							1			
FONTANELLE CHRDBANFI VINTNERS	TY	13							13			
	LY	36							36			
FONTRTLI BDIOLAPALM BAY IMPRTS	TY	28							28			
	LY	68							68			
FONTRTOLI SIEPIPALM BAY IMPRTS	TY	218							218			
	LY	166							166			
FRSCBLDI GCONDOFOLIO WINE CO	TY	11							11			
	LY	4							4			
FRSCBLDI PMNO RFOLIO WINE CO	TY	17							17			
	LY	12							12			
FRSCBLDI SNGVSEFOLIO WINE CO	TY	336							336			
	LY	793							793			
FRSCBDI TNTA CSFOLIO WINE CO	TY	1012							1012			
	LY	1							1			
GAJA BARBARESCOTERLATO WNS INT	TY	60							60			
	LY	1							1			
GAJA CONTEISA TERLATO WNS INT	TY	22							22			
	LY	34							34			
GAJA DARMAGI TERLATO WNS INT	TY	7							7			
	LY	42							42			
GAJA SORI LRNZOTERLATO WNS INT	TY	18							18			
	LY	33							33			
GAJA SORI TILDNTERLATO WNS INT	TY	19							19			
	LY	29							29			
GALARDI TRR LVRWINEBOW INC	TY	34							34			
	LY	60							60			
GROSJEAN PN NR WINE MERCHANT	TY	18							18			
	LY	4							4			
GROSJEAN P ARVNWINE MERCHANT	TY	5							5			
	LY	2							2			
GAVIA P PERLANTBANFI VINTNERS	TY	9							9			
	LY	869							869			
GAVIA PRINCPSSABANFI VINTNERS	TY	844							844			
	LY	4							4			
GIACOSA DOL FLTWINEBOW INC	TY	13							13			
	LY	15							15			
GIRBLDI BARBARSIATESTA IMPORTS	TY	45							45			
	LY											

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
GRTTA DL SOL PDBACCO IMPORTS	TY LY	427							427			
JERMANN RD ANGLEMPSON USA INC	TY LY	4							4			
IONIS GOCCE SLCZONA FRDMN IMP	TY LY	2208							2208			
IONIS GOCCE MRLZONA FRDMN IMP	TY LY	2545							2545			
ISIS NERO D'AVOAUSTRAL WN MRCH	TY LY	20							20			
GUADO TSSO VRMTSTE MICHELLE WNT	TY LY	3							3			
IL PATRZO BR MNRIENZI WN IMPR	TY LY	23							23			
IL POG BRUN MNTTERLATO WNS INT	TY LY	44							44			
JERMANN DRM CHREMPSON USA INC	TY LY	480							480			
JERMANN VINNAE EMPSON USA INC	TY LY	8							8			
JERMANN VINNAE EMPSON USA INC	TY LY	1							1			
KRIS HEART MRLTWINEBOW INC	TY LY	9							9			
L'ARDI DLC D'AQBANFI VINTNERS	TY LY	62							62			
L'ARDI DLC D'AQBANFI VINTNERS	TY LY	34							34			
L CSTRS SLC SALWINEBOW INC	TY LY	9							9			
LA CORTE NGRAMWINEBOW INC	TY LY	5							5			
L SCOLCA GV BLKWILDMAN SONS	TY LY	1669							1669			
LA BRSCA VN NBLSTE MICHELLE WNT	TY LY	164							164			
LA BRSCA VN NBLSTE MICHELLE WNT	TY LY	65							65			
LA CARRAIA TZNRWINEBOW INC	TY LY	20							20			
LA CARRAIA TZNRWINEBOW INC	TY LY	6							6			
LA CARRAIA TZNRWINEBOW INC	TY LY	40							40			
LA CARRAIA SNGWINEBOW INC	TY LY	20							20			
LA CARRAIA OVTOWINEBOW INC	TY LY	4							4			
LA CARRAIA OVTOWINEBOW INC	TY LY	22							22			
L PISARA SLC SLLAIRD AND CO	TY LY	1							1			
LA CORTE SOLYSSWINEBOW INC	TY LY	2							2			
LA CORTE SOLYSSWINEBOW INC	TY LY	1							1			
LA BRSCA ACHELOSTE MICHELLE WNT	TY LY	4							4			
LA BRSCA BRAMSLSTE MICHELLE WNT	TY LY	16							16			
LA BRSCA SABZIOSTE MICHELLE WNT	TY LY	30							30			
LA BRSCA SABZIOSTE MICHELLE WNT	TY LY	42							42			
LA BRSCA ST PIASTE MICHELLE WNT	TY LY	7							7			
LA CORTE SL SLNWINEBOW INC	TY LY	4							4			
LA MOZZA I PERZSOUTHERN W&S	TY LY	33							33			
LA MOZZA I PERZSOUTHERN W&S	TY LY	13							13			
L MONDNSE RUCHEMHW LIMITED	TY LY	4							4			
L BTTGLA LMB GRGRAPEVINE IMPS	TY LY	11							11			
L BTTGLA LMB GRGRAPEVINE IMPS	TY LY	29							29			
KRIS PIN NR IGTWINEBOW INC	TY LY	1							1			
LAYER CAKE ZINFONE TRUE VINE	TY LY	42							42			
LAYER CAKE ZINFONE TRUE VINE	TY LY	69							69			
IL PGGIONE RSSOTERLATO WNS INT	TY LY	2							2			
IL PGGIONE RSSOTERLATO WNS INT	TY LY	24							24			
LE VOLTE FOLIO WINE CO	TY LY	3							3			
LE VOLTE FOLIO WINE CO	TY LY	16							16			
LERIME PN G/CHRBANFI VINTNERS	TY LY	420							420			
LIBRNDI CRO RSOWINEBOW INC	TY LY	2							2			
LIBRNDI CRO RSOWINEBOW INC	TY LY	50							50			
LICIA ALBARINO WINEBOW INC	TY LY	8							8			
LICIA ALBARINO WINEBOW INC	TY LY	90							90			
LIBRANDI CRITNEWINEBOW INC	TY LY	7							7			
LIBRANDI CRITNEWINEBOW INC	TY LY	11							11			
L CSTRS VERDECAWINEBOW INC	TY LY	3							3			
L CSTRS VERDECAWINEBOW INC	TY LY	13							13			
L MONDNSE BARBRMHW LIMITED	TY LY	26							26			
LIBRNDI CRO BNCWINEBOW INC	TY LY	8							8			
LIBRNDI CRO BNCWINEBOW INC	TY LY	43							43			
LA VILLA MNT ABLA GIOIOSA USA	TY LY	21							21			
LA VILLA MNT ABLA GIOIOSA USA	TY LY	39							39			
LECHTHLR TEROLDWINE MERCHANT	TY LY	16							16			
LECHTHLR TEROLDWINE MERCHANT	TY LY	47							47			
LNGRTI RUBESCO TERLATO WNS INT	TY LY	1							1			
LA QUERCLNA ISTMASSANOIS IMPR	TY LY	214							214			



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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
LE PUPILLE SFRD	SOUTHERN W&S	TY 1							1			
LY												
LA MOZZA ARG MRS	SOUTHERN W&S	TY 9							9			
LY												
LE STOPPIE VRMT	ALLORA WN GROUP	TY 382							382			
LY												
LA GIOIOSA MSCT	LA GIOIOSA USA	TY 10							10			
LY												
LA TORRE ROSSO	WINE MERCHANT	TY 14							14			
LY												
LUIANO LUI	MAJESTC W&S USA	TY 2										
LY									2			
LUCENTE LA VITE	FOLIO WINE CO	TY 34							34			
LY									11			
LUCE DELLA VITE	FOLIO WINE CO	TY 13							13			
LY									43			
LUNA PN GRG/BNCK	KENDALL-JACKSON	TY 332							332			
LY									9			
LUNA LNA MRL/CB	KENDALL-JACKSON	TY 989							989			
LY									77			
LUNA CHR/GRIGIO	KENDALL-JACKSON	TY 1685					1608		77			
LY							2364		1538			
LUNA SNGVSE/MRL	KENDALL-JACKSON	TY 4							4			
LY									228			
LUISA CAB FRAN	WINE MERCHANT	TY 4							4			
LY									11			
LE MACCHIOLE R	CAPITAL W&S CO	TY 29							29			
LY												
LUNAE MEA ROSA	LAIRD AND CO	TY 21							21			
LY												
MAGNOLIA RED	MAJESTC W&S USA	TY 1							1			
LY												
MANERO ROSSO	WINE MERCHANT	TY 37							37			
LY												
MANCHRA BRN MNT	KOBRAND CORP	TY 22							22			
LY									156			
MACULAN BRNTIN	WINEBOW INC	TY 6							6			
LY												
MACULAN PIN&TOI	WINEBOW INC	TY 370							370			
LY									232			
MACULN MOS DNDL	WINEBOW INC	TY 69									69	
LY												
MANDRSSA FIANO	PALM BAY IMPRTS	TY 89							89			
LY									137			
MANDRSSA NERO	PALM BAY IMPRTS	TY 583							583			
LY									616			
MARCH BRLO BRLO	WILDMAN SONS	TY 212							212			
LY									271			
MARCH BRLO ALBA	WILDMAN SONS	TY 2							2			
LY									1			
MARCH BRLO DOLC	WILDMAN SONS	TY 97							97			
LY									7			
MARCH BRLO GAVI	WILDMAN SONS	TY 44							44			
LY									7			
MAREGA CHRDNONY	LAIRD AND CO	TY 7							7			
LY									3			
MARINA CVTC MNT	WINE MERCHANT	TY 3							3			
LY												
MARZNO AB DOLC	WILDMAN SONS	TY 4							4			
LY									17			
MASSI MANDR SCN	NATIONWIDE W&SP	TY 212							212			
LY												
MASSI MANDR VERN	NATIONWIDE W&SP	TY 433							433			
LY												
MSCRLLI MNT ABZ	WINE MERCHANT	TY 24							24			
LY												
MASI AMRONE CLS	FOLIO WINE CO	TY 176							176			
LY									198			
MASI CAMPOFIORN	FOLIO WINE CO	TY 833							833			
LY									734			
MASI BRLO CMPFN	FOLIO WINE CO	TY 3							3			
LY									5			
MASI MASIANCO	FOLIO WINE CO	TY 319							319			
LY									389			
MASI MODLLO BNC	FOLIO WINE CO	TY 5							5			
LY									1			
MASI MODLLO ROS	FOLIO WINE CO	TY 187							187			
LY												
SEREGO AL BL OV	FOLIO WINE CO	TY 6							6			
LY									2			
SEREGO ALG VAIO	FOLIO WINE CO	TY 1							1			
LY									6			
BELGUARDO MARE	PALM BAY IMPRTS	TY 6							6			
LY												
MELINI SECO ORV	WILDMAN SONS	TY 6							6			
LY									44			
MIRABLE NRO AVL	CAPITAL W&S CO	TY 1							1			
LY									1			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
MI AMORE CAGNINACE DISTRIBUTNGTY		95							95			
LY		155							155			
CHIARLO GVI MRNKOBRAND CORP		23							23			
LY												
MNTE FLS FLNGHNMAJESTC W&S USATY		4							4			
LY												
MNTCLLO VR CMLND'ANDREA WN LIQTY		1			1							
LY												
MNTCLLO VNO RSOD'ANDREA WN LIQTY		1			1							
LY												
MONTE ANTCO RSOEMPSON USA INC		967							967			
LY		901							901			
MONTEFIORE MSCTVISION WNE&SPRTTY		164							164			
LY												
MONTI GDI PCRNBRONCO WINE CO		280							280			
LY												
MONTEVETRANO RDWINEBOW INC		76							76			
LY		47							47			
MONTVRTN ROSSO WINE MERCHANT		5							5			
LY												
MORASSUTTI CHRDWINE GROUP		1					1					
LY		594					594					
MORASSUTTI MRLTWINE GROUP		10					10					
LY		3430					2913		517			
MOTTURA NEGRMROALLIED BV GROUPTY		67							67			
LY												
MRTNI RSSI MSCTBACARDI USA INCTY		473							473			
LY		197							197			
MSTBDNO AVLLNIOWINEBOW INC		9							9			
LY		23							23			
MSTBDNO AGL CMPWINEBOW INC		1151							1151			
LY		154							154			
MSTBDNO FALANGHWINEBOW INC		5							5			
LY		10							10			
MSTBDNO TRS RDCWINEBOW INC		9							9			
LY		9							9			
MSTBDNO LC RSSOWINEBOW INC		1							1			
LY		16							16			
MSTRBRDNO LC WHWINEBOW INC		16							16			
LY		61							61			
MSTRBDNO G TUFOWINEBOW INC		11							11			
LY		22							22			
MSTRBDNO MORBNCWINEBOW INC		15							15			
LY		51							51			
MSTRBDNO RADICIWINEBOW INC												
LY		40							40			
NARDI BRNLO MNTKOBAND CORP												
LY		112							112			
NINO NGRI SFRSTWILDMAN SONS		1							1			
LY		4							4			
NINO NGRI QUADRWILDMAN SONS		23							23			
LY		1							1			
NINO NGRI INFNOWILDMAN SONS		27							27			
LY												
NINFA RIPANI OFUSA WINE IMPRTSTY		987							987			
LY												
OPICI RED BRBRNMAJESTC W&S USATY		2456			2456							
LY		2688			2688							
OPICI TSCNO STWAMERICAN B D COTY		53							53			
LY		103							103			
ORENO KOBAND CORP		1							1			
LY		1							1			
ORNELLAIA FOLIO WINE CO		13							13			
LY		10			1				9			
P BEA MNT ROSSOWINE MERCHANT		10							10			
LY												
PARUSSO BRLO DCMONTECASTELLI		2							2			
LY		7							7			
PATERNOSTER SYNCAPITAL W&S CO		8							8			
LY		114							114			
PANZNLO PZZOLEWEISLER IMPORTSTY		6							6			
LY												
PGGO AL'ORO BRNBANFI VINTNERS		4							4			
LY												
PIETRFTTA VRNCILAIRD AND CO		683							683			
LY		645							645			
PCCNI SASSO PGOAVENIU BRANDS		17							17			
LY		2309							2309			
PGGO CSTLR BRUNMARGATE WN SPTSTY		1							1			
LY		176							176			
PGGO CSTLR MNTLMARGATE WN SPTSTY		2							2			
LY		26							26			
PGGO TSRO MDTRAWINEBOW INC		2							2			
LY		7							7			
PGGO CSTLRE PSOMARGATE WN SPTSTY		5							5			
LY												
PAITIN BRB SRA VINE STREET IMPTY		13							13			
LY		77							77			

# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE										
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml		
PGGO TSRO SDRIAWINEBOW INC		TY 16								16			
		LY 17								17			
PIO CESARE ALTRPIO IMPORTS		TY 35								35			
		LY 3								3			
PIO CESARE BRLOPIO IMPORTS		TY 83								83			
		LY 93								93			
PIO CESARE DOLCPIO IMPORTS		TY 258								258			
		LY 250								250			
PIO CSR ARNEIS PIO IMPORTS		TY 18								18			
		LY 24								24			
PIO CSR BRB ALBPIO IMPORTS		TY 412								412			
		LY 364								364			
PIO CSR BRB FIDPIO IMPORTS		TY 11								11			
		LY 7								7			
PIO CSR BRBRSCOPIO IMPORTS		TY 13								13			
		LY 17								17			
PIO CSR CRTS GVPIO IMPORTS		TY 58								58			
		LY 54								54			
PIO CSR BRL ORNPIO IMPORTS		TY 6								6			
		LY 5								5			
PIO CSR MOSCATOPIO IMPORTS		TY 183								183			
		LY 217								217			
PIO CSR NEBBOPIO IMPORTS		TY 28								28			
		LY 31								31			
PIO CSR PDLI CHPIO IMPORTS		TY 9								9			
		LY 3								3			
P LG LEOPOLDINIREGAL WINE IMP		TY 123								123			
		LY											
PALA S'ARAI CAPITAL W&S CO		TY 1								1			
		LY											
PIO SWEET RED PIO IMPORTS		TY 4047					2215			1832			
		LY											
PLCDO PRMVA TRBBANFI VINTNERS		TY 1						1					
		LY 2						2					
PLANETA SGRT BLPALM BAY IMPRTS		TY 18								18			
		LY 79								79			
PLANETA SEGRETAPALM BAY IMPRTS		TY 27								27			
		LY 5								5			
PLANETA CHARDNYPALM BAY IMPRTS		TY 1								1			
		LY 8								8			
PLANETA CECILIAPALM BAY IMPRTS		TY 7								7			
		LY 9								9			
PLANETA CERASLOPALM BAY IMPRTS		TY 2								2			
		LY 2								2			
PLANETA BURDESEPALM BAY IMPRTS		TY 2								2			
		LY 15								15			
PLANETA COMETA PALM BAY IMPRTS		TY 5								5			
		LY 1									1		
PLANETA PASSITOPALM BAY IMPRTS		TY 18								18			
		LY 2								2			
PLZIANO RSO MNTPALM BAY IMPRTS		TY 24								24			
		LY 4								4			
PLZIANO VNO NBLPALM BAY IMPRTS		TY 384								384			
		LY 2								2			
PGGO SC CARBONAWINEBOW INC		TY 1								1			
		LY 2								2			
POGGTND RSO TSWINEBOW INC		TY 29								29			
		LY 3								3			
POGGO SCLT CRBNWINEBOW INC		TY 613								613			
		LY 496								496			
POZZI CAB SAUV DEUTSCH FAM W&S		TY 901								901			
		LY 654								654			
POZZI NRO D AVLDEUTSCH FAM W&S		TY 210					210						
		LY											
PORTA VITA RSSOPALM BAY IMPRTS		TY 178								178			
		LY											
POPPIANO VIOGNRNATIONWIDE W&S		TY 2								2			
		LY 5								5			
PRODTTRI BR ASLWINE MERCHANT		TY 1								1			
		LY 1								1			
PRODTTRI BR MNTWINE MERCHANT		TY 5								5			
		LY 2								2			
PRODTTRI BR OVLWINE MERCHANT		TY 1								1			
		LY 1								1			
PRLUS MRL PRILECAPITAL W&S CO		TY 269								269			
		LY 2								2			
PRODTTRI BRB RSWINE MERCHANT		TY 580								580			
		LY											
PULEO SYRAH ZONA FRDMN IMP		TY 2								2			
		LY 1								1			
PRNTTO BRLO BUSSTE MICHELLE WNT		TY 4086					4086						
		LY 2733					2733						

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			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
PURATO NERO AVOWINE MERCHANT	TY LY	55							55			
PRNTTO MOM MNFRSTE MICHELLE WNTY	TY LY	13							13			
PRNCPTO VLD RSOPALM BAY IMPRTS	TY LY	6080					6080					
PRNTTO DLC D'ABSTE MICHELLE WNTY	TY LY	6681					6681					
PRNTTO DLC D'ABSTE MICHELLE WNTY	TY LY	21							21			
PRODTTRI BRB NBWINE MERCHANT	TY LY	2							2			
PRODTTRI BRB BRWINE MERCHANT	TY LY	12							12			
PRUNOTTO BAROLOSTE MICHELLE WNTY	TY LY	39							39			
PRUNOTTO BRBSCOSTE MICHELLE WNTY	TY LY	16							16			
PRUNOTTO BAROLOSTE MICHELLE WNTY	TY LY	16							16			
PRUNOTTO BRBSCOSTE MICHELLE WNTY	TY LY	14							14			
PRUNOTTO BRBSCOSTE MICHELLE WNTY	TY LY	9							9			
PRUNOTTO FIULOTSTE MICHELLE WNTY	TY LY	6							6			
PRUNOTTO FIULOTSTE MICHELLE WNTY	TY LY	28							28			
PRUNOTTO FIULOTSTE MICHELLE WNTY	TY LY	16							16			
RAPITALA NUHAR WILDMAN SONS	TY LY	1							1			
QURCRSSA MRLLNOMARGATE WN SPTS	TY LY	1							1			
QURCRSSA MRLLNOMARGATE WN SPTS	TY LY	7							7			
QUTTRO MANI MNTCAPITAL W&S CO	TY LY	10							10			
QTTRO MNI TH KACAPITAL W&S CO	TY LY	2							2			
QUERCETO TSN RDPRESTIGE WINE	TY LY	13							13			
RATTI BRLO CONCTERLATO WNS INTY	TY LY	6							6			
RATTI BARBERA TERLATO WNS INTY	TY LY	2							2			
RATTI PAT MNFRTERLATO WNS INTY	TY LY	119							119			
RATTI PAT MNFRTERLATO WNS INTY	TY LY	8							8			
RE MANFREDI AGLWILDMAN SONS	TY LY	6							6			
REGALE ROSSO PALATEUR IMPRTS	TY LY	35							35			
REGALE ROSSO PALATEUR IMPRTS	TY LY	567							567			
REGLGLI D'ALMRTWINEBOW INC	TY LY	58							58			
RIENZI 60 40 MAJESTC W&S USATY	TY LY	35							35			
RIENZI 60 40 MAJESTC W&S USATY	TY LY	60							60			
RIGATONI PUGLIADE GARCIA ASSOCTY	TY LY	300							300			
RIGATONI PUGLIADE GARCIA ASSOCTY	TY LY	353							353			
RIONDO AMARONE D'ANDREA WN LIQTY	TY LY	6							6			
RIONDO AMARONE D'ANDREA WN LIQTY	TY LY	12							12			
RIUNITE BLK MRLBANFI VINTNERS	TY LY	10555			6158	4397						
RIUNITE BLK MRLBANFI VINTNERS	TY LY	10721			6356	4365						
RIUNTE D'OR MOSBANFI VINTNERS	TY LY	8132			3927	4205						
RIUNTE D'OR MOSBANFI VINTNERS	TY LY	2646			2646							
MOVENDO RIESLNGBANFI VINTNERS	TY LY	662							662			
MOVENDO RIESLNGBANFI VINTNERS	TY LY	246							246			
MOVENDO MOSCATOBANFI VINTNERS	TY LY	356							356			
MOVENDO MOSCATOBANFI VINTNERS	TY LY	952							952			
RIUNITE RASPBRYBANFI VINTNERS	TY LY	4466			4466							
RIUNITE RASPBRYBANFI VINTNERS	TY LY	4298			4298							
RIZZI BARBARSCOMAJESTC W&S USATY	TY LY	2							2			
RIZZI BARBARSCOMAJESTC W&S USATY	TY LY	76							76			
RIZZI BRBSCO RSMAJESTC W&S USATY	TY LY	47							47			
RIZZI BRBSCO RSMAJESTC W&S USATY	TY LY	142							142			
RIZZI BRB D'ALBMAJESTC W&S USATY	TY LY	2							2			
ROCCA D SNT GRCWINEBOW INC	TY LY	237							237			
ROCCA D SNT GRCWINEBOW INC	TY LY	10							10			
ROCCA BAR DALBAMONSIEUR TOUTONTY	TY LY	15							15			
ROCCA LGH ROSSOMONSIEUR TOUTONTY	TY LY	14								14		
ROCCA D SNT FALWINEBOW INC	TY LY	20							20			
ROCCA BAR BRICOMONSIEUR TOUTONTY	TY LY	587							587			
ROCCA BAR BRICOMONSIEUR TOUTONTY	TY LY	4							4			
RCCA FRSSINELLOWINE MERCHANT	TY LY	127							127			
RCCA FRSSINELLOWINE MERCHANT	TY LY	704							704			
ROCCA D SNT AGLWINEBOW INC	TY LY	239							239			
ROCCA D SNT AGLWINEBOW INC	TY LY	534							534			
RCCA DEL SAS SGPALM BAY IMPRTS	TY LY	794							794			
RCCA DEL SAS SGPALM BAY IMPRTS	TY LY	707							707			
ROC DM VERNACIAPALM BAY IMPRTS	TY LY	1							1			
ROC DM VERNACIAPALM BAY IMPRTS	TY LY	22							22			
ROC DM ROCCATO PALM BAY IMPRTS	TY LY	2							2			
ROC DM ROCCATO PALM BAY IMPRTS	TY LY	2							2			
ROC DM CAMPOMCNPALM BAY IMPRTS	TY LY	666							666			
ROC DM SE GIOV PALM BAY IMPRTS	TY LY	2							2			

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			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml		
ROC CHE COST ARN	LAI RD AND CO	TY LY 4								4			
ROC DM VRM TSCN	PALM BAY IMPRTS	TY LY 2								2			
ROSCATO RSO DL	PALM BAY IMPRTS	TY 7775 LY 797								7775 797			
RUFF GRPPNE MZ	CONSTELLATION	TY LY 1								1			
RUFF ORVIETO CL	CONSTELLATION	TY 2056 LY 2038								2056 2038			
RUFF RMTRIO SDM	CONSTELLATION	TY LY 1								1			
RUFFINO MOS AST	CONSTELLATION	TY 88 LY								88			
RUFFINO AZIANO	CONSTELLATION	TY 1035 LY 997								1035 997			
RUFFINO IL DCAL	CONSTELLATION	TY 373 LY 472								373 472			
RUFFINO MODUS	CONSTELLATION	TY LY 91								91			
MARCH RUVEI BRB	WILDMAN SONS	TY 1 LY 10								1 10			
S NARDI RSO MNT	KO BRAND CORP	TY 5 LY 8								5 8			
S M PALMA BOMB	WILDMAN SONS	TY 9 LY 92								9 92			
SALDNI PLST FAL	CAPITAL W&S CO	TY 13 LY 4								13 4			
TURLO SALVIANO	KO BRAND CORP	TY 796 LY								796			
SALDNI PLSTR PC	CAPITAL W&S CO	TY LY 4								4			
SAN PATRGNO MNT	PALM BAY IMPRTS	TY LY 7								7			
SAN PATRGNO AVI	PALM BAY IMPRTS	TY LY 1								1			
SAN PATRGNO AUL	PALM BAY IMPRTS	TY 1 LY 1								1 1			
SMPTRNA AMBSCST	LATESTA IMPORTS	TY 1 LY 65								1 65			
SMPTRNA TACCO	LATESTA IMPORTS	TY 2 LY 57								2 57			
SAN MCHL AL ADG	WINE MERCHANT	TY 3 LY 8								3 8			
SANTADI VRM SOL	MAJESTC W&S USA	TY 2 LY								2			
SANTA SOFIA AM	LAI RD AND CO	TY LY 2								2			
SAN POLO RUBIO	WINEBOW INC	TY 46 LY 18								46 18			
SANTI BRACCALE	ADMIRAL IMPORTS	TY 3 LY								3			
SANTI MOSCATO	WILDMAN SONS	TY 27 LY								27			
SANTI SASSOLORO	ADMIRAL IMPORTS	TY 9 LY								9			
SARTORI AMR BR	BANFI VINTNERS	TY 8 LY								8			
SARCNO RSSO DN	LATESTA IMPORTS	TY 5 LY 651								5 651			
SAN FELO MORELL	ALLORA WN GROUP	TY LY 8								8			
SAN MCHL MULLER	WINE MERCHANT	TY 8 LY								8			
SARTORI PN NOIR	BANFI VINTNERS	TY LY 310								310			
SARTORI REGOLO	BANFI VINTNERS	TY LY 1								1			
SCAVNO BRL MNV	CAPITAL W&S CO	TY 1 LY								1			
SCHINOSA LAGHI	GJAO WINE IMPRTS	TY 40 LY 6								40 6			
SASSICAIA	KO BRAND CORP	TY 6 LY								6			
SINUOSO ROSSO	WINE MERCHANT	TY 7 LY								7			
SETTESL 7 SN CH	PALM BAY IMPRTS	TY 287 LY								287			
SELVANOVA AGLN	DAVID VINCENT	TY 26 LY 93								26 93			
SELA&MOSC L CL	PALM BAY IMPRTS	TY 1 LY 3								1 3			
SELA&MOSC TERRE	PALM BAY IMPRTS	TY 2672 LY								2672			
SETTE PNT OREN	KO BRAND CORP	TY 12 LY 3								12 3			
SETTE PNTE LUPO	KO BRAND CORP	TY 1 LY 15								1 15			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
SELA&MOSC CNNONP	PALM BAY IMPRTS	748							748			
SELA&MOSC VRMNTP	PALM BAY IMPRTS	507							507			
SNTA MRGHTA MRLT	ERLATO WNS INTTY	394							394			
		418							418			
SOLDERA BRN MNT	PALM BAY IMPRTS	78							78			
STA MRG CHR ORT	ERLATO WNS INTTY	384							384			
		542							542			
STATTI GA LIPPO	WINE MERCHANT	2							2			
STATTI GRECO WH	WINE MERCHANT	4							4			
STEMMARI CANTDR	PRESTIGE WINE	6							6			
TAURINO NTRPNR	WINEBOW INC	2							2			
		9							9			
TASCA ALM LAMUR	WINEBOW INC	3							3			
		38							38			
TASCA ALM LEON	WINEBOW INC	11							11			
		24							24			
TERRABNCA CMP	REMPSON USA INC	2							2			
TERRBNCA CMPCC	EMPSON USA INC	91							91			
TENUTA SG GUIDA	KOBRAND CORP	23							23			
TENUTA ORNL SRR	FOLIO WINE CO	17							17			
		4							4			
TERRICCIO DL CT	KOBRAND CORP	1							1			
		5							5			
TENUTA SG LE DF	KOBRAND CORP	3							3			
TERRE NRO D AVL	WINEBOW INC	22							22			
TOMMASI AMARON	MAJESTC W&S USATY	12							12			
		2							2			
TORMARSCA BOCCA	STE MICHELLE WNTY	3							3			
		2							2			
TORMRSCA TORC	ASTE MICHELLE WNTY	18							18			
		40							40			
TOMMSI PGG TUF	MAJESTC W&S USATY	26							26			
		5							5			
TORMRSC NEPR	ASTE MICHELLE WNTY	77							77			
		7							7			
TORRICELLA CHR	DREYFUS ASHBY	7							7			
TERLNO PN BN R	SCAPITAL W&S CO	4							4			
TIAMO SANGIOV	SEMAJESTC W&S USATY	1							1			
TISDALE PN PDV	NORTH WALES WNSTY	2035							2035			
		3450							3450			
TENUTA QURCE I	WINE MERCHANT	4							4			
TERRCCO LUPIC	IAKOBRAND CORP	10							10			
		31							31			
TEN VITANZA BR	VINTNERS EST DRTY	5							5			
		25							25			
TEN SERDNRI B	ARDAVID VINCENT	34							34			
TENUTO D PIA C	RCAPITAL W&S CO	340							340			
TORRE LUNA CHR	DWINE MERCHANT	4							4			
		27							27			
TERLANO PNT B	NCCAPITAL W&S CO	4							4			
TERRANA NIC M	NREGAL WINE MRCTY	887							887			
		10							10			
TENUTA SNT SCA	IUVE ENTERPRISES	10							10			
TRVGLINI NEBB	L PALM BAY IMPRTS	10							10			
		39							39			
TRRDORA CODA	VLVIAS IMPORTS	1							1			
TRIENTE CNNON	AUCAPITAL W&S CO	4							4			
TRAMONTI INN	CTODEPRINCE FINE	7							7			
		1							1			
TUA RITA PERL	TOWINEBOW INC	7							7			
TUA RTA RSO N	TRWINEBOW INC	1							1			
		3							3			
TRVGLNI GTT T	R PALM BAY IMPRTS	55							55			
		8							8			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
TRVGLNI GATT RSPALM BAY IMPRTS	TY	9							9			
LY		10							10			
TRVGLNI GATTNRAPALM BAY IMPRTS	TY	146							146			
LY		165							165			
UMBRTO CSR MOMAJESTC W&S USATY	TY	3							3			
LY		18							18			
UMBRTO CSR CLLEMAJESTC W&S USATY	TY	14							14			
LY		36							36			
UMBRTO CSR M WHMAJESTC W&S USATY	TY	12							12			
LY		5							5			
VALDNRA RORO ARMHW LIMITED	TY	20							20			
LY		1							1			
VAL D SUGA BRNLWILSON DANIELS	TY	81							81			
LY		65							65			
VALLE REALE V NWINEBOW INC	TY	4							4			
LY		1							1			
VALDNRA FAVORTAMHW LIMITED	TY	5							5			
LY		20							20			
VALFIERI BRBRMARGATE WN SPTS	TY	4							4			
LY		12							12			
VALLE RL TREBNOWINEBOW INC	TY	2							2			
LY		10							10			
VALDIPTTA ROSSOWINEBOW INC	TY	3							3			
LY		46							46			
VALLE RL MNT ABWINEBOW INC	TY	6							6			
LY		35							15			
VEGLO MCHLNO BRBACCO WINE SPTS	TY	32							32			20
LY		16							16			
VEGLO MCHLNO MCBACCO WINE SPTS	TY	6							6			
LY		81							81			
VENTOSO MORLLNOPALATEUR IMPRTS	TY	42							42			
LY		19							19			
VIBERTI B PADREMAJESTC W&S USATY	TY	15							15			
LY		6							6			
VIBERTI DL BARBMAJESTC W&S USATY	TY	17							17			
LY		4							4			
VIBERTI BAR SUPMAJESTC W&S USATY	TY	17							17			
LY		2							2			
VGNETI NEGRMARONEL S ENGEL	TY	11							11			
LY		141							141			
VGNETI PRIMITVONEL S ENGEL	TY	1							1			
LY		7							7			
VIGNETI DS MONTDREADNOUGHT IMPTY	TY	193							193			
LY		7							7			
VIGNETI MSA MNLPORTOVINO LLC	TY	7							7			
LY		376							376			
VILLA CALCN ROSCAPITAL W&S CO	TY	2							2			
LY		10							10			
VIIETTI MOS CSNTDALLA TERRA	TY	1000							1000			
LY		3							3			
VIGNLI STF MSCTWILSON DANIELS	TY	13							13			
LY		9							9			
VOGA QTTRO MRLTAVENIU BRANDS	TY	120							120			
LY		14							14			
VGNE MZZO EFSTOPALM BAY IMPRTS	TY	27							27			
LY		37							37			
VITALONGA ELCNEBACCO IMPORTS	TY	971							971			
LY		9							9			
VLA BGLIO BROLOMARGATE WN SPTS	TY	4							4			
LY		23							23			
VLA BGLO MSC ASMARGATE WN SPTS	TY	1							1			
LY		1896					1373		523			
VLA SOPTA TRRLGMONSIEUR TOUTONTY	TY	2710					2047		663			
LY		522					325		197			
VLLA SILVIA ABZAUSTRAL WN MRCHTY	TY	410					22		388			
LY		88							88			
VLLA SILVIA SNGAUSTRAL WN MRCHTY	TY	397							397			
LY		64							64			
VLA S VLNTNO SGZONA FRDMN IMPTY	TY	9							9			
LY		4							4			
DARDO SANGIOVSEPALATEUR IMPRTS	TY	23							23			
LY		1							1			
VINSA TAURASI CAPITAL W&S CO	TY	1896							1896			
LY		2710							2710			
VLA PUCONI SNTOSOUTHERN W&S	TY	522							522			
LY		410							410			
VLLA SRNO PN NRD'ANDREA WN LIQTY	TY	88							88			
LY		397							397			
VLLA SRNO RSLNGD'ANDREA WN LIQTY	TY	64							64			
LY		24					24		24			
VLLA PLLO BORGOWINEBOW INC	TY	24							24			
LY		6							6			
VOGA MOSCATO AVENIU BRANDS	TY	6							6			
LY		6							6			
VOLERE RD PURSEPIO IMPORTS	TY	6							6			
LY		6							6			
VOLPAIA BALFICOWILSON DANIELS	TY	6							6			
LY		6							6			

# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE											
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml			
VOLPAIA VN SNTOWILSON DANIELS	TY													
ZISOLA NERO	PALM BAY IMPRTS	441								441				1
ZITA MONTEPULCMAJESTC W&S USA	TY	1011								1011				
ZENATO CORMI	WINEBOW INC	2								2				
ZENATO AMRN CLSWINEBOW INC	TY	11								11				
ZENATO MERLOT	WINEBOW INC	18								18				
ZENATO LUGANA	WINEBOW INC	5								5				
ZONA MONT D'ABZZONA FRDMN IMP	TY	10								10				
ZONA PECRNO CHTZONA FRDMN IMP	TY	39								39				
ZONA TREBBIANO	ZONA FRDMN IMP	19								19				
	TOTAL	265395	42		17009	121794				121273	16	71	5190	
	TOTAL	236808			15989	117025				98914	10	42	4828	
AUST CAB SAUV	* * * *													
ALICE WHITE CABCONSTELLATION	TY													
BLEASDALE MLBRY	SOUTHERN STARZ	2						2						
BLCK SWAN CB SV	NORTH WALES WNST	39								39				
BOXHEAD	VINE STREET IMP	5								5				
CLIMBING ORANGELION NATHAN USA	TY	3810						3810						
COLONL EST ETRNUSA WINE WEST	TY	3967						3967						
CORIOLE REDSTNEWINE MERCHANT	TY	6								6				
CRANEFORD	SOUTHERN STARZ	1								1				
D'ARNBG HG TRLSOLD BRIDGE CLLR	TY	1								1				
ELDERTN ASHMEADUSA WINE WEST	TY	5								5				
ELDERTN FRIENDSUSA WINE WEST	TY	4								4				
FOUR SISTER	EPIC WINES	3								3				
HARDY STAMP CABACCOLADE WINES	TY	15								15				
HNRV DR J MNTFDCAPITAL W&S CO	TY	13								13				
JOHN'S BLND N3OSOUTHERN W&S	TY	2076								2076				
KILIKANON KILLLOLD BRIDGE CLLR	TY	64								64				
LECONFIELD	MHW LIMITED	1								1				
LEEWIN ART SR	OLD BRIDGE CLLR	39								39				
LINDEMAN BIN 45	TREASURY WN EST	2								2				
LONGVW DVL ELBWINE MERCHANT	TY	13								13				
MCWILLMS CAB HENORTH WALES WNST	TY	16								16				
MOLYDKR GIGGLE MOLLYDOOKER INT	TY	5600						2153		3447				
MOLYDKR MATRE DMOLLYDOOKER INT	TY	4101						1836		2265				
ORL JACB CAB RSPERNOD RCRD USA	TY	11								11				
ORLDO JACOB CABPERNOD RCRD USA	TY	20								20				
PENFLD CB S 407	TREASURY WN EST	1113								1113				
PENFLD CB S 707	TREASURY WN EST	5								5				
PENLEY EST CAB	OLD BRIDGE CLLR	105								105				
PENLEY PHOENIX	OLD BRIDGE CLLR	92								92				
PNFLD HYLND CAB	TREASURY WN EST	2								2				
PILLAR BOX RES	CAPITAL W&S CO	720								720				
'R' BAROSSA CAB	GRATEFUL PALATE	3556								3556				
		4351								4351				
		3								3				
		2								2				
		1								1				
		3								3				
		12								12				
		640								640				
		1								1				
		986								986				
		1								1				
		17								17				



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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
RSMNT CS SHW RST	TREASURY WN EST	1							1			
		4							4			
SHINGLEBACK MCL	PRECEPT BRANDS	1							1			
		4							4			
SYAN	MHW LIMITED	1							1			
		2							2			
TATACHLLA MC VLL	LION NATHAN USA	884							884			
2 HNDS SEXY BST	TERLATO WNS INT	9							9			
		1							1			
2 HNDS HS BLOCK	TERLATO WNS INT	1							1			
		1							1			
2 HNDS APHRODIT	TERLATO WNS INT	1							1			
		10							10			
TWO OF A KIND	WINE MERCHANT	3							3			
		31							31			
W BLSS CB SV GL	TREASURY WN EST	1							1			
		1							1			
WAGTAIL	WINE MERCHANT	1							1			
		10							10			
WAKEFLD CLR VLY	AMERICN WN DIST	1							1			
		1							1			
WATER WHEEL CAB	SOUTHERN STARZ	24							24			
		19							19			
WEST CAPE HOWE	WINE MERCHANT	1							1			
		1							1			
WILDBERRY EST	SOUTHERN STARZ	53							53			
		11							11			
WOOP WOOP	EPICUREAN WINES	1							1			
		1							1			
WYNN JN RDCH CB	TREASURY WN EST	21408					15699		5709			
		20203					15363		4840			
YELLW TAIL CB S	DEUTSCH FAM W&S	1132							1132			
		1232							1232			
	TOTALTY	38669			13	21662			16994			
	TOTALTY	37832			2076	21168			14588			
AUST CHARDNNY	* * * *											
ALICE WHITE CHR	CONSTELLATION	1797				1440				357		
		3490				2045			853	592		
ALKOOMI CHRDN	MHW LIMITED	3							3			
		4							4			
BAROSA EB E MNR	CONSTELLATION	7							7			
		3995				3995						
BLCK SWAN CHARD	NORTH WALES WNS	4033				4032			1			
		8			8							
BNROCK STN CHR	DACCOLADE WINES	835			835							
		2							2			
CAPE MENTELLE	MOET HENNESSY	2							2			
		2							2			
CCKFTR GHST U	WDMHW LIMITED	2							2			
		275							275			
CHAIN OF FIRE	WINE MERCHANT	13							13			
		6							6			
D'ARDBG STMP	JMPOLD BRIDGE CLL	7							7			
		7							7			
D'ARNBG STJP	STOLD BRIDGE CLL	3									3	
		6									6	
DEVIL LAIR CHR	D	1							1			
		1							1			
DE BORTOLI CHR	DE BORTOLI WINET	334							334			
		14							14			
ELDERTON UN	WOODUSA WINE WEST	11							11			
		6							6			
EVANS&TATE M	GRMMAJESTC W&S USA	10							10			
		1							1			
FRNKLND ISL R	DGCAPITAL W&S CO	1							1			
		105				105						
HARDY STAMP C	H	5875				5875						
		13							13			
HOPE ESTATE C	H	19							19			
		15							15			
HOPE PNK AWR	NSSWINESELLERS LTD	431							431			
		5							5			
HOWLING WOLVES	MHW LIMITED	4							4			
		18							18			
HUGO UNWOODED	AMERICAN EST WNT	6							6			
		1							1			
LEEWIN ART SR	OLD BRIDGE CLL	11							11			
		17							17			
LEEWIN PRELUDE	OLD BRIDGE CLL	8132					4840		3292			
		6694					3462		3232			
LINDEMAN BIN 6	5	4798					4798					
		3950					3949		1			
LTTL PGN CHR	D											

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
LONGVW BLUE COW	WINE MERCHANT	TY 17 LY 41							17			
MCWILLMS CHR HEN	NORTH WALES WNS	TY 688 LY							688			
MILTON PARK	THE WINE BOSS	TY 7 LY							7			
NUGAN KING VLLY	SOUTHERN STARZ	TY 18 LY 62							18			
NUGAN VISION	SOUTHERN STARZ	TY 9 LY 40							9			
ORLDO JCB CH RSP	PERNOD RCRD USA	TY 695 LY 596							695			
ORLDO JACOB CHR	PERNOD RCRD USA	TY 9805 LY 10072				4624			5181			
PENFLD KOON CHR	TREASURY WN EST	TY 2 LY 464							2			
PLANTAGENT CHR	CLICK IMPORTS	TY 9 LY 31							9			
POOLES RK FRST	KMHW LIMITED	TY 1 LY							1			
PRESTON VALE	A W DIRECT	TY 2 LY 6							2			
RAZORS EDGE	MAJESTC W&S USA	TY 13 LY							13			
ROBERT OATLEY	WINE MERCHANT	TY 1 LY 5							1			
RSMNT SHW RS CH	TREASURY WN EST	TY 3 LY 24							3			
ROSEMNT EST CHR	TREASURY WN EST	TY 889 LY 1551				14			875			
SHOOFLY CHK RAF	FOLD BRIDGE CLLR	TY 34 LY 3					626		925			
STONEHAVN CHAR	BANFI VINTNERS	TY 1 LY 1				1						
TIK TOK JM OTLY	WINE MERCHANT	TY 23 LY							23			
WAKEFLD PRMS LD	AMERICN WN DIST	TY 1 LY 1496							1			
WEST CP HW STYX	WINE MERCHANT	TY 4 LY							4			
WISHNG TR UNO	AKUSA WINE WEST	TY 439 LY 127							439			
WOOLUNDRY ROAD	AMERICAN EST WNT	TY 9 LY 24							9			
WOOP WOOP	EPICUREAN WINES	TY 51 LY 54							51			
YANGRRA EST MCL	KENDALL-JACKSON	TY 1 LY 1							1			
YELLW TAIL CHR	DEUTSCH FAM W&S	TY 39907 LY 41118				29958			9949			
YELLW TL CHR RS	DEUTSCH FAM W&S	TY 490 LY 612				31861			9257			
YELLW TL TRE-FR	DEUTSCH FAM W&S	TY 8022 LY 5841				5461			2561			
	TOTAL TY	80644			114	55130			25040	357	3	
	TOTAL LY	87623			6711	53963			26351	592	6	
AUST MERLOT	* * * *											
BLCK SWAN MERL	NORTH WALES WNS	TY 2836 LY 2682				2836						
CLARENDON BRKM	NORTH WALES WNS	TY 5 LY				2681			1			
COCKFGTRS GHOST	KMHW LIMITED	TY 3 LY 1							3			
HARDY STAMP MRL	ACCOLADE WINES	TY 10 LY 1215				10			1			
HOPE ESTATE	WINESELLERS LTD	TY 17 LY 6							17			
LINDMN BIN 40	TREASURY WN EST	TY 2244 LY 1874							2244			
LTTLE PNGN MRL	TREASURY WN EST	TY 2525 LY 1972						2	1872			
MOLYDKR SCOOTER	MOLLYDOOKER INT	TY 16 LY 6							16			
ORLDO JACOB MRL	PERNOD RCRD USA	TY 2822 LY 5663				53			2769			
ORLDO JACOB RES	PERNOD RCRD USA	TY 96 LY 533				2441			3222			
PARINGA MERLOT	WINE MERCHANT	TY 1 LY							1			
STONEHAVEN MRL	BANFI VINTNERS	TY 1 LY 1				1						
TAPANAPPA	PALM BAY IMPRTS	TY 4 LY							4			
YELLW TAIL MRL	DEUTSCH FAM W&S	TY 21319 LY 20990				13827			7492			
YELLW TL MRL RS	DEUTSCH FAM W&S	TY 968 LY 965				14315			6675			
									968			
									965			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
		TOTAL			11	19241				13614		
		TOTAL	32866		1216	21411				13282		
AUST PIN NOIR	* * * *											
D'ARNBG FER FOXOLD BRIDGE CLLR	TY	3								3		
LINDEMAN PNT NRTREASURY WN EST	TY	6								6		
	LY	3045								3045		
LTTLE PNGN P NRTREASURY WN EST	TY	3601					3598			3		
	LY	4773					3186			1587		
NUGAN VISION PNSOUTHERN STARZ	TY	27								27		
	LY											
ORLDO JACOB RESPERNOD RCRD USAT	TY	1123								1123		
	LY	980								980		
PICARDY PN NOIRMHW LIMITED	TY	6								6		
	LY											
PIPR BRK 9TH ISAMERICAN EST WNT	TY	1								1		
	LY											
PIRIE TASMANIA AMERICAN EST WNT	TY	32								32		
	LY	84								84		
PLANTAGNT OMRAHOLD BRIDGE CLLR	TY	9								9		
	LY	28								28		
ROSEMOUNT PN NRTREASURY WN EST	TY	14								14		
	LY	524								524		
SILVERWING WINE MERCHANT	TY	41								41		
	LY											
YABBY LAKE P NRYABBY LAKE VNYD	TY	1								1		
	LY											
YERING STATION EPIC WINES	TY	114								114		
	LY											
		TOTAL	4934				3598			1336		
		TOTAL	9478				3186			6292		
AUST SHIRAZ	* * * *											
ALKOOMI SHIRAZ MHW LIMITED	TY	5								5		
	LY											
ALKOOMI STHLNDSMHW LIMITED	TY	1								1		
	LY											
ALICE WHITE SHZCONSTELLATION	TY	248									248	
	LY	419								414		
ANNIE LANE SHRZTREASURY WN EST	TY	1					5			1		
	LY											
ANGOVE SELECT SUTTER HOME WNY	TY	3								3		
	LY	2								2		
ARAMIS BLK LABLCAPITAL W&S CO	TY	58								58		
	LY	26								26		
ARCHTYPE BRS RSDIAGEO CHAT EST	TY	1								1		
	LY											
BARNADWN HTHCTEAMERICN WN DIST	TY	1								1		
	LY											
BAROSA EB E MNRCONSTELLATION	TY	1								1		
	LY											
BAROSA V EB SHZCONSTELLATION	TY	1								1		
	LY											
BAROSSA JACK BVONE TRUE VINE	TY	893								893		
	LY											
BARREL MONKEYS VINE STREET IMP	TY	110								110		
	LY											
BATTLE O BSWRTHWINEBOW INC	TY	1								1		
	LY											
BLACKBILLY MC VUSA WINE WEST	TY	27								27		
	LY											
BLCK SWAN SHRAZNORTH WALES WNS	TY	5360										
	LY	3715								98		
BNROCK STN SHRZACCOLADE WINES	TY	8										
	LY					8						
BOARDING PASS GRATEFUL PALATE	TY	7										7
	LY	125								20		105
BONG BONG MHW LIMITED	TY	3								3		
	LY											
BRANSN GRNCK BKTERLATO WNS INT	TY	7								7		
	LY	1								1		
BREMRTN O AD RSMHW LIMITED	TY	1								1		
	LY	3								3		
BREMRTN SLEKIRK MHW LIMITED	TY	6								6		
	LY											
BROKNWD HUNT VLOLD BRIDGE CLLR	TY	2								2		
	LY	12								12		
BUCKSHOT WINE MERCHANT	TY	4								4		
	LY											
BUTTING HEADS MHW LIMITED	TY	4								4		
	LY											
CH TANUNDA GR BBANFI VINTNERS	TY	4								4		
	LY											
CHAIN OF FIRE WINE MERCHANT	TY	310								310		
	LY	15								15		
CLARDN BKRS GLYNORTH WALES WNS	TY	56								56		
	LY	76								76		

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
CLNKLLA HLTP SZCAPITAL W&S CO	TY											
	LY	2								2		
COLONL EST EXPLUSA WINE WEST	TY	1								1		
	LY	6								6		
D'ARNBG T D ARMOLD BRIDGE CLLR	TY	17								17		
	LY	26								26		
D'ARNBG FTBT SZOLD BRIDGE CLLR	TY	101								101		
	LY	25								25		
D'ARNBG STMPJMPOLD BRIDGE CLLR	TY	12								12		
	LY	59								59		
DM TERLATO-CHPTTERLATO WNS INT	TY	1								1		
	LY	1								1		
DE BORTOLI SHRZDE BORTOLI WINE	TY	471								471		
	LY	22								22		
ELDERTN CMND SZUSA WINE WEST	TY	4								4		
	LY	7								7		
ELDERTN FRIENDSUSA WINE WEST	TY	2								2		
	LY	2								2		
ELDERTON SHIRAZUSA WINE WEST	TY	32								32		
	LY	2								2		
FETISH WATCHER MAJESTC W&S USA	TY	24								24		
	LY	24								24		
FINAL CUT MNTGEMAJESTC W&S USA	TY	1								1		
	LY	1								1		
FIRST CLASS GRATEFUL PALATE	TY	2371								2371		
	LY	9663	9663									
FRANZIA SE AUSTWINE GROUP	TY	7554	7554									
	LY	25								25		
FRST DP MTH MLKVINE STREET IMP	TY	118								118		
	LY	766								766		
G NORMAN SHIRAZTREASURY WN EST	TY	712								712		
	LY	3								3		
HAZYBLUR GRATEFUL PALATE	TY	16								16		
	LY	33				33						
HARDY STAMP SHZACCOLADE WINES	TY	2861				2861						
	LY	891								891		
HNRY DR D O LTRCAPITAL W&S CO	TY	1								1		
	LY	1								1		
HENRYS DR PDTHWCAPITAL W&S CO	TY	10								10		
	LY	6					3			6		
HEWITSN MAD HATUSA WINE WEST	TY	1								1		
	LY	7								7		
HEWITSON NH SHZUSA WINE WEST	TY	17								17		
	LY	3								3		
HILL CNTNT SHRZUSA WINE WEST	TY	317								317		
	LY	43								43		
HOPE EST PNK LBWINESELLERS LTD	TY	144								144		
	LY	18								18		
HOPE EST RIPPERWINESELLERS LTD	TY	15								15		
	LY	25								25		
HOPE EST SHIRAZWINESELLERS LTD	TY	7								7		
	LY	25								25		
J DUVAL ENTITY OLD BRIDGE CLLR	TY	7								7		
	LY	25								25		
JIM JIM MCLARENCAPITAL W&S CO	TY	35								35		
	LY	3								3		
JIP JIP ROCKS THE WINE BOSS	TY	59								59		
	LY	2								2		
JP BELLE TERROIWINE MERCHANT	TY	29								29		
	LY	2								2		
KILIKANON KILLOLD BRIDGE CLLR	TY	2								2		
	LY	29								29		
LAYER CAKE BARSONE TRUE VINE	TY	2								2		
	LY	6								6		
LEASNGHM MAGNUSCONSTELLATION	TY	1								1		
	LY	11								11		
LEASNGHM SZ #61CONSTELLATION	TY	11								11		
	LY	4								4		
LEASNGHM SHZ CCONSTELLATION	TY	20								20		
	LY	8								8		
LEEUWIN ART SR OLD BRIDGE CLLR	TY	388								388		
	LY	27					20			27		
LEEUWIN SIBLINGOLD BRIDGE CLLR	TY	4070					1915			4070		
	LY	2904					2902			2904		
LEHMAN SHRZ REDHESS WINERY	TY	4947					3101			4947		
	LY	2								2		
LINDEMAN SHIRAZTREASURY WN EST	TY	8								8		
	LY	22								22		
LITTLE PNGN SHRZTREASURY WN EST	TY	6								6		
	LY	6								6		
LONGWD SHEARER SOUTHERN STARZ	TY	2								2		
	LY	8								8		
LONGVIEW YAKKA WINE MERCHANT	TY	22								22		
	LY	6								6		
LONGHOP BOOMRNGWINE MERCHANT	TY											
	LY											

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
MAD BAY	BLUEWATER WN COTY	1							1			
	LY	1							1			
MADFISH SHIRAZ	BLUEWATER WN COTY	2							2			
	LY	2							2			
MARGAN HNTR VLY	SOUTHERN STARZ	12							12			
	TY	12							12			
MARQUIS PHILIPS	GRATEFUL PALATE	6							6			
	TY	6							6			
MCWILLMS SHZ HEN	NORTH WALES WNST	13							13			
	TY	13							13			
MITOLO JSTR MLN	VINTUS WINES	22							22			
	TY	22							22			
MOLYDKR CARNVAL	MOLLYDOOKER INT	22							22			
	TY	22							22			
MOLYDKR BL EYED	MOLLYDOOKER INT	78					6		72			
	TY	78					6		72			
MOLYDKR T BOXER	MOLLYDOOKER INT	47					8		39			
	TY	47					8		39			
MOLYDKR T BOXER	MOLLYDOOKER INT	339							339			
	TY	339							339			
MOLYDKR VLT GLV	MOLLYDOOKER INT	106							106			
	TY	106							106			
MOLYDKR VLT GLV	MOLLYDOOKER INT	6							6			
	TY	6							6			
MORSE CODE PDTH	CAPITAL W&S CO	30							30			
	TY	30							30			
MT LANGI BILLI	EPIC WINES	197							197			
	TY	197							197			
MT LANGI BILLI	EPIC WINES	35							35			
	TY	35							35			
9 MILE ROAD	AMERICAN EST WNT	1618							1618			
	TY	1618							1618			
9 MILE ROAD	AMERICAN EST WNT	6							6			
	TY	6							6			
NUGAN VISION	SOUTHERN STARZ	41							41			
	TY	41							41			
NUGAN VISION	SOUTHERN STARZ	6							6			
	TY	6							6			
O FAITHFL TP HL	CAPITAL W&S CO	4							4			
	TY	4							4			
OLD PLAINS POW	VINE STREET IMP	6							6			
	TY	6							6			
OLIVRHLL MCLRNE	SOUTHERN STARZ	107							107			
	TY	107							107			
ORLDO JCB SZ RSP	PERNOD RCRD USAT	1696							1696			
	TY	1696							1696			
ORLDO JCB SZ RSP	PERNOD RCRD USAT	1680							1680			
	TY	1680							1680			
ORLDO JACOB SHZ	PERNOD RCRD USAT	4501					2154		2347			
	TY	4501					2154		2347			
ORLDO JACOB SHZ	PERNOD RCRD USAT	5814					2009		3805			
	TY	5814					2009		3805			
PENFLD SHRZ RWT	TREASURY WN EST	6							6			
	TY	6							6			
PENFLD GRNGE SZ	TREASURY WN EST	6							6			
	TY	6							6			
PENFLD KOONUNG	TREASURY WN EST	1							1			
	TY	1							1			
PENFLD ST HENRI	TREASURY WN EST	183							3		180	
	TY	183							3		180	
PENFLD ST HENRI	TREASURY WN EST	55							55			
	TY	55							55			
PENFOLD BIN 128	TREASURY WN EST	44							44			
	TY	44							44			
PENFOLD BIN 128	TREASURY WN EST	10							10			
	TY	10							10			
PENFOLD BIN 28	TREASURY WN EST	18							18			
	TY	18							18			
PARINGA SHIRAZ	GRATEFUL PALATE	3							3			
	TY	3							3			
PILLAR BOX RSV	CAPITAL W&S CO	1							1			
	TY	1							1			
PLANTGNT HZD HL	CLICK IMPORTS	5							5			
	TY	5							5			
PLANTGNT HZD HL	CLICK IMPORTS	20							20			
	TY	20							20			
PLANTAGNT OMRAH	CLICK IMPORTS	3							3			
	TY	3							3			
PLANTAGNT OMRAH	CLICK IMPORTS	17							17			
	TY	17							17			
RINGLAND BAROSA	GRATEFUL PALATE	18							18			
	TY	18							18			
LUCHADOR SHIRAZ	GRATEFUL PALATE	6							6			
	TY	6							6			
R HAMLTN CENTUR	MHW LIMITED	3							3			
	TY	3							3			
RAVNSWD VB SHRZ	CONSTELLATION	664							664			
	TY	664							664			
RAVNSWD VB SHRZ	CONSTELLATION	739							739			
	TY	739							739			
ROBERT OATLEY	WINE MERCHANT	12							12			
	TY	12							12			
ROSEMNT BAL SRH	TREASURY WN EST	2							2			
	TY	2							2			
ROSEMNT BAL SRH	TREASURY WN EST	2							2			
	TY	2							2			
ROSEMNT EST SHZ	TREASURY WN EST	3539					1122		2417			
	TY	3539					1122		2417			
ROSEMNT EST SHZ	TREASURY WN EST	3458					1298		2160			
	TY	3458					1298		2160			
RSMNT SH RS EST	TREASURY WN EST	1							1			
	TY	1							1			
SAMUEL'S GORGE	WINE MERCHANT	21							21			
	TY	21							21			
SCHILD ESTATE	VINTAGE IMPORTS	41							41			
	TY	41							41			
SHIRVINGTON MV	GRATEFUL PALATE	1							1			
	TY	1							1			
SHINGLEBACK MCL	PRECEPT BRANDS	31							31			
	TY	31							31			
SMALL GLY RBRTS	VINE STREET IMP	1							1			
	TY	1							1			
SMALL GLY RBRTS	VINE STREET IMP	1							1			
	TY	1							1			
ST HLLTT OB SHZ	LIPARITA CELLRS	33							33			
	TY	33							33			
ST HLLTT OB SHZ	LIPARITA CELLRS	33							33			
	TY	33							33			
ST KILDA	WINE MERCHANT	82							82			
	TY	82							82			

# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE										
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml		
STONEHAVEN SHRZ	BANFI VINTNERS	TY LY				2							
SYAN	MHW LIMITED	TY LY								2			
SYAN RESERVE	MHW LIMITED	TY LY								3			
TAIT	SOUTHERN STARZ	TY LY								1			
TALTARNI T-SER	CLOS DU VAL WN	TY LY								6			
TIK TOK JM OTLY	WINE MERCHANT	TY LY								2			
TIK TOK JM OTLY	WINE MERCHANT	TY LY								55			
THRN CLK SHTFRE	THE WINE BOSS	TY LY								8			
THRN CLK MLT PKT	THE WINE BOSS	TY LY								22			
THRN CLK MLT PKT	THE WINE BOSS	TY LY								36			
TEUSNER RIEBKE	NORTH AMRCN BEV	TY LY								10			
TEUSNER RIEBKE	NORTH AMRCN BEV	TY LY								30			
TORBRECK STRUIE	WINE MERCHANT	TY LY								1			
TORBRECK WDC	TRWINE MERCHANT	TY LY								41			
TORBRECK WDC	TRWINE MERCHANT	TY LY								21			
TR&CHP MALAKOFF	TERLATO WNS INT	TY LY								5			
TURKEY FLAT	AMERICAN EST WNT	TY LY								6			
TURKEY FLAT	AMERICAN EST WNT	TY LY								5			
2 HNDS ANGL SHR	TERLATO WNS INT	TY LY								8			
2 HNDS ANGL SHR	TERLATO WNS INT	TY LY								5			
2 HANDS ARES	TERLATO WNS INT	TY LY								2			
2 HANDS ARES	TERLATO WNS INT	TY LY								10			
2 HNDS BAD IMP	STERLATO WNS INT	TY LY								5			
2 HNDS BAD IMP	STERLATO WNS INT	TY LY								12			
2 HNDS BLLS GRD	TERLATO WNS INT	TY LY								11			
2 HNDS BLLS GRD	TERLATO WNS INT	TY LY								29			
2 HNDS BLLS GRD	TERLATO WNS INT	TY LY								14			
2 HND BRVE FAC	ETERLATO WNS INT	TY LY								8			
2 HND BRVE FAC	ETERLATO WNS INT	TY LY								18			
2 HNDS HRY&EDW	TERLATO WNS INT	TY LY								3			
2 HNDS HRY&EDW	TERLATO WNS INT	TY LY								130			
2 HNDS HS BLOCK	TERLATO WNS INT	TY LY								1			
2 HNDS HS BLOCK	TERLATO WNS INT	TY LY								249			
2 HNDS LILY GRD	TERLATO WNS INT	TY LY								26			
2 HNDS LILY GRD	TERLATO WNS INT	TY LY								2			
2 HNDS LILY GRD	TERLATO WNS INT	TY LY								8			
2 HNDS SMNT GRD	TERLATO WNS INT	TY LY								5			
2 HNDS SMNT GRD	TERLATO WNS INT	TY LY								5			
2 HNDS SOPH GRD	TERLATO WNS INT	TY LY								7			
2 HNDS SOPH GRD	TERLATO WNS INT	TY LY								3			
2 HNDS ZIP BLCK	TERLATO WNS INT	TY LY								7			
2 HNDS ZIP BLCK	TERLATO WNS INT	TY LY								3			
2 HND LCKY CNTY	TERLATO WNS INT	TY LY								1531			
W BLSS GR LB SZ	TREASURY WN EST	TY LY								1			
W BLSS GR LB SZ	TREASURY WN EST	TY LY								18			
W BLSS SHRAZ P	TREASURY WN EST	TY LY								925			
WAGTAIL	WINE MERCHANT	TY LY								18			
WAKEFLD CLR VLY	AMERICN WN DIST	TY LY								2			
WISHNG TREE SHZ	USA WINE WEST	TY LY								492			
WISHNG TREE SHZ	USA WINE WEST	TY LY								152			
WIRRA WIRRA	WINE MERCHANT	TY LY								35			
WIRRA WIRRA	WINE MERCHANT	TY LY								35			
WOOP WOOP	EPICUREAN WINES	TY LY								67			
WOOP WOOP	EPICUREAN WINES	TY LY								151			
G WYNDHM FND R	SPERNOD RCRD USA	TY LY								3			
G WYNDHM FND R	SPERNOD RCRD USA	TY LY								3			
WYNDHAM B CLSTR	PERNOD RCRD USA	TY LY								2			
WYNDHAM B CLSTR	PERNOD RCRD USA	TY LY								2			
WYNDHAM BIN 55	PERNOD RCRD USA	TY LY								2388			
WYNDHAM BIN 55	PERNOD RCRD USA	TY LY								2529			
YANGRRA EST MCL	KENDALL-JACKSON	TY LY								8			
YANGRRA EST MCL	KENDALL-JACKSON	TY LY								6			
YARRA YERING UN	OLD BRIDGE CLLR	TY LY								1			
YARRA YERING UN	OLD BRIDGE CLLR	TY LY								1			
YELLW TAIL SHRZ	DEUTSCH FAM W&S	TY LY					17289			7240			
YELLW TAIL SHRZ	DEUTSCH FAM W&S	TY LY					18923			6793			
YELLW TL SHZ R	SDEUTSCH FAM W&S	TY LY								982			
YELLW TL SHZ R	SDEUTSCH FAM W&S	TY LY								1323			
ZEEPAARD	WINE MERCHANT	TY LY								44			
ZEEPAARD	WINE MERCHANT	TY LY								44			
TOTAL		TY	63887			33	28853			24903	248	180	7
TOTAL		LY	75197	9663		2871	30879			33319	414	55	105
AUST SHZ BLND	* * * *												

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE										
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml		
ARAMIS SZ/CB W	CAPITAL W&S CO	TY 4								4			
		LY 11								11			
BLCK SWAN SZ/CB	NORTH WALES WNS	TY 2					2						
		LY 2											
BLEASDALE SZ/CB	SOUTHERN STARZ	TY 11								11			
		LY 11											
BROTHR IN ARM#6	SOUTHERN W&S	TY 418								418			
		LY 418											
BURGE D&OH GN/SG	RATEFUL PALATE	TY 2								2			
		LY 39								39			
COLONL EST EMIG	USA WINE WEST	TY 2								2			
		LY 2											
COLONL EST GSM	USA WINE WEST	TY 2								2			
		LY 12								12			
D'ARNBG SJP GSM	OLD BRIDGE CLLR	TY 100								100			
		LY 6								6			
D'ARNBG LGH MAG	OLD BRIDGE CLLR	TY 27								27			
		LY 20								20			
D'ARNBG SHZ/GR	OLD BRIDGE CLLR	TY 1								1			
		LY 4								4			
D'ARNBG STMPJ	MOLD BRIDGE CLLR	TY 3								3			
		LY 3											
DM TR-CHP SH/VG	TERLATO WNS INT	TY 19								19			
		LY 20								20			
HARDY ST SZ/GR	NACCOLADE WINES	TY 1				1							
		LY 1											
HARE'S CHASE BV	RATEFUL PALATE	TY 3								3			
		LY 3											
PILLAR BOX RED	QUINTESSENTIAL	TY 3449								3449			
		LY 5116								5116			
HEWITSON MH GSM	USA WINE WEST	TY 6								6			
		LY 5								5			
J DUVAL PLEXUS	OLD BRIDGE CLLR	TY 24								24			
		LY 24											
LNDMN SZ/CB CAW	TREASURY WN EST	TY 3000					3000						
		LY 3550					3550						
LONGVIEW SHZ/CB	WINE MERCHANT	TY 52								52			
		LY 50								50			
LOOSE END G S M	WINE MERCHANT	TY 1								1			
		LY 1											
MATLDA SZ/CB/MR	MHW LIMITED	TY 1								1			
		LY 1											
MOLYDKR ENC PTH	MOLLYDOOKER INT	TY 9								9			
		LY 9											
MOLYDKR 2 LF FT	MOLLYDOOKER INT	TY 125								125			
		LY 80								80			
90+CLR L4 SH/VG	MHW LIMITED	TY 99								99			
		LY 232								232			
ORLDO JC JOHANN	PERNOD RCRD USA	TY 8								8			
		LY 8											
ORLDO JCB SZ/CB	PERNOD RCRD USA	TY 6322					2914			3408			
		LY 7536					3437			4099			
PARSON FL SZ/CB	CAPITAL W&S CO	TY 1								1			
		LY 231								231			
PAXTN AAA SZ/GN	MHW LIMITED	TY 1								1			
		LY 1											
PENFLD CAB/SHRZ	TREASURY WN EST	TY 3								3			
		LY 3											
PENFLD BIN 138	TREASURY WN EST	TY 1								1			
		LY 3								3			
PENFLD KH SZ/CB	TREASURY WN EST	TY 1628								1628			
		LY 1886								1886			
PENFLD 76 SZ/CB	TREASURY WN EST	TY 4								4			
		LY 4											
PENFOLD BIN 2	TREASURY WN EST	TY 18								18			
		LY 18											
PENLY SZ/CB CND	OLD BRIDGE CLLR	TY 1								1			
		LY 2								2			
RAZRS EDG SZ/GR	MAJESTC W&S USA	TY 12								12			
		LY 12											
RLF BNDR SHZ/GR	MAJESTC W&S USA	TY 13								13			
		LY 10								10			
ROCKY GLY SH/VG	USA WINE WEST	TY 49								49			
		LY 49											
RSMNT SHRAZ/CAB	TREASURY WN EST	TY 11								11			
		LY 677								677			
ROSEMNT SHW GSM	TREASURY WN EST	TY 1								1			
		LY 7								7			
RUTHRGLN RD VIC	USA WINE WEST	TY 9								9			
		LY 6								6			
SCHILD EST GSM	VINTAGE IMPORTS	TY 22								22			
		LY 25								25			
SYAN TRADITION	MHW LIMITED	TY 5								5			
		LY 5											
TORBRECK STD BV	WINE MERCHANT	TY 1								1			
		LY 1											
TWLVE STVS SZ/G	SOUTHERN STARZ	TY 1								1			
		LY 1											

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
2 HND SZ/CB B&B	TERLATO WNS INTTY	5							5			
	LY	15							15			
W BLSS CB/SZ RL	TREASURY WN ESTTY	1							1			
	LY	1							1			
WAKEFLD P SH/CB	AMERICN WN DISTTY	1349							1349			
	LY	1349							1349			
WATER WH HOMSTD	SOUTHERN STARZ TY	56							56			
	LY	33							33			
WEST CAPE SZ/VG	WINE MERCHANT TY	7							7			
	LY	7							7			
WN MEN GTH GRCH	USA WINE WEST TY	16							16			
	LY	16							16			
WRRR WRRR C/S/M	WINE MERCHANT TY	5							5			
	LY	15							15			
WRRR WRRR SZ/VG	WINE MERCHANT TY	11							11			
	LY	13							13			
WOOP WOOP SH/VG	EPICUREAN WINESTY	3							3			
	LY	19							19			
YELLW TL PN/SHZ	DEUTSCH FAM W&STY	6635				3704			2931			
	LY	8510				5650			2860			
YELLW TL SHZ/CB	DEUTSCH FAM W&STY	16502				11921			4581			
	LY	14588				10607			3981			
YELLW TL SHZ/GR	DEUTSCH FAM W&STY	4728				4556			172			
	LY	9307				4837			4470			
YERING STN SZ/VE	PIC WINES TY	17							17			
	LY	17							17			
	TOTALTY	42918				26095			16823			
	TOTALTY	53917			1	28083			25833			
AUST SML/CHRD	* * * * *											
LNDMN SM/CH CAW	TREASURY WN ESTTY	2						2				
	LY	2						2				
	TOTALTY	2						2				
	TOTALTY	2						2				
AUST OTH BLND	* * * * *											
ALKOOMI BLCKBT	MHW LIMITED TY	1							1			
	LY	1							1			
BONG BONG WHITE	MHW LIMITED TY	2							2			
	LY	2							2			
BREMERTN TMBLY	MHW LIMITED TY	7							7			
	LY	7							7			
CENT RS RND/CRV	MHW LIMITED TY	1							1			
	LY	1							1			
D'ARNBG MSN/VGN	OLD BRIDGE CLLRTY	51							51			
	LY	78							78			
DEVIL LR 5TH LG	TREASURY WN ESTTY	1							1			
	LY	8							8			
FNTY POOL/SV/SM	AMERICN WN DISTTY	1							1			
	LY	7							7			
G NORMAN CB-MLT	TREASURY WN ESTTY	1115							1115			
	LY	942							942			
KURTZ SVN SLPR	SOUTHERN STARZ TY	8							8			
	LY	3							3			
LEEWIN CAB/MRL	OLD BRIDGE CLLRTY	2							2			
	LY	3							3			
LONGVIEW SEM/SB	WINE MERCHANT TY	14							14			
	LY	14							14			
MCWILLM JCK BLD	NORTH WALES WNSTY	2459							2459			
	LY	2459							2459			
PLANTGNT SEM/SB	OLD BRIDGE CLLRTY	18							18			
	LY	18							18			
ORLDO JCB CB MR	PERNOD RCRD USATY	1650							1650			
	LY	1520							1520			
PIRIE ESTLLE WH	AMERICAN EST WNTY	8							8			
	LY	13							13			
RED HDS YRD DOG	VINE STREET IMPTY	32							32			
	LY	32							32			
ROSEMNT CAB-MRL	TREASURY WN ESTTY	4							4			
	LY	479							479			
ROSEMNT TRADTNL	TREASURY WN ESTTY	5							5			
	LY	5							5			
RSMNT TRMNR/RSL	TREASURY WN ESTTY	34							34			
	LY	1309							1309			
RUTHRGLN MSN/VG	USA WINE WEST TY	1							1			
	LY	1							1			
TRKY F BTCHR WH	AMERICAN EST WNTY	1							1			
	LY	1							1			
TRKY F THE TURK	AMERICAN EST WNTY	41							41			
	LY	41							41			
WISHNG TR ML/CB	USA WINE WEST TY	5							5			
	LY	5							5			
YELLW TL CB/MRL	DEUTSCH FAM W&STY	12132				9430			2702			
	LY	10740				8122			2618			
	TOTALTY	17522				9430			8092			
	TOTALTY	15173				8122			7051			
AUST OTHR RED	* * * * *											



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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
ALICE WH RL MOS	CONSTELLATION	TY 527 LY 44				527 44						
BONG BONG CNTN	LMHW LIMITED	TY 2 LY 14								2 14		
BROKENWOOD PN	NOLD BRIDGE CLLR	TY 8 LY 12								8 12		
BTTS&SCHL GRN	CHUSA WINE WEST	TY 6 LY 6								6 6		
BURGE FM GARN	CHWINE MERCHANT	TY 5 LY 5								5 5		
CH CH LEAF TRNR	GRATEFUL PALATE	TY 3 LY 108								3 108		
CH CH LEAF PRGL	GRATEFUL PALATE	TY 6 LY 6								6 6		
CH CH SKULLS RD	GRATEFUL PALATE	TY 2 LY 848								2 848		
CLRNDN GRN CLAR	NORTH WALES WNS	TY 52 LY 82								52 82		
COLONL ES GRN	AUSA WINE WEST	TY 6 LY 1								6 1		
COLONL ES GRN	EUSA WINE WEST	TY 1 LY 9								1 9		
CRANEFORD GRN	CHSOUTHERN STARZ	TY 2 LY 2								2 2		
CULLEN MANGAN	OLD BRIDGE CLLR	TY 2 LY 2								2 2		
D'ARNBG GN CST	DOLD BRIDGE CLLR	TY 2 LY 6								2 6		
D'ARENBG D'ARR	YOLD BRIDGE CLLR	TY 12 LY 24								12 24		
DE BRTL PT VRT	DE BORTOLI WINE	TY 406 LY 18								406 18		
DE BRTL PT SRH	DE BORTOLI WINE	TY 470 LY 35								470 35		
FRST DP MTH MLK	VINE STREET IMP	TY 4 LY 6								4 6		
FRST DP THE RED	VINE STREET IMP	TY 14 LY 389								14 389		
HEWITSON OG MVD	USA WINE WEST	TY 2 LY 2				2						
MISFIT BRUJERA	VINE STREET IMP	TY 1 LY 3								1 3		
MITCHELL GRN	CHCAPITAL W&S CO	TY 8 LY 166								8 166		
MITOLO JSTR RSE	VINTUS WINES	TY 2 LY 166								2 166		
MRQS PH GRNC MV	GRATEFUL PALATE	TY 2 LY 5								2 5		
PERMUTATION PN	GRATEFUL PALATE	TY 28 LY 28								28 28		
ROBERT OTLY TEM	WINE MERCHANT	TY 1 LY 1								1 1		
RUTHRGLN EST PS	USA WINE WEST	TY 1 LY 1								1 1		
96 POINTS PT SR	BARSOOTTI WINES	TY 72 LY 4								72 4		
SHOOFLY SALUTE	OLD BRIDGE CLLR	TY 216 LY 133								216 133		
TAIT BALL BUSTR	SOUTHERN STARZ	TY 5 LY 5								5 5		
TAPANAPPA BLEND	PALM BAY IMPRTS	TY 1 LY 1								1 1		
TEMPUS 2 MELNGE	CAPITAL W&S CO	TY 2 LY 9								2 9		
TINTARA RS GRNC	CACCOLADE WINES	TY 4 LY 4								4 4		
TIR NA NOG GN	CHUSA WINE WEST	TY 30 LY 6								30 6		
TORBRECK JUVEN	LWINE MERCHANT	TY 29 LY 29								29 29		
WIRRA MRS WIGLY	WINE MERCHANT	TY 2415 LY 2415								2415 2415		
YELLOW TL MALBE	CEUTSCH FAM W&S	TY 1344 LY 1576								1344 1576		
YELLOW TL ROSE	CEUTSCH FAM W&S	TY 1404 LY 1404				573				831		
YELLOW TL SW RO	CEUTSCH FAM W&S	TY 7108 LY 3487				1100 46				6008 3441		
AUST OTHR WHT	* * * *											
ALKOOI LT HRV	SMHW LIMITED	TY 6 LY 6								6 6		

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
ALKOOMI RIESLNGMHW LIMITED	TY LY	1							1			
ALKOOMI SML/SAVMHW LIMITED	TY LY	1 15							1 15			
ALICE WH LX MOSCONSTELLATION	TY LY	1539 2650					1300 2244				239 406	
ANGVE 9VNE VGNRSUTTER HOME WNY	TY LY	1348							1348			
BITCH WHITE	GRATEFUL PALATE	TY LY	175						175			
BLCK SWAN P GRGNORTH WALES WNS	TY LY	2825 3363					2825 3363					
BLCK SWAN RSLNGNORTH WALES WNS	TY LY	1633 1727					1633 1727					
BLEASDALE LNG XSOUTHERN STARZ	TY LY	17							17			
BLEASDALE VERDLSOUTHERN STARZ	TY LY	3							3			
BORTOLI NBL ONEDE BORTOLI WINE	TY LY	1							1			
BREMRTN VERDLHOMHW LIMITED	TY LY	2 8							2 8			
BROKNWD CRCK WHOLD BRIDGE CLLR	TY LY	9							9			
BTTS&SCHL RSLNGPALATEUR IMPRTS	TY LY	5							5			
CAPE MNTL SM/SBMOET HENNESSY	TY LY	2 4							2 4			
CH TANUNDA GR BBANFI VINTNERS	TY LY	14							14			
COLONL EST SEM USA WINE WEST	TY LY	3 5							3 5			
D'ARNBG STJP SBOLD BRIDGE CLLR	TY LY	47							47			
D'ARNBG MNY SPDOLD BRIDGE CLLR	TY LY	3 9							3 9			
D'ARNBG STMPJMPOLD BRIDGE CLLR	TY LY	4 15							4 15			
D'ARNBG STJP RSOLD BRIDGE CLLR	TY LY	1 8							1 8			
DE BRTL PN GRGDE BORTOLI WINE	TY LY	489 29							489 29			
DEVIL LR 5TH LGTREASURY WN EST	TY LY	7 8							7 8			
FISHEYE MOSCATOWINE GROUP	TY LY	7471 3359			968		71		6432 3359			
FOUNDSTONE P GRA W DIRECT	TY LY	1805							1805			
FRNKLND ISL RSLCAPITAL W&S CO	TY LY	10							10			
GROOM SAUV BLNCWINEBOW INC	TY LY	28 11							28 11			
GROSSET WTV RSLUSA WINE WEST	TY LY	6							6			
HARDY STAMP RSLACCOLADE WINES	TY LY	14 3079				14						
HEWITSN LULU SBUSA WINE WEST	TY LY	3							3			
HOPE EST VRDLHOWINESELLERS LTD	TY LY	26 47							26 47			
IRONBERRY CH/VGWINE MERCHANT	TY LY	26							26			
JINKS CRK SV BLMHW LIMITED	TY LY	2							2			
LALA GULLY RSLNCLOS DU VAL WN	TY LY	8							8			
LEASNGHM RSL #7CONSTELLATION	TY LY	1							1			
LEEUWIN RIESLNGOLD BRIDGE CLLR	TY LY	3 14							3 14			
LEEUWIN SB/SEM OLD BRIDGE CLLR	TY LY	25 29							25 29			
LILLYPLLY NOBLEWINE MERCHANT	TY LY	2							2			
LTTL PGN P GRTREASURY WN EST	TY LY	1175 1472							1175 1472			
LNDMN BIN PN GRTREASURY WN EST	TY LY	871 1024					871 1024					
LONGVW I KNB RSWINE MERCHANT	TY LY	13 36							13 36			
LONGVW WHPPT SBWINE MERCHANT	TY LY	2 24							2 24			
MADFISH RIESLNGBLUEWATER WN COT	TY LY	7 4							7 4			
MARQS PHLP HLLYGRATEFUL PALATE	TY LY	1991							1991			
MARGN VRDLHN HVSOUTHERN STARZ	TY LY	9 139							9 139			

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			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
MITOLO JSTR VMTVINTUS WINES	TY LY	10							10			
MOLYDKR VIOLNSTMOLLYDOOKER INT	TY LY	33							33			
NEPENTHE SV BLCCAPITAL W&S CO	TY LY	40							40			
OLD PLAINS P GRVINE STREET IMP	TY LY	3							3			
OLD PLAINS P GRVINE STREET IMP	TY LY	18							18			
ORL JACB MOSCTOPERNOD RCRD USA	TY LY	37							37			
ORL JACB MOSCTOPERNOD RCRD USA	TY LY	2772							2772			
ORLDO JACB RSLGPERNOD RCRD USA	TY LY	1							1			
ORLDO JC PN GRGPERNOD RCRD USA	TY LY	3710					1295		2415			
ORLDO JC PN GRGPERNOD RCRD USA	TY LY	2857							2857			
PENFLD HYPD RSLTREASURY WN EST	TY LY	2							2			
PENFLD HYPD RSLTREASURY WN EST	TY LY	13							13			
PIKE&JOYCE P GRUSA WINE WEST	TY LY	2							2			
PIKES RIESLING USA WINE WEST	TY LY	6							6			
PILLAR BOX WHT QUINTESSENTIAL	TY LY	5							5			
PRIMO EST BIONDUSA WINE WEST	TY LY	1							1			
R HAMILTON RSLNMHW LIMITED	TY LY	3							3			
R HAMILTON VGNERMHW LIMITED	TY LY	8							8			
R HAMILTON VGNERMHW LIMITED	TY LY	4							4			
ROBERT OTLY GEWWINE MERCHANT	TY LY	8							8			
ROCKY GLY RSLNGUSA WINE WEST	TY LY	3							3			
ROCKY GLY RSLNGUSA WINE WEST	TY LY	2							2			
RSMNT DMN P GRGTREASURY WN EST	TY LY	3							3			
RSMNT DMN P GRGTREASURY WN EST	TY LY	560							560			
RUTHRGLN ALLNCEUSA WINE WEST	TY LY	4							4			
SHTSBRK SAV BLCMHW LIMITED	TY LY	2							2			
SHOOFLY BUZ CUTOLD BRIDGE CLLR	TY LY	41							41			
SHOOFLY BUZ CUTOLD BRIDGE CLLR	TY LY	1							1			
SHOOFLY FRECKLEOLD BRIDGE CLLR	TY LY	591							591			
SLIPSTREAM SV BEPICUREAN WINES	TY LY	2							2			
SLIPSTREAM SV BEPICUREAN WINES	TY LY	23							23			
STARVEDOG SV BLCONSTELLATION	TY LY	1							1			
TALTARNI SV BLCCLOS DU VAL WN	TY LY	3							3			
TAMAR RDG RSLNGLAIRD AND CO	TY LY	6							6			
TORBRECK WD SEMWINE MERCHANT	TY LY	23							23			
2 HND LV/MNY SMTERLATO WNS INT	TY LY	1								1		
W BLSS RSLNG GLTREASURY WN EST	TY LY	5							5			
W BLSS RSLNG GLTREASURY WN EST	TY LY	1							1			
WAGTAIL RIESLINGWINE MERCHANT	TY LY	12							12			
WAKEFLD CV RSLGAMERICN WN DIST	TY LY	1							1			
WOOP WOOP VRDLHEPICUREAN WINES	TY LY	2							2			
WOOP WOOP VRDLHEPICUREAN WINES	TY LY	14							14			
YALUMBA MSM MUSNEGOCIANTS USA	TY LY	1									1	
YANGARRA ROUSNEKENDALL-JACKSON	TY LY	3							3			
YELLW TL MOSCTODEUTSCH FAM W&S	TY LY	10881					6395		4486			
YELLW TL MOSCTODEUTSCH FAM W&S	TY LY	1934					820		1114			
YELLW TL PN GRGDEUTSCH FAM W&S	TY LY	20208					12776		7432			
YELLW TL PN GRGDEUTSCH FAM W&S	TY LY	16992					9844		7148			
YELLW TL RSLNG DEUTSCH FAM W&S	TY LY	11280					6394		4886			
YELLW TL RSLNG DEUTSCH FAM W&S	TY LY	11839					7666		4173			
YLLW TL RS P GRDEUTSCH FAM W&S	TY LY	744							744			
YLLW TL RS P GRDEUTSCH FAM W&S	TY LY	877							877			
YELLW TL SAV BLDEUTSCH FAM W&S	TY LY	6104					3200		2904			
YELLW TL SAV BLDEUTSCH FAM W&S	TY LY	4189					2381		1808			
TOTALTY		76076			982	36760		38094	240			
TOTALTY		58522			3079	29069		25967	406		1	
GREECE	* * * *											
ALPHA EST AXIA CAPITAL W&S CO	TY LY	39							39			
ARGYROS ATL RSEWINEBOW INC	TY LY	22							22			
ARGYROS ATLTS RWINEBOW INC	TY LY	1							1			
ARGYROS ATLTS RWINEBOW INC	TY LY	14							14			
ARGYROS ATLTS WWINEBOW INC	TY LY	2							2			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
BOU TRI KRETKS RTERLATO WNS INTTY LY		51							51			
BOU TRI KRETKS WTERLATO WNS INTTY LY		48							48			
BOU TRI MOSCHOFLTERLATO WNS INTTY LY		57							57			
BOU TRI NEMEA RTERLATO WNS INTTY LY		1							1			
BOU TARI NAOUSSATERLATO WNS INTTY LY		61							61			
BOU TRI SNTRNI WTERLATO WNS INTTY LY		45							45			
CAMBS KORINTHI AWINE MERCHANT TY LY		28							28			
CAMBAS MNTNA ATWINE MERCHANT TY LY		35							35			
CAMBAS MSCHFLOWINE MERCHANT TY LY		1							1			
CAMBS NM RS ATWINE MERCHANT TY LY		57							57			
CHRISOHOOU RPSNWINE MERCHANT TY LY		12							12			
CLAUS RETSINA STELLAR IMP CO TY LY		168						168				
CRETA OLYMPA WHWINE MERCHANT TY LY		1							1			
DM FOIVS MYESISLAIRD AND CO TY LY		17							17			
DM SIGLS SNTRNICAPITAL W&S CO TY LY		61							61			
ELIOS MED RED TERLATO WNS INTTY LY		43							43			
14-18H ROSE WINEBOW INC TY LY		54							54			
GAI'A AGIORGTKOWINEBOW INC TY LY		11							11			
GAI'A NTOS AGTKWINEBOW INC TY LY		9							9			
GAI'A 14/18 RSEWINEBOW INC TY LY		36							36			
GAI'A NTS NEMEA WINEBOW INC TY LY		5							5			
GAI'A NTS NEMEA WINEBOW INC TY LY		39							39			
GAI'A NTS PLPNSWINEBOW INC TY LY		26							26			
GAI'A NTS PLPNSWINEBOW INC TY LY		49							49			
GENTILIN ROBOLAWINEBOW INC TY LY		10							10			
HRLFTS ATHNSSDIWINEBOW INC TY LY		2							2			
HATZMCHLS SYRAHWINEBOW INC TY LY		1							1			
LOUKATOS MUSCATLAIRD AND CO TY LY		3							3			
LOUKATOS MUSCATLAIRD AND CO TY LY		4							4			
LYRARAKIS ASSYRLAIRD AND CO TY LY		5							5			
KLIMA XYNOMAVROSOUTHERN W&S TY LY		1							1			
MUSCAT D LIMNOSWINE MERCHANT TY LY		7							7			
MUSCAT LIMNS GCWINE MERCHANT TY LY		4							4			
MY BG FT GK AGRWINE MERCHANT TY LY		128							128			
MY BG FT GK SAVWINE MERCHANT TY LY		84							84			
MEGPNOS SAVTINOSOUTHERN W&S TY LY		5							5			
NASKOS MSCHFLROLAIRD AND CO TY LY		1							1			
NASKOS MSCHFLROLAIRD AND CO TY LY		68							68			
MEDITERRA MRMBLWINE MERCHANT TY LY		22							22			
MEDITERRA XRLTHWINE MERCHANT TY LY		11							11			
SKOURAS ZOE RSECAPITAL W&S CO TY LY		13							13			
SPRPOLS ML RSEWINEBOW INC TY LY		15							15			
SKOURAS MSCHLFRCAPITAL W&S CO TY LY		33							33			
SKOURAS RED CAPITAL W&S CO TY LY		1							1			
SKOURAS M OENOSCAPITAL W&S CO TY LY		17							17			
SPIROPOULOS REDWINEBOW INC TY LY		7							7			
SPIROPOULOS REDWINEBOW INC TY LY		3							3			
VASSILIOU AMBLN WINEBOW INC TY LY		3							3			
VATISTAS CB AGISOUTHERN W&S TY LY		1							1			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
VAENI NAO XINMVL	LAIRD AND CO	TY 54							54			
ZACHARIAS CB SV	LAIRD AND CO	TY 3							3			
ZACHARIAS MRLT	LAIRD AND CO	TY 3							3			
	TOTALTY	1407						168	1239			
	TOTALTY	383						220	163			
PORTUGAL	* * * *											
ADEGA PEOGS RED	GATEWAY WN & SPT	TY 18							18			
ARCA NOVA VN VR	FRONTIER WN IMP	TY 12							12			
AVELEDA GRNLD SL	WINEBOW INC	TY 22							22			
AVELEDA VNHO VR	WINEBOW INC	TY 530							530			
		LY 561							561			
BROADBNT VIN VR	BROADBENT SLCTN	TY 75							75			
		LY 76							76			
CABRIZ COLHEITA	GATEWAY WN & SPT	TY 49							49			
		LY										
CASA CMPTSL VRD	WORLD SHPRS IMP	TY 1							1			
		LY 3							3			
CASA FERNHA V GB	BROADBENT SLCTN	TY 12							12			
		LY										
CASA FRNHA ESTV	BROADBENT SLCTN	TY 25							25			
		LY 12							12			
CASA VLA VRD VN	DE GARCIA ASSOCT	TY 204							204			
		LY 494							494			
CASA SNTR DAO TDE	GARCIA ASSOCT	TY 38							38			
		LY 117							117			
CASAL BRNCO RB	DEPRINCE FINE	TY 10							10			
		LY 93							93			
CASAL GRC VV RSV	VINTAGE IMPORTS	TY 97							97			
		LY										
CHRYSEIA DOURO	PREMIUM PORT WNT	TY 19							19			
		LY										
CICONIA WHITE	TRI-VIN IMPORTS	TY 58							58			
		LY										
CONDE VILLAR VV	WINE MERCHANT	TY 48							48			
		LY										
CONDE VIMSO RED	GATEWAY WN & SPT	TY 5							5			
		LY 2							2			
DOMINI PLUS DOU	PALM BAY IMPRTS	TY 2							2			
		LY 2							2			
DONA ERMLMDA R	GATEWAY WN & SPT	TY 5							5			
		LY 1							1			
DOURAL TINTO RD	PALATEUR IMPRTS	TY 69							69			
		LY										
DUORUM COLHEITA	WINEBOW INC	TY 14							14			
		LY 181							181			
E A ALENTEJO	DEPRINCE FINE	TY 77							77			
		LY 99							99			
ESPGUERO VNHO	WORLD SHPRS IMP	TY 1							1			
		LY 3							3			
EUGENIO D ALND	DEPRINCE FINE	TY 1							1			
		LY 13							13			
FIUZA NATIVE RD	WORLD SHPRS IMP	TY 6							6			
		LY 3							3			
FIUZA NATIVE WH	WORLD SHPRS IMP	TY 11							11			
		LY										
FIUZA NATVE R	WORLD SHPRS IMP	TY 1							1			
		LY										
FONSCA JM DOMN	PALM BAY IMPRTS	TY 4							4			
		LY 14							14			
FONSCA PRQT RED	PALM BAY IMPRTS	TY 64							64			
		LY 133							133			
FONSCA PRQT RES	PALM BAY IMPRTS	TY 8							8			
		LY										
FONSCA PRQT R	PALM BAY IMPRTS	TY 80							80			
		LY 104							104			
FONSCA PRQT M	PALM BAY IMPRTS	TY 4							4			
		LY 48							48			
FONSCA PRQT W	PALM BAY IMPRTS	TY 32							32			
		LY										
FONSCA PRQT CL	PALM BAY IMPRTS	TY 1							1			
		LY										
FONSCA JM TW V	PALM BAY IMPRTS	TY 937							937			
		LY 670							670			
GAZELA ROSE	EVATON INC	TY 178							178			
		LY 74							74			
GAZELA VNHO VR	EVATON INC	TY 2225							2225			
		LY 1788							1788			
LANCERS ROSE	PALM BAY IMPRTS	TY 696					696					
		LY 728					728					
MATEUS ROSE	MHW LIMITED	TY 1920					1589		331			
		LY 1874					1447		427			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE											
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml			
MRQ BOR ALENTJ	OHGC IMPORTS INC	18								18				
		196								196				
MURLHS MNCO VRD	GATEWAY WN & SPT	12								12				
PILHEIROS RED	CAPITAL W&S CO	17								17				
		667								667				
OCTAVE ALVARINH	LUNEAU USA INC	28								28				
		142								142				
QNTA CBZ CLHT R	GATEWAY WN & SPT	1								1				
		2								2				
QNTA CRST DR R	BROADBENT SLCTN	61								61				
		11								11				
QNTA GMRZ ALVRHP	R GRISLEY CO	75								75				
		93								93				
QNTA CRST DR R	BROADBENT SLCTN	3								3				
		7								7				
QNTA GRRDA GRRD	WINEBOW INC	5								5				
		4								4				
QNTA GRRD V TNT	WINEBOW INC	395								395				
		65								65				
QNTA VLLDO DOUR	CAPITAL W&S CO	49								49				
		139								139				
QUATRO CASTAS	GATEWAY WN & SPT	66								66				
		315								315				
QNTA GMRZ ESPDRP	R GRISLEY CO	345								345				
		57								57				
QNTA GMZ LOURERP	R GRISLEY CO	101								101				
		14								14				
QNTA CRRGSA DROP	R GRISLEY CO	44								44				
		26								26				
QNTA RORZ PRAZO	PREMIUM PORT WNT	17								17				
		31								31				
QNTA CRST DR WH	BROADBENT SLCTN	5								5				
		12								12				
QUEVEDO OSCARS	P R GRISLEY CO	62								62				
		71								71				
QUTA CRST FLOR	BROADBENT SLCTN	27								27				
		13								13				
QNTA FRN PIRES	CAPITAL W&S CO	10								10				
		1								1				
QNTA PSSDR PSSA	WINEBOW INC	45								45				
		1								1				
QUINTA CSL BNC	CODEPRINCE FINE	25								25				
		1200								1200				
QUINTA VL MEAO	MAJESTC W&S USA	11								11				
		21								21				
RAMOS LOIOS RED	WINEBOW INC	96								96				
		633								633				
RAMOS LOIOS WHT	WINEBOW INC	99								99				
		1								1				
RAMOS TRINCADE	WINEBOW INC	13								13				
		261								261				
RED LEG SHZ/ARG	DE GARCIA ASSOCT	6								6				
		318								318				
RGNGS MLGC V V	R GATEWAY WN & SPT	345								345				
		1492								1492				
SOGRAPE	EVATON INC	1212								1212				
		1499								1499				
SOGRP CLBRG AT	EVATON INC	6								6				
		10								10				
STRNO CNHA ALQV	CAPITAL W&S CO	6								6				
		6								6				
STRNO CNH 2WR	LDCAPITAL W&S CO	39								39				
		13								13				
TERRA D LOBS R	DEPRINCE FINE	1								1				
		27								27				
VINHA CONCHAS	DEPRINCE FINE	126								126				
		1								1				
VNHA CNCHS EST	RDEPRINCE FINE	2285								2285				
		2175								2175				
		8565								8565				
		12559								12559				
	TOTAL	10850								10850				
	TOTAL	14734								14734				
ARGT CAB SAUV	* * * *													

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
ALAMOS MENDOZA	NORTH WALES WNSTY	1							1			
ALTA VISTA CLSCKOBRAND CORP		8							8			
BEN MARCO	WINE MERCHANT	36							36			
BRAMARE	HOBBS PAUL WNY	2							2			
BRAMRE LUJN CYOWINE MERCHANT		3							3			
CASARENA MNDZ	SOUTHERN STARZ	9							9			
CATENA AGRELO	WINEBOW INC	144							144			
CATENA ZAP MENDWINEBOW INC		49							49			
CATENA ZAP MENDWINEBOW INC		4							4			
CHAKANA MENDOZAMAJESTC W&S USATY		1							1			
DONA PAULA EST SUTTER HOME WNYTY		26							26			
CNCHA XPLOR CABBANFI VINTNERS		494							494			
CRIOS	WINE MERCHANT	822							822			
DM JN BSQT TPGTBUENA CEPA WINETTY		782							782			
FAM ZUCCDI MNDZWINESELLERS LTD		3							3			
FAMIGLIA BINCHICAPITAL W&S CO		33							33			
EL FELINO	HOBBS PAUL WNY	34							34			
FABRE MONTMAYOUSOUTHERN WN GRPTTY		22							22			
FELNO VNA COBOSWINE MERCHANT		26							26			
FINCA DECERO	VINTUS WINES	11							11			
FNCA SPHNA TPGTGAUCHO IMPORTS		11							11			
FUNKY LLAMA	VISION WNE&SPRTTY	3							3			
GOULART CLASSICSOUTHERN STARZ		844			385				459			
GOUQUENHEIM	OENOPHILIA INC	1023							1023			
GUGUNHM ESTACNSOENOPHILIA INC		41							41			
LOS CARDOS	SUTTER HOME WNYTY	2							2			
MARRASO MENDOZAAVENIU BRANDS		1							1			
MAIPE	THE WINE BOSS	180							180			
MAIPU ROBLE CABCAPITAL W&S CO		1							1			
MISTERIO	SOUTHERN W&S	9							9			
MRCS JMS MDZ CBCONSTELLATION		24							24			
NAVRRO CRRS CABDIAGEO CHAT ESTTY		802					3525		802			
NIETO SNTNR RESWINEBOW INC		486					3925		486			
PASO DE PIEDRA WILLM-HRRSN IMPTY		1							1			
RIGLOS GRAN	WINE MERCHANT	296							296			
RIO DIAMANTE	VINE CONNECTIONTY	1							1			
RIO PERDIDO MDZSOUTHERN STARZ		17							17			
STA JULA CAB RSWINESELLERS LTD		133							133			
SALENTEIN RESRVPALM BAY IMPRTTY		6							6			
SANTA JULIA ORGWINESELLERS LTD		3							3			
SEPTIMA MENDOZAAVENIU BRANDS		12							12			
SUSANA BALBO	VINE CONNECTIONTY	26							26			
TRAPICHE CAB RSWINE GROUP		14							14			
TRIVENTO RESERVBANFI VINTNERS		551							551			
TZRZS ANDS CB SMOET HENNESSY		711							711			
		905							905			
		915							915			
		387							387			
		460							460			

# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE										
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml		
UMBRAL D L TMS	FRUIT O THE VN	4								4			
		10								10			
VALENTIN BIANCH	QUINTESSENTIAL	11								11			
		15								15			
VL ACEQUIAS RES	DESCHERE WN&SP	77								77			
		77								77			
	TOTAL	9243			385		3525			5333			
	TOTAL	10256					3925			6331			
ARGT CHARDN	* * * *												
ALAMOS MENDOZA	NORTH WALES WNS	36								36			
		1								1			
ALTA VISTA LIND	KOBRAND CORP	5								5			
		2								2			
ALTOSUR	GAUCHO IMPORTS	6								6			
		6								6			
ANORO	WINE MERCHANT	2								2			
		2								2			
BLACK ELK MEND	USA WINE WEST	85								85			
		220								220			
BODEGA ELENA DM	NORTH WALES WNS	777								777			
		30								30			
BODEGA NORTON	TGIC IMPORTERS	5								5			
		232								232			
BROQUEL CHRDN	WINE GROUP	8								8			
		183								183			
BUDINI MENDOZA	WINE MERCHANT	4								4			
		4								4			
CATENA MENDOZA	WINEBOW INC	68								68			
		68								68			
CRIOS SN BALBO	VINE CONNECTION	10								10			
		24								24			
DOM JN BOUSQUET	BUENA CEPA WINE	4								4			
		6								6			
ELSA CHARDONNAY	QUINTESSENTIAL	14								14			
		1								1			
FAMIGLIA BINCHI	CAPITAL W&S CO	4								4			
		2								2			
FINCA EL PRTLLO	PALM BAY IMPR	10								10			
		4								4			
FINCA LA LINDA	SHIFFRIN SELCT	4								4			
		14								14			
FINCA SOPHENIA	GAUCHO IMPORTS	4								4			
		4								4			
FINGER PRINTS	USA MNDZ VL GRP	78								78			
		78								78			
FUNKY LLAMA	VISION WNE&SPR	957					384			573			
		1353					512			841			
GOUGNHM MENDOZA	OENOPHILIA INC	7								7			
		2								2			
LUCA ALTS MNDZ	WINEBERRIES LTD	3								3			
		3								3			
LUIGI BOSCA RES	SHIFFRIN SELCT	5								5			
		6								6			
MISTERIO	SOUTHERN W&S	255								255			
		255								255			
MRCJ JM MDZ CHR	CONSTELLATION	3843					3843						
		5202					5202						
MAIPE	THE WINE BOSS	1								1			
		7								7			
OMBU SAN RAFAEL	DE GARCIA ASSO	79								79			
		190								190			
NAVRRO CRRS CHR	DIAGEO CHAT EST	38								38			
		378								378			
NIETO SNTNR RES	WINEBOW INC	12								12			
		134								134			
RIO DIAMANTE	VINE CONNECTION	17								17			
		78								78			
SALENTEIN RESR	PALM BAY IMPR	11								11			
		14								14			
SANTA JULIA ORG	WINESELLERS LTD	19								19			
		9								9			
TILIA	WINEBOW INC	4								4			
		8								8			
TRIVENTO GLD R	BANFI VINTNERS	1								1			
		1								1			
TRPCHE FALL CHR	WINE GROUP	7					7						
		387					387						
TERRAZAS CHARD	MOET HENNESSY	381								381			
		294								294			
TRRZ AND CHR R	MOET HENNESSY	27								27			
		9								9			
VINA COBOS FLN	WINE MERCHANT	17								17			
		17								17			
	TOTAL	6548					4234			2314			
	TOTAL	9050					6101			2949			
ARGT MALBEC	* * * *												



# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
ACHAVAL FERRER	TGIC IMPORTERS	7							7			
ALAMOS MENDOZA	NORTH WALES WNS	4276							4276			
ALAMOS SLCN MEN	NORTH WALES WNS	16							16			
ALMA NEGRA BNRD	WINEBOW INC	997							997			
ALMA NEGRA BNRD	WINEBOW INC	219							219			
ALTA MAX	PIO IMPORTS	4							4			
ALTA VSTA S ALZK	OBAND CORP	1							1			
ALTA VISTA CLSCK	OBAND CORP	1							1			
ALTA VSTA FN MNK	OBAND CORP	1							1			
ALTA VSTA GR RSK	OBAND CORP	1							1			
ALTA VISTA LINDK	OBAND CORP	4							4			
ALTA VSTA S SRNK	OBAND CORP	4							4			
ALTA VSTA S TMSK	OBAND CORP	3							3			
ALTA VSTA TR SLK	OBAND CORP	13							13			
ALTIVO CLASSIC	USA WINE WEST	2							2			
ALTIVO RES MEND	USA WINE WEST	33							33			
ALTOCEDRO AN CR	VINO DEL SOL	148							148			
ALTOCEDRO AN CR	VINO DEL SOL	55							55			
ALTOS L HMG MAL	GIULIANA IMPORT	9							9			
ALTOS L HMG MAL	GIULIANA IMPORT	35							35			
ALTO LAS TACAS	GIULIANA IMPORT	52							52			
ALTO LAS TACAS	GIULIANA IMPORT	35							35			
ANORO MENDOZA	WINE MERCHANT	134							134			
ANORO MENDOZA	WINE MERCHANT	37							37			
ANORO MENDOZA	WINE MERCHANT	9							9			
BDGA RURAL RUTN	SOUTHERN W&S	1							1			
BDGS FLCHS GR R	MONSIEUR TOUTON	2							2			
BDGS FLCHS GR R	MONSIEUR TOUTON	17							17			
BDGS LURTON RSV	WINE MERCHANT	26							26			
BDGS LURTON RSV	WINE MERCHANT	99							99			
BELASCO LLAMA	CABERNET CORP	31							31			
BEN MARCO	WINE MERCHANT	26							26			
BEN MARCO	WINE MERCHANT	8							8			
BLACK BOX MALB	CONSTELLATION	7330				7330						
BLACK BOX MALB	CONSTELLATION	5658				5658						
BLACKSTN WNMK	CONSTELLATION	17							17			
BODEGA ELENA DM	NORTH WALES WNS	2501							2501			
BODEGA ELENA DM	NORTH WALES WNS	198							198			
BROQUEL MALBEC	WINE GROUP	825							825			
BROQUEL MALBEC	WINE GROUP	1062							1062			
BODEGA NORTON	TGIC IMPORTERS	15							15			
BODEGA NRTN RES	TGIC IMPORTERS	742							742			
BODEGA NRTN RES	TGIC IMPORTERS	706							706			
BOTA BOX MENDZ	DELICATO VNYRDS	2371				2371						
BOTA BOX MENDZ	DELICATO VNYRDS	17							17			
BOTA BOX MENDZ	DELICATO VNYRDS	58							58			
CALLIA ALTA MLB	PALM BAY IMPRTS	337							337			
CALLIA ALTA MLB	PALM BAY IMPRTS	2							2			
CASA DE CAMPO	D'ANDREA WN LIQ	68							68			
CASA DE CAMPO	D'ANDREA WN LIQ	313							313			
CARLA CHIARO RS	AUSTRAL WN MRCH	54							54			
CARMELO PATTI	SOUTHERN W&S	5							5			
CASARENA MNDZ	SOUTHERN STARZ	19							19			
CATENA ALTA	WINEBOW INC	7							7			
CATENA MENDOZA	WINEBOW INC	14									14	
CATENA MENDOZA	WINEBOW INC	268							5		263	
CATENA ZAP MEND	WINEBOW INC	107							107			
CATENA ALTA	WINEBOW INC	11							11			
CATENA PADRILL	SOUTHERN W&S	292							292			
CASA MARGUERY	SOUTHERN WN GRP	15							15			
CNCHA XPLR MLB	CANFI VINTNERS	750							750			
CNCHA XPLR MLB	CANFI VINTNERS	749							749			

# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
FRONTERA MALBEC	BANFI VINTNERS	8939				7725			1214			
		7323				6036			1287			
COLORES D S RES	TREASURY WN EST	1511							1511			
		1508							1508			
CRIOS MENDOZA	WINE MERCHANT	39							39			
		38							38			
CRIOS ROSE	VINE CONNECTION	511							511			
		512							512			
CRUZ ANDINA MDZ	SOUTHERN W&S	1							1			
		3							3			
CUEVA MANOS RSV	THE WINE BOSS	34							34			
CUMA ORGANIC	WILDMAN SONS	1							1			
		34							34			
CUPCAKE MENDOZA	WINE GROUP	3368							3368			
		2720							2720			
PULENTA LA FLORD	'ANDREA WN LIQ											
		2							2			
DEL FIN DM RESV	GAUCHO IMPORTS	11							11			
DISENO	CONSTELLATION											
		25							25			
DISENO OLD VINE	CONSTELLATION	2027							2027			
		849							849			
DURIGUTTI MNDZ	SOUTHERN WN GRP	38							38			
		14							14			
DNA PLA SL BDG	SUTTER HOME WNY	12							12			
DONA PAULA EST	SUTTER HOME WNY	350							350			
		20							20			
ECLPSE ACNGA RSH	HOLDEN JAMES WNT											
		2							2			
EL FELINO	HOBBS PAUL WNY	576							576			
		588							588			
EL ENEMIGO	WINEBOW INC	65							65			
EL PORTILLO	PALM BAY IMPRTS	2							2			
		49							49			
ELSA VNYD MALB	CAPITAL W&S CO	1							1			
		3							3			
FABRE MONTMY GR	SOUTHERN WN GRP	28							28			
		7							7			
FABRE MONTMY R	SOUTHERN WN GRP	34							34			
		46							46			
FAMILIA AGUEROS	SUSA MNDZ VL GRP	110							110			
		107							107			
FETZER MENDOZA	FETZER VINYARDS	11				11						
FINGER PRINTS	USA MNDZ VL GRP	229							229			
FINCA ORG GR R	SMHW LIMITED	4							4			
FNCA SPHNA TP	GAUCHO IMPORTS	45							45			
		8							8			
FNCA SPHNA TP	GAUCHO IMPORTS	1							1			
		1							1			
FINCA DCRO AGR	L CAPITAL W&S CO	17							17			
FILUS RESERVE	BRONCO WINE CO	12							12			
FLICHMAN RESER	PASTERNAK WINE	1375							1375			
		1262							1262			
FUNKY LLAMA	VISION WNE&SPRT	2380			1257	406			717			
		3148			1806				1342			
GRAFFIGNA CNTNR	PERNOD RCRD USA	1022							1022			
		1084							1084			
GRAFFIGNA GR R	PERNOD RCRD USA	4							4			
		5							5			
GOULART CLASSICS	SOUTHERN STARZ	58							58			
		121							121			
GOULART MARSHLL	SOUTHERN STARZ											
		87							87			
GOGNHM MNDZA R	SOENOPHILIA INC	36							36			
		1							1			
HACNDA PLTA ZGL	FRUIT O THE VNS	19							19			
		24							24			
HACND P ARO RSV	FRUIT O THE VNS											
		3							3			
GESTOS	PASTERNAK WINE	620							620			
GOUGHNM ESTACN	SOENOPHILIA INC	72							72			
ICHANKA	CAPITAL W&S CO	30							30			
MAIPE ROSE MLB	THE WINE BOSS	63							63			
LAGARDE P VINAS	MHW LIMITED	48							48			

# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
KSANA	VINO DEL SOL	TY 3 LY 13							3			
GASCON MALBEC	NORTH WALES WNS	TY 6457 LY 6134							6457			
KAIKEN MENDOZA	CAPITAL W&S CO	TY 28 LY							28			
LA POSTA COCINA	VINE CONNECTION	TY 81 LY 63							81			
LA POSTA PAULCI	WINE MERCHANT	TY 8 LY							8			
LOS CARDOS	SUTTER HOME WNY	TY 3 LY							3			
LAYER CAKE MND	ZONE TRUE VINE	TY 2222 LY 2082							2222			
LUCA	VINE CONNECTION	TY 30 LY 33							30			
LUIGI BSCA DOC	SHIFFRIN SELCTN	TY 4 LY							4			
LUIGI BOSCA RESS	SHIFFRIN SELCTN	TY 11 LY							11			
FINCA LA LINDA	SHIFFRIN SELCTN	TY 13 LY 39							13			
MAIPE MENDOZA	THE WINE BOSS	TY 46 LY 70							46			
MAPEMA MENDOZA	WINE MERCHANT	TY 49 LY 29							49			
LA BRUJA	MHW LIMITED	TY 2 LY							2			
MAIRENA MENDOZA	LUXE COLLCTIONS	TY 7 LY							7			
MARTINO MENDOZA	SOUTHERN WN GRP	TY 3 LY							3			
LA POSTA PZLLA	WINE MERCHANT	TY 11 LY 54							11			
LOS NEVADOS MDZ	DAVID BOWER WNET	TY 1 LY							1			
LAMADRID MENDOZ	VINO DEL SOL	TY 2 LY 104							2			
MASSIMO MENDOZA	DELICATO VNYRDS	TY 42 LY							42			
MEDRANO	BRONCO WINE CO	TY 27 LY							27			
MAIPU SUBLIMIS	CAPITAL W&S CO	TY 46 LY							46			
MELIPAL	VINO DEL SOL	TY 21 LY 4							21			
MARC&BARR PERDR	SOUTHERN W&S	TY 1 LY 1							1			
MAIPU MENDOZA	CAPITAL W&S CO	TY 4 LY 89							4			
MENDEL MENDOZA	WINE MERCHANT	TY 39 LY 11							39			
MONTE QUIETO 3	MAJESTC W&S USA	TY 2 LY 890							2			
LUNTA MENDOZA	WINE MERCHANT	TY 19 LY							19			
MAIPE RESERVE	THE WINE BOSS	TY 79 LY							79			
MRCS JMS MENDOZ	CONSTELLATION	TY 4747 LY 4460					4747					
MISTERIO	SOUTHERN W&S	TY 2429 LY 2093							2429			
MOUNTAIN DOOR	SOUTHERN W&S	TY 1045 LY							1045			
N	FREIXENET USA	TY 7 LY 9							7			
NANDU MENDOZA	FOLIO WINE CO	TY 1235 LY 1259							1235			
NIETO SNTNR CDS	WINEBOW INC	TY 1 LY							1			
NIETO SNTNR RES	WINEBOW INC	TY 18 LY 12							18			
NIETO SNTR NCAN	WINEBOW INC	TY 13 LY							13			
NVRRO CRRS MLBC	DIAGEO CHAT EST	TY 1650 LY 1743							1650			
OMBU SAN RAFAEL	DE GARCIA ASSOCT	TY 378 LY 563							378			
PANNOTIA MENDOZ	MAJESTC W&S USA	TY 6 LY							6			
PASCUAL TOSO RST	GIC IMPORTERS	TY 3 LY							3			
PASO DE PIEDRA	WILLM-HRRSN IMP	TY 183 LY 179							183			
PUNTO FINAL CLS	WINEBOW INC	TY 188 LY 371							188			
PUNTO FINAL RES	WINEBOW INC	TY 801 LY							801			

# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
PIPER RANCH	SOUTHERN W&S	3750							3750			
R MNDVI PVT SEL	CONSTELLATION	23							23			
RUTA 22 NEUQUEN	DEUTSCH FAM W&S	15							15			
		212							212			
REDWOOD CRK MDZ	NORTH WALES WNS	1795					1795					
		1441					1441					
RIO PERDIDO MDZ	SOUTHERN STARZ	104							104			
RENCR PNT FN CL	WINEBOW INC	2							2			
		6							6			
RIGLOS GRAN MLB	WINE MERCHANT	6							6			
RIO DIAMANTE	VINE CONNECTION	15							15			
		95							95			
RODOLFO	CABERNET CORP	8							8			
		2							2			
SANTA ANA CUYO	WINE GROUP	2043							2043			
		2090							2090			
SEPTIMA MENDOZA	AVENIU BRANDS	2084							2084			
		1808							1808			
YELLOW + BLUE	SOIF J INC	357							357			
		543							543			
SALENTEIN PRIM	PALM BAY IMPRTS	5							5			
		6							6			
SALENTEIN RESR	PALM BAY IMPRTS	7							7			
		40							40			
STA JLA MLBC R	WINESELLERS LTD	99							99			
		116							116			
SANTA JULIA ORG	WINESELLERS LTD	9							9			
		117							117			
SUSANA BALBO	WINE MERCHANT	15							15			
		17							17			
SOTTANO RES	FAMMHW LIMITED	33							33			
TAMARI RESERVA	TERLATO WNS INT	1474							1474			
		1179							1179			
TERCOS MENDOZA	GLOBAL VYRD IMP	73							73			
TIKAL AMORIO	VINE CONNECTION	128							128			
		30							30			
TRAPICHE	WINE GROUP	1542							1542			
		1622							1622			
TRPCH FALL CYO	WINE GROUP	1369				1369						
		1250				1250						
TRAPCHE AHUMAD	WINE GROUP	2							2			
		5							5			
TRAPICHE OLIVE	WINE GROUP	1							1			
		2							2			
TRAPICHE ORLLN	WINE GROUP	5							5			
		36							36			
TIKAL ORGANIC	VINE CONNECTION	36							36			
TRIVENTO RESER	BANFI VINTNERS	3009							3009			
		2953							2953			
TRPCH DM SRMT	WINE GROUP	4							4			
		4							4			
TRPCH MLBC OAK	WINE GROUP	1009							1009			
		1650							1650			
TRIVENTO EOLO	BANFI VINTNERS	2							2			
		2							2			
TRIVENTO GLD R	BANFI VINTNERS	16							16			
		11							11			
TORINO DD MAL	BWCWILDMAN SONS	8							8			
		7							7			
TRRZ AND MLB R	SMOET HENNESSY	962							962			
		997							997			
TRRZS ANDS ML	BMOET HENNESSY	1514							1514			
		1666							1666			
TAPIZ MLBC MDZ	VINO DEL SOL	4							4			
		116							116			
UMBRAL D L T	MPSFRUIT O THE VNS	1							1			
		1							1			
VALENTIN BIANCH	QUINTESSENTIAL	13							13			
		47							47			
VL ACEQUIAS RE	DESCHERE WN&SPT	151							151			
		151							151			
VINA ALICIA	WILLM-HRRSN IMP	9							9			
		9							9			
VINA ANTIGUA B	NPIO IMPORTS	570							570			
		815							815			
VINA COBOS BR	MWINE MERCHANT	9							9			
		9							9			
VINA ESTBAN R	SVICTORI JOSEPH	622							622			
		713							713			
VINA OBVIO M	NZTHE WINE BOSS	16							16			
		59							59			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
VISTALBA TOMEROSAN FRAN WN EXCTY		1							1			
		99							99			
WALNUT CRST MENBANFI VINTNERS		2704				2704						
WEINERT MALBEC WINE MERCHANT		17							17			
XUMEK	EPIC WINES	33							33			
		11							11			
XUMEK SAN JUAN FRUIT O THE VNSTY		1							1			
		108							108			
ZAPHY CUYO WINE GROUP		50							50			
ZOLO MENDOZA VINO DEL SOL		2							2			
ZUCCARDI Q MNDZWINESELLERS LTD		24							24			
		60							60			
ZUCCARDI SERIE AMAJESTC W&S USATY		2							2			
		2							2			
	TOTALTY	90588			12327	17388	357	60502			14	
	TOTALTY	74604			8714	11937	543	53147			263	
ARGT MERLOT	* * * *											
ALTA VISTA LINDKOBAND CORP		3							3			
CICCHITTI MEND ARTISAN COLLECTTY		18							18			
		428							428			
CNCHA XPLOR MRLBANFI VINTNERS		413							413			
COBOS FLNO MRLTWINE MERCHANT		1							1			
DONA PAULA EST SUTTER HOME WNYTY		16							16			
		1							1			
EL FELINO HOBBS PAUL WNY		1							1			
FELNO VNA COBOSWINE MERCHANT		19							19			
FINCA SOPHNA RSGAUCHO IMPORTS		13							13			
GOUGNHM ESTACNSOENOPHILIA INC		33							33			
GOUGNHM MENDOZAENOPHILIA INC		5							5			
		5							5			
MRCJ JM MDZ MRLCONSTELLATION		2639				2639						
		3445				3445						
NVRRO CRRS PRIVDIAGEO CHAT ESTTY		10							10			
		420							420			
OMBU DE GARCIA ASSOCTY		1							1			
		159							159			
SANTA FLORNTINADE GARCIA ASSOCTY		8							8			
		371							371			
SNTA JULIA MRLTWINESELLERS LTD		5							5			
TILIA WINEBOW INC		2							2			
		9							9			
	TOTALTY	3165				2639		526				
	TOTALTY	4854				3445		1409				
ARGT OTHR RED	* * * *											
ALAMOS RED MNDZNORTH WALES WNSTY		314							314			
		213							213			
ALTA VSTA ATMPRKOBAND CORP		3							3			
		1							1			
ALTA VISTA ALTOKOBAND CORP		1							1			
AMANCAYA CB/MLBPASTERNAK WINE		6							6			
		19							19			
ACHAVL FRR QUMRTGIC IMPORTERS		3							3			
B NOEMIA A LISAWINE MERCHANT		4							4			
BDGA POESA PSDBMONSIEUR TOUTONTY		1							1			
		8							8			
BDGA WNRT CRSCWINE MERCHANT		29							29			
		17							17			
BDGS LRTN SY/MBWINE MERCHANT		3							3			
BEN MRCO EXPRVWINE MERCHANT		5							5			
BODEGA ELENA DMNORTH WALES WNSTY		1387							1387			
		90							90			
C BASSO CB/MLBCSOUTHERN WN GRPTY		2							2			
		21							21			
CALVULCURA SOUTHERN STARZ		32							32			
		6							6			
CARO CB SV/MLBCPASTERNAK WINE		3							3			

# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
CHACRA BARDA PNKOB	BRAND CORP	2							2			
CNCHA XPLR CRMN	BANFI VINTNERS	488							488			
CRIOS BNRDA SYH	WINE MERCHANT	427							427			
ECOLGCA SHZ/MLB	DE GARCIA ASSOCT	784							784			
ELSA BONARDA	QUINTESSENTIAL	6							6			
FAMILIA AGU PRM	MUSA MNDZ VL GRP	35							35			
DEBUT MLBC/CAB	USA MNDZ VL GRP	322							322			
LA DANIELA TEMPL	AIRD AND CO											
DURIGUTTI BONRD	SOUTHERN WN GRP	42							42			
FUNKY LLAMA SHZ	VISION WNE&SPRT	1254					702		552			
FUNKY LLAMA P N	VISION WNE&SPRT	1846					749		1097			
FINCA L LND TMP	SHIFFRIN SELCTN	1233							1233			
FLCHMN PAISAJE	SOUTHERN W&S	673							673			
FURQUE SYRAH	CAPITAL W&S CO	1							1			
FURQUE TEMPRN	CAPITAL W&S CO	1							1			
FURQUE 3 CEPAS	CAPITAL W&S CO	2							2			
GOUGHNM EST SR	HOENOPHILIA INC	34							34			
GOGNHM B MND SY	HOENOPHILIA INC	39							39			
GOGNHM B ESN SY	HOENOPHILIA INC	1							1			
GOULRT ML/CB R	SOUTHERN STARZ	3							3			
GOGNHM MND TEM	POENOPHILIA INC	46							46			
HAT IN RING SHZ	MAJESTC W&S USA	1							1			
HECTOR MELI BON	HAND PICKED SEL	5							5			
ICHANKA BONARD	CAPITAL W&S CO	147							147			
LUCA ALTOS P NR	WINE MERCHANT	37							37			
LA POSTA COCINA	WINE MERCHANT	10							10			
MAIPE BONARDA	THE WINE BOSS	12							12			
MAIRENA BONARD	LOW COUNTRY IMP	114							114			
MANOS NEGRS PNR	VINO DEL SOL	35							35			
MASI PSO D TPNG	FOLIO WINE CO	30							30			
LUCA LABRD SYR	WINE MERCHANT	23							23			
MENDEL UNUS	WINE MERCHANT	3							3			
MONTEPIO	HAND PICKED SEL	34							34			
MONTE QUIETO R	MAJESTC W&S USA	105							105			
NIETO SNT PN NR	WINEBOW INC	74							74			
NIETO SNTR BNRD	WINEBOW INC	7							7			
NIETO SNT NCAN	WINEBOW INC	57							57			
NVRRO CRRS SYR	DIAGEO CHAT EST	5							5			
NOTRO	HAND PICKED SEL	5							5			
NOTRO FUNDACION	HAND PICKED SEL	1							1			
LUCA BESO DANTE	WINE MERCHANT	258							258			
RENACER ENAMORE	WINEBOW INC	147							147			
RIGLOS GR CORTE	WINE MERCHANT	34							34			
PERLITA MAL/SYR	DOURTHE USA	6							6			
		14							14			
		25							25			
		1							1			
		24							24			

# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
SALNTN RSRV P NPALM BAY IMPRTS	TY	1							1			
LY												
SALENTEIN NUMNAPALM BAY IMPRTS	TY	3							3			
LY		4							4			
SEPTIMA SYRAH AVENIU BRANDS	TY	353							353			
LY		344							344			
SEPTIMA GRN RSVAVENIU BRANDS	TY	3							3			
LY												
SNTA JL OR TEMPWINESELLERS LTD	TY	10							10			
LY												
SNTA JULIA PN NWINESELLERS LTD	TY	6							6			
LY												
STA JLA OR BNRDWINESELLERS LTD	TY	7							7			
LY		6							6			
SOPHENIA SYNTHSGAUCHO IMPORTS	TY	6							6			
LY												
SUSAN BLB BROSWINE MERCHANT	TY	4							4			
LY		7							7			
TIKAL JUBILO VINE CONNECTION	TY	5							5			
LY												
TIKAL PATRIOTA VINE CONNECTION	TY	22							22			
LY		4							4			
TILIA BONARDA WINEBOW INC	TY	29							29			
LY		7							7			
TRIVENTO RS SRHBANFI VINTNERS	TY	543							543			
LY		695							695			
TRPCH CASK P NRWINE GROUP	TY	530							530			
LY		584							584			
TRVNTD AMD MLBCBANFI VINTNERS	TY	270							270			
LY		1							1			
TRZZ CHV CB/MLBMOET HENNESSY	TY	1							1			
LY												
URRACA LNGLY RSPALATEUR IMPRTS	TY	1							1			
LY												
VNA MAIPU TRRNTUSA WINE WEST	TY	175							175			
LY												
VISTALBA CB/MLTSAN FRAN WN EXCT	TY	98							98			
LY												
VISTALBA CRT C WINE MERCHANT	TY	13							13			
LY												
XUMEK SYRAH EPIC WINES	TY	5							5			
LY		29							29			
ZUCCRDI BNRDA AMAJESTC W&S USAT	TY	88							88			
LY		1210							1210			
ZUCCRDI Q TMPNLWINESELLERS LTD	TY	368							368			
LY												
ZUCCARDI ZETA WINESELLERS LTD	TY	3							3			
LY												
		TOTAL	10326				702		9624			
		TOTAL	8154				749		7405			
ARGT OTHR WHT * * * *												
ALTA MAX TRRNTSPIO IMPORTS	TY	3							3			
LY												
ALAMOS TORRNTSNORTH WALES WNST	TY	591							591			
LY		540							540			
ALTIVO CLS TORRUSA WINE WEST	TY	6							6			
LY		22							22			
ALTA VSTA P TORKOBRAND CORP	TY	17							17			
LY		68							68			
ALTOSUR SAV BLCGAUCHO IMPORTS	TY	17							17			
LY		3							3			
ALTOSUR TORRNTSGAUCHO IMPORTS	TY	11							11			
LY		7							7			
ANDELUNA TUPNGTSAN FRAN WN EXCT	TY	7							7			
LY		89							89			
BDGS LRTN PN GRWINE MERCHANT	TY	51							51			
LY		5							5			
BDGS LURTON TORWINE MERCHANT	TY	7							7			
LY												
BLACK BOX MSCTOCONSTELLATION	TY	924				924						
LY												
CALLIA ALTA TORPALM BAY IMPRTS	TY	20							20			
LY		125							125			
CASA CAMPO TRRND'ANDREA WN LIQT	TY	34							34			
LY		46							46			
CASARENA SV BL SOUTHERN STARZ	TY	45							45			
LY												
CRIOS BLBO TRRVINE CONNECTION	TY	192							192			
LY		191							191			
PULENTA FLOR SBD'ANDREA WN LIQT	TY	6							6			
LY		3							3			
DEBUT CHD/CH BLUSA MNDZ VL GRPT	TY	100							100			
LY												
CALLA ALT P GRGPALM BAY IMPRTS	TY	9							9			
LY		27							27			
DISENO TORRNTSCONSTELLATION	TY	261							261			
LY		199							199			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
DM J BSQT CH/PGBUENA CEPA WINET	TY											
LY		2								2		
DONA PAULA EST SUTTER HOME WNY	TY	1								1		
LY		2								2		
DNA PLA EST TORSUTTER HOME WNY	TY	11								11		
LY		8								8		
ECOLGCA TRNT/CHDE GARCIA ASSOCT	TY	369								369		
LY		397								397		
FILUS TORRONTESBRONCO WINE CO	TY	49								49		
LY												
FINCA E PRT S BPALM BAY IMPRTS	TY	1								1		
LY		150								150		
FINCA L LND TORSHIFFRIN SELCTNT	TY											
LY		5								5		
FINCA LND VGNR SHIFFRIN SELCTNT	TY	9								9		
LY		6								6		
FUNKY LLAMA P GVISION WNE&SPRT	TY	1060								1060		
LY		706								706		
FUNKY LLAMA SB VISION WNE&SPRT	TY	646								646		
LY		763								763		
GOUGNHM TOR MOMOENOPHILIA INC	TY	54								54		
LY												
GRAN LRTN CORTEWINE MERCHANT	TY	2								2		
LY												
GOULART TORRNTESOUTHERN STARZ	TY	51								51		
LY		150								150		
GRAFFIGNA P GRGPERNOD RCRD USAT	TY	690								690		
LY		690								690		
LA YUNTA TORNTSSOUTHERN WN GRP	TY	42								42		
LY		19								19		
MAPEMA SAUV BLCWINE MERCHANT	TY	33								33		
LY		2								2		
MARCUS JMS RSLNCONSTELLATION	TY	5514					5514					
LY		5608					5608					
J&F LRTN TRRTEWINE MERCHANT	TY	26								26		
LY												
NIETO SNT RS TRWINEBOW INC	TY	976								976		
LY		128								128		
NIETO SNT NCANRWINEBOW INC	TY											
LY		3								3		
RIO SCO EST TORMHW LIMITED	TY	165					165					
LY		263					263					
RIO DIAMNTE SAVVINE CONNECTION	TY	9								9		
LY		44								44		
ORFILA SAV BLNCPROTECOM INC	TY	12								12		
LY		86								86		
LA POSTA CC BDBVINE CONNECTION	TY	22								22		
LY												
MIDDLE SIS MSCTDELICATO VNYRDS	TY	1203								1203		
LY												
MENDEL SEMILLONWINE MERCHANT	TY	3								3		
LY												
MAIPE TORRONTES THE WINE BOSS	TY	4								4		
LY												
PIRCAS NGRS TORLAIRD AND CO	TY	3								3		
LY												
SANTA ANA TRRNTWINE GROUP	TY	589								589		
LY		731								731		
SNTA JL OR TORRWINESELLERS LTD	TY	2								2		
LY		15								15		
SNTA JLA PN GRGWINESELLERS LTD	TY											
LY		8								8		
SNTA JLA PL TORRWINESELLERS LTD	TY	5								5		
LY												
SNTA JULIA VIOWINESELLERS LTD	TY	1								1		
LY		14								14		
STA JLA P GR(+)WINESELLERS LTD	TY	19								19		
LY												
TILIA TORRONTESWINEBOW INC	TY											
LY		5								5		
TRIVENTO RS TORBANFI VINTNERS	TY	975								975		
LY		1098								1098		
TRPCH CV SB/SEMWINE GROUP	TY	7					7					
LY		337					337					
TRVNTO AMDO SURBANFI VINTNERS	TY	11								11		
LY												
TRRZ AND TOR RSMOET HENNESSY	TY											
LY		12								12		
VALNTN BCH SV BQUINTESSENTIAL	TY	1160								1160		
LY		90								90		
VNA ANTGUA UGNIPIO IMPORTS	TY	281								281		
LY		467								467		
YELLOW + BL TORSOIF J INC	TY	238							238			
LY		397							397			
ZOLO SV BL MENDVINO DEL SOL	TY	1								1		
LY		37								37		
ZAPHY TRRNT CUYWINE GROUP	TY	21								21		
LY												



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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE										
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml		
ZOLO TORRONTES	VINO DEL SOL	TY 8 LY 24								8 24			
ZUCCRDI CHR VGNMAJESTC W&S USA		TY 98 LY 1547								98 1547			
ZUCCRDI SER TORWINESELLERS LTD		TY 1726 LY								1726			
	TOTALTY	18398			924	5686	238	11550					
ARGT OTHER	* * * *	TOTALTY 15139				6208	397	8534					
ALTOSUR MBC/RSEGAUCHO IMPORTS		TY 66 LY								66			
CALLA ALT SHIRZPALM BAY IMPRTS		TY 10 LY 6								10 6			
FABRE MNTMY RSESOUTHERN WN GRP		TY 8 LY								8			
FINCA OR MB/RSEMHW LIMITED		TY 75 LY								75			
HACNDA PLTA REFFRUIT O THE VNST		TY 38 LY								38			
GALLO F PNK MSCNORTH WALES WNST		TY 480 LY				480							
LA FLOR MLB RSEWINE MERCHANT		TY 59 LY								59			
TIASTA ROSE	FRUIT O THE VNST	TY 23 LY								23			
ZONDA ROSE	FRUIT O THE VNST	TY 43 LY								43			
	TOTALTY	802				480		322					
CHLE CAB SAUV	* * * *	TOTALTY 6						6					
ANAKENA	SOUTHERN W&S	TY 962 LY 61				962	61						
ANDES PEAKS BIBBANFI VINTNERS		TY 7 LY 1809			7								
APALTAGUA EST	GLOBAL VYRD IMP	TY 1 LY 1								1 1			
APALTAGUA RES	GLOBAL VYRD IMP	TY 2 LY								2			
ARAUCANO	CAPITAL W&S CO	TY 42 LY 10								42 10			
ARBOLEDA CAB CVWILDMAN SONS		TY 15 LY								15			
C LAPSTLE CB SVMOET HENNESSY		TY 389 LY 167								389 167			
C LPSTL CUV CABMOET HENNESSY		TY 181 LY								181			
CARMEN CAB SAUVSUTTER HOME WNY		TY 237 LY 22								237 22			
CNCHA CD RS PRVBANFI VINTNERS		TY 72 LY 91								72 91			
CNCHA MLCHR C SBANFI VINTNERS		TY 18 LY								18			
CNCHA CS DB CABBANFI VINTNERS		TY 3378 LY 3017								3378 3017			
CNCHA TRNYO CABBANFI VINTNERS		TY 6 LY 4								6 4			
CNDE VLQZ ACNQAWAISLER IMPORTS		TY 2 LY								2			
CONO SUR BICYCLVINEYARD BRANDS		TY 550 LY				550							
SUNRISE CAB SAVBANFI VINTNERS		TY 10 LY 2273				10	2273						
COUSINO CAB RSVWINEBOW INC		TY 16 LY 67								16 67			
D MRTNO LGDO RSOPICI IMPORT COT		TY 33 LY 710								33 710			
D MRTNO 347 RESOPICI IMPORT COT		TY 13 LY 28								13 28			
DOMUS AUREA MV GLOBAL VYRD IMP		TY 1 LY								1			
ERRZURZ CAB SAVVINTUS WINES		TY 83 LY								83			
FRONTERA CB SV BANFI VINTNERS		TY 10993 LY 10120				9863	8775	1130	1345				
GRAN RESERVA	BANFI VINTNERS	TY 32 LY								32			
HARAS ESTATE	STE MICHELLE WNT	TY 183 LY								183			
HARAS ELEGANCE	STE MICHELLE WNT	TY 5 LY								5			
LAS PARCELAS	BROTHERHOOD WNY	TY 1593 LY								1593			
LOS BOLDOS CB SDREYFUS ASHBY		TY 6 LY 963								6 963			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
GATO NEGRO CB	SSHAW-ROSS IMP	1493				1493						
		1521				1521						
LOS VASCOS CB	SPASTERNAK WINE	863							863			
		1108							1108			
LOS VSCOS CB	RSPASTERNAK WINE	1							1			
		1							1			
MONTES CLASSIC	TGIC IMPORTERS	265							265			
NATURA COL VLLY	BANFI VINTNERS	1216							1216			
		941							941			
PACFCO SUR CR	COCELLARS EDGE	14							14			
		25							25			
NOVAS GRAN RSV	BANFI VINTNERS	13							13			
		13							13			
NOVAS	BANFI VINTNERS	13							13			
ROOT 1 CAB SAUV	CLICK IMPORTS	1002							1002			
		1306							1306			
S CRLNA FAM CAB	MHW LIMITED	254							254			
		160							160			
SNTA RTA RS CAB	PALM BAY IMPRTS	946							946			
		829							829			
SNTA RTA MR CAB	PALM BAY IMPRTS	86							86			
		74							74			
SANTA EMA CB SV	TGIC IMPORTERS	273				273						
		6				6						
TABALI RESERVA	SOUTHERN WN GRP	28							28			
		5							5			
TORRES LS MULAS	DREYFUS ASHBY	31							31			
		4							4			
TORRES ST DIGNA	DREYFUS ASHBY	29							29			
		2							2			
TERRA ANDNA CAB	PALM BAY IMPRTS	2							2			
TERRANOBLE	WINEBOW INC	3							3			
		10							10			
TERRANOBLE RSRV	WINEBOW INC	29							29			
		4							4			
VERAMONTE CB SV	HUNEEUS VINTNER	4							4			
VNA CASA BSQ RSM	MARKAT GROUP	5							5			
		13							13			
VNA MNT GRS RSV	PALM BAY IMPRTS	21							21			
		5791				5791						
		5968				5968						
	TOTAL	30475			7	18942			11526			
	TOTAL	32051			1809	18604			11638			
CHLE CHARDNNY	* * * *											
AMARAL	PALM BAY IMPRTS	3							3			
		2							2			
ANDES PEAKS BIB	BANFI VINTNERS	77			77							
		1520			1520							
ARBOLEDA CHRDN	WILDMAN SONS	17							17			
C LAPOSTLLE CHR	MOET HENNESSY	1							1			
		358							358			
C LPSTL CUV CHR	MOET HENNESSY	62							62			
		130							130			
C MOLINA CHR R	SSHAW-ROSS IMP	5							5			
		176							176			
CALINA CHRDR	SVKENDALL-JACKSON	111							111			
		154							154			
CARMEN CHARDNN	YSUTTER HOME WNY	6							6			
CNCHA AMLIA CHR	BANFI VINTNERS	15							15			
		7							7			
FRONTERA CHRDN	BANFI VINTNERS	12390				11764			626			
		13551				12857			694			
CNCHA CSL WOOD	BANFI VINTNERS	783							783			
		680							680			
CNCHA MQ CSA CH	BANFI VINTNERS	27							27			
		32							32			
CNCHA TRIO RES	BANFI VINTNERS	2							2			
		4							4			
CORDILLERA CHR	DVINTAGE IMPORTS	4							4			
		12							12			
COUSINO CHR RSV	WINEBOW INC	32							32			
		79							79			
CONO SUR C V	VINEYARD BRANDS	147							147			
		190							190			
CONO SUR ORGAN	VINEYARD BRANDS	14							14			
COPA DEL RAY	MAJESTC W&S USA	3							3			
		1473							1473			
D MRTNO LGDO R	SOPICI IMPORT COT	18							18			
		29							29			

# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
ERRAZURIZ CHARDVINTUS WINES	TY	34							34			
ERRZURZ W FRMNTVINTUS WINES	TY	28							28			
GRAN RESERVA BANFI VINTNERS	TY	48							48			
LEYDA CL CHRDNWINEBOW INC	TY	8							8			
HARAS ESTATE STE MICHELLE WNTY	TY	8							8			
HARAS CHARACTERSTE MICHELLE WNTY	TY	5							5			
LLAI LLAI BIO DEUTSCH FAM W&STY	TY	10							10			
LOS VASCOS COLCPASTERNAK WINE	TY	16							16			
NATURA CASA VLYBANFI VINTNERS	TY	806							806			
PKNT SILVER COLBRONCO WINE CO	TY	242							242			
ROYAL BITCH CHRVICTORI JOSEPH	TY	332							332			
SNTA RTA 120 CHPALM BAY IMPRTS	TY	193							193			
SNTA RTA MR CHRPALM BAY IMPRTS	TY	296							296			
SNTA RTA RS CHRPALM BAY IMPRTS	TY	11							11			
TABALI RES ESPCSOUTHERN WN GRPTY	TY	9							9			
TERRANOBLE WINEBOW INC	TY	9							9			
VALDVS0 CHRDRSLAIRD AND CO	TY	9							9			
VERAMONTE CHRDRHUNEEUS VINTNERTY	TY	6							6			
VNA CASA BSQ RSMARKAT GROUP	TY	2							2			
VNA MNT GRS RSVPALM BAY IMPRTS	TY	9							9			
WALNUT CR CHARDBANFI VINTNERS	TY	6							6			
WM COLE ALBAMARMAJESTC W&S USATY	TY	4886				4886						
LA PALMA RS CHRRCORUS BRANDS	TY	5031				5031						
GATO NEGRO CHRDRSHAW-ROSS IMPRTS	TY	39							39			
	TY	1							1			
	TY	1141				781			360			
	TY	1282				837			445			
	TY	21536			77	17431			4028			
	TY	27480			1520	18725			7235			
CHILE MALBEC * * * * *												
ANDES PEAKS BIBBANFI VINTNERS	TY	460			460							
CALCU RESERVA GLOBAL VYRD IMPTY	TY	1193			1193							
CALTRRA TRIBUTEAVENIU BRANDS	TY	5							5			
CNCHA CS DIABLOBANFI VINTNERS	TY	2							2			
CRBT CYN VL CNTWINE GROUP	TY	14							14			
ESTAMPA COLCHAGAMERICAN EST WNTY	TY	1759							1759			
MONTES CLASSIC TGIC IMPORTERS	TY	3356				3356						
WOODBRIDGE VLLECONSTELLATION	TY	1678				1678						
	TY	8							8			
	TY	685							685			
	TY	661							661			
	TY	2808				2808						
	TY	114				114						
	TY	9083			460	6164			2459			
	TY	3660			1193	1792			675			
CHILE MERLOT * * * * *												
ANDES PEAKS BIBBANFI VINTNERS	TY	8			8							
C LAPSTLE MERLMOET HENNESSY	TY	1478			1478							
C LAPSTLE CLSSMOET HENNESSY	TY	1							1			
C LPSTL CUV MRLMOET HENNESSY	TY	12							12			
CALTRRA MLT RSVAVENIU BRANDS	TY	11							11			
CARMEN GRN RSVASUTTER HOME WNTY	TY	11							11			
FRONTERA MERLOTBANFI VINTNERS	TY	1							1			
	TY	10							10			
	TY	11003				11003						
	TY	11638				11638						
CNCHA CS DB MRLBANFI VINTNERS	TY	1343							1343			
	TY	1398							1398			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE										
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml		
CNCHA MQ CS MRL	BANFI VINTNERS	TY 15 LY 17							15 17				
SUNRISE MERLOT	BANFI VINTNERS	TY 12 LY 1485					12 1485						
COPA DEL RAY	MAJESTC W&S USA	TY 3 LY 1475								3 1475			
COUSINO MERLOT	WINEBOW INC	TY 8 LY 73								8 73			
ERRAZURIZ MERLT	VINTUS WINES	TY 1 LY								1			
MONTES CLASSIC	TGIC IMPORTERS	TY 1 LY 240								1 240			
NATURA MERLOT	BANFI VINTNERS	TY 623 LY 480								623 480			
SNTA RTA 120 ME	PALM BAY IMPRTS	TY 268 LY 326								268 326			
VERAMONTE RES	HUNEEUS VINTNERTY	LY 1476								1476			
WALNUT CR MERLT	BANFI VINTNERS	TY 7500 LY 8060					7495 7586			4 474			1
	TOTAL	TY 20806 LY 28171			8 1478		18510 20709			2287 5984			1
CHLE OTHR RED	* * * *												
ALMAVIVA	DIAGEO CHAT ESTTY	LY 6 LY 6								6 6			
ANAKENA CARMENRS	SOUTHERN W&S	TY 818 LY 10					818 10						
ANKNA ONA BLENDS	SOUTHERN W&S	TY 232 LY 252								232 252			
ANTIYAL MAIPO	GLOBAL VYRD IMPTY	LY 46 LY 10								46 10			
APALTAGUA CRMNR	GLOBAL VYRD IMPTY	LY 3 LY 1								3 1			
APLTGUA RSV CRM	GLOBAL VYRD IMPTY	LY 3 LY 11								3 11			
APLTGUA RSV P N	GLOBAL VYRD IMPTY	LY 11								11			
ARAUCANO CRMNR	CAPITAL W&S CO	TY 18 LY 45								18 45			
ARAUCANO PN NR	CAPITAL W&S CO	TY 5 LY								5			
ARBOLEDA CMN MV	WILDMAN SONS	TY 18 LY								18			
ARBOLEDA SYRAH	WILDMAN SONS	TY 3 LY								3			
ARESTI EST CRMNR	BROADBENT SLCTNTY	LY 2 LY 21								2 21			
C LPSTL ALX SYRMO	ET HENNESSY	TY 4 LY 9								4 9			
C LAPSTL CLS AP	MOET HENNESSY	TY 3 LY								3			
C LPSTL BORB W	MOET HENNESSY	TY 1 LY								1			
C LPSTL CV CRMNR	MOET HENNESSY	TY 13 LY 19								13 19			
C LPSTL CLS CRMNR	MOET HENNESSY	TY 19 LY 3								19 3			
C MOLINA PNT RSS	HAW-ROSS IMPRTS	TY 24 LY 404								24 404			
C MOLINA SHZ RSS	HAW-ROSS IMPRTS	TY 2 LY 204								2 204			
CALCU RED	GLOBAL VYRD IMPTY	LY 24								24			
CALINA CARM RSV	KENDALL-JACKSONTY	LY 220 LY 193								220 193			
CARMEN RES SHRZ	SUTTER HOME WNYTY	LY 1 LY								1			
CARMN G RSV CR	SUTTER HOME WNYTY	LY 43								43			
CHILENS RSV CRM	MHW LIMITED	TY 6 LY								6			
CNCHA CD RS PRV	BANFI VINTNERS	TY 2 LY 15								2 15			
CNCHA CS DB CR	BANFI VINTNERS	TY 2433 LY 2106								2433 2106			
CNCHA CS DB SHZ	BANFI VINTNERS	TY 702 LY 637								702 637			
CONO SUR VSN P	VINEYARD BRANDSTY	LY 4 LY 14								4 14			
CONO SR ORG P	VINEYARD BRANDSTY	LY 47 LY 5								47 5			
CNCHA MQ CS CR	BANFI VINTNERS	TY 22 LY 6								22 6			
CYT FRONTRA SHZ	BANFI VINTNERS	TY 5985 LY 6179					5985 6179						
DEMRTNO CRM LGD	MAJESTC W&S USA	TY 480								480			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
FRNTRA CB S/MRL	BANFI VINTNERS	TY 16889 LY 20559				15543 17151			1339 2129			7 1279
FRNTRA CRMENERE	BANFI VINTNERS	TY 5400 LY 4772				5400 4772						
CNCHA TRNYO CRM	BANFI VINTNERS	TY 15 LY 12							15 12			
CNCHA TRNYO SRH	BANFI VINTNERS	TY 3 LY 3							3 3			
CORDILLERA CRNA	VINTAGE IMPORTS	TY 1 LY 28							1 28			
CONO SR CAB CRM	VINEYARD BRANDS	TY 17 LY 26							17 26			
CONO SUR PN NR	VINEYARD BRANDS	TY 484 LY 478							484 478			
CONO SR CRM PMO	VINEYARD BRANDS	TY 8 LY 8							8 8			
D MRTNO 347 CRM	OPICI IMPORT COT	TY 8 LY 36							8 36			
D MARTINO CRMNR	MAJESTC W&S USA	TY 2 LY 11							2 11			
D MRTNO CAB/MLB	OPICI IMPORT COT	TY 39 LY 11							39 11			
D MRTNO LGD SRH	OPICI IMPORT COT	TY 15 LY 7							15 7			
EAGLE ROCK P NR	SHAW-ROSS IMP	TY 175 LY 9							175 9			
EMILIANA COYAM	BANFI VINTNERS	TY 9 LY 289							9 289			
ERASMO	PALM BAY IMP	TY 27 LY 27							27 27			
ERASMO RS CALIB	PALM BAY IMP	TY 88 LY 12							88 12			
ERRZRZ CRMN SNG	VINTUS WINES	TY 88 LY 12							88 12			
ESCUDO ROJO RED	CONSTELLATION	TY 280 LY 134							280 134			
BOUCHON CRM/SYR	VINA J BOUCHON	TY 26 LY 26							26 26			
LAS MRCDES ESMB	VINA J BOUCHON	TY 1 LY 1							1 1			
GR ARACNO CM ALC	CAPITAL W&S CO	TY 119 LY 119							119 119			
GRAN RESV CRMNR	BANFI VINTNERS	TY 684 LY 632							684 632			
HARAS CAB/CRMNR	STE MICHELLE RP	TY 7 LY 11							7 11			
LEYDA PN BRISAS	WINEBOW INC	TY 1 LY 4							1 4			
LEYDA CLSC PN N	WINEBOW INC	TY 1 LY 1							1 1			
LLAI LLAI PN NR	DEUTSCH FAM W&S	TY 195 LY 195							195 195			
LAS PRCLAS CRMN	BROTHERHOOD WNY	TY 1293 LY 121							1293 121			
MOMENTOS CARMNR	SOUTHERN W&S	TY 987 LY 987							987 987			
MAQUIS LIEN COL	MAJESTC W&S USA	TY 21 LY 25							21 25			
OVEJA NG CARIGN	MHW LIMITED	TY 30 LY 30							30 30			
PARGUA PARG II	MAJESTC W&S USA	TY 32 LY 32							32 32			
MAYCAS LMR SYRH	BANFI VINTNERS	TY 1 LY 8							1 8			
NATURA CRMNR CV	BANFI VINTNERS	TY 1103 LY 878							1103 878			
OVEJA NG CF/CRM	MHW LIMITED	TY 1 LY 1							1 1			
MONTES ALPHA M	TGIC IMPORTERS	TY 7 LY 4							7 4			
MONTES CAB/CAR	TGIC IMPORTERS	TY 1 LY 34							1 34			
ROYAL BCH SZ RSV	VICTORI JOSEPH	TY 536 LY 468							536 468			
PALO ALTO RESRV	FETZER VINYARDS	TY 205 LY 127							205 127			
PKNT S C CRMNR	EBRONCO WINE CO	TY 272 LY 384							272 384			
MONTES FOLLY SH	TGIC IMPORTERS	TY 7 LY 7							7 7			
MONTES PRPL AN	TGIC IMPORTERS	TY 4 LY 4							4 4			
MONTES LM PN NR	TGIC IMPORTERS	TY 250 LY 201							250 201			
S CRLNA MRLT/CB	MHW LIMITED	TY 7 LY 108					7 108					

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE											
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml			
OOPS CAB FRANC	AVENIU BRANDS	TY LY 1								1				
ROOT 1 CARMENRE	CLICK IMPORTS	TY LY 829 906								829 906				
RITUAL PNT NOIR	HUNEEUS VINTNER	TY LY 55								55				
PALIN CARMENERE	MONTECASTELLI	TY LY 3								3				
S CRLNA CB/MRL	TMHW LIMITED	TY LY 5 807						5 807						
SENA RED BLEND	WILDMAN SONS	TY LY 1								1				
SNTA HLN CRMN	REMISA IMPORTS	TY LY 1 14								1 14				
SNTA HLN CRM	NGMISA IMPORTS	TY LY 1 3								1 3				
SNTA HLN CRM	RSMISA IMPORTS	TY LY 3 336								3 336				
SNTA RTA FLR	CBPALM BAY IMPRTS	TY LY 1								1				
SNTA RTA 120	CRPALM BAY IMPRTS	TY LY 258 229											258 229	
SNTA RTA RS	CRPALM BAY IMPRTS	TY LY 14 544								14 544				
SNTA RTA MR	CRPALM BAY IMPRTS	TY LY 12 69								12 69				
SNTA RTA TRPL	CPALM BAY IMPRTS	TY LY 5 10								5 10				
MORANDE CARM	REMAJESTC W&S USA	TY LY 59								59				
S CRLNA P NR	RSMHW LIMITED	TY LY 11								11				
NEYEN ESP	APLTASOUTHERN W&S	TY LY 2								2				
TABALI P NR	RESSOUTHERN WN GRP	TY LY 6								6				
TABALI SRZ RES	SOUTHERN WN GRP	TY LY 1 4								1 4				
TABALI RD BL	RSSOUTHERN WN GRP	TY LY 8								8				
TERRA ANDNA	CRPALM BAY IMPRTS	TY LY 2								2				
TERRNBL GR	CRMWINEBOW INC	TY LY 15 23								15 23				
TERRNBL P NR	RSWINEBOW INC	TY LY 5								5				
TERRNBL SYH	RSWINEBOW INC	TY LY 5 16								5 16				
TORRES CARMEN	REDREYFUS ASHBY	TY LY 24 74								24 74				
VALDVSO CARM	RSLAIRD AND CO	TY LY 4								4				
VALDVSO CB F	SVLAIRD AND CO	TY LY 4								4				
VALDVSO CBLO	LCLAIRD AND CO	TY LY 5 5								5 5				
VALDVSO ECLAT	LAIRD AND CO	TY LY 2 4								2 4				
VERAMNTE PRIM	HUNEEUS VINTNER	TY LY 48 560								48 560				
VERAMNTE RS	CRMHUNEEUS VINTNER	TY LY 4								4			497	
VERAMONTE PN	RSHUNEEUS VINTNER	TY LY 10								10				
VNA MTGRS CB/SH	PALM BAY IMPRTS	TY LY 10 85								10 85				
VNA MTGR CRM	RSPALM BAY IMPRTS	TY LY 27 30								27 30				
VNA MTGR AN	NIQPALM BAY IMPRTS	TY LY 1								1				
TABALI CRMNR	RSSOUTHERN WN GRP	TY LY 8								8				
WALNUT CR	CRMNRBANFI VINTNERS	TY LY 210 951						210 951						
	TOTAL	TY LY 41049						27968		12816			265	
	TOTAL	TY LY 45254						29978		13271		497	1508	
CHLE OTHR WHT	* * * *													
AMARAL SAV	BLNCPALM BAY IMPRTS	TY LY 9								9				
ARBOLEDA SAV	BLWILDMAN SONS	TY LY 2								2				
ANAKENA SAV	BLCSOUTHERN W&S	TY LY 4501 84						1663 84		2838				
ANKNA ONA	BLENDSSOUTHERN W&S	TY LY 94 92								94 92				
ARESTI EST SV	BBROADBENT SLCTNT	TY LY 13 34								13 34				

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE										
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml		
ARESTI EQ SV BL	BROADBENT SLCTNTY												
	LY	25											25
C LAPSTLE SV BL	MOET HENNESSY	528											528
	LY	695											695
C MOLINA SAV RS	SHAW-ROSS IMP	12											12
	LY	443											443
CALITERRA SB RS	AVENIU BRANDS												
	LY	1											1
CASA MARN GWZTR	CAPITAL W&S CO	3											3
	LY												
CASA MARN SV BL	CAPITAL W&S CO	1											1
	LY												
CASBLNC NMBS SB	SOUTHERN W&S	4											4
	LY	230											230
CNCHA T LH SV BB	BANFI VINTNERS												
	LY	2											
CNCHA TRI RS SB	BANFI VINTNERS	2											2
	LY	13											13
CNCHA TRNYO SAV	BANFI VINTNERS	7											7
	LY	10											10
CONO SR ORG S BV	VINEYARD BRANDS												
	LY	10											10
CNCHA DBLO S B	BANFI VINTNERS	1295											1295
	LY	1122											1122
FRONTERA PN GR	BANFI VINTNERS	2082						2082					
	LY												
FRONTERA SAV BL	BANFI VINTNERS	8247						8247					
	LY	8254						8254					
CONO SUR RSLING	VINEYARD BRANDS	224											224
	LY	91											91
CONO SUR BICYCL	VINEYARD BRANDS	639						639					
	LY												
CONO SUR SB VS	VINEYARD BRANDS												
	LY	33											33
COUSINO DI RSLG	WINEBOW INC	5											5
	LY	2											2
D MARTINO SV BL	MAJESTC W&S USA	12											12
	LY	27											27
D MRTNO 347 SB	OPICI IMPORT COT	9											9
	LY	30											30
ERRZURZ SAV BL	CVINTUS WINES	14											14
	LY	11											11
ERRZRZ EST SV	BVINTUS WINES	43											43
	LY												
ERRZRZ SNG S BL	VINTUS WINES	26											26
	LY	9											9
HACNDA ARC SV	BCAPITAL W&S CO	15											15
	LY												
LA PALMA SAV BL	CORUS BRANDS	5											5
	LY	1											1
LAS PARCELAS	BROTHERHOOD WNY	2846											2846
	LY												
FRONTERA MOSCAT	BANFI VINTNERS	1861						1861					
	LY												
GRYPHUS SAV BL	WINE MERCHANT	1											1
	LY	13											13
HARAS SV BL EST	STE MICHELLE WNT	9											9
	LY	7											7
LEYDA SV BL CLS	WINEBOW INC	16											16
	LY	26											26
MONTES CLSC S BT	GIC IMPORTERS	229											229
	LY	230											230
NATURA GEWURZTR	BANFI VINTNERS												
	LY	7											7
NATURA SAV BLNC	BANFI VINTNERS	825											825
	LY	768											768
PENLLN CV SV BL	GLOBAL VYRD IMP	55											55
	LY												
PALO ALTO RS SV	FETZER VINYARDS	276											276
	LY	167											167
NUEVO MUNDO SB	LAIRD AND CO	2											2
	LY												
RANCR PNTD SV	BWINEBOW INC	4											4
	LY	10											10
ROOT 1 SAUV BL	CLICK IMPORTS	746											746
	LY	763											763
S CRLNA CH/SV	BMHW LIMITED												
	LY	3						3					
SNTA HLNA SV	RSMISA IMPORTS												
	LY	4											4
SNTA RTA 120 SB	PALM BAY IMPR	116											116
	LY	128											127
SNTA HL SB G	RSMISA IMPORTS	4											4
	LY	6											6
SNTA RTA MR SB	PALM BAY IMPR	1											1
	LY	9											9
SNTA RTA FLR SB	PALM BAY IMPR	1											1
	LY	1											1

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE										
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml		
SNTA RTA RS SB	PALM BAY IMPRTS	6							6				
		25							25				
TABALI SV BL RSS	SOUTHERN WN GRPT	2							2				
		21							21				
TERRA AND SV BL	PALM BAY IMPRTS	2							2				
TERRNBL SV B RS	WINEBOW INC	12							12				
		35							35				
TERRANBL V S SB	WINEBOW INC	5							5				
		26							26				
TERRANOBLE SV B	WINEBOW INC	3							3				
TOLOLO SAV BLC	REGAL WINE IMPTY	54							54				
		979							979				
TORRES LM SV BLD	REYFUS ASHBY	53							53				
TORRES SAUV BLD	REYFUS ASHBY	7							7				
		48							48				
VALDVSO SB RES	LAIRD AND CO	2							2				
		1							1				
VERAMONTE SV BL	HUNEEUS VINTNER	10							10				
VNA CASA BSQ SB	MARKAT GROUP	52							52				
		3							3				
VNA MTGR SB RES	PALM BAY IMPRTS	6							6				
		15							15				
TABALI VGNR RESS	SOUTHERN WN GRPT	2							2				
		7							7				
	TOTALTY	24977					14492		10369				
	TOTALTY	14544					8341		6074		2		116
CHILE OTHER	* * * * *												127
APLTGUA RSE/CMN	MAJESTC W&S USATY	86							86				
FRONTERA ROSE	BANFI VINTNERS	785					785						
		884					884						
MONTES CHERUB	TGIC IMPORTERS	4							4				
NATURA CAB/CHR	BANFI VINTNERS	23							23				
OVEJA NG SB/CR	MMHW LIMITED	1							1				
	TOTALTY	895					785		110				
	TOTALTY	888					884		4				
SPAIN	* * * * *												
ABAD BUENO GDLO	FRONTIER WN IMPTY	7							7				
		16							16				
ABAD D BUENO RB	FRONTIER WN IMPTY	3							3				
		12							12				
ABRAZZO CRIANZA	CAPITAL W&S CO	4							4				
		13							13				
ADEGAS VM NS AL	WINE MERCHANT	27							27				
		18							18				
ABRAZO TN GRNCH	CAPITAL W&S CO	5							5				
		122							122				
AGRCLA BRJA BOR	WALKER M S INC	1							1				
ALBET NOYA TEMP	WALKER M S INC	15							15				
AG PENAGUDO CRZ	MHW LIMITED	1							1				
AG VENDEMIA SEL	MHW LIMITED	3							3				
ALTA MARCA MADR	MHW LIMITED	4							4				
		191							191				
ALBET NOYA XARL	MAJESTC W&S USATY	14							14				
		39							39				
ALONSO D YERRO	WALKER M S INC	2							2				
ALBADA TINTO	CAPITAL W&S CO	1							1				
SALNEVAL ALBRN	WINE MERCHANT	206							206				
ALGRIRO RS BXAS	FINE WINE IMPRTTY	9							9				
		23							23				
ALMIRA GRNCH SY	WINE MERCHANT	6							6				
ANTANO RESERVA	WINE MERCHANT	18							18				
		6							6				
ALTOS DEL CUCO	MAJESTC W&S USATY	42							42				
ALTO PZRRS GRN	CMHW LIMITED	18							18				
ALMIRA LOS DOS	WINEBOW INC	5							5				
		209							209				
ANIMA NEGRA AN2	WINEBOW INC	17							17				
		20							20				



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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE										
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml		
ARENA LOCA TEMP'D ANDREA WN LIQTY		1								1			
ALTO MNCYO GRNCWALKER M S INC		12								12			
ARROCAL RBRA DRWINE MERCHANT		6								6			
ARROYO VSTL DUEMONSIEUR TOUTONT		9								9			
ARROYO VSTL DUEMONSIEUR TOUTONT		13								13			
ANIMA NG QUIBIAWINEBOW INC		7								7			
ARTESANO TN TERWEYGANDT-MTEZLR		9								9			
ARTESANO TN TERWEYGANDT-MTEZLR		77								77			
ARRAYAN RED BLDVINTAGE IMPORTS		130								130			
ARZGA PLNTA RBRFINE WINE IMPRT		2								2			
ARZGA PLNTA RBRFINE WINE IMPRT		7								7			
CSTLLO FMRYR GFMHW LIMITED		394								394			
ATALAYA ALMANSAWALKER M S INC		12								12			
ATALAYA ALMANSAWALKER M S INC		29								29			
A20 ALBARINO MHW LIMITED		1								1			
ALMIREZ TORO WALKER M S INC		2								2			
ALMIREZ TORO WALKER M S INC		4								4			
ALTO MNCYO VRTN WALKER M S INC		10								10			
BALDOR SYRAH NORTH AMRCN BEVTY		4								4			
BALDOR SYRAH NORTH AMRCN BEVTY		12								12			
ABADAL ROSE CLASSIC WNS INCTY		47								47			
BARHNDA BEL PRNCAPITAL W&S CO		4								4			
BARHNDA BEL PRNCAPITAL W&S CO		331								331			
BARON D LEY FNCWILDMAN SONS		1								1			
BDGS P MSC RSDOWINEBOW INC		14								14			
BDGS P MSC RSDOWINEBOW INC		428								428			
BDGS NKS SND CHWALKER M S INC		34								34			
BDGS NKS SND CHWALKER M S INC		13								13			
BDGS GDVL GDLLOWALKER M S INC		15								15			
BDGS GDVL GDLLOWALKER M S INC		35								35			
BDG ENGUE PELTACAPITAL W&S CO		4								4			
BDG MG ANGL CRZP R GRISLEY CO		2								2			
BDG ONDLN JOVENP R GRISLEY CO		5								5			
BDG ONDLN JOVENP R GRISLEY CO		14								14			
BDGS NV ANC G RMHW LIMITED		33								33			
BDGS EL NIDO CLWALKER M S INC		4								4			
BDGS EL NIDO CLWALKER M S INC		45								45			
PRIMA WINE MERCHANT		19								19			
PRIMA WINE MERCHANT		13								13			
BDGS NV ANCO RSMHW LIMITED		618								618			
BLNCO NEVA SV BFRONTIER WN IMP		2								2			
BLNCO NEVA SV BFRONTIER WN IMP		13								13			
BDGS P MSC TNTOWINEBOW INC		295								295			
BDGS ONDLN TEMPP R GRISLEY CO		3								3			
BDGS ONDLN TEMPP R GRISLEY CO		12								12			
BDGS RZ VNSP CRP R GRISLEY CO		3								3			
BDGS PG AYL BRRMHW LIMITED		42								42			
BDGS LX ALB BXSFRONTIER WN IMP		13								13			
BDGS LX ALB BXSFRONTIER WN IMP		104								104			
BDGS LNDLCE CRZBRONCO WINE CO		260								260			
BDG QUO PLUMIA ARTISAN COLLECTY		243								243			
BECQUER BLANCO WINE MERCHANT		6								6			
BECQUER BLANCO WINE MERCHANT		3								3			
ALLENDE CALVAROWALKER M S INC		3								3			
BERBRNA #1 TEMPDE GARCIA ASSOCTY		2								2			
BERBRNA V ALRDEDE GARCIA ASSOCTY		3								3			
BESLLUM XABEC FRONTIER WN IMPTY		34								34			
BESLLUM XABEC FRONTIER WN IMPTY		11								11			
BERONIA CRIANZASAN FRAN WN EXCTY		11								11			
BITCH GN ARAGONGRATEFUL PALATE		281								281			
BESLLUM MONTSNTFRONTIER WN IMPTY		61								61			
BESLLUM MONTSNTFRONTIER WN IMPTY		7								7			
BILBNS VNA ZACOA VENIU BRANDS		7								7			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
BODEGA MUR CRMN	ARTISAN COLLECT	215							215			
BORSAO MTE OTON	WALKER M S INC	6							6			
BORSAO CRNZ SEL	WALKER M S INC	24							24			
BORSAO CRNZ SEL	WALKER M S INC	5							5			
BLNCO NEVA VRDJ	FRONTIER WN IMP	40							40			
BLNCO NEVA VRDJ	FRONTIER WN IMP	36							36			
BLNCO NEVA VRDJ	FRONTIER WN IMP	334							334			
BUIL&GINE PRIRT	MAXIMUM WINE CO	20							20			
BULLAS 3000 ANS	FRUIT O THE VNS	156							156			
BURGANS ALBRIN	OVINE STREET IMP	25							25			
C GRCIA SANGRIA	SHAW-ROSS IMP	7002					7002					
C GRCIA SANGRIA	SHAW-ROSS IMP	7648					7648					
CAMPELLARES RJ	WINE MERCHANT	31							31			
CAMPO BRJA BRSA	WALKER M S INC	132							132			
CAMPO BRJA BRSA	WALKER M S INC	120							120			
CAMPO VJ TEM RR	PERNOD RCRD USA	2149							2149			
CAMPO VJ TEM RR	PERNOD RCRD USA	2174							2174			
CARE CRIANZA	CAPITAL W&S CO	4							4			
CARE CRIANZA	CAPITAL W&S CO	5							5			
CARCHELO SRH/CB	SOUTHERN W&S	1							1			
CARCHELO SRH/CB	SOUTHERN W&S	7							7			
CASTNO MNST YCA	VINE STREET IMP	22							22			
CAMPO VJ TMRNL	PERNOD RCRD USA	2793							2793			
CAMPO VJ TMRNL	PERNOD RCRD USA	2508							2508			
CAMPO VJO GR R	PERNOD RCRD USA	21							21			
CAPCANES MS MON	VINE STREET IMP	14							14			
CAPCANES MS MON	VINE STREET IMP	46							46			
CAMPOS REAL TEM	WALKER M S INC	1							1			
CAMPOS REAL TEM	WALKER M S INC	6							6			
CAN BLAU MONTST	WALKER M S INC	2							2			
CAN BLAU MONTST	WALKER M S INC	28							28			
CAPFNS MAS D MS	FOLIO WINE CO	2							2			
CAPFNS MASOS PR	FOLIO WINE CO	2							2			
CAPFNS MASOS PR	FOLIO WINE CO	2							2			
CAPAFNS OSO SRL	FOLIO WINE CO	4							4			
CAPCANES MS DNS	VINE STREET IMP	3							3			
CAPCANES MS DNS	VINE STREET IMP	6							6			
CARCHELO C JML	SOUTHERN W&S	90							90			
CASA CSTLO GRVS	WALKER M S INC	1							1			
CASA CSTLO GRVS	WALKER M S INC	1							1			
CASA CSTLO MNST	WALKER M S INC	14							14			
CASA CSTLO MNST	WALKER M S INC	52							52			
CAST LBST CRNZ	AWINEBOW INC	25							25			
CARE SYRH TMPLO	CAPITAL W&S CO	7							7			
CARE SYRH TMPLO	CAPITAL W&S CO	6							6			
CASA ERMT VGNR	MAJESTC W&S USA	12							12			
CASA ERMT VGNR	MAJESTC W&S USA	6							6			
CASA ERMT CRNZ	MAJESTC W&S USA	366							366			
CASA ERMT CRNZ	MAJESTC W&S USA	9							9			
CAST LBST RS TM	WINEBOW INC	9							9			
CIMS PORRERA CL	FOLIO WINE CO	1							1			
CIMS PORRERA CL	FOLIO WINE CO	1							1			
CASTA MAMI MR/C	MAJESTC W&S USA	18							18			
CASA ERMT ROBLE	MAJESTC W&S USA	8							8			
CARODORUM SL SP	WALKER M S INC	10							10			
CARODORUM SL SP	WALKER M S INC	1							1			
CELLAR ESPLT GM	VINE STREET IMP	11							11			
CELLAR ESPLT GM	VINE STREET IMP	45							45			
CLRS FUENTES GCP	PALM BAY IMP	8							8			
CLRS FUENTES GCP	PALM BAY IMP	144							144			
CAS GUALDA C&J	PROTECOM INC	391							391			
CAS GUALDA C&J	PROTECOM INC	273							273			
CAS GUALDA ANN	PROTECOM INC	13							13			
CAS GUALDA ANN	PROTECOM INC	1							1			
CASA L'ANGEL EV	WINE MERCHANT	3							3			
CASA L'ANGEL EV	WINE MERCHANT	25							25			
CASA ERMT P VDT	MAJESTC W&S USA	12							12			
CASA ERMT P VDT	MAJESTC W&S USA	1							1			
CAN BLAU MAS DE	WALKER M S INC	3							3			
CAN BLAU MAS DE	WALKER M S INC	25							25			
CLARAVAL SL ESP	MONSIEUR TOUTON	12							12			
CLARAVAL SL ESP	MONSIEUR TOUTON	12							12			

# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
CNDE VDM CRZ TMCIV (USA)		1							1			
		8							8			
CNDE VDM GRNCHACIV (USA)		1							1			
		18							18			
CODICE	WALKER M S INC	2							2			
		6							6			
CLNS EBR GRN BLGRAPES OF SPAIN		3							3			
		4							4			
CONDADO DE HAZASOUTHERN W&S		7							7			
		11							11			
CNDE VLDMR RIJACIV (USA)		5							5			
		36							36			
CNDSA LGNZA CRZPALM BAY IMPRTS		4							4			
		13							13			
CONCERTUM ALBRNMHW LIMITED		2							2			
		1							1			
CONTINO RJ RSVAPASTERNAK WINE		1							1			
		52							52			
CORTIJO II CRNZCAPITAL W&S CO		12							12			
		5							5			
CORTIJO III RJOCAPITAL W&S CO		10							10			
		11							11			
CORTIJO III BNCCAPITAL W&S CO		731							731			
		10							10			
COTO GOMRZ BLNCP R GRISLEY CO		3							3			
		45							45			
CRUZ ALBA CRNZ MAJESTC W&S USA		334							334			
		23							23			
DAMALISCO CRNZAMHW LIMITED		124							124			
		5							5			
D'ESTE MLNT VLNGRAPES OF SPAIN		59							59			
		2							2			
DELJLN CLRVL CAWALKER M S INC		10							10			
		10							10			
CRUZ PIEDRA RSDCAPITAL W&S CO		1							1			
		25							25			
CUATRO PSO BRZOVINE STREET IMP		53							53			
		7							7			
CRUS PIEDRA GRNCAPITAL W&S CO		3							3			
		7							7			
CSTLO MNJRDN CHWINEBOW INC		10							10			
		206							206			
EDULIS CRIANZA DE GARCIA ASSOCT		6							6			
		7							7			
CUNE IMP GR RESPASTERNAK WINE		11							11			
		4							4			
CUNE IMP RESRVEPASTERNAK WINE		14							14			
		173							173			
DOMNIO TRS BLTSMJESTC W&S USA		43							43			
		10							10			
EL BURRO KA GNCMHW LIMITED		13							13			
		18							18			
CUNE RIOJA RSVAPASTERNAK WINE		13							13			
		4							4			
CUNE VR GRN RESPASTERNAK WINE		1							1			
		4							4			
BDGS EL ND NIDOWALKER M S INC		3							3			
		44							44			
CUNE VINA REAL PASTERNAK WINE		18							18			
		2							2			
DN OLEGARIO ALBKOBAND CORP		1							1			
		31							31			
CUNE VNA RL RSV PASTERNAK WINE		5							5			
		34							34			
EGUREN CODICE WALKER M S INC		1672							1672			
		1145							1145			
EGUREN PROTCOLOWALKER M S INC		16							16			
		3							3			
EL COTO CRIANZAWILDMAN SONS		4							4			
		26							26			
FAUSTNO D CRNZAPALM BAY IMPRTS		718							717			1
		762							709			53
FAUSTNO V BLNCOPALM BAY IMPRTS												
FAUSTNO V RSV RPALM BAY IMPRTS												
FAUSTNO VII RJAPALM BAY IMPRTS												

# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
FINCA LZN VERDE	WALKER M S INC	1							1			
FINCA ALNDE RJ	WALKER M S INC	10							10			
FINCA SANDOVAL	WALKER M S INC	4							4			
FINCA LZN TINTO	WALKER M S INC	4							4			
FINCA ARNTI ALB	WINEBOW INC	67							67			
EVODIA GARNACHA	VINE STREET IMP	37							37			
FILLABOA ALBAR	FOLIO WINE CO	6							6			
FALST ETM MNTSN	NORTH AMRCN BEVTY	1							1			
FLAMINGO SAV BL	NATIONWIDE W&S	1							1			
FLAMINGO SYRAH	NATIONWIDE W&S	2							2			
ED HARDY SANGRAL	LUNEAU USA INC	345							345			
EL MOLINET	GRAPES OF SPAIN	1							1			
ESENCIA D MONTE	WINE MERCHANT	4							4			
FONTANA MESTA W	WINEBOW INC	3							3			
FOURNIER URBAN	WALKER M S INC	5							5			
F ESP BRN GR RS	ADMIRAL IMPORTS	23							23			
EL QUNTNL RUEDA	FINE WINE IMPRT	2							2			
FAUSTNO VII BLC	PALM BAY IMPRTS	10							10			
FNCA LZN V MNTL	WALKER M S INC	16							16			
EGUREN PRTCL BL	WALKER M S INC	11							11			
ERCAVIO RED	VINE STREET IMP	34							34			
EL ALBAR LURTON	CAPITAL W&S CO	12							12			
EL VINCULO	SOUTHERN W&S	234							234			
EMILIO M RESALS	WALKER M S INC	329							329			
ELIX PRIORAT	CAPITAL W&S CO	63							63			
FLOR VERDEJO	WINE MERCHANT	41							41			
FINCS GANUZA RS	WALKER M S INC	9							9			
ERMITA SA TMRNGE	ANDRE IMPORTS	22							22			
EMINA VD RUEDA	USA WINE WEST	31							31			
FLACO TEMPRANLO	CAPITAL W&S CO	407							407			
EL CURATO TORO	WINE MERCHANT	1							1			
FARINA PEROMOTO	MAJESTC W&S USA	2							2			
ESPRNZA VRDJ VR	CAPITAL W&S CO	3							3			
FILLABOA SELCCN	FOLIO WINE CO	8							8			
ELIAS MORA TINT	WINE MERCHANT	6							6			
EMINA TINTO FIN	USA WINE WEST	102							102			
DAMA D TORO CRZ	MAJESTC W&S USA	16							16			
DOMONIO DS ESTY	MAJESTC W&S USA	1							1			
FARINA DM TORO	MAJESTC W&S USA	31							31			
GANDIA CADENAS	WALKER M S INC	47							47			
GARNACHA FUEGO	WALKER M S INC	23							23			
GENIUM PRIORAT	WINE MERCHANT	9							9			
GLADIUM TEMP CZ	AMERICAN EST WNTY	22							22			
GRAN FAM RJ RES	MHW LIMITED	6							6			
		137							137			
		608							608			
		800							800			
		2							2			
		24							24			
		52							52			
		4							4			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
GUEL BENZU RED	SOUTHERN W&S	3							3			
GUELBNZU VIERLSS	SOUTHERN W&S	16							16			
INSPRCN VALDMARCIV (USA)		20							20			
ITSAS MNDI TXKLWINEBOW INC		5							5			
J PARIENTE VRTLWINE MERCHANT		7							7			
JEAN LEON CB SVS	SOUTHERN W&S	1551							1551			
LAS HERMANAS OGMHW LIMITED		12							12			
L MANO TNT0 BRZCAPITAL W&S CO		4							4			
LAN RIOJA CRNZAMONSIEUR TOUTONT		71							71			
LAGLVA ESPTO WHWINEBOW INC		12							12			
LAGLVA ESPTO RDWINEBOW INC		9							9			
LADRON D GUEVARMONSIEUR TOUTONT		8							8			
LAS ROCAS SA GRNORTH WALES WNST		14							14			
LAS ROCAS VS VJNORTH WALES WNST		885							885			
LAS ROCAS VS VJNORTH WALES WNST		900							900			
LAS ROCAS VS VJNORTH WALES WNST		25							25			
LOLAILO RED SNGBIAGIO C EST WNTY		1						1				
LOLAILO WHT SNGBIAGIO C EST WNTY		798			798							
LOLAILO WHT SNGBIAGIO C EST WNTY		736			736							
LEDA VINS VIEJUSFOLIO WINE CO		1							1			
LEGADO MNZ TMLMAJESTC W&S USATY		26							26			
LACRMUS RJ CRNZMHW LIMITED		35							35			
LAS BRISUS SV BWALKER M S INC		428							428			
LAS BRISUS SV BWALKER M S INC		411							411			
LAN RIOJA RESV MONSIEUR TOUTONT		18							18			
LAN RIOJA GR RSMONSIEUR TOUTONT		2							2			
LAN RIOJA GR RSMONSIEUR TOUTONT		26							26			
LAS ROCAS RD BLNORTH WALES WNST		47							47			
LA MURIA MENCIAWINE MERCHANT		5							5			
LAGLVA ESPTO RSWINEBOW INC		498							498			
LORCA BULLAS FRONTIER WN IMPTY		43							43			
LOS CAMPOS ENZ REGAL WINE IMPTY		3							3			
LOS CAMPOS ENZ REGAL WINE IMPTY		22							22			
LOS CMPS ENZ GRREGAL WINE IMPTY		19							19			
LOS PINOS GRNCHWALKER M S INC		93							93			
LOS PINOS GRNCHWALKER M S INC		18							18			
LUNA BRDE F CSTDUNN WINE BRKRS		7							7			
LUNA BRDE MNCIAWINE MERCHANT		25							25			
LUBRRI BIGA RJ WINE MERCHANT		4							4			
LUBRRI BIGA RJ WINE MERCHANT		13							13			
LUBRRI MNJE AMSWINE MERCHANT		9							9			
LUBRRI MNJE AMSWINE MERCHANT		64							64			
LURTON VERDEJO CAPITAL W&S CO		22							22			
MAR D VENAS ALBWINE MERCHANT		2							2			
MALONDRO MNST RUSA WINE WEST		1							1			
MANGA BRJO GRCHMHW LIMITED		1							1			
MRC MIR XRLO CHVINTAGE WNS INCTY		9							9			
MRC MIR XRLO CHVINTAGE WNS INCTY		46							46			
MARQUES RIS WHTSHAW-ROSS IMPTS		857							857			
MARQUES RIS WHTSHAW-ROSS IMPTS		941							941			
MARQUES RIS RJASHAW-ROSS IMPTS		1172							1172			
MARQUES RIS RJASHAW-ROSS IMPTS		1161							1161			
MARTIN CDX ALBNNORTH WALES WNST		2058							2058			
MARTIN CDX ALBNNORTH WALES WNST		1686							1686			
MARTIN CDX TEMPNORTH WALES WNST		1312							1312			
MARTIN CDX TEMPNORTH WALES WNST		1033							1033			
MATARROMERA CRZUSA WINE WEST		47							47			
MARTINSNCHO VDJMAJESTC W&S USATY		2							2			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
MASSIMO RIOJA	DELICATO VNYRDS	12							12			
MAS IGNEUS	MAJESTC W&S USA	7							7			
MEDRANO IRZ BLC	R GRISLEY CO	242							242			
MEDRANO IRZ T	PP R GRISLEY CO	7							7			
MEDRANO IRZ T	PP R GRISLEY CO	12							12			
MEDRANO IRZ T	PP R GRISLEY CO	84							84			
MEDRANO IRZ T	PP R GRISLEY CO	99							99			
MGL ANGL MRO T	P R GRISLEY CO	500							500			
MEDRANO IRZ C	RZP R GRISLEY CO	167							167			
MEDRANO IRZ C	RZP R GRISLEY CO	1							1			
MEDRANO IRZ C	RZP R GRISLEY CO	13							13			
MENCOS RED	WINE MERCHANT											
MNTCLO CMBR C	RZ WINE GROUP	22							22			
MNTCLO CMBR C	RZ WINE GROUP	659							659			
MNTCLO CMBR C	RZ WINE GROUP	847							847			
MELIOR	USA WINE WEST	24							24			
MONTE CSTR L	RBL WINE MERCHANT	35							35			
MONTE HINIESTA	FRONTIER WN IMP	99							99			
MNTBUENA T	M P RJ THE WINE BOSS	8							8			
MNTBUENA T	M P RJ THE WINE BOSS	82							82			
MONTECILO C	RNZ WINE GROUP	4									4	
MORGDO LGDO C	ONS SOUTHERN W&S	2							2			
MORGDO LGDO C	ONS SOUTHERN W&S	12							12			
MNTSRA T	M/GRN WINEBOW INC	5							5			
MNTSRA T	M/GRN WINEBOW INC	2							2			
MNTSRA T	M/GRN WINEBOW INC	12							12			
MRQS CACRS B	LCOVINEYARD BRANDS	302							302			
MRQS CACRS B	LCOVINEYARD BRANDS	856							856			
MRQ CACRS R	J WHVINEYARD BRANDS	24							24			
MRQ CACRS R	J WHVINEYARD BRANDS	6							6			
MORGADIO A	LBAR MAJESTC W&S USA	11							11			
MRQS CAC GR	RSV VINEYARD BRANDS	6							6			
MRQS CAC GR	RSV VINEYARD BRANDS	4							4			
MRQ IRM VRD	J RSP R GRISLEY CO	13							13			
MRQ IRM VRD	J RSP R GRISLEY CO	32							32			
VINAS VERO B	LNC WINE MERCHANT	1							1			
MRQ CACRS R	J RDVINEYARD BRANDS	978							978			
MRQ CACRS R	J RDVINEYARD BRANDS	1088							1088			
MURIEL BLANCO	CAPITAL W&S CO	1							1			
MUSTGLLO M	STZ VINE STREET IMP	12							12			
MUSTGLLO M	STZ VINE STREET IMP	29							29			
MUGA RIOJA E	SPC WALKER M S INC	2							2			
MUGA RIOJA R	SV WALKER M S INC	21							21			
MUGA RIOJA R	SV WALKER M S INC	23							23			
MUGA RIOJA W	H WALKER M S INC	1							1			
MUGA RIOJA W	H WALKER M S INC	2							2			
MUSEUM RL R	S CGS SOUTHERN W&S	1							1			
NAIA VERDEJO	V WALKER M S INC	84							84			
NAIA VERDEJO	V WALKER M S INC	23							23			
NAVARRO LPZ	CRCZ CAPITAL W&S CO	11							11			
NAVARRO LPZ	CRCZ CAPITAL W&S CO	15							15			
NAIADES	WALKER M S INC	3							3			
NAIADES	WALKER M S INC	6							6			
NITA PRIORAT	FOLIO WINE CO	7							7			
NITA PRIORAT	FOLIO WINE CO	15							15			
NO TIME GRANCH	WINE MERCHANT	18							18			
NO TIME GRANCH	WINE MERCHANT	13							13			
NO TIME TEMPR	NL WINE MERCHANT	3							3			
NORA ALBARINO	WALKER M S INC	22							22			
NORA ALBARINO	WALKER M S INC	35							35			
NUMANTHIA T	ERMS MOET HENNESSY	16							16			
NUMANTHIA T	ERMS MOET HENNESSY	1							1			
TERMES TORO	MOET HENNESSY	2							2			
TERMES TORO	MOET HENNESSY	20							20			
NUMANTHIA T	ORO MOET HENNESSY	3							3			
OCHOA T	MPL CRNZ FRONTIER WN IMP	3							3			
OCHOA T	MPL CRNZ FRONTIER WN IMP	2							2			
OCHOA T	MPL CRNZ FRONTIER WN IMP	3							3			
OCHOA T	MPL CRNZ FRONTIER WN IMP	3							3			
OCHOA T	MPL CRNZ FRONTIER WN IMP	14							14			
OLVNA SMNTN	O CHTERLATO WNS INT	11							11			
OLVNA SMNTN	O CHTERLATO WNS INT	248							248			
OLVNA RED B	LNDTERLATO WNS INT	2							2			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE										
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml		
OSBNE SLZ BLNC	WINE GROUP	TY LY	2							2			
PAGO FLRNTD TMP	FINE WINE IMPR	TY LY	6							6			
PAGODL VC PENTAV	VINTAGE WNS INC	TY LY	2							2			
PANARROZ JUMILAH	HAND PICKED SEL	TY LY	131							131			
PANARROZ JUMILAH	HAND PICKED SEL	TY LY	5							5			
PANARROZ JUMILAH	HAND PICKED SEL	TY LY	12							12			
PASO PASO TMPLOW	WALKER M S INC	TY LY	35							35			
PASO PASO TMPLOW	WALKER M S INC	TY LY	62							62			
PASO PASO VRDJOW	WALKER M S INC	TY LY	40							40			
PASO PASO VRDJOW	WALKER M S INC	TY LY	30							30			
PAZO SRNTLOS AL	WINE MERCHANT	TY LY	9							9			
PAZO GALEGS ALB	CAPITAL W&S CO	TY LY	2							2			
PAZO GALEGS ALB	CAPITAL W&S CO	TY LY	7							7			
PARDVLLES ALBRN	FRONTIER WN IMP	TY LY	35							35			
PARDVLLES ALBRN	FRONTIER WN IMP	TY LY	13							13			
PEDRO ESC F ELV	WINE MERCHANT	TY LY	126							126			
PEDRO ESC F ELV	WINE MERCHANT	TY LY	134							134			
PEDRO ESC F MLN	WINE MERCHANT	TY LY	13							13			
PEDRO ESC F MLN	WINE MERCHANT	TY LY	15							15			
PRMTVO QLS FNDL	WINE MERCHANT	TY LY	2							2			
PENA DONAS ALMA	VINE STREET IMP	TY LY	8							8			
PENA DONAS ALMA	VINE STREET IMP	TY LY	8							8			
P SNCHZ GRN SYR	CAPITAL W&S CO	TY LY	11							11			
P SNCHZ GRN SYR	CAPITAL W&S CO	TY LY	15							15			
PEITAN ALBARIN	WALKER M S INC	TY LY	39							39			
PRNEOS PRRLT SM	WINEBOW INC	TY LY	2							2			
PUJANZA RIOJA	WINE MERCHANT	TY LY	2							2			
PUJANZA RIOJA	WINE MERCHANT	TY LY	2							2			
PLA CREU XARLLO	VINTAGE WNS INC	TY LY	12							12			
PLA CREU XARLLO	VINTAGE WNS INC	TY LY	42							42			
PUJANZA HADO	WINE MERCHANT	TY LY	9							9			
PLCOS RMDO MONT	FOLIO WINE CO	TY LY	1							1			
PLCOS RMDO MONT	FOLIO WINE CO	TY LY	363							363			
PLCOS RMDO VNDM	FOLIO WINE CO	TY LY	16							16			
PLCOS RMDO VNDM	FOLIO WINE CO	TY LY	728							728			
PROTOS VERDEJO	WINEBOW INC	TY LY	434							434			
PROTOS VERDEJO	WINEBOW INC	TY LY	576							576			
PORTIA RBRA DUE	PALM BAY IMPR	TY LY	71							71			
PORTIA RBRA DUE	PALM BAY IMPR	TY LY	71							71			
PORTIA PRMA RBR	PALM BAY IMPR	TY LY	45							45			
PORTIA PRMA RBR	PALM BAY IMPR	TY LY	45							45			
PRIORAT ONIX R	WALKER M S INC	TY LY	6							6			
PRIORAT ONIX R	WALKER M S INC	TY LY	2							2			
PIQURS D ALMNSA	WINEBOW INC	TY LY	14							14			
PICO MADAMA JML	MHW LIMITED	TY LY	4							4			
PICO MADAMA JML	MHW LIMITED	TY LY	3							3			
PROCOLO TINTO	WALKER M S INC	TY LY	478					477		1			
PROCOLO TINTO	WALKER M S INC	TY LY	696					694		2			
REAL ARGON GRNC	FRONTIER WN IMP	TY LY	2							2			
REAL ARGON GRNC	FRONTIER WN IMP	TY LY	3							3			
REAL ARGN CNTNR	FRONTIER WN IMP	TY LY	2							2			
REAL ARGN CNTNR	FRONTIER WN IMP	TY LY	10							10			
RAIMAT CHR D	SAVENIU BRANDS	TY LY	1							1			
RAIMAT CHR D	SAVENIU BRANDS	TY LY	27							27			
R BARBIER MED R	FREIXENET USA	TY LY	1223							1223			
R BARBIER MED R	FREIXENET USA	TY LY	4							4			
R BARBIER MED R	FREIXENET USA	TY LY	1584							1584			
RAMON BILB TEMP	DEUTSCH FAM W&S	TY LY	388							388			
RAMON BILB TEMP	DEUTSCH FAM W&S	TY LY	530							530			
RMIRZ GANUZA RJ	WALKER M S INC	TY LY	1							1			
RMIRZ GANUZA RJ	WALKER M S INC	TY LY	3							3			
RTUERTA SEL ESP	KOBRAND CORP	TY LY	15							15			
RTUERTA SEL ESP	KOBRAND CORP	TY LY	5							5			
RAMON BILB RESV	DEUTSCH FAM W&S	TY LY	5							5			
RED GUITR GRNCH	CONSTELLATION	TY LY	1022							1022			
RED GUITR GRNCH	CONSTELLATION	TY LY	984							984			
RODA I RESERVA	KOBRAND CORP	TY LY	53							53			
ROJO MOJO SHIRZ	CAPITAL W&S CO	TY LY	1							1			
ROJO MOJO SHIRZ	CAPITAL W&S CO	TY LY	190							190			
SANFIR CRIANZA	LAIRD AND CO	TY LY	1							1			
SANFIR CRIANZA	LAIRD AND CO	TY LY	15							15			
SERRA D EST ALB	PALM BAY IMPR	TY LY	15							15			
SEVEN	WINE GROUP	TY LY	2392			2392							
SEVEN	WINE GROUP	TY LY	3114			3114							
SNTAGO IJLBA BLP	R GRISLEY CO	TY LY	18							18			
SNTAGO IJLBA BLP	R GRISLEY CO	TY LY	38							38			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
SNTAGO IJLBA CZP R GRISLEY CO	TY	13							13			
	LY	40							40			
SIERRA CN RJ CZWALKER M S INC	TY	474							474			
	LY	598							598			
SAN PRDNCA CUETWALKER M S INC	TY	210							210			
	LY	211							211			
SAN PDRO HRD RJWINE MERCHANT	TY	3							3			
	LY	60							60			
SABOR CRNZ TOROMONSIEUR TOUTONT	TY	2							2			
	LY	12							12			
RAMON BILB VLNSDEUTSCH FAM W&S	TY	28							28			
	LY											
SANTA QUITR BT WINE MERCHANT	TY	20							20			
	LY	17							17			
SANTA QUITR HIGWINE MERCHANT	TY	10							10			
	LY	7							7			
SANTA QUITR ALTWINE MERCHANT	TY	17							17			
	LY											
QUINTRO GALICIA RODINIA LLC	TY	66							66			
	LY											
ROTTLAN TRA PRTPALATEUR IMPRTS	TY	28							28			
	LY											
RODA RESERVA KOBRAND CORP	TY	34							34			
	LY											
SENRIO VINCENTWALKER M S INC	TY	1							1			
	LY											
RUA VALDEORRAS WINE MERCHANT	TY	13							13			
	LY											
SITIOS BDGA CONVINE STREET IMP	TY	6							6			
	LY	1							1			
SPANSH DEMON RJCAPITAL W&S CO	TY	117							117			
	LY											
SOLNIA TMLP RJAWALKER M S INC	TY	8							8			
	LY	35							35			
SOLA FRED BOUTIQUE WN COL	TY	41							41			
	LY	1							1			
SPANSH QT CB/TMAVENIU BRANDS	TY	1							1			
	LY	722							722			
SPANSH QTR CHRDAVENIU BRANDS	TY											
	LY	243							243			
TAPENA GARNACHAFREIXENET USA	TY	604							604			
	LY	467							467			
TAPENA TEMPRNLOFREIXENET USA	TY	871							871			
	LY	657							657			
TAPENA VERDEJO FREIXENET USA	TY	4							4			
	LY	380							380			
TELMO RDRGZ BSAVINTUS WINES	TY	639							639			
	LY	23							23			
TEMPRA TRM TM/SWINE GROUP	TY	11							11			
	LY	1086							1086			
TEOFILO REY DUEWALKER M S INC	TY	1							1			
	LY											
TINTO LENA FRONTIER WN IMP	TY	55						55				
	LY	23						23				
TAGONIUS TMPRLLMHW LIMITED	TY											
	LY	3							3			
TINTO PESQUERA SOUTHERN W&S	TY	5							5			
	LY	7							7			
TEMPRA TRM TM/CWINE GROUP	TY	7							7			
	LY	873							873			
TEMPRA TRM TM/GWINE GROUP	TY	7							7			
	LY	756							756			
TEMPRA TRM TM/MWINE GROUP	TY	13							13			
	LY	770							770			
TELMO RDRGZ RJOVINCNERS CHOICE	TY	13							13			
	LY											
TERREO SANGRIA D'ANDREA WN LIQ	TY	202						202				
	LY	10						10				
TARIMA MONSTRLLWALKER M S INC	TY	259							259			
	LY	445							445			
TAJINSTE LSTN BWINE MERCHANT	TY											
	LY	1							1			
TAJINSTE 4 MESEWINE MERCHANT	TY	1							1			
	LY	3							3			
TARDNCUBA RB TRARTISAN COLLECT	TY	222							222			
	LY											
TOMAS CUS VILSLVINE STREET IMP	TY	8							8			
	LY	32							32			
FRANCISCO CASASVINAIO IMPORTS	TY	86							86			
	LY											
TORRE MUGA WALKER M S INC	TY	2							2			
	LY											
TRRS CLST ROBLESOUTHERN W&S	TY											
	LY	321							321			
TORRES NEROLA RSOUTHERN W&S	TY											
	LY	5							5			
TOSSAL JUNIOR MAXIMUM WINE COT	TY	473							473			
	LY											



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			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml		
TRES OJOS GRNCH	THE WINE BOSS	TY 30								30			
		LY 48								48			
TRRA LOBO GDLL	WINEBOW INC	TY 15								15			
		LY 33								33			
TRITIUM 6MB RJ	DE GARCIA ASSOCT	TY 90								90			
		LY 222								222			
TORRES CORONAS	DREYFUS ASHBY	TY 178								178			
		LY 1								1			
TORRES GR VINA	DREYFUS ASHBY	TY 23								23			
		LY 12								12			
TORRES GRAN CRN	DREYFUS ASHBY	TY 6								6			
		LY 37								37			
TORRES MALENA	DREYFUS ASHBY	TY 1208								1208			
		LY 520								520			
TORRES SALMOS	DREYFUS ASHBY	TY 5								5			
		LY 1								1			
TRS MAS PLNA CB	SOUTHERN W&S	TY 5								5			
		LY 387								387			
TORRES S T ROSE	DREYFUS ASHBY	TY 964								964			
		LY 832								832			
TORRE SNGR CTLY	DREYFUS ASHBY	TY 12								12			
		LY 2800								2800			
TORRES VINA ESM	DREYFUS ASHBY	TY 239								239			
		LY 8								8			
TXAKOLI ETXANIZ	WALKER M S INC	TY 3								3			
		LY 1583					1583						
TWISTED MOSCATO	DELICATO VNYRDS	TY 643					643						
		LY 187								187			
VAL SNZO VRD RUM	HW LIMITED	TY 5								5			
		LY 21								21			
TRRS CLST RB DUS	SOUTHERN W&S	TY 1								1			
		LY 9								9			
VALL LLACH EMBX	FOLIO WINE CO	TY 1								1			
		LY 271								271			
TRES PICOS GRNC	WALKER M S INC	TY 256								256			
		LY 2								2			
V SINDOA CHRDN	WALKER M S INC	TY 218								218			
		LY 1								1			
V SINDOA TMP/ML	WALKER M S INC	TY 4								4			
		LY 12								12			
RIOJA VEGA JOVN	CONSTELLATION	TY 351					351						
		LY 349					349						
VIONTA ALBARINO	CAPITAL W&S CO	TY 2								2			
		LY 3								3			
VINAS DEL CENIT	WALKER M S INC	TY 19								19			
		LY 4								4			
VNTA ALBNO R BX	FREIXENET USA	TY 4								4			
		LY 4								4			
VOLTEO TMPRNLL	ODEUTSCH FAM W&S	TY 21								21			
		LY 22								22			
VNA GRMZ TMP RB	SOUTHERN W&S	TY 2								2			
		LY 9								9			
VENTA LA OSSA	WALKER M S INC	TY 199								199			
		LY 221								221			
VNA SASTRE TEMP	WINE MERCHANT	TY 8								8			
		LY 249								249			
VOLTEO TEMP SHZ	ODEUTSCH FAM W&S	TY 2								2			
		LY 268								268			
VEGA REINA SV B	DE GARCIA ASSOCT	TY 3								3			
		LY 12								12			
VALERIANO CRNZ	DE GARCIA ASSOCT	TY 500								500			
		LY 461								461			
VEGA MRGNA TEMP	CELLAR DOOR SEL	TY 5								5			
		LY 25								25			
VINA ZCO TMP RJ	AVENIU BRANDS	TY 1								1			
		LY 2								2			
VVALLOBERA CRNZ	ACAPITAL W&S CO	TY 2								2			
		LY 4								4			
VNA ACRED CRNZ	AFRUIT O THE VNS	TY 2								2			
		LY 6								6			
VNA ACRED GRNCH	FRUIT O THE VNS	TY 2								2			
		LY 4								4			
VNA ACRD GAR VJ	FRUIT O THE VNS	TY 2								2			
		LY 6								6			
VNA ACRD TMP GR	FRUIT O THE VNS	TY 2								2			
		LY 8								8			
VINA HERMNA T	MP R GRISLEY CO	TY 91								91			
		LY 91								91			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
VNA HND M JML	GRAPES OF SPAIN	2							2			
VNAS MRLVLL IBRP R	GRISLEY CO	33							33			
VERA ESTN PG RD	WINE MERCHANT	2							2			
V SINDOA CB NR	WALKER M S INC	282							282			
VALLOBERA PAGO	CAPITAL W&S CO	11							11			
VINEDOS DEHESA	SOUTHERN W&S	2							2			
VINOS SN-LY G2	CAPITAL W&S CO	6							6			
VINOS SN-LY G4	CAPITAL W&S CO	9							9			
VINA EGUIA RESV	CAPITAL W&S CO	14							14			
VEGA MRILLO TNT	FRONTAURA IMPRT	4							4			
VICTORINO TORO	WALKER M S INC	2							2			
VILLACEZAN ALB	AMERICAN EST WNT	14							14			
URIONDO BZ TXA	WINE MERCHANT	61							61			
VILLA NEGRA GRN	CLASSIC WNS INCT	61							61			
YAGO SANTGRIA	LUXCO INC	4729					4729					
ZUMAYA CRIANZA	CAPITAL W&S CO	284					284					
		13							13			
		37							37			
	TOTALTY	61326			2392		14143		257	44533		1
	TOTALTY	60576			4648		9618		33	46220		53
NEW ZEALAND	* * * *											
AMISFIELD PN NR	PASTERNAK WINE	10							10			
ARONA SAUV BLN	REGAL WINE IMP	6							6			
AUNTFLD OR H CH	VINE STREET IMP	9							9			
BLACK BOX SV BL	CONSTELLATION	37							37			
BRNCT FSTVL BLK	PERNOD RCRD USAT	19							19			
BRANCTT GWZ PAT	PERNOD RCRD USAT	9							9			
BRANCTT PNT RSV	PERNOD RCRD USAT	5029				5029						
BRNCOTT BRCT SB	PERNOD RCRD USAT	3088				3088						
BRANCTT VAR SAV	PERNOD RCRD USAT	1							1			
BRANCTT SAV RSV	PERNOD RCRD USAT	18							18			
BRANCTT PN NOIR	PERNOD RCRD USAT	2							2			
BRNCTT TERR P N	PERNOD RCRD USAT	4							4			
BRNCT SB CD FST	PERNOD RCRD USAT	16							16			
CAPE CAMPBL S BL	UXE COLLCTIONS	8							8			
CLIFFORD BAY PN	FOLEY FAMILY WNT	1							1			
CLOUDY BAY CHR	MOET HENNESSY	16							16			
CLOUDY BAY SV B	MOET HENNESSY	21							21			
CLOUDY BAY PN N	MOET HENNESSY	23							23			
CLOUDY BY TK SB	MOET HENNESSY	131							131			
COOPR CK PN NOR	WINEBOW INC	128							128			
COOPERS CK ROSE	WINEBOW INC	16							16			
COOPERS CK RSLN	WINEBOW INC	10							10			
COOPERS CK SV B	WINEBOW INC	1							1			
Craggy TMN P NR	KOBRAND CORP	2							2			
Craggy SAUV BLK	KOBRAND CORP	71							71			
Craggy SOPHIA	KOBRAND CORP	34							34			
		17							17			
		8							8			
		7							7			
		239							239			
		12							12			
		8							8			
		52							52			
		4							4			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
Craggy Chard	KYKOBRAND CORP	20							20			
		16							16			
CRAWFRD KIM CHR	CONSTELLATION	572							572			
		525							525			
CRAWFRD KM P GR	CONSTELLATION	40							40			
		435							435			
CRAWFRD KIM PNT	CONSTELLATION	462							462			
		365							365			
CRAWFRD KIM SAV	CONSTELLATION	4012							4012			
		3769							3711		58	
CRAWFRD TIET CH	CONSTELLATION	1							1			
		41							41			
CRAGGY TMN S BLK	OBRAND CORP	12							12			
		12							12			
CROSSINGS SV BL	DEUTSCH FAM W&S	107							107			
		92							92			
CROSSINGS PN NR	DEUTSCH FAM W&S	1							1			
		9130							9130			
		8855							8855			
DASHWOOD PN NR	SOUTHERN W&S	14							14			
		52							52			
		5							5			
DOG POINT SV BL	VINTUS WINES	5							5			
		17							17			
DYED I WL PN NR	LOW COUNTRY IMP	1							1			
		28							28			
ERADUS SAUV BLC	RO IMPORTS LLC	1							1			
		287							287			
FAIRHLL DWN SAV	USA WINE WEST	251							251			
		427							427			
FERNLEAF SAV BL	CONSTELLATION	23							23			
		21							21			
GROVE MLL P GR	SALM BAY IMPRTS	39							39			
		5							5			
		12							12			
GUNN UNOKD CHR	DRO IMPORTS LLC	3							3			
		22							22			
ISABEL PIN NOIR	USA WINE WEST	1							1			
		2							2			
ISABEL SAUV BLC	USA WINE WEST	3							3			
		30							30			
KATO SAV BLANC	SOUTHERN W&S	1							1			
		49							49			
KONRAD PIN NOIR	SOUTHERN STARZ	5							5			
		180							180			
KUMEU RVR CHARD	WILSON DANIELS	7							7			
		1							1			
LAWSON DH PN NR	WINE MERCHANT	3							3			
		47							47			
LAWSONS DH S BL	WINE MERCHANT	18							18			
		5							5			
LOBSTER REEF PG	USA WINE WEST	17							17			
		2							2			
LOBSTER REEF PN	USA WINE WEST	18							18			
		316							316			
		14							14			
LOBSTER REEF SB	USA WINE WEST	277							277			
		1031							1031			
LONG BOAT SV BL	SOUTHERN W&S	143							143			
		7							7			
MAKARA SAV BLNC	SOUTHERN W&S	1							1			
		1405							1405			
		1200							1200			
MARTNBORGH SAUV	MAJESTC W&S USA	11							11			
		11							11			
MATUA SB PRETAI	TREASURY WN EST	11							11			
		23							23			
		6							6			
MATUA CHR D GSB	N TREASURY WN EST	11							11			
		11							11			
MATUA SV B MARL	TREASURY WN EST	11							11			
		11							11			
MATUA P NR MARL	TREASURY WN EST	23							23			
		6							6			
MOHUA PINOT NOR	VINEYARD BRANDS	11							11			
		11							11			
MOHUA SAUV BLNC	VINEYARD BRANDS	23							23			
		6							6			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE										
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml		
MONKEY BAY CHRDCONSTELLATION	TY												
	LY	5											5
MONKEY BAY SV BCONSTELLATION	TY	4627					1149						3478
	LY	5290					971						4319
MT NELSON SV BLWILSON DANIELS	TY	4											4
	LY												
MT DFFCLTY P GRAMERICAN EST WNT	TY	8											8
	LY	1											1
MT DFFCLTY P NRAMERICAN EST WNT	TY	19											19
	LY	3											3
MUD HSE OTGA PNCAPITAL W&S CO	TY	269											269
	LY	13											13
MUD HOUSE SV BLCAPITAL W&S CO	TY	1043											1043
	LY	48											48
NEUDORF CHARDNYEPIC WINES	TY	9											9
	LY	7											7
NEUDORF PN NOIREPIC WINES	TY	3											3
	LY												
NEUDORF SV BLC EPIC WINES	TY	8											8
	LY	26											26
90+CLR L2 SAV BMHW LIMITED	TY	63											63
	LY	348											348
MT FISHTAIL S BSOUTHERN STARZ	TY	10											10
	LY	2											2
NOBILO SAUV BLCONSTELLATION	TY	6983											6983
	LY	5442											5442
NOBILO ICN S BLCONSTELLATION	TY												
	LY	11											11
NOBILO ICN P NRCONSTELLATION	TY	7											7
	LY	2											2
NOBILO ICN P GRCONSTELLATION	TY	2											2
	LY	8											8
NOBILO ICN RSLNCONSTELLATION	TY												
	LY	5											5
NOBILO RC PN NRCONSTELLATION	TY	567											567
	LY	23											23
OMAKA SPR SV BLTGIC IMPORTERS	TY												
	LY	93											93
OYSTER BY CH MBOYSTER BAY WINET	TY	691											691
	LY	21											21
OYSTER BY ML HBOYSTER BAY WINET	TY	25											25
	LY	36											36
OYSTER BY PN MBOYSTER BAY WINET	TY	353											353
	LY	300											300
OYSTER BY SB MBOYSTER BAY WINET	TY	1533											1533
	LY	1185											1185
PEGASUS BY RSLGMAJESTC W&S USAT	TY	11											11
	LY												
RANGA RANGA SAVWINE MERCHANT	TY	41											41
	LY	44											44
REDCLIFFE SV BLPALM BAY IMPRTS	TY	109					4						105
	LY	967					306						661
RIBBONWOOD SV BSOUTHERN W&S	TY	91											91
	LY	2487											2487
SACRED HL SV BLDIAGED CHAT EST	TY												
	LY	11											11
SANDY COVE SV BDAVID BOWER WNET	TY	1											1
	LY	9											9
SCOTT A PIN NORWINEBOW INC	TY	4											4
	LY	3											3
SCOTT ALN VS SBAMERICN WN DIST	TY	35											35
	LY	42											42
SELAKS ICE WINEAMERICAN EST WNT	TY												
	LY	12											12
SELAKS SAUV BLCAMERICAN EST WNT	TY												
	LY	2											2
SERESIN SAUV BLMAJESTC W&S USAT	TY												
	LY	130											130
SHELLBACK SV BLCONSTELLATION	TY												
	LY	1											1
SHRWD SB BL MRBSOUTHERN STARZ	TY	8											8
	LY	36											36
SILENI SAV BLNCVINTAGE IMPORTS	TY	4											4
	LY	13											13
SILVER BIRCH SBWINE GROUP	TY	4145											4145
	LY	2550											2550
SILVER POINT SBWINEBOW INC	TY	1598											1598
	LY												
SNT CLAIR SB RSWINESELLERS LTD	TY	6											6
	LY												
SNT CLAIR SV BLWINESELLERS LTD	TY	28											28
	LY	20											20
STAETE LANDT SBRO IMPORTS LLC	TY	5											5
	LY	25											25
SPY VALLEY CHRDBROADBENT SLCTNT	TY	1											1
	LY												
SPY VALLEY GWRZBROADBENT SLCTNT	TY												
	LY	1											1

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
SPY VALLEY PN NBROADBENT SLCTNTY		19							19			
LY		13							13			
SPY VALLEY RSLGBROADBENT SLCTNTY		24							24			
LY		19							19			
SPY VALLEY SV BBROADBENT SLCTNTY		78							78			
LY		68							68			
ST CLAIR VIC SBWINESELLERS LTDTY		16							16			
LY												
ST CLAIR VIC PNWINESELLERS LTDTY		24							24			
LY		13							13			
STARBOROUGH SAVNORTH WALES WNSTY		3940							3940			
LY		2194							2194			
STONECRFT SYRAHSOUTHERN STARZ TY												
LY		3							3			
ST CLAIR 18 SV WINESELLERS LTDTY		21							21			
LY												
ST CLAIR RSLNG WINESELLERS LTDTY		3							3			
LY												
STONELEIGH P NRPERNOD RCRD USATY		2							2			
LY		4							4			
SNT CLAIR PN NRWINESELLERS LTDTY		7							7			
LY												
STONELEIGH SV BPERNOD RCRD USATY												
LY		19							19			
STRATUM SAV BLSOUTHERN STARZ TY		2694							2694			
LY												
TABLELANDS S BLAMERICAN EST WNTY		41							41			
LY												
TE MANIA PN RSEUSA WINE WEST TY		9							9			
LY		43							43			
THE SEEKER SV BKOBRAND CORP TY		743							743			
LY		1077							1077			
3 BROOMS SV BL WINE MERCHANT TY		52							52			
LY												
3 STONES SAV BLSOUTHERN W&S TY		48							48			
LY		2770							2770			
TOHU SAUV BLANCCAPITAL W&S CO TY		3							3			
LY		234							234			
TORA BAY SV BLCAMERICAN EST WNTY		28							28			
LY												
TORLESSE RSLNG MHW LIMITED TY		1							1			
LY		5							5			
TORLSSE WPR S BMHW LIMITED TY		23							23			
LY												
TORRENT BAY SB CELLARS EDGE TY		20							20			
LY												
VALLI BANNCKBRNRO IMPORTS LLC TY		2							2			
LY												
VAVSR DSHWD PINFOLEY FAMILY WNTY		3							3			
LY		4							4			
VLA MRIA CL M/CSTE MICHELLE WNTY		8							8			
LY												
VLLA MRIA CL PNSTE MICHELLE WNTY		38							38			
LY		54							54			
VLLA MRIA CL SBSTE MICHELLE WNTY		2							2			
LY												
VLLA MRIA ML/CBSTE MICHELLE WNTY		2							2			
LY												
VLLA MRIA PB RLSTE MICHELLE WNTY		33							33			
LY		5							5			
VLLA MRIA PB PNSTE MICHELLE WNTY		15							15			
LY		14							14			
VLLA MRIA PB SBSTE MICHELLE WNTY		24							24			
LY		108							108			
VLLA MRIA SV RSSTE MICHELLE WNTY		10							10			
LY												
VLA MRIA RS C/MSTE MICHELLE WNTY		2							2			
LY												
WAIRAU RVR RSLNTERLATO WNS INTTY		2									2	
LY												
WAIRAU RVR SV BTERLATO WNS INTTY		5							5			
LY		19							19			
WAIRAU RV PN HBTERLATO WNS INTTY		6							6			
LY												
WLNT BLK SAV BLVINE STREET IMPTY		1							1			
LY		10							10			
WHITEHVN SAV BLNORTH WALES WNSTY		595							595			
LY		325							325			
WHITEHVN PIN NRNORTH WALES WNSTY		86							86			
LY		83							83			
WITHER HLS SV BLION NATHAN USATY		344							344			
LY		193							193			
WITHER HLS P NRLION NATHAN USATY		55							55			
LY		36							36			
WILD RCK EVL SBKOBRAND CORP TY		24							24			
LY												

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
WILD ROCK PN NRKOBAND CORP	TY	125							125			
	LY	160							160			
YEALANDS PN NR WINEBOW INC	TY	4							4			
	LY	456							456			
HURU SAV BL MRLA W DIRECT	TY	2381							2381			
	LY											
	TOTALTY	60475			9174	1153			50148			
	TOTALTY	50316			5638	1277			43329		72	
<b>SOUTH AFRICA</b>	<b>* * * *</b>											
BARISTA PINOTGED'ANDREA WN LIQTY	TY	20							20			
	LY	59							59			
BLK PEARL CB SZSOUTHERN STARZ	TY	24							24			
	LY											
BOEKNLOOF WT SYVINEYARD BRANDSTY	TY	339							339			
	LY	318							318			
BONNIEVALE CHRDLST&FOUNDATIONTY	TY	2							2			
	LY	11							11			
BONNVALE CCC WHLST&FOUNDATIONTY	TY	2							2			
	LY	8							8			
BONNIEVALE SV BLOST&FOUNDATIONTY	TY	1							1			
	LY	11							11			
BONNVALE CCC RDLOST&FOUNDATIONTY	TY	2							2			
	LY											
BRADGATE SYRAH WINEBOW INC	TY	1							1			
	LY											
BRAMPTON SHIRAZCAPE CLASSICS	TY	10							10			
	LY	245							245			
CATHEDRAL CB SVAMER SPIRIT EXCTY	TY	2							2			
	LY											
CEDERBERG CH BLWINEBOW INC	TY	5							5			
	LY											
CEDERBERG SV BLWINEBOW INC	TY	1							1			
	LY											
CHOCOLATE BLOCKVINEYARD BRANDSTY	TY	2							2			
	LY											
DEWTSHF LSCA CH57 MAIN ST IMP	TY	13							13			
	LY	9							9			
DELHEIM PTG RSEFAIREST CAPE COTY	TY	1							1			
	LY	5							5			
DETWTSHF LSC CHYELLOWWOOD WINETTY	TY	3							3			
	LY	1							1			
DMZ SHIRAZ STLWINEBOW INC	TY	12							12			
	LY	32							32			
DURBANVILLE SV BAVENIU BRANDS	TY	741							741			
	LY											
DYNASTY MRC BLDVINCNERS CHOICETTY	TY	10							10			
	LY	13							13			
EDGBSTN HONY PTSOUTHERN STARZ	TY	22							22			
	LY											
EDGBSTN PEPR PTSOUTHERN STARZ	TY	30							30			
	LY	1							1			
ERNIE ELS	TERLATO WNS INTTY	3							3			
	LY	4							4			
EVENTIDE SHIRAZSOUTHERN STARZ	TY	12							12			
	LY											
EXCELSIOR CB SVCAPE CLASSICS	TY	68							68			
	LY											
EXCELSIOR CHDNYCAPE CLASSICS	TY	25							25			
	LY	79							79			
FAIRVLLY CHN BLWINEBOW INC	TY	6							6			
	LY	28							28			
FAIRVLLY CAB SVWINEBOW INC	TY	3							3			
	LY	14							14			
FAIRVLLY CHRDNWINEBOW INC	TY	6							6			
	LY	22							22			
FAIRVLLY PINTGEWINEBOW INC	TY	1							1			
	LY	20							20			
FAIRVLLY SAV BLWINEBOW INC	TY	10							10			
	LY	21							21			
FAIRVIEW GOAT RVINEYARD BRANDSTY	TY	1							1			
	LY	12							12			
FAIRVIEW SAV BLVINEYARD BRANDSTY	TY	972							972			
	LY	1414							1414			
FAIRVIEW SHIRAZVINEYARD BRANDSTY	TY	13							13			
	LY	20							20			
FAIRVIEW PNTAGEVINEYARD BRANDSTY	TY	19							19			
	LY	38							38			
FAIRVIEW GDFTHRINEYARD BRANDSTY	TY	2							2			
	LY											
FORRESTR CB/MRLWINEBOW INC	TY	15							15			
	LY	50							50			
FORRESTER CH BLWINEBOW INC	TY	17							17			
	LY	46							46			
FORRESTR PT CHNWINEBOW INC	TY	10							10			
	LY	79							79			
FORRESTR PT PTGWINEBOW INC	TY	27							27			
	LY	63							63			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE										
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml		
FORRESTER SV BL	WINEBOW INC	TY 5								5			
		LY 19								19			
FORRESTR SZ/GRN	WINEBOW INC	TY 14								14			
		LY 17								17			
FALSE BAY PNTG	USA WINE WEST	TY 42								42			
		LY											
FALSE BAY SV BL	USA WINE WEST	TY 23								23			
		LY											
GALLO F MSC WST	NORTH WALES WNS	TY 572								572			
		LY											
GLEN CARLOU CAB	HESH WINERY	TY 5								5			
		LY											
GOAT DOOR CHR	VINEYARD BRANDS	TY 154								154			
		LY											
GRAHAM BK SB	RSBAYOU IMPORTS	TY 134								134			
		LY 869								869			
GUARDN PK FRNTR	TERLATO WNS INT	TY 19								19			
		LY 319								319			
GUARDN PK MRLT	TERLATO WNS INT	TY 1								1			
		LY											
GLN CRLOU G CLS	HESH WINERY	TY 1								1			
		LY											
GLEN CARLOU SYR	CAPITAL W&S CO	TY 5								5			
		LY											
GOATS DO ROAM	RVINEYARD BRANDS	TY 947								947			
		LY 898								898			
GOATFATHER	VINEYARD BRANDS	TY 1								1			
		LY 19								19			
GRAHAM BK CB	RSBAYOU IMPORTS	TY 5								5			
		LY											
HALALA AFR CH	BAMARA WINES LLC	TY 849								849			
		LY											
HERDNG C CB/SH	WINE GROUP	TY 12								12			
		LY 81								81			
HERDNG C CN/CH	WINE GROUP	TY 2152					2152						
		LY 2511					2500			11			
HERDNG C ML/PT	WINE GROUP	TY 2832					2832						
		LY 2470					2470						
KANONKOP KADT	CAPE CLASSICS	TY 238								238			
		LY 17								17			
KWV STEEN CH	BLAMER SPIRIT EXCT	TY 9								9			
		LY 4								4			
KWV CC SHIRAZ	AMER SPIRIT EXCT	TY 21								21			
		LY 86								86			
KWV ROODEBRG	RDAMER SPIRIT EXCT	TY 2								2			
		LY											
KWV CC SUAV	BLCAMER SPIRIT EXCT	TY 14								14			
		LY											
L HRZON CAB	MRLJACQUIN ET CIE	TY 2											
		LY					2						
LEFT BANK	VINEYARD BRANDS	TY 21								21			
		LY 12								12			
LINDEMANS SA	CHTREASURY WN EST	TY 5								5			
		LY											
LINDEMANS SA	MLTREASURY WN EST	TY 1								1			
		LY											
MAN VNT CHN	BLCVINEYARD BRANDS	TY 31								31			
		LY											
MAN VNT CB	SAV VINEYARD BRANDS	TY 14								14			
		LY											
MAN VNT CHR	DNY VINEYARD BRANDS	TY 26								26			
		LY											
MAN VNT	SAV BLCVINEYARD BRANDS	TY 15								15			
		LY											
MAN VNT	SHIRAZ VINEYARD BRANDS	TY 17								17			
		LY											
MLDBSCH F	HOUNDAMER SPIRIT EXCT	TY 4								4			
		LY 1								1			
MULDERBCH	CB RSAMER SPIRIT EXCT	TY 235								235			
		LY 24								24			
MULDERBCH	LH SBAMER SPIRIT EXCT	TY 95								95			
		LY 929								929			
NEDERBURG	PNOTGDREYFUS ASHBY	TY 819								819			
		LY 1136								1136			
NEDRBURG	STN CBDREYFUS ASHBY	TY 564								564			
		LY 226								226			
NEIL ELLIS	CHRDVINEYARD BRANDS	TY 3								3			
		LY 1								1			
NEIL EL	SB SNCRVINEYARD BRANDS	TY 20								20			
		LY 1								1			
NEIL EL	PINOTGEVINEYARD BRANDS	TY 8								8			
		LY 23								23			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE												
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml				
ONDINE MERLOT	D'ANDREA WN LIQTY	2													2
PAINTD WLF CH BS	SOUTHERN STARZ TY	23													23
PAINTD WLF PNTG	SOUTHERN STARZ TY	14													14
PASSAGES CAB/MRMAJESTC	W&S USATY	56													56
PASSAGES CHRDNMAJESTC	W&S USATY	70													70
PASSAGES MERLOTMAJESTC	W&S USATY	79													79
PERCHERON CINSTREGAL WINE	IMPTTY	69													69
PERCHERON CN VGREGAL WINE	IMPTTY	31													31
PORCPNE RDG CABVINEYARD BRANDS	TY	29													29
PORCPNE RDG SAVVINEYARD BRANDS	TY	113													113
RAATS CHENIN BLWINEBOW INC	TY	83													83
RBRT RCK CB/MRL57 MAIN ST IMP	TY	818													818
ROBERTSN CHN BLD'ANDREA WN LIQTY	TY	961													961
ROBERTSN SW ROSED'ANDREA WN LIQTY	TY	362													362
ROBERTSN N SW RDD'ANDREA WN LIQTY	TY	318													318
ROBERTSON PNTGED'ANDREA WN LIQTY	TY	257													257
ROBERTSN LH GWURZD'ANDREA WN LIQTY	TY	260													260
RUST EN VRD CABTERLATO WNS INTTY	TY	8													8
SEBEKA CAB/PNTGNORTH WALES WNSTY	TY	25													25
SEBEKA CHARDONYNORTH WALES WNSTY	TY	1													1
SEBEKA CHN BLNCNORTH WALES WNSTY	TY	16													16
SEBEKA SV BL NORTH WALES WNSTY	TY	32													32
SIMONSIG SAV BLQUINTESSENTIAL	TY	780													780
SIX HATS CH BLCBOUTIQUE WN COLTY	TY	905													905
SIX HATS PINTGEBOUTIQUE WN COLTY	TY	879													879
SIX HATS SHIRAZBOUTIQUE WN COLTY	TY	1134													1134
SIX HATS SV BLCBOUTIQUE WN COLTY	TY	577													577
SOUTH HLL SV BLSOUTHERN STARZ	TY	802													802
SPICE ROUTE PNTVINEYARD BRANDS	TY	1													1
SPICE RT CHKLKAVINEYARD BRANDS	TY	14													14
SPICE ROUTE SB VINEYARD BRANDS	TY	2													2
THE RUINS CB/SRD'ANDREA WN LIQTY	TY	10													10
TWO OCEAN CH WCAVENIU BRANDS	TY	7													7
TWO OCEAN SB WCAVENIU BRANDS	TY	43													43
TWO OCEAN SZ WCAVENIU BRANDS	TY	47													47
VILLRA EARTH WHFAIREST CAPE COTY	TY	16													16
WARWCK PRO B SBWINE MERCHANT	TY	43													43
WARWICK F LADY WINE MERCHANT	TY	3													3
WARWICK PINOTGEWINE MERCHANT	TY	24													24
WARWICK BLND RSAMERICN WN DISTTY	TY	53													53
WARWICK 3 CP LDWINE MERCHANT	TY	18													18
WATERFORD CABNTYELLOWWOOD WINETTY	TY	2													2
WATERFORD CHARDYELLOWWOOD WINETTY	TY	32													32
	TY	13													13
	TY	1													1
	TY	4													4



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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
WATFRD PC CH BY	YELLOWWOOD WINET	4							4			
WATERFORD SV BLY	YELLOWWOOD WINET	1							1			
WATERFRD SHIRAZ	YELLOWWOOD WINET	1							1			
WNRV GD HPE C BC	CAPITAL W&S CO	12							12			
WNRV GD HPE PNT	CAPITAL W&S CO	39							39			
		6							6			
		22							22			
	TOTAL	1844					4984		13457			
	TOTAL	1964					4973		14668			
IMP OTHER RED	* * * *											
AKHASHENI RED	DOZORTSEV & SONT	56							56			
		83							83			
ALAZANIS VALLEY	DOZORTSEV & SONT	50							50			
		51							51			
AVIA CAB SAUV	LAUREATE IMP COT	36					36					
		1061					1061					
AVIA MERLOT	LAUREATE IMP COT	31					31					
		949					949					
AVIA PINOT NOIR	LAUREATE IMP COT	982					982					
		757					757					
BARKAN CAB SAUV	ROYAL WINE CORP	95							95			
		63							63			
BARKAN MERLOT	ROYAL WINE CORP	13							13			
BARKAN PIN NOIR	ROYAL WINE CORP	88							88			
		45							45			
BINYAMINA CB RSS	SOUTHERN W&S	27							27			
BOUZA TNT L VLT	SOUTHERN W&S	16							16			
C CYN PN PV MAC	WINE GROUP	5185				5185						
		4037				4037						
CAVE SPG PNT NRM	HW LIMITED	1							1			
DRAGON HLW MRLT	BROADBENT SLCTN	14							14			
DM D CSTL GR VNS	SOUTHERN W&S	1							1			
DYNASTY CAB SAVV	INCNERS CHOICE	20							20			
		27							27			
EGRI BK BULLBLD	GEMINI S&W CO	1230							1230			
		1142							1142			
EQUIFERA CB FRC	WINE GROUP	1									1	
G ELN PN SP HUN	WINE GROUP	2					2					
		11					11					
GALIL BARBERA	MHW LIMITED	4							4			
GALIL CAB SAUV	MHW LIMITED	11							11			
		38							38			
GALIL MERLOT	MHW LIMITED	15							15			
		27							27			
GALIL SHIRAZ	MHW LIMITED	20							20			
GAMLA MERLOT	ROYAL WINE CORP	21							21			
		37							37			
GEDEON PET SRH	MONSIEUR TOUTON	11							11			
		4							4			
GESLLMNN ZB BLN	WINEBOW INC	1							1			
		1							1			
GLLRD DOLE MNTS	DREYFUS ASHBY	1							1			
GOLAN CAB SAUVGM	HW LIMITED	16							16			
		33							33			
GOLAN SION CRK	MHW LIMITED	6							6			
		21							21			
INSKLN CB FRANCC	CONSTELLATION	2									2	
J&F LRTN BARCO	VINTUS WINES	53							53			
		35							35			
KATRZYNA HLA MRS	SOUTHERN W&S	5							5			
KATRZYNA TWN CBS	SOUTHERN W&S	4							4			
KHVANCHKARA REDD	DOZORTSEV & SONT	48							48			
		46							46			
KINDZMARALI RDO	DOZORTSEV & SONT	59							59			
		92							92			
LENZ MSR BL ZWGM	MAJESTC W&S USA	17							17			
LENZ MSR H GRNR	MAJESTC W&S USA	39							39			
MASSAYA CLSC RD	WINEBOW INC	21							21			
		5							5			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
MASSAYA CLSC WHWINEBOW INC	TY	12							12			
	LY	5							5			
MISSN HLL SYRAHNOBLE WINES LTD	TY	1							1			
	LY	1							1			
MIOLO CAB SV RSSOUTHERN W&S	TY	9							9			
	LY	1							1			
MIOLO MERLOT RSGM MIOLO USA	TY	8							8			
	LY	4							4			
MIOLO PN NR RSVGM MIOLO USA	TY	15							15			
	LY	40							40			
MUENZNRD ZWEIGTMAJESTC W&S USA	TY	8									8	
	LY	8										
NCKNMRKT FRANK WINEBOW INC	TY	6							6			
	LY	4							4			
NO.99 GRtz C SVMHW LIMITED	TY	21							21			
	LY	2							2			
NO.99 GRtz MRTGMHW LIMITED	TY	16							16			
	LY	3							3			
NO.99 GRtz MRLTMHW LIMITED	TY	21							21			
	LY	65							65			
PFAFFL CHRY ZWGPALM BAY IMPRTS	TY	20							20			
	LY	1							1			
PFAFFI LRNT ALTPALM BAY IMPRTS	TY	15							15			
	LY	32							32			
RECANATI CAB RSPALM BAY IMPRTS	TY	13							13			
	LY	7							7			
RECANATI CB FRCPALM BAY IMPRTS	TY	1							1			
	LY	7							7			
RECANATI CB/MRLPALM BAY IMPRTS	TY	7							7			
	LY	4							4			
RECANATI CHR RSPALM BAY IMPRTS	TY	4							4			
	LY	4							4			
RECANATI MERLOTPALM BAY IMPRTS	TY	24							24			
	LY	45							45			
RECANATI MRL RSPALM BAY IMPRTS	TY	4							4			
	LY	3							3			
RECANATI PSR/ZNPALM BAY IMPRTS	TY	4							4			
	LY	5							5			
RECANATI SYRAH PALM BAY IMPRTS	TY	18							18			
	LY	2							2			
STADT KRM GR VLWINEBOW INC	TY	9							9			
	LY	1							1			
TABOR ADM KF CBMAJESTC W&S USA	TY	12							12			
	LY	18							18			
TABOR CB/MLT/SZMAJESTC W&S USA	TY	27							27			
	LY	45							45			
TABOR VOLCNC MLMAJESTC W&S USA	TY	2							2			
	LY	12							12			
TABOR CAB GALILMAJESTC W&S USA	TY	99							99			
	LY	160							160			
TABOR MRL GALILMAJESTC W&S USA	TY	13							13			
	LY	21							21			
TELIANI KNDZMRLGEORGN HSE WASHTY	TY	96							96			
	LY	106							106			
TELIANI TSINDLIGEORGN HSE WASHTY	TY	27							27			
	LY	5							5			
TELIANI MUKUZNIGEORGN HSE WASHTY	TY	53							53			
	LY	3							3			
TISHBI MERLOT ADMIRAL IMPORTS	TY	1							1			
	LY	52							52			
VAMPIRE CAB SAVTI BEVERAGE GRPTY	TY	41							41			
	LY	74							74			
VAMPIRE MERLOT TI BEVERAGE GRPTY	TY	51							51			
	LY	18							18			
VINI MERLOT SOUTHERN W&S	TY	2							2			
	LY	26							26			
YARDEN HERMON RMHW LIMITED	TY	44							44			
	LY	25							25			
YASMIN RD MEVCHPALM BAY IMPRTS	TY	73							73			
	LY	4							4			
ZAN WH CTY CB/MMONSIEUR TOUTONTY	TY	6							6			
	LY	2							2			
ZNTHO ST LAURNTSOUTHERN W&S	TY	1							1			
	LY											
ZNTHO ZWGLT BRGSOUTHERN W&S	TY											
	LY											
		TOTALTY	8903			5185	1051	56	2600		11	
		TOTALTY	9451			4037	2778		2636			
IMP OTHER WHT	* * * *											
AVIA CHARDONNAYLAUREATE IMP COTY	TY	23					23					
	LY	991					991					

# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
AVIA RIESLING	LAUREATE IMP COTTY	1661				1661						
	LY	1495				1495						
BARKAN CHARDNNY	ROYAL WINE CORP	16							16			
	LY	52							52			
BASTNCH RIBOLLAS	SOUTHERN W&S	7							7			
	LY											
BASTNCH MLVASIAS	SOUTHERN W&S	10							10			
	LY											
BINYAMINA CH RSS	SOUTHERN W&S	1							1			
	LY											
BIOHOF GRN VTLNC	CAPITAL W&S CO	6							6			
	LY											
BIOHOF LNG RIED	CAPITAL W&S CO	4							4			
	LY											
DM HTZL DR FRMT	MHW LIMITED	4							4			
	LY	14							14			
DM PNNCLE IC APA	VENIU BRANDS	17									17	
	LY											
DRAGON HLW CHRDB	BROADBENT SLCTN	31							31			
	LY	1							1			
DRAGON HLW RSLNB	BROADBENT SLCTN	15							15			
	LY											
EQUIFERA RSLNG	WINE GROUP	1									1	
	LY											
EQUIFERA VIDAL	WINE GROUP	10									10	
	LY											
FUCHS GRNR VLTR	WINE MERCHANT	38							38			
	LY	22							22			
GALIL VIOGNIER	MHW LIMITED	5							5			
	LY											
GOLAN CHARDONNY	MHW LIMITED	14							14			
	LY	28							28			
GOLAN MUSCAT	MHW LIMITED	2							2			
	LY											
GOLAN SION CRK	MHW LIMITED	19							19			
	LY	2							2			
GRNR GRU VEE VLS	SOUTHERN W&S	2							2			
	LY	10							10			
HUGL WNE GRN VLT	THE WINE BOSS	30							30			
	LY	21							21			
INSKLN VDL PRL	CONSTELLATION	6									6	
	LY	6									6	
INSKLN RIESLING	CONSTELLATION	4									4	
	LY											
JKSN-TRG PR ICE	CONSTELLATION	40										40
	LY											
L.A.CETTO CN BLC	CAPITAL W&S CO	37							37			
	LY											
LOIMER LENZ RSL	WINEBOW INC	15							15			
	LY											
M AUREL GRN VLT	WINEBOW INC	4							4			
	LY											
MAGNOTTA RSL IC	WINE MERCHANT	1									1	
	LY											
MALIVOIRE CHARD	MHW LIMITED	1							1			
	LY	5							5			
MALIVOIRE P GR	MHW LIMITED	1							1			
	LY											
MIOLO CHARDONNY	GM MIOLO USA	8							8			
	LY											
MISSN HL RSL IC	NOBLE WINES LTD	2										2
	LY	2										2
MISSN HL RSV IC	NOBLE WINES LTD	1									1	
	LY											
NO.99 GRTZ CHR	MHW LIMITED	1							1			
	LY	14							14			
PFAFFI GV HDVTL	PALM BAY IMPRTS	3							3			
	LY	11							11			
PFAFFI GV HND	PALM BAY IMPRTS	1							1			
	LY	2							2			
PFAFFL G V PEPR	PALM BAY IMPRTS	33							33			
	LY	54							54			
PINOT EVL PG HG	WINE GROUP	7374				7374						
	LY	4311				4311						
POMME DE GLACE	LAIRD AND CO	21									21	
	LY	75									75	
RECANATI CHRDN	PALM BAY IMPRTS	29							29			
	LY	24							24			
RECANATI SV BL	PALM BAY IMPRTS	19							19			
	LY	39							39			
RECANATI YSMN	WHPALM BAY IMPRTS	17							17			
	LY	77							77			
ROYAL TKJ FUR	MNCAPITAL W&S CO	11							11			
	LY	29							29			
ROYL TKJ MAD	CVCAPITAL W&S CO	4									4	
	LY											
SEGAL SR CHRDN	ROYAL WINE CORP	1							1			
	LY											

# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
SKELETON GRN VTS	SOUTHERN W&S	TY 10 LY						5	5			
SPP MSR VLT WHT	SOUTHERN W&S	TY 1 LY							1			
TABOR CHR GALIL	MAJESTC W&S USA	TY 117 LY 111							117			
TELIANI TSOLKR	GEORGN HSE WASH	TY 4 LY 46							4			
TISHBI EMRD RSL	ADMIRAL IMPORTS	TY 2 LY							2			
TISHBI SAUV BLC	ADMIRAL IMPORTS	TY 1 LY 1							1			
TURK GV KREMS	ERNICHE IMPORT COT	TY 14 LY							14			
WNGT BRNHD BERG	WINEBOW INC	TY 1 LY 4							1			
WIENGR GRNR VLT	WINEBOW INC	TY 1 LY 15							1			
YARDEN CHARDNAY	MHW LIMITED	TY 13 LY 34							13			
YARDEN HERMON	WMHW LIMITED	TY 5 LY 2							5			
	TOTALTY	9673			7374		1684		5	545		63
	TOTALTY	7544			4311		2486			622		83
IMP TABLE OTH	* * * *											2
AICHENBERG GVN	MONSIEUR TOUTON	TY 32 LY							32			
BROADBNT GR VEL	BROADBENT SLCTN	TY 34 LY 26							34			
EUROPA CHOC ESP	CLEVER IMPORTS	TY 35 LY							35			
EUROPA CHOC WH	CLEVER IMPORTS	TY 545 LY							545			
HEINRCH ZWEIGL	WINEBOW INC	TY 9 LY 2							9			
HOPLER PNT BL	USA WINE IMPRTS	TY 6 LY 18							6			
LAURENZ&SOPHIE	FOLIO WINE CO	TY 391 LY 381							391			
LAURENZ V CHARM	FOLIO WINE CO	TY 10 LY 3							10			
LAURENZ V FRNDY	FOLIO WINE CO	TY 9 LY							9			
LOIMER LOIS GV	WINEBOW INC	TY 85 LY 31							85			
MACHRNDL GR VLT	WINE MERCHANT	TY 28 LY							28			
MAS LES SRT RST	BOUTIQUE WN COL	TY 81 LY							81			
MASSAYA ROSE	WINEBOW INC	TY 33 LY							33			
MT CARMEL MERLT	SOUTHERN W&S	TY 3 LY							3			
MT CARMEL MSC	TOSOUTHERN W&S	TY 2 LY 4							2			
PENINSLA RG ICE	MHW LIMITED	TY 2 LY										2
RECANATI ROSE	PALM BAY IMPRTS	TY 10 LY							10			
SANT GRIA YAGO	LUXCO INC	TY 11050 LY 12264			11050							
SAUSKA ROSE	MAJESTC W&S USA	TY 8 LY							8			
SKINNYGIRL SNGR	BEAM INC	TY 3794 LY 996							3794			
STONES GNGR CUR	BANFI VINTNERS	TY 168 LY							168			
VINE SMTH PEACH	CLEVER IMPORTS	TY 768 LY							768			
	TOTALTY	17092			11050				6042			2
	TOTALTY	13736			12264				1470			
FR CHAMPAGNE	* * * *											
ARMAND D BRIGNC	SOUTHERN W&S	TY 13 LY							13			
BOLLINGER CUVEE	TERLATO WNS INT	TY 15 LY							15			
BOLLNGR ROSE BR	TERLATO WNS INT	TY 1 LY 3							1			
BOUVET BRUT	KOBRAND CORP	TY 39 LY 3							39			
BOUVET ROSE BR	TKOBRAND CORP	TY 52 LY 2							52			
C HEIDSK BR RSV	REMY COINTREAU	TY 5 LY 14							5			
CHARLES LFTE BR	CHARBAUT AMERCA	TY 15 LY							15			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
CLCQT BR/FRIDGEMOET HENNESSY	TY LY	1							1			
CLCQT L GR DAMEMOET HENNESSY	TY LY	12							12			
CLCQT YLLW/JCKTMOET HENNESSY	TY LY	14							14			
CLCQT YELLW LBLMOET HENNESSY	TY LY	3783					163		3379		241	
CLCQT B/CLCQ/UPMOET HENNESSY	TY LY	39					162		3397		415	
CLCQT GD PUCCI MOET HENNESSY	TY LY	3							3			
CLCQT GR DM RSEMOET HENNESSY	TY LY	1							1			
CLCQT RSE/JACKTMOET HENNESSY	TY LY	18							18			
CLCQT RSE/BR BGM OET HENNESSY	TY LY	2							2			
CLIQOT BRT RSEMOET HENNESSY	TY LY	399							399			
CLICQUOT VNT O2MOET HENNESSY	TY LY	8							8			
CLIQOT DEMI SMOET HENNESSY	TY LY	73							73			
CLCQT VN RSE O2MOET HENNESSY	TY LY	5							5			
DE CHANCENY BRTFRUIT O THE VNS	TY LY	212							212			
DELAMOTTE BL BLWILSON DANIELS	TY LY	1							1			
DELAMOTTE BRUT WILSON DANIELS	TY LY	9							9			
DELAMOTTE ROSE WILSON DANIELS	TY LY	1							1			
DE CHANCENY EXCFRUIT O THE VNS	TY LY	55							55			
D PER 99 W/2FLTMOET HENNESSY	TY LY	2							2			
D PER ANDY WRHLM OET HENNESSY	TY LY	3							3			
D PER WRHL MTLCOET HENNESSY	TY LY	29							29			
D PER RS/PUR BXMOET HENNESSY	TY LY	11							11			
DOSNON&LEPAGE WALKER M S INC	TY LY	1							1			
DUMANGN&FILS GRPALATEUR IMPRTS	TY LY	7							7			
DUMANGN&FILS 17PALATEUR IMPRTS	TY LY	9									9	
DVL-LRY BL CHRDMHW LIMITED	TY LY	1							1			
DVL-LRY BRUT NVMHW LIMITED	TY LY	55							55			
DVL-LRY PARISO6MHW LIMITED	TY LY	11							11			
DVL-LRY RSE SGNMHW LIMITED	TY LY	11							11			
DVL-LRY VNTG 96MHW LIMITED	TY LY	1							1			
GOSSET BRT EXCLPALM BAY IMPRTS	TY LY	14							14			
GOSSET G RSE BRPALM BAY IMPRTS	TY LY	20							20			
GOSSET BL DU BLPALM BAY IMPRTS	TY LY	6							6			
GOSSET GRND RSVPALM BAY IMPRTS	TY LY	1							1			
GRUET BR B D NRWINEBOW INC	TY LY	2							2			
HEIDSK MNP DEMIVRANKEN POM AMRT	TY LY	6							6			
HEIDSK MONOPOLEVRANKEN POM AMRT	TY LY	11							11			
HEIDSK MONOPOLEVRANKEN POM AMRT	TY LY	17							17			
KRUG BRUT VN 98MOET HENNESSY	TY LY	15							15			
KRUG GRANDE CUVMOET HENNESSY	TY LY	1							1			
KRUG G CV WD BXMOET HENNESSY	TY LY	3							3			
KRUG ROSE/GF BXMOET HENNESSY	TY LY	1							1			
LOUIS D SACY BRMONSIEUR TOUTONT	TY LY	8							8			
MARIE WEISS BRTWEYGANDT-MTEZLRT	TY LY	12							12			
MICHEL PN MEUNRWINE MERCHANT	TY LY	1							1			
		10							10			
		2							2			
		12							12			
		4							4			

# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
MT CHN BR RS NVMOET HENNESSY	TY	21							21			
	LY	11							11			
MT CHAN DOM PERMOET HENNESSY	TY	538							538			
	LY	523							523			
MT CHN IMPERIALMOET HENNESSY	TY	2987					181		2806			
	LY	3719					221		3498			
MT CHN D PER RSMOET HENNESSY	TY	6							6			
	LY											
MT CHN GV BLANCMOET HENNESSY	TY	10							10			
	LY	11							11			
MT CHN GV03/GFTMOET HENNESSY	TY	8							8			
	LY											
MT CHN GV ROSE MOET HENNESSY	TY	37							37			
	LY	11							11			
MT CHN GV RS GFMOET HENNESSY	TY	17							17			
	LY											
MT CHN NCTR IMPMOET HENNESSY	TY	750							750			
	LY	934							934			
MT CHN NCTR RSEMOET HENNESSY	TY	1700							1483		217	
	LY	1323							1323			
MUMMS CR/2 FLTSPERNOD RCRD USATY	TY	12							12			
	LY	20							20			
MUMMS CR RGE BRPERNOD RCRD USATY	TY	278							278			
	LY	277							277			
MUMMS DE CRAMNTPERNOD RCRD USATY	TY	4							4			
	LY											
MUMMS	PERNOD RCRD USATY	6							6			
	LY											
N FEIULLT B PRMSTE MICHELLE WNTY	TY	15									15	
	LY	8									8	
N FLLT B CV SPCSTE MICHELLE WNTY	TY	1							1			
	LY	1							1			
N FEIULLT BL BLSTE MICHELLE WNTY	TY	2							2			
	LY	4							4			
N FEIULLT BRUT STE MICHELLE WNTY	TY	13							13			
	LY	12							12			
P HIEDSCK X DRYREMY COINTREAU	TY	455							455			
	LY	372							372			
P HIEDSK BRT NVREMY COINTREAU	TY	670							670			
	LY	519							499			20
PALMES D'OR RSESTE MICHELLE WNTY	TY	1							1			
	LY											
PASCAL DOQT BDBCAPITAL W&S CO	TY	4							4			
	LY											
PERR-JT BLSN RSPERNOD RCRD USATY	TY	35							35			
	LY	14							14			
PERR-JT GB/GLSSPERNOD RCRD USATY	TY	11							11			
	LY	11							11			
PRR-JT FL ROSE PERNOD RCRD USATY	TY	2							2			
	LY											
PERRIER BRUT LPWINEBOW INC	TY	8							8			
	LY	2							2			
PERR-JT BEL BRTPERNOD RCRD USATY	TY	120							120			
	LY	116							116			
PERRIER-JT G BRPERNOD RCRD USATY	TY	503							503			
	LY	488							488			
PERR-JT BEL/GLSPERNOD RCRD USATY	TY	2							2			
	LY	4							4			
PHLPNNT BRT RYLVININTUS WINES	TY	1							1			
	LY											
PHLPPNAT BR RSEVINTUS WINES	TY	3							3			
	LY											
POL ROGR BRT NVWILDMAN SONS	TY	13							13			
	LY	9							9			
POL ROGR WINSTNWILDMAN SONS	TY	1							1			
	LY											
POMMERY BRT RSEVRANKEN POM AMRTY	TY	3							3			
	LY	4							4			
POMMERY BRT RYLVRANKEN POM AMRTY	TY	12							12			
	LY											
POMMRY MAXI POPVRANKEN POM AMRTY	TY	7							7			
	LY	1							1			
POMMERY POP	VRANKEN POM AMRTY	1							1			
	LY											
POMMERY POP RSEVRANKEN POM AMRTY	TY	11							1			11
	LY	16										16
R DUMONT ROSE WINE MERCHANT	TY	5							5			
	LY											
ROEDERER BRT RSM MARQS&DMN USATY	TY	3							3			
	LY	39							39			
ROEDERER BR PRMM MARQS&DMN USATY	TY	116							116			
	LY	135							135			
ROEDERER CRISTLM MARQS&DMN USATY	TY	32							32			
	LY	17							17			
RUINART BL D BLMOET HENNESSY	TY	1							1			
	LY	2							2			
TATNGR BR FRNCSKOBAND CORP	TY	595							595			
	LY	604				1			603			

# NABCA SIZE SUMMARY

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE										
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml		
TATNGR CUV ROSE	KOBRAND CORP	12							12				
TATNGR NOCTURNE	KOBRAND CORP	8							8				
TATNGR PRELUDE	KOBRAND CORP	2							2				
TATNGR PRELUDE	KOBRAND CORP	1							1				
TATNGR CMT BLNCK	KOBRAND CORP	2							2				
THIERRY TRLT BRWINE	MERCHANT	1							1				
THIERRY TRLT BRWINE	MERCHANT	12							12				
THIERRY TRLT GRWINE	MERCHANT	14							14				
	TOTALTY	13789					344		12952			482	11
	TOTALTY	14287			1		383		13444			423	36
FR SPKLNNG OTH	* * * *												
ALBRECHT BL BL	PASTERNAK WINE	21							21				
ALBRECHT BR RSE	PASTERNAK WINE	4							4				
C GREFFE BRUT	FRUIT O THE VNS	366							366				
C GREFFE BR RSE	FRUIT O THE VNS	377							377				
CH MONCONTR BRT	WINE MERCHANT	21							21				
CH MONCONTR T	WINE MERCHANT	53							53				
CHMPALOU VV BRT	WINEBOW INC	40							40				
CHOLLT BL D BLC	MHW LIMITED	1							1				
CHOLLT BL D BLC	MHW LIMITED	3							3				
DE CHNCNY BR RS	FRUIT O THE VNS	285							285				
FRNCOS MNTND BL	WINEBOW INC	6							6				
FRNCOS MNTND BL	WINEBOW INC	22							22				
LEON PALAIS BDB	WINE MERCHANT	6							6				
MARQUIS LT ROSE	PALM BAY IMPRTS	223							223				
MARQUIS LT ROSE	PALM BAY IMPRTS	4							4				
MONMSSU VOVRAY	TREASURY WN EST	37							37				
POL ROGR BR CHR	WILDMAN SONS	4							4				
POL ROGR BR CHR	WILDMAN SONS	1							1				
QUINZE ARPENTS	WINE MERCHANT	29							29				
TOAD HLW RISQUE	TOAD HOLLOW VYD	694							694				
TOAD HLW RISQUE	TOAD HOLLOW VYD	227							227				
RENE MURE CRMNT	CAPITAL W&S CO	8							8				
SIMNNT FBVR CRMS	SOUTHERN W&S	79							79				
SIMNNT FBVR CRMS	SOUTHERN W&S	39							39				
SMNNT FB CR RSE	SOUTHERN W&S	57							57				
SMNNT FB CR RSE	SOUTHERN W&S	5							5				
ST HILAIRE SPKL	POUST JACK CO	1009							1009				
ST HILAIRE SPKL	POUST JACK CO	1166							1166				
VARICHON BL BL	MAXIMUM WINE CO	44							44				
VARICHON BL BL	MAXIMUM WINE CO	11							11				
	TOTALTY	3079							3079				
	TOTALTY	1763							1763				
ITL SPARKLING	* * * *												
ANTICA CNT CECI	NORTHERN WN&SPT	15							15				
ANTICA CNT CECI	NORTHERN WN&SPT	39							39				
ALASIA BRACHT	TOPIO IMPORTS	528							528				
ALASIA BRACHT	TOPIO IMPORTS	561							561				
ANNA SPNTO PRSC	GEANDRE IMPORTS	1							1				
ANNA SPNTO PRSC	GEANDRE IMPORTS	11							11				
ASTORIA PRSSCO	US DISTLLD PROD	13							13				
BARTNRA MOS RSE	ROYAL WINE CORP	135							135				
BEAUTFLL FRGOL	APIO IMPORTS	244							244				
BEAUTFLL FRGOL	APIO IMPORTS	136							136				
BEAUTFLL SANGRA	APIO IMPORTS	268							268				
BEAUTFLL SANGRA	APIO IMPORTS	181							181				
BERA ASTI SPMT	WINEBOW INC	4							4				
BERA MSCTO ASTI	WINEBOW INC	9							9				
BISOL PROSECCO	WINE MERCHANT	25							25				
BLLNDA PRSC BRT	MHW LIMITED	22							22				
BOSCO D CM PRSC	REGAL WINE IMP	981							981				
CA FURLAN PRSC	REGAL WINE IMP	18							18				

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
CANTINA SBR GLNALLORA WN GROUP	TY	91							91			
CANELLA PROSCCOMAJESTC W&S USA	TY	15							15			
CAPOSALDO MSC TOKO BRAND CORP	TY	24							24			
CAVIT LNTA PRSCPALM BAY IMPRTS	TY	4162							3251			911
CAVIT LNTA ROSEPALM BAY IMPRTS	TY	4323							3525			798
CAVIT LNTA ROSEPALM BAY IMPRTS	LY	161							161			
CINZANO ASTI SPPALM BAY IMPRTS	TY	358							358			
CINZANO ASTI SPPALM BAY IMPRTS	LY	448							448			
CUPCAKE PROSCCOWINE GROUP	TY	1171							1171			
ELMO PIO PK MSCPIO IMPORTS	TY	5200							5200			
FERRARI BRUT PALM BAY IMPRTS	TY	6							6			
F SAN FLGHN SPUMAJESTC W&S USA	TY	38							38			
FIZZ 56 SPUMNTE TERLATO WNS INT	TY	15							15			
FLOR PROSECCO SOUTHERN W&S	TY	17							17			
FNTFRDA MOS ASTPALM BAY IMPRTS	TY	11							11			
GIANI DG MOSCTOUSA WINE WEST	TY	60							60			
HI! PROSECCO USA WINE IMPRTS	TY	4							4			
LA MARCA PRSCNORTH WALES WNS	TY	2230							2230			
LA MARCA PRSCNORTH WALES WNS	LY	1606							1606			
LAMBERTI ROSE WILDMAN SONS	TY	8							8			
LAMBERTI ROSE WILDMAN SONS	LY	16							16			
LE VIGNE AL PRSPORTOVINO LLC	TY	588							588			
LIBRETTO PRSECONORTH WALES WNS	TY	1159							1159			
LIBRETTO PRSECONORTH WALES WNS	LY	6							6			
LUNA LNA CH/GRGKENDALL-JACKSON	TY	1562							1562			
LUNA LNA CH/GRGKENDALL-JACKSON	LY	389							389			
M RSSI ASTI SPMBACARDI USA INCT	TY	20593					6074		12019		1109	1391
M RSSI ASTI SPMBACARDI USA INCT	LY	21648					6541		12847		944	1316
M RSSI PRSC 4PKBACARDI USA INCT	TY	357										357
M RSSI PRSC 4PKBACARDI USA INCT	LY	386										386
M RSSI PRSC FRZBACARDI USA INCT	TY	858							858			
M RSSI PRSC FRZBACARDI USA INCT	LY	861							861			
M RSSI ROSE BACARDI USA INCT	TY	2012							1485			527
M RSSI ROSE BACARDI USA INCT	LY	2000							1430			570
MASCHIO PRS BRTBANFI VINTNERS	TY	732							732			
MASCHIO PRS BRTBANFI VINTNERS	LY	735							735			
MIONTTO MSCT DLMIONETTO USA	TY	437							437			
MIONTTO MSCT DLMIONETTO USA	LY	423							423			
MIONTTO ORG PRSMIONETTO USA	TY	1							1			
MIONTTO ORG PRSMIONETTO USA	LY	99							99			
MIONTTO PRSC BRMIONETTO USA	TY	2418							2418			
MIONTTO PRSC BRMIONETTO USA	LY	2183							2183			
MIRABLLO PG RSEREGAL WINE IMP	TY	983							983			
MIRABLLO PG RSEREGAL WINE IMP	LY											
MOLETTA PROSCCOLAIRD AND CO	TY	1189							1185		4	
MOLETTA PROSCCOLAIRD AND CO	LY	1381							1379		2	
MONDORO ASTI SPPALM BAY IMPRTS	TY	9							9			
MONTENISA BRUT STE MICHELLE WNT	TY	7							7			
MONTENISA BRUT STE MICHELLE WNT	LY	1							1			
MONTENISA B RSESTE MICHELLE WNT	TY	1							1			
MONTENISA B RSESTE MICHELLE WNT	LY											
MONTENISA SATENSTE MICHELLE WNT	TY	1							1			
MONTENISA SATENSTE MICHELLE WNT	LY											
NANDO ASTI SPUMFEDWAY ASSC INCT	TY	423							423			
NANDO ASTI SPUMFEDWAY ASSC INCT	LY	428							428			
NANDO FRAGOLINOFEDWAY ASSC INCT	TY	849							849			
NANDO FRAGOLINOFEDWAY ASSC INCT	LY	1111							1111			
PICCLO TS MSC RINTRNTL S&W LLC	TY	1347							1347			
PICCLO TS MSC RINTRNTL S&W LLC	LY	127							127			
PIO ASTI SPMTE PIO IMPORTS	TY	4595					2034		2561			
PIO ASTI SPMTE PIO IMPORTS	LY	5107					2115		2992			
RIONDO PNK PRSCD'ANDREA WN LIQ	TY	442							442			
RIONDO PNK PRSCD'ANDREA WN LIQ	LY	701							701			
ROCCA D SANNITIWINEBOW INC	TY	367							367			
ROCCA D SANNITIWINEBOW INC	LY	299							299			
ROTARI DEMI-SECPRESTIGE WINE	TY	1							1			
ROTARI DEMI-SECPRESTIGE WINE	LY	2							2			
ROTARI TLTO BRTPRESTIGE WINE	TY	8							8			
ROTARI TLTO BRTPRESTIGE WINE	LY	25							25			
RUFFINO PROSCCOCONSTELLATION	TY	1400							1400			
RUFFINO PROSCCOCONSTELLATION	LY											



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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE									
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml	
SECCO BUBBLES	SORELLE CASA FNTY	17							17			
SERAFNE DRY PRCVNTG CLR IMP PATY		48							48			
		25							25			
SERGIO SPU ROSEPIO IMPORTS		1							1			
SOLLETICO PROSCS	SOUTHERN W&S	2							2			
SPATOLA ASTI SP	SPATOLA INC	1							1			
STA MGHTA PRSC	COTERLATO WNS INTY	243							243			
		51							51			
VAL DCA BL PRSC	PALATEUR IMPRTS	931							931			
		1087							1087			
VALDO PROSECCO	SOUTHERN W&S	23							23			
VERDI G APL AST	CARRIAGE HOUSE	343							343			
VERDI RSPBY SPM	CARRIAGE HOUSE	6794					3474		3320			
		6589					3140		3449			
VERDI SPUMANTE	CARRIAGE HOUSE	7353					3985		3368			
		7572					3580		3992			
R RGL BRCHTO AQ	BANFI VINTNERS	945							746			199
		961							801			160
VLA SND PRC BRT	FOLIO WINE CO	25							25			
VLLA SNDI CLAXA	FOLIO WINE CO	530							530			
		694							694			
VOGA PN GRIGIO	AVENIU BRANDS	701							701			
		812							812			
VOVETI PROSECCO	FREIXENET USA	12							12			
ZARDTTO BRT RSE	WINEBOW INC	87							87			
ZARDTTO PRIVATE	WINEBOW INC	1022							1022			
		403							403			
ZARDTTO PROSECO	WINEBOW INC	1							1			
		84							84			
ZARDETTO ZETA	WINEBOW INC	24							24			
ZEFIRO PROSECCO	WINEBOW INC	1665							1665			
ZONIN BACCOROS	AZONIN USA	6							6			
		18							18			
	TOTAL	77377					15567		57312			1312
	TOTAL	65098					15376		45546			1106
SPANISH SPKLN	* * * *											
ALBET NOYA BRUT	MAJESTC W&S USATY	16							16			
		4							4			
ANNA D CODORNIU	AVENIU BRANDS	42							42			
AVINYO CV BR RSWINE	MERCHANT	13							13			
CAMPO VJ GC RESPER	NOD RCRD USATY	34							34			
		21							21			
CAVAS HL CVA BR	FINE WINE IMPRTY	3							3			
		92							92			
CDRNU CV RVNTOS	AVENIU BRANDS	3							3			
		24							24			
CDRNU PN NR BRT	AVENIU BRANDS	25							25			
CDRNU RVNTOS R	AVENIU BRANDS	507							507			
CNDE SBRTS BRUT	GRAPES OF SPAIN	47							47			
		80							80			
CODORNIU BRUT	AVENIU BRANDS	2										2
CVDES VGA BRCL	NMHW LIMITED	1							1			
JS CRSTLNO BRUT	CIV (USA)	1184							1184			
		1042							1042			
JS CRSTLNO ROSE	CIV (USA)	7							7			
DM EHRHRT CRMNT	CAPITAL W&S CO	42							42			
		504							504			
FLARE MOSCATEL	WINE MERCHANT	2							2			
FREXNT CR NG BR	FREIXENET USA	7101					2099		4986			16
		6941					1940		4043			958
FREIXNT SMI SEC	FREIXENET USA	1							1			
		12							12			
FRX BRUT NATURE	FREIXENET USA	26							26			
FRX CRDN NG X D	FREIXENET USA	1618							1618			
		1147							1147			
FRX CRDN ROSAD	FREIXENET USA	416							416			
		441							441			

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE										
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml		
FRX CRT NVD BRT	FREIXENET USA	TY 1698 LY 1258							1698				
JUVE CMP BR CNT	WINEBOW INC	TY 2 LY 1							2				
JUVS CMPS BR RS	WINEBOW INC	TY 1 LY 1							1				
JUVS CMP FAM BR	WINEBOW INC	TY 6 LY 6							6				
MARQUS D GELIDA	WALKER M S INC	TY 66 LY 29							66				
MAS MACIA ROSA	TMONSIEUR TOUTON	TY 15 LY 9							15				
MONT-MRCL RESR	VSOUTHERN W&S	TY 1 LY 1							1				
MONTSRRA CVA BR	BROADBENT SLCTNT	TY 4 LY 21							4				
1+1=3 BRUT CAVA	GRAPES OF SPAIN	TY 25 LY 100							25				
POEMA CAVA X DRK	OBAND CORP	TY 22 LY 114							22				
SGURA VDS RS HR	FREIXENET USA	TY 114 LY 73							114				
	TOTALTY	12495					2099		10378				18
	TOTALTY	12349					1940		9451				958
IM SPKLNNG OTH	* * * * *												
BACIO BL FRAGLN	LAIRD AND CO	TY 8 LY 19							8				
BACIO BL P MSCT	LAIRD AND CO	TY 19 LY 9							19				
BACIO BL R MSCT	LAIRD AND CO	TY 9 LY 25							9				
BLEASDLE BR SHZ	SOUTHERN STARZ	TY 25 LY 40							25				
EMERI PINK MSCT	DE BORTOLI WINET	TY 31 LY 2544							31				
CH MONTOUR VVRY	WINE MERCHANT	TY 2 LY 20							2				
CNDE SBRTS B RS	GRAPES OF SPAIN	TY 23 LY 78							23				
CONO SUR BRUT	VINEYARD BRANDS	TY 6 LY 5							6				
DE BORTLI DB BR	DE BORTOLI WINET	TY 1 LY 1							1				
DYNASTY BL D BL	VINCNERS CHOICE	TY 26 LY 26							26				
GEKKEIKN ZIPANG	SIDNEY FRANK	TY 9 LY 9											9
HESKTH SCS HAND	MAJESTC W&S USA	TY 3 LY 3							3				
KITAYA A N HIMEN	ATIONWIDE W&SP	TY 3 LY 133											3
L.A.CETTO BRUT	CAPITAL W&S CO	TY 7 LY 7							7				
LECNFLD SPK SHZ	MHW LIMITED	TY 1 LY 1							1				
NO 1 FAM CV NO1	MHW LIMITED	TY 1 LY 1							1				
ORL JACB CHR/PN	PERNOD RCRD USA	TY 1 LY 126							1				
ORL JACB MSC RS	PERNOD RCRD USA	TY 126 LY 126							126				
PEARLY BAY CELB	57 MAIN ST IMP	TY 402 LY 402							402				
REILLY MAD SHRZ	SOUTHERN STARZ	TY 1 LY 1							1				
STA JLA PN ROSE	WINESELLERS LTD	TY 12 LY 12							12				
SYN CUV BL D BL	MHW LIMITED	TY 1 LY 8							1				
TALTARNI BRUT	CLOS DU VAL WN	TY 4 LY 4							4				
THE CHOOK SHIRZ	EPIPUREAN WINES	TY 12 LY 16							12				
TRAPICHE BRUT	WINE GROUP	TY 167 LY 143							167				
ULTHRNE FLMM SZ	MHW LIMITED	TY 4 LY 4											4
YARDEN BRUT NV	MHW LIMITED	TY 1 LY 1							1				
YELLOW TAIL	DEUTSCH FAM W&S	TY 1444 LY 1429							1444				
YELLOW TAIL RSE	DEUTSCH FAM W&S	TY 1069 LY 914							1069				
	TOTALTY	3006							2994				12
	TOTALTY	5768							5635				133
IMP VRMTH DRY	* * * * *												

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CLASS & TYPE BRAND	VENDOR	TOTAL CASE SALES	YEAR TO DATE CASE SALES BY BOTTLE SIZE										
			5.0 L or +	4.0 L	3.0 L	1.5 L	1.0 L	750 ml	500 ml	375 ml	187 ml		
CINZANO EXTRA	PALM BAY IMPRTS	TY 62						62					
		LY 52						52					
BOISSIERE DRY	PALM BAY IMPRTS	TY 17						17					
		LY 76						76					
MRTNI RSI X DR	BACARDI USA INC	TY 7134					2866	2815				1453	
		LY 7223					2929	2916				1378	
NOLLY PRAT DRY	BACARDI USA INC	TY 312						312					
		LY 270						270					
SPATOLA	SPATOLA INC	TY 932						932					
		LY 896						896					
		TOTAL TY 8457					2866	4138				1453	
		TOTAL LY 8517					2929	4210				1378	
IMP VRMTH SWT	* * * *												
CARPANO ANTICA	WILSON DANIELS	TY 106						106					
		LY 41						41					
CINZANO ROSSO	PALM BAY IMPRTS	TY 103						103					
		LY 76						76					
BOISSIERE SWT	PALM BAY IMPRTS	TY 24						24					
		LY 53						53					
MARTINI ROSSI	BACARDI USA INC	TY 12035					6198	4575				1262	
		LY 11576					5920	4513				1143	
MRTNI RSI BNC	BACARDI USA INC	TY 34								34			
		LY 108								108			
SPATOLA	SPATOLA INC	TY 1528						1528					
		LY 1524						1524					
STOCK	GEMINI S&W CO	TY 1300					1300						
		LY 2045					2045						
		TOTAL TY 15130					7498	6336		34		1262	
		TOTAL LY 15423					7965	6207		108		1143	
		GRAND TOTAL TY 6090656		156525		2281796		30025	2263149		7045	68913	90912
		GRAND TOTAL LY 5805524	661638	178816	530653	2245686	31366	2106029		7417	47309		85530
			600542		502829								





